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PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER

AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

NOT LIKE OTHER BISCUITS.

CARR & CO.'S ORIGINAL

CAFE NOIR

has a flavor and delicacy all its own. Your customers want it, and you cannot afford to let them buy it elsewhere.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. **WILLIAM PRATT.**

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

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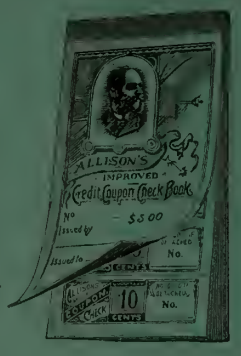


demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system.

See here

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

***ALLISON COUPON CO.,* Manufacturers,**
Indianapolis, Indiana.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is ma eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toron

"Wheat Marrow"

The Greatest Seller You Have Yet Known!

"Wheat Marrow" is entirely different from any Breakfast Food you have ever known. It is "the greatest seller you have yet known," because nothing can take its place. It is above competition, because there is nothing just like it. If you do not carry it in stock, your stock is incomplete.

It is made from the glutinous portion of the choicest Winter Wheat—the best and most nutritious parts. It is the quickest Cereal Food to prepare for the table. It takes the place of cracker meal for frying oysters, fish, meat, etc. It is the best thing for thickening soups, tomatoes and all things that need a thickening.

A thousand grocers in Canada say to-day, "It is the greatest seller I ever knew."

Leading wholesalers sell it.

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale, Montreal. **23 Scott St., Toronto.**

Twenty-Nine Days Voyage to the Tropics

STARTING FROM HALIFAX AND PROCEEDING TO BERMUDA, ST. KITTS, ANTIGUA, DOMINICA, MONTSERRAT, ST. LUCIA, AND BARBADOS BY PICKFORD & BLACK STEAMERS—Return to St John in 29 days.

S.S. ORURO,	Dec. 16.	S.S. ORINOCO,	Jan. 27.
S.S. BENEDICK,	Dec. 30.	S.S. ORURO,	Feb. 10.
S.S. OCAMO,	Jan. 13.	S.S. BENEDICK,	Feb. 24.

Inquire of R. M. MELVILLE, Toronto.
" " ROBERT REFORD & Co., Montreal.
" " SCHOFIELD & Co., Limited, St. John.
" " PICKFORD & BLACK, Halifax

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Du'ce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

GOLD SOAP

THE GREAT NEW BRAND

THE MOST HEAVILY ADVERTISED LAUNDRY SOAP IN CANADA.

READ THIS:

There are fourteen thousand pieces of money being put into bars of GOLD SOAP—from 10-cent pieces up to $50.00 gold pieces.

To further advertise GOLD SOAP, so that every family in Canada will see how good and pure it is, the manufacturers have set aside fourteen thousand coins, ranging from 10-cent pieces up to $50.00 gold pieces, and will distribute them through the bars of GOLD SOAP that are sold this year (1902). The money is put right into the soap itself, in the middle of the bar, and you will come across it as the cake wears away.

There is no "lottery" or "scheme" about this. It is perfectly straightforward, and $10,000.00 will be paid to charity if anyone can prove that we are not doing exactly what we say. It is merely an inducement to make thousands of people try GOLD SOAP that might not hear about it in any other way.

Of course, every cake does not contain money, but fourteen thousand of the cakes that are sold during 1902 will contain coins anywhere from 10 cents to $50.00. Every box of GOLD SOAP contains so many "loaded cakes."

If you want a full size sample with prices, before our regular salesman gets around, send a postal to

GOLD SOAP

TORONTO

STORE EXPENSE GROWS LESS!

Why not begin the New Year with lessened store expense? Sell my Cigars as a side-line and, believe me, you'll be surprised at the end of the year how large a sum the little daily profits amount to.

Let me send you an assortment of a thousand or more at my own risk and you'll quickly see your store expense grow less and less.

J. Bruce Payne, Cigar Mfr.,
Granby, Que,

Sorting-up Season.

—**What about**
—**"Sterling"**
—**Brand**
—**Pickles?**

The grocer who would keep his trade alive the year round must not allow his assortment of "Sterling" brand pickles and relishes to run low. After the holiday trade your stock is almost sure to need replenishing.

—Ask your wholesaler
—for quotations or
—write direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

The Pure Quill

These January days bring the thought of Buckwheat Cakes to the front again, and when you think of them you call to mind the kind you used to enjoy so much. They had a **Buckwheat** flavor which you have failed to discover in the many so-called Buckwheat Cakes offered to day. So you have just about concluded that pure Buckwheat was a myth, and in its place had come some sort of mixture, made by goodness knows what formula, except it was very shy of Buckwheat Now, your customers are just like yourself, they, too, are looking for some of the real old-fashioned stuff. You can give your customers a treat by getting

Tillson's Pure Buckwheat Flour.

Not an ounce of anything but Buckwheat—pure and clean.

THE TILLSON CO., Limited, Tilsonburg, Ont.

Gain the Good=Will of the Tea Drinker

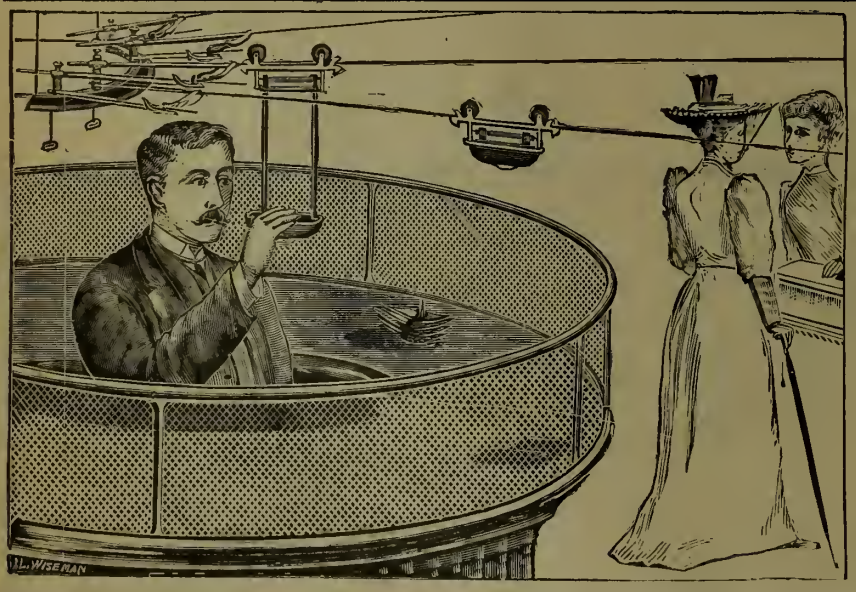
Fortunate is the dealer who can gain the good-will of tea drinkers, for they can not only be made a direct but also an indirect medium for increasing his patronage. The question naturally arises, "How can I best appeal to the good-will of tea drinkers?" The difficulty is easily solved by handling the

TEAS OF THE "OZO" CO., Limited

for their unquestionable high quality leaves a pleasant recollection of your store in the tea drinker's mind.

SAMPLES GLADLY SENT UPON REQUEST.

THE "OZO" CO., Limited - MONTREAL.



Champion Cash Carriers

These Carriers have been in use for the last twelve years, and have given the best of satisfaction. Will save the cost in 6 months' time.

S. S. KIMBALL,

(Bell Telephone 1964 Main.) **577 Craig St., MONTREAL.**

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

POLLEY & WHITE

MANUFACTURERS OF

Canadian Evaporated Apples, Onions

AND OTHER VEGETABLES.

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.
Cable Address: "WHITE," TRENTON.

TRENTON, Ont., Canada.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.
Sole Selling Agents, Rose & Laflamme, Montreal.

IVORY GLOSS STARCH

Satisfies careful and economical housekeepers.

How Is Your Supply?

The St. Lawrence Starch Co.
Limited
Port Credit, Ont.

RETURNED APR 16 1902 to apleta Bros

THE GROCER'S FRIENDS

"Golden Quintessences"
(FOR A 25c. LINE)
"R. F." (FOR A 10c. LINE)

They please his trade,
Show a good profit
and
Are always satisfactory.

DROP US A CARD FOR PRICES

PREPARED BY

THE ROBINSON MFG. CO., 59-61 Front St. E., TORONTO

BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

AROMA COFFEE—

1-lb. TINS, WHOLE OR GROUND,

Is the surest foundation any merchant can have on which to build an ever increasing and profit making coffee trade. A blend of the very finest grades—it is delightful and refreshing. Those who appreciate the very best in coffee at a fair price are sure to want **AROMA.**

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers. **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

See this Bottle

Is it familiar to you?

The Best **Coffee Essence** on the market to-day.

2 sizes, 5-oz. and 10-oz.

Rose & Laflamme,

Agents, MONTREAL

RED ROSE TEA

is rapidly assuming the same position in Ontario that it has so long occupied in the Maritime Provinces.

Before I sent my travellers into Ontario I was told competition there was so keen that I would have no possible chance of success, but I **knew the quality** of the Teas which were most largely sold there, and I knew **just how they compared with Red Rose.** I knew, too, how they had **come** and **gone** in the Maritime Provinces where they came in competition with Red Rose and I felt sure that the trite saying, "The best horse wins," would apply in Ontario equally as well as in the Maritime Provinces.

The best horse is winning very fast. Repeat orders tell the story.

If you place a **first order** you will soon send a **repeat.**

T. H. Estabrooks

Tea Importer and Blender **ST. JOHN, N.B.**

BUSINESS AND ITS MANAGEMENT

Some Ideas and Hints.

Relation of Profit and Loss Statement to Balance Sheet.

BY A. D. KITTREDGE.

THE profit and loss statement gives the results of the transactions of the business for a fiscal period, and must certainly precede the balance sheet in order to bring into it in a single amount that which represents the results of the business. You may call this item undivided profits, general loss and gain, or surplus, or it may be indicated by some other term. In any event, something in the balance sheet stands for the accretion of capital during the period passed. The profit and loss statement must always precede the balance sheet in order to put into the latter the quantity which it is necessary to have in order to state the condition which the balance sheet is to show. A correct balance sheet must show all the assets of the business, and likewise all the liabilities of the business, and from every point of view, capital, whether invested direct or being the accumulation in the way of profits, is an important part of the liabilities of the business. It is a necessary element to make the statement balance.

In order to produce a profit and loss statement, and after that to properly frame a balance sheet, there must be a proper classification of accounts or the sorting of accounts into classes. A moment's consideration will show that in each of those divisions of the accounts of a business, namely, the profit and loss statement and balance sheet, we can have two classes of accounts, and only two. The profit and loss statement can have nothing but expenses, including, of course, losses and revenues, or earning or income, whichever you may prefer to call it. In turn, the balance sheet can contain nothing but assets and liabilities.

If we begin to make out a balance sheet, particularly if we allow that plan which has been specified by various definitions already presented, namely, from the books of the business and upon the assumption that the books have been conducted along the usual lines, we encounter at once certain difficulties. We find certain accounts that are, in character, straddles. For example, there is the merchandise account, which is made to perform two functions. It is an asset account to the extent of the goods on hand and a revenue account to the extent of the profit that has followed from the trading. Again, we have a straddle in the way in which the account called interest and discount is commonly conducted. It includes both expenses and earnings.

If we are going to classify our accounts in such a way as to have them in most convenient form for a balance sheet, we must arrange them according to the requirements of these two main divisions. We must have in one class sufficient accounts to indicate all our assets, and in another sufficient accounts to indicate all our liabilities. There must be likewise sufficient accounts to indicate all our expenses, and also our income items or revenues, whatever the term may be that is applied to the class.

The merchandise account to which I have referred as an example of a straddle is certainly a greatly overworked account, when we take it as we find it in the ordinary business establishments into which the account is called.

The Expenditure Proportion in Business.

The proportion of expense to the total amount of business transacted in a year is often a stumbling block in the way of an assured profit, says Stoves and Hardware Reporter. In some cases the expense is made greater than the business will bear, and in others not a sufficient allowance is made for the moving of the business, with the result that extravagance on the one hand or a too careful saving on the other results in a loss which may be often past recovery. It has been figured out that on an average business of $10,000 to $12,000 a year, the expenses should not exceed 15 per cent., including the living expenses of the proprietor at $15 per week, and not allowing for clerical hire, but charging up insurance, rental and interest on the value of the stock, which represents, as an illustration, an investment of $3,000. To do a business of $12,000 on this investment requires that the capital should be turned over four times a year, which may be possible under exceptional conditions but is hardly so when there is but one man in the store to attend to it. The above illustration has been given as an actual fact, but an examination of the figures shows that there must have been an unusually hard amount of work to accomplish such a result, and also the exercise of a power of saving the pennies that might have been used to better advantage in looking after the dollars. It is a very difficult matter nowadays to make money without spending it in the effort, and while there is a waste in injudicious expenditure there is also a saving in the use of money in the right way for the bringing in of new business.

Economy.

How a man uses money—makes it, saves it and spends it— is, perhaps, one of the best tests of practical wisdom, remarks Pickles. Although money ought by no means to be regarded as a chief end of man's life, neither is it a trifling matter, representing as it does to so large an extent, the means of physical comfort and social well-being. Some of the finest qualities of human nature are intimately related to the right use of money; such as generosity, honesty and justice as well as economy and providence.

The provident and careful man must necessarily be a thoughtful man, for he lives not only for the present but makes arrangements for the future. He must be a temperate man and exercise self-denial; a virtue that gives strength to character.

It is the duty of the prudent man to live so that in case of sickness or lack of employment he will suffer as little as possible. Viewed in this light, the honest earning and the frugal use of money are highly important. Though money represents many objects without real worth, it also represents many things of great value; food, clothing, personal self-respect and independence. Thus a store of savings secures a man a footing and enables him to wait, hopefully and cheerfully, until better days come round.

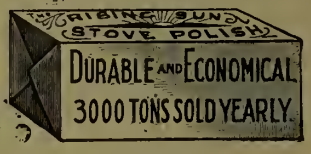
To secure independence the practice of simple economy is all that is necessary. Economy requires neither superior courage nor eminent virtue; it is satisfied with ordinary energy, and the capacity of average minds. Economy, at the bottom, is but the spirit of order applied to domestic affairs; it means management, prudence and the avoidance of waste. Economy teaches the lesson of carefulness. The small change that many throw away uselessly, or worse, would often form a basis of fortune and independence. In the words of our honored employer, "Make all you can honestly, spend all you can wisely and save all you can prudently."

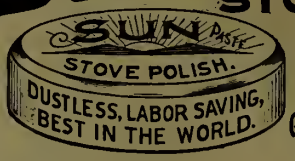
THIRTY-DAY GROCERIES.

THE discussion of selling groceries on 30 days' time started last week in these columns has struck a responsive chord in the trade. The wholesale grocers say that this is the trend at this time. They say that groceries can no longer be sold on 60 days' time as heretofore. They claim that the retailers, those in the country particularly, are not only getting 60 days' time, but that actually by the system of giving 60-day acceptances when bills have fallen due, they are getting 120 days. And all of this on groceries that have practically cost the wholesaler cash. They say that in less than a year a new system will be inaugurated whereby the retail grocer will be required to send his check at the end of 30 days for all goods bought.

If this is the sentiment in the trade, and it appears to be so, then it is time for the retailer to begin to prepare for this. There is but one preparation to make and that is to collect up all the outstanding accounts as rapidly as possible. Clean off the books all the men who do not pay promptly. Grant credit to no man who will not pay when his bill is due. Weekly payments are much better for all concerned than monthly accounts. The retail grocer, if he has his money in his possession, can put it in the bank against the time when he will need it. The consumer customer will not do this. If his bill is $10 a week he can pay this easily, but if he is let run four weeks and until his bill amounts to $40, then he has difficulty in meeting it, for he has not laid aside the $10 a week to do so. The ideal grocery business is done for spot cash. The next thing to spot cash is every Saturday-night payments. Get ready for the change; it is surely coming.—St. Louis Grocer.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

WINNIPEG'S CHRISTMAS MARKET.

THE Winnipeg market the week before Christmas is worth going far to see, and is always considered a showplace to which visitors must be taken to see the real products of the West. This year has surpassed all others, and many were the glowing compliments paid the various stall-holders. The main corridor of the market was arched with evergreens and strung with colored electric lights.

The principal stall-holders and the oldest are Kobold & Co. and P. Gallagher & Sons, and a friendly rivalry exists between them as to who shall make the best display. Both own cattle ranches and have feeding stables near the city, and many are the fine carcases that adorn their stalls at all times, but more particularly Christmas. This season, Kobold's probably took the palm, though it was difficult to choose. Above the stall of the company just mentioned, in letters two feet high formed of colored electric lights, were the words "Kobold & Co.," while, a little further down, the single word "Kobold" shone out in letters of the purest white. One of the features of the stall was 140 carcases of mutton. This was the bunch of sheep shown by the N.W.T. Government at the Pan-American. Some 50 carcases of beef were also hung, besides three stall-fed heifers weighing 2,300 lb. each, and one heifer 2,100 lb. A fine black bear, an elk, a jumping deer, 200 pigeons, hundreds of turkeys, geese and fowl, sucking pigs, British Columbian salmon and halibut were a few of the things that went to make up a tempting array, which was all tastefully dressed with holly and tinsel and interspersed with appropriate mottoes.

One of the sad things of the Christmas time was the absence of P. Gallagher, sr., who, though never much about the stalls at any other time, was always there about Christmas, and many people missed his kindly Christmas greetings and graceful Irish compliments. He never forgot a face and rarely a name. For years much of the success of the large business depended upon his shrewd and careful buying. During the year he went "over the great divide," and the holiday season emphasized his absence.

Another large dealer in the market and one whose stall deserves mention, is that of Lauzon & Co. Benalick & La Frange also had a fine display. H.

FAILED TO PAY UP.

An Italian named Frank Rangator started a fruit store on Yonge street, Toronto, a short time ago. On the understanding that it was to be paid for on the day before Christmas, he obtained $50 worth of fruit from Cleghorn & Smith, wholesale fruiterers, corner of Church and Colborne streets. Instead of placing the goods in his store, they were shipped out of town, presumably to Niagara, and the Italian disappeared at the same time, and so no settlement was made on the appointed day. Accordingly, a charge of theft was laid against him, and he was arrested at Niagara Falls, N.Y., and brought back to Toronto by Detective Davis.

FRUIT SHIPPERS FINED.

So far the inspectors of the Dominion Government looking after the enforcement of the Fruit Marks Act have been conducting an educational and moral suasion campaign, explaining the force of the new Act. As infractions of the law will be no longer held excusable, the first prosecutions under the Act were pressed last week against Colborne, Ont., shippers, who, in common with other packers, like to cover up inferior fruit with first-class facings. The penalties range from 25c. to $1 a package, which on a large shipment is a considerable amount. A number of other prosecutions are threatened in the near future.

A BOOK FOR ACCOUNTANTS.

"Book Keeping for Joint Stock Companies," by David Hoskins, C.A., a treatise that has just been issued, is a valuable textbook not only for accountants, but for all employes of joint stock companies. Mr. Hoskins' long experience and exhaustive study of accountancy has enabled him within the 150 pages of his book to give many valuable hints and much information. It also contains chapters on the duties of secretary-treasurers of companies and extracts from the Ontario Companies Act, the provisions of which it is essential that company officers should be familiar with. Mr. Wm. Eddis, F.C.A., president of the Institute of Chartered Accountants of Ontario, speaks of the volume as a "valuable addition to accountancy literature. The bookkeeping and forms illustrated therein are thoroughly practical and worked out from the accountancy's standpoint." Mr. Hoskins is principal of the British-American Business College, Toronto, and vice-president of the Institute of Chartered Accountants of Ontario. The book is substantially bound in cloth and gold, and published at $1.50. Copies may be had by addressing Mr. Hoskins.

SALMON CANNERY WRECKED.

On November 26, Vancouver, B.C., was visited by one of the most severe storms felt on the Pacific coast for years. Damage to the extent of about $500,000 was done to buildings and wires, all communication with outside points being cut off for several hours, and wire connection with Victoria cut off for several days. The English Bay cannery was completely wrecked and hundreds of cases of salmon were strewed on the shore.

N.B. CANNING FACTORIES CLOSE.

J. G. Wood & Co. have closed their canning factories at Berwick, N.B., for the winter. In their two factories at Berwick, and Waterville, N.B., they have canned 6,000 cases of tomatoes and apples, which is about 33 carloads, during the season.

AN ENQUIRY

If you have one for **First-Class Japan Tea** buy our

"R.T.S."

We also have the celebrated "**KIJI**" and "**L.S.**" brands.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

The winners in the Social Tea Competition were :

W. R. Stewart, Toronto	$100	Fred. Durke.....Toronto	$25	J. J. Hurley .....Toronto	$10	MoLean & Van Loan, Toronto	$10
Odlum Tea Co., Hamilton	50	T. A. Mix ..... "	20	A. F. Stirling.... "	10	Brown Bros..... "	10
J. Taylor, "	50	J. Storey ..... "	20	R. Davis..... "	10	Mrs. Lambert..... "	10
W. J. Nioholls, Toronto	25	F. Thorne..... "	20	Wm. Maoartie ..Hamilton	10	John Ronan.....Hamilton	10
Miss Gillies, Hamilton	25	Pashby Meat Market, "	20	T. Guay .....Toronto	10		
T. J. Medland, Toronto	25	James Main.....Hamilton	20	W. Eddy..... "	10		$500

GOOD RESOLUTIONS FOR 1902— We will all push and sell always in preference PURELY CANADIAN GOODS, **AND SEE THAT THE PROFIT REMAINS IN CANADA.** You help to build up your own country when you sell JERSEY CREAM BAKING POWDER and JERSEY CREAM YEAST CAKES.

Hamilton and Toronto **LUMSDEN BROS.**

Nice Fresh Teas

We always carry nice fresh teas, never having old stock. As each year comes around we clear out the odds and ends at prices that will make them sell like hot cakes and are genuine bargains to our customers.

Our travellers started out on January 2 with all these small lines of—

Japans to retail at 25c. **Young Hysons to retail at 25c.**

Japans to retail at 40c. **China Blacks to retail at 20 and 25c.**

Ceylons to retail at 25, 40 and 50c.

If our traveller is not booked to reach you next week, you had better drop us a post card, and we will with pleasure mail you a sample of the grade required, as, at the prices that we make these teas, they are bound to be sold out in the next ten days.

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON, ONT.

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO.

THE BEET-SUGAR INDUSTRY.

ALREADY the Galt directors of the North American Beet Sugar Co. have secured over $63,000 in subscriptions for stock therein, and steps are being taken to obtain a charter for the company by George C. McMullen, the company's solicitor. Dalzell & Barrie are attending to the details in connection with the application.

WILL LOCATE IN BERLIN.

The site committee of the Ontario Sugar Beet Company, Limited, of Toronto, have finally settled on Berlin as the place where they are going to locate their factory. The choice originally lay between Berlin and Dunnville. A $25,000 bonus and ten years' tax exemption, besides furnishing contracts for the 5,000 acres stipulated to be put under sugar beet crop, ultimately secured the preference for Berlin. Besides, Berlin capitalists subscribed freely to the capital of the company which is $1,000,000. Tenders are to be invited at once for the construction of the factory, which is to cost about $500,000, and is to have a capacity of 600 tons of beets daily. The whole plant is wanted ready for operations next October, when the beet-sugar season opens.

The following are the Board of Directors: Hugh Blain, president; S. H. Janes, vice-president; Robert Jaffray, W. J. Gage, John Flett, and Michael McLaughlin, all of Toronto; Wm. Hendrie, Hamilton; S. J. Williams, C. K. Hagedorn, Berlin; N. B. Gash was appointed solicitor. W. C. Penoya, of Bay City, Mich., also intends joining the company. As will be seen, the majority of the directors are Toronto men.

HAS EXTENDED TO ST. MARYS.

The Canada Beet Sugar Co., of Baden, Ont., has extended its campaign to St. Marys, Ont., in search of contracts to obtain the required 5,000 acres. A meeting was held there recently which was addressed by Mr. Douglas, secretary of the Baden concern. He stated the terms of agreement which the farmer makes with the company in contracting for the land to be placed under crop, and the price which he paid for the beets. The quality of the soil best suited for the growth of beets next came into consideration, and it was stated that every farmer would at least get $75 an acre for his crop. A few contracts were signed.

ROBBING A GROCERY.

On Tuesday morning the grocery store of Wm. Hockridge, at Bradford, Ont., was entered by two burglars, who were helping themselves to about half a bag of oranges and candies when Nightwatchman Coombs appeared on the scene. Not wishing an interview, they suddenly decamped, but were followed, and one young man was captured, who gave his name as Henry Drake when he appeared before the magistrates. He was sent down to Barrie for trial.

THE AUSTRALIAN TARIFF.

In the opinion of Dr. W. H. Montague, who has just returned from Australia, the new tariff levied by the new Commonwealth will greatly affect imports from Canada and the United States. He is very sanguine that a market would be found, however, for wheat, machinery, manufactured fabrics and other goods from this continent. This new high tariff is one of the great political questions in Australia, the other being colored labor.

BEGIN THE NEW NEW YEAR WELL.

Many articles do not sell so rapidly during the rest of the year as during the holiday season, but

MacLAREN'S IMPERIAL and MacLAREN'S ROQUEFORT CHEESE

are in demand the whole year round.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

51 Colborne Street, Toronto.

RUSH ORDERS

Write, wire or 'phone at our expense if requiring any Xmas goods. **WE ARE QUICK SHIPPERS.**

THE DAVIDSON & HAY, LIMITED

36 Yonge St. - Toronto.

A PORK-ADVERTISING PROSE IDYL.

THE London Critic says: "I think the following the funniest trade circular I ever saw:

"'To our friends across the seas we send greeting. As the years roll by we are drawn nearer and nearer together by Christian Blood and Money Ties, and may this ever be. We are located in a section that grows a pig that, for leanness and quality, comes nearer to your home-grown and Canadian pigs than any that can be raised in any part of the States. We are now putting up a class of light fancy English and Irish meats that, for delicacy of cure and extreme mildness, cannot be furnished by any other packing company in the Great West. Your wants can always be supplied by our friends and sole agents, Messrs. ——— & ———.

May all your days be pleasantness
And all your paths be peace.

"'Yours truly,

"'The ——— Packing Co.'

"When the American business man turns out prose idylls like this, no wonder he beats us in our own (as well as other) markets."

GOLD COINS IN SOAP.

"Gold" soap is the name of a new brand of soap that is being put upon the market. It is a laundry soap, and distributed through it during 1902 will be 14,000 pieces of money, ranging in value from 10c. to $50 gold pieces. A post card addressed to "Gold" Soap, Toronto, will procure a sample with price.

THE FISHING CENTRE OF CANADA.

In 1865, the first "banker" for fishing on the banks of Newfoundland was fitted out at Lunenburg, by one Benjamin Anderson. And since then the industry has grown until it exceeds in value that of any other port of the Dominion, and outstrips the once famous fleet of the New England States. In deep sea fishing alone there are now employed 158 "bankers," with crews totalling 2,745 men. To this fleet there are large additions every year. These vessels represent a value of over $800,000 for 1901, to which $350,000 can be added as the cost of the outfits. The total catch exceeds 1,016,000, the haul being over 254,000 quintals of fish.

Besides the deep sea, the shore fisheries play no mean part in Lunenburg's fishing industry. In 1900 they were valued at $222,830 for boats and fishing gear, and $250,000 for the catch. This does not include the lobster fishery, which has an estimated yield of $29,409 annually. The total value of this industry then to this town is over $2,568,239.

CEYLON GREENS IN CANADA.

The following, addressed to the editor and signed by The "Salada" Tea Co., appeared in a recent issue of The Observer, Colombo, Ceylon: "We read Mr. Rosling's letter to the Ceylon Association in London with very much interest, especially the figures showing the rapid increase in the production of Ceylon green tea. We have been enthusiastic about these teas. They were first introduced to our notice by Mr. Mackenzie in 1898, in which year we noticed by Mr. Rosling's figures that there were 13,302 lb. shipped, all of which came to ourselves. In 1899, 86,327 lb. were shipped, practically all of this, over 80,000 lb., came also to us. Unfortunately our sales are not keeping up in proportion to the output of green tea, which this year amounts to nearly 2,000,000 lb., but they are enormously increasing, and we are as enthusiastic about these teas as we were some years ago."

A DARTMOUTH FAILURE.

Alex. Lloy, a Dartmouth, N.S., grocer, has assigned to George E. Faullner, the official assignee. His assets consist of book debts, stock, and of real estate which is mortgaged, the value of which is not stated. His liabilities are about $5,000. A meeting of his creditors will be held on January 3.

A Good Name

is the best possible proof of quality, for the reputation of any article can only be established by maintaining a high standard. The quality of

UPTON'S JAMS, JELLIES and MARMALADE

is therefore proved by its widespread reputation as pure and wholesome food.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

HOW BUSINESS SUCCESS MAY BE WON IN THE TWENTIETH CENTURY.

By Charles R. Flint - - - - In Saturday Evening Post.

THE specialist will be the dominating force in the business world of the 20th century. The road to success lies along that line. Let the young man who starts out in life to-day or to-morrow concentrate on one thing, and he has the golden key.

The day of the all-round man is over. New conditions have come into business life; and they have come to stay. These new conditions are unfavorable to the man who can do half a dozen things. He must master one business.

UNDER THE READJUSTMENT

there is no place for the all-round man. Nobody wants him, nobody cares for his peculiar kind of ability. Industries have been rearranged. They are now separated into departments instead of plants. At the head of each department is wanted a man who knows all about this particular division, who has concentrated his entire mind and ability on its requirements and possibilities, who is, in fact, a highly trained, highly developed specialist. Men like these are scarce to-day. Hundreds of institutions are looking for them. Salaries ranging from $5,000 to $15,000 are waiting for them. My own concern is looking for half a dozen specialists to-day, rubber men, lumber men, etc. We would cheerfully pay them $5,000, a year, and even more cheerfully $15,000, for a $15,000 man is a great deal more valuable to his concern than the $5,000 man. But he has got to be a $15,000 man. Naturally he is not plentiful.

Business in a concrete form has existed as long as the world's record runs, and until recently its course of development has been practically the same as in the beginning. Now, however, we are suddenly

FACE TO FACE WITH A NEW SCHEME

There has been a complete revolution. It is doubtful if the mass of the people appreciate this, yet it is palpable to the man who has his eyes open as is the knowledge that to-day electricity is the motive power of the world. In a few years we shall wonder that we continued in our own time the crude business system of our forefathers.

Let no man delude himself with the belief that we shall ever again go back to the old methods. As soon might we expect to see the electric cars put away in the sheds to give way to the old stages. And unless the boys who are starting out in business life appreciate this and train themselves accordingly, they will be woefully handicapped.

THE NEW METHOD

is the scientific, the civilized one. It is built on the knowledge of the interdependence of men. It explodes the fallacy of "independence." There can be no independence in the world except among savages; the wild man is the only human being who is really independent. The moment you get away from the savage state you leave independence behind. All government, all society are interdependent. The new business idea, call it the "trust," if you will, recognizes this principle and develops it to its highest form. That this recognition did not come long ago simply argues a backward mental state. The old order of "independence" in business ranks with the times when every baron was independent, when he levied on the crops of his feudal retainers and was the master of their lives and families. As constitutional, scientific government has come to supplement the feudal system, so the "consolidation era" in business has come to supplant the old system.

CONSOLIDATION IN BUSINESS

has bred the demand for the specialist, and as consolidation grows, as it will, the demand for specialists will grow. That it is subversive of independence and manhood is absurd. The man who directs a department for a big corporation to-day is more independent than he could possibly be under the old conditions when he went into business for himself. He is not worried with the financial troubles and a thousand-and-one details that consumed his time without adequate return. He devotes all the time he has to that which he can do the best. Naturally the result is higher production, and a consequent betterment for the world dependent on production. Nor does the new systen make for concentration of wealth, as is so generally stated. The reverse is the fact. Out of my experience this is proven. When I was in

BUSINESS UNDER THE OLD SCHEME

there were two profit sharers in the firm, my partner and myself. Everybody else connected with our business was a salaried employe. They had no share in the earnings. Everything they produced they produced for us. Later another partner was added, but there we remained. And what is the condition now? I have 300 partners, men who share in the profits of the concern, and who are interested in preventing losses. Last year $150,000 in profits was divided among the heads of departments with us. Our clerks own $60,000 worth of stock in our establishment. Carnegie, the greatest business man in the world, has 32 partners, young men, who, having demonstrated their fitness for special lines of work, were given interests. And we are in the infancy of the new order of things.

THE CORPORATE SYSTEM

Such a distribution of interest is impossible only under a corporate system. No man in his senses would dare risk business association with 300 men under the old partnership plan, where anyone of the 300 might involve the firm. Therefore the business remained a close corporation; the good things were distributed among relatives when they were distributed at all. Now everybody comes in on his merits. There are stock allotments, so that the able, frugal, painstaking man may almost any time acquire an interest. That this works to the interest of the man controlling the corporation is made evident from the better service we get. Almost any evening you may see clerks at work in our office. They put in this overtime because of the interest they take in the affairs of the house under the new conditions. It is never required of them that they work out of hours. It is entirely voluntary.

ALL WORK FOR THE GENERAL SUCCESS

All these things work for the general success of the business by the modern methods, and they emphasize the necessity of preparing to work under the methods. Naturally where there are great consolidations the work must be systemized. Production falls into departments, and at the heads of these departments must be specialists. The science of consolidation is not to bring competing interests together in order that prices may be raised. That is a foolish system and can only beget more competition. A combination to be persistently successful must be so managed that the same goods or better goods, may be produced at lower prices. This can only be brought about by scientific supervision. And there is the source from which springs the demand for expert specialists. It is for the young men to take advantage of this demand.

Of course, the young man who starts out with an inherited fortune is not constrained to follow this plan. He can diversify his interests. It is the part of wisdom for him to do so. He protects himself if he is not dependent on one industry alone. But even a rich man's son might very well train himself as a high-class specialist. It will give him knowledge and power that in after life may prove exceedingly useful.

AN EXAMPLE.

J. J. Hill, President of The Great Northern Railway, is a magnificent example of the possibilities that lie before a specialist. Mr. Hill is a specialist, has always been a specialist. He has devoted his entire time, attention and ability to railroading. He is to-day the greatest railroad operator in the world. There is nothing about the business that he doesn't know thoroughly. He has studied the business from A to Z, and is master of all its details. Thanks to this thorough knowledge Mr. Hill has made himself one of the richest men in America.

Capital is always eager to associate itself with such men, but capital is mighty shy in having to do with men who are not master specialists. In my own case I always insist that my associates shall be specialists. I am always open to a good business enterprise, but I make sure that the men who are to handle the enterprise know all about it. And I also insist that they go into nothing else. It is distinctly stipulated in all our business contracts that the men in charge of our lumber interests have no other interests, that our rubber men confine themselves to rubber, and so all along the line. It is to this rule and its enforcement that I attribute much of the success we have met with in our business enterprises. It has brought and holds for us a class of thoroughly trained specialists whose minds dwell continually on the one thing in which they are engaged. Thus we get better results than do concerns whose managers have to diversify themselves.

AMBITION.

Everybody who amounts to anything is ambitious. He wants to get to the top, to become rich, to control things; to be a power. This laudable ambition under the new way of the business world, will prove exceedingly dangerous if it

LATEST DISTINCTION—Gold Medal and Highest Diploma awarded at the Yorkshire Grocery Exhibition, February, 1901.

Appointed by Royal Warrant Black Lead Manufacturer to

HER MAJESTY THE QUEEN AND

TRADE "CERVUS." MARK

H.R.H. THE PRINCE OF WALES

FOR "CLEANLINESS" USE ONLY

NIXEY'S

REFINED

BLACK LEAD

The Richest, Deep Lasting, Most Economical and Profitable Black Lead in Existence. Sold in 1d., 2d., 4d., and 1s. sizes.

Insist on having the Original Block Black Lead, and still the best.

In Bags, Ready for use.
In 1-oz. Squares.
In Pepper Boxes.

In 2, 5 and 10-cent Blocks.

Sells freely.

SAVE YOUR KNIVES BY USING
Nixey's Knife Polish
EASY BRILLIANT LIKE SILVER
6° & 1/- TINS
WILL NOT WEAR BLADES-VERY BEST

Emery Cloth, all numbers.

NIXEY'S Egg Shell Enamel
BERLIN BLACK.
Dries dead in a few minutes.
No Smell.
6d., 9d., 1/-, 1/6 and 2/- bottles.

NIXEY'S Fine Black Varnish.
GLOSSY BLACK.
In 6d. and 1/- bottles.

NIXEY'S "CERVUS" CYCLE CHAIN LUBRICANT IN 6d. TUBES. ENORMOUS DEMAND.

All kinds of Round, Square, Block and Powder Leads. Apply for Revised Price List and Advertising Novelties, Show Cards, etc., to

W. G. NIXEY, 12 Soho Square, London, Eng.

We are starting out

into the New Year to make THE GROCER beat all its old records. Will you help us? You can if you will.

We want to increase our subscription lists.

Don't you think each one of your clerks should have a copy of THE GROCER for himself? The education received from reading this paper regularly, will soon show in increased ability to sell, in better store management and in deeper interest in the progress of ***your*** business. Perhaps you know some brother grocer who should be a subscriber but is not. Send us his name and we will let him have some sample copies.

We want to increase our advertising patronage.

A clean, bright, well-edited, neatly-printed paper like this always does good work for the advertiser. Advertising here can never be a mistake; it is bound to pay. THE GROCER finds its way into all the markets of the world. We saw an order from China the other day, in which it was stated that the goods asked for were seen advertised in THE CANADIAN GROCER. Its circulation knows no bounds.

We wish all our readers a prosperous New Year, and, remember, we want THE GROCER to be just as you want it.

Suggestions, criticisms, etc., from regular readers will always be welcome.

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1902. TO COMMENCE THE NEW YEAR, WE ARE OFFERING SPECIAL QUOTATIONS ON LOW-GRADE

—CEYLON TEAS.—

AS YOU KNOW—BLACKS ARE GOING HIGHER. IT WILL PAY YOU TO SEE OUR SAMPLES AND GET OUR PRICES.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC. TORONTO.

leads the young man into general industries. In the formation period it was possible for men to go into different things and carry them through sueeessfully. I, myself, for example, without any partieular qualifications as a specialist, have been enabled to aid in organizing a number of diverse industries. But the situation with me was peculiar and unusual. I had been for years a member of a large commission firm which was the largest buyer in the United States of general manufactures for export. We handled evetything from needles to locomotives. When the era of consolidation eame I was in a position to deal intelligently as the representative of the different interests. I knew all the principals from years of business assoeiation, and, in a superficial way, I was familiar with the requirements and shorteomings of the various industries.

Now the formation period is praetieally over. We have settled down to doing business under the new plan. We have done very well so far; we are goi right along the same line. Nothing can stop the development and expansion of the new trade seheme. The business of the world is going to be divided up more and more into departments.

Success is to be won in getting at the head of one of the departments. It is the 20th century method.

A REORGANIZED COMPANY.

Lawrence A. Wilson & Co., of Montreal, wholesale importers of wines, etc., have been incorporated as a joint stock eompany, with the following directors: Lawrence A. Wilson, president and general manager; William A. Jackson, vice-president and manager; Alexis De Rouselle, treasurer; David O'Meara, director. They will henceforth be known as The Lawrence A. Wilson Co., Limited. Their reasons for this action are to give some of their older employes a direct interest in the business, and to place it on a firmer basis and consolidate their growing trade. The capital stock of the new company is $200,000, of which $150,000 has been issued fully paid up, the balance remaining in the treasury. The present concern takes over the entire business of the old firm of Lawrence A. Wilson & Co., which will be carried on as formerly. E. A. Gauthier, T. Routhier and J. Dupont, who have been connected with the business for a long time, are amongst the shareholders of the company.

There have been 20 creameries in operation in the Canadian Northwest during the past season. They have all closed down with the exception of four, which will continue making butter during the winter.

Be Sure to Secure a Stock of

CHRISTIE'S PLUM PUDDING

for your Holiday Trade.

Put up in one and two pound tins with key attachment.

CHRISTIE, BROWN & CO., Limited

TORONTO AND MONTREAL.

ALL ALONG THE LINE. During the next few weeks we will be shipping from Halifax to Vancouver initial orders of our two New Cereal Products,

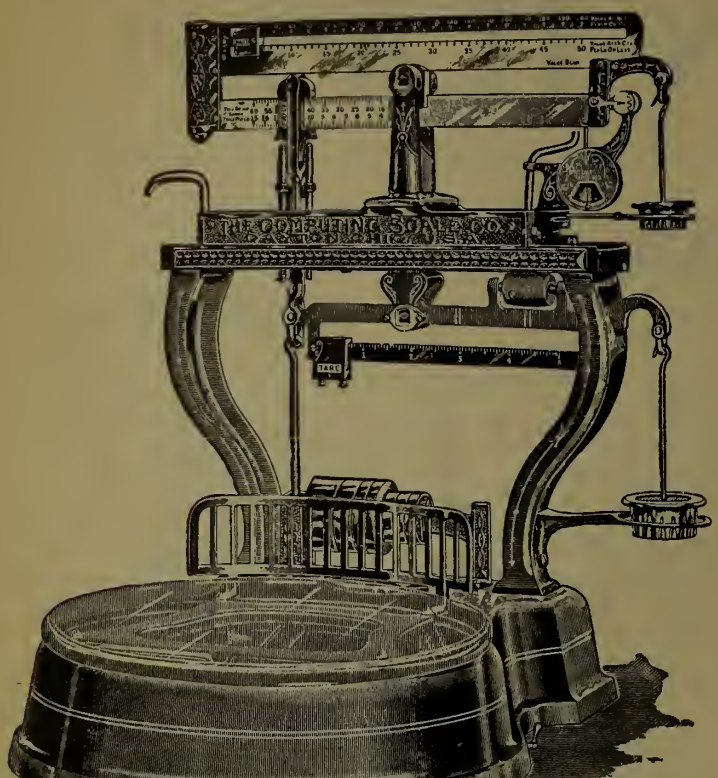
"Superior Breakfast Cream" AND "Superior Gluten Flour"

It will pay you to be among the first to have these goods. Orders direct will receive our immediate attention through your wholesaler. In cases of 3-doz 2¼-lb. pkgs., or assorted, ¾ Breakfast Cream ¼ Gluten Flour.

North-Western Cereal Co., - - - London, Ont.,

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

THE EYE OPENER



OUR scales are eye openers for people who have never used a system of getting full and accurate results in handling their merchandise. Many a good, honest, and industrious merchant has failed after long years of patient work and worry, just simply because he gave away more than his profits amounted to, in trying to sell for profit over miserable make-shift weighing devices. Time has proven conclusively that too much care cannot be exercised in the selection of a scale, and time has proven our **MONEY-WEIGHT SYSTEM** of Computing Scales to be the best.

Our Scales are sold on easy monthly payments.

The Computing Scale Company

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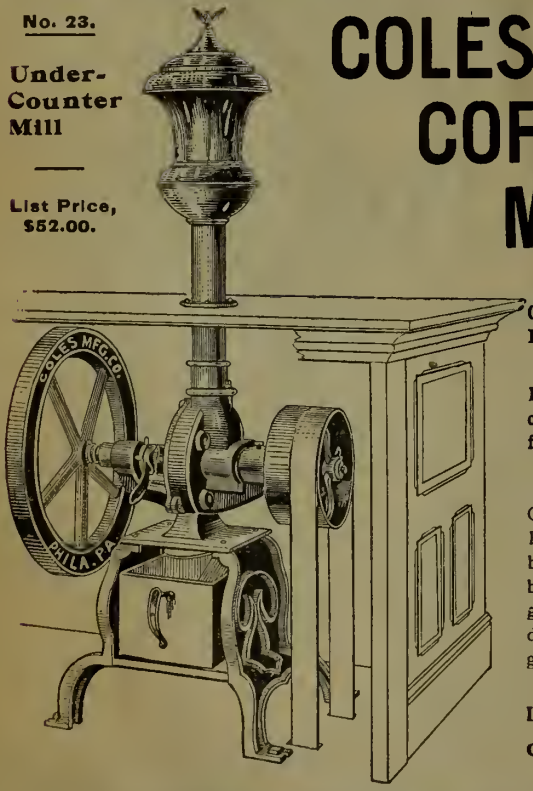
White & Ecclestone, Dist. Selling Agents, Vancouver, B C.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest

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Rowntree's

Chocolates and Pastilles

The "Court Circular" says of the Chocolates :

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

"Grocery" says:

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

Elect Cocoa and Elect Lemonade.

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President,
JOHN BAYNE MacLEAN,
Montreal.

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Limited.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

VOTE FOR BUSINESS MEN.

ON Monday next the different municipalities in Ontario will be called upon to elect their representatives to the local governing bodies.

The opinion obtains among not a few that the quality of the representatives in our municipal councils has for some years been steadily deteriorating. It certainly has not been improving, for the ward heeler and not the practical business man is only too often the power that rules. If, however, the business men in the several municipalities were to be guided by the same principles as they are when selecting their own employes, the ward heeler and the professional politician would soon be a thing of the past.

The management of a municipality is as much a matter of business as the management of a purely commercial enterprise. And it is because so many electors do not realize this—or, at any rate, do nôt vote as if they did—that we have a deterioration in the quality of the men who sit in our council chambers as our representatives.

Like begets like. And if the business men of this country will exercise their power in the right direction it will only be a matter of time before our municipal institutions will become more businesslike in their character.

Work for business men. Vote for business men.

ADVANCE IN EGGS.

The holiday trade has disclosed a decided shortage in the supply of eggs in the Canadian market. Last week several of Montreal's leading supply houses ran out of stock, bringing a strong demand to bear on the market. The consequence was an immediate advance in price. Pickled eggs are now selling out of commission merchants' hands at 20c. a doz.; selects are sold at 25c. and new-laid eggs are quoted at 40c.

This stringency in the market is the direct result of the heavy demand for Canadian eggs from England, during the fall season just over. During the season the demand gradually grew heavier and prices gradually appreciated until English importers paid as high as 7s. 4d. to 7s. 5d. for pickled eggs and 8s. 9d. to 9s. for cold storage stock. Even at these prices our exporters were not able to supply the demand. Local stocks, were, however, run to a very light margin, and, as a consequence, the Canadian consumer will have to pay high prices during the coming winter months.

A CLERK GETS $1,500,000.

A clerk in Geneva, N.Y., has fallen heir $1,500,000. His good luck was the result of good work. As a clerk he conceived it to be this duty to master the details of the business and to be industrious. A wealthy relative who was watching his career was so gratified that he remembered him in his will to the extent of the sum named.

It is not often that industry excites the beneficence of millionaires to such an extent as this, but industry and proficiency are certain in the long run to earn recognition and reward.

THE OATMEAL MARKET.

THIS year's crop of oats has been rather poor in quality. So poor, in fact, has it been that from two to three bushels more of oats are required to produce a barrel of oatmeal or rolled oats. This means an increase of from $1 to $1.50 per bbl. in the cost of production.

In sympathy with these conditions, the manufactured products, oatmeal and rolled oats, have advanced $2.05 and $1.65 per bbl. respectively. But, last week, oatmeal and rolled oats declined 20c. and 10c. respectively. This was caused by the millers, who wished to get rid of their surplus product before the end of the year, when they would take stock, and because the deliveries of oats during the past few days were rather heavy, resulting in a slight decline. This condition of affairs, therefore, can hardly be maintained, in view of the light oat crop this year in Ontario, as the farmers cannot have much stock on hand.

The demand from all quarters, especially from the Lower Provinces, continues good, and the chances are that in the course of another week or so the prices will advance again to the former figures, and probably higher.

IMPROVEMENT SOCIETIES.

In the United States, leaders in the work of village improvement have sought to interest the teachers alone in this scheme, but not only should this work interest the teacher, it should interest the business man as well.

In Danvers, Mass., a local improvement society with a membership of 150, most of whom are children, has been doing good work in the improvement of sidewalks, roads, and lawns; the removal of old buildings and fences; the planting and care of trees; the destroying of canker-worms and other insect pests; and other good things generally. By means of concerts, lectures, and contributions generally, the sum of $5,000 has been realized, with which a large park of 25 acres has been purchased. After the society has done its best at improving the park it will throw it open to the public.

It should not be impossible for business men in Canada to excite interest in their several communities on this most laudable movement.

THE OUTLOOK FOR BUTTER.

THERE is a diversity of opinion among the Canadian butter merchants as to the probable course of the butter market during the next two or three months. The high price of grain leads some operators to look for a curtailed production and better prices, but this view is not uniform throughout the trade.

Speaking to a creamery man from Brockville this week, THE CANADIAN GROCER was advised that many of the creameries in that locality had already closed down, while those that were still in operation were running short, and would soon stop entirely. The creameries of the Eastern Townships are said to have closed their doors in the majority of cases. All this is put down to the fact that the farmers have decided not to grow butter from grain at the present prices. But, on the face of these reports of curtailed production, the receipts of butter, particularly creamery, are quite up to the mark. Whether arrivals will fall off in the next few weeks remains to be seen. Meanwhile, goods coming to hand are moving out freely, and stocks held in Montreal are by no means heavy.

The idea that butter would advance in price has been prevalent before this week. Ever since grains took the remarkable rise an appreciation has been looked for as soon as the winter set in. It is a matter of surprise to many that it has not occurred before now, and its failure to materialize has led to a common belief that existing values will be no more than held through the winter months. But it must be remembered that there was a good deal of creamery butter made for export which did not come up to the exporters' standard, and was consequently thrown upon the local market. Till this is absorbed we can hardly expect a bullish movement. There has been a considerable export demand for butter of late, but the poor quality coming in has compelled exporters to refuse all offers.

The supply of roll butter is quite light, and is rapidly dropping off. All the good receipts are held in firm hands in Montreal, and the news comes from the west that there are no available stocks. Manitoba and the Northwest will, in all likelihood, need every ounce of their production this year for home consumption, and we understand that the Manitoba creameries have already contracted their supplies on British Columbian account. This will prevent a repetition of last spring's occurrence, when unexpected supplies of Manitoba butter coming on the Montreal market caused a rapid depreciation in values.

Taking the situation as a whole, it would seem that unless a general low quality should depress values, we are likely to see higher prices for butter during the next few months, and this without depending upon an export demand. At present actual transactions show a growing firmness, 20½c. having been refused on a lot of creamery last week. Most receipts are bringing 20 to 20½c.

KILL THE BY-LAW.

ON Monday next the ratepayers of Toronto will vote on the by-law empowering the City Council to vote $133,500 for the purpose of erecting new buildings for the Industrial Exhibition.

> Gather ye rosebuds while ye may,
> Old Time is still a-flying.
>
> —*Herrick.*

It is well that the ratepayers should carefully consider the matter. Doubtless the Exhibition is a good thing for the "Queen City." Of late, however, we know that it has for some years been steadily deteriorating as an exhibition pure and simple, while it has been expanding as a variety show and a race track. As we have time and again pointed out, this policy has led to an antagonism of the manufacturing, dairying and mercantile interests of the country.

While some new buildings are undoubtedly needed (a main building, for instance), what is needed most, first of all, is a new policy. As the management have so far refused to recognize this, it is obvious a new management is necessary before a new policy can be secured.

The ratepayers over a year ago refused to concur in a by-law to raise money for erecting new buildings, because they had lost faith in the administration. As the same administration is still in existence the ratepayers of Toronto should deal with this by-law as they did with its predecessor.

THE RETAIL HOLIDAY TRADE.

FROM what we can gather the retailers in Canada had an unusually good trade during the Christmas holiday season; in fact, we are told by some that it was the best for a number of years.

Such seasonable goods as dried fruits and nuts sold in large quantities, and, compared with last season, the results were far more satisfactory in these lines. A year ago, it will be remembered, the price of currants and raisins was abnormally high; and not only did consumers then curtail their requirements, but they bought less freely even later in the year when values were more reasonable. This feature appears to have been particularly marked in regard to the purchases by the farming class.

While the lower price of seasonable goods has undoubtedly had a good deal to do with the more liberal purchasing of the consuming public, the prosperous condition of the country and the good prices farmers are receiving for their products have, undoubtedly, been important factors.

GREEN TEA EXPORTS FROM CEYLON.

The following figures show the exports of green tea from Ceylon in 1900, and for 10 months of 1901 in pounds:

	1900.	1901.
January	3,560	252,582
February	3,600	116,592
March	16,175	105,644
April	10,378	70,614
May	30,863	24,438
June	16,939	108,017
July	34,168	163,896
August	45,180	177,079
September	20,223	112,244
October	48,384	205,137
November	143,734	
December	99,090	
	472,294	

In 1898 the exports were 13,302 lb. and in 1899, 86,327 lb.

A NICE LINE FOR GROCERS.

Confectionery is a nice line for grocers to handle, especially in cold weather, as it is easily kept, sells well, especially if a store is near a public school, and the profits are large, as a rule.

To obtain the best results, a grocer should closely watch the sales in the different lines, and, as soon as the popularity of one line begins to wane, replace it by a new line of goods. It is a good plan in this as in others, to be continually bringing out some new line. That will be a good advertisement, and, besides, your patrons generally want a change, and will buy oftener.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

GALLON APPLES on the spot, although not relatively dear, are meeting with a good inquiry, but buyers do not care to commit themselves by making forward purchases, preferring to wait and buy from hand-to-mouth.—Produce Markets' Review.

ORANGE TRADE IN LONDON.

Keeling & Hunt, London, Eng., report :—

Oranges.—Denias and Valencias have shown a decline, owing to quantities increasing and buyers imagining that the large shipments were likely to be sustained, but as there is every prospect of a smaller quantity being sent forward at present, hopes are entertained of higher results. Murcias are weaker, and likewise Ports, but prospects are brightening on both directions. Sours are selling at poor results at present, but after Christmas they are certain to be in better demand. Mandarins are very weak for the moment, but ought to improve shortly, as they are not coming forward in such large quantities.

CANNED TOMATOES IN BALTIMORE.

Yet the advent of the canned-goods business has unquestionably made the tomato one of the best known esculents for the table, not only locally, but nationally, and almost cosmopolitanly, and so necessary has it become in less than two generations that even the partial failure of the crop in one year has suddenly made the world aware of how necessary and valuable it is. Here, even amidst the hearty echoes of a Merry Christmas and a Happy New Year, the demand for canned tomatoes is so great that the market has been bounding upward more rapidly almost than at any time during the past fall. Brokers report to us an advance per doz. of from 5 to 7½c. for No. 3 standards on the week; seconds are quoted at $1 to $1.10 for No. 3, and No. 2 standards are held at 92½c. to $1.05, whilst No. 2 seconds are quoted at 90 to 95c.; standard gallons are strong at $3.50, and yet we are not through with the year in which they were packed, and it is in the nature of things that buyers will not load up with anything which is not strictly necessary, as what they buy will have to go into their invoices as stock on hand unless immediately distributed., and thus help to swell the volume of the amount on which their taxes will be based for the ensuing year.—The Trade, Baltimore, Md., December 27.

SITUATION IN CURRANTS.

The endeavor to materially advance the price of currants on the news of large operations in Greece has not proved so successful as it promised to be at the early part of the week, and a rise of about 6d. is all that can be claimed. Considering the quantity of fruit that has changed hands to produce this result, it is evident that the grocers have not followed the lead of speculators, and the bulk of the fruit still remains on the market waiting for the country demand. The fact that large operations have taken place in Greece may be undisputed, but it must not be forgotten that a considerable proportion of the buying has been done for the English market, which, when added to the somewhat generous stock, will at least defer the prophesied famine until after the spring trade is done. There is no denying the fact that, rightly or wrongly, the retailers this year regard important advances of the article with suspicion, and, instead of being tempted to increase holdings, there is a strong disposition to wait until former purchases can be again repeated. This state of things undoubtedly arises out of the experience of last year, and some time will have to elapse before confidence is restored. One important fact must be admitted in favor of the Greek merchants, that, speaking generally, they have hardly ever refused reasonable bids, and, in fact, during the quiet times of the market, have been anxious and pressing sellers right through from the first day of the arrival of the new crop. Having regard to the attitude of these gentlemen, who must be accredited with inside knowledge of the supplies available, the attempt to raise the prices to a higher level is difficult of explanation.—Produce Markets' Review.

THE SAULT CANALS.

THE returns of the Sault Ste. Marie canals for the season of 1901 show that the registered tonnage of vessels passing through the Canadian canal aggregated 2,404,642 tons. This is 225,590 tons more than passed through in 1900 ; 532,216 tons less than the record of 1899, and 346,503 tons less than that of 1898.

The freight carried through the Canadian canal in the season of 1901 amounted to 2,821,027 tons. This is 785,308 tons more than were carried through in 1900 ; 182,644 tons less than the quantity freighted through in 1899, and 229,486 tons less than the record of 1898. The westbound freight in the season of 1901 was 663,402 tons, compared with 605,720 tons in 1900, and 722,390 tons in 1899. The eastbound freight was 2,157,625 tons in the season of 1901 ; 1,429,999 in the season of 1900, and 2,281,281 tons in the season of 1899.

Of particular items mention may be made of wheat, of which in the season just closed 9,595,532 bushels were carried eastward, against, 9,163,609 bushels in 1900 ; 12,854,971 bushels in 1899, and 9,645,544 bushels in 1898. Another item of interest is other grain, of which 2,653,021 bushels were carried through the Canadian canal in 1901 ; 1,022,064 bushels in 1900 ; 1,628,585 bushels in 1899, and 1,046,817 bushels in 1898.

General merchandise was carried eastbound through the canal in 1901 to the extent of 28,480 tons ; in 1900, 20,458 tons, and in 1899, 31,563 tons. General merchandise carried west shows a gratifying growth. In 1901, 97,997 tons of goods were carried westbound through the Canadian canal ; in 1890, 60,179 tons, and in 1899, 46,586 tons.

The total registered tonnage of shipping carried through the United States and the Canadian canals at the Sault Ste. Marie in the season of 1901 was 24,626,976 tons, divided among 14,372 steamers, 4,482 sailing vessels and 1,187 unregistered craft. This is an increase of 10 per cent. over the tonnage of 1900. There were 28,403,065 tons of freight carried through these canals, an advance of 11 per cent. over the previous year. Of coal, hard and soft, 4,503,136 tons were carried in the season of 1901, which is 106,159 tons more than in 1900. In 1899 the coal carried was 3,940,887 tons, and in 1898 it was 3,776,450 tons, so that there has been constant growth in the coal trade, though that growth has been smaller in 1901 than in the previous year.

Flour carried in 1901 was 7,634,350 barrels, an increase of 13 per cent. over the quantity carried in 1900. Wheat shows an increase of 30 per cent., being for 1901, 52,812,636 bushels ; grain, other than wheat, an increase of 53 per cent., the quantity carried last season being 21,760,547 bushels. Pig iron increased 52 per cent., the quantity freighted through the canals in 1901 being 206,443 tons ; salt shows an increase of 35 per cent. Of iron ore the quantity carried was 18,090,618 tons, an increase of 10 per cent. Of lumber 1,072,121 M. fect B.M. were carried, an increase of 18 per cent.

General merchandise shows an increase of 3 per cent., the quantity carried through in 1901 being 558,041 tons.

The United States canal was opened April 26, and closed December 11, 1901, making a season of 230 days. The Canadian canal was opened six days before the United States canal and closed 10 days later.

The net tonnage of vessels passed through the Suez canal in 1900 was 9,738,152 tons. The net tonnage passed through the Sault Ste. Marie canals in the same year was upwards of two and one-quarter times more than the tonnage passed through the Suez canal.

TRADE CHAT.

LHANCH'S grain and feed business at Oil Springs, Ont., has been sold to J. L. Rae, of Milverton, Ont.

The manager of The Empire Tobacco Co., Hamilton, Ont., was presented with a gold-headed cane by the local staff, on Christmas Day.

John Keefer, West Lorne, Ont., has removed his grocery place from James Boles' building to his own new store in E. R. Mogg's block.

Oliver Downing, manufacturers' agent, and John Crawford, bookkeeper, who were in partnership in Montreal, under the name of Downing & Co., traders, have dissolved partnership.

Marie Testare dit Normand, widow of Chas. Vaillancourt, and Arthur Vaillancourt, have registered a special partnership at Montreal, under the name of A. Vaillancourt & Co., grocers.

On Saturday night, December 28, Wm. L. Coulter, general merchant, Creemore, Ont., was found dead in his stable at Avening, where he resided. A bullet wound was found in his head, inflicted, it is supposed, by a gun lying beside him. He leaves a widow and three children.

Albert C. Smith, ex.M.P.P. for St. John, N.B., died on December 27, at the age of 60 years. A leading produce merchant, he was at the head of the firm of A. C. Smith & Co., of St. John, N.B., which firm is well known by western Canadian houses, through its connection with the winter port shipments. Prominent in church work and temperance, he was an active citizen, and belonged to the Masons and Oddfellows.

"Try to Discern the Signs of the Times—

if you close your eyes you're apt to get stranded."

"SALADA"

Ceylon Black Teas have already "led the way" to the abolition of China Congous, and now come Ceylon **Greens** as a rival to Japans, under the same leadership. The results will be the same, not because we say so, but because quality reigns and must forever reign. Sealed lead packets only, never sold in bulk, 25, 30, 40, 50, 60c.

Samples and all information for the asking.

Address, **"SALADA,"** Toronto and Montreal.

TIME IS THE TEST.

After a sixteen years' probation **Celluloid Starch** is more popular than ever.

A Quick Seller With a Good Profit.

THE BRANTFORD STARCH WORKS, Limited

CANADIAN PRODUCERS.

To Our Friends: **SEASON'S GREETINGS.** **January, 1902.**

We wish it were possible to thank you personally for the help you have given us to make such a gigantic success of The Canada Biscuit Company. Our trade has exceeded our expectations by many thousands of dollars. We know that in the beginning we were sometimes behind hand with our shipments, but this could not be avoided, and caused us as much concern and worry as it did you. We are now, however, in a position to fill all orders promptly; and as soon as the additions to our factory are completed and the additional plant installed, we will be able to handle all the trade that comes our way. We trust your season's business has been perfectly satisfactory, and that the New Year may have many pleasant and profitable days in store for you and yours. Thanking you again for your past favors, and trusting that by attending strictly "to our knitting" we may enjoy your confidence to the end of the chapter, we remain,

Yours very truly,

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 2, 1902.

GROCERIES.

THE travellers are in the warehouses, and business is confined to small sorting-up orders. This, of course, at this time of the year is natural. Several of the houses are busy taking stock this week, others again do this later on. One of the features of the week is an advance of 5c. per doz. in the syndicate's price of canned tomatoes. This has not, however, so far affected the quotations of the wholesale trade. This advance seems, in part at least, to be due to a further demand from the United States. Business in canned vegetables is quiet, with local quotations unchanged. The decline in refined sugars, noticed last week, was followed on Friday last by an advance of 10c. This was the result of a similar advance in the United States. There is a fair trade doing in teas on retail account, but the wholesalers are buying but very little. Coffees are quiet, with quotations much as before. There has been a little sorting-up business in nuts. Foreign dried fruits of all kinds have only been in moderate request. A significant feature of the trade is that local stocks of Malaga raisins have been unusually well cleaned up. In fact, there was a scarcity at the close of last week. Spices continue quiet.

CANNED GOODS.

The feature of the canned goods trade is an advance of 5c. per dozen by the syndicate in the price of tomatoes. The figure now quoted by the syndicate is 87½c. per dozen, which is 2½c. above the minimum figure being asked by wholesalers for some brands to the retail trade. The change has not yet affected the price to the retail trade, which still ranges from 85 to 87½c. per dozen. Were the demand for tomatoes any way brisk on retail account it is quite possible an advance would take place in wholesalers' prices. The demand, however, is practically nil. During the past week some inquiries have been received from the United States for canned tomatoes. There have been some transactions, one dealer reporting the sale of over 2,000 cases, and negotiations are pending for further lots. As will be noticed from a paragraph published elsewhere, standard tomatoes are quoted at $1.05 to $1.10 in Baltimore. Peas and corn are still quiet on the local market with prices ruling at from 80c. upwards. Little or nothing is being done in canned fruits. We quote: Peaches, $1.75 to $1 90; strowberries, $1.65 to $1.70; raspberries, $1.60 to $1.80. In canned salmon, there is a fair business being done at unchanged prices. The ruling prices for canned salmon are: Fraser River sockeye, $1.42½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15.

COFFEES.

The coffee market rules quiet and quotations remain as before. We quote: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

CANDIED PEELS.

Business is now naturally a great deal smaller than it was a week or two ago. Prices, however, rule as before. We quote as follows. Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

NUTS.

The retail trade appear to have sold up pretty well during the Christmas trade, for the wholesalers have been experiencing a good sorting-up trade during the past week. We quote: Grenobles, 10¾c. by the bale up to 12c. for smaller quantities. Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

RICE AND TAPIOCA.

Very little is being done at present in either of these lines. We quote: B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

SUGAR.

There was quite a quick reaction from the decline in the early part of last week, on Friday last an advance of 10c. per 100 lb. being made in all grades of refined sugar. This advance, like the previous decline, was in sympathy with the New York market. This again puts granulated sugar on the basis of $4 f.o.b. Montreal for Redpath and St. Lawrence and $3.95 for Acadia. In Toronto the quotations are $4.18 and $4.13, respectively. Some sugars changed hands just prior to Friday's advance, but only to a moderate extent. At present the demand is quite small. Stocks of sugar in the United States last week were reduced by 16,000 tons, the receipts being 12,856 tons, and the meltings 29,000 tons. Raw sugars in New York have eased off to 3⅝c., a decline in all of ⅛c. from the recent highest point. This decline has not, however, all taken place during the past week. Quotations for muscovados and molasses sugars are 3⅛ and 2⅞c. respectively. Beets have made a further decline and have established another low record, the figure f.o.b. Hamburg now being 6s. 6d. Cane sugars in London are steady at 7s. 6d. for fair refining and Java sugars. In New York the demand for refined sugars has been excessive, the independent refineries becoming quickly oversold hastened the reaction of Friday last. All guarantees and special concessions have also been withdrawn except the special discount of 1 per cent. of the Arbuckles.

SYRUPS AND MOLASSES.

These both are quiet and featureless. The ruling price for molasses is 25 to 28c. for New Orleans, and bright sugar syrups, 35 to 37c. The ruling quotations on corn syrup are: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38-lb., and $1.20 in 25-lb. pails.

TEAS.

The tea market this week does not present any particularly new features. China greens are still scarce and high. The market is almost bare of points. China greens that were usually bought by the wholesale trade at from 15 to 16c. are now costing 21 to 23c., and until the new crop comes in no relief is expected. Japan teas continue firm, and, although the wholesalers are buying scarcely anything at present, a moderate business is being done on retail account. The wholesalers are also doing a fairly good trade in Indian and Ceylon teas. On account of the holidays, business is at a

standstill on the foreign markets, consequently the condition of the latter is really unknown.

FOREIGN DRIED FRUITS.

CURRANTS—Business this week is small, being only of a sorting-up character. Prices rule much as before, namely, 6 to 6½c. for fine Filiatras; 6½ to 7c. for Patras, and 5¾ to 6c. for fine off stalk.

VALENCIA RAISINS — Only a light trade is being done in Valencia raisins, but prices rule steady at 6½ to 6¾c. for selects and 5¾ to 6c. for fine off stalk.

MALAGA RAISINS—From what we can gather the stocks of Malaga raisins on the local market have been more than usually well cleaned up. In fact, towards the end of the Christmas season's trade, there does not seem to have been enough to supply the demand on the Toronto market. We quote: Black baskets, $2.25; "Empire Clusters," $2.60; "Dehesa Clusters," $3.10; "Excelsior Clusters," $4.60; "Connoisseur Clusters," $2.10; "Extra Dessert Clusters." $3.35; "Royal Buckingham Clusters," $5.

SULTANA RAISINS—Some nice lots have been sold during the past week to the confectionery trade, but to the retail trade very little has gone forward.

FIGS—Business is also quiet in this line with prices ruling as before. We quote as follows: Mat figs 3¼c.; naturals, 3¼ to 4½c., according to quality; tnpnets, 3¼c., and Eleme figs range all the way from 8½ to 18c.

PRUNES — The demand this week is just fiair with our quotations ruling as before. We quote: Californian prunes: 100 110's, 5c.; 90-100's, 5½ to 6¼c.; 80 90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60 70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

DATES—Business is quiet with prices unchanged at 4½ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

CALIFORNIAN EVAPORATED FRUITS—A fairly steady demand is being experienced for evaporated apricots and peaches. A large trade for these is expected to develop during the next couple of months. Ruling quotations are 13 to 16c. for apricots and 11 to 13c. for peaches in 25-lb. boxes.

GREEN FRUITS.

Fruiterers are very much pleased with this year's holiday trade and say it was never better. The sales of oranges, especially Mexicans and Floridas, have been very large, while grapes and apples moved briskly, although the very high prices of the latter materially curtailed their consumption. Cranberries sold exceptionally well this year, too. They are now 50c. per bbl. less, while Mexican and Florida oranges have come down 25c. per box. Pineapples are 2 to 10c. higher each. Tangerine or kid glove oranges are moving freely at $8 50 to $9 per strip, while grape fruit is selling at $4.50 to $6 per box. We quote: Apples, $4 to $5 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; Florida oranges, $3.50 per box; Mexican oranges, $2.25 per box; Californian lemons, $3.50 to $4 per box; Messina lemons, $2.75 to $3.25 per box; Californian oranges, $3.25 to $3.50 per box; Valencia oranges, $4 to $5.50 per case; Malaga grapes, $5.50 to $6; cranberries, fancy Jerseys, $10; pineapples, 25 to 35c. each by the case.

VEGETABLES.

Cabbages are moving more freely, while the demand for turnips, carrots and parsnips has become more active. Potatoes are still firm. Celery is 15c. cheaper, while the cauliflowers that are now being offered are small, and sell at from 50c. to $1. Cucumbers are selling at $3 per dozen. We quote as follows: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; cauliflower, 50c. to $1.00 per doz.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c.; dry onions, $1 per bush.; potatoes, 85c. to $1 per bag.

COUNTRY PRODUCE.

EGGS—There is a steady demand for all lines of eggs, with a limited supply. Fresh eggs are not being offered. They would bring about 28 or 30c. Fresh-gathered, cold-stored and limed are each 1c. per doz. higher. We quote: Fresh-gathered, 19 to 22c.; cold-stored, 18 to 20c., and limed 16 to 18c. per doz.

BEANS—Are moving quietly. Prices are steady. We quote: Choice handpicked, $1.70 to $1.75; prime, $1.50 to $1.60 per bush.

HONEY — Prices for honey are very firm, with a good demand. We quote: Clover, in 60-lb. tins, 9½c.; less quantities, 10c. per lb.; in combs, $2 to $3 per doz.

DRIED APPLES—The quietness in dried apples is more pronounced. Evaporated are finding better sales. We quote: Evaporated apples 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—This week potatoes are 1 to 2c. easier on track. The price now is 72 to 75c. per bag on track and 85c. to $1 per single bag retail.

BUTTER AND CHEESE.

BUTTER—The quality of the dairy butter that is coming in has improved, and there is a free movement with a good supply. Prices are steady. We quote as follows: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—Cheese is very firm at 10½ and 11c. Holders are not very liberal in their offerings and are looking out for higher prices owing to the better feeling in Great Britain.

POULTRY AND GAME.

DRESSED POULTRY—The holiday demand for dressed poultry has been good. Geese are scarce and have gone up 1c., while there are no turkeys offering at 8½c., the lowest price paid now being 10c. The receipts have been light. We quote: Chickens, 30 to 50c. per pair; ducks, 50 to 80c. per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 11c.

LIVE POULTRY—As was to be expected, the receipts of live poultry have been light, but poultrymen are confident that they will greatly improve after New Year's. The prices are unchanged. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

GAME— The movement in game from stock has been good. Prices are unchanged. We quote: Canvas back, 75c.; red head, $3; pin tail, 75c.; blue bill, 60c.; mallard, $1 to $1.25 and black duck, $1 to $1.25 per brace.

FISH AND OYSTERS.

The demand for frozen fish is very good, as it is also for smoked fish, and oysters. The latter are 30c. per gal. higher in some cases. Sea salmon are 4 to 5c. per lb. lower. Note the greater range in halibut. We quote as follows: Frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 6c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 7 to 7½c.; Digby herring, 60 to 75c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4.05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

714's, $5.25; Messina lemons, $2.75 to $3 per box; Malaga lemons, ½ chests, $5.25 to $6; pineapples, 15 to 20c.; Canadian apples, $3 to $5 per bbl.; limes, $1.50 per box; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $1 to $4.25; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10; barrel onions, $3; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; holly, $1 per case.

FISH.

The fish trade is the best that dealers have experienced for nearly a quarter of a century. This week, however, there have been a number of reductions in prices, due to an increased supply and the accumulation of stocks. These have taken place in haddies, smoked, medium herrings, dore, pike, No. 1 Nova Scotian herring, green codfish, No. 1 green haddock, dressed codfish and dried codfish. We quote: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 1½c.; halibut, 9c.; salmon, 9c.; trout large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The market has ruled quiet during the week, but prices remain steady at about former quotations. Western millers are not free sellers. In carlots, we quote as follows: Spring wheat patents, $4.10 to $4.30; winter wheat patents, $3.85 to $4; straight rollers, $3.65 to $3.75; strong bakers', $3.80 to $4.

GRAIN.—We quote: Manitoba No. 1 hard, 72½c. January, Fort William; peas, 87½c.; rye, 61 to 62c.; No. 2 barley, 57c.; oats, 48½ to 49c.; buckwheat, 54 to 54½c.; corn, 75 to 76c.

OATMEAL.—The market is probably a little easier, barrels being worth $5.85 to $5.90 in small lots.

FEED.—The market is firm with sales of Ontario bran, in bulk, at $21. Shorts $22 to $23 and mouillie, $28 to $30.

BALED HAY.—Business continues brisk at country points, notwithstanding the scarcity of cars and poor country roads. There is a good export and local demand. We quote: No. 1 timothy at $10.50 to $11; No. 2 timothy, $9.50 to $10; clover mixture, $8.50 to $9; clover, $7.50 to $8.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra specia	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee... Quarts	$12 00
Cuvee Reservee... Pints	13 50
Carte d'Or.	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads.	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.

In five-case lots, freight may be prepaid.

Key Brand—	
Red cases.	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

COUNTRY PRODUCE.

EGGS.—The shortage in the egg supply is now very apparent and hence a sharp upturn in prices. There are no stocks available. The English market has taken more than was expected at the beginning of the season and it is now a question whether there are supplies enough on hand to run through the winter season. Dealers are asking 20c. for pickled eggs: selects are worth 25c, and new laid, 10c.

HONEY.—It is now simply impossible to get white honey. Buckwheat honey, in comb, is worth 10c. and extracted white, 9½ to 10c. Strained sells at 8 to 9c.

DRESSED POULTRY.—The holiday demand for poultry was exceedingly good and our commission houses made a good turnover. Choice turkeys have sold at 10½ to 11c., and frozen, 9½c. Choice geese were in good request and sold at pretty high prices, 7 to 7½c. Choice chickens were worth 8½ to 9c. and fowls, 5½ to 6c.

ASHES.—The market is steady, first pots being quoted at $4.40 to $4.45 per 100 lb.; seconds, $4 to $4.05, and pearls, $6.75 to $7.

BUTTER AND CHEESE.

BUTTER.—There is a growing opinion that this is a good time to anticipate butter wants. The high price of feed is curtailing the make and as stocks are light all available supplies are likely to be wanted for home consumption. Creamery butter is worth 20½c. out of commission merchants' hands. Rolls are selling at 17 to 17½c.

CHEESE.—The market is quiet at this time of year, but bidding is becoming more brisk, cables of Saturday and Monday showing a rise of 1s. Colored are now quoted at 48s. 6d. and white, 47s. 6d., for mild-flavored stuff. Holders of cheese in this market are looking for higher prices. At present 50 boxes of western Septembers could be bought for 10 to 10¼c., but 10½c. would probably be the quotation on 500 boxes.

MONTREAL NOTES.

Canned peels are very scarce.

Sugar is 10c. per 100 lb. higher.

The cheese market is very firm as also are butter values.

Eggs are 2 to 3c. higher on pickled, selling now at 20c.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

St. John, N.B., December 28, 1901.

WE wish you a happy and prosperous new year. The year's business is closed, but it is still too early to tell much in regard to results. There are several of our houses who do not take stock till the first of February. The greater number, however, take stock at this time, and may use the new year holiday for the purpose. It is generally felt the results of the year will be good. Many report much improved sales. The markets have rather favored dealers. There have, however, been some quite

DO YOU REQUIRE

—A SUPPLY OF—

CORKS OR CAPSULES?

If so, we will be pleased to furnish you with samples and prices. Any size Cork cut to order. Granulated Cork suitable for shoe factories.

S. H. EWING & SONS, 96 King St., MONTREAL.

heavy losses from bad debts. It is expected travellers will take the road very early in the new year. The present week has been a quiet one, though, for the last week of the year, sales have been quite large. The markets show little change.

OILS.—In burning oils the market is unchanged. Competition increases. The Canadian company have had two tank wagons on for some time. This week, The American company put one on. There is no doubt some competition is a good thing. It was noticed this year, it is said, in the market for cod oil, that the fishermen were getting a better price and the consumer paying a less price than otherwise would have been the case. Cod oil continues high. Receipts are more than equal to the local demand. Lubricating oils are quiet, as are paint oils. In the latter quite full prices rule.

SALT.—This is a very large receiving point for Liverpool coarse salt, particularly during the winter months, when the weekly Liverpool boats are running. Owing to high freights prices are high and very firm this season. Sales are about equal to receipts, so that as yet but light stocks are held. In fine salt very little English is being received, and sells slowly. Canadian is having the sale. We quote: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Salmon have been received very freely during the week. In sockeye some fish were sold here at very low prices; in fact, at but a very small advance over cohoes, certainly a surprise to the trade, being much below earlier prices. In vegetables prices are unchanged and a fair business is doing. Fruits have a fair sale for a few lines, such as peaches and strawberries. Meats sell slowly. Domestic fish, particularly kippered herring, have been a matter of interest during the season. These compare very favorably with the imported. There is a large sale here for Canadian jams in wood.

GREEN FRUITS.—The Christmas sale was very large and this week the movement has been good. There is a large sale for oranges, the market during the week being short of Jamaicas. Valencias are large sellers. Very few of the 714's are brought here. Californian and Floridas sell at about the same price. There are larger offerings than for some years, particularly in Floridas. Lemons are rather firmer. There are free sales. Apples sell somewhat slowly. Had it not been for the Bishop pippins our market would have been short. Of these there were large receipts and the quality was better than usual. Grapes have sold very freely. There are large quantities of Malaga held in Boston and our dealers have bought freely. A few bananas are regularly received. Cranberries, while still lower than last year, are moving up.

DRIED FRUITS.—The Christmas sales were large and very satisfactory from dealers' standpoint. Stocks have been well cleaned up. Prices in all lines are moving up. Malaga loose advanced during the past week. Californians will now largely hold the market. Seeded raisins are good sellers. Some few are held, having been bought in New York just before the advance. Prices are firm and it is expected they will go higher. In prunes there have been fair sales. Prices show no change but as the season for best sale approaches, are likely to be higher, particularly the small sizes. It is strange apricots and peaches sell so slowly, as they are particularly good. Evaporated apples are firmer and stocks held are light. There were some receipts during the week. Onions are higher.

DAIRY PRODUCE.—Butter is in quite large supply, though much received is very poor and moves slowly. There is a good demand at full price for best stock. Eggs show little change, but are rather easier. The difference in price has been much greater than the difference in quality between case and strictly fresh. In cheese prices are unchanged.

SUGAR.—Prices last week reached the lowest figure known, but they seemed to have gone too low as they quickly regained 10 cents and seem quite firm. The price is a very low one. Sales have been and are very large.

MOLASSES.—The market seems unchanged. Carrying charges, of course, add to the cost, and unless prices are advanced must come out of the profits. Prices are low, and little except Porto Rico is being sold.

FISH.—There have been fair receipts of fresh fish. At this season there is an active demand, as they can be shipped to a distance. Cod and haddock are chiefly received. The sale of finnan haddies is large. There are no bloaters. In smoked herring prices are still low. Pickled are unchanged and sales at this season are light. In dry cod the full prices are quite firmly held. We quote: Haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.60 to $1.70 per 100 lb.; pickled herring, $2.15 to $2.25 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, $1 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.60; frozen herring, 90c. per 100; smelt, 5 to 6c. per lb.

FLOUR, FEED AND MEAL.—While the week shows little change in flour, prices are very firm. Manitobas sell very freely. In oatmeal, prices are not as firm. The high figures have very much affected the

The best selling tea in Canada today is Blue Ribbon Ceylon packed and sold by Blue Ribbon Tea Co. 12 Front St. East - Toronto

sale. Oats are also reported lower. In feed, there is rather more offering; there is a ready sale. Cornmeal holds its high price. Beans, are, perhaps, hardly as firm. Barley and split peas are rather higher. There are no blue peas. We quote as follows: Manitoba flour, $4.70 to $4.80; best Ontario, $4.10 to $4.20; medium, $3.60 to $3.80; oatmeal, $5.70 to $5.90; cornmeal, $3.30 to $3.35; middlings, $26 to $28; oats, 58 to 60c.; handpicked beans, $1.65 to $1.70; prime, $1.55 to $1.60; yellow eye beans, $2.80 to $3.00; split peas, $4.75 to $4.85; barley, $4.50 to $4.55; hay, $12 to $14.

TRADE NOTES.

A car of lard from The N. K. Fairbank Co. was distributed to the trade this week.

A. S. Bowman, one of our local brokers, is distributing a pretty calendar to his friends.

Mr. Kent Scovil, late with The Boss Biscuit Co., is going on the road for Baird & Peters to sell "Vim" teas.

Shipping is very active—that is winter port business—and hay shipments to Africa. There has averaged about one steamer arriving each day for many weeks.

Many dealers in the west, particularly shippers of feed and oats, will hear with regret of the death of Mr. A. C. Smith, of A. C. Smith & Co. Mr. Smith has been ill for a long time, and has suffered greatly. He was a man held in very high esteem.

STORE UNDER QUARANTINE.

A confectionery store at 501 Parliament street, Toronto, is under quarantine for smallpox. John Vance is the proprietor, and his sister-in-law is the woman who was put off the train at Toronto Junction, but was allowed to proceed by the doctors, and afterwards contracted the disease of smallpox at Acton, Ont. She was visiting at 501 Parliament street before she left, and so the medical health department placed the store under surveillance, and confiscated the Christmas delivery of cakes, candies, etc., which was about to go out. This is very hard for the owner, and Dr. Sheard thinks that some compensation ought to be made.

NUMBER OF DEER KILLED.

The number of deer-hunting licenses issued this year in Ontario is estimated at 5,000, complete returns not yet having come to hand. At the moderate allowance of 1½ to each hunter, this would mean that 7,500 deer were killed. The Canadian Express Co. carried alone 2,372, an increase of 878 over last year. Taking into account the number killed by settlers, Indians and half-breeds, and by those hunters who did not have to express them to their homes, there could not have been less than 8,000 or 9,000 deer killed this season.

Capt. Fulton, of Victoria, B.C., has received orders for 4,000 barrels of herring from Australasia. Now he is looking for a schooner, fitted for the fishing trade, as he intends starting a herring-fishing industry, with Victoria as headquarters.

It's a Pudding!

Ask your Wholesale House about

Clark's Imperial Plum Pudding

Handsomely labelled. Key taper tins.

Retails at 10c.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

THE MOST NUTRITIOUS. **COCOA**

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

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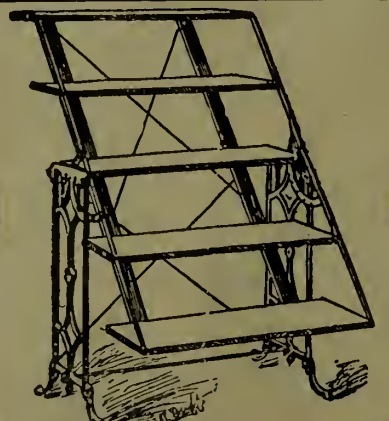
HOLIDAY DISPLAYS.

Now is the time to plan.

You will soon be too busy to think.

Show the people what you have and sales will follow.



For window or store decorating they are unequalled.

Easily and instantly adjusted to any angle

Useful for many purposes, and always ready for use.

BOECKH'S ADJUSTABLE DISPLAY TABLES

are what every up to-date storekeeper requires to keep his goods prominently before the public. A card will bring full particulars.

UNITED FACTORIES, Limited,
TORONTO, ONT.

RETURNED JAN 6 1902 S.B. 4/30

NOVA SCOTIA MARKETS.

Halifax, December 30, 1901.

THE last week's business in the grocery line has been a good one, especially, and for obvious reasons, in the retail department. The week just opening has prospects of being fair, at least until after New Year's, but merchants, both wholesale and retail, are now considering the results of the year's work in general rather than that for the few days until the close of the year.

* * *

Books are now being sharply balanced, stock-taking in some instances has already commenced, and each particular firm will soon know just how they stand for the year's business. Though some may not find the year to have been a profitable one, this will be due rather to bad management than to the state of trade in the country, for certain conditions which gauge the country's prosperity as a whole read the right way.

* * *

One of these gauges is the banking business. During the year the banks of Canada have loaned to the people $328,000,000, while the people have loaned to the banks $331,000,000. This has compelled the banks to invest in some other way than by loans to the people the $3,000,000 difference; $104,000,000, capital and reserve; and $75,000,000 note circulation. This general sign of prosperity in business has affected Halifax equally with other places, and the grocery business has been no exception to the general rule. To show the position of Halifax, it may be stated that bank clearings for last week amounted to $1,636,349.94 as against $1,428,460.27 for the corresponding week last year—a gain of 13 per cent.

* * *

Butter is still scarce in the market, especially the best grade of creamery, and the price still remains firm at 22 to 23c. wholesale, and 26 to 28c. retail. There is considerable cheese in the market, but the price is firm. Ordinary grades command 10c. wholesale, while best Septembers are held at 11c. Potatoes are plentiful, but not in so great demand as a week or two ago, as many have laid in their winter supply ex-vessel, imported from Prince Edward Island. The price, wholesale, now ruling is 40c. Sugar, with the recent reductions in the general market, has dropped about ½c. on the cwt.

* * *

Turkeys, ducks, geese and fowls generally have been in the usual great demand during Christmas week, and will continue during this week to nearly the same extent. Turkeys are quoted at 12 to 13c., having risen one cent just previous to the Christmas sales; ducks and geese, 9 to 10c.: chickens 40 to 60c. per pair—prices wholesale. There does not seem to be enough raised in these lines in our own Province, and large quantittes are imported from Prince Edward Island. The stock from there is not looked on so favorably as our own, as it is, as a general rule, not "pulled." With turkeys, for example, the head is either left on or cut off where the man suggested cutting off the dog's tail—close behind the ears. However, the quality of the Prince Edward Island stock somewhat makes up for this.

* * *

The fish market remains steady at the prices formerly quoted. The lobster season has opened on the South Coast and Bay of Fundy, and reports from these districts show that the catch is good. The lobsters taken will principally be shipped alive to the Boston and New York markets by way of the Yarmouth steamers. Considerable quantities of fish from the shore ports are coming into Halifax by the local schooners, but the markets are not overstocked, and prices for the last two weeks have not changed to any extent.

* * *

The fact that the 2nd Canadian Mounted Rifles are mobilizing here gives quite a boom to the grocery and provision trade. Up to last week there were about 600 in all here, and, with those arriving within the last two days and others on the way, there will be over 1,000. It is estimated that the maintenance of these will average nearly $1 per day. To this must be added the keep of some 800 to 1,000 horses. Besides this, each man, no doubt, spends something—some more, some less. The contingent will leave in Halifax $50,000 to $100,000, outside of the transport outfit. This will affect generally every line of trade.

PERSONAL MENTION.

Mr. M. F. Derby, general merchant, Selkirk, Ont., was in Toronto this week. He reports an immense Christmas trade, and trade in general is very good in his district.

HIS ASSETS WILL BE SOLD.

Charles Plumb, who has been conducting a grocery store at 1,146 Yonge street, Toronto, made an assignment on December 19 to Richard Tew. On December 27 his creditors met at the chambers of the assignee, where a statement was submitted showing assets of about $1,800, and liabilities approximating $3 300. It was decided that his assets should be disposed of, so the assignee was instructed to have the stock sold by auction.

THE GROCERY CLERKS WILL DANCE.

The Montreal Grocery Clerks' Association is holding a swell dance in Norman's Hall, St. Catherine street, on Wednesday January 15. Blasi's Orchestra will supply the music, while Roncari will have complete charge of the refreshments. The committee in charge consists of Messrs. F. Dubord (chairman), A. Martel, G. N. Robert, H. Vezina and O. Quesnel, with J. B. Poirier as treasurer. Tickets for lady and gentleman can be obtained from any of the committee at 75c. each.

CUBAN SUGAR STATISTICS.

ACCORDING to The New York Tribune, "the 16 years, 1853-68, have been called the 'golden age' of Cuba. In them the production of sugar rose pretty steadily from 322,000 to 749,000 tons, and the price averaged from 4 to 4.50 cents a pound. But the Spanish administration was perversely bad, intolerable burdens were laid upon industry and commerce, the rivalry of European beet sugar began to be felt, and in 1868 the Ten Years' Rebellion began. The result was to send sugar production down to 533,000 tons in 1878. This reduction of product helped, however, to keep up prices, and down to 1883 they remained at the figures mentioned. As the United States was levying a tariff of about 3 cents a pound on sugar, a large proportion of Cuban sugar went to the English market. A change occurred in 1883, when the United States adopted a new tariff, reducing the rate of duty on sugar to about 2 cents a pound. European beet sugar competition drove Cuban sugar largely out of the English market, and so it came to this country in vast quantities. But the price was steadily forced down to 3.61 in 1884 and to 2.67 in the disastrous year of 1885, from which, however, it rallied to 3.28 cents a pound in 1890. During these years the cost of production was somewhat reduced, and the amount produced rose in one year as high as 730,000 tons. The bulk of it came to the United States. A new era came in 1890, when the Spanish export tax of .80 of a cent. a pound was abolished and the McKinley Bill established reciprocity and put sugar on the free list. The price did not change much, being 3.03 cents a pound in 1891, 2.93 in 1892, 3.09 in 1893 and 2.92 in 1894. But production increased enormously, to 815,000 tons in 1891 and more than 1,000,000 in 1894, and practically all of it came to the United States. Those were years of prosperity and contentment in Cuba. But in 1895 the Wilson Bill went into full effect. Reciprocity was abolished, the United States import duty and the Spanish export tax on sugar were reimposed, the price of sugar declined, as did also the production and the sales to the United States, and the Island burst into a revolution."

"NEVER BECOMES DEAD STOCK."

ST. CHARLES Evaporated Unsweetened CREAM

PAYS TWO HANDSOME PROFITS.

If you have kept in close touch with your customers and will look carefully through your books you will find that EVERY CAN OF **ST. CHARLES CREAM** sold has paid you two handsome profits; one in dollars and cents, and the other in satisfaction to your customers. Furthermore, when taking your account of stock closing the old year, you can figure all **ST. CHARLES CREAM** on hand as worth 100 CENTS ON THE DOLLAR, as it

"NEVER BECOMES DEAD STOCK"

Every CAN is guaranteed indefinitely until opened.

Sold by all the leading jobbing houses. Prices and full particulars promptly furnished upon application to the **FOREIGN DEPARTMENT.**

St. Charles Condensing Co.,

Canadian Factory: INGERSOLL, ONT. **ST. CHARLES, ILLS., U.S.A.**

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.

Commence the Year Well

by putting in a stock of **Kent Baked Beans.** The season is now here when the demand for this class of goods will be very brisk. You can largely increase your trade by supplying the goods that will be sure to please. If your wholesaler does not keep them write us direct.

THE KENT CANNING CO., Limited, - CHATHAM, ONT.

ROBERT SWAN'S ESTATE.

ROBERT SWAN, of Swan Bros., retail grocers, Toronto, who died November 3 last, left an estate worth $88,299.04. It is apportioned as follows: Book debts and notes, $1,207.78; moneys secured by mortgage, $10,809.79; stocks, $54,309.87; cash, $5,088.92; one half interest in Swan Bros.' partnership, $10,437.68; real estate, $6,395. The realty is one-half interest in land and stables in the rear of 62 Duke street, $445; same interest in No. 84 Woodlawn avenue, $5,000; same interest in No. 61, $450, and same interest in No. 43, $500.

Mr. Swan's will was made on February 12 last, and appoints the brother, Henry, and the nephew, James Henry Swan, executors, and the sister, Janet Swan, executrix. The estate is to be sold, as soon as deemed advisable, to pay these legacies: $1,000 each to the nieces, Mrs. Hugh Ritchie, Bertha, Edith and Beatrice Swan, daughters of the executor, within three months; $25,000 is to be set aside, the income of which is to be given to the sister, Janet Swan, and after her death the principal is to be divided among the children of her brother Henry; the income of $10,000 is to be paid to another sister, Susan Rough, and the principal, after her death, to her children.

The executors are to settle the partnership accounts and then give $15,000 to the nephew, James Henry Swan. The brother, Alexander Swan, is given $2,000 and an annuity of $100. Mrs. Agnes Baxter, of Edinburgh, Scotland, gets £5 a year; she is Mr. Swan's aunt. In a year Wm. Prouting, Toronto, is to have $500.

These bequests are made to charities; St. Andrew's Society, $1,000 for a burying plot in Mount Pleasant Cemetery; Knox College, $500; Northwest Presbyterian Mission and Deer Park Presbyterian Church, $300 each; Hospital for Sick Children and Old Men's Home, $200 each; Home for Incurables, Working Boys' Home, Combined City Charities, House of Providence, Upper Canada Bible Society, Tract Society, Salvation Army and St. John the Divine Hospital, $100 each.

The residue of the estate goes to the Brother, Henry Swan. The legacies to his children and to those of his sister, Mrs. Rough, are to be paid when each becomes 25 years of age.

OPENED WITH AN "AT-HOME."

On the evening of December 28, the new factory of The Petrie-Taylor Magnet Cream Separator Co., Guelph, Ont., was formally opened by an enjoyable At-Home. Over 300 guests were present, when a delightful musical programme was rendered and many speeches were made. Light refreshments were served and dancing was indulged in till the early hours of the morning.

CALIFORNIAN FRUIT SHIPMENTS.

COMPARATIVE shipments of Californian fruit by rail and sea for a series of years, says Bradstreets, show that there has been a steady growth of total shipments of fruit from California, the most marked and steady increase being in shipments of citrus fruits, which increased from 34,209.6 tons in 1890 to 226,546.6 tons in 1900, an increase of 192,337 tons, or 562 2 per cent., the highest point being reached in 1900. Shipments of green deciduous fruits have not increased in like proportion, however. Although there has been a marked increase in such shipments since 1890, they have not materially increased during the past few years, shipments in 1900 being less than those of 1899, and but little larger than those of 1894.

Dried fruit shipments have had a very steady growth, total shipments amounting to 90,053.8 tons in 1900, against 32,237.5 tons in 1890. Shipments of raisins reached their maximum in 1898, in which year 47,796 3 tons left the State, against 20,561.1 tons in 1890. In 1899 and 1900 there was a considerable falling off in the shipment of raisins, about 36,000 tons being shipped in each of those years. Shipments of canned goods show many fluctuations; from 40,060.9 tons in 1890, they decreased to 31,626.3 tons in 1893, and with numerous fluctuations finally reached 75.556 9 tons in 1900, the highest point in the entire period. The following table shows by years the total shipments by rail and sea of each kind of fruit out of California from 1890 to 1900:

Varieties of fruit in tons.

Years.	Green deciduous	Citrus fruits.	Dried fruits.	Raisins.	Canned fruits.	Totals.
1890.....	34,042	34,209	32,297	20,560	40,060	161,170
1891.....	50,548	46,921	32,919	22,779	32,396	185,563
1892.....	59,374	34,857	29,762	26,673	55,273	205,941
1893	80,112	80,757	45,386	37,409	31,626	275,291
1894	90,692	58,964	51,828	46,954	60,352	308,791
1895	66,254	115,825	61,386	46,390	41,395	331,252
1896.....	57,638	99,166	48,522	34,434	45,516	285,298
1897	72,350	98,547	75,159	39,065	73,464	358,587
1898.....	69,732	180,658	76,662	47,796	52,219	427,069
1899.....	96,943	131,916	86,925	36,008	75,210	427,034
1900.....	91,176	226,546	90,053	36,047	75,556	519,380

TRADE NEWS.

A SMALL consignment of apples infected with both the San Jose scale and the larva of the codlin moth was seized at Vancouver, by Inspector Cunningham, and condemned. The apples were of the Lady variety, and were imported for the Christmas trade by the merchants. They will either be cremated, or else sent back to California.

Ernest E. Burnham, late of Burnham & Holdsworth, has opened up a business at the "Central" grocery, Digby, N.S.

Gordon B. Drake, of Trafalgar street, London, Ont., has bought out the grocery stock of F. H. Ball, on the Hamilton Road, London.

Christie, Brown & Co., Toronto, have appointed A. F. Randolph & Sons, Woodstock, N.B., sole agents for their biscuits for Victoria, York, Carleton, Sunbury and Northumberland counties, New Brunswick.

The Canada Flour Mills Co., Chatham, Ont., are asking the city council there, to fix the assessment at $10,000 for a stated period, as they propose large improvements to their property.

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane. TORONTO.

The Long Distance Telephone

IS THE

IDEAL RAPID TRANSIT.

Long distance equipment increases the speed, and cuts down overtime charges.

The Contract Department will furnish particulars.

THE BELL TELEPHONE CO. OF CANADA.

THE MOUTH WATERS

when reading our cook book, but to taste buns and pastry made with

Dwight's Cow Brand Soda

—that's the test!

Ask your customers about it.

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.

Agencies in all leading centres.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

BOOTH'S BIG OVAL OYSTERS — Extra Standard $3.00 per pail, Imperial measure.
FRESH FISH — All kinds always on hand. Prompt shipment guaranteed.
TRIAL ORDER SOLICITED.
M. DOYLE FISH COMPANY
The Market, Limited
TORONTO, ONT.

PERTH ROLLER MILLS
PERTH, ONT.
Write us for prices of the best grades of Flour, Bran, Shorts, etc. Mixed cars a specialty.
JOHN HAGGART, Proprietor.
GEO. B. JONES, Manager.

Established 1862.
E. THOMPSON & CO.
LIVERPOOL,
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.
We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.
REFERENCE—Canadian Bank of Commerce.
American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

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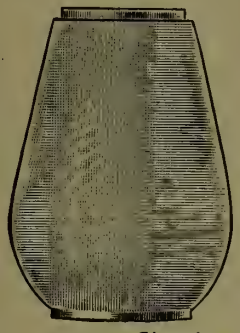

Cold Blast or Jubilee Globes
Aetna or Quaker Flint Chimneys?
Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

BRITISH BUSINESS CHANCES.
Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for
FREE INSERTION
in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
168 Fleet Street, London, England.
"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.
N.B.—A free specimen copy will be sent on receipt of a post card.

Jelly That "Jells."
A lady in a grocery store was once heard to ask for some jelly powder "that would jell." She meant a powder that would make a good firm jelly, not the kind that falls to pieces, or in other words, that won't jell.
N. & B. Jelly Powder.
Is warranted to "jell" and is delicious and wholesome into the bargain. You may depend on it, your customers will be more than satisfied.
Nicholson & Brock
TORONTO.
(A Sample Free)

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.
But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and
QUALITY TALKS.
Our processer is an expert. He commands a high salary, and his goods tell the story.
Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.
F. R. LALOR CANNING CO., Limited Dunnville, Ont.

MANITOBA MARKETS.

Winnipeg, Man., December 30, 1901.

THE weather for the week has been almost ideal—mild enough for everyone to get round comfortably—cold enough to prevent winter clothes being a burden. Christmas Day was bright and sunny and there was much driving and skating on the river and in the rinks.

Trade for Monday and Tuesday was very brisk, but since then has been very quiet, indeed, and probably will show little revival until the new year is fairly in, when there are likely to be some change in prices. Sugar declined 10c. during the week but is up again this morning to its old figure. The market is unsteady and there will probably be further changes.

FLOUR.—The demand is very good and prices are without change, the Ogilvies still quoting an advance of 10c. and the Lake of the Woods remaining at the old figure. Prices are: Ogilvie's Hungarian patent, $2.10; Glenora patent, $1.95; Alberta patent, $1.75; Manitoba, $1.55; Imperial XXXX, $1.35; Nestor, $1.20; Lake of the Woods Five Roses, $2; Red patent, $1.85; Medora, $1.45; XXXX, $1.25.

CEREALS.—There is not a single change to report in this market. There is a steady consumptive demand to report in all lines. Rolled oats, in 80-lb. sacks, $2.40; in 40-lb. sacks, $1.22½; in 20-lb. sacks, 63c.; standard and granulated oatmeal, $2.90. Rolled wheat is without change at $2.30. Cornmeal is very firm at $2. Split peas have advanced, and are now quoted at $2.75 to $2.80. Beans are in nominal demand at $1.90 for prime medium.

SUGAR.—On December 24 a drop of 10c. per cwt. was announced, but on Saturday morning prices went back to the old figures. Extra standard granulated, $4.95; ground, $4.40; powdered, $6.65; lump, $6.40 to $6.65; bright yellow, $4.30.

SYRUPS.—No change can be reported in this line either. The demand is steady. Extra bright, per lb., 3 to 3½c.; medium, per lb., 2¾ to 3c.; maple, case 1 doz. ½ gal. tins, $6.75 to $7; glucose, bbls., 3¼c. per lb.; do., ½ bbls., 3⅝c. per lb.; molasses, per gal. (New Orleans), 35 to 38c.; do., Porto Rico, 45 to 46c.; do., Barbados, 55 to 57½c.

DRIED FRUITS.—This market is practically dead for the moment, but new prices are likely to be current next week.

FISH.—The situation in regard to haddies and herrings has not improved, and the demand is rather over the supply at the present time. No change of price has occurred. Haddies have seldom been so high in price at this season, being still quoted at 10c. Labrador herring, $4.

CURED MEATS.—The market is firm but slow and there is no change in prices. Smoked meats—Hams, 13½c.; breakfast bacon, bellies, 14½c.; breakfast bacon, backs, 14½c.; spiced rolls, 11¼c.; shoulders, 10¼c. Dry salt meats—Long clear bacon, 11c.; shoulders, 9½c.; smoked long clear, 12c.; boneless, 12½c.; backs, 11¼c.

LARD.—Lard, 20-lb. pails, pure stm. ren., $2.40 to $2.60; lard, pure, in 3, 5 and 10-lb. tins, per case of 60 lb., $8.40; lard, pure, tierces, per lb., 12½c.; lard, 50-lb. tubs, $6.40; lard, compound, 20-lb. pails, $2 to $2.35.

GREEN FRUITS.—The market is quiet after the Christmas demand but will revive before New Year's, as there is always a heavy fruit consumption here for the new year. Prices are without change. Apples, $5.50 to $6.50; Washington apples, $2.00 per box; Californian navel oranges, $4 to $5.25, according to size; Mexican oranges, $4.50 to $5 per case; Japanese oranges, $1 per box; pears, Winter Nellis, $3; bananas, per bunch, $3.50 to $3.75; lemons, $5.25; Malaga grapes, $8 per keg; cranberries, $10 per bbl.; cocoanuts, $1 per doz.

BUTTER.—The scarcity of butter is becoming more apparent every day, and there was never a time when so little was being received. No adequate cause, either, is assigned for the shortage. The receipts of creamery bricks are limited to a few hundred pounds per week, which job at 25c. The receipts of dairy, fresh and sweet, are not much larger, while the demand is very heavy. It is difficult to quote an exact market, but the best grade of dairy butter is jobbing at 20c.

CHEESE.—Very little Manitoba-made remains and is now principally in the hands of the retailers. The price is 11c. for Manitoba and 10½c. for Ontario.

EGGS.—Hen fruit is chiefly conspicuous by its absence and just now guaranteed new laid retail at 50c. per dozen. Ontario fresh gathered are worth 27c. and Manitoba fresh gathered, when any can be got, 30c.

ORILLIA AS A SUMMER RESORT.

The Orillia Board of Trade is already preparing for its summer work of extensively advertising that town as a pleasant and attractive summer resort. The Grand Trunk Railway will get out 15,000 of their Orillia and Couchiching folders, through the efforts of the board. Besides, 5,000 guide books for Orillia have been contracted for with Desbarats & Co., of Montreal, and the usual space in Smily's Summer Resort Guide, has been taken. Altogether there will be distributed over 20,000 beautifully illustrated booklets, attractively gotten up, dealing exclusively with the natural advantages for tourists and others offered by Orilla and the surrounding district. The usual amount of newspaper advertising will also be done.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth. **seasonable**, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

POULTRY

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.
Wholesale Produce and Commission Merchant.

"Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,
KINGSVILLE.

FISH! FISH!

In stock a full line of the following first-class goods:

British Columbia Frozen Salmon; Frozen Halibut; White Fish and Trout, in ½-bbls.; **Mackerel,** in kits; **Fletched Cod,** 100-lb. boxes; **Labrador Herrings, Oysters, Finnan Haddies, etc.**

SEND IN YOUR ORDERS.

WHITE & CO.
TORONTO

Toronto Fruit Merchants.

FANCY NAVEL ORANGES

We have the **fancy** "Camellia" Brand again and they are sound, juicy and **sweet.**

New Messina Lemons, Florida Oranges, Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.
Send us your Xmas Order.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

ORANGES

EX. FANCY "LION" BRAND NAVELS
FLORIDA ORANGES
JAMAICA ORANGES
MEXICAN ORANGES
VALENCIA ORANGES

MESSINA AND CALIFORNIA } LEMONS

Get our prices before placing Holiday Order.

CLEMES BROS., TORONTO

CURRENT MARKET QUOTATIONS

January 2, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 34.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 16	$0 17	$ 16	$0 17	$.....	$.....
" " pound blocks	17	18	17	18	21	22
" " tubs, best	16	17	14	16	18	21
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb	.	11	10½	10¾	10½	11
Eggs, new laid, per doz	....	40	25	26	18	20
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 50	2 75	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90		80	90	95
Corn, 2's	75	80	80	85	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 80	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	80	85	80	82½	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 8's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85		85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	85	87½	82½	85	90	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	8 25
" 1-lb. flats	3 00	3 75	8 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 85	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 25	1 50
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 25
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	18	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" ½'s	27½	30	33	38	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	10	10½	10	12½	12	13
Orange, "	11	11½	11	13	12	13
Citron, "	18	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	4 00	3 25	3 75	3 50	4 00
" " per bbl	.	.....	5 00	5 50	5 00	5 50
Lemons, Malaga, per box	3 75	4 25		3 00	3 00	8 50
" California	...	.....	3 50	4 00		....
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	.....	....	2 00	5 00	2 50	4 50
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg	.	.....	5 50	7 00	4 50	6 00
Cherries, Cape Cod, per bbl.	.....	.....	...	9 50	9 00	10 00
" Jersey	....		9 00	9 50		.....
Sweet Potatoes, per bbl	.....	.....	4 50	5 00	3 50	8 75
SUGAR						
Granulated St. Lawrence and Red	.....	4 00	.....	4 18	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 13	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 50	.....	4 68	.....	4 60
" in 50-lb. boxes	.....	4 60	.....	4 78	.....	4 80
Extra Ground Icing, bbls.	.....	4 50	.....	4 95		...
Powdered, bbls	.....	4 15	.....	4 70	5 50	5 80
Phœnix	.....	3 95	....	4 18	.....	.....
Cream	.....	4 00	.....	4 08	.....	.....
Extra bright coffee	.....	3 85	.....	4 03	.....	.....
Bright coffee	.....	3 85	.....	3 93	.....	.
Bright yellow	.....	3 65	.....	3 93	.....	3 75
No. 3 yellow	.....	3 55	.....	3 78	....	3 45
No. 2 yellow	.....	3 45	.....	3 63	.....	
No 1 yellow	.....	3 25	.....	3 43	.....	.....

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 85	... ..	$2 85	.....	$3 20
Cut nails, base	.....	2 55	.....	2 55	.....	2 85
Barbed wire, per 100-lb.	.....	3 05	.....	3 05	3 50	3 75
Oiled and Annealed Wire, No. 9	.....	2 80	.....	2 80	.....	.....
White lead, Pure	.....	6 00	.....	6 12½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	81	81	82
" " " boiled	.....	82	.....	84	84	85
Turpentine, single bbls.	.....	58	.....	59	81	62
Benzine, in bbls., per gal	.....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	80	82	.....	.....
Bright	.....	2⅜	35	87	84	36
Corn Syrup, barrel, per lb.	....	3½	.....	3½	86	88
" " ½ bbls. "	.....	3¾	.....	3¾	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	....	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans	22	80	28	60	25	30
Barbadoes	.....	29	.....	32	24	28
Porto Rico	.....	.....	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	8 00	8 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouli, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 85	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Foreign						
Currants, Provincials, bbl	.....	...	...	....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	3¾	4	4½	4¾	.....	4½
" Sairs	.....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	8¼	.....	3¼	....	.....
" Tapnets	.....	3 30	....	3¼	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5	5½	6½	7
" " 100's	.....	6	.....	5	6	8½
" Bosnis, A's	.....	.....	... ..	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	8¼	8½	.....	.....
" French, 50's	.....	..	.....	.....	.....	.....
" " 110's	.....	5	3¾	4	.....	....
Raisins, Fine off stalk		5½	5¾	6	.....	5
" Selected		6½	8½	6¾	5½	6
" Selected layers	.	7	.....	.....	6½	7
" Sultanas	9	10	8	12½	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7½	.....	.....	7½	8
" " 4-crown	7¾	8			8	8½
" " I's seeded, 8-cr.	9½	10	9½	10½	9	10
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 10
" Dehesa clusters	.....	. .	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00		
" Connois eurs c ustr's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	10½	11	....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14		
Rolls	.....	12	..	11½	11	12
Medium Hams	...	14	12½	13	4	15
Large Hams	.....	13½	12	12½	.....	
Shoulder hams	....	13	..	11	8	9
Backs	.....	15	14	11½	.	.
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	2 00		20 50	21 50	21 50
" short cut	.....	22 00	21 50	22 00	21 00	22 00
Plate beef	12 50	13 50		13 00	13 00	14 50
Lard, tierces, per lb	....	11	.....	11	11¾	12½
Tubs		11¾	.....	11¾	12¼	12¾
Palls	11¾	12	.....	11½	12½	12

You Grocers

who are desirous of attaining a good Tea business, who delight in selling meritorious Teas, who are after a profitable Tea trade, will always find

JAPAN TEA

of invaluable assistance as a means to these ends.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building.
Annex.
Tel. Main 4142. MONTREAL, CANADA.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	23	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	23
Gautemala	.....	.....	22	25	24	26
Jamalca	.....	13	15	20	18	22
Maracalbo	.....	13	13	13	12	13
NUTS						
Brazil	.....	....	15	16		15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	..	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	13	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 30	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	30	90	35	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
Grannlated Sal Soda, per lb	.....	.....	.....	1	.....	.....
SPICES						
Pepper, black, grounnd, in kegs						
palls, boxes	16	13	.....	13	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	. ..	19	12	13
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamalca	19	25	22	25	20	25
Cloves, whole	12	30	14	35	13	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	13	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	13
WOODENWARE						
Palls, No. 1, 2-hoop	.....	1 75	.....	1 72	.....	1 90
" " 3-hoop	.....	1 9'	.....	1 89	.....	2 05
" half, and covers	.....	1 5	.....	1 80	.....	1 75
" qnarter, jam and covers	...	1 25	. .	1 30	....	1 45
" candy, and covers	2 59	3 01	1 88	2 90	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 15	.....	11 00
" " 1	3 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	.....	6 70	.....	8 00
" " 3	6 00	6 25	.....	5 90	.....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	13	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	13	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	13	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	13	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	33	28	38	.....	.....
Half-chests, seconds	17	19		23	.....	.....
" thirds	15	17	16	13	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	33	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	23	32	23	32	.....	.....
" seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypicklngs	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	23	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	13	13	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasakl, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	....	.....	....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'lc. per lb., bulk	5	6	.....	7½	.....	.....
" tmp'd, 1-lb. pkg., French	3	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3½	4	4½	5	4¾	5
Taploca	3⅞	4	4	4¼	4½	5

A good little stock to select from.

1,724 packages Japan Tea leaf, all grades, all qualities, all prices, basket fired, sundried and pan fired.

246 packages Fannings and Siftings, in half chests, loose and 1-lb., 3 lb., and 5-lb. packages.

735 packages Gunpowders, Moyune and Ping Sueys—Imperial, Pea Leaf, and Pin Head—half-chests and boxes.

218 packages Young Hyson, Moyune and Ping Sueys—Sow Mee Points, firsts and sifted.

40 chests, Ceylon Green—3 grades, 3 prices—15c., 17½c. and 20c.

412 half-chests China Black Ning Chow, Pecco, Monings, etc.

1,136 boxes China Black Packling, all qualities and prices.

342 packages Ceylon and Indian Black, from the low grades up to the finest and best golden-tipped Orange Pekoe.

4,853 Also a large stock of Green Coffees and fine Spices of all sorts.

Can't I suit you with such an assortment? Just you try me by asking for samples and prices. You'll find that I am your man.

A SLAP-BANG BARGAIN—2 little lines bought from a man in the country who was loaded:

70 half-chests Siftings, strong liquor, at 4½c
40 " Moyune Young Hysons, at 12½c.

"NECTAR" TEA—The perfection of all blends—is making more friends every day. Lead packets and sealed tins, at 20c., 25c., 36c. and 45c.

MADAM HUOT'S COFFEE—The gem of all Coffees—is gaining ground all the time. You are not up to date if you have not this delicious Coffee in stock. 1 lb. tins, 31c.; 2 lb. tins, 30c. per lb.

"CONDOR" TEA—A natural leaf Japan Tea of fine aroma and bright liquor—2 qualities, 2 prices—in lead packets. 19c. to retail at 25c, and 27½c. to retail at 40c.

"CONDOR" MUSTARD—A blend of American and English seeds, has the most strength, the finest flavor, is the only pure Mustard. Try it. 12-lb. boxes, ¼'s, 35c. per lb.; ½'s, 33c. per lb.; 1's, 32½c. per lb.

SPECIALTY OF HIGH-GRADE GOODS IN TEAS, COFFEES, SPICES AND VINEGARS—WHOLESALE.

E. D. MARCEAU, 281-285 St. Paul Street, **MONTREAL**

THE PROVISION TRADE.

The Markets—The Provision Trade in Glasgow—Miscellaneous Notes.

THE PROVISION TRADE IN GLASGOW.

AT the annual dinner of the Glasgow Provision Trade Association, Mr. William Letham, Edinburgh, in proposing the toast of the evening, said that the provision trade of Scotland really began about fifty years ago, and since then there had been a constant stream of the world's products to her shores. In the first days the supplies came from the Continent, but latterly the chief supplies had come from the United States, Australia, and last, but not least, from Canada—that land of snow and first-class provisions. (Applause.) He was glad to record that those engaged in the grocery trade of the present day were better educated and conducted their business on more scientific lines than 50 years ago. But that fact had increased competition, and he feared that they must look for an extension of that competition. However, competition on legitimate lines was not a bad thing —(hear, hear)—and it could be best faced by an increased knowledge of trading practices. (Applause.)

The chairman, in responding, remarked that the past year in the Glasgow provsion trade had been one of considerable difficulty and anxiety. While the volume of business had been satisfactory enough, profits had been small. But he believed they had only been suffering from one of those cycles of dull trade which overtook all branches. At the same time, they occupied a somewhat unique position as compared with others, for it could not be said that their trade was a creature of fashion. (Laughter.) Scotland was the only part of the Kingdom where it could be said that the foreigner had not gained a footing in the distributing business of the provision trade. Referring to the Produce Exchange at Glasgow, he held it enabled them to do their business more expeditiously and to better advantage than was possible before. The Scotch Provision Association was the voice of the trade, and collective action through its channels enabled them to settle disputes without having recourse to law, and it provided a flood of trade information not to be got otherwise than through the trade press. During the year their association had given evidence before two Government Commissions—the inquiry on market reports and on butter standards. He called attention to the blue book issued last week which contained the report and recommendations of the Butter Preserve Commission, in which they saw justification of their recommendation regarding the use of preservatives in butter.

MUST HAVE COLD STORAGE.

No fast steamship line to Great Britain is to be subsidized by the Canadian Government unless an adequate system of cold storage is installed by the company for Canadian perishable food products. This is the statement made by the Hon. Sydney Fisher.

DONATE $520 FOR PRIZES.

The Ontario Pork Packers' Association have donated $520 towards the prize list of the Provincial Winter Fair, at Guelph, Ont., by way of showing their appreciation of its work in improving the quality of hogs. J. W. Flavelle, of the William Davies Co., in forwarding that company's quota to Secretary Westervelt, says: "In common with all others who visited Guelph, I think the work performed by this organization of very great value to the country." P. Paton, of the Collingwood Meat Co., writes: "The show was most creditable in every respect, and is certainly a great educator." C. C. L. Wilson, of the Ingersoll Packing Co., remarks: "You certainly ought to be proud over such a show, and you must get more room for another year or you will not be able to accommodate the people."

THE PROVISION MARKETS.

TORONTO.

Western and northern hogs still continue high, the prices for them in some cases being 25c. higher than last week, so they are now selling at $7.90 to $8.15 per 100 lb. On the local market fresh hogs, beef, lambs, and veal are quiet on account of the holiday season. The prices are unchanged. We quote as follows: Dressed hogs, $8.10 to $8.25; beef carcasses, $5.50 to $6.50 per 100 lb.; hind quarters, $6 to $7 per 100 lb.; front quarters, $4.50 to $5 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 6 to 6½c. Live hogs: Selects, $6.50, and lights $6 per 100 lb.; choice export cattle bring $4.75 to $5 per 100 lb.; lights sell at $4 to $4.50.

In sympathy with the prevalent high prices of fresh pork, hog products continue firm with an upward tendency. The demand is quiet. We quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $19.50 to $20; short cut, $21.00 to $22; lard, in tierces, 11c. per lb.; tubs, 11¼c., and pails, 11½c.

MONTREAL.

The provision market is steady to firm. Business is only fair this week. We quote: Heavy Canadian short cut mess pork, $22.00; Chicago clear pork, $23.25 for heavy and $22.75 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 12 to 13c.; bacon, 15c.; lard, pure Canadian, $2.25 per pail; refined lard compound (Fairbank's), $2.02 for 1 to 24 pails; $2.00 for 25 to 49 pails; $1 99 for 50 pails and over. Snow White and Globe compound, $1.72½ per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60 lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Pork, while very high, has not been advanced during the week. The stock of barrelled goods is very light and the sale is small. Barrelled beef is dull. In fresh, there is a good sale. Much goes into the woods at this time. Lard is firmly held.

PROVISION NOTES.

Schonland & Barr, sausagemakers, Montreal, have dissolved.

E. Buckley succeeds J. H. Donalds & Co., provisions, etc., Sydney, C.B.

Edmond Pouget, cooked meats, etc., Ottawa, Ont., had his premises damaged by fire; insured.

E. R. C. Clarkson has been appointed permanent liquidator of the Toronto Cold Storage Co., Toronto.

Established 1873.

Pork Packers, Commission Merchants, Buyers and Exporters of

Eggs, Butter, Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-73-80 Front St. E. - TORONTO.

CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc., will receive our careful attention.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,

77 Colborne St., TORONTO.

The demand for

REGISTERED Bow Park BRAND
HAMS

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

The Brantford Packing Co. LIMITED
BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS
CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by
Shuttleworth & Harris,
BRANTFORD, CAN.
Toronto Agents:
THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are no finer
HAMS
made than the
"STAR" Brand
Put up by
F. W. FEARMAN CO., Limited
Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.
TORONTO, ONT.

A SUCCESSEUL VENTURE.

That consolidation, of which we read so much these days, is a powerful economizing agent, even when adopted on a small scale, has been well illustrated this past year in the virtual amalgamation of two of the largest Canadian wholesale provision houses, D. Gunn Bros. & Co., of Toronto, and Chas. Langlois & Co., Montreal. The businesses are still run separately, the latter firm's style being changed to Gunn, Langlois & Co., but they are under the one management, that does not allow the interests of the two establishments to clash. The Toronto business remains under the control of Mr. Andrew Gunn, considered one of the shrewdest men in the trade, while the Montreal house is in charge of Mr. John A. Gunn, who is reputed to carry an old head on young shoulders, and Mr. Charles Langlois, who has bought and sold butter and eggs under his own name since 1881, and is probably the best known commission man in the Province of Quebec. The consolidation of an immense Canadian and export commission trade under these three stalwarts has been one of the events of the year, and that the venture has proven a pronounced success will be important news to the trade.

Such a firm, if we regard the whole as one, is possessed of immense advantages. It can gather and distribute goods economically and keep in touch with all parts of the Dominion, as well as its two most important markets. It can provide itself with the best facilities. Gunn, Langlois & Co. have the only private cold-storage plant in Montreal, in addition to their extensive ice-refrigerator plants for their pickled-egg business. Into this cold storage all goods are placed immediately on arrival, nothing being kept hanging about in the warehouse awaiting a purchaser. This is important in all lines of provisions, but more particularly in the case of poultry. They are also in a position to employ the best shipping facilities; in Montreal they have a warehouse right beside the dock and within a stone's-throw of Bonsecours market.

Speaking of this Montreal firm, it might be interesting to our readers to know that, although in the provision business so long, and although he has been successful enough to take life easy, Mr. Langlois gets down to the office every morning between 5 and 6 o'clock. He's an early bird, and has caught quite a number of worms. When he started business he inaugurated a system of giving his men table board in his St. Paul street warehouse; this free dining table is still set for the men in the establishment twice a day by the firm's own chef—something, we dare say, unique in the Canadian commission business.

NEW YEAR 1902

Merchants will please bear in mind that fine quality is what is aimed at in

COWAN'S

PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.

All Bacon and Hams

cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

TOMAHAWK CANADA

Registered Trade Mark Brand
Found on all our Bacon and Hams.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
22 McNAB STREET SOUTH, HAMILTON, CAN.

LARD

Orders can be filled by any of the leading jobbers in Canada or direct.

So many merchants who have not tried **Fairbank's Boar's Head** brand of **Refined Lard Compound** say, "I have tried other brands of compound lard." We want to make such merchants a present of a pail of our **Boar's Head** brand, conditionally that they will give it a test in their own homes; just to prove to them that there is as much difference between **Fairbank's Boar's Head** brand of **Refined Lard Compound** and other compounds as there is between low grades of tallow and the choicest butter.

Tierces -	400 lbs.	Pails, tin -	10 lbs.
Boxes - -	50 lbs.	" " - -	5 lbs.
Pails, wood	20 lbs.	" " -	3 lbs.
" tin -	20 lbs.		

THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Warren Bros. & Co.

Wholesale Grocers
Coffee Importers . .
Etc. . . . . .

35 AND 37 FRONT ST. EAST

TORONTO.

ROWAT'S

Rowat's Pickles give
the consumer good value
—the grocer, good profit.

PICKLES

SELLING AGENTS:

Snowdon & Paterson, 449 St. Paul St., Montreal. | F. H. Tippet & Co., 10 Water St., St. John, N.B. | C. E Jarvis, Holland Block, Vancouver, B.C.

A LITTLE ADVERTISEMENT ....

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited; Montreal and Toronto

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

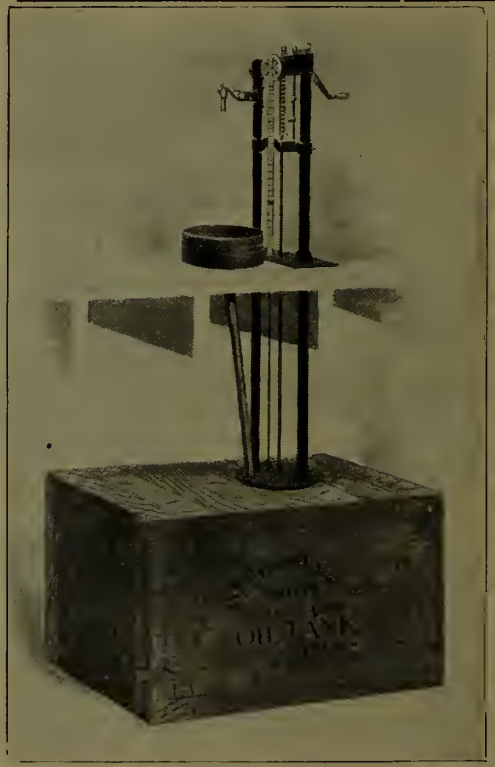
Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

1902 | START RIGHT | 1902



BASEMENT OUTFIT

BOWSER OIL TANKS

Are eqnipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.

S. F. BOWSER & CO.,
65 Front St. East, TORONTO.
Factory, FORT WAYNE, Ind.

There is always a "Right Place" to "start." No matter what you are trying to accomplish, and a "right start" is of great value to you. If you retail oils and handle them with the expectation of realizing a profit, which you certainly do, "start right" by equipping your store with a

BOWSER 3 Measure Self Measuring OIL TANK

The New Year of 1902 is at hand and this is a good place to "Start Right." If you have been wrong, Get Right. Send for Our Catalogue; let us tell you how we can help you to start right. In the meantime we wish you

"A Happy New Year"

and will do our best to make it a Prosperous New Year.

CEYLON TEA

BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

GREEN

The **Green Teas** of Ceylon are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

GURNEY & CO., general merchants, Acton, Ont., have assigned to R. J. McNabb.

W. A. Jamieson, grocer, Victoria, B.C., has compromised at 37c. on the dollar.

Donald Gillis, flour and tea merchant, Port Hood, N.S., is asking for an extension.

Jas. A. Bolesby, general merchant, Kintore, Ont., has assigned to Archibald McPherson.

The creditors of F. D. Peters, general merchant, Whitewater, Man., held a meeting recently.

J. Arthur Van Tasse, barber and tobacconist, Digby, N.S., has assigned to the Bank of Montreal.

R. G. Gaucher, grocer and dry goods merchant, Huberdeau, Que., is offering 25c. on the dollar cash.

Frank Law, barber and tobacconist, Montreal, has assigned. His creditors held a meeting on December 30.

Wilkes & Michaud have been appointed curators of The MacKinnon Tea Co., Montreal. The creditors met on December 26.

W. J. Robinson has been appointed liquidator to wind up The British Columbia Wholesale Liquor Co., Limited, Rossland, B.C.

C. J. Major has been appointed provisional liquidator to wind up The Carlisle Packing and Canning Co., Limited, Vancouver, B.C.

George D. D'Entremont, general merchant, Yarmouth, N.S., has assigned to the official assignee, and his creditors will meet on January 6.

Charles Plumb, grocer, Toronto, has assigned to Richard Tew, and at a meeting of his creditors on December 27, the assignee was instructed to sell the assets.

PARTNERSHIPS FORMED AND DISSOLVED.

Geo. Giguere & Cie., restaurant, etc., Montreal, have dissolved.

George C. Brown, general merchant, Port Maitland, N.S., has admitted as partners Harry R. Brown and George C. Curry.

T. H. Cairns & Co., wholesale tea merchants, etc., Winnipeg, Man., have dissolved. J. C. Kavanagh retires while T. H. Cairns continues.

Hyman Epstein and Philip Ein have registered as partners in a general store, at Louisburg, N.S., which they will conduct under the name of Epstein & Ein.

SALES MADE AND PENDING.

Frank A. Small, tea merchant, Victoria, B.C., is selling out.

The Darlington Union Butter and Cheese Factory, Courtice, Ont., is advertised for sale.

The stock of liquors of H. W. Hutson & Co., Windsor, Ont., is advertised for sale by tender.

H. E. Boulaine's stock of general merchandise, Les Grandes Berferones, Que., has been sold.

The stock of A. R. Dionne & Co., general merchants, Mille Vaches, Que., has been sold at 47c. on the dollar.

The stock of A. M. Bechard, general merchant, Beauce Junction, Que., has been sold at 66⅔c. on the dollar.

CHANGES.

W. Pickard succeeds Chappell & Warren, grocers, Sydney, N.S.

F. W. Ball, grocer, London, Ont., has sold out to Gordon Drake.

The Inverness Canning Co., Inverness, B.C., has sold out to J. H. Todd & Sons.

B. A. Reeves, confectioner, etc., Phoenix, B.C., is succeeded by G. S. McKenzie.

Miss W. Lacombe has registered under the name of W. Lacombe & Co., grocers, Montreal.

Mrs. P. Denis has registered for Denis & Lemaire, general merchants, St. Cesaire, Que.

J. M. Fortier, Limited, manufacturer of cigars, etc., Montreal, has registered as incorporated.

W. E. Smith is successor to the store business of W. E. Piggott, who conducts a general store and a flour and feed business at Kingston Station, N.S.

The Lawrence A. Wilson Co., Limited, Montreal, wholesale liquor importers, have registered as incorporated.

J. B. Paquette, general merchant, Riviere a Pierre, Que., has had his stock sold at 61c. on the dollar to J. Lapointe, St. Charles, Bellechasse, Que.

FIRES.

C. Chaperon, grocer, Montreal, has been burned out. His stock was partially insured.

Walter Barley's stock of tobaccos and cigars, at Montreal, were damaged by fire; they were insured.

Alex. Sauriol, general merchant, Montebel'o, Que., was burned out. His stock was only partially insured.

DEATHS.

J. A. Pelletier, grocer and liquor merchant, Montreal, is dead.

John Murtagh, grocer and liquor merchant, Campbell's Bay, Que., is dead.

NORTHWEST TRAVELLERS.

THE annual meeting of the Northwest Commercial Travellers' Association at Winnipeg resulted in the following being elected as officers for the ensuing year:

President—F. M. Morgan.
Vice-President—R. M. McGowan.
Directors—G. F. Bryan, F. H. Agnew, J. J. Tomlinson, F. C. Fahey, J. M. Lamb, F. T. Drewery, H. W. Hutchinson, F. H. Nesbitt and E. H. Taafe.
British Columbia—Vice-president for Vancouver, J. Beveridge; directors, E. Taylor and P. Walkin. Vice-president for Victoria, H. H. Welsh; director, C. W. Adams. Director for New Westminster, J. A. Cunningham. Director for Kootenay, F. B. Gibb.

The president's report showed that the past year was one of the most successful in the history of the association, showing an increase of 136 members over last year, which brings the total membership up to 811. It also stated that the gross amount of monetary benefits being now carried by the association is $167,540.

The treasurer's report showed the gross income for 1901 to be $9,396.43, as compared with $7,500.52 last year. This makes this year to show the largest increase of any in the history of the association. The above increase has enabled them to add to their assets $5,641.54, which brings the total of available assets up to the end of this year (1901) to $36,357.40. The treasurer in his report also showed that the old mortgage has been reduced to $2,557.15, with no overdue interest. The books are left in good order, having been carefully audited and found correct.

A vote of thanks was given to F. Bryan & Co., for the excellent cigars provided, and also to the auditors and scrutineers. These were responded to by those present.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castle Soap

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL.**

THAT NEW SET OF BOOKS.

"BURMESE LINEN LEDGER" is the best paper for blank books—a splendid writing surface—erasable—durable and distinguished throughout for strength. Insist that your stationer give you books made with this famous paper.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

CANE'S
Wooden Packages
Suitable for
PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

Wholesale Grocery Stock For Sale
VICTORIA, BRITISH COLUMBIA.

Tenders will be received by the undersigned at a rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee
6 Bastion Square, Victoria, B.C.

Direct Importations

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs
Extra Fancy Northern California Navels.
Sweet Sonora and Valencia Raisins.
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

Hugh Walker & Son
Wholesale Fruit and Commission Merchants,
Guelph, Ont.

GOODS WELL BOUGHT

are half sold if they are the right kind of goods. We are making the right kind of goods, and you don't have to take any chances. Send us a trial order and we'll take the chances. We are selling our own goods at our own prices, and if you drop us a card we'll tell you more about it.

THE VICTORIA BISCUIT CO., GUELPH.

Capstan Brand
BAKING POWDER
¼-lb., ½-lb., 14-oz., 1-lb. and 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed.
Write us for prices.

The Capstan Mfg. Co., - Toronto.

TO THE TRADE:

We desire to notify you that in handling Yeast Cakes in the name of which the word "Cream" appears, **UNLESS THE GOODS ARE MADE BY US,** you are taking unnecessary chances, as Yeast put up under that name is an infringement on our rights, guaranteed by Registered Trade-Marks. Merchants handling an article that infringes in any way are equally as liable for damages as the manufacturer.

E. W. Gillett.

Manufacturer of
ROYAL YEAST CAKES,
CREAM YEAST CAKES,
and various other Brands.

RETURNED
C.B. 4/31
JAN - 6 1902

It isn't the man, it's what he wears.
And when he is clothed

FORE and AFT

with household words of world-wide reputation,

WHICH HE WHO RUNS MAY READ,

WE CONCLUDE

He's an absent-minded beggar, but he knows what's what, or he wouldn't be advertising

KEEN'S MUSTARD

Current Market Quotations for Proprietary Articles

January 2, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufa turers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1lb.tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

"SUPERIOR" GLUTEN FLOUR

	per case.
Toronto, Montreal and East	5 10
Winnipeg	5 40
Vancouver	6 50

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents.

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	....	$9 50
¼ Rolland	9 50	10 00
¼ Delory	....	10 50
¼ Club Alpins	....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in ins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

Chocolate— FRY'S.	per lb
Caracoas, ¼'s, 5-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6s	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8s	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHOCOLAT-MENIER.

Chocolate-Menier ¼ and ½ lb. 36c. per lb.
" Croquettes and Pastilles 20c. per case of 1/8 lb.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

"THE EDWARDSBURG BRANDS"

Starch ...and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

CHEESE.

Imperial—Large size jars, per doz..	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case 0 55
4 doz. packages 12 to a case) 0 70
3 doz. packages (12 to a case) 0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchamin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
4 oz. Ancho extracts	12 00
1 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat, bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " (corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood palls, 6 " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00
" per case 6 doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jars, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

JONAS' FRENCH MUSTARDS
HENRI JONAS & CO. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

MATCHES.

Eddy's Telegraph, 5-case lots	$4 00
" single cases	4 20
Telephone, 5-case lots	3 90
" single cases	4 10
Eagle Parlors, 200s, 5-case lots	1 60
" " single cases	1 70
" 100s, 5-case lots	1 80
" " single cases	1 90
Victoria Parlors, 5-case lots	2 90
" single cases	3 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.
A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs. per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND SODA.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00
Case 96 10-oz. pkts. (60 lb.) per case $3.00

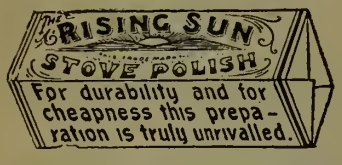
SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors, per gro., $10.20.
Maypole Soap, black, per gro., $15.30.
Oriole Soap, per gross, $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

STOVE POLISH.

No 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each crates)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 03½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	2.50

Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

BROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1's	0 19	0 25

Cases each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 30 1-lbs.		0 35
" " 120 ½-lbs		0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, 1	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

WOODENWARE

BOECKH BROS. & COMPANY.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " " 3 doz. 10c.	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited
Montreal. Toronto.

WE STOCK

NO. 197

SYRUP PUMP

AND MEASURE.

Highly commended by those who KNOW. (Ask for circular).

WALTER WOODS & CO.

HAMILTON.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

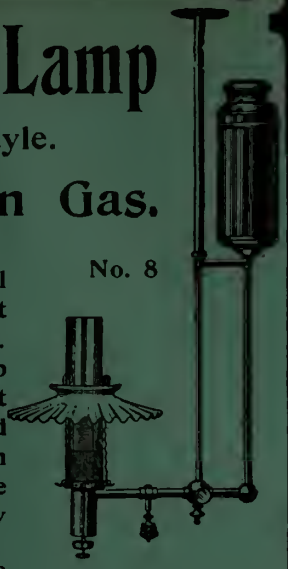
Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.

No. 8



OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of â 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

When you get right down to the fine point you'll find that

"EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and the best, purest and surest Super Carb. Soda you can give your customers. Made and put up in handsome packets by

BRUNNER, MOND & CO., Limited,
Norwich, England.

WINN & HOLLAND, MONTREAL

SOLE AGENTS FOR CANADA

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Refrigerators

BUY

EUREKA

it is the best.

This cut represents No. 13.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,
Eureka
Refrigerator Co.
54 Noble St. Toronto

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. East. Toronto. Telephone 2701

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

A Prosperous New Year

Our travellers are now preparing for their Spring trips and will show our usual full lines of

Dinner Ware	Glass and Opal
Toilet Ware	Lamp Goods
Tea Ware	Fancy Goods
Granite Ware	Rich Cut Glass

ASK TO SEE OUR

FLORADORA ASSORTMENT

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

YOU KNOW

the call for mince meat is sure to be particularly brisk from now out, for mince pies become very popular during the winter season. Be prepared to furnish your customers with the only kind that will please them—and thus increase your chances for getting more patronage—namely

Wethey's Condensed Mince Meat

The hard-to-please customers will tell you that it

IS THE CHOICEST AND BEST

they ever used.

To be had from leading wholesalers.

MANUFACTURED BY

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

——OFFICES IN CANADA——

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street MONTREAL

VOL. XVI. MONTREAL AND TORONTO, JANUARY 10, 1902 NO. 2

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

CARR & CO.'S BISCUITS

Do you want a fancy line of Biscuits, something different from the **Man across the way?**

We will bring you out an assorted case. State your requirements and we will give prices and terms.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

20th Century Account Keeping

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits Why use the old style pass book with your credit customers? Be modern. See here—

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Makers,*
Indianapolis, Indiana.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

Rotary Smoked Beef Shaver with Patented Self-Sharpening Device

No. 125, 2 Blades, $20.00
No. 129, 1 Blade, 20.00

Self-Priming and Measuring Pump

No. 97, $3.50

Auger for above Pump

No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H. P. Motor

The Machine is self-contained *and* is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

SLOW SPEED

Granulating 2 pounds of Coffee per minute
Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. *Order from your Jobber*

No. 8712
Height, 30 inches. Width, 18 inches.
Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper
4 lbs. of Coffee

PRICE ON APPLICATION

The Enterprise Manufacturing Co. of Pa.
Philadelphia, Pa., U. S. A.

Maypole Soap Washes and Dyes.

We've told you before, but it will bear repeating, of the thousands of grocers who have a little sign hung up in a prominent place in their store which reads, "We sell Maypole Soap, the famous English Home Dye. It washes and dyes at one operation. The colors are fast and very brilliant."

If you once catch a woman's eye with a sign like that you'll make a quick sale that will lead to a *steady* sale for Maypole Soap. Put up the sign—don't wait for your competitor to do it. Put it up to-day. *Act.* If you wait until the spirit moves you, *you'll wait too long.*

"Wheat Marrow" is a Quick Seller.

The many different ways in which that "totally different" Cereal Breakfast Food, "Wheat Marrow" can be used, puts it in a class by itself. Nothing can take its place, because nothing is just like it. It is more quickly prepared for the table than any other Cereal Food and in a greater number of ways. *And, too, it is sterilized.*

For frying fish, oysters, etc., and for thickening soups, tomatoes and the like, it is better than cracker crumbs. It is a quick seller, because it is so "totally different."

Arthur P. Tippet & Co.,

Agents for the above,

8 Place Royale, Montreal. 23 Scott Street, Toronto.

GOLD SOAP

◆ ◆ ◆

The most highly adver=tised laundry soap in Canada–write for prices to Gold Soap, Toronto.

"Puffs of Profit."

Every puff a man takes of Payne's Cigars strengthens the friendship between him and your store. It pays to sell Payne's Cigars. I can save you money if you'll only give me the chance and let me send you a trial order of a thousand or more.

I can give you better quality (and quality that never varies) for less money than you have ever paid before. This is a pretty bold statement to make, but I can back it up if you'll only send in for that trial order. I'll pay the freight on it, too. Money back if not satisfied.

J. BRUCE PAYNE, Cigar Mfr.,
Granby, Que.

"Sterling" Brand Pickles

—Are the
—good
—selling
—kind.

The reason is in the good and even quality of these pickles. They must all pass careful inspection before being put out as stock for the trade.

—Made in Canada's
—largest pickle fac-
—tory—of best grown
—Canadian vege-
—tables, by skilled
—workpeople.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

JUST PURE and PLAIN

Do you think we are making a mistake in telling you to tell your customers that Tillson's Buckwheat Flour is simply pure and plain buckwheat flour, and nothing more? You tell them and we will take the chances. People are growing weary of those boomed mixtures and concoctions which were to put the real article on the back shelf. But the demand for an unmixed article is a good indication that there are many people who are not deceived. When they want Buckwheat Flour they want it pure. It is made by Tillsons that way only. If you haven't it in stock, now is the time you should.

The Tillson Co., Limited
TILSONBURG, ONT.

T. Mont. Office

A Japanese Tea-House Garden.

The progressive grocer of to-day does not consider his stock complete without

JAPAN TEA
JAPAN TEA

No other tea on the market is so popular or as profitable for the dealer to handle. It has won and maintained a world-wide reputation, and is sold on its merits by every progressive grocer in Canada and the United States.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building.
Annex.
Tel. Main 4142. MONTREAL, CANADA.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.
Sole Selling Agents, Rose & Laflamme, Montreal.

THERE ARE ANY NUMBER OF REASONS WHY YOU SHOULD ALWAYS HANDLE THE CELEBRATED

IVORY GLOSS STARCH

BUT THE BEST REASON WHY IT IS TO THE BEST INTEREST OF EVERY GROCER TO SELL AND RECOMMEND IT IS BECAUSE STARCH-USERS CONSIDER IT

THE BEST

Manufactured by
The St. Lawrence Starch Co.
Limited
Port Credit, Ont.

Our New Building.

Before moving we wish to sell out all lines other than food products. We offer our blacking machinery, recipes and all information cheaply, and it cost us thousands to acquire. A first-class chance for an energetic young fellow. Pure Gold Blacking was the best, ask any grocer if this is not so.

Pure Gold Co., Toronto

Handsome Lithographed Tins.

Not ordinary everyday tins—but something really attractive. We have decided to send out our standard blends of Fine Ceylon and Indian Teas in these tins, 25 lbs., 35 lbs. and 50 lbs. The same high-grade quality characterizes the blends: "The 400 Select," "Morning Luxury," "Imperial," "Russian," and "Globe." They show a snug profit to the retailer while the tins add to the attractiveness of the store.

W. H. GILLARD & CO., Wholesale Grocers, and Tea Importers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

"JUST OUT."

Don't be obliged to use the above chestnut regarding

Paterson's Sauce.

Rose & Laflamme,

Agents, MONTREAL.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers.

AMERICAN OFFICES:
New York, - - Park Row Building.

BRITISH OFFICES:
London, - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

THE ADVERTISING ARENA.

Hints and Ideas for Business Men.

Mail Orders.

A GOOD paying mail order business is appreciated most by the fellow who had to work hardest to establish it. You never saw a summer snap that was satisfactory after the thermometer had tumbled 20 degrees.

The mail order man's ad. is his fortune.

Little conscience or no conscience at all has no place in the mail order business.

There are but two kinds of ads. The one takes money out of your till ; the other puts money in.

Don't get discouraged in your advertising. Success comes in a way a d at a time we little dream of.

Don't write a misleading ad. The fellow who buys a chestnut horse is not going to be satisfied with a horse chestnut.

The good reputation of a mail order man is worth more to him than a degree of Doctor of Divinity from a State university.

The line between failure and success is so closely drawn that mail order men frequently do not know which side they are on.

If you want to succeed in the mail order business, scheme ! scheme ! all the time. Out scheme the other fellow is the only safe way.

If some mail order men would spend as much time and exercise, as much care in writing their ads. as they did in writing their first love letter, the failures in the business would be reduced one-half.—Jabs.

The Time to Advertise.

When the grain has all been gathered,
When the harvest is all through,
When the husbandman and family
Have not a thing to do
But sit around the fire
And read and talk about
The many things they have to buy
That can't be done without ;
Oh, that's the time of all the year
A man should advertise—
When the frost is on the pumpkin,
And the pumpkin's in the pies.

—Jabs.

The Most Important Advertising.

Somebody has said that trade journal advertising as a class is the most impotent of all advertising.

Somebody struck it pretty nearly right.

This sad state of affairs cannot generally be laid at the door of the trade paper publisher. This scion of the shears and pen is generally anxious for his clients to furnish good copy.

It wasn't a hundred years ago that publishers deprecated generally the frequent changes of ads. They have had their eyes opened for quite a spell now. They realize that an advertisement must be fresh and newsy, like the rest of the journal. They have come to learn that the advertiser who sticks to them is the advertiser whose returns are satisfactory. They have sense enough to delve behind the whys of things and realize that the advertiser who gets returns is the advertiser who advertises.

And the advertiser who advertises well is the advertiser who changes his ads. every issue, unless (and it is a rare instance) he has evolved some peculiarly bright and particularly strong drawing card.

Even then it will lose a good share of its effectiveness after being run twice.

Besides this, its moral effect on the bulk of readers is bad.

For instance : There are large classes of people who take trade journals, and if they take them they look through them. It would be a rarity to find a dealer who looks through the editorial and news columns of his trade journal who does not look through the advertising pages.

He learns that Peter Jones & Co.'s ads. are always attractive and entertaining, and, as he turn over his pages every week or every month, he stops at Peter Jones & Co.'s say-so.

Should he find this week the same story that he read last week and the week before, it is a shock to him and a disappointment, and he is very apt to lose faith in Peter Jones & Co.'s advertisement—or at least lose interest.

Besides, he naturally gets the notion into his head that Peter Jones & Co. are going to tell the same story over and over indefinitely. This is all the more true of the man who has not made a particular note of Peter Jones & Co.'s advertising, but who has read it because it caught his eye and appealed to his reason, but who, as stated before, has never made any particular note of Peter Jones & Co.'s advertising.

One or two experiences like this will keep him away from these ads.

This is not only true of the reading matter, but even more so of the designs used for display.

This part of the work is first seen of all. That is its object.

The reader who notices your advertisement on account of its display design this week is, of course, impressed with it, else he would not have noticed it.

Next week, if he runs up against the same thing, he imagines it is the same all the way through, reading and everything, and he has no particular longing to review it.

There is nothing like keeping advertising green. It can be made just as newsy as the news column. It can be made more newsy for the pure and simple reason that it strikes the dealer right close to his heart—his own business.

It means dollars and cents to him. It means just exactly what he is in business to get.

If you tell a dealer that you can help him and furnish him a better line of goods for less money, or in which there is more profit for him, and if you make him believe it, you will interest him.

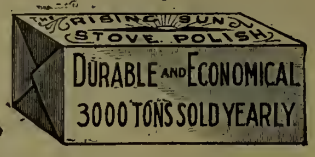
He can be made to believe it if he is kept after persistently enough and given good hard nuts of wisdom to ponder on, That can never be done by general statements and outlandish claims and high-sounding words and such doddering rot which the trade papers are about 90 per cent. full of, and which is the fault, first, last and all the time of the advertisers themselves.

A man who has accumulated enough worldly wisdom to accumulate enough coin of the realm to surround himself with a stock of goods is a man generally who likes common sense.

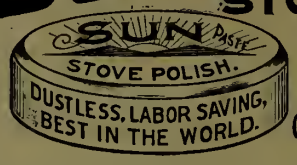
He isn't very sentimental or poetical. He is hard business. There isn't a great deal of difference between a farmer and a country merchant. One is usually the outcome of the other. One is horny-handed and the other is horny-brained. Such a dealer is not affected to any alarming extent by bare, bald statements. What strikes him is a pointed argument—pointed at both ends.

The sooner manufacturers and jobbers and wholesalers realize this and will quit soaring to heaven the minute they get a pencil in their clutches to write out their

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS



GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

advertisements, the sooner trade paper advertising will increase its effulgence several candle-powers for good.

Which means that it will increase the advertiser's wherewithal several tinkling dollars.

It is almost enough to give one goose pimples to run through the pages of the trade papers and see the good, costly, liberal spaces which are filled with mostly just about nothingness.

Would it not be more to the point and a better investment for the advertiser who has not the time or the inclination to prepare proper copy to put a little money into this part of the work alongside of the money he puts into the space itself?

Good copy and good space are inseparable for good. Divided, the whole thing falls. As a usual thing, good copy costs less than space. Generally it costs very much less.

But where a $100 space is not worth $1 if it lacks good copy, an additional outlay of from $10 to $25 to procure good copy will increase the worth of the space not only to what it actually cost, but more, and make it a gilt-edge paying investment.

Where is the philosophy of doing otherwise, unless the advertiser has a combination of the two—good space and good talk?—Current Advertising.

How to Judiciously Distribute.

An enormous amount of money is annually wasted through the injudicious distribution of advertising matter. This is true in many lines of publicity, from the unpretentious and annoying handbill of the country grocer to the elegantly-printed and expensive booklet or catalogue of the manufacturer and the manufacturer's agent. In many cases this waste is brought about through carelessness—in more cases it is a direct result of ignorance.

To begin at the bottom. The handbill, or "dodger," as it is more familiarly known, is practically a dead loss to the advertiser. From a business point of view there is absolutely nothing to it. People don't have time to read this kind of stuff, and even if they did there is nothing about a black and white piece of common paper to catch the eye, and granting that even if the attention were attracted there is ordinarily nothing in the character of the reading matter calculated to interest the reader. The handbill is a dead failure—that's flat.

Now, to leave the retail man and his ideas.

The expensively-designed and handsomely-executed folder and booklet so much in vogue at present is frequently distributed in a reckless and unprofitable manner. There are firms to-day who put a whole lot of money in this class of work without having any fixed or definite plan as to the distribution of the same. It would appear that, upon the delivery of this booklet or folder in question by the printer, all interest in the placing thereof ceases.

Lists are an unknown quantity to the careless advertiser, or even if such lists are used they are worked over indiscriminately without regard as to whether this person or that person will be in any way interested in the goods exploited. It is too often a case of "get 'em off as quickly as possible and have done with it."

When it comes to a matter of dollars and cents this carelessness or ignorance is bound to cost somebody dear. Just supposing, for instance, that a firm sends out 20,000 booklets costing 5c. each. Of this number, say, 5,000 are wasted by injudicious distribution. It's simply a case of $250 gone to the everlasting bow-wows, not counting postage.

Now, don't think this is painting the matter in colors too strong. Cases such as the above do exist, as the writer will affirm with positive knowledge to back him up.

Books, booklets, folders and other advertising novelties can and will prove an impetus to business if distributed with a proper amount of care and consideration; otherwise, this publicity scheme will be as futile as the endeavors of a man who tries to empty a tub of water through the use of a coarse-mesh coal screen.

There is just as much virtue in an intelligently-made up list as there is in the quality of the advertising matter sent out. An advertisement sent to one promising customer is worth 20 received by the waste-basket, because-not-in-my-line type.—Ad. Sense.

How to Do It.

Bright ideas in advertising or in other lines do not come merely as "inspirations," remarks an exchange. They come with hard work more often; with application and continued application. The man who keeps at advertising sends out the best ads. always, not the occasional writer who picks up tablet and pencil, announcing mentally to himself: "Now I'll write a regular stunner."

As you look over the field who are the men distinguished by brilliant advertisements? They are the firms who work at it daily—whose names and goods hold the public eye every hour of the day. You can name them at once.

Keep at it. That's the motto for steady as well as brilliant work.

Lacking Nerve.

Many new advertisers are lacking in nerve, says a contemporary: They won't keep at it long enough. (All the better for the bulldog fellow who hangs on.) The public is a big thing. It is hard to stir up. It moves slowly sometimes, wants to get acquainted first. Likes to deal with well-known people. The only way to get acquainted and become well known is to keep on advertising. The first investment may not pay at once, but, like the foundation of a house, it is necessary even if it is

AN ENQUIRY

If you have one for **First-Class Japan Tea** buy our

"R.T.S."

We also have the celebrated "**KIJI**" and "**L.S.**" brands.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

Jersey Cream Yeast Cakes are the Winners.

We are constantly receiving letters, and the following is from one of the most prominent grocery firms in Ontario East, where we have not advertised **Jersey Cream:**

Gentlemen,—Your favor of the 20th inst. to hand and noted. We received the two boxes of J.C. Yeast all O.K. We do not think they will be too much for us, as they are going fast. We have been baking bread in our own home with J. C. Yeast since we first got it from you, and it proved so good, makes such light, nice bread, that we have been putting our personal experience behind the Jersey Cream Yeast, which makes it go all right. We enclose a card which we have just received, which speaks for itself. Kindly let us hear from you in regard to it at once. We wish you a happy and prosperous New Year. Yours, truly,

.....

Do not be bluffed, Gentlemen. Remember, Jersey Cream Yeast Cakes are made in Canada—the profits remain in Canada.

LUMSDEN BROS.

82, 84, 86 McNab Street, HAMILTON. **9 Front Street East, TORONTO.**

Our Brands of Brooms are:

"STANDARD,"
"SIGNAL."

The best made in Canada. Only the finest selected Green Corn used (not dyed). All handles carefully kiln-dried. Only the best skilled labor employed. Every broom carefully inspected before bunched. All hand-made under our supervision.

If you are not selling our brooms, try sample lot of 6 dozen and you will then be satisfied the "Standard" and "Signal" are the best made.

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON, ONT.

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO.

underground. When additional storey appear the house is a landmark, and not until then.—Agricultural Advertising.

The Hard-to-Get Customer.

Some advertisers stop short of the reader who is hard to convince, aiming their ads. and follow-up literature at the susceptible souls who are open to conviction, says Printers' Ink: But the reader who is hardest to transform into a customer is usually best worth going after. Not only will he make the staunchest customer, once he has been brought to book, but he will carry weight with his neighbors. He is almost invariably an arbiter of opinions in his community, and what he thinks or says is of more importance than what is said or thought by the fickle.

Signs and Sayings for Advertisers.

A much-talked-of store.
Our patrons wear smiles.
Values that are revelations.
Our goods are this year's vintage.
Nothing worth having is not here.
Each day here is "bargain day."
Our low prices bring you back.
Every shelf teems with bargains.
Perfect service promptly rendered.
We expand values and condense prices.
Telephone us for what you forget.
We don't promise the earth for a nickel.
Our method of selling invites you back.
We are here to think of your interests.
Your coming merely to look pleases us.
Cross the street first; then come here.
Our clerks are here to assist, not to insist.
You don't wait here—you're waited upon.
What you buy thoughtfully we buy back.
The goodness of our goods goes without saying.
Incomparable values at unmatchable figures.
"Spoils from every clime" are congregated here.
Our clerks serve us well by serving you well.
It pleases us to say that we are here to please.
We couldn't afford to give you a bad bargain.
To see our goods is a "liberal education" in trade.
Our customers are our talking advertisements.
Not what we say, but what we do, advertises us.
Your "good-bye" means a return to buy and buy.
There are other stores besides, but not beyond us.
Our customers come in hopefully, and leave satisfied.

SPECIAL CARS FOR B.C. FRUIT.

New fruit cars are to be used by The Dominion Express Co. for carrying fruit from British Columbia to points east. One of these cars was in Vancouver recently. The car, as explained by The Province, is a full-length express car, and is divided into three compartments. The distinctive principle on which it is operated is that of a sort of hurricane circulation of outside air. The top of the car is occupied by rows of wooden flues so arranged that they automatically face into the wind and catch the current of air created by the moving of the train.

The crates of fruit are piled in the car on a raised perforated floor, under which the air currents are passed, and in this way the fruit is kept as airy, and the ventilation is practically as good, as if the apples or peaches, or whatever the fruit may be, were still on the trees. The car requires no ice, and this method of handling is very economical, costing growers only 10c. per 100 lb. more than ordinary express shipments.

The Surest Foundation

of a good business is a combination of good stock and business judgment. Both these points are exercised by the grocer who handles

MacLAREN'S IMPERIAL and MacLAREN'S ROQUEFORT CHEESE.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited
51 Colborne Street, Toronto.

DON'T FORGET that we are headquarters for

INDIAN, JAPAN, YOUNG HYSON TEAS

See our travellers. Now is the time to buy.

THE DAVIDSON & HAY, LIMITED

36 Yonge St. - Toronto.

A MONTREALER'S OPINION.

MR. W. A. MAGOR, of the firm of John Magor & Son, wholesale flour merchants, Montreal, proprietors of Magor's "Delicious" Patent Flour, recently wrote a very interesting letter to The Montreal Herald expressing his opinion as to what terms should be given the Boers in order to bring the elongated war in South Africa to a termination. Mr. Magor, we might mention, is thoroughly posted on trade relations with South Africa, doing a very large business in flour in that far-away land, and is continuously in communication with their representative out there. We produce his letter word for word as published in The Herald :

Editor Herald :

Sir,—It might be interesting to have an expression of opinion from your readers as to how they think the war in South Africa should be ended. As one of your readers, for my part, I would say to the Boers: As you apparently have no desire to come into our Government, well and good; the war was planned and brought on by yourselves, therefore, in the first place, the cost of the war must be paid by you. We have, as far as it is within the means of warfare to do, conquered the country, and will go further if compelled to, unless the remaining Boers fighting against us come forward and, like honest men, agree either to come into our Government or choose one for themselves distinctly apart from us, for which purpose we will grant them a tract of land in extent and location such as we may deem advisable, or as the situation may demand.

In the second place, I would give them to understand that we don't wish to compel anyone to join us unless they so choose, and if they prefer their own rule, we will not hinder them from having it, provided it is kept to themselves, and British subjects, wherever they may be, are respected and have equal rights in their country the same as their own would have in ours.

As I understand, it was the Boers' malicious treatment of the Englishman that aroused the indignation of our Government at Home, which eventually compelled England to assert her rights and claim justice for her subjects at the hands of the Boers. If their intention, which they had been planning for years, of driving England and her army into the sea, had not taken possession of them to the exclusion of all moral or sober reasoning, this war would never have happened. Therefore, whatever conclusion the situation brings us to, it must be made plain to the Boers that a repitition of past offences must never be tolerated, and accordingly guarded against in any terms of settlement which we may choose to make.

I think some of your readers' views on the subject would be very interesting, as it is a subject affecting every British subject, and it is time the war should be ended.

Yours, etc.,

Montreal, January 3. W. A. MAGOR.

On Monday evening, December 30, George Brown, of Brown Bros., who conduct one of the largest retail meat and fish stores in Montreal, died in the Montreal gaol. He was arrested and taken there on a charge of stealing from the slope of Mount Royal a tree which was found in front of his store. Brown denied this, and when arrested refused to give bail necessitating him going to gaol where he determined to remain till his trial came off on January 4. But this was too much for him and occasioned his death. The verdict at the coroner's inquest was given in accordance with these facts.

TRADE CHAT.

J. J. LANIGAN & COMPANY, general merchants, Woodstock, Ont., assigned to Chester E. T. Fitzgerald, of Clute, Macdonald, Mackintosh & McCrimmon, of Toronto. The liabilities are over $15,000, while the assets are about $20,000. There are about half a dozen Toronto creditors interested. This assignment has been under consideration for some time.

Stan. Hinds, Barrie, Ont., has gone to Sudbury to manage a wholesale grocery there.

W. Stewart, tea merchant, has moved into Maxwell, Ont., occupying the Wm. McLean residence there.

H. Carter, cheesemaker, has purchased the factory of The Wampose Cheese and Butter Co., Bongard's Corners, Ont.

A. L. Bond, who has carried on a confectionery business at Dauphin, Man., has assigned for the benefit of his creditors.

Messrs. Solomon, of Brighton, Ont., have 19 acres of apple orchard. In 1900 their apple crop was 2,200 barrels, which sold for $4,900. During the last eight years $25,000 has been received from the sale of apples grown in this orchard, which, it is needless to say, has been well taken care of.

It's a good thing that people are beginning to recognize the fact that because an article is expensive it's not necessarily the best. Why purchase other goods when you can buy

UPTON'S JAMS, JELLIES and MARMALADE

at a less cost ?

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

TRADE IN COUNTRIES OTHER THAN OUR OWN.

SPEAKING of the Valencia raisin situation in London, Eng., an exchange says : "Valencia raisins have sold with unusual freedom, and prices are well maintained for all grades. Stocks of medium and fine fruit are nearly all gone, and if the latest atrivals represent the fruit remaining in Spain, it cannot be replaced, and holders of this description of fruit will probably obtain an improvement on present values for the small quantity remaining after the festive season is over."

PACKERS AND THEIR TAXES.

The Union Stock Yards Co., of Omaha, Neb., and the packers there have received statements from the city treasurer, showing the amount of their taxes under the 1901 city levy. The five packers and The Stock Yards Co. will pay about 30 per cent. of the entire city taxes. The amount that each will pay is : Armour, $6,278 ; Cudahy, $6,003 ; Omaha, $2,396 ; Hammond, $2,185 ; Swilt, $4,952 ; Union Stock Yards Company, $8,000.

HOG PRODUCTS IN THE UNITED STATES.

(From The National Provisioner.)

Perhaps the only poor point about the market is that now essentially everybody has bullish ideas over the future of the markets : in the long run, usually, interest develops spasmodically against that sentiment with the temptation of leaders to take profits and to get the stuff back upon a cheaper basis. The markets which had been steadily advancing up to Monday of this week were set down upon hard on Tuesday, when the leading "long" interests began spilling out pork, lard and ribs, and for which sharp declines in price were made ; this temper to upset prices was occasioned more by the desire to take in the large hog supplies for that day, and probably with the feeling that more of the stuff could be bought back at a lower price than disposed of to break the prices of the swine ; the added advantage would come on the future market for it. As Wednesday was a holiday, Tuesday's receipts of hogs proved large enough to keep the packers on the "bear" side of the products ; both hogs and products were then early in the day substantially lower ; reactions followed. There was just enough stuff put out by leading "long" interests to keep the market easy ; efforts of commission houses and outsiders to counteract the sentiment were not particularly general, however, that it is realized that these sources are on the "bull" side for the long pull. The highest prices of the crop had been reached in the previous week. Our opinion has been expressed that the high prices came too soon ; there are too many hogs back in the country as yet to expect settled firmness over prices for the products. Very shortly, however, supplies of hogs should fall off materially. A moderate number of heavy hogs in the supplies has been the feature again this week. The shortened lard production is apparent, while the gain in stocks of general products at the west for last month, after the enormous hog packing, is much less than ordinarily for December. The average weight of the hogs in the previous week's receipts in Chicago was only 196 lb., and which is fully 35 lb. less than in the corresponding week of last year. That the loss of production must be a significant factor ultimately goes without saying.

Moreover, there must soon be quickened cash demands for the product. Europe has been holding off over large trading for some time, as restrained by the feverish conditions here, as well as by the holiday period ; it holds materially less than ordinary stocks and however unwilling it may be to contract largely ahead, yet it should be a steady buyer. Then, again, our home consumption, which is really of most importance, has awaited the turn of the year for liberal resupplying.

THE SITUATION IN CURRANTS.

The demand for currants during the week has been disappointing, and the rise of the previous week has barely been maintained ; but, as the parcels offering below market quotations have not been numerous, it is hardly correct to quote the market lower. Up to the end of the present month the entire shipments made and provided for from Greece amounted to 98,000 tons, leaving from 20,000 to 30,000 tons yet to be disposed of. The shipments are undoubtedly heavy, and the quantity remaining small for the requirements of the next nine months. At the same time, prices are above the average obtained for crops in former years of the same dimensions, and are at a level which only just permits of popular retail prices, and any further improvement would instantly bring about an indifferent attitude amongst the retail buyers, which former experience has shown to be a very unfortunate state of things for all concerned. The shipments to the United Kingdom have been nearly half the entire exports from Greece, and include about 2,000 tons in December for London, which will be a large addition to present stocks.—Produce Markets' Review, December 21.

COLOMBO TEA MARKET.

Odell & Co., Colombo, Ceylon, under date of November 30, say : "The market remains very firm for common to medium leaf teas, especially for pekoes. Broken pekoes of all kinds have been in less demand and sold at easier rates all round. The quality continues poor. Shipments to the United Kingdom for November are 6¼ millions, and we estimate shipments for December at 10¼ millions. The Chamber of Commerce quote shipments from January 1 to November 25, 1901 :

	lb.—1901.	lb.—1900.
London	90,848,578	98,781,869
Germany	489,712	304,843
Russia	8 779,508	8 008 581
Other Countries in Europe	421,311	428,872
Australia	18,931,401	15,127,670
America	2,473,247	3,704,595
China	2,559,729	1,093,891
Africa	299,789	202,580
Other Countries	1,497,287	1,244,196
Total,	126,300,592	128,897,097

COFFEE MARKET IN BRAZIL.

The United States Consul at Rio de Janeiro, Brazil, under date of November 12, writes as follows :

"The coffee trade of Brazil is undergoing a very healthy change. Forced by small profits, dealers and planters are combining against the unnecessary expenses with which the trade has heretofore been encumbered—hardly noticeable when profits were enormous, but very onerous since the conditions of the market have become precarious through overproduction.

"Héretofore the planters shipped their coffee to the 'commisarios,' on whom they were more or less dependent financially, and the 'commissarios' supplied the wholesale dealers, who in turn sold to the exporters.

"The tendency is toward the abolition of the middlemen. The principal exporters have already commenced to deal with the planters directly, thus saving expense, time, and friction, and benefiting producer and consumer.

"American firms, which heretofore have had to deal with privileged warehouses, have recently acquired abundant storage facilities with water front and dock privileges, whereby the hauling and docking expenses have been consideraby diminished.

"Reports have to-day been cabled by reliable houses to the United States and Europe that the growing coffee crop (to be marketed after July 1, 1902), has been badly damaged by drought. They estimate the probable yield of the present crop at 7,500,000 bags—2,500,000 Rio ; 4,000,000 Santos, and about 1,000,000 for the various other ports—about half the quantity of this year's harvest. There is hardly any doubt that these reports correspond with the facts. More detailed figures will be obtained about the commencement of December, when the Association of Factors (composed of the principal 'commissarios' and wholesale dealers of Brazil), will meet and compare notes.

"Coffee prices have, in the last few days, taken a sharp upward turn, and speculators have profited extensively by the situation thus created.

"As, on account of the overproduction of recent years, a large surplus of coffee is stored in the principal markets of the world, it is doubtful whether a considerable advance in the medium grades of coffee can be maintained."

CANNED GOODS IN ENGLAND.

The demand during the past week has been quite of a hand-to-mouth character; at the same time the market in one or two instances is exceptionally firm, owing to the small available stocks on the spot. The business done in salmon during the past three months has been considerably above the average for the time of the year, and as stocks in dealers' hands have been considerably reduced, it would not be surprising to see a slight advance in prices before the new pack arrives in March or February at the earliest. The export demand for lobsters still continues good, but the quality of reliable packed goods is now on a very limited scale. Sardines, although in an exceptionally strong position, are slow of sale, and it is very improbable that the bargains which buyers are able at the present time to pick up will be repeated in the new year. Meats are strong although the demand is small, and there is every probability, owing to small stocks, of a further advance. Ox tongues are in better request and it is evident that the lowest prices have been reached. During the last few days some remarkably cheap parcels in lunch tongues have been on offer which should help considerably to increase the sale of this

Royal Baking Powder

ABSOLUTELY PURE

A high-class cream of tartar baking powder, used by the most careful housewives, and the best and most profitable baking powder to use or sell. "Royal" affords a good profit to the dealer, and its lively sale adds to the reputation of any store.

The United States Government when advertising for baking powders rejects alum powders in toto or at any price, because of their unhealthfulness. Yet makers of these powders will be found in almost every town urging their sale. Alum powders are a discredit to any grocer who takes them in stock.

ROYAL BAKING POWDER CO., 100 WILLIAM ST., NEW YORK.

already popular artiele. There is rather a better inquiry for Californian fruits, especially for peaches, which are in limited supply, and the market is somewhat firmer. Gallon apples are again rather dearer, and it is now very difficult to obtain a supply on the spot from first hands.—Produce Markets' Review.

CANNED GOODS IN THE UNITED STATES.

In productive lines, the commercial reports state that almost everything that has quotable value is higher at the close of the year than at the beginning, and this is equally true in respect to stocks, with only very few exceptions in the immense list.

In canned goods it is true in almost every line. Thus in apples No. 3 standards are quoted now at 80 to 85c. as against 55c. one year ago. In all lines of small fruits, such as berries, the prices are considerably higher than they were during January of last year, and the supply is almost entirely exhausted at present. In corn, however, the quotations are almost exactly the same as they were one year ago ; a reference to figures ruling at that time showing No. 2 moist pack was quoted at 62½ to 65c. cash and 65 to 70c., regular dry packing being quoted at 65 to 70c.; present quotations on corn are 60 to 62½c. cash for standards ; 65 to 67½c. for choice, and 67½ to 75c. for dry pack. These figures, in all cases, of course, apply to quotations in this market. Strange to say in Cove oysters prices are lower now than they were one year ago, quotations at present being 10 oz., $1.45 ; 8 oz., $1.30 ; 5 oz., 75c., and 4 oz., 70c. At the same date last January the quotations were, respectively, 10 oz., $1.60 ; 8 oz., $1.40 ; 5 oz , 85 to 90c., and 4 oz., 80c.

In peas there is a decided decline at the present time. * * * In tomatoes, of coursè, there is a decided difference between the quotations of the two eras. No. 3 standards are quoted at present in the Baltimore market at $1.15 to $1.25 for this year as against the regular quotations of 70c. in the first week of last January, the market, however, indicating at that time a probable rise of 72½ to 75c.; No. 3 county brands are offered here at present at $1.12½ to $1.15 ; standard No. 2 are held in this market at 85 to 95c. this year. The same were held last year at 55 to 60c.; standard gallons are strong in this market to-day at $3.50 to $3.75 ; one year ago the quotations for them were $2.10 to $2.25.—The Trade, Baltimore, Md., January 3.

BREAKFAST AT HOME.

"Well, madam," says the head of the house, who has apparently got out of bed on the wrong side, "what have you got for breakfast this morning ? Boiled eggs, eh ? Seems to me you never have anything but boiled eggs. Boiled Erebus ! And what else, madam, may I ask ? "

"Mutton chops, my dear," said the wife, timidly.

"Mutton chops ! " echoes the husband, bursting into a peal of sardonic laughter—"mutton chops ! I could have guessed it. By the jingo, madam, if ever I eat another meal inside of this house ——" And jamming on his hat and slamming the door, the aggreived man bounds down the stairs and betakes himself to the restaurant.

"What'll you have, sir ? " says the waiter politely, handing him a bill of fare.

"Ah," says the guest, having glaneed over it, "let me see. Bring me two boiled eggs and a mutton chop ! "—Tit-Bits.

PREPARING FOR GROCERS' "AT-HOME."

LAST Monday evening, January 6, The Toronto Retail Grocers' Association had a special meeting in St. George's Hall to prepare the way for their annual "At Home," which they decided at their last meeting to have again this year. Instead of their former room, which is now occupied by the "Young Liberals," their place of meeting has been shifted to another and neatly-furnished and comfortable apartment.

As it was municipal election night, the attendance, as far as numbers went, was not quite up to the mark, but they who came were bent on business and everything proceeded without a hitch. Some delay was experieneed at the opening by the absence of the President, but that was overcome by F. W. Johnston taking the chair. Edward Hawes was at his right hand and commenced by stating why the meeting had been called.

The committee, consisting of David Bell, R. Robertson and W. J. Sykes, who had undertaken the preliminary work in connection with this entertainment, were to make their report.

David Bell, in a letter, after explaining his absence, said that the hall in the Temple Building could be secured either for an evening late in January or early in February. The man who catered last year was willing to do the work again, if given the opportunity.

R. Robertson informed those interested that the caterer was willing to supply everything wanted, at a reasonable figure. The supper should be spread upstairs in the eafe, in his opinion, instead of where they had it served last year. No extra expense would be incurred and the hall below would be less hampered. The hall, he had found out, could be secured for the same figure as was paid for it last year.

Thomas Clark thought it was an opportune time to call the attention of those present to the fact that last year the food and other things supplied were not satisfactory.

It was decided to ask tenders from a number of caterers. The next meeting is to choose the man whose prices are the best. The "At Home" will be on January 29 instead of in February, the latter date, although having its advantages, being considered too close to Lent.

J. T. Schoales had a good suggestion. This was that a sweet singer should be engaged to entertain the guests between the intervals of the dances. Others heartily endorsed this and he was instructed to secure the person whom he has in view.

Music, printing, supper, and other committees were appointed. F. W. Johnston undertook to look after the furnishing of the cigars and cards. The floor managers will be R. Bailey Snow, T. Clark, R. Robertson, and J. Butcher.

Light refreshments will also be served to those in the hall, while a good substantial spread will be provided in the cafe.

The meeting adjourned about 10 p.m.

THE COFFEE QUESTION.

A CIRCULAR letter written by Lœsing & Van Gulpen, Germany, after reviewing the record of receipts of coffee at Rio and Santos, and their relation to the total for years past and the present year, says :

"The great question for the coffee trade to-day is : 'Is the large 1901-02 crop merely a consequence of the yields of overloaded coffee trees, or is the jump from an 11,000,000 to a 13,000,000 or 14,000,000 crop the beginning of a period of larger Brazil crops, which have been enlarged by the addition of the increasing bearing capacity of new coffee plantations to the previous yields ? ' "

"In this case we would have to expect world's crops of about 18,000,000 to 19,000,000 (?) in the next few good years. The large stocks on hand permit us to postpone answering this question for another year.

"The attempts of option speculators to force prices up and down are just as disturbing and loss-producing for the producer as for the trade. It is the good right and duty of the trade to oppose bleeding by option speculators. The trade is willing to follow a justified advance, and there would be no objections to present prices, but in the midst of enormous supplies and with the largest crop ever seen, to force a premature decrease of consumption by creating higher prices simply means to produce a bear catastrophe later on.

"If speculators again succeed in overloading the trade with stocks at advancing prices, like they succeeded in doing in 1899 and 1900 on the basis of advaneing exchange on Brazilian paper curreney, then there will still be enough coffee left to overthrow prices at once, without any danger of a corner, with the unlimited blank offers at their disposal, and to cover in a very profitable manner at much lower prices, as has been the practice of option dealers for many years past. If, in the interest of political economy, option business was placed under legal control and limited, then such price abuses would be exeluded."

TYPES OF LETTERS OF INTRODUCTION.

A gentleman who has been in a position to employ large numbers of educated young men in Boston, New York and Philadelphia, says he has become accustomed to three distinct types of the letter of introduetion.

In Boston : "Permit me to introduce Mr. Jones, who graduated in highest honors in classics and political economy at Harvard, and later took a degree at Berlin. He speaks and writes French and German, and if you employ him I am sure his learning will make his services extremely valuable to you."

In New York : "The bearer, Mr. Brown is the young fellow who took hold of Street & Company's Chicago branch when it was so run down, a few years ago, and built it up to a hundred thousand a year. He also made a great hit as Jackson & Company's representative in London. He's a hustler, all right, and you'll make no mistake if you take him on."

In Philadelphia : "Sir : Allow me the honor to introduce Mr. Rittenhouse Penn. His grandfather on his mother's side was a colonel in the Revolution, and on his

THE MOST DELICIOUS OF ALL CEREALS IS

"WHEAT-OS"

IT IS RICH IN NITRATES AND PHOSPHATES. ITS FLAVOR IS EXQUISITE.

PUT UP IN 2-LB. CARTONS, TO RETAIL AT 10 CTS., AND 8-LB. BAGS, TO RETAIL AT 25 CTS.

IT IS A SELLER. EVERY MAIL BRINGS US REPEAT ORDERS.

A REQUEST FOR SAMPLES AND QUOTATIONS WILL RECEIVE PROMPT ATTENTION.

THE EBY, BLAIN CO., LIMITED

SOLE SELLING AGENTS. TORONTO.

father's side he is connected with two of the most exclusive families in our city. He is related by marriage with the Philadelphia lady who married Count Taugenichts, and his family has always lived on Spruce street. If you should see fit to employ him, I feel certain that his desirable social connections would render him of great value to you."—Atlantic Monthly.

WHY HE HAD NOT CALLED.

Customer.—Why haven't you called upon me for that little bill I owe you?

Grocer.—Oh, I make it a rule never to ask a gentleman for money.

Customer.—Indeed! But suppose a man is indebted to you and doesn't pay?

Grocer.—Well, after a certain length of time I conclude he is not a gentleman; then I ask him.

The George E. Tuckett Tobacco Co., Hamilton, Ont., have presented one ton of tobacco to the men of the Canadian Mounted Rifles.

NEW SEASON'S MARMALADE.

The T. Upton Co., Limited, of Hamilton, are putting their new season's orange marmalade on the market. The quality is exceedingly good, the color being bright and the jelly clear and firm. The firm is this season importing its Seville oranges, from which the marmalade is made, direct from Spain via New York. Hitherto it bought them in Liverpool. The slicing of the oranges is done by a machine which was invented and patented by Mr. Upton himself, and that it is doing its work perfectly is proved by the marmalade that is now being placed upon the market.

CUTTING A WIDE SWATH.

We note by the New England press that The "Salada" Tea Co. are cutting a wide swath in those States. We see in The Boston Herald their stand-out, well-worded advertisement on the front page; also, in The Boston Record and The Boston Traveller, Springfield Union, The Lowell Citizen, The Lowell Courier, Hartford Times, Hartford Telegram, Worcester Post, Worcester Telegram, Manchester Union, New Haven Union, New Haven Register, St. Alban's Messenger, Burlington News, Burlington Free Press, New Bedford Standard, New Bedford Mercury, The Danbury News, The Portland Express, The Providence Telegram and many others. We note that the "Salada" people are giving the same prominence to green Ceylon teas in their advertisements in those States as they do in Canada.

On demand of S. Levinson, merchant, of Montreal, David Liebling, general merchant, Quebec, has consented to assign, and George Daweau, accountant, has been named provisional guardian.

THAT WAS OUR AIM.

"There is always room on the top," and we believe that we are there with our new products.

In introducing our Two New Cereal Lines, viz: "SUPERIOR BREAKFAST CREAM" (cereal), and "SUPERIOR GLUTEN FLOUR," our object is two-fold:

FIRST—To place within the reach of the retailer (for his customers) through the wholesale trade, the two best wheat products manufactured to-day for the daily domestic use of the Canadian people.

SECOND—That the profits afforded to the trade may be an acceptable apology for seeking your co-operation in promoting their sale.

In placing our Two Natural Food Products on the commercial market we have this to say:

That the phenomenal growth of cereal foods in package forms, in the last few years, is an evidence that they have come to stay.

That many of the lines at present on the market are undesirable, alike, in the article, the margin for handling and the keeping-qualities and appearance of the package.

That our goods are products of the world's best and most northern-grown wheats of Manitoba and the Canadian Northwest.

That they are manufactured by the latest and most modern milling facilities on the continent.

That they are put up in the most substantial and attractive packages, give the consumer the best value and the trade the largest margin of profit of any cereal package on the grocer's counter.

We trust that you will do us the favor of testing the merits of our goods; and that the advent of our Two New Cereals may prove profitable to you as distributors of "SUPERIOR BREAKFAST CREAM" and "SUPERIOR GLUTEN FLOUR."

North-Western Cereal Co., - - - London, Ont.,

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

Business Will Pick Up!

Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

Sell Windsor Salt

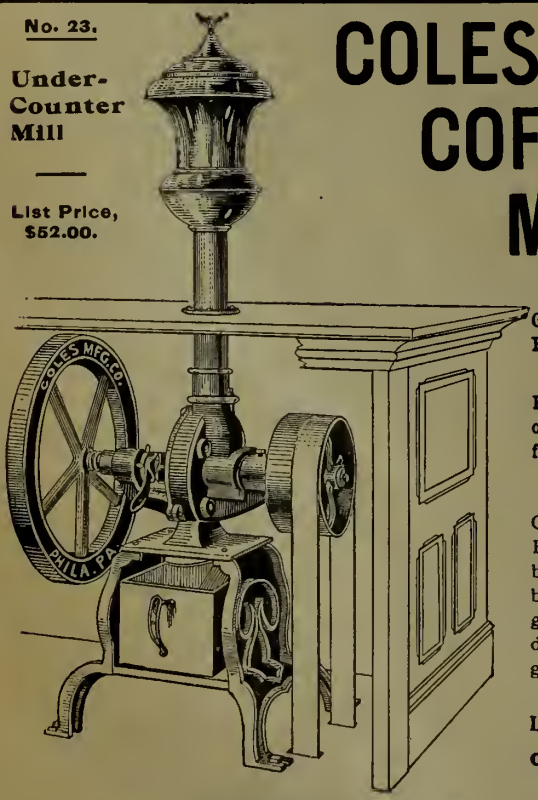
and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to **her** opinion. She's not so different from other women—you'll certainly believe her if you won't believe us.

THE CANADIAN SALT CO., LIMITED,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

The way to find out about the markets of the British West Indies

is to take a trip by one of PICKFORD & BLACK'S STEAMERS, which sail from Halifax every other Monday for BERMUDA, ST. KITTS, ANTIGUA, MONTSERRAT, DOMINICA, ST. LUCIA, BARBADOS, ST. VINCENT, GRENADA, TRINIDAD, TOBAGO and DEMERARA. The voyage lasts 42 days, and the cost of a return ticket is $130.00. This is the best time to go.

R. M. MELVILLE, Passenger Agent,
TORONTO.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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Great Britain and elsewhere - - 12s.
Published every Friday.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

CANADA AND CORONATION MEMENTOES.

MANUFACTURERS and others in Great Britain are busy preparing novelties and mementoes for the coronation festivities, and in the trade and daily newspapers are to be found many advertisements drawing attention to the different lines.

It is certain that a demand will be found in this country for some mementoes of the occasion, an occasion new in the experience of most of us. But, as far as we can learn, nothing is being done by the home manufacturers to cater to the demand. If they intend doing anything it is high time they were beginning.

And not only does it appear to us that the manufacturers of this country should make preparations for the home trade, but it is possible that something might be done in the British market as well.

Canada is just now much in the public eye in the Mother Country, and ingenious manufacturers ought to be able to devise a number of lines emblamatic of the Dominion which would sell readily in the United Kingdom while the coronation proceedings were occupying the public mind.

There is, however, no time to lose. Those who would act must act now.

THE SITUATION IN CHEESE.

IF the present favorable position of the cheese market is maintained there are a good many dealers to whom it will be most welcome.

The market last year, it will be remembered, was a most disastrous one to nearly every shipper and holder. Large quantities of cheese shipped to dealers in Great Britain were not accepted because of the financial straits into which the Old Country dealers had been placed by the turn of the market. For a similar reason several shippers on this side were unable to come to the rescue. And so a number of lots were thrown upon the British market at the instigation of the banks who were behind the shippers. Naturally, this only tended to make matters still worse. And it is estimated that holders both here and in Great Britain lost from 1 to 3c. per lb. on the cheese of the previous fall's make which they had carried over to 1901. It has been declared by one well-known authority that no shipper in Canada last year lost less than from $5,000 to $125,000. Some were completely ruined. In Great Britain there were 25 to 30 large importers who were financially unable to accept the goods that had been shipped to them from this side of the Atlantic.

For some time there has been a gradual improvement, the lots which had been forced upon the British market having gradually become absorbed.

At the time of writing the public cable quotes cheese in Great Britain at 49s. per cwt. laid down there, but we hear of private transactions at as high as 51s. for fine stock. In decimal currency this means about 10 to 10⅛c. per lb. taking incidental charges into account.

Holders are now quite firm in their views and are looking for material advances in prices, but, judging from the past, very high prices have been followed by unpleasant aftermaths. The wise policy would appear to suggest the selling and not the holding of goods when a fair profit is obtainable.

TORONTO LOSES A GOOD CITIZEN.

BY the death of the late Walter S. Lee Toronto loses a good citizen whom she can ill afford to lose. He was a type of the man all too rare in this Canada of ours. A business man every inch of him, yet a public man esteemed by all shades of politicians, and respected by all classes of citizens.

The greater part of his useful life was spent in that great school of finance and commercial training, the loan and savings institutions, to say nothing of the experience he gained in his connection with the Board of Trade, the Toronto and Nipissing Railway and the Toronto Industrial Exhibition Board. In 1864 he became manager of the Western Canada Loan and Savings Co., and 23 years later managing-director. At the time of his death he was the general manager of the Canada Permanent and Western Canada Mortgage Corporation, the company that was formed in 1899 as a result of the amalgamation of the Canada Permanent Loan and Savings Co., the Freehold Loan and Savings Co., the Ontario and London Loan and Investment Co., and the Western Canada Loan and Savings Co.

Great as were the demands of his business connections upon him, the late Mr. Lee took a great deal of interest in the affairs of the city of Toronto, and particularly in its educational institutions. For 35 years he was a member of the Public School Board, during several years of which he occupied the honored position of chairman. And on Monday last his name was on the ballot paper for reelection, he having died near midnight on Saturday, and after the ballots had been printed. He also served some years as a member of the Collegiate Institute Board, and the chair there fell to his honor. The presidency of the old Mechanics' Institute and the chairmanship of the Toronto General Hospital were among the many other public positions which were bestowed upon him.

The deceased came from good commercial stock, his father, the late Ald. Joseph Lee, being a general merchant in York. Messrs. A. B. Lee, president of Rice Lewis & Son, Limited; Thomas H. Lee, wholesale jeweller, and Alexander Lee, of The Copp, Clark Co., are brothers of deceased.

As a business man the reputation of Mr. Lee was high, and as a public man no one in Toronto was more respected.

CONFERENCES BETWEEN BUSINESS MEN AND THEIR EMPLOYES.

QUITE a number of manufacturers and other classes of business men hold conventions with their travellers, heads of departments and other employes during the holiday season when trade is quiet. It is surprising that more do not do so.

When we see that the firms most zealous in this particular are those that are the most progressive and successful we cannot but be impressed with the idea that such conventions must be helpful.

We do not claim that to these conventions must be ascribed the success of the firms with whom they are peculiar. They are the outward and visible sign that the firms who annually utilize them are of a progressive type and possess the wisdom to utilize the opportunity of meeting their travellers and heads of departments at least once a year and discussing ways and means of promoting business.

We believe that this is a principle which is applicable to all business houses, no matter whether their employes be many or few ; in fact, the smaller they are the more readily can the machinery be handled. For example, a retail merchant could have a little conference with his clerks, drivers and bookkeepers once a week with little or no inconvenience to anyone. At these conferences such subjects as the most salable and profitable goods to handle ; the best methods of dealing with certain customers, and ideas for window dressing and advertising might be discussed with advantage to both employer and employe. But these are only a few of the many subjects that might be discussed.

Whether such conferences are held at short or long intervals, a definite time should be fixed for holding them. With the time fixed, all would be looking forward to it, and in looking forward they would also be fortifying themselves with suggestions and schemes. Some tangible recognition of such suggestions and ideas as are deemed the most practicable for the firm to adopt would undoubtedly stimulate the efforts of the employes.

We would like to hear from some of our readers in regard to this suggestion. We invite clerks and others, as well as employers, to contribute.

TEA SHIPPING FACILITIES IN INDIA.

INDIA during the past year has been shipping tea through two ports, namely, Calcutta and Chittagong. Formerly the shipments were made through Calcutta only.

With the two ports it is estimated that the shipping facilities of India are increased 4 per cent., or 5,000,000 lb. a year. In spite of this fact the quantity of tea exported up to December 5 was 9,500,000 lb. less than up to the corresponding date of 1900.

One result of the increased shipping facilities is likely to be that the shortage in the supply of tea will be more keenly felt later in the season than would otherwise have been the case, a relatively larger quantity of tea having gone forward earlier in the season than usual.

The market for both Indian and Ceylon tea continues to gather strength, and this week the London market is appreciably higher, particularly on low-grade descriptions.

THE REASON WHY.

Why is it that while potatoes are selling in Toronto at $1 per bag they are sold in country towns 100 miles distant at 55c. per bag ?

Why is it that while fresh laid eggs are selling in grocery stores in Toronto at 40c. a dozen they are being sold in the same towns at 20c. ?

THESE questions are asked by a Toronto daily newspaper in an issue of recent date. In the first place, the assertion that potatoes are selling at $1 per bag in Toronto is too sweeping. The wholesalers are not selling at that price, while the retailers only ask from 85 to 90c. Of course, if less quantity than a bag is wanted, more will be charged. On the track in Toronto the price in car lots of 100 bags is between 70 and 75c. Now, the freight on a carload of potatoes coming from 100 miles distance averages from 8 to 10c. per bag. To this must be added the expense involved in keeping up fires in the cars and paying a man to attend to them to prevent freezing. Considerable risk is also run by the shipper, for in case a carload freezes on him the whole profits of the season are gone. Adding all these together any reasonable man would clearly understand that the shipper only has a moderate margin.

In the second place, it is not quite correct to say that strictly fresh eggs are being sold at 20 cents per dozen in the country, 100 miles away. Country storekeepers never properly classify their eggs. Often no strictly fresh eggs are found in a case of, say, 30 dozen that were bought as fresh. When opened it is often found to contain a number of bad and the rest of what is known as "held" eggs. The amount of fresh eggs found in a case averages from 2 to 5 dozen. So the wholesaler is only making a fair profit, and sometimes none at all when he sells out the fresh at 25 to 26 cents, and the "held" at 20 to 22c. to the retailer. The latter takes considerable risk in selling out to the consumer who usually buys in very small quantities, often buying only 3 or 4 at a time. Consequently, his profit is not unreasonable when he retails them out at 35 cents a doz, or even 40c.

DROPS FROM THE EDITOR'S PEN.

The out-of-date man is twin brother to the lazy man.

—

He who imitates is usually lacking in brains sufficient to initiate.

—

A man without ambition, like an engine without steam, is stationary.

—

Market reports are like guiding stars to merchants who watch them.

—

Cut-throat competition is sure to be the death of somebody's business.

—

The nutgrowers of California have formed a combination. Some one should crack it.

—

Poor goods are no more compatible with good business building than is sand with solid foundations.

—

The average politician is only solicitous for the business man's welfare when he is courting his vote.

—

A good many men are cyphers in the world because they have not the ambition to cut a figure in it.

HOW A BANK CLOSED UP A BUSINESS.

WHEN some 20 months ago it was announced that The Copp Brothers Co., Limited, stove manufacturers, Hamilton, Ont., had been forced into liquidation a great deal of regret was expressed in many parts of Canada.

Those who then expressed regret will now, doubtless, find matter for gratification in the fact that the outgoing year of 1901 saw every creditor, direct or indirect, paid in full. But this is not all: in spite of the enormous sacrifices necessary in order to wind up the business so rapidly, a handsome surplus remains, and that without disposing of any of the company's property except the foundry, or without discounting customers' paper.

From the very fact that the affairs of the company have been so satisfactorily wound up, one is naturally led to examine the circumstances which brought about the liquidation.

As our readers are doubtless aware, the direct cause of the liquidation was the demand of the Merchants Bank for the immediate payment of the sum of $37,000 owing that concern. Why the bank should have made this peremptory demand is something we cannot understand.

As we have already intimated, the demand for a settlement of the liabilities to the bank was made early in 1900. The business of the Copp Company in 1899 was the largest in its history. And not only was its paper under discount of better quality than at any other period during 20 years, but it was reduced from over $44,000 in April, 1899, to less than $24,000 in 1900, while during that period the business of the company increased by over $15,000. It was true that the company was at the time a little hard up, because of a rather extra heavy stock on hand, but it must, we think, be obvious to most people that its financial condition was by no means unhealthy, particularly when we consider that the stove trade in Canada during the year or two previous to the demand of the bank being made was more than usually prosperous. Furthermore, the business of the company had been increasing in volume for some five or six years. And it has been estimated that, had it been allowed to continue in business, it would have closed 1900 with a profit of at least $20,000. This, in the face of the handsome surplus with which the liquidation proceedings have been concluded, certainly does not seem an exaggeration.

Another feature of the affair was that only four or five days previous to the demand for payment, which was to be satisfied by 3 p.m. of the day on which it was made, one of the members of the company was informed that the head office of the bank was agreeable to making the usual advance.

An effort was made to get accommodation from other banks, but, the action of the Merchants Bank having become known, it was, of course, abortive. Liquidation then followed.

That the action of the bank was a mistake is evident. If there was any doubt about the wisdom of it when the demand for payment was made on April 2, 1900, the result of the liquidation settles it beyond all peradventure. It was a grave mistake. And the Merchants Bank, no doubt, fully realizes it.

In the meantime, however, an old and honorable firm has been forced out of business, for which even the satisfactory winding up of its affairs is but poor compensation.

The old firm whose career was thus closed began business in 1848. In that year Messrs. Anthony and William J. Copp commenced a general stove and tin business in Hamilton, which was carried on successfully for a number of years. Nine years later, viz., in 1857, the brothers bought the old Vulcan Foundry of Woodstock and went into the manufacture of stoves, the business at Hamilton also being continued. The Woodstock Company was known as Copp, Finch & Co. The Woodstock business was successful but it was felt many advantages would be gained in consolidating all under one management. Consequently, in the year 1864, the foundry was moved to Hamilton, the first heat being taken off on August 5 of that year. At first the premises consisted only of a three-storeyed building and moulding shop; to this were added from time to time various additions. In 1891 the old firm was incorporated under the style of the Copp Brothers Co., Limited, with William J. Copp as president and Harold E. Copp as secretary-treasurer.—Hardware and Metal.

THEY ARE AMENABLE TO THE LAW.

Editor THE CANADIAN GROCER: Will you kindly answer in the columns of your valuable paper the following question in reference to the early-closing by-law? About two years ago the merchants of this village attempted to introduce an early-closing system and circulated a petition among the business people of the town, agreeing to close their places of business at 7 o'clock every night except Wednesdays and Saturdays, and to petition the town council to pass a by-law to this effect, and on anybody found gulity of violating such by law a fine of not more than $20 and not less than $5 be imposed. The above petition was signed by all merchants. The town council seeing nobody opposed to it passed such by-law. Since then a number of new concerns have opened a place of business and refuse to comply with this by-law, and also a merchant who formerly signed the petition. Now, the question arises can they be forced to comply with this by-law? By answering the above in your columns you will will greatly oblige,

MERCHANT,

New Hamburg, Ont., January 7.

[Remarks: Provided the by-law has been properly carried there is no question about the question of conformity to it by those who move into the town subsequent to its adoption by the council. The fact that they were not party to the petition asking the town council to enact the by-law does not absolve them from obeying its provisions. If the sentiment of the majority of the storekeepers is against the by-law it may be repealed, but until such time as that is done everyone is legally bound to close his store at the stipulated hour.—THE EDITOR.]

PERSONAL MENTION.

Mr. Charles Norris, manager of the Montreal branch of The Christie, Brown Co., Limited, is spending a few days in Toronto.

Mr. W. J. Brigger, secretary-treasurer of The T. Upton Co., Limited, of Hamilton, was in Toronto on Tuesday on business in connection with his firm.

HALF THE JAPAN TEA CONSUMED IN CANADA IS SOLD BY PEDDLERS.

Live up-to-date grocers are bringing the tea trade where it belongs by handling

"SALADA"

Ceylon GREEN Tea.

When Japan tea drinkers once taste it nothing else will please them, and, as peddlers and departmental stores cannot get it to sell, the trade is returning where it belongs.

We will sample all Japan drinkers with lead sample packets of "Salada" Green tea. Give us their names. We can make trade for you.

The "SALADA," Tea Co., Warehouses at Toronto, Montreal, Boston, Buffalo, Detroit, Pittsburg, etc., etc.

TIME IS THE TEST.

After a sixteen years' probation **Celluloid Starch** is more popular than ever.

A Quick Seller With a Good Profit.

THE BRANTFORD STARCH WORKS, Limited

CANADIAN PRODUCERS.

WE HAVE TAKEN STOCK FOR 1901

and are now better than ever prepared to fill orders. We thought we had a big factory, but we found it too small, so have added to the building and the plant.

Our travellers are out with a lot of new lines in : : : : : : : : **BISCUITS and CONFECTIONERY.**

WE HOPE TO KEEP TO THE FRONT WITH NEW IDEAS.

THE CANADA BISCUIT COMPANY, Limited

Office Phone : Main 3624.
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 9, 1902.

GROCERIES.

BUSINESS is gradually recovering from its holiday quietness, and while it is opening up well for this time of the year, the volume is naturally not yet large. The travellers, however, are now on the road covering their regular routes, and a gradual improvement may be looked for from this out. There have not been many noteworthy features in the wholesale grocery trade during the past week. The most important is a stiffening in the price of canned tomatoes in sympathy with the advance of the packers referred to in last week's issue. Most of the wholesale houses are now quoting 87½ to 90c., although an odd brand here and there is still quoted at 85c. The demand for canned vegetables during the past week has shown some improvement, but it has not extended to other lines of canned goods. The coffee market rules quiet and steady. The feature of the tea market is still its strength, there being a general upward tendency. Sugars are in fair demand with prices steady. There is a fair sorting-up demand for foreign dried fruits, the price of which rules steady. Syrups and molasses are meeting with a fair demand. Spices are quiet.

CANNED GOODS.

The feature of the canned vegetable trade is the firmness in tomatoes. All the local wholesale houses are marking up their quotations, and the ruling prices for first-class brands are 87½ to 90c. There are still, however, some brands obtainable at 85c. No change has been made in any other line, but there appears to be a slight improvement in the demand generally for canned vegetables. Peas and corn still rule at 80c. up. Buying is altogether of a hand-to-mouth character, there being an entire absence of speculative business. There has been a little demand for canned peaches and strawberries at $1.75 to $2.75 for the former, and $1.60 to $1.80 for the latter. In canned salmon the demand continues light and prices steady and unchanged. The ruling prices for canned salmon are: Fraser River sockeye, $1.42½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15.

COFFEES.

There is not very much being done either on retail account of for importation. The coffee market, generally, is keeping firm. Local quotations are unchanged. We quote: Green Rio, No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

CANDIED PEELS.

Only a small sorting-up trade is being done and prices rule steady. We quote as follows: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

NUTS.

Filberts are a little firmer in the primary market, and there has been some business on importation account during the past week. Tarragona almonds are also firm, being no cheaper than they were at the beginning of the season,

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

which is unusual at this time of the year. Stocks of Tarragona almonds on this market are smaller than they usually are at the beginning of the new year. We quote: Grenobles, 10¾c. by the bale up to 12c. for smaller quantities. Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

RICE AND TAPIOCA.

A moderate business only is to be noted in rice and tapioca, and prices rule as before. We quote: B rice, 3¼c.; Japan, rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 1½ to 5c.

SUGAR.

The situation locally is much about the same as it was a week ago, as far as prices are concerned. The demand, however, shows a little improvement. The raw markets are still very low, and in New York last week there was a decline of 1.32c., while refined there was quoted irregular. The receipts last week in the United States were much larger than the meltings, being 21,565 tons against 12,000 tons for the latter. There is a feeling that at to-day's prices sugar is a fair purchase, and this has induced some business. The price of sugar in Canada is still on the basis of $4 f.o.b. Montreal, for Redpath and St. Lawrence granulated, and $3.95 for Acadia. In Toronto we still quote $4.18 and $4.13 respectively.

SYRUPS AND MOLASSES.

There is a fair business being done in both syrups and molasses. The ruling price for molasses is 25 to 28c. for New Orleans, and bright sugar syrups, 35 to 37c. Quotations on corn syrup are: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38-lb. and $1.20 in 25-lb. pails.

TEAS.

The condition of the tea market continues satisfactory. Mail advices from London, Eng., under date of December 20, stated that general firmness had characterized the market and that teas for price under 7d. were particularly strong and in demand. A cable advice received here this week from London, said that at Tuesday's auction the market for Indian and Ceylon teas was strong and that on low grades as much as 1d. per lb. advance was recorded in some instances. According to official figures, the shipments of tea from India up to December 5 were 9,500,000 lb. short the same period last year. The season is over in some parts of India and in others it is nearly so. Ceylon green teas are in much better demand on account of the scarcity and dearness of the China description, but very few of them are obtainable. There was an advance of 1d. per lb. in Ceylon greens in London on Tuesday, according to a cable advice received in Canada. There are inquiries for China greens but they are still unobtainable.

FOREIGN DRIED FRUITS.

CURRANTS.—The market remains firm in Greece and prices are steady and unchanged locally. The demand is fairly good. We quote: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—The raisin market continues firm. Representatives here of Spanish shipping houses have been notified that no raisins suitable for export to this country are obtainable, consequently no business on importation account is reported by local brokers. The price rules strong at from 6¾ to 7c. for the best known brands of selected raisins.

MALAGA RAISINS.—There is only an odd order or so being received for these, the season, of course, being practically over. We quote: Black baskets, $2.25; "Empire Clusters," $2.60; Dehesa Clusters," $3.10; "Excelsior Clusters," $4.60; "Connoisseur Clusters," $2.10; "Extra Dessert Clusters," $3.35; "Royal Buckingham Clusters," $5.

SULTANA RAISINS.—These are keeping firm in price and the better quality is getting scarce, although the local demand is not heavy.

FIGS.—Very little is being done and prices rule as before. We quote as follows: Mat figs, 3¼c.; naturals, 3¼ to 4½c.; according to quality; tapnets, 3½c., and Eleme figs range all the way from 8½ to 18 cents.

PRUNES.—The demand is fair. The recent advance of ¼c. per lb. on the Coast has been maintained, and it is thought that further advances are not improbable. Local quotations are as before. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

DATES.—These continue quiet at 4½ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

CALIFORNIAN EVAPORATED FRUITS—A fairly steady trade is still to be noted. We quote: In 25 lb. boxes, 13 to 16c. for apricots and 11 to 13c. for peaches.

GREEN FRUITS.

Business is very quiet after the holiday season, the sales having greatly dropped off. Californian lemons are done. Messina lemons are from 25 to 50c. per case lower. Valencia oranges are also 50c. lower. Cranberries are from 50c. to $1 per bbl. less. The other prices are unchanged. We quote: Tangerine or kid glove oranges, $8.50 to $9 per strip; grape fruit, $4.50 to $6 per box; apples, $4 to $5 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; Florida oranges, $3.50 per box; Mexican oranges, $2.25 per box; Messina lemons, $2.50 to $2 75 per box; Californian oranges, $3.25 to $3.50 per box; Valencia oranges, $4 to $5.50 per case; Malaga grapes, $5.50 to $6; cranberries, fancy Jerseys, $9 to $9.50; pineapples, 25 to 35c. each by the case.

VEGETABLES.

There is a normal trade doing in vegetables. Celery is coming in more plentifully, but the quality this year is poor. Cauliflowers are done. Potatoes are 10c. per bag lower. We quote: Cucumbers, $3 per dozen; Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; cauliflower, 50c. to $1.00 per doz.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c.; dry onions, $1 per bush.; potatoes, 75 to 90c. per bag.

COUNTRY PRODUCE.

EGGS—Strictly new laid eggs are very sparsely arriving and they are worth from 20 to 28c. Fresh gathered are more freely offered, but the demand is so good that prices remain firm. We quote: Fresh-gathered, 20 to 22c.; cold-stored, 18 to 20c., and limed 16 to 18c. per doz.

BEANS — A quiet trade is reported. Things are expected to pick up shortly. We quote: Choice handpicked, $1.70 to $1.75; prime, $1.50 to $1.60 per bush.

HONEY — Business is quiet with a steady movement. We quote: Clover, in 60-lb. tins, 9½c.; less quantities, 10c. per lb.; in combs, $2 to $3 per doz.

DRIED APPLES — Things are looking brighter, although the volume of trade has not increased to any extent. Prices are steady. We quote: Evaporated apples 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—Potatoes are down from 2 to 5c. per bag, the greater arrivals of last week pulling down the price. They are now 70c. per bag on track. They retail out at 85c. per bag for ten bags or over. Single bags 90c.

BUTTER AND CHEESE.

BUTTER—There is an increased supply of butter arriving, but no changes in prices have occurred. We quote as follows: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The prices are firm, with some local trade doing. We quote 10 to 10½c. per lb.

POULTRY.

DRESSED POULTRY—The quantity of all kinds of dressed poultry being offered is small. The prices are steady, with a drop of 1c. per lb. in turkeys. We quote: Chickens, 30 to 50c. per pair; ducks, 50 to 80c. per pair; geese, 8 to 9c. per lb.; turkeys, 9 to 10c.

LIVE POULTRY—The season for live poultry has passed its height, and the country seems to be well cleaned out. No change in prices has occurred. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

As the busy season for fish is coming on the demand for all lines is becoming very brisk. Trout and finnan haddie are ½c. lower. Bloaters and kippered herring are being sold at $1 to $1.25 each for a box of 50. Extra smelts are worth 12c. per lb. per 15-lb. box, while No. 1 are worth 6½ to 7c. Oysters are very firm, with large sales reported. We quote as follows: Fresh and frozen fish—Cod-fish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to 5c.; trout, 7c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 6c.; perch, 4c.; British Columbian salmon, 20c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish — Dried cod, in 112 lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4.05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been an advance of 1c. in Manitoba hard wheat, which is now worth 89c. per bush. grinding in transit or 88c. Toronto and west. On the St. Lawrence market the receipts of all kinds of grain have been very poor. White and red Ontario wheat, goose wheat and oats are now quoted 1c. per bush. higher, while the rise in buckwheat is 3c. per bush. We quote as follows: White and red Ontario wheat, 71 to 81c.; goose, 67½ to 68½c.; oats, new, 47 to 48c.; rye, 58c.; barley, 54 to 63c.; peas, 77 to 80c.; buckwheat, 58c.

FLOUR — The movement has shown signs of briskness, and prices are firm, with no change since last week. We quote as follows: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.15; Manitoba bakers', $3.90; straight roller, $3 40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—Oatmeal and rolled oats are not so dull as they were last week, and, since the holiday excitement is over, things will pick up. There is no change in

POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
R. W. HANNAH
Board of Trade, - TORONTO

To
GROCERS
IN SMALL TOWNS.
If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens from The Canadian Produce Co., TORONTO.

Butter Cheese
Eggs Poultry
Consignments Solicited.
Highest Prices. Prompt Returns.
The Wm. Ryan Co.,
. . . Limited.
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HONEY
We can give you this in any size tins and quantities. Write us for quotations, it will pay you.
Rutherford, Marshall & Co.
68 Front Street East, Toronto.
Consignments of Produce Solicited.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS
Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.
PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.
Get our prices before buying.
CLEMES BROS., TORONTO

prices this week. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $5.25; in bbls., 15c. more; broken lots are 15c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $4.00; split peas, $4 50; pot barley, $4.50.

HIDES, SKINS AND WOOL.

Trade is quiet. On account of their drop in the Chicago market green hides have gone down ½c. per lb. all around. This usually occurs every year, as the hides now marketed are of poorer quality, having longer hair and thinner skins. We quote prices paid by buyers on arrival:

HIDES—We quote: No. 1, green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8¼c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

No further change has occurred, but the foreign export demand is rather better. We quote: Red clover, $5 to $5.40; alsike, $6.50 to $8.50, and timothy, $2.25 to $3 per bush.

MARKET NOTES.

Green hides are lowered ½c. per lb.

Turkeys have gone down 1c. per lb.

Labrador herring are being offered in 100-lb. kegs at $3 to $3.25 per keg.

Dressed hogs have advanced 25c. on the local market. Lard is also ½c. per lb. higher.

Potatoes are from 2 to 5c. per bag lower on the track, and retail out at from 5 to 10c. per bag lower.

Wheat, red and white, has taken a rise of 1c., as have also goose and oats, on the local market. Buckwheat is 3c. higher.

Messina lemons are 25 to 50c. and Valencia oranges 50c. per case lower. Cranberries have dropped from 50c. to $1 per bbl.

Local wholesalers are quoting canned tomatoes higher than they were, 87½ to 90c. now being the ruling price, although there are still some brands to be had at 85c.

O. Pomerville has transferred his grocery business at Ottawa to Peter Pomerville.

B. C. Shields has sold out his grocery stock and good-will on Barrie street, Kingston, to D. A. Shaw, and will remove to Toronto.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
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Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD CHUM.
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RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Ostrom, McBride & Stronach
Wholesale
Fruit and Commission Merchants.
BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
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FISH AND OYSTERS
Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.
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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
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If you want to offer your goods in **WINNIPEG, CANADA.** we will be pleased to answer your inquiries.
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Wholesale Commission Merchant and Broker.
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THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 9, 1902.

GROCERIES.

THE trade does not seem to have fallen off to the extent that it usually does after the Christmas holidays, and business is brisk both here and in the country. The trade in canned goods remains quiet. The new syndicate price of 87½c., an advance of 5c., is thought, by some, to be the forerunner of further advances in the near future. Though the syndicate has stated that tomatoes will reach the dollar mark before long, at this price the demand would likely be lessened. The general opinion, however, is that the retail price will soon be as high as this. In sugar, the conditions of last week still prevail. Trade is quiet, but for January this is expected. Lard, both pure and compound, has advanced ¼c. Pure lard, in 20-lb. pails, sells at $2.40, and compound, in 20-lb. pails, at $1.80. This is in sympathy with the pork market, and as further advances in hogs are expected—perhaps reaching record prices—the probability is that still higher prices will prevail in lard.

SUGAR.

The trade is quiet, but considering the time of year, pretty fair. Quotations here are still $3.25 to $3.90 for yellows, and $4 for granulated. At the moment no further declines are looked for.

TEAS.

There is not much doing. The holiday demand, however, was not heavy, and it is expected that a better movement will soon take place in order to replenish stocks, which are reported to be light throughout the Province. Prices are still firm on all lines. A letter received by S. H. Ewing & Co. from H. Lambe, Calcutta, under date of November 29, reads as follows : " Only 16,057 packages were printed for Friday last. The selection was useful, but most invoices showed a slight inferiority to their preceding ones. Assams were plentiful and included some useful liquoring teas. Darjeeling only put up three invoices. The market was dull, but except for medium pekoes without particular character, between 7d. and 8d., there was little change ; lower rates, when registered, generally being only in proportion to the falling off in quality, the grade above mentioned sold a farthing down, and at this rate colonial buyers continued to take a very considerable quantity. Teas for price were again very firm, and one pie rise even being registered in a few instances ; and as there was a larger proportion of low-grade tea in the sale than last week, a greater quantity could have been bought at 4-1—4-5 ; it however did not amount to over 1,000 chests. This week 17,400 packages are catalogued ; quality is without change."

SYRUPS.

The demand is only fair. Our quotations on corn syrup are as follows : 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The demand is still a small one, but a change for the better is expected shortly. Barbados molasses, in single puncheons, sells for 29c., and 28c. in carlots. Antigua, in single puncheons, at 24c.

CANNED GOODS.

The only kind of canned goods that is causing dealers any thought is tomatoes. They appear to be getting scarcer. Some Montreal canners recently sold to large American buyers at quite high prices, which makes this market still firmer. Canned pears are also firm, and stocks are rather short. Peas are a good article to have just now. The demand for salmon still keeps up. The Lenten season, which is not far off, will doubtless create a brisk demand for salmon as well as for canned vegetables of all sorts, and canned fruits. There are no changes in prices to be noted, except in tomatoes, which are now 87½c. Corn is worth 80c., peas, 80 to 95c. Salmon sells for $1.00 to $1.05 for pink ; $1.30 for spring ; $1.32 for Rivers Inlet red sockeye ; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

Apples are still but in moderate demand. $2.60 is still quoted for gallon apples. There are very few 3-lb. apples. Quotations are $1 to $1.10.

RICE AND TAPIOCA

There is no change. Trade is fair at firm prices. We quote in combine district : B rice, in bags, $3.10 ; in ½ bags, $3.15 ; in ¼ bags, $3.20 ; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags ; $3.05 in ½ bags ; $3.10 in ¼ bags ; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4⅞c. per lb., and tapioca, 3¾ to 3⅞c.

SPICES.

There is nothing new to report in the way of prices. Trade is quiet, and prices are firm and steady. We quote as follows : Nutmegs, 30 to 55c. per lb., as to size ; penang mace, 45 to 50c. per lb.; as to quality ; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade ; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

FOREIGN DRIED FRUITS.

CURRANTS.—Prices are firm and it is expected that higher prices will prevail. Nothing new comes from the primary market, where prices remain steady. Fine Filiatras sell for 5⅝c. in ½ cases, and for 6c. cleaned ; 1-lb. cartons are worth 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—The market conditions remain practically unchanged. Stocks here and in the country are in a good condition. We quote, locally, finest off-stalk, 5⅝c.; selected, 6⅝c.; layers, 6⅞c.

CANDIED PEELS.—The demand has been an exceptional one, and has reduced wholesale stocks considerably. Orange peel sells for 11½c.; lemon, for 10½c., and citron, 16½c.

MALAGA RAISINS.—The demand has dropped off considerably, but still there is a good trade at steady prices. We quote : London layers, $1.50 to $1.60 ; " Connoisseur Clusters," $2.15 to $2.25 ; ¼'s, 65 to 70c.; " Royal Buckingham Clusters," $3.30 to $3.35 ; ¼'s, $1.05 to $1.10 ; " Excelsior Windsor Clusters," $4.50 to $4.60 ; ¼'s, $1.30 to $1.40.

DATES.—Prices on Hallowee dates remain firm at 4¼ to 4½c.

FIGS.—There is a good demand for both layer and tapnet figs. The latter sell for 97½c. to $1.

CALIFORNIAN RAISINS.—Since prices have been withdrawn nothing definite has been learned as to the expected advance. On seeded raisins late advices intimate that the advance will be probably ¼ or ½c. There is a great scarcity on the Coast. A Montreal broker learns that there are not enough to make over 200 cars of seeded. They are still selling at 9¼ to 9½c.

PRUNES.—There is nothing new in the condition of the Californian prune market. Dealers are looking for an advance to 4c. in new prunes. We quote: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS.

Prices on all lines remain unchanged. Our quotations are : Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c. ; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9½c.; pecans, 15 to 16c.

GREEN FRUITS.

The trade in green fruits does not usually amount to much at this time of year, and the present is no exception. Sweet potatoes, Vineland's, have gone up 75c. to $1.25, now being quoted at $4.75 to $5.50. There are very few on the market. Florida and Californian tangerines are arriving in good quantity and quality. Florida tomatoes are also coming in fairly well, and sell at $5.25 per crate. Grape fruit is offered at $4.25 per box. Our quotations are : Jamaica oranges, $4.50 to $4.75 ; Florida oranges, $3.75 to $4 ; Californian sunflowers, $3.50 to

LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

$3.90; Valencia oranges, 420's, $3.75; 420's, Jumbo, $4.75; 714's, $5.25; Messina lemons, $2.75 to $3.00 per box; Malaga lemons, ½ chests, $5.25 to $6; pineapples, 15 to 20c.; Canadian apples, $3 to $5 per bbl.; limes, $1.50 per box; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10; barrel onions, $3; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $3.00 per box; grape fruit, $4.25 per box; Florida tomatoes, $5.25 per crate.

FISH.

The year opened up well in the fish trade, and the demand, which is highly satisfactory, is likely to continue for some time. We quote as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9c.; salmon, 9c.; trout large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts. less 3 p.c. 30 days
Roderick Dhu	$9 50
Usher's O.V.G. Special Reserve,	10 50
Usher's G.O.H.	13 00
Gaelic, Old Smuggler	9 75
Greer's O.V.H.	9 50
Old Mull	9 75
Sheriff's One Star	10 25
" V.O.	10 50
Kilmarnoch	9 75
Doctor's Special	10 00
House of Lords	10 75
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra specia	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

		Per Case.
Comte de Castellane—		
Cuvee Reservee...	Quarts	$12 00
	Pints	13 50
Carte d'Or.		15 00
Champagne Ve Amiot—		
Carte d'Or		16 00
" Blanche		13 00
" d'Argent		10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FLOUR AND GRAIN.

FLOUR.—The market is quiet with a strong undertone. The recent advance in wheat, if maintained, will likely be followed by an advance in flour. Our quotations, in carlots, are as follows: Spring wheat patents, $4.05 to $4.30; winter wheat patents, $3.85 to $3.95; straight roller, $3.65 to $3.75; strong bakers', $3.80 to $4.

GRAIN.—The market on the whole is steady with firm prices in peas and barley. We quote: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 64 to 64½c. (for carlots in store); No. 2 barley, 57c.; oats, 47 to 48c.; buckwheat, 54 to 56½c. east; corn, 75 to 76c.

DO YOU REQUIRE
—A SUPPLY OF—
CORKS OR CAPSULES?
If so, we will be pleased to furnish you with samples and prices. Any size Cork cut to order. Granulated Cork suitable for shoe factories.
S. H. EWING & SONS, 96 King St., MONTREAL.

OATMEAL.—There is no change. Prices are $5.85 to $5.90 in small lots.

FEED.—There is a good demand at firm prices. We quote: Ontario bran, $20 to $20.50; mouille, $28 to $30; Manitoba bran, $21; shorts, $23.

BALED HAY.—The trade is active and prices are firm. No. 1 timothy, $10.50 to $11; No. 2 timothy, $9.50 to $10; clover mixed, $8.25 to $9—$7.50 to $8 per ton in carlots.

COUNTRY PRODUCE.

EGGS.—The shortage in eggs continues, and prices have advanced in sympathy. Dealers are obtaining 22c. for pickled, an advance of 2c., and for select cold storage stock, 25c. New laid sell at 35 to 40c. Stocks are exceedingly small, and it is thought, by some, that there will not be enough to go round before the new eggs arrive.

HONEY.—There is not much movement, but prices remain firm. We quote: Buckwheat honey in comb, 10c.; white extracted, 9½ to 10c.; strained, 8 to 9c.

DRESSED POULTRY.—The demand for dressed poultry has, of course, fallen off quite a bit since Christmas week. For New Year's Day the demand was a very large one. Choice turkeys sold at 10½ to 11c., and ordinary, at 9c. Choice geese, 7½ to 8c. Choice chickens went well at 7½c. and fowls at 5½ to 6c.

ASHES.—There is a quiet market at steady and unchanged prices. Quotations are: First pots, $4.40 to $4.45 per 100 lb.; seconds, $4 to $4.05; pearls, $6.75 to $7.

BUTTER AND CHEESE.

BUTTER.—A considerable quantity of eastern butter is offering, but the quality is not of the best. The trade are now working on fall creamery, and there is not much of this on the market. For good stuff the market looks firm. Commission merchants are paying 20½c. for creamery, on which they have their profit, say, of 1 or 1½c. Large rolls sell at 17½ to 18c.

CHEESE.—During the holidays the trade has been quiet, with little doing. A few orders for colored, for export demand, have been given at 49s., an advance of 6d., and some of the trade are now asking for a further advance. The whole feeling is for higher prices. White sells at 48s. The local consumption is good.

MONTREAL NOTES.

Pickled eggs are 2c. higher.

Valencia oranges, 420's, are 25c. lower.

Lard is ¼c. higher, and may advance further.

Florida and Californian tangerines are arriving in good supply. They sell for $3.75 and $3 per box respectively.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., January 6, 1902.

THE travellers have already been sent out, and the effort to make the business of the present year larger and more profitable than that of the last is already well begun. With some the old year's business is not yet finished, as they take stock the last of this month. The last year, while showing more business changes than usual in St. John, has, on the whole, been a good year. Its most important feature has been the forming of The Wholesale Grocers' Guild for the three Maritime Provinces, which has resulted in the placing of sugar on the card-price principle. The price is now the same at the different points. Only one or two dealers have remained outside.

OIL.—The sale of burning oils continues very large. The market is rather unsettled. It cannot be called strong. Prices are unchanged. Local competition is quite active. In paint oils there is but little doing. Spot prices are unchanged, though in turpentine the market is higher. Linseed oil, for present delivery, is also quite high, but for later, rather lower values rule. Lubricating oils, as is usual at this season, are dull; values are unchanged, but the market is considered firm. Cod and seal oils are both high. Wax and candles are unchanged.

SALT.—In Liverpool coarse salt sales are not quite so active. There have been large receipts within the last few weeks, so the market is well supplied. Arrivals so far this season are not as large as last. There is a disposition not to put large quantities in store, and if possible to have it arrive regularly in such quantities as can be sold direct from the ship's side. This leaves the importer a better profit and gives lower prices to the buyer. Fine salt moves slowly.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

We quote: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There has been some interest in canned meats during the week, orders being placed for later shipments. Prices are lower than last year. Canadian goods have the market. There is some range in price between the packers. The other matter of interest has been the advance of 5c. in tomatoes by canners west. The local market shows little change. In vegetables, there is but a fair business. It is early yet for fruits. Salmon is freely offered at quite low figures. Canned mackerel sell very slowly here. In domestic packed fish there is little new, except sardines, in which stocks are limited.

GREEN FRUITS.—There is a good business. Oranges are the selling line, and four kinds are now offered. Prices are quite low. Some very fine Jamaica stock is offered. Californians and Floridas are the same price and are quite low. In lemons, a few Californians are here, but the Messinas sell much better at higher prices. Apples are rather dull and prices are high. Cranberries are rather higher and there is a fairly good sale. In Malaga grapes, just after the holidays, sales are not so active. A few Ontario grapes are still offered.

DRIED FRUITS.—The holiday demand being over, sales at the moment are light. The season is raisins has been particularly satisfactory and stocks are well cleaned up. From now, the sale is largely for Californian fruit. Seeded are having a steady sale. For best results the trade should use fancy instead of choice, and the difference in price is very small. Currants tend higher and stock is small. There is a fair, steady sale. In peels, the market is bare. Dates are in fair supply and prices are higher. Figs move slowly. Evaporated apples are firmly held. There is not a large stock. The higher prices lessen sales. In Californian prunes prices are unchanged. A better demand is looked for. Apricots and peaches move very slowly. Dried apples have just a fair sale and the consumption is not large. Onions are higher and there is a steady business.

DAIRY PRODUCE.—In eggs, prices as yet show little change, but the market seems to tend to lower figures. Strictly fresh are still at quite fancy prices. Butter is rather easier. There is an oversupply of poor butter. The loss, through poor butter, is very large, and should not be, as the butter should be good. Cheese are rather firmer. There is a fair trade.

CLARK'S MINCEMEAT.

The kind your customers are looking for. Made from good beef, new fruits, spices and peels; a really good article; good thick substantial stock, not loaded with water.

Give it a Trial.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

SUGAR.—Prices have shown no change during the week. They are very low. Sales, particularly of granulated, are large. There is little foreign sugar now brought here. The quality of domestic sugar shows an improvement.

MOLASSES.—Values continue low. Porto Rico is the grade chiefly held. There is a fair movement. Some little Barbados is still offered. Some particularly nice New Orleans has been received and the price is low.

FISH.—At this season fresh fish have the demand. While the quantity of herring received has not been large, it has been rather better than during the past two seasons, but the supply is very uncertain. There are fair receipts of cod and haddock. Halibut are scarce and smelts are plentiful. The local market is not a large one. Dry cod is held firm, but there is little doing. Pollock is dull with price unchanged. Smoked herring continue low and in light demand. For pickled herring there is little inquiry at this season. Finnan haddies are quite plentiful and shipments west are large. There are no bloaters. We quote as follows: Large and medium dry cod, $3.50 to $3.65; small, $2.50 to $2.60; haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $2 to $2.25 per ½ bbl.; Canso herring, $5.50 per bbl.; Shelburne, $2.50 per ½ bbl.; frozen herring, 75c. per 100; smelt, 5½ to 6c. per lb.

FLOUR, FEED AND MEAL.—In flour, the firmer prices rule and the market is quite strong. Oatmeal is not as strong. The local sale is light. Oats have but a fair sale, and prices are rather easier, but are still high. Feed is in demand, but is high and scarce. Beans are but fair sellers, and prices are unchanged. Cornmeal is strongly held at full figures and there is a fair sale. Hay is firm, and the heavy export demand continues. Barley is firm at the higher figures. Split peas are high. Blue peas are about out of the market. We quote as follows: Manitoba flour, $4.80 to $5.00; best Ontario flour, $3.90 to $4.20; medium, $3.70 to $3.90; oatmeal, $5.70 to $5.80; cornmeal, $3.30 to $3.35; middlings, $22 to $23; oats, 49 to 50c.; handpicked beans, $1.65 to $1.70; prime, $1.55 to $1.60; yellow eye beans, $2.80 to $3.00; split peas, $4.75 to $4.95; barley, $4.65 to $4.75; hay, $12 to $14.

TRADE NOTES.

David Brown, lately with Dearborn & Co., is now with Baird & Peters, pushing their tea.

T. Collins & Co. have a shipment of particularly choice New Orleans molasses just received.

St. John now has telephone communication with Boston. Our large wholesale fruit man, E. A. Goodwin, was the first to use the wire.

W. C. Clawson & Co., representing

Clark & Co., Montreal, canned meats, are booking large orders for later shipment.

F. P. Reid & Co., Moncton, N.B., have a car of prunes due from The J. K. Armsby Co. These they are selling freely to arrive.

MANITOBA MARKETS.

Winnipeg, January 6, 1902.

THE weather has been mild and fine all week, with exception of one day, and even then the thermometer only reached 20 below. In the grocery trade business has been very fair in spite of the holiday. Wholesale grocers declare that the falling off in trade is not so marked as usual. All travellers will again be on the road next Monday. A few changes in prices have occurred, but nothing of a startling nature.

FLOUR—All milling concerns are now selling on the same basis: Ogilvie's Hungarian patent, $2; Glenora patent, $1.85; Alberta, $1.65; Manitoba, $1.45; Imperial XXXX, $1.25; Lake of the Woods Five Roses, $2; red patent, $1.85; Medora, $1.45; XXXX, $1.25.

CEREALS—This market shows no change and the demand may be said to be normal in all lines. Rolled oats $2.40 for 80 lb. sacks; $1.20 for 40 lb. sacks; 65c. for 20-lb. sacks; granuated and standard oatmeal, $2.90. Cornmeal is firm at $2; split peas, $2.75 to $2.80; white beans, prime medium, $1.90.

CANNED FRUITS AND VEGETABLES—Interest is centred just now in the advance of 10c. per case on tomatoes in the east. The price here has not actually advanced, but there is no doubt that it will do so before this is in press. This would make the selling price here $2.30 to $2.35, and this advance would give dealers here a very narrow margin. Peas and corn are selling well. Canned fruit does not seem to be in as much demand as usual, owing, no doubt, to the fact that every year increases the amount the housewife is able to put away. Prices at the moment in Winnipeg remain at last week's quotations, viz.: Fruits—Strawberries, heavy syrup, $3.25; preserved, $3.60; raspberries, preserved, $3.25; syrup, $2.95; blackberries, $2.75; gooseberries, 2's, $2.90; 2's, preserved, $3.60; peaches, yellow, 2-lb. tins, $4; 3-lb. tins, $6; pears, 2-lb. tins, $3.50; 3-lb. tins, $4.50; apples, 3-lb. tins, canned, $2.50; 3-lb. tins, preserved, $3.65; gallon, canned, $1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, $4.25; Lombard, $4.20; damson, $4 20; egg, $4.20; peaches, $4.75; pears, $4 95; apricots, $4.75; cherries, white, $5.50. Canned vegetables—Tomatoes, $2.20 to $2.25; corn, 2-lb. tins, $1.90; peas, 2-lb. tins, $1 95; beans, 2 lb. tins, $1.85; pumpkin, 3 lb. tins, $2.10.

CANNED MEATS—The trade this winter shows a very distinct change. Owing to the greater facilities for obtaining fresh meat there has been very much less demand for beef, brawn and the other standard lines. On the other hand there is a very marked increase in the demand for veal, ham and chicken and cottage loaves and choice potted tongue and similar delicacies. The Christmas trade in these goods was the largest on record.

DRIED FRUITS — Latest advices from New York report large shipments of currants arriving and it is possible that this may slump the price for a short time, the high price, however, in primary markets is likely to prevent any serious drop. Raisins are about the same. It is possible, however, that now the holiday season is over and the demand slacking that prices all around may be a little easier.

RICE—Reports from Japan indicate an exceptionally heavy crop and this may ultimately effect the prices here, but as no new Japan can come in for six months it is not likely to make any material difference for the present at least. China and Rangoon are nominal in demand and unchanged as to price.

COFFEE—The market for Rios remains about the same. There has been a slight advance, but not sufficient to warrant any change of price here, and quotations are still 9¾ to 10c. Samples of the last importations have been received, and are certainly very good.

TEA — Another advance is reported in primary markets; in fact, several duplicating orders have been turned down, as they could not be filled at the former price.

SUGAR—No change has taken place for the week, but the market seems a little steadier than it did a week ago. We quote granulated at $4.95 and bright yellows $4.30.

FISH—Haddies are now arriving more freely, and dealers are beginning to feel some assurance of their orders being filled more promptly for the future. The price has dropped to 8½c. per lb. Bloaters are scarce, and the quality is not up to the usual mark of excellence, the fish being smaller than usual; the price is $1.75 for boxes containing 100. Whole cod are 6c. per lb., and boneless, 7 to 8c. Smelts have, so far, not arrived in sufficient quantities to satisfy the demand. Labrador herring are quoted at $4 per bbl.; mackerel, $1.80, and Holland herring, in kits, $1. There is an active demand for oysters

Include with first order from wholesale grocer a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.

FLOUR Magor's Delicious Patent Flour.
The Purest Flour Made—makes delicious Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

"Imperial" Brand PEARS
are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.
IMPERIAL CANNING CO.,
KINGSVILLE.

FISH——FRUIT
Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.
We handle everything in the above lines and would be pleased to have your account.
WHITE & CO.
Wholesale Fruit and Fish
TORONTO

Toronto Fruit Merchants.

FANCY NAVEL ORANGES
We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.
New Messina Lemons, Florida Oranges, Malaga Grapes, Dates, Figs, Nuts.
Mail orders a specialty.
Send us your Xmas Order.
HUSBAND Bros. & Co.
82 Colborne St., TORONTO.

McWilliam & Everist
Commission Merchants.
Fruit Importers and Exporters.
Canadian Apples a Specialty.
CORRESPONDENCE SOLICITED.
Quote us if you have anything to offer.
Ask for our prices when requiring fruit.
25 and 27 Church St., TORONTO, Can.
Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

IF YOU HANDLE

Graham's Jams, Jellies and Marmalade

They will increase your trade and put money in your pocket.
All up-to-date jobbers handle them.

Agents,
GEO. J. CLANCY & CO.,
59-61 Front St. East, TORONTO.

Canada Preserving Company
HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

AN INTRODUCTION

of Kent Baked Beans to your customers will be all that is necessary. The quality and appetising appearance of the Beans themselves will make future sales easy. The finest Beans the country grows, carefully packed in the most cleanly manner, make a product to be proud of.

THE KENT CANNING CO., Limited, - CHATHAM, ONT.

at the present time; the price is $2 to $2.25 per gal.

GREEN FRUITS — The demand is very slight, and the only feature of interest is the shading of country prices for oranges to those of the city. This gives a range of $3.75 for 126's up to $4.75 for 200 to 250's. The stocks of apples are getting small and prices are unchanged and range irom $5 to $6. Cranberries are in fair demand at $10 per barrel. Other lines are not being asked for at present.

BUTTER—The situation shows no improvement. A very small quantity of creamery is being received, which jobs at 25c., and in dairy butter the supply is light, and of the little received a large percentage is of inferior quality and cannot be used for table butter. Good, sweet, fresh dairy brings 21 to 22c.: inferior grades, if fresh, 12 to 16c.

CHEESE—Demand at present is rather light and prices remain without change at 11c.

EGGS—Practically no Manitoba eggs are being received and the Ontario supply is none of the best, but candled stock is worth 27c.; pickled eggs, 20c.

POULTRY—The demand has slackened very perceptibly but prices remain unchanged: Chickens, 8 to 9c.; geese and ducks, 10c.; turkeys, 12 to 12½c.

VEGETABLES—Market is quiet and there is a limited consumptive demand: Potatoes, 35 to 40c. per bush.; carrots and beets, 45c. per bush.; turnips, 20 to 25c. per bush.; cabbage, $30 to $35 per ton; lettuce and radishes, 40c. per doz. bunches; celery, 45 to 60c. per doz., and growing scarcer.

NOTES.

One of the events of the week was the arrival of the first through train from Port Arthur to Winnipeg over the Canadian Northern. The last spike was driven at 10.45 on New Year's morning. The arrival of the train at Winnipeg occasioned much enthusiasm.

The N.W.C.T.A. banquet took place on December 30 at the Clarendon Hotel, and was very successful, as, indeed, have been all functions ever given by that organization.

"Aunt Jemima's" pancake flour, which has for years been so acceptable to the housewives across the line, is about to be introduced in Winnipeg for the first time. A carload will arrive next week, and it is the evident intention to push its sale vigorously, as a large number of samples are to be distributed. It will sell at $4.25 per case of 3 doz. packages, 2 lb. to the package.

THE ART OF TEA TASTING.

WOMAN has stormed and conquered trade after trade, profession after profession, but one of the very best paid lines of industry she has not yet turned her attention to at all. At the tea warehouses men are employed to taste the teas and decide on the different samples, and for this work all the capital needed is a trained palate. It is an occupation fairly within a woman's capacity, yet not one is engaged in it.

"I don't know why they shouldn't be," said a prominent dealer. "Of course, every tea-taster has a standard to go by: otherwise, as everyone's taste is different, no classification could be made. But it takes experience—familiarity with these standards."

A SIMPLE OUTFIT.

The tea-taster's outfit is very simple; a number of porcelain cups, a pair of scales, and a half-ounce weight. For, whereas, the housewife measures tea into her teapot by spooosful, or carelessly gauges the quantity with her eye, the professional maker of tea proceeds upon an exact method. He differs from the housewife also in using only distilled or filtered water. Then, having put the kettle on to boil, he does not neglect it until part of the contents have boiled away, but pours the water on the tea leaves the instant it reaches boiling point. Water boiled for several minutes becomes insipid, and will not make a good tea. For this reason also, if there is water left in the kettle, he is careful to rinse it out before refilling. After making the tea he only allows it from three to five minutes to draw, this being just sufficient to develop its fullest flavor. To the correct palate the bitterness consequent on overdrawing tea is very disagreeable.

THE PERFECT INFUSION.

Given the perfect infusion the taster notes its color; a rich, clear golden hue almost always denotes good tea. He also inhales its odor, a significant indication of quality, and then his trained palate decides on the whole matter. He does not swallow the tea taken into his mouth, because to do so would temporarily destroy the acuteness of taste. It has been asserted, says The Philadelphia Record, that those who make a business of tea-tasting find it injurious to health, but this the dealer denied. Teas of all kinds have two values—intrinsic or real, commercial or marked value. So that in their selection for commercial purposes four leading features are to be considered—leaf, style, liquor, and flavor. Choice of all kinds is handsomely made and stylish; if not artistically curled, twisted or rolled, according to its make. Thus, green tea, of the imperial gunpowder order, is hand-rolled and shotty, regular in make and of a bright natural green. Hyson leaf is well and evenly curled and twisted. Black or Oolong leaf is firmly silky and creepy. Old and inferior teas are largely rough and loosely rolled and being partially or entirely devoid of sap or succulence, are correspondingly coarse and flavorless in the infused state.—Morning Leader.

PETERBORO' CHEESEMEN.

A meeting of the cheesemakers, salesmen and others around Peterboro', Ont., was held in the town council chamber of that town on January 4, when certain amendments, which will most likely be introduced at the annual meeting of the Peterboro' Cheese Board, were discussed. This meeting was well attended by farmers and cheesemen. It is felt by them that the rules of the cheese board can stand certain amendments.

MARITIME PROVINCE BUSINESS MEN.

I had a talk the other day with W. H. Seyler, who for over five months has been travelling through Quebec, New Brunswick, and Nova Scotia, for The F. F. Dalley Co., of Hamilton.

It was Mr. Seyler's first visit to the Maritime Provinces, and he was naturally busy forming his impressions as well as selling goods, and he appears to have succeeded well in both respects. "It is pleasant," he said, "to do business with the merchants in the Maritime Provinces. They are conservative in their way of doing business, but they are most friendly and sociable, and I received every courtesy. Most of them complain, however, that the balance of trade between the Maritime Provinces and Western Canada is largely in favor of the latter.

"One thing I regretted to learn and that was that there appears to be a house here and there in Ontario that thinks it can use the Maritime Provinces as a dumping ground for cheap and inferior goods. The result has been to bring a discredit upon western goods and to make it extremely difficult to introduce new goods there."

Mr. Seyler said that Sydney was a revelation to him on account of the extent of the steel and iron works and the magnificence of the harbor. "Business," he said, "is rather overdone, too many merchants having opened up there. This, of course, will remedy itself in time.

"Wherever I went I saw 'The Canadian Grocer.' This was a source of gratification to me, for it kept me well in touch with trade conditions in the west during my five months' absence."

The business men of the Province of Quebec, Mr. Seyler speaks most highly of, and particularly their quickness in coming to a decision and their general courtesy.

THE BEET-SUGAR INDUSTRY.

GALT CARRIES THE BY LAW.

ON January 7, the by-law granting $4,000 towards the purchase of a site for the proposed new sugar refinery at Galt was submitted to the electors and was carried by a large majority. The poll stood 868 for to 43 against.

WIARTON GIVES A BONUS.

In Wiarton, the campaign in favor of granting a $25,000 bonus to the beet-sugar company there was brought to a successful conclusion, the electors almost unanimously voting in its favor when the by-law was submitted on January 7.

LINDSAY WORKING FOR FACTORY.

Down in Lindsay, Ont., considerable interest is being aroused concerning the sugar-beet-growing industry. A special beet-sugar committee that has recently been appointed, has held a meeting at which considerable progress was made towards securing a sugar refinery. They appointed two canvassers to go around and visit the farmers to solicit acreage contracts, and decided that to make the campaign effective it would be advisable to have schoolhouse meetings, at which the different features in connection with the growing of beets and the market which might be expected for them could be explained to the farmers. Wm. Cameron and Johnston Ellis are the appointed canvassers, while a sub committee composed of S. J. Fox, M.P.P., Dr. Vrooman, M.P., N. Hockin, R. Bryans, E. H. Hopkins, H. J. Lytle, F. C. Taylor, and W. Flavelle were appointed to look into the minor details. Already the dates for a number of meetings have been decided on.

EARLY CLOSING IN NORTH SYDNEY.

The merchants of North Sydney, N.S., have decided to close their places of business from now until April 1 at 6 o'clock every evening except Saturday. During April they will close at 7 p.m. From May 1 to November 31 their stores will close on Mondays and Thursdays at 8 p.m., Tuesdays and Fridays at 7.30, and Wednesdays at 6.

AN OLD RESIDENT DEAD.

On the morning of January 8, an old resident of Toronto died suddenly in the person of Mr. Richard Philip, who has been a member of the firm of H. P. Eckardt & Co., wholesale grocers, Toronto, since the business started in 1887. Deceased was born in Cornwall, Eng., in 1832, and came with his parents to Canada when he was 12 years old. He was a member of Trinity Methodist Church, on Bloor street west. He leaves a widow and six daughters to mourn his demise.

Mr. H. P. Eckardt is a son-in-law of deceased.

HONORED THEIR PRESIDENT.

On January 5, the Licensed Victuallers' Association of Montreal gathered at the St. Lawrence Club to present their popular president, Lawrence A. Wilson, with a handsome span of horses, a set of silver-mounted harness, two sleighs, and a set of four black bearskin robes.

STILL IMPOSING FINES.

Several fruit dealers have been prosecuted and fined by W. A. McKinnon, chief of the fruit department, and Inspectors Lick and Carey at Colborne, Ont., for violations of the Dominion Fruit Packing Act.

The minimum fines were imposed as these were the first offences, but fruiterers were warned that severe penalties would be demanded in dealing with future cases.

COOPERATION.

THE grocery trade is experiencing growing pains, and some of the members of that honorable and useful branch of business are beginning to wonder where they are "at," and whether there is going to be any grocery business for them to stay in some years hence. Retailers fear the abnormal development of new retailing agencies, and some of the wholesalers growl because the buying pools are spreading among the retailers—those wholesalers who do not sell to the pools.

Cooperation is applied to the grocery troubles in two or more ways. First, we see the retail pool exchanges; second, comes the card system, a cooperative agency for regulating prices; third, cooperation in the manufacture of goods and also in the wholesaling of merchandise, several wholesale firms in a neighborhood or town joining forces for mutual benefit.

One of the most peculiar forms of grocery cooperation is reported from Pasadena, Cal., in the following statement: "Grocers have considerable to say concerning the cooperative organization of Southern California grocers, of which J. D. Nash, of this city, is president. The independent merchants are inclined to buck the concern, and some of them do not think that it will be able to live. The association consists of one grocery in each of the larger towns of this part of the State, all being banded together, having one buyer, the idea being to obtain goods in large lots, which are distributed from a common centre or headquarters. The snag which the new company has encountered is an ultimatum from some of the leading independent firms to the wholesalers in the east, in effect that the wholesalers must choose between the trust and the independents. If a soap company, for instance, sells to the trust, then the independent grocers will boycott that soap company. The same ultimatum, it is said by a Pasadena grocer, has been delivered to other large eastern houses, and as independents are greatly in the majority, they think they have the inside track."

It may be taken for granted that this "growing-pains" period in the grocery trade is but a passing one, and that it will be followed by a return to older principles in most cases, as the benefits to be derived by cooperative enterprise are too commonly absorbed by one or two individuals.—N. Y. Merchants' Review.

MINOR CHORDS.

Do not "blow" about your business to customers. They might conclude that you are doing too much.

Do not ask two prices. Your customer might think that the other fellow gets the lowest.

Do not keep a clerk down. Your competitor might lift him up.

Do not fail to keep your engagement with the travelling salesman. His time is money.

Do not expect returns from your first advertisement the same day. It takes time for seeds to take root.

Do not say a word in your advertisement that you will have to "eat." Indigestion is troublesome.

Do not try to be funny in your advertisement. There's a wide divergence of opinion as to what constiutes fun, and the joke may be on you.—The Keystone.

B. D. W. McClure, grocer, Fort William, Ont., is selling out to Snellgrove Bros., of the same place.

On the morning of January 6 Hamwill Bros.' confectionery store, King street East, Hamilton, was damaged to the extent of $4,000 or $5,000 by fire. The firemen had difficulty in getting it under control. The insurance on the stock amounted to $3,000.

ARREST OF A TORONTO RETAILER.

It will be remembered that about three weeks ago, Charles Plumb, a Yonge street grocer, Toronto, made an assignment to Richard Tew, who sold his stock upon instructions from his creditors. Now, a charge is laid against him by The Eby, Blain Co., Limited, of Toronto, that he misrepresented his business affairs to them, and on the strength of this he obtained quantities of goods, defrauding them out of $500 by the above assignment. At their instance Detective Harrison placed him under arrest on January 7.

It is stated by the above firm that when Plumb first obtained goods from them he gave them to understand that nobody but himself had any interest in the business. He declared that he had not borrowed any money, and stated that his books showed a surplus. But as soon as he assigned his father came forward with a claim for $1,300, which amount he claimed he had advanced to his son to carry on the business. The stock brought 75 cents on the dollar when sold to Jesse Ward. When the proceeds from this sale were placed against his liabilities, it was found that only 10 or 15 cents on the dollar would be paid.

BUTTER MEN MEET.

The patrons and shareholders of The Whittington Butter Manufacturing Company held their annual meeting on January 2, at the schoolhouse at Whittington, Dufferin county, Ont. The total amount of butter manufactured last season was about 81,000 lb. This has enabled the shareholders to pay their shares in full. The amount of each share was $25, only $9 being called for, the balance being paid out of the profits of the factory.

The following were elected officers for 1902: President and treasurer, William Dynes; secretary and salesman, W. H. Gillespie; vice-president, Chas. Crombie; directors, George Brown, James Braiden, J. J. Hall, W. T. Johnston, John Patterson; auditor, John S. Wallace.

MR. DOBIE HONORED.

Mr. Wm. Dobie, the popular manager of The E. W. Gillett Co., Toronto, manufacturers of "Royal" yeast, "Magic" baking powder, etc., was made the victim of a very pleasant surprise on Friday evening last. It is the custom of the company to call their travelling salesmen to headquarters at the beginning of each year, when the preceding year's work and future prospects are discussed. On this occasion, the travellers, together with the office staff, visited the residence of Mr. Dobie, and presented him and his wife each with a very handsome travelling case of leather, with silver-mounted fittings, appropriately engraved. After an impromptu supper had been done full justice to, speeches were made by many of the gentlemen present. Mr. Dobie, on behalf of his wife and himself, thanked the donors for their beautiful gifts, and after singing "He's a Jolly Good Fellow," the visitors departed, acknowledging that they had been royally entertained.

A DIRECTORY FOR WHOLESALERS.

A wholesale grocers' directory for the United States for 1902 has just been issued by Owen Thacker, Columbus, Ohio. This directory is the most complete of its kind ever published there, containing the names of every wholesale grocer in the Republic. This affords a reliable list for mailing and correspondence for manufacturers. The book is attractively gotten up in a red cover and will be mailed to anyone on receipt of the price, which is $1 per copy.

C. P. R. LOWERS RATES TO THE WEST.

The Canadian Pacific Railway Company has issued a circular reducing its freight rates from the east to Manitoba and the Northwest points for the year 1902. By comparing the following the nature of these reductions can be seen:

Toronto to Fort William, old rate, first class, $1.35; second, $1.15; third, 90c.; fourth, 65c.; fifth, 57c.; sixth, 48c. New rate, first class, $1; second, 82c.; third, 66c.; fourth, 47c.; fifth, 40c.; sixth, 34c.

Toronto to Winnipeg, old rate, first class, $1.81; second, $1.55; third, $1.24; fourth, 97c.; fifth, 82c.; sixth, 74c. New rate, first class, $1.78; second, $1.52; third, $1.21; fourth, 95c.; fifth, 80c.; sixth, 73c.

There are also corresponding reductions to Northwestern points. Under the Crow's Nest Pass agreement tariffs, the commodity rates have also been lowered.

MR. LAWSON LEAVES THE ROAD.

Mr. A. H. Lawson, who during the last 10 years has represented John Sloan & Co., wholesale grocers, Toronto, in Eastern Ontario, has been taken into the sample room of the firm. His position on the road has been assumed by Mr. Frank Tait, formerly with The Lang Manufacturing Co., Montreal.

A GOOD MOVEMENT.

In the Maritime Provinces of Nova Scotia and New Brunswick tourists' associations have been working effectively for a number of years. The towns and cities have been beautified, and thousands of tourists have annually come from the New England States, Boston, and New York, and other cities farther south. The residents of these Provinces have reaped a golden harvest, while everybody has been benefited by the increased steamship service, the enlargement of the hotels and other public improvements rendered necessary to accommodate these visitors.

Now, in Victoria, B.C., a number of leading citizens have met together, formed themselves into a tourist association, adopted a constitution and have laid out plans whereby they hope to greatly beautify the town, and by extensive advertising through the newspapers, guide books and circulars, attract from all points tourists during the summer. Comment in many other centres of population and trade has been excited and people are largely watching to see what the results will be.

TORONTO BOARD OF TRADE'S NEW SECRETARY.

The Toronto Board of Trade has appointed Paul Jarvis, as secretary, to succeed Edgar A. Wills, who has resigned his position to accept a situation with Hiram Walker & Co., Walkerville, Ont. The new secretary will enter upon his duties on January 15. He was educated at Trinity College School, Port Hope, Ont., and Upper Canada College, Toronto. His business career was started in the Dominion Bank. He has been in Winnipeg, and also in Buffalo, where he was chief accountant of The World Medical Dispensary Association, of Buffalo, and had charge of from 300 to 400 employes.

Mrs. Gray was appointed as assistant secretary. She has been in the secretary's office for nine years in the capacity of head clerk, and has proved herself a valuable and efficient official.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

AGENCIES WANTED.

PARTY HAVING FIRST-CLASS CONNECTIONS with wholesale and retail grocery trade is prepared to represent firms for the Province of Quebec. Speaks English and French. Best references furnished. Apply, Box 14, THE CANADIAN GROCER, Montreal. (2)

FRUITERER WANTED.

WANTED BY A JOBBING GREEN FRUIT House in a Canadian city, a bright young man with experience in Green and Dried Fruits. Apply, giving references, length of experience, how obtained, salary expected, etc., to "Fruit Jobber," (Box 75) THE CANADIAN GROCER, Toronto. [2]

TRAVELLER WANTED

For Manitoba and Northwest.

Thoroughly competent Grocery Traveller for Manitoba and Northwest. Must have good connection—liberal terms to the right man. Apply

(2) **Box 73, Canadian Grocer, Toronto.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

OYSTERS

OVAL

We are agents for Booth's celebrated OVAL BRAND OYSTERS. We give you Imperial measure; 4 gals. Imperial equal 5 gals. wine.

ALL KINDS OF FRESH FISH.

Trial Order Solicited—Prompt Shipment.

M. Doyle Fish Co., Limited, The Market, Toronto

SANDBACH, PARKER & CO.

DEMERARA, BRITISH GUIANA.

General Commission Merchants, Importers and Exporters.

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A.B.C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

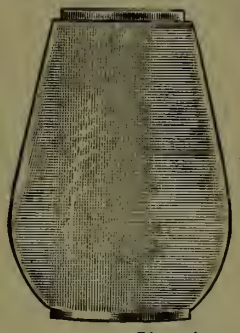
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR——



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

NOVA SCOTIA MARKETS.

Halifax, January 6, 1902.

SINCE last report the old year has gone out and the new one has come in, and while each and every one is wishing his neighbor a "Happy New Year," the shrewd business man is looking closely into his business to see how good a year has been the one which has passed—"taking stock," as it were, of the general results, and laying his plans for the new year.

* * *

Of the grocery trade, Dunn's review of business of the Province says: "Profits are reported regular, with losses not excessive. There is a tendency noticeable amongst wholesale dealers in this line to restrict credits and conduct business more on a 30 days' basis, which would lessen the amount of risk run and would be beneficial to both seller and buyer."

* * *

Business is largely gauged in any country or in any city by the amount of imports and exports — the total general trade. That business has been good in all lines in Halifax during 1901, is shown by the fact that the Customs revenue collected exceeded the year 1900 by the large sum of $128,063.58, the total for that year being $1,339,898.24, and in 1901 $1,467,961 82. In every month of the year except July there was an increase, showing the general average of trade to have been steady throughout the year.

* * *

Both wholesalers and retailers agree with the general tenor of Dunn's report. Business for the year has been good, and there is every prospect of another successful year to follow. It may be noted, however, that the failures for 1901 exceed those of 1900, but this is accounted for by the big fire at Sydney, an occurrence which usually leaves a heavy mark on the failure list of any year.

* * *

The fisheries, one of Nova Scotia's most important industries, and tending largely to increase the trade of the Province, seem to have been up to the average, though the figures for the year are not yet available. Halifax County fishermen did extremely well on mackerel this season, but the general area of the catch was limited. The herring catch was below the average. In cod, haddock, hake, lobsters and other fish the catch was good, and prices ranged fairly high and steady. Bank fish are now being held at $3.60 per quintal, and there is only a small quantity changing hands.

* * *

Fresh lobsters are now retailing in the maket here, and considerable quantities are being shipped alive to the United States. Fishing along the South Shore is good, and considerable quantities of fish are coming from the Banks. Five schooners were in port last week, aggregating about 30,000 lb., principally haddock.

* * *

The butter market stands to-day as a week ago. Prices are firm, demand good, and best creamery scarce. Cheese is slightly firmer, and there is considerable supply in the market—10 to 10½c. is quoted. Eggs are higher, especially fresh laid, which are now up to 30c. retail, and some of the market women who have colored fresh eggs get nearer 40c. Hay, bran, middlings, feeds and flour have remained at prices last quoted. Oats, which a week ago were quoted at 60 to 62c. wholesale, are now quoted at 57c. Potatoes are firm at 40c. wholesale.

* * *

Our merchants are looking forward to a brisk year in all lines of trade.

R. C. H.

CATALOGUES, BOOKLETS, ETC.

AN ART CALENDAR FREE.

Fairbank's art calendar for 1902, with four art supplements, reproducing four Paris Salon pictures, value $1, will be mailed free to any address for 12 fronts cut from the outside wrapper of Fairbank's glycerine-tar soap, Fairbank's scouring soap, "Copco" soap or "Gold Dust," of one kind or assorted, or for 12 2c. stamps. As the price of any of the above goods is a small investment, you can economize by sending 12 wrappers instead of the 12 stamps, and thus secure a calendar free.

The four art supplements can be used singly or together, framed or unframed, to decorate your home in an almost endless variety of ways which your artistic taste may suggest.

Be sure and give your name and address plainly written. Mail only the front or top of outside container. Please follow the directions carefully. Any one of the five pages is worth more than the expense to secure the entire set. Give the name of this paper, and address The N. K. Fairbank Company, Wellington and Ann streets, Montreal, Que., Dept. D. The calendar is most certainly a beautiful work of art.

SNOWDON & PATERSON'S CALENDAR.

Snowdon & Paterson, manufacturers' agents, Montreal, who represent firms having headquarters in Toronto, Montreal, London, England, and Glasgow, Scotland, have issued a neat calendar this year with the names of the firms they are agents for and their lines of goods carried by them printed thereon.

Those who drink it. What do they say about

Red Rose Tea?

That's where the test comes. Advertising won't make anyone drink tea they don't like. Some packers appear to think that extensive advertising will "create a demand" altogether regardless of the real value of the Tea.

They may be right. If they are, then I am all wrong. A few years hence they will have the business and I—well, never mind. Time will tell where I will be.

In the Maritime Provinces Red Rose has reached a sale never before attained by any brand. "The demand has been created" by the Tea proving year in and year out the best of any on the market, and not by extensive advertising.

I propose to continue to advertise in the same way throughout Canada. Red Rose Tea will continue to be the best Tea on the market. Once introduce it to your customers and you will find they will advertise it to their friends, and your business will increase.

T. H. Estabrooks

Tea Importer and Blender

St. John, N. B.

SALESMEN:

Maritime Provinces and Newfoundland:
L. W. Cox, Louis C. Armstrong,
E. J. S. Simms, G. L. Palmer.
Ontario: Rupert Prat, H. E. Sewell,
R. W. Vout, G. H. Campbell,
W. H. Vout, A. T. Donahue.
Quebec: N. D. Le Blanc.
Manitoba and N.W.T.: Stephen Hustwitt.

DOMINION BUSINESS COLLEGE TORONTO, ONT.

The best equipped business and shorthand college in Canada.

International Gold Medal at New York for penmanship.

Situations secured for all worthy graduates. Seventy-five new typewriters for the use of students. Greatly reduced tuition rates. Call or write for information.

Confederation Life Building,

Catalogue Free. **TORONTO, ONT.**

CURRENT MARKET QUOTATIONS

January 9, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$.....
" " pound blocks	17	18	17	18	21	22
" " tubs, best	15	17	14	15	18	20
" " tubs, inferior	15	15	12	13	14	15
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb		11	10½	10¾	10½	11
Eggs, new laid, per doz	35	40	25	25	18	20
CANNED GOODS						
Apples, 3's	.....	1 00	35	90	1 00	1 10
" gallons	2 50	2 75	2 50	2 55	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	..	30	90	95
Corn, 2's	75	80	30	35	30	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	80	85	80	32½	35	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 50	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 80	2 50	2 50	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 50	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 50	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 50	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	35	37½	37½	90	90	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 35	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 50	1 35	1 45	1 50	1 75
" Northern	.....	.....	1 25	1 30	1 25	1 50
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 25
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	13	13
" " ½'s	.....	13	13½	23	10	11
" P. & O., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	33	33	33
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 35	1 00	1 75	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	18½	15	13	15	17
GREEN FRUITS						
Oranges, California, per box	.....	4 00	3 25	3 75	3 50	4 00
" per bbl.	.....	.....	5 00	5 50	5 50	6 00
Lemons, Malaga, per box	3 75	4 25	.....	3 00	3 00	3 50
" California	...	.....	3 50	4 00	.....	3 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	.....	.....	2 00	5 00	2 50	4 50
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg	..	.....	5 50	7 00	4 50	6 00
Cranberries, Cape Cod, per bbl.	.....	.....	...	9 50	9 50	10 00
" Jersey	.....	....	9 00	9 50	....	.....
Sweet Potatoes, per bbl.	.....	.....	4 50	5 00	3 50	3 75
SUGAR						
Granulated St. Law'ce and Red	.....	4 00	.....	4 13	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 13	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 50	.....	4 63	.....	4 60
" in 50-lb. boxes	.....	4 60	.....	4 78	.....	4 80
Extra Ground Icing, bbls.	.....	4 50	.....	4 95	.....	.....
Powdered, bbls	.....	4 15	.....	4 70	5 50	5 80
Phœnix	.....	3 95	.....	4 13	.....	.....
Cream	.....	4 00	.....	4 08	.....	.....
Extra bright coffee	.....	3 35	.....	4 03	.....	.....
Bright coffee	.....	3 85	.....	3 93	.....	...
Bright yellow	.....	3 65	.....	3 93	.....	3 75
No. 3 yellow	.....	3 55	.....	3 73	....	3 45
No. 2 yellow	.....	3 45	.....	3 83	.....	.....
No 1 yellow	.....	3 25	.....	3 43	.....	.....

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 85	... ..	$2 85	.....	$3 20
Cut nails, base	.....	2 55	.....	2 55	.....	2 85
Barbed wire, per 100-lb.	.....	3 05	.....	3 05	3 50	3 75
Oiled and Annealed Wire, No. 9	.....	2 30	.....	2 30	.....	.....
White lead, Pure	.....	8 00	.....	8 12½	.....	8 30
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	81	81	82
" " boiled	.....	82	.....	84	84	85
Turpentine, single bbls.	.....	53	.....	59	51	82
Benzine, in bbls., per gal	....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups--						
Dark	.....	1⅜	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	34	36
Corn Syrup, barrel, per lb.	....	3½	.....	3½	38	38
" " ½ bbls. "	.....	3⅝	.....	3¾	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 50	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 33-lb. pails	.....	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans	22	30	23	60	25	30
Barbadoes	.....	29	.....	32	24	28
Porto Rico	.....	.....	33	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 50	$1 50	1 85	$1 80	$1 70
" " 2-lb. cans	2 70	2 95	2 35	3 00	2 70	2 80
" " 5-lb. cans	7 90	9 50	.....	8 25	8 75	9 25
" " 14-lb. cans	18 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	3 00	7 90	.....	7 00	5 30	8 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Sonps and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 35	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 85	1 70	1 85	1 70	.....	2 00
" " " 1's	2 75	3 10	2 30	2 95	.....	3 25
FRUITS						
Foreign						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	5	3¼	.....	.....
" " ½-cases	5¾	8½	8	8¼	.....	.....
" Patras, cases	.....	5	8½	7	.....	.....
" ½-cases	.....	6	8¼	7	.....	.....
Amalias	8½	7	7	7½	.....	8½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	3¾	4	4½	4¾	.....	4½
" Sairs	.....	3¾	4¼	4¼	.....	4
Figs, Elemes	.....	1 00	8	13	8	10
" Mats, per lb	3	3½	.....	3½	.....	.....
" Tapnets	.....	3 30	....	3½	.....	.....
" Naturals	.....	.....	.....	3½	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 30's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 30's	.....	7	6½	7	7	7½
" " 90's	.....	8½	5¼	5½	8½	7
" " 100's	.....	5	.....	5	8	6½
" Bosnia, A's	.....	.....	.. ...	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	8½	.....	.....
" French, 50's	.....	....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	5¾	5	.....	5
" Selected	.....	8½	8¾	7	5½	8
" Selected layers	.....	7	7	7½	8½	7
" Sultanas	9	10	8	12½	10	12
" California, 2-crown	5	5½	.....	.....	8½	8¾
" " 3-crown	7¼	7¾	.....	.....	7½	8
" " 4-crown	7¾	8	..	....	8	8½
" " 1's seeded, 3-cr.	9½	10	8½	10	9	10
" Empire clusters	1 50	1 50	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 60
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00		.....
" Connoisseurs clustr's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 30	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½		.....
Rolls	.....	12	....	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	..	13	....	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	...	20 50	20 50	21 50
" short cut	.....	22 00	21 50	22 00	21 00	22 00
Plate beef	12 50	13 50	.....	13 00	13 00	14 50
Lard, tierces, per lb	.....	11	.....	11¼	11¾	12¼
Tubs	...	11¾	.....	11¾	12¼	12¾
Pails	11¾	12	.....	11¾	12¾	13

Be Sure to Secure a Stock of

CHRISTIE'S PLUM PUDDING

for your Holiday Trade.

Put up in one and two pound tins with key attachment.

CHRISTIE, BROWN & CO., Limited

TORONTO AND MONTREAL.

BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	28	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	18
NUTS						
Brazil	.....	....	15	16		15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	18
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	..	8	8¼	9
Sicily filberts	8	8½	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	13	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	13	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop	.....	1 75	.....	1 72	.....	1 90
" " 3-hoop	.....	1 90	.....	1 83	.....	2 05
" half, and covers	.....	1 75	.....	1 80	.....	1 75
" quarter, jam and covers	.....	1 25	.....	1 30	.....	1 45
" candy, and covers	2 50	3 00	1 88	2 90	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 15	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25		6 70	.....	8 00
" " 3	6 00	6 25	.....	5 90	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	13	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	33	28	33	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	28	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	....	....
Japans—						
½-chests, finest May pickings	33	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	...	...	...
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4½	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3½	4	4½	5	4¾	5
Tapioca	3⅞	4	4	4¼	4¼	5

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

N. GARANT, general merchant and mill owner, Caplin River, Que., has compromised at 10c. on the dollar.

Alfred Charlebois, trader, Coteau du Lac, Que., has compromised.

A. Desmarais, general merchant, Marieville, Que., has compromised.

T. P. Hefferman, grocer, Guelph, Ont., has assigned to W. E. Buckingham.

The Partington Supply Co., grocers, Rat Portage, is asking an extension.

W. E. Douper, general merchant, Woodham, Ont., is offering to compromise.

M. Ormstein & Co., general merchants, St. Polycarpe, Que., have compromised.

J. L. Aubert, general merchant, St. Eloi, Que., has assigned to V. E. Paradis.

A. Lavoie, grocer, Quebec, has assigned and V. E. Paradis has been appointed pro-guardian.

The creditors of Gurney & Co., general merchants, Acton, Ont., held a meeting on January 3.

Elliot & Borlands, general merchants, Steinbach Station, Man., have assigned to C. H. Newton.

The creditors of G. D. D'Entrement, general merchant, Middle East Pubnico, N.S., held a meeting on January 6.

Wilkes & Marchand are the curators of Frank Law, barber, tobacconist, etc., Montreal. His assets have been sold.

E. F. Cowan, general merchant, Novar, Ont., has assigned to F. H. Lamb, Hamilton. His creditors met on January 7.

W. J. McGrath, grocer, Ottawa, has assigned to W. A. Cole. There was a meeting of his creditors on January 8.

Geo. A. Rozel, broker and confectioner, Hanover, Ont., has assigned to H. H. Miller. His creditors met on January 6.

The Gardner, Rice, McLeod Co., of Ontario, Limited, departmental store, Rat Portage, Ont., is asking an extension.

V. C. Matthews, confectioner, Campebello, N.B., has assigned, and there will be a meeting of his creditors on January 10.

Charles Tremblay, general merchant, St. Boniface de Shawenegan, Que., has assigned, and V. E. Paradis is the pro-guardian.

PARTNERSHIPS FORMED AND DISSOLVED.

Churchill & McKay, general merchants, Elburne, B.C., have dissolved.

J. H. Morris & Co., general merchants, Edmonton, N.W.T., have dissolved.

J. T. McDonald & Co., general merchants, Calgary, N.W.T., have dissolved.

Archer & Thibandeau, commission merchants, Quebec, have dissolved partnership.

Frank Melville, fruiterer, St. Marys, Ont., has admitted Charles Sims as a partner.

H. Bryant & Co., wholesale tea dealers, Halifax, N.S., have admitted Angus McDonald as partner.

R. W. Clark, wholesale grocer, etc., Victoria, B.C., has admitted Miss McClung as partner, and assumed the style of R. W. Clark & Co.

Asher & Leeson, general jobbers, Toronto, Arnprior, Galt, Napanee, Owen Sound, Picton, and Port Hope, Ont., are about to dissolve. Harry Lecson retiring.

SALES MADE AND PENDING.

Harry Walker, manufacturer of cigars, London, Ont., has sold out.

James Anderson, Hamilton, Ont., is advertising his restaurant for sale.

Edmund George, confectioner, Ottawa, has had his stock sold by bailiff.

The stock of Mrs. F. Watson, confectioner, Ottawa, has been sold by bailiff.

Emerson Stewart, grocer, Hamilton, Ont., is advertising his business for sale.

Chester Thompson, general merchant, Selkirk West, Man., is giving up business there.

The stock of Odilion Bussiere, grocer, Quebec, was sold by bailiff on January 8.

S. Springer, Elora, Ont., is advertising his grocery, coal, and livery businesses for sale.

Emerson Marcy, restaurant keeper, etc., Hamilton, Ont., is advertising his business for sale.

The stock of J. P. Ross, general merchant, Exeter, Ont., was sold by auction on January 9.

James J. MacCallum, tobacconist, etc., Belleville, Ont., has sold out and is removing to Berlin.

M. P. Plouffe, general merchant, Ladysmith and Shawville, Que., is selling off his stock at Ladysmith.

The assignee of John C. Ebsary, grocer, Sydney, N.S., is advertising the assets for sale by tender.

The assignee of Alex. Chisholm, general merchant, Nova Scotia, is advertising for tenders for the stock.

G. Guimond & Co., general merchants, Ste. Angele, Rimouski Co., Que., has sold his stock at 66⅔c. on the dollar.

The assets of J. C. Chouinard, general merchant, St. Charles, Bellechasse, Que., were advertised to be sold on January 8.

The stock of Thomas Earle, wholesale grocer, Victoria, B.C., is advertised for sale by tender up to January 31, 1902.

CHANGES.

John Fisher, grocer, Stratford, Ont., is out of business.

Pond & Frock, grocers, Trail, B.C., are giving up business.

Vaillancourt & Cie., tobacconists, Montreal, have registered.

Ivy T. Warren, grocer, Sydney, N.S., has removed to Glace Bay.

Lacourse & Lafrancois, Shawenegan Falls, Que., have registered.

The Canada Produce Co., Limited, Toronto, has obtained a charter.

The Ontario Sugar Co., Limited, Toronto, has obtained a charter.

H. Anase & Co., fruiterers, etc., Victoria, B.C., are out of business.

Joseph Boyd, general merchant, Hornby, Ont., is giving up business.

R. Hanby, barber, etc., Boissevain, Man., has sold out to W. Speer.

Leblanc & Poirier have registered as grocers, at Shawenegan Falls, Que.

Francis McKinnon, has sold his restaurant, at Winnipeg, to A. C. Ross.

The trustee of the estate of C. W. H. Tessier is advertising for the accounts.

The stock of Charles Plumb, grocer, Toronto, has been sold to Jesse Ward.

Lacert & Richard, restaurant keepers, Shawenegan Falls, Que., have registered.

Rutter & Fitzpatrick, general merchants, Birtle, Man., are giving up business.

B. J. Wartlig, cigar manufacturer, London, Ont., has sold out to H. M. Douglas.

W. J. Wilcox & Co., Limited, Virden, Man., general merchants, are applying for a charter.

M. J. McKenzie, general merchant, Dodger's Cove, B.C., is succeeded by Horris Walters.

R. H. Benson & Co., general merchants, Indian Head, N.W.T., have sold out to J. J. Mills.

Mrs. A. Lerst has registered as grocer, at St. Hyacinthe, Que., under the style of A. Lerst & Co.

C. R. Brown, who has a hotel and restaurant, at Victoria, B.C., is discontinuing the restaurant.

The assets of Wm. Smith, general merchant, Point Gatineau, Que., have been sold to A. J. Smith.

Martin & Lecousiere, cheese and butter merchants, St. Joseph de Maskinonge, Que., have registered.

Miller, Scott & Co., dealers in flour, feed, etc., Victoria, B.C., are changing their style to Scott & Pedew.

Arthur E. Curren is sole proprietor of the mill formerly operated by Cunningham & Curren, millers, etc., Halifax.

FIRES.

James Gray, miller, Rockwood, Ont., has been burned out.

P. J. Carlin, grocer, Sydney, N.S., has been burned out. Insured.

F. J. Ramsay's general store, at Dunnville, Ont., was damaged by fire.

James Courtney, tobacconist, Rat Portage, Ont., has suffered loss by fire.

Murray & Johnston's restaurant, at Owen Sound, Ont., has been burned.

Hammill & Co., confectioners, etc., Hamilton, Ont., have been burned out.

Nickerson & Mood, lobster packers, Wood's Harbour, N.S., has been burned out.

Mann & Co., general merchants, Petrolea, Ont., suffered loss by fire. Insured.

The general store of T. A. Newman & Bros., Portage la Prairie, Man., has been burned.

John Costigan, confectioner and fruiterer, Portage la Prairie, Man., was burned out.

The premises of Phillip & Haffner, grocers, Kingston, Ont., were slightly damaged by fire.

The estimated loss to the general store of John McConville & Co., Texada City, B.C., by fire, is $400; fully covered by insurance.

Alexander Sauriol, general merchant and cattle buyer, Montebello, Que., has been burned out. The loss is partially covered by insurance.

DEATHS.

James Rozee, sr., confectioner, Yarmouth, N.S., is dead.

Arcade Depatie, cigar and tobacco merchant, Montreal, is dead.

John Bowring, of Rothwell & Bowring, St. John's, Nfld., is dead.

THE PROVISION TRADE.

The Markets—The World's Stock of Lard—Miscellaneous Notes.

THE WORLD'S STOCK OF LARD.

The N. K. Fairbank Company, Chicago, send the following: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat on January 1, to which we add estimates of former years and stocks in cities named:

	1902. Jan. 1.	1901. Dec. 1.	1901. Jan. 1.	1900. Jan. 1.	1899. Jan. 1.	1898. Jan. 1.
Liverpool and Manchester	7,500	3,500	10,000	35,500	42,000	47,000
Other British ports	5,000	5,000	6,000	7,000	10,000	11,000
Bremen	1,500	1,000	1,500	3,000	5,000	2,000
Hamburg	8,000	3,000	3,500	12,000	15,000	24,000
Berlin	1,000	500	2,000	4,000	2,000	4,000
Baltic ports	7,000	6,000	6,500	6,000	6,000	3,500
Amsterdam, Rotterdam, Mannheim	1,000	1,000	500	3,000	2,000	1,000
Antwerp	3,000	1,000	1,500	2,500	7,000	20,000
French ports	3,000	3,000	3,500	7,000	6,000	9,500
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	38,000	25,000	36,000	81,000	96,000	123,000
Afloat for Europe	63,000	57,000	63,000	75,000	80,000	75,000
Total in Europe and afloat	101,000	82,000	99,000	156,000	176,000	198,000
Chicago prime steam	45,836	21,438	44,227	82,580	74,153	135,956
Chicago other kinds	6,952	4,981	5,723	11,504	5,186	5,572
East St. Louis	1,538	310	566	7,500	10,000	2,370
Kansas City	14,983	13,445	4,301	3,179	9,531	6,576
Omaha	3,706	3,911	2,958	5,665	3,767	2,240
New York	8,054	5,551	9,097	13,015	20,152	19,520
Milwaukee	4,565	1,564	702	5,022	2,883	1,877
Cedar Rapids	2,386	2,644	1,113	2,268	1,042	2,141
South St. Joseph	5,624	3,450	1,460	974	377	no record
Total tierces	194,644	139,294	169,147	287,707	303,096	374,242

THE J. Y. GRIFFIN CO.

The J. Y. Griffin Co., Winnipeg, have removed their produce business over to their packing house on the east side of Red river. It is understood that, although they will carry on a produce business as usual, they will devote themselves more exclusively to the packing industry.

THE PROVISION MARKETS.

TORONTO.

The receipts of western and northern hogs are lighter than last week. They are firmly held at $7.90 to $8.15 per 100 lb. Locally, dressed hogs are in some cases 25c. higher and are very scarce. Front quarters of beef are 50c. higher also. The other prices remain unchanged. We now quote as follows: Dressed hogs, $8.10 to $8.50; beef carcasses, $5.50 to $6.50 per 100 lb.; hind quarters, $6 to $7 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 6 to 6½c. Live hogs: Selects, $6.50, and lights $6 per 100 lb.; choice export cattle bring $4.75 to $5 per 100 lb.; lights sell at $4 to $4.50.

There is a more active demand for cured meats with prices very firm. Lard is ¼c. higher. There is no further change. We now quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $19.50 to $20; short cut, $21.00 to $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

ST. JOHN, N. B.

In pork and beef prices are very firmly held. There is a light business. In lard there is a fair stock here. Full figures are asked.

MONTREAL.

The provision trade is good at firm prices. The only changes to be noted are in hams, which have gone up 1c., the price now quoted being 13c., and in pure Canadian lard, which is $2.35 to $2.40 per pail, an advance of 10 to 15c. We quote: Heavy Canadian short cut mess pork, $22 00; Chicago clear pork, $23.25 for heavy and $22.75 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.02 for 1 to 24 pails; $2.00 for 25 to 49 pails; $1.99 for 50 pails and over. Snow White and Globe compound, $1.72½ per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

The packing houses are taking stock this week and very little business has been done. Prices remain unchanged.

PROVISION TRADE NOTES.

Joseph Matte, butcher, Quebec, is dead.

James St. George, butcher, Pembroke, Ont., is dead.

J. W. Howard, butcher, Edmonton, N.W.T., has sold out to Clutton Bros.

A. C. Smith, of A. C. Smith & Co., wholesale produce, St. John, N.B., is dead.

The Vogel Meat and Packing Co., Edmonton, N.W.T., is applying for incorporation.

Weagle & Freeman, butchers, Liverpool, N.S., have dissolved. Samuel Freeman continues.

Paul Busse, provision merchant, Toronto, has assigned to F. J. Buller. A meeting of his creditors has been called for January 13.

At Rossland, B.C., a new candy and fruit store has been opened by J. E. Sorbin, who will carry a full line of fresh candies and choice fruit.

POULTRY

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.
Wholesale Produce and Commission Merchant.

Established 1873.

Pork Packers, Commission Merchants, Buyers and Exporters of

Eggs, Butter, Cheese, Poultry.

D. GUNN, BROTHERS & CO.
76-78-80 Front St. E. - TORONTO.

CONSIGNMENTS

of **EGGS, BUTTER, CHEESE,** etc., will receive our careful attention.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,
77 Colborne St., TORONTO.

Start the New Year right and commence handling

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

Their flavor and quality cannot be excelled. Your customers will appreciate them.

Write us for Price List.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by

Shuttleworth & Harris,

BRANTFORD, CAN.

Toronto Agents:

THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

TRADING STAMP LAW IN FORCE.

THE Act passed at the last session of the Ontario Legislature prohibiting the use of trading stamps went into force on January 1. On that day the various offices of the Dominion Trading Stamp Co. throughout Ontario were closed, and the following circular was sent out from the head office in Toronto to merchants using the stamps :

To Merchants using our Trading Stamps :

Gentlemen,—The statute prohibiting us giving, receiving or dealing with our trading stamps came into force this morning. The Court of Appeal has not yet delivered judgment on the question of the validity of the statute, and we find ourselves obliged by law to close our doors until such time as a decision is given and our right to continue business established. We must obey the law so long as it remains in force. In the event of judgment being given against us, we intend to appeal to the Supreme Court of Canada. We regret this delay, but cannot do anything to avoid it.

In the meantime the trading stamp business will remain at a standstill. We wish you would kindly request your customers to retain all trading stamps they have on hand until the matter is definitely settled.

You will please return any stamps you may have on hand, and pay for those used to our representative presenting this letter. Hoping to obtain a favorable decision and resume business at an early date, we are,

Yours truly,
Dominion Trading Stamp Co.

IMPORTATIONS OF MOLASSES.

Out of a total importation during 1901 into the port of Halifax of 12,452 puncheons, 1,080 tierces and 1,696 barrels of molasses, the trade returns show that The Dominion Molasses Co., Limited, received 7,734 puncheons, 462 tierces and 531 barrels. These figures are significant, and must impress every intelligent buyer with the fact that their business is sufficiently large to insure the obtaining of their supplies from the very fountain-head of production, and the assortment, including as it does all the best brands of Porto Rico, Barbados and Antigua in various sized packages, is so large and so complete that there is practically nothing in the wants of molasses-buyers that cannot be supplied by this concern.

A WHOLESALE FIRM'S GREETINGS.

THE CANADIAN GROCER is in receipt of a copy of The Pacemaker, a publication issued by Francis H. Leggett & Co., wholesale-grocers, New York, to their customers and travellers with New Year greetings. The feature of the publication is the exceedingly fine half-tone engravings of the buildings and the interior views of the sample-rooms and business offices of the firm.

NEW YEAR 1902

Merchants will please bear in mind that fine quality is what is aimed at in

COWAN'S

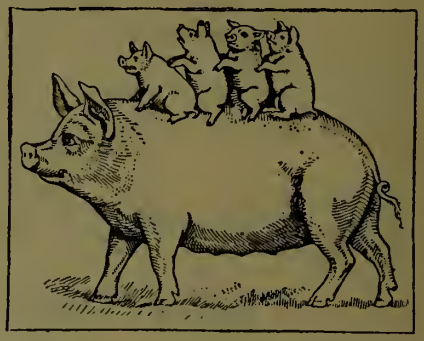
PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

Absolutely Pure Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails, in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

22 McNAB STREET SOUTH, HAMILTON, CAN.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO

Correspondence Solicited.

Green or Roasted Coffees

Direct importations.

Warren Bros. & Co.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

The Makers

B. S.

It has taken several years for Bee Starch to take the place it has as a staple article.

MERIT ALONE

has brought it to the front, and despite all opposition Bee Starch sales are increasing day by day, and it is a fact that the retailer who does not stock it is driving trade to those who do.

Ask your jobber about BEE STARCH.

BEE STARCH CO., Montreal.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

If the price was double the quality could not be improved.

JAMES' "DOME" BLACK LEAD

The Original and Standard.

35th Annual January Tea Sale

OF

JOHN SLOAN & CO.

We are offering this month Special Snaps in **CEYLON, HYSON** and **JAPAN** Teas. **A full range at remarkably low prices.** If our Travellers do not call on you

WRITE US FOR SAMPLES.

TELEPHONE 4100 TORONTO.

SENDS HIS BILL TO HUSBANDS.

I HAVE been in the grocery business since 1887, and have served a long apprenticeship with all the usual schemes for collecting debts. My experience has been that nine out of 10 of the people who refuse to pay a grocery bill are dead-beats, and know it. I mean by that that they have no money and no property, which makes it impossible to collect anything from them, even though you sue them and get judgment. Most dead-beats know this very well, and they laugh at you when you threaten to take the matter to court. You can take it there, of course, and get a judgment, but you will simply be about $3 worse off, because it will cost you that much to get a judgment, which will be worth nothing.

You can't show up a dead-beat for what he is, either, for the law says no. It isn't safe even to do anything public which will make the public know that he owes you money, because the law will give him damages for injury to "reputation" every time.

Practically all my trouble in collecting back bills has been with people of this class, who couldn't be humiliated into paying, and who couldn't be reached by law. It is easy to get your money from a man with property, because if the worst comes to the worst, you can sue him and get judgment, which will levy execution on his property.

I have employed three collecting agencies in my time, and I am done with them now for good and all. Not one of them ever collected one cent for me. In two I had to pay an initation fee, which was money thrown away, as I never got anything back for it. The third undertook to collect on commission—25 per per cent. of all bills collected—but never got any commission, because it never collected any bills.

All these collecting agencies work alike. The most of them make you pay a lump sum down first, which is like money found for them, if they don't collect a cent. This advance sum they call "entrance fee" or "dues" or "initiation fee," or some other name meant to hide the fact that it is a straight gouge.

All the collecting agencies I employed simply wrote letters to my delinquents. That did no good, for the dead-beats all knew that the agency couldn't follow the letters up with any legal process any more than I could, because they had no property to levy on. So the letters were simply like so much waste paper, so far as any tangible results were concerned, although the agencies who wrote them got a fat price from me for doing so.

My experience simmers down to one little plan that I have made my business conform to. Although the simplest thing in the world, it has kept my bad debts down to a surprisingly small minimum. I simply send all my bills, whenever possible, to the men of the house, instead of the women. In one case, where the woman was always behind, and always making excuses, I changed the account to weekly payments simply by sending the bill to the husband at his place of business. The matter was attended to, and kept attended to, for the first time since I began selling groceries to that family.

A check came for the bill regularly every week or month, according to the terms had with the family, two or three days after it was mailed.

I was led to adopt this plan by a certain incident that happened in 1895. I had among my customers a wealthy family. The husband was one of the members of a big drug concern, and had money enough to pay all his bills and a good deal more. The wife did all the marketing in person, and she seemed always short. They used a lot of goods every week, having much company, and the bills ran up. She paid a little on account from time to time, but one day in going over the books I discovered that she owed me an aggregate amount of $175. I wrote her a courteous letter telling her this, and asking for an immediate check. In reply I got an excuse and a promise, and I continued to get excuses and promises to all the subsequent letters which I wrote her.

It did not occur to me even then to see the husband about it, because I could not imagine that a man's wife could be that far behind with her grocer without the husband's knowledge. So as the claim was good, I put it in the hands of a collecting agency. The agency did what I should have done—wrote the husband a courteous note, stating the circumstances, and suggesting that the matter had probably been overlooked.

An immediate reply came back, stating that he had known nothing whatever about the matter, but would that night consult his wife about it. I imagine there was a stormy time in the house that night, but the next day a check came for the amount in full, with an apology.

That gave me the idea that many housewives get behind in their household accounts without their husband's knowledge, and I acted on it, as I have stated, by afterward sending the bills to the men, and keeping them constantly informed as to the status of the account. In many cases where I could not have collected by judgment, this method has kept a debtor jogged up right along.—A. P. W. in Grocery World.

A TRAVELLER'S DEFENCE.

A somewhat sad instance of modern competition, remarks Grocery, especially amongst the travellers of different houses in their endeavor to secure orders for the firms they represent, is afforded by a case which came before the Gloucester assizes. A commercial traveller was charged with embezzling money belonging to his employers, and his defence was that he had not devoted the money to his own purposes, but had employed it in entertaining customers with a view to increased sales. Unfortunately for him, he had previously been in trouble for a similar offence and he was sentenced to three years' penal servitude, but there is very little doubt in our minds that, feeling himself incapable of securing trade in any other way, he had endeavored to obtain it by the means he stated. All this is very sad, but on the whole we doubt whether, in spite of the keen competition which exists, the treating evil is so bad by a long way as it used to be even 20 years ago. Then it was quite unusual for a bargain to be completed without the assistance of alcohol in some shape or form. Now it is the exception rather than the rule.

THE CAR SHORTAGE.

THIS fall and winter the shortage of grain cars to carry the stores of grain has been keenly felt by all the towns and shipping points of Manitoba. Excepting at competing points, such as Brandon, Hartney and Portage la Prairie, the crop has not been handled at all satisfactorily. But it is said that the C. P. R. has supplied plenty of cars and motive power at points on the C. P. R. line system in the United States. To protest against this state of affairs the citizens of the town of Griswold, Man., and the surrounding country, held an indignation meeting and resolutions were unanimously passed and copies of these were ordered to be sent to the officials of the C. P. R. and the Dominion Government.

In these the above facts are stated and it is pointed out that cars are now being supplied, contrary to the Railway Act, to Oak Lake, to ship out flour equal to 1,300 barrels a day.

It is said that if cars were supplied there would be an average delivery of 2,000 bushels of grain a day till spring.

Attention is also called to the shortage in coal, one dealer only receiving two carloads since November, although he had contracted for one carload a week to be shipped from the mines.

It is also stated that there has been no grain cars at Griswold elevator since December 14, but every day trains composed of empties are passing west, and the company utterly refuse to leave off any cars at the siding there.

TRAVELLERS WANT TO ORGANIZE.

The advisability of forming a local commercial travellers' association at Peterboro' was discussed by a well attended meeting last week at the Oriental Hotel there. It was decided to send a deputation to wait on the president of The Toronto Commercial Travellers' Association, and urge upon them the importance of the step contemplated. Another is to wait on The Dominion Commercial Travellers' Association, at Montreal, for the same purpose.

J. C. Grant, Secretary of The Peterboro' Association, was instructed to write the various commercial travellers' organizations, that the names of any members residing in that town might be obtained. He was also requested to write the chief officer of The Toronto Travellers' Association, for as much information as would be required before organizing a camp in Peterboro'.

CLERKS TO ELECT OFFICERS.

The annual election of officers of The Toronto Grocery Clerks' Association will take place next Tuesday evening, January 14. They meet in Lodge Room No. 2, Temple Building, and will be glad to have every retail clerk in the city come and identify themselves with the association, which is making special efforts to raise the standard of clerks here and elsewhere. Arrangements are in progress for an essay contest on subjects of great importance to every clerk. Every grocer should interest himself in this excellent organization, and do all he can to induce his salesmen to join and attend these meetings, which are held once each month.

CEYLON TEA

BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

GREEN

The **Green Teas** of Ceylon are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.

OUR TRADE WITH THE WEST INDIES.

(From Our Own Correspondent.)

THE West India trade is one which has lately excited additional interest in Halifax, as it is one which has been of interest and commercial value to the city since the days when that trade was only carried on by small schooners, unsubsidized or assisted in any way by the Government—the present interest arising from the fact that Halifax merchants, having spent their time, means and energy in bringing the trade up to a more or less paying one commercially, some of the merchants of St. John lately sent a delegation to Ottawa in an endeavor to secure a large portion of the benefit of the Government subsidy now granted, to the detriment of Halifax trade.

* * *

Neither are the Halifax merchants interested in this trade selfish in the matter. There is room for all in the market, consequently there is room for St. John; but Halifax merchants object to the steamers, which have been sailing direct, being delayed by another port of call, when a portion of the goods shipped are of a more or less perishable nature. Their idea is that, having worked up the trade—as we have said from the days of the small schooner—they should not now be hampered in that trade by others. "What we have we'll hold" is the motto in their case—and let others get, in the same way, and hold, in the same way, all they can get. The idea is not selfish, but a desire to hold and reap the benefit of years of work which may not always have been the most profitable.

* * *

At present, the steamers sailing from this port to the West Indies are: The Beta, Pickford & Black's line, sails for Bermuda, Turk's Island, Kingston, Jamaica, making the trip in about 21 days. The Oruro, Ocamo, Orinoco, of the same line, one sailing every two weeks and making the trip in about six weeks, sail to Bermuda, Windward Islands, Demerara, and other ports—the principal cargoes being fish of all kinds—principally dry fish. Considerable quantities of cheese, butter, flour, potatoes, and vegetables, are also taken to Bermuda and some other ports, though the trade in these is uncertain and somewhat variable. Drugs, paints, books, paper, furniture, etc., in small quantities, are also found among the list of exports. A steamer of the Munson line also runs once a month to Havana, and at certain seasons of the year takes considerable quantities of potatoes.

* * *

The principal imports by these steamers are fruits in season, rum, sugar, and molasses. The fruits are disposed of by wholesale dealers and distributed to various points in the Province; quantities of the rum are reshipped to England; the molasses are disposed of, as the fruit, after supplying the local markets; and the raw sugar is principally refined at the local refineries.

* * *

The imports of raw sugar and molasses at Halifax for the year 1901 may be of interest, as they compared favorably with those of former years:

MOLASSES.

Importer.	Punch.	Tcs.	Bbls.
Dominion Molasses Co. and H. R. Silver	7,734	462	531
G. P. Mitchell & Sons	1,667	234	539
L. Hart & Son	719	77	104
Geo. E. Boak & Co.	478	40	57
A. G. Jones & Co.	349	50	80
R. I. Hart	250	100	104
N. & M. Smith	220	63	86
James Fraser	239	24	35
W. & C. H. Mitchell	100	...	...
Sundries	696	40	60
Total	12,452	1,090	1,596

POINT OF EXPORT.

	Punch.	Tcs.	Bbls.
Porto Rico	5,774	548	607
Barbados	5,398	315	284
Antigua	901	65	65
Trinidad	189	..	..
St. Croix	75	162	228
St. Kitts	45	..	412
St. Lucia	50	..	..
Demerara	20	..	..
Total	12,452	1,090	1,596

PREVIOUS IMPORTS.

	Punch.	Tcs.	Bbls.
1896	10,155	769	2,540
1897	8,144	745	1,131
1898	9,806	792	2,016
1899	8,808	878	1,844
1900	8,509	652	1,558

RAW SUGAR.

	Hhds.	Tcs.	Bts.	Bags.
Acadia Sugar Ref. Co.	..	..	....	315,128
A. G. James & Co.	37	20	1,699	21,115
G. P. Mitchell & Son	3	6	8 297	9,929
Grant, Oxley & Co.	..	..	1,081	2,101
H. R. Silver	..	..	....	695
Sundries	..	..	15	3,944
Totals	40	26	11,092	352,876

PREVIOUS IMPORTS.

	Hhds.	Tcs.	Bts.	Bags.
1896	7,308	459	22,402	305,806
1897	3,833	256	11,351	258[illegible]
1898	1,538	63	4,800	222,856
1899	146	142	8,637	206,062
1900	7	9	4,122	292,113

R.C.H.

Halifax, December 30, 1901.

THE NEW MONTREAL SECRETARY.

Mr. E. H. Cooper, who during the last 18 months has been a member of the editorial staff of THE CANADIAN GROCER, in Montreal, has severed his connection with this paper for the purpose of assuming the secretaryship of the Montreal branch of the Canadian Manufacturers' Association. While regretting that Mr. Cooper has severed his connection with our staff, we must congratulate the Manufacturers' Association on securing his services. He is energetic and has a large fund of commonsense. This, with his journalistic and university training, should make him a valuable secretary to such an important body as the Canadian Manufacturers' Association.

E. F. Cowan, storekeeper and lumber merchant, Novar, Parry Sound District, has made an assignment to Fredrick H. Lambe, assignee, of Hamilton. His liabilities are estimated at about $8,000, his creditors being chiefly in Toronto and Hamilton.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL.**

After Stock-Taking
A New Set of Books

And see that your stationer gives you books made of "Burmese Linen Ledger"—a paper of excellent writing surface—hard and durable—good erasable face—distinctively adapted for blank books.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

CANE'S
Wooden Packages
Suitable for
PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

Wholesale Grocery Stock For Sale
VICTORIA, BRITISH COLUMBIA.

Tenders will be received by the undersigned at 1/4 rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee,
6 Bastion Square, Victoria, B.C.

Direct Importations

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs.
Extra Fancy Northern California Navels
Sweet Sonora and Valencia Oranges.
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

Hugh Walker & Son
Wholesale Fruit and Commission Merchants,
Guelph, Ont.

WE'LL ADMIT

we found some difficulty in placing our goods with the trade the first few months of our business career, but now it's a different story. There were plenty of good biscuits in the field before ours, but somehow or other our goods have caught on. If you'll send us an order you'll catch on, too, and you won't need to pay the long prices either. Our goods are all right. Our prices are all right.

THE VICTORIA BISCUIT CO., GUELPH.

MINCE MEAT

There has been a large demand for our Mince Meat this season. We have been putting up an excellent brand and selling it in bulk, any quantity desired. Trial order solicited. Prices upon application.

THE CAPSTAN MFG. CO., TORONTO.

GRIMBLE'S English Malt **VINEGAR**
Six GOLD Medals
GRIMBLE & CO., Limited, London, N.W., Eng.

W. A. CARSON J. ERLE CALDWELL
Belleville Pottery Co.

SUCCESSORS TO . . .
Hart Bros. & Lazier
STONEWARE
ALL GOODS MADE FROM THE BEST NEW JERSEY CLAY
Belleville, Ont.
ROCKINGHAM.
CHEMICAL WARE.
DRAIN TILES.
WATER FILTERS.
FIRE BRICKS.
FIRE CLAY.

KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

Almost Sold

—What with our advertising, our free cook books, our show cards, and the handsome appearance of our packages, you can know that there is no better seller than

Dwight's Cow Brand Soda

Don't let your stock run too low!

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.
Agencies in all leading centres.

PURITY.

Southwell's

Jams, Jellies and Marmalades

Stand at the top for . . .

Pure, Wholesome and Attractive Goods.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,

TORONTO, ONT.

Current Market Quotations for Proprietary Articles

January 9, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, In 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, In 6 "	70
" 3, In 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5 lb. tins, ⅛ " "	14 00

Diamond—	W. H. GILLARD & CO.
lb. tins, 2 doz. In case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

½ size, 5 doz. In case	40
¼ size, 4 doz. In case	75
⅛ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CABR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rook Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 3½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in 1ns)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 35c. per lb.
" ⅛s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. In box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanills, ¼'s and ½'s	0 35
Roysi Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch ... and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mocca	0 32
Damasons	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

BOECKH BROS. & CO.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
4 oz. Ancho extracts	12 00
1 oz. " "	21 00
1 oz. " "	35 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat, bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " (corked)	36 00
8 oz. " " "	72 00

Per doz.

8 oz. " glass stop extracts	3-50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East	5 10
" Winnipeg	5 40
" Vancouver	6 50

Per doz.

Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross, net	$12 00
" per case 6 doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	15 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.
A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND SODA.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 1C-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black per grs., $15.30.
Oriole Soap, per gross $10.20

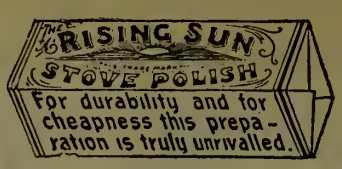
Glorlola Soap, per gross..... 12 00
Straw Hat Polish, per gross 10 20

GOLD SOAP
"GOOD AS GOLD"

Write for prices.

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross lots	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes...	10 00
Sun Paste, 5c. size, ¼ gross boxes ..	5 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Staroh—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Staroh—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each orates)	0 08
PURE	40-lb. boxes 1-lb. pack....	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, oustards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 03½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's.....	2.50

Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

TEAS.

SALADA CEYLON.

	Wholesale.	Reta
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 12 (1¼-lbs	....	0 36

LUDELLA CEYLON, 1 AND ½'s PKGS.

Blue Label, 1	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39	
Royal Oak, 2 x 3, Solace, 8s	0 52	
Something Good, 7s.....	0 48	
Chewing—Bobs, 5s and 10s	0 36	
Currency, 13¾oz. bars, spaced 9s..	0 39	
Currency, 6s and 10s	0 39	
Old Fox, Narrow 10s.....	0 39	
Snowshoe, pound bars, spaced 6s..	0 43	
Pay roll, 6s	0 44	

WOODENWARE

BOECKH BROS. & COMPANY.

Washboards Leader Globe.....	1 40	
" Improved Globe.....	1 50	
" Standard Globe.....	1 70	
" Solid Back Globe.....	1 80	
" Jubilee (perforated)...	1 85	
" Crown	1 25	

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00	
Jersey cream yeast cake, 3 doz. 5c...	1 00	
Victoria " " 3 doz. 5c...	1 00	
" " " 3 doz. 10c..	1 80	

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MacLean Pub. Co., Limited

Montreal. Toronto.

WE STOCK

NO. 197

SYRUP PUMP

AND MEASURE.

Highly commended by those who KNOW. (Ask for circular).

WALTER WOODS & CO.

HAMILTON.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

SEND FOR CATALOG AND TRADE DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.
Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

When you get right down to the fine point you'll find that

"EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and the best, purest and surest Super Carb. Soda you can give your customers. Made and put up in handsome packets by

BRUNNER, MOND & CO., Limited,
Norwich, England.

WINN & HOLLAND, MONTREAL

SOLE AGENTS FOR CANADA

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . . KINGSTON, JA.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
10 Front St. East, Toronto. Telephone 2701

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

A Prosperous New Year

Our travellers are now preparing for their Spring trips and will show our usual full lines of

Dinner Ware	Glass and Opal
Toilet Ware	Lamp Goods
Tea Ware	Fancy Goods
Granite Ware	Rich Cut Glass

ASK TO SEE OUR

FLORADORA ASSORTMENT

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

As a trade-winner

WETHEY'S FAMOUS CONDENSED MINCE MEAT

is unsurpassed.

It is most desirable for those merchants to sell who are after permanent patronage from the public. The deliciousness, wholesomeness and excellence embodied in this brand of Mince Meat is what has made it famous with Canadian people and profitable for Canadian merchants.

LEADING WHOLESALERS SELL IT.

Manufactured by . . .

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

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Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street

MONTREAL

VOL. XVI. MONTREAL AND TORONTO, JANUARY 17, 1902 NO. 3

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

CARR & CO'S English BISCUITS

The Importations of Carr & Co's Biscuits in 1901 were largely in excess of 1900,

Because Grocers want something different want something new.

Carr's Cafe Noir or Finger Cream Biscuits are **the thing** for up-to-date Grocers.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in driblets, through carelessness of clerks, or disputed accounts. Who that has "passbook" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Manufacturers, Indianapolis, Indiana.*

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.,
EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

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A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

THE TIME TO INSURE IS

NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

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VICE-PRESIDENTS.

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HEAD OFFICE, - TORONTO.

Years and Years Of Leadership!

The true test of quality is the test of time. Codou's Macaroni and Vermicelli have stood that test for years and years. They have held their place steadily in the front rank. They have "won out" by the test of time.

White, delicate, tender Macaroni and Vermicelli, made from Russian Wheat. If they should vary one iota in quality from the high standard that has made them famous the best grocers in all Canada would not keep on selling them, *but they do!*

Codou's Macaroni and Vermicelli.

Large Profits and Quick Sales!

Large profits and quick sales are made by grocers who sell that "totally different" new Cereal Food, Wheat Marrow, because it serves so many ideal purposes in the home.

It is a great flesh, bone, nerve and muscle builder, and the quickest food to prepare for the table. Highly recommended and endorsed by the medical profession. For frying fish, oysters, etc., and for thickening soups, tomatoes and the like it is better than cracker crumbs. One used means that it is *always* used.

Wheat Marrow.

ARTHUR P. TIPPET & CO., AGENTS,

8 Place Royale,
Montreal.

23 Scott Street,
Toronto.

GOLD SOAP

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Is He Fair?

If your wholesaler tries to evade the question when you ask him about Payne's Cigars, he is not fair to your business interests. Other brands certainly pay him a larger profit, and you know what that means.

The more money he makes the poorer the quality must be. Think of your own interests and don't let the wholesaler pull the wool over your eyes. If you can't reach your wholesaler handily, write to me direct, about pleasing terms and prices on

Payne's Cigars.

J. BRUCE PAYNE, Mfr.,
Granby, Que.

SOUTH AFRICA RELISH

—The
—Famous
—"Sterling"
—Brand.

One of the popular specialties of "Sterling" brand is the South Africa Relish — made with greatest care from the best materials and by those experts at this work.

—All grocers should see
—that the South Africa
—Relish is in stock—for
—it pleases customers.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

MORE SATISFACTION

Tillson's Pan-Dried Oats

MORE SALES

If you sow satisfaction you will reap a harvest of more sales, that's dead sure. We have put in the connecting link which will bring this cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying ***TILLSON'S PAN-DRIED OATS.***

THE TILLSON CO., Limited, TILSONBURG, ONT.

You want more business, don't you?

Of course you do. Satisfaction in business does not come from doing well, but from always striving to do better. We can help you get more business during the year upon which we have now entered by offering you good "bait" with which to "catch" it—and not only catch it, but retain it. For good results in business-getting your goods must be of a high-class character. By handling and recommending

JONAS' FLAVORING EXTRACTS

they not only enable you to command a good Extract business, and realize a good profit on every sale, but their goodness creates such a favorable impression in the mind of purchasers that the demand for other goods on your shelves will be enlivened. Their high standard of excellence never fails to meet with true appreciation from lovers of good extracts—and all women love good extracts, if they are at all particular about their cooking. Consider this—if you want to attract and retain a larger business during 1902, you can do so by selling

JONAS' FLAVORING EXTRACTS

They go furthest. They are most economical. They always please.

PLACE YOUR ORDER NOW.

HENRI JONAS & CO.,
MONTREAL.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

Every article sold over your counter is representative of the class of goods you sell. Upon their quality depends the quantity of your trade.

STARCH

is an article that is in constant demand. Every package of the genuine, well-known, reliable, labor saving

IVORY GLOSS STARCH

you sell is a profitable advertisement for your store. It contains all the necessary elements essential to the producing of satisfactory results. Your customers will not look elsewhere for a better starch than the famous

IVORY GLOSS STARCH

Manufactured by
THE ST. LAWRENCE STARCH CO., Limited,
PORT CREDIT, ONT.

First impressions are but the beginning of lasting impressions.

You grocers who are desirous of creating a good and lasting impression of your store with the public will always find

JAPAN TEA

the best friend you have as a means to this desirable end.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building.
Annex.
Tel. Main 4142. MONTREAL, CANADA.

Handsome Lithographed Tins.

Not ordinary everyday tins—but something really attractive. We have decided to send out our standard blends of Fine Ceylon and Indian Teas in these tins, 25 lbs., 35 lbs. and 50-lbs. The same high-grade quality characterizes the blends: "The 400 Select," "Morning Luxury," "Imperial," "Russian," and "Globe." They show a snug profit to the retailer while the tins add to the attractiveness of the store.

W. H. GILLARD & CO., Wholesale Grocers, and Tea Importers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

Essence of Coffee

You want the best. Order

Rose & Laflamme,

Agents, MONTREAL.

The way to find out about the markets of the British West Indies

is to take a trip by one of PICKFORD & BLACK'S STEAMERS, which sail from Halifax every other Monday for BERMUDA, ST. KITTS, ANTIGUA, MONTSERRAT, DOMINICA, ST. LUCIA, BARBADOS, ST. VINCENT, GRENADA, TRINIDAD, TOBAGO and DEMERARA. The voyage lasts 42 days, and the cost of a return ticket is $130.00. This is the best time to go.

R. M. MELVILLE, Passenger Agent,

TORONTO.

TRADE BETWEEN CANADA AND THE WEST INDIES.

Some Things That Are Being Done to Encourage It.

A CHAT WITH MR. PICKFORD.

I HAD a brief chat with Mr. Charles Pickford, of Pickford & Black, before he left Toronto for Halifax en route to the British West Indies. As the readers of "The Canadian Grocer" are well aware, Mr. Pickford has spent about five months in Western Ontario, with headquarters in Toronto, working up business on British West-Indian account. In reply to an inquiry of mine as to the result of his efforts, he said:

ONTARIO PEOPLE WAKING UP.

"The people of Ontario are waking up to the importance of the West-Indian trade, but the car-shortage has been playing the mischief with us. I have in my mind at the moment one man who is shipping flour to the West Indies by way of New York simply because he cannot get cars to ship it by way of Halifax.

"The people here seem anxious to know what is going on and the possibilities of trade with the West Indies. Some of them, however, tell me that they have got so much business on hand for the home market that they cannot attend to foreign business. One manufacturer to whom I, in the autumn of 1900, gave the names of some West-Indian firms, has begun to work up an extensive business, but he has been compelled to send a good deal by way of New York on account of being unable to get cars enough to ship by way of a Canadian port. This particular shipper has been sending split peas, bran, oats, and flour."

"Do you think the outlook for trade between Western Canada and the West Indies is improving?"

A SHORTAGE OF CARS.

"Yes; I am certain it is," declared Mr. Pickford, with some emphasis. "Had it not been for this car-shortage I am sure we would have had a big business out of Ontario during the last few months. There is one thing, however, I fear, and that is that we Canadians are rather slow in reaching out after this West-Indian trade. What I mean is we are

NOT KEEN ENOUGH AFTER NEW BUSINESS.

Many of us are too easily satisfied with home business and not energetic enough in reaching out after foreign trade. I am in hope that the trip of the representatives of The Canadian Manufacturers' Association to the West Indies will be productive of good results. We will arrange to see that they get into touch with good houses in the West Indies."

CLASS OF CANADIAN GOODS WANTED.

"In what lines do you think it is likely we can most expand our export trade with the West Indies?"

"There is no reason why the boot and shoe men should not walk in there and get a good business. Then there are canned goods, biscuits, ready-made clothing—a good deal of which is now coming from the Old Country. There are also condensed milk, butter, cheese, agricultural implements, carriages, harness. In fact, a market can be found in the West Indies for nearly everything we manufacture. Samples of the agricultural implements used in the West Indies are on exhibit in the Toronto Board of Trade building. They will show Canadian manufacturers what are wanted in that line."

EXPORT TRADE OF WEST INDIES TO CANADA.

"What about the export trade from the West Indies to Canada?"

"It is growing. Our steamers are bringing more merchandise from the West Indies to Canada than ever before. The Bendict brought 3,000 tons of Demerara sugar and the Oruro 1,000 tons quite recently."

"Your steamers, how often is it they run to the West Indies?"

"A steamer leaves St. John and Halifax fortnightly for Bermuda, St. Lucia, Barbados, Trinidad and Demerara. Every month a steamer leaves St. John and Halifax for St. Kitt's, Antigua, Montserrat, Dominica, St. Vincent, Grenada, Tobago, Bermuda, St. Lucia, Barbados, Trinidad and Demerara. On the 15th of each month a steamer also leaves Halifax for Kingston, Jamaica, calling at Bermuda and Turk's Island, both going and coming."

AN ENTHUSIAST

Aside altogether from his position of representative of Pickford & Black, Mr. Charles Pickford is an enthusiast in regard to trade between Canada and the West Indies, and during his stay in Western Ontario preached its advantages and possibilities wherever occasion offered. During the next five or six months he will reside in the West Indies, and he was due to leave for there on the 13th inst. Before leaving Toronto he told me he would be only too glad to try and supply information regarding West-Indian trade matters to anyone seeking it. During his residence in the West Indies his headquarters will be in Barbados, and any communication addressed to him in care of Da Costa & Co., Barbados, will reach him.

OMAR.

JAMAICA SERVICE VIA ST. JOHN, N.B.

A MEETING of the Board of Trade, St. John, N.B., was held on the 10th inst., chiefly to consider West-Indian trade matters.

Mr. Robert Munro, Montreal, President of The Canadian Manufacturers' Association, who leaves for the West Indies on the 27th inst., was present. He was pleased to learn of the proposed Jamaican service and referred at length to the situation in the West Indies. The transportation companies were not solely to blame for the lack of development of this trade. Canadian manufacturers and merchants

MUST SELL THEIR OWN GOODS

in the West-Indian market and not depend upon the transportation companies to sell for them. Something must be done for the West-Indian sugar trade and the Canadian merchants should press for preferential trade under the fiscal arrangements of all British dependencies. Canada was leading the way for this and should suggest that she receive similar treatment on the part of other colonies. He told of the object of his approaching visit to the West Indies and urged that a representative of maritime manufacturers should accompany him. If so, he thought the chance of success of the mission would be considerably increased.

D. W. Marsh, of Toronto, was next called upon to tell the meeting something of the plans of The Canada-Jamaica Steamship Co., for the service between St. John and Jamaica. He said he did not expect to have to address a meeting so soon.

HIS MISSION

was to find out what goods New Brunswick could send to Jamaica and what amount of trade could be worked up. He assured the meeting that the company would do all in its power to develop business between Canada and Jamaica. Though the original plan was to run only between Canada and Jamaica, and this would be carried out—yet, if the trade warranted it, arrangements would be made at Jamaica to connect with other islands.

THE JAMAICAN TRADE

was a most important one and courted development. He paid some attention to the position Jamaica occupies among the other islands. It was the most important of all the British islands. It does ten times as much business as the other islands, is of much greater area than any of them, and the proportion of whites in its population is much larger. He had paid much attention to Western Canada and could say that the feeling there is that a large business could be worked up.

Speaking of the articles Canada could supply to Jamaica, he mentioned that there was a large demand for flour, oats, and potatoes. The flour would come from the west, but the oats and potatoes would be principally supplied by the Maritime Provinces. Jamaica imports annually

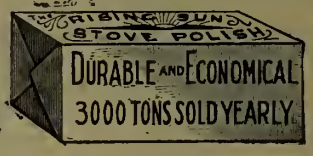
600,000 BARRELS OF FLOUR

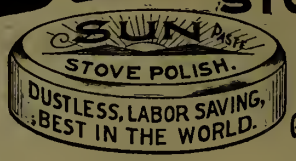
and of this vast quantity only a few thousands barrels are sent by Canada. The supply is not steady, and consequently there is great opportunity for a profitable trade. The Canadian millers have recently been put in communication with Jamaica, and he expected more Canadian flour would, in the future, find its way there.

Fish, he characterized as one of the largest of Jamaican imports, and he be-

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

lieved Canadian fish could be delivered at Jamaica very profitably if transported quickly on a steamer making no intermediate stops. The vessels between St. John and Jamaica would have to pass through heated waters, and if the vessel was forced to stop while in these waters the resulting depreciation in value of the cargo would be considerable, as the heat would obtain access to the cargo, and the vessels' ventilating apparatus would be of practically no value, unless she were in motion.

The Canada-Jamaica Steamship Co. would devote much effort to the importation of fruit, including bananas, oranges, cocoanuts, etc., and would make a feature of the ports on the south shore of the islands. This shore embraced a large fruit-growing country, and hitherto the steamship facilities for getting out this fruit were not of the best. If the proper facilities could be found here, the company would bring in some fruit.

CANADIAN GOODS JAMAICA WOULD TAKE.

W. E. L. Marsh, also of Toronto, devoted his attention first to the class of products Jamaica would take from the Dominion, and in this connection mentioned framed boards and lumber, which would find a ready sale there. High-class butter, nicely put up, was also in large demand, but it would require good transportation facilities to develop a trade, as no large stock of butter could be laid in. Owing to the heat, it was necessary to place the butter on the market by every steamer. Cheese of good quality and a superior class of meats would also find a market. The island imported large quantities of condensed milk, most of which was at present furnished by Denmark or Michigan, but he thought a good Canadian article could supplant them. The inward cargo would include bananas, oranges, limes and pineapples, and a good trade should be developed as time goes on.

W. S. Fisher asked what the length of passage would be, how many days would be consumed on the voyage, and what the steamers' facilities would be for perishable products?

THE BOATS.

In reply, D. W. Marsh said the Ask, which would be the first boat, would have a speed of 10 knots, and would make the trip from St. John to Jamaica in 7½ days. The boats were thoroughly equipped for carrying fruit. The Ask could be obtained only until March, when it will be under charter to The United Fruit Co. The fruit company's steamers were used only for carrying bananas from Jamaica to the United States, and took no cargo back to the islands.

The Banta was a new steamer and the conditions under which she was chartered specified that she should have good facilities for carrying perishable articles in good condition. If the dairy product or meat trade develops, a cold-storage equipment will be provided. The facilities needed here include possibly a heated warehouse, and the steamship company relied on the assistance of the St. John merchants to make the business a success. On their part, the steamship company would agree to make the service meet the demands.

W. Frank Hatheway asked what facilities the boats possessed for passenger traffic?

NOT PASSENGER BOATS.

Mr. Marsh replied that the company would not make a feature of passenger service at present. The capacity of the boats was limited to four or six passengers.

E. A. Goodwin asked for information as to the freight rates on oranges, pineapples and other fruits.

Mr. Marsh replied that the company would secure the fruit on the island and lay it down in St. John on the same plan as pursued by other fruit companies. The cost would, of course, depend on the trade. While the steamer had regular ports of call, yet the timetable permitted her to call at any port on the island. The company now has arrangements with the C.P.R. to give through bills of lading to all places on that line, and doubtless similar arrangements could be made with the I.C.R.

Geo. Robertson referred to the manner in which The Elder-Dempster Steamship Co. was developing the fruit trade in Great Britain. He felt there was business in the proposed line, and would be delighted if a profitable trade could be worked up without a subsidy.

Col. Tucker, M.P., assured the company they would have his best efforts for forwarding any scheme for the development of Canadian trade.

Mayor Daniel, in a brief speech, welcomed Messrs. Marsh and Munro to St. John.

Superintendent Oborne, of the C.P.R. referred to the success of the winter-port business as a good criterion from which to judge the outlook for West-Indian trade. It showed St. John merchants had enterprise and they would doubtless provide large cargoes for the new line.

F. L. Potts, J. N. Sutherland, Colonel Tucker, John Sealy and others also spoke on the future of the line.

CANADIAN PAINT IN THE WEST INDIES.

OUR readers will remember that some two months and a half ago we mentioned in The Merchant that Mr. W. S. Fallis, of The Sherwin-Williams Co., paint and varnish makers, had sailed on a voyage of trade discovery to the British West Indian Islands. Mr. Fallis has, for two years, had charge of The Sherwin Williams' interests throughout the Maritime Provinces, and his selection as an ambassador of the firm in the colonies to the south, was a fitting tribute to the success which has crowned his efforts since enlisting in the services of the company.

He sailed from Halifax by the Erna, of The Pickford & Black line, on September 23, and calling at Bermuda, St. Lucia, Barbados and Trinidad, arrived in Demerara on October 7. At Demerara he remained three days and was successful in opening accounts with several of the most prominent importers. He found the opportunity for trade by no means discouraging despite the fact that the people have been for centuries handling English paints almost exclusively. Prepared paints have been practically an unknown quantity in all of the West-Indian markets up to the present time, but Mr. Fallis expressed the opinion that the same measures which have been taken by his company to introduce The Sherwin-Williams paints throughout Canada, would eventually secure satisfactory results in the various markets visited. He opened accounts at Demerara, Trinidad, Barbados and St. Lucia and reports the outlook for future business most promising. Trinidad, to his mind, is the market which seems to indicate the greatest possibilities, as the natural resources of the Island are rich and varied. While there, he appointed as agent, T. Geddes Grant, a former Nova Scotian, who is doing all that he can to encourage more trade with Canada. Mr. Fallis expressed himself as surprised that a more general effort has not been made by Canadian manufacturers to capture West-Indian trade. At all the ports visited he saw thousands of packages of freight being landed from New York, the bulk of it similar in character to what is produced in Canada. He found the people very hospitable and disposed to listen to what he had to say, but New York has such a hold that it will require a strong and continuous effort on the part of Canadian exporters to

JAMS AND PRUNES

Have a lot.
Going higher.
Want to sell quick.
So are cheap.
Ask for them.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

3 LONG-DISTANCE TELEPHONES.

All Under One Roof

Our capacity will be 500 boxes per day—everything clean, sweet and wholesome.

Keep your season's order for Vinegar for us.

Keep your order for Corn, Peas and Tomatoes for us. May quote futures next week.

We expect in a few days to be in our new warehouses—

Our JERSEY CREAM CANNING FACTORY and STANDARD BROOM FACTORY will occupy No. 82.

Our STANDARD SPICE MILLS are built in rear of No. 82. Our GROCERY WAREHOUSE, SAMPLE ROOMS and OFFICES will occupy No. 84.

Our VINEGAR FACTORY will occupy No. 86, and over the whole, on the fourth floor, will be our

JERSEY CREAM YEAST FACTORY,
THE FINEST IN AMERICA.

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab Street, HAMILTON.**

LENT

is early this year. Get in your supplies before our stock is broken. We have everything you want in the fish line at money-making prices for you. **Dip in!**

Half-Barrels Salt Water Salmon.
Half-Barrels No. 2 fat Mackerel.
Pails No. 1 extra choice fat Mackerel.
Pails No. 2 fat Mackerel—very nice.
Half-Barrels No. 1 Labrador Herring.
Barrels No. 1 Labrador Herring.
Pails No. 1 Labrador Herring.
Cases Boned and Skinned Cod, 100 lbs.
Boxes Pure Cod, Boneless, 1's and 2's, blocks.
Half-Barrels Lake Superior Salmon Trout—**LATE FALL CATCH.**

ALL PICKLED FISH REBRINED BEFORE BEING SENT OUT.

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON, ONT.

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers. 49 Front St. East, TORONTO.

break it. Mr. Fallis named a number of Canadian-manufactured articles which he felt sure could be marketed in the West Indies at a considerable profit. He thinks that, with the present steamship connection from Canada, our people are losing a great opportunity if they do not go out and see what the trade possibilities are. —The Maritime Merchant.

TO VISIT THE WEST INDIES.

A change has been made in the personnel of the representatives of The Canadian Manufacturers' Association, who leave on the 27th inst. for the West Indies. Mr. Robert Munro, the President, will go, as originally intended, but Mr. E. M. Wilcox, Assistant Secretary, havin resigned to take a position with The Robert Simpson Co., will have to give place to another, and the choice has fallen on Mr. J. F. N. Stewart. The deputation will visit Bermuda, St. Kitt's, Antigua, Montserrat, Dominica, St. Lucia, Barbados, St. Vincent, Grenada, Tobago, Trinidad, and Demerara, then returning by the Island of Jamaica.

EARLY CLOSING IN CHATHAM.

At Chatham, N.B., all the merchants, excepting two, have signed an agreement whereby they agree to close their places of business at 6 o'clock p.m. each week night, except Saturday, during the months of January, February and March. The above agreement took effect on Monday, January 6, 1902.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

VON NEUBRON & CO., cigar manufacturers, Berlin, Ont., have assigned to Jos. H. Brick. Their creditors will meet on January 15.

Neil J. Gillis, general merchant, Glace Bay, N.S., has assigned.

A. Madden, grocer, Sault Ste. Marie, Ont., is asking an extension.

J. N. A. Carriere, general merchant, St. Philippe, Que., has assigned.

James A. Morden, grocer, Toronto, has assigned, and a bailiff is in possession.

W. H. Drake, grocer, Halifax, N.S., has assigned, and his creditors meet on January 20.

J. T. Fradette, general merchant, St. Prime, Que., has assigned to V. E. Paradis.

H. Girard & Co., grocers, etc., Montreal, have assigned to Chartrand & Turgeon.

D. W. McClure, general merchant, Fort William, Ont., has assigned to Charles W. Jarvis.

The creditors of Robert Lukey, confectioner, Lindsay, Ont., will meet on January 17.

L. J. Palmer, general merchant, Conway Station, P.E.I., has assigned to Carvell Bros.

A sheriff is in possession of the restaurant of McCaulcy & Munn, Vancouver, British Columbia.

Edmund N. Sadler, confectioner, grocer, etc., Carleton Place, Ont., has assigned to John McPherson.

A demand for the assignment of Antoine O. Decaric, trader Notre-Dame de Grace, Que., has been made.

L. H. Cormier, general merchant, Mount Carmel, N.B., offers to compromise at 40c. on the dollar, secured.

Michael H. McCarthy, baker, Windsor, Ont., has assigned to J. Edward O'Connor. His creditors meet on January 21.

The assignee of John McGranahan, grocer, Margaretsville, N.S., is advertising for tenders. His creditors meet on March 10.

Alex. Reid, grocer and provision merchant, Toronto, has assigned to Richard Tew, and there will be a meeting of his creditors on January 17.

M. York, baker, Huntsville, Ont., has assigned to T. J. Woodcock, Newmarket, Ont., and there will be a meeting of his creditors on January 21.

The creditors of M. Vigneau, who conducts a grocery store and shoe business, at Danville, Que., have called a meeting for January 23, to appoint a curator.

PARTNERSHIP FORMED AND DISSOLVED.

Morin & Co., commission agents, Montreal, have dissolved.

Thomas Hall & Co., gardeners, Outremont, Que., have dissolved.

Jones & Anderson, general merchants, Wyoming, Ont., have dissolved, Willard Jones continuing.

Burke Bros., bakers and grocers, Ham-

153 Boxes White
135 Boxes Colored

Pan-American First Prize Cheese.

Each box bears the Pan American Label, and scored 96-99 points out of a possible 100. Price, 10½c., subject to being unsold.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, 51 Colborne Street, TORONTO.

SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

ilton, Ont., have dissolved. They are succeeded by E. & A. Burke.

H. C. Barnaby & Sons, general merchants, Bridgewater, N.S., have admitted H. S. Barnaby as partner.

SALES MADE AND PENDING.

The stock of T. P. Hefferman, grocer, Guelph, Ont., has been sold.

Heron & Youngs, general merchants, Embro, Ont., have sold out.

J. E. Pedlow, general merchant, Vienna, Ont., is advertising his business for sale.

T. A. Stanlake, confectioner, Elgin, Man., is advertising his business for sale.

The Ranchers' Supply Co., general merchants, Innisfail, N.W.T., have sold out.

Frank Nicolette, confectioner, Hamilton, Ont., is advertising his business for sale.

The assets of W. J. McGrath, grocer, Ottawa, were sold at auction on December 16.

The assets of J. L. Aubert, general merchant, St. Eloi, Que., are to be sold on January 17.

The assets of Albert Roy, grocer, Quebec, are to be disposed of by bailiff's sale on January 17.

B. F. Reid, general merchant, Aylwin, Que., is to have his assets sold by tender on January 17.

W. Henry Scovil & Co., commission grocers, St. John, N.B., have sold their stock and gone out of business.

The stock of H. Levasseur, general merchant, Fannystelle, Man., was advertised for sale by auction on January 14.

The assets of George Dagleish, sr., manufacturer of matches, Hull, Que., are to be sold by auction on January 17.

The stock of J. C. Chouinard, general merchant, St. Charles, Bellechasse, Que., has been sold at 45 cents on the dollar.

CHANGES.

Goldvogel Bros. have registered as tobacconists, Montreal.

The Cargill Sugar Co., Cargill, Ont., has obtained a charter.

E. T. Stiles, grocer, Innisfail, N.W.T., has sold out to Stiles & Dea.

G. A. Allain, grocer, Vancouver, B.C. is succeeded by J. R. Jackson.

George Rowntree, grocer, London, Ont., has sold out to Blanchard Bros.

Capsey & Bockers, general merchants, Frelighsburg, Que., have registered.

D. W. Brown has sold his restaurant at Moncton, N.B., to Chappell & Son.

H. M. Douglas, cigar manufacturer, London, Ont., is succeeded by Douglas & Ross.

The Midland Mercantile & Trading Co. Limited, Midland, Ont., has obtained a charter.

A. D. Sinclair, grocer, Arnprior, Ont., has sold out his stock to McCormick & Company.

Manson Bros., general merchants, Wolseley, N.W.T., have sold out to I. Curtis & Co.

Thompson & Edwards, manufacturers of cigars, Ridgetown, Ont., have sold out to O'Brien Bros.

T. H. Smith & Co., produce and commission merchants, Toronto, have changed their style to Smith & Carmichael.

FIRES.

James Courtney, tobacconist, Rat Portage, Ont., has sustained some loss by fire.

A. Dagneault & Co., bakers, Montreal, were burned out. They were partiall insured.

George Stewart, grocer and florist, Goderich, Ont., has sustained some loss by fire.

INQUIRIES ABOUT CANADIAN GOODS.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London :

1. Inquiry has been made for the name of a first-class firm of engineers and ironfounders in Canada who would undertake to make a patent grinding machine, and to represent an English house supplying machine tools.

2. An important firm of soap manufacturers wish to enter into communication with a Canadian firm who would be prepared to buy their goods and with whom they would be ready to enter into an exclusive arrangement. They would prefer to correspond with a reliable firm having travellers calling upon druggists and others interested in high-class toilet soaps and perfumery.

3. The same firm would also like to correspond with a Canadian business house in a position to handle household soap.

4. A Rotterdam firm is asking for the names of firms in the Dominion dealing in ores of various kinds.

5. A correspondent in the west of England asks to be furnished with particulars of the export timber trade of the Province of British Columbia with a view to opening up business relations.

Inquiries received at the Canadian section of the Imperial Institute :

6. A manufacturers' agent who is established both in London and Canada seeks a few additional agencies of Canadian manufacturers wishing to develop trade in the United Kingdom ; Canadian references furnished.

7. A manufacturer of gelatines, glues, greases, etc., asks to be placed in touch with a first-class Canadian house prepared to handle same.

[The names and addresses of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER.]

Upton's Marmalade

New season's make now ready. Of finest quality—made entirely from bitter oranges and granulated sugar.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

TORONTO RETAIL GROCERS' ASSOCIATION.

The "At-Home," Early Closing, and Other Questions Discussed.

LAST Monday evening, January 13, St. George's Hall, Elm street, Toronto, was the scene of an enthusiastic meeting of The Toronto Retail Grocers' Association, who gathered in greater numbers than usual in their room in that building. Lots of enthusiasm was displayed by the members, and the business was rushed through without delay.

Previous to the installation of the new officers, who will do their appointed duties during this year of 1902, the past-president of the association, B. Panter was in the chair.

The reports of the hall, refreshment, music and printing committees were then received regarding the coming "At Home."

The hall in the Temple Building, it was announced, had been secured for the evening decided on, Wednesday, January 29.

Two hundred guests, at least, are guaranteed for the supper, for which tenders were received from Harry Webb and R. J. Lloyd. The latter provided a more appetizing menu, and as his price was also very reasonable, he was given the contract in preference to the other tenderer.

D. D'Alesandra's orchestra will supply the melody for the dancers again this year. Eight pieces, including a cornet, are comprised in this band. J. F. Schoales stated also that he had secured the services of Master Jack Challis, of All Saints' choir, to sing during the evening. This lad is said to have a sweet and pleasing voice that has given him a good hearing wherever he has before sung. His accompanist will also be engaged.

Thomas Soole, of Toronto Baseball Club fame, has been given the contract for the printing. A new feature will be the 200-dance programmes that will be provided.

"Before we go any further, I would like to know whether the retail grocers intend to continue the early-closing fight this year," said F. W. Johnston.

"We have met with success in the abolition of trading stamps, mainly through our persistent efforts," replied B. Panter. "I don't see why we should not go in this year to win, and so would suggest that a committee be appointed to wait on Mayor Howland and arrange for another deputation."

R. Robertson also favored immediate action. Somebody here noted that at the last municipal contest those aldermen who had been the opponents of early-closing were either defeated, or else returned with very narrow majorities, while they who favored this by-law, were returned at the head of the polls, like Alderman Spence.

So, in a resolution proposed by F. W. Johnston, and carried unanimously, Secretary Hawes was instructed to write to Ald. Urquhart and Spence, by way of inquiring when another deputation could be conveniently arranged.

At that moment, those present were informed by the doorkeeper, that outside was a deputation from The Grocery Clerks' Association, waiting for an audience. So, after the usual procedure, it was moved that they be given a hearing.

W. J. McGrath, Wm. Bail and R. H. Hudson, who formed the above deputation, were admitted and W. J. McGrath was given the floor. He gained courage from the faces around him and proceeded to explain that all they wanted was that, as they were contemplating giving prizes for an essay on a given subject, they came to ask The Grocers' Association to donate something in the way of pecuniary assistance.

R. H. Hudson followed by explaining that the subject for these essays would either be "Store and Window Trimming and Dressing," or "Condiments." His opinion was that three prizes ought to be awarded, having a value of, say, $15, $10, and $5 respectively. They would like the grocers to furnish three or at least two judges, and also, if they thought necessary, to suggest other topics.

"We are all banded together," he said, "to inquire into and find out all things possible concerning what we intend making our life's work." He then went on to mention that several firms manufacturing condiments had expressed their willingness to give money for prizes, but as yet none of their offers had been accepted. Those essays which had met with the approval of the judges, it was their intention to have published in "The Canadian Grocer." If it was thought worth while, they could be afterwards printed in pamphlet form.

Wm. Bail had interviewed several grocers and others and found that they all favored the scheme, some pronouncing it a good one. He concluded by inviting the grocers down to any of their meetings, which are held in their room in the Temple Building.

They were then informed by the president that the matter would be most seriously considered by The Toronto Retail Grocers' Association, and the deputation retired.

Three accounts, amounting in all to about $34, were left over to the executive committee to consider and to pay if found correct.

Amidst much enthusiasm, the installation of the new officers was then proceeded with. W. J. Sykes was hailed to the chair from his post at the door, amidst cheers, and he thanked them heartily for their compliment. He was let go on promising to give a big speech at the next meeting. As the name of each new officer was announced, it was received with cheering, and all had to make some remarks. When it came to Edward Hawes' turn to be installed as secretary, he proceeded to express his appreciation at being amongst such a fine lot of business men. He alluded to the killing of the trading stamps, and said the only fault that he could find was that grocers were all too modest and that things would be better for them if they did a little more shouting.

B. Panter made a short address in which he stated that the executive committee should advertise for a new secretary to relieve Mr. Hawes, as he had to attend to his own private business, which took up most of his time. He also remarked that there was too much cutting being done all over the city. "If men could only have the backbone to stand out against it, there would not be so many in prison for misrepresentation and fraud," he concluded.

The new President, W. J. Sykes, then declared the meeting adjourned.

A LITTLE RECREATION

After business was concluded the members settled down down to have an hour or two's solid enjoyment, in which they were assisted by a number of fruit dealers. Cards and games were provided and there was an ample supply of refreshments. Poet Sabine, who was present, was induced to sing a song, which he announced was of his own composition. In fact, it was the identical song which had helped Mayor Howland's chariot along to victory. But that didn't in the least detract from its popularity.

Speeches were also made by Thomas Cleghorn, of Cleghorn, Smith & Co.; Ed Oke, of Clemes Bros., and Thomas Vance, of Vance & Co., all of whom are prominent fruit men. They all rediscussed the matter of the early-closing of the fruit market, which they, in common with the grocers, maintain ought to be over for the day at 12 o'clock noon. The difficulty hitherto has been to induce the shippers to send in their stuff early in the morning instead of in the afternoon. If the Grand Trunk could only be induced to allow fruit to be shipped in only on the morning trains this problem would be solved.

GROCERS' SECTION OF THE T.R.M.A.

THE Grocers' Section of The Toronto Retail Merchants' Association held their regular meeting at their headquarters, at the corner of Bay and Richmond streets, Toronto.

The chief business that came up was the report of the committee that was to wait on The Wholesale Grocers' Association regarding the prices of biscuits and also the selling to consumers. It was stated in their report that they have managed to bring about a joint meeting on January 17 of The Wholesale Grocers' Association and a committee representing the Retail Grocers' Section. The members of this committee are: F. E. Higgins, R. Passmore, F. W. Nettleton, T. A. Mix, W. H. Smith, G. W. Johnston, and the general secretary.

The meeting then proceeded to discuss a departmental-store Bill that will be brought before the present session of the local Legislature. It was unanimously agreed to support the measure. They then proceeded to appoint a committee to wait on the other sections of The Retail Merchants' Association to provide a suitable entertainment to celebrate the abolition of trading stamps.

There is a very small profit now obtained on Shredded Wheat Biscuits. There was considerable discussion on this topic, which, among other things, will be considered with the other sections of the retail trade.

Notices of motion were given that questions as to what action should be taken with regard to the present unsatisfactory condition of the Weights and Measures Act would be taken up at the next meeting. The present prices of tin boxes with glass fronts will also be touched.

The membership committee reported a total of 125 members enrolled.

As is their usual custom the annual election of officers will take place at their next meeting. The meeting then adjourned.

Robert P. Dagleish, general merchant, Mount Forest, Ont., has assigned to Henry R. Duke, and there will be a meeting of creditors on the 17th inst.

SPECIAL BONUS

on

SUNLIGHT SOAP (Octagon)

and

LIFEBUOY SOAP

Our list of July 1st, 1901, remains in force, both as to prices, rebate and terms; but, at the end of each quarter, we shall add together the orders from each customer for Sunlight ***Octagon*** (not doublets) and Lifebuoy Soap, and where the customer has taken during the quarter one case or more of any of the following: Monkey Brand, Lever's Dry Soap, Y Wise Head Z Soap Powder, to four cases of either Sunlight ***Octagon*** or Lifebuoy, or the two assorted, we shall allow a special bonus of 25 cents per case off the four cases, and a cheque will be sent for the amount. The effect of this on a five-case order during the quarter will be that the customer is entitled to a bonus of 25 cents on the four cases of Sunlight Octagon and (or) Lifebuoy =$1.00.

LEVER
BROTHERS
LIMITED
TORONTO

"CONDOR" Tea—Japan

Were I Not Positive

"NECTAR" Tea—Black

of the advantages I can give, I would not want to influence you; but I know for a fact that the goods I offer are the best values on the market, and as the proof of the pudding is in the eating of it, it is easy to judge for yourselves by **asking for samples. A new lot—**

90 Matts—8 5-lb. boxes each—a first-class sun-dried Japan Tea, bright, strong liquor, at **18½c.**

BALANCE OF LOT, 150 MATTS, IN THREE WEEKS AGO—

50 Matts—8 5-lb. boxes—first-class olive color Japan Tea, strong, bright liquor, at - **18½c.**

JUST IN—

1,000 lbs. nice fresh perfect brown Nutmegs, 105/10 to the lb., at - - - **45c.**
Special price to jobbers in case lots. **Nutmegs have touched bottom, never were so cheap. Take advantage of this line.**

50 Bags best quality clean Black Penang Pepper, at - - - - - **15½c.**
Special price to jobbers. All Peppers are going higher. Now is your time to buy.

HIGH-GRADE GOODS—

15 Half-chests choice Lapsang Souchong Congou Black Tea, at - - - **30c.**
20 " choicest Lapsang Souchong Congou Black Tea, at - - - **37½c.**
10 Cases choicest sifted Moyune Young Hyson Tea, at - - - - **42½c.**
10 Half-chests genuine English Breakfast Extra Ning Chow Congou, the sweetest and best to drink, at - - - - - - - - - **45c.**
10 Half-chests choicest genuine English Breakfast Ning Chow Congou, at - - **35c.**
35 " choice genuine English Breakfast Ning Chow Congou, at - - **25c.**
10 " extra choicest Golden-tipped Orange Pekoe Ceylon Tea, at - - **45c.**
20 " choicest Golden-tipped Orange Pekoe Ceylon Tea, at - - - **35c.**
25 " choice Golden-tipped Orange Pekoe Ceylon Tea, at - - - **25c.**
7 " beautiful Golden Liquor genuine Formosa Oolong Tea, at - - **37½c.**
6 Boxes richly perfumed, scented Orange Pekoe Tea, at - - - - **37½c.**

GREEN CEYLON, 3 qualities, 3 prices—15c., 17½c., 20c.

High-class goods a specialty—with a large stock of all grades and all kinds of Teas, Coffees, Spices and Vinegars. Wholesale.

Madam Huot's Coffee

E. D. MARCEAU

281-285 St. Paul St.,

MONTREAL.

"Condor" Mustard The only pure

DO NOT PLACE YOUR ORDER FOR

GEM JARS

UNTIL YOU SEE OUR TRAVELLERS. WE HAVE THE "LATEST" IN OUR **"ANCHOR"** GEM JARS. THEY ARE NEW SHAPE, CLEAR GLASS.

WRITE FOR QUOTATIONS AND PARTICULARS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, ETC. **TORONTO.**

QUEBEC DAIRYMEN MEET.

NEARLY 200 dairymen from all parts of Quebec, attended the dairy convention at St. Hyacinthe, Que., on January 8 and 9, at which many important papers were read containing valuable information. Papers on the inspection of butter and cheese by Messrs. Plomondon and Bourbon took up the greater portion of the first day. The paper on butter contained some excellent advice, bringing forth numerous questions, the answers to which aroused considerable discussion.

The poor quality of the milk last summer is alleged to have been the cause of the indifferent cheese made in the season just closed.

The banquet on the evening of the first day, which was well attended, was a brilliant affair, several men of prominence being present. It was presided over by H. Bourgault, chairman of the organization committee.

As one of the most burning questions amongst Quebec dairymen at the present time is the establishment of an agricultural college in that Province, this formed the principal theme on which many of the speakers dwelt. The model to be followed will likely be that of the agricultural college at Guelph, Ont., and the cost will be about $100,000. To obtain the aid of the Dominion Government, the Hon. Mr. Bernier, Minister of the Interior, promised his influence at Ottawa.

This project also received the support of A. Bourgeault, who, in his remarks, stated that last season's business in butter and cheese, at Montreal, reached the respectable total of $19,000,000.

Several others also addressed the meeting, amongst whom were the Hon. Mr. Brodeur, Speaker of the Quebec House; G. Morin, M.L.A., P. McLagan, President of The Montreal Cheese and Butter Association, all of whom endorsed the establishment of the above-mentioned college.

The next morning the annual election of officers was held, with the following results:

President—J. A. Vaillancourt.

Vice-President—C. H. Parmelee.

Secretary—E. Castel.

The afternoon and evening sessions were taken up by papers being read on pork and bacon, milch cows, and kindred topics, all containing valuable hints for those present.

EXPERIMENTS WITH VARIETIES OF SUGAR BEETS.

A BULLETIN has just been issued by the Department of Agriculture, at Ottawa, giving the results obtained from trial plots of grain, fodder corn, field roots, and potatoes. The bulletin covers the experiments of several years, and is quite interesting. To the readers of "The Canadian Grocer," the experiments with varieties of sugar beets will prove of most interest. The number of varieties dealt with in the bulletin are four—the four that showed the best results during the four or five years covering the test. The results at the different experimental farms were as follows:

CENTRAL EXPERIMENTAL FARM, OTTAWA, ONT.

	Per acre. Tons.	Lb.
1. Danish Improved	26	1,735
2. Improved Imperial	26	968
3. Wanzleben	25	1,496
4. Danish Red Top	25	284

An average crop of 26 tons 40 lb per acre.

EXPERIMENTAL FARM FOR THE MARITIME PROVINCES, NAPPAN, N.S.

	Per acre. Tons.	L .
1. Red Top Sugar	27	950
2. Danish Red Top	26	487
3. Improved Imperial	26	402
4. Danish improved	23	575

An average crop of 25 tons 1,613 lb. per acre.

EXPERIMENTAL FARM FOR MANITOBA, BRANDON, MAN.

	Per acre. Tons.	Lb.
1. Danish Red Top	31	1,013
2. Danish Improved	26	1,077
3. Red Top Sugar	25	426
4. Wanzleben	25	93

An average crop of 27 tons 152 lb. per acre.

EXPERIMENTAL FARM EOR THE NORTHWEST TERRITORIES, INDIAN HEAD, N.W.T.

	Per acre. Tons.	Lb.
1. Danish Red Top	19	225
2. Red Top Sugar	16	1,446
3. Improved Imperial	15	1,270
4. Wanzleben	15	789

An average crop of 16 tons 1,432 lb. per acre.

EXPERIMENTAL FARM FOR BRITISH COLUMBIA, AGASSIZ, B.C.

	Per acre. Tons.	Lb
1. Danish Red Top, 3 yrs	28	1,222
2 Improved Imperial	22	528
3. Red Top Sugar	21	536
4. Vilmorin's Improved	20	1,696

An average crop of 23 tons 495 lb. per acre.

The four varieties of sugar beets which have produced the largest crops during the past four or five years, taking the average of the results obtained at all the experimental farms, are:

	Per acre. Tons.	Lb.
1. Danish Red Top	26	246
2. Red Top Sugar	23	172
3. Danish Improved	22	1,091
4. Improved Imperial	22	792

An average crop of 23 tons 1,075 lb. per acre.

Seven varieties of sugar beets were in all tested during the experimental period.

That economic gardener who crossed strawberries and milkweed, in the hope of growing strawberries and cream, did not succeed. But **WE HAVE SUCCEEDED IN** producing the most nourishing, palatable and truly creamy breakfast food in our

SUPERIOR BREAKFAST CREAM

(CEREAL)

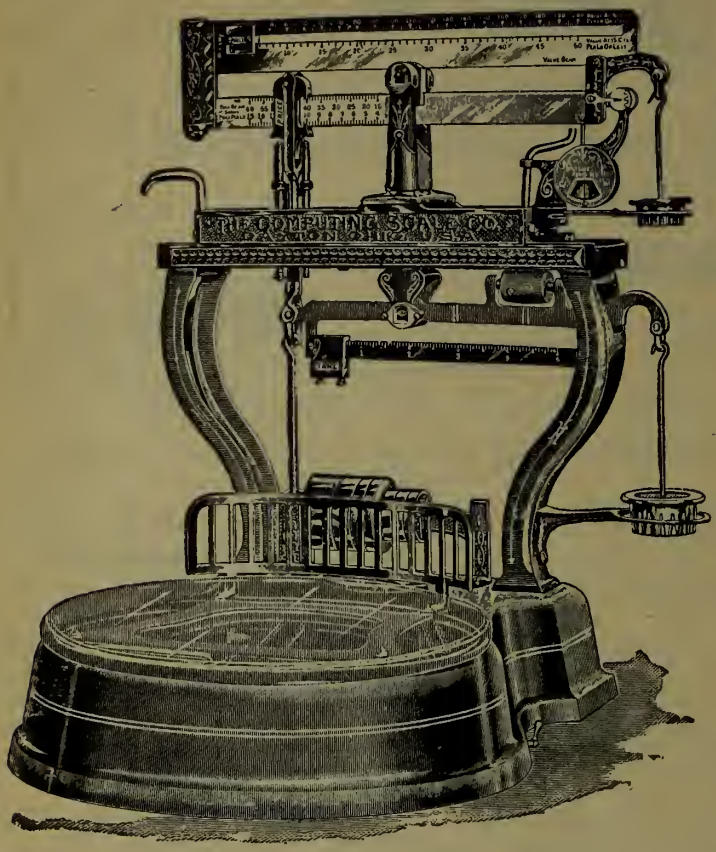
We are open to prove this by sending you a sample, or by filling your order for a case (3-dozen packages) through your wholesale grocer.

North-Western Cereal Co., - - - London, Canada

Manufacturers Superior Breakfast Cream and Superior Gluten Flour,

For Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

SIMPLE, SYSTEMATIC, SAVING.



These three virtues are embodied in our **MONEY-WEIGHT** Scales.

SIMPLE: Because anyone can use them with ever assured satisfaction.

SYSTEMATIC: Because they teach system, and impart system through your whole establishment.

SAVING: Because they rescue the profit which is justly your own.

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L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.

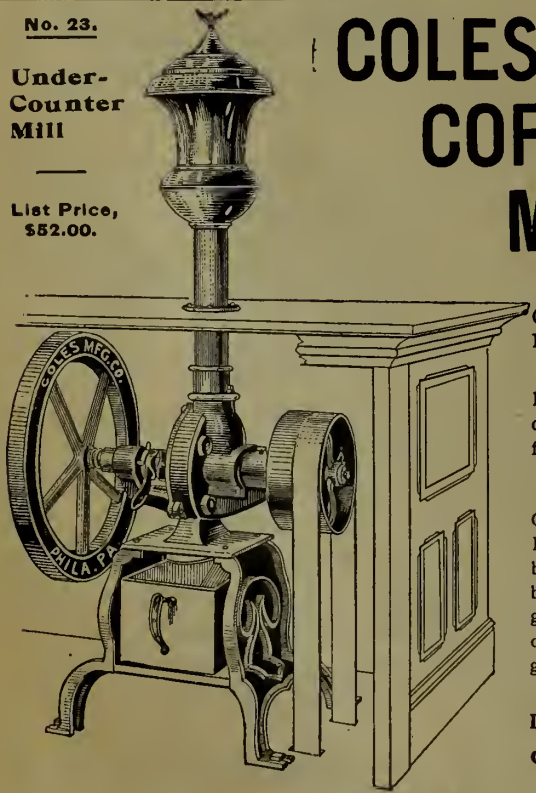
White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, $52.00.

COLES COFFEE MILLS



None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents TODHUNTER, MITCHELL & CO., Toronto.
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FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Rowntree's

Chocolates and Pastilles

The "Court Circular" says of the Chocolates:

"Unexcelled for purity, delicacy of flavor, and daintiness. They compete with, if not surpass, the finest French chocolates made."

"Grocery" says:

"One thing in which Messrs. Rowntree & Co. excel is undoubtedly their Gums. The secret lies in the quality of the Gum, the excellence of the flavoring, and the carefulness in manufacturing."

Two excellent lines of confections made by the manufacturers of

Elect Cocoa and Elect Lemonade.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

AN INCOMPETENT BODY.

EVERY movement Toronto makes to improve its municipal machinery appears to be abortive. When, some eight or nine years ago, the number of the wards was reduced it was hoped that the influence of the ward heeler would be weakened and that the quality of the aldermen would be improved. But it is only necessary to compare the members of the council of to-day with the council of ten years ago to prove how fallacious that effort has been.

Then came the Board of Control, into which was to be gathered the aldermanic cream. But here again the expectations of the municipal reformers have not been realized. And the composition of the Board for 1902 furnishes the most concrete example of this that we have had since that particular piece of municipal machinery was created.

To the business men of Toronto who concern the mselves in the affairs of the "Queen City," the Board of Control for 1902 in a travesty on municipal government even as we have it to-day. And it is no wonder. Not one among the four is a strong man. And yet the power which, under the Act of the Legislature the members thereof exercise, is great.

The Council is weak enough ; but the Board of Control that emanated from it is infinitely weaker. It is incompetence personified.

It is to be hoped that the glaring incompetency that is concentrated in this year's Board of Control, and, not only in the Board of Control, but in the chairmanships of the different standing committees of the Council, will awaken the business men of Toronto to a sense of their duty. It is a well-known fact that they do not now do their duty.

The predominating influence in the municipal politics of Toronto is the ward heeler. The business man is nowhere. And it is only because he, by his apathy, permits it.

ANALYSIS OF HOG STATISTICS.

ACCORDING to statistics compiled by The N. K. Fairbank Company, there were 1,030,000 hogs in Chicago during December, against 870,000 for a corresponding period of a year ago. It is very interesting to note that the hogs for December, 1901, were 20 per cent. less in weight than a year ago.

Even if a light hog cut to as good advantage as a heavy one (which it does not) the 1,030,000 hogs received last month would really mean 50,000 hogs less rather than 160,000 hogs more, to say nothing of the extra labor for slaughtering the increased number.

The above report is particularly applicable to Canada, and is confirmed by the leading packers. Hog-raisers cannot afford to pay the extreme price for corn, and can avoid the necessity of feeding the hogs further by bringing them into the market when they they are young and with very little fat on. This anxiety on the part of the farmer points to a very decided shortage on hogs, not only during the coming spring, but possibly for twelve months to come.

The relatively small quantity of fat hogs tends to a continuance of high prices for lard, and the cotton oil market, in sympathy, has shown a very marked advance equivalent to over 1c. per lb. during the past two weeks, which means higher prices for compound lard, "Cottolene" and cotton oil products.

SHARP ADVANCE IN SULTANA RAISINS.

A RATHER more interesting state of affairs than is usual has developed in the Sultana raisin market.

About Christmas, stocks in Smyrna were reduced to 450 tons, while the quantity at inland points was estimated to be only 1,200 tons.

Statistically, the market has not been in such a position since 1890. The demand at that time was good, and mail advices from Smyrna under date of December 24 said that higher prices were expected at the turn of the year.

The Produce Markets' Review, of London, Eng., in its issue of December 28, speaking of Sultana raisins, said : "Although it must be allowed that, taken in comparison with former years of proportionate crop dimensions, the present prices are reasonable, or even low, yet any sudden advance would be deplorable, as such would undoubtedly tend to retard the improvement in the general demand for this fruit, which has been a characteristic feature since the commencement of the new crop."

However, prices since then have advanced quite sharply, having, within a recent period, appreciated 7 to 9s. per cwt., according to grade, while stocks are practically exhausted in Smyrna.

The developments in the primary market have not been without their influence in Canada. Buyers have been a little more ready than usual to place orders. There has been, in consequence, more demand on spot goods, and as stocks are light wholesalers have been drawing upon each other for supplies. We hear of transactions between wholesalers at an advance of ¼c. per lb. above the figures that a week or two ago were quoted to the retail trade.

The ruling figures to the retail trade are now 8½c. per lb. for the lowest grades up to 12c. for the highest ; but the advances these figures show are not relatively as large as those recorded in the primary market.

HON. SYDNEY FISHER AND THE TARIFF.

IN an address at Leskard, Ont., on January 9, Hon. Sydney Fisher, Minister of Agriculture, said there was no Customs duty in Canada over 35 per cent.

Mr. Fisher is what a good many of his predecessors in his particular portfolio were not, namely, a practical farmer. And he has, on the whole, administered his Department with acceptance. But because Mr. Fisher is an efficient Minister, it does not follow that mistakes which he may make should go uncorrected. Indeed, the very fact that such can be said of him gives his utterances all the more weight, and makes it all the more necessary that they should be rectified when they are wrong.

In declaring that there was no duty over 35 per cent., Hon. Mr. Fisher was wrong. We cannot believe that he intentionally said what was not true ; but as some of the articles on which the duty exceeds 35 per cent. appertain more to his Department than to any other in the Government, it is difficult to understand his digression from the facts.

On canned vegetables, for example, the duty is much larger than 35 per cent. The duty is a specific one of 1½c. per lb., and means, based on to-day's prices, a rate of at least 50 to 60 per cent. On jams and jellies the duty runs from 45 to 50 per cent. at the smallest calculation. Then, there is granulated sugar, the duty on which, according to the price at which importations are being made this week in Toronto, approximates closely to 50 per cent.

It is true there are not a great many articles on which the duty is over 35 per cent., but still there are enough to establish the incorrectness of Mr. Fisher's assertion.

It is not with any desire to be captious that we draw attention to the incorrectness of Mr. Fisher's remarks regarding the duty, but there is altogether too much recklessness on the part of public speakers in both political parties, and independent journals are only performing their duty when they expose them.

HON. MR. FIELDING'S "SCOOP."

There was nothing particularly clever about Hon. Mr. Fielding's action in inviting Marconi to visit Canada when the Anglo-American Company undertook to force him out of Newfoundland. He, however, did a wise thing. And, after all, what is most essential in public men as in business men is wisdom, not cleverness.

His action has certainly pleased the man who has given utility to wireless telegraphy and made the establishment of one or more stations in Canada all the more probable.

Mr. William Smith, secretary of the Post Office Department, who has recently returned from Newfoundland, says that Marconi was greatly perturbed when he was served with the now-famous notice by The Anglo-American Cable Co., and that Mr. Fielding's invitation to visit Canada was a great relief to him.

Besides being a direct benefit to Marconi, the invitation of Mr. Fielding was indirectly at least a benefit to Canada itself, coupling as it did this country with the name of the great inventor, whose recent wonderful results in wireless telegraphy have astonished the world.

Canada is benefitting from Mr. Fielding's action because he did the right thing at the right moment. Like a trained newspaperman that he is, he saw there was a good thing in it for Canada. And by acting quick he got, to use a newspaper term, a "scoop" on his esteemed contemporary, the United States. He is to be congratulated.

THE SUGAR SITUATION.

THE weakness of the sugar market is the most unsatisfactory feature of the grocery trade as it enters upon its course of another year.

In raw beet sugar another low record has been established, namely, 6s. 4½d. f.o.b. Hamburg, while in Canada on Tuesday, through a decline of 10c., the price again fell back to the low record figure touched a few weeks ago. In New York there is a decline of 10c. in granulated and 5c. in yellows.

Although the market price of refined sugar in the United States is higher than the figures ruling in Canada for the product of the home refineries, granulated sugar is being laid down in Toronto this week from there quite a little below the price of the domestic article. The chief explanation of this is, of course, the rebate which the refiners in the United States obtain on the imported raw sugar that is contained in the refined article when exported.

The weakness of the sugar market in the United States is accentuated by the keen competition among the refiners, for, in spite of the reduction, two of the independent refineries over there are still openly giving a special 1 per cent. rebate.

Willett & Gray's Weekly Statistical Sugar Trade Journal of January 9 says there is nothing in the outlook to indicate any change for the better, although it is of the opinion that with centrifugals down to 3½c. there would undoubtedly be more extensive buying of raw sugars than has been seen for some months. The present price of centrifugals is 3 9-16c.

Stocks in the four United States ports are heavy, being 123,901 tons at the end of last week, compared with 86,190 the corresponding time last year. The receipts last week were 14,268 tons and the meltings 21,000, but the sales from store, added to the receipts of the week, about equalled the meltings, and left refiners' stocks practically unchanged.

CHARLOTTETOWN BOARD OF TRADE.

ON the night of January 9, the annual meeting of the Charlottetown, P.E.I , Board of Trade was held in their rooms, with their president, W. H. Aitken, in the chair. In his address he pointed out the recent sailing of the ss. Dalton Hall for England with a cargo valued at $150,000, consisting of the Island produce.

He also touched on various other matters in connection with the Island, referring to everything of importance that occurred during the past year.

The secretary's report showed a paid membership of 76, the receipts for the year being $167.43, and the expenditure $148.96, leaving a balance of $18.47, with cash in the bank amounting to $123.95. The following were elected officers for the coming year :

President—Geo. E. Auld.
Vice-President.—J. A. Messervoy.
Secretary.—W. W. Clarke.
Council.—W. H. Aitken, J. T. Crockett, B. C. Prowse, F. H. Beer, Jas. Paton, C. Lyons, S. W. Crabbe, T. Handrahan.

After unanimously passing a resolution calling on their representatives at Ottawa to ask the Government for a special mail train in connection with the Stanley at Summerside and the Minto at Georgetown, inward and outward, the meeting adjourned.

THE FRUIT TRADE OF THE WEST.

MR. W. A. McKinnon, chief of the dairy division of the Department of Agriculture, Ottawa, arrived in Winnipeg on Thursday last for the purpose of interviewing and installing Mr. J. J. Philip as fruit inspector of Manitoba. Your correspondent had the pleasure of a chat with Mr. McKinnon and also of attending the meeting of the Fruit Exchange at which Mr. McKinnon explained the working of the new Act.

Mr. McKinnon stated that the fruit division was the latest one called into existence and its object was to promote trade in the best grades of Canadian fruits in distant markets. Continuing, Mr. McKinnon said: "About 12 inspectors have already been appointed in the east and their work for some time at least will be very largely educational; in fact, for the next two months a number of them will be engaged in institute work throughout the fruit sections of Ontario and the Maritime Provinces. It will be the aim of these inspectors to

EDUCATE THE FRUIT GROWERS

in the best methods of selecting and packing their fruit for long distance shipments. Other matters to be taken up are the two very important ones of suitable cars and fair and reasonable rates for transportation of our fruits. The Department will also concern itself with the question of cold storage for fruit just in the same manner as has already been done for butter. In this line Professor James Robertson has accomplished much and many of the shipments of fruit to Great Britain this last season were highly satisfactory both as to the prices obtained and the condition of fruit on arrival. It is principally for pears and apples that distant markets are sought and some figures may be of interest in this connection. Boxes of Keefer pears containing 112 pears each (the boxes are constructed on very much the same plan as the egg cases at present in use) brought $4 in Canadian money on the British market, while barrels of Keefer pears shipped from the United States and containing three bushels each only brought $6 per barrel.

FRUIT SHOULD BE PACKED BETTER.

"This would bring the price of the specially-packed pears to nearly $24 per bbl., as against $6. Of course it may be said that the fruit sent from Canada was a very special sample, but, even allowing for that, there is a large balance in favor of the more carefully packed fruit. I might say in passing that two methods of packing were followed, in one case the pears were wrapped in paper and fitted into the individual cells of the case, and in the other a small bunch of excelsior was placed in the bottom of each cell and the pears set on that. The English consumer expressed a preference for the unwrapped fruit. There is no manner of doubt that there is a large and ever growing market for our fruit in Great Britain if it is only forwarded in proper condition. It will be part and parcel of the duty of inspector to keep tab on the steamers and see which lines give the best service.

"With the thermograph now used it is possible to keep a very close check on the temperature. These instruments are put into the cold storage room on the steamers in a ventilated box, which is locked before the vessel sails and the key kept in Montreal. It is not possible for it to be tampered with in any way, and when the vessel returns to Montreal it is possible to tell the exact temperature of the room every day while it has been away. In the case of one shipment of fruit we found that it had only varied two degrees in 11 days.

FRUIT SHIPMENTS TO MANITOBA.

"With reference to the fruit heretofore shipped to Manitoba I would like to say that I think some of the difficulty has arisen from the fact that many of our Ontario shippers have failed to realize the great distance the fruit had to come. I am speaking now more particularly of peachss and plums. The difference that has existed in conditions between California and Ontario has been that from the very first California had to seek an outside and distinct market, and for that reason took all the precautions possible and made all arrangements with that end in view. On the other hand, Ontario had from the first a home market and it has been only in times of glut that she has looked to a distance. When she did so she had not the proper machinery at hand to pack fruit to reach a distant market in good condition. I am not excusing the carelessness and defective methods, I am only suggesting a reason why they have arisen. I think that possibly this coming season you will see an attempt made to ship peaches in the same style of package that has been used to send pears to Great Britain, and I believe there is every chance of its being successful. Another disadvantage that Ontario has labored under has been the difficulty of getting up-to-date refrigerator cars.

"The duty of the inspector, so far as Manitoba is concerned, will be largely to see that the Act is enforced in the matter of marking packages and also in the matter of the contents of packages coming up to the quality of the facing. I am in hopes of meeting with the fruitmen of the city this afternoon."

MEETING WITH FRUIT EXCHANGE.

A meeting of the Fruit Exchange was called together by Secretary Carman in his office to meet Mr. McKinnon, when representatives were present from R. A. Rogers & Co., The Macpherson Fruit Company, Bright & Johnston, Lock Bros., and The Imperial Fruit Company. Mr. J. J. Philip, the newly appointed inspector, was also present. Mr. McKinnon took up the Fruit Marks Act clause by clause and carefully explained its working and the position and duty of the inspector in each case. The gist of the Act is as follows:

4. Every person who, by himself or through the agency of another person, packs fruit in a closed package, intended for sale, shall cause the package to be marked in a plain and indelible manner before it is taken from the premises where it is packed, (a) with the initials of the Christian names and the full surname and address of the packer, (b) with the name of the variety or varieties, and (c) with a designation of the grade of the fruit.

5. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in a closed package and intended for sale unless such package is marked as required by the next preceding section.

6. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in a closed package, upon which package is marked any designation which represents such fruit as of finest, best or extra good quality, unless such fruit consist of well-grown specimens of one variety, sound, of nearly uniform size, of good color for the variety, of normal shape and not less than 90 per cent. free from scab, worm-holes, bruises and other defects, and properly packed.

7. No person shall sell, or offer, expose or have in his possession for sale any fruit packed in any package in which the faced or shown surface gives a false representation of the contents of such package, and it shall be considered a false representation when more than 15 per cent. of such fruit is substantially smaller in size than, or inferior in grade to, or different in variety from, the faced or shown surface of such package.

8. Every person who, by himself or through the agency of another person, violates any of the provisions of this Act shall, for each offence, upon summary conviction, be liable to a fine not exceeding $1 and not less than 25c. for each package which is packed, offered, exposed or had in possession for sale contrary to the provisions of this Act, together with the costs of prosecution; and, in default of payment of such fine and costs, shall be liable to imprisonment, with or without hard labor, for a term not exceeding one month, unless such fiue and the costs of enforcing it are sooner paid.

9. Whenever any fruit packed in a closed package is found to be falsely marked, any inspector charged with the enforcement of this Act may efface such false marks and mark the words "falsely marked" in a plain and indelible manner on such package.

During the course of the meeting, Mr. McKinnon said they were most anxious to have the Act tested in every way and its weak points, if any, brought out. It was not the intention to enforce it harshly or arbitrarily, all who knew Professor Jas. W. Robertson's methods of working would be fully assured of that. The sole aim and object of the Act was to encourage Canadian fruit trade along legitimate lines.

Mr. McKinnon further laid stress on the fact that, although there was much educational work to be done, the Act was fully in force and they were prepared and, in fact, in a number of instances had already prosecuted in cases of fraud as to marking and quality of fruit, and so far had been uniformly successful. In fact, each case presented had had such strong evidence in its favor that in no case had a defence been put in.

At the close of the meeting the members of the Fruit Exchange expressed themselves as most heartily in accord with the provisions of the Act, some of the members stating that it would be impossible to commend too highly the action of the Department of Agriculture in this matter. They pledged themselves to heartily support the inspector in his work. From personal conversation it was learned that Mr. Philip's appointment was popular with the trade.

Mr. Philip has been engaged in the fruit business in Winnipeg for about 20 years, a great part of the time on his own account, and is a thoroughly practical man well posted on all branches of the business.

IN THE MATTER OF TEA.

The "SALADA" Tea people set forth the claim that if the successful establishment of the largest packet tea concern on the continent means anything, it certainly counts for a thorough practical knowledge of the business in all its forms—and that this fact must be of immense value to a dealer, the name "SALADA" on a packet being an absolute guarantee that the quality and value are there, thus giving the assurance that in selling "SALADA" no competitor can outdo him for sterling worth, and that this is not merely a printed "claim," but is proven by its enormous sale.

The "SALADA" Tea Co., Warehouses at Toronto, Montreal, Boston, Buffalo, Detroit, Pittsburg, etc., etc.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

JAMS AND JELLIES

This is the season when you can sell a lot of both. Our travellers are now on the road talking Jams. We ask you to try a sample lot. We know if you do we will be able to sell you more.

THE CANADA BISCUIT COMPANY, Limited

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King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 16, 1902.

GROCERIES.

BUSINESS for this time of the year is fairly good, although, of course, when compared with that of a few weeks ago, there is a great deal less in volume. The feature of the trade this week is a decline of 10c. in the price of refined sugars, bringing the figures again down to the lowest on record. The demand for sugar is only moderate. In canned vegetables, while there has been no material change since a week ago, there is, perhaps, a little firmer tone to the market for canned peas. Coffees continue quiet and prices are somewhat irregular. Teas are in fair demand and prices continue to rule firm. Syrups and molasses are meeting with a moderate demand. A fairly good business is still being done in currants, and prices rule firm. Valencia raisins are dull, and quotations are slightly easier. Spices, generally, are firm and in fair demand. A little excitement has developed in Sultana raisins, and quotations are higher than they were a week or ten days ago. A good business is being done in prunes, and prices rule firm. Californian evaporated peaches and apricots are firm, with an upward tendency.

CANNED GOODS.

The situation has not materially changed during the past week, although a slightly firmer feeling is developing in regard to canned peas, and some of the wholesale houses are asking 5c. more than they were a week ago. There also appears to be a little speculative buying; the reason for this is the high price of seed peas, which are up to $6 and $7 a bushel. It is held that at this price a curtailment of the area of peas under cultivation is probable. The demand generally, for peas, is not by any means active. The ruling prices for ordinary brands is 80 to 85c. In tomatoes there is a fair business being done at from 87½ to 90c. There have been some further small shipments to the United States during the past week or ten days, and inquiries are also heard for further lots, but without any transactions being reported further than those already stated. The demand on retail account at the moment is principally from dealers in the city, larger sales having been made there. Corn is in moderate request at 80c. upwards. Only a small business is being done in canned fruits at $1.75 to $2.75 for peaches, and $1.60 to $1.80 for strawberries. A fairly good business is being done in canned salmon for this time of the year. Judging from the present outlook and the condition of prices, the consumption of canned salmon will be very large this year. Prices remain unchanged: Fraser River sockeye, $1.12½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15.

COFFEES.

A good trade is being done in roasted coffees on retail account, but in green Rio coffees very little is being done. Fine, mild coffees are firm in price and quotations are some 15 to 20 per cent. higher than they were two or three months ago. Green Rio coffees continue irregular on the outside markets, prices fluctuating from day to day. Locally, our quotations are unchanged. We quote: Green Rio, No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

CANDIED PEELS.

The demand for candied peels is only of a moderate character, as is usual at this time of the year. We quote as follows: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c., according to brand and quality.

NUTS.

Nothing new has developed either in regard to prices or trade. We quote:

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

Grenobles, 10¾c. by the bale up to 12c. for smaller quantities. Marbots, 9½ to 10½c.; filberts, 9½ to 10½c.

RICE AND TAPIOCA.

Business is still of the usual, steady character and devoid of any special feature. We quote: B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

SPICES.

Nutmegs and mace are about ¼c. per lb. higher in the primary market. Advices in regard to cloves are somewhat irregular, some reporting the market firmer, while others are of contrary character. Those who report a firmer market claim that there has been a partial failure of the crop and that prices will advance. The pepper market still rules firm. Wholesalers report a fairly good demand for ginger, cloves, allspice and pepper.

SUGAR.

The market has again become demoralized. The raw market is down to 6s. 1½d. Last week there was a decline of 1-16c. in raw sugars in New York, and early this week granulated there declined 10c. and yellows, 5c. per 100 lb. In sympathy with this prices of all granulated sugars declined 10c. in Canada on Tuesday, thus putting quotations back to the recent lowest point on record. We now quote granulated on the basis of $3.90 f.o.b. Montreal, for Redpath and St. Lawrence, and $3.85 for Acadia. In Toronto the prices are $4.08 and $4.03 respectively. The meltings in the United States last week were 21,000 tons and the receipts 14,268 tons. The total stocks in the four United States ports at the close of last week were 123,901 tons against 86,190 for the corresponding time last year.

SYRUPS AND MOLASSES.

In syrups there are some good mediums of sugar description offering from the refineries, and there have been some transactions. Business on retail account is rather quiet. A fair business is being done in New Orleans molasses at 25 to 30c. for medium grades and 45 to 50c. for open kettle.

TEAS.

Quite a good demand is reported by the brokers this week for medium-grade flavory teas in Indians and Ceylons, but as stocks on spot are light there have not been many transactions. Mail advices from London, Eng., under date of January 3, state that the market opened with a good demand for Indian teas with prices advancing for all descriptions up to 7 or 8d. per lb. Ceylon teas, we are told, met with a good demand, and prices for all, excepting a few good medium and better grades, showed marked firmness. The Japan tea market continues quiet, only a few transactions being reported on the local market during the past week. Prices, however, rule firm. A good inquiry is heard for all grades of China green teas, which continue scarce. Quite a number of spot inquiries for Ceylon greens are also reported, but these, too, continue scarce.

FOREIGN DRIED FRUITS.

CURRANTS.—Cable advices, since our last review, report the market in Greece firm. Some business on importation account is still being done. Local wholesalers are experiencing a fairly good demand for currants. We quote: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—As already pointed out in a previous issue, stocks in Spain are nil. Some offers are, however, being made from London, Eng., and as fresh shipments are nearly due to arrive here the local market is a little easier this week, and 6½c. represents the ruling idea as to price of selected raisins. Although the market is slightly easier, at present stocks are very light, and some inquiries are being received from out-of town houses. We quote: Fine off-stalk at 5½c.

SULTANA RAISINS.—Quite a little more interest has been taken in these on account of the higher prices ruling in the primary market, where stocks are practically exhausted and quotations are up 7s. to 9s. per cwt., according to grade. There has been a little more demand and there have been some transactions between wholesale houses. We hear of one

transaction whereby a wholesale house received ¾c. per lb. higher from an out-of-town than it was quoting a few weeks ago to the retail trade. Prices to the retail trade now rule at 8½c. for the lowest grades up to 12c. for the highest. It might be pointed out that the increase on the price of spot goods does not correspond with the increase in the primary market.

PRUNES.—Although no further advance has taken place prices on the Coast have an upward tendency. Quotations here are the same as they have been for some weeks, but it is expected that they will be higher when the present stocks are exhausted. The demand for prunes continue fairly good. We quote as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

FIGS.—We hear of further shipments of natural figs from this market to New York. Advices from Smyrna say that the few remaining natural figs have been cleaned up for New York. Locally there is very little business being done in figs. We quote: Mat figs, 3¼c.; naturals, 3¼ to 4½c according to quality; tapnets, 3¼c., and Elcme figs range all the way from 8½ to 18 cents.

CALIFORNIAN EVAPORATED FRUITS—Although business is not active there is rather more doing than is usual at this time of the year. The market in California is firm with an upward tendency. We quote as follows: In 25-lb. boxes, 13 to 16c. for apricots and 11 to 13c. for peaches.

GREEN FRUITS.

The movement is quiet, the demand for apples being particularly weak. Cranberries are scarcer and go as high as $10 per bbl. with slow sales. Southern cucumbers are being offered at $2.25 to $2.50 per doz. We are quoting: Tangerine or kid glove oranges, $8.50 to $9 per strip; grape fruit, $4.50 to $6 per box; apples, $4 to $5 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; Florida oranges, $3.25 to $3.50 per box; Mexican oranges, $2.25 per box; Messina lemons, $2.50 to $2.75 per box; Californian oranges, $3.25 to $3.50 per box; Valencia oranges, $3.75 to $5.50 per case; Malaga grapes, $5.50 to $6; cranberries, fancy Jerseys, $9 to $10; pineapples, 25 to 35c. each by the case; cucumbers, Southern, $2.25 to $2.50 per doz.

VEGETABLES.

There is a quiet movement, the bulk of the trade being in celery and lettuce. Radishes are being now offered and sell fairly well. Turnips, carrots and parsnips are also coming more into demand. Dry onions are scarcer and range 25c. a bushel higher for the finest samples. The other prices are unchanged. We quote: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c.; dry onions, $1 to $1.25 per bush.; potatoes, 85 to 90c. per bag.

COUNTRY PRODUCE.

EGGS—There are moderate offerings of fresh and held eggs, but strictly new laid are very scarce. They are worth 26 to 30c. per doz. There is a moderate demand for fresh-gathered, cold-stored and limed, with prices unchanged. We quote: Fresh-gathered, 20 to 22c.; cold-stored, 18 to 20c., and limed 16 to 18c. per doz.

BEANS—The movement is normal with prices steady. We quote: Choice hand-picked, $1.70 to $1.85; prime, $1.50 to $1.60 per bush.

HONEY—There is a better demand for honey, and some dealers are obtaining better prices. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED APPLES—Trade has slightly improved. The prices are unchanged. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—The prices are firm at 70c. per bag in carlots on track here, with jobbers retailing them out in lots of 10 bags or over at 85c. and less quantities at 90c. per bag.

BUTTER AND CHEESE.

BUTTER—The average receipts of butter with steady prices are reported. We are quoting: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The prices are firm, with a steady demand. We quote: Cheese, wholes, 10½ to 10¾c.; twins, 11c.

POULTRY.

DRESSED POULTRY—There have been poor arrivals of dressed poultry this week. The prices are very firm, as much as 12c. being offered for turkeys, which is 2c. more than last week. Ducks are 10c. per pair higher, while the majority of geese sell at 9c. We quote: Chickens, 30 to 50c. per pair; ducks, 60 to 90c. per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 12c.

LIVE POULTRY—Live poultry are scarce, and business is quiet. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

There continues to be an improvement in the sales of all kinds of fish. In preparation for Lent, when the business is at its best, dealers are getting in full stocks of fish. Fresh frozen sea herring are being sold at $2.25 per 100 fish. Prices remain steady and we quote: Fresh and frozen fish—Cod-fish, 6 to 8c.; whitefish, 7 to 7½c.; herring, 4 to 5c.; trout, 7c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 6c.; perch, 4c.; British Columbian salmon, 20c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4 05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The prices of Manitoba hard wheat are 89c. per bushel, grinding in transit, and 88c. Toronto and west. Locally the receipts of oats have improved and they are down 1c. per bushel, as is also goose wheat. Red and white Ontario wheat is 1c. higher. We quote as follows: White and red Ontario wheat, 72 to 82c.; goose, 67 to 76½c.; oats, new, 46 to 47c.; rye, 58c.; barley, 54 to 63c.; peas, 77 to 80c.; buckwheat, 58c.

FLOUR—Trade is recovering and a better feeling exists. The prices are very firm. We quote as follows: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.15; Manitoba bakers', $3.90; straight roller, $3 40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—Things are brightening and the demand has continued to improve. The only thing noticeable is that standard rolled oats on track are 5c. less in carlots, while less quantities are 5c. per bbl. more. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $4.00; split peas, $4 50; pot barley, $4.50.

HIDES, SKINS AND WOOL.

There is a quiet movement with steady prices. We quote prices paid by buyers on arrival:

HIDES—We quote: No. 1, green, 7½c.;

POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
R. W. HANNAH
Board of Trade, - TORONTO

To
GROCERS
IN SMALL TOWNS.
If you trade any of your goods to the farmers for Produce, you can get CASH for all your live chickens
from
The Canadian Produce Co.,
TORONTO.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.
The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.
Scarce and Wanted. Consignments Solicited.
BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.
Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS
Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.
PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also FIGS—Bags and Tapnets.
Get our prices before buying.
CLEMES BROS., TORONTO

No. 2 green, 6½c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8¼c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The red clover market is fairly steady. Alsike is very dull owing to the absence of export orders making it difficult to quote prices, and jobbers are not inclined to pay above $6 to $7.50 f.o.b. at outside points. Timothy is 25c. per bush. higher. The following figures are what dealers are paying at outside points. We quote: Red clover, $5 to $5.40; alsike, $6.50 to $8.50, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

Timothy seed is 25c. a bushel higher.

A slightly firmer feeling has developed in canned peas.

All grades of refined sugars declined 10c. per 100 lb. on Tuesday.

The advance in turkeys is from 1 to 2c. per lb., and in ducks 10c. per pair.

Sultana raisins are 7 to 9s. per cwt. higher in the outside markets and slightly dearer locally in sympathy.

Standard rolled oats in carlots have gone down 5c. per 100 lb. Broken barrel lots are selling now at 20c. advance on this price.

Beef hind quarters are 50c. per 100 lb. higher, while prices for select live hogs have gone up 12½c., and for lights 40c. per 100 lb.

PROMINENT MERCHANT DEAD.

A loss that will be keenly felt in Montreal business circles is that of Mr. Andrew S Ewing, of Messrs. S. H. & A. S. Ewing wholesale dealers in spices, teas, coffees, etc.

He was in fair health up to within a day or so of his death, but pneumonia developed, and on Wednesday, January 8, he succumbed.

The late Mr. Ewing was born in the north of Ireland 65 years ago, and came to this country with his father, the late Mr. Samuel Ewing, 10 years later. He was educated at the High School, Montreal, and in 1860 he entered into partnership with his brother, Mr. S. H. Ewing (now of S H. Ewing & Sons) in the Montreal Coffee and Spice Mills, of which he afterwards became sole proprietor.

For the past 15 years he has been a valued member of the Montreal Board of Trade. In religion he was a Presbyterian, and in politics a Conservative. In the Protestant Industrial Rooms and other charitable organizations the late Mr. Ewing took a great interest, and in his business relations he was much respected. He left a wife, two sons and two daughters.

The business of S. H. & A. S. Ewing will be carried on as usual.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited.
Are sold by all the Leading Wholesale Houses
CUT TOBACCO . . .
OLD CHUM.
SEAL OF NORTH CAROLINA
OLD GOLD
CIGARETTES
RICHMOND STRAIGHT CUT.
SWEET CAPORAL.
ATHLETE. DERBY

Ostrom, McBride & Stronach
Wholesale
Fruit and Commission Merchants.
BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.
33 Church Street, TORONTO.

FISH AND OYSTERS
Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.
F. T. JAMES CO., Limited
Phones { Day—Main 1064. Night—Park 862. 76 Colborne St., TORONTO.

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Wholesale Commission Merchant and Broker.
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Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

Foreign Shippers
If you want to offer your goods in WINNIPEG, CANADA, we will be pleased to answer your inquiries.
E. NICHOLSON
Wholesale Commission Merchant and Broker.
115 Bannatyne St. East, Winnipeg Canada.

Winnipeg Fruit Merchants.
THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 16, 1901.

GROCERIES.

FOR the month of January business is pretty good, and by all indications the grocery trade of 1902 will be an unusually good one. One reason for this is that the Lenten season comes so early, and the ordinarily long, dull winter is shortened considerably, while after Lent the trade seems to prepare for summer and fall business. There are only a few changes in quotations for the week, and these are not of much importance. Union salad oil, winter press, has advanced to 85 and 90c. per gallon, in barrel lots. Loggie's blueberries, which, although scarce, are in stock in gallon tins with some dealers, are selling at $4 to $4.25 per dozen. There is also a scarcity of Armour's pork on the market. The second grade, only, can be had. This, branded "Jones," sells at about $21. The advance in 1-lb. jars of jams, jellies, etc., has not affected the wholesale trade's prices as yet, but when stocks get a little lower we may look for changes. The price of canned tomatoes has not been changed by the wholesale houses as yet. Stocks are pretty large at present and no one wants to be first in the raise.

SUGAR.

A decline of 10c. took place on Tuesday on all grades of refined sugars. Trade continues fair. We quote $3.90 for granulated and $3.15 to $3.80 for yellows.

TEAS.

The trade is beginning to realize that stocks of Japan tea are light, and an increase in the buying is noted.One or two importers have already commenced to quote slightly higher prices on greens. In China green teas London reports show an advance, in some cases, in price, although business was not large.

SYRUPS.

There is not much business doing, but the demand will likely increase shortly, as the Lenten season approaches. There are no changes to report in our quotations, which, on corn syrups, are: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is still only a small demand for molasses. A letter received from Messrs. Jones & Swan, of Barbados, states that the coming crop will be about 10,000 puncheons less than last year. In the Montreal market stocks are comparatively light; there is, perhaps, only about one-third of the quantity held here last year at the same period. There is a certain amount in Halifax, but it is in strong hands. With these facts in view, an advance in prices will surprise no one. Added to this, the high prices prevailing in hog products and fruits will in all probability bring on an increased demand for molasses. The impression prevails that stocks now held in Canada will be cleaned out before the new crop arrives. At present no changes have been made in prices. We quote: Barbados molasses, in single puncheons, at 29c. and in carlots, 28c. Antigua, in single puncheons, sells for 24c.

CANNED GOODS

Wholesale stocks in canned tomatoes are still pretty large, so no advance, in accordance with the Syndicate's new price, is meditated just at present. Retailers, however, are wisely investing in tomatoes before any such action is taken, and the result is a good demand. Peas are somewhat scarce, but the demand is not heavy. Corn is steady at 80c.; peas, 80 to 95c. We quote salmon at $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls. Gallon apples sell for $2.60.

RICE AND TAPIOCA.

There is not much to say about these. A modernte trade is doing at steady prices. We quote as follows in combine district: B rice in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4⅞c. per lb., and tapioca, 3¾ to 3⅞c.

SPICES.

In a general way prices are pretty firm. Trade is quiet, however, and quotations are: Nutmegs, 30 to 55c. per lb. as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

FOREIGN DRIED FRUITS.

CURRANTS.—Prices on currants are firm, and the demand is moderate. Fine Filiatras sell for 5⅝c. in ¼ cases, and for 6c. cleaned; 1-lb. cartons are worth 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—The market is still quiet and prices remain unchanged. Our quotations are, locally Finest off-stalk, 5⅝c.; selected, 6⅜c.; layers, 6⅞c.

CANDIED PEELS.—These are quite scarce, owing to the unprecedented demand. We quote: Orange peel at 11½c.; lemon, 10½c.; citron, 16½c.

MALAGA RAISINS.—Business is not brisk and prices are steady. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a fair trade doing at steady prices. We quote Hallowee dates at 4¼ to 4½c.

FIGS.—A good demand keeps up for both layer and tapnet. We quote the latter at 97½c. to $1.

CALIFORNIAN RAISINS.—There is no change in the situation. We quote seeded at 9¼ to 9½c.

PRUNES.—The demand is, as usual, a fair one. Prices have not changed. Our quotations are as follows: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7⅞c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS.

Business is not brisk, and prices remain steady, as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16¼ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

GREEN FRUITS.

Business has not improved much. The demand on all lines is light and except in Florida tomatoes and Valencia oranges there are no changes in prices. The former, however, are arriving in larger quantities, and the price has dropped 50c. per crate, now being quoted at $4.75. There are a good many Valencia oranges on this market and we now quote 420's at $3.50, a drop of 25c. Our quotations are as follows: Jamaica oranges, $4.50 to $4.75; Florida oranges, $3.75 to $4; Californian sunflowers, $3.50 to $3.90; Valencia oranges, 420's, $3.50; 420's, Jumbo, $4.75; 714's, $5.25; Messina lemons, $2.75 to $3.00 per box; Malaga lemons, ½ chests, $5.25 to $6; pineapples, 15 to 20c.; Canadian apples, $3 to $5 per bbl.; limes, $1.50 per box; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10; barrel onions, $3; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $3.00 per box; grape fruit, $4.25 per box; Florida tomatoes, $4.75 per crate.

FISH.

Prices on several lines are becoming firm, and there is a good trade doing. There have been no changes in prices this week. We quote as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9c.; salmon, 9c.; trout large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

BUTTER AND CHEESE.

BUTTER.—During the past week there has been very little eastern butter offering, factories having decided, owing to the small supply of cream available and to the impossibility of turning out a suitable quality of goods, that it was best to conclude operations. The result of this has been that some dealers are asking more money for their stocks. On account of the inferior run of creamery, the demand is mostly for fall creameries, and stocks of this are not heavy. Any good lots of Eastern-Townships creamery finds ready buyers at 20½ to 21c. Produce merchants are quite willing to pay that for select, winter-made creamery, which price is almost impossible to get

white extracted, 9½ to 10c.; strained 8 to 9c.

DRESSED POULTRY.—Supplies are hardly equal to the demand, which, however, is not large, and prices are somewhat firmer. Choice turkeys now sell at 11 to 12c., a slight advance, and ordinary, at 9c. Choice geese sell for 7½ to 8c.; choice chickens, 7½ to 8c.; fowls, 5½ to 6c.

ASHES.—There is a moderate demand. Prices are steady, as follows: First pots, $4.40 to $4.45 per 100 lb.; seconds, $4.00 to $4.05; pearls, $6.75 to $7.

FLOUR AND GRAIN.

FLOUR.—The market is quiet and prices remain firm. We quote in carlots: Spring wheat patents, $4.05 to $4.30; winter wheat patents, $3.85 to $3.95; straight roller, $3.70 to $3.75; strong bakers', $3.80 to $4.

GRAIN.—There is nothing new to note. A good business has been done during the week at steady prices. We quote as follows: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 64 to 64½c. (for carlots in store); No. 2 barley, 57c.; oats, 47 to 48c.; buckwheat, 54 to 56½c. east; corn, 75 to 76c.

OATMEAL.—There is only a light movement. Prices are unchanged. We quote: $5.85 to $5.90 in small lots.

FEED.—A fairly active market prevails. Our quotations are: Ontario bran, $20 to $20.50; mouille, $28 to $30; Manitoba bran, $21; shorts, $23.

BALED HAY.—A moderate trade is doing at steady prices. We quote: No. 1 timothy, $10 to $10.50; No. 2, $9 to $9.75; clover, mixed, $8 to $8.50; clover, per ton, in carlots, $7 to $7.50.

MONTREAL NOTES.

Valencia oranges have dropped 25c.

Florida tomatoes are 50c. per crate lower.

English buyers are paying as high as 52s. for colored cheese and 50s. for white.

NEW BRUNSWICK MARKETS.

Office of "The Canadian Grocer."

St. John, N.B., January 13, 1902.

BUSINESS has been somewhat quiet during the week, but not unexpectedly so. There has been one subject to the front of interest—direct steamship service to Jamaica. The best attended meeting which the Board of Trade has held for some time met to hear the agents formulate their plans. The feeling of the meeting was in strong sympathy with the movement, and the opinions expressed were that the venture would prove a success. The fact that the line will not at present receive a subsidy strongly enlisted the sympathy of many. The Canadian Pacific Railway Company are particularly interested, which means much. There will be a steamer sailing every three weeks. In markets the week shows but little change.

OILS.—Burning oils continue to be a large business, but already a change is noticed in the length of the day. Competition is very strong, but the market cannot be said to be the same, though there is little if any change yet. In paint oils the season is yet too early for much business. Lubricating oils are quiet except in the taking of future orders. Everything points to a large spring business. Prices show no change, the market being quite firm. Cod and seal oil are both very firmly held at full figures.

Clark's English Mincemeat

is packed in Tins—1s, 2s, 3s, 4s and 5s.

If you are looking for quality

Try a sample order.

You'll not regret it!

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

INTRODUCTION

The R. & J. H. Simpson Co.

Wholesale Grocers, GUELPH, ONTARIO

are now in a position to supply the Retail Grocery Trade with all staple lines of groceries.

Our prices are loaded with magnetism, and should bring us business from all quarters.

If our travellers have not yet called upon you, we will be pleased to have an inquiry. We will use you right

MR. GROCER

WATCH THIS AD

and do not pay **good prices** for cheap printing when you can get **good printing** at cheap prices.

Here is sample No. 1 of "Weese's Snaps." We do good printing cheap.

1,000 Good White Business Envelopes, any printing, for One Dollar.

We are jobbers and know how to buy cheap. You get the benefit of our buying, and why not? Send your dollar and your copy at once, or send us $2.50 and we will send you 500 Envelopes, 500 Note Heads, and 500 Statements—$2.50. Snaps in stationery of all kinds.

WEESE & CO., 54 Yonge Street, TORONTO.

Jobbers in Stationery and Novelties.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

SMITH & CARMICHAEL

(Formerly T. H. Smith & Co.)

PRODUCE COMMISSION MERCHANTS

70 COLBORNE ST., TORONTO.

The above is a change in name only, as Mr. Carmichael has always been the silent partner of T. H. Smith & Co.

SALT.—There have not been as large importations of coarse salt from Liverpool as last year. Dealers are inclined to allow stocks in store to run light, preferring to have regular shipments in each steamer and ship direct from the steamer, thus saving the extra cost of storing, which means considerable. In fine salt business is light. Quotations are now as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is as usual at this season, but a limited business. Prices show little change. The fact that packers have advanced tomatoes makes that a rather firm line. Dealers are already placing orders for canned meats. Prices are low. Canadian meats control the market—at least among the wholesale men. In fruits, blueberries are very firm and scarce. There is a strong market in all lines. Oysters are offered quite low. This is the packing season. Salmon are now in full stock and prices are quite low, being much lower than before new goods came on the market. Domestic canned fish are high, except sardines. Kippered herring are far short of the demand.

GREEN FRUITS.—Oranges are very large sellers. In Valencias the market is rather higher. There is just a fair business. It is yet early for best quality. Jamaica oranges are still particularly fine. Prices are unchanged. Quantity of Floridas and Californians imported is not very large. In lemons there is just a fair business at even figures. Californian lemons are sold in a very small way. They are a very mild fruit. Apples move slowly, and for best stock high prices still rule. A few nice Bishop pippins are still offered. Very few bananas are now sold. Cranberries are firm at full figures. More domestic berries have been sold than usual this season. The quality has been good. Some few pines are offered, but the sale is light.

DRIED FRUITS.—There is some interest still, though the holiday season is over. The advance in Californian and Malaga fruit aids very much in this; also the fact that stock bought early this season was light. Quite a few prunes and raisins arrived this week. Prunes, as yet, show no change in price. Some currants were received this week. These were also higher for import. The cleaned currants hold the market. Dates are much higher. No large stocks are held. In evaporated apples prices are higher. Reports from the west say new goods are well cleaned up. Stock here is small. Dried apples are firmly held. There is some inquiry for evaporated apricots and peaches, but the quantity used is much smaller than one would expect. Onions are higher; very few Spanish sold here.

DAIRY PRODUCE.—Eggs are still held at quite full figures, though there is but a fair demand. Butter is dull though good quality sells freely and at full figures. There is considerable country butter offering, but most of the quality is undesirable, and it is the cause of the loss of much money. Cheese show no change in price. Business is light. The local market is never a very large one.

SUGAR.—The low prices still continue. The market is not such as to lead one to buy much more than for present needs, but still the sales are very large.

MOLASSES.—Stocks are in few hands, except in a small way. Prices are unchanged. Variety is very much smaller than usual. Although some nice values in American goods are offered, sales are light.

FISH.—There is nothing of particular interest. Frozen herrings are in very light receipt. There is always a large demand, particularly if the weather is cold. Fresh haddock is light in supply and full figures are asked. Cod sell at a little lower price than haddock. Finnan haddies are firmly held. Shipments are large. Smoked herrings are unchanged at the low figures. Pickled keep high. There are no bloaters or kippers. In alewives, the pack has been largely sold. The quantity packed this season was not as large as usual, and the market was somewhat dull. In pickled shad a few were offered, but at high figures. We quote: Haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.60 to $1.70 per 100 lb.; pickled herring, $2.15 to $2.25 per bbl.; Canso herring, $5.75 per bbl.; kippered herring, $1 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.60 to $3.75; frozen herring, 75c. per 100; smelt, 5 to 6c. per lb.

FLOUR, FEED AND MEAL.—In flour, while there is little change, prices are held firm, particularly in Ontario grades. There is just a fair sale. Feed is scarce and there is a good demand. Oats and oatmeal are somewhat easier, but there is little or no change in the local market. Cornmeal is still held at the high price. Beans are unchanged. There is a demand for yellow eyes. Barley, split peas and blue peas are high. The last named are very scarce. Hay tends higher. We quote: Manitoba flour, $4.70 to $4.80; best Ontario, $4.10 to $4.20; medium, $3.60 to $3.80; oatmeal, $5.60 to $5.75; cornmeal, $3.30 to $3.35; middlings, $26 to $28; oats, 58 to 60c.; handpicked beans, $1.65 to $1.70; prime, $1.55 to $1.60; yellow eye beans, $2.80 to $3.00; split peas, $4.85 to $5.00; barley, $4.70 to $4.75; hay, $12 to $14.

TRADE NOTES.

"Pure Gold" have distributed to their friends a very handsome picture card.

"Kux Joy," the new brand of cleaned currants, in cartons, is meeting with a large sale.

Mr. Alex. Jardine was in the city this week and received a hearty welcome from his many friends.

Mr. Potter, representing The N. K. Fairbank Co., is doing the retail trade and is having a large sale, particularly in their specialties, "Gold Dust" and soap. Their scouring soap is meeting with a good reception.

The Lake of the Woods Milling Co. have made a large shipment of flour to South Africa via St. John. The many friends of Mr. A. O. Hastings, their representative, will hear with much pleasure that he is improving in health.

A QUO PRO QUIDS.

Ontario buys a heap of Macdonald's tobacco, and Macdonald's benefactions to Ontario may therefore be regarded as a quo pro quids.—Hamilton Herald.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth. seasonable, well advertised and have letters daily from consumers.

34 Yonge Street, Toronto.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

"Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO., KINGSVILLE.

FISH——FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish

TORONTO

Toronto Fruit Merchants.

FANCY NAVEL ORANGES

We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.

New Messina Lemons, Florida Oranges, Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.
Send us your Xmas Order.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Scientifically Prepared.

Being assured of the absolute purity of . . .

ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.•

All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT,

St. Charles Condensing Co.,

Factories—
Ingersoll, Ont., and St. Charles, Ill.

ST. CHARLES, ILLS., U.S.A.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

We Are Proud

of the reputation that Kent Baked Beans have established for themselves in the short time they have been on the market (less than 1 year). We never put out anything that gave us such pleasure in pushing and never anything that met with such hearty support by the best trade.

Price is easy, too. Cost you 90c. doz. (delivered in 5-case lots) and retail at 10c. per can

THE KENT CANNING CO., Limited, - CHATHAM, ONT.

MANITOBA MARKETS.

Winnipeg, January 13, 1902.

THE volume of business has increased during the week, and orders are coming in from travellers with considerable regularity. The trade for the time being is chiefly of a sorting character. The weather has been so mild that the little snow we had has all but disappeared, and this is having the effect of holding business back somewhat in certain lines. Public attention at the moment is much taken up with the question of the referendum of the Liquor Act and with the action of the Board of Trade in regard to car shortage. In fact, Winnipeg has been a sort of storm centre all week. There has been a great deal of eloquence expended on both questions. The uncertainty of the Liquor Act being or not being enforced has a certain depressing influence on trade.

MILL FEED — Although there does not seem to have been any increase of supply for this market, several firms have dropped the price of bran and shorts $1.50 per ton. The reason for this seems a little difficult to find, as local demand is certainly good and export demand does not appear to have fallen off appreciably. On the other hand, some firms stoutly maintain the prices given last week and so the market is difficult to quote. Probably $17 for bran and $18.50 for shorts is as nearly correct as possible.

GROUND FEED — Corresponding to the duller feeling in oats there has been a drop in ground feeds. Oat chop is now quoted at $27.50 as against $30 last week. Oats and barley $25, as against $27.00 ; barley chop $22, as against $23. Oil cake is unchanged at $27 ; oatmeal feed, $16 ; mill screenings, $17, as against $18.50.

HAY—The absence of snow is "playing hob" with the market in baled hay. There is no bush trade yet, and, in consequence, there is at present a glut in both baled and loads. If snow does not come soon the outlook for farmers with large stocks of hay will be rather gloomy. There has been no actual drop in price since last week ; there has been simply an absence of demand at any figure. Baled hay on track is quoted at $5 to $6, with no bidders ; loose loads, $5 to $5.75.

FLOUR—There has been a fair trade all week, with nothing new in either price or situation to record. Quotations are ; Ogilvie's Hungarian patent, $2; Glenora patent, $1.85; Alberta, $1.65 ; Manitoba, $1.55 ; Imperial XXXX, $1.25 ; Nestor, $1.15; Lake of the Woods Milling Co.'s Five Roses, $2 ; red patent, $1.85 ; Medora, $1.45 ; XXXX, $1.25 ; Hudson Bay Hungarian, $2 ; strong bakers', $1.85 ; Leader, $1.50 ; Gladstone Sweet Home Hungarian, $2 ; Home Rule, $1.85 ; Headingly Hungarian, $2 ; Favorite family patent, $1.70 ; strong bakers', $1.60 ; Pansy, $1.25.

CEREALS—There is nothing of interest to record in connection with this market. Trade has been fair in all lines and prices have remained without change. There is considerable business being done in shipments of rolled oats to the eastward. Quotations for the week are as follows : Rolled oats in 80's, $2.40 ; in 40's, $1.20 ; in 20's, 65c.; granuated and standard oatmeal, $2.90 to $2.95 ; split peas, $2.75 to $2.80 per 98 lb.; pearl barley, $3.75; pot barley, $2.30 ; white beans, prime medium, $1.90; cornmeal, $2. In connection with cereals it is interesting to note the reports of the enormous rice crop in Japan, the largest in many years. The new rice will not reach this market for some considerable time yet, but when it comes there will be a reduction in price without doubt. There are no heavy stocks in Winnipeg, and buyers are showing a tendency to hold off until the extent of the reduction is known. No reports as to the crop of China rice have yet come to hand.

SALT—Stocks of salt are unusually light, owing to the rush of freight at the close of the season and the difficulty of getting transportation for this commodity. Many of the steamers for the last month before navigation closed refused to carry salt. No new supply can come in here much before the end of May, as the first steamers are loaded with more expensive freight. There is a possibility, however, that, owing to the large amount of grain that will await the opening of navigation at Fort William, tramp steamers may come there as soon as the lakes are open. These would, in all probability, be glad to bring salt or anything else they can get as cargoes. In the meantime, merchants are keeping rather an anxious eye on the stocks on hand.

SUGAR—Prices have remained unchanged all week and the trade has not been heavy. Quotations are: Extra Standard granulated, $4.95 ; Bright yellows, $4.30.

CANNED GOODS—The eastern advance on tomatoes has raised a good deal of discussion here as to whether the price should or should not advance. The opinion seems in favor of the advance and a good many houses are quoting it, though not all. The matter reduced to a nutshell is this : Tomatoes sell readily and in tremendous quantities at 10c. per can ; the demand is very fair when they are even two for a quarter, but when they get to 15c. per tin straight the trade drops off visibly, and something else is substituted. Peas and corn are both in fair demand and without change of price. With the single exception of tomatoes the price list quoted for the past few weeks stands. Tomatoes are quoted at $2.25 to $2.30 per case.

COFFEE—Rios are particularly firm, and on arrival are found to be of excellent quality and color. Rios range from 10 to 10½c., according to grade.

TEAS—There is very considerable difficulty in getting low grades at reasonable figures. Many orders for first samples were declined as the chops could not be bought at the limit of price set.

DRIED AND EVAPORATED FRUITS—Dried fruit trade is largely at a standstill, there being little or no demand. Evaporated fruits are very firm. Evaporated apples are held at 10½ to 11c. Dried are in fair demand at 8c. Californian evaporated fruits are all firm. Apricots, 12 to 13c., according to grade ; peaches, unpeeled, 10¼c.; peeled, 17c.; nectarines, 10¼c,; pears, 13 to 13½c.; pitted plums, 10c.; silver prunes, 11½c.

GREEN FRUITS — This market is very quiet and no changes in price are recorded. The event of the week in fruit circles has been the visit of Mr. W. A. McKinnon, Chief of Fruit Division Department of Agriculture, Ottawa, and the installation of Mr. J. J. Philip of this city as Inspector for Manitoba. The fruitmen feel that the enforcing of this new Act will be a boon to their business, and are preparing to give it their cordial support. Fruit prices for the week are as follows : Apples, $5.50 to $6.50 barrel ; Washington, box apples, $2 per box; Californian oranges, $3.75 to $4.75 per case ; Mexican oranges, $4 50 to $4.75 per case ; lemons, $5.25 per case ; Californian pears, $3.50 per box ; bananas, per bunch, $3 50 to $3.75 ; Malaga grapes, $8 per keg ; sweet potatoes, $6 ; Jersey cranberries per barrel, frozen, $9, unfrozen, $10.

FISH—The event of the week in this line has been the arrival of a carload of fresh salt-water fish. It is some time since Winnipeg has had such a fine variety to choose from. We quote : Salmon trout, 10c.; salmon, 9c.; halibut, 11c.; fresh cod, 7c.; shad, 9c.; smelts, 7½c.; tommy cods, 5½c.; flounders, 5½c.; herrings, 15c. per doz.; Manitoba whitefish, 5c.; pickerel, 4c.; pike, 2½c. There is also a more plentiful supply of Labrador herring at $4 per bbl.; mackerel, $1.80 per kit ; Holland herrings, $1 per kit ; boneless cod, 7c.; whole cod, 6½c. Oysters continue to be in active demand ; prices are $2 and $2.25 per gal., according to grade.

BUTTER—The butter situation continues an unpleasant problem for dealer and consumer alike, No improvement has taken place in the receipts, and certainly none in the quality of butter coming in. A large amount of second-grade is being held in store, with no demand, and the supply of creamery and fresh dairy is almost nil. Separator bricks, whether from farm, dairy or factory, job at 24 to 25c.; inferior grades job at 15 to 17c.

CHEESE—Demand is moderate and a few Manitoba-made cheese are still offering. The bulk of the cheese on the market, however, is from Ontario. Jobbing price 11c.

EGGS—There was never such a demand for new-laid eggs and the supply has rarely been as short. The continued mild weather was expected to increase the supply but it does not appear to have done so, or else the increased demand absorbs them so fast that no increase in supply is noticeable. Dealers are jobbing fresh gathered at 30c. for Manitoba and 27c. for Ontario. New-laid (guaranteed) bring 45c. wholesale and retail at 50c. per dozen.

NOTES.

C. A. Young, M.P.P., was elected president of the Winnipeg Grain Exchange for the ensuing year.

Noticeable among the enterprising eastern firms, who at the present time are realizing the importance of the Western trade and the advantages of making Winnipeg their headquarters for this territory, are The Pure Gold Mfg. Co., of Toronto, who have opened out premises at the corner of Rorie and McDermott streets, with a full and complete stock of goods of their manufacture. Sample-rooms will be in charge of Mr. S. J. Smith, their well-known representative, a fact which guarantees that the requirements of the Western trade will be thoroughly looked after in every detail. We wish The Pure Gold Mfg. Co. every success in their new venture.

NOT CHEAP

It is not cheap in the sense that the word "cheap" is generally used, that is, low in price, common ; but is, perhaps, the highest price of any Tea on the market. I often have customers say, "I think I ought to get——discount. I can get it from other firms.' I know they can and know they could often get more discount than stated, if they tried, but **what about the Tea?** Could they sell as much of the other firm's brands and would they give their customers as good satisfaction ? **That settles the discount or lower price question.**

There is **more profit** for a merchant in **Red Rose Tea** than in any Tea on the market. Why ? Because he can sell more of it and it will help increase his sales of other goods more than any article he can handle.

Good Tea is a great **business increaser.**

Your customers will say "Red Rose Tea is good Tea."

T. H. ESTABROOKS

Tea Importer and Blender. **ST. JOHN, N.B., and TORONTO.**

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Limited Dunnville, Ont.

NOVA SCOTIA MARKETS.

Halifax, January 13, 1902.

THERE seemed to be only ordinary activity in the grocery trade generally during the last week. Stock taking is fully completed, and the trade, as a whole, are quite well satisfied with the year's business.

* * *

Sugar, which has fluctuated more or less for the last couple of months, is now steady in price. Teas, coffees, tobaccos, oils and other staple articles have undergone little change for some months, and the market for all is steady and averages well with other years.

* * *

Flours, meal and feeds have undergone a steady rise in price for the last three or four months, and are now at about top prices. No further rise is expected at present. Winter supplies for the local traders now being in, the demand will not be so great for the next month or so.

* * *

Flour is quoted (wholesale) from $3 20 to $3.30 for the lighter grades, all the way to $4.70 to $4.80 for Hungarian Patent, Manitoban; standard oatmeal, $5.40 to $5.50; cornmeal, American K.D., $3.25 to $3.35; Halifax ground, $3.30; middlings, $27.50 to $28; bran, $25.50 to $26; oats, which had run to 62c., are not much easier at 56 to 57c. Hay runs from $12.50 to $13.50, according to quality.

* * *

In the line of provisions prices rule high, and quantities are generally short in the markets. Butter stands about as previously reported, with the prospect of advances before spring for creamery. Eggs were retailed on Saturday at 35c. for fresh laid stock, even the smallest kind of eggs bringing that price. Beef, in quarters, brings (wholesale) 4 to 5c.; heavy, on foot, $8 to $8.50 per cwt.; mutton, 5 to 5½c.; lamb, 6 to 7c.; veal, 5 to 5½c.; turkeys, 13c.; ducks, chickens, 9 to 10c. Potatoes, 40c.; turnips, 75c. per bbl.; beets, carrots, parsnips, $1.25; cranberries, $8.

* * *

The first assignment of the year in Halifax occurred in the grocery business, when on January 9 Wm. H. Drake placed his business in the hands of the official assignee. A meeting of his creditors is advertised to take place on January 20, until which date it is impossible to obtain a correct estimate of his assets and liabilities.

* * *

There is considerable doing in the fish business, but prices remain almost unchanged. Last week a number of schooners arrived from the Banks with good cargoes running from 5,000 to 12,000 pounds, principally haddock. Shipments continue to the West Indies and to Boston. The steamer Bonavista, which sailed last week for the latter port, had as part of her cargo: 100 bbls. herring; 250 casks, 1,175 tubs, 985 drums cod; 220 drums dry fish; 500 drums haddock; 25 bbls. salmon; 131 bbls. mackerel; 10 do. alewives; 30 bxs. boneless fish; 5 bales cod; 100 bbls. Nfld. trout; 132 cases live lobsters.

The live lobster business which was good on the South Shore three weeks ago seems to be falling off. We have the following late information from this district: "The lobster grounds at Barrington Passage, so prolific three weeks ago, have greatly dwindled down. There are about seventy-five men fishing there." And also the following: "Unsettled weather makes lobstering slow at Cape Sable, but there does not seem to be much to get. Scarcity is the rule. Some traps have been landed."

* * *

From the eastern part of the Province come better reports. A correspondent at Canso writes: "Over $15,000 was paid to the local fishermen for their catches last month. Every fine day now they land $1,000 worth of fish. The shipments at Canso have grown from sixty tons, ten years ago, to two thousand tons annually."

R C.H.

LOOKING UP BUSINESS IN CANADA.

Mr. H. E. Pryor, representing the Great Western Cereal Company, Chicago, was in Toronto this week. The company he represents is well known as the manufacturers of "Mother's Oats," and it owns ten mills in different parts of the United States. Mr. Pryor has charge of the export branch of the company's business, and his visit to Canada is with a view to opening up trade with this country.

MR. N. CARMICHAEL LEAVES THE ROAD.

When the produce and commission firm of T. H. Smith & Co. began business three years ago, one of the partners was Mr. Neil Carmichael. He was what is known as a silent partner, he himself being on the traveling staff of H. P. Eckardt & Co. After 14 years in this capacity with the latter firm he has severed his connection with it for the purpose of taking an active interest in the firm of T. H. Smith & Co., which now becomes Smith & Carmichael.

Prior to his severing his connection with H. P. Eckardt & Co., he was entertained at a dinner by the travelling and office staff of that firm, who at the same time made a substantial presentation to him as a token of esteem.

MR. JONAS IS PRESIDENT.

On Thursday, January 9, the annual election of the French Chamber of Commerce, Montreal, was held. Mr. Henri Jonas, of Henri Jonas & Co., was elected president by a unanimous vote.

PERSONAL MENTION.

Mr. James McGuane, the Boston manager of The "Salada" Tea Co., was in Toronto for a few days last week.

Mr. Elliott, of Ginn & Elliott, grocers, Richmond, P.E.I., has recovered from his illness and is now able to attend to business.

Manager Weeks, of the Lake of the Woods Milling Co., St. John, N.B., in company with Mrs. Weeks, was recently on a trip to Montreal.

F. W. Thompson, of The Ogilvie Milling Co., Winnipeg, in company with Mrs. Thompson, is on an extended trip to Toronto, Montreal, Ottawa, New York and other parts further south.

Geo. T. Stevenson, who has recently been head traveller in the Maritime Provinces for The McLaughlin Milling Co., Toronto, has received the appointment of general-manager of the Toronto agency of The Lake Huron and Manitoba Manufacturing Co., of Goderich, Ont.

AGENCIES WANTED.

PARTY HAVING FIRST-CLASS CONNECTIONS with wholesale and retail grocery trade is prepared to represent firms for the Province of Quebec. Speaks English and French. Best references furnished. Apply, Box 14, THE CANADIAN GROCER, Montreal. (3)

BREWERS' ENGINEERING BUSINESS.

ON SALE as a going concern, including plant and very valuable patent rights. Apply H. BOOCOCK, Solicitor, Halifax, Eng. (4)

TRAVELLER WANTED

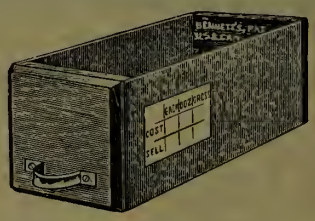
For Manitoba and Northwest.

Thoroughly competent Grocery Traveller for Manitoba and Northwest. Must have good connection—liberal terms to the right man. Apply

(2) Box 73, Canadian Grocer, Toronto.

After Stocktaking

in the quiet time is the opportunity to equip with



Bennett's Patent Shelf Box

Write for our new discount sheets containing lower prices and 7 varieties in Shelf Boxes.

J. S. BENNETT, Patentee and Manufacturer, 15 MARION ST., TORONTO

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

HEAD OFFICE. TORONTO.

NEWMARKET. LONDON MONTREAL. WINNIPEG.

UNITED FACTORIES, LIMITED.

BRUSHES, BROOMS AND WOODENWARE.

OPERATING
BOECKH'S TORONTO FACTORIES.
BRYAN'S LONDON FACTORIES.
CANE'S NEWMARKET FACTORIES.

Toronto.

DICTATED BY

January 11, 1902.

To the Trade:--

With the object of placing our businesses on a more permanent footing and not subject to the interruptions which are liable to occur in an ordinary partnership or company, we have consolidated into "UNITED FACTORIES, Limited," which will enable us at the same time to greatly extend our manufacturing and marketing facilities.

The policy of the Company will be to supply the trade, and through it the consumers of Canada, with a better article than has been possible in the past, and at no increase in cost, and having ample capital will be in a position to buy its raw materials for cash to the very best possible advantage, and, through carrying large and complete stocks of finished goods, be able to serve you with the greatest promptness.

As the personnel of the management will not be changed in any way, we are not writing as though the pleasant connections, which have existed in the past, were to be severed; in fact, the well-known brands of Boeckh's Standard Brushes and Brooms, Bryan's London Brushes, and Cane's Newmarket Woodenware, will continue to be our leading standard lines, and with the same push and energy that has characterized these businesses in the past we look to an increased and continued connection with your house in the future.

All accounts due to Boeckh Bros. & Company, Toronto; Thos. Bryan, London, and The Wm. Cane & Sons Manfg. Co., Limited, Newmarket, are to be paid direct to them, and they will settle all accounts due by them respectively, as the new Company does not assume any book debts or liabilities.

Our Catalogue for 1902 is now under way and will be distributed at an early date, and our travellers will have the pleasure of calling on you very shortly with complete sets of samples, and as our prices have been very carefully revised and a large number of new lines added, we would ask you to kindly withhold your orders until they have the opportunity of seeing you and quoting prices.

Yours very truly,

Signed,
Boeckh Bros. & Company.
Thos. Bryan.
The Wm. Cane & Sons Manfg. Co., Limited.
UNITED FACTORIES, LIMITED.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

BOOTH'S BIG OVAL OYSTERS — Extra Standard $3.00 per pail, Imperial measure.

FRESH FISH — All kinds always on hand. Prompt shipment guaranteed.

TRIAL ORDER SOLICITED.

M. DOYLE FISH COMPANY

The Market, Limited

TORONTO, ONT.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Green or Roasted Coffees

Direct importations.

Warren Bros. & Co.

TORONTO.

Gibson, Arnoldi & Co.

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GENERAL COMMERCIAL SOLICITORS.

Capital furnished to aid industrial concerns.
Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago and New York, and Paris, France.

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

TEAS TEAS TEAS

Our Stock Comprises 5,810 Packages . .

We have made a reputation for the quality and prices of our TEAS which is a difficult undertaking for any one to surpass. We are continually studying the details of this important branch of our business in view of improving where we think improvements can be made.

We Are Sellers.
Write For Samples. We Want Your Orders.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Tea Merchants

Don't fail to see our ad. in next week's paper

MONTREAL.

CURRENT MARKET QUOTATIONS

January 16, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$.....
" " pound blocks	17	16	17	16	21	22
" " tubs, best	16	17	14	16	16	20
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb		11	10½	10¾	10½	11
Eggs, new laid, per doz	35	40	25	26	20	21
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 50	2 75	2 00	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 60
Blueberries, 2's	92½	95	60	65	95	1 00
Beans, 2's	60	90		60	90	95
Corn, 2's	75	60	80	65	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	60	65	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 60	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	85	87½	87½	90	..	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 60	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 80	1 25	1 50
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 25
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	3 50	3 25	3 75	3 50	4 00
" Jamaica, per bbl	4 50	5 00	5 00	5 50	5 50	6 00
Lemons, Malaga, per box	3 75	4 25		3 00	3 00	3 50
" California	..	.....	3 00	4 00		8 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 50	5 50	2 00	5 00	2 50	4 50
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg		...	5 50	7 00	4 50	6 00
Cranberries, Cape Cod, per bbl.	9 50	11 50	...	9 50	9 50	10 00
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	3 50	3 75
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	4 08	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 03	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 40	.....	4 56	.....	4 60
" in 50-lb. boxes	.....	4 50	.....	4 68	.....	4 70
Extra Ground Icing, bbls.	.....	4 40	.....	4 85	.....	.....
Powdered, bbls	.....	4 05	.....	4 60	5 50	5 80
Phœnix	.....	3 85	.....	4 08	.....	.....
Cream	.....	3 90	.....	4 03	.....	.....
Extra bright coffee	.....	3 75	.....	3 93	.....	.....
Bright coffee	.....	3 75	.....	3 83	.....	.....
Bright yellow	.....	3 55	.....	3 83	.....	3 75
No. 3 yellow	.....	3 45	.....	3 63	....	3 45
No. 2 yellow	.....	3 35	.....	3 53	.....	.....
No 1 yellow	.....	3 15	.....	3 33	.....	.....

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	.....	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 05	.....	3 05	3 50	3 75
Oiled and Anuealed Wire, No. 9	.....	2 80	.....	2 80	.....	.....
White lead, Pure	.....	6 00	.....	6 12½	.....	6 60
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	81	82
" " boiled	.....	82	.....	81	84	85
Turpentine, single bbls.	.....	58	.....	59	61	62
Benzine, in bbls., per gal	....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	34	36
Corn Syrup, barrel, per lb.	....	3½	.....	3½	36	36
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.. ...	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	25	30
" " Open kettle	.....	.....	45	50	.....	.....
Barbadoes	.. ...	29	.....	32	24	28
Porto Rico	.....	.....	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 60
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouli, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 65	.....	4 50	4 25	4 50
Sliced smoked beef, ¼'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Foreign						
Currants, Provincials, bbl	.....	...	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¾	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	6½	.....	.....
Dates, Hallowees	3¾	4	4½	4¾	.....	4½
" Sairs	.....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	16	8	10
" Mats, per lb	3	8¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	....	3¼	.....	.....
" Natural's	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	6½	8¾	10	9	9½
" " 50's	.....	6¼	6	8½	8½	9
" " 60's	.....	8	7½	6	8	8½
" " 70's	.....	7½	6¾	7½	7½	6
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	..
Raisins, Fine off stalk		5½	.....	5½	.....	5
" Selected	.....	6½	.....	6½	5½	6
" Selected layers	...	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	7½	8
" " 4-crown	7¾	8	...	.....	8	8½
" " 1's seeded, 3-cr.	9½	10	8½	10	9	10
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs c'lustr's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10¼	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½		
Rolls	.....	12	.....	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams		13	.....	11	6	9
Backs	.....	15	14	14½	.....	.....
Meats ont of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	21 00	20 50	21 00	21 50	21 50
" short cnt	.....	22 00	.....	22 00	21 00	22 00
Plate beef	12 50	13 50	.....	13 00	13 00	14 50
Lard, tierces, per lb	.....	11	.....	11¼	11¾	12½
Tubs	...	11¾	.....	11½	12¼	12¾
Palls	11¾	12	.....	11¾	12½	12

A Popular Favorite

In Tins, Half-Boxes and Boxes

Christie's Fig Bar

Include this line in your next order.
Made from best box figs.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9½	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	.....	....	15	16	...	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeanx walnnts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	18	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....
SPICES						
Pepper, black, grounnd, in kegs						
pails, boxes	18	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pnre mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	18	18	18	18
WOODENWARE						
Pails, No. 1, 2-hoop	.....	1 75	.....	1 72	.....	1 90
" " 3-hoop	.....	1 90	.....	1 83	.....	2 05
" half, and covers	.....	1 75	.....	1 80	.....	1 75
" quarter, jam and covers	... ...	1 25	.....	1 30	....	1 45
" candy, and covers	2 50	3 00	1 88	2 90	.....	8 20
Tubs No. 0	10 00	10 25	.....	9 15	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	.....	6 70	.....	8 00
" " 3	6 00	6 25	.....	5 90	....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	18	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gnnpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	18	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	18	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	8
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	8	8½	6	7
Macaroni, dom'ic. per lb., bnlk	5	8	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3½	4	4½	5	4¾	5
Tapioca	3⅞	4	4	4¼	4½	5

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AND SUPPLIES
No. 1 Adelaide Street East - Toronto

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Limited, London, N.W., Eng.

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SYRUP
MOLASSES
"IDEAL"
"GOLDEN ROD"
"STAR"
NEW ORLEANS
BARBADOS
SEE OUR TRAVELLERS, OR WRITE US FOR SAMPLES AND PRICES BEFORE BUYING.
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"VICTORIA CROSS" CEYLON TEA
BLACK and MIXED.
Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.
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J. F. SMYTH & CO.
Tea Packers. WINDSOR, ONT.

1902 | START RIGHT | 1902

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BOWSER OIL TANKS
Are equipped with Full Brass Cone Valves, Dial Discharge Registers, and Anti-Drip Nozzles, and Measure Accurate Gallons, Half-Gallons and Quarts at a Stroke. Fifty Different Styles.
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Factory, FORT WAYNE, Ind.

There is always a "Right Place" to "start." No matter what you are trying to accomplish, and a "right start" is of great value to you. If you retail oils and handle them with the expectation of realizing a profit, which you certainly do, "start right" by equipping your store with a
BOWSER 3 Measure Self Measuring **OIL TANK**
The New Year of 1902 is at hand and this is a good place to "Start Right." If you have been wrong, Get Right. Send for Our Catalogue; let us tell you how we can help you to start right. In the meantime we wish you
"A Happy New Year"
and will do our best to make it a Prosperous New Year.

THE PROVISION TRADE.

The Markets—Report on Food Adulteration—Miscellaneous Notes.

IN July 1899, a committee was appointed by the British Government Board to inquire, first, into the use of preservatives and coloring matters in the preservation and coloring of food, and whether the use of such materials or any of them in certain quantities is injurious to health, and, if so, in what proportion their use becomes injurious; and, secondly, to what extent and in what amounts they are so used at the present time.

From their report, which was published a few weeks ago, we gather that the committee feel that a total prohibition of preserving methods is likely to be attended with serious results to the general public, as a great part of what is now being used as food would be either placed beyond their use or else consumed in a state of incipient putrefaction. Yet, under certain conditions of health, it is fairly well established that preservatives of any kind are prejudical to the consumer, and injure certain constitutions, even when the individual in question is enjoying normal health.

That preservatives are used to a very large extent is shown by the evidence of analysts and the records of the Government laboratory which show that over 4,000 articles of food and drink have been analyzed. Preservatives, consisting almost entirely of boric acid were found in 78 per cent of the samples of cream, 57 per cent. of the butters, 74 per cent. of the margarines, 70 per cent. of the bacons, 83 per cent. of the hams and 66 per cent. of the sausages, examined. Nearly half the jams were also preserved mostly with salicilic acid, while pork pies and potted meats varied considerably. It was found that there was an extensive employment of copper sulphate in the coloring of peas and other vegetables. Regarding this they state: "Direct proof that vegetables containing copper are injurious to the consumer is from the very nature of the case difficult to obtain, and we must admit that we have not succeeded in obtaining it. There is evidence pointing to the conclusion that the copper, when added to the vegetables, forms a compound which is not easily soluble in the human economy. There is, however, evidence of a contrary character, and it is not clear to us that the whole of the copper added becomes, or remains, insoluble under all conditions. Be this as it may, recent events have so incontestibly demonstrated the serious and widespread mischief which may result from the consumption of food and drink, other than sweetmeats, containing even minimal quantities of poisonous metallic substances, that we are strongly of opinion that such poisonous substances should be rigorously excluded."

The evidence of several experts in the provision trade as to the use of boric acid for preserving bacon, brought out the fact that the preservative, consisting actually of a mixture of borax and boric acid, was employed to dust on the outsides of the bacon and hams, and that it did not enter the meat to any appreciable extent. But from evidence given later on, it was found out that, unknown to the above-mentioned witnesses, a preservative mixture is actually used in the injection which is forced into meat in the green state. Consequently, after the sides are washed free from the borax powder, before being placed in the stove, a certain quantity of borax is still left in the meat. But they (the committee) found that preservatives containing carboic acid were not proved to be more harmful than saltpetre. As chemists have always accepted as a fact that saltpetre, which has been used in curing since the art was known, contains nothing detrimental to health, this is equivalent to saying that they are not harmful at all. In fact, they were favorably impressed with the moders boracic method preferring it to the old style of preserving with salt and saltpetre. Bacon treated with boric acid is much milder and more palatable than the old-fashioned bacon, and on the whole contains much less foreign matter weight for weight, for salt and saltpetre are quite as much foreign substances as boric acid, and there is no reason why they should not be considered as drugs in the same manner as any other preservative.

THE PROVISION MARKETS.

TORONTO.

The prices of northern and western hogs are unchanged at $7.90 to $8.15 in carlots. The offerings have been moderate, with a steady demand. On the local market, dressed hogs are in fair supply, with a tendency to firmer prices. Hind quarters of beef are 50c. per 100 lb. higher. Select live hogs have advanced 12½c. and lights 40c. per 100 lb. Choice export cattle bring 25 to 50c. more. The other prices are unchanged. We now quote as follows: Dressed hogs, $8.10 to $8.50; beef carcasses, $5.50 to $6.50 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 6 to 7½c. per lb.; lambs, 6 to 6½c. Live hogs: Selects, $6.62½, and lights $6 40 per 100 lb.; choice export cattle bring $5 to $5.50 per 100 lb.; lights sell at $4 to $4.50.

Provisions are moving steadily with firm prices. Lard is very firm and is brisk. No changes in prices have been reported. We quote: Long clear bacon, 15c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $19.50 to $20; short cut, $21.00 to $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

PROVISION TRADE NOTES.

The meeting of the creditors of Paul Busse, provision merchant, Toronto, has been adjourned till January 18.

James Hales, butcher, St. Thomas, Ont., is succeeded by J. A. McCance.

MONTREAL.

There is a fairly active market, though prices remain steady and firm. Our quotations are as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $23.25 for heavy and $22.75 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's);

POULTRY

I have the trade, and can command big prices. I want all your **Butter, Eggs, Potatoes, Apples, Cheese, etc.** Consignments receive personal attention. Correspondence solicited.

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Wholesale Produce and Commission Merchant.

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Write us when you have Eggs and Butter to offer. Cases supplied.

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Have your customers asked you for

REGISTERED Bow Park BRAND HAMS

. . OR

REGISTERED Bow Park BRAND BACON

If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

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There are no finer

HAMS

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"STAR" Brand

Put up by

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Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

$2.02 for 1 to 24 pails ; $2.00 for 25 to 49 pails; $1.99 for 50 pails and over. Snow White and Globe compound, $1.72½ per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

DRESSED MEATS—There has not been much call for beef this week as the majority of city butchers still have considerable of the fancy Christmas beef on hand. The supply is abundant and of excellent quality. Prices have not weakened as anticipated and quotations still are 6½c. Mutton—Little inquiry and less offering ; nominally 8c. Hogs—Offerings for the week have been light and the demand brisk. Price is unchanged at 8c.

CURED MEATS—Business for the week has been fair and the only thing which can be said of the market is that it is very slightly lower in tone than at the end of last week and one or two lines show a slight drop. Quotations are : Hams (smoked) 13½c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14⅛c.; spiced roll, 11¼c. Dry salt, long clear, 11c.; backs, 11½c.; dry salt, long clear (smoked) 12c.

LARD—Fair demand and no changes in prices. 20-lb. pails, $2.40 ; American, $2.60 ; 3 and 5 lb. tins, in 60-lb. crates, $7.70 ; 50-lb. pails, $6.70.

SAUSAGES—Demand is good for all lines but pork sausage is in the lead. Quotations are : Pork, 8c.; bologna, 7c.; Vienna, 10c.; blood, 6c.; head cheese, 6c.; hog casings, 25c. per lb.; mess pork in fair demand at $20 per barrel ; pickled pigs feet in kits, $1.25.

ST. JOHN, N. B.

Markets keep high. There is but a light sale. To go to the woods, fresh beef is being largely used. In lard, fair stocks are held. There is not a particularly active sale. Prices tend higher.

CHANGE IN A BRANDON FIRM.

George A. Mantle, of Winnipeg, and A. W. Hawkey, of Brandon, Man., have purchased the business of the Brandon branch of The Rublee Fruit Co., and will conduct it hereafter under the style of The Brandon Fruit Company. The business under its new management will be greatly extended, and no effort will be spared in the making of that place an important fruit centre. The new firm will deal in confectionery, biscuits, cigars, tobaccos, etc., besides fruit, on the same lines as were formerly carried on by The Rublee Fruit Company. R. J. Sailsbury will be the company's travelling representative.

NEW YEAR 1902

Merchants will please bear in mind that fine quality is what is aimed at in

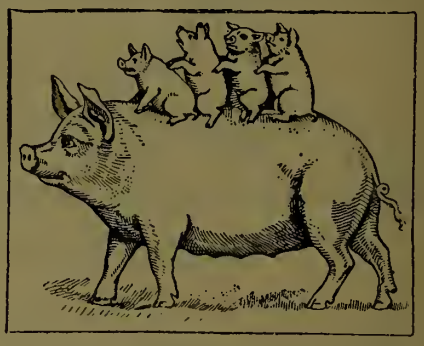
COWAN'S

PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.

TOMAHAWK CANADA



LARD Guaranteed PURE.

BACON and HAMS of the Best Quality.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
22 McNAB STREET SOUTH, HAMILTON, CAN.

No Matter

what price other Compound Lards are quoted at, we positively refuse to consider any other brands in competition with our

Boar's Head Brand

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

We manufacture at the lowest figure consistent with the cost of raw materials, and will not deviate a fraction from our formula in order to increase our profits. Our Compound Lard sells for more simply because it is better, and Grocers who cannot sell successfully any other brand of compound find that their customers repeat orders for **Fairbank's Boar's Head Brand** after a trial.

THE N. K. FAIRBANK COMPANY

Wellington and Ann Sts., MONTREAL, QUE.

LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

OUR

CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF

WORKMANSHIP, MATERIAL, QUALITY.

We are the largest manufacturers in Canada of **Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans.** What are your requirements? Write for quotations to

THE ACME CAN WORKS

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell. MONTREAL. William Pratt.

A BRIEF HISTORY OF COFFEE.

THE early history of coffee is purely of legendary origin there being almost a total absence of any authentic facts, writes R. S. Gehlert in Trade. That of its history which has been ascertained is extremely interesting, we may even say, romantic.

As we finish our breakfast with a cup of this truly sublime beverage, few of us realize the many persecutions carried on against it in the early days of its introduction as a drink. Threats of divine retribution, edicts forbidding its uses followed it step by step in its progress, but the seductive influence of the beverage conquered triumphantly until at this day it has become a necessity, and the world consumes annually about one and one-half billion pounds. Notwithstanding this enormous consumption, which plainly indicates the power of coffee as a food, and as an article of commerce, it is not entirely free from persecution even to this day.

The source of this persecution, however, is not causing any worry to the friends of coffee, but is entirely due to a few weak minds, governed entirely by hallucinations and imaginations, and fed by reading the sensational and fictitious advertising of manufacturers of substitutes for coffee composed chiefly of cereals slightly roasted, and doped with the skimmings and offals from molasses refineries and glucose. It is needless to say, the so-called "Health Coffees" contain nothing whatever of the properties that make coffee itself so valuable. There is also abundant proof for the dietetical and medicinal properties and moral influence of coffee. There is none for the so-called substitutes.

The Experimenting Station of Maine, after a thorough analysis of eight of the most advertised cereal productions, make the following statements in their report: "The so-called coffee substitutes consist of from 48 to 72 per cent. of refuse; that in all of them, the soluble portions, that which alone go to make up the drink, are far less in value than the nutritious matter in skim-milk, in which, the analysis shows, from three to 20 times as much nutritious solids as in these so-called health drinks widely advertised as being so 'nutritious.'" In giving the comparative value of the two, they state, "you would have to drink one quart of cereal to get the amount of protein contained in one ordinary cup of skim-milk"; and further, "the protein of a cup of one of the most widely-advertised cereals is contained in a desert-spoonful of skim-milk." Truly, these nourishing, strengthening, vitalizing drinks, are a nice decoction to abuse a man's poor stomach with. If you think you positively cannot use coffee, don't drink a filthy bran mash because you see it advertised as a complexion beautifier and as an article that will make your life one long beautiful dream.

The three active principles of coffee are Caffeine, caffeone and caffeic. The first, belonging to the group known as alkaloids and to which the coffee owes its agreeable, refreshing and beneficial properties, at once assumes an important place in the diet of mankind in general. According to Schleif, instructor of pharmacy in the University of Pennsylvania, it is a stomachic tonic, promoting the appetite and increasing the digestive power. As the quantity of caffeine varies in different coffees, it can readily be seen that a knowledge of its constituents is very essential to those putting the roasted article on the market, and that a great deal more than the simple posing as an expert is necessary in selecting only the best for the mixing of their various blends.

The second, caffeone, consists largely of liquid oleic acid, and is developed in the process of roasting; to it coffee owes its fragrant aroma. Very little is known of this agent, though some authorities claim it produces an aperient or laxative effect on the bowels, but that in large doses it produces asthenic excitement and congestion. As, however, the greater per cent. of this oil is carried off and lost in the roasting process, the lover of coffee may continue to enjoy it without any fear. It is, however, a blow to those who advertise roasting coffee by a system that retains all the aromatic oil of coffee and running down those who insist on doing it right.

Whether the third, caffeic or "tannic acid" contributes any to the satisfying and exhilirating action of coffee, has never been determined. The fact of its being a powerful astringent and the property to which coffee owes its bitterness when over-infused or boiled, leads us to believe that it is of no beneficial value. As caffeic is only soluble by extreme boiling, it is not hard to understand why good coffee is spoiled in boiling it. On the other hand, caffeine being soluble in cold water, and very readily so in boiling water, a good coffee can be produced by allowing the water to heat just to the boiling point; but the best and most satisfactory method is by filtration, and it will make it in a superior manner and permit the serving of a delicious beneficial drink, free from sediment and of a rich brown color.

The chemical and medicinal properties of coffee are so extensive that they cannot be treated adequately here. The arguments, however, are decisive and to some extent demonstrate overwhelmingly the falseness of the doctrines advanced by its enemies.

Let us take for an illustration the effectiveness of the experiments of hot infusions in extreme cold regions of the Arctic, where it has been declared invaluable by explorers. It is brave Capt. Peary who writes, that when on his Arctic expedition, he placed his starboard watch on a diet of coffee, and his port watch on that of rum as an experiment; the result was, the watch on coffee was found to possess a vigor of health and activity entirely wanting in that of the other.

Statistics also prove that the troops in the American Civil War were able to march longer and endure more hardship and exposure under a stimulus of coffee than under one of liquor. It allays hunger, and increases the incentive and capacity for work, thus enabling those who use it to endure unusual fatigue.

Scarcely less useful is it in the tropical regions and in districts infested with malarial and other low fevers; here its use has been one of the safest and most effective remedies as well as a preventative; while in extreme cases of yellow fever, after all other well-known remedies had failed, it has been used effectively by many physicians. In 1835, during the cholera epidemic in New York, physicians caused the issuing of a public manifesto urging the people to abstain from all liquors and confine themselves to the use of strong coffee as a beverage. The result was most beneficial and gratifying.

It cannot be denied that in some instances the excessive use or rather abuse has proven injurious, notwithstanding; habitual coffee drinkers generally enjoy the best of health and we can safely say, that the long-lived people who have used and enjoyed it from infancy are innumerable. It was coffee that supported Voltaire in his old age, and upon being informed by his physician that it was a slow poison, replied, "Yes, it is a VERY slow poison; it has been poisoning me for over 20 years."

The only early history of coffee is obtained from a treatise published in 1566 and written by an Arab Sheikh, in which the statement is set forth that the use of coffee was prevalent among the Abyssinians from the most remote period, and is supposed to have been first discovered in upper Ethiopia, from where it was introduced as early as A. D. 875. After its introduction into Arabia, the coffee-drinking habit spread rapidly among the Mohammedans, who soon took advantage of its peculiar property of overcoming drowsiness and inclination to sleep and it was extensively used in connection with their long religious services on this account. The priests, however, declared it to be an intoxicating beverage and therefore prohibited by the Koran; thereby making those who became addicted to its use subject to the penalty of an outraged law. Though all manner of devices were adopted to check its growth its popularity made it the national beverage of Arabia.

From Arabia it spread rapidly outward to Syria, then to Persia and Cairo, everywhere meeting with fierce opposition until finally sanctioned by the governor, Sheikh Obelek, its progress through Egypt was without further molestation. Its introduction in Constantinople, about 1554, again excited fierce hostilities among the religious orders on account of the popularity of the coffee houses which considerably depressed the attendance at the mosque. The Sultan was prevailed upon and he at first prohibited, and then probably realizing it a splendid opportunity to swell his treasury, revoked the order and laid a heavy tax on the sale and consumption of coffee, notwithstanding which it flourished, and as the revenue was enormous, objections to it eventually died out.

Soon after its introduction into Europe coffee houses sprung up rapidly and soon became popular resorts throughout the country, so much so, that in 1675, for political reasons, Charles II. issued a Royal proclamation classing them as "Seminaries of sedition," and attempted to surpress them. The order, however, caused so much excitement throughout London that it was rescinded in a few days.

Coffee was practically introduced in the Dutch East Indies in 1690 through Gov.-Gen. Van Horne, who received his seeds

CEYLON TEA

BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

GREEN

The **Green Teas** of Ceylon are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them

from traders plying between the Arabian Gulf and Java. These he planted in a garden in Batavia, where they flourished so abundantly that the culture was immediately begun on a large scale. In the year 1714, the French King, Louis XIV., received as a present from the magistrate of Amsterdam a fine coffee plant in full foliage. It was carefully nursed and some of its sprouts were sent to Martinique in 1717 under the personal care of a naval officer named De Clieux. Unfavorable winds and stormy weather made the voyage a long one, and as the vessel supply of water became almost exhausted the entire crew was put on a short allowance. The young plants gradually dying off for want of sufficient moisture until but one remaining, this young patriot thinking only of carrying out the commands of his King, and though suffering untold agony from thirst, persisted in dividing his scanty share of water with the one remaining plant. His herosim was rewarded, for the vessel reached its destination with the plant in a healthy condition. Being at once planted it took kindly to its new soil and flourished. It may be said that it is to the credit of this brave and zealous French naval officer that coffee is cultivated on the American continent, and the progeny of this single plant produces more coffee than is grown by all the other plants in the world.

In the garden of a monastery in Adjuda, a plant brought to Rio de Janeiro by a Belgian monk named Molke, thrived and prospered. After cultivating it thus for a time, he became convinced of its future importance and cleared a plantation for its future culture. The seeds of the coffee grown on Molke's plantation were freely distributed among the religious institutions and the laity, by the then Bishop of Rio de Janeiro, Joachim Bruno, to whom Brazil is indebted for many of its valuable trees and plants. From this small beginning has sprung the extensive cultivation of coffee lands in Brazil, hundreds of thousands of acres representing over $100,000,000 being invested in this industry alone.

Many efforts have been made to introduce the cultivation of coffee into the United States throughout the South. The climate, however, has proven in every instance to be of too cold a nature for its production.

A GUELPH WHOLESALE GROCERY FIRM.

IN the memory of many far younger than the oldest inhabitant the Royal City had considerable repute as a distributing centre, and it is gratifying to know that that reputation is, in some degree, restored. The firm of R. and J. H. Simpson, wholesale grocers, have steadily built up a satisfactory trade in their lines, good indication of which is to be seen in their fine new premises at the corner of Norfolk street and Nelson Crescent.

Entering from Norfolk street, the visitor finds on his left a commodious sample-room, while to his right is the handsomely fitted-up private offices of the firm. At the north corner of the building is the general office, conveniently equipped for the large amount of work that is transacted here.

The rest of the premises is devoted to the large stock carried by the firm. In the basement are two fine compartments, each 60 by 20 feet. Here are stored vinegar, syrup, figs and many other lines. The ground floor and that above are well filled with goods of staple lines, ready for shipment. The upstairs floor is devoted more particularly to light lines, and here are to be found rice, woodenware, matches, brooms, and brushes. Here also, the Ferndale tea, for which the firm holds the wholesale agency for Canada, is put up in the well-known packages, the tea being imported in 100 lb boxes. The top storey of all is as yet unoccupied, but, no doubt, it, too, ere long, will be filled to its utmost capacity.

Separate from the main warehouse is another building, which is at present being used for the storage of sugar and soda.

The building used by Burrows & Co., as a dye house will also be occupied. Part of this will be used as a stable and carriage house. In the spring it is the intention of the proprietors to extend this building to Cambridge street, thus acquiring greatly enlarged room for their sugar and smaller commodities.

The firm of R. and J. H. Simpson are steadily building up a fine trade and have extensive connection through Western Ontario, keeping three travellers on the road. It is very gratifying to know of the abundant success of this Guelph firm, and Guelphites generally will wish the genial gentlemen who compose it the best of success in their further efforts.—Evening Mercury, Guelph, Ont.

A PROPOSED NEW BANK.

AT the last session of the Dominion Parliament a charter was obtained for the establishment of a new bank in Canada, to be known as the Sovereign Bank. The scheme is backed up by a number of Canadian capitalists, who are supported by a number of prominent financial men of the United States, including J. P. Morgan & Co., besides a number of others closely connected with The Standard Trust Co., of New York. The authorized capital of this institution is placed at $2,000,000, of which $1,000,000 has already been subscribed. An issue of 20,000 shares, each of a par value of $100, is being floated on the market at a premium of 25 per cent., which will enable the bank to commence business with a reserve fund of $250,000. The headquarters of the bank will be in Toronto; the executive offices in Montreal.

Duncan M. Stewart has been appointed general manager, while the first president is H. S. Holt, President of The Montreal Light, Heat and Power Co. The following are the board of directors: A. A. Allan, Toronto; Archibald Campbell, ex-M.P., Toronto Junction; Randolph Macdonald, contractor, Toronto; Senator Peter McLaren, of Perth; Senator D. McMillan, of Alexandria; John Pugsley, of Pugsley, Dingman & Co., Toronto; Sir Melbourne Tait, acting Chief Justice of the Superior Court, Montreal; Henry R. Wilson, of Wilson & Stephens, bankers, New York City.

All these are well-known men, the general manager, D. M. Stewart, having had many years banking experience both in Canada and the United States. He was connected with the Bank of Commerce for a number of years, afterwards filling the post of inspector for the Royal Bank of Canada, in Montreal. Henry R. Wilson, the New York director, is a prominent banker of that great commercial centre. In addition to him the bank will have there an advisory committee composed of W. M. C. Lane, President of The Standard Trust Co., New York; and Pane D. Cravath, of Guthrie, Cravath & Henderson. This is following the custom of other leading Canadian banks, who all have agencies in New York, as they usually have to keep a portion of their funds invested there.

The foreign bankers and correspondents are: J. P. Morgan & Co., New York; The Standard Trust Co., New York; J. S. Morgan & Co., London, Eng.; and Morgan, Harjes & Co., Paris, France.

The branches of the Sovereign Bank in Toronto and Montreal will be opened immediately. The site of the Toronto offices and the date of opening, it is expected, will be announced in a few days.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL.**

When placing your order for
WRAPPING PAPERS
place it with these mills and then you will be sure — whether brown or manilla papers—that quality is good—that the paper counts full 480 sheets to the ream—and is full weight always.

—We have a good name for
—promptness in all letter orders.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

CANE'S
Wooden Packages
Suitable for
PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

Wholesale Grocery Stock For Sale
VICTORIA, BRITISH COLUMBIA.

Tenders will be received by the undersigned at a rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee,
6 Bastion Square, Victoria, B.C.

PERTH ROLLER MILLS
PERTH, ONT.

Write us for prices of the best grades of Flour, Bran, Shorts, etc. Mixed cars a specialty.

JOHN HAGGART,
GEO. B. JONES, Manager. Proprietor.

WESTERN ASSURANCE COMPANY
Incorporated 1851.

Fire and Marine

Capital - -	$2,000,000.00
Assets, over - -	2,900,000.00
Annual Income -	3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

Direct Importations

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs.
Extra Fancy Northern California Navels.
Sweet Sonora and Valencia Oranges.
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

Hugh Walker & Son
Wholesale Fruit and Commission Merchants,
Guelph, Ont.

H. G. W. TRADE MARK REGISTERED

MINCE MEAT

It is not meet that we should mince
The truth, when telling of our brand,
For Capstan's Mince Meat meets success
And minces all who it withstand.

Put up in bulk in
Any quantity required.

THE CAPSTAN MFG. CO.
TORONTO.

POLLEY & WHITE
MANUFACTURERS OF
Canadian Evaporated Apples, Onions
AND OTHER VEGETABLES
Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.
Cable Address: "WHITE," TRENTON.
TRENTON, Ont., Canada.

DWIGHT'S

SODA

More profit for You

MR. DEALER, in Dwight's Cow Brand, pure, package, Baking Soda, than in the dirty bulk goods, and your customer is better pleased—but it must be Dwight's.

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.
Agencies in all leading centres.

KEEN'S MUSTARD

(D.S.F. in Square Tins)

has been held in high repute since 1742.

Our great great grandfathers used KEEN'S Mustard, and our great great grandchildren will use KEEN'S Mustard.

There has never been any trouble about the Quality of **KEEN'S.**

The name spells **quality.**

Current Market Quotations for Proprietary Articles

January 16, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00
Diamond— W. H. GILLARD & CO.	
lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents

	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (1 lb tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLAT-MENIER.

Chocolate-Menier ¼ and ½s 36c. per lb.
" ¼s 40c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

Chocolate— FRY'S.	per lb.
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch ...and Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full oonnt), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a ca e)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. O. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Un-numbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 5 00 books	3½c.	4c.
5 0 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corksorews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
4 oz. Ancho extracts	12 00
1 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat, bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " (corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75
Jams— T. UPTON & CO.	
1-lb. glass jars 2 doz., in case, per doz	$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme' Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wetbey's Condensed, per gross, net	$12 00
" per case o doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jars, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.
A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

EMPIRE BRAND SODA.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs., $10.20.
Maypole Soap, black, per grs., $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross..... [2 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP

"GOOD AS GOLD"

Write for prices.

STOVE POLISH.

ENAMELINE

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40

SUN STOVE POLISH

TRADE MARK REGISTERED

MADE BY MORSE BROS. CANTON, MASS. U.S.A.

DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

RISING SUN STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled.

	Per gross
Rising Sun 6-oz. cakes, ¼-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10o. size, ¼ gross boxes...	10 00
Sun Paste, 5o. size, ¼ gross boxes ..	5 00

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Staroh—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Staroh—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each crates)	0 08
PURE	40-lb. boxes 1-lb. pack....	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 8 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 03½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's.....	2.50

Packages 10o. each.

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, 6x large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 0

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 38	0 50
Gold Label ½s.....	0 44	0 60

KOLONA PURE CEYLON TEA BLACK

Ceylon Tea, in 1 and ½ lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25o....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30o.....	0 22
Green Label " 40o....	0 28
Red Label " 50o.....	0 35
Orange Label, retail at 60o.....	0 42
Gold Label, " 80o.	0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

TRADE MARK RAM LAL'S PURE INDIAN TEA GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS OF INDIA.

Cases each 60 1-lbs.....	.... 0 35
" " 60 ½-lbs.....	.... 0 35
" " 30 1-lbs.....	
" " 120 ½-lbs.....	.... 0 36

LUDELLA CEYLON TEA

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 80

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 70
" Solid Back Globe.....	1 80
" Jubilee (perforated)..	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5o.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5o...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

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BUY

EUREKA

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This cut represents No. 13. 54 Noble St. Toronto

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

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We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

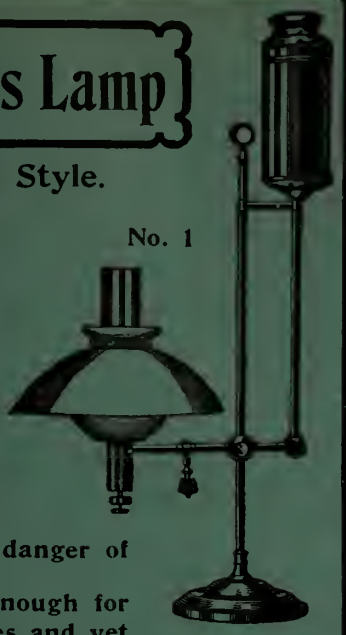
THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.



No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

LEADERSHIP IS DUE TO MORE THINGS THAN MERIT.

We offer you not only the very highest quality in

"EMPIRE" SODA

BEST FOR BAKING,

which will make regular customers for you, but we are helping your sales by judicious advertising in the leading papers of Canada.

No grocer should be without **"EMPIRE" SODA.**

WINN & HOLLAND, Montreal.

SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,

WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,

Limited

"Gleaner" Office, . . .KINGSTON, JA.

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MacLean Pub. Co., Limited

Montreal. Toronto.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

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"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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Telephone Main 1255.

10 Front St. East, Toronto. Telephone 2701

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Our Travellers ARE NOW OUT

and showing without exception the finest line for import ever offered in Canada.

Our general stock of staples in Glass and Earthenware for Spring is all ready and in splendid shape.

We want you to see our line, and if our traveller has not called on you yet, drop us a card.

EVERYTHING IN

Crockery and Glassware, China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass. Decorators of Earthenware, China and Opal.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES ONT

It is not difficult

to make an attractive display with a few dozen packages of

WETHEY'S CONDENSED MINCE MEAT

on your shelves or in your windows. Try it. You will be surprised the way it will enliven your whole stock. It will create a favorable impression in the eyes of the purchasing public. Once this delicious Mince Meat has been given a trial no further inducement is necessary to make a second sale. Place your order with your wholesaler.

Manufactured by . . .

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street

MONTREAL

VOL. XVI. MONTREAL AND TORONTO, JANUARY 24, 1902 NO. 4

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

CARR & CO'S
CELEBRATED
CAFE NOIR BISCUIT
(The Original and Genuine)

We carry it in stock and we can Sample your trade. Send in a list of customers.

FRANK MAGOR & CO.,
16 St. John Street, MONTREAL
Agents for the Dominion.
C. E. JARVIS & CO., Vancouver, Agents for B.C.

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The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.

EDINBURGH and LONDON.

Agents, W. B. Bayley & Co., Toronto

Rotary
Smoked Beef Shaver
with Patented
Self-Sharpening Device

No. 125, 2 Blades, $20.00
No. 129, 1 Blade, 20.00

Self-Priming and Measuring Pump

No. 97, $5.50

Auger for above Pump

No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H.P. Motor

The Machine is self-contained *and* is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

SLOW SPEED

Granulating 2 pounds of Coffee per minute
Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber

No. 8712
Height, 30 inches. Width, 18 inches.
Length, 22 inches. Weight, 250 lbs.
Capacity of Iron Hopper
4 lbs. of Coffee

PRICE ON APPLICATION

The Enterprise Manufacturing Co. of Pa.

Philadelphia, Pa., U. S. A.

"Wheat Marrow"

"The Totally Different" Cereal Breakfast Food

Grocers who sell that new and "totally different" Cereal Breakfast Food, "Wheat Marrow," are making a fine thing out of it. It does not compete with other Cereal Foods, because it is in a class by itself —it is "totally different."

A most wholesome and nutritious food and made from the glutinous portion of the choicest Winter Wheat. Can be prepared for the table in more different ways and in shorter time than any other Cereal Food. Infants, invalids and dyspeptics thrive on it.

Use in place of cracker meal for frying oysters, fish, etc., and the best thing for thickening soups and tomatoes.

There is a fine profit in it for you.

Sold by leading wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,

8 Place Royale, Montreal.

23 Scott Street, Toronto.

One of the surest signs that GOLD SOAP is a big success is the way that representatives of other soap companies are running it down and talking a lot of nonsense about our money-in-the-soap idea not being legal. Just as sure as you hear anyone trying to spread false reports about GOLD SOAP, you may know they are just a little worried over its phenomenal success.

Write to GOLD SOAP, Toronto, for free sample and full particulars about the great money-in-the-soap plan of advertising.

Good Cigars!

My "Pharaoh" 10-cent, and my "Pebble" 5-cent Cigars are *good* Cigars. I will go further and say this—the profit you can make with them is larger in proportion than any Cigars of equal quality made anywhere by anybody. Will you let me prove it ?

J. Bruce Payne, Mfr.,
Granby, Que.

The way to find out about the markets of the British West Indies

is to take a trip by one of PICKFORD & BLACK'S STEAMERS, which sail from Halifax every other Monday for BERMUDA, ST. KITTS, ANTIGUA, MONTSERRAT, DOMINICA, ST. LUCIA, BARBADOS, ST. VINCENT, GRENADA, TRINIDAD, TOBAGO and DEMERARA. The voyage lasts 42 days, and the cost of a return ticket is $130.00. This is the best time to go.

R. M. MELVILLE, Passenger Agent,
TORONTO.

MORE SATISFACTION

Tillson's Pan-Dried Oats

MORE SALES

If you sow satisfaction you will reap a harvest of more sales, that's dead sure. We have put in the connecting link which will bring this cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying ***TILLSON'S PAN-DRIED OATS.***

THE TILLSON CO., Limited, TILSONBURG, ONT.

JAN 22 1902
To mon. office

A Japanese Tea-House Garden.

Its Purity Its Flavor Its Strength Its Aroma
Its Healthfulness Its Wholesomeness Its Clearness

are seven of the leading characteristics identified with

JAPAN TEA

All grocers who realize the importance of attaining and maintaining a reputation for handling high-class teas will find that the easiest and surest way of winning and holding this reputation is by standing by the old and reliable

JAPAN TEA

The Canadian and American people's favorite tea.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building.
Annex.
Tel. Main 4142. MONTREAL, CANADA.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.
Sole Selling Agents, Rose & Laflamme, Montreal.

COMPARISON
COURTED BY US—SHUNNED BY OTHERS.

We would like you to put our

IVORY GLOSS STARCH

beside any and all of the other starches you have handled, and try it fairly and squarely. Apply any test you like, and, if our starch does not prove itself to be of superior quality to the others, we want to know about it.

St. Lawrence Starch Co., Limited
MANUFACTURERS
PORT CREDIT, ONT.

Our New Building.

Before moving we wish to sell out all lines other than food products. We offer our blacking machinery, recipes and all information cheaply, and it cost us thousands to acquire. A first-class chance for an energetic young fellow. Pure Gold Blacking was the best, ask any grocer if this is not so.

Pure Gold Co., Toronto

Handsome Lithographed Tins.

Not ordinary everyday tins—but something really attractive. We have decided to send out our standard blends of Fine Ceylon and Indian Teas in these tins, 25 lbs., 35 lbs. and 50-lbs. The same high-grade quality characterizes the blends : "The 400 Select," "Morning Luxury," "Imperial," "Russian," and "Globe." They show a snug profit to the retailer while the tins add to the attractiveness of the store.

W. H. GILLARD & CO., Wholesale Grocers, and Tea Importers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

THEY COST LESS THAN NOTHING

Literally, ALLISON COUPON BOOKS cost less than nothing. By using them a mistake is impossible, thus saving many times what we charge for them. Hence, by absolutely saving a great deal more than you pay for them they not only cost less than nothing, but you receive a great, big premium with every book you buy.

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., **Manufacturers, Indianapolis, Indiana.**

JAM AND ITS HISTORY

FROM THE LONDON GLOBE.

A RECENT trial of some celebrity has not only procured to the world the benefit of learning a Lord Chief Justice's views on the true inwardness of marmalade, but has also had the effect of drawing public attention to two articles which play a large part in the daily life of most of us. How many households are there in the British Isles in which at least one of these comestibles does not figure twice a day on the domestic board? And yet how many of us could give off-hand the derivation of the words, jam and marmalade, or, save for a few cheap and pessimistic sneers concerning turnips, etc., and raisin-pips could define the things thereby signified, or supposed to be signified?

In the famous trial just alluded to, it will be remembered that the grand question of adulteration or no adulteration turned entirely on this very point—the proper definition of the word jam—marmalade being considered as a sub-species included under this general term. Though of

RESPECTABLE ANTIQUITY,

it cannot boast of a lofty origin, or aristocratic traditions. In fact, we have been assured on competent authority that 60 or 70 years ago, the name, not the thing, was considered unsuitable for use in refined society. It was de rigueur to employ the synonym "sweetmeat," which is often to be found in this sense in such writers as Miss Edgeworth and Mrs. Sherwood, who flourished during the early decades of the last century. Yet, strange to say, the despised word appears in the first edition of Johnson's Dictionary, which came out in 1755. It is there described as "a conserve of fruits boiled with sugar and water." The laconic comment, marked by a not altogether characteristic modesty, follows, "I know not whence derived."

Professor Skeat derives it from the Scandinavian jam, to squeeze tight, being the same verb as cham or champ, to chew. He hazards the extremely unpleasant conjecture that jam is so named as being

A SOFT SUBSTANCE

resembling what has been chewed, thereby recalling certain weird rumors as to the method by which the dried fig of commerce is packed for market. Marmalade, Dr. Johnson, confirmed in this point by Skeat, derives from marmelo, the Portuguese for quince, and explains it to mean "the pulp of quinces boiled into a consistence with sugar." It is certainly a far cry from the marmalade of those days to that preparation of Seville oranges which Americans prefer to call "bitter marmalade," thus emphasizing the fact, well nigh forgotten among us, that it is not the one and only marmalade. Some lingering consciousness of this can be traced, no doubt, even here in the existence of

LEMON MARMALADE,

and in the tradition (it is little more) regarding that original preserve of quinces which has given its name to the whole marmalade family. In cookery books of 40 years back, we find a number of recipes for marmalades made from different fruits, and in an encyclopaedia bearing date 1819, marmalade is called a confection made of the juice or pulp of some fruit, as plums, apricots, oranges and ginger, or quinces, boiled with sugar to a consistence, while quince marmalade is said to be "the most frequent." Thus was it in the good old days of Protection, when the British householder had not yet cast in his lot with foreign as opposed to native products!

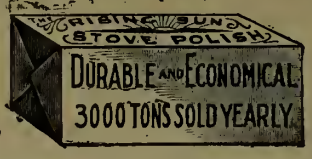
THE DEVELOPMENT OF JAM-MAKING

in all its branches is a highly interesting subject, but there is a considerable lack of evidence, especially regarding its early stages. Whether it was known in an elementary form to the ancient Greeks or Romans is a somewhat difficult question. Dried fruits, of course, were usual among both nations. When these were not merely preserved in their own saccharine juices, like the cakes of figs and clusters of raisins mentioned in the Old Testament, they were probably "confected" with honey, which then supplied the place of sugar. The art of "confectioning," which included that of "conserving," grew into high honor in the middle ages. Mr. Hazlitt, in his interesting work, "Old Cookery-Books," says that the love of confections was borrowed from the East by Italy, and thence spread to France and England, and that these sweetmeats were often of a very elaborate and costly nature. He is, however, confronted by the initial difficulty that "fruit preserves could scarcely have been accomplished without a large and constant supply of sugar. He tells us how in 1226 Henry III. asked the Mayor of Winchester to procure him three points of Alexandria sugar, "if so much could be got." Yet, by the end of the 13th century, he says, it could be bought even in remote country towns, though certainly at a prohibitive price; while in the "Form of Cery," an ancient culinary manual written between 1377-1399, sugar is spoken of as a fairly well-known article. The chief difficulty was the refining of it, nor was this thoroughly mastered in England till 1659. "Before this," says the encyclopaedia quoted above, "our ancestors used it rough as it came from the canes, but they most commonly used honey instead." The same authority states that "the ancients only confected with honey. At present (1819) sugar is more frequently used," implying that the use of honey in preserving was not yet extinct, but perhaps this evidence, as proceeding from a mere man, should be received with caution. The sugar of the 13th century came from Cyprus and Egypt; a larger supply was, of course, obtained after the exploitation of the West Indies.

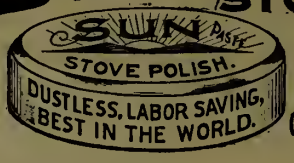
EFFECT OF WIDER DIFFUSION OF SUGAR.

With the wider diffusion of sugar preserving naturally developed. Mr. Hazlitt tells of a recipe in a cookery-book of 1734, for making jam, "the real jam of these days, made to last, as we are told, the whole year." Dr. Johnson, in describing one of those model housewives who were his particular betesnoires, says that she was an adept in the best methods of conserving, reserving and preserving all kinds of fruit. (It is noticeable that the vulgar word jam, though allowed a place in his dictionary, is eschewed as unsuitable to the classic pages of the "Rambler.") Probably, preserves, according to the custom still prevailing in French boarding schools, were then considered as appropriate to dessert, and eaten with a spoon. When the present habit of spreading them on bread arose, it is not easy to determine. But Johnson, in his journey to the Hebrides, records his extreme approval of the Scotch breakfast, including "honey conserves and marmalades," instead of the plain bread and butter then the rule in England. This practice, now so familiar to us, seems to have been a long time in spreading from north to south Britain. Yet for many years jam and marmalade have been constant factors in the equipment of our tea as well as our breakfast tables. Indeed, since the rise of jam factories, still a comparative innovation 20 years ago, the world has almost forgotten that traditional view of preserves as a rare and delicate dainty, which lingers in remote districts, for example, among the Irish peasantry. Of few housewives, even those who continue to preserve at home, can it be said, as Johnson says of the good lady for whose pursuits he certainly ought to have felt more sympathy, that "it is the great business of her life to watch the skillet on the fire, to see it simmer with the due degree of heat, and to snatch it off at the moment of projection."

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

OLD COLONY GROCERS DINE.

THE Old Colony Grocers and Provision Dealers' Union held its annual meeting and banquet at the United States Hotel, Boston, on the afternoon and evening of January 15. It also, previous to its business meeting, gave a reception and lunch to George A. Bond, of Kansas City, Mo., who represents the Kansas City Grocers and Merchants' Association. The reception and banquet were largely attended, among those present being :

General Thomas R. Mathews, Colonel Robert Mitchell Floyd, President William Craig, of the Boston Fruit and Produce Exchange ; ex-President John T. Nickerson, of the Boston Wholesale Grocers' Association ; George H. Bond, president of the Massachusetts Grocers' Association ; A. A. Fales, president of the Boston Retail Grocers' Association ; William J. Wadleigh, president of the Boston Wholesale Grocers' Association ; S. B. Abbott, of Chicago, of the Chicago and Northwestern Railroad ; W. B. Seignious, representing the New York grocers and provision dealers ; Fred. Fowler, representing the Montreal, Canada, Board of Trade ; Arthur T. Ward, of Portland, Me., and Frederick J. Penshyn, of Philadelphia and Representative A. C. Dowse.

President A. F. Faunce extended the welcome of the union to the guests, and Colonel Robert Mitchell Floyd introduced them to Mr. Bond.

At the conclusion of the reception the union held a business meeting, at which officers were chosen as follows :

President, A. T. Faunce, of Abington ; first vice-president, E. W. Hunt, Weymouth ; second vice-president, H. W. Mansfield, South Braintree ; secretary, John A. Radcliffe, Rockland ; treasurer, E. W. Noyes, Whitman ; executive committee, John W. Nash, Quincy ; J. M. Arnold, Braintree ; F. W. Hayden, Randolph ; M. W. Lynch, East Weymouth ; delegates to the annual national convention of the Retail Grocers' Association at Milwaukee, A. T. Faunce, of Abington, and John W. Nash, of Quincy.

The banquet was held at 7.30 o'clock. At the head of the table sat president Faunce, and at his right was George A. Bond, of Kansas City, the guest of the evening. On the left of the president sat Colonel Robert Mitchell Floyd, representing the International Grocers' Association. Others at the table were : Wiliiam Craig, Henry Coolidge, Walter A. Penfield, F. Fowler, of Montreal ; H. H. Logan, Arthur T. Hull, of Portland, Me.; representative A. C. Dowse, Frederick Humphrey, John W. Nash, E. W. Noyes, the Rev. L. B. Hatch, C. L. Kern, A. A. Fales, Joseph Simpson, George H. Bond, W. L. Penn, William B. Seignious, John L. Radcliffe and Nahum Reed, of Whitman.

At the conclusion of the banquet, President Faunce welcomed the guests on behalf of the Old Colony Union, and introduced Colonel Robert Mitchell Floyd. The latter reviewed the organizatlon of the National and International Associations of Grocers, and said among other things :

"I believe in a national association, as it can be the helpful guiding head of the most important of all the recognized trades in the world, that of supplying food and sustenance directly to the people. The future and permanency of the national association depends upon the character of the officers who are elected to executive positions, and that none while in office shall hold any other executive position in any local or State grocers' association in the State wherein they reside ; that its membership consists of representatives from State associations only ; that two conventions be held during the year, first a general gathering of delegates during January, for the purpose of electing officers and transacting other business, second a meeting of the executive committee, including the executive officers, during July, to meet any and all contingencies that may possibly arise ; that the national association be legally incorporated ; that it shall take up and consider questions that affect the grocers as a whole, and not interfere in local or State matters ; that all its decisions and acts be made from a sense of justice and right, and so broad in its dealings that partizanship, bias or selfish interest never can be charged against it."

George A. Bond, of Kansas City, the guest of the evening, then spoke as follows:

"The retail merchants are now taxed beyond their capacity to pay, and it is not possible to offer much resistance without a thorough organization. Capital above, and labor below, are fully protected, but the retail merchant without organization cannot expect just taxation, nor can he expect assistance from large corporations and railroads. Advertising in a business is as necessary to figure on as your rent. It is a question that has never been understood only in a general way. My idea of advertising is to first get an article of real merit, then to conservatively estimate the sale and proportionate amount of profit for advertising it properly, then be conscientious in using up the amount to one's best judgment, with as little duplication as possible, and by keeping everlastingly at it. As the business grows, increase the advertising until success is obtained. The Kansas City Retail Merchants' Association has attracted the attention of our city press, the politiclans and the public. Public sentiment is coming over to us rapidly. The bankers, the leading clubs, the taxpayers' association and the large manufactuiers are pledging their cooperation. There is certainly a new era at hand. The 20th century stands for combination, concentration and consolidation ; the times change, and we must change with them ; we must adopt improved methods, this is the law of society, civilization demands it. Business common sense sees it coming.

"We want the parcels post bill killed. We want the blood poisoning affect of the trading stamp eliminated from our mercantile system. We want pure food guaranteed by law. We want good roads and highways ; we want good government. To obtain these things we must unite in common, energetic action."

VINEGAR.

The very best is the "IMPERIAL."

Place your order **now** for present or future shipment.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

3 LONG-DISTANCE TELEPHONES.

Coffees Coffees Coffees

Special Blend	15c.
Standard Java Blend	18c.
Hotel Blend	20c.
Glasgow Blend	25c.
Plantation Blend	28c.
Queen's Blend	28c.

All guaranteed to be the best possible value for the money in Canada. Roasted at our Standard Spice Mills, Hamilton.

Our usual liberal terms—Ten per cent., thirty days.

Send for a Sample Tin of twenty-five cent. We will prepay freight on Sample Lot.

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab Street, HAMILTON.**

57½% of all Teas consumed during 1901 in the United Kingdom were

INDIAN TEAS

STATISTICS FOR 1901 PROVE THIS, HERE THEY ARE:

—THIS ACCOUNTS FOR THE ENORMOUS OUTPUT OF—

Ram Lal's Pure Indian Tea

and Khaki Pure Indian Tea

INDIANS	57½%
CEYLONS	36 %
JAPAN and JAVA	2¾%
CHINA and other Teas	3¾%
	100 %

Both blended by one of the leading Tea experts of the world and packed by skilled labor.

ON THE GARDENS IN INDIA

Coming direct to our tea depots at:

Hamilton, Vancouver, Calgary and Winnipeg

The public are ever ready to appreciate a superior article and when **Ram Lal's Pure Indian Tea** and **Khaki Pure Indian Tea** are once used, no other Package Tea will replace these sterling brands.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO.

CANADA, THE LAND OF ROSES.

ASK almost anyone you know where all the heaped-up masses of glorious roses in the florists' show-windows come from. An easy way to win a pair of gloves is to wager that he or she will answer Florida or California.

Roses associate themselves with tropic climes, and the person who makes the answer given above cannot be blamed for making it. But, as a matter of fact, the majority of the roses shown now, and especially the finer varieties, come from Canada, the "land of snow and ice."

It is only within a twelvemonth that this has been so, for even the florists themselves had no idea until then that hitherto unnoticed Canada could grow the finest roses in the world.

But one of the New York fraternity, wandering about on his vacation in 1900, stumbled upon a place in Upper Canada that made him gasp. He saw at Brampton, Ont., 10 acres of glass-covered plain, with a regiment of 150 men working about it.

He went to investigate, and found that an Englishman had been for 10 years growing a lot of superb roses there—roses appreciated by the sweldom of Montreal, Toronto and Quebec, who know from London and Paris what roses are.

His flowers grew in popularity year by year, and he increased his plant proportionately, but he had never dreamed of sending roses to the United States, and was dazed when the New York man made him an offer for his entire year's crop.

His business sense came to the rescue, and he secured a high figure, chuckling to think how the New York man would rave on finding out that Canada charges a 25 per cent. export duty on flowers.

But the New York man did not rave a bit. He paid the duty cheerfully, as did his rivals, who immediately began prospecting Canada for like treasure trove, and they have made even more than their usual large profit on the blooms that have come to New York so far.

In a business way, the Canadian rose is superior, in that it lasts so long. The average far-northern flower lasts a week, even in a hot drawing-room, while the blooms from local or southern greenhouses rarely keep their beauty for more than three days.

The roses take longer to grow in the far-northern climate, and the buds have necessarily more substance and take longer to develop. They are picked "close" there (that is, just on the verge of opening), and expressed here in long, flat, wooden trays. The buds lie on their pillow of leaves and the long stems are covered with crushed ice. The water dissolving from the ice moistens the stems sufficient to bring the flower here in just its perfect stage of opened beauty.

The demand for the hardy products of our Canuck neighbors has already grown so great that 100,000 roses were expressed to New York alone in the last two months.

The Canadian rose-growers produce the usual brands of favorites, Maids, Brides, Jacks, Libertys, Golden Gates, etc., but they pride themselves on the variety that only they can grow in perfection — the Sunrise.

This is a blossom almost as large as a jacqueminot, odorous in the extreme and tinted almost like an orchid, from pale yellow to delicate pink. Its tints have a metallic lustre, different from anything in the floral world, and its beauty has already set upon it the seal of fashionable demand.

The Canadians cannot now begin to supply the new demand from the United States, and every grower is putting up additions to his establishment. The average new house is 840 feet long, just the size that can be looked after by one man.

More than 100 houses of this size are being built now and they are full of the

No guarantee needed with

MacLaren's Imperial, or MacLaren's Roquefort Cheese

Every jar remains in perfect condition until entirely used.

The A. F. MacLaren Imperial Cheese Co., Limited
51 Colborne St., TORONTO.

SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

latest improvements, steam heat, automatic boiler feeders, etc.

It may interest the amateur grower to know that the Canadians keep their plants free from the insect pests simply by occasionally filling the houses with the fumes of strong nicotine extract, exhaled from a vaporizing lamp.—New York Herald.

CHAT WITH A MAN FROM BOSTON.

I HAD a few minutes' chat the other day, in Toronto, with Mr. J. A. McGuane, the manager of the Boston branch of The Salada Tea Co., just before he returned to the famous city of culture. It is about a year and a half since Mr. McGuane visited Toronto, and on that occasion he came to take away a life partner.

"Trade in Indian and Ceylon teas in Boston and the New England States," said Mr. McGuane, in reply to a question, "is making splendid headway. Speaking of our business, particularly, I may say that it is three years since I went to Boston to open up a branch of The Salada Tea Co. During that time so rapidly has our business in that city and the New England States developed that I believe that in another three years it will be even larger than the business that is now done by the head office in Toronto. Do you know that we are paying into the United States Treasury on an average of $2,000 per week in Customs duties. We sell to almost every grocery store in the New England States, and there is not a grocery store in Boston from S. S. Pearce's (the largest grocery store in America) to the very smallest that does not handle our goods. Furthermore, every first-class hotel in Boston has 'Salada' tea printed on its bill of fare." And then to prove what he said Mr. McGuane reached for a bundle of bills of fare which he had collected, and held them up for my inspection. Certainly "Salada" was there all right enough.

"What class of tea do the people over there drink?"

"Good tea. In Boston and in the New England States, except Vermont, the business is entirely in 60 and 70-cent tea. In Vermont, where the taste runs to Japan tea, green Ceylon, which goes to the consumer at 50c. per lb., is gradually making its way. We are meeting with wonderful success in Ceylon greens."

Just then Mr. P. C. Larkin walked into the room with a large book under his arm. As he laid it on the desk and opened it up, he remarked, as he glanced down the columns: "Our trade in black teas in the city of Boston last year (1901) increased over 48 per cent and in the New England States, omitting Boston, 380 per cent. Our trade in Ceylon green teas increased about 400 per cent. in the New England States, including Boston."

"Package tea," resumed Mr. McGuane, "is even more popular in the New England States than it is here. This is a solemn fact. Go into any grocery store there with a packet article that will give a good profit and it will be given a preference over bulk goods nearly every time."

Then we began philosophizing on the fact that the people of the United States were such relatively small tea drinkers compared with other countries. "Well, I'll tell you," remarked Mr. Larkin, when we had all expressed our opinions, "the people of the United States never had a chance to drink good tea."

"Why!" we all ejaculated.

"Because proper attention was never paid to it. They make magnificent coffee, but in tea they have been nowhere. In Canada the consumption of tea has increased about one pound per head of population within the last five years, the quantity now used annually being about 25,000,000 lb.

Chartrand & Turgeon, the assignees, have advertised the business of H. Girard & Co., grocers and liquor merchants, insolvents, Montreal, for sale by auction on January 22. The assets, consisting of liquors and groceries, store fixtures, license and lease of store from February 1 to May 1, amount to $618.87.

It is Foolish

to expect people to buy imported Marmalade when they can get so pure and delicious an article as **UPTON'S MARMALADE,** a Canadian product, at a much lower price.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, **TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DUNCAN McINTYRE, general merchant and sawmiller, Clarence, Ont., is offering 30c. on the dollar.

P. Martel, general merchant, Roberval, Que., has assigned.

J. C. Giroux, general merchant, Berthier, Que., has assigned.

The creditors of William Cable, Delhi, Ont., met on January 22.

A. L. Stickney, general merchant, Stickney, N.B., has assigned to sheriff.

Chas. Duquette, boots and shoes, Montreal, has assigned to Alex. Desmarteau.

Kerner & Shaffer, general merchants, Campbellton, N.B., are asking an extension.

The creditors of Joseph Slade, general merchant, Orwell, Ont., met on January 22.

George M. Smith, grocer, provisions, etc., Cornwall, Ont., has assigned to J. A. C. Cameron.

A bailiff is in possession of the premises of Frank Melville, fruiterer, St. Marys, Ont.

James E. McAdam, grocer, etc., Renfrew, Ont., has assigned to Thos. W. McGarry.

Bessie Simon, general merchant, Greenfield, Ont., has assigned to Geo. Hearnden, Alexandria.

The creditors of James E. McAdam, grocer, etc., Renfrew, Ont., will meet on January 25.

Charles R. Oliver, grocer, Deseronto, Ont., has assigned to Samuel J. Collier, Kingston, Ont.

The creditors of J. W. Thompson, general merchant, Buckingham, Que., met on January 23.

S. Black, of Black & Ross, general merchants, Thetford Mines, Que., has consented to assign.

The stock of Green Bros., bakers, Hamilton, Ont., has been seized under chattel mortgage.

Albert P. Janisse, general merchant, Tecumseth, Ont., is offering to compromise at 40c. on the dollar.

The creditors of Antoine O. Decario, trader, Notre Dame De Grace, Que., are to meet on January 24.

There was a meeting of the creditors of Bourne Bros., general merchants, Revelstoke, B.C., recently.

The creditors of M. Ornstein & Co., general merchants, St. Polycarpe, Que., had a meeting on January 15.

Alex. Chisholm, general merchant, Mahone Bay, N.S., is offering to compromise at 50 cents on the dollar. J. Harvey Morris, grocer, Charlottetown, P.E.I., has assigned to G. E. Auld.

The assets of B. F. Reid, general merchant, Aylwin, Que., have been sold.

The creditors of Walter Mitchell, boots and shoes, St. John, N.B., have held a meeting and appointed inspectors.

Hugh Fitzpatrick, tobacco and cigars, Ottawa, has assigned to W. A. Cole, and his creditors had a meeting on January 22.

T. Y. McNall, general merchant, MacLennan, Ont., has assigned to W. H. Plummer, Sault Ste. Marie, and his creditors had a meeting on January 24.

PARTNERSHIPS FORMED AND DISSOLVED.

Lorenze W. Dickson and Fred G. Spencer have registered as partners with Dickson & Co., grocers, Glace Bay, N.S.

SALES MADE AND PENDING.

K. S. Hocken, flour and feed merchant, Sussex, N.B., has sold out.

Bella Blakley, baker and confectioner, Burk's Falls, Ont., has sold out.

The assets of J. R. Kyle, boots and shoes, Montreal, have been sold.

Chester Thompson, general merchant, Selkirk West, N.W.T., has sold out.

The stock of E. F. Cowan, general merchant, Novar, Ont., has been sold.

The assets of James Ashfield, crockery and glassware merchant, are to be sold.

John Gibson, general merchant, Belton, Ont., is advertising his business for sale.

E. N. Saddler, confectioner, grocer, etc., Carleton Place, is to have his assets sold.

M. Richardson & Co., general merchant and druggist, Dundalk, Ont., has sold out.

The stock of W. J. McGrath, grocer, Ottawa, has been sold at 65c. on the dollar.

The assets of Alexander Bros., general merchants, Port Daniel, Que., have been sold.

The stock of George Daglish, sr., manufacturer of matches, Hull, Que., has been sold.

The assets of F. J. K. Alexander, general merchant, etc., Little River East, Que., have been sold.

The assets of H. Girard & Co., grocers and liquor merchants, Montreal, were sold on January 22.

Douglas & Douglas, general merchants, Leduc, N.W.T., are advertising their stock or sale by tender.

The assets of F. J. K. Alexander, general merchant, Little River East, Que., were to be sold on January 16.

R. Laing & Co., grain, produce, etc., Petrolea, Ont., are advertising their flour, feed, seed and wood business for sale.

The stock of the estate of Elizabeth Dahm, grocer, Rat Portage, Ont., has been sold to Christian Dahm at 25c. on the dollar.

The real estate of Honore Thauvette, general merchant, St. Lazare de Vaudreuil, Que., is to be sold.

The business of the late Chas. Gillespie, egg merchant, Wingham, Ont., is advertised for sale by tender.

A bailiffs sale of the stock of Thomas Zervas, confectioner, Hamilton, Ont., has been advertised for January 22.

The stock of R. P. Dalgleish & Co., general merchants, Mount Forest, Ont., has been advertised to be sold by auction on January 24.

The liquidator of The F. C. Coldwell Co., Limited, candy manufacturers, St. John, N.B., offers the plant, etc., for sale by tender to February 15.

CHANGES.

L. H. Bayeur & Co., grocers, Montreal, have registered.

A. E. Crossett, grocer, Nelson, B.C., has sold to H. Ginsberg.

Corinne Cote has registered for Bedard & Co., grocers, Quebec.

Wm. Hall & Sons, milk dealers, Longue Point, Que., have registered.

F. X. Faucher & Co., traders, Grand Mere, Quebec, have registered.

C. Pratt, general merchant, Stony Plain, N.W.T., is giving up business.

The Winnipeg Pure Milk Co., Winnipeg, is applying for incorporation.

J. P. Ross, general merchant, Exeter, Ont., has sold to T. G. Harlton.

John F. Titus, general merchant, Blenheim, Ont., is closing out business.

Joseph E. Pedlow, general merchant, Vienna, Ont., has sold to C. A. Gardner.

J. B. Tuttle, boot and shoe merchant, Nelson, B.C., has moved to Grand Forks.

The St. John Milling Co., Limited, St. John, N.B., is applying for incorporation.

H. A. Scarth, general merchant, Griswold, Man., has sold out to McArthur & Lyons.

Elliott, Organ & Co., wholesale grocers and sundries, Montreal, are applying for a charter.

Mrs. E A. Sentenne has registered for E. A. Sentenne & Cie, commission merchants, Montreal.

The Partington Supply Co., grocers, Rat Portage, Ont., are succeeded by E. Appleton.

Cunningham & Curren, millers, etc., Halifax, have sold out to Levi Hart & Co., Limited.

Thomas Grace, general merchant, Gracefield, Que., has opened a branch store at Low.

A new firm, composed of H. N. Kittson, H. C. Beckett and J. T. Gillard, has been formed to conduct the wholesale grocery

THE BEST VALUE OFFERED TO THE TRADE.

"ANCHOR" BROOMS.

THE KIND THAT "WEAR WELL" AND "SELL WELL."

Write us for Quotations or see our travellers.

THE EBY, BLAIN CO., LIMITED

Wholesale Importing and Manufacturing GROCERS TORONTO.

business of W. H. Gillard & Co., Hamilton, Ont.

Mrs. W. Bluteau has registered for Bergeron, Roger & Cie, general merchants, Shawenegan Falls, Que.

F. A. Robert has purchased the stock of the estate of H. W. Nutson & Co., liquor merchants, Windsor, Ont.

The stock of J. L. Aubut, general merchant, St. Eloi, Que., has been sold at 71 cents on the dollar to J. C. Lafrance.

W. S. Sieward has bought out Munroe's interest in the firm of Munroe & Sieward, general merchants, White Horse, B.C.

The Vancouver Mercantile Co., Limited, grocers, etc., Grand Forks, B.C., have sold to A. F. Mowat at 65 cents on the dollar.

J. Cobbledrik & Sons, millers and grain merchants, Exeter, Ont., have sold their grist mill to T. & J. Harvey, who take possession on March 1.

DEATHS.

W. L. MacGowan, grocer, etc., New Westminster, B.C., is dead.

DAMAGED HER BOILERS.

Sandbach, Parker & Co., agents of the Canadian Mail Steamers, were advised by telegram on Monday, that the C. M. S. Orinoco, damage to whose boilers necessitated a delay at Barbados, sailed from Trinidad on Sunday, via the usual islands, for Halifax. The C. M. S. Oruro, which will be here this morning, brings the Orinoco's cargo for this port. — The Argosy, Georgetown, Demerara, January 1.

SUPPORTING THE I. B. & O. R. EXTENSION.

THE Lindsay Board of Trade, at a well-attended meeting on January 16, discussed a communication from L. B. Howland, general manager of the Irondale, Bancroft and Ottawa Railway.

This communication informed the board that the above mentioned railway company have finally succeeded in securing financial backing from a prominent trust company in New York, and now were ready to complete their line, which had already been built from Kinmount on the G. T. R. to a point near Bancroft, Ont., by extending it from the latter point to a place at or near Coldwell Station on the Canadian Atlantic Railway, a distance of 60 miles from the end of the completed line. To insure this extension a 60-mile grant is required from the Dominion and a 45-mile grant from the Ontario Government, the latter having already subsidized 15 miles. As some difficulty was expected in the attainment of this, the support by strong and influential resolutions of the Lindsay Board of Trade was asked.

Mr. Howland also appeared before that board and pointed out, by the aid of maps, that the new line would tap the famous corundum mining region, would lead to the development of the fine water-power on the Madawaska river, and extend through Lindsay. Trade, consequently, would be greatly attracted in that direction, and the assistance of the board would very much help in the attainment of that object.

After considerable discussion, a committee, consisting of President J. D. Flavelle, R. J. McLaughlin, C. D. Barr, Wm. Steers and Secretary Sootheran, was appointed to draft memorials to be presented to the Dominion and Ontario Governments asking that subsidies be granted for the proposed extension.

HAMILTON RETAIL GROCERS.

At the annual meeting of the Hamilton Retail Grocers' Association, with President A. G. Bain in the chair, the following officers were elected for 1902:

President—Joseph Kirkpatrick.
First Vice-President—J. Main.
Second Vice-President—J. H. Horning.
Treasurer—C. Bremner.
Executive Committee — Wm. Smye, George Powell, J. Forth, F. Harrington and A. G. Bain.
Auditors—C. H. Peebles and H. Ballentine.

W. R. Harvey, who has been secretary for a number of years, asked to be relieved from the duties of office, so the election of his successor was left over to a subsequent meeting.

The merchants of Elgin, Man., have agreed to close their respective places of business at 7 o'clock every evening of the week, excepting Saturday, until further notice.

MR. GROCER

Thousands of Canadian homes darkened and blackened and gloomy by the shadows of sickness and death will be changed to the sunshine of health when they learn the secret of diet in daily life.

THE FOLLOWING IS IN EVIDENCE:

NORTH-WESTERN CEREAL CO., London, Ont. *London, Dec., 10th, 1901.*

Dear Sirs,—We have been using "Superior Gluten Flour" in our retail business for the past year with excellent satisfaction to all customers suffering from impaired digestion, dyspepsia or diabetes, and we are pleased to know that you are putting it up with full directions for use in package form.

Yours truly,
T. A. ROWAT & CO., Grocers, etc

3 doz pkgs. to the case—through any wholesale grocer.

North-Western Cereal Co., - - - London, Canada

Manufacturers SUPERIOR GLUTEN FLOUR and Superior Breakfast Cream.

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

PICKLEMEN FEAST.

ON January 10 a grand banquet in the Hotel Schenley culminated the annual convention of the representatives and delegates of The H. J. Heinz Company, at Pittsburg, Pa., which has lasted seven days. Over 350 invited guests and delegates from all parts of the North-American continent were present to partake of the delightful menu provided, listen to the soft strains of the orchestra, and admire the profuse and costly decorations of tiger-lilies croensesm, carnations, American Beauty roses and Japanese palms which were in abundances everywhere.

Among those present were Theodore C. Search, of Philadelphia, President of The National Association of Manufacturers; F. T. Roots, ex-State Senator of Indiana; Rev. Dr. Lloyd B. Wright, of New York; John L. Given, of New York; and Hon. Joseph Buffington, Judge of the United States District Court; Robert Pitcairn, T. M. Armstrong, A. P. Burchfield, J. S. Foster, W. D. Herbert, P. Keil, jr., Willis F. McCook, Wilson A. Shaw, Emil Winters, all of Pittsburg; and R. Muat, the head of this firm in Canada.

After prayer, offered up by the Rev. Dr. White, the task of disposing of the viands was begun and continued for upwards of three hours. A special feature was the serving of ice cream in the form of pickles, perfect in imitation, size and color.

R. G. Evans, a member of the firm, in a neat speech introduced Theodore C. Search, who responded to the toast: "Integrity in Commercial Life." He, after expressing his pleasure at being present, went on to say that he often wondered how it was that the United States people did so much work in so short a time. This he attributed to their superior intelligence. He was a firm believer in the doctrine of America for Americans. And it was by taking men from the ranks and advancing them to higher positions that had contributed much to the success of The H. J. Heinz Company. This, and much more, he said, dwelling greatly on the importance of honesty and integrity.

The toast, "Pittsburg Through Western Glasses," brought the Hon. F. T. Root to his feet, who rehearsed the progress of the firm, which, from a small beginning in 1869, now owned over 18,000 acres, employed 2,000 hands, and had giant factories adorning the Alleghanics.

R. Muat, of Toronto, in a pleasing speech, amongst other very interesting things said: "Five years ago we started in Canada with one representative, and to-day we have five, each one paying. This year, as near as I can ascertain, we have nearly trebled our business. When you take into consideration the high duty, which is over a third, and the freight, you, as an intelligent body of men, can see what that means."

H. J. Heinz concluded by making a short speech in which he wished all God-speed as they entered upon their work for the year of 1902.

The many friends of Mr. Alex. MacWillie, who was associated with MacWillie Bros., in their grocery business formerly conducted at the corner of Yonge and Richmond streets, Toronto, a few years ago, will be pleased to hear that he is the South-American representative of The H. J. Heinz Company.

CANADA'S DAIRY TRADE.

THE dairymen from all parts of Eastern Ontario recently attended a most successful convention at Whitby, Ont., which was presided over by D. Derbyshire, Esq., of Brockville, the president of the association.

In his opening address the president gave a summary of the dairy trade for the past year. There had been made in the country over 2,494,686 boxes of cheese, having a total value of over $17,500,000. There had been exported during the season of navigation from Montreal over 1,791,613 boxes, and since its close 102,439 boxes, and from Portland, 200,634 boxes, leaving on hand 400,000 boxes. Never in the history of butter making was there a finer quality made. The returns show 670,893 packages, valued at $8,000,000, made up as follows:—410,893 packages exported from Montreal; since the close of navigation, 35,000 packages; now on hand, 25,000 packages, and 200,000 packages consumed. Summing up, it appears that the cheese and butter came to $25,000,000, a gain of over 500,000 over 1900, and to this may well be added the hog products, amounting to $14,500,000, which makes $40,000,000 that dairymen have produced.

At the afternoon session of the first day Prof. Harcourt, of The Ontario Agricultural College, Guelph, Ont., gave details of experiments he and Prof. Dean had made to determine the best temperature for curing cheese. His conclusions were that the best results were obtained at a temperature of from 40 to 60 degrees, or higher.

In the evening Hon. John Dryden gave a discourse on education and the need of it on the farm and in the dairy. He mentioned that a training school for the preparation of teachers to impart knowledge of a practical nature, had been established at Guelph. The Hon. Sydney Fisher called attention to the decline in the exports of cheese during the past year and suggested to hold a high position cooperation in the cheese industry was necessary. His remedy was to group ten or more factories together and establish a first-class curing room at some central point. This could be done at a cost of about $10,000.

The subject of cheese-making in factories was taken up by Mr. Publow, of the Kingston Dairy School. He went into the cause of the bad cheese produced last season, noting to what the defects could be attributed. He suggested as a remedy that producers should make their cheese firm and have it well cured before sending it to the market.

Dr. Connell wanted to see greater cleanliness in factories and stables. Impure water, he said, was also a great hindrance to cheese and butter making.

The following day the election of officers was held at whirh Mr. D. Derbyshire and all of last year's officers were reelected.

Prof. Dean also read a paper on "Ensilage" as the most economical food for the dairy cow in summer as well as in winter.

Resolutions were also adopted calling on the Dominion Minister of Agriculture to try and get the British authorities to credit to their proper origin Canadian dairy products exported through United States ports.

OTTAWA RETAIL GROCERS.

ON January 15 the annual meeting of The Ottawa Retail Grocers' Association was held in their rooms on Nicholas street, when the reports were read and the officers elected for the coming year.

The association has now a membership of 44, and 14 new applications were considered. A committee, consisting of John Bambrick, Jas. F. Garrow, M. H. McVeitty, Chas. Prevost and H. C. Ellis will make arrangements for a progressive euchre party which they purpose holding the first week in February.

The election of officers resulted as follows: President, Charles Prevost; Vice-President, W. J. Eastcott; Treasurer, Wm. York, reelected; Secretary H. C. Ellis, reelected; Guard, M. H. McVeitty, reelected; Auditors, Messrs. H. W. Booth and William Nicholson; Executive Committee, Messrs. John Bambrick, W. Hand, Geo. J. Miller and James F. Garrow.

At the conclusion of the meeting the association waited on Secretary Ellis and presented him with a meerschaum pipe. W. J. Eastcott made the presentation, to which an appropriate reply was made.

The grocery stock of L. Spence, at Georgetown, Ont., has been purchased by Thompson & Adams, who will open up in a few days in the department of the "Cheap Cash" store there, after making large additions to it.

PRESIDENT SYKES.

MR. W. J. SYKES, the president of the Toronto Retail Grocers' Association, is a young Canadian of about 42 years of age. He has been conducting a grocery business at 346 College street for about 14 years, and has been identified with the Retail Grocers' Association ever since he has been in business. Born in Newmarket, Ont., of English extraction, he came to Toronto with his parents when quite a young lad. He was educated at the Jarvis Street Collegiate Institute, and, as his tastes turned towards agriculture, he underwent a course of training in scientific farming at the Ontario Agricultural College at Guelph, Ont. In due time he graduated from that institution an associate, and then for five years was engaged in the profession of farming in Ontario and five years in the Canadian Northwest Territories. Growing tired of this pursuit, he came to Toronto and started a grocery store on College street.

In religion, Mr. Sykes is an Anglican, and is a society man, being a member of a number of fraternal and beneficial institutions. He is Past Chief Rangerthe of Canadian Order of Foresters, Past Master Workman of the A O.U.W., a member of Occident Chapter of the Royal Arch Masons, of Georgina Masonic Lodge A.F. & A.M., and of the I.O F. Besides all these he is vice president of the North Toronto Liberal Association.

Mr. Sykes has a pleasing manner, his genial ways making for himself friends innumerable. His energy and tact in connection with the Grocers' Association has contributed much to the success of that body ; he is the life and soul of their baseball team, in which he is a player. The Toronto Retail Grocers' Association is indeed to be congratulated in securing as their president such a man as W. J. Sykes.

A TRAVELLER'S DEATH.

Mr. William A. Thorpe, a traveller for The Ross Tea Co., Toronto, died at his residence at 229 Carlton street, Toronto, on Saturday, January 18. Deceased was born in London, Eng., about 33 years ago, and came to Canada when he was about 23 years old, first finding employment with The "Salada" Tea Co., Toronto, with whom he remained for about a year, and then went to the United States. He came back to Canada some three years since, and obtained a situation with The Monsoon Tea Co., the manager of which, Mr. R. D. Ross, now of The Ross Tea Co., was a friend of his, and only left when the present Ross Tea Co. was formed, by whom he was employed as a travelling salesman. He was considered one of the most expert salesmen on the route. He was an Anglican in religion, and was married about seven years ago to a Miss Cameron, of Beaverton, Ont. (who is a relative of the well known Lindsay grocer, Arch. Campbell), by whom he is survived, with one child. He was buried in Beaverton on January 20.

MONTREAL GROCERS' MEETING.

THE monthly meeting of the Montrea Grocers' Association was held in its rooms in the Monument National on Thursday, January 17. A good many were in attendance. Ald. R. Turner took the chair.

After the ordinary business was concluded, Mr. Bigaouette made a motion that the Association's solicitor should be instructed to prepare an amendment to the Provincial liquor law. He thought that the existing law, which prohibited grocers who had licenses to sell liquor from retailing it, or, in other words, selling it by the glass, was an injustice. They could now only sell it in certain quantities, flasks, bottles, etc.

The motion carried, and, after the solicitor of the Association has drawn up the proposed amendment, a committee will be selected to present it to the authorities of the Province.

The question of holding the municipal elections this year on the first day of February was also brought up. Fehruary 1 happens on Saturday, which day the grocers of the city cannot afford to regard as a holiday, as it is the busiest day of the week. Those grocers who were licensed to sell liquors, which includes about ninety per cent. of them, would have to close up their stores from 9 o'clock in the morning till 5 in the afternoon.

It was suggested that the present law should be altered, and that it should read the first Monday, Tuesday or Wednesday of February, which was approved of by the members present.

Ald. Turner was asked to bring the question up in the meeting of the city council, and he will likely do so at the earliest opportunity.

GROCERY CLERKS' BALL.

The first annual ball of the Grocery Clerks' Association of Montreal was held on Wednesday, January 15, in the Conservatory Hall, St. Catherine street, and was an immense success. The members of the association turned out in full force with their fair companions, and the fun lasted till it was nearly time for breakfast.

GROCERS' EXECUTIVE MEET.

THE coming "At Home" of The Toronto Retail Grocers' Association on January 29 is the one absorbing topic amongst its members who are all working for its success. On Monday night, January 20, a meeting of the executive of the association was held in St. George's Hall to attend to that matter. David Bell was in the chair, and everything progressed harmoniously. Those present were Secretary Edward Hawes, President W. J. Sykes, R. Bailey Snow, R. Robertson, Thomas Clark, R. W. Davies, James Nolan and J. T. Schoales.

The matter of tickets and invitations first engaged their attention. There are being printed 500 invitations, 200 dance cards and programmes, and 850 tickets.

Twenty dances will appear on the programme, and on the suggestion of J. T. Schoales, it was decided to have a selection come in after every four or five dances. By that means the singing of Master Jack Challis will be heard to greater effect.

It was mainly owing to Bailey Snow that they decided to insert a notice in The Globe, World, Mail and Empire on the Monday before the event stating that a young singer, Master Jack Challis, who, at Buffalo, at the Pan-American, at St. Catharines, and other centres, had won golden opinions, would sing at the groeers' entertainment.

Complimentary tickets will be sent to his worship Mayor Howland, "The Canadian Grocer," and to Aldermen Spence, Urquhart, Foster, Bell, Woods, Crane, Loudon and Ward. The names of each will be written on the back of the ticket, as by that means they hope to insure a personal attendance.

The tables and chairs have already been secured by D. Bell, while Bailey Snow undertook to see that a piano will be in the right spot at the right time. He and B. Panter will look after a performer for the same.

The treasurer was given instructions to pay several accounts.

It was unanimously decided that a letter of condolence should be sent to J. W. Sanderson, tendering him the sympathy of the association in the recent loss of his child.

It was announced that at the next meeting of the association a lecture will be given by Thos. Cleghorn, of Cleghorn, Smith & Co., on the early-closing of the fruit market—a very important subject. Fruit Inspector Alex. McNeil also wants to give an address on the new Fruit Inspection Act.

After transacting some other business, the meeting adjourned.

A. Ames and W. W. Baker have purchased the Lennoxville Creamery, Sherbrooke, Que., and have placed it in charge of a first class butter maker.

Business Will Pick Up!

Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock. Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

Sell Windsor Salt

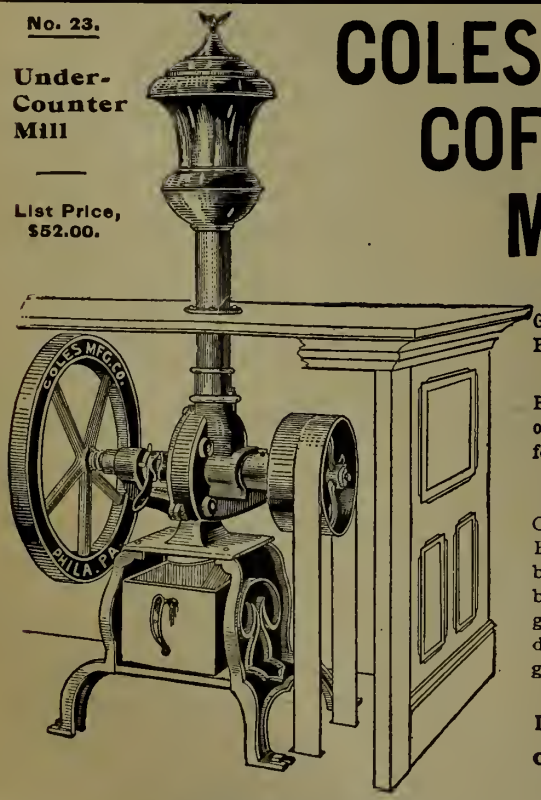
and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to **her** opinion. She's not so different from other women—you'll certainly believe her if you won't believe us.

THE CANADIAN SALT CO., LIMITED,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

"Sterling" Brand Jams

—Are
—Reliable.

TURNIPS AS JAM.

Special to The Mail and Empire.

It is probable that an enquiry may be made into the shipment of Canadian jams, which were certainly not what they should have been. One Canadian officer declares that Canadian jam which he opened at Johannesburg consisted of turnip pulp with a little fruit flavoring.

It need hardly be said that none of the jams of this factory were among the goods referred to in this Ottawa dispatch. The trade can always depend on our goods. Ask your grocer for quotations.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

THE CANADIAN GROCER

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JOHN BAYNE MacLEAN,
Montreal.

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A PRAYER THE GOVERNMENT SHOULD ANSWER.

A DELEGATION from the Canadian Manufacturers' Association is in Ottawa this week interviewing the Government on a number of subjects. One is the occasional recalling of our trade commissioners in order that they might obtain a more thorough knowledge of trade conditions in Canada, and thus be in a better position to intelligently discharge their duties.

Mr. Larke, the commissioner in Australia, is cited as a case in point. He has been away from Canada seven or eight years, and, although he is a man exceedingly well qualified for the position he holds, he must naturally have become somewhat stale as to trade conditions in Canada.

Since Mr. Larke left this country to assume the duties of commissioner in Australia, Canada has developed industrially to an astonishing degree. In no similar period has it been so marked.

Seven years ago our import trade was $110,881,682; now it is $181,257,988; our exports $113,638,803; now $196,487,632, while the total foreign trade was $224,420,485 against $386,903,157 in 1901.

When Mr. Larke left this country the iron industry scarcely had a name. To-day Canada has a place among the nations of the world as an iron producer, the product of her furnaces now not only controlling the home market, but having become a factor in the British market as well.

In every phase of manufacturing, in every branch of agriculture, in mining, in financial institutions, there has been a development we believe far beyond the anticipations of the most sanguine of seven or eight years ago. In no branch of industry has the development probably been more marked than in the manufacturing arts. And in regard to no branch of industry is it more necessary that Mr. Larke and other trade commissioners should be well informed. It is to be hoped the Government will, therefore, answer the prayer which the Manufacturers' Association is presenting.

It is not the first time, however, that such a prayer has been presented. The matter has been brought to the attention of the Government more than once during the last year or two. It is to be hoped that there will now be no further delay, and that, as soon as the Parliament of the Australian Commonwealth has finally adopted the new tariff, Mr. Larke will be recalled to Canada for a few months in order that he may not only become acquainted with the trade conditions obtaining in Canada, but that he may be given an opportunity to acquaint exporters in this country with the conditions and possibilities in the antipodes more fully than he can through the medium of the reports which the Department of Trade and Commerce issues monthly.

TRADING STAMPS.

A SUBSCRIBER in St. Thomas, Ont., writes: "I do not notice that you congratulate your subscribers on the disappearance of the trading-stamp nuisance through the united efforts of the respectable portion of the business community."

THE CANADIAN GROCER always has been, and is still, opposed to trading stamps, and no journal has been more active than this in pointing out the unsoundness of the business principle upon which they were based. When the time expired during which trading stamps could be used in Ontario, owing to the Act passed at last year's session of the Legislature, this paper duly announced it. As the question as to the legality of the Act passed by the Ontario Legislature was before the courts, we considered that our duty for the time being ended in merely noting that the Act went into operation on January 1, and that the Trading Stamp Company, for the time being at least, had discontinued operations in Ontario.

NEGLIGENT IN THE ESSENTIALS.

A GREAT deal of thought is being given to Canada's military representation at the coronation in June next, but little or no thought is being given to the representation of Canada industrially.

It is quite proper that the military units of Canada should be properly represented. It would be a mistake if they were not. But it is equally a mistake to concentrate our efforts in bringing to the foreground that which represents the arts of war, and, at the same time, neglect that which represents the arts of peace.

Canada is at all times ready to defend her own shores and to render service to the Motherland when occasion demands. But we are not a warlike people. We are an industrial people, and, if an effort is to be concentrated on any one phase of Canadian activity, it should be on that which is most representative of our national life.

It is because in the past we have been negligent in this most essential particular that Canada has often been misrepresented in tableau in Great Britain as the land of frost and snow; for instance, by blocks of ice in a Lord Mayor's show. And even now, as we pointed out a few weeks ago, it is proposed to have Canada represented in the coming coronation proceedings by mountains with snow-covered tops.

At the coronation proceedings will be men and women from every clime under the sun. As an opportunity to represent to many millions of people the varied industrial resources of Canada, it will be great. Not probably for a generation shall we have its equal. And yet if we are active in anything, it is in the non-essentials, while in the essentials we are surprisingly passive.

It seems to us that this is a matter in which the Trade and Commerce Department might concern itself.

BUSINESS MEN IN PUBLIC LIFE.

ONE of the daily newspapers attributes the defeat of its candidate in one of the constituencies in the recent bye-elections to the apathy of those professing fealty to its particular political party. This may or may not have been the cause of defeat. As a rule party men are not apathetic. It is business men who, as a rule, are weak in this respect.

Although there has been a great improvement during the last few years in this respect, we are still far from the ideal. The signs, however, are by no means discouraging. Lord Rosebery, as our readers are aware, some months ago declared, in a speech now famous, in favor of a government of business men. Mr. Edmund Robertson, M.P., similarly expressed himself in an article which he recently contributed to The Nineteenth Century. It is true that in Canada no statesman of relative importance has come out unequivocally in favor of such a doctrine, but it is significant of the trend of public opinion that if a candidate for Parliamentary or municipal honors is a business man the newspapers supporting him do not miss the opportunity of emphasizing the fact. Even should he, while not a practical business man, have some connection with a commercial enterprise, his friends usually make all they can out of this for campaign purposes.

There is still to be found a daily newspaper here and there that is prone to decry the usefulness of the business man in public life, but, on the other hand, it is common to hear either the Dominion or one of the Provincial Governments spoken of as a Government of business men.

It is evident, therefore, that the principle is making headway, and the more business men recognize that it is the best policy the better will it be, not only for themselves, but for the country as well.

CUT FLOWERS IN GROCERY STORES.

IN another column we reprint from The New York Herald an article on Canadian cut roses in New York. The article is interesting and is worthy of perusal by our readers. The trade, according to The Herald, was initiated by mere chance. A New York man, while on a holiday tour, peeped into a nursery at Brampton, Ont., 22 miles west of Toronto. The roses he there saw astonished him. He concluded they were the finest he had ever seen, and before he departed he had made a contract to have the whole year's supply shipped to him in New York. What he did others have done with other florists in Canada, and it is said that during the last couple of months 100,000 roses were expressed to New York alone. In that city, as The Herald says, the majority of the roses shown, and especially the finer varieties, come from Canada.

In The Herald's article it is said that Canada imposes an export duty of 25 per cent. on flowers. This is an error. Canada does not impose an export duty on cut flowers or anything else. The United States imposes an import duty of 25 per cent. on flowers, and possibly this may have confused The Herald.

It appears to us that there is in this recently-developed trade in roses with the United States a hint to grocers and general merchants in Canada.

In how many grocery and general stores in Canada do we see roses or cut flowers of any description on sale? Very few, indeed.

Cut flowers, besides being a source of direct income to a grocer, would undoubtedly lend attraction to the store. And we believe it is only necessary for us to refer to the matter to induce live grocers to give some consideration to cut flowers as a feature of their business.

DROPS FROM EDITOR'S PEN.

A light weight in the prize ring may after all be an honest weight.

Perseverance is the precusor of prosperity in mercantile life.

A good thing is a bad thing when it is bought in excessive quantities.

The indispensible man does not usually keep afloat very long. He is dragged to the bottom by the sense of his own importance.

The more vigorously a merchant cuts prices the more slowly does he hew out the pathway to success.

BOARD OF TRADE NOMINATIONS.

THE meeting of the Board of Trade of the city of Toronto to nominate officers to be elected at their annual meeting was distinguished by an event of unusual occurrence, the official farewell given to Edgar A. Wills, who for upwards of 20 years has been secretary of that institution, but is now leaving to fill a more lucrative and more important post at Windsor.

As soon as the regular business was over, Mr. A. E. Ames, the president and also president-elect, in a very fitting speech presented Mr. Wills with a beautifully illuminated address expressing their regret at his severing his connection with the board. Accompanying this was a purse containing a good round sum of money.

Speeches complimentary and expressing regret were made by a number of others which were fittingly replied to by Mr. Wills. The proceedings were closed by three ringing cheers and the singing of "For He's a Jolly Good Fellow."

The nomination of officers was then proceeded with as follows: Elected by acclamation—President, A. E. Ames; first vice-president, J. F. Ellis; second vice-president, J. D. Allan; treasurer, E. R. Wood.

Nominations for Council:—Messrs. J. W. Woods, H. N. Baird, T. G. Brough, R. J. Christie, Noel Marshall, Edward Gurney, W. A. Warren, Miles Vokes, W. J. Gage, A. E. Kemp, M.P., W. F. Cockshutt (Brantford), Peleg Howland, C. J. Marlatt (Oakville), J. L. Spink, C. W. I. Woodland, P. R. Miller.

Nominations for Board of Arbitration:—Messrs. Hugh Blain, Alex. Cavanagh, Col. Davidson, D. O. Ellis, M. C. Ellis, Thomas Flynn, James Goodall, J. C. McKeggie, W. D. Matthews, W. K. McNaught, D. M. Spink, W. Stark, S. R. Hart, W. E. Milner (Brampton), and George H. Baird.

Nominations for Representatives on the Exhibition Board—Messrs. Thos. H. Lee, R. W. Elliot, Thos. Harris, S. E. Briggs, W. P. Gundy, G. H. Gooderham, Geo. Edwards, R. Y. Ellis and John Carrick.

Nominations for Representatives on the Harbor Commission—Messrs. J. T. Mathews, Barlow Cumberland and Geo. A. Chapman.

Ald. McMurrich, C. B. Watts and Geo. Love are the scrutineers who will count the ballots at the annual meeting.

Chaput, Fils & Cie., Montreal, are unable to insert their advertisement in this issue as the complete lists of goods they intended offering have not yet come to hand. The announcement will appear in next week's issue.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

SPOT TOMATOES STRONGER IN NEW YORK.

AN improved interest in spot tomatoes was noted to-day, and following business aggregated around 4,000 cases of 3-lb. standards on the $1.22½ basis, the feeling among the few holders was stronger. It is believed that a few small lots might still be picked up from second hands around this figure, but in general the views of sellers are higher. Stocks in first hands are exceptionally light, and no blocks are offered in any quarter. The impression is gaining ground that stocks in jobbers' hands are small, and a few in this market are looking around for bargains. The higher views of growers on the raw material for 1902 pack and the influence exerted by the combine talk have affected somewhat the offerings of futures, although in view of the uncertain position of packers there is no marked interest among jobbers in futures at the 80c. f.o.b. factory price for 3-lb. standards. Regarding the combine the sentiment among brokers is decidedly against its prospects of success, chiefly because of the wide extent of territory it is proposed to cover, and the small cost comparatively of erecting opposition plants.—N. Y. Journal of Commerce, January 20.

INQUIRY FOR CURRANTS IN NEW YORK.

A considerably stronger feeling was noted to-day in spot currants as a result of the improved jobbing interest reported of late in cleaned and inquiry wired here from interior jobbing quarters for round lots. Inquiry to-day aggregating around 1,000 barrels is reported, one prospective buyer offering to purchase to arrive ex-Manin. It could not be learned precisely the basis of values offered, but it is stated on good authority that the price offered was around the present spot quotations for fine Amalia grade. A cable from the primary market quoted the market there very firm on the basis of 16s. per cwt. for fine Amalia grade. Stocks in bond on January 1 were, according to the Customs House returns, 5,314,148 lb., compared with 5,505,233 lb. on January 1, 1901. The Manin brings a further supply of about 1,600 tons and is reported to be due around the last of the month. The Picqua, also due to arrive late in the month, brings about 500 tons. We hear of nothing offering to arrive, goods on these vessels having, it is stated, cost about the parity of the spot market.—N. Y. Journal of Commerce, January 18.

CHINA TEA MARKET.

Wisner & Co. in their circular dated Shanghai, December 21, say: "Black Teas—Only a few transactions have resulted since our last, at prices which mark a small advance. Settlements reported since the 23rd ult., amount to 4,096 half-chests. Stock is 1,996 nominal. Green Teas—A few further chops of local pack have been offered and found buyers at one or two taels per picul over rates ruling a month ago. Further supplies of country tea and local packs will be very small. Pingsueys—An active market during the interval enables us to report the sale of all clean, sweet teas remaining in stock when we last wrote. Tael prices showed some advance, but the sharp drop in exchange early in the interval and the reduction of freight rates to New York via Suez, fully equalized the advance. A few coarse-quality teas have been sold at full rates; present small stock consists of such description only. Further supplies are expected to be nominal and will probably be quite common in quality. Total exports of green teas will approximate closely the estimates given in our last circular:

Country Tea and Local Packed.		To Cor. Date Last Season.
Total arrivals..half chests,	144,866	against 169,995
Settlements	144,866	" 168 602
Stock	Nil	" 1,393
Pingsuey—		
Total arrivals	111,379	" 122,028
Settlements	110,231	" 118,839
Stock	1,148	" 3,189

TOMATO FUTURES DULL IN THE STATES.

Notwithstanding the strong position of spot tomatoes and the advancing tendency noted both here and in advices from the packing sections, there is a marked indifference shown in jobbing quarters to take hold of "futures" on the price basis fixed by several packing interests in the south and west. Packers' ideas on 1902 pack are around 80c. for 3-lb. Maryland pack and 82½ to 85c. f.o.b. Chicago for Indiana pack—the latter prices being named by several interests outside of The Indiana Packers' Association. This organization has not fixed a basis on futures yet, but it is expected to do so on January 21 next. Some business in southern 3s. has been done in a small way at the 80c. basis and a few trifling sales of Delaware pack on the 85c.-delivered basis, but jobbers, in view of the uncertainty as to pack, are not buying and are not willing to talk at anything like the present prices. The general idea in jobbing quarters is around 75c. for Maryland 3s. Some think 72½c. is high enough and on better grades a few are willing to pay up to 77½c. on 3-lb. standards. Discussing the situation to-day a prominent canned-goods buyer said:

"Despite the position of old-pack tomatoes, the feeling generally in jobbing quarters is adverse to the purchase of futures on the basis of packers' present ideas. The 80c. basis on 3-lb. standard Southern pack has attracted little interest. No doubt a few sales have been made, but no jobber would jump in and buy with the uncertainty as to production and packing conditions, at that figure. We, ourselves, have bought, but only sparingly. At 72½c. or even 75c. a great deal of business could have been done, and these figures seem to represent the ideas of buyers under the present uncertain conditions. There has been no general opening in prices named, as packers themselves admit that the relations existing between growers and packers with regard to the 1902 crop are by no means clearly defined. This season's high cost to the consumer has stimulated the views of farmers, and packers are having difficulty in securing contracts for the coming season. Growers want in some instances $8 per ton; last year the price was from $6 to $6.25 per ton. Negotiations now under way for the organization of the tomato combine have interfered to some extent with the naming of prices among the larger packers, many of whom are identified with the movement. Those not pledged to the movement are afraid to make prices until the combine is heard from.—N. Y. Journal of Commerce.

CALIFORNIAN CITRUS FRUIT SHIPMENTS.

The following summary of the orange crop is made by The Express, Los Angeles:

"Southern California will ship a total of 20,000 cars of citrus fruits during the present season. The new crop is expected to fall short more than 4,000 cars of the output last year. The estimated shipment of vegetables will aggregate 2,000 cars. The figures quoted were gathered by the Transcontinental Railroad Company, with headquarters in Los Angeles, and considered reliable.

"Frost has not damaged oranges up to this time, but the new crop of summer lemons will be short. Last season the total shipments aggregated 24,531 cars of citrus fruits. Oranges this year are smaller in size, a fact to which nearly all of the shortage is stated to be due. Shipments of the new crop to Saturday aggregated 3,233 cars, as against 3,299 cars for the same time last year. The new crop is of a superior quality, and the acreage this year is the largest in the history of the industry in this section. Present prices are considered fairly high, with indications for an excellent market."

M. Richardson & Co., general merchants, Dundalk, Ont., have sold out their business to W. J. McFarland, of Toronto, who, it is reported, has resold to another firm.

"Success don't konsist in never makin' blunders, but in never makin' the same ones twict." — **JOSH BILLINGS**

Many dealers made a mistake in the past by opposing Ceylon Blacks in competition with China Congous. . . . . Merit won a sweeping victory nevertheless.

Opposition to "Salada" Ceylon Greens, as a rival to Japans, will meet with a like result, just as sure as the sun shineth.

"SALADA" Ceylon Greens are easily leading all others, and are sold in sealed lead packets only---same form as the famous black and mixed teas of "Salada" brand.

In a few years Japan tea will be of the past. Why not be a leader? Here is your chance.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

Maple Syrup

In Bottles, 1-Doz. in Case
In ¼-Tins, 1-Doz. in Case
In ½-Gal. Tins, ½-Doz. in Case
In 1-Gal. Tins, ½-Doz. in Case
In 5-Gal. Tins

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 23, 1902.

GROCERIES.

THE feature of the wholesale grocery trade this week is the improved demand for sugar, and a firmer tone in regard to prices in sympathy with the outside markets. Trade, generally, is fair for this time of the year, and no important changes have taken place in prices, although an advance in sugar is looked for at any moment. The situation in canned goods is much the same as a week ago, although perhaps the demand for vegetables is a little better than it was. One-pound packages of both jam and marmalade are 20c. per dozen higher. In canned salmon the demand is only moderate. There is a fair demand for roasted coffees, but little is being done in the green description. In nuts there is naturally only a small sorting-up trade being done. Rice, tapioca and sago are meeting with a good demand. A good trade is to be noted in molasses and a fair trade in syrups. A fair business is being done by the wholesale trade in teas. In foreign dried fruits, currants, Sultana raisins and prunes are in fairly good demand.

CANNED GOODS.

The demand for canned vegetables during the past week has been rather better, particularly in tomatoes and peas, and, if anything, the tone of the market is rather stronger than it was a week ago. Canned corn is quiet. The ruling prices are 87½ to 90c. for tomatoes, 80 to 85c. for peas, and 80c. up for corn. In canned salmon there is only a fair demand, although it is up to the usual average for this time of the year. Ruling prices are: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities; northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15. In both jam and marmalade an advance of 20c. per doz. is noted in 1-lb. packages, and we now quote $1.20 per doz. instead of $1.

COFFEES.

Green Rio coffees are only in light demand, but in roasted coffees a fair business is reported. We quote: Green Rio, No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c.

CANDIED PEELS.

Trade, as is usual at this time of the year, is quiet. We quote as follows: Lemon, 10 to 12½c.; orange, 11 to 13c., and citron, 15 to 18c., according to brand and quality,

NUTS.

Only a small sorting up trade is being done. We quote: Grenobles, 10¾c. by the bale, up to 12c. for smaller quantities; Marbots, 9½ to 10½c., and filberts, 9½ to 10½c.

RICE AND TAPIOCA.

Business is good in rice, tapioca and sago, and prices rule as before. We quote: B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4 to 4½c.; sago, 4½ to 5c.

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

SPICES.

There has been a fair demand for spices during the past week, and prices rule much the same as before.

SUGAR.

The most interesting feature in the grocery trade this week is sugar. Since our last the outside raw markets have shown an improved tone, and, in New York on Wednesday, there was an advance of ⅛c. per lb., and an advance in refined sugars is imminent at any moment. In Canada there has been a good demand during the past week, and business is much better than it has been for some months. No advance has taken place in prices, but should the unexpected advance take place in New York, the Canadian market is certain to follow. At present the basis of granulated is $3 90 f.o.b. Montreal for Redpath and St. Lawrence, and $3.85 for Acadia. In Toronto we still quote $4.08 and $4.03 respectively. The receipts of raw sugar in the United States last week were 25,279 tons and the meltings 23,000 tons, while the total stock in the four United States ports was 123,180 tons against 88,151 tons last year.

SYRUPS AND MOLASSES.

A good trade is being done in molasses, and a fair trade in syrups. The ruling price for New Orleans molasses is 25 to 30c. for medium grades and 45 to 50c. for open kettle. Syrups range from 30 to 32c. for medium and 35 to 37c. for bright.

TEAS.

The local wholesale houses are experiencing a fair demand for all descriptions of teas. Japan teas are firm and low grades are very high and hard to obtain. China green teas continue scarce and dear. Mail advices from London, England, under date of January 10, say that for Indian teas up to 8c. the demand was fairly good, the chief inquiry being for the lower grades, although competition is not so pronounced as during the previous week. Medium and better grade teas attracted rather less attention, and sold somewhat slowly. In Ceylon teas all descriptions sold fairly well, the strongest market being for teas up to about 7d. per lb. The quantity of tea exported from Ceylon from January 1 to the end of December was 107,500,000 lb. against 114,500,000 lb. in 1900.

FOREIGN DRIED FRUITS.

CURRANTS—There is a very fair demand for currants and prices are firm with an upward tendency. We quote: Filiatras, 6 to 6¼c.; Patras, 6¼ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS — These still rule quiet, with prices unchanged. The ruling quotation for selected raisins of standard brands is 6½c., and for fine off-stalk 5½c.

SULTANA RAISINS—A good trade with the confectionery manufacturers is still to be reported, and prices are firm, although 8½c. still represents the lowest quotation for the lower grades. Stocks of this kind are getting low. For the higher grades prices run up to 12c.

PRUNES—The demand for prunes is brisk and prices unchanged. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's., 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

FIGS—Although trade is small, it is fair for this time of the year. We quote: Mat figs, 3¼c.; naturals, 3¼ to 4½c., accord-

ing to grade; tapnets, 3¼c., and elemes, 8½ to 18.

CALIFORNIAN EVAPORATED FRUITS—A fair business is being done, and prices remain much as before. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES—There is a fair demand, and prices are firm at the recent advance. We quote: Hallowees, 4½ to 4¾c. and Sairs, 4¼ to 4½c.

GREEN FRUITS.

The movement in green fruits is very quiet, the demand still continuing to drag. Messina lemons are 25c. a box higher, being less plentiful, while Malaga grapes are 50c. higher. There seems to be no demand for apples, the present high prices killing their sale. Cranberries still continue scarce with prices firm. We quote: Tangerine or kid glove oranges, $8.50 to $9 per strip; grape fruit, $4.50 to $6 per box; apples, $4 to $5 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; Florida oranges, $3.25 to $3.50 per box; Mexican oranges, $2.25 per box; Messina lemons, $2.50 to $3.00 per box; Californian oranges, $3.25 to $3.50 per box; Valencia oranges, $3.75 to $5.50 per case; Malaga grapes, $5.50 to $6.50; cranberries, fancy Jerseys, $9 to $10; pineapples, 25 to 35c. each by the case; cucumbers, Southern, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

Potatoes are a little weaker, owing to larger arrivals, and the price is 5c. per bag lower, but the weather is unfavorable and probably no further weakening in price will take place. Turnips, parsnips and carrots are much in demand, while celery is brisk, but the most of the latter is of very poor quality. Green onions are now being offered at 10 to 15c. per doz., while rhubarb is now on sale at 15 to 20c. per bunch, or $1.50 per doz. There has been no change in the other prices. We are quoting: Green onions, 10 to 15c. per doz.; rhubarb, 15 to 20c. per bunch, $1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, $1 to $1.25 per bag; potatoes, 80 to 85c. per bag.

COUNTRY PRODUCE.

EGGS—The held eggs are finding a ready sale, with prices very firm. Strictly fresh laid eggs are very scarce, and those that are offered are worth 28 to 30c. per dozen. Limed eggs are 1c. higher. We quote: Fresh-gathered, 20 to 22c.; cold-stored, 18 to 20c., and limed 17 to 19c. per doz.

BEANS—There is a quiet trade in beans, with unchanged prices. We quote: Choice hand-picked, $1.70 to $1.85; prime, $1.50 to $1.60 per bush.

HONEY — There is a steady movement with prices quite firm. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED APPLES — Not much trade is being done in dried apples, but the price still continues steady. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—The offerings this week in car lots have been more free and prices are weaker, the ruling figure now being 65c. per bag. with 70c. the top price. Jobbers sell them out at 75 to 80c.

BUTTER AND CHEESE.

BUTTER—The receipts are nominal, the quality averaging fair. The demand is steady, with prices firm. Medium grade tubs are bringing 15c. in some cases, which is an advance of 1c. over last week. We are quoting: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—There is a very quiet demand, but the inquiries for export warrant dealers keeping the prices firm. We quote: Cheese, wholes, 10½ to 10¾c.; twins, 11c.

POULTRY.

DRESSED POULTRY—The receipts are very light, the weather being unfavorable. Prices still continue firm, the ruling prices for turkeys being 9 to 10c., although as high as 11c. is paid for extra good fowl. The other prices are unchanged. We quote: Chickens, 30 to 50c. per pair; ducks, 60 to 90c. per pair; geese, 8 to 9c. per lb.; turkeys, 8 to 11c.

LIVE POULTRY—Receipts still continue to fall off. The prices are unchanged. The Canadian Produce Company, 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 6c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

There are brisk sales in all lines of fish, the weather being very favorable for trade. The stocks on hand are being increased, and prices are firm. Frozen British Columbian salmon are offered at 9c. Haddock is more plentiful, and has been lowered 1c. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring; 4 to 5c.; trout, 7c.; halibut, 11 to 14c.; sea salmon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish — Dried cod, in 112 lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4 05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—Manitoba hard is down 1c. per bushel, the price now being 88c. grinding in transit or 87c. Toronto and west. On the local market there have been very light arrivals, owing to the poor weather. White and red Ontario wheat is down 2c., and oats ½c. while peas have advanced 8 to 10c. per bush., but the bulk of the offerings in she latter are only fair. We quote as follows: White and red Ontario wheat, 70 to 80c.; goose, 67 to 67½c.; oats, new, 46 to 46½c.; rye, 58c.; barley, 54 to 63c.; peas, 85 to 90c.; buckwheat, 58c.

FLOUR—The demand still continues to improve, and a good trade is now being done. Prices still continue unchanged and firm. We quote as follows: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.15; Manitoba bakers', $3.90; straight roller, $3.40 to $3 50 per bbl. in Toronto.

BREAKFAST FOODS—There is an active inquiry from all quarters for oatmeal and rolled oats, and prices are correspondingly firm. The other lines are selling well. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $4 00; split peas, $4 50; pot barley, $4.50.

HIDES, SKINS AND WOOL.

Trade is steady with nominal prices. We quote what is paid by buyers on arrival:

HIDES—We quote: No. 1, green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8¼c.

SKINS—We quote: No. 1 calfskins, 9c.;

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

MERCHANTS
Consult your own interests. Your
PRODUCE placed with us meets with good demand.
Consignments and Correspondence Solicited.
SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.
References: Imperial Bank of Canada, Yonge St. Mercantile Agencies or your local Banker.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.
The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.
Scarce and Wanted. Consignments Solicited.
BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.
Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS
Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.
PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.
Get our prices before buying.
CLEMES BROS., TORONTO

and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The foreign demand still drags, but the offerings have been very light owing to the unfavorable weather. Prices are somewhat weaker, red clover and alsike being 25c. cheaper. We quote prices paid at outside points: Red clover, $4.75 to $5.15; alsike, $6.25 to $8.25, and timothy, $2.50 to $3 25 per bush.

MARKET NOTES.

Potatoes have come down 5c. per bag.

Limed eggs are 1 to 2c. per doz. higher.

Red clover and alsike have been lowered 25c. per bushel.

Marmalade and jam are 20c. per dozen lower in 1-lb. packages.

Malaga grapes are worth 50c. per bbl. more, and Messina lemons are 25c. per case more.

Manitoba hard wheat is down 1c. Ontario red and white 2c. and oats ½c. per bushel. Peas are very firm and have advanced 8 to 10c.

Western hogs have taken a drop of 40c. per 100 lb. Locally, the fall has not been so great, being 25c. Veal is ½c. higher, while lamb has jumped 1 to 1¼c. per lb. Live hogs have also been lowered 25c. per 100 lb.

In Lumsden Bros.' advertisement in last week's issue the words "Jersey Cream Yeast Factory, the Finest in America," should have come over the line "Our capacity will be 500 boxes per day—everything clean, sweet and wholesome." Will our readers kindly make a note of this?

DEATH OF AN OLD RESIDENT.

On Saturday morning, January 18, one of the landmarks of York County passed away in the person of Salem Eckardt in his 79th year. Deceased was born in Markham Township. His father, who came from Saxony in 1792 and settled in the Genesse Valley, was one of the first to take up land, and it was he who started the first grist mill in York County, and opened up Yonge street, then a wilderness.

Mr. Eckardt had followed the business of an auctioneer for over 55 years, and was a grand-uncle of H. P. Eckardt, wholesale grocer, Toronto, and of Albert Eckardt, of The Eckardt Casket Company, also of Toronto. One daughter survives him.

He was an adherent of the German Lutheran Church and was buried in the cemetery at Unionville on Tuesday last.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited
Are sold by all the Leading Wholesale Houses:
CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
R. W. HANNAH
Board of Trade, - TORONTO

FISH AND OYSTERS
Largest variety of fresh and frozen Fish in the Dominion. Mail or telephone orders receive prompt attention. Can ship on any train.
F. T. JAMES CO., Limited
Phones { Day—Main 1064. Night—Park 862. 76 Colborne St., TORONTO.

Winnipeg Brokers.

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Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

Manufacturers!
More Business is What You and I Want. Let us Join Hands and Secure it.
It's my business to increase YOUR business, and I know how to do it. Highest references.
E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 23, 1902.

GROCERIES.

BUSINESS, on the whole, this week is pretty satisfactory. Trade has recovered from the holiday season this year in shorter time than it has ever been known to before. One reason for this is doubtless the early coming of Lent, which has stimulated the demand for several lines which, ordinarily, would have moved much more slowly. This demand is principally on fish. It is expected this will be in exceptionally heavy demand this year. If the Lenten season were to come later on in the spring the low price of eggs, butter, etc., would tend to lessen the demand for fish, but this year it is unusually early and the better movement in fish has already begun. There is nothing particularly striking in this week's markets. A number of minor changes will be found in several lines. The most important is the advance in Canadian apples of 50c. to $1 per barrel; the advance in Fairbank's refined lard compound (Boar's Head) brand of 3c. per pail. A new price list on odd size baker's Cottolene, which went into effect on January 21, has been issued by The N. K. Fairbank Co. It quotes f.o.b. Quebec and Ontario points, 60-lb. tubs, 10¾c. and 20-lb. pails, 11c.

SUGAR.

Since the drop of last week there has been nothing further to report in the sugar market. There is a pretty good trade doing at the following prices: Granulated, $3.90; yellows, $3.15 to $3.80.

TEAS.

There is a more satisfactory trade doing than a week ago, although the demand is still somewhat light. Prices all round are firm, especially on China greens. In the latter, prices are very firm although there is no extra demand. One large importer has managed to secure an advance of ½c. on his sales, which, however, he may not be able to maintain.

SYRUPS.

There is a slightly better movement in syrups, which is likely due to the approach of Lent. We quote corn syrups as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The demand for Barbados molasses has scarcely improved at all. In view of the situation in Barbados prices are becoming firmer, and were there an active market prices would be likely to take a rise. But, notwithstanding the low prices, there is very little buying. We quote: Barbados, in any quantity, 29c.; Antigua, in single puncheons, 24c.

CANNED GOODS.

Though on the whole business is quiet, there is a good demand for one or two lines. Salmon is among these, and the demand for tomatoes is also fair, though wholesalers have now raised their price to 90 to 95c., in accordance with the change recently made by the syndicate. Tomatoes at this price are quite firm. It is stated that corn and peas are also to be advanced in price. Some brands of corn sell as high as 85c., though ordinary stock remains at 80c. At present the demand for peas is only a light one, and the price stays at 95c. On salmon our quotations are: $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls. Gallon apples sell for $2.60 to $2.70, and 3-lb. apples at $1.

RICE AND TAPIOCA.

There is a better demand starting up; the trade, however, is not very satisfactory. Our quotations in combine district are: B rice in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4⅛c. per lb., and tapioca, 3¾ to 3⅞c.

SPICES.

There is not much of a demand at present, though on nearly all lines prices are firm. The recent advance in the primary markets of whole peppers has, so far, not affected prices here, but it has tended to make pepper still stronger. We quote: Nutmegs, 30 to 55c. per lb. as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

FOREIGN DRIED FRUITS.

CURRANTS.—The demand continues rather light, but prices are quite firm. A recent advance in the foreign markets, though slight, and not having affected local quotations, shows the firmness of the market. We quote: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—The stock is pretty nearly exhausted and prices are firm, as follows: Finest off-stalk, 5⅝c.; selected, 6⅛c.; layers, 6⅞c.

CANDIED PEELS.—There is not a very active market just now as stocks on hand are rather light. Prices are: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is only a moderate trade doing. Nothing new in prices is to be reported. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ½'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Stocks on spot are pretty well cleaned up. Hallowee dates are quoted at 4¼ to 4½c.

FIGS.—There are not many tapnet figs left. In the primary markets the crop is practically exhausted. In London recently 15s. c.i.f. were quoted. Prices, locally, are 97½c. to $1. There is a pretty fair demand for tapnet and layer figs both.

CALIFORNIAN RAISINS — Seeded raisins show slightly more strength. It is reported that the association in California are unwilling to sell under an advance of ¾c. per lb. So far as can be learned, no business has been done at that price, but an offer of ¼c. advance was made and refused, with the above intimation. Seeded still sell here for 9¼ to 9½c.

PRUNES.—There is a moderate demand at steady prices. We quote: Californians, 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS.

There is a little doing. Prices are unchanged since our last quotations. We quote as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The condition of the butter trade remains about the same. Fall creamery is in active demand and prices on it are somewhat firmer. The local trade is improved. Large rolls remain at 17½ to 18c. Creamery butter is worth 20½ to 21c.

CHEESE.—Since last week's advance there has been no quotable change. Prices on both colored and white are firm. Some dealers are getting as high as 52s. c.i.f. for colored, which is rather scarce. White is quoted at 49 to 50s.

COUNTRY PRODUCE.

EGGS.—Prices remain firm. Stocks in the local market are still light and there is practically no improvement in the number of offerings. We quote as follows: Pickled, 22c.; select cold storage, 25c.; new laid, 35c.

HONEY.—The market remains quiet with firm prices. Our quotations are: Buckwheat honey in combs, 10c.; white extracted, 9½ to 10c.; strained, 8 to 9c.

DRESSED POULTRY.—The demand shows a slight improvement. Supplies, however, continue light and prices are firm. We quote: Choice turkeys, 11 to 12c.; ordinary, 9c.; choice geese, 7½ to 8c.; choice chickens, 7½ to 8c.; fowl, 5½ to 6c.

ASHES.—A fair demand keeps up and prices are a shade firmer. We quote: First pots, $4.40 to $4.45 per 100 lb.; seconds, $4 to $4.05; pearls, $6.75 to $7.

GREEN FRUITS.

The trade is still quiet. A scarcity of Canadian apples has sent up the price per bbl 50c. Good apples are very scarce. About $5.50 is a fair quotation for fine stock, though on January 20 about 125 barrels of very fancy stuff sold for $6. The market in England is becoming stronger. Valencia oranges, 420's, have taken another drop, and are now quoted at $3.25, a decline of 25c. 714's are also 25c. lower. Pineapples have gone up 5 to 10c., quotations now being 20 to 30c. Cranberries are 50c. higher, and barrel onions, which are not now plentiful, are 25c. higher. We quote: Jamaica oranges, $4.50 to $4.75; Florida oranges, $3.75 to $4.00; Californian sunflowers, $3.50; Valencia oranges, 420's, $3.25; 420's, Jumbo, $4.75; 714's, $5.00; Messina lemons, $2.75 to $3.00 per box; Malaga lemons, ½ chests, $5.25 to $6; pineapples, 20 to 30c.; Canadian apples, $3.50 to $5.50 per bbl.; limes, $1.50 per box; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; barrel onions, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $3.00 per box; grape fruit, $4.25 per box; Florida tomatoes, $4.75 per crate.

of 3c. has taken place in corn. We quote as follows : Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 62½ to 63c. (for carlots in store) ; No. 2 barley, 57c.; oats, 47c.; buckwheat, 54 to 56½c. east ; corn, 72 to 73c.

OATMEAL.—The market is quiet. We quote $5.85 to $5.90 in small lots.

FEED.—A moderate business is doing. We quote : Ontario bran, $20 to $20.50 ; mouille, $28 to $30 ; Manitoba bran, $20 to $21 ; shorts, $22 to $23 per ton, including bags.

BALED HAY.—There is a fair demand. The supply is increasing. Our quotations are as follows : No. 1 timothy, $10.50 to $11 ; No. 2, $9.25 to $9.75 ; clover mixed, $8.25 to $8.50 ; clover, $7.50 to $8.25.

MONTREAL NOTES.

Barrel onions are 25c. higher.

Pineapples are 5 to 10c. higher.

Cranberries have advanced 50c. per barrel.

Valencia oranges, 420's, and 714's, are 25c. lower.

Jobbers are getting 90 to 95c. for canned tomatoes.

Fairbank's "Boar's Head" refined lard compound is 3c. higher.

Canadian apples, of good quality, sell for $5.50 per bbl. Some fancy stock sold this week for $6.

NEW BRUNSWICK MARKETS.

Office of "The Canadian Grocer."

St. John, N.B., January 18, 1902.

THIS week has not been a very busy one. Some have not yet taken stock. For the season, more goods have been received than usual. Canned salmon have been arriving much later than in previous years. There has also been some Californian fruit distributed. It has so far been a very mild winter. In looking over the past year it has been found that, as usual, the trade have got stuck with at least one new line. This time it was a new lampwick.

OILS.—In summing up oils, prices are unchanged. They are still very low and the market is easy. The volume of trade is falling off somewhat. In lubricating oils, except for spring shipment, little is being done. Prices are held quite firm. Paint oils are marked rather lower. The chief dealers have bought largely, but the retail trade is backward, holding off, expecting lower figures. But it is doubtful if any lower prices will be quoted. Turpentine is rather higher. Wax and candles are unchanged.

SALT.—In Liverpool coarse salt the quantity arriving is rather larger. Not only do the Liverpool steamers bring regular quantities, but the Manchester boats also bring large shipments. The market is well supplied. Prices are firmly held. In fine, the quantity moving is light. In rock salt a small quantity is always held in store. Our quotations are as follows : Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each ; 10-lb. wood boxes, 14c. each ; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—New salmon con-

Clark's English Mincemeat

is packed in Tins—1s, 2s, 3s, 4s and 5s.

If you are looking for quality

Try a sample order.

You'll not regret it!

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

RIGAUD MOUNTAIN MAPLE SYRUP

SPRING 1902

A DELICIOUS AND FRAGRANT SYRUP.

On sale at the leading grocers throughout Canada.

The Trade will now please place their orders, as our output is limited.

ADDRESS,

D. L. Macdonald, Rigaud, Que.

John MacKay, Bowmanville, ... Ont.

Manufacturer of Established 1854.

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. IN CAR LOTS.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.

14 Place Royale (Customs House Sq.) MONTREAL

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

tinues to arrive. It is quite new to receive it at this time of the year. Prices have continued to go lower on the Coast, which is one reason. Three grades of goods are now offered, namely, sockeye, cohoes and pinks. The last-named are cheap and seem to give good satisfaction. In vegetables, close prices are quoted and fair stocks are held. Gallon apples are held firmer and higher prices will likely rule. Blueberries are scarce. A few years ago this was a particularly dull line, but the demand has grown larger and the supply smaller. This year there was not enough to go around. Meats are offered low. In domestic fish a fair business is being done. Kippered herring are a short stock.

GREEN FRUITS.—In apples, trade is quiet, prices being rather too high. Shipments have been larger from Halifax than any other Canadian or American port. In Nova Scotia there are still large quantities held. Oranges sell freely. Jamaica fruit largely takes the place of the higher-priced lines. The quality is very fine. Valencias are beginning to be nice stock. They sell freely, prices ruling very low. Sales of Californians and Floridas are not large. Lemons keep low, though tending firmer. Californians are little sold. Grapes are rather higher. In cranberries, high prices rule. The stock offered is good. A few bananas only are sold.

DRIED FRUITS.—Some Californian prunes were received during the week and prices continue low, though there is an improved sale. In Californian loose and seeded raisins prices continue to tend higher. There is a fair stock of seeded held. Some Malagas, loose, have been bought. Currants are free sellers. Import prices are rather higher. Cleaned goods have the demand. In dates the market is firm and there is a good general business doing. Figs have a slow sale. Evaporated apples are firmly held. There is but a light stock. Some dried are held. Some old evaporated are offered, but this is not a market for such goods. Onions are very high and there is but a limited quantity held here now.

DAIRY PRODUCE.—Eggs are held at quite high figures, and although there is but a light sale arrivals are also light. Butter is unchanged. There is a considerable quantity of medium grade held and further lots are offered. It moves slowly. For best stock high prices are readily obtained. Cheese are rather firmer.

SUGAR.—Sales are large. Prices are lower than they ever were before, best granulated selling below 4c. and a good grade well below that price. Yellows are correspondingly lower. The markets are easy. Arrivals of foreign are light.

MOLASSES.—There is but a fair movement, Porto Rico having the chief sale. Prices are still low. There is but little New Orleans handled this year, but of late some particularly nice-appearing stock is offered. Syrup is a small seller in this market.

FISH.—There have been fair receipts of fresh cod. There is a free sale. Haddock are quoted rather higher than cod, as they are so largely used for making finnan haddies. There are regular receipts of frozen herring, but not near enough to supply the demand. Dry cod are unchanged. There are fair receipts. Pollock are dull. In smoked herring prices are very low—never lower before at this season. There is a large stock held. In bloaters, quite a quantity are held at Grand Manan, hard cured, for the New York market. Pickled herring are rather easier. We quote as follows: Large and medium dry cod, $3.50 to $3.65; small, $2.50 to $2.60; haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh cod and haddock, 2½ to 3c.; boneless fish, pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $2 to $2.15 per ½ bbl.; Canso herring, $5.50 per bbl.; Shelburne, $2.50 per ½ bbl.; frozen herring, 75c. per 100; smelt, 5 to 6c. per lb.

FLOUR, FEED AND MEAL.—In flour, there have been quite free receipts and the market tends a little easier. Feed is still scarce and high. Beans are unchanged and there is but a light sale. Oats and oatmeal are somewhat easier. Cornmeal is still high. The sale has been lighter than usual, owing to the price. Barley is still high and very firm. Split peas sell slowly at the present price. Blue peas could be sold, but they are very scarce. Hay is firm at full figures. We quote as follows: Manitoba flour, $4.80 to $5.00; best Ontario flour, $3.90 to $4.20; medium, $3.70 to $3.90; oatmeal, $5.70 to $5.80; cornmeal, $3.30 to $3.35; middlings, $22 to $23; oats, 49 to 50c.; handpicked beans, $1.65 to $1.70; prime, $1.55 to $1.60; yellow eye beans, $2.80 to $3.00; split peas, $4.75 to $4.95; barley, $4.65 to $4.75; hay, $12 to $14.

NOTES.

Maple syrup, in bottles, is offered by Bowman & Angevine.

C. D. Trueman has received a shipment of choice New Orleans molasses.

Thomas Gorman and John Sealy are holding a large quantity of smoked herring. Prices are very low.

"Tea Rose Drips," a fancy, sugar syrup, has been received by Dearborn & Company.

Geo. E. Barbour paid a visit to Montreal last week. While one of our young merchants, Mr. Barbour is doing a large and a growing business.

T. & H. Estabrooks, packers of "Red Rose" tea, last year did the largest business in the history of the firm, and with an increased travelling staff it is expected that 1902 will see a still further enlargement of trade.

MANITOBA MARKETS.

Winnipeg, Man., January 18, 1902.

BUSINESS has been steady all week with a fair volume of trade. There have been a few changes in price, notably the decline in sugars due apparently to overstocks in the United States.

A number of lines here are suffering for the want of snow and it is now feared that snow, if it comes at all, will be too late for this trade to be recovered. The winter has been the mildest and with the least snowfall of any on record in Manitoba.

The wheat blockade continues and is increasing; in fact, everything is now practically tied up until navigation opens.

FLOUR.

The weakness of the wheat market and the dullness of outside flour markets has been felt here in slackness of demand. The week has been without features except in the shipment of one trainload for South Africa and another for Australia. Prices for the week have remained without change. Ogilvie's Hungarian Patent, $2.00; Glenora Patent,

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth. seasonable, well advertised and have letters daily from consumers.

34 Yonge Street, Toronto.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

"Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO., KINGSVILLE.

FISH——FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish

TORONTO

Toronto Fruit Merchants.

FANCY NAVEL ORANGES

We have the fancy "Camellia" Brand again and they are sound, juicy and sweet.

New Messina Lemons, Florida Oranges, Malaga Grapes, Dates, Figs, Nuts.

Mail orders a specialty.
Send us your Xmas Order.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

If you have not tried

Graham's ORANGE MARMALADE

THERE IS A TREAT IN STORE FOR YOU.
WE ARE NOW BOOKING ORDERS FOR NEW GOODS.

Agents,
GEO. J. CLANCY & CO.,
59-61 Front St. East, TORONTO.

Canada Preserving Company
HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

Nothing Succeeds Like Success

And the success of **KENT BAKED BEANS** is already assured. They are no longer an experiment, but an article that quickly commend themselves to the careful buyer. Their quality appeals to all who take the trouble to investigate.

Don't lag in the race.

Buy a case or two and try them. Packed 2-doz. in a case. Cost you 90c. dozen.

THE KENT CANNING CO., Limited, CHATHAM, ONT.

$1.85; Alberta, $1.65; Manitoba, $1.45; Imperial XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Co., Five Roses, $2.00; Red Patent, $1.85; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $2.00; Strong Bakers', $1.85; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $2; Home Rule, $1.85; Headingly Hungarian Patent, $2.00; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

CEREALS.

In sympathy with the weaker feeling in oats and the difficulty of export rolled oats show a decline of 10c. per sack all round. Quotations for the week are: Rolled oats, 80's, $2.30; 40's, $1.15; 20's, 57½c.; granulated and standard oatmeal, $1.85. Rolled wheat is unchanged and very dull at $2.30; cornmeal firm at $2; split peas, $2.75 to $2.80 with little or no demand.

RICE.

The situation shows no change from last week, as there have been few purchases. The stock of Japan in hand is light. Japan is now quoted at 5½c. and No. 1 Siam rice at 5½c.

COFFEE.

The market is firm and demand fair and prices unchanged. Quotations are 10 to 10½c. for Rios.

SUGAR.

Sugars have dropped 10c. per cwt. all round and present quotations are: Extra standard granulated, $4.85; bright yellows, $4.20; extra ground, $6.40; powdered, $6.65; lumps, $6.40 to $6.65.

DRIED AND EVAPORATED FRUITS.

In currants and raisins there is nothing new to report. Raisins seem to hold their own as to price and the demand is fair for the season, and practically the same may be said of currants. Prunes are offering very freely, more especially the large sizes; small sizes seem to be well bought up. No change in price is to be noted, though there may be an easing off in the price of the large sizes as the season advances. Evaporated apples are high and the quality is distinctly below the average of former years. The demand is not large at the present time owing to the small number of camps in the bush reducing consumption materially.

CANNED GOODS.

The advance in tomatoes seems now fairly well established and several houses state that their sales for the week have been large, as country merchants are afraid of further advances in the east which seem to be possible. No purchases of eastern stock are reported at the advanced figures. The majority of the wholesale houses here were carrying large stocks before the advance was declared. —Strawberries, heavy syrup, $3.25; preserved, $3.60; raspberries, preserved, $3.25; syrup, $2.95; blackberries, $2.75; gooseberries, 2's, $2.90; 2's, preserved, $3.60; peaches, yellow, 2-lb. tins, $4.00; 3-lb. tins, $6; pears, 2-lb. tins, $3.50; 3-lb. tins, $4.50; apples, 3-lb. tins, canned, $2.50; 3-lb. tins, preserved, $3.65; gallon, canned, $1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, $1.25; Lombard, $4.20; damson, $4.20; egg, $4.20; peaches, $4.75; pears, $4.95; apricots, $4.75; cherries, white, $5.50. Canned vegetables—Tomatoes, $2.30 to $2.35; corn, 2-lb. tins, $1.90; peas, 2-lb. tins, $1.95; beans, 2-lb. tins, $1.85; pumpkin, 2-lb. tins, $2.10.

SPICES.

Reports are coming forward of shortage in the pepper crop and an advance of 1 to 2 cents in the primary markets. No change of price is to be noted here as yet.

TEAS.

The difficulty of filling orders for cheaper teas at reasonable figures continues and the better grades are firm and slightly advanced.

GREEN FRUITS.

The market is an exceptionally dull one, more so, in fact, than is usual for the season. Reports from California indicate considerable damage from frost and the prospect of an advance in the orange market. This has made prices here rather more firm in tone although no advance at present is to be noted. Winter apples are very unsatisfactory; in fact, no one seems to want to mention them. Quotations for the week are: Apples, $5.50 to $6.50; American apples, $2 per box; navel oranges $3.75 to $4.75, according to number in case; lemons, $5.25; cranberries, $10 per bbl., and very scarce; bananas, $3.50 to $3.75 per bunch.

CURED MEATS

The market has shown some slight shading for the week but is not noticeably lower. Hams, 13⅜c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies, 14c.; backs, 14c.; spiced rolls, 11¼c.; dry salt long clear, 11c.; dry salt backs, 11½c.

LARD.

There has been a considerable drop in 50-lb. pails and 3 and 5-lb. tins. The cause is said to be the weakening of the American market. Fifty-pound pails, $5.85, this is as against $6.70; 20-lb. pails remain without change from last week and are quoted at $2.40. American lard, $8.50; 3 and 5-lb. tins in 60-lb. crates, $7.55.

SAUSAGES.

Sausages continue in active demand and without change of price in any line. Bologna, 7c.; pork sausage, 8c.; liver sausage, 6c.; Vienna sausage, 10c.; blood sausage, 6c.; head cheese, 6c.

BUTTER.

The market shows some very slight improvement as to supply, a few lots of really choice dairy having been received and also some small quantity of creamery for the one or two factories still open, but compared with the demand the supply of first-class butter is hardly a drop in the bucket. This is forcibly illustrated by the run on the Manitoba Dairy School. Owing to the high price and scarcity of milk the school has found difficulty in getting the usual supply and up to the present has not made more than about 45 lb. per day. This has found a more than ready market at 30c. per lb., retail. Good, first-class dairy is selling at from 25 to 26c. Winnipeg. There is a very wide contrast between the small quantity of really fresh and sweet butter and other grades, and prices run down the scale from 18 to 10c. and even lower. In fact, there is considerable butter in Winnipeg to-day that you could not give away. It would seem as if really this winter would have taught the Manitoba farmers the lesson of making good butter, and a fair supply of it. The fact that the Produce Exchange is now in working order has put the jobbers in a position to show more discrimination in price, and those who made good butter have found it pays and those who have made bad butter have lost anywhere from 3 to 6c. per lb. on it. Jobbers think that another two weeks will see the worst of the situation over and that butter will then come in more freely—that is if the mild weather continues—if it should turn very cold, as is so often the case in February, it is hard to say when the supply of good butter will increase.

CHEESE

Stocks are running very low, but the demand is not so heavy at the present time and the price continues without change at 11c.

EGGS.

There has been a considerable improvement in the supply of Manitoba eggs during the week, about double the number of cases being received that came in last week. The quality also shows some improvement. Prices are very high and firm and the demand most exceptionally active. Quotations are: Fresh gathered Manitoba, 30c.; Ontario fresh gathered, 27c.; pickled eggs, 22c. New laid (guaranteed), 45c. per dozen, retailing at 50c.

VEGETABLES.

The market shows little or no movement for the week. Potatoes have been a heavy disappointment to dealers up to this date. Early in the fall everything pointed to a brisk demand and high prices, but the season has by no means carried out that promise. Potatoes continue at 30 to 35c. per bushel here; carrots and beets, 45c. per bushel; turnips, 20 to 25c. per bushel; cabbage very scarce at $30 to $35 per ton; celery, 60c. per dozen bunches—very scarce. Hot house lettuce plentiful at 40c. per dozen.

NOVA SCOTIA MARKETS.

Halifax, N.S., January 20, 1902.

IT is the general opinion of the wholesale and retail grocers that the trade, so far in January, has been a little better than usual, and that the prospects for a continuation of a good trade are excellent. This is in a measure accounted for by the fact that we are having extremely fine weather. The thermometer has had considerable work to do—now up, now down—but real winter has hardly set in. We have had considerable frost, but very little snow.

* * *

The assignment of Mr. Drake, referred to last week, is a comparatively small one. The liabilities amount to about $1,000. The assets are placed at—goods in stock, $1,000, on which a relative of Mr. Drake has a full claim; and $2,500 of book debts, which will go to the creditors. Over and above expenses these will net probably $1,000, which will give 25 cents on the dollar to creditors, a meeting of whom is advertised for to-day.

* * *

During the last week an important announcement has been made with reference to a change in business. A new firm, or company, has been formed, to be known as Levi Hart & Son, Limited. This company has bought out the long-established and well-known firm of Levi Hart & Son, and also a portion of the business of Cunningham & Curren, and will in future run the corn mills, flour

Take an example by these little chaps and figure out how much money you made last year. If you think there's any money in our various lines we will be pleased to forward prices and samples.

VICTORIA FRUIT, for Athletes
MALTED PEPSIN, for Dyspeptics
JAPANESE BOUQUET, for the Ladies
MAPLE LEAF, for the Children

RAW CHICLE FLAVORING EXTRACTS
VANILLA BEANS

CORRESPONDENCE SOLICITED

Canadian Chewing Gum Co'y
363 Spadina Avenue, - - TORONTO

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE
Established 1845. BROOKLYN, N.Y.

and feed department of the latter firm. The new company advertise to do a fish, flour, feed, milling and commission business.

* * *

The troopship Manhattan, or transport No. 81, sailed for South Africa this week with one-half of the 2nd C.M.R., but contrary to the expectations of the provision dealers, nearly all the supplies for the 500 men and horses on their 30 days' voyage to the Cape, were brought over from England. This meant, of course, considerable loss in trade. There are rumors abroad why this has been the case, but as the subject borders on the political, we pass it over.

* * *

The troopship No. 66, or the Victorian, is now in port and will sail on Tuesday, the 28th inst., with the balance of the 2nd C.M.R. Her supplies, as for the Manhattan, have largely been brought from England. An incident may be mentioned in connection with her arrival here. A friend of mine went aboard and was invited by the steward to dinner. The bill of fare consisted, among other things, of—South-African goose, Irish Potatoes, Australian Mutton, English Plum Pudding, Nova-Scotian Cheese, and a top of real Scotch Whiskey. Truly, this might be called an "Imperial" dinner.

* * *

The apple shipments from Halifax up to the 14th of this month amounted to 173,393 barrels. The steamer Concordia, which sailed from here last week, took 3,774 barrels to Glasgow, and the Loyalist took about 1,500 barrels for London. The price here remains unchanged as previously quoted: $1.50 to $3 wholesale—$2 to $3.50 retail.

* * *

Wholesale sugar prices are quoted 10c. reduced per cwt. Granulated XXX, $3.95; Austrian, $3.85; bright yellow, $3.65; No. 1 yellow, $3.35. Butter remains scarce and the prices remain steady. Eggs are also scarce, and strictly fresh new laid are retailing at 35c. Case eggs, fresh, are quoted at 24c. wholesale. All kinds of flour, feed, meal, etc., are firm, and prices rule high, having been on a regular advance for the last two months. Bran, however, which had reached a record price of $25 to $26 has dropped $1. Oats, which a few weeks ago ruled very high, are now easier at 55 to 57c. wholesale. Hay continues firm and the price high—$12.50 to $13. The demand for the latter lines still continues good.

* * *

The fish market remains dull and there are no changes in price except in Bank cod, which has dropped 10c. The foreign markets are dull, especially the West-Indian, which is in a very poor condition. The Ocamo, which sailed last week, however, took forward the usual quantities. The lobster fisheries on the South Shore have proved totally unremunerative, and most of the fishermen have taken up their traps until later in the season. The last shipment of live lobsters from Halifax, by the Bonavista to Boston, only amounted to 10 crates.

R. C. H.

Alex. Kent has sold his bakery business in Streetsville, Ont., to a Mr. Hunter, of Brampton, and will return to his farm near Norval, Ont.

GROCERY CLERKS' ELECT OFFICERS.

THE Toronto Grocery Clerks' Association held their annual election of officers at their meeting last week. The following were elected:

President—Wm. Bail.
Vice-President—Robert Helstrop.
Corresponding Secretary—Wm. Turpin.
Recording Secretary—M. H. Anderson.
Treasurer—R. H. Hudson.

The best of feeling was manifested throughout the meeting. The heartiest thanks of the Association were tendered to the retiring officers, all of whom have done their duty well. Two of the members have during the year gone into business for themselves, and the boys took this opportunity of wishing them every success.

Great interest has been awakened in the essay contest which will close March 15. It is to be open to all retail grocery clerks in the city and the subjects for the two essays are "Condiments" and "Store and Window-Dressing." Circulars are to be sent to all clerks, giving the rules, etc., of the contest, but should anyone be overlooked they should see or write to the corresponding secretary of the Association.

After finishing the business of the meeting, an hour was enjoyed with carpet-ball, archery, checkers and other games which have been provided for the members.

CATALOGUES, BOOKLETS, ETC.

A SEED CATALOGUE.

THE annual seed catalogue of William Rennie, Toronto, has been issued. This house, which has been established in Toronto for a number of years, carries a full stock of vegetable, flour and grain seeds, and also full lines of dairy supplies, agricultural implements, fertilizers, etc. The catalogue and price list, which is freely illustrated with handsome wood cuts and has a beautifully colored cover, will be sent to any address on application, if you mention THE CANADIAN GROCER.

A PAINT FIRM'S CATALOGUE.

A few moments spent in going over the latest 1902 catalogue of A. Ramsay & Son, paint makers, Montreal, is sufficient to reveal the full lines of white leads, colors ground in oil, dry colors, glass, artists' materials, glaziers' diamonds, etc., carried by this firm, who were first established in 1842. They also have always on hand a full stock of brushes and cutlery used in the painter's and glazier's business. Mention The Hardware and Metal when you write and you will be mailed a copy of this catalogue.

TRADE CHAT.

L. H. CORMIER, general storekeeper at St. Mary's, Kent county, N.B., is offering to compromise with his creditors at 40 cents. His liabilities are about $3,300.

Sinclair & Co., grocers, at Arnprior, Ont., have sold out to McCormick & Co.

A new addition has been made to the premises of the Fruit Package Co., at Ingersoll, Ont.

At Aylmer, Ont., the grocers will close their stores every evening at 6.30 o'clock, excepting Fridays and Saturdays.

At Ottawa the Retail Grocers' Association are taking steps to have the by-laws operating against the trading-stamp system enforced.

The merchants of Amherst are closing their places of business every week night except Saturday, during January and February, at 6 o'clock.

J. C. Haugh, fruit and fish merchant, Downie street, Stratford, Ont., has sold out his business to C. E. McIlhargey, and the stock has been removed to the latter's store, which will be under the management of J. C. Haugh.

CHINESE LIQUOR SEIZED.

As a result of a letter sent to the police department, last Saturday night, a raid was made on Wai Lung's grocery store at 69½ Queen street west, Toronto. Some 18 cases, containing about 200 bottles of liquor, were found. Some of the bottles were labelled "Guinness' Stout." The odor from the liquors differs so much from the ordinary that the police think they have been drugged. As soon as the find has been analyzed and the result known, action will be taken. The cases of the bottles were imported from China. There were in the place at the time of the raid about 20 Chinamen, who were apparently engaged only in conversation.

PERSONAL MENTION.

Mr. Geo. Mann, manager of The Montreal branch of The "Salada" Tea Co., spent a few days in Toronto last week.

GIRL GROCERY CLERKS.

THE question of female grocery clerks is attracting some attention in Great Britain. An English paper commenting upon the fact says: "New features in the grocery trade have become frequent during recent years, they constantly crop up in the most unexpected quarters, compelling admiration; yet, perhaps, on account of their frequency, they have not received the consideration that ought to have been bestowed upon them by practical men of business Novel ideas are, however, put into practice to relieve the stress of competition, and retailers, wishing to earn an honest living and save something, find they must devote their whole care and energy to their shop and customers.

"A fresh development, introduced by a large company, must now be noted by our retail friends. The company referred to has recently been considering the question of employing female labor, and as a result girls may be seen at the present time serving behind the counter at some of their branch establishments and doing the work of an ordinary assistant.

"In fact, girls are now to be found in many shops where the work is by no means light and the hours are generally long. They are willing to work for a lower wage than a male assistant is prepared to receive; and this recommendation is of considerable importance to a number of employers.

"With reference to the capacity of girls to perform the duties of an assistant in an ordinary grocer's shop, a trade expert, when questioned upon the point, stated that in his opinion this innovation is not likely to prove a great success. Girls, he said, are not altogether suited to the work; they find it too arduous, and the surroundings are not congenial or encouraging; and he further expressed the belief that this new feature in the trade has not come to stay. On a question of this sort it is rather early to form an opinion, as experience alone will show whether girls are likely to shine in this field of labor.

"They prefer to live out, at any rate; they do not look very happy behind a grocer's counter; neither do they put much heart into the work, or show special politeness during a press of custom; and what they think of the business we shall, perhaps, hear after they have settled down."

WHERE FURS ABOUND.

AT the ancient trading post of The Hudson's Bay Company at Edmonton you are away from the modernity of the new town, and are conscious of a certain atmosphere of historical romance. From the front of the massive whitewashed buildings, which have more than once been attacked by hostile foes, you have a fine prospect of river, and woodland, and fertile plains, stretching away to the blue distance. The Saskatchewan runs in a deep gorge below you and on the farther bank there is a diversion of outline and foliage that is very delightful. But I don't suppose the Hudson's Bay people used to think much of the beauty of the scenery in the midst of which their trading post happened to be situated. Their eyes were set on the "main chance" rather too intently for that. When the Indian came for a sack of flour they stood his gun upright and made him pile skins up to its muzzle from the ground as the price of it. Well, of course, it had taken considerable trouble to get the flour there and there was no competition.

The fur trade is still pursued at Edmonton, and on the main streets one sees more than one sign on which is painted on legible letters: "Furs bought here for cash." Bears are to be seen occasionally within a few miles of the town, and it was not long ago that a Galician farmer of the neighborhood, seeing a cub roaming near his shack, fetched his gun and fired at it. Thereupon its mother appeared and ran at him viciously, open-mouthed, and wishful to tear his vitals. The man, having powder, but no more slugs, felt that a Galician's house is his castle, and retiring therein, barricaded himself as well as he could. Till the day broke the she bear clawed all over the place in the endeavor to get at him. But the daylight enabled the farmer to find a couple more slugs, with which he despatched his assailant, afterwards coming up to Edmonton triumphantly with her skin and that of the cub for sale. Only the other day a bear was seen by a townsman prowling around his back yard, though it decamped with rapidity, warned, apparently, by the increasing daylight and by the noise the Edmontonian made in opening his back door, that the environment was unsuitable for an animal of its type. If you go 40 or 50 miles north or northwest you may "load for b'ar" with reasonable hope of bagging a specimen. Other fur-bearing animals are correspondingly numerous, and many a Mooswa and his companion roam in the vast wilderness.—Calgary Correspondence Mail and Empire.

Are you judging me by someone else?

Are you judging **RED ROSE TEA** by your experience with other brands?

Don't do either of these things.

Judge me for myself; on my own merits or demerits, and judge RED ROSE TEA for itself; **for the worth that is in it when brewed in the pot.**

Then, if it is no better than the others, leave it alone. Don't fill up your shelves with another brand whose chief merit is a fancy name or a fancy label; **but,** if **Red Rose Tea in the pot** is a better Tea than you have been able to find before—just such a Tea that you know will please your most particular customers—then you will judge me as I hope to be judged, viz.: A man who knows something about Tea. And we will likely do business together.

There are six grades of Red Rose Tea, all in either Black, Green, Mixed, and all Indo-Ceylon.

Cases, any assortment, 60 or 100 lbs. each.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B.**

Six Travellers in Ontario. A Post Card will bring one of them to see you.

The best is the cheapest in the end. And your customers will know this better than you. if you are not handling

JAMES' "DOME" BLACK LEAD

others are and you're losing business.

We are offering Special Quotations on

SYRUP
MOLASSES

"IDEAL"
"GOLDEN ROD"
"STAR"

NEW ORLEANS
BARBADOS

SEE OUR TRAVELLERS, OR WRITE US FOR SAMPLES AND PRICES BEFORE BUYING.

JOHN SLOAN & CO., - - TORONTO.

THE SHIPPING TRADE OF TORONTO.

ACCORDING to the annual report of Colin W. Postlethwaite, the Toronto harbormaster, recently issued, the total number of vessels entering Toronto Harbor last year was 3,490, and 3,469 for 1900, an increase of 21, and the tonnage for this year being 1,203,593, and the year before 1,109,784 tons, a difference in last year's favor of 98,809 tons.

The cash receipts, including a balance of $10,446.11 carried forward from 1900, were $21,982 77. The expenditures were $15,-863 26, leaving a cash balance of $6,119.51. This is a falling-off from the year before, which was mainly owing to the reduction in the tolls.

During the season, 155,009 tons of anthracite and 28,822 tons of bituminous coal were received, in all being 183,831 tons, which is an increase of 19,025 tons over 1900. According to the Government returns, there were 421,488 tons of anthracite and 364,580 tons of bituminous coal, or a total of 786,058 tons, imported into Toronto last year, as compared with 761,-610 tons for 1900, an increase of 24,458 tons.

This was a poor fruit season, for in 1901 there were only 402,448 packages imported, as compared with 519,540 in 1900, a decline of 117,092 packages.

The following is a comparative statement of the goods brought in for the years 1900 and 1901 :

	1900.	1901.
General merchandise, tons	20,294	24,949
Coal, tons	164.806	183,831
Wood, cords	1,283	....
Lake stone, toise	2,490	2 595
Fruit, in packages, barrels	5,285	1,795
" " crates	4,709	7,122
" " baskets	508,729	392,267
" " bags	725	821
Firebricks	473,700	46,600
Sheep, hogs and calves	155	.....
Horses, cattle and vehicles	122	93
Oil in bulk, barrels	25,000	23,783
Ice, tons	2,518	6,777

U. S. TOMATO PACKERS COMBINE.

It is generally believed that The American Packing Co., which has been incorporated under the laws of Delaware with a capital of $150,000, will later increase the amount to $20,000,000. The combine will probably take in most of the leading vegetable and fruit concerns in the Eastern States. Among those prominently associated with the consolidated company are Smith, Rouse & Webster, Bel Air, Md.; Baker & Morgan, Aberdeen, Md., and Comly & Flannigan and Thos. Roberts & Co., Philadelphia.

It is reported that a majority of the tomato packers of Maryland, Delaware and New Jersey, who represent about 90 per cent. of the total production of canned tomatoes in the east, are represented in the consolidation, which will probably be in operation before the next packing season opens.

BOARD OF TRADE MATTERS IN OTTAWA.

THE annual meeting of the Ottawa Board of Trade was held on January 14 when the presidents' report was read, stating that there was a total membership of 235, and that the average attendance at the eight meetings of the board held throughout the year was 34.5.

The report of the cheese committee showed that the quality and quantity of cheese made last year was fairly satisfactory, although the latest number of factories listed might be better.

The tourist committee are doing good work, especially in the obtaining of more space in the advertising literature of the C.P.R. and Grand Trunk.

A resolution was submitted on behalf of the Trade Congress committee by Thos. McFarlane favorably commenting on the coming trade conference at London between Australian and Canadian representatives, and stating that the Ottawa board is in favor of a Customs union between the various colonies of the Empire, that a uniform duty over their ordinary tariffs might be levied on all importations from countries outside the union, the proceeds to be devoted to some common object, such as Imperial defence.

The following are the officers elected for 1902 :

President—John Coates, acclamation.

First vice-president—John R. Reid, acclamation.

Second vice-president—Geo. S. May.

Treasurer—C. A. Douglas.

Council—C. J. Booth, F. H. Chrysler, Geo. F. Henderson, A. W. Fleck, G. B. Greene, D. Murphy, John McKinley, G. L. Orme, R. W. Shannon, P. Whelan, J. W. Woods and George Burn.

Board of Arbitration — Thos. Askwith, N. A. Belcourt, J. R. Booth, W. Borthwick, Fred Cook, H. K. Egan, D. M. Finnie, J. M. Garland, R. M. McMorran, G. H. Perley, P. D. Ross, C. C. Ray.

BOUGHT A STEAMER.

A first-class side wheel steamer has been purchased by the Algoma Central Steamship Line, which will be placed with the opening of navigation on the route between Toledo and Sault Ste. Marie, via the Canadian shore and the north Manitoulin Channel, giving a service of two trips per week. The steamer has a cabin capacity of 500 passengers, will carry 500 tons of freight, and has a speed of 16½ miles an hour.

WILL SELL CANADIAN GOODS IN SCOTLAND.

MR. JOHN W. WALKER, who has during the last few years been with the Anglo-British Columbia Packing Co., Vancouver, B.C., has been spending a few days in Toronto. Mr. Walker is en route to Greenock, Scotland, where he will in future reside. Prior to his coming to Canada he was connected with the sugar refining industry in Greenock, and he is returning to his old place of residence with a view to pushing Canadian products there, and especially those appertaining to the grocery and provision trades. As his connection with the sugar industry brought him into touch with the wholesale grocery trade of the principal trade centres in Scotland, he should be eminently fitted for the work he now proposes to undertake.

Should any of our readers desire to be placed in communication with Mr. Walker, thd editor of THE CANADIAN GROCER will be glad to be the medium through which it can be done.

Mr. Walker, like all who have given the subject any attention, is a sound believer in the importance of quality as a factor in building up trade with Great Britain. "They want to be as careful as we are on the Coast in the salmon-canning industry," he said by way of illustration. "Every can is tested five or six times before it is shipped and by the aid of machinery every can is weighed before being sealed."

SCARCITY OF LABOR IN DEMERARA.

Planters have been complaining that their grinding is being prolonged owing to the scarcity of labor. Now, we hear a similar scarcity of labor has been experienced by persons interested in the gold indnstry, and that the Institute of Mines and Forests last month had considerable difficulty in meeting all the demands it had for laborers in the bush. Notwithstanding this insufficiency of labor supply, it is stated that men have been engaged here for employment in the Cayenne gold fields.—The Argosy, Georgetown, Demerara.

WIDE-AWAKE KENTVILLE.

The Kentville, N.S., Board of Trade have discussed and enthusiastically taken hold of a project to hold a fruit, vegetable, poultry and flower show at that place next fall, soon after the Provincial Fair. The success of this fair will largely depend upon the cooperation or management of the County Council and the Fruit Growers Association, and the assistance rendered by the Kings County Board of Trade and the county agricultural societies.

CURRENT MARKET QUOTATIONS

January 23, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$.....
" " pound blocks	17	18	17	18	21	22
" " tubs, best	16	17	14	16	18	20
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb		11	10½	10¾	10½	11
Eggs, new laid, per doz	35	40	25	26	20	21
CANNED GOODS						
Apples, 3's	.....	1 00	35	90	1 00	1 10
" gallons	2 50	2 75	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 30
Bineberries, 2's	92½	95	80	35	95	1 00
Beans, 2's	80	90	..	30	90	95
Corn, 2's	75	30	80	35	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	30	85	30	85	35	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 30
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	35	.....	35	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 30	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	85	87½	87½	90	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 35	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" keyopener, ¼'s	9	11	10½	11	16	13
" " ½'s	.....	13	13½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 35	1 00	1 75	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	3 50	3 25	3 75	3 50	4 00
" Floridas, per box	.....	.....	3 25	3 50	.....	.....
" Mexicans, per box	.....	.....	.....	2 25	.....	.....
" Valencias, per case	.....	.....	3 25	3 50	.....	.....
Grape Fruit, per box	.....	.....	4 50	6 00	.....	
Pineapples, each, by case	...	.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	... ..	2 25	2 50	.....	.....
Lemons, Malaga, per box	3 75	4 25		3 00	3 00	3 50
" California	....	.....	3 50	4 00	.....	3 00
" Messina, per box	.....		2 50	3 00	.....	.....
Bananas, Firsts, per huncn	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 50	5 50	3 50	5 00	2 50	4 50
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg	.....	.....	5 50	6 50	5 50	6 00
Cranberries, Cape Cod, per bbl.	9 50	10 50	...	9 50	9 50	10 00
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	3 50	3 75
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	4 03	.....	3 95
Granulated, Acadia	.....	3 85	.....	4 03	.....	3 85
Paris lump, bbls. and 100-lb. bxs	.....	4 40	.....	4 53	.....	4 60
" in 50-lb. boxes	.....	4 50	.....	4 63	.....	4 80
Extra Ground Icing, bbls.	.....	4 40	.....	4 85	.....	.....
Powdered, bbls.	.....	4 05	.....	4 60	5 50	5 30
Phœnix	.....	3 35	.....	4 03	.....	.....
Cream	.....	3 90	.....	4 03	.....	.....
Extra bright coffee	.....	3 75	.....	3 93	.....	.....
Bright coffee	.....	3 75	.....	3 83	.....	.....
Bright yellow	.....	3 55	.....	3 83	.....	3 65
No. 3 yellow	.....	3 45	.....	3 63	.....	3 55
No. 2 yellow	.....	3 35	.....	3 53	.....	.....
No 1 yellow	.....	3 15	.....	3 33	.....	.....

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 05	.....	3 05	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 67½	.....	5 67½	.....	6 30
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	.....	80
" " " boiled	.....	82	.....	81	.....	83
Turpentine, single bbls.	.....	58	.....	61	61	63
Benzine, in bbls., per gal	....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 33-lb. pails	.....	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	.....	45	50	.....	...
Barbadoes	.. ...	29	.....	32	26	28
Porto Rico	.....	.....	33	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 35	3 00	2 70	2 30
" " 6-lb. cans	7 90	9 60	.....	8 25	3 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 30
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 30
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 30	1 75	
" " 6-lb. can	3 50	5 35	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 30	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	....	.....	....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¾	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	3¾	4	4½	4¾	.....	4½
" Sairs	....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	13	3	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	....	3¼	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	3¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.. ..	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		5½	.....	5½	.....	5
" Selected	.....	6½	.....	6½	5½	6
" Selected layers	...	7	.....	7	6½	7
" Suitanas	9	10	3½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	7½	8
" " 4-crown	7¾	8	...	.....	8	8½
" " 1's seeded, 3-cr.	9½	10	3½	10	9	10
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs clustr's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	..	.....
Rolls	.....	12	.....	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	....	13	.....	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	20 50	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	21 00	22 00
Plate beef	12 50	13 50	.....	13 00	13 00	14 50
Lard, tierces, per lb	.....	11	.....	11¼	11¾	12½
Tubs	..	11¾	.....	11½	12¼	12¾
Pails	11¾	12	.....	11¾	12½	12

A Popular Favorite

In Tins, Half-Boxes and Boxes

Christie's Fig Bar

Include this line in your next order.
Made from best box figs.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

BULK MINCE MEAT

A good profitable line for the grocer to sell. Be particular and get the best.

NEILSON'S HOME-MADE MINCE MEAT

Put up in 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs. Made from the choicest materials—will please your trade—it's guaranteed. Write for prices.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

COFFEE	Montreal.		Toronto.		St. John, Hallfax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9½	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamalca	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16	...	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	...	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnnts	.....	10	9½	10½	.....	.....
Bordeanx walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
Granulated Sal Soda, per lb	.....	.....	.....	1	.....	.....
SPICES						
Pepper, black, grounnd, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, grounnd, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls, No. 1, 2-hoop	.....	1 75	.....	1 72	.....	1 90
" " 3-hoop	.....	1 90	.....	1 88	.....	2 05
" half, and covers	.....	1 75	.....	1 80	.....	1 75
" qnarter, jam and covers	...	1 25	.....	1 30	.....	1 45
" candy, and covers	2 50	3 00	1 88	2 90	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 15	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	.....	6 70	.....	8 00
" " 3	6 00	6 25	.....	5 90	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Hallfax.	
Canadlan water whlte	14½	15½	.....	16	16	16½
Sarnla water whlte	16	17	.....	16	16	16½
Sarnla prlme whlte	.....	18	.....	15	.....	15½
American water whlte	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kalsow, Monlng, Paklng	13	60	12	60	11	40
Caddles Paklng, Kalsow	17	40	18	50	15	40
Indlan—Darjeellngs	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gnnpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasakl, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4½	5½	5	6
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'ic. per lb., bnlk	5	6	.....	7½	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3½	4	4½	5	4¾	5
Tapioca	3½	4	4	4¼	4½	5

THE YEAR OF 1901 IN THE KLONDYKE.

By James Harold Thompson.

It is the history of a "Placer Mining Camp" that its life is short and eventful, while it lasts, and that it springs rocket-like into prominence and sinks gradually after having reached its years of plenty into a thing of the past.

The Klondyke has reached the crucial year of its existence. "For hope's sake" many have continued their confidence in the future of Dawson; the hub of which has been the richest placer-mining camp of this and possibly any other decade. The hope of those interested in commercial enterprises along the Canadian Yukon is the discovery of quartz in paying quantities.

As to the future of the mining district which in 1897 so startled the world and which since then has been such an abundant gold producer, known as the Klondyke mining district of the Northwest Territory of Canada, its future depends upon the discovery of well-placed quartz. It is acknowledged by the conservative knowing ones that the days of big profits in mining and commercial enterprises are past and are only present now in reminiscence. Overland and water navigation from the coast, with its difficulties, are now subject to modern systems of railroad and steamboat transportation, and when the Arctic winter has put its seal upon this northern country, the telegraph daily voices the events of the world in Dawson.

Heretofore merchants and tradesmen reaped big harvests, 100 per cent. being not an uncommon profit. Yet, it was seldom that capital profited its owner more than once a year because of navigation and railroad facilities. The short season beginning in June and ending in October, coupled with the lack of telegraphic communication, allowed time for but one shipment during the year. As a consequence the necessities of life were ofttimes cornered and prices in some instances reached prodigious heights. As competition became a factor many of the larger commercial enterprises drew together and amalgamated their interests. Two companies now control the market. In every department of mercantilism competition is keen, excepting in one which is a very essential one here. That one is the oil trade. The Standard Oil Company has complete control, and it retails a case of kerosene at $12.50 per case. The same case of oil sells for from $2 to $3 in the States. Merchandise is delivered in Dawson for from $70 to $90 per ton, just about half of what it was in 1899. And yet this price is deemed abnormal by the importers and a strenuous effort is being made to have it reduced to $50 per ton. The cost of mining has been cheapened by the use of steam and machinery, enlarging the yearly output of gold much over what it would have been under the crude methods of the "sour dough."

Government regulations have somewhat hampered the prospector, but withal he has been quite vigilant and has as yet discovered nothing since 1898 to perpetuate the reputation the Klondyke has had as a gold producer. Claims upon the banner creeks whose reputations as gold mines have equaled the wildest hopes of the pioneer-prospector are gradually being deserted and to-day half, I might say two-thirds, of Eldorado Creek has been worked out. The same is true of the other rich spots of a few years past. The life of the camp, from what is in sight, can be estimated at this date.

Prospecting for quartz is occupying the attention of many hard-rock miners along the Yukon and its tributaries. Upon the successful solution of the quartz question depends the present prominence of Dawson as a mining camp, and it is the one thing talked of and hoped for by the present inhabitants of this district. As yet nothing of any permanent value has been discovered, although many of the numberless claims staked and recorded are being worked quite thoroughly. Companies have been formed and their stock is on the market. Their hope is that the present prospects will lead to the substantial vein, or the "Mother Lode," as it is called. To facilitate the sorting, handling and assaying of these prospects two fine stamp mills have been erected in Dawson and are now crushing quartz rock.

Prior to the discovery of the Klondyke district it was found practical to thaw the frozen earth to almost any depth by the use of wood fires. Hence as the gold lies in or above the bed rock ground, when the bed rock was 100 feet below the surface it could be worked as well as that of 25 feet. The winter season being the longest and dryest season it became the busy season for the miner. But steam and machinery have reversed this order of things, and as in the days of the oldest "sour-dough" miner, summer, although the season is but six months long, has become the time of activity. The majority of heavy operators discontinue altogether the operation of their properties and spend the winter months at their ancestral homes, wherever they may be. As a consequence, the work accomplished this winter will not compare at all favorably with that done during the preceding winters. It also means a busy summer season for 1902. Considering those changes, the consensus of opinion of those conversant with this district is that the output of gold will decrease from this year.

Gold mining will continue here for some time. This is the history of similar camps. Capital will gradually withdraw, and individuals who will be content with wages for their labor will work the old workings. These are known as "snipers" in the vernacular of the miner.

The development of the unknown resources of the vast land known as Alaska and the Northwest Territory should be of constant interest to the farmer, merchant and manufacturer of the United States and Canada. Directly and indirectly it is of vital importance to these mother countries. The actual necessities of the man living next door, too, and within the Arctic circle will support a larger portion of labor than the similar necessities of any individual living in any other portion of the globe. Good, pure food; plenty of it; abundance of well-made clothing are absolute necessities for the health and preservation of life in this cold climate. If peopled as it should be, were the resources of this vast territory opened up in a limited degree, the commercial world of the North-American continent would have a market open to their products which would be the surest in times of depression, the most profitable and congenial for the absorption of the congested material.

Experiments have proved that the hardier cereals and vegetables can be successfully raised within the Arctic circle, but the season is so short that competition in this line will not become a factor for many years, The advent in the manufacturing line, factories, etc., is not to be considered. Beef has thus far come from the Western States and British Columbia, and the winters are found too severe for stock-raising.

Legislation can greatly facilitate the work of those who are destined to develop and pioneer the many industries which will some day flourish here. Scientific American.

A small fire was discovered in the building of The American Fluid Beef Co., 236 St. Paul street, Montreal, on January 14, but it was soon extinguished.

The annual meeting of The British Columbian Fruit Growers' Association was held at Vancouver, on January 22 and 23. A good programme was prepared.

Walter MacGregor, a merchant of Windsor, Ont., had three barrels of coal oil and one of crude oil in his store, which is more than a by-law of that town allowed, so he was convicted. Now he is appealing against this conviction, contending that if there is a section of the Municipal Act which authorizes such a by-law, it is beyond the Legislature's power to enact it. His case will come before the Divisional Court, Toronto.

THE PROVISION TRADE.

The Markets—Canadian Provisions in England—Miscellaneous Notes.

CANADIAN PROVISIONS IN ENGLAND.

THE London, England, correspondent of The Toronto Mail and Empire sends the following: "The growth of the export of Canadian bacon and ham to the English market is the subject of remark in The Mark Lane Express, which points out the great field for expansion that is still open. We imported last year some 50,000,000 lb. of bacon and 16,000,000 lb. of ham, but our imports altogether were 650,000,000 lb. of bacon and 221,000,000 lb. of ham, so that Canada may be encouraged to push this trade for all it is worth. But if Canadian bacon is to compete here with American and Danish, it must be of the best breed of Yorkshire and other English pigs; then, as to the feeding, The Mark Lane Express says the Canadian firm, dairy-fed and pea or barley-finished commodity has already struck the very critical British palate. They will choose a toothsome bacon raised in Ontario or Manitoba in preference to the oily maize and factory-fed American swine. The British consumer wants a lean or streaky bacon and pays for it.

"The Canadian poultry trade with England is also encouraging. Just before Christmas about 5,000 packages of turkeys were landed at Liverpool, and in London and elsewhere were much appreciated, and realized within a trifle of the price of best English birds. For the sake of this trade it should be realized by shippers that in order to get good paying prices they should have sales made to customers in advance, instead of consigning to an auctioneer or commission salesman, who forces a sale and, of course, charges profits and expenses."

CANADA THE GREAT.

Canada's output of high-class pork, butter and cheese last year is valued by The Toronto Weekly Sun at $40,000,000.

The gold output of the Transvaal for the last good year before the war broke out was valued at $57,000,000.

Thus the cows and pigs of Canada have a producing power worth within $17,000,000 of as much money every year as the gold mines of the Transvaal. The gold output of the Transvaal will, of course, increase. So will the pork, butter and cheese output of Canada, a country which, thanks more to the industry of her people than the wisdom of her politicians, promises to become the richest land on earth.—Toronto Telegram.

CANADA'S CATTLE TRADE.

Mr. Hodson, Dominion Live Stock Commissioner, reports that during the month of December and the first eight days of January 46 cars of grade and pure bred cattle were shipped from Eastern Canada to British Columbia. These cars contained 2,223 head and cost in the east something over $30,000. Besides these a considerable number has recently been sent to the Northwest Territories, and orders are now in hand for additioual shipments to be made to the last-mentioned territory.

THE PROVISION MARKETS.

TORONTO.

There have been very large offerings in carlots of western and northern hogs, which have resulted in their taking a tumble of 40c., the price now ranging from $7.50 to $7.75 per 100 lb. The drop is partly owing to the fall of 25c. per 100 in live hogs. Locally the receipts of dressed hogs have very much increased and prices are 25c. per 100 lb. lower. The only complaint now is that there are too many fat hogs. Veal, which is becoming scarcer, is 1½c. higher. Lamb has also gone up from 1 to 1¼c. per lb. We now quote as follows: Dressed hogs, $8.00 to $8.25; beef carcasses, $5.50 to $6.50 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 7½c. per lb.; lambs, 7 to 7¾c. Live hogs: Selects, $6.37½, and lights $6.12½ per 100 lb.; choice export cattle bring $5 to $5.40 per 100 lb.; lights sell at $4 to $4.50.

Canadian mess pork is very firm, with prices 50c. to $1 higher. The prices of short cut also are very firm with an upward tendency. The other prices continue very steady, with a good demand both locally and for export. We quote as follows: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20 to $21; short cut, $21.00 to $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

The demand, a good one, keeps up. The only changes in prices this week occur in refined lard compound (Fairbank's), which, on January 21, were advanced 3c. all around. At this price, lard is firm. Other provisions are being frequently inquired for, but prices are steady. We quote as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $23.25 for heavy and $22.75 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.72½ per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In pork and beef full prices rule, and they are continually tending higher. There is but a limited business. In pure lard there are quite large receipts in spite of the high price. Compound also sells freely.

PROVISION TRADE NOTES.

Lajoire & Tourangeau, butchers, St. Paul, Que., have registered.

W. D. Wigle, butcher, Ridgetown, Ont., has sold to John Richardson.

A. P. Rusk, butcher, Oak Lake, Man., has sold out to W. A. Clow.

The estate of Paul Busse, provision merchant, Toronto, is to be wound up.

Mr. J. W. Flavelle, of The Wm. Davies Co., Limited, has been elected trustee of the Toronto General Hospital to fill the vacancy caused by the death of the late Walter S. Lee.

Established 1873.

Pork Packers, Commission Merchants, Buyers and Exporters of

Eggs, Butter, Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

CONSIGNMENTS

of EGGS, BUTTER, CHEESE, etc., will receive our careful attention.

Write us when you have Eggs and Butter to offer. Cases supplied.

The J. A. McLean Produce Co., Limited,

77 Colborne St., TORONTO.

Have your customers asked you for

REGISTERED Bow Park BRAND HAMS

. . OR

REGISTERED Bow Park BRAND BACON

If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by

Shuttleworth & Harris,

BRANTFORD, CAN.

Toronto Agents:

THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

BRITISH TEA TRADE FOR 1901.

IN their annual review of the tea trade of Great Britain for 1901, Harrisons & Crosfields say :

"Reviewing the year just closed, the most noticeable feature to record in regard to the tea trade generally, is the restored feeling of hopefulness consequent upon the readjustment of the balance between demand and supply. In 1900 there was a surplus of 10½ million lb., which coming on the top of 3¾ millions surplus in 1899 depressed the market and caused the tea-producing industry to become unprofitable. Prices fell to an abnormally low point until March last, when it became known that some restriction of production was in contemplation by the planters coupled with a general endeavor to effect improvement in the quality. A more confident feeling than showed itself in the market, which has since steadily strengthened, the most marked rise being in the quotation for low-grade teas, which are now 1½d. higher than they were a year ago. The reduction in the total quantities produced this season both in Indian and Ceylon has been almost entirely in the lower grades of tea, whilst the supply of medium grades in all growths has been very abundant, so that while there has been an important advance throughout the year in common kinds, medium descriptions have been in large supply and consequently have sold at rates showing excellent value to buyers. The London figures now published cover the seven most important months of this season, June to December, and in those months there was a decrease of 10 million lb. in the imports, but owing to the fact that the imports for the first five months of the year were extremely heavy, the year's total is only two million lb. less than in 1900. The deliveries from bond were also very heavy in the earlier months in view of a possible increase in the duty, and for the whole year there is an increase of nine million lb. For this purpose of comparison, however, the Board of Trade returns are subjoined, giving the exact pounds weight as ascertained by the Customs' authorities at all the ports of the United Kingdom. These may be regarded as the most reliable data, and they conclusively show that the home consumption is making steady progress notwithstanding the increase in the duty; and also that British-grown tea is steadily displacing China, both in the home trade and in the exports :—

		Imported. lb.	Duty paid. lb.	Exp't'd. lb.
Indian	1901	161,451,686	147,959,734	13,226,367
"	1900	156,968,149	138,025,026	10,272,264
Ceylon	1901	1'5,263,642	90,825,519	18,072,706
"	1900	115,322,673	92,470,009	13,775,415
China	1901	20,350, 03	9,825,302	10,905,184
"	1900	2',85?,642	13,143,854	18,284,608
Other countries (Java, etc.)	1901	10,213,152	7,262,532	1,184,586
Other countries (Java, etc.)	1.00	9,723,'85	6,153,197	825,510
Total	1901	297,276,793	255,873,037	43,388,845
"	1900	303,867,149	249,792,084	43,157,197
"	1899	2c8,92',251	242,5c0,814	32,224 265

Stock of all kinds on December 31 at all the ports of U. K.:—

1901	115,951,000 lb.
1900	119,480,000 "
1899	113,086,000 "

NEW YEAR 1902

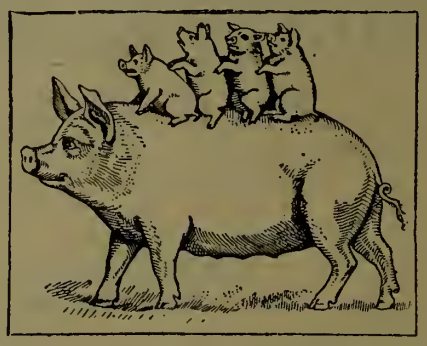
Merchants will please bear in mind that fine quality is what is aimed at in

COWAN'S

PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.



LARD
that is
PURE
IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
22 McNAB STREET SOUTH, HAMILTON, CAN.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

OYSTERS

OVAL

We are agents for Booth's celebrated OVAL BRAND OYSTERS. We give you Imperial measure; 4 gals. Imperial equal 5 gals. wine.

ALL KINDS OF FRESH FISH.

Trial Order Solicited—Prompt Shipment.

M. Doyle Fish Co., Limited, The Market, Toronto

SANDBACH, PARKER & CO.

DEMERARA, BRITISH GUIANA.

General Commission Merchants, Importers and Exporters.

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A.B.C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

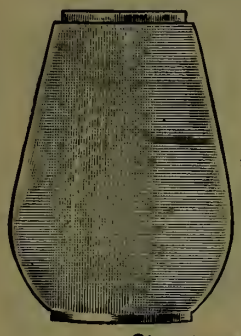
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

"Wheatine"

Made from No. 1 hard Canadian wheat. Recommended by the medical profession as a real health food.

Wholesale Agents—

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

INTERIOR OF A WINNIPEG STORE.

BY THOMAS OSBORNE.

I TAKE great pleasure in sending you the notes of a visit I paid to the grocery store of W. R. Johnston, Winnipeg, and per same mail I also send you photos of the interior, which, I have no doubt, if you publish, will greatly interest the readers of your paper. With regard to the manner of dressing the store, and artisticness of same, it reflects great credit not only on the proprietor but also on Winnipeg. On entering the store, one is at once struck with the treatment of the main wall to the right. Here shelving has been done away with and the wall done in fresco work (sepia tones), which has a very pleasing effect (see photo. of main wall and the proprietor) and helps to lend variety to the surroundings. At the rear end of the store and right above the doorway is a striking picture of Manitoba in the early days, namely, a buffalo hunt, harmonizing in color with the rest of the decorations. On the left side of the store, which is shelved, the treatment is somewhat different. The space between the shelving and ceiling being pannelled off on the wall and the spaces filled in with emblematic designs representing England, Ireland, Scotland, Canada, etc.

Interior of a Winnipeg Store—The Main Wall

On the left side of the store, and in the space between the front window and counter, fixed against the wall, is a handsome mirrored stand for the display of candies, etc. Above this and on the wall, painted in the same style as the rest, is a figure of "Justice," the surroundings of which are blended to fit in with the stand.

I may mention that the whole of the work has been designed and executed by the head clerk, James H. Smith, a young Scotchman, and reflects great credit on his ability. He is not only an artist, but an amateur photographer as well, as the accompanying photos were taken by him.

On turning to leave the store, you cannot fail to observe the rustic fountain, which plays about 3 ft. high, and keeps the vegetables surrounding it in a fresh condition. In the photo it is shown dressed with apples, etc., during the winter months. Altogether it is one of the neatest stores I have met with in the West.

Mr. Johnston also informs me that he has been a subscriber to your paper for about 15 years, and takes great pleasure in perusing it.

Interior of a Winnipeg Store—Rustic Fountain and Apple Display.

THE ONLY BRAND OF LIVE STOCK.

Yesterday we received from the Department of Agriculture at Ottawa a courteous note informing us that one Hodson would forward to this office each week carefully prepared articles on the live-stock question.

Unless these essays deal with the science of the diamond hitch or give hints on how to rough-lock a rawhide the agricultural gent is slightly out of his latitude. The only brand of live-stock literature circulating in the Slocan is the inscription of Pat Burns' meat bills and the directions that go with cans of St. Charles' condensed.—Sandon Paystreak, January 11.

Thomas Foster dropped dead with heart failure at Brampton, Ont., recently. Deceased was head shipper for W. E. Milner & Co., grain merchants.

Ceylon Teas

BLACK GREEN

The Blacks now used everywhere in Canada.

The Greens are displacing Japans.

Grocers should think of this before ordering stocks for coming season.

NOVA SCOTIAN APPLES.

NO product of Nova Scotia, not even our valuable iron, coal and gold products, have more effect on the prosperity of the country than our apples. The reason of this is self evident. A great yield of gold, iron and coal, though it enhances the revenue of the country, only distributes its benefits locally, the greater profit falling into the pockets of the company controlling such industry.

* * *

No man, or no company, controls the apple product or the raising thereof. There is hardly a county in the Province which does not now raise enough apples for its own local supply and also has some for export. A few years ago the famed Annapolis Valley was looked upon as the only place which could grow apples successfully, but later years have shown that many other districts can rival, and in some instances even excel, the famed Valley. A few more years will make this fact more apparent. As we have said, no company does or can control this product ; every man who has the necessary ground can be a producer, and he has fully as much chance to make his dollar if he only plants 100 trees as the man who cultivates 10,000. This is a case where the big concern cannot kill off the smaller in the market.

* * *

The apple crop this year has been a good average one in Nova Scotia, and prices have ruled extremely high. To-day, if one wants to buy a good No. 1 Bishop Pippin, Baldwin, King of Thompkins, or Northern Spy, he has to pay at least $3.50 to $4.00, while in most instances he does not get a No. 1. The fact is, as far as we have noted from experience this season, the speculators in the Valley bought up all the best apples, and those coming into the city markets are only a second grade. Very few apples have been sold this season at auction compared with other years. This is accounted for by the fact that speculators, in many cases, bought out the orchards as a whole, long before the apples were ready to pick.

* * *

The apple shipments to Europe this season have been considerable, and may be of interest. Up to December 14 they were as follows : From Halifax, 138,740 bbls.; from Montreal, 122,466 ; New York, 90,303 ; Boston, 99,608 ; Portland, 36,063 ; St. John, 890 ; total, 488,019. The total quantity of apples remaining in the various warehouses in the Annapolis Valley on December 1 was given by various local papers as 119,500 bbls.

* * *

Since December 14 a number of large shipments have been made from Halifax, which must be added to the amount already given for this port. The steamer Evangeline took 16,000 bbls.; the Corinthian, 3,235 ; the Dahome, 2,668 ; the Damara, 3,095 ; the Tunisian, 548, There have also been small shipments to Newfoundland, the West Indies and to Boston, aggregating about 100 bbls. This still leaves for shipment from the Annapolis Valley 75,000 to 80,000 bbls., which will go forward from time to time as the various winter varieties are required in the market. R. C. H.

Halifax, January 20, 1902.

FREDERICTON, N.B., BOARD OF TRADE.

THE Fredericton, N.B., Board of Trade recently held its annual meeting with President Edgcombe in the chair.

The president, in his address, noted the success of the Provincial Exhibition, which was mainly owing to the support of the local board of trade, the movement to establish a steamship line between Fredericton and Woodstock and the dredging of their harbor front last summer. He urged the construction of a union depot for the different railways centreing in Frederickton.

In the Tourists' Association report, next presented, mention was made of the Sportsman's Shows in New York, Chicago and Philadelphia since the last annual meeting of the board, at which were distributed large numbers of the Fredericton booklet. It was stated that a new edition of their tourist booklet, comprising 10,000 copies, was issued in July last, and the visit of the Upper Province Press Association was noted. They (the tourist committee) had also addressed a letter to the Chief Commissioner of Public Works of New Brunswick suggesting that a book in which visitors could write their names and addresses be placed in the Parliament Buildings, which was acted upon.

The treasurer reported receipts of $971.02 and an expenditure of $608.35, leaving a balance of $272.67.

FAVOR TARIFF REVISION.

AT a meeting of the Brantford, Ont., Board of Trade on January 14 there was considered the question of tariff revision, which resulted in there being submitted and carried unanimously the following resolution :

That in view of the present conditions of trade and the expansion of Canadian industries, it is highly desirable that the Government revise the present tariff, with a view to the preservation of our markets against unfair competition, thus assisting to maintain and increase our present industries and to establish new ones.

This was moved by C. H. Waterous, who pointed out that the aim of all Canadians was, or should be, the preservation of Canadian markets for Canadians, and seconded by F. Leeming, who maintained that our Canadian tariff should be framed in the same spirit as our neighbors to the south framed theirs.

H. Cockshutt supported this, as did also Lloyd Harris, who stated that Canada last year sent to the United States $80,000,000 less of goods than she received from them.

Several others also took part in the discussion, and a clause was added to the effect that copies should be sent to the Premier, Minister of Finance, Minister of Customs and Mr. C. B. Heyd, M.P.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MacLean Pub. Co., Limited
Montreal. Toronto.

Wrapping Papers for Grocers.

Our kind, whether brown or manilla, are always full weight and count 480 sheets to the ream. Quality is right.

—Our oil papers are needed
—by every grocer.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

CANE'S Wooden Packages

Suitable for

PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

Wholesale Grocery Stock For Sale

VICTORIA,
BRITISH COLUMBIA.

Tenders will be received by the undersigned at a rate on the dollar up to 12 noon on the 31st January next, for the purchase en bloc, or in lots, of the stock-in-trade of THOMAS EARLE, Wholesale Grocer, Victoria, B.C.

The stock is well assorted and up to date. Full particulars may be had on application to the Assignee.

The highest or any tender not necessarily accepted.

Anyone contemplating going into a similar business in Victoria could acquire a suitable building, erected in 1900, and recently occupied by Thomas Earle.

ARTHUR ROBERTSON, Assignee,
6 Bastion Square, Victoria, B.C.

Direct Importations

Grenoble Walnuts.
Tarragona Almonds.
Finest Eleme Figs.
Extra Fancy Northern California Navels.
Sweet Sonora and Valencia Oranges.
Fancy Messina Lemons.
Fancy Malaga Grapes.
Best Baltimore Oysters.
Scotch Finnan Haddies.

Hugh Walker & Son
Wholesale Fruit and Commission Merchants,
Guelph, Ont.

MINCE MEAT

H. G. W. TRADE MARK REGISTERED

There has been a large demand for our Mince Meat this season. We have been putting up an excellent brand and selling it in bulk, any quantity desired. Trial order solicited. Prices upon application.

THE CAPSTAN MFG. CO., TORONTO.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

W. A. CARSON J. ERLE CALDWELL

Belleville Pottery Co.

SUCCESSORS TO . . .

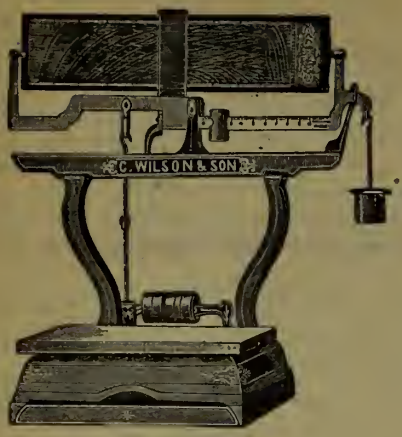
Hart Bros. & Lazier STONEWARE
ALL GOODS MADE FROM THE BEST NEW JERSEY CLAY
ROCKINGHAM. CHEMICAL WARE. DRAIN TILES. WATER FILTERS. FIRE BRICKS. FIRE CLAY
Belleville, Ont.

KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

Not Honestly

can bulk Soda be compared with **DWIGHT'S COW BRAND BAKING SODA**—sold in packages—which is stronger, absolutely pure, and wholesome. Note: It gives the dealer more profit per pound than the bulk goods.

JOHN DWIGHT & CO.,
34 Yonge St., TORONTO.
Agencies in all leading centres.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

Southwell's Jams

We aim at doing a **first-class trade** and we cannot do this unless we offer you high-class goods—

Southwell's fill the bill.

SEND FOR PRICE LIST OF NEW SEASON'S GOODS. . .

FRANK MAGOR & CO.

AGENTS FOR CANADA
16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

January 23, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Borckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.
Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12½
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.
Henri Jonas & Co.

Mushrooms, Rlonel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S
Henri Jonas & Co.

Moyen's No. 2	$9 00
" No. 1	10 50
⅓ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.
Henri Jonas & Co.

¼ Trefavennes	....	$9 50
¼ Rolland	9 50	10 00
¼ Delory	....	10 50
¼ Club Alpins	....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

OADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (1 lb tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 36c. per lb.
" " ⅛s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins " "	3 75
" ¼-lb. tins " "	2 25
" fancy tins " "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 55
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

EDWARDSBURG "CROWN" BRAND

BARRELS HALF-BARRELS QUARTER-BARRELS
25-LB., 38½-LB. PAILS ENAMELLED TINS

SYRUP

Is well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. Works: CARDINAL, ONT. 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Un-numbered.	Covers and numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

	Per doz.
Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
5-lb. tin pails, 8 palls in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & CO. Per gross.

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND SODA.

Case 120 ½-lb. pkts. (60 lb.) per cese $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per grs. $10.20.
Maypole Soap, black per grs. $15.30.
Oriole Soap, per gross $10.20

Gloriole Soap, per gross..... 12 00
Straw Hat Polish, per gross 10 20

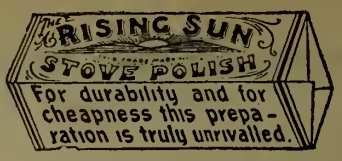
GOLD SOAP

"GOOD AS GOLD"

Write for prices.

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40



	Per gross.
Rising Sun 6-oz. cakes, ½-gross lots	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ½ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 08¼
No. 1 " 3-lb. "	0 06¼
Canede Leundry	0 05¼
Silver Gloss, 6-lb. drew-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwerds'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. certons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover (12-lb. boxes each orates)	0 08
PURE	40-lb. boxes 1-lb. pack....	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, oustards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages.....	0 7½
ONTARIO STAROH	38-lb. to 45-lb. boxes, 6 bundles.....	0 06
STARCH IN BARRELS	Silver Gloss.....	0 07½
	Pure	0 03½

BEE STAROH.

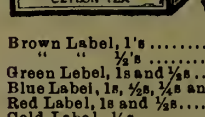
Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's.....	2.50

Packages 10c. each.

BRANTFORD STAROH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—	
Caneda Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Sterch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy certons, ceses 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Sterch—	
Boxes of 45 certons, per case...	3 75
Culinery Sterches—	
Challenge Prepered Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. package, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07



TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Lebel, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packeges. bleck or mixed.

Black Label, 1-lb., retail at 25c....	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Lebe " 40c....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.	0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Lebel, ½'s.....	0 20	0 25
Jepan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ¼-lbs	....	0 36

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, s.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orenge Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Lebel, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACOO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s end 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s end 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, speced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubliee (perforated)...	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE.

JOHN P. MOTT & Co.

HALIFAX, N.S.

ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style. No. 9

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

Profits—

After all every grocer is interested in profits. Profits are the will-o'-wisp of the day.

Look your stock over and see how many profit-eaters are there. You have a profit-eater in every article that fails to do what it should.

"Empire" Soda

BEST FOR BAKING,

is a profit-producer. It not only gives you a good profit on each packet you sell but its quality and the satisfaction it gives brings purchasers back for more.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office. . . .KINGSTON, JA.

BUY

Star Brand

COTTON CLOTHES LINES
— AND —
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE. Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Our Travellers ARE NOW OUT

and showing without exception the finest line for import ever offered in Canada.

Our general stock of staples in Glass and Earthenware for Spring is all ready and in splendid shape.

We want you to see our line, and if our traveller has not called on you yet, drop us a card.

EVERYTHING IN

Crockery and Glassware,
China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.
Decorators of Earthenware, China and Opal.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

The Best is Always the Cheapest and Most Desirable.

The grocer who thinks that because a thing is cheap it is most desirable makes a serious mistake. The purchasing public know that the **best** is always the cheapest, and will always give the **best** the preference. The ever-increasing demand for

WETHEY'S FAMOUS CONDENSED MINCE MEAT

bears striking testimony to its high quality. Grocers who are handling it are making money. Grocers who are not handling it make a big mistake and are losing money.

All wholesalers sell it.

Manufactured by . . .

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

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OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, JANUARY 31, 1902 NO. 5

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

CARR & CO.,

LIMITED

Carlisle, England.

Frank Magor & Co.

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Are the sole manufacturers of the original

CAFE NOIR BISCUIT

No other firm can approach them.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co.,** Toronto

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Griffin & Skelley's Dried Fruits.

Here's the "best" in Dried Fruits—choicest, cleanest, richest, "The Griffin Brand." Raisins, Prunes, Dried Arpicots, Peaches and Pears from the largest Vineyards on the Pacific Coast. Second to none, because no other can possibly be so good. The Brand that adds **character** to your general stock. Grown, cured and packed by particular people for particular people.

"Wheat Marrow" The Quick Seller.

The "totally different" Cereal Breakfast Food, "Wheat Marrow," is a trade winner and a quick seller. You'll be surprised at the fine profit there is in it for you. It can be used in half a hundred different ways and is the ideal Breakfast Food, also. Prepared from the choicest Winter Wheat, it contains four-fifths of the elements necessary to sustain life—the phosphates or nutritive salts. It wins new trade and keeps the old. If you are not selling it you are losing "easy money."

Sold by leading wholesalers.

ARTHUR P. TIPPET & CO., AGENTS.,

8 Place Royale, Montreal.

23 Scott Street, Toronto.

WRITE TO GOLD SOAP, TORONTO, FOR PRICES AND FULL PARTICULARS

"Just Fits the Hand"

Little Drops of Water

It is the little expenses that count up—"a small leak will sink a big ship." It is the "little drops of water" that fill the bucket. Now try Cigars for a side-line and see how they help out the expenses of the store.

But be sure you get Cigars that are well known for their high quality. My Cigars have the largest sale in Canada. It has been so for years and years, because "Quality" has always been my watchword. Remember the little expenses—"the little drops of water" that fill the bucket.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

Lytle's "Sterling" Brand Pickles.

—Best
—Made.

The grocer who aims to keep up his trade must see that he is well stocked at all times with the famous "Sterling" brand pickles—always gives satisfaction to customers—brings them back again to the store.

—Manufactured in
—Canada's largest pickle
—factory from best-grown
—Canadian vegetables.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

MORE SATISFACTION

Tillson's Pan-Dried Oats

MORE SALES

If you sow satisfaction you will reap a harvest of more sales, that's dead sure. We have put in the connecting link which will bring this cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying ***TILLSON'S PAN-DRIED OATS.***

THE TILLSON CO., Limited, TILSONBURG, ONT.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by
THE
St. Lawrence Starch Co., Limited
PORT CREDIT, ONT.

JAPAN TEAS

are invigorating, because they are grown in soil particularly adapted to their high qualities---one of many good reasons why the public consider them the best, and why every grocer should always keep a good supply of

JAPAN TEAS

ON HAND.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

"IMPERIAL"

White Wine Vinegar

LEADS ALL OTHERS

In the estimation of—

Merchants, Consumers and Pickle Manufacturers alike.

A broad statement this, but made in all confidence, nevertheless, based upon the unrivalled excellence and reputation of this brand.

A PROGRESSIVE ART, that of Vinegar-making, and the manufacturers of **"Imperial"** clearly recognized this fact at the outset, when placing their product on the Canadian market. They knew that only by adopting the most up-to-date process, coupled with wide experience, could the highest quality vinegar be produced. They have steadily adhered to this idea, with the result that, to-day—

"Imperial" IS A PERFECT VINEGAR—Full Standard Strength—Sparkling Appearance—Absolutely free from sediment—Smooth, Delightful Flavor—Always uniform.

CHEAP VINEGARS—of questionable quality—will be offered you, and the character of the article in every instance will bear out the low price asked. Standard, high-grade vinegar, at all approaching **"Imperial"** in quality, cannot be produced and sold to the trade at less than **"Imperial"** will cost you. Would you risk the loss of your vinegar business selling inferior vinegar—when **"Imperial"** is sold in 5 different strengths, at just the price of the ordinary standard article?

Is the name "IMPERIAL" on the barrel?

ASK YOUR GROCERY TRAVELLER TO SHOW SAMPLES.

"Imperial" White Wine

The vinegar that thoroughly delights and satisfies consumers. Possesses that perfectly smooth, pleasant flavor, so hard to get in vinegar. It is clear, sparkling, full standard strength and always uniform.

OUR TRAVELLERS HAVE SAMPLES.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

DOLLARS

are made by

selling . . .

PATERSON'S SAUCE.

Rose & Laflamme

Agents MONTREAL

A Two Cent Mistake

Don't amount to much in any business, but the sticking point is that a clerk is just as liable to make a mistake of $2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., **Manufacturers, *Indianapolis, Indiana.***

THE ADVERTISING ARENA.

A LESSON IN ADVERTISING.

A WHOLESALER, according to Hardware Trade, in New York had one of the brightest and most impressive lectures on advertising read to him by a country merchant, that he has ever heard in his life. The country merchant is one of the ordinary merchants. He is a character in his way, a Hibernian, and with his full share of the proverbial wit. He was on a buying trip, and passing a wholesale house he observed paper napkins in the window. He went in to look at them, for he had sale for such things in his store.

"An' do ye have paper napkins to sell?" he asked of the wholesaler. He did have them, he said. "An' how the devil do I be knowin' that ye have paper napkins to sell, if I don't come down here and happen to see them in the windy? Why don't ye tell a man ye have paper napkins? Why don't ye advertise? Thin we'd know what ye had to sell." The merchant told him that he did advertise, which was true.

"Ah, yis," said the merchant, "an' how do ye advertise? Ye put a cut of yer buildin' in the paper. Now what the devil do I be wantin' to see the cut of your buildin' for? I don't care for yer old buildin'. It's what's in yer buildin' that interests me. If ye have paper napkins, say ye have paper napkins, and don't be showin' us a picture of your big sthore. That's the way I'm a-goin to sell these paper napkins I'm buyin' of ye. I put an advertisement in me paper at home to till the people of me town that I have paper napkins to sell and the price they have to pay for thim, an' be the powers they come an' buy thim."

This wholesaler told me that he had more good advertising sense rubbed into him in 10 minutes by this merchant than he had found in books in the past 10 years.

JOHN KNOWS IT.

A newspaper whose columns overflow with advertisements of business men has more influence in attracting attention to building up a town than any other agency that can be employed. People go where there is business. Capital and labor go where there is an enterprising community. No power on earth is so strong to build up a town as well as a paper well patronized, and its power should be appreciated. The man who overlooks his town paper injures himself by injuring his town and townsmen. —John Wanamaker.

SOME SAMPLE ADS.

Comfortable Comfortables Cleverly Constructed

Generous in size, of good weight and excellent materials, stitched and tacked just as our grandmothers used to do it.

98c. to $2.75.

To Clean Out Our Stock of Skates

We have made a reduction all along the line in all styles and qualities. Besides our regular stock we have a large number of shopworn skates—the accumulation of several years past, which we will sell at bargains. We will show you skates, and good ones, too, from 35c. up.

After Inventory Sale

We finished up the taking of inventory this week and we found quite a number of seasonable suits that will be of more benefit to you than to us—therefore we have made a substantial reduction in price—a reduction that ought to clean every one out in quick order.

We maintain that no ready-made clothing can surpass the kind we sell—it is made to wear and made to fit—and you'll agree with us. if you come in, that the price isn't a matter you can object to.

Your credit is good.

—Printers' Ink.

Jeweled Rings and Diamond Hearts

HOW MUCH MONEY TO SPEND?

Truly an interesting question. It all depends upon the goods and the competition. Another good question to ask is, Who else is in the field and how well are they occupying it?

Take baking powder. It will be conceded that this article has been well advertised. There was a time when a manufacturer might have started a baking powder business with small capital, and by judicious effort had a good chance to win out. That time has passed. There is no use talking about trusts and their good or bad features. Let politicians do that. The fact remains that a firm that has gone in and possessed the land, is making a good article and has a strong and sensible advertising policy, is in a position to continue. Before the business can be diverted to any great extent it will be necessary to get a better article or spend more money pushing it. Another thing. The new article must be a good deal better, and the big concern generally sees to it that theirs is about as good as can be made.

I knew a firm that did not believe this. They were going to sell to jobbers at better discounts, give retail men more profit and sell an article just as good. The jobber and retail man would be glad to push it along, you know, because they would get larger profits.

They forgot about the public.

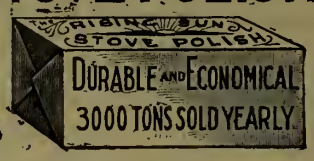
I asked them, "How much money have you got?" They seemed to think it was none of my business. Then I asked them how much money they would put up and be able to lose without seriously imperilling their capital. This seemed easier, and at last I learned that they would put up $2,000. This was to include their advertising expenses and my service. Two thousand dollars against the combined result of possibly a million. Their great point was that they would reinvest their profits. Reinvesting profits looks easy, but it is the rock upon which many a concern has gone up against to disaster. The trouble is there are no profits to reinvest. One dash, one chance in a hundred, and nothing behind it to give them another chance for their money.

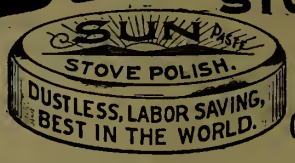
I thanked them for the offer, but refused the service, and explained my reason. Other heads were bowed beside the remains of foolish advertising experiments. They probably think advertising doesn't pay.

How much to spend? It must be enough to justify a reasonable hope of success. No one knows absolutely in advance what will be the result of advertising effort. Those with most experience and ability can make the closest guess, and they try the best plan first, but are sure to keep enough money in

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

reserve to be able to change the policy if necessary.

Some lines can be tried with little money. They are most inviting. Other lines require enough money to make a positive disturbance before results can be expected. They must make noise enough to be heard by all the people before trade can be expected to move in their direction.

The foolish man thinks only of his own business. The wonderful goodness of his product, and the money he can make by reinvesting his profits. The wise man studies the situation from the buyer's standpoint. He makes up his mind in advance as to how much publicity he must have before he can expect success, and then sits down and counts his money.

The exception? Oh, yes, there are exceptions to this rule. Nobody knows what the percentage is, but experienced advertising men can think of but few. Some have spent money and won in violation of all rules of business sense. Chance, luck, gamble. The exception is so small that it cuts no figure. The real advertising work has been done, as it should be, by someone who knows the facts and has the sagacity to understand how much money to spend.—Seth Brown, in Printers' Ink.

ADVERTISING JOB LOTS.

The "job lot," "closing out slaughter" and other well-known reasons for sales have been so overworked in advertising that most people are aware of their sham. Probably there will be a change in the tenor of such publicity ere long, though it is difficult to say what form it will take. The store which advertises good wares at a decent profit, dwelling upon quality and reliability, probably succeeds as well as the establishment which is continually in the throes of its mistakes in buying and efforts to help the manufacturer unload. In the case of the department stores the special sale is likely to last a long while yet, but some of the better-known New York advertisers never use the price reduction sale as an argument in their ads., or use it so rarely that it is always effective by way of contrast.—Printers' Ink.

"THE BEST ON EARTH."

The man who claims he has "the best on earth for the price" is claiming so much that he harms himself with all conservative poople, remarks Printers' Ink. If he would simply and moderately state that his goods are "equal to any for the price," or "as low in price as any of such good quality," doubtless he would create a better impression and do himself more good.

THE GOOD AD.

A good ad., remarks The Brookline Chronicle, is an announcement in brief terms, straight from the shoulder, concise and to the point, telling something in a clear and intelligent manner and stating a few prices as an indicator of the way you sell goods or do work.

CHOOSE CAREFULLY.

It is a good plan for those just starting in the mail-order business to use their own judgment and observation as to what line they shall handle and not put too much confidence in the various cheap guides and catalogues which profess to give the beginner a list of the things he should carry in stock. What will sell in one locality may not be at all in demand in another. Before starting look around and see what are the articles most likely to be in demand among the class of people most easily reached by you.—White's Sayings.

A BRAINY PRINTER.

Some funny things are done by the brood of printers that are known as "blacksmiths," and the stories of their doings give rise to much hilarity among their fellows. We have heard of them in their self-sufficiency of ignorance perpetrating many absurd actions, but the latest story is worth relating. Not long since the proprietor of a paper—oh, not a very big one, but then it's a paper—had a cut to run with an ad. The cut was low, too low to print, so this clever knight of the anvil concluded he would leave the cut out. A few days after the advertiser met the proprietor of the paper, and in unmistakably forcible language said: "Why in thunder didn't you run my cut last week?' "It was too low down!" replied the printer. "Well, what of that?" replied the advertiser. "Well, what did you want me to do—file my types down?"—British and Colonial Printer.

NUTMEG TREES.

Frank G. Carpenter, the newspaper traveller-correspondent, writes from Batavia as follows:

"There are some nutmegs here in Java, but the best trees are found in Amboina, in the Banda Islands, the Moluccas and several other parts of the Dutch East Indies. There are also plantations in Sumatra and Borneo. The trees in the Moluccas are planted and cultivated. They grow in the shade and require somewhat the same care as our apple trees. Indeed, the nutmeg tree looks just like our pear tree and its fruit not unlike an apricot or peach.

The tree does not begin to bear until it is ten years old, but after this if properly cared for it may last a century. A good tree should annually produce about three pounds of nutmegs and one pound of mace, and at this yield the buisness is profitable. The fruit ripens several times a year and you sometimes see blossoms and fruit on a tree at the same time. As the nutmegs ripen, the pulp, which is about half an inch thick, breaks and shows the nut encircled by a network of mace. In preparing the fruit for the market the pulpy outside is thrown away and the nuts are dried slowly in ovens. There are about a million and a half pounds of nutmegs exported from the Dutch East Indies every year and something like 350,000 pounds of mace."

Grocers—HOLD YOUR COFFEE TRADE.

Guaranteed to give satisfaction.

To do so buy "L. S. & B." COFFEES.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

3 LONG-DISTANCE TELEPHONES.

Coffees Coffees Coffees

Special Blend	15c.
Standard Java Blend	18c.
Hotel Blend	20c.
Glasgow Blend	25c.
Plantation Blend	28c.
Queen's Blend	28c.

All guaranteed to be the best possible value for the money in Canada. Roasted at our Standard Spice Mills, Hamilton.

Our usual liberal terms—Ten per cent., thirty days.

Send for a Sample Tin of twenty-five cent. We will prepay freight on Sample Lot.

LUMSDEN BROS.

9 Front Street East, TORONTO. 82, 84, 86 McNab Street, HAMILTON.

MECCA COFFEE

HERE is what MR. J. GILBERT, one of Kingston's best grocers, who has pushed in Coffee nothing but MECCA for a long time, has to say unsolicited regarding this famous Coffee:

"MECCA is holding friends and gaining new customers every week."

MR. GILBERT knows a trade winner and like hundreds of others pushes

Mecca

OWNERS,

JAMES TURNER & CO., WHOLESALE GROCERS, **HAMILTON, Ont.**

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO.

THE PRUNES OF CALIFORNIA.

CALIFORNIA is literally "full of prunes," remarks The Four-Track News. There are about 72,000 acres of bearing prune trees in the State. The product varies much in different seasons. In 1900 the Californian crop was about 140,000,000 lb. In 1901 the crop was not so heavy. A fair average crop would be about 110,000 000 lb.

The prune groves are objects of surpassing beauty, either in their white spring robes or in their autumn raiment, when the ripening fruit is purpling amid the green foliage.

The great bulk of the Californian product is of the Petite d'Agen variety, known as the French prune. This prune reaches its highest perfection in California, in point of flavor and quantity of sugar. Some French prunes are grown in Oregon, Washington and Idaho, but the chief prune of that region is the Fahlonburg, or Italian, which averages larger than the French, but is not economically so valuable.

Prunes are graded according to the average number to the pound, the grades running from 30 to the pound down to 120. They are packed for market in 25 and 50-lb. boxes lined with paper. Insects do not get at the packed fruit and it does not deteriorate if kept in the tightly packed boxes.

In an elaborate article, G. F. Hanson, M.D , Ph. G., professor of Materia Medica and Therapeutics at the Cooper Medical College, San Francisco, compares prunes with other well-known common foodstuffs and shows their superior food value and economy. Summing up he says: "A pound of prunes is equivalent as food to a gallon of milk and costs but a quarter as much. It is about equivalent to a pound of bread, but is far more healthful. Considered from an economic standpoint, no fresh meat, fish, milk or eggs can be provided for the same moderate cost, and none of them contains, even approximately, the same aggregate of nutritive elements." It is a constant surprise to housewives to find how many wholesome and delicious things can be made with prunes.

There is perhaps no other one article of diet which so successfully combines the valuable points of palatability, healthfulness, nutrition and economy as does the prune.

The average cash-value yield of prunes at the moderate estimate of three cents per pound would be about $150 per acre, gross, which, with due allowance for labor, interest, etc., ought to net the owner $115 per acre.

THE OTTAWA DAIRY COMPANY.

There were 120 shareholders of the Ottawa Dairy Company present to hear the directors' report at their first annual meeting, held on January 22 in their rooms at Ottawa. The statement submitted showed a small balance on hand, a satisfactory thing for the first year's buisness. Besides this there has been a steady increase in their sales which averaged 300 gallons of milk per day during the last four months. The prospects for a big increase in the profits for the coming year are very bright.

These are the board of directors elected for 1902 :

President—John McKellar.
Vice-President—B. Rothwell.
Managing director—J. Bingham.
Directors—Messrs. George L. Orme, Dr. A. T. Shillington, Frank O'Reilly, J. G. Clark.

OOLONG TEA FROM CEYLON.

The first samples of oolong produced in Ceylon were before The "Salada" Tea Co. one day last week. They somewhat resemble the finest Formosa. If these teas can be produced in Ceylon there is a great trade for them in the United States. Mr. Larkin says that, while they are slightly different from Formosa, they are the finest teas of the kind he has ever tasted.

MacLaren's Imperial, and MacLaren's Roquefort Cheese

are more convenient and satisfactory both to the grocer and consumer than other cheese, there being no waste or shrinkage.

The A. F. MacLaren Imperial Cheese Co., Limited

51 Colborne St., TORONTO.

SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

THE OTTAWA ASSOCIATION.

Editor CANADIAN GROCER,—Your report of the annual meeting of the Ottawa Retail Grocers' Association, written I presume by one of its members, illustrates rather forcibly, I am afraid, one of the weakest points of the Association. The prime reason for the existence of a body such as a grocers' association is, I take it, or should be at any rate, "business," and until the Ottawa Association realizes this, and acts upon it, it will, in my humble opinion, accomplish very little that will be of material benefit to the trade. A comparison of the reports of the Ottawa Association and the Montreal Grocers' Association on the opposite page of the issue at hand, brings home forcibly what I am driving at. The Montreal report strongly suggests "business" and business only, while the Ottawa report (and the report of the Association's annual meeting at that) savors more of a social evening. I have been asked several times why I do not join the Retail Grocers' Association, and this is my reason : I have neither the time nor the inclination for this sort of thing, and there are other grocers in Ottawa of the same mind. If the Association would make up its mind to hold a meeting in the middle of each month and confine it strictly to business, and then hold another meeting, say, at the end of the month, to allow the fraternal spirits to indulge in their social exercises, there might be some benefit derived by the trade, through the existence of the Association, and I for one would be pleased to be enrolled.

True, the Ottawa Association is in its long clothes yet, and should not be criticized too severely ; but, as one of the trade, I would like to see the Association a useful body, keeping an eye to the fundamental interests of the trade—making "business" its watchword, first, last, and all the time—and there is nothing like beginning young.

There are many anomalies existing even in the ranks of the Ottawa Retail Grocers' Association, which should never be allowed to remain, and once the Association could be got to work on a strictly business basis these anomalies and inconsistencies might be eradicted; but so long as fraternalism plays so large a part as it does, there is little hope of reform. The fraternal corns would never stand the necessary treading upon. With "business" as the watchword, however, and with members in the Association outside of the little confraternity, protruding corns would be trampled on whether they liked it or not, and irrespective of fraternal sensibilities.

There is one great reason why the Ottawa Retail Grocers' Association should eliminate the social element from its business meetings and confine itself solely to business. Unless this is done the bigger and more important representatives of the trade will never consent to ally themselves with the Association, and it should be the foremost aim and effort of the Association to include these gentlemen on the membership list and to get them to take an active part in promoting the interests and welfare of the grocery trade, for without the assistance of the bigger ones the lesser, though equally important lights, cannot hope to accomplish much that is of most concern to the grocers of Ottawa.

There is great scope and a pressing need for combination here, and the Grocers' Association deserves encouragement. Shorn of a few excrescencies and fined down to a business point it should soon develop into a hardy, potent body, whose educative and persuasive powers might do a good deal to bring about reforms, correct abuses and often prevent the persual of selfish, short-sighted policies which are bound to react detrimentally on the trade as a whole.

GROCER.

Ottawa, January 27, 1902.

UPTON'S

Marmalades, Jams and Jellies

Satisfaction and Profit.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. MULLAW, grocer, Hull, Que., has assigned. His creditors meet on February 1.

Albert J. Roy, grocer, Quebec, has assigned.

E. P. Beaudry, grocer, Montreal, is offering 50c. on the dollar.

Joseph Beauchamp, grocer, Montreal, has assigned to Lamarre & Galaise.

F. Deschenceaux, general merchant, Pierreville Mills, Que., has assigned.

J. T. Fradette, general merchant, St. Prime, Que., is offering to compromise.

A demand of assignment has been made on Joseph Teittlebaum, trader, Montreal.

The creditors of E. P. Baudry, general merchant, Montreal, have held a meeting.

The creditors of B. Burke, general merchant, Gainsboro', N.W.T., have held a meeting.

C. Tremblay, general merchant, St. Boniface de Shaweneigan, Que., has assigned.

J. O. Arsenault & Co., general merchants, Wellington Station, P.E.I., have assigned.

Wm. Cable, general merchant, Delhi, Ont., has assigned to F. H. Lamb, Hamilton, Ont.

Davidson Bros., grocers, Newmarket, Ont., have assigned to W. C. Widdifield, Newmarket.

V. E. Paradis is the appointed curator of M. Vigneau, grocer and shoe merchant, Danville, Que.

S. A. Rankin, general merchant, Parry Sound, Ont., has assigned to J. H. Knifton, Hamilton.

J. J. Fournier, general merchant, etc., Rogersville, N.B., offers to compromise at 60c. on the dollar.

The offer of compromise made by M. Simon, general merchant, Alexandria, Ont., has been refused.

Lamarre & Galaise are the curators of J. N. H. Carriere, general merchant, St. Phillipe D'Argenteuil, Que.

Black & Ross, general merchants, Thetford Mines, Que., have assigned. Their creditors meet on February 7.

Malcolm R. Gillespie, general merchant, Balmoral, Man., has assigned to C. H. Newton. His creditors held a meeting on January 27.

J. M. and Francis Marcotte are the curators of Antoine V. Decarie, trader, Notre Dame de Grace, Que.

D. C. Morson & Co., general merchants, Cardigan, P.E.I., are offering to compromise at 25c. on the dollar.

Arthur Gagne, general merchant, Ste. Rose du Degele, Que., has assigned, and V. E. Paradis has been named provisional guardian.

Scott & Welsh, general merchants, Moorefield, Ont., have assigned to Osler Wade, Toronto. There was a meeting of creditors on the 28th inst.

J. Hicks & Co., general merchants, Callender, Ont., have assigned to J. M. McNamara, North Bay, Ont., and there will be a meeting of creditors on February 1.

PARTNERSHIPS FORMED AND DISSOLVED.

Pratt & Bishop, boot and shoe merchants, Ottawa, have dissolved.

Rennie & Bell, general merchants, Princeton, B.C., have dissolved.

Friesen & Jantzen, general merchants, Rosthern, N.W.T., have dissolved.

W. F. Schorley & Co., general merchants, Holland, Man., have dissolved.

Simard & Laroque, general merchants, Labelle, Que., are about to dissolve partnership.

McDonald & Fraser, confectioners, Antigonish, N.S., have dissolved, each continuing alone.

Pinard & Theriault, tobacconists, Ottawa, have dissolved. The business will be carried on by P. O. Theriault.

J. H. Murray & Co., grocers, Brandon, Man., will dissolve partnership on February 1, when G. A. Higginbotham will retire.

SALES MADE AND PENDING.

The assets of The MacKinnon Tea Co., Montreal, have been sold.

P. W. Martin, general merchant, MacGregor, Man., has sold out.

The assets of H. Girard & Co., grocers, Montreal, have been sold.

The assets of Ulrie Paquet, baker, Cedar Hall, Que., are to be sold.

The stock of J. Harvey Morris, grocer, Charlottetown, P.E.I., has been sold.

The stock of M. G. Dusseau, grocer, Toronto, has been sold by the receiver.

J. D. Fraser, ice merchant, Westville, N.S., is advertising his business for sale.

John Gibson, general merchant, Belton, Ont., is advertising his business for sale.

Samuel Freid, shoe merchant, Glace Bay, N.S., is advertising his business for sale.

Geo. H. Barker, grocer, Hamilton, Ont., is advertising his Napier street branch for sale.

The assets of Hugh Fitzpatrick, tobacconist, Ottawa, were sold by auction on January 27.

The assignee of Neil J. Gillis, general merchant, Glace Bay, N.S., is advertising for tenders.

The assets of J. Albert Roy, general merchant, Quebec, were to be sold on January 30.

The assets of Mrs. Theo. Goulet, boot and shoe merchant, Montreal, were sold on January 29.

The assets of the restaurant of E. N. Sadler, Carleton Place, Ont., were sold by auction on January 25.

The stock of the estate of Fred. D. Peters, general merchant, Whitewater, Man., was advertised for sale by auction on the 30th inst.

The stock of H. Levasseur, general merchant, Fannystelle, Man., has been sold at 42 cents on the dollar.

The stock of E. L. Kingsley, boots and shoes, Toronto, is advertised to be sold by auction on February 12.

The stock of Elliott & Borlands, general merchants, Steinbach Station, Man., has been sold at 60c. on the dollar.

CHANGES.

Murphy Bros., cattle dealers, Warwick, Que., have registered.

Turcotte Freres & Cie., wholesale grocers, Quebec, have registered.

The Traders' Bank of Canada is opening a branch at Rodney, Ont.

E. V. Blong, grocer, Toronto, has sold his business to J. C. Pearson.

R. J. MacKinnon has registered for The MacKinnon Tea Co., Montreal.

Hebert & Guertin, general merchants, St. Charles, Que., have registered.

H. Wilson & Co., fruiterers, Winnipeg, Man., have sold out to R. H. Seorer.

Racey, MacLaren & Co. have registered as commission merchants, at Montreal.

M. B. Ferguson, grocer, Sydney, N.S., has sold out to Prowse Bros. & Crowell.

Elizabeth L. Drake, grocer, Halifax, has obtained consent to do separate business.

George Pine, general merchant, Walsingham Centre, Ont., has sold out to Geo. Louk.

M. E. Taylor, general merchant, Inwood, Ont., has sold out to William T. Fulton.

George Moore, baker and confectioner, Port Stanley, Ont., has sold out to H. F. Boyd.

The Richelieu River Navigation Co. has registered at St. Johns, Que., as incorporated.

Mrs. H. Williams, general merchant, Manotick, Ont., is to be succeeded by C. G. Folks.

J. H. Montgomery, general merchant, Edmonton, N.W.T., has sold his business to J. W. Morris.

The Northwest Jobbing and Commission Co., Limited, Lethbridge, Man., has been incorporated.

James Carter & Son, general merchants, Clandeboye, Ont., have sold out to S. C. Chown.

Mrs. J. F. Desmarais has registered for J. F. Desmarais & Co., general merchants, St. Johns, Que.

Robert T. Craig, grocer and fruiterer, North Gower, Ont., will be succeeded by J. R. Leach on March 1.

R. W. Peardon, proprietor of the Provincial Dairy, Revelstoke, B.C., has been succeeded by C. H. Laurence.

Desire Lamontagne and Joseph Fournier have registered as butchers at St. Charles de Bellechasse, Que., under the name of Lamontagne & Fournier.

The Albuera Steamship Co., Limited ;

WE HAVE SOMETHING NEW FOR FINE TRADE.

"ANCHOR" ORANGE MARMALADE

PUT UP IN 1-lb. (NET WEIGHT) GLASS JARS, NICELY WRAPPED.

QUALITY—SUPERIOR TO ANY DOMESTIC;—EQUAL TO ANY IMPORTED MARMALADE.

THE EBY, BLAIN CO., LIMITED

Wholesale Importing and Manufacturing GROCERS TORONTO.

The Trebia Steamship Co., Limited; The Himera Steamship Co., Limited, have all been incorporated at Rothesay, N.B.

Taylor Bros., general merchants, Solsgirth, Man., are giving up business.

Drake & Co., grocers, Halifax, are the successors to the business of W. H. Drake.

Charles Kapps, manufacturer of soda water, Kaslo, B.C., is succeeded by Goodenough & Storms.

The Royal Crown Co., Limited, soap manufacturers, Winnipeg, Man., are applying for incorporation.

Wodlinger & Finkleman, general merchants, Selkirk West, Man., have closed their store at Boissevain.

FIRES.

John Creighton, miller, Nileston, Ont., was burned out.

John Rusling, general merchant, Bloomsburg, Ont., was burned out.

The stock of groceries of R. E. Holyoke, grocer, Woodstock, N.B., was damaged by fire.

The stock of George J. McLeod, grocer, Truro, N.S., was burned; the loss is covered by insurance.

W. S. Duggan, general merchant, Oil Springs, Ont., has suffered loss by fire. His property was insured.

DEATHS.

Alfred Richmond, grocer, Hamilton, Ont., is dead.

A. J. Thompson, cattle merchant, Toronto, is dead.

J. F. Fell, of Fell & Co., Limited, grocers, Victoria, B.C., is dead.

Elisha H. Robinson, cattle and hay merchant, Harvey, N.B., is dead.

T. H. Montgomery, merchant, Edmonton, N.W.T., has sold his stock to T. W. Norris, who will continue the business.

The plate-glass window of Gravel Freres, grocers and wine merchants, 2211 St. Catherine street, Montreal, was broken last Friday by a runaway horse. Considerable damage was done to the claret and bordeaux in the window.

BANQUET AT HAMILTON.

Australian Trade Discussed.

ABOUT 100 guests attended the monthly banquet of The Canadian Manufacturers' Association at the Hotel Royal, Hamilton, on January 24, the first banquet this association ever held out of Toronto. At the head of the table was E. A. Brice, the first vice-president of the association; at his right hand being the Hon. Dr. Montague, one of the principal guests of the evening. W. K. George, vice-president for Ontario; J. P. Murray, chairman of the reception committee; W. P. Bull, Fredric Nicholls, Geo. H. Hees, and P. W. Ellis, all of Toronto; H. S. Brennen and Mayor Hendrie, of Hamilton; John Bertram, of Dundas; John Baillie, of Montreal; E. F. Tillson, W. A. Dowler, and W. D. Robinson, Tilsonburg; J. W. Taylor, Johannesburg, South Africa; E. T. Lower, Stamford, Conn.; Harry Sites, Woodstock; J. B. Henderson, Paris, and C. R. H. Warnock, Galt.

After the dinner was disposed of, Mayor Hendrie, in a neat speech, welcomed the visiting manufacturers to Hamilton. He then gave place to the Hon. Dr. Montague, the principal speaker of the evening, who took for his theme "The opportunities for Canadian Trade in Australia." Dr. Montague said he saw no reason why there could not be made in this Dominion the $40,000,000 worth of goods we now annually import from the United States, and give employment to many heads of families who now had to go elsewhere in quest of a living. He claimed that the Dominion should have a proper share of the Empire's trade. He dwelt on the reception accorded him in Australia, and declared, that without a doubt, Canada and the Canadians held a warm place in the hearts of the Australasians. The growth of Australia had been marvellous, its shipping tonnage now being 21,000,000, and the total value of its imports and exports equalling $383,000,000. Canada, he declared, might share in that trade if it was gone about in the right way. He recommended the establishment of a better steamship service between this country and that colony; the establishment of warehouses for Dominion productions in Australia, the sending of eight or ten business men to work up trade, and the publication of a journal describing Canada's varied industries. He then read a long list of articles manufactured here that might find an opening amongst the Australians.

MILK FLOUR IN SWEDEN.

In a report to the State Department, at Washington, Robert S. S. Bergh, United States Consul at Gothenburg, says: "Dr. M. Ekenberg, of Gothenberg, has made a discovery which will be of importance in dairy farming. He claims to have invented an apparatus by which milk can be brought into the form of powder, like flour in appearance, but possessing all the qualities of milk in concentrated form, moisture excepted. It is said that this milk-flour is completely soluble in water, and can be used for all purposes for which common milk is employed. The milk flour does not get sour, does not ferment, and in the dry state is not sensitive to changes in the weather. It can be kept and transported in tin cans, barrels, bags, etc. The cost of production Dr. Ekenberg has estimated at about 27 cents per 106 quarts, and he thinks that flour made from skimmed milk can be sold for about 13 cents per pound. At a recent meeting of the Academy of Agriculture, Dr. Ekenberg exhibited samples of the milk-flour, which received favorable comment. It is considered that the invention will be of the greatest importance for the utilization of skimmed milk, which heretofore has largely been wasted, but in the dry form can be transported all over the country without losing any of its original good qualities."

The grocery business of Martin & Kirk, general merchants, Sydney, C.B., has necessitated their removal into larger quarters, which they have secured on Charlotte street in the store lately occupied by M. B. Ferguson, grocer.

ANNUAL MEETINGS OF BOARDS OF TRADE.

THE BERLIN BOARD.

QUITE a number of prominent members were present at the annual meeting of the Berlin, Ont., Board of Trade on January 23, when the president's report was presented and the officers elected for the year 1902.

The retiring president, S. J. Williams, in his address, mentioned the securing of the factory for the town of Berlin, the progress that had been made in the problems of technical education, the lighting plant, additional railway facilities and the matter of the Shurley & Dietrich industry.

He also noted the increase of 59 in the membership during the year, the total number now enrolled being 224. The board had held 15 regular and 10 special meetings during the year. He concluded by urging the new members to take a live interest in the work.

A vote of thanks was heartily given to the retiring president, Mr. Williams, for his services during the past two years. Mr. Williams would not stand for reelection.

The following are the officers for the year 1902:

President—Robert Smyth.
Vice-President—J. P. Bell,
Secreary—H. J. Sims.
Treasurer—Edward Smyth.
Council—S. J. Williams, H. L. Janzen, C. K. Hagedorn, J. U. Clemens, D. B. Detwiler, C. A. Ahrens (jr.), G. Shirk and C. H. Mills.

THE TORONTO BOARD.

The annual meeting of the Toronto Board of Trade was held on Monday afternoon. The president, vice-presidents and treasurer having been elected by acclamation a week before, interest in the meeting was naturally not as keen as it might otherwise have been. The officers for the ensuing year are as follows:

President—Mr. A. E. Ames.
First Vice-President—Mr. J. F. Ellis.
Second Vice-President—Mr. J. D. Allan.
Treasurer—Mr. E. R. Wood.
Members of the Council—Hugh N. Baird, T. G. Brough, R. J. Christie, W. F. Cockshutt (Brantford), W. J. Gage, Edward Gurney, Peleg Howland, A. E. Kemp (M.P.), C.G.Marlatt (Oakville), Noel Marshall, P. R. Miller, J. L. Spink, Miles Vokes, W. A. Warren, J. W. Woods.
Board of Arbitration—Geo. H. Baird, Hugh Blain, Lieut.-Col. J. I. Davidson, D. O. Ellis, M. C. Ellis, Thos. Flynn, S. R. Hart, W. D. Matthews, J. C. McKeggie. W. K. McNaught, D. M. Spink, W. M. Stark.
Industrial Exhibition Board—S. E. Briggs, John Carrick, Geo. Edwards, R. Y. Ellis, R. W. Elliott, Geo. H. Gooderham, W. P. Gundy, Thos. H. Lee.
Representatives on Harbor Commission—Barlow Cumberland, J. T. Matthews.

The annual address of President Ames was comprehensive and interesting. The attitude of the board in regard to technical education had, he said, always been that the country should adopt a vigorous policy of scientific education. He added: "The importance of better instruction to artisans, and to those who have to master the still higher branches of mechanical effort, is being recognized by the Provincial and Dominion Governments to a large extent, but it is very much to be desired in the interests of the country, that still greater earnestness be directed to evolution along these lines upon thoroughly scientific and practical bases."

The subject of the Bell Telephone Co. Mr. Ames prefaced with the disclaimer of any idea of hostility to that institution. The naturally monopolistic nature of the business of the company, however, rendered it necessary that patrons should be protected. The increased charge for long-distance apparatus, the increase of stock in 1892 from $2,000,000 to $5,000,000, the attempt to increase rates in 1897, which was resisted by the board, Toronto City Council and other bodies, and the Bill of last session to increase the capital stock were all touched upon.

He said he desired to impress upon all citizens their responsibility in developing Canada, and by broad intelligence and business integrity Canadian goods of every kind should be of the highest character possible, so that they could compete with any in the world.

Now that the tariff, or the means of securing commercial prosperity, was considered too big a question to be played with for party advantage, Mr. Ames urged that public attention should be concentrated not upon party, but upon the best means of enhancing the development of Canada, and to this end he would like to see a greater feeling of independence in the rank and file in regard to party lines. While the tariff was sleeping, Mr. Ames thus urged the systematic study of Canadian industries: "As has been said, the tariff is out of politics, but that is only a passive state. It seems to me that what we need during the next five years, starting now, is the energetic consideration by our Governments of all the conditions under which the citizens of this country do business. It will be a great day for Canada when the strife between the two parties is wholly as to which can best discover and supply the country's needs, and when the electorate distributes the rewards of office for success in this direction and without prejudice as to the name the party bears."

The president's report was adopted amid applause upon the motion of Mr. Hugh Blain, who congratulated the president upon its interesting and valuable character.

Mr. J. D. Allan also spoke in reference to the report, and also in regard to the resolution of condolence with the family of the late Walter S. Lee, a valued member of the board since 1864, which resolution was passed in the usual form.

Mr. J. W. Woods, in the absence of Mr. J. L. Spink through illness, moved the resolution making retiring Secretary Wills an honorary life member, to which Mr. Wills replied briefly.

Mr. D. Rose suggested that Dr. Montague be asked to lecture before the board on Australian trade matters. The question was left over for further consideration.

The resolution in regard to urging Britain to adopt a preferential tariff on wheat was held over to be discussed on Wednesday, February 5, and on motion of Mr. Hugh Blain members will be supplied with printed copies.

A NEW BOARD AT ALMONTE.

A board of trade has been formed at Almonte, Ont. On January 22 about 40 of the leading citizens and business men attended an open meeting presided over by Bennett Rosamond, M.P., at which a committee was appointed to take the steps necessary before applying to the Secretary of State for incorporation. An application for a charter was signed by those present, and, it is hoped within a short time the board will be fully organized.

The meeting was addressed by the chairman, Bennett Rosamond, M.P., who said the town, if they had had a board of trade two years ago, would not have had a worthless lighting plant, and been compelled to pay twice as much for water-power as they should.

K. Eardley-Wilmot has had a good deal to do with interesting the business men

in this matter. He said that, coming as a stranger, there seemed to be a lot of mismanagement in that town, and that a board of trade would guard the interests of the town.

A number of others, including J. Robertson, Squire Smith, Wm. Thoburn, M. Grey, also thought it a good move to establish a board of trade.

The committee appointed consists of B. Rosamond, M.P., K. Eardley-Wilmot, W. H. Stafford, J. Robertson and Mayor Simpson. These will take the steps necessary to obtain a charter.

K. Eardley-Wilmot has been elected secretary pro tem.

SUMMERSIDE BOARD OF TRADE.

There was a good attendance at the annual meeting of the Summerside, P.E.I., Board of Trade, on January 22, when Hon. R. C. McLeod, the president of the board, gave a resume of the year's work. In his speech he dwelt particularly with an experiment now being tried on the Summerside-Tormentine route.

A resolution was passed complimenting Hon. Jas. Sutherland on his appointment as Minister of Marine and Fisheries.

The meeting was also addressed by J. A. Brace, Neil McQuarrie, Wm. Stewart, and Richard Hunt. Several remarks were made by other members of the board on the year's work of the council. The following are the officers elected :

President—Hon. R. C. McLeod (reelected).
Vice-President—Neil McQuarrie (reelected).
Secretary—D. K Currie (reelected).
Auditors—John Grady, J. S. Hinton.
Council of Board of Trade—J. A. Brace, W. A. Brennan, Ronald Campbell, George Godkin, R. T. Holman, Richard Hunt, Joseph Read, David Rogers, John A. Sharp, Neil Sinclair.

A POETICAL SECRETARY.

Secretary George E. Calkin, of the Kentville, N.S., Board of Trade, is of a somewhat poetical turn of mind. And, in calling the recent annual meeting of the board, he dropped into verse in order to emphasize upon the members the necessity of taking a lively interest in that organization. There were nearly 70 lines in his effusion, the concluding verse of which ran :

Then stir up the laggard
And push out the drone,
Let us all strive together
To better our town,
For we are not merely
The power behind,
We are People and Throne.

Some may be disposed to criticize the poetry, but no fault can be found with the sentiment.

SOME WORDS OF COMMENDATION.

CARSWELL & MACKAY, lumber and general merchants, Calabogle, Ont.: "We are very much pleased with THE GROCER, as it keeps us in touch with the markets so closely."

Mr. W. A. Conlins, grocer, Guelph, Ont.: "I would not like to be without your valuable paper."

Mr. John Fisher, manufacturers' agent, Stratford, Ont., has gone out of the grocery business. He writes : "Let me say that THE GROCER has been a great assistance to me during the time I was connected with the grocery business. I believe it is possibly the best trade paper I have yet read."

Grosch & Pfeffer, general merchants, Milverton, Ont., in renewing their subscriptions for The Dry Goods Review and THE GROCER, state : "They certainly are worth the money, and give us a pile of information. We would not do without them."

Mr. H. W. Wright, Alliston, Ont., has added the business known as the "Star Grocery" to his insurance and Canadian Express agencies. He writes : "I find the help given me from your paper (THE GROCER) one of the factors of my success. I cannot do without it."

H. L. Perkins & Co., general merchants, Powassan, Ont. : "We have read the contents of this journal for the past 10 years, and find it the best value of any trade paper we have ever read."

E. Hanson, general merchant, Wheatley, Ont.: "I could not do without THE GROCER very well. It is certainly the best trade paper I know of."

CATALOGUES, BOOKLETS, ETC.

THE WORK OF CHILDREN.

Since 1780 has Walter Baker & Co., Limited, been established in Dorchester, Mass. From time almost immemorial the trade mark of this firm has been "La Belle Chocolatiere," a picture taken from an original in Vienna, painted by the world-famous Swiss master, Jean-Etienne Liotard. This enterprising firm, placing this picture before them as an example of what they wanted, induced the children of the St. Nicholas' League around Dorchester and thereabout to enter upon the competition in the drawing of grown-up advertisements. This greatly interested the children in the chocolates of this firm, and a number of interesting designs were the result. The best of these are printed in a neat little booklet, tastefully illustrated, in which are given criticisms of the children's work. The title of this book is "La Belle Chocolatiere and the Children."

A SPICE FIRM'S CALENDAR.

R. Herron & Co., manufacturers and importers of coffees, spices, and "Red Cross" jellies, have issued a calendar, which besides being a highly artistic one, is a good advertisement for their "Red Cross" brands. A Crusader with the red cross on his breast, and shield, gives battle to a Saracen. The colors are bright and attractive, the whole calendar being one that will be much appreciated by all fortunate enough to secure one.

ST. JOHN MILLING CO., LIMITED.

With a capital placed at $14,000 divided into 140 shares of $100 each a number of St. John, N.B., capitalists are seeking incorporation as the St. John Milling Co., Limited, St. John, N.B. The provisional directors of this company are John M. Johnson, of Calais, Maine ; William H. Fowler, Geo. A. Kemball, and John Moore, of St. John, N.B. Their object is to purchase and acquire the corn mills and other mill property and machinery owned by William H. Fowler, St. John, N.B., and carry on there or elsewhere the business of grinding corn and other grain, and other milling business, besides buying and selling wheat and other cereals and flour and all kinds of feed.

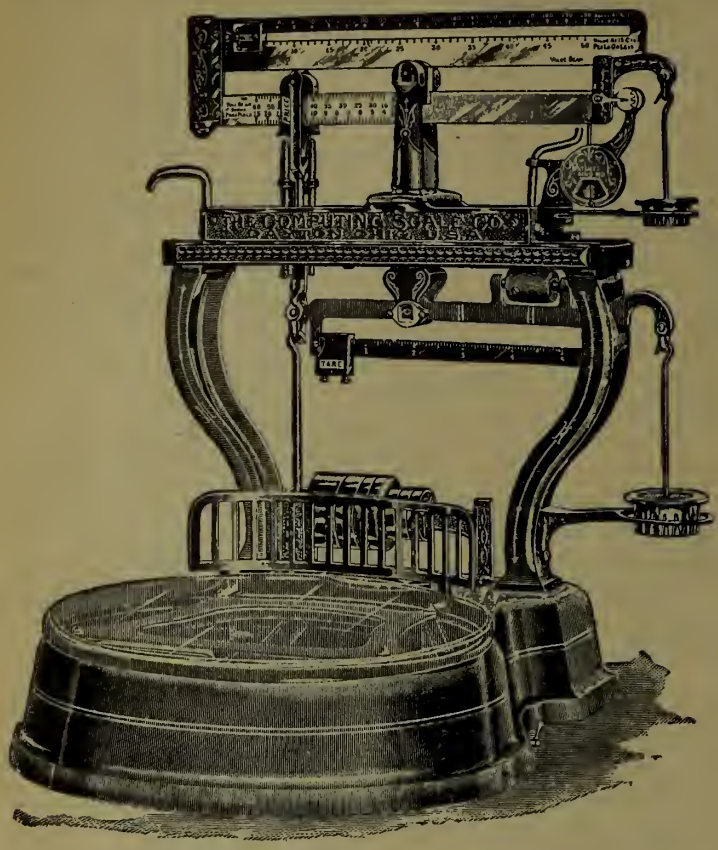
WHAT MAKES MANAGERS.

A grocery dealer who does a business of a million dollars a year, and watches every detail himself, said to me as he pointed to a bright young man : "There is my future manager ; he is the only one in all that crowd who cares to read our trade paper, or who wants to know where things come from or how they are made." Only one in all that crowd. This is a pretty severe arraignment of the retail employe ; and a correct one—in some cases.—Saturday Evening Post.

NEW MAPLE SYRUP.

D. L. Macdonald, Rigaud, Que., has always had a justly deserved and high reputation for his excellent make of maple syrup. He has earned this by always making it direct from the sap and never making it over from old stuff. It is guaranteed perfectly pure and every can is sealed in the bush immediatety after making. From his advertisement, which appears on another page of this issue, he is prepared to receive orders now for the crop of the coming spring of 1902. Mr. Macdonald expects to tap between 3,000 and 5,000 trees this year.

SIMPLE, SYSTEMATIC, SAVING.



These three virtues are embodied in our **MONEY-WEIGHT** Scales.

SIMPLE: Because anyone can use them with ever assured satisfaction.

SYSTEMATIC: Because they teach system, and impart system through your whole establishment.

SAVING: Because they rescue the profit which is justly your own.

The Computing Scale Company

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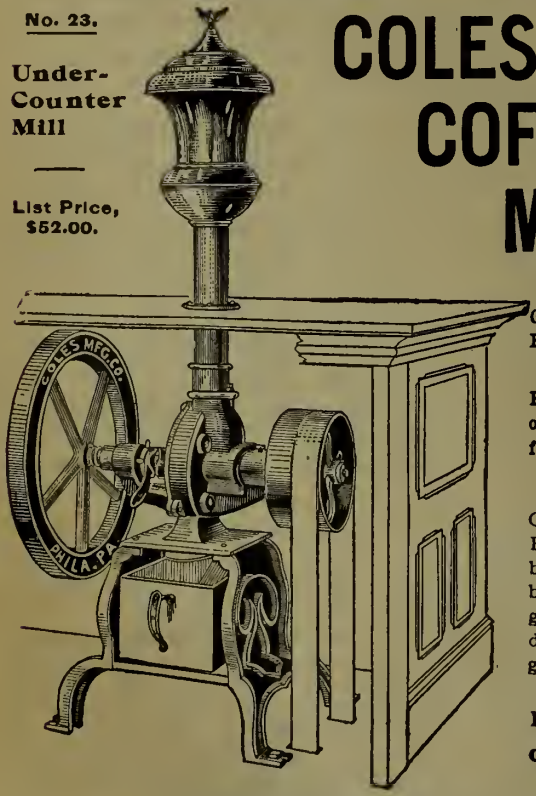
L. A. Davidson, Dist. Agent, No. 104 King St. West, Toronto, Ont., Canada.
White & Ecclestone, Dist. Selling Agents, Vancouver, B C.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

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SENTIMENT IN BUSINESS.

SENTIMENT does not count for much in trade, either in individuals or in nations. Price, commensurate with quality, is the ruling influence. Sentiment may incline buyers in the direction of certain sellers, but it is easily switched in another direction if more favorable economic conditions prevail elsewhere.

Canadians would rather import from Great Britain than from any other country, and the British people, we have reason to believe, would rather buy Canadian than goods that are the product of countries outside the British Empire. But all things, particularly in regard to cost and quality, must be equal. Business is business the world over.

It is obvious, therefore, that the chief aim should be to manufacture an article whose quality is good and whose price will not be above that of those who are his competitors in the same market.

We do not wish to ignore sentiment in business. On the contrary, we would urge its cultivation, for it has its use. And that is to throw the balance in the desired direction when competitors are equal as to quality and price. But it is childish and unbusinesslike to expect that sentiment shall be the determining factor in mercantile life under all conditions. If it were possible to make it so, what would be the result? Simply that those who relied upon it would become effete and unprogressive, and would ultimately cease to exist.

The commerce of the world has not been developed on sentiment. Competition and enterprise have been the most potent forces.

THE CHIEF CAUSE OF FAILURES.

NOTHING is more necessary when beginning business than capital. It is the very foundation of business. And its lack is the cause of more commercial failures than all other causes together.

In Canada and Newfoundland, last year, there were 1,379 failures. And, according to Bradstreet's commercial agency, 974 of these were due to lack of capital alone. In other words, it was the cause of over 70 per cent. of the total failures. And this is about the average of several years past. This is a much larger proportion than in the United States, where the percentage last year was only a little over 30.

These figures are certainly startling. An ambition to go into business on his own account is commendable in any young man. But it is well that ambition of this kind should on all occasions be tempered with common sense.

Capital as a necessity in business is gradually becoming more and more important. The amount that even 10 years ago would have been considered substantial capital would to-day be deemed insufficient to warrant one launching into business for himself.

With the keenness of competition and the smallness of profits that are such marked features of business conditions to-day, it is only commercial enterprises that are strongly fortified with capital that can hope to succeed. It is this more than anything else that induces seperate business enterprises to amalgamate, and that brings into existence the large department stores.

It is better that one should forever be an employe than that, becoming an employer with inadequate capital, failure should follow and the savings of years of hard work lost.

A BUSINESS MAN FOR GOVERNOR.

IT is announced by the daily papers that Senator Snowball is to be appointed Lieutenant-Governor of New Brunswick.

The gubernatorial office is not one in which the occupant is supposed to exercise much influence in the business of the State. We believe, however, that a Provincial Governor can, if he has the ability, do a great deal in directing the minds and actions of the members of his Cabinet along the same practical business lines as a business man would the heads of his various departments.

Mr. Snowball has had several years' experience in both the House of Commons and the Senate, but, what is more important still, he has had many years of practical experience as a business man.

In Chatham, N.B., his large sawmill is the most important of its kind on the Miramichi river, turning out, as it does, large quantities of lumber annually for the British and Continental markets. Besides this, there are other industries in that part of the country which have his advice and financial assistance.

At the annual meeting of the Maritime Board of Trade, held in Chatham in August last, he was most assiduous in his attention to the business of the convention, and assisted materially in making it the success it was, from both a business and a social standpoint.

The business men of New Brunswick are to be congratulated in having as their next Lieutenant-Governor a practical and a successful business man.

EXPECTED TO HATCH A FORTUNE.

Those who were trying to corner the egg market in the United States no doubt expected to hatch a fortune, but someone crushed their hopes.

THE C.P.R.'S NEW STOCK ISSUE.

THE announcement that the Canadian Pacific Railway Co. has been granted permission by the Government to issue new stock to the extent of $20,000,000 has naturally excited a great deal of interest in financial and commercial circles.

It is stipulated by the conditions under which the power has been granted by the Government that the stock must be sold at par. The money obtained from the disposal of the stock is to be applied in the following manner: New rolling stock and locomotives, $9,000,000; double tracking west of Lake Superior, $6,000,000; new plants for construction of rolling stock, chiefly at Montreal, $1,500,000; new elevators, improvement of terminals, etc., $3,000,000; miscellaneous improvements, $500,000.

This is an age when people are more disposed than ever before to criticize closely new powers or privileges which may be granted to railway corporations. This is, of course, due to the fact that the looseness in this respect in the past on the part of both the people and their representatives in Parliament allowed the railway corporations to so fortify themselves behind agreements and legislative enactments as to make them and not the Government masters of the situation. To-day it is an unwritten law that no further privileges or powers shall be granted the big railway corporations, and particularly the C.P.R., unless the applicant for the powers agrees to make some concessions on privileges obtained under previous agreements. This, it will be remembered, was one of the features of the agreement with the C. P. R. when it was given the authority to construct its Crow's Nest Pass branch, a certain reduction in the freight rates being the concession obtained.

Under the agreement just made between the C.P.R. and the Goverument, whereby the former is permitted to issue the $20,000,000 of stock, certain concessions have also been obtained from the railway company. What their value is it is scarcely possible at the present to determine.

In the Act of 1881 incorporating the C.P.R. it was stipulated in the clause regulating the freight rates that "such reduction may be to such an extent that such tolls when reduced shall not produce less than 10 per cent. per annum on the capital actually expended in the construction of the railway." In other words, until the capital expended in the construction of the road earns more than 10 per cent. the Government cannot have a voice in determining the freight rates. What this clause really means has never been authoritatively defined, legal opinion being divided in regard thereto, although to the lay mind it would seem to clearly indicate that the purpose of the Act was to give the Government control of the rates as soon as the earnings were in excess of 10 per cent. of the capital actually expended in the first cost of the road. However, it is in regard to this clause that the concessions made by the railway in the present instance are concerned.

In the first place, the C.P.R. agrees that the $20,000,000 obtained from the issue of new stock and expended on construction work shall not be reckoned as a part of the cost of the railway. It is further agreed to submit the regulating clause in the Act of 1881 to the Supreme Court of Canada or to the Judicial Committee of the Privy Council, if necessary, for interpretation.

If the court of final appeal should give the clause the wide interpretation, namely, that the cost of construction means the amount spent on the road, not only in the first instance, but for all time, then the agreement of the C.P.R. not to count as a part of the cost of the construction the $20,000,000 which it now proposes to expend is perhaps of some value, although but slight, for, if the Act is so interpreted, it will practically mean that the dividend-earning power of the company will always be kept below the point where Government interference in the rates would be possible. Should the courts, on the other hand, interpret the clause as meaning the cost in the original construction of the road, then it would obviously be of no importance whether the railway company agreed or not to include the $20,000,000 out of the reckoning.

However, there is one thing that should be a source of satisfaction to all, and that is that the development of the West has necessitated the C.P.C. expending such a large amount of money in putting its rolling stock and track in a position to cope with it.

THE COFFEE SITUATION.

THE coffee market seems to be still somewhat of an enigma, no one scarcely knowing which way it will turn next. Those in the trade are, in consequence, eagerly scanning anything and everything that is likely to give them any information on the subject.

The New York Journal of Commerce says that the information which has come to hand during the week relative to the outlook for the growing Brazil crop has reported no improvement in the prospects. A cable received on Wednesday estimated the present Santos crop at 9,500,000 to 10,000,000 bags, and next Santos crop at 5,000,000 bags, possible maximum of 6,000,000 bags. Must look for small crop in 1903-4, owing to much weakened condition of trees. On Thursday cable advices to J. W. Doane & Co. reported the following: "Santos—Estimate amount Santos remaining in interior 2,250,000 bags; estimate export coming Santos crop, 4,500,000 to 5,000,000 bags; third blossom failure. Rio—There will be no cafe das aguas; estimate export coming Rio crop, 2,500,000 bags."

In speaking of the Santos crop one authority there says: "The whole thing in a nutshell is this: This State has produced in succession three large crops—each one larger than the previous one. This in itself is enough to affect the producing powers of the tree, as it is too 'tired' to continue to produce at the rate it had been producing. Even good rains at the proper time would not have altered matters much. In addition to the above state of affairs, we have had a six months' drouth, which killed any flowering we might have had in August, September, October and ending in November, give only a small unsuccessful flowering at the end of the month. In addition to the above, the drouth, coming after the three large crops, caught the trees in a weak state, and the result, I understand and believe, will be that not only the 1902-3 crop but the 1903 4 crop will be affected. It being explained to me that it will take the trees two years to recover. Time alone will show if this claim will prove correct.

TORONTO RETAILERS' "AT-HOME."

THE annual "At Home" of The Toronto Retail Grocers' Association in their hall in the Temple Building on Wednesday night was attended by over 300 guests, amongst whom were many travellers and representatives of many wholesale firms. From all standpoints of view this affair was a decided success, both from the presence of the increased number of retail grocers and the larger attendance this year than on previous years. The music also contributed much to the happy conclusion of this entertainment as did also the singing, and much credit is due to those who labored so long and earnestly to bring about such desired results on very short notice. The dancing was thoroughly entered into and enjoyed by the guests, while the repast, which was served about midnight, was no mean factor in crowning the affair with the desired success.

Dancing was commenced at about nine o'clock to the pleasant strains of D'Alesandro's orchestra and was continued almost without intermission, exeepting when a vocal selection was rendered, throughout the evening. The ballroom, the scene of many similar meetings in previous years, presented a brilliant appearance as those present joined in the mazes of the dances, or loitered around enjoying the splendid music. The ladies, and all those who did not care to dance were enabled to enjoy themselves in another way by engaging in a homely game of cards, on tables especially set apart for the purpose.

Not the least feature of that enjoyable time was what may be called a new departure for this association's "At Homes," and that was the singing of one who was well trained in the art of vocal expression, one whose clear enunciation and distinct articulation would furnish a model for other singers, who claim a far wider reputation, to follow. His clear soprano voice, of culture and power, made Master Jack Challis a great favorite with all who heard him.

It was after 11 o'clock before the supper was announced and then all were ready to partake of the meal, to provide for which, even Lloyd had surpassed himself. A delightful repast was served and all were pleased. Not the least factors in the successful conduction of this affair were the services rendered at the door by Edward Hawes, R. B. Snow and R. H. Davies. Much credit is also due to many others, particularly to David Bell, B. Panter, R. Robertson, President W. J. Sykes, Thos. Clark, J. T. Schoales, F. W. Johnston, J. Butcher, James Nolan and a number of others, who deserve the gratitude of all the members of The Retail Grocers' Association. It was fully three o'clock when the last bars of "God Save the King" died away on the morning air in the melodious notes of the orchestra, announcing that the 1902 annual "At Home" of The Toronto Retail Grocers' Association was a thing of the past.

Among those present were Mayor Howland, Ald. and Mrs. J. J. Ward, Chas. E. Edmonds, John Edmonds, Jas. A. Norris, J. F. Choat, D. Fleming, Jas. Mortimer and Thos. Holman, all of Christie, Brown Co.; J. G. Gibson, W. L. Cameron, Mr. and Mrs. J. Wright and A. Mills, of J. J. McLaughlin; W. E. Ostrom, of Ostrom, McBride & Stronach; N. E. Hustwitt, of The A. F. MacLaren Imperial Cheese Co., Limited; Mr. and Mrs. E. Oke, of Clemes Bros.; Albert Irvine, of The Salada Tea Co.; A. E. Jones, of F. F. Dalley & Co., Hamilton; Thos. Cleghorn, of Cleghorn, Smith & Co.; H. Tomlin, James Berwick, of John Sloan & Co.; James Ross, of The Taylor Soap Co.; D. Sellers, of Cummings & Sellers; R. A. Cuthbert, of The Temple Cigar Store; T. S. Collis, of The Gold Soap Co.; A. Moffatt, of Gunn Bros. & Co.; Donald Bremner and Chas. Shields, of Davidson & Hay; S. S. Richardson, of T. A. Lytle & Co.; W. Massen, of Massen & Love; O. P. McGregor, of The McGregor Paper and Paper Box Agency; H. W. Thorpe, S. McGiffin and W. B. Stringer, of McWilliam & Everist; H. W. Dawson and C. Thaubern, of The Dawson Commission Co.; H. E. Trent, and C. A. Dunning, of Fleischmann & Co.; C. J. Manning, of Dalton Bros.; Harry Scully, of The Canada Biscuit Co.; Mr. and Mrs. W. Fortescue, Mr. and Mrs. H. J. Ash and F. F. Stuart, jr., of The Imperial Extract Co.; R. J. McNichol, of The Blue Ribbon Tea Co.; R. Cowling, C. J. Lundy, Mr. and Mrs. N. Carmichael, Mr. and Mrs. T. H. Smith and G. Sanderson, of Smith & Carmichael; A. E. Tulloch and W. Ryan, of Wm. Ryan & Co.; Chas. Kimpton, of Chas. Kimpton & Co.; W. A. Dilworth, of James Lumbers; R. Maxwell, of Perkins, Ince & Co.; H. Morley Wilson, of Copp, Clark & Co.; Jas. Scott, of Wilson Lytle, Badgerow Co.; S. H. P. McKenzie, of H. P. Eckhardt & Co.; T. S. Grant, of The Eby, Blain Co.; Jno. J. Fee and H. Moore, of Pugsley, Dingman & Co.; W. Anderson and R. Berwick, of John Sloan & Co.; A. H. Canning and A. Scott, of Lytle & Co.; Wm. Booth, of The Canada Biscuit Co.; R. Kandise and W. A. Mitchell, of F. W. Humphrey; J. Rupert, of Taylor, Scott & Co.; Jas. E. Phillips, of The E. W. Gillet Co., Limited; F. H. Oulcott, of John Sloan & Co.; J. J. Donovan, of The Red Rose Tea Co.; L. Kemp and Fred Luttrell, of The McLean Produce Co.; R. Cahoon, of Perkins, Ince & Co.; Thos. Slattery and Phil. Collins, of Warren Bros. & Co.; W. Mitchell, of Jas. Lumbers; J. Murphy, of Rutherford, Marshall & Co.; Mr. Mauser, of White & Co.; A. C. Fish, of M. McLaughlin & Co.; E. J. Jackson, of The Albany Supply Co.; Mr. and Mrs. W. J. Irvine, of The Dayton Scale Co.; R. H. Stewart and F. Mauthie.

Amongst the ladies were noted: Miss Sykes, Miss Raymond, Miss Martin, Miss Ethel Kerson, Miss J. Conwell, Miss F. Findlay, Miss Batcher, Miss Tugman, Miss Bell, Miss McNichol, Miss Hazlett, Miss Howett, Miss Jilks and Miss Lochrin, of Guelph; and Mrs. E. Oke, Mrs. B. Panter, Mrs. F. W. Johnston, Mrs. Cleghorn.

AN OLD FOOD FIRM SELLS OUT.

The property and business of The Ireland National Food Co., Limited, established in Toronto for a number of years, has been purchased by P. McIntosh & Son, who will continue it along with their present business in flour and breakfast foods. As soon as they take possession of their new premises, which will be about February 1, the Messrs. McIntosh will immediately begin to give them a thorough overhauling and remodelling, and will add the most approved of and modern machinery now used in their lines of foodstuffs. This will about double the present capacity of these mills and necessitate the employment of an increased staff of mill and office hands. They expect to be ready about March 1 to resume the manufacture of the well-known lines of buckwheat flour, coarse wheat germs, pot barley and other brands that have established a reputation for The Ireland National Food Co. in the past.

The services of J. T. Musgrave, the eastern traveller for The Ireland National Food Co. have been retained by the new owners, and he will continue to represent them on the road with a full line of samples of the goods they manufacture.

COOPERATIVE STORE COMPETITION.

IN reviewing the trade events of 1901, The London Grocer says: "Cooperatism is another poisonous thorn in the side of many a grocer—of thousands of grocers in various parts of the country. The Labor Department of the Board of Trade recently issued an interesting report on cooperative societies, showing their progress between 1874 and 1899. In the latter year the number of societies was 1,802, and their sales aggregated nearly £68,000,000 ($340,000,000). More than 1,500,000 members belong to these societies, and the share capital approaches £21,000,000 ($105,000,000). The vast majority of the societies are distributive, as opposed to productive, the purely productive societies numbering only 267. In other words, cooperative societies are chiefly concerned in running retail stores. The sales of such stores in the year under review exceeded £45,000,000 ($225,000,000), of which over £7,000,000 was profit, including interest on shares. But the productive societies engaged in bread-baking and food preparation, corn milling, Irish dairying, and other manufacture, record sales of under £3,500,000, while societies which both produce and sell material are credited with sales reaching nearly £7,500,000 in the year."

"LONG TERMS" VERSUS "BEST VALUES."

We have often observed that in buying Teas many dealers pay more attention to a four months' postponement of pay-day on large lots than close values and short datings on small ones.

The far-sighted merchant buys **Ceylon Teas** on 30 days, and is **"SALADA"** enabled to turn over four or five purchases on these terms, while he would be disposing of (one) of the "long-winded transactions."

He makes more money, and holds his customers' trade because fresh tea is good tea.

It's "Wisdom" VERSUS "Folly," that's all.

Japan Teas are losing favor.

"Salada" Ceylon Greens gaining . . . can we tell you the reason why? "A postal inquiry will bring enlightenment."

"SALADA," TORONTO.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

Maple Syrup

In Bottles, 1-Doz. in Case
In ¼-Tins, 1-Doz. in Case
In ½-Gal. Tins, ½-Doz. in Case
In 1-Gal. Tins, ½-Doz. in Case
In 5-Gal. Tins

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, January 30, 1902.

GROCERIES.

THE wholesale grocery trade this week is quiet, and probably more so than at any time since the holidays. Shortly after we went to press on Thursday afternoon an advance of 10c. per 100 lb. was made in the price of all refined sugars. In a few copies of the paper we were, however, able to get a paragraph pointing out the change, consequently there were a small proportion of our readers that were unacquainted with the change through our columns. The market has ruled firm since last week and the tendency is still upwards. Since the advance the demand is not as active as it was during the few days preceding it. Canned goods remain quiet and without any material change. Not a great deal is being done in coffees, and prices are weak and irregular in the primary markets. A fairly good demand is being experienced for rice and tapioca. In spices the primary markets are firm, particularly in white pepper. Syrups and molasses are meeting with a fair request. The tea market is at the moment without any particular features, being quiet with prices firm. There is a good demand for prunes, and a fair business is reported in currants and Californian evaporated fruits. In other lines of foreign dried fruits only a light business is being done.

CANNED GOODS.

Although much is not been done in canned vegetables, for this time of the year the turnover is fair. Stocks in retailers' hands do not appear to be large, and an improved business, before long, is expected by the wholesale trade. Prices on both tomatoes and peas continue firm. In canned corn there is quite a little talk about a weak market, although most houses are quoting as before. Of course, corn is the only weak feature in the canned-vegetable market. There is just a moderate business being done in canned salmon, and prices rule as before.

COFFEES.

The outside markets have ruled weak and irregular since our last report. Havre cable advices on Monday reported an unexpected weak market, prices in that market on that day showing a decline of ¾ to 1 franc. This weakness was due to continued heavy movement of the crop and free offerings of coffee from Santos on a low basis of values. West-Indian coffees rule quiet and uninteresting. Locally green Rio coffees are dull with prices nominally unchanged. We quote: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10c. to 12c. A fairly good movement is reported in roasted coffees.

CANDIED PEELS

Only an odd order or so is being received. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; and citron, 15 to 18c., according to brand and quality.

NUTS.

These continue seasonably quiet, with prices as before. We quote: Grenobles, 10¾c. by the bale, up to 12c. for smaller quantities; Marbots, 9½ to 10c., and filberts, 9½ to 10½c.

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

RICE AND TAPIOCA.

A fair business is being done this week in both rice and tapioca. Tapioca is slightly easier in the primary market. We quote: B rice, 3¼c.; Japan rice, 5½ to 6c.; tapioca, 4c.; sago, 4c.

SPICES.

Wholesalers report a fairly good trade. White pepper is firmer in the primary markets, having advanced a ½c. per lb. Nutmegs and mace are very firm and advices from the outside markets indicate that higher prices are probable. Ginger is still holding firm.

SUGAR.

The advance of 10c. which took place on Thursday afternoon last in all grades of refined sugar has been maintained. During the past week quite a lot of sugar has been shipped, but it was principally on orders placed just preceding the advance. Since the advance in price the demand has not been as active, but it is still fairly good, and sugars are one of the most active lines in the wholesale grocery trade at the moment. Since last week raws have developed further strength in New York. Centrifugals and molasses sugars have advanced 3-16c. per lb., making a total advance of 5-16c. in these grades during the past ten days. Muscavados are quoted ⅛c. higher for the week. Sales have been made of this grade at 3 11-16c., 3¾c. and 3 15-16c. the duty paid New York. Beet sugars for the week are quoted 3d. higher, being now on the basis of 6s. 9¾d. f.o.b. Hamburg. The lowest point recently touched was 6s. 3d. In view of the strength of raws a further advance in refined is expected in New York, in which event the Canadian market would in all probability follow. The meltings of raw sugar in the United States last week were 32,000 tons, while receipts were only 25,027 tons. The meltings were thus increased by about 6,000 tons.

SYRUPS AND MOLASSES.

A fairly good business is being done in both syrups and molasses. The market in New Orleans rules firm for molasses. Locally, we quote New Orleans molasses at 25 to 30c. for medium grades and 45 to 50c. for open kettle. Syrups range from 30 to 32c. for medium and 35 to 37c. for bright.

TEAS.

The local market is quiet, the demand not being active as it was for Indian and Ceylon tea. Wholesalers' stocks are fairly complete, and in consequence they are not eager buyers, especially as some of them maintain that a lower range of values will be seen before a great while. At the recent auction in London, according to mail advices under date of January 17, the prices were much the same as at the previous week's sale, although an occasional weakness necessitated the withdrawal of several parcels for which merchants' limits could not be obtained. In Ceylon teas, the heavy auction of 32,393 packages proved rather a strain on the market, but passed with fair bidding. Medium broken teas were, however, a little irregular, and teas for price were somewhat less eagerly competed for. British Customs figures show a decrease in the imports of Indian and Ceylon teas of about 8,000,000 lb. during the period from June 1 to the end of the year. Japan teas are quiet and featureless. There is still an inquiry for China green teas, but all grades continue scarce.

FOREIGN DRIED FRUITS.

CURRANTS.—A fair trade is being done and prices rule steady. We quote:

Filiatras, 6 to 6¼c. per lb.; Patras, 6¼ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—The market continues dull. Advices from New York report Valencia layer raisins firmly held at 7½ to 7¾c. Locally, we quote, selected at 6½c.

SULTANA RAISINS.—A good movement is still to be reported for Sultana raisins and prices rules firm both locally and in the outside markets. Prices range from 8½ to 12c.

PRUNES.—The demand for prunes continues good and prices locally are unchanged. Advices from the Coast report a strong market for new-crop Santa Clara prunes. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7½c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

FIGS.—There is very little done and prices rule much as before. We quote: Mat figs, 3½c.; naturals, 3¼ to 3½c., according to quality; tapnets, 3¼c., and Elemes, 8½ to 18c.

CALIFORNIAN EVAPORATED FRUITS—A fair business is being done. Prices rule as before. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES.—The demand has fallen off and business is now quiet. We quote: Hallowees at 4½ to 4¾c, and Sairs at 4¼ to 4½c.

GREEN FRUITS.

The surplus stock of oranges, lemons and cranberries has mostly been been cleared off and fresher fruit which is being offered is finding an improved market. Oranges are moving more freely, while there is quite a trade in lemons. Malaga grapes, apples and cranberries are quiet. The prices are steady. We quote: Malaga oranges, $3.25 to $3.50 per case; Tangerine or kid glove oranges, $8.50 to $9 per strip; grape fruit, $4.50 to $6 per box; apples, $4 to $5 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; Florida oranges, $3.25 to $3.50 per box; Mexican oranges, $2.25 per box; Messina lemons, $2.50 to $3.00 per box; Californian oranges, $3.25 to $3.50 per box; Valencia oranges, $3.75 to $5.50 per case; Malaga grapes, $5.50 to $6.50; cranberries, fancy Jerseys, $9 to $10; pineapples, 25 to 35c. each by the case; cucumbers, Southern, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

The market is rather quiet this week excepting for potatoes. Celery is still very scarce, and what is in stock is poor in quality this year. Rhubarb is a little easier, while radishes, on the other hand, are 10c. higher per bunch. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 12½ to 15c. per bunch, $1.25 to $1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 50 to 60c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, $1 to $1.25 per bag; potatoes, 80 to 85c. per bag.

COUNTRY PRODUCE.

EGGS—A good demand for eggs continues, with arrivals of fresh more free this week. Prices of strictly fresh are given as 3c. lower. There are very few cold-stored now on the market. We quote: Strictly fresh, 25 to 26c.; held fresh, 20 to 22c.; cold-stored, 19 to 20c., and limed 17 to 19c. per doz.

BEANS—There is no special demand for beans, and only a light trade is being done. We quote: Choice hand-picked, $1.70 to $1.85; prime, $1.50 to $1.60 per bush.

HONEY — Prices for honey are steady, with a normal demand. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED APPLES—There is little or no foreign demand for dried apples this season, making their sales rather slow. Evaporated apples sell more freely. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—Fair offerings of potatoes are reported this week, with prices easy. They are worth 65c. per bag in carlots and 75 to 80c. in less quantities.

BUTTER AND CHEESE.

BUTTER—There is a good demand for butter, with larger arrivals this week, especially in 1-lb. prints, which are 1c. lower. The prices are steady. We quote as follows: Choice 1 lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—Dealers are holding cheese for good prices, but there is not yet a large export demand. We quote: Cheese, wholes, 10½ to 10¾c.; twins, 11c.

POULTRY.

DRESSED POULTRY—Very few offerings in dressed poultry are being made, and prices are firm, although there is no extra heavy demand. A good deal of what is being offered is of poorer quality. We quote: Chickens, 30 to 50c. per pair; ducks, 60 to 90c. per pair; geese, 8 to 9c. per lb.; turkeys, 9 to 11c.

LIVE POULTRY—The quietness is more pronounced. Prices have been advanced 2c. per lb. for ducklings, and ½c. for hens. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay until further notice 6c. per lb. for spring chickens, 7c. per lb. for young ducklings, 6c. per lb. for geese, 7½c. per lb. for turkeys, and 3c. per lb. for hens (including last year's birds). These prices are paid for live weight on arrival. Crates are shipped free and express paid up to 50c. per 100 lb. of chickens.

FISH AND OYSTERS.

In fresh, the volume of trade it quite heavy, all kinds of frozen sea fish being especially in demand. Smelts and bloaters are selling well, while oysters meet with a good sale. Prices are unchanged. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring; 4 to 5c.; trout, 7c.; halibut, 11 to 14c.; sea salt mon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 60 to 75c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4.05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There are much increased movements reported in Manitoba hard this week, and a decline of 1c. is the result, No. 1 hard being now worth 87c. per bushel grinding in transit, Sarnia, or 86c. Toronto and west. On the local market greater receipts of all kinds of grain are reported, and prices are weaker all around, there being a fall of 2c. in red and white wheat, 1c. in goose, 1c. in oats, 2 to 3c. in rye and 3 to 4c. in peas, while the latter are very poor quality this year. We quote: White and red Ontario wheat, 70 to 78c.; goose, 66 to 66½c.; oats, new, 45 to 46c.; rye, 55 to 56c.; barley, 54 to 63c.; peas, 82 to 86c.; buckwheat, 58c.

FLOUR—There is an increasing demand with prices steady. Millers are again beginning to get busy. Hungarian patents are 10c. lower. The other prices are unchanged. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.90; straight roller, $3.40 to $3.50 per bbl. in Toronto.

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Fruit and Commission Merchants.

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FRUITS OF ALL KINDS IN SEASON.
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POTATOES IN CAR LOTS. Consignments Solicited.

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WE SELL AT CLOSE PRICES

Lard, Cheese, Honey, Maple Syrup; Jams, 5-lb. Tins, and 1's Glass; Marmalade, 1's Glass; Oranges, Lemons, Finnan Haddies, Ciscoes; Long Clear Bacon, Smoked Hams, Bk. Bacon, Backs, Spiced Rolls; Bologna; Prime Pea Beans—sacks 220 lb.

We solicit your ORDER for any of the above lines, to which you can rely on our prompt attention.

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Consignments Solicited.
Highest Prices. Prompt Returns.

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... Limited.
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Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

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Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
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DRIED FRUITS
Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

BREAKFAST FOODS — Trade in this line which is usually somewhat slack during January is beginning to pick up and indications point to an unusually busy February. There has been a drop of 25c. per 100 lb. in cornmeal. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $3.75; split peas, $4.50; pot barley, $4.50.

HIDES, SKINS AND WOOL.

Trade continues quiet with no change excepting a fall of ½c. in the prices of No. 1 and No. 2 green hides. The prices given below are what buyers pay on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8¼c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 75c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

There is a steady demand for red clover and timothy, but the market for alsike is weak, resulting in a drop of from 25 to 50c. per bushel. As usual, a little more will be paid for extra good samples. The prices quoted below are what are given at outside points: Red clover, $4.75 to $5.15; alsike, $6.25 to $8.25, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

Alsike clover seed has dropped 25 to 50c.

Split peas have declined 25c. per 100 lb.

Pound rolls of choice butter are 1c. lower.

Nos. 1 and 2. green hides are each ½c. lower.

Hungarian patent flour has been lowered 10c. per 100 lb.

Live ducklings are worth 2c. and hens are worth ½c. per lb. more.

On the local market red and white Ontario wheat is 2c., oats 1c., rye 3c. and peas 3 to 4c. per bushel lower than last week.

Several hundred dollars damage was caused by a fire which broke out on January 23, in the grocery store of G. Bouillon, 128 Dufresne street, Montreal.

A. H. Foe, confectioner, Strathroy, Ont., has removed to premises next to Harrison's furniture store.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
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Are sold by all the Leading Wholesale Houses:
CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
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POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
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Board of Trade, - TORONTO

THE F. T. JAMES CO., Limited
WHOLESALE
Fresh, Frozen, Salt and Smoked
Orders promptly attended to.
FISH OYSTERS and SHELL FISH
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More Business is What You and I Want. Let us Join Hands and Secure it.
It's my business to increase YOUR business, and I know how to do it. Highest references.

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THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 30, 1902.

GROCERIES.

AS the month of February approaches trade brightens up, and all wholesale grocery houses report a fair business this week. Though, of course, compared with other seasons of the year, the business doing is not of the best, still it has improved steadily through the month, and no complaints can reasonably be made. Canned goods and fish are among the jobbers best moving lines. Foreign dried fruits, with hardly any exceptions, are going out but slowly. The only quotable change in prices in foreign dried fruits will be noticed in figs, which are now worth $1.15. Sugar has recovered itself and is back to the prices of two weeks ago.

SUGAR.

An advance of 10c. on all sugars is quoted this week. It came as a surprise to no one as the recent advances in the raw material in New York tended to make this market much firmer. No good authority, however, will put themselves on record as predicting further advances, though prices here are very firm. On the foreign markets, too, sugar is very strong, and holders of cane sugar are waiting for higher prices. We quote : Granulated, $4 ; yellows, $3.25 to $3.90.

TEAS.

There is a fairly good business doing and prices remain firm. Stocks of China greens are rapidly becoming very light, and they still appear to be scarce, so that the market is, if anything, even stronger, though the demand has not increased to any extent.

SYRUPS.

The trade doing in syrups is only a moderate one. There is practically no change in the situation since our last report, and none whatever in prices. Our quotations are on corn syrups as follows : 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is not much change in the molasses market. Though there is only a light demand, prices on Barbados remain pretty firm. The Porto Rico molasses crop is reported to be much lighter than last season, and New Orleans is also in smaller supply. In the latter there has been an advance of 2c. per gallon in New Orleans.

CANNED GOODS.

The general demand has not greatly improved over that of a week ago. In canned salmon, however, there is a better trade doing, and this is likely to steadily improve till Lent. Corn is firm at 80c. for ordinary stock. Peas, which are quoted at 95c. are in moderate demand. Tomatoes sell fairly well, the price being 87½ to 92½c. Our quotations are as follows : Salmon, $1.00 to $1.05 for pink ; $1.30 for spring ; $1.32 for Rivers Inlet red sockeye ; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls. Gallon apples sell for $2.60 to $2.70, and 3-lb. apples at $1.

SPICES.

There is nothing new to report in this line. Prices are firm, though the demand is scarcely more satisfactory. Peppers are especially strong. We quote : Nutmegs, 30 to 55c. per lb. as to size ; penang mace, 45 to 50c. per lb.; as to quality ; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade ; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Patna rice is about the only interesting feature of this trade. An advance in London, following the scarcity of Patna rice there, has had its impression on this market, and importers think that the last receipts warrant them in advancing the price from 5 to 5¼c., which is ⅜c. per lb. higher than former quotations. We quote in combine district : B rice in bags, $3.10 ; in ½ bags, $3.15 ; in ¼ bags, $3.20 ; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags ; $3.05 in ½ bags ; $3.10 in ¼ bags ; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3¾ to 3⅞c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is not much doing in currants, though prices are still firm. We quote : Fine Filiatras, ½ cases, 5⅜c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7⅞ to 8c.

VALENCIA RAISINS.—No change is to be noted. Stocks are very light and prices firm. Finest off-stalk are worth 5⅜c.; selected sell for 6⅜c., and layers for 6⅞c.

CANDIED PEELS.—Business is a shade better, but there is still only a light movement. We quote : Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—Business is only fair. Our quotations are now as follows : London layers, $1.50 to $1.60 ; "Connoisseur Clusters," $2.15 to $2.25 ; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35 ; ¼'s, $1.05 to $1.10 ; "Excelsior Windsor Clusters," $4.50 to $4.60 ; ¼'s, $1.30 to $1.40.

DATES.—The supply on hand is almost exhausted. We quote : Hallowee dates at 4¼ to 4½c.

FIGS.—The scarcity of Comadre figs and tapnets has caused an advance, and $1.15 is now quoted to the trade for both layer and tapnet figs. The demand is moderate.

CALIFORNIAN RAISINS.—There is no change in the situation of seeded raisins. In view of the strong feeling in the primary market, prices here remain quite firm. We quote seeded at 9¼ to 9½c.

PRUNES.—The demand for prunes is steady and fair. Prices are unchanged. Our quotations are as follows : Californians, 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's. 6½c. for 90-100's.

NUTS.

Business this week is rather flat. Prices remain at our former quotations. We quote as follows : Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c. ; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

Butter.—There is some improvement in the butter market this week. It is not thought that there will be sufficient finest creamery for the demand. This has given holders more confidence in the market and higher prices are being asked. Receipts have dropped off some and this has further stimulated the demand. Local dealers and grocers appear anxious to secure round lots. Sales to grocers of finest fall creamery are reported at 21½ to 23c. Winter-made creamery has sold for 21 to 22c. Deliveries of large rolls are still satisfactory, and although the high price of creamery is augmenting the consumption of rolls, prices are about the same and steady at 17½ to 18c. The demand continues fairly active.

CHEESE.—There is very little change in the tone of the market this week. It seems to be a struggle between Canadian holders and English buyers as to who can hold off the longer. Statistics from different ports in England show a decrease in stocks, and it is probable that the English buyers will come to the Canadian holders' way of thinking, and an advance would result. As yet prices are unchanged, white being quoted at 49 to 50s., and colored, 52s. c.i.f.

COUNTRY PRODUCE.

EGGS.—Prices are firm, and stocks on the local market are nearly exhausted. If it were not for a few round lots held by some dealers who are now supplying jobbers, the trade would be in a rather bad shape. Business is fairly active, consumers having become more used to the high prices. Pickled are worth 22c. Select cold-storage stock are being sold for 25 to 27c., an advance of 2c. New laid are 32c., which is 3c. lower, the decline being due to the increased quantity offering.

HONEY.—The demand continues light. Buckwheat honey in comb is worth 9c. ; white extracted, 9 to 10c.; strained, 8c.

DRESSED POULTRY.—There is a moderate trade doing, and prices, due to the small offerings, continue firm. Choice turkeys have become very scarce and now sell for 12 to 13c., an advance of 1c. Ordinary are worth 9c.; choice geese, 6½ to 7c.; choice chickens, 9 to 10c. ; fowl, 5½ to 7c.

ASHES.—Business this week, though not active, is done under firm prices. We quote as follows : First pots, $4.40 to $4.45 per 100 lb.; seconds, $4 to $4.05 ; pearls, $6.75 to $7.

GREEN FRUITS.

The general state of trade, as everyone expects now, shows little improvement, but it is satisfactory to know that it is up to the standard of other years at this season. Complaints have been made that payments are not up to the standard, but this is likely due to the lack of work among the poorer classes. Messina lemons are a little scarce, but the market will likely be relieved next week, as sales in New York are due to put out about 40,000 boxes. The prices remain at $2.75 to $3 per box. There are no Malaga lemons on the market whatever. A heavy drop will be noticed in Californian tangerines, from $3 per box to $1.75 per box. Receipts of these have been heavy, and on account of their poor flavor, as compared with Florida tangerines, they are hard to dispose of. There is still a scarcity of good Canadian apples. Fine Spies sell for $5. Valencia oranges, 420's, are 25c. higher. Best Florida tomatoes are worth $5 per crate. We quote as follows : Jamaica oranges, $4.50 to $4.75 ; Florida oranges, $3.50 to $3.75; Californian sunflowers, $3.50 ; Valencia

The Law of the Average is Safer and More Profitable to Follow than the Rule of Exception.

THE fact that the average woman prefers to do her trading at the store where she can purchase articles that can be depended upon to please her and the household proves beyond doubt that it pays to handle articles you know will satisfy her and bring her back again. The grocer who handles

Jonas' Flavoring Extracts

obtains the assistance of an article that so pleases its users that trade is certain to be diverted his direction. And what reason have we for making this statement? Because any woman who has compared JONAS' rich, pure, strong, economical Extracts with other brands will substantiate our claim that they are the MOST RELIABLE on the market—for such an article as that it is self-evident she'll go to the storekeeper who is enterprising and up-to-date enough to keep them. We are pleased to say that nearly every shrewd dealer in the country is now a warm friend of JONAS' FLAVORING EXTRACTS. The average woman prefers them. An exceptional woman does not care what she buys—but isn't it safer and more profitable to sell Extracts that appeal to the tastes and requirements of the average than to the exceptional woman, namely, JONAS' FLAVORING EXTRACTS?

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bought from the Eureka Cigar Manufacturing Co. (in liquidation), comprising their entire stock, and to be offered at prices never heard before.

Orders will be accepted subject to goods being unsold. Rush your orders, so as to secure your wants.

Terms: 30 days, or cash less 1%. **WE ARE SELLERS.**

CIGARS

			Previous Selling Price	Our Actual Price
13,500	La Cenuva		$65	40% Discount
3,000	La Activa		65	"
6,100	Espina		65	"
2,325	La Activa	1-40	65	"
1,925	Espina	1-40	65	"
2,200	Espina	1-10	65	"
4,400	La Activa	1-10	65	"
550	La Conzinstadoro	1-20 flat	65	"
91,950	La Vashti		$55	30
1,750	Flor de Christina		$50	25
925	Uneeda	1-40	50	"
1,375	El Bondoso	1-40	50	"
5,500	La Consolidad	1-10	50	"
25	La Carolita	1-40	50	"
6,800	El Bondoso	1-10	$45	30

			Previous Selling Price	Our Actual Price
1,550	La Conzinstadoro, 5 rows		$30	30% Discount
1,350	Capitana		30	"
4,100	Eurekas	1-10	30	"
2,350	Florida Queen (2)	1-20	30	"
45,900	Dorothy		$27.50	30
20,100	El Grandor flat		27.50	"
3,800	Barona	1-40	27.50	"
450	Founder	1-20	27.50	"
19,300	Sporting Beauty		$25	30
16,300	Bessie		25	"
10,500	Theodora		25	"
2,250	Flor de Edna	1-20	25	"
15,800	Flor de Edna	1-10	25	"
9,250	Flor de Edna	1-20	25	"
17,650	Crowns		25	"
18,700	El Grandor small		25	"

2,600	Henry Clay	1-10	40	"
3,200	La Centava	1-10	40	"
2,600	Santos Hermanos	1-10	40	"
4,400	Flower Queen	1-10	35	30
30,800	Eurekas, 5 rows		30	"
2,150	El Prioridad		30	"
1,950	El Triomfo		30	"
31,400	Gloriana	1-10	30	40
2,100	Flower Queen	1-20	30	30
100	El Grandor, square		30	"
375	Capitana	1-40	30	"
6,400	Bryants	1-20	30	"
975	Bryants	1-40	30	"
2,000	Bryants	1-10	30	"
1,100	Lily Bud	1-20	25	"
300	Mitchell's Favorite	1-20	25	"
250	Gold Nuggets	1-20	25	"
1,700	Las Dos Naciones	1-10	25	"
4,550	El Premio de Cuba		$22	20
850	Silver King		21	17½
1,900	World's Champions		20	15
2,200	Choctaws		20	"
1,150	Club House		20	"
400	Safety, 5 rows	1-20	20	"
250	Volapuk	1-20	20	"
750	La Amistad	1-20	20	"
10	El Grandor	1-100	30	30

SPECIAL LIST

3,700	Flower Queen	1-10	$35
3,300	Perfeccion	1-10	35
2,450	El Aspicto	1-20	35
3,400	El Aspicto	1-10	35
2,550	Gloriana	1-10	30
7,150	Casa Grande	1-20	30
7,550	Eurekas	1-20	25
4,750	Reina del Tobacos	1-20	25
1,850	La Amazona	1-20	25
1,450	Portulana	1-20	25
4,000	Our Special	1-20	22

Total, 502,635

All Intending Purchasers are Cordially Invited to Call and Inspect this Stock.

L. CHAPUT, FILS & CIE.

Wholesale Importers, MONTREAL.

DO YOU REQUIRE

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CORKS OR CAPSULES?

If so, we will be pleased to furnish you with samples and prices. Any size Cork cut to order. Granulated Cork suitable for shoe factories.

S. H. EWING & SONS, 96 King St., MONTREAL.

oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $5; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.50 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; barrel onions, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $1.75 per box; grape fruit, $4.25 per box; Florida tomatoes, $4.75 to $5 per crate.

FISH.

The demand for fish generally, is active, and prices are firm. Halibut is quoted at 12½ to 13½c., an advance of 2½c. Salt and frozen fish of all descriptions are beginning to pick up for the Lent trade. We quote as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve,	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee... Quarts	$12 00
Cuvee Reservee... Pints	13 50
Carte d'Or.	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery— Quarts.	Pints.
Sec and Extra Sec. $28 00	$30 00
Mumm's—	
Extra Sec. 28 00	30 00
Moet & Chandon—	
White Seal 28 00	30 00
Brut Imperial 31 00	33 00
Perrier-Jouet—	
Brut 28 00	30 00
Reserve Dry 28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

The best selling tea in Canada today is

Blue Ribbon Ceylon

packed and sold by Blue Ribbon Tea Co.

12 Front St. East - Toronto

FLOUR AND GRAIN.

FLOUR.—A moderate trade continues at steady prices. We quote in carlots: Spring wheat patents, $4.05 to $4.30; winter wheat patents, $3.85 to $3.95; straight roller, $3.70 to $3.75; strong bakers', $3.80 to $4.

GRAIN.—There is nothing new to report on the local market. The demand is still light. Corn is now quoted at 68 to 69c., a decline of 3c. Our quotations are as follows: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 62½ to 63c. (for carlots in store); No. 2 barley, 57c.; oats, 47c.; buckwheat, 54 to 56½c. east; corn, 68 to 69c.

OATMEAL.—The market remains quiet. Rolled oats have dropped off slightly. We quote: $5.60 to $5.70 in bbls. and $2.70 to $2.75 in bags. Other qualities of oatmeals have declined proportionately.

FEED.—There is a steady and fair demand. We quote: Ontario bran, $20 to $20.50; mouille, $28 to $30; Manitoba bran, $20 to $21; shorts, $22 to $23 per ton, including bags.

BALED HAY.—A moderate trade is doing. Prices are: No. 1 timothy, $10.50 to $11; No. 2, $9.25 to $9.75; clover mixed, $8.25 to $8.50; clover, $7.50 to $8.25.

MONTREAL NOTES.

Fresh halibut is 2½c. higher.

Choice turkeys have advanced 1c.

Florida oranges have declined 25c.

Sugar is 10c. higher on all lines.

Patna rice has advanced ⅛c. per lb.

Chicago mess pork has declined 50c.

Comadre figs and tapnets are 15c. higher.

Californian tangerines have dropped $1.25 per box.

Florida tomatoes (best) have advanced 25c. per crate.

In eggs, select cold-storage stock are 2c. higher, and new laid, 3c. lower.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.
St. John, N.B., January 25, 1902.

THE past week has been particularly quiet. Of course, this is not unexpected. There is one pleasing feature in regard to our city: we feel we are about clear of the smallpox. We have had but one new case in some weeks. With our two large cotton mills running again—full time and full capacity—in fact, preparing to turn out more goods than ever before, we look forward to improved spring business. The winter-port business continues exceptionally good. We seem firm in our position as the winter port of Canada. Lumber, which is such an important interest, has been bringing good prices. In markets, sugars have turned slightly toward higher prices. In flour, there is no change. Beans seem rather easier. Ginger is very high. Cream of tartar remains at quite low figures.

OILS.—In burning oils trade continues large. Prices are low. Now that two companies have tank wagons on the streets there is almost no oil sold to the local retail trade in barrels, so the wholesale grocery has entirely lost this busi-

Clark's English Mincemeat

is packed in Tins—1s, 2s, 3s, 4s and 5s.

If you are looking for quality

Try a sample order.

You'll not regret it!

RIGAUD MOUNTAIN MAPLE SYRUP

REPUTATION FULLY ESTABLISHED

Place your orders at once for *Coming Spring.* Every tin sealed at the Bush.

Guaranteed Crop of Spring 1902—no old stock made over.

D. L. Macdonald, Rigaud, Que.

BRUSHES, BROOMS, WOODENWARE, ETC.

Our Representatives

are now on the road with full lines of samples and revised prices, and will soon be with you. It will be to your advantage to await their arrival, as they have with them the best values on the market in our lines.

UNITED FACTORIES, Limited

Head Office, TORONTO.

OPERATING
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

ness. In paint oils the season is early, though large buyers have bought quite freely. It is thought prices will likely be higher. In turpentine, little or no speculation is done. Lubricating oils are quiet. In cod oil, for which this is a primary market, prices are held firm.

SALT.—This is the season of active business in Liverpool coarse salt. With the winter-port steamers coming here, there is not only the active local business, but large quantities arrive for the west. Prices, this season, are quite a little higher than usual. In fine salt there is but light sales. We quote as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is very little business. Dealers complain that goods are sold too close. It is about impossible to get the advance in peas and tomatoes. Salmon show a wide range in price. There should be some further protection to the consumer. At least four distinct grades are offered, between which there is much range in value, but little means of knowing from the appearance of the package what quality of fish it contains. Fruits have but a fair sale, and except gallon apples, which are high and tending upward, there is little change in price. Domestic fish, as kippered herring, haddics and sardines, are in good demand. The first two lines are very firmly held.

GREEN FRUITS.—Business continues very active. In oranges prices continue very low; while the offerings of Californians are much larger than Floridas they sell at about the same figure. With the competition from other lines, it is impossible to get higher prices for the Floridas. Jamaicas are about done. Valencias are received by the direct Liverpool boats weekly, and show improved quality. In lemons, prices are low. A good, steady sale is reported. Apples show little change. Prices are firm. There is considerable stock held in Nova Scotia. Cape Cod cranberries are held firm at the high figures.

DRIED FRUITS.—This is somewhat of a quiet season. In raisins, the market is quite lightly stocked. The Californian market continues to advance. In loose muscatels a few have been bought in New York to cost lower than they could buy from the Coast. The bulk of the seeded held were also bought in New York. Malaga prices have not advanced in proportion. There have been quite a few of these used this season; that is particularly loose muscatels. Californian prunes, the only stock offering, are still low and there is quite a stock here. On the Coast rather higher values rule. Apricots and peaches are but fair sellers. Dates are rather higher. Figs have, as do peels, little sale after the holidays. The sale in both lines was quite large. Evaporated apples tend higher. Some old stock is offered, but there is no market. Owing to these high prices there is quite a little local sale for dried apples. Onions are very high.

DAIRY PRODUCE.—Butter is dull and it is difficult to move, except good stock. If quality is right full figures are easily obtained, but the bulk of the goods offered is poor. Cheese are dull in the local market, though outside values are rather better. Eggs are scarce, and to get good stock one has to look carefully. There is but a fair sale and good stock is held firm.

SUGAR.—Prices have been advanced 10 cents, and are quite firmly held. Sugar is still very cheap. There is a very strong feeling here favoring an English duty on bounty fed sugars, West-Indian sugars to be given a preference under the tariff.

MOLASSES.—There is no change. A fair stock of Porto Rico is still held. Prices are low. Some Antigua, of good quality is here, but it moves very slowly. In New Orleans some little of very nice stock is offered. Syrup has a light sale.

FISH.—The weather has been against the fresh-fish business during the past week, and this is the branch of the business which is looked to at this time. Prices show no change. Frozen herring is scarce. The North offers smelt freely. Immense quantities go to New York. In dry cod, there are continued light arrivals. Prices are unchanged. Pollock are dull. In smoked herring, a considerable quantity is held. Prices are low. In finnan haddies the movement is large. Pickled fish show no change, and any shad offered is very high. There is considerable boneless fish moving. Our quotations are as follows: Haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.60 to $1.70 per 100 lb.; pickled herring, $2.15 to $2.25 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, $1 per box; Shelburne, $2.50 per lb.; dry cod, $3.60 to $3.70; frozen herring, 75c. per 100; smelt, 5 to 6c. per lb.

FLOUR, FEED AND MEAL.—While flour is rather easier there is no change in the local prices. Feed is again very scarce. Importations are light. Oats are rather firmer and higher prices are expected. Oatmeal shows little change; the sale is light. Cereal foods are so largely used that they very much affect the consumption. In cornmeal there is a steady business, but the effect of the high price is felt. Beans seem rather easier. The demand is a quiet one. Hay is firm at the full figures. The export demand has been a great help to values. Barley and peas are very firm. Our quotations are: Manitoba flour, $4.70 to $4.80; best Ontario, $4.10 to $4.20; medium, $3.60 to $3.80; oatmeal, $5.60 to $5.75; cornmeal, $3.30 to $3.35; middlings, $26 to $28; oats, 56 to 58c.; handpicked beans, $1.60 to $1.65; prime, $1.50 to $1.55; yellow eye beans, $2.80 to $3.00; split peas, $4.85 to $5.00; barley, $4.70 to $4.75; hay, $12 to $14.

ST. JOHN NOTES.

Dearborn & Caw. have received a shipment of "Tea Rose Drips."

Hall & Fairweather and T. B. Barker & Sons have just received a shipment of "Beaver" hops.

Mr. Miles, who has been to England in the interests of "Red Rose" tea, arrived home last week. The sales for January have been large.

The Bank of New Brunswick, which up to the past year has never had any branch offices, is not only opening them at outside points, but is giving particular attention to city business. Some time since they opened a branch in the north end, and so satisfied are they with

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

Try the "Imperial" Brand

—OF—

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.

KINGSVILLE, ONT.

FISH——FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish

TORONTO

Toronto Fruit Merchants.

FRUIT - FISH

We have a full stock of Fish on hand ready for Lent, and will be pleased to hear from you.

Full lines of Prunes, Apricots and Peaches, in 25 and 50-lb. boxes—Fancy Stock at lowest price.

Your order will receive our prompt attention.
Send for our weekly price list.
Mail orders our speciaity.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Scientifically Prepared.

Being assured of the absolute purity of . . .

ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.

All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT,

St. Charles Condensing Co.,

Factories—
Ingersoll, Ont., and St. Charles, Ill.

ST. CHARLES, ILLS., U.S.A.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

We Pay Freight

Remember that we pay freight on 5-case lots of **KENT BAKED BEANS** to any station in Ontario. This leaves the retailer a net profit of 33⅓ per cent. on a quick-selling article. Can't make money any easier than that.

Have YOU tried them yet? Packed 2 dozen in a case, 90c. per dozen.

THE KENT CANNING CO., Limited, CHATHAM, ONT.

the results, that they are about to open one in the west end, or, as it is usually called, Carleton.

The annual meeting of the confectionery manufacturers of the Maritime Provinces was held here during the past week at the Victoria Hotel. Besides the local men, there were present: G. W. Ganong, M.P. for St. Stephen; H. H. Hamilton, of Pictou, and James W. Moir, of Halifax.

MANITOBA MARKETS.

Winnipeg, Man., January 27, 1902.

THE week has been an uneventful one in trade circles. Almost the only item of importance is the 10c. advance in sugar. Up to Friday the weather was mild as spring, but late Friday night the thermometer took a tumble and we are now having a touch of what we have come to look upon as characteristic Manitoba winter weather. There is still no snow and the owners of camps are much tried over its absence. A great deal of cutting has been done but little or no hauling has been accomplished, and it begins to look as if little could be done this winter. There is no doubt that absence of snow is affecting trade although the volume of business is very good. The majority of Manitobans have read with envy of the heavy snowfalls in the east and think a little might have been spared for the Prairie Province.

SUGARS.—All grades of sugar have advanced 10c. on this market. Extra standard granulated, $4.95; bright yellows, $4.30; extra ground, in bbls., $5.45; extra ground, in boxes, $5.70; powdered, in bbls., $5.20; powdered, in boxes, $5.45; paris lumps, in bbls., $5.45; paris lumps, in ½ bbls., $5.55; paris lumps, in 100-lb. boxes, $5.45; paris lumps, in 50-lb. boxes, $5.55.

SYRUPS.—All corn syrups show an advance and quotations are now 3⅜c. in bbls. and 3½c. for ½ bbls.

MOLASSES.—There is not much movement in molasses, but prices are fairly firm at 48c. for Barbados and 30c. for New Orleans.

EVAPORATED AND DRIED FRUITS—Although there is not much movement in the raisin market prices are very firm and slightly higher. Four-crown Valencias are worth $2.25 to $2.30, and fine off-stalk, $2 to $2.05. There is considerable movement in prunes and small sizes are scarce. The market is firm and slightly higher. Prices run from 4¾c. for 120-130's to 9¾c. for 30-40's. All Californian evaporated fruits are very firm. Evaporated apples and dried are unsatisfactory and prices are high and quality of stock low. Dried apples are 7¾ to 8c. and evaporated, 11½c. Cooking figs are higher and quoted at 4½ to 5¾c., according to grade and package.

CANNED GOODS.—The situation presents no new features this week. The advance on tomatoes has been maintained and buying has been heavy in anticipation of further advances. It would seem, however, that wholesale houses here have made no large purchases in the east since the advance took place, the major portion of them carrying heavy stocks and not requiring anything, but perhaps small sorting orders. Peas and corn are selling well and this season has witnessed an increased sale of asparagus and canned beets. Canned fruit is in moderate demand all the time, but there is not the sale of canned fruit that there was some years ago, more particularly in connection with the city trade. Prices for canned goods are now as follows: —Strawberries, heavy syrup, $3.25; preserved, $3.60; raspberries, preserved, $3.25; syrup, $2.95; blackberries, $2.75; finest fall creamery are reported at 21½ gooseberries, 2's, $2.90; 2's, preserved, $3.60; peaches, yellow, 2-lb. tins, $4.00; 3-lb. tins, $6; pears, 2-lb. tins, $3.50; 3-lb. tins, $4.50; apples, 3-lb. tins, canned, $2.50; 3-lb. tins, preserved, $3.65; gallon, canned, $1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, $4.25; Lombard, $4.20; damson, $4.20; egg, $4.20; peaches, $4.75; pears, $4.95; apricots, $4.75; cherries, white, $5.50. Canned vegetables — Tomatoes, $2.25 to $2.35; corn, 2-lb. tins, $1.90; peas, 2-lb. tins, $1.95; beans, 2-lb. tins, $1.85; pumpkins, in 3-lb. tins, $2.10; sugar beets, in 3-lb. tins, $2.20 per case.

GREEN FRUITS.—Very dull market with a limited range. Oranges, lemons, apples, cranberries and bananas are practically the only things moving. There are no changes of price to note in these lines. Californian navel oranges are $3.75 to $4.75 per case, according to sizes; lemons, $5.25; bananas, $3.50 to $3.75; apples, $5 to $6 per bbl.: short in supply and most unsatisfactory in quality.

FLOUR.—Locally, the market has been dull and there has also been a falling off in the demand from the east. Export trade to South Africa and Australia continues fairly active, one milling concern shipping 500 tons to Australia this last month. All mills are quoting the same prices for flour as follows: Ogilvie's Hungarian Patent, $2.00; Glenora Patent, $1.85; Alberta, $1.65; Manitoba, $1.55; Imperial XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Co., Five Roses, $2.00; Red Patent, $1.85; Medora, $1.45; XXXX, $1.25; Hudson Bay Hungarian, $2; Strong Bakers', $1.85; Leader, $1.50; Gladstone Sweet Home Hungarian, $2.00; Home Rule, $1.85; Headingly Hungarian, $2.00; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

CEREALS.—This market is somewhat dull and without marked change of any kind. Rolled oats shipments to the east are not as large as they were ten days ago, although still of goodly proportion. Quotations are: 80's, $2.40; 40's, $1.20; in 20's, 65c.; granulated and standard oatmeal, $2.90 to $2.95; split peas, $2.75 to $2.80 per 98 lb.; rolled wheat, $2.30; cornmeal, $2. Pot and pearl barley have advanced 10c. per 98-lb., and are now quoted at $2.35 and $2.65 respectively.

BUTTER.—Matters are in a little better shape than at the end of last week so far as receipts are concerned, but no improvement in quality is reported. The demand for the best quality of table butter is still poorly supplied and separator-made bricks in small quantities are jobbing at 25c. The amount of this quality of butter is extremely limited. Sweet fresh dairy in tubs and rolls jobs from 17 to 19c., according to its grade. There have been no receipts of creamery butter for the week. Held creamery in boxes jobs at 22 to 23c., while held creamery bricks, of which there is a small supply, job at 25c. There is still room on this market for a very considerable supply of really first-class dairy butter.

CHEESE.—Present holdings of cheese are small; in fact, there is practically no Manitoba-made now in jobbers' hands. One car received from Ontario proved to be white cheese, which is never popular on this market. Why, no one seems able to explain. A further car of good colored from Ontario is expected to arrive in the course of ten days. The price is firm and somewhat higher, being 11 to 11½c., and one or two sales have been made at 12c., where the quantity taken was small. Ontario cheese to arrive is certain to be quoted at 12c.

EGGS.—The very mild weather of the past few weeks has tended to relieve the situation as regards a supply of fresh eggs and all produce houses have been receiving fairly liberal offerings, so much so, in fact, that the price has fallen off for strictly fresh-gathered Manitoba eggs. These are, at present, jobbing for 27c.; Ontario eggs, 25c., and limed at 22c. The mild weather has come so early and has not been succeeded by a genuine cold snap so that dealers do not anticipate the present supply being kept up, and prices are liable to advance again any day. Guaranteed new-laid have only brought 35c. wholesale the last few days and are retailing at 40c. All dealers report an increased demand for eggs this year over any previous season and a greater willingness to pay higher prices.

FISH.—All dealers are laying plans for an excellent supply of fish for the Lenten season, and it is doubtful if Winnipeg has ever been better supplied in the first line than at present. Smoked, dry, and salt fish.—Finnan haddies are plentiful now and the quality is good. The price is shaded somewhat and quotations are now 7¾ to 8c. Lock fyne herring (very choice) are offering in kegs at $1 and in firkins, $1.75. Labrador herring are more plentiful and half barrels are worth $3.80. Smoked herring (Digby chicks) are worth 17 to 18c. per box. Bloaters are now in full supply at $1.50; cod, 6½c.; mackerel, $1.80. Fresh fish, frozen.—Oysters are still in active demand at $2 to $2.25 per gallon; trout, 10c.; British Columbia salmon, 9c.; halibut, 11c.; fresh cod, 7c.; fresh haddock, 7c.; shad, 9c.; mackerel, 10c.; smelts, 7½c.; tommy cods, 5½c.; flounders, 5½c.; herring, 15c. per dozen.

POULTRY.—No new receipts are coming in and practically all business is with frozen stock mainly from Ontario. The demand is dull and has been for the past ten days. Prices are without change. Fowl, 8½ to 9c.; chicken, 10c.; geese, 9 to 10c.; ducks, 9 to 10c.; turkeys, 12 to 13½c.

VEGETABLES.—Dealers report this market very slow, more so than is customary, in fact, and no reason can be assigned for the extra dullness, unless it is that the rumors of potatoes and in fact all vegetables being high which were circulated in the fall, caused householders to lay in larger stocks than usual and thus curtailed the ordinary day-to-day winter trade. No change of price is reported for week. We quote as follows: Potatoes, 30 to 35c. per bushel; carrots and beets, 45c. per bushel; turnips, 20 to 25c. per bushel; cabbage, $30 to $35 per ton; onions, 3c. per lb. The supply of lettuce, parsley and radishes is abundant. Price per doz. 40c. The celery supply is growing short and nothing worth having can be got under 60c. per dozen.

Will You Read—OUR—List To-day?

Best American Pickles, Pints (Assorted) $1 doz.	**375 Boxes Cal. Prunes,** 90/100 Good 1900 Stock, 4¾c.	**Best American Pickles,** Half Pints (Assorted), 85c.

Your Orders—Please Send—Without Delay.

Lakeport Corn, F.O.B. Trenton, 72½c.	**Knight Parlor Matches,** 40 Boxes in case, - $3.90.	**Lakeport Peas,** F.O.B. Trenton, 72½c.

The Goods And Prices Are All O.K.

Hero Sulphur Matches, 40 Boxes in case, - $3.40.	**Handsome Canister Free** With Ceylon Green Tea.	**Good Pink Salmon,** A Snap at 90c.

John Sloan & Co., - Toronto

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing; ours don't.

F. R. LALOR CANNING CO., Limited Dunnville, Ont.

NOVA SCOTIA MARKETS.

Halifax, January 27, 1902.

CONSIDERING the season of the year—a month in which business is not usually very heavy—January, so far, may be considered as showing a fairly good business. The remarkably open winter contributes largely to this state of things, but business men are now hoping for a change, and the regular snowfalls of the season, as other lines of business—lumbering, for example—being retarded, will affect largely other business. This is particularly so with the grocery and provision trade.

* * *

Travellers are sending in fairly good orders from all sections of the country, but the effort of the wholesalers to sell on shorter time will contribute to reduce the size of orders. If goods have to be paid for on thirty days, they will be bought in thirty-day quantity. This will entail a greater number of regular trips by the travellers to keep the trade of their customers. In the end it will be a benefit to the wholesaler, and, no doubt, equally to the jobber and retailer.

* * *

The provision market remains steady and prices are firm and high. Butter is still scarce and high. Eggs are scarce and case eggs (fresh) during the week went up 2 cents to 24, but on Saturday dropped again to 23. Potatoes are still high, the wholesale price standing at 40 to 50c., according to quality. The cheese market is dull and price unchanged. In fact, this month and February mark very little change in provisions. March will doubtless see many changes.

* * *

Sugar, which had dropped 10c. per cwt. ten days ago has gone back to the old figures of a few months ago. Teas, tobacco, biscuits of all kinds, in which the trade is fairly steady, remain at the former prices, the latter being the only line susceptible to the recent increases in the price of flours.

* * *

The fish market may be considered—that is as far as prices go—but when one drops down the wharf of one of the many fish dealers in the city, the business would be considered "rushing." Every day sees a number of schooners discharging their cargoes from various ports, and the dealers are taking care of the fish and storing them away in hopes of a more favorable market. Lent is soon coming on, which will give this market a boom. Regular shipments are still being made to the West Indies, though the market there has not greatly improved. Seven hundred crates of live lobsters were shipped from Yarmouth last Wednesday, and brought $15.

The Victorian sailed on Tuesday with the second half of the C.M.R. As already noted, the larger part of her provisions for the 30 days' voyage were brought over from England, where, it is claimed, they could be purchased much cheaper. The firm of A. W. Mailing & Co., however, had an order to place on board 50,000 lb. of beef, for which cold storage had been provided. This is the only large order for the outfit.

R. C. H.

EXPORT POULTRY TRADE.

THE most notable advance in this branch of agriculture during the past season has undoubtedly been along the line of the export trade. The experience of the past in the departments of beef, pork, cheese and dairy products as regards export is now being repeated in the poultry industry. In a large farming and producing country like our own, with a limited population of consumers, it is well known that if a good trade in any product is to be built up, the demand must be created in some other country differing from ours in general conditions. The country that English-speaking people most naturally first look to is England with her crowded millions and enormous wealth. To her nearly all our overproduction finds its way, and a ready sale is always found for it, if the quality is good. After the demand is established a certain feature always crops up and that is the shipping of inferior grade of goods. The enormous demand leads to close scouring of the country and keen competition among buyers, causing prices to rise. In this way a forced supply is created and anything and everything is sold for and expected to do for export. At this point the poultry industry stands to day.

In a recent conversation with Dr. Boultbee, manager of The Canadian Produce Co., he gave the following facts regarding last season's business :

The company did not begin to get anything like the quantity they wished this season ; in fact, there is no chance of the demand being filled, or nearly so, for years to come, even if the production is doubled every year. The keen demand and the inadequate supply made prices rise this season 1 or 2c. per lb. over a year ago. The price, therefore, being very remunerative, everyone sent in everything he could, and the consequence was The Canadian Produce Co. was flooded for a time with wastrels, culls, skins and dying chickens that had to be given away or thrown out, as they were not even fit to sell in the local market, where almost anything goes, and these were sent in for export. It is here that the great mistake and danger to the export trade lies—poor quality. The fault does not lie with the exporting companies, but with the farmers, and the remedy is also in their hands.

The Canadian Produce Co. assert that 33 per cent. of Canadian farmers do not know what a fat chicken is, because they never owned nor saw one. It was a common occurrence with the company to receive a crate of chickens which the fond owners would describe as "extra fine birds," and when they arrived, lo and behold they were a lot of big fowl such as Cochins, Brahmas, or Plymouth Rocks, without an ounce of flesh on them more than sufficient to keep their bones from falling apart. The farmer must wake up to this matter. Fat chickens are wanted and every chicken must be fat, not ordinarily or in fair condition. And it should be no hardship to supply these as the matter of fattening has been gone thoroughly into by our Governments, and is now down to a fine point and easily within reach of every farmer. Besides, the additional weight gained easily pays the expense of putting it on. This point must be clearly understood, chickens for exportation must be as fat as possible, the farmers must keep pace in quality as well as quantity or Canadian poultry will lose the position that it holds in England to day, namely, the first.

So anxious and in earnest are the Canadian Produce Co. to have this matter thoroughly understood that Dr. Boultbee allows us to state that he will speak on the subject of export poultry before any Farmers' Institute meetings entirely at his own expense, and we also understand that Mr. Creelman fully sanctions and approves of his doing so. Any Institutes that desire to secure Dr. Boultbee's services may address him in the care of the Canadian Produce Co. in Toronto.

RATING OF RUSSIAN FIRMS.

Under date of December 20, 1901, United States Consul-General Holloway, of St. Petersburg, says : "One of the greatest hindrances to American business in Russia has been the difficulty in ascertaining the financial standing of firms soliciting credit, as commercial or inquiry agencies are unknown in this country. The usual way of prosecuting such inquiries is through special attorneys, who investigate and report on each case separately, charging according to the time occupied, viz., from 10 to 100 rubles ($5.15 to $51.50). I am now advised that the Bradstreet Co., through its New York or Berlin agencies, is prepared to report on the financial standing of Russian business men, corporations, and firms."

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
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T. H. Estabrooks,
St. John, N.B.

Dear Sir,—"Red Rose Tea shipped 28th ultimo was duly received, and about sold out. I have other Teas put up in lead packets which cost me the same money, but cannot sell same when I have Red Rose in stock. It is a Tea that suits the trade. You can draw on me at sight for amount of invoice and ship me two more cases same as before.

"Yours truly,

"_____"

The above is a copy of a letter received from a well-known merchant and was unsolicited. It helps substantiate the claims I make for Red Rose Tea:

IT SUITS THE TRADE. IT IS A BUSINESS-INCREASER.
IT WILL HELP YOU MAKE MONEY.

A POST CARD WILL BRING YOU SAMPLES AND PRICES.

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LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In Pliable Licorice, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

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CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of **Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans.** What are your requirements? Write for quotations to

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JAS. B. CAMPBELL. **WILLIAM PRATT.**

THE BEET-SUGAR INDUSTRY.

WORK ON THE WIARTON FACTORY.

NOW that the beet-sugar bonus and free site by laws at Wiarton, Ont., have been carried by the electors, the establishment of the factory there is assured. The directors of the Wiarton Beet Sugar Manufacturing Co. are busily engaged in making their preparations for building as soon as the season will permit. Already they have placed an order with a large United States firm for the steel work of their factory, the magnitude of which becomes very apparent when it is known that there are only two firms in existence who manufacture such heavy material as is used in these buildings. To provide stone for the factory, the quarry is being worked every day and the material is hauled by the carload from a siding nearby to the site of the factory where it is unloaded. The new railway siding into the grounds is now ready for the rails, which will be laid as soon as they arrive. Altogether 150 hands will be employed as soon as spring opens, erecting the buildings and installing the machinery, which has to be in before October 1, when the factory is to commence making sugar.

Already 3,000 acres for beet-growing have been secured by contract and no difficulty is expected in bringing up the list to 4,500 acres, the amount required. They also expect to have by next fall beets sufficient to keep the factory in operation. The quality of the beets grown around Wiarton has been proved by tests during the last four years to be second to none in Ontario, and so there will be no scarcity of the raw material once the industry is started.

INCREASING THE STOCK.

It is announced that the stock of the Wiarton Beet Sugar Manufacturing Co. has been increased from $150,000 to $500,000, to be divided into 20,000 shares of $25 each. The Wallaeeburg Sugar Co. may also increase its capital from $300,000 to $325,000.

SUGAR BEETS IN MANITOBA.

The report of the Manitoba Department of Agriculture was laid on the table of the House on January 24. At the outset the information published in the recently-issued crop bulletin was given in full, the acreage and yield of grain crops being reproduced, as before published. A section is also devoted to sugar beets, it being said :

"The experiments made in 1900 were unfavorable on account of the dry season. This season experiments were continued on similar lines. The result of the test this year is thus succinctly referred to by Professor F. T. Shutt, chemist, Central Experimental Farm, Ottawa :

"'The data for sugar content and purity indicate, I regret to say, in by far the larger number of instances, beets too poor for profitable manufacture.

"'The appearance of the beets in several of the samples showed that the roots had not been kept earthed up. This fact, no doubt, accounts in part for low results, and a further cause may be found in the unfavorable weather of the past season.

"'Though the results are far from encouraging, it is possible that exceptional conditions of season and neglect of special

President W. J. Sykes,
Of the Toronto Retail Grocers' Association.

culture may be answerable for the low average obtained.

"'Dealing with the proposal to found an agricuitural college, the repoit mentions the work of the commission, and goes on to point out that experience has proved Provincial lands to be not inexhaustible, and therefore emphasizing the need for education along the right lines.'"

CIGARS IN THE WRONG BOX.

A Hamilton cigar dealer, E. Engel, has gotten himself into trouble by selling cigars out of a box other than new it is alleged. The charge is that he sold non-union made cigars from a box bearing a union label. It is said that the Inland Revenue Department is interested in the prosecution. The case will be heard next week.

WEIGHT OF BUTTER AND CHEESE.

The investigation regarding the alleged abuses in the weighing of cheese and butter at Montreal was begun last Tuesday, January 28, by W. G. Parmalee, Deputy Minister of Trade and Commerce, who has been appointed a Royal Commissioner to investigate into the matter by the Hon. Sydney Fisher, owing to representations made to him by a number of farmers and others.

These rules were drawn up by the Board of Trade of Montreal and adopted by the Butter and Cheese Association, who all unite in declaring that they are very fair. But the farmers, on the other hand, unanimously declare that they are decidedly unfair, hence the Royal Commission. After getting through with Montreal, the commissioner will proceed to St. Hyacinthe, Victoriaville, Brockville and Cowansville, in all of which centres it is expected that a great deal of evidence will be given.

SIXTY CENTS ON THE DOLLAR.

At a meeting of the creditors of Scott & Welch, Moorefield, Ont., at the office of R. Osler Wade, Toronto, on Monday, it was decided to sell out the stock to A. S. Scott & Co., Moorefield, at a price in cash which would pay the creditors 60c. on the dollar. The liabilities were $5,267.30, and assets nominally $5,370.61. The chief outside creditors were : The Watson, Foster Co., Limited, Montreal ; Fried, Wright & Co., London ; Dean & Westlake, Woodstock ; J. C. Taylor & Co., Hamilton, and Lucas, Steele & Bristol, Hamilton.

CREAMERY FOR ORILLIA.

It is announced that a creamery is to be established at Orillia, Ont., the capacity of which will be about 5,000 lb. daily. This will be built by Christopher Moor, who has been previously dealing in dairy butter, handling as much as 200,000 lb. last year. This has encouraged him to build, as he hopes to secure better prices for the creamery product. To insure the success of his new venture in every way he will install the best and most modern machinery and secure the services of the best buttermaker that can be found. The assistance of the Ontario Department of Agriculture will also be enlisted. It is to be arranged that milk can be brought in from within a radius of 16 miles of Orillia. This will result in a large increase in the number of cows kept by the farmers and bring considerable money into that district.

CURRENT MARKET QUOTATIONS

January 30, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 32.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$.....
" " pound blocks	17	18	17	18	21	22
" " tubs, best	16	17	14	18	18	20
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb	... ..	11	10½	10¾	10½	11
Eggs, new laid, per doz	.....	32	25	26	19	20
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 50	2 75	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90		80	90	95
Corn, 2's	75	80	80	85	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 80	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	80	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 80	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 50	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 85	1 10	1 25	1 80	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	...	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	85	87½	87½	90		1 00
Lobster, 1alls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Alberl, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10¼	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	3 50	3 25	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 50	.....	.....
" Mexicans, per box	.....	.....	.....	2 25	.....	.....
" Valencias, per case	.....	.....	3 25	3 50	.....	.....
Grape Fruit, per box	.....	.....	4 50	5 00	.....	
Pineapples, each, by case	.....	.....	.25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....		3 00	3 00	3 50
" California	.....	.....	3 50	4 00	.....	3 00
" Messina, per box	2 75	3 00	2 50	3 00	.....	.....
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 50	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg	..	...	5 50	5 50	5 00	6 00
Cranberries, Cape Cod, per bbl.	9 50	10 50		9 50	9 50	10 00
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	3 50	3 75
SUGAR						
Granulated St. Law'ce and Red	.....	4 00	.....	4 18	.....	3 95
Granulated, Acadia	.....	3 85	.....	4 13	.....	3 85
Paris lump, bbls. and 100-lb. bxs	.....	4 40	.....	4 68	.....	4 60
" In 50-lb. boxes.	.....	4 50	.....	4 78	.....	4 80
Extra Ground Icing, bbls.	.....	4 40	.....	4 95	.....	..
Powdered, bbls	.....	4 05	.....	4 70	5 50	5 80
Phœnix	.....	3 80	.....	4 18	.....	.....
Cream	.....	3 90	.....	4 13	.....	.....
Extra bright coffee	.....	3 75	.....	4 03	.....	.....
Bright coffee	.....	3 75	.....	3 93	.....	.....
Bright yellow	.....	3 65	.....	3 93	.....	3 65
No. 3 yellow	.....	3 55	....	3 73	....	3 45
No. 2 yellow	.....	3 45	.....	3 63	....	
No 1 yellow	.....	3 25	...	8 43	..	.....

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	.....	80
" " " boiled	.....	82	.....	81	.....	83
Turpentine, single bbls.	.....	58	.....	57	61	63
Benzine, in bbls., per gal	.....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	... ..	45	50	.....	.....
Barbadoes	.. ..	29	.....	32	26	28
Porto Rico	.....	.....	88	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" 2-lb. can	8 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bonil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filialras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	5⅞	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" ½-cases	.....	6	6 6	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	3¾	4	4½	4¾	.....	.....
" Sairs	.....	3½	4¼	4⅝	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8¼	8½	9
" " 50's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7¼	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6¼	5¼	5½	8¼	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	..	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected		6½	.....	6½	5¼	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	6	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¼	.....	.....	8	8½
" " 4-crown	7¾	8		.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9¼	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	8 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	8 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00		.....
" Connoisseurs C'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	11	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	...	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	21 00	22 00
Plate beef	12 50	13 50	....	13 00	13 00	14 50
Lard, tierces, per lb.	..	11	.....	11¼	11¾	12½
Tubs		11¾	.....	11½	12¼	12¾
Pails	11¾	12	.....	11¾	12½	13

CHRISTIE'S MAPLE CREAMS

A tasty biscuit topped with Marshmallow and Maple Cream.

Packed in Tins and Boxes.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

Ask Your Wholesale Grocer

to send you a trial order of **"NEILSON'S Home-Made Mince Meat."** (Remember the name.) Sell it to your best customers and we know the repeat order will follow just as sure as daylight after darkness. Experiment.

2-lb., 5-lb. tins; 12-lb., 27-lb. pails; 65-lb. tubs.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	28	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	13	18	12	13
NUTS						
Brazil	.....	.....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnnts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop	.....	1 75	.....	1 65	.....	1 90
" " 3-hoop	.....	1 90	.....	1 80	.....	2 05
" half, and covers	.....	1 75	.....	1 70	.....	1 75
" quarter, jam and covers	.....	1 25	.....	1 20	.....	1 45
" candy, and covers	2 50	3 00	2 35	2 75	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 00	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	.....	6 50	.....	8 00
" " 3	6 00	6 25	.....	5 75	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	13	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	33	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	33	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5¼	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¾	5
Tapioca	3⅞	4	.....	4	4½	5

If Better Profits and Larger Sales

are what you are looking for, my goods will help you wonderfully, for they have the qualities which will bring that result quicker than any others.

THE "CONDOR" Japan Teas, either Yokohama or Kobe, have the perfect liquor so much appreciated by lovers of good tea. Your attention is especially called to—

"Condor" XXX at **19c.** **"Condor" XXXX** at **22½c.** **"Condor" V** at **24c.**

"Condor" L at **19c.** **"Condor" LX** at **27½c.** Lead packets, put up in Japan. 1-lb. and ½-lb. 60-lb. cases. Retails at **25** and **40c.** per lb.

THE "OLD CROW" blends of black teas give a rich, flavory infusion, delightful to a connoisseur. They are put up in useful bronzed tins, of 10, 25, 50 and 80 lbs.

No. 1 at **35c.** No. 2 at **30c.** No. 3 at **25c.** No. 4 at **20c.** No. 5 at **17½c.**

"NECTAR" TEA—The perfection of all black teas, in lead packets; fragrant and delicious. Green label, **20c.** Chocolate, **25c.** Blue, **36c.** Maroon, **45c.**—fancy tins at **32½, 42½** and **50c.**—retails at **26, 35, 50** and **60c.**

MADAM HUOT'S COFFEE—The gem of all Coffees. In 1-lb. and 2-lb. Canisters only. It is pure, rich, creamy. It has no equal—1-lb. tins, **31c.,** 2-lb, tins, **30c.** per lb.

THE "CONDOR" MUSTARD—The finest and the best for table and medical use—will help your digestion if used at the table, but will raise your skin if used as a plaster—

12-lb. boxes, ¼-lb. tins, **35c.** per lb., ½-lb. tins, **33c.,** 1-lb. tins, **32½c.**

1-lb. stone jars, **35c.,** 4-lb. stone jars, **$1.20.**

THE "OLD CROW" MUSTARD—A fine mixture containing nothing but the best ingredients. By far the best for the price—

12-lb. boxes, ¼-lb. tins, **25c.** per lb., ½-lb. tins, **23c.,** 1-lb. tin, **22½c.**

1-lb. stone jars, **25c.,** 4-lb. stone jars, **65c.** per jar.

SPECIAL LINES—BARGAINS—

20 Half-Chests **Ceylon Black Tea, nice leaf, good serviceable liquor, at 12½c.**

150 Half-Chests Japan Tea, broken leaf, **but fine in the cup, 13c.**

100 Half-Chests Japan Tea, sundried leaf, fine make, splendid liquor, **15½c.**

TO ARRIVE IN A FEW DAYS—

90 Half-Chests, large leaf, fannings (winnowing), fine, bright, strong liquor, **9½c.**
As they are scarce and in good demand don't delay if you want any.

10 Chests, beautiful, rich, highly flavored, Darjeeling Indian Tea, at **45c.**
A little parcel of rare cup quality.

Ask for Samples--it will pay you.

Specialty of High-Class goods in Teas, Coffees, Spices and Vinegars. Wholesale.

E. D. MARCEAU, 281-285 St. Paul St., Montreal

THE PROVISION TRADE.

The Markets—How to Make Blood Sausage—Miscellaneous Notes.

HOW TO MAKE BLOOD SAUSAGE.

We will feel especially favored if you will furnish us with a recipe for blood sausage. We are killing pigs, and making it pay.

USE all kinds of cheek meat, heart, lungs and pork rinds. It is hardly necessary to give any proportion for the mixing of these, as the quantity can be regulated entirely by the material at hand. Put the pork rind in a pudding net and boil until three fourths done; boil all the meat to be used in the sausage in the kettle until fully done (in doing this, it is necessary to boil slowly, and let the water cover the meat only so that the fat rising to the top can be easily removed, as by omitting this the appearance of the sausage would be impaired); to this mixture add salt, pepper and other spices, according to taste. Care must be taken in the first cooking of the pork rinds, not to boil too long, otherwise it would become too pulpy, when cooked the second time with the other meat. Rinds require a longer time cooking than the other meats, hence the necessity of having it partly done before mixing with the other meats. Take a gallon of beef or hog blood, immediately after the animal has been killed, and stir it long enough to make it retain its natural fluid condition. Mix with 15 pounds of the meat mixture, as above described. The mixture is then filled in casings (either beef bungs or beef middles can be used for same). Fill the casings three quarters full with a funnel, and cook slowly until done, which can be easily determined by pricking the same; if no blood flows and the sausage floats well up to the top, the same is done. Stir the sausage gently while boiling, in order to effect thorough mixture of the blood and meat; this prevents the sausage from having a one-sided appearance. After removing the sausage from the kettle, place same in fresh, cold water and allow it to remain until cold, then place side by side on a board to dry.—Butchers' Advocate.

THE CANNED BEEF INVESTIGATION.

"I regard it as extremely unfair," said a high official of the Militia Department yesterday, "that pending the report of the experts who are examining samples of the Canadian tinned meat, condemned by the War Office specialist in Cape Town, there should be broadcast references to the subject as an 'embalmed beef scandal.' In a day or two the Dominion analyst will have concluded his chemical test and the finding of the commission will be made public. In the meantime we know that to all appearances and judged by ordinary tests the beef is really of superior quality. I examined a case of this beef which had been kept for six days in a warm room after being taken from the tins, and I can assure you it was still perfect in preservation, flavor and appearance. As a matter of fact, this beef, which is of the brand ordinarily put up by a leading Canadian firm of packers, is a far better article than the canned beef put up in Chicago and St. Lonis. In the latter cities the prime cuts are usually supplied to the retail trade in the United States, only the neck, brisket and other inferior parts being reserved for canning. The Canadian packers, on the other hand, use smaller cattle, such as cannot be profitably exported, and all the beef portions of the carcase are canned, steak, sirloin and all. The result is a superior article of canned meat, and the samples I have seen of the beef returned from South Africa are fully up to the Canadian standard of excellence."

Asked to account for the adverse report of the War Office expert upon Canadian canned beef, the officer replied that either it was due to inferior foreign goods being mixed with the consignments from Canada, or to some mysterious influence at work to destroy the reputation of the Canadian product in the interest of unscrupulous foreign packers.—Citizen, Ottawa, January 24.

CLAIMS AGAINST A COLD STORAGE COMPANY.

In the matter of the winding-up of The Toronto Cold Storage Co., Limited, John Winchester, official referee, is advertising that the creditors and others having claims against the said company send them in with their names and addresses to E. R. C. Clarkson, Toronto, the liquidator, on or before February 13. The liquidator's report will be considered on February 17 at Osgoode Hall.

THE PROVISION MARKETS.

TORONTO.

Sparser offerings in western and northern hogs are reported this week, with market dull, the price being $7.50 per 100 lb. in carlots, only very exceptional lots bringing as high as $7.75. Dressed hogs on the St. Lawrence Market have been scarce this week, but it is difficult to quote prices for them owing to the unsettled condition of the live hog market, live hogs having taken another fall of 25c. Beef is very firm, and carcasses have advanced 25 to 50c. per 100 lb. Veal is also firm, and now brings as much as 1c. per lb. more than last week. We quote: Dressed hogs, $8.00 to $8.25; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 7 to 7¾c. Live hogs: Selects, $6.12½, and lights $5.87½ per 100 lb.; choice export cattle bring $5 to $5.40 per 100 lb.; lights sell at $4 to $4.50.

The prices in provisions are steady, with a good demand for cured meats of all kinds. Lard is quite active and provisions firm. We quote: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

ST. JOHN, N. B.

In barreled meats, movement is light, and prices are very firm. Considerable local-packed pork has been used. In lard, there is a fair stock held. Prices are high and firm. In compound, prices are rather higher. Fresh beef is rather dull and shows a wide range in price according to quality. Round hogs are scarce, and for nice stock full figures are easily obtained. Clear pork, American, $22 to $23; mess pork, domestic, $21; plate beef, Canadian, $13.50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 4 to 6c.; fresh pork, 7½ to 8c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound, tubs, 10c.; compound, pails, 10¼c.; refined lard, compound, Fairbank's, tubs, 10¼c., pails, 10½c.

We will require large quantities of

EGGS AND POULTRY

during the next two weeks to fill orders at good prices. Ship to us immediately. We assure you profitable returns.

The J. A. McLean Produce Co., Limited

75-77 Colborne St., Toronto.

Established 1873.

Pork Packers, Commission Merchants, Buyers and Exporters of

Eggs, Butter, Cheese, Poultry.

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E. - TORONTO.

Have your customers asked you for

REGISTERED Bow Park BRAND HAMS

. . OR

REGISTERED Bow Park BRAND BACON

If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by

Shuttleworth & Harris,

BRANTFORD, CAN.

Toronto Agents:

THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

MONTREAL.

There is a good demand for almost all classes of provisions and hog products. An increased inquiry is experienced this week for smoked meats for the Easter trade. Prices on live hogs are somewhat steadier, and there are more coming in. There is more Chicago mess pork in stock now, and on Jones', a second brand of Armour's, there has been a drop of 50c., prices now being $22.25 and $22.50. Lard is in good demand, especially compound lard. Fairbank's Snow White and Globe have been advanced to $1.75 per pail, a rise of 2½c. We quote as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2 02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60 lb. tubs, for Quebec and Ontario.

WINNIPEG.

CURED MEATS—Market is firm with fair demand, and no change of price is to be noted for the week, although there seem to be rumors of advances in the air. We quote as follows: Sugar-cured hams (smoked), 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies 14c., backs, 14c.; spiced rolls, 11¼c. Dry salt, long clear, 11c.; dry salt backs, 11⅛c.

LARD—Market has been firm all week with considerable demand, and dealers report American lard firmer. We quote: 50-lb. pails, $5 85; 20-lb. pails, $2.40; American, 20 lb. pails, $2.55; 3 and 5-lb. tins, in 60-lb. crates, $7.55.

SAUSAGES—Demand is good and no change in price to record. Quotations are: Bologna, 7c.; pork, 8c.; liver sausage, 6c.; Vienna sausages, 10c.; blood do, 6c.; head cheese, 6c.

DRESSED MEATS—There has been considerable more demand this week, and, as supplies in sight are not large, more especially in the better grades, the prices are firm and have advanced slightly. Best city dressed beef is worth from 6¾ to 7c.; country dressed from 5¾ to 6c. Mutton is nominal at 8c. and lamb 9c., but nothing is doing at the present. Hogs are coming in pretty freely, but prices here are firm and run from 7¾ to 8⅛c. for the best grades of bacon hogs.

PROVISION TRADE NOTES.

The Vogel Meat and Packing Co., Limited, Edmonton, N.W.T., has been incorporated.

The assets of the Toronto Cold Storage Co., Limited, of Toronto, have been advertised for sale by tender.

As a result of stealing six cases of lard containing 102 tins from the rear of Earsman Hardie's warehouse on Wharf street, Vancouver, B.C., one night recently, one Chinaman, Jing, is in durance vile where he will stay to think it over for two long months. Another Chinaman was in this matter of thieving, but he escaped arrest.

NEW YEAR 1902

Merchants will please bear in mind that fine quality is what is aimed at in

COWAN'S

PERFECTION COCOA.
ROYAL NAVY CHOCOLATE.
CAKE ICINGS.
CHOCOLATE CREAM BARS.
CHOCOLATE GINGER, WAFERS, Etc.

COWAN'S FAMOUS BLEND COFFEE
IS REALLY PERFECTION.

THE COWAN CO., Limited, - TORONTO.

TOMAHAWK CANADA

IRISH PROCESS CANADIAN BACON

"There is nothing too good for the Irish" has heretofore literally applied to the product of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

Hams and Bacon Unexcelled in the World.

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
22 McNAB STREET SOUTH, HAMILTON, CAN.

BOOTH'S BIG OVAL OYSTERS — Extra Standard $3.00 per pail, Imperial measure.

FRESH FISH — All kinds always on hand. Prompt shipment guaranteed.

TRIAL ORDER SOLICITED.

M. DOYLE FISH COMPANY

The Market, Limited

TORONTO, ONT.

Special Announcement.

We have adopted a new and stronger pull, either bronzed or nickle plated (at your choice) for

BENNETT'S SPICE AND GROCERY CABINET

and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to

J. S. BENNETT

Patentee and Manufacturer. 15 Marion St., Toronto

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

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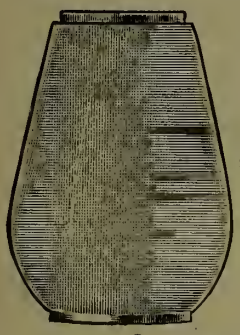

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

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of WALLACEBURG, Limited.

ESTABLISHED 1869.

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Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Robertson's Scotch Marmalade.

Manufactured at Paisley, Scotland.

Full 16oz. Pots. A Seller.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Every Retail Grocer

in Canada needs The **N. K. Fairbank Company.** The **N. K. Fairbank Company** needs every retail grocer in Canada. In other words, we need each other. Let us study those things that are to our mutual interest, laying aside all prejudices. We claim that our **Boar's Head Brand of Refined Lard Compound,** being practically vegetable oil that grows out of the ground, is more wholesome than it is possible for a product of the swine to be. It is absolutely free from the germs of hog cholera, scrofula and trichina inherent in considerable of the hog product. If this appeals to you, then try **Fairbank's Boar's Head Brand of Refined Lard Compound** and we will both have made use of each other to our mutual advantage. Costs less, works better.

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

TRADE IN COUNTRIES OTHER THAN OUR OWN

PROSPECTS FOR CLOVES.

THE N. Y. Price Current says: "The clove season proper, that is, the period during which the crop ripens and is harvested, extends from September to March. Crop reports on cloves have been rather unreliable in past years. In the summer and autumn of 1898 considerable anxiety was felt as to what the season would bring forth, as there had been no heavy rains for 18 months, and a large number of trees perished. In Pemba alone fully 200,000 trees died. The rains, however, came in time to save the crop and the result was that it was one of the most prolific that Zanzibar Island had known.

"Late reports from primary sources estimate the new crop for 1901-1902 at upward of 100,000 bales, which exceeds expectations, and quite a few in the trade profess to place no confidence in these estimates. One reason which has led many to doubt the correctness of estimates is that the forecast of the 1900-1901 crop was 100,000 bales, whereas the actual yield amounted to about 50,000 bales, and the weather last season was much more favorable to the crop than it has been up to the present date this year. Receipts, however, at Zanzibar continue liberal and prices have weakened under freer offerings."

CODFISH CATCH LARGE

In most quarters a good, active interest is shown in the principal descriptions of salt fish, distributors at interior points purchasing more freely for Lenten requirements. There arrived Monday on the steamer from St. John's, Nfld., and Halifax, N.S., 432 barrels of herrings, 200 boxes and 1,699 drums of codfish, 296 barrels of salt mackerel and 20 tierces of salt salmon. Private mail advices from Boston, referring to conditions there, state: "The prospects are good for a large catch of codfish this spring, bait being generally plentiful on the Banks. Early this week there were 40 vessels in this port having a total of 1,500,000 lb. of mixed fish, the largest percentage being codfish."—N. Y. Journal of Commerce.

PRICE OF TOMATOES IN BALTIMORE.

A private wire received in New York on Saturday from Baltimore quotes offerings of 1901 pack 3-lb. standard tomatoes at $1.20 net f.o.b. from first hands. It is stated in the advices that stocks are generally in small compass. In the 1902 pack there is reported to be less disposition to name prices in packing quarters owing to the uncertainty that exists regarding the attitude of the farmers as to contract with packers. The feeling is that while the growers threaten not to plant the usual acreage under the contract basis last year, this attitude will not be maintained. Packers profess to feel confident that the growers in view of the prevailing high prices for last year's canned product will plant largely anticipating that when the packers get to work they will be willing to pay a substantial advance. This, it is stated, has created almost a deadlock, and for the present there is no disposition shown to accept business in futures.

CURRANT SITUATION IN GREECE.

Mail advices from Patras, Greece, referring to the situation in currants, state: "The steadiness reported hitherto has been maintained and the markets close at full prices, notwithstanding the limited business doing. Holders in the Provinces are very firm and unwilling to sell, the arrivals in consequence are limited. The total shipments to December 31 compare as follows with the two preceding seasons:

To—	Tons— 1901.	1900.	1899.
England	51,268	31,194	53,325
United States and Canada	14,900	4,145	14,820
Australia	3,400	2,835	4,147
France	441	31	1,085
Continent	23,570	2,185	18,080
	93,579	40,390	91,457

"In the foregoing shipments to December 31 last are not included those for the Continent and England, per several steamers lately, which have taken together over 4,300 tons. The stocks in Greece on January 1 are estimated to be about 26,000 tons. The currants deposited with the "Currants Bank" up to December 31 for the retention are officially given as 12,700 tons."

DRIED FRUITS IN LONDON.

The market for currants shows a moderate amount of activity in all qualities. Prices, generally, are very firm, and the Greek market for Provincial is about 1s. higher than the present London spot price. Here and there a small concession has been made to aid the disposal of some heavy parcels, but without any justification from a statistical point of view, and the few instances alluded to may be attributed to personal reasons. Again, these opportunities have been taken advantage of by buyers of a slightly speculative tendency, who are, for the most part content to hold them over for better times. In all qualities, except Provincial, the disposition is to hold in view of better prices, and attractive parcels are being picked up. Only one cargo, of about 1,200 tons, has arrived during the month, and only one more, of about 600 tons, is likely to come to hand before the February stocks are published. Business in sultanas is less heavy than of late, but prices are at least fully maintained, and nearly every transaction shows some advance in price over its predecessor. * * * * There is a distinctly better inquiry for Valencias, and business has transpired on the market at prices ranging from 26 to 38s. Fine to finest qualities are in very small compass in regard to stocks, and the bulk of the fruit in the United Kingdom is common to fair average only. It is probable, however, that the entire supply will be required for the normal demand between this and the next season, and it is unlikely that any reduction in market values will take place.—Produce Markets' Review, January 18.

CANNED SALMON HIGHER IN ENGLAND.

Salmon has again been one of the leading features, and prices for the lower grades have advanced 6d. per case; the better qualities have also been in larger demand, more especially for 1-lb. talls and ½-lb. flats, and as stocks of both on the spot are very limited, a further advance is expected. Prices have now been fixed for the 1901 pack by The Fraser River Association, and as quotations in many instances, although regarded favorably by the trade, are higher than the same class of goods can be bought on the spot, and it is very improbable that buyers can do wrong in seeing that their stocks are thoroughly replenished, more particularly as shipments this year by sailing vessels are later than usual.—Produce Markets' Review, January 18.

FUTURE TOMATOES QUIET.

A private telegram received to-day from a member of The Indiana Tomato Packers' Association states that the meeting held yesterday for the purpose of fixing a selling basis on the 1902 pack has been adjourned until March 4, no agreement as to prices having been reached. Other advices state: "The tomato packers are finding great difficulty in securing contracts for the raw product, farmers in all sections showing a disposition to hold back for higher figures than were paid last year. This difficulty is being met with in all sections, the farmers' enhanced ideas on the value of the coming crop being based on the evident shortage of stocks of canned tomatoes and the higher prices paid for the same. Some farmers have refused to make contracts under $8 per ton, an advance of fully 20 per cent. over last year's figures. On the basis of this advance the packers find it impossible to fix a selling basis on the canned article that would be acceptable to the trade."—N. Y. Journal of Commerce, January 24.

A new partnership consisting of H. N. Kittson, H. C. Beckett and J. T. Gillard, traders, Hamilton, Ont., owing to the death of W. H. Gillard, the senior partner of the firm, has been formed.

Mediterranean Fruits
Granulated and Raw Sugars
Molasses and Syrups, Glucose, Etc.

Excelsior Macaroni
White Castile Soap

C. A. CHOUILLOU & CIE.
14 Place Royale (Customs House Sq.) **MONTREAL**

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

MR. GROCER have you our new breakfast Cereal in stock? **Others have.** **"SUPERIOR BREAKFAST CREAM"** is of a rich, creamy color, and, when boiled and served with cream and sugar, it has a mellow, nutty flavor that your customers will tell you they have never gotten in other foods. We have a lot of ground to cover and may not be able to call on you personally for months. We ask you in the meantime to try our goods, through your wholesaler. We will be pleased to fill your order.

North-Western Cereal Co., - - - London, Canada

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

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We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.
Tea Packers. **WINDSOR, ONT.**

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THE MERITS OF THE **BOWSER**
"New Century"

3 MEASURE SELF MEASURING **Oil Tank?**

THERE ARE 100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY **WHY IT WILL PAY YOU.**

To Be Brief, It Will Pay You

Because it will save you money.
Because it measures accurate Gallons, Half-Gallons and Quarts.
Because it gives the custom-r what he buys and no more.
Because it will prevent all waste and slop.
Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All Metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Cone Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ev-r built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

UNITED STATES COFFEE IMPORTS.

THE SPICE MILL, New York, in a recent issue says: "Wide publicity has been given to the figures recently issued by the Treasury Department showing the largely increased coffee imports of our country. According to the statement issued January 3 by the Bureau of Statistics, the coffee importations of the United States will, in the calendar year 1901, be the largest in the history of our import trade. Eleven months' figures of the Treasury Bureau of Statistics show that the importations of coffee amounted to 967,969,585 lb in the 11 months ending with November, against 707,496,152 in the corresponding months in 1900; 817,223,877 in the corresponding months of 1899; 744,910,179 in the corresponding months of 1898; 726,119,996 in the same months of 1897, and 567,929,817 in the 11 months of 1896.

"These figures indicate not only that the coffee importations of 1901 will be larger than those of any preceding year, but that they will, for the first time, exceed one billion pounds. The value of the coffee imports for the year will reach about $70,000,000. While the quantity imported will exceed by more than 200,000,000 lb. that of any preceding year, the cost will be less than the average during the years from 1890 to 1897, when the cost per pound was materially higher than at present.

Brazil furnishes, of course, by far the largest proportion of the coffee importations of the United States. In the 11 months ending with November the coffee imports from Brazil amounted, according to the Treasury Bureau of Statistics, to 762,148,514 lb., while the next quantity came from other South-American countries, 91,297,714 lb.; Central America, 64,554,400; Mexico, 21,594,432. Thus of this largest single importation in the entire list of our imports, sugar excepted, nearly all comes from American countries south of the United States, and this is equally true of sugar, excepting that share which is drawn from the Hawaiian Islands.

"The United States is by far the greatest coffee-consuming country of the world, as will be seen by the following table, which shows the importations of coffee into the principal countries of Europe and into the United States in 1899:

NET IMPORTS OF COFFEE.

Countries into which imported.	Total Consumption lb.	Per capita Consumption lb.
Russia	18,396,000	....
United Kingdom	29,120,000	.72
Italy	31,222,000	.98
Austria-Hungary	92,180,000	2.04
France	179,120,000	4.62
German Empire	343,501,000	6.12
United States	801,757,000	10.79

"The following table shows the total imports of coffee into the United States by fiscal years, from 1893 to 1901; also estimate for the calendar year 1901:

Fiscal year.	Pounds imported.	Price, cents.	Consumption per capita.
1893	563,469,068	14.0	8.31
1894	550.934,337	16.4	8.30
1895	652,208,975	14.7	9.33
1896	580,597,915	14.6	8.11
1897	737,645,670	11.0	10.12
1898	870,514,455	7.4	11.68
1899	831,827,063	6.5	10.79
1900	787,991,911	6.5	9.81
1901	854,871,310	7.3	10.60
1901, calendar year, estimated			1,060,000,000

RETAIL GROCERS' SECTION MEETS.

On Thursday evening, January 23, the Grocers' Section of the Toronto branch of The Retail Merchants' Association held a meeting in their rooms at the corner of Bay and Richmond streets, Toronto. The report of the committee that waited upon the wholesale grocers was received and proved satisfactory. It was stated that at the joint meeting the chief problem was to define how far wholesalers were warranted in selling to hotels, restaurants and small manufacturers. Their position in this matter was defined to the committee, who were instructed to inform the wholesalers at the next joint meeting the views of the retailers on this question.

Much enthusiasm was displayed when the membership committee announced the addition of 37 new members.

The election of officers resulted as follows:

Chairman—F. C. Higgins (by acclamation).
1st Vice-Chairman—A. W. Johnson.
2nd Vice-Chairman—C. Simpson.
Treasurer—J. W. Nettleton.
Secretary—E. McAuliffe.

Messrs. A. Snuggs and J. W. Nettleton were re-elected to the Credit Reporting and Collecting Board.

HAMILTON BRANCH ORGANIZING.

A large number of Hamilton retail merchants gathered in the Board of Trade Rooms, Hamilton, on January 22 to listen to President Rogers, of The Toronto branch of The Retail Merchants' Association, and Secretary Trowern address them on the advisability of forming a branch in Hamilton. A number of Hamilton merchants gave their views, after which they decided to organize a branch of The Retail Merchants' Association of Canada in Hamilton.

A committee consisting of T. O. Carpenter, H. Hiland, Albert Case, J. T. Clarke, Wm. Bews, James Dunlop, Burwell Griffin, F. R. Newberry, G. S. Klein, and Wm. Fraser were appointed to make the necessary arrangements.

The Canadian Cream and Cheese Co., with headquarters at Ottawa, has been incorporated with a capital of $5,000.

Two caddies of tobacco and 75 cents in coppers were stolen from the grocery store of Wm. Carroll, Hamilton, on the evening of January 24.

TRADE CHAT.

ON the charge of burglarizing D. Grant's butcher shop and the grocery store of D. R. Duncan, James Tompkins is awaiting his trial at Owen Sound, Ont.

Corinne Cote, who is a spinster, of St. Roch, Que., is conducting a grocery business there under the name of Bedard & Co.

The Morganston Cheese Factory, near Port Colborne, Ont., was recently destroyed by fire. Loss, $1,800; insurance, $1,400.

Jean Baptiste, A. Turcotte and Abel Turcotte have formed a partnership as wholesale grocers, at Quebec, under the name of Nazarre Turcotte & Fils.

The Oakville Wine Co., Oakville, Ont., is a new firm which is at present turning out brands of "Kola" and "Sherry." Collins & Price are the managers.

Scott & Welsh, who conduct a business in general merchandise, at Moorefield, Ont., have assigned to R. Osler Wade. There was a meeting of their creditors last Tuesday.

The Simcoe Canning Co., Hamilton, Ont., have shipped two carloads of canned tomatoes, valued at $1,600, to New York, the second shipment by this firm this season.

Epstein & Ein, general merchants, Louisburg, N.S., who were burned out in the Louisburg fire, have secured a new building there, where they are opening out with a full line of goods.

The Hampton Butter and Cheese Factory, Durham county, Ont., is being advertised for sale by tender up to February 3. The factory is well furnished, the butter plant being nearly new.

At Woodstock, N.B., almost the whole of the stock of groceries of R. E. Holyoke, was destroyed by a fire which recently occurred in the building occupied by him. His insurance was $550.

Levi Hart & Son, Limited, are the firm that has been organized to continue the fish, flour and feed business of L. Hart & Son, Halifax. They have added to this the corn mills and flour and feed business of Cunningham & Curren.

A. D. Anderson and R. S. S. Skinners are the successors to James McNeil, the well-known general merchant, of Keene, Ont., who has just retired from business, after a successful career of 53 years behind the counter.

Desire Lamontagne, trader, and Joseph Fournier, clerk, both of St. Charles, Bellechasse, Que., have formed a partnership to carry on a wholesale and retail meat business at St. Charles, under the style of Lamontagne & Fournier. The partnership has existed since January 1, 1902.

Ceylon Teas

BLACK
GREEN

The Blacks now used everywhere in Canada.

The Greens are displacing Japans.

Grocers should think of this before ordering stocks for coming season.

RE-LIQUEFYING HONEY.

J. H. Schmidt, in Gleanings.

THE bottling of extracted honey for the wholesale and retail trade to supply a market which calls for and wants only extracted honey must necessarily be undertaken on a large scale, and one somewhat larger than most beekeepers have been accustomed to battle with. Cincinnati, as many know, is a market for extracted honey from the small ten-cent bottle to the 500-lb. barrel shipped in by the carload, and bought by the manufacturer who uses a large quantity of the darker and inferior grades. Then comes the grocery trade, each store with its large or small display of various-sized bottles containing extracted honey of the best looks and the best flavor—the very cream of the beekeepers' labor. This trade, although not as large as that of the manufacturer, is nevertheless a very important and delicate one; for, if the honey is granulated, it is looked upon with suspicion. A shelf containing glass jars filled with liquid honey, and one just below it with granulated honey of the same quality, the latter will stand untouched while the former is often sold twice over.

This state of affairs has set Mr. C. H. W. Weber, a Cincinnati honey merchant, to thinking; for to be continually replacing honey which granulates so quickly during cold weather, was a task almost impossible, and not at all profitable. Mr. W. follows a plan of putting up honey which he calls the new way of liquefying and bottling honey, which is not only a success so far, after the most severe tests, but also allows the work to be done rapidly and to perfection. Through the kindness of Mr. W., who explained everything in detail, I will try to impart some of this interesting knowledge to beekeepers.

This new (?) method is, to some extent, based on the same principle which our mothers and grandmothers have been practising for years, and is now still in use, and probably will be through the present century and the next. We know how much care is taken at home during our preserving time, to have all jars and cans containing the preserved fruit very hot just before they are sealed airtight. Fruit put up in this way will keep for years, and the syrup will never show the slightest trace of granulation. Now, we may ask, why should not this method preserve honey in liquid form? Well, as a matter of fact, it does it in this case just as in the first. This is the foundation upon which Mr. W. bottles honey; and as most of the honey which comes to him is already granulated, his method must be worked on the wholesale plan; for, instead of working with quarts or gallons, he had to consider barrels at a time.

For this purpose a large tank was constructed, which holds one barrel of granulated honey at a time. This tank is an ingenious affair; in fact, it is really two tanks in one. The inside, or honey-chamber, is surrounded by an outer tank made of copper, with a 3-inch space between the two for the water. This surrounding water is heated by a gas-stove of special design, which also acts as a support for the tank. The height of the water within the tank is registered outside at all times, and the amount can be increased by turning on the water connection, which is on the opposite side. Should the water supply become too great, a turn or two on a small wheel at the bottom of the tank on the left-hand side allows the water to escape into a drain, and it is thus carried away.

When the honey has been reconverted into the liquid state, and the register on the tank shows that the proper temperature (180 deg.) has been reached, or has been so for at least five or 10 minutes, one of the assistants allows a quantity of the hot honey to run into a very large coffee pot, which is found to be an excellent article for the purpose on account of the large lip, which makes pouring without spilling an easy thing. He then proceeds to fill the empty glass jars ready at hand. Another assistant, supplied with corks and a mallet, takes the bottles as fast as they are filled, and hammers a cork into each. This method of inserting corks seems rather strange; for, to see him rain heavy blows upon the mouth of each bottle, makes one believe he possesses a wonderful amount of skill to hit the cork every time without breaking the bottle, but on investigation the secret is found to be in the mallet, which is made of solid rubber; and any amount of hammering on the bottle would not break it. This mallet does its work well, for it puts the cork in squarely and rapidly, and has never been known to break a bottle. The corked bottle is then passed to Mr. W., who dips the same in a preparation of melted resin and beeswax, which gives the bottle a perfectly airtight seal, and also a nice yellow cap, which is in perfect color-harmony with the light yellow honey, and last, but not least, this "cap" is cheap.

The bottles then pass to another assistant, who arranges them near a large block of ice in order that the caps will harden quickly, thereby preventing air bubbles from working through the cap which would leave a weak place in the corking and finally allow air to enter.

This part of the work is not yet perfected, as Mr. W. intends to have a track built, upon which a small carriage—constructed so as to hold about one dozen bottles in an inverted condition—will travel, and this carriage is to carry and hold the bottles over a tray of crushed ice. After the caps are hardened, the bottles are placed on shelves, and afterward properly labelled, ready for the traders, with a guarantee as to the purity of the contents, and an assurance that no granulation will take place in the future.

The rapidity with which the work is done is really astonishing. Three experienced helpers can in three hours fill and seal 1,200 bottles. The success of this method may be seen from the fact that some honey put up last summer had been kept on ice since bottling, and after passing through the present winter, is just as clear as it was the day it was put up and not a single crate of granulated honey had to be replaced this winter. The whole operation described above of bottling honey is done right in Mr. W.'s large, roomy store, where customers and visitors are always welcome to witness the proceedings from beginning to end. This, many take advantage of, and when they see a barrel of granulated honey transferred to the tank, and then, in a short time, extracted therefrom in the form of a thick, golden liquid, and after following it through the various operations until the sealed bottle stands ready to receive the label, little doubt remains in their mind as to the purity of the article, and many leave with the proverb that "all pure honey granulates," badly exploded, for they have just learned that "all pure honey will not granulate," which may now be called the twentieth-century revision of what has heretofore been pumped into the ears of the public as a true test for pure honey.

"Now, instead of trying to teach people to accept something they do not want, why not spend less time, do less talking and make more money by giving them what they do want, for, "a man convinced against his will is of the same opinion still"; and if he asks for extracted liquid honey, and you talk him into buying a bottle of granulated honey, nine times out of 10 he will hesitate the next time, and generally go where he knows he can get what he wants.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

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It is the little leaks that make the large losses. You can avoid the leaks in

Wrapping Papers

if you buy from these mills. Our brown and manilla papers are of known quality—always run full weight—and count 480 sheets to the ream every time.

—We are always prompt in
—filling letter orders.

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Wooden Packages

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CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

Just Arrived

One Car Extra Fancy Messina Lemons, from cargo "Citti di Messina." New York Fruit Trade Journals say: "Finest cargo Lemons that has reached New York for years."

One Car Extra Fancy Valencia Oranges, all sizes.

One Car California Navels, Extra Fancy "Golden Orange" and "Squirrel" Brands. Also **Fancy Tangarines** in half-boxes.

Above are all elegant fruit and at rock-bottom prices. Send us your orders and same will have our prompt and careful attention.

HUGH WALKER & SON,

Wholesale Fruit Importers,

Guelph, Ont.

H. G. W. TRADE MARK REGISTERED

MINCE MEAT

It is not meet that we should mince
The truth, when telling of our brand,
For Capstan's Mince Meat meets success
And minces all who it withstand.

Put up in bulk in Any quantity required.

THE CAPSTAN MFG. CO.

TORONTO.

GRIMBLE'S **English Malt** **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

Big Sale of TEAS for the next two weeks.

128 80-lb. chests Choice Indian Tea at 12½c. per lb.
76 80, 85 and 90-lb. chests fine liquoring good style Ceylon Teas, at 13 to 15c. per lb.
Large line of early May picked Japan Tea in 85-lb. chests, good silky appearance, drawing qualities guaranteed, at 17½c. per lb., hard to match at 18 to 19c. per lb.
Small line of Gunpowder Teas in matted caddies of about 27 to 30-lbs. each, at 16c. per lb.
Limited quantity of Moyune First Young Hyson Tea in half-chests of 60 to 65 lbs., at 20c. per lb. Good value at 28 to 30c. per lb.
We have a large range of other Teas which show exceptionally good value. We will be pleased to submit samples of the Teas referred to.
Our Celebrated **"FERNDALE"** Package Tea is giving the best of satisfaction. An inquiry will have our very best attention.

The R. & J. H. SIMPSON CO., Tea Importers and Wholesale Grocers **GUELPH, ONT.**

POLLEY & WHITE

MANUFACTURERS OF

Canadian Evaporated Apples, Onions

AND OTHER VEGETABLES

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.
Cable Address: "WHITE," TRENTON.

TRENTON, Ont., Canada.

Business is a "Confidence Game."

Customers buy your goods on honor. If dissatisfied with their quality the other man gets the next order. Selling **DWIGHT'S COW BRAND BAKING SODA** has never lost trade. It is positively the best Baking Soda sold.

JOHN DWIGHT & CO.,

34 Yonge St., TORONTO.

Agencies in all leading centres.

1742-1902

Figures Talk.

Keen's Mustard

was first manufactured in the reign of King George the Second. . . .

It has therefore enjoyed a wonderful run of ever-increasing business during the reigns of three Kings and one Queen, and now it enters on the fifth successive reign. Such a record can only mean one thing

KEEN'S Mustard is always Good Mustard.

Current Market Quotations for Proprietary Articles

January 30, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (1 lb tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½ s 36c. per lb.
" ⅛ 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

Edwardsburg SYRUP

"CROWN" BRAND.

BARRELS, HALF-BARRELS, QUARTER-BARRELS

25-LB., 38½-LB. PAILS **ENAMELLED TINS**

Is well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damasons	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Un-numbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 65 1 90
Red Currant Jelly	2 75
Jams— T. UPTON & CO.	
1-lb. glass jars 2 doz, in case, per doz	$1 20
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz	$1 00
7-lb. wood pails, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 13
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 15
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross.
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'. A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 80

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ¼ lbs. (contalning 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

EMPIRE BRAND SODA.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 1C-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per grs. $10.20. black

Maypole Soap. per grs., $15.30.

Oriole Soap, per gross $10.20

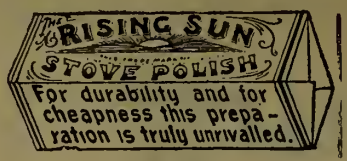
Gloriola Soap, per gross..... [2 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP "GOOD AS GOLD"

Write for prices.

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40



	Per gross.
Rising Sun 6-oz. cakes, ½-gross bxs	$5 00
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. drawlid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box	3 00
Cullnary Starch—	
Benson & Co.'s Prep. Corn	0 07
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each crates)	0 08
PURE	40-lb. boxes 1-lb. pack	0 07
"	48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07½
	Pure	0 03½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	2.50

Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, extra large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 40 cartons, per case	3 75
Cullinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

TEAS.

SALADA CEYLON.

	Wholesale.	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c		0 19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c		0 22
Green Labe " 40c		0 28
Red Label " 50c		0 35
Orange Label, retail at 60c		0 42
Gold Label, " 80c		0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1's	0 19	0 25

Cases each	60 1-lbs		0 35
" "	60 ½-lbs		0 35
" "	30 1-lbs		0 35
" "	12 (½-lbs		0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1 75
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c	1 00
Victoria " " 3 doz. 5c	1 00
" " " 3 doz. 10c	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited

Montreal. Toronto.

Refrigerators

BUY

EUREKA

it is the best.

This cut represents No. 13.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St. Toronto

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

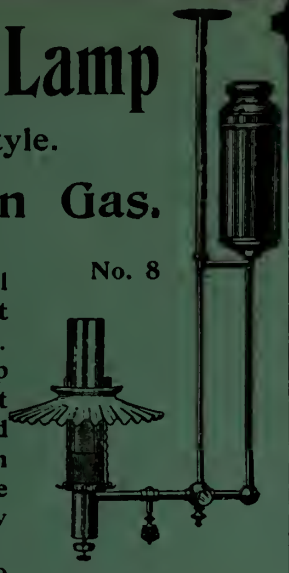
Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of â 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

A Business Boost

Were you ever hoosted over a fence? Do you remember how that boost helped? You couldn't get over without it. There's a way of boosting your business that counts the same way.

If you carry in stock

"Empire" Soda

BEST FOR BAKING,

it will give your business a decided boost ahead, because we are advertising it in all the leading papers of Canada, and its quality is so good that when once used cooks wont use any other kind.

"Empire" Soda buyers buy other groceries too. Better put in a stock and get this trade.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

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will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
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KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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CANADIAN PRESS CLIPPING BUREAU,
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Our Travellers ARE NOW OUT

and showing without exception the finest line for import ever offered in Canada.

Our general stock of staples in Glass and Earthenware for Spring is all ready and in splendid shape.

We want you to see our line, and if our traveller has not called on you yet, drop us a card.

EVERYTHING IN

Crockery and Glassware,
China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.
Decorators of Earthenware, China and Opal.

GOWANS, KENT & CO.

TORONTO and WINNIPEG.

THE DEMAND FOR

WETHEY'S CONDENSED MINCE MEAT

— IS —

growing,
growing,
growing,

because it gives the purchaser more for her money than any other brand. Nothing but its unsurpassed deliciousness, wholesomeness and purity could have made it what it is to-day, namely, the premier Mince Meat of Canada.

How is your stock? Your wholesaler can supply you.

Sole Manufacturer

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'
KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, FEBRUARY 7, 1902 NO. 6

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

CARR & CO.'S BISCUITS

have received the approval of the highest authorities all over the world. Their **Cafe Noir** has never been equalled.

WE SAMPLE YOUR CUSTOMERS.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

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The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co.,** Toronto

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Suggestion vs. Argument !

A suggestion is always better than an argument, because it will please a customer, while an argument creates distrust of your motive. No argument is needed to sell that "totally different" Cereal Breakfast Food, Wheat Marrow, and no more do you have to argue to sell Stephens' Pickles. *A suggestion* of both of these two articles is all that's needed.

Wheat Marrow.

The Cereal Breakfast Food that is in a class by itself, because so "totally different" from all others. Sterilized. Can be prepared in more different ways for the table and in quicker time than any other. Used in place of cracker crumbs for frying. Healthful, nourishing. The ideal food for infants, invalids and those of weak digestion.

Stephens' Pickles.

Are you quite sure of quality when you buy pickles in bulk? You *may* get them packed in something else besides absolutely pure Malt Vinegar unless you look for the name "Stephens." When you see *that* name you get absolutely safe packing in pure Malt Vinegar brewed by the Messrs. Stephens themselves. And the Pickles are sound, crisp and piquant always.

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale,
MONTREAL.

23 Scott Street,
TORONTO.

RETURNED FEB

3,000 Boxes Behind Orders

Yes, that is what Gold Soap has been for the past week, but we have now increased our capacity and can promptly fill all orders. We regret that a number of our customers have been kept waiting and beg to thank them for having held open their orders without cancelling.

Gold Soap has certainly come to stay.

☞ Write for prices to Gold Soap, Toronto.

"JUST FITS THE HAND"

Incomparable

"Imperial" White Wine Vinegar

Is not compared with ordinary vinegar—**"Contrasted"** is the word. There's a world of difference between what some manufacturers term "as good as" and

"IMPERIAL" itself.

Is the name **"IMPERIAL"** on the barrel?

"As good as" means taking a chance. **"Imperial"** means perfect satisfaction always. 5 grades. The same price as the ordinary standard article.

Payne's Pharaoh Cigar

The first profit you make from the sale of the "Pharaoh" Cigar is simply the stepping stone which leads to other profits—because the "Pharaoh" has never yet failed to satisfy the most critical smoker. It has a clear Havana filler (each Cigar is the same clear Havana) and the choicest Sumatra wrapper that money will buy. It burns freely and is sweet down to the last whiff.

The customer who is once a buyer of the "Pharaoh" pays you a steady profit, because—AFTER THAT, HE WILL BUY NO OTHER.

It pays to sell the "Pharaoh."

J. Bruce Payne, M'f'r, Granby, Que.

Sells for 10c.

"Sterling" Brand Catsup.

—The
—Kind
—That
—Sells

This is the Catsup that is called for by the best customers of the grocer the country over. "Sterling" goods have made a name for themselves everywhere—and none are better than our "Sterling" Catsup.

—Hold good customers
—by selling "Sterling"
—Catsup.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

MORE SATISFACTION

Tillson's Pan-Dried Oats

MORE SALES

If you sow satisfaction you will reap a harvest of more sales, that's dead sure. We have put in the connecting link which will bring this cause and effect together. If you always supply your customers with the kind which satisfies it will take more than another pound offered by your competitor to tempt them away from your store. This past year has been the very best in our whole history, and we put it down to the one fact that we gave more satisfaction and the results came along naturally. *PUT* new life into this department of your store and *KEEP IT* in by always supplying ***TILLSON'S PAN-DRIED OATS.***

THE TILLSON CO., Limited, TILSONBURG, ONT.

RETURNED
to Montreal office
APR 1 1902

As we have said before and say again

All the statements being made, detrimental to the qualities of

JAPAN TEA

will not, and cannot, affect its sale—because its popularity is based on a substantial foundation which cannot be shaken—true merit. Notwithstanding the kind of publicity our tea friends pushing the sale of Ceylon and Indian Teas are indulging in, somehow or other the demand for JAPAN TEA is daily increasing. It is the right kind of tea for you to handle Mr. Grocer, and it's not only being well-advertised by ourselves, but also by our competitors.

JAPAN TEA

IS PURE, UNADULTERATED, HEALTHY, AND A STEADY SELLER.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.

Trafalgar Chambers, Sun Life Building Annex.

Tel. Main 4142. MONTREAL, CANADA.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

INCREASING CONTINUOUSLY

are the sales of the celebrated

IVORY GLOSS STARCH

What else can be implied from this fact other than that highest quality is the cause of its steadily increasing sales?

Manufactured by
THE
St. Lawrence Starch Co., Limited
PORT CREDIT, ONT.

PURE GOLD REGAL

Mocha and Java Coffee

28c. per lb.

the best 40c. Coffee sold in Canada. Worth a fair trial and always the same. Try a 10-lb. sample lot and be convinced.

Pure Gold Co., Toronto

"Imperial" White Wine

The vinegar that thoroughly delights and satisfies consumers. Possesses that perfectly smooth, pleasant flavor, so hard to get in vinegar. It is clear, sparkling, full standard strength and always uniform.

OUR TRAVELLERS HAVE SAMPLES.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THERE MAY BE OTHERS

But for quality, there is none so good as

PATERSON'S CAMP COFFEE ESSENCE

ROSE & LAFLAMME

Agents, MONTREAL.

A Safety Buoy

For your guidance, should be the experience of others. Bright business fellows usually regard these signals—**THEY PROFIT BY THEM.** Merchants doing business in the old way—by use of pass books, will assure you that their losses are no inconsiderable sum, that in the rush and hurry of selling many items are omitted, and very often throughout the year such losses are occasioned that the results measureably affect the profits. Perhaps this very leak may have occasioned the shrinkage in **YOUR** profits last year.

With Allison's Coupon Books mistakes are impossible. There are never any losses through failure to charge goods—**THEY EFFECTUALLY BLOCK THE LEAKS.** Easy to use, and like this :

IF A MAN WANTS CREDIT

For $10, give him a $10 **ALLISON COUPON BOOK,** charge him with $10 and there you are. No trouble at all. If he buys a plug of tobacco for 10 cents, just tear off a ten-cent coupon—that's all, and so on for all his purchases up to limit of the book. No Pass Book. No Writing. No Time Lost. No Kicking. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Makers,*
Indianapolis, Indiana.

THE ART OF WINDOW DRESSING.

HINTS AND IDEAS BY AN EXPERT.

Some Original Grocery Trims.

IF there is any one store above others that should be especially neat in all its appartments, it is the grocery, for there are selected and purchased the staples. His great source of profit lies in his specialties. He cannot sell specialties to any great extent without proper introduction through his show-windows or interior displays. Therefore, a grocer's success depends largely on the manner in which he displays his wares.

The Art of Window Dressing.—A Woodenware Display.

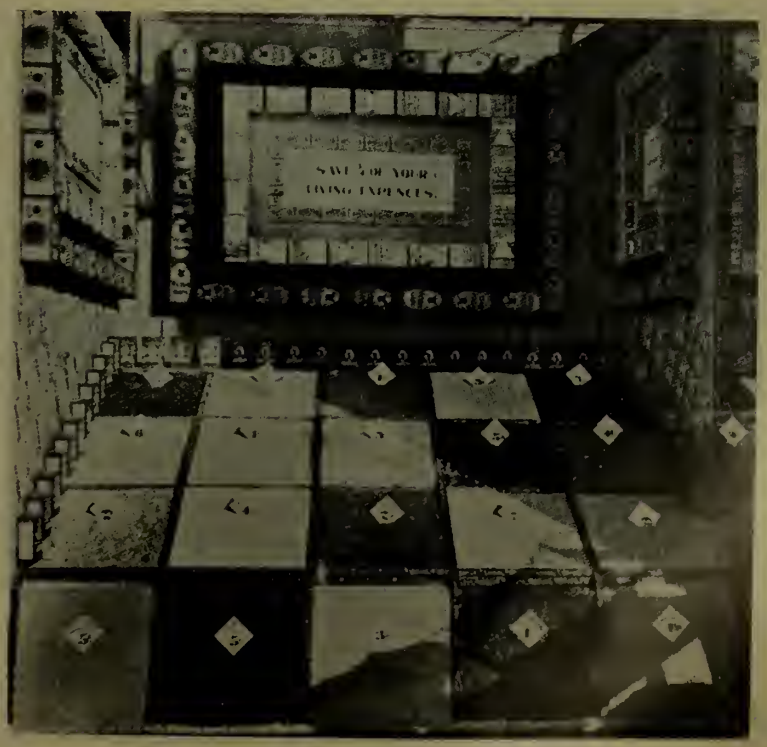
Some grocers say: "I have no time to trim windows." No, they are too busy tying up parcels of sugar and other staples in which there is little or no profit. Others, with more reason, explain that they don't know how to trim a window properly. The first point is to arouse grocers to the fact that they can increase their incomes through good window displays. The next is to teach them to employ the same common-sense methods to their window decoration that dry goods and other stores do to theirs. Fancy groceries are very attractive goods. They are mostly put up in packages that admit of artistic decoration.

The miscellaneous and crowded displays as seen in the average grocery window are not as good business windows as the individual displays (by that I mean one thing or one line of goods at a time). Change this in a few days to an entirely different line. People will soon learn to look to your windows for hints in desirable and seasonable goods. There is no objection to making a solid display of one particular brand of goods. The sale helps you as well as the manufacturer.

When you make a display of canned goods, open a can or two of tomatoes or peaches, or whatever your display is, and show the contents in a large glass class of goods about which we are most particular. The one-country grocery of a cross-roads town may, perhaps, with impunity be slovenly and untidy in its appearance—but wherever there are two or more stores to choose between, the neat housewife will invariably choose the one that is cleanest and best arranged.

Most people love good things to eat, and appreciate most fully the fact that "variety is the spice of life" and are constantly on the lookout for appetizing novelties, and seek in the windows of grocery stores those delicious edibles so profusely provided by manufacturers who know how to cater to the universal palate. The grocer who has no show-window is the one who does not purchase from his jobber the luxuries in shelf goods, for in truth he finds no sale for them. People naturally buy what they see and what is tempting to their appetites. When they do not see the grocer's special preparations, they do not call for them, and the poor grocer loses sales on the most profitable line pertaining to his business.

No grocer ever became rich by selling



The Art of Window Dressing.—A Display of Teas and Package Goods.

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

dish, in the centre of the window. People can thus see what they are buying and will buy, perhaps, more liberally. A trim of bakery goods, such as crackers, biscuits, cakes, etc., will always be found very inviting. Make a small house, church, or other building from common box boards and cover it with white cotton. With pins, fasten graham and soda wafers to the sides and roof, and at the corners run ginger snaps. A fence and sidewalk of the same materials will set off the house. For windows use colored-tissue paper, and at evening put a light inside the house, which will make the windows glow brightly. Price the goods, and the display will sell them.

House-cleaning time is near, and most grocers carry brushes and brooms. Make a window of them. Have your scouring soaps and cleaning compounds conspicuously displayed. Dress a female "form" in calico-wrapper and apron, with rolled-up sleeves, and put her on her hands and knees, in the act of scrubbing, in the centre of your window. It will pay any grocer to buy a "jointed" female-dummy or form, as they can be used over and over again in displays of grocers' stuffs. They always attract attention to a display.

Saturday is generally baking day with most housekeepers. You could arrange your "dummy" in the act of kneading dough on a table, in the centre of the window. Show your different brands of flour, baking powders and flavoring extracts.

Monday is washing day. Here is a chance to make a display of soaps, tubs, washboards, blues, and clothespins, etc. The "dummy" can be arranged at the washtub, in the act of washing, and to advertise six bars of soap for a quarter, run a clothesline across your window and suspend various packages of soap, starch and blueing from it by the aid of clothespins and show a sign reading: "The Best Line of Laundry Goods in Town."

Friday is sweeping day and an appropriate display may be made of brooms, whisks, dusters, carpet sweepers and dustpans. Never forget your signs. Put a price and descriptive card on everything. Your display is useless without them. That's business, and will make business for you. Don't make a sign so big that it will cover the goods; the sign should be an accessory or supplement to the goods.

Show one line at a time. A coffee window should suggest only coffees; a tea window only teas, and so on.

For a display of fruits, when fresh fruits are scarce, a good window may be made with dried or desiccated fruits. Cut out the form of a huge peach, pear, apricot, or apple, etc., from cardboard. Back these up with thin boards to make them substantial, and cover the surfaces closely with the fruit corresponding to each form. These may be put standing on the floor of your window, which should first be covered with cheesecloth or crepe paper. Or secure a small tree, place it in the centre of your trim, and on its branches tie lemons or oranges.

I have given you these rambling suggestions merely as hints of what may be accomplished in the way of novel grocery trims. Your own taste and judgment will dictate the methods of arrangement, and when you look over your stock with the idea of making window displays you will be surprised to see what beautiful and varied trims are among your possibilities. Of one thing you may be assured. A good window display will surely sell your goods every time. Try it and you will find I am right.

H. H.

WRAPPING PARCELS A LOST ART.

THE paper bag seems to have been the beginning of it. Before its coming even a crossroads grocer could lay a double thickness of brown paper on the counter, empty a dollar's worth of "coffee A" sugar upon it out of a brass scoop, and tie the package up as smooth and tight as a block of planed wood. How many clerks in a Chicago corner-grocery could do it now?

In the old days, in some of the smaller towns, the purchaser carried his sugar home on his arm, and in consideration of this the brown parcel would be rewrapped in a thinner, lighter sheet of paper, which was supposed to make a more comely package.

It was remarkable what a neat-looking bundle a grocer or hardware dealer could make of several odd-shapped bundles or packages. In some of the "general" stores a coffee-mill, a bag of salt, and a tin dipper could be tied into a paper so skillfully that a neighbor across the street seeing the head of the house come in with it would be left in deep wonderment as to whether it was a new suit of clothes or a bolt of "domestic."

With the perfecting of the paper bag, however, slovenliness began to mark the wrapping in stores. At first a bag was filled, the top folded into place neatly, and tied as if it were open paper. Then, the grocer, especially, compromised by twisting up the mouth of the bag and rolling it down on to the contents, using no string whatever.

To-day wrapping up bundles is a lost art. Nobody carries neat bundles anywhere. An ordinary package of some solid object is laid down on a piece of paper, and, as it is rolled up, the ends of the paper are tucked into the bundle, leaving the wrapper to tie a string around the centre of the roll. With many small objects no string is used, and a person with several of these bundles, starting home from downtown, is most likely to have trouble with wrappings before he gets there.

In many things the druggist still does neat wrapping, as in the case of bottles, packages, and even powders. But to buy from his general stock of toilet articles and kindred goods, he makes as ugly a bundle as the grocer. In most cases, too, he uses some hideously colored wrapping paper, which simply flares with the "intelligence" to the public that you or some of your family is sick.

The ordinary bundle to-day is neither neat nor pretty—which may be a reason why more than ever before people insist on having all goods "delivered to the rear."—Chicago Grocer.

A Bargain in Peaches.

If our traveller's not calling this week call us up. 3 Long distance telephones.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario.**

Leaders for the Grocery Trade.

SOCIAL TEAS, SOCIAL COFFEES, SOCIAL COCOAS,
JERSEY CREAM BAKING POWDER,
JERSEY CREAM YEAST CAKES.

We commence in a few days to work Quebec, Manitoba and British Columbia in the interests of **JERSEY CREAM YEAST CAKES.**

LUMSDEN BROS.

9 Front Street East, TORONTO. 82, 84, 86 McNab Street, HAMILTON.

MECCA COFFEE

HERE is what MR. J. GILBERT, one of Kingston's best grocers, who has pushed in Coffee nothing but MECCA for a long time, has to say unsolicited regarding this famous Coffee:

"MECCA is holding friends and gaining new customers every week."

MR. GILBERT knows a trade winner and like hundreds of others pushes

Mecca

OWNERS,

JAMES TURNER & CO., WHOLESALE GROCERS, **HAMILTON, Ont.**

Brooms Brooms Brooms

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO.

CANADIAN BUSINESS MEN AND THE WEST INDIES.

A REPRESENTATIVE of THE GROCER at Halifax had the pleasure of a short chat with Mr. W. A. Black, of Pickford & Black, one day last week regarding winter travel to the West Indies. Mr. Black said that the Oruro, which sails on February 10, had then over 20 passengers booked, and, by the time of her departure, would probably have quite a few more. He said that the Dahome, sailing on February 24, has also booked a number, and that they hope to see a large party on the passenger list before the ship sails. The Dahome is the boat secured by Pickford & Black to take the place of the Orinoco, which had an accident happen to her boilers when on her last trip to Demerara, and is now laid up for repairs.

The Dahome is one of the steamers of the Furness Line, and is fitted and furnished with all the modern conveniences throughout. Starting from Halifax on February 24, she will, three days later, reach the little island of Bermuda, the land of the lily and the rose, and, after about 24 hours stay at Hamilton, the capital of the Island, will proceed on a voyage to St. Kitts, a four days' sail, and one that passengers will find all too short, so beautiful are the days and so lovely are the nights.

At St. Kitts the steamer remains almost a day, and there one first sees the social and physical wonders of the tropics. Next morning Antigua is reached, and after eight or ten hours' stay, move on to Dominica; then to Montserrat and St. Lucia, the headquarters of the British garrison in the West Indies. From St. Lucia to Barbados is one night's sail, so that the steamer usually arrives at Bridgetown about daylight. Two days in Barbados and then off for Grenada, St. Vincent, and Trinidad, at the latter of which about two days more are usually spent. Then to Demerara and remain three days, long enough to get some exercise and be ready to start for home again.

Pickford & Black are especially anxious to see Canadian business men make a trip to the various islands, as they believe it will give a needed impetus to our export trade. The cost of the entire passage is only about $3 a day, from Halifax to Demerara and return to St. John, and the accommodation and attention on board the Dahome will be found to compare favorably with the best Atlantic line.

LOAVES WERE UNDER WEIGHT.

Seventeen loaves of bread weighing less than five pounds each were offered for sale by Wm. Feeley, a baker of Hull, Que. When he appeared before the Ottawa police magistrate he pleaded guilty to the charge. As he had been convicted previously for a similar offence, he was assessed with a fine of $15, and costs amounting to $1 were added.

Gregoire H. Renaud, also of Hull, was another baker who had in his possession and offered for sale loaves below the required weight. Four light-weight loaves were found on his premises. He was let off with $10 and $1 costs, as this was his first offence.

DISHONEST APPLE PACKERS.

As large quantities of apples are being packed for export at Brighton, Ont., the place was visited last week by Fruit Inspectors Carey, Scriver, and Wartman. As a result, convictions were made, violations of the Act being established. The inspectors state that a fairly large percentage of the packers observe the Act, but in the way of honest packing and marketing they see lots of room for improvement. They intend to prosecute every case of violation.

CHEESE

We have still left a few boxes of Pan-American Prize Cheese, whites and colored, price 10½c. Every box bears the Pan American label, and scored 96 to 98 points out of a possible 100.

The A. F. MacLaren Imperial Cheese Co., Limited
51 Colborne St., TORONTO.

SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

B.C. FRUIT GROWERS MEET,

CONSIDERABLE interest was displayed in The British Columbia Fruit Growers' Association, which had its yearly meeting at Vancouver for three days, commencing January 23. Amongst those who attended were: H. Kipp, President; I. C. Metcalfe, Vice-President; W. J. Brandrith, Secretary; R. M. Palmer, I. Love, I. de C. Wetheral, Thomas Earle, T. Cunningham. T. Thrift, J. Hill, W. E. Norris, Tom Wilson, Capt. Tatlow, M.L.A., and others.

The president in his address reviewed the year's work of the association. He gave the C.P.R., the steamboat and transportation companies credit for the manner in which they had received the association's transportation committee. He mentioned a number of drawbacks that they had experieneed, partieularly the dry-rot of the plum and cherry. Judicious spraying had greatly helped. Fruits were also sometimes injudiciously picked. An expert had been engaged from the older fruit-centres, to give them lessons in the packing and handling of fruit. He described his visits to the fruit exhibition at Kelowna, where a great and excellent display of plums, pears, apples, and peaches, was made, and to the exhibitions at Salmon Arm, Kamloops, Asheroft and Lytton.

J. C. Metcalfe, chairman of the transportation committee, gave an account of his trip to Winnipeg in charge of an experimental car of fruit last summer. He demonstrated that fruit could be suecessfully shipped from the Fraser River Valley to Winnipeg. To command the markets in Manitoba and the Northwest many points should be considered. Varieties should be grown that would command the best sale in the market, and at the same time be most suitable for growth in the locality where they are produced To obtain clean fruit required consistent spraying. There should be careful and honest picking, grading and packing. The best quality and a uniform size of paekages should be used, and also tin, rather than wooden tops in plum and prune baskets. All packages should be branded with the variety and quality of the fruit, and the name and address of the grower. He suggested that representations should be made to the C.P.R. and other earriers of fruit for an expedited serviee of five days to Winnipeg, and less to nearer points, and lower rates, if possible, amongst other things.

Thomas Earle's paper was on fruit-growing in the interior of British Columbia, and mentioned most of the prineipal orehards from Lytton up the Valley of the Thompson, through by Kamloops, Salmon Arm, Okanagan, Kelowna and other eentres. He had a list of the varieties of fruit which he eonsidered the most profitable to grow in British Columbia.

A eommittee consisting of Messrs. Norris, Wilson and Brandrith was appointed who will confer with J. R. Anderson regarding the publication of an annual report of the association and the chanees of having their printing done by the local Government.

The eleetion of officers resulted as follows:

President—J. C. Metcalfe.
First Vice-President—H. Kipp.
Second Vice-President—J. Orr.
Third Vice-President—A. C. Wilson, Nanaimo.
Secretary-Treasurer—W. J. Brandrith.

All members in good standing were appointed directors.

At a meeting of the creditors of Seott & Welsh, general merchants, Moorefie,d, Ont., who recently assigned to Osear Wade, Toronto, with liabilities of $5,287 and assets of $5,570, it was decided to sell the stock to A. Seott & Co. for sufficient to pay to the ereditors 60c. on the dollar.

J. B. A. and Abel Turcotte, who have formerly eonduoted business as merchants, at Quebec, under the firm name of Nazaire Turcotte & Fils, have dissolved, and have formed a new partnership to earry on business as wholesale grocers at Quebec, under the style of Turcotte, Freres & Cie.

A. F. MacLaren Co. supplied us with a new car of this

03.4/11
Imperial Empire

This is it--

Upton's Marmalade

Have you seen our new season's make, which is superior to imported goods?

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, **TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

IT was stated in our issue of January 24 that the bailiff was in possession of the premises of Frank Melville, fruit dealer, St. Marys, Ont. Mr. Melville writes that there is no truth whatever in the statement. We therefore cheerfully make the necessary correction.

B. C. Neil, tea peddler, Granby, Que., has assigned.

J. C. Barry, trader, Ste. Anne De La Perade, Que., has assigned.

Michael Jordan, grocer, Woodstock, Ont., has assigned to Stephen Lamb.

Donald Gillis, flour and tea merchant, Port Hood, N.S., has assigned.

D. Charron, grocer, Quebec, is offering to compromise at 10c. on the dollar.

L. A. Frechette, general merchant, Thetford Mines, Que., has assigned.

Kent & Turcotte are the curators of J. C. Giroux, general merchant, Berthier, Que.

Binns & Thompson, general merchants, Ucluelet, B.C., have assigned to James E. Sutton.

E.P. Beaudry, grocer and liquor merchant, Montreal, has compromised at 50c. on the dollar.

P. J. Kyte, general merchant, St. Peter's, N.S., is offering to compromise at 50c. on the dollar.

H. A. Lalonde, general merchant, Riviere Beaudette, Que., is offering 25c. on the dollar.

L. M. A. Lemieux & Co., general merchants, Marbleton, Que., have assigned to J. R. Roger.

The creditors of Michael Jordan, grocer, Woodstock, Ont., have a meeting on February 8.

A consent of assignment of Vipond, McBride & Co., wholesale fruiterers, Montreal, has been filed.

The creditors of Black & Ross, general merchants, Thetford Mines, Que., held a meeting on February 4.

J. A. Milligan, general merchant, Midland, Ont., has assigned to Duncan Storey. Creditors will meet to-day.

A meeting of the creditors of James B. Hay, florist and seed merchant, Brantford, Ont., has been called for February 8.

Syndicate de Ste. Marie, general merchants, St. Marie, Beauce county, Que., has assigned to Alfred Leimeux.

Marcotte & Marcotte are the curators of A. V. Decary, hay and grain merchant, St. Henri de Montreal, Que. Their creditors met on February 4.

Lacourse & Le Francois, general merchants, Shawenegan Falls, Que., have consented to assign. A meeting of creditors has been called for February 8.

M. S. Houle, general merchant, St. Boniface and Letellier, Man., has assigned to C. H. Newton, Winnipeg. A meeting of creditors has been called for February 11.

PARTNERSHIPS FORMED AND DISSOLVED.

H. B. Bell & Co., grocers, Stratford, Ont., have dissolved. J. A. Foster, continues.

Ryall & Hutchins, cigar manufacturers, Hamilton, Ont., have dissolved. C. A. Ryall continues.

Fetterly, Fulton & Allison, general merchants, Chesterville, Ont., are advertising as dissolving.

Foster & Son, boots and shoes, Pembroke, Ont., have dissolved. The business is continued by A. Foster.

SALES MADE AND PENDING.

Arthur Ligouin, baker, Montreal, has sold out.

Clarence J. Leahy, grocer, had his stock sold by sheriff on February 3.

The assets of C. Duquette, boot and shoe merchant, Montreal, have been sold.

J. O. Belyea, grocer, Public Landing, N.B., is advertising his business for sale.

The stock of Davison Bros., grocers, Newmarket, Ont., is to be sold by tender.

The assets of B. Simon, general merchant, Greenfield, Ont., are to be sold on February 10.

The assets of Mrs. Theo. Goulet, boot and shoe merchant, Montreal, are to be sold.

N. T. Carey, general merchant, Otterburne, Man., is advertising his business for sale.

The assets of M. Ormstein & Co., general merchants, St. Polycarpe, Que., are to be sold.

The stock of Hugh Fitzpatrick, tobacconist, Ottawa, has been sold at 65c. on the dollar,

The assets of E. N. Sadler, confectioner, grocer, etc., Carleton Place, Ont., have been sold.

L. G. Chausse, grocer and hardware merchant, Montreal, is advertising his business for sale.

The stock of John White, cigar manufacturer, Hamilton, Ont., is to be disposed of by bailiff's sale.

The assets of B. Simon & Co., general merchants, Vankleek Hill, Ont., are to be sold on February 10.

The estate of Malcolm R. Gillespie, general merchant, Balmoral, Ont., was advertised for sale by auction on February 6.

CHANGES.

Lewis Jones, general merchant, Exeter, Ont., has sold to L. Lanning.

Kerr Bros., grocers, Calgary, N.W.T., have sold out to Riley & McCormack.

The Walker Oil Co., Winnipeg, is applying for incorporation.

Clough & Berwick, millers, etc., Ayer's Flat, Que., have registered.

B. F. Kendall, tobacconist, Toronto, has sold out to W. J. Williams.

Beaubien & St. Germain, vegetables, etc., Montreal, have registered.

Egerton R. Sears, grocer, Kingston, Ont., has sold out to J. M. Hughes.

The Canadian Cream Cheese Co., Limited, Ottawa, has obtained a charter.

M. Briere & Cie, grocers, St. Louis de Mile End, Que., have registered.

German & Corbeil, bakers, St. Louis de Mile End, Que., have registered.

Jehiel Marlatt, flour and feed merchant, St. Thomas, Ont., is out of business.

The Brandon Fruit Co., Limited, Brandon, Man., is applying for incorporation.

Annie E. Smith, general merchant, Port Rowan, Ont., is succeeded by Darby & Yokum.

Narcisse Laflamme has registered for B. Guimond & Cie, boot and shoe merchants, Montreal.

R. H. Benson & Co., general merchants, Indian Head, N.W.T., are giving up business there.

Mrs. S. A. Roy, fruiterer, Sherbrooke, Que., has registered under the style of Mrs. Alphonse Roy.

Wm. Clark, fruiterer and confectioner, Alberton, P.E.I., has removed to Summerside, P.E.I.

Scott & Welsh, general merchants, Moorfield, Ont., have sold their stock to A. S. Scott & Co.

The stock of A. E. Butler & Co., boot and shoe merchants, Hamilton, Ont., has been sold to L. M. Trolley.

E. J. Brooks & Co., general merchants, Indian Head, N.W.T., have sold their Kenlis branch to A. O. Brooks & Co.

The consent of the husband of Isabella A. Lloy, allowing her to conduct a grocery business at Dartmouth, N.S., has been registered.

Supplementary letters have been issued increasing the capital of The St. Lawrence and Chicago Steam Navigation Co., Limited, Montreal, to $500,000.

FIRES.

C. S. Botsford, general merchant, Uxbridge, Ont., has been burned out.

The stock of Arthur Lefebvre, grocer, Montreal, has been slightly damaged by fire.

Placede Daoust, grocer, Montreal, had his stock damaged by water. Loss is covered by insurance.

J. D. Lacerte, general and wholesale leather merchant, Plessisville, Que., has had one of his tanneries destroyed by fire. There is some insurance.

DEATHS.

John W. Owen, general merchant, Twillingate, Nfld., is dead.

E. D. Tillson, of The Tillson Co., Limited, and E. D. Tillson & Co., millers, Tilsonburg, Ont., is dead.

Wm. Adams, of Adams & Burns, wholesale wine and liquor merchants, Toronto, is dead.

The best is the cheapest in the end. And your customers will know this better than you. if you are not handling

JAMES' "DOME" BLACK LEAD

others are and you're losing business.

"Superior Breakfast Cream" and "Superior Gluten Flour"

(CEREAL)

On their merits we refer you to the following among the London retail grocers:

Wm. McGuffin,	Scandrett Bros.	A. J. Clark & Co.,	Connor Bros.,	E. B. Hargraves,	St. James' Park Grocery Co.,	Charles McCormick,
Queen's Grocery,	G. M. Ferguson,	George Loveless,	J. Dobbin & Son,	James Mahon,	E. R. Newans,	Frank Harding,
T. A. Rowat & Co.	New York Store,	F. E. Lea,	R. Walker,	Wm. Mullins,	Frank Robinson,	Fitzgerald & Duncan,
John Lawson,	F. Harley,	The City Grocery,	F. L. Ross,	George Finnigan,	W. J. McLeod,	James Ward,
John Trebilcock,	Harry Ranahan,	Cash Bargain Grocery,	W. A. Banghart,	C. P. Sellers,	T. Hall,	E. B. Leach.
	Jas. Wilson & Co.,	A. J. Denny,	E. L. Liddicott,		Andrew & Son,	

EACH:—3-doz. 2¼-lb. packages per case, or assorted ¾ Breakfast Cream and ¼ Gluten Flour. All orders shipped through your wholesaler.

North-Western Cereal Co., - - - London, Canada

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

"I Left My Happy Home For You."

This occurred when the following "Favorites" needed replenishing in the home and the good wife (knowing their superior quality) hastened to the "Grocer" who always keeps the highest grade of goods in stock, and is never without

KINCORA CEYLON TEA

Put up in 1-lb. and ½-lb. packages. **and** Retails at 25c., 30c., 40c. and 50c.

BOSTON LUXURY COFFEE

SOLE AGENTS:

John Sloan & Co., - Toronto

INDUSTRIAL GOSSIP.

PORT ARTHUR'S NEW ELEVATOR. The Canadian Northern Elevator, just finished at Port Arthur, Ont., is one of the largest in the Dominion, having a capacity of over 1,250,000 bushels of grain. This is contained in 108 bins, each capable of holding 9,500 bushels. Ten lofters or legs, each having a capacity of 10,000 bushels per hour, supply grain to the bins, while it can be conveyed away from them by as many shipping spouts, having an equal, if not greater, capacity. The 85,000-pound scales are of the most modern type. They can weigh the largest car on the road.

The main building itself is 239 feet long and 98 feet high. It rests on over 4,000 piles and 144 concrete piers. The piles are of tamarac, the main frame of red pine, and the cribbing of hemlock. Altogether over 2,349,000 feet of lumber was used in the structure.

Engines of 750 horse-power supply light and motive power. The cylinder is 24 x 48, the fly-wheel 18 feet in diameter, and the shaft 12 feet 8 inches long. Fire protection is afforded by the latest and most perfect apparatus obtainable.

NEW CO-OPERATIVE CREAMERY. In the Township of Guelph, in the County of Wellington, a co-operative company is being formed with shares placed at $5 each, for the purpose of conducting a creamery in the old cheese factory, formerly carried on by C. Millan. A meeting was recently held, at which several preliminary details were gone into and a board of provisional directors appointed, consisting of Messrs. James Armstrong, Rob. Armstrong, J. Smith, Walter Atkinson, Kenneth McLennan, John Scott, J. T. Crosby and G. D. Gopsill. These gentlemen will at once call on the neighboring farmers to solicit stock subscriptions and to find out the quantity of cream available. Tenders were also laid before the meeting for the building and supplies.

NEW FLOUR MILL AT PRINCE ALBERT. The Prince Albert Elevator Co. intend building a new flour mill and another elevator at Prince Albert, N.W.T. The mill is to be capable of turning out 100 barrels of flour every day, and the elevator will have a capacity of 25,000 bushels of grain. These buildings will represent an outlay of some $25,000. The company want the town council to aid them with a bonus of $3,000 and tax exemption on half of their outlay. They figure that the interest on the 20-year debentures will amount to $180 a year, while the taxes on 50 per cent. of the investment will amount to $240 yearly. This will leave each year a balance of $80, which could be applied to the sinking fund. It is stated that the town council is in favor of this proposition, so the elevator concern will likely obtain their request.

ALD. LAPORTE, of Laporte, Martin & Cie.

Re-elected Alderman in Montreal, on Saturday last.

A NEW CHEESE COMPANY. The Canadian Cream Cheese Company is the name of a new firm which is being formed at Ottawa by a number of citizens. They will enter upon the manufacture of several leading brands of cheese. Already they are placing on the market the "Glen" brand of cheese which they claim is of very high quality. The officers of this company that have been elected for 1902 are:

E. W. Clark, president.
A. MacLean, vice-president and treasurer.
T. V. MacLean, secretary.
Gwyn Osler, of O'Gara, Wyld & Osler, solicitor.

An experimental shipment is going to be sent to South Africa by the Government transports. An agent there reports that there is a good opening, which he will be given an opportunity to prove.

MACARONI TABLE FIG.

A "new" foreign fruit that gives signs of becoming popular is the "Macaroni-packed" table fig. Some time ago about 500 boxes of these were disposed of on this market, and seemed to be well liked. At the price sold at, however, they were not a successful venture for the importers. A proper appreciation of the value of packing dried fruits will tend greatly to increase the demand for these goods. They are packed in their natural state, without being slit open and flattened out, which process not only robs them of much of their flavor but also adds to their cost.

In London, the first figs packed like this were for cooking purposes, but they were found so delicious that they were used as table figs. Seeing this, the importers had table figs packed in this way, and they took a very short time to establish themselves in strong favor.

WHAT HE HAD.

Guest: "What have you got?"

Waiter: "I've got liver, calf's brains, pigs' feet——"

Guest: "I don't want a description of your physical peculiarities. What you have got to eat is what I want to know."

MAPLE SYRUP

"IMPERIAL" THE MOST POPULAR BRAND ON THE MARKET.
THE STANDARD OF PURITY. EVERY TIN GUARANTEED.

"SEMPER IDEM" A good Maple Syrup—cheap only in price.
Superior to many brands offered at higher quotations.

5-GALLON TINS, IMPERIAL MEASURE,		$3.90 PER TIN.
GALLONS (WINE) CASES	6 TINS,	4.50 PER CASE.
HF.-GALLONS " "	12 TINS,	4.90 PER CASE.
QUARTS " "	24 TINS,	5.10 PER CASE.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS TORONTO.

THE FRUIT GROWERS OF NOVA SCOTIA.

THE annual meeting of The Nova Scotia Fruit Growers' Association was held at Wolfville, N.S., recently. There was a good attendance and considerable interest was manifested throughout the meeting. The President, J. W. Bigelow, in his report, which he presented, said :

In submitting this my report to this Association which has for the past 38 years chronicled the progress of horticulture in Nova Scotia, it is gratifying to be able to report that this, our own loved Province, has this year been blessed with an abundant crop of excellent fruit. Our principal crop, apples, will yield about 300,000 barrels for export. The world's crop of apples is this year reported at 35 per cent., and on this continent it is estimated at only 25,000,000 barrels against an average crop of 60,000,000. Our plum crop this year yields about 60,000 baskets; pears, a fair crop of good quality; peach crop good, quality excellent; strawberries, about 300,000 baskets. Owing to early frosts, the cranberry crop was a failure in many sections, and a total crop of only 600 barrels is the result. Prices, $6 per barrel. About 75 acres of cranberries are under cultivation in Kings county. All fruits and berries sold at remunerative prices.

A strange feature of our apple trade is, this year, so far, our English market has given us the poorest returns. Our Gravensteins have not netted the growers $2 per barrel in England, while they would have brought $4 to $5 per barrel in American markets. The principal reason seems to be that apples arrive in bad condition and show signs of having been cooked in transit. Another singular feature of the trade this year is that apples have been shipped to England via Montreal at less cost and arriving in better condition than those shipped via Halifax.

He then proceeded to mention that Nova-Scotian orchards had not suffered much from insect pests and that when inspected by Professor Thro no San Jose scale was found in Nova Scotia whatever. Even the young orchard trees and imported stock bore no traces of it.

Twelve counties were represented in the recent fruit exhibit at Halifax, at which over $800 were paid in prizes. It was the largest ever known, there being shown over 3,000 plates and a large quantity of berries in acid. An exhibit was also made at the Pan-American Exhibition of Nova-Scotian fruit, at which two gold, one silver and three bronze medals and four diplomas were received as prizes. As these had only been placed on exhibition one month before the fair closed, the awards proved most satisfactory. To ascertain what varieties of apples can be grown in Nova Scotia to the best advantage commercially, he had secured a list of four of the most profitable varieties grown in each State of the Republic and also in Ontario. He had selected one barrel each of Kings, Ribstons, and Golden Russets to be sent to the Prince of Wales, by their patron, Lieut.-Governor Jones, in the name of the association.

Prof. F. A. Waugh, of Vermont University, Burlington, gave an interesting address illustrated by stereopticon views. His subject was "The Fruit Spur."

S. McNeil, of Walkerville, Ont., related his experience with the San Jose Scale. He warned the Nova Scotians that no efforts that could be made would be too drastic and no amount of money spent would be too much to spend to stamp it out.

Vice-President Innis had a paper on the classification of freight. He showed how unfair and burdensome the railway freight-rate on apples was in comparison with rates on other commodities. The resolution which he submitted that the association memorialize the Governor-in-Council to cause the classification to be amended by removing apples from the third and fifth classes to the fifth and eighth classes respectively, was unanimously adopted. To press this resolution on the authorities a committee consisting of J. E. Bigelow, Col. Spurr and Chas. McLellan was appointed.

W. A. McKinnon, chief of the fruit division of the Department of Agriculture, Ottawa, addressed the convention on the Fruit Marks Act. After some discussion, in which a number took part, a committee was appointed to suggest alterations and amendments to the Act, and report to the association. The following are on this committee : J. Rufus Starr, chairman ; R. S. Eaton, C. R. B. Bryan, Paul C. Black and Miles Chipman.

The financial report of the secretary, S. C. Starr, shows the association to be in a very satisfactory condition, there being a balance on hand of $143.40. The receipts for the year 1901 were : $584.64, and the expenditure, $391.20. There was a balance of $255.14 brought down from the previous year. The school of horticulture is in a good position financially, for the report showed that there was a balance on hand of $1,066.25. The receipts amounted to $3,237.31 and there was an expenditure of $2,171.06. At this school of horticulture there was an attendance of 64 students, according to W. C. Archibald, the chairman of the managing committee of that college.

The officers elected for 1902 are as follows :

President—W. J. Bigelow.
Vice-President—Peter Innes.
Secretary—S. S. Parker, Berwick.
Assistant Secretary—R. W. Starr, Wolfville.
Treasurer—Geo. W. Munroe, Wolfville.
Auditors—Geo. W. Thompson, R. E. Harris.
Executive Board—J. Elliott Smith, R. S. Eaton, Dr. Chipman, A. C. Starr.

Vice-presidents for counties, an exhibition committee, a managing committee for the school of horticulture, and members for the council board were also elected.

Alpheda Potvin, wife separated as to property of Jean B. Paquet, merchant, Quebec, from this out will conduct a business as general merchant at Riviere a Pierre, Que., under the firm name of J. B. Paquet & Cie.

At a meeting of the creditors of Moses Legal, trader of Levis, Que., V. E. Paradis was appointed curator, and William L'Esperance and Solomon Levinson, of Montreal, and Charles Meiklejohn, of Quebec, inspectors to the insolvent estate.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, *it's a staple !* It is the Salt of highest quality through and through.

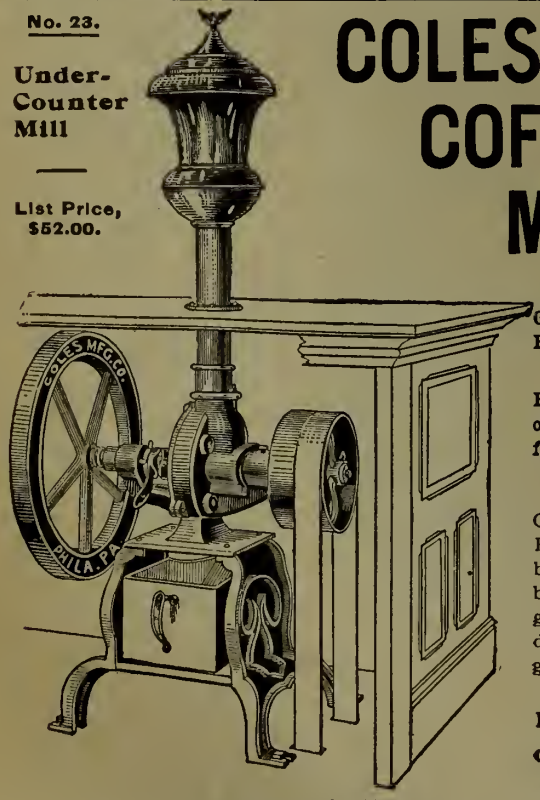
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A GOOD SCHEME.

A COMMUNICATION has been sent to the Canadian Manufacturers' Association by Mr. H. C. MacLean, of Toronto, suggesting the consideration of a scheme for advertising Toronto in the Southern States as a summer resort.

"If the Manufacturers' Association were to go into it intelligently," says Mr. MacLean, "and devise some scheme properly systematized and managed, they could raise $25,000 for the purpose without difficulty."

The idea is a good one, and should receive the consideration it deserves. The tourist question is large enough and important enough to warrant the Association applying its energies to advertising not only Toronto, but other cities as well, in which it has branches. In furtherance of the scheme, the cooperation of the railways and steamboat companies could also be sought, and, no doubt, it would be obtained.

The attractions of Canada as a summer esort for residents of the South are not unknown. Yearly they are becoming better known, but there is still a great deal of room for improvement. This can only be done by liberal and legitimate advertising schemes, and there is no organization that is better qualified than the Canadian Manufacturers' Association to take the initiative in the matter.

FEATURES OF CANADIAN WINTERS.

THERE is scarcely anything in regard to Canada that is more misunderstood in Europe than its climate. To a great many, Canada is a land of snow. It is true that in certain parts of the country the winters are cold and snow is present for three or four months. On January 3, for example, the thermometer at Dawson, in the Yukon, registered a maximum temperature of 28 deg. below zero, and at Winnipeg it was the same. But even in these places the climate is so dry and the conditions for withstanding the cold so ample that inconvenience is seldom experienced.

The climatic conditions at those points are not, however, representative by any means of the climatic conditions ruling in Canada during the winter months. In Halifax, on the Atlantic coast, the thermometer, on January 3, was only 4 deg. below freeezing point, while at Victoria, on the Pacific coast, the temperature did not come within 4 deg. of freezing point, while in Toronto, where not one man in a dozen wears a fur cap during the winter months, there were 10 to 20 degrees of frost.

Snow on the Pacific Coast of Canada is a rare thing. On January 23rd last there was a snowstorm in that part of the country, the first for a year, and such an unusual thing was it that the newspapers came out the next day with flaring headlines, one of which read: "A Rare Snow Visitant." At Christmas time flowers are blooming in the gardens of Victoria, British Columbia, and a copy of The Victoria Colonist of January 24 announces that one of the local grocery firms has received two pounds of strawberries grown in the open air at Saanich, a short distance north of the Provincial capital. Coming east of the Rockies, it is a well-known fact that on the ranches in the Calgary district cattle are able to remain out on the prairie all winter.

Taking either the winter or the summer seasons, Canada has one of the most glorious and bracing climates in the world.

A NEW CANNED GOODS SYNDICATE.

ALTHOUGH the effort to organize a joint stock company to control the canned vegetable output of Canada failed, those who were promoting the idea have not yet given up hope of accomplishing something whereby the pack of 1902 shall be controlled. The idea now in view is a reorganization of the syndicate, although upon slightly different lines from that which controlled the pack of 1901.

It is proposed, for one thing, to close up some of the smaller factories, paying the owners a stipulated sum therefor. For a consideration it is also proposed to induce other packers to cut off altogether for the season their output of one or more lines.

The large packers appear as a rule to be favorable to the new scheme. The difficulty is with the smaller and newer packers. Remembering the experience of some years ago, when an agreement was entered into whereby the output of all the packers who were members of the association was to be sold through a committee, the owners of the smaller factories demand that when the former have sold 50 per cent. of their output they shall withdraw their products altogether from the market until they (the smaller packers) have disposed of their goods. The larger packers are not willing to agree to this, but they would agree to allow them to sell at a slight reduction (it is said 2½ cents per dozen) below the figures ruling for their goods.

A strong effort will be made next season to reduce the pack on corn. In spite of the agreement to curtail the output by one-third, the pack was unusually large, caused in part by the fact that some of the canners exceeded by several thousand cases their allotted output. In tomatoes and peas the pack was of course light, while it is estimated that 60,000 to 80,000 cases of the former have been exported to the United States. The syndicate alone is said to have exported 60,000 cases. Canadian tomatoes are being laid down in bond in New York at 90c., and, as this price is much lower than that ruling for the United States article, they are being reexported.

THE WARLIKE MR. FOSTER.

HON. GEORGE E. FOSTER declared the other night during a speech which he made at the National Club, Toronto, on the occasion of the banquet to Mr. Edgar Wills, that he would like to see the people of the British Empire roll up their sleeves and give the commercially hostile nations a taste of commercial war.

Mr. Foster was for several years Finance Minister of the Dominion. On the whole, he was an able Minister. We do not know that we have had any better. But after all his experience in that capacity, the irresponsibility of the professional politician seems to occasionally exhibit itself. A business man with a stake in the country would not have talked in the militant spirit that Mr. Foster did. Commercial warfare is no more a plaything than physical warfare. Like it, destruction accompanies it and serious losses are entailed on both sides. It is unworthy of Mr. Foster to talk of liking to see the British Empire wage a commercial warfare.

The instrument by which he would wage a commercial warfare is, of course, the tariff. Now, there is no one in Canada that knows more about tariffs than Mr. Foster. When framing the tariffs which obtained under his regime he, no doubt, had in mind the welfare of Canada, and did the very best he could as far as his light went. Hon. W. S. Fielding was, no doubt, actuated by the same spirit. The tariff that exists today, like the last that Mr. Foster brought down, could be improved upon, and, no doubt. will be in time, but surely Mr. Foster would not have us believe that the proper way to improve it is to turn it into an engine of commercial warfare.

Mr. A. E. Ames, the president of the Toronto Board of Trade, who followed Mr. Foster, entirely disapproved of the latter's sentiments. "We are big enough, or should be big enough, to stand on our own basis," declared Mr. Ames. In other words, Mr. Ames would have us work out our own commercial salvation without bothering ourselves as to the methods obtaining in other lands. Mr. Foster, on the other hand, would declare a commercial warfare against foreign countries whose fiscal policy met with his disapproval.

Mr. Foster is not the only one in Canada who is demanding commercial warfare. Before those militant spirits go any farther we would advise them to first sit down, and, like the king in Holy Writ, consider the costs and the possibilities. And as a preliminary, take the tariff in one hand and the Trade and Navigation Returns in the other.

LOW PRICE OF OIL OF LEMON.

The price of oil of lemon is at an unusually low figure at present, being about 40c. lower than a year ago. The cause of the weakness is the heavy crop of lemons.

Oil of lemon is the extract manufacturers' raw material, and to produce one ounce of it requires the crushing of about 1,000 lemons.

ALD. LAPORTE RE-ELECTED.

Mr. H. Laporte, of Laporte, Martin & Cie, has been re-elected as an alderman of Montreal. Ald. Laporte had a good majority in each of the six polls, his total majority being 222.

Ald. Laporte, being one of the city's most enterprising and thorough business men, is also one of its most trusted aldermen.

More men of this stamp would give the city the efficient government it is in need of. He has long been an advocate of having men with "free hands" to look after the city's affairs, and is much pleased with the increased number of supporters of his policy who have been returned in the present council.

THE HISTORY OF SUGAR.

THERE is no article in the grocery trade which is of more historical interest and which is also, at present, attracting more world-wide attention than sugar.

When the history of sugar began no one can say. The earliest known reference to it dates back to the time of Alexander the Great, over 2,200 years ago. A book dealing with the history of sugar has just been issued in England. Its title is, "Notes on the Sugar Industry," and the author is John M. Hutcheson.

While the book does not overlook the ancient history of sugar, the chief object in view is the modern history of the commodity. And the author has performed his task well, for he has presented a most interesting book of 140 pages. The history begins with 1544 and is brought down to 1900. The struggles of the sugar-refining industry in England and Scotland are told in an entertaining manner. And when one realizes that the industry is still struggling for life after an existence of 350 years one cannot but remark, "Poor old industry."

Besides the general history of sugar, a mass of most useful information is given in regard to rates of duty, imports, bounties and personal reminiscences.

The author of "Notes on the Sugar Industry" was particularly well qualified for the work which he undertook. He is at present living in London, Eng., but until about three years ago was a resident of Greenock, Scotland, where a long life was spent in the sugar trade, being a member of Macdonald, Hutcheson & Co., one of the oldest and best-respected firms in the trade. Mr. Hutcheson himself was one of the leading sugar buyers on the Clyde. The author being able to write from an experience of many years, the value of the book is naturally much enhanced thereby. And as it was written since Mr. Hutcheson retired from business it was possible to give a great deal of time to its preparation.

The price of the book is 5s. net, or in Canadian currency $1.25, and copies can be obtained through Mr. Wallace Anderson, of 27 Front street east, Toronto, a nephew of the author. No one who desires to be informed in regard to the sugar industry should be without a copy, and as there is not likely to be a second edition it would not be well to delay purchasing.

THE LEAVEN OF BUSINESS.

Advertising is the little leaven which raises the business to a place of prominence and a condition of prosperity.

THE BEET-SUGAR INDUSTRY.

SANDWICH TO HAVE A FACTORY.

IT has been announced by Mayor Girardot, of Sandwich, Ont., that he has secured assurance from United States and Canadian capitalists for the erection of a beet-sugar factory in that town. Four hundred thousand dollars will be invested. The refinery will be running by next year, when over 200 hands will be employed. This matter was disscused at a meeting of farmers at the Crawford House, Windsor, on February 1. Acreage sufficient for the needs of the factory will be canvassed for and a by-law granting ten years' tax exemption is expected to be passed without difficulty.

BEET SUGAR IN P.E.I.

In the distant Province of Prince Edward Island considerable interest has been aroused in the cultivation and refining of the sugar beet. Augustine Callagham, of the Provincial Registry Office, has for a number of years been giving both his time and money in experimenting as to the suitability of that Island for the growth of the sugar beet. For several successive years he has purchased and distributed sugar-beet seed amongst the farmers, and forwarded the product to Ottawa for analysis. This has fully demonstrated the suitability of that Province for sugar-beet cultivation. In 1900 an average of 13 92 per cent. of sugar was shown in the analysis. In some cases as high as 16.52 was found, a high percentage. This compares favorably with those grown for sugar manufacture in Europe and in the United States. In respect to these beets it may be stated that Professor Shutt, of the Ottawa Experimental Farm, says: "I am of the opinion that the average obtained indicate that a beet suitable for profitable sugar extraction can be grown in P. E. Island."

ST. MARYS DEPUTATION REPORTS.

A deputation consisting of William Johnson and John Fotherington recently visited the beet-sugar factories at Bay City, Michigan, in the interests of those desiring the establishment of a beet-sugar refinery at St. Marys, Ont. The report of these men contains valuable information. They found that a $600,000 plant would employ about 275 hands for four months in the year. The daily consumption of beets would be 650 tons and the daily output from these 150,000 pounds of sugar. The ordinary field of beets was ten tons per acre. It ran as high as twenty in some cases, while the farmers received on an average $5.15 per ton for their product. Many other things were ascertained, including the time for sowing, the quantity of seed per acre required, the best methods of preparing the ground and the most suitable means to be adopted to insure their successful cultivation. The most suitable conditions, it is claimed, for the growth of beets rich in sugar exist in a rich, loose, sandy soil, containing a fair percentage of lime. Neither heavy clay and wet soils, nor rocky and marshy lands are desirable.

WANT A BONUS AT LONDON.

A number of United States capitalists are contemplating the erection of a beet-sugar factory at London, Ont. On behalf of these men, J. A. Moody appeared before the board of trade of that city and stated that a bonus of $25,000 is expected for the building of a 500-ton plant. If a 1,000-ton plant is erected they will want $50,000. The latter style of plant is what they intend to install. Mr. Moody urged the board to send over a representative deputation to Michigan in conjunction with the City Council and the Real Estate Owners' Association, to investigate the sugar-beet industry thoroughly. The appointment of this delegation was referred over to a council of the board.

OTTAWA RETAILERS ENTERTAIN FRIENDS.

The Ottawa Retail Grocers' Association held a progressive euchre party in Booth's Hall on January 30, which was a decided success.

About 80 gentlemen sat down to the "lively game" for a couple of hours. Fifteen games were played, and Mr. Duncan McIntosh won 1st prize, a handsome briar-root pipe; Mr. Knauff secured 2nd, a box of cigars, and Mr. W. Hand captured the "booby," a "stocking of baby toys."

Refreshments were then partaken of, after which songs, recitations and speeches took up the rest of the evening.

Among those present representing wholesale houses were: John Hughes, of N. Quintal & Fils, Montreal; Fred Hodge, of Chase & Sanborn; C. J. Tuthill, of Gold Soap Co., Toronto; S. J. Huber, of Alpha Chemical Co., Berlin; D. K. McIntosh, of The Geo. Matthews Co.; Gerald Fitzgerald, of H. N. Bate & Sons; Mr. Provost, of Provost & Allord; J. E. Cox, Harold Whyte and Wm. Anoties, of J. G. Whyte & Son; Mr. Lavoir, of the J. M. Lavoir Co.; A. Durocher, C. A. Parker, Mr. Phillips, of Cochran & Co.; C. E. Ploin and T. Blackburn, of C. E. Ploin & Co.; G. W. Hunt and G. W. Langdon, of the Ottawa Fruit Exchange; F. F. Morris, of the Queen City Oil Co.; J. McLusker, of Bedingfield & McLusker; Geo. C. Hamilton, of the O. & N. Y. Railway Co.; Ald. Shouldis, Ald. Lapointe, and Ald. Payment, of the city council.

SHORT WEIGHTS INVESTIGATION.

W. G. PARMALEE, the Deputy Minister of Trade and Commerce, held his inquiry into the alleged short weights of butter and cheese at Montreal in the office of E. F. Craig, the Government grain inspector.

Among those who testified were C. A. Bull, of Montreal; W. H. Walker, M.L.A. for Huntingdon; Alex. A. Swaill, of Kelso, Huntingdon County; P. Brault, of P. Brault & Fils, St. Sebastien, Que.; A. Fraser, of Sandringham, Stormont County, Ont.; J. M. McQuaker, of Owen Sound, Ont.; and M. Scully, of Lloyd & Scully, Owen Sound.

Mr. Scully was one of the chief witnesses. His testimony went to show that during the past ten years he had lost between $800 and $1,500 in short weight. When he shipped to the Old Country his weights always held out, and that there never were any demands for shortage made. On one occasion he was having a box weighing 57 lb. weighed by Mr. McLeod, the weigher of the Butter and Cheese Association of Montreal. Mr. McLeod refused to make it over 56 lb., claiming that he was not there to look for gains.

P. Brault, of St. Sebastien, always put 57 and 57½ lb. of butter in his boxes, but never was allowed over 56½ lb. He saw some of his cheese weighed once. The package was placed on the scales and the weight put at 56 lb. notch. The package showed over weight, but the weigher refused to ascertain the exact weight. A small piece of wire was attached to the weight on the beam. He called the man's attention to this and he took it off, explaining that it was a mistake.

J. P. Cleary, of Savage Mills, did not receive one claim for short weight during May, June and July last, when this matter was attracting considerable attention in the press, but in August a claim of shortages was received for those three months. On almost every lot shortages were claimed, and to make a settlement he was forced to accept the terms offered.

For the Montreal Butter and Cheese Association, P. W. McLagan filed the report of the Brockville delegation which went to Montreal last Spring. This report testified that the weighing was satisfactory.

James Alexander testified that the wholesale cheese men did not profit by the alleged irregularities in weighing. Cheese and butter were invoiced at the same weights at which they were purchased. A letter from an English house was filed, complaining of short weights.

This concluded the investigation in Montreal.

Keep Pace with the Times

By selling the "up-to-date" Tea, the Tea that is fast displacing Japans by means of its superior quality.

"SALADA" Ceylon Green Tea

will drive out all Japan Teas just as surely as "Salada" Black has driven all China Blacks from Canada.

Samples and all information furnished in reply to postal addressed to—

"SALADA," TORONTO, MONTREAL, BOSTON, DETROIT, BUFFALO, PITTSBURG.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

Cream Soda Biscuits

Our Cream Sodas, in 3-lb. tins, are the best in Canada.
If you have not handled them send for sample.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 6, 1902.

GROCERIES.

THE past week has been an uneventful one in the wholesale grocery trade. The stormy weather of the early part of the week has naturally interfered with business, but, taking everything into consideration, the wholesale grocery trade is fair for this time of the year ; in fact, some good orders for general groceries are reported. There is no one line, however, that can really be said to be active. If there is any one line in which the demand is a little better than for any of the others it is in currants, which rule steady in price in the primary market. The canned-vegetable market is without any special interest, although the feeling in regard to canned tomatoes continues to gather in strength. In no line of canned goods, however, can any activity be noted. Very little is being done in coffees, although the demand has improved a little. The outside markets are still easy. In nuts, the only noteworthy feature is a fairly good demand for shelled almonds and walnuts. Rice and tapioca are meeting with a fairly good demand. Spices are going out well, and advices from the outside markets indicate firm prices. Very little is being done in sugar, but prices are, on the whole, steady. Business is rather good in syrups and molasses. The wholesalers are experiencing a fairly good trade in teas, but the brokers are not doing much business. A good demand continues to be experienced for prunes.

CANNED GOODS.

The feature of the canned goods trade is the confidence that is being expressed in all quarters in regard to canned tomatoes. The ruling price to the retail trade is still 87½ to 90c., but figures are firm. There are still inquiries coming to hand here for export to the United States, and it is estimated that from 60,000 to 80,000 cases have so far been sent across the border this season. An item in one of the New York daily commercial papers says that Canadian tomatoes are being laid down there at $1.26 per doz., and were informed by Canadian exporters that Canadian tomatoes are being laid down in bond at New York at about 90c. per doz. It appears that the most of the tomatoes bought in Canada by dealers in the United States were for export to other countries, such as South Africa and South America, they being procurable at about 35c. per doz. less than the price ruling on United States brands. Peas are still quoted at from 80c. upwards, but very little business is being done. Corn is still the weak feature in the canned goods trade. There is some old corn on the market, which is being offered at low prices, but for 1901 pack the ruling price is 80c. for good brands. Whether corn will eventually be influenced by the firmness in peas and tomatoes remains to be seen. At present, however, no one has any confidence it it, as the pack was very heavy, several of the packers having put up a great deal more than their allotment. One packer is said to have put up 10,000

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

cases in excess of his allotment. Fruits are only in light demand. The Lenten demand for canned salmon has not yet made its appearance and business in this line is consequently light. Very little is being done in canned meats.

COFFEES.

The coffee market does not yet show any material signs of an improvement. Occasionally the market takes an upward turn, but just as regularly drops back into its old condition. The receipts of coffee continue heavy, and at the moment the bears have control of the market. Locally, the demand is a little better than it was for green Rio coffees, although the movement is not large. In roasted coffees, a good average trade is being done. We quote green Rio a little lower, as follows : No. 7, 7¼c.; No. 6, 8c.; No. 5, 2¼c.; No. 4, 8¾c.; No. 3, 10 to 12c.

NUTS.

While the nut trade generally is quiet, there is a fair demand for this time of the year for the shelled description at 20 to 23c. for shelled walnuts, and 24 to 28c. for shelled almonds. We quote : Grenobles, 10¾c. by the bale, up to 12c. for smaller quantities ; marbots, 8½ to 10c.; filberts, 9½ to 10½c.

SPICES.

Local wholesalers report a fairly good demand for spices. Advices from the primary market say that pepper is keeping firm. Ginger is firm and unchanged. Nutmegs, particularly in the better grades, are also firm.

SUGAR.

The sugar market has not been a particularly eventful one during the past week. Prices have ruled steady to firm. The latest cable advices to hand from London report that beet sugar is 3s. 4d. higher, at 6s. 9d. for February delivery, and that March is unchanged at 6s. 9¾d. f.o.b. Hamburg. The raw market in New York is reported to be steadier and the National and Arbuckle refineries were buyers on the basis quoted. Refined sugar is dull in New York. The receipts of raw sugar in the United States last week were light, 19,610 tons, while the meltings were 33,000 tons, reducing the stock by 13,390 tons. Since our last, there was an advance of 3-16c. in raw sugars in New York. The advance was caused by Cuban holders keeping their sugar, and to the reported buying of 10,000 tons of beet sugar in Europe by American refineries. The total stock of raw sugar in the four United States ports at the end of last week was 102,817 tons, against 98,935 tons the same time last year. The demand for sugar in Canada is very light, with prices ruling the same as a week ago. The basis of granulated f.o.b. Montreal is $4 for Redpath and St. Lawrence, and $3.95 for Acadia. The price in Toronto is $4.18 and $4.13, respectively.

SYRUPS AND MOLASSES.

There is a good demand for syrups, particularly the corn description, which is quoted at 3½ to 3¾c. in barrels and kegs. Sugar syrups are rather quiet at from 30 to 32c. for medium and 35 to 37c. for bright. There is a good demand for New Orleans molasses, chiefly at 24 to 26c. for medium grades, while open-kettle is quoted at 45 to 50c. Receipts of molasses at New Orleans to the close of last week were 248,000 bbls., against 148,000 the same time last year.

TEAS.

Local wholesalers are experiencing a fairly good demand for both Japans and

Indians and Ceylons. The brokers, on the other hand, are still doing very little business. The market for Indian and Ceylon teas is rather easy. Japan teas are fairly firm. There is still quite a scarcity on the spot in Ceylon greens, and there have been quite a number of inquiries. Owing to the scarcity, however, the inquiry is not as pronounced as it was. The price of Ceylon greens is at least 1c. higher than it was a month ago. There have been a few transactions here in China green teas during the past week, but there is still a pronounced scarcity, although at the price now ruling not many transactions are to be expected.

FOREIGN DRIED FRUITS.

CURRANTS—A cable received here on Monday quoted the market firm in Greece. The quantity remaining unexported in the country is generally considered to be short of what will be required to supply the demand till the new crop comes upon the market. Local wholesalers are experiencing a good demand for currants; in fact, this is really the most active line in the grocery trade just now. Prices rule much as before. We quote: Filiatras, 6 to 6¼c.; Patras, 6¼ to 7c.; Vostizzas, 8 to 8½c. per lb.

VALENCIA RAISINS—The Valencia raisin market locally is still quiet and prices rather easy, particularly in view of the fact that a shipment of 2,000 cases is due to arrive within a few days. We still quote selected at 6½c. as the ruling price.

SULTANA RAISINS—Are in fair demand at 8½ to 12c.

PRUNES—The demand for prunes continues active, particularly for the four sizes running from 60's to 90's. We quote: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70 80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

FIGS—There have recently gone some further shipments of mat figs into the New York market from here, and stocks in this description are now pretty well cleaned up. Some houses are entirely sold out. Business is light. We quote: Mat figs, 3¼c.; naturals, 3¼ to 3½c., according to quality; tapnets, 3¼c., and elemes, 8½ to 18.

CALIFORNIAN EVAPORATED FRUITS — The demand continues fair for both peaches and apricots. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES—Very little is being done. The ruling prices are still 4½ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

GREEN FRUITS.

There is a good demand for oranges especially for those whose skins are bright, like Californian navels. Lemons are steady in demand, and apples are stagnant. Grape fruit is 50c. to $1 lower per box. Florida oranges have come down 25c. per box, while, on the other hand, Californians have advanced 25c. Cranberries are scarce, but there is little demand for them. We quote: Oranges, Malagas, $3.25 to $3.50 per case; Tangerine or kid glove, $8 to $9 per strip, or $4 to $4.50 per half strip; Floridas, $3 to $3.25 per box; Mexicans, $2.25 per box; Californian navels, $3.25 to $3.75 per box; Valencias, $3.75 to $5.50 per case; apples, $4 to $5 per bbl.; grape fruit, $3.50 to $5.50 per box; Malaga grapes, $5.50 to $6.50 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; pineapples, 25 to 35c. each by the case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

There is a good demand for green onions, lettuce and rhubarb. Radishes also are moving freely. Potatoes are down 5c. Cabbage is steady, with a good supply in stock. Onions are quiet. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 12½ to 15c. per bunch, $1.25 to $1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 50 to 60c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, $1 to $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 20c. per peck.

COUNTRY PRODUCE.

EGGS—There are very limited receipts in strictly fresh eggs. Prices are 1c. higher for these. Limed eggs are scarce, as are also cold-stored. We quote: Strictly fresh, 26 to 27c.; held fresh, 20 to 22c.; cold-stored, 19 to 20c., and limed 17 to 19c. per doz.

BEANS—There are moderate offerings of beans, with a quiet demand. We quote: Choice hand-picked, $1.70 to $1.85; prime, $1.50 to $1.60 per bush.

HONEY — There is a quiet demand, with steady prices. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—Trade is very quiet. The prices are unchanged. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—The receipts are more liberal and the prices are lowered from 2½ to 5c. per bag in carlots. They are now selling at 60 to 62½c. per bag in carlots and 75c. per bag for less quantities.

BUTTER AND CHEESE.

BUTTER — The supply of butter has slightly decreased, but the demand continues steady. Prices are unchanged and firm. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—There continues to be a firm feeling in cheese. The movement for home consumption is fair. We quote: Cheese, wholes, 10½ to 10¾c.; twins, 11c.

POULTRY.

DRESSED POULTRY—The receipts of all kinds of dressed poultry are so light that it is difficult to quote fair prices. Practically, no geese are being sold. Chickens and ducks are scarce and command fancy prices, and there is an advance of 30c. in the former and of the same amount in the latter per pair over last week. We quote: Chickens, 60 to 80c. per pair; ducks, 90c, to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 12c.

LIVE POULTRY—Live poultry like dressed are scarce, there being practically no receipts during the past week. Prices for spring chickens have advanced ½c., for young ducklings 1c., and for turkeys ½c. per lb. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 6½c., for ducks and turkeys 8c., for geese, 6c. per lb. All must be young birds. For hens, 3c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

Trade is brisk for all kinds of fish. The prices of halibut are down 3 to 4c. per lb. Digby herring have also been put down 10 to 15c. per bundle. All kinds of prepared fish are selling well. The prices continue very steady. We quote as follows: Fresh and frozen fish — Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring; 4 to 5c.; trout, 7c.; halibut, 8 to 10c.; sea salt mon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.75 per large pail, $3.75 to $4.05 per small pail, or $1.50 to $1.75 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The supply of Manitoba hard wheat is more limited this week, but the prices are unchanged owing to the easy feeling in Chicago market. Manitoba hard we quote 87c. per bushel grinding in transit or 86c. Toronto and West. On the local street market the receipts have been light owing to the heavy roads, and prices are nominal, there being no change excepting a drop of 1c. in peas. We quote prices paid by buyers on the street: White and red Ontario wheat, 70 to 78c.; goose, 66 to 66½c.; oats, new, 45 to 46c.; rye, 55 to 56c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 58c.

FLOUR—There is a brisk demand for home consumption. Manitoba bakers' has

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

NEW LAID EGGS

We are well cleaned up on cold stored and limed and can get you good prices.

CHOICE DAIRY BUTTER in good demand.

Consignments and Correspondence solicited.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.
References: Imperial Bank of Canada, Yonge St. Mercantile Agencies or your local Banker.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

been lowered 10c. per bbl. The other prices are steady. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3.40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS — The statement made last week regarding the drop in cornmeal was not clear, inasmuch as it said that the change was 25c. per 100 lb. It should have been 25c. per bbl. of 196 lb., as cornmeal is always quoted by the barrel. The foreign demand for oatmeal has somewhat slackened, but the home market still is brisk. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $5.20; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $3 75; split peas, $4 50; pot barley, $4.50, in 196 lb. bbls.

HIDES, SKINS AND WOOL.

Cured hides are ¼c. per lb. lower, and sheepskins are 5c. each higher. The other prices are firm. Trade is quiet. The prices given below are what buyers pay on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The close of the red clover season for export is near, consequently the market for it is dull, and prices are 25 to 35c. lower than it was quoted previously. Alsike is quiet, with a narrower range of quotation. Timothy is steady and unchanged. We quote buying price at outside points: Red clover, $4.50 to $4.80; alsike, $6.50 to $7.50, and timothy, $2.50 to $3.25 per bush. Of course, a little more than the above prices will be paid for extra good and fancy samples, and a little less for poorer grades.

MARKET NOTES.

The drop in Manitoba bakers' flour is 10c. per bbl.

For sheepskins 5c. more are paid. Cured hides however are down ¼c. per lb.

On the track, in carlots, potatoes are 2½ to 5c. per bag lower. Retail prices are also less by 5c. per bag.

In carlots dressed hogs are down 10 to 25c. per 100 lb. Veal is worth 1c. per lb. more than a week ago.

There has been a drop of from 25 to 35c. per bush. in red clover. This is owing to the season for export drawing to a close.

There has been an advance of 25c. per box in California navel oranges, but Floridas have been lowered 25c. per box at the same time.

There has been a big advance in dressed chickens and ducks, which are scarce just now. They are both bringing 30c. per pair more than formerly.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
R. W. HANNAH
Board of Trade, - TORONTO

THE F. T. JAMES CO., Limited
WHOLESALE
Fresh, Frozen, Salt and Smoked
Orders promptly attended to.
FISH
OYSTERS and SHELL FISH
76 Colborne Street, TORONTO, ONT.

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Storage, Track Facilities.

Manufacturers!
More Business is What You and I Want. Let us Join Hands and Secure it.
It's my business to increase YOUR business, and I know how to do it. Highest references.

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Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, February 6, 1902.

GROCERIES.

BUSINESS in general groceries has been good this week, though, of course, the heavy snowstorm of Sunday and Monday last made a difference in the number of visitors to the local market on Monday. Deliveries of goods on that day were also lessened, but the business of the week can hardly be said to have been hurt to any extent by one or two quiet days. Canned goods of almost all descriptions continue in brisk demand. There is also an increase in the inquiry for fish. We will have "full Lent" this year, which makes the period longer than has been usual for two or three years. On this account all such commodities as syrups, molasses, canned goods, fish and other foods that are taken in place of meats, will be in extra good demand.

SUGAR.

The local market is very strong, and though no very active trade is doing at the last advances, it is the belief of some dealers that further advances are probable. This idea is doubtless based on reports from London and New York markets, where beet and cane sugar are strong. The raw sugar market in New York is reported very firm. Locally, granulated sells for $4, and yellows, $3.25 to $3.90.

TEAS.

There is a good business doing in teas at present. Japans and gunpowders are in active demand. There is only a fair demand for China green teas, but prices keep as firm as ever. The agitation going on in the United States to have the tea duty taken off has approached to something like a head. If such a course were adopted there, it would, of course, make the market here very strong. At present the impression seems to prevail that the duty will be taken off, and, with this in view, prices are, if anything, firmer than last week.

SYRUPS.

There is nothing new to report in this line as regards prices. The demand however, has taken a turn for the better, and as Lent is near at hand, it is expected to continue improving. We quote as follows on corn syrups: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

Barbados molasses is moving in small quantities. Prices have not changed, though they are still firm. Barbados, taken in any quantity, sells for 29c. Antigua, in single puncheons, is worth 24 cents.

CANNED GOODS.

A fair business is doing in canned vegetables and fish. Both these lines will, without doubt, have a good run this year on account of the long Lenten season. Peas are worth 95c.; corn (ordinary stock), 80c. Tomatoes sell for 87½ to 92½c. Gallon apples stay at $2.60 to $2.70, and 3-lb. apples at $1. We quote canned salmon as follows: $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls. Gallon apples sell for $2.60 to $2.70, and 3-lb. apples at $1.

SPICES.

Trade is quiet. There is a firm feeling on all lines of spices. We quote as follows: Nutmegs, 30 to 55c. per lb. as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Trade continues fair. Seed and pearl tapioca is selling for a little less money in some hands. It is worth about 3⅝ to 4c., according to quality. Patna rice is still very firm. We quote in combine district: B rice in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is no change. A small movement continues. We quote as follows: Fine Filiatras, ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—There is a fair movement at firm prices. Finest off-stalk sell for 5⅝c.; selected, 6⅝c.; layers, 6⅞c.

CANDIED PEELS.—The trade is slowly improving. We quote as follows; Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is not much doing and prices are unchanged. We quote: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Supplies on the local market are practically nil. We quote: Hallowee dates at 4¼ to 4½c.

FIGS.—Layer and tapnet figs are still worth $1.15, with a fair trade doing. Advices received on January 17, from London, in regard to table figs, packed in "macaroni" style, hint at a needed change in the price of macaroni natural figs. They say: "With regard to your sales of macaroni natural figs in 56-lb. boxes, which you asked us to consign to you, and about which we wrote you latterly, saying that the average price made was not a good one, our senior writes in the same strain. We sent him your cutting from 'The Canadian Grocer,' which you sent us, and he replies: 'Very satisfactory the report, but unsatisfactory the prices they were sold at. They were among the late shipments. Please let them know what they realized in London for late shipment, and let them know that we will not ship any more unless they are able to get equal prices. As, however, the consumers, I am sure, will appreciate them they had better try to pass us some orders. I consider it an insult to the intelligence of the intelligent public to split and flatten figs to show a large surface and ruin the keeping qualities of the fruit, simply for the shape of that flat, catching appearance. It is time to put before the public the article in the most rational and best way of packing, and I am sure the public will appreciate it, and then figs will become a respectable article of commerce. Please send to Canada this extract with my compliments to Mr.——, and the Editor of 'The Canadian Grocer.'"

CALIFORNIAN RAISINS.—The situation on the primary markets has not improved. Only 150 cars of seedable fruit remains on the Coast, and it is proposed that as soon as the 50 carloads now offered have been sold, there will be a further advance of perhaps ½c. per lb. Every pound will be wanted before next October, and it is likely that the trade will have to take the remaining 100 cars at any reasonable advance put upon them. Local quotations on seeded raisins remain at 9¼ to 9½c.

PRUNES.—Recent advices from California give the information that prices have been advanced. Though there has been no change made here as yet, on the present basis of the primary markets dealers will have to sell as follows: 30-40's, 9¾c.; 40-50's, 8¾c.; 50-60's, 8c.; 60-70's, 7½c.; 70-80's, 7c.; 80-90's, 6½c.; 90-100's, 6c. There is a moderate business doing at the following prices: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS.

There is very little doing just now. We quote as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The market remains steady with a decidedly better feeling among the trade. This has been stimulated by the latest issue of stocks supposed to be held in Montreal and the report of which is issued privately to the members of the board of trade. It is a considerable decrease from the stocks held on December 31. Finest creamery is scarce, and an advance is looked for daily. The same can be said in regard to large fresh rolls. But there is still on the market a considerable quantity of medium and low-grade dairy, which holders at present feel like carrying for a while yet, in the hope that with the expected advance in fresh goods, the price of this class of butter will also improve. We quote: finest fall-made creamery, 22 to 23c.; winter-made, 21 to 22c.; large rolls, 17½ to 18c.; fall dairy, 14 to 15c.; low and undergrades, 10 to 12c.

CHEESE.—Buyers in England have not yet become recomciled to the price asked by Canadian holders, and the situation has not changed. The export demand amounts to practically nothing, as holders here have every confidence that the cheese will yet be taken at their price, and English importers prefer to first clean up their stocks on hand before purchasing further lots. It is thought to be only a matter of time before the latter will come round to the terms of the holders in Canada. Meanwhile, nominal prices are 49 to 50s. for white and 52s. for colored. The local trade is good, prices being 10 to 10½c.

COUNTRY PRODUCE.

EGGS.—Since our last report the market has taken a still further advance, and to-day, those dealers who are fortunate enough to still have a little stock

LATEST DISTINCTION—Gold Medal and Highest Diploma awarded at the Yorkshire Grocery Exhibition, February, 1901.

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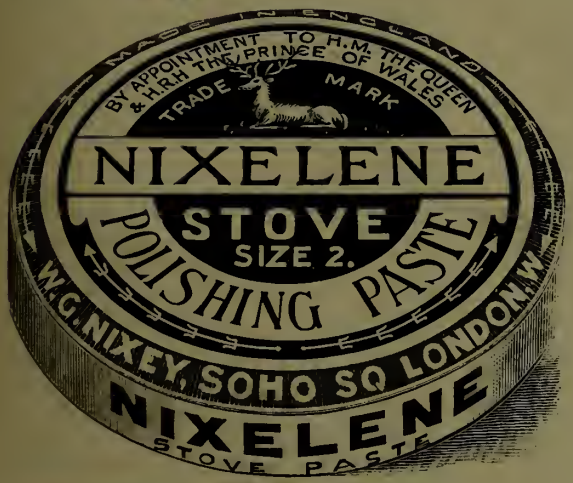

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GLOSSY BLACK.
In 6d. and 1/- bottles.

NIXEY'S "CERVUS" CYCLE CHAIN LUBRICANT IN 6d. TUBES. ENORMOUS DEMAND.

All kinds of Round, Square, Block and Powder Leads. Apply for Revised Price List and Advertising Novelties, Show Cards, etc., to

W. G. NIXEY, 12 Soho Square, London, Eng.

are realizing 24c. for pickled eggs. This is likely the limit. Stocks of both pickled and cold storage are practically exhausted, one or two houses supplying the whole trade. If weather conditions do not change there is every prospect of continued high prices during Lent. Deliveries of new-laid were beginning to be somewhat freer during the past week, but the heavy storm of Sunday and Monday somewhat checked them. New-laid eggs are worth 30 to 33c.

HONEY.—Trade is quiet. We quote: Buckwheat, in comb, 9c.; white extracted, 9 to 10c.; strained, 8c.

ASHES.—Business shows some improvement over that of a week ago. We quote: First pots, $4.40 to $4.45 per 100 lb.; seconds, $4 to $4.05; pearls, $6.75 to $7.00.

DRESSED POULTRY.—The offerings continue light and some lines are becoming very scarce. Both choice turkeys and choice chickens are in poor supply. The latter have advanced ½c. per lb., while the former have also sold at an advance of ½c. per lb. for unfrozen stock. Most of the turkeys offering, however, are frozen, and for these the price is 11½ to 12c. Ordinary sell for 9c.; choice geese, 7 to 8c.; choice chickens, 9½ to 11c.; fowl, 5 to 7c.

GREEN FRUITS.

Business, considering the season, is not bad. Messina lemons have not arrived in stock yet, but the scarcity is likely to be shortly overcome by shipments from New York, which are expected daily. Fine spices are 50c. per barrel higher. Florida tomatoes are in good supply and have dropped 50c. per crate. Californian sunflowers have gone up 15c. Californian navels have advanced 25c. per box at the Coast, and as the promise is of a light shipment a further advance is not improbable for fancy stock. It is almost certain, at any rate, that they will go higher yet, before they become lower. The advance has not affected prices here as yet, though a firmer feeling prevails. Stocks on hand, however, are not heavy and another week will suffice to clean them up, when a higher price must be asked to accord with the advanced price of the new shipments. We quote as follows: Jamaica oranges, $4.50 to $4.75; Florida oranges, $3.50 to $3.75; Californian sunflowers, $3.50 to $3.65; Valencia oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $5; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.50 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; barrel onions, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $1.75 per box; grape fruit, $4.25 per box; Florida tomatoes, $4.50 to $5.00 per crate; fine Spies, $5 to $5.50.

FISH.

There is a steady business doing at unchanged prices. Stocks of fish of all kinds are unusually large this year, and dealers are not thinking of making any advances at the present. The demand for Lent, which will soon be on, will help to clean out stocks on hand, but with the great quantity on the market, it will be a month, at least, before dealers can dispose of their present holdings. Our quotations are now as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dbu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
Honse of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50	less 3 p.c. 30 days.

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

		Per Case.
Comte de Castellane—		
Cuvee Reservee	Quarts	$12 00
	Pints	13 50
Carte d'Or		15 00
Champagne Ve Amiot—		
Carte d'Or		16 00
" Blanche		13 00
" d'Argent		10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec	$28 00	$30 00
Mumm's—		
Extra Sec	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Nigbt Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draugbt—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freigbt may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcber's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FLOUR AND GRAIN.

FLOUR.—There is no change in this market. Prices rule steady, and a demand, mostly in small lots, continues. We quote in carlots as follows: Spring wheat patents, $4.05 to $4.30; winter wheat patents, $3.85 to $3.95; straight roller, $3.70 to $3.75; strong bakers', $3.80 to $4.

GRAIN.—The demand is still small and prices remain the same. Receipts of oats have been somewhat lighter, owing to the blocking of the country roads by the snowstorm. Our quotations are as follows: Manitoba, No. 1 hard, 72c.; peas, 92 to 93c.; rye, 62½ to 63c. (for carlots in store); No. 2 barley, 57c.; oats, 47c.; buckwheat, 54 to 56½c. east; corn, 68 to 69c.

OATMEAL.—There is a quiet market. Rolled oats are worth $5 to $5.50 in barrels, and $2.70 per bag.

FEED.—A good demand exists for all lines. We quote: Ontario bran, $20 to $20.50; mouille, $28 to $30; Manitoba bran, $20 to $21; shorts, $22 to $23 per ton, including bags.

BALED HAY.—The market is quiet. The trade doing is nearly altogether in small lots for immediate requirements. We quote as follows: No. 1 timothy, $10.50 to $11; No. 2, $9.25 to $9.75; clover mixed, $8.25 to $8.50; clover, $7.50 to $8.25.

MONTREAL NOTES.

Pickled eggs are 2c. higher.

Fine Spies are 50c. per barrel higher.

Choice chickens are ½c. per lb. higher.

Florida tomatoes have dropped 50c. per crate.

Californian navels are 25c. per box higher at the Coast, and next week are likely to be advanced here.

D. W. Little, who was formerly with Homer & Co., general merchants, Rosseau, has purchased the stock of groceries and the business of Joseph E. Bregg, Parry Sound, Ont.

chiefly in granulated. The quality of yellows offered is good. Some little foreign granulated is still offered.

MOLASSES.—Stocks are not large. While the movement is small, it is continuous, and works off more stock than one supposes. The demand is for Porto Rico. Prices are low. New will be quite early. At the prices now quoted it will cost much higher than present local figures. There is not likely to be much change here. Some little New Orleans is offered. Syrups are but light sellers.

FISH.—While the receipts of frozen herring have been better this season than for the past few years, they have not been large. Very few were received during the past week. Haddock and cod are just in fair supply. In smelts, present arrivals are particularly good and prices are rather higher. The catch this season, because of the exceptional open weather, was not as large as usual. In dry cod and pollock there is no change. Pickled herring is rather easier, though the prices are still quite high. Smoked herring is dull at the very low figures. Finnan haddies are freely sold at the full figures and quantity moving is larger. Our quotations are as follows : Large and medium dry cod, $3.50 to $3.65 ; small, $2.50 to $2.60 ; haddies, 5½ to 6c.; smoked herring, 6 to 7c.; fresh cod and haddock, 2½ to 3c.; boneless fish, pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $2 to $2.15 per ½ bbl.; Canso herring, $5.50 per bbl.; Shelburne, $2.50 per ½ bbl.; frozen herring, 75c. per 100 ; smelt, 5½ to 6c. per lb.

FLOUR, FEED AND MEAL.—While prices of flour are rather easier, it is not thought they will continue to go off. Oats and oatmeal are both lower, but it is said they are likely to hold quite firm. Cornmeal is also rather lower. Beans, which have a light movement, are offered somewhat under last week's price. Split peas are high. Blue peas are very scarce. We quote as follows : Manitoba flour, $4.70 to $4.90 ; best Ontario flour, $3.90 to $4.10 ; medium, $3.60 to $3.80 ; oatmeal, $5.50 to $5.65 ; cornmeal, $3.15 to $3.20 ; middlings, $22 to $23 ; oats, 49 to 50c.; handpicked beans, $1.60 to $1.70; prime, $1.50 to $1.60 ; yellow eye beans, $2.80 to $3.00 ; split peas, $4.95 to $5 ; barley, $4.65 to $4.75 ; hay, $12 to $14.

ST. JOHN NOTES.

Mr. DeCew, representing The F. W. Fearman Co., of Hamilton, called on the trade this week.

J. Hunter White, representing The N. K. Fairbank Co., Montreal, distributed a car of lard to the trade this week.

The first direct steamer for Jamaica sailed this week. She carried a full cargo. The new company feel confident of success.

Baird & Peters' new calendar is a handsome one. It makes the following statement : "The largest wholesale grocers in the Maritime Provinces."

H. A. Drury, who, since the new Imperial Oil Co. was formed, has been acting as manager of the lubricating department, for the Maritime Provinces and Newfoundland, with headquarters at St. John, has accepted a position with The Standard Oil Co., with headquarters at Cleveland, Ohio, as manager in the lubricating department for the Great Lakes district.

33⅓% is your profit
ON Clark's Concentrated Soups.
Handsome Labels = 13 Varieties.
Retail price 10c. per tin.

EPPS'S
GRATEFUL. COMFORTING.
IN ¼-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

MANITOBA MARKETS.

Winnipeg, Man., February 3, 1902.

THE week has been a fairly active one in grocery circles with nothing special to mark its course except an advance in Californian muscatels and a decline in oatmeal and cornmeal. All the wholesale houses report a good demand for canned tomatoes and state that they fully expect a further advance.

SUGARS.—The demand is fair and prices are without change. Granulated, $4.95 ; bright yellows, $4.30.

SYRUPS.—Corn syrups are very firm at the prices quoted last week : 3⅜c. for bbls., and 3½c. for ½ bbls.

CANNED GOODS.—The demand is fair in all lines and there is no change in price. All lines of vegetables are in active demand. We quote as follows : —Strawberries, heavy syrup, $3.25 ; preserved, $3.60 ; raspberries, preserved, $3.25 ; syrup, $2.95 ; blackberries, $2.75 ; finest fall creamery are reported at 21½ gooseberries, 2's, $2.90 ; 2's, preserved, $3.60 ; peaches, yellow, 2-lb. tins, $4.00 ; 3-lb. tins, $6 ; pears, 2-lb. tins, $3.50 ; 3-lb. tins, $4.50 ; apples, 3-lb. tins, canned, $2.50 ; 3-lb. tins, preserved, $3.65 ; gallon, canned, $1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, $4.25 ; Lombard, $4.20 ; damson, $4.20 ; egg, $4.20 ; peaches, $4.75 ; pears, $4.95 ; apricots, $4.75 ; cherries, white, $5.50. Canned vegetables — Tomatoes, $2.25 to $2.35 ; corn, 2-lb. tins, $1.90 ; peas, 2-lb. tins, $1.95 : beans, 2-lb. tins, $1.85 ; pumpkins, in 3-lb. tins, $2.10 ; sugar beets, in 3-lb. tins, $2.20 per case.

DRIED FRUITS.—All Californian raisins have advanced in the primary markets and although, up to the present, the market here has not advanced in proportion, owing to absence of demand following the holiday season, it is now evident that all quotations will be advanced, and the new list will be : Fancy seeded, 11c.; 4-crown muscatels, 9½c.; 3-crown, ditto, 9c. Mediterreranean fruits have not advanced, but the market is firm. Currants are also firm and although the present demand is not heavy, it is again increasing and it is felt by the merchants here that the price must advance. This would make the best Filiatras, 7c. and cleaned 8c. Prunes have not altered in situation since last week. Prices are firm and demand good. Evaporated apples are very firm at 11c. and dried at 7⅞ to 8c.

COFFEE.—The present demand is comparatively light and prices are firm at 9½ to 10c.

TEAS.—The high price of low-grade teas continues and the prices for higher grades are very firm. Difficulty is experienced in filling orders for the cheaper grades of tea.

GREEN FRUITS.—Two items of interest are noted in this market—the arrival of the first lot of bitter oranges, and a drop of 25c. per case on the smaller sizes of navels. Apples are growing scarcer, bananas are hard to obtain, and cranberries will soon be off the market in a wholesale way. Prices for the week are : Oranges, 126's, $3.75 ; 176's, $4.25 ; 200 and 216's, $4.50.; apples, $5.50 to $6.00 per barrel ; cranberries, $10 ; bananas, $3.75 per bunch. These are practically the only lines of fruit moving.

VEGETABLES.—Very few lines are coming and there has been practically no movement in a wholesale way all week. Prices are without change in any line. Celery is growing scarcer daily.

CURED MEATS.—The business of the week shows a very considerable increase in demand and though prices are unchanged, they are very firm : Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies

and backs, 14c.; spiced rolls, 11¼c.; dry salt long clear, 11c.; dry salt backs, 11½c. Lard.—There has also been a decided increase of activity in this market and the volume of business for the week good. Prices are without change: 20-lb. pails (local), $2.40; American, $2.55; 50-lb. pails, $5.85; 3 and 5-lb. tins, in 60-lb. crates, $7.55. Sausages.—This market shows no change unless it may be a slightly increased demand. Quotations are: Bologna, 7c.; pork, 8c.; liver sausage, 6c.; Vienna sausages, 10c.; blood sausages, 6c.; headcheese, 6c.

POULTRY.—There has been a sharp increase in demand for fresh-killed this week, but the supply is very small. Country merchants continue to send in considerable quantities of frozen and held stock for which there is little or no demand. The bulk of this stock is most unsightly. A further shipment of 6,000 to 7,000 lb. of Smith's Falls turkeys is en route, and will reach Winnipeg in the early part of the week. These turkeys will job at 13 or possibly 13½c. Prices are without change: Fowl, 8½ to 9c.; chickens, 10c.; ducks, 9 to 10c.; geese, 10c.; turkeys, 13c.

BUTTER.—Held creamery is about cleared up on this market and there is no fresh coming in. The supply of dairy butter has increased slightly during the week and the quality shows some improvement, but not much. The active demand keeps prices firm, and they are likely to remain so until supplies are very materially increased. There are considerable quantities of inferior and held-goods coming on the market, for which there is practically no sale except at very low prices. Farm separator bricks readily job at 23 to 24c., but very few are received. Strictly fresh dairy, in rolls or tubs, jobs at 17 to 19c. Interior grades run down the scale from 17c., some being sold as low as 6 and 8c., and a dear bargain at that price.

CHEESE.—The movement is small and prices firm. The jobbing price is 11½c. Further shipments of Ontario are not yet to hand.

EGGS.—There has probably never been a January when so many eggs were shipped into Winnipeg. The very mild weather and the fact that the ground was bare enough for the hens to scratch when they were let out for a short run are cited by the knowing ones as among the reasons for the plentiful supply; they also prophesy that the colder weather and the slight snowfall will check the supply. In the meantime the demand is very brisk, and although prices are slightly lower than they were ten days ago, they are still very good. Ontario fresh-gathered, 24c.; Manitoba fresh-gathered, 25 to 27c.; limed eggs, 22c.; guarantced new-laid, 40c.

CEREALS.—This market shows a few changes for the week and the demand is fairly active. Rolled oats, in sympathy with the dullness of the oat market is considerably lower. Rolled oats in 80's. are quoted at $2.20; 40's, $1.20; 20's, 60c.; granulated and standard oatmeal, $2.75 per 98-lb. Cornmeal is also slightly lower, being now quoted at $1.90 as against $2 last week. Split peas are without change at $2.75; pot barley, $2.35 and pearl $2.65. The consumption of rolled oats, particularly, is considerably curtailed locally by the absence of snow and the consequent falling-off in bush trade.

GROUND FEED.—The market is very dull and there is no change in price to record. Oat chop, $27; barley, $22; oil cake, $27; oatmeal feed, $12.50; milling screening, $15.

MILL FEED.—There is an increased demand this week for eastern markets and the bulk of the output of the Manitoba mills is going east. Prices are without change for the week. Bran, $15.50, and shorts, $17.50, in bulk.

FLOUR.—The market here is dull but there is considerable export demand. Ogilvies are this week shipping a very considerable consignment for the British Government to South Africa, and there are also other export orders being filled. Although Australia is now exporting large quantities of her own flour, there is not a steamer leaves Vancouver without a considerable quantity of flour made from hard western wheat on board. Prices have not changed for the week. Ogilvie's Hungarian Patent, $2; Glenora Patent, $1.85; Alberta, $1.65; Manitoba, $1.15; Imperial XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Co., Five Roses, $2.00; Red Patent, $1.85; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $2.00; Strong Bakers', $1.85; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $2.00; Home Rule, $1.85; Headingly Hungarian Patent, $2.00; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

NOVEL ADVERTISING IDEAS.

J. K. Cranston, Galt, has a lot of up to-date ideas and novelties for advertising purposes. Readers of our journals would do well to write him for samples and price lists of up to-date things in aluminum, brass, celluloid and wood cards, etc. The Cranston trade due bill is an excellent one, and is becoming popular with progressive merchants. His advertising coins, discount checks, ½-checks, bakers' and milkmen's aluminum tickets are as clean and nice a way of advertising and popularizing a business as practical business people can wish for. Write him for catalogues, etc.

WILL RAISE CRANBERRIES.

There is a scheme on foot at Sydney, C.B., to raise cranberries by the draining of McQueen's Lake, which is one of a series of caribou marsh districts. Upwards of 140 acres of land will be reclaimed in good condition for that purpose. A company has been formed to carry out the project. Mr. Brounell, of Parrsboro, N.S., who conducted a mill at Caribou Marsh last year, is at the head of this company, which is composed of several well-known business and professional men of Sydney.

HAS ADOPTED THE CASH SYSTEM.

Mr. T. J. Bonner, the proprietor of Bonner's grocery, Antigonish, N.S., has come into line, and will from this on conduct business on a strictly cash and produce basis. By so doing he hopes to be able to sell to better advantage than under the old system. THE CANADIAN GROCER wishes him success in his new departure.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

SANDBACH, PARKER & CO.

DEMERARA, BRITISH GUIANA.

General Commission Merchants, Importers and Exporters.

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A.B.C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

FISH——FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish

TORONTO

Toronto Fruit Merchants.

FRUIT - FISH

We have a full stock of Fish on hand ready for Lent, and will be pleased to hear from you.

Full lines of Prunes, Apricots and Peaches, in 25 and 50-lb. boxes—Fancy Stock at lowest price.

Your order will receive our prompt attention.
Send for our weekly price list.
Mail orders our speciaity.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Why

purchase goods of inferior quality when you can get

GRAHAM'S ?

SOLD BY ALL UP-TO-DATE JOBBERS.

Canada Preserving Co'y,
HAMILTON.

Agents,
GEO. J. CLANCY & CO.,
59-61 Front St. East, TORONTO.

THE UTMOST CARE

is observed in packing Kent Baked Beans.

Care in the selection of the beans.

Care in putting them into the cans.

Care in cooking.

Care and cleanliness in every step of the process.

Every can is exactly the same as every other can.

You run no risks in handling Kent Beans.

Our guarantee is back of every can.

Cost you 90c. dozen (delivered in 5 case lots).

THE KENT CANNING CO., Limited,
CHATHAM, ONT.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

ANNUAL MEETINGS OF BOARDS OF TRADE.

THE MONTREAL BOARD.

THERE was a large attendance of members at the annual meeting of the Montreal Board of Trade which was held on January 28 to elect officers for the coming year and to receive the report of Mr. Henry Miles, the retiring president.

In his address Mr. Miles touched on the position created by the disastrous fire and the difficulties and responsibilities created by it. He then touched on the transportation problem, which he said was the most important question of our day. The Parliament and Government is in sympathy with the progress they desire, which is none other than the acknowledgment of Montreal as the national port of the Dominion. He referred to the Hon. J. I. Tarte's letter on the subject, which he believed had fully grasped the situation. The difficulty at present exists, not with the railways, but with our waterways, harbors and inland tonnage. Our transportation facilities are unequal to the requirements of to-day. Our lethargy is serving to build up the Atlantic ports of the United States. To accomplish anything our business men should be united. In this way they would strengthen the hands of the public men who are willing to deal with this great question. The position also in regard to the equipment of the harbor was unsatisfactory. Difficulties and contentions should be put aside and the work pushed forward. The possible consolidation of the ocean liners with the land carriers in the United States was a menace to the St. Lawrence trade. The present conditions of the route required the greatest energy towards securing every improvement possible. He was pleased that they had strong prospects of having the next meeting of the Chambers of Commerce of the Empire at Montreal. The extension of the telegraph system to Belle Isle has been accomplished. The Marconi system is now being made use of in a limited way, and he hoped that it might be more extended. Its establishment would be an additional safeguard to navigation. The fire-insurance situation is unchanged. About a year ago the rates had been enormously advanced. This position, in the opinion of experts, can only be rectified by the expenditure of $300,000 in improving the fire protection of the city. And until the city has money to meet the expenses, and the city council reorganizes the fire brigade, the high rates will continue. The want of a new Customs examining warehouse was also noted. The business of the port warrants the request for a new building. He was pleased to announce the completion of the contract for the construction of a new fireproof home for the board. They had made an excellent bargain with the contractors. The cost of the new building will be $435,000. The estimated amount of the salvage was $60,000, and the amount of the contract was $375,000, which made up that figure. He concluded by offering testimony to the valuable services of the secretary, Mr. George Hadrill, whom he said had ever the Board's interest at heart.

The scrutineers, on the following day, reported at the adjourned meeting that these officers were elected :

President—Mr. Alex. McFee, representing the grain trade.

First vice-president—Mr. Arthur J. Hodgson, dairy produce.

Second vice-president—Mr. Geo. E. Drummond, iron.

Treasurer—Mr. Robert Munro, paints and oils, by acclamation.

Members of council—Messrs. James Thom, shipping; T. F. How, banking; W. W. Watson, sugar; James Davidson, stamped and enamelled ware; G. B. Fraser, dry goods; J. C. Holden, boots and shoes; P. W. McLagan, dairy produce; H. D. Metcalfe, grain; Hugh Watson, wallpaper; John J. McGill, rubber manufactures; Cornelius Coughlin, live stock, and R. McD. Paterson, fire insurance.

Board of arbitration—Messrs. E. B. Greenshields, Charles F. Smith, Robt. Reford, John McKergow, Robert Archer, James Crathern, Robert Bickerdike, James P. Cleghorn, Hon. Robert Mackay, John Macfarlane, Henry Miles and R. W. Macdougall.

After the newly-elected president took the chair, a hearty vote of thanks was accorded Mr. Miles, who gratefully acknowledged the same.

Mr. Alex. McPhee was pleased with the honor conferred on him by his election to the presidential chair. He promised that he, together with the council, would continue the work carried on last year—the deepening of the river to a uniform depth of 30 feet, and the improvement of the aids of navigation from that port to the sea. During the past season no fewer than nine steamers were lost on the Newfoundland Coast. Six of these belonged to the St. Lawrence trade. The council would do everything possible to remove the difficulties under which the St. Lawrence route labored. The council would also, as far as possible, further the extension of trade on the canals.

THE KENTVILLE, N S., BOARD

At least 75 members were present at the annual meeting of the Kentville, N. S., Board of Trade, when President Sealy presented his report of the past year's proceedings of that body.

The committee on the fruit fair, which is to be held next fall, stated that they had secured the guarantee of the county council that in the event of there being a deficit the council would make one-half of it good.

A committee consisting of B. H. Dodge, M.P.P., H. H. Wickwire, M.P.P. and R. S. Eaton were appointed to present the matter to the Provincial Government. In reference to the Government report, a letter from Acting-Premier Longley was received.

The Maritime winter fair, also was discussed as were also better connections and larger circuit on the telephone lines, and a speedway near the town. In regard to the speedway it was pointed out that the leading market for horses had become centred in King's county, from which place the majority of the horses purchased for Africa had come.

The election of officers for 1902 resulted as follows :

President—A. E. Calkin.
Vice-President—George E Calkin.
Secretary—F. C. Rand.

BANQUET OF GUELPH BOARD OF TRADE.

The Guelph Board of Trade held its third yearly banquet at the Wellington Hotel last Friday evening, January 31. Over 100 were present, including a number of the business men of that city. A. F. H. Jones, the president of the board, performed the duties of chairman. On his right was the Hon. Geo. E. Foster, and on his left, A. E. Ames, President of the Toronto Board of Trade. E. R. Bollert occupied the vice-chair. When the menu had been disposed of and the toast of "The King" honored, the chairman followed in a short address. He recommended the formation of a Provincial board of trade composed of one or more members of the various boards of trade throughout the Province. They could meet once a year in Toronto, about the same time as the Legislature was in session, and discuss matters of trade. The great prosperity of the country during the past few years, was also noted.

"The House of Commons and the Legislature" was propsed by E. R. Bollert.

A. Guthrie, M.P., replied on behalf of the Commons. He was enthusiastically cheered. He had heard regret on all sides expressed that Mr. Foster was no longer a member. His ability made him of great service to his country. The press of both parties were apt to traduce anyone who were trying to do his duty. He was pleased at the healthy state of trade in Canada. We should have freer trade and fairer trade. He believed that the Mother Country in the east should be more looked to than the country to the south.

Lieut.-Col. Mutrie, M.P.P., was a stout opponent of the bonusing system. He believed only in helping old-established manufactories, which might have suffered from fire.

The toast of "Canada" was received

by the singing of "The Maple Leaf." As it was coupled with the name of the Hon. Geo. E. Foster, he rose amidst cheers to respond. We should have confidence in our country; we also should have confidence in ourselves, he declared. On us rests the responsibility of making Canada one of the greatest nations in the world. We have laid the foundations successfully and now had to follow a straight road.

A. E. Ames, President of the Toronto Board of Trade followed with a very practical speech. He believed in the country. The young men should advance in the footsteps of their fathers, and go beyond them.

The toast "Sister Boards of Trade" was also responded to by a number of others, as was also that of "The Agricultural Interests," to which Professor Reynolds responded. The other toasts were the "Manufacturing and Commercial Interests" and "The City and Country Interests." The last-named was responded to by the Mayor of Guelph.

THE LATE WILLIAM ADAMS.

A well-known business man and old resident of Toronto, in the person of Mr. William Adams, died at his residence at 62 Glen Road, on Saturday morning, February 1. He had been ailing for some months, but his illness was not considered serious till the previous Sunday.

The deceased was born in Vaughan township 65 years ago, last September. In 1869 he went to California, attracted by the famous gold fields. He afterwards returned to British Columbia, where he was engaged in prospecting in the Cariboo country for many years. Coming back to Toronto he invested some of his money in the wholesale grocery business, forming the firm of McNeil & Adams. The partnership was afterwards dissolved and he then became connected with Adams & Burns, wholesale liquor merchants. When Mr. Burns died some 15 years ago, Mr. Adams became sole proprietor of the business, which he carried on under the old-firm name of Adams & Burns.

Mr. Adams leaves behind him a widow and two sons, Arthur and Irving, both of whom are still quite young. The aged father of deceased is still living in Vaughan township, being in his 95th year.

Mr. Adams' funeral took place last Tuesday afternoon, the remains being interred in Mount Pleasant cemetery.

Under the firm name of T. N. Chasse & Cie., Thos. Nap. Chasse and Cyrille Dulac dit Bonhomme will conduct business at Quebec and elsewhere as flour, grain and provision merchants.

THE IMPORTANCE OF THE GROCER.

THE National Retail Grocers' Association of the United States held its annual convention in Milwaukee last week. About 250 delegates, representing 25 States, were in attendance.

National President P. G. Hanson delivered his annual address, and noted the fact that there are 300,000 distributors of food products in the United States. He hoped that all towns and cities would organize local grocers' associations, and traced the recent history of The National Association.

Col. Robert Mitchell Floyd, of Boston, ex-treasurer of the association, delivered an address, in which he dealt with the grocer and his responsibilities. Col. Floyd expressed the hope that in the near future The National Association would be composed entirely of grocers, and that they would carry on their national enterprise without the assistance of men not engaged in the distribution of food products. At the close of the address, which was enthusiastically received, a resolution was introduced and passed which thanked Col. Floyd for the address and the interest he had always taken in the welfare of the association and declaring that it was the sense of the convention that it was strong enough to maintain a grocers' association, controlled by grocers only. Col. Floyd said, in part:

"In the study of the beginning and the growth of communities, sections and nations, the first and most vital question is that of the food supply. Living in small numbers, the raiser or farmer is the principal figure, as the distribution of food is merely an exchange or barter between neighbors. When settlements have become of immense size and number among their dwellers hundreds of thousands, the retail distribution of food under a general name of groceries becomes the most vital of all trades, and affects the general welfare of the nation. As the average consumer cannot be expected and does not know qualities and conditions of food, the retail grocer's position becomes most responsible, as it is upon him that the ignorant consumer depends when making purchases; and it is his duty to obtain a knowledge of and become familiar with the food products he handles and recommends either directly or indirectly to the consumer as being in accord with the recognized laws in these matters.

"Great stress has been made recently in association circles that the retailer is the innocent party and that the wicked manufacturer and terrible wholesaler are the ones that should be held liable for the questionable products that were found in the grocer's stock. If the retailer insists on buying at values which are under the actual legitimate price, he knows that he cannot obtain pure or standard articles. The grocer is absolutely more responsible for the health and vital energies of the people than all other trades, for the other lines only take up certain parts or phases of the everyday life, while the grocer supplies the every hour and everyday need, and under all the varying conditions, the fuel that keeps the system alive. The need of local grocer associations has become long ago an admitted truth, for it is shown that in the bringing together of men in the same line of business they are protected from many wrongs which they could not contend against as individual firms. Further than this, it gives the different members a chance of individual knowledge of their trade opponents, thereby breaking down suspicion and jealous ideas and preventing that dangerous and foolish competition which ends so often in disastrous failure.

"The pure-food laws, as now enforced in the various States, are so at variance with each other that a general law, which is sure to be enacted, must either abrogate the present State laws now in existence, or cause them to be so modified that they will act with, and not contrary to, each other. The strength of our foreign brothers' grocer and food-handlers' organizations came from each grocer assuming his share of the responsibility, and the earnest and unselfish work of their officers. The value of history is that it points out what has been, and can be used as a lesson, or, at any rate, be of service in making us avoid those mistakes which cost the cause of disaster or obliteration.

"The London Grocers' Company of 300 years ago, which became so wealthy and influential that it controlled the municipal affairs of London, overreached itself at last by inaction, and to-day does not hold among its members a single representative of that trade which formerly composed it.

"Are you grocers willing now to shoulder each your share of the responsibility in holding together and maintaining this National Association of Retail Grocers, and make it grow to be a pride and a glory to your country? The responsibilities of the grocer are growing daily, and he has much to learn in every department of his complex business; but strong among these are the health of the nation, the grocery-trade press, and your local, State and national association work."

Kenneth Patterson, tea merchant, Montreal, is doing business there under the name of "Royal Blend Teas."

W. J. Sprowl, general merchant, Lucan, Ont., has sold out his business to C. Sprowl, who has taken possession.

NOVA SCOTIA MARKETS.

Halifax, N.S., February 3, 1902.

THE trade in the grocery line during the last week has been only fair, but it may be considered as on a good average with other years. The wholesalers are doing only a moderate volume of business. This is accounted for by the fact that the retailers tell us that in February and March, and even the latter half of January, they always notice a large falling off in even the straight family grocery trade. Even though people have to eat to live, just as in other months of the year, they in some way curtail largely during the period mentioned.

* * *

The fish business is in fairly good condition, but as yet there has been little change in prices from those quoted two weeks ago. Considerable quantities are coming in from the shore ports and also from the Banks. On Monday last six schooners arrived in port, aggregating nearly 40,000 pounds, from the points mentioned. Others followed during the week with fares ranging from 1,500 to 9,500 pounds. The schooner Marievella is now loaded, and will sail this week with 2,500 quintals of cod, for Lisbon, Spain.

* * *

The lobster fishing on the South Shore has not improved any since our last report. On Wednesday last 750 crates of live lobsters were shipped from Yarmouth, which again brought $15, an increase of $2 over prices of the first of the season. Noting the continued decrease in the catch of lobsters, it is said the fishermen of the South Shore have made a "solemn and binding contract" with each other to release all lobsters under the regulation size. What a time they will have watching each other to see that the contract is not broken.

* * *

Recent imports at Halifax are: By steamer Oruro, arrived January 29, from the West Indies—230 bbl. and 386 bags sugar by G. P. Mitchell & Son; by the same steamer from Demerara—484 bbls., 843 puncheons, 389 hhds. rum, which were reshipped to London by the steamer Ulunda. This is the largest single shipment in years. The steamer Fitzclarence arrived yesterday from Antwerp, a large portion of her cargo being beet-root sugar for The Acadia Sugar Refining Company.

* * *

Recent shipments to England are: By the steamer Corinthian, 3,112 bbls. apples; by the Ulunda, 15,000 bbls. apples; steamer Amarynthia, for Glasgow, 4,041 bbls. apples. The Ulunda also carried 500 barrels of apples from St. John, 3,000 boxes of cheese, and 100 tons of flour. Minor items in the Ulunda's cargo were—7 hhds. lime juice, 20 cases evaporated vegetables, 55 casks extract of hemlock, 150 cases canned meats.

* * *

There is considerable cheese here in store, and it is being offered at about 10c., but very little is moving. Potatoes are still high in price and have risen 2c. to 42c. during the week. Oats are in store in considerable quantities, but they are so high that there is very little trade. During the last week they dropped 2c. to 54c. A wholesale dealer told me Saturday that he wanted a large quantity, but he had no intention of buying, except for urgent need, until they had gone down below 40c.

* * *

The steamer Oruro, of The Pickford & Black line, which sails on the 10th inst. for the West Indies, will carry among her passengers Mr. J. F. M. Stewart, of Toronto, Assistant Secretary of The Canadian Manufacturers' Association, who is going out in company with Mr. J. R. Henderson, to investigate the possibilities of largely increasing Canada's trade with the fertile islands of the south. There will be some 25 other passengers on the trip, largely business men who will pick up valuable information as to trade with the various points visited. The list includes business men from Halifax, Prince Edward Island, and from the west. These trips to the West Indies, at this season of the year, are becoming a special feature with The Pickford & Black line.

During his stay here Mr. Stewart has made many friends, and has been working hard in the interests of the association. Two days after his arrival he had a meeting at the Halifax Hotel, where he was met by a large number of business men and manufacturers, when a branch of the association was formed, and Mr. Stewart has spent a good deal of his time since in inducing membership. The movement will result in much good, and there is every prospect now that the branch will have some two hundred members.

R. C. H.

COULD NOT RESIST SWEET PICKLES

"When I talk about sweet pickles," remarked a traveller, "I am reminded of what happened some time ago. I will have to tell it to you, so here it goes:

"One day in the winter I called on B——, the grocer, who, as soon as he saw me, cried: 'Hello, there! You are the very person I want.'

"What is the trouble, now, said I."

"'A lady customer of mine," he replied, 'was in the other day and wished to see you.'

"What did she want?"

"'Oh, I don't know. You had better go and ask her.'

"He gave me her address, and I called on her. A stout, buxom Irish-looking woman, with her sleeves rolled up, received me at the door. Surveying me from the crown of my head to the soles of my feet, she stared me straight in the face and sharply inquired, in a voice in which a trace of Irish brogue was noticeable: 'Phwat do you want?'

"Mr. B——, the grocer, told me to call."

"'Oh, yes,' she said, planting her closed fists on her broad hips, 'and so you're the man who sells Blank's Swate Pickles?'

"I am."

"'I'm glad to meet you, begorra.'

"And I, you, I hastened to let her know."

"'Well,' she went on, 'my man, Mike, last Saturday he gave me $1.50 to buy a new fur cap. The first thing I did was to go over to B——, the grocer, and do you know, he let me taste some of your swate pickles. Sure it was too much for me, for I forgot all about my cap and bought a quart of them. They were awfully nice. They all liked them so well that I could'nt resist buying another quart after they were done. The other night Mike came home late from a meeting and finished them. I never told him what money it was that I was spending on them. If he found out he would smash every bone in my body and would wring my neck in the bargain. So I thought if you would call you would lend me the difference that I might buy my cap. It is getting too cold to do without it.'

"I loaned her the difference."

TRADE CHAT.

TWO pounds of perfectly ripe strawberries were recently received by Mowat & Wallace, grocers, Vancouver. They were the first of the season and were grown in the open air at Saanich, B.C.

A demand of assignment has been made on Vipond & McBride, fruiterers, Montreal, and a consent has been filed.

Robert Irving MacKinnon, importer and tea, coffee and spice merchant, Montreal, has registered under the name of The MacKinnon Tea Co.

Under the style of E. A. Lentenne & Co., Angelina Campagna, wife of E. A. Sentenne, Montreal, is conducting business alone as a commission merchant.

Welsh & Nightingale, general merchants, Vancouver, B.C., have sold their branch store on Mount Pleasant, to A. Des Brisay, and in future will confine their attention to their store on Grenville street.

PERSONAL MENTION.

Mr. James B. Campbell, of the Acme Can" Works, Montreal, passed through Toronto on Saturday, en route for home.

Of Interest To You

When a grocer sells cheap baking powders he invites dissatisfaction. The cake being spoiled by the powder, all the ingredients will be classed as inferior, to the discredit of the grocer who sold them. The sale of lower-cost or inferior brands of powder as substitutes for the Royal Baking Powder, or at the price of the Royal, is not fair toward the consumer, and will react against the reputation of the store.

Royal is recognized everywhere and by everyone as the very highest grade baking powder—superior to all other brands in purity, leavening strength, and keeping quality. It is this baking powder, therefore, that will always give the highest satisfaction to the customer; and a thoroughly satisfied customer is the most profitable customer that a dealer can have.

Ask your jobber for Royal Baking Powder. In the long run it yields more profit to the grocer than the low-priced alum brands.

ROYAL BAKING POWDER CO., 100 WILLIAM ST., NEW YORK.

THE OTTAWA RETAIL ASSOCIATION.

REPLIES TO A CRITICISM.

Editor "Canadian Grocer:"—As I happen to be the memberof The Ottawa Retail grocers' Association who sent the report to your paper on January 24, and which was referred to by "Grocer" in your issue of the 31st as savoring of too much pleasure and not enough business, I beg to reply that The Ottawa Retail Grocers' Association is founded on a good, solid business platform. Our constitution can be had by any grocer who applies for one, and if they will take the trouble to attend any of our meetings they will find that we have lots to do and always do it in a businesslike manner. Our membership consists of groccrs from the largest to some of the smaller houses in the city, and, although a young association, we have handled some important matters in connection with the trade with good results.

I cannot understand why Mr. "Groccr" picks out this particular report of our annual meeting as a subject for his criticism. It was impossible to do anything more at the meeting which he criticizes than elect officers besides the few other matters which were mentioned.

What we really want in our association is encouragement from every grocer of the city, and the real genuine encouragement at that, their membership, their regular attendance and their fees; not to stay outside and criticize.

Our regular business meeting is held on the second Monday of each month. We will gladly welcome any grocer of the city of Ottawa as a visitor, and I am sure he will find that business that interests the grocery trade as a whole is what takes up our attention. As an association we believe the fraternal part of it is very necessary to keep it together. We don't think that every man for himself will work while the association exists, but as long as a good feeling prevails with all there is bound to be less strife, hard feeling, etc., which tend to so much cutting and slashing in our business.

I hope that Mr. "Grocer," if he thinks that his ideas are right, will seek application at once, and I am sure he will be on the right track if he really belicves as he says "That The Ottawa Retail Grocers' Association needs encouragement."

H. C. ELLIS,
Secretary O. R. G. A.

Ottawa, February 4, 1902.

Editor "Canadian Grocer":—The blind thrusts dealt by the mailed hand of "Grocer," at The Ottawa Grocers' Association, may, I hope, do some good, as that should be the object of every such letter a publisher allows to be inserted in his columns. Every association, government or public body of whatever kind calls forth the vaporings of any number of arm-chair critics, and we of The Ottawa Grocers' Association have the distinction of having at least one. But our friendly and apparently sympathizing critic, I submit, displays a narrow spirit in jumping at his conclusions, based, evidently, upon a single report of one of our meetings.

Now, if it were fair to pass judgment upon "Grocer," as a business man, founded upon several (not one) reports recently passed around, as to methods adopted by him, such judgment might be neither profitable or complimentary (We are confident we can write "Grocer's" full name.)

We are not a mutual admiration society. We are associated for "business." But we "are in our long clothes" yet and have been whistling a good deal to keep up our courage. No harm in that. We work at "business" also, but "all work and no play makes Jack a dull boy."

"The Canadian Grocer" of last week tells us that our big brother association of Toronto realizes the truth of the old adage, and had been indulging in a little levity—fraternizing and indulging in pastime—which must have absolutely shocked the sombre soul of this mentor of the grocer fraternity in Ottawa. If it be true that "a little laughter now and then is relished by the wisest men"—we assume that "Grocer" is not in that class. If "anomolies" mean, to "Grocer," beings that wear clothes, eat, drink, and walk like men; let him point them out and I promise we will more than eradicate them. Inconsistencies, the writer realizes, exist on every hand. What honors do not await the human agent who will free the world of inconsistencies?

I fail to call to mind a more concrete example of gross inconsistency than "Grocer" presents. The development and influence of our association have been retarded more by such "big"—such "more important," transcendently humorous—boasting, arrogant inconsistencies as "Grocer" from without than from the "lesser" ones within our ranks.

Let "Grocer" come down from his pedestal of higher criticism—don his "business" clothes—join our ranks and help us "eradicate inconsistencies"—sheer off excrescencies"—"correct abuses"—adopt a "business" policy; in vulgar parlance—let him put up or shut up.

Dear "Canadian Grocer," our association is growing numerically and influencially, notwithstanding the carpings of critics of the ilk of "Grocer," and we hope and expect to develop into a "parent body," whose influence will be felt to the benefit of the trade generally.

LESSER LIGHT.

Ottawa, February 3, 1902.

SALMON STEADIER IN NEW YORK.

The N. Y. Journal of Commerce of Wednesday, says: "Inquiry by cable from the English markets is reported here for red Alaska salmon, those markets, it is stated, being temporarily short of this description. It is understood the inquiry is for small lots, and buyers' views somewhat under those of sellers' here. Negotiations are reported in progress for a lot with the seller asking $1.05. Some holders, however, hold for $1.07½ and sales for local account are reported up to $1.12½ for best brands. One large interest here estimates spot stocks out of jobbers' hands to be not in excess of 5,000 cases. There is, however, considerable stock in transit from the Coast, and the disposition to firmness noted on the spot is believed to be temporary only. 'Red Alaska salmon," said one dealer to-day, 'will show a fair margin of profit at $1.05, and while some brands may bring more money, there should be no difficulty in securing fish at $1.07½.' We have heard of cables inquiry, but do not know of any business that has resulted."

INQUIRIES AND ANSWERS.

POT AND PEARL BARLEY.

A subscriber writes:

What is the quantity of pot and pearl barley made in Canada, and the proportion of pearl to pot barley?

[Remarks: The total is, we are informed, about 25,000 barrels of 196 lb. each. Of this about 5,000 barrels is pearl barley.—THE EDITOR.]

INQUIRIES FOR CANADIAN PRODUCTS.

The following inquiries were recently received by the Canadian section of the Imperial Institute:

1. A company manufacturing pumps and pumping machinery is prepared to appoint a reliable Canadian firm as its resident agent.

2. A manufacturing company in a position to take considerable supplies of veneer impervious to moisture, would like to hear from Canadian houses which can furnish the material.

3. A West of England firm seeks responsible Canadian agent to take up sale of stationery novelties, gums, glues, glass, etc.

The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.

T. H. Estabrooks,
St. John, N.B.

Dear Sir,—"Red Rose Tea shipped 28th ultimo was duly received, and about sold out. I have other Teas put up in lead packets which cost me the same money, but cannot sell same when I have Red Rose in stock. It is a Tea that suits the trade. You can draw on me at sight for amount of invoice and ship me two more cases same as before.

"Yours truly,

"_____"

The above is a copy of a letter received from a well-known merchant and was unsolicited. It helps substantiate the claims I make for Red Rose Tea:

IT SUITS THE TRADE. IT IS A BUSINESS-INCREASER.
IT WILL HELP YOU MAKE MONEY.

A POST CARD WILL BRING YOU SAMPLES AND PRICES.

T. H. Estabrooks

Tea Importer and Blender — St. John, N.B. and Toronto, Ont.

HERE IS A GOOD OFEER

6 Cases Roquefort Cheese

(12 in a Case)

Kept in Cold Storage.

To be cleared by the case at
24c. per lb.

Less than case lot
25c. per lb.

L. Chaput, Fils & Cie.

WHOLESALE GROCERS
MONTREAL.

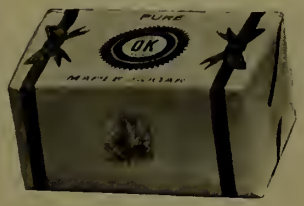
25 to 50 PER CENT. PROFIT ON SUGAR.

More than 1,000 Retailers in Montreal handle these goods.

Maple Tablets

Are made in flat creased cakes and can be broken into eight divisions, are neatly wrapped in lithographed paper, and are made from absolutely pure Maple Sugar, weigh about 6 oz. and sell for 5 cts. each.

60 Tablets to case; price per case, $2 00.



Pure Maple Sugar

Best O. K. Brand.

1-lb. Blocks.

50 Blocks to case; price per case, $5 00.

½-lb. Blocks.

100 Blocks to case; price per case, $5.00.

No charge for Pails.

Maple Buttons

These goods are having an extensive sale; are pure, wholesome and delicious. Put up in Water Pails containing

20-lbs. net; price per lb., 9c.

SOLD BY WHOLESALE GROCERS EVERYWHERE.

THE GROCERS M'FG. CO., 131 Nazareth Street, **Montreal.**

CHANGE IN FREIGHT RATES.

Commencing with February 1, a new schedule of rates went into effect on the Canadian Northern Railway lines in Manitoba. A reduction of 2c. per 100 lb. is provided for on grain, flour, oatmeal and mill stuffs. This represents a change of 11 1-9 to 13⅓ per cent., the chief gainers by this being points on the main line east of Winnipeg, and Portage la Prairie, Emerson, Carman, Winnipegosis, and as far as Miami on the Morris-Brandon branch. From these sections to Port Arthur the old and new rates are as follows:

	Old. c.	New. c.
On main line, all points between:		
Winnipeg and east	15	13
Portage and Winnipeg	15	13
Youill and McCreary	16	14
Laurier and Makinak	17	15
Ochre River and Cowan	18	16
Fishers and Swan River	19	17
On Morris-Brandon branch, all points between:		
Winnipeg and Miami	15	13
Altament and Brandon	16	14
On Hartney branch, all points between:		
Ninette and Fairfax	16	14
Elgin and Underhill	17	15
Argue and Hartney	18	16
All points on:		
Gilbert Plains branch	18	16
Emerson branch	15	13
Carman branch	15	13
Winnipegosis branch	18	16

AN AUTOMOBILE LINE FOR TRAVELLERS

A well-known and wealthy citizen of Simcoe, Ont., has decided to put on a line of automobiles between Waterford, Simcoe and Port Dover. Each carriage will accommodate 10 passengers. The line promises to be of great convenience to the travelling public, saving, as it will, a great deal of the time that has hitherto been lost in waiting for trains.

A NEW CANNING FACTORY.

The Strathroy Canning and Preserving Co., Strathroy, Ont., is building a branch factory at Dresden, Ont. The factory is nearly finished, and contracts are being made with the farmers for the necessary supply of vegetables. A specialty of tomatoes will be made at the Dresden factory.

PROFITABLE GOODS.

At this time of the year people begin to think about the products of our national tree, the maple, and any advertisement of maple syrup or maple sugar is eagerly read. The majority of wide-awake grocers in Canada are now renewing a fortunate acquaintance with the Grocers Manufacturing Co., and orders for the famous maple sugars put out by this firm are being rapidly booked. Besides the ordinary cakes of pure maple sugar, maple buttons and tablets must be kept on hand. They are making the latter marked into slight divisions so that they can be broken easily into so many pieces. The maple buttons need no encomiums. Their enormous sale testifies to their excellence. The success of The Grocers Manufacturing Company's maple sugars is doubtless due to their using nothing but pure sugar.

A SCOTCHMAN'S OPINION.

A. W. Bullock, general merchant, Georgeville, Que., under date of January 14, writes Mr. George Mann, Montreal manager of The "Salada" Tea Co., as follows: "I have yours of December 17, and I beg to say that I have no objection to offer to you using my recommendation of Ceylon teas. It is the excellency of the tea only that brings the demand. One of my best green tea customers, an old Scotchman * * * tells me that "Salada" 25c. green is the best tea he has ever used at any price for 20 years."

CATALOGUES, BOOKLETS, Etc.

A HANDY REFERENCE ANNUAL.

The Dominion Brewery Co., Limited, of Toronto, Wm. Ross, manager, has issued another edition of its vest pocket Reference Annual. This is the sixth year of publication and it is one of the most handy and useful books of the kind that has reached our offices. The records in the various branches of sport up to the end of 1901 are presented. Another feature is the game and fishery laws of several of the Provinces. Then there are also given, the last census, the rates of postage, money order rates, value in Canadian currency of foreign coins, the banks of Canada, a calendar for the year, while the centre of the book is set apart for memo. purposes.

MR. MARCEAU LECTURES.

An interesting, as well as instructive, lecture was delivered on the evening of January 31 before the Montreal Grocery Clerks' Association by Mr. E. D. Marceau, the well-known Montreal tea importer. The meeting was held in the Monument National, and a large number of the Association attended.

That Mr. Marceau was well up on his subject, which was "The Origin and Geography of Tea," was known beforehand, but that it could be made so interesting was not so well known. The lecture was divided into three headings: (1) The quality consumed and the quantity exported, (2) the different kinds of tea, and (3) the cultivation and manipulation of teas.

The lecture was very highly appreciated, which was testified to by the hearty vote of thanks tendered to the speaker.

MR. HENRI JONAS MARRIED.

On January 18, Mr. Henri Jonas, of Henri Jonas & Co., was united in marriage to Mrs. Claggett, widow of the late C. C. Claggett. The wedding was a quiet one, only the near relatives and friends of the contracting parties being present. The ceremony was performed by the Rev. Canon Wood, in the Church of St. John the Evangelist. Afterwards Mr. and Mrs. Jonas left for New York, Washington and other points in the United States. The many friends of Mr. Jonas congratulated him not more sincerely than does THE CANADIAN GROCER.

AN OFFICE IN TORONTO.

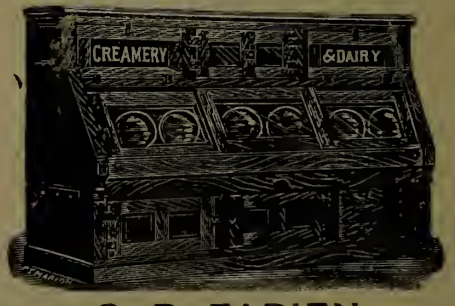
As a result of the increase in their business, it has been necessary for Messrs. S. H. Ewing & Son to have a permanent office and stockroom in Toronto from which to supply their Western Ontario trade. Accordingly premises have been taken at 87 York street, in the Rossin Block; telephone number, Main 204. Mr. E. J. Murphy has been appointed Toronto representative of the firm.

KENTVILLE'S "RED STORE."

Great changes have been made in the general store, known far and wide as the "Red Store," of De Wolfe & Lamont, Kentville, N.S.—four plate-glass windows put in, the counters changed, and the shop newly decorated. This store, besides making a specialty of good teas, always carries a good stock of groceries, feed, canned goods, confectionery and biscuits.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL



C. P. FABIEN
Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.
3169 Notre Dame St., MONTREAL.

CURRENT MARKET QUOTATIONS

February 6, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$0 20
" " pound blocks	17	18	17	18	21	22
" " tubs, best	16	17	14	16	18	20
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb.	10	10½	10½	10¾	10½	11
Eggs, new laid, per doz.	30	33	26	27	24	25
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 50	2 75	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	95	1 10	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	...	80	90	95
Corn, 2's	75	80	80	85	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	80	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 25	1 30	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	85	87½	87½	90		1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	8 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Nortbern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	....	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼ s	12	12½	12½	13	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	86	83	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 75	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb.	.....	10¼	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	3 50	3 25	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	.....	4 00
" Mexicans, per box	.....	.....	.....	2 25	....	
" Valencias, per case	.....	.....	3 25	3 50	3 50	4 00
Grape Fruit, per box	.....	.....	3 50	5 50	.....	
Pineapples, each, by case	.....	.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....		3 00	.....	.....
" California	.....	.....	3 50	4 00	.....	.....
" Messina, per box	2 75	3 00	2 50	3 00	3 00	3 50
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 50	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100	.....	3 25		4 50	3 25	3 50
Malaga grapes, per keg		...	5 50	6 50	6 00	6 50
Cranberries, Cape Cod, per bbl.	9 50	10 50	...	9 50	9 50	10 00
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	4 00	.....	4 18	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 13	.....	3 95
Paris in mp, bbls. and 100-lb. bxs	.....	4 40	.....	4 68	.....	4 60
" in 50-lb. boxes	.....	4 50	.....	4 78	.....	4 80
Extra Ground Icing, bbls.	.....	4 40	.....	4 95	.....	... ...
Powdered, bbls	.....	4 05	.....	4 70	5 50	5 80
Phœnix	.....	3 90	.....	4 18	.....	.....
Cream	.....	3 90	.....	4 13	.....	.....
Extra bright coffee	.....	3 75	.....	4 03	.....	.....
Bright coffee	.....	3 75	.....	3 93	.....	.....
Bright yellow	.....	3 65	.....	3 93	.....	3 75
No. 3 yellow	.....	3 55	.....	3 73	.....	.....
No. 2 yellow	.....	3 45	.....	3 63	.....	.....
No 1 yellow	.....	3 25	.....	3 43	.....	3 45

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 37½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	.....	80
" " " boiled	.....	82	.....	81	.....	83
Turpentine, single bbls.	.....	58	.....	67	63	65
Benzine, in bbls., per gal	....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	80	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 8 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. pails	.....	1 05	.....	1 00	...	.....
" 83-lb. pails	.....	1 40	.....	1 40	.....	.....
Molasses—					.....	.....
New Orleans, medium	22	30	25	30	28	80
" " Open kettle	.....	... ..	45	50	.....	.....
Barbadoes	.. ..	29	.....	32	26	28
Porto Rico	.....	.....	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	8 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	8 00	8 00	3 25
" 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6 6	7	.....	.....
Amallas	6½	7	7	7½	.....	.....
Vostizzas, cases	7¾	8	8	8½	.....	6½
Dates, Hallowees	3¾	4	4½	4¾	.....	.....
" Sairs	.....	3½	4¼	4½	.....	4½
Figs, Elemes	.....	1 00	8	18	.....	4
" Mats, per lb.	3	3¼	.....	3¼	8	10
" Tapnets	.....	3 30	....	3½	.....	.....
" Naturals	.....	.....	.....	3½	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6¼	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	..	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	....	6½	.....	6½	5¼	6
" Selected layers	...	7	.....	7	6¼	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	..	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Exce.sior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	11	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	..	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.....	13 00	14 00	16 00
Lard, tierces, per lb	....	11	.....	11¼	11¾	12½
Tubs	.....	11¾	.....	11½	12¼	12¾
Pails	11¾	12	.....	11¾	12½	13

CHRISTIE'S MAPLE CREAMS

A tasty biscuit topped with Marshmallow and Maple Cream.

Packed in Tins and Boxes.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

THE BEST FRUIT ONLY is used in the preparation of . . .

"Neilson's Home-Made Mince Meat."

The quality is always right, and the goods are guaranteed to give satisfaction.,

In 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; and 65-lb. tubs. Order now.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	23	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	.....	....	15	16	....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnnts	.....	10	9½	10½	.....	.....
Bordeanx walnnts	.....	9	...	8	8¼	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13¼	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, in kegs						
palls, boxes	16	18	.....	18	14	15
" In 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs	26	27	26	27	24	26
palls, boxes	25	26	25	26	20	22
" 5-lb. cans	23	25	23	25	20	22
" whole	19	25	22	25	20	25
Ginger, Jamaica	12	30	14	35	18	20
Cloves, whole	25	30	25	30	25	30
Pure mixed spice	13	18	20	40	16	20
Cassia	.....	25	24	25	20	22
Cream tartar, French	.....	28	25	30	25	30
" " best	10	15	13	16	16	18
Allspice						
WOODENWARE						
Palls, No. 1, 2-hoop	.....	1 75	.....	1 65	.....	1 90
" 3-hoop	.....	1 90	.....	1 80	.....	2 05
" half, and covers	.....	1 75	.....	1 70	.....	1 75
" quarter, jam and covers	.....	1 25	...	1 20	....	1 45
" candy, and covers	2 50	3 00	2 35	2 75	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 00	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	.....	6 50	.....	8 00
" " 3	6 00	6 25	.....	5 75	.....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kalsow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	33	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'lc, per lb., bnlk	5	8	.....	7¼	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¼	5
Tapioca	3⅞	4	.....	4	4½	5

SEPARATE SEALED TENDERS, addressed to the undersigned, will be received at this office until Tuesday, February 25, inclusively, for the construction of Armouries at the following places:

1st Revelstoke, B.C., 3rd Kaslo, B.C.
2nd Kamloops, B.C., 4th Nelson, B.C.

Plans and specifications can be seen and forms of tender obtained for Revelstoke, and Kaslo, on application to the Postmasters at those places; for Nelson, at the office of Mr. J. A. Macdonald, Architect, Nelson; for Kamloops, at the office of Mr. A. Thompson, clerk of works, Kamloops; and for all the works at the Department of Public Works, Ottawa.

Envelopes containing tenders must be endorsed "Tender for Armoury, Revelstoke"; "Tender for Armoury, Kamloops"; "Tender for Armoury, Kaslo,"; and "Tender for Armoury, Nelson" respectively.

Persons tendering are notified that tenders will not be considered unless made on the form supplied, and signed with their actual signatures.

Each tender must be accompanied by an accepted cheque on a chartered bank, made payable to the order of the Honourable the Minister of Public Works, equal to ten per cent. (10 p.c.) of the amount of the tender, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department does not bind itself to accept the lowest or any tender.

By order
FRED. GELINAS,
Secretary.

Department of Public Works,
Ottawa, January 25th, 1902.

Newspapers inserting this advertisement without authority from the Department, will not be paid for it.

John MacKay, Bowmanville, ... Ont.

Manufacturer of **Established 1854.**

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. **IN CAR LOTS**
Prompt Business.

"Sarnia" OIL LAMP

Equal to best American Oil. **GROCERS ALL SELL IT.**

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

Satisfactory Results

have crowned our efforts thus far in trying to place satisfactory values before our numerous customers, and it is very gratifying to us indeed to have so many complimentary letters coming from our customers stating that they were so well pleased with their last shipment of goods from us, and enclosing **repeat orders.**

Our Motto: "We aim to please." It will pay you to write for our prices. We are satisfied with small profits and quick returns. Send us a trial order—we will do the rest.

THE R. & J. H. SIMPSON CO.

Wholesale Grocers and Tea Importers, -:- -:- GUELPH.

FISH FOR LENT

Labrador and Scotia Herrings, Barrels and Half Barrels.
B. C. Salmon, Barrels and Half Barrels.
Green Codfish, Medium and Large.
Skinless and Boneless Cod, 100-lb. cases.
Boneless Fish, in 25-lb. boxes.
Boneless Cod, in 1 and 2-lb. blocks, also in packages.

A very large assortment of FRESH FISH.

Send us in your order at once. PRICES are **Right** and we guarantee prompt shipment.

L. Chaput, Fils & Cie,

Wholesale Grocers **MONTREAL.**

THE PROVISION TRADE.

The Markets—Miscellaneous Notes.

THE WORLD'S STOCK OF LARD.

The N. K. Fairbank Company, advise us as follows: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat on February 1, to which we add estimates of former years, and stocks in cities named."

	1902. Feb. 1.	1902. Jan. 1.	1901. Feb. 1.	1900. Feb. 1.	1899. Feb. 1.	1898. Feb. 1.
Liverpool and Manchester	9,500	7,500	8,500	34,000	47,500	47,500
Other British ports	5,000	5,000	5,500	7,000	8 000	12,000
Hamburg	12,500	8,000	7,000	14,000	12,000	32,500
Bremen	1,500	1,500	3,000	3,000	3,500	2,000
Berlin	1,500	1,000	2,000	4,000	3,000	10,000
Baltic ports	8,000	7,000	6,000	7,000	10,000	5 500
Amsterdam, Rotterdam, Mannheim	2,500	1,000	1,000	2,500	2,500	1,000
Antwerp	2,000	3,000	2,000	3,000	7,000	12,000
French ports	2,000	3,000	4,000	5,500	6,000	17,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	45,500	38,000	40,000	91,000	100,500	140,500
Afloat for Europe	51,000	63,000	72,000	52,000	74,000	75,000
Total in Europe and afloat	96,500	101,000	112,000	133,000	174,500	215,500
Chicago prime steam	62,851	45,836	36,961	104,852	119,412	157,868
Chicago other kinds	10,278	6,952	7,270	13,174	15,221	8,676
East St. Louis	1,100	1,538	5,352	11,000	10,000	2,278
Kansas City	13,323	14,983	12,617	4,582	19,646	18,911
Omaha	5,273	3,706	2,907	4,340	8,464	6,723
New York	8,628	8,054	10,786	13,024	17,239	19,233
Milwaukee	2,206	4,565	2,083	3,839	5,733	4,372
Cedar Rapids	1,157	2,386	1,601	3,858	3,305	1,507
South St. Joseph	6,386	5,624	1,878	2,502	5,106	no record
Total tierces	207,702	194,644	193,455	294,171	378,626	435,068

BUTCHERS' SECTION MEET.

There was a good attendance of butchers and provision merchants at the annual meeting of the Butchers' Section of the Toronto Branch of The Retail Merchants' Association of Canada, when the officers were elected for 1902. These were as follows:

Chairman—H. Puddy.
1st Vice-Chairman—S. R. Leggatt.
2nd Vice-Chairman—T. Lynn.
Secretary—E. Devine.
Treasurer—H. A. Puddington.
Auditors—J. B. Davidson, J. L. Woods and T. Clayton.

Representatives to the Credit Reporting and Collecting Board—S. J. Crealock and J. W. Holman.

The following committees were struck: Reception, finance, municipal and legislative, refreshment and entertainment, membership, and trade improvement. The members of these will be appointed at the next meeting.

The treasurer reported a substantial balance after the expenses incurred in the trading stamp and other legislation were paid. A substantial increase in the membership was also reported.

The new chairman, Mr. H. Puddy, is the senior partner of Puddy Bros., butchers and provision merchants, who have been established on the corner of Adelaide and York streets for a number of years. Their business is one of the largest and most successful of its kind in the city. Mr. Puddy has been connected with the butchers' section for a number of years.

E. Devine, the new secretary, has, like the chairman, been a member of the butchers' section for quite a long time. He has been established on Queen street west, near Spadina avenue, for several years, is well known and has numerous friends.

COLD STORAGE IN NOVA SCOTIA.

A press despatch from New Glasgow, N.S., says: "The benefit of the Government-aided system of bait and cold storage may be seen from the return of the catch of codfish, hake and haddock for three years at Frog Pond, P.E.I. During this time the population remained practically stationary. In 1899, 95,000 lb. were landed; in 1900, the catch was 210,000 lb., with less favorable circumstances, while in 1901 the fares landed aggregated 320,000 lb. The fishermen in the last two years had a constant bait supply.

"The Alberton Bait Association is shipping frozen fish to Charlottetown, caught earlier in the season with its supply of frozen bait. The capacity of the Sambro bait-freezer, which is now filled with 25 tons of squid, will be at once increased to 100 tons."

BEEF CANNING AT MEDICINE HAT.

A movement is on foot to establish a beef-canning factory at Medicine Hat, Assa. Being a good ranching district, Medicine Hat should be favorably situated for such an industry. The chief promoter is Mr. W. G. Adams, Coulee P.O., Maple Creek, Assa.

THE PROVISION MARKETS.

TORONTO.

This week there are few buyers for whatever Western or Northern hogs that are being offered, and the ruling figure is $7.40, a fall of 10c. since last quotation. As high as $7.50 is paid occasionally. Locally, the arrivals of dressed hogs have greatly fallen off, making it difficult to quote safe figures. In one instance $8.50 was paid. Lambs are up ¼ to 1c. per lb. The other prices are unchanged. We quote: Dressed hogs, $8.00 to $8.25; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.12½, and lights $5 87½ per 100 lb.; choice export cattle bring $5 to $5.40 per 100 lb.; lights sell at $4 to $4.50.

Stocks of lard and cured provisions on hand are becoming quite complete. A good local demand is reported, with prices ruling firm. Lard, especially, is brisk. We quote: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 12¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

A good business is being done this week. Receipts of live hogs have not been heavy, but dressed hogs and all hog products are moving pretty actively. Prices on most lines are firm. Smoked meats are not inquired for very much, though there is no weakening in the prices. It is expected that next week will see a much better movement in smoked meats. Pure lard has weakened somewhat, and in some quarters has been reduced ¼c. We quote as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75

We will require large quantities of
EGGS AND POULTRY
during the next two weeks to fill orders at good prices. Ship to us immediately. We assure you profitable returns.
The J. A. McLean Produce Co., Limited
75-77 Colborne St., Toronto.

Established 1873.
Pork Packers, Commission Merchants, Buyers and Exporters of
Eggs, Butter, Cheese, Poultry.
D. GUNN, BROTHERS & CO.
76-78-80 Front St. E. - TORONTO.

Have your customers asked you for

REGISTERED Bow Park BRAND HAMS

. . OR

REGISTERED Bow Park BRAND BACON

If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

THE NEWEST THING ON THE MARKET IS

REGISTERED Bow Park BRANDS

CREAM CHEESE

Finest Flavor and we will Guarantee its Purity.

Retails at 10 cents.

Prepared by

Shuttleworth & Harris,

BRANTFORD, CAN.

Toronto Agents:
THE WM. RYAN CO., Limited, FRONT STREET EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Sales are light. In pork, barrelled, both domestic and American are offered. Prices continue high. Beef is a very slow seller. American plate has the demand in our market. Prices are unchanged. In lard, a fair stock is held. The price of pure seems rather easier, but is still very high. There is a good sale for compound. In round hogs, the supply is very light, and for good stock full prices are quickly paid. Beef is rather dull. We quote as follows: American mess pork, $21.00; domestic mess pork, $20 00; American clear pork, $24.00; domestic clear pork, $22.00 to $23.00; American plate beef, $16.00; domestic plate beef, $14.50 to $15; pure lard, tubs, 12½ to 12¾c.; pure lard, pails, 12¾ to 13c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; Fairbank's refined lard, tubs, 10½c.; Fairbank's refined lard, pails, 10¾c.

WINNIPEG.

BEEF—Demand is increasing and prices are firmer, and although no advance has occurred during the week, it is expected that on Tuesday or Wednesday there will be an advance of from ¼ to ½c. per lb. Best grade of dressed beef is now quoted at 7c. straight, while country-dressed runs from 5¾ to 6¼c.

MUTTON—Market is entirely supplied with Ontario frozen, there being no Western offerings. Demand is light and price nominally 8c., and lambs 9c.

HOGS—The receipts of dressed hogs have been somewhat larger, probably owing to the stiffer price. Price is again higher, the quotations now being 8 to 8¼c. for the best grades, as against 7¾ to 8⅛c. last week. Though packers, of course, prefer live hogs, they are buying the dressed very freely.

PROVISION TRADE NOTES.

Hilton Bros., butchers, Montreal, have registered.

Geoffrion & Co., butchers, Montreal, have registered.

James Hall, butcher, St. Thomas, Ont., has sold out to J. A. McClunce.

McKenzie & Campbell, butchers, etc., Sydney, N.S., have dissolved partnership.

Mrs. E. Allard has registered for T. Allard & Cie, butchers, etc., Sherbrooke, Que.

Hoffman & Colvin, butchers, Stratford, Ont., have dissolved partnership. They are succeeded by Colvin & Yeandle.

N. Tuckey, of Gananoque, Ont., has purchased the John Townsend place at Long Point, Ont., and is opening a butcher shop.

Ernest A. Tourangeau and Joseph E. Lajoie, of St. Paul, Que., butchers, have formed a partnership under the style of Lajoie & Tourangeau.

J. C. Thompson, who has been conducting a butcher and provision business at 345 Parliament street, Toronto, has closed up and is removing to Southampton, Ont., where he will open out about February 15.

FOUR C's ON WHICH YOU TAKE NO CHANCES.

COWAN'S COCOA — Hygienic and Perfection.

COWAN'S CHOCOLATE — Queen's Dessert, Royal Navy and Perfection.

COWAN'S CAKE ICINGS — Chocolate, Pink Lemon Color and White.

COWAN'S CONFECTIONS — Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ARE GUARANTEED ABSOLUTELY PURE GOODS

THE COWAN CO., Limited, - TORONTO.

All Bacon and Hams

cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

TOMAHAWK CANADA

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

Registered Trade Mark Brand Found on all our Bacon and Hams.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

The Farmers' Co-Operative Packing Co. of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

22 McNAB STREET SOUTH, HAMILTON, CAN.

WE ARE AGENTS FOR

OYSTERS

Booth's Oval Brand

and would like a share of your trade. Write for particulars.

All kinds of Fresh Fish always on hand.

The M. DOYLE FISH CO.,

The Market. TORONTO.

Established 1852.

TANGLEFOOT SEALED STICKY **FLY PAPER**

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

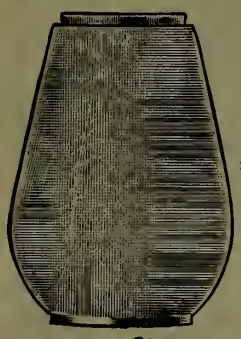
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Van Camp's (18 Varieties) Concentrated Soups.

Pure and Delicious.
Sellers always.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

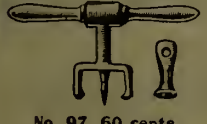
Rotary
Smoked Beef Shaver
with Patented
Self-Sharpening Device

No. 125, 2 Blades, $20.00
No. 129, 1 Blade, 20.00

Self-Priming and Measuring Pump

No. 97, $5.50

Auger for above Pump



No. 97, 60 cents

"ENTERPRISE"

Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. ½ H. P. Motor

The Machine is self-contained *and* is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

GRINDING CAPACITY

FAST SPEED

Granulating 3 pounds of Coffee per minute

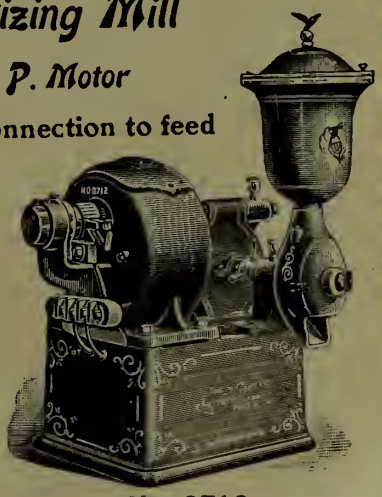
SLOW SPEED

Granulating 2 pounds of Coffee per minute
Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width. 18 inches.
Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper
4 lbs. of Coffee

PRICE ON APPLICATION

The Enterprise Manufacturing Co. of Pa.

Philadelphia, Pa., U. S. A.

A Peep Into a Modern Soap Factory.

BY JAMES PATTERSON.

IN the history of Canada undoubtedly there never was a time when she was closer to the point of experiencing a wave of progress. The tide of European emigration has flowed steadily for years to the United States, and if but the edge of it touched Canada's shores it was simply because the emigrants knew little or nothing of her resources. The reproductions of ice carnivals and snow scenes that have been published so widely have caused the British people to view Canada as a cold inhospitable region, and even the British emigrant was chilled.

Canada is now becoming known in the Old Country in her true light as an agricultural and industrial country of great opportunities. Great Britain has seen Canadians side by side with the English troops on the battlefields of South Africa. The daily papers of Great Britain have continually had something to say about Canadians during the war, thus inciting inquiry. The Royal tour through Canada brought together a staff of newspaper writers who have visited every part of the country, and to-hay Canada is to the front in British journalism. There can be no question that the British people, and particularly those who desire to emigrate, have now a truer picture of Canada than at any previous period. The curtain has risen on a new scene in the drama.

Manufacturers of note are pushing trade in Canada to-day more persistently than they have ever done, and as Canáda's population expands and as her buying power increases, we may expect to find exporters from abroad catering for the Canadian market more largely than ever.

We consider that a definitely progressive step has been made when an exporter from abroad, having secured a permanent demand for his goods in this country, brings the whole strength of his organization here and builds a factory to make on Canadian soil goods for Canadian consumption. This is exactly what has happened during the past year in a notable instance, that of Sunlight Soap.

A Model Business Office.—Sunlight Soap Works.

This soap has been known in Canada for over 12 years, and was imported from England until the growing popularity of the soap here and the overgrowth of the demand on the English factory, necessitated the soap required for Canadian use being manufactured in Canada. The site of The Canadian Sunlight Soap Works is on the river Don, Toronto, where Lever Brothers, Limited, have acquired 23 acres of land. They have erected a factory which has been described by an insurance authority as "the finest soap factory on the American continent." The buildings are worthy of Canada and represent in building and plant, a capital of over $300,000.

A view across the Don shows the offices and works on Eastern avenue. A visit to these works by the writer is of special interest to Canadian Magazine readers.

The Canadian public who have been accustomed to associate soap-making with small, crowded, evil-smelling factories would be wonderfully surprised on entering the soap-boiling room of Lever Brothers, Limited. The soap pans take up the whole centre length of the boiling-room. There is a row of storage tanks on either side of the room, while oil and fat pipes connect with other storage tanks in the basement of the works; but the whole operation of amalgamating the ingredients in the pans for boiling is under the control of the few operators in this room. Labor is reduced to a minimum. The important purpose of this room is to produce Sunlight Soap with skill and experience rather than with cheap labor, and the whole process is under the immediate control of a superintendent whose experience has been gained in the best school.

It is a most interesting sight for a visitor to see the soap boiling in these great cauldrons, and the most frequent

General View of a Great Factory.—Sunlight Soap Works.

Ceylon Teas

BLACK GREEN

The Blacks now used everywhere in Canada.

The Greens are displacing Japans.

Grocers should think of this before ordering stocks for coming season.

and natural remark is : " I am surprised how pleasant the smell is." This is explained by the fact that in the making of Sunlight Soap no rancid fats or slaughterhouse offal are used.

It is really surprising what an amount of care, organization, and skill is expended on an article like soap. The Sunlight Soap Works are provided with a laboratory and staff of chemists to test the raw material, and to prevent anything but pure oils and pure fats entering into the soaps there produced. The soap is tested at every stage of its manufacture ; it is tested after boiling ; it is tested after cooling ; it is tested as a finished product, and further, a sample of every boil of the finished soap is sent to the laboratory at The Port Sunlight Works, England, where it is again tested to insure that the same uniform high-quality of Sunlight Soap is being maintained throughout the world. One wonders that so much care should be necessary ; but Lever Brothers, Limited, have a maxim that Sunlight Soap must not vary in its high standard of excellence, wherever manufactured.

The soap pans are built into and through the floor to the room below, called " The Lyes Room," where the residue, after making Sunlight Soap is drawn and stored. This residue is afterwards treated in the glycerine department.

After Sunlight Soap has been boiled and has stood every laboratory test, it is run in pipes from this building into " The Frame Room," to be cooled. After cooling, ingenious machinery quickly transforms the frames of soap into slabs, slabs into bars, bars into tablets, and an automatic stamping machine, electrically driven, places the well-known brand on each tablet. Incidentally, it may be remarked that Lever Brothers, Limited, print and make their own card-boxes. The wood boxes are also printed, lock-cornered, and made up on the premises.

The factory is run by a 250 h.p. engine, with dynamo attached, and the company make their own electric light for the works and offices. They have their own railway sidings, and every modern convenience for receiving and shipping goods. All loading platforms are roofed over.

The office building, standing in front of the works, is an imposing piece of architecture, the inside being finished in mahogany, and fitted throughout with the most approved conveniences. Rooms above the office comprise a kitchen for preparing meals for the employes, where the food is cooked by electricity, and other rooms are fitted up as dining halls.

The factory is open by appointment at certain hours for visitors, and every visitor will be amply repaid for the trouble of inspection. Sunlight Soap Works is really one of the sights of Toronto.

In an interview with the president of the company, the writer endeavored to trace some reasons for the very rapid development of Sunlight Soap. Within 15 years of the first manufacture of this soap, it has risen to the position of having a larger sale than any other three soaps combined. It employs more workpeople it its manufacture than any other soap in the world. It has a larger capital invested in it than any other soap in the world, and the Canadian works of Lever Brothers, Limited, show that they have certainly come to Canada to stay.

The writer's impressions after the interview were, that the officials themselves of Lever Brothers, Limited, have certainly a strong faith in Sunlight Soap. They advertise the soap as being of a very high standard of merit, and they claim that there is no advertisement ever published by Lever Brothers, Limited, that they do not live up to. Whatever the cost of raw materials, they never adulterate. The whole secret is in publicity and keeping faith with the public.—Canadian Magazine.

E. A. WILLS BANQUETTED.

MR. E. A. WILLS, the retiring Secretary of the Toronto Board of Trade, was banqueted by his numerous friends of the National Club and the Board of Trade on Thursday evening, January 30. Mr. Edward Gurney presided. Others present, besides the guest of the evening were : J. F. Ellis, President National Club ; Mr. A. E. Ames, President Board of Trade ; Hon. Geo. E. Foster, Lieut.-Col. Denison, W. K. McNaught, D. E. Thomson, A. E. Kemp, M.P.; Frank Arnoldi, K.C., W. J. Gage and Geo. A. Wills, son of Mr. Wills.

Mr. Gurney, in proposing the toast, " Our Guest," paid a tribute to Mr. Wills for his modesty, his democracy, his sincerity, and his keen business faculties.

Deeply affected, Mr. Wills responded by expressing his gratitude for the many times he had been the recipient of acts of kindness during his sojurn in Toronto. He was visibly affected when he touched on his long connection with the Board of Trade and the National Club.

A resolution, making Mr. Wills an honorary life member of the club, was presented to him by President J. F. Ellis. This gift was very cordially accepted. In proposing the toast, " Trade and Commerce," Mr. Gurney said that we have at present to depend on the conditions of trade prevailing in the United States. We were not commercial but political in the making of our tariff.

Hon. Geo. E. Foster paid a fitting tribute to Mr. Wills. He said that to keep our trade something more than the flag was needed. He would like to see the whole British Empire roll up their sleeves and give the commercially hostile nations a taste of commercial war.

Mr. A. E. Ames eulogized Mr. Wills. He said we should rather take up measures to build up our own industries. We did not need to waste any time in enmity with the United States. We should be big enough to stand on our own basis.

Lieut.-Col. Denison had also something in the way of praise to be added for Mr. Wills. He strongly urged the importance of the Canadian representatives to the colonial conference in London this year being prepared with some plan of action that would be definite.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane. TORONTO.

CANE'S

Wooden Packages

Suitable for

PAINTS, SYRUPS, OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited

Head Office, TORONTO.

We can with confidence recommend

THE "CANDAPER" ROLL HOLDER.

It is pronounced the best working holder and cutter made—solid steel throughout, spring knife, polished nickle.

—The up-to-date dealer does not think —of the old method of stringing up —paper. He uses the "Candaper" Holder.

CANADA PAPER CO., Limited

TORONTO and MONTREAL

Licorice

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Du'ce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE,

Established 1845. BROOKLYN, N.Y.

Just Arrived

One Car Extra Fancy Messina Lemons, from cargo "Citti di Messina." New York Fruit Trade Journals say: "Finest cargo Lemons that has reached New York for years."

One Car Extra Fancy Valencia Oranges, all sizes.

One Car California Navels, Extra Fancy "Golden Orange" and "Squirrel" Brands. Also **Fancy Tangarines** in half-boxes.

Above are all elegant fruit and at rock-bottom prices. Send us your orders and same will have our prompt and careful attention.

HUGH WALKER & SON,

Wholesale Fruit Importers,

Guelph, Ont.

CAPSTAN BRAND

H. G. W. TRADE MARK REGISTERED

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

—— BOTTLED BY ——

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

W. A. CARSON J. ERLE CALDWELL

Belleville Pottery Co.

SUCCESSORS TO . . .

Hart Bros. & Lazier

STONEWARE

ALL GOODS MADE FROM THE BEST NEW JERSEY CLAY

Belleville, Ont.

ROCKINGHAM. CHEMICAL WARE. DRAIN TILES. WATER FILTERS. FIRE BRICKS. FIRE CLAY.

KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.

False Economy

To do with out a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

Southwell's

Jams, Jellies,
—AND—
Marmalade

are all the Highest Grade, and made from

Ripe, Sound Fruit.

WRITE FOR PRICE LIST.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.
DOMINION AGENTS

Current Market Quotations for Proprietary Articles

February 6, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford, per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.
Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12½
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.
Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S
Henri Jonas & Co.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18

FRENCH SARDINES.
Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co, Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'s.
R. S. McIndoe, Agent, Toronto.

Motts Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (1 lb tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 36c. per lb.
" ⅛s 40c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ¼-lb. " 25c.
" " ½-lb. " 50c.

Chocolate— FRY'S	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restauants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8 s	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
Breakfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Smal size	1 40

Edwardsburg SYRUP

"CROWN" BRAND.

BARRELS, HALF-BARRELS, QUARTER-BARRELS

25-LB., 38½-LB. PAILS **ENAMELLED TINS**

Is well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. Works: CARDINAL, ONT. 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Un-numbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73

Dulce large cent sticks, 100 in box.

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross.
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.

EMPIRE BRAND.

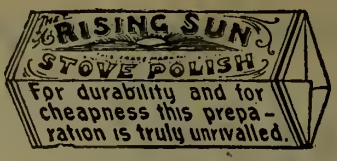
Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.30. black
Maypole Soap, per grs. $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20



	Per gross.
Rising Sun 6-oz. cakes, ¼-gross bxs	$6 00
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

Write for prices.

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05¾
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car t	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each crates)	0 08
PURE	40-lb. boxes 1-lb. pack....	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 07½
	Pure	0 03½

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	2.50

Packages 10c. each.

BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each	60 1-lbs.....	0 36
" "	60 ½-lbs.....	0 35
" "	30 1-lbs.....	
" "	120 ⅛-lbs.....	0 36

LUDELLA CEYLON, 1 AND ½'s PKGS.

Blue Label, 1's.....	0 18⅔	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.....	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 18¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards	Leader Globe.....	1 40
"	Improved Globe.....	1 50
"	Standard Globe.....	1 65
"	Solid Back Globe.....	1 75
"	Jubilee (perforated)...	1 85
"	Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited
Montreal. Toronto.

BUY
Star Brand
COTTON CLOTHES LINES
— AND —
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

Soap
"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

ASK FOR
MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

SEND FOR CATALOG AND TRADE DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.
Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

A Business Boost

Were you ever boosted over a fence? Do you remember how that boost helped? You couldn't get over without it. There's a way of boosting your business that counts the same way.

If you carry in stock

"Empire" Soda

BEST FOR BAKING,

it will give your business a decided boost ahead, because we are advertising it in all the leading papers of Canada, and its quality is so good that when once used cooks wont use any other kind.

"Empire" Soda buyers buy other groceries too. Better put in a stock and get this trade.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE
Telephone Main 1255.
10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	Sell	5c. each	$3.60
12 "	Duck	12 "	"	15c. pair	10.80
12 "	Goose	6 "	"	10c. each	14.40
6 "	Ostrich	6 "	"	25c. pair	9.00
6 "	Large Ostrich	3 "	"	15c. each	10.80
6 "	Giganticus	3 "	"	20c. each	14.40
			Sells for		$63.00
			Costs you		42.00
			YOUR PROFIT		$21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST.
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J H WETHEY
ST CATHARINES ONT

IF YOU ARE AFTER MORE TRADE

it is not necessary to personally request each individual entering your store to kindly patronize you in future. You can obtain their trade and confidence by selling them articles that you feel sure will satisfy—a satisfied customer will always come back again, and all other things being equal, you can gain her permanent business. **WETHEY'S CONDENSED MINCE MEAT** is so superior to any other kind on the market that the purchaser is invariably well pleased with it and will ask for it again. If you desire more trade, one way of getting it is by selling **WETHEY'S CONDENSED MINCE MEAT.**

FOR SALE BY ALL WHOLESALERS.

Manufactured by

J. H. WETHEY, LIMITED
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. **JARED CHITTENDEN, Treasurer.**

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. **Offices Throughout the Civilized World.**
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

—OFFICES IN CANADA—

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, FEBRUARY 14, 1902 NO. 7

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

CARR & CO.'S BISCUITS

Do you want a fancy line of Biscuits, something different from the **Man across the way?**

We will bring you out an assorted case. State your requirements and we will give prices and terms.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
AMERICAN OFFICES:
New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.
Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co.,** Toronto

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

When Quality Dies!

Good-bye to a progressive business when all thought of quality fades from a grocer's mind. The sun set long and long ago on the day of big profits and poor quality. Remember what a great man once said, "You can fool some of the people all of the time and all of the people some of the time, but you can't fool all of the people *all* of the time." Remember this when tempted to fool with quality.

Maypole Soap Dyes.

The Home Dyes of highest quality that won't crock, streak or fade. Quick, Easy, safe, sure. All colors.

If you stock them and put a little sign up in the store reading: "Maypole Soap Dyes sold here," women will flock to your store like flies to a lump of sugar.

Moir, Wilson's Kippered Herring.

Packed at the Deeside Preserved Provision Works in Aberdeen, and packed right. The flavor is delicate and delicious.

The same Brand of Herrings and Tomato Sauce and Herrings and Mustard Sauce are extra high quality always. "The Finest Fish Tinned." Fish of quality for people of quality.

Wheat Marrow.

The "totally different" Cereal Breakfast Food that has met with such quick and ready favor among consumers everywhere. The easy food to prepare for the table. Rich, delicate flavor and highly nourishing. Sterilized. It gives you a fine profit and keeps your customers coming.

Leading wholesalers sell the above.

ARTHUR P. TIPPET & CO, Agts.,

8 Place Royale, Montreal.

23 Scott Street, Toronto.

GOLD SOAP

Big value **Big sales**

Big advertising

Write for prices and sample to

Gold Soap, Toronto

Good Cigars-- Quick Profits

Any grocer can make a good, quick profit by selling any kind of Cigars ONCE, but the common-sense grocer doesn't try to build up a permanent Cigar trade by selling Cigars of inferior quality.

Every grocer who has once bought my Cigars continues to buy them of me, and to increase the size of his orders. I believe that this one fact goes to prove conclusively that my Cigars are all right. Let me send you a trial order of a thousand or more at my own expense, to prove it.

J. Bruce Payne,

Cigar Mfr. **Granby, Que**

The "Pharaoh" for a 10-cent line. *The "Pebble" for a 5-cent line.*

The Famous "Sterling" Brand Catsup.

The wise grocer offers his customers the famous "Sterling" brand catsup because he knows it will please the customer — and what better advertisement, as the old saying goes, than a pleased customer? In our long years of manufacture never were "Sterling" goods more popular than they are at the present time.

—Ask your wholesaler for quotations or write direct to us.

T. A. LYTLE & CO.,

124-128 Richmond St. West,

TORONTO

YOU WANT IT

You want the very best Cornmeal — well, we meet you right there. We make it. Make it so that it has no superior any place. We don't whine about you patronizing home industry—we make the right article and then Canadians don't have to be coaxed into buying. Our Cornmeal trade tells this interesting story. Surely you are not one of those who still believe that it is necessary to bring it across the line? Examine, test and try Tillson's and you will change your mind.

"Gold Dust"
CORNMEAL

WE MAKE IT

PURE GOLDEN GRANULAR KILN-DRIED

THE TILLSON COMPANY, Limited, TILSONBURG, ONT.

JAPAN TEA

IS THE TEA FOR

CANADIANS.

It surpasses in flavor and excellence all other teas---because of the perfect climate of Japan---and the careful and cleanly method of manufacture.

Be sure you can supply your customers with genuine Japan tea and they will be well pleased with your tea department.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

SEPARATE SEALED TENDERS, addressed to the undersigned, will be received at this office until Tuesday, February 25, inclusively, for the construction of Armouries at the following places :

1st Revelstoke, B.C., 3rd Kaslo, B.C.
2nd Kamloops, B.C., 4th Nelson, B.C.

Plans and specifications can be seen and forms of tender obtained for Revelstoke, and Kaslo, on application to the Postmasters at those places; for Nelson, at the office of Mr. J. A. Macdonald, Architect, Nelson; for Kamloops, at the office of Mr. A. Thompson, clerk of works, Kamloops; and for all the works at the Department of Public Works, Ottawa.

Envelopes containing tenders must be endorsed "Tender for Armoury, Revelstoke"; "Tender for Armoury, Kamloops"; "Tender for Armoury, Kaslo,"; and "Tender for Armoury, Nelson" respectively.

Persons tendering are notified that tenders will not be considered unless made on the form supplied, and signed with their actual signatures.

Each tender must be accompanied by an accepted cheque on a chartered bank, made payable to the order of the Honourable the Minister of Public Works, equal to ten per cent. (10 p.c.) of the amount of the tender, which will be forfeited if the party decline to enter into a contract when called upon to do so, or if he fail to complete the work contracted for. If the tender be not accepted the cheque will be returned.

The Department does not bind itself to accept the lowest or any tender.

By order
FRED. GELINAS,
Secretary.

Department of Public Works,
Ottawa, January 25th, 1902.

Newspapers inserting this advertisement without authority from the Department, will not be paid for it.

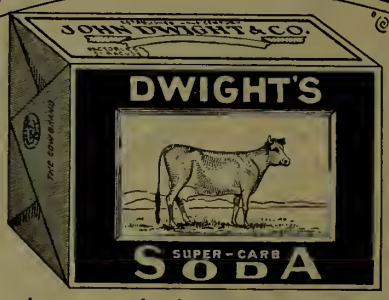
YOUR DELIVERY will be doubled by using good, bright printing. We do that kind and do it cheap.

1,000 white **Business Envelopes**, any printing, $1. 250 Note Heads, 250 Envelopes and 250 Statements, $2.50.

WEESE & CO., Jobbers,
Snaps in Stationery. **54 Yonge Street, TORONTO.**

DWIGHT'S COW BRAND SODA

SAL-SODA, SALERATUS



LOW PRICE.
ESTABLISHED

LARGE PACKAGE.
50 YEARS.

To avoid disappointment, insist upon having COW BRAND in original packages, and don't be put off with cheap, inferior substitutions.

John Dwight & Co., Toronto.

Send address for Cow Brand Cook Book—Free

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

RETURNED
MAR 19 1902

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

The Favorite Starch for Canadian Housekeepers

... is ...

IVORY GLOSS STARCH

and the grocers who recommend and sell it are taking advantage of a splendid opportunity to win the confidence of their customers.

Manufactured by
THE
St. Lawrence Starch Co., Limited
PORT CREDIT, ONT.

"Imperial" White Wine

Just the kind of Vinegar that good housekeepers like to get—gives entire satisfaction every time where Vinegar is used.

Just the kind of Vinegar that good dealers should handle to increase their sales and profits.

It's clear — sparkling — delightful flavor — full Government strength—in fact, the best for all purposes—and just the price of the ordinary standard article.

Ask your Grocery traveller to show you samples.

The Perfect Vinegar

Mr. Grocer :—

We would like to show you some of the values we are offering in Teas just now—particularly in ASSAMS and CEYLONS—to retail at 25c. and up. None of the ordinary, every-day lines these—but something special—that will be sure to please consumers and make money for you—and, after all, it's money you're in business for.

Will be pleased to send samples, or, ask our travellers for same.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

Dollars and Sense

You will make them by selling

You will show it by stocking

Paterson's Sauce. **Paterson's Sauce.**

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM.**

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, Indianapolis, Indiana.**

THE INTERESTING CAREER OF A PIONEER BUSINESS MAN.

BY the death of Mr. E. D. Tillson, whose demise on January 31 was briefly referred to in "The Canadian Grocer," of last week, the Dominion not only loses another of her pioneer citizens, but, what is of more importance, one of those stalwart and energetic type of business men, all too rare, who, by the combination of faith and industry, remove mountains and build up large and successful commercial enterprises.

Mr. George Tillson, father of the deceased, came from New York State to Canada in 1822 and settled for a time in Charlotteville, in Norfolk county, where he, in company with Benjamin Van Norman and Hiram Capron, built the first blast furnace in Upper Canada. In the year 1825 E. D. Tillson was born in Normandale, and was, therefore, at the time of his death, aged 77. The same year George Tillson, his father, made a prospecting tour up the country. He explored along the course of the Otter Creek from Otterville to Port Burwell, and during the journey camped one night on the ridge overlooking the Otter where the Tilsonburg sanitarium now stands. The outlook was promising and Mr. Tillson decided to settle in Dereham township. He bought 600 acres of land, which comprise what is now Annandale farm and the land on which the town of Tilsonburg is built. The country was a dense forest, only six settlers then being in the township of Dereham. Mr. Tillson's first work was the building of a small log house at the east side of the Otter, at the point where the Courtland Road and the Vienna Road meet. A big willow tree now marks the spot where the old house stood. Mr. Tillson intended to build a blast furnace; he, however, built a sawmill first, and afterwards a forge.

In 1826 the family, consisting of Mrs. Tillson and six children, came to their new home in the forest, E. D. Tillson being one year old. There was no highway between the new settlement and the Talbot Road, and George Tillson cut the road in from Ronson's Corners (now Courtland) as his family came along. He was assisted in the work by George Best, another worthy pioneer, who passed away a short time ago in his 97th year.

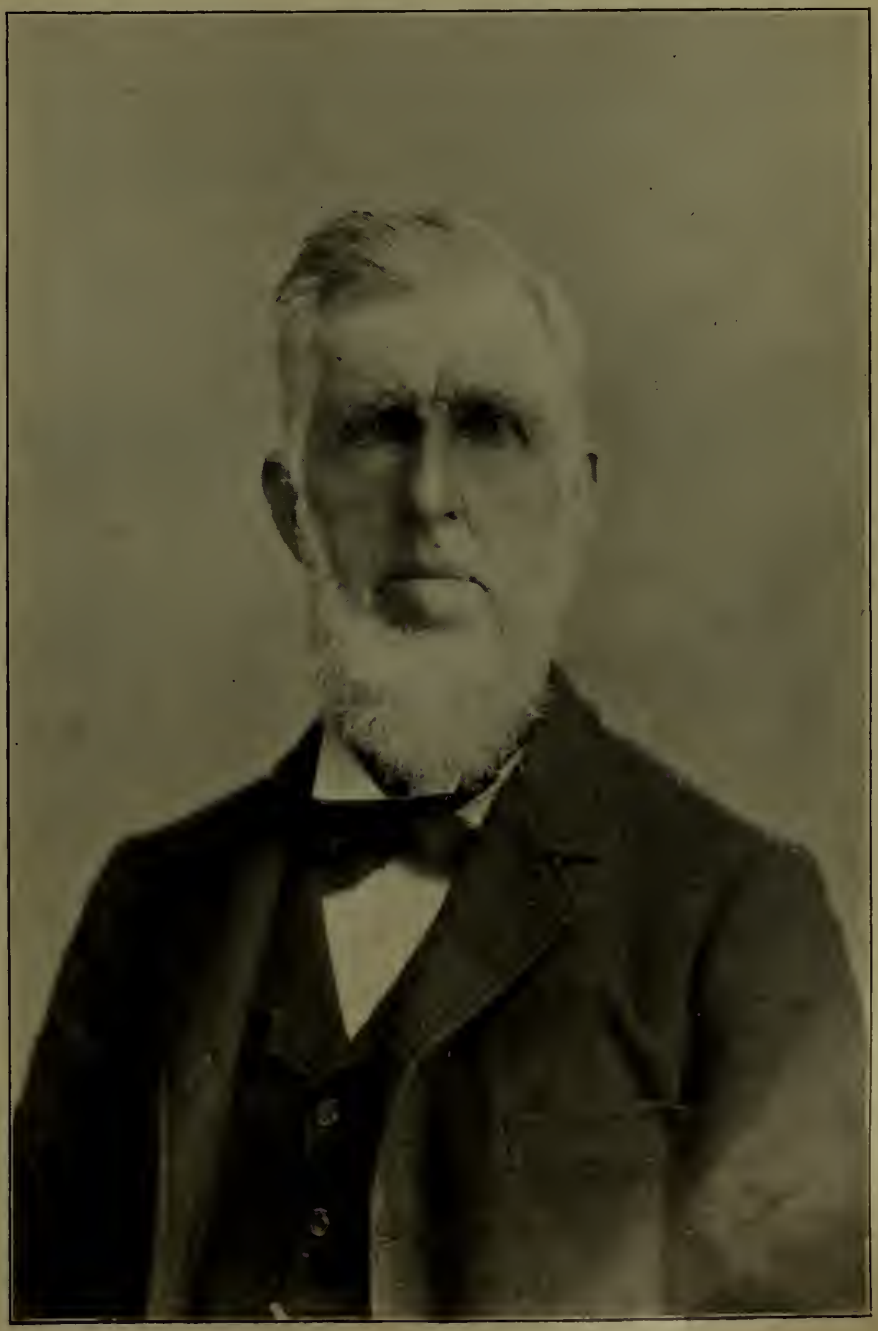
The sawmill and forge were working and new settlers were coming in. Mr. Tilson cut roads from 5 to 15 miles out from the hamlet, which now took on the name of Dereham Forge, a name that clung to it until 1836. A year previous an axe factory was established in the hamlet by George Levitt and William Darrow. This industry gave the place a start and from that time onward its growth was steady.

In the meantime George Tillson had built a new house for his family, close to the log house, and here E. D. Tillson grew to manhood amid rugged and healthy surroundings well calculated to develop those traits of character which mark the self-made man and are the foundation of a useful and successful life in the truest sense of the word. He attended the first school started in the village.

There was no opportunity to acquire an education such as lies within reach of the child of the humblest resident of Ontario at the present time. However, after attending the school in the new settlement, Mr. Tillson secured a limited term of seven months at a first-class school, during a visit to Ohio, when he was 20 years of age.

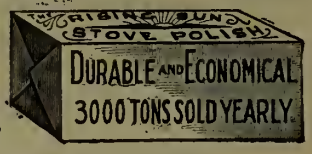
When he was 10 years of age a village was surveyed, and it may here be said that the founder of the town, Mr. E. D. Tillson's father, did it in such a way as to bring lasting honor to his memory in the broad streets and avenues for which Tilsonburg is noted.

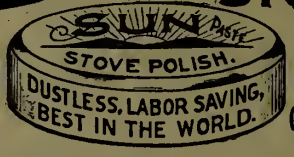
Shortly after the village was laid out the stirring events of 1837 occurred, which Mr. E. D. Tillson well remembered



THE LATE E. D. TILLSON.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





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GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

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For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

and conversed about in late years. The residents of Tilsonburg at that time were mostly of American descent and their sympathies were with those who opposed the Government and desired further rights. Mr. Tillson's father happened to possess suitable material for bullets in some lead patterns, and these were moulded into ammunition. He was taken prisoner, and, with others, was taken to London, where he was tried and afterwards liberated. All the inhabitants of the village who were suspected of being disloyal were ordered to deliver up their arms. E. D. Tillson was the owner of a shot gun, and this and others were collected and taken to Simcoe, and that was the last seen of them.

In the year 1847, Mr. E. D. Tillson, now grown to manhood's estate, started in business for himself with a cousin, Wright Barker, and another partner named Chas. Cody. His capital consisted of the sum of $36, earned by teaching school for three months in a small schoolhouse at Bayham, three miles west of the village, near Mr. George Best's farm, on what is now called the Forge Road, at the munificent salary of $12 a month, the teacher to board round. The new enterprise consisted of a small sawmill erected on the site where about 20 years afterwards Mr. Tillson built an oatmill at a cost of many thousands of dollars more than the amount put into his first venture. After building this sawmill he went into partnership with Benjamin VanNorman and built a larger sawmill, and his success from this time onward was phenomenal.

A particularly pleasing occurrence happened about this time which had much to do in shaping Mr. Tillson's prosperous career. It was a visit of his estimable wife, then Miss Mary A. VanNorman, to Dereham Forge. Miss VanNorman was a particularly bright and handsome young woman, who some 19 years before was born in Normandale, Mr. Tillson's birthplace, she being the daughter of Mr. Whiting VanNorman, a brother of Benjamin VanNorman. Her mother was of Highland Scotch descent, her maiden name being Margaret McLeach. While Mary A. was young, her father moved to Illinois, and on the broad, free prairies of the West she grew to womanhood. When she was about 14 years of age the family came back to Normandale, and, her father's brother, Mr. Joseph VanNorman, having settled at Dereham Forge, she came in 1850 to visit him, and while here met Mr. Tillson. A strong attachment sprang up between the young man and woman, which resulted in their marriage the same year.

About the time of Mr. Tillson's marriage The Ingersoll and Port Burwell Toll Road Co. was formed, Mr. Tillson being a stockholder, and the construction of the plank road between the two places was begun. A contract was secured for supplying plank for the road, and as the capacity of the two small sawmills in which Mr. Tillson had an interest was not sufficient to cut the quantity required, he, in company with his father, in 1851, built a large mill. A few years afterwards Mr. Tillson bought his father's share in the mill and took over the water privileges The mill was burned with a large stock of lumber about 12 years afterwards, entailing a loss of about $20,000, there being but $1,000 of insurance upon the property. The mill was rebuilt and the sash and door factory was built about the same time.

The first flourmill in the township of Dereham was built by Benjamin VanNorman, and in 1864 was purchased by Mr. Tillson. It was rebuilt later and has been so improved as to now have a capacity of turning out 500 barrels of flour per day.

In 1873 Mr. Tillson built an oatmeal mill, the third in Western Ontario. To Mrs. Tillson was given the honor of laying the corner stone, which was done with due ceremony in the presence of the family and a number of friends. Five years later a pea mill was erected. These mills gave a great impetus to the industry of the town and were the means of adding materially to the population of the town by the number of persons employed in them.

The demands of the mills necessitated a cooperage and a stave factory, and these were, accordingly built, increasing yet more the industrial welfare of the town.

Mr. Tillson's great prosperity was not without drawbacks, the greatest of which had been the loss by fire, and after Tilsonburg was incorporated he decided that proper fire protection was essential, both for the security of the town and his own business interests, and to him is largely due the splendid system of waterworks of which Tilsonburg may boast to-day. He was strenuously opposed in this large undertaking, which daunted men of less keen insight into the requirements of the town, but was, on the other hand, supported and encouraged by a few who favored the scheme. Finally, in 1874, the waterworks were constructed at a total cost of $24,000, Mr. Tillson contributing $7,000 of his own funds to the amount.

In 1886 another great loss by fire occurred when the oatmeal mill was burned; but losses of this nature did not quell Mr. Tillson's ambition, and with characteristic energy he set to work to rebuild the mill on a larger scale than before, and in its place there now stands an oatmeal mill with a capacity of 300 barrels per day, using 2,500 bushels of oats daily.

A corn mill was also added to the vast milling industries a few years ago with a capacity of 150 barrels per day. The produce from this and the other mills, amounting to 1,100 barrels per day, is shipped to every Province in Canada and the trade is still being extended. In addition to his other enterprises Mr. Tillson operated a sawmill, planing mill and brick yard.

Among some of the greater works undertaken by Mr. Tillson may be mentioned the building of the Imperial dam at a cost of $35,000. Mr. Tillson was noted for his thoroughness of work. The dam was built after his own plans, and in accordance with his ideas of permanency. Although the power for the various mills

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DID YOU EVER TASTE FIG JAM?

Made out of finest Bag Figs and Redpath's Granulated Sugar. No Glucose.

Our motto for Jams of our own manufacture will be—Pure Fruit and Sugar. To give you a treat, we will sell a limited quantity of Fig Jam, in one-pound Glass, at $1.00 per Dozen; in Wood, 7, 14 or 28 pound Pails, at 6c. per pound. **IT IS GOOD TO EAT.**

The future for Canned Goods looks blue. We want to pack 50,000 cases of Tomatoes, but understand the Syndicate have the wholesale trade tied up. Can you help us out? We will accept future orders for Tomatoes at 85c. per Dozen. As to Corn, do not know what to say. A prominent broker informs us that there is now more Corn packed than Canada can consume all next year—this looks like 45c. Corn. We are advised to stay out, perhaps we will take this advice, perhaps not—but for Tomatoes, the more orders you send our way the better we will like it.

Remember our liberal terms, 10 per cent. 10 days. We will do better, we will allow 10 per cent. 30 days on all orders received before packing.

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Proprietors of the STANDARD CANNING FACTORY, Hamilton.

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The leading tobacco of the world is

TADDY'S Premier Navy and Orbit Cut

All civilized smokers on the three continents, who enjoy a good cool smoke, back up this strong assertion by smoking

TADDY'S OLD ENGLISH TOBACCO

Are you selling this brand? If not, write for prices and be in the swim.

WHOLESALE AGENTS:

James Turner & Co., Hamilton

Brooms **Brooms** **Brooms**

We believe we are showing the best value in Canada to retail at

25, 30 and 35 cts.

SEE OUR SAMPLES BEFORE BUYING.

THOS. KINNEAR & CO.

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is not taken direct from the pond, it is of such large dimensions, extending over four miles in length, that it is used as a reservoir, from which the water is drawn into the lower dam during dry seasons, and in this way the supply is kept uniform, and the power steady.

About eight years ago, at considerable outlay, a private railway was built, connecting the various mills with the different railroad systems, thus providing complete shipping facilities for the amount of produce daily sent out from the mills.

But Mr. Tillson did not confine his energies entirely to his own private interests. Had he done so he might have accumulated vast wealth. Through his own efforts and at a cost to himself of $40,000, he graded and levelled the streets and improved the site of the town until now Tilsonburg ranks with the prettiest places of its size to be found in the Dominion. In recent years, as a real-estate owner, Mr. Tillson paid annually into the town treasury a sum approaching $3,000.

Mr. Tillson's last great enterprise was the construction of what is known as the Tilsonburg Waterworks Co.'s system, which supplies water to the town for domestic purposes. The system was first constructed for private use, one of the objects being the irrigation of the Annandale farm, but about five years ago a franchise was secured and a joint stock company, composed of members of the family, was formed, the system was extended, being now the principal source of the town's supply of water. About 10 years ago Mr. Tillson withdrew from active business life, giving his various business interests to the management of his two sons, Messrs. George and E. V. Tillson, and began to devote considerable time and money to improving the Annandale farm, consisting of 400 acres, which is at the present time second to none in the county of Oxford and will compare favorably with the best in Ontario. Mr. Tillson was largely interested in dairying and his fine herd of Holstein cattle have been the pride and admiration of the place. Visitors from different parts of Canada, having heard of Mr. Tillson's "Model Farm," were never disappointed when they saw it, for with its splendid buildings and complete equipment it ranked with the best seen anywhere.

The surviving children are George W., E. V., Mrs. H. Harrison and Mrs. L. C. Sinclair, all of Tilsonburg. Two children predeceased him, Margaret, who died 27 years ago, and Fred B., who died 13 years ago. There are also ten grandchildren. The funeral took place Monday afternoon, the 3rd inst, the schools and all places of business in Tilsonburg being closed out of respect to the time-honored citizen.

APPLES IN NEW BRUNSWICK.

MR. RALPH H. EATON, of Hillcrest orchards, King's county, N.S., is one of the largest and most successful fruit growers of that Province. At a meeting of the Farmers' Institute at Fredericton, N.B., recently, he delivered an interesting address on apple culture in New Brunswick. He said there was no question as to the possibility of fruit growing in Nova Scotia; the only question was the desirability. He would show how this stood in King's county, N.S.

He here referred to the agricultural college proposed jointly for New Brunswick and Nova Scotia, and described it as having an ideal situation overlooking four of the best counties in the latter Province, showing the Minas Basin, Blomidon, and the very heart of the lovely Cornwallis Valley.

Looking from this site 15 years ago a few of the best farms that could be pointed out then would have been valued at $10,000 to $15,000, and a larger number at from $3,000 to $6,000. To-day there were some farms that $25,000 or

Aunt Jemima's Pancake Flour

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The original Pancake Flour, and best in the world. Put up in 2-lb. cartons, 3 doz. in each case. . . . For sale by all Jobbers.

The A. F. MacLaren Imperial Cheese Co., Limited

Sole Agents for Ontario. **51 Colborne Street, TORONTO.**

SUCCOTASH

Your stock is not complete without it.
See our travellers.

THE DAVIDSON & HAY, LIMITED
Wholesale Grocers. - Toronto.

$30,000 wouldn't buy, while there were a dozen worth from $15,000 to $20,000. A good many valued at $10,000 to $15,000, and many smaller ones which had doubled their value during that time. Some of these farms are turning off this year some $4,000 to $8,000 each. Simply the planting of apple trees had made this change. There are now a number of 40 and 50-acre orchards, and in a few years there will be a few of 100 acres.

The apple output of King's county is to-day worth half a million dollars annually. In ten years from now it will be worth $1,000,000.

In many parts of New Brunswick all the commercial varieties produced in the other Province could be grown, and both Provinces had an equally easy access to the markets of the world. It was true that in some parts of New Brunswick the temperature sometimes dropped 35 or 40 degrees below zero, but they could always obtain advice as to the most suitable varieties for growth from the horticulturists at Ottawa, Iowa, and Kansas.

He incidentally touched upon the fact that at the recent meeting of The New York State Fruit Growers' Association, held at Syracuse, N.Y., when people he was speaking to found he had come from the district that had made Nova Scotia famous, the spontaneous remark was, "Well, the United States must take off their hats to Nova Scotia."

He concluded by hoping that within a short time they would say the same thing about New Brunswick.

GRAIN CONGESTION IN THE WEST.

In the Western Provinces of the Dominion the grain congestion is becoming more acute and business men are becoming anxious. On February 7 there was a meeting of the Winnipeg Grain and Produce Exchange when this question was discussed by the large number of members present. The discussion was carried on behind closed doors and nothing definite will be done before February 14, the date of the regular meeting of the Exchange.

By invitation of the board, General Superintendent Leonard, General Freight Traffic Manager McInnes and Mr. Lanagan, of the Canadian Pacific Railway, were present, and stated the position of that company. They said that the C.P.R. was perfectly willing to turn over the wheat at Port Arthur to the Canadian Northern Railway for storage in its new elevator, but declined to turn the grain over to the C.N.R. at Winnipeg for transportation to the lake port.

The season, they also stated was over, as far as the C.P.R. was concerned, for all their elevators were stored to their fullest capacity. However, the company declined to hand over its traffic to the C.N.R., as they claim that the latter is not in a position to handle it satisfactorily in any event.

They were very desirous to relieve the situation, and hinted that a probable outlet might be found through connecting lines in the United States.

The grain men expressed anxiety to have the blockade raised at the earliest possible time, irrespective of the connections which the Canadian Pacific Railway might be compelled to make in order to effect it.

T. Nolan has sold out his grocery business, on McCaul street, Toronto, and is removing to Dakota.

The mercantile business carried on at Woodbridge, Ont., by Thos. F. Wallace and the late Hon. N. C. Wallace, has been disposed of to Capt. Tom Wallace and C. L. Wallace, both sons of the late Hon. N. C. Wallace, who will conduct the business.

The Ottawa bakers are claiming that they are being injured by the provisions of the Ontario Factories Act, which prohibits them from commencing their baking on Sunday, while the Hull bakers are allowed under the Quebec law to commence baking at 7 p.m. on Sunday, thus enabling them to distribute their bread throughout Ontario early on Monday morning, before the others. A deputation of Ottawa bakers is to wait on the Ontario Government shortly in regard to the matter.

To interest prospective buyers in any stock requires confidence in that stock. All grocers have no cause to worry when recommending

UPTON'S Jams, Jellies and Marmalade

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BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MOSES SIMON, general merchant, Alexandria, Ont., has assigned to George Hearnden. His creditors meet on February 19.

T. H. Bairks is the curator of J. A. Mullan, grocer, Hull.

J. D. Ostigny, grocer, Montreal, has assigned to Kent & Turcotte.

A. Gibson, grocer, Winnipeg, is preparing a statement for his creditors.

Vipond, McBride & Co., fruiterers, Montreal, have filed an assignment.

A. T. Lafortune, grocer, etc., Montreal, has assigned to Bilodeau & Chalifoux.

M. Ormstein & Co., general merchants, St. Polycarpe, Que., have compromised.

J. E. Gravel, general merchant, Roberval, Que., has assigned to V. E. Paradis.

Desire Ricard, general merchant, Batiscan, Que., has assigned to A. Desmarteau.

Black & Ross, general merchants, Thetford Mines, Que., are offering 50c. on the dollar.

F. A. Thompson, general merchant, Buckingham, Que., is obtaining an extension.

A sheriff is in possession of the premises of Lesley White, confectioner, Sydney, N.S.

J. E. McAdam, grocer, etc., Renfrew and Castleford, Ont., is offering 25c. on the dollar.

L. Harvey, general merchant, St. Hilarion, Que., has compromised at 25c. on the dollar.

Jos. Loranger & Co., grocers and liquor merchants, Three Rivers, Quebec, have assigned.

The creditors of J. C. Giroux, general merchant, Berthier, Que., held a meeting on February 7.

V. E. Paradis has been appointed curator of P. Martel, general merchant, Roberval, Que.

T. J. Metheral, general merchant, Singhampton, Ont., has assigned to Osler Wade, Toronto.

E. Audet, general merchant, Black Lake, Que., is offering to compromise at 50c. on the dollar.

H. A. Lalonde, general merchant, Riviere Beaudette, Que., has assigned to Lamarche & Benoit.

A. Gagnon, general merchant, St. Rose de Degale, Que., is offering to compromise at 40c. on the dollar.

J. G. White, flour mill proprietor, Galetta, Ont., has assigned, and his creditors will meet on February 19.

The creditors of L. A. Frechette, general merchant, Thetford Mines, Que., will hold a meeting on February 17.

P. J. Kyte, general merchant, St. Peter's, N.S., has assigned, and his creditors meet on February 18.

Charles Tremblay, general merchant, Shawenegan Falls, Que., is offering to compromise at 60c. on the dollar.

F. X. Roy, general merchant, St. Phillipe de Nery, Que., has assigned, and Lefaivre & Taschereau are the provisional guardians.

E. Audet, general merchant, Black Lake, Que., has assigned, and V. E. Paradis has been appointed provisional guardian.

Bellevance & Frere, general merchants, St. Fabien, Que., have assigned, and V. E. Paradis has been appointed provisional guardian.

C. P. Price (late) general merchant, Copper Cliff, Ont., has assigned to J. H. Clary, Sudbury, and the creditors hold a meeting on February 14.

PARTNERSHIPS FORMED AND DISSOLVED.

Dubois & Cadotte, fruiterers, etc., Montreal, have dissolved.

Jackson & Chase, grocers, Chatham, Ont., have dissolved. W. H. Jackson continues.

Phillips Bros., boot and shoe merchants, St. John, N.B., have dissolved partnership, and H. A. Phillips continues.

SALES MADE AND PENDING.

T. A. Mills, general merchant, Wingham, Ont., has sold out.

The assets of Joseph Beauchamp, grocer, Montreal, have been sold.

J. N. Boyd, baker, Belleville, Ont., is advertising his business for sale.

T. Bullock & Son, millers, Melita, are advertising their business for sale.

The estate of T. Herrington, grocer, Picton, Ont., is being advertised for sale.

The assets of J. C. Giroux, general merchant, Berthier, Que., are to be sold.

G. F. Arnold, general merchant, Hensall, Ont., is advertising his business for sale.

Henry Fowler, boot and shoe merchant, Hamilton, Ont., is advertising his business for sale.

S. E. Bancroft & Co., general merchants, Round Hill, N.S., are advertising their business as sold, the new owners taking possession March 1.

CHANGES.

J. A. Dawson & Co., merchants, Montreal, have registered.

R. A. Jones, grocer, London, Ont., has sold out to John Imry.

Wingon Wah & Co., general merchants, Montreal, have registered.

L. E. Firth, fruiterer, etc., Vancouver, B.C., is giving up business.

Charles Hawkins, grocer, Windsor, Ont., is succeeded by H. Bernstein.

G. M. Ferguson, grocer, London, Ont., has sold out to James Adams.

Anson Brown, grocer, London, Ont., has sold out to W. T. Stenberg.

Dodds & McClure, commission merchants, Montreal, have registered.

The stock of Clarence J. Leahy, grocer, Halifax, has been sold to F. Reardon.

H. N. McTaggart, general merchant, Chiselhurst, Ont., has sold out to Thos. F. Eyre.

T. M. Bryce, general merchant, Yellowgrass, Man., has sold out to Taylor & Metheral.

Norman McDonald, grocer, Sydney, N.S., has sold out to Roderick McDonald.

The Chaleurs Bay Mills, Sherbrooke, Quebec, have applied for a charter.

E. Newberger has registered for E. Newberger & Co., tobacconists, Montreal.

Robert Fox, confectioner, Rossland, B.C., is succeeded by Chas. E. Spidell.

Desmarais & Pelletier, general merchants, Marieville, Que., have registered.

Samuel Bradshaw, grocer, London, Ont., has sold his business to Henry R. Wade.

E. Nairesse has registered for Le Francais, manufactnrer of confectionery, etc., Montreal.

Hugh Gilchrist has registered at Montreal, for Gilchrist & Co., general dealers and agents.

The stock of J. A. Roy, grocer, Quebec, has been sold to A. Lemelin at 77c. on the dollar.

Cornellier & Desmarais, general merchants, St. Eugene de Grantham, Que., have registered.

Mrs. J. A. Tranquil has registered for J. A. Tranquil & Cie., commission merchants, Montreal.

A. J. Nickerson & Co., fruiterers, Yarmouth, N.S., have sold their retail business to W. S. Jeffery.

Carter & Agnew, confectioners and fruiterers, Pilot Mound, Man., are succeeded by Wm. Endicott.

The Cornwallis Creamery Co., Canning, N.S., has sold out to The N. S. Produce and Supply Co., Limited.

Foster Bros. & Co., boot and shoe merchants, Nanaimo, B.C., are reported to be removing to Vancouver.

W. S. Baldwin, confectioner, Almonte, Ont., has sold out to Isaac Deichman, and removed to Carleton Place.

Reid Bros., general merchants, Haley's Station, Ont., have sold their branch store there to T. E. Richardson.

John Matthews, proprietor of the grocery business conducted under the style of J. M. Fernley, Toronto, has sold out to John Hickman.

The stock of V. Monnier & Co., wholesale liquor merchants, etc., Phoenix, B.C., has been sold to Boivin & Wilson at 60c. on the dollar.

Felix Eugene Turcotte and Jos. Eugene Phillippe Bazin, who have been conducting a wholesale grocery and liquor business at Montreal, under the style of Nazaire Turcotte & Cie. since January 1, 1892, have registered partnership.

FIRES.

Nickerson & Hood, lobster packers, Lower Woods Harbor, N.S., were burned out; the property was insured.

Addison Morrison, grocer, Argyle Sound, N.S., has been burned out; there was no insurance.

J. G. Hayes, general merchant, Pilot Mound, Man., was recently burned out; his property was insured.

The mill belonging to B. B. Barnhill, general merchant, Two Rivers, Que., was burned.

Thos. M. Barry, grocer, and James Johnston, general merchant, Farnworth, Ont., have suffered considerable loss by fire.

DEATHS.

R. M. Wilkie, tea merchant, Halifax, N.S., is dead.

James E. Stratford, general merchant, Indian River, N.S., is dead.

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ASSOCIATION issues policies on all approved plans of insurance, and is a prosperous and progressive Canadian Company.

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Established 1845. BROOKLYN, N.Y.

Coffee Buyers, Attention!

If you want choice coffees these will suit you. Most of them have been over one year in stock. Prices are low considering their high quality. Ask for samples.

TERMS, 1% 10 DAYS

125	Bags	Maracaibo	10½c.
10	"	10 year old Java	24c.
50	"	Fine Old Sumatra Java	20½c.
25	"	1897 Palembang Java	17½c.
30	Bales	Choice genuine Short Berry Mocha	19c.
25	Bags	Bucaramanga	17c.
30	"	Fine Bourbon	13c.
30	"	Prepared Santos	13c.
15	"	Fancy Washed Santos	14c.
20	"	Mexican (good)	10½c.

Specialty of high-grade goods in Teas, Coffees, Spices and Vinegars---wholesale.

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TORONTO RETAIL GROCERS' ASSOCIATION.

Early Closing, the Fruit Market and Other Questions Discussed.

THE regular meeting of the Toronto Retail Grocers' Association was held last Monday evening, February 10, in their room in St. George's Hall, Elm street, when a number of important matters came up for discussion. There was a good attendance, and everyone was interested in the proceedings, as was evidenced by the lively discussions that took place from time to time. The meeting was presided over by W. J. Sykes, the president, while Edward Hawes filled the office of secretary.

The first matter that came up was the request of the Grocery Clerks' Association, who had sent a deputation to wait on the Association at its last regular meeting.

B. Panter set the ball rolling by moving that the Association did not see its way clear to give money for prizes. He thought that the essays would not be a test of a clerk's knowledge, as he might be prompted by some older and more experienced person.

An animated discussion followed in which several joined.

D. J. Kelly addressed the meeting at some length on this topic. His chief point was that if a prize should be donated, before it was finally awarded there should be a practical application of what theories were advanced in the essay. This would prove that the writer thoroughly grasped the subject. F. W. Johnston thought Mr. Kelly's suggestion was all right. After some further discussion B. Panter's motion was carried.

R. W. Matthews, grocer, 975 Bloor street west, was proposed as a member. His name will be on the next circular.

Edward Hawes stated that he had seen one of the aldermen, who informed him that as yet nothing had been done regarding the early-closing by-law by the new council. It was suggested that each alderman should be personally interviewed and have the merits of this by-law pointed out to him.

The "At-Home" committee were unable to report, as full returns had not yet been made. Neither were the auditors able to put in their statement.

A discussion then arose on the selling of charcoal direct to consumers by wholesalers. One company had recently been peddling and selling this charcoal at a very low figure, and it was thought that something in the nature of a protest should be entered against these proceedings. The secretary was instructed to write the firm.

Thomas Cleghorn, of Cleghorn, Smith & Co., had desired to give an address on the early closing of the fruit market at this meeting, but was prevented by other business. He will speak at some future time.

Regarding the present state of the fruit market, the president thought that it was all owing to the 2 o'clock train that the market didn't close at present. He suggested that they petition the Provincial Government for a grant towards having refrigerator instead of box cars for the carriage of fruit, as then it could be easily kept over night in the car. At present when the fruit arrived it was very often unfit for selling.

D. J. Kelly stated that he had been agitating for early closing of the fruit market during the last two years, and, by continuing, he thought something might be done in the way of educating the fruit grower to this necessity. It was better for the fruit trade if the berries were picked in the morning.

A member said he did not believe the Government would grant anything towards cold storage.

The president thought that as a cold-storage system had been already established for export, the same might be done for the local fruit trade.

A committee, consisting of D. J. Kelly, D. W. Clark, J. G. Gibson and the president, were appointed as a delegation to the Exhibition Association.

Messrs. D. W. Clark, D. Bell, F. W. Johnston, A. White and R. W. Davies will form a committee to look into the matter of securing a boat for the annual excursion next summer.

The meeting was closed by an animated discussion on the question of sending a committee to inquire into and report on the benefits to be obtained by amalgamation with the Retail Merchants' Association. Several were in favor of having a committee appointed, while others were hostile to that idea.

A resolution was made to the effect that this committee should be appointed and sent, but was not submitted, as B. Panter stopped further discussion by a motion to adjourn.

The Association has drafted a resolution to be forwarded to T. Nolan, grocer, who has sold out and is removing to Dakota, expressing their sorrow at his departure and their wishes for his future prosperity.

PROPOSED NEW RAILWAY.

This year there is an application to be made to the Dominion Parliament for the incorporation of the Manitoba and Keewatin Railway, with the names of a number of the leading business men of Manitoba and Winnipeg as incorporators. This line will eventually connect Winnipeg with Fort Severn on Hudson Bay, covering a distance of about 325 miles, opening up over 135,000,000 acres, a space nearly three times as large as Manitoba, where at present there are no permanent settlers nor improvements outside the posts of the Hudson's Bay Co.

The primary object of incorporation is not to open up this region in the immediate future, but only at present to obtain access from Winnipeg to the timber region lying east of the lake, where fuel and building material may be obtained at a lower cost than elsewhere.

The incorporators will ask that a dormant Act of Parliament, passed away back in 1885, offering a land bonus of 12,400 acres per mile to a line of railway to be built in the territory be applied.

APPLE SHIPMENTS FROM HALIFAX.

SINCE the opening of the season there has been shipped to Great Britain 187,553 barrels of apples from Halifax by all steamship lines. Of these the Furness Line carried 161,285 barrels, and the Allan and Donaldson Lines 26,268. In addition to these many apples were sent to the Old Country via St. John, Montreal and Boston, bringing up the totals to at least 200,000 barrels, carried away from Nova Scotia alone. Here is a detailed list of shipments :

FURNESS LINE.

September	12—Loyalist, London	985
September	12—Ulunda, Liverpool	172
September	26—Dahome, London	24,000
September	28—Damara, Liverpool	5,333
October	10—Evangeline, London	21,500
October	12—Grecian, Liverpool	5,611
October	24—Loyalist, London	18,297
October	26—Ulunda, Liverpool	3,500
November	7—Dahome, London	13,610
November	7—Damara, Liverpool	4,208
November	21—Evangeline, London	18,215
November	22—Grecian, Liverpool	4,288
December	6—Loyalist, London	12,731
December	7—Ulanda, Liverpool	592
December	20—Dahome, London	5,663
January	3—Evangeline, London	16,975
January	3—Grecian, Liverpool	474
January	17—Loyalist, London	14,649
January	31—Ulunda, London	9,201
January	25—Dalton Hall, Liverpool	351
February	1—Damara, Liverpool	932
	Total	161,285

ALLAN AND DONALDSON LINE.

December	2—Numidian, Liverpool	6,475
January	25—Amyrinthian, Glasgow	4,041
January	27—Corinthian, Liverpool	3,129
February	4—Parisian, Liverpool	2,130
December	24—Corinthian, Liverpool	3,258
December	9—Ionian, Liverpool	503
January	16—Concordia, Glasgow	3,744
January	16—Ionian, Liverpool	2,987
	Total	26,268
	Total by all lines	187,553

At North Sydney, N.S., the schooner Maraville has cleared for Lisbon, Portugal, with a cargo of 2,500 quintals of dried codfish.

WE ARE HEADQUARTERS FOR **FISH** for LENTEN TRADE.

BONELESS FISH
CODFISH

HERRINGS
SPECIAL

BULK BOXES—25 and 40-lbs. **BLOCKS**—1's and 2's.
PURE COD STEAK—1-lb. blocks.
SKINLESS AND BONELESS—100-lb. cases.
DRIED—Quintals and hf. quintals.
SCALED HERRINGS—Bundles 5 boxes.
LABRADOR AND SHORE—Brls. and hf. brls.

OUR QUOTATIONS WILL INTEREST YOU.

GUARANTEED PRIME FALL CAUGHT LAKE HERRINGS AND TROUT.
SHIPMENT FROM MIDLAND. ONLY A LIMITED QUANTITY LEFT.

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS **TORONTO.**

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London :

1. A firm of commission merchants and forwarding agents at Florence, Italy, wish to get into communication with some first-class Canadian export houses in any line save provisions.

2. Inquiry has been received from a firm of forwarding and commission agents, mercantile brokers and bonded warehousemen at East London, Cape Colony, who wish to make connection with a Canadian manufacturing and exporting house.

3. A Manchester firm of importers and general commission agents desire to obtain an agency for a good Canadian exporter. They would be open to represent either produce or textile houses.

4. Canadian firms interested in the shipment of honey for the British market, and who would like an opportunity of displaying samples in London, are invited to correspond with a gentleman who is prepared to offer facilities.

5. An importer of fruit and other produce for London market wishes to get into direct touch with Canadian shippers.

6. Inquiry is made for names and addresses of Canadian manufacturers of buggies and other similar vehicles, farm carts and wagons.

7. A correspondent at Grimsby asks for names of Canadian shippers of eggs, cheese, bacon, etc.

8. The patentees and manufacturers of hammerless guns, rifles and every description of small arms ask for suggestions as to placing their catalogues and price lists in Canada.

9. A general merchant in the north of England, having travellers calling upon a large number of business houses, is anxious to undertake buying or selling agencies for Canadian firms. He is especially interested in grain, flour, etc., silver, copper and other ores.

10. The manufacturers of chemicals for agricultural purposes, including fine riddled bone ash, desire to get into touch with actual importers of such goods in Canada.

Inquiries received by the Canadian section of the Imperial Institute :

1. A London house desires names of Canadian producers of split peas.

2. A Midlands manufacturer is open to purchase supplies of round wood of a tough character, ½, ⅝, ¾, ⅞ and 1 inch in diameter. Price by the ton c.i.f.

3. A firm representing several continental packers of preserved goods is open to undertake the agency of a first-class Canadian packer of canned goods.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

Your Attention is Called to the **Cranston Trade Due Bills**

Made in Aluminum and Brass or of Colored Cardboard—any size and shape.

Cranston's Trade Due Bills—For village, town and city merchants and departmental stores no invention of modern trade requisites is more useful than Cranston's trade due bills. These trade due bills are designed to lessen labor and correct the evils of the produce and credit business. They are made in aluminum or brass or of fine durable colored cardboard, in 1c., 5c., 10c., 25c., 50c. and $1 styles, or currency denominations.

WHAT ARE THEY? They are Trade Due Bills or Discount Checks designed to lessen labor and correct the evils of the produce and credit business and advertising.

Send for Samples and Price List. **J. K. CRANSTON, GALT.**

The Pressure of Business

is greatly relieved by use of : : : : :

The Long Distance Telephone.

You reach your customer in a few seconds and **MUCH** can be accomplished at cost of **LITTLE** time and trouble.

THE BELL TELEPHONE CO. OF CANADA.

SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickle plated (at your choice) for **Bennett's Spice and Grocery Cabinet** and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to **J. S. BENNETT,** Patentee and Mnfr., 15 Marion St., Toronto.

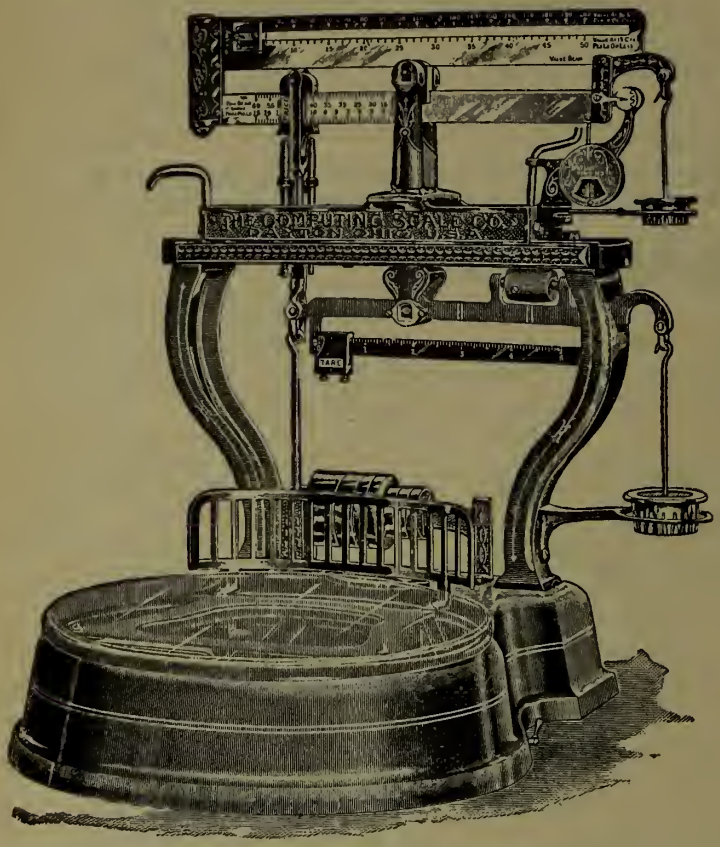
"IF" ——Yes, that's the **POINT**——at the parting of the ways, where the road-line widens, opening up new avenues of trade in daily business life.

If you only knew that we had opened up Superior Avenue, in the Cereal District, and can offer you quality and merit, and a profitable investment, in our new natural food product, would you buy a case (3 doz. pkgs.) of **"Superior Breakfast Cream"** through your wholesale grocer, and insist on having it? Others have, and are finding it **A WINNER.**

North-Western Cereal Co., London, Canada

Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers,** our system of stopping down weight, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it,** for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

The Money-Weight Scale Co., No. 47 State st., Chicago, Ill.
J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal, Que., Canada.

L. A. Davidson, Dist. Agent, No. 104 King St. W., Toronto, Ont.

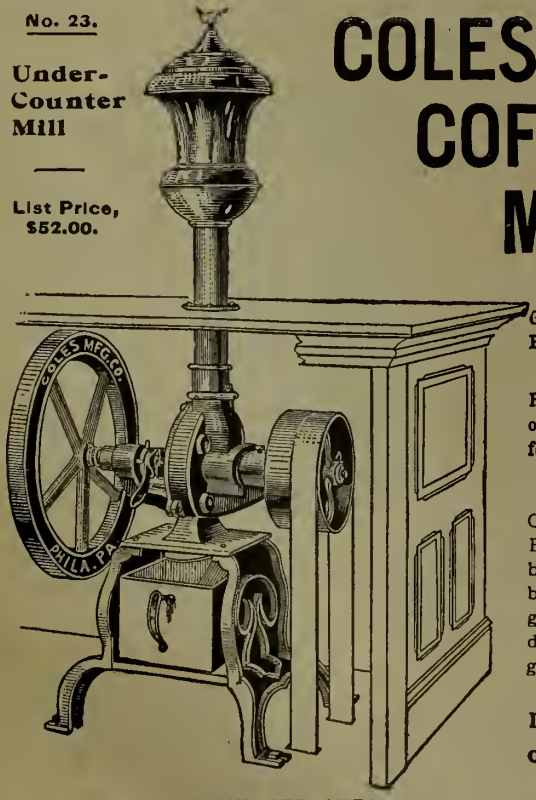
White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, $52.00.

COLES COFFEE MILLS



None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

FOUR GENEROUS BUSINESS MEN.

A MOST pleasing incident is recorded by the press of Smith's Falls, Ont. Through the efforts of a local newspaperman, Andrew Carnegie offered to give $10,000 for the erection of a new public library building for the town, provided Smith's Falls spent yearly $1,000 in maintenance of the library.

At this stage, Messrs. C. B. Frost and F. T. Frost, president and vice-president, respectively, of the Frost & Wood Co., came foward with an offer to supplement Mr. Carnegie's gift with another $10,000, payable in 20 annual instalments of $500 each. But the spirit of beneficence did not end there. Mr. W. H. Frost, of the Malleable Iron Works, and Mr. H. S. McNeil, a local wholesale merchant, became imbued with it, the former contributing $2,000 in 20 annual payments of $100 each and the latter $50.

There is scarcely any other way by which successful business men can give more lasting and greater benefits to the people in their respective localities than by emulating the Messrs. Frost and McNeil.

It is by association with the best books and acquaintanceship with their contents that knowledge is extended and breadth of view cultivated, the concomitant of which is better business men, better clerks, better workmen and better citizens.

It is to be hoped the generosity of the Messrs. Frost and McNeil will not be without its influence upon business men in other places besides Smith's Falls.

A FAILURE AND ITS LESSON.

ONE of the peculiar things in commercial affairs which astonishes most people is the ease with which business men are sometimes enabled to secure credit far out of proportion to the assets they command. In spite of warnings, and in spite even of experience, business men are again and again caught in the same trap. We have an evidence of this in a statement that is before us, the estate of T. P. Heffernan, a merchant of Guelph, Ont.

This estate has recently been wound up, and, after the assignee's fees and charges and the preferred claims have been paid, there is not money enough left to pay the creditors 6½c. on the dollar. The largest creditor is for the sum of $2,085.31 and all he gets to satisfy this is $135.52! The following is a summary of the financial statement in regard to the receipts and disbursements :

RECEIPTS.

Received from sale of stock.....	$392.21	
Proceeds of book accounts	140.30	
		$532.51

DISBURSEMENTS.

Assignee's fees and incidental disbursements	$ 54.65	
Rent	160.00	
Wages	9.50	
		224.15
Amount available for creditors.....		$308.36

The amount of the liabilities which this sum of $308 was to liquidate was $4,744, thus giving the creditors, as we have already pointed out, the magnificent sum of scarcely 6½ per cent.

We have no knowledge whatever of Mr. Heffernan's method of doing business, but we know that the laxity with which credit is sometimes given by wholesalers and manufacturers, enables men to go into business who otherwise would not, thus increasing oftentimes a competition that is already excessive. And that is not the worst result of it: Men who go into business with inadequate capital are compelled, as a rule, to make undue reductions in prices in order to meet accounts falling due, thereby disturbing trade, and without doing themselves any permanent good.

While a Dominion insolvency law would not altogether prevent a repetition of such failures as that cited, it would, we believe, tend to minimize them, for, with the existence of such a law, people would not rush so recklessly into business as they do now, and they would certainly be less disposed to employ reckless business methods. Some retailers we know are opposed to a Dominion insolvency law, fearing it would be a restriction upon themselves. The only business men who need fear an insolvency law are those who are not solvent. Merchants who are solvent have no more need to fear an insolvency law than have honest persons the laws against dishonesty. Business men have more reason to support than to oppose the movement for a Dominion insolvency law.

THREE GOOD GROCERS.

THE grocery trade is well represented in the present Council of Montreal. From the wholesale business there is Ald. Laporte, of Laporte, Martin & Cie, and three of his friends in municipal reform are Ald. L. A. Lapointe, Ald. S. D. Vallieres and Ald. R. Turner, all prominent grocers of the city.

Ald. Lapointe ran as an independent candidate in St. Antoine South Ward, Seat No. 1, and received the strong support of the municipal reform party. His majority was 515. St. Denis Ward, Seat No. 1, elected Ald. Vallieres. The opposition to him was not seriously considered at any time, and, although only a light vote was polled, this being the only election in the ward, he received a majority of 695. In Seat No. 2, St. Gabriel's Ward, the election of Ald. Turner was not in doubt for a moment. He has been the representative for this ward for some time, and the people were well satisfied to have him remain. Ald. Turner's majority was 289.

The interests of the Montreal grocery trade are not likely to suffer under the present council.

THE PRICES WERE UNDULY ENHANCED.

THE action of the Dominion Government in reducing the duty on news printing paper from 25 per cent. to 15 per cent. has naturally created a great deal of interest. And the interest is not confined to those who are directly concerned in the reduction of the tariff.

It will be remembered that about seven or eight months ago the Government, at the instigation of the Canadian Press Association, instructed Judge Taschereau to make an inquiry, under the provisions of clause 18 in the Customs Act, as to whether the association, through which the papermakers regulated business, unduly enhanced prices. This particular clause reads as follows :

Whenever the Governor-in-Council has reason to believe that, with regard to any article of commerce, there exists any trust, combination, association or agreement of any kind among manufacturers of such article, or dealers therein, to unduly enhance the price of such article, or in any other way to unduly promote the advantage of the manufacturers or dealers at the expense of the consumers, then the Governor may direct a commission to issue to report to the Government whether such combination, trust, association or agreement exists.

If the judge reports that such trust, combination, association or agreement exists, and if it appears to the Governor-in-Council that such disadvantage to the consumers is facilitated by the duties of Customs imposed on a like article when imported, then the Governor-in-Council shall place such article on the free list, or so reduce the duty on it as to give to the public the benefit of reasonable competition in such article.

Judge Taschereau, in his report to the Government, declares that the case was proven, and, acting upon his finding, on Tuesday last the Cabinet passed an Order-in-Council as follows :

The Customs duty on news printing paper, in sheets and rolls, including all printing paper valued at not more than 2¼c. per lb. shall be reduced from 25 per cent. to 15 per cent. ad valorem.

What gives the action of the Government such wide interest is the fact that the clause in the Customs tariff has for the first time since it was embodied in the statutes, five years ago, been called into active operation. While it was practically a dead letter no one was concerned in the anti-combination clause in the tariff. Now that it has been given life wide-spread interest has been created, and particularly among business men. The question with a good many people naturally is, where will it end ?

The importance of clause 18, now that it has been proved to have some force, is that there is an instrument in existence for the protection of those who are likely to suffer from the action of combinations or associations that have it in their power to unduly enhance prices or impose unjust restrictions.

We live in an age when associations among manufacturers and merchants are necessary. Against associations themselves the clause quoted above takes no cognizance. It is only when they unduly enhance prices that it comes into play. It is obvious, therefore, wherein lies the duty of all organizations which have been formed with a view to correcting evils in their several lines of trade.

The experience of the Press Association will certainly encourage those who may be suffering from the arbitrary action of combinations or associations to seek relief through the same medium. Those only need feel uncomfortable whose conduct comes within the provisions of Clause 18 of the Customs Tariff Act.

THE PRICE OF BROOMS.

The United States manufacturers of brooms have decided to advance their price about 25c. per doz. This has been necessitated by the small supply of broom corn on hand that they feared would not last until the new crop comes in, which will not be for a considerable time. The Canadian manufacturers have not yet taken any action, but indications seem to point to a similar advance in the Dominion at some future date.

A HEALTHIER TEA MARKET.

THE stock of tea in first hands in Canada has not for several years been as small as it is to-day. There is still an ample supply of every description except green teas, but that which is in stock is so out of comparison in quantity with that of a year or two ago as to be significant.

Shippers of teas have learned a lesson. They have learned that, while Canada is a substantial consumer of tea per head of population, they have been consigning teas to this country in quantities out of all proportion to its consumptive ability. A new departure has been taken in this respect, and a great deal less is now being consigned to this market.

But this has not been the only factor in reducing stocks to their present healthy condition. Substantial quantities have been shipped to the United States, and a short time ago a few lots were picked up for the London market, where better figures could be obtained than those ruling here.

Several of the shippers had to pay pretty dearly for their experience, some of them losing as much as 3 to 4c. per lb. Now, with the decks cleared, importers feel they can do business with a little more safety, there not being as much danger of ascertaining after they had placed an order that they could have done better on spot teas.

THE ONTARIO PROHIBITION BILL.

AT Wednesday's session of the Ontario Legislature, Premier Ross introduced his promised Bill respecting the sale of intoxicating liquors, or, as it is commonly called, the Prohibition Bill. In its provisions it follows the Liquor Act passed by the Manitoba Legislature and which was declared valid some months ago by the Judicial Committee of the Privy Council.

The Bill does not prohibit the manufacture of liquor within the Province. Neither does it prohibit its importation. What it designs is the prohibition of its sale, either retail or wholesale, within the Province. Liquor for medicinal purposes will be obtainable, however, from druggists on presentation of a doctor's prescription. The following clauses are from the Manitoba Act upon which the Ontario Bill is based :

No person shall, within the Province, by himself, his clerk, servant or agent, expose or keep for sale, directly or indirectly, or upon pretence or upon any device, sell or barter, or, in consideration of the purchase or transfer of any property or thing, give to any other person any liquor, without having first obtained a druggist's wholesale license or a druggist's retail license, under this Act, authorizing him so to do, and then only as authorized by such license, and as prescribed by this Act.

No person within the Province, by himself, his clerk, servant or agent, shall have or keep or give liquor in any place wheresoever, other than in the private dwelling house in whieh he resides, without first having obtained a druggist's wholesale license or a druggist's retail license, under this Act, authorizing him so to do, and then only as authorized by such license.

After passing the House the Bill is, on October 14, to be submitted to a vote of the people. If the referendum affirms the Act then it will go into force on May 1, 1904, but the vote cast must be more than one-half of the total number polled at the general election preceding.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SMITH & CARMICHAEL report the receipt of a consignment of fine rich-flavored (season 1900) cheese, which they are offering at close prices.

Buyers of table raisins should communicate with H. P. Eckardt & Co.

John Sloan & Co. have a large consignment of flitched codfish in 100-lb. cases.

T. A. Lytle & Co. report that they are making a specialty of their "Sterling" brand catsup.

Canned fruits in gallon, 3-lb. and 2-lb. tins are being sold by H. P Eckardt & Co. at low prices.

W. H. Gillard & Co. are offering some high-class French and Portuguese sardines at special prices.

L. Chaput Fils & Cie are offering 500 ½-chests of Saruynes black tea at close prices. Samples will be gladly forwarded upon application.

A FLESHERTON FAILURE.

On the afternoon of February 12 there was a meeting of the creditors of Matthew Richardson & Co., at the Walker House, Toronto. This firm has for the past 30 years conducted a business as general merchants at Flesherton, Ont. This firm about four years ago opened a branch at Dundalk, Ont., which was soon afterwards burned down, entailing a loss of $10,000 over the insurance carried. The Dundalk business was sold out about a month ago, while the Flesherton business had been disposed of last September. The liabilities are not given, but there is expected to be a considerable nominal surplus. The creditors are nearly all Toronto houses.

QUEBEC CANNERS TO ORGANIZE.

A meeting of canned-goods packers was held at the Richelieu Hotel, Montreal, on Monday, to consider the formation of a packers' association for the Province of Quebec. Among those in attendance were Messrs. Eusebe Lorrain and Wilfrid Lorrain, of L'Abord a Plouffe; George Lauzon, manager of St. Eustache Canning Co.; D. Binette, St. Eustache, and James B. Campbell, Acme Can Works, Montreal.

Those present agreed in saying that the first thing necessary for obtaining proper recognition for goods canned in Quebec Province is that only the very best goods shall be placed on the market. In years past, one or two canners have placed some inferior goods on sale, and this has operated to the great detriment of all canners from this Province.

After full and free discussion of the different points raised, those present determined to communicate with all the canners in the Province, and to call a meeting for some time in April, the exact date to be fixed to suit the convenience of the canners.

CAPT. ADAMS IN LONDON.

Capt. James Adams has purchased from the bank the stock of Fitzgerald, Scandrett & Co., London, Ont. The stock is quite a large one. He sold out some three weeks ago the stock of the grocery business at Port Hope which he purchased a few months ago.

INDUSTRIAL GOSSIP.

A MILL ON THE PEACE RIVER. In a few months The Hudson's Bay Company will have in operation a first-class modern saw and flour mill at their distant post of Vermillion on the Peace River, 300 miles north of Edmonton, N.W.T. The machinery for this mill, including an engine and boiler, is now at Athabasca Landing, N.W.T., where it is being assorted and reloaded from the cars on sleighs for conveyance to its far northern destination. This speaks volumes for the enterprise of The Hudson's Bay Company and seems to indicate that wheat can be successfully cultivated even as far north as the district where the mill is to be established. It is claimed, however, that only a limited area is available.

BLYTH'S NEW MILL FINISHED. A new 100-barrel flour mill has just been completed and put in operation at Blyth, Ont. It is a solid brick building, 36 x 45 feet, of three storeys and a basement, and has attached a brick engine room and boiler house.

There is a cement floor to the basement where are placed the shorts duster, flour blender, elevator boots, and main shaft. On the first floor is the wheat steamer, six double set of rolls, 9 x 18 in., four breaks, eight finishing rolls, wheat separator, receiving elevator, two set of Gurney scales and one 40-bushel Gurney hopper scale for wheat. The second floor has the bran duster, two purifiers, one reel and the wheat storage bins capable of holding 3,500 bushels. The third floor contains one 54-in. universal, one 48-in. universal, two reels, two wheat scourers, five cyclone and dust collectors, and the elevator heads.

C. H. Beese, the proprietor, has had a large experience in the milling business, and during the last eight years has been head miller for Carter, Son & Co., of St. Marys.

RETAIL MERCHANTS ELECT OFFICERS.

PRESIDENT W. B. ROGERS was chairman at the annual meeting of the Toronto branch of the Retail Merchants' Association of Canada on Tuesday evening, February 12, in the Temple Building.

The proceedings were opened with addresses by Messrs. J. A. Flett, Hamilton, vice-president of the Dominion Trade Congress, and James Wilson, ex-president of the Toronto Trades and Labor Council, who desire to organize the retail clerks in Toronto, with the consent of the merchants.

George J. St. Leger suggested that the retail merchants should have a representative on the Trades and Labor Council. James Wilson promised to lay the matter before that body.

President W. B. Rogers in his annual address stated that he was in favor of any scheme having for its object the beautifying of the city. It would meet with the approval of all retail merchants. He touched on the abolition of trading stamps and thought that the legislation of last session would be sustained. He concluded by mentioning that Montreal has the power to levy a special tax on departmental stores, and that a Bill modeled on the Montreal measure was being prepared by the Toronto executive to be brought before the Ontario Legislature at any early date.

John Hargreaves, for the drug, S. R. Hanna, for the boot and shoe, and J. Wilmott, for the butchers' section all had something to say on the abolition of trading stamps.

Reports were also made by F. E. Higgins, for the grocers', and P. N. Judah for the fruiterers' section, and S. Corrigan for the collecting department.

The financial report showed a balance of $11.60 on hand.

John Hargreaves moved a resolution instructing the Executive Committee of the Association to appoint a committee to investigate the manner in which the civic assessment department are dealing with the taxation of the city.

The following officers were elected:

President—W. B. Rogers.
First Vice-President—J. Wilmott.
Second Vice-President—G. J. St. Leger.
Treasurer—Wm. Dineen.
Secretary—E. M. Trowern.
Representatives to Exhibition Board—G. J. St. Leger and Thomas Bilton.

At the close of the proceedings the president was presented with a handsomely-framed address by the members.

L. Chaput, Fils & Cie have a large assortment of fish for Lent, which they are offering at unusually low prices.

Keep Pace with the Times

By selling the "up-to-date" Tea, the Tea that is fast displacing Japans by means of its superior quality.

"SALADA" Ceylon Green Tea

will drive out all Japan Teas just as surely as "Salada" Black has driven all China Blacks from Canada.

Samples and all information furnished in reply to postal addressed to—

"SALADA," TORONTO, MONTREAL, BOSTON, DETROIT, BUFFALO, PITTSBURG.

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

Cream Soda Biscuits

Our Cream Sodas, in 3-lb. tins, are the best in Canada.
If you have not handled them send for sample.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 13 1902

GROCERIES.

BUSINESS is not active, but there is probably a fair trade being done for this time of the year. Buying, however, is only of a hand-to-mouth character. The heavy snowfall of last week is still interfering with business. The feature of the wholesale trade is the decline which took place in the price of refined sugar on Friday last. This decline was totally unexpected, as the outside markets were ruling firm. One of the local wholesale houses is holding canned tomatoes and peas slightly higher. The other houses quote as before. In these two lines, however, prices are undoubtedly firm. Canned salmon is meeting with a moderate demand, and an improvement is looked for within the next few weeks, with the Lenten season now on. The outside coffee markets are a little firmer, but business, locally, is still quiet, with prices unchanged. Prices continue firm in fair demand. Business is gradually improving in syrups and molasses. Teas continue firm, and although the brokers are doing very little the wholesalers are experiencing a fairly good demand for teas. Currants are rather easier in the primary market, but no change has been made locally. Very little is being done in Valencia raisins. Prunes continue in good demand, and a rather firmer feeling obtains as to prices, although no change has been made in local figures.

CANNED GOODS.

The feeling in regard to canned tomatoes, keeps firm, and we know of one house that has advanced its prices this week 2½c. per dozen. This house now quotes 92½ to 95c. The general quotation, however, with most of the houses is 90c. The demand for tomatoes is of a sorting-up nature, but it is fair, and, if anything, is a little better than it was a week or two ago. The house which advanced tomatoes has also advanced its price of peas 2½c. a dozen, but in this it also stands alone, for the ruling price is 80c. as the lowest figure and 85c. the highest, for the better brands. The demand for peas is fairly good. There is still quite a little weakness evident in the price of corn, and all kinds of figures are quoted. There are some brands as low as 70c., but 75 to 80c. more closely represents the ruling quotations. Beans are quiet at 80 to 85c. A little better demand is being experienced for canned fruits, and business is fair. With the Lenten season now on an improved demand is looked for in this line. Canned salmon is moving fairly well, and now, with the Lenten season on, an improvement is looked for. Prices rule as before. We quote: Fraser River sockeye, $1.42½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15. There is a fair demand for canned kippered herrings at $1 per dozen for Canadian, and $1.55 for Scotch. The demand is chiefly for the former. Lobsters are quiet.

COFFEES.

The outside markets have taken a rather more favorable turn, due, in part, at least, to the desire of the shorts to cover, while sellers do not appear to be in a hurry to find customers. This firmer feeling is apparent on both sides of the Atlantic. Local importers now seem a little more disposed to operate. The demand for green Rio coffee on retail account is still light, with prices as before. Roasted coffees are meeting with a fairly good demand. The ruling prices on green Rio are as follows: No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 8⅜c.; No. 3, 10 to 12c.

NUTS.

There is only a light business being done and prices remain much as before.

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

We quote: Shelled walnuts, 20 to 23c.; shelled almonds, 24 to 28c.; Grenobles, 10¾c. by the bale up to 12c. for smaller quantities; Marbots, 8½ to 10c.; filberts, 9½ to 10½c.

SPICES.

There has been no material change in the situation since last week. Spices, generally, are ruling steady to firm in the outside markets, and locally the demand is fair.

RICE AND TAPIOCA.

In both rice and tapioca the demand is fairly good, although without any particular feature. Cable advices from Burmah say that the crop of rice has been damaged by heavy freshets. Local quotations are steady and unchanged. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c.

SUGAR.

The feature of the market as far as Canada is concerned is, of course, the drop of 10c. which took place on Friday afternoon last. This decline was totally unexpected and was quite unwarranted by the condition of the outside markets. The cause is generally thought to be the competition of foreign refined. The price at Toronto for Redpath and St. Lawrence granulated is now $4.08, and for Acadia, $4.03 per 100 lb. The basis f.o.b. Montreal is $3.90 and $3.85 respectively. The raw markets outside have ruled fairly steady, although raw cane-sugar is slightly easier in New York, but quotably unchanged. There are sellers there at the recent figures, while buyers are holding off. It is this that has given a slightly easier tone to the market. Cuban sugars are still being held in first hands pending some action being taken in the United States tariff. The receipts of raw sugar in the United States last week were again light, being only 11,238 tons, while the meltings were 33,000 tons, thereby causing a reduction of 21,762 tons in the stock. The total stock of sugar in the four ports at the end of last week was 81,055 tons against 102,817 tons the previous week and 125,166 the corresponding time a year ago. The total stocks in Europe and America were 3,533,555 tons against 2,741,822 tons a year ago. The market in the United States, for refined sugar, continues dull, but prices are unchanged.

SYRUPS AND MOLASSES.

Business in both syrups and molasses is becoming more active and there is now a fairly good trade being done. Advices from New Orleans report that supplies are coming forward but lightly, and the market is fairly steady as to price. Locally, quotations rule the same as a week ago. We quote: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 37c. for bright; molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

The slight weakness noticed last week in the market for Indian and Ceylon descriptions is still apparent, and it has had the effect of curtailing business on importation account. The regulation of supplies which has been carried on in London for some time has ceased. The offerings of Indian tea at the auction last week were not heavy. The market, however, was weaker and buyers did not evince the same confidence. The medium kinds suffered most, although common as well as other grades were adversely affected. In regard to Ceylon teas, there was a somewhat heavier auction than the preceding week, while buyers showed less disposition to operate except at a slight reduction. This was especially noticeable in regard to medium teas. Locally, shipments of Ceylon tea are coming forward regularly, but in Indian teas the season is practically over, and there is a falling off in the number of direct samples arriving. The situation statistically on the local market is healthier than it has been for some years. Green Ceylon teas continue scarce and prices firm. There have been a few small lots of China greens to hand during the last week, and they have been quickly taken up, but at the extremely high prices which are ruling the buying is only of a hand-to-mouth character. Mail advices to hand from China show that the exports of all kinds of tea from the country last year were only 74,500,000 lb. against 87,000,000 lb. in 1900, a drop of 12,500,000 lb. Japan teas are firm but only an odd line or so is changing hands. Wholesalers re-

port a fairly steady trade on retail account.

BROOMS.

An advance of 25c. per dozen is announced this week in the price of brooms in the United States, and it is possible there may be a similar advance in Canada.

FOREIGN DRIED FRUITS.

CURRANTS — Cable advices from Greece report a slightly easier market for currants, and at the slightly lower prices some business has been done this week on importation account. The retail trade for currants continues good, and local quotations are without change. We quote as follows: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—Both cable and mail advices to hand this week confirm what has recently been said in regard to the limited nature of the stock in London, and the tone of the market seems a little stronger than it was. The shipments which were stated to be near at hand have arrived since our last. There were 2,800 boxes for Toronto, and a couple of thousand boxes for outside points. They arrived in New York ex-s.s. Ontanada. The prices at which these were bought do not warrant any reduction in the present prices quoted by the wholesale trade. There have been some transactions this week between wholesalers in which 6¼c. was paid for selected raisins. The ruling price to the retail trade is 6½c.

SULTANA RAISINS.—There is nothing new to note, the demand being light and the ruling prices are 8½ to 12c.

PRUNES.—The demand for prunes continues good. Prices on the Coast have taken a firmer tone during the past week on account of some heavy purchases which have been made, the stock of old prunes there having been cleaned up. Local quotations are steady and unchanged. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

FIGS.—There is little or nothing doing, and prices are nominally unchanged. We quote: Mat figs, 3¼c.; naturals, 3¼ to 3½c., according to quality; tapnets, 3¼c., and elemes, 8½ to 18c.

CALIFORNIAN EVAPORATED FRUITS—In spite of the high prices ruling there is a fair demand being experienced. We quote: Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

DATES.—These are quiet and unchanged at 4½ to 4¾c. for Hallowees, and 4¼ to 4½c. for Sairs.

GREEN FRUITS.

The demand for all kinds of green fruits is still light. In oranges, the bulk of the trade is in Valencias and Californian navels, while Mexicans are becoming scarce. Apples are very quiet. Lemons are selling better, but cranberries are slow, as are also pineapples. Malaga grapes are still on the market and are finding fair sales. There has been no change in prices. We quote: Oranges, Malagas, $3.25 to $3.50 per case; Tangerine or kid glove, $8 to $9 per strip, or $4 to $4.50 per half strip; Floridas, $3 to $3.25 per box; Mexicans, $2.25 per box; Californian navels, $3.25 to $3.75 per box; Valencias, $3.75 to $5.50 per case; apples, $4 to $5 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; pineapples, 25 to 35c. each by the case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

Cabbage, celery, lettuce, watercress, mint and parsley are dull. Rhubarb and onions are quiet, while dry onions and potatoes are moving more freely. The prices remain the same as they were last week. We quote as follows: Green onions, 10 to 15c. per doz; rhubarb, 12½ to 15c. per bunch, $1.25 to $1.50 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 30 to 40c. per doz.; radishes, 50 to 60c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, $1 to $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 20c. per peck.

COUNTRY PRODUCE.

EGGS—The receipts of eggs still continue light, but there has been a decline of 1c. in fresh eggs. There are practically no limed eggs on the market just now. We quote: Strictly fresh, 25 to 26c.; held fresh, 20 to 22c.; cold-stored, 19 to 20c., and limed 17 to 19c. per doz.

BEANS—The demand for beans is good and prices are steady. We quote: Choice hand-picked, $1.70 to $1.85; prime, $1.40 to $1.60 per bush.

HONEY — There is a fair trade doing. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—There are brisk sales for evaporated apples, but dried are quiet. Prices remain the same. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—The arrivals are normal, with a fair trade locally. The prices are steady at 60 to 62½c. per bag in carlots and 75c. per bag for less quantities.

BUTTER AND CHEESE.

BUTTER — The heavy roads of the past week have decreased the receipts of butter. A large proportion of what is coming in is of inferior grade, which is hard to move. There is a brisk demand for choice dairy and creamery prints. The prices are unchanged. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 15c. per lb. Creamery prints sell at 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The local trade in cheese is quite heavy. Holders are encouraged to keep the prices firm on this head, and also on account of the numerous inquires for export from Great Britain. We are still quoting cheese at 10½ to 10¾c., and twins at 11c. These prices are for single-box lots. Job lots are quoted at 10 to 10½c.

POULTRY.

DRESSED POULTRY — The offerings in dressed poultry are light, only a few turkeys being offered. The prices are nominal. We quote: Chickens, 60 to 80c. per pair; ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 10 to 12c.

LIVE POULTRY—There have been practically no arrivals of live poultry, and trade is very dull. No change in prices has occurred. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 6½c., for ducks and turkeys 8c., for geese, 6c. per lb. All must be young birds. For hens, 3c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

In all kinds of fresh, smoked and prepared fish there is a heavy trade doing, which the Lenten season promises to increase. The orders for fresh fish are especially large, and the prices are firm. The feeling in oysters is very firm, and a number of jobbers have raised the prices 15 to 20c. per gal. This is owing to the advances on the Baltimore market. We quote as follows: Fresh and frozen fish — Codfish, 6 to 8c.; whitefish, 7 to 7½c.; herring; 4 to 5c.; trout, 7c.; halibut, 8 to 10c.; sea salt mon, 9 to 10c.; haddock, 5c. per lb.; perch, 4c.; British Columbian salmon, fresh, 20c., frozen, 9c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $7 to $7.25 per large pail, $4.00 to $4.25 per small pail, or $1.70 to $1.95 per Imperial gallon; selects, $2 to $2.15 per Imperial gallon.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There are small deliveries of Manitoba wheat owing to the lack of cars for shipment. The prices for No. 1 Manitoba hard wheat this week are unchanged at 87c. per bush. grinding in transit or 86c. Toronto and West. The receipts of all kinds of grain continue light on the local market and the prices are steady. Rye has

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Wholesale
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BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

BUTTER TUBS AND BOXES

FOR SPRING SHIPMENT.

Spruce Tubs—30 and 50-lb. F.O.B. Factory Quebec.
56-lb. Boxes with 2 Wire Fasteners. F.O.B. Toronto.
Write us stating how many you want.
We will quote you CLOSE PRICES.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.
References: Imperial Bank of Canada, Yonge St.
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Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
. . . Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

advanced 4c. per bush. For fall wheat 75 and 76c. are the ruling prices. We quote prices paid by buyers on the street: White and red Ontario wheat, 70 to 76c.; goose, 66 to 66½c.; oats, new, 45 to 46c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 58c.

FLOUR—The local trade in flour continues good with freer sales. The prices are firm: We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3.40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—There has been a keen competition in the oatmeal trade which has resulted in a drop of 40c. per bbl. The high prices prevalent for peas have resulted in an advance of 25c. per bbl. in split peas. The other prices are firm. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.55; standard rolled oats in carlots on track here, $4.80; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbls.; cornmeal, $3.75; split peas, $4 75; pot barley, $4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

There is a good demand for hides and skins, but for wool the market is very poor. There has been no change in prices. We quote what buyers pay on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The dullness in red clover is more pronounced, while alsike and timothy remain quiet. No changes in prices have occurred. Extra good samples are worth a little more than is quoted below, while, on the other hand, less will be paid for inferior grades. We quote buying price at outside points: Red clover, $4.50 to $4.80; alsike, $6.50 to $7.50, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

Rye has advanced 4c. per bush.

Currants are slightly easier in Greece.

Split peas have advanced 25c. per bbl.

Strictly-fresh eggs are down 1c. per doz.

Refined sugars are 10c. per 100 lb. lower.

There has been a drop of 40c. per bbl. in oatmeal.

A rather firmer feeling obtains in regard to Californian prunes.

Oysters have gone up 20c. per gal., but some dealers are still adhering to former prices.

The A. F. MacLaren Imperial Cheese Co., Toronto, have been appointed agents in Ontario for "Aunt Jemina's" pancake flour, a food product made of wheat, corn and rice. They have already sold one carload and have ordered another. Most of the local wholesale houses now have the goods in stock.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and OATS
IN CAR LOTS.
If open to buy or sell, wire
R. W. HANNAH
Board of Trade, - TORONTO

FISH FOR **LENTEN SEASON**
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
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Winnipeg, Manitoba, Canada.
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More Business is What You and I Want. Let us Join Hands and Secure it.
It's my business to increase YOUR business, and I know how to do it. Highest references.

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Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, January 13, 1902.

GROCERIES.

THOUGH the grocery business, like all others, was broken into considerably by the unusually rough weather and consequent bad roads, trade, this week, has pretty well recovered. Country buyers have been visiting the markets and making up for lost time, and deliveries of goods to outside points are now conducted as freely as ever, so that the present week is fairly up to the standard, and business is all the more active on those lines which are in special demand during Lent, which commenced on Wednesday. Among the features of the week's markets is the decline in sugar of 10c. on all qualities except cream sugar, which is 25c. lower. Paraffine and sperm candles are ½c. lower. Three qualities of Patna rice have been withdrawn from the market by Montreal mills. In canned goods, tomatoes are now quoted at 92½ to 95c. Gallon apples are somewhat stiffer, and are 10c. higher.

SUGAR.

Contrary to the expectations of many dealers, sugars have again declined. Granulated and all kinds of yellows, except cream, have gone down 10c. Cream sugar has dropped 25c., and is now quoted at $3.65. Yellows range from $3.15 to $3.80, and granulated is quoted at $3.90. On the local market there is not a very active demand, though, all things considered, trade is fair.

TEAS.

Business, on account of the bad roads, has been somewhat quieter this week, though it is improving. Almost all lines of teas are very strong, and coffee is also looking up. Ceylon black teas are a little easier on some lines. January 1, 1903, has been decided on as the date when the tea duties in the United States will be repealed, and the interest taken in this movement has naturally much lessened.

SYRUPS.

Corn syrups are in active demand now, and prices are steady. We quote: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is nothing new in the situation of the molasses market, and prices still rule firm. Barbados is quoted at 29c., and Antigua, in single puncheons, at 24c. The demand, locally, is good.

CANNED GOODS.

The trade in general is satisfactory. The demand for Lent has begun, and prices are firm. Peas and corn are in fair demand. Tomatoes are selling very well, notwithstanding the somewhat high price. Jobbers are now quoting 92½ to 95c., and under present conditions there would be nothing extraordinary in their reaching the dollar mark. Gallon apples have advanced 10c., and the market is firmer. Salmon is in excellent demand. We quote: Peas, 95c.; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. Salmon, $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

There is an improvement in the trade this week, though the demand is still only fair. Prices in general remain firm, and on the primary markets whole peppers and ginger are particularly strong. There is, as yet, nothing new in prices. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a fair trade passing. The Mount Royal Milling and Manufacturing Co. have withdrawn from the market for the present the three grades of Patna rice, "Polished," "Mandarin," and "Imperial Glace." The foreign markets show Patna rice still firm. Our quotations are as follows in combine district: B rice in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—Trade is fair, and prices are unchanged. We quote: Fine Filiatras, ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—These are very scarce in all three qualities. Even some wholesalers are completely out of them. Prices are firm. Finest off-stalk are worth 5⅝c.; selected, 6⅝c.; layers, 6⅞c.

CANDIED PEELS.—There is a moderate demand this week. Prices are steady. We quote: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is nothing new to report in this line. Business is quiet. Our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $1.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a better inquiry, but very little to supply with. Hallowee dates sell for 4¼ to 4½c.

FIGS.—The demand is only fair, and prices are firm. Both layer and tapnet figs are quoted at $1.15.

CALIFORNIAN RAISINS.—There is no change. The primary market is becoming bare, and prices are very firm. Seeded raisins are worth 9¼ to 9½c.

PRUNES.—A good trade is doing at steady prices. We now quote: 8¼c. for 40-50's, 8c. for 50-60's, 7⅝c. for 60-70's, 7¼c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS

Trade is still quiet. Our quotations are now as follows: Walnuts, 9⅜ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16¼ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

CALIFORNIAN EVAPORATED FRUITS.—There is considerable improvement in the demand, these being goods that are always wanted during the Lenten season. We quote: Apricots, 14½c.; peaches, 10½c.; pears, 10c.

BUTTER AND CHEESE.

BUTTER.—Since our last report there has been no remarkable change in the situation of the butter market. Prices stay firm, but at last week's quotations. The local demand is good. Grocers and jobbers have apparently more confidence in the market and are taking hold of much larger lots. Finest creamery is not in any better supply, and the price remains firm. We quote as follows: Finest fall-made creamery, 22 to 23c.; winter-made, 21 to 22c.; large rolls, 17½ to 18c.; fall dairy, 14 to 15c.; low and undergrades, 10 to 12c.

CHEESE.—Prices on cheese, both locally and for export, remain unchanged. There is a good demand on this market. The situation among English buyers is about the same, and they still hold off from taking goods at the prices asked by holders here. Reports from London, however, show a better demand there. Prices are only nominal at 49 to 50s. for white, and 52s. for colored. On the local market there is a good demand at 10 to 10½ cents.

COUNTRY PRODUCE.

EGGS.—Deliveries of new-laid eggs this week have been much larger owing to the country roads having been somewhat cleared, and until better weather conditions prevail, the supply is likely to be just enough to fill the demand. Montreal limed eggs are very strong, and notwithstanding the prediction that they would not go above 24c., last week's quotations, some have sold this week as high as 28c. This is the highest price for years. We quote: New-laid eggs at 32 to 35c.; selected, cold storage, 23 to 24c., and pickled, 24c.

HONEY.—The market for honey is quiet, and prices are steady. We quote: Buckwheat, in comb, 8 to 9c.; strained, 6½ to 7c.; white, extracted, 9 to 10c.

ASHES.—The market is easier, and second pots are 5c. lower. Trade is fair. We quote: First pots, $4.40 to $4.45; seconds, $3.95 to $4; pearls, $6.75 to $7 per 100 lb.

DRESSED POULTRY.—Offerings have been a little larger this week than last, when, owing to the roads, it was impossible to reach this market. Choice chickens are worth 10 to 11c.; choice turkeys (frozen), 11½ to 12c.; ordinary, 10½ to 11c.; choice geese, 7 to 8c.; fowl, 5 to 7c.

GREEN FRUITS.

The trade in green fruits is better this week. Messina lemons are still scarce on the local market, expected shipments not having arrived. Extra fancy Californian sunflower oranges are in stock and are selling freely at $3.50 to $3.65. Valencia oranges, 714's, are arriving freely and have declined 50c. during the past week. There has been no change made in the prices of Californian navels yet, jobbers still having some of the old stock to get rid of, but the advance is expected shortly. Jamaica oranges, in boxes, are in stock, and sell for $2.75 for all sizes. We quote as follows: Jamaica oranges, $4.50 to $4.75; in boxes, $2.75; Florida oranges, $3.50 to $3.75; Californian sunflowers, $3.50 to $3.65; Valencia oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $4.50; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.50 to $5.50 per

If you desire to obtain some seasonable lines of universally recognized merit, it will pay you to communicate with us, as we have some exceptionally excellent goods to offer you.

FOR LENT:

SARDINES

During Lent there is certain to be a specially large demand for SARDINES. Try us, if you want the most delicious and best-selling goods on the market, namely: TREFAVENNE, MARTEL, CLUB ALPINS, DELORY, ROLLAND, LEMOIGNE, LEMENTEE, ST. LOUIS. Put up in ¼-lb. tins, ½-lb. tins, also in glass jars, by the celebrated firm of F. DELORY, Lorient, France. Be sure and write us for prices.

FRENCH PRUNES

We would draw your attention to our line of French Prunes in 28-lb. boxes.

ANCHOVIES—in oil. FRENCH PEAS—in glass and in tins. OLIVES—stuffed with Spanish peppers. SPANISH QUEEN OLIVES—they are already well known from Halifax to Vancouver.

No order too small to receive most careful attention.
No order too large to be filled promptly and satisfactorily.

BE SURE AND GET OUR PRICES BEFORE ORDERING.

HENRI JONAS & CO., MONTREAL

Manufacturers of **JONAS' CELEBRATED FLAVORING EXTRACTS** (you all know them).

CHEWING GUM POINTERS.

TRADE MARK.

How is your stock of chewing gum going? Slow! Then there must be something wrong. We will warrant you it was not bought from The Canadian Chewing Gum Co., Toronto. There isn't a "slow" cake in our pack.

NEW, FRESH and DELICIOUS FLAVORS.

Made daily and shipped promptly on receipt of order. Good profit for you too. These are our leading brands:

VICTORIA FRUIT—Delicious and wholesome —six flavors in box.
MALTED PEPSIN—Medicinal gum—good for indigestion.
MAPLE LEAF—Big value 1c. chewing gum.
JAPANESE BOUQUET—The Ladies' favorite.

Trial order solicited. Samples and prices on application.

The CANADIAN CHEWING GUM CO.

363 Spadina Avenue, - - TORONTO

25 to 50 PER CENT. PROFIT ON SUGAR.

More than 1,000 Retailers in Montreal handle these goods.

Maple Tablets

Are made in flat creased cakes and can be broken into eight divisions, are neatly wrapped in lithographed paper, and are made from absolutely pure Maple Sugar, weigh about 6 oz. and sell for 5 cts. each.

60 Tablets to case; price per case, $2 00.

Pure Maple Sugar

Best O. K. Brand.

1-lb. Blocks.

50 Blocks to case; price per case, $5 00.

½-lb. Blocks.

100 Blocks to case; price per case, $5.00.

No charge for Pails.

Maple Buttons

These goods are having an extensive sale; are pure, wholesome and delicious. Put up in Water Pails containing

20-lbs. net; price per lb., 9c.

SOLD BY WHOLESALE GROCERS EVERYWHERE.

THE GROCERS M'FG. CO., 131 Nazareth Street, **Montreal.**

bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; barrel onions, $3.25; red onions, $3.50; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $1.75 per box; grape fruit, $4.25 per box; Florida tomatoes, $4.50 to $5.00 per crate; fine Spies, $5 to $5.50.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50	less 3 p.c. 30 days.

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Quarts.	Pints.
Comtde Castellane—	Per Case.	
Cuve Reservee	$12 00	13 50
Carte d'Or		15 00
Champagne Ve Amiot—		
Carte d'Or		16 00
" Blanche		13 00
" d'Argent		10 50
Pommery—	$28 00	$30 00
Sec and Extra Sec.		
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FISH.

There is no quotable change in the fish market. The demand for Lent has commenced and has made business very active. The unusually long period of Lent this year will keep up this demand for some time, but stocks are so abundant that all inquiries can be met. We quote: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The demand, considering the season, has been fairly good, and in small quantities, has been moving freely to local buyers, and toward the last of the week, to buyers from the country. We quote as follows: Spring wheat patents, $4.05 to $4.30; winter wheat patents, $3.85 to $3.95; straight roller, $3.60 to $3.70; strong bakers', $3.80 to $4.

GRAIN.—Receipts continue quite light. There is a better local demand for oats, and sales have been effected at an advance of ½c. We quote: Manitoba, No. 1 hard, 73c.; peas, 80c.; rye, 63 to 64c. (carlots in store); feed barley, 54c. in store; oats, 47½c.; buckwheat, 53½ to 54c., cast; corn, 65 to 66c.

OATMEAL.—The inquiry for rolled oats is still light. Prices are $5 to $5.50, in barrels, and $2.45 to $2.47½, in bags.

FEED.—There is a good movement and prices are steady. We quote: Ontario bran, $20; moullie, $28; Manitoba bran, $20 to $21; shorts, $22 to $23 per ton, including bags.

BALED HAY.—The market is quiet. We quote: No. 1 timothy, $10 to $10.50; No. 2, $9 to $9.75; clover, mixed, $8 to $8.50; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Gallon apples are 10c. higher.

Valencia oranges, 720's, are 50c. lower.

Jamaica oranges are now in stock in boxes, at $2.75.

Montreal limed eggs have sold this week at 28c.

Granulated and all yellow sugars, except cream, have declined 10c. Cream sugar is 25c. lower.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 8, 1902.

BUSINESS continues to be rather quiet. The fact that in some lines, such as oats, oatmeal, and beans, rather lower prices rule, helps the general condition. The first direct Jamaica steamer arrived during the past week. This line receeived no subsidy. The fruit received by her was chiefly sent west. She had a full outward cargo. The success of the venture depends largely on the millers in the west. The question is will Canada or the United States supply Jamaica with flour? Considerable interest is shown in Californian raisins, and there has been a marked advance in prices, which is rather unusual at this season.

OILS.—In burning oils the low price continues. There is a large business being done, but the effect of the longer days is beginning to be felt. In paint oils the season is yet early for any active movement. The large dealers have their stocks now coming forward, and, at least, no lower prices are expected. Lubricating oils have a fair sale, but for future shipment little is being done. Values are firm. The stock of seal oil is light, and the price is firmly held. There is a fair supply of cod oil here.

SALT.—In Liverpool coarse salt the price is firm. There continue to be direct arrivals from Liverpool, and there is quite a fair stock held, though every effort is made to ship from steamers' side. In Liverpool fine salt the demand has greatly fallen off, the imports being now light. The Canadian is taking its place. Box salt is not so largely sold.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

GIBSON ARNOLDI & CO.
BARRISTERS, SOLICITORS, NOTARIES PUBLIC, Etc.
9 Toronto St., Toronto.
CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.
Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.
GENERAL COMMERCIAL SOLICITORS.

showed an increase in volume, but rather reduced percentage of profit.

Our dealers were fortunate in securing a car of seeded raisins before the late advance. It was bought from Griffin & Skelley, through their local representative, Fred. H. Tippet.

NOVA SCOTIA MARKETS.

Halifax, N.S., February 10, 1902.

THE dull season in the retail grocery line is still running, but to no greater extent than in former years, and the trade, generally, is satisfied with the amount of business doing. The wholesale trade is also dull, principally accounted for by the fact that the ports not being open to navigation, they laid in their stocks earlier in the year. Snow has made good sleighing in the country districts, and the merchants in these districts, not located on the line of railway, are buying in fairly large quantities. Lumbering operations are running briskly, and this has a tendency to brighten trade.

* * *

There is little change in prices in the wholesale grocery line, except in sugars. An advance of 10c. was made about the 23rd of January, which has been already reported, and last week another advance of 10c. was added, bringing back the old prices of two months ago. One of the leading firms quotes: Cut-loaf and pulverized, 6c.; granulated, XXX, $4.05; Austrian, $3.95; bright yellow, $3.75; No. 1 yellow, $3.45.

* * *

Molasses is still quoted at figures which have prevailed for some time: Antigua, 30c.; Porto Rico, 32 to 33c.; Trinidad, 32c.; Barbados, 32 to 33c.; New Orleans, 30c. It may also be noted that new crop Porto Rico molasses now costs 4 to 5c. in the primary market over purchases on which the above figures are quoted, but as there is a fairly good supply in this market prices have not changed materially, and wholesale buyers will wait for lower prices. We will note imports as the steamers arrive.

* * *

There are no large holdings of cheese by dealers in the city, but still sufficient to supply the ordinary demand. Sales were made last week as low as 10c., but in response to the Montreal quotations the price went up to 11c. on Saturday. Cheese is a good thing to have in stock just now.

* * *

Fresh made dairy butter is also a good article to handle just now, and though the profits made are not excessive, the makers of butter claim that under former conditions they could make more money at 5c. per pound less. This is accounted for by the remarkably high price of hay, oats, and all kinds of feed. Some of our best butter comes from the Government farm at Nappan, Cumberland county, but for the last two months they have not been able to supply all their old customers. This butter, fresh every day, if necessary, costs 25c. landed in the city. When 2 or 3c. profit is added to this it makes good butter even a luxury. The result is that large quantities of imported rolls and boxes are used, which cost about 20 to 23c. retail.

* * *

Eggs are still a scarce and valuable commodity. All the country-held stocks have passed through the market, and only fresh laid or imported case eggs are available. The former bring 35c. at retail and the latter 8 to 10c. less. The high price and steady importations keep the markets fairly well stocked.

* * *

The local fish market has been dull, and prices low, but now that Lent is near there is an upward tendency. Fishing off the harbor and along shore is rather above the average, and the fares coming in daily are sold readily, ex-vessel, at 1½c. The lobster fishermen on the South Shore have about all taken up their traps, as the results were unprofitable. The shipments of fish from this port last week amounted to about $8,000.

* * *

Apples are still bringing the prices previously quoted, $1.50 to $3, but these are by no means No. 1's. A barrel of the best quality, few of which reach this market, would be worth at retail a five dollar bill. Shipments are going forward steadily every week, and the total from this port now amounts to 187,553 barrels. The Grecian, which went ashore yesterday morning within five miles of the city, was to take away some 10,000 barrels on Friday next. The Dahome, another large apple carrier, is off the route, and there will probably be no further shipments for a week or two. Late reports quote prices in England at from 17s. for Vandeveres, to 24 to 27s. for Golden Russets. There are probably 50,000 to 60,000 barrels still available in the Province for shipment.

* * *

An event takes place to-day which may result in greatly increasing Canada's trade with the West Indies. The Orinoco sails this morning, and on her are a number of business men from each of the Maritime Provinces, Quebec and Ontario, to overlook the ground for trade. Mr. Billman and Mr. Thompson, Halifax, will look after trade in flour and canned goods; Mr. L. C. Archibald, of Antigonish, the great cheese manufacturer, will

They're Selling!

Every dealer who has bought

Clark's Pork and Beans in Chili Sauce

has given repeat orders. They please everybody.

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

RIGAUD MOUNTAIN MAPLE SYRUP

REPUTATION FULLY ESTABLISHED

Place your orders at once for *Coming Spring.* Every tin sealed at the Bush. Guaranteed Crop of Spring 1902—no old stock make over.

D. L. Macdonald, Rigaud, Que.

endeavor to open a large market for his produce; Mr. L. M. Hagar and Mr. H. Thompson, are boot and shoe men of Montreal. The former represents J. & T. Bell, the latter, The Slater Shoe Co.; Mr. H. B. Smith represents The North-American Bent Chair Co., of Owen Sound, Ont.; Mr. G. J. S. Morrison, represents The Metallic Roofing Co., of Toronto, and last, but not least, is Mr. J. F. M. Stewart, the assistant-secretary of The Canadian Manufacturers' Association, who has been in this city for some weeks. Mr. R. Munro, President of the association, is now in Bermuda, where he will meet Mr. Stewart, and their investigations will no doubt have the result of largely increasing Canada's trade with the Sunny Islands of the South.

R. C. H.

MANITOBA MARKETS.

Winnipeg, Man., February 10, 1902.

BUSINESS has been good all week and grocers do not complain of the dullness so commonly spoken of in other lines; in fact, they state that business has rarely been so good at this season. Beginning with February 1, the new classification of salt came into effect and for the future all cars of salt must weigh 30,000 lb. instead of 24,000 lb. This is a point dealers at outside points would do well to note. Royal Crown soaps have all been advanced 50c. per box this week, and the market is firm.

SUGARS.—There has again been a drop of 10c. per 100 lb., and quotations are now: Granulated, $4.85; bright yellow, $4.20.

SYRUPS.—In contrast to sugars corn syrups have again advanced. The new price is not yet quoted, but the market is very firm.

RICE.—The decline in Japan previously anticipated is now a fact, and Japan rice is quoted on this market at 5c. for large and 5¼c. for small lots.

COFFEE.—The market is firm and dealers seem to anticipate further advances. Prices here have not changed quotably, but there is a much stronger feeling. The demand is fair.

DRIED FRUITS.—Currants are firm, and the advance mentioned last week is now fully established. Dried apples and evaporated are firm and will probably advance in a few days.

FLOUR.—The local demand is light, but a good deal is still going east and west for export orders. Prices are firm and without change for the week.

BARLEY.—The market is still dull and featureless with little offering and small demand. Malting barley is worth 38 to 40c. on track, and feed barley, 33 to 36c.

GROUND FEED.—Nominal market. Oat chop, $27; barley, $22; oil cake, $27. Oatmeal has dropped $1 per ton and is quoted at $11.50; mill screening, $15.

MILL FEED.—In spite of a very fair demand this market has weakened considerably. Bran is now quoted at $14.50 and shorts, $16.50. A fair export demand continues.

CEREALS.—This market is without change for the week and with only a limited demand. Rolled oats maintained the drop of last week, and 80's are quoted at $2.20; 40's, $1.20; 20's, 60c.; granulated and standard oatmeal, $2.75 per 98 lb.; cornmeal, $1.90; split peas, $2.75. Pot barley has advanced slightly and is quoted at $2.45; pearl, $2.65.

DRESSED MEATS.—The demand has been a good one all week for beef, and the price has advanced ¼ to ½c. per lb. Best city dressed is worth 7½c.; lower grades and country-dressed range from 6½ to 7c. In mutton, the market is entirely supplied with Ontario frozen mutton; the demand is not heavy and prices are without change at 8c. for sheep and 9c. for lamb. Corresponding to the decline in the receipt of live hogs there has been a corresponding decline in the receipt of dressed hogs, and the market is very firm, prices ranging from 7¾ to 8½c.

POULTRY.—The demand continues active, but local supplies have almost vanished and business is being done on supplies of frozen goods from Ontario. The Manitoba stock on the market at present has been in for some time, and is a slow sale owing to quality and appearance. Prices are rather weaker, though not quotably so. Fowl, 8½ to 9c.; chicken, 10c.; ducks, 9 to 10c.; geese, 10c.; turkeys, 13c.

CURED MEATS.—This market continues firm with unchanged prices with the exception of long clear, which shows an advance of ½c. Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14c.; spiced rolls, 11¼c.; dry salt long clear, 11½c. In lard, 20-lb. pails have advanced as the demand is rather over the supply at the present time. Other lines are unchanged. 20-lb. pails, $2.50; American, $2.60; 50-lb. pails, $5.85; 3 and 5-lb. tins, in 60-lb. crates, $7.55. The demand for sausages is fair and prices are without change: Bologna, 7c.; pork, 8c.; liver sausages, 6c.; Vienna sausages, 10c.; blood sausages, 6c.; headcheese, 6c.

BUTTER.—The supply of first-class fresh butter is limited and the demand keen. The best grade is jobbing at 22c., and from that point the price runs down to 16c. Distinctly lower grades are in large quantities, and without buyers. There is no fresh creamery on this market, but a carload of held-creamery is on the road from Shoal Lake, and will be on the market early next week. The price is not yet quoted. Dealers report an increased demand for fresh-made butter, and state that there has never been a season when there was such a keen demand for fresh-made butter as against even the tub butter.

CHEESE.—The car of Ontario cheese due to arrive early last week has been detained, owing to heavy snowstorms in the east, and will not arrive until next week. In the meantime the market is bare of cheese, and sales are being made at 11½ to 12c.

EGGS.—The supplies are most liberal and lower prices are anticipated. The receipts from the first of the year have been considerably more than double that of last year, at the same season, and it is a noticeable feature that they have been general all over the Province. It is noticeable in contrast to the extreme scarcity of eggs just prior to Christmas. The demand continues active and will be likely to increase rather than diminish during Lent. During the week the jobbers have been getting 25 to 27c., but it is not probable that opening sales for next week will be over 25c. New-laid eggs are retailing at 35c.

GREEN FRUITS.—Trade is dull and there is little news of any kind. Oranges maintain the drop quoted last week: 126's, $3.75; 150's, $4; 176's, $4.35; 200 to 216's, $4.50. Bitter oranges are in fair demand at $6.50. Apples have again advanced and Northern Spies are quoted at $6.50; Baldwins and other varieties, $6. Unfrozen cranberries are out of the market for the present, but a further supply is looked for, although they are scarce and dear in primary markets. Bananas are very scarce and dear. Present prices are $3.75 to $4. Dealers report city trade dull but country trade keeping up very well. It is anticipated that the bonspiel crowds will revive city business to some extent. The fruit inspector reports that already prominent grocers have expressed satisfaction at the improved quality and packing of some of the later shipments of apples, which they attribute to the working of the Inspection Act.

VEGETABLES.—The movement has been slow indeed. The weather has been too cold to open pits, and this has made celery scarce. A small lot of Californian was on the market this week. It was a fine sample, and sold at from 80c. to $1 per dozen. Onions have advanced and are quoted at 4c. per lb. No change is to be noted in other lines.

LIVE STOCK.—Butchers' cattle: The demand has been good and the supply not large and prices have consequently advanced. The best grades are now quoted at 3¾ to 4¼c. per lb.; lower grades, 3 to 3½c. The demand for stockers is very active and buyers are paying $14 to $16. for yearlings, two-year-olds, $18 to $20. Sheep—None are offering. Calves—A few small calves are coming in, but the supply is still very limited.

Receipts of hogs have fallen off materially and prices are firm at 6¾c. for the best grades, and 6 to 6½c. for other weights. The demand for cows continues and the supply is still short. No change of price is reported for the week; in fact, very few sales have been effected. There is considerable inquiry for horses for spring work, and these inquiries have tended to emphasize the fact that there is a general shortage of supply all over the continent, or, perhaps it would be more correct to say that the horses are more thoroughly bought up than has been the case for some years. Prices are firm.

Scientifically Prepared.

Being assured of the absolute purity of . . .

ST. CHARLES Evaporated Unsweetened CREAM

Physicians and Nurses endorse and recommend its use in infancy and old age, and in all cases where delicate nourishment is required.

A valuable health food, rich in strengthening properties and easily digested.

ST. CHARLES CREAM is always to be found in the stocks of progressive grocers and druggists.

All orders promptly filled by your jobber. Write for full particulars to the FOREIGN DEPARTMENT.

St. Charles Condensing Co.,

Factories—
Ingersoll, Ont., and St. Charles, Ill.

ST. CHARLES, ILLS., U.S.A.

THE HOUSEKEEPER'S KITCHEN

is no cleaner than the factory where Kent Baked Beans are prepared. Cleanliness is the watchword of the Kent Canning Company, and nowhere is this more evident than in the care with which Kent Baked Beans are prepared.

You can offer our products to your most particular customers with every confidence.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

THE BEET-SUGAR INDUSTRY.

THE WIARTON FACTORY.

THE Colonial Construction Co., who have been awarded the contract for the buildings and equipment of The Wiarton Beet-Sugar Company's factory at Wiarton, Ont., are preparing the material and everything necessary to hurry the buildings to a finish in time for them to be ready for work by October 1 next. Besides the steel work, which is to be delivered in Wiarton about April 15, the most important parts of the machinery have been ordered. There are at present plans being prepared for a dock, 500 or 600 feet long, which they desire to have ready to receive the machinery, and it is to be commenced as soon as an engineer arrives to take charge.

The directors also report that nearly all the stock has been sold and that already over 3,000 acres have been contracted for, and that men of energy are at present out securing the necessary balance.

THE PROPOSED FACTORY AT ST. MARYS.

It is now too late in the season to begin canvassing for a beet-sugar factory for this year. This was what Wm. J. Douglas, the secretary of The Canada Beet Sugar Co., wrote to Wm. Weir, of St. Marys, Ont., in reply to a communication from him informing the company that they would offer them a free site and the necessary money for the building of a refinery at that town. The above company are at present constructing a plant at Baden, Ont. But it was intimated that by beginning presently an active campaign and by bearing the expenses of a representative going there to investigate their conditions and possibilities, a factory might be secured for that town in 1903. It was also stated that the larger the acreage sent from St. Marys for the Baden factory for next year, the easier would be the problem of securing sufficient contracts for a factory of their own the following year.

STRATHROY IS INTERESTED.

An effort is being made to establish a beet-sugar factory at Strathroy, Ont., and Mr. Fortner has been deputed to obtain definite information as to the number of acres the farmers in the district will devote to the production of sugar beets.

A FRUIT FIRM'S LIABILITIES.

According to a statement of Vipond, McBride & Co., fruit dealers, Montreal, filed recently in the Insolvency Court there, they have liabilities of $37,000, of which $11,705 are indirect. The principal creditors are the Merchants Bank of Canada, $8,000; D. J. M. Darling, Montreal, $4,140; H. S. Shipley, Baltimore, Md., $2,711; Molsons Bank, indirect, $10,895; Vanduzer & Griffiths, Grimsby, Ont., $1,684 02; S. M. Culp, Beamsville, Ont., $1,200; Quebec Bank, indirect, $900; D. J. Bonter, Brighton, Ont., $621.79; Phillips, Sons & Co., Montreal, $634; Foster, Weeks & Co., Boston, $549 15; Geo. St. Amant, Paris, France, $560; Hills Bros. & Co., New York, $756.41; G. E. Barker & Co, Kingston, Jamaica, $356.20.

CHANCE FOR TRADE WITH AFRICA.

AT THIS time when our enterprising manufacturers are giving close attention to the possibilities of establishing an export trade with South Africa, it is of the greatest assistance to them to know that we have in Canada a distributing firm of the highest standing. Robert Crooks & Co., Montreal, who have already established four offices of their own in the Cape.

They invite correspondence and solicit consignments from large manufacturers on behalf of their Cape Town, Port Elizabeth, Durban, and Johannesburg offices, each of which they state is in charge of a competent manager and carefully selected staff, experienced in the handling of general merchandise.

There are great advantages to be obtained by our manufacturers who desire to secure a share of the trade in South Africa, in corresponding with the Montreal office of Robert Crooks & Co., as they are on the spot, and thus the trouble of conducting correspondence thousands of miles apart is saved to the Canadian exporter, Messrs. Crooks already having complete cabling facilities with their South African offices, to say nothing of the protection to the Canadian manufacturer of dealing with only one responsible firm, while having the entire South-African territory fully covered.

It is well known that the policy of this old-established firm is "progress," as their own offices established in the greatest business centres of the world are proof of.

MONTREAL CLERKS ELECT OFFICERS.

The Montreal Grocery Clerks' Association held a meeting last week to elect officers for the year 1902. More than 100 members were present. After the report of the treasurer, which showed a considerable surplus in cash, the elections were proceeded with. Mr. Z. Martineau, of the firm of Tison & Guillet, was reelected president unanimously. The other officers were: Vice-president, J. E. Robichaud; secretary, J. C. Marchand; treasurer, J. B. E. Poirier; directors, O. Bergeron, F. Dubord, A. Quesnel, G. L. Desaulniers, H. Richer.

A motion was passed expressing congratulations to and confidence in Messrs. Lapointe, Vallieres and Turner, who were elected to the city council.

After the meeting all adjourned to Mr. Martineau's residence, where they were entertained at supper by the president.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

Try the "Imperial" Brand

—OF—

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.

KINGSVILLE, ONT.

FISH——FRUIT

Oysters; Finnan Haddie; Herrings; Trout; British Columbia Frozen Salmon; Navel Oranges; Lemons; Grapes; Nuts; etc.

We handle everything in the above lines and would be pleased to have your account.

WHITE & CO.

Wholesale Fruit and Fish

TORONTO

Toronto Fruit Merchants.

FRUIT - FISH

We have a full stock of Fish on hand ready for Lent, and will be pleased to hear from you.

Full lines of Prunes, Apricots and Peaches, in 25 and 50-lb. boxes—Fancy Stock at lowest price.

Your order will receive our prompt attention. Send for our weekly price list. Mail orders our specialty.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Are you Interested in Your Tea Business ?

Which do you consider to your advantage to push—packages or bulks ?

Are you entirely satisfied with the Teas you are now selling ?

My business is **Tea exclusively.** I have had some experience and am gaining more. Possibly I might be able to offer some suggestions that would be of use to you.

Will you write me ?

A sample of **RED ROSE** Tea will prove to you whether my opinions are likely to be worth anything.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B. AND TORONTO, ONT.**

WE CAN SUPPLY YOU WITH

Salmon Trout (No. 1 Fall Catch)
Cod Steak (100-lb. Cases)
Pure Codfish (1 and 2-lb. Bricks)
Finnan Haddie (15 and 30-lb. Boxes)
Labrador Herrings (Bbls. and Hf. Bbls.)
Scaled Herrings (No. 1 Small Fish)

JOHN SLOAN & CO., TORONTO

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Limited **Dunnville, Ont.**

BOARDS OF TRADE MEETINGS.

FORT WILLIAM BOARD OF TRADE.

THE annual meeting of the Fort William, Ont., Board of Trade was well attended, and great interest was displayed throughout in the proceedings by the members present. President E. A. Norton occupied the chair and made his annual address. In this address he alluded to the splendid harbor and other natural advantages enjoyed by that important lake-port town and the immense crop of grain in the West, last season, which, it is computed, will yield, when marketed, one thousand dollars per head for every man, woman and child in Manitoba and the Territories.

The Canadian Pacific Railway state that they are going to expend $500,000 in the way of improvements during the coming summer. These will chiefly consist of a new cleaning elevator, new docks and a new storage elevator. He called their attention to the fact that the Canadian Northern Railway's line to Winnipeg had been completed, and that grain was now being hauled to Lake Superior.

The town had completed, he said, its electric light and waterworks plant at a cost of $109,000. The revenue from both systems was quite in excess of the expenditure, after the amount required for the sinking fund and interest had been put aside. During the months of September, October and November, over 13,000,000 bushels of grain had been handled by the elevators. This was an unusual amount. Nine hundred and sixty-four vessels, with a registered tonnage of 1,160,264 tons and crews of 22,390 men reported and cleared at the Customs house. Over 250,000 tons of coal were received at the port, and over 692,527 tons of freight handled during the year 1901.

During the year 1900 there was collected at the port the sum of $124,000, while the revenue for the last half of the year 1901 amounted to the sum of $131,000—$7,000 more in the last half of 1901 than in the whole of 1900.

He strongly urged upon the board the advisability of petitioning the Government to proceed with the erection of a new post office and Customs house, as soon as possible, as at present the buildings devoted to that purpose were totally inadequate to the needs of the town and port.

He touched on the present telephone service given by The Bell Telephone Co., and the excessive rates charged, and thought the present an opportune time for the town to acquire a telephone system of its own. He concluded by strongly advocating the establishment of a quarantine station at some point in the vicinity.

The annual election of officers was then proceeded with and resulted as follows :

President—J. J. Wells.
Vice-President—E. S. Rutledge.
Secretary-Treasurer—T. R. Wayland.
Council—C. W. Jarvis, E. A. Morton, J. Dyke, W. Stevenson, A. Snelgrove, James Murphy, W. F. Hogarth, S. C. Young, John King, J. H. Perry, D. McKellar, A. McDougall.

OTTAWA BOARD OF TRADE COUNCIL.

At the meeting of the council of the Ottawa Board of Trade, held on the evening of Thursday, February 6, considerable business was transacted. John Coates presided, while Cecil Bethune was secretary.

The president, Messrs. Henderson, Reid and Douglas, were appointed a committee to devise ways and means for the erection of a suitable building for the board.

STANDING COMMITTEES.

The following standing committees were appointed :

Representatives on Technical Education committee—Messrs. R. W. Shannon, G. B. Greene, James Ballantyre, A. W. Fleck and Alex. MacLean.

Cheese and Butter Committee—Messrs. John R. Reid, Joseph Kavanagh, James Ballantyne, Benj. Rothwell and W. H. Dwyer.

Congress Committee—Messrs. Thomas Macfarlane, A. Holland, A. W. Fleck, J. M. Garland and P. Larmonth.

Industrial Committee—Messrs. Geo. F. Henderson, A. Holland, P. Whelan, D. Murphy and John McKinley.

A resolution of the Brantford Board of Trade, calling for a revision of the Canadian tariff by the Government, so that the Dominion markets might be kept clear of foreign competition, was brought up, and it was decided to refer it to the coming session of the Dominion Board of Trade, on March 4 next, in Ottawa.

It was decided to accede to the request of the Toronto Board of Trade, regarding the copyright question, which asked the Ottawa board to join with them in a memorial to the Government.

A communication from the London, Eng., Chamber of Commerce Organization Committee was read, referring to various subjects under consideration. The subjects will be taken up at some future time.

The Halifax Board of Trade request the Ottawa Board to join with them in handing over the management of the Intercolonial Railway to the C.P.R., while the Government ownership of the road would still be maintained.

The council did not care to endorse this principle, and nothing will be done.

President Coates, Messrs. John R. Reid, Andrew Holland, Thomas Macfarlane and R. W. Shannon were appointed delegates to the Dominion Board of Trade, which meets in Ottawa on March 4.

John R. Coates, the president of the board will deliver his inaugural address at the next meeting of the board, which will be held on February 18.

The Hon. F. R. Latchford and Messrs. Lumsden and Powell, M.P.P.'s, will be invited to address the meeting as to how Ottawa trade will be affected by the building of the Temiscamigne and Northern Ontario Railway.

PETERBORO' CHEESE BOARD.

There was a fairly large attendance at the annual meeting of the Peterboro' Cheese Board, on February 8. President Drummond occupied the chair and received Treasurer G. J. Galvin's report. The receipts were shown to be $234.50 for the year, while the expenditure was $226.10, leaving a balance of $8.40 in the treasury.

Mr. G. J. Galvin read an encouraging report from Inspector Ward, on his work in the Peterboro' district during the past year.

Wm. Collins, Secretary of the West Peterboro' Farmers' Institute had received a communication from the secretary of the Provincial Farmers' Institute, in which he desired to know when it would be convenient for them to have a prominent dairyman deliver a lecture on the dairying interest in Peterboro'.

They will try and settle on a convenient date.

The board adopted several amendments to the rules deemed necessary to prevent a repetition of the evils of last year. These rules are to be printed and sent out to the various persons interested.

Samuel Ferguson knew of no community in greater need of cold storage than that of Peterboro'. He suggested that some means of getting a portion of the appropriation that was being made by the Ontario Government for testing the cold-storage system, be adopted.

The election of officers for the ensuing year resulted as follows :

President—James Drummond, Keene.
Vice-President—George Stewart, Peterboro'.
Secretary—John Riddell, Bensfort.
Treasurer—G J. Galvin, Lakefield.

Upon motion, the secretary was instructed to write to The Eastern Dairymen's Association, asking that Mr. Ward be reappointed instructor of the factories on the Peterboro' board for the ensuing year.

It was decided that the local board should meet and the first sale of cheese should take place on Wednesday, May 21.

The cheese factory at Greenbush, Ont., formerly owned by F. W. Smith, has been purchased by Henry Davis, a cheesemaker of that town, and is being fitted up for next season's trade.

CURRENT MARKET QUOTATIONS

February 13, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$0 20
" " pound blocks	17	18	17	18	21	22
" " tubs, best	16	17	14	16	18	20
" " tubs, inferior	15	16	12	13	14	16
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb.	10	10½	10½	10¾	10⅛	11
Eggs, new laid, per doz.	32	35	25	26	.....	24
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 70	2 80	2 50	2 55	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	80	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	...	80	90	95
Corn, 2's	.....	80	75	80	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	80	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 80	2 50	2 50	2 50	2 80
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 50	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 85	1 10	1 25	1 30	1 50
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 50	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 85	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	18	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	18	18
" " ½'s	.....	18	18½	28	10	11
" P. & C., ¼'s	20	22½	28	25	28	25
" " ½'s	27½	30	33	38	38	38
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 35	1 00	1 75	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb.	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	3 50	3 25	3 75	3 50	4 00
" Floridas, per box	3 00	3 75	3 25	3 75	3 50	4 00
" Mexicans, per box	.....	.....	.....	2 25	.....	.....
" Valencias, per case	3 25	4 50	3 25	3 50	8 50	3 75
" Jamaica, per box	.....	2 75	.....	.....	.....	.....
Grape Fruit, per box	.....	4 25	3 50	5 50	.....	
Pineapples, each, by case		.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....		3 00	.....	.....
" California	.....	....	3 50	4 00		
" Messina, per box	2 75	3 00	2 50	3 00	3 00	3 50
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 50	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100	..	3 25		4 50	3 25	3 50
Malaga grapes, per keg	5 00	7 00	5 50	6 50	6 00	6 50
Cranberries, Cape Cod, per bbl.	9 50	10 50	...	9 50	10 00	10 50
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 93	.....	4 08	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 03	.....	3 95
Parisinmp, bbls. and 100-lb. bxs	.....	4 40	.....	4 58	.....	4 90
" In 50-lb. boxes.	.....	4 50	.....	4 68	.....	5 00
Extra Ground Icing, bbls.	.....	4 40	.....	4 85	.....	...
Powdered, bbls	.....	4 05	.....	4 10	5 50	5 80
Pbœnix	.....	3 80	.....	4 08	.....	.....
Cream	.....	3 65	.....	4 03	.....	.....
Extra bright coffee	.....	3 75	.....	3 93	.....	.....
Bright coffee	.....	3 75	.....	3 83	.....	.....
Bright yellow	.....	3 55	.....	3 83	.....	3 75
No. 3 yellow	.....	3 45	.....	3 83	.....	...
No. 2 yellow	.....	3 35	.....	3 53	.....	...
No 1 yellow	.....	3 15	.....	3 33	.....	3 55

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	8 80
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	.....	80
" " " boiled	.....	82	.....	81	.....	83
Turpentine, single bbls.	.....	67	.....	67	88	65
Benzine, in bbls., per gal	.....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	85	87	.....	.
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 8 gal. palls, each	.....	1 80	.....	1 80	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	....	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 88-lb. palls	.....	0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	80	25	30	28	80
" Open kettle	.....	.....	45	50	.....	.....
Barbadoes	.. ...	29	.....	32	26	28
Porto Rico	.....	.....	38	42	80	84
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 80	$1 85	$1 80	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 8-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	15 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	8 00	7 90	.....	7 00	5 80	8 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	8 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 85	1 70	1 85	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	8	8¼	.....	.....
" " ½-cases	5¾	8⅓	6	8¼	.....	.....
" Patras, cases	.....	8	6½	7	.....	.....
" " ½-cases	.....	8	8¼	7	.....	.....
Amalias	6½	7	7	7½	.....	8½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	4½	4¾	.....	4½
" Sairs	.....	8½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	8¼	.....	8¼	.....	.....
" Tapnets	.....	3 30	...	3½	.....	.....
" Naturals	.....	.....	.....	3½	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	5½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	8	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	5¼	8½	.....	.....
" French, 50's	.....	... ..	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	..	5½	.....	5½	.....	5
" Selected	.....	6½	.....	6½	5½	6
" Selected layers	.....	7	.....	7	8½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 50	.....	2 50		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	...	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½		.....
Rolls	.....	12	11	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	11½	.....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.....	13 00	14 00	16 00
Lard, tierces, per lb.	....	11	.....	11¼	11¾	12½
Tubs				11¾	12¼	2¾
Palls	11¾	12	.....	11¾	12½	13

CHRISTIE'S MAPLE CREAMS

A tasty biscuit topped with Marshmallow and Maple Cream.

Packed in Tins and Boxes.

CHRISTIE, BROWN & CO., Limited, Toronto and Montreal.

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In 2-lb., 5-lb. tins; 12-lb., 27-lb. pails; and 65-lb. tubs. Order now.

Tel.—Park 294.

WM. NEILSON, 60 Lynd Ave., Toronto

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	13	18	12	13
NUTS						
Brazil	.....	....	15	16		15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	8 75	8 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	18½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	18	16	16	18
WOODENWARE						
Pails, No. 1, 2-hoop	.....	1 75	.....	1 65	.....	1 90
" " 3-hoop	.....	1 90	.....	1 80	.....	2 05
" half, and covers	.....	1 75	.....	1 70	.....	1 75
" quarter, jam and covers	.....	1 25		1 20	....	1 45
" candy, and covers	2 50	3 00	2 85	2 75	.....	3 20
Tubs No. 0	10 00	10 25	...	9 00	.....	11 00
" 1	8 00	8 25	.....	7 50	.....	9 00
" 2	7 00	7 25		6 50	...	8 00
" 3	6 00	6 25	.....	5 75	...	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	80	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pinganeys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¾	4⅞	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¾	4	.....	4	4¼	5
Tapioca	3⅞	4	.....	4	4½	5

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

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THE C. G. YOUNG CO.

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Tea Packers. WINDSOR, ONT.

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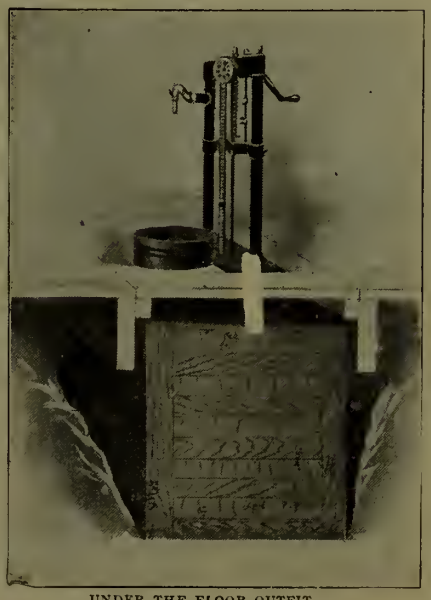

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Because its price is commensurate with its value.
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S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

THE PROVISION TRADE.

The Markets—A New Method of Sampling Hams—Miscellaneous Notes.

A NEW METHOD OF SAMPLING HAMS.

A retailer of sandwiches tested hams submitted to him as a sample by cooking them, or rather one of them, and as it did not then meet with his approval returned them both and refused to pay for them, says an exchange. The importers declared that the hams were in a perfect condition when sent out, and the one which had been cooked had been completely spoiled in that operation. In the action which followed, the county court judge held that the defendant had not taken the proper means of testing the hams, which should have been done before cooking in the usual way. As his honor remarked, the introduction of such a very practical test as that brought into the case would hardly pass muster in court. On this principle a man might eat a good dinner, and a day or two afterwards refuse to pay for it because it had disagreed with him.

A SUNDAY FIRE.

At about 10 o'clock on Sunday morning, February 9, fire broke out underneath the boilers in the warehouse of D. Gunn, Bros. & Co., wholesale pork packers and provision merchants, 68 to 70 Front street east, Toronto. An alarm was sent in, which was quickly responded to by firemen from the Bay and Lombard street fire stations, and the blaze was quickly extinguished. There was a slight injury to the building, and damage amounting to about $1,500 was sustained by the stock, all of which is fully Insured. Business is going on without interruption.

EGG TRAFFIC EXTRAORDINARY.

In The Strand Magazine, readers are told of a train composed of 12 refrigerator cars, containlng about 2,000,000 eggs, which were recently gathered by one firm in the vicinity of Newton, Kansas, and shipped to San Francisco, California. The express went as a special over the Santa Fe road, and was the first instance of a train with a cargo consisting exclusively of eggs passing into the State of California. The cars, it need hardly be said, were of special construction, and the value of the shipment aggregated about £5,000, including freight charges, which amounted to over £1,000.

WILL COMPLETE THEIR PLANT.

The Board of Directors of the Petrolia Packing Co., Limited, have decided to take very energetic action in the forwarding of the work on their plant which is now being constructed. Harrison Corey was elected as chairman to the provisional board in the place of John Kerr who has resigned. The executive committee of the board is composed of the president and J. W. McCutcheon, John Fraser, John Kerr and William English.

THE PROVISION MARKETS.

TORONTO.

The heavy weather of the past week has had its effect in reducing the offerings of Northern and Western hogs, which remain steady at $7.40 to $7.50 per 100 lb. in carlots. On the St. Lawrence Market there has been a continued quietness in dressed hogs, which are quoted at nominal prices of $8 to $8.25 per 100 lb. Beef continues steady, as are also veal and lambs. Prices are unchanged, We quote: Dressed hogs, $8.00 to $8.25; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.12½, and lights $5.87½ per 100 lb.; choice export cattle bring $5 to $5.40 per 100 lb.; lights sell at $4 to $4.50.

There is a good trade doing in cured meats and lard, and prices are steady. The outlook is becoming brighter for a big business from this out in these lines. We quote: Long clear bacon, 10¼ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

The provision market, on the whole, is not active. Lard, both pure and compound, is moving well, but meats are slow. Receipts of live hogs have been very light. Dressed hogs have also been coming forward slowly, but the demand is only fair. There is some of Armour's pork now in stock. In 30 to 40 pieces per bbl. it is worth $25 to $25.25. There are no changes in prices. We quote: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2 02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork the high prices continue, and any business is from hand to mouth. Some domestic goods are still offered. Beef is not so out of the way in price, but there is little demand. Lard is at least no higher and sales have been rather light. In fresh beef there is quite a little Ontario received and values are unchanged. Round hogs are still scarce and high. We quote as follows: American clear pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $13 50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 5 to 8c.; Round hogs, 7½ to 8½c.; pure lard, tubs, 12½ pure lard, pails, 12¾c.; compound lard tubs, 10c.; compound lard, pails, 10¼c.; refined lard, compound, Fairbank's tubs, 10¾c., pails, 10½c.

PROVISION TRADE NOTES.

Busette & Frere, butchers, Longueuil, Que., have registered.

Alex. McDonagh, butcher, Russell, Man., is succeeded by Thomas Allan.

T. B. Johnston, butcher, Stratford, Ont., has sold out to George Larksworthy.

Troop & Forsyth, meat merchants, Bridgetown, N.S., have dissolved and W. I. Troop continues.

Fred Woltz, butcher, Toronto, has assigned to James E. Brayley, and his creditors will meet on February 22.

D. Gunn, Bros. & Co., wholesale pork packers and provision merchants, Toronto, have suffered a loss by smoke and water which is covered by insurance.

We will require large quantities of

EGGS AND POULTRY

during the next two weeks to fill orders at good prices. Ship to us immediately. We assure you profitable returns.

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If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

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The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

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TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

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TORONTO, ONT.

PROVISION TRADE STATISTICS.

The sixth annual issue of Provision Trade Statistics, a little vest-pocket booklet, compiled by W. A. McKnight, a well-known provision importer, Liverpool, Eng., is to hand. The booklet, which is bound in cloth, is only 2¼ x 3½ in., and contains 35 pages, but there is a mass of statistics dealing with all phases of the provision trade that makes it invaluable for reference purposes. The following are compiled from some of the tables in Mr. McKnight's booklet :

IMPORTS OF CHEESE (IN CWTS.) INTO U. K.

	1899.	1900.	1901.
Canada	1,337,198	1,511,872	1,547,779
United States	590,737	680,583	540,102
Australasia	32,294	81,003	79,243
Holland	328,541	327,282	315,930
France	34,307	35,110	26,833
Other countries	60,992	69,928	76,998
Total	2,384,069	2,705,778	2,586,885

IMPORTS OF BUTTER (IN CWTS.) INTO U. K.

Australasia	257,097	347,664	245,791
Canada	250,083	138 313	215,588
New Zealand	111,639	163,871	167,343
United States	159,137	56,046	150,126
Denmark	1,430,052	1,486,342	1,597,186
France	353,942	322,048	311,601
Germany	36,953	36,042	26,983
Holland	284,810	282,805	298,912
Russia	.....	209,738	378,452
Sweden	245,599	196,041	180,212
Other countries	260,539	139.606	130,616
Total	3,389,851	3,378,516	3,702,810

IMPORTS OF BACON (IN CWTS.) INTO U. K.

United States	4,088,546	3,956,527	4,244,329
Canada	453,773	529,864	398,697
Denmark	1,210,612	1,094,626	1,060,909
Other countries	51,652	60,221	68,413
Total	5,804,583	5,641,238	5,772,348

IMPORTS OF HAMS (IN CWTS.) INTO U. K.

United States	1,823,965	1,602,453	1,730,536
Canada	150,698	196.182	125.867
Other countries	3,963	4,035	4,267
Total	1,978,626	1,802 670	1,860,670

IMPORTS OF LARD (IN CWTS.) INTO U. K.

United States	2,071,557	1,792,593	1,842,054
Other countries	116,492	134,681	124,202
Total	2,188,049	1,927,274	1,966,256

HOW TO MAKE SAUSAGES.

Do us a favor by giving us a recipe in your journal on pork sausage and a good pork and beef sausage.

(1) Take 3 parts of fat pork and 10 parts of lean; chop fine and season to taste (shoulder only may be used to make very fine pork sausage); the meat thus prepared is stuffed into hog casings, but not too tightly, and can then be nicely linked. These sausages will keep as long as ten days or two weeks, even in hot weather, by using Freeze-Em—¾ of a lb. to 100 lb. of meat being necessary. Aerated bread meal, potato flour and meat currie make it possible to add considerable water and improve it—also browns very nicely in frying. Freeze Em gives this sausage a bright, fresh color. (2) Take 11 lb. of lean, raw beef, 6½ lb. of fat, raw pork, chop together moderately fine and season with 6 ounces salt, 2 ounces ground pepper, and ½ ounce of whole coriander seed. Mix well together, adding about 1 gill of water, and stuff into beef rounds. The ends of these sausage are tied together. Smoke for 48 hours, and, if kept in a cool place, they will keep for at least two weeks in any kind of weather.—Butchers' Advocate.

COWAN'S

A POINTER ON PURITY.

COCOA Hygienic and Perfection.

CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

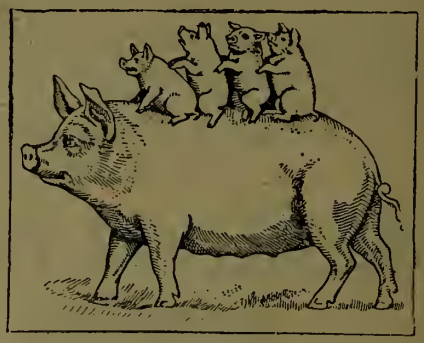
KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

Absolutely Pure

Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails, in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

22 McNAB STREET SOUTH, HAMILTON, CAN.

FISH

Lent will soon be here. Order early for the season. Goods delivered promptly as required.

We have all kinds of Fresh Fish always. Prices the lowest.

The M. DOYLE FISH CO., Toronto

The Market. Established 1852.

TANGLEFOOT SEALED STICKY **FLY PAPER**

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

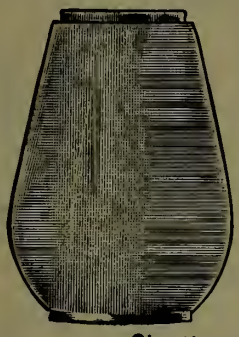
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO

Correspondence Solicited.

WHEATINE

a true health breakfast food. A quick seller and shows a good profit. Made from No. 1 Canadian hard wheat.

SELLING AGENTS

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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There are now over 5,000 retail grocers in Canada selling regularly

FAIRBANK'S BOAR'S HEAD

brand of REFINED LARD COMPOUND,

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

many of whom perhaps have not had their attention called to the fact that FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND will go one-third further for all purposes than hog lard. This is quite a saving for the consumer in addition to the difference in the price per pound. Tell your clerks and your customers this.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

LUMBER CUT IN OTTAWA VALLEY.

AN estimate of the lumber cut of the Ottawa and Ottawa Valley mills for the seasons of 1900 and 1901 shows an increase in favor of last year. The total for 1901 is placed at 611,000,000 feet, as against 588,000,000 for 1900, an increase of 23,000,000.

The cut of the different mills is as follows: Mr. J. R. Booth's mill, 125,000,000 feet; Gilmour & Co., Trenton, 25,000,000 feet; Hull Lumber Co., operating Mason's mill, 35,000,000 feet; McLachlan Bros., Arnprior, 70,000,000 feet; Hawkesbury Lumber Co., 45,000,000 feet, and W. C. Edwards & Co.'s Rockland and New Edinburgh mills, 85,000,000 feet. The St. Anthony Lumber Co. cut at the Whitney mills 50,000,000 feet, an increase of 8,000,000 feet; Gillies Bros., Braeside, cut 40,000,000 feet, increase 10,000,000; A. & P. White, Pembroke, cut 8,000,000 feet, increase 3,000,000; McLaren & McLaurin, East Templeton, cut in 1901 over 20,000,000 feet, an increase of 14,000,000.

The cut of the following firms was practically the same for both seasons: Pembroke Lumber Co., 14,000,000 feet; Ross Bros., Buckingham, 10,000,000 feet; McLaren Estate, Buckingham, 15,000,000 feet; J. R. & J. Gillies, Arnprior, 3,000,000 feet; A. Hagar & Co., Plantagenet, 6,000,000 feet; G. H. Perley & Co., Calumet, 25,000,000 feet; Bailey Bros.' mill, Aylmer, cut before the fire in 1900 over 4,000,000 feet. It was not operated last season. The Ottawa Lumber Co.'s mill at Calumet cut 8,000,000 feet in 1900, before it was secured by Mr. G. H. Perley. The prospects are favorable for a large cut in 1902, as the demand for high grade lumber is a heavy one.

EUROPEAN BEET SOWINGS.

Mr. Licht, of Magdenburg, in his report of January 18, says: "Since in view of the the low price of sugar only correspondingly low prices can be paid for beets, it is mostly thought that a restriction of the beet cultivation is sure to take place, the amount of which is not yet possible to calculate. So, for instance, a number of Silesian factories made an agreement, to be enforced by a penalty, not to pay any more than marks 0.80 per cent. This, of course, will lower the cost of the sugar production. By others it has been proposed that the Federal Government should bring out an emergency law, reducing next year's contingent by 20 per cent. In any case, the conviction seems to prevail among the sugar fabricants that a considerable reduction of the beet cultivation has become necessary. Similar are the reports from Austria, France, Roumania and Spain, partly also from Russia, while in the other European countries there is still more or less uncertainty. That in commercial circles, for the present, not much weight is attached to a serious restriction of the European beet area, while in a large part of cane districts a further extension of the cane cultivation is spoken of, may, above all, be gathered from the wholly unprecedented state of the market, and energetic measures will have to be taken by the sugar industry if they intend to cause a change in this. We may also refer to the accounts from the colonies, which partly complain seriously of the present prices being ruinous to the sugar production."

PROOF OF HIS DIRECTORSHIP.

"They tell me that Jim Muggins is one of the directors in a big city corporation now," said the grocer.

"Yes, I seen him las' time I was down to town," said Mr. Meddergrass. "He directs the envelopes f'r the firm."—Baltimore American.

THE COURSE OF PRICES.

DUN'S index number of the course of prices, with due allowance for the relative importance of each commodity, was $99,576 on February 1. This indicates a decrease of slightly more than $2 from the level of January 1, which was the highest point of recent years. The fall of nearly 2 per cent. reflects the reaction in grain speculation which produced sympathetic declines in prices of meats. Price changes during January emphasize two gratifying points; that the manipulated rise in corn was checked without involving greater disasters, and that the quotations of iron and steel were not excessively advanced, despite conditions most favorable for the establishment of an abnormal price level.

The index number of February 1 is given below, separated into seven classes showing where changes were most extensive, and earlier dates are also gfven for comparison:

	Feb. 1, 1902.	Jan. 1, 1902.	Feb. 1, 1901.
Breadstuffs	$19,565	$20,002	$15,062
Meats	9,494	9,670	8,592
Dairy and garden	14,384	15,248	13,868
Other food	8,961	8,952	9,416
Clothing	15,460	15,547	16 271
Metals	15,494	15,375	15,845
Miscellaneous	16,278	16,743	15,956
Total	$99,576	$101,587	$95,010

Examination of the index number in detail discloses a fall of about 2½ per cent. in breadstuffs during the first month of the year. The loss was heaviest in oats, then corn, the next wheat. Other products in this class are much less prominent owing to the comparatively small per capita consumption. In meats, the decline was 1.8 per cent.; live hogs and beef both weakened somewhat, but sheep scored a slight advance. The sharpest losses in this division were made by lard, pork, hams and bacon, all of which moved to a lower level.

The most severe fall occurred in dairy and garden products, which lost 5.7 per cent. during the month. Many items contributed to this change, but the decline of 5c. per doz. in the price of eggs was by far the most important in affecting the index number. Hay, potatoes and some other vegetables were also cheaper, and a few minor products weakened. Butter, cheese and milk were all well sustained.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

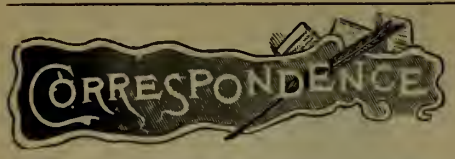
Ceylon Teas

BLACK GREEN

The Blacks now used everywhere in Canada.

The Greens are displacing Japans.

Grocers should think of this before ordering stocks for coming season.



THE NEW CANNED-GOODS SCHEME.

Editor "Canadian Grocer."—Having read your article on page 17, of your issue of February 7, it is evident that in some particulars you have been misinformed as to the true condition of affairs, regarding the canned-goods business.

Probably no other manufacturing business to-day is in such a precarious condition as that of the Canadian packers. This condition of affairs has been largely brought about by the inducements held out by the various towns and cities throughout Ontario to encourage the starting of canning factories. And the output has steadily increased until to-day there are enough factories erected to produce sufficient canned goods to supply a market of twenty-five millions instead of about six millions.

It naturally follows that a business, conducted for some years past without having any regard to the consuming demands of the country, and no organized effort having been made to work up an export trade, that those engaged in the same will wake up sooner or later to a realization of the true condition of affairs.

Until last year no reliable statistics have ever been kept of the aggregate pack of goods put up by the various canning factories throughout the country, and as the business depends for its success upon finding a market for the goods packed it is very necessary that proper attention should be paid to this important matter.

The pack of 1900 was considerably in excess of the requirements of the country, and the effort of the Dominion Syndicate was to induce the canners then in business to reduce their pack for 1901, 30 per cent. It is confidently believed that the canners did make a conscientious effort to reduce their pack, but owing to the phenomenal crops in some lines of vegetables last year the output was nearly as large (even with the reduced acreage) as it was in 1900.

The effort now being made is not by any syndicate, but is a mutual arrangement amongst the canners to reduce their output in accordance with the consuming demands of the country, and thus prevent a large over-pack, which can only have one result, viz., that of entailing heavy losses on those engaged in the business. It is absolutely necessary to curtail the pack, and factories that will close down for a season or two cannot be expected to do so without being compensated to the extent of a fair interest on the amount invested in their businesses.

The canning business is a peculiar one, entirely different to that of any other line of goods put up in this country, as the goods can only be packed at certain seasons of the year. With each canner running independently and each having no reliable information as to the total quantity of goods that will be packed during any one season, and with no knowledge as to the quantities required for consumption, it means at the end of the season carrying large quantities of goods for which there is no sale, except, perhaps, at prices that are far below the cost of production.

No business to-day is in such need of cooperation as that of the canning industry. Fully as many canners have failed in business in the last 15 years as there are in business to-day, owing entirely to the fact that no organized effort was made or records kept, in order to suit the pack to the demands of the country.

It has always been the custom to sell in advance of the seasons as many goods as the wholesale and retail trade would buy, and then to pack as many more goods as the capacity of the factory would allow. For years past the prices in the spring have been almost invariably much lower than those ruling at the season, and the result has been losses to both packer and dealer.

The effort now being made to bring about a healthy condition of the canned-goods industry, to prevent, if possible, an accumulation of old goods and consequent deterioration in quality, to pack a higher standard of goods and to provide a fund for working up an export trade, by exploiting foreign markets and thus secure an increased outlet and a corresponding increase in the output of Canadian canned goods.

If the effort being made is not successful, heavy losses will be made by both packers and dealers in canned goods this season.

Public opinion is generally opposed to anything that savors of cooperation or combination, which feeling is altogether due to a want of knowledge of the conditions which make cooperation necessary. A mistaken idea seems to prevail among some consumers, in fact with the majority of them, that cooperation of any kind, enabling manufacturers to protect their interests to some reasonable extent, and better grapple with the conditions of trade existing to-day, is a species of combination that will unjustly affect the prices which they will have to pay for the goods.

A more intimate knowledge of the facts would, in nearly every case, force the conviction upon them that their interests, as consumers, would really be benefitted instead of the reverse.

As one who is concerned in the general welfare of the business community, I am of the opinion that the interests of the canners and trade will best be served by carrying into effect some such arrangement as is outlined above.

BANKER.

THE OTTAWA ASSOCIATION.

Editor "Canadian Grocer":—I read with pleasure the letter which you publish from Mr. H. C. Ellis in the current issue of "The Grocer," and with infinite amusement I perused the communication of "Lesser Light." The former, fair and businesslike, is characteristic and what you would expect of the author. The latter is a mere tirade of "words, words, nothing but words," a ponderous attempt at sarcasm, with a vain insinuation aimed at somebody suspected of writing my first letter, which is evidently wide of the mark. If "Lesser Light," when he reads what follows, has anything further to say, I would ask him to give us fewer rhetorical pyrotechnics and come down to facts, and state them with less adjectivity.

I have no wish to quarrel with anybody in the Grocers' Association. My desire, to quote the words of "Lesser Light," is to "do them some good." A little gentle criticism does nobody any harm in the long run, although it may be resented when it comes wet from the press. So keep cool, gentlemen, keep cool; don't try to eat me, because I assure you I'm no spring chicken.

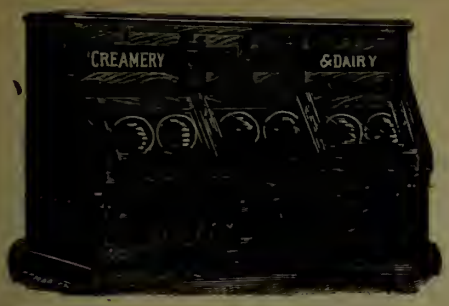
"Lesser Light" politely asks me to "put up or shut up," so I decided to "put up." In the first place, I must say that my conclusions were not by any means based on a single report of one of the meetings of The Ottawa Grocers' Association. I have read "The Canadian Grocer" reports of its meetings ever since its inauguration, and while I do not think for a moment that the association does not aim at "business." I am of the opinion that it might well go further than it does in that direction. I know it aims at early closing and stamping out peddlars, and a few other things—all desirable ends. But it might try and do a little missionary housecleaning at home also. I may here illustrate to "Lesser Light" what I mean by an "anomaly."

Why does the Grocers' Association wish to wipe out the peddlars? The answer in a nutshell is this: To enable them, by selling what the peddlars now sell, to make more profits. Making profits, then, is the aim and object of the association. Herein comes the anomaly. The members of the association declare in favor of getting all the profits possible out of their business, and yet we see, in the association's own ranks, at least one of its members conducting a campaign of price-cutting which would do credit to the most inveterate departmental store. Indeed, it would not be stretching the point to say that at least one of Ottawa's departmental stores, in the matter of price-cutting, is far more creditable to the grocery trade than certain limbs of the Grocers' Association.

Mr. Ellis says: "We don't think that every man for himself will work while the association exists, but as long as a good feeling prevails with all there is bound to be less strife, hard feeling, etc., which tend to so much cutting and slashing in our business." If "every man for himself" won't work, then why does the association allow it to go on? Is there no remedy? Has the association no power to prevent this sort of thing? If not, it would be well for it to wrestle with the problem at once and prove to the outside world its consistency. Price-cutting is a curse to any trade, and heaven knows that the grocery, of all trades, can least stand it. The association would do well to frame a by-law providing in case moral suasion, which should first be brought to bear, should fail to stop the price-cutter in his mad career, that he should be fined or brought to book in some way. "Cutting and slashing" prices should have no place in the ranks of an association which goes to such trouble in other directions to enable those in the trade to add a little to their profits. Reforms, like charity, should begin at home.

GROCER.

Ottawa, February 10, 1902.



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Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

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'SELL'S COMMERCIAL INTELLIGENCE,'

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"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

CANE'S Wooden Packages

Suitable for

PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited

Head Office, TORONTO.

The business of the year will soon get moving actively and you want to make sure that your stock of

Wrapping Papers

is sufficient to meet the run of extra and larger parcels. There is economy in buying the papers of these mills—always 480 sheets to the ream—always full weight.

CANADA PAPER CO., Limited

TORONTO and MONTREAL

Just Arrived

One Car Extra Fancy Messina Lemons, from cargo "Citti di Messina." New York Fruit Trade Journals say: "Finest cargo Lemons that has reached New York for years."

One Car Extra Fancy Valencia Oranges, all sizes.

One Car California Navels, Extra Fancy "Golden Orange" and "Squirrel" Brands. Also **Fancy Tangarines** in half-boxes.

Above are all elegant fruit and at rock-bottom prices. Send us your orders and same will have our prompt and careful attention.

HUGH WALKER & SON,

Wholesale Fruit Importers,

Guelph, Ont.

In the Soup

H. G. W. TRADE MARK REGISTERED

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - - TORONTO

POLLEY & WHITE

MANUFACTURERS OF

Canadian Evaporated Apples, Onions

AND OTHER VEGETABLES

Dealers in Dried Apples and Apples for Export.

Correspondence Solicited.
Cable Address: "WHITE," TRENTON.

TRENTON, Ont., Canada.

BRUSHES, BROOMS, WOODENWARE, ETC.

Our Representatives

are now on the road with full lines of samples and revised prices, and will soon be with you. It will be to your advantage to await their arrival, as they have with them the best values on the market in our lines.

UNITED FACTORIES, Limited

Head Office, TORONTO.

OPERATING
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

Nail this to the Mast !

KEEN'S D.S.F. Mustard
KEEN'S Oxford Blue
Robinson's Patent Barley
Robinson's Patent Groats

Are sold by all live Grocers.

Are you one of them ?

Current Market Quotations for Proprietary Articles

February 13, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 8 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes		$9 50
¼ Rolland	9 50	10 00
¼ Delory		10 50
¼ Club Alpins		12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.

	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½ lb. 35c. per lb.
" " ½'s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ⅛'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ⅛ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	37
B'kfast cocoa, ½-lb. tins, plain ; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Smal size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damasone	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beaudemin & Fils, Montreal

$1, $2, $3, $5, $10 and $20 books.

	Uncovered and numbered.	Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

Per doz.

Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz.
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 13
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wetbey's Condensed, per gross net	$12 00
" per case (1 doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & CO. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00

Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.

Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.

Case of 5c. pkgs (containing 96 pkgs) per box $3 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per cass $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, 10olors per grs. $10.20. Maypole Soap, black per grs., $15.30. Oriole Soap, per gross $10.20

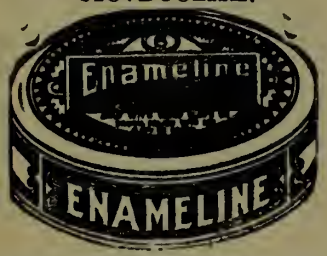
Glorlola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP

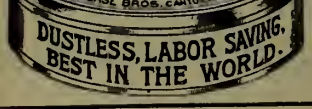
"GOOD AS GOLD"

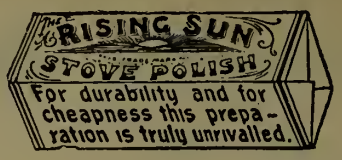
Write for prices.

STOVE POLISH.



No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40





	Per gross.
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crysta	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

KINGSFORD'S OSWEGO STARCH

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.	0 08½
	6-lb. boxes, sliding cover	
	(12-lb. boxes each crates)	0 08
PURE	40-lb. boxes 1-lb. pack....	0 07
"	48-lb. " 16 3-lb. boxes	0 07
	For puddings, custards, etc.	
OSWEGO CORN STARCH.	40-lb. boxes, 1-lb. packages	0 7½
ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss.....	0 07½
	Pure	0 03¼

BEE STARCH.

Cases, 64 pkgs. 48's..... $5.00
½ Cases, 32 pkgs. 24's..... 2.50

Packages 10c. each.

BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, 8x large crystals, 100 lbs.	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25o....		19
" " ½-lb., " " "		0 20
Blue Label, retail at 30o.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.....		0 42
Gold Label, " 80c.....		0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 120 ¼-lbs.....	....	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, 1's.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ½'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)...	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited

Montreal. Toronto.

Refrigerators

BUY

EUREKA

it is the best.

This cut represents No. 13.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St. Toronto

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

A Business Boost

Were you ever boosted over a fence? Do you remember how that boost helped? You couldn't get over without it. There's a way of boosting your business that counts the same way.

If you carry in stock

"Empire" Soda

BEST FOR BAKING,

it will give your business a decided boost ahead, because we are advertising it in all the leading papers of Canada, and its quality is so good that when once used cooks wont use any other kind.

"Empire" Soda buyers buy other groceries too. Better put in a stock and get this trade.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	Sell	5c each	$3.60
12 "	Duck	12 "	"	15c. pair	10.80
12 "	Goose	6 "	"	10c. each	14.40
6 "	Ostrich	6 "	"	25c. pair	9.00
6 "	Large Ostrich	3 "	"	15c. each	10.80
6 "	Giganticus	3 "	"	20c. each	14.40

Sells for..... $63.00
Costs you..... 42.00
YOUR PROFIT.. $21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

IT IS NOT REMARKABLE

that the demand for

WETHEY'S CONDENSED MINCE MEAT

should always be on the increase when the secret of its success, its

Unequalled Purity,
Unequalled Deliciousness,
Unequalled Wholesomeness,

is taken into consideration. From the first introduction of this article there has been a steady and active demand for it. How is your supply? Your wholesaler keeps it.

Sole Manufacturers

J. H. WETHEY, LIMITED
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

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OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI MONTREAL AND TORONTO, FEBRUARY 21, 1902. NO. 8

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

ONE OF THE LIVE GROCERS OF CANADA.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

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Specimen Copies Free on Application.

Symington's

"Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

THOS. SYMINGTON & CO.
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co.,** Toronto

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

All The Year Round.

Wheat Marrow.

That "totally different" Cereal Breakfast Food, Wheat Marrow, sells just as well one month as another. It is an "all the year round" Cereal Food. It doesn't heat the blood, yet it furnishes ideal nutrition. . . .

Sterilized. Made from the choicest Winter Wheat and from the Gluten only. More quickly and easily prepared and in more different ways than any other Cereal on the market to-day. The profit you make from Wheat Marrow will please you much.

Leading wholesalers sell it.

Codou's Macaroni.

The highest standard of Macaroni the world over is "Codou's." White, delicate, tender. Made by particular people *for* particular people. Without it your stock of high grade goods is incomplete.

Made only from Russian Wheat. Made on honor and sold on merit. The Macaroni that holds trade—"Codou's."

Leading wholesalers sell it.

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale, Montreal.

23 Scott Street, Toronto.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

John MacKay, Bowmanville, ... Ont.

Manufacturer of Established 1854.

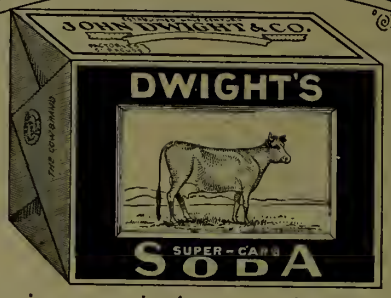
POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. IN CAR LOTS

DWIGHT'S COW BRAND SODA

SAL-SODA, SALERATUS

LOW PRICE. ESTABLISHED



LARGE PACKAGE. 50 YEARS.

To avoid disappointment, insist upon having COW BRAND in original packages, and don't be put off with cheap, inferior substitutions.

John Dwight & Co., Toronto.

Send address for Cow Brand Cook Book—Free

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

WRITE TO GOLD SOAP, TORONTO, FOR PRICES AND FULL PARTICULARS

"Just Fits the Hand"

Cigars Of Quality!

Be sure you satisfy a customer on quality as well as price. Give him Cigars that won't drive the family out on to the front porch.

If you hand him *my* Cigars you may be absolutely sure that the peace of the family circle will remain undisturbed. The Cigars I make are "Cigars of Quality"—highest quality *always* for the price.

J. BRUCE PAYNE, M'f'r.,
Granby, Que.

The "Pharaoh" for a 10c.-line. The "Pebble" for a 5c.-line.

South Africa Relish.

—A Running
—Favorite
—with the
—Grocer.

If a reason is sought for the popularity of "Sterling" brand pickles and relishes the answer is in the goodness of the articles themselves. The greatest care and skill is exercised in the manufacture of these pickles and relishes. The manufacturers know their business—and their factory is the largest and best equipped in Canada.

—Ask your wholesaler for —quotations or write us —direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

YOU WANT IT

You want the very best Cornmeal — well, we meet you right there. We make it. Make it so that it has no superior any place. We don't whine about you patronizing home industry—we make the right article and

"Gold Dust"
CORNMEAL

then Canadians don't have to be coaxed into buying. Our Cornmeal trade tells this interesting story. Surely you are not one of those who still believe that it is necessary to bring it across the line? Examine, test and try Tillson's and you will change your mind.

WE MAKE IT

PURE GOLDEN GRANULAR KILN-DRIED
THE TILLSON COMPANY, Limited, TILSONBURG, ONT.

A JAPANESE TEA-HOUSE GARDEN.

FIRST IMPRESSIONS COUNT.

The dealer who is striving as much for the sales of to-morrow as for the sales of to-day is the dealer who has the best chance of doing a successful, profitable business. The demand for pure, healthy, invigorating tea, like

JAPAN TEA

is continuously increasing. And why? Because tea-drinkers know they can rely on its quality. Grocers who value the importance of "first impressions" appreciate the worth of **Japan Tea** as a means to this end.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

LOST

Many a valuable, good-paying customer is lost by dealers who offer starch claimed to be as good as

IVORY GLOSS STARCH

and any number of satisfied customers, who pay their bills promptly, are

FOUND

by grocers who consider the interests of their patrons by recommending and selling the celebrated, ever-pleasing,

Ivory Gloss Starch,

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED,
PORT CREDIT, ONT.

"Imperial"

Is the Name
Of the Best

White Wine Vinegar
Manufactured.

Would you risk your vinegar trade by handling vinegars of questionable quality—with nothing to recommend them but low price and uncertain character—when **"IMPERIAL"** can be purchased at just the cost of the ordinary standard article?

Ask your grocery traveller to show samples.

THREE POINTS ● ● ● OF SUPERIORITY

See our travellers' samples.

We leave you to judge.

IN "IMPERIAL" WHITE WINE VINEGAR

PURITY

STRENGTH

FLAVOR

And many others.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, Hamilton, Ont.

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

A QUARTETTE:

ATTRACTIVE Package.
ATTRACTIVE Quality.
ATTRACTIVE Price.
ATTRACTIVE Profit.

PATERSON'S

Camp Coffee

Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by: The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers, *Indianapolis, Indiana.*

Business and Its Management.

The Motive Power.

HOW few people with businesses of their own, especially if they are of the old-fashioned sort, realize how much a business depends upon its proprietor for its motive power, says Grocery, London. We not infrequently see two businesses in the same growing neighborhood, possessed apparently of equal advantages and conducted on right lines, which show very different results in the course of a few years. If you ask the more prosperous man of the two why he has succeeded so much better than the other, he probably would not be able to tell you the true reason; whilst his rival would probably put down his own comparative lack of success to the bad state of trade, the changing conditions of the times, or to some other factor which must have affected the two shops to an equal extent. The true reason of the difference is that in one case the head of the establishment is possessed of a large stock of personal energy, which he puts into his business; whilst the other is dreamy and easy-going, and, whilst no one would say that he did not attend to his business affairs, yet he takes things easy, and does not put his whole energy into the work. An outsider visiting the two shops would see a marked difference at once. In one there is a smartness and alertness on the part of the assistants, with no slip-shod ways. Everything in the shop is in apple-pie order and every assistant knows exactly where to put his hand on the goods he requires. The window-dressing is changed at frequent intervals, new goods and seasonable lines are pushed well to the front, and the influence of the head of the concern makes itself felt in every corner of the establishment. Moreover, he does not rule merely by precept, but by example. He gets to business sharp to time in the morning, so that his assistants would feel ashamed if they were not there too. They feel that their employer has all the details of the business at his fingers' ends and could do the work of any man in the place from the manager or first-hand down to the errand boy, as well or better than the person in question, and they respect their employer accordingly. Another thing is that although their employer is not soft-hearted, he is eminently just and they know it. A man who is incapable or who shirks his work will not be wanted, whilst another who puts his heart into his work will be wanted badly, and will have his position improved. About accounts again, these will be kept thoroughly up-to-date and no laxness will creep in here, more than in any other part of the business. Long credits will be unknown, and the amount of dead capital in the business will be very small. Consequently the proprietor will be able to buy on the most advantageous terms, and to get his full discounts for everything. On the other hand, the less successful trader will, quite possibly, be a man of far greater capacity and brain-power than his rival, and capable of rising to any position he might aspire to, if, and this is a large "if," he only had the driving energy and force of character. But he has not got it. And his assistants, although they are all thoroughly honest and mean well, copy the slack ways of their employer. He gets to business late, and so do they; he does not worry about details, more do they; he is untidy, so are they. When any disputed point is raised he gives way to save trouble, so do they. He is lax about money matters himself, and consequently feels ashamed to press his customers for money, and they say to themselves, "Oh, he is a comfortable, easy-going man, he won't press us; let him wait," and he does wait. Consequently he always buys at a disadvantage, and is seldom able to secure cash discounts. Moreover, for want of ready money, he frequently misses bargains that are going which his rival snaps up.

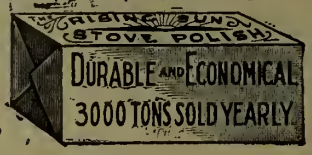
Taking it only from an advertising point of view, look what a different effect the two establishments must produce upon the public! The windows of one are always more attractive and seasonable than the other to start with; one establishment has always an air of smartness about it which the other lacks, and when the customer gets inside, how differently he is treated! He is served smartly, his wants are anticipated, the assistant puts his hand in a moment upon the goods required, instead of having to hunt for them or to ask whether they are in stock, and the waste of the customer's time is reduced to a minimum. It is a pleasure to a customer to deal at such a "live" establishment. At the shop of retailer No. 2, although the customer may receive equal civility, and the goods may be of equal quality, yet everyone seems half asleep, and the customer cannot help noticing it, and carrying away with him a very bad impression. The accumulation of such impressions, combined with an occasional visit to the shop of retailer No. 1, will result in the customer transferring his orders from one shop to another. If the proprietors of the two shops were to change places, taking their methods with them, in a very short time we should see the stream of success turned in favor of the previously backward business. The motive power of the proprietor's energy would be driving it ahead.

Advantages of the Cash System.

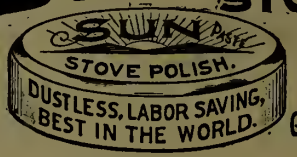
It is an admitted fact, says Stoves and Hardware Reporter, that merchants who sell for cash can establish a lower-selling price for their goods than where the credit system is used. This, in itself, is not only a substantial advantage as applied to the general run of business, but can also be used in competition with the department stores and catalogue houses. Granting that these concerns buy goods in larger quantities than is possible to the average retailer, and therefore obtain lower prices from the manufacturers, it is yet to be demonstrated that they can give this advantage to the consumer when the latter is obliged to pay freight or expressage on each separate article that he buys. In fact, the freight or express charges quite frequently exceed the difference between catalogue and retailer's prices, when the latter are made on a credit basis, and this difference against the retailer could be entirely removed in most cases if all prices were based on cash. Retailers, both in association and as individuals, complain bitterly of the encroachments made on their business by the concerns referred to, but they have not always taken the best methods of opposing them. The adoption of a cash system is one of these methods, and it also has many other advantages which are evident to anyone who has examined the subject in all its bearings. It is also as well to consider that these concerns are not always so formidable as they are made out to be. A department store in St. Louis in now in the bankruptcy court, and a similar fate recently befel a catalogue house in Minneapolis.

James M. Mullen, grocer, Hull, Que., has made an assignment and Thomas Birks is provisional guardian. His liabilities amount to about $600, his principal creditors being Albert Newcommon, Hull, $200; Joseph Grant, Ottawa, $110.26, and J. Castle, Ottawa, $82.60.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

OTTAWA TOURISTS' ASSOCIATION.

THE Ottawa Valley Tourist Association has been reorganized and is starting again with a new lease of life. This work was perfected at a meeting on February 11 in the Board of Trade rooms, Ottawa. Geo. F. Henderson occupied the chair, and amongst those present were: Lt.-Col. Coutlee, Lt.-Col. Hurdman, Major Brown, R. W. Shannon, John R. Reid, Andrew Holland, A. G. Pittaway, W. Lake Marler, Louis Simpson, N. E. Cormier, J. E. Walsh, King Arnoldi and others.

It was moved by W. Lake Marler and seconded by Louis Simpson that the association be organized with the following officers: Hon. presidents—Thos. Birkett, M.P., L. N. Champagne, M.P., Hon. F. R. Latchford; hon. vice-presidents, N. A. Belcourt, M.P., Charles Magee, Sir James Grant, M.D., K.C.M.G.; president, George F. Henderson; vice-presidents, C. B. Powell, M.P.P., W. E. Smallfield, mayor of Renfrew; N. E. Cormier, Aylmer, Que.; Peter White, jr., mayor of Pembroke; Colin Rankin, Mattawa, Que.; Mayor Cook; hon. treasurer, W. L. Marler, manager Merchants Bank, Ottawa; hon. secretary, A. M. Calderon, Ottawa; assistant secretary, G. A. White, Ottawa.

General Committee — A. E. Riddell, Galetta, Ont.; A. P. Logue, Maniwaki, Que.; R. G. Moles, Arnprior, Ont.; R. W. Shannon, Ottawa; J. R. Reid, Ottawa; W. H. Rowley, Ottawa; J. E. Walsh, Ottawa; C. Ross, Ottawa; Geo. Duncan, Ottawa; McLeod Stewart, Ottawa; H. Morrison, Ottawa; R. H. Haycock, Ottawa; F. W. Carling, Ottawa; F. X. St. Jacques, Ottawa; H. J. Gardiner, Ottawa; S. R. Poulin, Ottawa; A. Holland, Ottawa; Lieut.-Col. Hurdman, Ottawa; W. M. Southam, Ottawa; W. D. Morris, Ottawa; Ald. P. D. Ross, Ottawa; Lieut.-Col. Sherwood, Ottawa; Major Brown, Ottawa; A. A. Dion, Ottawa; D. E. Johnson, Ottawa; D'Arcy Scott, Ottawa; Louis Simpson, Ottawa; E. A. Olver, Ottawa; Ald. Payment, Ottawa; A. E. Palmer, Ottawa; W. A. Allan, Ottawa; Cecil Bethune, Ottawa; Lieut.-Col. Coutlee, Ottawa; Warden Cummings; A. G. Pittaway, Ottawa; Major Echlin, Ottawa; Henry C. Monk, Ottawa; C. A. Douglas, Ottawa; Ald. Sanderson, Ottawa; Lieut.-Col. Jarvis, Ottawa; Capt. Gorrell, King Arnoldi.

J. E. Walsh spoke of the Fish and Game Association, which met in Burlington recently and will meet in Ottawa next winter. He thought that a committee would have considerable benefit in distributing literature illustrating the beauties of the Ottawa Valley. He mentioned that the Canada Atlantic had spent on such work last year $9,000 in the United States, and the C.P.R. and other lines had done similar work also.

N. E. Cormier said that he realized that Ottawa was the gateway of the best game and fish district in the country.

R. W. Shannon explained how the Ottawa City Council had failed to donate the $1,000 asked for last year towards the work of the Association. He pointed out that the St. John Tourist Association had received a grant of $1,000 from the Provincial Government, and sufficient from the St. John merchants and council to bring up their funds in hand to $3,000 for the year. They had distributed 25,000 booklets and 25,000 picture postcards.

A committee was appointed to consider the question of a summer carnival of games, sports and tournament at Ottawa for 1902. A committee was also appointed to consider the resolution that was carried to the effect that it would be advisable to have a concentration of troops and a review at Ottawa some time in the year.

A committee will inquire into the suggestion that a characteristic stationery and literature would be of much value.

The following were appointed to the central executive committee: George F. Henderson, C. B. Powell, E. E. Smallfield, Major Brown, Ald. P. D. Ross, Mayor Cook, A. Holland, A. M. Calderon, Peter White, N. E. Cormier, E. A. Riddle, C. A. Douglas and C. E. E. Usher.

On motion, the executive were instructed to prepare a plan of finance and to draft a constitution and by-laws for the next meeting.

HAMILTON RETAILERS ORGANIZE.

THE Hamilton retail merchants held a large and representative gathering in the Hamilton Board of Trade rooms, on the evening of February 13, and perfected the work already begun of organizing the Hamilton branch of The Retail Merchants' Association of Canada. Joseph Kirkpatrick was chairman, and about 175 were present.

Speeches were made by E. M. Trowern, Toronto, general secretary of the Association; G. J. St. Leger, 2nd vice-president of the Toronto branch, and G. Shoebotham, vice-president of the London branch. Valuable advice was given in the work of organization and the working of the constitution was explained.

J. O. Carpenter reported for the committee that had been formed to arrange for the organizing work. They had found that everyone was in favor of such an organization.

The following officers were elected:

President—Adam Ballantyne.
1st Vice-President—H. Arland.
2nd Vice-President—R. A. Robertson.
Secretary—G. S. Klein.
Treasurer—John Ronan.

There were 10 sections formed altogether, comprising, amongst other branches, the grocers, butchers, boot and shoe, and hardware merchants. Those various sections were met the following day by Secretary Trowern, and organized on a proper basis.

J. Henry Copp has opened a grocery store in the Hazen Copp new block, Port Elgin, N.B.

VINEGAR—Nothing Else

Just vinegar, absolutely pure, perfectly clear and sparkling, pleasant, smooth, even flavored, high standard strength, always uniform, ever reliable.

That's "IMPERIAL" White Wine

OUR TRAVELLERS WILL BE GLAD TO SHOW SAMPLES—OR SEND YOUR ORDER, MAIL OR 'PHONE.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario.

A Word about our Terms.

There still seems to be some misunderstanding as to our terms.
We ourselves and our travellers have not been strict enough in carrying them out.

Our terms are as follows : 10% 10 days, 7% 15 days, 5% 30 days, net cash 35 days.

When goods are sold at a fixed or combined price, we simply add the difference, which makes it no better or no worse for the buyer, providing he pays promptly. For instance—take granulated sugar, at 5c. per lb. The credit wholesale grocer charges you 5c. less 1 per cent., which nets $4.95; we charge you 5½c. less 10 per cent., which nets $4.95; but if you do not pay promptly you cannot afford to deal with us. On all lines we manufacture, and on all lines where profits will allow, we try and give you a gain in buying of 7 per cent., which is a nice profit itself, and on these goods you get 5 per cent 30 days, if you do not pay in 10, which makes terms equal to any in Canada.

We claim it is in the interest of every grocer who pays promptly to deal with us. If he encourages us, we expect when we are able to have the use of our capital to give him such prices that those who buy on credit terms cannot compete with him. The success of our terms means no supply stores, no bankrupt stocks, but straight legitimate competition.

It pays to buy Tea from us, it pays to buy Coffee from us, it pays to buy Baking Powders, Spices, Vinegars, Brooms, Extracts, Jersey Cream Yeast Cakes, etc., from us.

Write to us for a general order of Groceries, then compare prices with your invoices from other houses.

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab St. North, HAMILTON.**

"Imperial" Vinegar.

In the history of the vinegar business, no one other year records the enormous output of last year. Never before have the merchants and the consumers of Canada been so well satisfied with this choice condiment. Since the inauguration of the Imperial Vinegar and Pickling Company's works, at Hamilton, the merchants of Ontario, Manitoba, the North-west Territories and British Columbia are a unit in awarding the palm for excellency of quality and flavour to the "Imperial."

The leading pickle manufacturers of Ontario tell us that, since the inception of "Imperial" Vinegar, the quality of their goods has improved very much, and the demand for them greatly increased.

A bargain is not always what you pay.
It is what you get for what you pay.
"Imperial" Vinegar is always a bargain.

For sale by **James Turner & Co.**

HAMILTON.

HAVE A LOOK AT "Imperial" White Wine Vinegar

that our travellers are carrying samples of. Go 'way back in your memory—not so long since either—when you were compelled to handle such questionable mixtures labeled vinegar. There are some on the market yet. Then another look at "IMPERIAL"—it's a revelation—5 grades, every one clear and sparkling, full strength and uniform.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO.**

CORRESPONDENCE

THE CANNED GOODS QUESTION.

Editor CANADIAN GROCER,—I have read with interest the letter from "Banker," published in your issue of February 14, on the canned goods question. "Banker" is evidently alive to the situation when he states "that no other manufacturing business is in such a precarious condition as that of the Canadian packers," but the very remedies he proposes, schemes, cooperation and combination, have in the past proved detrimental to the industry, and are largely responsible for present conditions.

The canned goods trade will ever be regulated by the natural law of supply and demand, and the elimination of competition can only be attended by disaster.

The only remedy for the present situation is open prices—resulting in the survival of the fittest—not, as has been the case in the past, the bolstering up of prices, which has enabled persons without capital, brains or experience to compete with those who have all three.

It is true the Dominion syndicate managed with partial success last year to corner the market. But, in spite of the fortunate circumstances of being able to find a large outlet for tomatoes in the United States (a circumstance which may never occur again) the situation, for the packers at least, is worse to-day than it was a year ago.

If there are factories enough in Canada to supply 25,000,000 of people, and there are only 6,000,000 consumers in the country, then, by natural means, the output of these factories must be reduced to meet the requirements of the population. And this cannot be accomplished by artificial means. The packer who cans the best article, has capital and ability enough to operate his business, will survive. The others must go to the wall.

"Banker" says: "Fully as many canners have failed in business in the last 15 years as there are in business to day." The same can probably be said of the retail grocery business, but how many of those who have failed in either business were adequately equipped with experience and capital?

One of the projects embodied in the present scheme, viz., export, is a delusion. The American market is closed to us by a prohibitory tariff (unless, as has been the case this year, their own crop is a failure, something which does not occur once in ten years), and as for the English market for canned vegetables there is practically none, from the fact that in England fresh vegetables, home grown, and those grown in the neighboring and more southerly countries of Europe, are for 10 months in the year obtainable in abundance at very low prices.

"Banker" remarks: "Public opinion is generally opposed to anything that savors of cooperation or combination." In this instance the mere fact of compensating by paying interest on the amount invested in three-fourths of the factories in the country while they are idle would, on a cooperative plan, very greatly increase the cost of the product of the other fourth of the factories, which additional cost, it is presumed, would be paid for by the consumer.

No, the misguided consumer is nothing if not selfish. It makes no difference to him what it costs to produce wearing apparel, sugar or canned goods, as long as he can buy them cheap.

The towns and cities which have held out inducements to encourage the starting of canned goods factories without first ascertaining the condition the industry is in

The good treatment of customers is one of the things which has a great influence on the building of trade.

By recommending . . . .
MacLaren's Imperial
and . . . .
MacLaren's Roquefort Cheese
in white opal jars you will win your customers' confidence.

The A. F. MacLaren Imperial Cheese Co.,
51 Colborne St., TORONTO. LIMITED.

TONE UP

YOUR VINEGAR TRADE

It may require just a little more thought than you have been giving it. Vinegar pays better than most retailers think. It pays all the better if you handle an article that cannot fail to give completest satisfaction.

"IMPERIAL" WHITE WINE

is just the vinegar that users who know a good thing are looking for. Has a distinctive and delightful flavor—is delightfully clear and sparkling—a perfect vinegar always.

Our travellers will be only too pleased to show you samples. Just the price of the ordinary standard article.

THE DAVIDSON & HAY, Limited

Wholesale Grocers. - Toronto.

will eventually be the losers in the transaction, and, without wishing in any way to be personal, so will the bankers who have made advances to those who enter the business with insufficient capital, ability and experience. So long as the supply is greater than the demand for canned goods, prices will be low—often lower than the cost of production. This is an advantage to the consumer ; for the sake of the canners a condition much to be deplored, the weakest and least experienced of whom will drop out of the business. The strongest—men of business ability and those who can command an enhanced price for superior quality—it can safely be prophesied will weather the storm.

"A Buyer of Quality."

Toronto, February 17. 1902.

MANITOU CREAMERY CO.

The shareholders of the Manitou Creamery Co., Manitou, Man., held a meeting recently to consider T. T. Gadd's offer for the purchase of their creamery. Mr. Gadd will pay about $1,050 for the creamery and plant, and will guarantee to run the factory for at least five years or else forfeit his purchase. This was considered satisfactory by a majority vote, and a by-law in accordance with the above terms will be submitted to the shareholders at a meeting on Saturday, February 22, for ratification.

HALIFAX RETAIL MERCHANTS.

On the evening of February 12 there was a special meeting of the newly-formed Halifax Retail Merchants' Association to consider the reports of its representatives who had been delegated to interview the small shopkeepers, grocers and liquor dealers who had not previously been approached regarding early closing. Nearly all those seen were stated as expressing themselves willing to join in the movement. Some are still holding off to see what the result will be, but it is expected that they will shortly fall into line. Several stores which at present keep open will probably close as soon as they see the others doing so.

A resolution was unanimously adopted calling on the Local Government to grant them legislative powers in the matter of early closing, and the executive committee were instructed to deal with it in the best way possible. They will hold a meeting to consider suggestions, and will report to the Association at its general meeting.

A resolution was also carried calling attention to the fact of a number of merchants refusing to adopt early closing, and urging the citizens to cooperate in the movement by making their purchases before 6.30 p.m.

The offer of the Retail Clerks' Association, proffering their assistance in the movement, was accepted.

SUBSCRIPTIONS POURING IN.

The Victoria, B.C., Tourists' Association is being placed on its feet by the support of all classes of citizens. Canvassers have been over about half of the city seeking subscriptions in aid of the Association, and already the sum of $2,493 has been promised. The collectors will start out in a short time. They are greatly encouraged and helped by the fact that the State of Maine last year secured through summer tourists and sportsmen the sum of $10,000,000. They are hoping for the same success out there, providing they keep the movement alive for a few years.

RUN DOWN BY AN ENGINE.

The 13-year-old daughter of Alex. Cameron, one of the drivers of The Christie, Brown Co., Limited, was killed on the Esplanade, Toronto, by being run over by a shunting engine while crossing the track. The father of the unfortunate child is much respected by the employes and by the members of The Christie, Brown Co., Limited, and their sympathy with him under the distressing circumstances was exhibited in a practical manner. Mr. Cameron has also the sympathy of the retail grocery trade of Toronto, among whom he is so well known.

A MERCHANT having established a reputation for high-class goods will find little difficulty in getting the price for

UPTON'S Jams, Jellies and Marmalade

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, **TORONTO**

ANNUAL MEETINGS OF BOARDS OF TRADE.

THE BRANTFORD BOARD.

THE annual meeting of the Branford Board of Trade on February 12 was well attended. The reports of the president and secretary-treasurer were read and the officers elected for the year 1902.

Mr. Lloyd Harris, the president, commenced his address by alluding to the death of the Queen, and of Mr. Ignatius Cockshutt, the oldest member of the board. Several members also had either removed or resigned, but, nevertheless, by the addition of several new members, there were now 244 on the roll, a substantial increase for the year.

During the year just closed the Bain Wagon Co. had erected new buildings, the Canada Farmers' Cordage Co. had commenced operations and The Bailey Cutlery Co. had acquired new premises and were preparing to increase their output.

The increase in the number of employes was also satisfactory. In 1900 there were 3,896 workmen employed in Brantford, and this number had increased to 4,038 in 1901, an addition of 148, while, at the same time, there was an increase of $54,419 in the amount of wages paid, the respective figures being $1,328,017 for 1900, and $1,377,436 for 1901.

The control of the city parks had been taken over by the parks commission, a body which the Board of Trade had assisted to bring into being. A further responsibility had been added to these commissioners by the gift of the Agricultural Park to the city by the family of the late Ignatius Cockshutt.

The trading-stamp system has also been done away with by the cooperation of the leading retail merchants of the city.

A special committee of the city council had been appointed to cooperate with a special committee of the Board of Trade, and had conferred with the Grand Trunk Railway authorities to obtain the G. T. R. through line via Brantford, besides discussing other matters between that railway and Brantford city. Everything seems to indicate that the G.T.R. will now put its line through Brantford on a reasonable basis.

The treasurer's report showed a balance on hand of $393.29 for the past year, the total receipts being $623.88 and the expenditures $250.59. The total surplus now on hand amounts to nearly $900, and it was recommended that steps should be taken to provide a new home with this money.

The following were elected by acclamation :

President—Mr. Lloyd Harris.
Vice-President—Mr. John Mann.
Secretary—Mr. Hately.

The following nominations were made for the council and committees. The election will take place next meeting :

Council—J. Ruddy, F. Leeming, T. H, Whitehead, J. Sanderson, J. Muir, C. H. Waterous, J. F. Schultz, D. J. Waterous, C. Cook, H. Yeigh, E. L. Goold, C. Grobb, A. K. Bunnell, J. S. Hamilton, H. Cockshutt, C. Duncan, W. F. Cockshutt.

Transportation—W. G. Elliott, C. F. Hodges, F. Grobb, D. B. Wood, G. C. Schultz, C. H. Waterous, J. Muir, T. Elliott, M. E. Harris, P. Buck, J. M. Shuttleworth, A. J. Olive.

Arbitration—R. W. Robertson, E. M. Shadbolt, J. Hale, J. Stanley, A. J. Wilkes, R. Butt, R. S. Schell, T. White, R. M. Fullerton, S. G. Read, W. F. Shannon, J. Nicholl, M. E. Harris, W. F. Patterson, James Sutherland, W. R. Sutherland, W. B. Wood.

City Improvement—Last year's board reelected.

Representative to Southern Fair Board—W. D. Schultz.

Messrs. Bunnell, Yeigh and Duncan were appointed to nominate the retail merchants' committee.

The meeting then adjourned.

THE QU'APPELLE BOARD.

At Qu'Appelle, N.W.T., the Board of Trade has been reorganized. At a recent meeting, the following officers were elected :

President—J. P. Beauchamp.
1st Vice-President—J. P. Creamer.
2nd Vice President—S. H. Caswell.
Secretary-Treasurer—J. C. Starr.

The board is at present making an effort to secure a chartered bank branch for the town.

CANADIAN APPLE TRADE.

According to Mr. Elmer Lick, one of the Dominion fruit inspectors for Ontario, as reported in The Mail and Empire of recent date, a good opportunity is coming for further cultivating the English apple market, and this Canadian exporters should not miss. Every indication seems to point to an exceptionally heavy crop of apples in 1902, after last year's light yield, and by our producers and dealers uniting to place this crop on the British market at a figure that will cover expenses, instead of holding off for high prices, Canadian apples would be within the reach of everybody. Eleven to thirteen shillings per barrel would be about the right selling price, and it would be the best advertisement that could be devised. The market for Canadian fruit would thus be greatly extended, and in future years a large trade would be insured.

TRADE CHAT.

THE schooner Nellie Thurston has been chartered by the Pacific Fish and Cold Storage Co., and is being fitted up at Nanaimo, B.C., for the halibut fishing trade.

W. A. Matison has purchased D. H. Stevenson's grocery and bakery at Norwich, Ont.

J. Oiser, general merchant, Jarrott's Corners, Ont., has exchanged his store for a farm.

Frederick Hamilton, general merchant, Port Credit, Ont., was united in wedlock one day last week to Miss Andrews, of Milton, Ont.

Frederick Magee, wholesale and retail general merchant, Port Elgin, N.B., has closed the retail branch and will only continue the wholesale business.

Under the direction of Dr. Archibald, Oswego, a glucose expert, the Prescott Starch Works, Brockville, Ont., have commenced manufacturing glucose.

It is stated that a company will locate large rolling mills at London, Ont., and an order has been placed for the purchase of 25 acres of land whereon to commence operations.

By prying open a front door with a chisel, thieves entered John Armstrong's general store at Brigden, Ont., and carried off $5 in cash and $150 worth of merchandise, consisting of razors, etc.

The new cigar factory on Sussex street, Ottawa, which has just commenced running, is being conducted as a branch of D. A. Davidson's Kingston factory. Sixty hands are being employed at the outset, and this number will gradually be increased as the business grows.

NEWFOUNDLAND HERRING FISHERY.

The herring fishery is just over at Bay of Islands and was the best for many years. Herring were fairly plentiful, and as much as $2.25 a basket was given by the Americans for frozen fish. Many fishermen realized $5 per bbl. on their catches, and 3c. per herring was paid when the schooners were anxious to get away. All the crews did well, but just before the last craft sailed one boat was paid $75 for what she held. This was a snap not often obtained. A quantity of gear, nets, etc., was lost in the recent gales, but the fishermen do not care now that the voyage is over, and will look forward to make enough next fall to buy another outfit.—Herald, St. John's, Nfld.

MAKES PICKLES . . .

Look better—taste better—keep better—adds quality and flavor to everything where first-class Vinegar can be used.

"IMPERIAL"

Our traveller will ask but a minute of your time to look at his samples. It will pay you handsomely.

wins the confidence of the housewife and pickle manufacturer. Will increase your Vinegar trade and profits.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS **TORONTO.**

CANADIAN WHEAT AND U. S. FLOUR MILLS.

LAST season's immense crop of wheat in the Canadian Northwest is seriously affecting the milling industry of the United States. On account of the limited capacity of the Canadian mills, this grain has been forced on the market at much lower prices than are paid for wheat on the other side, enabling foreign millers to buy it up, grind it into flour and sell it in competition with the Minneapolis article on the European markets at figures the latter cannot touch.

Another factor in the Canadian wheat's favor is its much better quality. This is evidenced by a recent report from the Chicago Grain Exchange regarding a large sample of Manitoba No. 2 Northern, which was attracting much attention on the market. It was clear, the only blemish being a slight bleaching, and grain men claimed that it looked about as well as wheat that was accepted as No. 1 Northern in Chicago. It was also offered at 6¼ to 6½c. cheaper than the Chicago No. 1 Northern.

To protect themselves, the only way that presents itself to the Minneapolis millers is to purchase the wheat in that city, grind it into flour and then reship it to Canada. At present, the only obstacle to this scheme is the import duty of 3c. per bushel at present imposed, but recent inquiries at the United States Revenue Department at Washington elicit the fact that there is ample authority in the laws of the Republic for grinding Manitoba wheat in bond in Minneapolis and exporting it when ground into flour. There are two laws covering this point. One was enacted in 1883, and provided for grinding Canadian wheat in the United States which is brought in wagons or other ordinary road vehicles. No duty is to be paid on this wheat, except for such portion as is retained by the miller as toll for grinding. The other law provides for a drawback of the duty paid on raw material imported from Canada or other foreign country manufactured in the United States and exported. One per cent. of this duty is retained by the Department for administration expenses. Regulations prepared by the Department to carry out this law provide that importers shall certify at the port of entry that such wheat is imported for manufacture and export. When the manufacturer of the product certifies to the facts, a rebate of 99 per cent. of the duty is allowed.

As the present state of the milling industry in the Republic is greatly affected, something will have quickly to be done, for there are immense quantities of Manitoba wheat yet to be moved. At Duluth alone there are in storage 4,000,000 to 6,000,000 bushels waiting the opening of navigation for export to Europe. And, if the Minneapolis mills decide to grind this wheat it will not be the first time that it has been done. It was tried away back in the late seventies, when some wheat grown on the Canadian side was brought into Minnesota and ground into flour. This experiment was successful in the one instance, as it proved that the wheat could be used. It was more a test of quality than anything else. But it was not shown that there were special advantages to be gained, and, indeed, a comparison of the product only served to prove the superiority of the choice Red River Valley wheat over any other. Conditions, of course, in the milling trade and in regard to wheat growing in Manitoba were so different that no comparison with the present time can be of value, but it is interesting to note that with sufficient difference in price it might be possible for the United States millers to go after the Manitoba wheat.

SPICE MILLS BURNED.

The Dominion Spice Mills, owned by Lyman & Sons, 44 Prince street, Montreal, were destroyed by fire, together with their stock and machinery, on February 13, about 2 o'clock in the morning. The total loss will probably reach $12,000 or $13,000. This loss is stated to be fully covered by insurance. By the prompt action of the firemen, who were quickly on the scene, the blaze was prevented from spreading to the surrounding structures.

Points of Interest

All along the line, wherever retail grocers have placed our new cereal **"Superior Breakfast Cream"** in stock, we are receiving renewed assurance of its superiority over other breakfast foods. But there is another **Point** besides that of merit that should interest you. It affords you a better margin of profit.

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Breakfast Cream" and "Superior Gluten Flour,"

Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

MENTAL WATERTIGHT COMPARTMENTS.

I THINK I am well within the mark in saying that everyone (including the writer) has his brain built upon the same principle as a modern steamship, namely, in watertight compartments. Every man has his mental limitations, which are frequently very narrow. People often speak of broad-minded men, but as a matter of fact the really broad- minded men are very few and far between. If people would only realize their limitations it would not be so bad, but the majority absolutely refuse to do so, and they are even proud of the water-tightness of some of the compartments of their brain, forgetting that, to carry on our metaphor, although the compartment may prevent the water from entering, it equally prevents the water already in that section of the brain from getting away.

THE BUSINESS MAN.

In the case of the business man who has risen from small beginnings and has reached his high position through continual concentration upon his work, the watertightness of the other compartments of the brain is often very apparent. In regard to business matters that man is as keen and as reasonable and as intelligent as anyone could wish for ; but get him on any other subject and he is like a child. Far be it from me to suggest that a man should not throw his whole heart and soul into the work that comes before him, but in his own interests he should devote some time to letting a little air into compartments of his brain which are outside business. Even if he has little leisure for really cultivating these compartments, he can at least let the water out and keep them

DRY AND WHOLESOME

and fit for use when the time comes. After all, business is not an end in itself ; money is not an end in itself ; worldly success is not an end in itself. All these things are only good in so far as they enable a man to make the best of life, and to get the best things out of the world that there are in it. We all know the story of the grocer who made a large fortune, and bought himself a splendid mansion, gave his children the best education money could purchase, and in the end found that he had

NOTHING IN COMMON

with it or them. Reading did not interest him ; art and music might as well have only existed on the planet Mars, as far as he was concerned ; and in the end he had a small room in that magnificent mansion fitted up like his old shop, and spent the day in weighing out tea and sugar to imaginary customers. That man's hard-won fortune was useless to him ; he would have been as happy—nay, happier—in his shop, struggling with the surrounding competition, and earning £5 to £6 per week. The man who has merely aimed at worldly success will find after a time that, if he attains his object, he can only sit and long, like Alexander, for fresh worlds to conquer. The attainment of the goal for that man is

A TERRIBLE MISFORTUNE.

Afterwards, for him, all real happiness in life has departed.

There is another aspect of the water tight compartment question, which is almost as important as the one I have just been expatiating upon. The man who has succeeded in one particular direction frequently considers that he is an equally good authority on matters of a totally different kind. A man makes money in the grocery trade, for instance, and forgetting that he has neither the knowledge nor the experience, expects to succeed equally well in building speculations or on the stock exchange. Or, he may take up some hobby, such as prints, or pictures, or old china, and forgetting that it is merely a hobby,

MAY TAKE HIMSELF SERIOUSLY

as a connoisseur in such matters ; wasting large sums of money in collecting worthless objects, and getting well laughed at by his neighbors.

An even commoner form of the same malady is, for a prosperous man of business to set out to do work connected with his business which can only be accomplished successfully by an expert. Take the drafting of circulars or advertisements, for example, the writing the description of his business, or designing of show-cards, or the arrangement of the facade of a new shop. All such matters had far better be left to those who have

GIVEN THEIR LIVES

to such work, although there is no reason why the business man should not use his judgment in seleeting the best man to do the work, nor why he should not study the work sufficiently to enable him to select that man. I have frequently seen good advertisements and good show-cards completely spoiled by the "finishing touches" which the proprietor has insisted upon making upon them. It is the business of the advertisement writer or the poster artist to know what is the most successful way of attracting the public, and his success in life depends upon his knowing it. His employer would do far better to leave the matter in the hands of the expert than to meddle with what he really does not understand.

Every man's mind has its water-tight compartments. In everything else he may be quite reasonable, and capable of forming a judgment or giving of one, but in these water-tight compartments he is careful to allow no air to enter and none of the water to escape. The

PECULIAR IDEAS

these compartments contain may relate to the particular manner of conducting a business, such as, that it is better to sell proprietary articles without profit, or to work 16 hours out of the 24, when the same amount of business could be done in half the time, or to anything else of a like nature. The water-tight compartments may contain ideas on politics or religion or anything else, but there they are ; nothing can get in and nothing can get out, and they are impervious to any argument short of a hatchet.—Grocery.

B.C. FRUITS IN ALBERTA.

(From Our Winnipeg Correspondent.)

AMONG the visitors to Winnipeg for the Chess Tournament is Mr. Morrison, manager of The Macpherson Fruit Co.'s branch at Calgary. He gives some very interesting data as to the experience of his house in handling fruit from the Okanagan district of British Columbia last fall, and, in fact, through the present winter.

In all about 35 to 40 cars of fruit were shipped from that district, and a very large part of it was consumed in Alberta. The kinds handled were peaches, plums, pears, crabs, apples, tomatoes, and onions. The fruit began to arrive at Calgary about the third week of August, and from that on to the close of the season ; the cars were well and carefully packed and arrived in first-class condition. The number of peaches received was small, the British Columbia people having a market in the Kootenay for about all they can raise. Of plums, the varieties received were Yellow Egg, Pond's Seedlings, Bradshaws, Grosse and Italian prunes and Columbias. These plums were large, finely formed, of delightful flavor, and thin in the skin with a small pit. They also arrived in perfect condition for reshipment for points north, south and east. The pears were equally satisfactory, the abundant sunshine having ripened them to soft yellow with a bloom and free from russett spots. The varieties received were Bartletts, Flemish Beauties, Clapp's Favorite, and for winter stock, Nelles and Beurre D'Anjou. These pears have kept very well ; they are full in flavor and very mellow. The crabapples were mainly of the Transcendent variety, and the coloring of this fruit is exceedingly beautiful. Of apples, the varieties shipped to Calgary were Spies, Baldwins, Greenings, Ben Davis, Spitzbergens, Wagoners, Gravensteins, Duchess and Wealthies. All these apples were good and the flavor quite equal to the apples of Ontario and Nova Scotia, and have shown good keeping qualities. The tomatoes were large, smooth and full flavored, and arrived in fine condition for reshipment.

The market in Alberta is as keen for fruit as Manitoba and Assiniboia, and the dealings this past season with British Columbia have certainly been most satisfactory. I can see no reason why the fruit from this district should not come to Manitoba points in just as good condition as Southern fruit and it is certainly much finer in flavor and much of it superior in appearance. A small amount of plums are being dried in the Okanagan district now, and no doubt this industry will increase.

THE BEET-SUGAR INDUSTRY.

ONTARIO BEET SUGAR ASSOCIATION.

THE third annual meeting of the Ontario Beet Sugar Association was held at the Walker House, Toronto, on February 13, with a good attendance from Wiarton, Berlin, Lindsay, Dresden and other points where the industry is to be located. Altogether, there were about 75 members present. President John Parry, of Dunnville, Ont., was chairman.

A difficulty that has recently arisen is the unexpected opposition shown by the Farmers' Institute delegates as shown in their addresses throughout the country. Several complaints regarding this were made, and F. H. Annis, of Whitby, thought that popular ignorance on the subject was well represented in the Institute organization.

A deputation was formed to wait on the Local Government to ask for men to be appointed who will cooperate with the Institute speakers in educating the farmers in such districts as were necessary. A liberal grant of money will also be asked for, to help the Association in its educational work. The deputation comprises John Parry, W. K. Snider, N. B. Gash, T. A. Smith, F. H. Annis, Hugh Blain, A. E. Flavelle, William Rickett (Newcastle), J. H. Walsh and D. H. Price.

A number of speeches were made on the prospects of the beet-sugar industry in this Province and much information was given on the cultivation of beets by men who had thoroughly studied the subject. It was stated that a good heavy soil with plenty of moisture, such as exists throughout the Niagara district, was best adapted for sugar beet culture.

The election of officers for the year was as follows :

President—John Parry, Dunnville.

Vice-Presidents—Hugh Blain, Toronto ; A. E. Flavelle, Lindsay ; W. K. Snider, Wiarton ; J. H. Walsh, Dresden ; T. A. Smith, Chatham.

Secretary-Treasurer—D. H. Price, Aylmer.

Honorary Solicitor—N. B. Gash, Toronto.

Executive Committee—J. C. Siemon, Wiarton ; J. M. Shuttleworth, Brantford ; T. H. G. Denne, Peterboro' ; L. J. Breithaupt, M.L.A., Berlin ; D. A. Jones, Beeton : H S. Cane, Newmarket ; J. R. McCullum, Welland ; S. J. Fox, M.L.A., Lindsay ; F. H. Annis, Whitby ; J. A. Davidson, Dresden ; W. D. Cargill, Cargill ; T. A. Auld, Amherstburg ; D. A. Gordon, Wallaceburg ; T. J. Ramsay, Dunnville ; B. B. Freeman, Wiarton ; James Fowler, Toronto.

A delegation is to wait on the Dominion Government to urge assistance either by a bounty or else by countervailing duties on bounty-fed sugar from Europe. It seems that at the present time the Michigan farmers are after the United States Congress for additional protection against bounty-fed sugar.

A MEETING AT THORNBURY.

Mayor Pedwell, of Thornbury, presided over a meeting held in that town recently in the interests of The Wiarton Beet Sugar Co. W. K. Snyder addressed those present on the profits to be derived from sugar beet growing, pointing out that farmers in his experience had realized from $45 to $90 per acre for their beets. He minutely explained the methods of planting, growing, pulling and marketing. A number of questions were asked and answered, and a number of farmers were induced to give beet growing a trial. It is said that the indications are that a large acreage may be secured in the locality around Thornbury.

THE CLERKS' NEW PRESIDENT.

Mr. Wm. Bail, the newly elected president of The Grocery Clerks' Association, Toronto, was born in that city about 22 years ago. He began the grocery business with J. Coutts, corner of Gerrard and Parliament streets, with whom he remained several years. He then went to H. F. Barker's, corner of Yonge and Agnes streets, where he is still employed.

W. BAIL
President Grocery Clerks' Association, Toronto.

Will is very popular, both with the customers of the store and with his fellow clerks. As corresponding secretary of the Clerks' Association last year, he was very faithful to his duties, working hard to advance the interests of the Association, and his associates were glad to honor him with the highest office in their control.

THE SOO CANAL 50 YEARS AGO.

The following is from The Toronto Globe of February 14, 1852 : "We observe that the Americans begin to move seriously in the work of building a canal at Sault Ste. Marie, and unless the enterprise is immediately undertaken on this side there seems every likelihood that they will proceed with it during the coming season. The work can be done infinitely better and cheaper on the Canadian side—and no one who looks at the rapidly increasing traffic of Lake Superior can doubt that it is the duty of our Government to take it up at once as a national undertaking and complete it with the utmost despatch. The highest estimated cost is but £70,000."

P. E. I. FRUIT GROWERS.

THE annual meeting of the Prince Edward Island Fruit Growers' Association was held at Charlottetown, P.E.I., on February 12, with a good attendance. D. P. Irving, vice-president, was in the chair. The president's address, which was read, stated his efforts to secure financial assistance from the Provincial Government. He had so far obtained from the Premier, the Hon Donald Farquharson, enough money to supply their immediate wants that were most pressing, and a sufficient sum had been placed in the estimates to enable them to keep their heads above water. The shortness of last season's apple and general fruit crop was unfortunate, but most gratifying was the increased number of new orchards being laid out and planted.

It was suggested that the Association publish a list of apples proved best for shipment to England. A series of meetings had been held in various sections of the Province last season by the Commissioner of Agriculture to give instruction in farming and the art of horticulture. But it was a pity that the Fruit Growers' Association had not been asked to name some of their members who could have found time to attend the meetings and speak on these subjects.

There was a discussion on the best varieties of apples suitable for growth on the Island, that was participated in by John Robertson, A. Moore, John Johnston and a number of others, from which some valuable information was elicited. For the information of those present, a report was read of J. C. Houghton & Co.'s returns from the consignment of apples sold in Liverpool.

J. Clark also read a paper on cranberry culture.

A number of varieties of apples produced in the Province were placed on exhibition and admired by those present. John Robertson's "Inkerman" and A. A. Moore's "Ben Davis" apples were perhaps the best. There were, however, a number of others almost equally as good. And not only apples, but pears and a number of small fruits can be grown in that insular Province for commercial purposes.

The Government was requested, in a resolution, to provide, or else endeavor to obtain cheaper, better and more direct ways of transportation for their fruit than they at present enjoy.

Rev. Father Burke is the new president of the Association, and Alfred Dewar the new secretary.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, *it's a staple !* It is the Salt of highest quality through and through.

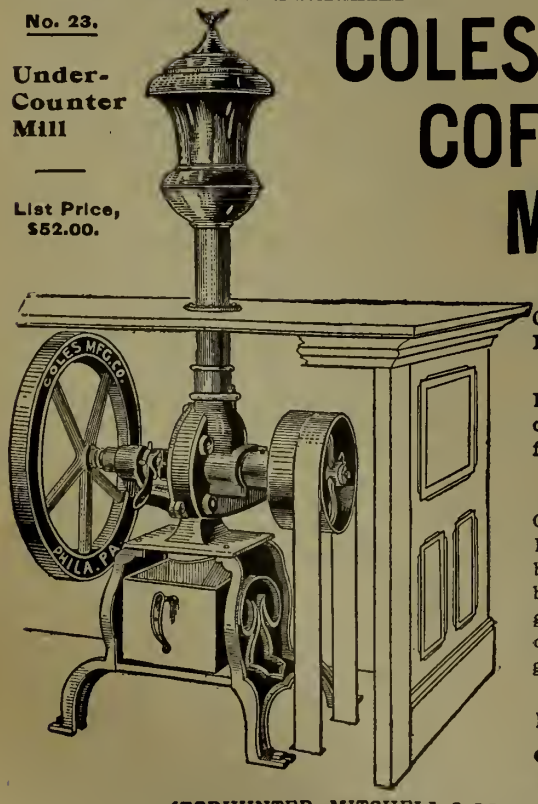
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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UNION WITH NEWFOUNDLAND THE REMEDY.

NO scheme for improving the navigation of the St. Lawrence can be complete until Newfoundland is properly guarded by lights and buoys. It would be like fastening the windows of a jeweller's store and leaving the main entrance unlocked.

The Herald, St. John's, Newfoundland, tells us Newfoundland can do nothing on account of her moribund condition financially; and, being outside the Dominion, the Dominion Government cannot spend money on doing what Newfoundland should do, but which she is financially unable to do.

When Avaugour, the new French Governor of Canada, in 1663 wrote home to France, he declared: "The St. Lawrence is the entrance to what may be made the greatest State in the world." While there was, perhaps, some exaggeration in what he said, we to-day have really more solid foundation than he had upon which to build up hopes of a great future for this country. Of recent years, however, the St. Lawrence route has by no means increased in popularity. Not because its importance is any less recognized. The country is, perhaps, less dependent upon the St. Lawrence route than it was years ago, when the railway facilities to and from Atlantic seaboard ports were not what they are to-day; but it is still the main highway to Canada from Europe, and always will be. What prevents it from enjoying the popularity it should and of attracting the traffic its extent and importance warrants, is that there is not a sufficiency of lights and buoys to properly guard it.

The St. Lawrence is no more dangerous in its natural condition than other similar routes; but the trouble is that the same efforts have not been put forth to put it in as high a state of efficiency as have been made on some river routes in other parts of the world.

We do not for one moment mean to infer that the Canadian authorities have done but little. On the contrary, they have done a great deal; but the trouble is, a great deal more yet remains to be done. And, unfortunately, the difficulty of making the necessary improvements is made all the greater by the matter being in the hands of two countries, for such Canada and Newfoundland really are, instead of one.

This is one among other things that would be facilitated by Newfoundland and Canada becoming one.

LOWER PRICES ON WOODENWARE

A REDUCTION has been made in the prices of woodenware. Pails are down 10c. and tubs 50c. The new and the old prices in Toronto are as follows on the lines of most interest to the grocery trade:

Pails, No. 1, 2-hoop	$1 55	$1 65
Pails, No. 1, 3-hoop	1 70	1 80
Pails, half and covers	1 60	1 70
Pails, quarter, jam and covers	1 10	1 20
Pails, candy and covers	2 40	2 75
Tubs, No. 0	8 50	9 00
Tubs, No. 1	7 00	7 50
Tubs, No. 2	6 00	6 50
Tubs, No. 3	5 25	5 75

The cause of the reduction is understood to be the competition of woodenware from the United States.

The imports of tubs and pails into Canada are not large, for, taking all classes, including churns, washboards, pounders, rolling pins, as well as pails and tubs, the value was only $60,291 in 1901 and $43,738 in 1900.

The Customs duty on woodenware is 20 per cent.

THE GROCERY TRADE UNREPRESENTED

IN regard to the recent elections to the council of the Montreal Board of Trade, in which a prominent representative of the grocery trade of the city was defeated, the Wholesale Grocers' Association of Montreal last week submitted the following resolution to the council:

That the members of the Wholesale Grocers' Association hereby express their regret at the result of the recent elections to the council of the Board of Trade, inasmuch as there is now no representative of the wholesale grocery trade on the council; that, considering the importance of the grocery business as a factor in the trade of the city and port of Montreal, it is to be deplored that it is left without a voice in the affairs of the board.

The reply of the council was to the effect that, although they had had nothing to do with the elections, they believed that members should be elected for their "general ability and knowledge of the commercial requirements of the city," and not as representing any particular class of trade.

Of course, there can be nothing further done at present. But the grocery business of Montreal is a very large one—one of the most important branches of trade in the city—and it is generally thought that there should be someone on the council who would be competent to look after its interests. It may be that, as far as other lines of business go, the gentlemen who compose the council of the Board of Trade have a full "knowledge of the commercial requirements of the city," as the council puts it, but they lack a good deal of a complete knowledge of the city's requirements by being ignorant of the grocery business.

The defeated candidate was a business man of the highest standing and ability, and, even apart from his own particular line of business, would have made a valuable member of the council, for it is difficult to find a business man whose interests are more varied or whose work brings him into contact with a greater number of other trades and commercial conditions than the wholesale grocer. The council did certainly not gain anything in prestige by the defeat of this gentleman, and we believe it has lost in actual usefulness in the city's business affairs.

AVOID TOO MANY SUGAR FACTORIES.

WHILE several sections in Ontario, by soil and climate appear to be eminently fitted for the production of beet sugar, it should not be forgotten that it is possible to cripple the industry by creating an excess of factories. Already there are evidences of this possibility, for there are few municipalities in the Province of Ontario in which some effort is not being made to create an agitation in favor of the establishing of a local factory.

It is quite true that Canada imports nearly 337,000,000 lb. of sugar, but it is idle to think that the advent of the domestic-made article is to be followed by an almost immediate departure of the foreign product.

Foreign sugar will for some time, at any rate, prove the main source of our supply. And whatever cane sugars we use we shall, of course, for all time have to import. Last year we imported over 37,000,000 lb. of sugar from the cane-producing countries, not allowing anything for the proportion of cane that might have been in the 17,000,000 lb. of sugar we brought in from the United States. Should Canada successfully negotiate commercial treaties with the British West Indies and the Australian Commonwealth, it would certainly result in an increase in the importation of cane sugar. And then it must not be forgotten that of recent years the efforts of scientists and others have not been concentrated upon devising newer and more economical methods of producing and refining cane sugar. It is upon beet sugars that their efforts in this direction have been centred.

While, as we have already said, we believe the beet-sugar industry can be made profitable in Ontario, the fact has yet to be demonstrated that it will be profitable. Factories are being erected, but the experimental stage, when the sugar is actually being made, has not yet been reached.

There is nothing wrong in the ambition of certain localities to possess a beet-sugar factory. On the contrary, it is commendable. But it is a mistake to allow ambition to override business commonsense, as there seems to be a decided disposition to do.

If all the factories that are now being floated are actually erected, we feel certain that some of them will prove financial failures. What this would mean is obvious: it would mean not only great loss to the localities which had given them public and private assistance, but, what would undoubtedly be worse, would tend to destroy the faith of capitalists in the possibilities of the industry. At present the possibilities are bright. Do not let us destroy them.

One thing must not be overlooked, and that is that some of those who are actively promoting the beet-sugar industry are men whose chief interest lies in the sale of machinery with which the factories would be equipped.

BETTER TEA MARKET IN LONDON.

Cable advices report a slight improvement at the auction in London on Tuesday, February 18, of Indian and Ceylon teas. No particulars beyond this are to hand.

It will be remembered that, for several weeks prior to this, the London tea market has ruled weak and lower, owing to the heavier auctions. These heavier auctions, in turn, are due to the fact that the arrangement that had existed for several months, whereby the quantity placed on the market was regulated, had been discontinued.

A STRINGENT OLEOMARGARINE BILL.

A BILL to regulate the oleomargarine industry has just been adopted by the United States House of Representatives. It makes oleomargarine or imitation butter or cheese transported into any State or Territory for use, sale or consumption therein subject to the laws of such State or Territory, notwithstanding that it may be introduced in original packages, and imposes a tax of 10c. per lb. on oleomargarine made in imitation of "butter of any shade of yellow." When not made in such imitation the tax is reduced to one-fourth of 1c. per lb.

The second section is intended to prevent dealers, hotel proprietors, restaurant and boarding-house keepers from coloring the uncolored article, by making any person who colors the product and then sells or furnishes it to others a manufacturer within the meaning of the Act. Penalties for violation of the Act are a fine of not less than $50 nor more than $500 and imprisonment for not less than 30 days nor more than six months.

In Canada, the manufacture and sale of oleomargarine is prohibited, and has been for about 20 years. The prohibitive Act reads as follows :

No oleomargarine, butterine or other substitute for butter, manufactured from any animal substance other than milk, shall be manufactured in Canada, or sold therein, and any person who contravenes the provisions of this Act in any manner whatsoever shall incur a penalty not exceeding $400 and not less than $200, and in default of payment shall be liable to imprisonment for a term not exceeding 12 months and not less than three months.

DROPS FROM THE EDITOR'S PEN.

Character is essential before credit is procurable.

Poor clerks sometimes drive away good customers.

He who saves his discounts is not likely to lose his business.

A HEAVY FAILURE.

The following are the assets and liabilities of John Lavallee, wholesale general merchant, St. Charles de Bellechasse, Que., who assigned on Thursday, February 13:

ASSETS.	
Stock on hand, about	$25,0 0 00
Horses, carriages, etc	500 00
Fixtures in store	500 0
Bills receivable	37,000 00
Real estate	5,700 00
Total	$68,700 00
LIABILITIES.	
J. B. Renaud & Cie, Quebec	$29,120 44
Thibeaudeau, Freres & Cie, Quebec	6,150 37
Drouin, Freres & Cie, Quebec	1,711 57
Renaud & Cie, Quebec	1,120 62
The Rock City Tobacco Co., Quebec	1,148 10
J. Arthur Paquet, Quebec	1,012 83
Whitehead & Turner, Quebec	710 40
The Chinic Hardware Co., Quebec	722 27
A. Joseph & Sons, Quebec	621 36
J. A. Gagnon, Quebec	339 20
B. Houde & Cie, Quebec	284 80
O. L. Richardson & Sons, Quebec	277 43
Parisian Corset Co., Quebec	82 65
Quebec Paper Bag Co., Quebec	39 32
The Gault Bros. Co., Montreal	9,227 52
The Canada Hardware Co. (guaranteed) Montreal	6,420 27
The Thos. Davidson Mfg. Co., Montreal	822 24
Kearney Bros., Montreal	586 35
J. Finley & Son, Montreal	540 54
James Coristine & Co., Montreal	520 10
The Lang Mfg. Co., Montreal	499 29
The Imperial Oil Co., Montreal	482 83
J. G. McKenzie & Co., Montreal	440 50
P. S. Doyle & Co., Montreal	403 47
Hodgson, Sumner & Co., Montreal	377 77
I. L. Michalson & Sons, Montreal	254 15
Sieyes, Genin & Cie, Montreal	232 00
Wortman & Ward, Montreal	226 68
The Waltham Shoe Co., Montreal	100 63
Lyman, Sons & Co., Montreal	53 78
R. S. Williams, Montreal	23 32
P. Kyle, Montreal	12 02
The Empire Shirt Co., Montreal	9 23
L. Gravel, Montreal	6 28
Wm. Harland & Co., Toronto	247 64
Pugsley, Dingman & Co., Toronto	240 10
Blue Ribbon Tea Co., Toronto	61 00
D. Conboy, Toronto	29 00
Josiah Fowler, St. John, N.B.	506 17
Gananoque Spring Co., Gananoque, Ont.	416 51
J. B. Armstrong Mfg. Co., Guelph, Ont.	394 14
Naz. Turcotte & Cie., Quebec	246 50
The R. H. Smith Co., St. Catharines, Ont.	232 22
The Joliette Tobacco Co., Joliette	229 09
The James Smart Mfg. Co., Brockville, Ont.	223 18
Total	$67,856 59
INDIRECT CLAIM.	
Peoples Bank of Halifax, Levis	6,425 00
MORTGAGE.	
John T. Ross, Quebec	3,000 00
Total	$77,281 59

TRADE IN COUNTRIES OTHER THAN OUR OWN.

PROVINCIAL currants have quite unexpectedly declined 1s. per cwt., and a large business has been done at the reduction. The reduced quotations, however, are by no means general, and cannot be repeated. The statistical position of the article is in no way changed, and the latest reports from Greece would tend to show that holders, although not selling freely, are not at all inclined to accept lower prices, the difference in the market value between the two countries being now about 1s. 6d. per cwt. in favor of London. Such a position will not, of course, exist for any length of time, and the Greek market will either have to give way, or the London market appreciate in value. It would appear to be a desirable time for purchasers, who intend to operate in the near future, to give immediate attention to the matter, as it is evident from the tone of the Greek merchants that they do not intend to give way on their general stocks, or to follow the lead of the sellers of this week, which they claim has been brought about by financial reasons. —Produce Markets' Review, February 1.

CALIFORNIAN FRUIT SHIPMENTS.

Coast advices state: "The railroad company reports a shipment from the Santa Clara Valley for the month of January of 200 carloads of cured fruit, mostly prunes. The crop of 1901 is closely sold up, and with the stocks of 1900 all in the hands of dealers buyers are looking for a firm, steady market. It is estimated that the entire holdings of prunes in the State are not over 550 carloads. There is no doubt that the next crop will find a bare market so far as this Coast is concerned."

CANNED SALMON IN THE UNITED STATES.

Referring to salmon, The Trade Journal says: "There is more inquiry for England. It is stated that English buyers have operated some in the New York market for early wants. Berth room by steamer hence to Liverpool is the same as charged by sail. Steamers leave every two weeks. Some of the local trade has been taking blocks of 500 cases of Alaska medium reds. The Orient has been a fair buyer so far this season. Active preparations are being made for the coming season. There will be an increase in the number of canneries on Puget Sound and also in Alaska, while some of the others will be enlarged.

CANNED SALMON IN LONDON.

There has again been a good country demand for salmon, and prices for the lower grades show an advance of 3 to 1½d. per case for the week. It is anticipated that, with the low prices now ruling for this article, a considerable increase in the consumption will take place, and there is every probability of retailers once more making this their leading line.—Produce Markets' Review.

CANNED TOMATOES IN BALTIMORE.

Standard tomatoes have taken a slight advance on lowest quotations in this market and are now $1.22½ to $1.25. Aside from the slight interest shown in future tomatoes, there is nothing to report, but a dull market. Buyers are placing small orders for absolute necessity, and buying dozen case lots.—The Trade, Baltimore, Md.

THE OTTAWA ASSOCIATION.

Editor CANADIAN GROCER,—I am glad that my few remarks which you inserted in last week's issue of THE CANADIAN GROCER have moved "Grocer" to reply. In this respect my letter fulfilled its mission as "Grocer" "put up" exactly what was desired, and since my "words, words" and "orotorical fireworks" (?) have drawn from "Grocer" an almost specific charge, I will promise to discharge no more, neither will we try to eat up "Grocer," who it would appear is an aged game seriously. "Grocer's" opinions in regard to the case he cites coincide exactly with mine, while some, at least, in our Association differ from us. Strictly speaking, I adhere to my implied impression in my last letter—that the case cited should be characterized a huge inconsistency, and I have so expressed myself to the gentleman indicated by "Grocer." I think it is safe to say that a majority of our members deprecate his price-cutting system of drawing trade, yet "great bodies move slowly," and while it is true that majorities rule, it is not always wise in such cases for even the Ottawa Grocers' Association to be severe in discipline in its infancy. "Moral suasion"—that is the remedy we are experimenting with—dealing gently with the erring one—but, if moral suasion fail, when we grow older and stronger, then, in such cases ! ! !

I am glad "Grocer" "put up" this case as he has, and now I would again, as one of those who assisted in starting the Association, invite him to "put up" again —this time his name as a member, together with the necessary fee and his assistance, and try, as he says, he would like to "Do us some good." Such men as that all wish to have in our ranks.

One inconsistent critic and one inconsistent member are bad for our Association. So come along friend "Grocer", and of the two wrongs we may make a right.

As this discussion prolonged cannot be of much profit to THE CANADIAN GROCER, I will close my part of it by asking that this final invitation to friend "Grocer" be inserted in your columns.

LESSER LIGHT.

A PROGRESSIVE GROCER.

One of Montreal's best known retail grocers, Mr. John Robertson, of John Robertson & Son, 12 Phillips Square, has been compelled on account of a growing business to take up new premises at 2257 St. Catherine street, where a store is being remodelled and fitted up in the most modern manner. Mr. Robertson, though not an old man, has been doing business for thirty-two years at his place on Phillips Square, and is known as one of the most successful business men of the city.

ILLEGALLY PACKED APPLES.

W. A. McKinnon, chief fruit inspector for the Dominion, had Eben James, an apple exporter, in the Toronto Police Court on February 17 on a charge of falsely facing 18 barrels of apples. The big ones were packed on top, the little ones below.

Evidence was submitted to prove that the apples in question had been packed in Western Ontario by farmers last October and Mr. James was simply an intermediary. The Government officer whose duty it was to enforce the Fruit Act came across eight barrels which Mr. James had sold and 10 barrels more were found in storage at White & Co.'s.

Considerable argument and evidence was put in, but the magistrate imposed the minimum fine of 25c. per barrel on 18 barrels. No costs were added.

MR. FULLER MARRIED.

At St. Paul's Church, Montreal, on Wednesday, February 19, Mr. Henry J. Fuller, manager of The Fairbank Company, was married to Miss Nancy Archibald, daughter of the Hon. Mr. Justice Archibald, the Rev. James Barclay, D.D., performing the ceremony. After the wedding, which was a very pretty one, a reception was held at the residence of the bride's parents on Mackay street.

Mr. and Mrs. Fuller left in the evening for an extended tour through the Southern States and California.

WORKING NIGHT AND DAY.

Messrs. S. H. Ewing & Son, Montreal, report that their cork factory is working night and day in order to catch up with orders. The demand for corks, Messrs. Ewing state, is exceptionally brisk this season, and they therefore would ask their customers to bear with them for a time, and assure the trade that they are doing their utmost to fill orders as promptly as possible.

Mr. A. B. McDougall, general merchant, of Omagh, Ont., was in Toronto last week, and called on THE GROCER.

Felix Eugene Turcotte and Jos. Eugene Phillippe Bazin, who have been conducting a wholesale grocery and liquor business at Quebec, under the style of Nazaire Turcotte & Cie since January 1, 1902, have registered partnership. In a former issue we erroneously said their place of business was Montreal.

"Don't Be An Ostrich"

By closing your eyes to the dangerous belief that Japan Teas are here to stay.

We could show you volumes of "conclusive" evidence to the contrary, and in direct favor of **"SALADA"** Ceylon Green Tea, that would prove "An Eye Opener."

It's "Purity" against "Impurity." You know what the outcome of this **"must"** mean.

But of course you know all about such a subject. **You aren't an "Ostrich" are you?**

Black or Uncolored Ceylon Green—Both "Salada" brand—Both Lead Packets only.

Wholesale Depots—**Toronto, Montreal.**

Have you seen our new THREE-POUND CANISTER of First Quality Laundry Starch?

IT IS A GILT-EDGED BEAUTY.

And the quality of the goods inside is even superior to the package.

THE BRANTFORD STARCH WORKS, Limited

BRANTFORD, ONT.

ENGLISH TEA

This is a very high-class Biscuit, suitable for the best trade, and worthy a place on the King's table.

We are just putting it on the market. It is not a cheap Biscuit by any means. If you are doing a nice trade you will have a ready sale for it. If not, ——

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 20, 1902.

GROCERIES.

IN staples, business is fair for this time of the year, but there is very little demand for specialities, and generally speaking the wholesale trade is rather dull. The past week has been unmarked by any particularly striking feature, either in regard to any actual business or to prices. The canned-goods situation remains much about the same as a week ago, the movement being fair in both vegetables and fish. Coffees are quiet with the primary markets still irregular and weak. In spices, the strength of pepper is still the feature. In teas a fair trade is being done, but the weakness of the outside markets causes buyers to hold off to some extent. Syrups and molasses are meeting with a fair demand. Sugar is dull, although the tone of the market is a little firmer, but without actual changes in prices as far as the local market is concerned. Currants are rather easier in the primary market, but locally, there is no change. Prunes continue in good demand, and there is a moderate business being done in evaporated apricots and peaches. The shipment of Valencia raisins, due to arrive a week ago, has not, up to the time of writing, yet reached this market, and in the meantime, wholesalers are buying from each other in order to fill orders.

CANNED GOODS.

While buying is only of a hand-to-mouth character in tomatoes, there is a fair business being done. Stocks, in both retailers' and wholesalers' hands are light and prices are firm. The ruling quotations are 90 to 95c., but these are being shaded occasionally in order to meet competition. Peas are getting scarce, particularly extra sifted, which are practically cleaned up. Ordinary quality is quoted at 80 to 85c., and extra sifted at $1.25. There is a fair demand for peas at 75 to 80c., for ordinary brands. There is, perhaps, a little more demand for canned fruits, but business in this line is still very light. There is a fair demand for sardines, canned haddies, and herrings, and there is a little movement in lobsters. A further slight improvement is to be noted in the demand for canned salmon, and trade in this line is fairly good for this time of the year. We quote: Fraser river sockeye, $1.42½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15.

COFFEES.

The outside coffee markets are still weak and unsettled, owing to the heavy receipts of Brazilian coffee at Rio and Santos. Locally, there is, perhaps, a little more doing in Rio coffee, but the volume of business is still small. Roasted coffees are still meeting with a fair demand. The ruling prices on green Rio are as follows: No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 8¾c.; No. 3, 10 to 12c.

SPICES.

Pepper is holding very firm. Ginger is a little easier, but advices from the primary markets express the opinion that prices for the coming summer will rule higher than at present. Cloves are without change. Nutmegs are firm and ½ to 1c. higher in the primary market. Locally, the spice trade is fair, for this time of the year.

RICE AND TAPIOCA.

Business in rice, tapioca, and sago is fairly good. Mail advices from the primary markets report Patna and Japan rices firm, and in the expectation of higher prices urge their customers to

See pages 35 and 36 for Toronto, Montreal, and St. John prices current.

place their orders now. Locally, we quote: B rice, 3¼c.; Japan, 5½c. to 6c.; sago, 4c.; tapioca, 4c.

SUGAR.

While both wholesalers and retailers are buying sparingly, there is a firmer tone in the market than there was a week ago. The raw sugar market in Europe is steady. In New York last week there was a slight decline in raw sugar, and at present the market there is at a standstill, and neither brokers or importers are testing the market by offering sugar. They have no supplies on hand which they are anxious to market. It is understood, however, that refiners are still buyers on the basis of 3⅝c., 3⅛c. and 2 7-8c. for the three standard grades of raw sugar. The receipts of raw sugar in the United States last week were larger than for some time, being 31,177 tons, while the meltings were 27,000 tons. The total stock, last week, in the four United States ports was 85,232 tons against 128,143 tons the same time last year. The total stocks at the close of last week in Europe and America were 3,502,232 tons against 2,562,393 tons a year ago. In New York, on Monday, all the refiners raised their list-price 5 points, making the basis for granulated $4.80. In Canada no change has been made in prices, but the tone of the market is naturally a little healthier than it was, although no one appears to have any great confidence in the situation.

SYRUPS AND MOLASSES.

There is a fairly good trade being done in both syrups and molasses. Advices from New Orleans say that receipts there are light, and that the market continues firm as to price. Our quotations are now as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 37c. for bright; molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

Some of the brokers on the local market have been doing a fairly good business this week in Ceylon teas, particularly in good medium pekoes on importation account. At the present time importers appear to be able to buy at better advantage in the London market, and the chief business being done is chiefly on that account. These transactions, however, are largely confined to the package tea houses. There has been a little done in Japan teas on spot, but business in this line is quiet on the whole. In Ceylon greens, sales of fine grades are improving. The demand for the cheaper leaf is good, but this description is practically unobtainable. No China green teas are now in first hands, and there are very few in second hands. Mail advices from London, Eng., under date of February 7, say that the sales of Indian teas were rather heavy at the auction and a further decline took place in all grades. Common teas were ¼d. lower and medium descriptions about ½d. The average price at the sales for the week was 7 2-3d. against 6¾d. last year. There was also an easier tone in regard to Ceylon teas, medium grades falling ¼ to ½d. per lb., and common grades were also weaker. The average price was 6.59d. against 7.31d. the same week a year ago.

FOREIGN DRIED FRUITS.

CURRANTS.—Advices from Greece still indicate an easy market. During the week some business has been done on importation account, and there is a good demand from the retail trade. Prices rule as before: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—The shipment of Valencia raisins for this market, due to arrive last week, has not, up to the time of writing, come to hand. The steamship Ontanada, with the fruit on board, arrived in New York about two weeks ago, but, as we have already pointed out, it has not yet arrived here. In the meantime, a scarcity is being experienced, and the local wholesalers are buying from one another in order to fill orders. Advices from W. Rogers & Co., Denia, say that there are only about 200 tons of raisins left in Spain, and that these were held at too high a price to allow business to be done on Canadian account. Prices, locally, are steady at 6½ to 7c. for standard brands of selected.

SULTANA RAISINS.—There is not much being done. Prices rule at from 8½ to 12c. Advices from the primary market confirm what has already been said

as to the exhaustion of the supply of fine fruit.

PRUNES.—These are still selling freely, and the tone of the market continues firm. Our quotations are as follows: Californian prunes, 100-110's, 5c. ; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—Very little is being done. We quote : Hallowees at 4¼ to 4¾c., and Sairs at 4 to 4½c., according to quality.

CALIFORNIAN EVAPORATED FRUITS —The demand for apricots and peaches continues fairly good. We quote as follows : Apricots, in 25-lb. boxes, 13 to 16c., according to quality, and peaches, 11 to 13c.

GREEN FRUITS.

The cold weather makes trade quiet. The bulk of the movement is in Californian and Valencia oranges, while Mexicans are scarce. Apples are moving slowly and the prices for them are weaker. Cranberries are scarce, but there is a poor demand for them, so the prices remain unchanged. Marmalade or Malaga orages are now more plentiful, and are down to $3 by the case. a fall of from 25 to 50c. Pineapples are quiet, and there is a small trade being done in Southern cucumbers and Spanish onions. We quote: Oranges, marmalade, $3 per case; Tangerine or kid glove, $8 to $9 per strip, or $4 to $4.50 per half strip ; Floridas, $3 to $3.25 per box ; Mexicans, $2.25 per box ; Californian navels, $3.25 to $3.75 per box; Valencias, $3.75 to $5.50 per case; apples, $3.50 to $5 per bbl.; grape fruit, $3.50 to $5 per box ; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands ; pineapples, 25 to 35c. each by the case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50 ; small crates, $1.10.

VEGETABLES.

Increased quantities of hothouse stuff are being placed on the market, and prices are being correspondingly reduced. Rhubarb is 50c. per dozen, radishes 10c. and lettuce 10 to 15c. per bunch lower. Potatoes are scarcer, and the prices are firmer. We quote : Green onions, 10 to 15c. per doz.; rhubarb, 75c. to $1 per doz.; carrots, parsnips and beets, 20c. per peck ; turnips, 15c. per peck and 35c. per bag; lettuce, 25 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c. ; red cabbage, No. 1, 5 to 10c.; cabbage, 40 to 60c. per doz.; dry onions, $1 to $1.25 per bag ; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—More fresh eggs are now coming in, and the price has declined another 1c. Greater receipts of eggs are looked for from this out. We quote : Strictly fresh, 24 to 25c.; held fresh, 20 to 22c.; cold-stored, 19 to 20c., and limed, 17 to 19c. per doz.

BEANS—The trade still continues good, and prices are firm. We quote : Choice hand-picked, $1.70 to $1 85 ; prime, $1.40 to $1.60 per bush.

HONEY — The demand is steady, and trade is good. We quote : Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES — The quietness in dried apples is very pronounced, but evaporated are in good demand and the prices for the latter are firm. We quote : Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—Prices have gone up 2 to 3c. per bag in carlots, owing to a slight slackening in the receipts. We now quote potatoes at 63 to 65c. per bag on the track, and 75 to 80c. in less quantities.

BUTTER AND CHEESE.

BUTTER — The better loads and more favorable weather have had the effect of increasing the arrivals of butter, but the prices still keep steady. The demand for choice lots is brisk. Medium-grade tubs are lower. We quote : Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE — The market still continues strong and prices are unchanged. The local trade is good and the demand for export shows indications of being brisk, making cheese men confident of a big season's business. We quote cheese at 10½ to 10¾c., and twins at 11c. in small lots, while greater quantities are worth 10 to 10½c.

POULTRY.

DRESSED POULTRY—Turkeys are more numerous, but the prices are firmer, having advanced 1c. A number of frozen birds are being offered at 9 to 10c. Very few chickens have been received, while the receipts of ducks and geese are practically nothing and prices quoted for them are only nominal. We quote : Chickens, 50 to 90c. per pair; ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb. ; turkeys, 11 to 13c.

LIVE POULTRY—Business in live poultry is practically at a standstill, partly owing to the severe weather and partly because the surplus of chicken and fowl has been practically drained out of the country before this. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

Recent frosts in Baltimore, Md., have affected the oyster catch to such an extent that exporters have only been able to half fill their orders lately, causing them to advance here 25 to 50c. per pail. They are now worth in Baltimore $1.25 per wine gal., which is equivalent to about $1.50 imperial. The stocks of some lines of fish are growing quite low, and so trout have advanced ½c.; halibut, 4 to 5c.; perch, 1c., and B. C. frozen salmon, 2c. per lb. We quote : Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring; 4 to 5c.; trout, 7½c.; halibut, 10 to 15c.; haddock, 5c. per lb,; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herrings, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25 ; finnan haddie, 6½ to 7c. ; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt. ; flitched cod, $5.50 to $6 ; boneless cod, in bricks, 4½ to 5½c. per lb. ; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box ; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $7.25 to $7.50 per large pail, or $4 50 per small pail ; selects, $4.75 to $5 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN — The movement of Manitoba and Northwestern wheat is small, owing to the limited supply of cars. The prices are unchanged at 87c. per bush. for No. 1 Manitoba hard wheat, 83c. for No. 1 Northern and 80c. for No. 2 Northern grinding in transit Sarnia, or 1c. less than these prices for Toronto and west. On the local market the receipts have been light, and white and red Ontario wheat is 1c., goose ½c., oats 1c. and buckwheat 2c. higher. We quote prices paid by buyers on the street : White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c. ; oats, 46 to 47c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—Trade continues to improve, and the market is steady. We quote : Ontario patents, in bags, $3.70 to $3.80 ; Hungarian patents, $4.05 ; Manitoba bakers', $3.80;

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

BUTTER TUBS AND BOXES

FOR SPRING SHIPMENT.

Spruce Tubs—30 and 50-lb. F.O.B. Factory Quebec.
56-lb. Boxes with 2 Wire Fasteners. F.O.B. Toronto.
Write us stating how many you want.
We will quote you CLOSE PRICES.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.
References: Imperial Bank of Canada, Yonge St.
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Butter Cheese
Eggs Poultry
Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
61 Front Street East, Toronto.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

straight roller, $3.40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—There are indications that the demand for rolled oats and oatmeal, which has been slack during the past two months, will shortly improve, as the stocks which dealers bought up in anticipation of a rise are becoming lighter. Prices are firm. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.05; standard rolled oats in carlots on track here, $4.80; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100 lb. bbls.; cornmeal, $3 75; split peas, $4 75; pot barley, $4.50, in 196 lb. bbls.

HIDES, SKINS AND WOOL.

The market is steady and prices are about the same as last week. The trade still continues moderate. We quote what buyers pay on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The close of the export season for red clover has resulted in a slight decline of 20c. per bushel in that article. Alsike, on the other hand, is quite brisk, and prices have been advanced 50c. per bushel. Timothy is quiet. As usual, a little more will be paid for extra fine lots. We quote buying price at outside points: Red clover, $4.50 to $4.60; alsike, $7 to $8, and timothy, $2.50 to $3 25 per bush.

MARKET NOTES.

Oysters have advanced 25 to 50 cents per pail.

Malaga or marmalade oranges are down 25 to 50 cents per box.

Fresh eggs are 1c. per dozen lower. Dressed turkeys are 1 to 2c. per lb. higher.

Red clover has fallen 20c. per bushel, while alsike has been advanced 50c.

Red and white Ontario wheat is 1c., goose wheat, ½c.; oats, 1c., and buck wheat, 2c. higher.

The price of fresh trout has been advanced ½c., halibut, 4 to 5c.; perch 1c., and B. C. frozen salmon, 2c. per lb.

PERSONAL MENTION.

Mr. John T. James, general merchant, Bridgeburg, Ont., was in Toronto on Wednesday.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited
Are sold by all the Leading Wholesale Houses:
CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN
TO OFFER IN CAR LOTS,
—Correspond with—
R. W. HANNAH
Board of Trade, - TORONTO

FISH FOR LENTEN SEASON
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

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P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
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Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS
I
DISTRIBUTE CARS FROM WINNIPEG.
TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
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Wholesale Commission Merchant and Broker,
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Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, February 20, 1902.

GROCERIES.

THE only feature of this week's market that is causing wholesale grocers any uneasiness is the scarcity of green cod. There are practically none of the larger or medium sizes, and as the demand for this fish is always great during Lent, jobbers are missing a good thing. Buyers have to fall back on the small sizes, and at the rate these are going out there may be a scarcity of them also before long. Prime white pea beans have weakened somewhat. They are quoted now at $1.40 to $1.50 per bushel. Better prices can be obtained by retailers on wooden ware, the United Factories, which manufacture these goods, having decided to grant a special trade discount to all buyers of carload lots. The market is practically bare of small cheese. Sisal rope is ½c. higher, and buckwheat, for which there is a good demand, is rather scarce.

SUGAR.

Local quotations on sugar remain unchanged. Granulated is worth $3.90 and yellows, $3.15 to $3.80. An advance of 5c. has taken place on the New York market, but this has not affected the market here, nor will it. Another advance of 5c., however, would likely send up prices here also. Business is still rather quiet.

TEAS.

There is a fair demand for teas, for the season, and prices are firm all around. Japans and gunpowders are moving out fairly well. There are almost no low-grade Japans on the market. Ceylon green teas have advanced 1c. per lb. all round. Shipments of the new crop are now on the way to this market, and their arrival will likely make a change in prices. Reports from the London market state that The Indian Tea Association has taken up the subject of restricting the output during 1902. A yield equal to that of the current season could be handled at a similar level of prices, and might possibly tend to an improvement, while a large increase in the production would bring about very low prices, which are not satisfactory to any section of the trade. The quality of Ceylon teas offered in January, was, in many cases, inferior to that offered in the same period last year, and though there were 31,000 packages less offered, the quotations were lower. High prices were obtained for choice qualities of broken pekoes. Eleven thousand packages of Java teas were offered, and quotations on the lower grades showed some weakness. China teas, in the common grades, were in poor demand. Green teas continued firm.

SYRUPS.

The Lenten season has stimulated the demand for syrups, and jobbers report an active demand. There is nothing new in prices, which continue firm. We quote corn syrups as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The demand for molasses has also much improved. The market remains firm. Barbados is worth 29c.; Antigua, in single puncheons, 24c.

CANNED GOODS.

There is a good demand generally. Canadian "Fine French" peas appear to be scarce on this market. What stock is held here is bringing $1.10 to $1.15. Ordinary peas run as low as 82½c. Tomatoes remain at the same price. Canned salmon, has, of course, increased in demand owing to Lent, but there are no changes in prices. We quote as follows: Peas, 82½c. to $1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. Salmon, $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.15 for Clover Leaf talls.

SPICES.

Trade is quiet, and there is nothing new to report. Prices are firm. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Tapioca is in good demand now, and will continue so throughout Lent. There are no prices on Patna rice made here; imported Patna rice remains firm. We quote in combine district as follows: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a moderate demand. We quote: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—Prices are very firm. Finest off-stalk, 5⅝c.; selected, 6⅝c.; layers, 6⅞c.

CANDIED PEELS.—Trade is fairly good. Orange peel is worth 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is a small movement at steady prices. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $1.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Trade has improved. Hallowee dates are worth 4¼ to 4½c.

FIGS.—There is nothing new to report. A small but steady demand is experienced. Layer and tapnet are worth $1.15.

CALIFORNIAN RAISINS.—There are practically none to be had from the primary markets, and the price is firm. Seeded sell for 9¼ to 9½c. per lb.

PRUNES.—Business in prunes is active. Prices are steady. We quote: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

NUTS.

There is not much doing. Quotations are now as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

CALIFORNIAN EVAPORATED FRUITS.—Trade is quite active. Apricots sell for 14½c.; peaches, 10½c.; pears, 10c.

BUTTER AND CHEESE.

BUTTER.—The butter market is still firm, and there is a good demand. Finest creamery stays at 22 to 23c. There are a few grades of No. 2 creamery on the market, and they sell for 20 to 21c., but the demand is for the better class of goods. Large rolls are worth 17½ to 18c.

CHEESE.—There is an improvement in the market this week. There is an increased demand from English buyers, who are coming to the end of their stocks and must have the goods. They are, at present, feeling their way on the local market, and higher prices are bound to come before long. There is no quotable change in the cables, still the Canadian holders' price of 51 to 52s., is being obtained for the finest goods. White is quoted at 49 to 50s., and colored at 52s. The local market is firm at 10 to 10½c.

COUNTRY PRODUCE.

EGGS.—Stocks of cold storage and pickled eggs are practically exhausted, and what is still left is in the hands of one or two dealers. As high as 30c. has been obtained for pickled and held-stock this week. New-laid eggs are arriving more freely. Consumers must use this class of eggs for all purposes, and sales range from 32 to 35c., according to quality. This price is, however, not expected to last more than a few days, and country shippers are being advised to use great care in buying now, or a big loss may result. The trade has no confidence in the market, and they are likely to be only too willing to break the price when the least occasion warrants it.

HONEY.—There is a steady demand. The market is quiet and prices remain unchanged. We quote: Buckwheat, in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted, 9 to 10c. per lb.

ASHES.—There is nothing new. A good demand continues. We quote as follows: First pots, $4.40 to $4.45; seconds, $3.95 to $4; pearls, $6.75 to $7 per 100 lb.

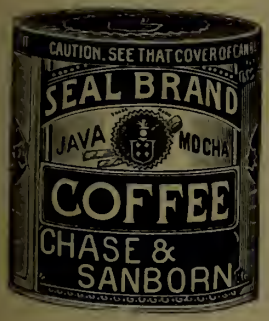
DRESSED POULTRY.—Receipts of poultry are very light in all lines, and prices are firm. We quote as follows: Choice turkeys (frozen), 11½ to 12c.; ordinary, 10½ to 11c.; choice chickens, 10 to 11c.; choice geese, 7 to 8c.; fowl, 5 to 7c. per lb.

GREEN FRUITS.

There is a fair trade doing. Canadian apples are 25c. lower per barrel for the lower grades, the present shipments not being of as good quality, and the price now ranges from $4.25 to $5.50 per barrel. Californian navels have all advanced 25c. per box, in sympathy with the recent rise on the primary market. Messina lemons are still firm at $2.75 to $3 per box. We quote: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Florida oranges, $3.50 to $3.75; Cali-

"Manufacturing" Coffee.

A spoon, you say, is a manufactured article. But coffee--well, it just grows! Coffee is really a manufactured article. Nature quits at the tree! From the tree to the cup, coffee passes through a great variety of processes. The market value of coffee depends upon what man does after nature has finished. It is in this respect that our coffees have made their great reputation.



Quality inspires CONFIDENCE--which is the foundation of a staple and prosperous business. Our coffees furnish the FOUNDATION. Why not build on them?

CHASE & SANBORN, Montreal

Every grocer appreciates the fact that there is no other article about which it is necessary to be so particular as extracts. So much depends upon their strength, their purity and their richness to make a cooking just right. See that your customers can obtain

Jonas' Flavoring Extracts

from you, and you need never fear as to the result. Experienced cooks and housekeepers who have tried them will corroborate our claim that they are the most reliable.

SEND FOR PRICE LISTS.

HENRI JONAS & CO., MONTREAL.

fornian sunflowers, $3.50 to $3.75 ; Valencia oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $4.50; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100 ; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50 ; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50 ; Malaga grapes, $5.50 to $7 per keg ; cranberries, $7.75 to $10.50; barrel onions, $3.25 ; red onions, $3.50 ; yellow, $3.25 ; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box ; Californian tangerines, $1.75 per box ; grape fruit, $4.25 per box ; Florida tomatoes, $4.50 to $5.00 per crate ; fine Spies, $5 to $5.50.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G.O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Cluh, Walker & Sons	3 60

	Less than one hbl per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comtde Castellane—	
Cuve Reservee... Quarts	$12 00
Cuve Reservee... Pints	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 5 bottles	$9 75
Green, " 12 "	4 75
Violette," 12 "	2 45
P. Hoppe " Night Cap " Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50

	Per Gal.
Draught—	
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00
Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.	
Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FISH.

There is a brisk inquiry for fish, and prices, on some lines, are firmer. No. 1 green cod is scarce ; only the small sizes are in supply. Labrador salmon, of the best quality, is also hard to get, though there is enough of poorer grades. There are no quotable changes. We quote : Haddies, 6c. ; bloaters, 90c. per box; kippers, 90c. per box ; smoked, medium herrings, 11c. per box ; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg ; Holland herrings, 72c. per keg ; salted cels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50 ; large, $6.50 ; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes ; dressed codfish, $4.80 per case ; dry codfish, $4.65 per 112-lb. bundle ; No. 1 Labrador salmon, $17.50 in tierces ; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100 ; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There is a moderate trade doing in flour. Small lots are being taken by buyers in the country, and also by local buyers. Prices are steady. We quote as follows : Spring wheat patents, $4.05 to $4.30 ; winter wheat patents, $3.85 to $3.95 ; straight roller, $3.60 to $3.70 ; strong bakers', $3.80 to $4.

GRAIN.—The grain market is quiet. Oats are in good demand, and prices are firm at 47½c. Peas are quiet at 80c. We quote as follows : Manitoba, No. 1 hard, 73c.; peas, 80c.; rye, 63 to 64c. (carlots in store) ; feed barley, 54c. in store ; oats, 47½c.; buckwheat, 53½ to 54c., east ; corn, 65 to 66c.

OATMEAL.—There is a small movement, with a marked decline in rolled oats. Prices are $5 to $5.30, in barrels, and $2.45 to $2.47½ in bags. Other oatmeals, granulated, standard and fine oatmeal, have also weakened. Pot barley is also affected, and it is now quoted at $2.25 per bag.

FEED.—There is a good demand for feed at steady and unchanged prices. We quote as follows : Ontario bran, $20 ; mouille, $28 ; Manitoba bran, $20 to $21 ; shorts, $22 to $23 per ton, including bags.

BALED HAY.—Trade is still quiet and prices are easy. No. 1 timothy is worth $10 to $10.50 ; No. 2, $9 to $9.75; clover, mixed, $8 to $8.50 ; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Ceylon green teas are 1c. higher.

Rolled oats are 20c. per barrel lower.

All Californian navel oranges have advanced 25c. per box.

Canadian apples are arriving in poor quality, and the price has dropped 25c. per barrel.

No. 1 green cod is very scarce, and buyers have to fall back on the small sizes. When these have been exhausted, it is doubtful if more can be obtained.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 15, 1902.

BUSINESS is still rather quiet, except as it relates to winter export shipments. The business this winter is particularly satisfactory. The Canadian Pacific Railway find that even with their largely increased facilities they are with difficulty handling the very large amount of freight seeking shipment from here. This means much work to be done the coming summer, that we may have everything ready for what is sure to be increased business another year. In the markets there is little of particular interest. Beans and oatmeal continue to tend easier in price. Sugar is still very low, and easy. Cream of tartar is low. New rice, which is now offered, is much better in quality than for some years, and the price is low with the market easy.

OILS.—In burning oils the low price is still held. While shipments are large the influence of increased daylight is felt. In paint oils, linseed has been advanced, but in the local market is still lower than would be possible if imported at present prices. Turpentine is also higher. The season of demand is about here. Benzine is unchanged. In lubricating oils, the market is firm. There is a large business being done for later shipment.

SALT.—In Liverpool coarse salt there is a continued good demand. Regular shipments are received weekly. Prices are firm. In fine, there is less English factory-filled imported than in any previous season, the Canadian having the demand. We quote: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each ; 10-lb. wood boxes, 14c. each ; cartons, $2 per case of 2 doz.;

few changes of prices during the week and the market, in most lines, is steady and without prospect of immediate change, the only article that is showing much variation being sugars, which, on Saturday morning we reported as having again advanced 10c., but this report was not confirmed and for the moment prices stand at last week's decline.

SUGARS.—The market is unsteady. Present quotations are: Granulated, $4.85; bright yellows, $4.20, with a possible advance by Monday morning of 10c.

SYRUPS.—Corn syrups are very firm and prices have advanced in other markets. The quotations here are still 3⅜c. for barrels, but higher figures are looked for soon.

COFFEE.—There is a very fair demand and standard Rio No. 5 is worth 9¼ to 9½c. per lb.

RICE.—China rice is in fair demand and with prices unchanged. Japan rice is rather peculiar. The crop is reported very large, but sellers are asking good figures and it is not expected that No. 1 Crystal Japan will drop below a selling price of $4.75 per cwt.

CANNED GOODS.—The situation is without change. Tomatoes are still held at $2.25 to $2.30 per case, though if any new purchases were made the price would certainly have to be higher, as they could hardly be laid down here for those figures. The merchants here state that should the packers again advance the price, as they are talking of doing, it would mean a greatly restricted sale, as the general consumer will not buy tomatoes when they are 15c. the individual tin. All lines of canned vegetables are in fair demand. Fruits are going slowly, and there is no change of price recorded.

DRIED FRUITS.—Valencia raisins are scarce and hard to obtain at reasonable figures and spot stocks are almost exhausted, but further stocks are expected to arrive very shortly. Four-crown layer Valencias are worth 7½ to 8c.; fine-off stalk, 6½ to 7c.; Californian 4-crown muscatels, 7 1-3c. Currants are firm with no indication of lower prices. Fine Filiatras are quoted at 7c., and cleaned at 8c.

FLOUR.—The market, both locally and for export, is a very dull one, and this applies not only to Manitoba but all the Western States. The low prices now being offered in Great Britain coupled with the increased ocean freights make it impossible to export with profit to that market, and the movement for the past week has fallen off materially. In connection with flour it is interesting to note the discussion now going on in Old-Country milling journals with reference to the possibility of a tax being imposed on wheat and flour. These journals claim that should such a tax be imposed that the old ratios in vogue before the repeal of the corn laws would not be fair now (viz., threepence on wheat and fourpence halfpenny on flour), as with the new process of refining flour they can only get 66 2-3 lb. of flour from 100 lb. of wheat. Canadian and American millers, however, deny this and state that the average percentage from 100 lb. of wheat is a fraction over 77 lb. of flour. No changes in price are to be noted this week in flour circles. We quote as follows: Ogilvie's Hungarian Patent, $2; Glenora Patent, $1.85; Alberta, $1.65; Manitoba, $1.45; Imperial XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Co., Five Roses, $2.00; Red Patent, $1.85; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $2.00; Strong Bakers', $1.85; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $2.00; Home Rule, $1.85; Headingly Hungarian Patent, $2.00; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

They're Selling!

Every dealer who has bought

Clark's Pork and Beans in Chili Sauce

has given repeat orders. They please everybody.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

CEREALS.—The market is normal and with few changes. Rolled oats look a little firmer and as if they might advance within the next few weeks. Quotations are unchanged. Rolled oats, in 80's, $2.20; 40's, $1.10; 20's, 60c.; granulated and standard oatmeal, $2.75 per 98 lb. Cornmeal is unchanged at $1.90. Split peas are firmer, and, in fact, show an advance of 10c. on last week's figures, being now quoted at $2.85 per sack. Pot barley is quoted at $2.45, and pearl at $3.65. White beans have declined 10c. per sack. For this decline no reason is assigned. Present quotations, $1.80.

BUTTER.—The supply is shorter than that of last week; in fact, practically no fresh butter is coming on the market, except in small quantities, and in a retail way. Jobbers are at their wits' end to meet the demand of their customers for strictly fresh made, and prices are very firm. Any lots received this week have jobbed at from 24 to 25c.; tub dairy butter and fresh rolls, of good quality, job at 20c. Held goods run down the scale to as low as 8c. The demand is almost exclusively for fresh-made, and this is so much the case that even where the butter has little or no flavor, it is being taken in preference to held-goods of fine quality. No creamery butter is coming on the market at present.

CHEESE.—Some 450 boxes of very fine Ontario cheese came in this week. This cheese is an excellent sample of careful making, packing, and strict attention to detail, and came forward in splendid condition. This cheese jobs at 10c. Manitoba cheese is practically cleared up.

EGGS.—If present conditions continue eggs will be out of fashion by Easter. The supplies arriving from all sections of the country are most abundant and of excellent quality. The increase of supply has had a corresponding effect on the price, and eggs that last week jobbed at 25 and 27c. are this week selling at 20 to 22c. It is so unusual to have such an abundant supply at this season that jobbers hardly know where they are at. Guaranteed new-laid eggs are retailing at 30 to 35c.

POULTRY.—The demand for fresh-killed is increasing and there is practically none to meet it; on the other hand frozen stock is moving very slowly. Prices are merely nominal.

GREEN FRUITS.—This market shows some features of interest this week. The latest advices from California indicate that the damage from frost and high winds was greater than at first supposed and the amount of strictly fancy stock is therefore limited. Prunes have advanced in consequence in the primary market, and owing to the greatly increased consumption of this fruit (estimated to be 50 per cent.), prices are likely to further advance. Sizes 126, 150 and 176 have advanced 25c. per case on this market this week. A further supply of unfrozen cranberries has been received, but the price has advanced $1 per barrel, the present quotation being $11. A further car of Northern Spies will reach this market today and it is expected they will job at $6.50 per barrel. Stocks of apples in the city at present are small.

TRADE NOTES.

It will be a matter of very sincere regret throughout the Province of Manitoba that The Rublee Fruit Co.'s business is being closed out by the Bank of Hamilton, who held warehouse receipts on the stock. Mr. Rublee has been in business in Winnipeg for over 20 years and was looked upon as being very cap-

able in his particular line. It has been known in business circles for some time that the company was having difficulty to weather the winter, but all hoped that matters would be adjusted without the business being closed.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Salmon trout in kegs may be had from H. P. Eckardt & Co.

W. H. Gillard & Co. have a complete stock of fish for the Lenten season, comprising : Boneless fish, loose, 25 and 40-lb. boxes, and 1 and 2 lb. bricks ; boneless codfish, 1 and 2-lb. bricks; boned and skinned cod, 100-lb. cases; quintal cod; Beardsley's shredded cod, 2 doz. in a case; scaled herrings, Labrador herrings, Labrador salmon; No. 1 split herrings, freshwater herrings, trout and whitefish.

H. P. Eckardt & Co. are selling Spanish onions at a low price.

T. A. Lytle & Co., pickle manufacturers, report that they look for a good trade in their "Sterling" brand goods this season.

The "Salada" Tea Co. are so rushed that they have to work three or four nights a week, and they will have to continue this until their new premises are ready, when they will be able to handle double the business with more convenience.

NEW TRAIL TO HORSEFLY COUNTRY.

AT a meeting of the Inland Board of Trade, Kamloops, B. C., held recently, the report of the committee that had been appointed to report on the proposed route to the Horsefly Country and to frame a resolution and send it to the Local Government was received. President N. J. Hopkins was chairman.

The report states that the Inland Board of Trade, in view of recent discoveries, took upon themselves the duty of examining into the route, and report the results of their investigations. They explain how much shorter and more profitable it is to prospectors to reach the unexplored gold fields from Kamloops via North Thompson river, and thence up the Clearwater river, than from any other given point from railway communication. All that now is necessary is the blazing of a trail up the Clearwater river leading into the heart of the country, where the greatest prospecting activity is likely to be. This route would be some 45 miles in length.

The report states the disadvantages of several other routes, and ends up by giving a minute description of the trail recommended. This would open up a vast section of mineral and agricultural lands lying between the North Thompson and the Clearwater, including great and promising sections of territory lying east of the Mahood lake and river.

The resolution strongly urged the British Columbian Government to make a special appropriation of $2,500, which is the amount considered sufficient for the cutting of a trail from the mouth of the Clearwater River to the newly-discovered deposits.

Mayor Gordon, J. Gill and J. Vair were appointed delegates to interview the Government at Victoria and support the requirements.

"EMPIRE" SODA SUCCESS.

A meritorious article judiciously advertised is invariably successful. For this reason it is not surprising to hear of the success "Empire" soda has met with since it was placed on the market last November.

Winn & Holland at first found it hard to keep up with orders, especially in the case of the 10-oz. packet, but quantities are now arriving on every steamer and orders will, in future, be filled without delay.

The retailers all through Canada are putting "Empire" soda in stock, and repeat orders are coming in quickly. The newspaper advertising is being further extended and an increased demand is looked for. A handsome store hanger has been issued which every grocer should have.

A Good Offer! Don't Miss It!

ONLY 100 CASES
"DELHI," "LOG CABIN" AND "SIMCOE"

Boneless Chicken and Turkey

It can be retailed at 20c., leaving the retailer a profit of from 20 to 25 per cent.

Let us send you a few cases with your next order.

L. Chaput, Fils & Cie.

Wholesale Importers. MONTREAL.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

The International Mercantile Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency of Toronto

YOUR STOCK

is not complete without

Graham's Marmalade

EQUAL TO ANY IMPORTED.

Canada Preserving Co'y,

Agents, HAMILTON.
GEO. J. CLANCY & CO.,
59-61 Front St. East, TORONTO.

IT IS A GREAT MISTAKE

to imagine that consumers do not notice differences in the quality of Canned Goods. The trade that is worth going after is the trade that looks ***inside the Can.***

The label is not as satisfying as the contents.

Kent Baked Beans stand the test. They always please.

Cost you 90c. dozen (delivered in 5-case lots). Retail at 10c.

The Kent Canning Co.
LIMITED.
CHATHAM - ONT.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

GROCERS' SECTION.

A MEETING of the grocers' section of the Toronto branch of the Retail Merchants' Association of Canada was held in their rooms on Bay street on the evening of February 17. Chairman F. C. Higgins presided.

The committee that was appointed to wait on the wholesale merchants regarding a number of matters of some importance made their report. There is to be another joint meeting at some future date between this committee and the wholesale merchants at the Board of Trade building, Toronto.

The special committee delegated to wait on the biscuit manufacturers to adjust the prices and decide to what extent biscuits should be retailed to the consumers by the manufacturers, were to meet a number of biscuit men who will be in town this week. An amicable arrangement is expected to be made.

The Dominion Government will be petitioned to alter the present Weights and Measures' Act. They want the Act amended so that the Government will bear the cost of the inspection of weights and scales, and not the merchant who at present foots the bill. The question of having the usual May 24 celebration postponed till May 26, this year, will also be presented to the Government at the same time. This season, May 24 comes on Saturday, a very busy day for grocers, and they think that by postponing its observance till Monday that their business interests will be best preserved.

E. A. Biggar will address the section at its next meeting on the Metric System. The workings and advantages of the system will be explained.

CATALOGUES, BOOKLETS, ETC.

WOODENWARE AND BRUSH CATALOGUE.

The United Factories, Limited, of Toronto, have issued their new illustrated catalogue for season of 1902, which consists of 298 pages devoted to brushes, brooms, woodenware and grocers' sundries.

134 of the pages are used for displaying Boeckh's brushes, 8 pages for Boeckh's brooms and whisks, 81 pages for Bryan's brushes, 18 pages for Cane's Newmarket woodenware. The remainder is devoted to the large range of grocers' sundries and adjustable display tables.

In the combined list there are nearly 10,000 different kinds and sizes of brushes for every known purpose for which a brush is required; 100 varieties of corn brooms and whisks; 500 different kinds of woodenware, baskets, screen doors and windows and other sundries for the grocery trade. This is, without doubt, the finest and best displayed and illustrated catalogue ever issued to the Canadian trade in these particular lines. The design of the cover originated from their own advertising department.

The enormous growth of the business has brought them into prominence all over the British possessions, the company being well known as the leading brush and broom manufacturers of Canada. Their reputation for turning out first-class goods for the past 56 years is a record worth having, and the Canadians should be proud to know they have a factory of this nature to compete with the world on high-class brushes.

A copy will be sent to all their regular customers, or to any who may have been overlooked a copy will be cheerfully sent upon his applying to the head office or to any of the company's branches.

KENTVILLE BOARD OF TRADE REPORT.

The Kentville Board of Trade have issued their ninth annual report in a neatly printed booklet of eight pages, containing their president's address and their resolution regarding the holding of a Provincial winter fair of fat and dairy stock in Kentville, N.S. The annual meeting of this board was held on January 20, the proceedings of which were reported in THE GROCER of a subsequent date.

BREAKFAST FOOD LABELS.

The North-Western Cereal Co., of London, are manufacturers of breakfast foods and flours. They have recently placed on the market two new cereal foods, "Superior Breakfast Cream," and "Snperior Gluten Flour." These are enclosed in wrappers bearing the registered trade mark of the firm, a side view of a well-fed cow standing within the pasture field, and tinted in various harmonious colorings, red and yellow and green and blue. Surrounding the trade mark are stalks of Western wheat twined in a sort of a wreath. Above and concluding below runs the legend: "Superior Breakfast Cream," or "Superior Gluten Flour" as the case may be. On the back of this package are neatly printed various recipes telling how the contents may be used by the busy housewife.

GOOD DEMAND FOR POTATOES.

There has been a good demand for potatoes in carlots this past week. Bad roads and blockades on the railways have made deliveries very light. R. W. Hannah, Board of Trade, Toronto, who ships extensively to points east and north, reports inquiries also from Bermuda.

ORDERS FOR SHELF-BOXES.

J. S. Bennett, 15 Marion street, Toronto, is the manufacturer of Bennett's patent shelf-box and nests of drawers and cabinets fitted with same. He also makes the Klondike sample-holder. These may be had in any size. He has recently received orders for his well-known shelf-boxes from the following: Two from Nelson Mitchell & Co., Granby, Que.; one from W. S. Piper & Son, Fort William, Ont.; two from The Laurentide Pulp Co., Grand Mere, Que.; one from W. Emery, Toronto; one from W. Gurd & Co., London; one from J. & T. N. Piper, Fort William; one from Bryson, Graham & Co., Ottawa; one from G. Sylvester, Elkhorn, Man.; one from G. W. Wallace, Toronto, Ont.; one from J. W. Peacock, Toronto, Ont.; one from N. A. Grandbois, St. Casimir, Que., and one from A. Fisher, Lindsay, Ont.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

What Do They Cost?

Practically Nothing.

Taking into consideration the saving of time in making charges, saving of time in posting hooks and making out accounts and monthly statements, and many other advantages, also the saving that is made by avoiding forgetfulness in making charges many times overpays the cost of a supply in the course of the year.

"They are a hoon to both merchant and customer."—Baker & McColl, Ayr.

John H. Laird, one of Galt's leading grocers, says the Due B lls are a decided advantage. They greatly simplify the credit produce and Due Bill trade. Much time, annoyance and labor is saved. Customers like them and trade increases by their use. Your Due Bill system is an excellent one. I would not go back to written due bills again.—Galt, Sept. 12th, 1901.

"We have used coin Trade Due Bills for the past six years and find them very convenient. We would not under any consideration, go back to the old way in doing business in this line (giving written due bills or credits) as we feel satisfied they have more than paid for themselves each year, not only by the convenience they afford, but also by the extra advertising they give our business and the increase we feel satisfied they make in our trade."—Hager & Hall, Beamsville, Ont.

"They have become popular with our customers. They are like cash, and can be used by the farmers as such in many deals, and they thus advertise our business and help us to get many new customers. It means that we practically issue Due Bills for the local goods we buy. They are up-to-date."—Bricker & Diebel, Waterloo, Ont.

Send for samples and price list.

J. K. CRANSTON, - - Galt, Ont.

COMPARE **Red Rose Tea** with any other tea at the same price and you will see why so many people say "It is good tea." Just the kind of GOOD TEA that helps make new customers.

A BUSINESS INCREASER

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO**

LICORICE . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention — Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root: Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

PURE GOLD REGAL

Mocha and Java Coffee

28c. per lb.

the best 40c. Coffee sold in Canada. Worth a fair trial and always the same. Try a 10-lb. sample lot and be convinced.

Pure Gold Co., Toronto

NOVA SCOTIA MARKETS.

Halifax, February 17, 1902.

THOUGH this is the dull season of the year, there has, on account of recent snowfalls and good roads, been considerable improvement in the grocery line, both in the wholesale as well as in the retail business. Prices, however, remain very much the same as a week ago, but some lines are hardening up on account of scarcity, and prices are on the advance in meats and some other provisions. The month's business so far has been up to the average. No more beautiful winter weather could be expected than we have had here for two weeks' time, and this alone stimulates trade largely.

* * *

The trade in flour, oatmeal, cornmeal and the various feeds, which a month ago were on the upward tendency, is now steady, and the business is comparatively light. A very slight reduction is noted in oatmeal, rolled oats and cornmeal, but this is not due to any change in the market price of oats or corn, but rather that in the dull season stock may be kept moving. It may be noted, however, that oats are extremely high, and there is a probability of this commodity running higher before spring than lower. One reason for this is the closing of the Prince Edward Island ports to shipments by schooner, which will last for another two months at least.

* * *

The sugar and molasses market remains steady at slight advances quoted last week. New crop Porto Rico molasses are quoted in New York a few cents higher than last year, but the price here is unchanged. In fact, the price of Porto Rico molasses in New York will no longer be a standard here, as that article is now on the United States free list. If prices should advance here, the result will be the importation of the product of other Islands to a larger extent. Reports from parties now in the West Indies state that the crop prospects are generally good, but that the competition of beet root has made the cane-crop prices ruinously low. What has been good for the consumer of late years, in lower prices, seems to have been ruinous to the cane-growers of the Sunny Islands of the South. Legislation, by way of countervailing duties, both in Great Britain and Canada, seems to be the only hope of the West Indian sugar and molasses trade.

* * *

The butter market is somewhat easier and the general supply is good, except in fresh-made creamery. The price is now as high as expected, and greater supplies will come in as spring advances. Considerable quantities of western butter are being imported, and the quality is above the average. The lower prices of last fall induced a good deal of holding, but this supply is now available, as longer holding will result in the meeting of lower prices. Cheese is in fair demand, and the price remains firm. There is not an overabundant supply in the market, but enough for all trade requirements. Prices are quoted at 10½ to 11c.

* * *

Eggs are coming in quite plentifully. There is neither a scarcity nor is there an overabundant supply. Prices rule high, but there is a downward tendency which will largely depend on a break in the Montreal market. A peculiar incident with reference to eggs may be noted for last week: Usually, the Montreal market supplies any shortage here. Last Thursday this was reversed, when a firm here shipped about 1,000 doz. to Montreal. These were principally bought at 23c. The expressage to Montreal amounts to about 3c. Allowing the wholesaler 2c., these eggs could be sold in Montreal for 28c. plus the retailer's profit. Eggs in Montreal, on the same date, were quoted at 33 to 35c. With a drop materially in Montreal, eggs here would soon fall to 20c. or lower.

* * *

The opening of Lent has made a material difference in the retail of fresh fish, but the tendency of the wholesale market is still downward. In fact, last week's quotations are slightly less in some lines. The West Indian market is still dull, and, though shipments go forward regularly by each steamer, the profits are slight, and this tends to reduce the market price here. There has been considerable fish coming in from the shore ports lately. On Thursday last four schooners arrived in one day, having between them 5,000 quintals dry fish. Two others arrived Saturday bringing 2,400 and 1,300 quintals. Green fish are also coming in in sufficient quantity to abundantly supply the local demand.

* * *

For all kinds of meat the market is firm and there is a general advance. Beef, in quarters, light, is quoted at 6 to 6½c.; heavy, on foot, 8 to 8½c.; hogs, dressed, 8½c. Mutton is very scarce, and quoted at 6½ to 7c.; lamb is also scarce at 8c. Turkeys bring 13 to 14c.; fowls, chickens and geese, 10c. Potatoes are quoted at 45c., a little higher than a week ago. Oats are quoted at 54 to 55c. Hay still rules high, $12.50 to $13.50. Apples, as last quoted, $1.50 to $3; extra quality, $4.

R. C. H.

George W. Calcott, general merchant, Talbotville, Ont., will be succeeded by Axford & Son on April 1, 1902.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

SANDBACH, PARKER & CO.

DEMERARA, BRITISH GUIANA.

General Commission Merchants, Importers and Exporters.

All consignments receive careful attention and proceeds are remitted without delay. If needed, financial facilities will be given for regular and substantial consignments.

Orders for Sugars, Molasses, Rum, Greenheart, Wallaba Shingles, Charcoal, Cocoanuts, Cocoa, Coffee, etc., receive special and prompt attention.

Buildings, Sheds and Dock at Lots 8 to 11 Werk en Rust. Every facility for prompt despatch of steamers and sailers. River frontage 340 feet.

Telegraphic address: "Sandbach," Demerara. Codes used:—Scott's Editions, 1880, 1885 and 1896; A.B.C. Fourth Edition; Watkin's 1884, and Appendix; Lieber's Standard.

MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable. . . . .

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; **Oysters, Haddie, Herrings, etc.**

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

FRUIT - FISH

We have a full stock of Fish on hand ready for Lent, and will be pleased to hear from you.

Full lines of Prunes, Apricots and Peaches, in 25 and 50-lb. boxes—Fancy Stock at lowest price.

Your order will receive our prompt attention.
Send for our weekly price list.
Mail orders our speciaity.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

CURRENT MARKET QUOTATIONS

February 20, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$0 20
" " pound blocks	17	18	17	18	21	22
" tubs, best	16	17	14	16	18	20
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	21	22	23	24
Cheese, new, per lb	10	10½	10½	10¾	10½	11
Eggs, new laid, per doz	32	35	25	26	... ..	24
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 70	2 80	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 80	1 40	1 70	1 50	1 80
Bineberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	..	80	90	95
Corn, 2's	.....	80	75	80	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 80	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 8's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 80	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 8's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 8's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	8 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	18	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	80	33	36	83	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¾ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 85	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 50	3 75	3 25	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	.....	2 25	.....	.....
" Valencias, per case	3 25	4 50	3 25	3 50	3 50	3 75
" Jamaica, per box	.....	2 75	.....	.....	.....	.....
" Marmalade	.....	... ..	.....	3 00	.....	.....
Grape Fruit, per box	.....	4 25	3 50	5 50	.....	.....
Pineapples, each, by case	.....	.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....	.....	3 00	.....	.....
" California	..	.....	3 50	4 00	.....	.....
" Messina, per box	2 75	3 00	2 50	3 00	2 50	3 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100	.....	3 25	.. ..	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	6 00	6 50
Cranberries, Cape Cod, per bbl.	9 50	10 50	....	9 50	10 50	11 00
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 93	.....	4 08	.....	4 05
Granulated, Acadia	.....	3 85	.....	4 03	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 40	.....	4 58	.....	4 90
" in 50-lb. boxes	.....	4 50	.....	4 68	.....	5 00
Extra Ground Icing, bbls.	.....	4 40	.....	4 85	.....	.....
Powdered, bbls	.....	4 05	.....	4 60	5 50	5 80
Phœnix	.....	3 80	.....	4 08	.....	.....
Cream	.....	3 65	.....	4 03	.....	.....
Extra bright coffee	.....	3 75	.....	3 93	.....	.....
Bright coffee	.....	3 75	.....	3 83	.....	.....
Bright yellow	.....	3 55	.....	3 83	.....	3 75
No. 3 yellow	.....	3 45	.....	3 63	.... .	.....
No. 2 yellow	.....	3 35	.....	3 53	.....	...
No 1 yellow	.....	3 15	.....	3 33	.....	3 55

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	79	.....	77	.....	80
" " boiled	.....	82	.....	81	.....	83
Turpentine, single bbls.	.....	67	.....	67	63	69
Benzine, in bbls., per gal	.....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	82	.....	.....
Bright	.....	2⅝	35	87	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. palls	....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	...	5	30	.....	.....
Barbadoes	.. ..	29	.....	32	26	28
Porto Rico	.....	.....	88	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	8 00	8 00	8 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	....	.....	....	.....	.....
" Filatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6	7	.....	.....
Amallas	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	4¼	4¾	.....	4½
" Salrs	....	3½	4	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	....	.....
" Tapnets	.....	3 30	....	3¼	....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.. .	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		5½	.....	5½	.....	5
" Selected	.....	6½	.....	6½	5½	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	8 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10½	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	11	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.....	18 00	14 00	16 00
Lard, tierces, per lb	.....	11	.....	11¼	11¾	12½
Tubs	.....	11¾	.....	11½	12¼	12¾
Palls	11	12	.....	11¾	12½	13

Reception Wafers

Packed in one lb. labelled tins and in bulk.

Manufactured only by . . .

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

TO RETAIL AT 5c. PER PACKAGE.

James' "Dome" Lead

is now put up in this size. Very attractive. Have you stocked it yet? If not you are losing business.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracalbo	.....	13	13	18	12	13
NUTS						
Brazil	.....	.....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	18
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	8 75	8 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnnts	.....	10	9½	10½	.....	.....
Bordeanx walnnts	.....	9	...	8	8¼	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	80	14	85	18	20
Pure mixed spice	25	80	25	80	25	80
Cassia	18	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	80	25	80
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 75	.....	1 65	.....	1 90
" " 3-hoop	.....	1 90	.....	1 80	.....	2 05
" half, and covers	.....	1 75	.....	1 70	.....	1 75
" quarter, jam and covers	.....	1 25	...	1 20	....	1 45
" candy, and covers	2 50	8 00	2 85	2 75	.....	3 20
Tubs No. 0	10 00	10 25	.....	9 00	.....	11 00
" " 1	8 00	8 25	.....	7 50	.....	9 00
" " 2	7 00	7 25	....	6 50	....	8 00
" " 3	6 00	6 25	.....	5 75	..	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kalsow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medinm	22	24	25	28	.....	.....
Medium	19	20	21	28	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'lc, per lb., bulk	5	6	.....	7½	.....	.....
" lmp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¾	5
Taploca	3⅞	4	.....	4	4½	5

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. SKITCH, grocer and dry goods merchant, Gravenhurst, Ont., is offering to compromise.

H. A. Madden, Sault Ste. Marie, Ont., is offering to compromise.

The Rublee Fruit Co., Limited, Winnipeg, are in financial difficulties.

F. X. Compagna, confectioner, Quebec, has assigned to V. E. Paradis.

The creditors of J. D. Ostigny, grocer, Montreal, held a meeting on February 13.

J. A. Pinard, grocer, Ottawa, is offering to compromise at 10c. on the dollar.

Thomas Steele, general merchant, Ridgetown, Ont., is asking an extension.

The creditors of Binns & Thompson, Ucluelet, B.C., held a meeting on February 14.

John Lavallee, wholesale general merchant, St. Charles, Bellechasse, Que., has assigned.

A. T. Lafortune, grocer and liquor merchant, Montreal, has compromised at 30c. on the dollar.

P. Langis, general merchant, Shawenegan Falls, Que., has compromised at 50c. on the dollar.

Desire Ricard, general merchant, Batiscan, Que., is offering to compromise at 15c. on the dollar.

Hill & Mallory, late general merchants, Carman, Man., have assigned to C. H. Newton, Winnipeg.

A. Goulet, general merchant, The Brook, Ont., is offering to compromise at 33 1-3c. on the dollar.

H. M. Dinning & Co., wholesale tea and coffee merchants, Montreal, have assigned and are out of business.

The creditors of T. J. Metheral, general merchant, Singhampton, Ont., held a meeting on February 18.

A demand of assignment has been made on Arthur Lajoie, general merchant, Shawenegan Falls, Que.

The assignment of P. Plouffe, general merchant, Shawville and Ladysmith, Que., has been demanded.

The creditors of Vipond, McBride & Co., wholesale fruiterers, Montreal, held a meeting on February 19.

The creditors of J. N. A. Carriere, general merchant, St. Philippe, D'Argenteuil, Que., have held a meeting.

Kent & Turcotte are the curators of Lacourse & Lefrancois, general merchants, Shawenegan Falls, Que.

T. J. Bonner, grocer and provision merchant, Aotigonish, N.S., is offering to compromise at 45c. on the dollar.

W. McLeod Darge, groeer, St. John, N.B., has assigned to H. H. Pickett. His creditors held a meeting on February 19.

Carpenter Bros., general merchants, Mille Roches, Ont., have assigned to G. J. Gage, Cornwall. Their creditors met on February 19.

O. E. Leger has filed an assignment for O. E. Leger & Frere, general merchants, Cotean Station, Que., and their creditors met on February 19.

The Mason Tea Co., grocers and tea merchants, Windsor, Ont., have assigned to James F. Smyth, and their creditors met on February 20.

The compromise offer of Merritt Bros. & Co., wholesale grocers, St. John, N.B., of 10c. on the dollar has been recommended for acceptance.

The creditors of Joseph Loranger & Co., grocers, Three Rivers, Que., held a meeting on February 13. The firm is offering 25c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

J. E. Ross, general merchant, Cobden, Ont., is admitting a partner.

John Mitchell, miller, River John, N.S., has admitted Wm. Blair as partner.

R. D. McNaughton & Co., general merchants, Moosomin, N.W.T., have dissolved.

Fox & Allan, general merchants, Hawkshaw, N.B., have admitted George Ingraham as partner.

Shediac & Shediac, general merchants, Saulnierville, N.S., have dissolved. Geo. A. Shediac continues under the same style.

Geo. I. Anderson, commission flour merchant, St. John's, Nfld., has admitted Robert Coleman as partner under the style of G. I. Anderson & Co.

The partnership between Alex. Asher and H. Leeson has been renewed, and they will continue to conduct a general jobbing business at Toronto, Arnprior, Galt, Napanee, Owen Sound, Picton, and Port Hope, Ont., under the style of Asher & Leeson.

SALES MADE AND PENDING.

James E. Durnin, grocer, Hespeler, Ont., has sold out.

The assets of Jos. Beauchamp, grocer, Montreal, have been sold.

The assets of J. D. Ostigny, grocer, Montreal, are to be sold on February 21.

The stock of C. R. Gordon & Co., general merchants, Manitou, Man., has been sold.

F. X. E. Gauthier, general merchant, L'Original, Ont., is offering his business for sale.

S. O. Bailey, general merchant, Stonewall, Man., is advertising his business for sale.

The assets of H. A. Lalonde, general merchant, River Beaudette, Que., have been sold.

John Fumerton & Son, general merchants, Holland, Man., are advertising their business for sale.

The stock of the estate of R. Malcolm Gillespie, Balmoral, Man., has been sold at 60c. on the dollar.

The assets of J. E. McAdam, grocer, etc., Renfrew and Castleford, Ont., are to be sold on February 24.

The stock of H. A. Smiley & Co., general merchants, Bates, Man., has been sold at 53c. on the dollar.

The stock of M. S. Houle, general merchant, St. Boniface, Man., is advertised for sale by auction on February 22.

Adams & Burns, wholesale wine and liquor merchants, Toronto, are advertising their business for sale by tender.

CHANGES.

George Cholette, grocer, Montreal, has started business.

S. Pilon, grocer, Rockland, Ont., is adding dry goods.

J. A. Moore, grocer, Souris, Man., is adding boots and shoes.

Victor and Arthur Poitras, grocers, Montreal, have registered.

John Hogan, confectioner, Edrans, N.W.T., has sold out to W. Moore.

Frank Shea, baker, Prince Albert, N.W.T., has sold out to H. McColl.

Wm. Thompson, grocer, Caron, N.W.T., is succeeded by Wm. Thompson & Co.

The Canada Preserved Butter Co., Limited, Montreal, has obtained a charter.

Thibault & Fils, general merchants, Walker's Cutting, Que., have registered.

R. Cunningham & Son, general merchants, etc., Port Essington, B.C., have purchased the Claxton sawmill.

The Ontario Fruit Package Co., Limited, Ingersoll, Ont., has obtained a charter.

St. Francois & Bourbeau, butter and cheese makers, Eastman, Que., have registered.

Otto Schultz, general merchant, Altona, Man., has sold out to W. and J. Coblentz.

The Shepody Navigation Co., Limited, Moncton, N.B., is applying for incorporation.

J. P. Landry, general merchant, Chichester, Que., is reported to be giving up business.

Townsend & Co., grocers and crockery, Woodstock, N.B., have sold out to R. E. Holyoke.

Mrs. Kate Balayti, general merchant, Fernie, B.C., has sold out to Richards & Thompson.

Fred. Vezina, grocer and liquor merchant, Montreal, has sold out to Eusebe Desrochers.

Lindsay & Co., general merchants, Shelburne, Ont., have been succeeded by T. A. Neilly.

The Peoples' Line Steamship Co., Limited, Rothesay, N.B., is applying for incorporation.

J. Horne & Co., general merchants, Weyburn, N.W.T., are succeeded by Wood, Horne & Co.

Jacob Chapo succeeds Mrs. Thomas Keating, liquor merchant, St. John's, Newfoundland.

The Horsefly Trading and Transportation Co., Limited, Victoria, B.C., has been incorporated.

The stock of Thomas Earle, wholesale grocer, Victoria, B.C., has been sold to A. McDonald & Co.

Brown & McGregor, wholesale fruiterers, Vancouver, B.C., are succeeded by Oscar Brown & Co.

Mrs. George Vipond has registered for Vipond & Co., fruiterers and commission merchants, Montreal.

J. G. Cote is continuing the business of P. A. Mallette, grocer and liquor merchant, in his own name.

Weeks Bros., grocers and crockery merchants, Carleton Place, Ont., are succeeded by Echlin, Ferguson & Co.

McGinn & Abbott, general merchants and hotel proprietors, Kazabazua, Que., have disposed of their general stock there.

The Lacombe Cooperative Association, Limited, general merchants, Lacombe, N.W.T., have sold out to H. R. Foulger & Co.

FIRES.

A. A. Anderson, grocer, etc., Sundridge, Ont., has been burned out.

A. B. Laing, grocer, London, Ont., has been burned out. His stock was partially insured.

A. Luckovich, general merchant, Hesquiat, B.C., has had his loss by fire adjusted at $2,400.

M. Fiekler & Co.'s departmental store at Fredericton, N.B., was burned recently. The insurance amounts to $17,000.

DEATHS.

John McMurty, grocer, St. John, N.B., is dead.

M. F. Eagar, millers' agent, Halifax, is dead.

Peter McAuley, general merchant, Glace Bay, N.S., is dead.

Wm. Reid, general merchant, Prince Edward Island, is dead.

Duncan Gillespie, general merchant, Stayner, Ont., is dead.

A. B. Gray, manager of The Express Cigar Co., Nelson, B.C., is dead.

Michael Thorburn, commission produce merchant, St. John's, Nfld., is dead.

THE PROVISION TRADE.

The Markets—Eggs in Cold Storage—Miscellaneous Notes.

EGGS IN COLD STORAGE.

Can you give me any information about the cold storage of eggs? What temperature is required and in what way should they be packed?

THE majority of houses where eggs are stored are kept at a temperature of 30 to 31. When packing for storage only a poplar or whitewood case should be used, with the sides not more than 11½ inches wide. This gives a small open space at the bottom and top layers, admitting of quick and free circulation. A small amount of clean, white excelsior should be placed in the bottom, and then a flat, or divider, on which the first filler or frame is placed. When the case is full a flat should be laid on the top layer, then sufficient excelsior before placing the top lid, in order to form somewhat of a cushion, three short nails at each end of the lid, but no nails in the middle. Nothing but full-sized, clean, fresh eggs should go into storage (not washed eggs, for they will surely rot in a short time). Nothing else should be placed in the room with the eggs, unless it is lime, which is always admissible. The use of strawboard fillers for eggs is not advisable.—Butchers' Advocate.

THE PROVISION MARKETS.

TORONTO.

In carlots, Western hogs are worth $7.40 for thick fats and $7.60 for lights per 100 lb., and Northern pea-fed hogs stand at $7.75 to $8. The receipts have been moderate, both locally and in carlots from outside points, owing to the high prices and the small visible supply of live hogs. On the local market, the prices are strong and unchanged, and the arrivals have been fair. Lightweight live hogs are 12½c. higher. We quote as follows: Dressed hogs, $8.00 to $8.25; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.12½, lights, $6 per 100 lb., and thick fats, $5,87½; choice export cattle bring $5 to $5.40 per 100 lb.; lights sell at $4 to $4.50.

The market for cured and smoked meats is strong, and the prices are unchanged. The local trade is brisk. We quote as follows: Long clear bacon, 10½ to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11 to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

There is only a light demand for most lines of provisions, and prices are steady. The demand is chiefly for small lots for immediate requirements. Smoked meats are in poor demand. Receipts of dressed hogs are very light. We quote as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork, the sale is limited. Prices are still very high. A little very fine domestic clear and mess is being offered. In beef, the market is dull. Prices are reasonable. Fresh beef shows no change. Round hogs are still high, but are offered rather more freely; or, perhaps I should say, are not so scarce. Lard is not quite so firmly held. Compound unchanged. We quote: American mess pork, $21; domestic mess pork, $20; American, clear pork, $24; domestic clear pork, $22 to $23; American plate beef, $16; domestic plate beef, $14.50 to $15; pure lard, tubs, 12½ to 12¾c.; pure lard, pails, 12¾ to 13c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; Fairbank's refined lard, tubs, 10½c.; Fairbank's refined lard, pails, 10¾c.

WINNIPEG.

CURED MEATS—An item of interest in connection with this trade, and one that points out the difference in feeding due to the high price of corn is the fact that, although 1,000,000 more hogs have come on the Chicago market this season, the actual weight of meat is considerably under that of last season. It was noted in these columns some time ago that the American farmer was marketing his hogs in a less satisfactory condition rather than continue feeding at the high price of corn and other grains. In this market there has been a steady consumptive demand all week, with no change in prices to record and no new features of any kind.

HAMS—We quote: Sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14c.; spiced rolls, 12¼c.; dry salt long clear, 11½c.

LARD—There is a very active demand for lard put up by the local houses, and, in fact, they are finding difficulty in meeting it. Prices are therefore firm. We quote: 20-lb. pails, $2.50; American, $2.60; 50-lb. pails, $5.85; 3 and 5-lb. tins, in 60-lb. crates, $7.55.

SAUSAGES—Market is without change. The demand has been good all winter, especially for straight pork sausages. Pork sausages, 8c.; bologna, 7c.; liver sausages, 6c.; Vienna, 10c.; blood sausages, 6c.; head cheese, 6c.

BEEF—Market is firm, with good demand and limited supplies in sight. Best city dressed is worth 7½c.; country dressed ranges from 6 to 6½c.

VEAL—A limited number of carcasses of young veal have come in, but the price is high, being 7½ to 8c. per lb., and this includes hide, head and feet. The quality is not all that could be desired, the calves not being fat enough.

MUTTON—None but frozen mutton is offering. The demand is very limited.

HOGS—In sympathy with live hogs, dressed have fallen in price, and 7½c. is now the highest figure offered, and a number of sales have been effected at prices shading ½ to ¾c. lower.

PROVISION NOTES.

Treavor & Lee, butchers, Carberry, Man., have sold out.

J. C. Haugh, fruiterer and provision merchant, Stratford, Ont, is out of business.

John W. Chase, meat merchant, St. Mary's Ferry, N.B., is opening a branch store at Fredericton, N.B.

The premises and stock of John Gibson & Son, provision merchants, Fredericton, N.B., were damaged by fire. The insurance amounts to $3 000.

The senior partner of R. Rutham & Son, pork-packers, etc., Quebec, has retired, and the business is being continued by the remaining partners under the same style.

We will require large quantities of
EGGS AND POULTRY
during the next two weeks to fill orders at good prices. Ship to us immediately. We assure you profitable returns.
The J. A. McLean Produce Co., Limited
75-77 Colborne St., Toronto.

Established 1873.
EGGS—Very scarce.
BUTTER—Of good quality, wanted.
Good prices obtainable for both these lines. SHIP QUICK.
D. GUNN, BROTHERS & CO.
76-78-80 Front St. E., TORONTO, ONT.

Have your customers asked you for

REGISTERED Bow Park BRAND HAMS

. . OR

REGISTERED Bow Park BRAND BACON

If so they know their good qualities. Why don't you keep them? They will bring you increased sales and pleased customers.

WRITE US FOR PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

HOGS AND THE LARD SITUATION.

The Montreal branch of The N. K. Fairbank Company is circulating the following among the trade :

February 10, 1902.

At the Bedford District dairymen's meeting at Cowansville, Que., Prof. Hodgson, Government expert on hog products, in an address, pointed out that the trade on hog products had increased from $600,000 in 1890 to $12,600,000 in 1900. He particularly called attention to the fact that 10 years ago Canadian bacon and hams only realized 6 to 8s. less than other sorts, and that at present 6 to 8s. per cwt. more is received than for any other kinds, except Irish and Danish. He showed, by means of charts and photographs, that the big fat hog was a false principle. They cost ½ to 2c. per lb. more to produce, and were suitable neither to the home nor foreign market. The better price for lean meat has thoroughly encouraged hog-raisers to market their hogs at an average of over 50 lb. less in the United States. In Canada, the incentive to bring lean hogs on the market is still greater, owing to the foreign demand that Canadians have not, as yet, been able to meet for lean meat, the export business having increased 24 times in 10 years.

With no encouragement to produce hogs to make lard, with the high price of feed, with a demadn far in excess of the Canadian lard supply and a premium upon lean hogs, there is little possibility of enough Canadian lard being produced to affect prices unfavorably at any time in the near future. It would be necessary for the price of lard in the United States to decline 2½c. before it would have a depreciating influence on the Canadian market, and, while there is less activity in the lard market, due to lack of confidence, it is believed that retailers' and jobbers' stocks are being reduced to a low ebb, and must soon be replenished at possibly higher prices.

MEAT IN RHYME.

We have tender steak and juicy roasts
That will please the most fastidious host,
Our home-cured ham and bacon lean,
You can't imagine unless you've seen.
Our pure, white lard, the very best,
Will stand the most rigid housewife's test.
When you want a good, square meal,
Try our sausage, mutton, pork or veal.
If you have chicken on the brain,
Come to us and we'll explain
How we dress poultry every day
For foreign markets far away ;
But for the home trade we select the best,
The finest spring, the fattest hens
That ever graced our poultry pens.
And now, kind friends, we invite you all,
When out shopping, on us to call.
Our terms are cash, our prices right,
And all our goods are " out of sight."

—Griffith Bros., Wellman, Ia.

WANT 50c. ON THE DOLLAR.

At a meeting of the creditors of Mathew K. Richardson, M.P., grocer, etc., Flesherton, Ont., at the Walker House, Toronto, last week, a statement was submitted showing liabilities of about $18,300. The assets amount to about $11,000, and consist principally of real estate and book debts. Mr. Richardson made an offer of 35c. on the dollar. It was not however accepted, as the creditors considered the estate would realize more than this. They want him to offer 50c., part cash and part on time, secured, and Mr. Richardson was given a few days to consider this proposition.

FOUR C's ON WHICH YOU TAKE NO CHANCES.

COWAN'S COCOA | Hygienic and Perfection.

COWAN'S CHOCOLATE | Queen's Dessert, Royal Navy and Perfection.

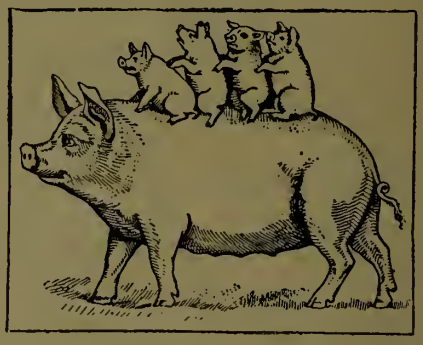
COWAN'S CAKE ICINGS | Chocolate, Pink, Lemon Color and White.

COWANS' CONFECTIONS | Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ARE GUARANTEED ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

TOMAHAWK CANADA



LARD Guaranteed PURE.

BACON and HAMS of the Best Quality.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

22 McNAB STREET SOUTH, HAMILTON, CAN.

FISH FOR LENT

In Lent you will require a larger supply of fish for your customers. We are headquarters for all kinds and all sizes of fresh fish. Orders promptly attended to. Prices the lowest.

The M. DOYLE FISH CO., Toronto
The Market. Established 1852.

TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

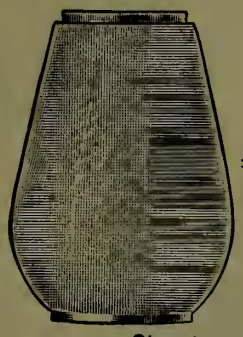
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

BUTTERFLY JAPAN TEA

SOLE IMPORTERS

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC

RAPID GRINDING AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

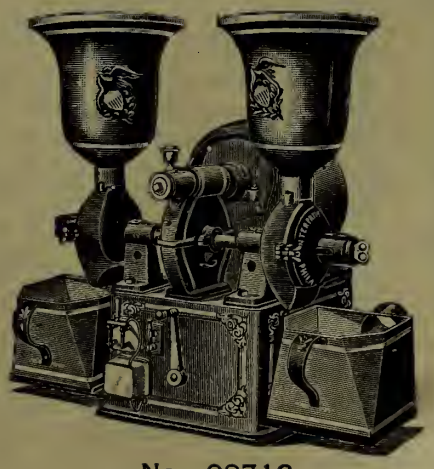
CAN BE GROUND FOR **ONE CENT**

One Grocer says: It has almost doubled our Coffee Trade, I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA. U. S. A.

GRANULATOR PULVERIZER



No. 08712

Height 31 inches; Width 32 inches;
Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, ½ pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7½ lbs."

WILL OF THE LATE MR. PHILP.

THE will of the late Mr. Richard Philp, of the wholesale grocery firm of H. P. Eckardt & Co., Toronto, has been entered for probate.

The total value of the estate is put at $197,812.22. The realty is $35,445, and consists of No. 14 Wilcox street, $20,000 ; three houses on Huron street, $13,100 ; vacant land on Portland street, $2,345.

Of the personallty, there is $47,280.45 in life insurance ; $16,100 in mortgages ; $9,400 in mining stocks ; $1,027.55 in household effects ; debt due by A. J. H. Eckardt, $12,115.71; loan to H. P. Eckardt & Co., $50,000 ; capital invested with this firm, $25,000, subject to adjustment ; notes, $1,400 ; cash, $43.51.

The widow is given the use of the home and all its contents ; the latter she may dispose of as she pleases. The entire estate is to be converted into cash and invested securely. During her life she is to have $16,000 a year. Each daughter is to have $5,000. When Mrs. Philp dies, one seventh of the remainder of the estate is to be set apart for the children of each of the daughters. Upon the death of Mrs. Philp prior to 1905, each married daughter is to get $1,000 yearly until July, 1920, and each one unmarried $1.200 yearly. If the mother dies after 1904, these amounts are to be increased to $1,200 and $1,400, respectively. July 1, 1920, or on the subsequent death of Mrs. Philp, the estate is to be divided among the daughters in equal one-seventh shares.

The executive company may allow Mr. Philp's capital in the firm to remain there, should it deem that proper, and upon such terms as it can arrange with the surviving partner, H. P. Eckardt, a son-in-law. It may also allow the loan to the son-in-law, A. J. H. Eckardt, to remain in the business, if it be thought wise to do so.

ELECTRIC TEA-WEIGHING MACHINE.

A novel and intricate apparatus has been installed in the tea warehouse of T. H. Estabrooks, St. John, N.B. This is nothing less than an automatic weighing machine capable of weighing out 16 separate pounds of tea per minute. It is an ingenious contrivance. From a hopper in the floor above, the tea is conveyed to the machine by a funnel fitted with automatic jaws which close the moment 1 lb. of tea is deposited on the pair of scales. In the meantime, a bag is being pressed up beneath the pan, which revolves, and into this package the tea is dumped, while another pan takes the place of the first (there are two pans). The whole contrivance is run by a small electric motor, and it can be adjusted to any weight and regulated. It is said to be the first machine of its kind in Canada, and was made by Driver, London, Eng.

ELECTRICITY AND COFFEE.

BELOW is illustrated a new device that all large grocers and coffee dealers will be glad to see. It is the "Enterprise" electrically-driven coffee grinder and pulverizer, made by The Enterprise Manufacturing Co. of Pennsylnania, Philadelphia

In these progressive days, when nearly every large store has installed electricity for lights and for running fans, it will add but little to expense for another wire to the motor driving this mill. This is a twin mill—one granulates, the other pulverizes. Every grocer knows what hard and slow

work it is to pulverize coffee—what trouble it is to get clerks to do it properly. The mill on the left granulates 2 or 3 lb. a minute; the one on the right pulverizes ½ lb. a minute. Not only does it do the work quickly and perfectly, but it is a beautiful store fixture and permanent advertisement. One cent is the cost of grinding 25 fo 50 lb. of coffee, according to the price of the current.

The combined machine is up to date in every way. compact and ornamental. The workmanship is very fine and all parts are interchangeable. The motors are built by the General Electric Co., the largest manufacturers of motors in the world, and, as this combined machine is, therefore, the product of two reliable manufacturing companies, the grocer runs no risk in purchasing.

The manufacturers have spent large sums of money in experimenting on grinders, for which patents have lately been issued, with other patents still pending on the general construction of the machine.

It will pay our readers to send for catalogue to the Enterprise Manufacturing Co. of Pennsylvania, Philadelphia. Advertisement in another column in this issue.

MANIFEST OF THE FIRST DIRECT STEAMER.

THE following is the manifest of the first direct steamer in the St. John, N.B., and Jamaica service :

EPXORTS.

Per steamer Ask, for Kingston, Jamaica, by Canada Jamaica S.S. Co., 100 bbls. flour, 200 bbls. cornmeal, 20,000 shingles, 20 tons hay, 100 tons ice, 100 bags oats, 20 bags bran, 20 bags middlings, 20 bags shorts, 3,813 ft. pine boards, 150 bbls. flour; T. Collins & Co., 100 bbls. potatoes; Dearborn & Co., 1 box herring ; Lake of the Woods Milling Co., 1 bbl. flour; Canada Jamaica S.S. Co., 50 boxes peas, 25 boxes salmon ; Maritime Casket and W. M. Co., 5 packages coffins and caskets ; McCavour & Co., 20 bbls. potatoes, 300 boxes smoked herring, 5 bbls. pickled herring ; McClary Manufacturing Co., 1 box stamped ware ; Jas. Patterson, 200 cases smoked herring, 10 bbls. herrings ; John Sealy, 300 boxes smoked herring, 30 bbls pickled alewives, 2 cases canned fish, 2 ½-boxes cheese, 3 bbls. and 3 ½-bbls. pickled salmon, 65 bbls. pickled alewives; Welcome Soap Co., 1 box soap samples ; F. E. Williams Co., 520 boxes smoked fish, 38 boxes bloaters, 10 bbls. potatoes, 2 bbls. pork, ½-bbl. salt beef tongues.

For Montego Bay, Jamaica—T. Collins & Co., 5 bbls. potatoes ; McCavour & Co., 100 bbls. potatoes, 200 boxes smoked herring ; John Sealy, 10 bbls. pickled alewives, 150 boxes smoked herring, 1 bbl., ½-bbl. pickled salmon, 3 ½-bbls. pickled herring, 2 ½-boxes cheese, 2 cases canned fish, 1 case butter ; F. E. Williams Co., 1 box butter, 1 box cheese, 100 boxes smoked fish, 10 boxes bloaters, 1 box smoked meats, 4 bbls. pork.

Black River, Jamaica—McCavour & Co., 10 bbls. potatoes, 200 boxes smoked fish ; John Sealy, 10 bbls. pickled alewives, 10 boxes smoked herring, 2 ½-boxes cheese, 2 cases canned fish, 1 bbl., 1 ½-bbl. pickled salmon, 3 bbls pickled herring, 1 box butter.

Savanna-la-Mar—John Sealy, 100 boxes smoked herring, 10 bbls. pickled alewives, 1 bbl., 1 ½-bbl. pickled salmon, 3 bbls. pickled herring, 2 ½-boxes cheese, 2 cases canned fish, 1 box butter.

Lucia, Jamacia—John Sealy, 10 bbls. pickled alewives, 100 boxes smoked herring, 2 ½-boxes cheese, 2 cases canned fish, 1 bbl., 1 ½-bbl. pickled salmon, 3 bbls. pickled herring.

The Belleville City Council has passed a by-law abolishing the use of trading stamps in that place after April 1.

Ceylon Teas

BLACK GREEN

The Blacks now used everywhere in Canada.

The Greens are displacing Japans.

Grocers should think of this before ordering stocks for coming season.

THE MAIL-ORDER DEPARTMENT.

TO a man keenly alive to the possibilities of the mail-order trade, remarks Printers' Ink, the lack of interest shown by most retailers in this department of their business is discouraging.

Business men, accounted bright and brainy, pursue the beaten path of retailing and refuse to open their eyes to the splendid opportunities of the mail-order field in plain view before them.

Without a mail-order department a store's circle of trade is confined within the territory of easy distance. It is limited to the people who find it more convenient to trade there than elsewhere. Add a mail-order department and the scope of trade is limited only by the limits of the postal system.

The great stores of our large cities gather orders through their mail-order departments from all parts of the country. While it is true that the prestige of location carries some weight, the retailers of the smaller cities may develop a mail trade by the same means.

Selling goods by mail is accomplished by the same process that is involved in selling over the counter. The difference is in the application of the process. Correspondence must take the place of conversation, and a sample or picture of the article must be substituted for an actual view of it. The arguments of the salesman must go into the catalogue and other forms of printed matter. As catalogues, booklets, letters, circulars and other printed things sent out are salesmen for the house, they must be neat and presentable, just as the salesmen in well-ordered stores are required to be careful of their personal appearance.

The difference between a successful salesman and one who is not will be found to exist in like manner between the successful and the unsuccessful mail-order literature. It is altogether a question of salemanship, for advertising is, manifestly, an effort to sell something. It follows, therefore, that the more closely the methods of a successful retail salesman are followed, in mail-order work, the better are the chances for success.

In the smaller cities and towns the merchants make strong efforts to get the country trade. The patronage of the farming community within a radius of 15 or 20 miles is usually an immense item and well worth cultivating. With the aid of the rural free-delivery system and a well-arranged mail-order department, the wide-awake merchant may place his whole store, virtually, at the elbow of the farmer and his family. They will buy more and buy oftener, because they can do so with little effort.

The greatest use of the mail-order department to merchants in small cities is in extending trade beyond the usual limits of easy distance. By intelligent, systematic, persistent work, he may build up a patronage, in the surrounding counties alone, worth thousands of dollars. There is no limit to the possible growth.

CANADIAN TRADE WITH SOUTH AFRICA.

In another column of this paper will be found the announcement of Robert Crooks & Co., of Montreal, who have already established four offices of their own in The Cape for the distribution of Canadian manufactured goods.

Their firms at Cape Town, Port Elizabeth, Durban and Johannesburg, each of which, they state, is under competent and experienced management, are prepared to handle consignments, and manufacturers desirous of introducing and establishing their products in South-African markets should correspond with Messrs. Crooks' office in Montreal.

A NEW ROUTE FOR TEA.

Our St. John, N.B., correspondent writes: "The largest importation of tea coming to our port for one importer during one month was received during the past month by Theo. H. Estabrooks, packer of "Red Rose." The invoice value was £9,720 9s. 7d. A large part of this was imported from Calcutta via Glasgow. This is something new. The importer claims it shows a saving in freight of upwards of 30 per cent."

HALIFAX RETAILERS ORGANIZE.

ALTHOUGH only a few days have elapsed since the early-closing movement in Halifax began, considerable progress has already been made, and the result has been the formation of a retail merchants' association to complete the work. On February 5, a representative meeting was held, at which a number were present, to complete work of the organization, adopt a constitution and receive reports as to the workings of this movement. Different phases of the movement were discussed by a number of merchants, who all were in the fullest sympathy with the early-closing idea. A. W. Redden occupied the chair, and W. E. Webb was secretary.

When the meeting was finally called to order, William Crowe reported on behalf of a committee appointed to prepare a constitution and by-laws. The constitution states that the organization is to be known as the Halifax Retail Merchants' Association, which has for its object early closing and the discussion of all matters of interest to the various branches of trade represented in its members. Rules were adopted for the enrolment of members, election of officers, annual fees, duties of officers, date of regular meetings and other necessary matters.

The officers elected for the present year are as follows:

President—A. W. Redden.
Vice-Presidents—J. F. Colwell and H. L. Hart.
Secretary—W. E. Hebb.
Treasurer—F. P. Hayden.
Executive Committee—J. H. Emmett, W. J. Power, James Farquhar, J. J. Skerry, J. L. Archibald, W. E. Crowe, James Halliday, John Connolly, W. H. Merlin and Charles S. Lane.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

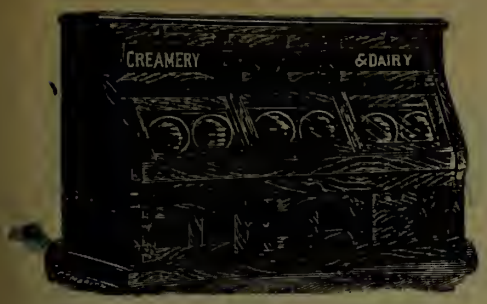
"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS IS A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

WESTERN ASSURANCE COMPANY

Incorporated 1851.

Fire and Marine

Capital - -	$2,000,000.00
Assets, over - -	2,900,000.00
Annual Income -	3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

CANE'S Wooden Packages

Suitable for

PAINTS, SYRUPS,
OYSTERS, LARD, ETC.

UNITED FACTORIES, Limited
Head Office, TORONTO.

Mention again, for it means profit to you, that the

Wrapping Papers

of these mills will be the kind to give you satisfaction. We are careful in the manufacture of our wrapping papers, and in all cases they run full weight and full count —480 sheets to the ream.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

CANADA AND SOUTH AFRICA.

ROBERT CROOKS & CO.,

Stock Exchange Building, MONTREAL.

GENERAL IMPORTING AND EXPORTING MERCHANTS.

AND AT

CAPE TOWN,
PORT ELIZABETH,
DURBAN,
JOHANNESBURG,
} SOUTH AFRICA.

INVITE CORRESPONDENCE WITH LARGE CANADIAN MANUFACTURERS, TO ACT AS AGENTS IN SOUTH AFRICA.

OFFICES ALSO AT

LIVERPOOL, LONDON, } England. NEW YORK, CHICAGO, } U.S.A.

Just Arrived

One Car Extra Fancy Messina Lemons, from cargo "Citti di Messina." New York Fruit Trade Journals say: "Finest cargo Lemons that has reached New York for years."

One Car Extra Fancy Valencia Oranges, all sizes.

One Car California Navels, Extra Fancy "Golden Orange" and "Squirrel" Brands. Also **Fancy Tangarines** in half-boxes.

Above are all elegant fruit and at rock-bottom prices. Send us your orders and same will have our prompt and careful attention.

HUGH WALKER & SON,

Wholesale Fruit Importers,

Guelph, Ont.

CAPSTAN BRAND

H. G. W. TRADE MARK REGISTERED

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

—— BOTTLED BY ——

THE CAPSTAN MFG. CO., - Toronto

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

We have been found guilty

of getting more patronage than we anticipated, which we attribute to the extraordinary good values we are giving in all lines of Groceries.

Write for our prices, or telephone for goods at our expense if in a hurry.

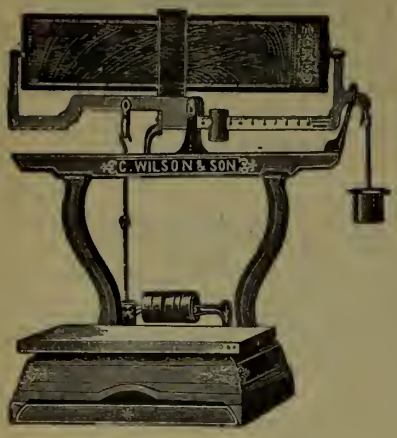
We have a large range of **Indian and Ceylon Teas,** in chests of 80 to 90 lbs., which we are offering at **12½** to **15c.** per lb., usual price 17 to 18c.

For the balance of this month we will offer a large quantity of half-chests, of a beautiful, first **Young Hyson Ceylon Green Tea,** at **18c.** per lb., in 53 to 55-lb. chests, which is considered good value at 23 to 25c.

Try a sample order of our Celebrated **FERNDALE** Package Teas, to retail at **25, 30, 40** and **50c.** per lb., which shows the retailer a good profit.

THE R. & J. H. SIMPSON CO.

Wholesale Grocers and Tea Importers, -:- -:- GUELPH.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL
DOMINION AGENTS

Current Market Quotations for Proprietary Articles

February 20, 1902.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case	per doz. 2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.
Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.
Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S
Henri Jonas & Co.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.
Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rook Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.
R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLAT-MENIER.

Chocolat-Menier ¼ and ½s 36c. per lb.
" Breakfast Cocoa ⅛s, 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
" " ¼-lb. tins 13c.
" " ½-lb. " 25c.
1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ⅛'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hyglenic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanills, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Smal size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beaucbemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Un-numbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7⅓ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anoho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson' Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood pails, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20. black
Maypole Soap, per grs., $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00

Culinary Staroh—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Staroh—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's.....	$5.00
½ Cases, 32 pkgs. 24's.....	2.50

Packages 10c. each.

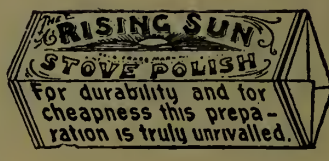
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. large crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross ..	4 80
" 6—3 dozen in case " " ..	3 40



Per gross.

Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 28
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

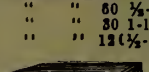
Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 120 ½-lbs.....	0 36



LUDELLA CEYLON, 1 AND ½'s PKGS.

Blue Label, 1's.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ½'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currenoy, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)..	1 85
" Crown.....	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

FLOUR

MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style. **No. 9**

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

A Business Boost

Were you ever boosted over a fence? Do you remember how that boost helped? You couldn't get over without it. There's a way of boosting your business that counts the same way.

If you carry in stock

"Empire" Soda

BEST FOR BAKING,

it will give your business a decided boost ahead, because we are advertising it in all the leading papers of Canada, and its quality is so good that when once used cooks wont use any other kind.

"Empire" Soda buyers buy other groceries too. Better put in a stock and get this trade.

WINN & HOLLAND,
MONTREAL,
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

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SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	Sell	5c each	$3.60
12 "	Duck	12 "	"	15c. pair	10.80
12 "	Goose	6 "	"	10c. each	14.40
6 "	Ostrich	6 "	"	25c. pair	9.00
6 "	Large Ostrich	3 "	"	15c. each	10.80
6 "	Giganticus	3 "	"	20c. each	14.40

Sells for.....$63.00
Costs you..... 42.00
YOUR PROFIT..$21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

YOU HAVE GOOD REASONS

for claiming the patronage of ladies of refined tastes when you sell them such articles as

WETHEY'S CONDENSED MINCE MEAT

for it brands you in their opinion as an enterprising, progressive, anxious-to-please grocer. Its trade creating and trade retaining value is not excelled by any other kind on the market.

Sole Manufacturer

J. H. WETHEY, LIMITED
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
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JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, FEBRUARY 28, 1902. NO. 9

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

COLMAN'S MUSTARD

BEST ON EARTH

"IMPERIAL"

White Wine Vinegar

IS THE NAME "IMPERIAL" ON THE BARREL?

has no equal.

Sparkling, Clear as Crystal—

SEE IT!

Rich Flavored, Round and Mellow—

TASTE IT!

Full Government Strength, Uniform Quality—

TEST IT!

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks, Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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Established 1845. **BROOKLYN, N.Y.**

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

"Wheat Marrow" Again!

Remember, friend, "Wheat Marrow" sells steadily right through the year. It never has its off seasons. Once used, no substitute can or will take its place.

As staple as flour, but more nutritious and healthful. Contains four fifths of the elements necessary to sustain life. More quickly prepared for the table than any other Cereal Food. "Totally different" from any other, also.

"Griffin" Brand Dried Fruits.

The standard of highest quality in California Dried Fruits. At the head, where it has been for years. Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. Distinguished from ordinary brands by the "Griffin" trade mark.

It comes right through from the Pacific Coast in the original packages—and that is the way it reaches you, just as it leaves those famous vineyards. The brand of highest quality—everywhere.

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPET & CO, Agts.,

8 Place Royale, Montreal.

23 Scott St., Toronto.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

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International Mercantile Agency

JANES BUILDING . . . of Toronto

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency of Toronto

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

WRITE TO GOLD SOAP, TORONTO, FOR PRICES AND FULL PARTICULARS

"Just Fits the Hand"

Payne's "Pharaoh" and "Pebble" Cigars Hold Trade!

J. Bruce Payne, Mfr.,
Granby, Que.

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

"Sterling" Brand Catsup.

—Time to
—Stock
—Up.

Here's a brand of Catsup grocers who have regard for the best custom will al ways keep in stock. There is no disappointment when a customer buys "Sterling" brand Catsup. She will buy it again and again.

—Ask your wholesaler for
—quotations or write us
—direct. This is the season
—when stocks should be
—well assorted.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

YOU WANT IT

You want the very best Cornmeal — well, we meet you right there. We make it. Make it so that it has no superior any place. We don't whine about you patronizing home industry—we make the right article and

"Gold Dust"
CORNMEAL

then Canadians don't have to be coaxed into buying. Our Cornmeal trade tells this interesting story. Surely you are not one of those who still believe that it is necessary to bring it across the line? Examine, test and try Tillson's and you will change your mind.

WE MAKE IT

PURE GOLDEN GRANULAR KILN-DRIED
THE TILLSON COMPANY, Limited, TILSONBURG, ONT.

"Superior Gluten Flour"

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impaired digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our "**Superior Gluten Flour**" will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

Try the "**Imperial**" Brand

—OF—

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

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(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

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Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

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We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

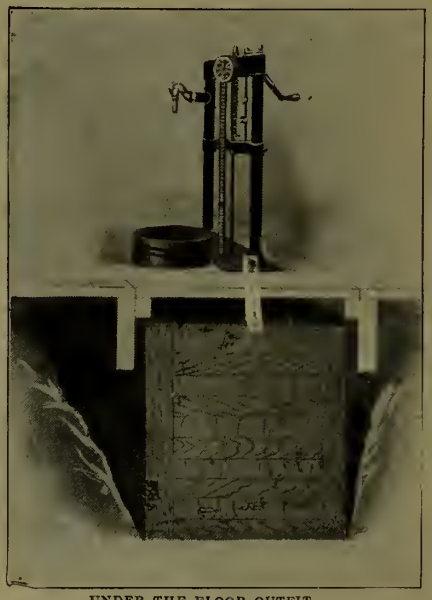
Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. **WINDSOR, ONT.**

Why Not Investigate



UNDER THE FLOOR OUTFIT.

THE MERITS OF THE

BOWSER

"New Century"

3 MEASURE SELF MEASURING Oil Tank?

THERE ARE

100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

Because it will save you money.
Because it measures accurate Gallons, Half Gallons and Quarts.
Because it gives the customer what he buys and no more.
Because it will prevent all waste and slop.
Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All Metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Coue Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ever built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by
THE ST. LAWRENCE STARCH CO., LIMITED,
PORT CREDIT, ONT.

LOOK AFTER THE HEALTH of Your Customers by Selling and Recommending

JAPAN TEA

People who drink ***Japan Tea*** drink a tea that is unadulterated in any shape or form, and which contains ***no deleterious*** matter injurious to health. They drink the

Sweetest, Mildest, most Refreshing, and Healthiest Tea in the World.

RETURNED
APR 11 1902

TEA VALUE....

We were particularly fortunate this past season in securing exceptional bargains in all lines. Since then the markets generally have advanced. We can make a fair margin on what we have and at the same time give you a splendid opportunity of supplying your customers with something really good—hard to beat, in fact—and leave yourself a good profit :

YOUNG HYSONS to retail at 25c. up.
JAPANS in 5, 10, 20 and 30-lb. cads. and half-chests to retail at 25c. up.
CEYLONS and ASSAMS to retail at 20c. up.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

HIGH LOW QUALITY. PRICE.

The unanimous verdict of users of

Paterson's Sauce.

Rose & Laflamme,

Agents, MONTREAL

SOME MERCHANTS' EXPERIENCE.

Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it **and stop right there!**

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. **But she will never sit down on a cold one, either.**

Now, some merchants have had hard experiences lately with coupon hooks that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon hook is until you have tried either Allison's Coupon Books or Allison's Coupon *Pass* Books. Both are good; one hook suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use hooks in large quantities. Our hooks are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is itself a guarantee of perfection.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Manufacturers, Indianapolis, Indiana.*

A Timely Talk to Business Men.

THE most necessary item in the preparation of a candidate for success is "self-stock-taking." He must make a careful inventory of his success-qualities and rate his possibilities so that he will know to a hair's breadth just what he measures, and, to a grain, just how much he weighs. In other words, he must first know himself, his powers and possibilities, before he can use them.

After he has taken his inventory, the next thing is to plan to get the most possible out of his capital; and, in doing this, he should be very careful not to allow his judgment and commonsense to be blinded by his ambition; for, if he does, in nine cases out of ten, he will destroy many of his possibilities by overtaxing them.

The man who would make the most of life must learn "to be good to himself"; that is, while he should strain every nerve to develop himself to the utmost, he must remember that his success will depend very largely upon the care he takes of his success-machine—that is, of himself.

Many so-called successful men are their own worst enemies. They would never think of abusing a horse or any other dumb animal as they impose upon themselves. They go without eating, are irregular at meals, and rob themselves of sleep and recreation; in fact, they violate every law of their physical and mental natures, and yet wonder why they are grey-haired, dyspeptic and broken-down before middle life. They cannot understand why their ambition and greed to get on in the world should not be the measure of their strength, and so they go on forcing their brains to work when every particle of nerve energy which was stored up the previous 24 hours has been exhausted.

THAT WHICH WILL MAINTAIN HEALTH IS NOT TOO COSTLY.

It makes all the difference in the world to you whether you cut off five, 10, or 15 years of your life by foolish indiscretion, abusing yourself by overworking, or depriving yourself of needed rest—by not knowing exactly how much you can stand — or whether you save those precious years by obedience to the laws of health.

Many people cramp their powers and dwarf their possibilities by denying themselves the comforts which make life harmonious and agreeable. For example, I have known people, who were travelling long distances by night, to go in a day coach, so as to avoid the expense of a sleeper, and either to carry their food and eat it on the train, or depend upon sandwiches or any little "pick-ups" that they could get at the stations along the road. Of course there are people who cannot afford the comforts—luxuries if you will—of travelling in sleeping cars and dining or lunching in dining saloons, in which case they must, of course, do the best they can. But those who can afford them make the greatest possible mistake by trying to economize at the expense of their physical and mental well-being, for they cramp themselves, and dwarf their energy and success-ability, just in proportion as they deny their bodies proper care.

There is nothing else so valuable as one's physical and mental energy, which should be preserved, at whatever cost. In other words, nothing is dear, which we can possibly afford, that will in any way help us to get on in the world faster and better.

Personal power is a great thing to achieve and maintain. Everywhere, in city and country, we see men and women, especially men, old at 30 or 35, their shoulders stooped, their hair grey, and their spirits broken. They have no elasticity in their step, no buoyancy in their bearing. They destroyed their possibilities in their overreaching ambition to become wealthy or famous — to out-distance all competitors. Their lives have become dry and sere, and they are nervous wrecks, when they should be in their physical and mental prime.

TAKE AMPLE TIME TO EAT YOUR LUNCHEON!

Thousands of well-meaning men deprive themselves of needed nourishing, force-giving food by trying to economize. They stand at a lunch counter and hastily swallow a sandwich and a glass of milk to economize time and money, when they owe it to themselves and to their highest well-being to go to a good restaurant or hotel, take time enough to eat a nutritious, properly-cooked and properly-served meal and give the stomach time to begin the process of assimilation before resuming work.

There is not only no economy in this, but it is the worst kind of extravagance. The greatest economy a success-candidate can practise is storing up the largest amount of success-force, vitality, nervous and mental energy in his constitution for effective and efficient achievement. To rob oneself of the food material which gives this magic force is like killing the goose which lays the golden eggs.

Many a man has mocked a magnificent natural ability with mediocre achievement, simply because he has ruined his success-machine by neglect, in failing to supply the motive power to run it.

Thousands of men have died amid the wreck of disappointed ambitions, having failed to carry out one tenth of what they expected and had the ability to accomplish, simply because they did not take proper care of themselves.

Would you not think that man insane who, possessing a reservoir of precious elixir of life, should bore gimlet holes through it, here and there, and let the life-power run to waste? Yet this is exactly what thousands of us are doing. We start out with a great pond or lake of life-power, and let the major part of it escape through the leaks made in the reservoir by our own carelessness or ignorance.

We are all the time cutting off our success-possibilities by wasting, here and there, life's force and energy, robbing ourselves of the reserve which alone would make great achievement possible; and yet we wonder why we do not succeed.

Lack of sleep, lack of exercise in the open air, lack of nourishing food, and of congenial intercourse with friends, overwork, doing our work in the spirit of drudgery—all these things are leaks which sap our energy and rob us of the great reserve of life-force which enables one to achieve results.

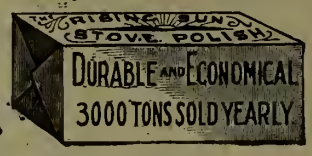
On account of the influence of your clothing upon your habits, your character and your success generally, be as generous with your dress, especially in material, as you can possibly afford.

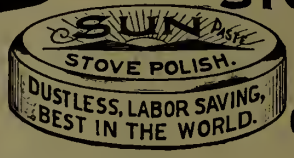
If you have been handicapped in early life by lack of education, or of social advantages, and do not feel certain of yourself in society, it will help you wonderfully to dress well. It will tend to give you ease of manner and make your awkardness and lack of general culture less apparent. In other words, it will help to cover up little defects which may embarrass you, especially if you are over self-conscious.

KEEN OBSERVATION PRODUCTIVE OF EASE.

The very conviction or consciousness that you are deficient in matters pertaining to

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

culture and social usages tends to aggravate those defects, and you should avoid self-consciousness in every possible way. Neat, bright, yet fashionable well-fitting clothing will help you very materially.

The wise man tries to compensate for his deficiencies in every way he can. It pays, therefore, to avoid bad impressions when strangers first meet you, for they will put you to a great disadvantage if you are too self-conscious and timid.

People who have not had early advantages, but have come into prominence through achievement, are often placed at great disadvantage, and they should study ways to compensate for these deficiencies. In other words, we should do everything possible to bring ourselves into harmony with our surroundings, because we cannot exhibit strength or use our success-force until we are at ease or in harmony with our environment.

Many shrewd men and women have been able to cover up early deficiencies in education and culture generally by close observation, and by adopting dress and manners like those with whom they associate. A keen observation is one of the greatest assistants in the acquirement of ease and power.

Many hard-worked business and professional men think they cannot afford a vacation. These people know very well that they cannot work their horses all the time, nor could they expect any of their employes to work all the time and stand it.

There is, perhaps, nothing which pays better or is more beneficial than a vacation. Most of us, sooner or later, learn — unfortunately, most of us learn later—that we cannot get more money out of a bank than we deposit there. Our drafts on nature's bank cannot exceed the reserve of the deposits.

In youth, we store up a reserve of physical and mental energy, which, if properly used, will enable us to overdraw temporarily in emergencies, but, if we use, from day to day, more nervous or vital force than is generated during each 24 hours, it does not require a great mathematician to convince us that we shall soon be bankrupt.

A man, therefore, who has been tied up many months in his store or office, or confined by his vocation, whatever it may be, although he may not have worked very hard, requires a complete change of surroundings; he needs a new mental environment.

GO INTO THE COUNTRY FREQUENTLY AND GET NEW LIFE!

People in routine work soon lose their elasticity of mind, their buoyancy and spontaneity of thought; their imagination becomes torpid, and nothing else will then refresh the faculties and functions so quickly as a complete change of surroundings.

How quickly, for example, one's whole nature responds to a change from the city to the country! A man who feels heavy, tired, and languid, in the city, feels ten years younger when he gets into the country. He is a boy again; his imagination becomes enlivened, and his whole life is rejuvenated. It is not always because one is overworked that he needs a vacation; for man is an omnivorous animal, and requires a variety of food.—Success.

GOOD NAME BETTER THAN RICHES.

Neither ships, racehorses, nor anything else are so aptly named as the crack trains of the world—the Flying Scotchman, which is the Transinsular Limited of Great Britain; The Flying Yankee, from Boston to Bangor; the Congressional Limited, to Washington; the Empire State, to Buffalo, and the Sunset Limited, to Southern California. There is more in the name of a fast express train than in the title of a play or novel. The man who is going to travel on a railroad, and has the price in his pocket, wants to buy a ticket for one of those appropriately titled trains every time.—New York Press.

AIMS AND OBJECTS OF THE OTTAWA ASSOCIATION.

Ellis Bros., Ottawa, under date of February 22, write as follows: Would you mind publishing the following, being the aims and objects of the Ottawa Retail Grocers' Association? We think it might be a benefit to the Association, as some grocers in the city who are not members might be interested in knowing:

AIMS AND OBJECTS.

1. Fostering a more social feeling among the members of the trade.
2. To patronize such wholesale houses as do an exclusive wholesale business.
3. Keeping a list of such persons as are not worthy of credit, for the information of members.
4. Watching all legislation affecting our interests.
5. Protection against the adulteration of goods, fictitious labels, and false weights and measures.
6. Shortening the hours of labor.
7. To recommend the adjustment of all trade disputes by arbitration whenever practicable.
8. To procure better laws in licensing pedlars, and other matters affecting our trade.

In carrying out these objects we hope to encourage every honest dealer, and to discourage and stamp out fraud and trickery everywhere, and by united action secure to ourselves and our customers all the benefits that are possible in connection with our business.

KAMLOOPS BOARD OF TRADE.

At the annual meeting of the Kamloops, B.C., Board of Trade there was a good attendance, and several new members were added.

A letter to Andrew Carnegie was read and adopted, asking him for assistance towards the erection of a sanatorium somewhere in the dry belt of British Columbia.

It was decided to withdraw from the membership of the Associated Boards of Trades of Eastern British Columbia.

It was moved that the C.P.R. be asked to hurry forward the equipment of their engines with electric headlights.

The election of officers resulted as follows:

President—J. T. Robinson.
Vice-President—J. R. Michell.
Secretary—J. F. Smith.
The Council—Messrs. J. A. Gill, M. P. Gordon, F. J. Fulton, J. M. Harper, T. J. Roadley, Dr. Proctor, J. Vair, N. J. Hopkins, H. Ashby, Dr. Wade and A. McIntyre.

3 LONG DISTANCE PHONES.

MOLASSES—GOOD AND CHEAP.

CORDAGE—SOME LINES BELOW THE MARKET.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario**

Chocolates and Cocoas

will be our new line to manufacture. We will aim to be the Walter Baker Co., of Canada—high-grade goods, reasonable prices. We are getting impatient. Courts move slowly. However, the yeast cake trade seems coming our way the last few weeks with a rush. When our suit is decided there will be a regular landslide to

JERSEY CREAM YEAST CAKES—Canada's Greatest Yeast Cake.

Ye loyal sons of Britons see that the goods you sell are made in **Canada,** that the **profits** remain in **Canada.**

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab St. North, HAMILTON.**

THE NICEST OF ALL

English Condiments

....ARE :

These goods are now in store, selling at low prices for the finest of all English Sauces.

Sharwood's **White Label Sauce.** ½-Pints.

Sharwood's **Chutney Sauce.** . . . ½-Pints.

Sharwood's **Sweet, Sliced Mango.** Chutney Quarts.

BY . . .

James Turner & Co., Hamilton.

Honey Suckle Syrup.

A pure sugar syrup in Half-barrels.

SELLS AT SIGHT

ASK OUR TRAVELLERS TO SHOW YOU SAMPLE.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

EXPERIMENTS IN MAKING CEYLON GREENS.

(From The Times of Ceylon.)

AN important series of experiments in the manufacture of Ceylon green tea, with the object of improving the quality of the article, is to be conducted shortly at Finlay, Muir & Co.'s specially-equipped factory at Colombo, particulars of the erection of which were recently published in The Times of Ceylon. The inauguration of the work will be an important phase in the Ceylon green tea industry, as the idea is not to manufacture green tea as it has hitherto been manufactured. These experiments are going to be made by The Anglo-American Direct Tea Trading Co., two of whose representatives, Hubert Gault and Pritchard, have already arrived in the Island and are just now in Colombo. Mr. Gault, who is connected with the firm's business in Glasgow (James Finlay & Co.) has had considerable experience in everything that concerns tea, and is especially interested in green tea. He has engaged Mr. Pritchard, who has come from Japan, to assist him. The experiments they are to carry out will be solely on behalf of The Anglo-American Co., who have secured the manufacturing business in Colombo from Finlay, Muir & Co. on special terms. Equipment of the factory is nearly complete, and Mr. Gault is only awaiting the fitting up of certain machinery and the completion of a few other details before starting work in about six weeks' time. In the meantime, he will make a trip through the planting districts to arrange for a supply of green tea with which to commence operations. Preliminary experiments will decide what grade of leaf will be used to turn out green tea to the best advantage.

Mr. Gault, who was interviewed by a representative of The Times of Ceylon, mentioned that the new process would be different to that hitherto followed in Ceylon, in that the green tea would be perfected and thoroughly finished.

Asked as to what he thought of the green tea now manufactured in this country, Mr Gault argued strongly that it was worthless. "Ceylon green tea made as it has been up to date," he said, "has done the business a great deal of harm, and the article shipped to America and Canada under the name of "green tea is neither a green tea nor a black tea ; it has no keeping qualities, and is not particularly inviting in appearance."

The mistake made, he thought, was that the article was not finished ; it was a half-finished product, and the sooner Ceylon ceased shipping such an article out of the country the better. Looked at from a tea-man's point of view, he never saw anything like the stuff sent out from Ceylon. It did not approach the Japan and China greens.

"But is there not a demand for Ceylon green tea in the United States and Canada ?"

"Not a pound of Ceylon green tea would be sold in America at present were it not 'bolstered' up by money and other presents 'given away with a pound of tea.' Ceylon green tea is being used, to a small extent, in America to reduce the cost of other teas—that is, it is used to mix with other teas—and this demand would cease if it was sought to be sold at its proper value."

Speaking of the green-tea bonus, Mr. Gault remarked that if Ceylon was giving away a bonus on the manufacture of green tea, the committee should confine the bonus to properly manufactured tea, and thus encourage planters to turn out a well-made article. The general opinion in the United States was that Ceylon green tea was not properly manufactured, and there was no doubt if a finished article were turned out there would be a good demand for it. As it was, the green tea now made was of no use for

Imperial Maple Syrup

— AND —

Aunt Jemima's Pancake Flour

Get prices and particulars, it will pay you.

A. F. MacLaren Imperial Cheese Co., LIMITED

AGENTS.

We can sell you

PRUNES

THE DAVIDSON & HAY, Limited

Wholesale Grocers. - Toronto.

purposes of trade or consumption, and, carrying the name of "Ceylon," did the Ceylon tea business a great deal of harm.

"Would there by a demand for 'finished' green tea from Ceylon with Japan and China in the market?"

"There is no reason to doubt it. I see no reason why enough good tea cannot be made in Ceylon to keep the market up. At present there is a demand in America and Canada for green tea to the extent of somewhere over 50,000,000 lb., and Japan and China supply only about 42,000,000 lb. Last year the export of Japan green tea was 38,000,000 lb., which is very much less than the average, which stands at 40,000,000 lb. There is no doubt that if Ceylon produced a good article it could create a demand for it. Black or green teas, as produced in the different tea-growing countries, as everyone knows, possess certain degrees of flavor due to soil peculiarities; and Ceylon can undoubtedly turn out a good, sound green tea, and that is what the great mass of the people in the States wanted."

[Attention is drawn to an editorial printed elsewhere in this issue dealing with the above.—Editor CANADIAN GROCER.]

W. A. Magee, butcher and meat merchant, St. John, N.B., has sold his meat business to Lilley & Sons.

TO BE REPRESENTED AT BOSTON.

At a meeting of the Tourist Association, Fredericton, N.B., the coming Boston Sportmen's Show was talked over, and it was arranged that one of their members, at least, should be at the show throughout its duration. At this show a large amount of advertising literature will be circulated, explaining the attractions that that section of New Brunswick has for the tourist and sportsman.

The city council will be asked to donate $250 for the aid of the association in its work. It is felt that much more effective work could be done by this increased grant. Last year the amount given was $150. The city of St. John gives $500 to the tourist association every year.

CHEESE-CURING STATIONS.

It is announced that the Dominion Government has decided to erect four curing stations for cheese factories in Canada, two in Ontario and two in Quebec. Woodstock and either Belleville or Brockville will probably be the points selected in Ontario for these stations.

As a result of placing himself in communication with Professor W. J. Robertson, Agricultural Commissioner for the Dominion, Mr. Andrew Pattullo, M.P.P., has completed arrangements for the holding of a meeting at Woodstock whereby the representatives of the various cheese factories of the district will be questioned as to whether they will interest themselves in the project.

The Dominion Department of Agriculture will manage this central curing station, and it will be an object lesson on the curing and handling of cheese. The meeting is to be held on March 1.

NEW ELEVATORS AT PORT ARTHUR.

At a meeting of the Canadian Pacific Railway Co.'s officers at Port Arthur, Ont., it was decided to build two elevators there during the season. The first will be a cleaning elevator and the second an addition to the steel tank elevator D. This structure will be enlarged to hold an additional 1,500,000 bushels. This and the new cleaning elevator will increase Port Arthur's storage capacity to over 7,000,000 bushels of grain. Altogether $400,000 will be spent by the company on improvements in that town.

THE LITTLE SPIES DID IT.

A Toronto grocer has been fined for selling a barrel of apples in which all the good fruit was displayed on top. It is supposed that the little Spies at the bottom gave the thing away.—Guide Advocate, Watford, Ont.

ARE YOU ALIVE to the fact that

UPTON'S Jams, Jellies and Marmalade

Are superior to imported goods ?

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. V. PRICE (late) general merchant, Copper Cliff, Ont., is offering to compromise.

L. Huot & Cie., grocers, Quebec, have assigned.

Jos. Landry & Co., grocers, Montreal, have assigned to A. Desmarteau.

Elias Will, late feed merchant, Windsor, N.S., has assigned to G. H. Curry.

M. Simon, general merchant, Alexandria, Ont., is offering 40c. on the dollar.

J. A. Pinard, grocer, Ottawa, is offering to compromise at 25c. on the dollar.

E. Audet, general merchant, Black Lake, Que., has compromised at 50c. on the dollar.

G. A. Dugal, grocer, etc., Masson, Que., is offering to compromise at 35c. on the dollar.

J. A. Renault & Co., general merchants, St. Ephrem de Tring, Que., have assigned.

N. St. Amour is curator of O. E. Leger & Frere, general merchants, Cotcau Station, Que.

The estate of T. J. Metheral, general merchant, Singhampton, Ont., is to be wound up.

F. D. Latour, grocer and liquor merchant, Montreal, has assigned to Alex. Desmarteau.

Kent & Turcotte are the curators of Jos. Loranger & Co., grocers, Three Rivers, Que.

Desire Ricard, general merchant, Batiscan, Que., has compromised at 15c. on the dollar cash.

Carr Bros., general merchants, St. Chrysostome, Que., have assigned to Lamarche & Benoit.

George and Joseph Brown, grocers, etc., Collingwood, Ont., have assigned to Frederick Marshall.

Wm. Borthwick, fruit auctioner, etc., Ottawa, is offering to compromise at 25c. on the dollar.

A. T. Lafortune, grocer and liquor merchant, Montreal, has compromised at 30c. on the dollar cash.

Joseph E. Bregg, grocer and baker, Parry Sound, Ont., has assigned to Samuel Armstrong.

J. McD. Hains is the curator of Vipond, McBride & Co., fruit merchants, Montreal. Their stock has been sold.

The creditors of Charles Tremblay, general merchant, Shawenegan Falls, Que., held a meeting on February 22.

H. D. Allen, late general merchant, Cape Tormentine, N.B., offers to compromise at 25c. on the dollar.

Arthur J. Lajoie, grocer, Shawenegan Falls, Que., has assigned, and his creditors held a meeting on February 26.

The creditors of M. P. Plouffe, general merchant, Ladysmith and Shawville, Que., held a meeting on February 26.

The creditors of Joseph E. Bregg, grocer, flour and feed merchant, Parry Sound, Ont., held a meeting on February 25.

H. Gilbert, general merchant, Chicoutimi, Que., has assigned, and a meeting to appoint a curator is called for February 28.

G. C. Bristow, general merchant, Aylmer, Ont., has assigned to R. Tew, Toronto, and his creditors held a meeting on February 27.

M. Richardson & Co., general merchants, Dundalk, Ont., have assigned to J. G. Strong, Toronto, and their creditors meet on March 3.

R. Bergeron & Co., general merchants, Shawenegan Falls, Que., have assigned to Lamarche & Benoit, and a statement of their affairs is being prepared.

The creditors of J. N. A. Carriere, general merchant, St. Phillipe D'Argenteuil, Que., held a meeting on February 20, and received an offer of 50c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Bourret & Cie., grocers, Montreal, have dissolved.

Page & Co., grocers, Ottawa, are admitting a partner under the style of Page & Storey.

Campbell & Co., general merchants, Richmond, Que., have dissolved, and a new partnership has been registered.

Taylor & Williamson, grocers, boot and shoe merchants, Chatham, Ont., have dissolved, and C. D. Williamson is continuing.

SALES MADE AND PENDING.

The assets of J. A. Mullen, grocer, Hull, Que., have been sold.

The assets of J. D. Ostigny, grocer, Montreal, have been sold.

The assets of I. Latour, grocer, Ottawa, have been sold by bailiff.

The assets of Joseph Landry & Co., grocers, Montreal, have been sold.

Mrs. A. McLaren, general merchant, Lower Argyle, N.S., is selling out.

D. A. Hyslop, general merchant, Ancaster, Ont., is advertising his business for sale.

James Dobson, general merchant, Bronte, Ont., is advertising his business for sale.

The assets of H. A. Lalonde, general merchant, River Beaudette, Que., have been sold.

The chattels of F. A. Hollis, tea merchant, St. John, N.B., are to be sold by sheriff.

The stock of J. C. Morton & Co., general merchants, White Horse, B.C., has been sold.

The assets of J. A. Pinard, grocer, Ottawa, were to be sold by auction on February 27.

J. A. Hunter, general merchant, Durham, Ont., is advertising his hardware stock for sale.

N. Gavitz, boot and shoe merchant, Strathroy, Ont., is advertising his business for sale.

The stock of Lapointe & Quesnel, shoe merchants, Hull, Que., is advertised for sale on March 7.

The assets of M. Vigneau, grocer and shoe merchant, Danville, Que., are to be sold on March 7.

A. O. Veitch, general merchant, Richmond, Bayham P. O., Ont., is advertising his business for sale.

The assets of Alf. Fradette, general merchant, Lafayette, Que., were to be sold on February 27.

The assets of Joseph Loranger & Co., grocers, Three Rivers, Que., were to be sold on February 27.

The stock of T. J. Metheral, general merchant, Singhampton, Ont., is advertised for sale by auction on March 5.

The stock of the estate of Elliott & Borland, general merchants, Steinbach, Man., was advertised for sale by auction on February 21.

CHANGES.

Elzear Duquay, grocer, is commencing business at Hull, Que.

R. Baker, grocer, Crediton, Ont., has sold out to C. Beaver.

H. A. Lalonde & Cie., traders, River Beaudette, Que., have registered.

C. E. Black, grocer, Amherst, N.S., is succeeded by Freeman & Black.

J. Williams, fruiterer and tobacconist, Denver, B.C., is out of business.

H. K. Livingston, general merchant, Robson, B.C., is out of business.

W. F. Sarsfield, grocer, Kentville, N.S., is succeeded by Angus N. McLean.

J. E. Lanouette & Cie., grocers, Ste. Anne de la Perade, Que., have registered.

Miss M. J. Fafard & Co., general merchants, St. Thecle, Que., have registered.

F. L. Irwin, general merchant, Treesbank, Man., has sold out to C. F. Wood.

George S. Brett, grocer, Vancouver, B.C., is succeeded by Mrs. George Aldrid.

Emma Lisson, grocer, Niagara Falls South, Ont., has sold out to W. Van Wyck.

D. H. Stevenson, baker and grocer, Norwich Ont., has sold out to W. J. Mathison.

J. M. Silverthorne, grocer, etc., Olds, N.W.T., is succeeded by Silverthorne & Shackleton.

W. J. Mathison, general merchant, Cathcart, Ont., has sold out to D. H. Stevenson.

John C. Healy, grocer, and flour and feed merchant, Durham, Ont., has sold out to T. J. Jordan.

FIRES.

The Gibson property of Emery Sewell, general merchant, Upper Maugerville, N.B., was burned; there was no insurance.

S. Brown, general merchant; J. A. Cargar, miller and grain merchant; and George Sibbett, liquor merchant, Bracebridge, Ont., were burned out; they were all insured.

DEATHS.

Richard Snow, baker and confectioner, Toronto, is dead.

John E. Cooke, cheese merchant, Ingersoll, Ont., is dead.

Philip S. Pellerin, general merchant, Scadone, N.B., is dead.

MARCELLUS HARTLEY'S ESTATE.

It has now been learned that the late Marcellus Hartley left a will. The estate had previously been estimated to be about $1,000,000, but it is thought that it will now amount to upward of $60,000,000. Mr. Hartley was the head of the firm of M. Hartley & Co., of New York, which was formerly known as Hartley & Graham.

The firm did a conspicuous business prior to the Spanish War, and it is said that most of the supplies in the way of ammunition and arms supplied to the Cuban insurgents in the many filibustering expeditions which left the shores of the United States for Cuba were either sold or collected through the agency of this firm. Mr. Hartley was also a stockholder and director in The Westinghouse Electric Co.

The finding of the will was a surprise, as it was at first believed that he died intestate.

M. H. Dodge, his grandson, who is named as the heir to this vast estate, is now 20 years old and is a junior in Columbia University.

Mr. Hartley died very suddenly about a month ago, while he was attending a meeting of the directors of The American Surety Co.

For many years Mr. Hartley had been prominent in commercial life in the metropolis, having large and varied interests in important institutions. At his death he was president of The International Banking Corporation recently

THE BEST GOODS FOR THE BEST TRADE

CATSUP, SOUPS, SALAD DRESSING "COLUMBIA" BAKED BEANS POTTED MEATS

WE HAVEN'T 57 VARIETIES: OUR AIM IS QUALITY NOT QUANTITY.
"COLUMBIA" GOODS ARE THE RECOGNIZED LEADERS IN QUALITY.

OUR TRAVELLERS ARE CARRYING A FULL LINE OF SAMPLES. IT WILL PAY YOU TO SEE THEM.

THE EBY, BLAIN CO., LIMITED

SOLE WHOLESALE DISTRIBUTERS TORONTO.

100,000 tons, of which Quebec supplies the formed, and which secured, after vigorous competition, the business of handling the Chinese indemnity for the United States.

Mr. Hartley was also president of The Remington Arms, The Union Metallic Cartridge, The Bridgeport Gun Implement, and of The M. Hartley companies. He was vice-president of The Western National Bank and director of the Lincoln and German-American National Banks, The Manhattan Railway, Westinghouse Electric, Mercantile Trust, American District Telegraph, American Ordnance, The Audit Co., and of The Equitable Life Assurance Society. He was a trustee of The American Deposit Loan, The Fifth Avenue Trust and the American Surety Companies.

AN EXTRAORDINARY PURCHASE.

The United Factories have recently made a heavy purchase in broom corn which will enable them to quote prices at no advance over those prevailing last fall. notwithstanding the fact that United States manufacturers have recently advanced their prices from 25 to 50c. per dozen. The United Factories intend to constantly pursue the policy of giving their customers the advantages of any special rates they may secure in the purchase of stock. These low prices will continue until this stock becomes exhausted, when it is likely it will be neccssary to advance rates. It is, therefore, an excellent opportunity for the trade to place orders at once.

A paper published in the United States says: The most capable business men in this country are those engaged in the sale of groceries. They are the distributors to the masses of the world's products. The graduate from the general store is generally well equipped to fill any position in the commercial world. Many of our most distinguished statesmen had their first experience in business measuring calico and weighing sugar and coffee behind a rude counter in a cross-roads general store.

Doubling Our Capacity

Owing to increased business we have commenced work on the installation of a monster Cold Storage Plant, which will be completed about the 15th of May with a storage capacity of sixty thousand (60,000) cubic feet, in twelve separate compartments. The system is so complete that the temperature in any one compartment may be raised or lowered as the grade of goods may require without affecting any of the other cool-rooms.

Our object in this is to offer to our customers the best possible advantages in marketing their produce. If we get it fresh we will keep it for a reasonable length of time in as good condition as it was received.

A great advantage in having your produce in our cool-rooms is that it remains in good condition and is always ready when the market prices are satisfactory, and at any time an offer should be made to us we would at once communicate same to you by wire if you had not already set your selling price. Nothing but eggs, butter, cheese and poultry will be stored, so there will be no chance of taints or foreign flavors.

We would be pleased to communicate with any who have not already arranged with us for the coming season and place their names on our books.

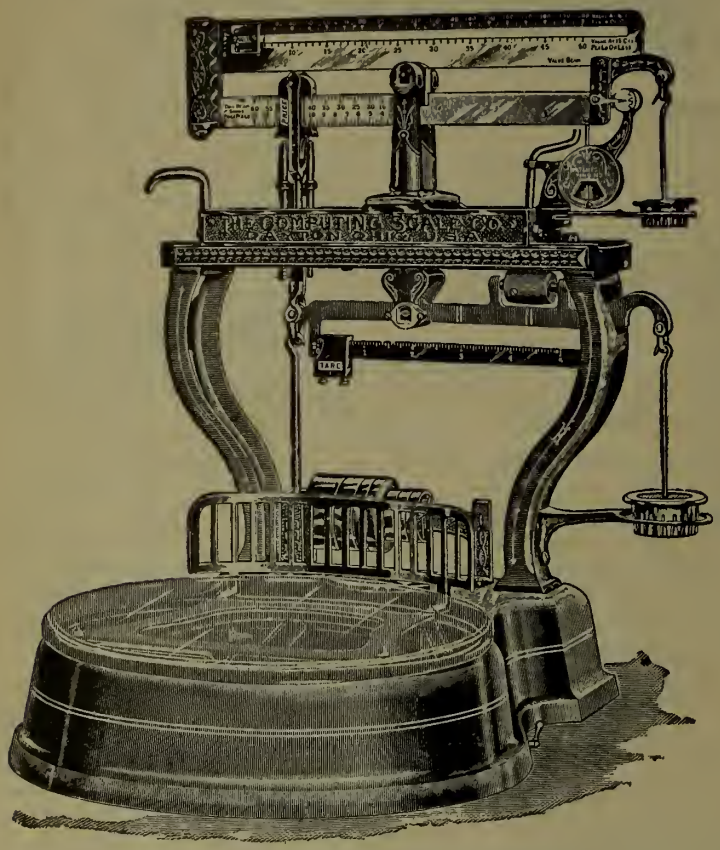
Drop us a card and we will give you full particulars.

The J. A. McLEAN PRODUCE COMPANY, Limited

75-77 Colborne St., TORONTO.

AGENTS FOR THE NELSON, MORRIS CO., CHICAGO, "SUPREME" SHORTENING, CANNED MEATS, ETC.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers,** our system of stopping down weight, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it,** for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

The Money-Weight Scale Co., No. 47 State st., Chicago, Ill.
J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal Que., Canada.

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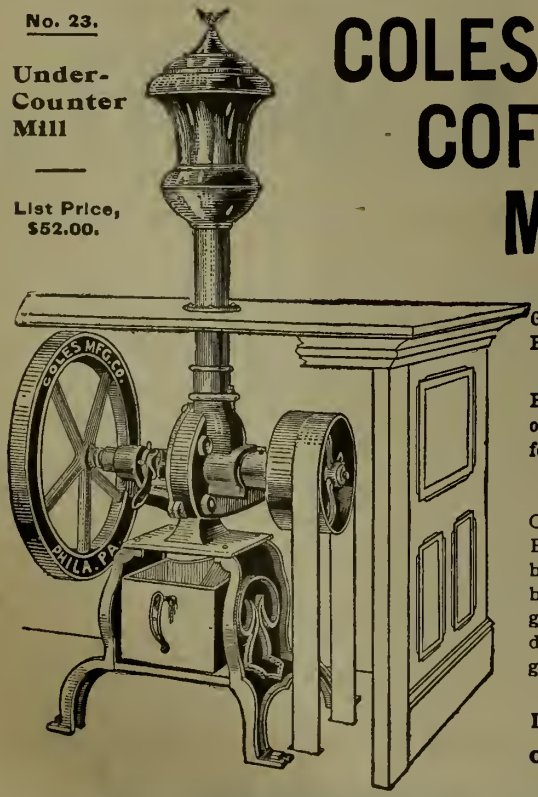
No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
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COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

ADVERTISING CANADA IN THE SOUTHERN STATES.

THE Grand Trunk Railway Company is sending a car on a 70-day trip through the Southern States for the purpose of advertising Canada as a summer resort. The car is specially equipped for the purpose, and will distribute at the places at which it stops a large quantity of advertising matter regarding the many summer resorts to be found on the G. T. R. System.

Canada is at least second to no other country in the world as a summer resort. As for variety, we know of no other that can approach it, with the Atlantic on her east coast, the Pacific on her west coast, and her magnificent rivers and enormous inland seas between. And all supplemented by a dry and bracing climate, and the means for gratifying the most ardent of sportsmen.

All these things are gradually becoming known to the outside world, but the railways (the Grand Trunk and the Canadian Pacific) have done far more to bring this about than all other agencies combined. Naturally, the railways have their own interests first in mind, but their enterprise is none the less worthy of commendation. And all the benefit by no means accrues to them. Business men certainly gain a great deal, directly or indirectly, from the influx of tourists, and, wherever and whenever they can assist the railways to disseminate information about Canada as a tourist resort, self-interest, if nothing else, should induce them to do so.

THE U. S. CAPITALIST IN CANADA.

A GOOD many tears are being shed by some of the newspapers in Canada because the United States capitalists are becoming prominent in her industrial life.

These tears are either of the crocodile description, or inability on the part of those who shed them to appreciate the economic conditions which induced capitalists in the United States to invest their money in the Dominion.

One of the drawbacks to Canada in the past was the slowness with which her natural resources were being developed. We had not the necessary capital ourselves. And we deplored the fact that outside capital did not come in and assist us. The capital we most courted was British capital. And that capital we still prefer to all others.

But the British capitalist has prepared to invest his funds elsewhere: in Central and South America, in Africa, and almost everywhere but in Canada. True, he is showing some signs of departing from his normal apathetic condition; but his condition is still passive. It is the capitalist in the United States who is active in his investments on Canadian account. It is the United States capitalist who first saw the possibilities of the iron and steel industry in this country and devoted his dollars to the development of it; that saw the possibilities of the gold, silver and lead mining industries in British Columbia and the Klondike and exhibited his confidence in them by spending his money on their development; and that put new life and energy into the coal-mining industry of Nova Scotia. In fact, in nearly all branches of Canadian industrial activity the United States capitalist is much in evidence.

The fact that United States capitalists are paying so much attention to Canada is an evidence that they realize the vastness of her natural resources and the greatness of her possibilities.

Those who are ready to grasp opportunities are those who have not allowed time to slip through their fingers.

PARTNERSHIPS FOR CLERKS.

THE keenest competition that merchants sometimes experience is that which arises from their own clerks who have gone into business on their own account.

It would be unwise to advise clerks not to go into business on their own account. On the contrary, it would be wise to induce them to cultivate an ambition in that direction. A young man who has no such ambition, or who has no desire to cultivate one, is lacking in those fundamentals which go to make a good clerk.

Merchants can, however, in many instances, prevent their clerks from becoming competitors by making them their partners.

It would not be reasonable for a merchant to give all his clerks an interest in his business. There are many who are not qualified for partnerships. But to the best clerk, where it is at all possible, it is only fair that an interest in the business should be held out as a reward for faithful services.

THE U. S. TOMATO COMBINE.

The executive committee of the Tomato Combine in the United States is experiencing some difficulty in making contracts with the growers. The Combine has officially made an offer of $7 per ton to South Jersey growers, but, while this offer is being accepted by some, it is being rejected by others.

Although the Combine will not, it is said, be in a position for a couple of weeks to officially name prices on futures, private advices from Baltimore report a strong and active interest in future tomatoes, and that orders have been booked in large volume on the basis of 60 to 65c. for 2-lb., and 80 to 85c. for 3-lb. standards, August and September delivery.

EXPERIMENTS IN MAKING CEYLON GREEN TEAS.

IN another part of the paper we reprint from The Times of Ceylon an interview with a Mr. Gault regarding Ceylon green teas. Mr. Gault declares that green tea as turned out by the factories in Ceylon is not properly made. It is, he says, "neither a green nor a black tea." And again, in answer to a question regarding the demand in the United States and Canada, he adds: "Not a pound of Ceylon green tea would be sold in America at present were it not bolstered up by money and other presents given away with a pound of tea."

Mr. Gault's remedy for the defects which he alleges to exist is the firing and packing of the green teas after the manner of the factories in China and Japan. We gather this not only from the reading of the interview with him, but from a conversation we have had with a teaman who, in turn, not long since, discussed the subject with Mr. Gault himself in London, prior to his departure for Colombo. The firm with which Mr. Gault is connected has arranged to manufacture and pack Ceylon green tea after the manner of Japan and China, and the result of the experiment will be watched with a great deal of interest.

As far as we can gather, opinion is divided in both Canada and the United States in regard to the wisdom of the new departure which the Anglo American Direct Tea Trading Company is taking.

To the tea manufacturers in Ceylon, and those dealers in the United States and Canada who are ardent champions of Ceylon greens, the proposition to adopt the tea-making methods of the competitive countries is no doubt somewhat humiliating. And furthermore, to make the leaf after the styles of China and Japan would certainly tend to deprive the Ceylon article of its individuality, as far as appearance at any rate is concerned. But looked at from the standpoint of utility, the question seems to resolve itself into this: Which method is going to be, in the long run, most conducive to the welfare of the tea industry of Ceylon? And this can only be ascertained by experiment. The logical conclusion, therefore, appears to be—go ahead with the experiment.

We cannot agree with Mr. Gault's statement that "not a pound of Ceylon green tea would be sold in America were it not bolstered up by money and other presents given away with a pound of tea." We are not prepared to speak for the United States. But, as far as Canada is concerned, they are simply gross exaggerations. And, according to Talleyrand's maxim, "Everything which is exaggerated is insignificant."

A year ago the sale of Ceylon green tea was undoubtedly stimulated by the fancy 60-lb. canisters given to every retailer who purchased a certain quantity of the tea. But we are not aware of any prize or consideration of any kind being given to consumers. At present there is quite a scarcity of Ceylon green tea on the Canadian market, and, the demand being in excess of the supply, prices are much higher than they were a month or two ago. No doubt the demand is to some extent stimulated by the extraordinary scarcity and dearness of China green teas. But that does not alter the fact that the teas are selling, and that without prizes attached thereto. Nor does it strengthen Mr. Gault's case, because the tea package firms are by far the largest purchasers of Ceylon green teas.

Whether Ceylon green teas will ever take the place of Japan and China greens remains to be seen. There are some who strongly maintain that they will. Others again are just as strong in the contrary view. Although there was a large increase in the importation of green tea of Indian and Ceylon growth last year, the quality is still relatively small when compared with China and Japan green teas. The importation of Ceylon and Indian green teas into Canada during 1900 and 1901 were as follows:

	1900.	1901.
Indian green, lb	23,214	81,578
Ceylon " "	27,175	334,634

Japan and China greens imported during the same periods were as follows:

	1900.	1901.
Japan greens, lb.....	8,520,781	6,645,337
China " ".....	1,235,197	863,506

A SILVER CABINET FOR MR. MATHEWS.

The Canadian Packers' Association held a meeting last week at the Waldorf Hotel, Hamilton. The retiring president, H. I. Mathews, of Lakeport, was presented with a handsome cabinet of solid silver. Addresses were made by W. Boulter, of Picton; W. P. Innes, of Simcoe; W. Ferguson, of Delhi; Jos. Dolan, of St. Catharines, and F. R. Lalor, of Dunnville, expressing their admiration for Mr. Mathews' efforts in connection with the Association. Mr. Samuel Nisbet, of Brighton, acted as chairman.

THE BEET-SUGAR INDUSTRY.

WILL WAIT ON THE PREMIER.

ON February 20 the manufacturing committee of the London City Council held a meeting and discussed the beet-sugar factory that they were requested to bonus. No definite progress in the matter has been made beyond the appointment of a deputation consisting of Charles S. Hyman and Sir John Carling to interview Sir Wilfrid Laurier, praying for aid.

WIARTON'S FACTORY PROGRESSING.

As the Cargill people have found out that it is too late to secure a sugar factory for this season, they have given up the project, and so upwards of 1,000 acres of beets that had been contracted for in that section have been turned over to the Wiarton factory. In the latter place a survey has been made for a dock 800 ft. long, and work will be commenced thereon as soon as the plans have been completed and the material is ready. The company have contracted for over 500 acres around Thornbury, and expect to have over 200 more secured in the course of a couple of weeks. At a recent meeting, J. C. Siemon was appointed president and managing-director, and Wm Young vice-president and treasurer.

URGING COUNTERVAILING DUTIES.

The resolution passed by the Hamilton Board of Trade Council in regard to the beet-sugar industry on February 21 was as follows:

That the Council of the Hamilton Board of Trade urges upon the Dominion Government the advisability of granting tariff aid in the form of a countervailing duty on bounty-fed sugar for a reasonable time, to promote the establishment of the beet-sugar industry in this country.

"SWEET AS A ROSE."

A Leeds provision merchant named Morgan was fined £5 and costs for selling a pound of butter which was found to contain 76 per cent. of foreign fat. The label on the "butter" described it as "pure fresh butter, finest selected; sweet as a rose."

CACAO, COCOA OR CHOCOLATE.

THE word "cocoa" is a corruption of the Spanish word "cacao," and had its origin in European markets. It is used to denote preparations of the cacao bean in powder, sweetened or unsweetened. Such powders are seldom prepared in the countries where cacao grows, the article known as chocolate being almost exclusively used in preference, except by Europeans who have become accustomed to the preparations of their own countries, for whom a certain quantity is imported. The word "chocolate" is of Mexican origin, and covers preparations from the cacao bean which solidify on cooling into cakes or bricks or other molded forms. We have, therefore, two names which cover preparations made from cacao beans, produced by the tree known as Theobroma Cacao, L.

Chocolate is made from the cacao bean roasted and ground to a paste, which hardens on cooling. This may be made sweetened or unsweetened, and as much as 40 to 60 per cent. of sugar is added when made into confectionery, but less when intended to be used for making a beverage. The paste may be made either by hand on a flat piece of freestone, or it may be ground in mills constructed for the purpose. The chief hardening ingredient is the fatty matter the beans contain known as cocoa fat and used largely in medical dispensaries.

Cocoa.—This is the name given to a product of the cacao bean, the preparation of which is commenced in the same way as the manufacture of chocolate; in fact, cocoa is nothing more and nothing less than chocolate with the cacao fat taken out, which prevents its solidiying into cakes.

The mannfacture of cacao or cocoa powder is an easy matter if provided with a proper press for the purpose. All operations in connection with cacao preparations have, however, to be carried out at a temperature not less than 85 deg. Fahr. to keep the fat melted. Even at this temperature the fat will harden, but the manipulation generally increases the temperature sufficiently to keep the fat fluid. When the roasted bean has been ground into a fine fluid pasty mass, the fat may be taken out by placing it in thin layers in linen cloths, and placing these in tiers in a suitable press. For this work it is better that the temperature should be as high as 90 deg. Fahr., or over, as the melted fat will flow the more freely. The fat comes away readily, but contains cacao red, the coloring matter of the bean, and some small portions of the solid matters of the paste. If the fat be at once filtered through animal charcoal in a water-oven, it will, on cooling, be perfectly white and clean. The residue which remains behind in the cloths—or the "press cakes" should now be removed. These are easily broken under slight pressure, and may be rubbed through a fine gauze sieve, the resultant powder being the "cocoa powder" of commerce. This may be mixed with finely-powdered sugar, if desired, to 40 or 50 per cent. Brown sugar is better for the purpose than white, as the latter alters the color out of market form. These powders are subjected by some makers to excessive adulteration by the addition of starches and other cheaper material. In some cases, alkalies are added for the purpose of saponifying any fat remaining in the powders. When so treated, the ring of froth seen around the edge of the breakfast cup is nothing less than a soap froth formed by the union of the cacao fat and the alkali employed, and the appearance of small globules of fat on the surface when prepared for consumption is considerable evidence of purity.

In a recent experiment in Trinidad, cacao beans were prepared with the following results, although our press and mill are by no means perfect for the purpose:

"From each pound of ground material, or cacao paste, 24 per cent. of fatty material was extracted by pressure, leaving 76 per cent. of dry powder.

"Treating the same material by the Soxtlet process, 36.6 per cent. of fat was obtained, leaving 63.4 per cent. of powder.

"The latter was probably not the whole fat content of the cacao, as it requires to be much more finely ground than is necessary for chocolate or cacao making to make sure of the extraction of the entire amount of fat."

The process adopted, however, showed the cacao powder or cooca powder to contain 12.6 per cent. of cacao fat, but this was not sufficient to render the beverage unpalatably greasy, and it makes an excellent cup for the breakfast table. — Planting Opinion.

WHERE MOST CHEESE IS MADE.

The Dutch town of Alkmaar, on the Great Northern Canal, about 20 miles from Amsterdam, is noted for being one of the biggest cheese markets in the world, not less than 5,000 tons of cheese being disposed of in the course of 12 months. The Dutch cheeses are made in spheres of three sizes, respectively, of 4 lb., 8 lb. and 12 lb. in weight, and the best quality fetches about 20 guilders, or about 35s. per 100 lb. Immediately after being weighed and marked off, the barrows are taken to the canal boats near by, and then the cheeses which they contain are rolled one by one into the hold through a wooden chute, to be transported to their various destinations. Before exportation they are given a coating of vegetable red, and it is in this guise that they are known the world over.—Tid-Bits.

GROWTH OF ARTIFICIAL ICE-MAKING.

The prosperity attained by business enterprises in this country in the last five years is frequently thought to be best reflected in the condition of its younger industries. Cold Storage, the organ of the ice-making and refrigerating trades, both of which are comparatively new, has collected statistics of their expansion and finds their prosperity by no means a little thing. Last year 222 companies, with a total capitalization of $44,738,000, were formed to manufacture ice, to erect cold stores or to build packing houses, creameries, fisheries or fruit-preserving plants artificially refrigerated. Only about half a dozen of these will use natural ice. The rest will make their own. In addition, $37,322,000 more capital was invested in improvements to existing plants. The census report shows that, in addition to this, there were already in existence nearly 800 artificial ice-making establishments in which $38,000,000 capital was invested, employing nearly 7,000 wage earners, to whom were paid nearly $3,422,186 in wages annually and producing nearly $14,000,000 worth of ice annually. There are now nearly 1,000 ice factories in operation or being built in the United States, and there is more than $51,000,000 invested in the business. New York and New Jersey come first in the number and extent of their ice-making and refrigerating plants, and, in the matter of new plants, Canada is far behind our own manufacturing States. Even Hawaii has a new ice plant, value $10,000.

IN INTEREST OF CEYLON GREENS.

Mr. William Mackenzie, the Ceylon tea commissioner, was in Toronto this week. His visit was especially in the interest of Ceylon green teas. "I am glad to find," he said, "that those who are handling them are pushing them with success." He says there are grocers in the country who have repeated their orders five, six and eight times.

PERSONAL MENTION.

Mr. E. A. Shoebotham, representing the North-Western Cereal Co., London, Ont., manufacturers of "Superior Breakfast Cream" and "Superior Gluten Flour," was in Toronto last week in the interest of his firm. It was his first trip, and he met with much encouragement.

"On the Question of Quality and Value"

There's no deviating from the beaten track that, to hold what you have and expand all you can, you **"must"** make your customer's interest identical with your own.

"SALADA" Ceylon Teas have a standard reputation for sterling worth that none can question—The sale proves this conclusively. Japan Teas are losing favor; **"SALADA"** Natural Greens are gaining. It might pay you to drop a postal for further enlightenment. Why not be a leader in the trade in introducing Ceylon Greens?

All Grades of **"SALADA"** } Sealed Lead Packets Only—Never in Bulk.

"SALADA" Toronto or Montreal.

Celluloid Starch

The kind that never sticks to the iron or to your shelves. Cultivate the nimble sixpence.

***THE BRANTFORD STARCH WORKS,* Limited**

BRANTFORD, ONT.

PARIS

Sounds Frenchy, but it is only the name of a new Biscuit.

It will be a big seller, because the price is low and the grade high. Our travellers have samples.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 27, 1902.

GROCERIES.

THE wholesale grocery trade this week is of a somewhat uninteresting character. Business is quiet. The situation in canned goods is much the same as a week ago, the demand on the whole being only moderate, although prices are steady except in corn. The coffee market is quiet and unsettled. Spices are, as a rule, steady. Rice and tapioca are in fair demand. The demand for sugar is still light and the price declined 5c. at noon on Wednesday. Only a moderate trade is being done in teas and the improved tone noticed last week in the London market appears to be maintained. Syrups and molasses are meeting with a good demand. Business continues fairly good in currants and the demand is slightly better for Valencia raisins, in regard to which, prices are slightly firmer. A good business is still being done in prunes, the price of which, in the primary market, is rather firmer. There is a rather firmer feeling locally in dates and fractionally higher prices are being asked. A fairly good business is still to be noted in Californian evaporated peaches and apricots.

CANNED GOODS.

Nothing particularly new has developed in the canned-goods trade in the past week, canned tomatoes meeting with a fair demand, and some of the wholesalers have been making inquiries with a view to replenishing their stocks. The ruling price for tomatoes is 90 to 95c. The feeling in regard to corn is still unsettled and the demand is poor. The ruling price for corn is 75 to 80c. for ordinary brands, although these prices are being shaded. Only a small demand is reported for peas which rule at 80 to 85c. Beans are quiet at 85c. A little better demand is being experienced for strawberries and raspberries. Canned salmon, and, in fact, all kinds of canned fish are still rather quiet and it cannot be said that the demand has improved any during the past week. We now quote: Fraser river sockeye, $1.42½ for 5-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15.

COFFEES.

The demand for green Rio coffee has fallen off somewhat during the past week and only a small business is now being done. In roasted coffees, however, the demand continues good. The ruling prices on green Rio are: No. 7, 7⅜c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 1⅜c.; No. 3, 10 to 12c.

SPICES.

Locally, there is just a moderate trade being done. Cable advices report a steady market for pepper, and a healthier market is also cabled in regard to cloves. Mace is firm at unchanged prices.

RICE AND TAPIOCA.

Business in both rice and tapioca continues fairly good, with prices as before. Locally, we quote: B rice, 3¾c.; Japan, 5½c. to 6c.; sago, 4c.; tapioca, 4c.

SUGAR.

On Wednesday, at 12 o'clock, an unexpected decline of 5c. in sugar took place. The cause of the decline was, no donbt, the cutting of 5c. by the Howell refinery in New York. Right up to the time of the reduction the prospects looked more likely for an advance than a decline on the New York market, especially as the raw markets had been ruling fairly firm. Since our last report deliveries on existing contracts in Canada have been made with greater freedom, indicating that supplies in third hands are becoming exhausted. The London market, which has shown some advances since our last, declined slightly on Tuesday. In New York, raw sugars in first hands have been firmly held, and holders of Cuban sugars have been practically asking 1-16c. above recent sales in New York. The refiners were willing buyers at 3⅝c. for centrifugals. Beet sugars have fluctuated in Europe from 6s. 9d. to 6s. 10½d. during the current week, and at the moment the quotation is 6s. 9¾d., at which price they are slightly above the parity of centrifugal sugars in New York. The meltings of raw sugars in the four United States ports were 23,000 tons, while the receipts were 21,000 tons, showing a reduction in stocks of 19,096 tons for the week. The total stocks in the United States and Cuba at present are 63,114 tons more than at the same time a year ago.

See pages 33 and 34 for Toronto, Montreal, and St. John prices current.

SYRUPS AND MOLASSES.

There is a fair trade being done in syrups, chiefly in the corn description, and a good trade is reported in molasses. Open kettle molasses in the outside markets are reported to be in limited supply and controlled by a few hands. We quote as follows: Corn syrup, 3½ to 3⅝c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 37c. for bright; molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

Nothing particularly new has developed in the tea market since our last review. The improved tone noted in the London market on Indian and Ceylon teas appears to have been maintained. Mail advices from London, under date of February 14, confirm what was said in last week's issue. These advices say that the appearance in the sale of autumnal teas is becoming more pronounced. Good liquoring teas are attracting more attention on the London market and are meeting with better competition. In some instances sales were made at a ¼d. per lb. over those current the previous week. A private letter received in Toronto this week from London, Eng., says, that in view of the statistical position of tea a permanent drop in price is not anticipated. Ceylon greens are still scarce and what little demand there is great difficulty is being experienced in meeting.

FOREIGN DRIED FRUITS.

CURRANTS.—A private letter received in Toronto, dated Patras, February 12, said the market there was somewhat brisker after a month of inactivity. Brokers on the local market report there has been a good deal of inquiry on importation account during the past week, and that several transactions have taken place. The wholesale trade report the demand still good on retail account. Prices rule as before: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—Trade has improved a little during the past week, and there is a rather firmer feeling in regard to prices; in fact, some houses are asking ¼c. per lb. higher than they were a week ago, but the range in quotations for selected is still 6⅞ to 7c. The shipment of raisins ex-Ontanada have not yet reached this market, although the steamer arrived in New York about three weeks ago.

SULTANA RAISINS.—The demand is small and prices unchanged at 8½ to 12c.

PRUNES.—The demand for prunes is still active. Prices are firmer on the Coast but in Chicago quotations are below those ruling in California, and on the local market wholesalers are quoting figures which are lower than the goods could be laid down at if brought on at the prices now ruling in the primary market. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—There is a fair demand and prices are firmer. Stocks are getting light and those who are holding are asking ¼c. more. In sympathy with this the wholesale trade is advancing its figures. We quote: Sairs at 4¼ to 4½c.; Hallowees at 4½ to 5c.

FIGS.—Stocks of tapnet figs are getting light and prices are firm at 3¾ to 3¾ cents.

CALIFORNIAN EVAPORATED FRUITS.—Both apricots and peaches are firmer in the primary market. Locally, there is a good demand at 11 to 12½c. for peaches, and 13 to 17c. for apricots, according to package and quality.

GREEN FRUITS.

Trade still continues light, and prices are steady. There has been a good demand for lemons, which has helped to clear the market. Californian navel oranges are also

moving freely. Pineapples are down 10c. each, and the demand is improving. Grape fruit is also selling moderately. We quote: Oranges, marmalade, $3 per case; Tangerine or kid glove, $8 to $9 per strip, or $4 to $4.50 per half strip; Floridas, $3 to $3.25 per box; Mexicans, $2.25 per box; Californian navels, $3.25 to $3.75 per box; Valencias, $4.25 to $4.50 per small case, $5.25 to $5.50 per large case; apples, $3.50 to $5 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; pineapples, 15 to 25c. each by the case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

Trade is still quiet. Rhubarb is scarce, and has been put up from 15 to 25c. per doz. bunches. The bulk of the sales are in carrots, turnips, cabbage and potatoes. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 90c. to $1.25 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 25 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS — The receipts of new-laid eggs continue moderate, and the prices are firm. The stocks of cold-stored and limed are quite low. We quote: new-laid, 24 to 26c.; held fresh, 21 to 23c.; cold-stored, 20 to 22c., and limed, 19 to 20c. per doz.

BEANS—Trade is quieter and prices have been reduced 30 to 40c. per bush. We quote: Choice hand-picked, $1.25 to $1.60; prime, $1.10 to $1.35 per bush.

HONEY — The movement is fair. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—Evaporated apples are moving freely and prices are steady. We now quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—Potatoes are now worth 60 to 65c. per bag on the track. The offerings are fair.

BUTTER AND CHEESE.

BUTTER—The poor roads usually prevalent this time of year are having their effect in decreasing the receipts of milk at the creameries, consequently there has been an advance of 1c. in creamery pound prints and a further rise is not improbable. The demand for choice dairy butter is brisk. We quote: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 20 to 21½c. per lb.

CHEESE—It seems that the export demand is not as brisk as was expected and this has a tendency to weaken the prices. The local trade is fair and sales are being pushed at the lowest prices. We quote cheese at 10¼ to 10¾c. in small quantities and 10 to 10½c. for larger for shipment.

POULTRY.

DRESSED POULTRY—The only receipts are a few turkeys, which are generally in good condition and bring fancy prices. We We quote: Chickens, 50 to 90c. per pair; ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 15c.

LIVE POULTRY — There is a pronounced quietness in the live poultry trade. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

Oysters are still scarce and the prices are firm. Selects have been advanced 25c. to $1 per pail. The demand for frozen and fresh fish is heavy. The best selling fish are herring, trout, salmon and whitefish, and the stock is getting low for these dealers having a tendency to stiffen their prices. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c.; haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $7.25 to $7.50 per large pail, or $4 50 per small pail; selects, $5 to $6 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The movement in Manitoba and Northwestern wheat is fair. The prices are steady at 87c. per bush. for No. 1 Manitoba hard wheat, 83c. for No. 1 Northern and 80c. for No. 2 Northern grinding in transit Sarnia, and 1c. less Toronto and west. The receipts on the local market are light. Prices, however, have a tendency to weaken. We quote prices paid by buyers on the street as follows: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 46 to 47c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR — There is a moderate home demand, and trade is improving. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3 40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—The movement in oatmeal and rolled oats continues to drag, and prices are down 20c. per bbl. This reduction is to meet the lower quotations of some Western millers who are making attempts to secure the trade. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.05; standard rolled oats in carlots on track here, $4.80; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat,

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PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also FIGS—Bags and Tapnets.
Get our prices before buying.
CLEMES BROS., TORONTO

$2.50 in 100 lb. bbls.; cornmeal, $3.75; split peas, $4 75; pot barley, $4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

Trade is slack in hides and skins and wool is stagnant. Prices are steady We quote buyers' prices on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed. 7 to 8c. per lb.

SEEDS.

The prices this week are unchanged and the market is quiet. As usual, a little more will be paid for better and a little less for poorer samples. We quote buying price at outside points: Red clover, $4.50 to $4.60; alsike, $7 to $8, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

Pound prints of creamery butter are 1c. higher.

There has been an advance from 15 to 25c. per doz. bunches in rhubarb.

Oatmeal and rolled oats are down 20c. per bbl. of 196 lb.

All refined sugars declined 5c. per 100 lb. at noon on Wednesday.

Dates are firmer, and some houses are marking their figures up ¼c. per lb.

Prunes are held a little more firmly on the Coast.

WILL REPORT ON THE MARKET.

The Butchers' Section of the Toronto branch of The Retail Merchants' Association of Canada, held their regular meeting in their chambers, on Bay street, on Tuesday evening, February 25. Chairman H. Puddy presided.

The advisability of having an Act introduced in the Legislature compelling every butcher to pass an examination on his knowledge of the trade before engaging in the butcher business was considered by those present. It was thought to be a good idea and was left over to the legislative committee for further consideration.

The present condition of the market was the subject on which Mr. Parks, of the St. Lawrence market, addressed the meeting. The present state of this market will be reported on by a committee of butchers who were delegated to meet a committee from The Market Lesees' Association, for further consideration.

J. Willmott was appointed chairman for the reception committee; A. J. Pidlington, for the finance committee; H. Puddy, for the legislative committee; T. Clayton, for the entertainment and refreshment committee; H. Marks, for the trade improvement committee, and J. L. Woods, for the membership committee.

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QUEBEC MARKETS.

Montreal, February 27, 1902.

GROCERIES.

THE business doing in general groceries this week, apart from the demand for certain goods which are moving better on account of Lent, can be called only moderate. But there are several lines for which the Lenten season creates a brisk demand, and in these wholesale grocers are going the active business. Foreign dried fruits are in particularly good demand, though in some cases the supply is very light. In Valencia raisins holders are selling to their regular trade only. Prunes, which are always in demand, have taken an extra spurt this week, due probably to the advance in the primary markets. Barbados molasses show a decline of 2c. The country produce market shows a sharp decline in fresh eggs, and these are apt to go down now till normal prices are reached. Business, on the whole, is pretty good, though were it not for the Lenten demand there would be but a light movement.

SUGAR.

There is nothing new to report in prices this week. There is only a light inquiry, and prices at the moment of writing appear to be steady. Dealers declare that they have no idea whether there is likely to be an advance or not, but state that they do not look for a decline. Higher prices are more likely to prevail than lower. Granulated sugar is quoted at $3.90 and yellows at $3.15 to $3.80.

TEAS.

The situation in the tea market has not materially altered. All green teas remain very firm. Ceylon greens, on account of a scarcity in the local market, are also strong, but there will likely be an improvement shortly as new shipments are expected in before long.

SYRUPS.

Syrups are in active inquiry at present, and prices are well maintained. There has been no quotable change. Corn syrups are quoted as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There has been a decline of 2c. in Barbados molasses, and the price is now 27c. An active demand continues, caused by the Lenten season. There is practically no Antigua molasses in the market just now. The nominal price, in single puncheons, would be 24c.

CANNED GOODS.

In canned goods business is quite brisk. There has been no change in quotations since our last report. Tomatoes are firm at current quotations, and the demand is good. Peas and corn are moving moderately well. For canned salmon, of course, there is now an active inquiry. Our quotations are as follows: Peas, 82½c. to $1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. Salmon, $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

Business this week in spices generally is fairly active, and in most lines prices remain firm. Peppers have weakened somewhat on the local market, notwithstanding that the primary market is still strong. This is thought to be due to the fact that some job lots of slightly damaged goods have been offered to the trade of late. Our quotations are now as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a good trade doing in tapioca at steady prices. The situation in the local Patna rice market has not changed. The demand is good. We quote in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a fair inquiry for currants, and prices are steady at the recent slight decline on the primary markets. Fine Filiatras, in ½ cases, are worth 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—Stocks are very low on the local market and importers are selling to their regular customers only. Prices are firm. Finest off-stalk are worth 5⅝c.; selected, 6⅜c.; layers, 6⅞c.

CANDIED PEELS.—These are in good demand this week at current prices. We quote: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is but a slight inquiry for these, and prices are steady and unchanged. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Trade has improved. Hallowee dates are worth 4¼ to 4½c.

FIGS.—The market is quiet and no quotable change has occurred. We quote $1.15 for both layer and tapnet figs.

CALIFORNIAN RAISINS.—The situation has not improved. The primary market is practically bare, and the few that are held by importers are very firm in price. Seeded sell for 9¼ to 9½c. per pound.

PRUNES.—There is usually at this season of the year a good demand for prunes, and this has been stimulated this year by a recent advance of ½c. on the Coast. Small sizes of 1901 crop are unobtainable. A few Bosnais which were imported were quickly taken up to supply this demand, though none have been imported this season. We quote 8½c. for 40-50's, 8c. for 50-60's, 7⅞c. for 60-70's, 7½c. for 70-80's, 6⅞c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—These are in good demand, and prices are well maintained. Apricots are worth 11½c.; peaches, 10½c.; pears, 10c.

NUTS.

Trade is dull. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The local trade in butter is good. Exporters are experiencing a splendid demand for the finest goods, and they have difficulty in procuring such butter. On this account several orders have been refused. It is expected that prices will remain as at present for some time. Finest creamery is worth 22 to 22½c.; medium, 20 to 21c.; large rolls, 17½ to 18c.

CHEESE.—Exporters have at last managed to bring English buyers to their terms, and a good demand for the Old Country now prevails at prices equal to 10 and 10¼c. in Montreal. Exporters are buying all lots offering. The local market is active, and prices are firm at 10 to 10½c.

COUNTRY PRODUCE.

EGGS.—There are practically no pickled or cold-storage eggs on the market, one house, with 50 cases, holding the entire lot. New-laid eggs are down to 28c., a decline since last week of 4 to 7c., and the end is not yet. Though the demand is increasing for them, deliveries are larger for the season than in any previous year. The market is very easy, and it is not likely that the quoted price will be maintained for any length of time.

HONEY.—No quotable change occurs in honey. There is a small inquiry. We quote as follows: Buckwheat, in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted, 9 to 10c. per lb.

ASHES.—There is little doing. Prices show no actual change. First pots sell for $4.40 to $4.45; seconds, $3.95 to $4; pearls, $6.75 to $7 per 100 lb.

DRESSED POULTRY.—The market this week has been rather quiet, and no quotable change has occurred. We quote: Choice turkeys (frozen), 11½ to 12c.; ordinary, 10½ to 11c.; choice chickens, 10 to 11c.; choice geese, 7 to 8c.; fowl, 5 to 7c. per lb.

GREEN FRUITS.

Business in green fruits continues fair. Messina lemons are more plentiful on the market and prices are not so firm, although there has been no change made. Grape fruit now ranges from $4.25 to $6 per box. The larger sizes of fruit have become rather scarce, and higher prices are asked for it. Our quotations are as follows: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Florida oranges, $3.50 to $3.75; Californian sunflowers, $3.50 to $3.75; other marks, $3.25 to $3.50; Valencia oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $4.50; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; barrel onions, $3.25; red onions, $3.50; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.25 per box; Californian tangerines, $1.75

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Anyone can buy, roast and grind coffee ; but it requires skill, based on long years of experience, to select from the markets of the world the most suitable grades of raw coffee and treat them so as to get the most perfect results. Our high-grade coffees are the results of practical experience and skill in selecting and manufacturing the very best raw material.

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per box ; grape fruit, $4.25 to $6 per box; Florida tomatoes, $4.50 to $5.00 per crate ; fine Spies, $5 to $5.50.

FISH.

The demand for fish at the present season is, of course, a heavy one. Wholesalers have come to the end of their stocks of green cod, not only the large and medium sizes being exhausted, but the small sizes, which the trade had to fall back on, have dwindled down to a very small compass. Fried smelts are another line which many dealers have run short on. These cannot be replenished till the new catch comes in, and packers have also run short. Herrings are selling with unusual rapidity. Labrador herrings are reported to be getting scarce. Our quotations are now as follows : Haddies, 6c. ; bloaters, 90c. per box; kippers, 90c. per box ; smoked, medium herrings, 11c. per box ; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg ; Holland herrings, 72c. per keg ; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50 ; large, $6.50 ; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel,$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes ; dressed codfish, $4.80 per case ; dry codfish, $4.65 per 112-lb. bundle ; No. 1 Labrador salmon, $17.50 in tierces ; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100 ; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—Demand is moderate for small lots. Spring wheat patents are selling at 10c. lower than last week, and strong bakers' has also declined 10c. We quote : Spring wheat patents, $4 to $4.20 ; winter wheat patents, $3.85 to $4 ; strong bakers', $3.80 to $3.90 ; straight rollers, $3.60 to $3.70.

GRAIN.—The market is inactive, but prices, on the whole, are maintained. Oats are in active demand locally, at 47 to 47½c. ex-store. We quote : Manitoba, No. 1 hard, 73c.; peas, 79c.; rye, 63 to 64c. (carlots in store) ; seed barley, 53c.; oats, 47 to 47½c.; buckwheat, 53½c. east ; corn, 65 to 66c.

OATMEAL.—There is a fair demand, mostly in small lots. The prices of rolled oats are $5 to $5.30 in barrels, and $2.15 to $2.47½ in bags.

FEED.—Business is active, there being a good inquiry from country buyers. We quote as follows : Ontario bran, $20 ; mouille, $28 ; Manitoba bran, $20 ; shorts, $21 per ton, including bags.

BALED HAY.—The local market is quiet, but the demand is steady. There is no quotable change. We quote : No. 1 timothy, $10 to $10.50 ; No. 2, $9 to $9.75 ; clover, mixed, $8 to $8.50 ; clover, $7 to $7.50 per ton, in carlots.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve,	10 50 " " "
Usher's G.O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts.,	$9.50 less 3 p.c. 30 days.

CANADIAN WHISKIES.

	In harrs per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corhy "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corhy "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corhy	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one hbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comtde Castellane—	
Cuve Reservee... Quarts	$12 00
Cuve Reservee... Pints	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
large	15 25

MONTREAL NOTES.

Barbados molasses are 2c. lower.

New-laid eggs dropped 7c. this week.

Californian prunes have advanced ½c. on the primary markets.

Strong bakers' flour and spring wheat patents are both 10c. lower.

Large sizes of grape fruit are scarce and have advanced to $6 per box.

Green cod, in all sizes, is practically exhausted, and fried smelts are also very scarce.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 22, 1902.

BUSINESS is still quiet except as regards the winter export business, which is exceeding anything expected. The large quantity of hay coming here for South Africa causes the tracks to be very much congested. In incoming freight the Canadian Pacific have had to turn some over to the Intercolonial as they have not enough steamship berths at their terminal. This is just so much gain for the Government road. Some local importations are very large, particularly in dry goods and tea. In dry goods, in former years, importations via American ports were very large, but this season our local people are having their goods come direct. We trust Western Canadian importers are loyal to the Canadian port. In the markets, changes are small. Fresh fish are scarce. Cream of tartar is low.

OILS.—In burning oils there is no change in price. Business continues quite active, but is, of course, not growing. In paint oils the season of sale is now opening. Prices in linseed oils are showing quite an advance, and besides the higher figures which we quote this week a further advance is directly expected. Of course, raw and boiled linseed advance together. Turpentine is also very strong. Benzine shows no change. Sales of lubricating oils are being actively pushed. In this there is much more competition than in burning oils. Values cannot be so nearly judged. Prices are unchanged.

SALT.—In Liverpool coarse salt regular shipments continue to arrive. Quite a large shipment came by a tramp steamer, but the importation was not a success. Prices are firm. In fine salt Canadian holds the market. Our quotations are as follows : Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each ; 10-lb. wood boxes, 14c. each ; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There was a car of gallon apples picked up by a local broker acting for a western house. It was for shipment to London. This makes a firmer market here. In vegetables, holders find it difficult to get full figures. Fruits are firmly held. Strawberries and blueberries are quite scarce, particulaely the latter. Salmon shows a wide range in both price and quality and there are fair sales. In canned meats, which as yet show a light demand, holders are unable to get the advance. In lobsters, while they are offered much more freely than during the last few years, there is a wide range in

NOVA SCOTIA MARKETS.

Halifax, N.S., February 24, 1902.

EVERYTHING in the grocery line appears to have had slight improvement during the past week, and business is moving sharply out of the dull period. Spring orders are coming in fairly well, and the retail trade is in a healthy condition. The remarkably fine weather of the last two weeks, with plenty of snow for good roads, has been a factor in improving trade in the grocery as well as all other lines.

• • •

The fish market remains remarkably dull, largely on account of the West-Indian market, and for the last month prices have gone down in the principal lines, rather than upward. Considerable cod and haddock from shore points, salmon, trout and herring from Newfoundland are coming in, but until the West-Indian market improves there will be little change in prices. Enough fresh fish is coming in for the local market, for which there is the usual Lenten demand. We note by arrivals of steamer Minto at Pictou that the usual large quantities of boxed smelts are being exported from the Island.

• • •

The lobster business on the South Shore is very poor indeed, and the lucky fisherman who can secure a few crates of this fish to export alive to Boston has a good thing. A month or six weeks ago live lobsters brought $12 to $13 in Boston. Later the price rose to $15, which was considered remarkably good. Ten days ago a shipment of 18 crates arrived in Boston and brought $22. Fishermen at Duck Island, Shelburne, report that there is an unusually large proportion of spawn lobsters taken. Here is the cause of the great depletion of the crustacean on our shores.

• • •

The provision market remains firm. There has been a slight advance in barreled pork and beef, and in fresh meats generally, as already noticed last week. No further advance is anticipated. Potatoes have advanced from 42 to 45c. Oats have an upward tendency and are quoted 2c. higher—54 to 56c. Butter remains unchanged in price, and best creamery is still scarce. Cheese remains unchanged, with very little moving. Eggs, fresh, by the case, have dropped from 23 to 20c., which is not down to last year's level, which was, as this date, about 17c.

The flour market is firm, with only a limited business doing, but prices remain firm. Very shortly the spring demand will open and prices are expected to run a shade higher. Feeds remain firm, prices being slightly lower than at the first of the year. Rolled oats have been advanced 25c., also oatmeal. The market remains firm and the chances are open for higher prices.

• • •

Hay, which has maintained its high price during the winter, on account of the unusually large shipments to South Africa, has dropped slightly. Dealers here finding the growers holding for high prices, began to import from Quebec, and the holders have come down in their ideas. They will sell freely now rather than hold over for another season, the prices in which may be largely lower. It may here be noted that though Canada raises some 7,000,000 tons of hay, we have actually a very small proportion for export. Some place this at less than

They're Selling!

Every dealer who has bought

Clark's Pork and Beans in Chili Sauce

has given repeat orders. They please everybody.

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

SEED CORN

FIELD VARIETIES ONLY.

ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

larger quantity—over 75 per cent. Too much hay being exported causes a larger demand for the various feeds, which somewhat accounts for late high prices.

* * *

There is no change in the sugar or molasses markets. Business is fairly good and the prices well maintained. New crop molasses may soon have to be reported, and as the Porto Rico and other markets have advanced last year's prices, new-crop prices may be slightly higher here. There is enough here in stock, however, for present needs, and importers are inclined to wait for lower primary prices.

R. C. H.

THE OTTAWA ASSOCIATION.

Editor CANADIAN GROCER.—I notice that "Lesser Light," in his complimentary, not to say flattering, reply to my last letter in THE CANADIAN GROCER, apologizes in a way for trespassing on your space, but I feel sure, sir, you will realize that the matter of maintaining prices is of the utmost importance to the grocery trade, and I would therefore like, with your permission, to say a few more words on the subject, having reference to the trade in Canada in general, and in Ottawa in particular.

I do not know how it strikes the gentlemen in Ottawa who indulge in the frivolity of price-cutting, but it has always occurred to me that it requires but the very lowest order of business ability to draw trade by cutting prices. I always try to instil into the mind of a clerk that it takes a smart man to sell a good article at a good price, but that any fool can sell things cheap. All the world loves a bargain. This truth applied to employes applies with even more force, I think, to the employer, who has more need to study the point. No man can go on selling goods at cost without ending in bankruptcy, unless he is backing his horse with another man's money, and even then the pocket must be long to continue the game. One thing is certain, the money was never made in that way in the first place.

There has been a good deal of price-cutting in groceries in Ottawa during the past year, not only by one of the gentlemen who was so instrumental and assiduous in helping to form the Grocers' Association, but by another large and old-established firm (and not a departmental store either, mind you) on one of the main streets, from which you would naturally expect a higher order of business statesmanship. It always seems to me that when a firm of very old standing, and which has long enjoyed a good connection, begins to slash prices, there must be a lamentable deficiency somewhere in the management, whose business capacity must surely be at a loss to devise some other and more dignified, business-like and up-to-date way of keeping the ground from slipping from under them.

There is only one departmental store in Ottawa which slaughters prices in the grocery line to any considerable extent, and that is not by any means a high-class store, and only enjoys a certain class of trade. Consequently, there is no earthly reason why any grocer need resort to cutting prices, association or no association.

As one who believes in a fair price for a good article—and as one who gets it, cutters and slashers notwithstanding—I would like to see a few of my weak-kneed confreres pull themselves together a bit and remember what "A Buyer of Quality" said in last week's GROCER on the canned goods question: "The strongest—men of business ability and those who can command an enhanced price for superior quality—it can safely be prophesied will weather the storm."

I am glad to see "Lesser Light" turn about and come out so flat-flooted on price-cutting within the Association, and I thank him for his kind invitation to me to join the Association, but, after having given the matter careful consideration, I have come to the conclusion that if I can make converts as quickly as I converted "Lesser Light," I can be of more service to the Association for the time being by remaining outside.

GROCER.

Ottawa, February 24, 1902.

GROCERS ON THE EXHIBITION BOARD.

BY appointment with Secretary Hill a deputation from the Toronto Retail Grocers' Association waited on the Executive Committee of the Toronto Exhibition Board last Friday afternoon, February 21, and asked that the association be given representation on the board. This deputation consisted of President W. J. Sykes, D. J. Kelly, J. G. Gibson and D. W. Clark.

These pointed out to the Executive that although they could see no fault with the way things are at present conducted, yet they considered it to be highly advantageous for the Exhibition Board to have on it a representative from the Retail Grocers' Association. This would be more apparent when over sixty per cent. of the exhibits at the Industrial Exhibition were contributed by those engaged in the grocery trade. All expressed their views in much the same strain.

After some consultation the executive informed them that they thought the idea of a representative from the Toronto Retail Grocers' Association a good one, and, as far as they could see, they would be able to grant them one representative and no more, as the Retail Merchants' Association had only that number. They promised to take it into their consideration, and would let the deputation know the result of their deliberations in a day or so.

The Retail Grocers' Association of Toronto has since been informed that they are to have one representative on the Exhibition Board. Mr. J. G. Gibson has been appointed to that office.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.

SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickle plated (at your choice) for **Bennett's Spice and Grocery Cabinet** and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to

J. S. BENNETT,
Patentee and Mnfr.,
15 Marion St., Toronto

MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable. . . . .

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; **Oysters, Haddie, Herrings, etc.**

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

LEMONS

We have a complete stock of the finest brands at lowest market prices. Send in your orders for

FANCY CAMELLIA NAVELS.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 8394.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand

Preserved Milk . . .

Equal in purity to our famous

ST. CHARLES CREAM

We respectfully solicit your orders for and co-operation in marketing this product. Address—

St. Charles Condensing Co.

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

St. Charles, Ill., U.S.A.

THE THISTLE BRAND

ARE

HIGH-GRADE

Tomatoes, Corn Peas, Etc.

Guaranteed Second to None.

Brighton Canning Co.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. KENT BAKED BEANS show best when the can is opened. They please the consumer. Delivered in 5-case lots, 90c. **per doz.—Retail 10c.**

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

Winnipeg, February 24, 1902.

GROCERYMEN have done a large business for the week, but, in produce, things are moving very slowly. There are few changes of price for the week, and none of an important nature.

SUGARS—Are firm at last week's prices of $4.85 for granulated and $4 20 for yellows.

SYRUPS—This market is very firm, and shows a slight advance, being quoted at 3½ to 4⅝c. for barrels and 3⅝ to 3¾c. for half barrels.

EVAPORATED AND DRIED FRUITS—Reports are to hand of a further advance of ¼c. on Californian muscatels and ½c. advance on apricots, peaches and some other lines. These advances have not yet affected prices here.

CANNED GOODS—Are selling steadily, with prices firm and without change. The situation as regards tomatoes is unchanged, and but few dealers are making purchases at present.

FLOUR—The conditions with regard to export which obtained last week remain unchanged, and, in consequence, trade has been very dull. Locally, small orders for immediate consumption are coming in all the time, but there is little or no export trade at the moment. The Lake of the Woods Milling Co. have announced their intention of closing for a time, because they cannot get a sufficient supply of wheat for full capacity of mill. The Ogilvies are still running full capacity, and no word has come to hand of their closing down at present. Prices for the week are without change.

CEREALS—Market very dull with little demand locally and still less for export. Prices have remained firm and unchanged in all lines. Rolled oats, in 80's, $2.20; in 40's, $1.10 ; in 20's, 60c.; granuated and standard oatmeal, $2.75 for 98 lb.; cornmeal, $1.90 ; split peas, $2.85 ; pot barley, $2.45 ; pearl barley, $3.65 ; white beans, weak at $1.80.

POULTRY—The demand for poultry continues to increase, and there have been rather larger receipts of freshly killed. Prices have advanced slightly for the week. Chicken freshly killed, 11 to 12½c.; ducks and geese, 10 to 11c.; turkeys, 12½ to 14c.

BUTTER—This market has not improved. The demand all week has been very keen indeed, but the supply has not increased. Many country dealers who have been in the city this week, when interviewed on the subject, state that they are not getting enough for the requirements of their home trade, and are, therefore, not in a position to ship. There is no immediate prospect of any improvement in the situation. Dealers are paying this week as high as 20 and 21c. for strictly first-class fresh dairy butter in bricks, rolls or small tubs. There is still a plentiful supply of seconds.

CHEESE—The market is now working entirely on Ontario receipts, and the price is firm at 12c.

EGGS—Eggs have again dropped 2c. per doz., and are now quoted at 16 to 17c. Winnipeg for case lots. It is noticeable, however, that receipts fell off materially on Thursday and Friday. Dealers seem to think that the unusual number of eggs in February may very possibly be followed by a shortage in March. It is of interest to note that last year at the same time eggs were worth 23c. per doz.

FISH—The market is well suppiled with both fresh-water and salt-water varieties. There are no changes of price to report, except than finnan haddies have dropped to 7c. per lb.

GROUND FEED — The news of the week in regard to this article is the opening of the chop mill recently erected by the Ogilvie Milling Co. It is one of the most up-to-date mills on the continent. The operating power comes from a 50 h. p. motor supplied from the engines of the big mill. This is the first time in the West that a separate mill has been devoted to chop feed, and the company intend making a study of mixed chops and also providing every kind of chop food now known. The capacity of the mill will be from 60 to 75 tons per 24 hours. It is also the intention to do custom chopping for all the farmers about Winnipeg who desire to avail themselves of the mill. The demand for ground feeds at the present time is not very heavy and prices have remained without change. We quote : Oat chop, $27 per ton; oil cake, $27; barley, $22; oatmeal, $11.50; mill screenings $15.

GREEN FRUITS.—The orange market is very firm and prices seem inclined to advance further. There is some compensation in the fact that the quality of the oranges is very good indeed. We quote : 126s, $4 ; 150s, $4 25 ; 176 to 216s, $4.50. Apples would be in good demand if it were not for the price. Very much of the stock now on the market is unsatisfactory. The last car of Spies to come in showed better quality and the price is $6.50 per barrel. Owing to the large numbers of visitors in the city local trade has been very good, but country trade has been correspondingly light.

NOTES.

The stock of the Rublee Fruit Co. has been purchased by Campbell Bros. & Wilson, and the principal portion of it has been resold to dealers visiting the city the past week. The price paid for the stock is not known. The business is now practically wound up. Great sympathy is felt for Mr. Rublee in this matter, as he was a popular business man and had been reckoned among the merchants of Winnipeg so long. It is not known as yet to what he will turn his attention.

Among the visitors to the city last week were John Washburn, of Washburn & Crossley, and Mr. Howe, of the National Elevator Co., of Minneapolis. By invitation, these gentlemen went over the mills of the Ogilvie Milling Co. They were most enthusiastic, and Mr. Washburn pronounced them the finest mills he had ever seen and the largest.

HOW TO WRITE SHOW CARDS.

A special offer to provide a book of instructions on how to write signs, show cards and price tickets is made elsewhere in this issue by W. Edwards, 423½ Yonge street, Toronto, who has received expert training in this art and is thus able to impart it to others. Those who wish to better their positions by making themselves more useful and adding to their qualifications a knowledge of artistic show-card and ticket writing should write at once, enclosing the small price of $1 for this most valuable work.

Creamery Roll and Tub Butter,

Cheese, Poultry, Beans, Potatoes,

Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA

c/o Fruit and Produce Exchange Bldg.

How Used in Produce Business.

(1) Merchants taking Produce to be paid for in trade, pay the Customer the balance due for produce in Due Bill Currency. The customer, as he needs, buys what he wants and pays the merchant with the Due Bills, same as if he had cash.

(2) He can thus trade out as much or as little as he likes from time to time, and gives the merchant no trouble in writing out Due Bills or entering amounts of purchases on said bills, or tracing amounts due on lost or worn out written due bills.

(3) The merchant assumes no more risk than if he had paid for Produce in cash, and the Due Bills are equally convenient to the customer.

(4) ☞New Customers are Gained.—The Due Bills being transferable, customers getting them can make Deals and Bargains with friends and neighbors, and pay in Due Bills on your store, which always means many new customers and chances of securing new constant trade to the merchant. Merchants using the Due Bills report many new customers gained by this means, and the cost returned to you many times a year.

(5) Children can be sent to make purchases with exact amount to pay for goods wanted and no risk run of losing the written due bill and no more bother to the merchant than a cash customer would be, and no pass books to bother with or dispute over afterward.

Send for Samples and Price List. **J. K. CRANSTON, GALT.**

RED ROSE TEA

In the Maritime Provinces is a standard by which other merchants judge tea.

Some people think it may attain the same position all over Canada.

We will see ! !

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

Refrigerators

BUY

EUREKA

it is the best.

WHY ?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St. Toronto

This cut represents No. 13.

GIBSON ARNOLDI & CO.

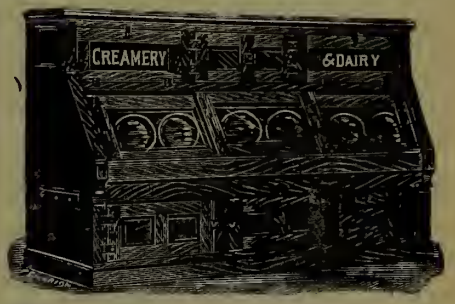
BARRISTERS, SOLICITORS, NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Limited Dunnville, Ont.

IT IS EASY TO BUY GOODS

and to buy lots of them, but it is not quite so easy to buy them right. One must use great care in purchasing, and, as quality is the main point, a buyer should see that he gets it when selecting his stock. One sure sign that you have the right goods is when you find your business increasing and the orders constantly growing in number and in size.

I can say of my brands (and so can many of you) that they have proved to possess all the qualities that you should look for—if I judge by the orders, which are getting larger and more numerous every day.

Those who have had them know, and if you want to find out, try them! They will prove to you as to others—very profitable.

"CONDOR" JAPAN TEAS. All selected for their fine liquoring qualities as well as for their well-made, clean leaf:

No. I. 40-lb. boxes, **37½c.** No. II. 40-lb. boxes, **35c.**
No. II. 80-lb. boxes, **32½c.** No. III. 80-lb. boxes, **30c.**
No. IV. 80-lb. boxes, **27½c.**
No. LX. Lead packets. Put up in Japan. 1-lb. and ½-lb., 60-lb. cases. A fine May tea, at **27½c.**, to retail at **40c.**
No. V. 80-lb. boxes. A beauty. At **24c.**
No. XXXX. 80-lb. boxes. The best to retail at **35c.—22½c.**
No. XXX. 80-lb. boxes. Fine, clean leaf, heavy, bright liquor, at **19c.**, an extra value to retail at **25c.**
No. L. Lead packets. Put up in Japan. 1-lb. and ½-lb. assorted, 60-lb. cases; strong, bright liquor, **19c.**, to retail **25c.**

"CONDOR" MUSTARD. Absolutely pure, full of strength and flavor. Its superiority is acknowledged by the best judges. 12-lb. boxes—¼-lb. tins, **35c.** per lb.; ½-lb. tins, **33c.** per lb.; 1-lb. tins, **32½c.** per lb.; 4-lb. stone jars, **$1.20;** 1-lb. stone jars, **35c.**

"CONDOR" VINEGAR. High-class, pure distilled, bright as crystal, **25c.** per gal.

"OLD CROW." Scientific blend of black tea of fine, rich liquor. Put up in useful bronzed tins of 10-lb., 25-lb., 50-lb. and 80-lb, at **35c., 30c., 25c., 20c.** and **17½c.** per lb.

"OLD CROW" VINEGAR. Pure distilled, clear as water from a spring, at **20c.**

"OLD CROW" MUSTARD. A fine mixture of high quality—the best at the price. 12-lb. boxes—¼-lb. tins, **25c.**; ½-lb. tins, **23c.**; 1-lb. tins, **22½c.** per lb.; 4-lb. stone jars, **70c.** per jar; 1-lb. stone jars, **25c.** per jar.

"NECTAR" TEA. The perfection of black teas in lead packets and sealed tins only. Delicious, fragrant, refreshing, at **20, 25, 35 and 45c.** Sells **26, 35, 50 and 60c.**

MADAM HUOT'S COFFEE. The gem of all Coffees — pure, rich, creamy—the finest and best. 1-lb. tins at **31c.**, 2-lb. tins at **30c.** per lb.

SPECIAL - A Good Big Plum.

150 Half-Chests, 84 lb. net each, splendid olive color Japan tea, clean leaf, bright, strong liquor, at **16½c.**
50 Half-Chests, 86 lb. net each, choice early olive color Japan tea, perfect leaf and liquor, at **18½c.**
50 Half-Chests, 50 lb. each, Golden tipped Orange Pekoe Ceylon Black Tea, **a rare one, at 20c.**
20 Chests especially fine Green Ceylon, the pick of the pack in leaf and liquor, at **22c**
35 Cads. medium pea-leaf Gunpowder, a snap at **20c.**
100 Matts, 8 5-lb. boxes each, natural or olive leaf Japan Tea, extra good liquor, at **18½c.**

SAMPLES FOR THE ASKING

Specialty of high-class goods in Teas, Coffees, Spices, Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul Street, Montreal.

CURRENT MARKET QUOTATIONS

February 27, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17½	$0 18	$ 16	$0 17	$.....	$0 20
" " pound blocks	17	18	17	19	21	22
" tubs, best	18	17	14	18	17	20
" tubs, inferior	15	18	12	13	14	18
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	.....	21	20½	21	22	23
" prints	...	22	22	23	23	24
Cheese, new, per lb	10	10½	10¼	10¾	10½	11
Eggs, new laid, per doz	.....	28	24	26	20	22
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 70	2 80	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Bineberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	80	75	80	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 80	1 85	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1·10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼ s	12	12½	12½	18	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	13	18
" " ½'s	.....	13	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	38	33	33
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 35	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	13½	15	13	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	3 25	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	.....	2 25	.....	.....
" Valencias, per case	3 25	4 50	3 25	3 50	3 75	4 00
" Jamaica, per box	.....	2 75	2 75	3 00	.....	.....
" Marmalade	.....	.....	...	3 00	.....	.....
Grape Fruit, per box	4 25	6 00	3 50	5 50	.....	
Pineapples, each, by case		.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....		3 00	.....	.....
" California			3 50	4 00	.....	.....
" Messina, per box	2 75	3 00	2 25	3 00	2 50	3 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100	...	3 25	...	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	
Cranberries, Cape Cod, per bbl.	9 50	10 50	...	9 50	11 00	11 50
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 85	.....	4 03	.....	4 05
Granulated, Acadia	.....	3 80	.....	3 93	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 35	.....	4 53	.....	4 90
" in 50-lb. boxes	.....	4 45	.....	4 63	.....	5 00
Extra Ground Icing, bbls.	.....	4 35	.....	4 80	.....	.....
Powdered, bbls	.....	4 00	.....	4 55	5 50	5 80
Phœnix	.....	3 75	.....	4 03	.....	.....
Cream	.....	3 60	.....	3 98	.....	.....
Extra bright coffee	.....	3 65	.....	3 88	.....	.....
Bright coffee	.....	3 85	.....	3 78	.....	.....
Bright yellow	.....	3 50	.....	3 73	.....	8 75
No. 3 yellow	.....	3 40	.....	3 58	.....	.....
No. 2 yellow	.....	3 30	.....	3 48	.....	.....
No 1 yellow	.....	3 10	.....	3 28	.....	3 55

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 35
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 37½	.....	5 37½	.....	3 80
Linseed oil, 1 to 4 bbls., raw	.....	32	.....	32	.....	32
" " boiled	.....	35	.....	35	.....	35
Turpentine, single bbls.	.....	67	.....	37	63	63
Benzine, in bbls., per gal	.....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	.....	.....
Corn Syrup, barrel, per lb.	.....	3½	.....	3½	.....	..
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 80	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	... ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 88-lb. palls	.....	1 40	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	.....	5	40	.....	.....
Barbadoes	... ..	27	.....	32	28	28
Porto Rico	.....	.....	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 30	$1 65	$1 30	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 3-lb. cans	7 90	9 60	.....	3 25	8 75	9 25
" " 14-lb. cans	18 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 30	2 50	2 30
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	3 00	7 90	.....	7 00	5 80	3 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 30
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Sonps and Bonil, 2-lb. can	1 75	2 50	.....	1 30	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 35	1 70	1 35	1 70	.....	2 00
" " " 1's	2 75	3 10	2 30	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	3½	8	6¼	.....	.....
" Patras, cases	.....	6	3½	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amallas	6½	7	7	7½	.....	8½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	4½	5	.....	4½
" Sairs	....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	13	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	3½	3¾	10	9	9½
" " 50's	.....	3¼	3	3½	8½	9
" " 30's	.....	3	7½	8	8	8½
" " 70's	.....	7½	8¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	8½	7
" " 100's	.....	3	.....	5	8	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	8½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	3½	.....	3½	5¼	8
" Selected layers	....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	8¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	11	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	21 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.....	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	.....	11¼	11¾	12½
Tubs	.....	11¼	.....	11½	12¼	12¾
Palls	11	12	.....	11¾	12¾	13

Reception Wafers

Packed in one lb. labelled tins and in bulk.

Manufactured only by . . .

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

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CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF

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Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell. MONTREAL. William Pratt.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	80	25	80
Rio	.....	10	7½	9½	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	81
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	85	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	8 75	8 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	85	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	18	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	18	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	8 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
Black— **TEAS**						
Congou—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	80	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	84	40
Pekoes	20	80	20	30	20	30
Pekoe Souchong	17½	40	17	85	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	85	40	35	40	.....	.....
Half-chests, ordinary firsts	22	88	28	88	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hysou, ½-chests, firsts	28	32	38	82	80	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	82	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	88	40	.....	.....
Choice	82	36	33	87	.....	.....
Finest	28	80	80	82	.....	.....
Fine	25	27	27	80	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¼	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic. per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¼	5
Tapioca	3⅞	4	.....	4	4½	5

FOR LENT

SOME

EXTRA CHOICE MOLASSES

offered at surprisingly low prices.

Fish

Herrings, Green Cod are getting scarce every day, stocks are almost exhausted.

We are in a position to sell canned fish---and the demand will necessarily be heavy, owing to the scarcity of the other---at exceedingly low prices. See us---we like to quote.

Lobsters

We can sell canned Lobsters at a price which is 20% cheaper than six months ago.

If anything in above lines are wanted, write, wire or telephone.
No trouble spared to quote!

LAPORTE, MARTIN & CIE, Wholesale Grocers,

MONTREAL

THE PROVISION TRADE.

The Markets—Horse Slaughter to Resume—Miscellaneous Notes.

HORSE SLAUGHTER TO RESUME.

THE horse pickling works at Linnton, Ore., will soon resume operations. Each of the horses slaughtered at the plant takes as much range as would be required for the sustenance of a steer that will dress 1,000 lb. The stockmen want the range for their cattle, and the railroad companies are glad to assist in taking these useless cayuse ponies out of the country, so there will be more room for stock that will yield money to producers and carriers. Therefore, the railroads are willing to make a very low rate for carrying cryuses to the Linnton abattoir. and the movement thither will soon be resumed.

The average cayuse pony taken to the Linnton abattoir yields only about 60 lb. of merchantable meat, the rest of the carcass going into fertilizer, glue, leather, etc. This meat is carefully pickled in tierces, and is shipped to market in France and Holland, where the prejudice against horse meat is not so strong as it is in this country. These horses bring from $2.75 to $3 each, delivered at the railroad. They are mostly owned by Indians, the animals owned by white men seldom being so useless as to find their best market at the shambles.—Butchers' Advocate, New York.

THE PROVISION MARKETS.

TORONTO.

This week the receipts of dressed hogs have been small and the market is steady. Western hogs are worth $7.50 to $7.60 and Northern $8 per 100 lb., in carlots. On the St. Lawrence market the prices are unchanged, while the arrivals of pork and beef have been moderate. The prices are unchanged. We quote as follows : Dressed hogs, $8.00 to $8.25; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.12½, lights, $6 per 100 lb., and thick fats, $5,87½; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4 to $4.50.

The prices of hog products are steady. Long clear bacon and rolls are both down ½c., but some houses are adhering to the old prices. The demand still continues fair. We quote : Long clear bacon, 10 to 11c.; smoked breakfast bacon, 14 to 15c. ; rolls, 10½ to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22 ; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¾c.

MONTREAL.

The provision market in general is rather quiet. Pork is in better demand, but the inquiry was, in most cases, for small lots for immediate shipment. Smoked meats are still moving slowly at unchanged prices. The demand for dressed hogs from butchers has been fairly good, and prices are steady. The receipts have been better. We now quote as follows : Heavy Canadian short cut mess pork, $22 ; Chicago clear pork, $22.50 for heavy and $22.25 for medium ; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails ; $2.03 for 25 to 49 pails ; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

LIVE STOCK—Very few have come in during the week, and there seems a decided scarcity. Buyers through the country do not seem to be able to round up any considerable number. The quality of those being received is very satisfactory. Best grades are very firm at 3¾ to 4c., and lower grades 3 to 3½c. Supply of vealing calves has not materially increased.

HOGS—Receipts for the week have been lighter than last. The drop recorded last week is being maintained. The best bacon hogs bring $6,25 off cars here, while under and over weights bring $5.75. After the very practical demonstratian of what constituted the ideal bacon hog given in the city the past week, there should be at least 300 farmers who know the kind of pig the packers want.

BEEF—Demand is active, supplies are light and prices have advanced ¼c. since last week. Best grade of city dressed is now quoted at 7¼c.; lower grades, 6 to 6½c.

VEAL—The supply of young veal has increased somewhat, but prices are still high, ranging from 8 to 9c.

HOGS—Demand is good, the supply fair, and prices without change for the week, being 7½ to 8c.

CURED MEATS—This market is steady and dull, with no new features of any kind. Sugar-cured hams, 13¾c. ; shoulders, 10¼c. ; picnic hams, 8½c. ; breakfast bellies and backs, 14c.; spiced rolls, 11¾c.; dry salt, long clear, 11½c.; shoulders, 9½c. ; smoked, long clear, 12c. ; backs, 12c. Heavy mess pork is in fair demand at $20.

SAUSAGES—There has not been much demand this week, and prices are without change.

LARD—Market firm and demand good. There has been no change in price for the week. We quote : 20 lb. pails, $2.50; American, $2.80 , 50 lb. pails, $5.85 ; 3 and 5-lb. tins in 60 lb. crates, $7.55.

ST. JOHN, N. B.

In barrelled pork, the continued high price make small business. Stocks are very light. Some little domestic is offered. Prices are perhaps a little easier. In beef, bnsiness has been very dull, but prices are still very firm and rather higher. In lard, some are shading pure, but prices are still high. In fresh beef, we continue to get our best stock west. Prices are rather higher. In round hogs, domestic stock is scarce. Several cars of western have been brought in. We quote : American clear pork, $22 to $23; domestic mess pork, $21 ; plate beef, Canadian, $13.50 to $14; mess pork, American, $21.50 ; plate beef, American, $14.50 to $15 ; fresh beef, 6 to 8½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c. ; compound lard, tubs, 10c.; compound lard, pails, 10¼c. ; refined lard compound, Fairbank's tubs, 10¾c.; pails, 10½c.

PROVISION NOTES.

Thomas Nicholl, butcher, Ilderton, Ont., is closing up.

Pope & Bros., butchers, Brompton Falls, Que., have registered.

J. R. North, butcher, Fort QuAppelle, N.W.T., is closed up.

Pacifique Lafrance has registered for L. Deslauriers & Cie, butchers, Montreal.

T. Miskiman, butcher, Broadview, N.W.T., has sold out to McLeod & Co.

P. Gallagher & Sons, Limited, butchers, Winnipeg, are applying for incorpotation.

Established 1873.

EGGS—Very scarce.

BUTTER—Of good quality, wanted.

Good prices obtainable for both these lines. **SHIP QUICK.**

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

STORING AND CURING PORK.

In the case of pork intended for curing, with cold storage available, writes H. E. Williams, of the United States Department of Agriculture, it is found that a temperature which will reduce the carcass within a period of 48 hours to from 36 to 39 deg. at its thickest and most vulnerable points, viz., the centre of the ham and shoulder, is the most desirable. At a temperature of 40 deg. a percentage of taint is liable to develop, and, at anything over that temperature, tainted meat develops rapidly. Of course, it is necessary to create an atmosphere considerably under these temperatures in order to bring down the temperature of the inside of the carcass at its thickest part to the degree mentioned, and therefore it is found desirable to carry the chill-rooms at temperatures about 33 to 35 deg. It is undesirable to reduce meat for curing to a very low temperature, as its solid and hard condition retards the action of the salt in penetrating to the centre of the piece, and thus causes the process of curing to be slower and less effective. Attaining too low temperature has been productive of serious loss to curers, from the fact that, when meat is overchilled before the curing process begins, the cure, owing to the causes stated, has been retarded, and when exposed to the ordinary atmosphere in warm seasons the meat spoils. Some large packers place the hogs, after being killed, in a temperature of from 45 to 50 deg. for 12 to 15 hours, and then in a temperature of 35 to 40 deg. for 24 to 36 hours. According to some experienced authorities, the carcasses should not be cut until thoroughly cooled ; otherwise, the meat is apt to sour. The curing should be done in storage-rooms with the temperature about 40 deg., the length of time for curing depending on the cut and weight of the meat, and ranging from 15 to 75 days. Storage-rooms cooled by the expansion of gases in tubes are considered better than those cooled by ice, on account of being drier. Dry salt pork for Southern use in winter needs to be cured in salt for 30 days, but for summer use it should have from 50 to 60 days' curing. Smoked meats for Southern use need to be thoroughly cured, as the heating in smoking tends to damage them.

MEAT PACKING INDUSTRY.

The United States Census Bureau's preliminary report regarding slaughtering and meat packing, wholesale, for 1900 is as follows :

		Inc. since 1890, p.c.
Number of establishments	920	*18
Capital	$186,681,264	60
Wage-earners, average number	67,908	54
Total wages	33,144,013	36
Miscellaneous expenses	23,991,312	53
Cost of materials used	676,907,177	41
Value of products	779,147,433	39

*Decrease.

COWAN'S

A POINTER ON PURITY.

COCOA Hygienic and Perfection.

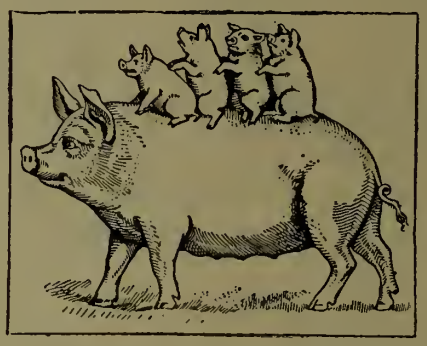
CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.



LARD

that is

PURE

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

WE ARE AGENTS FOR

OYSTERS

Booth's Oval Brand

All kinds of Fresh Fish always on hand.

and would like a share of your trade. Write for particulars.

The M. DOYLE FISH CO.,

The Market. TORONTO.

Established 1852.

TANGLEFOOT SEALED STICKY **FLY PAPER**

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

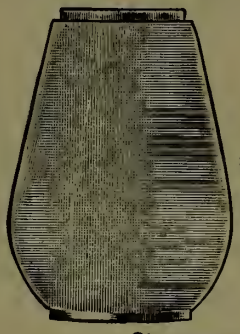
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, **TORONTO**

Correspondence Solicited.

We are sole selling agents for

WHEATINE

A true health food made from No. 1 hard Canadian wheat.

Retails 8 lb. for 25c.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Our method of making our

BOAR'S HEAD

brand of REFINED LARD COMPOUND

popular has appealed particularly to the retailer. We say to the retailer, "Order five pails, test it in your own home, following the directions on the inside of the cover. Recommend it to your customers. If it is not all right, send back any unbroken packages. If it is good, order more."

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London :

1. A London firm importing grained-split hides wishes to correspond with Canadian tanneries producing such for export.

2. The addresses of large exporters in Canada of canned and dried fruits are asked for by a provision and produce broker in Liverpool.

3. A Manchester firm desires to get into communication with importers and users of textile machinery in Canada.

4. A correspondent in the Midlands with experience of Bradford and Manchester goods is open to act as buying or selling agent for Canadian houses in the trade.

5. An agent having an extensive experience in the grocery and confectionery trade, and having facilities for doing a large agency business, desires to hear from Canadian firms desiring representation.

6. The makers of horse clothing of all kinds, saddle girths, knee caps, dog sheets, body belts, etc., wish to extend their business in Canada, and ask to be referred to importers of these goods.

7. Information respecting Canadian hard woods for street paving purposes is asked for by a selling agent who has experience in placing such goods on the English market.

8. A London firm at present doing a good business in chair stock—backs, seats, legs, etc., ask for names of additional exporters of such goods in Canada.

9. A firm of West of England woollen manufacturers are looking for a first-class agent to represent them in Canada, and also desire to get into touch with wholesale houses in the Dominion purchasing best cloths.

10. A Birmingham house exporting gas and electric fittings is desirious of extending its business with Canada.

11. Inquiry is made for particulars of good slate quarries in Canada, in working order, adjacent to ports or waterways, by an agent who can sell large quantities if prices are competitive.

12. Another inquiry for roofing slates of durable quality from Canada has been received from a correspondent in the north of England.

13. A Hamburg, Germany, house have asked for names of packers and exporters of dried cod, haddock, stock fish, in the Maritime Provinces of Canada.

14. A Dublin grain, corn and flour and produce broker wishes to obtain the direct agency for a good Canadian firm of millers.

15. Inquiry has been made for names of Canadian dealers in motor-carriages and similar goods.

16. A correspondent at Cork, Ireland, has asked to be furnished with a list of millers and firms exporting oatmeal from Canada.

17. An application has been received from a Bradford merchant for the names of importers of yarns—either worsted, mohair, cotton, silk or fancy.

18. An import firm of cotton waste merchants and agents desire to get into communication with users of this material in Canada.

19. A firm of wholesale and export druggists' sundriesmen wish to hear of probable buyers in Canada of such specialties as they manufacture, tooth pastes, disinfectants, etc.

20. A forage company in Cheshire ask to be furnished with the names of hay and straw exporters in Canada.

21. The makers of artistic glazed tiles, etc., who are anxious to extend their business with Canada, desire to hear of firms willing to take up the sale of their productions.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

Inquiries received by the Canadian section of the Imperial Institute :

1. A firm in the north of England desires information as to the production of fish glues in Canada, and invites manufacturers of the material to forward samples and prices.

2. An important firm of wholesale stationers asks to be placed in communication with Canadian manufacturers of woodwork drawing materials, such as drawing boards, T squares, set squares, etc.

3. Another firm of brokers and importers is prepared to represent a Canadian packer of canned goods.

EARLY SEEDING IN MANITOBA.

A press despatch, dated Winnipeg, February 22, says: "The record in early seeding has been established this year by Thos. Leader, a farmer who resides west of Portage on the plains. Yesterday Leader completed sowing 25 acres of wheat. To day, if the weather is suitable, he will put in 25 acres. The land, which was ploughed in the fall, is in fair condition. It has become dried out on top, and was easily harrowed. Unless very severe weather sets in and with a favorable spring, Leader's wheat will be ready for harvest in June."

THE HOMES OF THE PEANUT.

In its different homes the peanut is also known by the names of groundnut, earthnut, pindar, goober and groundpea, says Leslie's Weekly. While Brazil is generally conceded to be its native home, Africa ranks first in production, the United States coming third and furnishing one-sixth of the world's crop. To reach maturity the peanut cannot be grown further north than Maryland, a mild climate with a light, sandy soil, such as is to be found in a few of the Southern States, proving the best for its growth. One of the peculiarities of this nut is that the fruit matures under ground. The roots are covered with tiny tubercules in which are multitudes of infinitesimally small organisms that supply the plant with nitrogen. The seed is planted in early spring, in rows or hills, and is ready for harvesting about October 1, when the fields present their liveliest appearance. After the tap root of the plant has been cut, by means of a kind of wing attached to the plow, the vines are taken out of the dirt by a fork and put into small heaps, and thence into shocks to mature or cure. It is a picturesque sight in the fall to see the colored people, all sizes, gathering peanuts from the vines, the wee pickaninnies, scattered here and there, dumped in the dirt, while their mothers fill the large bags for the factories. The largest peanut establishment in the world, owned by any one company, is located at Smithfield, Va., a little town nestling among the low hills of the tidewater section, where the sound of a railroad engine has never been heard.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means

and that also means

Which is packed in

KEEN'S

D. S. F.

SQUARE TINS

Current Market Quotations for Proprietary Articles

February 27, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00
Diamond—	**W. H. GILLARD & CO.**
1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No. 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz.

Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 36c. per lb.
" ⅛s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24
Cocoa—	**per doz.**
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	**per lb.**
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ¼-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Smal size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	....	0 32
Damascus	....	0 28
Cairo	...	0 20
Sirdar	....	0 17
Old Dutch Rio	....	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

Per doz.

Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	....	1 50
Clear Jelly Marmalade	....	1 80
Strawberry W. F. Jam	....	2 00
Raspberry " "	....	2 00
Apricot " "	....	1 75
Black Currant "	....	1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly	....	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood pails, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & CO. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

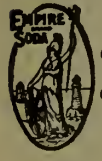
A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.



EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per cass $3.00

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black per grs. $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

GOLD SOAP "GOOD AS GOLD"

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. drawlid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's.....	$5.00
½ Cases, 32 pkgs. 24's.....	2.50
Packages 10c. each.	

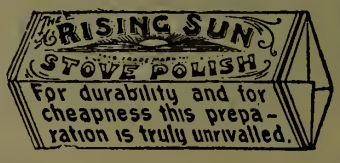
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. large crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross ..	4 80
" 6—3 dozen in case " " ..	8 40



Per gross.

Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 12 (½-lbs	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, 1's.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s..	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currancy, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)...	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MacLean Pub. Co., Limited
Montreal. Toronto.

With the business of the new season quick upon us see that your stock of

Wrapping Papers

is such as to meet all extra calls. When you buy your papers from these mills you are sure of quality—full count, 480 sheets to the ream—and full weight.

—Our line of oil papers is —needed by all grocers.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

ASK FOR
MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

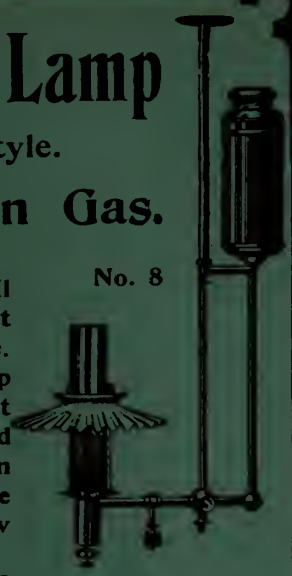
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of à 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

The best costs no more than the next best. If you want to give your customers the best, give them

"Empire" Soda

BEST FOR BAKING,

MANUFACTURED BY

Brunner, Mond & Co.,

NORTHWICH, ENG.

SOLE AGENTS FOR CANADA.

WINN & HOLLAND,

MONTREAL, QUE.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,

WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,

Limited

"Gleaner" Office, . . .KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE. Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	.. Sell	5c each	..	$3.60
12 "	Duck	12 "	.. "	15c. pair	...	10.80
12 "	Goose	6 "	.. "	10c. each	..	14.40
6 "	Ostrich	6 "	.. "	25c. pair	...	9.00
6 "	Large Ostrich	3 "	.. "	15c. each	..	10.80
6 "	Giganticus	3 "	.. "	20c. each	..	14.40

Sells for.....$63.00
Costs you..... 42.00
YOUR PROFIT..$21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

EVERY POUND
—OF—
WETHEY'S CONDENSED
MINCE MEAT

is made from the choicest fruits, meats and spices obtainable. It is honestly described, **Pure, Wholesome, Clean** and **Delicious.** Every reliable dealer is glad to sell Wethey's Condensed Mince Meat. No honest dealer ever says he has anything else as good.

FOR SALE BY ALL WHOLESALE GROCERS.

J. H. WETHEY, LIMITED
MANUFACTURER
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited
Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

—OFFICES IN CANADA—

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S
The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'
KNIFE POLISH

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, MARCH 7, 1902 NO. 10

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

"IMPERIAL" WHITE WINE

The VINEGAR

OF STANDARD EXCELLENCE

Possesses peculiar and distinctive characteristics, making it especially adaptable to table use—while as a keeper of Pickles it stands without a peer.

Ask your grocery traveller to show samples of this brand—Remember the name "**IMPERIAL**"

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
AMERICAN OFFICES:
New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.
Specimen Copies Free on Application.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Codou's French Macaroni. and Vermicelli.

The glutinous, nutty-flavored Wheat grown on the borders of the Black Sea has given a world-wide reputation to Codou's Macaroni and Vermicelli. No other wheat can possibly produce such white, tender, delicate Macaroni. Codou's is the standard and always has been. Its high quality has never neen jeopardized by an inferior product. ***It never Will be.***

Stephens' Malt Vinegar.

Genuine English Malt Vinegar, whose quality never varies from year to year. Brewed by the Messrs. Stephens in one of the model breweries of the world, where all the piping is of vulcanite. You won't find a brew here and there that is better or worse than the one that preceded it, because each particular brew must reach the one high standard that has made it famous. You can depend upon the quality ***always,*** when you buy Stephens' Malt Vinegar.

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO, Agts.,

8 Place Royale, Montreal.

23 Scott St., Toronto.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

The
International Mercantile Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency
of Toronto

False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son
69 Esplanade Street East,
TORONTO, ONT.

WRITE TO GOLD SOAP, TORONTO, FOR PRICES AND FULL PARTICULARS

"Just Fits the Hand"

Payne's Cigars for a "Side Line"

If you start my Cigars as a "side line" you can not only count upon holding your Cigar trade, but on increasing it from year to year—**from month to month, I might say !**

No better Cigars can be made anywhere by anybody and sold at the same price as my 10-cent "Pharaoh" and my 5-cent "Pebble." Stock up with them as a "side line"—**you'll never regret it.**

J. BRUCE PAYNE, CIGAR MFR.
Granby, Que.

"Sterling" Brand Pickles.

—Always
—Choose
—The
—Best.

Your business will grow and prosper according to the care you give to the goods you handle. It is the old story of the pleased customer — and you only create pleased customers by giving them goods that please. The success of "Sterling" Pickles is the satisfaction they give to all who use them.

—Always keep your stock
—well assorted. Write your
—wholesaler for quotations
—or to ourselves direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

Certainly It Pays.

Pays every time to advertise the the goods, which deserve an ad like this, clipped from The St. Catharines Evening Star, February 26th.

Tillson's Goods
are
Standard Quality

It is nothing unusual to hear travellers who may be selling other cereals than Tillson's say: "It is as good as Tillson's." Of course that places Tillson's at the head, and it should be. Tillson's good are sold in bulk only. Place an order for some of these on Thursday:

—Pan-Dried Rolled Oats, 5½ pounds for.. .20
—Molina Rolled Wheat, 3½ pounds for.... .15
—Wheatlets or Wheat Farina, 3½ pounds for..... .15
—Old Fashioned Buckwheat Flour, three pounds for..... .10
—Gold Dust Cornmeal, four pounds for.... .10
—Graham Flour, four pounds for..... .10

GROCERY DEPARTMENT

American Bazaar

RETURNED to Montreal Office

A JAPANESE TEA-HOUSE GARDEN.

As we have said before and say again

All the statements being made, detrimental to the qualities of

JAPAN TEA

will not and cannot, affect its sale---because its popularity is based on a substantial foundation which cannot be shaken---true merit. Notwithstanding the kind of publicity our tea friends pushing the sale of Ceylon and Indian Teas are indulging in, somehow or other the demand for JAPAN TEA is daily increasing. It is the right kind of tea for you to handle Mr. Grocer, and it's not only being well-advertised by ourselves, but also by our competitors.

JAPAN TEA

IS PURE, UNADULTERATED, HEALTHY, AND A STEADY SELLER.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.
Sole Selling Agents, Rose & Laflamme, Montreal.

COMPARISON

COURTED BY US—SHUNNED BY OTHERS.

We would like you to put our

IVORY GLOSS STARCH

beside any and all of the other starches you have handled, and try it fairly and squarely. Apply any test you like, and, if our starch does not prove itself to be of superior quality to the others, we want to know about it.

St. Lawrence Starch Co. Limited
Manufacturers
PORT CREDIT, ONT.

Pure Gold Jelly Powder

The kind that's imitated. Why?
Because it sells so easily.

Pure Gold Flavoring Extracts

The kind that people want---always
true, pure and full measure.

Sell Standard Goods.

This Means Extra Profit For You

"Aurora" Coffee

A special brand of high-grade Coffee of delightful aroma and particularly fine flavor. **Retails at 40c and leaves a splendid profit for the merchant.**

A HANDSOME COFFEE TIN—double roll top—just the thing to set off a shelf—**given free** with 100 lbs. of "**AURORA.**"

OUR TRAVELLERS CARRY PHOTOGRAPHS OF THESE TINS.

W. H. GILLARD & CO., Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Ont.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its abs lute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system.

See here:

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, *Indianapolis, Indiana.***

A TRAVELLING MAN'S SUCCESS.

BY B S. SAUNIER.

SPOT CASH was the very biggest sign in the store. It looked as hard and as crusty as was the principle for which it stood. Not every one who traded at Greely's took notice of it, though it had been bright and clear in the same place for years. The pay-as-you go customers didn't see it any more that if it were a part of the grimy fixtures that supported the stock. Neither did the never-expected-to-pay customers see it any more than they cared for the disorder yonder in the rear where oil and vinegar measures elbowed for space with beans, eggs, nuts, potatoes and order baskets.

"Spot Cash" meant nothing to people who always paid, or to folks who had a grudge for being born and who rang at the door of the public when in need. In truth, there was but one class of customers—the unfortunate honest—who took note of the emblem. In such instance alone the words became truly forbidden. Greely himself at times was crusty and hard when he sat at his desk that formed a part of the counter, and that was marred and rough with many years of service and spotted here and there in three colors with ink—now red, now black, now blue. Greely could be as forbidding as he was sauve and engaging. The barometer of the store went up and down many times during some days, when all the kinds of customers came in. He was quite liable to be a bit testy when he sat at his desk looking over his daybook, for, despite the sign, his lists were long—lists of customers to whom he had in kindness given credit.

Miss Patty, his daughter, who presided over the dry goods, and was not only young and pretty, but also very clever and charming, knew all about Greely's moods. On the whole, she sympathized with him, too. She knew all about the heavy bills that came from the wholesale houses; and she knew how stacks of groceries and dry goods were brought each week into the homes close by from the city stores by residents who went frequently in and out; and then, too, she knew what a plague was the little delivery boy, who made stupid mistakes every day. There were vexations galore that tried a man's patience—a man who began years ago to lay by a comfortable pile for old age, and had not yet realized his dream.

Far from it! The mortgage on the property would remind him of non success, if there had been nothing else to do so. He openly owned to a few of the trials, but the others he allowed to rankle silently in his mind. A few? Well, two in particular. One, that people who were his own friends and neighbors, and were estimable and altogether temperate in most ways, should take a jag periodically and buy their goods and groceries fifty miles away instead of within close crying distance of home; the other, the drummers.

He rarely bought of them—never humored or indulged them, and they pestered his life. Persistent, genial, well-mannered fellows all, whose art was to approach men and merchants acceptably and convince them of their own sincerity. They came four and five a week, sometimes two or more in a day. All sorts of ambitious young fellows, always good-looking and well dressed, keen and good tempered they were, breathing good wishes and commendations all about them, giving the best they had for the simple boon—an order; but even the cleverest rarely got what he came for. Greely stiffened visibly when he saw one of the clan approaching. He was crusty and well-nigh deaf to them all. In this matter, however, Miss Patty differed from her father. From her place, where she measured calicos, braids and ribbons, she could see the same little tragedy enacted every day, though she heard little of what was said. She well knew the fate of the anxious young drummer. All fared alike—all were defeated.

One day there came in at the wide, double door one who was somewhat different from the others. He was taller, better-dressed, and wore an air of authority. His blonde hair lay in little waves close to his head, and his eyes, steel blue, had a look as if he knew just how all his brethren had been vanquished and denied, and he had come, an elder brother, to avenge them.

At first he addressed Miss Patty, at the moment the only visible clerk.

"Pardon me, is the proprietor engaged?" he said, courteously.

Now, Miss Patty, having studied at the university, had seen and talked to plenty of clever, masterly men, and never had she found occasion to blush or tremble before them. Certainly there was no need just now that, at the sight of this fair man, her pretty, dark eyes should falter or that the red in her olive cheeks should become a trifle more red; but they did.

"Papa will be in presently," she said, and turned again to her customer. Her face clouded, for she feared there would soon be another little scene—another contest and defeat. Mechanically she counted the buttons as she listened for her father's step, her heart growing heavy the while. She hoped, she really trusted, that this drummer would get an order. When her father came in, however, and went hastily to his desk, scarcely glancing at the handsome stranger, she knew how it would be. The delivery boy or something had vexed him. Something had gone wrong. Perhaps the stranger also noted this, for he assumed his easiest manner as he swung up to the desk and began talking. Patty saw his graceful bearing, and heard the tones of his voice rise and fall in dulcet cadence as he stated his mission. But Greely was busily writing, apparently unconcerned. Patty knew that soon the answer wouldcome—the one that he made alike to all:

There's so many of you fellows always on hand—a man can't buy goods from all of you. It's no use you wasting your time." Then, if the solicitor were still persistent, Greely always grew dogged and obstinate, saying: "I guess you can't get no order from me." This drummer, however, did not linger to argue the point. He merely bowed and said:

"Very good, sir; you know your needs better than anyone, I dare say, and I will not take your time. I shall call again next week. Here is my card bearing my name and house, and here is our quoted lists of goods. It will be to your benefit to look them over. I wish you a very good day."

He took off his hat as he passed Miss Patty, who, as soon as he was gone, walked over to the desk and pulled the card and lists from the waste basket to which, already, they had been consigned.

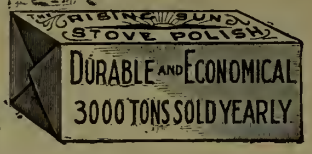
"Arthur Clendenning," she read aloud. "Papa, you are simply abominable to these poor drummers. I think you might at least be civil to them, even if you don't buy. No telling how much you might get out of them if only you would talk and not act so like a frozen stick!"

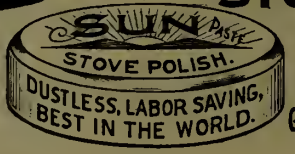
"Tut-tut! Hear the child. Now what do you mean? What would I get out of them?"

"Why, they go everywhere, don't they? They meet merchants of all kinds, both poor and good, and couldn't they tell you a whole lot about how other merchants get along? How they advertise, what kinds of 'ads.' they use, and all about how they manage the stock and the trade and all—could't they tell that? Of course they could. Now, that man who was just here looks as if he knew more than any of them."

"He did quit sort o' decent like, that's a

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

fact. Give me the list—we'll see what his house is doing anyhow."

So Greely put on his spectacles and studied the bit of paper, with Patty looking over his shoulder.

"Jumping ginger! Here's prunes and dried fruit ranged below anything I ever heard of? So is beans and coffee; and here's the canned stuff—they are below what I've been paying, too; but you can't tell anything about it on paper. The goods may not be reliable."

"What! Not from Gale & Warner? I've heard you say it was a good house."

"'Tis so if I go myself and pick out the goods."

"Well," said Patty, in her positive way, "just you try it the other way for once. I believe the goods will be the very same. Give the man the order when he comes, and see if he doesn't save you the bother of going after the things yourself."

Still, Greely would not promise. It was hard for him to yield the palm to a drummer. Having held the fort for so many years he could not decide, even to please Patty, in favor of an order except by mail or by personal attention. He began to stiffen at the suggestion that Patty set forth, so she wisely left him alone. Except to pin a slip of paper to his day-book headed loudly "Gale & Warner," she allowed the matter to drop, though, to her delight, as she peeped at the sheet of paper a few days later, she saw two items written thereon.

In a week's time, when Mr. Clendenning appeared, Miss Patty looked out at him from behind the ribbon case so joyfully that the man was quite charmed. He smiled in sympathy as he bowed, though not divining the true cause of her apparent pleasure. He received the order as a matter of course. He had expected it. Not so large by many dollars as he usually took wherever he went, yet it drew him to the store, again, He always contrived to see Miss Patty each time, if but for a moment's chat.

Meanwhile a change was working in Greely. Slowly, almost stolidly, he grew affable toward the drummers. He learned to ask them questions concerning successful merchants whom they met as they went up and down the country. He learned of their methods and compared them with his own. He watched the papers more keenly, and, far as possible, he offset the inducements of the big stores by throwing out leaders. He set up a bulletin in his window for which the public learned to look with increasing interest. He posted a new bargain every week in his bulletin, and ere long people began to talk about Greely's store and its advantages. They said he was a live merchant and up-to-date, until it really appeared as if good times were on the way for Greely, and before long a new clerk and a sharp delivery boy were engaged to help with the trade.

Of course there was a wedding. To be sure, Miss Patty had explained why she was joyful when he came the second time—that it was the list of goods, not himself—and how that she was always sorry for the young drummers who tried so hard to get orders and always failed, and so she had been glad on account of the list that he would have, not for himself; but Clendening cared not for her absurd explanations. The wedding bells were ringing in his heart and were echoed in her own. He could afford to be quite indifferent to sordid matters.

One day as he leaned on the ribbon case he looked up and read: "'Spot Cash.' Do you know, those words have troubled me somewhat. I've been thinking that I shouldn't come into a store like this and take away the very best thing there is in it on credit.

"Now, Mr. Greely, here's to the drummers! Put this cheque of mine against that little mortgage and see if it will cover it." At this Mr. Greely refused. He said he was not selling a daughter, but was adding to himself a son; that in this case he preferred the credit system, and that the drummers were paying the mortgage fast enough to suit him, and he could afford to wait.—Retailers' Journal.

THE U. S. CANNING INDUSTRY.

There are in the United States, according to an exchange, not less than 2,000 firms engaged in packing canned goods, and the number of canning establishments is something larger.

The value of the canned goods annually put up in the United States is close to $100,000,000. Tomatoes are a leading staple of the Maryland packers, and of packers generally in the Middle States; beef is canned mostly north and west of the Ohio River; sardines and lobsters are leading features in Maine; salmon is put up in Washington and Oregon, and oysters in New Jersey, Delaware, Maryland and New York. Massachusetts is naturally the State which makes the largest output of canned beans. Corn, milk, apples, pears, pineapples, small fruits of various kinds, pumpkins, squashes, etc., are canned in large quantities wherever they are plentifully grown.

The amount of capital invested in the American canneries approximates $50,000,000. Machinery has greatly operated to minimize the hand labor employed in the canneries, and cheapen the cost of the goods.

NO BUSHEL ON HIS LIGHT.

The caller explained his mission.

"It's a worthy cause," he said.

"It is, indeed," admitted the up-to-date merchant. "You may put down our firm for $5,000."

"Good!" exclaimed the caller. "It's to be done very quietly and unostentatiously, of course. The money will be given in a lump sum from 'a few friends,' without any names whatever."

"No one will know who gives?" asked the merchant.

"No one," answered the caller.

"No list published?"

"None."

"Cross the name of our firm off."—Chicago Post.

3 CHEAP LINES.

See our travellers, or write or 'phone us.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario**

Another new line. PURELY CANADIAN.

LUMSDEN'S STANDARD LYE the big 5c. tin.

QUALITY AND QUANTITY UNSURPASSED. ORDER A SAMPLE CASE OF **5** DOZEN.

Our Advertising Wagon for JERSEY CREAM YEAST CAKES will soon be on the road again. It will visit every city, town and village east of Toronto in Ontario. The old veteran in the Yeast business, Mr. J. J. Jones, will be in charge.

KEEP IN MIND— JERSEY CREAM YEAST CAKES ARE MADE IN CANADA. THE PROFITS REMAIN IN CANADA.

The price of JERSEY CREAM YEAST CAKES—35c. per dozen, or $1.00 per box of 3 dozen. They are not to be sold at less money and are subject to the usual cash discount allowed by the house who sells them.

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab St. North, HAMILTON.**

THE NICEST OF ALL

English Condiments

....ARE:

These goods are now in store, selling at low prices for the finest of all English Sauces.

Sharwood's **White Label Sauce.** ½-Pints.

Sharwood's **Chutney Sauce.** . . . ½-Pints.

Sharwood's **Sweet, Sliced Mango.** Chutney Quarts.

BY . . .

James Turner & Co., Hamilton.

Honey Suckle Syrup.

A pure sugar syrup in Half-barrels.

SELLS AT SIGHT

ASK OUR TRAVELLERS TO SHOW YOU SAMPLE.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

DISCUSSING THE APPLE TRADE.

THE annual meeting of the King's County, N.S., Board of Trade, Kentville, N.S., was well attended by the farmers of the surrounding country. At this meeting about 30 new members were added to the board.

The president, P. Innes, in his address, reviewed the work of the board during the past year. It was decided that this address should be published.

In a resolution, that was carried, the Dominion Government were called upon to withhold the subsidy they are giving the Furness-Whitby Line of steamers for the carriage of fruit to the Old Country until the latter should make proper provision for the transportation of all perishable fruits. The carriage of apples from Halifax had been unsatisfactory, great loss having accrued to the farmers on account of the insufficient ventilation on shipboard.

Speaking on the above resolution, Howard Bilger, of Halifax, said he was glad to see any improvement in the handling of fruit. They should have the best line obtainable. He would like to have it arranged so that boats would depart from Halifax for London every ten days, making a six days' passage. He had never seen better fruit-boats than the Loyalist and Evangeline, and his intimate knowledge of the handling of fruit made him perceive that little fault could be shown.

Several others also had something to say on this, and a paper by C. O. Allan was read by Mr. Innis, containing valuable information regarding the handling of fruits. It was claimed that there either should be swifter boats or a system of cold storage.

A committee, consisting of Colonel S. Spurr, Dr. J. B. Black, P. Innes, R. R. Eaton and W. W. Pineo, will wait on the Ottawa Government in support of this resolution.

In another resolution the board pledged itself to do all it could to have an agricultural college established in King's County, and the Provincial Government was requested to take such steps necessary, by appropriation or otherwise, to secure the best location in King's County for this institution.

The following officers were elected :

President—P. Innes.

Vice-President—A. S. McDonald.

Secretary-Treasurer—L. S. Eaton.

Council—E. M. Beckwith, J. W. Hubbard, C. C. H. Eaton, J. A. Kinsman, Dr. A. M. Covert, Fred Fisher, A. N. Griffin, Ansley Bishop, J. L. Gertridge, Dr. Chipman, W. L. Hamilton, Warden Balcom, A. E. McMahon, L. Gaul, S. B. Chute, W. W. Pineo, Dr. De Witt, F. J. Porter, R. S. Eaton and H. H. Wickwire.

Auditors—M. G. De Wolfe and H. G. Harris.

SARNIA BOARD OF TRADE.

At the annual meeting of the Sarnia, Ont., Board of Trade, President A. D. McLean in the chair, communications were received from the Toronto Board of Trade recommending that Great Britain adopt a preferential tariff for wheat and all other grains produced within the Empire : and also from the Windsor Board of Trade recommending the abolition of fees for overtime for Customs officials. It is claimed that such fees are a hardship to local corporations and private individuals.

The treasurer's report showed that after paying all accounts there was a balance of $177.02 in the treasury.

The officers elected for 1902 were as follows :

President—A. D. McLean.

Secretary—C. S. Ellis.

Treasurer—F. J. Winlow.

The 1901 council was elected for 1902.

Secretary Ellis was instructed to correspond with the F. & P. M. Railway relative to crossing connections at Sarnia, and with the M. C. R., requesting them to come to Sarnia.

W. J. Proctor urged the board to make representations to the stockholders of the Grand Trunk Railway in England regarding the way that railway's management is taking everything away from Sarnia

Get our quotations on this season's run of

IMPERIAL ... MAPLE SYRUP ...

They Will Interest You.

A. F. MacLaren Imperial Cheese Co., LIMITED

AGENTS.

WE CAN SELL YOU

Evaporated Peaches AND Apricots

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

and making Port Huron the principal terminal. Even the local trains going east now start from Port Huron. This was done to extort fees for the passage of trains through the tunnel.

It was stated that the new elevator which the Grand Trunk is building at Point Edward will not be completed this year, and it was thought that something ought to be done to secure this elevator for Sarnia.

MILK FLOUR IN SWEDEN.

THE U. S. Consul at Bergen sends additional information regarding the discovery of milk flour brought to the attention of the meeting of the Academy of Agriculture at Stockholm, a few months ago. The report reads :

Dr. M. Ekenberg, of Gothenberg, Sweden, described a process of changing milk into a fine flour that afterwards, through solution in a sufficient quantity of water, may again be transformed into milk with all its alimentary qualities.

The peculiarity of Dr. Ekenberg's discovery lies in his having found the conditions under which the milk will retain its solubility in water in spite of the transformation into powder. Formerly, when milk was dried, the components became indissoluble.

The transformation of milk into powder requires a special apparatus, which is said to be so simple that it can be placed in any dairy, requiring no technical knowledge to operate.

Dr. Ekenberg would not give a description of the apparatus, as he has applied for letters patent. According to his calculations, the apparatus should not cost more than a common separator.

The milk-flour resembles wheat flour, and has the aroma of milk. It can be kept in tin cans, wooden barrels, and even sacks and paper bags. One part of the flour, in weight, gives about ten parts of milk. It is simply concentrated milk, in the form of flour ; it contains all the constituent parts of milk, except the water and gases. It does not turn sour or effervesce, and is not susceptible to changes in the weather. Samples have been kept for weeks in thermostat at blood temperature (37.5 degrees Celsius), and no changes were noted. Even in damp air, without protection, it does not turn sour or become moldy.

From the milk flour, cream, butter, and cheese may be obtained. It can be used in baking bread, puddings, etc.

The working expenses for the production of milk-flour have been calculated at one cent per gallon of milk.

Flour of skimmed milk was also exhibited by Dr. Ekenberg before the Academy of Agriculture, and it is particularly for this article that the new process will be of importance, as the product has hitherto been largely wasted.

The flour will be found to be superior to such preparations as "proteid" and "proton," as 10 to 20 per cent. of the albumen of the milk is lost in the production of the latter, and the flour can be produced much more cheaply.

Skimmed milk is said to be the cheapest albuminous aliment known. The process for the production of milk flour is so simple that the article can be profitably sold at one krone per kilogram (12 cents per pound), and even less, provided that skimmed milk can be obtained at three ore per liter (2.9 cents per gallon).

By means of this apparatus, every dairy will be enabled to send all its products to the market in a transportable condition.

TEA A CURE FOR MALARIAL FEVER.

Tea planters and merchants seem to have taken the advice of Lord Curzon, writes an Amritsar correspondent to The Indian Daily News :—"The effect of their efforts to popularize the use of Indian tea is becoming apparent at Amritsar, which is the principal tea emporium for the Punjab. The poorest native has taken to drinking tea, and a large quantity is retailed to villagers, who use it as a prophylatic against, or a cure for, malarial fever. There is, therefore, a brisk trade in tea, and it is believed that its stimulating and curative properties will cause it to be used largely in place of opium. If the planters would start selling tea in small two-anna packets, and send their agents into the villages three or four times in the year, tea-drinking would soon become general among the rustics, and the demand increase considerably."

Confidence Begets Confidence. The grocers who sell such stock as

UPTON'S Jams, Jellies and Marmalade

will certainly win the confidence of the consumer.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, **TORONTO**

BRAZIL AS A COFFEE-PRODUCER.

BRAZIL is the most important coffee-producing country not only of South America, but of the entire world. For a long series of years she produced steadily an average of about one-half the world's requirements, but, in 1896, an impetus was given to the Brazilian industry that has culminated in the present commercial coffee year in a production of probably three-fourths of the entire crop of the world. Brazil's position with reference to the world's coffee crop has grown to be strikingly similar to that of the United States relative to the world's corn crop. Each country, respectively, occupies a controlling position with reference to these products. And, as the bulk of the corn crop of the United States is the production of a limited number of States, so a few States in the southern part of the trans-equatorial Republic constitute the coffee belt of Brazil. The State of San Paulo is by all odds the heaviest producer, and from its seaport, Santos, there is shipped annually over one third of all the coffee that enters into the commerce of the world. Next in importance to San Paulo as a coffee-producer is the State of Rio de Janeiro, whose seaport, Rio, is second only to Santos as a seaboard coffee market, and, on account of the brand of coffee that bears its name, it is even more widely known in a popular sense than Santos itself.

The total world's crop of the fiscal year ending June 30, 1901, is given by The Crop Reporter of the Department of Agriculture at 13,875,000 bags, of which Brazil produced 10,927,000 bags. Estimates of the present Brazilian crop range from 12,000,000 to 15,000,000.

The importance of Brazil as a coffee producer may be best illustrated by a statistical statement showing the total production of coffee in bags of 132.28 lb. in that republic for a series of years as compared with the combined crops of all other coffee-producing countries of the world. The statement is from commercial sources, and the figures under "other countries" for the last three years of the series are subject to revision :

Year ended June 30.	Brazil. Bags.	Other countries. Bags.	Totals. Bags.
1891.....	5,308,000	3,989,000	9,297,000
1892.....	7,376,000	4 482,000	11,858,000
1893.....	6,193,000	5,090,000	11,283,000
1894.....	4,307,000	4,895,000	9,202,000
1895.....	6,689,000	4,947.000	11 636,000
1896.....	6,250,000	3,944,000	10,194,000
1897.....	8,680,000	3,928,000	12,608,000
1898.....	10,462,000	4,600,000	15,062,000
1899.....	8,779,000	4,944,000	13,723 000
1900.....	8,959 000	5,478,000	14,437,000
1901	10,927,000	3,548,000	13,975,000

Brazil has apparently demonstrated her ability to supply the world with coffee, but there is evidently not sufficient demand for the present supply. The natural resource would seem to be a development of the European demand ; this country's demand is already heavy, and it is to be hoped that the proposition made in good faith in Brazil to buy up and burn one fifth of the present crop will not be necessary. It should not be forgotten that there have been periods of overproduction before this. Coffee loses nothing to speak of by being kept, and a reaction from the present depression, though perhaps distant, is none the less likely to occur.—Bradstreets, New York.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. Eckardt & Co. are offering special value in low-priced Japan teas.

A. F. MacLaren Imperial Cheese Co. have still left a very few Pan-American cheese, whites, at 10½c. These are very choice.

H. P. Eckardt & Co., still have a few kegs of fall caught trout to offer.

Trenor's "Blue Eagle" and Trenor's "Aranda" selected Valencias—a large shipment just at hand with W. H. Gillard & Co.

The following are among the Hamilton wholesale houses who are quoting the two new natural food products, "Superior Breakfast Cream" and "Superior Gluten Flour," to the trade : W. H. Gillard & Co., Balfour & Co., and Lucas, Steele & Brlstol.

WALKERTON BOARD OF TRADE.

The annual meeting of the Walkerton Board of Trade was held on February 27, when the following officers were elected :

President—L. C. Benton.
Vice-President—H. A. Havill.
Secretary—D. Traill.
Treasurer—J. W. Bundy.
Council—Messrs. Truax, Hefferman, Huether, McIntyre, Munroe, Robertson, Vogan and Lembke.

MR. CRYSDALE TAKES A PARTNER.

Mr. C. H. Crysdale, grocer, Oshawa, has taken his son Frank into partnership. Although, but in the prime of life, Mr. Crysdale has been in business in Oshawa for 25 years, a record said to be unequalled by no other merchant in the town. He devotes some of his time to municipal affairs, and is at present one of the councillors of the town. Mr. Frank Crysdale is only 22 years of age, but he has been in his father's store for several years and thorougly understands the business. He also takes an interest in military matters, and is a lieutenant in the 34th Regiment. Miss Crysdale is the bookkeeper of the firm.

SITUATION IN HOGS AND HOG PRODUCTS.

From The National Provisioner.

A point most marked against the hog-products situation is in the increased weights of the hogs arriving, in addition to the feature of their larger number ; the previous week's weight of the hogs at Chicago averaged 211 lb., as against 205 lb. the week before, while a month ago the weight was 207 lb., and two months back 200 lb.; a year ago, however, at this time the average weight was 226 lb. The production of meats had, of course, gained most latterly ; indeed, the stocks of meat over the West are becoming excessive, of which the shipments as well are much under those of this time last year ; it was estimated early in the week that the stock of ribs at Chicago had increased about 6,000,000 lb. since the beginning of the month, and that the stock of pork was also gaining ; of lard, the stock at Chicago then was estimated about as on February 1, as the consignments of this product to Europe had been most extensive ; at the same time there is an impression that more lard has accumulated at general western points than desired.

The receipts of hogs are not likely to get down to comfortable volume for healthy situations of the products for a while, and unquestionably more lard is being turned out in productions than had been regarded as probable for this advanced period. It could be said that the larger supplies of the products would not be of much consideration in the event of demands getting up to ordinary volume ; but the fact of the matter is that no distributing point in Europe or this country cares to fill in largely with the products, considering their unsettled positions, and it will probably be a long time before the distributors will feel safe for extensive trading. It is considered by all buyers that prices are now much higher than last year at this time, and that although the markets last year began advancing from this along, yet they were then better situated statistically, as they had then marketed surplus productions at comparatively low prices earlier in the season, while this year prices have been strained at an early period, and which has interferred with distributions. Germany has bought lard a little more freely this week on a few actual needs ; essentially every point on the continent, however, has been conservative. The English demand has been about at a pause.

Mr. R. W. Waters, of R. W. Waters & Son, general merchants, Norwood, Ont., was in Toronto this week.

Mr. J. A. Stewart, one of Exeter's progressive general merchants, was in Toronto this week attending the millinery openings. Mr. Stewart informed THE CANADIAN GROCER that while there had been the usual quietness in trade during January and February, the winter's trade on the whole had been good. Spring trade, he said, was most promising.

COFFEE. OUR COFFEE TRADE IS RAPIDLY INCREASING.

THE REASON: OUR CONSTANT AIM IS **QUALITY.** ALL OUR COFFEES WE IMPORT DIRECT: WE ROAST AND GRIND ON THE PREMISES. THE BLENDING IS DONE BY OUR OWN EXPERT.

A SPECIALTY: SEND US A SAMPLE (WITH PRICE) OF THE COFFEE YOU HAVE BEEN USING. WE WILL MATCH IT AND OUR QUOTATION WILL RESULT IN YOUR SENDING US YOUR ORDER.

QUOTATIONS: OUR QUOTATIONS ARE SUBJECT TO A DISCOUNT OF 3 PER CENT. FOR CASH. ON THIS BASIS THE VALUES WE OFFER IN ROASTED COFFEES ARE GREATER THAN OTHER QUOTATIONS YOU RECEIVE WITH 10 PER CENT OFF.

SAMPLES: YOUR INQUIRIES ARE SOLICITED AND WILL BE PROMPTLY ATTENDED TO.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS TORONTO.

DON'T ALLOW

the chance passer-by to occupy your telephone line any more than you would allow him to block the entrance to your store. When you do allow it, others must be told your

"LINE'S BUSY"

PUBLIC TELEPHONE STATIONS ARE FOR THIS CLASS OF BUSINESS.

THE BELL TELEPHONE CO., OF CANADA

The "Toledo" is the only

Automatic Springless Computing Scale Extant

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

GROCERS DRIVE AND DINE.

A HIGHLY enjoyable occasion was the annual drive and dinner of the Montreal Grocers' Association, which this year took place on Thursday, February 27. The roads were not in the best of condition, but this did not prevent nearly 100 members from turning out.

The party left about 10 a.m. in sleighs, and arrived at their destination, Back River, at 1.30. Here, in Peloquin's Hotel, a splendid dinner was served about 2 o'clock. For some time every grocer was busy placing in a largely assorted stock of the finest goods in the country, and then they were ready for speeches.

The president, Ald. Richard Turner, rose first to propose the toast of "The King," which was honored as heartily as ever it was. Mr. A. D. Fraser, of Fraser, Viger & Co., replied, referring in his speech to the association's work and progress. Every grocer in the city should be a member.

Ald. Ricard then proposed "The City Council," to which Ald Valliers replied. The toast of "Our Guests," proposed by John P. Dixon, secretary of the association, was replied to by Mr. Lussier ; that of "The Press," proposed by Ald. Laporte, was replied to by Mr. Decells, of La Presse. Mr. Ewing then proposed "The Ladies," and Mr. Geoffrion made a happy reply.

During the speech-making several songs were rendered by different members. A letter of regret at not being able to be present was read from Mayor Cochrane.

The grocers were hearty in their praise of the champagne, which was donated by J. M. Douglas.

About 5 o'clock in the afternoon the dinner was over, and the party arrived in the city at 6, very much pleased with the day's outing.

COFFEE CROP OF SALVADOR.

United States Consul-General Jenkins writes from San Salvador, February 1, 1902, as follows :

"The present coffee crop will not exceed 40,000,000 lb. The yield for 1901 was 55,600,000 lb. The deficit is due to the early rains, which fell soon after the harvest of last year and caused the coffee plants to blossom prematurely. This bloom, however, was destroyed by the north winds. Later, when the rains came in their proper season, the plants blossomed a second time, but very feebly. From the present outlook, a decreased crop will be harvested."

GALT BOARD OF TRADE.

A MEETING of the Galt Board of Trade was held on February 27, when a report of the present condition of beet-sugar affairs in that centre was presented. The beet-sugar committee reported progress, and said that things were in a satisfactory shape.

F. Stewart Scott gave an account of his visit to Ottawa. He was a member of the deputation that waited on the Government, asking that for one year longer machinery for the manufacture of beet sugar be admitted free, and also requesting the imposition of countervailing duties against bounty-fed sugar.

Resolutions were received from the Toronto Board of Trade, stating that any tax imposed by Great Britain on outside productions should be so levied as to grant a preference to the colonies within the Empire ; from the Brantford Board of Trade, asking for a revision of the tariff to preserve our markets from unfair competition, and from the Orillia Board of Trade, praying for preferential trade within the colonies.

W. H. Gillard & Co. are selling a high-grade coffee with a handsome counter coffee tin free—something special.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, *it's a staple !* It is the Salt of highest quality through and through.

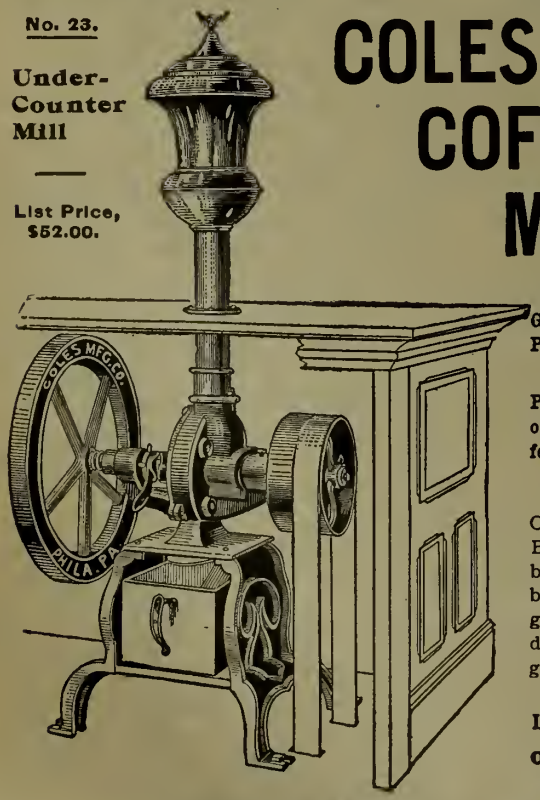
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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Limited

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CANADA AND THE TRADE OF JAPAN.

JAPAN, the country which during the past few weeks has been so much in the public eye on account of the treaty which has recently been arranged between her and Great Britain, did a foreign trade of about $244,000,000 in 1900. Of this, $101,500,000 was exports, and $142,500,000 imports. The aggregate foreign trade of Japan is about where that of Canada was eight or ten years ago.

The best customer for Japanese products is the United States, 26 per cent. going to that country. Hong Kong comes next with 19¼ per cent. The percentage which goes to China is 15½, to the United Kingdom 5½, to India 4¼, to Germany 1¾, and to all other countries 18¼.

Japan buys more from the United Kingdom than from any other country, of her total imports 25 per cent. being from that country. The United States furnishes 22 per cent., China 10½, Germany 10¼, India 8¼, France 2¾, and other countries 21¼ per cent.

The foreign trade of Japan has more than doubled during the past ten years.

The chief imports of Japan are as follows, being in the gold yen, worth in Canadian currency 99 7c. :

	Gold yen
Machinery	6,150,000
Provisions	9,470,000
Books and stationery	5,470,000
Drugs, medicines, chemicals	7,161,000
Dyes and paints	7,322,000
Grain and seeds	15,545,000
Metals and manufactures of	37,667,000
Oil and wax	15,914,000
Sugar	26,692,000
Textiles, fabrics, yarns	115,458,000

In contributing to Japan's import trade, Canada does but little. Last year, it is true, we did better than usual. But even then the total export trade with that country only aggregated $188,683. In 1900 it was $112,308; 1899, $135,265; 1898, $148,728. The amount of money expended last year in subsidies on the C.P.R. steamships running to Japan and China was $73,000.

Our chief items of export to Japan during the last three years were as follows :

CANADIAN EXPORTS TO JAPAN.

	1899	1900	1901.
Flour	$	$ 6,434	$ 8,410
Carriages, bicycles, etc.	130	3,021	17,696
Coal	40	11,653	8 298
Cotton and manufactures of	6,430	6,320	13,117
Fish and fish products	40,270	47,773	97,085
Provisions	2 458	3,049	1,909
Sugar	42,535	....	....
Wood and manfactures of	36,819	21,946	30,471
Metals and manufactures of	....	1,462	5,075
Leather and manufactures of	2,762	7,519	12

At present our trade with Japan is somewhat one-sided, for, while we sell, according to the figures for 1901, only $188,683 worth ol goods to that country, our purchases therefrom are $1,620,868. In other words, our exports to Japan are scarcely 10½ per cent. of our agregate trade with that country.

Although our export trade with Japan is at present so small, there is nothing discouraging in the possibility of increasing it. What is wanted is enteprise on our part.

ANNEXING THE UNITED STATES.

An immigration agent of the Dominion Government estimates that 75,000 people from the Northern and Western States of the American Union will settle in the Canadian Northwest during 1902.

What with United States capital and United States people that are being attracted to Canada, we are evidently on a fair way to annex the territory of the neighboring Republic. But we hope before this is consummated our cousins will have finished their campaign in the Philippines. While we are not very positive about it, we expect to have the Boer War settled by that time.

BUSINESS MEN AND POLITICAL CORRUPTION.

Corruption at elections is a grave social disorder and is the canker and the disgrace of a free people. It is a thing which affects and is a danger to the good and efficient administration of the affairs of a country.

THE words given in the above paragraph are from the address of Judge Wurtele when charging the grand jury in Montreal a few days ago. They are strong words, but they are true words, and what, unfortunately, is equally true, there is a reason for their utterance.

A generation ago men, actuated by party zeal, stood at the polling booths and by physical force prevented their political opponents from registering their vote. But disgraceful as these practices were they were not nearly as heinous as the practices which are resorted to to-day in order to prevent the expression of the popular will at the polls.

The bribery that is practised in elections is the least of the methods employed. It is the official who stuffs the ballot box and manipulates the ballot after it has been cast whose practices are the most reprehensible.

While it is quite true that the law is neither as effective nor as drastic as it might be, it possesses a great deal more utility for the punishment of the corrupt than the politicians are disposed to call into operation.

The law, however, should be made both more effective and more drastic. None should be more concerned in bringing this about than the business men of the country, for good government, whether it be in the municipality, the Province or the Dominion, means a great deal to them.

Wireless telegraphy and wireless telephones are all right, but what is still more desirable are elections without wire pulling.

TOO MANY CANNING FACTORIES.

A LETTER FROM MR. H. C. BECKETT.

Editor CANADIAN GROCER,—The condition of the canned goods industry, following upon the failure of the canners to come to an agreement for the year 1902, is, as a natural consequence, bound to be precarious and uncertain ; in fact, I might go to the length of saying that complete disorganization of the trade is an inevitable result.

One of the main causes of this disagreement has been the refusal of some of the smaller and less experienced canners to reduce their pack on a pro rata basis, having regard to the normal output of their factories and the capital invested. These canners could not be made to realize that the inevitable consequence of packing goods irrespective of the statistical position and of the fact that the combined producing capacity of canners now in business, irrespective of those who contemplate starting other factories next fall, is equal to a consuming capacity of a population at least three times that of Canada.

At present there are over 30 canning factories in Ontario besides those in Quebec and the Maritime Provinces. Half a dozen of the well equipped factories could easily pack sufficient to supply our market.

Until taught by actual experience the new packer cannot realize that the cost of packing largely depends upon the size of the output. A small packer cannot afford to employ the best and most scientific processes, in consequence of which the trade in Canadian canned goods, both at home and abroad, has been hurt by the sale of so many brands of doubtful quality. Open competition is not calculated to encourage a uniform production of high-grade goods, and thus the reputation of Canadian canned goods will suffer, even in the face of the finest raw products the world produces.

The majority of the experienced canners now in business have recognized the seriousness of the situation, and, with a view to keeping the pack within the limits of consuming demands, have for the past two years curtailed their output considerably to prevent the necessity of selling below producing prices.

In 1901 the pack of vegetables of nearly all the Ontario canners, as you are aware, was purchased by the Dominion Syndicate. Before contracting for the pack of 1901, the Syndicate made the condition that each packer should reduce his pack 30 per cent. below his production of 1900, together with a further reduction of his pack to the extent of any 1900 goods remaining on hand on the first of July, 1901. This contract was entered into in March, 1901, at which time there were large holdings in canners' hands. Instead of living up to the spirit of the contract, almost immediately after the deal was completed, the canners determined that no 1900 goods should remain in their hands on the first of July, 1901 (to be deducted from their pack of that year), sold their holdings at cut prices, in some cases 20c. per doz. below prices which they had previously charged the trade. The result has been that instead of reducing the output, the surplus of 1901, together with the large holdings of 1900, has increased the quantity to be carried over this year. The canners in thus breaking faith with the Syndicate in the spirit, if not in the letter, have followed a short-sighted and self-injuring policy. They apparently could not see that the surplus stock of 1900 was just as real a surplus in second hands as if carried by themselves. They treated the surplus as if the goods had actually gone into consumption, whereas the sale of the surplus in June and July last simply discounted and reduced the sales of the 1901 pack. In spite of the conditions which they know to exist, the canners having failed to reach an agreement for the regulation of production, have resolved to run their factories without curtailment, some having declared their intention to increase their output.

Recognizing the advantages and value of a steady market, the Syndicate has protected buyers against decline in prices, and will continue this policy on all standard goods until the 1902 pack is ready for the market, at which time they will of necessity be compelled to unload their holdings at lower prices than even the low prices which are likely to rule next fall, as buyers would otherwise naturally give the preference to new goods, although it is known that the quality, generally speaking, of last year's pack was above the average, the contract with the canners having called for this.

While the purchase of the Syndicate from the canners last year secured for the canners a moderate profit on their output, it was expected there would be no substantial surplus to carry over, and that the Syndicate would have been able to have disposed of their holdings without loss.

Had it not been for the large export of tomatoes (even in the face of a 40 per cent. duty) to the United States, owing to the failure of the crop there last year, large quantities would be carried over in this market.

The outlook, therefore, is not calculated to furnish hope that the market will be otherwise than demoralized and uncertain when the 1902 goods are ready for delivery.

H. C. BECKETT.

Hamilton, March 3, 1901.

TOURISTS IN NEW BRUNSWICK.

AS a result of being interviewed on February 28 by a deputation from the St. John, N.B., Tourist Association, the treasury board of that city have asked the council for a grant of $750 towards the work of that organization.

It was pointed out by Mr. D. J. McLaughlin that the association was doing more work every season. It was shown that last year between $8,000,000 and $10,000,000 was realized from tourist travel by the State of Maine alone, and that every year saw more visitors going to Nova Scotia. They wanted travel to increase likewise in New Brunswick.

Mr. W. S. Fisher explained that the association contemplated publishing 50,000 booklets, instead of the 25,000 they issued last year. He also stated that $1,000 was contributed by the Government last year, $500 by the city of St. John, $1,300 by private citizens and $300 in subscriptions to the band-concert fund. This made a total of $3,100.

It was estimated that $200 was spent for every moose killed by the hunters who went to New Brunswick last season.

After the deputation withdrew, the board recommended that a grant of $750 be made by the city.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. BRUNET, general merchant, Moose Creek, Ont., is in financial difficulties, and a statement of his affairs is being prepared.

Antoine Viau, trader, Montreal, has filed a supplementary assignment.

The creditors of F. D. Latour, grocer, Montreal, held a meeting on February 28.

A demand of assignment has been made on Argenas Gorger, baker, St. Louis, Quebec.

Wm. Bennett, general merchant, Calumet, Que., has assigned to Lamarre & Galaise.

H. L. Hamel, general merchant, Nicolet, Que., has compromised at 50c. on the dollar.

Eugene Audet, general merchant, Ste. Anne du Sault, Que., has assigned to Kent & Turcotte.

John G. McGuire, grocer and butcher, Shawville, Que., is offering to compromise at 25c. on the dollar.

The creditors of O. Leger & Frere, general merchants, Coteau Station, Que., held a meeting on March 4.

A demand of assignment has been made on La Manufacture de Biscuits et Sucreries de Joliette, Joliette, Que.

A demand of assignment has been made on H. M. Dinning & Co., wholesale tea and coffee merchants, Montreal.

The creditors of Mrs. Geo. E. Champagne, general merchant, Pierreville, Que., held a meeting on March 5.

Lefebvre & Taschereau have been appointed curators of F. X. Roy, general merchant, St. Phillipe de Nery, Que.

H. A. Madden, general merchant, Sault Ste. Marie, Ont., has assigned to W. J. Morrin. His creditors met on March 4.

Kent & Turcotte are the curators of P. Plouffe, general merchant, Ladysmith and Shawville, Que. His assets are to be sold.

A bailiff is in possession of the general store and sawmill of Duncan McIntyre, Clarence, Ont., and his assets are to be sold.

Kent & Turcotte are the curators of Arthur Lajoie, grocer, Shawenegan Falls, Que., and his creditors held a meeting on March 3.

Lefebvre & Taschereau have been appointed curators of John Lavalle, wholesale general merchant, St. Charles (Bellechasse), Que.

The creditors of R. Bergeron & Co., general merchants, Shawenegan Falls, Que., held a meeting on February 28. Lamarche & Benoit were appointed curators.

PARTNERSHIPS FORMED AND DISSOLVED.

Allan, Alex., Angus, Malcolm Murdoch, and Neil J. McLeod, grocers, Sydney, C.B., have registered as partners under the style of Allan McLeod & Sons.

Gregoire & Bourque, saw and grist millers, St. Germain, Que., have dissolved.

Rapp & Wilhelm, grocers, Hanover, Ont., have dissolved; Henry F. Rapp continues.

Mitchell & Latimer, grocers and butchers, Carleton Place, Ont., have dissolved; T. F. Mitchell continues.

S. E. Bancroft & Co., general merchants, Roundhill, N.S., have dissolved; S. E. Bancroft succeeds.

C. H. Anderson, A. Archibald and M. McMann have registered at Moeer River, N.S., as partners in a general store.

Cochrane & Carmichael, grocers, etc., Carleton Place, Ont., have dissolved partnership; R. D. Carmichael continues.

The Victoriaville Wine Co., Victoriaville, Que., has dissolved; Jos. O. Legendre has registered as continuing the business.

SALES MADE AND PENDING.

H. D. Townsend, fruiterer, Victoria, B.C., has sold out.

The assets of F. D. Latour, grocer, Montreal, are to be sold on March 5.

The assets of J. C. Giroux, general merchant, Berthier, Que., have been sold.

The assets of Jos. Loranger & Co., grocers, Three Rivers, Que., have been sold.

A. S. Baker, general merchant, Hilton, Man., is advertising his business for sale.

The assets of J. A. Pinard, grocer, Ottawa, have been sold at 61¼c. on the dollar.

The stock of F. X. Champagna, confectioner, Quebec, has been sold at 73½c. on the dollar.

The assets of J. E. McAdam, grocer, etc., Renfrew and Castleford, Ont., have been sold.

Meader & Co., general merchants, Hazel Cliff, N.W.T., are advertising their business for sale.

The stock of Daye W. McLeod, grocer, St. John, N.B., was advertised for sale by tender on March 3.

The assets of Lecourse & Lefrancois, general merchants, Shawenegan Falls, Que., have been sold.

The assets of L. A. Frechette, general merchant, Thetford Mines, Que., were to be sold on March 6.

The stock of the (late) W. L. Coutler, general merchant, Creemore, Ont., is advertised for sale by tender.

The stock of A. M. Tyson, grocer, 112 Cordova avenue, Vancouver, B.C., is advertised for sale by sheriff.

The stock of G. C. Bristow, general merchant, Aylmer, Ont., is advertised to be sold by auction on March 5.

The stock of Alfred Fradette, general merchant, St. Philemon, Que., has been sold at 70½c. on the dollar.

The stock belonging to the estate of Elliott & Borland, general merchants, Steinbach Station, Man., has been sold at 51c. on the dollar.

The assets of Moise Vigneau, grocer and shoe merchant, Danville, Que., are to be sold on March 7.

The real estate and plant of The Cornwallis Packing Co., Limited, canned goods packers, Kentville, N.S., are advertised for sale by tender.

CHANGES.

Robert Baird, grocer, Ottawa, is adding crockery.

J. D. Ostigny & Cie., grocers, Montreal, have registered.

Hector Renaud, grocer, Montreal, has sold out to J. Oscar Landry.

E. Durocher, wholesale and retail flour merchant, Montreal, has registered.

C. Fontaine, grocer, Strathcona, N. W. T., has sold out to E. A. Latimer.

J. & E. McLaren, grocers, Mitchell, Ont., have sold out to W. E. Coppin.

O. R. Taylor, general merchant, Wheatley, Ont., has sold out to M. Chamberlain.

H. A. Carmichael, grocer, West Lorne, Ont., is succeeded by Carmichael & Leitch.

Albert A. Agar, fruiterer and grocer, Perth, Ont., has sold out to Charles Farmer.

Edmond Neve, general merchant, L'Orignal, Ont., has sold out to D. J. Jamieson.

E. Jordan, general merchant, Thornhill, Man., has removed his Thornhill stock to Darlingford.

W. H. Fowler, grist miller, St. John, N.B., is succeeded by The St. John Milling Co., Limited.

Thomas Mitchell, flour and feed merchant, New Hamburg, Ont., has been succeeded by Mitchell & Kerr.

John Dewar & Sons, Limited, lumber and general merchants, St. George, N.B., have sold their lumber business to E. G. Murphy.

Mary J. Cruickshanks has filed her husband's consent for her to conduct a separate grocery business at Ellershouse, Nova Scotia.

Lumsden Bros., wholesale grocers and vinegar manufacturers, Hamilton, Ont., have sold their vinegar business to F. H. Yapp & P. E. Lumsden.

FIRES.

The stock and store of Nelson Weir, general merchant, Upper Kennetcook, N.S., have been burned.

The North Bay Supply Co., Limited, departmental store, North Bay, Ont., was burned out; the property was insured.

DEATHS.

A. R. Bowie, general merchant, Annan, Ont., is dead.

George Robinson, cattle buyer, Orangeville, Ont., is dead.

"It's Commercial Insanity"

To be chopping and changing from standard brands in any line of goods for the sole sake of paring a little extra profit on a transaction, the chances being that you will do more injury to your trade in 5 minutes than you can repair in 5 years. Take **"SALADA"** Ceylon Tea as an example. Some dealers, "not you of course," will stock up with any new-fangled brand that comes along, so long as the profit is greater or a longer postponement of "Pay Day" is the inducement.

Japan Teas are doomed; **"SALADA"** Natural Greens in popular favor.

"SALADA" Toronto or Montreal.

Celluloid Starch

The kind that never sticks to the iron or to your shelves. Cultivate the nimble sixpence.

***THE BRANTFORD STARCH WORKS,* Limited**

BRANTFORD, ONT.

PARIS

Sounds Frenchy, but it is only the name of a new Biscuit.

It will be a big seller, because the price is low and the grade high. Our travellers have samples.

THE CANADA BISCUIT COMPANY, Limited

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King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, March 6, 1902.

GROCERIES.

WHILE there is not an extensive trade being done there is a fairly good movement of merchandise, considering this time of the year. The most unsatisfactory feature of the trade, and in fact about the only one, is the weakness of the sugar market, and the attendant dullness. At noon on Wednesday there was another decline of 5c., making the total reduction in about a week 10c. per 100 lb. The situation in canned goods remains much the same as a week ago, there being a fair demand for vegetables and salmon. Coffees are quiet with the outside markets rather firmer. Syrups and molasses are meeting with a fair request. The same may be said of rice and tapioca. In spice, trade is moderate. In foreign dried fruits, prunes continue to be the active feature. There is a fairly good business being done in currants, and a slight improvement appears to be noticeable in the demand for Valencia raisins. There is also a little more active demand in dates.

CANNED GOODS.

Probably the most interesting feature in canned goods is the failure of the recent Syndicate scheme. This, however, has had no effect upon the market, as the proposed scheme only concerned the pack of 1902. The Syndicate controlling the pack of 1901 is still in existence. There has been a fairly active demand for canned vegetables, particularly for tomatoes. As some of the wholesale houses have been trying to buy from each other during the week, the tendency has been to further strengthen the tone of the market for this particular line. The ruling price for tomatoes is 90 to 95c.; for corn, 75 to 80c., and for peas, 80 to 85c. Canned fruits are quiet. There is a good demand for canned salmon, and, in fact, the same may be said of most lines of canned fish. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality. A good demand is being experienced for jam and marmalade.

COFFEES.

The situation in the primary market has improved during the past week. The covering by shorts is apparently quite a factor in imparting a strong undertone to the market. It is said that stocks of Brazilian coffees in the primary market, suitable for Canada, are already getting short. It is said for the better grades of coffee premiums are being paid. The firmer tone of the primary market is causing local importers to hold off, however. The demand from the retail trade is quiet. Prices rule as before. We quote: Green Rio, No. 7, 7⅞c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Local wholesalers report a fairly good demand for nutmegs, cassia, allspice, ginger, and cloves. The outside markets rule steady to firm.

RICE AND TAPIOCA.

A fairly good trade is being done in both rice and tapioca. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c. per lb.

SUGAR.

A further weakness has developed in the sugar market on this side of the Atlantic since our last report. In New York a cargo of raw sugar has been sold at 3 9-16c. to go to Philadelphia, and as we go to press we hear of another cargo being sold to arrive at 3½c., making a total decline of ⅛c. during the week. On Monday all refined sugars were reduced five points in the United States, making

See pages 33 and 34 for Toronto, Montreal, and St. John prices current.

the basis for granulated, $4.75. In sympathy with this decline a reduction of 5c. per 100 lb. was made in the price of all Canadian refined sugar on Wednesday at noon. The basis of granulated is now $3.80 f.o.b. Montreal, which establishes a new low-price record. The meltings at the four United States ports last week were only 313 tons less than the receipts, the latter being 23,313 tons. The total stocks of sugar in Europe and America at the close of last week were 3,530,049 tons against 3,638,787 tons the same time a year ago.

SYRUPS AND MOLASSES.

A fair business is being done in molasses. In syrups, there is a good demand, especially for the corn description and the better grades of sugar syrups, the latter at about 35 to 40c. per Imperial gallon. The ruling quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

The tea market during the past week has not been a particularly interesting one. There has been a demand from the wholesale trade for medium and low grade Ceylon green teas, very few of which are to be had. For the finer grades there is no demand. There is still some inquiry for China greens, but there are very few obtainable, and those who have them are holding them at firm prices. A few Japan teas, which were offered at lower prices, in order to move them, have changed hands during the week, but trade in this line is, as a rule, very quiet. There has been a little movement in Indian and Ceylon black teas, but the demand is light. Mail advices from London, Eng., under date of February 21, say, that at the auction about the same quantity of Indian tea was brought forward as the week before, and that the recovery in prices, which then took place, was fully maintained. The price of medium and good medium Indian teas is 1d. below that ruling in January, while commonest grades are about ½d. lower than in that month. In Ceylon teas the advices state offerings were fairly moderate and rather less than those of the previous week, while the steadier tone was maintained.

FOREIGN DRIED FRUITS.

CURRANTS.—The demand for currants continues good and prices firm. We quote as follows: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—Advices from London report an advance in Valencia raisins, and say that the supplies are very much reduced and that still higher prices are looked for. The delayed shipment of Valencia raisins ex-Ontanada has at last reached this market, and is in stock with the wholesale houses. The demand is a little better than it was a week ago, and prices are firm at 6½ to 6¾c. for selected.

SULTANA RAISINS.—The demand is fairly good and prices firm. We quote 8½ to 12c. as the range of prices.

PRUNES.—These continue to be the most active line in the foreign dried-fruit trade; if anything, the demand is brisker that it was a week ago, while prices are firm and unchanged. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—Prices are firm and the demand during the past week shows some improvement. We quote: Sairs, 4¼ to 4½c.; Hallowees, 4½ to 5c.

FIGS.—A little more interest is noticeable in tapnet figs, the demand being good, while stocks are light. Some nice lots have changed hands during the week. The ruling quotations are 3¼ to 3½c.

CALIFORNIAN EVAPORATED FRUITS.—There is a fairly good demand for both apricots and peaches. We quote: Peaches, 11 to 12½c.; apricots, 13 to 17c.

GREEN FRUITS.

The demand for oranges is improving and prices are firm with an upward tendency. Valencias have advanced 25 to 50c. per case. A shipment of ripe tomatoes from Florida has been received, which are selling at $4.50 per six-basket carrier. Cranberries and apples are rather quiet. We quote: Oranges, marmalade, $3 per case; Tangerine or kid glove, $8 to $9 per strip,

or $4 to $4.50 per half strip; Floridas, $3 to $3.25 per box; Mexicans, $2.25 per box; Californian navels, $3.50 to $3.75 per box; Valencias, $4.50 to $5 00 per small case, $5.50 to $6.00 per large case; apples, $3.50 to $5 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; pineapples, 15 to 25c. each by the case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10.

VEGETABLES.

Things are dull in the vegetable market. A little hothouse stuff is selling. Rhubarb is down 25c. a doz. bunches, and lettuce 5c. Cabbage and celery are quiet. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 80c. to $1.00 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS — The receipts of new-laid eggs have been freer, and prices have come down 1c. per doz. The demand is good. We quote: new-laid, 23 to 25c.; held fresh, 21 to 23c.; cold-stored, 20 to 22c., and limed, 19 to 20c. per doz.

BEANS—There is a fair demand, and the market is steady. We quote: Choice hand-picked, $1.25 to $1.60; prime, $1.10 to $1.35 per bush.

HONEY—Trade is good and prices are firm. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—There is a good demand for evaporated apples. Dried apples are quiet. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The prices are unchanged at 60 to 65c. in car lots, with a good trade.

BUTTER AND CHEESE.

BUTTER—The demand for choice dairy butter in pound prints continues brisk, with moderate offerings. The inferior grades are hard to move. Creamery is firm. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 21 to 21½c. per lb.

CHEESE—The market for cheese is very strong, and holders are expecting better prices. As high as 10½c. has been paid for the finest cheese, but the majority of the sales are at 10¼c. for the finest samples. We quote cheese at 10½ to 11c. in small quantities and 10¼ to 10½c. for export lots.

POULTRY.

DRESSED POULTRY—A few chickens and a limited quantity of turkeys are being offered. The prices are firm. We quote as follows: Chickens, 60 to 90c. per pair ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 14c.

LIVE POULTRY — A few chickens are being received, for which there is a good demand. The offerings in live poultry are expected to improve with the finer weather. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

The warm spell of last week lessened the demand for fresh fish, but with the colder weather it is recovering. The prices are unchanged. Oysters are still high, and the prices are steady. We quote as follows: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c.; haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $7.25 to $7.50 per large pail, or $4 50 per small pail; selects, $5 to $6 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There is a limited movement in Manitoba and Northwestern wheat, and the prices are unchanged. No. 1 Manitoba hard wheat is quoted at 87c. per bush.; No. 1 Northern, 83c., and No. 2 Northern, 80c. grinding in transit Sarnia, or 1c. less Toronto and west. The receipts on the local grain market are limited owing to the almost impassible condition of the roads. The prices are unchanged. We quote what is paid on the street: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 46 to 47c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR — Trade is quiet. The local demand continues fair. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3.40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—The oatmeal and rolled oat market has been characterized by a drop of 20c. per bbl. The demand is still slack. We quote: Oatmeal, standard and granulated, in carlots on track here, $4.85; standard rolled oats in carlots on track here, $4 60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100-lb. bbl.; cornmeal, $3.75; split peas, $4 75; pot barley, $4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

There is a moderate demand for green and cured hides, and skins are steady. Wool is still quiet. We quote buyers' prices on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

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SEEDS.

Owing to the heavy roads, the receipts of red clover and alsike have been greatly diminished, and prices have accordingly been advanced 15c. per bush. for red clover and 25c. for alsike. The market is steady at these prices. We quote buying price at outside points : Red clover, $4.50 to $4 75; alsike, $7.25 to $8.25, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

The drop in dressed hogs is 25c. per 100 lb.

One cent per dozen less is being paid for new-laid eggs.

Red clover has gone up 15c. and alsike 25c. per bush.

Valencia oranges have advanced 25 to 50c. per case.

Oatmeal and rolled oats have taken a drop of 20c. per bbl.

All Canadian refined sugars declined 5c. per 100 lb. on Wednesday.

The cheese market is strong, and prices have been advanced ¼c. per lb.

Lard is beginning to weaken, and some houses are quoting it at ¼c. per lb. less.

The delayed shipment of Valencia raisins ex Ontanada has at last reached this market.

OTTAWA AND TOURIST TRAVEL.

A deputation from the Ottawa Valley Tourist Association were present at a meeting of the Finance Committee of the Ottawa City Council on March 1 and obtained a grant of $500 to assist the association in the work of advertising the city. This grant is conditional. The organization must raise $1,000 by private subscriptions.

The deputation consisted of G. F. Henderson, J. R. Reid, A. Holland, and King Arnoldi, who all asked for the grant to help hem in their work. Mr. Henderson claimed that the Tourist Association was the best medium for advertising obtainable and that the Municipal Act authorized a grant being made to such an organization. The influx of tourists, he thought, would fully repay any outlay that might be made by the corporation.

After some discussion the money asked for was granted.

PERSONAL MENTION.

Mr. D. G. Bell, of Bell & McEachern, general merchants, Stayner, Ont., was in Toronto this week for a few days. He said that while the recent storms had interfered with business a great deal, trade conditions were now much improved, and the outlook was bright.

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QUEBEC MARKETS.

Montreal, March 6, 1902.

GROCERIES.

GROCERIES this week have been very satisfactory, and in most lines prices have ruled steady. The only great exception is that sugar has gone down 5c. more. The very bad roads have made a difference in the offerings of country produce, but the indications are that this will be much improved toward the first of the following week. The heavy demand for fish keeps up, this being the grocer's best selling line at present. Some lines of green fruits are beginning to get scarce. Messina lemons are expected to advance here before long.

SUGAR.

A further decline of 5c. brings the price of sugar to a lower figure than it has reached for almost five years. The crop is so large that this quotation was not unexpected, but it is generally thought now that prices have got down so low, a rising market may follow before the conditions of the supply and demand warrant it. Granulated sugar is now sold for $3.80, and yellows, $3.05 to $3.70.

TEAS.

Cable advices from London state that the market for Ceylons is decidedly stronger, and with an upward tendency. This is particularly applicable to teas up to 7d., and also for teas from 11d. up. China greens remain very firm. The report that the steamship Acara, which went aground off Long Island, and which had a large cargo of tea on board, is now breaking up, makes it look as though the market would be strengthened still further. In regard to Indian teas, recent advices from Calcutta say that at the last auction the sales were steady, and no further declines occurred. Offerings on Friday, January 24, were 16,496 as against 18,708 in the previous week. The selection was a mixed one, including in it a strong proportion of final invoices of small breaks and poor quality. Beyond these, however, there was a fair selection of Assams of a medium and useful quality. Cachan are of their usual plain character, but mixed in the leaf. Dooars, Terais and Darjeelings were practically closed up. There was some little excitement in China greens when it was expected that in the last couple of shipments to New York there would be 4,000 or 5,000 rejected teas which would come here. The market, however, was so dull for such teas, and prices were so low, that a better figure could be realized in London. Accordingly, they were shipped to the London market, none of them reaching here at all.

SYRUPS.

There is a good business being done in syrups, and prices are steady. There has been no change in quotations this week. We quote corn syrups: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

Since the decline of last week of 2c. in Barbados molasses there has been no quotable change. There is a good demand. Barbados sells for 27c., and Antigua is worth 24c.

CANNED GOODS.

There is an active inquiry for canned goods, which will likely continue for some time. The demand for peas and corn has improved during the week. Tomatoes are still firm and the demand keeps up and there has been no change in prices. Our quotations are as follows: Peas, 82½c. to $1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. Salmon, $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

The market is still strong, and indications are that the firm prices will be maintained for some time. A report received March 4, from New York, says: "We have to report an active and generally better market for nearly all grades of spices, especially pepper. The demand from grinders for spot and nearby deliveries of Singapore, Lampong and Acheen peppers has absorbed nearly the entire visible supplies of Singapore and Lampong up to April 15, and export orders have taken a liberal slice of the parcels of Acheen of various grades now due here from the Straits. The stock of spot Singapore is now the smallest on record, and the quality is so poor that it will be difficult to get any carload lots of satisfactory grade until first arrivals come along late in April. There is no more Lampong on the way and no new supplies available in Java till next fall." Locally, the situation is practically the same as last week. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Both for rice and tapioca there is a good local inquiry at steady prices. New prices have not yet been issued on Patna rice. We quote in combine district as follows: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—No change has been made in the local market in the prices of currants. The demand is quite active. We quote: Fine Filiatras, in half cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7⅞ to 8c.

VALENCIA RAISINS.—There is no change in the market conditions, and prices are still firm. Finest off-stalk sell for 5⅝c.; selected, 6⅜c.; layers, 6⅞c.

CANDIED PEELS.—Business is brisk. We quote: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is no change. A small demand continues at steady prices. Our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a good demand. Hallowees are quoted at 4¼ to 4½c.

FIGS.—Trade is moderate. Layer and tapnet are both quoted at $1.15.

CALIFORNIAN RAISINS.—Prices are very firm. There is a fair inquiry for seeded at 9¼ to 9½c. per lb.

PRUNES.—No change in prices has yet occurred here in sympathy with the advance in the primary markets, but the tendency of the market is firmer. Our quotations are as follows: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand for peaches has been very large. Other fruits sell well also. We quote: Apricots, 14½c.; peaches, 10½c.; pears, 10c.

NUTS.

There is a little doing in nuts, and no quotable change has occurred. Our quotations are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The market is active. Large rolls have advanced ½c., but otherwise prices are the same as last week. Finest creamery is firm at 22 to 22½c.; medium, 20 to 21c.; large rolls, 18 to 18½c.

CHEESE.—Exporters are now getting their own prices for cheese from English buyers, and this trade is growing. As a result the market has advanced to 10½ and 10⅝c., and there is a good movement at this price. Some dealers are looking for 11c. as the price for any stocks held now.

COUNTRY PRODUCE.

EGGS.—Owing to the recent break in the weather the roads in the country have been almost impassible, with the result that deliveries for the last few days have been late. In sympathy with this the market has taken a firmer feeling, and 26 and 27c. is the price wholesalers are now charging retailers, which is 1 or 2c. below our last week's quotations, but is also a big advance over the 24c. to which eggs declined in the latter part of last week. It is now a matter of supply and demand, and prices are very apt to break as soon as the stock is able to be brought forward.

HONEY.—The market is quiet and prices show no change. We quote: Buckwheat, in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted, 9 to 10c. per lb.

ASHES.—Trade is dull. Firsts are worth $4.10 to $4.15; seconds, $3.95 to $4; pearls, $6.75 to $7 per 100 lb.

DRESSED POULTRY.—The market is fairly active. Small lots are being offered, and are readily taken at full prices. We quote: Choice, fresh-killed, dry plucked turkeys, 12 to 13c.; ordinary, 10½ to 11c.; choice chickens, 9 to 10c.; ordinary, 6½ to 7c.; geese, 5 to 6c.; fowl, 4 to 5c.; ducks, 8 to 9c. per lb.

GREEN FRUITS.

There is only a moderate trade doing in green fruits, and for the most part, prices are steady. Messina lemons are firmer, and though no quotable change has occurred, it is thought that the advancing market in New York will very soon affect this one similarly. In the

TO the Oriental, adulterated Coffee is unknown, the pure article and only the best is used.

Unfortunately, too often the article is made injurious by being adulterated. The Coffee bearing the name and seal of Chase & Sanborn can be relied upon as pure and good. Their experts know where the best Coffee is grown. They buy only the best from noted plantations.

It is not only more delicious perhaps than the Coffee you have been accustomed to use, but more healthful.

CHASE & SANBORN, Importers, Montreal.

Doubling Our Capacity

Owing to increased business we have commenced work on the installation of a monster Cold Storage Plant, which will be completed about the 15th of May with a storage capacity of sixty thousand (60,000) cubic feet, in twelve separate compartments. The system is so complete that the temperature in any one compartment may be raised or lowered as the grade of goods may require without affecting any of the other cool-rooms.

Our object in this is to offer to our customers the best possible advantages in marketing their produce. If we get it fresh we will keep it for a reasonable length of time in as good condition as it was received.

A great advantage in having your produce in our cool-rooms is that it remains in good condition and is always ready when the market prices are satisfactory, and at any time an offer should be made to us we would at once communicate same to you by wire if you had not already set your selling price. Nothing but eggs, butter, cheese and poultry will be stored, so there will be no chance of taints or foreign flavors.

We would be pleased to communicate with any who have not already arranged with us for the coming season and place their names on our books.

Drop us a card and we will give you full particulars.

The J. A. McLEAN PRODUCE COMPANY, Limited

75-77 Colborne St., TORONTO.

AGENTS FOR THE NELSON, MORRIS CO., CHICAGO, "SUPREME" SHORTENING, CANNED MEATS, ETC.

New York market Messinas are selling for $2.50 to $3. Florida tangerines have advanced 50c. per box. Good fruit is becoming scarce, and prices are likely to go higher yet. Some dealers are looking for $4 per box in the near future. Other fruits are about the same. We quote as follows : Jamaica oranges, in bbls., $4.50 to $4.75 ; in boxes, $2.75 ; Florida oranges, $3.50 to $3.75 ; Californian sunflowers, $3.50 to $3.75 ; other marks, $3.25 to $3.50 ; Valencia oranges, 420's, $3.25 to $3.50; 420's, Jumbo, $4.75; 714's, $4.50; Messina lemons, $2.75 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100 ; bananas, No. 1, $1.75 to $2.25, and eight hands, $1 to $1.50 ; Spanish onions, $1.10; sweet potatoes, Vineland's, $4.75 to $5.50 ; Malaga grapes, $5.50 to $7 per keg ; cranberries, $7.75 to $10.50 ; red onions, $3.50, per crate ; yellow, $3.25 ; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.75 per box ; Californian tangerines, $1.75 per box ; grape fruit, $4.25 to $6 per box; Florida tomatoes, $4.50 to $5.00 per crate ; fine Spies, $5 to $5.50.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Higbland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrs per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comtde Castellane—	
Cuve Reservee... Quarts	$12 00
Cuve Reservee... Pints	13 50
Carte d'Or	15 00
Cbampagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

Pommery—	Quarts.	Pints.
Sec and Extra Sec	$28 00	$30 00
Mumm's—		
Extra Sec	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle; small	7 90
large	15 25

FISH.

The run on green cod of all sizes has practically rendered the market bare of that fish. Even the small sizes are now hard to get, and some dealers are completely out of them. Fried smelts continue to be scarce, and the price, though no higher, is decidedly firmer. The scarcity of these lines has brought about a heavy demand for herrings, which are now selling better than other lines. Our quotations are now as follows : Haddics, 6c. ; bloaters, 90c. per box; kippers, 90c. per box ; smoked, medium herrings, 11c. per box ; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg ; Holland herrings, 72c. per keg ; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50 ; large, $6.50 ; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes ; dressed codfish, $4.80 per case ; dry codfish, $4.65 per 112-lb. bundle ; No. 1 Labrador salmon, $17.50 in tierces ; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100 ; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There is a steady trade doing in flour, Manitoba brands being in the best demand. Business in Ontario flour is mostly of a jobbing nature, and the market is quiet. We quote as follows : Spring wheat patents, $4 to $4.20 ; winter wheat patents, $3.85 to $4 ; strong bakers', $3.80 to $3.90 ; straight rollers, $3.60 to $3.70.

GRAIN.—The local market is quiet, though a good business is done in Manitoba wheat for export. There is a fair inquiry for oats at unchanged prices. We quote Manitoba wheat as follows : No. 1 hard, 73c.; peas, 79c.; rye, 63 to 64c. (carlots in store) ; seed barley, 53c.; oats, 47 to 47½c.; buckwheat, 53½c. east ; corn, 65 to 66c.

OATMEAL.—The market is somewhat easier. Rolled oats, in barrels, are worth $5 to $5.30 ; in bags, $2.45 to $2.47½.

FEED.—There is an active inquiry at steady prices. Ontario bran is worth $20; mouille, $28 ; Manitoba bran, $20 ; shorts, $21 per ton, including bags.

BALED HAY.—The local market is fairly active at unchanged prices ; but little business is done for export. We quote : No. 1 timothy, $10 to $10.50 ; No. 2, $9 to $9.75 ; clover, mixed, $8 to $8.50; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Cheese has gone up ½ to ¾c.

Sugars have declined 5c. more.

Large-roll butter is ½c. higher.

Florida tangerines have advanced 50c. per box.

Eggs are 2c. lower than last week's quotations.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., March 1, 1902.

DURING the last week in February we had April weather. It has broken up the roads, and business, which has been very quiet, has not improved. The winter port shipments continue large. Portland, Me., is feeling the effect of the large quantity of goods now going to England via St. John. We are not yet doing as much of the Canadian export business as we should, or as much as we would if Western Canadians could see the importance and direct advantage to them of using their own port. There is one matter the Government should see to, and that is the freight charged by the subsidized lines. On the same class of goods shipped to Liverpool by an unsubsidized line, a shipper found the rate of freight some 11s. less than that charged to Glasgow by a subsidized line. This is something the Government could and should control. In markets there has been little change. Fresh fish continues scarce.

OILS.—In burning oils there is still a large business doing. St. John feels the advantage of competition. We have a much lower price than they have in Halifax, where the business is done by one company. In lubricating oils the present business is dull, the demand being largely from lumber mills. We feel a lack of business during the winter season particularly. However, the quantity booked for later shipment is large. In cod oil it looks like higher prices. Paint oils are firm at the higher figures. There is rather an improved business.

SALT.—In Liverpool coarse salt there is a large business being done. Importers are pushing sales that they may get their salt by the winter-port boats and ship direct from ship's side. In fine, the season is yet early. There is a fair movement, chiefly Canadian. Quotations are as follows : Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1 ;

NOVA SCOTIA MARKETS.

Halifax, N.S., March 3. 1902.

THE wholesale grocery trade for the last week has shown quite a perceptible improvement, although, considering February and March the dull season, dealers had little to complain of, comparing this with previous years. The winter stocks of the country merchants had begun to run low and the remarkably good roads had tended to stocking up for the balance of the winter and early spring trade, before the rough weather, usual to March, had set in. Just now the back of winter seems to have been broken, the snow has almost disappeared, and the mildness of spring prevails. This sudden change in the weather will open up the ice-closed ports and tend to brighten up trade. Just now the volume of business seems to be increasing regularly.

* * *

The retail trade, too, shows signs of improvement and dealers are quite satisfied with the amount of goods moving. The prices of staple lines remain practically unchanged with prices ranging higher than usual at this season of the year, especially in provisions. There is every sign that the mid-winter dullness is being overcome somewhat earlier than usual. From this on—but much depends on the weather—dealers expect to liven up from day to day.

* * *

The fish business is the only one—and it is a very important one to Halifax—which does not show any improvement. Fairly large stocks of both green and dry fish are coming in, but the wholesale dealers, who have up to now bought freely, are inclined to ease up, as the West-Indian market shows no sign of improvement. Prices are low now and possibly may still be shaded to some extent. The outlook is poor for the fishermen until the opening of the spring fishery. Bank cod are now quoted at $3, with no anxiety to buy, while the fishermen are holding to some extent for $3.25. Shore cod will open at about above prices. The price of herring is also very low, following the tendency in cod. The lobster fishery is now about a failure, though the small quantities going to Boston bring a fancy price. The latest price quoted is $25.

* * *

The hay market is still dull and the demand has not been very great. Considerable quantities are being shipped at St. John, and five more steamers are chartered to carry hay from that port to South Africa. The tonnage of these five steamers amount to about 12,000 tons. This export will carry off the greater quantity of the surplus hay of Nova Scotia and New Brunswick. In the meantime, considerable quantities of the various feeds are being used in lieu of hay, and the demand is improving, prices being easier than a month ago.

* * *

Butter is still scarce and prices still rule high. Eggs are coming in quite freely and the price has lowered. Last week another large shipment was made to Montreal, where the price is some 10 to 13c. higher than in this locality. Potatoes are now quoted at 45c.; oats, 55c.; turnips, 25 to 30c. per bushel. Beef, lamb, veal, and other table provisions are all

A Reputation

has only two uses: it may be

Lived Upon or Lived up to.

Clark's Meats

have a reputation that is being lived up to and constantly improved as well.

SOLD BY GROCERS EVERYWHERE.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

SEED CORN

FIELD VARIETIES ONLY.

ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

in good demand with a good supply coming in. Prices are fairly high and unchanged.

* * *

The molasses and sugar markets are firm and prices unchanged. There is still considerable speculation as to the prospective prices for new crop, but dealers are not uneasy. Considerable molasses was moved during the last two weeks, which has considerably reduced surplus stocks.

R. C. H.

SUBSTITUTION.

WHILE talking the other day with one of the leading grocers in a hustling town of Michigan, says a writer in Trade, a woman came in and asked for a standard article, which was at once sold to her. She accompanied the payment of the cash with the remark that she was very glad to come to a store where no effort is made to poke off something "just as good" in the place of what she wanted. Shortly after this another woman came in and made a similar statement. Naturally this aroused our curosity, and we asked for a little information.

Our friend, the grocer, smiled, and said: "The fact is, my competitor across the way is overreaching himself of late and I am getting a good deal of trade which he is losing. He carries a stock just as good as mine, but he has also laid in a line of cheap goods. It seems to be his invariable practice when a customer asks for some well-known article, say, soap, for instance, to show her something which he claims is much better and a trifle cheaper, though a little more profitable to him. Upon such sales he has undoubtedly made more money than he would if he had sold what his trade called for. Lately, however, they have caught on to his game, and sooner than go to him and insist that they know what they want, they come here where we don't attempt substitution. He is losing a good portion of his trade simply because he doesn't look into the future.

"I don't mean to say that substitution always works that way. For instance, I occasionally run on to a good thing which is profitable to sell, but before I push the sale very hard I make a practical test of the article in my own home. If it gives me satisfaction, and I can see its good points, then I can conscientiously recommend it to my customers.

"Even this can hardly be called substitution. On the contrary, when I am selling an order of groceries, before we get to the article in mind, I say, 'By the way, we have something good in the, say, soap line,' and mention the brand and price and tell her my own experience with it. I also tell her, after making the sale, to bring back the goods if unsatisfactory and get her money back. Usually everything is satisfactory and my customer frequently calls attention to it among her neighbors and helps materially to increase my sales.

"Substitution in the regular way is, according to my way of thinking, a big mistake. To me it appears but little short of an insult, and I believe that most buyers of groceries think about the same way. My clerks know my views on this subject quite well and they all see that it is not good business to 'soak' a customer every chance they get, but it is the best policy to give them just what they ask for without any insinuations or suggestions that something else is better.

"I think it pays well to do this. At any rate, from the example which you have just seen, it pays poorly not to do it."

THE LATE MALCOLM NIVEN.

The funeral of the late Malcolm Niven, Toronto, took place to Mount Pleasant Cemetery on Tuesday, the 4th inst., from his late residence, 39 Yorkville avenue.

Deceased, who had passed away at the age of 80 years, was up to within a short time of his death a well-known figure in wholesale grocery circles in Toronto, and could be seen going his regular rounds amongst the trade up to within a short time of his death.

He conducted a commission business for many years, having his office at 50 Front street east. With the wholesale grocery trade he was quite popular on account of his geniality and pleasant manners. As evidencing his interest in the affairs of the day and his agility, it may be mentioned that he was one of those who did not hesitate to get up and come down town at midnight on Pretoria Night, and join in the celebrations over that city's fall.

Many beautiful tributes were donated by his friends. The pall bearers were Henry Swan, Wm. Galbraith, John D. Ivey, James E. Bailey, H. Chesmer Boomer and W. D. McIntosh.

UNJUST FREIGHT RATES.

Some time ago action was taken against the White Pass & Yukon Railway Company by a Victoria, B.C., firm for the recovery of freight and passenger rates, which that railway had illegally extorted from them owing to their tariff not being approved by the Dominion Government, and also because these rates are alleged to be unjust and extortionate.

Justice Martin, of the Supreme Court, has decided that a right of action exists against the railway on this head under the Railway Act. Consequently three more writs have been issued by Victoria firms. These are on behalf of the Upper Yukon Consolidated Company, Joseph Clearihue and J. St. Clair Blackett & Co. The claim of the latter firm is $40,000.

So far the total amounts sued for are over $300,000, and in addition the Victoria-Yukon Trading and Transportation Company is bringing in a claim for $100,000. It is estimated that when all the firms have taken action, the writs issued in Victoria alone against the railway will bring the total up to three-quarters of a million dollars. These cases are all expected to be tried at the March Assizes.

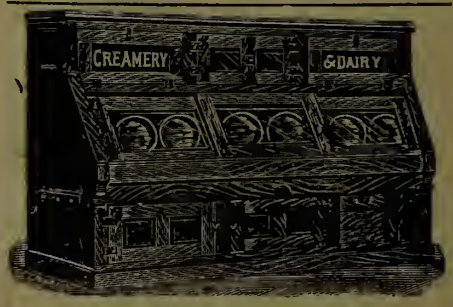
Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable. . . . .

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; Oysters, Haddie, Herrings, etc.

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

LEMONS

We have a complete stock of the finest brands at lowest market prices. Send in your orders for

FANCY CAMELLIA NAVELS.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

The best way to hold trade is to give the best value for the money. No doubt you can buy cheaper Jams than **GRAHAM'S,** but does it pay you to handle goods just because they are cheap?

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

The THISTLE Brand
ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.
GUARANTEED SECOND TO NONE.
BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.
But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT
AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. **KENT BAKED BEANS** show best when the can is opened. They please the consumer. Delivered in 5-case lots, 90c. per doz.—**Retail 10c.**

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

Winnipeg, Man., March 1, 1902.

TRADE throughout the week has been fair in nearly all lines. The very mild weather and soft roads retarded business somewhat, but the sharp turn in the weather on Thursday and the slight snowfall will remedy these conditions considerably. Very few changes as to price have marked the course of the week.

SUGARS.—Prices have again dropped and the market seems very uncertain. Standard granulated is now quoted at $4.80, and bright yellows, $4.10; the drop being 5c. per cwt. in one case and 10c. in the other.

EVAPORATED AND DRIED FRUITS.—Californian evaporated fruits are all higher in the primary markets and there will be an advance of from ¼c. to ½c. per lb. on all lines here in the immediate future. Californian muscatels are also higher, but there is little movement at present; the price has not been definitely advanced in this market. Evaporated apples continue scarce, firm, and not of the best quality. Prices are high, 11½c. straight being the present figures, while dried are very hard to obtain at 8 to 8½c. Syrups are firm and show further signs of advance.

CANNED GOODS.—There is a slightly increased demand for canned vegetables and a little more inquiry for canned fruits, but the trade is not active in either line. Prices have remained unchanged throughout the week. The efforts of the eastern packers to make large sales here at advanced figures has not proved very successful, as the majority of the houses were well stocked from last fall.

GROUND FEED.—Oat and barley chop has dropped 50c. this week, and is now quoted at $24.50. Straight oat chop is $26, and barley, $22. Oil cake is in limited demand at $27 per ton.

MILL FEED.—This market is very quiet, there is little export trade, and the local demand is limited. Prices are unchanged, being $14.50 for bran and $16.50 for shorts.

CEREALS.—This has been a very slow week; the export trade seems to have dwindled very much, and the local demand is small. Light orders for immediate consumption seem to be the rule. Rolled oats, in 80s, $2.40; in 40s, $1.20; in 20s, 60c.; granulated and standard oatmeal, $2.75; cornmeal, $1.90; split peas, $2.85; pot barley, $2.45; pearl barley, $3.65; white beans, $1.80.

FLOUR.—There is very little movement and no change in price. Small export demand. This seems to be the sum total of news with regard to flour this week.

POULTRY.—Very active demand for fresh killed, but offerings are small and the quality unsatisfactory.

CURED MEATS.—The market has been very slow all week and without change in price in any line. Hams, sugar-cured and smoked, 13¼c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 13¾c.; spiced rolls, 11¼c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c. per lb.

LARD.—The market continues firm and the demand fair. No change in prices has occurred during the week. Twenty-pound pails, $2.50; American, $2.60; 50-lb. pails, $5.85; 3 and 5-lb. tins, 60 in a crate, $7.55.

SOUTH AFRICAN MARKETS.

ROBERT CROOKS & CO., Stock Exchange Building, MONTREAL.

GENERAL IMPORTING AND EXPORTING MERCHANTS

HAVE THEIR OWN OFFICES ESTABLISHED AT

CAPE TOWN, PORT ELIZABETH, DURBAN, JOHANNESBURG, } SOUTH AFRICA.

CORRESPONDENCE AND CONSIGNMENTS SOLICITED.

OFFICES ALSO AT

LIVERPOOL, LONDON, } England. NEW YORK, CHICAGO, } U.S.A.

BUTTER.—The story is still the same. There is an active market for fresh table butter and practically no supply. The small amount of really eatable butter coming in is a source of astonishment even to dealers accustomed to the eccentricities of the Manitoba butter market. There is considerable shipment of second grade to hand and very large quantities of it in store, but the strictly A1 fresh is very hard to find. For this grade of butter prices are high and firm. Jobbers offer 18 to 19c. and can readily realize 20 to 22c. for it. On the other hand second-grade butter is sold under protest and strictly graded as to price.

CHEESE.—There is little movement beyond the usual consumptive demand. The stock supplied is all Ontario, and the price is 12c.

EGGS.—The supply has dropped off very considerably and in addition there have been quite a number of shipments east. The cold snap now on will, of course, tend to further decrease the supply and prices are once more on the ascending scale, the present quotation being 18c. for case eggs, Winnipeg, with further advances in sight. Guaranteed new-laid are on the market at 25c. per dozen, but also liable to advance at any moment.

VEGETABLES.—The warm weather of the past ten days induced many holders of potatoes to open pits and cellars, and the result has been a glut on the market and lower prices. Farmers' loads were freely offered during the early part of the week at 25c. The return of cold weather will probably help to adjust matters. Other vegetables are moving slowly and there are no changes in price to record. The market is now supplied with a fine quality of Californian celery which jobs at 90c. to $1 per dozen.

GREEN FRUITS.—The market is normal. The mild weather enabled dealers to bring in a few lots of bananas by freight, and these found ready sale at $3.50. The supply is very limited. Bananas arriving by express are worth $4 per bunch. The orange market is firm and shows every indication of further advances. Seville (bitter) oranges are in fair demand. The first shipments received were not satisfactory, but later arrivals show good quality. The price is $6 per case. A further car of Northern Spies will arrive in a day or two. The price continues firm at $6 to $6.50 for anything that can be termed fancy stock.

MARKET NOTES.

Among visitors to the city last week was Mr. Gugglesheim, of Gugglesheim Bros., San Francisco, who visited the city in the interests of Californian dried and evaporated fruits.

Campbell Bros. & Wilson will erect a large addition to their warehouse this summer to meet the demands of their rapidly increasing business.

REAL AND IMITATION CHAMOIS SKIN.

From a report which The American Druggist summarizes, it appears that very little of the so-called chamois skin which is marketed is genuine. The real article comes from an animal found only in the Alps. There are two kinds of imitation known to commerce. The best is prepared from the skin of the doe, the cheaper grades from the flesh side of the split sheepskin. The grain of the skin is first removed by scraping with a round knife or pumice stone. The skins are then put into a bath of bran liquor, wrung out, dried, again soaked in water, and then fish oil is forced into the grain of the skin by beating several layers of skin soaked with oil with heavy wooden hammers. This process is repeated several times, the skins are then suspended on hooks in a warm room until a slight fermentation takes place, which dilates the pores and promotes the incorporation of the oil. The skins are then scraped and freed from excess of oil by treatment with weak patash lye, washed in an infusion of oak bark to give them a buff color, dried, smoothed and made supple by passing between iron rollers. After sorting, both as to quality and size, the skins are put up in packages of 30, each package being called a "kip." The skins vary from 6 x 8 inches to 20 x 33 inches in size. There seems to be no practical difference between the true skin of the chamois and the imitation, which is the commercial article, but there is some difference in the texture which enables an expert to distinguish between the two.

Clark & Sons, bakers and millers, Bothwell and Glencoe, Ont., have sold their milling business at Glencoe to Snitter & Neive.

Why is a Sovereign Worth $4.86⅔ ?

BECAUSE the gold in the coin will sell for that equivalant in the currency of any nation. **It is worth what it represents.**

JUST SO WITH

RED ROSE TEA

It is worth what it represents, and has always proved to be **just as represented.** Your customers will tell you if the statement is correct.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

PARTY ABOUT TO REMOVE TO CHINA solicits agencies on commission from manufacturers and other commercial houses. Address, "C.H.", care of P.O. Box 154, Victoria, B.C. (10)

Creamery Roll and Tub Butter,

Cheese, Poultry, Beans, Potatoes,

Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .

SILVER DUST MFG. CO., - HAMILTON.

Coming Our Way

THE volume of trade that has been coming our way during the past few months is far beyond our expectations, and it is quite evident that the merchants are not slow to recognize and appreciate the values our travellers have to offer.

Judging from the quantity of orders that are coming in, we would like to include your name amongst our list of customers.

Let's have an inquiry from you, and don't forget a trial order for our celebrated "FERNDALE" package tea.

THE R. & J. H. SIMPSON CO,
Tea Importers and Wholesale Grocers. Guelph, Ont.

John MacKay, Bowmanville, ... Ont.

Manufacturer of **Established 1854.**

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. **IN CAR LOTS**

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane. **TORONTO.**

BUILD UP YOUR BUSINESS
ON A FIRM FOUNDATION

The only basis of success is regular business on a solid foundation.

The only solid foundation for regular business is Satisfied Customers.

Customers are Always Satisfied with the Specialties of

Lever Brothers Limited, Toronto

701

Why Woollen Blankets Wear Thin.

A Scene in a Grocer's Store.

Sir, I have just come round myself to tell you that you have absolutely spoiled a pair of blankets of mine.

I have!

Yes, sir, you have!

Surely you are mistaken, madam!

I am not mistaken. I sent round my little girl a few days ago for a good strong soap to wash out some heavy things. In all innocence I used what you sent me, and the result is that my blankets are just the skeleton of what they were. They are ruined, sir, and it's your fault!

Yes, but I sent what I usually send in such cases.

What you usually send! No wonder Mrs. Moore, my neighbor, complains of her clothes wearing out; I find you usually send her the same soap.

But, madam, I always give my customers what they ask for. Had you named a particular brand of soap you would have had it.

Named a particular brand! How was I to know anything of brands? But I know better now, and I know what ruined my blankets—and my hands are in a nice plight, too!

I can assure you, madam, that it is not my desire to sell anything that will be injurious to either the hands or clothing of my customers, and I shall be glad to know how you prove that what I sold you injured your blankets and your hands.

Well, I was telling Mrs. Neill my trouble, and she lent me a little cutting, and here it is; you can read it:

"Dr. Stevenson Macadam, Lecturer on Chemistry, Surgeon's Hall, Edinburgh, describes the destructive property of soda upon wool very graphically.

"After mentioning how strong alkali, such as potash and soda, disastrously affect cotton, linen, and wool, he says:

"On one occasion I employed this property of soda in a useful way. There was a large quantity of new blankets sent to one of our hospitals, which, when given out, were said by the patients to be not so warm as the old blankets were, and that led to an investigation as to whether the blankets were genuine or not. They looked well, and weighed properly, and I got a blanket sent to me for examination and analysis. We found soon that there was cotton mixed with the wool, and the question was as to separating the two, because they were thoroughly woven throughout, and it was only by detaching the fine fibres from each other that you identified the cotton fibre. I fell on the device of using soda. I took a bit of blanket, and put it in a vessel with soda, and boiled it there, and very quickly the wool got eaten away by the soda, and there was left behind the cotton as a kind of skeleton—a sort of ghost—of the original blanket out of which it was taken. I mention this merely to indicate to you the pernicious effects of using caustic materials, which, when employed strong by themselves, affect woollen articles in this way, and which, even when not very strong, will more slowly, but with equal certainty, tend to destroy the woollen fibre."

Now, I want to tell you that we neighbors have had a talk over the matter, and we are not going to have our clothes and hands ruined in this way. Several of our neighbors who know have proved to us that Washing Sodas, Potash, Chloride of Lime, and "soap substitutes" are most injurious to clothes and hands. "Free alkali" in soaps is practically the caustic soda that burns the clothes. Why, you dare not keep Caustic Soda in a tin canister; it must be in an earthen jar, or it will even corrode the tin! Now, it's for you to provide us with pure soap without free alkali, or we must find it elsewhere.

Madam, you enlighten me! So many soaps are advertised as pure, that I really took little heed to any difference between them.

I have one, however, that has medical certificates of its freedom from free alkali. It is guaranteed pure; and the makers offer $5,000 reward to any one who can prove it is not pure, and further, I am authorized to return the purchase money to any one finding cause for complaint.

Let me see it! Why, Sunlight Soap! It's a beautiful clean, fresh-looking soap, and this Octagon shape is very handy. Give me five bars.

* * * * * * * *

Note by the grocer.—This whole neighborhood is using Sunlight Soap now. I have no more complaints. I have no room in my store now for resinous concoctions of alkali poisons; but it is not the grocer's fault if the public are satisfied with common soaps. If the public ask for Sunlight Soap—octagon bar—we give it them. 604

CURRENT MARKET QUOTATIONS

March 4, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 18	$0 18½	$ 16	$0 17	$.....	$0 18
" " pound blocks	17	18	17	18	19	20
" tubs, best	18	17	14	16	17	20
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	.....	21	21	21½	22	23
" prints	.....	22	22	23	23	24
Cheese, new, per lb.	10½	10¾	10¼	11	10½	11
Eggs, new laid, per doz.	26	27	23	25	20	21
CANNED GOODS						
Apples, 3's	.....	1 00	85	90	1 00	1 10
" gallons	2 70	2 80	2 50	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	80	75	80	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 80	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 8's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 80	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	8 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 80	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	18	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	18	18
" ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	38	88	88
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb.	.....	10½	10	12½	12	18
Orange, "	.....	11½	11	18	12	18
Citron, "	.....	18½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	3 25	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	.....	2 25	.....	
" Valencias, per case	3 25	4 50	4 50	5 00	4 00	4 50
" Jamaica, per hhl.	.....	2 75	2 75	3 00	.....	5 00
" Marmalade	.....	.....	.....	3 00	.....	.....
Grape Fruit, per box	4 25	6 00	3 50	5 50	.....	
Pineapples, each, by case	.....	.....	25	35	.....	.....
Cucumbers, Southern, per doz.	.....	.....	2 25	2 50	.....	.....
Lemons, Malaga, per box	.....	.....	.....	3 00	.....	.....
" California	..	.....	3 50	4 00	.....	.....
" Messina, per box	2 75	3 00	2 25	3 00	2 50	3 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 00	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	8 50	.....	
Cranberries, Cape Cod, per bbl.	9 50	10 50	.....	9 50	11 00	11 50
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 80	.....	3 93	.....	4 00
Granulated, Acadia	.....	3 75	.....	3 93	.....	3 90
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 58	.....	5 00
Extra Ground Icing, bbls.	.....	4 30	.....	4 75	.....	... ..
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 70	.....	3 98	.....	.....
Cream	.....	3 55	.....	3 93	.....	.....
Extra bright coffee	.....	3 60	.....	3 83	.....	.....
Bright coffee	.....	3 60	.....	3 73	.....	.....
Bright yellow	.....	3 45	.....	3 73	.....	3 70
No. 3 yellow	.....	3 35	.....	3 53	.....	..
No. 2 yellow	.....	3 25	.....	3 43	.....	
No 1 yellow	.....	3 05	.....	3 23	.....	3 50

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	.....	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	82
" " boiled	.....	85	.....	85	.....	85
Turpentine, single bbls.	.....	67	.....	87	63	68
Benzine, in bbls., per gal.	.....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅝	85	37	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	..
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	.....	5	40	.....	.....
Barbadoes	.. ..	27	.....	32	26	28
Porto Rico	.....	.....	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	$1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 8-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 60
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Sonps and Bonll, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 85	1 70	1 85	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	8 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	8½	6	6¼	.....	.....
" Patras, cases	.....	6	8½	7	.....	.....
" " ½-cases	.....	6	6½	7	.....	.....
Amallas	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	4½	5	.....	4½
" Sairs	.....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	8¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 80's	.....	8	7½	8	8	8½
" " 70's	.....	7½	8¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	8½	5¼	5½	8½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	8½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	8½	.....	8½	5½	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 80		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	8 10	3 00	3 50
" Royal B. clusters	3 25	3 80	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.. ..	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	.....	13	10¾	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats ont of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	20 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.. ..	13 00	14 00	18 00
Lard, tierces, per lb.	.....	11	11	11¼	11¾	12½
Tubs	.....	11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

CHRISTIE'S Orange Marsh Mallows

JUST OUT.

TRY A BOX OR TWO WITH YOUR NEXT ORDER.

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

READY FOR THE SPRING

The Spring and Summer months bring with them a revival of the demand for Chewing Gum. Are you ready for the Spring? We are. We have been preparing all Winter and are offering samples of some

NEW AND DELICIOUS FLAVORS

which are bound to become popular this Summer. Aside from these we have the old reliable flavors:

VICTORIA FRUIT, MALTED PEPSIN, MAPLE LEAF, JAPANESE BOUQUET.

SAMPLES FREE.

THE CANADIAN CHEWING GUM CO., 363 Spadina Ave., TORONTO.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	28	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	18
NUTS						
Brazil	.....	.....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	8 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	.....	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	85	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	18	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	85	55	35	55	80	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	85	42	35	42	34	40
Pekoes	20	80	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	33	28	33	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	33	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	5	6	.....	7½	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¼	5
Tapioca	3⅞	4	.....	4	4½	5

Perhaps there is a fortune for you if you can discover anything better than

James' "Dome"

Lead for polishing stoves. No dust.

"Superior Breakfast Cream"-- Makes the most delicious and palatable dinner puddings and desserts.

"Superior Gluten Flour"-- Relieves and cures impaired digestion, dyspepsia and diabetes.

Your customers will appreciate the qualities of these two **"Superior"** products, made from the choicest Red River Valley Wheat.

WE HAVE THEM IN STOCK.

THE **EBY, BLAIN CO.,** LIMITED, - **Toronto.**

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

How Used in Produce Business.

(1) Merchants taking Produce to be paid for in trade, pay the Customer the balance due for produce in Due Bill Currency. The customer, as he needs, buys what he wants and pays the merchant with the Due Bills, same as if he had cash.

(2) He can thus trade out as much or as little as he likes from time to time, and gives the merchant no trouble in writing out Due Bills or entering amounts of purchases on said bills, or tracing amounts due on lost or worn out written due bills.

(3) The merchant assumes no more risk than if he had paid for Produce in cash, and the Due Bills are equally convenient to the customer.

(4) ☞New Customers are Gained.—The Due Bills being transferable, customers getting them can make Deals and Bargains with friends and neighbors, and pay in Due Bills on your store, which always means many new customers and chances of securing new constant trade to the merchant. Merchants using the Due Bills report many new customers gained by this means, and the cost returned to you many times a year.

(5) Children can be sent to make purchases with exact amount to pay for goods wanted and no risk run of losing the written due bill and no more bother to the merchant than a cash customer would be, and no pass books to be her with or dispute over afterward.

Send for Samples and Price List. **J. K. CRANSTON, GALT.**

"Sarnia" OIL LAMP

Equal to best American Oil. **GROCERS ALL SELL IT.**

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

DWIGHT'S COW BRAND SODA

SAL-SODA, SALERATUS

LOW PRICE. ESTABLISHED

LARGE PACKAGE. 50 YEARS.

To avoid disappointment, insist upon having COW BRAND in original packages, and don't be put off with cheap, inferior substitutions.

John Dwight & Co., Toronto.

Send Address for COW BRAND COOK BOOKS—Free.

THE PROVISION TRADE.

The Markets—The World's Stock of Lard—Miscellaneous Notes.

THE WORLD'S STOCKS OF LARD.

The N. K. Fairbank Co., Chicago, have issued the following: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat on March 1, to which we add estimates of former years, and stocks in cities named:

	1902. March 1.	1902. Feb. 1.	1901. March 1.	1900. March 1.	1899. March 1.	1898. Mar. 1.
Liverpool and Manchester	5,500	9,500	6,500	29,000	42,000	47,500
Other British ports	3,500	5,000	5,000	6,000	8 000	12,000
Hamburg	13,000	12,500	9,000	10,000	15,000	23,000
Bremen	1,000	1,500	2,000	3,000	3,000	2,000
Berlin	2,500	1 500	2,000	2,000	3,000	5,000
Baltic ports	8,500	8,000	6,500	5,000	10,000	7,500
Amsterdam, Rotterdam, Mannheim	2,500	2,500	1,000	2,000	2,500	1,000
Antwerp	2,500	2,000	1,500	3,000	7,000	10,000
French ports	1,800	2,000	4,500	4,000	8,500	18,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	41,800	45,500	39,000	65,000	100,000	127,000
Afloat for Europe	75,000	51,000	75,000	60,000	65,000	75,000
Total in Europe and afloat	116,800	96,500	114,000	125,000	165,000	202,000
Chicago prime steam	58,361	62,851	44,272	112,017	144,007	160,399
Chicago other kinds	13,567	10,278	8,283	14.251	11,482	9,385
East St. Louis	1,545	1,100	7,321	6,000	13,500	3,745
Kansas City	12,241	13,323	7,263	4,713	21,914	17,162
Omaha	6,302	5,273	2,771	3,310	5,308	5,226
New York	7,904	8,628	7,465	9,621	17,689	18,074
Milwaukee	2,300	2,206	2,078	7,041	6,973	3,784
Cedar Rapids	1,030	1,157	2,356	4,159	1,969	2,820
South St. Joseph	5,276	6,386	3,099	1,395	4,478	85
Total tierces	225,326	207,702	198,913	290,537	392,320	422,630

AGAINST EXPOSING MEATS.

The New York State Assembly Bill to prohibit the exposure of meats, vegetables or other perishable foods in front of stores or elsewhere is mainly aimed, according to an exchange, at the push cart meat and vegetable vendors and pedlars of New York City. The word "elsewhere" is the shot at the revolving street markets. Meats exposed in front of a market are no more unhealthful for that circumstance than when laid on a table or window sill of a home. Many butchers prefer this inconvenience to the presence of the dirty push-cart meat, poultry, fish and vegetable merchant. The Bill is likely to have opposition. It is thought that it will pass.

CALLED HIM A THIEF.

Busse, a Toronto provision dealer, employed Gilder as a sausage-maker, and, when he was discharging him, said he was a thief. This was said in the presence of two others. When Gilder called for his wages he was again called a thief, and payment was refused. So the injured party sought to recover damages in the County Court, and was awarded by a jury $100 as compensation.

W. J. O'Neal, for Busse, the defendant, on March 3, appeared in the Divisional Court, Toronto, before Justices Ferguson and Meredith in support of the defendant's appeal for a new trial in action for slander, and to have this judgment set aside. It was held that the most serious objection to the course of the trial is in the ruling and charge to the jury, that neither of the occasions of publication of alleged slanders was privileged, because both were privileged. There was enough in the evidence to allow the plaintiff to go to the jury on the question of malice, the onus of proving being upon him, of course.

An order was made for a new trial. The defendant will only pay the costs of trial and motion in the action.

THE PROVISION MARKETS.

TORONTO.

The receipts of Northern and Western hogs have been small and the market is quiet. Northern hogs are quoted at $7.75 to $8, and Westerns $7.40 to $7.60 per 100 lb. in carlots. On the local market dressed hogs have been quiet and the price is 25c. lower. The demand for dressed beef is good and the prices are steady. On the live stock market live hogs are easier, selects being 12½c., lights 25c. and thick fats 12½ to 25c. per 100 lb. lower. We quote: Dressed hogs, $7.75 to $8.00; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4 to $4.50.

Smoked and cured meats are steady. The prices of long clear bacon and rolls are down ½c. per lb. Lard is easier, some houses quoting it ¼c. lower. Trade in all these lines is fair. We quote as follows: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The tone of the provision market is steady for nearly all lines. The demand is still for small lots for immediate requirements. The receipts of dressed hogs continue light, but the feeling is much easier, though no quotable decline has taken place. There is a fair inquiry for hog products. We quote as follows: Heavy Canadian short cut mess pork, $22; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.35 to $2.40 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork and beef, there is no change in price. The market is, at least, no higher. There is but limited business. In fresh beef, prices seem rather easier on the local market. There are free receipts of domestic beef. Round hogs are still scarce and high. In smoked meat there is only a fair sale, but full prices rule. In lard, sales are quiet. Prices keep high, though some have shaded figures on pure lard. We quote as follows: American mess pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $13.50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 6 to

Established 1873.

EGGS—Very scarce.

BUTTER—Of good quality, wanted.

Good prices obtainable for both these lines. **SHIP QUICK.**

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

8½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's tubs, 10¾c.; pails, 10½c.; domestic fresh beef, 5½ to 7c.; Ontario fresh beef, 7½ to 8c; round hogs, 8 to 8½c.

WINNIPEG.

BUTCHERS' CATTLE—The supply is very limited indeed, and appears to be growing more so. The quality of the few animals arriving is, however, satisfactory. Owing to the shortage in supply, prices have again advanced, and the best butchers' cattle are quoted at 4½c. off cars Winnipeg.

SHEEP—None have been offered on this market for some weeks.

VEAL CALVES—A few calves are coming in, but the supply is irregular and unsatisfactory at present.

HOGS—The supply of hogs is still limited, but owing to the weakening of outside markets, the price has again dropped ¼c., and 6c. straight is now the quotation for the best bacon hogs; thick fats and underweights, 5 to 5½c.

COWS—None have come on the market for sale this week. There has been considerable inquiry, but no cows to fill the demand. Prices are firm.

STOCKERS—The demand is good, and buyers are constantly on their rounds through the country. They complain that farmers are making the mistake of letting their young stock run outside all day during this milder weather and get their chief nutriment from the strawstack. The result is that already a number of the stockers are thin and rough. Some buyers have found it necessary to take the stockers away from the farmers altogether and feed them in droves of 300 and 400 at some one point.

BEEF—Is rather scarce and very firm, being a shade higher than last week; 7¾c. is quoted for the best city dressed and 6½ to 7c. for country-dressed.

VEAL—There is only a small amount offering, rather thin, and fetching easily 8 to 9c.

MUTTON — Ontario frozen is jobbing slowly, in a small way at 7c.; lambs, 8c.

PROVISION NOTES.

Savard & Cie., butchers, Montreal, have dissolved.

Green Bros., butchers, Kingston, are advertising their business for sale.

Lachapelle & Bourgeois, butchers, Longue Point, Que., have registered.

Boettger Bros., butchers, Hanover, Ont., have dissolved. Geo. Boettger continues.

The plant, etc., of the Toronto Cold Storage Co., Limited, Toronto, has been sold.

Bird & Scarse, butchers, Swan River, Man., are advertising their business for sale.

F. W. Farley, butcher, Stanfold, Que., is offering to compromise at 40c. on the dollar.

C. W. Harkness, butcher, Wataskiwin, N. W. T., has sold out to McLeod & Binning.

COWAN'S

A POINTER ON PURITY.

COCOA Hygienic and Perfection.

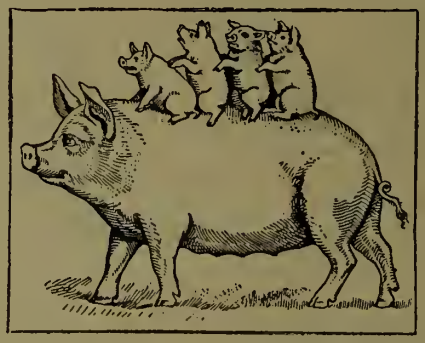
CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.



LARD that is **PURE** IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

WE ARE AGENTS FOR

OYSTERS

Booth's Oval Brand

All kinds of Fresh Fish always on hand.

and would like a share of your trade. Write for particulars.

The M. DOYLE FISH CO.,

The Market. TORONTO.

Established 1852.

TANGLEFOOT SEALED STICKY **FLY PAPER**

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

"VICTOR" Brand

MARASCHINO CHERRIES.

Pints and Quarts. Fancy Stock.

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

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JUST WHAT YOU WANT

TIME AND LABOR SAVER

The "ENTERPRISE" ELECTRIC

RAPID GRINDING AND PULVERIZING **Mill**

Will be furnished for Direct or Alternating Current to suit all conditions

25 to 50 lbs. of Coffee

CAN BE GROUND FOR **ONE CENT**

One Grocer says: It has almost doubled our Coffee Trade, I consider it a Good Investment and Advertisement.

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa., PHILADELPHIA, PA. U. S. A.

GRANULATOR PULVERIZER

No. 08712

Height 51 inches; Width 32 inches;
Length 25 inches; Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, ½ pound per minute

Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7½ lbs. "

FISHERIES OF ABERDEEN.

By Andrew Murray, U. S. Consular Agent at Aberdeen.

THE industry of white fishing (which includes all edible fish, with the exception of salmon and herring) was inaugurated at Aberdeen, in 1883, with two trawlers, and shortly afterwards steam-line boats were added. Since that year, the fleet has increased to 175 trawlers and 47 steam liners, 14 of the latter being employed during the greater part of the year as steam drifters.

Besides the regular fleet, a number of trawlers from the adjacent ports of Fraserburgh and Peterhead make Aberdeen their headquarters during a period of the year; many incidental landings are also made at this port by English trawlers and liners.

In addition to the above fleet, rome 30 steam trawlers and liners are in course of construction.

For the first 11 months of 1901, the landings of trawled fish amounted to 904,619 cwts., valued at £554 055 ($2,696,309), and of line fish, 157,373 cwts. ,valued at £95,192 ($463,252) The total quantity of trawled, line and drift net fish recorded during this period was 1,245,932 cwts., valued at £692,362 (3,369,380).

The average daily deliveries of trawl and line fish exceeded 191 tons. Taking the aggregate for the past five years, most fish have been landed in June, followed by April, May, November and October.

A fully-equipped modern trawler costs from £5 500 to £6,200 ($26,766 to $30,172), and even as high as £7,000 ($34,066) has recently been paid. Steam liners cost from £3,500 to £3,700 ($17 033 to $18,006), not including gear. All well-managed companies pay from 10 to 30 per cent. on the money invested.

In the early days of the industry, a large proportion of the trawlers were paddle steamers, but that type of fishing vessel is now almost obsolete. The introduction of the otter trawl, which some five years ago displaced the beam gear, has provided a much more efficient means of capture than the old system. The deck work on trawlers and on some liners at night is now accomplished with the aid of acetylene gas or electric light. Both trawlers and liners are larger and speedier vessels than formerly, and the former now carry many more lines.

The bulk of the trawl fish landed at Aberdeen comes from the northeast and east-northeast grounds, 50 to 300 miles off.

The principal varieties of fish caught are cod, ling, tusk, saithe, hake, haddock, whiting, turbot, brill, halibut and soles. Herring and mackerel are also occasionally netted in very small quantities, but about 1,500 herring boats land vast quantities of herring during the months of July and August.

The average market prices are:

	s.	d.	
Turbot, per cwt.....	71	0=	$17 27
Lemon soles, per cwt....	48	0=	11 68
Brill, per cwt.....	43	0=	10 46
Plaice, per cwt	39	0=	9 49
Halibut, per cwt.....	35	0=	8 52
Whitings, per cwt.....	20	0=	4 87
Haddock, per cwt.....	12	6=	3 04

The fish are disposed of at auction to fish merchants, to be sold fresh or to be smoked, pickled, dried or tinned.

The wholesale fish merchants ship all over the country by rail. The principal markets to which consignments of fresh fish are sold on commission are Glasgow, London, Manchester, Birmingham, Liverpool, Leicester, Sheffield, Leeds, Bolton, Wigan, Blackburn, etc. Pickled, dried and tinned fish are destined principally for export.

The nonmarketable fish are bought for conversion into manure and oil at 5s. ($1.22) per ton.

Fish are preserved fresh at sea by means of ice, and some of the trawlers also have refrigerating plants. Ice is the only medium used to keep fish fresh when despatched to distant markets. I am informed that refrigerators can be introduced into each trawler at a very moderate cost.

ST. THOMAS GROCERS AND PREMIUMS.

A subscriber writes: "I do not know if you are aware of the fact that the grocers of St. Thomas, as a body, made an agreement that they would handle no goods that were sold with premiums, and they carry that out well, so that any traveller going their with premium goods simply does nothing at all."

CREDIT AND CHARACTER.

E. M. SKINNER, in a recent article on "Credit and Character," draws this picture of the gradual change in the personnel of the credit man:

"Don't look as you did in olden times for a gray-haired gentleman of long and tried experience, but often of crusty and cold tempermanent; don't expect to find an Arctic atmosphere surround his desk, and a line of questions as to your habits, family pedigree, age and birth of your family, etc., shot at you in tone of voice that soon works you up to such a murderous frame of mind that you reveal your true nature and character, and then get refused. Do not look for this, I say, you old-timers in business, for the methods that have gained for the credit desk the name of "sweat box" are no longer used. The credit man has gone in with this great rush of progress and reform, and has come out more in keeping with his duties and in touch with the times. You will no doubt find him young—but do not think without experience. You will almost surely find him pleasant and courteous; you will find him able in his particular branch; you should find him cautious and careful. His knowledge of general and local conditions is wide without being wonderful; his memory marvelous without being miraculous. He will strive to learn all he can from you as to your affairs, so easily and pleasantly you hardly know you are talking about yourself, and you often leave wondering why you met him; but he does not. While he looks harmless, he can be firm, and while he is sometimes careless and makes bad credits, it does not happen often enough to make any sure thing of it."

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL

DOMINION AGENTS

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

March 7, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case	per doz. 2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes		$9 50
¼ Rolland	9 50	10 00
¼ Delory		10 50
¼ Club Alpins		12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
mailer quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½ s 36c. per lb.
" " ⅛'s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
" Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz	$8 [illegible]
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz	2 40
Smal size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

	Per doz.
Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. Frank Magor & Co., Agents.

	per doz
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

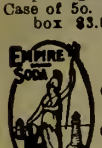
STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ⅛ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.



EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, per grs. $10.20. Colors
Maypole Soap, per grs., $15.30. black
Oriole Soap, per gross $10.20

Glorioia Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

Write for prices.

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. drawlld boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Staroh—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

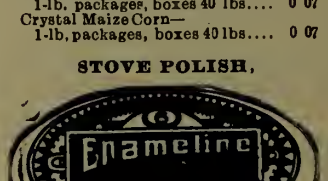
Cases, 64 pkgs. 48's..... $5.00
½ Cases, 32 pkgs. 24's..... 2.50
Paokages 10c. each.

BRANTFORD STAROH WORKS LIMITED

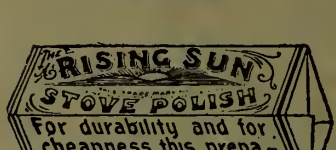
Ontario and Quebeo.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, oases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. c crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per oase	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

STOVE POLISH.



No 4—3 dozen in case, per gross ..	4 80
" 6—3 dozen in case " " ..	8 40



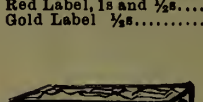
Per gross

Rising Sun 6-oz. cakes, ½-gross lots	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retai
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Lahel, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60



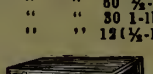
Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each	60 1-lbs.....	0 35
" "	60 ½-lbs.....	0 35
" "	30 1-lbs.....	
" "	12 (¼-lbs	0 36



LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, s.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s..	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.....	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currenoy, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)...	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only he inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited
Montreal. Toronto.

It does matter what quality of paper you use in your office stationery.

"Windsor Mills"

is a paper that will not disappoint. Its smooth surface—good body—and color stamp it as a paper with quality behind it.

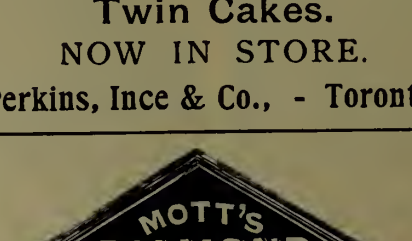
—See that your printer or stationer —supplies you with this paper.

CANADA PAPER CO., Limited
TORONTO and MONTREAL

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.



ASK FOR
MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

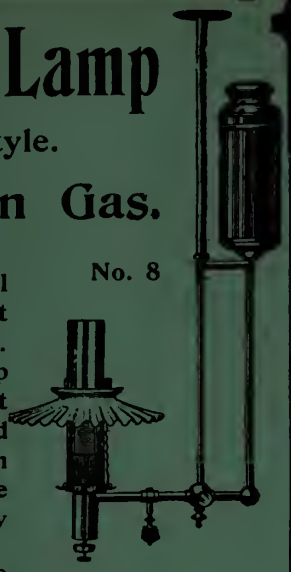
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of à 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

The best costs no more than the next best. If you want to give your customers the best, give them

"Empire" Soda

BEST FOR BAKING,

MANUFACTURED BY

Brunner, Mond & Co.,

NORTHWICH, ENG.

SOLE AGENTS FOR CANADA.

WINN & HOLLAND,

MONTREAL, QUE.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,

WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY
MONTREAL

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	.. Sell	5c each	..	$3.60
12 "	Duck	12 "	.. "	15c. pair	...	10.80
12 "	Goose	6 "	.. "	10c. each	..	14.40
6 "	Ostrich	6 "	.. "	25c. pair	...	9.00
6 "	Large Ostrich	3 "	.. "	15c. each	..	10.80
6 "	Giganticus	3 "	.. "	20c. each	..	14.40

Sells for.....$63.00
Costs you..... 42.00
YOUR PROFIT..$21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

IT IS UNPLEASANT

and harmful to a grocer's reputation to sell an article that creates dissatisfaction and an unfavorable impression. Keep on the safe side. good quality goods.

Wethey's Condensed Mince Meat

has back of it a well-established reputation for purity, wholesomeness and deliciousness. We have every facility for producing the best in the land. That this mince meat is growing more popular every day is evidenced by the large number of repeat orders daily received by us. Grocers anxious to sell goods of highest quality will always find **Wethey's Mince Meat** an article that never fails to please the purchaser and a winner of trade and confidence.

Sold by all wholesalers.

MANUFACTURED BY

J. H. WETHEY, LIMITED
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

OFFICES IN CANADA

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI MONTREAL AND TORONTO, MARCH 14, 1902 NO. 11

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

It's a Long Climb

From mere strength to obtain the unexcelled quality of

"IMPERIAL" WHITE WINE VINEGAR.

In the crudest methods of manufacture "strength" is not hard to obtain. But how many vinegars possess that smooth, pleasant flavor, sparkling appearance, and perfect purity, characteristic of "IMPERIAL"? Only one—"IMPERIAL" WHITE WINE. Just the price of the ordinary standard article.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
AMERICAN OFFICES:
New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.
Specimen Copies Free on Application.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Wheat Marrow.

That "totally different" Cereal Food, "Wheat Marrow," is meeting with wonderful success — more so by far than the makers ever dreamed of. And why not, when it is the most delicious, quickest and most easily prepared Cereal Food on the market to-day?

"Totally Different."

It has no competitors, because there is nothing just like it. Sterilized. Prepared from the glutinous portions of the choicest Winter Wheat. Healthful, nourishing, easily digested. Ideal to use in place of cracker crumbs for frying fish, oysters, etc.

Sold by Leading Wholesalers.

A. P. Tippet & Co., Agents,

8 Place Royale, MONTREAL. *23 Scott Street, TORONTO.*

Dried Fruits.

Prunes of the highest quality, and Dried Apricots, Peaches, Pears, bear that famous trade mark of the "Griffin." It signifies all that's good in Dried Fruits. It guarantees the best always.

The "Griffin" Brand

is grown, cured and packed in the largest and most successful vineyards on the Pacific Coast. The Fruits reach you in the original package in which they are shipped. No hands but yours touch them until they pass over the counter to your customer.

Sold by Leading Wholesalers.

A. P. Tippet & Co., Agents,

8 Place Royale, MONTREAL. *23 Scott Street, TORONTO.*

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes, details of which will be found below.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

5213 PRIZES.

DIRECTIONS

Save your Gold Soap wrappers, and send them in to Gold Soap, Toronto, before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received - - **$100** in Cash
2nd Prize—For the 2nd greatest number - - - - - - **$50** "
3rd Prize— - - - - - - - - - - **$30** "
Each of the next 50—A 14k Gold Filled Watch for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - **$10** in Cash
Each of the next 50—A handsome Silver Watch for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Peppers, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. Only private individuals are allowed to enter this competition—no institutions or societies being permitted. Consumers should be careful never to buy Gold Soap unless it is wrapped in the regular black and orange wrappers. All wrappers (or centres) must be plainly marked with the name and address of the sender, and mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of any one trying to defraud Gold Soap will be liberally rewarded. Address all communications simply

GOLD SOAP, TORONTO.

"Quality" is My Watchword

When I lower the standard of the quality of my Cigars, then I shall say "Good-bye to my business."

"Quality" is my watchword. It always has been and always will be. The steadily increasing sales of my two leaders, the "Pharaoh" and the "Pebble," prove it year in and year out.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

"Sterling" The Favorite Pickle.

A case of winning on merit. The quality of the vegetables used—the methods of manufacture—the skill exercised in putting up the goods—all combine to make "Sterling" Brand Pickles the "A"-One pickle of the grocery trade and always in good demand with the best customers. Ask your wholesaler for quotations, or write direct to us.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

Certainly It Pays.

Pays every time to advertise the the goods, which deserve an ad like this, clipped from The St. Catharines Evening Star, February 26th.

Tillson's Goods are Standard Quality

It is nothing unusual to hear travellers who may be selling other cereals than Tillson's say: "It is as good as Tillson's." Of course that places Tillson's at the head, and it should be. Tillson's good are sold in bulk only. Place an order for some of these on Thursday:

—Pan-Dried Rolled Oats, 5½ pounds for.. .20
—Molina Rolled Wheat, 3½ pounds for.... .15
—Wheatlets or Wheat Farina, 3½ pounds for..... 15
—Old Fashioned Buckwheat Flour, three pounds for..... .10
—Gold Dust Cornmeal, four pounds for.... .10
—Graham Flour, four pounds for..... .10

GROCERY DEPARTMENT
American Bazaar

Look After The Health

of Your Customers by Selling
and Recommending

JAPAN TEA

People who drink ***Japan Tea*** drink a tea that is unadulterated in any shape or form, and which contains ***no deleterious*** matter injurious to health. They drink the

Sweetest, Mildest, Most Refreshing and Healthiest Tea in the World.

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

Hon. Sir W. P. Howland, K.C.M.G., C.B.,
PRESIDENT.

W. H. Beatty, Esq., W. D. Matthews, Esq.,
VICE-PRESIDENTS.

W. C. MACDONALD, ACTUARY. J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

IMPERIAL BRAND
MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co., Limited
88 Grey Nun Street, MONTREAL.

Sole Selling Agents, Rose & Laflamme, Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by
THE ST. LAWRENCE STARCH CO., LIMITED,
PORT CREDIT, ONT.

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Limited **Dunnville, Ont.**

You make a good profit selling this article and give perfect satisfaction.

Gibson's Carburet of Iron Stove Polish

gives a lustrous, lasting polish to stoves, grates, etc. You can recommend this to your best customers with every confidence. Has given the utmost satisfaction on the American market for fifty years. Dozen packages, ½-gross boxes.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton, Ont.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system.

See here:

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, *Indianapolis, Indiana.***

HINTS AND IDEAS FOR MEN WHO ADVERTISE.

Schemes and Programmes.

EVERY advertising man should have lots of backbone, says Printers' Ink. He should be able to say no, and stick to it. If he is wise he will have a given time each day to receive solicitors. He will admit them all, be friendly and stick to his knitting. Special editions and programmes generally have some sort of a "cause" to promote. A hospital, a lecture-course programme, those earnest young men with a college paper, a pastor that is getting up a church paper, the winning young woman that is "just getting it up for the society, you know," and so on to the end of a list that never ends, and never will until men stop spending money just to see their names in print or to be considered "a real nice man."

I believe in charity. Once I presented to the president of a bank a proposition to advertise in a concert programme. I could not pass upon it, but the solicitor had made such a strong appeal, that I ventured to bring it to the attention of the bank's president. He heard me to the end, and then sat down on me. He said, "Brown, it is not creditable to you to bring this matter up. You are presuming that I am not doing my full share of charity. It would be well for you to understand that we hired you to make investments of our money in advertising and not charity." Possibly he was a little severe, but he told the truth and I learned a lesson.

Take the money out of the cash drawer and donate to charity for the sake of charity, and charge it to charity. Keep your name out of such "grafts" and make the business stand or fall on its merits as a business. These solicitors don't always realize that they are running a confidence game, but they are.

Another form of the programme evil is found in societies that sell the privilege to get out a programme or souvenir edition to some advertising solicitor. They give him a nice letter of introduction, stating that the edition will be "official." He comes in the name of the organization, and you pay money that goes mostly to the solicitor and you think you have helped the cause. The postmaster writes a letter authorizing a certain "official post-office guide," and you feel that you surely ought to be in this "official" publication.

Another form. A good-looking man comes in. "Mr. Brown?" "Yes." "I have been referred to you as the party having charge of the advertising of your company. Now, we have no advertising to sell, but the character of your company is so well known and your people are so influential that our editor has prepared an editorial on your company, and I wanted you to look it over and see if it was all right. We are going to get out a large edition of this number." You read over the ordinary rot about the great and good concern you are working for, and see that your name is prominently mentioned as being one of the main spokes in the wheel, and how progressive and businesslike your firm does things, and advising everybody to be sure and call, upon the personal assurance of the editor that everything is all right.

"Yes, that is very nice," you say. "Glad you like it," says our friend. "By the way, would your company like to have a quantity of this edition to send to your friends? We charge you nothing for the editorial, you know, but if you want we shall be glad to supply you with 500 copies." You price the 500. Ten cents each. If you don't come down with the $50 you will not find your great and good company mentioned. The chances are even that the 500 copies would comprise the entire special edition if you did decide to reap the benefits of free editorial mention. Any paper that sells its editorial columns is a good one to let alone.

Advertising.

We may live without poetry, music and art,
We may live without conscience, and live without heart;
We may live without friends, and live without fads,
But business to-day cannot live without ads.—The Country Merchant.

Sincerity in Advertising.

When we read the advertisements that crowd the newspapers and magazines, says Profitable Advertising, we find it rather hard to believe that downright sincerity is a part of the present age, but now and then we come upon something that tends to help our unbelief. There are a few sincere advertisements published, and they stand out very noticeably. They are always short and simple, more notable for the clean, wholesome, direct business methods they reveal than for those glittering generalities that seem to be the present rule. One cannot read them without feeling that the advertisers are honest in their statements, and that the goods will be exactly as described.

It is not pleasant to think that sincerity has departed from among business men. One would just as soon think that fidelity and honor and knightly courage had departed also. Yet we know that these things still exist, and we are glad to believe that there are still sincere advertisers, also.

The Price Element.

The elimination of the price element or factor in any grade of advertising is and always will be a serious handicap to its "pulling" quality, writes George Hippard in Profitable Advertising. It emasculates the strength and depreciates the value of the advertisement, no matter whether the article advertised is low or high priced. What the public want to know is the price of the article and why it is worth it. Of course, it is understood that the article is good and just what it is represented, for no amount of advertising will or can keep up a bad thing.

The tendency in the novices in the advertising field to-day is too much toward attempts at literary construction, and artistic creation or adaptation. Alliterative text and pictorial design are no doubt often desirable and effective, but they are secondary to the leading part of the advertisement, and should be used only to supplement and strengthen the argument. To the ignoring of this vital fact by thousands of advertisers and their agents can be traced the numberless failures in the advertising field.

To its recognition can be attributed the great successes of every mail-order business in the country.

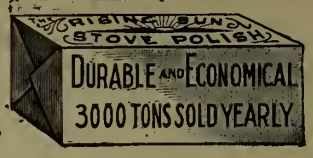
"Good advertising consists in, first, reaching the people who are able to buy your article; second, telling them the price; third, telling them why it is worth the price."

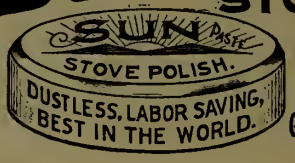
What It Is.

Advertising is the life blood of the business world to-day, and well-directed advertising is like the powerful searchlight of a river steamer, thrown upon a distant cottage on the bank, cutting it out like a picture painted on a black canvas, remarks a contemporary. The timid buyer and the prospective industry will follow the rays of the searchlight of publicity, just as surely as will the eyes of the steamer's passengers follow the light thrown from their vessel. They will not

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

search the surrounding gloom for objects of interest when a beautiful picture is clearly shown before them. Prospective buyers will not search the surrounding gloom for your competitors if the search-light of publicity is turned on your own place of business.

Originality.

Originality is one of the qualifications necessary to ultimate success, This is especially true in the advertising world. Originality is a broad term, and it can be brought into profitable play in an almost unlimited field and in diversified forms.

In advertising this quality is made apparent in different ways, bringing into play the products of thousands of brains, each brain having a kink therein different from all others. Originality is simply a brain kink.—Business.

Help Sentences for Advertising.

The following were gleaned by a contemporary from some New York windows and advertisements :

Could they be lower ?

Prices lean your way.

Wide range—narrow prices.

Prices speak louder than promises.

We have been "caught with the goods."

"Little and often fills the purse" is our price-proverb.

Purchase or be merely curious, but come in, anyway.

Our way of bidding for money to move in new stocks.

Where good things are cheap and cheap things are good.

We save in buying and can afford to be liberal in selling.

Honesty is the only policy, and all customers are good friends.

Economy leads to wealth. To miss these values is extravagance.

Demonstrating how little we care for cost when we want results.

Small profits, of course, but that's our lookout. You profit by the saving.

"A fault confessed is half redressed." We confess to being overloaded on these ties and pay for our fault by foregoing the profit.

A good driver turns in a small space—a good merchant turns on a small profit.

Not a clearing sale of broken lines, but a big, broad, comprehensive movement.

It's an ill wind that blows nobody good—especially when it's a manufacturer's ill wind.

Simply another proof that there is always "something doing" in this window—and inside.

We aim to secure your confidence, and our prices are calculated to make us good marksmen.

Value of Distinctive Names.

The Saturday Evening Post tells of an instance in which an attractive name was sufficient to create a demand for a waste and almost worthless product. New Mexican turquoises are found in a stone of a rather pretty reddish color. Sometimes small bits of turquoise are mixed with this material, which has little value. A New York gem expert took to polishing small pieces of this useless material and setting them in jewelry. Then he cast about for a name, and settled upon "matrix turquoise." To his surprise the novelty took at once, and the demand created for "matrix turquoise" has set other jewelers to counterfeiting the new gem. Furthermore, the fashion has extended to other gems, and there is call for "matrix" emeralds, rubies, sapphires, and so on. There is little doubt but that the name was largely instrumental in making the novelty popular. The public loves a name, and will often tolerate very ordinary things when they are distinctively named, whereas the lack of an effective name has frequently caused the failure of articles of unquestioned merit and utility.

SALMON CANNERY COMBINE.

A Vancouver despatch says : "It is understood that a new salmon cannery combine, taking in at least 45 of the largest cannery plants in British Columbia, is about completed. The combine is on the line of that on the Columbia River. Americans, it is reported, are backing the deal, with a capital, it is said, of $4 000,000. H. Doyle & Co., of Vancouver, have arranged the deal."

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London :

1. A firm in the eastern counties importing roofing shingles desire to get into communication with Canadian houses shipping these goods. Size 18 x 4 inches, with rounded corners at one end, to be packed very closely for shipment.

2. A firm of brushmakers (tooth, nail and shaving) desires to be furnished with the names of large buyers of these commodities in Canada, and are also open to appoint agents in the Dominion.

3. A London firm of timber brokers are desirous of being placed in communication with some leading exporters in Canada.

4. A well-known bottling firm who only put up high-class beers for export are desirous of extending their trade with Canada, and will be open to appoint agents.

5. An important firm of wholesale and export druggists are seeking openings for an extension of their business with Canada in chemicals, drugs, tinctures, fruit essences, sundries, and surgical instruments.

6. A military and general saddlery firm are contemplating an export business with Canada, and make inquiry respecting a possible market for the goods they manufacture.

7. An importer and broker asks for names of exporters of oatmeal, farina, peas, etc., in Canada.

8. An important firm of carriage builders are prepared to accept agencies for Canadian carriage makers and to arrange for the display of such Canadian goods at some of the leading exhibitions in the United Kingdom.

9. Inquiry is made for the addresses in Canada of lumber firms making egg cases for export, in stock ; also for names of makers of fillers for egg cases.

10. A person with experience in the line wishes to take up the representation in the United Kingdom of Canadian houses shipping whitewood picture frame mouldings and other similar wood goods.

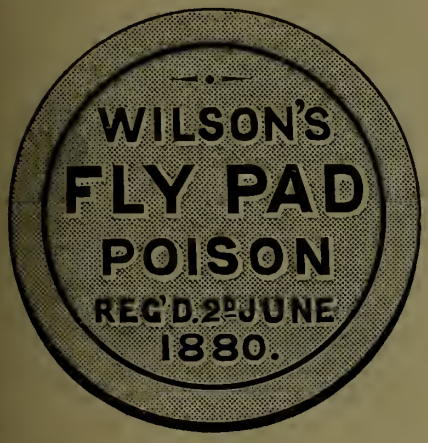
[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER]

"THE SALT THAT'S ALL SALT."

A SPECIAL OFFER.

Ask us or our travellers.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**



WILSON'S FLY PADS

Will be advertised in **230** (not two hundred and fifty) newspapers during JUNE, JULY and AUGUST of this year.

This will, no doubt, result in a largely increased demand for the best of all fly-killers.

NO ADVANCE IN PRICE.

Archdale Wilson, - Hamilton

Mecca Coffee

is a blend of finest Coffees grown; every Coffee in this famous blend is the highest grade produced in the district shipped from.

MECCA cannot be matched, though, as we learn from the trade, offers to do so are legion. When so accepted by the grocer they turn out disastrously to the buyer who comes back every time to ***MECCA*** more satisfied than ever.

JAMES TURNER & CO.

Owners and Blenders. HAMILTON, ONT.

Honey Suckle Syrup.

A pure sugar syrup in Half-barrels.

SELLS AT SIGHT

ASK OUR TRAVELLERS TO SHOW YOU SAMPLE.

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO

BRITISH COLUMBIA ASSOCIATED BOARDS OF TRADE.

THE Associated Boards of Trade of Eastern British Columbia held their fourth annual meeting at Kaslo, B.C., on February 28, when some important resolutions were passed. Twenty - eight delegates were present from Nelson, Kaslo, Fernie, Trail, Rossland and other centres. President C. Scott Galloway was in the chair.

In his address, Mr. Galloway dwelt on the allotting of a seat in the Laurier Cabinet to a British Columbian, the Hon. Mr. Templeman ; the obtaining of a bonus for the refining of lead ores in the Slocan from the Dominion Government by the Mine Owners' Association, and the appointment of a British Columbian representative in London, Eng., to keep before the British capitalists the boundless opportunities afforded by the Pacific Province for profitable investment. He also touched on the necessity of increased railway facilities for the development of British Columbia, and urged the appointment of a delegation to request the Provincial Government to remove the obstructions at present placed on railway construction in the Province. This would enable capitalists and others to have a free hand in the opening up of new districts with their railroads or the paralleling of existing lines.

Several important resolutions were passed. Probably the most noteworthy is the one asking the Dominion Government to so adjust the duties on lead products as to encourage the manufacture of white leads and lead products in the Dominion, thus enlarging the home market for Canadian lead. This resolution will be placed before the Ottawa House by G. O. Buchanan, W. H. Aldridge and James Cronin.

A resolution was passed regarding the bounty of $5 per ton on pig-lead produced in Canada, asking that the Dominion Government be requested to modify this bounty for the first year, so that the full amount, amounting to $100,000, be distributed, providing 15,000 tons of pig-lead be produced during the first year ; should there be less than 15,000 tons produced during such year, then the rate allowed during the first year to be $7 per ton, instead of $5, as at present, provided furthermore, that the bounty for each of the succeeding years shall be at the rate of $5 per ton, but such bounty not to exceed $100,000 per year, as at present.

Resolutions also were passed asking that timber rangers be appointed by the Provincial Government to assist in the prevention of bush fires ; that the Dominion Government pass a general railway Act on the lines of the present Provincial Tram Act, and that the Rossland riding be cut in two so that the Boundary District might have a representative of its own in the present Provincial Legislature.

The secretary-treasurer's report showed a balance of $40.47 in the treasury.

THE ATTRACTIONS OF VICTORIA.

A meeting of the Executive Committee of the Victoria Tourist Association, Victoria, B.C., was held on February 27 with a full attendance of members.

An address was given by G. S. Bennett on the methods employed by the Tourist Associations at Detroit, which he had been in close touch with for several years, at Halifax, St. John, and other places.

The question of employing a travelling advertising agent came up, but nothing definite was done.

A committee on printing was appointed to supervise the publication of a small folder for early distribution throughout the Pacific States, the Territories and Manitoba.

AUNT JEMIMA'S PANCAKE FLOUR

A specially prepared combination of Wheat, Corn and Rice.
Perfect in quality, absolute in purity, the original pancake flour.
Comes in 2-lb. packages only. Sold by all wholesale grocers.
If yours hasn't it, try the next one.

A. F. MacLaren Imperial Cheese Co , Limited

51 Colborne St., TORONTO.

MAR 8 1902 RETURNED

WE CAN SELL YOU

Evaporated Peaches and Apricots

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. - Toronto.

PLUM PUDDING AND ITS ORIGIN.

PLUM PORRIDGE, which was often served as a first course at dinner, and, as a general refection, took the place of our "spice cake and cheese," seems to have been the ancestor of plum pudding as we now know it. Sir Roger de Coverley thought there was some hope of a Dissenter when he was enjoying his porridge at the Hall on Christmas Day. This curious dish also figures in Poor Robin's Almanac for 1750, and Hudson Turner says that until the accession of George IV. "this savory porridge used to be given away to the lords in waiting, maids of honor and other domestics in the Royal palace." Sixty quarts, according to a writer in The Umpire, were made at St. James' for the general supply. The latest historical mention of it is by Brand, who partook of a "tureenful of luscious plum porridge" at St. James', at the table of the Royal Chaplain, in 1801. It is very difficult to successfully trace the evolution of plum pudding proper. In the middle of the eighteenth century it was only conspiring, slowly gaining strength for the revolution (external and internal) that it ultimately effected. To its eggs and raisins it ventured, in 1747, on the addition of currants—an improvement of a marked type. By successful innovations were added candied lemon peel, citron, spices, brandy, and lo! the pudding, more or less as it is to-day, had its throne upon the Christmas board. — Food and Cookery, London.

FOR HIS HEALTH.

Mr. H. A. Leak, Montreal manager of the N. K. Fairbank Co., Chicago, has gone on a holiday of a month or so to Hot Springs, Arkansas. Mr. Leak's health has not been of the best for some time, and the hard work he took upon himself did not improve it. Meantime his place is being filled by Mr. Beeckman Graham, who has been with the Chicago house some years.

THE GOLD SOAP COMPETITION.

It will be noticed from the advertisement on page 2 of this issue that the Gold Soap people are offering still another inducement to their customers. A short time ago they made the announcement that 14,000 coins would be distributed among bars of Gold Soap, and this novel method of advertising proved so successful that the sales of this brand have exceeded their most sanguine expectations. As this is the case, they feel called upon to supplement their "money-in-the-soap" distribution by a further and equally generous offer in the form of a prize competition, which, from their advertisement, promises to be the most elaborate of its kind ever attempted in Canada. They are giving a very large number of prizes, and thus avoiding the mistake that is so often made — of disappointing a large number of people. By their system of giving a premium to those not winning prizes, no one will go away empty-handed. A post card addressed "Gold Soap, Toronto," brings ful particulars.

HE BOUGHT IT.

A Washington attorney had a caller yesterday. He was an uncouth looking individual, and said he hailed from Montgomery County, Md.

"Judge," he said, "I reckon I'll hev ter buy a few words of advice."

"Well, what is it?"

"Thar's a sto'keeper up my way, an' I've hed a good many dealin's with him fust and last. I reckon I've seed him put his right thumb in the scales a hundred times when he weighed things I bought."

"Well, you ought to have stopped him. You can't collect damages for that," interrupted the attorney.

"I don't want no damages."

"Well, what do you want?"

"You see, we got in a fout yestiddy, an' I bit off that thumb, an' I want to know if, as many times as I bought it, I don't own it, so that he kain't get damages for my bitin' it off."—Washington Star.

UPTON'S

Jams, Jellies and Marmalade

are a safe investment.

They are Always Good

Sold by all jobbers. Praised by all consumers.

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents, 51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MUNDLE & PERCIVAL, general merchants, Kemptville, Ont., are offering 60c. on the dollar.

Hester A. Putnam, baker, Merrickville, Ont., has assigned to Alfred E. Baker.

Alfred Goulet, general merchant, The Brook, Ont., has assigned.

The creditors of W. J. Clelland, general merchant, Hemmingford, Que., have held a meeting.

An extension has been granted to F. A. Thompson, general merchant, Buckingham, Que.

The creditors of Wm. Bennett, general merchant, Calumet, Que., held a meeting on March 11.

A statement of the affairs of Christophe Collette, grocer, St. Antoine, Que., is being prepared.

The creditors of (the late) Evans & Co., general merchants, Deloraine, Man., have held a meeting.

Hormisdas Dufort, grocer, Montreal, has filed an assignment, and his creditors held a meeting on March 10.

The offer of O. Leger & Frere, general merchants, Coteau Station, Que., of compromising has been refused.

J. O. Theriault, tobacconist, Ottawa, has assigned to W. A. Cole, and his creditors meet on March 17.

A consent of the assignment of B. J. Standers, wholesale and retail cigar merchant, Montreal, has been filed.

The Rublee Fruit Co., Limited, Winnipeg, have assigned to C. H. Newton, and their creditors met on March 11.

Lefaivre & Taschereau have been appointed curators of J. A. Renault & Co., general merchants, St. Ephrem de Tring, Que.

John A. Sinclair, on behalf of the late James Sinclair, grocer, St. John, N.B., is offering to compromise at 20c. on the dollar.

The offer of Mrs. George E. Champagne, general merchant, Pierreville, to compromise at 20c. on the dollar has been refused.

A judicial abandonment of H. M. Dinning & Co., wholesale tea and coffee merchants, Montreal, has been filed by H. L. Dinning.

T. J. Bonner, grocer and provision merchant, Antigonish, N.S., has changed his offer of compromising to 40c. on the dollar cash.

E. F. Neville, miller, Mill Village, N. S., is offering to compromise at 25 per cent. this year, and to pay the balance in three years.

Cross Bros., general merchants, St. Chrysostome, Que., are offering 55c. on the dollar secured. The creditors held a meeting on March 6.

John L. Spooner, grocer and dry goods merchant, Copper Cliff, Ont., has assigned to J. A. Mulligan, Sudbury. His creditors meet on March 14.

Charles Rousseau, general merchant, Cedar Hill, Que., has assigned, and a meeting of his creditors has been called for March 12 to appoint a curator.

W. J. Dougan & Co., grocers, Copper Cliff, Ont., have assigned to Frederick Hamilton, Copper Cliff, and there will be a meeting of their creditors on March 15.

PARTNERSHIPS FORMED AND DISSOLVED.

Gibson Bros., grocers, Alameda, N.W. T., have dissolved.

Weeks & Penwell, grocers, Vancouver, B.C., have dissolved.

Juneau & Tessier, grocers, St. Henri, Que., have dissolved.

McKenzie Bros., grocers, Moose Jaw, N.W.T., have dissolved.

Niven & Bell, general merchants, Whitewater, B.C., have dissolved.

Alexander & Rae, grain merchants, Milverton, Ont., are about dissolving.

Thomas McNeish & Co., general merchants, Slocan City, B.C., have dissolved.

Gandy & Allison, salt and commission merchants, St. John, N.B., have registered a copartnership.

J. H. Grenier & Cie., fruiterers, Montreal, have dissolved, and a new partnership has been registered.

Benoit & Racine, general merchants, Casselman, Ont., have dissolved partnership; D. Racine continues.

J. & A. Schaefer, coal, flour and feed merchants, Tavistock, Ont., have dissolved; A. Schaefer continues.

SALES MADE AND PENDING.

The assets of F. D. Latour, general merchant, Montreal, have been sold.

The stock of Calixte Segrin, grocer, etc., St. Eugene, Ont., has been sold.

The assets of A. J. Lajoie, grocer, Shawenegan Falls, Que., are to be sold.

The stock of Edward Elliott, grocer, Montreal, is advertised for sale by bailiff.

The assets of O. Leger & Frere, general merchants, Coteau Station, Que., have been sold.

The assets of Mrs. Geo. E. Champagne, general merchant, Pierreville, Que., are to be sold.

The assets of T. E. Gravel, general merchant, Roberval, Que., are to be sold on March 12.

The stock of the estate of G. C. Bristow, general merchant, Aylmer, Ont., has been sold.

The assets of F. X. Deschenaux, general merchant, Pierreville Mills, Que., have been sold.

The assets of R. Bergeron & Cie., general merchants, Shawenegan Falls, Que., have been sold.

W. R. Dyer, cigar and tobacco merchant, Petrolea, Ont., is advertising his business for sale.

R. H. Benson & Co., general merchants, Markdale, Ont., are advertising their business for sale.

The factory, etc., of H. L. Forhan, lobster packer, Canso, N.S., is advertised for sale by tender.

The stock of the estate of T. J. Metheral, general merchant, Singhampton, Ont., has been sold.

CHANGES.

C. Bischoff & Co., traders, Montreal, have registered.

A. Dumont, grocer, Montreal, is recommencing business.

The Granby Union Cigar Co., Granby, Que., have registered.

The Analyzed Pure Tea Co. of Canada, have registered at Montreal.

W. A. Banghart, grocer, London, Ont., has sold out to C. W. Austin.

F. Dowkes, general merchant, Venlow, N.W.T., is closing up his business.

E. Faist, grocer and baker, Crediton, Ont., has sold out to Walter Clark.

W. J. Spratt, flour and feed merchant, Ottawa, is succeeded by Jacob Dixon.

John Donaghy, general merchant, Gorrie, Ont., has sold out to W. H. Litt.

Dubois & Gauthier have registered as hay and grain merchants, St. Louis, Que.

W. H. Howell, general merchant, Carlow, Ont., has sold out to W. O. Jones.

H. W. Carter, general merchant, Gorrie, Ont., has sold out to Andrew & Son.

John McMurty (late) grocer, St. John, N.B., is succeeded by James A. Robertson.

Thomas Wood & Co., wholesale tea and coffee merchants, Montreal, have registered.

Robert Bailey, general merchant, Valley River, Man., has opened up a branch store at Sifton.

W. J. Batho, of G. B. Batho & Co., general merchants, Ferguson, B.C., has sold his interest to K. A. Edwards.

The stock of The Clayoquet Fishing and Trading Co., Limited, Clayoquet, B.C., has been sold to The Hudson's Bay Company.

D. J. Jamieson & Sons, general merchants, Vankleek Hill, Ont., have purchased the business of Neve & Fortin, L'Original.

The stock of L. A. Frechette, general merchant, Thetford Mines, Que., has been sold to L. I. Frechette, Halifax South, for 72½c. on the dollar.

FIRES.

The elevator of Hogg & Lytle, grain merchants, Oakwood, Ont., at Mariposa Station, has been burned: the loss is covered by insurance.

DEATHS.

Tel. Lacasse, grocer, Montreal, is dead.

Mederic Menard, of The Mederic St. Lawrence Wine Co., Montreal, is dead.

F. P. Reid, of F. P. Reid & Co., wholesale grocers, Moncton, N.B., is dead.

The following from the advertisement of a prominent wholesale grocer should be read and pondered by every dealer:

"Some grocers succeed where others seem to work just as hard and yet fail to achieve much—it is just as important to know what to push as it is how to push—pushing pure and pleasing products produces prosperity, but pushing poor stuff drives trade away."

It pays infinitely better to push a baking powder like "Royal," an article of known merit, whose good qualities are recognized and appreciated by all consumers.

Royal Baking Powder is easy to sell, and when sold there is always a pleased purchaser.

Royal Baking Powder is largely advertised and that helps the dealer; but a pleased purchaser is the best advertiser for your store, because she will recommend to others that dealer who has pleased her.

Royal Baking Powder is the highest class baking powder, made from pure cream of tartar, and absolutely free from alum or other harmful ingredient.

ROYAL BAKING POWDER CO., 100 WILLIAM ST., NEW YORK

"Kincora" Ceylon Tea

The one predominant idea which prevails in all departments of our establishment is, confidence in the "**Quality and Price**" of the goods we are selling.

"Boston Luxury" Coffee

Now, just a word about Vinegar. It's not what can be "worked off" on a customer, irrespective of Quality, that is going to bring you trade. It's giving them **good honest value** that brings them back again and again, and helps you on the road to success. We have the genuine "full-strength" article, and if you will make a contract with us for your season's supply we can offer you something **Special.**

"Lord Roberts" Ceylon Tea

Brooms and Brushes a specialty. Our trade in these two lines has grown by leaps and bounds. We believe we have to-day the best value in Brooms to be seen on the Canadian market. We have an inside track on these goods, and you will consult your own interests by placing an order with us.

JOHN SLOAN & CO., TORONTO

HAVE YOU TRIED OUR FAMOUS "ANCHOR" MARMALADE?

IT IS A PURE ORANGE MARMALADE, MADE OF ONLY THE FINEST SEVILLE ORANGES AND THE BEST CANADIAN GRANULATED SUGAR. WE EMPLOY AN EXPERT IN THE MANUFACTURE OF OUR

"ANCHOR"

MARMALADE. HIS STORY TELLS. YOU WILL FIND IT IN THE FLAVOR. IT WILL NOT SURPRISE YOU THAT CONNOISSEURS HAVE PRONOUNCED IT "EQUAL TO ANY" AND "SUPERIOR TO MANY" LINES OF IMPORTED

MARMALADE

PUT UP IN 1-LB. GLASS JARS AND QUART GEM JARS. — OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE EBY, BLAIN CO., LIMITED

WHOLESALE Importing and Manufacturing GROCERS TORONTO.

ANOTHER RAILWAY PROJECT.

A SCHEME is on foot to construct a trans-continental railway from Quebec to Port Simpson, on the Pacific Coast. To make the first move in this gigantic undertaking a meeting of a number of Quebec Province's representative commercial men was held on March 5 at Quebec. Among those present were Geo. Tanguay, President of the Quebec Board of Trade, in the chair; J. G. Scott, V. Chateauvert, J. T. Ross, C. Baillairge, W. A. Marsh, F. Billingsley, E. Beaudet, W. Shaw, A. E. Doucet, H. O'Sullivan, Alex. Hardy, Quebec; Lieut.-Col. B. A. Scott, Roberval; J. D. Guay, Mayor of Chicoutimi; A. E. Vallerand, Cyrille Tessier.

The company was incorporated by the Dominion Parliament in 1895, and is known as The Trans-Canada Railway Co. Its charter was amended in 1897, when it was capitalized at $20,000,000. The incorporators were a number of railroad capitalists in London, Eng., and Ottawa, Canada, but since then they have associated with themselves a number of railroad magnates from Quebec, Montreal, Chicoutimi, Lake St. John, Boston and New York. The Quebec men have the control of the concern.

Plans and profiles of the first 60 miles of the road were submitted by the company's engineers, Messrs. Doucet and H. O'Sullivan, besides a map of the route the line would follow across the continent. The road is to be divided into four sections. These are as follows: The first, from Quebec to James' Bay, via Roberval; the second, from James' Bay to Norway House, at the north end of Lake Winnipeg; the third, to Peace River Pass, in the Rockies; and the fourth, from the summit to Port Simpson, the best Canadian harbor on the Pacific Coast.

The advantages claimed for this route are that it is about 300 miles shorter than the C.P.R. from the Atlantic to the Pacific; 600 miles shorter than Mackenzie & Mann's proposed line, and 700 miles shorter to Japan and China than the C.P.R. The point at which it will cross the Rockies is less than half the elevation of the C.P.R.

The Dominion Parliament has given this undertaking its support by voting a subsidy to the first 60 miles of the road, from Roberval westward. This section is to be placed under contract immediately.

The financial statement of the company was read by the chairman, the stock book was reopened for the subscription of shares, and the company was duly organized.

BOOK-KEEPING BY HYPOTHESIS.

There was once, according to an exchange, an aged merchant of Ohio who carried the accounts of the day in his head, and just before going home, would sit down and enter his charges and credits. One evening he remembered very well that a customer named Fuller had asked about a hammer, but could not be sure whether he had bought one. The merchant scratched his head and figured over it a long time, and then, to make no mistake, evolved the following original specimen of bookkeeping:

John Fuller, one hammer .... 75c.
(Maybe perhaps, and maybe perhaps not).

THE UNITED STATES TEA DUTY.

Mr. George Lightbound, Toronto, has just returned from a business visit to New York. "The uncertainty as to what will be done in regard to the duty is causing an unsettled feeling in the tea market. Should the duty be taken off on July 1, I think we shall see a good market there. Should, however, the proposed change not go into effect till January, I look for an unsettled and unsatisfactory market."

Mr. Lightbound also said that the importers in New York are still prepared to buy bag figs on the Canadian market if they could obtain them. As THE CANADIAN GROCER pointed out some weeks ago, this market is already practically cleaned up of bag figs.

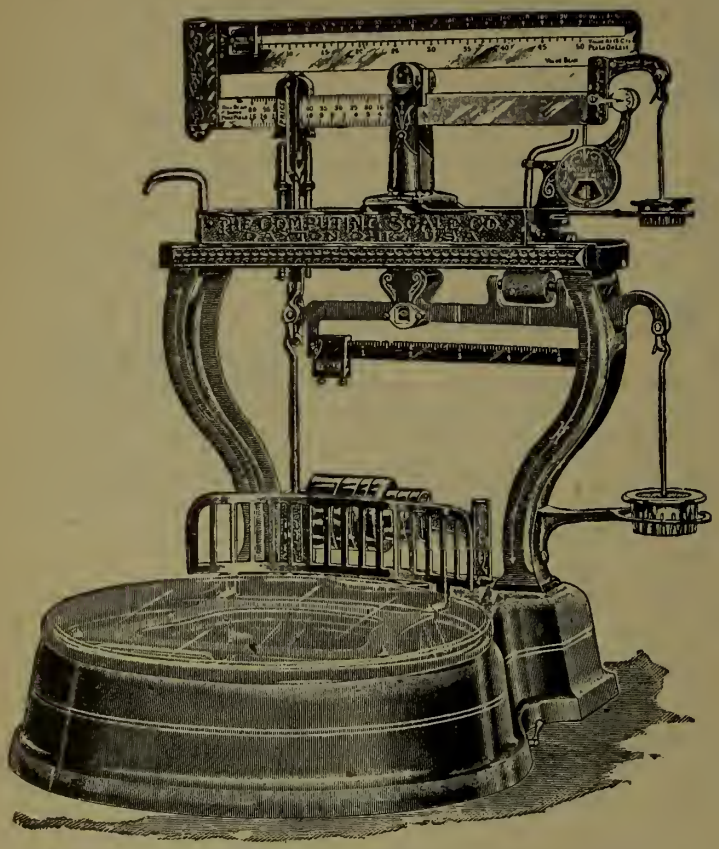
E. W. GILLETT & CO., LIMITED.

IN an interview with Mr. William Dobie, general manager and treasurer of the E. W. Gillett Co., Limited, Toronto, our representative was informed that the new company was about complete, all the stock having been fully subscribed; in fact, the demand for stock was such that it was more than doubly subscribed for and many applications had to be refused. This is most gratifying, expressing as it does the confidence of Canadian merchants in a business that has for 50 years borne such a high reputation, both as regards its business management and integrity, as well as the high and reliable quality of its various manufactures.

The method of placing this stock on the market was, besides being unique, a clear advantage to every merchant, both wholesale and retail, giving him, with the incentive to sell the goods of the company, the pecuniary advantage of his investment in the shape of assured dividends. There is no question of a doubt but that this method will produce the most beneficial results to stockholders, and, as the high standing of the goods of The E. W. Gillett Co., Limited, is so generally acknowledged by the trade throughout the Dominion, every merchant can conscientiously and consistently recommend to his customers the products of his company.

The capitalization of the company is $300,000, and the provisional directors are Mr. E. W. Gillett, Mr. Wm. Dobie and Mr. Geo. Hepburn. The offices of the company are at 32 and 34 Front street west, Toronto.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers,** our system of stopping down weight, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it,** for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

The Money-Weight Scale Co., No. 47 State st., Chicago, Ill.

J. B. Poirier, Dist. Agent, No. 1662 Notre Dame Street, Montreal Que., Canada.

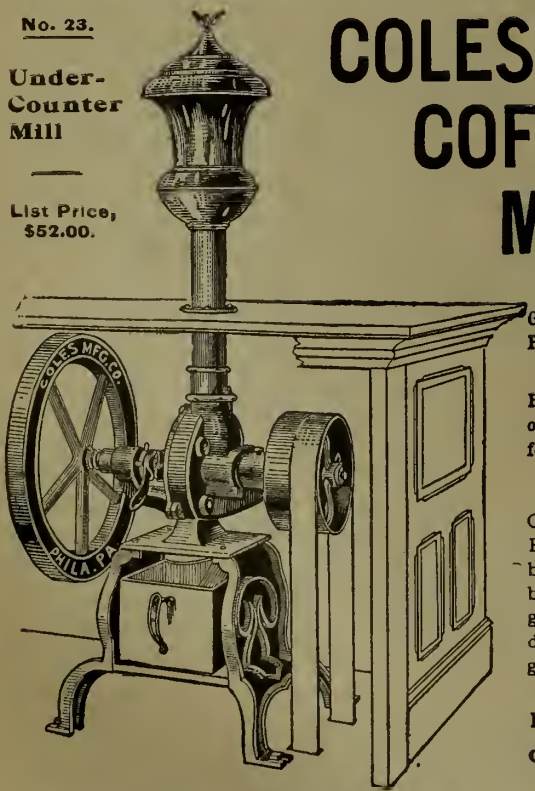
L. A. Davidson, Dist. Agent, No. 104 King St. W., Toronto, Ont.

White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES.

MONTREAL - - - - 232 McGill Street. Telephone 1255.
TORONTO - - - 10 Front Street East. Telephone 2701 and 2702.
LONDON, ENG. - - 109 Fleet Street, E.C. W. H. Miln.
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THE STRONG CHEESE MARKET.

THE cheese market has stiffened a great deal during the past two weeks. And now cheese for export to Great Britain is selling at 10¾ cents; and 11 cents is asked in some instances, although we know of no orders being filled at that figure. This is remarkable considering that the shipments of Canadian cheese to Great Britain last season were 281,857 boxes less than in 1900, the exact figures from May 1, 1900, to February 26, 1901, being 2,435.361 boxes and 2,153,504 for the following year. This is explained by the English buyers in 1900 laying in a heavier stock than the occasion warranted. Consequently they were sufferers and so hung back all through last summer. This winter, although fully aware that the supply of cheese in England was becoming limited, for our cheese has found for itself a reputation in English homes that makes it always sell, British dealers refused to pay the figures asked by the Canadians who held stock.

Finding at last that there was not so large a stock of cheese in Canada after all as English importers had imagined, and hat what was here was in the hands of about half a dozen exporters, they became alarmed, and raised the prices and are buying all they can secure, so that now there is believed to be not over 95,000 boxes of cheese in the country.

Indications are from this out that there will be a heavy export trade until all the available cheese is exported.

THE CANNED-SALMON COMBINE.

FURTHER details are to hand regarding the combination among the salmon canners in British Columbia, a brief reference to which was made in last week's issue.

Strictly speaking, it appears to be more of an amalgamation than a combination, as the latter term is generally misunderstood.

This is the third attempt that has been made to consummate a similar scheme, and appears to have been successful.

Briefly the scheme is to take into a company capitalized at $3,500,000 the majority of the canneries in British Columbia. Each cannery is to be paid part in cash and part in stock in the new consolidated concern. It is said that 50 out of the 70 canneries have agreed to come into the syndicate. The value of each cannery is to be fixed by a committee.

The promoters of the syndicate are United States capitalists, and a part of the scheme is said to be the closing up of one half of the canneries.

It would not be possible, with the little information that is available, to intelligently discuss the merits of the scheme. All we can hope is that it may not prove detrimental to the interests of one of the most important industries of the Dominion.

About $3,000,000 is estimated to be invested in the canning industry alone, and the export trade approximates to that amount. The exports in 1901 were :

	Quantity in lb.	Value.
Great Britain	28,107,945	$2,322,111
Australasia	2,121,234	182,281
British Africa	69,800	5,325
British East Indies	35,176	3,320
British West Indies	968	86
Newfoundland	490	47
China	9 600	890
France	2,400	200
Hawaii	6 503	533
Japan	477,557	38 921
United States	4,510,848	335,683
Other countries	903	83
Total	35,343,424	$2,889,480

The home market consumes about 100,000 cases of canned salmon annually.

EARLY CLOSING IN MONTREAL.

THE report in the papers that the clerks of Montreal are agitating for early closing and a half-holiday during the summer months does at least not apply to the Montreal grocery clerks, though doubtless such a movement would meet with their endorsation.

It ought not to be a difficult matter, however, to bring about early closing and to obtain a half-holiday, say, on Wednesday, during the hot months. Last year such a movement was started, and although begun late in the season, it was successful wherever its originators worked hard to bring it about. In one portion of the city the clerks were given Wednesday afternoons off and the evenings besides. But to obtain these concessions all the associations of the city, comprising the different trades, had to act together. It would be useless for the clerks of one branch of the trade to ask that their stores be closed while other merchants kept open.

In the past the merchants of Montreal have shown themselves willing to accord these privileges to their clerks if at all possible, and the grocers, whose business perhaps suffers in such cases more than other trades, were not backward in the movement. It is likely that the subject will be brought up before long at the meetings of the various clerks' associations.

It is not alone to the interests of the clerks to have early closing, and now and then, in the heat of summer, a half-holiday. The employer indirectly gains as much. A wornout clerk serving behind the counter day after day and night after night during the warm weather, which seems to be the rule in summer now, may do as much harm to his employer as good. He cannot exercise his abilities as a salesman fully; that is admitted. He is very likely to be careless, and, worse still, cranky with customers. Such a bearing toward customers will obviously do harm to the employer.

A man working till all hours at night has no time for relaxation, and can only come to work in the morning unrefreshed and unfit to perform the work before him properly. With the evening off he can get away from work, take some exercise that will make his sleep more refreshing and be a new man in the morning, a man that can make money for his employer.

TRAVELLERS' LIFE INSURANCE.

A MEETING of considerable interest to many of our commercial friends was held on Saturday at St. George's Hall, Toronto, when the adjourned annual meeting of the Commercial Travellers' Mutual Benefit Society took place. For some months past, considerable interest has been taken in this matter, as the rates charged by this society have been under discussion. It would appear that during the months of May, June and July last the directors of this institution found that owing to several claims on their funds being held over from the year 1900 to that of 1901, and that the death rate for the first months in 1901 was rather higher than usual, that the income from the regular assessments was likely to be insufficient to meet the claims of the policies falling due, and as they feared that making special calls might be objectionable to some members of the society, they called a special meeting to consider the desirability of advancing the rates on all persons who were then members of the society. This was considered important, as in the early history of the society the scale of rates charged was very low, and that it was then found that no less than three different classes of rates were being used.

As the attendance at this meeting was not very large, owing to many persons being away on their holidays, it was considered wise to hold over the consideration of the rates then proposed by the board until the annual meeting. At the annual meeting, in January, it was found that two members had given legal notice of amendments which they proposed for the consideration of the Association. As a new board of directors had been elected, a resolution was then passed that the meeting should be adjourned for six weeks, to give the new board an opportunity of considering the whole matter of rates and introducing their policy. At this meeting, which took place on Saturday last, a rate was proposed that was claimed to be based upon a report presented some years ago by Mr. Blackadar, of the Insurance Department at Ottawa, in an address that he gave before the actuaries of this country, which he offered as the experience of one of our oldest life insurance companies as their actual cost, without anything being allowed for agents' expenses or loss on investments, or anything of this character. This scale has since been considered by Mr. Howard Hunter, of the Ontario Government Insurance Department, and, by his advice, engrafted into the insurance laws of Ontario. It has also been adopted by the Province of Quebec.

In the discussion which took place on Saturday, it was claimed that these rates would be found to be positively safe for the adoption of the Mutual Benefit Society, and in comparison with the largest assessment association doing business in the world, it was found to be a very small percentage higher than the one used by them. At the same time by comparison it was shown that it was lower than the lowest rate used by any regular insurance company doing business in Canada on the all-life plan, without any participation in profits. This scale of rates was made a substantive motion at the meeting, as only such motions as had been properly advertised before the annual meeting could be introduced to this adjourned meeting, but to which any amendment might be moved, the new board of directors presented their alternative as an amendment to this scale of prices.

In the report of the president he showed that two regular line companies were anxious to take over the business of the Mutual Benefit Society, one of them demanding that each member should pass a medical examination, and the company have the privilege to accept or reject same. The other company offered to take all the members without medical examination. The rate to be charged in future in each case, taking the ages at which the members joined the association, was only a slight advance over the lowest rate found now offered by any regular line insurance company, but each policy was expected to have charged to it a lien for the number of years the person had been a member of the Mutual Benefit. After a full discussion these two plans were voted on. The policy proposed by the board of directors to transfer the business to the regular line asking for the medical examination was voted down at once. Then the first resolution to adopt the scale proposed by Mr. Fielding, which was claimed to be about equivalent to the rates spoken of as proposed by Mr. Hunter and Mr. Blackadar, but when the votes were counted for and against, it was found that it lacked a few of being the full two-thirds majority of those present, which any change of the by-laws must have in order for it to have force and effect, consequently no change has thus far been effected in the rates of the society.

The board of directors then announced that this might necessitate the making of some special calls during the present year.

As considerable comment has been made on the stability of this organization and the probability of their continuing to do business, we have made some little investigation and find that even with the three special calls that may be made this year before anything is taken from the surplus, the amount to be paid will not exceed the lowest rate charged by any regular life insurance company doing business in Canada, and, as the reserve fund of $36,000 appears to be larger than many assessment companies doing business in Canada, there does not appear to be any necessity for alarm.

The Bulletin of Assessment Life Insurance Chart, issued for the year 1901, shows that there are no less than 12 insurance companies doing business in Canada whose average reserve only amounts to $5.71 per thousand of the insurance they carry, while the same report gives $14 79, being the amount of the reserve for every $1,000 carried by the C. T. Mutual Benefit Society. This would appear to be a guarantee of the solvency of the Association.

THE FALL IN EGGS.

EGGS have come down with a run and are now selling at 12, 13 and 14 cents per dozen for fresh stock. This is a difference of 11 cents from the prices of last week and it was brought about in this way. The spell of warm weather that has made things so pleasant during the past few weeks gave the hens the opportunity they have been looking for all fall and winter. Every one of them commenced to lay, but the mildness of the weather also affected the roads, which became almost impassible, preventing the marketing of these eggs, and aiding in the accumulation of a heavy stock by the farmers. As soon as the facilities for shipping them to market improved, the farmers brought them in in such large quantities that the market was glutted, and in a panic the merchants put down their prices to the lowest notch.

A reaction is not improbable as soon as the surplus stock is cleared away.

TORONTO RETAIL GROCERS' ASSOCIATION.

Early Closing, The Fruit Market, and Amalgamation Discussed.

THE Toronto Retail Grocers' Association held their regular monthly meeting in their room in St. George's Hall, Elm street, on Monday evening, March 10. A number of important matters were touched on, and an interesting address on the subject of the early-morning market was given by Mr. Thomas Cleghorn, of Cleghorn, Smith & Co. President Sykes was in the chair.

Letters were received and read from The Standard Chemical Co., and from F. S. Mearns, the solicitor of the association. Mr. Mearns, in his communication, stated that he was of opinion that the

EARLY CLOSING BY LAW

in its amended form, would be passed by the city council, who seemed more favorable to the measure than the last council. A test case could then be fought out in the higher courts and if the decision of these courts went against the law, the Legislature could then be appealed to, to further amend the statute, making it more constitutional.

The Standard Co.'s letter was in regard to the sale of charcoal. They stated that in their business relations they had always protected the interests of the dealer and had never retailed charcoal at wholesale prices in small quantities to the consumer.

AMALGAMATION

Secretary Trowern, of The Retail Merchants' Association of Canada, has on foot a scheme whereby the retail grocers may amalgamate with the grocers' section of that body, and he has been approaching members of the retail grocers in support of it, so a committee was appointed to talk it over with another committee from the Grocers' Section of The Retail Merchants' Association and report on the advisability of uniting the two bodies.

The appointment of this committee met with considerable opposition.

D. W. Clark, in moving the appointment of this committee, believed that the combination of the two associations would make them much stronger and that they were sending to the Exhibition Board they might lose.

J. Bond wanted this subject to be given a fair consideration.

B. Panter said that amalgamation would be of no especial benefit to them and would be unwise. The representative that they were sending to the exhibition board they might lose.

J. Bond informed those present that they would not lose their identity by uniting with The Retail Merchants' Association, neither would they be deprived of their representation on the Exhibition Board. Questions of some importance were daily arising which they would have to grapple with and this they could not do as well as if all classes of grocers were working together.

F. W. Johnston believed in the old saying, "In union there is strength," but he thought that the disposal of their surplus would be an obstacle hard to overcome.

The committee was then appointed and consists of the President, J. G. Gibson, B. Panter, T. Clark, D. W. Clark and J. Butcher.

The executive committee recommended an increase in the membership fee, the appointment of H. Jones to the secretaryship, and leaving of the prizes granted towards last summer's picnic remaining uncollected in the hands of the donors.

The appointment of a new secretary will be held over for a couple of months.

The committee that waited on the Industrial Exhibition Board reported that one representative had been allowed the association and J. G. Gibson was the unanimous choice of those present for that position. This appointment he accepted.

Should the association decide to run an excursion to Niagara Falls, N.Y., this summer, The Natural Food Co., of Buffalo, N.Y., would be pleased to have them as their guests at their premises at the Falls. Much pleasure was expressed on the receipt of this invitation.

HONORING MR NOLAN

As James Nolan has sold out his business on McCaul street and is leaving for Dakota. He was the recipient of many expressions of good-will and sorrow from his fellow members. Mr. Nolan has always been a faithful and hardworking member of the association and up to the present time was a member of the executive. His loss will be hard to replace. An illuminated address from The Toronro Retail Grocers' Association will be presented to him by a committee drafted for that purpose, consisting of the secretary, Edw. Hawes, W. J. Kelly, J. G. Gibson, R. H. Davies and B. Panter.

EARLY MARKET MOVEMENT.

Thomas Cleghorn's address then followed, the text of which is as follows:

Through the kindness of your vice-president I have been asked to give you a few lines on the subject of the early morning market and the means to obtain it.

Now, it must be an acknowledged fact, and admitted by both receiver and retailer, that for years past we have all spent too much valuable time in and around the foot of Yonge street, and that as time is money, it follows that we have all been losers to some extent. The remedy, I submit, gentlemen, is, primarily and positively, in your own hands. The system of running down to meet every train and boat has fostered the feeling among both shippers and receivers that their goods will find ready sale at no matter what hour they arrive, hence we find fruit straggling in at all hours during the day, and the receivers at the expense of keeping men there to sell it and yourselves at the loss of time to go down and buy it. In all distributing centres that I have ever visited this evil does not obtain. In fact, in Toronto we lack concentration, and if we desire to remedy it, your cooperation shall very materially help to accomplish it, and, while I would not suggest that you lay down a cast-iron rule at the commencement, not to patronize the market after, say, 10 a.m., I would suggest that you gradually work into a system of being on the market for your supplies at, say, 7 a.m. for a commencement, and come with your own wagons and select from whichever stock meets your approbation, both as to quality and price, and you would then make yourselves the biggest factor in the market, and the railroads and receivers would very quickly see to it that stocks were on hand for your selection. I could instance to you dozens of cities, both larger and smaller than Toronto, whose business men take some pleasure out of life, even in the fruit trade, by being able to have their supplies for the day in by 9 a.m., yea, even at 8 a.m. In Canada, Ottawa, Montreal, and even Hamilton, are not behind in this respect, to say nothing of such cities as Chicago, New York, Pittsburg and Buffalo.

Toronto is not so very differently situated that fruit of all kinds could not be bought here during the cool of the evening or nights and be on market for early sale and be the better for it. In fact, if I were to be permitted to glance into the future, I see a very bright prospect for all of us if we could centralize around that new market building and all handle their own goods on their own premises, and in nice cool warehouse rooms, convenient and handy to everyone, and where you would be able to move around and take time to make your own selections, a city ordinance in the meantime compelling all fruit and produce to be delivered at the market, and get away home to meet your morning customers, who commence their shopping, say, at 9 a.m., would be a good thing.

In this connection I would ask how is it that for 20 miles around Toronto farmers are able to and do reach the city limits by 6 a m., and that they generally find ready sale for all kinds of produce at that hour, and why the fruit and truck stuff carried by rail and water cannot reach here at the same time is beyond my conception? One fact to me is self evident. The market will be just what you gentlemen (who are the best buyers) make it, and I hope, for the benefit of all parties coneerned, you will at least make the attempt and give the receivers to understand it will be your endeavor during the coming fruit season to be early on market and, as an extra inducement to have them aid you, that you will carry your supplies home with you and purpose buying sufficient for your day's use, and that you will not be open for further supplies until the morning of the next day, my humble opinion is you will soon see them all up and doing and only too anxious to try and serve you and the fruit market over every day by 10 a.m. at the latest.

After considerable discussion on the above address, in which a number of varying opinions were expressed, the meeting adjourned.

KEEP POSTED ON YOUR BUSINESS

and please don't hug yourself with the delusion that you can't be taught, or that there's nothing to learn. Such conclusions as these have often had fatal terminations—that is to say, fatal so far as your worldly interests are concerned.

Any man that has only half studied the Tea situation for the past year must readily admit that Japans are passing through a crisis, and one that they will never recover from.

Their young and relentless rival.

"SALADA" Uncolored Ceylon Green Tea

is slowly but surely driving them to the edge of the precipice of public condemnation.

After a while—not long to wait—over they'll go, and be a relic of the past, like China Black Teas.

Make no mistake, this is about the safest kind of prophecy you can pin your faith to.

But, if you are an anxious inquirer, we have some further interesting remarks that we shall be glad to make on request.

Address, "**SALADA,**" Toronto-Montreal.

Celluloid Starch

The kind that never sticks to the iron or to your shelves. Cultivate the nimble sixpence.

***THE BRANTFORD STARCH WORKS,* Limited**

BRANTFORD, ONT.

ORANGE MARMALADE

Put up in Glasses, Tumblers, 5-lb. Tins, and 7, 14 and 28-lb. Wood Pails.

NOTHING EASIER TO SELL THIS TIME OF THE YEAR.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
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King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, March 13, 1902.

GROCERIES.

THE past week has not been an eventful one in the wholesale grocery trade. Business is not active. It is not usual for it to be so at this time of the year; but it is fair for the season. Like many other branches of trade, the wholesale grocers are looking for a brisk business when the weather becomes more settled and favorable. Nothing particularly new has developed in the sugar trade during the past week. The demand is light, but prices are unchanged in Canada, although raw sugar is weaker in the outside markets. A fair business is being done in teas, and the market continues in a fairly satisfactory condition. Canned goods are in much the same position as a week ago, tomatoes and salmon still being the strongest features. The spice market is fairly steady, although for future shipment some lines are being quoted slightly lower in the primary markets. Coffees are still dull and rather unsettled. Tapioca is weaker in the primary market. Foreign dried fruits are meeting with a fair demand, particularly prunes and currants.

CANNED GOODS.

There has been no material change in the situation during the week. Tomatoes are meeting with a fair demand from the retail trade at 90 to 95c., and a number of inquiries are heard from the wholesale trade whose stocks are rather on the light side as a rule. The Syndicate's price of 90c. still rules. Corn is in moderate demand. Prices are weak with the ruling quotations for standard brands 75 to 80c. Peas are getting in light supply with the wholesale trade, and prices are steady at 80 to 85c. Canned fruits are still dull. There is a fair Lenten demand for salmon and other kinds of canned fish, but it is nothing beyond the usual. Prices are fairly firm in canned salmon, although we do not look for higher prices locally, at any rate for some time. We quote: Fraser River sockeye, $1.42½ for five case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15 according to quality. A good demand is being experienced for jam and marmalade.

COFFEES.

The Rio coffee market is fairly strong. In the primary market, Nos. 4 and 5 are quoted at premiums and descriptions suitable for the Canadian market are scarce and dearer. Santos coffees are being offered at relatively reasonable prices. The outlook for undescribable green coffees is real favorable owing to the weak statistical position of the world's market with its supplies for two years ahead. Locally, green coffees are only meeting with a moderate demand. We quote: Green Rio No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Cassia has experienced a sharp advance in the country of produce, advices from

See pages 39 and 40 for Toronto, Montreal, and St. John prices current.

Canton reporting prices very much above the parity of the New York and London markets. Pepper is a trifle easier for May shipment.

SUGAR.

Since our last, centrifugal sugars have sold in New York as low as 3⅜c., duty paid, a cargo of 15,000 bags having been sold to the Arbuckles at that figure. Within the last 10 days, therefore, there has been a total decline of ¼c. in centrifugal raw sugars. Beet sugars have declined to 6s. 6d. f.o.b. Hamburg. But at this figure prices are still too high for business on United States account, being on a parity of $3.60 for centrifugals, or, say, 22½c. per 100 lb. above the price of 96 degree test. Receipts of sugar in the United States last week were nearly 20,000 tons in excess of the meltings, the latter being 24,000 tons, and the former, 43,900 tons. Arrivals were mostly from the southern ports of Cuba, where storage facilities are insufficient to hold present stocks. In the northern ports, where the storage facilities are better, the disposition is to hold and wait for a recovery in prices before selling. The demand for refined sugar, in both Canada and the United States, is light, but it is expected that with an improvement in the roads will come an improvement in the demand. The basis of granulated, f.o.b. Montreal, is still $3 75 for Acadia and $3.80 for St. Lawrence and Redpath.

SYRUPS AND MOLASSES.

Business is moderate in both syrups and molasses. The market in New Orleans is firm, with open kettle molasses in few hands, and offered but sparingly. The ruling quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

A fairly good demand is being experienced for Indian and Ceylon black teas. A cable received in Toronto this week from Colombo reports the market about ¼d. easier. Mail advices from London, Eng., under date of February 28, say that at the auction with a moderate quantity of India tea brought forward the stronger tone noted the previous week was further developed, and prices tended to rather improve for teas up to about 6½d. per lb. Medium teas, although perhaps a shade firmer, continue cheap. In Ceylon teas, the improvement noticed the previous week was more pronounced, and teas up to about 6½d. were frequently ¼d. dearer.

Thrre is quite a brisk demand on the local market for the cheaper grades of Ceylon green teas, but, very few of these teas are in sight. Packers are practically only making these teas under contract. Colombo shippers are not as a rule consigning Ceylon green teas to this market.

China green teas are still in active request, but very few are to be had, and for the very few that are to be had prices are about 5c. per lb. above the average price of normal years.

RICE AND TAPIOCA.

TAPIOCA—Rather easier. Japan rice for future shipment is showing rather better value. The local demand for rice and tapioca is moderate. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c. per lb.

FOREIGN DRIED FRUITS.

CURRANTS—According to a private cable advice received in Toronto a few days ago the market in Greece was fairly steady. There is a little business being done on

import account and there is a fair demand from the retailers. We quote as follows: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c. per lb.

VALENCIA RAISINS—Although it was said a short time ago that stocks were exhausted in Spain, Canadian importers have been recently offered by cable fruit from Denia and in fairly good quantities, too. The market is still steady as to price. Locally, selected raisins are again getting scarce, and prices are firm at 6½ to 6¾c. per lb.

SULTANA RAISINS—The demand is fair, and prices steady at 8½ to 12c.

PRUNES—The demand continues active and prices firm. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES—The demand is fair. We quote: Sairs, 4¼ to 4½; Hallowees, 4½ to 5c.

FIGS—There is quite a little business going on between the wholesales in tapnet figs. The demand on retail account is fair at 3¼ to 3½ per lb.

CALIFORNIAN EVAPORATED FRUITS—There is some inquiry from the wholesale trade for peaches. The cheap peaches that are offering from the Coast show poor quality. There is a fair demand for apricots and peaches from the retail trade. We quote: Peaches, 11 to 12½c.; apricots, 13 to 17c.

GREEN FRUITS.

The market for oranges is strong, and Californian navels will probably advance, as their crop is nearly over, a recent report stating that there were only 300 or 400 carloads in that State left for export. Californian ruby blood oranges are coming in, as also Californian celery, which is selling at $4.50 per case of eight doz. The demand for apples has improved, and prices are 50c. per bbl. higher. Tomatoes from the South are selling fairly well. Pineapples are more plentiful, and are worth $4.50 per case for large stock. We quote: Oranges, marmalade, $2.75 to $3 per case; Tangerine or kid glove, $3 to $4 per small box; Floridas $3 to $3.25 per box; Mexicans, $2.50 to $2.75 per box; Californian navels, $3.50 to $3.75 per box; Californian ruby blood oranges, $2.75; Valencias, $4.50 to $5.00 per small case, $5.50 to $6.00 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and 80c. to $1 for first eight hands; pineapples, $4.50 per case; Southern cucumbers, $2.25 to $2.50 per doz.; Spanish onions, large cases, $3.50; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.25 to $2 50, Californian celery, $4.50 per case of 8 doz.; Southern tomatoes, $4 50 per case of 6 baskets.

VEGETABLES.

There is a good demand for greenstuff, such as lettuce, green onions and rhubarb. The trade in other lines is moderate with prices steady. Green rhubarb has been advanced 25c. per dozen. Cabbage and celery are quiet. We now quote as follows: Green onions, 10 to 15c. per doz.; rhubarb, 80c. to $1.25 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 40 to 75c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The improvement in the roads and the milder weather has led to a large number of fresh eggs being received, resulting in a sort of panic among produce merchants and bringing down their prices of 23 to 25c. per dozen last week to 12 to 14c.

BEANS—Trade continues fair. Choice hand-picked beans are worth from $1.30 to $1.50 per bush.; and prime, $1.10 to $1.35.

HONEY—There is a steady demand, making prices stiff. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—Evaporated apples are selling freely, and fair sales of dried are reported. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—There are moderate offerings in carlots and prices still remain at 60 to 65c. per bag.

BUTTER AND CHEESE.

BUTTER—More choice dairy prints and rolls are wanted, as they are in brisk demand. The poorer grades sell slowly. Creamery prints and solids are firm with an inclination to advance. We quote as follows: Choice 1-lb. prints, 17 to 18½c.; large rolls, 16 to 17c.; fubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 21 to 21½c. per lb.

CHEESE—There has been a good demand for export, making the stocks of cheese on hand light. Prices locally and for export have been advanced ½c. per lb. We quote: Cheese, in small quantities, 11 to 11½c., and 10¾ to 11c. per lb. for export.

POULTRY.

DRESSED POULTRY—The arrivals are small, only consisting of a few turkeys and chickens. The prices are firm. We quote as follows: Chickens, 60 to 90c. per pair; ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 14c.

LIVE POULTRY — Trade has improved, the receipts being freer since last week owing to the improvement in the roads. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

The important feature of the market this week is the decline in oysters of 25c. per wine gallon, owing to the opening up of the harbors around Baltimore allowing a better catch. The warmer weather is playing havoc with the market for fresh and frozen fish, and things are dull. We quote as follows: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c., haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, $3 to $3 25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.25 to $6.75 per large pail, or $3.75 per small pail; selects, $4.50 to $5 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—This week No. 1 Manitoba hard wheat is offered at 87c. per bushel, No. 1 Northern, 83c., and No. 2 Northern, 80c., Toronto and West via North Bay. Locally, the receipts on the St. Lawrence market have been almost nil, and the only change is the advance of 1 to 2c. in oats. We now quote what is paid on the street: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

BUTTER.

We can get you good prices. Will buy F.O.B. State quantity and lowest price.

EGGS.

Ship to us. We can give you quick sale.

CORRESPONDENCE SOLICITED.

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70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for DRIED FRUITS. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Crux packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also FIGS—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

FLOUR—The demand is improving and prices are firm. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3 40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS — The advance in oats has a tendency to stiffen the prices of oatmeal and rolled oats. Trade is commencing to improve and prices are unchanged. We quote: Oatmeal, standard and granulated, in carlots on track here, $4.85; standard rolled oats in carlots on track here, $4 60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100 lb. bbl.; cornmeal, $3.75; split peas, $4 75; pot barley, $4.50, in 196 lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The market is weak owing to the unsatisfactory condition of the skins usual at this season of the year. We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

SKINS—The market is dull and the prices are unchanged. We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—The wool market is in an unsatisfactory condition owing to the weak export demand. We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

Red clover and alsike are dull, owing to the close of the export season, and the prices are weak but unchanged. We quote buying price at outside points: Red clover, $4.50 to $4.75; alsike, $7.25 to $8.25, and timothy, $2.50 to $3.25 per bush.

MARKET NOTES.

Oats have advanced 1 to 2c. per bushel.

Dressed hogs have taken another drop of 25c.

Rhubarb has advanced 25c. per dozen bunches.

Cheese has advanced ½c. per lb., and the market is firm.

Fresh eggs have come down 11c. per dozen since last week, and the market is unsettled.

Prices have again advanced in castile soap. There have been two or three advances lately.

In the fruit market trade is recovering from its quietness during the winter resulting in an advance of 25 to 50c. per box in Mexican oranges and 50c. per bbl. in apples. Californian and Messina lemons have come down 25c. per box.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN
FOR SALE IN CAR LOTS.

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, - TORONTO

FISH FOR **LENTEN SEASON**
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.

THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

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JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
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DISTRIBUTE CARS FROM WINNIPEG.

TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
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Wholesale Commission Merchant and Broker,
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Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, March 13, 1902.

GROCERIES.

THE market in general groceries has been fairly active this week, the business in this line not being affected by the bad conditions of the roads as are such other products as butter, eggs, etc. On the whole prices have been steady throughout the week and payments are reported to be quite satisfactory. White beans are a shade lower, and now sell for $1.27½ per bushel. British manila rope and sisal are both up ½c. In foreign dried fruits there have been no quotable changes in either the primary or local markets in anything except figs. The demand from importers is very light in all lines, jobbers apparently holding good stocks, as the inquiry on retail account is active. The business in country produce might be better. The present quiet condition of things is due in a great measure to the condition of the roads.

SUGAR.

Since the decline of 5c in all sugars noted last week the market has been somewhat steadier and prices remain at our last quotations. Notwithstanding that the present prices are lower than they have been for years, there seems to have been no increase in the demand. The market is still on the quiet side. The price of granulated sugar is $3.80. No. 1 yellow sells for $3.05, and Phoenix for $3.70.

TEAS.

The local market remains inactive. Whatever movement there is is almost wholly in a distributing way. The scarcity of China green teas preserves the very firm feeling in these lines. In black China teas, however, there is little or nothing doing, and the market is easy. There has been some advance in Ceylon teas of all grades.

SYRUPS.

The inquiry for corn syrups is active this week, at current quotations. Prices have not changed since last week. We quote corn syrups: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

Barbados molasses are moving freely at steady prices. The market shows no change worth mentioning. There is a small lot of the new crop offering, but little has been brought here as the early molasses are not, as a rule, satisfactory. A very light business is being done in Antigua and Porto Rico molasses. The latter, in the very highest grades, has been in better demand dueing the past two or three weeks, but this is usually the case during Lent. Barbados, in single puncheons, is worth 27c.; Antigua, 24c.; Porto Rico (finest grades), 38c.

CANNED GOODS

The market for canned goods is, on the whole, firm. Canned salmon has been in big demand. Corn and peas are steady at our last quotations. The Syndicate price for tomatoes is still 92½ to 95c. In canned fruits there is a good business being done. We quote as follows: Peas, 82½c. to $1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. Salmon, $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

Prices on all spices are still firm, and a good demand continues. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Both these articles are in good demand in the local market. We quote in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The market is active. Fine Filiatras, in ½ cases, are worth 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—These are getting more and more scarce as the season advances, and prices now are very firm. The demand keeps up. Finest off-stalk sell for 5⅝c.; selected, 6⅛c.; layers, 6⅞c.

CANDIED PEELS.—There is a good trade doing at unchanged prices. Orange peel is worth 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—These remain at our last quotations. There is, however, only a small inquiry. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is nothing new. The market is active. Hallowee dates sell for 4¼ to 4½c.

FIGS.—The supply of tapnet figs is almost exhausted, the small amount still left being in the hands of one firm. Tapnet figs have advanced 5c. per tapnet since our last report, and now sell for $1.20. Layers are still quoted at $1.15. There is an active inquiry.

CALIFORNIAN RAISINS.—Notwithstanding predictions of a great shortage there still seems to be enough seeded raisins to supply the demand. On the Coast the stocks have become very small, but there is very little demand. Prices are still firm. Seeded raisins are worth 9¼ to 9½c. per lb.

PRUNES.—The advance in the primary markets has not effected prices here, stocks in wholesalers' hands apparently being sufficient for the demand for some time. There is a firm feeling in the market. Quotations are as follows: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—Though the wholesale houses report a good demand on retail account, they are taking very little from the importers, stocks being still fairly heavy. The prices are the same. Apricots are worth 14½c.; peaches, 10½c.; pears, 10c.

NUTS.

The market is dull, and our quotations are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There is a good demand for butter, with a somewhat stronger feeling on the market. Prices are firm. The price for finest creamery is 22 to 22½c. There is some inquiry for fresh-made stock, but there is little or none coming forward, and this will give the holders a chance to clean up what winter stock they may have. Creamery seconds are worth 20 to 21c., and large roll butter remains at 18 to 18½c. There is not much of the latter, however, coming forward, and prices are steadier than they would otherwise be. The output will be increasing daily now, and it is not expected that these prices can be maintained for very long.

CHEESE.—During the past week several large sales have been made on English account. As the stocks are comparatively light, the market has advanced, and those fortunate holders who have some lots are asking a higher price. At present any trade that is being done between jobbers and wholesalers is on a basis of 11 to 11¼c. for finest colored. Finest white, for export business, is quoted at 11c. The advance in colored is ½c. It is the prevailing opinion that there will be a shortage before the new goods come in.

COUNTRY PRODUCE.

EGGS.—Eggs are now down to 15 to 15½c. The deliveries have been heavy and the market declined somewhat rapidly. This was an unsatisfactory thing for country shippers, but at this season of the year, with eggs as high as at present, merchants in the country could hardly expect anything else. At the present price the consumption has shown a considerable increase, but it is apparently the opinion of the trade that lower prices yet will be reached, though the above quotations may be held to for a few days. Now that there is nothing but new-laid stock on the market, consumers can buy without fear, and this should stimulate the demand to some extent.

HONEY.—There is not much trade passing. Quotations follow: Buckwheat honey, in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted, 9 to 10c. per lb.

ASHES.—The market for ashes continues very quiet and steady. We quote: First pots, $4.40 to $4.45; seconds, $3.95 to $4; pearls, $6.75 to $7 per 100 lb.

DRESSED POULTRY.—There is a good trade doing at firm prices. There have been advances in every line since last week. We quote: Choice unfrozen turkeys, 12½ to 13c.; frozen, 11½ to 12c.; choice chickens, 10 to 11c.; ordinary (frozen), 8 to 9c.; geese, 7 to 8c.; ducks, 9 to 10c.

MAPLE PRODUCTS.—There is a fair trade doing. Syrup sells for 70 to 75c. per tin, imperial gallon; best sugar, 8 to 9c.

GREEN FRUITS.

The fruit market remains quiet. There is a firm feeling in Valencia oranges, and

TOBACCONISTS IN CANADA.

ION OF MAIN WAREHOUSE.

BIRD'S EYE VIEW OF ONE SECTION OF PIPE WAREHOUSE.

ccos.

siness is admittedly the largest in plug, cut, Canadian and foreign leaf, country. No need to specify the nd. We can ship you a small caddy readily as a big order. Also, any of pay the freight on many lines, too. resh—an important consideration in drop us a line enclosing your next e considerable money in a year by

you prices.

Pipes.

The above photo of our pipe department will give you an idea of what we do in pipes. Included in this department are high-priced pipes, canes, cigar cases, etc., for the jewelry trade, as well as the more medium-priced goods for the tobacconist and general store. Our strong point is in goods that show you large profit margins, 100 per cent. in most instances. If you prefer, we will make you up a parcel of pipes, etc., and send them to you with lowest prices, by express prepaid. You can look over them at your convenience, order the lines you require and send back the samples at our expense. This is fair and you run no risk. We guarantee all pipes equal to samples.

Write for samples and prices to-day.

t of our business. Over a thousand stores, located all over Canada, send to us e order—even an enquiry for samples and prices—every enquiry receives prompt l and we give an absolute guarantee that all mail orders get our very lowest nt. WRITE US TO-DAY.

D & CO.,

58 Yonge Street,
TORONTO, ONT.

420's have advanced 60 to 75c. per case and 714's, 50c. per case. It is predicted that they will go higher yet, in sympathy with the Liverpool markets. Several other changes in prices have occurred, to be accounted for merely by the laws of supply and demand. There are no Californian tangerines left on the market, and the Florida tangerines arriving are not in the best of quality. Low grades of Messina lemons have declined 25c. per box. No. 1 bananas are down 25 to 50c. Vineland's sweet potatoes have advanced 25c., and Florida tomatoes are 50c. to $1 per crate lower. We quote as follows: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75: Florida oranges, $3.50 to $3.75; Californian "Sunflowers," $3.50 to $3.75; other marks, $3.25 to $3.50; Valencia oranges, 420's, $3.85 to $4.25; 420's, Jumbo, $4.75; 714's, $5.00; Messina lemons, $2.50 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2.00, and eight hands, $1 to $1.50; Spanish onions, $1.10; sweet potatoes, Vineland's, $5.75; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per crate; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.75 per box; grape fruit, $4.25 to $6 per box; Florida tomatoes, $3.50 to $4.50 per crate; fine Spies, $5 to $5.50.

FISH.

Fish is, of course, moving very rapidly. A few lots of green cod have been offered to the wholesale trade this week, but the price asked them was altogether too high, being from $6.50 to $7 per barrel. At such a price there was very little business done, and the market still remains practically bare of green cod. Salt salmon has been moving well, and stocks are becoming light. Labrador herring is scarce. There have been no fried smelts offering, so that in this line there is almost nothing doing, the market being bare of them. There is a greater demand for haddock than usual, owing, no doubt, to the scarcity of other fish. There is no quotable change to note this week. Our quotations are as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $5.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $12 per bbl.; No. 1 Labrador salmon, $6.25 per ½ bbl.; No. 1 B.C. salmon, $6 per ½ bbl. and $11 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There has been no remarkable change in the position of flour in the local market. What business is being done is mainly in Manitoba brands, but there is almost no movement of Ontario flour. Quotations are as follows: Spring wheat patents, $4 to $4.20; winter wheat patents, $3.85 to $4; strong bakers', $3.80 to $3.90; straight rollers, $3.60 to $3.70.

GRAIN.—The trade in grains has been quiet during the week. There is a good demand for Manitoba wheat for export business. Oats show a decline of ½c. Corn and peas are steady at current quotations. We quote as follows: Oats, 47c. ex-store; rye, 63 to 64c. (carlots in store); peas, 79c.; seed barley, 53c.; buckwheat, 53½c., east; corn, 65 to 66c.

OATMEAL.—There is little demand for rolled oats at present. Prices are steady at $5 to $5.30, in bbls., and $2.45 to $2.47½ in bags.

FEED.—The market is active. The price of Ontario bran has gone down 50c. to $1, owing to the large deliveries. Manitoba bran is steady at $20. Shorts have gone up $1. We quote: Ontario bran, $19 to $19.50; mouille, $26.50 to $28; Manitoba bran, $20; shorts, $22 per ton, including bags.

BALED HAY.—The firmer feeling for Canadian baled hay for export has improved the condition of the local market. There is a better trade doing this week. We quote: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9.25; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in carlots.

LIQUORS.

SCOTCH WHISKIES.

Per case of quarts.

Roderick Dhu	$9 50	less	3 p.c.	30 days
Usher's O.V.G. Special Reserve,	10 50	"	"	"
Usher's G O.H.	13 00	"	"	"
Gaelic, Old Smuggler	9 75	"	"	"
Greer's O.V.H	9 50	"	"	"
Old Mull	9 75	"	"	"
Sheriff's One Star	10 25	"	"	"
" V.O.	10 50	"	"	"
Kilmarnoch	9 75	"	"	"
Doctor's Special	10 00	"	"	"
House of Lords	10 75	"	"	"
Bulloch, Lade & Co.—				
Special blend	9 25			
Extra special	11 00			
John Dewar & Sons—				
Extra special	9 50			
Special liqueur	12 25			
Extra "	16 50			
James Ainslie & Co.—				
Highland Dew	6 75			
Glen Lion, extra special	12 50			
J. Brown & Co.—				
Duke of Cambridge	12 00			
Mitchell's—				
Heather Dew	7 00			
Special Reserve	9 00			
Mullmore	6 50			
W. Teaches & Sons—				
Highland Cream, qts.,	$9.50	less	3 p.c.	30 days.

CANADIAN WHISKIES.

	In barrs per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl.

	per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte Castellane—	
Cuve Reservee... Quarts	$12 00
Pints	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

	Quarts.	Pints.
Pommery—		
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
large	15 25

MONTREAL NOTES.

Finest colored cheese is up ½c.

Bananas are 25 to 50c. lower.

Eggs have dropped 11 to 11½c.

Sweet potatoes have advanced 25c.

Tapnet figs are 5c. per tapnet higher.

All lines of dressed poultry have advanced.

Florida tomatoes have declined 50c. to $1 per crate.

White beans have declined slightly, and are now worth $1.27½ per bushel.

Valencia oranges, 420's, are 60 to 75c. per case higher, and 714's, 50c. higher.

NEW BRUNSWICK MARKETS.

St. John, N.B., March 8, 1902.

BUSINESS continues to be fairly quiet, though somewhat improved reports are heard this week. The first cargo of Porto Rico molasses for the season arrived during the past week. The quality is good. There is some surprise regarding the stand taken by the direct steamer to Jamaica in regard to inward cargo. It seems, owing to the desire of the owners to do business in Jamaica fruit and cocoanuts, they will not bring stock for outside parties. Importers will still have to use other lines. The markets show little change, and rice is a little easier for future business. Cream of tartar is also quite easy.

SALT.—In Liverpool coarse salt imports continue to be quite a large business and prices are held firm. Buyers should be careful to so order as to have shipment made direct from steamer, as quite a saving is effected. In fine salt

THE KING.

Coffee is King of the Breakfast Table. It can spoil a good breakfast; it redeems a bad breakfast. Food feeds the body; Coffee feeds both body and brain. It stimulates and arouses! Six hundred years has found no substitute for it. But unless your customers drink extra pure coffee they lose the subtle invigoration and might as well drink water. There are many ways of missing pure coffee; there is one sure way of getting it. Buy **Chase & Sanborn's** Coffee and refuse substitutes.

CHASE & SANBORN, Importers, Montreal.

Dealers Who Handle Brushes, Brooms and Woodenware From These Factories

Satisfy their customers on quality as well as price. Our travellers are on the road with full lines of samples bearing the largest possible margin of profit to the dealer. If they have not reached you

Write us for 1902 Catalogue.
It Will Please You.

United Factories, Limited

Operating
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

Head Office, Toronto.

Corks Corks

The rapid growth of our cork business has necessitated the establishment of a branch office in Toronto, to look after our Western business. This office is in charge of Mr. E. J. Murphy, and is located at 87 York Street. We manufacture and import every description of corks for all purposes. It will pay intending purchasers to secure our quotations before placing their orders.

S. H. EWING & SONS,

96 King Street, MONTREAL. 87 York Street, TORONTO.

Telephone Bell Main 65.
" Merchants 522.
Telephone orders have prompt attention.
Telephone Main 204.

very little English is received; in Canadian fine salt, the outlook is for a large season's business. In large bags this has taken the place of the English factory filled in small package. Bags in barrels take the place of the box salt, owing to the price of the latter. Quotations follow: Liverpool coarse, 50 to as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

OILS.—In burning oils the low prices continue. There are still large sales, though the season of largest demand is over. In lubricating oils, a very large business for spring is being booked. Prices are unchanged. Paint oils show a better movement, and the price is quite firm at the advance. The stock of cod oil held is light and higher prices are expected.

CANNED GOODS.—Prices in vegetables are a little firmer. This is, perhaps, more noticeable in tomatoes. These goods are being sold too close. In fruits there is improved inquiry. Strawberries are rather scarce and rather higher figures are expected. Peaches are firmer. There is quite an inquiry for two's. Gallon apples are firm. Salmon have just a fair sale. Lobsters show little improvement. Meats have more attention, but holders have failed to take advantage of the higher market. Domestic fish have a steady sale. Sardines are in good supply. Haddies are scarce.

GREEN FRUITS.—The past week has seen bananas more plentiful and cheaper than ever before at this season, the arrival of the direct Jamaica boat being the cause. Days of her arrival are likely to be so marked in future, as any ripe fruit must be sold at once. Lemons are still very low. Retail grocers are selling two dozen for 25c., but higher prices are expected. In oranges, Valencias have the trade and the stock is very nice. The market is rather higher, but the price is still low. Some Jamaicas and Californians are offered. Cranberries are very high and the sale light. Apples have but little attention. For best stock high prices are asked.

DRIED FRUITS.—There is just a fair business. Prunes are still low and show a fair sale. A car of seeded raisins, expected for some weeks, has arrived. As the market is now much higher, these goods will show a nice profit. The stock of raisins is light. Higher prices are asked all around. Currants are firmly held; the sale is for cleaned. Dates are firm at the advance. Figs are dull. The market is quite bare of peels. Nuts are unchanged. Prunes are quite high. Evaporated apples are high, but it seems they are lower than some western prices quoted.

DAIRY PRODUCE.—In butter, the market is over-supplied, much of that received being of very indifferent quality. Where the butter is nice stock, good prices are easily obtained. In eggs, the supply has been light and prices have kept high. Some western stock has been offered. Lower prices are looked for. Cheese have but a light business and no large stocks are held. Small cheese are in demand.

SUGAR.—There is a large sale., but the low prices continue. Granulated, owing to the low price and also on account of the quantity of yellow offered being of indifferent quality, has much the larger sale.

MOLASSES.—The first cargo of Porto Rico has arrived; two further cargoes are shortly expected. Prices are low and are likely to remain so, there being much competition. In Barbados, a little new has also been received, and prices are low. The sale is for Porto Rico. The first shipment is just one week earlier than last season. Last year direct shipments were received at St. Stephen, Moncton, and Fredericton. It is doubtful, considering the continued low prices and strong competition, if outside lots are imported this year.

FISH.—There is a fairly active sale. Fresh fish are quite scarce, particularly haddock. There are fair receipts of halibut, and a few Gaspereaux have been offered. In dry codfish prices are rather higher. Pollock is unchanged. Pickled fish is dull and without change. Finnan haddies are held firm, and shipments continue large. Smoked herring continue very low. Quotations are: Haddies, 6 to 6½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.60 to $1.70 per 100 lb.; pickled herring, $2.00 to $2.10 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, $1 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.95 to $4.

FLOUR, FEED AND MEAL.—In flour, trade is dull. Prices are unchanged. Feed is very scarce. In oatmeal, business is quiet. There is some range in price, and the market seems rather easier. Oats are quite firm. In cornmeal the price is lower. There is a large sale. Beans have some inquiry, but prices are easy. Barley continues high. Blue peas are very scarce. Seed are again high this year. We quote as follows: Manitoba flour, $4.65 to $4.75; best Ontario, $4 to $4.10; medium, $3.60 to $3.80; oatmeal, $5.30 to $5.40; cornmeal, $3.05 to $3.10; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.50 to $1.60; prime, $1.40 to $1.50; yellow eye beans, $2.80 to $3; split peas, $4.85 to $5; barley, $4.70 to $4.75; hay, $12 to $14.

ST. JOHN NOTES.

The St. John Board of Trade is very active at present. At their last meeting

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by Blue Ribbon Tea Co.
12 Front St. East - Toronto

fifteen new members were elected. There will be further additions at the next meeting. A strong delegation has been to Ottawa during the past week in the interests of our port.

The F. W. Fearman Co., of Hamilton, are offering a fancy cream cheese in glass jars.

A. S. Bowman, representing The Simcoe Canning Co., has instructions to advance tomatoes to 95c.

Mr. Saunders, representing Armour & Co., Chicago, was in the city during the past week. Mr. Saunders is manager of the Calais branch.

Geo. E. Barbour received last week the first cargo of Porto Rico molasses to arrive this season. He was also the first importer to receive a cargo last year.

"The Grocer" records with deep regret the death of Mr. F. P. Reid, of F. P. Reid & Co., wholesale grocers, Moncton. Mr. Reid was one of the young and successful men of the Province.

MANITOBA MARKETS.

WINNIPEG, March 8, 1902.

BUSINESS for the week has shown good volume, and is, in fact, steadily increasing. There have, however, been very few changes in price and little that can be termed news.

CANNED GOODS—The situation in canned goods is firm. The demand for canned fruits is more active, as the housewives' home supplies are being exhausted, and there is also a keener demand for vegetables. Tomatoes have been advanced by some of the houses here to $2.40 per case, and these houses claim the advance has not diminished their sales. On the other hand, one or two houses are clinging to the price of $2.30 to $2.35. No change of price is quoted in any other line.

SUGARS—The week shows another decline in both granulated and yellows. Granulated is now quoted at $4.75 and yellow at $4.05. The market is unsteady and unsatisfactory.

SYRUPS—The demand is light, and prices are firm at the last advance quoted. Extra bright is quoted at 3 to 3½c., and glucose at 3½ to 3⅝c.

EVAPORATED AND DRIED FRUITS—The demand for currants and raisins is fair and prices are firm and advancing. It is a little difficult to quote accurately, as merchants in Winnipeg thought it best to not put on the whole advance warranted by primary markets at once and are adding it gradually a half cent at a time. There is no doubt, however, that they will be obliged to advance the balance of their stocks the full amount of the outside markets, as there is not stock in Winnipeg to carry the trade through until new goods are received and purchases cannot now be made at the price present stocks were bought at. In evaporated fruits, prices have been ad

A Reputation

has only two uses: it may be

Lived Upon or Lived up to.

Clark's Meats

have a reputation that is being lived up to and constantly improved as well.

SOLD BY GROCERS EVERYWHERE.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

ARTISTIC SHOW CARDS and HOW TO WRITE THEM.

A full course of instruction by mail for Merchants, Window Trimmers and Clerks.

My Book of Instruction at $1.00 has constantly grown in patronage and public favor, and is now recognized as the Fountain Head for practical instructions on rapid sign, show card and ticket lettering. It will teach you—write.

W. EDWARDS, 423½ Yonge St., Toronto, Ont. Dept. R.

vanced during the week. Choice apricots are worth 14c.; standards, 13 to 13½c.; peaches, 10½ to 11c.; pears, 10½c. Prunes are remarkably firm and run from 5½c. for the smaller to 12½c. for the larger sizes. Pitted plums are also firm at 9 to 11c., according to grade. Cooking figs have advanced sharply, and are now quoted at 5½c. in tapnets. The demand for these figs has been very good this winter, probably owing to the high price of apples. Evaporated apples are firm at 11c. and dried in good demand at 8c.

FISH—There is a fair demand for all kinds of fish, both cured and frozen, but prices are unchanged.

GREEN FRUITS—This is a slow and somewhat barren market, though some signs of improvement are visible. Lemons are showing a tendency to drop, but are not actually quoted lower. The best are still quoted at $5.25. Cranberries are off the market for the season. Oranges are in fair demand, and prices are firm at the last quotations, being $4 to $4.50, according to sizes. Apples remain at $6.50 for the best stock. These are the only lines of fruit moving at present.

BUTTER—Matters have not improved during the week. A few straggling shipments of fresh and sweet dairy have come to hand, but they have been few and far between, and were snapped up almost before they got on the market. The supply of fresh table butter has rarely been so low as at the present. As to prices, fresh made commands almost any kind of a fancy price. Demand for inferior grades is very slow.

CHEESE—The market is bare at the present time, and Winnipeg firms are negotiating for the shipment of a car from Montreal to meet present requirements of the Manitoba trade. Comment is surely unnecessary.

EGGS — Manitoba hens are evidently trying to break the record. The market at the present moment is actually glutted with fresh eggs, and the price is down to 16c. again. The shipments east, which lasted for a few days, have ceased, as the Eastern Provinces have now almost as plentiful a supply as Manitoba. The season is now so far advanced it is not likely that high prices will prevail again before next winter, unless some utterly unforseen event should occur.

VEGETABLES — Potatoes in carlots are a little firmer, being again quoted at 30c. Other lines of vegetables are in limited demand and without change of price. Practically all the celery at present on the market is from California.

FLOUR—Winnipeg millers report a larger trade than usual in Manitoba. In other years the Provincial trade outside of the city has to a great extent been in the hands of the smaller local mills. This season, however, the increase of population has been such that the large city mills have found room for a much larger quantity of their flour than usual, while all country mills have been busy. There is considerable export trade going on also, but prices are such that millers are findlng little, if any, profit in it. So far as can be ascertained, however, all mills throughout the country are running full capacity, and no heavy stocks in store are reported. Prices for the week are without change. Ogilvie's Hungarian Patent, $2.00; Glenora Patent, $1.85; Alberta, $1 65; Manitoba, $1.45; Imperial XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Company Five Roses, $2.00; Red Patent, $1.85; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $2 00; Strong Bakers', $1 85; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $2.00; Home Rule, $1.85; Headingly Hungarian Patent, $2.00; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

GROUND FEED—The demand is only fair, though probably slightly better than it was two weeks ago. Prices are without change for the present week. Oat chop, $26; oat and barley chop, $24 50; barley chop, $22. Oil cake in limited demand at $27 per ton.

MILL FEED—A very quiet market all week with limited export demand and a fair demand locally. Prices are without change, $14.50 for bran and $16.50 for shorts.

CEREALS—Steady but not large consumptive demand, and a very small amount of export trade has marked the week. Prices have remained firm and without change of any kind: Rolled oats, 80s, $2.40; 40s, $1.20; 20s, 6c.; granulated and standard oatmeal, $2.75; cornmeal, $1.90; split peas, $2.85; pot barley, $2.45; pearl barley, $3.65; white beans, $1.80.

KNOWN ALL OVER GREATER BRITAIN.

The enormous growth of the three factories: Boeckh's Toronto factory, Bryan's London factory and Cane's Newmarket factory, now recognized as The United Factories, has brought them into prominence all over the British possessions. This company is well known as the leading brush, broom and woodenware manufacturers of Canada. Their reputation for turning out first class goods is an enviable record, and Canadians should feel proud in knowing that they have a factory of this nature that not only competes with the world on high-grade staple goods, but gives the dealer the very widest margin of profit and offers the consumer reliable home-manufactured goods at the same price as inferior, flimsily-made foreign goods are being retailed at.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. Eckardt & Co. are offering canned fruits at low prices.

Wilson's fly pads will be advertised in 230 newspapers this season.

A. F. MacLaren Imperial Cheese Co., Limited, have just received a second car of "Aunt Jemima" pancake flour.

Warren Bros. & Co. are in receipt of a shipment of peach-nectarines, in 25 lb. boxes. This is a new line on this market.

The Eby, Blain Co., Limited, have just received a large shipment of new shelled walnuts, which they are quoting at special figures in case lots.

H. P. Eckardt & Co. report that repeat orders are coming in fast for "Eureka" brand maple syrup.

The Eby, Blain Co., Limited, are offering a new style package in their "Anchor" marmalade. It is put up in a quart gem jar, and, at the price, is said to be a popular seller.

CANADIAN AGENCIES WANTED BY AN ENGLISH HOUSE.

A reliable London Importer and Commission Agent desires to get in touch with Canadian exporters of lines suitable to the general grocery trades, with a view of becoming English representative of Canadian houses, canned goods, jams, jellies, etc., being amongst the lines especially desired. Highest references and guarantees.

E. W. Hughes, 24 Bartletts' Buildings,
Holdborn Circus, E.C., London.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.

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BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

THE C. G. YOUNG CO.
RUBBER STAMPS
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No. 1 Adelaide Street East - Toronto

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NOW INTO STORE:

EX STEAMER "CAMBROMAN," VIA PORTLAND:

100 gross Greenbank Chloride of Lime, ¼'s, ½'s and 1-lb. tins.

EX STEAMER "DOMINION," VIA PORTLAND:

200 gross Red Heart Lye, powdered, 8-oz. tins
25 gross " " 12-oz. "
175 gross Greenbank Solid Lye - 1-lb. "

Total, 500 gross, shipped by

The United Alkali Company, Limited, St. Helens, England.

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Wholesale Importers, **MONTREAL**

DO YOU SELL OLIVES?

If so, why not sell the best? We have every reason to believe that the Spanish Olives which we make a specialty of putting up are the best. Their popularity testifies to this fact. Different sized fruits. They're delicious. It will pay you to write for prices.

DO YOU SELL MUSHROOMS?

We have just received 150 cases—different qualities.

DO YOU SELL SARDINES (SMALL FISH)?

We have just received 400 cases, ¼-tins; also ½-tins of Rolland's and Martel's Sardines.

DO YOU SELL PRUNES?

We have just received 300 cases, 28 lb., French Prunes, size 50, from the celebrated packers, James Viollett & Co., Bordeaux, France.

NO ORDER TOO SMALL. CHOICEST GOODS AT BEST PRICES. NO ORDER TOO LARGE.

Prompt Delivery Guaranteed. Write Us.

HENRI JONAS & CO., - - - MONTREAL.

NOVA SCOTIA MARKETS.

Halifax, N.S., March 10, 1902.

DURING the past week the wholesale grocery business has been in a fairly healthy condition, and has, if anything, been heavier in volume than past years. Orders for spring stocks are coming in in considerable quantities, and on account of the extremely mild season, much earlier—probably a month—than usual, the fishermen and lobstermen are fitting out, and this makes trade brisk in that particular line. The retail trade is comparatively dull, except for the usual city trade. This is accounted for by the fact of a late heavy rain which has broken up the roads and travelling—now on wheels — is heavy. The country merchants are not moving ont much goods—neither are the farmers and producers sending in a great quantity of eggs, butter, and other commodities necessary in the retail trade.

* * *

The time has now come when the farmers and speculators in hay must either sell or hold over until another season. Unless there is some very remarkable change in the season, spring will open up a month earlier than usual, and hay and feeds will not be in so great demand. Dealers are still importing Quebec hay in two and three carload lots, some of which—not of the finest quality—has been sold at auction as low as $11, and up to $11.75. Notwithstanding this holders of Nova Scotian and New Brunswick hay are firm in their demands and are holding ont for $12 to $13.50, according to quality. Another week or two may find a sudden break in these prices, with the possibility of considerable being held over. This, however, may be worked off at St. John, as there are five steamers already chartered to load hay there for South Africa. All depends on the ability of Quebec to supply this demand, as prices there seem to rule some $3 less than in the Maritime Provinces.

* * *

The trade in flour is light and prices remain firm. In fact, there has been no change to speak of for the last two months. Hungarian Patent, Manitoba, is quoted at $4.70 to $4.80; Manitoba strong bakers, $4.30 to $4.40; 75 to 90 per cent. roller patents, from $3.65 to $4. Fairly good flour may be got as low as $3.20 to $3.30. The market for rolled oats and oatmeal is weak. The former is quoted at $5.15 to $5.20, and the latter at about similar figures. Canadian cornmeal is in fair demand at $3.20 to $3.30; Halifax ground at $3.15 to $3.20. Middlings and bran have been in good demand, the former at $25.50 to $26.50, and the latter at $23 to $24.50, according to quality and quantity sold.

* * *

The sugar market remains unchanged and is weak. Prices quoted are: Granulated XXX, $4.05; Austrian, $3.95; bright yellow, $3.75; No. 1 yellow, $3.45. The regular spring demand has not commenced. The molasses market is fairly active, but heavy importations have not yet commenced. Prices quoted are: Porto Rico, 32 to 33c.; Antigua, Trinidad, Barbados, New Orleans, 30c.; St. Kitts, 27c. The Porto Rican market is still firm, with a call of 1 to 5c. over last year's prices, but wholesalers anticipate that this advance will steady down to the ordinary level one when the full quantity of product is established and importations commence.

* * *

Fresh meats are in light supply but still equal to the demand. There have been considerable quantities of held frozen stock, but these are pretty well run down and the dealers are looking for the regular winter-fattened supply to come in. Fresh-killed pork is in the market in good supply and prices are quoted at 8 to 8½c. Butter, Canadian imported, now largely stocks the markets, but fresh-made creamery is scarce with prices firm and unchanged. More country butter is commencing to come in now, and the market will, no doubt, soon show a decline in prices. Eggs still remain at 20c. wholesale, for fresh laid, which is at least 5c. over the regular season price. This is accounted for by the fact that considerable quantities have been shipped from here to Montreal and to Sydney, from both of which places there have been many inquiries during the last two or three weeks. Dealers paid an expressage of 3c. per dozen and claim to have netted 5 cents.

* * *

The fish market still remains dull. There is considerable of last season's catch still to come in, but buyers are not anxious to take up more stock as the West-Indian market still remains extremely dull. Porto Rico is, however, said to be improving. Salmon, Nos. 1, 2 and 3 are quoted at $12, $9 and $8 respectively. Mackerel, extras, Nos. 1, 2, 3 and 4, at $14, $12, $10 and $8 respectively. Bank cod, $2.75 to $3; Newfoundland, $3.50 to $4; Shore, $3 to $3.25; grocery, large, $3 to $3.25.

* * *

The fishermen are now fitting out for the spring fisheries and are in hopes of better luck than they have had through the winter season along the coast. The following notes, gleaned from various sources, may be of interest:—The steam trawlers Messenger and Harbinger both arrived at Yarmouth last Wednesday, but with very small fares.....Lobsters, alive, per crate, bring $25 in Boston..... During the last year 4,911,375 lb. of fresh fish passed through Canso for Canadian and United States markets.....The net fishermen at North Head, Grand Manan, are doing well this month back in herring, but can only obtain 25c. per 100 for frozen fish. The fishermen of the South Shore are preparing for the spring lobster fishing. The high price prevailing will encourage larger operations than in previous years.....The schooner J. W. Cousins, of Digby, a week ago returned from Brown's Bank and landed the largest fare of haddock ever brought to that port. The weight of fish was 86,000 lb., valued at $1,712.67, a pretty good record for two days' fishing. Only two or three small fares have arrived at Halifax during the past week of fresh fish.....The schooner Frederick W. Day arrived at Yarmouth last week and reported having seen several large schools of mackerel 80 miles southeast of Five Fathom Bank lightship. This is early in the season for mackerel.

R. C. H.

Include with first order from wholesale grocer a trial lot of

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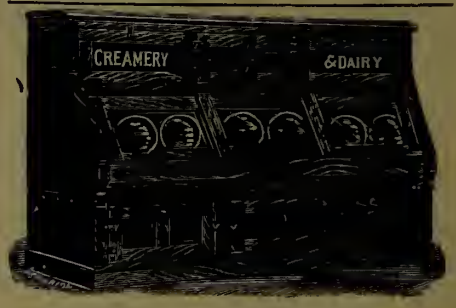
TRADE MARK

the unequalled cleaner. Steady growth, seasonable, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.



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Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.
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MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable. . . . .

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; Oysters, Haddie, Herrings, etc.

Write for our Weekly Price List.
WHITE & CO., TORONTO.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.
82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.
Fruit Importers and Exporters.
Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.
Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address,

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S A.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. **KENT BAKED BEANS** show best when the can is opened. They please the consumer. Delivered in 5-case lots, **90c. per doz.—Retail 10c.**

THE KENT CANNING CO., Limited, CHATHAM, Ont.

TRAVELLERS' TAX IN P.E.I.

In the House of Commons, on Tuesday, the question of the imposition of a tax upon commercial travellers in Prince Edward Island was brought up by Mr. Kemp, who characterized the measure as illegal, and urged that the Minister of Justice should consider its constitutionality. Hon. Mr. Fitzpatrick replied that he had not looked into the question recently. But the Act had been allowed to go into force, and the courts were open to those who were affected by it, if they chose to apply to them. Mr. Farquharson, who was Premier of the Province when the Act passed, said it had not had the effect of keeping the commercial travellers from coming in, some 400 paying the tax every year. He entertained the opinion, judging from the sentiment of the people, that the tax was likely to remain in force. Mr. Hackett expressed the opinion that the tax was a disgrace to the Province. The people of the Island, when they entered Confederation, hoped to sell their products in the other Provinces without having a tax placed upon them. Mr. Fielding regarded Mr. Kemp's statement, that the Act was illegal, as rather strong, and, although there might be no doubt about the wisdom of the tax, there was considerable doubt about the legality, which was an open question. Good lawyers were to be found who held that it was illegal, and other equally eminent men upheld its constitutionality. He did not justify the tax, but thought the question could only be determined by the courts. Mr. Clarke inquired whether the Department of Justice had given an opinion upon the legality of the Act. Mr. Fielding replied that the Act was allowed to go into force, but its legality had not been determined.

PERSONAL MENTION.

Mr. A. Snyder, of W. & A. Snyder, St. Jacob's, Ont., was in Toronto on Wednesday.

RETAIL CLERRKS ORGANIZE.

ON Monday evening, March 10, there was a meeting of the Toronto Branch of the Retail Clerks' International Protective Association in Richmond Hall and officers were elected. This is a new organization, being a branch of the Retail Clerks' International Protective Association, and has for its object the regulation of the wages paid the clerks. It belongs to the same class of societies as the tailors' and the printers' unions. The association was put on a proper basis and 30 new members were enrolled. The officers elected are as follows: President, H. Brett; vice-presidents, J. O'Leary and D. D. Jones; secretary, V. R. Fisher; treasurer, W. J. Tanner; guardian, Charles Schlemner; guide, P. McKendrick; press representative, E. Bowie.

On Thursday, March 20, they will be addressed by the President of the Association, J. K. Richardson.

A Good Reputation
A Good Past
A Good Present
A Good Future
The Canadian Grocer
Montreal and Toronto
And all over Canada
Once a week
Carries Lots of Advertising
Because
It pays Advertisers.

...THE...

CANADIAN GROCER

Montreal and Toronto.

Why Not Investigate

UNDER THE FLOOR OUTFIT.

THE MERITS OF THE

BOWSER

"New Century"

3 MEASURE SELF MEASURING

Oil Tank?

THERE ARE

100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

Because it will save you money.
Because it measures accurate Gallons, Half-Gallons and Quarts.
Because it gives the customer what he buys and no more.
Because it will prevent all waste and slop.
Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Cone Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ever built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

RED ROSE TEA

Has become the most popular tea in the East, because it is

"GOOD TEA"

It is winning public favor in the West, because it is

"GOOD TEA"

The kind of tea people like.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

Creamery Roll and Tub Butter,

Cheese, Poultry, Beans, Potatoes,

Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA

c o Fruit and Produce Exchange Bldg.

John MacKay, Bowmanville, ... Ont.

Manufacturer of **Established 1854.**

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. **IN CAR LOTS**

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesa'e dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickle plated (at your choice) for **Bennett's Spice and Grocery Cabinet** and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabincts any size, to fit anywhere.

For prices and particulars send to

J. S. BENNETT,
Patentee and Mnfr.,
15 Marion St., Toronto.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .

SILVER DUST MFG. CO., - HAMILTON.

Coming Our Way

THE volume of trade that has been coming our way during the past few months is far beyond our expectations, and it is quite evident that the merchants are not slow to recognize and appreciate the values our travellers have to offer.

Judging from the quantity of orders that are coming in, we would like to include your name amongst our list of customers.

Let's have an inquiry from you, and don't forget a trial order for our celebrated "FERNDALE" package tea.

THE R. & J. H. SIMPSON CO.,
Tea Importers and Wholesale Grocers. Guelph, Ont.

Try the **"Imperial"** Brand

— OF —

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

E. W. GILLETT COMPANY

Limited

TORONTO, ONT.

Capital $300,000, fully subscribed.

AN ALL-CANADIAN COMPANY.

Stockholders are composed of leading WHOLESALE and RETAIL merchants of the Dominion.

The business of **E. W. Gillett, Toronto,** will be turned over to this Company in about a month.

Notwithstanding the misleading statements made by would-be competitors this Company will do a larger business than before incorporation, and prove satisfactory in every way to stockholders.

Gillett's Goods are the Best

and every merchant should be on his guard and decline to handle the numerous cheap and inferior articles offered by imitators, most of which are infringements on goods we manufacture.

All malicious statements to the contrary, **GILLETT'S GOODS** are, and have been, MADE IN CANADA during the past 16 YEARS, and every man and woman in our factory and office, as well as each representative on the road, is a LOYAL BRITISH SUBJECT.

Imperial Baking Powder,
Gillett's Perfumed Lye,
Magic Baking Powder,
Gillett's Caustic Soda,
Cream Yeast Cakes,
Royal Yeast Cakes,
Gillett's Washing Crystal,
Gillett's Cream Tartar,
Gillett's Flavoring Extracts,
Etc., Etc.

ALL

merchants handling Groceries are cordially invited to call at our factory, 32-34 Front St. West, Toronto, and inspect same. We will be pleased to show you where **THE BEST GOODS IN CANADA** are made.

COME.

CURRENT MARKET QUOTATIONS

March 13, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 36.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 16	$0 18½	$ 16	$0 17	$.....	$0 18
" " pound blocks	17	18	17	18	19	20
" tubs, best	16	17	14	18	17	20
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	.....	21	21	21½	22	26
" prints	...	22	22	23	23	24
Cheese, new, per lb	11	11¼	10¼	11	10½	11
Eggs, new laid, per doz	15	15½	12	14	20	24
CANNED GOODS						
Apples, 2's	.....	1 00	85	90	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	80	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	60	75	60	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 80	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 80	1 85	1 10	1 25	1 80	1 80
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	65	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 60	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 65	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 80	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	28	25	23	25
" " ½'s	27½	30	33	33	33	33
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	6	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	6 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10¼	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	16	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	6 75	3 50	3 75	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	2 50	2 75	.....	.....
" Valencias, per case	3 85	5 00	4 50	5 00	4 00	4 50
" Jamaica, per bbl	.....	2 75	2 75	3 00	.....	5 00
" Marmalade	.....	.....	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	3 00	3 50	5 50	.....	
Pineapples, case	..	.....		4 50	.....	.....
Cucumbers, Southern, per doz	.....	.....	2 25	2 50	.....	.....
Lemons	.....	.....	...	...	.....	.....
" California	..	.....	3 25	3 75	.....	.....
" Messina, per box	2 50	3 00	2 25	2 75	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	...	3 25	...	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	
Cranberries, Cape Cod, per bbl	9 50	10 50	9 00	10 00	11 00	11 50
Sweet Potatoes, per bbl	....	5 75	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 80	.....	3 96	.....	4 00
Granulated, Acadia	.....	3 75	.....	3 93	.....	3 90
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 46	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 53	.....	5 00
Extra Ground Icing, bbls	.....	4 30	.....	4 75	.....	.....
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 70	.....	3 96	.....	.....
Cream	.....	3 55	.....	3 93	.....	.....
Extra bright coffee	....	3 60	.....	3 83	.....	.....
Bright coffee	.....	3 60	.....	3 76	.....	.....
Bright yellow	....	3 45	.....	3 73	.....	3 70
No. 3 yellow	.....	3 35	.....	3 53	.....	.....
No. 2 yellow	.....	3 25	.....	3 43	.....	.....
No 1 yellow	.....	3 05	.....	3 23	.....	

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb	.....	6 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 80	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	82
" " " boiled	.....	85	.....	85	.....	85
Turpentine, single bbls	.....	67	.....	87	88	68
Benzine, in bbls., per gal	.....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " " Open kettle	.....	....	5	50	.....	.....
Barbadoes	... ..	27	.....	32	26	28
Porto Rico	.....	36	38	42	30	34
CANNED MEATS						
Comp. corn beef, 1-lb. cans	1 45	$1 60	$1 80	$1 85	$1 30	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 8-lb. cans	7 90	9 80	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	28 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 80	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	3 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 85	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	8¼	.....	.....
" " ½-cases	5¾	6⅜	6	8¼	.....	.....
" Patras, cases	.....	8	8½	7	.....	.....
" " ½-cases	.....	6	6½	7	.....	.....
Amalias	8½	7	7	7½	.....	8½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	4½	5	.....	4½
" Sairs	.....	3½	4¼	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	6¼	3½	.....	.....
" Naturals	.....	.....	.....	6¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	6½	8¾	10	9	9½
" " 50's	.....	8¼	6	8½	8½	9
" " 80's	.....	8	7½	8	8	6½
" " 70's	.....	7½	6¾	7¼	7½	3
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	8	.....	5	3	3½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	8¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	....	8½	.....	8½	5½	6
" Selected layers	....	7	.....	7	8½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 6-crown	7¼	7¾	.....	.....	6	6½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 80	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 80	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	...	...
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	12	12½	.....	... ..
Shoulder hams	....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	20 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	...	13 00	14 00	13 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12½
Tubs	.....	11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

CHRISTIE'S Orange Marsh Mallows

Introduced to our patrons last week, are already in great favor. If you have not tried them, add a tin or box to your next order.

MANUFACTURED BY

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

A FEW GOOD VALUES FOR THIS WEEK:

White Nutmegs, per lb.	$ .20	Best Brown Nutmegs, 120's	$ .30
Best Brown Nutmegs, 110's	.35	Best Brown Nutmegs, 100's	.40
Purity Baking Powder, per doz	1.00	Mothers' Baking Powder, per doz	1.00
Your Own Label, in 10-doz. lots, per doz			1.00
Compound Mustard	.07	Good Compound Mustard	.10
Pure Mustard, in bulk			.15
A good blend of Black Ceylon and Indian Teas, in bulk			.12½
A good fair cup (new season) Japan Tea			.15

COFFEE. COFFEE. COFFEE.

We have made an offer for a car of good roasting Santos, Nos. 4 and 5—if offer is accepted our price roasted will be.. .10
Our Hotel Blend is good, it will be better, guaranteed equal to a great many coffees sold at 28c., less 3 per cent., our price .20

All subject to our popular terms, **10** per cent. 10 days, or **5** per cent. 30 days. COFFEE EXPERTS COME HIGH.

LUMSDEN BROS.

9 Front Street East, TORONTO. **82, 84, 86 McNab St. North, HAMILTON.**

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	13	18	12	18
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peannts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnnts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Napies filberts	.....	.....		.....	10	11
Pecans	13¼	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	80	14	85	18	20
Pure mixed spice	25	80	25	80	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	80	25	80
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" qnarter, jam and covers	.....	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
Black— **TEAS**						
Congon—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	85	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	85	42	34	40
Pekoes	20	80	20	80	20	30
Pekoe Sonchong	17½	40	17	85	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4½	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'ic, per lb., bnlk	5	6	.....	7½	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	8¼	4	.....	4	4¼	5
Tapioca	8⅞	4	.....	4	4½	5

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The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
83 Bay Street, TORONTO.

THE CRANSTON Pat. Applied for 50 J.K.C., Galt Ont. TRADE DUE BILLS.

The Cranston Trade Due Bills Make a Credit Business Easy.

How Used?

The merchant who has customers to whom he has been granting credit for the fortnight or month, charging up each item, or entering in pass books, whether the amount be one cent or fifty, making out statements and making settlement when Pay Day comes, and having the ANNOYANCE OF DISPUTED ACCOUNTS, the LOSSES caused by FORGETTING TO MAKE CHARGES WHEN extremely BUSY, etc., simply issues to his customer Due Bills, cash, covering the amount such customer will probably want credit for, say $5.00, $8.00, or $10.00, etc., for fortnight or month, and charging this in one single item, and when pay day comes his customer settles this amount by cash and Due Bills on hand or by giving an attractive discount you get cash in advance, thus both are benefitted. In the meantime the Due Bills are used by the customer in buying supplies, paying for purchases same as paying cash. Merchants using them would not go back to booking accounts or pass books again.

SEND FOR PRICE LIST AND SAMPLES.

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The "Toledo" is the only

Automatic Springless Computing Scale Extant

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

SOUTH AFRICAN MARKETS.

ROBERT CROOKS & CO., Stock Exchange Building, MONTREAL.

GENERAL IMPORTING AND EXPORTING MERCHANTS.

HAVE THEIR OWN OFFICES ESTABLISHED AT

CAPE TOWN, PORT ELIZABETH, DURBAN, JOHANNESBURG, } SOUTH AFRICA.

CORRESPONDENCE AND CONSIGNMENTS SOLICITED.

OFFICES ALSO AT

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"Superior Breakfast Cream" (CEREAL)— Makes the most delicious breakfast porridge, dinner puddings and desserts.

"Superior Gluten Flour"— Makes life worth living to those troubled with impaired digestion, dyspepsia, or diabetes.

HAVE YOU GOT THESE TWO NATURAL FOOD PRODUCTS IN STOCK?

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

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You cannot afford to be indifferent in your choice of

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Use "Windsor Mills" paper for letter heads and envelopes, and Burmese Linen Ledger for your blank books, and you have made a choice that meets the approval of the best business offices.

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Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

THE PROVISION TRADE.

The Markets—Value of Farm Animals in the States—Miscellaneous Notes.

VALUE OF FARM ANIMALS IN THE STATES.

AFTER an investigation of the entire field, Live Stock Interests reaches the conclusion that "the average price of every class of farm animals, except hogs, is lower than a year ago. If this condition prevailed only in those States where grain and forage crops were last year largely a failure, it might be attributed to local conditions, but such is not the case. In every State the decline is notable and more or less uniform. Part of this is, of course, due to the high price of feeding materials and forced sale of farm stock in some districts. But there is some indication at least that the upward trend of live stock values, which has been a marked feature of our animal reports for several years, is over." In number, it is estimated that hogs in the United States decreased last year from 50,740,000 to 46,612,000, while sheep increased from 41,507,000 to 41,724,000. In value, the farm stock of the United States at the opening of the two years is figured out as follows:

	1902.	1901.	Decrease.
Horses.....	$1,031,640,000	$1,044,624,000	$ 12,984,000
Mules	209,908,000	210,275,000	367,000
Cows.....	539,225,000	562,801,000	23,576,000
Cattle	1,058,005,000	1,167,927,000	109,922,000
Hogs.....	298,805,000	268,922,000	29,883,000
Sheep	114,756,000	126,596,000	11,840,000
Totals....	$3,252,339,000	$3,378,145,000	$125,806,000

THE PROVISION MARKETS.

TORONTO.

Dressed hogs all round are 25c. per 100 lb. lower than last week, owing to a falling off in the demand. Western hogs are now worth $7.25 to $7.50 per 100 lb. and Northern $7.50 to $7.75, and the market has a downward tendency. The receipts of dressed hogs on the local market have been fair, but there are few buyers. The other lines remain about the same. We quote: Dressed hogs, $7.50 to $7.75; beef carcasses, $5.75 to $7 per 100 lb.; hind quarters, $6.50 to $7.50 per 100 lb.; front quarters, $4.75 to $5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, $6.00, glihts, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4 to $4.50.

There is a fair demand for cured provisions, keeping the prices steady. Lard is moving moderately, and the prices are unchanged. We quote: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The provision market continues steady, with an increased demand for the Easter trade. Most of the business passing is in smoked meats, in which packers report a fairly active trade. Deliveries of dressed hogs have been light, but there is sufficient to supply the demand, as the majority of winter packers here have suspended operations for the season. Mess pork is in very light demand. Hog products are moving well, and compound lard is in good demand. We quote: Heavy Canadian short cut mess pork, $21 to $21.50; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled goods, such as pork and beef, sales are very light. While there is no change in prices, the market seems hardly as firm. In fresh beef, while sales are large, business is not quite as active. Prices are unchanged. Receipts of round hogs continue small, but market is hardly as firm. In smoked meats, the high prices have very much affected sales. Lard continues hardly as firm, but high prices rule. We quote as follows: American clear pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $13 50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 6 to 8½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¾c.; pails, 10½c.

WINNIPEG.

BUTCHERS' CATTLE—The number coming in during the week has been even smaller than that of last week, and there is no promise of early improvement. The only satisfactory point in the situation is the good condition of the range cattle being received. On the other hand, Manitoba stock is much of it unsatisfactory, owing to carelessness in letting the cattle run too much during the winter. Prices are firm, and show a tendency to further advancement; 4¾c. off the cars here has been paid for all the best grades coming this week. Inferior stock bring from 3½ to 4¼c.

SHEEP—Another week has passed without any offerings.

VEAL CALVES—None have been received from outside points, and none have so far offered. The few reaching the city are from dairy farms in the immediate vicinity, and in most cases are underfed.

HOGS—Receipts have been light for the week, probably not more than 350, all told, reaching the city, and many of these were not strictly bacon hogs. The few choice bacon hogs have brought 6¼c., but the majority have sold at 6c. and under.

BEEF—Demand is good and the supply short. Prices are firm and show a tendency to still further advance. Best city dressed 7¾, country dressed 6½ to 7c.

VEAL—A few carcasses are coming in from the neighborhood of Winnipeg. The veal is poorly fed and thin. Prices run from 7½ to 8½c.

MUTTON—Ontario frozen the only mutton offering. Demand is light. Prices are unchanged, being 7c. for sheep and 8 for lambs.

DRESSED HOGS—Offerings have been small all week. Prices are unchanged at 7½c.

POULTRY—Offerings of fresh killed show a slight increase, but the quality is poor.

CURED MEATS—Market is firm, with a fair demand and no change of prices. Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11¼c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—There has been a sharp advance in lard and the demand is active. Lard in tierces is now quoted at 12¼c.; 50 lb. pails, $6.25; 20-lb. pails, $2.60; American ditto, $2.65; 10 lb. tins in cases, $7.80; 5-lb. tins in cases, $7.90; 3-lb. tins in cases, $7.95.

PROVISION NOTES.

J. Parker, jr., butcher, Victoria, B.C., is out of business.

Forest & Rochon, butchers, Montreal, have dissolved.

N. E. McKinnon, butcher, Parkhill, Ont., has sold out to John Cathro.

N. P. McIntyre, butcher, Pilot Mound, Man., has sold out to Chalmers & Wilson.

E. C. Plummer & Co., sausage manufacturers, Montreal, have dissolved, and Ovila Toupin has registered as continuing.

Established 1873.

For Your...

EASTER TRADE

our "Maple Leaf" Brand

SMOKED MEATS

will give perfect satisfaction. Order early.

D. GUNN, BROTHERS & CO.

PORK PACKERS

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

EXTENSIVE COLD-STORAGE SYSTEM.

An extensive cold-storage system is being installed by Alex. Manning in the premises on Front and Colborne streets, Toronto, occupied by D. Gunn, Brothers & Co.; The Wm. Ryan Co., Limited ; Fox Bros.; J. A. McLean ; Rutherford, Marshall & Co.; White & Co. and James E. Baillie. The British-Linde system has been adopted. With a capacity of 80 tons, the plant will be duplicate throughout. There will be two 125-horse-power boilers, two 75-horse-power engines, two brine pumps, two brine coolers and two section automatic condensers.

All the piping will be arranged in sections, thus enabling the tenant to have control of the temperature of his own rooms. The engineer will be able to control the temperature of the brine coolers only. The ammonia for the condensers will not be carried beyond the engine-room. The brine will be made with chloride of calcium. There will be a separate boiler and engine room, and all parts of the system will be so arranged that, in case of a breakdown, the part disabled can be shut off and the auxiliary section used.

The plant will be placed in the Colborne street section, and the refrigerating power will be carried across the lane to supply all the buildings in the Front street part.

The new buildings will be quite extensive. There will be four-storey additions to the rear of 75, 77 and 79 Colborne street and a two-storey addition to the rear of 73 Colborne street. In front of 75, 77 and 79 Colborne street a one storey addition is to be built, and one of three storeys added to 76 Front street. There will also be other alterations to 62 and 70 Front street.

The cost of this plant will be between $40,000 and $50,000, and it is expected to have part of it in running order by May 15. In preparing plans for this system, Mr. Manning has gone to much expense, and Mr. J. A. Harvey, the architect, has been on a trip to Montreal, Chicago and other centres investigating the systems in use in those places. The power and other necessaries will be supplied to the tenants at cost, and everything will be thoroughly up to date and complete.

EATING WITH THE EYES.

The appearance of the retail market has more to do with trade, and consequently success, than many butchers seem to appreciate. It is one thing to keep on hand and sell good meats, and another thing to impress the fact that the meats are really good upon the customers by their appearance. Just, for example, take a choice joint and throw it promiscuously with a lot

COWAN'S — A POINTER ON PURITY.

COCOA Hygienic and Perfection.

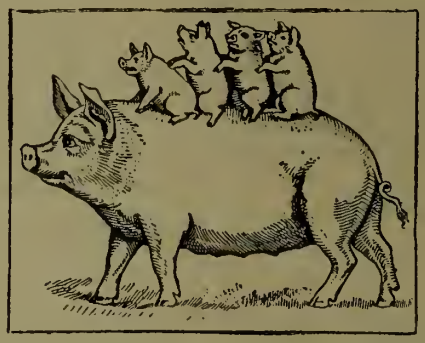
CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.



LARD that is **PURE** IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, OANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

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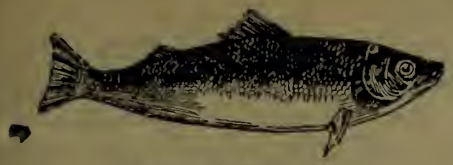

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All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.,

The Market. TORONTO.

Established 1852.

TANGLEFOOT SEALED STICKY **FLY PAPER**

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc, suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

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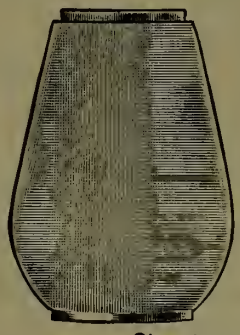


Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO

Correspondence Solicited.

"VICTOR" Brand

MARASCHINO CHERRIES.

Pints and Quarts. Fancy Stock.

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Provisions that are most subject to getting rancid are generally those that are most impure. **Fairbank's**

BOAR'S HEAD

brand of REFINED LARD COMPOUND

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

will keep under the same conditions fully twice as long as hog lard. The oxygen of the atmosphere attacks where there is the least resistance. The more pure an article is the less subject it is to this atmospheric influence, which very plainly argues why **Fairbank's Boar's Head Brand of Refined Lard Compound** is purer and more wholesome than hog fat. Then, too, it costs less.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

of trimmings, bones and fat, partly concealing the joint. Dig this out when a customer asks you for a good piece of meat, just the thing that might sell that particular piece, and present it to madam. Notice and observe the frown and the refusal to accept it. Then take from the white marble, where the meats are in orderly, neat and trim condition, a similar joint and present that for approval. The latter will be chosen every time, even though it may be that the meat selected is really not so good as the covered joint. Many people, as the saying is, "eat with their eyes," and this fact, if it may be so called, should be constantly remembered.

Appearances count for a great deal, more so in the line of food than in any other.

Have a system of order and neatness applied to the whole shop, from floor to ceiling, and the increase in trade will fully repay for little extra exertion and expense it may call for. It is not necessary to make good meat look poor, but to make it, in a measure, speak for itself. While, naturally, few butchers keep poor meat, such slack methods and untidy appearance cause it to look far worse than it really is.

There are many points about the retail shop which, small in themselves, mean to those who are not used to slackness, a great deal. Keep yourself, your clerks and your establishment in good order, and the customers can then relish "eating with their eyes."—National Provisioner.

PICKLED BEEF.

What is the process of pickling beef? I am one of your old readers, and will feel favored by a prompt reply.

To one gallon of water take a pound and a half of salt, half a pound of sugar, half an ounce each of saltpetre and potash; boil together until all the scum rises and is skimmed off. Pour into a tub to cool, and when cold pour over the beef, which must be well covered with pickle, and should not be put down for at least two days after killing, during which time it should be slightly sprinkled with saltpetre, which removes the surface blood, and may be wiped off, leaving the meat dry and clean.—Butchers' Advocate.

DAILY RECORD OF PROFITS.

At a recent meeting of merchants the question was asked: "How can you tell how much you make each day as a merchant?"

One of those present in reply said that he keeps a cash book and puts down every sale, at the same time putting down the cost in another column. At night the difference between the two columns shows the profit.

TEA BLENDING.

THE following, which may be of interest to our readers, is from Chambers' Journal:

Tea blending is a process that affords great benefit to purchasers, as it enables them to purchase teas which are superior in strength and flavor in preference to a plain, unmixed tea which would cost quite as much. This is effected by using strong Indian teas and the flavory and less pungent teas of Ceylon, and occasionally those of China and Java, which are principally used for cheapening purposes.

It is also ordinarily of material benefit to the ordinary retail trader, as it obviates the necessity of separate purchases of those varieties which would be used in a blend, and in outlying country districts it is often difficult for a retailer to buy all that he requires, for there are times when the market is rather bare of certain qualities. If, however, he is in the habit of buying blended teas from a wholesale house of good standing, he may rely on almost absolute uniformity of quality and flavor. Nothing damages a tea trade more than changing the flavor of the tea sold, even when better qualities are substituted, as people get used to the tea sold by a particular trader, and their palates recognize and prefer it to any other.

Before the retailer could readily purchase blended teas his outlay was considerable, for he had to buy stocks and to pay duty, so that he often held a stock of teas which took him many months to sell and locked up his capital, but at the present time he can satisfy requirements by making weekly purchases of blended teas from a wholesale firm. By this means, both the average tea retailer and the public benefit, as a rule, the trader by economizing capital and the purchaser by the chance that he will obtain better teas. The teas blended by the wholesale house are kept with extreme care in a dry warehouse, so that they come to the consumer in the best possible condition, whereas the retailer often had to stock his tea in damp rooms and in warehouses where spices and such articles as sugar and other groceries were kept, and contact with these was often calculated to damage the quality of the tea very materially, as tea, being highly roasted, readily absorbs the flavor of articles stored in its vicinity. Consequently, within the last 10 years, the trade in blended tea has much developed, and, although some of the country dealers, from a feeling which, in the majority of cases, seems somewhat akin to false pride, prefer to blend their own teas, the purchase of blended teas by the retailer from a wholesale house is generally acknowledged to be advantageous to all parties.

NOVA SCOTIA TOURIST ASSOCIATION.

The annual meeting of the Nova Scotia Tourist Association was held at the Board of Trade Rooms, Halifax, last week, when the following executive was elected: G. S. Campbell, G. E. Faulkner, I. C. Stewart, F. G. J. Comeau, F. S. West, H. L. Chipman, W. E. Hebb, C. R. Hoben, W. E. Thompson, Ald. MacIlreith, Alex. McNeil, LL B., A. F. Macdonald, W. R. McCurdy, T. J. Egan, J. W. Vidito, F. P. Hayden, J. Frank Colwell.

The annual report reviewed the history of the Association since its formation in 1898, and then went on to describe last year's work. They had distributed 20,000 copies of their booklet in 1901, and every Monday morning had issued a small leaflet entitled, "What is going on in Halifax." The report dealt with the methods of advertising Halifax at the Pan-American Exposition, the organization of various other associations throughout the Province, the establishment of the Bureau of Information and the Lodging Bureau at Halifax, the illustrated lectures about that city, and the visit of the Canadian Press Association.

The financial report of the Association showed a balance of $169.97 in the treasury.

THE FORT WILLIAM ELEVATORS.

The elevator capacity of the Canadian Pacific Railway at Fort William, Ont., will be increased from 5,500,000 bushels to 8,000,000 or 9,000,000. These proposed extensions involve an expenditure of nearly $1,000,000. The alterations will comprise the doubling of the large 1,500,000-bushel elevator built by The Weber Company, provisions for which were made at the time it was erected, and the construction of a 2,000,000-bushel elevator between the two existing wooden ones. The steelwork of these will be built within a year.

Mr. Weber, of The Weber Elevator Co., Buffalo, N. Y., and his two engineers, Messrs. Nephers and Wait, are at present in Montreal conferring with the general manager of the C.P.R. and Mr. Vautlet, chief engineer.

THE PACKER OF RED ROSE TEA.

Mr. T. H. Estabrooks, St. John, N.B., packer of "Red Rose" tea spent a few days in Toronto this week, leaving for Ottawa on Tuesday. Business is the sole object of his visit west. To THE CANADIAN GROCER he said that his business in the west was developing better even than he had anticipated it would.

Eggs and Butter

IN GOOD DEMAND

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited

75-77 Colborne Street

Telephone Main 2491. Toronto.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

The International Mercantile Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency

of Toronto

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of **Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans.** What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. WILLIAM PRATT.

TWO WEST-INDIAN LETTERS.

MR. ROBERT MUNRO, president of the Canadian Manufacturers' Association, and Assistant-Secretary Stewart, who are on a trip to the West Indies to see what sort of opening there is there for Canadian trade, have written home two interesting letters on their observations.

They write their first letter from Bermuda. That colony has been enjoying general prosperity, and its imports are about $2,000,000 annually. Of this trade in 1900, $520,000 went to Great Britain, $1,250,000 to the United States and $155,000 to Canada. In the figures for 1901, which are about the same, the Dominion had the best of it in box material, sending 274,425 ft., as to 11,700 ft. from the United States. Of butter, the United States has the largest share of the trade, exporting to those islands 124 tons, as compared with 38 tons from Canada. The Bermudas import 51 tons of United States cheese and 30 tons of the Canadian product.

In flour the imports were 2,682 barrels from Canada, and 26,648 from the Republic. Canada has about half of their cattle feed imports, but her share of the canned goods trade is very small. The lumber trade of that colony with the United States in 1901 amounted to 2,813 663 feet, as compared with 464,970 feet with the Dominion. Importers desire to be placed in communication with Canadian mills for doors, sashes and building material. The best way to work up trade would be to have a resident general agent of ability, who might be paid by commission.

Mr. Stewart wrote the second letter from the Island of St. Lucia, where the condition of affairs are about the same.

The figures for 1901 include the following: Bacon and hams, United States, 23,480 lb.; Great Britain, 3,938 lb.; Canada, 429 lb. Beef and pork, salted, United States, 294 000 lbs.; Great Britain, 204 lb.; Canada, 411 lb. Biscuits, Great Britain, 11,784 lbs.; United States, 11,456 lb.; Canada, nil. Butter, United States, 4,112 lb.; Great Britain, 4 716 lb.; France, 6,000 lb.; Canada, 18,035 lb. Cheese, United States, 17,000 lb.; Great Britain, 382 lb.; Canada, 11,000 lbs. Flour, United States, 17,139 barrels; Canada, 92 barrels. Lumber, United States, 1,399,000 ft.; Canada, 64,000 ft.

It is pointed out that much could be done by Canada with a little effort to greatly increase trade in these lines, for these islands are anxious to trade with Great Britain and their sister colonies.

The quality of the cheese from Canada has not been always as good as it might be, although there has been a considerable increase in the quantity shipped. Up till now butter has usually been sent in tightly sealed tins, but one Canadian manufacturer is experimenting with the butter put up in glass fruit jars.

THE HERRING FISHERY.

There have been, to date, 13 American vessels at Woody and Sound Is., P.B., for frozen herring. Of that number, five have left loaded, and several others could remain no longer, so departed with part cargoes. Netmen have shared as high as $70 each. Some of the seine crews did remarkably well, making as much as $170 per man. There were fewer fishermen engaged this season than for many years past, and on that account those who had nets were very successful. Some of the old fishermen are of opinion that the use of purse seines should be permitted. If such were in use this year, every vessel that wanted herring could load, as there were never so many fish seen in the bay before. There is also a strong feeling among those engaged in this industry that traps might, without endangering the fishery, be used. It would be in no way disastrous to the supply of herring, as, when trapped, they need not be taken from the water except as required, and in small quantities to suit all. This would also, these people contend, give them a supply of bait in the spring when most needed for codfishery. One man forcibly puts it that the herring are sent in the bay by Providence. The Americans come with their gold, but the fishermen are prevented from securing either fish or gold when sent to their doors. They purpose petitioning their representatives in the matter of herring traps at an early date.—Herald, St. John's, Nfld., February 28.

GRAIN SHIPMENTS.

In the House of Commons on Thursday, Dr. Sproule was told by Mr. Paterson that during the year 1901 the number of bushels of grain or other seeds shipped from various ports was:

	Bushels.
Depot Harbor	17,524
Midland	7,840,546
Collingwood	222,000
Meaford	1,447,222
Owen Sound	1,576 527
Sarnia	5,624,520
Goderich	2,665,420

During the same year 143,262 barrels of flour were shipped from Depot Harbor, 13,963 barrels from Owen Sound, and 297,669 barrels from Sarnia.

RICE CROP IN THE STATES.

The coming rice crop, it is estimated, will amount to about 3,000,000 sacks in Louisiana and Texas. Texas next year will more than double her acreage and planters say should raise fully 2,000,000 sacks. Louisiana will also increase her acreage to some extent, the most of which will be along the river, as rice irrigated from the Mississippi is of a much finer quality than that grown in the south-western part of Louisiana and Texas.

At present there are about thirty-five mills in operation in Louisiana, and there will be about twenty new mills erected in Louisiana and Texas, the majority of which will be in Texas, for the milling of the coming crop. There are eleven mills in the city of New Orleans alone.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means

and that also means

Which is packed in

KEEN'S

D.S.F.

SQUARE TINS.

Current Market Quotations for Proprietary Articles

March 14, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

BOECKH BROS & COMPANY

	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
" smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz.

Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in ½s)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛s 36c. per lb.
" ⅛s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caraccas, ¼'s, 5-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25

Chocolate—	per lb.
Queen's Dessert, ⅛'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	17 00
Roquefort—Large size, per doz.	2 40
Smal size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co.' Limited, Toronto. C. O. Beaudemin & Fils, Montreal

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corksorews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anoho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F. 1 55	1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 20
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz	$1 00
7-lb. wood palls, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 20
7-lb pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

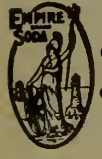
A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SODA.—COW BRAND.

Case of 1 lbs containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ¼ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.



EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, 60 bars, per grs., $10.20.
Maypole Soap, black per grs., $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

Write for prices.

STARCH

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's.....	$5.00
½ Cases, 32 pkgs. 24's.....	2.50
Packages 10c. each.	

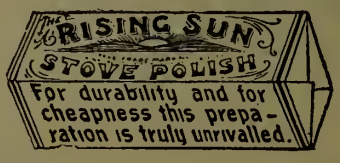
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross ..	4 80
" 6—3 dozen in case " " ..	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross lots	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

TEAS.

SALADA CEYLON.

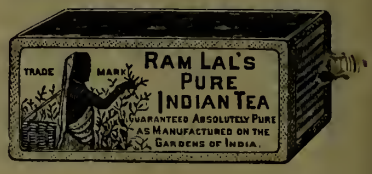
	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s.....	0 36	0 50
Gold Label ½s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages. black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25



Cases each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 12 (½-lbs	....	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS

Blue Label, s.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.....	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3⅓s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)...	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited

Montreal. Toronto.

Refrigerators

BUY

EUREKA

it is the best.

WHY?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

54 Noble St. Toronto

This cut represents No. 13.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

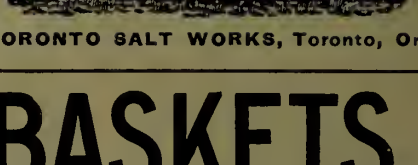
NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE



TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

SEND FOR CATALOG AND TRADE DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.
Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

"Empire" Soda

BEST FOR BAKING,

Best for Your Customer, therefore Best for You.

WINN & HOLLAND,

MONTREAL, QUE.

SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY
MONTREAL

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen	Large Hen	12 in box	.. Sell	5c each	..	$3.60
12 "	Duck	12 "	.. "	15c. pair	..	10.80
12 "	Goose	6 "	.. "	10c. each	..	14.40
6 "	Ostrich	6 "	.. "	25c. pair	..	9.00
6 "	Large Ostrich	3 "	.. "	15c. each	..	10.80
6 "	Giganticus	3 "	.. "	20c. each	..	14.40

Sells for..... $63.00
Costs you..... 42.00
YOUR PROFIT.. $21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

EVERY POUND
—OF—
WETHEY'S CONDENSED MINCE MEAT

is made from the choicest fruits, meats and spices obtainable. It is honestly described, **Pure, Wholesome, Clean** and **Delicious.** Every reliable dealer is glad to sell Wethey's Condensed Mince Meat. No honest dealer ever says he has anything else as good.

For Sale By All Wholesale Grocers.

J. H. WETHEY, LIMITED
MANUFACTURER
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. **Offices Throughout the Civilized World.**
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

—OFFICES IN CANADA—

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.
'WELLINGTON'
KNIFE POLISH

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, MARCH 21, 1902 NO. 12

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

Superstition

Never kept a woman from taking thirteen for a dozen—she's too shrewd for that.

Nor will she risk the keeping qualities and flavor of Pickles and Sauces by using vinegar of questionable quality—**if better can be got.**

"Imperial" White Wine

IS THE HIGHEST GRADE VINEGAR MANUFACTURED.

It's delightfully clear, sparkling, fine smooth flavor, uniform and full strength. Endorsed by manufacturers of first-class pickles. "Imperial" is just the vinegar to make trade and profit for you.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
AMERICAN OFFICES:
New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.
Specimen Copies Free on Application.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes, Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

MacUrquarht's Worcester Sauce

is a rich, full-bodied Sauce that is brewed with the utmost care and allowed to mature for many months before it is bottled. It is not shipped from England in bulk, but bottled there where it is brewed.

Most economical because so much stronger than the cheap, thin, watery Sauces of commerce. Aids digestion, increases the appetite. And it is very profitable to handle!

Wheat Marrow.

A steady seller all the year round. The "totally different" Cereal Food that is making such great strides in popular favor. More quickly prepared and can be used in more different ways than any other. Made from the glutinous portions of the choicest Winter Wheat.

A builder-up of weakened tissue. Easily digested. Sterilized. The one Breakfast Food that is in a class by itself. A steady seller!

Leading Wholesalers sell both the above.

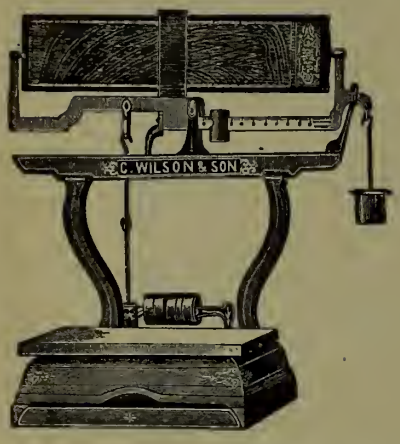
A. P. TIPPET & CO., Ag'ts.,

Montreal. Toronto.

RIGHT IN IT, TOO.

We want your attention once again to that Vinegar question. Tired of listening, no doubt, but the season is coming on and that is why you hear so much about it. Just recently we made the most unique arrangements you could imagine. Don't want to tell you just now, that would be too public, but our travellers are loaded with Vinegar, and can really do better for you than anyone else. Our promise is to give you stuff that will test with the best known brands, and at much less money. We guarantee every pint sent out, and you simply save money.

JOHN SLOAN & CO., - TORONTO.



FALSE ECONOMY

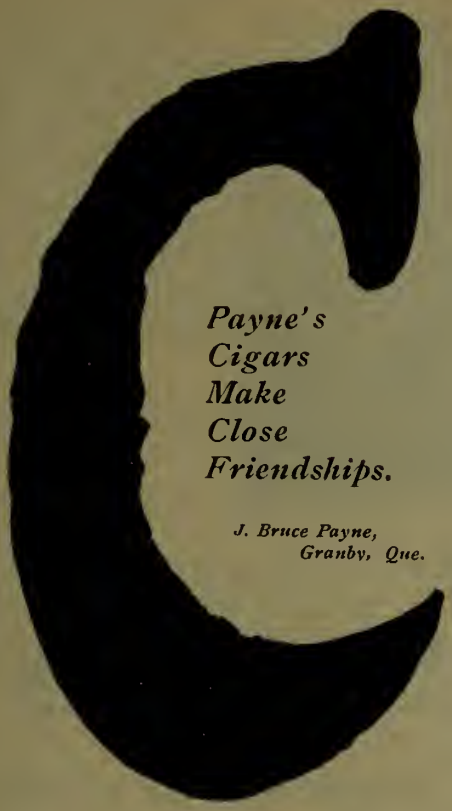
To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

C. WILSON & SON,

69 Esplanade St. East, TORONTO, ONT.

Pure Gold Baking Powder

is the one good all-Canadian thing which has stood the test of time against all fast and furious outside competition. It is here to stay. It has undoubted merit. It has hosts of friends. It is a pure thing. It has a reasonable price for its purity. It has a good profit for you. Why not stand by your own Canadian goods?



Payne's Cigars Make Close Friendships.

J. Bruce Payne, Granby, Que.

Call For Catsup "Sterling" Brand

Like all "Sterling" brand goods "Sterling" brand catsup is in popular demand with the best grocers. Well to make sure that you are stocked with this particular line of catsup — and with all "Sterling" goods. They add prestige to your trade. —Ask your wholesaler for —quotations or write us —direct.

T. A. LYTLE & CO.,

124-128 Richmond St. West,

TORONTO

Certainly It Pays.

Pays every time to advertise the goods, which deserve an ad like this, clipped from The St. Catharines Evening Star, February 26th.

Tillson's Goods are Standard Quality

It is nothing unusual to hear travellers who may be selling other cereals than Tillson's say: "It is as good as Tillson's." Of course that places Tillson's at the head, and it should be. Tillson's good are sold in bulk only. Place an order for some of these on Thursday:

—Pan-Dried Rolled Oats, 5½ pounds for.. .20
—Molina Rolled Wheat, 3½ pounds for.... .15
—Wheatlets or Wheat Farina, 3½ pounds for..... 15
—Old Fashioned Buckwheat Flour, three pounds for..... .10
—Gold Dust Cornmeal, four pounds for.... .10
—Graham Flour, four pounds for..... .10

GROCERY DEPARTMENT

American Bazaar

THE VALUE OF

GOOD IMPRESSIONS

spread around of a dealer's stock and store is recognized by every grocer. Selling the best tea on the market can secure for any dealer a good impression of his stock. The exceptionally excelling **flavor, purity, invigorating qualities, wholesomeness** and **cleanliness** of

JAPAN TEA

never fail to create a favorable and lasting impression upon the mind of the purchaser. These are a few of the factors to which can be attributed the well-established and permanent popularity of **JAPAN TEA** and which lead people to ask for it again and again. Commendation for any article voluntarily spread around is the most valuable advertisement any article can secure, and the kind of advertising **JAPAN TEA** can always command. Sell **JAPAN TEA** and obtain the free advertising consequential upon its sale.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

The woman who buys

IVORY GLOSS STARCH

helps to spread the story of its merit. In this way it acts as a good advertising medium for the dealer handling it, for the purchaser of such a high-class article is certain to speak well of the dealer selling it.

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED,

PORT CREDIT, ONT.

ENTERPRISE on an article is a

Guarantee of QUALITY

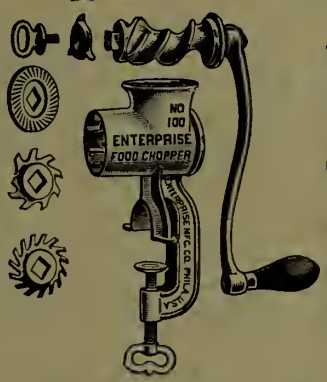
ENTERPRISE

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50



FOOD CHOPPERS

Four Knives with each Machine

No. 100, *chops 2 lbs. per minute,* **$1.50**
No. 300, *chops 3 lbs. per minute,* **$2.25**

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE *Order through your Jobber*

Cherry Stoners

5 Sizes & Styles

No. 1, $7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, $1 25 to $00.00

No. 2½, $4 75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch, 105 Front Street

DIXON'S CARBURET OF IRON STOVE POLISH

A SURE MONEY-MAKER.

Guarantees a **good margin of profit** to the merchant and **complete satisfaction** to the housekeeper. The lustrous, lasting polish given by Dixon's is unequalled. Used on the critical American market for over fifty years. Dozen packages, ½-gross boxes. It pays to investigate a good thing like this.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

SOME MERCHANTS' EXPERIENCE.

Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it **and stop right there!**

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. **But she will never sit down on a cold one, either.**

Now, some merchants have had hard experiences lately with coupon hooks that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon hook is until you have tried either Allison's Coupon Books or Allison's Coupon *Pass* Books. Both are good; one hook suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our hooks are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is itself a guarantee of perfection.

For Sale in Canada by: **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, *Indianapolis, Indiana.***

THE PULP INDUSTRY IN CANADA.

A Paper Read by Mr. D. Lorne McGibbon, Manager of the Laurentide Pulp Co., Before the Canadian Forestry Association.

AS you are all probably aware, pulp, whilst being a manufactured article from pulp wood, is still only a basis of raw material for the manufacture of paper. The two principal grades of pulp in use to-day are mechanical or ground wood pulp, and chemical or sulphite pulp. Mechanical or ground wood pulp is almost explained by its name, as the process of manufacture is very simple, consisting principally of grinding wood into pulp. Chemical or sulphite pulp is a much more intricate process of manufacture, and consists in treating the wood by chemical process, and thus separating the fibres of the wood by the extraction of resinous material. In the manufacture of paper 70 to 75 per cent. of the pulp used is mechanical, and the balance, 25 to 30 per cent., is chemical. Paper made altogether from mechanical pulp would not be satisfactory for newspaper or any of the finer grades, as the fibres of the pulp are too short to give the paper sufficient strength, so that it is necessary to use a proportion of sulphite pulp, which, by its process of manufacture, retains the long fibres of the wood, and thus gives the strength to the paper.

THE FIRST CONSIDERATION.

The first consideration, therefore, to the manufacturer of pulp is his raw material and power. An enormous quantity of water-power, on account of its cheapness, is necessary for the manufacture of mechanical pulp, and, therefore, it is usual for a pulp manufacturer to locate his mill at a point where there is good water-power and where his source of supply of pulp wood is close at hand. A pulp manufacturer, having his water-power assured and his source of supply of pulp wood for his raw material located, then figures on the quantity of raw material he will require for a season's operations. For the manufacture of a ton of mechanical pulp it takes a trifle over a cord of spruce wood. If, therefore, the pulp manufacturer has a capacity of so many tons of each kind of pulp per day, it is very easy for him to figure the exact amount of pulp wood he will require for the operation of his mills for a year. If he should have his own limits, his first step in procuring his pulp wood is to know exactly what his limits consist of and the amount of available spruce logs that are contained in same. As the Government regulate the size of a tree to be cut, he must, therefore, only figure on cutting trees in accordance with these regulations. In the case of The Laurentide Pulp Co., owning such a large area of timber limits, we have found it more practicable to divide these limits into three districts, having a superintendent over each district. We have also found it much more practicable for each of these superintendents, by giving his whole time and attention to his district, to become thoroughly acquainted with all rivers, streams and lakes in same, and where the best points are to procure logs to advantage, rather than have one or two men for the entire limits, which, by their large area, would only permit them, to say the least, to have a superficial knowledge of it all.

CONTRACT SYSTEM BAD.

Having, then, determined the quantity of pulp wood to get out in a season, and having your limits divided into districts, with a man thoroughly familiar with the conditions of each district, you determine the quantity you will get from each district. As a pulp manufacturer wants to insure a uniform cost of his raw material for years, it is, therefore, bad policy for him to attempt to pick out the easiest spots to get pulp wood one year, and leave the hardest and more expensive places for a following year. Under the circumstances it is necessary for him to average this up, taking some of the expensive wood each year, so as not to leave it all for future operations. It is the policy of most pulp manufacturers to procure their pulp wood, or, at least, a large portion of it, by letting contracts to jobbers or contractors. This to my mind is a very cheap way to procure pulp wood, but from my experience the results of this method are but temporary. It has been the practice in the past to allot a certain territory to a contractor, and give him a contract for a certain number of logs. As far as I can learn, the territory allotted to a jobber in the past has been much too large for the quantity of logs that his contract calls for. As a natural consequence this jobber, who has only one aim, viz.: to make money out of his contract, picks out the easiest spots in his territory, and no matter whether there are some large fine spruce logs in his territory that should be cut, but which would cost him a trifle more to get out, he will leave these standing. The following year, therefore, when a contract is let in the same territory a higher price is demanded, owing to the timber being scattered and only the hard places left to lumber in, and it usually ends up with the result that no contractor will go into this territory except at an exorbitant price, and it, therefore, falls to the lot of the pulp manufacturer to establish his own camps, and get out the remaining available logs at a very high cost.

CHEAPER IN THE END.

This point I wish to emphasize more particularly, and that is, when a contract is let for a certain quantity of logs the area of territory should be limited, and so thoroughly explored that it can be cleared systematically of the logs that should be cut. As contractors for logs are more or less of moderate means, and who, if a bad season sets in and a possible loss in fulfilling their contract stares them in the face, either fall far short of their contract or abandon it, it is, therefore, necessary for a pulp manufacturer, in order to be safe regarding his raw material, to establish some of his own camps which will get the logs out no matter what the set-backs are. It has been amply demonstrated that a camp, or camps, operated by a company cannot get logs out as cheaply as a jobber or contractor, at least in the Province of Quebec, where the timber is scattered and the country very mountainous, but the result obtained by operating camps direct are in the long run very much more beneficial than from contractors. The Laurentide Pulp Company, as mentioned before, having such a large territory, and who require such an enormous quantity of pulp wood for the operation of their mills, have found it advisable to employ two inspectors, one for the jobbers or contractors and the other for its own camps. It is the duty of the former inspector to inspect regularly and frequently all jobbers' camps, and to see that these jobbers do not waste the timber nor break the Government regulations. He also sees that

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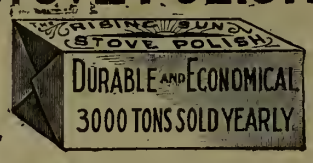

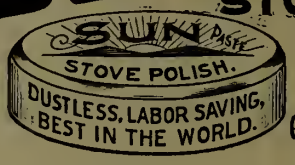

SUN PASTE STOVE POLISH IN TINS
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Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

all logs are stamped and properly culled, and when he finds anything out of the way, he reports it direct to the management of the company. The inspector of the camps acts in a similar capacity, but reports on the general conditions of the camps in addition to the above.

ANOTHER BAD FEATURE.

Another bad feature of giving contracts to jobbers for logs is that it is usual to give a contract for a certain quantity of logs to be of a uniform length. Suppose, for example, that a contract has been let for 50,000 spruce logs 13 ft. in length, 7 in. at the small end and up. A contractor, if he cuts down a tree, will only make from this tree logs of 13 ft. in length, and I have found from personal experience that a large proportion of these trees would permit of another log being cut from 8 to 10 ft. in length, and still not be under 7 in. in diameter at the small end. This part of the tree is just as good for making pulp as anything else, but, as you know, the cost of handling and driving a small log is almost as great as that of a large log, and, if a manufacturer only considers his immediate circumstances and his immediate cost of raw material, he will not bother with these ends of a tree, but, if he considers the fact that his raw material is worth money, and that by leaving these ends of the trees in the woods he is simply throwing away a part of his assets, and in addition to this is enhancing the danger of forest fires, he will, even at a slight extra cost, have them taken to his mills with the larger logs. In the case of a company operating its own camps, this should be done in any case. In the case of the logs being cut for export to the United States, these ends of trees are not considered of any value.

HANDLING OF LOGS

The next step in the cost of raw material is the handling and driving of these logs to the pulp mills, and this is a point I wish to emphasize very particularly. The cost of pulp is determined largely by the quantity produced, as the fixed charges of a pulp manufacturing concern are almost the same, whether a large or smaller quantity of pulp is manufactured. It, therefore, is apparent that a large pulp mill has an advantage over a smaller one, and this refers more particularly to the cost of handling and driving the logs to the mill. As you are all no doubt aware, it costs very little more to drive a larger quantity of logs than a smaller quantity, and therefore if a pulp manufacturer has a larger quantity of logs to handle, it pays him to make permanent improvements on his streams, lakes and rivers, so as to lessen the cost of driving operations as well as to insure the safety of the logs.

The cost of manufacturing pulp is determined largely by the cost of the raw material, viz., pulp wood, and it is natural therefore for a pulp manufacturer to endeavor to obtain his supply of raw material at the very lowest possible cost. In doing this, however, it seems to me that in the past, at least, it was being done at the expense of his prime asset, viz., his pulp wood limits, and he will find that each year his cost will grow greater; whereas, by systematically getting a proportion of expensive wood each year with the cheap wood, and eliminating all source of wastefulness in the cutting of logs, and by making improvements so as to lessen the expense of driving operations, he will, in the long run, make more money and be better off than the manufacturer who simply looks one year ahead.

The raw material, or pulp wood logs, having arrived at the booms in front of the mills, their conversion into pulp is an entirely different business from the logging operations. I do not intend to go into the details of manufacturing pulp wood into pulp, except to say that so far as the pulp wood is concerned, it should be as carefully watched as coal or any article that costs money. I fear, however, that a great deal of waste is incurred in preparing the pulp wood for manufacturing. In the case of the Laurentide Pulp Company, we allow nothing to go to waste, and even if a block of wood should come along with a certain amount of rot in it, instead, as is the usual custom of using it for firewood, the rot or imperfections in the wood are extracted, and the balance used for manufacturing pulp. In Canada there are more mills manufacturing mechanical pulp than anything else, and as this is a comparatively easy matter, and requiring less capital, it is bound to grow considerably. The manufacture of chemical pulp is very much more intricate, entailing more expert labor, and therefore has not grown to the extent of mechanical pulp mills.

EXPORT OF PULP WOOD.

As stated previously, the manufacture of pulp is only a step in the manufacture of paper, and the object of my paper is more for the purpose of showing what Canada is losing by not manufacturing this pulp into the finished product of paper than anything else. As an example of what this means to Canada, we will commence with a cord of wood. We will say, for convenience sake, that a cord of wood is worth $3.50. When this is exported out of the country all the benefit Canada derives from it is the amount of labor expended in cutting this cord of wood, and the stumpage, if any, which is paid the Government.

By converting this cord of wood into mechanical or ground wood pulp, it means an expenditure in Canada of at least $7.00 per cord, for both labor and material, and all of which can be obtained and produced by Canada. By converting a cord of wood into chemical or sulphite pulp it means that an expenditure of at least $15.00 per cord is made for both material and labor. All of this, with the exception of the sulphur, which has to be imported from Sicily, can be produced in Canada. In the conversion of these pulps into paper, it means that a cord of wood, originally costing $3.50, is

BUTTER PLATES.

Get Our Prices, Then

We Will Get Your Order.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**

Each packet will kill more flies than three hundred sheets of sticky paper.

Will be advertised in two hundred and thirty newspapers during the coming Summer.

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Mecca Coffee

is a blend of finest Coffees grown; every Coffee in this famous blend is the highest grade produced in the district shipped from.

MECCA cannot be matched, though, as we learn from the trade, offers to do so are legion. When so accepted by the grocer they turn out disastrously to the buyer who comes back every time to ***MECCA*** more satisfied than ever.

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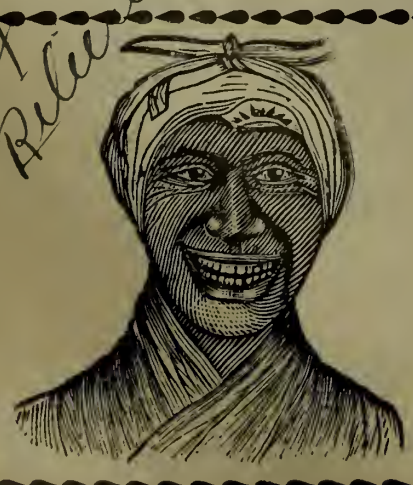
manufactured into a finished product worth about $40.00 per cord, all of which is for material and labor, the most of which could be produced and manufactured in Canada if the business were sufficiently large. At the present time there are over 1,000,000 cords of pulpwood exported to the United States annually, worth, we will say, for convenience sake, $3,500,000 to $4,000,000. If this quantity of 1,000,000 cords of pulpwood was converted into pulp and then into paper in Canada, it would mean that an expenditure for labor and material in Canada would take place of over $30,000,000 annually. For the manufacture of this large quantity of pulp and paper it would require, however, several times this amount for permanent investments in the limits, water power, mills and machinery, and this in itself would mean a huge thing for Canada.

HOW TO ACCOMPLISH IT.

It therefore seems to me that the principal question before the Dominion and Provincial Governments is, first, how to accomplish the manufacture of this large quantity of paper in Canada, and, secondly, how to dispose of it after it is manufactured. At the present time the United States exacts a duty of $6.67 per ton for mechanical or ground wood pulp and $3.33 per ton for chemical or sulphite pulp, and have a duty on news paper that is prohibitive. The effect of this policy is apparent on the surface, as it provides the manufacturers in the United States with their raw material in a partly-manufactured state at a low cost, and prohibits the competition of foreign paper. In addition to this, Canada seems to be the ally and friend of the United States manufacturers, as she allows them to come to Canada and procure their raw material, in the shape of pulp wood, with little, if any, charge, and the United States Government allows it to enter into the United States free of any duty. The effect of this policy on Canadian manufacturers is, to say the least, very unfair. The Canadian manufacturer of both kinds of pulp has to compete with the American manufacturer of both kinds of pulp at a disadvantage by the amount of duty imposed by the United States Government on the pulp. This competition at certain times has been ruinous to the Canadian manufacturer. As an example, during the summer of 1901, the paper market was very dull, and, as a consequence, the amount of pulp consumed by paper manufacturers diminished considerably. The overproduction of pulp in Canada and the United States was very large, and the prices dropped until they reached a point where a loss was incurred. The overproduction was caused absolutely by the American pulp mills that procured their supply of pulp wood from Canada, and, as a consequence, owing to the protective duty the United States pulp manufacturers had, the Canadian pulp manufacturers were obliged to curtail their manufacturing operations until such time as prices reasserted themselves. This state of affairs would not have happened had not Canada allowed her pulp wood to go out of the country for a mere song. As I mentioned before, the over-production of pulp was caused by the pulp manufacturers in the United States, who procured their supply of wood in Canada. If these mills had been out of the market it would not have been necessary for Canadian manufacturers to have curtailed their operations last summer. It is true people say Canada has the world for its markets in pulp and paper, but I am afraid too many people hazard this opinion without giving it the consideration it demands. In England, where our principal market at present for both pulp and paper lies, we have the serious competition of



AUNT JEMIMA'S PANCAKE FLOUR

A specially prepared combination of Wheat, Corn and Rice.
Perfect in quality, absolute in purity, the original pancake flour.
Comes in 2-lb. packages only. Sold by all wholesale grocers.
If yours hasn't it, try the next one.

A. F. MacLaren Imperial Cheese Co , Limited

51 Colborne St., TORONTO.

JAMS

5-lb., 7-lb. Pails and 1-lb. Glass. ALL FRUITS.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, 36 Yonge St., Toronto.

Norway and Sweden, and it is no mean competition. Whilst I do not believe that either Norway or Sweden has as good wood for manufactnring pulp or paper as Canada has, still they have many advantages that we have not, and, as a consequence, they are able to sell their pulp and paper in England at a very low cost, and which Canada is obliged to meet in order to procure business.

SOME FURTHER DIFFICULTIES.

It certainly seems absurd that Canada should allow her pulp wood to be exported from the country for a very slight charge, and that the American manufacturers, who use this wood, do not have any competition in the finished product, paper, from Canada to the United States—but when Canada exports her paper to England or any other foreign country, she not only has to compete against paper and pulp manufactured in Norway and Sweden, but also comes into competition with paper and pulp manufactured in the United States from Canadian wood obtained from Canada almost for nothing. In addition to all this, the Canadian manufacturer to day labors under great difficulties. He has to import from the United States the greater portion of his machinery and the clothing of his paper machines—consisting of felts and wires—which amount to many thousand dollars a year; he has to use coal that is protected by the Canadian Government to the extent of 60c! per ton; he has to import his china clay from England, and the best grindstones also from the same place; he has to bring his sulphur from Sicily, and his chemicals from various countries of the world; he has to employ his expert labor from the United States, and which is controlled by a union which curtails his production, and which union while enforcing this rigidly on Canadian manufacturers, makes exceptions in the United States. We are also handicapped in our export trade during the winter months by the long haul to our winter ports.

WOULD COME TO CANADA.

To sum up the whole matter, it appears very much as if the Canadian Government did not want to increase the manufacture of pulp and paper in Canada, but rather would prefer to supply American manufacturers with their raw material, and be satisfied with a small revenue derived from the same. In conversation with a capitalist in New York two or three weeks ago, and who is largely interested in Canadian timber limits, I used the argument that if Canada prohibited the exportation of pulp wood until such time as the American Government abolished or diminished its duty on pulp and paper, the American manufacturers would in a very short while remove their mills to Canada. This gentlemen, after arguing this point for a long time, said:

"I believe that what you say is correct, but I cannot understand why you, representing a large manufacturing concern should wish to make this fact prominent, as it would only invite competition for the company you represent." My answer to this was, that we would prefer all the competition that would take place, and having the United States market open so us, rather than have less competition and our present markets. In conversation with another United States manufacturer within the last few days, he made the same statement, and from my own personal knowledge I feel quite certain that it would not be long before a certain proportion of the United States manufacturers would be obliged to remove their mills to Canada if they wished to compete with Canadian manufacturers when the United States market was open to them.

It is true that the United States is not wholly dependent upon Canada for its supply of pulp wood, as is evident from ex Governor Powers' remarks at the Paper Trade banquet in New York two or three weeks ago. Ex-Governor Powers made the statement that in Maine alone they had 12,000 square miles of territory, containing 500,000,000 ft. of spruce, and which, in his

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They are Always Good

Sold by all jobbers. Praised by all consumers.

The A. F. MacLaren Imperial Cheese Co., Limited,

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judgment, if properly handled, would be an inexhaustible supply for American paper manufacturers. I do not agree with ex-Governor Powers in this statement, as 500,000,000 ft. of spruce is a mere bagatelle to United States manufacturers of pulp and paper.

FREE TRADE IN PAPER.

In addition to this, the Canadian Government saw fit, a short time ago, to reduce the duty on news paper entering into Canada. The Canadian market is so small that this only interferes with the smaller mills, who are dependent on the Canadian trade for their existence, but it certainly seems unfair that the Canadian Government should do this, as it will enable the United States paper mills, when their production is greater than the demand, to dump their surplus in Canada. As long as the United States have a prohibitive duty on paper, Canada should do the same, but an abolishment of both would be the best.

I ask you also, why is it that American capitalists have to-day invested in Canadian timber limits and Canadian water powers without developing the powers and cutting the limits? Why is it, I say, but to prepare for the time when Canada will come to her senses, and they will be obliged to manufacture in Canada, or otherwise get out of business. These men are not short-sighted, and although they did procure a promise from the Quebec Government that no extra stumpage over and above 25c. per cord would be charged by them for the next ten years, they still feel that it is necessary to look still further ahead than this. I ask you also why is it that the Quebec Government a short while ago raised the stumpage on pulpwood cut from Crown timber limits for export into the United States to $1.90 a cord, thus giving a preference to the Canadian manufacturer of $1.50 per cord, without any advance notice of what their intentions were? Why is it that they reduced this to 65c. per cord, thus reducing the preference in favor of Canadian manufacturers to 25c. per cord? Would it not be better for the Quebec Government, instead of selling its timber limits with a guarantee of this kind, to assist in building up Canadian manufacturers of pulp and paper, and which would necessitate their purchasing further timber limits from the Quebec Government, and in the development of these, the stumpage to the Quebec Government would increase, and be a regular source of revenue, rather than to continue its present policy?

THE GRAND MERE CONCERN.

The Laurentide Pulp Co. to-day manufacture about 100 tons of paper and cardboard per day, 125 tons of ground wood pulp per day, 70 tons of sulphite pulp per day, and cut 10,000,000 or 15,000,000 feet of pine lumber each year. To do this, it has required an investment of nearly $4,000,000, the annual payment in wages of about $1,000,000, and, as a result of this, the town of Grand Mere, wholly and absolutely dependent upon the Laurentide Pulp Co., has sprung into existence, and to-day has a population close on to 5,000. In addition to this, the viliages adjacent to Grand Mere have all grown, and the rural population in the vicinity of Grand Mere is thriving and doing well. Canada could have 20 such mills as these in a short time if she would come to her senses and adopt the proper policy. Would it not be better for Canadians to have a permenent advancement of this kind, even though it did take a few years to obtain?

THE CANADIAN FARMER.

Possibly the question might arise as to the Canadian farmers who dispose of their pulp wood at the present time. These farmers would have a better market with just as good prices as they have at present, if their purchasers were Canadian manufacturers instead of American manufacturers. Whilst on this subject I might make mention of the fact that the so-called farmers of Canada who dispose of their pulp wood to American manufacturers do not deserve all the sympathy and support that one would think. In our own district, I know several instances where these men obtained lots from the Government presumably for settling purposes, but who, when the timber was cleared off, obtained another lot in somebody else's name. These men are doing more to damage Canadian forestry than any one else, and it is the duty of the present Government to give this special attention and see that it is stopped as soon as possible.

Canada has an opportunity to-day to show her wisdom and her foresight. If the Government would take up this question as seriously and as vigorously as the Department of Public Works has taken up the question of river and harbor improvements, we might hope in the near future to see the paper industry of the world centred in Canada. At present Canada is floundering in the dark, and her wideawake competitors are taking advantage of this. Nothing in this world is gained without a struggle, and a struggle cannot take place unless the parties are determined. Canada should be determined to get the most out of her timber assets, and should not fear to take a decided step in this connection. The trouble is that Canadian politicians do not study the question sufficiently, and are too easily swayed by outside influence. I do not say that it would be a wise thing for Canada to always have an export duty on her pulp wood, but I do say that there should be a sufficiently high export duty on pulp wood so as to make it practically prohibitive until such time as the United States Government open their market for the finished product to Canadian manufacturers. This is only fair and just, and I cannot see why any hesitation should take place in adopting it. Canada has an opportunity now which should be taken advantage of. If she does not do so quickly, it simply means that she is not only losing an opportunity, but is losing time that cannot be recalled.

Special Notice to Advertisers.

ON account of Friday, March 28th, being a Statutory Holiday, THE CANADIAN GROCER will be issued one day earlier than usual. Will advertisers kindly note that all advertising copy, instructions for change of matter, etc., must reach us on

MONDAY, MARCH 24th,

in order to take effect?

THE PUBLISHERS.

CANNING FACTORY AT NAPANEE.

A movement is on foot to establish a canning factory at Napanee, Ont. Mr. Miller, who has a factory at Port Hope at present, is offering to remove his establishment from its present location to Napanee, providing his terms are accepted. The cannery complete, including machinery, etc., would cost about $40,000, of which the projector offers to subscribe $21,000; the balance is to be subscribed by leading business men and others interested. On the work of construction being completed, Mr. Miller would require a loan of $5,000 or $10,000, which he will pay back in 10 equal annual instalments without interest, the loan to come from the town or surrounding municipalities. Besides fruit and vegetables; poultry, pork and beans would be canned.

Subscription lists have been opened, and already many influential citizens have subscribed stock, and little difficulty in raising the necessary amount is expected.

EXPORT OF SICILIAN LEMONS.

United States Consul Heingartner writes from Catania, February 15, 1902, as follows: "It is estimated that about 700,000 boxes of the winter crop of lemons remain for export. The quality of the fruit is considered good. Prices, however, are very low, varying from 3.50 lire (65c.) to 5.50 lire ($1.02) a box. A shipment of 300 boxes to the United States was made from this port a few days ago, the first within a year. The freight was 30.4c. a box."

SOMETHING FOR NOTHING.

"FORCE"—THE NEW BREAKFAST FOOD.

"THE WHOLE OF THE WHEAT, SCIENTIFICALLY COMBINED WITH MALT."

A SCHEME BY WHICH YOUR CUSTOMERS CAN GET A 17 CENT PACKAGE FOR 5 CENTS.

For Particulars. SEE OUR TRAVELLERS OR DROP US A POSTAL.
THIS OFFER EXPIRES APRIL 15TH. ORDER BEFORE TOO LATE.

THE EBY, BLAIN CO., LIMITED
WHOLESALE DISTRIBUTORS TORONTO.

THE LICENSING OF PEDLARS.

THE question whether or not pedlars should be granted licenses was the chief subject for discussion at the regular meeting of the grocers' section of the Toronto branch of the Retail Merchants' Association of Canada at their regular meeting, on Wednesday night, March 12, at their headquarters in the Medical Building on Bay street. J. W. Nettleton was in the chair.

That the merchant who paid rent and taxes should not be subjected to competition with the pedlar was the general opinion of those present. The latter usually pays neither license nor taxes, and sometimes is a serious competitor with the merchant who usually contributes the bulk of the taxes.

A distinction, also, it was considered, should be made between the resident and the non-resident pedlar. The former only, it was held, should receive a license; also, pedlars on foot should be charged just as much as those driving wagons. Farmers and hucksters ought also to be compelled to go directly to the market and there dispose of their goods. Some argued that the Transient Traders Act should be enforced.

The above question re the licensing of pedlars is being brought before all the organized branches of the Retail Merchants' Association of Canada.

A BARGAIN IN RAISINS.

Hudon & Orsali, wholesale grocers, St. Paul street, Montreal, are making a special offer this week in Grustan layer raisins at 4c. per lb. These goods are of 1900 crop and are put up in 7, 14 and 28 lb. boxes. Hudon & Orsali state that this is a genuine bargain, and warrant the raisins to be of excellent quality. The announcement of this offer appears on another page.

F. W. FEARMAN CO., Limited

PORK PACKERS AND PROVISION MERCHANTS, CHEESE AND BUTTER DEALERS.

Do not wait till your stock runs out before you order, but give a few days to fill it.

HAMILTON, CANADA.

Office—17 McNab Street North.
Packing House—226-234 Rebecca Street.

DEAR SIR,—

The near approach of EASTER will remind you that this is the opening of the season for this line of food products, and we would remind you that a good beginning goes far toward ensuring a good ending to the season's trading.

We can provide you with our usual selection of ENGLISH BREAKFAST BACON, which holds the highest reputation in this country, bar none.

We can give you something new in the curing of HAMS. We call it "OUR THREE STAR BRAND," and you will be pleased with it.

About LARD—We can only say, try our "STAR BRAND" Pure Lard. You will like it. If you want Lard Compound, we can sell you this also, and of excellent quality. Recent additions to our plant enable us to quote low prices and to give you as good goods as any in the market.

We have also the other various cuts of meats, including Long Clear Bacon, Rolls, Backs, Shoulders, Picnic Hams, Short-cut Pork, etc.

Our Sausage Department is up to date, being equipped with the latest machinery.

There is a large trade to be done in the summer season supplying Cooked Hams, Beef and other meats. Your customers do not want to be bothered with cooking in the hot weather. You will find this a growing trade, and one that will pay you good profits. We can supply you with Cooked Hams, Cooked Beef, Cooked Tongue, Brawn, Beef Bolognas, Ham, Tongue and Chicken, Frankfurter and Fresh Pork Sausage. These should always be ordered to go by express.

In CHEESE and BUTTER (Creamery and Dairy) we have the pick of the factories in Western Ontario, and can give you choice goods at fair prices.

Soliciting the favor of your orders, which will have our prompt attention, we are,

Yours truly, F. W. FEARMAN CO., LIMITED.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, ***it's a staple !*** It is the Salt of highest quality through and through.

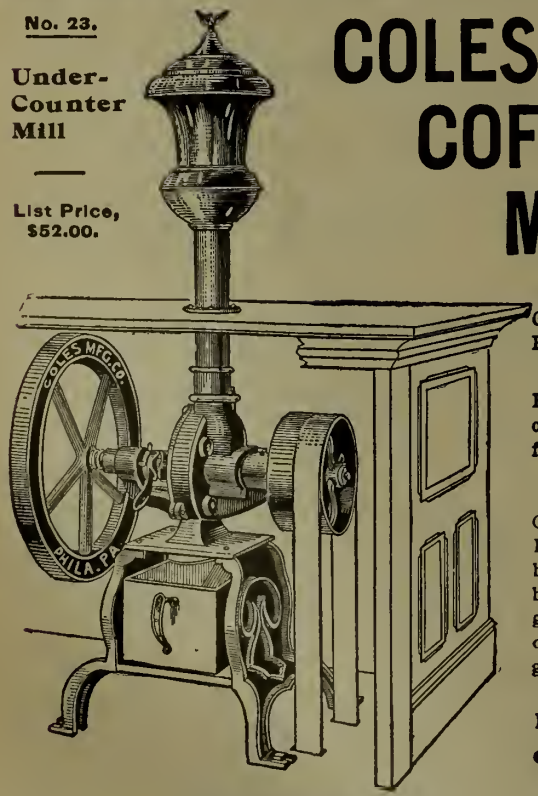
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



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None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

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COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

PICKFORD & BLACK
HALIFAX.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

A LESSON TO EXPORTERS.

THE Canadian commercial agent in Australia, Mr. J. S. Larke, makes a serious complaint against a Canadian furniture manufacturing firm, the name of which, however, is withheld.

It appears that a firm in Sydney, on January 29, 1901, cabled an order to a furniture manufacturing company in Canada. It was not, however, till August 22 following that the shipment left New York, whereas, under ordinary circumstances, the goods should have been in the hands of the purchaser three or four months after the date of the order. One fifth of the money for the goods was paid on or about the date of shipment, and a draft for the other four-fifths was duly honored by the Sydney firm before the furniture arrived at destination. By the time the shipment reached Sydney the new Customs tariff had come into force and the purchaser had to pay duty at the rate of 20 per cent. and 10 per cent. added to the invoice as well, all of which would have been avoided had the goods been shipped within the ordinary time.

But this was not all, for, when the shipment arrived, it was found that the furniture was not such as the sample called for. The chairs, for example, were deficient in a crossbar, and were, in consequence, weaker than the description called for in the order. This deficiency caused the people to whom the importer had sold the goods to refuse to accept them. This, of course, meant additional loss to the importer. And, naturally, he is not disposed to place any more orders with Canadian furniture manufacturers.

The furniture import trade of Australia is one that is growing rapidly, and, therefore, is worth cultivating. We have not the figures giving the imports into all the States of the Commonwealth, but those for New South Wales, Queensland and Victoria aggregated over $1,000,000 in 1900. This is an increase of over 100 per cent. in five years. The imports of these three States during the three years ending 1900 were as follows :

FURNITURE IMPORTS OF THREE STATES.

	1898	1899	1900
New South Wales.	$401,188	$493,636	$550,814
Queensland.....	181,648	233,298	250,599
Victoria.....	124,061	158,497	278,826
Total.....	$506,897	$885,431	$1,080,239

Canada exports a great deal more furniture to Australia than she did in 1896, when only $187 worth was shipped ; but a perusal of the figures appertaining to the trade since then do not give one much cause for gratification, for the simple reason that the trade of 1901 was half that of 1900, and nearly $3,000 less than that of 1898 and 1899. And this dissatisfaction grows upon one when one compares these figures with those relating to the imports of furniture by the three States to which we have already referred.

The following are the exports of Canadian furniture to Australia during the last six years :

OUR FURNITURE EXPORTS TO AUSTRALIA.

1896.....	$ 187
1897.....	7,921
1898.....	23,069
1899.....	23,095
1900.....	44,065
1901.....	20,352

While the subject under discussion chiefly concerns the furniture manufacturers of this country, it does not wholly. Every manufacturer who exports to Australia or any other country is concerned, or at least should be.

Strict attention to instructions, faithful adherence to samples, no unnecessary delay in filling orders, and prompt answering of business communications are essential to the establishing of a successful export trade. It would be better for the general good if those who cannot or will not comply with these essentials were to refrain from trying to do an export trade.

THE MATTER OF DETAILS.

DETAILS are stumbling blocks to many business men. Someone must look after the details if the business is to be made a success, but that someone is not he who has the ordering of them. A vessel is just as likely to reach its destination without a rudder as a business is to be prosperous while the details are ignored. There are a good many business men who so fully realize this that they can trust no one but themselves with the development of them. Where the business is a one-man business this is all right ; but where it is not it is all wrong.

The larger the business the less time has the head of the firm or the head of a department for detail work. His duty is to direct, not to work out the details. His duty is to prepare plans, not to carry them out. The captain of a vessel does not obey his own commands. Neither does the successful captain of industry.

The demands of business to-day are such that there must be someone to think and plan. Those who undertake to develop the details, as well as to plan them, can do neither well. It is thus that they become stumbling blocks in the way of their own business.

The successful captains of industry are the men who plan enterprises and leave the working out of details to others. One has only to recall to mind the men who are to day famous in the commercial world to be convinced of that. It is an art. And to practice it requires about as much thought and planning as does the devising of the schemes themselves.

PROPOSAL TO TAX TRAVELLERS DEFEATED.

AS a good many of our readers are doubtless aware, an agitation has been on foot in Newfoundland for some months having for its object the imposition of a tax of $100 on commercial travellers entering that colony.

On Wednesday we received advices from a private source that the proposition had been defeated at least for a year, and, perhaps, permanently.

This will be of interest to business men in Canada who send travellers to the "Island down by the Sea."

AN UNIQUE IDEA.

AN idea of Hon. Senator Rolland, of The Rolland Paper Co., Montreal, for encouraging the buying of Canadian products has materialized into the form of a notice which the company has printed and sent to several of the large business houses in that city. The following circular accompanies it :

Dear Sir and Fellow-Canadian Manufacturer :

Herewith we send you copies of a notice which we have had posted throughout our paper mills, and with which we anticipate in advance you will be heartily in accord. The time has certainly arrived when Canadians should have confidence in the product of their mills and factories and show it by buying the Canadian make, and we "have taken the bull by the horns," so to speak, and put into practical form the views of the Canadian Manufacturers' Association, hoping that this small self-imposed duty will be met by our fellow-manufacturers in having it posted in their respective factories, and, we have no doubt, that beneficial results will not be long in making themselves felt. Kindly acknowledge receipt and oblige,

Yours patriotically,

THE ROLLAND PAPER CO.

In one corner of the above circular is printed an extract from a report of Hon. W. S. Fielding's speech at the banquet of the Canadian Manufacturers' Association at Montreal, November 6, 1901, in which he said that he did not believe the Canadian people had done their duty in their private purchases to the Canadian manufacturer. It was a misfortune that he still hung on to the old idea that a thing was better if brought from 1,000 miles away. Let each citizen of Canada, in this Coronation year, do something to show that he was loyal to the factories of his country, and would purchase Canadian goods. He hoped that it would be the feeling of every loyal and patriotic Canadian.

The notices, which are intended to be posted on the walls about the buildings, are printed in both French and English, in large black type on heavy paper. They read as follows :

NOTICE TO EMPLOYES.

All employes are requested, in their private purchases, to buy (as much as possible) only goods of Canadian manufacture, which may be told by observing that the name of a Canadian manufacturer is on the goods, or the label "Made in Canada."

Then follow lines for the date and name of the firm whose place it is put up in.

A few of these notices have been sent to manufacturing houses outside of Montreal also. Whether the posting up of these notices will be followed by more purchases of Canadian goods by those who read them or not, it is not possible to say, but the idea is a worthy and practical one. A reminder that there are such things as domestic manufactures and products is all most people need to make them ask for them. The average man, or woman, makes purchases without the least thought of where the goods came from, whereas, if it occurred to them to ask, they would, in many instances, prefer those of our own manufacture.

BUSINESS MEN AND IMMIGRATION.

A RETURN brought down in the House of Commons on Tuesday showed that the 309,327 immigrants who had come to Canada during the last 10 years cost the country on an average $74 per head.

If it be true that every immigrant coming into Canada is worth to the country $1,000, the price was not out of the way. Some of the organized labor bodies are opposed, not only to the expenditure of any money on immigration account, but to immigrants even coming to this country. But the manufacturing and commercial interests are, on the other hand, supporters of a vigorous immigration policy. They want customers.

The chief need of Canada is population, and the best interest of this country calls for a wise and vigorous immigration policy on the part of Dominion and Provincial authorities. The greater the population the smaller relatively will be the cost to manufacturers and merchants to do business. Even self-interest alone, therefore, would seem to urge the business men of this country to support such schemes as are most likely to produce the desideratum.

DECLINE IN BARBADOES MOLASSES.

THE new crop of Barbadoes molasses is quoted at 26c. for 1 to 4 puncheons, a decline of 1c. over the price of the old molasses.

As the combine price applies only to quantities from 1 to 4 puncheons, larger quantities than this are at more or less open terms, and for 5 puncheons or over the new molasses is offered at 24½ to 25c. This, by the way, does not affect the stocks now held here, which still remain at 27c. for single puncheons. But the stock on spot is not large and the present heavy demand is rapidly bringing it within a very small compass.

It is difficult to prognosticate anything in regard to the molasses market, it being one in which importers must always work to a certain extent in the dark, but present indications are that the market for the new crop will tend toward a decline.

CONVICTED OF FRAUD.

CHARLES PLUMB, the Toronto grocer charged with obtaining goods from The Eby, Blain Co., Limited, by fraud, was found guilty by the jury at the Sessions on Tuesday.

The particular nature of the fraud was in giving a false statement of his affairs when obtaining goods on credit from the firm.

Retailers generally will not regret that The Eby, Blain Co. put the matter into the hands of the Crown. Merchants who get goods on false pretences are usually merchants who do not do business on business principles, thus making it difficult, by their unfair methods of competition, for straightforward men to succeed. In prosecuting Plumb, The Eby, Blain Co., therefore, did a service to the trade.

Those who are ready to defraud those from whom they buy are usually also ready to defraud those to whom they sell. It is better, therefore, for all concerned that they should be out of business.

The contract between the Canadian Government and Marconi for the construction by the latter of a wireless telegraph station in Cape Breton was signed on Tuesday. This is the outcome of Marconi being driven out of Newfoundland by the Anglo American Cable Co. and being hospitably welcomed by Canada.

500 TRAVELLERS

Could not represent me in every town or village upon the same day, but through his Majesty's mail you can enter an order with me just as often as it leaves your town. Moreover, your mail order will receive just as prompt attention, and as low prices will be booked, as if you were here in person. I know what class of goods you handle and will guarantee to suit you or take them back at my expense.

My stock is large and the best assorted you can possibly find. **My samples are at your disposition if you only ask for them.**

I quote to-day the two extremes :

The highest, finest and best.

A Beautiful Ceylon Black Tea, hf.-chests, 45c.
" Ceylon Green Tea, - - 25c.
" English Breakfast Black Tea, 45c
" Darjeeling Indian Black Tea, 45c.
" Lapsang Souchong Black Tea, 40c.
" Moyune Gun Powder Tea, 40c.
" Sifted Young Hyson Tea, 40c.
" Early May Japan Tea, - 40c.
" Basket Fired Japan Tea, - 30c.

The lowest, cheapest and not the poorest by any means.

A good common Ping Suey (boxes) **Young Hyson Tea, 14c.**

A good clean, fair leaf Gun Powder Tea, 13½c.

A good natural leaf, strong, bright liquor Japan Tea (150 hf.-chests), **13½c.**

A good sound pungent liquor China Black Tea, 11c.

RETURNED MAR 20 1902 Montreal Office

Premiums, Fancy Tins or Coffee Mills, have had nothing to do in the building up of the reputation of Madam Huot's Coffee. **QUALITY ALONE HAS DONE IT,** and if its sales are increasing every day no other reason can be given than **ITS SUPERIORITY OVER ALL OTHERS.** It is pure, rich, delicious—**THE GEM OF ALL COFFEES**—1-lb. tins, 31c. ; 2-lb. tins, 30c. per lb.

"NECTAR" TEA—The perfection of all black teas in lead packets: 20, 25, 36, 45c.

THE "CONDOR" Japan Tea—remarkable for the high quality of its liquor and the beauty of its leaf. Special lines: "Condor LX,' lead packets, 27½c , retails 40c.; "Condor L," lead packets, 19c., retails 25c.

THE "CONDOR" MUSTARD—the only **absolutely pure**—the best for the table, as well as for medical use : 12-lb. boxes ; ¼-lb. tins, 35c. per lb.; ½-lb., 33c.; 1-lb., 32½c.

THE "OLD CROW" scientific blend of Choice Black Teas, in useful bronzed tins : 17½, 20, 25, 30 and 35c. per lb.; rich, pungent, flavory liquor.

THE "CONDOR" VINEGAR—pure distilled, strong, bright as crystal—can be used by the most delicate stomachs : per gallon, 25c.

THE "OLD CROW" VINEGAR—pure distilled, fine flavor, clear as water from a spring ; 20c. per gallon.

Specialty of High-Class Goods in Teas, Coffees, Spices and Vinegars.

E. D. MARCEAU, 281-285 St. Paul St., Montreal

"LONG TERMS" VERSUS "BEST VALUES."

We have often observed that in buying Teas many dealers pay more attention to a four months' postponement of pay-day on large lots than close values and short datings on small ones. The far-sighted merchant buys **"SALADA" Ceylon Teas** on 30 days, and is enabled to turn over four or five purchases on these terms, while he would be disposing of (one) of the "long-winded transactions."

He makes more money, and holds his customers' trade because fresh tea is good tea.

It's "Wisdom" VERSUS "Folly," that's all.

Japan Teas are losing favor.

"Salada" Ceylon Greens gaining . . . can we tell you the reason why? "A postal inquiry will bring enlightenment."

"SALADA," TORONTO.

LILY WHITE GLOSS STARCH.

The Best Quality.
The Handsomest Appearance.

Put up in 1-lb. Packets and 6-lb. Toy Trunks, and Tins.

The Brantford Starch Works, Limited
BRANTFORD, ONT.

ORANGE MARMALADE

Put up in Glasses, Tumblers, 5-lb. Tins, and 7, 14 and 28-lb. Wood Pails.

NOTHING EASIER TO SELL THIS TIME OF THE YEAR.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, March 20, 1902.

GROCERIES.

THE wholesale grocery trade this week is quiet and lacking in life. The cause of this is generally attributed to be the bad condition of the country roads. Nothing particularly new has developed in any one line of the grocery trade. There is, however, some disposition on the part of wholesalers to advance the price of canned tomatoes. In other kinds of canned goods, the situation is about the same as a week ago. Sugars continue quiet, with prices unchanged. There is a fair movement in syrups and molasses. Rice is in good demand, and there is a fair business being done in tapioca. Coffees continue quiet, with the outside markets fairly steady. In spices, the market is rather easier on pepper, ginger and cloves, while cassia and nutmegs are steady. Teas are quiet, but prices, as a rule, are firm. There is a good business being done in currants, and a further improvement in the demand for Valencia raisins is to be noted. Prunes are meeting with a fair demand. Dates are scarce and rather firmer.

CANNED GOODS.

There has been no material change in the situation since last week. Tomatoes are still strong and at least one wholesale house has advanced its prices 2½c. and is quoting nothing under 92½c. The majority of houses, however, are still quoting 90 and 95c. while for some particular brands as high as 97½c. is asked. There have been some transactions between wholesalers and packers in moderate quantities of canned tomatoes, and wholesalers have also been buying from each other. This emphasizes what we have said in previous issues in regard to the light stocks held by some houses. Peas continue steady in price and stocks in first hands appear to have been pretty well cleaned up. Prices rule at 80c. upward to the retail trade. Canned corn continues weak and stocks heavy, with the ruling price for standard brands 70c. upwards. A good many retailers in Toronto are making a leader of corn just now at 5½c. per tin. At this low price the consumption will, no doubt, be largely increased and thus help to relieve the preseet unsatisfactory condition of the market. Theie is a little inquiry from the retail trade for gallon apples, which are quoted at $2.60 to $2.65 ; 3's are quoted at 90c. to $1. In canned fruits generally trade is just moderate. Wholesale houses are beginning to book orders for later delivery in canned meats, the price of which is steady and unchanged. Canned salmon and other descriptions of canned fish are meeting with a fair Lenten demand. We quote : Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30 ; cohoes, $1.05 to $1.15 according to quality.

COFFEES.

Green Rio coffees are quiet, and very little is being done in mild green coffees.

See pages 33 and 34 for Toronto, Montreal, and St. John prices current.

For roasted coffees the demand is fair. Latest European cable advices in regard to Brazilian coffees are of a more encouraging nature, slight advances have taken place, and the crop movement is gradually decreasing. We quote as follows : Green Rio No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Just a moderate trade is being done. Advices from the outside report that the pepper market is "draggy," lacking in speculation, and slightly easier. The advices also say that no immediate improvement is looked for, on account of the large quantities which have recently been shipped from the East. Ginger is reacting from the extremely high prices which formerly prevailed. This applies particularly to Cochin and African ginger. Cloves are barely holding their own, while nutmegs and cassia are steady.

SUGAR.

There is a little better inquiry, although the movement is still light, both in Canada and the United States. An advance of 1-32c. in the quotation on raw cane sugars, duty paid New York, has taken place, and considerable quantities have been taken by the refineries at this advance for spot or near-by sugars. In regard to sugars for shipment, 3 7-16c. duty paid New York for 96-test centrifugals is being asked, which is also a slight advance. In Europe, beets have declined once more, and are now again at the lowest point on record, namely, 6s. 3d., but at this figure prices are still above the parity of 96 test New York, and even 6s. f.o.b. Hamburg would be above the parity. As long as this condition of affairs exists, American refiners are not likely to buy European beet sugars, but will confine their attention to the cane description. It is thought that the prevailing low price of beet-root sugars may influence the sowings for the new crop. The receipts of raw sugar in the United States last week were heavy, they being 34,500 tons, against meltings of 27,000 tons. The total stock of sugar in the hands of refiners and importers in the United States at the close of last week was 111,013 tons, against 183,231 tons the same time last year. The price of sugar in Canada is without change, granulated still being on the basis of $3.75 f.o.b. Montreal for Acadia, and $3.80 for St. Lawrence and Redpath.

SYRUPS AND MOLASSES.

The demand for both syrups and molasses is fairly good ; in fact, trade has kept up well all this season for both these lines. The ruling quotations are as follows : Corn syrup, 3½ to 3¾c. in bbls. and kegs ; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

RICE AND TAPIOCA.

A good trade is being done in rice and a fair business is reported in tapioca. We quote : B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c. per lb.

TEAS.

The tea trade continues rather quiet, the latest mail advices from London, England, under date of March 7, say that the steadier tone previously noted, which characterized the auction on the previous week, had become more pronounced. Common teas were again slightly dearer, while the bidding generally was of a more animated character. In Ceylon teas the firmer tone was also more apparent. All descriptions were well competed for. The

lower grades were slightly dearer, while medium brokens and fine teas also sold rather better. The average price of Indian tea sold on garden account was 7.45d. against 7.22d. a year ago. The average for Ceylon tea was 7.12d. against 6.51d. a year ago.

FOREIGN DRIED FRUITS.

CURRANTS — The market is without change, being steady, and the wholesalers report a continuance of a fairly good demand. We quote as follows: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c. per lb.

VALENCIA RAISINS—Business continues to improve and the demand may now be said to be fair at 6½ to 6¾c. for selected fruit.

SULTANA RAISINS—There is some inquiry on importation account, but very little business has resulted. There is a fair demand from retailers at 8½ to 12c.

PRUNES—There is just a fair business being done and prices are steady and unchanged. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40 50's, 8¾ to 10c.

DATES—The local market is almost bare as a result of the good demand which has been experienced here lately, and the price of both Sairs and Hallowees now rules at 4½c. It is worthy of note that in London, England, Sairs are quoted 2s. higher than Hallowees, due to the fact that the latter are this year showing poor quality.

FIGS—The demand for tapnet figs continues good at 3¼ to 3½ per lb.

CALIFORNIAN EVAPORATED FRUITS—The demand is fair for apricots and peaches. We quote: Peaches, 11 to 12½c.; apricots, 13 to 17c.

GREEN FRUITS.

As was predicted in last week's GROCER the prices of Californian navel oranges have been advanced, the change being 25c. per case. This is owing to the warm weather necessitating their being packed in ice, and thus making their cost of transportation greater. There has been a shipment of ripe strawberries received from Florida, which sold at 45 to 50c. per quart. Bananas are selling better, and the price for 8-hands has been advanced 25c. Messina lemons are scarcer, and the prices are ranging 25 to 50c. per case higher. Southern cucumbers are more plentiful, and have been reduced 25c. per doz. There has been received a shipment of late Jersey cranberries, which are selling at $8.50 to $9 by the bbl. We quote: Oranges, marmalade, $2.75 to $3 per case; Tangerine or kid glove, $3 to $4 per small box; Floridas $3 to $3.25 per box; Mexicans, $2.50 to $2.75 per box; Californian navels, $3.75 to $4 00 per box; Californian ruby blood oranges, $2.75; Valencias, $4.50 to $5.00 per small case, $5.50 to $6.00 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; late Jerseys, $8 50 to $9; bananas, $1.50 to $2 for firsts, and $1 to $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $2 to $2.25 per doz; Spanish onions, large cases, $3.50; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.50 to $3; Californian celery, $4.50 to $4 95 per case of 8 doz.; Southern tomatoes, $4.50 per case of 6 baskets.

VEGETABLES.

Some mushrooms are being offered at 50c. per lb. There is a fair movement in green onions, rhubarb and radishes. The demand for potatoes is steady, but for cabbage and turnips it is slack. We quote as follows: Green onions, 10 to 15c. per doz.; rhubarb, 75c. to $1.25 per doz.; carrots, parsnips and beets, 50c. per bag; turnips, 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 40 to 75c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The demand has been so brisk as to clear up the surplus stock of last week and stiffen the prices to 14c. per doz.

BEANS—The demand is quiet. Choice hand-picked are worth $1.20 to $1.30, and prime, $1.10 to $1.20 per bush.

HONEY—Trade is fair. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

DRIED AND EVAPORATED APPLES—The demand is beginning to fall off. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The prices are weaker this week, on account of the visible supply seeming to be large. The offerings are free. Potatoes are quoted at 60 to 63c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—There is a good market for dairy prints and rolls of good quality for which 18c. will be paid. As usual the greater portion of the receipts are of poor grade and hard to dispose of, making the market for them dull. We quote as follows: Choice 1-lb. prints, 17 to 18½c.; large rolls, 16 to 18c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 21 to 21½c. per lb.

CHEESE—The local market is firm, with a brisk demand and a small supply. The ruling prices range between 10¾ to 11c. For export, the market continues strong, with large sales reported at 10½ to 10¾c.; 11c. is asked for in some cases, but no sales at that figure have been reported.

POULTRY.

DRESSED POULTRY — There have been practically no receipts of dressed poultry this week, and prices quoted are nominal. We quote: Chickens, 60 to 90c. per pair; ducks, 90c. to $1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 14c.

LIVE POULTRY — The arrivals continue light, and prices are unchanged. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

There is a steady demand for fresh and frozen fish, which will continue until the end of the Lenten season. Next week a shipment of green cod and haddock is due, which will be ready for the Easter trade. Prepared fish are selling moderately. Prices are unchanged. We quote as follows: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c., haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.25 to $6.75 per large pail, or $3.75 per small pail; selects, $4.50 to $5 per pail.

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

EASTER EGGS

Ship to us—for prompt results. Or we will buy f. o. b. State quantity to offer.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
61 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

Easter Fruits

TOMATOES, PINEAPPLES,
STRAWBERRIES, TANGERINES,
BLOOD ORANGES, GRAPE FRUIT,
...BANANAS...

SPECIAL VALUES IN ...
Navel and Valencia ORANGES
Messina Lemons.

CLEMES BROS., TORONTO

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been a decline of 1c. per bushel in Manitoba No. 1 hard and of ½c. in No. 1 and No. 2 Northern wheat, which are now quoted at 86, 82⅛ and 79½ cents, respectively, per bushel via North Bay. The receipts still continue moderate. On the local market the arrivals of all kinds of grain have been light and the prices are unchanged. We quote what is paid on the street: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—The demand continues slack. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3.40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS — Trade still continues to drag in oatmeal and rolled oats, but the prices are firmer. The other lines are steady. We quote: Oatmeal, standard and granulated, in carlots on track here, $4 85; standard rolled oats in carlots on track here, $4 60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100 lb. bbl.; cornmeal, $3 75; split peas, $4 75; pot barley, $4.50, in 196-lb. bbls.

OFF ON A HOLIDAY.

Mr. Albert Hebert, of Hudon, Hebert & Cie., left Montreal on March 8 with his wife and child on a holiday trip to the Southern States. After visiting New York, Richmond, Va., and other points, they went on to St. Augustine, Florida, where they are now stopping. It is partly their intention to stay in Florida for three or four weeks, though no regular plan of the journey has been mapped out. The trip will afford Mr. Hebert a well-earned rest, and it is hoped that it will also benefit Mrs. Hebert's health, which has not been of the best for some time.

THE SUGAR TARIFF.

In his budget speech, on Monday, Hon. W. S. Fielding announced that there would be no change in the duty on sugar, nor would there be any bounty given on beet-sugar produced in Canada. The time, however, during which machinery for beet-sugar factories might be admitted free would be extended one year.

PERSONAL MENTION.

Mr. W. H. Seyler, who has been representing the F. F. Dalley Co., Limited, of Hamilton, in Quebec and the Maritime Provinces, has taken a position with the E. W. Gillett Co., Limited, Toronto. Mr. Seyler will be found in the sample room of the company, where he will be pleased to receive his old friends of the grocery trade.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO ....
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES ....
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN
FOR SALE IN CAR LOTS.

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, - TORONTO

FISH FOR LENTEN SEASON
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE
Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS
I
DISTRIBUTE CARS FROM WINNIPEG.
TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
Write ....

E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, March 20, 1902.

GROCERIES.

TAKING into consideration the adverse weather conditions, bad roads, etc., the week's business in groceries gives some cause for satisfaction. Locally, the market has been characterized by an activity which leaves nothing to be desired, and buying from the country, while confined in a great measure to small orders for immediate delivery, has, nevertheless, been steady and fair. There has been an advance of 20c. per 100 lb. in glucose. The agreement between importers and jobbers of Berger's starch, by which this article was sold at a fixed price, has come to an end, and wholesalers are now at liberty to sell at any price they desire, which has made the starch lower. It is now quoted at 10½ to 11c. per 1-lb. package, and for ¼-lb. package the price is 9¾ to 10c. Evaporated apples are ½c. lower per lb. There has also been a decline in canned French peas, which are now down to $1 per case. In other canned goods there has been practically no change in the situation. The new crop of Barbados molasses is now offered to importers for future delivery at a decline of 1c. for 1 to 4 barrels. This, however, does not affect the stock on hand.

SUGAR.

There has been no further change in the price of sugars. The market remains very weak, and it seems to be the opinion of the trade, to judge by the buying, that further deliveries may be expected. The market is quiet. The only movement comes from the buying of country merchants, who keep up a steady inquiry for small lots. Apart from this demand there is very little doing. Granulated sugar is quoted at $3.80, and yellows from $3.05 to $3.70.

TEAS.

Trade is still quiet, the bad roads being accountable for a very light demand from country buyers. On the local market several sales of some of the cheapest teas are reported at 13c. per lb. this week, but these are of the grade that usually change hands at this time of the year. Black teas are rather stronger, but there has been no noticeable improvement in the demand. It is expected that the spring movement of teas will commence earlier than usual this year, as navigation is likely to commence early in April, and with that there is always a brisk trade done.

SYRUPS.

There is nothing new to report in this line. Syrups continue to be in good demand, and no quotable change has occurred. On corn syrups we quote as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is an active inquiry. Molasses to arrive are quoted at 26c. in quantities of 1 to 4 barrels. Whatever stock is on hand now is still held at 27c., but there is not much of this. Deliveries of the new crop may be expected about May or June. Locally, there has been no change in the situation, and prices on Barbados and other molasses are unchanged at our last week's quotations. These are, for Barbados, in single puncheons, 27c.; Antigua, 24c.; Porto Rico (finest grade), 38 cents.

CANNED GOODS.

There has been a large and steady demand for canned goods throughout the past week, and on all Canadian goods the prices are firm. No change has been made though, except in canned French (imported) peas, which have declined to $1 per case. The demand for canned fruits continues active. In salmon there has been also an active inquiry, but the trade is not up to the standard of last week. Peas are steady at 82½c. to $1.15, according to quality, and corn at 80c. for ordinary stock. Tomatoes are selling well at 90 to 90½c.; gallon apples, $2.70 to $2.80, and 3-lb. apples are nominal at $1. We quote salmon as follows: $1 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

There is a gradual improvement in the demand for spices, and prices are well maintained on all lines. Peppers continue to be the only interesting feature of this market. New York advices state that the broad demand for the general list of spices has had the effect there of absorbing a large part of the small supplies of Singapore black pepper and Singapore and Penang white pepper. Cables from the Straits name much higher figures and there is a decided prospect of very much smaller visible supplies in July and August than were considered probable a month ago. There is no change in prices to report on the local market, and our quotations are as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is nothing new to report; the market remains practically the same, and prices are unchanged on all lines. Our quotations are as follows in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a good demand at steady prices. It is reported that some damage was done to the crop, but it is a little early yet for this to be likely. We quote: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—An active inquiry continues, and as the scarcity becomes more marked, the prices are stiffening. Finest off-stalk is worth 5⅝c.; selected, 6⅜c.; layers, 6¾c.

CANDIED PEELS.—Business is brisk. We quote: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—The demand for Malaga raisins is not large, but the market remains steady. Quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a good movement. Hallowees are worth 4¼ to 4½c.

FIGS.—Both layer and tapnet figs are selling well; the latter, however, are very hard to get. Tapnets sell for $1.20 and layers, $1.15.

CALIFORNIAN RAISINS.—Though the demand for raisins is very light prices remain as firm as ever. Seeded raisins sell for 9¼ to 9½c. per lb.

PRUNES.—Prices show no change here, nor is there likely to be any new price for some little while, as the stocks in wholesalers' hands will be sufficient for the demand for a time yet. The advance in the primary market will tend to keep prices firm here. We quote: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS—The demand for these still continues active, and at steady prices. We quote: Apricots, 14½c.; peaches, 10½c.; pears, 10 cents.

NUTS.

The market is somewhat easier this week. In the foreign markets a reduction of 3d. has taken place on filberts, and 6d. on almonds. Prices, locally, are unchanged. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

The demand is still good for finest quality of butter and prices remain firm. A small amount of fresh-made creamery is on the market at the present time and is selling for 23c. Fall-made still continues to be inquired after, and the price is unchanged at 22 to 22½c. There is a certain amount of creamery seconds on the market, but the demand for it is very

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

WANTED—SITUATION BY EXPERIENCED commercial traveller, young man (28), one having excellent connections with grocery trade in Maritime Provinces; best of references given and correspondence respectfully solicited from reliable parties interested. Address, "Traveller," 132 Plymouth Grove, Montreal. (12)

WANTED—PARTNERSHIP IN AN ESTABlished mercantile business, wholesale or retail, investment up to $20,000. Address, Box 82, Canadian Grocer, Toronto. (12)

WANTED—TO PURCHASE AT RATE ON dollar, general store business stock, $15,000 to $30,000. Box 83, THE GROCER, Toronto. (12)

We Print For Grocers.

All kinds of good printing cheap. **1,000 Good White Business Envelopes** for $1.00. 500 Noteheads, 500 Statements and 500 Envelopes for $2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

WEESE & CO., Jobbers,
54 Yonge St., TORONTO.

Josh Billings said

he didn't care how much a man talked as long as he said it in a few words.

One hour's talk would convince you that Chase & Sanborn's Coffee is the leading fancy coffee of the world, for it is a special selection of the choicest berries grown.

SEAL BRAND
In 1 and 2-lb. Cans only.
(Air-Tight.)

But one minute will tell you the whole story if you will try a single cup. It's worth trying !

CHASE & SANBORN, Importers, Montreal.

The BEST is ALWAYS the CHEAPEST.

Canned Fruits

We are offering the best assortment in Canned Fruits at very low prices.

INCLUDING THE BEST WESTERN BRANDS

Pitted Cherries, Red and White
Plums, Damson and Lombard
Peaches, Yellow and White
Pears, Bartlett and Flemish-Beauty
Red Strawberries, in Syrup and Preserved
Red and Black Raspberries, do.
Pineapple, Whole and Chunks
Blueberries

PRICES ARE RIGHT.
WE ARE SELLERS.

In 2-lb., 3-lb. and gallon tins.

L. CHAPUT, FILS & CIE., Wholesale Importers, MONTREAL

Corks Corks

The rapid growth of our cork business has necessitated the establishment of a branch office in Toronto, to look after our Western business. This office is in charge of Mr. E. J. Murphy, and is located at 87 York Street. We manufacture and import every description of corks for all purposes. It will pay intending purchasers to secure our quotations before placing their orders.

S. H. EWING & SONS,

96 King Street, MONTREAL. 87 York Street, TORONTO.

Telephone Bell Main 65.
" Merchants 522.
Telephone orders have prompt attention.
Telephone Main 204.

but, 9 to 10c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.75 per bbl.; No. 2, $5; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 B.C. salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There has been a decline on all grades of flour, both Manitoba and Ontario, and the market at present is weaker. Manitoba flour is selling fairly well but business in Ontario brands is quiet. Spring wheat patents have declined 10c.; winter wheat patents are 10c. lower; strong bakers', 10 to 30c. lower, and straight rollers, 15c. lower. We quote: Manitoba spring wheat patents, $3.90 to $4.10; winter wheat patents, $3.75 to $4; strong bakers', $3.50 to $3.80; straight rollers, $3.45 to $3.55.

GRAIN.—There is hardly any improvement in the demand for any line this week. Ontario No. 1 spring wheat is quoted at 78 to 78½c. The demand for Manitoba wheat for export is very good, for both future and present shipment. Peas are quiet at 91c.; rye, 64c.; oats, 47c. ex-store; corn, 66 to 67c.; buckwheat, 55½c., middle freights; feed barley, 53 to 54c.

OATMEAL.—A succession of declines in rolled oats has brought the price to $4.75 per barrel, a decline of 25c. In bags, there has been a decline of 17 to 20c., the price now quoted being $2.25 to $2.30.

FEED.—There is a good demand for feed, and the supply being unequal to it, the market has become firmer. Ontario bran, in carlots, sells for $18.50 per ton; shorts, $22.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—There is still a good demand and the market is firm. Receipts are light. Our quotations are now as follows: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9.25; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Evaporated apples are ½c. per lb. lower.

Florida tangerines have dropped 25c. per box.

The fixed price for Berger's starch no longer exists, and jobbers are now quoting 10½ to 11c. per 1-lb. package.

Valencia oranges, 420's, Jumbo, are 25c. higher.

Vinelands sweet potatoes have again advanced 25c.

Barbados molasses, to arrive, are quoted at a decline of 1c. for 1 to 4 barrels.

MERCHANTS OF THREE TOWNS.

Secretary Trowern, of the Retail Merchants' Association of Canada, Toronto, has just returned from an organizing trip through Western Ontario, in which he visited Windsor, St. Thomas and London. Successful meetings of the retail merchants were held at each of these places and they all decided to form branches in affiliation with the Retail Merchants' Association of Canada.

At St. Thomas, besides the meeting for organization, they had a banquet. The officers for the St. Thomas branch are as follows:

President.—E. G. Egan.
1st Vice-President—Mayor Chant.
Secretary—F. A. Lemon.

The Windsor meeting was well attended. The officers for that city are as follows:

President—G. H. Nairne.
1st Vice-President—A. E. Edgar.
2nd Vice-President—Frank Hutton.
Treasurer—R. Patton.
Secretary—B. G. Davis.

In London the merchants were enthusiastic and turned out in good numbers. The officers of the London branch are:

President—T. F. Kingsmill.
1st Vice-President—E. A. Shoebotham.
2nd Vice-President—T. A. Rowat.
Treasurer—John Callard.
Secretary—E. Sutton.

There is no better trade-winner than a good article - Sell your customers

Blue Ribbon Ceylon Tea

address orders to 12 Front St. East - Toronto and they will receive prompt attention

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DANIEL JOHNSON, merchant, Combermere, Ont., has assigned to Robert C. McNab.

Ed. Clarke, grocer, Quebec, has assigned.

Jos. Auseleme Lasalle, fruiterer, Montreal, has assigned.

S. Sevigny, general merchant, St. Flavien, Que., has assigned.

Robert Reid, grocer, Beaver Mills, Ont., has assigned to C. J. Hollands.

Wm. Bennett, general merchant, Calumet, Que., is offering 50c. on the dollar.

Henry A. Modden, general merchant, Sault Ste. Marie, Ont., is offering to compromise.

The creditors of Gilbert Labonte, departmental store, Montreal, have held a meeting.

Walter P. Minsella, grocer, Cornwall, Ont., has assigned to J. A. C. Cameron, Cornwall.

The creditors of Alf. Goulet, general merchant, The Brooke, Ont., had a meeting on March 17.

The creditors of Daniel Johnson, general and lumber merchant, Combermere, Ont., meet to-day.

The demand of assignment made on L. J. Amedee Derome, trader, Montreal, will be contested.

Hermenegilde Charbonneau, trader, Montreal, has assigned and Eugene H. Godin is provisional guardian.

Howard R. Kidd, grocer and provision merchant, Peterboro', Ont., has assigned to R. R. Hall, Peterboro'.

Robert Reid, general merchant, Rainy River, Ont., has assigned to Charles J. Hollands, Fort Frances, Ont.

J. A. Brunet, general merchant, Moose Creek, Ont., has assigned to Daniel Davis; his creditors met on March 20.

Barend J. Stranders, wholesale and retail cigar merchant, Montreal, is an absentee, and a meeting of his creditors will be held to-day.

J. P. Archibald, flour and feed merchant, and grocer, Ingersoll, Ont., has assigned to Richard T. Agar; his creditors meet on March 21st.

James Glanville, general merchant, Bruce Mines, Ont., has assigned to J. H. Glanville, Thessalon, Ont. His creditors meet on March 24.

Wingrave & Co., general merchants, Little Rapids, Ont., have assigned to J. H. Glanville, Thessalon, Ont., and their creditors meet on March 24.

PARTNERSHIPS FORMED AND DISSOLVED.

Marshall & Todd, grocers, Kamloops. B.C., have dissolved.

EVERYBODY who is progressive
KNOWS that

Clark's Canned Meats

Rank as Leaders.
They Reach The Homes!

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON
Wholesale Fruit and Commission Merchants GUELPH, ONT.

In the Soup

H. G. W. TRADE MARK REGISTERED

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" LAMP OIL

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

J. S. Legault & Cie, flour merchants, Montreal, have dissolved.

J. Leveille & Co., tea and coffee merchants, Montreal, have dissolved.

F. W. Mitchell & Co., commission merchants, Victoria, B.C., have dissolved.

McFarland & Brockman, crockery and glassware merchants, Nelson, B.C., have dissolved.

Williams & Gorham, general merchants, Long Reach, N.B., have registered a co-partnership.

Osborne & Huffman, general merchants, Kinburn, Ont., have dissolved. D. E. Osborne continues.

The Delhi Fruit and Vegetable Canning Co., Delhi and Niagara, Ont., have dissolved. W. A. Ferguson continues.

J. McNeil & Co., general merchants, Arcola, N.W.T., have dissolved. J. McEwen retires and Jacob McNeil continues.

SALES MADE AND PENDING.

The assets of J. A. Lasalle, fruiterer, Montreal, are to be sold.

The assets of Hormidas Dufort, grocer, Montreal, have been sold.

Freeman & Dowdle, general merchants, Cannington, Ont., have sold out.

M. Kennedy, general merchant, Embro, Ont., is selling out by auction.

The stock of Black & Ross, general merchants, Thetford Mines, Que., has been sold.

The stock of the estate of The Rublee Fruit Co., Limited, Winnipeg, has been sold.

The assets of Mrs. Geo. E. Champagne, general merchant, Pierreville, Que., have been sold.

The assets of F. J. K. Alexander, general merchant, Little River East, Que., have been sold.

The assets of A. J. Dionne, general merchant, St. Guillaume D' Upton, Que., have been sold.

The assets of F. X. Roy, general merchant, St. Phillip De Nery, Que., were to be sold on March 20.

G. F. Arnold, general merchant, Hensall, Ont., had his stock advertised to be sold by auction on March 19.

The stock of Sussex & Co., general merchants, Bothwell, Ont., were advertised to be sold by auction on March 19.

The assets of M. P. Plouffe, general merchant, Shawville and Ladysmith, Que., were to be sold by auction on March 18.

CHANGES.

Andrew & Son, grocers, London, have sold out to Richard Baker.

Frederick E. Lea, grocer and baker, London, Ont., has old out to —. Bailey.

J. W. Nobles & Son, general merchants, Grafton, Ont., have sold out to R. Lawless & Son.

Archibald Thompson, grocer, Ottawa, is giving up business on May 1.

S. Wray, grocer, London, has sold out to J. B. Wray.

Dufresne & Chaput, grocers, Montreal, have registered.

Bernard & Bernard, millers, Shefford, Que., have registered.

Dubuc & Cie., grocers, etc., Strathcona, Que., have registered.

James Doran, grocer, Grimsby, Ont., is succeeded by E. Johnson.

W. H. May, crockery merchant, London, has sold out to John Field.

M. M. Sundy, general store, Winger, Ont., is succeeded by T. E. Priestman.

D. Trotter & Son, grocers, Amherstburg, Ont., have sold out to Lovegrove & Scratch.

Edward Cunningham, general merchant, Huttonville, Ont., is retiring from business.

Northgrave Bros., grocers, 440 Spadina avenue, Toronto, have sold out to Wm. Allison.

Geo. Soskin, general merchant, Waubaushene, Ont., is opening a branch at Tottenham.

D. F. Knight & Co., general merchants, Gleichen, N.W.T., have sold out to Percy Stockton.

The Ranchers' Supply Co., general merchants, Innisfail, N.W.T., has been succeeded by Geo. W. West.

Mrs. A. Beaudet, grocer and liquor merchant, Ottawa, has disposed of her liquor business.

Wm. Allison, grocer and butcher, Toronto, has been succeeded at 146 Spadina avenue by Albert Knott.

Swain & Clark, general merchants, Grand View, N. W. T., are opening a branch at Boggey Creek.

David Logan and Ashton Munroe have registered as grocers at Pictou, Que., under the style of D. Logan & Co.

Louis Lamoureux, grocer and butcher, Montreal, has sold his grocery to F. X. Quevillon.

J. G. Reiner, general merchant, miller, etc., Wellesley, Ont., has sold out his flour mill to The Tavistock Milling Co., Limited, who take possession on April 8.

FIRES.

S. Goldstein, general merchant, Makinak, Man., was burned out.

F. E. Algar & Co., general merchants, Ponoka, N.W.T., were burned out.

L. B. Matusch, general merchant, Ponoka, N.W.T., was burned out.

The Hudson's Bay Co.'s general store at Shoal Lake, Man., was burned out.

DEATHS.

D. Mehaney, general merchant, Russell, Ont., is dead.

Milton Dayton, general merchant, Edmundston, N.B., is dead.

CANADIAN AGENCIES WANTED BY AN ENGLISH HOUSE.

A reliable London Importer and Commission Agent desires to get in touch with Canadian exporters of lines suitable to the general grocery trades, with a view of becoming English representative of Canadian houses, canned goods, jams, jellies, etc., being amongst the lines especially desired. Highest references and guarantees.

E. W. Hughes, 24 Bartletts' Buildings,
Holdborn Circus, E.C., London.

SEED CORN

FIELD VARIETIES ONLY.

ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

BUY

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

The THISTLE Brand
ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.
GUARANTEED SECOND TO NONE.
BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT
AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. KENT BAKED BEANS show best when the can is opened. They please the consumer. Delivered in 5-case lots, 90c. per doz.—Retail 10c.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

WINNIPEG, March 17, 1902.

BUSINESS has been in good shape all week, and shows many signs of genuine spring trade. The heavy blizzard of the past two days will probably be winter's parting gift, and steady, fine weather may be looked for from this on.

SUGAR--Sugars promise soon to be "out of sight." Granulated has dropped to $4.75, and bright yellow to $4.05. Trade is not specially active.

CANNED GOODS—An advance of 10 to 15 per cent. has been made on all lines of tinned meats on this market. The advance of tomatoes noted last week is now general, but trade continues good, and, in fact, better than when these goods were at lower prices.

EVAPORATED AND DRIED FRUITS—Trade is steady in these lines, and, although no advance has occurred during the week, the tone of the market is firm, and in many lines shows a tendency to advance.

FISH—The Lenten trade, so far as jobbers are concerned, is now about over. The warm weather of the early part of the week has had a bad effect on frozen stock, which will be cleared out as speedily as possible.

CURED MEATS — There are no large stocks in the city.

BUTTER—Supply is still very short, and no indications of immediate improvement. Contrary to expectations, the mild weather of the earlier part of the week brought larger supplies. The demand for fresh-made butter fit for table use is very keen indeed, and merchants are at their wits end to supply it. Butter of second and third grade is plentiful, but there is little or no inquiry for this article. Prices for strictly fresh-made are high and firm, 20 to 21c. being paid by jobbers for the best grades.

CHEESE—The advance in the east has strengthened prices here, but the market is very bare of cheese, and the date of arrival for a new supply has not yet been announced. Price here is 12½c.

EGGS—The glut continues and it remains to be seen whether the present cold and stormy weather will affect the supply. Considerably over 1,000 cases have been received in the city during the week and in consequence the price has slumped. Present quotations are 12½ to 13c. Winnipeg. Fresh case eggs are retailing for 15c. And guaranteed new laid for 20c.

GREEN FRUITS—Market is reviving to a considerable extent especially in the matter of country trade. The first car of bananas is expected early next week. These will sell at about $3. Ben Davis is the only variety of apple now on this market. The price is $6 to $6.50 for this stock. Lemons have dropped to $4.50 per case, but owing to the last advance in California this is not expected to last. Oranges are without change and very firm. Demand is fair.

VEGETABLES—Market is dull and without change of any kind.

FLOUR—The weakening of the wheat market seems to have affected flour, as there has been a 5c. drop this week. This is the first break in flour prices for many weeks. Trade is slow and export trade imited, owing to low prices. Quotations are as follows: Ogilvie's Hungarian Patent, $1 95; Glenora Patent, $1.80; Alberta, $1 60; Manitoba, $1.40; Imperial XXXX, $1.20; Nestor, $1.10; Lake of the Woods Milling Company Five Roses, $1.95; Red Patent, $1.80; Medora, $1 65; XXXX, $1.25; Hudson Bay Hungarian Patent, $1.95; Strong Bakers', $1 80; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $1.95; Home Rule, $1.80; Headingly Hungarian Patent, $1.95; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

POULTRY—The mild weather of the early part of the week brought an increase of supply in freshly dressed poultry. Prices of chickens are 11 to 12½c.; ducks and geese, 10c.; turkeys, 12½ to 14c. Demand for frozen stock is very light.

MILL FEED—The demand, though not large, is steady, and prices are unchanged for the week. Bran, $14.50; shorts, $16.50.

SPELTZ—Demand for this grain for seed is on the increase. An agreement appears to have been arrlved at among holders to drop the price 25. per bush. in order to bring it within the reach of a larger number, and the quotation for this week is 75c. per bush. of 50 lb. One estate is offering some 2,000 bush. this week, and has already had many inquiries.

CEREALS—The market for rolled oats seems to be weaker, although there is no general drop in price. Some houses are quoting a decline of 5c., while others maintain last week's figures, viz.: 80's, $2.35; 40's, $1.15; 20's, 55c.; split peas, $2.85; pot barley, $2.45; pearl barley, $3.65; white beans, $1.80.

NOTES.

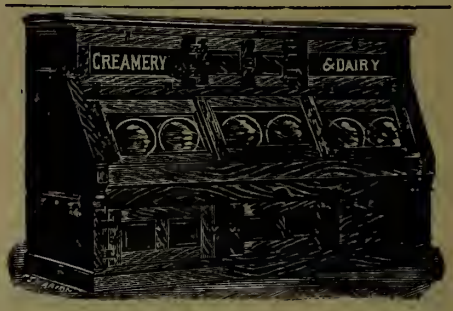
Mr. W. F. Blaine, Canadian manager for The Globe Oil Co., of Toronto, has been in the city for some time past making arrangements for the opening of a Western branch of the company's business. Temporary offices have been secured at No. 5 Nanton Block, and Mr. George W. Campbell has been appointed manager for Winnipeg. Mr. Blaine is leaving for the Coast, and will establish branches at a number of points en route, and will also open offices in the Coast cities. A complete stock of all the goods manufactured by this company will be carried in connection with the Winnipeg office.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable. . . . .

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; Oysters, Haddie, Herrings, etc.

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us i you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Are You One?

Are you one of the merchants who has written me that **Red Rose Tea** does not suit your customers, or are you one of those who has sent a repeat order about every six weeks for nearly a year past?

TO THE FORMER, of whom there are not very many, I can only say I fully appreciate the difficulty of pleasing everybody, but I believe **Red Rose Tea,** if given a fair trial, will suit a very large majority of any merchant's customers. If you haven't confidence in it now, wait until you know more about it. We will do business together some day.

TO THE LATTER, those who have ordered many times and have written such warm words of praise, let me assure you that the quality of **Red Rose Tea** will be fully maintained.

It will be true to its past record. If you are not a customer, I hope you soon will be.

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

Creamery Roll and Tub Butter,
Cheese, Poultry, Beans, Potatoes,
Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

Quality Good.
Weight Full.
480 Sheets to Ream.

That's what can be said of wrapping papers that you buy from these mills. We measure up to expectations in every particular.

CANADA PAPER CO, Limited
TORONTO and MONTREAL

An Important Announcement.

For the balance of this month, we are offering a large quantity of Ceylon and Indian Teas in 80 and 90-lb. Chests from 12½ to 14c. per lb., usual prices from 17 to 18c. It will pay you to take advantage of this opportunity. These teas are good style and cup quality. If you want something special in Early May picked Japan Teas, drop us a card for samples at 16½ to 18c. per lb. We want to get in touch with Grocers and Tea Dealers who are looking for the best values obtainable. **WE HAVE THEM** in all lines of Ceylons, Indians, Japans, Moyune Hysons and Ceylon Greens. Samples submitted upon application. Our sales for "Ferndale" package teas are increasing daily.

The R. & J. H. Simpson Co.
Wholesale Grocers and Tea Importers, GUELPH, ONT.

EPICUREAN CUSTOMERS

If you have any customers with Epicurean tastes—if they are good cooks, advise them to use

Dwight's Cow Brand Baking Soda

The purest, the strongest, the best of all Baking Soda.

FOR SALE BY ALL WHOLESALE GROCERS.

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

GOLD SOAP, TORONTO.

More Than Thirty-Two Years of Progress

SUCH IS THE RECORD OF

Jonas' Flavoring Extracts

A record of which we are justly proud. Prospects for their success in the future bid fair to eclipse all previous years. The secret of their wonderful success is because every purchaser becomes their ardent advocate and friend, because they never fail to give entire satisfaction. Why do they give satisfaction? Their wonderful **PURITY, STRENGTH** and **RICHNESS** are the three principal reasons. They please the dealers' customers, and he is in no small measure benefited by handling such reliable and high-class goods.

Every Known Flavor Manufactured by

HENRI JONAS & CO., Montreal

CURRENT MARKET QUOTATIONS

March 20, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Moutreal, Toronto, St. John, N. B., aud Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers ou the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots aud for prompt pay are geuerally obtainable at lower prices.

All quotatious for staple products are under the direct control of the Editors, who call daily upon all the leadiug houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 18	$0 18½	$ 16	$0 18	$.....	$0 18
" " pound blocks	17	18	17	18	19	20
" tubs, best	15	17	14	15	17	20
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	.....	21	21	21½	22	23
" prints	...	23	22	23	23	24
Cheese, new, per lb	11	11½	10¼	11	10½	11
Eggs, uew laid, per doz	14	15	.....	14	20	24
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	80	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	84½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 50
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.....
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" ½'s	.....	18	18½	23	10	11
" P. & O., ¼'s	20	22½	23	25	23	25
" ½'s	27½	30	33	36	33	35
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 85	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	3 75	4 00	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	2 50	2 75	.....	.....
" Valencias, per case	4 25	5 00	4 50	5 00	4 00	4 50
" Jamaica, per bbl	.....	2 75	2 75	3 00	.....	5 00
" Marmalade	.....	.....	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	6 00	3 50	5 50	.....	
Pineapples, case	.....	.....	.....	4 50	.....	.....
Cucumbers, Southern, per doz	.....	.....	2 25	2 50	.....	.....
Lemons	.....	.....	.....	.....	.....	.....
" California	..	.....	3 25	3 75	...	.....
" Messina, per box	2 50	3 00	2 50	3 25	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	...	3 25	.....	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	5 50	.....	.....
Cranberries, Cape Cod, per bbl	9 50	10 50	9 00	10 00	11 00	11 50
Cranberries, late Jerseys	.....	.....	8 50	9 00	.....	.....
Sweet Potatoes, per bbl	.....	6 00	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 80	.....	3 98	.....	4 00
Granulated, Acadia	.....	3 75	.....	3 93	.....	3 90
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 58	.....	5 00
Extra Ground [cing, bbls.	.....	4 30	.....	4 75	.....	.....
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 70	.....	3 98	.....	.....
Cream	.....	3 55	.....	3 93	.....	.....
Extra bright coffee	.....	3 60	.....	3 83	.....	.....
Bright coffee	.....	3 60	.....	3 73	.....	.....
Bright yellow	.....	3 45	.....	3 73	.....	3 70
No. 3 yellow	.....	3 35	.....	3 53	.....	.....
No. 2 yellow	.....	3 25	.....	3 43	.....	.....
No 1 yellow	.....	3 05	.....	3 23	.....	

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	.....	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 50	.....	2 50	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	82
" " " boiled	.....	85	.....	85	.....	85
Turpentine, single bbls.	.....	67	.....	57	63	68
Benzine, in bbls., per gal	.....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	...	5	50	.....	.....
Barbadoes	.. ..	27	.....	32	25	28
Porto Rico	.....	38	38	42	30	34
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 50	$1 60	$1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. caus	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	15 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. cau	.....	2 75	... ..	2 60	2 50	2 80
Luuch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. cau	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. cau	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. cau	2 40	2 45	.....	2 20	2 25	
Soups aud Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ¼'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5⅜	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	5¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	5¼	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4¼	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¾	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	6½	6½	6¾	5¼	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	5¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8¾	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs ci'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½		12½	.....	.....
Shoulder hams	.....	13	0½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	20 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	.....	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12½
Tubs	.....	11¾	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12½	13

CHRISTIE'S Orange Marsh Mallows

Introduced to our patrons last week, are already in great favor. If you have not tried them, add a tin or box to your next order.

MANUFACTURED BY

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

THE ONLY YEAST WITH CREAM IN IT

GILLETT vs. LUMSDEN.—At last our solicitors have been able to bring this case to a trial. Decision reserved. We trust to be able to report results next week. What a row to create over the word "Cream." Puts us in mind of a story the late Sir John A. Macdonald used to tell of a Jew who was tempted to eat a piece of Sugar-Cured Ham, and, as he came out of the Russell House, Ottawa, was met with a tremendous clap of thunder, when he exclaimed: "What a devil of a row to make over such a small piece of Pork." It was sworn to on our side that we used Cream in the manufacture of Jersey Cream Yeast Cakes. It was sworn to by the plaintiff's side that it was impossible to place Cream in Yeast Cakes, and having bought out over 40 Yeast Factories, know it cannot be used. So we can safely claim that we are the only manufacturers of Yeast Cakes who use Cream in their product. **We do use the finest Cream in our Yeast Cakes. We intend to use Cream in our Yeast Cakes,** whether the brand remains

JERSEY CREAM YEAST CAKES or JERSEY YEAST CAKES.

If you do not sell Jersey Cream Yeast, buy it for your homes, nothing is too good for the average grocer of Canada. You will find the bread made with Jersey Cream Yeast Cakes sweeter than that made with any other.

LUMSDEN BROS.

Proprietors Hamilton Yeast Co.,

9 Front Street East, TORONTO. **82, 84, 86 McNab St. North, HAMILTON, ONT.**

THE ONLY YEAST WITH CREAM IN IT

THE ONLY YEAST WITH CREAM IN IT

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9¾	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	13	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peannts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnnts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeanx walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	....	.....	.....		10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs						
palls, boxes	26	27	28	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" qnarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	28	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4½	5½	5	6
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'lc, per lb., bulk	5	6	.....	7½	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¼	5
Tapioca	3½	4	.....	4	4½	5

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RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
83 Bay Street, TORONTO.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

CRANSTON'S TRADE DUE BILLS.

Will They Benefit Me

1. Yes; by saving you [illegible] losses caused by forgetfulness in making charges when goods are made. (This is an item much larger than most retail dealers have any idea of.)

2. By saving you much valuable time [illegible] going to books and making small charges when goods are purchased. You simply take Due Bills to cover amount of purchase, and as Due Bills are for one cent up the change is instantly made; no more time is consumed than in making change for a cash customer.

3. By saving you all account keeping and bill making and passbook account with customers.

4. By avoiding for you all annoyance of disputed accounts, and practically reducing your credit business to a CASH BASIS, and transfers the risk of credit from storekeeper to customer.

Send for Price List and Samples.

J. K. CRANSTON, Galt.

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .

SILVER DUST MFG. CO., - HAMILTON.

Perhaps there is a fortune for you if you can discover anything better than

James' "Dome"

Lead for polishing stoves. No dust.

"Superior Breakfast Cream"— (CEREAL) Makes the most delicious breakfast porridge, dinner puddings and desserts.

"Superior Gluten Flour"— Makes life worth living to those troubled with impaired digestion, dyspepsia, or diabetes.

HAVE YOU GOT THESE TWO NATURAL FOOD PRODUCTS IN STOCK?

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

THE PROVISION TRADE.

The Markets—A Menace to Canadian Meat—Miscellaneous Notes.

A MENACE TO CANADIAN MEAT.

A REPORT has been received by the Canadian Department of Agriculture from a firm engaged in the shipping of meat from the Dominion to Glasgow that a by-law is about to be passed by that city making it compulsory for the meat of all animals imported from Canada for food purposes to undergo a microscopical examination.

This is a law similar to that enforced by the United States against British and foreign meats. Should it be passed it is feared it would injure the Canadian trade, and so steps are being taken to prevent such action. The Hon. Mr. Fisher has communicated with the Glasgow authorities to ascertain the exact situation and, if it is possible, will try and prevent the passing of this law.

A BUTCHER ASSIGNS.

Joshua Clayton, butcher, 86 and 426 Queen street west, Toronto, made an assignment to E. R. C. Clarkson on March 12. At a meeting of his creditors on Tuesday, March 18, a statement was submitted by the assignee showing liabilities of about $1,500 and assets of about $1,000, consisting of $500 cash and the balance of book debts. The stock had been previously sold and its value is represented by the cash on hand. The assignee was instructed to wind up the estate.

THE PROVISION MARKETS.

TORONTO.

The receipts of dressed hogs are small, but the demand is weak, causing a drop of 25c. per 100 lb. We are quoting Western hogs this week at $7 to $7.25 and Northern at $7.50 per 100 lb. On the local market dressed hogs are dull and 25c. lower. Beef is scarce and has advanced 50c. per 100 lb. all round. On account of the high prices for live lambs on the Buffalo market, where they are quoted at 5½c., the prices here for lambs have advanced 1 to 1½c. per lb. We quote as follows: Dressed hogs, $7.25 to $7.50; beef carcasses, $6.50 to $7.50 per 100 lb.; hind quarters, $7 to $8 per 100 lb.; front quarters, $5 to $6 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 9½ to 10½c. Live hogs: Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4 to $4.50.

In the provision market what promises to be a good season is just opening up for all hog products. The prices are steady and unchanged. Lard is in good demand, and a number of houses have booked orders for future delivery next month, indicating that there is no accumulation of stock. We quote: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

On most lines of provisions the market is quiet. The demand for smoked meats for the Easter trade has continued to grow, and there is at present a good movement at steady prices. The inquiry for pork is not active. Hog products are somewhat easier. Lard, both pure and compound, is in good demand. We quote as follows: Heavy Canadian short cut mess pork, $21 to $21.50; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—The week has brought no change of situation. Supply is short and prices firm. Best city dressed sells at from 7¾ to 8c., country dressed 7 to 7½c.

VEAL—Very small number of calves from district surrounding Winnipeg. Quality is still poor. Prices 7½ to 8½c.

MUTTON—Little demand for frozen and prices are without change, being 7c. for sheep and 8c. for lambs.

DRESSED HOGS—Offerings have been small all week and prices are unchanged at 7½c. off cars here.

CURED MEATS—Demand has been fair throughout the week, and prices have remained unchanged. Hams, sugar-cured and smoked, 13¾c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11¼c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 13c.; backs, 12c.

LARD—The advance noted last week continued, and the market is firm with a good demand. Tierces, 12¼c.; 50 lb. pails, $6.25; 20-lb. pails, $2.60; American ditto, $2.65; 10 lb. tins in cases, $7.80; 5-lb. tins in cases, $7.90; 3-lb. tins in cases, $7.95.

BUTCHERS' CATTLE—Receipts have fallen even below those of last week, and the market is poorly supplied. Prices are correspondingly firm, 4¾c. off cars has been paid for the very best grades and 4 to 4½c. for others. The present storm will, without doubt, further restrict shipments for some days at least.

STOCKERS—Yearlings are worth $14 to $16, and two-year-olds, $18 to $20. These are prices to farmers.

HOGS—Shipments have been slightly larger this week, but still far below requirements. Prices are firm at 6c. for best hogs and 1 to 1½c. lower for unders and covers.

PROVISION NOTES.

W. J. Webb, butcher, Carberry, Man., is out of business.

Joshua Clayton, butcher, Toronto, has assigned to E. R. C. Clarkson.

Bird & Scarse, butchers, Swan River, Man., are succeeded by Scarse & Work.

Cosman & Wetmore, meat merchants, etc., St. John, N.B., have dissolved partnership. George S. Cosman continues.

H. Charbonneau & Cie, provision merchants, Montreal, have assigned. Eugene H. Godwin is provisional guardian.

FOOD PRODUCTS FOR EXHIBITIONS.

Secretary Russell, of the Canadian Manufacturers' Association, last Saturday, March 15, shipped some exhibits for the exhibitions at Wolverhampton and Cork, which open about May 1. The consignment for the London Exhibition was shipped some time ago.

The shipment comprises 15 sacks of fine flour, 20 sacks of oatmeal and cereal foods, 5 or 6 sacks of pot and pearl barley, about 30 cases of fancy cheese, 100 cases of canned meats and 200 cases of canned fruits and vegetables. It is also his intention to secure and ship some cases of honey in a few days.

Established 1873.

FOR YOUR...

EASTER TRADE

our "Maple Leaf" Brand

SMOKED MEATS

will give perfect satisfaction. Order early.

D. GUNN, BROTHERS & CO.

PORK PACKERS

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

CREAM

REGISTERED Bow Park BRANDS

CHEESE

Delicious Flavor! **Attractive Package!**
Fast Seller! **Retails at 10 cents!**

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

There are no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

TESTING THE AGE OF EGGS.

ACCORDING to The Backer und Konditor Zeitung—a German bakers' and confectioners' organ—the age of an egg is now discovered by immersing it in a solution of salt containing, as far as I can gather, about eight ounces to the pint. When the salt has thoroughly dissolved, the egg to be tested is dropped gently into the glass containing the solution. If the egg is only one day old it sinks immediately to the bottom; if three days old it sinks just below the surface only, and from five days and upwards it floats. Another process has just been awarded a medal in Saxony by the National Society of Poultry-breeders, and is described in a German contemporary. It is well known that the air cavity at the blunt end of the egg enlarges as the age of the egg increases. Consequently, if the egg be placed in a solution similar to the one described above, it will have an increasing tendency to float with the long axis vertical. A scale of angles is placed at the back of the vessel, and from the inclination of the egg to the horizontal, the age can be gauged almost to a day. A new laid egg lies horizontally at the bottom of the vessel. When three to five days old the egg raises itself from the horizontal, so that its long axis makes an angle of about 20 deg. with the horizontal. At eight days this angle increases to about 45 deg.; at 14 days it is 60 degs.; at about three weeks it is about 75 deg., whilst after four weeks it stands upright on the pointed end. If the egg is bad or over five weeks old, it floats.

COLD STORAGE ON STEAMERS.

In the House of Commons on Monday, Mr. Smith, of Wentworth, was informed by Mr. Fisher that four steamers have been fitted up with cooling apparatus in the compartments used for carrying perishable products in conformity with the agreement with the Government of Canada. Other steamers are being fitted up in the same way for the trade of 1902. Since last year seven steamers have been fitted up with fans to produce a circulation of fresh air in the compartments in which perishable products are carried.

IMPORTS OF VEGETABLES.

The following return, brought down by Hon. Wm. Paterson in the House of Commons on Friday, shows the quantity of vegetables imported into the ports of Montreal and Toronto, and the Customs duty paid upon them for the years 1900 and 1901:

	1900.		1901.	
	Quan'ty.	Duty.	Quan'y.	Duty.
Melons, number..	54,838	$ 522	42,296	$ 482
Potatoes, bush....	18,078	2,710	6,981	1,047
Sweet potatoes, bu	4,506	450	5,070	507
Fresh tomatoes, bu	2,937	1,145	6,066	2,283
Tomatoes and vegetables canned, lb	71,104	1,066	78,852	1,183
Other vegetables, fresh or salted...	.....	3,139	.....	3,896
Total		$9,022		$9,398

FOUR C's ON WHICH YOU TAKE NO CHANCES.

COWAN'S COCOA — Hygienic and Perfection.

COWAN'S CHOCOLATE — Queen's Dessert, Royal Navy and Perfection.

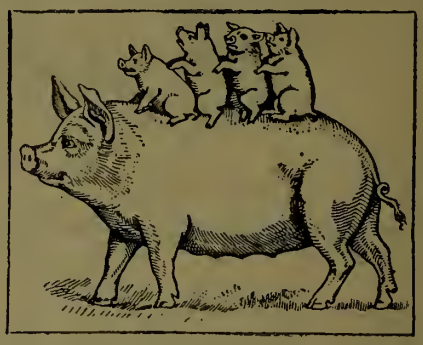
COWAN'S CAKE ICINGS — Chocolate, Pink, Lemon Color and White.

COWANS' CONFECTIONS — Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ARE GUARANTEED ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

TOMAHAWK CANADA



LARD Guaranteed PURE.

BACON and HAMS of the Best Quality.

The Farmers' Co-Operative Packing Co. of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

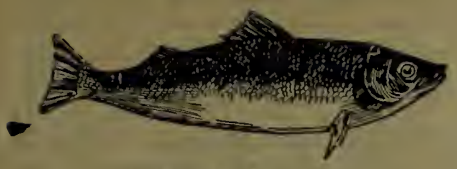
— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

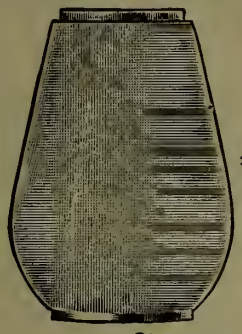
FOR LENT



FRESH EVERY DAY.
All kinds. Prompt shipment. Write or wire orders.
THE M. DOYLE FISH CO.,
The Market. TORONTO.
Established 1852.

SEASON 1902.
Butter Tubs
Order now—ship when required. Best goods—fair price.
WALTER WOODS & CO.
HAMILTON.

Established 1862.
E. THOMPSON & CO.
LIVERPOOL,
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.
We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.
REFERENCE—Canadian Bank of Commerce.
American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast or Jubilee Globes
Aetna or Quaker Flint Chimneys?
Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869
Geo. Stanway & Co.
Brokers and General Commission Merchants
Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO
Correspondence Solicited.

Wheatine
Health Breakfast Food.
Made in Canada.
No Duty or Freight to pay.
Retails 8 pounds for 25 cents.
A Quick Seller and Profitable.
SELLING AGENTS,
WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Eggs and Butter
IN GOOD DEMAND.
Egg Cases Supplied.
Correspondence and Consignments solicited.
Write us for prices on
Lard, Cheese, Jam, and Cooked Prepared Ham
The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"
The
International Mercantile Agency
JANES BUILDING . . . of Toronto
begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.
We will be pleased to quote our rates on application or send one of our representatives to call on you.
Correspondence Solicited
The
International Mercantile Agency
of Toronto

COLLAPSE OF THE U. S. TOMATO COMBINE.

THE N. Y. Journal of Commerce, in a recent issue said :

"It was learned to-day from an apparently reliable source that the proposed tomato packing combine, which it was confidently expected would include the majority of the tomato packers of Maryland, Delaware, and New Jersey has practically fallen through. The proposed consolidation was incorporated under the name of the American Packing Company, with a capitalization of $20,000,000. It is stated that the principal obstacle to the success of the scheme has been the failure to get financial interests of sufficient weight to finance the deal. The committee having this matter in charge, it is stated, failed to obtain the support of Philadelphia and were in New York a day or so ago trying to interest New York capital, but received little or no encouragement. It could not be learned to-day who were the financial interests approached here. It is a matter of surprise to brokerage interests here that the scheme has fallen through, since the options do not expire until April 1 next. In some quarters there is an impression that negotiations may be continued until the options expire, but, in others, there is a feeling that the Philadelphia reports, though unofficial in character, are true enough, and that other influences aside from the lack of financial support have brought about the failure. It is known that many packers identified with the move have been currently reported to be sellers of futures, being led to do so by a lack of confidence in the movement. Sales of futures from packers having given options to the combines are said to have been made with the understanding that business done would be turned over to the combine on the completion of negotiations.

"In this connection private advices from a thoroughly reliable source in Philadelphia state : 'In keeping with our prediction of February 18, published in your valued columns, we were yesterday informed by a representative of the firm, who claimed that they had been appointed selling agents of he packers' trust, that the matter had failed to materialize, or, in other words, that it had fallen through. This information we consider thoroughly reliable, as the firm from whom it emanates were among the prime movers, and struggled hard to make the combine a success. From present indications there will not be sufficient spot tomatoes to last later than June 1, the largest holders of same in this vicinity having stated yesterday that their stock was nearly exhausted. We confidently expect to see standard Delaware and Maryland goods sell at $1.50 per doz. long before new goods are ready for delivery. The market on future standard Delaware and Maryland 3s. is firm at 82½ to 85c., regular f.o.b. shipping points, with a large majority of packers refusing to entertain any business under last-named price. In future gallons nothing obtainable in Maryland and Delaware packed goods under $2.20 regular county, and standard Jerseys at 5c. per doz. more.

"'We think the dissolution of the so-called Packers' Trust will have a tendency to advance prices, for the reason that it was anticipated that the combine, if successful, would name a lower price on futures than any yet made, and now that it is a thing of the past we believe that it will have a tendency to make packers and growers more independent than ever, having nothing to dread in the way of a lower range of prices at the hands of the Trust.'

"Brokers here confidently expect a revival of interest in futures, as many buyers have held off, expecting a lower basis from the combine."

THE BEET-SUGAR BOUNTIES.

Referring to the effect of the removal of the European beet-sugar bounties Willett & Gray in their circular say :

"The concensus of opinion is that as the bounties are not to be abolished until September, 1903, after two crops are marketed, that there will be little, if any, diminution in the enormous production of beet sugars and that low prices will continue for a long time to come. Germany will keep her 400 sugar factories going and will get just enough advantage out of the reduced import duty of 53c. per 100 lb. and the low cost of her labor, and, by reason of her favorable location, to enable her to continue holding the English market, where she has established a large trade for her sugars. Cuba and the British West Indies cannot successfully compete with Germany for the English trade and must look to the United States for a market."

RULING ALARMS APPLE DEALERS.

Mr. Eben James, fruit merchant, has entered an appeal against the fine imposed recently by Magistrate Denison for infringing the Fruit Marks Act passed last year. He points out that 10 bbls. of the apples in question were held in storage, and were not being offered for sale. The other 8 bbls., he claims, had been overfaced, but were rebranded at the other end, and the original brand scraped off, making the branded end, or what applemen understand as a faced end, considerably inferior to the opposite end. Magistrate Denison held that either end of the barrel was the face, but this, Mr. James says, is never admitted by apple dealers.

With regard to the 10 bbls. held in storage, Mr. James holds that until they were offered for sale they were not liable to fine. If the magistrate's ruling is upheld, any large grower packing his fruit for storage in the orchard and intending to subsequently repack for export might be held liable to a fine of $1 per bbl. on the entire pack. In many seasons 100,000 bbls. are stored in Canada, and, in the haste to get them under cover, are packed in a hurry, and, should Col. Denison's decision hold, the business would be a dangerous one.—Mail and Empire.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

March 20, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.	

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
mailer quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 5 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in ns)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½ lb. 36c. per lb.
" " ⅛s. 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c. ½-lb. " 25c. 1-lb. " 50c.

Chocolate— Fry's	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F. 1 55	1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 20
5-lb. tin pails, 3 pails in crate, per lb	0 07
7-lb. wood pails, 6 " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" "Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	$1 20
7-lb. pails and 5 and 7 lb. tins		0 07

PICKLES.

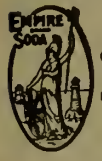
STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.



EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00
Case 96 10-oz. pkts. (60 lb.) per case $3..0

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, per grs. $10.30. black
Maypole Soap, per grs., $15.30. colors
Oriole Soap, per gross $10.20

Glorlola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06¼
No. 1 " " 3-lb. "	0 06¼
Canada Laundry	0 05¼
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05½
Benson's Enamel, per box.....	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07
Canada Pure Corn.....	0 05½
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's.....	$5.00
¼ Cases, 32 pkgs. 24's.....	2.50
Packages 10c. each.	

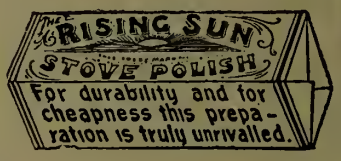
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb, packages, boxes 40 lbs....	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross ..	4 80
" 6—3 dozen in case " " ..	8 40



Per gross

Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retai
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c....		19
" " ½-lb., " " "		0 20
Blue Label, retail at 30c.....		0 22
Green Label " 40c.....		0 28
Red Label " 50c.....		0 35
Orange Label, retail at 60c.....		0 42
Gold Label, " 80c.....		0 55

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan, 1's.....	0 19	0 25

Cases each 60 1-lbs.....	....	0 35
" " 60 ½-lbs.....	....	0 35
" " 30 1-lbs.....		
" " 12 (¼-lbs	....	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS

Blue Label, s.....	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ½'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards	Leader Globe.....	1 40
"	Improved Globe.....	1 50
"	Standard Globe.....	1 65
"	Solid Back Globe.....	1 75
"	Jubilee (perforated)...	1 85
"	Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " " 3 doz. 5c...	1 00
" " " 3 doz. 10c..	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited

Montreal. Toronto.

WESTERN Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - $2,000,000.00
Assets, over - - 2,900,000.00
Annual Income - 3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster Secretary.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

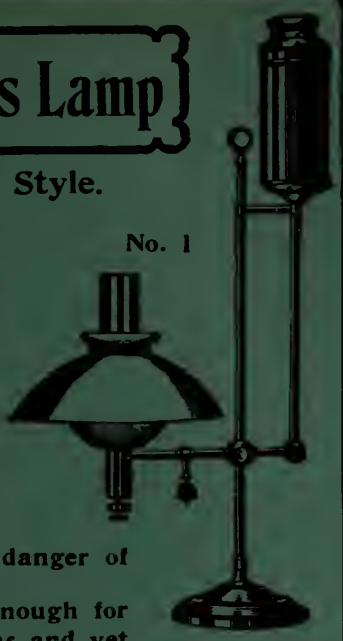
THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.



No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

A few points about "Empire" Soda of Interest to Grocers.

It is being thoroughly advertised to the consumer.
You'll be asked for it.

It is put up in attractive, easily handled packets.
Makes handsome store displays.

Its purity and unvarying strength is unquestioned.
Gives satisfactory results.

It gives you a good profit.
Money in your till.

Lots of other reasons, too.

WINN & HOLLAND,
MONTREAL, QUE.
SOLE AGENTS FOR CANADA.

ADVERTISING in WESTERN CANADA
will be Carefully, Efficiently, and Promptly attended to by
The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to
THE GLEANER CO.,
Limited
"Gleaner" Office, . . .KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE
Telephone Main 1255.
10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6	Dozen	Large Hen	12	in box	Sell 5c each	$3.60
12	"	Duck	12	"	" 15c. pair	10.80
12	"	Goose	6	"	" 10c. each	14.40
6	"	Ostrich	6	"	" 25c. pair	9.00
6	"	Large Ostrich	3	"	" 15c. each	10.80
6	"	Giganticus	3	"	" 20c. each	14.40

Sells for..... $63.00
Costs you..... 42.00
YOUR PROFIT.. $21.00

GOWANS, KENT & CO.
16 Front Street East
Toronto

Sell Wethey's Condensed Mince Meat

Then you sell your customers what they want and they will come back for more.

For sale by all wholesalers.

MANUFACTURED BY

J. H. Wethey, Limited St. Catharines

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.
Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

—OFFICES IN CANADA—

HALIFAX, N.S.	HAMILTON, ONT.	LONDON, ONT.	MONTREAL, QUE.
OTTAWA, ONT.	QUEBEC, QUE.	ST. JOHN, N.B.	TORONTO, ONT.
VANCOUVER, B.C.	VICTORIA, B.C.	WINNIPEG, MAN.	

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO, MARCH 28, 1902 NO. 13

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Tickles the Palate

Pleases the consumer by its delightful, smooth and lasting flavor. There's a certain something that makes it popular—indispensable for table and pickling purposes. That something is

QUALITY.

IMPERIAL is sparkling, clear as crystal, full-flavored and uniform—the high art of vinegar-making realized.

IMPERIAL

The Fittest Survive!

RICE'S

PURE

SALT

For Table or Dairy.

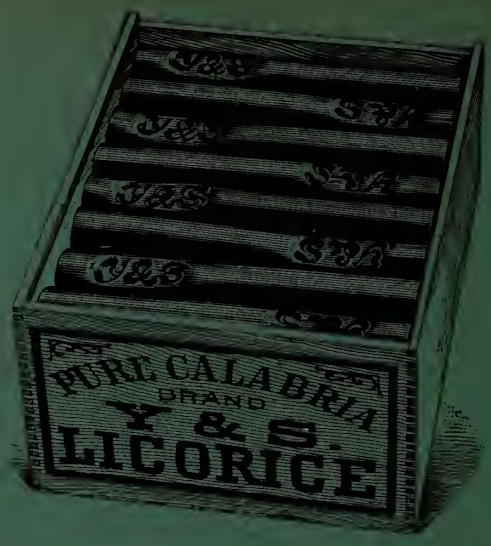
✳

PROPRIETORS:

R. & J. RANSFORD,

Established 1868

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2¼ lb. boxes, Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

Wheat Marrow

Many of your customers are in a rut. They are tired of eating the same Cereal for breakfast day after day and would gladly welcome your suggestion of that "totally different" Cereal Food, "Wheat Marrow," for a change. It *is* different. It yields mental and bodily vigor and strength—even the weakest stomach digests it easily.

Made only from the glutinous portions of the choicest Winter Wheat. Easily prepared and quickly, too—more quickly than any other. Sterilized.

Codou's Macaroni

On the borders of the Black Sea grows that rich, nutty-flavored Wheat used in making that famous Macaroni, "Codou's." No other Wheat yields such white, delicate, tender Macaroni, and that is why "Codou's" keeps in the front rank always. The choice of connoisseurs the world over. The brand of fame, "Codou's."

Sold by leading wholesalers.

A. P. TIPPET & CO., Ag'ts

Montreal **Toronto**

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

GOLD SOAP, TORONTO.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

The

International Mercantile

JANES BUILDING . . . **Agency** of Toronto

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency of Toronto

Coming!

Yes, Spring is coming and with it comes the out-door life that always increases the sale of Cigars. Now, more than ever, should you stock up with the best if you want to hold your trade.

Payne's Cigars

are the same good, honestly-made Cigars that they have always been. The two leaders, the "Pharaoh" 10 cent, and the "Pebble" 5 cent, will win new trade for any grocer no matter what other brands he may have sold. Spring is coming—it's time to stock up.

J. BRUCE PAYNE, MFR.,
Granby, Que.

South Africa Relish

"Sterling" Brand Wins.

A different kind of relish to others — just as our pickles are different to others—because of the degree of care and skill and knowledge that is used in their making—not always common to the manufacture of pickles and relishes.

—You will cultivate the
—best trade of the best
—customers if you select
—"Sterling" brand goods.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

Certainly It Pays.

Pays every time to advertise the goods, which deserve an ad like this, clipped from The St. Catharines Evening Star, February 26th.

Tillson's Goods

are

Standard Quality

It is nothing unusual to hear travellers who may be selling other cereals than Tillson's say: "It is as good as Tillson's." Of course that places Tillson's at the head, and it should be. Tillson's good are sold in bulk only. Place an order for some of these on Thursday:

—Pan-Dried Rolled Oats, 5½ pounds for.. .20
—Molina Rolled Wheat, 3½ pounds for.... .15
—Wheatlets or Wheat Farina, 3½ pounds for..... .15
—Old Fashioned Buckwheat Flour, three pounds for..... .10
—Gold Dust Cornmeal, four pounds for.... .10
—Graham Flour, four pounds for..... .10

GROCERY DEPARTMENT

American Bazaar

Look After The Health

of Your Customers by Selling
and Recommending

JAPAN TEA

People who drink ***Japan Tea*** drink a tea that is unadulterated in any shape or form, and which contains ***no deleterious*** matter injurious to health. They drink the

Sweetest, Mildest, Most Refreshing and Healthiest Tea in the World.

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq., PRESIDENT.

W. D. Matthews, Esq., Frederick Wyld, Esq., VICE-PRESIDENTS.

W. C. MACDONALD, ACTUARY.

J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

IN THE FUTURE

The benefits a dealer derives from selling

IVORY GLOSS STARCH

are in the future as well as in the present —one sale made to-day produces another sale to-morrow, because the combination of pleasing factors found in Ivory Gloss are not found in other starches.

Manufactured by

THE ST. LAWRENCE STARCH CO., LIMITED,

PORT CREDIT, ONT.

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY,** and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them ? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing ; ours don't.

F. R. LALOR CANNING CO., Limited Dunnville, Ont.

DIXON'S CARBURET OF IRON STOVE POLISH

A SURE MONEY-MAKER.

Guarantees a **good margin of profit** to the merchant and **complete satisfaction** to the housekeeper. The lustrous, lasting polish given by Dixon's is unequalled. Used on the critical American market for over fifty years. Dozen packages, ½-gross boxes. It pays to investigate a good thing like this.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

A Two Cent Mistake

Don't amount to much in any business, but the sticking point is that a clerk is just as liable to make a mistake of $2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.

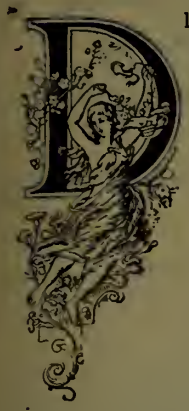
If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.** **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, Indianapolis, Indiana.**

DIRECTNESS AS A BUSINESS QUALIFICATION.



IRECTNESS is a cardinal virtue of the man who succeeds. He does not go over a thing, or around it, but to it and through it. If he calls to see you on business, he does not spend 15 minutes in introducing his subject ; he strikes directly to the heart of it ; he does not waste your time on preliminaries or non-essentials, but proceeds to attend to the business in hand, and, as soon as he finishes—stops.

If there is anything that a successful business or professional man dislikes, it is a man who gets into his private office by "hook or crook," and proceeds to talk about all sorts of things except the one thing for which he called. He inquires after one's health, and the health of one's family, and asks various other questions not pertaining to the business, but does not arrive at his own errand until he has entirely exhausted the patience of his auditor.

Many a man has failed to get a hearing on a worthy and commendable proposition merely because he has bored some capitalist, or impressed him, by his indirection, as being impracticable.

The quality of directness is characteristic of all men of great executive ability, because they value time too much to squander it in useless and meaningless conversation ; it is an indispensable quality of the leader or manager of all large enterprises.

Many a man has gone down to failure because he lacked ability to arrive quickly and effectively at a conclusion. While he was deliberating and balancing and "beating about the bush," the opportunity to save himself passed and the crisis ruined him.

EVERY QUESTION DOES NOT NEED AN ANSWER.

Indirectness has ruined many a rising lawyer. The justices of the Supreme Court of the United States say that it is one of the most difficult things with which they have to contend. Young lawyers, too much impressed with the importance of a Supreme Court appearance, give long introductions, spin out oratory, explain self-evident points, and send forth copias verborum until they weary the court and hurt their own causes. It is not oratorical display, not verbiage, not well-rounded periods, but direct, clean-cut English, that judges want—facts, clearly, briefly, and decisively stated.

It does not matter how much ability, education, influence, or cleverness you may have ; if you lack the art of coming to the point quickly and decisively, of focusing yourself immediately, you can never be very successful.

We know many young men who were graduated with honors from college, and who have always impressed us as youths of great possibilities and great promise ; yet, somehow, they never focus, they never get anywhere ; they are always about to do something ; they are usually just going to come to the point, but fall a little short of it. Men who are well bred, well educated, and superbly equipped, have often disappointed their relatives, their friends, and themselves, simply because they lacked directness or the faculty of focusing their ability upon one point until they burned a hole in it.

A thimbleful of powder, packed behind a ball in a cartridge and fired from a rifle, may penetrate iron or steel and perform great execution ; but a wagonful of powder burned without confinement would hardly stir a feather 20 feet from it. Indirect people flash all their powder in the pan, and never fire the charge or start the ball.

In selecting a boy from a score of applicants, a screwd employer will take the one who gets to his subject directly, states it concisely, with the fewest words, outlines his position briefly and stands or falls by it, and does not bore him by telling of the great things he has accomplished or of what he can do.

Writers, when afflicted with the disease of indirectness, grow redundant. They tire readers with useless description and meaningless verbiage, making them impatient at wading through pages and chapters for the kernel, the point, the purpose. They fail to make their writings direct and compact by concentrating expression, but are diffuse. They have not learned the Napoleonic art of massing their forces.

Some of the most meritorious books ever written remain unread on dusty shelves because of their long, tedious, meaningless introductions and treatment. The writer made his point so late in the book that the reader was tired before he reached it and threw the book aside with disgust, and advised other people not to read it. If an introduction is long, verbose, "dry," or uninteresting, readers take it for granted that the rest of the book is similarly objectionable, and stamp it as "poor reading," and a "waste of time," thus condemning it to their friends. The book may be of great value, but, in these days of rush, with good books plentiful, people do not wish to spend valuable time reading pages and pages of uninteresting and verbose writings.

INTEGRITY WILL BAFFLE TRICKERY.

A large number of the articles received by editors lack directness. Many are really useful works, but the writers waste space in useless introductions and meaningless preliminaries before they reach their real stories or arguments, and the editor gets disgusted before he understands the gist of the article, and so he returns it with his usual thanks. An efficient editor abhors indirectness, and hates to examine the manuscripts of writers who use these pleonastic, ambiguous introductions or never reach their messages until near the close of their articles. Not long ago, the writer saw a manuscript whose introduction occupied nearly three quarters of the available space.

Reporting on great dailies is a splendid drill for writers who never arrive anywhere. Reporters soon abandon meaningless introductions ; they learn to tell a story directly and tersely—to give it pith, point and purpose, for nothing else will be received by competent managing editors.

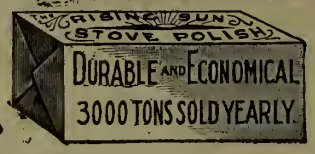
Everybody dislikes indirectness, ambiguity, circumlocution, because they waste valuable time and clog all progress ; the direct method is the winning one in every vocation.

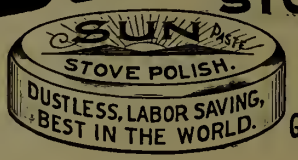
Cultivate, then, this great secret of focusing effort, coming to the point, and striking at the heart of the subject, for therein lies a great secret of success.—Success.

HOME PRODUCTS.

The Canadian Manufacturers' Association wish to educate the general public to use, as far as it can, goods only of Canadian manufacture. With this end in view it is proposed to raise a fund for the purpose of providing lectures, exhibits and conducting a general educational campaign laying before the people that it is to their advantage to buy, when possible, only Canadian-made goods, thereby keeping a large number of employes at work in this country. It will be pointed out that the imports of goods from the United States are rapidly increasing and that these same imports chiefly consist of articles that can be readily manufactured in Canada.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ADVANTAGES OF FINE PLUCKING.

MUCH has been written and said regarding the efficacy of reducing the area only of tea gardens, as a solution of the vexed question of over-production, but there is one point to be grasped—that of maintaining a high grade of quality. In one way, a reduction in area or reduction of actual output may very probably correct the over-supply of the markets, but will the market improve from that cause alone? It is a point requiring the careful consideration of each planter, remarks Planting Opinion, and as each particular method appeals to his own sense of reason so let him practise it. But that reduction of output, simply through reduction of cultivated area alone, shall improve the position of Indian teas in the world's markets is beyond the question. Reduce the output by all means, but reduce it with an increase of quality. Pluck finer and raise the standard; manure just sufficiently and judiciously enough to produce a better-flavored leaf. When that has been done the market will take care of itself. If the congested markets gradually free themselves from the glut of teas, good and bad mixed, and the future shows a falling off of inferior sorts and a steady supply of a good-class leaf sufficient to meet ready demands, the result must be a rise in prices and a sounder footing for the Indian product. Another point worthy of careful attention is the rushing and glutting of the tea markets. If producers—and this applies to every class of grower—would only pause and consider what a careful study of the markets and the law of supply and demand means to them, they would, as a body, be in a much more satisfactory position to day than they are. To rush an overburdened market with goods for which there can be no demand except at minimum prices is suicidal for the producer, when, by holding his hand and watching the opportunity, the return may double or treble itself. Farmers, after an exceptionally good season, will flood the markets with hay, grain and root crops, for which they are compelled to accept slump prices sooner than go to a little expense, expenditure of time or labor in preserving it for later handling. These very men will buy, before the year is out, the very same article from the neighbors or agents, as the case may be, for double what they have sold their own produce for, and in many cases they are actually—if from the agents—buying back that which they had previously sold at the lowest figures possible.

If planters would only bear this in mind and go more fully into the advantages of establishing exporting depots, whence only necessary quantities should go forth, according to the demand or probable demand, they would find much benefit to be got from it.

That, and judiciously plucking without any sacrifice of fine quality bushes in the way of reduction of area, is all that is required to put the industry on a better footing. Should the regular fine plucking weaken the necessary supply, there will then be ample time to consider coarser plucking or extension of area.—Tea.

PARRY SOUND BOARD OF TRADE.

The following were elected officers at the annual meeting of the Parry Sound Board of Trade:

President—John A. Johnson.
Vice-President—W. R. Foot.
Secretary-Treasurer—W. L. Haight.
Executive Council—H. Y. Complin, D. W. Ross, J. H. Knifton, John Galna, A. B. Begg, C. A. Phillips, S. Armstrong, Wm. Ireland.
Mining Section—Alex. Dick, M.E., John Moffatt, C. A. Phillips, A. B. Begg, P. J. Dwyer, P. Weller.
Auditors—Major Knifton, Wm. Ireland.

The chief subjects for consideration were the settlement of the water frontage dispute and the procuring of assistance in dock construction. The officers and members of the council will assist in the final arrangements.

THE QUALITY OF TEA.

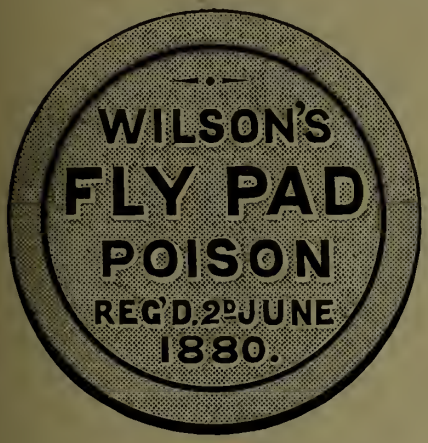
THE chemistry of tea is receiving considerable attention in India at the present time. For many years, says a writer in Grocery, the processes through which tea—especially black tea—goes have been quite empirical and only quite recently has any serious attempt been made to find out their rationale. The fermentation of the tea is one of the most important of these processes, and in the somewhat similar case of tobacco, which has just been investigated, it has been found that the fermentation is due not to a bacillus, but to an enzyme. These are both rather dreadful words for the uninitiated, and I may explain that a bacillus is a fungus of a very low type which produces fermentation through its action on the substance on which it lives during growth and multiplication, which proceeds at an almost inconceivably rapid rate. The fermentation through which milk turns sour; through which alcohol turns to vinegar; and the numerous slow fermentations which produce the characteristic flavors of butter, cheese and many other substances, are due to the action of these organisms. Although it produces fermentation, an enzyme, so far as is known, is not an organism. All the ferments of our own digestive juices, such as the saliva and the stomach, contain enzymes; the substance in malt which converts the starch into sugar is another enzyme, and many more might be quoted. All this rather scientific matter should be interesting to my readers, because it has been found that by the addition to teas of the special enzyme which has been found to produce an oxidizing effect upon them, a remarkable improvement is secured in the body and the color of the tea, although it is not yet decided whether the flavor is affected to the same extent. It is possible that by this means low-quality teas may be "leveled up," so to speak. The enzyme appears to be a distinct chemical compound which can be separated with comparative ease.

CANNED AND POTTED MEATS.

Every indication points upward. **Buy now.** We charge when you take delivery at present prices.

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**

THREE LONG DISTANCE 'PHONES. YOU CALL—WE PAY.



WILSON'S FLY PADS.

Pay the retailer 100 per cent. profit.
They will kill all the flies in any room in a few hours.
Always give satisfaction.
You can recommend them with confidence.

ARCHDALE WILSON, - HAMILTON.

HOUSEKEEPERS ARE NOW SHORT OF

Home-Made Preserves

YOU REPLACE THESE WITH

Goodwillie's Pure Preserved Fruits
Peaches, Pears, Plums
Strawberries, Raspberries.

Packed in pint glass jars, put up on the gardens in the Niagara Fruit Belt where the goods are grown. Prepared with best granulated sugar and choicest fruit only. Order before our fine assortment is broken.

JAMES TURNER & CO.

Agents for Hamilton. HAMILTON, ONT.

Quality the Best—Prices the Lowest

California Evaporated Apricots—25 lb.
" " Peaches—25 lb.
" Santa Cruze Prunes—
All sizes, in 25 and 50-lb. boxes.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

ALLEGED FRAUD AND THEFT.

W. J. DENNIS is a general merchant of Roseneath and Hastings, Ont., who became insolvent a short time ago. Should the allegations of several Toronto houses prove true, he is guilty of both fraud and theft. Charged with these crimes, he was arrested last week and is now waiting his trial in Toronto.

It is charged that on November 1, 1901, a statement was sent out by Dennis showing that he had a balance of $8,700 on hand. He stated he had $6,300 in stock, $2,000 in real estate, $1,800 in book debts and $100 in cash. All that he owed was $1,500, and, he claimed, there was no chattel mortgage on the goods. A week afterwards he assigned, and it was shown that he had only $2,604 worth of goods in his two stores, $834 in book debts and no real estate. It also transpired that a chattel mortgage on his goods had been given in May.

After the assignment $1,000 worth of the goods were stolen while the man in charge was asleep. The thieves are claimed to be W. J. Dennis, Margaret Dennis and James Lasher, jr. The last named has since taken up his residence in the United States.

Daniel O'Leary, a partner of Dennis, also charges Dennis with the theft. He had formed a partnership with Dennis shortly before the assignment, understanding by his statements that he (Dennis) only owed $500.

O'Leary advanced $600, and shortly afterwards $1,541 more, all the money being taken to pay off debts of which he knew nothing. He had sold his farm for $3 000 to raise this money, and now he is working in a Toronto factory—none of his money being left.

Among the Toronto creditors are The Wyld-Darling Co., The Ames Holden Co., The Eby, Blain Co., Warren Bros. & Co., and F. J. Westbrook & Sons. They are represented by A. J. R. Snow, of Beatty, Snow & Smith.

THREE GOOD REPUTATIONS.

The three large factories now doing business under the title of United Factories, Limited, have an enviable reputation in the manufacturing world, each having been in operation for over half a century. The excellent quality of their brushes, brooms and woodenware are commented upon all over the civilized world. The amalgamation of these well known companies does not mean higher prices, but better goods, if possible, at closer figures.

TOBACCOMEN SEEKING PROTECTION.

A DEPUTATION of tobacco manufacturers waited on the Premier and Minister of Justice at Ottawa on March 21, and called their attention to the way the trade of the Canadian tobacco manufacturers is being menaced by the American Tobacco Trust. The Trust has bought out The Empire Tobacco Co. of Canada, and is threatening to withhold from the Canadian houses the American brands of tobacco which are becoming popular in Canada, unless the wholesale and retail dealers consent to only handle the Canadian leaf the Trust manufactures.

Of late, several Canadian factories have succeeded in creating a considerable demand for native leaf of their own manufacture in this country, and this action of The American Tobacco Co. threatens to deprive them of this trade, so the Government is being asked to release them in some way from this state of affairs into which they were being driven.

Messrs. M. K. Cowan, R. F. Sutherland and several other members of Parliament accompanied this deputation, which consisted of Mr. Wilton, George E. Tuckett & Sons, Hamilton; Mr. Fred Fox, The Erie Tobacco Co., Kingsville; B. Goldstein,

New Maple Syrup

We have just received our first shipment of the new run. The old reliable brand

"IMPERIAL."

GET OUR QUOTATIONS, THEY WILL INTEREST YOU.

A. F. MacLaren Imperial Cheese Co. LIMITED

51 Colborne St., TORONTO.

RETURNED APR 8 1902

Our travellers can interest you in

5-Gallon Pails. **PICKLES** Mixed and Mustard.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, Toronto.

The Dominion Tobacco Co., Montreal ; C. W. Legault and R. Claude, The St. Lawrence Tobacco Co.; W. A. Drouin, L. Lemesurrer, Quebec ; J. N. Gervois, Joliette ; J. M. Fortier, Montreal ; L. Mitchell, The Imperial Cigarette and Tobacco Co., St. John, N.B.

REFLECTIONS OF A TRAVELLER.

Never take the train to the next station while you are doing business where you are.

There is nothing so difficult to oppose in argument as statistics in the hands of the other fellow.

It is not good policy to be always explaining why. Try not to have anything to explain.

If you want to earn a man's regard, induce him to perform some slight service for you. He will think more of you than if you had loaded him with favors.

Never criticize another man's goods. You create a prejudice against your own in the minds of your customers.

The most agreeable man is not always the best salesman. The best story teller usually sells the fewest goods.—Interstate Grocer.

J. Brown & Co., general merchants, Neepawa, Man., recently had their store entered by burglars and pilfered of some goods and $5 in cash.

TORPEDO FISH.

LECTURING at Leicester, Eng., recently, Dr. F. Gotch, professor of Oxford University, dwelt, according to an exchange, upon the subject of electrical fish, and pointed out that no such fish existed in English rivers. They were comparatively rare objects, he said, and were possessed of singular interest. There were at least four groups of electrical fish in which an extraordinary electrical organ had been developed. Some of these fish could give shocks strong enough to knock a man down, and, if the current they were capable of generating could be maintained, it would be sufficient to light a whole town. The electrical eel and the torpedo fish were alluded to as a species possessing this remarkable phenomenon. The lecturer described the electrical organ found in the tail of the common skate. Physiologists, he said, had been dissecting this fish for years, but had generally passed over the tail as an object unworthy of study. It is here, however, that the interesting structure is situated, immediately below the skin. It consists of a whole series of columns which have taken the place of muscles. These columns contain translucent material, and in the fresh state are most beautiful objects. The columns are crossed by lines which divide them into compartments, like a railway train, the compartments including a most wonderful arrangement of nerves. The electric discharge occurs as the result of a nervous impulse communicated in the fish to the nerve ends, causing an electrical charge. An electrical organ may include as many as 2,000,000 of these compartments. The lecturer, continuing, said that a formidable species of electric fish which inhabits the rivers of North Africa, including the Nile, belongs to the genus gymnotus, and is capable of giving a very powerful shock. An easily recognizable picture of this fish has been discovered in an ancient Egyptian tomb. These electric organs were the most remarkable examples of nerve mechanism known to exist. They had been developed as a means of defence —the first consideration for the maintenance of any species—and also as a means of attack.

A PROGRESSIVE COLLEGE PROFESSOR.

Dr. Davidson. of the New Brunswick University, took his class in economics to St. John last week and visited some of the chief industrial establishments, among them being the tea blending and packing warehouse of T. H. Estabrooks, proprietor of "Red Rose" tea, the Portland Roller Mills and Pender & Co.'s nail works.

The class was very much interested in the various kinds of labor-saving machinery, and, no doubt, gained some practical knowledge which will be of material benefit to them.

Bitter Oranges and Granulated Sugar

THAT IS ALL

Make the most delicious Marmalade called

UPTON'S.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, Selling Agents, 51 Colborne St., TORONTO.

SHOULD A BUSINESS MAN RETIRE AT SIXTY?

THE newspapers discuss many subjects that are of more or less public or individual interest. Recently, quite a number of comments have been observed upon the question, "When a man is 60 years old, should he withdraw from business?"

The opinions of different individuals upon this subject have been sought. Among these is Mr. Henry Clews, the oldest broker in Wall Street, and who is the only man remaining in the street who has done business under his own sign for 43 years.

Mr. Clews, in a signed interview, says: "I think a man ought to retain an active interest in his business as long as his vitality holds out, no matter how old he is or how much money he has accumulated. It is dangerous to have nothing but time on your hands. My business is in such shape that I need not come to the office once a week, but I am here every day anyway, and I haven't the slightest intention of retiring."

Mr. Clews is considerably over 60, and, in a reminiscent way, he refers to several well-known men who have passed the 60 mile post.

Andrew Carnegie is one of these. He made the greatest success of his life after he was 60 years old, Mr. Clews says, and, in fact, after that time, as in less than two years he cleaned up $150,000,000, though, of course, he had laid the foundation for what resulted during many years prior to the time of his last great deal.

J. P. Morgan is another man instanced who is making the greatest of his successes just now, and he is a man more than 60, and it does not seem likely that he has any thought of retiring.

Russell Sage is another veteran business man who comes to his office every day and attends personally to every detail in his business,

Mr. Clews refers to these men as examples, very likely because they belong to his own business set, but their careers illustrate that a man is only in his prime ordinarily when he has reached the age of 60. As for Mr. Clews, he says: "I come to my office every day and can attend personally, if I wish, to the orders of more than 4,700 customers that I have on my books."

That although over 60 years of age, Mr. Clewes attributes the fact that he possesses this degree of vigor to his habit of life in having never indulged in violent physical exercise. This kind of exercise, "athletic" is the popular term for it, he regards as extremely harmful, believing that it is more injurious than beneficial, as almost always it is attended with over exertion, resulting in harmful results which, if not before, are shown late in life. The only exercise this man says that he has ever been known to take is walking, and that with a gentle pace, and not for a great distance. The result is that he is perfectly well and has always been so.

There are two rather interesting and significant features in the views above expressed, remarks a contemporary. On one hand there is sufficient confirmation of the fact that a man is, or ought to be, at his best when he has arrived at 60 years of age. In the next place, the views entertained in regard to the violent physical exercises that are thought necessary to the training of the coming man and the college man of to-day, the views expressed in the highest degree possess practical common sense. If a man is to live out his days retaining the vigor of his faculties, it is certain that he cannot afford to burn the candle at both ends.

An Unique Window Display.

AN UNIQUE WINDOW DISPLAY.

THE accompanying cut is an illustration of an attractive window display of package tea with baking powder tins for a steeple. The display, which, it will be noticed, is of "Red Rose" tea, appeared in the window of James Edgcumbe, grocer, Peterboro', Ont., and was arranged by James A. Dawson. The photograph, from which the cut was made, was taken by flash light from the inside of the store. The display attracted a good deal of attention. "The people," remarks Mr. Dawson in a letter, "think that the tea must be good seeing that it represents a church."

No doubt a good many of our readers will be able to utilize the idea, not only for displaying package teas, but many other articles which are on the market in package form.

CHEESE-CURING STATION.

The Dominion Government is getting ready to build a cheese-curing station at Brockville, Ont., one of the four points selected for that purpose. It is to be located near the railway station, on property owned by the Grand Trunk Railway, and work on it is being immediately commenced. It will be a two-storey building, 45x80 ft., built after the style of the ordinary cheese factory curing-rooms. Special facilities for icing and controlling the temperature will be provided.

Three other stations are to be located in Ontario and Quebec, the towns selected for them being Woodstock, Cowansville and St. Hyacinthe.

The estate of the late Wm. Adams, wholesale liquor merchant, Toronto, is valued at $45,202, and, as there is no will, the widow and Arthur and Irving, his two sons, are seeking powers of administration.

IN STORE — "ANCHOR"

NEW MAPLE SYRUP

OUR FIRST SHIPMENT OF NEW "ANCHOR" MAPLE SYRUP IS NOW IN STORE.
PUT UP IN SEALED SCREW-TOP TINS; QUARTS, HF.-GALLONS AND GALLONS (WINE MEASURE), AND 5-GALLON CANS (IMPERIAL MEASURE). EVERY TIN GUARANTEED ABSOLUTELY PURE OR MONEY REFUNDED
THE INDICATIONS ARE FOR A "SHORT CROP." YOU WILL BE WISE TO ANTICIPATE YOUR SEASON'S SUPPLY, AND PLACE YOUR ORDER EARLY.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS TORONTO.

BRITISH FEDERATION OF GROCERS.

By Arthur J. Giles, Secretary of the British Federation of Grocers.

THE Federation is an organization which has been established about 11 years, and is composed of associations which are affiliated by the payment of a capitation fee, 2 shillings (48 cents) per member per annum, with a minimum subscription of £2 2s. ($10.35). This fee is paid upon all ordinary members, and upon what we call honorary members—that is, those manufacturers and merchants who support local associations by an annual contribution.

The result is we have an income of about £600 to £700 per annum, which covers the whole of our working expenses. In return for this payment, the Federation

DEALS WITH ALL QUESTIONS OF TRADE

in Parliament; we likewise give free advice on all legal questions to the affiliated associations, or to their individual members through the secretary of the local associations. We likewise deal with all questions of trade customs, trade contracts, and frequently act as arbitrators in trade disputes.

At the present time a scheme is being prepared for the appointment of a board of arbitration by the Grocers' Federation, which it is hoped will be recognized be merchants and manufacturers, and this board will probably have under review the subject of trade contracts, and the terms of such contracts.

The Federation has instituted special terms for the insurance of members against claims made by their assistants for accidents under the law known as the Workmen's Compensation Act; for what is known as the Thirty Party Risks, such as accidents caused by grocers' drivers to members of the public, and also accidents happening to members of the public in or about the shops of the grocers.

The Federation likewise have a benevolent fund, which started two years ago, and has already seven pensioners receiving £22 per annum. It should be added that we have no organizing secretary, but the spread of trade organization is generally done by missionary work, some members of an association visiting a town where no such association exists, and setting forth to a meeting of the grocers the advantages of such a movement.

200 LOCAL ASSOCIATIONS

As to local associations, these are formed in various towns, and already in the United Kingdom we have nearly 200 such associations. They manage their own affairs, and the members generally pay about 10s. 6d. ($2.55) per annum subscription. Where a member has a number of shops, he pays in addition to that sum 2s. 6d. per annum for each shop. These associations give free legal advice to their members, defend their members when they have acted honestly and are unjustly prosecuted, hold social and other gatherings for the mutual intercourse, sometimes arrange prices—but that part of the work is far from successful, and is generally found to be productive of so much contention that the association adopting it is quickly broken up.

In some of these local associations they have a mutual plate-glass insurance department, in which all the members pool their premiums, and at the end of the year, after all expenses for replacements have been paid, they divide the profits. Many of the associations likewise keep what is known as a "black list," which is a list of "deadheads." This, however, has, of course, to be conducted with considerable care, owing to the stringent libel laws which prevail in the United Kingdom.

MANY MEMBERS IN POLITICS.

In a great many of the local associations the principal members are also members of the local town council, and nearly 100 are mayors of the boroughs in which they reside. This gives the local association a very considerable influence locally, and gives the grocery trade generally a very good standing.

In addition, at the monthly meetings of many of these associations, papers on various trade questions are read by different members, and sometimes an experienced and prominent member of the trade will give an address upon some educational topic, such as, tea-blending, coffee-roasting, qualities of sugar, with method of manufacture. All these things are found to be very interesting and helpful, and there are signs of an intention to spread this system of technical education. The main object both of the Federation and of the associations is to bring the members of the trade together, break down the feeling of jealousy hitherto existing, and inspire a feeling of mutual confidence, by which alone united action can be secured for the purpose of opposing common enemies, and for the remedying of common grievances.

OGILVIE BUSINESS SOLD.

THE milling interests of The W. W. Ogilvie Company have been sold. The new purchasers are Charles R. Hosmer, of Montreal, and F. W. Thompson, the general manager of the company at Winnipeg. The price paid for the mills is stated to be in the neighborhood of $2,500,000.

It is intimated that Mr. Hosmer will be the president of the new company, which will be backed by a number of English and United States capitalists. The Ogilvies will retire from the business altogether, the name of the company will be slightly changed, and the business greatly extended. Realizing the immense grain-growing capacity of the Canadian Northwest and the inability of the milling industry of Canada at present to cope with the wheat crops, the new concern will greatly increase its present daily capacity of 7,500 barrels of flour, enlarge its 64 elevators and build many new ones, much increasing its capacity for storing grain.

The late W. W. Ogilvie was the founder of this company in 1801, and afterwards admitted his two sons, W. W. and A. W. Ogilvie, as partners. The business has continued to grow until the present time and is now the largest in Canada.

F. W. Thompson, one of the purchasers, has been a prominent man in the councils of the firm ever since the death of Mr. Ogilvie, which took place a couple of years ago. He has been in Montreal for several weeks engineering the deal, which has resulted as we have mentioned above.

CANADIAN AND WEST-INDIAN TRADE DISCUSSED.

THE Georgetown, Demerara, Argosy, of March 5, contains a report of a meeting of the Chamber of Commerce of that place on March 3, when the possibilities of developing Canadian and West-Indian trade with that colony were discussed. Mr. Robert Munro, president of the Canadian Manufacturers' Association; J. F. M. Stewart, assistant secretary of the Association; G. J. Morrison, J. C. Archibald, Thomas Patterson, H. Thompson, J. S. Billman and Hon. Thomas Kickham were present in the interest of Canadian trade.

In the course of his remarks, Mr. Robert Munro stated that 900 firms were represented in the association to which he belonged, and their invested capital exceeded $200,000,000. The combined imports and exports of the Dominion for the year 1901 exceeded $400,000,000. These figures had been doubled within the last 12 years. But, of all the $400,000,000 imports and exports of last year, only $3,000,000 was with the West Indies. With a population of less than 250,000, Newfoundland took six times as much flour as the West Indies with their 2,000,000 souls. Lumber, including doors and sashes, organs, pianos, wagons, iron, steel and other metals, textiles, cotton fabrics, woollens, leather goods, and electrical machinery were some of the articles the Dominion could export to these islands. The Association had now on hand a number of projects for the furtherance of Canadian trade, such as the establishment of a line of steamships to the Cape of Good Hope, the appointment of a Canadian consular service and the advocacy of a preferential tariff between British possessions. He touched on the object of this visit to the West Indies, which was to seek their trade, and offered the merchants there and elsewhere the cooperation of the Association, as far as it would be reasonable for them to give, in any measures that would have a tendency to promote a reciprocal trade with the Dominion.

Mr. Stewart said he had found out that the people of these colonies were only going to buy what they wanted and not what the manufacturers wished to sell them. When he went back he would take with him samples of what was required in these colonies and the prices paid for them at the place of their origin. He alluded to the sugar troubles, and said that with proper tariff arrangements Canada was in a position to consume their surplus products of that article.

A member of the Chamber, the Hon. J. H. De Jonge, on the invitation of the chairman, President E. M. Sanderson, expressed his views. He said that like the preferential tariff, the speed of the steamers going to that colony was a trifle under the requirements. The United States had treated them well, but that should not prevent them going to other markets where they could receive better treatment. Canada could supply many articles to that colony, but should take its produce in return.

The chairman, E. M. Sanderson, hoped that in a reasonable time there would be a considerable increase in their business with the Dominion.

GREEN CORN IN ENGLAND.

FROM the United States, to meet the wants of Canadian and American visitors, green Indian cobs have been forwarded to the London market, this esculent being preserved in crossing the Atlantic by means of cold storage.

But this class of competition is not to go on unchecked, and many astute market gardeners and others are developing enterprises to secure the British market for themselves.

In one instance we have to chronicle the advent of a new English vegetable, new, however, only inasmuch that until recently green Indian corn has not been grown as a vegetable in this country, although so well known in the form it was sent to Covent Garden from America.

It is true that the maize plant, with its tall stem, long flaglike foliage and silvery fringe, has been grown for years in our gardens for decorative purposes, but the cobs have been neglected in their edible or profitable possibilities until last year, when certain market gardeners discovered that an ordinary summer will develop the heads in this country quite sufficiently for eating in the green state, and from these experiments it was found in delicacy of flavor the heads grown in this country were fully equal to those grown in the United States or in Canada.

So rapid has this esculent advanced in favor that whole fields are now devoted in Essex to growing this Indian corn, or maize, as it is called in England, to be cut early, and this season it is finding a growing demand at the large hotels in the West End.

The ordinary cookery books as yet do not include recipes for it, but in the preparation of this vegetable nothing can be more simple, for the cobs only need be boiled in slightly salted water till tender, and served with plain, melted or oiled butter.

When taken at the table one finds that "fingers were made before forks," for, like asparagus, it cannot be properly consumed with other assistance.—Pall Mall Gazette.

INQUIRIES ABOUT CANADIAN TRADE.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London:

1. A German importer asks to be furnished with the names of some Canadian shippers of molybdenite.

2. A Liverpool firm of provision merchants who have a large sale for bacon (wholesale only) are open to sell on commission for any reliable Canadian firm requiring representation.

3. A Dublin house ask to be referred to Canadian manufacturers of mouldings suitable for picture frames, etc.

4. A correspondent asks for the names of manufacturers in Canada of motor cars and motor car parts.

5. The names of leading importers of cotton and woollen goods, and of some first-class booksellers and stationers in Canada, are required by a correspondent in the north of England.

6. A firm in the Midlands are desirous of arranging for direct consignments of Canadian apples, either on commission or at so much per barrel advanced against bill of lading.

Inquiries received by the Canadian section of the Imperial Institute:

1. A London firm of merchants would like to hear from Canadian manufacturers of doors and mouldings in quantity. They are in a position to contract for the total output of one or more factories.

2. A Liverpool firm ask to be placed in touch with the leading Canadian mining companies who use cvanide of potassium.

3. A London house wish to be placed in corres pondence with Canadian sawmills which can supply packing case shooks on a large scale.

4. A firm in Brussels desire names of Canadian shippers of feldspar of good quality.

[Names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER].

TICKETS AND SHOW CARDS FOR WINDOWS.

Hand-painted show cards and price tickets are quite as necessary to a perfect display of goods in the show window these days as to have goods in the window. It is with pleasure that we call attention to the advertisement of W. Edwards, Carleton Place, Ont., Box 315, in this issue. We can heartily recommend his book of instructions teaching this art as one of the most complete works of the kind ever published. It sells at $1. Secure a copy. It will pay you.

The flour mills at Perth, Ont., are to be enlarged, and machinery of modern type added, which will greatly increase their capacity.

The Standard of High Quality That Has Obtained For

JONAS' FLAVORING EXTRACTS

such popularity in Canada will always be well maintained. Because of their merits they command the warm endorsement of the discriminating public.

Jonas' Flavoring Extracts are manufactured upon the principle of quality and not price. Their great richness and strength come from their absolute purity.

We are ever faithful to that confidence that the public have in us and our goods. By lowering the standard we should abuse that confidence—it would be the beginning of the end.

The high quality in a bottle of

Jonas' Flavoring Extract

is the beacon light that leads cooks and housekeepers to the storekeeper handling them.

HENRI JONAS & CO., Montreal

Manufacturers of Jonas' Flavoring Extracts, Jonas' Famous Military Dressing. Also Importers of Olives, Mushrooms, Sardines, Prunes and other Grocery Sundries. Our goods are all right. Our prices are all right—and you can feel all right in placing your orders with us. All we ask for is a trial, and we feel convinced we can please you.

Mr. Business Man:

Here's a proposition that will appeal to you! Figured on an investment of $110 in our finest Majestic Computing Scale.

See what the little fractions will do—

1c.	saved	each	day	for	one year	amounts to 3 per cent.
5c.	"	"	"	"	"	16½ "
10c.	"	"	"	"	"	33 "
25c.	"	"	"	"	"	83 "
50c.	"	"	"	"	"	165 "
$1.00		"	"	"	"	331 "

What other investment could you find to net you anything like such returns?

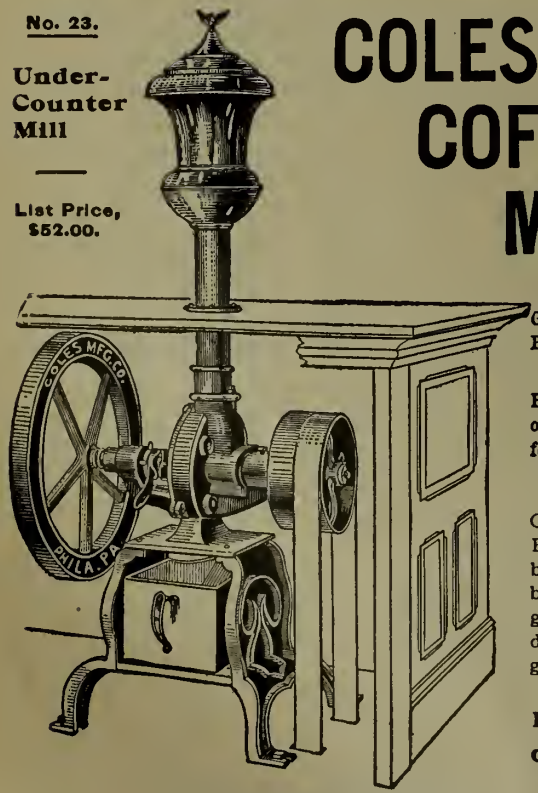
The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
J. B. Poirier, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.
L. A. DAVIDSON, DIST. AGENT,
No. 101 King St. West, Toronto, Ont., Can.
White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

THE COMPUTING SCALE CO.
DAYTON, OHIO, U.S.A.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
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President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

IS SIR RICHARD AWAKE TO HIS DUTY?

THE speech of Sir Richard Cartwright the other day on the budget has attracted a great deal of attention throughout the country. It could scarcely have done otherwise. In point of ability it was one of the best speeches that has been delivered in the House for some time.

But what possibly attracted more attention to it than anything else was the energy and zeal that characterized it. "Richard is himself again," remarked one of the daily papers. And he certainly was.

We are certainly glad to see Sir Richard himself again. Since he took possession of the Trade and Commerce Department in 1896 he has seldom been his old active self. Instead of being a man of action, as was his normal condition prior to that year, he became a man of inaction. And the Department of which he is the head became almost a sinecure. Its chief duty appears to be the payment of subsidies and bonuses. As a trade-creating force it is certainly a sinecure.

The Department, in salaries, stationery and sundries, costs the country about $21,500, and it expends something like $670,000 besides, of which only $7,604 is for the maintenance of commercial agencies. It surely costs enough to do something tangible for the commercial interests of the country. Because it has not done something, a strong opinion has developed among the uncommercial classes of Canada that the Trade and Commerce Department should be abolished.

As we have pointed out before, the fault is not with the Department itself. It is with those who administer it. It is not, therefore, the Department that should be abolished.

In commercial affairs it is not customary for shareholders to wipe out an important department because the head thereof has been incapable. They remove the head and endeavor to put new life into the department. This is what should be done in regard to the Trade and Commerce Department.

It is possible it may not be necessary to remove Sir Richard. He may have woke up at last to a sense of his duty. Candidly, however, we must confess that our faith is weak. We fear that his recently awakened energy and zeal are due to concern for his economical tenets and that he is still dead to the importance of the Trade and Commerce Department as a force in developing the commercial interests of the Dominion.

The revival of snuff-taking by the King will doubtless prove a "sneezer" to a great many people.

THE MEN WHO SUCCEED.

Successful business men are not those who follow. They are those who lead.

No matter what their competitors are doing, they keep forging ahead, laying their own plans, devising their own schemes.

They are not ignorant of what their competitors are doing. They endeavor to keep informed as to modern business methods and as to the course of the various markets. But they also act and think for themselves.

The man of thought and of action is the man who is orlginal. And the man who is original stands out among his fellows, is seen and does the business.

BRITISH TEA IN AMERICA.

THERE was quite an expansion last year in the trade in British-grown tea with Canada and the United States. This is shown by figures recently issued by Gow, Wilson & Stanton, London, England.

The total quantity of Indian and Ceylon tea shipped to this continent, direct and indirect, was 19,266,691 lb. This was nearly 3,000,000 lb. more than in 1900 and over 9,500,000 lb. more than in 1896. In other words, in six years there has been an increase of over 100 per cent.

The following table shows the avenues through which the tea was shipped to Canada and the United States, and the quantity that was of Indian and Ceylon growth respectively during the last two years:

INDIAN TEA.

	1900.	1901.
Re-exports from U. K.....	2,840,711	1,958,215
Transhipment via U. K. ..	1,001,174	1,628,644
Direct exports via China ..	1,103,752	1,174,557
Direct exports via Calcutta.	2,081,136	2,198,612
Total lb.....	7,026,773	6,960,028

CEYLON TEA.

	1900.	1901.
Re-exports from U. K.....	4,895,193	3,121,727
Transhipment via U. K....	2,159,275	1,303,477
Direct exports via China ..	2,694,819	1,262,463
Direct exp'ts from Colombo	2,491,631	3,489,017
Total lb.....	12,239,918	9,176,684

It will be noticed that in the direct exports from the country of production there has been a decline. This is due to the fact, at any rate as far as Canada is concerned, that fewer teas have been consigned than formerly.

Until the past year teas were consigned to Canada in quantities far beyond the consumptive requirements of the country. The result was, of course, heavy losses. In many instances sales had to be made at prices which meant a net loss of 4c. per pound to the consignors. Thanks to better judgment in consigning and to shipments made from here to the United States the tea market in Canada is to-day in a healthier condition than it has been for some years.

The temperance people of Kent propose running Mr. Parrott as their candidate in the coming Provincial elections. Mr. Parrott ought to be a good talker.

OUR TRADE RELATIONS WITH GERMANY.

IT is to be hoped that the efforts of the Dominion Government to secure better trade relations with Germany will not prove abortive.

Canada, in inducing the British Government to give notice of the abrogation of the commercial treaty with Germany, was actuated by no antipathy towards that country. Canada wanted to give the products of Great Britain preferential tariff treatment. This, with the treaty with Germany and Belgium in existence, she could not do, although the treaty was created before the Dominion had an existence. This was simply intolerable to Canada, and had been for several years.

Possessing self government and the right —which we took advantage of—to place an import duty on the products of the Mother Country, we could not, nevertheless, give her products preferential treatment.

The price we have had to pay for this is the maximum tariff of Germany; and while this has in some respects adversely affected our trade with that country, there are few, if any, Canadians who would be prepared to recall the past, with its restrictions, in order that the tariff conditions as they were before 1897 might be brought into existence again.

However, it is possible we may be able to successfully negotiate a commercial treaty with Germany, as we did eight years ago with France.

The British Government came in for some severe crlticism from a number of British newspapers for not insisting, when negotiating the treaty with Germany that succeeded that abrogated in 1897, that the maximum tariff should not be applied to Canada. We do not know whether or not the British Government made any representations to Germany in the matter. But, no doubt, Canada would have its good offices and influence in negotiating a treaty with the German Empire.

In spite, however, of a tariff that militates against Canadian products, our export trade with Germany has not, on the whole, suffered to the extent one might have expected, for, whereas in 1897 it was valued at $764,589, in 1901 it was $1,374,716.

The following table gives the course of the export trade in home products with Germany in each alternate year since 1897, in the different branches of industry :

	1897.	1899.	1901.
Mine	$ 69,373	$ 15,074	$300,516
Fisheries	22,758	42,442	75,038
Forest	8,584	32,604	16,999
Animals and their produce	21,521	80,437	8,452
Agricult'l products	494,822	829,817	300,285
Manufactures	147,531	309,999	673,426
	$764,589	$1,310,373	$1,374,716

It will be noticed at a glance that where the trade has been adverse is in products of the farm. The following table shows how the trade stood in 1897 and 1901 in the chief lines of agricultural products :

EXPORTS OF AGRICULTURAL PRODUCTS TO GERMANY.

	1897. Bush.	1901. Bush.
Buckwheat	283,087	100,722
Oats	344 544	.....
Peas, whole	78,692	60,351
" split	.....	11,773
Rye	17,158	23,791
Wheat	20,559	28,369
Clover seed	5,848	9,071

The large increase in the exports of mine products is chiefly in metallic lead, in which in 1897 the trade was nil. The chief exports in mine products during the two years were as follows :

EXPORTS OF THE MINE TO GERMANY.

	1897. Tons.	1901. Tons.
Asbestos, 3rd class	672	1,574
Coal	460	854
Lead, metallic, contained in ore, etc	....	5,308,700
Mica	....	700

The most satisfactory feature of our export trade with Germany is that in manufactured goods. In almost every line there has been a steady growth since 1897. This will be seen on glancing over the following table :

VALUE OF MANUFACTURED EXPORTS TO GERMANY.

	1897.	1901.
Agricultural implements	$67,815	$474,249
Bicycles	14,287	.....
Drugs and chemicals	17	8,836
Cotton waste	.....	23,309
India rubber manufactures	350	2,015
Castings	23,787	33,589
Pig iron	640	7,500
Machinery	2,059	2,917
Hardware	612	355
Steel, and manufactures of	525	51,618
Sole and upper leather	10,428	15,773
Musical instruments	21,176	17,080
Manufactures of tin	60	281
Cigars and cigarettes	5	310
Tobacco—stems and cuttings	922	1,251
Matches and match splints	.....	480
Wood pulp	1 000	18,736
Other manufactures of wood	343	2,971
Miscellaneous man'f'd articles	1,169	7,246

Our imports from far exceed our exports to the German Empire, the former last year being $7,021,405, while the latter, as already shown, was $1,374,716, or about 401 per cent. less. In negotiating a treaty, therefore, with Germany we have a good case to present. Germany must know that in seeking the abrogation of the objectionable treaties we were actuated by no animosity against her, and it ought not to be difficult to convince her that our trade is worth looking after.

It is to be hoped that the Canadian Government will open negotiations through the proper channel without delay, for while our export trade with Germany is growing, it is in spite of the difficulties which the maximum tariff create.

A LARGE ORDER FOR FLOUR.

THE order received by The Ogilvie Milling Co. for 35,000 bbls. of flour for shipment to South Africa will considerably swell the flour trade of this country with that part of the world.

Heretofore, the export flour trade with South Africa can hardly be said to be up to expectations. With the war on, it was thought that there would be a large and steady demand.

During the first year of the war we did well, the trade returns for 1900 showing a total of 31,457 bbls. exported, but last year the quantity was only 500 bbls.

Now, however, with a single order for flour exceeding the total quantity that was exported to South Africa during the whole of the fiscal year 1900, our hopes are naturally in the ascendency.

Our exports of flour to all countries last year aggregated 1,269,515 bbls. This, with one exception, was the largest on record. The largest on record was in 1898, when 1,449,529 bbls. were exported.

DROPS FROM THE EDITOR'S PEN.

A little "ad." often causes large additions to business.

Hard work is the nightmare of drones and the hobby-horse of the industrious.

The success of a business depends upon the ability and enterprise that succor it.

When a man goes into business who by nature was designed for a farmer there is danger of his cultivating crops that are not profitable.

TRADE IN COUNTRIES OTHER THAN OUR OWN

CURRANTS EASIER IN LONDON.

NO improvement in the demand for currants can be said to have been manifested during the week, and the market remains in an inanimate condition. Little or no anxiety to sell has, however, been displayed by merchants, who appear content to await a revival of trade rather than accept the lower prices, which would inevitably result from an attempt to force sales at the present stage. Some parcels of medium fruit and provincial have been pushed for sale by speculators anxious to realize, and a few transactions have resulted at prices 6d. to 1s. per cwt. in favor of buyers. The ss. Cairn Ryan is in the river, and the ss. Tiber, with about 600 tons, is due in about a week. In view of the slowness of trade and this important addition to the stocks, lower prices are not unnaturally looked for, and any reduction must be regarded with favor by grocers and dealers alike, as with a general lowering of the lowest retail price the public regard for this cheap article of diet may be expected to become once more fully established.—Produce Markets' Review, March 15.

PRICES OF PEAS FIXED.

A private wire from South Jersey states that after several conferences with canners in the vicinity of Cape May the farmers have declined to accept $40 per ton for peas. Delaware packers, it is stated, have in some instances opened prices for the canned article on the basis of last year's figures, notwithstanding the fact, as reported, that prices for seed peas have advanced, owing to the scarcity, almost 50 per cent. above those of last season. Referring to the outlook a letter from a New Jersey packer says: "The crop prospects do not favor a large production in this section, and the high prices asked by growers are, to some extent, justified. These will, however, have some effect on the prices for the canned product, and as yet packers are not in a position to fix a selling basis.

"There has been some talk of a combine among the packers, but it is believed the matter has been dropped for the present."—N. Y. Journal of Commerce.

THE SUGAR SITUATION.

Czarnikow, MacDougall & Co. say of sugar: "The vital question of beet sowings must remain unanswered for six weeks longer, but all estimates indicate a reduction of from 10 to 15 per cent. Should the reduction reach the latter figure the European beet production of 1902-1903 will be fully 1,000,000 tons less than it was in the past campaign, and for the health of the sugar markets throughout the world it is to be hoped that this will prove to be the case. Low prices for sugar compel the factories to give low prices for roots and this should cause the farmers to turn their attention to other crops. Notwithstanding this week's large receipts there has been a good demand for sugars on the spot, and a still better one for sugars for shipment and it is now impossible to buy sugars for shipment at anywhere near our parity. Last sales of Cubas include very nearly all the sugars now afloat from ports where want of warehouse facilities prevent holding, and there is, therefore, little sugar from Cuba to come immediately upon the market. Our market closes firm, with an upward tendency, owing to the scarcity of offerings. A further advance is looked for, particularly as Cuba sugars are now still more likely to be kept back, seeing that the caucus voted to recommend a reciprocal treaty with Cuba, giving her a reduction of 20 per cent. on the existing duties, this treaty to remain in force till December, 1903. Being now sure that, sooner or later, there will be a reduction in the duties on Cuban sugars, the hopes of the Cuban holders have been so strengthened that there is even less disposition than before to accept present prices, notwithstanding that stocks in Cuba are over 330,000 tons. Java refrains from offering any new-crop sugars, as prices in the Island are much above this market, nor is there any pressure to sell the balance of old crop. Egypt, too, continues holding her crop for higher prices than those now ruling. Cuba—The market in Cuba remains firm, with plenty of buyers at prices much higher than those ruling here. Very little land has been prepared for planting this spring, and unless some favorable decision is speedily arrived at in Washington, it is feared that the next crop will not be larger than the present one."

STOCK OF THE SALMON COMBINE.

CANADIAN investors and stock with a great deal of interest to brokers are looking forward the "listing" on the Stock Exchanges of the new $4,000,000 company recently formed to acquire the canning companies of British Columbia. This new concern, in which are interested some of the leading capitalists of Toronto and Montreal, is to be called "The British Columbia Packers' Association." The capital has been already over-subscribed, and inquiries from all parts of the Dominion are being received by local brokers as to when the stock is to be listed. There are 72 canning companies in British Columbia, and the majority of them have signified their intention of joining with the company. Messrs. Aemilius Jarvis, of Toronto, and Henry Doyle, of Vancouver, have been successful in getting options on the majority of the companies, and are still engaged negotiating with those outstanding. Although a few Americans are interested in the new concern, the great majority belong to Toronto and Montreal. The authorized capital of the new concern will be $4,000,000, but it will not all be issued at the present time. The stock will be of two kinds—common and preferred. Although the exact arrangement has not been positively decided upon, a private circular issued by the promoters sets forth that the preferred stock will be 7 per cent. accumulative, and the dividend on the common will not exceed 10 per cent. until 50 per cent. of the preferred has been redeemed at a figure to be decided upon by the directors.

According to the present arrangement the canners are to take common stock for their canneries, and a certain amount in cash. There will be $2,500,000 common stock and $1,500,000 preferred. The latter is to be redeemed at 115; $250,000 will be left in the treasury, and $1,250,000 will be sold, the proceeds of which will go towards working capital and cash payments for canneries.

It is stated by those on the inside that the profits are estimated at 40 per cent., and that an enormous saving will be effected by consolidation. British Columbia canned goods are known all over the world, and sold in most of the countries.

The stock will be listed on the local Exchange within a few weeks, and it is anticipated there will be some lively "fireworks" in it for a time. The shares are to be listed in Toronto, Montreal, San Francisco, and possibly Boston.—Mail and Empire.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Buyers of Comadra figs should communicate with H. P. Eckardt & Co.

The Eby, Blain Co., Limited, report their first shipment of "Anchor" brand new maple syrup now in store.

H. P. Eckardt & Co. report that they are offering Japan tea at low prices.

The Eby, Blain Co., Limited, are offering California Italian prunes in bags of 100 lb. at low prices.

John Sloan & Co. are unloading a car of green Rio coffees this week and are in a position to give their trade some exceptional values.

Through an error in a recent issue, W. H. Gillard & Co.'s advertisement on page 6 read, "Gibson's" Carburet of Iron Stove Polish. This should have been "Dixon's", as it appears in this week's issue.

OFFERING TO COMPROMISE.

W. G. Dunn, spice manufacturer, Hamilton, is offering to compromise. He offers 50c. on the dollar, payable in 30 and 60 days, beginning from April 1. The liabilities are $16,706, and the assets $28,881, leaving a nominal surplus of $12,175.

Among the exports from Canada to the United States last week were 26,416 pounds of "Salada" Ceylon tea.

IF YOU PURCHASE TO SELL AGAIN

and to strengthen the foundation of your business—THEN, give a care to the class of goods you handle. Immediate profit is not always the essential point with you, any more than it is with us.

"SALADA" Ceylon Tea

Black or Green, will bring lasting results—not simply momentary.

They cement trade and promote customers' good will—results that are invaluable in this keen competitive age.

May we ask you to give a thought to these remarks ?

"SALADA," Toronto or Montreal.

LILY WHITE GLOSS STARCH.

The Best Quality.
The Handsomest Appearance.

Put up in 1-lb. Packets and 6-lb. Toy Trunks, and Tins.

The Brantford Starch Works, Limited
BRANTFORD, ONT.

Jams and Jellies

We have the finest. Merchants who have sold ours invariably repeat orders. This is a good proof of quality.

THE CANADA BISCUIT COMPANY, Limited

Office Phone : Main 3624.
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, March 27, 1902.

GROCERIES.

JUST as we went to press last week an advance of 5c. took place in the price of all grades of refined sugars. This advance has been the principal feature of the week. Business, generally, is, if anything, a little better than a week ago, and is attributed to the gradual improvement in the country roads, although, as far as sugar is concerned, the improved demand that is therein to be noticed is evidently due to the firmer tone of the market. Business is fairly good in canned goods, and in vegetables, is, if anything, better than it was a week ago. The green coffee trade keeps quiet, but there is a fair business being done in roasted coffees. The spice market remains much about the same as a week ago, although in some lines there seems to be a little more firmness. A fairly good movement is to be noted in syrups and molasses, and rice and tapioca are going out well. There is quite a lull in the tea trade this week, with prices keeping firmer. Currants are still in active request. Valencia raisins are meeting with a fair demand and are rather firmer in price in the outside markets. Prunes continue in fair request.

CANNED GOODS.

There appears to be a slightly improved demand all round for canned tomatoes, peas and corn, although the feature of the market is still the strong tone in regard to tomatoes. Some fairly good lots of tomatoes have changed hands during the past week on wholesale account. The price to retailers still rules at 90 to 95c. Peas are quoted at 80c. up, and corn at 70c. upwards. French peas are offering for May shipment, but the prices show an advance of from 5 to 10 per cent. compared with last year. Canned mushrooms are stiff in price and scarce. New-pack imported sardines are being offered for later shipment; the price is about the same as that ruling last year. Very few canned fruits are moving. In salmon the demand is only moderate, and the same may be said of all kinds of canned fish. We quote as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

The demand for green coffees of all descriptions is still limited, although roasted coffees continue in fairly good demand. The deliveries of Rio coffee are rather heavy at Rio and Santos, and the outside markets are dull, but without any material change. We quote: Green Rio, No. 7, 7⅜c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Slightly higher prices are cabled from the East on pepper for April-June shipment, and in New York the market is steady on this article. Nutmegs are rather firmer. Locally, there is a moderate trade, but there is no particular feature to be noted.

RICE AND TAPIOCA

A good trade is being done in both rice and tapioca. Cable advices report slightly higher prices for pearl for shipment. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; sago, 4c.; tapioca, 4c.

SUGAR

On Friday last, after our paper was in the hands of most of our readers, there was an advance of 5c. in the price of all

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

refined sugars, which made the basis for granulated f.o.b. Montreal, $4.03 for Redpath and St. Lawrence, and $3.98 for Acadia. This advance in price was in sympathy with the New York market, and has stimulated business quite perceptibly, which was quite welcome after the stagnation which has characterized the sugar market for some time. In New York raws have advanced 1-16c., quotations for 96-test centrifugals being 3½c. with other grades at a relative basis. Meltings in New York last week increased 3,000 tons, the quantity melted being 30,000 tons, while the receipts were 38,456 tons. Raw-beet sugars have recovered from the low point noted last week, namely, 5s. 3d., now being quoted at 6s. 5½d. At this price it is above the parity of centrifugal sugars in New York. There is much conjecture regarding the next beet campaign and reliable estimates may be looked for in about six weeks. Some preliminary estimates indicate a reduction of 10 to 15 per cent. This would mean a total reduction of about 1,000,000 tons. The Reciprocity Bill which has been introduced in the House of Representatives at Washington provides a reduction of 20 per cent. in duty on Cuban products, but it is thought that the preference will be ultimately 33 1-3 per cent. In expectation of this holders of Cuban sugars continue to ask higher prices, and the tone of the raw market has been considerably strengthened thereby.

SYRUPS AND MOLASSES.

There is a good movement in both syrups and molasses. Advices from New Orleans report a firm market, particularly for open kettle molasses. The ruling quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

The local market is decidedly quiet in all descriptions of tea. About the only inquiry there is is for China greens, which, of course, are practically unobtainable. Mail advices under date of March 14, say that at the auction a generally firm tone characterized the market for Indian teas. All grades met with good attention, and sold fully up to the previous week's rates, common teas being, perhaps, in the strongest demand. With a moderate quantity brought forward and the probability of light shipments in the near future, made the market for Ceylon tea steady, and all grades met with good attention, selling up to the previous week's prices. The average price obtained at the auction for Indian tea was 7.48d. against 6.86d. the same time last year. In Ceylon teas the average was 7.02d. against 6.48d. a year ago.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a good demand, and stocks are light on the local market. On the outside markets prices rule firm. We quote: Filiatras, 6 to 6¼c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—The outside markets are decidedly strong. Mail advices from London, Eng., say that they were buying on the continent for local consumption, and the outlook for the article is exceedingly strong. As we have already pointed out stocks in Spain have been exhausted for some time. As far as we can learn nothing can be laid down in Toronto from the outside markets under 6c., and wholesalers' prices are firm at 6½ to 6¾c. for selected raisins.

SULTANA RAISINS.—These are in fairly good demand and prices are steady at 8c. for dark up to 12c. for bright.

PRUNES.—The demand is keeping up fairly well and a nice business is still being done. The outside market is steady with prices unchanged. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—The demand for dates keeps good and the result is that stocks are quite light. Both Hallowees and Sairs are firm at 4½c.; the latter are particularly firm at the price named.

FIGS.—Tapnet figs continue in fair demand with prices firm at 3¼ to 3½c.

CALIFORNIAN EVAPORATED FRUITS.—The demand is good with prices firm. We quote, according to quality and package: Apricots, 13 to 17c.; peaches, 11 to 14c. per lb.

GREEN FRUITS.

Bananas are selling freely, and their prices are firm. Trade in lemons is improving. Californian navel oranges still are in good demand, and another rise is expected; other lines of oranges are also moving better. Cranberries, grape fruit and Malaga grapes are quiet. Tomatoes have advanced to $4.50 per case in New York, and are scarce. This will make their price here advance $1 to $1.50 per case. There are improved receipts of strawberries, and the demand for them is good, in spite of their high prices. We quote as follows: Oranges, marmalade, $2.75 to $3 per case; Tangerine or kid glove, $3 to $4 per small box; Floridas $3 to $3.25 per box; Mexicans, $2.50 to $2.75 per box; Californian navels, $3.75 to $4.25 per box; Californian ruby blood oranges, $2.75; Valencias, $4.50 to $5.00 per small case, $5.50 to $6.00 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; late Jerseys, $8.50 to $9; bananas, $1.50 to $2 for firsts, and $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Spanish onions, large cases, $3.50 to $4.50; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.50 to $3; Californian celery, $4.50 to $4 95 per case of 8 doz.; Southern tomatoes, $5.50 to $6 per case of 6 baskets; strawberries, 45 to 55c. per qt.

VEGETABLES.

Trade for green market produce has improved with the weather and the prices are firm. The receipts of rhubarb have been large and there is a good demand for that article. Radishes are scarce. The other lines are in normal condition. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 75c. to $1.25 per doz.; carrots, parsnips and beets, 50c. per bag; turnips, 35c. per bag; lettuce, 20 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 40 to 75c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

Eggs—There have been liberal receipts and the price is down to 12½ to 13c. per doz. for new laid, a drop of 1 to 1½c. since a week ago. There may be a further decline.

Beans—Trade is quiet. We quote: Choice hand-picked, $1.20 to $1.40, and prime, $1.10 to $1.20 per bush.

Honey—There is a fair movement from stock. We quote as follows: Clover, in 60-lb. tins, 9¼ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

Maple Syrup and Sugar—The receipts have been moderate; the demand is good. We quote: Maple syrup, in 1-gal. cans, 90c. to $1.10 per gal.; maple sugar, 9 to 11c. per lb.

Dried and Evaporated Apples—Trade is dull. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

BUTTER AND CHEESE.

Butter—The quantities of poor grade butter coming in are large and jobbers are finding it hard to move, there being no market for it excepting for baking purposes. Choice dairy prints are selling good. Prices are unchanged. We quote as follows: Choice 1-lb. prints, 17 to 18½c.; large rolls, 16 to 18c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 24c., and creamery solids, 20½ to 21c. per lb.

Cheese—The export trade continues good and prices are firm at 11 to 11½c. locally. For export the prices range from 10¾ to 11c. It was reported that several shipments had been make at 11c. f.o.b. Toronto.

POULTRY.

Dressed Poultry—There are a few turkeys and chickens being offered, and prices are nominal. We quote: Chickens, 60 to 90c. per pair; turkeys, 12 to 14c. per lb.

Live Poultry—The receipts have been small. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

Trade in fish continues brisk, and the supply on hand is becoming small. Prepared fish especially are well cleaned out. Green cod are being offered at 7½ to 8c., and green haddock at 6 to 7c. per lb. The demand for oysters is slackening off, and the season for them is about over. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c., haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, $3 to $3.25 per 100-lb. bbl. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.25 to $6.75 per large pail, or $3.75 per small pail; selects, $4.50 to $5 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

Grain—Prices are easy at 86c. for Manitoba No. 1 hard wheat, 82c. for No. 1 Northern, and 78c. for No. 2 Northern. The movement from the West is small and will be until the opening of navigation. On the St. Lawrence market the receipts have been light and prices are unchanged excepting an advance of 2c. in white and red Ontario wheat. We quote what is paid on the street: White and red Ontario wheat, 71 to 79c.; goose, 66½ to 67c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

Flour—There is a quiet movement with a limited demand. We quote: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3.40 to $3.50 per bbl. in Toronto.

Breakfast Foods—Oatmeal and rolled oats are quiet but the demand is expected to improve after Easter. We quote: Oatmeal, standard and granulated, in carlots on track here, $4 85; standard rolled oats in carlots on track here, $4 60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.50 in 100 lb. bbl.; cornmeal, $3.75; split peas, $4.75; pot barley, $4.50, in 196 lb. bbls.

HIDES, SKINS AND WOOL.

Hides—Trade is slack and the market is weak. We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¾ to 8c.

Skins—The demand is quiet. We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.

Wool—The market is dull owing to the poor foreign demand. We quote fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

There is an improved demand. Red

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

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EASTER EGGS

Ship to us—for prompt results. Or we will buy f. o. b. State quantity to offer.

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BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

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Easter Fruits

TOMATOES, PINEAPPLES,
STRAWBERRIES, TANGERINES,
BLOOD ORANGES, GRAPE FRUIT,
... BANANAS ...

SPECIAL VALUES IN ...
Navel and Valencia ORANGES
Messina Lemons.

CLEMES BROS., TORONTO

clover is selling out of store at $8 to $9 per 100 lb.; alsike, $13.50 to $17, and timothy, $6.50 to $7.

MARKET NOTES.

Eggs have declined 1 to 1½c. per doz.

Ontario wheat is 2c. per bush. higher.

All refined sugars are 5c. per 100 lb. dearer.

Several lines of starch have been advanced in price.

Tomatoes have been advanced 1 to 1½c. per case of six baskets.

Dressed hogs have been advanced 25 to 50c. per 100 lb., and beef 50c. for carcasses and front quarters, and $1 for hind quarters per 100 lb.

THEIR REQUEST REFUSED.

The Board of Control of the Toronto City Council was waited on on Friday, March 21, by a deputation from the butchers' section of the Toronto branch of the Retail Merchants' Association of Canada, and asked to delay the fitting up of the new St. Lawrence Market.

Should more time be given and a conference arranged between the property committee and the butchers and others interested in the market, it was claimed a plan satisfactory to all could be arranged, while at the same time the interests of the city would be preserved.

The controllers promised their support, and advised the same committee to wait on the council on the following Monday.

The same arguments were used by the same delegation on Monday, when they appeared before the City Council, but their quest was in vain, for the council decided to proceed with the fitting up of the St. Lawrence Market without delay.

A REGULAR VISITOR.

Mr. D. K. McArthur, general merchant, of Hopeville, Ont., was in Toronto this week, and gave us a call. Mr. McArthur has not failed to pay a visit to Toronto during the month of March for 20 years past.

A TRAVELLER GOES WEST.

These are days when young men are taking Horace Greeley's advice and going west. Among those who have recently decided to go is Mr. B. S. Blackwell, who has been with T. Kinnear & Co. for the past two years, and lately as traveller. He has taken a position with G. F. & J. Galt Co., wholesale grocers, Winnipeg and Vancouver, and will leave for the latter city in a few days. Mr. Blackwell, who is young and energetic, will doubtless do well in the West. At any rate, he will if the good wishes of the many friends he has in the trade have any force.

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Are sold by all the Leading Wholesale Houses:

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QUEBEC MARKETS.

Montreal, March 27, 1902.

GROCERIES.

THE end of Lent and the now shortly-expected opening of navigation have been two reasons for a change in the grocery trade; and it is not one for the better. Business all round is very quiet, buyers waiting for the reduction in freight rates which will take place when navigation opens, and this is expected about April 1. Montreal is especially affected by this. Whatever lines are moving are for immediate requirements, and in small quantities, as a rule. Except in one or two cases the week has been an uneventful one in the grocery business. Sugar is one of the exceptions, an advance of 5c. having occurred. The agreement between jobbers in regard to the price of DeKuyper gins, in cases, has come to an end, and lower prices are consequently quoted. Violet and Green are 20c. lower per dozen cases, Red, 25c. lower, and White, 50c. lower. Chicago pork has advanced 25c. per barrel. Canadian starches are up ¼c. per lb. Friday being a holiday caused some activity in the market on Thursday, but this was only incidental and did not affect the trade of the week.

SUGAR.

On March 21 all sugars were advanced in this market 5c., following an advance in the American refineries of 10c. The market now shows considerable more strength, and at the advanced price there has been a better business, though the movement is still anything but heavy. The advance came as a surprise to most dealers, who felt convinced of the weakness of the market and did not look for a higher price. A good deal of uncertainty prevails now among all those interested in the sugar market. Dealers, who are in a position to be well informed, however, state that they are not expecting any further advance just at present. At the recent advance granulated sugar is quoted at $3.85, and yellows at $3.10 to $3.75.

TEAS.

Quietness prevails in the tea market still. Gunpowders are said to be very scarce, and what is being offered is not of a desirable quality. Japan teas and Ceylon blacks are moving comparatively well. There is a firmer feeling in Japan teas on account of the light stocks here; which are lower than they have been at this season for a number of years. There is still a scarcity of China greens, and though the movement is small, prices are firm.

SYRUPS.

The demand for corn syrups is still good, and some increase in the demand has been caused by the approach of Easter. There has been no change made in the prices. Our quotations are as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

Since the decline of 1c. in Barbados molasses last week, another has taken place of 2½c., and the price now quoted, for any quantity, or at any place, for molasses on spot or to arrive, is 24½c. This was brought about by the unanimous consent of the breaking of the agreement which had existed between wholesalers in regard to the sale of Barbados molasses. It was felt that owing to the keen outside competition it would be best to leave each member of the Guild free to act as he pleased. The primary market has rallied lately and shows some firmness, and a report to a Montreal house, on Monday of this week, stated than an advance of ½c. per gallon had taken place there. One of the causes of this has been that owing to their being heavily drwn upon, the stocks on the primary market have become much smaller, and it is also said that the crop is not as large as at first stated; being, in fact, no more than an ordinary one. Should a further advance take place in Barbados, it is likely to affect the market here, and a few dealers say that prices may go up at any moment. Quotations are as follows for Barbados, in any quantity: 24½c.; Antigua, 24c.; Porto Rico (finest grade), 38 cents.

CANNED GOODS.

The demand for canned goods has kept up very well. The approach of Easter caused a better movement in canned fruits, and this week there is a splendid business doing in that line. Tomatoes continue to be the only changeable feature of the canned goods trade, and though our former prices can still be quoted, the tendency of the market is plainly towards higher prices, and one house has disposed of a large quantity at quite remunerative figures, 95 to 97½c., an advance of 2½ to 5c. over their former quotations. This will have its effect on the general wholesale trade, and prices to retailers are very likely to be advanced by all dealers at almost any time. The scarcity of tomatoes is now beginning to make itself felt. Other lines of canned goods remain practically the same. We quote: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 90 to 90½c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. We quote: Salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

The market for almost all kinds of spices is now in a fair condition. The prospect of short supplies in peppers is having the effect of stiffening this market, and prices are now very firm. On other lines of spices there is also a firm feeling, but the market is featureless. No quotable change has occurred. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a good demand for both rice and tapioca at steady prices. Our quotations are as follows in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a fair movement, but the market is still uninteresting. We quote: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—This market is very firm and the demand is good. Finest off-stalk sell for 5⅝c.; selected, 6⅜c.; layers, 6⅞c.

CANDIED PEELS.—There is a steady demand and nothing new has occurred in prices. We quote: Orange peel, 11½c.; lemon peel, 10½c.; citron, 16½c.

MALAGA RAISINS.—There is a moderate inquiry, and our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is an active inquiry for dates, but stocks on hand are very light. A few import orders for Hallowees have been given for arrival by the first direct steamer. As yet they sell for 4¼ to 4½c.

FIGS.—There is still a great scarcity of tapnet figs. On the local market only one house holds any stock at all. Tapnets are quoted at $1.20, and layers at $1.15.

CALIFORNIAN RAISINS.—Late advices from the primary market state that stocks of raisins have become considerably depleted. The demand here, however, has not materially improved, and prices for seeded raisins remain at 9¼ to 9½c. per lb.

PRUNES.—Though the stocks of these are not as light as other Californian dried fruits, yet, a recent report says that the assortment has been badly broken. Large and small sizes are about exhausted, and the stock of medium sizes remaining is not large. Packers are anticipating an advance at an early date, but they are still offering prunes of 1901 crop at a ½c. basis less than last year's crop. Quotations are as follows: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS —These are unchanged this week in price. There is a growing improvement in the demand. Apricots sell for 14½c.; peaches, 10½c.; pears, 10c.

NUTS.

The market is still quiet, though on a few lines a firmer feeling is evident. Filberts have advanced on the primary market from 2 to 3s. per bale since the departure of the steamer for Messina, and this tends to stiffen prices here. Almonds are also firmer, but the price is unchanged. We quote as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Wholesalers report the past week to have been satisfactory, and stocks of held butter have been pretty well sold up. It has been none too soon, as deliveries of fresh-made rolls and new butter are increasing daily, and the market is bound to feel the effect of this shortly. Fresh-made creamery from the Eastern Townships is commencing to offer more freely, and the price on this

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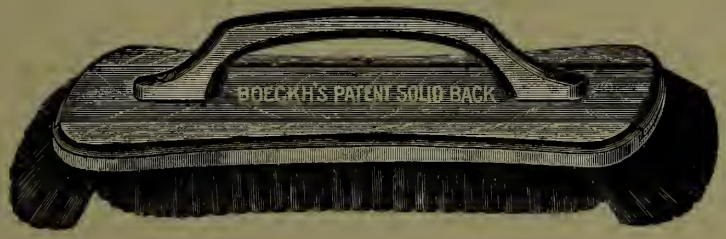

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Telephone Bell Main 65.
" Merchants 522.
Telephone orders have prompt attention.
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store; corn, 66 to 67c.; buckwheat, 55½c.; middle freights, feed barley, 53 to 54c.

OATMEAL.—The rolled oats market has continued to decline and present quotations are 15 to 25c. lower per barrel than last week. Trade is only moderate. The price is $4.50 to $4.60 per barrel.

FEED.—There is no change in the situation of the feed market. The demand is good and prices are firm. We quote: Ontario bran, in carlots, $18.50 per ton; shorts, $22.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—There is a moderate demand at unchanged quotations. Prices, however, are somewhat unsteady. We quote: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9.25; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

All sugars are 5c. higher.

Canadian starches are ¼c. lower per lb.

Chicago pork has advanced 25c. per barrel.

White extracted honey is 1c. per lb. lower.

Maple syrup has declined 10 to 15c. per gallon.

Rolled oats are 15 to 25c. per barrel lower.

Barbados molasses is 2½c. per gallon lower.

De Kuyper gins are from 20 to 50c. lower, according to the brand.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., March 22, 1902.

LAST week was exceedingly wet. The rainfall was the greatest ever known in March. This delayed trains, made the roads through the country unfit for travel, and prevented merchants from shipping. For these reasons trade was quiet. It is expected, however, the movement of goods will very shortly be large. The packets are coming out of winter quarters and beginning their regular trips to bay ports. The present outlook is that the river will open earlier than ever before. The event of the week has, perhaps, been the millinery openings. The city has been full of milliners from all over the Maritime Provinces. This has become a particular business here. In markets, cream of tartar is low, costing less than for some years. Sugar is at the lowest point ever known. Rice is low. Feed is scarce and high.

OILS.—There is rather less business in burning oils and the low prices continue. In lubricating oils shipments are now being made. The spring is the busy season. Paint oils are very firm at the higher prices. There is an improved sale. Gasoline is higher, and there is a better demand. Fish oils are high and scarce, particularly seal oil. Cod oil, for which this is a large receiving point, has been a short supply during the last two seasons.

SALT.—Regular receipts of Liverpool coarse salt are to hand by two direct lines from Liverpool, and by the Manchester line. A few weeks will see the lines running to Montreal; then the regular receipts of salt will stop. There is a fair stock held, and prices are quite high and firm. In fine salt there is an improved business. Quotations are now as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—In vegetables, the line of interest is tomatoes, and it looks as if higher prices would rule. There are just fair stocks held. Corn is easy and peas are unchanged. In fruits there is nothing new to report. Blueberries are scarce, strawberries are firm and peaches are unchanged. The sale of fruits is not large. Salmon have a fair demand but there is a wide range in quality and buyers can get goods at about any price they wish. The unfortunate side of the question is the consumer has no protection. Domestic sardines are firm and haddies and kippered herring are scarce. Meats are more in demand. The sale is still light with prices rather firmer.

GREEN FRUITS.—In apples, some fancy stock brought a very high price this week. In the retail stores you can now buy oranges and lemons much cheaper than the best apples. Trade is not large. Valencia oranges are rather firmer; they are large sellers. Californian oranges are somewhat higher; they were not in large supply during the past week, owing to the strike in Boston. Some nice Jamaica stock is still offered, but prices are rather higher. In lemons, the low prices still hold. There are fair sales reported. In bananas, the first large shipment of loose fruit was received this week. In small stuff, such as strawberries, rhubarb and cucumbers, some little are imported. The steamers make a demand for some lines of green goods.

DRIED FRUITS.—This is a quiet line. Prunes are still low. In the American market the fact that 1900 stock has been so freely sold has had this effect. Little, if any, of this old stock has been received here. It is thought the market will be higher. Evaporated apricots are higher. The sale here is small. Peaches are firmer and they also have a very light sale. In raisins, prices are rather higher, and the

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

movement is light. The chief sale is in seeded. Currants have but a fair demand. Dates are high. Peels are scarce and the sale is light. Evaporated apples are high. Quite a few are offered.

DAIRY PRODUCE.—Eggs tend lower, though the price of choice stock at retail is still well maintained. In cheese prices are firmer. Local sales are light.

SUGAR.—There was a further decline of 10c. in sugar this week. It is now selling at the lowest price ever quoted. The sale for granulated is large. Some foreign is offered, but the receipts are small. Granulated sugar is lower in Montreal than here, particularly Acadia, which is about the only grade sold here.

MOLASSES.—There have been further arrivals of Porto Rico molasses. Prices this spring are even lower than last, and it is said less profit is being made. Stock is not moving off as quickly as usual. Retailers find it is not as much to their advantage to buy largely while stock is landing as formerly.

FISH.—Business is rather dull and prices are easy. Even fresh fish, which have been rather scarce for some time, in fact, all winter, are now plentiful. Gaspereaux are, as yet, received in very small numbers. In dry cod and pollock, prices tend rather easier; and there is just a fair sale. Smoked herring are very low. Pickled are easy. Haddies have less movement. Quotations are as follows: Haddies, 6 to 6½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2½ to 3c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.80 to $2.00 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, $1 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.85 to $3.90.

FLOUR, FEED AND MEAL.—In flour, while the market cannot be called lower, there is an easier feeling. Feed is scarce and high and any offering is quickly picked up. Oats are quite firm and there is now quite a sale for extra cleaned for seed. Oatmeal is rather easier. Cornmeal is unchanged. Beans have but a light sale at even figures. Hay is quite firm, much of that for export coming from Quebec. Seeds are having some attention. Our quotations are now as follows: Manitoba flour, $4.60 to $4.70; best Ontario, $4 to $4.10; medium, $3.60 to $3.80; oatmeal, $5.00 to $5.10; cornmeal, $3.05 to $3.10; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.45 to $1.50; prime, $1.30 to $1.40; yellow eye beans, $2.80 to $3; split peas, $4.85 to $5; barley, $1.70 to $1.75; hay, $12 to $14.

ST JOHN NOTES.

Bowman & Angevine have received a shipment of "Tea Rose" drips.

"The Grocer" regrets to learn of the death of Mr. A. Booth, of A. Booth & Co., Baltimore.

Patna rice has been very scarce here. C. & E. MacMichael landed a shipment ex-steamer Ulunda during the past week.

David Clark, late of Montreal, is now with J. Harvey Brown, tea merchant, packer of "Sunbeam" and "Keystone" teas.

The representative of McLaren's Jelly Powder was in the city this week, and with the local representative, A. S. Bowman, called on the trade.

A. L. Goodwin received this week his first shipment of green bananas from Boston for the present season. Shipments will now be regularly received.

Can any Manufacturer

who hasn't brains enough to originate his own label and style of package

Interest You?

We think not!

Clark's Pork and Beans in Chili Sauce

are being closely imitated, both in label and style of packing—so closely in fact that you could hardly tell the difference between the Genuine and the Imitation without opening the can. Don't be Fooled into buying light weight Imitations of inferior quality—**Get the Genuine.**

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants — GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

—BOTTLED BY—

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

ARTISTIC SHOW CARDS and HOW TO WRITE THEM.

A full course of instruction by mail for Merchants, Window Trimmers and Clerks.

My Book of Instruction at $1.00 has constantly grown in patronage and public favor, and is now recognized as the Fountain Head for practical instructions on rapid sign, show card and ticket lettering. It will teach you—write,

W. EDWARDS, Carleton Place, Ont. Box 315.

NOVA SCOTIA MARKETS.

Halifax, N.S., March 24, 1902.

DURING the last week the wholesale grocery trade has been in a most satisfactory condition, and, for reasons given in previous letters, will exceed corresponding weeks in other years. However, the extra amount of early spring business may bring a slacker season later on. Orders are coming in briskly from all quarters and are being filled promptly. In most lines the prices have remained firm and with only slight changes. No early changes are anticipated.

* * *

Eggs, which are coming in slowly, from conditions noted, are still quoted at 14 to 15c.—about the same as in Montreal. The retailers sell at 20 to 22c., while the country farmers, who sell from house to house, are asking 25c. for fresh-laid fancy eggs. Unless finer weather comes in this week "Easter" eggs will retail at 25c. —perhaps more.

* * *

Slight changes have been made in sugars and the latest quotations are : Granulated XXX, $4 ; Austrian, $3.90 ; bright yellow, $3.70 ; No. 1 yellow, $3.40. Declines are also noted in molasses. Present quotations are : Porto Rico, 32 to 33c. (former quotation) ; Antigua, 30c.; Trinidad, 28c.; Barbados, 28c.; St. Croix, 26c.; New Orleans, 30c. (former quotation).

* * *

Declines are also noted in some of the heavy provisions, notably in Prince Edward Island pork. Last week's quotations are : P. E. I. mess pork, $20 ; thin mess, $19 ; mess pork, $15. American pork, on which there is a duty of $4 per barrel, is quoted at $21.50 to $23.50. American plate beef is quoted at $15.50 ; Canadian, $14.50.

* * *

The flour market remains unchanged ; there is a fairly good demand, but not quite up to expectations. The demand for feeds is somewhat heavier and prices are firmer. Flour, oatmeal, and cornmeal are now practically at prices quoted at the first of the year. The hay market is somewhat weaker. Considerable quantities are held for higher spring prices, but the quantity of cheaper Quebec hay imported has had a tendency to lower prices, which will probably be no higher from this on. Fifty cents per ton is noted as the decline last week.

* * *

There is only a slight change in the fish markets, and no improvement is expected until the West-Indian market improves. The market there has been extremely dull for the last two months, but at some points is reported as slightly improved. Bank cod, which a few weeks ago was down to $2.75 to $3, has had two advances, one of which we have reported. The quotation now is $3 to $3.50, a total improvement of 50c. Heavy exportations of dry fish to the West Indies are being made, notwithstanding the low prices, as the old stock must soon be disposed of.

* * *

Fresh fish, which had hardly been coming in in quantities to supply the Lenten demand, has greatly improved. Last Tuesday three vessels arrived from the Banks bringing combined cargoes of 6,750 lb. cod, 4,600 lb. halibut, and 2,000 lb. hake. Other vessels have brought smaller quantities.

The schooner Rachel H. Boyd arrived at Halifax on Sunday from Fajardo, Porto Rico, with 190 puncheons, 26 tierces and 52 barrels new-crop molasses, the first importation of the season. George P. Mitchell & Sons are the importers.

Enterprise RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers : Send for our special offer.

ENTERPRISE SPECIALTY CO.,
83 Bay Street, TORONTO.

CANADIAN AGENCIES WANTED BY AN ENGLISH HOUSE.

A reliable London Importer and Commission Agent desires to get in touch with Canadian exporters of lines suitable to the general grocery trades, with a view of becoming English representative of Canadian houses, canned goods, jams, jellies, etc., being amongst the lines especially desired. Highest references and guarantees.

E. W. Hughes, 24 Bartletts' Buildings,
Holdborn Circus, E.C., London.

Creamery Roll and Tub Butter,
Cheese, Poultry, Beans, Potatoes,
Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter' Avisawella, Ceylon.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION

in "Commercial Intelligence," to the Editor

'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue, London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

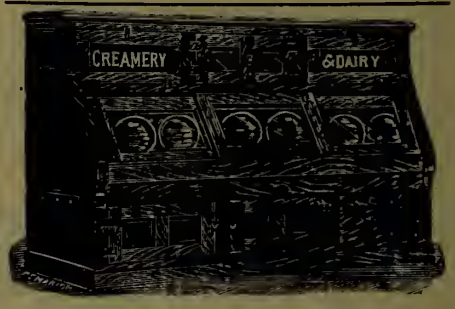
N.B.—A free specimen copy will be sent on receipt of a post card.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable well advertised, and have letters daily from consumers.

34 Yonge Street, Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Easter Fruits

FOR HOLIDAY TRADE

Strawberries, Pineapples, Tomatoes, Bananas, Oranges, Lemons.

We hope to have your orders, which will have our best attention.

Eggs wanted — Big demand for Easter.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
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SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,
ST. CHARLES, ILL., U.S.A.

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The Successful Merchant

is the one who sees to it that the goods he sells please his customers.

We have received many very complimentary remarks regarding "KENT" CORN this season. One of our customers remarked: "It has the delicious flavor of corn off the cob."

You can increase your sales by introducing "KENT" CORN with your customers.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

WINNIPEG, March 23, 1902.

BUSINESS of all kinds has been delayed by the storm, and, practically speaking, spring will be two weeks later than was anticipated 10 days ago. But no one is doing much growling on that head. Manitobans have come to have rather a suspicion of very early springs ; frost is liable to ensue later. Of course, the roads are in a terrible condition, as in some places there are drifts four and five feet deep, and in others the ground is bare. The snow is disappearing very rapidly with the warm south winds, and slush and slop are holding high carnival. Considering these very adverse conditions, trade has been remarkably good in all grocery lines, particularly. There have been very few changes in price. Rather an important change is anticipated before another week is out, and that is a drop in the price of canned corn. Just what this will be is not known yet.

SUGARS—The market is weak and uncertain, but no further decline has taken place. Present prices are : Extra standard granulated, $4.75 ; bright yellow, $4.05.

SYRUPS—Firm in all lines and no change of prices. Extra bright, 3 to 3½c.; glucose, 3½ to 3⅝c.

MOLASSES—Firm and without change. New Orleans, 35 to 38c.; Porto Rico, 45 to 46c.; Barbadoes, 55 to 57½c.

DRIED FRUITS — Raisins have again advanced on this market, and present srocks are quoted at : Fine off-stalk, $1.90 to $1.95 ; layer raisins, $2 20 to $2.25. Evaporated fruits have not changed for the week but they are very firm. Demand is fair in all lines.

CANNED GOODS—Demand is fair in all lines and tomatoes are holding the advance quoted and are selling regularly at $2.35 to $2.40 per case. Canned meats are higher and very firm in tone. No other line of canned goods shows any change.

GREEN FRUITS—The first car of bananas has arrived, and the fruit is in almost perfect condition. This car is through from three to four days earlier than the first car of last season, and is decidedly better quality. The price quoted is $3 per bunch. Apples—A fine car of Spies arrived during the week, and it is understood that this will be the last shipment from Ontario. The only other apples now on the market are the American Ben Davis. Price is $6.50 per bbl. for anything approaching fancy stock. Lemons are still quoted at the drop of last week, $4.50 per case. Oranges are without change, but market is firm and demand good.

BUTTER—Market is even barer than last week, and with the present condition of country roads no immediate relief is to be looked for. Commission houses are offering 19 to 22c. on commission basis, but these good prices appear to have no effect on the supply.

CHEESE—Market is practically bare, but 300 boxes of choice Ontario will arrive on March 27. This cheese will job at 13c., and is liable to speedily advance to 14c. The demand for cheese is keen.

EGGS—When the blizzard began to blow Friday week, the commission houses flattered themselves that their stocks would soon be cleared up, and prices were advanced from 15 to 18c., but when once the branch line trains got running cases of eggs again poured in, and the glut is as pronounced as ever. Prices dropped back to 15c., and will go lower before the week is out.

CEREALS—The market has been very slow and volume of business limited. Prices are without change. In rolled oats the feeling is easier, and the decline of 5c. noted in the quotations of some houses last week is now general. We quote: 80's, $2.35; 40's, $1.25 ; 20's, 55c.; split peas, $2.85 ; pot barley, $2.45; pearl barley, $3.65 ; white beans, $1.80.

FLOUR—The event of the week, so far as this market is concerned, is the placing with the Ogilvie Milling Company, by one of the leading South African firms, of an order for 70,000 bags, or 230 cars, of their flour. The first of this will be shipped out immediately on the opening of navigation. Locally trade has been limited and the country demand small, largely due no doubt to the conditions of the roads and the general dullness occasioned by the great storm. Prices are without change. Ogilvie's Hungarian Patent, $1.95 ; Glenora Patent, $1.80 ; Alberta, $1 60; Manitoba, $1.40 ; Imperial XXXX, $1.20 ; Nestor, $1.10 ; Lake of the Woods Milling Company Five Roses, $1.95 ; Red Patent, $1.80; Medora, $1 65 ; XXXX, $1.25 ; Hudson Bay Hungarian Patent, $1.95; Strong Bakers', $1 80; Leader, $1.50; XXXX, $1.25 ; Gladstone Sweet Home Hungarian, $1.95 ; Home Rule, $1.80 ; Headingly Hungarian Patent, $1.95 ; Favorite Family Patent, $1.70 ; Strong Bakers', $1.60; Pansy, $1.25.

GROUND FEED—Owing to the condition of the roads, this product is very dull. Prices for the week have remained without change. We quote : Oat and barley chop, $24.50 ; oat chop, $26 ; barley chop, $22 ; rolled feed, $22 ; oil cake, $27 per ton.

MILL FEED—The demand is slow but steady, and the price unchanged. We quote : Bran, $14.50 ; shorts, $16.50.

NOTES.

The C.P.R. freight offices have been burned to the ground. It was reported at one time during the fire that the bonded warehouses were going, and this caused great consternation among merchants, as there are over $250,000 worth of goods for Winnipeg merchants stored there. The alarm was fortunately false, as these warehouses escaped entirely.

Lock Bros., wholesale fruit and produce, have leased the premises lately occupied by the Rublee Fruit Co., and will move in about April 1. They will then have the advantage of being on the transfer track. This warehouse will afford them especial good storage for butter.

Last year a number of merchants complained of the Fruit Exchange charging too high prices, and a movement is now on foot to establish a new company, to be known as the Union Fruit and Produce Co., for the purpose of importing Californian fruits direct. It is stated that 45 of the leading retail grocers, produce men and butchers have taken stock in the new venture. W. R. Watson is the secretary at present.

CATALOGUES, BOOKLETS, ETC.

COLD STORAGE CALENDAR.

THE calendar for 1902 that has been issued by The Cold Storage and Ice Trades' Review, 19 Ludgate Hill, London, E.C., is a little book full of useful information for those in the cold storage and ice trade business. Consisting of 72 pages, it contains a calendar, a classified directory of advertisers in Cold Storage and Ice Trades' Review, a list of cold stores and ice factories in the United Kingdom with a directory of their directors, and several tables at the back showing the Norwegian ice imports into Great Britain for 1901, and the properties of ammonia, saturated carbon dioxide and sulphurous oxide. The little book has also many other interesting features and is handy for the readers of that journal.

TRADE CHAT.

M. M. TINGLEY, general merchant, Albert, in the County of Albert, N.S., is selling off his stock and removing to Amherst, N.S., where he will open a grocery store.

On account of ill-health, J. E. Warren, of Warren & Graydon, general merchants, Grand Valley, Ont., will retire from business.

R. Baker, of Crediton, Ont., has purchased the business of A. Andrew, grocer, Hamilton Road and Rectory street, London, Ont. Mr. Andrew intends shortly to leave for the West.

PERHAPS

We have not yet had the opportunity of handing you our card:

If you require anything in the following lines, you can benefit yourself to no small degree by placing yourself in communication with us. We have some exceptional values to offer you in . . . . .

Teas, Coffees, Spices,
Cigars, Brooms, Vinegars

Packers and Proprietors of the "OZO" Brand of Teas and Coffees.

Importers of Choicest Teas, Coffees, Spices, Cigars, etc.

The "OZO" Co.
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St. Paul St., MONTREAL

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Manufacturers of Vinegars and Brooms.

Factory at St. Hyacinthe, Que.

SPECIAL INDUCEMENTS OFFERED BY

The "OZO" Co., Limited, - Montreal.

We are still Selling **Canned Fruits.**

HERE IS A NICE ROUND LOT:

1,600	Cases Provincial 2-lb. tins Greengage Plums, per doz.,		85c.
335	Cases Provincial 2-lb. tins Bartlett Pears,	"	$1.20
80	Cases Simcoe Preserved Raspberries, 2-lb. tins,	"	1.25

At these prices, they are bound to go fast.

Send us your order at once. Quality is guaranteed.

We have one of the best assorted stocks of Canned Vegetables and Fruits to be found in any wholesale grocery. Prices are right---We are sellers.

L. CHAPUT, FILS & CIE.

Wholesale Importers, - - - - **Montreal.**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

ALFRED GOULET, general merchant, The Brook, Ont., has compromised at 40c. on the dollar.

H. Larose, grocer, Montreal, has assigned to St. Amour & Doucet.

Wm. Bennett, general merchant, Calumet, Que., has compromised.

J. L. Patenande, grocer, Montreal, has assigned to Lamarche & Benoit.

Cross Bros., general merchants, St. Chrysostome, Que., have compromised.

James A. Moore, general merchant, Ladner, B.C., has assigned to H. T. Kirk.

Wm. Smith, general merchant, Cupids, Newfoundland, has been declared insolvent.

W. J. Clelland, general merchant, Hemmingford, Que., is offering 50c. on the dollar.

The creditors of Eugene Audette, general merchant, St. Anne Du Sault, Que., met on March 21.

H. F. Kidd, grocer and provision merchant, Peterboro', Ont., is offering to compromise.

The Hyde Trading Co., general merchants, Hyde, N.W.T., are offering 33⅓c. on the dollar.

John W. Clancey, general merchant, Croyden, Ont., has assigned to Geo. D. Hawley, Napanee.

A. W. Stevenson is curator of B. J. Stranders, wholesale and retailer cigar merchant, Montreal.

J. McD. Haines is curator of H. M. Dinning & Co., wholesale coffee and tea merchants, Montreal.

J. M. Marcotte is curator of Hermenegilde Charbonneau, trader, Montreal; his creditors meet on March 29.

Andre Labbe, general merchant, Chartierville, Que., has assigned, and his creditors meet on March 22.

A demand of assignment has been made on Cockburn & Dionne, butter manufacturers, Chambly, Que., but a petition to dismiss this demand has been filed.

PARTNERSHIPS FORMED AND DISSOLVED.

F. Marenger & Freres, traders, Montreal, have dissolved.

Grenier & Bisson, biscuit manufacturers, Montreal, have dissolved.

P. Daignault & Cie, grain and produce merchants, Montreal, have dissolved.

Taylor, Cruso & Co., general merchants, Mine Centre, Ont., have dissolved. H. L. Cruso continues.

H. A. and E. G. Cockell have registered as partners for Cockell Bros., grocers and provision merchants, Whitney Pier, N.S.

Wm. H. Cunningham and John McLennan have registered as partners in a grocery business at Stellarton, N.S., under the style of Cunningham & McLennan.

S. G. Morton & Co., flour and feed merchants, Halifax, N.S., have formed a new partnership consisting of S. G. Morton and J. B. Foster.

Wm. Young and John Neville have formed a partnership under the style of Young & Neville, general merchants, Bridgeport, N.S.

SALES MADE AND PENDING.

Wm. Rourke, grocer, Montreal, is selling out.

The assets of Hormidas Dufort, grocer, Montreal, have been sold.

The assets of J. A. Lasalle, fruiterer, Montreal, have been sold.

N. B. Zinkau, general merchant, Southampton, Ont., is selling out.

The assets of Arthur Lajoie, grocer, Shawenegan Falls, Que., have been sold.

The assets of Gilbert Labonte, departmental store, Montreal, were to be sold on March 25.

The trustee is selling off the stock of George Bradley, grocer, St. John's, Newfoundland.

The stock of (the estate of) Catharine McDonald, grocer, Winnipeg, is advertised for sale by auction.

CHANGES.

J. Montgomery has opened a flour and feed store at Edmonton, N.W.T.

Wm. Miller, general merchant, Price, Ont., has sold out to Stone Bros.

Corinthea Freeman, grocer, Brighton, Ont., has sold out to E. A. Brown.

T. A. Boucher, general merchant, Emo, Ont., has sold out to C. R. Langstaff.

P. Young, general merchant, Forestville, Ont., is succeeded by W. H. Nichol.

J. H. Percy & Son, flour and grain merchants, Magog, Que., have registered.

H. T. Goodlands, general merchant, Goodlands, Man., is succeeded by E. Dobson.

Lefebvre & Jacob, grocers and dry goods merchants, Shawenegan Falls, Que., have registered.

C. F. McArthur & Co., general merchants, Kenmore, Ont., have changed their style to C. F. McArthur.

F. R. Evans, baker and confectioner, Port Rowan, Ont., has been succeeded by Thomas Pierce.

S. La Charite & Co., general merchants, Dover South, Ont., have sold out to Primeau & Bordeau.

The stock of Sussex & Co., general merchants, Bothwell, Ont., has been sold at 55c. on the dollar to Henry Macklin.

W. C. Tudor, general merchant, Thedford, Ont., has sold his hardware stock to Wm. Ironside, and the balance is for sale.

Thomas Leddy, tobacconist, Medicine Hat, N.W.T., has sold out to James Fleming.

John Gunn, lime and stone merchant, Winnipeg, has sold his general store at Stoney Mountain to R. R. Gunn.

FIRES.

A. Burchell, general merchant, French Village, N.S., was burned out; there was no insurance.

E. Rayner, general merchant, Selkirk East, N.W.T., has sustained some small damage by fire.

D. Stanley Hooper, general merchant, Louisburg, N.S., had his premises damaged by fire; there was no insurance.

The Victoria Mercantile Co., Limited, general merchants, Victoria Harbor, Ont., were burned out; the loss is partially made up by insurance.

Hudson & Powell, grocers, Ottawa, had their stock in their Wellington street store damaged by smoke and water; the loss is covered by insurance.

DEATHS.

Stephen Cahill, liquor merchant, Halifax, N.S., is dead.

James Carey, grocer, etc., Mulgrave, N.S., is dead.

DEATH OF MR. JAMES SCOTT.

A man prominent in lumber circles passed away in the person of ex-Ald. James Scott, who, after an illness of about a year, died at his residence, 173 Jameson avenue, Toronto, on March 23, with pernicious anemia.

Mr. Scott had for years been connected with the Georgian Bay Lumber Company, as manager and general secretary. He was widely known through his relations with that firm. A native of Ireland, he came to Canada when quite young and settled in Brockville. He taught school for many years, afterwards entering the lumber business as a clerk in the office of the late Hon. W. E. Dodge, of New York, who formed the Georgian Bay Lumber Company out of a number of smaller concerns started by his son, A. J. R. Dodge, at different points on the Georgian Bay. When Mr. Dodge, sr., retired from business, Mr. Scott became manager, and that position he held until his retirement from active business some years ago. He was also head of the Georgian Bay Navigation Company for a considerable time. That company has recently been amalgamated with several other lines, forming the Northern Navigation Company.

Mr. Scott was an alderman for the years 1895, '96 and '97 in the Toronto City Council, representing ward six, and it was contrary to the wishes of his constituents that he retired at the end of the third year.

British-Grown Green Tea!

Have You Tried It?

RED ROSE

PURE UNCOLORED GREEN CEYLON.

Is grown and packed **under the British Flag.** In lead packets only.

T. H. ESTABROOKS, St. John, N.B., and Toronto, Ont.

Tea Importer and Blender.

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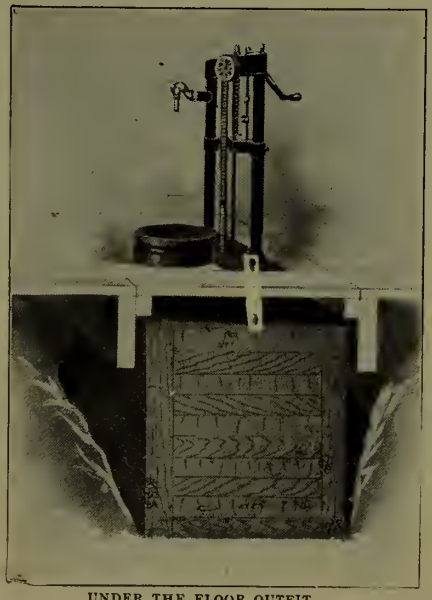

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THE MERITS OF THE

BOWSER

"New Century"

3 MEASURE SELF MEASURING Oil Tank?

THERE ARE

100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

Because it will save you money.
Because it measures accurate Gallons, Half-Gallons and Quarts.
Because it gives the customer what he buys and no more.
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Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All Metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Cone Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ever built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

John MacKay, Bowmanville, ... Ont.

Manufacturer of **Established 1854.**

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. **IN CAR LOTS**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

SEED CORN

FIELD VARIETIES ONLY.

ALSO **WHITE BEANS**

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

INDUSTRIAL GOSSIP.

MAKING GLUCOSE. The glucose, syrup and feed departments of the Imperial Starch Works, Prescott, Ont., are now in operation, and the starch department, it is expected, will shortly be in running order. At present there are 50 men employed, and in a short time a number more will be added. The manager of the concern is Dr. J. D. Reid.

NEW ELEVATOR. By the end of next summer the elevator of The Winnipeg Elevator Co., at Regina, N.W.T., will be thoroughly remodelled. New machinery of the most approved design will be installed, and a wagon dump added to the building for the convenience of the farmers in marketing their goods. They will be able to shelter themselves and their teams while their wagons are being unloaded. They also will be able to haul their grain to the elevator loose in boxes, instead of in bags. This will be a saving of considerable importance to them.

The elevator will have a capacity for cleaning and elevating 2,000 bush. of grain per hour, so that the farmers can be attended to as soon as they drive up with their loads.

The power for running the machinery will be supplied by a 30 horse power gas and gasoline engine, made by The Otto Gas and Gasoline Engine Co., Philadelphia.

This company are also planning the construction of large and up-to-date elevators in the spring at Grand Coulee and Belle Plain, N.W.T.

CAVIARE.

Away up in the backwoods of Algoma, north of the Rainy River, there is a long, forbidding body of water known as the Lake of the Woods. From this section of the Canadian wilderness, says What to Eat, comes nearly all the caviare consumed in American markets. It is Russian caviare to the general public, but it is only Canadian caviare bearing a continental label. The caviare is exported to Europe, and only the inferior grades find their way back to this country, the best of it being kept for European epicures. The general and greatly increased favor with which caviare is received has caused a great drain upon the sturgeon fisheries of Europe, and those of Canada and the United States have been called upon to meet the demand. The Lake of the Woods has supplied much of the caviare exported from America.

The Lake of the Woods has a total area of 6,000 square miles, and its waters abound with fish, the most important of which is the sturgeon. They are caught mainly for the caviare, though there is a profit in smoking the meat. After the fish is killed it is carefully cleaned and the caviare set aside in tanks. It is then taken and washed repeatedly until it is thoroughly cleansed, after which it is rubbed by hand through a series of screens until all the eggs are separated. It is then packed in kegs with salt and kept in cold storage until the time of shipment. It is an extremely simple process, requiring but little manipulation. In Europe, the kegs are opened and the caviare sorted out according to quality. It is then put up in small lead packages and tin, and put on the market as Russian caviare. The best grades find a ready sale at highest prices, but the inferior grades come back to America.

The Fraser River, B.C., fishermen have apopted a schedule of prices for spring salmon to be adhered to until April 5. These are 7c. per lb. for red spring salmon, 4c. per lb. for white spring salmon and 4c. per lb. for steelheads.

The market, license and health committee of the Winnipeg City Council have added a clause to the proposed civic by-law respecting the stamping of bread loaves, saying that all loaves weighing over 1½ lb. must be stamped with their weight.

READY FOR THE SPRING.

The Spring and Summer months bring with them a revival of the demand for Chewing Gum. Are you ready for the Spring? We are. We have been preparing all Winter and are offering samples of some

NEW AND DELICIOUS FLAVORS

which are bound to become popular this Summer. Aside from these we have the old reliable flavors:

Victoria Fruit,
Malted Pepsin,
Maple Leaf,
Japanese Bouquet.

SAMPLES FREE.

THE CANADIAN CHEWING GUM CO.,

363 Spadina Ave., TORONTO.

A Good Reputation
A Good Past
A Good Present
A Good Future
The Canadian Grocer
Montreal and Toronto
And all over Canada
Once a Week
Carries Lots of Advertising
Because
It Pays Advertisers

The Canadian Grocer
Montreal and Toronto

CURRENT MARKET QUOTATIONS

March 27, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 82.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17	$0 18	$ 17	$0 18	$.....	$0 18
" " pound blocks	17	18	17	18	19	20
" tubs, best	18	17	14	16	17	20
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	21	22	20½	21	22	23
" prints	...	23	22	24	23	24
Cheese, new, per lb	11	11½	10¼	11	10½	11
Eggs, new laid, per doz	14	15	12½	13	16	18
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90		80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	..	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	8 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 85	1 45
Salmon, sockeye, Fraser	1 85	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	....
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12¼	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	80	33	36	33	38
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb.	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	3 75	4 00	3 50	4 00
" Floridas, per box	3 50	3 75	3 25	3 75	3 50	.....
" Mexicans, per box	.....	.....	2 50	2 75	.....	.....
" Valencias, per case	4 25	5 00	4 50	5 00	4 00	4 50
" Jamaica, per bbl.	.....	2 75	2 75	3 00	.....	5.00
" Marmalade	.....	.....	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	8 00	3 50	5 50	.....	.....
Pineapples, case	....	.....		4 50	.....	.....
Cucumbers, Scotbern, per doz.	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	...	...	.....	.....
" California	...	.....	3 25	3 75	.....	.....
" Messina, per box	2 50	3 00	2 50	3 25	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	2 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	....
Cranberries, Cape Cod, per bbl.	9 50	10 50	9 00	10 00	11 00	11 50
Cranberries, late Jerseys	.....	....	8 50	9 00	.....	.....
Sweet Potatoes, per bbl.	.....	6 00	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 85	.....	4 03	.....	....
Granulated, Acadia	.....	3 80	.....	4 98	.....	3 90
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 53	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 63	.....	5 00
Extra Ground Icing, bbls.	.....	4 30	.....	4 80	.....	...
Powdered, bbls	.....	3 95	.....	4 55	5 50	5 80
Phœnix	.....	3 75	.....	4 03	.....	.....
Cream	.....	3 60	.....	3 98	.....	.....
Extra bright coffee	.....	3 65	.....	3 88	.....	.....
Bright coffee	.....	3 65	.....	3 78	.....	.....
Bright yellow	.....	3 50	.....	3 78	.....	3 60
No. 3 yellow	.....	3 40	.....	3 58	....	.....
No. 2 yellow	.....	3 30	.....	3 48	.....	
No 1 yellow	.....	3 10	.....	3 28	.....	3 30

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$8 20
Cut nails, base	.....	2 35	.....	2 85	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	8 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	67	.63	69
Benzine, in bbls., per gal	.....	.....	.....	18½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	82	.....	.....
Bright	.....	2⅝	35	87	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3½	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. palls	....	1 05	.....	1 00	....	.....
" 88-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	... .	5	50	.....	...
Barbadoes	.. ..	24½	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 80	1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 80	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	8 00	3 25
" " 2-lb. can	8 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 85	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	....	.....	....	.....	....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¾	7	.....	.....
Amallas	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	....	8½	.....	4¼	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	8¼	.....	3¼	....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 80's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	8½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	8½	.....	.....
" French, 50's	.....	....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		5½	.....	5½	.....	5
" Selected	.....	6½	6½	6¾	5½	6
" Selected layers	....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	8 35	.....	2 50
" Debesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	8 30	.....	5 00	..	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½		
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½		12½	.....	... ..
Shoulder hams	...	13	0½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	21 00	.....	21 00	20 50	21 50
" short cut	.....	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	..	13 00	14 00	18 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	.....	11¼	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12½	13

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"Windsor Mills"

You will like the smooth and easy surface—the color—the whole texture—and you can have envelopes made of the same paper.

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help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do shis by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.
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The only Yeast with Cream in it, **Jersey Cream Yeast Cakes.**

Up-to-date methods used in the manufacture of the only Yeast Cake with Cream in it—**Jersey Cream Yeast Cakes.** We want you to know that the only Yeast Cakes with cream in it are **Jersey Cream Yeast Cakes**—this fact was brought out under oath by the plaintiffs' solicitors against the wish of the proprietors, that the only Yeast Cake with Cream in it is **Jersey Cream Yeast Cakes.**

BEST IN CANADA.

LUMSDEN BROS.

Proprietors of the Hamilton Yeast Co.,

9 Front Street East, TORONTO. 82, 84, 86 McNab St. North, HAMILTON, ONT.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	.....	.....	15	16		15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almouds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peannts (roasted)	7½	8	6	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoaunts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeanx walnuts	.....	9	...	8	8¼	9
Sicily filberts	6	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....		10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, staudard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, grouud, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, Freuch	.....	25	24	25	20	22
" " best	.....	26	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 60	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam aud covers	...	1 15	.....	1 10	.....	1 45
" candy, aud covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	6 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	...	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17⅞	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	16	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paklug	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	26	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	26	32	38	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	26	32	26	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7¼	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic. per lb., bulk	5	6	.....	7¼	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	.....	4	4¾	5
Tapioca	3⅞	4	.....	4	4½	5

Try the "**Imperial**" Brand

—OF—

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.

KINGSVILLE, ONT.

Cranston's Trade Due Bills.

How will they benefit my customers?

1. By giving them the standing of cash customers, while at the same time giving them the advantage of credit from month to month.
2. By giving them the assurance that the accounts of others are not, by mistake, charged to them.
3. By preventing LOSS OF CONFINENCE arising from Disputed Accounts.
4. By saving them time consumed in going to your books and making charges, and at the same time entering amount in their Pass Book.
5. By saving them the trouble of looking over their account at each settlement, or when they by forgetting many little purchases, go away inwardly feeling that you have charged them with articles they have not purchased.

WHAT USERS SAY.

"We have used the Cranston Trade Due Bills for ten years and heartily recommend them to the trade. They are economical, useful and convenient.
"SIMS BROS., Little Current, 1902."

J. K. CRANSTON, - - - GALT

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,

Canadian Agents, HAMILTON, ONT.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .

SILVER DUST MFG. CO., - HAMILTON.

OUR

CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF

WORKMANSHIP, MATERIAL, QUALITY.

We are the largest manufacturers in Canada of **Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans.** What are your requirements? Write for quotations to

THE ACME CAN WORKS

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell. MONTREAL. William Pratt.

BECAUSE THE USE OF

"SUPERIOR GLUTEN FLOUR"

will relieve and cure impaired digestion, dyspepsia and diabetes, **don't** imagine that it is not intended for well people. You can gamble on it as a pancake flour. Our word for it that your customers will say it is the nicest thing they ever ate.

DIRECTIONS ON EACH PACKAGE.

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

THE PROVISION TRADE.

The Markets—Economical Knife Grinders—Miscellaneous Notes.

ECONOMICAL KNIFE GRINDERS.

Do you know what it costs you to grind your butcher knives each year? A grindstone in constant use in a shop where the average wage is $12 a week will use up $600 worth of time every year. How much of this can you save by using the right stone, speed, water supply and mountings, and how many fewer knives will you grind up per year? A machine shop test, covering a period of six months, showed 11,000 tools ground in that time on a 3-ft. diameter stone, at a cost of 4c. a tool, counting grindstone and labor, which cost was reduced to 2c. a tool by properly speeding, mounting and watering a selected stone. The best frame for foot-power is one made high enough that one can use the treadle without stooping, for stooping over a grindstone always gives a jerky motion, and not only throws the stone out of true, but also fails to give that even, straight edge on a knife which makes it last sharp longer and so adds to its life, for the number of knives you consume in a year depends on how often you grind them. For hand-power the frame may be lower, as some one else does the turning of the stone, and the grinder can hold his knife steadily on the stone and use more pressure. A grinder should never sit down when grinding, not only because the splash from the stone will strike him in the stomach and give him a serious cold, but in a sitting position one cannot hold a knife properly on a stone.—W. Mitchell, in Butchers' Advocate.

THE PROVISION MARKETS.

TORONTO.

There have been larger receipts of dressed hogs this week, causing the packing houses to resume business and creating a greater demand. So the prices of Northern and Western hogs have been advanced 25 to 50c. per 100 lb. In carlots, Western dressed hogs are worth $7.25 to $7.75, and Northern $7.75 to $8 per 100 lb. There has been another general advance in beef of 50c. for carcasses and front quarters and $1 for hind quarters per 100 lb. Veal also is up 1 to 1½c. The demand for all these is good, and the receipts light. We quote as follows: Dressed hogs, $7.75 to $8.00; beef carcasses, $7.00 to $8.00 per 100 lb.; hind quarters, $8.00 to $9.25 per 100 lb.; front quarters, $5.50 to $6.00 per 100 lb. Veal, 8 to 10c. per lb.; lambs, 9½ to 10½c. Live hogs: Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4.00 to $4.50.

There has been no change in the market for cured and smoked meats, and the prices are steady. The demand is fair. We quote: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

There has been only one change in the prices of provisions during the past week. This is in Chicago pork, which is 25c. per bbl. higher. There is only a moderate demand for pork, however. Smoked meats are about the only active lines in meats, though lard is in good demand. The inquiry for smoked meats has shown more activity with the approach of Easter, and now both local and outside buyers are placing large orders on this market. In dressed hogs, whatever movement exists is mostly of a jobbing nature. For the finest quality of dressed hogs there is a good, steady demand at current quotations. We quote: Heavy Canadian short cut mess pork, $21 to $21.50; Chicago clear pork, $22.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Pork and beef in barrels are still dull. While pork is rather easier, beef is firm. In fresh beef, the large number of steamers coming here this season has made a large sale. Just now there is an increased demand owing to Easter week. Prices are higher and very firm. In fresh pork prices are unchanged. Pure lard is not quite as firm. Sales are but fair. Smoked meats show light business. We quote as follows: American clear pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $13.50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 6½ to 9½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¾c.; pails, 10½c.

J. F. Logan has been appointed agent for the Boston Packing & Provision Co. Mr. W. J. Davidson, their late agent, owing to ill health, having resigned his position.

Armour & Co., of Chicago, are now doing their St. John business through their branch at Calais, Maine.

WINNIPEG.

BEEF—Supply very short and demand good. Prices are very firm. Best city dressed, 8c., country dressed 7 to 7½c.

VEAL—Practically none has been received during the week. Nominal quotations, 8½ to 9c.

MUTTON—Demand slow, and supplied entirely by Ontario frozen.

DRESSED HOGS — Receipts very light. Market firm at 7½ to 8c.

SAUSAGE—Demand is light, and straight pork and bologna are almost the only lines selling. Pork sausages, 8c.; bologna, 7c.

POULTRY—There have been very few receipts this week owing to the difficulty of reaching the city. In fact, it may be said there have been no receipts of fresh killed. Demand is good and prices are firm. Chickens, 11 to 12½c.; turkeys, 12½ to 14c.; ducks and geese, 10c. Dealers are making a vigorous effort to clear out any frozen stock still on hand.

CURED MEATS—The market is weaker, and there has been a slight drop, particularly in hams. The trade of the week has not been as large as usual. Sugar-cured hams, 13¼c.; shoulders, 10¼c.; picnic hams, 8¾c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—Market is weaker, there having been a decided drop on nearly all lines. Tierces, 11½c.; 50 lb. pails, $5.85; 20-lb. pails, $2.40; American ditto, $2.50; 10-lb. tins in cases, $7.35; 5-lb. tins in cases, $7.50; 3-lb. tins in cases, $7.50.

PROVISION NOTES.

Wm. Phillips, butcher, Belgrave, Ont., has sold out to G. W. Coulter.

Charles Blanchard & Co., butchers, Montreal, have registered.

Established 1873.

FOR YOUR...

EASTER TRADE

our "Maple Leaf" Brand

SMOKED MEATS

will give perfect satisfaction. Order early.

D. GUNN, BROTHERS & CO.

PORK PACKERS

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

HON. W. S. FIELDING

says:

"Let each citizen do something to show his loyalty to the factories of his country, and purchase Canadian Goods." This means,

When you buy Pickles and Cheese

Buy **Canada's Best**

REGISTERED Bow Park BRANDS

"Made in Canada."

PREPARED BY

SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.

TORONTO AGENTS:

THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

FOR EASTER

there are no finer

HAMS

than the

"STAR" Brand

Put up by

F. W. FEARMAN CO., Limited

Hamilton, Canada.

ASK FOR OUR FAMOUS HAMS. * * *

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

CANNED TOMATOES IN THE STATES.

Tomatoes still continue to lead the market, although there are probably less of them in stock than has been known at the same time of year for a very long period. The spring development of future contracts for tomatoes has grown to large proportions during the past two weeks, and the desire of the jobbers to make contracts at 80 to 85c. for No. 3 standard seems to increase in exactly the same ratio, as packers decline to make contracts with growers at $8 per ton. This may be the natural result of commercial reasoning, but what the outcome will be is problematical. There is a danger in the situation which some packers may not be sufficiently considering. The tomato packers of Ohio and Indiana; in fact, of the whole upper portion of the Mississippi Valley, have a decided advantage over the eastern section this year; they are contracting for their tomatoes at from $1 to $2 per ton less than the eastern packer can get his growers to agree upon, and, as a consequence, have fixed a price for the canned article in the West considerably below what the Eastern man can figure out the cost. We can easily see that the struggles for the tomato market which have been impending between the East and the West for the last 10 years will reach an acute condition this summer, and the solution of it will depend altogether upon the position in which the growers find themselves. High prices for tomatoes in the field in the East will mean very heavy acreage, and this, in turn, will probably result in a reduction of the price per ton during the packing season.—The Trade, Baltimore, Md.

BORAX PRESERVED MEATS.

A despatch from Berlin says: The criticism made in the United States of the exclusion by Germany of meats preserved with borax is answered here by the statement that the prohibition applies to domestic and foreign meats equally, and that American exporters have nothing to complain of that does not apply to German preserved meat dealers. But the agents here of American meat exporters say that this is no answer at all, because boracic meat preserving is an unknown art in Germany, and never likely to be much used, as it is unnecessary to preserve meat that is consumed where it is produced. Besides, they declare, the regulations are aimed at America alone and can serve no other object than to prevent American exporters from competing with domestic meat producers.

The Berliner Volks-Zeitung remarks that this dispute is the first test of the newly-grown friendship between Germany and the United States resulting from Prince Henry's visit.

COWAN'S

A POINTER ON PURITY.

COCOA Hygienic and Perfection.

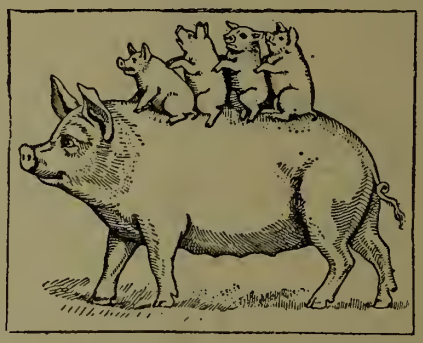
CHOCOLATE Queen's Dessert, Royal Navy and Perfection.

CAKE ICINGS Chocolate, Pink, Lemon Color and White.

CONFECTIONS Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.



LARD that is **PURE** IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

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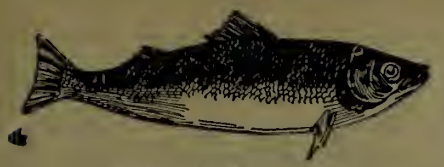


FRESH EVERY DAY.
All kinds. Prompt shipment. Write or wire orders.
THE M. DOYLE FISH CO.,
The Market. TORONTO.
Established 1852.

SEASON 1902.
Butter Tubs
Order now—ship when required. Best goods—fair price.
WALTER WOODS & CO.
HAMILTON.

Established 1862.
E. THOMPSON & CO.
LIVERPOOL,
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.
We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.
REFERENCE—Canadian Bank of Commerce.
American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast or Jubilee Globes
Aetna or Quaker Flint Chimneys?
Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869
Geo. Stanway & Co.
Brokers and General Commission Merchants
Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO
Correspondence Solicited.

Wheatine
Health Breakfast Food.
Made in Canada.
No Duty or Freight to pay.
Retails 8 pounds for 25 cents.
A Quick Seller and Profitable.
SELLING AGENTS,
WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

The merits of FAIRBANK'S
BOAR'S HEAD
Brand of REFINED LARD COMPOUND lie in the following facts:

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

1st. It is chiefly vegetable, consequently pure.
2nd. It does not get rancid quickly.
3rd. At present it costs less per pound than hog lard.
4th. It requires one-third less than hog lard to accomplish the same results.
5th. It is more easily digested.
6th. It gives a better profit to the retailer.
7th. It is a compound that sells where all others have been failures.

A great deal more might be said, but a trial order will speak more favorably than printers' ink.

THE N. K. FAIRBANK COMPANY,
Wellington and Ann Sts., MONTREAL, QUE.

WEST-INDIAN TRADE WITH CANADA.

From The Argosy, Georgetown, Demarara.

ONE of the most hopeful signs of the times is the increased interest that is being shown by the colonies in one another's welfare. It is a manner for congratulation that British Guiana has taken a not unimportant part in the reciprocal negotiations, and the fostering of more friendly relationships. The visit of the deputation from the Canadian Manufacturers' Association to the various West-Indian colonies has given the commercial communities concerned an opportunity of becoming better acquainted with the products and manufactures of Canada, and has, at the same time, allowed the deputation to gather valuable information regarding the class of goods most suited to our markets. As was pointed out at the meeting of the Georgetown Chamber of Commerce on Monday, the West Indies need not trouble about the risk of jeopardizing our commercial relations with the United States. Sugar is our principal article of export, and it is true if it had not been for the good offices of the United States, we would have been in a much worse plight than we have been for years past. But, having served their own purpose as well as ours, and having now obtained sugar colonies under the flag of the "Stars and Stripes," indications are not wanting that before very long the United States market will be closed against us.

We have pointed out on previous occasions that we cannot look to Canada as a substitute for the United States ; the population is too sparse, and the consumption of cane sugar too small to dispose of a fifth of the output, even of British Guiana, not to speak of the West Indies generally. But because Canada cannot take all our sugar, that is no reason why we should not make the most of the market it has. The endeavors being put forth by the wealthy and representative Canadian Manufacturers' Association to foster inter-colonial trade are to be welcomed, as they cannot fail to have beneficial results. That such efforts are necessary is only too evident from a comparison of the volume of trade between Canada and the West Indies, including British Guiana, during the six years ending 1900, the latest period for which figures are available. In 1894 it amounted to $4,170,-989 ; in 1900 it had dwindled to $2,707,350. This falling off must be in a large measure due to the increase of our trade with the United States, in consequence of the favorable terms on which that country has admitted our sugar.

It is but natural that we should have encouraged our customers by buying largely in their market, and it is not surprising, therefore, to find that in 1900 the West-Indian imports from the United States should have reached a total of $24,000,000. Reference was also made at the meeting on Monday to the steamship service between Canada and the West Indies, and it was pointed out that one of the most clamant needs was a fast service. This has already been pressed on the attention of both the Canadian and Imperial authorities, and perhaps when the bounties have been got rid of, the matter will be taken up and carried to a successful issue.

HE ANSWERED THEM ALL.

A Connecticut merchant who applied to a New York house for goods on credit, says The Wall Street News, was met by the reply that he had failed, and paid only 10 cents on the dollar.

"Very true," he replied, "but I am the only merchant in the town who ever paid over six."

"Didn't you allow your paper to go to protest last winter ?"

"Yes, but the doctors said I couldn't live 24 hours just then, and I wasn't thinking of earthly things."

"Haven't you put all your property in your wife's name ?"

"Well, yes, but she knows more about business in five minutes than I do in half a day."

He was given credit for $200.

Actions were recently entered against two traders by the police at Montreal for keeping their stores open on Sunday. The cases have been remanded for decision.

THE EXPORTS OF TEA FROM JAPAN.

According to investigation made by the Central Tea League as to the amount and value of tea exported from Yokohama, Kobe, Osaka and other ports for the last 13 years, from 1888 up to 1900, the export of the article has increased annually, especially in the two years 1891 and 1895. In the former case, says Commerce, of Tokio, it was owing to the activity of the tea market in America which led to a large export, and in the latter it was probably due to the Japan-China War, which necessarily checked the export of the article from the Celestial Empire. Though a little decrease in the quantity of tea exported has been experienced since 1896, there has been an increase in value. This is chiefly ascribed to a gradual decrease in the export of inferior teas, and also to the entire abolition of the export duty during that period. It was, however, partly owing to the active purchases of the article made by foreign merchants. The date on which the tariff against exported teas was put into force by the American Government was June 14, 1898. The statistics stand as follows :

	Quantity. Catties.	Value. Yen.
1888	33,093,590	5,828,875,130
1889	30,851,111	6,118,174,720
1890	37,403,478	6,322,132,450
1891	39,896,330	6,988,575,060
1892	37,802,768	7,616,505,620
1893	36,704,508	7,729,433,770
1894	36,835,990	7,854,028,440
1895	39,338,842	8,803,174,260
1896	33,796,448	6,470,801,620
1897	32,319,505	7,861,143,630
1898	33,167,995	8,316,745,060
1899	34,829,670	8,316,745,060
1900	32,202,107	9,140,220,190

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean ....

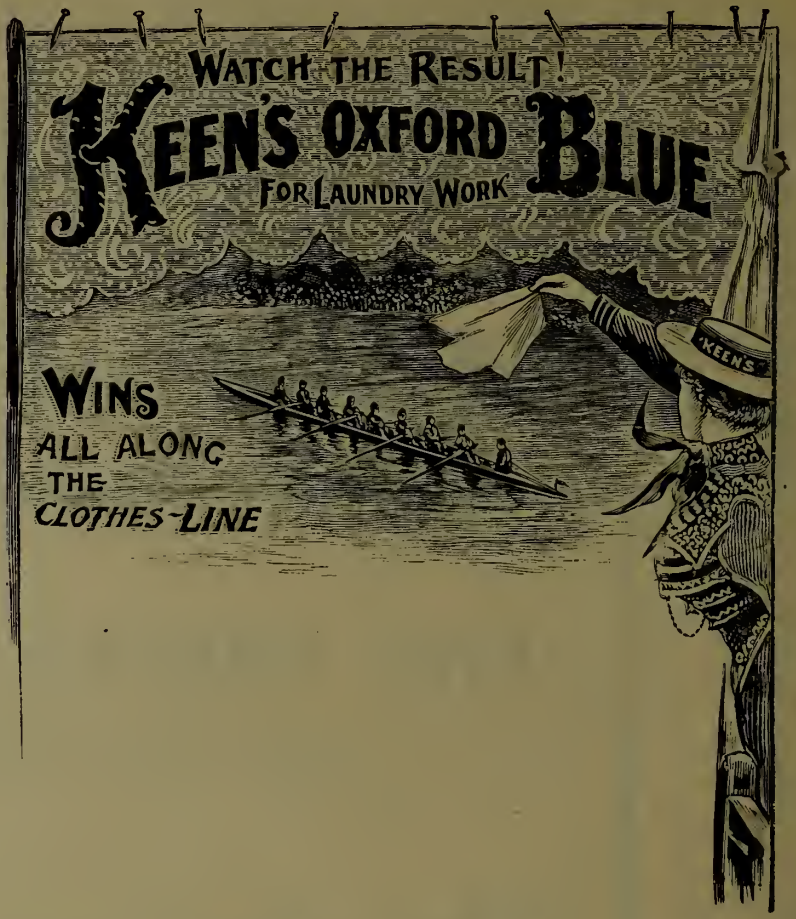
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.



Current Market Quotations for Proprietary Articles

March 27, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 8 "	80
" 12, in 8 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " " ..... "	1 25
¼ lb. tins, 4 " " ..... "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 18
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 18

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Boecker Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xma trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	18 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz.

Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

Mott's Broma .....per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLAT-MENIER.

Chocolate, Menier ¼ and ½s 36c. per lb.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 8 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 37
Vanilla chocolate 6-lb boxes	37
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large ize jars, per dor.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Hnot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
Lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book.

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin palls, 3 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 13
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & CO. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	15 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 1C-oz. pkts. (60 lb.) per case $3.00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per grs. $10 20.
Maypole Soap, black per grs., $15.30.
Oriole Soap, per gross $10.20

Glorlola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP
"GOOD AS GOLD"

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 0[illegible]½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 0[illegible]
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	2.50
Packages 10c. each.	

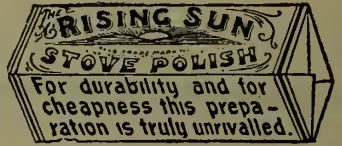
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ¼-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Cases each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	0 35
" " 12 (½-lbs	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, s	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I to IV	37½ to 0 27½
" V	0 [illegible]
" XXXX	0 22½
" XXX	0 19
" LX, lead packets	0 27½
1 lb. and ½ lb., 60-lb. cases, retails 40c.	
"Condor" L, lead packets	0 19
1 lb. and ½ lb., 60-lb. cases, retails 25c.	

Black Teas—"Nectar," in lead packets—	
Green label retails 0 26 at	0 20
Chocolate label " 0 35 "	0 25
Blue label " 0 50 "	0 36
Maroon label " 0 60 "	0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Maroon, 3-lb.	1 50

Black Teas "Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGAR.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1 75
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " " 3 doz. 10c.	1 80

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., LIMITED
Montreal. Toronto.

REFRIGERATORS.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

Phone Park 513. 54 Noble St., TORONTO.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style. No. 9

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

"Empire" Soda

BEST FOR BAKING.

You See It

On the shelves and counters and in the show-windows of the most prosperous of Canada's grocers. They keep it in stock, because they get the greatest call for it and their customers get best results from it.

This is only one reason why you should have "Empire" Soda in stock now.

We're ready for your order.

Manufactured by

Brunner, Mond & Co., Northwich, England.

SOLE AGENTS FOR CANADA

WINN & HOLLAND, Montreal.

ADVERTISING in WESTERN CANADA will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

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TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

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BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Coronation Turquoise Assortment.

If you have not placed an order for this line yet, write for particulars at once.

We have a full line of all kinds of

Crockery AND Glassware

for Spring Trade, including many novelties, and will have one of our travellers call on you if advised by card. If in need of any lines for immediate use, try our Mail Order Department.

GOWANS, KENT & CO.

Wholesale
Crockery and Glassware, China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

AIM

at selling your customers the best mince meat manufactured in Canada, viz.:

WETHEY'S CONDENSED MINCE MEAT

It is made from the Purest and Best Meats, Fruits and Spices obtainable.

ORDER FROM YOUR WHOLESALER.

Sole Manufacturer

J. H. WETHEY, Limited
ST. CATHARINES.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

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VOL. XVI. MONTREAL AND TORONTO APRIL 4, 1902 NO. 14

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

"IMPERIAL"

WHITE WINE

Is a perfect vinegar---it has no equal. Ask your grocery traveller to show samples---5 grades---each delightfully clear, sparkling, pleasant smooth flavor and full guaranteed strength.

The name "**Imperial**" is a guarantee of absolute satisfaction to your customers.

The Fittest Survive!

BRUSSELS SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

Annual Sales Exceed 33,000,000 lbs.

Grand Prix Highest Award, Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by **"MENIER'S BREAKFAST COCOA."** This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to HERDT & CO., 180 St. James Street, Montreal, Canada.

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.

List of Wholesale Houses that sell The New Quick-Selling Cereal Food "Wheat Marrow."

MONTREAL.
Birks, Corner & Co.
L. Chaput, Fils & Co.
Carter, Galbraith & Co.
Forbes Bros.
Hudon, Hebert & Co.
Howe, McIntyre & Co.
Lockerby Bros.
Laporte, Martin & Co.
J. A. Mathewson & Co.
D. H. Rennoldson.

QUEBEC.
N. Rioux & Co.

ST. STEPHEN, N.B.
The A. I. Teed Co, Limited.

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Royal Dandelion Coffee Co.
T. Kinnear & Co.
F. W. Humphrey.

LONDON.
Ed. Adams & Co.
A. M. Smith & Co.

OTTAWA.
H. N. Bate & Son.

WINDSOR.
J. F. Smyth & Co.

ST. JOHN.
Bowman & Angevine.

NEW GLASGOW, N.S.
R. McGregor & Sons.

KINGSTON.
Fenwick, Hendry & Co.
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HALIFAX.
Bauld Bros. & Co.

YARMOUTH.
Parker, Eakins & Co.

HAMILTON.
Lucas, Steele & Bristol

RAT PORTAGE.
Rat Portage Cold Storage & Produce Co.

SHAWVILLE
W. B. Crawford.

BROCKVILLE.
Gilmour & Co.

ARTHUR P. TIPPET & CO., AGTS.,

8 Place Royale, Montreal. *23 Scott St., Toronto.*

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

GOLD SOAP, TORONTO.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
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Sydney, - - Post Office Chambers
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New York, - - Park Row Building.
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London, - , - 42 Cannon St., E.C.

Specimen Copies Free on Application.

TELEPHONE: MAIN 2927 CABLE ADDRESS: "TIMA"

The International Mercantile Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency

of Toronto

Busy?

Do you want more business in your Cigar department? Want a steady, permanent Cigar trade? Want absolute satisfaction and pleased customers? If you want all this, sell Payne's Cigars. You'll be busy enough if you stock up with an assortment of a thousand or more. Send in for pleasing prices on a first or "trial" order.

J. BRUCE PAYNE, CIGAR MFR.,
Granby, QUE.

READY FOR SPRING TRADE

"Sterling" Brand Pickles.

You are not ready for the best trade that comes to the best grocers unless you are well stocked with "Sterling" Brand Pickles —the pickle that wins favor with the best customers.

—Made in Canada's largest —pickle factory from the —best selected Canadian —vegetables—by most skill—ed methods of manufac—ture.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

TIME TO WAKE UP

Do you still hesitate between the "ordinary" kind and

London, March 11, 1902.

The Tillson Co., Limited
Tillsonburg.

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

TILLSON'S PAN-DRIED OATS?

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

JUL 16 1904

THE VALUE OF

GOOD IMPRESSIONS

spread around of a dealer's stock and store is recognized by every grocer. Selling the best tea on the market can secure for any dealer a good impression of his stock. The exceptionally excelling **flavor, purity, invigorating qualities, wholesomeness** and **cleanliness** of

JAPAN TEA

never fail to create a favorable and lasting impression upon the mind of the purchaser. These are a few of the factors to which can be attributed the well-established and permanent popularity of **JAPAN TEA** and which lead people to ask for it again and again. Commendation for any article voluntarily spread around is the most valuable advertisement any article can secure, and the kind of advertising **JAPAN TEA** can always command. Sell **JAPAN TEA** and obtain the free advertising consequential upon its sale.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

IVORY GLOSS STARCH

SATISFIES
CAREFUL
AND
PAINSTAKING
HOUSEKEEPERS.

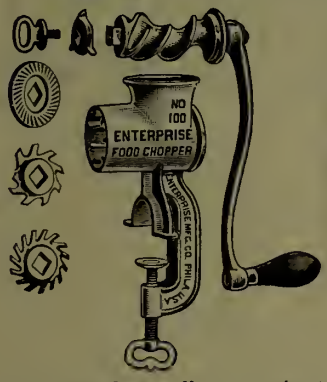
HOW IS YOUR SUPPLY?

THE ST. LAWRENCE STARCH CO.,
LIMITED,
PORT CREDIT, ONT.

ENTERPRISE on an article is a Guarantee of QUALITY

ENTERPRISE

FOOD CHOPPERS



Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
No. 300, *chops 3 lbs. per minute*, $2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE — *Order through your Jobber*

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50

Cherry Stoners

5 Sizes & Styles

No. 1, $7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, $1 25 to $00.00

No. 2½, $4.75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch, 105 Front Street

DIXON'S CARBURET OF IRON STOVE POLISH

A SURE MONEY-MAKER.

Guarantees a **good margin of profit** to the merchant and **complete satisfaction** to the housekeeper. The lustrous, lasting polish given by Dixon's is unequalled. Used on the critical American market for over fifty years. Dozen packages, ½-gross boxes. It pays to investigate a good thing like this.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

SOME MERCHANTS' EXPERIENCE.

Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in **it and stop right there!**

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. **But she will never sit down on a cold one, either.**

Now, some merchants have had hard experiences lately with coupon books that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon book is until you have tried either Allison's Coupon Books or Allison's Coupon *Pass* Books. Both are good; one book suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our books are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is itself a guarantee of perfection.

For Sale in Canada by — **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., **Manufacturers, *Indianapolis, Indiana.***

DISPLAYS IN THE GROCERY WINDOW.

Honey—How Best to Sell.

By R. F. Holtermann, manager honey apiaries, Bow Park Co., Limited, Brantford, Ont.

IN an article entitled "Re-liquifying Honey," on page 48 of THE CANADIAN GROCER, taken from the leading bee paper of America, Gleanings, there are some excellent points brought out. It is also pleasing to see that THE CANADIAN GROCER should seek to give its subscribers information of value in judging, handling and selling goods in their line of business.

The method given to liquify and keep liquid honey is good, still, even then it may granulate. There is a great difference in honey. Much of the Southern honey does not granulate readily, but Ontario honey granulates readily. I know no sample which left in an untreated way which will not granulate. In the article above referred to we find the following: "Now, instead of trying to teach people to accept something they do not want, why not spend less time, do less talking and make more money by giving them what they want, for, 'a man convinced against his will is of the same opinion still'; and if he asks for extracted liquid honey, and you talk him into buying a bottle of granulated honey, nine times out of 10 he will hesitate the next time, and generally go where he knows he can get what he wants."

I am sending you a photograph. It is a grocery window in Brantford, and very conspicuous in that window is a barrel of granulated honey, or, rather, a block of granulated honey which once had a barrel about it. The weight of honey was 574 pounds, and it was sold by the Bow Park Co., Limited, I having charge of their apiaries here. The idea, I believe, was original with myself, and the first barrel was sold to Hazell & Son, of Hamilton. The honey and barrel was, when solid, stripped of all the hoops upon one side. Then placed in the window the stripped end down, the remaining hoops removed, followed by the removal of staves and head. This left a solid block of honey to attract attention and sell. In the picture a portion of the barrel has been sold. It cuts with a strong wire without any trouble, and then is cut down as required. The honey is sold granulated like lard. Anyone that wants it can have liquid, but a choice article, as it should be when thus sold, sells well, and the customers do not tire of it.

Mr. Vanstone said when we were putting up the barrel, "Well, I think I have a white elephant on my hands—only one man in the world could have talked me into buying this." In a few days he was in a new frame of mind; the honey sold rapidly and customers came again. More than that, it attracted great attention. It was an unusal sight and was talked about in the city. Another barrel was added in a short time, and Mr. Vanstone said: "I am well pleased with this way of selling honey; customers like it and come again. I never sold so much honey in my life during the same time."

Hazell & Son sold three barrels in a short time and, in writing, said: "We are well pleased with the article and the way in which it sold, it was quite a little ad. for us, and we expect to do more business with The Bow Park Co. in their goods." The great advantages are:

1. It attracts.

2. The customer does not require to buy an expensive package.

3. Is of good quality, it tastes well and can be eaten granulated, etc.

4. There is less trouble to keep it in marketable shape.

Grocers make a mistake to expose and sell honey partially granulated. The honey is then not attracttve to the eye or taste, have it before the public in either one way or the other. It seems to me the Toronto Industrial Exhibition Association could in connection with that Exhibition have a place to display and lecture on how to judge honey, at which, or if some other place would be more convenient, if proper arrangements were made, I would be pleased to show how to judge honey, and, although many may know this already, others do not. Many fail to please their customers because they fail to buy a good article. Such information would be of value to many.

Brantford, Ont., March 22.

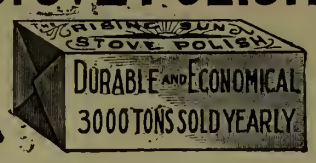
An attractive window display of honey.

Is It a Good Investment?

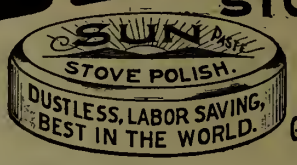
After all, does it pay? The grocer who has not been in the habit of giving much time or attention to his windows, and who has, nevertheless, secured a good trade, may well be excused if he asks this question when he sees a new competitor opening up with his store front built after the most modern fashion and with a new display, which has taken time and money to arrange, in his window each week. He may have seen several attempts to open up a grocery business in this new block, each and every attempt ending in failure, whereas his own business has ever paid its way.

But, while his reason that good window dressing does not pay because these busi-

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

nesses have not been successful may be natural, it is none the less erroneous. If the truth were known, it would be found that the trouble was high rents, small capital or inexperience.

It is useless to expect that good window dressing will make up for the lack of sufficient capital or proper experience. But it may be expected that shrewd trimming of windows will help to bring new customers into the store. Suppose you have in your store next week an extra fine supply of oranges and lemons, or oysters. If you do not advertise them you will not likely sell any, except to your regular customers. But if you show them in your window you are bound to have several persons, who have not regularly dealt with you, in to get some. In this way you are bound to secure several new customers every year. Therefore, half a dozen regular customers secured by window dressing will more than repay for the time, trouble and money necessary for the arrangement of new displays every week. We must conclude that window dressing is one of the best means a grocer has of investing money, time and energy.

GOOD CLERKS.

Dull seasons come to all stores—seasons when more energy and push and good, hard work is required to make sales and keep up the business. Here is where the trained and permanent clerk shows his value.

Then another thing, a merchant can put his confidence in the doings of a good man, and sleep easy nights. He need not keep his eye continually on the conduct of such a clerk. He need not feel that the customer is being handled improperly. He may rest assured that the sale will be made if honest and capable salesmanship can make it at all.

Every retailer wants to feel that if a customer slips away from his clerk he would slip away from any clerk, or himself.—Good Advertising.

COFFEE CROP OF BRAZIL.

THE Secretary of the United States Legation at Petropolis, Brazil, writes: "The crop delivered from the interior of Rio from July 1, 1901, to June 30, 1902, is estimated at 5,466,000 bags; at Santos, 10,483,000 bags. This estimate is based on the deliveries made during seven months—July to January inclusive—and on the asumption that deliveries for the ensuing five months will bear the same proportion to the previous months as in past years.

"The best authority on the general situation in Brazil estimates the world's visible supply at 10,813,700 bags on January 1, 1902. Of this New York held 1,924,000 bags; Havre, 2,212,100 bags; Hamburg, 794,000 bags, and Rio and Santos, 1,681,400 bags.

"In this connection, the following statistics may be interesting as showing the relation between the Rio and Santos crops and the world's visible supply:

DELIVERIES OF RIO AND SANTOS CROPS.

	Bags.
During 12 months to June 30, 1900	9,007,000
July 1 to December 31, 1900	6,852,000
January 1 to June 30, 1901	3,810,000
July 1 to December 31, 1901	10,389,000
Estimated deliveries January 1 to June 30, 1902	5,578,000

WORLD'S VISIBLE SUPPLY.

	Bags.
June 30, 1900	5,715,000
December 31, 1900	7,457,000
June 30, 1901	6,746,000
December 31, 1901	10,817,000

"As to the crop which will begin to be gathered in May and shipped in the year following next July, information is yet incomplete. Up to the middle of December, reports were extremely unfavorable, and the opinion was that it would not be much more than 40 per cent. of the current crop—that is to say, 6,500,000 bags. Rains have been abundant of late, however, and the impression is that it will be nearly an average one and will run from 9,000,000 to 11,000,000 bags. The crop is rapidly reaching a stage where an accurate judgment can be formed by experts as to the relative percentage of an average crop likely to be produced, but the extent of new territory coming into bearing and the quantity of coffee that is being held in first hands are uncertain and render an exact estimate impossible until the autumn."

APPLES IN CHINA.

UNITED STATES CONSUL MILLER writes from Niuchwang, January 25, 1902, to the editor of an Oregon newspaper in regard to the export of apples from the Pacific Coast to the Orient. The consul instances a shipment of 50 boxes of apples, which were sent from Portland on September 28, 1901, and reached Niuchwang on November 10. They were packed in ordinary, light 10 x 22 in. boxes, cleated on both sides, and the apples were wrapped in paper. The packages held in good shape and every box arrived intact. The percentage of loss was greatest with the Red Russian variety (75 per cent.) and least with the Ben Davis (2 per cent); the Spitzenberg lost 10 per cent., the Shannon Pippin 25 per cent. and the Jonathan 50 per cent. California ships a quantity of third-grade yellow Newtons to China. Some of these, says Mr. Miller, are consumed by foreigners, but most of them go to the Chinese fruit stands and restaurants and are eaten by natives.

The Chinese appetite for fresh fruit is strong, and apples are in great favor; the only obstacle to the creation of a large market is the inability of the masses to purchase. The average Chinaman does not distinguish the different varieties of apples, and if inferior grades could be sent at low rates an extensive outlet could be created. Northern routes are the best for shipping green fruits. All shipments of apples for the Northern ports of China should be sent by October 1, on account of the danger of freezing if they arrive late in the season. If the fruit reaches North China in good condition, it will keep well on account of the dry, cold climate. The presence of the Russians in Vladivostock, Port Arthur and Dalny will increase the market for our apples, as the Russians like this fruit very much.

L.S.&B. Coffees

We Guarantee Satisfaction

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**

3 LONG DISTANCE TELEPHONES

SEND FOR SAMPLES

I shall be pleased to send Travellers' Sample Outfits for **Wilson's Fly Pads** and **Smith's Fly Squares,** postage prepaid, to all wholesalers upon request.

WILSON'S FLY PADS.
By long odds the most effectual fly-killer.

SMITH'S FLY POISON SQUARES.
The best 5-cent poison.

ARCHDALE WILSON, HAMILTON, ONT.

HOUSEKEEPERS ARE NOW SHORT OF

Home-Made Preserves

YOU REPLACE THESE WITH

Goodwillie's Pure Preserved Fruits
Peaches, Pears, Plums
Strawberries, Raspberries.

Packed in pint glass jars, put up on the gardens in the Niagara Fruit Belt where the goods are grown. Prepared with best granulated sugar and choicest fruit only. Order before our fine assortment is broken.

JAMES TURNER & CO.

Agents for Hamilton. HAMILTON, ONT.

SHIPMENT JUST ARRIVED

Japan Rice Seed Tapioca
Medium Pearl Tapioca

GET OUR PRICES BEFORE BUYING

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

BUSINESS MEN'S LEAGUE.

THE Business Men's League, of Montreal, held their annual meeting on March 26, and elected officers. The officers for 1902 are as follows :

President—Henry Miles.
Vice-President—Charles Chaput.
Treasurer—J. C. Holden.
Executive Committee— Henry Miles, F. W. Evans, Charles Chaput, George E. Drummond and J. C. Holden.

The following comprise the ordinary committee : G. T. Bell, general passenger agent Grand Trunk Railway ; C. E. E. Usher, general passenger agent Canadian Pacific Railway ; H. A. Price, general passenger agent Intercolonial Railway ; T. L. Paton ; N. E. Hamilton ; A. Lalonde, Boston and Maine Railway ; Walter Paul ; W. Birks, of Henry Birks & Sons ; E. H. Botterell, of John Henderson & Co.; Hon. Louis Beaubien ; Hon. J. D. Rolland ; Ald. Ames ; W. D. Lighthall ; George Hague and C. S. J. Phillips.

President Miles, in his annual report, referred to the incorporation of the league by the Legislature of Quebec.

This year the efforts of the league towards street improvements had resulted in the making of better provisions for the looking after the streets, and it is hoped that things will appear much better within a reasonable time.

The committee had also been successful in securing several conventions for Montreal, but, owing to the deficiency of hotel accommodation, it was difficult to arrange for larger gatherings.

It was suggested that an information bureau be established for the benefit of strangers, by way of informing them of the accommodations and attractions of the city and Province. The incoming executive were advised to apply to the Quebec Provincial Government for their annual grant, and the Montreal City Council should also be approached with a similar appeal.

INVENTOR OF THE LUCIFER MATCH.

There have been many claimants to the honor of being the maker of the first lucifer match. But a recent discovery of some old account books at Stockton-on-Tees, Eng., affords, according to an exchange, documentary evidence which proves beyond question that one John Walker, a Durham chemist, was the original inventor and maker of the match. According to a diary in which Walker carefully noted all his business transactions, the first box of matches was sold for 35c., in April, 1827. It appears that they at once became popular, and people travelled from the adjacent towns to purchase them. Walker employed the poor of Stockton to split the wood, but dipped them in the phosphoros mixture himself, to insure their perfection. The inventor was pressed by his friends to patent the process ; he refused, however, affirming that he had ample means to satisfy his simple wants.

WIARTON SUGAR FACTORY.

The Wiarton, Ont., beet-sugar factory is progressing. The recent injunction issued against the Colonial Construction Co. by the Wiarton Sugar Co. to prevent the payment of $10,000 was only a precaution, as the former was reorganizing, two of its members retiring and two others, S. D. Symon and C. T. Baldwin, United States capitalists, were being admitted to take their places.

Work is being pushed on the foundations, making things ready for the masons. About 200 men will be employed on the building during the summer. Most of the stock of the company has been sold, and the capital secured now amounts to $375,000 or $380,000.

We have a few boxes very fine September and October

CHEESE

which we quote at 11½c.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

51 Colborne St., TORONTO.

JAMS | 7's Pails, 5's Pails, 1's Glass.

ASK FOR THEM.

THE DAVIDSON & HAY, LIMITED

36 Yonge St., Toronto.

A FAILURE WITH NO ASSETS.

GEORGE A. BOOTH appeared before Police Magistrate Flint, of Belleville, on March 28, on a charge of defrauding the creditors of Booth & Co., produce merchants, Trenton, Ont. It came out in the evidence that Booth & Co. was Mrs. Booth. George A. Booth was general manager. Booth had the business transferred over to him last July, and a few days after, on July 17, Mrs. Booth made an assignment. Sheriff Hastings, the assignee, went to look after the assets, and was informed that there was none by Booth himself. Nevertheless, goods had been consigned to Booth & Co. by firms both in Toronto and Montreal up to the day of the assignment.

Last October, to satisfy the consignors of these goods as to what became of them, Booth and his wife were examined before an officer of the court, and the facts as above stated were admitted by Booth. He also gave evidence that on the day of the assignment a considerable quantity of butter belonging to Booth & Co. was stored away in his mother's cellar.

Daniel Jackson, who was employed by Booth as a clerk, testified that a considerable quantity of this butter was brought back to the store by Booth. The balance, amounting to nearly 100 packages, was sent to Ottawa last November and placed in a store opened by Booth there. The theft of this butter is the charge laid against Booth.

It also came out in the evidence that just before the assignment Booth & Co. put in a stock of furniture, and, without paying for it, sold it almost immediately to a local dealer at a discount of 15 per cent. from the face of the invoices.

Up to the present, the assignee has received no assets.

SIXTY DAYS FOR PLUMB.

On conviction in the General Sessions, on March 31, of having defrauded The Eby, Blain Co., Limited, Toronto, Charles Plumb, a Toronto grocer, was sentenced to 60 days' imprisonment.

Plumb formerly conducted a grocery store at 1146 Yonge street. He bought most of his stock from The Eby, Blain Co., and was given credit on the strength of a statement he sent out saying his business was free of debt. He got behind in his accounts and assigned. When the statement was submitted to the creditors it transpired that Plumb's father had previously advanced $1,300, and this claim it took nearly all the estate to meet. Plumb was then arrested on a charge of fraud, tried at the General Sessions by a jury and convicted.

POPULATION OF NEWFOUNDLAND.

The following is the population of Newfoundland, according to the last census report :

Districts.	1891.	1901.
Twillingate	16,780	18,843
Fogo	6,700	7,666
Bonavista	17,849	20,638
Trinity	18,872	20,695
Bay-de-Verde	9,708	9,922
Carbonnear	5,766	6,024
Harbor Grace	13,881	12,671
Port-de-Grave	7,986	7,445
Harbor Main	9,180	9,445
St. John's West	15,251	18,483
St. John's East	20,775	21,511
Ferryland	5,853	5,697
Placentia and St. Mary's	12,801	15,806
Burin	9,059	10,402
Fortune Bay	7,671	8,762
Burgeo and LaPoile	6,471	7,010
St. George's	6,633	9,205
St. Barbe	6,690	8,126
Total for Newfoundland	197,934	215,616
Labrador	4,106	3,634
Grand total	202,040	220,349

THANKFUL FOR "TIPS."

Mr. George Bell is retiring from the firm of Geo. Bell & Co., Nelson, B.C., and the style of the firm has become the Bell Trading Co. Writing to the editor of THE CANADIAN GROCER, he says : "I must thank you for the many tips I have received from you during the past 10 years."

PUREST MADE

Marmalade

JAMS

BEST VALUE

A. F. MacLaren Imperial Cheese Co., Limited, Selling Agents, 51 Colborne St., Toronto.

THE EVIL OF CUTTING PRICES.

AN address on the evils of cutting prices was recently delivered before the Seattle Retail Grocers' Association by J. J. Higgins. In part it was as follows :

It seems to me, in looking over our field of operations and taking into account the multitude of notions that take possession of the average person engaged in the grocery business, that I am justified in paraphrasing the common trade expression, " the longs and the shorts," and in saying that we grocers as a class are long on ideas, but short on thoughts. It is a lamentable fact, well known to the trade, that a very small per cent. of grocers have a proper conception of what profit and expense means. All but a few never count the expense of handling the goods from the time they leave the wholesaler until they reach the consumer as a part of the original cost and as a proper basis on which to figure a profit. The legitimate expenses of business are varied and many and cover the field from the time consumed in their purchase from the wholesaler to their display and delivery, or their loss through being dumped into the waste barrel for lack of a timely purchaser. These, with rent, insurance, taxes, fuel, etc., are very deceptive items of cost that should enter into every calculation as to the possible margin of profit to be obtained from the sale of a certain article at a certain price.

The rule too often employed in figuring a profit is that if an article costs $1 and is sold for $1.25 that 25c. profit is made. Yet the sale may have taken half an hour of the salesman's time at 25c. an hour, and possibly two hours of a deliveryman and team's time to place the goods in possession of the purchaser. Subtract other contingent expenses and see your profit vanish into thin air !

Most of us, after figuring ourselves rich in this way, look over our business and find that something is wrong. Our bank account doesn't grow ; our expense bills mature regularly and the funds are not always on hand promptly to meet them ; we become nervous, dyspeptic and morose. The store don't seem as full of customers as a prosperous store should be and we resolve that something must be done to get the crowd coming our way. We look around and catch sight of some competitor who is an indiscriminate price cutter. We lack thought, we lack originality, and we are fond of confirming the Darwinian theory that men sprang from a race of monkeys and we imitate by trying to duplicate the low prices of our neighbor.

The expected rush of customers doesn't follow as promptly as our impatience demands it should, and, like the old school doctors, who knew but one remedy for all ailments, we do a little more blood letting. We draw our lance and plunge it more deeply. We are easier after the operation. We have less goods and a smaller surplus of cash. We, perhaps, have succeeded in another way. We have flaunted the red flag in our neighbor's face. He accepts our challenge and prepares for the battle. The extra special cards go out and handbills and newspapers tell the tale of the wonderful bargains to be secured. One buys from one wholesale firm and the other from another. Down each one goes and tells his little tale of woe and wants a snap with which to knock the other fellow out. To please us the wholesalers ask the manufacturer to prepare one, and thus new weapons are secured with which to prolong the fight.

It drags itself out through weeks and months, and what does it all result in ? The wholesaler has been encouraged in the bad habit of catering to the cutter at the risk of a loss which, if it occurs, must be borne by the more conservative dealers through a temporary curtailment of special discounts. Both retail buslnesses engaged in the foolish controversy have been demoralized. A large proportion of the customers of each have been converted into bargain - purchasers. They kick when prices are restored to their normal level, and go to some other dealer who is engaged in the same interesting business of giving his goods away. They have been taught to think a dealer has no claim on them unless he wlll sell his goods a little cheaper than anyone else. They deal with him as long as he will do that, and when he shows a disposition to get a fair profit they quit him.

These bargain - hunters are the most annoying pests connected with the business, and every time a grocer cuts the price of a standard article he engages directly in making more of those pests. Don't understand me to say that I am opposed to healthy and fair competition. The old saw that competition is the life of trade is still true.

There can't be too much competition in the sense of rivalry to produce the best goods, to display them to the best advantage, to sell them in the best condition, to deliver them most promptly and to render the most obliging and courteous service to customers. But ordinary price-cutting is not competition. It is suicide. Its only proper use is as a means of removing depreciated goods from a stock and demented grocers from the trade.

ANTI-PRICE-CUTTING IN ENGLAND.

From Grocers' Journal.

ANTI CUTTING is the question of the hour, and, in view of this, we thought an interview with Mr. W. S. Glyn-Jones, secretary of the P.A.T.A., would be interesting. His opinion as to the prospects of the ultimate success of the movement in the grocery trade to secure fixed and reasonable profits upon proprietaries was not a pessimistic one.

Are not the big advertisers independent of the trade ? asked The Journal representative. By no means, was the answer. The success of the proprietor depends upon his being able to secure the maximum amount of sales as the result of the minimum amount spent on advertising. The wholesale and retail distributors are the conduit pipe through which the advertisers' goods must reach the public. It is bad business for the proprietor if this channel is not kept clear. The person who has been induced to become a consumer as the result of reading the advertising announcements must be able to get the article without let or hindrance. He ought to be able to purchase it at the first shop where he asks for it. If he has to make several attempts he gives it up.

The most serious factor that a proprietor whose articles show no profit to the trade has to overcome, is that he has thousands of traders actively advertising and pushing rival goods of their own or other people's make. The ideal state is that in which the manufacturers' and distributors' interests are identical, and any departure from this state of things is bad for both—often is worse for the manufacturer than it is for the distributor. It has been suggested that the manufacturer might ignore the trade and distribute to the public direct, said the interviewer. No business could survive such an experiment, said Mr. Glyn-Jones. Direct supply through the post has been tried and has failed. Even if the proprietor is prepared for such an undertaking the public will not take the trouble to write for the article. Advertising is becoming more expensive each year, and successful advertising more difficult to accomplish, and it,

17c. FOR 5 CTS. **THE FOOD THAT IS ALL FOOD.** 17c. FOR 5 CTS.

THE WHOLE OF THE WHEAT **"FORCE"** SCIENTIFICALLY COMBINED WITH BARLEY MALT.

"FORCE" FLAKES ARE CRISP AND DELICATE, AND THEY HAVE A DELICIOUS MALT FLAVOR.
BEING PARTLY DIGESTED, THEY FURNISH THE MAXIMUM OF NOURISHMENT WITHOUT BURDENING THE DIGESTION.
TO INTRODUCE. FOR A LIMITED TIME WE HAVE A SCHEME BY WHICH YOUR CUSTOMERS CAN GET A 17-CENT PACKAGE FOR 5 CENTS. **Write For Particulars.**

THE **EBY, BLAIN CO.,** LIMITED
WHOLESALE GROCERS, ETC. **TORONTO.**

therefore, is becoming more and more necessary that advertisers should have the willing cooperation of the trade. Their only way to secure this is by guaranteeing profits by means of fixed prices.

Mr. Glyn-Jones seemed fully aware of the difficulties experienced by those in the grocery trade who are working for fixed prices, and said that in his opinion the initial step should be to secure the active cooperation of the large wholesale distributors, such as Harvest, Travers, etc. Wholesalers and retailers have in the drug trade, he said, made common cause. The interests of both sections are safeguarded by the P.A.T.A., and the wholesaler's profit as well as that of the retailer guaranteed. The support of half a dozen large wholesale firms would,he thinks, leave a large number of proprietors no option but to meet the wishes of such a combination—provided the retail grocers, through the Federation, made common cause with those houses. But, he added, it is essential that those who are acting in the name of the Federation in this matter should be in deadly earnest. It would mean a struggle, and if the leaders regard their task as a forlorn hope the trade must expect no results.

A NEW COMPANY FORMED.

H. and N. E. Hamilton, grocers, dry-goods dealers, etc., corner St. Catherine and Peel streets, Montreal, are to turn their business into a joint stock company, with a capital stock of $100,000, divided into one thousand shares of $100 each. The applicants are: Henry Hamilton, Napoleon Edouard Hamilton, the two former proprietors of the business, George Hamilton, clerk, of Montreal, Henry Hamilton, merchant, and Auguste Singer, accountant, of Westmount. Notice of application for letters patent appeared in the official Gazette, and the company are applying to open branches of the Montreal business in other cities.

JOBBERS TO BOYCOTT MANUFACTURERS.

From Grocery World, Philadelphia.

THINGS seem to be coming to a climax throughout the country regarding the tight drawing of the lines between the interests of the manufacturer, the jobber and the retailer. The tendency of each class seems at present to be to hold to sharp account the class just above it, if it sells to the class just below it. For instance, the jobber is getting after the manufacturer who sells the retailer, the retailer after the jobber who sells the consumer, and so on.

This tendency is just now having a good illustration in the West, where some of the wholesale grocers are threatening to boycott large manufacturers who sell the retailer direct. Last week the jobbers of two important Western States, Iowa and Nebraska, held a meeting at Council Bluffs to lay plans to protect themselves against such manufacturers as ignore them. All the leading jobbing houses of the two States were present, and the meeting is said by those present to have been quite warm. After much discussion, it was decided to institute a boycott against all manufacturers who sell the retailers over the jobber's head. The meeting was secret, but so much as is above told is known.

When the Western jobbers start their boycott, they will have to include in it some of the biggest manufacturers in the United States. For instance, the Washburn-Crosby Milling Co., the Pillsbury-Washburn Co., W. F. McLaughlin & Co., the Chicago coffee people, and both Swift & Co. and Armour & Co., the packers, sell the retailer direct, and make no secret of it. In some cases, manufacturers, in order to get retailers interested, will make better terms with retailers than they will with jobbers. As a rule, this is done by working a scheme with retailers exclusively, which brings the net price to a point below the regular price to jobbers.

In many cases it cannot be denied that the jobber has forced the manufacturer to go to the retailer direct by refusing to handle the goods until a demand is created for them. The manufacturer then works the retail trade. Sometimes he turns the order in to the jobber, sometimes not.

EARLY CLOSING IN HALIFAX.

Halifax Chronicle.

The nights named in the Bill for closing are Tuesday, Wednesday and Thursday, and in order to make the Act become effective in any branch of trade, a petition signed by two-thirds of the people in that particular line must be presented to the city council. A meeting of the Retail Merchants' Association will be held on Wednesday evening to arrange for the petition. In the Bill presented to the House the number of nights were left open, as some of the merchants thought three nights would suit their lines of business better than four; and the nights adopted were suggested to the House by merchants. Those, however, who had previously signed an agreement to close four nights will stick to that agreement.

The clause exempting grocery stores assessed for less than $400 from closing may lead to some of the grocery stores being kept open, as larger stores find they would be placed at a great disadvantage. Many of them, however, will continue to close and some favor four nights instead sf three.

The Retail Clerks' Association at a meeting appointed representatives to confer with the merchants and give all the assistance they can to the early-closing movement.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AT a meeting of the creditors of Mrs. Z. Poulin, general merchant, Ste. Brigitte des Saults, Que., the estate was ordered to be sold.

Marie Case, grocer, Toronto, is offering to compromise.

V. E. Paradis is curator of Ed. Clark, grocer, Quebec, Que.

E. Belanger, general merchant, St. Gervais, Que., has assigned.

L. B. Fontaine, general merchant, St. Jacques, Que., has assigned.

James E. Orr, grocer, etc., Slocan City, B.C., has assigned to J. Bull.

F. W. Foster, general merchant, Ashcroft, B.C., is asking an extension.

John Lavalle, general merchant, St. Charles, Que., is offering to compromise.

J. B. Turner, general merchant, St. Barnabe, Que., is offering 25c. on the dollar.

C. Collette, general merchant, St. Antoine, Que., is offering 50c. on the dollar

P. Pommerville, grocer, Ottawa, has effected a compromise, and is retiring from business.

O. Rajotte, general merchant, Shawenegan Falls, Que., has assigned to Chartrand & Turgeon.

Gervais & Lajeunesse, grocers, Montreal, have filed an assignment through Euclide Lajeunesse.

Jesse Lehman, general merchant and dealer in pulp wood, Kagawong, Ont., has assigned to the sheriff.

J. B. Turner, general merchant, St. Barnabe, St. Maurice Co., Que., has assigned to Chartrand & Turgeon.

E. N. Hurtubise & Co., sawmillers and general merchants, West Aylwin, Que., have assigned; F. Labelle is provisional guardian.

Wm. Adair & Co., general merchants, Parry Sound, Ont., have assigned to Geo. Chambers, and there will be a meeting of creditors on April 9.

E. F. Neville & Co., general merchants, Mill Village, N.S., are offering to compromise at 50c. on the dollar, and this offer has been secured.

PARTNERSHIPS FORMED AND DISSOLVED.

Anderson & Brooks, general merchants, Saltoun, N.W.T., have dissolved.

T. J. Galbraith, grocer, etc., Dunnville, Ont., has admitted D. Bell as partner.

Reid Bros., general merchants, Portage du Fort, Que., have dissolved, and G. E. Reid continues.

S. Adams & Sons, general merchants, Harrietsville, Ont., have dissolved; C. B. Adams continues.

H. S. Ferris, general merchant, Springhill, N.S., has admitted James E. Peel into partnership, the change taking effect on April 1.

J. D. Thompson & Co., general merchants, Buckingham, Que., have formed a new copartnership.

Webster & McCutcheon, grocers, London, Ont., have dissolved, and Mr. McCutcheon is continuing under the old style.

Hopkins & McLean, grocers, etc., Kamloops, B.C., have dissolved, and A. McLean is continuing under the style of McLean & Co.

C. J. Moore, general merchant, Cumberland, B.C., has admitted Herbert Moore as partner, under the style of C. J. Moore & Co.

John Beaton, Chas. D. McKillop, Samuel Miller and Alex. McDonald have registered as partners under the style of Beaton & Co., general merchants, Mabou, Nova Scotia.

SALES MADE AND PENDING.

The stock of H. Charbonneau, trader, Montreal, has been sold.

The assets of J. L. Patenaude, grocer, Montreal, have been sold.

The assets of H. Larose, grocer, Montreal, were to be sold on April 2.

A. J. Carson, grocer, Barrie, Ont., is advertising his business for sale.

The stock of J. A. Brunet, general merchant, Moose Creek, Ont., has been sold.

R. Cripps, grocer, Crewson's Corners, Ont., is advertising his business for sale.

The assets of Daniel Johnson, general merchant, Combermere, Ont., are to be sold.

A. Miller, general merchant, Edgar, Ont., is advertising his business for sale.

The stock of Alfred Goulet, general merchant, The Brook, Ont., has been sold.

The stock of Geo. Labonte, departmental store, Montreal, is to be sold in detail.

The stock of Eugene Audet, general merchant, Ste. Anne du Sault, Que., are to be sold.

Lilly & Carter, general merchants, Dauphin, Man., are advertising their stock for sale.

The assets of M. P. Plouffe, general merchant, Ladysmith and Shawville, Que., have been sold.

A bailiff's sale of the stock of Nicholas Donatier, cigar merchant and barber, Montreal, has been advertised.

The assets of Duncan McIntyre, general merchant and sawmill proprietor, Clarence, Ont., were to be sold by auction on April 3.

CHANGES.

H. Dufort & Cie., grocers, Montreal, have registered.

Levasseur & Handfield, grocers, Montreal, have registered.

R. C. Parker, grocer, Yarmouth, N.S., is giving up business.

Eli Bailey & Son, grocers, Simcoe, Ont., have removed to London.

Antoine Gravel, grocer, Montreal, is succeeded by Joseph Allard.

J. N. Dodd, grocer, Chesley, Ont., is selling out to John McTavish.

Peter Forbes, grocer, Wallaceburg, Ont., has sold out to George Taylor.

R. B. Scott, general merchant, Cookstown, Ont., has sold out to Harry Fisher.

Foisy, Hilaire & Cie., grocers, St. Johns, Que., have registered.

F. J. Waddell, grocer, St. Thomas, Ont., has sold out to H. L. Pullen.

W. Gillett, grocer, Knee Hill Valley, N. W. T., has sold out to A. H. Begg.

Mrs. E. E. Burnham succeeds Burnham & Houldsworth, grocers, Digby, N.S.

John Gibson, general merchant, Belton, Ont., has sold out to ——. Wiseman.

J. Smith & Co., general merchants, Baldur, Man., are succeeded by Rollins & Sons.

Mary L. Robinson, general merchant, Wiarton, Ont., is succeeded by Robinson & McClure.

Newby & Thomas, feed merchants, etc., Vancouver, B.C., are succeeded by Tomlinson & McNabb.

The stock of the estate of Catherine McDonald, grocer, Winnipeg, has been sold at 54c. on the dollar.

John Hoolahan has ceased doing business under the style of A. Hoolahan, commission fruiterer, etc., Montreal.

J. G. Reiner, general merchant, and manufacturer of woollens, etc., Wellesley, Ont., is succeeded by Reiner Bros. & Co.

The J. D. Moore Co., Limited, egg, apple, and lumber merchants, planing mill, etc., St. Marys, Ont., have sold the planing mill to Brown, Teavlin & Barr.

FIRES.

Wm. Gibbons, grocer, Louisburg, N.S., had his stock slightly damaged by fire.

Wm. H. Burrows, general merchant, Sheppardton, Ont., has suffered loss by fire.

DEATHS.

M. J. A. Grenier, fruit merchant, Montreal, is dead.

Archibald Duncan, grocer, St. John, N.B., is dead.

Geo. C. Husband, of Husband, Bros. & Co., fruiterers, Toronto, is dead.

THE BRITISH CHOCOLATE DUTY.

In the British House of Commons the other day a member asked the Chancellor of the Exchequer whether, seeing that although foreign chocolate contained a large proportion of sugar, no extra duty had been charged upon it since the imposition of the sugar tax, which had been made applicable to all other kinds of confectionery, he would consider the question with the view of treating chocolate in the same way as other imported confectionery? Sir Michael Hicks-Beach, in reply, pointed out that chocolate, which is a mixture of cocoa, sugar, and flavoring matter, has for long been liable to a specific duty, independent of the proportions in which its several constituents may be present, and since 1853 the rate of that duty has been 2d. a pound. The sugar duty of 4s. 2d. a hundredweight on the proportion of sugar in the mixture is held to be merged in the higher specific rate on chocolate, and if chocolate were treated like other confectionery it would be admitted at a much lower duty than at present levied.

The following from the advertisement of a prominent wholesale grocer should be read and pondered by every dealer:

"Some grocers succeed where others seem to work just as hard and yet fail to achieve much—it is just as important to know what to push as it is how to push—pushing pure and pleasing products produces prosperity, but pushing poor stuff drives trade away."

It pays infinitely better to push a baking powder like "Royal," an article of known merit, whose good qualities are recognized and appreciated by all consumers.

Royal Baking Powder is easy to sell, and when sold there is always a pleased purchaser.

Royal Baking Powder is largely advertised and that helps the dealer; but a pleased purchaser is the best advertiser for your store, because she will recommend to others that dealer who has pleased her.

Royal Baking Powder is the highest class baking powder, made from pure cream of tartar, and absolutely free from alum or other harmful ingredient.

ROYAL BAKING POWDER CO., 100 WILLIAM ST., NEW YORK.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, *it's a staple !* It is the Salt of highest quality through and through.

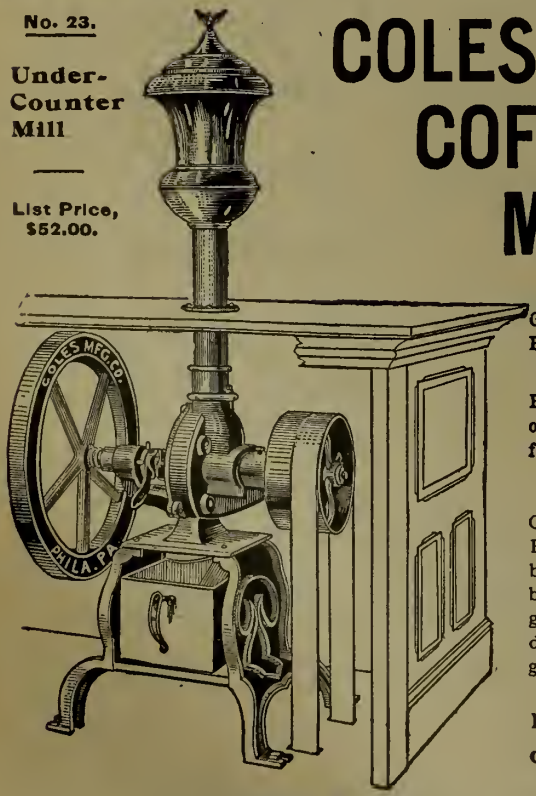
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

BISCUITS

Agents wanted for the sale of our high-class biscuits.

Specially favourable terms to parties in a position to influence business.

MACKENZIE & MACKENZIE, LTD.
EDINBURGH, SCOTLAND.

Applications for the agency to be addressed to the Editor of CANADIAN GROCER, 10 Front St. East, Toronto.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

OPPORTUNITY TO SHOW CANADIAN GOODS.

AN industrial exhibition is to be held at Osaka, Japan, from March 1 to July 31, 1903. It will be under the authority of the Government of Japan, and one of the features of the exhibition will be a building for the display of samples of foreign goods. The conditions under which exhibits may be made in this building are liberal. Electric power for working machines will, for instance, be supplied free.

Japan is among the world's most progressive countries. In the East, she is easily first in this respect. And it seems to us that Canada should take advantage of the opportunity to bring before the Japanese the products we grow and manufacture.

We do not know whether the Dominion Government has yet interested itself in the matter, or whether it intends to do so; but we think that it should do so. Certainly, this is the only way by which an exhibit representative of Canada and her industries can be secured.

If anything is to be done it must be done at once, for application for space must be in the Department of Agriculture and Commerce at Tokyo not later than June 30, 1902. The Trade and Commerce Department should at once take the matter up and induce the representative manufacturers of food products, furniture, textiles, machinery, etc., to exhibit, the Government, as a further inducement, agreeing to provide transportation to Osaka. In this way, and in no other way, is an exhibit representative of Canada probable.

At present, our export trade with Japan is small, being last year only $188,683. This, however, was an increase over 1900, when the figures were $112,308. The following table gives an abstract of the chief exports to Japan during the two years:

CANADIAN EXPORTS TO JAPAN.

	1900.	1901.
Mine	$ 9,556	8,228
Fisheries	47 773	97,047
Forest	18,527	22,791
Agricultural	6,545	8,410
Manufactures	25,305	49,657

Although our export trade with Japan is small, the above figures show that it is growing, and growing in nearly every department of industrial activity.

CHEWING GUM LOWER IN THE STATES.

A reduction of 10 per cent. has recently aken place in the United States in the price of chewing gum. To competition is attributed the cause.

The decline appears to have had no effect upon the Canadian market. Prices in this country were reduced about a year ago, when the manufacturers wisely decided to discontinue the premium system.

DROPS FROM THE EDITOR'S PEN.

One can already scent a strong disapproval of the perfumery combination.

With the advent of spring there is usually a jump in trade.

The average politician swallows principle in order that he may the more easily digest the actions of his political friends.

When a miner goes on strike it can scarcely be said that he "struck it rich."

CANNED LOBSTERS.

MANY of our wholesale grocers seem to be under the impression that there will be much lower prices for 1902 pack lobsters than last year, and this impression is based on the fact that there have been so many outside brands of cheap goods offering all through the past fall and winter; in fact, brands that were formerly unknown.

It is true there are and have been many goods offered at large reductions, but this is accounted for in the three following ways:

1. The fish are taken from a sandy, and muddy bottom, and will be small and dark in color, and quite different from rock fish, thus rendering them useless for exporting.

2. They have been packed by small packers who know nothing about the packing or processing, this making the goods most unreliable, as they are carelessly packed and apt to be sour, or discolored from acid stains.

3. They have been packed in the "off-season," when the fish are not in proper packing condition for canning.

Now, during the past season we seem to have had a large supply of goods packed in these three different ways, and, as Canada, and possibly part of the United States, are the only markets for such goods, and, as holders are anxious to get rid of the stock, which decreases in value as time goes on, these reasons can safely be given for such cutting in prices of canned lobsters; but, if the wholesaler looks carefully into quality and takes into consideration the endless trouble these cheap goods give him, besides hurting his reputation, he will find it pays better to handle a lobster which he can thoroughly rely upon.

The prices of new pack are, and will remain, firm, as the demand is good, and we hear of large orders being booked. It is quite certain that the supply of lobsters, such as is used for packing choice goods, is not on the increase. In fact, so far this year, on the Nova Scotian coast, the fish have been exceedingly scarce.

Prices in England and on the Continent are firm at 60s. to 61s. per case for ½-lb. flats; 57s. 6d. to 58s. for 1-lb. flats, and 51s. to 51s. 6d. for 1-lb. talls, all choice quality.

FREIGHT RATES ON SUGAR REDUCED TO KEEP OUT THE IMPORTED ARTICLE.

A READJUSTMENT of the equalized freight rates on sugar for Toronto and other points in Western Ontario has been made. The change went into effect on April 1, and is designed to produce important results in the sugar trade.

As our readers are well aware, the competition of foreign refined sugar, particularly in Ontario, has been very keen during the past couple of years, in spite of the fact that nearly all the wholesale grocers in Ontario, Quebec, New Brunswick and Nova Scotia have an agreement with the home refineries not to handle imported sugar. It is estimated that about 15 per cent. of the refined sugar consumed in Canada is of foreign production.

The following table gives the imports of refined sugar during the last three years :

CANADIAN IMPORTS OF REFINED SUGAR.

	1899, lb.	1900, lb.	1901, lb
Great Britain	7,179,229	2,849,319	8,404,644
Australasia	3,591,668	.....	70
Britisb Guiana	72,568	1,600	216
British West Indies	75,716	63,163	949,053
Austria-Hungary	711,207	73,000	196,224
Belgium	.....	558,692	1,933,953
Cbina	921,194	376,202	554,983
Germany	2,281,105	1,886,939	4,461,701
Holland	1,371,114	2,549,715	5,334,575
United States	17,593,668	27,965 493	15,013,273
Hong Kong	1,535	709,364	409,411
Russia	.....	.....	254,462
Other countries	10,408	1,354	2,357
Total lb.	32,809,412	37,036,841	37,514,922

The latest returns which have been issued for the present fiscal year are only for the seven months, or up to January last, but they show a large gain over the corresponding period of 1901, and compared with the imports for the 12 months of 1899, only about 1,000,000 lb. less than the total for that year. The figures for the seven months of 1901 and 1902 respectively are as follows :

IMPORTS OF REFINED SUGAR FOR SEVEN MONTHS.

	1901 (7 montbs) lb.	1902 (7 montbs) lb.
Great Britain	6,399,590	6,410,738
United States	6,464,640	9,486,071
B. W. Indies	.....	700
Germany	1,079,136	11,725,732
Holland	1,645,429	2,507,783
Other countries	2,523,047	1,861,389
Total lb.	18,111,842	31,992,413

Several attempts have been made during the last couple of years to induce the Government to increase the duty on refined sugar, but they have all proved abortive. The Customs duty on sugar is based on the polariscope test and begins at $1.08 per 100 lb. on sugar testing 88 degrees. We learn from importers that the average duty paid by them on granulated sugar they bring in from the United States is $1.26 per 100 lb., or, including 2c. duty on the barrel, $1.28 per 100 lb.

Through the readjustment of the equalization freight rates, which has just been effected, it is expected to accomplish what it was desired to do by increasing the tariff, namely, curtail the importation of refined sugars from the United States, Great Britain, Germany, Holland and all other exporting countries.

The equalization freight rate under the change which went into effect on April 1 in Toronto and other Ontario points shows a reduction of 10c. per 100 lb. This makes the rate on carlots only 8c. advance on the f.o.b. price Montreal for less than carlots, and 3c. per 100 lb. on carlots. The arrangement is, of course, made between the refineries and the railways, with the cooperation of the wholesale trade, and for the present, at any rate, gives the Canadian sugar an advantage over the imported article as far as price is concerned. This appears to be particularly true as far as United States sugar is concerned.

It will be noticed from the above table that the imports from the United States last year were about 40 per cent. of the total imported, while the year before the proportion was still greater. The United States Government, it will be remembered, gives a rebate of 99 per cent. of the import duty on the quantity of foreign raw sugar contained in refined exported. What this duty is it is difficult to ascertain. It is, however, estimated by some authorities to be 2.02c. per lb., allowing for the countervailing duties, and 1.76c. on sugar other than that coming from the bounty-giving countries. We do not, however, pledge our word as to the accuracy of these figures. Besides the advantage of the refund in the duty, the United States refineries have enjoyed lower freight rates to many points in Ontario than the Canadian refineries. The proportion of the freight rate which has fallen to the lot of the Canadian railways on sugar brought from New York and consigned to points in Ontario averages only about one-third of the total.

On account of the heavy import duty in Germany, which preserves the home market to the native refineries, together with the bounties, refined sugar from that country can be laid down in Canada at about one-half the price that is paid by the dealer in Germany.

Under the new and lower equalization freight rates the chief interest, however, centres around the question as to its ultimate effect on the import trade in United States sugars. During the past two or three years the New York refineries have been making a special effort to get a foothold in the Canadian market, and, although their difficulties have been much increased by the advent of the new freight rates, we may be certain of one fact, and that is that they will still be a competitor for this market to at least some extent.

A STRONG CHEESE MARKET.

THE situation in cheese is still a strong one. Total shipments from Canada and the United States are about 400,000 boxes less than last year, which, at 80 lb. to the box, would mean 32,000,000 lb.

In spite of the falling off in the exports the Canadian market is unusually bare, and choice cheese to the retail trade is being quoted as high as 11½ to 12c.

Supplies also appear to be light in Manitoba and several hundred boxes have been bought in Toronto within the last few days for shipment to that Province, in one transaction, at least, 11¼c. f.o.b. Toronto being paid.

The Grocers' Journal, London, England, in its issue of March 22 said : "After a long period of dulness, during which buyers have been acting with extreme caution and sellers have shown an indifferent front, cheese has become quite active, and prices have consistently advanced, the wake-up being an all-round one, supported by buyers, enforced by sellers, and aided by strong cables from across the Atlantic. The fact of quotations advancing as much as 5s. per cwt. in a fortnight, with every indication of their going still higher, points to a state of things in which holders have the whip hand, and we must admit that, as far as we have been able to gauge it, the statistical position is altogether against the buyer."

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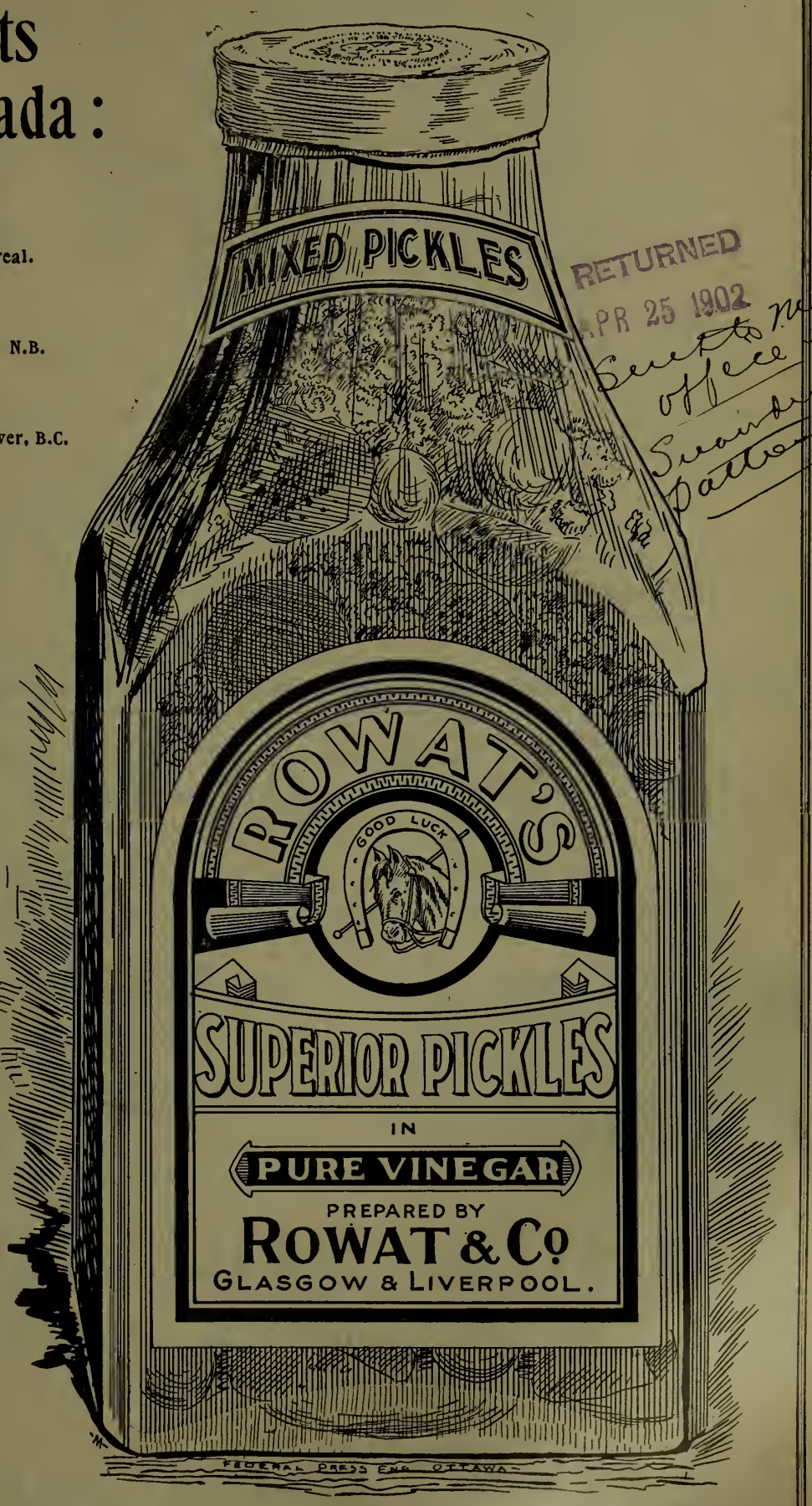

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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, April 3, 1902.

GROCERIES.

SUGAR has been the feature of the wholesale trade during the past week. After we had gone to press last week an advance of 5c. took place in all refined sugars, and on the 1st inst. a new freight rate on sugar went into force. By a readjustment of the equalized freight rates the f.o.b. price in Toronto is now only 8c. above the f.o.b. price Montreal for less than carlots, and 3c. on carlots. The volume of business in sugar shows some improvement both here and in the United States. In the wholesale grocery trade, generally, business is fairly good, and, if anything, rather better that at this time a year ago. There is no speculative buying, however, in any one line. In canned goods the situation is the same as it has been for the past two or three weeks; although some of the packers are beginning to quote futures we hear of no transactions. There is a good demand for currants and a fair demand for Valencia raisins, prunes, and Californian evaporated fruits. Coffees are in fair request. In syrups and molasses business is scarcely as brisk as it was a week ago. In teas the movement is fair on retail account, but the brokers report that they are doing very little business.

CANNED GOODS.

Some of the packers are offering futures in vegetables at prices slightly below those of the opening figures of last year. We hear, however, of no transactions. In spot goods the situation is much the same as a week ago. Tomatoes continue firm, and with the opening of navigation it is expected by some that there will be further shipments to lake ports in the United States. The price to the retail trade still ranges from 90 to 95c., although some of the houses appear to have nothing below 92½c. The demand for tomatoes is fairly good. Corn and peas are in light demand, the former at 70c. upwards, and the latter at 80c. upwards. A good demand is reported for marmalade, jams and jellies, and the trade in this line is even better than is usual at this time. The demand for canned salmon is moderate, and the same remarks apply to canned fish generally. We quote as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

The outside markets are quiet and uninteresting. Locally, the demand for green Rio coffee is a little better than it was a week ago, and roasted coffees are in fair demand. Quotations are: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Advices from the outside markets report that there has been more activity from jobbers and grinders of pepper, mace and ginger, and that prices are firmer as a result of cable advices from the British markets. Good grades of mace and white pepper are scarce. Although the crop of pepper at Singapore is slightly larger than last year, this is more than off-set by the shortages in the crops in other producing countries. Locally, there is nothing special to note, the demand being just moderate.

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

RICE AND TAPIOCA.

A fair trade is reported in rice and the demand for tapioca is good. We quote: Tapioca at 3½c. for round lots up to 4c. for smaller quantities. Sago is quoted at from 3¾ to 4c. B rice is unchanged at 3¼, and Japan at 5½ to 6c.

SUGAR.

The most interesting feature of the sugar market is a rearrangement of the equalized freight rates on sugar for Western Ontario points. Heretofore the difference on less than carlots has been 18c. above the f.o.b. price Montreal. By the new arrangement, which went into force on the 1st inst., the difference will be only 8c., making a reduction in the rate of 10c. per 100 lb. On carlots the advance on the f.o.b. price Montreal is 3c. As we note in our editorial columns the object of this is to enable Canadian sugar to compete more successfully with foreign refined. On Friday last there was an advance of 5c. per 100 lb. in the price of all Canadian sugars. Allowing for the reduction in the freight rate the price in Toronto is now 5c. lower than a week ago, granulated being quoted at $3.98 for St. Lawrence and Redpath, and $3.93 for Acadia. Yellows run from $3.23 up. The demand this week shows some improvement over last week. The price is also 5c. higher in the United States on refined sugars and the demand there is good, with the refiners about three days behind with their orders. Since last week raws have advanced ⅛c., 96-test centrifugals being quoted at 3⅝c., at which there are buyers but no sellers. Holders there are now asking 3 11-16c. and appearances indicate that the next sales will be made at that figure. Beets in Europe, since our last, have touched 6s. 7½d., but have since receded to 6s. 6d. American refiners are believed to have bought fully 15,000 bags of beet sugars whenever they reached the parity of centrifugals. Receipts of raw sugar at the four United States ports last week were about 3,282 tons less than the meltings. Receipts have also fallen off at Cuban shipping ports, although stocks there continue heavy, being, according to last account, 350,000 tons. Central factories are beginning to cease grinding, two having closed down during the past week.

SYRUPS AND MOLASSES.

Although there is a fair amount of business doing the demand for both syrups and molasses is lighter than it was a week ago. We quote as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

The wholesale trade report a fairly active demand for teas, but the brokers appear to be doing very little business. Ceylon greens are entirely wanting on this market, while the markets abroad are above importers' ideas, so there is practically nothing doing except for the package tea-trade. There are still no China greens in first hands and very few in second hands. The last shipments of tea from Calcutta for the season have been made, and the market is now closed for two months. Mail advices from London, Eng., under date of March 21, say that at the week's auction no change took place in the condition of Indian teas. The average price received for the week was 7.60d. compared with 6.82d. a year ago. In Ceylon teas the bidding was strong for anything with good liquor, but as the sale included a few invoices, which showed a falling off in quality, some lower quotations were made, although, as a general rule, prices were steady and the market practically unchanged. The average price for the week was 7.04d. against 6.65d. a year ago.

FOREIGN DRIED FRUITS.

CURRANTS.—The demand for currants has been rather better during the past week than it was even before. A cable received in Toronto on Tuesday, from Patras, quoted a slightly lower figure than previous quotations. Locally, the ruling quotations are: Filiatras, 6c. to 6¼c.; Patras, 6½c. to 7c.; Vostizzas, 8c. to 8½c. per lb.

VALENCIA RAISINS.—Prices are firm in England and some orders have been placed by local importers during the past

week. The demand, locally, from the retail trade is not large, but prices are firm at 6½ to 6¾c. for selected.

SULTANA RAISINS.—The demand is fair and prices unchanged at 8 to 12½c.

PRUNES.—There is still a fair demand, although the volume of business is not, perhaps, so large as a week ago. Prices are steady and unchanged. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—The demand has eased off a little, but stocks are still light. We quote 4½c. as the ruling quotation for both Sairs and Hallowees.

FIGS.—There is a fair demand for tapnet figs at 3¼ to 3½c.

CALIFORNIAN EVAPORATED FRUITS—A fair demand is still the feature of trade in this line. Our quotations are as follows, according to quality and package: Apricots, 13 to 17c.; peaches, 11 to 14c. per lb.

GREEN FRUITS.

The demand for oranges and lemons continues heavy, and they still have a tendency to advance. Bananas are freely selling at prices that keep firm. Owing to the higher prices of strawberries in the the Southern markets, they are scarce on the local market this week. Tomatoes are down again to $5 per case, and at that price meet with fair sales. Californian celery is quiet. We quote: Oranges, marmalade, $2.75 to $3 per case; Tangerine or kid glove, $3 to $4 per small box; Floridas $3 to $3.25 per box; Mexicans, $2.50 to $2.75 per box; Californian navels, $3.75 to $4.25 per box; Californian ruby blood oranges, $2.75; Valencias, $4.50 to $5.00 per small case, $5.50 to $6.00 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; late Jerseys, $8 50 to $9; bananas, $1.50 to $2 for firsts, and $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Spanish onions, large cases, $3.50 to $4.50; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.25 to $3; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $5 per case of 6 baskets; strawberries, 45 to 55c. per qt.

VEGETABLES.

The market is in a healthy condition, and trade is improving. Rhubarb is 25c. per dozen bunches lower, and radishes are also a little easier. Potatoes are weaker, owing to the free offerings of this week. The other prices are unchanged. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 75c. to $1 per doz.; carrots, parsnips and beets, 50c. per bag; turnips, 35c. per bag; lettuce, 20 to 40c. per doz.; radishes, 35 to 45c.; mint and parsley, 20 to 25c.; celery, 40 to 65c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—Free receipts are reported with a fair demand. Eggs this week are quoted at 12 to 12½c. per doz., a decline of ½c.

BEANS—There is a small trade doing. We quote: Choice hand-picked, $1.20 to $1.40, and prime, $1.10 to $1.20 per bush.

HONEY—Trade is steady. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

MAPLE SYRUP AND SUGAR—There is a good demand for the genuine article, and the offerings are fair. We quote: Maple syrup, in 1-gal. cans, 90c. to $1.10 per gal.; maple sugar, 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Dried apples are quiet, the principal demand being for evaporated. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES — There have been liberal offerings in carlots, and prices are down to 55 to 60c. per bag on the track. The market is weak.

BUTTER AND CHEESE.

BUTTER—There has been a good demand for the inferior grades that has helped to clear the market. The receipts of choice dairy butter still continue small. We quote: Choice 1-lb. prints, 18 to 18½c.; large rolls, 17 to 18c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 24c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The local demand continues brisk at 11 to 11½c., most of the sales being made at the latter figure. The exports are heavy at 10¾ to 11c.

POULTRY.

DRESSED POULTRY — The offerings are few and prices are unchanged. Good turkeys and chickens are wanted. We quote: Chickens, 60 to 90c. per pair; turkeys, 12 to 14c. per lb.

LIVE POULTRY — There are some chickens and broilers being received. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

The warm weather has resulted in the clearing out of the stocks of frozen fish, and now fresh fish are being offered instead. Shipments of large Lake Erie herring, and perch, pickerel and fresh-caught trout are being received for the spring trade. The demand for oysters is falling off. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; pickerel, 4c.; newly-caught trout, 8½ to 10c.; British Columbian salmon, 20c. Smoked fish—Ciscoes, $1 to $1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish — Dried cod, in 112-lb. bundles, $4.75 per cwt.; flitched cod, $5.50 to $6; boneless cod, in bricks, 4½ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), $1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, $1 to $1.25; kippered herring, 50 in a box, $1 to $1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, $6.25 to $6.75 per large pail, or $3.75 per small pail; selects, $4.50 to $5 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been a limited movement of Western and Northwestern wheat. Prices are unchanged at 86c. for Manitoba No. 1 hard; 82c. for No. 1 Northern, and 78c. for No. 2 Northern. The receipts on the local market are light, only some goose wheat being offered. Goose wheat is down 1c. per bush. We quote what is paid on the street: White and red Ontario wheat, 71 to 79c.; goose, 65 to 66c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—Trade is quiet and prices are weak. We quote as follows: Ontario patents, in bags, $3.70 to $3.80; Hungarian patents, $4.05; Manitoba bakers', $3.80; straight roller, $3 40 to $3.50 per bbl. in Toronto.

BREAKFAST FOODS—Trade is slack, and local competition has forced down the price of rolled wheat 10c. per 100-lb. bbl. We quote: Oatmeal, standard and granulated, in carlots on track here, $4.85; standard rolled oats in carlots on track here, $4.60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.75; split peas, $4.75; pot barley, $4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—There is a small trade doing at unchanged prices. We quote: No. 1,

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FRUITS OF ALL KINDS IN SEASON.
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CLEMES BROS., TORONTO

green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¼ to 8c.

SKINS — The demand is slow. We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.

WOOL—There has been no improvement in the export demand, and the market is weak. Fleece is quoted at 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The crop of timothy, both in Europe and America last year was a failure, and the Canadian stock has been exhausted, necessitating the importation of timothy seed from the Western States. So the prices have been raised $1.25 per bush. The prices of alsike and red clover have widened. We quote out of store at Toronto: Red clover, $7.50 to $9.50; alsike, $10 to $17, and timothy, $7.80 to $8.25.

MARKET NOTES.

Goose wheat is 1c. per bush. lower.

Timothy has advanced $1.25 per 100 lb.

Eggs have declined ½c. per doz. since last week.

Rolled wheat has been reduced 10c. per bbl. of 100 lb.

The prices of Southern tomatoes have been reduced 50c. to $1 per box.

There has been a drop of 25c. per 100 lb. in dressed hogs.

MR. SYKES' ENLARGED STORE.

Mr. W. J. Sykes, who has been established at 346 College street, Toronto, for 8 or 10 years as family grocer has considerably enlarged his premises by securing the store next door to him at 344 College street, formerly occupied as a butcher shop. He has made the two into one by removing the partition between them. This gives him double the old floor space and greatly increases his accommodations for the carrying of an extensive stock.

Counters are placed along each side, leaving a space in the centre in which he is going to place marble-top tables, which will be used for display purposes.

The store is handsomely fitted up with a large plate-glass mirror extending along one side. The store has two entrances and is lighted by gas.

These alterations give Mr. Sykes greater facilities for coping with the large trade he now has to attend to, as his business has greatly increased within the last few years. Lately he had to carry a larger stock of goods than he had room for in his store. It is Mr. Sykes' intention to shortly place in a stock of provisions.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN
FOR SALE IN CAR LOTS.

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, - TORONTO

FISH!
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE
Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS
I
DISTRIBUTE CARS FROM WINNIPEG.
TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
Write . . . .

E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, April 3, 1902.

GROCERIES.

SINCE Easter the business in groceries has been brisk on practically the whole range of goods, though, as was expected, a few articles, like fish, which were in the greatest demand throughout Lent, have dropped off to almost nothing. The early opening of navigation and the consequent reductions in freight charges have also much bettered the trade. Wholesalers had a great many orders on hand for shipment under the new freight tariff, and these goods are now being sent out. A further advance in sugar has added an interesting feature to the market. Pearl barley has been reduced 50c. per half barrel, and is now quoted at $3.75 to $3.90 per half barrel. of 98 lb. Canadian coal oil is ½c. higher, making the price for "Silver Star," 16½c., and for "Imperial Acme," 17½c.

SUGAR.

There has been a further advance of 5c. on sugars in this market, which took place on March 27. Granulated sugar is now worth $3.90 and yellows, $3.15 to $3.80. The market has been getting into a better condition, and under the present prices there is much more confidence in the situation of sugars. Buying has shown an increased activity since the last advance, and the demand now is reported good all round.

TEAS.

The market remains quiet, but very firm. The local demand has improved considerably, but buyers from the country are still only occasional visitors. During the fine weather of last week there was evidence of a better country demand, but this has dropped off again this week. The scarcity of green teas continues.

SYRUPS.

The market for corn syrup is quiet and is becoming still quieter as supplies of maple syrup come forward. The latter is apparently in plentiful supply, and corn syrup may take a lengthy rest. Our quotations are as follows: Corn syrups, 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The position of Barbados molasses remains practically unchanged. At the reduced price there was some improvement in the demand, but the end of Lent saw a falling off in the consumption and a consequent slackening of the trade between jobber and retailer. Barbados, in any quantity, is worth 24½c.; Antigua, 24c.; finest Porto Rico, 38c.

CANNED GOODS.

There is still a good demand for canned goods, and contrary to expectations, the end of Lent did not see the end of the demand. Since Easter all lines have been moving as well as for the past month, and even an increased inquiry is experienced for some lines. Canned fruits are particularly active. Advices from France refuse to quote on French peas. The canners there have been completely sold out, and the season is not far enough advanced to say anything definite about the new crop. Stocks of sardines are also reported to be very low. We quote: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 90 to 90½c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. We quote: Salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

There is a good business doing at unchanged prices. The market remains firm. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

An active market continues for both these lines. No quotable change has occurred. Our quotations are in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The primary market is still firm, though offerings have been made at 6d. less for import from Patras, owing to the better freight facilities following upon the opening of the St. Lawrence route. We quote: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7⅜ to 8c.

VALENCIA RAISINS.—The Denia market is completely exhausted of fruit fit to muster for Canadian standard, and orders have been going to London. Locally, prices are firm at 5⅝c. for finest offstalk; 6⅝c. for selected, and 6⅞c. for layers.

CANDIED PEELS.—The market is steady and unchanged. We quote as follows: Orange peel, 11½c.; lemon, 10½c., and citron, 16½c.

MALAGA RAISINS.—The demand for these has much improved this week, buyers taking the raisins when unable to obtain Valencias. The lower grades are in the more active demand. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Spot stocks are completely exhausted. Some business has gone forward for carload lots to London. Hallowees are nominally worth 4¼ to 4½c.

FIGS.—Trade is fair. We quote: Tapnets, $1.20, and layers, $1.15.

CALIFORNIAN RAISINS.—Trade is rather quiet at unchanged prices. Seeded sell for 9¼ to 9½c. per lb.

PRUNES.—The market for prunes is firm, and at present quotations is quite active. We quote as follows: 8½c. for 40-50's, 8c. for 50-60's, 7⅞c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand is very active just now and the improvement continues. Apricots are worth 14½c.; peaches, 10½c.; pears, 10c.

NUTS.

The local market remains quiet. Advices from the primary market state that business is dull, but that holders are by no means disposed to realize on their stocks of Tarragona almonds until more evidence is forthcoming as to the probability of the new crop, and the local prices are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The situation in the butter market has not materially changed. Nearly all the old lots have been cleaned up, and the present demand is for fresh-made stuff. Most of the supplies on this market are coming from the Eastern Townships. Large rolls are offering more freely, but there has not been any quotable change. They sell for 17 to 18c. per lb. Finest fresh-made creamery is worth 23c.; fall-made, 21 to 22c., and undergrades, 18 to 20c.

CHEESE.—The market remains quiet with exporting business reduced to almost nothing at the moment. Locally, there is some demand, but there is great room for improvement. Finest colored is still quoted at 11 to 11½c., and whites at 11c.

COUNTRY PRODUCE.

EGGS.—Since our last report eggs have declined 2 to 3c., and are now quoted at 12 to 12½c. The large Easter trade was done last week, but all buyers are pretty well loaded up, and with the heavy offerings, the trade was more divided. The Easter trade, though good, was disappointing in a way, as all dealers had some eggs to sell and prices were consequently rather irregular. Grocers are buying now for actual wants only. Pickling operations in the country will soon commence, and this will affect the deliveries.

HONEY.—There have been several advances in the price of honey. The market is quiet. We quote: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—There is no change in the market for ashes. The demand is steady. We quote per 100 lb.: First pots, $4.40 to $4.45; seconds, $3.90 to $3.95; pearls, $6 to $6.25.

DRESSED POULTRY.—The poultry market is not active this week, but though the demand is light, prices are inclined to be firm. We quote: Turkeys, 12 to 13c.; choice chickens, 12 to 13c.; frozen do., 9 to 10c.; geese, 7 to 8c.; ducks, 9 to 10c.; fowl, 6 to 8c.

MAPLE PRODUCTS.—There have been heavy offerings of maple syrups on this market, but the demand is equal to it, and prices have been well kept up. New maple syrup is worth 65 to 75c., and maple sugar, 8 to 9c.

GREEN FRUITS.

Since Easter the trade in green fruits has fallen off to a certain extent, but it is in a much better condition than two or three weeks ago and shows a gradual improvement. Valencia oranges are now 15 to 25c. per box lower. Other lines have not changed. Our quotations

Millet's "Angelus" is Painted in Oil Colors; So is Your Front Fence.

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

The difference is in the painters and their handling. There is an equal difference between different coffees through their handling.

By special machinery the large perfect berries are separated from the rest, and these extra-size beans are imported by Chase & Sanborn.

As the largest distributors of high-grade coffee in the world, they have the preference in the best districts.

CHASE & SANBORN, Importers, Montreal.

Christie's Latest:

"Florentine"

A FINE, MELLOW, PLAIN

Biscuit

Something entirely new. Put up in the usual tins and boxes.

If you prefer not waiting for traveller, write for sample and price.

CHRISTIE, BROWN & COMPANY,
LIMITED

Makers of Christie's "Zephyr" Cream Sodas. **Toronto and Montreal.**

are as follows: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Florida oranges, $3.50 to $3.75; Californian "Sunflowers," $3.75 per box; other marks, $3.25 to $3.50; Valencia oranges, 420's, $4.00; 420's Jumbo, $4.75; 714's, $5; Messina lemons, $2.50 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2.00, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.50 per box; grape fruit, $4.25 to $6 per box; Florida tomatoes, $3.50 to $4.50 per crate; fine spies, $5 to $5.50; radishes, 15c. per dozen; spinach, $3.50 per bbl.; No. 1 cucumbers, $2 per dozen; strawberries, 15c. per box.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G.O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Quarts.	Pints.
Comte de Castellane—	Per Case.	
Cuvee Reservee	$12 00	13 50
Carte d'Or		15 00
Champagne Ve Amiot—		
Carte d'Or		16 00
" Blanche		13 00
" d'Argent		10 50
Pommery—	Quarts.	Pints.
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette," 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 10
Green, " "	5 80
Red " "	11 25
White, " "	3 50

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FISH.

The demand for fish is over, and prices are easy on all lines. A number of reductions will be noticed, especially on fresh fish. Holders of any large stocks of these must take what they can get. Tom cods are 10c. lower per barrel. No. 2 green cod is selling at 50c. lower. Our quotations are as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9 to 10c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1, Labrador salmon, $6 per ½ bbl.; No. 1 B.C. salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There is a moderate demand for flour from both local and country buyers. Our quotations are as follows: Manitoba spring wheat patents, $3.90 to $4.10; winter wheat patents, $3.75 to $4; strong bakers', $3.50 to $3.80; straight rollers, $3.45 to $3.55.

GRAIN.—The market has continued quiet with very few changes in quotations to report. Ontario spring wheat is 1c. lower, and peas have slightly declined. We quote: Ontario No. 1 spring wheat, afloat May, 76c.; No. 2 spring wheat, 75c.; peas, 90c.; rye, 63½c.; oats, 46½c. to 47c. ex-store; corn, 66 to 67c.; buckwheat, 55½c.; middle freights, feed barley, 53 to 54c.

OATMEAL.—Wholesale houses are now quoting rolled oats to the trade at $4.90 to $5 per bbl., a decline of 30 to 40c. over their former prices. In bags, the price is $2.40 to $2.50.

FEED.—All lines of feed are selling well and prices are somewhat firmer. There has, as yet, however, been no quotable change. Our quotations are as follows: Ontario bran, in carlots, $18.50 per ton; shorts, $22.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—The demand for baled hay has much improved, and this week an active market prevails at steady prices, and our quotations are as follows: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9.25; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Sugars are 5c. higher.

Eggs are 2 to 3c. lower.

Canadian coal oil is up ½c.

Pearl barley is 50c. lower per ½ bbl. of 98 lb.

The prices of all kinds of honey have advanced.

Valencia oranges have declined 15 to 25c. per box.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., March 29, 1902.

WITH the close of March the three quiet months of the year are past. Navigation is now fully open. The river has opened the earliest for many years. There was more than the usual damage done, though some of the larger bridges, which were at one time in much danger, were not particularly damaged. The country market has been a place of interest. Some splendid displays of Easter meats were made, and prices ruled high. In other lines, except fresh fish, which are very scarce, and which, of course, are largely in demand, prices were easy. Molasses continues a matter of interest, and prices are low. Beans continue to be quoted rather lower. In cream of tartar the market is rather firmer. Rice is quite low, particularly for late arrivals.

OILS.—There is a steady business in burning oils. While the price shows no change, the market seems rather firmer. The active competition here tends to lower prices. In lubricating oils the competition is particularly strong. Because of the great variety of grades, however, there is, as a rule, a better chance for profit. Shipments are becoming quite general. Paint oils have a good demand. The high prices are firmly held. Seal oil, which has been so firm, is now in even a stronger position, because of reports of a small catch. Cod oil is also high.

SALT.—In Liverpool coarse salt the firm prices are fully maintained. The regular boats will make but a few more trips. The tendency will then be to higher figures. In Liverpool fine salt the receipts are light. In Canadian fine there is an improved sale. Prices are unchanged since our last report. Quotations are as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1;

son of Mr. Huntley, late with E. D. Trueman.

C. K. Fletcher, representing J. K. Armsby Co., called on the trade this week, with the local representative, J. Hunter White.

"The Canadian Grocer" extends congratulations to Mr. E. T. Sturdee, now Col. Sturdee. Mr. Sturdee is one of the leading mercantile brokers of our city.

NOVA SCOTIA MARKETS.

Halifax, N.S., March 31, 1902.

THE first three months of the new year end with to-day, and both imports and exports at this point are largely in excess of last year. Of this increase the grocery trade has had its due share. At present the wholesale trade is in a healthy condition, and the trade generally are well satisfied with the amount of business doing. No doubt, the early opening of spring business has had a good effect all round, and everything points to 1902 as likely to be a record breaker in all lines of trade.

* * *

The activity in the wholesale line has also stimulated the jobbers' and retailers' business, and there are few to be found who are not entirely satisfied with the present business, or who do not consider the outlook as entirely promising. Other lines as well as the grocery are doing a good business, and each one stimulates the other. The same healthy and encouraging state of affairs is reported by the travellers in all parts of the Province.

* * *

Prices are being well maintained, and there are very few changes of importance to note. In comparison with other years prices run about the same, or only a shade higher, except in sugar and flour—the former now being at the low record. Hay has dropped 50c. to $1 a ton; kerosine oil, American, has advanced ½c. per gallon; American mess pork has gone up 50c.; peas, both split and round, have advanced 10c. on the barrel of 196 lb. Though some other lines are very firm, no material change has been made in prices.

* * *

During the last week the dealers handled a large quantity of very fine Easter beef, some of the best of which was imported from the west. Good beef is not coming in as plentifully as usual at this season, no doubt due to the high price of feeds during the winter. Pork, for the same reason, is also scarce, and is now on the upward turn and may advance considerably.

* * *

Eggs are comparatively scarce and have upheld the price much better than in former seasons. Last week the price, wholesale, was 15c., or higher than the Montreal price. The next week, with the Easter demand over, they should drop to 10 to 15c. Butter is a little more plentiful; not, however, from our own production, but through western importations. Best-made home or dairy creamery still maintains a high price and the demand is greater than the supply.

* * *

There is no material change in the fish market, except that shore cod are now quoted 50c. a quintal higher. There is no improvement of any importance noted in

Anybody Could Sell Them

A man doesn't need to be a fluent talker to sell

Clark's Pork and Beans in Chili Sauce

Put them on the counter with a 10c. ticket and they'll sell themselves.

That's Why they're so closely imitated by unscrupulous people—

Don't be taken in with inferior lightweight imitations—

Get the Genuine—Clark's.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

—BOTTLED BY—

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

the West-Indian market, except in Cuba, but as old stock must be cleared out the usual shipments are going regularly forward. The arrivals of fresh fish from the local fisheries are practically nil, while extremely good reports come in from other points, especially from the Bay of Fundy.

* * *

The export business of Halifax last week amounted to $116,972, being largely over double what it was for the corresponding week last year. Over one-third of this amount, $57,775, was sent to the West Indies, indicating a good increase in our business there. The principal of these exports were in the grocery line and included fish, hay, potatoes, butter, cheese, and flour, while a smaller quantity of other lines was also exported. The exports to England were also large, amounting to $72,136, which was also largely in the grocery line—apples, butter, cheese, canned fish—and a quantity of lumber. The shipments of apples aggregate 15,000 barrels, one steamer, the Wyandotte, taking 11,030.

* * *

Among the exports to the West Indies may be noted 150 pkgs. cheese, 350 pkgs. butter, 1,716 bbls. of potatoes, 985 bales of hay. The greater part of the butter and cheese came from Upper Canada and the West. The hay and potatoes went, for the most part, to Demerara and Trinidad. The imports for the week of West-Indian produce were also large, and included 1,355 bags sugar, 50 bbls. sugar, 82 puncheons molasses, from Antigua; 283 bags sugar, 17 hhds. sugar, 25 hhds. and 300 puncheons molasses, from Barbados; 870 bags sugar from Demerara; 154 bags sugar from Dominica; 121 bags, 172 bbls. sugar, Montserratt; 3,847 bags, 150 bbls. sugar, from St. Kitts.

* * *

The prices of sugar and molasses remain unchanged, except for changes noted last week. Porto Rico, new crop molasses, is selling here the same as old crop, the first importation being made as noted last week.

R. C. H.

CALIFORNIA ORANGES STRONG.

The Fruit World, under date of March 22, has the following on oranges: "The orange market is strong. Some shippers have all the orders they can fill and are refusing further orders. The indications are for higher prices, if the oranges carry fairly well, although the auction markets are not yet quite up to the free on board prices. Cars have arrived East which have shown considerable decay, and it develops that most of the cars that have reached destination in bad condition have gone over the Southern route instead of the Northern. Most shippers are now refusing to accept further orders for points at all distant unless navels are iced or the buyer assumes the risk of decay himself if ventilated. The trade are calling more for the medium sizes in oranges. Nearly all those markets that heretofore were eagerly asking for large sizes with no discount are now strongly objecting to these sizes unless the regular discounts are made; consequently it is likely that discounts will have to be allowed again on the large off sizes."

THE LATE MR. FRANK J. HART.

A DEATH that had an unusually depressing effect upon Montreal business and public men was that of Mr. Frank J. Hart, of the well-known wholesale fruit firm of Hart & Tuckwell, which occurred on Thursday, March 27, at Colorado Springs, where he had gone with some companions partly on business and partly on pleasure.

The firm of which Mr. Hart was the head is perhaps the largest fruit firm in Canada. The late gentleman succeeded his father in it, and, on the death of Mr. Tuckwell, continued the business under the same name. To Mr. Hart belongs the credit of bringing the first fruit vessel direct to Montreal. It took years for him to attain this object, but its result was to make Montreal the greatest distributing point for oranges, lemons and other fruits from the East. The firm are also large exporters of Canadian and United States fruit to Great Britain. Mr. Hart was a member of the Montreal Board of Trade for a great many years, representing the fruit dealers of the city in a manner that gave satisfaction to all.

Although very often offered nominations for public posts, Mr. Hart steadily refused all up to the time he was elected to the city council in 1900, by acclamation. In this office he distinguished himself. His business training had fitted him for any duty in the municipal government, and as chairman of the fire committee all parties acknowledged his ability and the benefits that had resulted from his efforts to improve the fire department. In the councils of the city Mr. Hart won the confidence of all for the straightforward, manly way in which he pronounced his views, and the disinterestedness he displayed on all occasions. No one connected with the municipal affairs of Montreal but feels that the city has suffered a very great loss.

Mr. Hart was a comparatively young man, having been born in Montreal in 1852, and his death came as a surprise to most of those who knew him, for he was generally regarded to be in the best of health.

Deceased leaves a wife, a daughter and three sons. Two of the sons, Charles and Frank, were associated with their father in business.

COLOMBO TEA AUCTION.

Dodwell & Co., Limited, Colombo, under date of February 26, 1902, write: "To-day's auction of about 900,000 lb. passed off with a firmer tone for all good leaf teas selling over 36c., more especially for the better liquoring sorts. Common to medium kinds keep firm. Good to finest brokens were in demand, and prices were fully maintained. Common to medium sorts, no change. Quality all around is about the same as last week."

AGENTS WANTED FOR BISCUITS.

Mackenzie & Mackenzie, Limited, manufacturers of high-class biscuits, Edinburgh, Scotland, are desirous of doing business with Canada. And to look after their business in this country they want a few good agents. As will be noticed by the firm's advertisement on page 16, all applicants are asked to address their letters to the Editor of THE CANADIAN GROCER, 10 Front street east, Toronto.

MR. W. BREMNER GOES WEST.

Mr. W. Bremner, who has been with the Davidson & Hay, Limited, Toronto, during the past 15 years, left last week for Winnipeg. He has been appointed manager of the Calgary branch of the wholesale grocery business of G. F. & J. Galt, and after a short stay in Winnipeg will assume his new duties.

Before leaving for Winnipeg Mr. Bremner was presented with a good watch by the employes of the Davidson & Hay, Limited, while the firm gave him a cheque for a substantial amount.

FELT FOR FLY PAPER PADS.

Mr. Archdale Wilson has purchased a carload (20 tons) of specially made felt for the manufacture of Wilson's fly pads, and Smith's fly poison squares.

PERSONAL MENTION.

Mr. Chas. Zwicker, general merchant, Crediton, Ont., was in Toronto last week.

Mr. and Mrs. P. C. Larkin and family are spending a few days in New York and Boston.

ROWAT & CO.'S REPRESENTATIVE.

Mr. John Fullerton, a partner of the firm of Rowat & Co., pickle manufacturers, Glasgow, Scotland, arrived in New York a few days ago. He is visiting his different agencies in the United States and Canada, and is in Montreal this week, where Snowdon & Paterson, 449 St. Paul street, represent his firm.

A HIGH OPINION.

Pearce, Marett & Hubell, general merchants, Marmora, Ont., in renewing their subscription for THE CANADIAN GROCER say: "We think considerable of your paper and would not like to be without it."

H. P. Eckardt & Co. still have some Malaga table raisins to offer.

Seeded muscatel raisins in packages are being sold by H. P. Eckardt & Co. at low prices.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

The THISTLE Brand

ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The Successful Merchant

is the one who sees to it that the goods he sells please his customers.

We have received many very complimentary remarks regarding "KENT" CORN this season. One of our customers remarked: "It has the delicious flavor of corn off the cob."

You can increase your sales by introducing "KENT" CORN with your customers.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

WINNIPEG, March 31, 1902.

THE business of the week has been very much broken, owing to the unsettled state of the weather. Floods in some districts and bad roads everywhere, and finally the holiday, have all tended to disturb the usual flow of business. Nevertheless, a considerable amount of trade has been done, more especially in the line of mail orders. Saturday being fine, business in the city was active, and the buying for Easter heavy in nearly all lines. Grocers have been considerably delayed by the destruction of orders and bills of lading in the recent fire at the C.P.R. freight sheds.

SUGARS—Prices remain unchanged for the week, quotations being $4 80 for granulated and $4.10 for bright yellow.

SYRUPS — An advance is reported in syrups. Present quotations are 3⅝ to 3¾c. in barrels and 3¾ to 2⅞c. in half-barrels.

CANNED GOODS — Tomatoes continue firm, and the demand is good at $2.40 per case. Gallon apples have advanced from being $1.65 to $1.75 per case to $1.85 to $2. The anticipated drop in corn has not yet been declared. Other lines of canned goods are without change.

COFFEE—The tone of the market is not quite so firm as it has been, although no decline is yet quoted.

EVAPORATED AND DRIED FRUITS--The demand is nominal, and no change of price has been noted for the week. There is considerable inquiry for dried apples.

FLOUR—Very great interest has been created in milling circles by the announcement of the Ogilvie Milling Company with Mr. Hosmer as president and F. W. Thompson, of Winnipeg, as vice-president and managing-director. During the week there has been considerable export movement in flour, and millers report prices rather better. Shipments have left the city this week for South Africa, Australia and the West Indies. Locally, trade has been merely nominal and prices are without change.

GROUND FEED—The demand has increased during the week and trade is now active. Prices, however, are without change. We quote: Oat and barley chop, $24.50; oat chop, $26; barley chop, $22; rolled feed, the same prices as ground; oil cake, $27 per ton.

MILL FEED—There has been more inquiry for both bran and shorts this week, and trade in both is fair. Prices are without change. Bran, $14.50; shorts, $16.50.

CEREALS—The week has produced more inquiry in almost all lines, but more particularly in rolled oats. Prices are the same as last week. We quote: 80's, $2.30; 40's, $1.20; 20's, 50c.; split peas, demand limited, and price $2.85; pot barley, $2.45; pearl barley, $3 65; white beans, $1.80.

BUTTER—There has been practically no market all week, for the simple reason that there has been no supply. Probably Winnipeg has not been as bare of fresh butter at any time in the past 10 years. There have been no receipts of strictly-fresh dairy reported this week.

CHEESE—The demand is good and the supply of choice Ontario cheese very fair.

EGGS—The market has remained glutted all week, and prices are very low for Easter, fresh case eggs selling freely at 13c. per doz. The state of the country and the roads at present prevents the receipt of additional supplies for some days, at least, and dealers are hoping to clear up present stocks and advance prices a little.

VEGETABLES—Many lines have advanced with the season. Carrots, $1.20 per bush.; parsnips, 90c.; beets, 50c.; cabbage, 3 to 3½c. per lb. Potatoes, on the contrary, are lower in tone and with light demand. Quotations are 25 to 30c. per bush. on the track for carlots. In celery, the market is supplied almost entirely with Californian, which is worth from 70 to 90c. per dozen, according to size. There is a liberal supply of lettuce, radishes and parsley, all of which are quoted at 40c. per doz. Onions are firm at 4 to 5c. per lb.

GREEN FRUITS—Oranges have advanced 25 to 50c. per case in sympathy with the Californian market. No other change is to be noted.

NOTES.

A general meeting of the shareholders of the new fruit company mentioned last week is called for this week, when, it is understood, that organization will be completed.

Hilton, Dingman & Co., manufacturers' agents, have dissolved partnership, and in future the business will be carried on under the title of Hilton, Gibson & Co. The chief line of this house is "Sunlight" soap.

Many travellers reaching the city complain of the difficulty of getting sample-rooms. Some have to wait as long as four and five days before getting an opportunity of displaying the lines carried.

A WAREHOUSE SOLD.

The warehouse at 90 Grey Nun street, Montreal, occupied by Mr. A. W. Grant, has been sold by Mr. Hugh Watson to The Gould Cold Storage Co. It adjoins their premises at the corner of William and Grey Nun streets, and will make an important addition to their storage-room. The price paid was $16,500.

LAWSUIT OVER FISH.

THERE was a lawsuit in the Division Court, Toronto, on April 1, over four casks of fish. Cleghorn, Smith & Co., Toronto, sold Ostrom, McBride & Co., also of Toronto, five casks of salt sea herring. One cask was taken away and the other four were left in the car. The weather was warm, the fish began to spoil and had to be destroyed, on the orders of the Government inspector, who said the public health was endangered. The goods thus destroyed were valued at $38 07, and the Cleghorns sued the purchasers for that amount. The defendants claim the contract stated that the plaintiffs were to keep the fish in their warehouse until wanted. If this had been done, the goods would not have spoiled. It is further claimed that the fish in the cask over which there was no dispute were "rusty." Sea herrings would be "bright" if they were in good condition. The greater portion of this cask had to be dumped by the defendants.

Mr. Cleghorn produced books to show that consignments of the same shipment had been sold to other dealers, and these had turned out satisfactorily.

Judgment was reserved by Judge Morson on technical grounds. The lawyers will put in authorities.

ARRIVALS OF SALMON IN ENGLAND.

London mail advices report the arrival of salmon of the 1901 pack as follows: Blythewood, from New Westminster, B.C., 65,488 cases into Liverpool; the Glenfarg, with 14,834 cases from Tacoma into London, the remaining portion of the cargo — 22,484 cases—having been discharged in the northern entreport on March 1, and the Glenshiel, with 20,000, in transit. Importers, however, do not seem inclined to place these supplies uureservedly on the market.

DEATH OF GEORGE C. HUSBAND.

One of the best-known fruit merchants of Toronto, Mr. Geo. C. Husband, of Husband, Bros. & Co., wholesale fruiterers, died on Saturday, March 29, at the age of 39 years. He was carried off with pneumonia, which he developed from a severe cold.

A native of Halton county, deceased came to Toronto when young to take a position with Rice & Davis, fruit merchants. He left their employ in 1890 to go into partnership with his brother, Cameron Husband, and later H. M. Mulholland was taken into the firm.

The deceased leaves a widow and two sons. His funeral took place at Oakville, last Tuesday.

DEATH OF EX-SENATOR OGILVIE.

A MAN who took no mean part in the development of Canada has passed away in the person of ex-Senator A. W. Ogilvie, who died at Montreal on March 31, with pneumonia.

For over half a century his life was connected with the history of this country, which owes him much for his services in extending its commerce. He, with the assistance of his younger brothers, built up The Ogilvie Milling Company, a concern that has now huge mills in Montreal, Seaforth, Goderich and Winnipeg, and elevators in every part of the great West. Several of the largest financial concerns of Montreal number him among their organizers and directors. He was president of The Western Loan and Trust Co., vice-president of The Sun Life Assurance Co. of Canada, vice-president of The Montreal Loan and Mortgage Co., vice-president of The Dominion Burglary and Guarantee Co., vice-president and chairman of The Montreal Board of Directors of The London (Eng.,) Guarantee Co., and a trustee of the Mount Royal Cemetery. He was also a member of St. James Club, and manager of the John Ogilvie estate.

He took part in the political affairs of this country for many years and his personal popularity and genial qualities made him a man hard to beat in the political field. The party to which he belonged was rendered valuable assistance by his great administrative powers. He was a Conservative and was a member of the Senate from 1881 until last year, when he resigned.

Alexander Walker Ogilvie was a native of St. Michel, Que., being born on May 7, 1829. His father was the late Alexander Ogilvie, who came with his parents from Stirlingshire, Scotland, to Canada in 1800, settling on the Chateauguay river, and afterwards at Point St. Charles, in the Province of Quebec. He was educated at the local schools and in 1852 formed a partnership with his uncle, the late James Goudie, in the flour business. Two years later Mr. Goudie retired and A. W. Ogilvie & Co. was formed to engage in business as grain merchants and proprietors of the Glenora Mills at the Lachine canal. He later on took in with him as partners his younger brothers John and the late Wm. W. Ogilvie, and retired from the firm in 1871. He first entered public life as alderman in the Montreal City Council and was a member of the Provincial Legislature from 1867 to 1878, excepting for the period between 1871 and 1875. He was afterwards appointed a Senator in 1881.

The deceased is survived by a widow, who is a daughter of the late William Leney, one son, Mr. Shirley Ogilvie, of Ottawa, and three daughters, Mrs. Playfair, of Midland, Ont.; Mrs. Gemmell, of Ottawa, and Mrs. S. A. McMurtry, of Montreal.

CANADIAN AGENCIES WANTED BY AN ENGLISH HOUSE.

A reliable London Importer and Commission Agent desires to get in touch with Canadian exporters of lines suitable to the general grocery trades, with a view of becoming English representative of Canadian houses, canned goods, jams, jellies, etc., being amongst the lines especially desired. Highest references and guarantees.

E. W. Hughes, 24 Bartletts' Buildings,
Holdborn Circus, E.C., London.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

BUY
Star Brand
COTTON CLOTHES LINES
—AND—
COTTON TWINE
Cotton Lines are as cheap as Sisal or Manila and much better.
For sale by all Wholesale Dealers. See that you get them.

YOUR SPECIAL ATTENTION

For one moment if you please. We have something interesting to tell you about **VINEGAR.** We have just closed a heavy contract for our requirements for this season at considerably reduced prices and are going to give our customers the benefit. We will guarantee the quality to be equal to anything on the market. It is a clear, sparkling, full-flavored, high-grade Vinegar. Ask for our prices in 5-barrel lots. They will interest you.

We would also be glad to have an inquiry from you for anything in the grocery line. Samples sent when requested.

The R. & J. H. Simpson Co.
Wholesale Grocers and Tea Importers, GUELPH, ONT.

Canadians

are prompt in appreciating a first-class article, as we can verify by the increasing sale of the best of all Baking Soda—

Dwight's Cow Brand Baking Soda

Sold in packages only---by all wholesale grocers.

CURIOUS INDUSTRIES THAT YIELD INCOMES.

(From Answers.)

TWO thousand eight hundred live frogs were recently sent by one steamer from Hull to Cleveland, Ohio. They were packed in grass, and most of them arrived at their destination safe and well. They were collected in the Fen district, where about a dozen families live for some months in the year by frogs. Although the large bullfrogs are not native to England, yet the smaller varieties are found to be perfectly eatable; and a number are also sold for fish-bait. They are shipped to France as well as to America; and a family of five persons

EMPLOYED IN FROG-COLLECTING

can add from 15 to 25s. a week to their income in this fashion.

Around Nottingham some 300 people live on worms. The soil is particularly suitable for these creatures, which are sent all over the country for fishing purposes. The yearly income from Nottingham worms is about £12,000. The work is not difficult, but entails very early rising during the summer months, in order to gather the worms when they come to the surface at early dawn. They must also be protected from hungry birds.

Norwich and its neighborhood sends 50,000 canaries away yearly to all parts of the world, and receives back from £10,000 to £11,000 in payment. Very few families depend entirely upon canary-breeding as a means of livelihood. The women look after the birds, while the men pursue other employments. But, as Sir S. Hoare said recently, when opening the All-England Cagebird Show at Norwich, "canaries pay the rent of some hundreds of small homes in and around the city."

Many acres in the West of England and the Midlands are devoted to ash-beds, planted for the growth of walking-sticks. For this purpose the young plants are set not vertically,

AS THEY ARE IN

plantations for hop and pea sticks, but are laid horizontally. Many of these plantations belong to small farmers, or are leased by men employed in other work. The only work necessary is to keep the ground well hoed, and clean from weeds; and in four years the sticks are ready for cutting. An acre will then yield from £30 to £50 worth of sticks, which are cut, tied in faggots, and sent to a stick-factory. The rent of land suitable for stick-growing is about 30 shillings an acre; the outlay is small, as there is no need of enriching the soil; and the work is done by the lessee or his children. A large number of families add £10 to £120 a year to their incomes in this fashion.

Ladies who have a taste for cooking are finding that sweet-making is a most profitable occupation for spare hours at home. Some are clever enough to work out recipes unaided; but, as a rule, a course of training at about £5 is necessary. The necessary implements will cost

A COUPLE OF POUNDS

and for cooking a gas or ordinary kitchen stove is sufficient. A thermometer, a marble slab, a copper saucepan, moulds and a caramel-cutter are all the implements needed. As a rule, home-working sweetmakers get up a private connection, and find no difficulty in getting eightecnpence a pound for their wares. Many make as much as a sovereign a week profit in this way.

Amateur photography is all very well if the amateur is a first-class worker, and sells his or her pictures to the illustrated papers. But an enterprising girl in Leeds has lately discovered photographic work which pays her far better. This is cleaning old photographs. Almost everyone has old and valued photographs yellowed by age. These, this young woman collects, and renovates. It is quicker and cleaner work than photography, pure and simple, and, according to her experience, pays far better. In one month recently her accounts show that she cleaned 187 photographs, and got £7 10s. for the work. Material cost only five shillings, so her profits were some 35 shillings a week.

Women, indeed, seem far more clever than men at finding new and paying industries at which they are able to employ themselves at home. There is a London lady who spends every morning of her life scanning the advertisement columns of the daily papers. Any of her friends who want a house, a servant, rooms in town, old oak furniture—anything, indeed, that can be chosen by a third person—have only to let her know,

AND SHE WILL EITHER

choose the article for them, or send them such advertisements as she may deem suitable. Of course, she charges a small commission; but, small as it is, it is a bad year that she clears less than £200.

Another lady, who also lives in London, makes a specialty of disposing of, by sale or exchange, duplicate wedding presents. She will also choose wedding presents for those who reside at a distance. This enterprising woman also makes a sufficient income in this manner.

Brass—the soft kind known as French metal—costs about 1s. 3d. a pound. Ladies with artistic tastes can get a few months' teaching in repousse work, and then, by the aid of a few punches and hammers, convert these plain sheets of metal into trays or platters, worth five to ten times the cost of the material. A Bournemouth lady has prospered so greatly at this brasswork that she has always more work on hand than she can do unaided, and has been forced to obtain help. She has, therefore, trained several others to assist her, and all find this a most

PAYING HOME INDUSTRY.

Copying medals or casts is found profitable by a family of Irish ladies ruined by the land agitation. The prime cost of the necessary materials for this work is very small, being simply oil, cardboard, sealing-wax, and fine plaster-of-paris. Paraffin, too, and some sulphur, may be found useful.

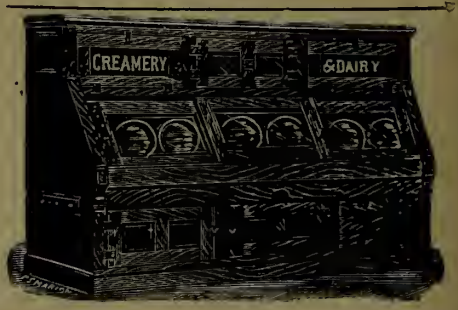
Many collectors, unable to afford rare originals, are yet glad to have copies for their collections; and the ladies in question have a large private connection who take their wares. One of the sisters also makes brackets of plaster, taking castings from real fruit and flowers. There are four sisters, and between them they make some £250 a year, all out of easy, pleasant homework.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, seasonable well advertised, and have letters daily from consumers

34 Yonge Street, Toronto.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Easter Fruits

FOR HOLIDAY TRADE

Strawberries, Pineapples,
Tomatoes, Bananas,
Oranges, Lemons.

We hope to have your orders, which will have our best attention.

Eggs wanted — Big demand for Easter.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Custom House Figures.

£9,720 9s. 7d.
£4,826 11s. 6d. } **or $70,295.67**

The **first** figures represent my imports for **one month** of the present year.

The **second** figures are additional imports received later in **one week.**

These are probably **record figures** for any Canadian importer.

The sterling, uniform quality of **Red Rose Tea** is the chief advertising that has made such imports possible.

Good goods advertise themselves.

Red Rose Tea has **advertised itself** more than any tea in Canada.

You are doubtless anxious to have the best tea on the market. Give your customers a chance to tell you what they think of **Red Rose.**

It is put up in lead packets, either black, mixed, or green Ceylon. Each kind is packed in six grades, to retail at 25, 30, 35, 40, 50 and 60c.; cases, 60 or 100-lbs. each.

T. H. Estabrooks

Tea Importer and Blender,

St. John, N.B., and Toronto, Ont.

Enterprise
RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
28-30 Wellington St., W., TORONTO.

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

LEVY & CO., 19 Leader Lane, TORONTO.

Creamery Roll and Tub Butter,
Cheese, Poultry, Beans, Potatoes,
Dried Apples, Eggs and Onions

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.

Wrapping Papers from these Mills

Count 480 sheets to the ream—turn the scale at full weight always—quality that can be recommended.

CANADA PAPER CO., Limited
TORONTO, and MONTREAL, Que.

SLEE, SLEE & CO.
Limited
Tower Bridge Brewery,
LONDON, ENG.

FOR **English Malt Vinegars.**

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.

The most money back for your investment, the most value and quantity for your customer in selling

SILVER DUST SOAP POWDER

MADE IN CANADA BY . . .
SILVER DUST MFG. CO., - HAMILTON.

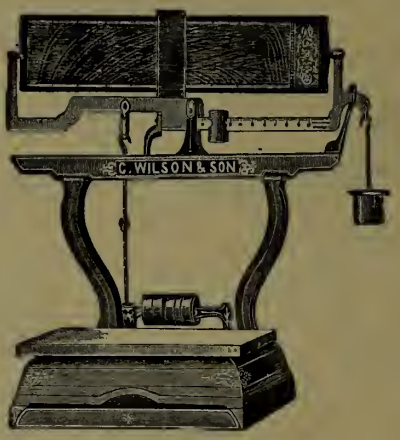
Eggs and Butter
IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

C. Wilson & Son
69 Esplanade Street East,
TORONTO, ONT.

CURRENT MARKET QUOTATIONS

April 3, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 32.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17	$0 18	$ 16	$0 17	$.....	$0 18
" " pound blocks	17	18	17	18½	19	20
" tubs, best	16	17	14	15	17	20
" tubs, inferior	15	15	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	21	22	20½	21	22	23
" prints	...	23	22	24	23	24
Cheese, new, per lb	11	11½	11	11½	10½	11
Eggs, new laid, per doz	12	12½	12½	13	16	18
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 50	2 55	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	..	80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 40	2 50	2 50	2 50	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 50
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	..	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 50	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18¼	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	86
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 85	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3.25	3 75	3 75	4 25	4 00	4 50
" Floridas, per box	3 50	3 75	3 25	3 75	.....	3 50
" Mexicans, per box	.....	.....	2 50	2 75		
" Valencias, per case	4 00	5 00	4 50	5 00	4 00	4 50
" Jamaica, per bbl.	.....	2 75	2 75	3 00	5 00	6 00
" Marmalade	.....	.....	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 50	5 50	.....	
Pineapples, case	..	.....		4 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	..	..	.....	.....
" California	..	....	3 25	3 75	.....	.....
" Messina, per box	2 50	3 00	2 25	3 25	2 50	3 00
Bananas, Firsts, per buncb	1 25	2 00	1 50	2 00	1 50	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	.....	3 25	....	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	
Cranberries, Cape Cod, per bbl.	9 50	10 50	9 00	10 00	11 00	11 50
Cranberries, late Jerseys	.....	...	8 50	9 00	.....	.....
Sweet Potatoes, per bbl.	.....	6 00	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	3 08	.....	
Granulated, Acadia	.....	3 80	.....	3 93	.....	3 90
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 53	.....	5 00
Extra Ground Icing, bbls.	.....	4 30	.....	4 75	..	
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 80	.....	4 88	.....	.....
Cream	.....	3 65	.....	3 93	.....	.....
Extra bright coffee	.....	3 70	.....	3 83	.....	.....
Bright coffee	.....	3 70	.....	3 73	....	
Bright yellow	....	3 55	.....	8 63	.....	3 60
No. 3 yellow	....	3 45	.....	3 53	....	
No. 2 yellow	...	3 35	.....	3 43	....	
No 1 yellow	.....	3 15	.....	8 23	.. ..	3 40

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	8 50	8 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	57	63	69
Benzine, in bbls., per gal	.....	.....	.....	15½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	
" " ½ bbls. "	.....	3⅝	.....	3⅜	.....	....
" " kegs "	.....	3¾	.....	3¾	.....	
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	....	.....
" 25-lb. pails	....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	...	5	40	.....	....
Barbadoes	.. ..	24½	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp. corn beef, 1-lb. cans	1 45	$1 60	$1 60	1 65	$1 60	$1 70
" 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" 2-lb. can	.....	.....	.....	4 00	4 00	....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	5½	6	6¼	.....	.....
" Patras, cases	.....	5	6½	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3½	3½	.....	.....
" Naturals	.....	.....	.....	3½	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	5¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	5	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	...	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	...
Raisins, Fine off stalk		5½	.....	5½	.....	5
" Selected	.....	5½	6½	5¾	5¼	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6¼	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	..	..	8¼	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	..	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13¾	14½		
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	11½	12½	.....	...
Shoulder hams	..	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	22 00	22 50	.....	21 00	20 50	21 50
" short cut	22 50	23 00	21 50	22 00	22 00	23 00
Plate beef	12 50	18 50		18 00	14 00	16 00
Lard, tierces, per lb	..	11	11	11¼	11¾	12½
Tubs	..	11¾	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12½	18

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Jersey Cream Yeast Cakes the only yeast with cream in it.

Jersey Cream Yeast Cakes the only yeast with cream in it.

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The only yeast with cream in it—Jersey Cream Yeast Cakes.

COFFEE	Moutreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valeucia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peannts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoanuts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnnts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, staudard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, psr keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18	.....	18	14	15
" In 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	28	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	.....	7 00

PETROLEUM	Moutreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congou—Half-chests Kaisow, Mouing, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchoug	17½	40	17	35	17	35
China Greens—						
Guupowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Youug Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" commou	13	14	14	15	.....	.....
Plugsueys—						
Young Hyson, ½-chests, firsts	28	32	28	32	30	40
" " " secouds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	28	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Ooloug	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic. per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	3¾	4	4¼	5
Tapioca	3⅞	4	3½	4	4½	5

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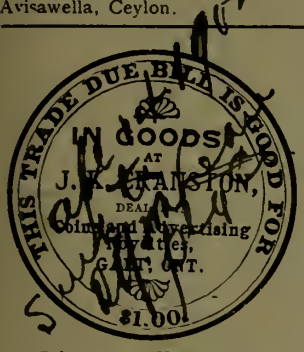

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No. 10 Size—oblong shape—$2.50...	2.00	9.00	16.00	30.00	65.00
No. 25 Size— 3 00.....	2.50	12.00	20.00	36.00	80.00
No. 50 Size— 3.50...	3.00	15.00	25.00	45.00	90.00
No. 100 Size—4.00...	3.50	17 00	30.00	54.00	100.00

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"SUPERIOR BREAKFAST CREAM"

is a Canadian-grown, natural food product — the richest and most nourishing of all Breakfast Foods, for the development of bone, brain and muscle in youth, and the retaining of strength and vigor in old age.

But you know all this if you have been selling it. If not, you are the one we are looking for.

ORDER THROUGH YOUR WHOLESALER.

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

THE PROVISION TRADE.

The Markets—Adulterated Lard—Miscellaneous Notes.

ADULTERATED LARD.

AT Durham County, England, Petty Sessions, Ralph Harrison, of Kelloe, was charged with selling lard which was adulterated with beef or mutton fat.

Mr. Scott Elder stated that on January 3 his assistant, George Wilson, purchased 12 ozs. of lard from the defendant, for which he paid 5d. The public analyst had certified it to contain 7 per cent. of beef or mutton fat. When the case came before the bench a month ago, a portion was ordered to be sent to Sumerset House, whose analysts certified it to contain approximately 3 per cent. of beef or mutton stearin. Mr. Elder pointed out that although the percentages differed slightly, the adulterant itself had been found.

Mr. Mawson, for the defence, said that unfortunately the defendant had not a written warranty, but had taken a verbal statement from the wholesale people, who had purchased the lard from another firm with a written warranty. The wholesale people themselves had been deceived. They had actually had a sample analyzed by an eminent analyst, who had found it genuine, and, with the difference between the analysts, he thought there was considerable doubt in the case.

Mr. Elder objected to the last-named certificate, as it was not from a public analyst, and, therefore, inadmissable.

The chairman (Rev. Dr. Greenwell) said although the defendant probably was an honest man, he would inflict the full penalty of £20 and costs, and allow £1 1s. for the Somerset House certificate.

COLD STORAGE RECOMMENDED.

On March 27 a report was presented to the Nova Scotia House of Assembly by a special committee in regard to the transportation question. The following is an extract from that report, and explains itself :

" The establishment of bait freezers has helped to develop the fishing industry, and, in order that the people of Central Canada and the Central United States may be reached with our fish products, we require certain advance steps to be taken. From the facts before us we are of the opinion that the following improvements are required :

1. The establishment of refrigerators at the different railway terminals, to which fish could be sent for shipment at all times.

2. The adoption of improved cold storage cars, and better attention paid to icing cars in transit.

3. Government assistance for experimental carlots of fresh fish to be sent direct to Chicago or other western points, under the supervision of an expert.

4. The establishment of a large freezer or freezers at different points to provide bait for bankers.

A BIG MEAT BILL.

In the British House of Commons the other day, in reply to a question, Mr. Brodrick said that the amount paid to the Cold Storage Co. for supplying meat to the army in South Africa from April 1, 1899, to December 31, 1901, was about £4.773 000

PORTABLE REFRIGERATOR.

A portable refrigerator is the new invention of a New York man, who recommends his peculiar icebox as a receptacle for milk and butter delivered daily at residences. There is a compartment for ice, a second for milk and a third for butter. The box is watertight, lined with zinc, and with an escape provided for water from the melted ice. Such boxes are designed to be supplied with ice when the milk and butter are put into them at the dairy, and the quantity of ice will be sufficient to last at least 24 hours—i.e., until the boxes are taken up by the driver when leaving a fresh supply of butter and milk.

THE PROVISION MARKETS.

TORONTO.

No Western hogs are being received. Northern hogs are quoted at $7.50 to $7.75 per 100 lb., a drop of 25c. from last week. Their receipts have been moderate. Beef is still high, and the demand for it is good. Lamb continues high, while live hogs and export cattle are unchanged. We quote as follows : Dressed hogs, $7.50 to $7.75 ; beef carcasses, $7.50 to $8.00 per 100 lb.; hind quarters, $8.00 to $9.50 per 100 lb.; front quarters, $5.50 to $6.00 per 100 lb. Veal, 8 to 10c. per lb.; lambs, 9½ to 10c. Live hogs : Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4.00 to $4.50.

There is a brisk demand for barrel pork. The sales of all the other lines continue good. The prices are unchanged, and the market is steady. We quote as follows : Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c. ; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22 ; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The demand in general for provisions is reported good by all dealers. The best trade is still for smoked meats, and the price is steady. Lard is also selling well. Another advance has taken place in Chicago pork, and an advance is also noted in Canadian pork. Live hogs are firmer, and higher prices have been obtained this week. We quote as follows : Heavy Canadian short cut mess pork, $22.00 to $22.50; Chicago clear pork, $23.50 for heavy and $22.25 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails ; $2.03 for 25 to 49 pails ; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20 lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—The demand has been keen all week and the supply rather scanty. Prices are firm. Best city dressed, 8 to 8⅛c.; country dressed 7½ to 7¾c.

VEAL—A few odd carcasses are offering. The quality is poor and the price high, being 8½ to 9c.

DRESSED HOGS — Receipts are very small and prices firm at 7½ to 8c.

POULTRY—There has been a lively demand all week for freshly-killed chickens and a very limited supply. Prices are firm at 11 to 12½c. The only turkeys and geese offering are frozen stock. Turkeys, 12½ to 14c.; ducks and geese, 10c.

CURED MEATS—The market is reported very slow and unsatisfactory, with prices unchanged but weaker in tone. Sugar-cured hams, 13¼c.; shoulders, 10¼c.; picnic hams, 8¾c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—Very little doing and prices unchanged since the drop of last week. Tierces, 12½c. ; 50 lb. pails, $5.85 ; 20-lb. pails, $2.40 ; American ditto, $2.50 ; 10 lb. tins in cases, $7.35; 5 and 3 lb. tins, $7.50.

Established 1873.

CONSIGN YOUR

EGGS, BUTTER

—and—

General Produce

—to—

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Goods bought F.O.B. if preferred.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

HON. W. S. FIELDING

says:

"Let each citizen do something to show his loyalty to the factories of his country, and purchase Canadian Goods." This means,

When you buy Pickles and Cheese

Buy **Canada's Best**

REGISTERED Bow Park BRANDS

"Made in Canada."

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

FOR EASTER

there are no finer

HAMS

than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Limited
Hamilton, Canada.

ASK FOR OUR FAMOUS HAMS.

* * *

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

ST. JOHN, N. B.

In barrelled goods higher prices rule. Pork shows the advance rather more than beef. Boston prices are rather under western figures. Smoked meats are still high, and there is but a limited business. Lard is unchanged, and sales are not large. This market sells pure lard very largely. In fresh meat, the market has been particularly well supplied. The veal offered has been very fine. Spring lambs are small. Beef is good. The Easter display is always a feature of the year. We quote: American mess pork, $22.50 to $23.50; domestic mess pork, $21.50; plate beef, Canadian, $14 to $14.50; clear pork, American, $22.50; plate beef, American, $15 to $15.50; fresh beef, 6 to 7½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¾c.; pails, 10½c.; Ontario fresh beef, 7½ to 8c.

A. Saunders, of Calais, representing Armour & Co., was in the city this week.

Perhaps the finest display of Easter meats was made by S. Z Dickson.

PROVISION NOTES.

Thompson & Duffy, butchers, Cornwall, Ont., have dissolved.

John Nichols, grocer and butcher, Fordwich, Ont., has removed to Paisley.

Wm. Phillips, butcher, Belgrave, Ont., has sold out to George W. Coulter.

Wm. A. Baldwin, butcher, Port Rowan, Ont., is advertising his business for sale.

Arthur Bros., produce and provision merchants, Knowlton, Ont., have registered.

The Westmount Provision Co., Westmount, Que., has sold out to C. Boissoneault.

R. W. Clark & Co., produce and provision merchants, Victoria, B.C., have dissolved partnership.

LUSCIOUS CANADIAN BACON.

The London, England, correspondent of the Toronto Telegram says:—"The remark of the Lord Mayor when referring to the exhibit of Canadian bacon at the Colonial Exhibition now being held at the Royal Exchange, "Luscious as best English," is just as applicable to Canadian ham, but though it is so it is a fraud in this country to represent a Canadian ham as English. At the Oxford Police Court on Friday last Edward Radbone, grocer, and an assistant named Souche, were summoned for a breach of the Merchandise Marks Act by selling a Canadian ham and representing it to be English. A fine of £25 was the penalty for so doing. The prosecution was directed by the Treasury."

Every grocer who desires to have the finest goods for his customers, will see that he is never without a full stock of:

COWAN'S Hygienic and Perfection Cocoa.
Queen's Dessert, Royal Navy and Perfection Chocolate.

COWAN'S Cake Icings—Chocolate, Pink, Lemon Color and White.

COWAN'S Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

TOMAHAWK CANADA

IRISH PROCESS CANADIAN BACON

"There is nothing too good for the Irish" has heretofore literally applied to the product of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

Hams and Bacon Unexcelled in the World.

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

—ALSO—

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO

Correspondence Solicited.

Cucuta Maracaibo Coffee

Extra choice roaster at a low price.

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Pure Gold Baking Powder

is the one good all-Canadian thing which has stood the test of time against all fast and furious outside competition. It is here to stay. It has undoubted merit. It has hosts of friends. It is a pure thing. It has a reasonable price for its purity. It has a good profit for you. Why not stand by your own Canadian goods?

HONOR TO AN OLD GROCERY TRAVELLER.

LAST NIGHT, Mr. James Dickson Stewart, J.P., Russeldale, Ont., who acted as superintendent of the food products section in the exhibit from Canada at the Glasgow International Exhibition, 1901, was entertained at dinner in Messrs. White & Smith's and presented with an illuminated address. The address, which was signed by the Lord Provost (Mr. Samuel Chisholm, LL D) and over 30 other leading merchants, referred to their indebtedness to Mr. Stewart for the courtesy and the kindness with which he had discharged his duties. The enthusiasm he had displayed and the interesting explanations he had given regarding the exhibits in his section convinced the signatories that in Mr. Stewart Canada had found a staunch, a loyal and a true subject. The address was presented by Mr. John MacLeish, and Mr. Stewart suitably acknowledged the compliment.—Glasgow Herald, February 4, 1902.

Mr. J. D. Stewart is one of the oldest grocery travellers in Canada, and was for several years with The Eby, Blain Co., Limited.

The address, a copy of which has been forwarded to THE CANADIAN GROCER, reads as follows:

To James Dickson Stewart, Esq., J.P.,
Russeldale, Ontario, Canada.

Honored Sir, — Recognizing your worth, the alacrity you displayed, the attention you paid and the gentlemanly manner in which you performed your duties while acting as superintendent of the food products in the Canadian section of Glasgow's 1901 International Exhibition, we, the undersigned, representing many merchants and friends of Canada, desire to express to you our indebtedness for your courtesy, your kindness and your unswerving attention.

The enthusiasm you displayed and the interesting explanations you gave convince us that in you Canada has found a staunch, a loyal, and a true subject, and that your life is devoted to her interests.

Knowing you to be a Glasgow man, and one who knows—and, in fact, is in himself a link between—the past and the present, we rejoice to see you again amongst us, and take pleasure in hereby placing on record our highest appreciation of your worth as a Scotchman, a Canadian and a lover of the Mother Country.

Our best wishes go with you to the home of your adoption; our fondest hopes follow you, and may the blessings of God, which is above the treasures of earth, abide with you and yours for ever and ever.

Samuel Chisholm, Lord Provost of Glasgow; Henry Steven, J.P.; John Davis; John MacLeish, J.P.; Robert Stewart; Walter Macfeat; Robert Williamson, J.P.; John Horn; John Richmond & Co.; A. W. Jeffrey, H.M. Board of Trade; Geo. Gilmour, Capt. R.R.; Robt. Wilson, T.C. & P.C.; Andrew Clement & Sons; John Myles; Walter Shearer; Thomas Reid; J. & R. Ramsay; Bruce & Wilson; Wm. Gilchrist & Co.; Ninian Johnston; T. P. Bolden; Alex. Osborne & Sons; Simons, Jacobs & Co.; John Allan & Co.; J. & J. Pollock; Stevenson & Pae; Thomas Russell; Fulton & Weir; James Lang & Sons; Moses Forsyth; D. & J. Parker; Alexander Fraser; Thomas Clement, Pres. Prov. Ass. of Glasgow.

INQUIRIES ABOUT CANADIAN GOODS.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London:

1. The agent in London for French colored roans (sheepskins colored in various shades) and bends (stout sole leather) asks to be referred to Canadian importers of such goods.

2. A Lancashire firm manufacturing cotton main driving ropes, cotton bandings, cotton twines, etc., desire to get into communication with Canadian users and dealers in these goods.

3. Inquiry is made by an Irish house for all classes of timber, spruce sheetings, floorings, mouldings, etc.

4. A first-class house in Leith, Scotland, is desirous of getting in touch with a reliable firm in Canada exporting grain, pease, wheat, barley, etc.

5. A London agent has a demand for birch, maple, oak and pitch pine wood blocks for flooring, c.i.f. any port in the United Kingdom; also for furniture wood and coffins and caskets in shook.

6. A correspondent at Castellanza, Italy, inquires for Canadian manufacturers and exporters of acetate of lime.

7. A Glasgow firm asks to be referred to makers of casein or lactarine in Canada.

8. Inquiry is made by a wholesale stationery firm for Canadian mills turning out large quantities of manila folding box boards.

9. A Birmingham firm of carriage-lamp makers are desirous of doing a business with Canada in this line, and request to be placed in communication with suitable firms.

10. The names of Canadian fishing-rod makers are asked for by an English importer.

11. A firm in the Midlands is desirous of arranging for direct consignments of Canadian apples, either on commission or at so much per bbl. advanced against bill of lading.

12. A London firm of wholesale and export cabinetmakers ask to be referred to Canadian shippers of chair stock, seats, backs, legs, etc.

13. Inquiry is made for the names of one or two parties in Canada open to represent an exporter of groceries—jams, pickles, sauces, etc.

14. An Irish exporter of sponge cloths which can be woven to any pattern and used where cotton waste is employed, at less cost, and of Irish moss, is desirous of finding a market for these goods in Canada and of being referred to buyers in the Dominlon.

15. A commission agent at Newcastle, with good connection, wishes to hear from Canadian manufacturers desiring representation in that quarter.

16. The manufacturers of certain table dainties are desirous of doing a business in Canada in these goods.

17. A North of England house manufacturing quilts and towels make inquiry respecting the opening that exists for their goods in the Dominion.

18. The agency for a Canadian exporter of wood pulp is desired by a Brussels firm who could take up the representation for Belgium and Holland.

[Names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER. When inquiring, kindly give date of issue and number of paragraph.]

HORSERADISH.

Horseradish has nothing to do with the quadruped so called. The word is really the Welsh "gures," meaning hot, fierce, or pungent. So, too, the phrase horseplay is derived.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used everywhere in Canada.

The Greens are displacing Japans

BECAUSE OF QUALITY

and also, strange though it may appear,

BECAUSE OF PRICE.

GROCERS

should think of this before ordering stocks for coming season.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

April 3, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10o.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

⅛ Trefavennes	....	$9 50
¼ Rolland	9 50	10 00
¼ Delory	....	10 50
¼ Club Alpins	....	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nlbs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in ns)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

CHOCOLAT-MENIER.

Chocolat Menier ¼ and ½s 36c. per lb.
Croquettes and Pastilles ⅛s 4c. per cake. of 108 $20. or per case
Menier Breakfast Cocoa ¼-lb. tins 13c. " " ½-lb. " " 25c. 1-lb. " " 50c.

Chocolate— Fry's	per lb
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large lze jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., **MONTREAL.** | Works: **CARDINAL, ONT.** | 53 Front St. East, **TORONTO.**

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

Per doz.

Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

1 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73

Dulce large cent sticks, 100 in box.

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins	per lb. 0 35
½-lb. tins	" 0 33
1-lb. tins	" 0 32½
4-lb. jars	per jar 1 20
1-lb. jars	" 0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins	per lb. 0 25
½-lb. tins	" 0 23
1-lb. tins	" 0 22½
4-lb. jars	per jar 0 70
1-lb. jars	" 0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

Case of 1 lbs containing 60 pkgs per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00

Case 96 10-oz. pkts. (60 lb.) per case $3.00

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors, per grs. $10.20.
Maypole Soap, black, per grs. $15.30.
Oriole Soap, per gross $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

GOLD SOAP

"GOOD AS GOLD"

[Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large orystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3 00	
Culinary Staroh—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾
Rice Staroh—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	2.50
Packages 10c. each.	

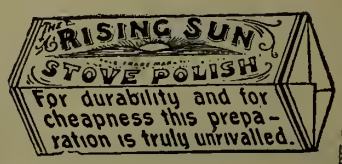
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06½
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON

	Wholesale	Retai
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Cases each 60 1-lbs	....	0 35
" " 60 ½-lbs	....	0 35
" " 30 1-lbs		
" " 12 (¼-lbs	....	0 36

LUDELLA CEYLON, 1 AND ½'S PKGS.

Blue Label, ¼'s	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—		
"Condor" I to IV	37½ to	0 27½
" V		0 24
" XXXX		0 22½
" XXX		0 19
" LX, lead packets		0 27½
1 lb. and ½ lb., 60-lb. cases, retails 40c.		
"Condor" L, lead packets		0 19
1 lb. and ½ lb., 60-lb. cases, retails 25c.		
Black Teas—"Nectar," in lead packets—		
Green label retails	0 26 at	0 20
Chocolate label "	0 35 "	0 25
Blue label "	0 50 "	0 36
Maroon label "	0 60 "	0 45
Fancy tins—Chocolate, 1-lb.		0 32½
" " —Blue, 1-lb.		0 42½
" " —Maroon, 1-lb.		0 50
" " —Maroon, 3-lb.		1 50
Black Teas "Old Crow" Blend—		
Bronzed tins of 10, 25, 50 and 80 lb.		
No. 1 per lb.		0 35
No. 2 "		0 30
No. 3 "		0 25
No. 4 "		0 20
No. 5 "		0 17½

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNIED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1 75
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c	1 00
Victoria " " 3 doz. 5c	1 00
" " " 3 doz. 10c	1 80

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

ROCK SALT FOR HORSES and CATTLE

TORONTO SALT WORKS, Toronto, Ont

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

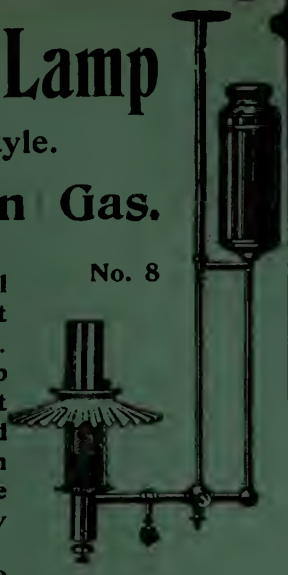
Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of à 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

The dealer who looks only for present profits may be pretty certain of future failure. He can fool most of his customers once, some of them twice, but, soon all his customers will be going across the street to his enterprising competitor who gives them what they ask for.

"Empire" Soda

BEST FOR BAKING

is what your customers want. The makers' name—Brunner, Mond & Co.—is sufficient guarantee to the trade. Its never varying excellence is what satisfies the public.

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MONTREAL
SOLE AGENTS FOR CANADA

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

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COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Coronation Turquoise Assortment.

If you have not placed an order for this line yet, write for particulars at once.

We have a full line of all kinds of

Crockery AND Glassware

for Spring Trade, including many novelties, and will have one of our travellers call on you if advised by card. If in need of any lines for immediate use, try our Mail Order Department.

GOWANS, KENT & CO.

Wholesale
Crockery and Glassware, China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

Increasing
Increasing
Increasing

IS THE DEMAND FOR

WETHEY'S
Condensed Mince Meat

for the simple, but candid reason, that the purchaser of this delicious article obtains more for her money than by buying any other brand. How is your stock ?

YOUR WHOLESALER CAN SUPPLY YOU.

Sole Manufacturer

J. H. WETHEY, Limited
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited
WHOLE PINEAPPLES IN JUICE

CASES of 2-doz. tins.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

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MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
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JOHN FORMAN, 644 Craig Street
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VOL. XVI. MONTREAL AND TORONTO APRIL 11, 1902 NO. 15

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

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SELL ONLY THE BEST!

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Colman's Mustard

IS THE BEST IN THE WORLD

NOTHING HAPHAZARD

About the Manufacture of

"IMPERIAL" White Wine Vinegar

No guesswork—no experimenting—but the scientific art of vinegar-making applied in the truest sense of the word—under the direct supervision of a processor who knows the business from A to Z.

That Accounts for the superiority of **"IMPERIAL"** over ordinary vinegar—made in the ordinary way—in flavor, appearance and uniformity. None just like **"IMPERIAL"**—none quite up to its high standard.

"IMPERIAL" WHITE WINE VINEGAR gets business—holds business—increases business—in fact, makes money for you from start to finish.

The Fittest Survive!

BRUSSELS SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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Established 1845. BROOKLYN, N.Y.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

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Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited

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CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. WILLIAM PRATT.

TWO TRADE WINNERS !

MacUrquarht's Worcester Sauce.

A popular sauce at a popular low price ***and an old favorite !*** A rich, full-bodied Worcestershire Sauce at less than half the price you pay for Sauces claimed to be the "best." The flavor is fine ! Its heavy "body" makes it the most economical Sauce on the market to-day. It has received the highest awards wherever exhibited. It is not only very palatable, but very profitable to handle, because it wins trade—***permanent trade !***

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Absolutely pure English Malt Vinegar, made in the Stephens' Brewery, which is one of the largest in England. The great care and skill of the brewing, together with the choicest of English Malt and the absolute cleanliness of the brewery, produces a vinegar that is without a peer. All the piping at the Stephens' Brewery is made of vulcanite — think of that for exquisite cleanliness ! ***Stephens' Vinegar wins permanent trade !***

ARTHUR P. TIPPET & CO., Agts.,

8 Place Royale, Montreal. 23 Scott St., Toronto.

TO THE TRADE.

Owing to the enormous demand for Gold Soap, the manufacturers find that the fourteen thousand coins at first advertised will not be nearly sufficient to last out the year. When this number of coins was decided upon it was never expected that the sales of Gold Soap would reach anything like the figures that they have done, so it is not to be wondered at that the appropriation for "money-in-the-soap" will be exhausted much sooner than was at first anticipated. This being the case, they do not feel that it would be fair to the public for them to attempt to make this comparatively small number of coins the only inducement in connection with Gold Soap, so they have decided to supplement it by a mammoth prize competition involving over 5,000 prizes.

This competition will be carried out on such broad lines that everyone who sends in any wrappers at all will receive either a prize or a premium, thus, the small consumer will be dealt with quite as fairly as the one who buys in large quantities.

With this added attraction, we feel sure that the sales of Gold Soap will continue to keep thousands of cases in advance of our facilities, as they have been doing in the past.

Requests for circulars, hangers and further particulars of this competition will receive prompt attention.

GOLD SOAP, TORONTO.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

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The International Mercantile Agency of Toronto

JANES BUILDING . . .

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The International Mercantile Agency of Toronto

For 5c. and 10c.

My two leading and most popular brands of 5 and 10c. Cigars are the well-known "Pebble" and "Pharaoh." They are "popular" because unequalled in their large sale which increases steadily from month to month.

They are widely advertised. Grocers whom I have never met write me that they can't stand the pressure—that the demand for them has become so great that they **must** have one of my trial orders to include one or two hundred each of the "Pharaoh" and "Pebble" out of the assortment of a thousand or more which I send them at my own expense. Let me send **you** that trial order.

J. BRUCE PAYNE, CIGAR MFR.,
Granby, Que.

"Sterling" Brand Catsup.

—Ask your
—wholesaler
—for
—quotations.

It is true that "Sterling" brand catsups are as tempting to the palate as newly plucked fruit. The care that is exercised in the manufacture of "Sterling" goods assures customers of the very best that large equipment, wide experience and best materials can give.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

TIME TO WAKE UP

Do you still hesitate between the "ordinary" kind and

London, March 11, 1902.

The Tillson Co., Limited
Tillsonburg.

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

TILLSON'S PAN-DRIED OATS ?

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

YOUR CUSTOMERS

are entitled to obtain a Tea that is free from impurities. They can only Get such when buying

JAPAN TEA

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

BISCUITS

Agents wanted for the sale of our high-class biscuits.

Specially favourable terms to parties in a position to influence business.

MACKENZIE & MACKENZIE, LTD.
EDINBURGH, SCOTLAND.

Applications for the agency to be addressed to the Editor of CANADIAN GROCER, 10 Front St. East, Toronto.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

NOTHING

but intrinsic merit could have secured for

IVORY GLOSS STARCH

such a high place in the estimation of the leading housekeepers of Canada.

The more it is used the more apparent becomes its superiority.

Manufactured by

THE ST. LAWRENCE STARCH CO.,

LIMITED,

PORT CREDIT, ONT.

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS"

CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

THE TIME TO INSURE IS

NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq., PRESIDENT.

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W. C. MACDONALD, ACTUARY.

J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

RETURNED
APR 11 1902

IT'S NOT A SURE THING . . .

But in all probability Canned Meats will advance in price, and that shortly, too. We have made several extensive and very favorable contracts with the principal packers of meats in Canada, and can offer a splendid assortment in nearly all lines: CC Beef, Sliced, Smoked Beef, Ready Lunch Beef, Lunch and Ox Tongue, Tongue Lunch, Potted and Devilled Goods, ¼ and ½-lb. tins, etc. Freight allowance made on five-case lots. It will pay you to investigate.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.** **C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., ***Manufacturers, Indianapolis, Indiana.***

INCOMES OF SUCCESSFUL INVENTORS.

IT is generally understood that inventors are an unfortunate class of individuals who struggle through life surrounded by an unsurmountable barrier of penury and misfortune, writes Ansley Irvine, Liverpool, Eng., in Scientific American. This, doubtless, is true of many cases, but the obverse of the picture is gratifying and full of encouragement. Innumerable instances could be given where comparatively large fortunes have been made out of a simple article, which necessitated neither elaborate design nor great initial expenditure, and, when judged from a strictly utilitarian point of view, did not possess any practical value.

Some of the largest fortunes appear to have been derived from the invention of trivialities and novelties, such as the once popular toy known as "Dancing Jimcrow," which for several years is said to have yielded its patentee an annual income of upwards of $75,000. The sale of another toy—"John Gilpin"—enriched its lucky inventor to the extent of $100,000 a year as long as it continued to enjoy the unexpected popularity that greeted it when first placed upon the market. Mr. Plimpton, the inventor of the roller skate, made $1,000,000 out of his idea, and the gentleman who first thought of placing a rubber tip at the end of lead pencils made quite $100,000 a year by means of his simple improvement.

When Harvey Kennedy introduced the shoelace he made $2,500,000, and the ordinary umbrella benefited six people by as much as $10,000,000. The Howard patent for boiling sugar in vacuo proved a lucrative investment for the capitalists, who were able to remunerate the inventor on a colossal scale. It is estimated that his income averaged between $200,000 and $250,000 per annum. At first the process proved an entire failure and had to be laid aside as useless. It was not until an old German workman casually made a suggestion for a possible improvement that it was once more tried. The suggestion was improved upon and the invention rendered successful. All sugar refiners who used the new method allowed Mr. Howard a royalty of 24 cents per hundredweight on the raw material passing through the process.

Sir Josiah Mason, the inventor of the improved steel pen, made an enormous fortune, and on his death English charities benefited by many millions of dollars. He was one of the most generous of men, and during his life gave enormous sums to hospitals and industrial schools. The patentee of the pen for shading in different colors derived a yearly income of about $200,000 from this ingenious contrivance. It is stated that the wooden ball with an elastic attached yielded over $50,000 a year. Many readers will remember a legal action which took place some years ago, when, in the course of the evidence, it transpired that the inventor of the metal plates so often used for protecting the soles and heels of shoes from wear sold 12,000,000 plates in 1879, and in 1887 the number reached a total of 143,000,000, which realized profits of $1,150,000 for the year.

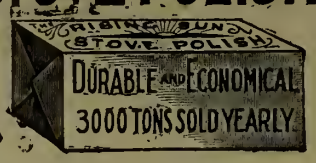
Women seem also to possess the inventive faculty, and, indeed, they must find plenty of scope for new ideas, as there are hundreds of little things waiting to be superseded by simple appliances that will minimize handwork and obviate the necessity of so much toil being daily expended in the household. The lady who invented the modern baby carriage enriched herself to the extent of $50,000; and a young lady living at Port Elizabeth, South Africa, devised the simple toilet requisite, known as the "Mary Anderson" curling iron, from which she derives royalties amounting to $500 a year. It was the wife of a clergyman who designed an improvement for the corset and made a fortune out of it. Instances of ladies bringing forward inventions which have added to personal comfort and general utility could be given ad infinitum. They occupy all ranks of society, from the poor, struggling seamtress to the Empress of France, who, by the way, invented a dress improver, which years ago developed into the then fashionable crinoline. The gimlet-pointed screw, the idea of a little girl, brought many millions of dollars to the clever little inventor. Miss Knight, a young lady of exceptional talents, was gifted with wonderful mechanical powers, as will be seen by the complicated mechanism of her machine for making paper bags. We are told she refused $50,000 for it shortly after taking out the patent.

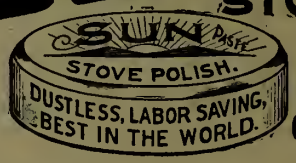
The history of the wire-wound gun, which was invented by Mr. J. Longridge, the famous engineer, throws some light on the insouciance and apathy that formerly enveloped the British War Office. Longridge invented the gun in 1854, and did all in his power to place it before the authorities, but they would have nothing to do with it. Thirty years afterward, however, the Ordnance Department at Woolwich subjected one of the guns to exhaustive tests, and so satisfactory were the results that they declared that nothing could equal it for heavy ordnance. Unfortunately, the inventor died from a broken heart before this end was attained. Another case illustrating the treatment sometimes meted out to inventors by the English War Office is that of Dr. Conan Doyle, the popular author of "Sherlock Holmes," who recently discovered a way to insure approximate accuracy in high-angle or dropping rifle fire, the need of which has so often been felt in the present war in the Transvaal. The inventor states that the apparatus would be fitted to the rifle and would weigh comparatively nothing, cost but a few cents, take up very little space, and interfere in no way with the present sights. The novelist communicated with the officials in London and received the following reply: "With reference to your letter concerning an appliance for adapting rifles to high-angle fire, I am directed by the Secretary of State to inform you that he will not trouble you in the matter." As Dr. Doyle remarks, the invention might be absolute rubbish or it might be epoch-making, but he has been given no chance of either explaining or illustrating it.

The machine with which the Brothers Morley, in the latter years of the 18th century, made their enormous fortune was the stocking loom, invented three generations earlier by the Rev. William Lee, a Fellow of St. John's College, Cambridge, England. Lee's life-story is full of sadness. According to one account Lee, falling in love with and marrying an innkeeper's daughter, lost his Fellowship, and was consequently reduced to extreme poverty. The wife knitted stockings for a living, and the husband, sitting by her side as she worked, watched the intricate movements of her hands, and was thereby led to speculate on the possibility of constructing a machine that would do the work more expeditiously. Lee came to grief, because his machine was believed to be a device for throwing people out of employment. He went ultimately to France, where he died poor and friendless, a disappointed man. Many years afterward English legislators so appreciated the value of the stocking loom that they prohibited its exportation; and so jealous was Parliament of foreign competition that it seems to have been doubtful, even as late as the middle of the 18th century, whether it was lawful to even publish a technical description of the apparatus. When the frame was introduced it completely revolutionized the stocking trade, produc-

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL KNOWN AND RELIABLE





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ing 1,500 loops per minute as against the 100 loops in skilled handknitting.

It is difficult to realize that the art of perforating paper was unknown 50 years ago. Prior to 1854 postage stamps were issued in sheets, the purchaser having to cut them up in the way he found most convenient. In 1848, an Irishman named Archer introduced a machine for cutting small slits round each stamp. This was tried by the English postal authorities, but for some unexplained reason it did not work to their satisfaction, and, notwithstanding that Archer went to great trouble and expense in altering the machine so as to meet the objections, it was refused by the Government. Archer then constructed an entirely new machine which cut out circular holes. He received sufficient encouragement to induce him to still improve his invention, when, in 1851, after three years' continual labor, the Treasury proposed to buy the patent rights for $3,000. This parsimonious offer was, of course, refused, as Archer had spent considerably more than this on his various experimental machines. Eventually the matter was placed before the Select Committee of the House of Commons, and the pertinacious inventor was awarded $20,000, which, considering his apparatus in a few years saved the Government many thousands of dollars, was not excessive.

LABOR CONDITIONS IN ROSSLAND.

Acting United States Consular Agent Ohren writes from Rossland, B.C., March 8, 1902:

"Rossland is recovering from the effects of the recent labor troubles, which caused disastrous depression. At some of the mines, the miners have not yet arrived at a settlement with the owners, and those mines are worked by what the unions here call 'unfair labor.' The merchants inform me that business is steadily increasing. Commercial travellers whom I have questioned say that Rossland is the most prosperous town in this section of the country, in spite of the fact that labor troubles have for several months caused an almost complete cessation of labor at the mines. The Le Roi mine, on February 27, 1902, added 42 men to its workers, who are to engage in sinking new shafts and drifts. The shipments from the mines have increased wonderfully, and I expect that those for the year ended June 30, 1902, will far exceed the exports of the previous year. The exports from this consular agency during the past month were valued at $424,541."

DEATH OF MR. J. D. MOORE.

St. Marys, Ont., is mourning the loss of one of her most important business men in Mr. J. D. Moore, who died on April 1. Mr. Moore's death, though sudden, was not unexpected, but it caused sorrow to many of his friends. His funeral took place on Thursday, April 3 and was largely attended.

James Douglas Moore was 63 years of age and he was born in Waterloo county. His father was born in England and his mother in Scotland. He did not have the opportunity of going to school much after he was 12 years of age as he had to help his parents in clearing their farm.

In 1865 he commenced growing hops in Waterloo county. He removed to St. Mary's in 1867 and commenced in the egg business. It was he who built the first cold-storage warehouse west of Montreal. Afterwards he added to the egg business the cold storage of cheese, and then he came into possession of an oatmeal mill and a planing mill. He was a councillor of St. Marys for eight years, but refused the mayoralty when it was offered him by acclamation. He leaves behind him a wife and two children, Mrs. Turnbull and Mrs. Hunter, both of St. Marys.

RIGHT UP TO DATE.

S. Hunter, general merchant, Keewatin, Ont., in remitting his subscription to "The Canadian Grocer," writes: "Your journals are highly appreciated both by myself and clerks, and we would positively affirm your papers are right up to date."

WHOLESALERS ELECT OFFICERS.

Philadelphia advices state that at the regular annual meeting of the Wholesale Grocers' Association of Pennsylvania, New Jersey and Delaware, held on April 3, at the Bourse, Philadelphia, B. W. Andrews was reelected president of the organization. By unanimous vote the members passed a resolution of thanks to the president for his efficient efforts in behalf of the Association. Other officers of the Association were chosen as follows: First vice-president, Robert G. Bursk; second vice-president, J. H. Blackwell, Trenton; treasurer, Francis B. Reeves. Directors—John T. Porter, Scranton; Holstein Harvey, William C. Riggs, William T. Kirk, Jr., and J. H. Lippincott, Philapelphia. John E. Poore was reelected secretary for the 12th consecutive year.

SEEKING A COMPOSITION.

F. W. Foster is a general merchant of Clinton and Ashcroft, B.C., who has failed with liabilities of $76,900 and assets of $132,199. A statement of his affairs has been sent out to his creditors with a proposition that they should accept 10 cents on the dollar every three months until the entire amount is paid. Mr. Foster proposes to retire from the active management of the business and a new manager will be appointed.

Mr. Foster has been in business in the West for 41 years and his principal place of business is Ashcroft. He runs a branch store at Clinton, B.C. Besides these he conducts a ranch which is included in his assets. His failure is attributed to overpurchasing and a recent illness.

St. Stephen, N.B., has passed a by-law granting tax exemption for 15 years to the confectionery factory of Ganong Bros.

Toronto Salt Works have this week shipped a 15-ton car (400 cases), of their "Acme" table salt, to Vancouver, B.C.

L.S.&B. Coffees

We Guarantee Satisfaction

Lucas, Steele & Bristol, Wholesale Grocers, **Hamilton, Ont.**

3 LONG DISTANCE TELEPHONES

24 years on the market.

The best fly killer made.

Annual sales treble those of all other poisons combined.

Archdale Wilson, Hamilton, Ont.

HOUSEKEEPERS ARE NOW SHORT OF

Home-Made Preserves

YOU REPLACE THESE WITH

Goodwillie's Pure Preserved Fruits
Peaches, Pears, Plums
Strawberries, Raspberries.

Packed in pint glass jars, put up on the gardens in the Niagara Fruit Belt where the goods are grown. Prepared with best granulated sugar and choicest fruit only. Order before our fine assortment is broken.

JAMES TURNER & CO.

Agents for Hamilton. HAMILTON, ONT.

SHIPMENT JUST ARRIVED

Japan Rice Seed Tapioca
Medium Pearl Tapioca

GET OUR PRICES BEFORE BUYING

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. G. DUNN & CO., spice manufacturers, Hamilton, Ont., have assigned to W. G. E. Boyd, Hamilton, and their creditors met on April 10.

F. X. Bachaud, trader, Roxton Pond, Que., has assigned.

L. P. Garon, general merchant, St. Michel, Que., has assigned.

P. Langlois, general merchant, St. Gregoire, Que., has assigned.

The S. Fader Co., Limited, grocers, Vancouver, B.C., have assigned.

F. W. Foster, general merchant, Ashcroft, B.C., is asking for an extension of time.

John McConville & Co., general merchants, Texada Island, B.C., have assigned.

Wingrave & Co., general merchants, Little Rapids, Ont., are offering to compromise.

The creditors of Gervaise & Lajeunesse, grocers, Montreal, held a meeting on April 10.

Kode & McKerchar, general merchants, Neapolis, N.W.T., are reported to have assigned.

A dividend of 45 per cent. has been declared on the (estate of) The F. C. Colwell Candy Co., St. John, N.B., and it was paid on April 1.

PARTNERSHIPS FORMED AND DISSOLVED.

Savage & Gilmore, grocers, Waterloo, Ont., have dissolved.

The Western Supply Co., merchants, Cranbrook, B.C., have dissolved.

L. S. Morse & Co., grocers, Leamington, Ont., have dissolved. L. S. Morse continues.

SALES MADE AND PENDING.

H. E. Manley, general merchant, Kemble, Ont., has sold out.

The assets of J. L. Patenaude, grocer, Montreal, have been sold.

The McKellar Cheese Factory, McKellar, Ont., is advertised for sale.

Mrs. S. B. Acheson, general merchant, Rosenfeld, Man., has sold out.

W. F. Gardner, grocer, Peterboro', Ont., is advertising his business for sale.

The Midway Trading Co., general merchants, Midway, B.C., have sold out.

The assets of B. J. Stranders, cigar manufacturer, Montreal, have been sold.

Moses Smith, miller, Holland Centre, Ont., is advertising his business for sale.

The assets of P. M. A. Labelle, Aylmer Creamery, Aylmer, Que., have been sold.

The assets of Eugene Audette, general merchant, Maddington Falls, Que., have been sold.

The assets of A. Sansterre, general merchant, Cedar Hall, Que., were to be sold on April 9.

Bingham & McCallum, general merchants, Casselman, Ont., are reported to have sold out.

The assets of John P. Grank, tobacco and cigar merchant, Ottawa, are to be sold at auction.

The assets of Bellavance & Frere, general merchants, St. Fabien, Que., are to be sold on April 16.

The stock of M. Simon, general merchant, Beaverton, Ont., was advertised to be sold by tender on April 8.

Thomas Cooper, general merchant and cheese maker, Cooper's Falls, Ont., is advertising his cheese factory for sale.

The Runions, Carson, McKee Co., departmental store, London and Listowel, Ont., are advertising their Listowel branch for sale by auction on April 16.

CHANGES.

Weaner & Rogers, traders, Montreal, have registered.

Wm. F. Hall, grocer, London, Ont., has sold out to J. S. Nichols.

Edward Rumley, grocer, Shedden, Ont., has sold out to John Horton.

Leduc & Schmidt, general merchants, St. Clet, Que., have registered.

Angus Plewes, miller, Markdale, Ont., is succeeded by Thomas Newlove.

J. E. Harris, baker, Kamloops, B.C., is succeeded by James A. Jackson.

B. Madill & Co., bankers, Beaverton, Ont., have sold out to the Standard Bank of Canada.

CHEESE

We have 200 Boxes Finest September and October Cheese to offer. Price 11½c.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited

51 Colborne St., TORONTO.

"CORONATION" TEA

— in —

1-LB. FANCY LITHOGRAPHED TINS.

SEE OUR TRAVELERS.

THE DAVIDSON & HAY, LIMITED

36 Yonge St., Toronto.

Guilmette & Co., general merchants, Batoche, N.W.T., are out of business.

L. Burns, grocer, Farnham, Que., has registered.

Alf. Pare & Co., general merchants, Granby, Que., have registered.

M. W. Paul, general merchant, Poland, Ont., is succeeded by R. R. Paul.

A. G. Hannon, general merchant, Union Ont., has sold out to Ralph Steele.

Frank L. Roop, grocer, Middleton, N.S., has sold out to E. R. Butcher.

H. M. Hunter, general merchant, Hartland, N.B., has sold out to B. F. Smith.

E. J. Planche & Co., general merchants, Cookshire, Que., have registered.

The Riverside Canning Co., Wallaceburg, Ont., is succeeded by Stonehouse Bros.

Martin & Sager, general merchants, MacGregor, Man., are succeeded by E. W. Sager.

F. W. Fay, general merchant, Ridgetown, Ont., has sold out to C. P. McGregor.

N. T. Carey, general merchant, Otterburne, Man., has sold out to M. H. Martin.

Henry Skelton, flour and feed merchant, Prince Albert, N.W.T., is out of business.

Hough & Crowe, general merchants, Birtle, Man., are opening a branch at Solsgirth.

E. E. Harris, flour and feed merchant, Amherstburg, Ont., has sold out to Geo. W. Harris.

Robert Barron, grocer, Toronto, has sold his Wellesley street branch to Cootes & Cootes.

G. T. Baskin, general merchant, McAdam Junction, N.B., is succeeded by Lester Bros.

The stock of G. F. Arnold, general merchant, Hensall, Ont., has been sold to The R. Pickard Co.

The stock of C. Rousseau, general merchant, Cedar Hall, Que., has been sold at 73¼c. on the dollar to Joseph Gosselin.

R. H. Williams & Son, lumber and general merchants, Regina, N.W.T., have sold their lumber business to The Regina Lumber & Supply Co., Limited.

FIRES.

Eliza Collyer, grocer, Hamilton, Ont., has suffered loss by fire.

J. N. Maher & Co., general merchants, Tadousac, Que., have been burned out.

L. Coffee, grain merchant, Toronto, has sustained loss by fire at Alliston, Ont.

The flour mill of H. McElroy & Sons, Richmond, Que., has been destroyed by fire; it was insured.

DEATHS.

R. B. Canfield, general merchant, Wallace, N.S., is dead.

ROTTEN APPLES FOR EXPORT.

Mr. George Vroom, Provincial Fruit Inspector, was in Halifax last week looking after the shipment of apples by the steamer Wyandotte. He reports that a great many apples even in reaching Halifax are slack in the barrel and could not help but come out slack and wet when placed on the London market, giving the shipper nothing for his perhaps good but poorly-packed fruit. By his looking after the shipment he saved eight or 10 barrels of rotten apples, from which the juice was running, from being placed on board and ruining five tiers of apples upon which they would have to be placed. These apples evidently had never been examined by the speculator who purchased. When opened the apples were nearly all rotten.—Acadian Orchardist, Wolfville, N.S.

THE PRICE OF SALMON.

The Seattle Trade Register commenting on salmon has the following: "The Alaska Fishermen's Union of Bristol Bay recently notified the managers of the canneries that before signing contracts for the coming season the price of raw fish must be advanced 50 per cent. The prices asked are 3c. for red salmon, 15c. for king and 1½c. for dogfish and chums. No trouble is anticipated, as both sides have agreed to abide by the decision of The Alaska Packers' Association and the Union at San Francisco. Fraser river fishermen have agreed on 7c. per lb for salmon for the spring salmon season. The Willapa hatchery expects to release this year about 3,500,000 salmon fry, of which about 600,000 will be fall chinook salmon and the remainder silversides and steelheads."

Avoid Unknown Brands.

KEEP UPTON'S JAMS, JELLIES, and MARMALADE

in stock and push their sale. They will insure profit to the Grocer and satisfaction to the Customer.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto.

A NEW SUGAR AGREEMENT.

From N.Y. Journal of Commerce, April 5.

BY an agreement on contract formally ratified yesterday all refiners throughout the United States will sell sugar on uniform terms. This does not mean they will name uniform prices, but that whatever the price, the terms shall remain unchanged. In future, therefore, a price of 5c. for granulated will mean the same whether quoted by The Sugar Trust, The National Company, or the Arbuckles, and it will not be complicated by any special or extra discounts. During the last year or so there has been considerable irregularity, so far as discounts have been concerned, and refiners have charged their rivals with making secret discounts while apparently maintaining list prices.

The new terms will go into operation on all sugar sold on and after April 15. They follow :

List price, less 15c. per 100 lb., 30 days.

Discount 1 per cent. cash 7 days. Extra discount of 5 points to be paid at end of 60 days to all who have lived up to agreements.

The present terms are list prices, less 1 per cent. trade discount, less a second 1 per cent. for cash 7 days, and less a third 1 per cent. special discount. The last-named 1 per cent. special discount was the result of an alleged secret cut by the Sugar Trust which was openly met by the Arbuckles and subsequently put into operation by The National Company.

It is not a fact that the refiners have agreed among themselves in regard to the new terms. The agreement has been entirely between the individual refiners and the National Wholesale Grocers' Association. In other words, the grocers have themselves first agreed upon the terms they believe they can live up to and enforce. It is well known that for some years past the wholesale grocers have had great trouble in carrying out what is known as the equality plan for the sale of sugars. In some portions of the country they have been able to maintain the profit they agreed among themselves should be the minimum, namely, 15c. per 100 lb.; but in many other sections of the country the plan has not been successful. The sections in which they may be said to have been successful are the New England and Eastern States and also some of the Northwestern States, but beyond these sections any maintenance of prices have been irregular and the sugar business which constituted so large a share of the business of the wholesale grocer has, in many instances, been carried on at an actual loss, on account of the encouragement to use it as a leader for the sale of other merchandise.

The wholesale grocers of the country through their National Executive Committee have for a year or more been at work upon a plan for remedying this unsatisfactory and unprofitable condition, and they this week completed it and yesterday secured formal promises of co-operation from the refiners. It will, they believe, enable them to effectually carry out the equality plan and enable all grocers to secure a moderate profit on sugar. The grocers' committee secured the co-operation of the refiners on the direct assurance that the equality plan would be honestly maintained. The equality plan, in brief, is one by which grocers at various jobbing centres throughout the country are placed on equal terms. In other words, the refiners sell at list prices less the discounts ; and add to the bill an amount for freight which will give grocers the sugar at a delivered price as low as any other grocer, though he be in some other jobbing centre, who may supply their national territory.

The grocers of the West and in some sections of the South feel satisfied that the new plan will prove effective. These are the sections in which the sugar business has been most discouraging. It is generally understood that sugars from New Orleans refiners will, in sections where equality prices are in effect, also co-operate.

With the possible exception of New England the wholesale grocers' associations will have no financial control over the operations of their members with the various refiners—not even in the instance of the five-point rebate that is to be allowed after 60 days in the event of the agreement being honestly maintained. The New England Association has in the past, however, distributed discounts among such of its members who have not been proved to have cut prices, and it is possible this association may also, at the request of all its members be the distributor of the special five-point, 60-day rebate. It is not probable, however, that refiners will refuse to forward this rebate direct to any grocer who may request it to be sent direct.

DECLINE IN PRICES.

"DUN'S" index number of the course of prices, with due allowance for the relative importance of each commodity, was $99,222 on April 1, compared with $101,593 a month previous and $94,910 a year ago. The fall of 2.3 per cent. during March was the logical result of the advancing season which brought higher temperature and expanding production of many articles of food. Consumptive demand continued heavy, even when supplies were procured with difficulty, owing to the prosperous condition of the people, so that quotations were sustained at an unusual position. As stocks return to a more normal figure it is natural that prices should do likewise.

The feature of most extensive influence on the index number appears in the division embracing dairy and garden products, where the decline amounted to 11.4 per cent. Most of this change was due to the fall in eggs, amounting to 13½c. a dozen, since the per capita consumption is heavy. Milk and butter also became cheaper, though fluctuations were less violent, and a decline occurred in the average of potatoes, apples, hay, and some minor articles.

Coal was also sharply reduced on April 1, and its large use made a drop in the metals class of nearly 3 per cent., notwithstanding the moderate advance in the list of iron and steel products. An advance in tin was about balanced by a fall in copper, while petroleum remained unchanged. Breadstuffs lost 3.3 per cent., the largest decline being supplied by oats, while both wheat and corn reacted slightly. The latter, however, is still stubbornly supported at a position that is abnormal, and until the new crop begins to move the index number must reflect the exceptional scarcity of this cereal. Barley, rye and peas are strong, while a decline is recorded in the price of beans.

Meats advanced 6 per cent. during March, a somewhat exceptional occurrence considering the easier level of fodder. Live hogs and beef, mess pork, bacon, ham and lard all secured a materially higher position, and the change is doubtless due to the fact of earlier hasty marketing in order to avoid feeding stock during the winter and the resultant diminished arrivals of full-weight animals. Cured meats have also had the further support recently of large purchases for use by the British army.

A slight net decline appears in the miscellaneous food products, due to lower figures for tobacco and spices, but hops and malt both advanced a shade. None of the changes in this class were important, and no alteration at all was recorded in sugar, coffee, whiskey, tea, fish or salt. A small appreciation in the miscellaneous department was due to the strengthening tendency of building materials, as the open weather greatly facilitated outdoor work. Turpentine, soap and drugs were also higher, while hemp declined. All clothing items averaged slightly lower, without any alterations of importance. A further decline occurred in crude rubber, making the reaction almost without interruption since May 1, 1901, but cotton and wool rose slightly, while hides, leather, boots and shoes all averaged lower.

THREE SNAPS, IN CANNED FRUITS.

PEACHES | PLUMS | PINEAPPLES

UNPEELED PIE 3s | BLUE, LOMBARD, DAMSON GREEN GAGE 2s | SLICED 2s

OUR QUOTATIONS: WRITE OR PHONE FOR THEM, THEY ARE INTERESTING.

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC. TORONTO.

MONTREAL RETAIL GROCERS MEET.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on the evening of Thursday, April 3, in the Monument National. Ald. R. Turner occupied the chair. There were a good number present and the meeting was an interesting one.

Almost the first thing that came up was the matter of trading stamps. Mr. O. Champagne moved, seconded by Mr. A. Dionne, that trading stamps be wholly abolished as far as the grocery trade of the city was concerned. To this resolution a general assent was given by the members present, several of whom spoke strongly against the use of trading stamps, considering them particularly harmful to the grocery trade, while the opinion of all seemed to be that they were a decided nuisance to their business.

The subject was fully discussed, and the result was that the secretary was instructed to write to the Association's legal representatives to find out how far the power of the city council can go in the matter of abolishing the trading stamps.

Some differences of opinion existed as to this, but if it comes within the scope of the city council to deal with the matter, the energies of the Association will immediately be exerted to bring about the suppression of the trading-stamp system. As there are prominent representatives of both the wholesale and retail trade in the council, the Association is in a pretty strong position. If, however, it turns out that the city council has no power to do away with the stamps, other legal means will be employed to try and bring it about. At all events, the Association is determined upon its course, and a strong effort will be made.

The treasurer's report was read, and showed the finances of the Association to be in a good condition, and a considerable balance on the right side.

It was then decided to have a photograph taken of the members of the Association, the collection to be made up into a group, and instructions were given to the secretary to notify every member to call at J. A. Dumas' photograph studio, corner of St. Lawrence and Vitre streets, to be photographed.

The meeting was the first since the closing of the Quebec Legislature for the session, and that body has made changes in the liquor license law which were desired by the retail grocers of Montreal, so that now a grocer holding a license is allowed to sell ten ounces of liquor in sealed bottles. The Association's delegates to the Legislature were Ald. N. Lapointe and Mr. J. P. Dixon, secretary of the Association, and their well-conducted efforts on behalf of the Association resulted in obtaining the petitions of the trade. Messrs. Lapointe and Dixon were congratulated by the members on the success of their mission.

The meeting then adjourned.

GROCERY JOINT STOCK COMPANY.

Letters patent have been issued incorporating J. J. McGaffigan, Limited, St. John, N.B., into a joint stock company. The incorporators are James J. McGaffigan, merchant; Lizzie McGaffigan, wife of James McGaffigan; Ella T. McGaffigan, spinster, and Elizabeth McGaffigan, spinster, all of St. John, N.B.

The capital stock is placed at $15,000, divided into 30 shares of $500 each. The objects of incorporation are to take over the business at present conducted by James J. McGaffigan; to buy and dispose of tea, groceries and general merchandise; to lease, hold and sell lands and chattels; to deal in stocks and bonds and to take and hold shares, stocks and bonds in other companies having objects altogether or in part similar to this company.

WANT PREFERENTIAL TRADE.

AT a meeting of the St. John, N.B., Board of Trade, on April 5, a resolution was passed in favor of preferential trade within the Empire. The resolution is as follows:

As there are indications that it is the intention of the Imperial Government to make important changes in its tariff in consequence of the heavy expenditure in connection with the war in South Africa, it is therefore

Resolved, that in the opinion of this board any tariff made by the Imperial Government would be productive of the best results for the Empire by being so levied as to give a preference to products and manufactures within the Empire, such preference to be reciprocal and to be applied to the colonies as they enact legislation granting the same preference to British and colonial products.

This action on the part of the Imperial Government would, in the opinion of this board, also have the happiest effect in knitting more closely the ties binding the colonies to the Motherland and give increased impetus to the patriotic sentiment within the Empire, which, this board is glad to record, is already existing, the wonder and admiration of the world.

Copies of this resolution will be sent to the Premier of Canada; the Governor-General, for transmission to the Secretary of State for the Colonies; Lord Strathcona; the Premiers of all British colonies; the Chambers of Commerce in Great Britain, and the Boards of Trade in Canada.

PERSONAL MENTION.

Mr. R. K. McIntosh, of P. McIntosh & Son, wholesale flour and feed merchants, Toronto, was in Alliston, Ont., on April 8, on business in connection with his firm.

Mr. W. P. Downey, of Montreal, the Canadian representative for the manufacturers of Hires Root Beer, has just returned from a business trip to Europe. While away he secured several good agencies.

Mr. Alex. McCullough, Montreal, Can., is spending a few days in the West Side market. Mr. McCullough was introduced on the floor of the Mercantile Exchange today.—New York Journal of Commerce, April 8.

USE PRICE TICKETS FREELY.

THERE exists in the minds of many merchants a genuine aversion to the use of the price-ticket. But that aversion is as needless as genuine. Sometimes it isn't even genuine.

Now, when a man makes up his mind to become a seller of something, he can't become a seller unless there's a buyer. Buyers of that "something" which this man proposes to sell must be told of his intention in some form or other. Perhaps it's only by hanging out a sign. Perhaps by opening a store. In some way or another those who buy must be told of things to be sold before any sale can result.

It's the part of the seller, therefore, to inform the buyer that he's ready for business. That part is recognized to a degree by every seller of things, but there are mighty few of them who realize how far to go in this matter. Some seem to think that a beginning is all that's necessary. After that, the buyer must find out for herself what the seller has and what his prices. In other words, the seller sits and waits in greater or lesser degree.

If every buyer was an anxious seeker after goods from your own store, there'd be no use, or but little use, spending much time to inform her of things and prices and descriptions. But, since there are other stores from which similar goods may be purchased, it's plain enough that if you are to have trade, increasing trade, much trade, some means must be used whereby prospective buyers shall imbibe a favorable opinion of your store and goods.

Among the various ways of giving information, price-tickets are worth more attention than many merchants give them. How many there are who make attractive displays in windows and store interiors, but who seldom or never dream of making those attractions more than eye-pleasers. The very attractiveness of some window and store displays makes people think that the goods there displayed are high-priced. Queer, perhaps, but true. One naturally inclines to the notion that things are good if nicely packed, arranged, put-up, displayed.

If you don't believe it, just try it for a while. And why not search yourself and see if you are affected by price-marks at all? Haven't you often seen an article which caught your fancy but yet didn't buy because you didn't care to ask the price, or because it looked so good that you jumped at the conclusion that it would probably cost more than you cared at that time to pay? And, upon the other hand, haven't you seen other articles with prices attached, and those prices seemed so small that you bought at once? The price caught you. You thought the article good for the money, and you bought because the price-mark was a silent salesman. I'll warrant that the same thing has happened to lots of folks who never stopped to reason regarding the process of the selling. They simply saw; liked; learned price; bought.

Every day there's somebody in your store. Every day somebody sees the same displays and pays not a particle of attention to them. Or, if ever, but little. You've made the display for her benefit, but you've left out the most important item—information. I've nothing to say against good store attractions. As a whole, and looked at in their entirety, good displays are pretty. But they're never of great interest unless they vouchsafe information in some form or other.

The wide-awake dealer not only shows what he has to sell, but tells its price. He can do it through the newspaper; the storepaper; the booklet; through price-marks. They should all be used, and the latter never disregarded. They cost next to nothing; are standing ads.; can be changed frequently; appeal to the eye; sell goods. One likes to shop where there's something to read—if it's nothing but little cards on goods. It looks like business; it helps one fill in the time during a wait; it makes trade for the merchant; it often keeps the customer so busy that she forgets she's waiting—that means a good deal sometimes.

I can't think of a single unanswerable objection to the placing of prices on goods. I've heard one man say that it "looked cheap." Rot and tommy-rot! So long as the price-cards are neat, they simply can't be "cheap-looking." It doesn't appear cheap at all. It appears businesslike. Appears as if the merchant desired his customers to have as much information as he could give them. That's a point which, if not openly appreciated, will bring business.

Besides which, it rather makes an onlooker believe that the merchant isn't afraid to quote his prices. Makes one think that such a merchant knows the worth of his goods; has nothing to hide: wants everybody else to know it. If a price is high, it won't spoil a sale, because folks will have to learn the price in some way or another and won't buy if price doesn't suit; while, if price seems low, as it frequently is, there's a great positive advantage in having that price known.

So, give your prices. Never leave them out of a window display and always have them pretty thoroughly scattered around the store's interior.—W. Woodhouse, jr., in American Grocer.

TO WIND UP A CIGAR COMPANY.

An application was made at Osgoods Hall on April 5 for the winding-up of The National Cigar Co. by Alexander Livingston, president of the company. The firm is a stock company with head offices at 11 Francis street, Toronto. Mr. Livingston declares in his affidavit that the secretary, Alexander Clinton McGregor, has been absent from Toronto since February. He left at that time for Kingston and has not since returned. It has also been learned that Clinton is in the United States. The company was incorporated on June 24, 1901, to acquire the business of the late William Adams and James Wilson, who had conducted it under the style of The National Cigar Co. The capital stock was $20,000 in $100 shares. Seventy-six shares were paid up. Mr. Livingston had nine shares; Robert J. Hannah, the vice-president, 10 shares; secretary McGregor, 4; Mrs. Lizzie Adams, 52, and the estate of William Adams, 1. Mr. Livingston claims that Mrs. Adams only held 17 shares of her own right, the balance being held in trust.

The Frances street factory was closed last February and the auditor's report showed a deficit of $1,787. The assets are stated to be $3,000 and the liabilities are placed at about $5,500, as far as can be ascertained. A correct statement cannot be secured owing to the absence of Clinton.

LEBEL & CO. WON.

Lebel & Co., general merchants, Pincher Creek, Alberta, who were defendants in a suit brought by one Senten for recovery of damages for alleged illegal seizure of his ranch property, have been declared not guilty of the charges brought against them.

The jury declared that the defendant had not by false and fraudulent representation induced the plaintiff to sign any documents, and that the plaintiff was aware, on the occasions of signing both chattel mortgages that they were chattel mortgages he was executing. That at the time the defendant seized under the mortgages he honestly deemed himself unsafe. That the plaintiff suffered no damage by seizure or stoppage of business. On the malicious prosecution part of the case the jury found that the defendant honestly believed in the charge he had laid before the justice of the peace, and was not actuated by malice in the proceedings then taken, and that no damages should be given the plaintiff.

A despatch from San Francisco says: "The honey crop prospects are reported good; the present movement, however, is slow. The general crop prospects are favorable, with stocks light."

Test it Yourself!

It is seldom safe to take entirely for granted what anyone may say about their own goods. Perhaps every firm think they have good reason for believing that their own brand of any particular line of goods is the best; but this should not satisfy **you.** Your customers look to **you** and depend largely on **your** judgment. Having gained their confidence you must use the greatest care to retain it.

Test goods yourself!

Buy what **you** think is the best!

Test RED ROSE TEA yourself

If it is the **best** you will buy it.

T. H. ESTABROOKS,

Tea Importer and Blender, **St. John, N.B., and Toronto, Ont.**

The Williams Bros. Co's

Fancy Sweet Pickles
Fancy Sour Pickles
Waldorf Tomato Catsup
Prepared Mustards
Waldorf Relish, etc.

These goods have stood the test of time, and are here to stay—

Piquant
Appetizing
Delicious

There are none better.

—ASK YOUR WHOLESALER.—
PRICE LIST ON APPLICATION.

A. E. RICHARDS & CO., Selling Agents, **Hamilton.**

Mr. Business Man:

Here's a proposition that will appeal to you! Figured on an investment of $135 in our finest Majestic Computing Scale.

See what the little fractions will do—

1c.	saved	each	day	for	one year	amounts to 2 19/27 per cent.
5c.	"	"	"	"	"	1.4 "
10c.	"	"	"	"	"	27 "
25c.	"	"	"	"	"	67 1/2 "
50c.	"	"	"	"	"	135 "
$1.00	"	"	"	"	"	270 "

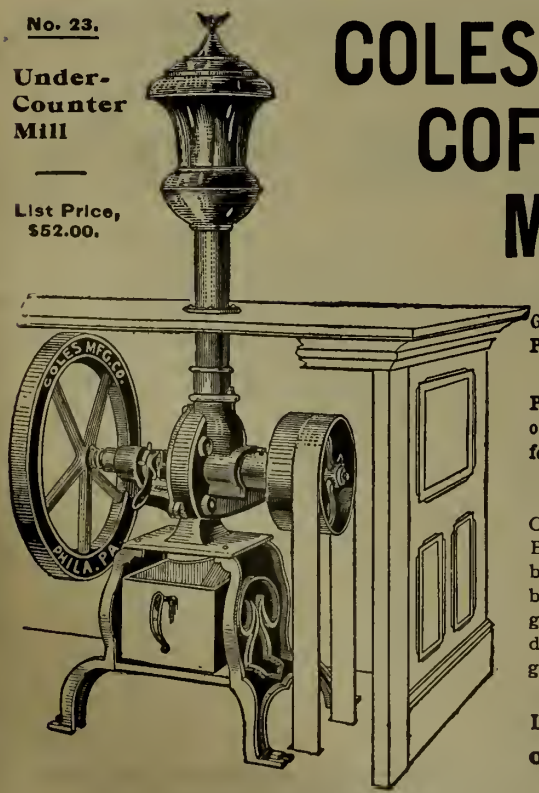
What other investment could you find to net anything like such returns?

The Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
J. B. Poirier, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.
L. A. DAVIDSON, DIST. AGENT,
No. 104 King St. West, Toronto, Ont., Can.
White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

THE COMPUTING SCALE CO.
DAYTON, OHIO, U.S.A.

No. 23.
Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
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FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Aggressive Storekeepers

wanted to accept the

Nasmith

Agency for

Bread AND Cakes

Goods shipped daily by Express (prepaid), to points within a radius of 200 miles from Toronto.

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FAILURES FOR THREE MONTHS.

FAILURES in Canada during the first quarter of 1902 were 363, according to Dun's figures. This is the smallest number since 1899, when the number was exactly the same, although the liabilities were much larger. During the same three months of 1901 the number was 424.

Trading concerns make up the great bulk of the failures, the total in that branch of commerce being 308, against 345 for the three months of 1901 and 318 for 1890. In manufacturing concerns the number of failures was nearly 50 per cent. less than in 1899.

The liabilities of the 363 firms which failed during the three months was $3,439,992 and the assets $2,359,427, while in 1901 the figures were $3,333,722 and $2,740,649 respectively. In other words, the percentage of assets to liabilities was 68.58 in 1902 against 82.21 in 1901. This is the most unsatisfactory feature in connection with the figures. As the failures were heavier in Ontario during the past three months than the same period a year ago, this is probably the explanation of the decrease in the percentage of the assets to the liabilities.

Whatever may be the explanation, it is rather surprising, in view of the active condition of trade, to know that the failures during the past three months of 1902 were more unsatisfactory than those during the same period of 1901.

FLOUR EXPORTS TO THE B. W. INDIES.

GORDON, GRANT & CO., Port-of-Spain, Trinidad, in their circular just to hand, say: "Canadian flour of all grades has arrived freely, and the superfine descriptions command a preference. We have recently disposed of large quantities of these."

The official trade returns of Canada do not give the exports of flour in separate form to each of the British West India Islands. We therefore cannot give the figures for Trinidad alone. It may, perhaps, however, not be out of place to give them for the whole of the British West India Islands. They are as follows:

EXPORTS OF FLOUR TO B. W. INDIES.

	Barrels.
1897	199
1898	15,288
1899	21,890
1900	12,635
1901	33,722

Although the quantity is not yet large, it is evident from the above figures that the growth of the trade during the past five years has been most gratifying.

BUSINESS MEN FOR THE LEGISLATURE.

It is probable that before many weeks the electors of Ontario will be in the midst of a general election campaign.

It is to be hoped the business men in the Province will not forget the business men who are in the field.

The greater the number of practical business men that are returned to the legislature the better it certainly will be for the commercial interests of Ontario. And whatever accrues to the advantage of the commercial interests will certainly not be without benefit to the whole Province.

A legislature that is not businesslike is lacking in the chief essential to good government. It follows, therefore, that the only way to get a businesslike legislature is to elect to it businesslike men.

A GENERAL AWAKENING.

THERE is an undoubted awakening throughout Canada in regard to tourist travel and its importance. And this awakening is peculiar to no one part of the country. The Atlantic Provinces, the Pacific Provinces and the inland Provinces are all more or less affected.

The Maritime Provinces were the first to recognize the importance of tourist travel. At any rate, they were the first to take an active interest in it. And this spring they seem to be more aggressive than ever in preparing ways and means to attract the tourist and to make his stay among them during the summer months pleasant.

The awakening which is so evident throughout Canada in regard to tourist travel is particularly gratifying to THE CANADIAN GROCER, this journal having for years been impressing upon the business men of the country the importance of tourist travel to them.

While the awakening is so evident, there are yet a good many towns and cities in Canada in which there still appears to be a lack of interest in the matter, and it behooves the business men in such places to try and bring them into line with those that are already up and doing.

THE NEW SUGAR FREIGHT RATES.

The new equalized freight rates on sugar, particulars of which were given in our last issue, appear to have so far put a stop to new business in the product of the United States refineries. And those who represent the latter inform us that they have now no hope of doing business except occasionally when a turn in the market permits it.

With the representatives of the German and Austrian refineries, however, the outlook is not so gloomy. They claim they will still be able to sell in the Canadian market. And during the past week they have done some business.

As our readers will remember, the new equalized rates on points in Western Ontario are in excess of the f.o.b. Montreal rates 8c. on less than carlots and 3c. on carlots.

When a clock is wound up it goes; when a business is wound up it stops.

SHOULD MANUFACTURERS SELL TO RETAILERS?

MEETINGS of wholesale merchants have recently been held in Iowa and Nebraska, at which steps have been taken to boycott all manufacturers who sell over their heads to the retailer.

This draws attention to a most interesting and difficult question, namely : Should the manufacturer sell to the retailer? As our readers are well aware, those who essay to answer the question are usually influenced in their yea or nay according to the direction in which their self-interests lie. And, as a matter of fact, no general answer, either in the affirmative or in the negative, can be logically given.

There are a good many people who confidently assert that the wholesaler will in time be a thing of the past. We do not for one moment believe it. He is a necessary part of the machinery of trade and commerce. And, as long as he is such, he will be found regularly doing business. At present, there are no signs that he is becoming a sinecure.

There are manufacturers, and among them some of the most important in the country, who are doing business direct with the retailer, and they are successful. But there are many others who have tried it and failed, being only too glad to again resort to the jobber as a medium through which to reach the retail trade.

It is obvious, therefore, that, while some manufacturers find it most profitable to deal with the retailer direct, there are others whose experience is the very opposite. And, as long as this is so, it is equally obvious that the wholesaler is a necessity.

There is no business principle involved in the manufacturer going direct to the retailer. Neither is there if he chooses to confine himself to the wholesaler. The question resolves itself into this : Which is the better way for him to do business? Not for the wholesaler or the retailer, but better for himself.

The greater number of manufacturers, especially in a country like Canada with its "magnificent distances," find it to their advantage to do their business through the wholesaler. The wholesaler is the distributor. Each traveller he sends out has in his "grip" samples of the products of a score or more manufacturing concerns. By this means not only is the manufacturer's expense of selling goods much reduced, but he is enabled to have them distributed over a greater area of the country than, as a rule, would be the case were he dependent alone upon his own travellers. Where one of his own travellers would call on a score of customers, the travellers of the wholesale house would call on several scores.

Wholesalers sometimes turn manufacturers in the direction of the retail trade when, on a new line being shown them, they refuse to give an order until the manufacturer has sent representatives among the trade to get customers and then turn the orders in through them (the wholesalers). We know of no greater complaint on the part of the manufacturers against the wholesalers than this.

One of the most difficult things for a manufacturer is to do business with both the wholesaler and the retailer ; and especially when he refuses to sell to the former at a figure which will allow him a fair profit for handling the goods.

As a rule it is more satisfactory for the manufacturer to confine himself wholly to either the wholesaler or the retailer. Between two stools it is usually difficult to remain comfortably seated.

The boycott, aside altogether from its illegal character, is rather likely to aggrevate than to remedy the alleged evil. We believe that in the long run the employment of legitimate schemes for meeting the competition of manufacturers who sell to the retailers will be found much more profitable.

DROPS FROM THE EDITOR'S PEN.

It is only by doing something that a man can be something.

One does not reach the highway to success by turning aside from the pathway of duty.

A good many people are doubtless hoping that competition will be able to generate sufficient heat to melt the ice combination that has been formed in the United States.

A VIEW OF CEYLON TEA.

MR. P. C. LARKIN, of Toronto, has just returned from a visit to the branches of the Salada Tea Co. in Boston, Buffalo, Pittsburg and Detroit. "Ceylon tea," he said, in reply to a question from THE CANADIAN GROCER, "is making wonderful progress all over the parts of the United States I visited. As you know, the consumption of Ceylon tea increased in America about 3,000,000 lb. last year. When I speak of America, I mean Canada as well as the United States. Strange to say, the consumption of Indian tea has actually decreased during the period, showing positively that the advertising campaign carried on by the Ceylon Association is good business. About two years ago the Indian tea people ceased their efforts here with the result mentioned.

"Ceylon green teas are making great headway at all our branches. It is, however, hard up-hill work and an expensive fight to get at the consumers of Japan tea, but every month increases our sales, and I feel that it is only a question of time when Japan and China green teas will disappear. Our manager in Boston, Mr. McQuane, formerly our representative in Toronto, after three years' experience in Boston, is most sanguine in regard to the prospects in his neighborhood, as there is scarcely a hotel in Boston that has not Ceylon tea on its bill of fare as prominently as Oolong, and ventures to predict that inside a year or two Ceylon will be producing Oolong tea that will displace Formosa's."

WANTS TO SELL CHEESE IN ENGLAND.

An Englishman who has been resident in Canada for some years is returning to the Old Country and is desirous of obtaining an agency for a reliable cheese and butter factory, in which line of business he has had a good deal of experience. He can be reached through the editor of THE CANADIAN GROCER.

BUSY KENTVILLE.

A despatch from Kentville, N.S., says : "This energetic town is fast recovering from the depression caused by the epidemic of last year. The plucky storekeepers are hustling for business and are recovering their trade very rapidly. Prospects for the summer are particularly bright. The new court house will give work to quite a number of men, and it is expected that the D. A. R. will commence shortly to build the new station house. About $20,000 is the estimated cost of the improvements and enlargement of the railway station. There is also talk of the erection of a building for the double purpose of an agricultural show and skating rink."

NEW FAST ATLANTIC ROUTE.

PROPOSALS have recently been made to the Newfoundland Government to have St. John's, Nfld., form one of the ports of call for the projected turbine steamship line across the Atlantic. St. John's is the nearest point to Europe in the Western Hemisphere, and this fact is influencing the company promoting this venture.

It is noteworthy that Marconi in his experiments in wireless telegraphy was one of the first to perceive the advantages of that Island. He received his first wireless signals from Europe at St. John's. This has probably influenced the promoters of this scheme in choosing that place as a port of call.

The time by this project that will be saved in crossing the Atlantic will be of especial benefit to Chicago and the Western States. They will have three opportunities of joining or leaving the ships—at New York, Halifax or St. John's, Nfld. The memorandum forwarded to Premier Bond of Newfoundland by the representatives of the company is as follows :

"I am requested to inform you that a proposal is being submitted to the British Government on behalf of the Berehaven Railway and Pier Company to run a line of 30-knot an hour ships twice weekly from Berehaven via St. John's, Nfld., and Halifax, N.S., on to New York, the time through from Berehaven to New York (including stoppages at St. John's and Halifax) being 110 hours, and vice versa—actual time, not local time, the running period at sea to be as follows :

	Hours.
Berehaven, s.w. of Ireland, across Atlantic to St. John's	60
St. John's to Halifax	20
Halifax to Sandy Hook Lightship, for New York	20
Stoppages at St. John's and Halifax	10
Total from Berehaven to New York	110

"It is proposed, in connection with the scheme, for the mails to leave London every Tuesday and Friday nights, leave Berehaven every Wednesday and Saturday at 1 p.m., and reach New York every Monday and Thursday mornings. Returning, steamers to leave New York every Tuesday and Saturday at 1 p.m., mails reaching London every Monday and Friday mornings (local time), the ships calling en route at St. John's and Halifax for brief periods, to transfer mails and passengers."

A subsidy for the carriage of the colonial mails outward to Europe or America is wanted from the Newfoundland Government. There will also most likely be subsidies from Canada, the United States and Great Britain. The company state that they intend furnishing twice weekly the greatest possible postal and passenger facilities between the United States, Canada, Newfoundland and Europe, and faster to the Dominion and Newfoundland than to the Republic.

The steamers for the service are to be six in number, each 700 ft. long and 70 ft. wide, with a maximum draft of 29 ft. The turbine principle is to be applied to them for the development of the highest speed, and they are to be fitted up in a style exceeding even that of the finest of ocean liners now in commission. The promoters of the venture count with confidence on being able to divert a great deal of the present passenger traffic to their new line, because of the higher speed and superior accommodation which these ships will afford, and the great strength of their position lies in the fact that, even after allowing for the delays at St. John's and Halifax, they will still be able to make the journey between Berehaven and New York in about 24 hours less than the speediest liners now cover it. The ships of the proposed line are liable to be assumed by the British Government for use as auxiliary cruisers in the event of England's naval or military necessities calling for them, and any contracts closed with the several Governments named would be subject to that arrangement.

From Berehaven the ships will twice weekly proceed, via Boulogne and Dover, on to Flushing (Holland), the full running time at sea and schedule of ports being :

	Hours.
Flushing, for North German traffic, to Dover.	3
Dover, for London traffic, to Boulogne	1
Boulogne, for French traffic, to Berehaven	17
Berehaven, for British traffic, to St. John's	60
St. John's, for Newfoundland traffic, to Halifax	20
Halifax, for Canadian traffic, to New York	20
Total running time	121

That this project is well under way is evident from a recent press despatch from London announcing that the contract had been closed for the building of a pier 1,000 feet long at Rosslair, near Wexford, Ireland. This is for a new Irish Channel ferry service, a link of the whole line. The Southern Railway of England is laying a track to Fishguard in Wales. Here a channel steamer would rapidly transfer passengers and mail, speed them across to Rosslair, and thence they would travel by rail throgh Ireland to Berehaven, making practically an air line and joining the ocean steamers at that point. A decided saving in time and comfort would, it is claimed, be effected by this arrangement. Furthermore, this new ocean route via Berehaven promises to provide the quickest way for general transport between London and New York, as was emphasized last spring when the Bill for incorporating the company was brought before the Imperial Parliament.

The capital of the company is to be $30,000,000, and this figure would not only provide for the building and fitting up of the six steamers, but also for suitable stations at Berehaven, which would be the most important terminal in that respect.

The six ships would cost $2,500,000 each, and a seventh would be needed as a reserve, at the same cost. This would aborb $17,500.000 of the capital. The annual outlay —interest, depreciation, upkeep, insurance, operating, wages, coal and other details— would amount to about $5,000,000, but as against this it is estimated that the cargoes alone would more than offset this item. In such a steamship line the cargoes carried would be only of the lightest and most costly class of freight, and heavy charges can be levied thereon.

WILL CULTIVATE TOBACCO.

The Similkameen District, British Columbia, looks as if it would be the centre of a rich tobacco-growing area. Water power in that locality has been bonded by J. C. Ryan, the operator of the Soho mine in the McGuigan District for San Francisco parties. They will irrigate extensively and go into the production of tobacco.

The success of the growers in the Kelowna country has had most to do in influencing these capitalists in undertaking this scheme, and the outcome is being eagerly watched by a number of parties with a great deal of interest.

INDUSTRIAL GOSSIP.

A 960,000 BUSHEL ELEVATOR.

A new steel tank, fireproof elevator of 960,000 bushels capacity will be erected at Montreal at a cost of $604,000. The contract has been awarded to J. F. Webber, of Buffalo.

The plans show a building 84 ft. wide and 189 ft. long, equipped with four inside legs and one marine leg. The lower part will be cement resting on strong pile foundations, rising from the harbor bottom. It will be finished with a track for railway cars running under the first floor. From this floor rise the tanks holding the different kinds of grain. There will be 36 circular tanks stretching from the first floor to the top. Each of these will have a capacity of 20,000 bushels. There will also be 24 interspaces of 7,500 bushels capacity each and 22 of 2,750 bushels capacity each.

"The man with ancient ideas" who says I "can't" sell a packet tea "can't" because he "can't" make himself believe that he can .... But one little experiment with an assorted sample case of **"SALADA"** Ceylon Teas completely upsets the "can't" theories.

Many a dealer has found this out to his pleasure and profit.

"Just as" Ceylon Black Teas have displaced China Congous

"So is" Ceylon Green displacing Japans.

A one cent Postal Inquiry Investment

Will bring you dollars worth of information in return.

Address **"SALADA," Toronto or Montreal.**

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

"Every Crow THINKS its own cheek the whitest."

We **Know** our **Cream Sodas** are the best. **CREAM** Sodas originated with us. All others, no matter how designated, are copies of the original. You get the original from us at the same price you get the copies from others. This is a fact.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, April 9, 1902.

GROCERIES.

LITTLE that is new has developed in the wholesale grocery trade during the past week. The volume of business is, on the whole, fairly good for this time of the year. There has been a slight improvement in the demand for sugars, but the easier turn which the raw markets have taken is scarcely likely to help business. In canned goods the situation remains much the same as it has been during the last few weeks, although, if anything, tomatoes continue to gather strength. Coffees are just in moderate request, and prices are fairly steady. Teas continue quiet, with prices steady. In spices, the most interesting feature is the continued firmness in peppers. Rice and tapioca are meeting with a fair demand, and the latter is somewhat stronger. A fair trade is being done in foreign dried fruits and particularly in currants, raisins and prunes.

CANNED GOODS.

The situation in canned tomatoes is, if anything, rather stronger than a week ago, as more wholesale houses have joined those who had previously marked their prices up to 92½c. as the minimum quotation. There has been a little inquiry from the Coast for canned vegetables, but we hear of no transactions as a result. It is understood that most of the packers have agreed not to quote prices on canned vegetables until the 20th inst. We hear, however, of one or two packers who are quoting prices for futures, although little or no business appears to have so far resulted. Corn is dull and weak and some low offers are reported. Wholesalers' prices still rule at from 70c. upwards. There is a fair demand for canned peas at 80c. upwards. Canned fruits are in moderate request only, and there is a fair business doing in jams and marmalade. Canned salmon is in fair demand for this time of the year. We quote as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

The outside markets are dull but steady in Brazilian coffees while the finer invoices, suitable for the Canadian trade, are still being held for the usual premium. There has been some demand from local importers for Santos and Maracaibo coffees; the latter, however, are scarce, although there have been quite a few transactions in them during the past few weeks. The political troubles in South America are evidently the cause of the scarcity. Locally, the demand for green Rio coffees is just moderate, and we quote to the retail trade as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

Latest cable advices report pepper firm and unchanged. Cloves appear to be holding their own. Although there have been some reductions in the price of ginger, quotations are still high, and on standard cochin gingers are still about 10s. per cwt. above the average figures. Locally, the demand for spices is just moderate.

RICE AND TAPIOCA.

Advices from the primary markets say that tapioca is holding firm with the prospect of advancing markets. There have been quite a few transactions locally on importation account lately, but at very low prices. According to mail advices prices on imported rice are rather higher. Locally, there is the usual steady demand

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

for both rice and tapioca. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c.

SUGAR.

The raw market has unexpectedly developed some weakness during the past week. The refiners in the United States have assumed an independent tone after their heavy purchases of last week, which are reported to amount in the aggregate to 40,000 tons, 25,000 tons of which were cane sugar bought by the independent refineries, and 15,000 tons of beets bought by the Trust. It appears that the United States refineries went in heavily for beet sugars, whenever the price of 80 per cent. beets and 96 per cent. centrifugals were on the same parity. But as the holders of beets were willing sellers weakness developed later in the cane market. Holders dropped their indifferent tone, and from asking 3 11-16, released sugars at 3⅝c., afterwards at 3 9-16c., and still later at 3½c. There are rumors of business having been done at 3 7-16c., or a decline of 3-16c. from the highest point. The meltings of sugar in the United States last week were 28,000 tons, while the receipts were 23,290 tons. Cane sugars in London are again down to 6s. 6d. per cwt.

The demand for refined sugars both in Canada and the United States is light, although, after the recent advance, there was a slight improvement in business. The price of refined sugar is without change. It is expected that the consumption of refined sugar will materially increase shortly, and one strong feature of the situation is the fact that stocks in United States refiners' hands are only about sufficient for about three weeks' supply. The price of granulated sugar in Toronto is still $3.98 for Redpath and St. Lawrence, and $3.93 for Acadia. Yellows run from $3.23 up.

SYRUPS AND MOLASSES.

Business is moderate in both syrups and molasses. Advices from New Orleans report the market steady with offerings light. Quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

There has been no material change in the situation during the past week. The demand for Ceylon and Indian black teas is light. Fine black teas of Ceylon growth are firm, while low grades are fairly steady. There is some inquiry for Ceylon green teas, and for spot goods rather better prices can be obtained than those which ruled a short time ago. Spot teas of this description are still very light, which, of course, is largely due to the fact that the planters will not make these teas except under contract. China green teas are also scarce, as before, and are netting premiums of at least 5c. per lb. above the prices ruling in average seasons. There have been quite a few transactions in Japan teas during the past week, principally in fair mediums at firm prices.

FOREIGN DRIED FRUITS.

CURRANTS.—The movement continues fairly brisk and prices steady and unchanged. Locally, the ruling quotations are as follows: Filiatras, 6c. to 6¼c.; Patras, 6½c. to 7c.; Vostizzas, 8c. to 8½c. per lb.

VALENCIA RAISINS.—There is a good demand for Valencia raisins and the tone of the market is becoming stronger. The ruling prices for good standard selected fruit is 6¾c. per lb.

PRUNES.—The demand for prunes is fair and prices rule as before. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—Business is only light and prices rule at 4½c. for both Sairs and Hallowees.

CALIFORNIAN EVAPORATED FRUITS —Business is moderate. We quote: Apricots, 13 to 17c., and peaches, 11 to 14c.

GREEN FRUITS.

There are more strawberries on the market this week. Tomatoes are also plentiful and 50c. lower than last week. Californian naval oranges are still advancing, and the season for them will soon be over. Mexican oranges can still be had, but they have advanced 50c. per case. Bananas and lemons are selling freely. Cranberries are becoming scarce, and the season for them is about over. We quote: Oranges, Tangerine or kid glove, $3 to $4 per small box; Mexicans, $2.75 to $3.25 per box; Californian navels, $4 to $4.50 per box; Californian ruby blood oranges, $2.75; Valencias, $4.50 to $5 per small case, $5.50 to $6 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; cranberries, Budd's long keepers, $9 to $10 per bbl.; bananas, $1.50 to $2 for firsts, and $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Spanish onions, large cases, $3.50 to $4.50; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.25 to $3; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $4.50 per case of 6 baskets; strawberries, 45 to 55c. per qt.

VEGETABLES.

The vegetable market is inclined to be dull, but there is some demand for lettuce, radishes, green onions and rhubarb, the last-named of which is becoming scarce and has advanced 20c. per doz. Potatoes are down 5 to 10c. per bag. We quote as follows: Green onions, 10c. per doz.; rhubarb, 80c. to $1.20 per doz.; carrots, parsnips and beets, 50c. per bag; turnips, 35c. per bag; lettuce, 20 to 40c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; celery, 40 to 65c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 65 to 75c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The receipts are good and the prices are steady at 12½c. per dozen. A number of shipments have been made to Montreal, clearing the market of any surplus stock that might be on hand in Toronto.

BEANS—The demand is slack. We quote: Choice hand-picked, $1.20 to $1.40, and prime, $1.10 to $1.20 per bush.

HONEY—There is a quiet trade doing. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.

MAPLE SYRUP AND SUGAR—Receipts of this season's make have been liberal, and the demand continues brisk. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Both in dried and evaporated apples trade is dull and the market is weak. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES — The receipts have been moderate, and the market is weak. Potatoes are quoted at 55 to 57c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The demand for choice butter is good and prices are firm. Some houses are asking 19c. per lb. for choice pound prints of dairy butter and 18c. for large rolls. We quote as follows: Choice 1-lb. prints, 18 to 19c.; large rolls, 17 to 18c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 24c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The market for cheese is strong and the exports continue large. The local trade is brisk at 11 to 11½c., most of the sales being made at the latter figure. The export prices for large lots are 10¾ to 11c. per lb.

POULTRY.

DRESSED POULTRY — There have been small receipts of chickens and no turkeys. Chickens are worth from 60c. to $1 per pair for young birds.

LIVE POULTRY — The receipts are small and prices are unchanged. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH.

The oyster season is over with the warm weather. Smoked and prepared fish are no longer in stock, and there are now only fresh fish for sale on the market. The latest arrivals are whitefish, which are quoted at 7c. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; pickerel, 4c.; newly-caught trout, 8½ to 10c.; British Columbian salmon, 20c.; whitefish, 7c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been a little drop of 2c. in Manitoba No. 1 hard and 1c. per bush. in No. 1 Northern. These are now quoted at 84 and 81c., respectively. No. 2 Northern is worth 78c. The movement from the West is not great, but large quantities are in store awaiting the opening of navigation for shipment. On the local market there have been small receipts, and the prices are nominal. We quote what is paid on the street: White and red Ontario wheat, 71 to 79c.; goose, 65 to 66c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—There has been a decline of 10c. per bbl. in flour all around, owing to the weaker tone of the wheat market. Prices are recovering, however, this week, and the market is firmer. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00; Manitoba bakers', $3.70; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—Trade is dull, and the prices are steady. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $4.85; standard rolled oats in carlots on track here, $4 60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.75; split peas, $4.75; pot barley, $4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—There has been a decline of ½c. in hides all around. We quote: No. 1 green, 6½c.; No. 2 green, 5½c.; No. 1 green, steers, 7½c.; No. 2 green, steers, 6½c.; cured, 7¼ to 7½c.

SKINS—There are fair receipts of sheep and calf skins and the latter have advanced 15 to 20c. per skin. This is on account of the skins being larger now than formerly.

SITUATION WANTED.

WANTED—COMMERCIAL TRAVELLER, having good connection with best grocery houses in Maritime Provinces, desires to represent a good wholesale grocery house, or one in grocery specialties; best of references. Address Traveller, P.O. Box 208, Halifax, N.S. (15)

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS

Telephone Main 1831

SEED CORN

FIELD VARIETIES ONLY.

ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

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Wholesale
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BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

Merchants

Ship us your produce, we handle all kinds. Our shippers are realizing good prices on dairy butter. Send yours along. **EGGS**—our demand extra.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

Spring Importations
Lemons
Lemons

We have large shipments on direct steamers to Montreal. Write us before placing your orders for CAR LOTS or LESS.

CLEMES BROS., TORONTO

We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 80c. to $1.

WOOL—Trade is dull and the market continues weak. We quote: Fleece at 13c., and unwashed, 7 to 8c. per lb. f.o.b. Toronto.

SEEDS.

The demand is commencing to slacken. Shippers are busy delivering spring orders and the prices are unchanged. We quote out of store at Toronto: Red clover, $7.50 to $9 50; alsike, $10 to $17, and timothy, $7.80 to $8.25.

MARKET NOTES.

Rhubarb has advanced 20c. per dozen for good samples.

Southern tomatoes have come down 50c. per case, and Mexican oranges have advanced 50c.

Green hides have declined ½c. all around, while sheepskins have advanced 15 to 20c. each.

Flour has declined 10c. per bbl. all around. Manitoba No. 1 hard wheat is 2c., and No. 1 Northern 1c. lower.

TRADE CHAT.

ROBERT CARREE, Toronto, and Fitzgerald, Scandrett & Co., London, were sued by The John W. Cowan Tea Company to secure delivery of warehouse receipts for 365 packages of tea. When the case was heard before judge Meredith in the jury assizes, he dismissed it with costs.

A big flour mill will be shortly erected at Norman, Man., on the Winnipeg River.

Mrs. Mary A. Case, grocer, Toronto, has liabilities of about $3,000 and is offering to compromise.

McKay Bros. have taken over the business of F. D. Peters, general merchant, Whitewater, Man.

George and James McDongall will carry on a business as commission and general merchants at Montreal under the style of Geo. & Jas. McDougall.

A manufacturers' agency is being started at Calgary, Man., by W. Henry Scoville, who will carry a full stock of biscuits, confectionery, chewing gum, thread, ink and piece flannelettes.

Joseph Aiken, of Galt, has purchased an interest in the business of Mr. Pearlman, of Orrville, Ont., and the two will conduct a business as general merchants there under the style of Pearlman & Aiken.

The elevator of W. S. Ellis, at Alliston, Ont., was burned on April 6, together with 6,000 bushels of grain stored in it by L. Coffee & Co., Toronto. The building was insured in the Manchester and Mutua Insurance Companies.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN
TO OFFER IN CAR LOTS,
—Correspond with—
R. W. HANNAH
Board of Trade, - TORONTO

FISH!
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

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Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
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EASTERN SHIPPERS
I
DISTRIBUTE CARS FROM WINNIPEG.
TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
Write . . . .

E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, April 10, 1902.

GROCERIES.

SINCE the Easter week business has been going along at a good pace. The demand, however, has been steady, and the market has called for no unusual interest. As the roads improve, trade with points in the country is gradually increasing, but as yet, the state of the country roads has not been conducive to any great improvement in the demand. Sultana raisins show an unusual degree of firmness, but there has been no advance in the price. French mushrooms have advanced considerably on the primary market and still show a higher tendency, while French houses are refusing orders at present. Morton's pineapples have declined in sympathy with the primary markets and are now quoted at $2.25 to $2.40. A limited quantity of fried smelts have again made their appearance on the market. They sell at 40c. per dozen.

SUGAR.

Since the last advance sugar quotations have been stationary, and this week are still quoted at $3.90 for granulated and $3.15 to $3.80 for yellows on the local market. There is still a moderate demand, just about what is expected now, and this is expected to improve along with the continued betterment of the roads.

TEAS.

The tea market, speaking generally, is still very firm. Green teas of all kinds are as scarce as ever, and the market is continually rising. Importers give it as their opinion that the tea market will be firm for next year as well. Gunpowders and lower-grade Japan teas have been in fair demand, but the market for Japans generally is dull. On the other hand, there has been a good demand for Ceylon and China green teas, and prices are firm. Black teas of this class are not very active. Country buying is still small, though a slight improvement is experienced over last week.

SYRUPS.

There is very little interest shown in the market for corn syrups. The demand is light, and prices are stationary. Our quotations are as follows: Corn syrups, 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The condition of the market for Barbados molasses is puzzling to most exporters. Reports obtained from the primary market are not always to be relied upon, and at the present time definite knowledge of the state of things there is possessed by few, if any, outside of that market. Since the breaking up of the combination, however, molasses have been selling from importers at all prices, and it looks as though low figures will prevail for a while yet. A recent cable from Barbados states that the crop is already half marketed. It is also stated that everything points to a dry season, which, though improving the quality of molasses, reduces the quantity to some extent. Wholesalers are still quoting 24½c. for Barbados molasses, and appear by no means anxious to sell at that price. Antigua molasses is worth 24c., and finest Porto Rico, 38c.

CANNED GOODS.

The situation in the canned-goods market is not very satisfactory to any branch of the trade. There is little demand, as in the present weak state of the market the trade expect to obtain their goods at lower prices. The canners will certainly lose money on their goods, and jobbers who have had any stock on hand must also lose on it. There is a better demand for canned fruits. In tomatoes there is no change and it is still very difficult to obtain supplies. We quote as follows: Peas, 82½c. to $1.15; corn, (ordinary), 80c.; tomatoes, 90 to 90½c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. We quote: Salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

The New York market is still characterized by a firmness which is likely to continue for some time. The demand for all classes of spices is good, and stocks are not by any means heavy. Pepper is still firm. Penangs on the primary market, however, are thought to be somewhat easier, as the crop is reported to be in a better condition than was at first stated, but on account of the unusually light stocks held on the New York market and here there is not likely to be a decline. Our quotations are now as follows: Nutmegs, 30c. to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a moderate demand, mostly from local buyers. There is nothing new in prices to report. We quote in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5¼c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The market is unchanged. Quotations are as follows: Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS.—There is a moderate inquiry for Valencia raisins though the supply is very light. The market continues very firm, but at our former prices. We quote: Finest off-stalk, 5⅝c.; selected, 6⅜c., layers, 6⅞c.

SULTANA RAISINS.—There is a good demand and the market is firmer. The price is 9c. per lb.

CANDIED PEELS.—There is nothing new in this line. A fair inquiry prevails. Orange peel sells for 11¼c.; lemon, for 10¼c., and citron for 16½c.

MALAGA RAISINS.—An active market continues, and business in the lower grades is unusually brisk. Quotations follow: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Hallowee dates are quoted at a shade lower this week. The demand is very light. The price is 4 to 4¼c.

FIGS.—There is a moderate inquiry at steady prices. Tapnets are worth $1 and layers $1.15.

CALIFORNIAN RAISINS.—A better demand prevails this week, but the volume of business is still light. Seeded raisins are worth 9¼ to 9½c. per lb.

PRUNES.—There is a very good inquiry this week, and the market in general continues firm. There has been no quotable change. We quote: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is active at steady prices. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

The demand for nuts is reported to be better than is usual at this season of the year. Advices from Tarragona state that almonds advanced 25c. per bag on April 1. Otherwise there is no change. We quote as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

There has been a new feature during the past week in the butter market. Owing to the scarcity of all classes of butter in the New York market several dealers have entered this market, and a number of inquiries for medium and low grades resulted in business. In consequence, nearly all the low-grade butter has been picked up for American account, at 13 to 14c. This will tend to produce a healthy market for the coming season's trade. There is little western creamery coming to this market, many of the factories having commenced to make cheese, and as the make is increasing the price ranges around 22c. per lb. There is not much undergrade butter, but sales are made at 19 to 20c. Large rolls are in good demand at 17 to 18c. per lb.

CHEESE.—The market is still quiet, and the trade is altogether with local buyers. What stock is held here is quoted at as firm prices as ever; 11 and 11½c. is quoted for finest colored, and 11c. for white.

COUNTRY PRODUCE.

EGGS.—Owing to the large deliveries of Easter week it is thought that the supply will continue, but a number of egg packers who looked for a heavy delivery after Easter commenced pickling operations, with the result that the large consuming centres have been neglected. The supply became short, and this week 13c. has been obtained in some instances. It is likely, however, that deliveries will be freer next week and 12c. be the general price.

HONEY.—The demand for honey is very light, as is usual at this time of the year. Quotations follow: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white

Extra High-Grade Coffee is a Brain Stimulant.

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

It introduces you to your better self. You can cut your own acquaintance later in life, but you can't afford to do so now.

To be brilliant and witty it is necessary to give the brain the right food. Get your customers to try the experiment of drinking for a month one of the extra choice coffees imported by **Chase & Sanborn.** Watch the result.

CHASE & SANBORN, Importers, Montreal.

extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market rules steady, with a light demand. We quote as follows per 100 lb.: First pots, $4.40 to $4.45; seconds, $3.90 to $3.95; pearls, $6 to $6.25.

DRESSED POULTRY.—Deliveries have continued very small, and, as a consequence, prices are firm, in spite of a light inquiry. Ducks are 1c. higher, but otherwise there is no change. We quote: Turkeys, 12 to 13c.; choice chickens, 12 to 13c.; frozen do., 9 to 10c.; geese, 7 to 8c.; ducks, 10 to 11c.; fowl, 6 to 8c.

MAPLE PRODUCTS.—There is a moderate business doing. Syrup, in large tins, is worth 70 to 80c., and in small tins, 50 to 60c.; in wood, 5 to 5½c. per lb., a decline of 1c. since last week. Maple sugar is still selling at 8 to 9c.

GREEN FRUITS.

There is still but a quiet market for green fruits, though the demand ex-store for a few days of warm weather was much improved. Neither oranges nor lemons are in very good demand, dealers awaiting the spring sales. Our quotations are as follows: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Florida oranges, $3.50 to $3.75; Californian "Sunflowers," $3.75 per box; other marks, $3.25 to $3.50; Valencia oranges, 420's, $4.00; 420's Jumbo, $4.75; 714's, $5; Messina lemons, $2.50 to $3 per box; pineapples, 20 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2.00, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, $3.50 per box; grape fruit, $4.25 to $6 per box; Florida tomatoes, $3.50 to $4.50 per crate; fine spies, $5 to $5.50; radishes, 45c. per dozen; spinach, $3.50 per bbl.; No. 1 cucumbers, $2 per dozen; strawberries, 45c. per box.

FISH.

The fresh-fish business has practically ceased, and it is stated that most dealers had to dispose of their goods at very unprofitable figures towards the last. Salt fish are in fair demand. On all others prices are nominal, and our quotations are as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9 to 10c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1. Labrador salmon, $6 per ½ bbl.; No. 1 B.C. salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—There has been no change in the price of flour. Outside of a jobbing business, which is only fair, the market is quiet. Our quotations are as follows: Manitoba spring wheat patents, $3.90 to $4.10; winter wheat patents, $3.75 to $4; strong bakers', $3.50 to $3.80; straight rollers, $3.45 to $3.55.

GRAIN.—The market is quiet. Ontario spring wheat has declined 1c. Peas are ½ to 1c. lower; oats are ½c. lower, and feed barley 1c. lower. Manitoba wheat is quiet and unchanged. We quote as follows: Ontario No. 1 spring wheat, afloat May, 75c.; No. 2 spring wheat, 74c.; peas, 89c. to 89½c.; rye, 63½c.; oats, 45½ to 46c. ex-store; corn, 67c.; buckwheat, 56 to 56½c., middle freights; feed barley, 52 to 53c.

OATMEAL.—Business is reported fair this week, and prices are unchanged. Rolled oats are worth $4.90 to $5 per bbl., and $2.40 to $2.50 in bags.

FEED.—The market remains firm at unchanged prices. There is a good, steady demand. We quote as follows: Ontario bran, in carlots, $18.50 per ton;

shorts, $22.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—An active inquiry continues. The market is steady and no quotable change has occurred. We quote as follows: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9.25; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in earlots.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Cambridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
anadian Club, Walker & Sons	3 60

	Less than one hhl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee... Quarts	$12 00
Cuvee Reservee... Pints	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50

Pommery—	Quarts.	Pints.
Sec and Extra Sec.	$28 00	$30 00
Mumm's—		
Extra Sec.	28 00	30 00
Moet & Chandon—		
White Seal	28 00	30 00
Brut Imperial	31 00	33 00
Perrier-Jouet—		
Brut	28 00	30 00
Reserve Dry	28 00	30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50

Draught—	Per Gal.
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 10
Green, " "	5 80
Red " "	11 25
White, " "	3 50

Terms, net 30 days, 1 per cent. off 10 days. In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

MONTREAL NOTES.

Ducks are 1c. per lb. lower.

Morton's canned pineapples are 15 to 25c. lower.

Ontario spring wheat has declined 1c., and is now quoted at 75c. for No. 1, and 74c. for No. 2.

Fried smelts are again on the market in a limited quantity, the price being 40c. per dozen.

MANITOBA MARKETS.

Winnipeg, Man., April 7, 1902.

TRADE in almost all lines has been considerably handicapped by the bad state of the country roads, washouts and floods, but this is only a temporary check, and has had no real effect on the bright outlook for spring trade. Many of the jobbers have not mourned over the delay in getting out freight, as many of them were considerably in arrears with their orders, and in this way they have had time to catch up. General conditions considered the trade of the past week has been good, and prices in almost all lines have been steadily maintained.

CANNED GOODS.—The movement is very light. Ever since the reported split in the association buyers seem shy and will not make any movement towards stocking largely. The price of tomatoes is too high, and the lower price of corn is causing more movement in that line. The supply seems to be plentiful, and, comparatively speaking, it is better value than tomatoes. Peas appear plentiful and are fair value at the prices offered. Owing to the shortage of the apple crop there has been an increased demand for gallon apples, but the price is too high to encourage the buying of large stocks. Peaches, pears, and the smaller fruits are in fair demand. The canners who have left the association are looked upon as likely to make a considerable change in the situation next season.

EVAPORATED AND DRIED FRUITS.—Cooking figs are growing scarce on this market and are very firm. Dried apples are slightly easier, but the quality this season has been such that dealers here do not seem willing to buy in any large quantities. Currants and raisins are in nominal demand and without change in price.

SUGAR.—The situation is without change for the week. There has been considerable trading done. Granulated is worth $4.80, and bright yellows, $4.10.

SYRUPS.—Corn syrups are higher and jobbers here are asking 3¾c. in barrel lots, and the indications are for further advance. Genuine new maple syrup is on the market, and the price is high, running from $1 to $1.50 per gallon, according to grade. The supply at present is limited, but further shipments will arrive early in the week. It is not anticipated, however, that prices will be any lower, as the demand is keen.

TEA.—Dealers here who handle China teas are forwarding their requisitions this week as the buyers leave the Coast for their various fields about the 10th of the month. The crop this season is reported of excellent quality. The amount of China tea consumed on this market is small compared with the Indian and Ceylon teas.

COFFEE.—Rios are in fair demand at present and the figures are somewhat easier. No. 5 Rio is quoted at 9½ to 9¾c.

FISH.—The increasingly warm weather is having the effect of clearing up the fish stocks, and from now on there will be no further shipments received. The trade of the season has been a fair and satisfactory one.

SALT.—Stocks in the city are low and dealers are looking somewhat anxiously for new supplies to arrive, which, of course, will not be until navigation opens.

CEREALS.—The demand in all lines of cereals is fair. Rolled oats are more called for than they were ten days ago, but the price is weaker. Eighties to-day are worth $2.20 in earlots; 40's, $1.15, and 20's, 40c. Cornmeal has dropped sharply this week and looks as if it might go lower. The decline is from $1.90 to $1.75 per sack of 98 lb. Beans continue weak and uncertain; price, $1.70 per bushel for prime medium. Split peas are little called for, and the price is unchanged at $2.85.

FLOUR.—Locally, the flour market has been very dull all week. Export trade also has not been satisfactory as the quotations offered were too low for profitable handling by shippers here. In spite of this fair shipments have gone out to Australia and the West Indies. On the latter market there has been more call for Canadian flour of late. Prices for the week are without change. Ogilvie's Hungarian Patent, $1.95; Glenora Patent, $1.80; Alberta, $1.60; Manitoba, $1.40; Imperial XXXX, $1.20; Nestor, $1.10; Lake of the Woods Milling Co., Five Roses, $1.95; Red Patent, $1.80; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $1.95; Strong Bakers', $1.80; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $1.95; Home Rule, $1.80; Headingly Hungarian Patent, $1.95; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

BUTTER.—The supply of butter seems to have reached the vanishing point. The receipts of the week have been the smallest yet recorded. The worst feature of the situation is the poor outlook for any improvement until creameries are opened. The opening of creameries will be considerably delayed by the large quantities of water in the country. The retail price has gone up to 30c. per lb., and the amount of strictly fresh to be had at that price is very limited.

CHEESE.—The market is still working on Ontario cheese and there is no large stock in store here. The present price is 13½ to 14c.

EGGS.—As anticipated the receipts have fallen off materially, but although this is the case the price has not advanced to any extent. People seem to have suddenly tired of eggs, and the trade is dropping back to the ordinary consumptive demand. Jobbers are quoting 13 to 14c. to the city trade.

with an aggregate cargo of 458 puncheons, 66 tierces and 29 barrels from Porto Rico. As already noted, the expected advance in the primary market did not materialize. Other importations are firm at lately noted declines. There is still the steady importation of raw sugar from the West Indies as well as Germany. There is now discharging, for the Acadia sugar refinery, the steamer Nordlwalen, which brought 43,000 bags from Dantzic.

* * *

Hay has declined somewhat. but is still comparatively high. Good hay can now be bought at about $12. The grass has about commenced to grow, and another month will tide over the season when cattle must be stall-fed. Unless the South-African demand continues, hay may soon be on the market at $10. In this connection it is worth noting that the Trade and Navigation Returns show that for the last 20 years, with a total production of about 7,000,000 tons, Canada has had less than 100,000 tons for export. During the last year or two three or four times that quantity has been exported, principally to South Africa, but the shortage in feed has been made up with other feeds—which has had a tendency to keep up the price of both.

* * *

Eggs are still scarce and are now higher than in Montreal, Saturday's quotations from that point being 12½ to 13c., while Halifax quotes 14c., and during the week past 15c. was paid. The butter market is unchanged. The same report as given for any week of the last six will represent the market—prices high, with best creamery very scarce.

* * *

Oats are still firm. There are no heavy holdings here and importations have not been large in expectation of a decline in the market. Ontario oats are quoted at 54 to 55c., and Prince Edward Island at 55 to 56c. Considerable shipments of potatoes have lately been made, and the price has remained firm for the last month at about 45c. Turnips, carrots, parsnips, and other field produce are in fair demand and supplies are coming in in sufficient quantities to meet the demands of the trade.

* * *

The people of Canada, when they pay 25 to 30c. for a dozen oranges or bananas envy the people where these fruits grow, and where they should apparently be cheap. But what shall be said of Nova Scotia—the great apple growing country—when the prices of apples are noted? A bbl. of good apples cannot be bought in Halifax to-day less than $4.50 to $5. In a retail store, a few days ago, I paid 25c. for 15 Northern

The Best 5 cents worth

you ever gave a customer!

Clark's Pork and Beans in Chili Sauce

We are now putting a 5-cent size on the market.
You can't order too quickly—it will
be a great seller!

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ORANGES and LEMONS,
BANANAS, CRANBERRIES,
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FINNAN HADDIES,
YARMOUTH BLOATERS,
FRESH SEA HERRINGS,
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Wholesale Fruit and Commission Merchants GUELPH, ONT.

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CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

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Six GOLD Medals VINEGAR

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Learn Rapid and Ornamental Lettering for Signs, Show Cards, Price Tickets, etc. A new field for Clerks, Merchants, Window Trimmers and others to increase their earning capacity. My book of instruction at $1.00 will teach you the art during leisure hours AT HOME. Reliable. Students everywhere. New Booklet and full particulars MAILED FREE to all interested. Write to-day. Address—

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Spys—none of which were either totally firm, or would be considered No. 1 for shipment. I have many times recently bought 2 for 5 cents—almost the price of oranges. It does not seem that the country of production is always the cheaper country to buy in.

* * *

The fish market remains practically unchanged. Regular importations are being made by steamer from Halifax to the West Indies, to Boston and New York and thence to the same market, and by sailing vessels from Lunenburg, Shelburne and Yarmouth, these vessels also carrying cargoes of lumber. The market there, however, instead of becoming better, has declined. In Porto Rico the price has dropped 25 to 50c. on codfish. Cuba is not much better.

* * *

A considerable quantity of fresh fish is coming in from the banks and the shore fisheries, but the price is low, except for table fish. Halibut last week was retailing at 15c. per lb., and a few salmon at 75c. per lb. Extremely good reports are coming in from the fishing stations on the South Shore and on the Bay of Fundy. At Yarmouth last year a steam trawler was fitted out, and a second one this season. The local papers report both of these steamers—the Harbinger and the Messenger—bring in large fares. A Digby schooner was reported a short time ago as bringing in a $1,750 fare for two days' fishing. The lobster fishing—principally for canning—will commence on the north shore of Nova Scotia and on Prince Edward Island on April 20. The grounds there have been gradually decreasing in catch for some years, although an expensive hatchery has been maintained at Pictou. R.C.H.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., April 5, 1902.

THERE has been an active business during the past week. The winter-port business is drawing to a close. This has been the most active season we have ever known. The regular winter-port business has been larger than ever. The great number of steamers which have loaded hay for South Africa has greatly added to the number of boats arriving here, and now, at least once a month, one of these steamers takes a large amount of general cargo, including manufactured goods of all kinds, and as these boats had in nearly every case to be fitted up here, they left a large amount of money. Then, we have had the regular West Indian steamer and lately the direct Jamaica service. In markets there is little change. Cream of tartar is rather firmer.

OILS.—In burning oils there is a steady business at continued low prices. Lubricating oils are unchanged in price. Dealers are very busy shipping out orders which were booked ahead. Paint oils are very active, particularly with the retail trade. The prices this spring are high. In cod oil the stock is very light, and prices are firmly held. Seal oil is high, but the reports from Newfoundland in regard to the catch of seals is much better than earlier advices.

SALT.—Arrivals of coarse salt from Liverpool have been quite heavy, as dealers have been getting supplies forward previous to the stopping of the regular winter-port boats. Receipts will, after this be more irregular. Prices are firmly held. The high figures have been largely the result of the high freights charged by the steamers. In fine salt, the Canadian supplies the market and with the opening of the dairy season there is an increased demand. Our quotations are as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 doz.; English bottled salt, $1.25 to $1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is an improved business. In vegetables, tomatoes are the only firm line, and it is difficult to get full prices even for them. In fruits, strawberries are somewhat scarce. Prices are firmly held. There are few blueberries. In peaches the market is quite well supplied with three's, but two's are a light supply. Prices show little change. Gallon apples have not been as high as in the west. There is not a large stock here. Salmon are unchanged. The different qualities prevent a steady market. Meats have a free sale, but it is difficult to get full figures, though the market is firm. Lobsters are a slow sale. Domestic sardines are firm. The season for packing is now here. In kippered herring and haddies stocks are fair.

GREEN FRUITS.—Oranges have been cheap this week owing to damaged stock by salt water of Valencia fruit offered. Sound stock is rather firmer. In Jamaicas, box stock is chiefly sold, and though the season is getting late, the quality is fine. In Californian fruit, owing to price, few are imported. Lemons have a fair sale, but the price is rather higher. In bananas, large supplies have been received and prices have been low, though, for strictly choice stock full figures are asked. New cranberries are sold. The season for apples is about done. Best stock is high. Very few strawberries are brought here.

DRIED FRUITS.—Prunes are very low. They have less sale than one would expect, particularly as evaporated apples are high and scarce and some offered are not really choice. Raisins find a fair sale. Some Malaga loose muscatels have been received. They cost less than the Californian fruit. Seeded have some demand, but seedless are not sold here. Currants to import are rather lower, but there is only a limited sale. The demand is principally for cleaned in cartons. Peels are scarce, particularly citron, and full figures are asked. Dates are high. In dried apples there is a limited sale at full figures. Egyptian onions are now freely received, and lower prices rule.

DAIRY PRODUCE.—Eggs are quite low and there is but a fair sale. Rather lower prices are looked for. Butter is dull. There is a large stock held. For medium and poor stock only low prices can be obtained. Very little new is yet received. In cheese, few are here. Small are scarce and the market is higher.

SUGAR.—The slight advance of last week continues, but prices are still very low. It is thought that the market is rather firmer. The low price results in large sales of granulated. There is general satisfaction with the method of selling on equalized rate basis.

MOLASSES.—There has been some very nice Barbados received. The demand is, however, for Porto Rico. The price is kept at a low figure, and retailers have the advantage, as they maintain prices better in this line than some others.

FISH.—Prices of fresh fish are now rather lower. The market has been well supplied with cod and haddock. Gaspereaux have been very scarce, but are expected to quickly drop off in price. Halibut are quite firm. Pickled herring are also quite firm. Dry cod and pollock are rather easier. There are fair supplies. Smoked herring are very low. Kippered are easy. Haddies are low, and there is just a fair business reported. Quotations are as follows: Haddies, 5 to 5½c.; smoked herring, 6 to 7c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.90 to $2.00 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, 75c. per box; Shelburne $2.50 per ½ bbl.; dry cod, $3.75 to $3.90.

FLOUR, FEED AND MEAL.—In flour, prices are rather easier and a fair business is being done. Oatmeal is quoted rather lower and the demand is light. Cornmeal is slightly lower, and there is but a fair demand. Feed keeps high and scarce. Beans are rather lower, but there is a fair sale. Barley is easier, but peas are high, with good quality hard to get. Seeds are beginning to be sold. Timothy is very high this season, and the tendency is upward. Clover is more reasonable. We quote: Manitoba flour, $4.50 to $4.60; best Ontario, $4 to $4.10; medium, $3.60 to $3.80; oatmeal, $5.00 to $5.10; cornmeal, $3.00 to $3.10; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.40 to $1.50; prime, $1.30 to $1.40; yellow eye beans, $2.80 to $3; split peas, $4.85 to $5; barley, $4.60 to $4.65; hay, $12 to $14.

PROVISIONS.—In barreled pork there is a rather slow business. While the market is firm there is not an advance equal to the west. Beef is dull. This is a very firm line and a further advance is expected. In fresh pork there are rather better receipts, but the price keeps quite high. The market is supplied with domestic pork. Fresh beef is high. There are large quantities of Ontario beef used here. In smoked meats rather lower prices have been quoted. Lard is held firm, both compound and pure. The sale is rather dull. We quote: American clear pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $13.50 to $14; mess pork, American, $21.50; plate beef, American, $14.50 to $15; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12½c.; pure lard, pails, 12¾c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard, compound, Fairbank's, tubs, 10¾c.; pails, 10½c.

ST JOHN NOTES.

Kane & McGrath are large importers of Ontario beef.

Mr. Potter, representing The N. K. Fairbank Co., was in the city this week.

A. L. Goodwin received a large shipment of bananas this week. There were some 1,100 bunches.

Mr. S. S. de Forest, for many years connected with the wholesale house of Hall & Fairweather, retires from the company on May 1. William C. Crass is now managing director. Mr. S. S. Hall, the founder of the original firm, is president of the company.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

The Grocer who knows, sells

JERSEY CREAM BAKING POWDER

JERSEY CREAM YEAST CAKES

LUMSDEN BROS.,
TORONTO AND HAMILTON.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The Delicious Flavor

of Kent Sweet Corn is the result of careful and intelligent handling of the Raw product.

Every care is taken to get the corn in perfect condition for canning and then to handle it quickly, thus retaining as nearly as possible the delicious flavor of Green Corn.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

TRADE IN COUNTRIES OTHER THAN OUR OWN

VALENCIA RAISINS IN GREAT BRITAIN.

THE demand for Valencias continues on a very satisfactory scale, and the market displays considerable firmness. Parcels which show any size and quality are rapidly disappearing, and even small, poor fruit, such as continues to arrive in moderate shipments, finds buyers at 28s.—Produce Markets' Review, March 29.

CURRANTS IN GREAT BRITAIN.

The market for currants continues fairly active, but prices so far do not show the improvement which the statistical position would seem to warrant. At the same time the outlook is probably more promising than at any time since Christmas, as the cloud over the market, caused by the failure of a Greek firm of shippers, is now removed. The consequence has been that the Provincial currants, which have caused the late depression, and generally endangered the level of prices, have now passed into the hands of strong holders who recognize the position of the market, and seem inclined to take advantage of it. There is a good general demand, and any accession of firmness on the part of the merchants can hardly fail to operate against any further decline. Demands from the continent and colonies also show an inprovement.—Produce Markets' Review, March 29.

CANNED SALMON IN LONDON.

There is practically no change to report in the salmon market, the business continuing of a very disappointing character. Up to the present arrivals have been light, and it is now very evident that buyers generally intend to wait until the larger shipments arrive, in the hope of some pressure to sell. At the same time, it must not be overlooked that this article in all grades can be bought and sold at very attractive prices, and it is questionable whether it is not unwise on the part of buyers to wait in the anticipation of lower quotations, which appear very doubtful, rather than sell all they can on the present basis, as business lost is very difficult to make up afterwards.—Produce Markets' Review, March 29.

PRUNE COMBINE AFFAIRS.

Private mail advices from San Jose, Cal., dealing with the matter of the prune combine state: "No one here doubts that the association is a thing of the past and growers are going ahead with their plans for the coming season as though the organization never existed. It would be very hard to convince a majority of the growers that the organization has benefitted them in the slightest; indeed, many maintain that but for the association and its hold-over of prunes the results this season would have been more favorable. In a long, open letter just issued, Mayor W. A. Coulter advocates the immediate winding-up of the affairs of the combine. He estimates that it is costing the growers over $2,200 per month to pay salaries and miscellaneous expenses. He declares that the only safe plan for those who hold certificates of membership is to dissolve the organization and to let those who want a co-operative association incorporate on a new basis."

THE COLOMBO TEA AUCTION.

Dodwell & Co., Limited, under date of Colombo, March 5, write "The Canadian Grocer" as follows: "Yesterday's auction of 860,000 lb. showed a very firm market for all teas except common broken pekoes, for which there was but a moderate demand. Medium kinds met with better competition and prices have slightly advanced. All tippy teas fetched good prices. Quality, no material change."

CANNED CORN EASIER IN THE STATES.

A somewhat easier feeling is reported in some quarters on spot State corn. Business is reported at 65c. for standards. In futures a prominent holder says: "The buying interest is light and late advices from packing quarters up the State indicate that there is a decided disposition on the part of some packers to sell. Offerings are available at 60c. f.o.b. factory and 62½c. delivered here. According to advices received the outlook is favorable for a large acreage in this State, Maine, and in the West. Packers in the West, it is said, have sold rather freely in the territory supplied by them."—New York Journal of Commerce.

ABOUT THE SIZE OF IT.

(From The Weekly Sun.)

"Is it true you didn't turn up at the Governor's ball?" was asked an Eastern M.P.

"That's so, I am sorry to say."

"Not unwell?"

M.P.: "Oh, no; but I have had to give up that sort of thing here."

"Sounds like doctor's orders."

M.P.: "It's business orders. Between letters, committees, the House, and the Departments, I've all I can do."

"Do you mean to say you can't even spare a couple of hours in dining out occasionally?"

M.P.: "That's what I mean, and it's explainable. Those dinners start between seven and eight, and it's well on towards 10 before one gets away. The whole of that evening, then, is gone. Next morning the chances are I am slack, and that feeling lasts pretty well through the day, and puts me behind in my work."

"How do those manage who are out at something every second or third night?"

M.P.: "I can't tell you. I've a strong suspicion they manage by skipping half their work and skimming the other. I'll give you an instance. An Ontario member, one of those who are too sociable to refuse an invitation, ran up against one of his constituents here. The pair made off for a quiet corner, and after a chat over home news, the member proposed a move for lunch. The constituent was willing, but thought, since he was to be off on an early train, they had better settle the affair he had been writing to the member about.

"'That's the first I've heard about it,' remarked the M.P.

"'How can that be?' asked the astonished constituent; 'I wrote you four letters in regard to the matter.'

"'Well, my dear fellow, I never got them,' was all the jovial member could say.

"Later on he found the four letters unopened and forgotten among a pile of papers."

"But, supposing you were, what doubtless you will be, a Cabinet Minister, wouldn't you conform to the custom of giving dinners?"

M.P.: "I'm too old a bird to say what I would do. All I know is that to get through the work of an ordinary member, which is little enough compared with the calls on a Minister's time, keeps me on the stretch so that I think myself lucky to get half-an-hour's stroll during the day."

"I'd infer from what you say a member's duties at Ottawa are so exacting as not to justify a night off now and again."

M.P.: "That's rather an extreme way of putting it. My point is: A representative has his hands full to get through what he should; he requires to be in the best of trim; and, for that reason, should eschew heavy evening meals and late hours."

"Do you go, then, so far as to say the entertaining done by the Governor, Ministers, Speakers, and others takes out of the members too much of the energy that ought to go into Parliamentary business?"

M.P.: "That's about the size of it."

EBEN JAMES APPEALS.

Upon the ground that the evidence does not disclose any offence against the Fruit Marks' Act, Eben James, Toronto, is appealing against his conviction by the Toronto police magistrate for having in his possession and unlawfully selling and offering for sale 18 packages of apples falsely faced, so that what appeared on the outside was not a true representation of their contents.

On April 7 D. J. Montgomery, for Mr. James, moved for a rule nisi before the Divisional Court, Toronto, and this was granted.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

FOR SALE.

FOR SALE—"MOVEABLE OFFICE"; 5 LARGE tin tea caddies; large refrigerator, inside measurement 4 x 4 x 2. Apply to DOYLE & SON, Woodstock, Ont. (15)

A CLEAN GROCERY AND CROCKERY BUSINESS in Nanaimo; established five years; stock and fixtures about $7,000; daily cash sales $100. Residence for sale at $3,000 also. Miners' pay roll about $200,000 monthly. A rare opportunity to step into a well-established business. Good reasons for selling. Apply A. L., Box 316, Nanaimo, B.C. (15 17)

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised and have letters daily from consumers

34 Yonge Street, Toronto.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

John MacKay, Bowmanville, ... Ont.

Manufacturer of **Established 1854.**

POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED

Send for Prices or Samples. Prompt Business. **IN CAR LOTS.**

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

Austrian Sugar

QUOTATIONS —ON— APPLICATION.

Arriving by first direct boat.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

A LITTLE ADVERTISEMENT ....

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

LADIES' USE ONLY
GILT EDGE
WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS AND PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
IS THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

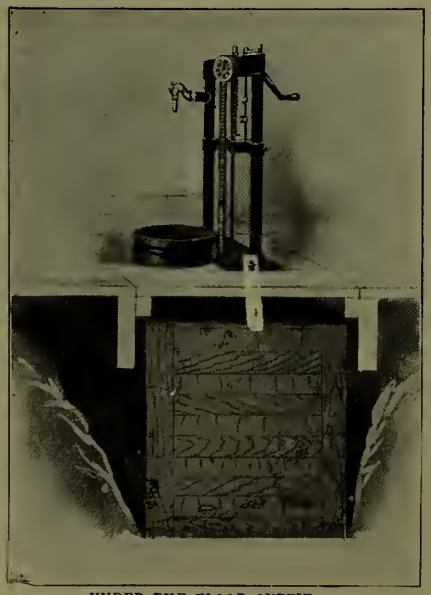
"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

For Sale by all Wholesale Grocers.

Why Not Investigate



UNDER THE FLOOR OUTFIT.

THE **BOWSER**

"New Century"

3 MEASURE SELF MEASURING

Oil Tank?

THERE ARE

100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

Because it will save you money.
Because it measures accurate Gallons, Half-Gallons and Quarts.
Because it gives the customer what he buys and no more.
Because it will prevent all waste and slop.
Because it will soon pay its cost and become a profit-earner.
Because the Bowser is the only All Metal oil pump built.
Because it has the Anti-Drip nozzle.
Because it has the Dial Discharge Register.
Because it has the Double Float Indicator.
Because it has the Double Plungers.
Because it has Full Brass Cone Valves.
Because the tank is of Galvanized Steel.
Because it is the best oil outfit ever built.
Because it is sold under an absolute three years' guarantee.
Because its price is commensurate with its value.
Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

CHANGE

FOR

ROWAT'S

IT'S IMPORTANT

SHOULD ASK THEIR JOBBER

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter' Avisawella, Ceylon.

THE C. G. YOUNG CO.

RUBBER STAMPS

AND SUPPLIES

No. 1 Adelaide Street East - Toronto

Try the "**Imperial**" Brand

—OF—

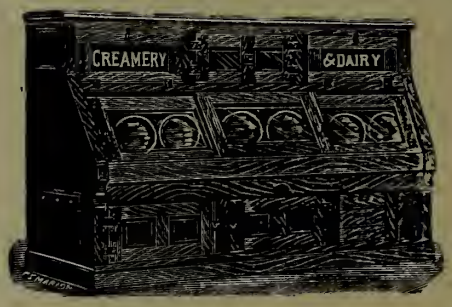
Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The **IMPERIAL CANNING CO.**

KINGSVILLE, ONT.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Easter Fruits

FOR HOLIDAY TRADE

Strawberries, Pineapples, Tomatoes, Bananas, Oranges, Lemons.

We hope to have your orders, which will have our best attention.

Eggs wanted — Big demand for Easter.

WHITE & CO., TORONTO.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

PRICES

PICKLES

ENTERPRISING GROCERS

AT ONCE ABOUT THE CHANGE

Boeckh!
Bryan!
Cane!

RETURNED
MAY 5 1902

Each of these names has been before the public for fully half a century and is synonymous with good quality.

BRUSHES, BROOMS and WOODENWARE

branded with these names assure satisfaction to the purchaser and the widest margin of profit possible to the dealer.

If you have not received our 1902 Catalogue, write us.

A post card will bring it to you and it will please you.

Operating:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

UNITED FACTORIES, LIMITED
HEAD OFFICE: TORONTO, CAN.

ARE YOU OPEN TO CONVICTION

Or are you bound to one house? If you are free to buy to the best advantage, consider my values--**none could be better.** They give you a good margin of profits. They are selected for their high qualities and are always the same. They give you the satisfaction that comes from the knowledge that you please your customers and increase your business in a steady manner at the same time.

ASK FOR MY SAMPLES—IT IS ALWAYS A PLEASURE TO SUBMIT THEM.

"Condor" Japan Tea, remarkable for its high liquoring qualities, as well as for the fine appearance of its leaf, No. I., **37½c.**, No. II., **35c.**, No V., **24c.**, No. XXXX., **22½c.**, No. XXX., **19c.**, LX., lead packets, a beautiful May picking, **27½c.**, retails **40c.**, L., a good, strong, bright liquoring tea, **19c.**, retails **25c.** Orders for all lines of **"Condor"** are increasing every year. **That is a Great Sign of Quality.**

"Nectar." The perfection of black teas, in lead packets—delicious, fragrant—**20c., 25c., 36c.** and **45c.**

"Old Crow." Scientific blend of black teas, put up in useful bronzed tins—rich, flavory liquor, No. 5, **17½c.**, No. 4, **20c.**, No. 3, **25c.**, No. 2, **30c.**, and No. 1, **35c.**

"Condor" Mustard. The only pure. The best in the world. It has flavor and strength.
12-lb. boxes, ¼-lb. tins, **35c.** per lb., ½-lb. tins, **33c.**, 1-lb. tins, **32½c.**
4-lb. stone jars, **$1.20.** 1-lb. stone jars, **35c.**

"Old Crow" Mustard. A very high-grade mixture—containing nothing injurious to the health.
12-lb. boxes, ¼-lb. tins, **25c.**, ½-lb. tins, **23c.**, 1-lb. tins, **22½c.**
4-lb. stone jars, **70c.** 1-lb. stone jars, **25c.**

"Condor" Vinegar. Distilled—pure, bright as crystal—strong and wholesome, per gal., **25c.**

"Old Crow" Vinegar. Distilled—pure, clear as water from a spring—can be used by the most delicate stomachs, per gal., **20c.**

SPECIAL

62 Half-Chests, 60 lbs. each, fine, large Japan Fannings (winnowings), strong, bright liquor, **10c.** This class of Fannings is getting scarcer every day—don't delay if you want any.

30 Bags, Black Penang Pepper, first quality, **14½c.** per lb.

25 Matts, 8 5-lb. boxes each. A choice, golden-tipped, orange Pekoe Ceylon, **35c.** per lb.

100 Matts, 8 5-lb. boxes each. A fine, clean, sun-dried Japan Tea—very good liquor, **18½c.**

Madam Huot's Coffee, the gem of all Coffee, put up in tins, pure, rich, creamy, 1-lb., **31c.**
2-lb., **30c.** per lb.

In spite of the great demand for China Green Teas I have still a good assortment of all kinds—even Ceylon Green.

Large stock of Coffees—green—roasted—ground as you like it—but all the very best values.

Specialty of high-grade goods—Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul St. MONTREAL

CURRENT MARKET QUOTATIONS

April 10, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17	$0 18	$ 16	$0 18	$.....	$0 18
" " pound blocks	17	18	17	19	19	20
" tubs, best	16	17	14	16	16	18
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	21	22	.....	21	22	23
" prints	.. ..	23	22	24	23	24
Cheese, new, per lb	11	11½	11	11½	11	12
Eggs, new laid, per doz	12	12½	.....	12½	13	14
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 80	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	8 50	8 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.....
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	18	18
" " ½'s	.....	18	18½	28	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	80	33	38	38	86
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	18
Orange, "	.....	11½	11	13	12	18
Citron, "	.....	18½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	4 00	4 50	4 00	4 50
" Mexicans, per box	.....	.....	2 75	3 25	.....	
" Valencias, per case	4 00	5 00	5 00	5 50	4 00	4 50
" Jamaica, per "	.....	2 75	2 75	3 00	5 00	5 50
Grape Fruit, per box	4 25	6 00	3 50	5 50	.....	
Pineapples, case	.....	.....	.....	4 50	.....	.....
Cucumbers, Southern, per doz	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	.....	.....	.....	.....
" California	...	.....	3 25	3 75	.....	.....
" Messina, per box	2 50	3 00	2 25	2 75	3 00	3 50
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	1 50	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	4 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	
Cranberries, Cape Cod, per bbl.	9 50	10 50	9 00	10 00	11 00	11 50
Tomatoes, per case	.....	.....	.....	4 50	.....	.....
Sweet Potatoes, per bbl.	.....	6 00	4 50	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	3 98	.....	.....
Granulated, Acadia	.....	3 80	.....	3 93	.....	3 95
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 90
" in 50-lb. boxes	.....	4 40	.....	4 58	.....	5 00
Extra Ground Icing, bbls.	.....	4 30	.....	4 75	.....	.....
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 80	.....	4 88	.....	.....
Cream	.....	3 85	.....	3 93	.....	.....
Extra bright coffee	.....	3 70	.....	3 83	.....	.....
Bright coffee	.....	3 70	.....	3 73	.....	.....
Bright yellow	.....	3 55	.....	3 63	.....	3 65
No. 3 yellow	.....	3 45	.....	3 53	.....	.....
No. 2 yellow	.....	3 35	.....	3 43	.....	.....
No 1 yellow	.....	3 15	.....	3 23	.....	3 45

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 85	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	8 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	67	63	69
Benzine, in bbls., per gal	.....	.....	.....	16½	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	80	82	.....	.....
Bright	.....	2⅜	35	37	.....	...
Corn Syrup, barrel, per lb.	....	3½	.....	3⅜	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	...	5	50	.....	.....
Barbadoes	.. ..	24½	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp. corn beef, 1-lb. cans	1 45	$1 60	$1 60	$1 65	$1 60	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	8 00	8 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ¼'s	1 85	1 70	1 65	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	6	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6½	7	.....	.....
Amalias	.....	8½	7	7	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	6½	6½	6¾	5½	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	.....	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 80	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	.....
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	11½	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	22 00	22 50	.....	21 00	20 50	21 50
" short cut	22 50	23 00	21 50	22 00	22 00	23 00
Plate beef	12 50	13 50	...	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¼	12½
Tubs	.....	11¼	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12½	13

INQUIRIES ABOUT CANADIAN GOODS.

INQUIRIES regarding Canadian goods received by the Canadian section of the Imperial Institute, London, England :

1. A Liverpool firm desires the names of Canadian producers of black ash and basswood boards, also of birch chair seats.

2. An inquiry has been received for the names of Canadian manufacturers of excelsior.

3. A London house wishes to hear from Canadian lumber manufacturers who can contract for regular supplies of basswood boards cut to lengths and glued together.

4. A North Country firm of manufacturing confectioners desires information as to the particular kinds of confectionery in demand in Canada and also the names of the leading importers of these goods.

5. A house in Hamburg, Germany, wishes to be supplied with the names of Canadian exporters of pigs' heads in pickle and feet in salt ; also various kinds of bacon.

6. A manufacturer of vulcanite pens, nibs and other stationery lines is prepared to appoint capable Canadian resident agent.

7. A firm claiming a large connection in all parts of the United Kingdom with the trade wishes to secure a first-class Canadian agency in white mouldings for pictures, hardwood mouldings, mouldings for mantels, etc.

8. A manufacturer of all sorts of deed and cash boxes, etc., seeks Canadian resident agent to introduce their goods.

[Names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER. When inquiring, kindly give date of issue and number of paragraph.]

A MEETING OF FRUITERERS.

The Fruiterers' Section of the Toronto Branch of The Retail Merchants' Association held their regular monthly meeting in their rooms, 153 Bay street, on Monday night, April 7.

This section is one of the latest to enter into amalgamation with the The Retail Merchants' Association. Previous to the first of the present year they existed as an independent organization. Their officers are as follows :

Chairman—P. N. Judah, 272 Queen street west.
1st Vice-Chairman — H. S. Hope, 292 Queen street west.
2nd Vice-Chairman — T. H. Scott, 430 Yonge street.
Treasurer—P. Massie, 464 Queen street west.
Secretary—W. Armstrong, 784 Yonge street.

RESOLUTIONS ENDORSED.

At the regular quarterly meeting of the Kentville N. S. Board of Trade the secretary was instructed to write the Maritime Board to the effect that the resolutions adopted by that board re preferential trade, tourist travel and the development of trade between Canada and South Africa, had been adopted and incorporated in the minutes of the board.

WORLD'S VISIBLE SUPPLY OF COFFEE.

Visible supply of the world on April 1, 1902, as compiled from figures received from exchange correspondents :

Stocks—	Bags.
Engtand—London 813,276	
Liverpool 7,633	
Southbampton ..... 10,013—	330,922
Hamburg	1,032,000
Artwerp	328,500
Havre	2 957,000
Bordeaux	55,400
Marseilles	87,100
Trieste	298,560
Netherlands	994,000
Total Europe (all kinds)	6,033,482
Rio	673,000
Santos	955,000
Bahia	48,000
United States (Brazil) 2,102,776	
United States, other kinds ..... 329,645—	2,432 421
	10,191,903
Afloat—	
Afloat for United States from Brazil	818,000
Afloat for United States from Europe	Nil
Afloat for United States from Java and East	31,000
Afloat for Europe from Java and East	38,000
Afloat for Europe from Brazil	562,000
Afloat for Europe from United States	25,000
* Embarques—	
Rio	29,000
Santos	53,000
Total	11,247,903
Against March 1	11,179,643
Against April 1, 1901	7,412,277

* Representing coffee deducted from stocks for shipment and not yet cleared.

The Valley City Flour Mills, Dundas, Ont., were closed down for a week to allow the machinery to be repaired.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	28	25	30
Otd Government Java	.....	27	22	30	25	30
Rto	.....	10	7½	9¼	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	13	18	12	18
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shetled atmonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	8 75	8 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenobte watnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnnts	.....	9	...	8	8½	9
Stctly fitberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	18	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	28	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	80	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	18	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	18	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3	6 00	6 15	.....	5 25	....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Canadian water white	14½	15½	.....	16	16	16½
Sarnia water white	16	17	.....	16	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	28	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medinm	22	24	25	28	.....	.....
Medium	19	20	21	28	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4¾	5½	5	6
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic. per lb., bulk	5	6	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	...	....
Sago	3¼	4	¾	4	4¼	5
Tapioca	3⅞	4	½	4	4½	5

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

FOR **English Malt Vinegars.**

Ontario Agents—

John W. Bickle & Greening,

HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

4 lbs. 25c.

SILVER DUST SOAP POWDER.

See how much of any other you can give your customers for 25c.

SILVER DUST MFG. CO., - HAMILTON.

Cranston's Trade Due Bills.

Cardboard Trade Checks.

Cheaper than any other kind.

Will last for years.

These checks are printed on extra heavy tough cardboard, and are about the size of a silver dollar.—Made in six sizes:

1c, 5c, 10c, 25c, 50c. and $1.00.

Each denomination printed on a different color of cardboard. We print these checks and deliver them to any part of Canada or the United States, prepaid, blank backs for writing in your name.

Unprinted Back, 60 cents per 100.

20 per cent. discount in lots of 500 or over. Cash with Order. Send for Samples.

J. K. CRANSTON, - - - GALT

The **"Toledo"** is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the **"Toledo."** A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,

Canadian Agents, HAMILTON, ONT.

"Burmese Bond" is a Superior Paper.

Where it is important that the office records should be carefully preserved, one can never do better than select "Burmese Bond" for stationery and "Burmese Linen Ledger" for your books. It is a very durable paper, with a fine writing surface, and possessed of exceptional erasable qualities.

CANADA PAPER CO., Limited

TORONTO, and MONTREAL, Que.

I-WANT-2

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.

Full particulars from

J. S. BENNETT,
Patentee and Mnfr.,
15 Marion St., Toronto.

GIBSON ARNOLDI & CO.

BARRISTERS, SOLICITORS, NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

"SUPERIOR BREAKFAST CREAM"

is a Canadian-grown, natural food product — the richest and most nourishing of all Breakfast Foods, for the development of bone, brain and muscle in youth, and the retaining of strength and vigor in old age.

But you know all this if you have been selling it. If not, you are the one we are looking for.

ORDER THROUGH YOUR WHOLESALER.

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

THE PROVISION TRADE.

The Markets—Advance In Dressed Beef—Miscellaneous Notes.

ADVANCE IN DRESSED BEEF.

A DESPATCH from Chicago under date of April 2, says: "An advance of a half cent. per lb. on dressed beef went into effect at the stock yards to day, when all the packers responded to the repeated advances that have taken place in the last week in cattle on the hoof. To-day's top price for cattle, $7.50 per 100 lb., is the highest April price since 1882. Hogs sold at record price for the year, $7.05."

AN INSOLVENT BUTCHER.

F. C. Duffy is a butcher who conducted his business at the St. Lawrence market, Toronto. He got behind in his accounts, his goods were seized by the city for rent, and he was forced to assign to J. A. Howell. This was on April 2. A meeting of his creditors was held on April 8 at the office of Montgomery, Fleury & Montgomery, barristers, Toronto, when a statement showing a bad state of affairs was issued. His liabilities are about $1,800, and his assets, consisting of a horse and cart and about $30 in book debts, amount to only $70. The assignee was instructed to realize what he could out of the estate.

AN ENTERPRISING FIRM.

Rutherford, Marshall & Co., wholesale produce and commission merchants, 68 Front street east, established themselves in Toronto in 1892. The growth of the firm has been rapid, and their trade extends from Halifax to Vancouver. Last year, an export branch was opened in Montreal under the name of The Jones, Marshall, Rutherford Co., Limited, 27 William street, with Mr. Arthur Jones, formerly of The Imperial Produce Co., Toronto, as managing director.

This spring they have opened an egg emporium in Belleville, Ont., having leased a cold-storage premises and have had the same fitted up for their special use, where they purpose putting down about 250,000 dozen eggs. This branch is under the Montreal supervision, and is managed by Mr. J. W. Curts, formerly of Port Perry, and, judging from their shipments last season, a bright future is predicted for this firm.

The capacity of the Toronto branch has also been increased, concrete vats having been put in. They have now one of the most complete egg-pickling cellars in Toronto.

THE PROVISION MARKETS.

TORONTO.

There is a limited number of hogs being received by the butchers for their local trade. The pork-packing business for this season is over. Dressed hogs have advanced 25c. per 100 lb. Beef continues high and firm. Veal is in good demand and the market for lamb is strong. We quote: Dressed hogs, $7.75 to $8.00; beef carcasses, $7.50 to $8.00 per 100 lb.; hind quarters, $8.00 to $9.50 per 100 lb.; front quarters, $5.50 to $6.00 per 100 lb. Veal, 8 to 10c. per lb.; lambs, 9½ to 10c. Live hogs: Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4.00 to $4.50.

There is a good outlook for a big season's trade in provisions, and quite an active demand is already experienced for barrel pork. Lard continues firm, and the demand for it is steady. We quote as follows: Long clear bacon, 10 to 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The provision market, generally, has been quiet, lard and smoked meats being the only lines that moved well. In lard, both pure and compound makes have been in good demand, although some scarcity is noted in the latter, in the "Anchor" brand. The demand for pork is not great. Canadian short cut mess pork is quiet, as is usual at this season of the year. Dressed meats are steady, under a moderate demand. Dressed hogs are quiet but steady. We quote as follows: Heavy Canadian short cut mess pork, $22.00 to $22.50; Chicago clear pork, $25.00 for heavy and $23.00 to $23.50 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over, Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—The supply for the past week has been rather under the demand, and prices are firm. Best city dressed, 8 to 8½c.; country dressed (practically none offering), 7½ to 7¾c.

VEAL—Supply entirely confined to immediate vicinity of Winnipeg. Very little good veal in the city at the moment. Prices are firm at 8½ to 9c.

DRESSED HOGS — Very few have been received this week, and the trade for the season is about over. Prices are without change, being 7½ to 8c.

POULTRY—Demand is active but supply of fresh-killed limited indeed. The only fresh-killed poultry on the market are chickens. Prices are very firm at 11 to 12½c. For frozen turkeys and geese the demand is limited.

CURED MEATS—Dealers report a slow and unsatisfactory week, due largely to the slowness of country trade. Prices are unchanged. We quote as follows: Hams, 13¼c.; shoulders, 10¼c.; picnic hams, 8¾c.; breakfast bellies, 14c.; backs, 13½c.; spiced rolls, 11c.; dry salt long clear, 11½c.; shoulders, 9½c.; smoked long clear, 12c.; backs, 12c.

LARD—The market for lard has been, in sympathy with cured meats, dull all week. No change of price is reported. We quote: Tierces, 12½c.; 50 lb. pails, $5.85; 20-lb. pails, $2.40; American ditto, $2.50; 10 lb. tins in cases, $7.35; 5 and 3 lb. tins, $7.50.

PROVISION NOTES.

Cote and Fils, butchers, Montreal, have registered.

Wm. Heffron, butcher, Teeswater, Ont. has sold out to Goetz Bros.

John S. Bowser, provision merchant, Halifax, N.S., is out of business.

Brown Bros. butchers and provision merchants, Montreal, have registered.

The assets of A. S. and W. H. Masterman, pork packers, Montreal, are advertised for sale by tender.

Established 1873.

CONSIGN YOUR

EGGS, BUTTER

—and—

General Produce

—to—

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Goods bought F.O.B. if preferred.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

HON. W. S. FIELDING

says:

"Let each citizen do something to show his loyalty to the factories of his country, and purchase Canadian Goods." This means,

When you buy Pickles and Cheese

Buy **Canada's Best**

MAY 13 1902

REGISTERED Bow Park BRANDS

"Made in Canada."

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.

FOR EASTER

there are no finer

HAMS

than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Limited
Hamilton, Canada.

ASK FOR OUR FAMOUS HAMS. * * *

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

THE HOG SITUATION.

It rather looks as though the excess of the larger hog crop than last season had been marketed, and that the hog supplies on the whole would not be a distributing factor to views over prices for a while at least. Moreover, the farmers are about beginning their spring work, and if hogs are back in the country in freer volume than apprehended, they are not likely to be for a little while marketed liberally. From statistical positions of the products, the possibilities over near future hog supplies and the outside speculative sentiment over corn and hog products, it would appear as if the leaders could have it all their own way for a time at least. But there is a feeling that the temper is most too uniform, that the interest is too much one way, that with the outside investors all on the "long" side, and the packers as well bullish, that the effort will be made more to sell at the prices and that ultimately there may be some sharp reactions. There do not appear prominent "shorts" anywhere, and the late upward movement has not had the significance of the January deal. The late temper has had really positive features, in the exhibition of good consumption at the prices, the shortened supplies of corn and merits otherwise generally more favorable than in the fall months. It is not believed, however, by the traders that however justified the prices may be from statistical positions that there is likely to be other than feverish conditions, aud reactions from them. With a specula tive market more largely there are naturally spasmodic declines in taking profits, and it is probable that fluctuations will be frequent both for corn and the hog products. Nevertheless, there seems to be a feeling among cash buyers of more security over values, and it extends to taking associated products rather liberally. The pure lard, while bought freely, has not interfered with a large general display of buying interest over the compounds, which latter have been advanced latterly ¼c., and are now quoted 8c. for carlots.—National Provisioner.

CURING BACK PORK.

I shall fell favored if you will send me a recipe for curing back pork.

For from 35 to 40 pieces use 10 lb. rock salt, coarse, and 8 ounces saltpetre. Fill your bbls. with 90 degrees proof pickle, which will cure clear pork or back pork, and can be handled and sold as family pork or back pork. Cut the pieces square and uniform. A short rib about 35 to 40 average makes back and belly. The bellies go for sweet pickled bellies, and the back into backs or family pork. Shoulders should be cut off with two shoulders left on the square.—Butchers' Advocate.

COWAN'S

FINE SWEET COATINGS

Beaver, Ebony, Maple Leaf, Empress, etc.

UNSWEETENED Gem, Superior, Ruby, Amber, Hero, Golden and Extra Golden.

COWAN'S fine Cocoa for Soda Fountains, in 5-lb. tins. The best and purest.

THE COWAN CO., Limited, TORONTO

"TOMAHAWK" BRAND

Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your customers.

The Farmers' Co-Operative Packing Co. of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

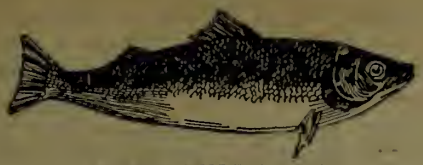
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

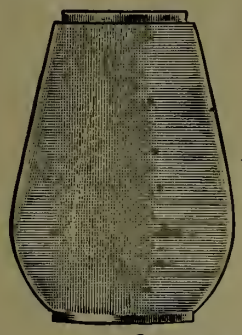
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

CHOICE QUALITY

SAIR DATES

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Remember there is no taste or smell to FAIRBANK'S

BOAR'S HEAD

Brand of REFINED LARD COMPOUND in cooking.

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

Some people have been using lard so long, the odor of which has penetrated everything they have cooked, until they would not recognize the true food flavour. Their taste is distorted. Lard does not taste strong to some people because they have become addicted to it. Anything fried in lard the lard flavour predominates. Potatoes, steak, fish and chicken all have a similar lard taste. Try FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND and you will find that steak tastes like steak, chicken like chicken, each retaining its characteristic flavour not contaminated with any foreign grease taste. Tell your customers to surprise their stomachs and learn what good frying is by using FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

VISIBLE STOCKS OF LARD.

The N. K. Fairbank Co., Chicago, advise THE CANADIAN GROCER as follows: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat on the April 1, to which we add estimates of former years, and stocks in cities named:

	1902. April 1.	1902. March 1.	1901. April 1.	1900. April 1.	1899. April 1.	1898. April 1.
Liverpool and Manchester	12,000	5,500	6,000	27,000	46,000	49,000
Other British ports	4,000	3,500	5,000	7,000	8,000	12,000
Hamburg	14,500	13,000	12,500	9,000	12,000	15,000
Bremen	1,500	1,000	1,000	2,000	3,000	2,000
Berlin	1,500	2,500	1,500	2,000	4,000	5,000
Baltic ports	8,000	8,500	9,500	4,000	8,500	5,000
Amsterdam, Rotterdam, Mannheim	2,500	2,500	1,000	2,000	3,500	1,000
Antwerp	1,500	2,500	1,500	4,000	7,000	10,000
French ports	2,500	1,800	5,000	4,000	8,000	8,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	49,000	41,800	44,000	62,000	101,000	108,000
Afloat for Europe	78,000	75,000	70,000	60,000	75,000	70,000
Total in Europe and afloat	127,000	116,000	114,000	122,000	176,000	178,000
Chicago prime steam	55 574	58,361	29,399	105,249	143,255	135,618
Chicago other kinds	11,388	13,567	6,236	10,172	8,395	7,664
East St. Louis	1,367	1,545	2,501	10,300	16,000	255
Kansas City	7,954	12,241	6,713	5,576	21,358	13,446
Omaha	6,357	6,302	1,836	3,384	4,819	2,648
New York	6,095	7,904	9,027	11,234	19,177	16 888
Milwaukee	2,210	2,300	1,376	7,676	8,617	3,146
Cedar Rapids	1,070	1,030	1,604	4,158	1,084	3,543
South St. Joseph	3,036	5,276	2,360	620	4,930	126
Total tierces	222,051	225,326	175,052	280,369	403,635	361,344

BOUND TO HAVE HER SUNDAY MEAT.

Charlie Weisbecker, the big marketman at 125th street and 8th avenue, sold a woman some meat on Saturday. By some mishap it was not delivered that night. As Mr. Weisbecker did not deliver the meat on Sunday, and refused to violate the Sunday closing law by giving the meat to the lady's servant on Sunday, on her order, her attorney sent the marketman the following lawyer's letter the next day (Monday, March 24):

"A claim has been placed in my hands against you by Mrs. Rose Maguire for $11.60. Mrs. Maguire ordered some articles from you on Saturday, which were not delivered, and which you refused to deliver when a messenger called at your place on Sunday morning to inquire into the delay. As the goods were for a Sunday dinner and supper and breakfast on Monday, the failure on your part to deliver the same caused unlimited worry and annoyance, also an expense of $11.60 for the following: Dinner in restaurant for family consisting of eight persons, $7.50; supper in restaurant for family, $3; buying articles for Monday breakfast, $1.10. As the articles ordered from you would have answered for the above, you are liable for the above amount."

The much fussed-about purchase only amounted to 79 cents in the beginning. It all shows how far a woman will go for 79 cents, and how much she will pay to back up her own senseless bullheadedness even when the law is "again' her."—National Provisioner, New York.

THE OUTPUT OF EGGS.

A census report shows that of the 5,739,657 farms in the United States, 5,096,255 reported poultry. The total number of fowls three months old and over reported were as follows: Chickens, including guinea fowls, 233,508,085; turkeys, 6,599,367; geese, 5,676,863; ducks, 4,807,358. The number of nearly all these classes of poultry are smaller as reported in 1900 than in 1890 owing to the fact that in 1890 they reported all fowls of whatever age, while in 1900 only those three months old and over were reported. The eggs produced in 1899 were 1,293,819,186 dozens, against 879,722,916 dozens in 1899. An increase in the number of eggs produced, rather than an increase in the number of different kind of fowls, marks the progress of this branch of the industry. The value of poultry on hand June 1, 1900, was $85,794,996; the value of poultry raised in 1899 was $136,891,877, and the value of eggs produced in 1899 was $144,286,158. The total income derived by the farmers from their poultry industry in 1899, representing the total value of the eggs produced as well as the poultry raised, was $281,178,035. This total makes the poultry industry one of the largest connected with agriculture. The foregoing figures do not include any statistics on poultry and eggs raised outside of the farms and ranges.

MONEY FOR CLERKS.

Increase your earning capacity by adding to your qualifications a knowledge of artistic show-card and ticket writing. It is with pleasure that we call attention to the advertisement of W. Edwards, Carleton Place, Ont., Box 315, in this issue. We can heartily recommend his book of instructions teaching this art as one of the most complete works of the kind ever published. It sells at $1. Secure a copy; it will pay you.

BRIGHT OUTLOOK FOR KAMLOOPS.

Mr. A. H. Todd, formerly of Marshall & Todd, grocers, Kamloops, B.C., has bought out Mr. Marshall's interests in the business and is continuing it alone. He writes saying: "Kamloops is looking much brighter this spring from a business point of view than it has been for some time previous."

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

In these days of keen competition every good element conducive to obtaining new business and retaining the old is taken hold of by the wide-awake and progressive grocer. Tea is an article that is in continuously increasing demand, and grocers anxious to recommend and push teas that can be relied upon to please stand by

Ceylon and Indian Teas

BLACK OR GREEN

The kind that lead to new business.

The unexcelled merits found only in these invigorating, healthy, clean teas, grown in a country where the tea merchants and planters are strictly up to the times, where only progressive and up-to-date methods obtain, have secured for them a place in the front rank---a place they will always hold.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

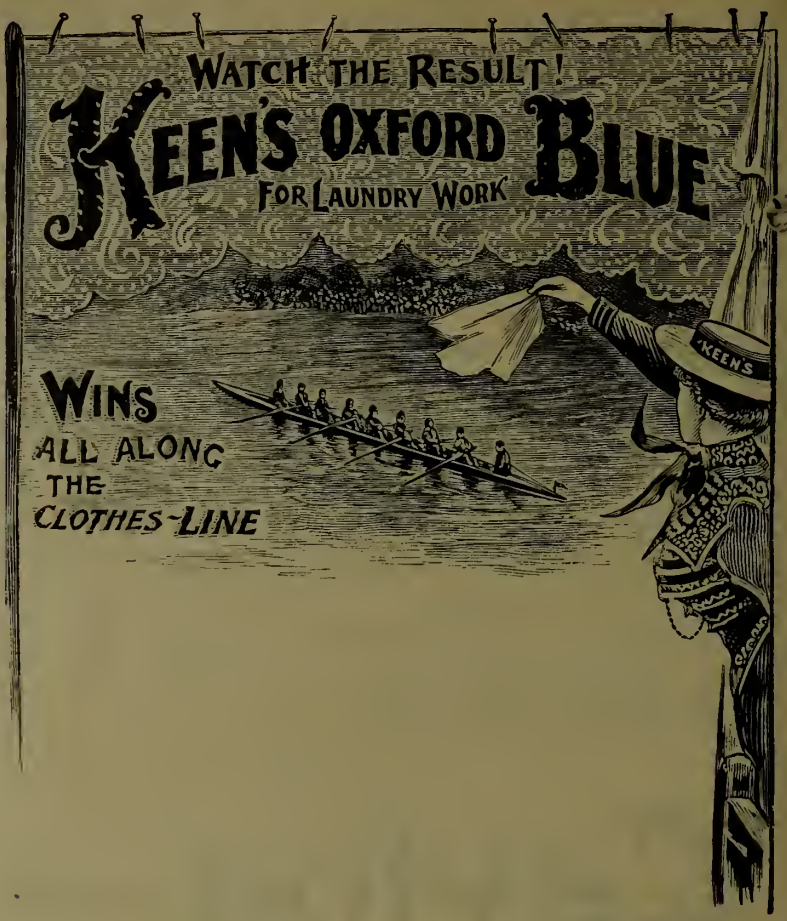
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.



Current Market Quotations for Proprietary Articles

April 10, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

CORN BROOMS

Borokh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xma trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Roliand	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
N lbs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (1 lb tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛s 36c. per lb.
" ½s 40c. per cake.
Croquettes and Pastilles 20c. or per case of 108, $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S.	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24

Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb. boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs., 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-p cked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Hnot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full oonnt), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered
Lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½o.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " oorked)	36 00
8 oz. " " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

	Per doz.
2½ oz. Ronnd quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vanoouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 palls in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fanoy boxes (35 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Llcorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Llcorice 10 sticks	1 45
" " 100 sticks	0 73

Dulce large cent sticks, 100 in box.

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs containing 60 pkgs per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (oontalnlng 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5o. pkgs (oontalning 96 pkgs) per box $3.00.

EMPIRE BRAND.

Case 120 ¼-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs. $10.20.
Maypole Soap, black per grs., $15.30.
Oriole Soap, per gross $10.20

Gloriola Soap, per gross..... 12 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP
"GOOD AS GOLD"

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3 00	
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's..... $5.00
½ Cases, 32 pkgs. 24's..... 2.50
Packages 10c. each.

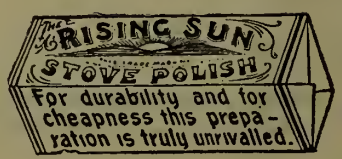
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Cases each 60 1-lbs	....	0 35
" " 60 ½-lbs.	....	0 35
" " 30 1-lbs.		
" " 12 (½-lbs	....	0 36

LUDELLA CEYLON, 1 AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—		
"Condor" I to IV	37½ to	0 27½
" V		0 24
" XXXX		0 22½
" XXX		0 19
" LX, lead packets		0 27½
1 lb. and ½ lb., 60-lb. cases, retails 40c.		
"Condor" L, lead packets		0 19
1 lb. and ½ lb., 60-lb. cases, retails 25c.		
Black Teas—"Nectar," in lead packets—		
Green label ....retails	0 26 at	0 20
Chocolate label	" 0 35 "	0 25
Blue label	" 0 50 "	0 36
Maroon label	" 0 60 "	0 45
Fancy tins—Chocolate, 1-lb.		0 32½
" " —Blue, 1-lb.		0 42½
" " —Maroon, 1-lb.		0 50
" " —Maroon, 3-lb.		1 50
Black Teas—"Old Crow" Blend—		
Broneed tins of 10, 25, 50 and 80 lb.		
No. 1 per lb.		0 35
No. 2 "		0 30
No. 3 "		0 25
No. 4 "		0 20
No. 5 "		0 17½

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1 75
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c	1 00
Victoria " " 3 doz. 5c	1 00
" " " 3 doz. 10c	1 80

Enterprise
RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,
28-30 Wellington St., W., TORONTO.

REFRIGERATORS.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.
WILBERT HOOEY, MANAGER.
Phone Park 513. 54 Noble St. TORONTO.

Soap
"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

ASK FOR
MOTT'S

"ACME"
TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

The Auer Gas Lamp

Money-Back Style.

No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

The dealer who looks only for present profits may be pretty certain of future failure. He can fool most of his customers once, some of them twice, but, soon all his customers will be going across the street to his enterprising competitor who gives them what they ask for.

"Empire" Soda

BEST FOR BAKING

is what your customers want. The makers' name—Brunner, Mond & Co.—is sufficient guarantee to the trade. Its never varying excellence is what satisfies the public.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

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will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

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KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

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Limited
"Gleaner" Office, . . .KINGSTON, JA.

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Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

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Order from Jobber.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Coronation Turquoise Assortment.

If you have not placed an order for this line yet, write for particulars at once.

We have a full line of all kinds of

Crockery AND Glassware

for Spring Trade, including many novelties, and will have one of our travellers call on you if advised by card. If in need of any lines for immediate use, try our Mail Order Department.

GOWANS, KENT & CO.

Wholesale
Crockery and Glassware, China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

Many Years' Experience

COUPLED WITH THE KNOWLEDGE

"HOW TO DO IT"

enables us to manufacture a Mince Meat that every grocer can honestly recommend as the best procurable.

All wholesalers keep it.

MANUFACTURED BY . . .

J. H. WETHEY, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

WHOLE PINEAPPLES IN JUICE

CASES of 2-doz. tins.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO APRIL 18, 1902 NO. 16

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY
When he talks quantity . . .
Ask him about QUALITY
When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Its Superiority is Acknowledged

By Pickle Manufacturers and users of Vinegar throughout Canada. Its fine mellow flavor, sparkling appearance, and guaranteed uniform strength can always be relied on to produce the very best results wherever vinegar can be used.

"IMPERIAL" White Wine Vinegar

gives the completest kind of satisfaction wherever sold. If you have not yet got it in stock ask your grocery traveller to show samples and compare with the ordinary article.

In the purchase of Vinegar, as in any other line, Quality is the first characteristic to consider, if you would work up a large and profitable trade.

The Fittest Survive!

RICE'S

PURE

SALT

For Table or dairy.

PROPRIETORS:

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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Established 1845. BROOKLYN, N.Y.

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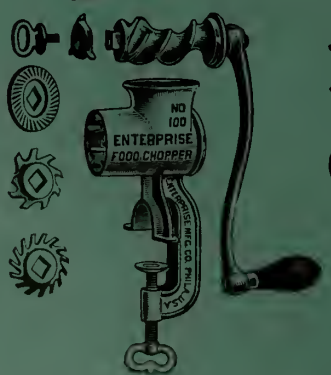
ENTERPRISE

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50



FOOD CHOPPERS

Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
No. 300, *chops 3 lbs. per minute*, $2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE *Order through your Jobber*

Cherry Stoners

5 Sizes & Styles

No. 1, $7.50 doz.

Rapid Grinding & Pulverizing Mills

15 Sizes & Styles for Hand & Power, $1.25 to 300.00

No. 2½, $4 75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

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Steps to Success!

Wheat Marrow. No other Cereal Food is just like it, and no other has achieved such quick success. Sterilized. The ideal Cereal for weak stomachs. It quickens the action of mind and makes healthy bodies. Easy to prepare and can be used in more different ways for the table than any other. A quick profit maker—"a step to success."

Maypole Soap. The Home Dye of highest quality that won't streak or fade. Simple, easy to use and without mess or trouble. It yields brilliant colors and dyes to any shade. An instant friend maker for the store—another "step to success."

Codou's Macaroni. White, delicate, tender Macaroni made only from Russian Wheat. The Macaroni of connoisseurs. The highest grade there is or can be. You don't have to boil and boil and boil Codou's Macaroni to make it tender because it is *naturally* tender. One more "step to success."

Sold by leading wholesalers.

ARTHUR P. TIPPET & CO., AGENTS,

Montreal. Toronto.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15th, 1902. Read the conditions below.

Starts May 1st, 1902. **Ends Nov. 15th, 1902.**

Begin now to save your Gold Soap Wrappers, and you will win one of the

5,213 PRIZES

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received - - **$100** in Cash.
2nd Prize—For the 2nd greatest number - - - - - - - - **$50** "
3rd Prize— - - - - - - - - - - - - - - **$30** "
Each of the next 50—A 14k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - - - - **$10** "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Peppers, Buttter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

ADDRESS ALL COMMUNICATIONS SIMPLY

GOLD SOAP, Toronto

A Smiling Face

is the mirror of a contented mind and a satisfied customer. Payne's Cigars make satisfied customers. Watch that man smoking one and note his smile of satisfaction.

Payne's "Pharaoh" 10-cent Cigar and "Pebble" 5-cent Cigar are leaders for permanent trade. "Payne," the maker (that's myself), would like to send you an assortment of a thousand or more, including one or two hundred each of the "Pharaoh" and "Pebble" at his own expense. If you want contented customers with a smiling face let me help you bring the smile with

Payne's Cigars.

J. Bruce Payne, Mfr.,
Granby, Que.

"Sterling" Pickles Please.

—Ask your
—wholesaler
—for
—quotations.

No questions are raised or disappointment created when your customer buys "Sterling" brand pickles or relishes. They are the best made goods on the market to-day — a fact much in evidence in their popularity among the best class of people. You will create the best trade of your town if you keep well stocked in these goods.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

TIME TO WAKE UP

London, March 11, 1902.

The Tillson Co., Limited
Tillsonburg.

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

Do you still hesitate between the "ordinary" kind and

TILLSON'S PAN-DRIED OATS ?

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

JUL 16 19
to Mail Office

Japanese Tea-House Garden.

The Purity, The Flavor,
The Strength, The Clearness,
The Delightful Aroma, The Healthfulness,

—of—

JAPAN TEA

are six of the paramount factors that have helped it win the glorious and deserving victory it has attained over all other teas. Remember, grocers, JAPAN TEA comes from a country where modern ideas exist ; where an era of advancement and education prevails, and where the people are progressing more rapidly than those of other Oriental countries.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

The woman who buys

IVORY GLOSS STARCH

helps to spread the story of its merit. In this way it acts as a good advertising medium for the dealer handling it, for the purchaser of such a high-class article is certain to speak well of the dealer selling it.

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED,
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

For Sale by all Wholesale Grocers.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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London, - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

IT'S NOT A SURE THING . . .

But in all probability Canned Meats will advance in price, and that shortly, too. We have made several extensive and very favorable contracts with the principal packers of meats in Canada, and can offer a splendid assortment in nearly all lines: CC Beef, Sliced, Smoked Beef, Ready Lunch Beef, Lunch and Ox Tongue, Tongue Lunch, Potted and Devilled Goods, ¼ and ½-lb. tins, etc. Freight allowance made on five-case lots. It will pay you to investigate.

W. H. Gillard & Co., Wholesale Grocers, **Hamilton**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a eculiar iquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.

PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM.**

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., ***Manufacturers, Indianapolis, Indiana.***

INDUSTRY'S MAGIC STORY.

How Some Successful Business Men Started in Life.

AN event long to be remembered was the great dinner given to the "Captains of Industry" in New York. It was a high honor to the 100 distinguished Americans whom the German Prince Henry had expressed a wish to meet. Among them were men who had begun life at the forge, bench or desk, and worked their way up to wealth and fame.

For the first time since a blacksmith sat with King Solomon on his throne the "iron-worker" was again at the right hand of royalty, among the honored of the land. Royalty crosses the sea and banquets with the Captains of Industry — all because of the power of the artisan, the inventor and man of affairs. Among the men called to that dinner to meet a Prince were those who had begun life with nothing but their genius and their hands.

When Graham Bell, who is a Canadian by birth, reached London in 1878, with his newly-invented telephone, he met discouragement on every hand. It was called an amusing scientific toy of no commercial value. He even found difficulty in getting his instruments repaired. First in London, then in Sheffield, he vainly tried to get a finger length of steel fashioned for some vital part of his apparatus. None would attempt it. "We have no patterns for such work," said the head mechanic.

"What is your weekly pay?" asked Professor Bell of a Sheffield expert.

"Thirty shillings," he said.

"I'll give you two pounds to work for me an hour, and I will tell you how to do it," said Professor Bell.

"Thanks, but I must decline. You see, sir, we do all our work by patterns. I'd rather not try it."

Much annoyed, Professor Bell exclaimed: "It is an easy job. I could do it myself in half an hour were I at home."

"Oh, sir, you are welcome to use our ools as long as you please," replied the foreman, relieved. Mr. Bell went to the bench, and in half an hour had his telephone repaired and in working order. He was then a poor man. To-day he is worth millions and his fame encircles the globe.

Among those Captains of Industry, modest and silent in the presence of the Prince, was a man whose career began on the eastern slope of the Alleghanies — at Altoona. They are discussing it to this day. A railroad problem was perplexing the superintendant one morning, when an employe offered a suggestion. It was followed by silence, then exclamations.

"Who told you that? Do you think i will work? It's a bright idea. Try it." And he did. They called him a genius, and he went to work for himself and won. His name is George Westinghouse, and that was the beginning of his air brake and his great fortune that enabled him to pay Tesla a million dollars for inventions in electricity.

Next, the story of Charles Schwab, who now controls the nickel mines at Sudbury, Ont., reads like a chapter of magic in the Arabian Nights. He began as the humblest worker in Pennsylvania's greatest steel mills. From an apprentice he rose to the presidency of the American Steel Trust, capitalized at more than $1,300,000,000, and employing—Napoleon's army—150,000 men, receiving more than $150,000,000 in wages annually. From his visit to the crowned heads of Europe this Yankee Captain of Industry returned to join his fellow workingmen and meet the Prince and the learned professors at the Sherry dinner.

And so one might go on, finding inspiration and wonder in each man's career. In view of this—the general interest and the lesson of it have been asked for a brief account of how these men of science and industry made their first start in life, of the difficulties met, how they were encountered and to what particular endeavor they attribute their success. From the answers received the following extracts are given.

George F. Baer, Reading, Pa.

The corporate representative of the largest anthracite coal interests of Pennsylvania and prominent in financial matters there and in New York City. He was born in Somerset county, Pennsylvania, 1842. He graduated from Franklin and Marshall College. At 13 he began work on The Somerset Democrat, and in 1861, with his brother, became owner of the paper. When his brother went to the war he still ran the paper, yet studied law, principally at night. In August, 1862, he raised a company of volunteers, was elected captain and went to the front. Joining the army at the second battle of Bull Run, he participated in all the engagements up to and including Chancellorsville, when he was detailed as adjutant-general of the Second Brigade.

After the war Mr. Baer resumed his legal studies and was admitted to the bar in 1864. In 1868 he removed to Reading, and rapidly gained prominence at the Berks County Bar, and was an active practitioner for many years. His connection with the Reading companies dates back to 1870, when he became counsel for the Philadelphia and Reading Railroad. He subsequently became a director of that company, but, being unable to agree with the policy of President McLeod, he resigned.

For years he has been the confidential legal adviser of Mr. Morgan in Pennsylvania. When the Reading Railroad was reorganized after the receivership of 1893 he took a prominent part in it, and, in April 1901, was elected president, and also of the Central Railroad Co. of New Jersey.

Eliphalet W. Bliss, New York.

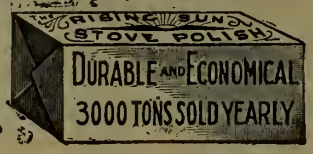
President of the E. W. Bliss Co., inventor and manufacturer of presses, dies and special machinery for working sheet metals; also the sole mannfacturer of the Whitehead torpedo and appliances for the United States navy, and president of the United States Projectile Co., manufacturer of shells for the army and navy. In response to inquiry, he says:

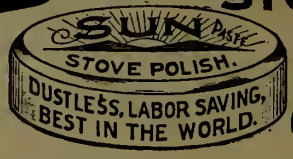
"My start in business was by serving five and a half years as machinist apprentice; was afterward connected with the Charles Parker Gun Company, in Meriden, Conn., for seven years; then came to Brooklyn to manufacture what were known as Campbell printing presses. Working for a percentage produced an envious feeling on the part of my employer, owing to my making more money than he had thought possible. That forced me into the press and die business, of which I was almost the pioneer, and resulted in my building up a business considered the largest of its kind in the world.

"The difficulties I encountered were very great, having no capital, no one of whom I

RISING SUN STOVE POLISH and SUN PASTE STOVE POLISH

IN CAKES
WELL-KNOWN AND RELIABLE





IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

could ask favors, depending on my word with the bank and my customers.

"Securing the confidence of one's customers and of the bank with which you do business, never failing in your promises to pay, and striving to fulfil all promises to customers, will approach as nearly to a successful stage as anything."

Charles F. Brush, Cleveland, Ohio.

Scientist and inventor, awarded the great Rumford medal for the practical development of electric arc lighting. He is the founder of the American arc-lighting industry, and is a life member of the British Association and of many engineering and scientific societies in America and Europe. He writes:

"I was educated as a mining engineer, taking my first university degree in 1869. Believing there was a bright future for the professional chemist and metallurgist in the industrial arts, I followed this line of effort for several years. Time has long since proved my belief well founded, but its realization was too slow to warrant waiting.

"In 1877, after some years of study, thought and experiment, I gave up all other business and thereafter for many years devoted my time entirely to the invention and development of electric arc lighting on a commercial scale. This was an entirely new industry, and the attendant difficulties were great in consequence.

"The necessary inventions had to be made, patented and defended against piracy; the machinery had to be designed, experimented with and modified until it was reduced to the simplest and most efficient form, and the public had to be educated to the new light in the face of strong opposition from the gas companies everywhere.

"It was in the practical development of electric arc lighting that I achieved business success, and I attribute that success to the selection of a congenial and promising field of effort, followed by years of study and hard work, intelligently directed to a definite end."

Alexander Cassatt, Philadelphia,

President of the Pennsylvania Railroad system, located in 13 States, with more than 10,000 miles of railroad, about 152,000 employes, and with gross earnings of more than $200,000,000 a year. Of Huguenot-Scotch ancestry, Mr. Cassatt was born in Pittsburg in 1839. Educated at Darmstadt, Germany, and the Polytechnic Institute, Troy, N.Y. He is fond of horse racing and with his family and friends comes frequently to the Ontario Jockey Club races at Toronto.

After "locating" a railroad line in Georgia the young man entered upon his career.

Here is his career in a nutshell. In 1861 Mr. Cassatt shouldered the rod of under surveyor and began the real work of his life. He rose to be general manager—the office was created for him—became vice-president and is now president of the Pennsylvania's great system.

Under his administration the soft coal territory of Pennsylvania was secured; also control of the Baltimore and Ohio, the Chesapeake and Ohio, the Norfolk and Western systems, and, more important than all, the Long Island Railroad, with tunnels under New York and its two great rivers, with stations in the heart of the city. With these properties $175,000,000 was added to the capital stock of the Pennsylvania road.

Among the achievements of Mr. Cassatt related as characteristic of his Napoleonic ability is the story of how he snatched a $14,000,000 railroad property from Mr. Garrett, of the Baltimore and Ohio Road, in a single night.

Charles F. Clark, New York.

Organizer and president of the Bradstreet Company, international commercial credit organization, with 140 offices distributed throughout the civilized world. He was born in Preble, Cortland County, New York, son of a Presbyterian clergyman. "I am indebted to my father," said Mr. Clark, "for my early education and to my mother for whatever executive ability and virility I have since shown. Her character, capacity and executive ability could have controlled and made successful any business enterprise."

Mr. Clark went to Detroit, entered the service of Senator Zachariah Chandler; next studied law with a firm that made a specialty of commercial and real estate transactions. While there he became correspondent of J. M. Bradstreet & Son, who published Bradstreet's book of commercial ratings, and aided in compiling the names and credit of Detroit firms.

Mr. Clark studied the system and resolved to make it his life's profession, but it did not then pay. To meet living expenses he pulished the Detroit directory, and step by step rose to the management of the Bradstreet enterprise, and finally became president of an organization with standing and credit in every part of the civilized world.

John H. Converse, Philadelphia.

General business and financial manager of The Baldwin Locomotive Works, now finishing its twenty-thousandth locomotive. He was born in Burlington, Vt., on December 2, 1840. Went from college to The Burlington Times newspaper office as editorial writer; next entered the service of the Chicago and Northwestern Railroad, and later went to the Pennsylvania Railroad at Altoona, when Dr. Edward H. Williams was superintendent at that point. Later, that gentleman became one of the owners of The Baldwin Locomotive Works, in Philadelphia, and Mr. Converse was soon taken into the firm. As business and financial manager, Mr. Converse has achieved great success, expanding the output of locomotives from 200 to 1,000 per annum.

Mr. Converse is also director in many of the leading banks and trust companies of Philadelphia. He is a philanthropist, and has liberally endowed universities, churches

CORDAGE and COTTON TWINE have both advanced.

CANNED MEATS have, in most cases. Others must do so very soon.

See our travellers, or write or 'phone us.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON, ONT.**

3 LONG DISTANCE 'PHONES——THEY ARE FOR YOU. USE THEM.

24 years on the market.

The best fly killer made.

Annual sales treble those of all other poisons combined.

Archdale Wilson, Hamilton, Ont.

57½% of all Teas consumed during 1901 in the United Kingdom were

INDIAN TEAS

STATISTICS FOR 1901 PROVE THIS, HERE THEY ARE:

——THIS ACCOUNTS FOR THE ENORMOUS OUTPUT OF——

Ram Lal's Pure Indian Tea

and Khaki Pure Indian Tea

INDIANS	57½%
CEYLONS	36 %
JAPAN and JAVA	2¾%
CHINA and other Teas	3¾%
	100 %

Both blended by one of the leading Tea experts of the world and packed by skilled labor

ON THE GARDENS IN INDIA

Coming direct to our tea depots at:

Hamilton, Vancouver, Calgary and Winnipeg

The public are ever ready to appreciate a superior article and when **Ram Lal's Pure Indian Tea** and **Khaki Pure Indian Tea** are once used, no other Package Tea will replace these sterling brands.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

"CROWN" BLEND COFFEE

In Tins—10-lb. } To retail at 25 cts.
25-lb. } 35 "
50-lb. } and 45 "

—Shows a handsome profit.

WE GUARANTEE SATISFACTION.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

and libraries. His career exemplifies to a marked degree the value of trained intellect in extensive business affairs and fidelity in the administration of great trusts.

Francis B. Crocker, New York.

Chief instructor and professor of electrical engineering in Columbia University. He is the founder of the Crocker-Wheeler Electric Company, and was the president of the American Institute of Electrical Engineers in 1897 and 1898 ; is the author of several books and numerous papers on electrical engineering subjects.

He says: "In the first place, I believe a man should take up the profession or business he is most interested in and for which he possesses some talent. I believe this plan should be followed, even though it conflicts with family or social prejudices. A man should also prepare himself very thoroughly for his life's work, particularly if it is professional.

"Perhaps the most important quality is the ability and willingness to work hard. This does not necessarily mean an incessant grind from one year's end to another, but it does signify that one must be keen after his duties and not in the slightest degree inclined to shirk them. It is only by doing the work of the man ahead of you as well as your own that one can be promoted. It is almost always foolish to avoid responsibility. This is bound to come to one and it is impossible to dodge it."

Clement A. Griscom, Philadelphia.

Founder and president of the International Navigation Company, which owns and operates twenty-six transatlantic steamship lines, and also president of the American Society of Naval Architects and Marine Engineers. Identified as director with important railroad, manufacturing and marine insurance companies.

As an employe in the shipping firm of Peter Wright & Co., Philadelphia, Mr. Griscom, of a distinguished family, studied marine architecture, and arose to found steamship lines ; was first president of the Society of Naval Architects and Marine Engineers, and has been reelected each year. As president of the International Navigation Co., he bought the Inman Line and added it to the fleet, and later the New York and Paris.

Through his energy special Congressional legislation was secured permitting these ships to sail under American register. Then he contracted with the Cramps for the two home-built ships, the St. Louis and St. Paul. In the Spanish War many of the company's ships were used by the Government, winning historic fame. Mr. Griscom has been specially honored and decorated by foreign Governments, belongs to the principal clubs and commercial organizations, and is at the head of leading banks, insurance companies and great industrial corporations.

Henry O. Havemeyer, New York.

Prominently identified with the sugar industry and influential in every branch of enterprise. He says :

"I started at the refinery in Brooklyn to learn the technical part of the business at the age of eighteen ; was there until I was transferred to the Wall street office, to learn and attend to the mercantile part, at the age of twenty years and six months, succeeding in the department of my brother-in-law, who died. When I became twenty-one I was admitted to the firm, and, of course, went into the Trust at its formation, so that I became connected with the sugar refining business at eighteen, was a partner at twenty-one, and have been identified with it ever since.

"The so-called Trust has carried the business on profitably since its formation at a less margin between raw and refined than for the corresponding period previous

PERFECT

is a strong word, but it is the only word in the English language that properly describes MacLaren's Imperial Cheese.

Good Profit. No Waste. No Complaints.
All Grocers should handle it.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, 51 Colborne St., TORONTO

RICE.

FANCY IMPORTED JAPAN.

SPECIAL VALUES. Our travellers will show you samples.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, Toronto.

thereto, an achievement for the share in which I have anticipated I am proud.

"I have nothing more to add."

Frederick Pabst, Milwaukee, Wis.

A brewer, one of the prominent men of the West, public spirited, identified with many financial interests. He writes:

"To start a business enterprise on a small scale at this stage of the commercial world's history, and to build it to proportions of national and even international repute; to do the work of manufacturing in a small room to which materials for the finished product are hauled by a yoke of oxen, and, sixty years later, to possess a plant which covers seventeen acres, and whose supplies each day equal what was used in ten years by the original establishment, that is called business success."

Edwin Reynolds, Milwaukee, Wis.

Inventor of the Reynolds-Corliss engine, president of American Society of Mechanical Engineers and chief engineer of the Allis-Chalmers Company, the constructors of the largest stationary steam engine. Born in Mansfield, Conn., in 1831. Went from farm to machine shop at 16; became foreman, then superintendent and finally was engaged by George H. Corliss, of Providence, R.I., as chief engineer and salesman. He reached the highest position with the then greatest engine works in the country.

Then he went to the Allis-Chalmers works, in Milwaukee, and under his management the force was increased from 300 to 2,500 men. He revolutionized engine building. The Reynolds-Corliss engine has grown from the 80 to 100 horse power of 1877 to the 10,000 to 12,000 horse power monster of to-day.

About 1880 he designed a blowing engine for the Joliet Steel Company of so radical a departure from existing types that it caused a sensation. It attracted Andrew Carnegie, who saw the machine and ordered one built, resulting in $5,000,000 of still more business from that company. Even to-day, after 20 years, its principal features are unchanged, and it is the accepted type of this class of engine.

Elihu Thomson, Lynn, Mass.

Electrician, founder of the Thomson-Houston Electric Company, which was consolidated in 1892 with the Edison interests as the General Electric Company; inventor of electric welding and working. He claims he is not a business man, so called, but a professional engineer and scientist.

His inborn tastes shaped his course from early childhood. Unless such compelling tastes existed, coupled with good judgment and energy in overcoming obstacles, success would not have been possible.

"Publicity," he has said, "interferes with study, with work, with usefulness in a large measure when it concerns careers" such as his. He does not seek and never has sought it, and says the same of "honors" and "awards." He repeats the saying that "when a man does anything of value, attracting public notice, all the world seems to conspire to prevent his doing more of it."

"Some credit me with being what I certainly am not — a typical American millionaire, etc.—under a mistaken notion that a man only becomes known by his financial or business success."

George Gray Ward.

Vice-president of The Commercial Cable Co., also of The Postal Telegraph Co., was born at Great Hadham, Hertfordshire, Eng., December 30, 1844. Educated at a private school at Cambridge.

Mr. Ward learned telegraphy at 10, and received a prize for his knowledge of the art. Entering the Electric Telegraph Co.'s service, and passing the various grades at different stations, resigned in 1865 and joined the Egyptian Government Telegraph Service and was three years at Alexandria. Mr. Ward was one of the few who stuck to

To do a good business you must have good goods.

Carry a line of . . . . . **UPTON'S JAMS, JELLIES, and MARMALADE**

and satisfy your customers.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

their posts during the cholera of 1865. His valuable services were especially acknowledged by Ismail Pacha, the late Viceroy. Next he was with the first French Atlantic Cable Co., in 1869, and sailed on the Great Eastern as a member of the electrical staff during the laying of the cable.

Mr. Ward was stationed at St. Pierre, Miquelon, five years. He was next superintendent of the Direct United States Cable Company, and organized its system in the United States. Up to that time it had been considered a great feat to receive an answer to a cablegram from London inside of thirty or forty minutes. Mr. Ward reduced the time to a minimum, and it is now a daily occurrence to receive replies in less than five minutes.

This accelerated service created the Stock Exchange arbitrage business between New York and London, which has assumed such large proportions. He made the Direct Cable Company popular with the public and rendered valuable aid to the press. He also introduced the system of registered addresses, now adopted throughout the world.

In 1884 Mr. Ward became secretary and general manager of the Commercial Cable Company. In 1890 he was elected its vice-president, and in this position has achieved great success in perfecting an up-to-date, unique, unexcelled transatlantic service.

Mr. Ward's skill and diplomacy have more than once brought delicate and important negotiations to a successful issue. Mr. Ward is also vice-president of the Postal Telegraph Company and director of several other companies.

Charles D. Walcott, Washington.

Director of the United States Geological Survey, and organizer and leader in scientific and higher educational institutions, and member of many scientific organizations, was born in 1850, at New York Mills, N.Y.; began collecting rocks and fossils at 13, and soon decided to follow geology as a profession. Unable to attend college, he learned the steel and iron business, and studied alone. In 1876, he became a member of the New York State Geological Survey, and two years later was appointed to a position on the United States Geological Survey.

BACK WITH IMPROVED HEALTH.

Ald. H. Laporte, Montreal, head of the firm of Laporte, Martin & Cie, returned from Atlantic City on Friday, April 11. Ald. Laporte had gone to that place about a month ago for his health, and has greatly benefitted by the visit.

SUNDAY CLOSING IN MONTREAL.

The attempts of the Montreal City Council to enforce the Sunday closing by-law are not favored by the small storekeepers of that city. A largely signed petition was presented the other day asking that no interference be permitted with the trade. The petition showed that they energetically protested against the movement to close small stores on Sundays, for the following reasons:

1. Because such an act would be untimely and vexatious for a majority of the people of Montreal who, on Sundays, are in need of newspapers, cigars, refreshments, etc.

2. Because that modest trade is easily kept under control and threatens in no way whatever the public morality.

3. Because the people in the said trade, bona fide and for a long time have, most of them, heavy obligations towards their landlords, which obligations they would not meet if their stores were suddenly closed.

4. Because most of them are widows or sick or crippled men who make a living out of that trade and would be reduced to begging through such by-law.

For the said reasons the undersigned sincerely hope to see your Council rejecting every proposition tending to prohibit the small Sunday trade and repealing without delay the by-law already in force.

This petition will be considered when the question of enforcing the existing by-law comes up.

FLOUR MILLS REMOVING.

Mr. John White is preparing to remove his roller mills from Guelph to London, Ont., where they will be located on the C.P.R. east of Adelaide street. Some of the old buildings at Guelph will be torn down and removed to London, where they will be reerected and have additions put to them, which will make quite an extensive plant. The cost of removing and rebuilding these mills is placed at $55,000.

Most of the time, night and day shifts will be run, but when the work is not pressing the night shifts will be taken off. With double turns, 135 men will be employed.

WEST INDIES SUGAR INDUSTRY.

Upon his return from a trip to Barbadoes William C. Calkins, an agent of the United Fruit Company, of New York, said that the sugar industry in that West-Indian island is at present in a critical condition. "The island," Mr. Calkins said to a reporter, "is entirely dependent for the support of its population upon its sugar plantations, and at the present price of sugar the best of them are working at a loss. The owners of most of these plantations are in the hands of the merchants, who make advances to them for carrying on the plantations against shipments. The merchants now, however, have agreed among themselves to make no further advances after the present crop is cut, the result of which will mean that the estates will be thrown out of cultivation and the mass of the people will be without work.

"Even the abolition of the sugar bounties will not save them. If they are to get back any portion of their old prosperity, the only thing for them to do will be to combine and support central factories. Individually they cannot afford the machinery necessary for the complete extraction of the juice from the cane and the manufacture of the superior kinds of sugar, such as we get from Cuba, if their estates are to pay."

STATISTICS OF UNITED STATES CEREALS

A report issued by the United States Census Bureau on statistics of the most important cereals shows that 2,053,912 farms in the United States during the census year 1900 produced 658,584,252 bushels of wheat, of a farm value of $369,945,320. This wheat is raised on 52,588,574 acres. Of the 5,739,657 farms in the nation, 272,913 farms raised barley, cultivating 4,471,228 acres, upon which were produced 119,632,827 bushels, of a farm value of $41,630,846.

Buckwheat — 209,460 farms cultivated 807,136 acres, producing 11,237,005 bushels, of a farm value of $5,748,371.

Corn—4,697,799 farms cultivated 94,916,866 acres, producing 2,666,438,279 bushels, of a farm value of $830,258,826.

Oats — 2,114,559 farms cultivated 29,639,597 acres, producing therefrom 943,387,375 bushels, of a farm value of $217,098,584.

Rye—295,108 farms cultivated 2,054,269 acres, producing therefrom 25,570,350 bushels, of a farm value of $12,291,258.

The Bureau estimates that the total wheat exported, kept for seed and ground in flour and grist mills aggregated 666,436,141 bushels.

MR. W. M. BERWICK GOES WEST.

For seven years past, W. M. Berwick has been with John Sloan & Co.. latterly on their travelling staff—but he has just accepted an engagement with G. F. & J. Galt, of Winnipeg, to cover the ground between the "'Peg" and Klondyke, and, on this account, before leaving to take up work in the new territory, he was presented with a beautiful locket, appropriately inscribed, which his business associates wished him to carry away as a little tribute of esteem. His fellow-travellers also entertained him at dinner, when a good many nice things were said about him by his friends, and good wishes were showered on him in "bunches."

IN STORE. A NEW DELICACY.

SPECKLED TROUT In Spices and Tomato Sauce

PACKED IN HANDSOMELY-LABELLED 1-LB. SQUARE TINS, TO RETAIL AT 10 CENTS TIN.
THIS IS ESPECIALLY APPETIZING FOR LUNCHES, PICNICS, ETC.
PLACE YOUR ORDER EARLY, AS WE HAVE ONLY A LIMITED QUANTITY TO OFFER.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, ETC. TORONTO.

RAISING THE RETAIL PRICE OF BEEF.

AT THE regular meeting of the butchers' section of the Toronto branch of the Retail Merchants' Association of Canada, in their rooms, 155 Bay street, on Tuesday night, April 15, the question of raising the retail price of meat was taken up. This step is necessitated by the highness of the prevailing wholesale prices of meat. Henry Puddy was in the chair and about 65 members were present.

It is proposed to raise the price of choice cuts of sirloin beef from 17 to 20c.; round steak from 15 to 17c.; prime ribs to 15 and 16c., and shoulder cuts from 8 and 10c. to 10 and 11c. The butchers aim at a profit of 20 per cent. all around. There will be no hard and fast rules set down, but the butchers will fix their own prices, being guided by the foregoing figures.

These prices affect beef, which forms about 80 per cent. of all the meats sold. The prices of other meats they will probably advance in the same proportion.

The butchers pay the wholesalers about $9 per 100 lb. for first-class beef. The cost of the front and hind quarters is 7 and 11c., respectively. There is a good deal of waste besides. Suet in common with the other parts of the carcase costs the butcher 9c. per lb., but he can only sell about 30 per cent. of it at a profit of 1c per lb. The other 70 per cent. has to be sold at an actual loss of 6c. per lb. And also a large portion of the bone is dead waste, so the cost of the beef to him is much higher than 9c. per lb.

As many of the butchers do not realize what they pay for their meats, a circular is being sent out to all the members of the section, giving them the actual cost of the different cuts.

This question will come up again and be finally settled at the next meeting of this section, on Tuesday night, April 22, when it is hoped that a large number will be present.

RETURNS WELL PLEASED.

Mr. J. Fullerton, of the well-known firm of Rowat & Co., Glasgow, Scotland, manufacturers of pickles, sauces, etc., has just completed his usual trip through Canada and returns home well pleased with the increased sales and improved prospects of this market. Rowat & Co.'s goods are becoming more popular yearly from the fact of their being a high-class article at a reasonable price.

KENSINGTON CREAMERY BURNED.

The Kensington Creamery, Woodstock, Ont., was burned on April 13. The fire started in the vicinity of the boiler some time during the night, and before the brigade could arrive the flames had gained such headway that they could not be put out. The building and plant are the property of H. Smith, of the City Dairy Co., Toronto, who bought them three years ago, and when coming to Toronto two years ago, leased them to Messrs. Neilson. The creamery had been idle all winter, but was being put in shape to begin operations for the spring.

A NEW FIRM IN ST. JOHN.

The W. H. Hayward Co., Limited, St. John, N.B., is applying for incorporation. This company proposes to purchase the crockery business of Harvey P. and Augusta M. Hayward, in St. John, N B., and conduct in future a business of buying and selling of china, glassware, jewellery, hardware, cutlery and fancy goods. The capital stock is placed at $80,000, in 800 shares of $100 each. The incorporators are Harvey P. Hayward, Frank S. Parlee, David Churchill, Augusta M. Hayward and Annie E. Hayward, all of St. John, N. B. The first three named are the provisional directors.

OTTAWA RETAIL ASSOCIATION.

THE regular meeting of the Ottawa Retail Grocers' Association was held on Monday night in the rooms of the Ottawa Fruit Exchange Building, Nicholas street. There was a good attendance. President Provost was in the chair.

The notice of motion from last meeting regarding wholesalers catering to the consuming trade was discussed at length, and, as there was only one instance in which it was proven, a motion was passed to the effect that the Association was opposed to strictly wholesale houses selling to other than retail merchants and manufacturers.

It was also moved, seconded and carried that such dealers who are both wholesale and retail be asked to protect the prices of the commodities they sell to the retail grocers in their retail department. The Association was strongly in favor of encouraging home industries, but felt they deserved every consideration from firms who do a wholesale and retail business.

Resolutions of condolence to the family of Mrs. Martin, whose death occurred a few days ago, and to Mrs. Savage, in the death of her husband, Mr. Wm. Savage, who was so well known to the grocers of Ottawa, having been in the employ of H. N. Bate & Sons for a number of years, were also adopted.

The offer from the Ottawa and New York Railway of July 1, Dominion Day, as a date for the second annual excursion of the Association to Stanley Island, was received, and it was decided to hold an excursion on that date, provided satisfactory arrangements can be made.

Last year's committee were appointed again, consisting of Messrs. Booth, McVeity, York and Ellis, to attend to it.

Strang & MacPherson have opened a general store on the corner of Price street and the Esplanade, Sydney, C.B.

U.S. MANUFACTURERS AND PROTECTION.

SIGNS of doubt and hints of heresy, on the subject of protection, have long been multiplying among its supposed beneficiaries in the United States, but few declarations in favor of a modified confession of protectionist faith have been more frank and decided than those lately made public in a number of letters from manufacturers to the editor of The American Machinist. They embody the views of some 58 leading makers of machine tools, and may be taken as the fruit of the business experience of men employing over 21,000 artisans, and with more than $35,000,000 of invested capital. Of the 58 who were willing that their views should be put into print, no less than 38 endorsed, without qualification, the opinion as to the necessity of reciprocity treaties laid down by the late President McKinley in his last speech at Buffalo; seven approved it with some qualification, and none disagreed. Thirty-four openly acknowledged that on their own products they need no protective tariff, while only two asserted that there is still such a need. On the question whether to modify or do away with the present tariff on machine tools, there were 42 for and but three against a change. Thirty-eight expressed the belief that the tariff now in force restricts the foreign trade of the United States in machinery.

Hardly less revolutionary are the reasons assigned by the manufacturers for their present belief. Conditions, they make bold to pretend have changed. "We have largely outgrown the need of protection," says one; "it is already beginning to hamper and injure our industries by retarding the growth of our foreign trade." Another adds; "We are out of our infancy as a manufacturing country, and have very few industries that cannot stand alone. What we want is markets, not protection." Protection is but "a course of training for that industrial and financial battle for the world's supremacy, which it is our determination to win." Says one letter: "The alarm about the tariff is an inheritance which became rooted at a time when conditions were almost directly the reverse of what they are to-day." Labor is no gainer from protection, believes a Philadelphia manufacturer of gear wheels. "Tariff can protect only investors of capital. Labor cannot profit by it, for it tends to increase wages only in the measure in which it tends to increase prices." So the comments run. Gentle or harsh, the criticisms passed on existing laws are manifestly not the result of any idle web-spinning, but rather the product of long and often costly experience in broad commercial fields.

The deduction for Canadians from these views is that, with protection to nurse infant industries that use our own raw material, they can, by the time they have attained the strength of manhood, not only hold their ground against all comers, but cross our borders or go over the seas, and contend with them for the markets of the world.

PARIS TEA SHOPS.

MR. OWEN M. GREEN writes in The Morning Leader, as follows: "In one of the Paris papers there appeared the other day a delightful 'feuilleton,' at the end of which two ladies, who had been quarrelling violently throughout the tale over the inevitable young man, become reconciled, and the story closes with one lady saying to the other:—'Then, remember, dear, tomorrow at five sharp. "petits fours" (trout cakes) and tea "a l'Anglaise."'

"What became of the disputed young man I forget. But the moral of the story comes in the final words, and, considering the change which has come over Paris in the last two years, I suspect that the invited dame only forgave her rival because she made tea so splendidly 'in the English style.' For Parisian society has awakened to the charms of 'la boisson nationale Anglaise' and at every 'swarry' and reception day your hostess no longer offers you a cup of chocolate, a glass of Madeira, or, worse still, syrup (ugh!), but 'une tasse de the.' Indeed, it is very good, too, for your Parisian hostess, quick to adopt a new fashion, is quicker still to know it should be observed, and the 'boisson nationale Anglaise' transplanted to the Faubourg St. Germain has lost nothing in the transit. Tea, in the old style, was a truly terrible decoction. Originally, I believe it was supposed to come from China, but the hold of the ship that carried it must have been very dusty, the water which made it never boiled, and I, myself, have seen ladies, fearful that the servant had not made the tea strong enough, call for the caddy and throw in a couple of spoonsful on the steaming brew. But now there are English grocers to sell good Indian or Ceylon tea, and our hostesses have learnt to heat the pot and see that the water boils.

THE "FIVE O'CLOCK."

"In short, the English Pegasus has struck his hoof on the fair land of France, and from the imprint has welled a fount of Lipton, undefiled. The Briton abroad is an imperious beast, as he has often been told by foreign writers. He demands British comforts wherever he goes, and in Paris, at least, we try to supply him with them. The increase of tea shops in Paris within the last year has been extraordinary. They began in the Rue de Rivoli, tentatively, shyly. Here and there a librarian opened a reading room upstairs where tea was served. Then the movement spread into other streets, and whole-hearted tea rooms opened in the Rue St. Honore, the Rue de l'Echelle, on the Boulevard Haussmann, round the Arc de Triomphe, everywhere, in short, where English and Americans might pass. Hotels in prominent positions followed suit, and lastly, some of the more daring cafes have learned how to make tea, and advertise the 'five o'clock,' with an orchestra. And then, like the jury in Charles Lamb's essay, who on tasting roast pig acquitted Ho-ti and Bo-bo for 'improving upon the good meat which God had sent them,' one or two Parisians tasted 'the a l'Anglaise,' and now the tea shops, the hotel drawing-rooms, and the five o'clock cafes are crowded with French tea-drinkers. It is true that they put much sugar in the cup, but as they have taken most kindly to the faithful buns, muffins, cut bread and butter, and tea cakes which have followed in the wake of the pot, there is hope of their eventful emancipation.

OF INTERNATIONAL VALUE.

"The movement, however, is not confined to Paris. Along the Riviera are scattered numbers of old Anglo-Indians, soldiers and civilians, on the retired list, who eke out their pensions by selling Indian tea, and I was told only yesterday of one firm of English forwarding agents who had received orders for £400 worth of Ceylon tea for the present season. In Paris it is difficult to obtain trustworthy figures, because so many French grocers make a specialty of ordering their tea direct from the East without having recourse to English grocers. But a visit to any of the packed tea rooms towards the end of the afternoon convinces one that the consumption of tea must be very great.

"Surely this should be a point of sympathy between the two nations. Do you not, oh beautiful fur-clad Parisienne, feel your sisterhood with the smart typewriter, who is enjoying her 'pot of tea, roll and butter,' in Queen Victoria street at the precise moment that you are sipping your the l'Anglaise in the swell tea-shop on the Avenue Victor Hugo? Two days ago I saw the editor of Intransigeant, that most redoubtable of England's foes, taking his five-o'clock tea in a real English shop. And after that, may one not feel that Anglophobia will soon have been drowned in the best Ceylon, and 'strained relations' swept away with the leaves that the housemaid scattered on the carpet!"

The Williams Bros. Co's

Sweet Mixed
Sweet Gherkins
Sour Mixed
Sour Gherkins
Chow Chow
Pearl Onions

—IN—

Half-Pints
Imperial Pints
Imperial Quarts

TOMATO CATSUP

Half-Pints
12-oz. Pints
Fancy Pints
Gallon Jugs

A. E. RICHARDS & CO., Selling Agents, Hamilton.

BOECKH'S BRUSHES and BROOMS
BRYAN'S BRUSHES
CANE'S WOODENWARE

Hold the highest reputation in the Canadian market to-day. They are the sort that sell—the best materials put together by people who know how. Goods that give the widest margin of profit to the dealer and greatest amount of satisfaction to the purchaser.

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TORONTO RETAIL GROCERS' ASSOCIATION.

Amalgamation Discussed — Fixed Price on Shredded Wheat — Entertainment.

THE Toronto Retail Grocers' Association held their regular monthly meeting in St. George's Hall, Elm street, on Monday evening, April 12. Business combined with pleasure was a feature that made the event enjoyable and everything passed off without friction, although an important question came up when the report of the committee appointed to confer with the Retail Merchants' Association regarding the proposed amalgamation of the two bodies was presented.

The president, W. J. Sykes, was chairman, and D. Bell acting-secretary, Edward Hawes the regular secretary being absent.

A letter was read from the grocers' section of the Toronto Branch of the Retail Merchants' Association of Canada. This communication stated that they had made an agreement with the Natural Food Company, the makers of the shredded wheat biscuit, whereby that firm agreed to sell their biscuits to everyone at a uniform price. In turn the retailer had to sign an agreement not to sell any of these biscuits to his customers below a price that was stated in the agreement. The co-operation of the Retail Grocers' Association was asked in this matter.

In the discussion of this question that came up afterwards it was explained that unless a grocer signed the agreement he would not be sold any biscuits by The Natural Food Co. Already a large number had agreed to the conditions therein stated.

Many doubted this, but nothing definite was done. It will come up again at the next meeting.

It was in receiving the report of the committee that had been appointed to confer with the Retail Merchants' Association regarding amalgamation that things grew lively. Everyone wanted to express his views on the subject, and nearly everyone had something to say.

Messrs. B. Panter and T. Clark reported for this committee. They stated that they had conferred with Secretary Trowern and other representatives of the Retail Merchants' Association of Canada and had the constitution of that body explained to them. The fees would be $2 per annum, one-half of which money would go into a central fund and the other $1 to the general expenses of their section. There was a central executive committee elected at the annual meeting of the whole Association, before which matters affecting the whole trade could be brought. There was a president and a general secretary for the whole Association, whose services were always at the service of its members.

They had also an efficient system for collecting debts. The fee for securing the benefits of this system was $2 per year, and, if the collector had to be sent, an additional 10 per cent. of the amount collected would be charged.

The funds the Grocers' Association have now on hand would not prevent them from amalgamating, it was stated. They should themselves decide what to do with their money.

F. C. Higgins, chairman of the grocers' section, who was present, explained that only those matters needing the assistance of the whole association of retail merchants came before the executive. Matters of purely local interest were settled by the sections themselves.

On motion that this matter be left over to the next meeting a number spoke.

A. R. Williamson was in favor of amalgamating with the other association. The abolition of trading stamps, he said, was mainly due to the action of the Retail Merchants' Association. The Government had listened to the voice of the merchants from all over Canada. He proposed leaving the question over.

J. Bond also liked the idea of uniting with the grocers' section of the retail merchants. They would then be a much stronger body, and hence would have more influence in legislative and other matters.

J. Butcher wanted a written report of the committee handed in and a copy given to each member. He also urged that legal advice should be obtained.

B. Panter did not want to see a question like this rushed through in a hurry. All the members of the Association would have to be consulted.

A number of others joined in the discussion, but the motion to refer it over to the next meeting was carried.

Notice of motion was laid on the table by J. S. Bond, that at the next meeting he would move "that the Toronto Retail Grocers' Association amalgamate with the Retail Merchants' Association of Canada."

The auditor's report showed a surplus of $562.11 in the treasury.

The meeting then adjourned.

ENTERTAINMENT.

After the adjournment the grocers set themselves out for a social evening. T. W. Johnston had his graphaphone there and made things pleasant with selections therefrom. Cards were brought in and euchre, pedro or whist was played until late in the night. Refreshments were served and everybody did his best to make the evening a pleasant one for all the rest.

A number of representatives of wholesale houses were the guests of the Association, and amongst them we noted: J. Patterson and S. S. Richardson, of T. A. Lytle & Co.; J. Mortimer, of the Christie, Brown Co., Limited; H. E. Trent, of Fleischmann & Co.; Fred Gooderham and C. Thaubern, of the Dawson Commission Co; J. F. Smyth, of the United Factories; John Anderson, of the Ogilvie Milling Co., Limited; Thomas Vance, of Vance & Co.; Charles Kempton, of the Kempton Fruit Company; W. R. Henry, of F. W. Humphries, and Charles Shields, of Davidson & Hay, Limited.

DEATH OF A WELL-KNOWN MERCHANT.

Joseph Kerr, who for many years conducted a business as general merchant at Aultsville, Farran's Point and Wales, Ont., died at Wales on April 11, at the age of 64 years.

Mr. Kerr was born in County Fermanagh, Ireland, in 1838, and removed a few years later to Canada with his parents. In his earlier days he worked on the Grand Trunk Railway, becoming a conductor. He afterwards formed with his brothers the firm of Kerr Bros., general merchants, and had charge of their business at Wales.

In 1879 he was elected as Conservative member for Stormont in the Provincial Legislature and continued to be their representative until 1886.

MAPLE PRODUCTS IN NOVA SCOTIA.

The season opened up well in Nova Scotia for maple products, and at the beginning it was thought the yield would be exceptionally large. The soft mild days and frosty nights with frequent light snowfalls caused the sap to run freely, but this condition was soon succeeded by rain which had a bad effect. On the whole the conditions were none too favorable, but there does not seem to be any diminution of the supply of maple products on the market.

The practice of adulterating and boiling over does not appear to be on the decline, judging from the quality of much of the maple sugar being offered. — Maritime Merchant.

Charles Shirk's cheese factory, Willetsholme, Ont., is being renovated and supplied with new equipment.

Molasses— Genuine Barbadoes

We are prepared to book orders for CHOICEST BARBADOES MOLASSES for delivery either Ex. cargo to arrive end of May or beginning of June,

or

Ex. cargo expected to arrive end of July or beginning of August.

We Can Quote Low

Write at once and order your supply early—this is our advice.

No Trouble to Quote

LAPORTE, MARTIN & CIE,

WHOLESALE GROCERS, MONTREAL.

Stop the Leaks!

It is the little expenses that count--a small leak will sink a big ship. It is the quality of the ordinary staple articles of trade that a grocer carries in his stock that gives standing to his store. It is the widely-advertised goods that people are familiar with which give them confidence when they see them on a grocer's shelves.

Confidence grows slowly, the loss of it comes quickly. "Stop the leaks" that betray your weakness in carrying inferior goods. Stop them quick ! Sell Windsor Salt--it's a small thing, but remember, please, *it's a staple !* It is the Salt of highest quality through and through.

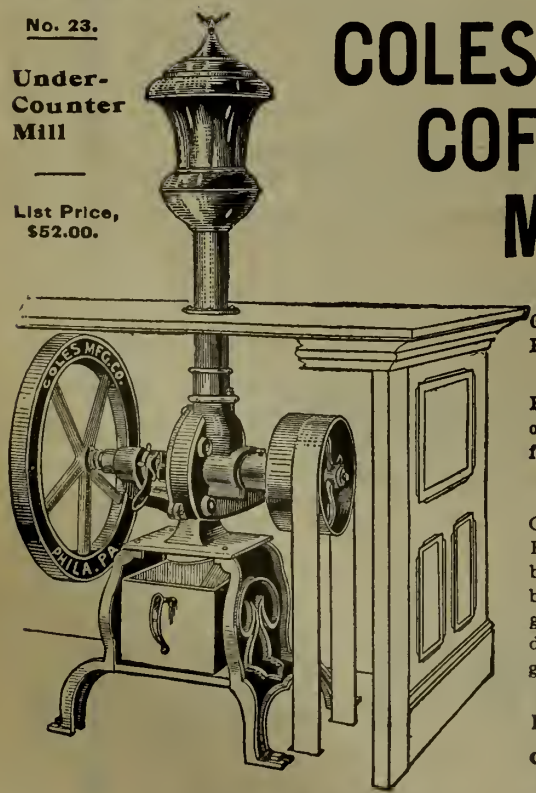
Windsor Salt.

The Canadian Salt Co., Limited,
Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



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None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

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are finding a profitable business in selling

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Bread AND Cakes

Do you want our agency in your town ?

A post card will bring you our terms.

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THE CHEESE SITUATION.

THE cheese market continues firm. The ruling prices for export this week range from 11¼ to 11¾c., and from 11½ to 12c. for local consumption.

The scarcity of cheese on both sides of the water is an important factor in maintaining the high prices and the present conditions are likely to continue for a considerable period as it will be two months at least before Canadian full grass cheese can be placed on the British market.

Last week's shipments of cheese from the ports of St. John and Portland to Liverpool, London and Glasgow were 8,154 boxes, as compared with 19,809 boxes for the same week last year.

Already a quantity of fodder cheese of this season's make is being offered to the cheese men in Toronto and Montreal, at prices ranging from 10⅜ to 10½c., but as yet little has been contracted for. For the same date last year the prices were 9 to 9¼c. for this kind of cheese, and many doubt if the prices will be maintained throughout the season.

The earlier opening of the spring this year will greatly increase the make of fodder cheese, and it is estimated that in the districts of Ingersoll and Belleville the April make will be from 20,000 to 25,000 boxes. In April 1901 the make was about 15,000 boxes.

AN ANALYSIS OF FAILURES.

IN last week's issue we gave briefly a synopsis of the commercial failures in Canada during the first three months of the year. We are now able to give an analysis of these failures as prepared by R. G. Dun & Co., showing the number in the different branches of trade and the liabilities of each :

	1902 No.	1902 Liabilities.	1901 No.	1901 Liabilities.	1900 No.	1900 Liabilities.
Iron	...	.....	...	.....	...	.....
Tools	1	$ 1,500	5	$ 11,600	5	$ 7,650
Wool	..	.....	1	5,000	2	3,397
Cotton	...	.....	...	.....	...	.....
Wood	2	7,500	5	40,500	8	11,947
Clothing	12	286,160	16	23,843	16	154,656
Hats	...	.....	...	.....	1	4,500
Chemicals	..	.....	2	38,000	..	.....
Printing	3	18,983	4	12,900	...	.....
Milling	7	25,200	3	31,372	6	12,580
Leather	1	1,000	7	191,760	8	81,773
Liquors	...	.....	...	.....	...	.....
Earthenware	1	3,300	...	.....	...	.....
Miscellaneous	22	428,843	30	363,254	32	261,555
Manufact'r'g	49	$172,476	73	$718,229	78	$538,058
General stores	93	$662,967	86	$433,530	84	$476,257
Grocers	64	200,227	54	427,680	54	167,755
Hotels	16	48,212	21	54,699	19	28,697
Liquors	9	411,650	9	28,100	7	84,753
Clothing	28	202,348	32	124,148	24	200,593
Dry Goods	26	436,471	45	680,888	46	696,405
Shoes	20	77,480	21	111,452	21	94,326
Furniture	7	82,110	9	240,779	8	33,550
Stoves	9	59,918	12	57,710	7	38,111
Drugs	2	6,700	8	50,864	7	54,458
Jewellery	7	40,500	7	47,650	9	162,671
Books	2	13,100	5	27,216	4	56,415
Caps	1	20,283	1	800	4	8,654
Miscellaneous	24	235,113	35	218,607	24	84,858
Trading	303	$2,497,079	345	$2,503,023	318	$2,177,503
Transporters, etc	6	170,437	6	112,470	10	38,480
Total	363	$3,439,992	424	$3,333,722	406	$2,754,041

It will be noticed that while the total number of failures is less than during the same period last year the liabilities were larger. The increase in the failures among manufacturing firms was more than accounted for by the failures in one branch, namely, clothing, which in turn can be accounted for by the insolvency of one well-known concern.

The increase in the number of failures of general merchants and grocers cannot with certainty be accounted for. As the total increase in the failures of all kinds was largely confied to Ontario it is possible the increase in the general and grocery trades is a reflex of the short grain crops in that Province last year.

The condition of the trade in iron, tools, and leather is satisfactorily reflected in the above record.

A CONCRETE EXAMPLE.

IF any of our readers are interested in the merits of advertising there is an object lesson in the state of the Ceylon and Indian tea trade in America during the past couple of years.

Previous to that time Ceylon and India were carrying on an active advertising campaign—Mr. Blechynden representing the India Tea Association and Mr. Mackenzie the Ceylon. Up to that period both teas had made great progress, the consumption rapidly increasing. India then determined to cease the expenditure on this continent, and stopped all her advertising, Mr. Blechynden's visits to Canada at that time ceasing.

Mr. Mackenzie continued the Ceylon campaign vigorously, and what has been the result? Indian tea in America has since actually fallen off 1,460,997 lb., but the consumption of Ceylon tea has, during the same time, increased 4,000,000 lb., thus positively proving that the cessation of Mr. Blechynden's efforts has had a most detrimental effect upon the consumption of Indian tea in America.

THE LATE MR. GEORGE MOFFATT.

Mr. George Moffatt, one of Montreal's old-time merchants, died in Rochester, England, on March 15. Mr. Moffatt was a member of the firm of Gillespie, Moffatt & Co., wholesale grocers, who did business on St. Paul street, Montreal, over a quarter of a century ago. The firm afterwards became Gillespie & Co., which it still remains. He was the son of Hon. Geo. Moffatt, at one time a member of the Legislative Council of Quebec.

ADVANCE IN COTTON CORDAGE.

An advance of 1 to 1¼c. per lb. took place on Thursday, April 10, on cotton cordage, and of 7½ to 10 per cent. on cotton clothes lines.

Cotton twine is also very firm, and an advance in it in the near future is not unlikely.

The advance is in sympathy with the appreciation in the raw cotton market, which is fully 1¼c. above the prices ruling in February.

CANADA AND THE NEW BRITISH DUTIES.

THE new British Customs tariff naturally excites a great deal of interest. This interest is of a two-fold character. The one connects itself with the duties themselves; the other with the departure from an economic principle to which a great many people thought Great Britain eternally wedded. The new duties, therefore, have a particular interest both to the business man and to the politician.

In Canada our chief interest is, of course, centred around the duties on grain, flour and meal. These duties are 3d. per hundredweight on grain and 5d. per hundredweight on flour and meal. A later cable says the 3d. tax falls on the following:

All cereals, including maize, buckwheat, peas, dholl beans, haricot beans, locust beans, lentils and rice.

And the 5d. tax falls on the following:

All the flours and meals from the above-mentioned products, as well as macaroni, vermicelli, starch, farina, arrowroot, mandioca flour, semolina, cassava powder, mancacroup, potato flour, tapioca, sago, sago meal, rice meal and rice dust, shredded wheat, and preparations containing any of the foregoing products.

It will be noticed therefore that the effects of the new tariff will be far reaching, like that of the sugar tariff brought down a year ago.

Of the cereals which are affected by the new duties Canada produces about 285,000,000 bushels. These figures are based chiefly upon official reports to which we have access, and what actual figures are wanting we have supplied by a moderate estimate. The total is made up as follows:

GRAINS PRODUCED IN CANADA.

	Bushels.
Wheat	90,000,000
Barley	25,000,000
Oats	127,000,000
Peas	11,000,000
Rye	2,500,000
Buckwheat	3,500,000
Corn	25,000,000
Beans	1,000,000
Total bushels	285,000,000

In view of these figures and the fact that Great Britain is our best foreign customer, we as Canadians can scarcely fail to be concerned in the advent of the new duties.

The total exports in 1901 to all countries of grain and its products were valued at $19,000,000, and of this 78 per cent. went to Great Britain. This will be seen from a glance at the following table:

GRAIN AND ITS PRODUCTS EXPORTED IN 1901.

	Exported to G. B.	Exported to all countries.
Barley	$ 947,964	$1,123,055
Beans	11,049	418,161
Buckwheat	93,798	227,717
Oats	1,996,298	2,490,521
Peas, whole	1,991,247	2,482,249
" split	70,824	192,463
Rye	327,472	424,877
Wheat	6,112,230	6,871,939
Bran	63,499	242,245
Flour (wheat)	2,702,132	4,015,226
Oatmeal	453,326	467,807
Rice Meal	19,140	19,201
Meal, all other	25,021	31,086
Starch	24,102	24,286
Total	$14,838,102	$19,010,933

Taking into account that which goes in the shape of flour, our exports of wheat to Great Britain last year were a little over 12,000,000 bushels.

The duty of 3d. per 112 lb. on wheat is equal to a little over 3c. per bushel. At this rate it is not likely to materially affect our export trade in wheat. We cannot, however, speak with the same confidence in regard to flour; and, in fact, in regard to meal as well. It takes 270 lb. of wheat to produce a barrel of flour, and the duty on this at 3d. per cwt. is equal to about 16.20c., while the duty on a barrel of flour is equal to 19.60c. This, it will be readily seen, gives the British miller a preference of about 3½c. per barrel. This, while small, is sufficient to endanger the Canadian export trade in flour with Great Britain, for exporters often work on a smaller margin of profit than 3½c. per barrel. So small is the margin of profit that it would not pay Canadian millers, as a rule, to run their mills wholly on export trade account. What they export is the surplus over and above the requirements of the home market.

There are some who speak of the new duties as a restoration of the old Corn Laws. This is scarcely accurate. The Act abolishing the Corn Law was, it will be remembered, passed in 1846. The Repeal Act provided that the duties on wheat were to cease in 1849, and that, in the meantime, the duties to be levied on wheat were reduced to 10s. per quarter, when the market price was 48s. per quarter. At every rise of 1s. per quarter in the market price the duty was to be 1s. per quarter lower, until wheat should be at 54s. and the duty at 4s., after which the duty was not to further change. When the Corn Laws finally disappeared, a registration fee of 1s. was retained. This, in turn, was wiped out 20 years later, when, in 1869, Mr. Lowe declared the last vestige of protection had been removed. The present duty of 3d. per cwt. is equal to about 1s. 1d. per quarter.

The glue combination in the United States is sticking together.

GROCERIES AND LIQUORS.

AT A MEETING of St. Patrick's Total Abstinence and Benefit Society, of Montreal, which was held on Thursday evening, April 10, a resolution was adopted in favor of separating the liquor from the grocery business in that city. This is, in a measure, opposed to the wishes of certain of the grocery trade, among whom there is a movement to secure the privilege of selling liquor in small flasks.

Recently, Ald. S. D. Vallieres and Mr. A. D. Fraser placed themselves on record as being against the selling of liquor by grocers in small flasks or quantities, and the members of St. Patrick's Total Abstinence and Benefit Society gave their hearty approval to this course.

It was finally resolved that the president should call a meeting of the presidents of the different Catholic temperance societies to discuss the question, and decide what steps to take toward opposing the petition of the grocers to handle liquor in small flasks.

While the society may be able to gain its ends as far as limiting the sale of liquors by grocers, it is thought that they will not be successful in having the grocery and liquor business separated if such an attempt should be made. Many of the most prominent grocers do a large business in liquors and would fight strongly against giving it up, or being compelled to run a separate store. And what advantage it would be either to the public or to the cause of temperance is not clear.

Mr. Frank Munsey, no doubt, intends that his chain of grocery stores shall be a good line of profit.

KNOW THE GOODS YOU SELL.

IT is a good thing when a merchant can speak with authority in regard to the quality of the goods he has in stock. His customers will look upon him as a man who knows his business and whose word can be relied upon.

It follows, therefore, that the merchant, in order that he can speak with authority, must himself have knowledge of the goods he buys.

Frequently one house will offer at a much lower price an article which is held to be just as good as that offered by a competitor. It is possible that it may be just as good ; but in these days of keen competition the chances of this being true are more often to the contrary than otherwise. But, granted that all asserted be true, the merchant should take every means to satisfy himself upon this particular point before he purchases.

He cannot afford to run any risks. A customer, when offered a new line of goods, usually questions the merchant in regard to quality. If the quality subsequently turns out to be inferior to the recommendation, the merchant's reputation is sure to suffer. And, if a merchant's reputation is injured, the keystone in the arch of his business career is impaired.

There are merchants in some lines of trade who make it a practice of putting to their own use new goods that come upon the market before they offer them to their customers. And where it can be practised it is certainly a safeguard.

NEW JAPAN TEA CROP.

A CABLE received from Japan by Mr. S. T. Nishimura, the representative of The Japan Central Tea Traders' Association, on April 14, read : "Heavy frost all over country spoilt tea ; arrival will be late. High market anticipated." About a week before, Mr. Nishimura received a cable in regard to the new crop of an entirely different character, stating that the crop would be good and would arrive five days earlier than last season.

Speaking to THE GROCER in regard to these advices, Mr. Nishimura said : "According to the latest cable, the first crop will be higher this year than last, which seems to be the opinion held by the interior tea holders. But there are a coulep of weeks, at least, yet before the new tea-picking operations commence, and, if the weather is favorable from now out, I do not think the crop will be affected by the recent frost as much as anticipated.

"However, we are awaiting further and more certain news. I have made inquiries whether the eastern part of Japan has experienced the same weather as the western part, where this advice came from, although it states that the whole country is affected. These reports are not always to be relied upon, especially at this stage of the growth of the plant."

A P.E.I. TOBACCO FACTORY.

The new tobacco factory of Hickey & Nicholson, Charlottetown, P.E.I., is a three-storey building, 40 x 80 ft., built of wood. The first floor is used as a pressroom and raw-leaf warehouse. There are six hydraulic presses on this floor, besides the engine that supplies the power to the whole factory. At one end is the bonded warehouse, 21 x 40 ft., in which 70 hogsheads of leaf can be stored at a time.

On the second floor is a wringer, driven by steam. There are also two drying-rooms and a large storeroom, where both Canadian and American tobaccos are manufactured. The law states that these tobaccos are to be manufactured in two separate factories. This can be done under one roof.

On the third floor is the plugroom, 22 x 40 ft., fitted with extra ventilation from two large skylights. In the centre of this room are the work tables, and on one side are the stem racks. Besides the plugroom, there is a storeroom, 22 x 40 ft., on this flat for keeping the smoking tobacco made. About 30 hands will be employed in this factory when in running order.

COMMERCIAL DEPOT FOR LONDON.

The committees of the Toronto Board of Trade and the Canadian Manufacturers' Association held a joint meeting in the Board of Trade rooms on Tuesday afternoon, April 15, and considered the establishment of a commercial depot in London. Those representing the board of trade at the meeting were J. F. Ellis, J. D. Allan, Peleg Howland, R. J. Christie, Noel Marshall, W. J. Gage ; while those representing the manufacturers were W. K. McNaught, G. H. Hees, J. O. Thorn, James P. Murray and P. W. Ellis.

After discussing at length the above proposition, a sub-committee was appointed to draft a report and submit it to the general committee. J. D. Allan, J. F. Ellis, P. W. Ellis and G. H. Hees constitute this sub-committee.

MR. EDGAR WILLS RESIGNS.

Mr. Edgar A. Wills, formerly secretary of the Toronto Board of Trade, has severed his connection with the Iron Ox Co., of Walkerville, of which he was appointed manager a few months since.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

H. P. Eckardt & Co. are selling a very fine Porto Rico and also a Barbados molasses.

Clark's pork and beans with Chili sauce to retail at 5c. a tin is in stock with T. Kinnear & Co.

T. Kinnear & Co. are offering a 40-ounce bottle of Rowat's pickles that can be retailed at 30c. There are white onions and mixed pickles.

H. P. Eckardt & Co. are offering canned fruits in gallon tins at prices that will interest all dealers.

L. Chaput, Fils & Cie. report a very large demand for "Provincial" plums and pears, which they advertised in "The Grocer" a couple of weeks ago.

A. P. Tippet & Co. find a steadily increasing demand for their "Wheat Marrow," which is getting into more hands every day. It is a Canadian product for Canadians, and is apparently highly appreciated by dealer and consumer.

A SPECIAL BRAND OF CHEESE.

The Richmond, Que., Board of Trade held a meeting on April 11 and considered a proposition made by Mr. Wherry, cheese inspector of that district, to start a factory at or near Richmond to manufacture a special brand of cheese, providing a company be formed to subscribe $2,000, the capital required. Another meeting of farmers and citizens interested was held on April 14.

THEY TOOK CARE OF THE SICK.

Mr. James R. Rosser, grocer, Appin, Ont., and his wife, are the recipients of an arm chair and a letter of thanks from the Commercial Travellers' Association.

J. W. Boyd, a member of the association, was taken ill in Mr. Rosser's store last January, and was taken care of by Mr. and Mrs. Rosser for two months. And this presentation is in recognition of this kindness.

ENLARGING THEIR TRADE.

Dundas & Flavelle Bros., produce merchants, Lindsay, Ont., are going largely into the business of shipping eggs, butter and cheese to the English market this year. They are establishing an agency in Belleville and placing it in charge of John Hart, and that city will be the centre of operations extending to all the neighboring villages. The produce collected will be shipped to Lindsay, where it will be placed in cold storage.

A GIGANTIC TEA-BLENDER.

The "Salada" Tea Co., Toronto has just put into position a gigantic tea blender. It is said to be the largest in the world. It was made specially for The "Salada" Tea Co., and weighs six tons, and has a capacity of 60 chests of tea. In order to get it into the building it was necessary to remove the wall between two of the windows on the fifth storey. W. R. Dell & Son, London, Eng., are the manufacturers.

Mr. J. Christenson, of The Imperial Syrup Co., Montreal, was in Toronto last week in the interest of his firm.

"The man with ancient ideas" who says I "can't" sell a packet tea "can't" because he "can't" make himself believe that he can .... But one little experiment with an assorted sample case of **"SALADA"** Ceylon Teas completely upsets the "can't" theories.

Many a dealer has found this out to his pleasure and profit.

"Just as" Ceylon Black Teas have displaced China Congous

"So is" Ceylon Green displacing Japans.

A one cent Postal Inquiry Investment

Will bring you dollars worth of information in return.

Address **"SALADA," Toronto or Montreal.**

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

CREAM SODAS.

If you are not selling our Cream Sodas you are not selling the best. Of course, you have been told this tale before. We want to impress it upon your memory. We make the ORIGINAL Cream Sodas. We have lots of imitators.

Get the Cream Sodas in the "Round-Cornered Tin." We make them.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

GROCERIES.

Toronto, April 17, 1902.

ONE of the features of the wholesale grocery trade this week is the weakness which has developed in the outside sugar markets. This has, so far, had no further effect upon the local market than to depress it. Another feature of the local wholesale market is the strength of the canned tomato market, a further small advance having taken place during the week. In canned goods, generally, the demand is fair, and, if anything, better than it was. Coffees are in fair demand on retail account, but the outside markets are dull and easy. Spices are fairly steady. A little more interest in being taken in nuts, owing to an advance in Tarragona almonds in the primary market. Valencia raisins are held rather firmer in sympathy with an advance in London, Eng. Tapnet figs are scarcer and slightly dearer. Prunes continue in good demand.

CANNED GOODS.

The feature of the canned-goods trade is the increase in strength on the tomato situation. Most of the wholesalers are this week marking their prices up another 2½c., making the ruling price 95c. We hear of transactions in round lots to the wholesale trade at 90c. The demand for tomatoes is improving, although no one is buying speculatively, purchasing only for requirements. Corn, on the other hand, appears to be just as weak as ever. It is understood, however, that some efforts are being made to formulate a scheme whereby the pack next year will be decreased. At present the ruling price to the retail trade is 70c. Peas appear to be in fairly good condition, stocks in wholesale hands becoming low, while there is a fair demand at 80c. upwards. Canned fruits are also in little better demand, with prices steady and unchanged. Business appears to be a little better in canned salmon, and, in fact, in most lines of canned fish, such as herring and lobster. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

Brazilian coffees are a little weaker although fine Rios are still netting a premium over undescribed coffees. Supplies of these are becoming scarcer. Maracaibo coffees are scarce and dear, and buyers are looking to New York in the meantime for supplies. Wholesalers report a slight improvement in the demand for green Rio coffees, and a fair business in roasted coffees. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c.

SPICES.

According to cable advices ginger is reported to be getting firmer, owing to reports of the failure of African crop. Peppers are holding fairly firm, and in other descriptions of spices the conditions seem to be much about the same as a week ago.

RICE AND TAPIOCA.

Locally, there is a fair trade being done in both tapioca and rice. We quote B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

to 3¾c.; sago, 3¾ to 4c. The first arrival of new crop fancy Japan rice has arrived in New York. The shipment consisted of 250 lb., and came from Kobe.

NUTS.

A few orders on importation account have been taken during the past week for filberts and Tarragona almonds. Stocks of almonds in Spain are in small compass. One important Tarragona firm, replying to orders for 200 bags, said they could only accept an order for 100 bags. Mail advices received this week report an advance in Tarragona almonds. As this advance was announced shortly after some of the orders had been sent forward, those ordering are somewhat concerned as to whether they will be able to get the goods at the figures at which they bought. Filberts for October shipment have advanced 2s. per bag, but Ferd. Baller & Co. write that they do not think that much attention need be paid to general reports of frost, etc., claiming that it is yet too early to speak intelligently in regard to the future of the crop.

SUGAR.

A good deal of weakness has developed on the raw-sugar market during the past week. Raw sugar in New York has receded to the lowest point, and they are again quoting centrifugals there on the basis of 3⅜c. The net price of granulated in New York is unchanged at $4.50, making the margin between raw and refined 1⅛c. per lb., which is the highest for the season. It is, however, believed that the refiners are handling dearer sugar at the moment. If this is so the margin is not as large as it appears. Beet sugars have declined and are now on the basis of 6s. 4½d. f.o.b. Hamburg, but this figure is still above the parity of centrifugals in New York. The receipts of raw sugar in the United States last week were 28,166 tons, and the meltings 30,000 tons. The stocks of sugar in Europe and America were 3,396,643 tons against 2,632,853 tons a year ago. On the local market no changes have taken place in quotations, but the demand is exceedingly dull. It is, however, thought that an improvement in the demand will soon take place.

SYRUPS AND MOLASSES.

Nothing particularly new has taken place in this line; the demand is only moderate, and prices are unchanged. Our quotations are as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

There has been a fair movement in Ceylons at 6½ to 7¾d. for peckoe souchongs and pekoes, and 9½ to 11d. for pekoes and orange pekoes. In Congous, there is a little demand for fine-liquoring monings. There is a little inquiry for Japan teas, and some nice little lots have changed hands. The Japan market appears to be strong. Quite a number of samples of standard teas are being shown preparatory to taking orders for new season's teas. Ceylon greens are still wanted, but stocks continue almost nil, and the little that is here is bringing full figures. China green teas are, of course, as scarce as ever.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a fair trade being done, and prices rule firm. Locally, we quote as follows: Filiatras, 6c. to

6¼c.; Patras, 6½ to 7c.; Vostizzas, 8c. to 8½c. per lb.

VALENCIA RAISINS.—Advices from England report that the market there is higher. On the local market prices are more firmly held in sympathy with the reports from the outside trade centres. The ruling price for selected raisins is 6⅜c. per lb.

PRUNES.—The demand for prunes continues good with prices steady and unchanged. Our quotations follow: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—There is not much doing, and prices are unchanged at 4½c. for both Hallowees and Sairs.

CALIFORNIAN EVAPORATED FRUITS—Business continues fairly good in Californian evaporated fruits. Peaches, 11 to 14c.; apricots, 13 to 17c.

FIGS.—There is a steady demand for tapnet figs, and prices are slightly higher at 3½c. There are very few tapnet figs on the market, and layer figs have been practically cleaned up.

GREEN FRUITS.

The largest sales are in bananas and oranges and the market for these is firm. Valencia oranges have advanced 50c. per case and are in good demand, as are also strawberries. Southern tomatoes can be bought for $3.75, but some houses are still selling them at $4 50 per case. Pineapples have advanced 50c. to $1 per case. Egyptian onions are now on the market and are offered at $3.25 per sack. We quote as follows: Oranges, Tangerine or kid glove, $3 to $4 per small box; Mexicans, $2.75 to $3.25 per box; Californian navels, $4 to $4.50 per box; Californian ruby blood oranges, $2.75 per ½ box; Valencias, $4.50 to $5 per small case, $5.50 to $6 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $3.50 to $5 per box; Malaga grapes, $5.50 to $7 per bbl.; bananas, $1.50 to $2 for firsts, and $1.25 for eight hands; pineapples, $5 to $5.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Egyptian onions, $3.25 per sack; small crates, $1.10; Californian lemons, $3 to $3.25 per case; Messina lemons, $2.25 to $3; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $3.75 to $4.50 per case of 6 baskets; strawberries, 30 to 50c. per qt.

VEGETABLES.

The demand for carrots, parsnips and turnips is slack with the warm weather and the market for them is weak. The trade in rhubarb, lettuce and onions is fair. We quote as follows: Green onions, 10c. per doz.; rhubarb, 80c. to $1.20 per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 35c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; celery, 40 to 65c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bag; potatoes, 65 to 75c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS—The receipts are good, and produce merchants have started to pickle their eggs for the export trade in the fall. Prices are quoted at 12 to 12½c. per dozen for fresh eggs.

BEANS—Trade is dull. We quote as follows: Choice hand-picked, $1.20 to $1.40, and prime, $1.10 to $1.20 per bush.

HONEY—Business is dull and prices are steady. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR—The demand is slackening off, the first rush being over. The prices are firm. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—There is some trade doing in evaporated apples, but dried apples are dull. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The demand is moderate and receipts are fair. The prices are unchanged at 55 to 58c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The receipts are still small, but larger arrivals are shortly expected. The demand for choice dairy is brisk, and some merchants have advanced their prices 1c. per lb. for prints and rolls. Creamery butter continues firm. We quote as follows: Choice 1-lb. prints, 18 to 20c.; large rolls, 17 to 19c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 20½ to 21c. per lb.

CHEESE—The market for cheese is firm with an advance over the prices of a week ago of ½c. per lb. The local prices are 11½ to 12c. per lb. and 11¼ to 11¾c. for export.

POULTRY.

DRESSED POULTRY—There are small receipts of chickens for which there is a good demand. Chickens are quoted at from 60c. to $1 per pair.

LIVE POULTRY—The arrivals are light and trade is dull. Prices are unchanged. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH.

There is a brisk demand for newly-caught trout and whitefish. A shipment of these is expected next week. Trout have declined 1½c. per lb., and whitefish have advanced ½ to 1c. per lb. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; newly-caught trout, 7 to 8½c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—Manitoba hard wheat is being sold at 84½c., No. 1 Northern 81½c., and No. 2 Northern 78½c. per bushel. The movement is greater, and the market is firm on account of the rise in the Chicago markets. On the local market things are quiet. We quote what is paid on the street: White and red Ontario wheat, 71 to 79c.; goose, 65 to 66c.; oats, 48c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR—Trade is improving, and the prices are steady. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00; Manitoba bakers', $3.70; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—Business is good for this time of year. Cornmeal has declined 15c. and pot barley 25c. per bbl. This is owing to the weakness in the market for peas and barley. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $4.85; standard rolled oats in carlots on track here, $4.60; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100 lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The supply is small, but the demand is slack. The market is steady. We quote: No. 1 green, 6½c.; No. 2 green, 5½c.; No. 1 green, steers, 7½c.; No. 2 green, steers, 6½c.; cured, 7¼ to 7½c.

SKINS—Calfskins have advanced 1c. per lb. This is owing to local competition, the foreign market being still unchanged. Lambskins are coming in now, and the

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

BUTTER

CHOICE - WANTED.

Your consignments will meet good market.

All lines produce handled promptly.

EGGS—We buy f.o.b. shipping point, get our prices.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

Spring Importations

Lemons
Lemons

We have large shipments on direct steamers to Montreal. Write us before placing your orders for CAR LOTS or LESS.

CLEMES BROS., TORONTO

receipts of sheepskins are light. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies) 55 to 60c. each; sheepskins, 80c. to $1; lambskins, 15c.

WOOL—The market for coarser wool seems to be in a hopeless condition, and prices have declined ½c. per lb. We quote: Fleece wool, 12½c., and unwashed, 7 to 8c. per lb.

SEEDS.

The prices of red clover and alsike have weakened slightly, but timothy remains firm. Trade is a little slack owing to the lateness of the season. We quote out of store at Toronto: Red clover, $7.50 to $9.50; alsike, $10 to $17, and timothy, $7.80 to $8.25.

MARKET NOTES.

Tapnet figs are scarcer and dearer.

Cornmeal has declined 15c. per bbl. and pot barley 25c. per bbl.

Whitefish have gone up ½ to 1c., while trout have gone down 1½c. per lb.

Calfskins have been raised 1c. per lb., and fleece wool has gone down ½c.

Wholesalers are, as a rule, marking their canned tomatoes up another 2½c. per doz.

Valencia oranges have advanced 50c. per case, and pineapples have gone up 50c. to $1 per case.

GALT BEET-SUGAR FACTORY.

The beet-sugar factory of the North American Beet Sugar Co. will not be erected at Galt this year. It is announced, however, that it will be in operation by the fall of 1903.

This course was taken because the cost of securing a plant for this year would be considerably more than it would be if built for 1903. By waiting and preparing for building next year they hope to be much in pocket. They are advising the farmers of their decision, and requesting them not to make contracts with other firms for more than one year.

DISAPPROVED OF THE PROTECTION.

"I got no use for Congress," asserted Mr. Lemuel Higgins, proprietor of the Bowersville Grocery and Dry Goods Emporium. "Why, here's 'Si' Simpkins and 'Joe' Skinner has been owin' me $10 apiece fer sugar for six year, an' they jest won't pay up, an' now Congress is goin' ahead an' makin a law to pertect people like that. I don't see why sugar beats is entitled to any better show than any other rascals."—Baltimore American.

Wm. Yates, grocer, etc., Oil Springs, Ont., is dead.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN

FOR SALE IN CAR LOTS,

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, - TORONTO

FISH!

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.

THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant and Broker.

Correspondence and Agencies Solicited.

Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

I

DISTRIBUTE CARS FROM WINNIPEG.

TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.

Write . . . .

E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, April 17, 1902.

GROCERIES.

THE market for groceries has not been disturbed by any extraordinary occurrence during the past week, though a few changes in quotations will be noted, which have added some interest to an otherwise uneventful week. The opening of navigation has had its effect, and the marked improvement throughout the country roads has also stimulated the trade. Among the quotable changes are cotton and sisal rope, both of which have advanced ¼c. New Patna rice is lower, being now quoted at 4½ to 5c. per lb.

SUGAR.

The price of sugar remains at our last quotations, viz.: $3.90 for granulated, and $3.15 to $3.80 for yellows. The demand is no more than fair, most buyers having filled their requirements. Recent advices from New York show the market there for raw sugar to be in rather a weak state, and it is further stated that refiners are by no means anxious buyers, even at the low figures.

TEAS.

Local business in teas is improving, and this week a fairly good trade is reported, mostly in gunpowders and Japan and Ceylon blacks. Green teas are very scarce and retain all their firmness. Cables from Japan show the market there to be in anything but a good condition, though it is doubted if this applies to the whole country. There is not a great demand, though several orders have been placed with the price limit stipulated, and such orders, of course, may not be filled.

SYRUPS.

The demand for syrups is now very light, and prices are little more than nominal. Some business in corn syrups is passing, however, at current quotations. We quote as follows: Corn syrups, 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is a better demand this week for Barbados molasses owing to lower prices, and buyers are obtaining their goods at bargain prices in some instances. The primary cost is about 8c., a slight advance. About 5,000 puncheons are reported to be on their way to this market. The cutting of prices is not confined to this market but prevails also in the Maritime Provinces. Held stock is said to be selling as low as 22c., but Barbados molasses, to arrive, is this week quoted at 23 to 24c., in any quantity; Antigua, 24c.; finest Porto Rico, 38c. per gallon.

CANNED GOODS.

The demand for all lines is good, and in some cases a firmer feeling is noted. The demand for canned fruits is also good. Salmon appears to be in smaller supply, and it is becoming scarcer. An agreement among the canners has been arrived at whereby they will keep all the stock carried now for export, and in consequence the market for all salmon has become much firmer. Red sockeye salmon is now noticeably higher than a few weeks ago, and it is the opinion among some dealers that the end of the advance is not yet. Our quotations are as follows: Peas, 82½c. to $1.15; corn, (ordinary), 80c.; tomatoes, 90 to 90½c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1. We quote: Salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for Clover Leaf talls.

SPICES.

No important news has been received this week from the foreign markets, and locally the position of spices is much the same as last week. There is a good demand, and prices, in general, are still quite firm. Our quotations are now as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Owing to the recent arrival of a few parcels of new Patna rice on this market, there has been an easier feeling in that line, and prices can be quoted at ¼c. lower, being now 4½ to 5c., according to the size of the package. Other brands of rice are in fair demand at our former quotations, which are in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags; and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½ to 5c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—These are selling freely this week, buyers apparently feeling safe on the present low prices, and, besides, they are in need of the fruit for the trade of the summer months. We quote: Fine Filiatras, in ½ cases, 5⅜c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—There is an active inquiry for Valencias, but supplies are exceedingly light, and the market is firm. An advance has taken place on the London market. We quote: Finest off-stalk, 5⅝c.; selected, 6⅛c., and layers, 6⅞c. per lb.

SULTANA RAISINS.—There is a moderate trade doing this week at 9c. The market remains firm.

CANDIED PEELS.—The demand is fair. No quotable change has occurred. Orange peel sells for 11½c.; lemon for 10½c., and citron for 16½c.

MALAGA RAISINS.—The wholesale houses report an excellent demand for Malaga raisins, due to the difficulty of obtaining Valencias. The demand is stated to be mainly for the lower grades. We quote: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25: ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a very light supply of these on the local market, but the demand is small. The price for Hallowees is nominal at 4¼c.

FIGS.—The demand has not greatly improved and business at present is not active. Tapnets are quoted at $1.20 and layers at $1.15.

CALIFORNIAN RAISINS.—The market is quiet. Seeded raisins are worth 9¼ to 9½c. per lb.

PRUNES.—There is a good demand at unchanged prices. The market, however, is still firm. We quote as follows: 8½c. for 40-50's, 8c. for 50-60's, 7¾c. for 60-70's, 7½c. for 70-80's, 6¾c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS—These are in good demand, and the market is in a good, healthy condition. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

There is a satisfactory trade doing in nuts, considering the season, which is usually not as good as the present. No change has been made in the price of Tarragona almonds, and our quotations are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—For the first time in many years dealers here have cleared up all their lines of cheap butter, and the trade is now working on fresh-made creamery. The greater part of the supplies are being received from the Eastern Townships, and costs about 22c. delivered in Montreal, but it is expected that lower prices will rule before the week is out. It is difficult for dealers to obtain more than 22½c. from the grocers, and they are not very willing to operate on such a small margin. A few shipments of large rolls are now on the market, costing about 17½c. in Montreal, and 18 to 18½c. is being obtained for them by the jobbers. There is still some inquiry from the United States for butter, but the trade here have little, if any, to offer. This unusual demand from the States, principally from the New York market, has taken about all the cheap grades of butter to be had here, and owing to conditions in the United States markets nearest to us, the inquiry will likely be kept up for about a month yet, though it will hardly be possible for American buyers to have their orders filled. It has had, however, a very beneficial effect upon this market, and the riddance of all their old lines has placed dealers in a position to devote their energies to fresh-made creamery entirely.

CHEESE.—The cheese market is unchanged. The local price for finest colored remains at 11 to 11½c. There is not much demand, everybody waiting for the arrival of new stuff.

COUNTRY PRODUCE.

EGGS.—Deliveries of eggs are being made freely, and a continuance of the present bright spring weather should result in an increased production. The ruling price is 12 to 12½c. now, a decline of ½c. since our last report, and with the expected larger receipts, another ½c. is likely to be knocked off. Pickling operations have commenced, but as yet they have been conducted on a small scale only. The buying price in the country is 10 to 10½c.

HONEY.—There has been no improvement in the market, which is still quiet under steady and unchanged prices. Our quotations are as follows: Buckwheat

How Often it is Said:

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

"I can make my entire breakfast off a cup of good coffee." Really a good breakfast depends on good coffee. Don't sell poor coffee when fine coffee may be had at no greater cost. It is not a question of price; it is simply a question of the ability to secure the finest coffee imported. The largest distributors of Fine Coffees in the World are CHASE & SANBORN.

CHASE & SANBORN, Importers, Montreal.

We have just received into store a carload of

BRUSSON Jne's

CELEBRATED FRENCH ALIMENTARY PASTES

COMPRISING:

20	boxes Vermicelli, fin, 1 anchor, loose,	25 lbs.
89	boxes Vermicelli, fin, 1 anchor, 1-lb. pkgs.	25 lbs.
24	boxes Extra Vermicelli, 3 anchors, 1-lb. long cartons,	25 lbs.
19	boxes Vermicelli "Angels' Hair," 1 lb. flat, fancy boxes,	40 boxes.
25	boxes assorted pastes, 1-lb. square pkgs,	25 lbs.
32	boxes fancy assorted pastes, ordinary and fancy, 3 anchors, 1 lb. and ¾-lb. pkgs.	40 boxes.
10	boxes Alphabets, fancy, 1-lb. pkgs, 3 anchors,	25 lbs.
19	boxes Egg Noodles, 3 anchors, long cartons, 1 lb,	25 lbs.
175	boxes Macaroni, Mezzani, 1 anchor, 1-lb. and loose,	25 lbs.
25	boxes Macaroni, Mezzani, 3 anchors, 1-lb., Taganrock,	25 lbs.
30	boxes Macaroni, Spaghetti, 1 and 3 anchors, fancy boxes, 1-lb.,	25 lbs.

THE BEST GOODS AT THE LOWEST PRICES. TRY A FEW BOXES WITH YOUR NEXT ORDER. THEY WILL PLEASE YOUR TRADE.

L. Chaput, Fils & Cie., Wholesale Grocers, Montreal.

honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white year. Quotations follow: Buckwheat extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The demand for ashes is fair, and the market is steady. We quote per 100 lb. as follows: First pots, $4.40 to $4.45; seconds, $3.90 to $3.95; pearls, $6 to $6.25.

MAPLE PRODUCTS.—There is a good business passing in both maple syrup and sugar. Syrup, in large tins, is worth 70 to 80c.; in small tins, 50 to 60c. The best sugar is quoted at 9 to 9½c., and ordinary, from 8 to 9c. per lb.

DRESSED POULTRY.—There is an advance of 1c. in ducks, but otherwise prices are the same. The market is active, although some difficulty is experienced in obtaining supplies. Prices are firm, and our quotations are as follows: Turkeys, 12 to 13c.; choice chickens, 12 to 13c.; frozen do., 9 to 10c.; geese, 7 to 8c.; ducks, 10 to 11c.; fowl, 6 to 8c.

GREEN FRUITS.

The trade in green fruits is commencing to brighten up, almost all lines offered being in better demand. Several reductions in prices will be found, owing to the arrivals of several lines of vegetables. The steamer Fremona, which left Messina with a cargo of oranges and lemons for this port on March 20, did not arrive in Montreal as early as expected, owing to the absence of buoys in the river. She has on board some 60,000 boxes of lemons and oranges, most of which are lemons. A large quantity of oranges are now on the way here by the steamer Jacona. It is expected that the first fruit sale will take place about April 24. The present indications are that there will be few oranges this year. At present the only stock in the city is composed of Californian navel oranges, and there are not many of these. The last carload has arrived for the year. Other brands are not obtainable. The demand for apples is not very good at present. It is thought that evaporated apples will be high on account of the scarcity of apples. They are now quoted at 11 to 12c. per lb., an advance of 1½c.

The demand for green vegetables is good. Asparagus is now on the market, offering at 50c. per bunch. Boston lettuce and Canadian lettuce are both in comparatively good supply, the former selling for $1 per dozen, and the latter at 10c. per dozen. Californian "Sunflower" oranges have advanced from 25 to 50c. per box. Pineapples are 5c. higher. Vineland's sweet potatoes have declined 50c. Florida tomatoes are 50 to 75c. lower; spinach is 50c. lower per barrel, and cucumbers, 25c. per dozen lower. There are no more Florida tangerines on the market. We quote: Jamaica oranges in bbls., $4.50 to $4.75; in boxes, $2.75; Californian "Sunflowers," $4 to $4.25 per box; Valencia oranges, 420's, $4; 420's Jumbo, $4.75; 714's, $5; Messina lemons, $2.50 to $3 per box; pineapples, 25 to 30c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2.00, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow, $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $6 per box; Florida tomatoes, $3 to $3.75 per crate; fine spies, $5 to $5.50; radishes, 45c. per doz.; spinach, $3 per bbl.; No. 1 cucumbers, $1.75 per dozen; strawberries, 15c. per box; asparagus, 50c. per bunch; Boston lettuce, $1 per dozen; Canadian lettuce, 10c. per dozen.

FISH.

The fish market is dull all round. On a considerable quantity of frozen fish there was a total loss. Our quotations are now as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 9 to 10c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.75 per bbl.; No. 2, $4.50; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 B.C. salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gal.; select bulk oysters, $1.50 per gal.; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.
Roderick Dhu	$9 50 less 3 p.c. 30 days
Usher's O.V.G. Special Reserve	10 50 " " "
Usher's G.O.H.	13 00 " " "
Gaelic, Old Smuggler	9 75 " " "
Greer's O.V.H.	9 50 " " "
Old Mull	9 75 " " "
Sheriff's One Star	10 25 " " "
" V.O.	10 50 " " "
Kilmarnoch	9 75 " " "
Doctor's Special	10 00 " " "
House of Lords	10 75 " " "
Bulloch, Lade & Co.—	
Special blend	9 25
Extra special	11 00
John Dewar & Sons—	
Extra special	9 50
Special liqueur	12 25
Extra "	16 50
James Ainslie & Co.—	
Highland Dew	6 75
Glen Lion, extra special	12 50
J. Brown & Co.—	
Duke of Camhridge	12 00
Mitchell's—	
Heather Dew	7 00
Special Reserve	9 00
Mullmore	6 50
W. Teaches & Sons—	
Highland Cream, qts., $9.50 less 3 p.c. 30 days.	

CANADIAN WHISKIES.

	In barrels. per gal.
Gooderham & Worts, 65 O. P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee... Quarts	$12 00
Cuvee Reservee... Pints	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery—	Quarts. / Pints.
Sec and Extra Sec.	$28 00 / $30 00
Mumm's—	
Extra Sec.	28 00 / 30 00
Moet & Chandon—	
White Seal	28 00 / 30 00
Brut Imperial	31 00 / 33 00
Perrier-Jouet—	
Brut	28 00 / 30 00
Reserve Dry	28 00 / 30 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50

	Per Gal.
Draught—	
Hogsheads	$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 10
Green, " "	5 80
Red " "	11 25
White, " "	3 50

Terms, net 30 days, 1 per cent. off 10 days.
In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

FLOUR AND GRAIN.

FLOUR.—The flour market has been rather unsettled during the week, and several changes have been made in prices. Manitoba spring wheat patents, winter wheat patents, and strong bakers' are all 15c. lower, and straight rollers, 10c. lower. We quote: Manitoba spring wheat patents, $3.75 to $3.95; winter wheat patents, $3.75 to $3.85; strong bakers', $3.35 to $3.65; straight rollers, $3.35 to $3.45.

GRAIN.—The market is steady and active in most lines of grain. The business done in Manitoba wheat was fairly satisfactory. Exporters are buying a good deal of oats, and in this line prices have resumed their original places. We quote: Ontario No. 1 spring wheat afloat May, 76c; No. 2 spring wheat, 75c.; peas, 88½ to 89c.; rye, 63½c.; oats, 45c. ex-store; corn, 67 to 67½c.; buckwheat, 57c. middle freights; feed barley, 53 to 54c.

OATMEAL.—The demand for rolled oats is not large, being confined mainly to business in small lots for immediate wants. The price is unchanged from $4.90 to $5 per barrel, and in bags, $2.40 to $2.50.

FEED.—The deliveries of feed have been light throughout the week, and the market keeps firm. We quote as follows: Ontario bran, in carlots, $18.50 per ton; shorts, $22.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—Trade is fair. No. 1 timothy is quoted 50c. lower this week

been quite a large movement this week, and the poorer grades are being quite well cleaned up. Prices are rather firmer. There is need of better stock. Some little new is coming in, but the quality is indifferent. Eggs are very much lower than at this time last year. There is but fair receipts. Cheese is rather higher, and the market is poorly supplied.

SUGAR.—The low price continues, and the sale is fairly large. It is thought the market is rather firmer. The sale is for granulated. Further shipments of foreign were received this week.

MOLASSES.—Some particularly nice Barbados is being offered. Even in regular stock the quality is good this year. Porto Rico is having a fair sale. Prices are kept low. There is little of other grades offered.

FISH.—In fresh fish there have been fair receipts, particularly in cod and haddock. In halibut, there was not more than enough for the local demand. Gaspereaux are still a small catch, but the coming week may see much improvement. Prices are lower. In dry cod the market is somewhat easier. There is quite a range in the quality. Pollock are dull. Pickled fish have but a limited inquiry at this season. Prices are quite easy. In finnan haddies business is now largely local. Prices are low. Boneless fish have regular sale. Smoked herring are very low. Quotations are as follows: Large and medium dry cod, $3.60 to $3.80; small, $2.50 to $2.60; haddies, 5 to 6c.; smoked herring, 5½ to 6c.; fresh cod and haddock, 2½ to 3c.; boneless fish, pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.75 to $1.80 per ½ bbl.; Canso herring, $5.50 per bbl.; Gaspereaux, 75c. to $1.00.

FLOUR, FEED AND MEAL.—The agreement among the wholesale trade to sell flour at an advance of 25c. above millers' prices at the time of sale makes a firmer market, though prices are quite low. Formerly, little or no profit was made on this line. Oatmeal shows little change. Oats are rather lower. Feed continues scarce and high. Cornmeal is rather lower. Peas are also easy. The sale is for handpicked. Peas are scarce. Barley is a little lower. In seeds, sales are quite active. Timothy seed is rather higher. Clover is rather easier. We quote as follows: Manitoba flour, $4.60 to $4.75; best Ontario flour, $4.00 to $4.15; medium, $3.65 to $3.90; oatmeal, $5.20 to $5.25; cornmeal, $2.90 to $3.00; middlings, $22 to $23; oats, 50 to 55c.; handpicked beans, $1.10 to $1.45; prime, $1.30 to $1.35; yellow eye beans, $2.80 to $3.00; split peas, $4.95 to $5; barley, $4.50 to $4.65; hay, $12 to $14.

ST JOHN NOTES.

Jones & Schofield are receiving shipments of Egyptian onions by each Liverpool steamer.

John McIntosh, a large and successful general dealer from Glassville, was in the city this week buying spring supplies.

A. S. Bowman, one of our local brokers, distributed a car of evaporated apples to the trade this week. The stock here has been very light.

Sixteen new members were elected at the last meeting of the board of trade. There were almost as many elected at the previous meeting. There will be further additions at the next. It rests with the members to make this the best year in the history of the board.

The Best Trade

is attracted by the **Best Goods!**

This is why you should handle

Clark's Pork and Beans in Chili Sauce

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ORANGES and LEMONS, BANANAS, CRANBERRIES, CALIFORNIAN CELERY and CAULIFLOWER.

FINNAN HADDIES, YARMOUTH BLOATERS, FRESH SEA HERRINGS, SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants — GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

BOTTLED BY

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

MANITOBA MARKETS.

Winnipeg, Man., April 14, 1902

BUSINESS has been good all week in spite of the roads and the interrupted railway traffic, and wholesale houses report very satisfactory sales. There a few changes of price to note, but nothing of a startling character.

SUGAR.—A drop of ¼c. per lb., to come into effect with the first lake and rail shipments, has been announced. This is so heavy and so sharp a decline that although it will not come into effect until the 23rd of the month, it is paralyzing trade, as every dealer is holding off for the reduction. Sales this week have been light.

CANNED GOODS.—There is no change in the situation. Packers are offering freely, but there are few buyers. It is not thought here that there will be much change in the market until they begin to put up the new pack.

EVAPORATED FRUITS.—Prunes have advanced about ¼c., and present quotations are: 100 to 120's, 5c.; 40-50's, 8½c. One house in the city is showing a line of 20's that are unquestionably the finest prunes ever shown on this market. They are as big as small saucers and retail at 17½c. Apricots have again advanced, and anything fancy is worth 13½c. The demand is fairly active. Evaporated apples are offering rather more freely, but much of the stock this winter has been so doubtful that jobbers seem shy of purchasing heavily and the same may be said of dried apples which are really a shade easier.

SALT.—Jobbing houses have placed very large orders this week and some shipments are expected forward with the first Beatty line steamer. There has been a slight freight reduction between Fort William and Winnipeg, but it is so small it will not affect the prices, which will be practically the same as last year, that is: Common fine, $2.05; duck bags, 50 lb., 50c.; dairy, 100-3, $3.30, and 5-lb. bags, $3.20.

CEREALS.—Trade has been steady all week. Rolled oats are in good demand and considerable quantities are going east. Prices for the week are unchanged. We quote: 80's, $2.20; 10's, $1.10; 20's, 55c. The drop in cornmeal has been maintained, and $1.75 is the present quotation. Split peas are in limited demand at $2.85. White beans are again weaker and prime mediums are only worth $1.70.

FLOUR.—Trade has been steady all week and there have been some fairly heavy export shipments, but there is nothing specially new to report in connection with this commodity. Prices are without change. We quote: Ogilvie's Hungarian Patent, $1.95; Glenora Patent, $1.80; Alberta, $1.60; Manitoba, $1.40; Imperial XXXX, $1.20; Nestor, $1.10; Lake of the Woods Milling Co., Five Roses, $1.95; Red Patent, $1.80; Medora, $1.65; XXXX, $1.25; Hudson Bay Hungarian Patent, $1.95; Strong Bakers', $1.80; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $1.95; Home Rule, $1.80; Headingly Hungarian Patent, $1.95; Favorite Family Patent, $1.70; Strong Bakers', $1.80; Pansy, $1.25.

BUTTER.—The situation has not improved, but there are indications that the coming week may bring about a better state of things, and if the fine weather continues no doubt the whole situation will speedily right itself. The supply of creamery from city factories is small indeed, as the condition of the country roads and delay of railway traffic has prevented even what cream there was in the country reaching the city in fit condition for churning. So far as dairy butter is concerned there has been no increase of supply and prices are firm, jobbers paying from 22 to 23c. for good, fresh dairy in tubs, rolls or bricks.

CHEESE.—Nothing to report in this connection. The small supply of Ontario now on hand is jobbing at 14c.

EGGS.—Although from shortage of receipts eggs jumped to 15c. during the early part of the week, the partial adjustment of railway traffic and the heavy supplies received during the last few days have again dropped the price to 12c. Some heavy shipments have gone out to British Columbia this week, where there is now a fair demand for Manitoba eggs. The Ova factory is also preparing to commence operations for the season, and these two factors will help to sustain the prices for a time at least.

GREEN FRUITS.—The consignment of apples sent up here by an eastern house, packed in boxes with cardboard trays, has not been a success. The apples were not of good quality and the style of packing did not appear to give superior results to the ordinary barrel packing, while the price was, of course, higher. Florida tomatoes are arriving in limited quantities and find ready sale at $5.50 for the four-basket crate. Bananas are coming forward regularly and are in good demand, the present price being $3 per bunch. Oranges maintain the advance of last week, and there is some complaint that recent arrivals of navels are not quite up to the mark, being too thick in the skin. Seedling oranges are offering but do not meet with much demand at present. Navel oranges run from $4.25 to $5.25 per case, according to size. Seedlings, $3.75 to $4.75. The first consignment of Messina lemons is due to arrive May 15. Californian lemons are still quoted at $4.50. Grape fruit is in good demand at $6 per case.

NOTES.

R. R. Scott, of The Macpherson Fruit Co., has just returned from a trip to the South and east where he has been looking into fruit prospects for the coming season. Mr. Scott reports the outlook very bright at present for all classes of fruit.

A new match is being offered on this market which will, in a great measure, take the place of the "Eagle" match. It is to be known as Eddy's "Headlight." The matches are put up 500 in a box and 144 boxes in a case which will sell for $4.10.

Harrington & Co., general grocers, who have for years done business in the market have recently removed into commodious and modern premises on the corner of Graham avenue and Main street, where they have some 2,000 feet of floor space besides a large basement. The stock carried is a strictly up-to-date line of family groceries and supplies.

Mr. H. R. Hunt, of Hunt Bros., tea importers, Montreal, was in the city on his semi-annual trip this week. Mr. Hunt usually spends a week in Winnipeg on his way to Japan, where he goes yearly to superintend the picking, curing and packing of the tea handled by his house. He reports the trade in Japans increasing in the West, where, heretofore, black teas have reigned almost supreme.

Among the events of the week has been the banquet tendered Mr. F. W. Thompson, of The Ogilvie Milling Co., at the Commercial Club. The gathering was thoroughly representative of the business and professional interests of the city, and if Mr. Thompson entertained any doubts of the high esteem in which he is held by the citizens of Winnipeg, that doubt must have been forever laid to rest. There were but two toasts on the list, "The King" and "Our Guest." After the first had been appropriately honored His Honor Chief Justice Killam proposed the toast to "Our Guest" in a speech of more than usual brilliancy. Several others spoke to the toast and Mr. Thompson's reply showed fully his appreciation of the honor done him.

Regarding dried fruits, San Francisco mail advices say: "The spot market is quiet: there are always some goods moving, though not quite so much as would be desirable: but a greater amount of activity is looked for within a week or two. Prices are unchanged, though prunes are easy at the quotations. New apricots for delivery on July 15 are offered by some Vacaville growers at 3c. in the sweat-box. This is thought too high for actual business, presuming that the crop will be a large one. Some say, however, that in some districts the fruit has not set so very thickly. With several months of active consumption still ahead of us and very limited stocks the position of Californian products is generally regarded as safe for an advance, especially in apples, peaches, and pears."

JONAS'

FLAVORING EXTRACTS

are genuine.

A man cannot always be judged by the clothes he wears. You wouldn't care to deal with a man simply because he dresses extravagantly. There are extracts put up in handsomely-labelled bottles—well dressed—but, oh dear, the contents are of a quality that is in objectionable contrast to the appearance of the bottle. It's the bottle containing the *pure, strong, rich, genuine* flavoring extract that the careful housekeeper seeks. She doesn't buy the attractively-dressed bottle.

JONAS' FLAVORING EXTRACTS

are the kind that can be depended upon. Their unequalled purity, strength, richness are the leading factors about them. The progressive grocer does not consider his stock complete without Jonas' Extracts. They are *reliable* goods for *reliable* grocers. Our *thirty-two* years' experience as extract manufacturers is a sufficient guarantee for *quality*. No other line of extracts is as *profitable* or *popular* for the dealer to handle as *Jonas'*.

MANUFACTURED BY

HENRI JONAS & CO., Montreal.

LAING'S ABATTOIR.

An abattoir and packing-house is being built at Point St. Charles, Montreal, for The Laing Packing and Provision Company that is similar, and in some respects superior to like institutions in Chicago, Kansas City, San Jose, and other points in the United States.

The plant includes stock yards and a cattle barn with runs leading to it from the entrances. The runs, and also the floors of the barn, are built of brick with pitch fillings. The floors are always washed down after the day's supply of animals has been handled. Water is freely used in washing the floors and formalin also to destroy any odors that might arise. Cattle are handled on the first and hogs and other small animals on the upper floors. The barn and the yards are large enough to hold from 100 to 200 cattle and 2,000 to 3,000 hogs and sheep daily.

As they arrive on the ground floor the animals are weighed and afterwards distributed to their pens. When the time for killing comes the hogs are taken to another building, slid over a graded platform to the stickers by the aid of a wheel and a chain, scalded, the hair removed, singed if for the export trade, slit and the carcass sent to the hanging or chilling-room. The blood is collected in vats below for future use. From the chilling-room the carcass is sent to the coolers, chilled and brought into the cutting-room, and then it goes into the curing-room.

The cattle are driven from the lower floor of the barn into a pen, killed by being struck on the head and the carcass dragged out, when its hide is removed. The beef is treated in about the same way as the pork.

The steam and power plant and the refrigerating machines are in separate buildings adjoining the packing-house. Electricity is extensively used both for lighting purposes and motive power, and many labor-saving devices are utilized.

THE W. G. DUNN ESTATE.

On April 10, a statement was submitted to the creditors of W. G. Dunn & Co., spice manufacturers, Hamilton, showing assets amounting to $6,187 ; preferred claims, $1,017 ; ordinary claims, $15,568, making the total liabilities $16,585. There was a $5,000 mortgage on the premises.

Mr. Dunn offered to pay the preferred claims and expenses and 25c. on the dollar on the unsecured claim. The assignee and inspectors were instructed to sell the estate and wind up the business, if the debtor did not arrange a compromise with his creditors. The inspectors are J. J. Morrison, manager of the Bank of British North America, John J. Gould and A. C. Beasley.

THE AUSTRALIAN TEA STANDARD.

A Brisbane telegram states that tea merchants have adopted a resolution approving of the tea standard set up by the Federal Government, but expressing sympathy with tea merchants in Victoria in the threatened destruction of certain condemned teas. They are strongly of opinion than an opportunity should be given to re-export the teas, as importers were not aware at the date of the shipment of the provisions of the Act regarding the standard of purity.—Planting Opinion, Madras.

HAD A PLEASANT HOLIDAY.

Mr. Albert Hebert, of Hudon, Hebert & Cie, Montreal, has returned with his wife and child from a trip to the Southern States. They left over a month ago, and have enjoyed a pleasant holiday.

R. S. Johnson has opened up a grocery store at Grimsby, Ont.

H. E. Maddock, general merchant, Newmarket, Ont., has sold out his business to Hunter Bros., of Barrie, Ont.

The Beaver Valley Flour Mills, Clarksburg, Ont., are having new and up-to-date machinery installed enabling them to turn out a greatly improved brand of flour.

Ask your jobber for latest quotation on

Rowat's Pickles

The price and the pickles are both RIGHT

Selling Agents for Canada:

Snowdon & Paterson, 449 St. Paul Street, Montreal.
F. H. Tippet & Co., 10 Water St., St. John, N.B.
C. E. Jarvis & Co., Holland Block, Vancouver, B.C.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

A New Line of Canadian Breakfast Foods.

We intend to almost immediately place on the market a line of strictly high-grade breakfast foods, made from the finest Canadian wheat, finest Canadian oats, finest Canadian barley, under the brand of Social Breakfast Foods.

We do not understand why Canadians buy so many breakfast foods put up in the United States, when Canada grows the finest wheat, the finest oats, the finest barley in the world. Our goods will be guaranteed to be equal, if not superior, to any breakfast foods put up in the United States. We are placing this line under the brand of **SOCIAL** to enable ladies to procure quickly a large number of coupons, so they can select the very handsome premiums given with Social goods, by using

Social Coffee, Social Baking Powder, Social Tea, Social Cocoa, Social Breakfast Foods.

Our sample-rooms in Hamilton will be open every Friday evening from 7 to 9, in Toronto every Tuesday evening from 7 to 9, to enable ladies who find it inconvenient in day time to call and examine or select our handsome premiums.

SOCIAL CEYLON TEA COMPANY,

LUMSDEN BROS., Proprietors, - 9 Front St. East, Toronto. 82, 84, 86 MacNab St. North, Hamilton.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

Look Inside the Can—

Don't take the label for it. Open the can and examine its contents. "KENT" Canned Goods stand the test of examination.

"KENT" Corn will bear inspection.

The Kent Canning Co., LIMITED Chatham, Ont.

NOVA SCOTIA MARKETS.

Halifax, N.S., April 14, 1902.

THE longshoremen's strike, which was in force for nearly two weeks, had the effect of retarding foreign shipments, and the exports were considerably reduced. The strike was amicably arranged through the intercession of W. L. Mackenzie King, Deputy Minister of Labor, concessions having been made on both sides, and the strikers returned to work on Saturday morning. The fish-handlers and coopers also went out last Wednesday in sympathy with the longshoremen, and also the coal-handlers. Considerable work was done by non-union men, but this week, had the strike continued, the whole water-front business would have been tied up. Though the export business and delivery of imports, was materially interfered with, general business was but slightly affected.

* * *

Both wholesale and retail grocery business has been exceptionally good for the last week, and the outlook ahead is promising. Payments are being met promptly, which denotes a good state of affairs throughout the Province. So early has the season opened that summer freight rates on the I. C. R. went into force on April 1 instead of on May 1 as usual. This change was brought about by the early opening of navigation and the consequent competition between rail and water carriage.

* * *

Travellers still report great activity in spring business from all parts of the Province. With some curtailment of credit time the travellers are going over their territory more frequently, and their orders, though smaller proportionately, are being sent in more regularly. This is of great advantage to the wholesaler, as it prevents great rushes of business, and the work is more evenly distributed throughout the season. It will also prove beneficial to the jobbers and retailers.

* * *

There are no material changes in the price situation. Flour is still firm at late quotations, and the business at present is not very heavy. No great change is expected in prices until the coming season's crop of wheat is reckoned with. Round and split peas have advanced slightly, and a slight decline is noted in oatmeal and rolled oats. Hay is somewhat firmer, but very little business is doing, though certain quantities have been exported. Oats are firm at 54 to 56c., and in considerable demand. Potatoes are also firm at about 15c.—the prevailing price for the last two months. Bran has declined under a lessened demand. Hams and roll-bacon, barreled beef and pork, are all very firm, and with a rising tendency. Any advances or declines have been very slight—not enough to affect the retail market.

* * *

There is very little good cheese in the hands of holders, who are asking 11 to 11½c. Creamery butter is still scarce, but the supply is improving; western butter is still being imported to supply deficiency in the local supply, and it is of fairly good quality. Creamery is still holding the price quoted for the last month—23 to 24c.; imported, 17 to 22c., according to quality. Eggs are now coming in fairly active, and as reshipments to outside markets have stopped, the price has declined to the normal rate of 12 to 13c.

* * *

There is no change in the fish business of importance. Nearly all the last season's catch has been bought up by the wholesalers, who are making regular shipments to the West Indies and to Boston and New York. Prices in the West-Indian market have not materially improved, though the South-American market is still good, and remunerative prices are being obtained. The local fish markets are dull, as there is little fresh fish arriving. Extremely good reports, however, are still coming in from the South-Shore district and the Bay of Fundy. Lobsters are also being freely taken in some districts, and the steamer Boston last week took some 1,500 crates of live lobsters from Yarmouth, which brought from $12 to $13, late prices having declined. It is now a question with the wholesalers here if they have enough in store to carry them through the season until the new-season fish come in about July 1.

* * *

The provision dealers and grocers in general are elated at the prospect of the sailing of the new contingent for South Africa, which will create an expenditure of a very large amount beyond the usual season's trade, all of which will benefit every line of business.

* * *

Among the exports for the week may be noted 822 bbls. of apples to London; 700 bbls. of potatoes to New York; 750 bbls. of potatoes, 250 boxes of cheese, 100 lb. vegetables, 500 bags oats, to various ports in the West Indies, besides the general cargo of fish and other regular exports.

R. C. H.

ATLANTIC STANDARD TIME.

AT last it seems the Provinces of New Brunswick and Nova Scotia are within measurable distance of securing the adoption of a uniform time standard. The use of Eastern Standard time by railways is about to be abandoned and Atlantic or Halifax time substituted therefor. The new C. P. R. time table employs the latter, and the Minister of Railways states that a similar change for the Intercolonial is under consideration. The use of Eastern Standard has been a source of great annoyance to the travelling public. Its employment in the first instance was warranted only by the assumption that it would come into general use. Now that its failure to do so is evident, the railways do well to adopt a more rational and correct system. Atlantic Standard time has long been uniformly used throughout the entire Province of Nova Scotia, and at the recent session, the New Brunswick Legislature introduced a Bill for its adoption in that Province also. This Bill will not come into force until proclaimed by the Governor-in-Council in the event of its adoption by the I. C. R.—Maritime Merchant.

One Thousand Cases of Grano FREE

We are giving away **1,000** cases of **GRANO,** our **NEW CEREAL COFFEE.** Enterprising grocers should send for particulars before the **1,000** are gone.

ENTERPRISE SPECIALTY CO., Limited.
28-30 Wellington St., W., TORONTO.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter' Avisawella, Ceylon.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers

34 Yonge Street, Toronto.

We Print For Grocers.

All kinds of good printing cheap. **1,000 Good White Business Envelopes** for $1.00. 500 Noteheads, 500 Statements and 500 Envelopes for $2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

WEESE & CO., Jobbers,
54 Yonge St., TORONTO.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

FOR SALE.

A CLEAN GROCERY AND CROCKERY BUSINESS in Nanaimo; established five years; stock and fixtures about $7,000; daily cash sales $100. Residence for sale at $3,000 also. Miners' pay roll about $200,000 monthly. A rare opportunity to step into a well-established business. Good reasons for selling. Apply A. L., Box 316, Nanaimo, B.C. (15-17)

AGENCY WANTED.

RELIABLE MANUFACTURERS' AGENT AT Toronto can undertake to place the product of one manufacturer of Food Products. Introducing new line of goods to the trade desirable. Satisfactory references. Apply Box 85, THE CANADIAN GROCER, Toronto. (16-1)

WANTED.

A RELIABLE FIRM OF COMMISSION AGENTS, established 12 years in Vancouver, having recently acquired new and commodious premises, have an opening for one or two new lines, to act as selling or distributing agents. Good storage for stock, first-class office staff, and best of references. Good opportunity for any manufacturer wishing to establish a Pacific Coast branch on an economical basis. Reply Box 395, Vancouver, B.C. (16-2)

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

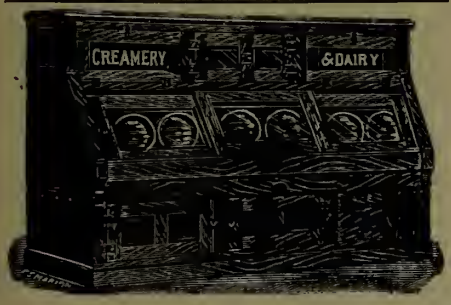
FOR **English Malt Vinegars.**

Ontario Agents—

John W. Bickle & Greening,

HAMILTON and TORONTO

From whom Samples and Prices can be obtained.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

BANANAS

Season for large sales now at hand. We always have them.

Write us for price list of fruits :

Lemons, Oranges, Strawberries, Pineapples, etc. Your orders solicited.

WHITE & CO., TORONTO.

FLOUR

MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

A Good Profit.

Buy . . . .

SILVER DUST SOAP POWDER.

Have a look and see how much better it pays you and your customers than any other.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

QUOTATIONS —ON— APPLICATION.

Arriving by first direct boat.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

WESTERN ASSURANCE COMPANY

Incorporated 1851

Fire and Marine

Capital - -	$2,000,000.00
Assets, over -	2,900,000.00
Annual Income	3,000,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD.

Increase Your Business

by having **efficient telephone facilities.** We will quote you rates on Private-Branch Exchange System in your Office, Warehouse or Factory.

The Bell Telephone Co. of Canada.

BERNARD CAIRNS

Leader in

RUBBER STAMPS

SEALS, PRICE MARKERS, Etc.

10 King Street West, - TORONTO.

Awarded Diploma at Toronto Exposition, 1901.

"Superior Gluten Flour"

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impared digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our **"Superior Gluten Flour"** will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

For Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MOHR & RYAN, lumber and general merchants, Killaloe Station, Ont., have effected a compromise.

P. Langlois, general merchant, St. Gregoire, Que., has assigned.

Wm. J. Barber, grocer, Cardinal, Ont., has assigned to Chas. H. Row.

Alphonse Desmarais, grocer, Montreal, has assigned to Marcotte & Marcotte.

Wm. Borthwick, fruit auctioneer, etc., Ottawa, has compromised at 25c. on the dollar.

C. Collette, general merchant, St. Antoine, Que., has assigned to Lamarche & Benoit.

Rochon & Son, general merchants, Copper Cliff, Ont., have assigned to A. B. Simard.

F. C. Dunning, general merchant, Allan's Corners, Que., is offering 20c. on the dollar cash.

Joseph Bergeron, general merchant, Ste. Anne du Saults, Que., has assigned to Lamarche & Benoit.

The S. Fader Co., Limited, grocers, Vancouver, B.C., have assigned to W. H. Ker and J. A. Macdonald.

W. G. Dunn & Co., spice manufacturers, Hamilton, Ont., are offering to compromise at 25c. on the dollar.

D. McNaughton, general merchant, Stobie Mine, Ont., has called a meeting of creditors for Tuesday, April 22.

The assignment of Wm. Adair & Co., general merchants, Parry Sound, Ont., has been transferred to R. Osler Wade, Toronto.

Code & McKerchar, general merchants, Neapolis, N.W.T., have assigned to J. de Sousa, Calgary, and their creditors met on April 18.

A winding-up order of The National Cigar Co., Limited, Toronto, has been granted and E. R. C. Clarkson appointed interim liquidator.

Ovide Moreau, wholesale fish and tobacco merchant, Montreal, has assigned to Lamarche & Benoit; they are offering 20c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Racey, McLaren & Co., grocers' sundries, Montreal, have dissolved.

The North Toronto Milling Co. have dissolved; Thos. McIntosh continues.

A. Courtnrier & Cie., confectioners and tobacconists, Montreal, have dissolved.

Herbert & Patenaude, general merchants, St. Valeatin, Que., have dissolved.

A. Laurendeau & Frere, grocers, Montreal, are dissolving; Avila Laurendeau continues.

George and Joseph McDougall, commission and general merchants, Montreal, have registered.

Caster & Pruner, general merchants, Aurora, Ont., have dissolved; Thomas Caster continues.

Ross & Dudbrack, commission merchants, Sydney, C.B., have dissolved; Chas. Ross succeeds.

La Fabrication de Beurre et de Fromage de Napierville, cheese and butter makers, Napierville, Que., have dissolved.

A. McCullongh & Co., wholesale produce merchants, Montreal, have dissolved, and a new partnership has been registered.

Murray & McGougan, general merchants, Kensington, P.E.I., have dissolved partnership: Donald McKenzie continues.

SALES MADE AND PENDING.

W. Millburn, general merchant, Swift Current, N.W.T., has sold out.

The real estate of A. Goyer, baker, Montreal, will be sold on April 30.

The assets of Gilbert Labonte, department store, Montreal, have been sold.

The estate of James Kines, confectioner, Carberry, Man., has been sold.

Honey & Whaley, bakers and confectioners, Grand View, Man., have sold out.

C. H. Nahrgang, grocer, etc., Palmerston, Ont., is advertising his business for sale.

The assets of Abraham Osborne, grocer, East Templeton, Que., have been sold.

The assets of John Grant, tobacconist, Ottawa, have been sold at 24c. on the dollar.

The plant of The Eudo Mineral Water Co., Toronto, is advertised for sale by tender.

The stock of A. Sauterre, general merchant, Cedar Hill, Que., has been sold at 65c. on the dollar.

The stock of F. X. Roy, general merchant, St. Philippe de Nery, Que., has been sold at 65¼c. on the dollar.

CHANGES.

D. R. McAuley, grocer, Sydney, N.S., is out of business.

Ross & Blakley, grocers, Ottawa, are about starting business.

W. R. Dyer, tobacconist, Petrolea, Ont., has sold out to Wm. Egan.

The Northwest Hide Co., Winnipeg, is succeeded by Telke & Finklestein.

H. S. Reid & Co., confectioners, Truro, N.S., have sold out to J. M. O'Brien.

Daniel Blue, lobster packer, Pictou, N.S., has sold out to W. & T. McLure.

H. B. Trimble, baker, Neepawa, Man., has sold out to Wilkins & Richardson.

Robertson Bros., manufacturing confectioners, are opening a branch at Ottawa.

John A. Dwyer, baker and confectioner, Newmarket, Ont., has sold out to W. A. Hill.

E. Jobin & Co., importers and general merchants, Montreal, have registered.

H. E. Moddock, general merchant, Newmarket, Ont., has sold out to Hunter Bros.

W. J. Wilson, flour and grain merchant, Newmarket, Ont., has sold out to Cook Bros.

The assets of O. Rajotte, general merchant, Shawenegan Falls, Que., are for sale.

The business of the late Wm. Spiers, grocer, etc., Berlin, Ont., is advertised for sale.

Lavigne & Co., general merchants, Beaumont, Que., have sold out to Chas. Morneau.

Howson & Co., grocers, and boot and shoe merchants, Teeswater, Ont., have sold out to A. G. C. Simpson.

Patenaude & Langlois, general merchants, St. Valentin, Que., have registered.

The Bridgetown Cheese and Butter Co., Limited, Bridgetown, N.S., is out of business.

George Woolway, tobacconist, St. Marys, Ont., has sold out to J. D. Graham.

The assets of Gervais & Lajeunesse, grocers, Montreal, are to be sold on April 22.

Wm. L. Bennett, baker and confectioner, Orillia, Ont., has sold out to F. T. Ross.

Boivin, Smith & Marceau, butter and cheese makers, Napierville, Que., have registered.

Hugh R. Campbell, grocer, Blue Mountains, N.S., is adding a stock of shoes and tinware.

Levi Hauck, grain merchant, Oil Springs, Man., is succeeded by J. L. McRae & Son; he is removing to Dresden.

FIRES.

The sawmill of H. Elderkin & Co., general merchants, Port Grenville, N.S., has been burned.

DEATHS.

Wm. Magee, flour and feed merchant, Hamilton, Ont., is dead.

Charles Moffatt, of McKinnon & Moffat, bakers, Glace Bay, N.S., is dead.

W. G. Brown, of Telford & Co., bankers, Owen Sound, Ont., is dead.

S. Freeman, sr., of Samuel Freeman & Son, grocers, Milton, N.S., is dead.

Mrs. Isabella Martin, flour and feed merchant, grocer, etc., Ottawa, is dead.

MOCK MOCHA.

IT is thought by a writer in The Times of India, that the diminishing importance of Aden as a port of export for Arabian coffee is likely to have some effect upon the coffee market. At Hodeida and Jeddah no precautions are taken to render impossible an admixture of Java and other coffees, and the re-export of it as genuine Mocha coffee. In Aden such frauds are practically impossible, as special precautions are taken to prevent them. Every ounce of coffee that comes into Aden, both by land and sea, is inspected and tabulated, and regular returns are issued to all coffee merchants. To the general public it may not be known that genuine Mocha coffee is never imported except in certain specified and never-changing external wrappings, which are made in the coffee districts of Arabia. Most of the Mocha coffee goes to Marseilles, and consignees will not accept any coffee that does not come in these covers as genuine Mocha coffee. Attempts have been made to establish a regular trade in these wrappings, and to export them from Aden to Hodeida and Jeddah, so that Java and Abyssinian coffee may be shipped to Europe as genuine Mocha coffee. The Port Trust at Aden, detrimental to the interests of trade as it is said to be, will not allow ingenious enterprises of this nature, and in consequence the attempt has failed for the present. But if all Mocha coffee is to go to Hodeida and Jeddah, its purity may be in danger of being systematically diminished by admixtures.

? ? ?

Have you followed my suggestion in last week's advertisement, to **test RED ROSE TEA yourself ?**

T. H. ESTABROOKS, Tea Importer and Blender, St. John, N.B., and Toronto, Ont.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

A Recipe for Making Money.

Favor us with your orders for one month. At the end of that time compare our prices, goods, and liberal discounts with what you have been getting elsewhere, and you will be pleased with the results.

Other merchants have tried this experiment, and are glad to continue.

VINEGARS—We have 1,000 barrels and half-barrels of the finest quality produced—strength and purity guaranteed—which we are offering much below the regular prices. Ask for our quotations.

"NEW ORLEANS" MOLASSES—Barrels and half-barrels. We are taking into stock a car-load, and are prepared to sell at prices never before heard of. Your inquiries will have our very best attention.

We still quote special prices on all lines of Teas.

The R. & J. H. Simpson Co.

Tea Importers and Wholesale Grocers, GUELPH, ONT.

Notify Your Customers

not to use as much of Dwight's Cow Brand Baking Soda as they do of common, ordinary soda — Dwight's Soda being absolutely pure, and stronger than any other soda made.

For sale by the wholesale trade.

Good Business!

Did you ever know a man do a good business who boasted he palmed off second quality goods on his customers? Never! The grocer who recommends the best because he knows it is best, is the grocer who prospers. And you know yourself Sunlight Soap is the best laundry soap on the market.

Did you ever hear anyone question the quality of Sunlight Soap?

LEVER BROTHERS LIMITED, TORONTO [702]

Christie's Latest:

"Florentine"

A FINE, MELLOW, PLAIN

Biscuit

Something entirely new. Put up in the usual tins and boxes.

If you prefer not waiting for traveller, write for sample and price.

CHRISTIE, BROWN & COMPANY, LIMITED

Makers of Christie's "Zephyr" Cream Sodas. Toronto and Montreal.

CURRENT MARKET QUOTATIONS

April 17, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$0 17	$0 18	$ 16	$0 18	$.....	$0 18
" " pound blocks	17	18	17	19	19	20
" tubs, best	16	17	14	16	16	18
" tubs, inferior	15	15	12	13	14	15
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	21	22	.....	21	22	23
" prints	.. ...	23	22	23	23	24
Cheese, new, per lb	11	11½	11½	12	11	12
Eggs, new laid, per doz	!2	12½	12	12½	13	14
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 50	2 60
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	... ..	80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 50	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 80
Pumpkins, 3's	.....	85	.....	85	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 50	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	.....	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	38	33	38
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	4 00	4 25	4 00	4 50	4 00	4 50
" Mexicans, per box	.....	.....	2 75	3 25	.....	
" Valencias, per case	4 00	5 00	5 00	5 50	4 00	4 50
" Jamaica, per "	... ..	2 75	2 75	3 00	5 00	5 50
Grape Fruit, per box	4 25	6 00	3 00	5 50	.....	
Pineapples, case	.....	.....	5 00	5 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	..	...	.....	.....
" California	...	.....	3 25	3 75	.....	.....
" Messina, per box	2 50	3 00	2 25	2 75	3 00	3 50
Bananas, Firsts, per buncn	1 25	2 00	1 50	2 00	1 50	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	4 00	.....	.....
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	.....
Cranberries, Cape Cod, per bbl.	9 50	10 50	9 00	10 00	10 00	11 00
Tomatoes, per case	.....	.....	3 75	4 25	.....	.....
Sweet Potatoes, per bbl.	5 50	6 00	.....	.....	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	3 98	.....	.....
Granulated, Acadia	.....	3 80	.....	3 93	.....	3 95
Paris lnmp, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 55
" in 50-lb. boxes	.....	4 40	.....	4 58	4 65	4 75
Extra Ground Icing, bbls.	.....	4 30	.....	4 75	.....	.....
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 80	.....	4 88	.....	.....
Cream	.....	3 65	.....	3 93	.....	.....
Extra bright coffee	.....	3 70	.....	3 83	.....	.....
Bright coffee	.....	3 70	.....	3 73	.....	.....
Bright yellow	.....	3 55	.....	3 63	.....	3 65
No. 3 yellow	.....	3 45	.....	3 53	.....	.....
No. 2 yellow	.....	3 35	.....	3 43	.....	...
No 1 yellow	.....	3 15	.....	3.23	.....	3 35

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	8 50	3 75
Smooth Steel Wire, base	.....	2 50	.....	2 50	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	70	63	69
Benzine, in bbls., per gal	.....	.....	.....	17c	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	80	32	.....	.....
Bright	.....	2⅝	85	37	.....	..
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	.....	5	50	.....	.....
Barbadoes	... ..	24½	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 50	$1 80	$1 65	$1 45	$1 50
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 50	2 60
" " 8-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	5 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Sonps and Bonil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 8-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 55	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	5	6¼	.....	.....
" " ½-cases	5¾	6½	6	6¼	.....	.....
" Patras, cases	.....	5	5½	7	.....	.....
" " ½-cases	.....	6	6½	7	.....	.....
Amalias	6½	7	7	7½	.....	5½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	5	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	8¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	....	5½	.....	5½	.....	5
" Selected	....	6½	.....	6¾	5½	6
" Selected layers	.....	7	.....	7	6½	7
" Sultanas	9	10	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	....	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 50	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	10½
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	..	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	11½	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 00	20 50	21 50
" short cut	22 50	23 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	..	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	.....	11¾	11¼	11¾	12¾	12¾
Pails	11	12	11½	11¾	12½	13

Canada's Share Increases!

The British Board of Trade returns for January, February and March this year show that imports of Canadian wheat, flour, bacon, butter and hams during that period increased $1,000,000.

For several years **THE EXPORT NUMBERS** of THE CANADIAN GROCER have been advertising Canadian products amongst the Colonial merchants, produce importers and commission men in all parts of Great Britain with a view to bringing supply and demand in close touch with one another.

This year's **EXPORT NUMBER** (to be published May 30th) will enable us to circulate almost 5,000 copies amongst the best and largest importing houses in all the buying and distributing centres in Great Britain and Ireland. Exporters cannot go wrong in having their advertisement in this number. No better medium has ever been offered.

Rates and any other information sent wherever requested. Forms close May 20th, but early advertisements receive best attention.

Export Number

The Canadian Grocer, Montreal, Toronto

BISCUITS

Agents wanted for the sale of our high-class biscuits.

Specially favourable terms to parties in a position to influence business.

MACKENZIE & MACKENZIE, LTD.

EDINBURGH, SCOTLAND.

Applications for the agency to be addressed to the Editor of CANADIAN GROCER, 10 Front St. East, Toronto.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamalca	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16		15
Valeucia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	80	40	43	.....	.....
Peauuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux waluuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	75
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, ln kegs						
palls, boxes	16	18	.....	18	14	15
" ln 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, grounnd, ln kegs						
palls, boxes	28	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamalca	19	25	22	25	20	25
Cloves, whole	12	80	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	18	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam aud covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	....	9 00
" " 2	7 00	7 15	..	8 00	.....	8 00
" " 3	6 00	8 15	.....	5 25	...	7 00

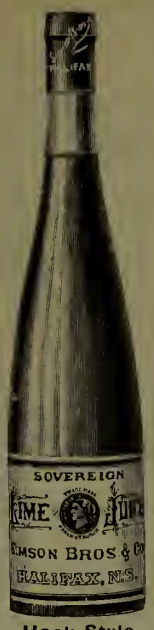
PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Canadian water white	14½	15½	.....	18	16	16½
Sarnia water white	16	17	.....	18	16	16½
Sarnia prime white	.....	18	.....	15	.....	15½
American water white	.....	19	.....	17½	17	17½
Pratt's Astral (barrels extra)	18½	19	.....	17	18	18½
TEAS						
Black—						
Congon--Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	85	17	85
China Greens—						
Gnnpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	82	28	32	.....	.....
" seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	38	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	8	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅜	4	5
Java, extra	.....	5¾	6	8½	6	7
Macaroni, dom'lc, per lb., bulk	5	6	.....	7½	.....	.....
" lmp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	4	¾	4	4¾	5
Taploca	3½	4	½	4	4½	5

False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.



Hock Style
(Imperi l Pint)

If You Are Looking For A Lime Juice

which is bright, with good keeping qualities, and delicate flavor ; that is handsomely labelled and capped, and which will cost you much less than imported brands of equal quality, try our

"Sovereign" Lime Juice

We guarantee every bottle which we send out.

It is stocked by all leading jobbers in Canada.

SIMSON BROS. CO., Limited, HALIFAX, N.S.

The Largest Refiners of Lime Juice in America.

A handy package---5c. size contains 2 domes.

JAMES' "DOME" BLACK LEAD

Quality Unequalled.

You Economize in Wrapping Papers

—When you buy the wrapping papers of these mills—good in quality—full weight always—480 sheets to the ream.

Promptness in filling of orders.

CANADA PAPER CO , Limited
TORONTO, and MONTREAL, Que.

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

THE PROVISION TRADE.

The Markets—Eggs and Egg Cases—Miscellaneous Notes.

EGGS AND EGG CASES.

THE following circular, which explains itself, has been issued by the Winnipeg Fruit and Produce Exchange :

EGG CASES.

There has been so much trouble and loss in the handling of egg cases by the produce trade of this city, that it is necessary, if we are to remain in the egg business, to have some different and more satisfactory arrangement than that now in force.

At a meeting of the Produce Exchange, held at their office on March 20, it was decided by the members present that on and after April 1 all cases containing eggs will be credited up to the shipper at 30c. each, the same to be returned to the shipper at once or when asked for at a similar price plus a charge of 10c. each for keeping them in proper repair. Unless the fillers are being continually replenished and the cases kept up to the proper standard, the shrinkage through cracked and broken eggs is large. White wood fillers will also be used, instead of the old brown straw, which are not only stronger and sweeter, but less liable to absorb moisture. We feel that the change spoken of will prove a direct benefit to both shipper and receiver.

CRACKED EGGS.

We would ask country traders to be more careful in handling eggs and in that way reduce the percentage of cracked. Cracked eggs in hot weather are more or less unsaleable and have to be disposed of for almost anything that can be gotten. On and after April 1, cracked eggs will be credited at 4c. per dozen less than the price of regulars, provided they are found to run more than one dozen to the case. Eggs during the summer months are handled on such close margins that we cannot assume shrinkage of this nature.

We respectfully ask your cooperation in introducing these changes.

Yours truly,

R. A. ROGERS CO., LIMITED,
J. Y. GRIFFIN & CO.,
LOCKE BROS. & CO.,
IMPERIAL PRODUCE CO.,
PARSONS & ROGERS.

THE PROVISION MARKETS.

TORONTO.

The market for dressed hogs is strong, and they have advanced 75c. per 100 lb. The receipts are small. Beef also is scarce and has gone up $1 per 100 lb. Lambs are 1c. per lb. higher, but veal is weak, owing to free receipts thereof. We quote: Dressed hogs, $8.50 to $8.75 ; beef carcasses, $8.00 to $9 00 per 100 lb.; hind quarters, $9.00 to $10.00 per 100 lb.; front quarters, $6.50 to $7.00 per 100 lb. Veal, 7 to 9c. per lb.; lambs, 10½ to 11c. Live hogs: Selects, $6.00, lights, $5.75 per 100 lb., and thick fats, $5.50 to $5.75; choice export cattle bring $4.75 to $5.50 per 100 lb.; lights sell at $4.00 to $4.50.

The demand for all sorts of provisions is good, and the market is steady. Barrel pork is firm, and lard is strong. We quote: Long clear bacon, 10 to 10½c. smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22 ; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

There is a fairly good business doing in provisions. Smoked meats and lard continue to move well. In pork, however, the movement is still slow. There is a steady demand for dressed hogs at the unchanged prices, $8.50 to $9 per 100 lb. for fresh country killed. Live hogs are in fair demand. Laing's "Anchor" brand lard cannot be had, and no further supplies can be obtained until May 1. Fairbank's refined lard compound was advanced ¼c. in tin pails. The prices are now $2, $1 98 and $1.97, according to the quantity. We quote as follows : Heavy Canadian short cut mess pork, $23.00; Chicago clear pork, $25.50 for heavy and $25.00 for medium ; selected heavy short cut mess pork, boneless, $22.50 to $23.00 ; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail ; refined lard compound (Fairbank's) ; $2.05 for 1 to 24 pails ; $2.03 for 25 to 49 pails ; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail ; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—Trade is good, and prices are firm and without change. Best city-dressed, 8c.; second-grade, 7 to 7½c.

VEAL—The supply is limited, and the quality, though better than some two weeks ago, still leaves much to be desired. Prices run from 8½ to 9c.

MUTTON—Small amount selling, with price at 7c. Lambs are in greater demand at 8c.

DRESSED HOGS—The season is over, and, though 7½c. is still quoted, there has been no business done in dressed hogs this week.

POULTRY — The market is quiet, for, although the demand is fairly active, the supply is very limited. Prices are without change for the week. Fresh-killed chickens are worth 11 to 11½c. delivered Winnipeg. The only turkeys and geese offering are frozen stock, for which there is little demand.

CURED MEATS—The rapid advances in the American market and the keenness of demand have advanced prices here ¼c. per lb. on all grades of cured meats. There has been a great change in the tone of the market since last writing, when for 10 days it had been dull. Now all is activity, and the large number of settlers coming in is creating a brisk demand. We quote: Sugar-cured hams, 13½c.; shoulders, 10½c.; picnic hams, 9½c. ; breakfast bellies, 14¼c. ; backs, 13¾c.; spiced rolls, 11¼c.; dry salt long clear, 11¾c.; shoulders, 9¾c.; smoked long clear, 12¼c.; backs, 12¼c.

LARD—The market has not yet followed the upward tendency of other pork products, and prices are just where they were a week ago. We quote: Tierces, 12½c. ; 50-lb. pails, $5.85 ; 20-lb. pails, $2.40 ; American ditto, $2.50 ; 10 lb. tins in cases, $7.35 ; 5 and 3 lb. tins, $7.50.

ST. JOHN, N. B.

In barrelled pork and beef, there is rather an improved sale, the demand being from fishermen. The market is firm. Very little Canadian beef is sold. In pork, local-packed stock is in light supply. In lard, there is a fair sale. Prices show no change. In fresh beef, the market is higher, and a further advance is looked for. Pork seems easier. There is a good supply of particularly-good veal. Lamb is still high and scarce. Receipts of mutton are light. We quote : American mess pork, $21.00 to $21.50 ; domestic mess pork, $20.00 ; plate beef, Canadian, $13 to $13.50 ; clear pork, American, $22.50 ; plate beef, American, $14 to $15.50; fresh beef, 6 to 9c.; round hogs, 7 to 8c. ; pure lard, tubs, 12c. ; pure lard, pails, 12c. ; compound lard, tubs, 9½c.; compound lard, pails, 9¼c. ; refined lard compound, Fairbank's, tubs, 10½c.; pails, 10¼c.

PROVISION NOTES.

John Campbell, provision merchant, Hamilton, has been sold out by bailiff.

The P. E. I. Produce Co., Sydney, N.S., have sold out to McCoubrey & Bullman.

T. A. Hooper, commission produce merchant, St. John, N.B., is succeeded by Hooper & Harmer.

Clark, Croft & Co., wholesale provision merchants, Victoria, B.C., have dissolved ; R. W. Clark continues.

The British Columbia Cold Storage and Ice Works, Victoria, B.C., is succeeded by The Imperial Ice and Cold Storage Co.

Established 1873.

CONSIGN YOUR

EGGS, BUTTER

—and—

General Produce

—to—

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Goods bought F.O.B. if preferred.

Easter will soon be here and smoked meats will be in demand.

Satisfy your customers with

Bow Park Brand HAMS

. . AND

Bow Park Brand BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

Eggs and Butter

IN GOOD DEMAND

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

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THE CARTON.

"Knowledge comes, but wisdom lingers"—too true. Yet we are learning some things at a fair rate of speed, the result of which cannot but add to our stock of wisdom. The grocers, for example, are learning that the carton, or small package, is not only labor-saving and ornamental, as well as economical, but is a preserver of goods, preventing the destruction of color, flavor, etc., which is liable to ensue when bulk goods are uncovered in the somewhat frowsy atmosphere of the smaller class of grocery stores, which outnumber the big stores two to one.

"God bless the man who invented sleep," cried honest Sancho Panza, and the grocers might well echo the invocation with a blessing on the inventor of the carton.

—MERCHANTS' REVIEW, NEW YORK.

We can give you Pure Lard—the very finest—in 1-lb. Cartons, and we can give them to you at a price much more economical to you than in Pails, Tubs or Barrels. Try them and you will endorse the sentiment of the above extract. We were the originators of this package and hold it patented in Canada.

F. W. FEARMAN CO., Limited
HAMILTON.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

BRITISH COLUMBIAN FRUIT GROWERS.

THE first quarterly meeting of the British Columbian Fruit Growers' Association was held in Victoria on a recent date, and several items of business were transacted. J. C. Medcalf, of Port Hammond, was in the chair.

On the recommendation of the executive, an exhibit of British Columbian fruit will be made at the Winnipeg Exhibition ; the appointment of an inspector under the new Fruit Marks Act will be asked from the Dominion Government ; an expert fruit packer from the United States will be engaged to instruct the fruit growers of the Province in the proper methods of picking and packing fruits, and J. C. Medcalf, of Port Hammond, will again be sent to Manitoba and the Northwest to endeavor to develop a market for the fruits of British Columbia.

It was pointed out that the increased settlement of the Northwest this year was expected to reach 50,000, but that the increased shipments of fruit would not feed more than 5,000.

For the purpose of holding local exhibitions of fruits, the Province was divided into four districts, in which shows might be arranged.

To ship fruits to outside points ventilated cars are necessary, and so this question occupied the attention of the association for a time. Mr. Kirby, of The Dominion Express Co., was present, and he promised to try and have these cars introduced in British Columbia under conditions that would be favorable to both the fruit growers and the Express Company.

FISH WEIRS SWEPT AWAY.

Many of the valuable Canadian weirs in Passamaquoddy Bay have been swept away and others badly damaged by the severe storms, and the loss will reach several thousand dollars. They had the weirs in good condition for the catch of herring that was looked for in a short time, and the loss will be seriously felt by most of them, who have not the material to start in on repairs necessary before the opening of the sardine-canning season. While no new permits were issued to the Dominion islanders to erect other weirs this season, they can build and repair those already damaged, but some have been washed away by the undertow and may not be replaced this spring. The Sea Coast Packing Co. is said to have contracts for the larger number of the weirs on the Canadian islands, but the loss of the weirs will probably not affect the catch of herring when the canning season comes around again.—Fishing Gazette.

THE COWAN CO., Limited, TORONTO

MANUFACTURERS OF CHOICEST

Coatings for Confectioners

DARK CHOCOLATES ARE

O. K., Beaver, Black Pearl, and Ebony

LIGHT CHOCOLATES ARE

Triumph, Pearl and Empress

THESE GOODS EITHER WITH OR WITHOUT VANILLA.

THIS BRAND

ON **BACON**

—AND—

HAMS

guarantees the consumer an article perfectly cured, and prepared by the most improved process in the world.

TOMAHAWK CANADA

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

Makers of Breakfast Bacon, Long Clear Bacon, Short Roll Bacon, Long Rib Bacon, Long Roll Bacon, Square Cut Shoulders, Back, or Windsor Bacon, Shoulder Butts, Wiltshire Bacon, Mess Pork, Cumberland Bacon.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

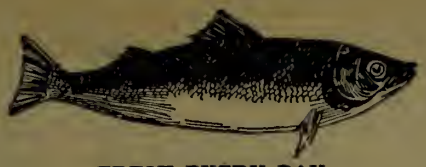
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.



FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,

of WALLACEBURG, Limited.

ESTABLISHED 1869.

Geo. Stanway & Co.

Brokers and General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

CRACKER JACK.

NEW STYLE

Air and Moisture-Proof Package

NOW READY FOR SHIPMENT.

SOLE AGENTS:

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Pure Gold Flavoring Extracts.

The Kind that bring trade.
The Kind that pay you a decent profit.
The Kind that are always the same.

TRUE TO NAME.

HONEST BOTTLES.

The Kind the celebrated and often-imitated PURE GOLD JELLY POWDER is flavored with.

PLANNING TO ATTRACT TOURISTS.

A GREATER number of tourists from the United States are expected to visit the summer resorts of the different parts of Canada this summer than ever before. The large number who annually come to the Dominion from the Republic on pleasure each year go away impressed with the beauties and pleasures of this country and advise their friends thereof. The owners of resorts are becoming aware of this and on the Georgian Bay the summer hotelkeepers are preparing to do a big season's business.

Down in St. John's, N.B., and Halifax, the Tourist Associations have done much to attract visitors, both by their extensive advertising and their efforts to improve the conditions of the towns in which they are located. Much has already been done in the latter way in the Maritime Provinces, and the local Legislatures are beginning to encourage these societies by their annual grants, which help much in the successful carrying out of the projects of these associations.

In Montreal a similar association exists in the Business Men's League, which last year was instrumental in causing strong efforts to be made towards street improvement in that city. This year the league is endeavoring to have an information bureau established for the accommodation of strangers in Montreal and the Province of Quebec generally. It will also continue its efforts to secure the holding of conventions in that city.

In Ottawa, the old Ottawa Valley Tourist Association has reorganized and is appealing to the city council and Ottawa business men for grants of money to assist the association in advertising the city and improving its appearance, making it more pleasing to the eyes of visitors.

On the Pacific Coast, the business men of several cities have taken hold of the idea this year and are forming tourist associations. In Victoria, the Tourist Association has been organized and has set to work with enthusiasm. It has established an information bureau for tourists, and is engaging a travelling representative to visit several States in the Republic, distribute literature, give lectures illustrated with limelight views of the many beauties of the Pacific Province. The Association is also sending out small folders briefly setting forth the attractions of the city. Large numbers of these folders will be distributed.

Nelson has also taken hold of the scheme and has formed a Tourist Association. How enthusiastic the business men of that city are over the project is shown by the fact that, although only recently organized, over $800 has already been subscribed towards the work of the Association, and more is being donated every day.

The railways and steamship lines have done much to advertise the country. The advertising department of the Grand Trunk Railway recently sent a special advertising car with photographs of views on the Georgian Bay and Muskoka Lakes to all the principal cities of the Western and Southern States. The Northern Navigation Co. is making efforts to attract tourists from the West to Canada this year, and is preparing to put on a new line of steamers between Parry Sound and the West.

The Canada Atlantic line of grain steamers between Parry Sound and Chicago is this season to carry passengers. This new feature in transportation will no doubt attract a great many tourists from Chicago and Western cities to the Muskoka Lakes and Georgian Bay.

That the value of tourist business is considerable will be gathered from the following excerpt from an article published in a late issue of The New York Sun dealing with the remarkable growth of touring to Alaska. After dealing with the magnitude of the tourist business to Alaska at the present time, as compared with a few years ago, the article says :

"It was estimated that in 1898 the tourists who visited Switzerland to enjoy its incomparable mountain landscapes, waterfalls and glaciers left $38,000,000 in the country. Scenery is Switzerland's largest source of wealth. Many of the tourists, particularly Americans and some Englishmen, spend a great deal of money, but the larger part of the sum left annually by tourists is derived from the excursion parties from France, England and central Europe. These parties are numerous, are organized on a cheap scale and the expenditure per capita is not very large. These tourists remain among the mountains only a short time, but there are so many of them that though each person spends only a comparatively small sum the aggregate is enormous.

"The tourist business in Switzerland, however, is by no means clear profit, for Switzerland does not begin to raise food enough for her Summer visitors. She has to buy from other lands, chiefly Austria and Italy, about 50,000 head of cattle every year. She imports from Russia, Hungary and the United States nearly three times as much wheat as she produces. She is compelled to buy a great deal more wine from the countries than is grown in the Swiss vineyards. As Switzerland thus imports a large part of the supplies she sells to tourists, a great deal of the money she receives from them is sent out of the country."

The Board of Trade, of Wolseley, Man., is issuing a pamphlet descriptive of that district for immigration purposes.

H. W. de Forest, tea merchant, St. John, N.B., has purchased a store at the corner of Mill and Union streets of that city and will move there about May 1 ; these premises are at present occupied by the James Robertson Co., Limited.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

It is your object to get business.

——*Isn't that right ?*

In order to command your share of it, it is absolutely necessary to keep up the established reputation of your store.

——*Isn't that right ?*

By the verdict of the people who trade with you, you must abide.

——*Isn't that right ?*

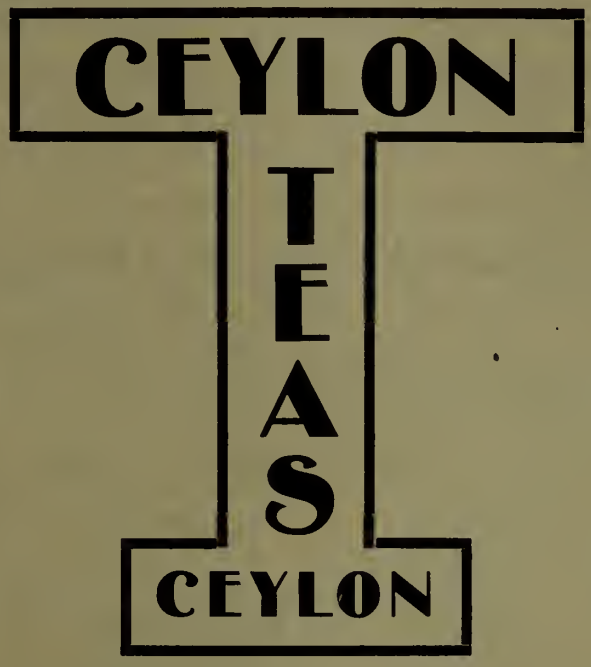
It is your aim to make that verdict a favorable one.

——*Isn't that right ?*

In order to deserve the confidence and patronage of the public sell them teas of sterling merit, and you'll get your share of trade.

——*Isn't that right ?*

The winning qualities of the delicious, healthy



assist the grocer with the business-getting aim.

——*Grocers selling them will attest to this fact.*

When you sell such teas of undeniable merits you are consulting the interests of your store.

THE MORE THE PUBLIC BUY CEYLON TEAS THE MORE THEY LIKE THEM—this fact is proven by the increased demand being felt for them in every section of Canada.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

April 17, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, In 2 and 4 doz. boxes	$ 2 40
" 10, In 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, In 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " " "	1 25
¼ lb. tins, 4 " " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10o.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. In case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reokitt's per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz	

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xma trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionei	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavenuss	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	12 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rook Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in ½s)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 28
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛s 36c per lb.
" ⅛s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ¼-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caracas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb. boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large 1xe jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Hnot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered.	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corksorews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Sqnare "	21 00
4 oz. " " corked)	36 00
8 oz. " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East. 5 10
" Winnipeg 5 40
" Vancouver 6 50

Per doz.

Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins	per lb.	0 35
½-lb. tins	"	0 33
1-lb. tins	"	0 32½
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins	per lb.	0 25
½-lb. tins	"	0 23
1-lb. tins	"	0 22½
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

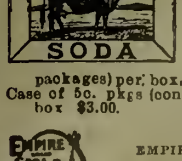
PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.



Case of 1 lbs contalning 60 pkgs., per box, $3.00
Case of ½ lbs. (contalning 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (contalning 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (contalning 96 pkgs) per box $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per grs..$10.20, black
Maypole Soap, per grs..$15.30.
Oriole Soap, per gross $10.20

Glorlola Soap, per gross..... $2 00
Straw Hat Polish, per gross..... 10 20

GOLD SOAP
"GOOD AS GOLD"

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters..	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons....	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn.....	0 07¼
Canada Pure Corn.....	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's..... $5.00
¼ Cases, 32 pkgs. 24's..... 2.50
Packages 10c. each.

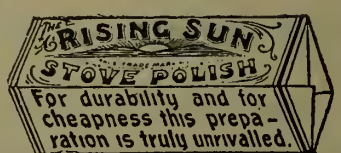
BRANTFORD STARCH WORKS LIMITED

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs....	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs...	0 06¼
4-lb. " " " ...	0 06¼
Barrels, 175 lbs.....	0 05½
Kegs, 100 lbs.....	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs...	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case...	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs....	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs....	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross .. 4 80
" 6—3 dozen in case " " .. 8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes..	4 50
Sun Paste 10c. size, ¼ gross boxes..	10 00
Sun Paste, 5c. size, ¼ gross boxes..	5 00

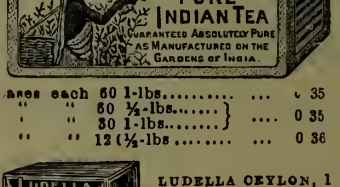
TEAS.

SALADA CEYLON.

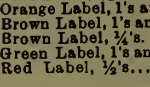
	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s.....	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s..	0 30	0 40
Red Label, 1s and ⅛s.....	0 36	0 50
Gold Label ⅛s.....	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c....	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35
Orange Label, retail at 60c.....	0 42
Gold Label, " 80c.....	0 55



Teas each 60 1-lbs.....	0 35
" " 60 ½-lbs.....	0 35
" " 30 1-lbs.....	
" " 12 (½-lbs	0 36



LUDELLA CEYLON, 1 AND ½'s PKGS.

Blue Label, s	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s...	0 21	0 30
Brown Label, 1's and ½'s....	0 28	0 40
Brown Label, ¼'s.	0 30	0 40
Green Label, 1's and ½'s....	0 35	0 50
Red Label, ½'s.....	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s.....	0 35	0 50
Blue Label, 1-lb. and ½'s.....	0 28	0 40
Green Label, 1-lb.....	0 19	0 25
Green Label, ½'s.....	0 20	0 25
Japan s.....	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—		
"Condor" I to IV.....37½ to	0 27½	
" V	0 24	
" XXXX	0 22½	
" XXX	0 19	
" LX, lead packets	0 27½	
1 lb. and ½ lb., 60-lb. cases, retails 40c.		
"Condor" L, lead packets	0 19	
1 lb. and ½ lb., 60-lb. cases, retails 25c.		
Black Teas—"Nectar," in lead packets—		
Green label .....retails 0 26 at	0 20	
Chocolate label . .. 0 35 "	0 25	
Blue label ..... " 0 50 "	0 36	
Maroon label ..... " 0 60 "	0 45	
Fancy tins—Chocolate, 1-lb....	0 32½	
" " —Blue, 1-lb.	0 42½	
" " —Maroon, 1-lb.....	0 50	
" " —Maroon, 3-lb.....	1 50	
Black Teas—"O'd Crow" Blend—		
Bronzed tins of 10, 25, 50 and 80 lb.		
No. 1.....per lb.	0 35	
No. 2..... "	0 30	
No. 3..... "	0 25	
No. 4..... "	0 20	
No. 5..... "	0 17½	

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s..	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s.....	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s..	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s.....	0 39
Snowshoe, pound bars, spaced 6s..	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe.....	1 40
" Improved Globe.....	1 50
" Standard Globe.....	1 65
" Solid Back Globe.....	1 75
" Jubilee (perforated)...	1 85
" Crown.....	1 25

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case..	1 00
Jersey cream yeast cake, 3 doz. 5c...	1 00
Victoria " 3 doz. 5c...	1 00
" " 3 doz. 10c..	1 80

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

ASK FOR

MOTT'S

"ACME"

TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3 lb. cartoons in a case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

The Auer Gas Lamp

Money-Back Style. **No. 9**

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

Successful Storekeeping

is the kind that recognizes the good in an article and gives the customer the benefit of that knowledge.

For the goodness of "EMPIRE" Soda what better guarantee do you want than the maker's name—Brunner, Mond & Co., Northwich, England?

Your customers are being told of this goodness through the daily press.

"Empire" Soda

BEST FOR BAKING.

WINN & HOLLAND
MONTREAL
SOLE AGENTS FOR CANADA

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

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MONTREAL

TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Coronation Turquoise Assortment.

If you have not placed an order for this line yet, write for particulars at once.

We have a full line of all kinds of

Crockery AND Glassware

for Spring Trade, including many novelties, and will have one of our travellers call on you if advised by card. If in need of any lines for immediate use, try our Mail Order Department.

GOWANS, KENT & CO.

Wholesale
Crockery and Glassware, China and Lamp Goods.

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

As a trade-winner

WETHEY'S FAMOUS CONDENSED MINCE MEAT

is unsurpassed.

It is most desirable for those merchants to sell who are after permanent patronage from the public. The deliciousness, wholesomeness and excellence embodied in this brand of Mince Meat is what has made it famous with Canadian people and profitable for Canadian merchants.

LEADING WHOLESALERS SELL IT.

Manufactured by . . .

J. H. WETHEY, LIMITED

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, $1,500,000. Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gatbers information that reflects tbe financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of tbe merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street
MONTREAL

VOL. XVI. MONTREAL AND TORONTO APRIL 25, 1902 NO. 17

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

Quality wins confidence :
Confidence brings trade :
Increased Trade means larger profits :

"IMPERIAL" WHITE WINE VINEGAR

will build up a successful and profit-yielding vinegar business when all others fail. It's a guarantee of the utmost satisfaction, both for table use and in the manufacture and keeping of pickles.

Just the price of the ordinary standard article.

The Fittest Survive!

BRUSSELS SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. WILLIAM PRATT.

THE TRUTH

Of The Matter!

Quality counts, and there is no use trying to dodge the question. If you build on "Quality" you build on a rock foundation; if you build on "Price" your structure will fall with the first hard blow. It pays to be honest and true to yourself as well as to your trade. It pays to make "Quality" your watchword.

Let's look the matter squarely and fairly in the face and be satisfied with moderate profits—satisfied to build on the strong foundation rather than the shifting one. Stop for a moment and think of the truth of the matter—*the truth in a nutshell is "Quality"!*

Wheat Marrow

is the one "totally different" Cereal Food whose quality has been tried, tested, trusted. Its sales have been far beyond the fondest expectations of the makers.

Quicker and more easily prepared for the table than any other. Sterilized. A mental and physical strengthener. Easy to digest—equally good for infants, children and those of weak digestion as for well folks.

Stephens' Pickles.

Crisp, sound, piquant, appetizing. Packed in absolutely pure Malt Vinegar—brewed by The Messrs. Stephens. Always the same reliable quality - tried, tested, trusted.

Packed in bottles with very showy labels. The outside of the bottle is as attractive as the inside. Quick, steady sellers. That's "the truth of the matter."

Maypole Soap.

The English Home Dye of highest quality that never streaks or fades. Brilliant colorings. Quick, easy to use, and without mess or trouble. It dyes to any shade.

The Dye of quality through and through—tried, tested, trusted. Once a woman uses Maypole no other Dye ever takes its place in her affections.

Sold by Leading Wholesalers.

A. P. TIPPET & CO., AGENTS,

MONTREAL. TORONTO.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, $100 in cash
2nd Prize—For the 2nd greatest number, - - - - - $50 "
3rd Prize— - - - - - - - - - - - $30 "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - $10 "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply

GOLD SOAP, Toronto

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

REFRIGERATORS.

This cut represents No. 13.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.
Wilbert Hooey, Manager.
54 Noble St., TORONTO
Phone Park 513.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets, Satchel Lunch Baskets Clothes Baskets, Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Try the "Imperial" Brand

— OF —

Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

Payne's Cigars.

I make a grocer the fairest proposition in the world from his standpoint and from my own too. I offer to send an assortment of a thousand or more of my Cigars (including one or two hundred each of my two leaders, the "Pharaoh" 10-cent and the "Pebble" 5-cent cigars) at my own expense and I also prepay the freight charges on the first order.

If at any time within six months the grocer is dissatisfied with his trade he can send the Cigars back to me and get his money. Write me to-day and be the first man in your town to handle my Cigars—*they are trade winners!*

J. BRUCE PAYNE, CIGAR MFR.,
Granby, Que.

"Sterling" Brand Pickles.

—Grow in
—Favor
—Everywhere.

It is worth constant telling that if you would improve your trade with the best customers you will always keep on hand a good stock of "Sterling" brand pickles and relishes. These goods are made in Canada's largest pickle factory and of best grown Canadian vegetables by most skilled methods.

—Ask your wholesaler
—for quotations, or
—write us direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

TIME TO WAKE UP

Do you still hesitate between the "ordinary" kind and

London, March 11, 1902.

The Tillson Co., Limited
Tillsonburg.

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

TILLSON'S PAN-DRIED OATS ?

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

IT IS SAID

and a truthful statement it is, that "the best is the cheapest." People who buy

JAPAN TEA

realize the great truth of this adage. Are you endeavoring to cater to the tastes of your customers who desire the best teas? If so, they'll be satisfied with JAPAN TEA.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Figure it out

if you can—the probable cost of sending your business card or circular to 4,000 Produce and Commission Merchants and Dealers throughout Great Britain and Ireland.

It would be anywhere from $60 upwards—and then you would not have the necessary lists. We have t em—made it our business to secure them solely for use in connection with this **Export Number.**

You can have the full advantage of their use by placing your advertisement with us. All you do is to prepare "Copy" and send it along with your order.

A Full Page costs, $30; Half-Page, $17.50; Quarter-Page, $10.00; Eighth-Page, $7.00. Which shall it be?

Forms are closing May 1, 8, 15.

Nothing is gained by delay
—often a great deal lost.

The Canadian Grocer

EXPORT NUMBER

MONTREAL **TORONTO**

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

ONE PLEASED CUSTOMER BRINGS ANOTHER

to the dealer who can be relied upon to supply his customers with reliable starch like

IVORY GLOSS STARCH

A starch calculated to please the most fastidious housekeeper in our fair and broad Dominion. This kind of starch is manufactured only by

THE ST. LAWRENCE STARCH CO.,
LIMITED,
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

For Sale by all Wholesale Grocers.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
AMERICAN OFFICES:
New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

CEYLON TEAS
JAPAN TEAS

To retail at 20 cents up. We have some extra-special values that it will pay the wide-awake grocer to investigate.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

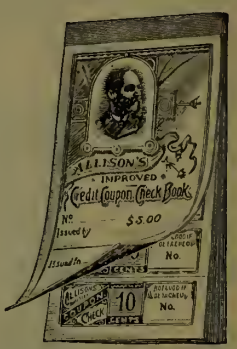
WM. ROSS, Manager.

PATERSON'S
WORCESTERSHIRE
SAUCE

sells quickly, because of its great merit.
It affords the dealer a good profit—
what more do you want?
Have you enough in stock?

ROSE & LAFLAMME
AGENTS, MONTREAL.

A Safety Buoy



For your guidance, should he the experience of others. Bright husiness fellows usually regard these signals—**THEY PROFIT BY THEM.** Merchants doing business in the old way—hy use of pass books, will assure you that their losses are no inconsiderahle sum, that in the rush and hurry of selling many items are omitted, and very often throughout the year such losses are occasioned that the results measureahly affect the profits. Perhaps this very leak may have occasioned the shrinkage in **YOUR** profits last year.

With Allison's Coupon Books mistakes are impossihle. There are never any losses through failure to charge goods—**THEY EFFECTUALLY BLOCK THE LEAKS.** Easy to use, and like this:

IF A MAN WANTS CREDIT

For $10, give him a $10 **ALLISON COUPON BOOK,** charge him with $10 and there you are. No trouble at all. If he buys a plug of tobacco for 10 cents, just tear off a ten-cent coupon—that's all, and so on for all his purchases up to limit of the hook. No Pass Book. No Writing. No Time Lost. No Kicking. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Makers,
Indianapolis, Indiana.

GROCERY WINDOW DISPLAYS.

A Maple Syrup Window.

A WINDOW in the grocery store of J. W. Sanderson, Toronto, was recently dressed to give people an idea of the way maple syrup is made. By means of a kettle suspended over some logs, a hut, a vinegar barrel, and a trunk of a tree, the small space, 7 x 7 feet, of the window, was made to represent in a realistic way a sugar-making scene in the maple bush, when the sap is running freely in the spring. There was also a wild rabbit in the window, and he was busy thrusting his nose amongst the maple leaves that thickly covered the floor. He was eating anything that he could find suitable to his taste, and he made his home in the hut. There were also several bottles af maple syrup in the window, lying in rows of three or four on their sides near the glass, so as not to interfere with the display, and yet advertise.

The window was at the corner of the store and was 7 x 7 feet square and 12 feet high. It had glass on the two sides, facing the streets. The tree, barrel, and bark hut were in a row along the back, with the hut in the far corner. In front of these and in the outer corner of the window, about three feet from the glass, was a tripod by which a kettle was held over some logs arranged ready for lighting. The legs of the tripod were three poles or limbs of trees, five or six feet long, and formed a framework four feet high. The capacity of the kettle was about a gallon and a half, and it was filled with maple sugar. The logs were sticks of wood four inches in diameter and two feet long. Beside the tripod was a small pile of half-a-dozen sticks of wood and an axe.

The hut, in the remote corner, was about five feet from the front of the window. It was made of a framework of boards, three feet long, two feet broad, and two-and-a-half feet high, with another framework for the roof, and the whole was covered with strips of hemlock bark, openings, of course, being left for a door and windows.

To collect the sap a barrel was standing beside the hut, and on top of it was piled some maple sugar. It had once been a vinegar barrel.

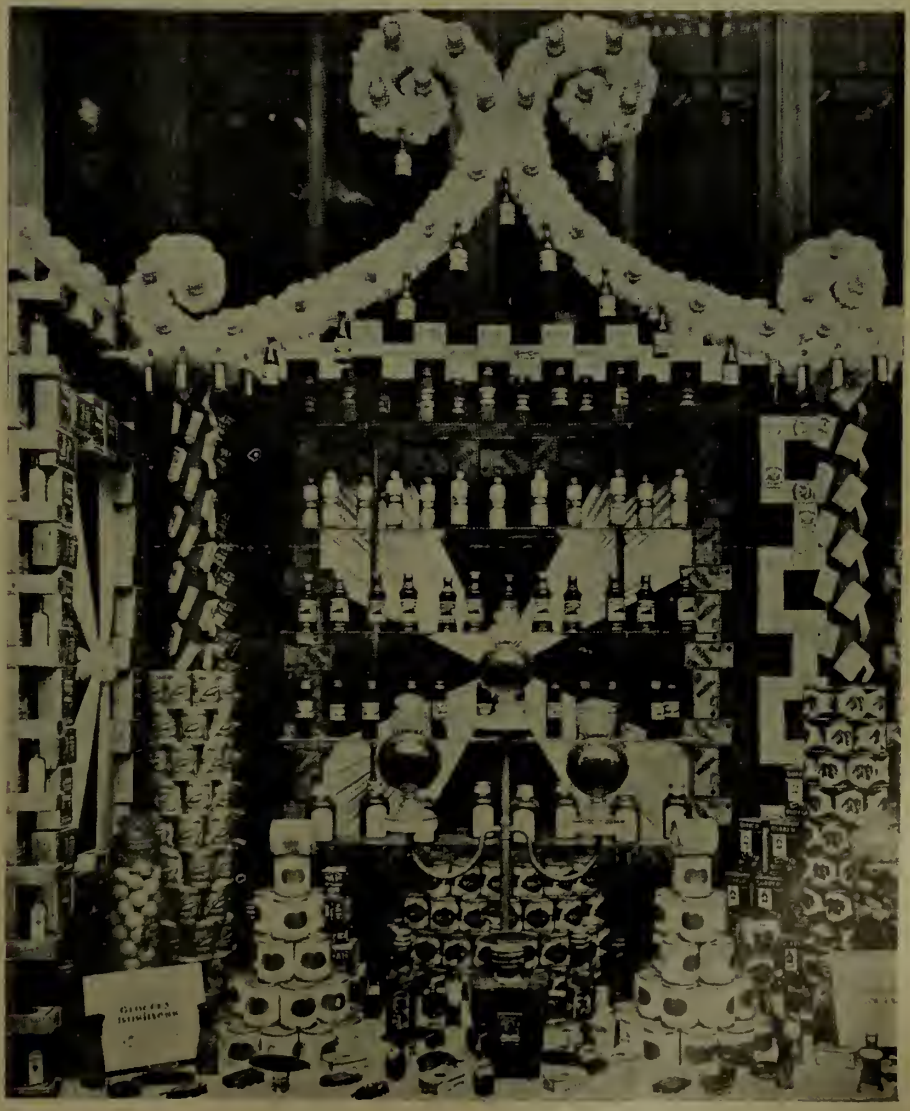
The maple tree was on the left of the barrel, next the glass, at the side of the window, being only a foot away from it. It was a trunk of a tree two feet in diameter and 12 feet high, the top being cut off to allow of it being placed in the window. It was fastened to the floor by scantlings and strips of wood, and to the ceiling in much the same manner. A small hole about $\frac{1}{8}$-inch in diameter was bored through this trunk at a point about three feet from the floor. At the back, where nobody could see, this hole was connected by a hose to a tap in the cellar. This allowed water to be conveyed from this tap through the opening in the tree and caught by a spile driven into the front just below the vent. The water dropped off the spile into a sap trough below.

This sap trough had been hewn out of a log, and was about 24 inches long and eight inches in diameter.

The floor of the window was covered to the depth of three or four inches with maple leaves over which some sticks and small decayed pieces of wood were scattered and everything tended to give the display a natural appearance as if some corner in the woods had been transplanted and placed in the window.

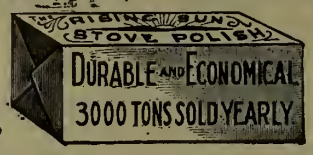
Some Window Dressing Examples.

With low-cut windows the display can be large without barring out much of the light, and a dark store is a drawback in any business. There was a dealer dress-

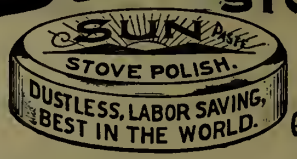


The Art of Window Dressing.—A Display of Canned Goods, Sauces and Package Foods.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

ing his window in an up-town street this morning, as the writer passed, and the work had not proceeded beyond the preliminary stages. Enough had been done, however, to show the superiority of the trim which admits plenty of light, for, in the past, this window has always been dressed high and the interior of the store has thus been barred from the gaze of the passer-by. This morning only a single layer of goods had been laid, in addition to a centrepiece of salad dressing and olive oil in bottles, and the contrast with the usual trim was refreshing.

We could have prayed the dresser to withhold his hand. But, no: he went on piling up the goods until finally the interior looked like the wall of a house with groceries stuck on it, or a section of shelving from the interior, and the blind look of the window, coupled with the knowledge that the store must have been sadly darkened, impressed the writer unfavorably. Were the window cut quite near the sidewalk level, fully as many goods could have been shown without making the window look like the embrasure of a fort, or the lattice of a jail or insane asylum.

There is a drug-store window in town, previously mentioned by the writer, which is a model of what a single show window ought to be. It is cut low, and as the store window is several feet below the street level the window seems to invite the public to fall into it. It is dressed this day with rubber goods, to-morrow with cigars, next week with sponges, and whatever the article may be it has a monopoly of that window space. Say it is sponges. Then all kinds, sizes and colors of sponges are shown, with price tickets. There is always some blue or crimson drapery at the top or back, and, perhaps, a handsomely-dressed doll, half size or life-size, poised in the background and moving round and round by clock-work.

Maybe a plant or two, or a Japanese vase helps out the display, but whatever may be shown it draws. That is a double-leaded, copper-bottomed, concrete fact. Always somebody is staring into it, and at night the glare of the brilliant electric lights and the rich color effects produced quite simply cause dozens of people to stop and gaze. As the thoroughfare is a very busy one, until a few minutes past 6 p.m., the prices quoted are usually very close, on the principle of quick sales and small profits, and they thus become an attraction in themselves. When a window is situated in a quiet neighborhood, where trade is bound to be limited, the policy of cutting prices in window displays might be productive of disappointment.—N. Y. Merchants' Review.

THE HAMILTON RETAIL ASSOCIATION.

At the meeting of the Hamilton Branch of the Retail Merchants' Association of Canada held on April 16 it was decided to send a petition which had been gotten up by Secretary W. O. Menger, to the Inland Revenue Department, Ottawa, asking that the merchants should be relieved of the fee charged for the inspection of weights and measures. As this inspection was for the good of the general public as well as the merchant, the former, it was urged, should help to bear the cost.

The secretary was instructed to get up a petition asking the Grand Trunk and Canadian Pacific railways to grant reduced fares to members of the association when they were visiting manufacturing and wholesale centres. This petition will be circulated among the retail merchants of Hamilton, signed, and with a number of similar documents from other branch associations, will be forwarded to the headquarters of the railways.

The Hamilton branch of the association has about 40 members and it will take at least 150 to run the association properly and pay expenses. The executive is considering the advisability of having General Secretary Trowern, of Toronto, canvass Hamilton for members.

President Adam Ballantyne was in the chair.

TEA DUTY AND CONSUMPTION.

A correspondent of Spice Mill discusses in the last issue the effect of the United States duty on tea consumption. He says:

"The teamen are feeling rather jubilant over the fact that the duty is to go off that article. They were jubilant when it went on because they thought that the duty would keep out the lower grades and increase the consumption of tea, but the facts have not warranted any such belief. The following table showing the total importations of tea and coffee in each fiscal year from 1890-91 and for the eight months ending with February, 1902, may prove interesting to your readers:

Fiscal Year.	Tea Imports. lb.	Coffee Imports. lb.
1890.....	88,886,829	499,159,120
1891.....	83,463,339	519,528,432
1892.....	90,079,039	640,210,788
1893.....	89,061,287	563,469,068
1894.....	93,518,717	550,934,337
1895.....	97,253 458	652,208,975
1896.....	93,998,372	580 597,915
1897.....	113,347,175	737,645 670
1898	70,957.715	870,514,455
1899.....	74,089,899	831,827,063
1900.....	84,845,107	787,991,911
1901.....	80,809,453	854,871,310
1902 (3 months)	64,116,811	768,550,626

THE CANNED SALMON COMBINE.

D. J. Munn, of New Westminster, B.C., and Aemilius Jarvis, of Toronto, are in Vancouver in connection with the proposed combination of the canneries of British Columbia. Sixty per cent. of all the canneries, in their opinion, will be secured for this combine, which is claimed to be formed for the mutual protection of the interests of the canners in that Province.

The company was incorporated under the laws of New Jersey, as the laws governing corporations registered in that State are very liberal and moderate, and so every large company now seeks to be incorporated there. Canadian capital is in control of the company, but there is a large amount of United States money behind it. The company was capitalized at $4,000,000.

At present a valuation is being made by the various canneries entering into the trust, and the success of the combine seems to be assured.

CORDAGE and COTTON TWINE have both advanced.

CANNED MEATS have, in most cases. Others must do so very soon.

See our travellers, or write or 'phone us.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON, ONT.**

3 LONG DISTANCE 'PHONES——THEY ARE FOR YOU. USE THEM.

Imitations Never Succeed.

Since I introduced **Wilson's Fly Pads,** twenty-four years ago, scores of imitations have eked out a local and sickly existence for comparatively short terms **and died.**

I have handled proprietary articles for forty years, and cannot recall any imitation that has been a permanent success.

Wilson's Fly Pads are the original and only genuine.

Archdale Wilson, - Hamilton, Ont.

57½% of all Teas consumed during 1901 in the United Kingdom were

INDIAN TEAS

STATISTICS FOR 1901 PROVE THIS, HERE THEY ARE:

——THIS ACCOUNTS FOR THE ENORMOUS OUTPUT OF——

Ram Lal's Pure Indian Tea

and Khaki Pure Indian Tea

INDIANS	57½%
CEYLONS	36 %
JAPAN and JAVA	2¾%
CHINA and other Teas	3¾%
	100 %

Both blended by one of the leading Tea experts of the world and packed by skilled labor

ON THE GARDENS IN INDIA

Coming direct to our tea depots at:

Hamilton, Vancouver, Calgary and Winnipeg

The public are ever ready to appreciate a superior article and when **Ram Lal's Pure Indian Tea** and **Khaki Pure Indian Tea** are once used, no other Package Tea will replace these sterling brands.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

"CROWN" BLEND COFFEE

In Tins—10-lb. } To retail at 25 cts.
25-lb. } 35 "
50-lb. } and 45 "

—Shows a handsome profit.

WE GUARANTEE SATISFACTION.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

THE INDIAN TEA CESS.

(From The Home and Colonial Mail.)

AS many of our readers are fully aware, but some at home may not know, the Viceroy of India has been petitioned by owners of tea estates in India with regard to imposing a small export duty on tea for the purpose of providing, as in Ceylon, funds for developing the popularity and increasing the consumption of Indian tea in countries other than Great Britain. The petition bears the signatures of individuals, firms, and companies representing the large proportion of 380,600 acres out of the 520,000 acres under tea cultivation.

The memorial sets out, as motives for the proposed duty, that, as a result of the cess sanctioned by the local Government, Ceylon annually collects a sum amounting to nearly Rs.3,00,000, as against a comparatively poor sum obtained in India by the present system of voluntary contributions, which sum does not reach half that amount.

The supply of Indian and Ceylon teas in Great Britain has considerably exceeded the demand, as a result of the large production of late years. One consequence of this is seen in the steady falling away in prices and the selling of a large percentage of Indian tea at a figure below the actual cost of production. It is under these conditions that funds are urgently needed for the exploitation of new markets. It is submitted that it is to the interest of the Government of India to render assistance to the tea industry, in order to maintain it on a remunerative basis, as it is the means of keeping in cultivation large tracts of land yielding a direct revenue to the Government, and providing a large number of the native population of India with employment.

The memorialists conclude by praying that the necessary measures be adopted to provide for levying an export duty at a rate not exceeding one-fourth of a pie per pound for a limited period of five years on all tea exported from India, such duty to be applied towards increasing the consumption of Indian tea in India, as well as in countries outside the United Kingdom, and otherwise as may from time to time be desired and determined by a committee to be approved by the Government of India. The duty would be paid by the tea growers themselves, the proceeds being expended for the benefit of the industry at large.

It may be mentioned that India has a production of 190,000,000 lb. of tea, of which only 33,500,000 lb. are exported to foreign countries; whereas Ceylon, producing 150,000,000 lb., exports as much as 49,000,000 lb. The exports to the United Kingdom, of course, are excluded from the above figures. The area of land under tea in India represents a capital investment of about £25,000,000.

One of the foremost authorities on tea in this country supplies The Financial News with the following:

The proposed tax, it appears, is trifling. The idea is to raise about £10,000 annually, to be spent on pushing Indian teas in new markets, corresponding to the cess sanctioned by the Government of Ceylon. For some time past most of the owners of tea estates in India have voluntarily contributed small sums for the purpose; but a certain section refused to join in. It was felt that as all equally benefited by the spending of the money, all should contribute their fair share; hence the proposal of an export tax as the fairest way of insuring that each should contribute pro rata on his production.

There is plenty of scope for employing usefully the funds to be raised. Confident views are taken of the good work which might be done. It is necessary to find new markets for tea, and it is to the exploitation of the Indian market itself

IMPERIAL MAPLE SYRUP and SEMPER IDEM MAPLE SYRUP

We have just received another car of these reliable brands. Get our quotations.

A. F. MacLAREN IMPERIAL CHEESE CO., LIMITED, 51 Colborne St., Toronto.

CANNED MEATS

5-Case Lots, Freight Paid.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

that efforts are now being directed. Lord Curzon, in a speech a few months ago, urged upon the planters the value of the market lying at their doors. The great difficulty of caste prejudice has been to a large extent broken down, and nowadays natives freely use articles of European origin, or not produced in strict accordance with the rules of their caste. Even such things as cigarettes and English biscuits are dealt in in bazaars. It only requires the native taste to be educated, and tea would soon become popularized. The employes on the plantations already patronize the leaf as much as they are able, and its use would spread rapidly if encouraged.

India has a population of 300,000,000. If, say, only 10 per cent., or 30,000,000, purchased a pound of tea per head per annum, it would completely alter the situation of the tea trade. The consumption of such a quantity would remove depression and bring back prosperity to the hard-pressed industry. If the native races of India could be induced to take to tea-drinking, the habit would quickly extend to the other great Mohammedan countries of Persia and Turkey. An association already exists for advertising and pushing the sale of tea in India, and it only requires that the proceeds of the suggested tax should be skilfully utilized for a new and enormous demand to be created for "the cup that cheers but not inebriates."

SUGAR CONSUMPTION IN THE STATES.

According to the Treasury Bureau of Statistics at Washington, the sugar consumption of the United States has grown from 1,272,126,342 lb. in 1870 to 5,313,987,840 lb. in 1901; or, from 33 lb. per capita in 1870 to 68 lb. per capita in 1901. Of the 5,313,987,840 lb. consumed in 1901 985,568,640 lb., or more than one-sixth, were produced in the United States; 852,205,760 lb, or about another sixth, were produced in the insular possessions, while the remainder, amounting to 3,476,213,440 lb., or about two-thirds of the total consumption, represented imports for consumption. Of the total imports during the calendar year 1901, 1,302,860,514 lb. were from Cuba; 686,676,954 lb. from the East Indies, chiefly Java; 1,122,855,887 lb. from other cane-sugar countries, and 599,774,613 lb. from the beet-sugar countries of Europe.

Of the 985,568,640 lb. of sugar produced in the United States about one-third was from beets and two-thirds from cane. Of that withdrawn from the insular possessions all was from cane as was also all of that from Cuba and from the other tropical territory, while of the 599,774,613 lb. of beet sugar imported 184,344,004 lb. came in the unrefined condition, and 115,430,609 lb. refined.

The following table shows the total sugar consumption of the United States, stated in tons, from 1880 to 1901, and the quantity supplied by beet and cane production in the United States:

Calendar year—	Total consumption. Tons.	Domestic product. Cane. Tons.	Beet. Tons.
1880	956,784	88,822	357
1881	1,012,206	127,367	629
1882	1,134,994	76,372	446
1883	1,224,011	142,297	536
1884	1,309,383	135,243	737
1885	1,298,380	100,876	600
1886	1,459,280	135,258	754
1887	1,381,714	85,394	255
1888	1,519 283	157,815	1,640
1889	1,416,474	153,909	2,400
1890	1,476,377	136,503	2,800
1891	1,888,851	221,951	5,400
1892	1,853,370	204,064	12,000
1893	1,9 6,758	235 886	16,000
1894	2,012,714	271,336	20,443
1895	1,949,744	324,506	30,000
1896	1,960,086	243,220	40,000
1897	2,070,978	310,537	39,684
1898	2,002,902	252,812	34 453
1899	2,078,068	160,400	62,826
1900	2,219 847	174,450	82,736
1901	2,372,316	292,150	124,859

At a meeting of the executive committee of the Victoria B. C., Tourist Association held on April 14 it was decided to attempt the inauguration of a regular naptha launch service on Victoria Arm during the summer months, and to establish a four-in-hand or tally-ho to make regular trips every day over the city and suburbs.

The association is also proposing to issue a booklet for the fishermen, and has secured the services of an experienced angler to write an article, describing the haunts of the fish, the seasons most favorable for angling, and the particular flies to be used in their capture. This book will be followed by another descriptive of the game of Vancouver Island, with full instructions to hunters.

UPTON'S

JAM, JELLIES and MARMALADE

have no equal. Every sale insures satisfaction to the grocer and consumer.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

MR. E. B. NIXON RESIGNS.

(From Our Winnipeg Corrospondent.)

MR. E. B. NIXON, for the past 16 years grocery buyer for the Hudson's Bay Co., Winnipeg, has resigned from that company to go into business for himself. Mr. Nixon is known throughout the Dominion and in many cities of the United States as one of the most shrewd and successful buyers of the day, and one of the best posted men on all branches of the trade. Before being on the staff of the Hudson's Bay Co., Mr. Nixon was with the wholesale firm of Lyon, Mackenzie & Powis, which is still doing business as Kenneth Mackenzie & Co. Mr. Nixon has always taken a keen interest in legitimate sport, and it is largely due to his efforts that the Victoria Hockey Club occupies the position it does to-day.

The new premises will be in a handsome brick and stone building on the corner of Main and Graham streets. Mr. F. W. Sprado, formerly manager of the Manitoba Hotel here and now manager of the Manitoba Club, will join Mr. Nixon, and together they propose running a strictly high-class retail grocery store. They will open the new business on the first of May.

BERLIN (ONT.) MERCHANTS ORGANIZE.

A branch of the Retail Merchants' Association of Canada has just been formed at Berlin and Waterloo, to be known as the Berlin-Waterloo Branch of The Retail Merchants' Association of Canada. The officers of this Association are :

President—C. H. Mills, dry goods merchant, Berlin.
1st Vice-President—George Hasenflug, grocer, Waterloo.
2nd Vice-President—A. Weseloch, boot and shoe merchant, Berlin.
Treasurer—L. R. Clark, druggist, Berlin.
Secretary—S. A. Brubacher, grocer, Berlin.

The officers of the grocers' section of this Association are as follows :

Chairman—E. B. Dunke, Berlin.
1st Vice-Chairman, George Hasenflug, Waterloo.
2nd " A. S. Hallman.
Treasurer—E. J. Shantz.
Secretary—Geo. Metcalfe.

THE ANTI-TRADING STAMP LAW.

The Court of Appeal has decided in a test case that the Ontario Legislature has power to pass an Act giving municipalities the right to prohibit trading stamp companies operating within their own boundaries. The Trading Stamp Act of 1901 is legal according to this.

Toronto City Council took advantage of this last year and trading stamp concerns in the city were closed on January 1 last. Announcements were made by the companies that they had closed down temporarily until the Court of Appeal had given its decision as to the power of the Legislature to pass the Act.

INDUSTRIAL GOSSIP.

SOAP FACTORY SEEKING EXEMPTION. The Marsh Manufacturing Co., Toronto, is proposing to enlarge its castile and mill soap factory at Preston, Ont. F. T. Weir, general-manager of the company, and T. Hamilton, of the Grant-Hamilton Oil Co., a company controlled by the Marsh Manufacturing Co., appeared before the Preston Town Council on April 16, and asked for a loan from the town of $6,000 after the factory has been equipped and in operation, and that the town discharge $600 per annum of that amount for 10 years. The applicants also want tax exemption for 10 years, but are willing to pay school taxes. It was explained to the council that the company proposed to build a two-storey brick extension to its works at Preston, 30 x 50 ft. in size, and costing no less than $6,000. Not less than 25 hands will be employed.

After some discussion, the council proposed a counter proposition, reversing the company's offer, namely, that instead of the town discharging $600 per annum for ten years, that the company repay the loan yearly on that basis.

It is probable that the matter will be submitted to the ratepayers.

PROSPEROUS CHEESE FACTORY. The Lynden Cheese Factory, Lynden, Ont., has just completed its tenth year since it commenced operations in 1892. Its total output for that time was over 883 tons of cheese, for which it has received the sum of $153,400.99. The factory was built by the Patrons of Industry, and is controlled by a joint stock company. It has recently been improved by the addition of lining in the curing-room, giving extra air space and now has a capacity of about 150 tons of cheese per season.

The factory is under control of the following board :

Alex. Ironside, president and salesman ; G. N. Harris, vice-president ; Directors—Joseph Betzner, William Thompson, Samuel Lemon, A. H. Krampart, and G. A. Howard ; Henry Howard, secretary and treasurer.

MR. GRANGER REELECTED PRESIDENT.

At the annual meeting of the shareholders of The Auer Incandescent Light Manufacturing Co., Limited, Mr. A. O. Granger was reelected president. The directors, Messrs. John Murphy, S. Carsley, C. A. Duclos, J. G. Ross, F. E. Nelson, A. O. Granger, T. W. Boyd, Hugh Glassford and W. R. Granger were reelected for the ensuing year. Other officers elected were Mr. W. R. Granger, general-manager and secretary, and Mr. Thomas Sutton, treasurer.

The annual statements and the report of the board of directors were unanimously adopted.

At another meeting a resolution of sympathy was passed for the death of Father Quinlivan, whose support and cooperation were very much appreciated by the members of the company.

COLOMBO TEA MARKET.

Odell & Co., Colombo, Ceylon, under date of March 22, say : "About 25,800 packages have been offered since our last of which 21,000 packages passed the hammer at an average of 37 cents. The market is firmer for all kinds, more especially for flavory leaf teas and tippy brokens. Rain is still wanted up country. Shipments to the United Kingdom for the first half of March were 3¼ millions, and we estimate the whole month at 8½ millions. The Chamber of Commerce quote shipments from January 1 to March 17, 1902 :

	1902. lb.	1901. lb.
For London	16,976,666	23,281,348
" Germany	94,074	63,133
" Russia	1,543,944	765,447
" Other Countries in Europe	181,708	227,641
" Australia	2,067,150	3,081,382
" America	554,685	665,406
" China	618,419	262,699
" Africa	100,549	45,076
" Other Countries	194,119	456,689
Total	22,331,314	28,848,821

CANADIAN CHOCOLATE FOR AFRICA.

The Cowan Co., Limited, the well-known Toronto manufacturers of chocolate, etc., last week received a communication from Hanson & Hyman, brokers in Cape Town, South Africa, who are anxious to open up business connections in that country for the Cowan goods.

TOURIST TRAVEL IN NEW BRUNSWICK.

The Tourist Association of St. John, N.B., is preparing for a larger influx of tourists into that part of the Dominion this summer than ever before. It will send out 35,000 copies of its annual book, and issue a handbook of St. John, similar to that of last year. The Association has opened a bureau of information in the Board of Trade rooms, and has made arrangements with a number of lecturers to include references to that district in their course. It will furnish the lantern slides for this work. An effort is also being made to induce capitalists to build summer hotels, as the accommodation for visitors is at present inadequate.

CHARTERING SALMON SHIPS.

ANOTHER salmon ship is reported chartered, and if the rate at which the second carrier has received for loading this fall is any criterion, it seems that charterers feel that the freight rates must increase within the next few months. The latest salmon carrier said to be chartered for loading on the Fraser is the Glenmark, which arrived here from Chanarel on March 19, and left for Tacoma, where she is now loading wheat. The Artenies was chartered some time ago at 32 shillings. The Glenmark returns to this port after discharging her wheat cargo. The Glenmark is taken up at 35s. for London, and 37s. 6d. for Liverpool, which, when the fact is considered that wheat carriers are being paid 22s. 6d. to 25s. to take wheat to the United Kingdom from the Sound and Portland, is a high rate. A large grain crop is looked for, however, and as many carriers have been diverted from this Coast in consequence of the low rates, it is expected that tonnage will be scarce, and high rates will prevail.

Another coal carrier has been also added to the fleet bound around the Horn to Victoria, making the eighth loading ship en route to Victoria. The latest addition to the fleet of droghers bound this way is the Cambrian Hills. She left Cardiff on April 5, bound to Esquimalt, with a full cargo of coal for the naval storekeeper. The Ladakh is now out 116 days with a similar cargo for Esquimalt. The Cambrian Hills is a ship of 1,632 tons, commanded by Capt. Evans. The Holywood is the first of the cargo ships expected to moor at the Outer Wharf, she being now fully due, having been out 136 days from Liverpool. With the Kate Thomas, which is out 113 days for Victoria, she is bringing large consignments of tinplate in her cargo for British Columbia canneries. Other cargo ships en route are the Carnarvon Bay from Glasgow, Pengwen, Celtic Chief, and Yola, the latter coming via Honolulu, for which port she has cargo.

The Scottish Hills, which was ordered to this port from San Francisco, to which port she put back in distress after encountering one of the February gales, and which arrived at Port Townsend a few days ago, was taken up there to load lumber at one of the Puget Sound mills for Melbourne, at 42s. The Invermay, one of the fleet en route from Hong Kong, will load for the same port at Burrard Inlet, and is being paid 2s. 6d. more than the Scottish Hills.

The freight and shipping report of R. P. Rithet & Co., an advance copy of which has been received, shows in its quotations of freight rates a further reduction of freights, the grain rate being cut from 25s. to 26s. 6d., the figures given by the last report to 22s. 6d. to 23s. 6d., usual options. The report says: "The decline in grain freights noted in our last circular was followed by still lower rates, and several charters have been made at 22s. 6d. to 23s. 3d., usual options. The indications of a large grain crop are favorable and there is a feeling that the lowest point has been reached.

"Lumber freights show a general decline. The usual salmon supplement accompanies the circular, from which it is seen that the total British Columbia pack for 1901 amounted to 1,236,156 cases, being 220,000 more than put up in 1897. Owing to the increased consumption of the article, and also to a well-organized canners' association, the market has not suffered to the same extent as in previous years, and although dealers are not yet purchasing extensively, there is a fair prospect of stocks working off at satisfactory prices."

MR. McBRIDE IN NEW YORK.

The N. Y. Journal of Commerce says: "Mr. J. Arthur McBride, representing Geo. Vipond & Co., fruit and produce dealers, of Montreal, Canada, is spending a few days in the West Side fruit market en route for the berry sections of the South. Mr. McBride, in referring to the market conditions in Montreal, with particular reference to lemons and prospective arrivals of fruit from the Mediterranean, expressed the opinion that the outlook favored a buyers' market on the fruit. Receipts there arrived and in prospect figure 152,000 boxes, compared with a total of 97,700 boxes last year. A portion of the fruit due on the Forest Holme he said, will be landed at Quebec for the Quebec Fruit Exchange, this proceeding being a departure from the custom in former seasons. Mr. McBride will visit the Charleston Exposition while in the South."

U. S. TOBACCO CROP OF 1899.

The Census Bureau has issued a report on the tobacco crop of 1899, showing that the 308,317 farms which reported a production of tobacco had an acerage of 1,101,483, with a total production of 868,163,275 lb., valued at $56,993,003.

The principal States producing tobacco are as follows:

States.	Acres.	Pounds.	Value.
Kentucky	384,805	314,288,050	$18,541,982
North Carolina	203,023	127,503,400	8,038,691
Virginia	184,334	122,884,900	7,210,195
Ohio	71,422	65,957,100	4.864,191
Tennessee	71,849	49,157,550	2,748 495
Wisconsin	33,830	45.500,480	2,898,091
Pennsylvania	27,760	41,502,620	2,959,304
Maryland	42,911	24,589,480	1,438,169
South Carolina	25,993	19,895,900	1,297,296
Connecticut	10,119	16,930,770	3,074,022

TRADE CHAT.

THOMPSON BROS., general merchants, Listowel, Ont., have dissolved, and the business is being continued by Wm. and John Thompson. Robert Thompson, the retiring partner, is opening a grocery store in the same town.

A new creamery is being built at Tara, Ont., entirely of cement.

Strang & MacPherson have opened a general store on the corner of Price street and the Esplanade, Sydney, C.B.

The codfishing season this spring has already opened up at Halifax three weeks earlier than ever was known before.

A tourist association has been formed at New Denver, B.C., with a membership of 50, and the president is Henry Stege.

The contract for the new 2,000,000 bush. elevator at Fort William, Ont., for the Canadian Pacific Railway has been awarded to F. J. Weber.

The president of the Board of Trade of Carlyle, Assa., is offering a bonus of $2,500 to the man who will build a 100-barrel grist mill in Carlyle.

The business men of Midland, Ont., have signed an agreement to observe Monday, May 26 as Victoria Day, instead of Saturday, May 24.

Captain Gattis and John Clark, of Thedford, Ont., are preparing to open a grocery and flour and feed store on the Hamilton Road, London, Ont.

C. Harrington & Co., general merchants, Winnipeg, have removed their business at the market to new quarters at the corner of Main and Graham streets.

The stores of J. D. Tobey & Sons and C.B. Trelford, general merchants, Tara, Ont., were entered recently by burglars and robbed of the change left in the cash drawers.

The Norfolk County Barn Co., Limited, has been incorporated to carry on a live stock and general feed business; it is capitalized at $10,000, and the head office is at Simcoe, Ont.

CHANGE IN AN EGG FIRM.

Scott & Hogg, egg merchants, Galt and Peterborough, Ont., have sold out their branch in the former place to George Moore, of Waterloo, who will run it in connection with a similar business of his in Waterloo, his son, Robert Moore, being placed in charge. Scott & Hogg have been established at Galt for 27 years, and during that time have built up an extensive trade. They will continue their Peterborough business.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CANNED TOMATOES IN ENGLAND.

STOCKS of canned tomatoes in England are rapidly diminishing, and there is no chance of their being replenished before the autumn; prices of American packs are so high as to be prohibitive, and spot business is practically confined to Italian goods.

CANNED SALMON IN ENGLAND.

There is no pressure to sell salmon; in fact, the feeling is that prices are already too low, and a few weeks' good demand would have a marked influence on values; meantime, dealers order most sparingly, and the idea that prices are bound to decline is difficult to dispel, though there is no sound reason to support it. The regrettable part of this want of confidence is the loss of trade, which can never be overtaken. The article is good and cheap, and pays the retailer well to push. Produce Markets' Review.

VALENCIA RAISINS IN GREAT BRITAIN.

Valencias are well maintained, and really fine fruit is almost unobtainable. Medium fruit in quarter-boxes has recently experienced a good inquiry and is also exceedingly scarce. Similar fruit in half-boxes is obtainable at many shillings less in price, having been neglected in favor of the smaller package, and should now obtain a larger share of attention. Seedless fruit is by no means plentiful; attractive parcels are in fair request.—Produce Markets' Review.

CANNED SALMON PRICES FIXED.

Two packers of Columbia River salmon have named opening prices for new pack. They are on a basis of $1.50 for talls, $1.65 for flats, and 95c. for half pounds on Chinook fish f.o.b. the Coast. The packers in question are F. M. Warren & Co. and The Pillar Rock Packing Company. The season on the Columbia River opened for packing to-day. A private telegram from the Coast stated that the Fishermen's Union has fixed a price to packers on raw material of 5½ and 6c. per lb. On this basis, according to packers' representatives here, the price of $1.50 f.o.b. for talls is the lowest at which packers can pack at a profit.

SITUATION IN CURRANTS.

A fair business in currants continues, subject only to the actual interruption of the Easter holidays. There is no quottable alteration in prices, but here and there buyers are able to obtain some slight advantage in point of quality. This is due, principally, and probably entirely, to the policy of closing the previous year's accounts, invariably adopted at this season by some of the most important merchants; as, so far as London is concerned, stocks, from the monthly returns lately published are statistically unfavorable to a reduction in price, and no shipments for England are at present taking place from Greece. In that country the weather is reported to be cold and damp, thus impeding cultivation, and having a more or less unfavorable tendency as regards the now rapidly developing growing crop. Greek prices for Provincial currants are now about 1s. per cwt. above the parity of London, and the quality of the fruit still existing for shipment is somewhat unfavorably spoken of.—Produce Markets' Review.

SHIPMENTS OF CURRANTS.

Under date of April 4 private mail advices from Patras, Greece, state that the frost reports of the middle of March created quite a sensation among currant interests, and prices were appreciably affected, but later favorable weather intervened and there is again an optimistic feeling as to the results of the new crop. Prices have, the advices state, lost more than the gain recorded as a result of the frost news. Continuing, the writer says: "The only grade offering now is the Provincial fruit, and the bulk of the stock still available in Greece consists of this grade.

"The demand is exceedingly slow from all parts, and financial needs at this period compel some of the weaker holders to come to terms. This has permitted a few sales to South Germany and to America. The price for Provincial to-day is 15s. in half cases c.i.f. London." The official list of exports to the end of March compares as follows with exports of previous seasons:

To—	1902. Tons.	1901. Tons.	1900. Tons.
United Kingdom	54,764	32,069	58,345
United States and Canada	15,653	4,620	15,430
Australia	4,240	3,087	4,898
France	405	120	2,623
Continent	28,750	4,590	25,740
Sundry	126	....	....
Total	103,938	44,486	107,036

CANNED SALMON PROSPECTS IN THE STATES.

The N. Y. Journal of Commerce says:

"In the opinion of leading authorities in canned salmon the market, despite the present quiet interest shown, gives promise of considerable improvement. It is claimed on what is believed to be excellent ground that the higher cost of meats will throw more trade toward canned salmon because of the relative cheapness of the latter. In this connection a leading broker said to-day: 'Salmon is at present one of the cheapest food products on the market to day. I have it from leading jobbing grocers that already they note an increased demand for salmon, a large share of which is attributable to the higher cost of fresh meats. This increased demand and naturally firmer feeling among retail distributors will be reflected in the market from first hands, and we look for a stiffer disposition among holders.'

"Coast mail advices say: 'There is a light demand, chiefly for Alaska red and pink, at 95c. and 70c. from first hands, with medium red at 85c. Sockeyes are neglected for the time being. It is said, in fact, that they will not do more than secure a preference over red Alaska at same price. It is calculated, however, that there must have been a large consumption of them at present prices, and that they will yet prove an excellent investment on that basis, especially in the event of the next pack proving a disappointment, as seems likely on the doctrine of probabilities.'"

THE PRUNE SITUATION.

Private advices from San Jose say: "From reports received from all sections of Santa Clara County, it is apparent that prospects are good for a most bountiful season. The orchards in every section of the county give indications of a heavy yield. The frost has done very little damage. It is generally believed that the season is too far advanced for any serious damage to come to the crop. C. A. Hall, of The Inderrieden Co., says: 'There are not more than 400 carloads of the 1901 crop left. There are four months of brisk trade and the few prunes still in the hands of the packers will be disposed of. There will be no prunes on the market when the crop of 1902 comes along. It has been stated that certain packers in the Valley were holding out thousands of carloads to unload on the market with the 1902 crop. This fear was realized last year when the crop of 1901 was placed on the market in competition with 3,000 carloads of old prunes, which greatly injured the growers. This cannot be repeated this year.'"

THE SUGAR SITUATION.

Czarnikow, MacDougall & Co. say of sugar: "Mr. Licht has announced that he finds that in his earlier forecasts he had overestimated the reductions to be made in sowings in Germany and France. This has probably had something to do with the weakness of the market. The statement that Germany might take steps for the immediate removal of all bounties granted on sugar exportations is now said to be incorrect. The imports of sugar at the Atlantic ports since January 1 amount to 401,855 tons, against 566,602 tons during the same period last year, the deficiency this year being 164,747 tons. This arises chiefly from the retention of sugars in Cuba, from whence

EXTRA VALUES IN TEAS

WE ARE OFFERING UNAPPROACHED VALUES IN JAPAN TEAS TO RETAIL AT 25 CENTS.
INDIANS AND CEYLONS TO RETAIL AT 25 AND 40 CENTS.

OUR STOCK IS THE LARGEST IN THE TRADE, AND IS UNEXCELLED FOR WIDE RANGE, CAREFUL SELECTION AND A.I. VALUES.

WE SHOULD BE PLEASED TO SUBMIT SAMPLES AND QUOTATIONS.

THE EBY, BLAIN CO., LIMITED
WHOLESALE GROCERS, ETC. TORONTO.

receipts so far this year are about 90,000 tons less than up to this date last year. The imports from Europe also show a large falling off. Nothing has yet been done in new crop Javas. Planters are not willing to sell at current quotations and shippers who had bought from planters at higher prices than they can now obtain prefer to wait developments before selling their sugars at a loss. There are sellers of sugars for June-July or later shipment at 8s. 6d. c.f., but United States buyers are holding off. There is, however, some inquiry from the Far East. In recent years there has been a rapid development in the consumption of Java sugars in China, Japan, Australia, etc., and as the demand from this country diminishes, owing to the renewal of production in Cuba, planters in Java are looking more and more to the outlet offered by those nearby markets."

MOVING THE GRAIN CROP.

With the opening of navigation the work of moving the balance of the grain crop of the Canadian Northwest has begun. It is estimated that there are still 20,000,000 bushels of last year's crop to move. Some 13,000,000 bushels are along the lines of the C.P.R.

At Fort William great activity has commenced, and every day vessels clear with loads of grain for the lower-lake ports. The freight traffic department of the Canadian Pacific is showing great activity and is loading cars at the rate of 196 per day, and sending them down to the Fort William elevators. The farmers who have been holding their grain are now marketing, and a large movement has commenced all along the wheat belt. On the 10th inst., 72 cars were moved; on the 11th, 117, and on the 12th, 196. This volume will be increased in a day or two, but, notwithstanding this, it is estimated that both the Canadian Pacific and Canadian Northern will be hauling last year's wheat up to the time this year's wheat begins to move.

USEFUL SURPLUS PRODUCTS.

A HIGHLY interesting article in the March Engineering Magazine, entitled "The Fallacy of Over-Production," maintains that it is impossible to produce too much of any useful article, the argument being that systematic storage of supplies will take care of any temporary surplus. This is indicated by the following brief extracts from the article:

"The fact that most people believe that the accumulation of unsold goods is caused by 'over-production,' or that twin absurdity, 'under-consumption,' is not to be wondered at. On its face the theory seems to be self-evident, just as it seems to be self-evident that the sun rises and sets. But there is no more truth in one than in the other. This plausibility is what makes these terms so deceptive and mischievous, and probably no other popular error has done so much harm in the industrial nations of the world.

"By creating the modern systems of transportation, and by inaugurating the present system of cold storage, two long strides have been taken. Neither of these advances would have been possible but for the existence of one of nature's greatest gifts to man, temporary surplus production. Yet another long stride forward will be taken when the producers of staple commodities like coal, iron, steel, tin, copper, lead and rubber clearly understand that the present systems of storing these products are wholly inadequate. In the case of perishable agricultural produce, Nature long ago made it necessary for the merchants and bankers who handle them to adopt scientific systems of negotiable warehouse receipts for their safe storage. But in the case of the less perishable staples of manufacture, we are still hobbling along with the antiquated methods of our grandfathers—every producer for himself, and the devil take the hindmost. The result is shown in the violent fluctuations of market values which we have lately seen in coal, iron, steel, copper, and rubber—extreme fluctuations which are wholly needless, and which are certain to be rendered impossible so soon as producers, merchants, bankers and brokers can be brought to see the demoralization and waste that spring from mere lack of system in storing and carrying temporary surplus supplies of materials which form the very basis of all industry and all wealth.

"Is there anything in nature or history which does not teach man that if he would have anything when needed, he must gather it when it can best be produced? Is it not good business to gather surplus products when they are plenty and cheap and hold them until they are scarce and high? Have any 10 years passed in the recollection of men now living, in which the people of the foremost manufacturing nations have not suffered for the want of an adequate supply of some of the great staples—coal, iron, steel, tin, copper, rubber—which might have been stored up in times of dull trade? Has anyone ever heard of useful manufactured products being destroyed for want of a market? Have they not all been consumed in time? Is not this proof that each one of the overproduction claims put forth during the last two and a half centuries has been rank nonsense? Has not modern society simply failed to grasp one of Nature's great truths?"

ENLARGING BEET-SUGAR PLANT.

The Ontario Sugar Company have decided to enalrge the plant they are building at Berlin, Ont. It will have a daily capacity of 600 tons instead of 400 as was first proposed, and will be able to slice 800 tons of beets in 24 hours under favorable conditions. This enlargement will entail an additional cost of $150,000 to be met by a fresh issue of stock.

E. H. Dyer & Co., who have the contract for the building of this factory, are the builders of several successful sugar-refining plants in the United States. The company was formed in 1890.

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1c.	saved	each	day	for	one year	amounts to 2 $\frac{19}{27}$ per cent.
5c.	"	"	"	"	"	14 "
10c.	"	"	"	"	"	27 "
25c.	"	"	"	"	"	67½ "
50c.	"	"	"	"	"	135 "
$1.00		"	"	"	"	270 "

What other investment could you find to net anything like such returns?

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J. B. Poirier, Dist. Agent, No. 1662 Notre Dame St., Montreal, Que., Can.
L. A. DAVIDSON, DIST. AGENT,
No. 104 King St. West, Toronto, Ont., Can.
White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

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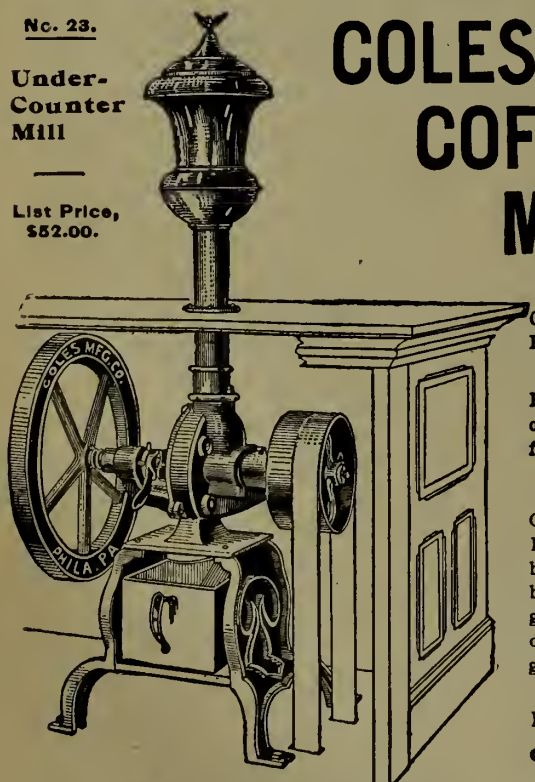

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Our Grinders wear longest.

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PRODUCE EXCHANGE FORMED.

A PRODUCE EXCHANGE has been formed in Toronto. It consists of a number of wholesale produce dealers of the city, chiefly around St. Lawrence Market, and has for its object the regulation of the trade and attending to matters of general interest to its members. The Association was formed on Wednesday, April 16, when almost all the local whole sale produce firms were represented, amongst them being the following: Rutherford, Marshall & Co.; Gunn Bros.; The McLean Produce Co.; The Wm. Ryan Co.; James E. Baillie; Smith & Carmichael; The King, Darrell, Walker Co., Limited, Robert Thompson & Co.; J. J. Fee; Love Bros.; Park & Thompson, and Willard & Co. The first thing done was the formation of the meeting into an association, called the Toronto Produce Exchange.

The following officers were then elected: President, J. T. Madden (The Wm. Ryan Co.); vice-president, Andrew Gunn; secretary-treasurer, A. J. King; board of directors, W. J. Marshall, Robert Thompson, J. A. McLean, J. J. Fee and the three executive officers.

The following committees were formed: Transportation, finance and trade, complaints and arbitration, collections and credits.

This Exchange has for its objects the promotion of good-will and a better understanding amongst all its members and the members of the trade generally; to settle differences and prevent litigation from them; to collect and distribute reports and information relative to business generally, and to further the general interests of the Association and the social and business interests of its members.

The finance and trade committee will have for its duty the registration and establishment of uniformity in the various branches of the trade in their methods of buying and selling. The transportation committee will endeavor to secure better and cheaper transportation from the different railway and steamboat lines leading into and away from Toronto.

The members of this Exchange hope by so organizing that their interests will be greatly promoted and the trade benefited by the regularity and system that will be introduced in the transaction of business.

Weekly meetings will be held in rooms which a committee is at present securing.

CANNED MEATS LIKELY TO ADVANCE.

Mr. William Clark, manufacturer of canned and prepared meats, etc., Montreal, in allusion to the increasing price of meat, advises dealers to place their orders immediately for canned meats. He declares that just as soon as the present stock is exhausted, manufacturers will be bound to increase their prices.

LARGE ORDER FOR FLOUR.

Following the large order placed with The Ogilvie Milling Co. for Manitoba flour for the soldiers in South Africa, another comes from Australia, which is said to be one of the largest orders ever given to a single firm in Canada. The Lake of the Woods Milling Co. are in receipt of it. The order is for 31,036 sacks of 200 lb. each, and another has been received for 12,500 bbls. for South Africa. Together these amount to 43,536 bbls., and it is doubtful if any other Canadian milling firm has ever been called upon to fill so large an order.

FIRST FRUIT AUCTION.

THE cargo of the fruit steamer Fremona, from Messina, has now all been landed on the Montreal docks, and preparations have been completed for the sale on Friday, April 25. The cargo consisted of about 62,000 boxes of lemons and 1,389 boxes and half-boxes of oranges, and all the fruit is said to be in the best of condition. Buyers and brokers from many points in Canada and the United States will be at the auction, which is expected to be one of the most important ever held in Montreal.

Montreal is a fruit-distributing centre not only for almost every city in Canada, but also for a great part of the United States, going in that country as far west as Missouri. Formerly, fruit from Montreal went much farther west in the United States, but California now has that trade in hand, and since lemons have been grown there the Western States are nearly all supplied by California.

The late Frank J. Hart had probably more to do with making Montreal a great fruit-distributing point than any other man. He was the means of bringing the fruit vessels direct to Montreal, after years of labor spent in this direction, and, until his death, was the most important figure in the business.

What was about the commencement of the Mediterranean fruit business was the chartering of small ships by the old firm of Gillespie, Moffatt & Co., which began in 1857. These brought out principally wines from Sicily, but a few packages of oranges and lemons were generally included in the cargo. These seldom amounted to more than 1,000 packages. The auctions were then held at Quebec.

In 1862, the Thompson Line began to send a couple of sailing ships to the port of Montreal every spring laden with Mediterranean fruits and wines. After them, small steamers began to arrive, and, as the trade increased, so did the size of the ships, until the present vessels were put into use.

A BIG COMBINATION'S EXPANSION.

THE expansion of the Atlantic steamship combination is easily the subject of most general interest in the financial and commercial world this week.

Mr. J. Pierpont Morgan, who was the chief factor in bringing about the combination last year, has been equally as active in promoting the present scheme, which enormously increases the magnitude and importance of the organization of last year.

Full details of the undertaking have not yet been made public, but enough is known to give one an idea of its importance.

The White Star Line, with its steamers aggregating 133,675 tonnage, has certainly been taken over by the combination. The White Star Line is noted for having the largest steamers plying between America and Europe, namely, the Oceanic of 17,274 tons and the Celtic of 20,900 tons.

Negotiations are apparently pending with other lines. But it remains to be seen whether they will be successful or not. It is well known that the efforts to secure the Cunard Line have so far proved abortive. The Cunard Line, in fact, appears to have got up a little combination on its own account, having, it is said, secured working agreements with such Transatlantic companies as the North German Lloyds, the Hamburg-American, Generale Transatlantique (French), and the Allan and Anchor Lines.

Mr. Morgan's steamship combination now controls about 840,077 of Atlantic tonnage, made up as follows, counting the steamers of the absorbed companies now being built :

Leyland Line	110,607
West India and Pacific Fleet	158,659
American Line	44,871
Red Star Line	131,173
White Star Line	133 675
Atlantic Transport Line	185,343
Dominion Line	73,749
Grand total	840,077

The new combination is to be incorporated under the laws of New Jersey. The exact capital stock has not yet been decided upon, but it is expected to be from $150,000,000 to $200,000,000. The money necessary to carry out the deal has already been subscribed.

The underwriting syndicate is practically the same which underwrote the Billion-Dollar Steel Trust, as it is called, and it is understood that each of the different lines comprising the steamship combination will conduct its own affairs, subject to supervision by the head centre, just as is done by the different companies which compose the steel trust.

The fact that some of the steamers which have become the property of the combination are on the British Admiralty list has caused some concern as to whether, if Great Britain was at war, she could secure these vessels if required for service. Upon this point Mr. Perkins, one of Morgan & Co.'s partners, in an interview in a New York paper says : "There will be no change in the status of steamers sailing under the British flag. In case of war Great Britain has the right to call upon these ships for service, notwithstanding they are under control of an American company."

If this is true it will greatly reconcile the British—and the Canadian public as well—to the gigantic combination which has just been effected by Mr. J. Pierpont Morgan and his associates.

An effort is being made in the Congress of the United States to "roast" the beef trust.

A FEATURE OF YOUNG HYSONS.

Ordinary terms in applying strength in Young Hyson teas hardly at present convey the position of all grades of these teas.

Third Young Hysons, which last season were quoted at 12½ to 13c., are almost unobtainable on this market to-day at 16½ to 17c. Good liquoring points which were offered three months ago at 18 to 19c. are practically cleaned up, and are not to be had here at any figure. What is left of these teas in shippers' hands are held at 24 to 26c. Good makes of firsts, and sifted are proportionately scarce and dear. In gunpowders, Pingsueys appear to be absolutely out of the market, and cheaper Moyunes are very much in the same position.

There will be nothing to relieve the position of Young Hysons and gunpowders until the arrival of new-crop teas, which, coming upon a bare market, both here and in the United States, will, no doubt, bring higher prices than those prevailing last season.

WHY TILSONBURG HAD ONE "L."

A good many people have no doubt wondered why the name of Tilsonburg has been spelt with one "l" when the name of the founder, George Tillson, was spelt with two "l's."

During the last session of the Ontario Legislature a Bill was introduced to spell the word with two "ll's," and it then came out that the cause of the word being spelled with one "l" was an error on the part of a clerk. But, although it was an error, the town had to get along with one "l" until an Act was passed at the last session of the Ontario Government to spell it as it was originally intended, with two "ll's," after the founder of the town, whose son, Mr. E. D. Tillson, died in January last at an advanced age.

Such are the ways of red-tape.

PRICE OF PORTO RICO MOLASSES.

Advices received on Wednesday from Ponce, Porto Rico, say that the market is firm with the good demand from the United States showing no signs of abatement. Lots offering find ready buyers. Choice grocery is quoted at 20c.; extra choice, 21c.; fancy, 23c., f. o. b. per wine gallon. Stocks are small. The advices express the opinion that prices will not be sustained, but think, nevertheless, that they may possibly experience slight advances during the remainder of the crop.

On the basis of the above, Halifax prices are 31 to 33c. per imperial gallon.

ANDREWS, BELL & CO. DISSOLVE.

Andrews, Bell & Co., Montreal, have dissolved. Mr. J. B. Bell, the resident partner in Montreal, has joined with his father, Mr. Thomas Bell, and his brother, Mr. Thomas Bell, jr., in forming a new company, carrying on business in Montreal and Liverpool. Messrs. MacGilchrist and Hobson, partners of the old Liverpool firm, are forming a new and separate company under the style of Andrews, Gillespie & Co., which will also do business in Montreal as well as in Liverpool.

HOUSE CLEANING HELPS IN THE WINDOW.

With the coming of pleasant weather house cleaning will be on with a rush, says Grocery World, and a display of articles needed for such work will help keep the grocer making such a display in the minds of the public and his store a subject of conversation. First prepare a platform from empty boxes of equal depth. Starch boxes or others equally as deep will answer best. This platform should fill the entire floor space of the window, with the exception of a space about five inches wide between the front and sides of the window and the same parts of the platform. Take a sample broom and fasten it with a couple of wire nails to the blank side of the window close to the glass in front. Fasten the broom in a horizontal position with the bottom of the corn about three inches above the top of the platform.

The broom in front should be a sample of the finest grade carried in stock, and samples of every other grade of brooms sold should be fastened in the same manner all the way across the side of the window. Place the brooms close enough to permit the spaces between the handles to be not over 10 inches wide, and if the variety of brooms carried in stock is not large enough to cover the side of the window with a sample of each kind repeat the samples.

The spaces between the handles of the brooms are to be filled with scrubbing brushes, each space to be occupied with one kind of brush only. Brushes should be arranged alternately, with backs to the wall and brush to the wall; this arrangement will help the novelty of the display and at the same time show both sides of the brush. A word here about brushes in general. When buying stock always select brushes of neat, and even attractive, finish, keeping in mind, of course, wearing quality also. Women are influenced to buy more quickly, and even at advanced prices, brushes which are attractively finished when placed in comparison with others just as good for wear and which cost about the same wholesale, but which are not well finished. There are many grocers who pay no attention to this important point. In the arrangement of brushes, another feature to introduce is to place one end of each brush about three inches higher on the wall than the other end. In the first row have the right-hand side of the row of brushes higher than the left, and in the second, have the left side the higher, and keep this up across the side of the window. Each brush can be held in position by three wire nails, two at the bottom and one on the lower side of the brush near the top fastened in the side of the window, and the brush laid on them. Of course, the brushes must be kept in line and an equal distance apart in the rows to make a neat appearance.

Next take the dust brushes and make strings of each kind sold in the store by fastening the handles of one to the brush end of the other, making each string as long as necessary to reach from a circle in the centre of the window, about six feet above the platform to the edges of the window ceiling, all around, forming a graceful curve with each string of brushes. The circle above referred to can be made from a piece of hoop or wire, and should be about one foot in diameter, and supported from the ceiling with a strong cord well fastened. Where the window lights are from fixtures in the centre of the window ceiling this plan will have to be modified so that the hanging brushes will not interfere with the light or cause danger of fire.

The vacant space around the platform can now be filled with washing soda, high enough to come over the edges of the platform. In the centre of the platform, build a four-step pyramid from empty boxes and cover with clean manila wrapping paper. This pyramid should be filled with bottles of ammonia and liquid insect killers, and the space on the floor of the platform divided into as many sections as desirable to display the variety of soaps and washing powders that are on display. The various soaps and powders can be separated with thin strips of board, two inches high, and the soaps and powders dumped right in without any attempt at placing packages in regular order. The back of the window can be finished with buckets placed across in a row, and as many rows built as there are varieties. Each broom, brush and bucket should have a price card. This may seem foolish, but those who have never seen a display where every single article has a separate card do not know how much the attractiveness and usefulness of the display is increased by this way of marking when the cards are all one size and placed in regular order. The soda and other materials should also have plenty of price marks. If they are too bothersome to make, they can be bought cheap enough from printing establishments which make a specialty of them.

BEST RESULTS IN ADVERTISING.

The merchant who, having built up a successful business on a certain plan or business method, is adverse to accepting new ideas for his store management and advertising, and in staying with the ship which carries his business safely through the channel and frequent squalls near shore, says Marshall W. Dorsey in The Saint Paul Trade Journal, finds new and even greater dangers facing his business ship in the mid-ocean of commercialism.

It is with justifiable pride that a retail merchant who has so successfully managed his business as to build up a large trade and store refuses to adopt new ideas or change his plan of advertising in the least. But when he balks at the hilt of progress he falls into the one-idea rut which will sooner or later relegate him to the class of has-beens—moss-backs. New and more progressive business methods adopted by some other store will capture his customers' trade; draw the trade from his store just as his method and plan of doing business pulled trade from others when his were new.

The business methods and advertisements which attract buyers to a store to-day will be antiquated in a few years hence and called fogyism. Business men who doubt this would confer a great favor on and place the young business man of to-day under lasting obligations to him if they would explain the reason or reasons for the comparatively short life of so many retail stores to-day; many concerns which prosper for a short period, two, five or 10 years, and then their trade begins to wane until closed out or absorbed by a rival with new business ideas and methods.

Think a minute, Mr. Merchant, see how many firms were in business and successful. Jot down the names of those who have quit for various reasons; make a list of the most successful and progressive stores in your town to-day and the number of years each have been in business under its present ownership or management. You'll be surprised at the figures in the three columns. Why is it? I say we all fall in a rut when we get stuck on our own business ideas so much that we refuse to listen to others and use the knowledge thus gained in improving our system and keep our business methods abreast of the times.

There are many merchants who fear to change their plan or way of advertising because it proved successful five years ago and built up their business, and although they realize that their trade is not as good as it should be—that several thousand new people have moved into their town or city, many of whom have seen business conducted on more modern methods—still cling to the old way and find fault with the new ideas suggested. It is a good plan for one member of the firm or one of the managers to take a few weeks vacation once or twice a year and visit larger cities, or at least get away from your locality and see how the most successful stores are conducted, get new ideas, pointers, and utilize them for the betterment of your own store.

The advertising methods of the average successful advertiser undergo decided changes after success has crowned the earlier campaign. To advertise successfully and make it pay you must study the trade conditions, people's wants, whims, modes, and the new goods you have to offer; study all the time, there's no resting place. The advertising manager and writer who is successful is always at the highest tension—the most strenuous life of all professions.

The world is full of schemers who plan to get rich quickly, and who rely on advertising to do the trick, but they do not understand the advertising business or they would devote their attention to some other field. Advertising is not the soft proposition many imagine it to be.

Many advertisers hamper their advertisement writers with their own ideas to such an extent that the material turned out is directly opposite in character to that which would have resulted without any interference. If you have a good ad. writer let him do the writing. Suggest any good ideas that may occur to you, but do not pester him with your views on phraseology or the use of individual words. If he is a good ad. writer he knows what he is doing, and it is a waste of time and grey matter to grasp at fancied flaws in his work. They may be his strong card and if he always submitted his copy to you and changed it to conform with your ideas of grammar and correct phraseology, your advertising would fall into old ruts. That's why he needs your ideas and you need an ad. writer.

The only way to avoid it is to read your trade journals. Every wide-awake merchant should take at least one or more good trade journals, and the ad. writer will find good brain food, new ideas, get other progressive merchants' opinions, will have an opportunity to criticize and compare theirs with his own, and if he is not too narrow gauged he'll avoid the ruts.

"The man with ancient ideas" who says I "can't" sell a packet tea "can't" because he "can't" make himself believe that he can .... But one little experiment with an assorted sample case of **"SALADA"** Ceylon Teas completely upsets the "can't" theories.

Many a dealer has found this out to his pleasure and profit.

"Just as" Ceylon Black Teas have displaced China Congous

"So is" Ceylon Green displacing Japans.

A one cent Postal Inquiry Investment

Will bring you dollars worth of information in return.

Address **"SALADA," Toronto or Montreal.**

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

CREAM SODAS.

If you are not selling our Cream Sodas you are not selling the best. Of course, you have been told this tale before. We want to impress it upon your memory. We make the ORIGINAL Cream Sodas. We have lots of imitators.

Get the Cream Sodas in the "Round-Cornered Tin." We make them.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, April 24, 1902.

GROCERIES.

IF anything, the wholesale grocery trade is not as brisk as it was a week ago. Business, however, is usually characterized by a lull at this time of the year. Trade, however, is not what might be termed dull. What business is being done is of a steady sorting-up character, as a rule. Prices rule much about the same as they did a week ago. The outside sugar markets are again demoralized, but no change has taken place in Canadian up to the time of writing. Canned goods are meeting with a fair sorting-up demand and prices are fairly steady, except for corn. Canned meats are particularly strong, and higher prices are almost certain. Teas are, as a rule, quiet. If anything, the demand for coffee is a little better on retail account than it was. All foreign dried fruits are meeting with a fair demand at steady prices. Prices rule steady. Tapioca is firmer in the primary markets this week.

CANNED GOODS.

The chief feature of the canned goods market is the strength of meats. The packers are firmer in their views and are refusing to duplicate orders except at an advance. It is quite likely that within the next few days higher prices all round may be expected. Canned tomatoes are keeping steady, the ruling quotations being 92½ to 95c., with some brands held at 97½c. The demand is fair. Peas are in fair demand at 80c. Corn is weak and nominally unchanged at 70c. Fruits are in little better demand, and a moderate sorting-up business is being done. For the season there is a fairly good business being done in canned salmon. We quote as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

The Brazilian coffee market was a little higher early in the week, but the market has been, as a rule, weak and irregular since our last review. The statistical position is not one, however, to inspire confidence in the market. Local importers are indisposed to operate while the market remains in its present position. The demand from the retail trade has been rather better during the past week. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

SPICES.

The pepper market is firm and a further advance in prices is anticipated. Ginger is firm. Cloves are a little higher in the primary market. Other kinds of spices appear to be much about the same as a week ago.

RICE AND TAPIOCA.

Advices report Patna rice 6d. per cwt. higher. Tapioca, on the other hand, is lower. Local wholesalers report a fairly good demand for both tapioca and rice.

See pages 37 and 38 for Toronto, Montreal, and St. John prices current.

We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c.; sago, 3¾ to 4c.

NUTS.

Filberts have advanced 2s. 6d. per cwt. in the primary market, and Tarragona almonds are firmer with an upward tendency.

SUGAR.

The outside sugar markets are demoralized. Beet-root sugars have again made a new low-price record. They declined 4½d. during the week, and the quotation at the time of writing, is 6¾d. f.o.b. Hamburg, or 2¼d. below the previous lowest price. In New York raw sugars were firmly held, and sellers were unwilling to accept less than 3½c. for 96 test centrifugals. Some sold at 1-32c. advance or 3 13-32c. But since then prices have reacted on a small sale to 3⅜c., leaving the price unchanged for the week. At this figure 96 test centrifugals in New York are still above the parity of beet sugars.

The demand for refined sugar on the local market is, perhaps, a little better, buyers' necessities having made themselves felt. At the same time, however, there is still much to be desired.

SYRUPS AND MOLASSES.

Syrup is now in fairly-good demand. The demand for maple syrup this spring has been excellent. A fair trade is being done in molasses. Advices from New Orleans say that sales of fairly-large quantities of molasses have been made there at prices indicating an advance of 1c. per gal. Our quotations are as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle,

TEAS.

There have been a few inquiries for Japan teas of standard grades, but there are not many of the description wanted offering. The representatives of Japan tea houses are looking for a fairly good trade this season, as stocks are pretty well cleaned up. A cable despatch received a few days ago said that the Japan tea crop was expected to be late, and about 20 per cent. less in quantity than last year. There are not many Ceylon greens offering, and transactions have been few.

In flavory Ceylon black teas there has been quite a little business doing by the brokers during the past week.

Mail advices from London, England, under date of April 11, say that the market opened with a comparatively small sale. Buyers showed more disposition to operate and the depression ruling before the holidays was not so apparent. Good liquoring teas were well competed for, although medium and common were slightly irregular. In Ceylon teas the auction passed somewhat irregularly. Medium teas were slightly easier; common about maintained rates, while better class teas sold at good prices.

FOREIGN DRIED FRUITS.

CURRANTS—Business is good. We quote: Filiatras, 5¾ to 6c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c. The market in Greece is unchanged.

VALENCIA RAISINS—Prices are a couple of shillings dearer in London. Supplies there are practically exhausted, and the probability is that prices will go still higher. Prices have advanced this week in New York. On the local market the demand is fairly good and stocks are getting light, while prices are firm. The ruling quotation is 6¾c. per lb.

PRUNES—A good steady trade is being done. Prunes appear to be rather easy in the United States, where old fruit is pressing for sale. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES—The demand is fair at 4½c. per lb.

CALIFORNIAN EVAPORATED FRUITS—Peaches and apricots are going out well. We quote: Peaches, 11 to 14c.; apricots, 13 to 17c.

FIGS—Figs of all kinds are getting pretty well cleaned up. Tapnets are in fairly good demand at 3½ per lb.

GREEN FRUITS.

Oranges are scarce and Californian navels have advanced 25c. per box, and Valencias 50c. per case. Pineapples are more plentiful, but the samples arriving are mostly small and green. The demand for bananas is good, but their prices are kept up by a trust. Tomatoes are plentiful, and their prices are 50 to 75c. per case lower than last week. Strawberries are also easier. Californian lemons are out of the market, and Messina lemons have advanced 50c. per case. We quote as follows: Oranges, Mexicans, $2.75 to $3.25 per box; Californian navels, $4.25 to $4.75 per box; Mediterranean sweets, $4 00 to $4.50; Valencias, $5 to $5.50 per small case, $6 to $6.50 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $4 to $5.50 per box; Malaga grapes, $5.50 to $7 per bbl.; bananas, $1.50 to $2 for firsts, and $1.25 for eight hands; pineapples, $5 to $5.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Egyptian onions, $3.00 per sack; Messina lemons, $2.75 to $3.50; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $3.50 to $4 for fancy and $3 for choice per case of 6 baskets; strawberries, 15 to 20c. per pint, and 30 to 40c. per quart.

VEGETABLES.

There is a good demand for rhubarb and lettuce. Cabbage also ls selling well. Potatoes are 10c. per bag higher. We quote as follows: Green onions, 10c. per doz.; rhubarb, 80c. to $1.00 per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bush; potatoes, 75 to 85c. per bag.

COUNTRY PRODUCE.

EGGS—The prices of eggs in the country are still high and the arrivals are moderate. Eggs are quoted at 12 to 12½c. per dozen.

BEANS—There is but little trade doing. We quote: Choice hand-picked, $1.20 to $1.40; prime, $1.10 to $1.20 per bush.

HONEY — The demand is slow. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR — Trade is becoming quiet. We quote as follows: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Trade is slack and prices are steady. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—The receipts are small, the farmers being busy with the seeding, and prices have advanced 5 to 7c. per bag. They are quoted at 60 to 65c. per bag on the track.

POULTRY.

LIVE POULTRY—There is not much trade doing. The Canadian Produce Co., Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice, for live chickens, 9c., for ducks and turkeys 12c., for geese, 6c. per lb. All must be young birds. For hens and pullets, 5c. per lb.; broilers, 25c. per lb. (must be this year's hatching and under 2 lb. each). Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

BUTTER AND CHEESE.

BUTTER—The arrivals are larger and are expected to increase with the warm weather. The prices are still high. We quote: Choice 1-lb. prints, 18 to 20c.; large rolls, 17 to 19c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 20½ to 22c. per lb.

CHEESE—The stocks on hand are light, and a slight advance is not improbable. Fresh fodder cheese will soon be offered for the local trade. We quote cheese 11½ to 12c. per lb. in small lots and 11¼ to 11¾c. per lb. for export.

FISH.

There have been large receipts of trout and whitefish, for which there is a good demand, and the prices of the former are down to 7c. per lb. all around. Some mullet are being offered at 3c. per lb., and some catfish at 10c. per doz. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; trout, 7c.; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c., and catfish, 10c. per doz.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been a boom in the wheat market and the prices of Manitoba and Northern wheat have advanced 2c. per bushel. The opening of navigation has resulted in large shipments of wheat from the West. We quote: Manitoba hard wheat, 86½; No. 1 Northern, 83½ and No. 2 Northern, 80½c. per bushel. The price of Ontario fall wheat is nominal at 71 to 79c. per bushel. The street deliveries

FOR SALE.

A CLEAN GROCERY AND CROCKERY BUSINESS in Nanaimo; established five years; stock and fixtures about $7,000; daily cash sales $100. Residence for sale at $3,000 also. Miners' pay roll about $200,000 monthly. A rare opportunity to step into a well-established business. Good reasons for selling. Apply A. L., Box 316, Nanaimo, B.C. (15-17)

WANTED.

A RELIABLE FIRM OF COMMISSION AGENTS, established 12 years in Vancouver, having recently acquired new and commodious premises, have an opening for one or two new lines, to act as selling or distributing agents. Good storage for stock, first-class office staff, and best of references. Good opportunity for any manufacturer wishing to establish a Pacific Coast branch on an economical basis. Reply Box 395, Vancouver, B.C. (16-2)

SEED CORN

FIELD VARIETIES ONLY.

ALSO **WHITE BEANS**

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

BUTTER

CHOICE—WANTED.

Your consignments will meet good market.

All lines produce handled promptly.

EGGS—We buy f.o.b. shipping point, get our prices.

SMITH & CARMICHAEL

70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. 'Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.

Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

New Goods

New Lemons

New Egyptian Onions

New Strawberries

WE WANT New Business

WRITE US

CLEMES BROS., TORONTO

are very small, only a few oats being received at 46 and 47c. per bushel.

FLOUR — Trade is steady, and the buyers are holding off on account of the boom in the wheat market. Prices are firm. We quote as follows: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00; Manitoba bakers', $3.70; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—The prices of oatmeal and rolled oats have declined 10c. per bbl. on account of the weakness of the oat market. The demand for all kinds of breakfast foods is fair. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $4 75; standard rolled oats in carlots on track here, $4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100 lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—Trade is dull and prices are weak. We quote: No. 1 green, 6½c.; No. 2 green, 5½c.; No. 1 green, steers, 7½c.; No. 2 green, steers, 6½c.; cured, 7¼ to 7½c.

SKINS—The supply is small, but the demand also is small, and prices are steady. The prices of deacons have widened. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies) 55 to 65c. each; sheepskins, 80c. to $1; lambskins, 15c.

WOOL—The market is weak, and there are no signs of a change for the better. We quote: Fleece wool, 12½c., and unwashed, 7 per lb.

SEEDS.

Although the season is nearly over, there is a good demand for all kinds of seeds. The prices of red clover and alsike have weakened, but timothy remains unchanged. We quote out of store at Toronto: Red clover, $6.50 to $9; alsike, $10 to $16, and timothy, $7.80 to $8.25.

MARKET NOTES.

Patna rice is 6d. per cwt. higher.

Filberts are 2s. 6d. per cwt. higher.

Valencia raisins are about 2s. higher in London.

Tomatoes have gone down 50 to 75c. per crate.

Potatoes have advanced 5 to 7c. per bag. in carlots.

Oatmeal and rolled oats have declined 10c. per bbl. each.

Manitoba Hard and Northern wheats have advanced 2c. per bushel all around.

Californian oranges have gone up 25c. per box, Valencias 50c. per case, and Messina lemons 50c. per case.

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO ....
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES ....
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN
TO OFFER IN CAR LOTS,
—Correspond with—
R. W. HANNAH
Board of Trade, - TORONTO

FISH!

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant and Broker.

Correspondence and Agencies Solicited.

Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

I

DISTRIBUTE CARS FROM WINNIPEG.

TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.

Write ....

E. NICHOLSON

Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

IT GROWS.

With the intention of ever increasing my business, in giving you the best possible values, I add to-day to the list of my already well-known goods, three grades of BAKING POWDER, under my registered brands. Of these, and of the other lines introduced by me, I do not fear to say that by their high quality (as well as by their attractive appearance) they will be very profitable for you to handle.

Baking Powder "**∃MD**," Blue and Gold Label—Pure Cream of Tartar.

Cases	**2**	**doz.**	**1-lb.**	**tins**	**$3.25 per doz.**
"	**4**	"	**½-lb.**	"	**1.75** "
"	**4**	"	**¼-lb.**	"	**1.20** "

This powder is equal, if not superior, to the best imported, on which you pay, without any reason, heavy Customs duties.

Baking Powder "CONDOR," Green and Gold Label—high grade.

Cases	**2**	**doz.**	**1-lb.**	**tins**	**$2.25 per doz.**
"	**4**	"	**½-lb.**	"	**1.35** "
"	**4**	"	**¼-lb.**	"	**.80** "

Baking Powder "OLD CROW," Red and Black Label—extra good quality.

Cases	**2**	**doz.**	**1-lb.**	**tins**	**$1.25 per doz.**
"	**4**	"	**½-lb.**	"	**.70** "
"	**4**	"	**¼-lb.**	"	**.45** "

One heaping teaspoonful of these powders will give as good or better results than most of

SPECIAL:

150 Half-chests, natural, clean leaf, Japan Tea, good strong liquor, without an equal, at - - **14c.**

41 Half-chests, fine Japan Nibbs, bright, heavy liquor, at - - - - - **13½c.**

20 Half-chests, Orange Pekoe (golden-tipped) Ceylon, a remarkable value, at - - - **20c.**

TO ARRIVE SHORTLY:

24 Chests, Indian Black Tea, good leaf, strong, flavory liquor, at - - - - **16c.**

26 Chests, extra-fine golden-tipped Broken Orange Pekoe Black Tea, at - - - - **27½c.**

22 Boxes, 17-lb. each, beautiful golden-tipped Orange Pekoe Ceylon, rich, high-class liquor, at - **30c.**

REGISTERED BRANDS:

"Condor" Japan Tea, remarkable by its high-liquoring quality as well as by its beautiful leaf—No. I, at **37½c.**; No. II, at **35c.**; No. V, at **24c.**; No. XXXX, at **22½c.**; No. XXX, at **19c.**; LX, lead packages, fine May pickings, at **27½c.**, retails at **40c.**; L, lead packages, strong, bright liquor, at **19c.**, retails at **25c.**

"Nectar"—The perfection of black teas, in lead packets, rich, flavory liquor, at **20c., 25c., 36c.** and **45c.**

"Old Crow"—Scientific blend of black teas, in useful bronzed tins, strong, rich liquor, No. 1, **35c.**; No. 2, **30c.**; No. 3, **25c.**; No. 4, **20c.**; No. 5, **17½c.**

"Condor" Pure Mustard. The best in the world. It has flavor and strength. 12-lb. boxes—¼-lb. tins, at **35c.** per lb.; ½-lb. tins, at **33c.** per lb.: 1-lb. tins, at **32½c.** per lb.; 4 lb. stone jars, at **$1.20;** 1-lb. stone jars, at **35c.**

"Old Crow"—High quality compound, containing no injurious ingredients, 12-lb. boxes—¼-lb. tins, at **25c.** per lb.; ½-lb. tins, at **23c.** per lb.; 1-lb. tins, at **22½c.**; 4-lb. stone jars, at **70c.**; 1-lb. stone jars, at **25c.**

"Condor" Vinegar, pure distilled, strong, bright as crystal, at **25c.** per gallon.

"Old Crow" Vinegar, pure distilled, wholesome, clear as water from a spring, at **20c.** per gallon.

Madam Huot's Coffee. The gem of all coffees. Pure, rich, creamy, delicious—none so good; 1-lb. tins, at **31c.**; 2-lb. tins, at **30c.** per lb.

Always in Stock—Extra-fine Formosa Oolong Tea, Extra-Fine Scented Orange Pekoe Tea, Extra-fine Lapsang Souchong Tea, Extra-fine Pecco Congou Tea, The finest Moyune Gunpowders, The finest Moyune Young Hysons—sifted and first.

SAMPLES SENT ON DEMAND.

Specialty of high-grade goods—Teas, Coffees, Spices and Vinegars—wholesale

E. D. MARCEAU

281=285 St. Paul St., MONTREAL

QUEBEC MARKETS.

Montreal, April 24, 1902.

GROCERIES.

A GOOD steady demand for groceries has kept up through the week, and the increase in business with country points has been encouraging. Berger's starch has declined since the breaking up of the combine, and is now selling at 9¾c. and 10¼c. for ¼-lb. and 1-lb. boxes respectively. Canadian pickles are getting scarce. The last year's crop of cucumbers has become nearly exhausted, and manufacturers of pickles are not in a position to supply as liberally as formerly. Although there has been no advance as yet in bottled pickles, if the present demand continues it will likely result in higher prices. Pickles in bulk, in wood, have advanced about 5c. per gallon. The market is firmer already. Lima beans are selling at a lower price now and are quoted at 6½ and 7c. Since the season is rapidly approaching when all dried fruits which would possibly be affected by the warm weather will have to be placed in cold storage for the summer, prices, generally, have been reduced to facilitate the demand. Our quotations are still the correct market prices, but the situation in dried fruits makes it possible to buy at almost any price. The combine on Canadian vermicelli and macaroni has come to an end, with the result of lowering prices. In boxes, the price is slightly over 4c. per lb., and in barrels, a little over 3½c. per lb. Cream of tartar has gone up 2s. on the primary market, and there is every prospect of a continuance of the present firm prices, if not a further advance.

SUGAR.

Granulated sugar is still quoted at $3.90, and yellows sell for $3.15 to $3.80. The market has been quiet this month, but dealers look for better prices in a few days. The raw sugar market in New York has something of a firmer tone, but prices are steady.

TEAS.

On the local market there has been some improvement in the demand from country buyers, but the volume of business is still small. A cable received from Yokohama on Saturday in regard to the new Japan tea crop says: "The market is expected to be late; 20 per cent. less (?)" This seems to support our last advice from Japan about the frost damage, and importers feel convinced that the market will open higher. At the auction of March 25 in Colombo, of Ceylon teas, 10,148 packages were sold. The general tone of the market was steady, with medium sorts somewhat irregular. Good liquoring teas were well competed for, and prices kept firm. As to quality the selection was not up to the standard of the previous week. For flavory teas and tippy brokens the market showed a firmer tendency.

SYRUPS.

There is not much interest shown in this market at present. Trade is very quiet. Corn syrups are quoted as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The demand for Barbados molasses is good, but in spite of the cutting going on has not increased appreciably. The business doing is in small lots. Barbados on spot and to arrive is selling at 23 to 24c., according to the quality, and we hear that some large lots have been disposed of at even less than 23c. Antigua is in the usual demand at 24c. Porto Rico sells for 38c. per gallon.

CANNED GOODS.

Business in canned goods is still active in almost all lines. Gallon tomatoes are very scarce on this market at present. Morton's Singapore pineapples are selling at a lower figure now. The new stock to arrive has been quoted lower by exporters, and as this will be shipped very soon, it has had its effect on this market already. Prime white pea beans were advanced by the growers 2½c. per bushel, and following this jobbers have raised their prices by the same amount. The lower rate of freight and the benefits of the preferential duty enables English peas, packed in French style, to be imported much below prices for similar goods from France, to the best brands of which English peas are now recognized to be fully equal. The price will range from $8.25 per gross to $11.50 for extra fin. We quote: Peas, 82½c. to $1.15; corn (ordinary) 80c.; tomatoes, 90 to 90½c.; gallon apples, $2.70 to $2.80; 3-lb. apples, $1.00; salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES.

The market for spices is steady and a good demand continues. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA

Pearl and seeded tapioca and sago have been reduced on this market by some houses, who are now quoting 5⅜c. for bag lots. On the foreign market, however, medium and pearl tapioca, which have shown a continued weakness for some months, now display some firmness in prices for shipment from Singapore. No actual advance has been quoted, but the result has been that heavy forward orders have been placed. Our quotations are as follows in combine district: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-bag lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags, and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½ to 5c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The demand is moderate. Fine Filiatras, in ½ cases, 5⅝c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—The market is still very firm, and an active inquiry continues. We quote: Finest off-stalk, 5⅝c.; selected, 6⅝c., and layers, 6⅞c. per lb.

SULTANA RAISINS.—These are in good demand. The price remains at 9c. per lb.

CANDIED PEELS.—The market is steady under a fair demand. Prices are unchanged. Orange peel is worth 11½c., lemon, 10c., and citron, 16½c.

MALAGA RAISINS.—There is a scarcity of Malaga raisins, and the few holders consequently have an opportunity of considerably reducing their stocks. In the primary market there are no table raisins to be had. Our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Business in dates is not active. There is still a scarcity. Hallowees are quoted at 4½c.

FIGS.—Tapnets sell for $1.20 and layers for $1.15. There is not much doing.

CALIFORNIAN RAISINS.—There is nothing new to report in this market. Seeded raisins sell for 9¼ to 9½c. per lb.

PRUNES.—The market is fairly active. We quote as follows: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand for these keeps up. Apricots are quoted at 14½c., peaches, 10½c., and pears at 10c..

NUTS.

The market is about the same as last week. Trade continues fair. Almonds are still quoted at 12 to 13c., and an advance does not appear to be directly imminent. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Fresh creamery butter is quoted this week at 21c., a decline of 1c. since a week ago, though stocks held by dealers are still very light. The new butter will soon be coming in, and the market is on the verge of a decline. As a consequence buying at present is of a hand-to-mouth character. Large rolls, which are not plentiful, are still selling at 18c. Buyers from American cities are still visiting this market, but about all the butter suitable for their purposes has been already taken, and there is not much doing at present in this way. Some western dairy has appeared on this market, bringing 17c.

CHEESE.—The cheese market is in a more satisfactory condition this week. Several inquiries were received for export, and the price for best fall-made is placed at 57 to 58s. The price of new cheese at the factories is being well kept up. For finest colored we quote 11 to 11½c. per lb.

COUNTRY PRODUCE.

EGGS.—Eggs are still quoted at 12 to 12½c., the expected decline of ½c. not having taken place. This is accounted for by the small deliveries which were not by

FOOLISH TALK.

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

We hear a great deal of foolish talk nowadays about the possible harm from drinking coffee, and the market is full of unwholesome and cheap substitutes for coffee. If you have a customer who says coffee doesn't agree with him, ask him not to condemn all coffee. Roasted grain flavored with chicory may have patent medicine virtue, and it can be made to taste like coffee, but it has nothing of the flavor nor the wholesome value as a morning beverage which is found in pure coffee. You will be absolutely safe in selling him Chase & Sanborn's high-grade coffee.

CHASE & SANBORN, Importers, Montreal.

Greenbank Lye, Red-Heart Lye, Greenbank Chloride of Lime.

We have now in store :

100 gross Chloride of Lime, $\frac{1}{4}$-lb., $\frac{1}{2}$-lb. and 1-lb. tins.
425 gross Greenbank Lye, solid and powdered, $\frac{1}{2}$-lb., $\frac{3}{4}$-lb. and 1-lb. tins.

The best goods ever offered to the trade in Canada.
Prices are lower than others and still better.

For sale by all the leading Wholesale Grocers throughout the Dominion. Sole Representatives,

L. Chaput, Fils & Cie., Wholesale Grocers, Montreal.

Coffees Spices

Now is the time to place your order with us for Coffees and Spices. Goods that sell quickly are the only kind we have to offer. Quality combined with right prices accelerate the sale of our goods. Mail orders receive prompt attention.

S. H. EWING & SONS,

96 King Street, MONTREAL. 87 York Street, TORONTO.

Telephone Bell Main 65.
" Merchants 522.
Telephone orders have prompt attention.
Telephone Main 204.

at full figures. Best goods are all exported. Salmon seem quite plentiful, and there is quite a range in price. It is difficult to get high-grade fish, and they are held at full figures. In domestic fish, such as haddies, herring and sardines, the packing season is now on. Prices are unchanged.

GREEN FRUITS.—Bananas are the active line. There is a small war. Small bunches were retailed this week for 70c. For best stock full figures are asked. In Valencia oranges, prices are rather firmer with sales large. The demand is for regulars. Jamaicas are about the only other grade offered. They are held at quite good figures. In this fruit there is considerable waste just now. Lemons are still low and little change is expected. There was a large sale last week in Boston. Dealers are looking forward to the first sales in Quebec and Montreal. Except in a retail way, little other fruit is offered.

DRIED FRUITS.—Raisins move slowly. There is a fair demand for seeded, which are being sold low considering the Californian price. Some good Malaga loose are offered. In currants, rather lower prices rule. There is a fair sale for cleaned. In dates, full prices are asked, and the sale is light. The market is quite well cleaned up on figs and peels. There is very little inquiry. In prunes small sizes have a fair sale. The price is still low. Apricots and peaches are very quiet. Evaporated apples are well cleaned up. It has been difficult, however, to get full prices. Egyptian onions move freely. Prices on the other side are quite firmly held.

DAIRY PRODUCE.—The market is well cleaned up of cheese. Full prices rule. Our first new cheese come from Ontario. The reports are that quite high prices will rule. Butter is rather firmer, and the stock of poorer grade has been well cleaned up for export. This has very much improved conditions on our market. There are good supplies coming forward. Eggs are quite firm, though prices are quite low.

SUGAR.—In granulated the sale is very large, though there have been quite free receipts of foreign. The agreement between the refiners and the very large part of the trade is giving splendid satisfaction. Prices keep low.

MOLASSES.—In Porto Rico there is a fair supply. Prices continue low. The quality of Barbados received this season has been a pleasant surprise, and the price is well below Porto Rico. Stocks come to hand slowly, but it looks as if more would be used than for some few years. Some little Antigua is offered.

FISH.—Gaspereaux have chief attention and prices are low. The catch, so far, has been light. They have a good demand for bait. The alewives of last season are not all cleaned up. A few salmon have been caught. In dry fish rather easier prices rule. Pickled herring are dull. Prices are low. In smoked herring prices were never lower. The market is a very dull one. We quote: Haddies, 5 to 5½c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.50 to $1.75 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered herring, 75c. per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.75.

FLOUR, FEED AND MEAL.—In flour, the market seems rather firmer, and there is a slight advance in Ontario grades. Business is not large. Oats and oatmeal show little change, although there is some range in millers' prices. Values are still quite high. Cornmeal is low, but quite firm. It is being sold at very close figures. Beans show no change. Sales at this season are light. Barley is rather lower. Split and blue peas are both scarce. In seeds, business is active. Timothy is high. Clover is, however, quite reasonable. We quote: Manitoba flour, $4.50 to $4.60; best Ontario, $4 to $4.10; medium, $3.60 to $3.80; oatmeal, $4.85 to $5.00; cornmeal, $2.95 to $3.00; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.40 to $1.50; prime, $1.30 to $1.40; yellow eye beans, $2.80 to $3.00; split peas, $5.15 to $5.25; barley, $4.50 to $4.55; hay, $12 to $14.

ST. JOHN NOTES.

James Paterson sold the first salmon of the season to the Royal Hotel last week.

Gandy & Allison receive weekly large shipments of Liverpool salt, including coarse, fine, and packing salt.

A. S. Bowman was receiving congratulations last week—the first boy. "The Grocer" extends congratulations.

Mr. Hamm, of The Maritime Spice and Coffee Co. met with a bad accident this week, and is confined to the house.

A. F. Randolph & Sons, Fredericton, have a large cargo of fancy and extra choice Porto Rico molasses about due.

Thomas Gorman is offering some selected Barbados molasses. The quality this year is particularly good and the price is low.

Mr. John Fullerton, of Rowat & Co., Glasgow, was in the city last week, and in company with the local representative, Mr. Fred Tippet, called on the trade.

Dr. W. W. White, who is connected with the wholesale house of V. S. White & Co., was last week elected mayor of St. John, N.B., by one of the largest majorities ever given to a candidate here. Among the aldermen elected were Mr. Thos. H. Bullock, one of the representatives of The Imperial Oil Co. Mr. Bullock is one of our younger business men and will be a great addition to the council. Capt. McMullen, a large retail grocer, was also elected.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

HINTS TO BUYERS.

Contributors are requested to send news only not pufls o goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

W. H. GILLARD & Co. are just in receipt of several hundred packages of very fine Ceylons and Japans, which they are offering at special prices.

H. P. Eckardt & Co. report a good demand for canned fruits in gallon tins.

W. H. Gillard & Co. have lately got on another consignment of Dixon's carburet of iron stove polish.

Buyers of evaporated apricots and peaches should get prices from H. P. Eckardt & Co.

The William Bros. Co., Limited, pickles, catsups and sauces are in good demand with L. Chaput, Fils & Cie.

Buyers of vinegar should inquire for prices from L. Chaput, Fils & Cie before placing orders. They will get a surprise.

MacUrquarht's Worcester Sauce is again on the Canadian market and the agents, A. P. Tippet & Co. report large orders. This sauce is being offered at a special price.

L. Chaput, Fils & Cie report a large demand for Greenbank lye and chloride of lime, for which they are selling agents.

A car of Griffin & Skelley's Santa Clara prunes was distributed among the Montreal trade last week. The superior curing and appearance of this fruit make it a favorite with the trade.

L. Chaput, Fils & Cie have just received three carloads of "Provincial" brand greengage plums and Bartlett pears. Customers who have not already bought a few cases should inquire after them.

Hudon, Hebert & Cie, have now on hand a lot of Grenoble walnuts, pure Mayettes, of the first quality and in perfect condition, which is somewhat unusual this year, as up to the present all Grenoble walnuts have been generally of a very poor quality.

T. A. Lytle & Co., pickle manufacturers, Toronto, have this week sent carloads of their goods to Montreal, Quebec, Sault Ste. Marie, Winnipeg, and other points. Night work has been a necessity in order to promptly fill their orders.

MAY AGAIN ADVANCE BEEF.

A special meeting of the Butchers' Section of the Toronto Branch of the Retail Merchants' Association of Canada was held on Tuesday night, April 22, to further consider the advances in the price of meat. The butchers who had adopted the scale of prices drawn up last week found that the new prices were still too low for the present high prices of beef and live cattle.

It was also believed that the prices of beef would still advance and it was thought advisable to hold another meeting next week to decide whether they would further increase the prices or not. Chairman Puddy presided.

Where can you match them?

Clark's Pork and Beans in Chili Sauce

Quality! Quantity! Price! taken together.

Where can you match them?

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861.

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

BOTTLED BY

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

How to write Show Cards.

A full course of instruction by mail for Merchants, Window Trimmers and Clerks.

My Book of Instruction at $1.00 has constantly grown in patronage and public favor, and is now recognized as the Fountain Head for practical instructions on rapid Sign, Show Card and Ticket Lettering.

Up-to-date ideas and quick methods that will eminently fit you for the best and most desirable positions. If you are interested write for new booklet—It's Free. Address—

W. EDWARDS, Carleton Place, Ont. Box 315.

THE GROCERS' SECTION.

THE regular meeting of the grocers' section of the Toronto branch of The Retail Merchants' Association of Canada was held in their rooms, 157 Bay street, on Monday evening, April 21. F. C. Higgins was in the chair.

A number of members spoke favorably of a price restrictive plan that is being placed before the Association. The plan calls for a contract between the manufacturers and wholesalers and the retail merchants in which the two first named agree to sell their goods at a uniform price to the retailer, regardless of the quantity he buys. The retail merchant in turn promises not to sell out the same goods below a stipulated price mentioned in the agreement. One manufacturing firm has agreed to adopt this plan, and circulars and copies of the agreement are being sent around for the retail grocers to sign. Many members affixed their signatures to this contract.

The petition now in circulation amongst the retail merchants of Canada regarding the stamping of scales it was decided to endorse. This petition prays that the Government remove the charges at present made on the merchant when his scales and measures are inspected. As this inspection is for the benefit of the general public, it is urged that the merchant ought not to defray the whole cost of having his weights and measures examined.

A communication was received from the fruiterers' section, asking the aid of the grocers' section in their endeavor to have the wholesale fruit merchants agree not to sell goods direct to the consumer. A committee consisting of F. C. Higgins, C. Simpson, and J. W. Nettleton was appointed to act with another committee from the fruiterers, and both committees will confer with a delegation from the wholesale fruiterers on this question.

CURRY POWDER.

Curry powder, says The American Grocer, is made from turmeric, cayenne pepper, ginger and various spices, all ground or pounded into a fine powder. In India the poorer natives live almost entirely on rice flavored with a few pinches of curry powder.

The word "curry" comes from a Persian word—Khurdi—meaning broth. It was originally prepared in the East Indies, where the great principle seemed to be to employ cayenne to give heat, fruit to give acid and raisins to give sweetness—sugar being also used. When prepared, it represents a kind of stew made of meat, fish, fowl, fruit, eggs, vegetables, with rice as a characteristic ingredient ; cooked with bruised spices, such as cayenne—coriander seed, ginger, garlic, fried onions, turmeric, apples and lemon juice being frequently added.

LONDON'S FIRST BAKESHOP IN 1443.

Previous to 1443 there were no bakers' shops in London, says our exchange. Before that date the inhabitants of Stratford were bakers for the whole city. They sold their bread every day except on Sundays and great festivals, which was brought in carts ; and they were ordered to stand—three in Cheapside, two in Cornhill and one in Grace Church street. The Stratford baking finally ceased in 1568.

In the year 1512, there being a great scarcity, the Stratford bakers were severely handled by the famishing populace. In the latter part of Henry VI. the citizens purchased the ancient fabric called Leadenhall, and, under the direction of Sir Simon Eye, it was converted into a public granary.

WILL SELL CANADIAN GOODS.

Mr. J. W. Walker, who was in Toronto a few months ago en route to Great Britain after having spent several years in Canada, has a general commission business at 65 Robinson street, Glasgow, under the style of J. W. Walker & Co. The firm will make a specialty of Canadian products.

NEARING COMPLETION.

The refrigerating plant that is being installed in the premises of several produce merchants on Front and Colborne streets is advancing towards completion. The boilers and engines are now being installed, and the whole thing is expected to be in operation by May 15.

WILL HELP SALMON TRADE.

"No doubt," said a Toronto wholesaler, "the high price of fresh meats will tend to increase the consumption of canned salmon. The housekeeper can get two tins of canned salmon for 25c. There is scarcely anything cheaper than that."

TO TELL THE AGE OF EGGS.

An apparatus by which the age of eggs can be immediately discovered, says an exchange, has been invented by a German. It consists simply of a glass case containing a peculiar liquid. Several eggs can be put in at a time, and each one automatically records its age on the indicator line, whether it is five days or three weeks old.

The "Salada" Tea Co. has been working three nights a week for many weeks, never having been so busy.

POOR CROP OF OLIVE OIL.

IN his annual report from Naples, the British Consul says: "It is probable that never before has the stock of olive oil in Italy been at such a low ebb. As long ago as last June it seemed doubtful whether there was oil enough on the market to fulfil the engagements entered into by merchants, and the future of the article seemed to depend entirely upon the new crop. In normal circumstances the fruiting of the trees would have led to a decline in prices for spring shipments, but the effect this year after so many disappointments was scarcely perceptible. The crop promised well and did well. In fact, in some parts of the country, a record crop was expected as late as the end of September, when heavy rains swept the fruit from the trees and rendered it so gritty that it had to be washed before it could be put into the presses. Where this did not happen the rains of October greatly delayed the ripening of the fruit and caused the crop to be about a month behind its usual time.

"The fruit, however, is well nourished and perfectly sound, especially in the interior of the province of Bari, but more particularly so on the higher lands, which have been free from the worm which has caused a good deal of damage along the seaboard, especially in the districts of Fasano, Ostuni and the Capo di Lecce. Districts where the crop has been good will produce this season oils of such a high class as have not been placed on the market for many years past, particularly since the harvesting has been favored by fine, dry weather. In respect of quality, therefore, the outturn of the crop promises to be highly satisfactory, but in point of quantity it will probably leave much to be desired, as the crop varies widely in the different districts, being, for example, very small indeed in the neighborhood of Bari. The yield of oil per ton of olives taken all around will be light, because the fruit has been so soaked with rain that it will contain a great deal of water."

500 STORES OPEN ON SUNDAYS.

The Montreal police have made a canvass of that city and have found that no less than 500 stores are kept open there on Sundays. The rental of these stores vary all the way from $30 a year to $1,000, and foreigners are found to largely predominate amongst the owners. These will be tabulated according to nationality, and the widows and sickly will be separated from those run by able bodied men.

After this is done the police will be able to decide on whether they will enforce Sunday closing or not.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

Jersey Cream Yeast Cakes the only Yeast with Cream in it.

Jersey Cream Yeast Cakes.

STRICTLY HIGH-GRADE GOODS

Jersey Cream Baking Powder
Jersey Cream Yeast Cakes
Lumsden's Pure Cream of Tartar Baking Powder
Social Teas, Social Coffees, Social Cocoas
Social Breakfast Foods.

MANUFACTURED AND PACKED BY

LUMSDEN BROS., 9 Front St. East, Toronto. 82, 84, 86 MacNab St. North, Hamilton.

Jersey Cream Yeast Cakes.

Jersey Cream Yeast Cakes the only Yeast with Cream in it.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

WE FEEL PROUD

of our **SWEET CORN** this year. It is as near the appearance and **flavor** of Green Sweet Corn as skill and care can make it. It costs you no more than you perhaps are now paying for inferior goods.

TRY IT.

The Kent Canning Co., LIMITED **Chatham, Ont.**

MANITOBA MARKETS.

Winnipeg, Man., April 19, 1902.

TRADE has been very good all week, and applies to nearly all lines. Collections are reported fair.

SUGAR.—The drop of ¼c. per lb. noted last week will come into effect on Tuesday. Prices then will be: Granulated, $4.55; bright yellows, $3.85; extra ground, in barrels, $5.55; extra ground, in boxes, $5.30; powdered, in barrels, $4.80; ditto., boxes, $5.05; hard lumps, in barrels, $5.15; ditto., in ½ barrels, $5.25; ditto., per cwt., in boxes, $5.15. Soft lump, 10c. per 100 lb. under hard. Some German sugar is coming into this market, and is coming to the retail trade in mixed cars, presumably, because it is cheaper. Many dealers maintain that it is not in the same class with Redpath, St. Lawrence or British Columbia refineries.

CANNED GOODS.—Factories are now offering very freely on this market, but with few resulting sales. Buyers are not tempted to buy at the present high prices. Many lines—tomatoes especially—are too high. Corn, however, is regarded as good value. Peas are steady and in fair demand. It is felt here that the combine will not work so satisfactorily for the syndicate this year as in the past. The grievance of the wholesale men here is undoubtedly a sound and a strong one. Tomatoes are holding here at $2.40, but at present factory prices it would cost nearly that to bring them in. Corn is selling at $1.65 to $1.70. Canned fruits are in nominal demand, and there is slightly more call for canned meats.

EVAPORATED AND DRIED FRUITS.—Valencia raisins are hard to obtain and prices are firm. The market is a little slow. Four-crown layers are worth $2.20 and fine off-stalk, $1.95. Currants are cheap, but the movement is very slow. Prices range from 5½ to 8c., according to quality and size of package. Californian fruits are firm. Apricots are in fair demand at 13½c. for fancy stock. Prunes are firm and in good demand at prices ranging from 5c. for 100-110's, to 8½c. for 40-50's, and 11¾c. for extra fancy, 20-30's.

NUTS.—New Brazilians are offered at 10 to 11c. Walnuts here are unchanged, but eastern stocks are considerably higher. Valencia almonds are scarce, but the movement is light.

COFFEE.—Mochas are abnormally cheap, and for no reason that can be assigned. Rios are fairly firm at 9 to 10c. for Nos. 5 to 7—New York standards.

FLOUR.—The special points of interest in the flour market this week have been the imposition of the duty in Great Britain and the advance of a shilling a sack, in addition to the duty, on the Liverpool market. Later in the week has come the news that the Ogilvies have advanced their price in Montreal, but up to this writing, the other great milling concern, The Lake of the Woods, has made no change. Locally, prices have not changed during the week. The demand is large and there has been considerable export. Ogilvie's Hungarian patent, $1.95; Glenora, $1.80; Alberta, $1.60; Manitoba, $1.40; Imperial, $1.20. Lake of the Woods Milling Company, Five Roses, $1.95; Red Patent, $1.80; Medora, $1.65; XXXX, $1.25; Hudson's Bay Hungarian Patent, $1.95; Strong Bakers', $1.80; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $1.95; Home Rule, $1.80; Headingly Hungarian Patent, $1.95; Favorite Family Patent, $1.70; Strong Bakers', $1.60; Pansy, $1.25.

CEREALS.—Rolled oats are in brisk demand and there is considerable export trade. Prices are unchanged. We quote: 80's, $2.20; 40's, $1.10; 20's, 55c. Granulated and standard oatmeal, $2.75. Split peas have advanced slightly and are very firm at $2.85. Cornmeal is without change at $1.75. Barleys are in fair demand and at reasonable prices. Pot, $2.35; fancy pearl, $3.25. Wheat beans are again lower and are quoted at $1.60 to $1.65. This market also shows a growing demand for package cereals, and there is always some new breakfast food seeking the favor of the consumer. Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 3 doz.; Swiss Breakfast Food, $5.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz.

VEGETABLES.—There has been more movement in potatoes this last week, and rumors of requirements for 10,000 bushels are floating around. Certainly, carloads have been in more demand. The price on track is 25c. per bushel. Those having large holdings are trusting that there may be a good export demand as most of them bought at high figures last fall in anticipation of a shortage which did not occur. Lettuce, radishes, parsley and green onions have dropped to 30c. per dozen. Carrots, parsnips and beets are dull and without change of price.

GREEN FRUITS.—The chief interest in this market has centred round bananas. An advance of 25c. a bunch in New Orleans and the addition of 10c. per cwt. freight from St. Paul has sent the price up to $3.50 per bunch, which is, of course, decreasing the sale. Texas strawberries are offering and the sample is fine. Price, $6 for 24 quarts.

NOTES.

The Lake of the Woods Milling Company have sent Mr. Charles M. Kittson, for some years their representative at Toronto, to represent them in South Africa. Mr. Kittson will travel over the whole country and will then decide where it is best to establish headquarters.

NOVA SCOTIA MARKETS.

Halifax, N.S., April 21, 1902.

THERE has been the usual activity in the grocery trade during the last week, and business is considered as in a most satisfactory condition. Previous predictions of a brisk season's trade have been verified, and the volume of businsss done is in excess of previous years. Everything now points to a continuation of the same, and this may eventually be a "record" year in all lines of trade. The promptness with which payments continue to be made is also a healthy sign and indicates that there is an abundant supply of money afloat in the Province.

* * *

Bran and middlings have declined somewhat and will probably run lower as the season advances. Oats are still firm at 54 to 56c., and some of the dealers were asking 57c. last week. Oats are remarkably high for the season, and there is no expectation that they will be lower for some time. Hay is still held at $12 to $13, and those who have any to dispose of are firm in their views as to price. Within the last 10 days a quantity of Quebec hay was brought in, which had a tendency to reduce sales of Nova Scotia and New Brunswick product. Quebec hay was sold down to about $11 for fair quality.

* * *

The sugar and molasses market is uncertain and very unsatisfactory to the trade. During the last two weeks there were imported from the West Indies, by the direct steamers and also by sailing vessels, in the vicinity of 2,000 puncheons, 150 tierces, and 500 bbls. of molasses; also some 1,500 bbls. and 15,000 bags of sugar. A considerable quantity of this went forward, however, to the Upper Canadian markets. St. John merchants also have imported largely, and between the two points there is considerable cutting in prices. In fact, no one knows just what his neighbor is going to sell for. The nominal quotations, which I have obtained for publication, are: Porto Rico, 32 to 33c.; Antigua, 30c.; Barbados and Trinidad, 28c.; St. Croix, 26c. The dealers are hopeful that prices will soon settle down to a steady basis, as the present conditions are ruinous to the trade.

* * *

There is not a great deal doing in the fish business at present, except the regular shipments to Boston, New York and the West Indies. About all the dry fish has been marketed, and those who held back to the last moment got from 15 to 25c. over prices of a month ago. The last sales of Bank cod brought $3.75 as against $3.50 a month ago. There is very little fresh fish coming in as yet on account of the recent bad weather, but a change in that respect has taken place

? ? ?

Have you followed my suggestion in last week's advertisement, to **test RED ROSE TEA yourself ?**

T. H. ESTABROOKS, Tea Importer and Blender, **St. John, N.B., and Toronto, Ont.**

during the last few days and good arrivals may be expected this week. The South Shore and Bay of Fundy catches are still large, and the lobster fishing has improved. To-day, the lobster fishing opens on the North Coast of Nova Scotia and around P. E. Island.

* * *

Potatoes, fresh meats, and vegetables are all unchanged in price. The supply is only about equal to the demand, and the market remains firm. Eggs are now quoted at 12 to 13c. The supply of fresh-made creamery butter is coming in more freely, but is not equal to the demand and the price is still maintained at 22 to 23c. Other grades of butter are in better supply and the market is kept well stocked by importation. The market in cheese is firm and has a tendency to advance somewhat. Importations of new Ontario cheese have lately been made.

* * *

The price situation of provisions remains without any very material changes, except in flour, beef and pork. Flour has declined slightly, and though, when asked for quotations for publication, the dealers give the old figures, yet sales are being made at 10 to 25c. less than 10 days ago. The market may be considered firm, however. There has been for some time a tendency to advance in beef and pork, and quotations are continually changing and may still keep on in the same direction. Last week American pork advanced 50c., and is now quoted at $24.50 for clear, duty paid, and for mess, $22.50. American plate beef is now quoted at $17, $1 advance, while Canadian is still at $14.

R. C. H.

SALMON CANNERS AND FORESHORE RIGHTS.

The British Columbia Government was waited on by a deputation from the Canners' Association of British Columbia on April 17, and asked to make some definite statement regarding the recent notice of lifting the reserve of the foreshore. The deputation was introduced by Thomas Kidd, M.P.P., and was composed of D. Bell Irving, Vancouver; Alex Ewen, New Westminster; W. McPherson, E. E. Evans, G. I. Wilson, J. E. McRae, N. D. Burdis, Vancouver; and R. J. Ker, of R. P. Rothet & Co., Victoria.

A notice of lifting the foreshore leases had been given and the canners feared that the Government might lease the only trap sites available without giving the canners an opportunity to secure them. The Provincial Government was urged to take no action until the Dominion Government had decided whether fish traps would be allowed or not. If the Dominion Government favored the traps, the best way would be to put the foreshore rights up at public auction. It was further urged that fish traps should not be given away before those engaged in the canning industry were given an opportunity to secure them.

The Government promised to give an answer to the deputation in a few days.

SOY.

SOY, which is the basis of the "Worcestershire" table sauces, is made, says an exchange, from a Chinese bean, known as "pak-toh," which is boiled and then packed in earthenware jars with an abundance of salt, where the beans are allowed to remain for a fortnight or more, until fermentation takes place. Afterwards the beans are beaten to a pulp with a variety of olive, after the latter has been boiled, and the resulting paste is placed in cloth pockets and freely washed with water, the water being allowed to filter completely through the pockets and their contents. The liquid is then poured into jars where it is mixed with thick Chinese molasses. When the Chinese need the mixture for the table they thin it down with water. The "pak-toh" bean is white, but soy is always brown in color.

It is said to be often counterfeited, but even the genuine article sometimes proves a disappointment to sauce manufacturers, the manufactured sauce, for some unknown reason, occasionally fermenting in the bottles as soon as the weather becomes warm. This is caused by some mysterious defect in the soy, but, according to one authority, the fermentation of table sauce is caused by adulteration of the soy.

ALMONDS AND RAISINS AT MALAGA.

The United States consul at Malaga, Spain, under date of March 24, writes: "For the information of importers of almonds and raisins in the United States, as well as of the growers of those products, I have to report that the stock of Jordan almonds in this market is virtually exhausted. There are, perhaps, a few hundred boxes still to be had, but it would be impossible for any exporter to fill a large order for bona fide Jordans. The crop of 1901 amounted to about 80,000 boxes, and these have virtually all been marketed in the United States and London at prices ranging from $6.50 to $8.25 per box of 25 lb.

"The prices of Jordans for the past two years have been higher than ever before known, and, unless California succeeds in producing these almonds, there is no reason to believe that the prices will fall, as the demand is always steady.

"There are a few thousand boxes of Valencias on hand, but these will probably be marketed within the next 60 or 90 days.

"The comparative prices of Jordans and Valencias f.o.b. Malaga for this year and last year at the present season are:

Description.	1901.	1902.
Jordans*	$7.00	$8.25
Valencias*	4.00	3.55

* These prices are for the grade most in demand, that known as "confectioners'." They do not have reference to the fancy grades.

"In the matter of Malaga raisins, it may be stated that all the clusters of last year's crop have been marketed. There are still ample stocks of London layers, however, the current price of which is 80c. per box f.o.b. Malaga."

One Thousand Cases of Grano FREE

We are giving away 1,000 cases of **GRANO**, our **NEW CEREAL COFFEE.** Enterprising grocers should send for particulars before the 1,000 are gone.

ENTERPRISE SPECIALTY CO., Limited.
28-30 Wellington St., W., TORONTO.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter' Avisawella, Ceylon.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers
34 Yonge Street, Toronto.

ORANGES
PINEAPPLES

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

FLOUR

MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

Help a Woman
TO HOUSECLEAN.

Sell her **Silver Dust Soap Powder,** she will think you have other good things in your store and come back again.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

QUOTATIONS —ON— APPLICATION.

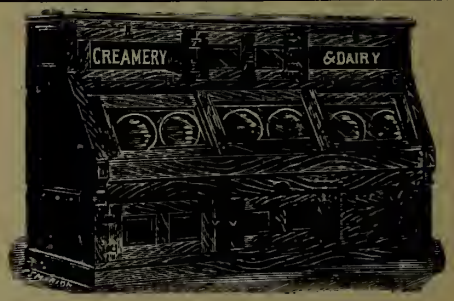
Arriving by first direct boat.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

SLEE, SLEE & CO.
Limited
Tower Bridge Brewery,
LONDON, ENG.
FOR **English Malt Vinegars.**

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.

IF YOU WANT TO SELL OR BUY
POTATOES
—write—
C. McILHARGY - STRATFORD.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.
3169 Notre Dame St., MONTREAL.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO
Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.
W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

"Superior Gluten Flour"

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impared digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our **"Superior Gluten Flour"** will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

CURRENT MARKET QUOTATIONS

April 24, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 34.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 16	$0 18	$.....	$0 18
" " pound blocks	17	18	17	19	19	20
" tubs, best	16	17	14	16	15	18
" tubs, inferior	15	15	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	....	21	.....	21	22	23
" prints	.. ..	23	22	23	23	24
Cheese, new, per lb.	11	11½	11½	12	11	12
Eggs, new laid, per doz.	12	12½	12	12½	13	11
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 50	2 60
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Bineberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	.....	80	90	95
Corn, 2's	.....	80	70	75	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 50	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 50	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 80	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	8 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12¼	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" ½'s	.....	18	18¾	28	10	11
" P. & O., ¼'s	20	22½	23	25	28	25
" ½'s	27½	80	33	36	83	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sance	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb.	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	18
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	4 25	4 50	4 25	4 75	4 00	4 50
" Mexicans, per box	.....	.....	2 50	3 25	.....	.....
" Valencias, per case	4 50	5 00	5 00	6 00	4 25	4 50
" Bahama, per "	.....	2 75	2 75	3 00	3 00	3 50
Grape Fruit, per box	4 25	6 00	3 00	5 50	.....	
Pineapples, case	.....	.....	5 00	5 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	.....	.....	.....	.....
" California	...	.....	.....	.....	.....	.....
" Messina, per box	2 50	3 00	2 25	3 25	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	1 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	....	3 25	.....	4 00	.....	.....
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	.....
Cranberries, Cape Cod	9 50	10 50	9 00	10 00	10 00	11 00
Tomatoes, per case	.....	.....	8 00	4 00	.....	.....
Sweet Potatoes, per bbl.	5 50	5 00	.....	.....	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 90	.....	3 98	.....	.....
Granulated, Acadia	.....	3 80	.....	3 93	.....	3 95
Paris in mp, bbls. and 100-lb. bxs	.....	4 30	.....	4 48	.....	4 55
" in 50-lb. boxes	.....	4 40	.....	4 58	4 55	4 75
Extra Ground Icing, bbls.	.....	4 30	.....	4 75	.....	.....
Powdered, bbls	.....	3 95	.....	4 50	5 50	5 80
Phœnix	.....	3 80	.....	4 88	.....	.....
Cream	.....	3 65	.....	3 93	.....	.....
Extra bright coffee	.....	3 70	.....	3 83	.....	.....
Bright coffee	.....	3 70	.....	3 73	.....	.....
Bright yellow	.....	3 55	.....	3 63	.....	3 65
No. 3 yellow	.....	3 45	.....	3 53	.....	.....
No. 2 yellow	.....	3 35	.....	3 43	.....	.....
No 1 yellow	.....	3 15	.....	3 23	.....	3 35

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cnt nails, base	.....	2 35	.....	2 85	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 50	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	5 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	57	.....	70	53	78
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	80	82	.....	.....
Bright	.....	2⅝	85	37	.....	...
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 50	.....	1 50	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	... ..	5	50	.....	.....
Barbadoes	.. ..	24½	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 50	$1 60	$1 65	$1 45	$1 50
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 50	2 60
" " 6-lb. cans	7 90	9 50	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Sonps, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bonli, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl.	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	6	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" ½-cases	.....	6	5¾	7	.....	.....
Amallas	5½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	3¼	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	5½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	5½	.....	6¾	5½	6
" Selected layers	....	7	.....	7	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	....	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	10½
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	..	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	12½	13	14	15
Large Hams	.....	13½	11½	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 00	20 50	21 50
" short cut	21 50	22 00	.....	22 00	22 00	23 00
Plate beef	12 50	13 50	..	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	.....	11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

With the increased volume of trade that a busy Spring brings

Wrapping Papers

will be consumed in large quantities. Use the papers of these mills—good quality—full weight always—480 sheets to the ream—in every case.

—Promptness exercised in the shipping —of all orders received by mail.

CANADA PAPER CO., Limited
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The "Toledo" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

John MacKay, Bowmanville, ... Ont.
Manufacturer of Established 1854.
POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED
Send for Prices or Samples. Prompt Business. IN CAR LOTS.

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.

I-WANT-2

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using
Bennett's Spice and Grocery Cabinet
which also saves 20 per cent. of your room.
Full particulars from
J. S. BENNETT,
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GIBSON ARNOLDI & CO.

BARRISTERS, SOLICITORS, NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

CAPITAL FURNISHED TO AID INDUSTRIAL CONCERNS.

Representatives in London, Liverpool, Manchester, Glasgow, Edinburgh, Chicago, and New York, and Paris, France.

GENERAL COMMERCIAL SOLICITORS.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	18
Santos	.....	.....	9¼	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6½	7	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeanx walnuts	.....	9	...	8	8¼	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Wainuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	.....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	....	9 00
" " 2	7 00	7 15	..	6 00	....	8 00
" " 3	6 00	6 15	.....	5 25	..	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Photogene	.....	.....	17	17½	.....	....
Canadian water white	14½	15½	..	16	.....	17
Sarnia water white	16	17	16½	17	.....	17
Sarnia prime white	.....	18	15	15½	.....	16
American water white	.....	19	17½	18	.....	18
Pratt's Astral (barrels extra)	18¼	19	17	17½	.....	19
TEAS						
Black—						
Congon—Half-chests Kaisow, Mouing, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	40
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchoug	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordiuary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	87	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	18	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4¾	5½	5	6
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'ic, per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " Italian	8	10	11	12½	.....	.....
Sago	....	4	3¾	4	4¼	5
Tapioca	3½	4	3½	4	4½	5

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. CUNNINGHAM is the liquidator of The J. J. Fanning Co., Limited, wholesale grocers and druggists' sundries, Ottawa.

J. & R. Young, lobster packers, Tracadie, N.B., have assigned.

D. McCormack, grocer and fruiterer, Montreal, is offering to compromise.

John Coyne, general merchant, Portage du Fort, has effected a compromise.

P. Ferland, general merchant, St. Jean Chrysostome, Que., has assigned to V. E. Paradis.

Telesphore Valiquette, crockery merchant, St. Henri de Montreal, has assigned.

W. J. Clelland, general merchant, Hemmingford, Que., has compromised at 50c. on the dollar.

Ovide Martin, general merchant, St. Guillaume D'Upton, Que., has assigned to Lamarche & Benoit.

E. R. C. Clarkson has been appointed permanent liquidator of The National Cigar Co., Limited, Toronto.

The creditors of Ovide Morcau, wholesale fish merchant and tobacconist, Montreal, held a meeting on April 25.

John McConville & Co., general merchants, Texada City, B.C., are offering to compromise at 50c. on the dollar.

V. E. Paradis has been appointed curator of P. Langlois, general merchant, St. Gregoire, Nicolet Co., Que.

F. W. Foster, general merchant, Ashcroft, B.C., has assigned to Hugh Davidson, and his creditors held a meeting on April 23.

The assignment of The S. Fader Company, Limited, grocers, Vancouver, B.C., has been transferred to J. W. McFarland. Tenders are asked for the stock.

PARTNERSHIPS FORMED AND DISSOLVED.

Smith & Rackam, grocers, Strathcona, N.W.T., have dissolved.

G. Hebert & Frere, traders, St. Gregoire, Que., have dissolved.

Poirier & Therien, general merchants, St. Remi, Que., have dissolved.

J. A. Tellier & Cie., vinegar and pickle merchants, Montreal, have dissolved.

SALES MADE AND PENDING.

Adela Gerster, tobacconist, Vancouver, B.C., is out of business.

The assets of Elzear Lamothe, grocer, Hull, Que., have been sold.

The assets of Alphonse Desmarais, grocer, Montreal, have been sold.

The Woodbridge Roller Mills, Woodbridge, Ont., are advertised for sale.

J. F. Barnard, miller, St. Thomas, Ont., is offering his business for sale.

The assets of C. Collette, general merchant, St. Antoine, Que., have been sold.

M. W. Stroud, general merchant, Beaverton, Ont., is offering his stock for sale.

The stock of O. Rajotte, general merchant, Shawenegan Falls, Que., has been sold.

J. C. Nation, general merchant, Morpeth, Ont., is advertising his business for sale.

The assets of L. B. Fontaine, general merchant, St. Jacques, Que., are to be sold on April 29.

The trustees of the estate of R. B. Canfield, general merchant, Wallace, N.S., are advertising for claims.

The assets of The Shipe Manufacturing Co., Limited, rims, skewers, etc., Clarksburg, Ont., are advertised for sale by tender.

CHANGES.

Gladu & Fils, bakers, St. Hyacinthe, Que., have registered.

Delorme & Cardinal, lumber merchants, Montreal, have registered.

Graham & Co., grocers, St. Thomas, Ont., are out of business.

P. Therien & Cie., general merchants, St. Remi, Que., have registered.

E. S. Marshall, grocer, Hamilton, Ont., has sold out to W. B. Walker.

W. H. Hudson, grocer, etc., County Harbor, N.S., has left the place.

George H. Davey, grocer, London, has sold out to John O. Robertson.

J. M. Hyde, general merchant, Vanessa, Ont., is succeeded by G. A. Howey.

J. C. Anderson, grocer, etc., Solsgirth, Man., has sold out to Hough & Crowe.

W. C. Latimer, general merchant, Creemore, Ont., has removed to Beaverton.

T. W. Bridgeman, crockery and tea merchant, Ottawa, has retired from business.

Alphonse Lefebvre & Co., hay merchants, St. Hugues, Que., have registered.

V. H. Pickering & Co., bankers, Shoal Lake, Man., are succeeded by Saltwell & Co.

Webster & McCutcheon, grocers, London, Ont., have sold out to Haskett Bros.

Hurburt, Mills & York, Limited, traders, Montreal and Toronto, have registered.

D. C. McArthur, general merchant, Ninga, N.W.T., has sold out to N. J. Ryan.

James N. Boult, tobacco merchant, etc., Vancouver, B.C., is succeeded by H. V. Smith.

Thomas Gillespie, tobacconist, Stratford, Ont., has sold out to Henry Patrick.

S. A. Stockton, general merchant, Anagance, N.B., has sold out to G. W. Stockton.

John Huxtable, baker and confectioner, Strathcona, N.W.T., has sold out to J. A. Holden.

The V. & B. Sporting Goods store, general merchants, Que., have disposed of the stock of Magnan & Frere to Cote, Boivin & Co., Chicoutimi, Que., at 67½c. on the dollar.

Scott & Hogg, egg merchants, Galt and Peterboro', Ont., have sold their Galt business to George Moore.

J. Menzies, general merchant, Westholme, B.C., has sold the Chemainus branch to Hy. A. Howell.

Marie L. Lambert has registered for L. J. A. Demers & Co., auctioners and commission merchants, Quebec.

The business of Stark & Barnes, bankers, Stouffville, Ont., has been taken over by the Sovereign Bank of Canada.

The Wilno branch store of Mohr & Ryan, lumber and general merchants, Killaloe Station, and Wilno, Ont., has been sold.

The stock of Bellvance & Frere, general merchants, St. Fabien, Que., has been sold to Ed. Petitgrew, Trois Pistoles, Que.

J. E. Corbett, general merchant, Harbor au Bouche, N.S., is opening a branch at St. Peter's, under the style of J. F. Corbett & Sons.

Jacob W. Grant, grocer, Yarmouth, N.S., has amalgamated with A. J. Nickerson & Co., under the style of Nickerson, Grant & Co.

FIRES.

Wright Bros., bakers, Cranbrook, B.C., have suffered loss by fire.

James A. Todd, general merchant, Oak River, has sustained loss by fire; the damage is covered by insurance.

L. H. Clarke & Co., grain merchants, Toronto and Kingston, had their Kingston premises slightly damaged by fire; the loss is covered by insurance.

The premises of S. E. De La Ronde, manufacturerer of confectionery, jams, etc., Ottawa, were damaged by fire and water; they are partially insured.

DEATHS.

A. T. Lafortune, grocer, Montreal, is dead.

Marc. A. Aurele, grocer, Granby, Que., is dead.

R. Rolston, lumber merchant, Killarney, Man., is dead.

Francis Tufts, produce and lumber merchant, St. John, N.B., is dead.

A NEW RECIPE BOOK.

Walter Baker & Co., Limited, Dorchester, Mass., the manufacturers of cocoa and chocolate preparations, are about to issue a new and greatly enlarged edition of their booklet of choice recipes, prepared by Miss Parloa and other noted teachers of cooking. It is a very attractive publication of 80 pages, illustrated with half-tones and colored lithographs, and contains the most complete collection ever made of recipes in which cocoa or chocolate is used for eating and drinking. Vassar College and Smith College contribute their famous recipes for making fudge. A copy of the book will be sent free by mail to any applicant in the United States or Canada. Address, mentioning this paper, Walter Baker & Co., Limited, Dorchester, Mass.

THE PROVISION TRADE.

The Markets—Cold Storage in Nanaimo—Miscellaneous Notes.

A NEW cold storage plant is being installed at Nanaimo, B.C., by The Union Brewery Company. The machinery is supplied by Goldie & McCullough, Galt, Ont., and the plant is being put in by The Linde Company, Montreal. Space in this building, when it is completed, will be rented at nominal charges to merchants. Everything is expected to be in running order about May 1.

A PACKING FIRM'S DIFFICULTIES.

The affairs of The Harriston Pork Packing Co., Harriston, Ont., are in bad shape. At a meeting of the shareholders recently a financial report showed a deficit of $14,000 on the business of the year, and a loss, besides, of $6,000 on the bacon and lard on hand, bring it up to $20,000. To meet this deficit and provide the capital necessary to continue the business, it was decided that subscriptions for $40,000 more of capital stock would have to be obtained. It was proposed that 40 per cent. be written off the face value of the stock already held, but that the new stock should be sold at its face value. It is hoped by this to induce people to buy the new stock.

The factory has been closed for two months, and no date for reopening has yet been announced.

THE PROVISION MARKETS.

TORONTO.

The receipts of beef and veal are fair, but dressed hogs are scarce. The market for beef and dressed hogs continues strong, on account of the good demand for them and the high prices for live stock. Veal and lamb are firm and unchanged. We quote as follows: Dressed hogs, $8.50 to $8.75; beef carcasses, $8.00 to $9 00 per 100 lb.; hind quarters, $9.00 to $10.00 per 100 lb.; front quarters, $6.50 to $7.00 per 100 lb. Veal, 7 to 9c. per lb.; lambs, 10½ to 11c. Live hogs: Selects, $6.50, lights, $5.75 to $6.25 per 100 lb., and thick fats, $5.50 to $6.25; choice export cattle bring $5.75 to $6.50 per 100 lb.; lights sell at $5.00 to $5.50.

Smoked and cured meats are moving freely, and barrel pork is steady. Lard is in fair demand, and the prices are steady. We quote: Long clear bacon, 10 to 10½c. smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $20.50 to $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The market in general this week has been steady, with a fair demand for smoked meats and lard, while there is still very little doing in pork. Chicago pork has again advanced 25c. In dressed hogs there is a firmer feeling, and an advance of 25c. per 100 lb.. for fresh killed country hogs took place, bringing the price up to $8.75 to $9. In live hogs the market is also firmer and higher, $6.75 being obtained now. Lard, both pure and compound, is still in good demand. Heavy Canadian short cut mess pork, $22.00; Chicago clear pork, $25.75 for heavy and $25.25 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

BEEF—Demand is good, but the supply is light and some of it rather undesirable, being underfed. Prices are firm, being 8c. for the best and 7¼ to 7¾c. for inferior grades.

VEAL—The supply has not noticeably increased, but the quality is rather better. Price is unchanged at 8½ to 9c.

MUTTON—Very little call at present.

CURED MEATS—The market is firm and although there has been no advance since last review there is every indication of there being one before long. The sole cause of the advance would appear to be the increased demand. We quote: Sugar-cured hams, 13½c.; shoulders, 10½c.; picnic hams, 9½c.; breakfast bellies, 14¼c.; backs, 13¾c.; spiced rolls, 11¼c.; dry salt long clear, 11¾c.; shoulders, 9¾c.; smoked long clear, 12¼c.; backs, 12¼c.

LARD—The market is firm with fair demand and without change of price. We quote: Tierces, 12½c.; 50 lb. tubs, $5.85; 20-lb. pails, $2.40; American ditto, $2.50; 10 lb. tins in cases, $7.35; 5 and 3-lb. tins, $7.50.

BUTTER — The situation has improved considerably so far as the receipt of additional quantities is concerned, though the present supply is far from equal to the demand. Prices, however, have dropped slightly. Dealers are now paying 18 to 20c. for the best grades, and 14 to 16c. for lower grades. New creamery is offering as yet in a jobbing way, the small output of the two local creameries going direct to the retail trade.

CHEESE—Small sales of Ontario at 14c. have been made during the week.

EGGS—Supplies are rather light on this market, the bulk of the shipments of the week going to British Columbia. Prices are fairly firm and eggs are jobbing here at 13 to 15c. according to grade of freshness.

ST. JOHN, N. B.

The barrelled pork and beef prices are very high, particularly in beef. While sales are not active there is always a fair sale at this season. Lard is unchanged. Sales rather slow. Market is thought to be quite firm. In fresh pork firm prices rule. In beef, while Western is very firmly held, domestic is rather easier, supply being quite free. Mutton is quite high. There is a good supply of veal. Lambs are still scarce. We quote: as follows: American clear pork, $22 to $23; domestic mess pork, $21; plate beef, Canadian, $14.50 to $15; mess pork, American, $21.50; plate beef, American, $15.50 to $16; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's, tubs, 10¼c.; pails, 10½c.

THE GROCER regrets to report the death of Mr. Frank Tufts, one of our most respected merchants. Mr. Tufts was for many years one of our largest importers of barrelled pork and beef.

A car of Fairbank's standard lard was distributed to the trade this week.

PROVISION NOTES.

P. Gallagher & Sons, Limited, butchers, Winnipeg, have been incorporated.

The James A. Brook Co., packers and provision merchants, Montreal, have applied for a charter.

The Calgary Meat Market Co., Calgary, N.W.T., has admitted H. W. Campbell as partner.

T. W. Robinson, butcher and liveryman, Streetsville, Ont., is advertising his butcher business for sale.

Established 1873.

CONSIGN YOUR

EGGS, BUTTER

—and—

General Produce

—to—

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT

Goods bought F.O.B. if preferred.

Smoked meats are in demand.
Satisfy your customers with

. . AND

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

Eggs and Butter

IN GOOD DEMAND

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

SHORT ROLLS

Cured Meats are higher in price, and are going to be high this summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value—they are boneless, sugar-cured, and new. We can recommend them. Try them

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

UNDERSTANDING AS TO LARD PRICES.

Interests identified with the lard industry in the United States, say that there is an understanding throughout the trade as to prices. An authority in that line remarked the other day to The New York Journal of Commerce: "If you say the lard men have formed a combination you would not be correct. If you say they have made an agreement you would be exaggerating. The truth is that they have a pretty good understanding as to prices. Even this statement would probably be denied if you made inquiry at the offices of the principal lard men. It is, however, a fact."

The price of lard is now about twice what it was five years ago. Within the past four months there has been a rise in the price of from 1 to 3c. Representatives of the large packing companies and lard refining companies accounted for the rise by natural causes and insisted that there was great competition in the lard trade. A representative of Swift & Co. said: "Competition is very vigorous in the lard trade. To say that there is a lard trust would be as absurd as it is to say that there is a beef trust. The price of lard has risen for the same reason that the price of beef has risen—because there is a scarcity of stock in the West, due to a scarcity of feed—that is, corn. That is the only reason the price has gone up."

According to one report, the companies that were parties to the combination, agreement or understanding as to prices were Swift & Co., Armour & Co., N. K. Fairbank & Co., the Central Lard Co., Nelson Bros. & Co., G. H. Hammond & Co., Fowler Bros., the Southern Oil Co., and others.

FOR USING BORAX IN MEAT.

A press despatch from St. Paul, Minn., says: "The wholesale meat dealers arrested at instigation of the retail dealers have been arranged on charge of using borax as a meat preservative. They demurred to the charge and their cases were continued until April 29. A case similar to these is now pending in the Supreme Court, and it is expected that a decision will be had before the date of trial. Testimony was introduced in the Minneapolis case tending to prove that the use of borax is not injurious. On this point the decision rests."

GROATS FOR BLOOD PUDDING.

When we were in business in England groats were used in preparing blood pudding, but inquiry for them here in our city has failed to locate anyone who has them to sell. Can you assist us?

Groats are oats or wheat, hulled and crushed. They are used in England to make blood pudding, and we do not know whether they are handled by butcher supply houses in this country or not, but think they would get them for you if you wrote them. Write to any butcher supply dealer advertising in The Advocate, and you will receive full information.—Butchers' Advocate.

THE PURITY AND EXCELLENCE OF

COWAN'S

Hygienic and Perfection COCOA,
Queen's Dessert, Royal Navy
and Perfection CHOCOLATE,
Cowan's CAKE ICINGS,
Chocolate Cream Bars, Chocolate Ginger, Wafers, etc.,
and Cowan's Famous Blend COFFEE

make them the most popular goods with all Grocers.

THE COWAN CO., Limited, TORONTO

Once used and your customers will ask for OUR LARD

not twice or three times, but ALL THE TIME

Our Process of Rendering

Demands absolute cleanliness and purity.
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3-LB. TINS UP.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

—ALSO—

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Coooanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

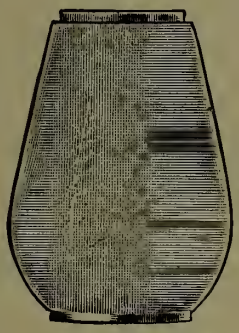
We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Wheatine

Health Breakfast Food.
Made from No. 1 Hard Canadian Wheat.

Retails 8 pounds for 25 cts.

SELLING AGENTS:

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

Remember there is no taste or smell to **FAIRBANK'S**

BOAR'S HEAD

Brand of REFINED LARD COMPOUND in cooking.

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

Some people have been using lard so long, the odor of which has penetrated everything they have cooked, until they would not recognize the true food flavour. Their taste is distorted. Lard does not taste strong to some people because they have become addicted to it. Anything fried in lard the lard flavour predominates. Potatoes, steak, fish and chicken all have a similar lard taste. Try FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND and you will find that steak tastes like steak, chicken like chicken, each retaining its characteristic flavour not contaminated with any foreign grease taste. Tell your customers to surprise their stomachs and learn what good frying is by using FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

THE CONDUCT OF THE COMMERCIAL LIFE.

From "The Empire of Business," by Andrew Carnegie.

IT is the fashion nowadays to bewail poverty as an evil, to pity the young man who is not born with a silver spoon in his mouth, but I heartily subscribe to President Garfield's doctrine that "The richest heritage a young man can be born to is poverty." It is not from the sons of the millionaire or the noble that the world receives its teachers, its martyrs, its inventors, its statesmen, its poets, or even its men of affairs. It is from the cottage of the poor that all these spring.

DISTRIBUTION OF WEALTH.

By administering surplus wealth during life great wealth may become a blessing to the community, and the occupation of the business man accumulating wealth may be elevated so as to rank with any profession.

Money is left by millionaires to public institutions when they must relax their grasp upon it. There is no grace, and can be no blessing, in giving what cannot be withheld. It is no gift, because it is not cheerfully given, but only granted at the stern summons of death. The miscarriage of these bequests, the litigation connected with them, and the manner in which they are frittered away seem to prove that the fates do not regard them with a kindly eye.

INHERITED WEALTH.

Nothing is truer than this, that, as a rule, the "almighty dollar" bequeathed to sons or daughters by millions proves an almighty curse. It is not affection for the child, it is self-glorification for the parent which is at the root of this injurious disposition of wealth. There is only one thing to be said for this mode; it furnishes one of the most efficacious means of rapid distribution of wealth ever known.

INDEPENDENCE OF CHARACTER.

One false axiom you will often hear, which I wish to guard you against:—"Obey orders if you break owners." Don't you do it. This is no rule for you to follow. Always break orders to save owners. There never was a great character who did not sometimes smash the routine regulations and make new ones for himself.

Boss your boss just as soon as you can; try it on early. There is nothing he will like so well if he is the right kind of boss; if he is not, he is not the man for you to remain with—leave him whenever you can, even at a present sacrifice, and find one capable of discerning genius. Our young partners in Carnegie Brothers won their spurs by showing that we did not know half as well what was wanted as they did.

CONCENTRATION.

"Don't put all your eggs in one basket" is all wrong. I tell you "Put all your eggs in the one basket and then watch that basket." It is easy to watch and carry the one basket. It is trying to carry too many baskets that breaks most eggs in this country. He who carries three baskets must put one on his head, which is apt to tumble and trip him up.

It took me some time to learn, but I did learn that the supremely great managers, such as you have these days, never do any work themselves worth speaking about. Their point is to make others work while they think. I applied this lesson in after life, so that business with me has never been a care. My young partners did the work and I did the laughing, and I commend to all the thought that there is very little success where there is little laughter.

TRUSTS.

The fashion of trusts has but a short season longer to run, and then some other equally vain device may be expected to appear when the next period of depression arrives; but, there is not the slightest danger that serious injury can result to the sound principles of business from any or all of these movements. The only people who have reason to fear trusts are those foolish enough to enter into them. The consumer and the transporter, not the manufacturer and the railway owner, are to reap the harvest.

Given freedom of competition and all combinations or trusts that attempt to exact from the consumer more than a legitimate return upon capital and services write the charter of their own defeat.

MILLIONAIRES.

Here is a remarkable fact, that the masses of the people in any country are prosperous and comfortable just in proportion as there are millionaires.

In the old home of our race, in Britain, which is the richest country in all Europe, there are more millionaires than in the whole of the rest of Europe, and its people are better off than in any other.

CAPITAL AND LABOR.

The trouble between capital and labor is just in proportion to the ignorance of the employer and the ignorance of the employed. The more intelligent the employer the better, and the more intelligent the employed the better. It is never education, it is never knowledge that produces collision. It is always ignorance on the part of the one or the other of the two forces. Speaking from an experience not inconsiderable, I make this statement. Capital is ignorant of the necessities and the just dues of labor, and labor is ignorant of the necessities and dangers of capital. That is the true origin of friction between them.

Wealth is being more and more distributed among the many. The amount of the combined profits of labor and capital which goes to labor was never so great as to-day, the amount going to capital never so small.

EDUCATION.

In my own experience I can say that I have known few young men intended for business who were not injured by a collegiate education.

Men have wasted their precious years trying to extract education from an ignorant past whose chief province is to teach us, not what to adopt, but what to avoid. Men have sent their sons to colleges to waste their energies upon obtaining a knowledge of such languages as Greek and Latin, which are of no more practical use to them than Choctaw.

CANADIAN FLOUR IN TRINIDAD.

Gordon Grant & Co., Port-of-Spain, Trinidad, under date of April 9, report: "All grades of flour are moving slowly at the moment, but we look for an improved demand, especially for the cheaper descriptions of Canadian, which are steadily growing in favor."

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Which is the Wisest Plan ?

To sell the kind of teas that possess the essential qualities which contribute towards making every grocer's department profitable and successful---or to lose the opportunity of attaining a popularity for this department by handling teas the public will not show any particular partiality for.

OF COURSE

the former plan is the best for every go-ahead grocer to adopt, and as

Ceylon Teas

are conceded to be by far the most preferable teas imported into Canada, we make no exaggerated claim when we state that if you are anxious to please your customers and win their confidence and tea trade you will find

Ceylon Teas

of the greatest assistance to you in your most laudable ambition.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

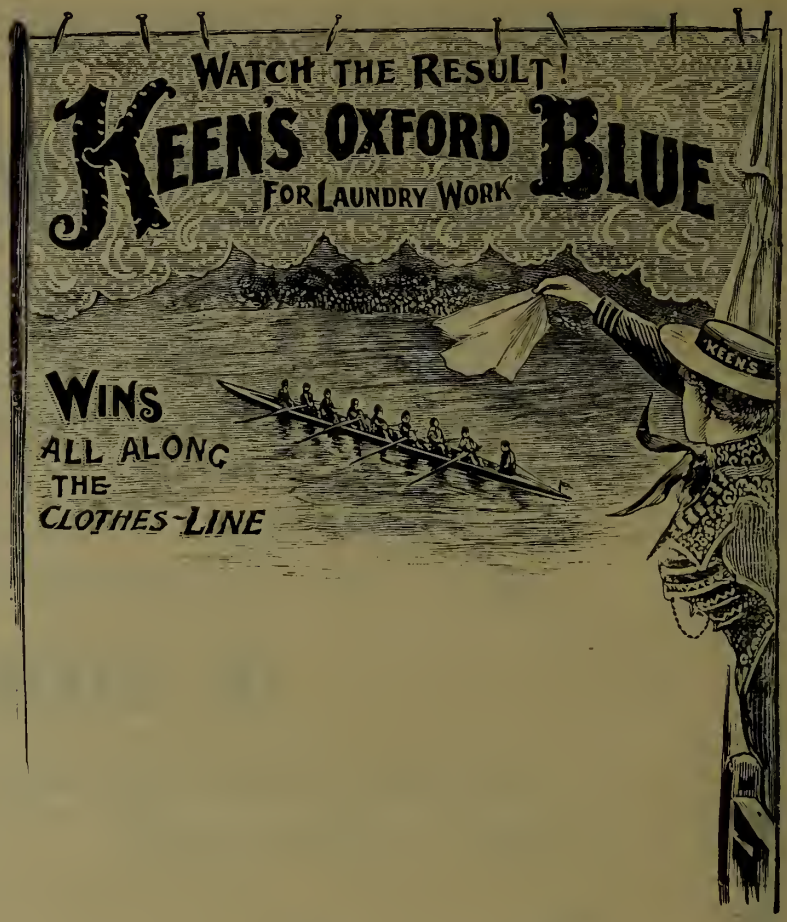
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.



Current Market Quotations for Proprietary Articles

April 24, 1902.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 , in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5 lb. tins, ½ " "	14 00

Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans,	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & CO.

	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & CO.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & CO.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & CO.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz.

Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Stioks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier, ¼ and ½s 35c per b.
Croquettes and Pastilles 20c. or per cake, ⅛s 4c. per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S.	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 55
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
O'd Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unbered.	Covers and Coupons umbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London.

"Superior" Gluten Flour and Breakfast Cream.

	Per doz.
Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vanoouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per dor.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin palls, 3 palls in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood palls, per lb	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar, Liquorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Liquorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 51
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

C. guac In Wood.

Ph. Richard.

	½ Ga's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80
Marion	3 75	3 60	3 50	3 40
Richard V.S.O.P	5 50	5 35	5 25	....
Richard V.O. pro f.	4 25	4 10	4 00	3 90
Richard Fine champagne	6 00	5 90	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin- Pollen & Zoon, in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited - Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s	11 75	1 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bot les, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	1 00	....
" " ½ flasks, 60's	9 00	....
Mul'more, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinsryquarts, 12's	6 50	....
Mullmore, ordinary pints, 24's	7 50	7 25

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	½ Gals. 9 gals.	Oct's. 17 gals.	Oct's. 40 gals.	Bbls. 60 gals	Hhds.
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 14's	16 00
" " " pints, 24's	17 00
" " d'Argent, quarts, 12's	0 50
" " " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros.' Wine in Wood.

	Gal.	Octave.
Madeira, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram "	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O.P.	$4 55
50 O.P.	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins		0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbr. containing 60 pkgs., per box, $3.00.
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black per grs. $15.30
Oriole Soap, per gross, $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 01½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	.50
Packages 10c. each.	

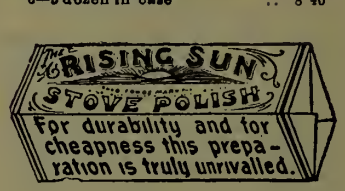
BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

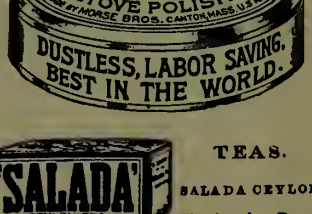
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

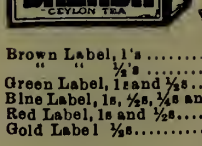
No 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross boxes	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

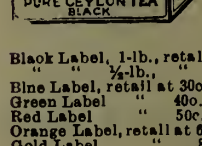


TEAS.



SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½'s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60



Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Cases each 60 1-lb.		0 35
" " 60 ½-lbs.	....	0 35
" " 30 1-lbs.		
" " 120 ½-lbs.	....	0 36

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan 1's	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I to IV	37½ to 0 27½
" V	0 24
" XXXX	0 22½
" XXX	0 19
" LX, lead packets	0 27½

1 lb. and ½ lb., 60-lb. cases, retails 40c.

"Condor" L, lead packets	0 19

1 lb. and ½ lb., 60-lb. cases, retails 25c.

Black Teas—"Nectar," in lead packets—

Green label retails	0 26 at 0 20
Chocolate label	0 35 " 0 25
Blue label	0 50 " 0 36
Maroon label	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Maroon, 3-lb.	1 50

Black Teas "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages)

		Price per lb.
No. 1, cases 50 lb.	(50 ½-lb. 1 kgr	$0 25
	(25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins		35
No. 2, cases 50 lb.	(50 ½-lb. pkgs	29
	(25 1-lb. pkgs	28
No. 2, cases 50 lb., in 5-lb. tins		29
No. 3, cases 50 lb.	(50 ½-lb. pkgs	23
	(25 1-lb. pkgs	22
No. 3, cases 50 lb., in 5-lb. tins		23
Green Ceylon, No. 1	(50 ½-lb. pkgs	35
	(25 1-lb. pkgs	34
Green Ceylon, No. 2	(50 ½-lb. pkgs	29
	(25 1-lb. pkgs	28

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3⅛s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGAR.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1 75
" Jubilee (perforated)	1 85
" Crown	1 25

F.o.b. Toronto.

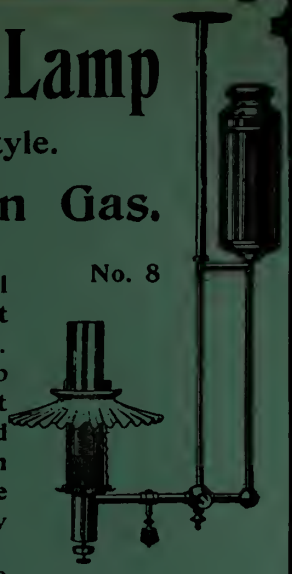
YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c.	1 00
Victoria " 3 doz. 5c.	1 00
" " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of à 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Grocer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS,

WINN & HOLLAND, MONTREAL, CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

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KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

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TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
Grand Rapids, Mich., U.S.A.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Only two of the many good lines we are now showing :—

Bavarian Assortment Glassware

A partioularly good line of newest shapes in Vases, Rose Bowls and Fruit Dishes, of size and quality usually sold for 25c., but which you can retail at a good profit for 15c. each.

Rosedale Decorated Flower Pots

A large deoorated Jardiniere, painted and gilded, about six or seven inches, which you can retail for 15c. each.

Write for particulars of these lines, or if sending us an order for any goods required, ask to have a sample enclosed.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

No Better Than The Best

—BUT—

Much Better Than The Rest

—IS—

WETHEY'S FAMOUS CONDENSED MINCE MEAT.

Sold by all leading wholesalers and manufactured by

J. H. Wethey, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

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OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'

KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

JOHN FORMAN, 644 Craig Street MONTREAL

VOL. XVI. MONTREAL AND TORONTO MAY 2, 1902 NO. 18

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

SELL ONLY THE BEST!

In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

"IMPERIAL" WHITE WINE VINEGAR

Gives satisfaction to consumer and pickle manufacturer alike.

WHY ?

Because it is the highest quality of vinegar that can be produced from the purest and best ingredients, prepared by a thoroughly scientific and up-to-date process.

A vinegar perfect in appearance and flavor, uniform in strength, absolutely reliable at all times, under any conditions.

Do You Sell "Imperial ?"

The Fittest Survive!

RICE'S

PURE

SALT

For Table or dairy.

PROPRIETORS:

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

ENTERPRISE on an article is a

Guarantee of QUALITY

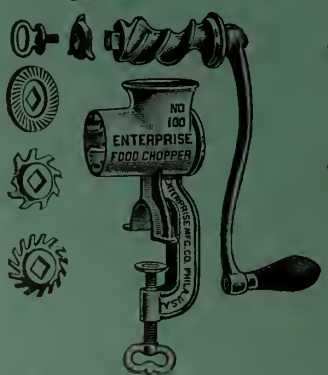
ENTERPRISE

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50



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Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
No. 300, *chops 3 lbs. per minute*, $2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE *Order through your Jobber*

Cherry Stoners

5 Sizes & Styles

No. 1, $7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, $1.25 to 300.00

No. 2½, $4.75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch, 105 Front Street

MacUrquarht's Worcester Sauce

Wheat Marrow

"There's luck in the four-leaved clover," especially when each leaf contains the name of such standard goods as MacUrquarht's Worcester Sauce, Stower's Lime Juice, Codou's Macaroni and Wheat Marrow.

Each one of the four holds its place steadfastly in the front rank in popular favor, and each one builds for confidence among a grocer's trade.

Codou's Macaroni

Stower's Lime Juice

Sold by Leading Wholesalers Everywhere.

A. P. TIPPET & CO., AGTS.,

MONTREAL. TORONTO.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, $100 in cash
2nd Prize—For the 2nd greatest number, - - - - - $50 "
3rd Prize— - - - - - - - - - - $30 "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - $10 "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s
PURE, HIGH GRADE
Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.
Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.
German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.
ESTABLISHED 1780.
DORCHESTER, MASS.
BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

BUY
Star Brand
COTTON CLOTHES LINES
—AND—
COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

Soap

"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844. IS THE BEST.

ASK FOR
MOTT'S

Write this on a Post Card

"Send me a trial order of one thousand of your Cigars—two hundred to retail for 10c., and 800 to retail for 5c., the latter varying in price from $25 to $35 per thousand."

In addition to this, state what colors you want—light, medium, dark or assorted. Let me use my judgment about the selection, and remember, please, that I am trying to make this first order from you lead up to permanent business between us. Send along the postal.

Terms, 5 per cent. discount if you pay the bill in thirty days—4 months nett. Your money back any time within six months if the Cigars do not sell readily.

J. BRUCE PAYNE, Cigar M'f'r.,
Granby, Que.

"Sterling" Brand Pickles.

—Known
—From
—Ocean
—to
—Ocean

Very great popularity comes to "Sterling" brand pickles and relishes. At no time in the history of the business have we sent so many and such large shipments to all parts of the Dominion—very substantial evidence of the popularity of these goods among the trade and their customers.

You are sure of the best business of your community when you handle "Sterling" goods—always keeping your stocks well assorted.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

TIME TO WAKE UP

London, March 11, 1902.

The Tillson Co., Limited
Tillsonburg.

Dear Sirs,—As I have been using your Pan-Dried Rolled Oats for some time I have been drumming my Grocer, Mr..... to keep it in stock, for at my house we will not use the old-fashioned sticky stuff under any consideration. I know exactly what I want in this line.

Yours truly,

.....

Do you still hesitate between the "ordinary" kind and

TILLSON'S PAN-DRIED OATS ?

If so, it should be worth your while to ponder on the contents of this letter. Perhaps you have some customers who know what they want in the porridge line and will look for it as this man did.

THE TILLSON CO., LIMITED, TILLSONBURG, ONT.

DON'T OVERLOOK THE FACT

that, although you may possibly persuade your customers into purchasing other than JAPAN TEA, it is your disadvantage to do so if you aim at winning their confidence and to prove to them that the teas you sell are reliable and of the highest quality. Many teas are claimed to be "just as good" as

JAPAN TEA

But, if "popularity is the best proof of merit," then JAPAN TEA wins every time. The best tea judges in Canada testify to its absolute purity, wholesomeness, cleanliness and healthfulness. Grocers who are anxious to keep their tea departments in a good paying condition should not overlook the fact that only healthy, clean tea like JAPAN should be sold their customers.

JAPAN CENTRAL TEA TRADERS' ASSOCIATION.
Trafalgar Chambers, Sun Life Building Annex.
Tel. Main 4142. MONTREAL, CANADA.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

Every article sold over your counter is representative of the class of goods you sell. Upon their quality depends the quantity of your trade.

STARCH

is an article that is in constant demand. Every package of the genuine, well-known, reliable, labor saving

IVORY GLOSS STARCH

you sell is a profitable advertisement for your store. It contains all the necessary elements essential to the producing of satisfactory results. Your customers will not look elsewhere for a better starch than the famous

IVORY GLOSS STARCH

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

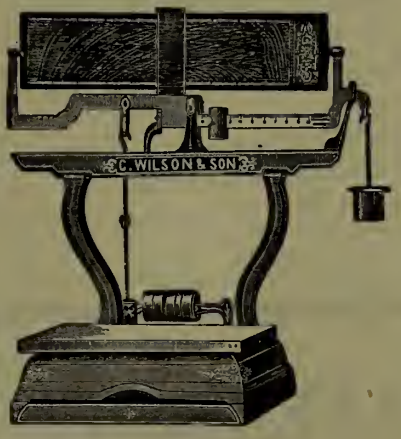
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

For Sale by all Wholesale Grocers.



False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,

TORONTO, ONT.

CEYLON TEAS

JAPAN TEAS

To retail at 20 cents up. We have some extra-special values that it will pay the wide-awake grocer to investigate.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

PATERSON'S

WORCESTERSHIRE

SAUCE

sells quickly, because of its great merit.
It affords the dealer a good profit—
what more do you want?
Have you enough in stock?

ROSE & LAFLAMME

AGENTS, MONTREAL.

Grocers in Summer Resorts

can do a profitable business by selling

Nasmith's Bread and Cakes.

Write us for particulars.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

GROCERY WINDOW DISPLAYS.

A FRUIT AND PRODUCE WINDOW.

IN many stores where the windows are good but not large no attempt is made to secure attractive displays, says Grocery World, because the storekeeper thinks it is not worth while trying to make any special effort at window advertising unless there are large windows at hand to work in. This is a very unpractical view to take. Large windows are very desirable when properly handled, but attractive displays can also be made in small windows as well, and an especially good line to work with in small windows at this season of the year is fresh truck.

It seems strange that window displays of fruits and vegetables are so seldom made when the readiness with which these lines lend themselves towards making attractive displays and the profits derived from pushing their sale is considered. One store that I know of reserves one of its windows for displays of fruit and vegetables alone, and while there is no pretence to an artistic display, the display is always effective, and that, of course, is the most important thing.

In this store a neat plain board platform, about 5 ft. high and the width of the window, is placed on the window floor about 3 in. back from the glass and allowed to slope back until the top is about 3 ft. back from the glass. Apples, oranges, tomatoes, and whatever else is in season, are simply laid in regular rows against the board, which is covered completely with the goods shown, each separate piece being wrapped in white paper having the upper part uncovered.

Now, this is a very primitive method, but it does its work. It brings trade which pays good prices, and that's what the goods are put in the window for.

A small window, not over 4 ft. wide and just about as deep, with a beautiful plate front, was used for the following displays. The window floor was covered with white crepe tissue, and the same was used for the sides and back to a height of 3 ft. from the floor. A strip of medium maroon color, 3 in. wide was fastened all the way around the top of the tissue on the sides and back. Another strip of maroon-colored tissue, 5 in. wide was run around the tissue on the window floor, the outside edge of which was about 2 in. from the sides of the window.

The display consisted of nothing but strawberries in boxes, arranged like the squares on a checkerboard; to do this, empty berry boxes were wrapped in white paper and laid on the floor inside the square formed by the maroon-colored strip. These boxes were placed bottom up alternately, with the full boxes of red berries in the box, and the boxes wrapped in white forming blocks of regular size and shape. Each white block had the price of the berries marked on it in figures of the same shade of maroon as was used for trimming.

At another time, for the season when strawberries were more plentiful, another display of them was made in this window by trimming it as described above, with the exception that white was used for the finish on top of the curtain at sides and back, as well as for the curtains themselves, and a 4-in. band of maroon was run straight down the white tissue at each end of sides and back, the outside being 4 in. from the edge; while other strips of maroon, the same width, were run across from end to end of the paper on sides and back, with outside edge 4 in. from top and bottom respectively. This same idea was used on the floor. In the centre of the square on the floor was placed an immense oval-shaped meat dish, the edge covered completely with fresh strawberry leaves, and the dish piled as high as it could hold with fresh, clean berries. A card painted in maroon color was placed in the centre of the space on the back curtain, with this copy:

A MEASURED QUART
OF SOUND RIPE
STRAWBERRIES
15 CENTS

The berries were sold by measure as the customer asked for them, from a large tray. Good berries of almost equal quality were being sold for 10c. by the box. A little picking over, removing a soft one here and there, and measuring them, secured the additional 5c. very easily.

The same window was arranged another time by placing bunches of celery, arranged flat, against the sides and back, two rows high, placing the bases of the top row behind the tops of the bottom row. The celery was easily fastened with small thin nails to the sides and against boards placed across the back of the window.

The centre of the window was occupied by a four-deck wire stand for displaying seasonable fruits and vegetables, and around the base, in a circle 30 in. wide, were arranged heads of salad covering the floor and the base of the stand entirely. Around the salad, the window floor was covered with peas. The first deck of the stand was first padded well with paper, which was then covered with tomatoes; the next deck was filled with new potatoes; the third with bright oranges, and the top with apples. Each article on the stand bore a price card, and celery, peas and salad had several price marks each.

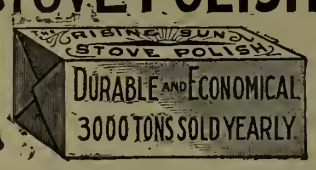
A BOOK OF INSTRUCTION IN SIGN PAINTING.

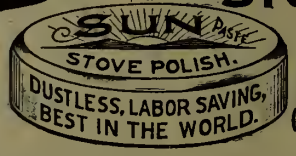
How to paint neat and attractive signs is instruction every window-trimmer or the merchant who trims and makes his own card signs must be instructed in. W. Edwards, Carleton Place, Ont., Box 315, has just issued a book of instruction in professional painting, that it would be well for every country merchant to possess. It instructs in artistic sign, show card and ticket writing, silver and gold lettering, etc., and is illustrated with over three dozen different model alphabets and figures. It is a condensed story of the accumulated experience of a lifetime in the business and a teacher of the art, perfected by method. Costs only $1, mailed postpaid, and you will find it worth a hundred. Buy it. See advertisement in this issue.

STYLE OF FIRM CHANGED.

Hibbard, Rowland and Co., general merchants, Ridgeway, Ont., have changed their style to Hibbard and Sons. In remitting their subscription to THE CANADIAN GROCER they write: "We are much pleased with THE CANADIAN GROCER and wish to have it continued in the future."

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of D. Meharey, general merchant, Russell, Ont., have held a meeting, and the stock has been sold at 73½c. on the dollar.

Jos. Bussiere, grocer, Quebec, has assigned.

A consent of assignment of George C. Smith, trader, Montreal, has been filed.

George H. Harshaw, general merchant, Camilla, Ont., has assigned to John M. Bennett.

Jos. Savaire, general merchant, Ste. Anne du Sault, Que., is offering to compromise.

The creditors of the estate of E. C. Gooden, general merchant, Baie Verte, N.B., held a meeting on April 28.

James Glanville, Toronto, has been appointed curator of Hawkins Bros., general merchants, Blind River, Ont.

John Hyde and John J. Griffiths have been appointed curators of C. A. Miller, general merchant, Windsor Mills, Ont.

A consent of assignment of Dauboeuf & Compte, wholesale and retail coffee merchants, Montreal, has been filed by Augustin Compte, and a contestation of the demand of assignment has been filed by Victor Dauboeuf.

PARTNERSHIPS FORMED AND DISSOLVED.

Lilly & Carter, general merchants, Dauphin, Man., have dissolved.

Charles Kearney & Son, general merchants, Florenceville, N.B., have dissolved; J. V. Kearney continues.

J. and David Sproul, F. B. Saunders and G. W. Wightman have formed a new partnership under the style of J. W. Sproul & Co., fish merchants, Canso, N.S.

SALES MADE AND PENDING.

Louis Willie, baker, etc., Victoria, B.C., is selling out.

W. J. Lock, grocer, Hamilton, Ont., is advertising his business for sale.

The assets of Gervais & Lajeunesse, grocers, Montreal, are to be sold.

The stock of Daniel Johnson, general merchant, Combermere, Ont., has been sold.

The assets of the estate of W. G. Dunn & Co., manufacturers of spice, etc., Hamilton, Ont., are advertised for sale by tender.

An auction sale of the stock of Wesley Evans, grocer, Hamilton, Ont., is advertised.

The assets of The National Cigar Co., Toronto, Limited, are advertised to be sold by tender.

James Slater, warehouseman and produce merchant, London, Ont., is advertising his business for sale.

The stock of Louis Doyon & Cie., general merchants, St. Victor de Tring, Que., has been sold at 67½c. on the dollar.

The assets of John W. Lavallee, general merchant, St. Charles, Bellechasse, Co., Que., have been sold by auction to The V. & B. Sporting Goods Co., Quebec.

CHANGES.

A. Thompson, grocer, Ottawa, has retired from business.

Andrew Yule, baker, Listowel, Ont., has sold out to Wm. Welsh.

W. A. Burt, grocer, Victoria, B.C., has sold out to J. A. Dickie.

Charron & Roy, grocers, Brompton Falls, Que., have registered.

J. S. Nichols, grocer, London, Ont., has sold out to H. L. Peine.

John Humer, baker, Greenwood, B.C., is succeeded by M. E. Frazee.

J. A. Parent & Cie., tobacco and cigar dealers, Montreal, have registered.

Emma Spicer, baker, Dauphin, Man., has sold out to Bulmer & Maclean.

Asselin & Smith, general merchants, St. Telesphore, Que., have registered.

Z. O. Duchesneau & Co., tea and coffee merchants, Montreal, have registered.

G. W. McKay, general merchant, Moncrieff, Ont., has sold out to J. A. McKay.

J. S. Huston, baker and confectioner, Listowel, Ont., has sold out to Andrew Yule.

Neilson & Tees, wholesale and retail fish merchants, have registered at Montreal.

David Cantelon, baker and confectioner, Goderich, Ont., has sold out to D. J. Curry.

C. W. Gaetz, general merchant, Pine Lake, N.W.T., has sold out to C. D. Jermyn.

Simon Dragon, general merchant, Fernie, B.C., is succeeded by Dragon & Stensick.

J. R. McLaurin, general merchant, Vankleek Hill, Ont., has sold out to John S. McIntosh.

James Thompson, general merchant, East Templeton, Que., is succeeded by X. Mongeon.

FIRES.

John F. Burgoyne's grist mill, at Newburgh, Ont., was damaged by fire.

T. E. Warren & Co., general merchants, North Augusta, Ont., have been burned out.

DEATHS.

Robert Mosher, grocer, St. Martin's, N.B., is dead.

W. K. Karns, general merchant, Treadwell, Ont., is dead.

Wm. Reardon, brush and broom manufacturer, Ottawa, is dead.

J. T. Coughlin, of J. & C. Coughlin, cattle dealers, Listowel, Ont., is dead.

Daniel MacLaren, of MacLaren & Co., general merchants, Strathcona, N.W.T., is dead.

MEXICAN TOBACCO.

According to The Bulletin of the Bureau of American Republics, the creation of new tobacco plantations in Mexico has, it appears, resulted in considerably increasing the production of this article. Besides this, the Mexican planters affirm that their tobacco is greatly improved in quality, and that some of the plantations will soon be able to produce leaves of the same grade as the Cuban product. Whereas in 1896 the exports of Mexican tobacco were 2,885,685 lb. of leaf tobacco and 936,699 lb. of manufactured tobacco, in 1900, they were 4,079,030 lb. of leaf tobacco and 625,306 lb. of manufactured tobacco. The principal Mexican districts where tobacco is grown are those of San Andres, Tuxtla, Playa, Vicente and Hiumanguillo, in the State of Vera Cruz and the Territory of Tepic. The cultivation of this plant is not, however, confined to the above-mentioned districts; but it also extends to the neighboring States of Oaxaca, Puebla, and Chiapas. The total value of the production of leaf tobacco in Mexico is estimated at about £17,000,000. In 1900 the Mexican tobacco manufactories used in all 15,086,594 lb. of tobacco, against 12,915,764 lb. in 1899. Virginia tobacco figures in these amounts for £2,179,510 and £2,251,165 respectively. In 1900 Mexican manufactories produced 378,000,000 packages of cigarettes (a package contains from 15 to 25) and 121,000,000 cigars, or an increase of 10,000,000 cigars and 30,000,000 packages of cigarettes.

CORDAGE and COTTON TWINE have both advanced.

CANNED MEATS have, in most cases. Others must do so very soon.

See our travellers, or write or 'phone us.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON, ONT.**

3 LONG DISTANCE 'PHONES——THEY ARE FOR YOU. USE THEM.

If they are not ***WILSON'S***

They are not ***FLY PADS***

And it's **Fly Pads** the housekeepers want.

Archdale Wilson, - Hamilton, Ont.

GOODS WORTH BUYING:

Canned Meats — The Clark Packing Company are inundated with orders; this means another advance very quickly.

Goodwillie's Pure Fruits — Are selling very fast and giving great satisfaction. Please note packer will not make deliveries of new Strawberries or Raspberries till September—he is never sure of his bottles being absolutely safe till that time.

"Mecca" Coffee — Always the best buying of all coffees. This brand is registered at Ottawa and cannot be pirated.

Ram Lal's Teas — This Pure Indian Tea is the peer of all Package Teas on the market to-day and has been for the last twelve years. . . .

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Canned Meats } Some lines have already advanced. All will be higher.

BUY NOW.

5-case lots, freight paid.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

RELATION OF THE JOBBER TO THE RETAILER.

By A. Lichtenberger.

In my experience as a retail grocer for upwards of thirty years I have had opportunities of studying the subject in all its phases. The wholesaler has a mission to perform which is certainly a benefit to the retailer in many ways, if carried on proper lines; for instance, if we were obliged to buy direct from the manufacturer it would, as you can plainly understand, mean that we would be obliged to buy of a good many more houses, because of the variety of goods carried, and also mean that we must of necessity carry larger stocks; on the other hand, by dealing with a jobber we can be supplied more promptly, and especially at those points where there are jobbers located, a retailer can replenish his stock daily, and in consequence, need not have so much capital invested.

I recognize the wholesaler as occupying the proper relation as distributor, and believe that he can deliver goods to the trade at a margin not much in excess of that which the manufacturer could or would do, as the added expense to the manufacturer would be nearly as great as that of the wholesaler to sell and deliver the goods to the retailer.

There are manufacturers, as you undoubtedly know, that will not sell through a jobber, but what is the result? They do not visit the trade as often as the jobbers' salesmen, and, as a consequence, we find it difficult to keep a full stock; on the other hand, the jobbers' salesmen visit the trade oftener and keep a full line. The frequent visits of a jobber's salesman are also beneficial in other ways; it helps the retailer to keep in touch with the trade and prices and he knows what is going on, and, as a result is up to date.

I realize also that the travelling salesmen sometimes seem to be too numerous, but competition is the life of trade. So it is evident from my point of view, gentlemen, that the wholesaler is a necessary adjunct to the retailer. Let us not forget the fact that the founders of the Farmers' Alliance had to do away with the middleman—let us profit by their experience.

But there is another phase to this: The jobber should not forget the interest of the retailer, and I regret to say there are numerous nst ances where the wholesaler does persist in selling direct to the consumer. In that direction we should surely do all we can to try to persuade the wholesaler not to do it. It seems to me that if a jobber is found to sell to the consumer the matter should be taken up with him, and it should be made clear to him that his field of operation is the retailer and not the consumer, and I have no doubt but what it can be adjusted in every instance.

Another reason why the jobbers have been selling to the consumer to some extent has been because the retailers have not been in position to act together.

THE "MAGIC" CUP.

E.W. Gillett Co., Limited, of Toronto, have donated a magnificent cup for competition at the St. John's, Newfoundland, rowing regatta, to be held this summer. The cup is known as the "Magic" Baking Powder Cup, and is a splendid piece of artistic work, and turned out by The P. W. Ellis & Co., Limited, Toronto. The cup is on exhibition in the window of Jess Applegath, Yonge street, Toronto.

Don't be Misled

by appearances. There are other jars that look like ours on the outside, but your customers will soon detect the remarkable difference in the contents.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited
51 Colborne St., TORONTO.

STRAWBERRIES

PRESERVED 2s. BEST PACKS.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

THE SCARCITY OF PICKLES.

IN last week's CANADIAN GROCER the Montreal market report said the stocks of cucumbers on hand there were low and the prices of pickles were likely to advance in consequence.

A representative of THE GROCER called on Mr. T. A. Lytle, of T. A. Lytle & Co., pickle manufacturers, Toronto, for the purpose of ascertaining his views.

"Our stock on hand is large," said Mr. Lytle, "but it is rumored that stocks in the country are scarce. The present prices of pickles are low and the chances are there will be an advance before the new crop comes in. We are not thinking as yet of raising our prices, but if the stocks of cucumbers fall short, there will be a greater demand on us, and we will have to put up our prices.

"The new cucumbers will not be ready until September, and then to make good pickles they will have to be let stand for a couple of months longer. We like to keep our stock even longer than that before using. Six, seven or even nine months is not too long for extra good pickles."

DIPLOMA FOR EGGS.

D. Gunn, Bros & Co., wholesale produce merchants, Toronto, are in receipt of the Commercial Diploma of the Glasgow International Exhibition of 1901 for their exhibit of eggs in the Canadian section. This is the only diploma awarded to Canadian merchants for their exhibits of eggs.

FLOUR MILLS BURNED.

John Brown's large brick flour mills at Dunnville, Ont., were destroyed by fire on the morning of April 29. The fire originated in the basement of the mill and quickly spread to the rest of the building, the office alone being saved. The building was erected a few years ago at a cost of $27,000. Additions have been made since then so that the total loss will be great, as there was from $10,000 to $12,000 worth of flour in the mill. There was an insurance of $10,000 on the mill and $7,500 on its contents.

CALGARY MERCHANTS ORGANIZE.

The merchants of Calgary, N.W.T., have organized themselves into the Calgary Retail Merchants' Association. This work was perfected on April 24, and the president is John Sharp.

The objects of the association are to maintain just and equitable principles in business; to further the interests of trade, and to acquire knowledge relative to the business in which its members are engaged. This organization embraces a large number of influential merchants of the place.

BON VOYAGE, MR. BORSBERY.

Mr. J. W. Borsbery, one of the oldest grocery travellers out of Toronto, who has been representing The Eby, Blain Co., Limited, on the eastern ground during the past 21 years, leaves on Saturday for the Old Country.

Mr. Borsbery thinks he has earned an extended vacation, as during his travels in the interests of his house he has sold over $2,000,000 worth of groceries, and it is his intention to visit his native land after an absence of over 25 years.

He will remain in Europe about two months, during which time he and Mrs. Borsbery will visit England, Scotland, Ireland and France. The GROCER wishes him and his wife a pleasant journey and safe return, as, after all, though an Englishman by birth, Mr. Borsbery is a typical, progressive Canadian and not likely to turn his back upon the land that has seen him prosper. Bon voyage.

DEATH OF MR. McINTOSH.

Thomas McIntosh, proprietor of the North Toronto Milling Company, died at his residence 56 Grenvelle street, Toronto, on April 29 of pleuro-pneumonia. Mr. McIntosh succeeded his father, Mr. W. D. McIntosh, about three years ago in the flour and feed business and was a well-known business man. He leaves a wife and two young daughters.

When a customer asks for Marmalade do you sell her Marmalade, or do you sell her something that looks like Marmalade with a Marmalade label on it? If the latter, our advice is **STOP,** and in future sell **REAL MARMALADE,** in other words—

UPTON'S

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

FREIGHT REBATES ON JAMAICAN SUGAR TO ENGLAND.

From The Daily Gleaner, Kingston, Jamaica.

THE commercial and planting community will be much interested in the new development which has taken place in the sugar situation. Sir Alfred Jones has announced his intention of remitting the freight on sugar carried in his vessels from Kingston to Bristol.

Lately, the conditions in America have been so favorable to our sugar that it has been gradually finding its way there to an ever greater extent. From April 1, 1900, to March 31, 1901, the following were the exports from the colony :

	Tons.
United Kingdom	2,868
United States	11,759
Canada	1,254
Other countries	1,178

From April 1, 1901, to March 22, 1902, the following were the exports :

	Tons.
United Kingdom	1,335
United States	12.834
Canada	512
Other countries	568

Thus, even in the course of a year, there has been a considerable shrinkage in the exports to England, to Canada, and to other countries, and a considerable increase of the exports to America. Will the concession of free freight to England arrest this process ? The freight on sugar from Kingston to Bristol is 20s. ($4.86) per ton. Placing the advantage which this gives to the suagr planters against the advantage which the American market at present gives the planter, the difference will be a matter of 2s. 6d. (60 cents) per ton in favor of the sugar landed in Bristol. But one has to remember the fact that the great market in England is London, and that the bulk of the West-Indian sugar goes there. If the carriage from Bristol to London is taken into account, the result is seen to be that the conditions in America and England will be equalized, and that no advantage will be gained over America by the sugar shipped to England under this concession, generous as it is. There are several other factors influencing the situation which must be considered in estimating the value of the remission and its effects on the local sugar industry. Most of the sugar produced in this country is of a dark color, only a few of the best estates producing white sugar. In America the market is regulated by the 89 deg. test, and any sugar testing above that point receives a bonus according to its quality, and any sugar below is worth so much less, whether it be dark or white. In England, on the other hand, a duty is charged on the degree of polarization, and all sugar above 76 degrees is charged in excess in proportion, so that the better the quality which is sent, the greater the cost. The English market largely supplies the grocery and confectionery trade, with which the better classes of sugars are more in favor. It seems, therefore, that America gives a better inducement than the English market, apart from all other considerations. Some of these considerations are, however, not unimportant in the eyes of the Jamaican planter. For instance, his sugar finds its way quickly to America, and the planter receives his return in a much shorter period of time than he does if he ships to England, and this is a point which strongly appeals to most planters. On the whole, it is obvious that the estates which will benefit by the remission of freight are those which manufacture specially for England and those which are bound by financial reasons to market their produce there. The great majority of the estates that are free to find the best market will no doubt continue to ship to America. Unless the inducement to ship to England is greater—unless there is some tangible benefit to be gained—it is to be feared that the planters who ship to America will not care to disturb their existing business relations. At the same time, as we have said, the concession will come as a boon to those estates whose market is England.

A cablegram this morning states that the English Government has been asked by the West-Indian Committee to give a bonus of £2 ($9.73) a ton on West-Indian sugar until the inauguration of the convention. This seems to be a curious step for the West-Indian Committee to take, unless there is something beneath it of which we, at present, cannot see the drift. At present, America imposes a countervailing duty on bounty-fed sugar, and if a bounty were given to Jamaican planters, their sugar would come under the operation of the countervailing law, and the American market would practically be shut against us. The effect of granting a bounty would be to force our sugars into the English market. The bonus of £2 ($9.73) per ton, along with the remission of freight, would, of course, be a good thing for the planters and would make the English market a profitable one. The West-Indian Committee is in close touch with the Colonial Office, and it may be that the proposition which they have put forward foreshadows the policy of the Government. It seems to be clear, now, that the latter have put their shoulder to the wheel, and, having obtained the abolition of the bounties, will not let the West Indies suffer for the want of a little further concession. They are probably saying to themselves that they may as well do the business thoroughly, and tide over the period until the abolition of the bounties by providing substantial relief for the planter ; and this will not the less commend itself to them in that it involves the conversion of the trade now rapidly drifting to the United States. Nothing short of something like this will be of any use, and certainly the remission of the freight only, in the way it has been done, cannot justify the Government for not doing something to relieve the existing strain. It is to be hoped that something will be done, for the price of sugar is exceptionally low in the United States. A slight rise has taken place, owing to the fact that the Cuban estates are holding back their produce in view of obtaining the benefit of the 20 per cent. reduction ; but when their supplies flood the market, the situation will be much worse for the Jamaican planter.

THE HIGH MEAT AGITATION.

(From National Provisioner, New York.)

SENSATIONAL newspapers and designing politicians have continued the attack on the meat interests during the week. Their statements have been wild and weird—their purpose definite. Their cry of a combination meets with approval from the unthinking and they are encouraged in believing that they may accomplish their selfish purposes if they continue the agitation.

On the other hand, reputable papers as well as politicians of reputation for earnestness and ability are meeting the attack with the true reasons for the present meat situation.

The National Provisioner has further strengthened its view of the causes which have operated to make a rise in the price of meats. As has already been stated, it is due solely to the rise in the price of live stock, for which there are good, sound, sensible, business reasons.

Packers buy live cattle in the open market for slaughtering purposes. Here are some figures on these purchases : Top steers are selling in Chicago for $7.50 ; the same week last year they sold for $6—an increase of 25 per cent. to the packer. Top steers are selling in Kansas City for $7.15 ; same week last year $5.75—increase to packer of 24.34 per cent. Top dressed beef is selling in New York at 10½c.; same week last year, 8½c. an increase in selling price by the packer of 23.52 per cent. The packer has not increased the selling price of dressed beef in proportion to the increase in price to him of the live stock he purchases.

Some idea of how sensationalism may run riot is gained from the statement made by certain newspapers that the top wholesale price in New York the latter part of this week was 13¼c. Who is paying this figure. Show the man or men who are buying at such a price and if they can be produced they should be held up to public derision. For top price in New York is 10½c. and for very fine stock 10¾c., and this only for special trade.

The Chicago Daily Drovers' Journal, a reliable authority, estimates that the shortage of cattle for this month as compared with April of last year will amount to 69,456,400 lb.

The situation is one which is not perplexing. The high price of corn, shortage of cattle, decrease in average weight and other natural causes, are at the bottom of the increase in price.

GET READY FOR THE RUSH.

SUMMER IS COMING, AND WITH IT AN INCREASED DEMAND FOR

"COLUMBIA" CATSUPS, SOUPS, BAKED BEANS, MEATS, SALAD DRESSINGS.

"THE LEADERS IN QUALITY."

LOOK OVER YOUR STOCK—OUR TRAVELLERS WILL BE AROUND WITH SAMPLES.

THE EBY, BLAIN CO., LIMITED

SOLE WHOLESALE AGENTS. TORONTO.

JUN 19 1902

TRADE CHAT.

THE passing of an early-closing by-law at Vancouver is being opposed by the Licensed Victuallers' Association who have presented a petition against the measure.

The Lakeside grocery, Charleston, Ont., has been sold to E. Curry.

Thirty thousand sockeye fry have been turned loose in the lakes of Nanaimo, B. C.

John F. Burgoyne's grist mill at Newburgh, Ont., was damaged by fire, to the extent of $500, recently.

F. W. Austin and J. Tinson have arranged for the refitting of an evaporating factory at East Colborne, Ont., and will have it ready for the coming season.

On the claim of $707.15 of Langlois & Paradis, merchants, Quebec, Joseph Bussiere, grocer, Quebec has assigned, and V. E. Paradis is provisional guardian.

TOBACCONIST SUPPLIES FOR GROCERS.

An advertisement of W. B. Reid & Co. wholesale tobacconists Toronto, which appears in this issue, will be found of considerable interest to all grocers who handle tobacco, as the firm is making some exceptional offers in the line of cigars, tobaccos and pipes. By means of good advertising, good value and prompt and courteous attention to inquiries or orders, Messrs Reid & Co. have built up a large mail order business throughout the country.

£4,000 TO ADVERTISE CEYLON TEA

The Ceylon Government has sanctioned the expenditure out of cess funds of £4,000 for America and £2,000 in St. Petersburg for the purpose of advertising Ceylon tea.

BUY PUSH SELL

Brillant Buhler's Cleaning

Powder, Paste and Liquid.

They are a line of goods that are certain to meet with highest favor from all who try them. No grocer should miss this opportunity of offering his customer articles that are certain to be appreciated at this time of the year.

Brillant Buhler's Powder

For cleaning and polishing Silverware, Gold, and all kinds of Metal. Is not injurious. Prices:

Size 1.....$ 9 00 per gross.
Size 2..... 18 00 "
Size 3..... 36 00 "

Brillant Buhler's Liquid

For cleaning Brass. Prices:

Pints .....$18 00 per gross.
Quarts ..... 27 00 "
Litres ..... 36 00 "

Brillant Buhler's Paste

For all kinds of Metal. Prices:

Size 0.....$18 00 per gross.
Size 1..... 22 00 "
Size 2..... 29 00 "
Size 3..... 44 00 "

Special discounts to wholesale trade on application to sole selling agents.

HENRI JONAS & CO., - Montreal

MOCHA COFFEE.

(From N. Y. Merchants' Review.)

THE following clipping is a reprint from an unknown source: "It is thought by a writer in The Times of India, that the diminishing importance of Aden as a port of export for Arabian coffee is likely to have some effect on the coffee market. At Hodeida and Jeddah no precautions are taken to render impossible an admixture of Java and other coffees, and the reexport of it as genuine Mocha coffee. In Aden such frauds are practically impossible, as special precautions are taken to prevent them. Every ounce of coffee that comes into Aden, both by land and sea, is inspected and tabulated, and regular returns are issued to all coffee merchants. To the general public it may not be known that genuine Mocha coffee is never imported except in certain specified and never changing external wrappings, which are made in the coffee districts of Arabia. Most of the Mocha coffee goes to Marseilles, and consignees will not accept any coffee that does not come in these covers as genuine Mocha coffee. Attempts have been made to establish a regular trade in these wrappings, and to export them from Aden to Hodeida and Jedda, so that Java and Abyssinian coffee may be shipped to Europe as genuine Mocha coffee. The Port Trust at Aden, detrimental to the interests of trade as it is said to be, will not allow ingenious enterprises of this nature, and in consequence the attempt has failed for the present. But if all Mocha coffee is to go to Hodeida and Jeddah, its purity may be in danger of being systematically diminished by admixtures."

Too much importance is attached to Mocha coffee as a factor in the coffee market, considering the small part it really plays there.

In the first place the reputation of Mocha is largely fictitious. The popular idea of Mocha as the king of all coffees is certainly erroneous. The genuine Mocha berry is small and ill-shaped and acrid in flavor. It could not well be otherwise, as the climate and soil of Arabia are not suited to the production of a perfect berry. The so-called Mocha coffee which is produced in Brazil is, much of it, superior to the bean whose name it takes. If it were not a fact that the public is fond of clinging to delusions, the reputation of Arabian coffee would have evaporated long ago, and the finer kinds of Brazil coffee would have usurped its place in popular esteem as they have in the respect of the expert.

As for Java coffee, the better kinds are too good to be mentioned in the same breath with Mocha, yet, because the supply is comparatively limited, Java, like Mocha, has become largely a general trade term which has little or no geographical meaning, but only significance as a standard of quality. A richly aromatic coffee-bean of Brazilian origin will smell as sweet and taste as fine under any other designation, and "What's in a name?" appeals to the philosophical coffee dealer with more force than to most men.

An inferior coffee labelled Mocha or Java will sell more quickly than a superior kind of Rio or Santos bearing its own true brand, glucose and syrups and mixed molasses are preferred to the more expensive pure cane goods; bleached pepper sells at a much better price than the virgin article of superior strength; artificial maple sugar and syrup sell more freely to many people than the genuine sell, because they are lighter in color, and so it goes. The public does not want its favorite coffee furnished under its true names, hence the survival of such a meaningless term as "Mocha." "Java" is nearly as obsolete, most of the so-called Java coffee being Sumatra grown. But it does not fetch a cent more than it is worth, and neither does the South-American coffee which masquerades as Arabian, and thus furnishes the newspaper wits with considerable ammunition which they use with the grocer as a target.

SALE OF FREMONA'S FRUIT CARGO.

THE first large fruit sale for the season 1902 took place on Friday at The Montreal Fruit Auction Company's rooms on Mountain street. The fruit offered was that ex steamship Fremona, which consisted of 62,000 boxes of lemons, 834 boxes and 559 half-boxes of oranges. The sale was started at 1.30 p.m., by Mr. Walter Kearns, the auctioneer, and in four hours he disposed of the entire cargo. A feature of the sale was the fact that lemons sold 40 to 50c. per box lower than at the opening sale a year ago, which was due to the large offerings, and the further large quantities on the way to this port; but notwithstanding this fact, everybody interested in the fruit sold to-day seemed to be perfectly satisfied with the prices realized, as they were about the same as lemons have sold at in New York during the past week. The range of prices was from $1.35 to $2.65 per box, as to quality and condition. In regard to oranges the bidding was strong for them, and, as the offerings were small, and of good quality, prices ruled comparatively high, and show an advance of $1 per box over those realized at the opening sale last season. The range for boxes was from $2.40 to $2.80, and half-boxes from $1.30 to $2.10. The bidding was spirited throughout the sale, and a large percentage of the cargo was bought for American and Western Canada account. The principal buyers were: Messrs. John Barry & Son, Hart & Tuckwell, John Caldwell & Co., J. J. Vipond, McBride & Harris, Vipond & McBride, A. Bowes & Co., J. & R. Clogg, Bell, King & McLaren, William Dixon, Hamilton; M. P. Clemes, Toronto; Frank Everist, Toronto; J. Dawson, Toronto; White & Co., Toronto; H. Bowker, Hamilton; J. F. Wood, Sarnia; E. Andrews, New York; R. A. Tucker, New York; J. W. Lumsden, New York; P. Van Valen, Chicago; A. Macpherson, Winnipeg; G. C. Sherman, Minneapolis; A. Mountjoy, London; H. Walker, Guelph; A. Ryerson, Brantford; H. Brouse, Ottawa; —. Dawson, Toronto; F. R. Franke, New York; E. Zucca, New York; Charles Parsons, New York; S. Sartta, New York; G. W. Hunt, Ottawa; G. Di Cola, Boston; Isaac Tuck, proprietor Tuck's Produce and Distributor (fruit journal); J. B. Oke, Port Hope; George McWilliam, Toronto; C. Husband, Toronto, and —. Emery, Boston.

Among the New York importers present at the sale were: T. Brucato and P. Brucato, of Brucato Bros.; G. Villari, of Villari, Mitchell & Co.; Frank Feltmann, Hirgel, Feltmann & Co.; C. Cavallaro, Cavallaro Bros.; F. Gatto, E. Southwill, of W. H. Westervelt & Co., and Felix Minaldi, A. Minaldi & Co.

Among the railwaymen who have gathered to take care of the trade are: Messrs. E. R. Hines, Chicago, Rock Island & Pacific; E. A. Mumford, G. T. R. and Central Vermont; H. B. Mussen, Canada Atlantic; Geo. H. Colby, Illinois Central; Robert C. Manson, G.T.R.; T. B. Montgomery, Wisconsin Central; E. M. Newbagin, Chicago Great Western; S. W. Manning, Atchison, Topeka and Santa Fe; B. H. Bennett, Chicago and Northwestern; S. Geo. Tate, Michigan Central; Wm. Garty, Burlington Route; J. E. Hawkens, D. & H.; H. P. Swinton, C.P.R.; A. P. Massey, Boston & Maine; H. E. Tudor, Great Northern.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs o goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

Buyers of Comadre figs should communicate with H. P. Eckardt & Co.

T. Kinnear & Co. are offering jam in 5, 7, 14, 28 and 30 lb. pails at special prices.

H. P. Eckardt & Co. are offering some extra fine samples of green Rio coffee.

L. Chaput, Fils & Cie have bought a carload of Californian prunes, which they are offering at low prices.

H. P. Eckardt & Co. report a good demand for canned fruits in gallon tins.

L. Chaput, Fils & Cie have bought a large quantity of Bartlett pears, 2-lb., and "Provincial" greengage plums, which are selling well.

Henri Jonas & Co., Montreal, have been appointed sole selling agents for Brillant Buhler's cleaning powder, paste and liquid, which articles they guarantee to be unequalled for cleaning purposes. An announcement of these goods will be found on another page.

Customers wanting a nice line of Japans, at very low prices, should inquire for samples from L. Chaput, Fils & Cie.

IMPERIAL SOAP WORKS SOLD.

The plant and stock of The Imperial Soap Co., Toronto, have been sold to Pugsley, Dingman & Co. The latter have taken possession and are disposing of the stock.

THE STAFF OF LIFE.

"The staff of life," the baker cried,
"Is bread, as all men know."
"It's beer," the brewer bold replied,
The grocer said, "Not so!"
Said he, "It's sugar in my trade,
A staff which doesn't pay,
We've made naught on the stuff for years,
We're making naught to-day."

—Exchange.

WILL PACK TO FULL CAPACITY.

John Black, of St. David's, Ont., has been appointed manager of the branch cannery of the Delhi Canning Company, at Niagara-on-the Lake, and is making ready to open the factory as soon as supplies are secured. The branch will be operated to its fullest capacity during the season.

The First Cargo of the Season

ONE CARGO OF

NEW CROP BARBADOES MOLASSES

is expected to arrive here about **May 20th.**

The Barque "Candace" has sailed from Barbadoes on April 15th with a cargo of :

816 Puncheons
65 Hogsheads
45 Barrels

FINEST BARBADOES MOLASSES

Will be delivered Ex. Wharf. Write at once for quotations.

Laporte, Martin & Cie.

WHOLESALE GROCERS. MONTREAL.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

DRIED PEACHES IN CALIFORNIA.

PRIVATE advices from California say that: "Stocks of peaches (dried) are now reduced to 27 carloads held by three operators, as against three times that quantity last year at this time. There are fully four months to elapse before new pack can be available, and naturally holders are disposed to considerable firmness. There is a good demand from Western points, stocks in the principal consuming markets being comparatively light."

CANNED TOMATOES IN THE STATES.

In respect to tomatoes, reliable information has been received, and Harford County is virtually cleaned out of spot tomatoes which is almost a new record for this season of the year. Spot tomatoes, No. 3 standards, are now good property at $1.25 to $1.27½; futures are selling in this Chesapeake region at about 80 to 85c. for Baltimore standards; the Peninsula packers are paying $8 per ton for tomatoes on growers' contracts, and selling futures at 80 to 85c. for canned goods exchange standards, at 85 to 90c. for New Jersey standards, whilst New Jersey packers are asking 85 to 95c. for New Jersey standards, meaning thereby larger size. Californian canners have fixed the following prices for future peas: No. 2 standards, 85c.; sifted, 95c.; extra sifted, $1.10; petit pois, $1.25, gallons, $3.75; gallon extras, $4.25. These prices do not differ to any extent from present eastern quotations on futures.—The Trade, Baltimore, Md.

TEAS IN NEW YORK.

Green teas continued to be reported as firmly held, with offerings limited, due to the light stocks. A sale was reported of 500 packages country greens. Blacks were dull, and, while no changes were made in quotations, many of the trade expressed the belief that they could purchase supplies of nearly all grades at concessions had they an order in hand for an important quantity. The line business was quiet.—N. Y. Journal of Commerce.

THE SUGAR SITUATION.

Willett & Gray say of raw sugar: "The past day or two, during which the Bill is in the hands of the Senate Committee, has given encouragement that action of a desirable kind is not far off. We think it may safely be said that more harmony, instead of less, will prevail, and that every effort will be made to pass a Bill giving some relief to Cuba through a reciprocity treaty, without bringing in other matters not connected with it. Grinding will soon cease as a result of present unfavorable conditions, and we have reduced our estimate of the crop to 750,000 tons. The preparations for the next crop cannot, of course, go on, and indications now point to little improvement in that direction for the next season, unless the situation is made to improve by prompt and conservative action, say, 20 to 25 per cent. concession, if no more can be harmoniously agreed upon for quick final result. The European markets are weak, being affected by Mr. Licht's estimate of only 6 to 12 per cent. reduction in the beet sowings of all Europe, indicating but 380,000 to 830,000 tons smaller crop next season, which is less reduction than has been anticipated."

EASIER FEELING IN BROOM CORN.

A journal published in the interest of the broom corn trade says: "There seems to be considerable doubt amongst dealers in broom corn, as well as broom manufacturers, whether the market will maintain its present level of prices for any considerable time. Broom manufacturers claim that the demand for brooms is not large, and that it has not been especially heavy for this season of the year, as buyers have bought only in moderate quantities. It is held by some manufacturers that purchasing, having been on a conservative basis recently, will make a good, steady trade the entire season and that the usual number of brooms will be consumed just the same. However that may be, dealers in broom corn seem to be more willing to entertain lower figures than they have been inclined to do for some weeks."

ADVICE TO STOREKEEPERS.

IN the establishment of a business, whether it be a grocery store, meat market or any other style of retailing, the location, although not everything, is greatly to be considered, says Arthur Wetmore in Sydney Storekeeper.

Do not locate your proposed grocery store so near an undesirable business or locality that it will keep ladies, without escorts, away, as they will be among your best customers.

A man can go almost everywhere without being made the subject of criticism, while a woman cannot, and every woman knows this. Nearly every possible woman customer also knows the desirable streets in your town and the undesirable ones. If the street hasn't a first-class reputation, they will not care to be seen in the vicinity, and every woman knows that her reputation is always at stake, so she generally steers clear of all such locations.

One side of most all prominent thoroughfares is generally better for business than the other. Three hundred persons may be passing on one side of the street in the same time it takes one hundred to pass on the other. The rent on the 300 side will be greater than across the street, but it is usually more profitable to pay more and "get the best."

This is particularly true in this case if your location is on a street where you can do a cash or largely cash business. People who buy on credit are not so particular, are willing to go around the corner if they can only get trusted, but those who buy for cash buy where it is most convenient, other things being equal.

Once located, arrange the room so as to get the best possible light for use evenings and dark days. The more light you have the more attractive your store will be, the more people you will get to come and the more business you will do.

Some dealers really seem to thrive in dark stores, but if the same dealers had more light, so customers could see what they keep without using an extra pair of spectacles, these dealers would thrive still more.

In the selection of fixtures, no matter whether they cost much or little, first see that they are as nearly dust proof as possible, and next that the exterior finish is plain enough to prevent a "cheap" look, and also enable you to keep them perfectly clean.

In buying your stock, use great care to get the best goods in the various lines that can be had at that price. Satisfy yourself that you are buying the right goods and are not paying too much for them. If you are buying for spot cash you should not fail to get a better price than the man who asks for credit, no matter if only for a short time.

A WINE MERCHANT'S DIFFICULTIES.

George McConnell, of George McConnell & Co., wholesale wine merchants, 37 Colborne Street, Toronto, is wanted by the Sheriff who has a summons for him to appear for examination as a judgment debtor. It is stated that McConnell is on a visit to Mexico. The books of the firm show liabilities of $3,000, book debts of $400 and no assets. It is believed that a settlement has been offered to some of the creditors at 35c. to 50c. on the dollar. George Percival, wine and spirit merchant, Montreal, is one of his creditors. The amount owed him is $298, and some notes that when due will make a total of $687. He secured a judgment for $298 on April 9, but as yet nothing has been realized upon it.

Grocers should remember that Royal Baking Powder is never peddled. Consumers are supplied only through retail dealers.

It is the honest advertising which the Royal Baking Powder Company does that aids and protects grocers more than they sometimes remember. It trains the housewife to buy standard goods at reliable stores and to not patronize peddlers. Peddlers are the bane of honest grocers.

Grocers should keep a full, live stock of Royal Baking Powder, remembering that every sale of it is a blow at the peddler and a strike for honest dealing in high-class goods.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you ***will*** and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystaline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

Windsor Salt

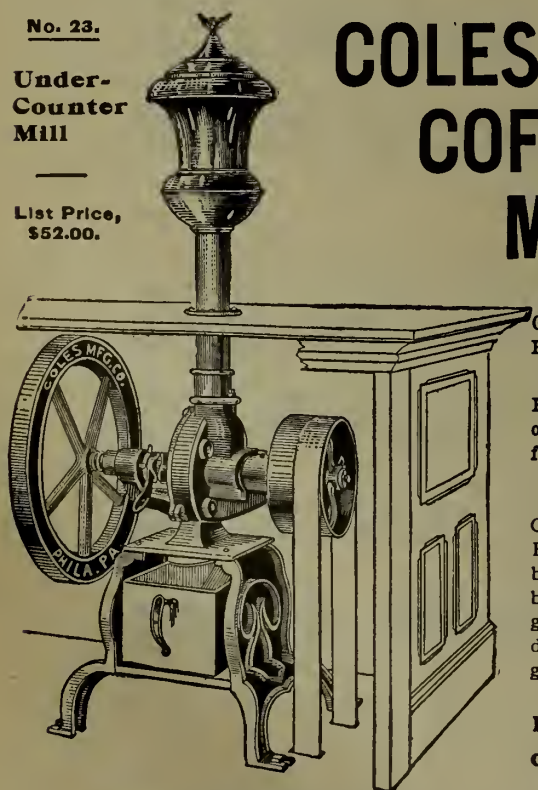
THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.

COLES COFFEE MILLS



None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

20th Century Account Keeping

Don't think because your grandfather made money 50 years ago with old style keeping of accounts, YOU can do so. Times have changed, and if you would be successful you must watch your credits. Why use the old style pass book with your credit customers? Be modern. See here—

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Makers,
Indianapolis, Indiana.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

FEATURES OF THE EGG MARKET.

THE market for eggs continues firm at 12 and 12½c. per doz. in Toronto and 11 to 11½c. free on board at points outside the city.

These are higher prices than were paid this time last year, when eggs were only worth 11 to 11½c. and the receipts were heavy,

This spring the hens began to lay much earlier, but not as many eggs have come in as yet. The produce merchants began to pickle eggs for the export business about a a month earlier this spring, and thus no surplus stock was allowed to accumulate before the pickling operations had begun.

Several houses that were not in this business last year are entering into it this season, and all who were engaged pickling eggs last summer are making preparations to conduct it on a more extensive scale this year than ever before. So there will be a much larger demand for eggs this year than there was last season. And the present competition among the merchants is helping to keep the prices high.

A new feature of this spring's egg market is the fact that a large order for 150,000 dozen has been received from Swift & Co., the Chicago firm that has cornered the egg market of the United States, and it is reported that Armour & Co., Chicago, are at present also making inquiries on the Toronto market for eggs.

The duty of 3c. per dozen imposed by the United States tariff will prevent many eggs being exported with profit to that country. As it is, Canadian produce merchants realize more by shipping their eggs in pickle to Great Britain.

The present prices are stated to be 1 to 1½c. above the export basis and so it is expected that they will shortly decline.

WOULD NOT BE BOUGHT.

THE two tobacco trusts in Great Britain, namely, the American and the home trust, are making desperate efforts to secure control of the retailers.

It seems that the British combination approached the retailers and offered them a fair sum if they would agree to handle none but tobaccos supplied by it. The Americans were willing to go much better than this; in fact, they offered the retailers inducements said to be four times more valuable than those made by the British trust. But even this bait did not catch the retailers. They quietly gave both trusts to understand that they were not in the market to be bought.

The British retailers are certainly to be congratulated upon the stand they have taken. Merchants, either wholesalers or retailers, do not, as a rule, gain anything by binding themselves up to any one interest. The tobacco and all similar trusts only endeavor to get control of the merchants in order that they may use them as their tools. Their thought is their own welfare only, and not that of the merchants.

Merchants cannot afford to allow themselves to be used by any interest. Loss of free will means loss of one of the greatest essentials to success in business.

Successful merchants are those who act and think for themselves.

STILL MARKING UP THE TARIFF.

THE German Reichstag is still working away at the tariff. Among the most recent turns in affairs is the fixing of a uniform duty by the Tariff Committee, equal to $4.50, on all flours, pearl barley, grits, etc. This is significant, as it is an increase even over the proposal of the Government.

Canada, since Germany put in operation against her the maximum tariff, has ceased to take much interest in what the tariff tinkers are doing in Germany. At the same time, however, it is to be hoped that the Canadian Government will not delay in trying to secure better tariff arrangements with the German Empire. In his budget speech, Hon. W. S. Fielding intimated that efforts along this line would be made, but we have not since heard of anything being done. At present our exports to Germany in any of the lines affected by this increase in the tarlff amount to very little; in fact, all we sent last year was 315 bbls. of flour, valued at $1,425.

POLITICS CAUSED THE FAILURE.

A MERCHANT who recent failed ascribes his difficulty to politics. Just how they caused the failure is not explained.

Politics and business seldom mix well. And it is always dangerous to attempt to mix them. A good many people are exceedingly sensitive in regard to political matters, and the merchant who expresses disapproval of the party to which they belong may cause them to transfer their patronage to those who are not likely to give them offence in this respect.

Ontario is in the midst of a general election campaign, and business men will find it the better policy to refrain from discussing politics either with or in the presence of their customers. This is certainly the safer course to pursue, if unpleasant results are to be avoided.

It does not follow that business men should strictly eschew politics. On the contrary, every business man should give some concern to the political affairs of the country. It is the only way in which good government can be secured. But this can be done in a way that will earn the respect, rather than the disapprobation, of customers whose political faith is of the opposite kind.

THE VALENCIA RAISIN MARKET AND THE SEASON OF 1901.

AS will be noticed by our market reports the Valencia raisin market in Canada has developed increased strength during the past week, prices, generally, being higher. Selected raisins are now quoted at 6¾ to 7c., and layers at 7¼ to 7½c. This increased local strength is due to the fact that stocks have become almost exhausted, and, while a shipment is on the way, it is thought it will scarcely give much relief to the market as it will quickly go into consumption.

Advices from London, Eng., say that, while stocks of some fruit are about exhausted, there is some fine off-stalk, second pick, on the market, which might be offered as selected. There appears to be 100 tons of this fruit, and the trade is warned to be on the lookout for it as it might be offered as selected raisins.

Stocks in Spain, as our readers are well aware, have been exhausted for some time, and a report in regard to the season of 1901 is just to hand. This report contains much that is of interest to the trade. It is pointed out that, although the Californian yield of raisins showed no scarcity, the United States was a larger buyer of Valencia raisins than during the preceding season. Referring to the Canadian trade, the report says: "Canada has had her usual share, and, if it would appear that her direct imports are lower than in the previous year, the reason is, irrespective of the fact that the large stocks she held from the preceding campaign made her cautious and slow in her demand, that she has all through this season bought at Liverpool much larger quantities than for the last few years. Therefore, that market actually shows the steady, progressing elasticity which we have been noticing year after year."

The shipments to North America from Spain during the last three years were as follows:

	1901. cwt.	1900. cwt.	1899. cwt.
United States.....	25,047	14,068	30 991
Canada	52,961	62,332	51,499
	78,008	76,400	82,490

England took a good deal less than usual, and this is explained by the fact that she is not the distributing point for Europe that she formerly was. "Indeed," says the report, "the centre of re-exports for the Northern markets has shifted from London to Hamburg, and this is the most remarkable feature of the campaign under review." It is significent that Germany is now the largest continental buyer of Valencia raisins.

Referring to the course of prices during the past season the report says: "Our market opened at $4.30 and ran up to $5, ultimately coming down to $4 within August. It lost 40c. early in September, which was recovered in the same month. From October it became nervous and prices went on descending till they reached $3 25 late in November, but early in December the Canadian demand re-established its tone and values rose again to $4, and in the new year transactions have mainly been at $4.50, at which figure it has closed. The average price for the season is $4."

STATEMENT OF EXPORTS IN THE LAST 22 YEARS.

	North America. cwt.	United Kingdom. cwt.	Sundry places. cwt.	Total. cwt.
1901....	78,008	233,322	172,879	484,209
1900....	76,400	380,670	132,710	589,780
1899....	82,490	283,177	159,460	525,127
1898....	89,917	267,090	225,779	582,786
1897....	95,527	253,429	141,606	490,562
1896....	95,543	236,825	126,549	458 917
1895....	81,319	249,255	142,950	473,524
1894....	138,421	274,477	139,722	552,620
1893....	137,728	224,584	119,431	481,743
1892....	191,499	294,517	61,460	547,476
1891....	180,548	255,374	100,684	536,606
1890....	371,807	325,695	123,308	820,810
1889....	293,371	238,694	29,718	561,783
1888....	277,216	218,657	79,127	575 000
1887....	283,713	297,397	108,554	698,664
1886....	280,922	271,235	33,978	586,135
1885....	187 944	218,696	6,388	413,028
1884....	172,796	182,067	14,437	369,300
1883....	312,781	350,790	36,236	699,807
1882....	385,544	324,713	20,068	730,325
1881....	181,836	312,368	16,967	511,171
1880....	160,008	235,028	15,315	410,351

NOT LIKELY TO BE REALIZED.

COMMERCIAL INTELLIGENCE, a journal published in London, England, in the interests of British and Colonial trade, recently contained an article showing the difference in trade between Great Britain and the United States.

"American exports," it says, "to our hospitable shores last year amounted to the neat little sum of £140,000,000, i.e. about half the total exports of the United States. At one time Uncle Sam used to reciprocate, but fiscal barriers have reduced our exports to America to £18,000,000. *** The limit of effective protection against us has been reached, and 80,000,000 Americans buy of us, how much? Goods valued just at 4s. per head per annum. We long suffering 40,000,000 Britishers, on the other hand, buy from the United States to the extent of the handsome figure of £3 10s. per head per annum."

In view of this large balance of trade against Great Britain, The Commercial Intelligence "feels sure that many Americans will blush when they read this."

Our contemporary can scarcely be serious when it ventures the opinion that the Americans must blush when they realize that the balance of trade is so much in their favor.

We have yet to hear that the United States are prepared to blush under any such circumstances, they rather congratulate themselves that their trade has developed so rapidly at the expense of other nations. They are, of course, not to be blamed for this, for they are certainly progressive, and the way their trade has developed is the fruit of this progressiveness. At the same time, the one-sided character of the trade between the United States and many other foreign countries is stirring the latter up to the devising of ways and means for correcting the inequality. It will be remembered that a year or two ago one of the members of the Austrian Government openly preached an alliance among the European nations with the avowed purpose of meeting the keen competition of the United States.

The balance of trade between Canada and the United States is, as our readers are aware, greatly in favor of the latter, and has stirred up a good many in this country to agitate for an increase in the duties on our imports of United States products. This movement is viewed quite seriously by a number of business men in the United States who are interested in Canadian trade, and they are busy on their side preaching closer trade relations with this country in the hope of thereby being able to remove the cause of which the threatened retaliation is the effect.

If the ox gets a much higher opinlon of himself than he already has beef consumers may be compelled to call him a hog.

RESOURCES OF THE CANADIAN NORTHWEST.

REPORTS of sermons are not, as a rule, published in the columns of the trade and financial press. A sermon, or, more strictly speaking, an address that was delivered in a Toronto church on Sunday last was so filled with matter of interest to the commercial world, that no apology is necessary for reproducing a summary of it in the columns of "The Canadian Grocer."

The preacher was Rev. John McDougall, who, for 42 years, has been a missionary in the Canadian Northwest, except during a few months in 1885, when he acted as a scout for the Canadian troops during the Riel Rebellion.

His subject was the

"RESOURCES OF THE CANADIAN NORTHWEST."

He said he spoke from an experience of 42 years in travel and work throughout every part of the Northwest, and yet confessed that he knew only a part of it, notwithstanding the fact that the pastor had introduced him as a man knowing more, perhaps, about it than any other living person.

Mr. McDougall took as an illustration of the greatness of that country a block of land 1,000 miles square (640,000,000 acres), abutting the 49th parallel, and lying between the Rockies and the western boundary of Ontario. This great stretch of territory contained, in his estimation, more acres capable of agriculture and of responding to the thrift and mechanical operation of industrious men than any other stretch of like dimensions on the face of the globe. He called it the very acme of God's work in this respect. Of this great block of land he took 100,000,000 acres, less than one-sixth of it, and placed a conservative estimate of a yield, when cultivated, of 15 bushels an acre. Then he took the bulk estimate, and asked what it would mean to move it to the markets of the world. Looking at it as Mr. McDougall presented it, the haulage necessary seems enormous. He took a train of 40 cars leaving Winnipeg for the east. Each car would carry 1,000 bushels, making an aggregate cargo of 40,000 bushels. Then he asked how many trains of that kind it would take to move the conservative estimate of 15 bushels an acre of one-sixth of his selected block. He had found that it would take 37,500 trains of 40 cars, or a little more than 102 trains a day for every day of the year. Figuring more finely still, he had found that it would keep one of such trains moving out of Winnipeg every 15 minutes, day and night, for 365 days to move the wheat crop of but one-sixth of that stretch of country.

OTHER THINGS THAN WHEAT.

But Mr McDougall did not confine his estimates to wheat alone. He supposed that in time live stock would be raised in that part of the country. He had waited 23 years for a railway, and had come to know the virtue of patience. The country was rich in pasture land and grasses of rich butter and cheese producing qualities, so that it promised great possibilities. Mr. McDougall allowed one fat bullock a year for shipping purposes to every 40 acres of one-sixth of the block 1,000 miles square. That meant 16,000,000 head of cattle a year. At 20 head a car it meant 40,000 trains of 20 cars each, or a little more than 100 trainloads of cattle moving out of Winnipeg every day for a year. To every 10 acres he allowed one fat sheep and one marketable hog. That meant 64,000,000 of each, which, loaded 200 to a car, would show 32,000 trains of 20 cars each moving out of Winnipeg—one about every 15 minutes, day and night, for a year. Butter and cheese were not overlooked, but of wheat and live stock alone, at this very conservative estimate, it was shown that 109,500 trains of 20 cars each would pass out of Winnipeg every year, or one train every five minutes, to the markets of the world.

Mr. McDougall said that he himself had traced along the eastern base of the Rockies 500 miles long and 200 miles wide one great bed of rich anthracite and bituminous coal, or, in other words, 100,000 square miles of it. He had heard that China had the largest coal beds in the world, but his own observations had led him to believe that she had not one-fifth as much as this one block.

Then there were great water powers. Mr. McDougall, in his travels, had found strong and persistent currents. He and a companion, in an old punt, had once gone with the current down the big Saskatchewan 160 miles in 28 hours. There were also great natural reservoirs of water, with splendid tumbling power. The country along the valley of the North Saskatchewan was compared with England. It looked to Mr. McDougall as if some great race had lived there centuries ago, so splendid were the terraced forests and natural beauties.

THE PRODUCE EXCHANGE.

AT a meeting on Tuesday, April 29, of the Produce Exchange recently organized among the wholesale producemen of Toronto, it was decided to call it The Toronto Produce Exchange. It is stated to be an association for the establishing and maintaining of prices; for the collection and distribution of reports and information relating to their business; for the decision and action upon questions arising therein; for the establishment of a better understanding and closer relations among its members, settling differences and preventing litigation among them, and generally, for promoting the interests of the corporation and the social and business interests of its members.

Their headquarters are, for the present, in the office of Jenkins & Hardy, on Toronto street, Toronto.

Regarding the collection of debts it was decided that collections should be made regularly every Monday morning for all goods bought during the week. And any merchant who will not pay his debts according to the foregoing rule will be debarred from receiving credit from the members of the Exchange.

A by-law has also been adopted to the effect that all egg cases be paid for both by city buyers and country shippers. A committee has been formed to interview the railway authorities in reference to the quick delivery of freights and to having express companies made responsible for the return of empties.

The whole meeting was unanimous in the opinion that heretofore credits have been too free, and will endeavor to make the new system of collection mentioned above a success.

DEATH OF FRANK GALLOW.

ON April 25, Frank Gallow, city traveller for The Pure Gold Manufacturing Co., died at his residence, 499 Ontario street, Toronto, of pneumonia, after a week's illness. Deceased had been with The Pure Gold Manufacturing Co. since their commencement of business 19 years ago, and was a stockholder in the firm. And his energy and ability contributed much to the success of that company.

Mr. Gallow was born in Scotland 62 years ago and came to Canada in 1857. He was first a partner in the firm of Gibb & Gallow, produce merchants, Colborne street, Toronto, for some time before entering the employ of The Pure Gold Company. He was prominent in Masonic circles and was buried by Rehoboam Lodge A.F. & A.M. of which he was Past Master.

His funeral was largely attended by the commercial travellers of all the grocery houses in Toronto. A number of grocers were also present and marched in line with the travellers. Deceased leaves a widow, three sons and three daughters.

No traveller was better known than Frank Gallow and no traveller was probably better liked. He was always genial and had a pleasant word for everyone with whom he came in contact. His death, which was so unexpected, cast a gloom over the grocers and travellers in the city in which he was so well and favorably known.

"Perhaps you are a little incredulous"

as to the value and selling qualifications of **"SALADA"** Ceylon Teas. Yes, maybe you are. . . . others have been so, too, that are pretty strong converts to-day.

Look around a bit and see what success your competitors are having with the sale. . . . . Then consider whether they haven't got some of your old-time customers. Folks want **"SALADA"** now-a-days and, "mark our words," they're going to get it, if not at one store then another.

5 minutes' consideration will convince you we're right in this.

Why don't you get a sample case and give it a trial?
If it doesn't sell, send it back at our expense.

Address **"SALADA," Toronto or Montreal.**

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

Orange Marmalade

This is a line grocers can sell with profit. It is being used more every day in families. Push it. We put it up in glasses, tumblers, 5-lb. tins, 7, 14 and 28-lb. pails.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

TORONTO, May 1, 1902.

GROCERIES.

THE wholesale grocery trade is, on the whole, quiet. This applies particularly to staples. On the whole, trade is rather disappointing. It is the general opinion, however, that the volume of business for the four months of the year is fully up to that of last year for the same period; in fact, the concensus of opinion is that it is ahead of that of last year. The most unsatisfactory feature of the trade is the dullness in the sugar trade, which, in view of the unsettled condition of the outside markets, is to be expected. Coffees are weak and quiet. The retail demand for tea is fair, but, in transactions between wholesalers and holders, very little is being done. Syrups and molasses are quiet. In canned goods, the situation is much the same as a week ago, with a fair volume of business being done. The Valencia raisin market is strong, and prices locally are higher on account of the scarcity in this kind of fruit. Currants and prunes continue in fair demand.

CANNED GOODS.

There is a steady demand for canned tomatoes at 92½ to 95c., with 97½c. being paid for certain brands. The buying is altogether for immediate requirements. The weakness in the market for canned corn is even more pronounced than it was, on account of some corn being offered by the syndicate at very low prices. It is understood, however, that the corn thus being quoted is of inferior brands. The wholesalers report that quite a little corn is being sold, particularly in the better class. Peas are in fair demand at 80 to 85c. There is a fairly good demand for canned fruits, such as peaches, pears, strawberries and raspberries. Canned salmon is in active demand. "I never saw the demand better at this time of the year," said a well known wholesaler, "and the demand is chiefly for the better class of red sockeye salmon." We quote as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

Although, as noted last week, the packers are advancing their prices of canned meats, the wholesale trade having bought at the lower figures, they are quoted much as they were before. The demand for canned meats is active, the retailers protecting themselves against the likelihood of higher prices. Canned lobsters are in moderate demand at $3.50 to $3.70 in talls, $1.75 to $1.80 in 1-lb. flats and $1.15 to $1.25 in ½-lb. flats.

SPICES.

In spices, the market remains much the same as a week ago, generally speaking—steady to firm. This applies particularly to peppers. Trade is just moderate.

RICE AND TAPIOCA.

The market for Patna rice is firm at the recent higher prices. Tapioca, on the other hand, continues easy. Business, locally, is moderate and without special feature. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

See pages 41 and 42 for Toronto, Montreal, and St. John prices current.

COFFEES.

Trade locally is quiet with prices much as before. The market for Brazil coffee is slightly higher in New York on account of speculative buying. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

SUGAR.

Up till Monday the condition of the sugar market was decidedly unsatisfactory, prices being weak, and the demand dull. On Monday, however, raw sugars advanced slightly in New York, and cane sugars were a little higher in Europe. On the same day, however, that raw sugars advanced in New York, the price of refined there declined 5c. The feature of the trade in Canada is the decline of 10c. per 100 lb. which took place in all refined sugars on Friday last. This puts the price of granulated down to $3.80 Montreal, and $3.88 Toronto. The basis for No. 1 yellow is now $3.05 in Montreal and $3.13 in Toronto. The demand for sugar in Canada is dull, and the reduction in price does not yet appear to have increased the consumption. The receipts of raw sugar in the United States last week were 31 407 tons and the meltings 31,000 tons. The total stocks in the four United States ports at the end of last week were 115 895 tons, against 186,300 tons last year. The total stock in Europe and America was 3,226,895 tons, against 2,337,425 tons the same time a year ago.

SYRUPS AND MOLASSES.

The situation remains much about the same as a week ago, the demand for both syrups and molasses being quiet. Our quotations are as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

TEAS.

The latest mail advices from Japan, under date of April 10, say that, so far, the season is a few days earlier than last year. On the local market, there appear to be a few more transactions than a week ago, but the volume of business is by no means large, and buyers are experiencing difficulty in getting suitable grades. Ceylon teas are quiet and easy. Mail advices from London, Eng., under date of Aprill 15, say that at the auction good and fine Ceylon teas were in rather better demand, but other grades showed a tendency to weakness, teas for price being somewhat irregular, and medium teas selling at occasionally lower rates. In regard to Indian teas, the market was somewhat irregular, medium teas being occasionally weak, while fine grades met with more attention. There is very little inquiry for Ceylon green teas, and the few that are selling are principally to the package-tea men. The supply, at any rate, is very light. A few small parcels of China green teas have been moving, but they are still scarce.

FOREIGN DRIED FRUITS.

CURRANTS—The demaud for currants is keeping up fairly well, and prices rule as before. We quote: Filiatras, 5¾ to 6c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS—These are the most interesting line in foreign dried fruits. Spot stocks have become almost exhausted, and the wholesalers are this week asking higher prices. They quote selected 6¾ to 7c. and

layers at 7¼ to 7½c. A shipment is on the way to this market, but, it is thought, will only temporarily relieve the situation.

PRUNES—The demand is still good with price steady and unchanged. We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40 50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS—The demand for peaches and apricots continues good. We quote peaches, 11 to 14c.; apricots, 13 to 17c.

DATES—Business is quiet and prices rule at about 4½c.

FIGS—There is still a little being done in tapnet figs at 3½c.

GREEN FRUITS.

The market for oranges is strong and the receipts are light. Large shipments of lemons from ports on the Mediterranean Sea are arriving and there will be a quantity of cheap lemons on the market for a few weeks. The prices of the better grades will remain firm. The demand for bananas is brisk and the prices are steady. Tomatoes are moving freely and strawberries are more plentiful. Apples are quiet and scarce. Pineapples have gone down $1 per crate, a shipment being received. We quote as follows: Oranges, Mexicans, $2.75 to $3.25 per box; Californian navels, $4.25 to $4.75 per box; Mediterranean sweets, $4 00 to $4.50; Valencias, $5 to $5.50 per small case, $6 to $6.50 per large case; apples, $3.50 to $5.50 per bbl.; grape fruit, $4 to $5.50 per box; Malaga grapes, $5.50 to $7 per bbl.; bananas, $1.20 to $2 for firsts, and $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $2 to $2.25 per doz.; Egyptian onions, $3.00 per sack; Messina lemons, $2.50 to $3.50; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $3.50 to $4 for fancy and $3 for choice per case of 6 baskets; strawberries, 15 to 20c. per pint, and 30 to 40c. per quart.

VEGETABLES.

Trade is quiet, the bulk of the movement being in rhubarb and other green stuffs. Some outdoor-grown rhubarb is being placed on the market, and so the prices are expected to come down. We quote as follows: Green onions, 10c. per doz.; rhubarb, 80c. to $1.00 per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, $1.25 per bush; potatoes, 85c. per bag.

COUNTRY PRODUCE.

EGGS—The prices of eggs still remain high, and 11 to 11½c. is paid f.o.b. at outside points. The prices in the city are 12 to 12½c. per dozen.

BEANS—Trade is dull. We quote: Choice hand-picked, $1.20 to $1.40; prime, $1.10 to $1.20 per bush.

HONEY—There is a quiet demand. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR — There is a little trade doing. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—There is not much trade doing. We quote: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES—There is a big demand for potatoes from the United States, and the prices have advanced 8 to 10c. per bag in carlots. Higher prices from this out are expected. We quote potatoes at 70 to 73c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—There have been freer receipts of dairy butter, and the market is weaker. The stocks of the poorer grades are low on account of a big demand for them from the United States. We quote as follows: Choice 1-lb. prints, 18 to 20c.; large rolls, 16½c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 20½ to 22c. per lb.

CHEESE—The market for cheese continues firm, and the local cheese men are well cleaned out of last season's make. But fodder cheese is now on the market and is selling freely. We quote cheese at 11½ to 12c. locally, and 11½ to 11¾ in export lots.

FISH.

There is a brisk demand for all kinds of fish owing to the high prices of meats. The prices of fish are lower than they have been for years. Some large bluefish are being offered at 15c. per lb. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; Lake Erie perch, 4 to 5c.; trout, 7c.; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c., and catfish, 10c. per doz.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN — The prices of Manitoba and Northern wheat are easier this week, and not much buying is being done. The bulk of the grain that is being moved has already been sold. We quote: Manitoba hard wheat, 86c.; No. 1 Northern, 82½c. and No. 2 Northern, 80c. per bushel. Locally, there have been light receipts of red and white Ontario wheat, which is worth 71 to 79c. per bushel, according to quality; 74c. is being paid on cars for fall wheat at outside stations. Oats are worth 46 to 47c.

FLOUR — During the boom in wheat the buying was brisk, but it is now slackening off. One firm is asking 15c. more for Hungarian patents and Manitoba bakers'. We quote as follows: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS — The demand for spring is improving and the prices are steady. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $4.75; standard rolled oats in carlots on track here, $4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100 lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—Hides are scarce and the price has been advanced ½c. all around in sympathy with the high prices on the United States markets. We quote: No. 1 green, 7c.; No. 2 green, 8c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 8c.

SKINS—Calfskins are scarce and sheep and lambskins have been advanced 5c. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies) 60 to 70c. each; sheepskins, 80c. to $1; lambskins, 20c.

WOOL—The demand is slack and the market is weak. We quote: Fleece wool, 12½c., and unwashed, 7c. per lb.

SEEDS.

Trade is quieter and the prices are steady. We quote out of store at Toronto: Red

FIREWORKS AND FLAGS

for 24th May and Coronation Day.

Write us for prices.
Order early.

James Wilkins,
Cor. Colborne and West Market Streets
TORONTO.

Ostrom, McBride & Stronach

Wholesale
Fruit and Commission Merchants.

BUTTER AND EGGS. POULTRY AND GAME.
FRUITS OF ALL KINDS IN SEASON.
EARLY VEGETABLES.
POTATOES IN CAR LOTS. Consignments Solicited.

33 Church Street, TORONTO.

We Want
Eggs and Butter

We give you f.o.b. quotations.

Send your **BUTTER** along at once, we can get you quick Sale. **We name weekly f.o.b. prices for EGGS.**

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
. . . Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. 'Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

New Goods

New Lemons
New Egyptian Onions
New Strawberries

We want **New Business**

WRITE US
CLEMES BROS., TORONTO

clover, $6.50 to $9; alsike, $10 to $16, and timothy, $7.80 to $8.25.

MARKET NOTES.

Valencia raisins are higher.

Potatoes have gone up 8 to 10c. per bag.

Pineapples have declined 50c. to $1 per case.

All grades of refined sugar are 10c. per 100 lb. lower.

Hides have advanced ½c. per lb. all around and lamb and sheepskins are 5c. higher.

PRESENTATION TO MR. LOCK.

Mr. Tom. H. Lock, who has severed his connection with Campbell Bros. & Wilson, Winnipeg, for whom he has been manager for many years, to enter the produce business of Lock Bros., in which he has been interested since its organization last year, was presented with a beautiful silver tea service by the house and employes. The following address accompanied the gift:

Winnipeg, April 23, 1902.

THOS. H. LOCK, ESQ.:

Dear Sir,—We, the employes of Campbell Bros. & Wilson, wholesale grocers, who for many years have been associated with yourself as manager, cannot allow this, the present time, when you are severing your connection with the said firm, after many years' faithful attention to your numerous duties, to pass by without conveying to you in a small way a token of high esteem and sincere respect in which you have been, and are held by us, after years of harmonious work together, which enables us to recognize in you a store of successful, discerning tact and ability. We speak our feelings when we state that we will miss you in our midst, yet at the same time, in your new sphere of business, we predict a bright and prosperous future for you, one who is so widely known and popular, possessing a spirit of affability noticeable under all circumstances, a trait that others might with an advantage to themselves wisely emulate. We ask you to accept from us, as a testimony of our good-will and wishes for your future welfare, this silver tea set and tray, and we sincerely hope and trust that both yourself and Mrs. Lock may long be blessed with health to enjoy, and that the happy remembrances of our associations may ever remain perennial.

Signed by W. J. Campbell, D. M. Horne, John Horne, A. D. Campbell, H. Rankin, H. McLaughlin, H. Harvey, P. Johnston, C. Vivian, W. Duff, F. Scott, R. Jack, C. Coates, T. Wilson, C. Duncan, A. C. Campbell, J. Nesbitt, Geo. Duncan, G. Whittin, Miss Johnston, Miss Lane, Miss Jamieson, Miss Sheppard.

A NEW JOBBER.

Mr. James Wilkins, a former well-known commercial traveller, has opened up a wholesale and jobbing business for himself in the building formerly occupied by Taylor Bros., at the corner of Colborne and West Market streets, Toronto. Mr. Wilkins carries all kinds of supplies for the grocer, such as wrapping paper, bags, twine, "Crown" fruit jars, etc., and is going to sell to the trade at very close prices. Just now, he is offering some assorted lines of fireworks for the 24th of May trade, very cheap.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

IF YOU HAVE ANY
POTATOES or GRAIN
TO OFFER IN CAR LOTS,
—Correspond with—
R. W. HANNAH
Board of Trade, - TORONTO

FISH!
Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.
THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE
Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS
I
DISTRIBUTE CARS FROM WINNIPEG.
TRADERS' RATES OF FREIGHT TO ALL POINTS WEST.
Write . . . .
E. NICHOLSON
Wholesale Commission Merchant and Broker,
Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

A MAGNIFICENT MAIL ORDER

WE HEREWITH present a snap-shot of our postman as he ap advertisement in THE GROCER.

THE GENUINENESS of our big offer in CIGARS, TOBACCOS and in all parts of the Dominion, as never before has our mail order busines everything running on a perfect system. Mail orders are attended to the guarantee that every order gets our very lowest prices and most careful sele

Write and we will mail you samples at our expense. Don't write if mean business and WE DEFY COMPETITION. We will mail or express pipes in their original packages, so that you may examine them and ke satisfactory return at our expense.

Some New Off

THIS MONTH WE HAVE SOME NEW AND ESPECIAL

Cigars.

In our cigar department everything has undergone a "housecleaning" since our last advertisement. We never let anything get stale on our hands; it must go, no matter what the sacrifice, hence our large stock is completely turned over several times in the year, and our goods are perfectly fresh. We can quote you prices on Havana, Manila and Mexican cigars of our own importation, while our large factory in Montreal is busy turning out thousands of cigars, as good, if not a little better than any Canadian made cigars, and for the reasons above stated we can quote lower prices and better value than any other house in Canada.

Do you believe this? Write us for samples and prices and see for yourselves.

THE FOLLOWING LINES ARE OUR LEADER

10c. Lines:	5c. Lines
Avondale, Clear Havana.	Bombay.
Manhattan.	W. B. R.
Lord Tennyson.	Colonel Otter.
Britannia.	Mi Perla.
Flora De Verna.	Something Goo
	Rob Roy.

And hosts of others from $15 00 a thousand to $120 00.

N.B.—Rob Roy is everywhere recognized as the leading Grocer Cigar.

"Never put off till to-morrow what you can do to-d

Pipe Importers, Cigar Manufacturers, Wholesale Tobacconists.

W. B. R

SYSTEM

one morning shortly after our last

S seems to have impressed the trade as large as it is to day. We have day that they are received, and we

e only looking for a free smoke. We ample assortment of either cigars or select your order for same. If not

OOD OFFERS FOR YOU:

Pipes.

Our pipe department this month will be found the most interesting on record. The large demand which we have received for pipes has led to our placing orders for an extraordinary large number for the season's trade, and, as we said before, they must be kept moving. Rather than be overstocked we will give them away. These are not cheap goods either. Of course, we have them at all prices, from the proud meerschaum down to the humble corn-cob, but the greater number are composed of the middle class, that is—a good briar, to be retailed at a reasonable price. We have them at prices that will retail at 25c. and give you a handsome profit.

Prices speak louder than words. A Post Card will bring them to you.

THREE lines of pipes which you can retail at 25c.:

STYLE A.—Large bent vulcanite, push stem, regular 40c. value, gives a handsome profit at 25c.

STYLE B.—Six-inch straight briar, flat stem, amber tip, egg-shape bowl, stem W. B. R. Good value at 50c. retail. You can handle it and make good money at 25c.

STYLE C. — Vulcanite mouthpiece, egg-shape bowl, silver ferrule, exact B.B.B., bent stumpy shape. Extra good value, with large margin at 25c.

All we want at first is a trial order—the rest will take care of itself.

Let us include you in our Mail Order System.

D & CO.,

58 Yonge Street,
TORONTO, ONT.

QUEBEC MARKETS.

Montreal, May 1, 1902.

GROCERIES.

THE feature of the grocery markets during the past week has been the further decline in sugar. Apart from this, though, some other changes have occurred, the week has been comparatively uneventful. Trade is active in most lines, and few, if any, have any cause for complaint with the way things are moving. On all lines of foreign dried fruits the jobbing houses report a good demand at firm prices. Canned goods are also moving well. In evaporated apples there is a great scarcity, and although they are being sold by some jobbing houses at present at a price less than 10c. per lb., yet these holders, to replenish their stocks, would have to pay 10¼c. at the least. Peanuts have advanced ½ to ¾c. per lb., and are now quoted, according to the grade from 6¾ and 7¾c., and according to the quality, to 7¾ and 8¾c. Some new small cheese have appeared on the market and were sold at 12 to 12½c.

SUGAR.

A further decline in sugar of 10c. took place on Saturday, and brings the price down to $3.80 for granulated, and $3.05 to $3.70 for yellows. Business goes along at about the same pace. Some increase has been noticed in the demand from points east of Montreal, in Quebec Province, but it is not as great as would be under other market conditions. With the opening of the St. Lawrence canals, however, trade will take a turn for the better. The market for raw cane sugar shows a firmer feeling. Raw beet sugar, on the other hand, is weaker.

TEAS.

The tea market is in general quiet, though business is better than a week ago. There is a good demand for gunpowders, which have, however, become quite scarce, and the price has been advanced by some houses about 5c. There is also a good inquiry for low-grade Japans, and the market is firmer. China blacks are dull. Other teas are about stationary. Though several reports have been sent in concerning the crop of new Japan tea, yet no certain knowledge is held of it. A very good authority does not believe the reports that the market will open higher. On the contrary, he expects it to open lower, as the market is well supplied with high grade teas, and these are what will come from the first pickings.

SYRUPS.

The market is featureless. The demand, though steady, is a very light one. We quote corn syrups as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½lb. and $1.20 in 25-lb. pails.

MOLASSES.

The primary market for Barbados molasses is not all that growers could wish for as the weather goes. As we stated some time ago everything pointed to a dry season. At present, though a few light showers have fallen much rain is needed to fill out the stalks. A good deal of the crop has already been cut. The price in Barbados is 8c. On the local market there has been no change. Dealers are still selling at 23 and 24c., according to the quality. Some old molasses was disposed of at 22c. Antigua is still quoted at 24c., and Porto Rico, 38c. per gallon.

CANNED GOODS.

The demand for canned tomatoes is very good, and the market is in a rising condition. Though one very good authority states that he is selling a considerable quantity to New York buyers at 90c. f.o.b. Montreal, and that when he tried to raise his price to $1 here it was a failure, yet other houses quoted the price from 90c. to $1, and state that under the latter figure a fair amount of business has been transacted. That the dollar mark will be reached shortly by all seems to be the prevailing opinion. The demand from New York for canned tomatoes is on the increase, and will tend to accentuate the scarcity here. Owing to the high price of tomatoes, one or two jobbing houses report an increased demand for other canned goods, such as corn, peas, etc. Our quotations are as follows: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 90c. to $1.00; gallon apples, $2.70 to $2.80; 3-lb. apples, $1.00; salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES

Business is fairly active this week in all lines. White peppers have become very scarce and are correspondingly dearer. Importers report that a great deal of very poor stuff is being turned out. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

As was anticipated the price of Patna rice has been advanced by the English mills on that market, and, notwithstanding that advance, the market is still so strong that another may shortly take place. The advance is represented by 1s. 6d. per 112 lb. On that basis Patna rice here should sell at 4⅝ to 5¼c. per lb., according to the size of the package. On May 12 The Mount Royal Milling and Manufacturing Co. will operate on new prices, which we understand are to be lower than their former quotations. We quote in combine district as follows: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-bag lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags, and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½ to 5c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—Business in currants is fairly good at steady prices. Fine Filiatras are quoted at 5⅝c. in ½ cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾c. to 8c. per lb.

VALENCIA RAISINS.—These are even scarcer than last week, and the market is very firm. It is difficult to find any stock of first-class brands. Second brands are all that can be obtained, and even these are in light supply. They sell at 5¾ to 6c. We quote: Finest off-stalk, 5⅝c.; selected, 6⅜c.; layers, 6⅞c. per lb.

SULTANA RAISINS.—The local market is not well supplied. The price is 9c. per lb., with an active inquiry. Reports from Smyrna state that the vines are beginning to blossom, and such blossom is vigorous. The prospects are that there will be a good crop, and prices consequently reasonable.

CANDIED PEELS.—These are in the usual demand, and no quotable change has been made. Orange peel sells for 11½c.; lemon peel, 10c., and citron, 16½c.

MALAGA RAISINS.—Stocks are rapidly becoming low in this line. The demand keeps up, though the market is steady and prices unchanged. Quotations follow: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There has been no change in the market here. Prices are firm. On the London market there was an advance of 2s. made, and dates selling formerly at 11s. are now quoted at 13s. Hallowees on this market sell for 4½c.

FIGS.—The market for figs is still quiet and has undergone no change in prices. Tapnets are worth $1.20, and layers sell for $1.15.

CALIFORNIAN RAISINS.—The conditions on the primary market have not materially altered. Locally, there is a fair inquiry. Seeded raisins are quoted at 9¼ to 9½c. per lb.

PRUNES.—The demand for prunes has been good this week. We quote: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—There is a fairly active market for these, and the prices have not changed. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

There is not much doing now in any line except peanuts. They are going Reli and have advanced ½ to ¾c. per lb. In the primary market filberts and Tarragona almonds have advanced about 1s., which is equivalent to about ¼c. per lb. here. We quote as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There was rather an unexpected change in the butter market a few days ago. Toward the close of last week the feeling was easier, though dealers were not looking for a decline. But with the commencement of this week, the market opened up very weak, and dealers would not purchase their supplies except at a reduction. At present 19 to 19½c. is the ruling price for finest goods, a decline of 1½ to 2c. It is hard to say whether this is the bottom price or not, but it is expected that the export demand will commence earlier than usual and keep the local market from going any lower. In large rolls there is not much doing now. The price is the same, 18c. Buyers, however, are inclined to force the price down, and it looks as though lower prices will prevail.

CHEESE.—The cheese market is quiet. The price is 11 to 11¼c. for finest colored,

There is no law requiring Coffee to be Sold Under Seal,

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

but Chase & Sanborn (the largest distributors of high-grade coffee in the world) voluntarily place a seal on their best coffee and guarantee every pound. This seal has become famous, and it guarantees three things to you—full weight, extra strength, and rich aromatic flavor. It is of great importance to you to be thus protected by seal.

CHASE & SANBORN, Importers, Montreal.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.
82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.
Fruit Importers and Exporters.
Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.
Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

"Sarnia" LAMP OIL

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

When the Agent Calls

and offers you other brands of Baking Soda, before buying, compare them with

Dwight's Cow Brand Baking Soda.

NONE ARE AS PURE, AS STRONG OR AS GOOD.

For Sale by all Wholesale Grocers.

Coffees **Spices**

Now is the time to place your order with us for Coffees and Spices. Goods that sell quickly are the only kind we have to offer. Quality combined with right prices accelerate the sale of our goods. Mail orders receive prompt attention.

S. H. EWING & SONS,

96 King Street, MONTREAL. 87 York Street, TORONTO.

Telephone Bell Main 65. Telephone orders have prompt attention. Telephone Main 204.
" Merchants 522.

still be irregular direct shipments. In Canadian salt there is a good demand. We quote: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 dozen; English bottled salt, $1.25 to $1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Tomatoes are getting scarce and few of the factories have any to offer. Prices will be higher. In corn and peas there is still a fair supply. In fruits, two-pound peaches are rather short, but this is not a large market. There are few changes. One New Brunswick canner has lately placed quite a little corn here at the association price. Salmon have a fair demand at even figures. In meats the market is very firm, and higher prices are likely to rule. Domestic fish are unchanged. A few old sardines are offered. Herring and haddies are scarce. The demand for these lines shows an improvement.

GREEN FRUITS.—The variety is limited. Valencia oranges, which largely supply the market, are rather higher, and the quality is good. Jamaicas have been scarce, but the direct boat arriving this week landed quite a few. Bananas are cheap, and the sale is very large. The direct Jamiaca boat has brought competition, but for best stock there is little change. Lemons are still very low and there is a fair sale. Strawberries, which were getting more reasonable, advanced again quite quickly. Shipments will soon be getting larger. Cranberries are out of the market.

DRIED FRUITS.—Prunes are disappointing holders. New York is quoting lower prices than ever. It is surprising where some of the shippers there get the fruit. The large quantity of old fruit has hurt the business. In quality it seems to give good satisfaction. Raisins are dull. Currants continue low with a fair sale. Apricots and peaches are in light demand. Evaporated apples have been so high buyers have bought from hand to mouth. Stocks are very short and now are difficult to get. Prices here must go higher. Onions keep firm and prices are higher than last season.

DAIRY PRODUCE.—While the St. John market was well cleaned up of old butter for export, there is still considerable in the country. Dealers are shy of it as new butter is coming in. For the best new butter a good price is obtained. Eggs are quite easy and there is a fair demand. Stocks are not large. In cheese, supplies are light. All old cheese will be well cleaned up. New cheese is daily expected, and prices are high. Twins have the demand.

SUGAR.—Prices are again lower this week. Granulated was never as low considering the present duty. There is quite a large sale. Dealers have been inclined to keep stocks light.

MOLASSES.—There is a steady sale. The present West India steamer brought no Barbados, owing to smallpox on the Island, and it is doubtful if any shipments will be made for some time. Spot stocks are light and firmly held. In Porto Rico the prices are unchanged. There are two or three cargoes daily expected. In syrups, our market is a small one. Quite a little maple is handled at this season. It is largely New Brunswick product.

FISH.—Business is rather quiet. In fresh cod and haddock supplies are good. Gaspereaux has been scarce and prices are quite well maintained. The pack of alewives is likely to be small. In dry cod the market continues easy, with sales light. Pollock are unchanged and dull. In pickled herring business is light and prices easy. Finnan haddies are confined to local business, and are lower. Herring is very low. The market is overstocked. We quote: Large and medium dry cod, $3.50 to $3.60; small, $2.50 to $2.60; haddies, 4½ to 5c.; smoked herring, 5½ to 6c.; fresh cod and haddock, 2 to 2½c.; boneless fish, pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.75 to $1.80 per ½ bbl.; Canso herring, $5.50 per bbl.; Gaspereaux, 60c. per 100.

FLOUR, FEED, MEAL AND SEED.—In flour, while prices are unchanged the market is quite firm and business is fair. Feed is still scarce and high. Oatmeal is still high, though there has been some range in price. Oats are still bringing full figures. Hay is rather less active. The supplies for Africa have come forward faster than shipments have been made. Five more steamers are chartered. Barley is hardly as firm. Split and blue peas are scarce. Beans are firmer as is also cornmeal. Timothy seed and alsike clover are high. Our quotations are as follows: Manitoba flour, $4.60 to $4.75; best Ontario flour, $4.00 to $4.15;

There is no better trade-winner than a good article - Sell your customers

Blue Ribbon Ceylon Tea

address orders to 12 Front St. East - Toronto and they will receive prompt attention

medium, $3.65 to $3.90; oatmeal, $5.20 to $5.25; cornmeal, $2.90 to $3.00; middlings, $22 to $23; oats, 50 to 55c.; handpicked beans, $1.10 to $1.15; prime, $1.30 to $1.35; yellow eye beans, $2.80 to $3.00; split peas, $4.95 to $5.00; barley, $4.50 to $4.65; hay, $12 to $11; American timothy, $3.75 to $4.00; Canadian timothy, $4.00 to $4.50; red clover, $9 to $11; mammoth, $12 to $13; alsike, $11 to $17.

ST JOHN NOTES.

Baird & Peters have a cargo of Porto Rico molasses due.

James Paterson receives regular receipts of fresh gaspereaux.

The Sun Oil Co. have very much improved their offices this spring.

Bowman & Angevine have a shipment of "Gold Dust" just received.

It is a matter of deep regret that Mr. Jones, manager of the Bank of Montreal here, has had to retire, owing to trouble with his eyes. The customers of the bank presented him with a very handsome solid silver service and a substantial purse. He was, perhaps, the most popular bank manager here. Those doing business with him felt he had not an equal.

MANITOBA MARKETS.

Winnipeg, April 28.

BUSINESS has been good all week in every line; prices are firm, and there are advances in a few lines.

SUGAR—Sugar is a noticeable exception to the general rule. The drop of 25c. per hundred announced to come in on April 21 has been in force since that day, and on Friday was followed by a further decline of 5c. per 100 lb. This makes granulated $4.50, and bright yellows $3.55. The B.C. refiners have, however, only dropped 20c., which looks as if they did not greatly covet Winnipeg trade. This last drop is probably due to the presence of Austrian and American sugar in considerable quantities. Present prices are extremely low, and there is little doubt there can be little or no money in them to the manufacturer.

COFFEE—Market is fairly firm and prices unchanged.

EVAPORATED AND DRIED FRUITS—Dried fruits show no changes for the week and the demand is only nominal. Evaporated fruit is firm in tone in nearly all lines. Evaporated apples have advanced slightly and are now quoted at 11 to 11½c.; dried, 7¾ to 8c.; apricots, 13 to 13½c.; peaches, 10 to 10½c; pears, 9½ to 10c.; nectarines, 10½ to 11c. Evaporated plums, dark, 9½c.; red, 10 to 10½c.; yellow, 11½c.; silver prunes, 9 to 10c. Ordinary prunes, 5 to 8½c., according to sizes.

SYRUPS — Glucose syrups are stiffer although there can scarcely be said to be a change in price, quotations still being 3½ to 3⅝c. Maple syrup is in good demand

Grocers who are looking for **MORE BUSINESS** and a reputation would do well to serve their customers with

Clark's Meats

Our Specialties :—Ready Lunch Beef, Sliced Smoked Beef, Vienna Sausage, Ox Tongue, Lunch Tongues, Pork and Beans in Chili Sauce, Potted and Devilled Meats.

Every Tin Guaranteed.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ESTABLISHED 1861.

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

BOTTLED BY

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

NOTICE TO SHOW-CARD WRITERS.

Owing to my advertising in the The Canadian Grocer a Book of Instruction at $1.00 teaching the Art of Sign, Show Card and Ticket Lettering, I have had several requests from readers asking me to furnish them with the proper Paints, Brushes, etc. I have therefore decided to put up and express to any address a complete outfit, consisting of :

1 jar prepared Black Lettershine.
1 " " Red "
1 " " White "
1 " " Green "
1 " " Yellow "
1 " " Blue "
2 best, Red Sable Brushes.
1 Border or Striping Brush.
1 set Skeleton Pattern Alphabets
2 " " " Figures, 1 and 2 inch.
1 pkg. Assorted Flitters.

ENTIRE OUTFIT $2.00.

Please, in writing, state "Send Canadian Grocer Special Offer."

W. EDWARDS, CARLETON PLACE, ONT. BOX 315.

although the figures are high. The State of Vermont and the Eastern Townships are looked upon by the knowing ones as the garden of sugar bushes, and the place from which to obtain the real thing in maple syrup. Winnipeg is to be congratulated on having some of the "pure quill," even if it runs from $1.00 to $1.25 per gallon. The "Maple Leaf" and "Imperial" are two popular brands here, and the latter has just published a reward of $2,000 to anyone who can prove manipulation in their syrup. The packages coming here are quart, half-gallon, gallon and five gallon tins.

HONEY—There is a good demand, and supplies in the city are rather short. Pure white clover strained is worth 11½c.: comb honey, in 12-oz. sections, 17c. per lb.

CANNED GOODS—The vegetable and fruit situation remains without change for the week. Canned meats of all kinds are stiffer, and it looks as if some lines would advance in sympathy with pork products.

FLOUR—The Ogilvie Milling Co. have announced a 10c. advance upon all grades of their flour, but this has not been met by any of the other companies, all of which are selling on last week's prices.

CEREALS—Rolled oats are in fair demand both for local consumption and export, but have not changed in price. Cornmeal is again 5c. higher, and is quoted at $1.80. White beans continue low and dull at $1.60 for prime mediums. Split peas are firm at $2.85.

BUTTER—The situation shows little change. Supplies have increased slightly, but not enough to meet the demand, which continues heavy. Commission houses are paying from 16 to 18c. for fresh rolls and bricks. A few thousand pounds of creamery have come in this week. The price paid is 21 to 22c. Winnipeg.

CHEESE—Slow market. Price, 13½ to 14c.

EGGS—The supplies for the week have not been heavy, and the prices paid are 10 to 11c., Winnipeg, for the best cases of freshly candled stock. Large shipments of eggs are going to British Columbia. Dealers here declare themselves open to buy from four to five cars of eggs at the present time.

GREEN FRUITS—The market is active and has assumed a more summer character. Supplies of strawberries are coming in regularly and pines have arrived this week. The banana situation is still unsatisfactory. Large quantities of Messina lemons have been purchased and are now on their way to this market. The supplies of oranges now on the market are St. Michaels, Med. sweets and seedlings. Prices are as follows: Oranges, St. Michaels, 150 to 250s, $5.25; 288 to 324s, $4.75; Med. sweets, 150 to 250s, $4 75; 288 to 324s, $4 25; navels, $4.50 to $5.25, according to quality. Lemons—Fancy Messinas 300 to 360s, $4 50; Cal. lemons, 300 to 360s, $4 50. Strawberries, $6.50 per case of 24 quarts; pineapples, $5.50 per doz.; bananas, $3.00 to $3.50 per bunch; apples, American Ben Davis, $6.50 per bbl.; rhubarb, 9c. per lb.

VEGETABLES—Potatoes are still moving slowly at 25 to 30c. per bush. in car lots; celery (Cal.), 90c. per doz.; lettuce, radishes and onions, 30c. per doz; tomatoes (Floridas), 6 basket crates $5; Californian cabbage, 5c. per lb.; Egyptian onions, 4¾c. per lb.

NOTES.

Mr. Whitesides, who used formerly to represent The Delhi Canning Co., visited Winnipeg this week in the interests of The Simcoe Canning Co. It is not known that any business resulted, as jobbers here are still shy of canned goods at present prices.

The representative of Libby, McNeil & Libby was in the city during the week, and, if his advice is correct, jobbers would do well to stock up a little more freely with canned meats. The situation certainly points to an advance in canned meats in the near future, in sympathy with the advance in pork products.

NOVA SCOTIA MARKETS.

HALIFAX, April 28, 1902.

WEATHER conditions and good roads in the country districts have combined to make the last week an unusually active one in the grocery trade, and all the wholesale houses report an extensive business. Payments continue unusually prompt for this season of the year, and travellers on the road still report most favorable conditions from all sections of the country for a large spring and summer business.

* * *

The prices of nearly all the staple lines remain unchanged, but there have been some fluctuations here and there. Flour, cornmeal, oatmeal and rolled oats show an upward tendency, and have advanced somewhat, flour being 10 to 15c. higher for the finer grades, while the cheaper flours remain practically unchanged. Dried fruits also show an advance, especially prunes and evaporated apples. Canned tomatoes have advanced 5 to 10c. per dozen, and present stocks are low.

* * *

Hay is somewhat firmer than a week or two ago, when a slump in prices was imminent. There is not a very considerable quantity held by the growers, but these are firm in their demands, and there will probably be no further reduction. The last steamer to the West Indies took over 2,000 bales, on which dealers claim they can make a good profit. The wholesale price, carload lots, is still $12 to $12.50. Good hay in the Halifax market, by the load, brought $14.

* * *

The season when there is usually a lessened demand has had a tendency to make middlings and other feeds easier, though, with the grass-feeding season a month further off, prices would be higher. Oats are still high, and the tendency to decline, a week or two ago, has cleared up. Prices abroad are high, and considerable quantities are being exported. Ontario oats are now quoted here at 51 to 53c., and Nova Scotian and P. E. Island at 3c. higher. There is usually a considerable decline in oats at this season, but stocks are small and this is now unlooked for.

* * *

Dairy and creamery butter is now coming in a little more plentifully, and the local market is well supplied. Price, however, is unchanged, and 23 to 24c. is being realized. Farmers from various districts in the Province are now sending in considerable quantities in 5-lb. wooden boxes, which is an excellent article, and brings 20 to 21c., according to quality. Dairy rolls of lower grade bring 18 to 19c. Much imported butter of a still cheaper grade is used. Cheese is in light supply, and 11½ to 12c. is being asked.

* * *

There is considerable difficulty this spring in securing sufficient first class beef for the local market. This is no doubt due to the high price of feeds, which caused farmers to fatten less for the market. Though good beefsteak retails at 15c., the local dealers claim that there is no profit in beef for them, as the live cattle cost more than in former years. There is now an agitation among them to combine and raise prices, as the Toronto victuallers did a short time ago. Spring lamb is now in the market, but carcasses are very light and prices high. Veal is very plentiful.

* * *

The presence of some 1,500 volunteers for the fourth contingent makes a very heavy call on the provision market, and prices of provisions, which ought to be on the decline, have rather the opposite tendency, and prices will be firm if not higher for the next three or four weeks.

* * *

There is not much activity at present in the fish markets. There are still a few cargoes of old fish to dispose of, and these are being held for better prices. The usual shipments are being made to the West Indies. The lobster business is now much better than a few weeks ago. Some 750 crates of live lobsters were shipped from Halifax to United States markets. These were procured along the shores near this port east and west. Very large shipments have also been made from the South Shore districts, via Yarmouth. The price in Boston, which a few weeks ago was $25.00 a crate, has gone down more than one half.

R. C. HAMILTON.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

A GOOD PURCHASE JUST NOW

FINE CEYLON TEAS

Never better values offered than samples our travellers can show you.

Good Cup. Good Style. Good Value.

We can sell you Ceylons at 20c. less 10 per cent., good enough for 40c. Tea. Ceylons at 28c. less 10 per cent., or, what is better, our Golden blend, equal to teas sold at 50 and 60c. Send for sample chest, we will pay freight.

LUMSDEN BROS.,

TORONTO—9 Front St. East. **HAMILTON**—82, 84, 86 McNab St. North.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT
AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

You are not in business for a day, nor for a month, nor a year.

By carrying reliable goods you will hold the trade of your customers as long as you desire it, "Kent" Canned goods please the consumer.

Have you stocked "Kent" Corn ?

The Kent Canning Co., LIMITED **Chatham, Ont.**

THE BEET-SUGAR INDUSTRY.

BRANTFORD WANTS BEET SUGAR FACTORY.

BRANTFORD, Ont., is working for a sugar factory, and a letter from a representative of a large United States firm has been received by Joseph Stratford, and is in the hands of the Mayor. It states that if $100,000 is subscribed locally the firm will furnish $500,000 to put up a $600,000 beet-sugar plant. A guarantee of 5,000 acres of land for sugar-beet growing will also be required.

TRYING TO INTEREST CAPITALISTS.

F. Howard Annis, of Whitby, was in New York a short time ago seeking to interest United States capitalists in the beet-sugar industry of Ontario, and he reports that a number of Wall Street magnates have become interested, and have guaranteed an expenditure of $750,000 towards the erection of a sugar refinery at Whitby. Mr. Annis has been empowered to make contracts with the farmers for the supply of sugar beets.

THE PROPOSED GALT FACTORY.

Galt, Ont., failed to secure the erection of a sugar factory there for 1902, but efforts are now being made to secure a refinery for 1903. The beet-sugar factory committee appointed by the Galt Board of Trade have reported to that body that they are at present in negotiation with two United States firms for the erection of a 500-ton factory in 1903 and the securing of it is now practically assured. A free site and tax exemption for a number of years will be given by the town, $100,000 will be subscribed by local capitalists and $500,000 by the American concern.

In connection with this factory a company has been formed by a number of Galt citizens to grow sugar beets. Ten members constitute this concern and 100 acres of land have been rented from various farmers around that town. Men will be hired to work this land.

STEAMER FROM P.E.I. TO MANCHESTER.

Commencing next July, the steamer Manchester Trader will make four trips from Charlottetown, P.E.I., to Manchester, Eng., direct. She will sail from Manchester to St. John and take on a cargo there, reserving enough space to accommodate what load there is waiting for her at Charlottetown. The Manchester Trader is a steamer of 3,218 tons, has three chambers for cold storage under different systems, and accommodation for 388 cattle. She is a fast sailer, and will be able to make the trip between Manchester and Charlottetown in about 10 days. She is a good, steady vessel, and has successfully landed several cargoes of cattle from St. John, N.B., without much loss, only one bullock being lost in three voyages.

GETTING READY FOR TOURISTS.

The Nova Scotia Tourist Association will make vigorous efforts this summer to develop summer travel in that Province. A handsome booklet of the Association will be distributed in the large centres of population, and another smaller booklet is being prepared for sending out to supply information regarding the attractions of the city of Halifax and the country in general.

A complete set of colored slides of Nova Scotian views is being supplied to Rev. Dr. Rose, of Newark, N.J., who visited Halifax and other parts of Nova Scotia last year, and has since been delivering illustrated lectures on the "Land of Evangeline" before large audiences.

The Business Men's League, of Montreal, are establishing a bureau in that city to supply information to tourists and visitors. They are desirous of cooperating with the Associations of St. John and Halifax, and propose sending their secretary to those two cities.

CANNED MEATS IN AFRICA.

When asked a question in the House of Commons a few days ago regarding the paucity of the canned meat contracts for South Africa given to Canada, and as to whether Americans had obtained the bulk of the contracts because their tenders were lower or their provisions of better quality, the Financial Secretary to the War Office, Lord Stanley, refused to make a reply. He said the whole question of the comparative merits of various tinned meats was now under consideration.

OUR BIG FREE OFFER

of 1,000 cases of GRANO

our **NEW CEREAL COFFEE** to he given away free, seems to have caught on. Only 400 of the 1,000 are left. Send for particulars before it is too late.

ENTERPRISE SPECIALTY CO.,
Limited.
28-30 Wellington St., W., TORONTO.

Any Shape, all Processes, for any purpose, from 1 to 17 Colors.

LABELS

STOCK LABELS for Maple Syrup, Preserves, Liquor, etc.

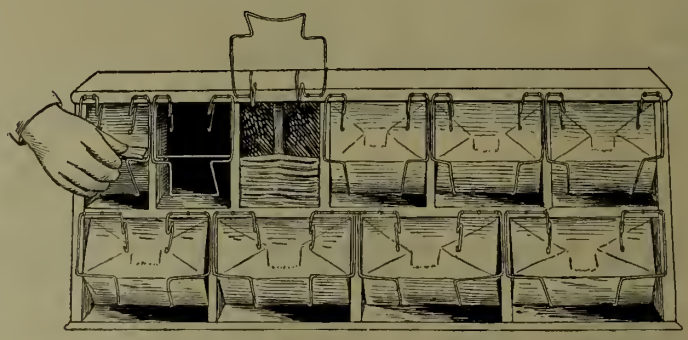
LEVY & CO., 19 Leader Lane. TORONTO.

THE BELLEVILLE BUSINESS COLLEGE, LIMITED
BELLEVILLE, ONTARIO.
Send for handsome Catalogue fully describing all Courses taught.
J. Frith Jeffers, M.A., Principal.

California Mission Olives.

We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.

ARTHUR P. TIPPET & CO.,
Montreal and Toronto.



H. N. BATE & SONS, OTTAWA, CANADA,

Agents for

Strictly Uncolored **Anglo-Saxon Ceylon Green** Same Drawing Qualities as Japan

PUT UP IN 1-LB. LEAD PACKAGES. 24 PACKAGES IN CASE.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

The Williams Bros. Company

DETROIT, MICH., U.S.A.,

ARE RENOWNED FOR PACKING THE FINEST GOODS.

We have now in stock
1,335 cases of all kinds, including:

SWEET AND SOUR PICKLES,

MUSTARD, Plain and with Horseradish,

CATSUPS, SAUCES, JAMS, JELLIES,

WALDORF BAKED BEANS,

In glass, bottles, stone jars.

Fancy and Stylish Packages.

These goods are known as the best throughout the States and Canada. Prices are lower than others, and quality is still better. Ask our travellers for prices; write or telephone (we have a full equipment of Long Distance). We still give free a large fancy bottle with each 5-case lot.

L. Chaput, Fils & Cie.,

Selling Agents Wholesale Importers MONTREAL.

ICE CASTLE and BEAVER CANNED LOBSTER

Satisfaction is the only result if you supply your customers with these brands. They are always reliable. ½'s Flat, 1's Flat and 1's Tall.

New Pack will soon be ready.

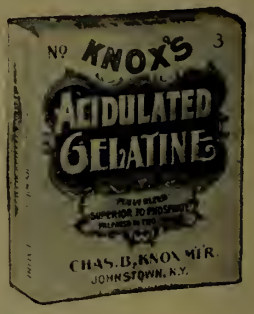
MAY 20 1902 RETURNED

KNOX'S GELATINES. The Standard for Purity.

Knox's Gelatine has long been used and endorsed by all the leading teachers of cookery throughout the United States and Canada.

The Knox Gelatine Works are known as the cleanest factories of the kind in the world. The raw material is pure sweet calf stock, which yields a delicate, tender jelly without the least odor or gluey taste.

Knox's Gelatine Stands Unrivalled.



A. E. RICHARDS & CO., Selling Agents for Ontario, HAMILTON.

Sell Extracts that Appeal to the Tastes of Your Customers.

Sell Jonas' Flavoring Extracts

Women are finicky about such things as extracts, and rightly so, because the results of their cooking is to a very marked degree dependent upon the quality of the flavoring extracts used. Cheap, weak extracts are expensive at any price, because more flavoring is required, and good results can never be secured, no matter what quantity is used. **Jonas' Flavoring Extracts** are the only kind that can be depended upon to please your customers. They yield a rich, natural flavor that is true to the fruit, flower or spice represented.

When ordering your next supply of extracts specify

JONAS'

MANUFACTURED BY

HENRI JONAS & CO., MONTREAL

A GOOD FOUNDATION NECESSARY.

A good builder insures the permanency and strength of his building by laying foundations of the best materials. The wise merchant establishes a reputation, and insures for himself business successes, by handling the best and most reliable goods. We have no room in our establishment for goods of an inferior quality, so that everything we sell goes out with our positive guarantee.

RE VINEGARS.

Our prices must be right, judging from the quantity of business that is coming our way, as our sales are doubling up each week, and we are booking large orders for this season's supply. Let us have an inquiry from you. We think we can save you money in this line.

The R. & J. H. Simpson Co.,

Wholesale Grocers and Tea Importers, - - - - GUELPH, ONT.

N.B.—POSITIVELY NO GOODS SOLD OUTSIDE OF THE TRADE.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter' Avisawella, Ceylon.

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth. **seasonable** well advertised, and have letters daily from consumers

34 Yonge Street, Toronto.

ORANGES
PINEAPPLES

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

All Grocers Look Alike

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

QUOTATIONS —ON— APPLICATION.

Arriving by first direct boat.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.

Chill rooms now being repaired. Service improved.

Storage solicited.

W. HARRIS & CO., - PROPRIETORS

Telephone Main 1831

"Superior Gluten Flour"

-- Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impared digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our **"Superior Gluten Flour"** will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

Prosperity!

Did you ever know a grocer prosper who showed on his counter the rancid butter he wanted to clear, and hid the fresh butter kept for the "knowing customers"? No, indeed! And the grocer who displays Sunlight Soap is the very man who knows what is "good business."

Did you ever hear anyone question the quality of Sunlight Soap?

LEVER BROTHERS LIMITED, TORONTO [703]

HAVE YOU GOT,

JAMES' "DOME" BLACK LEAD

in stock? If not, order some. It gives an instant and lasting polish to Stoves, Grates, etc., without labour.

2 sizes, 5 and 15c.

PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

Charlottetown, P.E.I.—Horace Haszard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—Robert Jardine.
Montreal—J. M. Kirk, 18 Hospital St.
Toronto—J. Westren & Co., 630 Ontario St.
Hamilton—Imperial Vinegar Co.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 328 Holland Block.

CURRENT MARKET QUOTATIONS

May 1, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 34.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 16	$0 18	$.....	$0 18
" " pound blocks	17	18	17	19	19	20
" tubs, best	16	17	14	16	17	19
" tubs, inferior	15	16	12	13	14	16
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	19	19½	.....	21	22	23
" prints	...	23	22	23	23	24
Cheese, new, per lb	11	11¼	11½	12	12½	13
Eggs, new laid, per doz	12	12½	12	12½	11	12
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 50	2 60
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	....	80	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.....
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.. ...	.....	4 25	4 75	4 00	4 50
" Mexicans, per box	.....	.....	2 50	3 25		
" Valencias, per case	4 75	5 00	5 00	6 00	5 00	5 50
" Bahama, per, "	.....	2 75	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	6 00	3 00	5 50	.....	
Pineapples, case	...	.....	5 00	5 50	.....	....
Cucumbers, Southern, per doz.	.....	2 00	2 25	2 50	.....	.....
Lemons	.....	.....	.	...	....	....
" Messina, per box	2 50	3 00	2 25	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	1 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	8 50	5 00
Cocoanuts, per 100	....	3 25	.....	4 00	.....	.....
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	.....
Cranberries, Cape Cod	9 50	10 50	9 00	10 00	.....	.....
Tomatoes, per case	.....	....	3 00	4 00	.....	.....
Sweet Potatoes, per bbl.	5 50	6 00	.....	.....	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 80	.....	3 88	.....	....
Granulated, Acadia	.....	3 75	.....	3 83	.....	3 85
Paris lump, bbls. and 100-lb. bxs	.....	4 30	.....	4 38	...	4 55
" in 50-lb. boxes	.....	4 40	.....	4 48	4 65	4 75
Extra Ground Icing, bbls.	.....	4 30	.....	4 65	.....	... ..
Powdered, bbls	.....	3 95	.....	4 40	5 50	5 80
Phœnix	.....	3 70	.....	4 73	.....	.....
Cream	....	3 55	.....	3 83	.....	.....
Extra bright coffee	.....	3 60	....	3 73	.....	.....
Bright coffee	.....	3 60	.....	3 63	.....	.....
Bright yellow	....	3 45	.....	3 53	.....	3 55
No. 3 yellow	.....	3 35	.....	3 43	....	
No. 2 yellow	....	3 25	....	3 33	....	
No 1 yellow	.....	3 05	.....	3 13	.....	3 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	70	63	78
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	.....	... .
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. palls	....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" " Open kettle	.....	.....	5	50	.....	.....
Barbadoes	23	24	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp. corn beef, 1-lb. caus	1 45	$1 60	$1 60	$1 65	$1 45	$1 50
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 50	2 60
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. cau	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	6 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouli, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ¼'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	....	.....	....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	6	.....	.....
" Patras, cases	.....	6	6¼	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amallas	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Salrs	....	3½	....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5½	.....	5½	.....	5
" Selected	.....	6½	6¾	7	5½	6
" Selected layers	.....	7	7¼	7½	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	10½
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	.....	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	13	13½	14	15
Large Hams	.....	13½	11½	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 00	21 50	22 50
" short cut	21 50	22 00	.....	22 00	23 00	24 00
Plate beef	12 50	13 50	..	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	.....	11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

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COFFEE						
Green—						
Mocha	.....	24	23	23	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	23
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	13	15	20	18	22
Maracaibo	.....	13	13	13	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peannts (roasted)	7¾	8¾	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10¼	.....	.....
Bordeaux walnnts	.....	9	...	3	3½	9
Sicily filberts	3	3¼	9½	10¼	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	13	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 30	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	30	90	35	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	13	.....	13	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, gronnd, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	13	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	13	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	23	25	30	25	30
Allspice	10	15	13	16	16	13
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" qnarter, jam and covers	.....	1 15	.....	1 10	.....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3		6 15	.....	5 25	.....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Photogene	.....	.....	17	17½	.....	.....
Canadian water white	14½	15½	.....	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	13	15	15½	.....	16
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congou—Half-chests Kaisow Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	13	40
Pekoe Sonchong	18	25	13	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	23	33	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	13	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	23	32	38	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	23	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	33	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	23	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	13	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅞	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'lc. per lb., bnlk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " Italian	8	10	11	12½	.....	.....
Sago		4	3¾	4	4¼	5
Tapioca	3⅝	4	3½	4	4½	5

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THE PROVISION TRADE.

The Markets—Miscellaneous Notes.

THE PROVISION MARKETS.

TORONTO.

The market for all kinds of fresh meat continues strong, and the receipts of hogs and beef are not large. The consumption is curtailed by the high prices. The price of live hogs has advanced 25c. per 100 lb., and there is a brisk export demand for them. The other prices are unchanged. We quote as follows : Dressed hogs, $8.50 to $8.75 ; beef carcasses, $8.00 to $9.00 per 100 lb. ; hind quarters, $9.00 to $10.00 per 100 lb.; front quarters, $6.50 to $7.00 per 100 lb. Veal, 7 to 9c. per lb.; lambs, 10½ to 11c. Live hogs : Selects, $6.75, lights, $6 00 to $6.50 per 100 lb., and thick fats, $5.75 to $6.50; choice export cattle bring $5.75 to $6.50 per 100 lb.; lights sell at $5.00 to $5.50.

The demand for cured meats is fair and the prices are steady. A brisk demand is expected to set in in a few days. We quote : Long clear bacon, 10 to 10½c. smoked breakfast bacon, 14 to 15c. ; rolls, 10½ to 11½c.; medium hams, 13 to 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $21; short cut, $22 ; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

There is a good demand both for local and export account for smoked meats. Pork is still moving slowly. Prices, however, are steady all around. Lard, both pure and compound, is being freely inquired for, at current quotations. The market for dressed hogs has declined somewhat since last week. The demand is still good, most of the business being done in small lots for butchers. The price is now $8.50 to $8.75 for fresh country killed, the present quotations being back again to those of two weeks ago. For live hogs the market retains all its firmness, though no advance has been made, and the price per 100 lb. is still $6.75. We quote : Heavy Canadian short cut mess pork, $22 00 ; Chicago clear pork, $25.75 for heavy and $25.25 for medium ; selected heavy short cut mess pork, boneless, $22.50 to $23.00 ; hams, 13c.; bacon, 15c. ; lard, pure Canadian, $2.30 to $2.35 per pail ; refined lard compound (Fairbank's) ; $2.05 for 1 to 24 pails ; $2.03 for 25 to 49 pails ; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail ; Cottolene, 10⅞c. for 20-lb. pails, and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Barrelled beef is out of sight. Advance has been very marked, being over $3 per bbl. It is difficult to get full advance here. Sales are light. Pork continues firm. Lard still remains unchanged, and price is yet quite firm. In fresh beef, very high prices rule. Veal is, however, low. Farmers sell their milk to the factories, and so will not keep the calves. They would find that it would pay them much better to have separators, and sell the cream and feed the milk. Lamb and mutton are both quite high. Pork holds at full figures. We quote : American mess pork, $22 to $22.50 ; domestic mess pork, $21.50 ; plate beef, Canadian, $13 to $14.50 ; veal, $4 to $7 ; lamb, $4 to $5; mutton, $10 to $12 ; clear pork, American, $24 50 ; plate beef, American, $15.00 to $16.50 ; fresh beef, 8 to 10½c.; round hogs, 7 to 8½c. ; pure lard, tubs, 12c. ; pure lard, pails, 12c.; compound lard, tubs, 9½c.; compound lard, pails, 9¾c.; refined lard compound, Fairbank's, tubs, 10½c. ; pails, 10¼c.

A car of Fairbank's lard was distributed this week to the trade.

The F. E. Williams Co., one of our largest packers, finding business quiet, have made a contract with The Jamaica Steamship Co. to take such bananas as they supply here, and are doing a large trade.

WINNIPEG.

BEEF—The market has been well supplied all week, but there is every indication of a coming scarcity of supply. Prices are 8c. for best grade of dressed beef and 7 to 7½c. for inferior grades.

VEAL—It would seem that farmers have at last learned the wisdom of raising their calves for stockers, for the market is short of veal of desirable quality. Prices asked are 8½ to 9c. per lb.

MUTTON—There have been no offerings this week.

POULTRY — Practically no fresh has reached the market this week, and the demand for frozen stock is very slow.

CURED MEATS—The market is firm and again advancing, many lines having advanced ¼ to ½c. this week. The advance in prices is stated to be entirely due to increased demand and shortage of hogs during the past season. Hams, smoked, 14 to 15c., according to size ; breakfast bellies, 15c.; backs, 14½c.; shoulders, 11c.; spiced rolls, long, 12½c.; short, 12c. ; dry salt long clear, 12½c.; backs, 12½c. ; shoulders, 10½c.

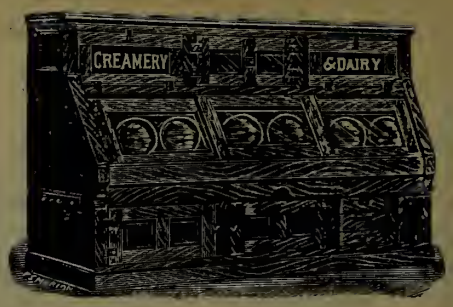
LARD—Lard is firm and has advanced slightly. We quote : 20-lb. pails, $2.65 ; 50-lb. pails, $6.50 ; 3, 5 and 10 lb. tins, $8 per crate.

PROVISION NOTES.

E. E. Pettit, butcher, Yorkton, N.W.T., has sold out.

Louis Monette & Cie, butchers, Montreal, have registered.

Ovide Moreau, jr., provision merchant, Montreal, has registered.



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PORK PACKING.

The Cincinnati Price-Current says: The offerings of hogs have been moderately increased. Total Western packing 350,000, compared with 310,000, the preceding week, and 335,000 two weeks ago. For corresponding time last year the number was 440,000, and two years ago 445,000. From March 1 the total is 2,745,000 against 2,950,000 a year ago—a decrease of 205,000 Current offerings of hogs are without much change as to quality, the weights running irregularly, and quality generally fair or better. Prices are easier, and lower, the average for prominent markets at the close being $6.85 per 100 pounds, compared with $7 a week ago, $6.75 two weeks ago, $5.85 a year ago, and $5.35 two years ago.

The average of the monthly range in cash prices of mess pork, lard, and short rib sides, at Chicago, for the eight summer months of years indicated:

	Mess pork, per bbl.	Lard, 100 lb.	S.R.Sides, 100 lb.
1901	$14 60	$8 60	$8 10
1900	12 15	6 75	5 95
1899	8 45	5 25	4 85
1898	9 65	5 35	5 45
1897	8 15	4 20	4 75
1896	9 40	4 15	3 85
1895	10 75	6 35	5 90
1894	12 55	8 25	6 65
1893	17 85	9 75	9 15
1892	10 80	7 05	6 85
1891	10 85	6 45	6 25
1890	11 25	6 10	5 50

DAIRY PRICES.

Dairy prices are likely to continue at a permanently higher level, according to American Agriculturist, unless marked changes speedily take place in the dairy industry. This authority says that the most important factor in the present very high price of butter is the shortage in the number of milch cows in the United States compared with the population. The 1900 Federal census figures show a startling deficiency. While the population has gained nearly 22 per cent. in the decade, the number of milch cows in the same period gained less than 4 per cent. Population has increased several times as fast as the number of cows upon which dependence must be made for the supply of milk. This falling behind in the supply is a little less pronounced in the dairy States of the West than elsewhere, but it is universally marked. In the six leading Western dairy States population increased nearly 21 per cent. in 10 years, while the number of milch cows gained but 5.7 per cent. In New England the gain in number of milch cows was 8.6 per cent,, while the population increased 19 per cent., or more than twice as fast. The poorest showing of all is in the group of three great dairy States—New York, Pennsylvania and Ohio—also favored with good markets. There the population increased nearly 19 per cent., while the dairy herds gained a little more than 2 per cent. A modifying influence is the breeding-up of dairy herds, and census figures show some positive advances in this direction.

THE PURITY AND EXCELLENCE OF

COWAN'S

Hygienic and Perfection COCOA,
Queen's Dessert, Royal Navy and Perfection CHOCOLATE,
Cowan's CAKE ICINGS,
Chocolate Cream Bars, Chocolate Ginger, Wafers, etc,
and Cowan's Famous Blend COFFEE

make them the most popular goods with all Grocers.

THE COWAN CO., Limited, TORONTO

All Bacon and Hams

cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

TOMAHAWK CANADA

Registered Trade Mark Brand
Found on all our Bacon and Hams.

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

—ALSO—

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

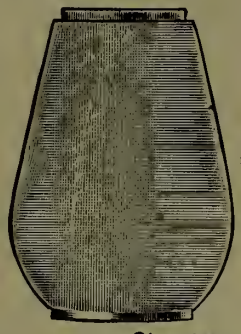
We solicit correspondence and offers of all kinds of CANNED GOODS and DRIED FRUITS, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

Wheatine

Health Breakfast Food.
Made from No. 1 Hard Canadian Wheat.

Retails 8 pounds for 25 cts.

SELLING AGENTS:

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

REMOVAL NOTICE.

THE PURE GOLD MFG. CO., LIMITED, announce their removal to their new premises, King Street West, opposite Government House.

TELEPHONES:

Main 719, office and quotation.

" 1556, shipping room and orders.

The best and cleanest and most up-to-date grocery factory in Canada. Clean goods make for public favor.

INQUIRIES ABOUT CANADIAN TRADE.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London :

1. A salesman of chilled meats at Manchester desires to get into communication with Canadian shippers.

2. A firm of distillers at Cognac, France, desire an energetic and reliable agent in Canada to whom they might entrust the agency for the sale of their brandies.

3. A Barcelona, Spain, house have requested to be glaced in touch with wholesale lumber firms having interests in the Maritime Provinces of Canada who require representation in that city.

4. Inquiry is made by a Staffordshire firm for the names of Canadian buyers of machinery, iron and rails, scrap metal, wire rope, etc.

5. A London firm of hat manufacturers are contemplating doing business with Canada, and ask to be furnished with information to this end.

6. A firm of high-class grocers and provision merchants at Cape Town desire to get into communication with Canadian houses with the view of doing an increased business in Canadian butter, fodder, oats and general provisions.

7. A London agent wishes to hear from Canadian firms exporting plumbers' and engineers' supplies and accessories, cheap furniture, caskets and coffins, marble, etc.

8. Inquiry is made for Canadian producers and shippers of molybdenite and tungsten.

9. An old-established firm of importers,salesmen and agents in London, having every facility for turning over a big stock, desire to be placed in communication with some important Canadian shippers of dairy produce.

10. A Liverpool firm of general merchants and importers have asked to be furnished with names of Canadian exporters of general produce as well as clog soles, india rubber cuttings, etc.

11. A Turkish manufacturer of genuine handmade oriental embroideries wishes to be placed in communication with Canadian importers of these goods as well as carpets and rugs.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

E. W. GILLETT CO., LIMITED.

The first annual meeting of the stockholders of E. W. Gillett Co., Limited, was held at the company's offices, 32-34 Front street west, Toronto, yesterday forenoon. A large number of stockholders were present, including Mr. E. W. Gillett, of Chicago, the founder and organizer of the most extensive yeast business in the world. A large amount of business was transacted, and the new company and its shareholders, who are composed of merchants of Canada, have every reason to be proud of the flattering auspices under which this large business starts out. Under the management of Mr. Wm. Dobie, who, during the past 16 years, has built up, through upright and honorable business methods, one of the largest and most flourishing industries of our country, the interests of the new company will receive a continued close attention, and success is assured.

A WORD IN SEASON.

The most careful dealers are anxious to supply their customers with the best article on the market at the most reasonable price, and thus build up their trade upon a sure foundation. Experience has proven that Cane's, Newmarket, wooden packages in lard, candy, syrup pails, butter tubs, etc., are among the most reliable and all round satisfactory goods manufactured. A careful selection of materials and large experience, combined with their great facilities, resulting from the consolidation of the United Factories and reduction of expense in making has put them in a position to produce high-class goods at reasonable figures.

BACK FROM THE WEST INDIES.

MR. ROBT. MUNRO, managing-director of the Canada Paint Co., and president of the Canadian Manufacturers' Association, and Mr. E. F. M. Stuart, also of the Manufacturers' Association, have returned to Montreal after making a tour of the West India Islands on the lookout for openings for Canadian trade with those colonies.

Speaking to a representative of THE CANADIAN GROCER Mr. Munro said that he very much appreciated the prominence that this journal had always given to the doings of the Manufacturers' Association.

Of their trips, he said : "We visited nearly all the Islands and Jamaica, and none of the important points were passed by. Mr. Stuart is at present engaged in preparing a report, which will be submitted to the Manufacturers' Association in a few days. We met all the Chambers of Commerce or leading merchants and planters of the Islands, and were well received everywhere. There is great room for improvement in the share that Canada enjoys of the trade of these Islands, and, with the existing friendly attitude of the people there toward us, the present time is opportune to foster that trade. As sister colonies, they are proud of Canada's achievements in the trouble in South Africa. I am sure they will give a cordial welcome to representatives of Canadian manufacturers who should wish to show their goods there.

"As to the conditions of the Islands, it must be said that some of them are still suffering from the terrible depreciation of sugar, and there is great anxiety shown as to what the Government of Great Britain will do until the bounties are abolished. But, at any rate, the trade of the West-Indian Colonies is well worth the attention of the manufacturers of Canada."

Mr. Munro did not care at present to go into the subject of what lines of trade could be made most profitable between Canada and the Islands. After the publication of Mr. Stuart's report a more comprehensive grasp of the subject would be afforded.

George C. Smith, trader, Montreal, has consented to assign to C. A. Harwood.

W. N. Andrews and Co. Thornbury, Ont., have sold the Vivian Oatmeal Mill to Harry Parkinson.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

HURRAH FOR THE STANDARD!

CEYLON TEA

Grocers who stand by the standard, CEYLON TEA, have conclusively proven that their customers are far more inclined to stand by them. There is no question as to its superiority over all other teas--this is shown by the increased demand being felt for it in every Province of Canada.

It Surpasses All Others

in point of

Flavor, Strength, Aroma.

This is a strong assertion to make, but a comparison of Ceylon Tea with any other kind will bear out our declaration.

NEVER BEFORE WERE CEYLON TEAS MORE POPULAR THAN TO-DAY.

WITHOUT DOUBT THEY ARE THE BEST TEAS IMPORTED INTO CANADA.

HURRAH FOR THE STANDARD!

CEYLON TEA

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

Current Market Quotations for Proprietary Articles

May 1, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 ,in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3doz. in case	3 00
12oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER.

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Rsckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lsnoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., psr lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz.
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nlbs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 52
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛ 36c. per lb.
" ⅛ 40 per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ¼-lb. " 25c.
" " ½-lb. " 50c.

Chocolate— Fry's.	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetensd, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb.	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz.	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imprsrial—Large sizs jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corksorews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Anoho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluteo Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood palls, per lb	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (35 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Liocrice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Liocrice 10 sticks	1 45
" " 100 sticks	0 73
Duloe large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P " "	12 00
V.S.O.P. piots, 24's	13 00
V.S.O.P. ½-piots, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	10 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12s	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	....
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof	4 25	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited · Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, piots, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	....
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordioary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	....
Mullmore, ordinary pints, 24's	7 50	7 25

Scotch Whiskey in Wood.

	Gals.	½ Oct's. 9 gals.	Oct's. 17 gals.	Bbls. 40 gals.	Hhds. 60 gals
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Wbiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	0 50
" " pints, 24's.	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Qnart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tios	per lb.	0 35
½-lb. tins	"	0 33
1-lb. tins	"	0 32½
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins	per lb.	0 25
½-lb. tins	"	0 23
1-lb. tins	"	0 22½
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap colors per grs. $10.20.
Maypole Soap, black per grs. $15.30
Oriole Soap, per gross, $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3 00	

Culinary Staroh—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	.50
Packages 10c. each.	

BRANTFORD STAROH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch— 1-lb. cartons, boxes of 40 lbs.	0 05¾

Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½

Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07

Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½

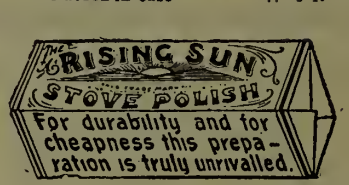
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25

Celluloid Starch—	
Boxes of 45 cartons, per case	3 75

Culinary Starches—	
Challenge Prepared Corn— 1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn— 1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn— 1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross boxes	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1s and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 55

Cases each 60 1-lbs.	....	0 35
" " 60 ½-lbs. / " " 30 1-lbs.	....	0 35
" " 120 ¼-lbs	....	0 36

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—		
"Condor" I to IV	37½ to	0 27½
" V		0 24
" XXXX		0 22½
" XXX		0 19
" LX, lead packets		0 27½
1 lb. and ½ lb., 60-lb. cases, retail's 40c.		
"Condor" L, lead packets		0 19
1 lb. and ½ lb., 60-lb. cases, retail's 25c.		

Black Teas—"Nectar," in lead packets—		
Green label	retails 0 26 at	0 20
Chocolate label	" 0 35 "	0 25
Blue label	" 0 50 "	0 36
Maroon label	" 0 60 "	0 45
Fancy tins—Chocolate, 1-lb.		0 32½
" " —Blue, 1-lb.		0 42½
" " —Maroon, 1-lb.		0 50
" " —Maroon, 3-lb.		1 50

Black Teas—"Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb., (50 ½-lb. pkgs / 25 1-lb pkgs	$0 35 / 34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 2, cases 50 lb., (50 ½-lb. pkgs / 25 1-lb. pkgs	29 / 28
No. 2, cases 50 lb., in 5-lb. tins	29
No. 3, cases 50 lb., (50 ½-lb. pkgs / 25 1-lb. pkgs	23 / 22
No. 3, cases 50 lb., in 5-lb. tins	23
Green Ceylon, No. 1, (50 ½-lb. pkgs / 25 1-lb. pkgs	35 / 34
Green Ceylon, No. 2, (50 ½-lb. pkgs / 25 1-lb pkgs	29 / 28

TOBACCO.

THE EMPIRE TOBACOO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1
" Jubilee (perforated)	1
" Crown	1

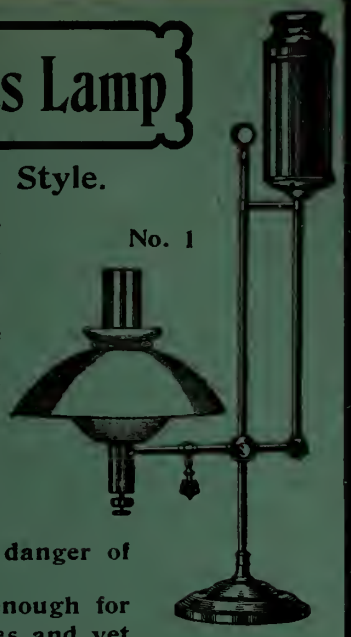
F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5c.	1 00
Victoria " 3 doz. 5c.	1 00
" " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.



No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Grocer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS,

WINN & HOLLAND, MONTREAL, CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,

WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

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TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich., U.S.A.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Only two of the many good lines we are now showing :—

Bavarian Assortment Glassware

A partioularly good line of newest shapes in Vases, Rose Bowls and Fruit Dishes, of size and quality usually sold for 25o., but which you can retail at a good profit for 15c. each.

Rosedale Decorated Flower Pots

A large decorated Jardiniere, painted and gilded, about six or seven inches, which you oan retail for 15c. each.

Write for particulars of these lines, or if sending us an order for any goods required, ask to have a sample enclosed.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

As a trade-winner

WETHEY'S FAMOUS CONDENSED MINCE MEAT

is unsurpassed.

It is most desirable for those merchants to sell who are after permanent patronage from the public. The deliciousness, wholesomeness and excellence embodied in this brand of Mince Meat is what has made it famous with Canadian people and profitable for Canadian merchants.

LEADING WHOLESALERS SELL IT.

Manufactured by . . .

J. H. Wethey, Limited
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

JOHN OAKEY & SONS, Limited
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
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VOL. XVI. MONTREAL AND TORONTO MAY 9, 1902 NO. 19

PUBLISHED EVERY FRIDAY

CIRCULATES IN EVERY PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

Imagination goes a long way with some people—you can play on their credulity with considerable audacity—Not so with the clear-headed business man—in business for the money there is in it—and keen sighted enough to realize that **QUALITY** is the surest foundation of a successful, profit-yielding trade—Asked to decide between

"IMPERIAL" WHITE WINE and VINEGAR

that is "just as good as" **BUT NOT "IMPERIAL"**—or something "considerably less in price and your customers will never notice the difference" sort—there is little doubt what the verdict will be.

"IMPERIAL" and a guarantee of perfect satisfaction to consumers.

The Fittest Survive!

BRUSSELS SALT

FOR ALL PURPOSES

Unsurpassed.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2¼-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

THE TIME TO INSURE IS NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

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J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

"'Round the Corner."

That's where the woman goes who can't buy standard goods at your store—**'round the corner!** Your competitor gets the trade that rightfully belongs to you. A woman's confidence begins to weaken in the quality of the class of goods you carry in stock if you don't keep standard brands on hand. Nine times out of ten it's your fault when a woman goes "'round the corner."

Stower's Lime Juice.

The strongest Lime Juice made and hence the most economical. Absolutely pure juice of specially cultivated Limes. No musty flavor. Keeps perfectly in any climate. The "standard" Lime Juice—Stower's.

Wheat Marrow.

The "totally different" Cereal Food that that can be made ready for the table quicker and in more different ways than any other. A brain, nerve, bone and muscle builder. The weakest stomach digests it easily. A quick seller.

Stevens' Pickles.

Sound Pickles packed in absolutely pure Malt Vinegar. When the bottle is opened they are always found "just right." The bottles have handsome, showy labels that make them an attractive ornament to your shelves. A first-class pickle at a low price.

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO, AG'TS.,

Montreal. Toronto.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, $100 in cash
2nd Prize—For the 2nd greatest number, - - - - - $50 "
3rd Prize— - - - - - - - - - - - - $30 "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - $10 "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.

Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.

Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.

All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

"ACME" TABLE SALT
Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.
TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

I-WANT-2

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using
Bennett's Spice and Grocery Cabinet
which also saves 20 per cent. of your room.
Full particulars from
J. S. BENNETT,
Patentee and Mnfr.,
15 Marlon St., Toronto.

SEED CORN
FIELD VARIETIES ONLY.
ALSO **WHITE BEANS**
IN CARLOTS AND LESS.
Write FRED. B. STEVENS & CO., Chatham, Ont.

John MacKay, Bowmanville, ... Ont.
Manufacturer of Established 1854.
POT AND PEARL BARLEY, SPLIT PEAS, AND CHOP FEED
Send for Prices or Samples. Prompt Business. IN CAR LOTS.

BASKETS
We make them in all shapes and sizes. We have
Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
THE . . .
Oakville Basket Co.
Oakville, Ont.

Soap
"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
ASK FOR
MOTT'S

"Pharaohs"
and
"Pebbles"

If there are any two brands of Cigars more popular than my "Pharaoh" 10c. and my "Pebble" 5c. Cigar, I will willingly take off my hat to them, but I have the most convincing evidence right at hand in the shape of over one thousand letters from grocers which makes me think that I shan't have to take off my hat but to the "Pharaoh" and the "Pebble."

Do you want a better profit and a better Cigar, friend, than you have ever yet obtained? Send in for a trial order of an assortment of a thousand or more of my Cigars, including one or two hundred each of the "Pharaoh" and the "Pebble—*send it right along*. I'll pay freight charges and give you your money back if any time within six months you find that the Cigars do not sell readily.

J. BRUCE PAYNE, Cigar Mfr.,
Granby, Que.

Sweet Pickles

—"Sterling"
—Brand.

The brand "Sterling" on any of our pickles means the best. It means the best sweet pickles, which are in popular favor with grocers in all parts of the Dominion.

—Made in Canada's largest
—pickle factory, and put up
—in various sized quantities
—to suit the needs of the
—trade.

—Ask your wholesaler for
—quotations, or write direct
—to ourselves.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

OVER AND OVER AGAIN we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

YOUR CUSTOMERS' CONFIDENCE

can be gained and maintained by selling them a tea
that never fails to satisfy.

JAPAN TEA
JAPAN TEA

Its excellent quality, its healthfulness, its deliciousness, the satisfaction it imparts,
are a few of the elements that make it merit

YOUR CUSTOMERS' CONFIDENCE

The best grocers keep the best Imported Biscuits.
Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL

JAS. B. CAMPBELL. WILLIAM PRATT.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

SHORT LADIES STOUT LADIES
TALL LADIES SLIM LADIES
OLD LADIES
YOUNG LADIES

will always grasp the opportunity of buying

IVORY GLOSS STARCH

from the grocer who is wise enough to handle it.

It is profitable for your customers to use.
It is profitable for you to sell, and it is

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE.
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Specimen Copies Free on Application.

CEYLON TEAS

JAPAN TEAS

To retail at 20 cents up. We have some extra-special values that it will pay the wide-awake grocer to investigate.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

PATERSON'S

WORCESTERSHIRE

SAUCE

sells quickly, because of its great merit. It affords the dealer a good profit—what more do you want?

Have you enough in stock?

ROSE & LAFLAMME

AGENTS, MONTREAL.

Toronto Bread and Cake

are finding splendid outlets in country towns.

Grocers handling Nasmith's Bread and Cakes are doing a profitable business.

IF YOU WANT PARTICULARS, WRITE US.

THE NASMITH CO., Limited,

BAKERS,

66 Jarvis St., Toronto.

THE MEN WHO ARE IN CONTROL OF THE PREVAILING BEEF TRUST.

THE men who have "cornered" the food supplies of America are modest and unassuming. Strangely enough, all except one have been poor men, born in humble surroundings, frequently in youth feeling the pinch of poverty and the pangs of hunger.

This is the story of who they are, what they are doing, and how they are able to do it.

Armour was a farm laborer. He left an estate of $40,000,000.

Nelson Morris came to America in the steerage, was a hog-driver, then a watchman. His first week's wages in Chicago was $4. He is now estimated to be worth $20,000,000.

The Cudahy brothers began life as laborers. They are estimated to be worth a total of $25,000,000.

G. F. Swift earned his first money in Boston as a clerk. He is said to have an estate of the value of $30,000,000.

All these vast sums were piled up within 40 years.

G. H. Hammond was the one man with money. He inherited it and invested $200,000 in a packing plant in Hammond 33 years ago.

Chicago was not big enough for the operations of these men. As the West developed they moved nearer a source of supply. Great branch plants were created in Omaha, Kansas City and St. Joseph, Mo. They own stock yards, railroads, special car lines and cold-storage plants. Their combined annual business is put at $700,000,000.

Of the self-indulgent or generous weaknesses of human nature they have none. Each man is a money-making machine. Without the benefit of education in youth, they are graduates of that hard school, experience; they early acquired shrewdness, progressiveness and worldly wisdom. Books, art, travel, worship at the shrines of the mighty have no place in their hearts. It is work, work, work, scheme and plan for the making of money.

ARMOUR DIED IN HARNESS.

Five years ago a physician told P. D. Armour he would be a dead man in a short time if he did not quit business. Mr. Armour said he could not live without business. His health declined. He decided to retire. He went to Europe, but the spirit of unrest possessed him and business would let him have no peace. He came back and became the slave of business. In a year he was dead in harness.

A MAN WITH AN IDEA.

Twenty-five years ago an idea flashed through the brain of an obscure workman in the G. H. Hammond plant. This idea has been worth hundreds of millions of dollars to the packers. It has been developed until the meat supply of the country is in control of a few men who began life as butchers for the Chicago market. Following that idea, they have reached out and obtained control of other food supplies, chiefly eggs, fruit and poultry. This workman, whose name is not even known, and who is said to have never reaped any substantial benefit from his idea, said to himself one day: "Why can't Hammond & Co. sell meat to surrounding towns same as in Chicago."

"Because the company has no method of cooling and keeping the meat," came the answer. This workman's idea was a refrigerator car and cooling depots in large towns. Hammond & Co. said it was a good idea, and they were the first to build refrigerator cars and cold-storage plants. Dressed beef was shipped out of the city, sold at a profit, and then began the invasion of all the States. The other packers were quick to see the success and scope of the scheme. With greater resources, they followed the lead of Hammond & Co., and it was not long before they passed the pioneer in the struggle for supremacy.

THE WHOLE WORLD PAYS TRIBUTE.

To-day, the United States, the islands in the seas and lands beyond the same are paying the tribute that Chicago packers exact. They own and operate 20,000 cars, of which 14,000 are refrigerator cars. They have thousands of cold-storage plants scattered through the United States. When a firm grip on the meat supply had been secured, the power of cold storage impressed them.

Why not reach out for control of the other food supplies? Easy enough. More and bigger cold-storage plants were built. Poultry, fish, eggs, fruit and butter are bought at a low price when supplies are plentiful. The stuff is kept until a scarcity prevails, be it six months or two years, and is then dumped upon the public at high prices. This coup is just now being successfully executed. Poultry and eggs are at high prices, and the great cold-storage plants of the packers in Chicago, Kansas City and Omaha are selling out at 25 per cent. profit.

The possibilities of the idea of that Hammond workman are not yet exhausted.

HEAD MEN IN THE FOOD TRUST.

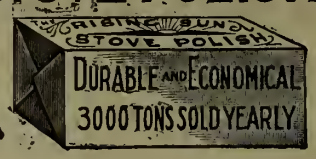
But who are the men who grasped that idea and by main strength developed it into such a tremendous, powerful system? Who are they, what are they, and how do they manipulate their giant machine?

Jonathan Ogden Armour, head of Armour & Co., is "the mildest mannered man" that ever held up the public and demanded tribute. He is the only son of the late P. D. Armour and is not yet 40. A hard worker, a good husband, democratic, but unobtrusive is J. Ogden Armour. He attends strictly to business, is scarcely ever seen in what is called "society," dislikes publicity and will not meddle with politics, reform movements, except so far as the Armour Institute is concerned. He lives in a big house on Michigan boulevard, loves automobiling and has a fine French machine which he recently purchased. Though he belongs to half a dozen leading clubs, he is not a club man. He has one child, the famous "incubator baby," Lolita Armour, now five years old. The Armours are Presbyterians.

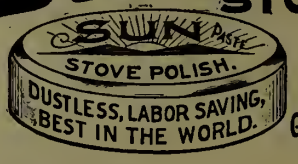
Mr. Armour is really not responsible for the policy of Armour & Co. The tremendous business, which reaches $200,000,000 a year, is controlled by a "system." The "system" was developed by the Armour who is now in the grave. The mighty departments of beef, pork, grain, elevator storage, cold storage, refrigerator cars, are each managed by a man brought up under the system, and each is all powerful in his domain.

P. A. Valentine is the financial man. He looks after the money and has his hand in

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



and SUN PASTE STOVE POLISH IN TINS



GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

five or six banks. Mr. Valentine recently married the widow of P. D. Armour, jr., and is just now back from his honeymoon, It is said of him that he can obtain for Armour & Co. $5,000,000 in currency upon an hour's notice.

A. I. Valentine, his brother, has charge of all the grain business and elevator systems. Four years ago he was suspended by the board of trade for uncommercial conduct, but through the Armour influence is now back again.

Arthur Meeker manages the packing department, and so it goes. The capital stock of the Armour corporation is $30,000,000.

Swift & Co. press Armour & Co. very closely in the packing line. Swift & Co. own and control the great packing and canning house of Libby, McNeil & Libby. In the canning line it is greater than Armour.

G. F. Swift, head of the company, is a most religious and domestic man. He is a member of St. James' Methodist Church, and has subscribed liberally to the cause of Methodism. Mr. Swift is a hard-headed Yankee, who comes from Eastern Massachusetts. He is of a retiring disposition, has no fads, and spends his time at home or in his office. He is not a club man and hates politics.

HAS 19,000 EMPLOYES.

Mr. Swift began butchering in a small way 30 years ago. Last year his company did $180,000,000 worth of business. Nineteen thousand employes are on his pay roll. Swift & Co. have slaughtered in one day as high as 11,000 cattle, 18,000 sheep and 30,000 hogs.

L. F. Swift and E. F. Swift, sons of G. F. Swift, are largely in control of affairs. The "system" also exercises wide influence in the business of Swift & Co. Under it the packers in the combine are protected and upheld. No fight is tolerated. The field is big enough, and instead of gunning for one another the combined artillery is turned upon the public.

The Cudahys are the most popular of all the packers. They are four Irish giants, with all the good humor, energy and talent of the race. The brothers were born in the County Kilkenny, Ireland, and arrived in Milwaukee with their parents, when infants. They are Michael, John, Patrick and Edward. All began life with little education and in humble occupation in the pioneer Milwaukee packing house. They were employed for a time by Armour & Plankington.

John Cudahy was the first to go into business for himself. The Cudahys do but comparatively little in the dressed beef line. They are the pork and lard specialists of the world.

The firm of Cudahy Brothers was established 25 years ago. Michael and John managed the Chicago plant, Patrick the Milwaukee plant, and Edward the Omaha and Kansas City plants.

JOHN A NOTED PLUNGER.

John Cudahy has been noted for 15 years as one of the biggest grain and provision "plungers" on the board of trade. He has made tremendous losses and big winnings. In 1893, in company with N. K. Fairbank and Austin Wright, he attempted to "corner" July pork and lard. The operations began back in the fall of 1892. The hog supply dropped to alarming figures, and through the winter and spring pork went up from $9 to $21 per bbl.; lard from $4 to $9 per 100 lb. The combination bought all that was offered for the July delivery. The panic came on and liquidation set in. They supported the market for two months, and then came the cholera. On the day that the Normania brought the first case of cholera into New York, Armour & Co. broke the "corner" by heavy sales. The crash that followed cost Cudahy $3,000,000. Fairbank lost as much. Cudahy paid $1,000,000 in cash and gave notes for two years for the remainder, and paid the notes when due.

This did not cure him of plunging. He is still active in grain, and usually swings a line of 5,000,000 bushels of wheat, mostly on the bear side.

Michael Cudahy, the elder of the brothers, never speculates. All are popular with their employes, are democratic, home-loving men, and are noted for their good-fellowship and charity. They have large families and are strict Roman Catholics. Within the last few years the brothers have taken up golf and field sports. Michael and John have yachts and summer homes at Mackinac Island.

NELSON MORRIS, ECCENTRIC AND CLOSE.

Nelson Morris, who exports more cattle to Europe than any man in the world, is the most eccentric character among the beef barons. Though he is credited with making over $20,000,000 in his business, he dresses but little better than when he was a watchman in the stockyards, 40 years ago.

It is said of him that he has never worn a dress suit.

Mr. Morris was born in the Black Forest, Germany, and came to Chicago when 15. He worked his way along the Erie Canal, over the lakes, and settled down here as a watchman in the stockyards at $4 a week. He soon became an expert judge of cattle and hogs, and going into business for himself made an enormous success.

"Save your money, young man," is Mr. Morris' motto. "There are more chances to-day for young men than there were 40 years ago," said he.

Morris is after the English public, too. He has suddenly ceased exporting cattle, asserting the price is so high here he cannot now export at a profit. He is waiting for the British price to soar. Having cut off supplies, he is confident the British will soon be paying more for their meat.

Mr. Morris is another good man. He stays much of the time in his office, and,

JAPAN
JAVA and
PATNA

RICES

FIRST-
CLASS
VALUES.

LUCAS, STEELE & BRISTOL, HAMILTON.

Profits.

The wholesaler's profit upon a box of WILSON'S FLY PADS is about the same as upon a barrel of sugar.

The retailer's profit upon a box of Wilson's Fly Pads is $2.50.

His profit upon a barrel of sugar is, what?

MORAL—Push WILSON'S FLY PADS and let the sugar sell itself.

Archdale Wilson, - Hamilton, Ont.

GOODS WORTH BUYING:

Canned Meats — The Clark Packing Company are inundated with orders; this means another advance very quickly.

Goodwillie's Pure Fruits — Are selling very fast and giving great satisfaction. Please note packer will not make deliveries of new Strawberries or Raspberries till September—he is never sure of his bottles being absolutely safe till that time.

"Mecca" Coffee — Always the best buying of all coffees. This brand is registered at Ottawa and cannot be pirated.

Ram Lal's Teas — This Pure Indian Tea is the peer of all Package Teas on the market to-day and has been for the last twelve years. . . .

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Canned Meats
BUY NOW.

Some lines have already advanced. All will be higher.

5-case lots, freight paid.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

when not there, is at home. He has never been connected with any public movements, dodges publicity, and is interested only in the cattle and butcher business. He has two sons and two daughters, and is a member of the Standard Club, a Jewish organization.

UNLUCKY END OF THE COMBINE.

The most unlucky member of the combine is The G. H. Hammond Co., whose unknown workman made it possible to send dressed beef to Africa and Asia. Mr. Hammond, a shrewd Yankee, was the only man who entered the business with money. He put $200,000 in a plant in 1869.

Mr. Hammond died in 1886. Three years later the plant was almost totally destroyed by fire. It was rebuilt, and, in 1890, its control passed into the hands of an English syndicate. The Englishmen did not make much of a success, and it is understood that control is again lodged in the hands of Americans.

The Hammond Co. does an enormous export business, having under charter many of the steamers of the Leyland Line.

WHERE THE TRUST OPERATES.

And the stockyards — the picturesque spot, of which Chicago boasts, and which has attracted 1,000,000 visitors to see the mechanical operations of the trust.

The yards form a good-sized city, covering 470 acres, with 25 miles of brick and plank-paved streets. They have a capacity for caring for 75,000 cattle, 50,000 sheep, 300,000, hogs and 5,000 horses. The plants of the packing concerns are estimated to have cost $40,000,000, while the capital in their business is about $75,000,000.

In and about the houses 30,000 men and women find employment. The annual wages paid is estimated at $25,000,000. Every railway entering Chicago is connected directly with the stockyards by The Stockyards Company's Belt Line of 296 miles of tracks and switches, equipped with its own engines and cars. The trust really owns the stockyards and its equipment, though it stands in the name of the Stockyards Company. The stock is said to pay 10 per cent.

CLUBS THE RAILROADS INTO LINE.

The statement of Interstate Commerce Commissioner C. S. Prouty, that the rebates paid by the railroads to the packers amounted to about $4,000,000 a year, has attracted wide attention. "The condition of the meat trade is such," said he, "that the packers do not have to argue with the railroads; they use a club. A year ago, the Santa Fe got no business at all from the packers for three months. When an official went to the packers, he was told the Santa Fe could get a share, provided proper rates were allowed. When the Santa Fe was beaten down, the other trunk lines in self-defence were forced to come to the same terms. The packers have it within their power to make every railway in the country violate the laws and grant them discriminating rates, to the annihilation of small competitors."

It is estimated that the packers have between $25,000,000 and $30,000,000 invested in refrigerator cars. Upon every car thus owned by the packing-houses the railroads pay a charge of ¾c. per mile for every mile travelled east of the Mississippi river, and 1c. per mile for every mile travelled west of the Mississippi river. This charge, it is stated by some officials, amounts to at least 25 per cent. upon the money invested in the cars, and enables the packers to do many things they would not otherwise be able to accomplish. A 25-per-cent. return upon an investment of $25,000,000 is $6,250,000, which the railroads pay the packing-houses yearly for private

ALL PROFIT

NO WASTE
NO SHRINKAGE
NO COMPLAINTS
NOTHING BETTER

A. F. MacLAREN IMPERIAL CHEESE CO., Limited
51 Colborne St., TORONTO.

SALMON

We advise present purchase of **CANNED SALMON.**

CHOICE OF BEST PACKS. ***PRICES RIGHT.***

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. **36 Yonge St., Toronto.**

car mileage. Cars that are in the service between Chicago and the Atlantic seaboard earn on every round trip an average of $14.50, and the trips are frequent, because the beef and provision service is an express-train service.

Although the railroads, as a rule, are aware that the rate paid for private car mileage is exorbitant, no effort is made to obtain a reduction, because such an attempt would be useless. Should any road have the hardihood to build its own refrigerator cars, it would be capital lost, as all the big packers would boycott that line, and refuse to give it business. The railroads, therefore, are bound to submit to paying whatever mileage the packers think they are entitled to, and do so without protest.

OATS FOR AFRICA.

The Imperial War Office has awarded a contract to The Brackman-Ker Milling Co., Victoria, B.C., for 4,000 tons of oats, about 230,000 bushels, for shipment to South Africa. The company have their oats in their elevator at Edmonton, N.W.T, and the shipment will be made from the Pacific Coast to Durban, South Africa. The steamer Ganges, it is understood, will carry this shipment to Africa. She is on her way from Yokohama and will be ready to receive her load of oats in a couple of weeks.

DETERIORATION IN QUALITY OF CHEESE.

THROUGH the High Commissioner a report from the Home and Foreign Produce Exchange, London, Eng., has been received by the Canadian Minister of Agriculture. This report is in brief as follows: The quality of Canadian cheese shipped during the season of 1901 was not so high as that of previous years. The importations from New Zealand have improved in quality. Some of the earlier Canadian makes were rank in flavor, garlic being the predominant odor, and whenever the stocks accumulated, owing to a falling off in the demand, this flavor grew so strong as to lessen the value of the cheese. A cause of this was the shipping of the cheese when too young, a time when they are more susceptible to rapid change and external influence. A good deal of heavy cheese was made last year and much money was lost through the Provinces in quality of the packages, the boxes being too thin.

Weights ought to be marked or stencilled on the boxes in figures at least one and a half inches long, as was suggested by the cheese sub-committee of a year ago. Steamers should be fitted with a system of cool air ventilators like those installed on some steamers carrying cheese between Montreal and London. At present all vessels carrying cheese from New Zealand are fitted up in this manner, and its general adoption for the carriage of cheese from Canada would promote the popularity and so increase the consumption of Canadian cheese.

WELL PLEASED WITH TORONTO.

Mr. E. W. Gillett, the millionaire manufacturer of Chicago and president of E. W. Gillett Co., Limited, 32-34 Front street west, Toronto, has been paying that city a visit during the past few days. Mr. Gillett was present at the meeting of stockholders of the Canadian company held in the company's offices on Thursday last, May 1. After an absence of some years, the growth and general prosperity of Toronto was a revelation to him, and the great improvements, both in the way of our buildings and streets as well as the large number of manufacturing establishments that had sprung into existence, evidenced to him that Toronto's future was assured on a substantial basis. Mr. Gillett was the guest, during his stay, of Mr. Wm. Dobie, general manager and treasurer of E. W. Gillett Co., Limited, and left again for Chicago on the evening of May 1.

Thos. McIntosh, proprietor of The North Toronto Milling Co., wholesale flour, etc., Toronto, is dead.

We have yet to see the goods that can approach

UPTON'S Jams, Jellies, and Marmalade

for their high quality.

THE BEST PEOPLE USE THEM. THE BEST GROCERS HANDLE THEM.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

Sold Canadian Ham as English—The Markets—Miscellaneous Notes.

SOLD CANADIAN HAM AS ENGLISH.

"WHILST we have no sympathy with any kind of fraud, we must say that we do not admire the plan of campaign adopted by the Bacon Curers' Association in their crusade against the fraudulent substitution of Canadian and American hams for the home-grown article," says Grocery, London, England. "There is a right and a wrong way of fighting a campaign of this kind, and we are sorry to see that the Bacon Curers' Association has been adopting the wrong one. Many thoroughly honest and well intentioned retailers have been haled before the police court and fined, with or without their assistance, in which appears to us a distinctly unjust manner. A notable instance of this is the prosecution of Mr. Radbone at Oxford recently.

"In this case the proprietor of the shop had done everything that lay in his power to comply with the law both by verbal and written instructions to his assistants. In spite of this, when one of his assistants was seduced into writing the word "English" on an invoice when the ham was American, in his endeavor to please a lady he believed was merely a tiresome customer, Mr. Radbone was fined by the Oxford magistrate. Except for this very technical offence—for the price was right, and there was no suggestion that there had been an attempt on the part of the assistant to secure English prices for American produce—there was no other charge against Mr. Radbone.

"It appears that the assistant himself was over-persuaded by the paid emissary of the Bacon Curers' Association, and that he did not commit his technical offence willingly. There have been several other cases of a similar nature in which the assistants have been worried into writing the word "English" on an invoice when the ham was American, and the prosecution has taken every advantage of it; but there have been hardly any instances of real fraud, as the prices have always denoted the class of produce which was being sold. If we are to have prosecutions under the Merchandise Marks Act conducted in this manner, it will be necessary to take strong steps to have the law amended."

COLD STORAGE.

W. Harris & Co. have purchased the cold storage business recently conducted by The Toronto Cold Storage Co., Limited, at 9, 11, and 13 Church street, Toronto. In addition to increasing the capacity by 45 carloads, the new proprietors are expending some $5,000 in improvements, including a thorough system of insulation which will greatly benefit the chilling and freezing-rooms throughout the building. They have also bonded two rooms for the benefit of merchants who import fruit, etc. When completed, Messrs. Harris & Co. will have one of the largest and best equipped cold storage buildings in the country. They intend paying strict attention to the requirements of the trade.

THE WORLD'S STOCK OF LARD.

The N. K. Fairbank Co., Chicago, advise The CANADIAN GROCER as follows: "Our cable advices give the following estimates of the stocks of lard held in Europe and afloat, on May 1, to which we add estimates of former years, and stocks in cities named:

	1902. May 1.	1902. April 1.	1901. May 1.	1900. May 1.	1899. May 1.	1898. May 1.
Liverpool and Manchester	14,700	12,000	9,500	24,000	45,000	42,500
Other British ports	3,000	4,000	5,500	7,000	10,000	9,000
Hamburg	13,000	14,500	7,000	11,000	8,000	7,500
Bremen	1,500	1,500	1,000	3,000	3,000	5,000
Berlin	2,500	1,500	1,500	3,000	3,000	3,000
Baltic ports	9,500	8,000	6,500	5,000	9,000	6 500
Amsterdam, Rotterdam, Mannheim	2,500	2,500	1,500	1,000	3,000	500
Antwerp	1,500	1,500	2,500	2,500	6,000	6,000
French ports	2,200	2,500	4,000	4,000	7,000	9,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	51,400	49,000	40,000	62,000	95,000	90,000
Afloat for Europe	50,000	78,000	48,000	66,000	75,000	64,000
Total in Europe and afloat	101,400	127,000	88,000	128,000	170,000	154,000
Chicago prime steam	43,378	55,574	32,214	84,252	144,201	119,131
Chicago other kinds	4,614	11,388	8,369	10,123	6,201	5,631
East St. Louis	130	1,367	2,350	7,000	15,000	None
Kansas City	7,186	7,954	7,871	5,484	22,066	10,126
Omaha	8,587	6,357	3,773	3,944	5,595	1,496
New York	7,169	6,095	7,530	11,294	16,667	15,270
Milwaukee	528	2,210	1,377	6,778	9,751	1,081
Cedar Rapids	1,200	1,070	1,604	2,250	1,586	2,536
South St. Joseph	2,304	3,036	4,116	1,578	265	441
Total tierces	176,496	222,051	157,204	260,683	391,332	309,712

THE PROVISION MARKETS.

TORONTO.

The demand for dressed hogs and beef is light, but the receipts are small and the market continues strong. Dressed hogs have advanced 75c. per 100 lb. Beef hind quarters have declined 50c., and veal is more plentiful. It is worth 1c. per lb. less. Live hogs have advanced 25c. per 100 lb. We quote: Dressed hogs, $9.25 to $9.50; beef carcasses, $8.00 to $9.00 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $6.50 to $7.00 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10½ to 11c. Live hogs: Selects, $7.00, lights, $6.25 to $6.75 per 100 lb., and thick fats, $6.00 to $6.75; choice export cattle bring $5.75 to $6.50 per 100 lb.; lights sell at $5.00 to $5.50.

The high prices of fresh meats have made the demand for smoked meats keen and the prices firm. Barrel pork is moving freely, and lard is steady with a fair demand. We quote: Long clear bacon, 10 to 10½c. smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11½c.; medium hams, 13 to 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, $21; short cut, $22; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The price of pork has gone up, due to the continued scarcity of hogs, and the present prices are not likely to be lowered until the fall. Jobbers are now quoting Canadian short cut mess pork at $23.25 to $23.50. Business has improved and a fairly good demand for all lines of provisions was experienced this week. Fresh killed hogs are in good demand, in small lots, the price being $9 to $9.50 per 100 lb. We quote as follows: Heavy Canadian short cut mess pork, $23 to $23.25; Chicago clear pork, $26.75 for heavy and $25.75 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard compound (Fairbank's); $2.05 for 1 to 24 pails; $2.03 for 25 to 49 pails; $2.02 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 10⅞c. for 20 lb. pails,

Smoked meats are in demand.
Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED
BRANTFORD, ONT.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

SHORT ROLLS

Cured Meats are higher in price, and are going to be high this summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value—they are boneless, sugar-cured, and new. We can recommend them. Try them.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.
TORONTO, ONT.

and 10⅝c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

DRESSED MEATS—The supply is fair, but prices are very firm for the best grades of city dressed, being 8 to 8¼c. per lb.; inferior grades, 7½ to 7¾c. Veal is slightly cheaper and the supply is more abundant, 8 to 8½c. being paid this week. Spring lambs are in limited supply at $3.50 to $4 50 per carcass.

POULTRY—The only freshly killed poultry arriving is a limited supply of chickens. These are very dear, being quoted at 15c. per lb. wholesale.

CURED MEATS—The market is firm, and supplies in the city are somewhat limited, particularly in the matter of bacon. The demand at the present time is brisk, as many contractors are laying in their supplies for summer work. Prices are firm at last week's quotations.

ST. JOHN, N. B.

In barrelled pork and beef the local sale is very light. The advance in beef was very marked. In both a little local packed is offered. The domestic pack of pork is showing quite an increase from year to year. In lard, prices are firm with sales somewhat slow. Fresh pork is firm and in fair supply. Beef is higher than for years, and the market is very firm. Lamb is still scarce. Mutton is rather lower. Veal is unchanged. We quote as follows: American clear pork, $24 to $25; domestic mess pork, $21.50; plate beef, Canadian, $14 to $15; mess pork, American, $22; plate beef, American, $15 50 to $16; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12½c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c; refined lard compound, Fairbank's, tubs, 10¼c.; pails, 10½c.

Kane & McGrath have some splendid Ontario beef to hand this week.

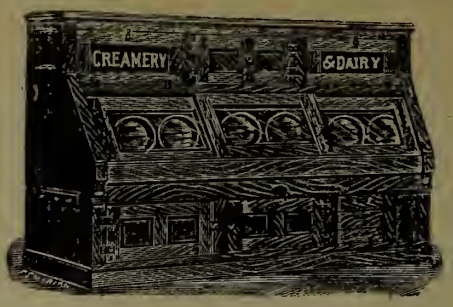
The N. K. Fairbank Co. have found it necessary, because of increased demand for their lard, to keep stock here.

GIFT OF 1,000 CASES.

The Enterprise Specialty Co., Toronto, report a growing demand for their new cereal coffee, "Grano." It is recommended as a delicious and wholesome drink. Their offer of a second 1,000 cases to be given away appears on another page of this issue.

STILL ON THE "GO."

Mr. John Leslie, representative of The Cowan Co., manufacturers of cocoa, chocolate, etc., Toronto, returned two weeks ago from a successful business trip through the Northwest. He left last week for Halifax and St. John.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

FOR English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,

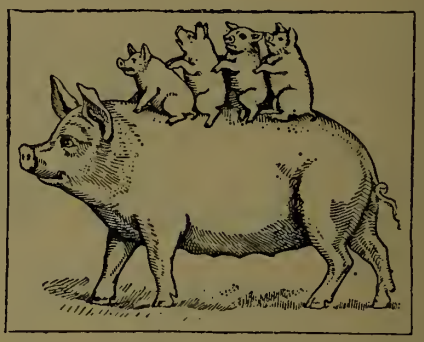
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

Absolutely Pure Lard



Is indispensable in the kitchen, therefore an absolute necessity on the Grocer's shelves.

We Guarantee Our Lard to be Absolutely Pure

Lard in Tierces, in 50-lb. Tubs, in 20-lb. Pails, in 5-lb. Tins, in 3-lb. Tins.

A trial order will convince you of its high quality and purity.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

—ALSO—

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

CHRISTIE'S SODAS

have stood the test of half a century and have always been the recognized standard of purity and excellence.

ZEPHYR CREAM SODAS

put up in 3-lb. tins will retain their crispness and flavor for an almost indefinite period.

Christie, Brown & Company,

Limited,

Toronto and Montreal

Remember, there is no taste or smell to **FAIRBANK'S**

BOAR'S HEAD

Brand of REFINED LARD COMPOUND in cooking.

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

Some people have been using lard so long, the odor of which has penetrated everything they have cooked, until they would not recognize the true food flavour. Their taste is distorted. Lard does not taste strong to some people because they have become addicted to it. Anything fried in lard the lard flavour predominates. Potatoes, steak, fish and chicken all have a similar lard taste. Try FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND and you will find that steak tastes like steak, chicken like chicken, each retaining its characteristic flavour not contaminated with any foreign grease taste. Tell your customers to surprise their stomachs and learn what good frying is by using FAIRBANK'S BOAR'S HEAD brand of REFINED LARD COMPOUND.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

GROCER'S PLAN FOR HANDLING PROPRIETARIES.

From Grocery, London.

"Got the blues?"

During a flying visit to the North recently, we had occasion to call upon a well-known single-shop grocer, who is a very good friend of ours. It was a slack time of the day when we arrived, but our friend was looking by no means happy, and we greeted him as above.

In reply he said, "Did you notice that tall fellow you passed on the way in?" We nodded assent. "Well, he is the fourth traveller to-day who has come in with a new line of proprietaries. I don't know what the trade is coming to. However willing he might be, the grocer really hasn't shelf-room to put the goods on if he were to stock even half the proprietaries that he gets offered to him."

As this is rather a burning question at the present time, we thought it worth while to extract a little wisdom from our friend's ripe experience. "Well, what do you do yourself?" we asked.

In response he walked out into the middle of the shop and said, "Look round for yourself."

We did, taking careful stock of the goods on the counter and on the shelves at the back. There were one or two "own name" brands pushed prominently forward, and the rest of the stock in view was composed entirely of articles which carried a remunerative profit; whilst bulk samples of all kinds were strongly in evidence, very nicely displayed on the counter. None of the heavily advertised and equally heavily cut goods were to be seen anywhere. We gave our friend the net result of our observations, and with the remark, "Just so," he led us into a stockroom at the back, which was used also as an office. Here the shelves were loaded with all the cut proprietaries, from Blank's 12-ounce soap packets to Thingembob's rolled oats, and we noticed that special care had been taken to arrange the stock, so as to keep it as free from dust as possible.

After allowing us time for a full inspection, our friend went on. "That's my plan; I never by any chance show an article in the window, on the counter, or on the shelves in the shop which does not pay me a satisfactory profit. As you see here, I have a very varied stock, although the quantity of each particular line is not large. I work this by an arrangement with —— and ——, who have shops in different parts of the town, by which we divide our orders on these sort of things and exchange, if necessary, so that each can keep only a small stock of cut lines. You can see for yourself that all the advertised lines are represented here, and it is very rarely that I have to say to a customer who asks for a well-known brand of goods that I do not stock it. I don't believe in the substitution plan which so many grocers feel themselves bound to adopt nowadays. I believe it is a great mistake, if a customer comes in to ask for a particular brand of goods to try and impose something else upon her. Although you may often over-persuade customers to take your special brand that you wish to push, they usually resent it in the end, especially as, in so many cases, the substituted article is not so good in quality as the one they ask for. As you saw in the shop, I run one or two 'own name' brands, but I take particularly good care that they are of the best quality and are likely to bring credit and not discredit upon the establishment. I advertise these brands, too, in the local papers, and find that it pays well. You would be surprised," said our grocer friend, as he cast his eyes round the shelves, "how few of these goods I really do sell, and I pride myself on never losing a customer when I have once got her."

"If you always give a customer what she asks for, how do you manage to push your own special lines?" we asked.

"My plan is to always bring out the packet she asks for first," was the reply, "and then to say, 'The next time you come in, madam, you might try this special brand of our own. It is equally good with the one you have there, and is slightly cheaper in price. If you will give it a trial I feel sure you will be satisfied with it.' And then in some cases I hand her a small sample packet. No, barefaced substitution is a mistake, but there are more ways of killing a dog than hanging him. Tact and discretion are very valuable qualities in this life."

As our friend seemed inclined to start moralizing on things in general, which he has rather a habit of doing, we brought him back to the subject by saying, "Don't you think you lose trade rather by not making a display of well-advertised goods?"

"Quantity, perhaps," he replied, "but not so much as you would think even there. In quality, however, I don't think it is any loss. What is the use of a man selling any quantity of goods at a bare profit over the cost of handling? He is simply acting as an unpaid salesman for the manufacturers. So-and-so, who represents our association on the G. P. C., believes in quantity, and his turnover is probably bigger than any grocer in this town; but when the profit has to be reckoned up, I think I can beat him easily, although I do a much smaller trade. Of course, it looks very big and important to have such a big turnover, and by so doing you can get rather better terms in the way of discounts; but even then I don't think it is worth it. My belief is this, that a customer asks for particular brands because he sees the articles staring him in the face in the shop. If he did not see them he wouldn't want them, but would ask for the article without naming any particular maker. That's where the grocers have made such a mistake in the past, and many of them do it still. They give their windows, their counters, their shop space free to any manufacturer who likes to ask for them, and get very little in return. It is the retailers who build up the manufacturers' trade in many instances, free gratis, and for nothing, and then, when it is too late, and they have educated the public for years at their own expense into buying this particular article, the retailers begin to cut it and grumble because they cannot get any profit out of it. 'Out of sight, out of mind,' is my motto in regard to cut proprietaries."

BEET SUGAR IN IRELAND IN 1852.

The following appeared in The Toronto Globe of May 1, 1852:

"Among the plans for the improvement of Irish agriculture is the introduction of the beet-root into the island for the manufacture of sugar. . . . . A company was formed, which has recently commenced manufacturing, and with very satisfactory results, when they are compared with the production of the continent. The average crop of beet-root in Ireland is said to be 26 tons per acre, while on the continent it is only 16 tons, and it is now affirmed that the minimum yield of saccharine matter is 7½ per cent. in raw sugar, whereas on the continent 7 per cent. is the highest. A further advantage is also said to exist in the cost of the process as carried on at Mount Mellick, where it averages £7 5s. per ton, against a cost of £9 abroad. On the other hand, the price of the roots in Ireland last year has been 15s. per ton, the continental price 12s. 6d. . . . On the whole, at present rates the Irish sugar is alleged to be produced at £17 per ton; the continental average being £17 15s. The manufactory now at work cost about £10,000. It employs 160 laborers, has two steam engines, together of 40 horse power, and works up about 300 tons of beet root per week. A company proposes to erect six more establishments during next year. Refined sugar has not yet been made, but its manufacture will soon be commenced."

The Northwest Jobbing and Commission Co., Lethbridge, N.W.T., is to be succeeded by The Northwest Jobbing and Commission Co., Limited, on May 10.

BUILDING OPERATIONS NECESSITATE REDUCING OUR **STOCK**

WE ARE MAKING SPECIAL PRICES ON BLOCKS OF

TEA, SALMON AND GREEN RIO COFFEE

IT WILL PAY YOU TO WRITE US OR SEE OUR TRAVELLERS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE Importing and Manufacturing **GROCERS.** **TORONTO.**

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

SPECKLED TROUT in tomato sauce is a table delicacy that is having a good sale with The Eby, Blain Co., Limited. It is packed in 1-lb. square tins, and retails at 10c. per tin. The firm is receiving its third shipment this week.

Buyers of evaporated apricots should get prices from H. P. Eckardt & Co.

Medium pearl tapioca to arrive is quoted at a low price by L. Chaput, Fils & Cie.

A car of very fine Porto Rico molasses arrived this week for H. P. Eckardt & Co.

L. Chaput, Fils & Cie have just received a nice line of Japan tea which can be sold at a low price.

Mr. Alex. Wills, of Montreal, is landing a shipment of Austrian sugar of the well-known "S.C.H." brand in 100 lb. bags ex Frisia.

Wishing to unload their stock, L. Chaput, Fils & Cie, are offering all their lines of canned goods at low prices.

L. Chaput, Fils & Cie, have received a lot of fine dried Trinidad raw sugars in bags, which they are offering under the market value.

The A. F. MacLaren Imperial Cheese Co. are in receipt of a shipment of olives, the well-known brands of Chas. Gulden, in glass and kegs.

A car of green Rio coffee arrived in New York on Tuesday for The Eby, Blain Co., Limited. The coffee is high grade and a good roaster. It is due to reach Toronto by the end of the week.

T. A. Lytle & Co., pickle manufacturers, report a large sale among their customers for their "Sterling" brand sweet pickles, which are done up in small or large quantities.

The Eby, Blain Co., Limited, are offering special prices on their well-known "Anchor" brand brooms, and would advise all grocers to put in large stocks, in view of further advances in broom corn.

A. P. Tippet & Co., the consignees of the sulphur on board the steamer Forest Holme, report the greater portion of it landed safely; so the trade will not be inconvenienced, although some temporary shortage may exist.

An evidence of the merits of "H. & H.," the cleaner, is that without travellers its sale has extended from Halifax to Vancouver, including all the French territory. Mr. McIntosh, the Canadian representative, has been offered an increased territory, including the northern part of New York State, as a tribute to his good work in extending this end of the business.

The "Anchor" brand of pure orange marmalade has already gained an enviable reputation for its fine flavor. It is put up in 1-lb. glass jars (full weight) and quart gem jars, and is sold only by The Eby, Blain Co., Limited.

THE EBY, BLAIN CO. ENLARGE.

It is a growing time with The Eby, Blain Co., Limited, of Toronto. Owing to the increase in their business they have decided to enlarge their building at the corner of Front and Scott streets. Two storeys are to be added to the front of the building and three to the rear. When the work is compteted The Eby, Blain Co. will have a six-storey building, 50 ft. wide by 180 deep. The contract for the work was signed on Tuesday.

In order to facilitate building operations, the firm has decided to clear out some of its stock at special prices.

FRANCIS GALLOW'S WILL.

Mr. Francis Gallow, the commercial traveller of The Pure Gold Manufacturing Co., Toronto, who died two weeks ago, left $4,000 in life insurance, $1,000 in stocks and $1,131.43 cash. The widow and the son, Wm. Forbes Gallow, are the executrix and executor. It is all willed to Mrs. Gallow.

SCHEPP'S COCOANUT.

The only genuine and reliable brand that stood the test of time.

The Standard among the First-Class Grocers and Familes of this country and Europe.

L. SCHEPP & CO.,

New York. 6 and 8 Bay Street, Toronto.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents.

NO YOU DON'T!

Stop Right Where You Are—

The MONEY-WEIGHT SYSTEM won't tolerate a Down-Weight Thief! Merchants who have been robbed for years by giving down weight now find an active Silent Partner in the Money-Weight System.

Order now on the easy payment plan. The Scales will pay for themselves.

The Computing Scale Co.,

Manufacturers of
Dayton
Computing Scales.

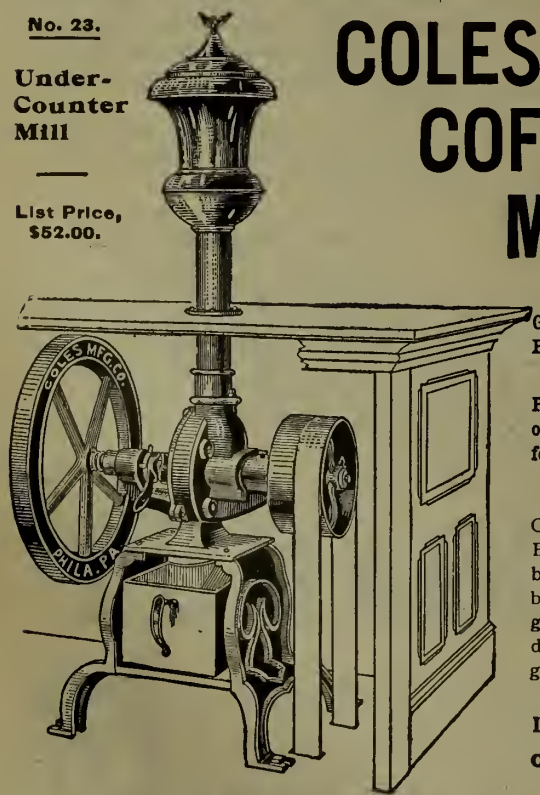
Branch Offices:

Halifax, N.S.
Montreal, Que.
Winnipeg, Man.
Vancouver, B.C.
Toronto, Ont., 104 King St. West

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system.

See here:

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — **The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.**

ALLISON COUPON CO., *Manufacturers, Indianapolis, Indiana.*

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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APPEALING TO THE PREMIER.

A DEPUTATION, representing the Toronto Board of Trade and the Canadian manufacturers, is to wait upon Sir Wilfrid Laurier on Tuesday next in order to impress upon him the necessity for the establishment of a Canadian trade office in London, and also the appointment of a Canadian trade commissioner there.

We are glad to see that these two influential bodies have taken upon themselves the task of jointly impressing this most important matter upon the attention of the Government. It is now two or three years at least since THE CANADIAN GROCER first took this matter up, urging it upon the attention of Sir Richard Cartwright, the Minister of Trade and Commerce. Since then the Manufacturers' Association has been most active and persistent in the advocacy of the same, but Sir Richard seems to remain obdurate, and it is only proper that the matter should now be pressed upon the Premier himself.

There is no question about the need of such an office and of such a commissioner in London. Canada in this respect is far behind Australia. Canadian manufacturers and merchants who visit London on business have had this necessity impressed upon them time and again, but so far they appear to be unable to impress it upon the Minister of Trade and Commerce. The Premier has shown himself to be more impressible in other matters affecting the welfare of Canada, and, it is to be hoped, that he will also in this particular.

UNCLEAN BANK BILLS.

IN the House of Commons, on Tuesday, the question of unclean bank bills in circulation in the Dominion was briefly discussed. It was brought to the attention of the House by Dr. Sproule. The Hon. Mr. Mulock explained that clean Dominion notes could be obtained if anyone asked the banks for them.

This is a matter which has been discussed in these columns before, and it is a pity that something has not been done to rectify the matter. Everyone who is conversant with the unclean character of many of the bills knows that they are not only dirty in appearance, but frequently emit an offensive odor.

Were it not a fact that coin is bulky, and often inconvenient, the unpopularity of paper money, on account of its uncleanliness, would certainly cause people to use the coinage rather than the latter.

As Mr. Mulock pointed out, clean bills can be obtained on application to the banks, and it is to be hoped that business men, particularly, will, by carrying out this suggestion, bring about the use of cleaner money, and cause that which is unclean to be kept out of circulation.

A more drastic, and perhaps a more effective, remedy would be to compel in some way the banks to keep back from circulation dirty and offensive bills that pass through their hands.

It is obvious that some severe measures should be adopted to abate the evil. It is to be hoped that some good will result from the ventilation which the subject received in Parliament, superficial and all as that ventilation was.

HONORS FOR A HALIFAX GROCER.

MR. W. H. CAWSEY, of W. H. Cawsey & Co., retail grocers and provision dealers, Halifax, has been elected alderman by acclamation for one of the wards of that city.

Mr. Cawsey is a young man, is full of energy and enterprise and if he is as successful in civic affairs as he has been in business, he will make his mark in the City Council of Halifax.

When he began business for himself he was only 16 years of age. To-day, three of his brothers are associated with him in business. Between them they conduct two stores besides doing a large oil trade.

THE CANADIAN GROCER has for years been urging business men to devote more of their attention to public affairs. We cannot say whether Mr. Cawsey has been converted by the logic of our arguments, but it is gratifying to us to know that he has done, busy man and all that he is, what we have so long been urging business men to do.

He is a foolish man who believes he is perfect; but he is a wise man who strives to get as near perfection as possible.

THE B. C. SALMON COMBINE.

Our exchanges from British Columbia indicate that the negotiations for the salmon combination are not altogether successful. No doubt a number of packers have agreed to be part of the combination, but all the packers have not so decided. A gentleman who has recently been in British Columbia, and has given some attention to the matter, informs THE CANADIAN GROCER that the largest packers on the Fraser are not in the combination. In his opinion, it is extremely doubtful whether the combination will really be consummated, while, if it is, with some of the largest packers outside it, there will be a good deal of trouble in store for the organization.

At present the work of appraising the different factories who have consented to sell out to the combination is going on, and time alone can tell whether the combination can be placed on a solid and successful footing. Our readers will remember that hitherto all similar attempts have been unsuccessful.

THE LABOR DISPUTES--A REMEDY.

THERE are strikes and rumors of strikes these days. Coming at a time when trade conditions are so healthy they cannot be viewed with anything else but concern. This is particularly true of the strikes in the building and allied trades. Never in the history of Canada have building operations been carried on so extensively as they are at present, and never, in consequence, has there been such a demand for material and labor. What the effects of a prolonged strike would be under such conditions no one can to the full extent calculate. It can, however, be well expressed in the one word "disastrous."

We do not propose to enter into the merits or demerits of the questions which have led up to the strikes. But those who have given the matter any thought must have wished for the consummation of some practical scheme which would take the place of the strike or lockout as a means of settling disputes between capital and labor.

If those immediately interested in the labor disputes were the only ones to suffer, it would not be so much a matter of concern to the community at large. But the trouble is that trade and commerce also suffer. Anything, therefore, that can be devised, whereby strikes and lockouts can be obviated, would be a benefit to society at large.

If both parties to a dispute would agree upon submittlng the same to arbitration, there would be no strikes. Only this week, Chancellor Boyd has agreed to arbitrate the labor dispute between the trackmen and the Canadian Pacific Railway Co. But the trouble is that all parties to a difficulty between employer and employe will frequently not consent to arbitration.

In New Zealand, as our readers are well aware, compulsory arbitration has been in existence for some time. And, while opinion is somewhat divided in regard to the working of the law, the fact that strikes have been prevented is an evidence that compulsory arbitration has succeeded in doing what it was designed to do. The fact that the new Australian Commonwealth has decided to imitate her sister colony is also an evidence that the compulsory arbitration of New Zealand must have some strong features to recommend it to the Commonwealth's Parliament.

Canada, too, is now proposing to take a step in the direction of compulsory arbitration, Hon. Wm. Mulock, who is Minister of Labor as well as Postmaster General in the Dominion Government, having introduced on Tuesday a Bill providing for compulsory arbitration for the settlement of railway disputes. It is therefore a Government measure.

When introducing the Bill he explained that it would apply to Government railways and to all railways under the control of the Dominion Parliament. Strikes and lockouts will be prohibited and penalties imposed for contravention of the provisions of the Bill. Every labor dispute was to be referred to a Provincial Board of Arbitration if the question were of a Provincial character. Larger disputes would be referred to a Dominion board. Each Provincial board would be provided with a clerk who, among other duties, would act as a medium of communication between the parties to the controversy. Each Provincial board would be composed of three arbitrators, one appointed by the railways operatlng within the Province, another to be chosen by the men, and a third to be chosen by these two. If these two failed to agree on a third, then the third would be chosen by the Governor in-Council. The Dominion board would consist of five members, two chosen out of the seven elected by the railway companies to the Provincial boards, two chosen from the seven elected by the railway employes to the Provincial boards, and a fifth to be named by these four, or by the Governor-in-Council. It would be the duties of these boards, first, to endeavor by conciliatory methods to arrange the matter in dispute; failing in that direction they would be clothed with ample powers to determine the dispute and make an award. On a Provincial board the decision of the chairman and one more would be an award. On the Dominion board the decision of the chairman and two more would be an award. This award would be current for such time, not exceeding a year, as the award should state, with provision that either party may terminate it within a lesser period, but that it must continue in force until another award has been made to take its place. The award shall not be cognizable in any court and shall not be removable to any court for the purpose of review, of amendment, or of being quashed.

It is not the intention of the Government to press the Bill through to its final stages during the present session of Parliament. That will be left to the next session. In the meanwhile the Bill will be printed and distributed, so that everyone interested may be able to thoroughly digest its contents and suggest any amendments that may be deemed necessary.

We believe the Bill is a step in the right direction, and it is to be hoped that it will be possible to eventually extend its principle to industrial disputes of all kinds, for all strikes and lockouts disturb the trade and commerce of the country.

Compulsory arbitration may be deemed by a good many people an interference with the liberty of the subject. But wherever there is an organized society there is interference with the liberty of the subject in order that the greatest good may be provided for the greatest number. And in the matter of compulsory arbitration the idea is certainly the greatest good for the greatest number.

A FLURRY IN POTATOES.

CONSIDERABLE advances have taken place in the potato market during the last two weeks. They are now worth 85c. per bag on the track in Toronto, and some buyers are asking 90c. That was the ruling figure early this week, the high prices being caused by the demand from the United States, where potatoes were worth in some places $1.50 per bushel during the latter part of last and the early part of this week.

The stocks on hand over there became low and a panic ensued. United States buyers came to Canada, bought up quickly all the potatoes they could at prices ranging from 80 to 90c. according to the distance they had to be shipped, and sent them over to New York, Detroit, Chicago, St. Louis and other centres. Numerous sales were made in Toronto at 90c. per bag and it began to look as if potatoes would reach $1. But almost as soon as they had come, the buyers went back, and the market is easing off here as a consequence.

Prices in the United States are still high, but already new potatoes are being offered on the Southern market and in two or three weeks new crops will begin to come in. So prices may be expected to decline shortly.

CAUSE OF LOWER SUGAR PRICES.

THE sudden and unexpected reduction of 10c. per 100 lb. in Canadian white sugars which took place on Tuesday evening is due altogether to local causes, the United States and European markets being firmer. And these causes are the importations of foreign granulated.

These importations have, so far this year, been heavier than ever. The latest figures we have for the present fiscal year are for the eight months ending February, and they show a total importation for that period of 35,404,518 lb., against 21,519,543 lb. for the same period in 1901. This means an increase of 66 per cent.

The following table gives the imports of refined sugars for the two eight-month periods of 1901 and 1902 :

EIGHT MONTHS IMPORTS.

	1901. Pounds.	1902. Pounds.
Great Britain	6,960,778	6,523,744
United States	7,696,808	12,103,427
Germany	1,544,231	12,139,081
Holland	2,474,104	2,632,783
B. W. Indies	.....	700
Other countries	2,843,532	2,004,783
Total in pounds	21,519,543	35,404,518

Imports from the United States are likely to be considerably curtailed on account of the new equalized freight rates which went into force a few weeks ago, but it is thought, as we pointed out at the time, that they will not materially effect imports from Europe.

On Saturday last the ss. Frisia arrived at Montreal with 30,000 bags of Austrian sugar. And this was, no doubt, the immediate cause of the decline of 10c. in the price of Canadian granulated on Tuesday last.

MR. HANBURY'S SPECIOUS PLEA.

THOSE in Great Britain who are in favor of the removal of the embargo against Canadian cattle have not ceased their efforts. Resolutions are being passed by organizations interested in the removal of the embargo, and deputations are waiting on the Minister of Agriculture in order to impress upon him the necessity of doing so. Hon. Mr. Hanbury, is, however, still just as persistent in his refusal to comply with the request, notwithstanding that it is backed up by a good many influential men in Great Britain. A deputation which waited on him a few days ago was told that since the Diseases of Animals Act was passed in 1896 the imports of fat cattle from Canada for immediate slaughter have been practically as large as the imports of both fat and store cattle prior to 1896.

It is all very well for Mr. Hanbury to make such a statement. It seems that he is unable to resort to anything else but to weak statements in order to back up his position. It was clearly demonstrated that when the embargo was placed on Canadian cattle no pleuro-pneumonia existed even in the animals which were alleged at the time to have the disease. There were no Canadian cattle then, either in this country, on the seas, or actually landed in Great Britain, that had the disease. Neither since then has a case of pleuro-pneumonia been discovered in Canada. Mr. Hanbury himself acknowledged that this is so, and, in fact, does not attempt to advance that plea as an argument for keeping out Canadian cattle.

He now falls back on the specious plea that the trade is not decreasing. While this is true, it can be said that trade is not increasing, in fact, the number of cattle exported from Canada to Great Britain in 1901 was actually smaller than in 1898. And

MR. E. B. NIXON.

one of the best evidences that the embargo is interfering with the export of Canadian cattle to Great Britain is the fact that this trade is practically at a standstill, and has been for five years, while in all other branches of our export trade to Great Britain there has been an enormous increase. Then, in addition to this, there is the fact that a large number of farmers and others in Great Britain are importuning Mr. Hanbury to allow what we call stockers to be brought in to be utilized for fattening purposes.

The following shows the export of Canadian cattle to Great Britain from 1895 to 1901 :

	No. of Cattle.	Value.
1895	85,863	$6,797,615
1896	97,042	6,816,361
1897	120,063	6,454,313
1898	122,139	7,404,388
1899	116,075	7,165,370
1900	115,056	7,579,080
1901	119,061	8,028,476

BUSINESS MEN OF PROMINENCE.

MR E. B. NIXON.

MR. E. B. NIXON, of Winnipeg, whose resignation as buyer for The Hudson's Bay Co., in order to go into business on his own account, was referred to in a recent issue of THE CANADIAN GROCER, was born in Montreal, but at a very early age was taken to England, where he remained until he was 12 years of age, and where he received the groundwork of a good plain English education. Immediately on his return to Montreal he entered the business of his uncle, David Crawford, who kept the Italian Warehouse, and was almost as well known as the city itself. Here the subject of this sketch began at the bottom rung of the ladder, swept floors, cleaned windows, ran errands, and worked up through the various stages of cash boy, office assistant, salesman, and finally head salesman of the house. This position he resigned to come West in 1882 to enter the wholesale house of Lyon Mackenzie & Powis, Winnipeg, as traveller and their manager of the warehouse. In the latter part of 1883 he joined H. L. Reynolds in a large retail grocery business, which was opened on the east side of Main street, near the site of the present Bank of Hamilton. After a short time with Mr. Reynolds, Mr. Nixon left to enter the wholesale and retail grocery house of David Nicholson, of St. Louis, where he remained until 1886, when he returned to Winnipeg as manager of the retail grocery department and buyer for The Hudson's Bay Co. This joint position he filled until 1900, when the growth of the business compelled him to relinquish the management of the retail stores and devote his attention exclusively to the duties of grocery buyer for the company.

It will be seen from the above that Mr. Nixon has worked up from the bottom rung of the ladder to a position of great trust and importance, and his success has been achieved through native ability coupled with unswerving attention to business.

Throughout his long business career, Mr. Nixon has had few holidays, and no serious illness. He is entering business on his own account in the prime of life and in the best of health, and his friends throughout the Dominion of Canada—and they are legion—will wish him long life and continued prosperity.

Beyond a regular and conscientious use of the franchise, Mr. Nixon has taken little interest in politics, either Dominion, Provincial or civic, but he has been, as already stated, an ardent admirer of legitimate sport and a great friend to the Victoria Hockey Club.

Mr. Nixon occupies a comfortable modern home of his own on Balmoral street, Winnipeg. His wife was a Miss McMillan, of Collingwood, Ont., youngest sister of the Hon. D. H. McMillan, Lieutenant-Governor of Manitoba.

The acme of every grocer's desire should be "success" with his Tea department, this being the pivot upon which the whole business must revolve.

"SALADA" CEYLON TEA Black or Green

will the more speedily and effectually accomplish this than any other Tea in the wide, wide world.

Sealed Lead Packets Only--Black--Mixed--Uncolored Green.

Toronto. Montreal. Boston. Buffalo. Pittsburgh. Philadelphia. Newfoundland. Detroit. Toledo. Cleveland

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

Orange Marmalade

This is a line grocers can sell with profit. It is being used more every day in families. Push it. We put it up in glasses, tumblers, 5-lb. tins, 7, 14 and 28-lb. pails.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
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King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

GROCERIES.

Toronto, May 8, 1902.

THE feature of the wholesale grocery trade this week is the sudden and unexpected decline of 10c. per 100 lb. in the price of white sugars. The outside markets, on the other hand, are ruling firm, and instead of a decline an advance was expected. The demand for sugar has been rather better than it was a week ago, and the same, in fact, may be said of the wholesale grocery trade generally. The demand for canned goods is certainly better than it was, particularly in vegetables, meats and fish. In spices trade is just moderate, with ginger rather firmer in the outside markets. Rice and tapioca are in fairly good demand, and the latter shows a little firmer tone in the primary market. Coffees are weak with the demand fair. Not much is transpiring in the tea market, and the most interesting feature is the strength of the Japan market, which has opened at about 1½c. per lb. higher than last season. In foreign dried fruits the feature is the strength of currants, which have advanced quite materially within the last week. On account of these advances the local market is firmer and some of the houses have advanced their prices ¼c. per lb. The scarcity of Valencia raisins on the spot is more pronounced than ever, but a shipment is expected to arrive before the week is out. In other kinds of dried fruits the demand is fair.

CANNED GOODS.

The demand for canned tomatoes and peas has improved during the past week, and a good business is being done. Nothing new has depeloped in regard to prices. Tomatoes are firmly held at 92 to 95c., with some brands selling at 97½c. The ruling price for peas is 80 to 85c. There is a fair quantity of corn selling, but prices continue weak at from 65c. upwards. A little better demand is being experienced for canned fruits, particularly peaches and strawberries, at $1.75 to $1.90 for the former and $1.60 to $1.75 for the latter. There is still some speculative buying in canned meats on account of the strong position in prices and the scarcity of beef. The scarcity and dearness of fresh meats is still stimulating the demand for all kinds of canned fish, the sale of which is quite brisk. This is particularly true of canned salmon, a fair quality of which can be retailed at 10c. a tin, but, of course, this is not Fraser River sockeye. Our quotations are as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

SPICES.

The volume of business so far this month is not equal to that of April, although, for the time of the year, a fair trade is being done. In the outside markets the principal features appear to be the firmness of ginger. In other lines of spices prices are steady to firm.

RICE AND TAPIOCA.

There is a fair trade doing in both rice and tapioca, but more particularly in the former. Tapioca, which has been rather easier, has taken a firmer turn during the last few days in the outside markets. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c.; sago, 3¾ to 4c. per lb.

COFFEES.

The market for Brazilian coffees is still characterized by a great deal of irregularity, and at the time of writing is

See pages 39 and 40 for Toronto, Montreal, and St. John prices current.

weak. The bearish influence at the moment is chiefly the increase in the visible supply of 134,833 bags during April, bringing the total visible supply up to nearly 11,400,000 bags of coffee. There has been a little business done on spot on importation account in both Brazilian coffees and mild Central American descriptions. On the local market wholesalers are doing a fair trade at unchanged prices, and our quotations are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The feature of the nut market is a firmer feeling in regard to Tarragona almonds. In New York prices are about ½c. per lb. higher.

SUGAR.

Late on Tuesday evening a decline of 10c. per 100 lb. took place in white sugars. This, in view of the firmness of the raw markets and also of refined in New York, was quite unexpected, and the result is a somewhat demoralized market locally. No one seemed to dream of a reduction, and were, on the other hand, expecting an advance. The reduction is due to local causes, the chief of which is the arrival in Montreal of a cargo of Austrian sugar. The price of granulated is now on the basis of $3.70 f.o.b. Montreal, and $3.78 Toronto. Acadia granulated is still 5c. less than that of Montreal refined. Yellows are unchanged. Beet sugars, after an advance to 6s. 5¼d., receded to 6s. 3¾d., and the latest cables quote an advance of 3d. in Java cane sugar with beet firm. In New York centrifugals are strong at 3½c., being an advance of 1-16c. for the week. At this figure there are buyers but few sellers. The general tendency of the outside markets is toward increased strength. Until Tuesday's decline the Canadian market had a stronger tone in sympathy with the outside markets.

Receipts of raw sugar in the United States last week were heavy, amounting to 49,210 tons, while the meltings were 31,000 tons. Stocks were thus increased by 8,210 tons. Stocks, however, are nearly 60,000 less than the same time last year. Cuban stocks, on the other hand, show an excess of 227,000 tons compared with the same date a year ago.

SYRUPS AND MOLASSES.

The demand for molasses is, perhaps, less active than it was, still there is a moderate business doing. For syrups the demand is fair. There have been some transactions between the refiners and the wholesalers in sugar syrups, but they have only been small. Advices from New Orleans say that it is generally understood that the coming crop of molasses is controlled by a few interests. This, naturally, imparts a steady tone to the market. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

TEAS.

The market for both Indian and Ceylon teas is weak. At the last auction sale, advices of which are to hand, the large quantity of Indian tea brought forward just after the declaration of the Budget, proved in excess of requirements, and prices declined ¼ to ½d. In Ceylon teas, there was a similar decline, although fine Ceylons were held fairly steady. On the local market there have been a few transactions, principally in good liquoring teas at 7 to 7½d. According to advices from Colombo that market is also weaker there. The market is, of course, closed in Calcutta.

In Japan teas the interest is, of course, in the opening of the market for the present season. Several cable advices are to hand, and all report a strong market. The opening prices are $3 (Mexican) higher per picul compared with last season. This is an advance of about 1½c. per lb. The advices say that the crop has been damaged by frost, and that it is likely to be short in consequence.

The fact that the United States is taking the duty off tea has also helped to give strength to the market. On the local market there has been some business done between the different wholesale houses, indicating that stocks of Japan tea are getting light. Ceylon green teas are being offered at from 7 to 7¾d. for medium grades, and there is a good demand from the packers, but from other sources the demand is very light.

FOREIGN DRIED FRUITS.

CURRANTS.—The feature of the dried fruit market is the strength in currants, which, according to cable advices, are much higher than they were. Prices seem to be about 2s. 6d. above the recent lowest point. On Tuesday cables were received which were contradictory, one quoting slightly lower prices, and another even higher prices than at the close of last week. On account of the higher prices in the outside markets some of the local houses have marked their prices up ¼c. per lb., and all are firmer in their quotations. A fairly good business is being done. We quote: Filiatras, 5¾ to 6c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c. per lb.

VALENCIA RAISINS.—The position of Valencia raisins is also stronger. Stocks on the spot are practically exhausted, and wholesalers are buying from each other when possible in order to do business. A small shipment, however, is due to arrive this week, but this is expected to give very little relief to the situation. According to cable advices supplies are rapidly falling off and stocks are nearly exhausted at all points. Local wholesalers are quoting selected firmly at 6¾ to 7c. and layers at 7¼ to 7½c.

PRUNES.—The demand is keeping up fairly well and quotations are unchanged. We quote as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

DATES.—There is not much doing and 4½c. per lb. is the ruling idea as to price.

FIGS.—A fair trade is being done in tapnet figs at 3½c. per lb.

CALIFORNIAN EVAPORATED FRUITS There is a fair trade being done at firm prices. We quote: Peaches, 11 to 14c.; apricots, 13 to 17c.

GREEN FRUITS.

The uncertain weather of this week has made the fruit market dull. There are large offerings of lemons of both good and inferior quality, large shipments having been received direct from Messina and other European lemon-growing districts, and these are being offered all the way from $2 up to $3 50 per case. Oranges are scarce, and Valencias have advanced $1 per crate. Pineapples are ripening in the South and larger shipments have come in, weakening the market for them here. More tomatoes and strawberries are being offered, and the latter are 5 to 10c. per quart lower. A few new potatoes and wax beans are being imported from the South. The potatoes are worth $6 to $7 per bbl., and the beans $2.75 to $3 per case. We quote: Oranges, Mexicans, $2.75 to $3.25 per box; Californian navels, $4.25 to $4.75 per box; Mediterranean sweets, $4 00 to $4.50; Valencias, $6 to $6.50 per small case, $7 to $7.50 per large case; grape fruit, $4 to $5.50 per box; Malaga grapes, $5.50 to $7 per bbl.; bananas, $1.20 to $2 for firsts, and $1.25 for eight hands; pineapples, $4.50 per case; Southern cucumbers, $1.75 to $2.25 per doz.; Egyptian onions, $3 per sack; Messina lemons, $2.50 to $3.50; Palermo lemons, $2.25 to $2.75; Sorrento lemons, $2.50 to $3.50 per crate; Californian celery, $4.50 to $5 per case of 8 doz.; Southern tomatoes, $3 to $3.50 per case of 6 baskets; strawberries, 12 to 15c. per pint, and 23 to 40c. per quart.

VEGETABLES.

There have been large quantities of outdoor grown rhubarb placed on the market this week, causing the price of that article to come down 60c. per dozen. Green onions are also more plentiful. Potatoes have advanced 15 to 20c. per bag and cabbage has gone up 10c. per dozen. No more Canadian onions are being offered and those imported from Egypt have taken their place. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; red cabbage, 40 to 50c. per doz.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 85c. per bag; asparagus, 75c. per doz.; butter beans, 90c. per peck.

COUNTRY PRODUCE.

EGGS—The prices are firm at 12½ to 13c. per dozen and the receipts are moderate. The competition amongst the local buyers, together with their scarcity, keeps the prices high.

BEANS—There is little trade doing. We quote: Choice hand-picked, $1.20 to $1.40; prime, $1.10 to $1.20 per bush.

HONEY — Trade remains quiet. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR — The demand keeps steady. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—There is a brisk demand for evaporated, but dried apples are slow. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES — There has been a heavy demand from the United States, and prices have advanced to 85 and 90c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—There have been larger arrivals of butter this week, and this has had the effect of weakening the market. The stocks of old and inferior butter have been cleared off, leaving the market in a healthy condition for the spring and summer. The demand for choice dairy butter is good. Some grades of creamery butter are 1c. per lb. lower. We quote as follows: Choice 1-lb. prints, 17 to 18c.; large rolls, 15 to 16½c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 22c., and creamery solids, 20½ to 21c. per lb.

CHEESE—Considerable quantities of fodder cheese are being offered at 11½c. per lb., and at that price sales are readily effected. The export demand continues heavy and the prices are firm and unchanged. We quote cheese at 11½ to 12c. per lb., in small lots, and 11½ to 11¾c. for export.

FISH.

Trade continues brisk in fresh fish, and the prices are steady. A quantity of mackerel has been received and they are selling well. The high prices of fresh meat have increased the quantity of fish consumed. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 7c; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—There has been some uncertainty in the Chicago wheat market this week, and the prices here are unsteady. Manitoba hard wheat is worth 86c.; No. 1 Northern, 82½c. and No. 2 Northern, 80c. per bush. On the local market hardly any grain of any description has arrived. Red and white Ontario wheat is worth 68 to 81c.; goose, 67½ to 68c.; oats, 46 to 47½c., and rye, 64c. per bushel. 77c. is the price paid on cars for fall wheat at outside stations.

FLOUR — The uncertainty of the wheat market is causing the buyers to purchase their flour only in small quantities, and so trade is quiet. The prices are unchanged. We quote as follows: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3 30 to $3 40 per bbl. in Toronto.

BREAKFAST FOODS—The prices are unchanged and trade continues fair. We quote: Oatmeal, standard and granulated, in carlots on track here, $4.75; standard rolled oats in carlots on track here, $4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4 75; pot barley, $4.25, in 196-lb. bbls.

SEEDS.

Trade is slackening as the season is nearly over. We quote out of store at Toronto: Red clover, $6.50 to $9; alsike, $10 to $16, and timothy, $7.80 to $8.25.

MARKET NOTES.

Hides have gone up ½c. per lb.

White sugars are 10c. per 100 lb. lower.

Potatoes have advanced 15 to 20c. per bag.

Valencia oranges have advanced $1 per case.

Currants are higher in Greece and firmer locally.

The prices of dairy and creamery butter are weakening.

Valencia raisins are almost exhausted on spot, and a small shipment that is due to arrive this week is not expected to give much relief.

Rhubarb is considerably cheaper than it was a week ago. Last week the prices were 80c. to $1 per doz., and this week they are 20 to 40c., a decline of 60c. This is owing to the outdoor grown rhubarb being placed on the market.

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Do you get our weekly price list?

Special attention to mail and wire orders.

CLEMES BROS., TORONTO

QUEBEC MARKETS

Montreal, May 8, 1902.

GROCERIES.

GROCERIES during the past week have been quite active all round, and with the opening of the St. Lawrence canals a considerably increased trade with points in Ontario has been brought about. The market for sulphur has become firmer in price owing to the destruction of a quantity of it by fire in the steamer discharging it at this port. There has been an advance in cotton twine of ½c. The wholesale houses report having difficulty in obtaining clothes pins. The demand is great now, and manufacturers have not been able to cope with it. Large cheese have advanced ¼c. and are now quoted by wholesalers at 11⅞c. Small cheese are still worth 12 to 12¼c. White beans are scarce, and the scarcity is not likely to be relieved until the new crop is on the market in August or September. Whatever is left of the old stock is being held by jobbers at $1.35 to $1.40.

SUGAR.

The market shows a further decline of 10c. per 100 lb. in white sugars. Yellows are unchanged at $3.05 to $3.70, and granulated is now quoted at $3.70. Trade is much more active this week, business with places west of here having commenced well.

TEAS.

Recent cables from Japan state that the market has opened firm and higher than last year. Judging by present conditions it is likely that a further shortage in the crop will occur. Locally, medium and low-grade Japans are scarce and dealers are quoting them higher. China greens are changing hands, going from one house to another, and in consequence are gradually working up in price.

SYRUPS.

There is very little doing in corn syrups, and our prices are only nominal. We quote as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

In Barbados molasses on spot there is not much business doing. One buyer reports receiving advanced quotations from the primary market. The price is still 23 to 24c., though business has been done in certain cases as low as 20c. Porto Rico molasses is quoted at 38c. per gallon and Antigua at 24c.

CANNED GOODS.

There has been no change in canned goods since our last report. Tomatoes are still very scarce, and holders are selling them between 95c. and $1. Other lines are not moving very well. Corn is dull. Canned blueberries are scarce; holders are few, and whoever has any has only a small quantity. The 2-lb. cans sell at 90 to 95c. Our quotations are now as follows: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 95c. to $1; gallon apples, $2.70 to $2.80; 3-lb. apples, $1.00; salmon, $1.00 to $1.05 for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser

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12th St., BRANDON, MAN.

River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES

Trade has been fairly good during the past week. No quotable change has occurred, and our quotations are as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a moderate demand at unchanged prices. Quotations are as follows: B rice, in bags, $3.10; in ½ bags, $3.15; in ¼ bags, $3.20; in pockets, $3.25. In 10-bag lots an allowance of 10c. is made. CC rice, $3 in bags; $3.05 in ½ bags; $3.10 in ¼ bags, and $3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½ to 5c. per lb., and tapioca, 3⅝ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The primary market has advanced 1s. 6d. Trade, locally, is active. The outlook for the new crop is not very bright at present. Fine Filiatras are quoted at 5⅝c. in ½ cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾c. to 8c. per lb.

VALENCIA RAISINS.—These continue to be scarce. Some jobbers are entirely out of off-stalk raisins and cannot obtain any in a good condition. There is a limited quantity of four-crown layers, which is practically the only grade to be procured. They are selling at 6⅞ to 7c. What little off-stalk raisins are held are being sold at 6¼c. We quote: Finest off-stalk, 6¼c.; selected, 6⅝c., and layers, 6⅞ to 7c. per lb.

SULTANA RAISINS.—There is a good demand and the market is active at the present price of 9c.

CANDIED PEELS.—There is no change. Citron peel sells for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—These have become scarce under a heavy demand. "Connoisseur Clusters" are not to be had, and the price quoted is purely nominal. Our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—A fair amount of business is passing in dates. Hallowees are quoted at 4½c.

FIGS.—There is not much doing. Tapnets sell for $1.20 and layers for $1.15.

CALIFORNIAN RAISINS.—The scarcity of Valencias has turned the demand to seeded Californian raisins in which there is now an active trade. The price of seeded raisins is 9¼ to 9½c. per lb. Indications are that the new crop of raisins will be a good one.

PRUNES.—There is a good demand and the market is steady. We quote: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—Business continues active, and prices are steady and unchanged. Apricots are quoted at 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

No quotable change has been made in nuts. The demand is, naturally, at this time of the year, light, but better than is expected at this season. Our quotations are as follows: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Trade during the week has been somewhat irregular. Prices paid at the factory are from 19 to 20c. It has been possible to export a few lots under these prices, but most of the receipts are going into local consumption. There is a little dairy coming forward, prices being 17 to 18c.

CHEESE.—The price has not changed, finest colored still selling at 11 to 11¼c. There is a very good inquiry for old cheese, but little, if any, business is done, as buyers take the goods at the prices asked. New cheese is coming forward more freely. The market in general is still firm, though the volume of business is not great.

COUNTRY PRODUCE.

EGGS.—Deliveries during the past week have increased but not sufficiently to make any quotable change. The increasing demand for pickling purposes has greatly helped to clean up the receipts. The price in wholesale lots is 12½c. and in single cases, 13c. Most dealers expect lower prices during the week, but it is a question whether this will be realized, as the advanced price in all other lines of food products will likely have its effect on eggs.

HONEY.—The market is still dull, prices being only nominal. We quote as follows: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market for ashes became much weaker during the week, and prices declined. There is a light demand. We quote: First pots, $4.30 to $4.35; seconds, $3.90, and pearls, $6 per 100 lb.

MAPLE PRODUCTS.—Trade is fair, most of the business being done in small lots. There has been no change in price, syrup selling for 70 to 80c. in large tins, and 50 to 60c. in small tins. Sugar, 9 to 9½c. for finest goods.

POTATOES.—There is a firmer tone to the market. Business is active. Choice Quebec stock, in carloads, sells at 73 to 75c. per bag, and ordinary at 55 to 65c. per bag.

BEANS.—The market is fairly active and an advance of 5c. was made in primes, the price now being $1.25 to $1.30 in jobbing lots.

GREEN FRUITS.

The fruit market is becoming more active as the season advances. Oranges and lemons have continued to arrive, the steamer Jacona bringing in some 30,000 boxes of lemons, Messina, Sorrento and Maiori fruit, and 24,000 boxes of oranges, mostly Sorrento fruit. The cargo of the steamer Forest Holme, now in port, was sold on Thursday, May 8, and consisted of 20,000 boxes of Messina fruit and 5,000 boxes of Sorrento fruit. Messina lemons have dropped 50c. per box. Strawberries have taken a further decline of 10c. per box. Pineapples are 5c. lower. Some small shipments of Canadian asparagus have been received. They sell at $2.50 per basket. Florida tomatoes are 50c. to $1 per crate lower, and No. 1 cucumbers have gone down 30 to 35c. Grape fruit is $1.00 per box lower. Our quotations are as follows: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.00; 420's, Jumbo, $4.75; 714's, $5; Messina lemons, $2 to $3 per box; pineapples, 20 to 25c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box; Florida tomatoes, $3 to $3.50 per crate; fine spies, $5.00 to $5.50; radishes, 45c. per doz.; spinach, $3 per bbl.; No. 1 cucumbers, $1.20 to $1.40 per doz.; strawberries, 25 to 30c. per box; asparagus, 50 to 60c. per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 40c. per doz.; Canadian spinach, $2.75 to $3 per bbl.

FISH.

Business in fish continues fair. Salmon has been selling very well this week. Our quotations are as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 10 to 12c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.00 to $6.25 per barrel; No. 2, $4.50 to $5.00 per barrel; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 British Columbian salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gallon; select bulk oysters, $1.50 per gallon; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per dozen; Canadian kippered, $1 per dozen; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per dozen; canned Cove oysters, No. 2 size, $2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—There is a moderate demand from both local and country buyers. Manitoba spring wheat patents have advanced 15 to 35c., and strong bakers' the same. We quote: Manitoba spring wheat patents, $3.90 to $4.25; winter wheat

"The Grocer's" tour of South Africa

Our policy has always been expansion. It took us many years of hard and steady work to build up our circulation in Canada, and that persistent effort has not ceased yet—even though we have received subscriptions from about 90 per cent. of the grocers and general store keepers throughout the Dominion.

Next field was Great Britain—for exporters. Our EXPORT NUMBER each May is sent out to a list representing practically all the provision buyers, importers, colonial merchants, and produce brokers in Great Britain and Ireland. Our representative obtained these lists from the various associations connected with the produce trade, and numerous private lists were placed at the disposal of THE GROCER when the object was made known.

Now, it is South Africa. The country is settling down again after its years of disorganization, and business is more active than ever—under the British flag. We have been fortunate in securing accurate lists of the best provision houses, and importers of flour, grain, cereals, meats, canned goods, etc., etc. All dealers on these lists will receive copies of the EXPORT NUMBER, and will be advised beforehand, in order that they may fully appreciate the object with which it is sent.

Exporters have a rare opportunity here for getting in communication with buyers in this important field. The demand for all classes of goods will grow with the fast increasing influx of new settlers, so connections made now are sure to grow stronger later on.

Have **you** anything to sell in either field? We reach Great Britain and South Africa—the old and the new markets. There are innumerable openings in both for Canadian goods, and a good bold advertisement will help you to get a footing.

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OFFICES: MONTREAL and TORONTO

patents, $3.75 to $3.85; strong bakers', $3.55 to $3.95; straight rollers, $3.40 to $3.50.

GRAIN.—The grain market is not active. Oats are firmer and have advanced. Our quotations are now as follows: Ontario No. 1 spring wheat afloat, May, 77c.; No. 2 spring wheat, 76c.; peas, 87½c.; rye, 62½c.; oats, 17c. ex-store; corn, 72c.; buckwheat, 67c., middle freights; feed barley, 51 to 52c. ex-store.

OATMEAL.—The demand is fair, mostly for small lots. Prices are unchanged. We quote: $4.90 to $5 in bbls, and $2.40 to $2.50 in bags.

FEED.—There is an active inquiry for feed, but deliveries are light and not a great deal of business is done. We quote: Ontario bran, in carlots, $18.50 per ton; shorts, $21.50; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—The market is fairly active and prices are steady and unchanged. We quote as follows: No. 1 timothy, $9 to $9.50; No. 2, $8 to $8.50; clover, mixed, $7.50 to $8; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Sugar is 10c. lower.

Valencia raisins have advanced.

Messina lemons are 50c. lower.

Pineapples have gone down 5c.

Strawberries are selling 10c. lower per box.

Pork, both Canadian and American, has advanced.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 3, 1902.

MOVING day has come and gone. The day was a very wet one. Many had to move. More each year endeavor to move before May 1. The week in business circles has seen quite an active movement in goods, although prices show little change. Beans and flour are quoted higher. The merchants are well pleased with the regulation among themselves and the millers in regard to the selling price of flour. It gives them a profit and enables them to follow the market up as well as down, which has not been the case, as previously they were compelled to follow it down, but could seldom get the advance. Cream of tartar is rather higher. Ginger is somewhat lower. Jamaica is quite low.

OILS.—In burning oils there is rather less movement. The quiet season of the year is at hand. Prices are unchanged. Lubricating oils are having a large sale at steady prices. The prospects are bright for a good season. Paint oils are firm at the quite high figure. Cod and seal oil are held firm, and supplies are light.

SALT.—There is a fair stock of Liverpool coarse salt held, and the market is firm. While some direct shipments will be received during the month some are now afloat for here from Boston, being shipped via that port. In fine salt, two houses here are packing fine English salt in wood boxes. Our market has never adjusted itself to the advanced price of Canadian in wood boxes We quote as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 dozen; English bottled salt, $1.25 to $1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—In tomatoes the market is much firmer. The supply here is not large. Corn moves freely at even figures. Peas have not been large sellers. Supplies seem ample. Perhaps rather larger stocks were held owing to the advance early last fall. In blueberries, the market is quite bare. There has been an increased demand for these during the last few years. Last fall the supplies were very light. Strawberries are not a large stock, being quite good sellers. Peaches, particularly two's, have a fair demand. Gallon apples are scarce. Salmon is unchanged, and there is a fair business. Meats are higher and very firm. There is an improved demand. The packing season for domestic fish is now here. The past season has shown improved sales.

GREEN FRUITS.—Bananas have been very plentiful and cheap, two dozen good bananas for 25c. being the regular retail price, perhaps as low as good bananas have ever sold at here. In oranges, some few Jamaicas were received by direct steamer, and further arrivals are expected via Halifax about next week. Valencias are high and are held very firm. They have a large sale. Lemons are still low. One of our fruitmen attended the Montreal sale this week. A few pines have been received, and the quality is but fair with the sale light. Strawberries are rather lower and receipts a little larger, but the season is still early.

DRIED FRUITS.—There is little news. Some Valencia raisins held here have been sold in Quebec. The sale for raisins is small at this season. Currants have a good regular sale at quite low figures. The sale is for cleaned in cartons. The market is largely supplied from New York. In prunes, prices seem lower than ever. The old prunes carried over in California have upset the market. These goods, being packed this season, look and sell well. Sales have not been large. Evaporated apples are scarce and high. In dates there is a fair sale at full figures. Egyptian onions are rather higher. The prices have remained much higher this season than last. It is said the season is about over. Our dealers hold quite good stocks.

DAIRY PRODUCE.—In butter, our market has been quite well cleaned up for export. This has been a very welcome business, as there were quite large supplies of poor stock. Prices are rather higher. New is coming in more freely. Cheese are scarce and higher. A few new have been received. Eggs are quite firm, with supplies not large.

SUGAR.—The very low price continues. The sale of granulated is large. Yellows are pushed in the background. Some foreign sugar is sold. The agreement between the refiners and the trade is working better than ever. One firm which caused considerable trouble has come in and signed the agreement.

MOLASSES.—Two cargoes of Porto Rico molasses have arrived within a week, and further arrivals are due. The prices are low. In Barbados, supplies are rather small for the season. The local sale is not large, but the quality this year is particularly good.

FISH.—The catch of gaspereaux in the harbor, which should be the matter of particular interest, is disappointing and unless there is a great change the pack of alewives will be light. A few shad are seen. In dry cod and pollock the market is somewhat dull. Prices are easy. Smoked herring are very low and pickled are dull. Halibut is quite high. Our quotations are as follows: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.50 to $1.75 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered gaspereaux, $1.10 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.65; fresh gaspereaux, 65c.; smoked, do., $1; halibut, 10c.; shad, 14c.

FLOUR, FEED AND MEAL.—In flour, rather higher prices rule and the market is very firm. Feed is high and scarce. In oatmeal there is quite a range in price, and the market is rather firmer. Oats are firmer and there are fair sales. Cornmeal is unchanged, but the market is rather firmer. Beans are higher from 10 to 15c. They are not freely offered. Spot stocks are light. Barley is dull. Split peas are high and scarce. In seeds the season has been a good one, and sales are quite active. Timothy is again high. Our quotations are as follows: Manitoba flour, $4.80 to $4.90; best Ontario, $4.10 to $4.25; medium, $3.70 to $3.80; oatmeal, $5.00 to $5.10; cornmeal, $2.95 to $3.00; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.50 to $1.60; prime, $1.40 to $1.50; yellow eye beans, $2.80 to $3.00; split peas, $5.15 to $5.25; barley, $4.50 to $4.55; hay, $12 to $14.

ST JOHN NOTES.

C. & E. Macmichael are landing a shipment of Paterson's sauce.

T. B. Estabrook is shipping a car of "Red Rose" tea to Winnipeg this week.

Baird & Peters and L. G. Crosby have each a cargo of Porto Rico molasses landing this week.

Gandy & Allison, salt importers, are packing the "Winsford" English salt in wooden boxes, tens and twenties.

The duty which the English Government has put on rice is likely to affect shipments to Canada, which, during the past two years, have been quite large.

TRADE CHAT.

A CONSOLIDATED cheese curing station is being erected by the Dominion Government at Woodstock, Ont.

The Truro Condensed Milk Co. is building a cold storage and refrigerating plant at Truro, N.S.

A consolidated cheese curing station is being erected by the Dominion Government at Woodstock, Ont.

The Cavendish Lobster Factory, Charlottetown, P.E.I., will be closed during this season on account of the scarcity of labor there.

Geo. Detwieler, general merchant, Gowanstown, Ont., has made an addition to the back of his store to be used for his stock of hardware and boots and shoes.

An Actual Experience.

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

The grocer talks to a woman about Chase & Sanborn's Coffee—describes it, prices it, illustrates it, shows it—but all this does not convince her to use it. Then she drinks merely a single teaspoonful of it and ever after insists upon Chase & Sanborn's. This happens almost daily. Only extra choice Coffee can thus change the habit of years. But Chase & Sanborn's Coffee will do it.

CHASE & SANBORN, Importers, Montreal.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

Toronto Fruit Merchants.

ORANGES!

FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

HUSBAND Bros. & Co.
82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.
Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Established 1873.

CONSIGN YOUR
EGGS, BUTTER
—and—
General Produce
—to—
D. GUNN, BROTHERS & CO.
76-78-80 Front St. E., TORONTO, ONT.
Goods bought F.O.B. if preferred.

Try the "Imperial" Brand
—OF—
Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by
The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

FIREWORKS AND FLAGS

for 24th May and Coronation Day.

Ask for our **new idea in Grocer's Twine.** Spindles given free.

James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. TORONTO.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION
in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue, London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

HELLO! GROCERS IN THE WEST.

We just want to inform you that we have appointed **Messrs. Gibson & Hilton, of Winnipeg,** as selling agents for our celebrated

COFFEES AND SPICES.

It has always been claimed that Western dealers know good things when they see them. You will certainly appreciate the goodness of our goods. Intending purchasers of best selling and profitable coffees and spices should secure our prices and ask for samples.

S. H. EWING & SONS, 96 King Street, MONTREAL.

TROUBLE AMONG WINNIPEG FRUIT DEALERS.

(From Winnipeg Telegram.)

LAST year the retail fruitmen of the city attempted an experiment to break up the fruit combine which has been in effect among the wholesale dealers for many years. On that occasion they shipped in a carload of peaches themselves and were thus enabled to cut down the price to the consumer very materially. Now they have taken a step further and have formed a combine of their own, which it is hoped will effectually close out the wholesale trust.

A number of them have got together and put up $10,000 with which to commence a wholesale business of their own. The intention is to ship in fruit in carload lots from the various orchards of the world and sell it by retail on the Winnipeg market at just such a price as will recoup them for their outlay and leave a fair margin of profits to the sellers.

The effect of the move is for the future to unfold but those at the head claim that it will at once materially lower the price to be paid by the consumer and put the trade on a proper basis so far as it relates to the retailers.

Under existing conditions they claim that the fruit combine practically prevents any credit being given to the most honest of traders. The method being to supply fruit as desired during the week and sending round on Wednesday to collect payment in full for all shipments during the week. Cash must then be paid on the spot or supplies are immediately cut off until a cheque is sent. This, the retail men conceive to be a grievous hardship, and one which is seriously interfering with the proper prosecution of their business. But at the same time, although this is a serious grievance, it is not the only one. It is claimed, in addition, that the trust operates in another way. Fruit is, of course, a very perishable article, which must be consumed very rapidly or the loss will be heavy. Consequently when delays occur on the road the wholesalers often have to sustain heavy losses, and they have been in the habit of arbitrarily increasing the price to the retailer week by week so as to recoup themselves for losses thus sustained. The result being that no man knows, under the present system, how much he will have to pay for his stock next week. Furthermore, the wholesaler is alleged not to be content with charging up his actual losses week by week, but puts on also a sum sufficient to recoup him for profit which he reckons he would have made had the damaged shipment come to hand sound and good and he had parcelled it out among his customers in the ordinary way of business.

This is the state of things which the new organization of retail men intend to correct. They claim that a fixed price should be placed on the various articles which should fluctuate as little as possible, and although they admit that the shifting of market prices must, of necessity, affect them, the changes should be such as can to some extent, at least, be discounted in advance. Besides they do not see the force of paying for the damage done to fruit in transit. Last year when the C. N. R. announced an increase in the rate for carrying fruit to Winnipeg they gave as their reason the fact that they had to recoup the shipper for any loss which he might sustain in transit. If this is so the retail men do not see why the wholesaler should obtain from the railway company damages which are afterwards charged up to them as well. They allege instead that they should be able to save all that is lost in this way for by shipping their own cars in they would get the advantage of the railway payments and have no combine to pay it over to again.

CLERKS' PICNIC.

It has been decided by the Montreal Grocery Clerks' Association to hold their annual picnic at Carillon, Que., on July 6. A committee was appointed to visit that place on Thursday, May 8, and make all the necessary arrangements. Much interest is being shown in the event, and it is expected that it will be even more successful than in the past. The officers appointed in connection with the occasion were Mr. Martel, chairman of the dancing committee; Mr. Dubord, chairman of the banquet committee; Mr. Robichaud, chairman of the games' committee, and Mr. Sauriol, chairman of the committee in charge of printing. The treasurer will be Mr. J. B. E. Poirier.

S. H. EWING & SONS IN THE WEST.

S. H. Ewing & Sons, of Montreal, have appointed Messrs. Gibson & Hilton, of Winnipeg, as Western selling agents for their coffees and spices. What with the good values offered by this celebrated and well-known firm and the good connection Gibson & Hilton have in the West, a largely increased business should be the result of this appointment.

TORONTO CLERKS' PICNIC.

The members of the Retail Clerks' Association of Toronto will meet on Tuesday evening next to arrange for their annual picnic to be held at the Island on May 24.

A new salmon cannery will be erected at Smith Sound, B.C., by P. Hickey, engineer of The Hudson's Bay Co., and W. J. Kelly, of Kelly & Douglas, Vancouver.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

The Hapugastenne Tea Estate

We have a contract for one-half of the output of these splendid gardens this year. Output last year, 42,000 chests. If our contract is carried out by the tea planters we will be able to sell you at London auction prices. These teas are thick, rich, creamy and do not go off in flavor like most of Ceylon flavory teas. You buy good value to-day, in a month they are not worth within 5 or 6c. of price you paid for them, and then you wonder why you do not do a tea trade. Avoid this trouble by buying all grades of the Hapugastenne Gardens and have your teas every month the same.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. **TORONTO**—9 Front St. East.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

You are not in business for a day, nor for a month, nor a year.

By carrying reliable goods you will hold the trade of your customers as long as you desire it, "Kent" Canned goods please the consumer.

Have you stocked "Kent" Corn ?

The Kent Canning Co., LIMITED Chatham, Ont.

NOVA SCOTIA MARKETS.

HALIFAX, May 5, 1902.

THOUGH the spring business, with the season, opened up a month earlier than usual, which would indicate an early steadying-down to the average trade of early summer, there has been no falling-off in the rush of the wholesale grocery trade as yet, and last week's business was a remarkably heavy one. Buying seemed to be general in every line, and none with whom I consulted had any fault to find with trade or the general trade conditions. The travellers out on the road—and they are nearly all so engaged—send in numerous, if not heavy, orders, and their reports of the business outlook throughout the Province have a very healthy and encouraging tone. Payments are being met with an unusual promptness in most cases, and the impression is given that money is rather more plentiful in the country than usual.

* * *

The market prices are, however, somewhat unsteady, and changes, though only slight, have taken place in some lines. Flour has been subject to an advance of 10 to 15c., but, as this article is remarkably low, no surprise was expressed. There is a firmer feeling in flour, and no doubt there may be a further advance, as soon as the crop prospects are fully known. Millers are firm in their demands, and there is some delay in filling orders. Oatmeal and rolled oats are also firm, and at an advance of 25c. Beans and split peas have also advanced slightly.

* * *

Refined sugar has now reached the lowest point on record, having been subject lately to a decline of ten cents, which was somewhat unlooked for. This is said to be due to the arrivals at Halifax and at Montreal of large quantities of German and Austrian sugars. It is not at all unlikely that sugar will advance again suddenly at any time, and probably run higher than it has been during the last few months. The preserving season will commence very soon now when an extra demand for sugar will open up. In connection with the decline in refined sugars, it is also noted that raw sugars advanced about the same time. This is considered an anomaly of the trade, as refined should have been firmer in sympathy with the raw product. Molasses prices are unchanged.

* * *

The retail market is in a healthy condition, and no doubt this is due to the presence of some 1,500 to 2,000 soldiers being in the city for the fourth contingent. Every one of these, besides having to be fed by the caterer, spends his amount, even if small, in tobacco, candies, oranges, apples —and no doubt in other lines as well. Every dollar spent in this way helps all lines of business by way of the great circulating medium—ready cash.

* * *

The hay situation remains about as formerly reported, considerable Quebec hay being imported. Oats are considerably firmer—much firmer than they should be at this season—and there is a tendency to advance rather than to decline. There is considerable hay and oats required at the concentration camp, and will be an extra large amount this week as there will be nearly 2,000 horses in the stables. This extra using up of stocks here will prevent an early decline in prices.

* * *

The egg situation is still unsatisfactory, except from the producer's point of view. At this time of year eggs usually wholesale at 10c., but they are now worth 12 to 13c., and the retailer has to pay 16 to 17c. for really fresh stock. Butter is still coming in more plentifully, but prices for best stock are no easier. From circumstances already mentioned, both these, with other lines of provisions, are in strong demand.

* * *

The meat situation is unsatisfactory. A week ago, beef on foot was subject to an advance of 1c. per lb., to $9 to $10, and still there is not enough extra beef coming in to supply the local market. The dealers say that they have not been making anything on the handling, even at the old prices—and now it will be much worse for them. An attempt was made to form a combine and raise prices all around, but some of the large dealers declined—possibly with the intention of freezing out the small dealers.

R C. H.

SCHEME TO MAKE BETTER CHEESE.

THE conference of Dominion dairy experts held at Ottawa, April 30 to May 1, made some important recommendations. It was stated that to secure a better and more uniform quality of butter and cheese all cheese factories and creameries should be organized into groups or syndicates. Each group would consist of from 15 to 30 factories under the supervision of a competent instructor, and all these groups should be centralized under one authority in each Province. Short courses of instruction should be held in the dairy schools for the sons of farmers, and this would insure cheese and butter being manufactured only in factories free from sanitary defects and possessed of well constructed and readily cleansed rooms, pure water, good drainage and clean utensils and surroundings.

All cheese factories should be compelled to take out a Provincial license. To secure efficient dairy instruction each factory should be charged a license fee so that it could be visited regularly in turn by instructors.

Cheese and butter makers will be urged to use the fermentation test and the acidimeter. The Department of Agriculture will be asked to supply alkali solutions and furnish cultures at nominal cost until the larger number used will allow them to be supplied by Canadian merchants. It was recommended that a dairy conference similar to that just held should be held every year in future.

INDUSTRIAL GOSSIP.

A COMPREHENSIVE PROJECT.

The J. W. Dumas Company, Limited, of the county of Gloucester, N.B., is applying for incorporation. The capital stock of the company is placed at $9,000, divided into 900 shares of $10 each. The incorporators are: Joseph W. Dumas, general merchant; Sylvester Theriault, postmaster; Peter Landry, farmer, of Grand Ance, N.B.; Isaie Godin, manager, and John Bolton, engineer, St. Joseph, N.B. The purposes of incorporation are to take over the business of Joseph W. Dumas, Grand Ance, N.B., and conduct saw mills, roller mills, carding mills, to purchase grain and wool and to sell wheat flour, bran, starch and to import and sell wool and the products thereof manufactured and unmanufactured.

A NEW BRUNSWICK COMPANY.

The Hartland Mercantile Company, Limited, Hartland, N B., is applying for incorporation. Twenty thousand dollars, divided into 200 shares of $100 each, is the amount of the capital stock, and the following are the incorporators, the first three named being the provisional directors:

J. T. Allen Dibblee, merchant, Woodstock, N.B.; George M. Shaw, merchant, Arthur R. Rigby, bookkeeper, Arthur L. Baird, clerk, Hartland, N.B.; W. Jack Dibblee, clerk, Woodstock, N. B., and Mary E. Shaw, married woman, Hartland, N. B.

The reasons for incorporating are to purchase the business of J. T. Allen Diblee and George M. Shaw, at present conducted under the style of Shaw & Dibblee, general merchants, Hartland, N.B., and to carry on a business as plumbers, tinsmiths, hardware merchants, grocers and agricultural implement agents in the Province of New Brunswick and elsewhere.

ENGLAND EDUCATED TO CORN.

FROM the United States, to meet the wants of Canadian and American visitors, green Indian cobs have been forwarded to the London market, this esculent being preserved in crossing the Atlantic by means of cold storage.

But this class of competition is not to go unchecked, and many astute market gardeners and others are developing enterprises to secure the British market for themselves.

In one instance we have to chronicle the advent of a new English vegetable, new, however, only inasmuch that until recently green Indian corn has not been grown as a vegetable in this country, although so well known in the form it was sent to Covent Garden from America.

It is true that the maize plant, with its tall stem, long flaglike foliage and silvery fringe, has grown for years in our gardens for decorative purposes, but the cobs have been neglected in their edible or profitable possibilities until last year, when certain market gardeners discovered that an ordinary summer will develop the heads in this country quite sufficiently for eating in the green state, and from these experiments it was found that in delicacy of flavor the heads grown in this country were fully equal to those grown in the United States and Canada.

So rapid has this esculent advanced in favor that whole fields are now devoted in Essex to growing this Indian corn, or maize, as it is called in England, to be cut early, and this season it is finding a growing demand at the large hotels in the west end.

The ordinary cookery books as yet do not include recipes for it, but in the preparation of this vegetable nothing can be more simple, for the cobs only need to be boiled in slightly salted water till tended, and served with plain, melted or oiled butter.

When taken at table one finds that "fingers were made before forks," for, like asparagus, it cannot be properly consumed with other assistance.—Pall Mall Gazette.

A FISH DEALER FAILS.

Ovide Moreau, fish dealer, Montreal, made an assignment on May 1 at the instance of Archer & Perron. His liabilities are something over $15,000, and the assets are the stock in trade and five lots at Cartierville, Montreal, which had been transferred as security to J. V. Gervais & Cie., tobacconists and cigar manufacturers, Joliette, Que., for a loan of $1,382.

Just a Suggestion!

Make a good display of

Clark's Meats and Specialties

and you'll be surprised at the way they sell.

60 lines to sell from.

EPPS'S

GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ESTABLISHED 1861.

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

CAPSTAN BRAND

English Worcestershire Sauce

For Fish, Soups, Meats and Game. Equal to any Manufactured.

BOTTLED BY

THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

California Mission Olives.

We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.

ARTHUR P. TIPPET & CO

Montreal and Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

G. A. DUGAL, grocer etc., Masson, Que., has effected a compromise with his creditors.

Ovide Moreau, fish merchant, etc., Montreal, has assigned.

H. Cairns & Co., general merchants, Sawyerville, Que., have assigned.

W. W. Montague, merchant, Dunnville, Ont., has assigned to W. D. Swayze.

V. E. Paradis has been appointed curator of Jos. Bussiere, grocer, Quebec.

The business of James McLaughlin, grocer, St. George, N.B., has been closed by his creditors.

The creditors of Joseph Savarie, general merchant, St. Antoine Abbe, Que., have held a meeting.

The creditors of George H. Harshaw, general merchant and hotelkeeper, held a meeting on April 8.

The Canadian Hygienic Butter Co., Limited, Toronto, are in voluntary liquidation, and J. P. Langley has been appointed liquidator.

The creditors of E. N. Hurtubise & Co., general merchants and sawmill proprietors, Ottawa and West Aylwin, will hold a meeting on May 14.

PARTNERSHIPS FORMED AND DISSOLVED.

J. B. Brunet & Cie., grocers, Montreal, have dissolved.

A. Laurendeau & Frere, grocers, Montreal, have dissolved.

Thompson & Allen, general merchants, Port Elgin, N.B., have admitted J. G. Lamb as partner, and the style is now Thompson, Allen & Lamb.

SALES MADE AND PENDING.

The assets of F. G. Dunning, general merchant, Beloeil, Que., have been sold.

The stock of Hawkins Bros., general merchants, Blind River, Ont., has been sold.

The real estate of T. Valiquette, crockery merchant, St. Henri de Montreal, has been sold.

The assets of P. Langlois, general merchant, St. Gregoire, Que., are to be sold on May 14.

The assets of C. A. Miller, general merchant, Windsor Mills, Que., are to be sold on May 14.

The assets of L. B. Fontaine, general merchant, St. Jacques L'Achigan, Que., have been sold.

Charles Secord, baker and confectioner, Pilot Mound, Man., is advertising his business for sale.

The assets of Ovide Martin, general merchant, St. Guillaume D'Upton, Que., are to be sold on May 9.

CHANGES.

McIntosh & Co., grocers, Toronto, have sold out to Rose Flanagan.

Beaudry & Prevost, grocers, Montreal, have registered.

Alex. Dewitt, grocer, Montreal West, has sold out to F. E. Lea.

P. N. Belhumeur, grocer, Hull, Que., is succeeded by Felix Boulne.

Thomas Lynch, grocer, Halifax, N.S., has sold out to T. J. Brown.

Goulet & Tetreault, general merchants, Beloeil, Que., have registered.

A. M. Freeman, grocer, Amherst, N.S., is succeeded by M. M. Tingley.

J. A. Levert has registered for A. Levert & Co., grocers, Montreal.

M. M. Tingley, general merchant, Albert, N.B., has removed to Amherst, N.S.

Jos. Cote & Co., butter and cheesemakers, Mystic, Que., have registered.

Sam Rosenhek, general merchant, Oxford, N.S., has sold out to M. Cohen.

Hyman Hart has registered for S. Rorlick & Co., confectioners, Montreal.

R. E. Reardon succeeds the late Wm. Reardon, broom manufacturer, Ottawa.

J. S. Larivicre has registered for The American Trade Supply Co., Montreal.

Richard Kaury, peddlers' supplies, Amherst, N.S., has removed to New Glasgow.

J. Rosenhek, general merchant, Campbellton, N.B., is succeeded by Rosenhek Bros.

Frank Dowkes, general merchant, Venlaw, N.W.T., is succeeded by F. L. Walker.

The Havana Cigar Co., Limited, Toronto, has sold out to The Havana Cigar Company.

L. Guibord, general merchant, St. Ligouri, Que., is removing to St. Felix de Valois.

Elizabeth L. Drake has registered as sole proprietress of Drake & Co., grocers, Halifax, N.S.

Arthur Worsley, wholesale and retail confectioner, etc., Montreal, has sold his retail business.

Mary L. Protean has registered as proprietress of Turcotte & Raynauld, grocers, Montreal.

Alphonse Viau, grocer and liquor merchant, Montreal, has sold out to Desliercs & Brais.

The estate of W. K. Kains, general merchant, Treadwell, Ont., is to be succeeded by J. O. Smith.

A. O. Veitch, general merchant, Richmond, Bayhan P. O., Ont., has sold out to M. C. Moore.

David F. Williams, general merchant, Port Burwell, Ont., has sold out to Savage & Wilson.

James Tooker, wheat and meal merchant, Yarmouth, N.S., has sold out to L. E. Baker & Co.

A. M. McLean, general merchant, Jacquet River, N.B., is selling off his stock to close his business.

The Toronto Biscuit and Confectionery Co., Limited, Winnipeg, is succeeded by Cameron & Gordon.

Douglas & Co., wholesale and retail hardware merchants, Amherst, N.S., are closing their grocery branch.

George Elliot, general merchant, Hamiota, Man., has sold his branch store at Crandell to Larimer & Brown.

The tender of F. W. Welsh for the stock of The S. Fader Co., Limited, grocers, Vancouver, B.C., has been accepted.

Mrs. Eugene Duclos has registered as proprietress of E. Duclos & Cie., grocers and provision merchants, Montreal.

FIRES.

John Brown, miller, Dunnville, Ont., has been burned out.

F. G. Wurster, general merchant, Preston, Ont., has suffered loss by fire.

Robertson & Co., grocers and meat merchants, St. John, N.B., have received slight damage by fire.

Pilgrim Bros. & Co., manufacturers of soda water, Hamilton, Ont., were partially burned out; the loss is covered by insurance.

DEATHS.

Alphonse Goyer, hide merchant, etc., Montreal, is dead.

Angus McDonald, general merchant, River Hebert, N.S., is dead.

J. Wesley Ross, wood merchant, Northeast Margaree, N.S., is dead.

A BIG TRANSPORTATION SCHEME.

A SYNDICATE has taken it in hand to provide a proper system of grain and general freight transportation from the great lakes to Montreal. Several prominent Canadians are interested in this scheme, among them being James Playfair, vice-president and general manager of The Midland Navigation Co., Midland, Ont.; John Bertram, president of The Bertram Engine Works, Toronto, and Joseph Kilgour, of Kilgour Bros., Toronto.

This company is at present in communication with the Montreal Harbor Board, asking them to recommend their project to the Government. As stated in the communication their plans are to erect elevators at Montreal and the Upper Welland canal. The elevator at Montreal would have a capacity of 1,000,000 bushels, and the other, at Port Colborne, a storage capacity of 2,000,000 bushels.

To provide the money for the building of these elevators a bond issue to run 30 years and bearing interest at the rate of 4 or 4½ per cent. is proposed. A sinking fund will be provided for in the bonds sufficient to pay them off at maturity.

The Government is desired to support the measure to the extent of guaranteeing the interest of the bonds of the company and the furnishing of free sites in localities where Government lands were suitable for the purpose.

It is hoped that by having elevators at Montreal ocean vessels could regularly come up the St. Lawrence for cargoes, as freight would be always awaiting them there. Grain would be attracted to Montreal through Canadian waterways and railways, and a regular and continuous carriage of Western grain to Montreal would take the place of that carriage which is now intermittent.

At present a large portion of the products of Western Canada reach the sea through United States channels. It is hoped by the scheme mooted to remedy this.

SUGAR.

WE OFFER TO THE TRADE

480 Bags Trinidad Sugar

DRY AND GOOD COLOUR, AT THE EXCEPTIONALLY

Low Price of $2.85 Per 100 lbs.

1 Per Cent. 10 Days.

L. Chaput, Fils & Cie.,

Wholesale Grocers and Importers
MONTREAL.

SECOND FRUIT SALE.

THE second of the large fruit sales at Montreal took place on May 1 and 2, when the cargo of the Jacona, consisting of some 30,000 boxes of lemons and about 25,000 boxes of oranges were disposed of at good prices. The lemons were sold on Thursday, and though bringing a somewhat lower price than last season, the sales were quite satisfactory. The fruit was in excellent condition, but the large supply is accountable for the lower prices.

A good many buyers from other places attended, and the bidding was brisk. The lemons sold as follows: Messina, 75c. to $2.30 per box; Sorrento, $1.10 to $2.85 per box; Maiori, $1.55 to $3.50 per box.

On Friday the oranges were sold, the most prominent buyers being Montreal dealers. The oranges, which were mostly Sorrento fruit, brought good prices. Boxes of Sorrento oranges were sold at $2.20 to $2.40, and half boxes at $1.50 to $2.15. Messina oranges brought $2.80 to $3.90 per box, and $1.25 to $2.40 per half box. These big prices were freely tendered on all the fruit, only one lot of 200 boxes being withdrawn.

A portion of the Forest Holme's cargo was sold at Quebec to buyers from Toronto, Hamilton, Montreal and Quebec. This is the first sale held there since the old days, before the sales came to Montreal. The lemons brought 75c. to $2 per box, and oranges, $1.75 to $3 per box. Among the buyers present from points in Canada and the United States were: Messrs. S. Saitta, New York; J. W. Lumsden, Philadelphia; E. Andrews, New York; Chas. Parsons, New York; R. A. Tucker, New York; R. A. Tucker, jr., New York; E. Butterworth, Boston; E. Zucca, Minneapolis; P. Van Valen, Chicago; Isaac Tuck, New York, proprietor Producer and Distributor; Geo. McWilliam, Toronto; Frank Everist, Cameron Husband, M. P. Clemes, Toronto; J. B. Oke, Port Hope; G. W. Hunt, Ottawa; G. Sansome, London; White & Co., Toronto; J. Wulff, of The T. Eaton Co., Toronto; Wm. Dixon, Hamilton; George Walker, Guelph.

The cargo of the steamer Forest Holme is now being sold. This consists of 20,000 boxes of Messina fruit and 5,000 boxes of Sorrento fruit. After the Forest Holme comes the Bellona, which is now in port. It is expected that her cargo will be sold on Monday, the 12th inst. She has on board 33,000 packages of oranges and lemons.

J. A. Dickie has secured the grocery business of Burt Bros., at the corner of Fort and Blanchard streets, Vancouver, B.C., and is putting in a large stock.

DID NOT WANT TO TAKE THE CASH.

An interesting point with regard to the duties of apprentices was decided recently at the Canterbury County Court. An apprentice objected to "taking the cash" in its literal sense — not figurative — by occupying the cash desk, and contended that it was no part of his duty to act as cash taker and bookkeeper. The judge, wisely, we think, took the opposite view and remarked that he would "find fewer grocers in the bankruptcy court if they had been taught bookkeeping." Two or three successful grocers who, after building up prosperous businesses of their own, had devoted some of their spare time to winding up the insolvent businesses of others, have declared to us that in nine cases out of ten they have found that the business has come to grief through careless bookkeeping. On the other hand—we don't say it was so in this case—we have known instances of apprentices being unfairly employed in such a manner as this. We mean by being kept for too long a period of their term of service at one insignificant section of the business, instead of learning what would be of more service to them. When a boy is apprenticed he expects to be given an opportunity to learn every section of the trade.—Grocery, London.

THE "GLOBE" POLISH HAS COME TO STAY AND ALL DEALERS CAN STOCK IT WITHOUT HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of Showcards and Advertising Novelties.

WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES.

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

Quite New

E. A. MARSHALL'S ALPHA BRAND potted salmon and venison—

TABLE DELICACIES

choicest goods, put up in white opal pots, very attractive package.

FOR SALE BY

L. CHAPUT, FILS & CIE, Wholesale Grocers, Montreal

C. N. D. OSGOOD, Agent for Eastern Canada.

CURRENT MARKET QUOTATIONS

May 8, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 16	$0 17	$.....	$0 20
" " pound blocks	17	18	17	18	19	21
" tubs, best	16	17	14	16	18	20
" tubs, inferior	15	16	12	13	16	17
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	19	20	20½	21	22	23
" prints	...	23	21	22	23	24
Cheese, new, per lb	11	11¼	11½	12	12½	13
Eggs, new laid, per doz	12	12½	12½	13	12	13
CANNED GOODS						
Apples, 3's	.....	1 00	90	1 00	1 00	1 10
" gallons	2 70	2 80	2 60	2 65	2 50	2 60
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	..	80	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	....	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	38	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 10	1 15	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	... ...	.....	4 25	4 75	.....	.....
" Mexicans, per box	.....	.....	2 50	3 25	.....	.....
" Valencias, per case	4 75	5 00	6 00	7 00	5 00	5 50
" Bahama, per "	... ...	2 75	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	.	.....	.....	4 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 00	1 75	2 25	.....	.....
Lemons	.....	....	.....	...	.....	.....
" Messina, per box	2 00	3 00	2 00	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	1 00	2 25
Apples, per bbl	4 25	5 50	3 50	5 50	3 50	5 00
Cocoanuts, per 100	...	3 25	3 50	4 00	.....	.....
Malaga grapes, per keg	5 50	7 00	5 50	6 50	.....	.....
Tomatoes, per case	3 00	3 50	3 00	3 50	.....	.....
Sweet Potatoes, per bbl.	5 50	6 00	.....	.....	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 70	.....	3 78	.....	.....
Granulated, Acadia	.....	3 65	.....	3 73	.....	3 85
Paris lump, bbls. and 100-lb. bxs	.....	4 20	.....	4 28	....	4 55
" in 50-lb. boxes	.....	4 30	.....	4 33	4 65	4 75
Extra Ground Icing, bbls.	.....	4 20	.....	4 55	....	... ...
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	....	3 70	.....	4 73	.....	.....
Cream	... ...	3 55	.....	3 83	.....	.....
Extra bright coffee	.....	3 60	.....	3 73	.....	.....
Bright coffee	.....	3 60	.....	3 63	.....	.....
Bright yellow	.....	3 45	.....	3 53	.....	3 55
No. 3 yellow	....	3 35	.....	3 43	....	...
No. 2 yellow	.....	3 25	.....	3 33	.....	...
No 1 yellow	....	3 05	.....	3 13	.....	3 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	8 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	68	63	78
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	5	30	28	30
" Open kettle	.....	...	5	50	.....	.....
Barbadoes	23	24	.....	32	26	28
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 60	$1 60	$1 65	$1 65	$1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 8-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouill, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	....	....	.....	.....
" Filiatras, cases	.....	5⅜	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	6	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	....	4⅛	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8¼	8¼	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7¼	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6¼	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	... ...	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	...
Raisins, Fine off stalk	.....	6¼	.....	5½	.....	5
" Selected	...	6½	6¾	7	5½	6
" Selected layers	6⅞	7	7¼	7½	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6⅜
" " 3-crown	7¼	7⅜	.....	.....	8	8½
" " 4-crown	7¾	8	....	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60	.....	2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	...
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	9¾	10¾	.....	10½
Dried "	.....	.....	5	6	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	10	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½	..	.....
Rolls	.....	12	10½	11½	11	12
Medium Hams	.....	14	13	13½	14	15
Large Hams	.....	13½	11½	12½	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 00	21 50	22 50
" short cut	21 50	22 00	.....	22 00	23 00	24 00
Plate beef	12 50	18 50	.	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	...	11¾	11¾	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

Olive Oil

Barton & Guestier
BORDEAUX, FRANCE.

Shippers of The Standard Olive Oil of the world.

JOHN HOPE & CO., - MONTREAL.

SOLE AGENTS FOR CANADA.

Use Coronation Cover Paper—
—BOOKLET
—CATALOGUE

This is the popular cover paper of the season. It makes up handsomely in booklet or catalogue—in two shades, cloud and thunder gray. Be up-to-date and see that this paper is given you by your printer.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7¾	8¾	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoannts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	18
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	28
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	18	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	...	8 00	.....	8 00
" 3		6 15	.....	5 25	...	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	.....
Canadian water white	14½	15½	....	16	16½	17
Sarnia water white	18	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	.....	16
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	80	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	12	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	8¼	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	8
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¼	6	8¼	6	7
Macaroni, dom'lc, per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago		4	3¾	4	4¼	5
Tapioca	3⅝	4	3½	4	4¼	5

E. W. GILLETT, President. WM. DOBIE, Gen. Manager and Treasurer. GEO. HEPBURN, Secretary.

To the Grocery Trade of Canada:

We desire to call your attention to the fact that the business of E. W. Gillett was, on Thursday May 1st, taken over by this company and same will be continued on a very much larger scale than before.

We need not emphasize here as to the high standard and purity of the various articles we manufacture, as their recognized superiority has been for many years acknowledged by all up-to-date merchants. As all our products show you a good profit, we desire merely in this notice of change in name of the company to ask you to keep stocked with

Gillett's Perfumed Lye,
Imperial Baking Powder,
Cream Yeast Cakes,
Magic Baking Powder,
Royal Yeast Cakes,
Gillett's Cream Tartar,
Magic Baking Soda,
Gillett's Mammoth Blue,
Gillett's Washing Crystal, etc, etc.

They are all Standard Goods and Money-Makers for you.

E. W. Gillett Company Limited

32-34 Front St. West

London, Eng. **TORONTO, ONT.** Chicago, Ill.

INQUIRIES ABOUT CANADIAN TRADE.

THE following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London.

1. A firm of organ makers have asked to be furnished with the names of shippers of whitewood from Canada.

2. A French firm, manufacturing ladies' Parisian clothing of the highest class, make inquiry respecting the best means of getting into touch with Canadian importers of such goods.

3. A firm at Leith, Scotland, make inquiry respecting the wood pulp trade of Canada, their object being to interest themselves in the importation of sulphite pulp.

4. A Lancashire firm desires to correspond wit buyers in Canada of steel wire screening, such as is used in stamp batteries in the gold mining districts.

5. An English firm of manufacturers of table glass of the best quality make inquiry respecting the market that exists in Canada for these goods.

6. A firm in Scotland manufacturing tweeds are desirous of opening up business relations with Canadian houses purchasing such goods as they export.

7. A general commission merchant at Nannheim, Germany, is interested in the importation of wood pulp and feeding stuffs, bran, etc., from Canada, and wishes to get into touch with exporters.

8. The English manager for a firm of Dutch cigarmakers makes inquiry respecting the export of these goods to Canada.

Inquiries received by the Canadian section of the Imperial Institute:

1. A London house dealing in macaroni, vermicelli, essential oils, candied peels and similar lines, wishes to get into touch with Canadian importers.

2. A manufacturer of cycle rubber goods asks to be placed in communication with Canadian houses using these articles.

3. A North Country manufacturer of grocers' and druggists' specialties is prepared to appoint Canadian resident agent.

[The names of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER]

E. W. GILLETT COMPANY, LIMITED.

The first annual general meeting of E. W. Gillett Company, Limited, 32-34 Front street west, was held in the office of the company at 11 o'clock on Thursday, May 1. Stockholders of this company are composed of the principal wholesale and retail grocers of the Dominion, of whom there was a large representation in person at the meeting. Mr. E. W. Gillett acted as chairman, and the greatest possible harmony prevailed. The company takes over one of the best manufacturing businesses in Canada, and, owing to stockholders being merchants in all parts of the Dominion, there will be such a large number of workers to push the sale of Royal Yeast, Gillett's Lye, Magic Baking Powder, etc., that it is confidently predicted by the management that the already enormous business done by the company will at least be doubled in a year or so.

Mr. E. W. Gillett, of Chicago, Messrs. Wm. Dobie, John Firstbrook, M. A. Thomas and H. C. Barker, of Toronto, were elected directors for the ensuing year.

The by-laws of the company were submitted and unanimously approved of and adopted. The newly elected board of directors held a meeting immediately after the shareholders' meeting and elected the following officers : President, Mr. E. W. Gillett ; general manager and treasurer, Mr. Wm. Dobie ; secretary, Mr. Geo. Hepburn.

IMPORTANT TO THE GROCER.

It has become quite a common practice of late among some of the jobbers when receiving an order from the grocer for a certain article or brand of goods to not send that article, but something else which pays the grocer a larger profit, saying it is just as good, or just the same.

This is mostly practised on weak or easy-going grocerymen, who allow themselves to be influenced against their own interest, but to the interest of the jobber or agent. That is neither fair to the grocer or manufacturer.

The grocer should get what he wants or calls for ; the manufacturer should have the benefit of the sale of the goods, when called for, which he has established through their merits, and the expense of advertising.

The fact that L. Schepp Co.'s cocoanut and other articles have been substituted as above is the cause of this complaint.

BEET SUGAR AT BRANTFORD.

At a meeting of the Brantford, Ont., Board of Trade, on April 30, a resolution was passed in favor of establishing a beet-sugar factory in that city. In this resolution, the matter was referred to the consideration of the council of the board, and satisfaction was expressed at the offer of the Ontario Government to conduct experiments to test the suitability of the country around Brantford for the growing of sugar beets. The board promised to cooperate with the Government in the carrying out of these tests.

A letter was presented at the meeting from Joseph Stratford stating that a capitalist had offered to put up $500,000 for the establishment of a beet-sugar factory, providing $100,000 were subscribed locally and a sufficient acreage guaranteed.

The factory would have a capacity of 500 tons of beets per day, and would employ from 100 to 250 men.

PRAISE FOR THE FRUIT MARKS ACT.

In reference to the strictness of the regulations of the new Fruit Marks Act enforced by the Dominion Government, John Adam, Son & Co., fruit importers, Liverpool, Eng., writing to one of their Canadian agents for the export of fruit to the Mother Country, state : "We anticipate good things from this Act, as it will certainly prevent men of no experience going into the trade, but it seems to us that the present system of inspection is hardly stringent enough, as, without turning out the barrels completely, it is quite impossible to see all the fruit. This Act will encourage honest packing in every way, and we are quite sure that it will be to the interest of the trade."

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

They Speak For Themselves

MILTON, ONT.,
March 10, 1902.

T. H. Estabrooks, Esq,
St. John, N.B.

Dear Sir,—I bought some tea from your traveller which is giving grand satisfaction, and I find it necessary to repeat order instead of shipping any back.

I enclose an order which you will kindly ship as soon as possible.

Yours truly,

DUNDALK, ONT,
April 8, 1902.

T. H. Estabrooks, Esq.,
St. John, N.B.

Dear Sir,—You will please repeat last order. Your tea has given entire satisfaction, and I would like to be appointed sole agent for this town.

Yours respectfully,

Note by T. H. E.—Sorry; sole agents are never appointed for RED ROSE TEA.

TUPPERVILLE, ONT.,
April 10, 1902.

T. H. Estabrooks,
St. John, N.B.

Dear Sir,—Please send me by first freight another 100-lb. case RED ROSE, assorted same as before. I have been pushing it and find it is giving very good satisfaction in most cases.

Yours truly,

RED ROSE TEA brings repeat orders—the proof is above.

T. H. ESTABROOKS, TEA IMPORTER AND BLENDER,
St. John, N.B., and Toronto, Ont.

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.
Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.
LIVERPOOL,

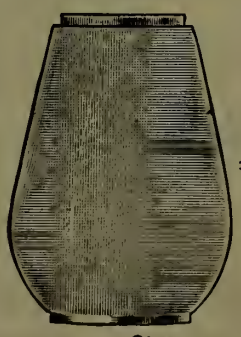
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods. | 46 Front St. East, TORONTO

Correspondence Solicited.

Extra Choice

Barbadoes Molasses

3-lb. tins—a good seller.

WARREN BROS. & CO.
TORONTO.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

REFRIGERATORS.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

Wilbert Hooey, Manager.

54 Noble St., TORONTO

This cut represents No. 13. Phone Park 513.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avi-awella, Ceylon.

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers

34 Yonge Street, Toronto.

ORANGES
PINEAPPLES

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

THE PURITY AND EXCELLENCE OF

COWAN'S

Hygienic and Perfection COCOA, Queen's Dessert, Royal Navy and Perfection CHOCOLATE, Cowan's CAKE ICINGS, Chocolate Cream Bars, Chocolate Ginger, Wafers, etc., and Cowan's Famous Blend COFFEE

make them the most popular goods with all Grocers.

THE COWAN CO., Limited, TORONTO

All Grocers Look Alike

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

"Superior Gluten Flour"

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impared digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement t hat ro **"Superior Gluten Flour"** will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"

or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

CEYLON TEA IS WINNING

Trade for Grocers.

CEYLON TEA IS HOLDING

Trade for Grocers.

You will certainly agree with us that this is the most desirable Tea to sell your customers — the kind that is enjoying a larger measure of popularity than any other Tea on the market — the kind that owes the popularity it has attained to its wonderful purity, flavor, aroma and strength, which nature, combined with up-to-date methods of production, has endowed it with.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.

Current Market Quotations for Proprietary Articles

May 8, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 ,in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case.....per doz.	2 00
½ lb. tins, 3 " " ..... "	1 25
¼ lb. tins, 4 " " ..... "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz	

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	....	$9 50
¼ Rolland	9 50	10 00
¼ Delory	....	10 50
¼ Club Alpins	....	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.

	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma	per lb	0 30
Mott's Prepared Cocoa		0 28
Mott's Homeopathic Cocoa (¼'s)		0 32
Mott's Breakfast Cocoa (in tins)		0 40
Mott's No. 1 Chocolate		0 30
Mott's Breakfast Chocolate		0 28
Mott's Caraccas Chocolate		0 40
Mott's Diamond Chocolate		0 23
Mott's French-Can. Chocolate		0 18
Mott's Navy or Cooking Chocolate		0 28
Mott's Cocoa Nibbs		0 35
Mott's Cocoa Shells		0 05
Vanilla Sticks, per gross		0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

CHOCOLATE-MENIER.

Chocolat Menier ¼ and ½ 36c per lb.
⅛ 5c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S.	per lb
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch . . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damasons	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. O. O. Beauchemin & Fils, Montreal

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood palls, per lb	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	...
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof.	4 25	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s.	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	...
Mullmore, Imperial oval quart flasks, 12's	10 00	97
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	....
Mullmore, ordinary pints, 24's	7 50	7 25

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	½ Gals. 9 gals.	Oct's. 17 gals.	Oct's. 40 gals.	Bbls. 60 gals	Hhds.
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's.	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " " pints, 24's	17 00
" " d'Argent, quarts, 12's	9 50
" " " pints, 24's.	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's.	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzaoilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram "	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 1 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. ars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass.	2 doz. case, per doz. $1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA —COW BRAND.

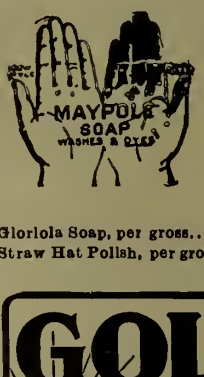
Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5o. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP



A. P. TIPPET & CO., AGENTS
Maypole Soap colors per grs. $10.20. black
Maypole Soap. per grs. $15.30
Oriole Soap, per gross, $10.20

Gloriola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. cartons	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. drawlid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3 00	

Culinary Staroh—

Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Staroh—

Edwardsburg No. 1 white, 1-lb. cart	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STAROH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	.50

Packages 10o. each.

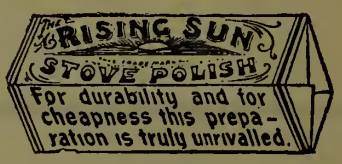
BRANTFORD STAROH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10o. size, ¼ gross boxes	10 00
Sun Paste, 5o. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Label ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25o.	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30o.	0 22
Green Label " 40o.	0 28
Red Label " 50o.	0 35
Orange Label, retail at 60o.	0 42
Gold Label, " 80o.	0 55

Cases each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ¼-lbs.	0 36

LUDELLA CEYLON, 1's AND ½'s PKGS.

Blue Label, 's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail.
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" I to IV	37½ to 0 27½
" V	0 24
" XXXX	0 22½
" XXX	0 19
" LX, lead packets	0 27½

1 lb. and ½ lb., 60-lb. cases, retails 40c.

"Condor" L, lead packets	0 19

1 lb. and ½ lb., 60-lb. cases, retails 25c.

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26	at 0 20
Chocolate label	" 0 35	" 0 25
Blue label	" 0 50	" 0 36
Maroon label	" 0 60	" 0 45
Fancy tins—Chocolate, 1-lb.		0 32½
" " —Blue, 1-lb.		0 42½
" " —Maroon, 1-lb.		0 50
" " —Maroon, 3-lb.		1 50

Black Teas - "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb., (50 ½-lb. pkgs	$0 35
No. 1, cases 50 lb., (25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 2, cases 50 lb., (50 ½-lb. pkgs	29
No. 2, cases 50 lb., (25 1-lb. pkgs	28
No. 2, cases 50 lb., in 5- b. tins	29
No. 3, cases 50 lb., (50 ½-lb. pkgs	23
No. 3, cases 50 lb., (25 1-lb. pkgs	22
No. 3, cases 50 lb., in 5-lb. tins	23
Green Ceylon, No. 1 (50 ½-lb. pkgs	35
Green Ceylon, No. 1 (25 1-lb. pkgs	34
Green Ceylon, No. 2, (50 ½-lb. pkgs	29
Green Ceylon, No. 2, (25 1-lb pkgs	23

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3½s, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, Narrow 10s	0 39
Snowshoe, pound bars, spaced 6s	0 43
Pay roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

"Old Crow"	0 20
"Condor"	0 25

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 65
" Solid Back Globe	1
" Jubilee (perforated)	1
" Crown	1

F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5o.-pkgs. in case	1 00
Jersey cream yeast cake, 3 doz. 5o.	1 00
Victoria " 3 doz. 5c.	1 00
" " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

SEND FOR CATALOG AND TRADE DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.
Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Grocer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by
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SOLE AGENTS,
WINN & HOLLAND, MONTREAL, CANADA.

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will be Carefully, Efficiently, and Promptly attended to by
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The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to
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"Gleaner" Office, . . .KINGSTON, JA.

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Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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Telephone Main 1255.
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Only two of the many good lines we are now showing :—

Bavarian Assortment Glassware

A particularly good line of newest shapes in Vases, Rose Bowls and Fruit Dishes, of size and quality usually sold for 25c., but which you can retail at a good profit for 15c. each.

Rosedale Decorated Flower Pots

A large decorated Jardiniere, painted and gilded, about six or seven inches, which you can retail for 15c. each.

Write for particulars of these lines, or if sending us an order for any goods required, ask to have a sample enclosed.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Lamps.

14 and 16 Front St. East, TORONTO, ONT.

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—BUT—

Much Better Than The Rest

—IS—

WETHEY'S FAMOUS CONDENSED MINCE MEAT.

Sold by all leading wholesalers and manufactured by

J. H. Wethey, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

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VOL. XVI MONTREAL AND TORONTO MAY 16, 1902 NO. 20

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

Perfect Flavor—Smooth and pleasant—Clear, sparkling appearance—**Absolutely healthful—manufactured from only the highest grade and scientifically approved of ingredients**—Full standard strength—Always uniform. For table use and pickling purposes filling every requirement with perfect satisfaction.

"Imperial" White Wine Vinegar

will make more satisfied customers for the up-to-date grocer than any other possibly can. Do you handle "IMPERIAL?" If not, ask your grocery traveller to show samples.

The Fittest Survive !

RICE'S

PURE

SALT

For Table or dairy.

PROPRIETORS:

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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Established 1845. BROOKLYN, N.Y.

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Guarantee of QUALITY

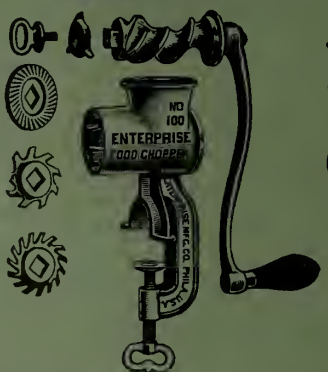
ENTERPRISE

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50



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Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
No. 300, *chops 3 lbs. per minute*, $2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

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5 Sizes & Styles

No. 1, $7.50 doz.

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45 Sizes & Styles for Hand & Power, $1 25 to 300.00

No. 2½, $4.75

New York Branch, 10 Warren Street

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"Cocoa Time" is all the time

You don't have to wait for the seasons to change in order to sell Cocoa—it is as staple as flour. "Cocoa time is all the time," but you may have to wait for a possible demand to spring up for a Cocoa that is not widely known and advertised, and that does not sell on intrinsic merit.

Over 200 medals and awards have been taken by the Messrs. Fry—Cocoa excellence won all this. Absolute purity—easy solubility—rich, delicate flavor. "The household Cocoa"—

Fry's Cocoa always sells

Leading wholesalers sell Fry's Cocoa.

The absolutely pure Lime Juice made from especially cultivated Limes is "Stower's." It has greatest strength because concentrated—distilled and re-distilled.

Stower's Lime Juice

has no musty, smoky flavor. Keeps perfectly in any climate even after the cork is drawn. The Lime Juice that draws trade and holds it—"Stower's."

A. P. TIPPET & CO., Agts.,
Montreal. Toronto.

The demand for that new Cereal Food, Wheat Marrow, will not decrease in the summer months. It is a steady seller right through the year.

Wheat Marrow

is the "totally different" Cereal made from the glutinous portions of the choicest Winter Wheat. It contains four-fifths of the elements necessary to sustain life. Easy to digest, delicious.

A. P. TIPPET & CO., Agts.,
Montreal. Toronto.

Sold by leading wholesalers everywhere.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES.**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, **$100** in cash
2nd Prize—For the 2nd greatest number, - - - - - **$50** "
3rd Prize— - - - - - - - - - - **$30** "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - **$10** "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

"ACME"
TABLE SALT
Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50 lb. box.
TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

WESTERN Incorporated 1851
ASSURANCE COMPANY
Fire and Marine

Capital -	$2,000,000.00
Assets, over -	2,900,000.00
Annual Income	3,000,000.00

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Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.
C. C. Foster, Secretary.

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for 24th May and Coronation Day.
Ask for our new idea in Grocer's Twine. Spindles given free.
James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. TORONTO.

BASKETS
We make them in all shapes and sizes. We have
Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
THE . . .
Oakville Basket Co.
Oakville, Ont.

Soap
"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.
For Sale Everywhere.
—:o:—
ASK FOR
MOTT'S.

Right!

The quality and workmanship that goes into my Cigars must be RIGHT. By that I mean not excelling in one or two particular points, but in all. At the very start I must begin right by being prompt in filling my orders. At the finish I must still be right by having satisfied you to the letter.

Right methods, right work and right profits ought, I think, to hold your trade once I gain it. Let everything else be right yet the laggard will spoil it all—you can rely absolutely upon the promptness with which I shall fill your orders. Once more I ask you to let me send along that "trial order" of a thousand or more of my cigars—you can have a long time in which to pay for them and you can return them and have your money back DURING ALL THAT TIME.

PAYNE'S CIGARS.

J. BRUCE PAYNE, M'F'R,
GRANBY, QUE.

Keep well stocked in

"Sterling" Brand Sweet Pickles.

They are the kind that give completest satisfaction to the most fastidious customers. There is something very taking about them—that mark them as a superior pickle. Sweet pickles are in large demand at the present time.

—Done up in small or large
—quantities to suit the needs
—of the trade. Ask your
—wholesaler for quotations
—or write direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

OVER AND OVER AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

JUL 16 1902

JAPANESE TEA HOUSE GARDEN.

YOUR CUSTOMERS

are entitled to obtain a Tea that is free from impurities. They can only Get such when buying.

JAPAN TEA

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

NOTHING

but intrinsic merit could have secured for

IVORY GLOSS STARCH

such a high place in the estimation of the leading housekeepers of Canada.

The more it is used the more apparent becomes it superiority.

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED

PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE.
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
IS THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - Fink's Buildings.
Sydney, - - Post Office Chambers
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New York, - - Park Row Building.
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London, - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

"Aylmer" Jams, Jellies, Marmalade

6 Cents Per Lb.

8 5-lb. tins in crate.
6 7-lb. wooden pails in crate.
28-lb. pails for bakers' use.

The Brand "Aylmer" is a guarantee of the exceptional quality.
This offer may not last long. If open, now is the time to buy.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

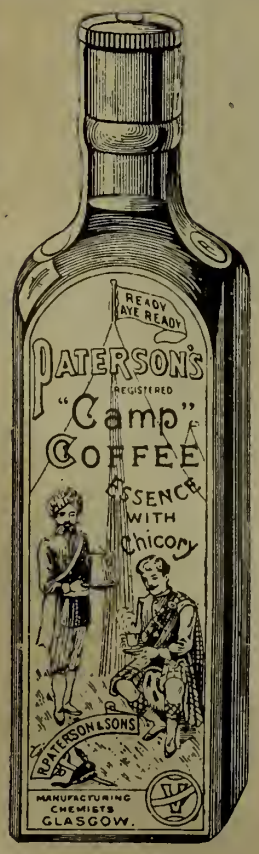
Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



GOOD PROFIT

Up-to-date grocers sell the up to-date coffee essence, Paterson's Camp Coffee. It affords a good margin of profit and is a quick seller.

✳

Rose & Laflamme
Agents,
MONTREAL.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

Plan for a New General Store.

A SUBSCRIBER who does a large general business, and who proposes putting up a new building, writes asking for suggestions as to plans, etc. Possibly the accompanying plan may be of some service to him.

In studying a plan that is to be devoted to the purposes of a general store, it will be found that the most essential element to be considered is the arrangement of the various departments in relation to each other, so that they will be easy of access.

If the floor space should be so narrow that it would not be possible to place the counter on both sides without crowding the space too much, the entrance might be placed at the corner, as shown in the sketch plan. But in the case of a wide frontage an entrance in the centre with another on the side street will allow of a much better arrangement of the floor space.

The various departments should be arranged according to their importance, and there is necessity of having them placed where they will be convenient to the public.

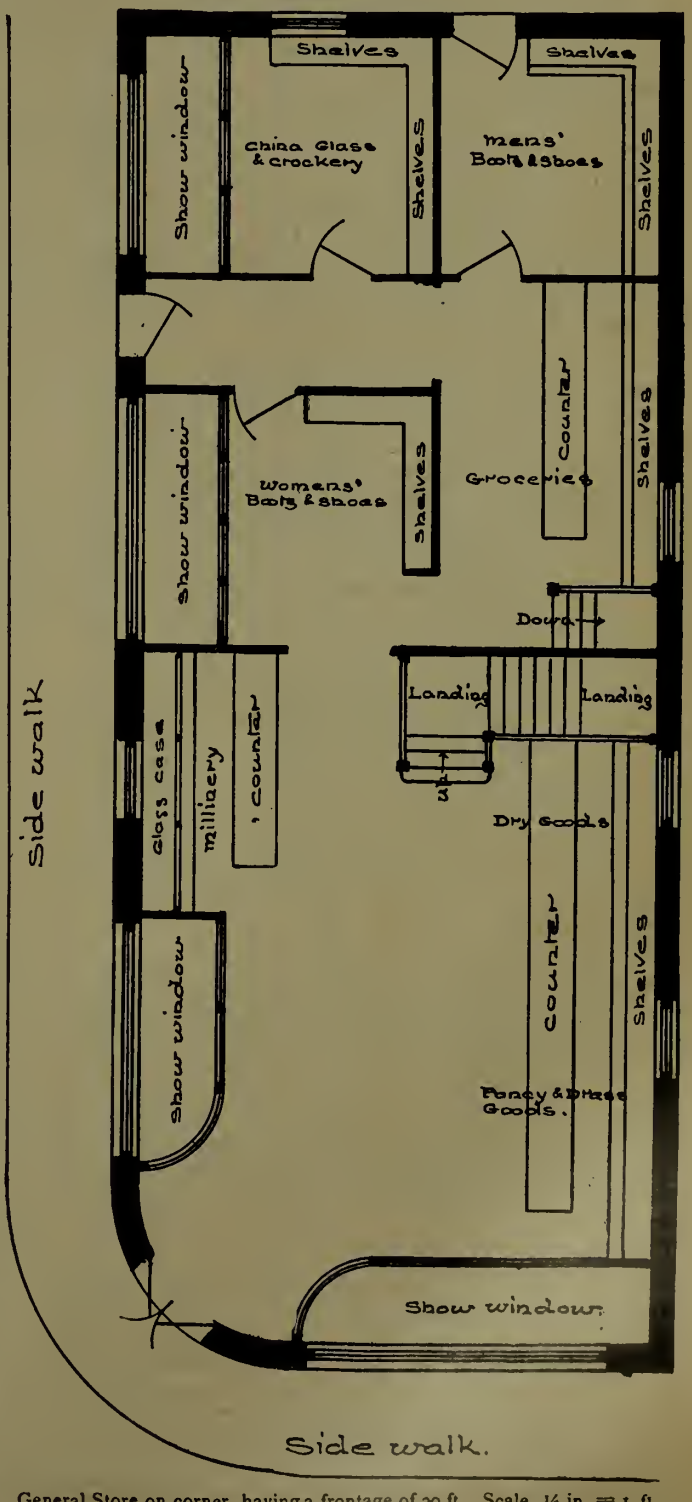
For instance, all the different lines of dry and fancy goods should be placed in the main portion of the building. Groceries should come in for a good deal of consideration, and, possibly, this department should also be in the main portion of the building. The boot and shoe department could be placed in a somewhat retired place and also the hardware department.

The cellar or basement, provided that it is well lighted, can be used for those lines of goods that require to be kept in a cool place, such as oils, paints, etc. When it is not possible to use the basement for such purposes, these goods should be kept in the extreme rear portion of the store.

The general store in the country town is a counterpart, in a smaller way, of the departmental stores of our large cities, and the same principles in regard to plan might be applied to both with certain modifications. In the smaller store the floorwalker has to be dispensed with, and, for that reason, the various departments should be placarded with a sign, which will be readily visible upon entering. This is a point that may seem quite unnecessary, but anything that tends to save time and assist in the economical working of the different departments will, in this case, be a convenience to the public.

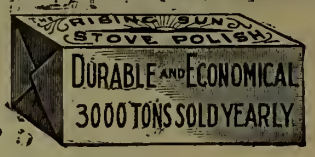
In taking the various departments in the order suggested in the plan, it might be well to first consider what class of the community are the best customers of the retail merchant. It will be found to be the case generally that women are the great shoppers in every community. In arranging the various departments it will be necessary to give those the preference where the articles which women are in the habit of buying most extensively are to be had. Such a department might contain the various lines of fancy and dress goods, and in some cases it may be presumed there might be a milliner's department, although, as a rule, this particular branch of trade is a business of itself, only to be found in large stores.

There are two points to be considered in arranging what might appropriately be called the women's department. First of all, it should be made convenient, and, for this reason, it would naturally occupy the front portion of the store, where there is also plenty of light to be had, which is possibly the more vital point of the two to be considered. How essential it is to have the very best light possible where there are numerous colored articles to be displayed is readily understood, when it is known how often women are heard to say that they have been disappointed in the shade of some particular color. The cause of all this is generally owing to the fact that it was not possible to see the goods to advantage at the place where they were purchased. If

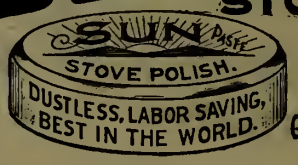


General Store on corner, having a frontage of 30 ft. Scale, ⅛ in. = 1 ft.

RISING SUN STOVE POLISH IN CAKES
WELL-KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the stores were better lighted this trouble and annoyance with the public might be avoided or diminished to a very great extent.

A matter that might be considered at the present is the question of shelving. This is an internal feature that has a great deal to do not only with the appearance, but in regulating, to some extent, the amount of light that is to be transmitted from the better lighted portions of the store and dark corners. In a building that has light on all four sides the question of lighting is a simple matter, but when, as in the majority of cases, the light is admitted on two sides only, it then becomes necessary to study carefully the disposition of the shelving, so as not to impair the lighting of the interior.

It is advisable that the cases containing shelves should not be more than seven feet from the floor to the top. By limiting the height for shelves to seven feet, goods placed upon them are within easy reach without having to climb up on step ladders. Above shelves placed along the side of a wall, long low window openings should be made, which will greatly assist the internal lighting.

The show-window might now come in for consideration. In large cities and towns great attention is given to this important feature in all commercial structures. The window opening should be as large as possible without imperiling the stability of the building. There should be as few mullions or divisions in the glass as possible, and, when used, they should be made very small so that the view of the contents of the window may not be obstructed. In the interior, what might be called the showcase should be separated from the store proper by a light screen, filled either with glass or paneled with wood. The screen should be fitted with a sliding sash or door that will afford access to the goods displayed in the window. The height of the screen will depend somewhat upon the height between floor and ceiling. As a rule, it should not go higher than the transom, so that the upper portion of the window can be opened to allow a full circulation of air.

THE BRITISH CORN DUTIES.

According to a list on the London, England, Customs House doors, the following articles will be subject to the new duty on corn :

CLASS I.—DUTY 3D. PER CWT.

Corn and grain, not milled or ground.	Peas and dohl (other than green, whether fresh or preserved).
Wheat.	Beans (not kidney or French).
Barley.	Haricots.
Oats.	Locust beans.
Rye.	Lentils.
Maize or Indian corn.	Rice.
Buckwheat.	
Bear and bigg.	

CLASS II.—DUTY 5D. PER CWT.

Flour.	Macaroni and macaroni paste.
Malt.	Vermicelli, including Fedeline.
Groats.	Starch.
Barley meal.	Farini.
Pearl barley.	Dextrine.
Oatmeal.	Arrowroot.
Rye meal and flour.	Custard powder.
Pea-meal.	Manna croup.
Bran meal.	Mandioca flour.
Maize or Indian corn meal.	Potato flour.
Buckwheat meal.	Tapioca.
Rice meal.	Sago and sago meal.
Rice dust.	Preparations containing any of the above mentioned.
Shredded wheat.	
Semolina.	

THE SALMON COMBINE.

Aemilius Jarvis, of Toronto, speaking of the proposed salmon cannery combination of British Columbia, is reported in a despatch from Vancouver to say that the combination does not intend to cut down the output, but will try to double the business if it can. The business would be centralized, and as many fishermen and more would be employed as in the past.

The eastern people are putting into this business one-third of the capital, and the other two thirds will continue in the hands of the cannery people. Thus a large amount of eastern money will be invested in the Pacific Province. The cannery people will control the business and be the directors, and only one director will probably be elected to represent the eastern capitalists.

AN ELECTIONEERNG INCIDENT.

"Well, old man, you're with me in this election, aint you?"

"Marse Jim, did I ever fail you?"

"No, but one can't always tell how things are going, you know. Is there anything I can do for you?"

"No, suh—not ez I knows on—onless you got 'bout six dollars wuth er house rent in yo' pocket."

"Here it is."

"En three dollars wuth er groceries?"

"Here's the money."

"En two dollars worth er street tax?"

"I'll fix it."

"En a couple er loose dollars, so's ef I drap dead dey'll fin' enough in my pocket ter sen me home in a cab?"

"Is that all?"

"Dat's all, suh; 'cept dat I so glad ter see you I feels lak takin' a dram ter drink yo' good helt!"—Atlanta Constitution.

MANITOBA CROP PROSPECTS.

Reports received at the Winnipeg Grain Exchange from about 50 correspondents residing in all parts of Manitoba and the Northwest Territories show the following to be an average of the condition of the crop prospects by percentage, compared with last year, up to May 1 :

Land ready for crop last fall, 111.40 per cent.

Land to be plowed this spring, 111.55 per cent.

Aggregate of wheat, 111.105 per cent.

Aggregate of barley, 111.110 per cent.

Aggregate of flax, 111.169 per cent.

Wheat land seeded May 5, 111.35 per cent.

Estimated quantity of wheat in farmers' hands, 8,000,000 bushels, of which about 4,000,000 bushels will be required for seed.

To the Northwest Trade:

We recommend to your kind consideration
MR. G. H. MITCHELL.
He will call on you in our interests in future.
His headquarters and Post Office address will be
CALGARY.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **HAMILTON.**

Profits.

The wholesaler's profit upon a box of WILSON'S FLY PADS is about the same as upon a barrel of sugar.

The retailer's profit upon a box of Wilson's Fly Pads is $2.50.
His profit upon a barrel of sugar is, what?

MORAL—Push WILSON'S FLY PADS and let the sugar sell itself.

Archdale Wilson, - Hamilton, Ont.

Very Cheap and Awfully Good.

"Sovereign" Lime Juice-Quarts
"Sovereign" Lime Juice-Pints
"Sovereign" Lime Juice Cordial-Splits
"Sovereign" Raspberry Vinegar-Splits

The Season is now on. Send us your Orders.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Canned Meats } Some lines have already advanced. All will be higher.

BUY NOW.

5-case lots, freight paid.

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE chattel mortgage of F. R. Mitchell, grocer, St. Thomas, Ont., has been foreclosed.

N. Jutras, general merchant, St. Prosper, Que., has assigned.

John H. Case, grocer, St. John, N.B., has assigned to G. S. Shaw.

Charles Miners, grocer, Point Edward, Ont., has assigned to M. A. Sanders.

A. Hogarth & Son, general merchants, Mattawa, Ont., have assigned to D. A. Dunlop.

D. Marcotte & Co., general merchants, Claireux, Que., have assigned to Gagnon & Caron.

The mortgage on the chattels of Frank Adley, grocer, Welland, Ont., has been foreclosed.

D. N. Kinzie, general merchant, Dutton, Ont., is offering to compromise at 30c. on the dollar.

G. H. Vaillancourt, grocer and shoe merchant, Sherbrooke, Que., is offering to compromise.

Jos. Savarie, general merchant, St. Antoine Abbe, Que., is offering 65c. on the dollar cash.

Max Rosenstein, general merchant, Barachois de Malbaie, Que., has assigned to Kent & Turcotte.

The creditors of Wm. W. Montague, general merchant, Dunnville, Ont., held a meeting on May 15.

James Warren, grocer, Wahnapitae, Ont., has assigned to G. E. Buchanan, and his creditors meet on May 17.

E. J. Blouin & Frere, manufacturers of soap and vermicelli, Quebec, have assigned, and V. E. Paradis is provisional guardian.

PARTNERSHIPS FORMED AND DISSOLVED.

Forbes Bros., wholesale grocers, Montreal, have dissolved.

McLean & Wilson, grocers, Moose Jaw, N.W.T., have dissolved.

Andrews, Bell & Co., general merchants, Montreal, are about dissolving.

Cormond, Bergeron & L'Esceire, dealers in aerated waters, Montreal, have dissolved.

Winch & Bower, fish merchants, fruiterers, etc., Vancouver, B.C., have dissolved.

Clark & Melanson, general merchants, Joggins Mines, N.B., have dissolved; T. G. Melanson continues.

SALES MADE AND PENDING.

Wm. Hind, grocer, Toronto, was sold out by bailiff.

E. A. Maycock, baker and confectioner, Melita, Man., has sold out.

The business of W. T. Hurst, grocer, Amherstburg, Ont., is for sale.

T. J. Elliott, miller, Williamsford, Ont., is advertising his business for sale.

The stock of P. Ferland, general merchant, St. Jean Chrysostome, Que., has been sold at 26c. on the dollar.

Exias Hebert, grorer, Valleyfield, Que., has sold out.

C. W. Lent, general merchant, Courtice, Ont., is advertising his business for sale.

M. W. Stroud, general merchant, Beaverton, Ont., is advertising his stock for sale.

The stock of J. E. Orr, grocer, etc., Slocan, B.C., has been sold at 51c. on the dollar.

The assets of O. Martin, general merchant, St. Guillaume D'Upton, Que., have been sold.

James Webster, flour and feed merchant, Dundas, Ont., is advertising his business for sale.

The plant of The Canadian Hygienic Butter Co., Limited, Toronto, is advertised to be sold by sheriff on May 19.

CHANGES.

Mrs. I. Deslauriers, grocer, Ottawa, has sold out.

Mrs. Charlotte Bent, grocer, Bayfield, N.B., has closed business.

M. O. Millick, grocer, Dunnville, Ont., is succeeded by H. Farrer.

George Courville, grocer, Valleyfield, Que., is commencing business.

George W. Robinson, grocer, Norton, N.B., has sold out to H. Blood.

Cleophas Leclair has registered for Ste. Marie & Co., grocers, Montreal.

J. W. Hayes, grocer, Smith's Falls, Ont., is succeeded by Mrs. Jas. Lamond.

N. D. McKinnon & Co., general merchants, Creemore, Ont., have sold out to

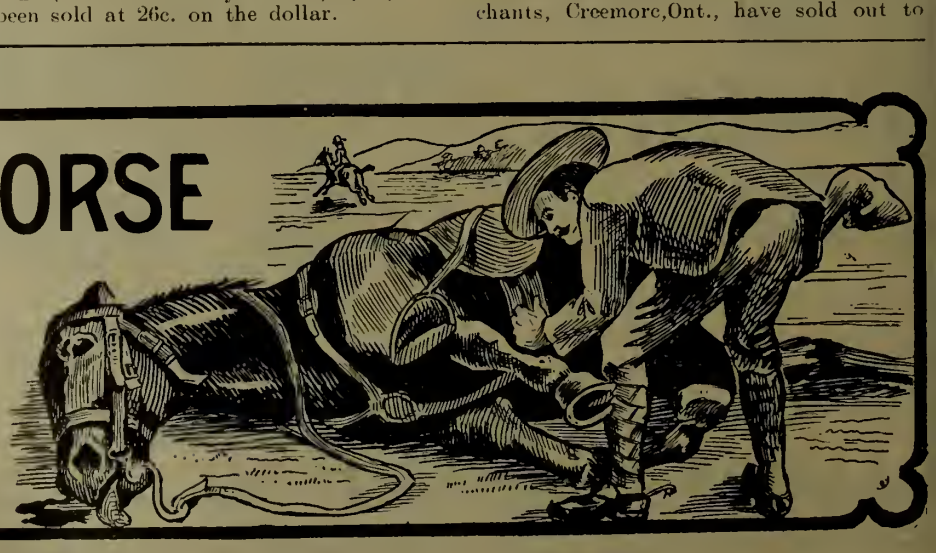
A DEAD HORSE

Many grocers have dead horses on their shelves by handling Imitations of

MacLaren's Imperial Cheese.

Put your money on the right horse—

"IMPERIAL."



JAPAN—PATNA—JAVA.

RICES

OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

A. Earle and W. J. Sykes, who take possession July 15.

Isabella Yemen, general merchant, Honeywood, Ont., has sold out to G. A. East.

R. N. McNeil is successor to the estate of Harry Allan, grocer, North Sydney, C.B.

A. Earle & Co., general merchants, Stayner, Ont., have sold out to Bell & McEachern.

A. M. Brown, general merchant, Petitcodiac, N.B., has opened a branch store at Anagance.

N. C. Urquhart, general merchant, Mount of Keswick, N.B., has sold out to S. E. Barker.

A. C. McDougall, baker and confectioner, Virden, Man., has sold out to A. M. Blackburne.

H. D. McEwen, general merchant, Morell, P.E.I., is succeeded by H. D. McEwen & Co.

Adeline Desmarais has registered for Joseph Lairance & Co., grocers and bakers, Montreal.

R. P. Roblin & Sons, general merchants, Carman, Man., are succeeded by W. L. Roblin & Co.

Noe Menard, general merchant and painter, New Carlisle, Que., has recently added a hotel business.

Hyde, Fitsworth & Co., wholesale commission merchants, Nelson, B.C., have sold out to J. Y. Griffin & Co.

The S. Fader Co., Limited, grocers and provision merchants, Vancouver, B.C., have sold out to G. E. (Mrs. F. W.) Walsh.

Walter D. and Ernest W. Taylor, bread and meat dealers, Eastman, Que., have registered under the style of Taylor & Taylor.

FIRES.

B. H. Kerr, grocer and hardware merchant, Milltown, N.B., was burned out; his property is partially insured.

The Van Buren Lumber Co.'s shingle and grist mills at Edmundston, N.B., were burned; the loss is about $15,000 and the insurance is $4,500.

DEATHS.

H. J. Belanger, general merchant, Chambord Junction, Que., is dead.

Neil McLeod, of McLeod Bros., general merchants, George's River, N.S., is dead.

A TRIBUTE TO TEA-BLENDERS.

Since the advent of the large distributors of tea, who judiciously blend to suit what they conceive to be the requirements of the public, there is less effort made to follow the example of a few years ago and push Indian and Ceylon teas as such with the consumer. As we have pointed out before, the general public seem indifferent on this point and trust to the grocer, or, in the case of packet teas, to the blender. A few packet companies make a point of stating that their produce is either Indian or Ceylon, or a mixture of both, but blends, the component parts of which are not known to the public, are for the most part supplied, and to judge by the demand for certain packet teas and the success of the firms selling them, these must hit the public taste remarkably well, and do credit to the tea blenders' skill and knowledge.—Home and Colonial Mail, London.

INCREASE IN LONDON TEA ROOMS.

The increase in the number of tea rooms in London and the Provincial cities and towns is a striking proof of the popularity of tea, for although at some of them coffee is supplied, the demand is mainly for tea. In the West-end of London several fine shops have recently been added to the number of tea rooms, and there is talk of one to be opened by Ceylon planters next month. The tea supplied at most of the rooms is a blend which is not specially mentioned as British grown, so that tea rooms claiming to supply either Indian or Ceylon tea might find additional favor with consumers, as was the case some years ago when at the South Kensington Exhibition this was done. One concern has contrived to give the Londoner a conception of the tea-shop of Japan. Geisha girls have been, or are supposed to have been, imported from their native land, and flit around in an atmosphere of almond blossom, in quaint Japanese costumes, attending to the wants of their patrons. We presume the tea is not from Japan, as the London public are not acquainted with the Japanese leaf, and very little finds its way here.—Home and Colonial Mail, London.

We have yet to see the goods that can approach

UPTON'S Jams, Jellies, and Marmalade

for their high quality.

THE BEST PEOPLE USE THEM. THE BEST GROCERS HANDLE THEM.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

Origin of tbe Shorthorn Steer—The Markets—Miscellaneous Notes.

ORIGIN OF THE SHORTHORN STEER.

THE Durham ox, it is claimed by English authorities, was the foundation of and suggestion for the shorthorn steer. The genesis of the Durham ox dates back to 1796. He was by a bull with shorthorns, owned by Chas. Colling, out of a common cow. Bailey's "Durham" says: "His form and nice handling indicated every disposition to fatten at an early age, and, at five years old, he was not only covered with thick fat upon all the principal points, but his whole carcass was, in a manner, loaded with it, and it was then thought so wonderful an animal, and so far exceeding whatever had been seen before, that it was purchased, to be exhibited at a show by Mr. Bulmer, of Harmby, near Bedale, in February, 1801, for £140. At this time its live weight was 216 stone (of 11 lb.). Bulmer got a caravan for it, and, after travelling it for five weeks, sold it, with the carriage, to John Day, of Rotherham, for £250. Day could have immediately resold it for £525; in June he refused £1,000, and, in July, £2,000 for it. He travelled it for nearly six years through the principal parts of England and Scotland, but it dislocated its hip-bone at Oxford in February, 1807, and, after lying eight weeks, was slaughtered. The greatest live weight it attained to was 34 cwt."

FRANKFURTER FRYING SAUSAGES.

Butchers' Advocate, New York, gives the following recipe for making Frankfurter sausage: "Pork of the hams and shoulders is freed from big sinews and soft fat and chopped together half-fine. The proportion of the lean pork to the fat ought to be 4 to 1, or 4 pounds of lean pork to 1 pound of fat pork. To this half-fine chopped pork add of spices for each pound of meat 2-5 ounce of salt, 8 grains of saltpetre, 31 grains of white pepper and 8 grains of grated nutmeg, and chop as long as the single pieces of meat and pork are recognizable. Never chop so long that the mass looks smeary. In case the meat is solid and consistent, pour, during chopping, some water on to it. If the meat is watery and glib, no water is needed. The fat clinging to the knives is taken off and not worked through. If the mass is too much rubbed off with water the sausages; even if the meat is consistent, will get hard and tough in cooking, and this must be avoided. They must be consistent, tender and juicy when cooked. The mass is filled into the stuffer from the block and stuffed loosely into narrow hog-casings. The sausages are turned off in pairs, each pair weighing about 5½ to 7 ounces, then hung on smokesticks, with sufficient space for each pair. After the water has dripped off for several hours the frankfurters are hung into moderately warm smoke, not too near the fire, for smoking until they show a light-brown color."

ORANGE-FED PORK.

Here is a good chance to build up another South-Californian industry. A catching sign in shops which cater to wealthy clients should be "Southern Californian orange-fed pork." A pig raised from the time of weaning on alfalfa and then topped off with corn and oranges, with perhaps a few orange blossoms to finish up, and the hams boiled in Californian sherry, should furnish a dish fit for a king or even a president, and ought to run a close race with geranium-fed beef.—Butchers' Advocate.

COLD STORAGE IN VICTORIA, B.C.

The British Columbia Cold Storage Ice and Produce Co., Limited, has been incorporated. The share capital is placed at $50,000 divided into 1,000 shares of $50 each, and the objects of incorporation are to purchase and acquire the cold storage and ice plant, warehouses and premises at 28 Store street, Victoria, B.C., and to take over the good-will of the same business and the stock in trade, tenants, fixtures and equipment.

THE PROVISION MARKETS.

TORONTO.

Beef carcasses are ½c. lower but the good demand for front quarters has caused them to advance ½c. per lb. Dressed hogs continue firm and unchanged. Live hogs have advanced 25c. per 100 lb., and there is a small supply and a good demand for export. The prices of lamb and veal are steady. We quote: Dressed hogs, $9 to $9.50; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $7 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10½ to 11c. Live hogs, Selects, $7.25, lights, $6.50 to $7 per 100 lb.; choice export cattle bring $5.75 to $6.50 per 100 lb.; lights sell at $5 to $5.50.

The prices of provisions are firm with a tendency to go up. The demand for smoked meats and barrel pork is good. We quote as follows: Long clear bacon, 10½c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13 to 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 14 to 14½c.; Canadian heavy mess pork, $21; short cut, $22 to $22.50; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL

Pork has arrived at a point which leaves no precedent; but though prices are very high dealers are looking for still further advances, as the scarcity of hogs continues and can hardly be relieved before September or October. Jobbers are now quoting Canadian short cut mess pork at $24.25 to $24.50, an advance of $1.25 to $1.50. Chicago clear pork is also 75c. higher on all grades. Jones', a second brand of Armour's, is quoted at $25. Fairbank's refined lard (compound) is 5c. higher per pail. This is reported due to the advance in cotton seed oil. Their Cottolene has also been advanced ¾c. per 20-lb. pails, or 60-lb. tubs. Our quotations follow: Heavy Canadian short cut mess pork, $24.25 to $24.50; Chicago clear pork, $27.50 for heavy and $26.50 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.30 to $2.35 per pail; refined lard, compound (Fairbank's); $2.10 for 1 to 24 pails; $2.08 for 25 to 49 pails; $2.07 for 50 pails and over. Snow White and Globe compound, $1.75 per pail; Cottolene, 11¼c., for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG

DRESSED MEATS.—The beef market continues firm and very high. Best city dressed runs from 8 to 8¼c. per lb., and anything under that 7½ to 8c. Veal is in fairly liberal supply at 7½ to 8c. Mutton, frozen, 8 to 9c. Lambs, $3 to $4, according to size, and for some extra fine lambs $4.50 was paid.

POULTRY.—Very small supply of fresh killed chickens coming, for which 65c. per pair is paid.

CURED MEATS.—The market has not further advanced, but is very firm. Sugar-cured and smoked hams, 14 to 15c., according to size; breakfast bellies, 15c.; backs, 11c.; shoulders, 11c.; spiced rolls, 12½c.; dry salt long clear, 12½c.; smoked, 13c.; shoulders, 10½c.; backs, 12¼c.

LARD.—Prices are firm and without change, but looking still to higher prices. We quote: 20-lb. pails, $2.65; 50-lb. tubs, $6.25; 3, 5 and 10-lb. cases, $8.

Smoked meats are in demand.
Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED
BRANTFORD, ONT.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

SHORT ROLLS

Cured Meats are higher in price, and are going to be high this summer, but the price of Short Rolls has not yet advanced.

This line of meats is of especial value—they are boneless, sugar-cured, and new. We can recommend them. Try them.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.
TORONTO, ONT.

ST. JOHN, N. B.

In barrelled pork and beef the high prices are firmly held. Little business is being done. In pork, some domestic is still offered. Lard is higher. There is but a fair sale. Western pure lard has a large sale here. In fresh meats, beef is firm at the very high figures. Veal is quoted rather higher this week. Prices have been quite low. Full figures are asked for mutton. Lamb comes in slowly. In pork, the supply is very light, but there is limited inquiry, and prices are unchanged. Smoked meats are higher. We quote as follows: American mess pork, $22 to $22.50; domestic mess pork, $21.50; plate beef, Canadian, $13 to $14.50; veal, $4 to $7; lamb, $4 to $5; mutton, $10 to $12; clear pork, American, $24.50; plate beef, American, $15 00 to $16.50; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10½c.; pails, 10¾c.

N. K. Fairbanks advanced their price of refined lard ¼c. per lb. this week.

Kane & McGrath intend to build a modern abattoir, the first to be built here.

PROVISION NOTES.

C. Street, butcher, MacGregor, Man., has added flour and feed.

Lelande & Deslauriers, pork dealers, St. Paul, Que., have registered.

G. E. Hay, butcher, Campbellford, Ont., has sold out to Simpson & Pettifer.

The estate of C. W. H. Tessier, provisions, etc., St. John's, Nfld., has declared a dividend of 50 per cent.

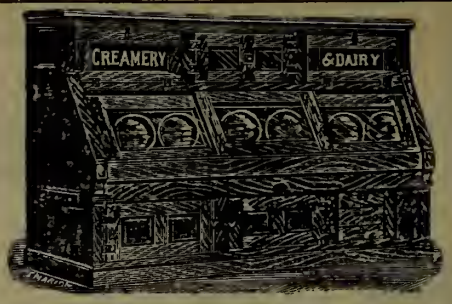
Wm. F. Trude, butcher, Lakefield, Ont., has admitted Francis H. Ivey, under the style of Trude & Ivey.

H. N. Payson, grocer and meat dealer, Woodstock, N.B., was burned out. Loss is fully covered by insurance.

John H. Case, grocer and meat merchant, corner of Waterloo and Golding streets, St. John, N.B., has suspended payment. His liabilities are about $5,000.

SAN JOSE SCALE AT NIAGARA.

On May 12, the Ontario Government was waited upon by a deputation of fruit growers from the Niagara district in reference to the measures taken to prevent the spread of the San Jose scale. The deputation consisted of Réeve Carscallen and George Fisher, of Saltfleet, and J. W. Smith, of Burlington. They said the scale had been kept in check by the precautions already observed, but there were still individual cases in which the work was neglected. The Minister was asked to take such action as to totally wipe out the insect.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

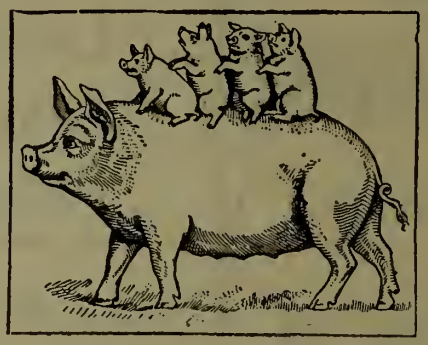
FOR English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,

HAMILTON and TORONTO

From whom Samples and Prices can be obtained.



LARD that is PURE IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

From 3-lb. Tins up. Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng Fowler Bros., Limited, London, Eng.

—ALSO—

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

It will pay you to

WRITE, TELEGRAPH or TELEPHONE

to

THE "OZO" CO. LIMITED

for their quotations on

Teas, Coffees, Spices, Brooms, Cigars,

for we have some excellent values to offer that will prove quick sellers and good profit-builders. Place yourself in communication with us now—our address is

St. Paul Street, - MONTREAL.

Factory: St. Hyacinthe, Que.

PURE GOLD TOMATO CATSUP

Our New Pans
Our New Plant
Our New Factory

all combine to turn out positively the finest Catsup in the land. A dozen varieties and sizes to choose from.

PURE GOLD CO., TORONTO

A NEWFOUNDLANDER'S VIEWS ON UNION WITH CANADA.

JUDGE MORISON, of Newfoundland, was in Toronto early this week. Judge Morison is the gentleman whom the press despatches recently announced was about to leave the bench in order that he might lead the party in Newfoundland that is favorable to Confederation with Canada. He was born in St. John's in 1857, was educated at the Academy there, and studied law with Sir John Winter, whose partner he subsequently became. He sat for Bonavista from 1888 to 1895, and at his last election received the largest vote ever given in the island. He entered the Cabinet in 1894 as Attorney-General.

To a newspaper reporter he said he had nothing to say upon the question of his personal relations to parties or to Confederation. He did not affirm or deny the Halifax report. The rumor, he said, was simply a rumor, and he had nothing whatever to say as to what he intended to do.

He was not disinclined to talk upon the general subject, and stated that whereas, in 1869, Newfoundland was strongly against Confederation, she was being driven by the logic of events towards

UNION WITH CANADA.

In 1869 the colony had no debt, and the taxation upon imports was about 10 per cent. To-day, chiefly through the building of railways, the debt had risen to about $20,000,000, the interest on which was alone equal to the total expenditure of the colony in 1869. To meet this, import duties had been increased until now they averaged about 33 per cent. or about $10 per head of the population of 200,000. Thus the colony which stayed out of Confederation because it wanted low duties finds itself forced to charge higher duties than Canada does. The other cause which helped to keep Newfoundland out of Confederation was ignorance, the people believing that Canada was largely a wilderness that would take much from Newfoundland and return little. Now they knew that Canada was a big and rich country, and that Confederation was not pressed by Canada from mercenary motives.

WHAT BOTH WOULD GAIN.

Newfoundland would gain from Confederation reduced cost of government: her post office, lighthouse, wharves and marine service and Customs Department would all be taken over by Canada, leaving the island education, roads and administration of justice.

Canada on her part would gain an increased market, as the, in round numbers, $7,000,000 worth of goods imported into Newfoundland, largely from the United States and Britain, would, to a great extent, come from Canada, when Canadian goods came in free and all other goods paid 33 per cent. Canada would gain control of the fisheries of the whole North Atlantic, and would be able to dictate her own terms to the United States, instead of allowing that country to play off Canada and Newfoundland one against the other.

Judge Morison says that Newfoundland is a

COUNTRY OF GREAT RESOURCES

in timber, pulpwood and minerals, and, that once joined to Canada, her development would be rapid. He does not think the present Reid contract is as good as the previous one, as it practically gives Mr. Reid the railway for nothing for 50 years, and does not impose the necessity of development upon him, which the old one did.

As to the French Shore difficulty, he believes it would be settled in a year if the Newfoundland claim had the weight of the Dominion of Canada behind it.

ENCOURAGING THE SALE OF HONEY IN STORES.

BY G. A. DEADMAN.

A HINDERANCE to the sale of honey by storekeepers is the small margin of profit made on it. This drawback is largely due to the beekeepers themselves, and, although I think perhaps those who take no journals are the worst offenders, yet I am quite safe in saying that it is not confined to them alone. I believe it is one of the most difficult problems to face outside of the large cities. First of all, if we ever expect our merchants to push the sale of our products we must make it worth their while to do it. At the Buffalo convention there were some who expected storekeepers to handle honey in trade the same as they do butter and sell again at the same price—make two sales and have profit on only one. There are merchants who will do this, I know, but don't flatter yourself that they will do more than they are obliged to, and that you will ever help the sale of honey much in that way. I would be ashamed to ask them to do it. Far more honey will be sold and consumed if our merchants will handle and keep it prominently before their customers. One way to encourage them is to give them a better percentage of profit. It may be that we cannot compete with the corn syrup manufacturers, who can supply a can for 45c. that retails for 75c., but we can do a little better, yes, a good deal better, than we have been doing.

The majority of those who have never been behind the counter have a queer idea of business and seem to think that because a merchant makes 10, 15 or 25 per cent. on his goods he must be getting wealthy, forgetting the expenses that must come out of this. In order then to do this we must stop selling retail at wholesale prices. It is no credit to a man to quickly dispose of his small crop of honey by selling in this way, but he will find that to dispose of a large crop he may be glad of other help. At Buffalo, when this subject of marketing honey came up one elderly gentleman went on to say how readily he disposed of his crop of comb honey going from house to house. It turned out, however, that he had sold it at about 14c. per lb. "Selling retail at wholesale," remarked one, and they wanted to hear no more. Not long ago we were short of honey at our drug store. A bee-keeper near by was selling some around town. I asked for a reduction to sell again, but no, and he charged me the same per lb. for 100 lb. as a consumer when taking only a lb. We should, before putting a retail price on our honey, have a scale of prices and not put the retail price so low that we can only give a buyer in quantities ½c. a lb. to handle it. Let me tell you that honey cannot be handled for ½c. a lb. On one occasion I took a considerable number of orders for honey from customers to be delivered by their grocers. I had some 30 grocers whose names were given me through whom this honey was to be delivered. I went to most of these, to arrange for it, and allowed them 15c. for each 10 lb. pail (no order was taken for less). Now, while some were willing to do it for this, others objected and said they could not do business on so small a margin. I was allowing myself the same amount to cover cost of selling, and, as I told some of them, that surely if I made the sale and all they had to do was to deliver and take the pay, without any risk whatever, that they should be able to do it for the amount stated, especially as this half profit was only on these first orders to introduce it. I mention this incident to show what many merchants think about it.

First, then, there is the retail price, which we will say, for convenience, is 10c. Then we allow Mr. Grocer 20 per cent., that will be 8c.; then if we sell to a wholesale grocer we must make a reduction again, say 1c. per lb., or 7c. It would not be just to charge the wholesaler who sells your grocer or some other grocer, the same price, as one buys in small quantities, while the other buys in large lots and has to take the risk of loss from bad debts and we can afford

REMARKABLY GOOD VALUES

Even on a fairly low basis the following Teas would be cheap, but considering the state of the market they are what you might call PLUMS:

50 Catties Ping Suey Imperial Gun Powder Tea, clean, bright liquor, at - **15c.**
16 Packages Moyune Imperial Gun Powder Tea, extra fine liquor, at - - **23c.**
45 " hard leaf, well rolled Pea Leaf Gun Powder Tea, choice liquor, at **23½c.**
50 " Moyune and Ping Suey Pin Head Gun Powders, the finest and best, at **25, 27½, 30, 32½, 35** and **42½c.**

120 Matts, 8 5-lb. boxes each, nice Japan Tea, good, clear, strong liquor, at - **18c.**
49 Half-chests, each 80 1-lb. paper pkgs., fine Japan siftings, at - - - **7½c.**
14 " each 25 3-lb. paper pkgs., fine Japan siftings, at - - **7¼c.**
62 " 78 lbs. each, bulk, good Japan siftings, at - - - **5½c.**
66 " 75 lbs. each, bulk, fine Japan siftings, at - - - **6½c.**

Small lots just in—

50 Half-chests—25 half-chests each sun dried and pan fired Japan Tea, small, well made leaf, splendid liquor, at - - - - - **20c.**
25 Half-chests Olive color Japan Tea, glossy, clean leaf, choice liquor, at - **18½c.**

Ex. Str. Yoruba, from London—

24 Chests, Pekoe Souching Indian Tea, heavy strong liquor, at - - - **14½c.**

Direct from Colombo—

25 Half-chests of beautiful Orange Pekoe Ceylon Tea, fine, rich flavory liquor, at **25c.**

A good assortment of Fannings, Nibbs (Teas that are scarce), and of Fine Teas of all descriptions. Write to me when you want.

"Condor" Japan Teas, in bulk and in lead packets, at from **19** to **40c.**
"Condor" pure Mustard, in tins and in jars.
"Condor" pure distilled Vinegar. The best at **25c.**
"Condor" high-grade Baking Powder, 1-lb. tins at **$2.25** per doz.
"Old Crow" scientific blend of Black Teas, in useful bronzed tins, at **17½, 20, 25, 30** and **35c.**
"Old Crow" choice compound Mustard, in tins and in jars.
"Old Crow" pure distilled Vinegar. The best at **20c.**
"Old Crow" high quality Baking Powder, 1-lb. tins, at **$1.25** per doz.
EMD pure Cream of Tartar Baking Powder, as good as the best imported, at **$3.25** per doz.
"Nectar" Tea—The perfection of all Black Teas, in lead packets, at **20, 25, 36** and **45c.**
Madam Huot's Coffee—The gem of all Coffees, pure, rich, delicious, 1-lb. tins at **31c.**, 2-lb. tins at **30c.** per lb.

Specialty of high-class goods in Teas, Coffees, Spices and Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul Street, **Montreal**

to take less when we run no risk ourselves. If you put your retail price at 7c., as some do, then figure on your grocer and wholesale buyer's price accordingly, for remember that your grocer in handling your honey should be able to sell at the prices you do. Some may think that if a customer buys in quantities that they should have a reduction, and so they should, but do not reduce it so much that your grocer could not supply him at your prices and make a little. Your customers will see the justice of this and when buying in small quantities will expect to pay accordingly. In this way you are not only getting something for your trouble of retailing it, but your grocer will be encouraged to keep it always on sale and display it, too, which is very important. —The Canadian Bee Journal.

MONTREAL MARKET DAYS.

AT a meeting of the market committee of the Montreal City Council on May 7, the question of what should be considered market days in the city was brought up. It was the opinion generally that Montreal was large enough for every day to be a market day. If such a plan were adopted it was thought that the trade of the market would greatly increase.

Ald. Chausse said that the custom of looking upon Tuesdays and Fridays as the market days of the week was over half a century old, and there was no reason for keeping up a system so unsuited to the needs of the city. On these days there was such a crowd that everyone, buyers and sellers alike, had much difficulty in conducting their business. By having every day as a recognized market day, this would be overcome, in addition to which it would be of great convenience to the public to be able to find a good supply at the market whenever they desired to come.

There was a general agreement with these remarks among the members of the committee, and, although nothing definite was done, it is expected that the matter will be brought up again, when, doubtless, some movement will be made towards the desired end.

FLOUR FOR SOUTH AFRICA.

The Dominion Department of Agriculture has received through the War Office an order for 2,000 tons of flour for South Africa. One thousand tons are now being loaded at St. John, N.B., and the balance will be shipped about May 20.

The flour is being furnished by the Ogilvie and the Lake of the Woods Milling Companies.

TRANSFER OF WELL-KNOWN CONCERN.

AN important change in an industry of much interest to the grocery trade occurred when the Michel Lefebvre Vinegar Works, Montreal, were purchased by Mr. John Carsley, president of The Ozo Company, Limited. Under its new ownership this well-known concern will be continued under the style of "The Lefebvre Vinegar Works; The Ozo Company, Limited, Proprietors," instead of, as it has heretofore run, "The Lefebvre Vinegar Works; Theodore Lefebvre & Co., Proprietors."

The Lefebvre Vinegar Works, 661 Dorlet street, Montreal, are the oldest in their line in Canada, having been established in 1849. During the half century and more

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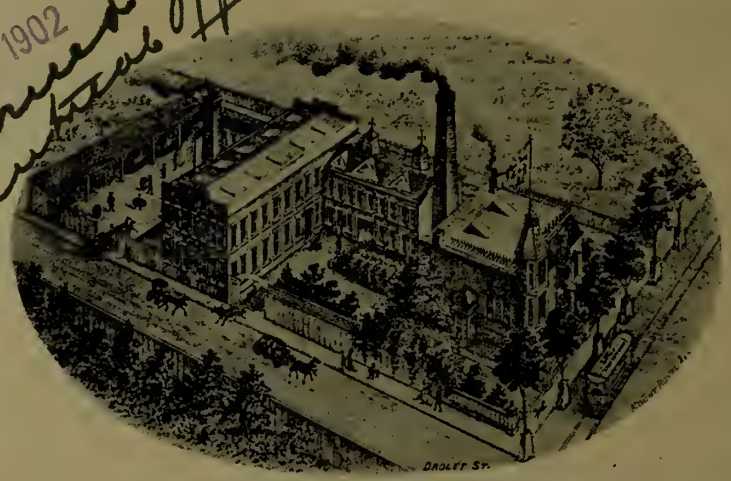


Michel Lefebvre Vinegar Works, Montreal.

that this company has been in existence, the superior quality of the vinegar and the steady reliability of the goods have built up a business, and earned a reputation which but few such concerns can lay claim to possessing.

The greatest care is exercised in every department of the factory to bring their product up to the highest possible standard; and it can be said of the vinegar made there that not the slightest particle of organic matter can be found in it. The brands, of which there are several—all too well-known to need emuneration—are all white vinegar, the only white vinegar made in Canada. It is seldom, indeed, that one can take up a glass of vinegar and find the perfect clearness that is characteristic of the Lefebvre makes. This is due for the most part to the splendid equipment of the factory, for it has been generally recognized for some years that this is one of the most up-to-date and best fitted factories in America. In former years it was necessary in all factories to put the mixture through the same process three or four times; but now, with all the latest improvements in the factory, fittings and appliances, once is sufficient.

The vinegar is manufactured in bond, under a strict Government supervision, an inspector being on hand at all times, keeping the keys of the factory, spirit rooms, etc., and making thorough tests of the product. The make in every factory is bound to vary in quality from different causes to a greater or less degree; but the representative of THE GROCER learned from the inspector at this factory that an evenness of quality was being produced which it would be difficult to find elsewhere. Every batch is kept close to the standard. The cleanliness of this factory reflects credit on the management and on the methods of work. The floors, walls, vats and everything connected with the building are as free from all unclean substances as constant care and labor can render them.

From the mixing vat on the ground floor the liquid is pumped by steam up to the second floor into a large vat. From this it drips into the generators, and thence down to the ground floor again, into a huge vat from which the inspector makes his tests; as at this stage the mixture has become vinegar. Not a pint of the vinegar can be taken from the vat until the inspector has completed his tests. Afterwards it is run off into another vat and measured. Throughout the whole factory there are something like 100 of these different vats. The manufacturers of this vinegar have no duty to pay on the alcohol used; but, instead, must pay a duty to the Government of 4c. on every proof gallon of vinegar.

There is a possibility that the factory under the change of ownership will be enlarged, although its capacity now is one of the largest in America. It is the intention to go into the manufacture of pickles and jams some time in the near future.

JUN 19 1902

THE "ANCHOR" BRAND IS THE STANDARD OF MAPLE SYRUP.

EVERY TIN GUARANTEED ABSOLUTELY PURE.

PUT UP IN ATTRACTIVE TINS, QUARTS, HALF-GALLONS AND GALLONS (WINE MEASURE), AND 5-GALLON TINS, IMPERIAL MEASURE.

YOUR GUARANTEE. YOUR MONEY BACK IF NOT SATISFACTORY.

SOLE WHOLESALE AGENTS,

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC. TORONTO.

AN IMPORTANT REMOVAL.

LOCKERBY BROS., tea importers and wholesale grocers, have moved from their old place at the corner of St. Sacrament and St. Peter streets, Montreal, into larger premises at 138 McGill street. The change has long been contemplated, but the firm had been located in the old place for 23 years, and put off the removal as long as possible. The continual increase in their business, however, made it next to impossible to get along in the cramped quarters of the former building. During the last months of their stay they were forced to listen to complaints about not delivering goods promptly enough; though, under the circumstances, with the great difficulty they had in shipping they were making deliveries as promptly as they were able.

But larger quarters had to be procured in the end, and in their new place they have some 15,000 ft. more space. The building has five floors and a basement, the rooms being 150 ft. deep, with ample light from the front and back of the building, as well as from a large skylight in the centre which gives light to every floor.

The basement is a great acquisition. It is splendidly lighted, and makes the best receiving room they could possibly have. The goods are slid from the wagons directly into this basement, and a hoist takes them to any floor desired. The yard in the rear is large, and no crowding of teams will take place as in the St. Sacrament street entrance. The shipping room is at the back of the ground floor, and two large doors provide accommodation for shipping the goods; or, if required, they can be brought in at one door, while others are placed on the wagons from the other door and sent to their destinations. The shipping facilities thus acquired are what the firm has long been in need of, and customers need have no fear of being made to wait for their goods in the future. Business can be done about twice as easily as in the old place. One half of the ground floor, in the rear, will be used for laying out orders, the sales-room being in the front part. The office is near to the door, a sample-room having been secured where some privacy may be had. Here is the tea-table, the kettle, and all necessary for the testing of the teas. The light, which is an important item in this operation, could not be stronger, the table being close to the window. It was with some regret that the firm parted with their old round tea table, which many people will remember. It was in the firm over a quarter of a century, and before that was used by Mr. Douglas, then by Douglas & Kirk, then by Kirk & Lockerby, and finally to the successors of all these firms, Lockerby Bros.

The upper floors will all be used for stock rooms, the general offices being in the front part of the first floor. An electric elevator is another convenience which could not be had in the old building, but which is in the new. Altogether, their new premises will afford accommodation and facilities which will be of importance to the firm's business.

INDUSTRIAL GOSSIP.

NEW SODA WATER WORKS. Soda water works are being established at Stratford, Ont., by George Tune, formerly of The Stratford Soda Water Works, and they will be conducted under the style of The Tune Bottling Company. The block belonging to Walsh Bros., on Ontario street, has been secured and fitted up with new machinery, the combined spray and generator system being adopted. There will be a compressor, pumps, gasometer, generator, syphon filler and crown filler, and the whole business will be run by an electric motor. The bottles will all bear the name and monogram of the new firm.

Quite New

E. A. MARSHALL'S ALPHA BRAND potted salmon and venison—

TABLE DELICACIES

choicest goods, put up in white opal pots, very attractive package.

FOR SALE BY

L. CHAPUT, FILS & CIE, Wholesale Grocers, Montreal

C. N. D. OSGOOD, Agent for Eastern Canada.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you *will* and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystaline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

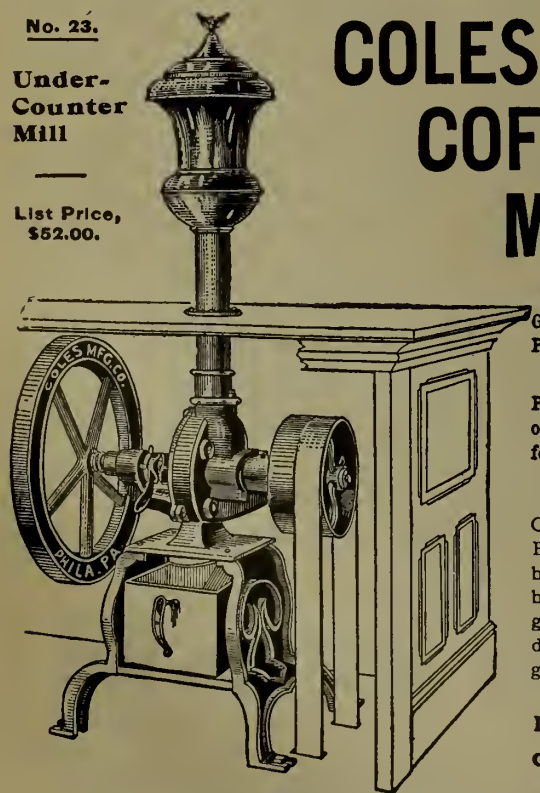
Windsor Salt

THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

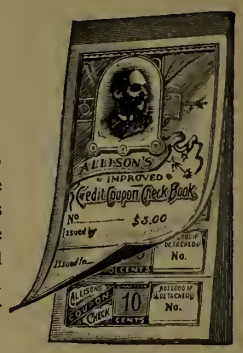
A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

They Cost Something, Of Course!



But enough Allison Coupon Books to last a year won't cost as much as the amount you will lose by the carelessness of your clerks in forgetting to "charge up" numerous small purchases; and disputed pass-book entries, where you have to allow your customer's kick, or lose him.

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Manufacturers,*
Indianapolis, Indiana.

THE CANADIAN GROCER

President:
HN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

AN INTERESTING CASE.

A CASE which will, no doubt, have some interest for business men generally was decided the other day in the United States Circuit Court. A capitalist named Young had been advancing money to a firm in New York, which subsequently became insolvent. These advances were made according to an understanding with the president of the company long before it was known to be in an insolvent conditon. The company, in turn, gave demand notes for each advance made and signed bills receivable and collateral thereon. The amount finally owed Mr. Young was nearly $54,000. After the company became bankrupt this sum of money was collected and deposited with a trust company on the joint account of the trustee of the estate and Mr. Young. But when the latter endeavored to secure payment the trustee contended that the collateral held by the plaintiff did not constitute tangible assets, and that he was not entitled to go beyond the company to recover liabilities of the concern, and thus deprive the other creditors of a certain sum of money.

As our readers are well aware, the bankruptcy law which is in force in the United States allows no preference, and the object of the trustee of the estate was to present the case of Mr. Young in the light of a preference claim. The Court held, however, that, as the agreement was entered into prior to any knowledge on the part of either concern impending insolvency, the plaintiff was entitled to the fund held in the joint account.

We fancy that this decision will receive the endorsation of the business men generally, those, of course, excepted who are directly interested in preventing this large sum of money from being paid to one claimant against the estate.

EPXORTS OF CEYLON GREEN TEA.

ALTHOUGH the Ceylon green tea trade has not, perhaps, developed as rapidly as its champions hoped, yet the figures which have recently been issued from Colombo are not of a character which should cause dismay.

From January 1 to April 1, 307,121 lb. of green tea were exported, while last year for the same period the quantity was only 15,850 lb., an increase of 1,838 per cent.

The United Kingdom, which, in 1901, for that period took no Ceylon green tea, this year received 98,130 lb. Of course, the greater part of this was, no doubt, reexported. Russia also, which took none in 1901, took 24,210 lb. for the period named this year.

We are naturally more interested in the exports to America, and the figures show that while for the first three months of last year the quantity was only 12,010 lb., this year it reached over 184,000 lb.

A return recently received shows that from October, 1898, to December 31, 1901, the Government of Ceylon has paid bounty on 2,161,923 lb. of green tea. Practically all this tea, of course, came to Canada and the United States.

There is some good in all advertising and all advertising does some good, but the best advertising and the advertising that does the greatest good is newspaper advertising.

WORTH EMULATING.

A SOMEWHAT unique step is being taken on the Pacific Coast in regard to tourist travel.

In Victoria, B.C., and Tacoma, Wash., there are two live tourist associations. They hold regular meetings and are led by live men who are continually devising ways and means of attracting tourists to their respective localities. Fortunately they do not appear to to be actuated by any spirit of jealousy, for, instead of working against each other, they are cooperating, in order that the one may be able to help the other in attracting tourists to their respective cities.

Such mutual cooperation is seldom witnessed, even among cities in the same country, but we do not remember ever having heard before of tourist associations in different countries cooperating together as the two cities of Victoria and Tacoma are doing.

It is to be hoped that they have set an example which tourist associations, at least in Canada, will emulate. And there is no reason why it should not extend, also, to tourist associations in border cities on both sides of the line.

A PECULIAR HALIFAX LAW.

They have a somewhat peculiar by-law in force in Halifax, which prohibits the washing of store windows after eight o'clock in the mornings. In spite of this by-law one of the local storekeepers undertook one night after 11 o'clock to wash his windows, and for this offence he was brought before the Police Magistrate and compelled to pay a fine.

This somewhat peculiar and antiquated law is evidently a sort of a twin brother to the celebrated curfew law. Now that a fine has been imposed on one of the local merchants who is ambitious to have his store windows present a cleanly appearance, it is possible an agitation may arise which will cause its repeal.

There is no question about the necessity of repealing such a law, and it is to be hoped that the merchants of Halifax will unite their efforts in trying to bring it about.

NEED OF BUSINESS MEN.

THERE never was a time when the demand for business men in Governments was so reasonable as it is just now.

Nearly all the principal questions which are before the Canadian Government are of a business or trade character. Most of them are questions which merchants could settle much better than politicians. There are certain questions, we admit, which lawyers and professional politicians can deal with more readily than persons without political or legal training. But no questions of this class are as important to Canada at the present time as those purely commercial.

For example, take the matter of the Imperial conference, shortly to be held in London to discuss the relations of Great Britain with her colonies. To us the most vital of these relations is that of trade. Canada will have four Ministers of the Crown in London at that time. Of the four, but one, Mr. Paterson, is a business man.

We do not mean to say that the others are not able and distinguished men, but they are not business men. All the issues which arise out of the trade discussions in London must to some extent be new ground to three or four of our representatives. We do not say this in any complaining spirit, but only for the purpose of emphasizing what has been contended for in these columns during many years, namely, that there should be a larger representation of business men in all our Governments.

Canada is represented in London by an experienced and successful business man, Lord Strathcona. This is greatly to our advantage. We ought to induce our big men of like attainments to take a more prominent part in our public affairs. This is no idle complaint. In England itself, an agitation has been on foot for some time against the filling up of the most important offices in the State with men who do not understand business.,

During the last ten years the commercial interests of the world have been getting more and more important. Even war is now conducted on a business basis. Everything is being systematized.

Surely, then, there is nothing surprising in the demand that national commercial interests should, as far as possible, be attended to by commercial men of national standing?

Of course, political considerations often interpose and prevent Prime Ministers from filling up vacant offices with the best men. If so, we ought to change the political conditions, instead of going on year after year allowing the business of the country to fall more and more into the hands of politicians who, however honest and capable they may be, are men of theory and of vague ideas, instead of with practical experience and business insight.

The issue of May 30 will be our

Special Export Number

and as a large amount of extra presswork is entailed in its preparation,

Forms will be closed on Monday, May 26.

Will advertisers kindly note and send in changes on or before that day? We cannot guarantee change of copy at any later date.

THE PUBLISHERS

Montreal and Toronto

CLERKS' ANOMALOUS POSITION.

THE grocery clerks of Charlottetown, P.E.I., are at present in a somewhat anomalous position.

For five nights in the week the stores of the dry goods, hardware and some other lines of business close at 6 o'clock, but the poor unfortunate grocery clerks are compelled to return to their labors every evening. Naturally, they are dissatisfied with this condition of affairs, and it is to be hoped that the agitation which has sprung up there for remedying this state of affairs will be successful.

There is no class of clerks that work harder than those engaged in the grocery business or of whom more intelligent attention is demanded.

If they are compelled to work long hours, and especially longer hours than the clerks in other lines of business, they cannot be expected to do justice to their employers, or to any one else. The grocers of Charlottetown would find it to their own interests to place their clerks on an equal footing with those engaged in the dry goods and other trades.

A FAST SERVICE.

IT IS stated that the Ottawa Government is considering an arrangement for the inauguration of a fast transatlantic steamship line having connections with a transcontinental railway. It is said that, with this end in view, negotiations have been opened with the C. P. R. for a weekly passenger service between Great Britain and Canada equal to the best that sails from New York. A dozen steamers would be required to maintain a good freight service, and the total cost of the undertaking would be $20,000,000. The Government has power at present to subsidize a line at $700,000 a year, but for a passenger and freight service $1,000,000 yearly would be required.

When Sir Wilfrid Laurier and his colleagues go to Great Britain in June, this project is likely to be discussed with the C.P.R. directors and representatives of the British Government.

FOREST HOLME'S FIRST CARGO.

THE cargo of the steamer Forest Holme, containing 25,000 boxes of Messina, Sorrento and Maiori lemons and oranges, was sold at auction on May 9. There was a good attendance of buyers, New York, Boston and Chicago being represented, besides the local fruit men.

The average price brought was not up to that of former sales this season, as much of the fruit was in very poor condition. Messina lemons sold as low as 40c. The bidding on the better quality of fruit, however, was brisk and sales were quickly effected at good prices.

Sorrento oranges sold from $1.50 to $2.75 for finest fruit; Maiori lemons, from 75c. to $3, and Messina lemons from 40c. to $1.80.

The principal Montreal buyers were Hart & Tuckwell, Vipond & Co., and John Barry & Sons.

The steamer Bellona has now unloaded and her cargo will be sold on Friday, May 16. It consists of 33,000 packages of Sorrento oranges and Messina lemons. A few Messina oranges are included. This fruit will likely bring better prices, as it is in the very best of condition.

The Escalona is the next steamer to arrive. She will be the last.

TRADE CHAT.

A LARGE salmon cannery is being erected at Haines Mission, on the Alaskan coast, by Farrell & Tregent, of Vancouver. Equipped with modern machinery, its output will be large.

V. Campbell has opened a new general store at Tilbury, Ont.

Elman Bros., Regina, are starting a grist mill at Weyburn, N.W.T.

W. E. Pooley has opened a grocery store at 173 Brussels street, St. John, N.B.

J. S. Nichols, grocer, London, Ont., has sold his grocery business to H. L. Peine.

M. O. Millick, grocer, Dunnville, Ont., has sold his stock of groceries to Henry Farrar.

The Strathroy Cheese and Butter Co., Strathroy, Ont., have installed a creamery plant in their cheese factory.

W. A. Shaw, grocer, corner of Wilbrod and Friel streets, Ottawa, has improved his store by the addition of a new front.

Jeremiah Harrison & Co., wholesale grocers, Mill street, St. John, N.B., are having extensive repairs made to the foundation of their premises.

T. A. Moon is reopening his grocery store at Perth, Ont., with a full line of groceries and provisions and his business will be exclusively conducted on a cash basis.

INQUIRIES ABOUT CANADIAN TRADE.

Inquiries received by the Canadian section of the Imperial Institute, London, Eng.:

1. A Glasgow firm wishes to appoint reliable agents in the leading Canadian cities for the sale of Clyde refined sugar.

2. A London agent, long established, wishes to hear from Canadian manufacturers and shippers seeking representation.

[The names of the firms making the above inquiries can be obtained on application to the Editor of THE CANADIAN GROCER.]

FIFTY YEARS AGO.

The following is from The Toronto Globe of 50 years ago:

It is proposed to construct a substantial new suspension bridge at the Falls for the use of the Great Western and the other railway companies, whose lines will meet at that point on both sides of the river. It is not intended that trains of passenger carriages shall pass over it, but only baggage and freight cars, slowly propelled by horses or stationary engines. It is supposed that travellers would prefer to walk over, and, with a great deal of reason, too.

The business on the Ottawa may be looked upon now as having fairly commenced. On Monday last 14 cribs of white pine passed through the North Chaudiere slide. Apropos, speaking of timber, we understand that several parcels of white pine have changed hands among the merchants in Quebec at 8d. per foot.

We observe that a ship direct from China with teas for Messrs. Gibb & Ross has arrived at Quebec.

THE WIARTON SUGAR FACTORY.

The corner stone of the Wiarton Sugar Factory will be laid on June 5 under the auspices of the Masonic Grand Lodge of Canada. Grand Master John E. Harding, of Lindsay, will perform the ceremony. At present the main building is rapidly being pushed forward and will be ready for its roof in five or six weeks. Work has been commenced on the walls of the sugar house, 75 x 200 feet, at the north end of the main building, and machinery for the machine shop is being installed as soon as it arrives. There are about 100 men altogether employed around the works.

CUSTOMS REGULATIONS AT SKAGWAY.

The Toronto Board of Trade received a communication on May 12 from Skagway regarding Customs affairs at that place. The document is as follows:

The Skagway Chamber of Commerce ask your co-operation in obtaining from your Government Customs regulations at Skagway that will permit the warehousing in bond and subsequent re-entry of Canadian goods into Canada in broken bulk as the trade may require. The immense benefits that the people of the Canadian Yukon would derive from such a Customs regulation are too self-evident to require more than a mere mention. Dealers could hold their stocks in bond at Skagway, breaking the bulk as demanded by their trade, and relieved of the necessity of ordering their every invoice from a distance of a thousand miles further away than the port of Skagway, would be under no necessity of carrying large sums of money in the high freight between Skagway and interior points. It would further obviate the necessity of buying beyond current needs, as under these circumstances Canadian wholesalers would certainly carry adequate stocks in bond at Skagway. The benefit to the Dominion at large would by no means be inconsiderable. The impetus thus given to Canadian trade would displace United States goods in the Skagway market by enabling merchants of this city to fill their orders with Canadian goods. The business which Skagway now carries on with the Canadian interior consists almost solely in filling orders to satisfy the requirements of trade that cannot wait for shipments from Vancouver. Under present circumstances this trade, which in the aggregate is by no means inconsiderable, must apply to dutiable merchandise of the United States. The merchants of Skagway could not find it profitable to do business with an interior patronage with dutiable merchandise were they brought in competition with local stocks of like non-dutiable goods.

An arrangement of this kind would, moreover, greatly tend to obliterate border ill-feeling over matters of present international controversy.

This matter will be taken up for consideration by the council later on.

STOLE JAM.

The grocery store of John Campbell, 192 Queen street west, Toronto, was entered on Tuesday, May 13, by John Cronin, who declared he was hungry. Some bologna sausages and some biscuits and cheese were handed out to him by its proprietor, which were eaten by Cronin. He could not have been satisfied with what he got, for, on leaving the store, it is alleged that he picked up a pail of jam, carrying it off with him. He was soon arrested and gave his address as 218 Richmond street west, Toronto.

The case was brought up in the Police Court on Wednesday, May 14, when it transpired that the man's name was John Brownlee, and not Cronin. His address was not 218 Richmond street west either, but he had boarded there four years ago. He was sent down for three months.

HAVE COMPROMISED.

McKenzie, Meldrum & Co., general merchants, Thedford, Ont., have compromised at 50c. on the dollar, cash. This arrangement was made at a meeting of their creditors in Toronto on May 13. The firm was burned out about a month ago sustaining a total loss. The insurance was $6,000, and $3,500 of this was paid to the firm which McKenzie, Meldrum & Co. had bought out and the balance left to pay the creditors. The liabilities are about $5,500.

TO CARRY SALMON TO ENGLAND.

Four large vessels have been chartered already to carry the salmon pack of British Columbia to Europe this year. They are the Artemis of 1,463 tons, the Cambrian Hills of 1,760 tons, the Marian Woodsides of 1,549 tons, and the Glenmark of 1,357 tons. These are all sailing vessels. It is claimed that the reason for not chartering steamers is that fish shipped so long a distance in steamers, through many different atmospheres and constantly subjected to the vibration caused by the machinery in operation, would deteriorate in quality and value.

SARNIA PROHIBITS TRADING STAMPS.

The Town Council of Sarnia, Ont., have passed a by-law prohibiting the use of trading stamps, coupons or other devices within the limits of the corporation. It will come into force on August 1, 1902.

HALIFAX-JAMAICA SERVICE.

A monthly service between Halifax and Jamaica has been contracted for by the Dominion Government with the Halifax and West India Steamship Co. The company will receive a subsidy of $1,150 a trip, or $13,800 per annum for 12 trips. The steamer Beta is the vessel to be put on the route. Her registered tonnage is 1,037.

ARE YOU SELLING . . .

Our ad. in THE GROCER of Nov. 3, 1899.

"SALADA"

PURE UNCOLORED

CEYLON GREEN TEA?

If not, you are not keeping up with the times. Green Ceylons will displace all Japan Teas inside five years, just as Ceylon Blacks have Congous. Write us for samples.

Toronto. Montreal. Boston. Detroit. Buffalo. Pittsburgh. Cleveland.

The above advertisement appeared in this paper, November 3, 1899. Two years have passed and over two million pounds of Japans have been displaced by CEYLON GREENS. Are you aware of this? **Salada Green Ceylon Tea** is increasing marvelously.

Celluloid Starch

has been too successful to escape imitation. Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

Orange Marmalade

This is a line grocers can sell with profit. It is being used more every day in families. Push it. We put it up in glasses, tumblers, 5-lb. tins, 7, 14 and 28-lb. pails.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, May 15, 1902.

GROCERIES.

THE past week has not been a particularly noted one in the wholesale grocery trade. The volume of business is rather light. This is no doubt due to some extent to the unsettled feeling in regard to refined sugars, particularly in view of the fact that the price of granulated declined 5c. per 100 lb. in New York on Monday in spite of a strong raw market in Europe. In canned goods the chief feature is possibly the weaker feeling in regard to canned beans, which have been reduced 2½c. per dozen by the packers. Tomatoes and peas remain steady and unchanged. In spices, the most interesting feature is a slightly easier feeling in regard to pepper. Rice and tapioca are meeting with a fairly seasonable demand. There is just a moderate demand for coffees, and the outside markets are slightly firmer at the moment. There is not a great deal doing in either syrups or molasses. The latter rules steady to firm. In teas, there is a little more doing in Japan descriptions, which rule firm, while Indian and Ceylon teas continue weak. Nothing particunew has developed during the week in regard to foreign dried fruits, the demand generally being fairly good, with prices steady to firm.

CANNED GOODS.

The market for canned beans is weaker. Prices have been reduced 2½c. by the packers, while the demand is dull. Although canned beans do not cut much of a figure in the canned goods market, this reduction has attracted some attention. Wholesalers quote 70 to 75c. to the retail trade. As canned beans are being sold by the retailers at as low as 5c. per tin, it is possible the consumption of this line will be stimulated, and, of course, the situation ultimately improved. Canned corn continues weak, although the fact that at least three of the factories in the Niagara Peninsula have agreed with the Packers' Association not to put up any corn this season, naturally tends to improve the tone of the market, particularly as there is a good consumptive demand. If the packers put through their scheme to put up no corn this season rather higher prices may be expected to rule on this article. Canned tomatoes are in rather good demand and firm in price from 92½ to 95c. Further inquiries for canned tomatoes have been received this week from New York and Chicago, and we understand that some carlots have recently been sent to Minneapolis. It appears that the lowest price at which canned tomatoes can be purchased from the packers is 90 to 92½c. in carlots, and at these prices the stock is limited. Canned fruits are meeting with a fair demand. The feature of the canned fruit market is the scarcity of gallon and 3-lb. apples, for which there is a fair inquiry. Three-pound canned apples are quoted at from 90c. to $1, and gallons at $2.65 up. The demand for canned meats is keeping up well, and prices rule firm with 1-lb. cans being quoted at $1.55 to $1.65. The demand for canned salmon is good, and correspondence received this week from Vancouver indicates that the proposed amalgamation will be, at least partly, successful. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality. The market is still bare of canned haddies, but the canners report that the fish are beginning to run and that packing is now going on more freely. It is expected that small lots will be shipped early in June. Local wholesalers quote price firm at $1 to $1.10.

SPICES.

Singapore black pepper for forward shipment is being quoted at lower prices. Stocks of pepper on the local market appear to be rather light at the moment.

See pages 39 and 40 for Toronto, Montreal, and St. John prices current.

Ginger, if anything, is a little easier in the outside markets. Locally, the spice trade is moderate.

COFFEES.

There is not a great deal being done in green Rio coffees, but in roasted coffees a fair business is to be noted. The outside markets have taken a little firmer turn, and receipts at points in Brazil are rather light. Local quotations are unchanged. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

SUGAR.

The sugar market in Canada remains in much about the same condition as it was a week ago. If anything, the demand is, perhaps, a little better, but it is still light, with prices unchanged. The disturbing feature this week is a decline of 5c. per 100 lb. in granulated sugar in New York. This decline is due to the same cause as the decline of last week in Canada, namely, heavy receipts of foreign granulated. In Europe, both beet and cane sugar rules firm. In New York there has been a decline of ⅛c. per lb. in Muscovado raw sugars. Centrifugals are unchanged, but there is said to be every indication that the next sale will be at a reduction. Local representatives of Austrian refiners report that granulated is held at equal to 5 to 10c. per 100 lb. higher than a week ago for June and September shipments. The difference between the price of foreign granulated and Canadian is at present so small that the confectionery manufacturers, who are the principal users of the former, are now giving the preference to Canadian sugar.

The receipts of raw sugar at the four United States ports last week were 32,072 tons and the meltings, 33,000 tons, thus reducing the stock by 1,072 tons. The total stocks in the four United States ports at the end of last week were 133,177 tons against 134,105 tons the week before, and 216,568 tons a year ago. The stocks, however, in the United States and Cuba together are 566,177 tons against 404,308 tons a year ago.

SYRUPS AND MOLASSES.

The demand for both syrups and molasses is only light. Advices from New Orleans report a fairly firm market. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

RICE AND TAPIOCA.

There is the usual steady trade being done both in rice and tapioca. The recent salvage auction sale in Toronto at which tapioca sold at 2 to 2½c. per lb. has somewhat disturbed the local market. We quote: B rice, 3¼c.; Japan, 5½ to 6c. tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

TEAS.

The first samples of early picking Japan tea arrived on the Toronto market early this week. The prices asked for early May pickings are about 5 per cent. higher than last year, according to a cable received in Toronto on Tuesday. Of course, these samples are sent on more as a matter of form than for the purpose of transacting business. In consequence of the high price of Japan tea of new season's growth, a little more attention is being given to last season's teas, there having been quite a number of inquiries at from 14 to 17c., and some transactions have taken place. A cable from Foochow says that the export duty on tea has been reduced to 5 per cent. It was formerly 10 per cent. The market for Indian and Ceylon black tea continues weak and very little business is being done. Mail advices from London, England, under date of May 2, say that, although the quantity of Indian tea offered at the auction was smaller, it proved far in excess of require-

ments, and, with very poor competition, prices marked a further decline of fully ¼d. per lb., except for teas possessing choice quality. In Ceylon teas the auction was smaller at any time since the beginning of January, but, in spite of this, there was no improvement in prices. There have been some transactions on the local market in Ceylon green teas, but there is still a scarcity of this description. China green teas are still practically unobtainable.

FOREIGN DRIED FRUITS.

CURRANTS — The currant market rules steady as to price, and the local demand is fair. We quote: Filiatras, 5¾ to 6c; Patras, 6½ to 7c., and Vostizzas, 7½ to 8c.

VALENCIA RAISINS—The shipment due to arrive here last week did not arrive until Tuesday of this week. It was only a small one, and will, no doubt, be quickly absorbed. Prices continue firm at 6¾c. to 7c. for selected and 7¼ to 7½c. for layers. There are a few fine off-stalk raisins on the local market, which are being quoted at 5¾ to 6c.

PRUNES—Business continues fairly good, and prices steady. Spot prunes in New York are reported stronger. Prices locally are unchanged We quote as follows: Californian prunes, 100-110's., 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40 50's, 8¾ to 10c.

FIGS—The demand continues fairly good for tapnet figs at 3½c. per lb.

DATES — Continue in light demand at 4½c. in bulk, and 6¼ to 6½c. in packages.

CALIFORNIAN EVAPORATED FRUITS—The demand continues fair and prices unchanged at 11 to 14c.; for peaches, and 13 to 17c. for apricots.

GREEN FRUITS.

There is an improved demand for lemons and the market that is at present loaded with perishable Messina and Valencia stock will soon be restored to a more healthy condition. The sales of oranges continue large, but they are scarce. The receipts of pineapples have increased and they have been reduced in price 50c. to $1 per crate. Strawberries are coming in large shipments and they are down to 15 to 18c. per quart. Some apples are being offered at $7 per barrel. Bananas are firmer and the good demand for them has a tendency to advance their prices. We quote: Oranges, Mexicans, $2.75 to $3.25 per box; Californian navels, $4.25 to $4.75 per box; Mediterranean sweets, $4.00 to $4.50; Valencias, $6 to $6.50 per small case, $7 to $7.50 per large case; grape fruit, $4 to $5.50 per box; bananas, $1.20 to $2 for firsts, and $1.25 for eight hands; pineapples, $3 50 to $4 per case; Southern cucumbers, $1.75 to $2.25 per doz.; Egyptian onions, $3 per sack; Messina lemons, $2.50 to $3.50; Palermo lemons, $2.25 to $2.75; Sorrento lemons, $2.50 to $3.50 per crate; Southern tomatoes, $3 to $3.50 per case of 6 baskets; strawberries, 15 to 18c. per quart.

VEGETABLES.

There is a good trade doing in rhubarb, onions, lettuce and asparagus. Carrots are scarce, but are in good demand. There is some Californian grown cabbage on the market at $3 per crate and new potatoes are being offered at $8 per bbl. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 35 to 40c.; mint and parsley, 20 to 25c.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 85 to 95c. per bag; asparagus, 50 to 75c. per doz.; butter beans, 90c. per peck; Californian cabbage, $3 per crate; new potatoes, $8 per bbl.

COUNTRY PRODUCE.

EGGS—The market continues strong at 13 to 13½c. per doz., an advance of ½c. over the prices of a week ago. The receipts are large, but the competition amongst the buyers in the country keeps up the prices. A larger quantity than usual are being placed in pickle this spring.

BEANS — The demand is slack. We quote: Choice hand-picked, $1.20 to $1.30; prime, $1.10 to $1.20 per bush.

HONEY—There is some trade doing. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR — There is a quiet demand. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—There continues a good demand for evaporated apples, but they are scarce. We quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. per lb. in less quantities. Dried apples, 5 to 6c. per lb.

POTATOES — The demand for potates for export to the United States has fallen off, and prices have declined 10c. per bag. They are now quoted at 75 to 80c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The weakness in the butter market last week has been followed this week by a decline of 1c. per lb. The receipts are large, and choice dairy prints and rolls are in brisk demand. There are some good grades of creamery being offered at 19 and 20c. per lb., but the prices for well-known grades are up to 23c. We quote as follows: Choice 1-lb. prints, 16 to 17c.; large rolls, 15 to 16c.; tubs, best quality, 14 to 15c.; tubs, medium grade, 12 to 13c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 19 to 23c., and creamery solids, 19 to 21c. per lb.

CHEESE—The market for cheese continues strong, although nearly all the old cheese has been exported or consumed, and new cheese is now being made in increasing quantities. The prices are expected to weaken in a few days, as they are now abnormally high for the class of cheese being offered. We quote cheese in small lots, 12 to 12¼c., and for export, 11½ to 11¾c.; new cheese, 11½c.

FISH.

There is a big demand for herring and trout and the former are scarce. The latter have declined ½c. per lb. The catch of all kinds of fish this year is large and the prices are lower than they have been for many years. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; mullet, 3c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—A big decrease in the world's visible supply of wheat, together with the expectation of an adverse Government crop report, has caused the Chicago wheat market to brace up considerably. This is having its effect here, for the price of Manitoba hard wheat is 87c.; No. 1 Northern, 84c., and No. 2 Northern, 82c. per bush., advances of 1c., 1½c. and 2c., respectively. The arrivals of grain on the local market comprise some oats, a little wheat and less rye. We quote prices paid on the street: Red and white Ontario wheat, 77 to 81c.; oats, 47 to 48c.; barley, 55c., and rye, 62c. per bushel. At outside stations 77½c. is paid for fall wheat at the cars.

FLOUR — The changes in the wheat market have caused buyers of flour to purchase only in small lots, and trade is inclined to be quiet. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4.00 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3 30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—There has been an improvement in the demand all around and the prices are firm. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $4.75; standard rolled oats in carlots on track here, $4.50; in bbl., 20c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100 lb. bbl.; cornmeal, $3.60; split peas, $4 75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The scarcity of hides is still felt. The demand for them is good. We quote: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8½c.

SKINS—The receipts of sheep and lambskins are small. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies) 60 to 70c. each; sheepskins, 80c. to $1; lambskins, 20 to 25c.

WOOL — There is scarcely any trade doing. We quote: Fleece wool, 12½c., and unwashed, 7c. per lb.

SEEDS.

The season is nearly over and the demand is slack. We quote out of store at Toronto: Red clover, $6.50 to $9; alsike, $10 to $16, and timothy, $7.80 to $8.25.

MARKET NOTES.

Canned beans are weaker.

Butter has declined 1c. per lb.

The advance in eggs is ½c. per doz.

Potatoes have gone down 10c. per bag.

Pineapples have declined 50c. to $1 per case.

Granulated sugar is 5c. lower in New York.

Fresh trout are ½c. per lb. cheaper than last week.

Manitoba No. 1 hard wheat has advanced 1c., No. 1 Northern 1½c. and No. 2 Northern, 2c. per bushel.

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QUEBEC MARKETS.

Montreal, May 15, 1902.

GROCERIES.

THERE has been a general improvement over the business of the previous week in groceries, although it must be said that the impetus given to trade by the opening of the canals was not as great as was expected. Business with points in the country has gradually increased in volume, and now that the roads are in a fairly good shape, this trade has become steadier and much more satisfactory. B and CC rice have declined 7½c. per 100 lb. in all sized quantities. Gallon apples have been advanced by some jobbers on account of their scarcity, and in 3-lb. apples an advance of 10c. was made. In prime white pea beans, as a result of the situation which we explained in a recent issue, a material advance has been considered necessary by jobbers, who are now quoting them at $1.40 per bushel. The large arrivals of ground sulphur, which have been bought at very low prices, has unsettled the market for the time, and jobbers have reduced their prices accordingly, the stock now selling, per bag lots, at 1⅝ to 1¾c. per lb. Peanuts have gone up another ¼c. per lb. In pork, both Chicago and Canadian, a continual rising market has prevailed, and further advances have occurred during the week past. Some damage was reported to have been done to the market gardeners' crops on Montreal Island and in the counties in that vicinity by the frost which occurred on Friday night. One of the most important gardeners stated that his crops had been ruined, some four acres of cabbages having been destroyed, and tomatoes and melons also being in bad shape. Plum and cherry trees also suffered. At Lachine, considerable damage was reported, many of the small fruit trees being blasted. Stocks of fried smelts are almost exhausted. The canners' stocks are also exhausted, and they will not be procurable until the next pack is put up in September.

SUGAR.

Trade has gone along in this market much as usual, notwithstanding the decline of 10c. in white sugars. The present price for granulated sugar is $3.70, and for yellows, $3.05 to $3.70. The only inconvenience experienced now is that refiners are not able to supply any extra ground sugar, and it is probable that they will not be able to make deliveries of any for ten or twelve days. The consumption of sugar is gradually increasing, and this, besides the fact that the raw sugar market was firmer, gave no one the idea that a decline was likely, so the low prices, the lowest on record here, came as a surprise to all in the trade.

TEAS.

All reports received from Japan regarding the crop there confirm the belief in the strong feeling on that market. A cable received lately stated that the market had opened 2 yen higher than last year, and business was very active. The market at this figure was firm. The weather conditions have been most unfavorable, frost damaging the crops in some places to such an extent that the first pickings will be only half the average. It has been settled to date that

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there are only 9,000 piculs as against 19,000 last year. Locally, there has been practically no change. Trade is slowly improving with country points. Green teas continue very firm.

SYRUPS.

The market for corn syrup is quiet and uninteresting. No quotable change has been made. Our quotations on corn syrups are as follows : 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The market for Barbados molasses continues unsettled. Montreal jobbers are still quoting 23 to 24c., although a considerably lower price than this has been taken. The statement in some papers that the eruption at St. Pierre had damaged the cane in Barbados by ashes, etc., received little respect from good authorities, most of whom state that the greater part of the crop has already been marketed, and even under other conditions, any such damage to the canes could easily be overcome. The price of Antigua molasses is 24c. and Porto Rico, 38c.

CANNED GOODS.

The feature in the canned goods trade during the week has been the advance in 3-lb. apples of 10c., making the present price $1.10. Gallon apples are also difficult to obtain, and the market is firmer and higher, warranting the jobbers asking $2.85 to $2.90 for them, an advance of 10 to 15c. The situation in tomatoes grows more serious, and the scarcity continues as great as ever, though jobbers show a disinclination to advance prices. The demand for salmon has increased greatly, buyers apparently being afraid of the pack getting into the control of a trust, with consequent higher prices. We quote as follows: Peas, 82½c. to $1.15 ; corn (ordinary), 80c.; tomatoes, 95 to 97½c.; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10 ; salmon, $1.00 to $1.05 ; for pink ; $1.30 for spring ; $1.32 for Rivers Inlet red sockeye ; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES.

There has been nothing new in this market to report. A good business is doing, and our quotations are now as follows : Nutmegs, 30 to 55c. per lb., as to size ; penang mace, 45 to 50c. per lb.; as to quality ; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade ; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

A decline has taken place in B and CC rice of 7½c. Trade this week is quite active. We quote : B rice, in bags, $3.02½; in ½ bags, $3.07½ ; in ¼ bags, $3.12½ ; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags ; $2.97½ in ½ bags ; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—The primary market has shown a strong upward tendency, the firm feeling being due to various complaints made in regard to the disease in the vines, which may become more general if the present wet weather continues. The local prices are : Fine Filiatras, 5⅝c. in ½ cases ; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—These are very scarce. We quote : Finest off-stalk, 6¼c.; selected, 6⅝c.; layers, 6⅞ to 7c. per lb.

SULTANA RAISINS.—This market is practically bare of Sultanas, and it is reported that they are also very scarce on the London market. What few there are are held at firm prices. The local price is 9c. per lb.

CANDIED PEELS.—Trade is as usual. Citron peel sells for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—There is an active inquiry for these, but little business is doing as there is great difficulty in obtaining supplies. Quotations are as follows : London layers, $1.50 to $1.60 ; "Connoisseur Clusters," $2.15 to $2.25 ; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35 ; ¼'s, $1.05 to $1.10 ; "Excelsior Windsor Clusters," $4.50 to $4.60 ; ¼'s, $1.30 to $1.40.

DATES.—These are scarce. Hallowees sell for 4½c. per lb.

FIGS.—There is also some scarcity in figs. The inquiry is active. Tapnets are worth $1.20 and layers, $1.15.

CALIFORNIAN RAISINS.—There is a good business passing in Californian seeded raisins at unchanged prices. They are now quoted at 9¼ to 9½c. per lb.

PRUNES.—Nothing new has been heard from the primary market in regard to these. A steady demand keeps up, and our quotations are as follows : 8½c. for 40-50's ; 8c. for 50-60's ; 7¾c. for 60-70's ; 7½c. for 70-80's ; 6¾c. for 80-90's ; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS —The market is steady in all lines. A good demand continues. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

Another ¼c. advance has been made in peanuts, and prospects are that still higher prices will prevail. At present, "Coon" and "G" brands, roasted, ought to sell for 7½ to 8c. respectively, in bag lots, considering the present basis of the primary market. Other lines on this market remain unchanged in price. A letter from Ferdinand, Baller & Co., Messina, dated April 30, says of filberts : "The last price paid for prompt shipment was 43s. 6d. c. & f. New York. For future delivery of the new crop, 47s. 3d., with freight to New York at 1s. 9d. per bag. Local prices are : Walnuts, 9¾ to 11c. ; Tarragona almonds, 12 to 13c. ; shelled walnuts, 16½ to 17½c. ; shelled almonds, 26 to 27c. ; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There is a gradual increase in the deliveries as the season advances. Butter is coming forward better this year than last, there being more inducement, as prices are higher. Finest creamery is still quoted at 19 to 20c., though at the latter price not much business has been transacted. Dairy sells for 17 to 18c.

CHEESE.—Finest colored and white cheese are both quoted at 11 to 11¼c. Holders and buyers are still at loggerheads over the price, and although the inquiry is active the business doing does not amount to a great deal. The inquiry for export is very good, shipments to date amounting to twice as much as during the same period a year ago.

COUNTRY PRODUCE.

EGGS.—An advance took place on Monday of ½c. per dozen in eggs. The demand is good and a much firmer feeling prevails on the market. The present price is 12½ to 13½c. No. 2 eggs are, for the moment, scarce. There was some inquiry for pickled eggs for export in fall, but at the advanced price little business, if any, was done.

HONEY.—There has been no change in the market, and our quotations are as follows : Buckwheat honey in comb, 9 to 10c. ; strained, 7 to 8c.; white clover comb, 13 to 14c. ; white extracted, 9 to 10c. per lb. ; slightly tinged, 10 to 11c.

ASHES.—The market is dull. We quote : First pots, $4.30 to $4.35 ; seconds, $3.90, and pearls, $6 per 100 lb.

MAPLE PRODUCTS.—There is a fair business doing in maple products at unchanged prices, syrup selling for 70 to 80c. in large tins, and 50 to 60c. in small tins. Sugar, 9 to 9½c. for finest goods.

BEANS.—Business continues brisk in this line. Primes sell for $1.25 to $1.30 in jobbing lots.

POTATOES.—Following upon the stronger feeling which developed in this market, choice Quebec stock advanced 7 to 10c. and are now quoted at 80 to 85c. in carlots, and ordinary at 60 to 65c. per bag. Choice Ontario stock sells for 70 to 75c.

GREEN FRUITS.

There is a fairly good demand for green fruits, and the market is improving. Canadian asparagus is coming forward in better quantities, and the price is now $1.50 to $1.75, or 75c. to $1 lower than a week ago. Oranges and lemons remain at our former quotations. Arrivals of Canadian asparagus have sent down the price of this article $1 per bbl. Strawberries are 12 to 15c. per box lower. Canadian lettuce has gone down 5c. We quote as follows : Jamaica oranges, in bbls., $4.50 to $4.75 ; in boxes, $2.75 ; Valencia oranges, 420's, $5.00 ; 420's, Jumbo, $4.75 ; 714's, $5 ; Messina lemons, $2 to $3 per box ; pineapples, 20 to 25c. ; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100 ; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50 ; sweet potatoes, Vinelands, $5.50 to $6 ; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel ; yellow $3.25 ; chestnuts, 10 to 11c. ; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box ; Florida tomatoes, $3 to $3.50 per crate ; fine spies, $5.00 to $5.50 ; radishes, 45c. per doz.; spinach, $2 per bbl.; No. 1 cucumbers, $1.20 to $1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch ; Boston lettuce, $1.00 per dozen ; Canadian lettuce, 35c. per doz. ; Canadian spinach, $2.00 per bbl.; Egyptian onions, 2¾c. per lb.

FISH.

The market for fresh fish is in an unsettled condition as to price. There are plenty of every sort offering, and prices have gone very low. Halibut was sold last week at 5c., which is the lowest price on record in this market. British Col-

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umbian salmon was disposed of at 14 to 15c. There is a good demand for fish, the cold weather which prevailed towards the end of last week having given an impetus to the trade. We quote : Haddies, 6c.; bloaters, 95c. per box ; kippers, 90c. per box ; smoked herrings, 9 to 10c. per box ; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c. ; salmon, 12½c. ; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg ; Holland herrings, 72c. per keg ; salted eels, 6½c. per lb.; No. 1 green codfish, $6.00 to $6.25 per barrel ; No. 2. $4.50 to $5.00 per barrel ; large, $6.50 ; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.;No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes ; dressed codfish, $4.80 per case ; dry codfish, $4.65 per 112-lb. bundle ; No. 1 Labrador salmon, $17.50 in tierces ; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 British Columbian salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gallon ; select bulk oysters, $1.50 per gallon ; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per dozen ; Canadian kippered, $1 per dozen ; Canadian ¼ sardines, $3.75 per 100 ; canned Cove oysters, No. 1 size, $1.30 per dozen ; canned Cove oysters, No. 2 size, $2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—The general tone of the flour market is firm. Manitoba flour is in good demand, but the higher prices asked for Ontario are curtailing the business in that line. Straight rollers are 10c. higher. We quote : Manitoba spring wheat patent, $3.90 to $4.25 ; winter wheat patents, $3.75 to $3.85 ; strong bakers', $3.55 to $3.95 ; straight rollers, $3.50 to $3.60.

GRAIN.—Ontario No. 1 spring wheat has advanced 1c. more, but the demand for Ontario wheat is not active. Oats are ½c. higher and buckwheat 1c. higher. We quote: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c. ; peas, 87½c.; rye, 62½c. ; oats, 47½c. ex-store ; corn, 72c. ; buckwheat, 68c., middle freights ; barley, 57c.

OATMEAL.—No quotable change has occurred in this market, but the market is firmer in sympathy with the higher price of oats. We quote : Rolled oats, $4.90 to $5 in bbls., and $2.40 to $2.50 in bags.

FEED.—Deliveries of feed have not been very heavy, and under an active demand the market has become firmer. Ontario bran is quoted 50c. per ton higher. We quote: Ontario bran, in carlots, $19 per ton ; shorts, $21.50 ; Manitoba bran, $19; shorts, $22 per ton, including bags.

BALED HAY.—There has been no change in the market for baled hay. The feeling, however, is firmer. We quote : No. 1 timothy, $9 to $9.50 ; No. 2, $8 to $8.50 ; clover, mixed, $7.50 to $8 ; clover, $7 to $7.50 per ton, in carlots.

MONTREAL NOTES.

Peanuts have advanced ½c.

Eggs are ½c. per dozen higher.

B and CC rices are 7½c. per 100 lb. lower.

Strawberries have dropped 12 to 15c. per box.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 10, 1902.

THOUGH early there are many indications that the Exhibition to be held next fall will be one of the best we have ever had. Special efforts are being made to make it attractive to the farmer. This will insure a very large attendance and manufacturers will find it greatly to their interest to be attractively represented. As the best space is being quickly taken up our western friends should not delay. Many of the western manufacturers who have put in exhibits in the past have reaped large results.

In business the week has shown steady movement. There has been little of particular interest. Evaporated apples have become very scarce. Cream of tartar is held at firmer figures. Rice is quite low and there is a good steady sale.

OILS.—In burning oils there is a good sale for the season, and prices are rather firmer. Paint oils are held firm at full figures ; the largest sale is over. Turpentine is much lower. This is a line that is bought in small quantities. Lubricating oils move freely, and the trade is a growing one. In seal oil, even after new oil is on the market, the high prices are likely to rule. Cod oil is high and very light stocks are held.

SALT.—In Liverpool coarse salt arrivals are now irregular. Some is brought via Boston, and there are two large direct shipments expected. Prices tend rather higher. There is a good steady demand, and a fair stock. In fine salt, English salt of extra quality is being repacked into wooden boxes and freely sold. We quote : Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10 lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each ; 10-lb. wood boxes, 14c. each ; cartons, $2 per case of 2 dozen ; English bottled salt, $1.25 to $1.30 per dozen ; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is little change, but prices generally are firmer. Tomatoes are not a large stock. Corn is not a large stock either, but it can be replaced more easily. Peas seem plentiful. In fruits, strawberries are in light supply. Gallon apples and 3-lb. apples are high and about out of the market. Peaches are firm. Canned meats are higher, and very firmly held. The season of sale is just opening and the outlook is strong. Salmon have a fair sale at even prices. In domestic fish, some of our packers have been giving considerable attention to clams. Western dealers should give more attention to this line. They are attractive goods. New finnan haddies are offered. New sardines and kippered herring are not yet on the market. Old stocks are well cleaned up.

GREEN FRUITS.—This is a very busy season. Small fruits are beginning to come in freely. In American strawberries prices are getting reasonable and more are being used. Native rhubarb is now received and prices are low. In cucumbers and tomatoes, they are still imported, and the sale is limited. In pineapples, this is not a large market, and the season is early. Valencia oranges are still freely received, but the season is late. Quite a large shipment of Jamaicas have been received, but Mediterranean fruit is beginning to take the place of other lines. Lemons are plentiful, and the prices are still low. In bananas, the sale is large with prices low.

DRIED FRUITS.—Evaporated apples are now high and about out of the market. Dried are scarce. Flaked apples, in pound packages, are finding quite a free sale. In prunes, the low prices continue, but there is a fair sale of the smaller sizes. Apricots and peaches are very quiet. Dates are a light stock, and prices are firmer. The sale is limited. Currants have taken quite an upward turn. There is a steady sale. Raisins should be firmer, but local sales are light, even in package goods. In Egyptian onions, the English market is much higher and the season is about over for receipts.

DAIRY PRODUCE.—Butter is beginning to come in quite freely, and for choice new stock there is a ready sale at quite full figures. Stocks of old butter are quite light. Eggs have been quite scarce, and prices are now rather higher. There is a fair sale. New cheese have arrived. A few New Brunswick cheese are offered. Prices are high and the market has been bare.

SUGAR.—Quite fair stocks are held, it being generally thought that the present low prices are about at the bottom. Refiners will only sell for prompt shipment. In yellows, the grade of sugar offered shows an improvement.

MOLASSES.—The tendency is to a firmer market in Porto Rico grades. A fair stock is now held here. Cargoes are expected at both Fredericton and Moncton. In Barbados, the present stock is not large, but considerable has been bought and is offered to arrive quite low, and well under Porto Rico prices. The quality has so far turned out good.

FISH.—In fresh fish there have been fair supplies of cod and haddock. Halibut are rather lower. This is one of our finest grades of fish. Gaspereaux have been a light catch, and they sell freely for bait at quite full figures. The pack of alewives is likely to be light, which will no doubt mean improved prices. They have ruled quite low. Dry cod and pollock have little movement. The market is rather easy. In smoked herring, the sale is small and prices unchanged, though they have been so low one would think they could not be packed for the money. The market is now rather firmer. Pickled herring are quiet. There is little offering except Bay herring.. We quote as follows : Large and medium dry cod, $3.50 to $3.60 ; small, $2.50 to $2.60 ; haddies, 4½ to 5c.; smoked herring, 5½ to 6c.; fresh cod and haddock, 2 to 2½c.; boneless fish, pollock, $1.50 to $1.60 per 100 lb. ; pickled herring, $1.75 to $1.80 per ½ bbl.; Canso herring, $5.50 per bbl.; Gaspereaux, 60c. per 100.

FLOUR, FEED AND MEAL.—Flour holds firm at the somewhat higher price. The sale of Manitoba grades is quite large. Oats and oatmeal are rather firmer. The market shows quite a range. Some very poor oatmeal is offered. In cornmeal the prices are somewhat higher. There is a fair steady sale. Beans are higher. Very few western shipments are offering, particularly handpicked goods. Primes are hardly sold here at all. Bar-

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In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

hundreds of articles. He can't be a judge of each. It is asking too much. If an expert devotes his life to learning Coffee, how can a grocer learn it by merely selling it? He can't! But he soon learns that one house---Chase & Sanborn---have made a study of Coffee for almost half a century, and are the largest distributors of high-grade Coffees in the world. He can safely trust their Coffees.

CHASE & SANBORN, Importers, Montreal.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

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FANCY CAMELLIA NAVELS,
VALENCIA ORANGES,
MEXICAN ORANGES.

These lines are fancy and at lowest market price.

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82 Colborne St., TORONTO.

"Sarnia" OIL
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Equal to best American Oil. **GROCERS ALL SELL IT.**

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Commission Merchants.
Fruit Importers and Exporters.
Canadian Apples a Specialty.

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Quote us if you have anything to offer.
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Long Distance 'Phone Main 645.
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The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

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Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

HELLO! GROCERS IN THE WEST.

We just want to inform you that we have appointed **Messrs. Gibson & Hilton, of Winnipeg,** as selling agents for our celebrated

COFFEES AND SPICES.

It has always been claimed that Western dealers know good things when they see them. You will certainly appreciate the goodness of our goods. Intending purchasers of best selling and profitable coffees and spices should secure our prices and ask for samples.

S. H. EWING & SONS, 96 King Street, MONTREAL.

fruits are in fair demand. Canned meats are very firm, and several lines have advanced sharply this week, and further advances in all lines are looked for within the next few days. Corned beef in 1-lb. tins is now $3.30 to $3 35, being an advance of 15c. per case ; 2-lb. tins, $3 to $3.10, being an advance of 10c. per case ; pigs' feet, 1-lb. tins, $3 25 per case, and 2-lb. tins $3.10 per case, being an advance of 15 and 10c., respectively ; brawn, 1 lb. tins, $3.25 to $3.30, and 2 lb. tins $3 to $3.10, being an advance in the same ratio.

FLOUR—Since last writing, The Ogilvie Milling Co. have advanced their flour prices a further 5c. per sack, making their price for Hungarian patent $2.10, while all the other mills are selling at $1.95. Trade is stated to be good and all the mills heavily oversold. There is a good export demand, but millers state the home market is more profitable at present.

CEREALS—The market is firm in all lines, and without change in prices. There is a good demand for rolled oats, both for domestic consumption and export trade. Prices are : 80's, $2.20; 40's $1.15; 20's, 60c.; granulated and standard oatmeal, $2.75. White beans have dropped again, and are now quoted at $1.65. Cornmeal is steady at $1.80, and split peas firm at $2.85.

BUTTER—Creamery, some four additional factories have opened this week, but to-day there has been little shipment, and as demand is good prices are firm at 21 to 22c. Winnipeg for creamery bricks and 20c. for boxes. The supply of dairy butter is still limited and the extra choice shipments of fresh made in small lots bring 18 to 20c. Winnipeg, but the regular quotation is 16 to 17c. for round lots of fresh dairy in tubs or rolls.

CHEESE—A small supply of new Ontario cheese has been brought in, but even at 14c. there is no profit to those who are handling it. With this exception the market is entirely bare.

EGGS—The supplies coming have been very light so far this month, and as the demand is good it has tended to stiffen price. Case eggs are worth 10½ to 11c. Winnipeg.

GREEN FRUITS—The market is well supplied in nearly all lines. Oranges grow harder to obtain and what will probably be the last car of navels arrived this week. No change in the price of oranges is reported. Bananas are firm and hard to obtain; nearly every house here is short on them. Prices are firm at $3 to $3.50 ; pines have dropped to $4 per dozen. A shipment of American apples, boxes and barrels, was received this week and found very ready sale, the barrels were quoted at $6.50 to $7 and the boxes at $2 75. Strawberries are fairly plentiful and the price has again dropped, being now $5 for the 24-basket crate.

VEGETABLES—There has been quite an excitement in the potato market. The American buyers who were in here for the past two weeks, as soon as the American market on potatoes slumped, got out, and in some instances men from whom they ordered carloads are now looking vainly for their purchasers. Prices have, in consequence, dropped on carlots and 25 to 30c. is the best that can be looked for. Some local dealers state, however, that during the rush a sufficient quantity of potatoes were shipped to relieve the pressure here and that prices will probably run from 35 to 40c. for the balance of the season until new stocks come in. Turnips have advanced and are now 75c. per bush., carrots are also higher, being $1.50. Egyptian onions are 5c. per lb. Green vegetables : Onions have dropped 15 to 20c. per dozen ; lettuce, radishes and parsley, 30c. per dozen; Californian cabbage, 5c. per lb.; rhubarb, 5 to 6c. per lb.

NOTES.

The representative of the Horton-Cato Co. was in the city this week. The sale of Royal Salad Dressing, Celery Salt and other condiments put up by this house is on the increase. One-half pints of the dressing sell at $2.85, and pints at $4.75; celery salt at $2 per doz.

W. G. Douglas has placed on the market here a new stock food known as Carnefec, which retails at 25c., 50c. and $1 per package. It is also sold in 25-lb. pails. This food will be handled through the local jobbing houses, and already Mr. Douglas has a gratifying demand for it.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

THE OTTAWA RETAIL GROCERS' ASSOCIATION.

THE regular monthly meeting of the Ottawa Retail Grocers' Association was held on Monday evening. There was a fair attendance of members and business was got through with in good time.

The room committee had not made much progress, owing to a lack of funds, and, after some discussion, it was suggested that the Association solicit aid from the wholesale merchants so that the room could be properly furnished at once. The committee, Messrs. Booth and Ellis, were still left in charge.

The excursion committee reported having interviewed the O. and N. Y. Ry. Co. several times, and secured the option for Dominion Day to go to Stanley Island, but had not been able to make definite arrangements for a boat. Pending a reply, they could not do any more for a few days.

Two applications were received for membership—from S. J. Major as associate member, and Bate & Co. for active membership. Mr. L. N. Bate was present, and intends to take an interest in the Association, which will undoubtedly be of a great benefit.

Under the head of unfinished business, the matter of the Association's petition to the council of some time ago, asking for the abolition of trading stamps, and which was held by the finance committee pending a decision in the courts, it was decided to press the matter until a by-law is secured.

The matter of early closing of stores on Saturday, which is a live question at present, was discussed and a resolution passed to the effect that the Association was not in favor of so much late buying on Saturday, but, as it rests altogether with the public, it was to be hoped that the customers would endeavor, owing to the agitation at present, to do all they could to buy early, so that the merchants could close before 10 p.m.

The treasurer reported a balance on hand of $20.

At the next regular meeting it is altogether likely the Association will hear from the president on the question of "Partnership in Business," and Mr. L. N. Bate on the shortest systematic bookkeeping suitable for the grocery trade. It is hoped that all members will bear in mind and have a big turnout.

A CASE OF NECESSITY.

"My son," said the parson to a small boy who was digging in a back lot, "don't you know that it is a sin to dig on the Sabbath, except in a case of necessity?" "Yes, sir," replied the youngster. "Then, why don't you stop it?" asked the good man. "'Cause this is a case of necessity," replied the young philosopher. "A feller can't fish without bait."—Chicago Daily News.

Business Bringers
FOR YOUR SUMMER TRADE.

CLARK'S Veal Loaf
Ham Loaf
Beef Loaf

Handsome Packages. Quality Guaranteed.

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861.
HEADQUARTERS FOR FANCY FRUITS.
Send your orders for the very best quality of
ORANGES, LEMONS, BANANAS and PINEAPPLES.
HUGH WALKER & SON
P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

CAPSTAN BRAND
English Worcestershire Sauce
For Fish, Soups, Meats and Game. Equal to any Manufactured.
BOTTLED BY
THE CAPSTAN MFG. CO., - Toronto

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

California Mission Olives.
We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.
ARTHUR P. TIPPET & CO.,
Montreal and Toronto

TRADE IN COUNTRIES OTHER THAN OUR OWN.

NEW CROP OF APRICOTS.

PRIVATE advices from the Coast say: "New crop apricots are close at hand and the large buyers have an idea that prices will rule low. A few cars of choice Royal have been contracted for early shipment at 7c. One dealer reports his authority from a grower to contract his crop of Royal at 6½c. in bags. Exporters have been feeling of the foreign trade and find their views too low to even consider at this time."

ANOTHER SALMON COMBINE.

Private advices from Seattle, Wash., state: "Another combine of Puget Sound and Alaska salmon canneries is projected. Philip J. Brady is the local representative of the proposed combine. Ten plants are included, located on Puget Sound and the Alaska Coast. Mr. Brady claims to have options on six of the plants, with assurance that he can get the other four whenever the papers are ready. The output of the canneries in question is 500,000 cases."

CANNED SALMON IN LONDON.

The improved inquiry for salmon which was noticeable last week has again further developed, and a good trade has been done in all descriptions. The weak features of the market which existed a month ago have now almost entirely disappeared. The principal cause for alarm was the supposition that the American market was considerably overstocked. The prices, however, in New York have now advanced to a somewhat higher level than those existing in London. In fact, it is not too much to say that in some grades the price is fully 1s. per case dearer than it was a month ago. This change has been going on in such a quiet way as to be almost unnoticed by the holders, but there is now no doubt that the relative cheapness of the article is beginning to make itself evident, and it is highly probable that in the immediate future the values of tall tins will advance at least 6d. per case.—Produce Markets' Review.

THE JAPAN TEA MARKET.

The New York Journal of Commerce of May 12 says: "Cable advices from Japan reported that the tea market at Kobe opened during the week and prices were about 1¾c. per lb. higher than last year. Settlements of new crop Japan tea, it is reported, have been fairly large, and the first shipments from Yokohama to the Pacific Coast have been made."

SITUATION OF CURRANTS.

The demand for currants continues steady, if not quite so large as during the preceding weeks, and duty-paid clearances are still on a considerable scale. In spite of these facts, Provincial fruit continues to decline in price, and has now fallen in all 20 per cent. since Christmas. The decline has, so far as can be seen, been brought about by financial mismanagement, and appears to have no relation whatever to the statistical position, or rather, to be in direct contradiction to it. Whatever may be the prospect of the growing crop, it would seem that supplies of currants available between now and next September must be insufficient to supply an ordinary demand, and the decline in price of good Provincial fruit is thus, on practical grounds, inexplicable. These remarks do not in any way apply to better qualities, which continue to maintain, if not improve, their value. Finest parcels certainly show an advance.—Produce Markets' Review.

BALTIMORE PEA PACK IS BACKWARD.

Whilst the weather is apparently progressing with seasonable celerity the crop developments are somewhat backward. We are now, with the date of this issue, at the very point of what should be the opening of the season of pea-packing in Baltimore in average point of time, as the 10th of May usually marks the beginning of the first packing of green peas. If any of our factories get to work within two weeks it will be more than we expect. * * * The delay in the commencement of the pea-packing is making cause for a raid on the supplies of canned peas in stock, and this in turn strengthens the market for green peas. There have been some sales of cheap grades of stock peas during the past week to clear up warehouses, but the finer brands are, if anything, higher than they were last week. In the Northwest, we understand, quite a number of pea-packers are sold up to their full capacity of future peas, and this is certain to steady the market considerably once the packing season commences.—The Trade, Baltimore, Md., May 9.

THE REPORTED DAMAGE TO PRUNE CROP.

Advices from California say: "Since the publication of the reports that the prune crop had been damaged, the growers have been examining their crops closely. A number of growers who were in town yesterday report that the damage is decidedly spotted. The injury is by no means widespread and it is not considered serious in a broad sense. The trouble is confined solely to the Valley orchards. Foothill fruit is untouched. In a number of orchards one tree will not be damaged at all, while the next one is totally bare of fruit. The disease attacks the prune at the point which turns yellow. In a few days it turns black and falls off. A summing up of the total damage, as far as reported, shows that it is not worthy of consideration, taking the crop as a whole. One large grower says he is of the opinion that the trouble will become serious unless stopped. Experts still believe that there will be a big yield."

CALIFORNIAN CANNED FRUITS.

Open prices on 3-lb. extra 1902 pack of Californian canned fruits were named on Saturday through Johnston, North & Co. by The Golden Gate Packing Co., as follows: White cherries, $3; Bartlett pears, $2.60; lemon cling peaches, $2.85; Crawford peaches, $2.50; plums, $2.10, and apricots, $2.25 f.o.b. the Coast. On the above basis it is stated some orders have been booked. Interest, however, centres in the probable opening basis on standard grades, which it is generally believed will not be forthcoming until something definite regarding the probable pack is known. So far as can be learned no other Coast packer except Flackenger & Co. has opened up on the 1902 pack. The association, it is reported, is not expected to open up on any grade until later when stocks of the 1901 pack are more generally cleaned up than now.

All reports from the Coast indicate that the 1902 pack of canned fruits gives promises of being larger than last year, with the possible exception of apricots.

VALENCIA RAISINS IN NEW YORK.

According to the regular monthly statement issued by Mr. J. A. Hawkesworth, New York, stocks of Valencia layer raisins on May 1 were 10,000 boxes, against 19,000 boxes on April 1. The receipts during April were 2,000 boxes. The distribution during April is figured at 11,000 boxes. Of Sultana raisins stocks on hand May 1 were 10,000 boxes, compared with 8,000 boxes on April 1. Receipts during April were 4,000 boxes, showing a total distribution during the month of 2,000 boxes. The principal holders on the spot to-day advanced prices on Valencia layers to 8c. Advices from London state that stocks there are exceedingly low, and that offerings in the primary markets are limited, the principal holders being practically cleaned up.

LIGHT SALMON RUN.

Private advices from the Columbia River report a continued light run of fish and that packing operations are going forward on a small scale only. The advices state, however, that a good run of salmon is looked for later, experts predicting high water in the river during June and July. So far as can be learned no change in the selling basis on futures has been made, and packers' representatives report a fairly satisfactory business at the recent cut to the $1.35 price for 1-lb. talls. It is intimated that at least one other packer has met the Warren cut to $1.45 on 1-lb. flats. The present market on futures is $1.35 for 1-lb. talls; $1.45 to $1.50 on 1-lb. flats, and 85c. on ½-lb. f.o.b. Coast.

Talk on the street among brokers is that the present low basis is not permanent. This opinion is based on the loss to packers figured on the cost of raw material at the prevailing prices. It is intimated that the packers will get together and either withdraw all prices pending a higher basis or advance prices on short notice. So far as can be learned, however, there has been no official intimation of such a move.—N. Y. Journal of Commerce.

THE SUGAR SITUATION.

Czarnikow, MacDougall & Co. say of sugar: "Refiners' wants are beginning every day to meet the demand arising from the increasing consumption of refined which always occurs at this season. Their stocks of raws in the three ports are no greater than they were when prices were respectively 3-16 and ¼c. higher than they are now, and the prospects of further large receipts and of any pressure to sell are, if anything, less than they were at the periods referred to. The only less favorable condition for sellers is that European beet markets are from 3¾ to 5d. per cwt. lower and that beets might now be imported at the parity of 3 9-16c. to 3⅝c. for 96 degree centrifugals. With respect to sowings, there seems to be a general belief that the decrease for all Europe will be nearer 10 per cent. than to 6 per cent. as estimated by Mr. Licht.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

Our Terms Not Popular With the Grocery TRADE.

Our travellers, our customers cannot get used to our terms. We believe it is the right system, but as the trade does not appreciate them, we will return on the 15th of May to the old way. On and after May 15th, our terms will be the same as regularly sold by the wholesale grocery trade **of Canada** We confess we feel disappointed. We understood to hold our own under the 10 per cent. system we had to over double our business. It has cost us $15,000.00 (fifteen thousand dollars) in good hard cash to find out the trade do not want them, and as charity should begin at home we intend to put this $15,000 down in our own pockets instead of the trade who do not appreciate it.

Our terms are, now, some goods net cash; others, 1 per cent. 10 days; 3 per cent. 10 days; 5 per cent. 10 days, instead of 10 per cent.

Wishing this change will be for our own benefit.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. **TORONTO**—9 Front St. East.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

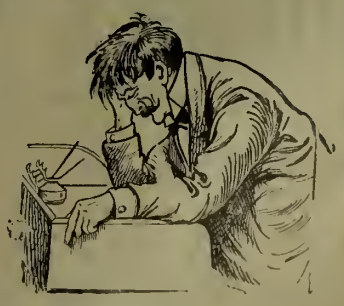
Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

It is Worth Thinking Over



This question of **QUALITY** in Canned Goods. There is no article in the grocers' stock that is better worth looking after, and perhaps none that is so often carelessly bought.

Examine the contents of the can you are buying. It will pay you well for your trouble.

The Kent Canning Co., LIMITED Chatham, Ont.

Anyhow there is a feeling of confidence in Europe that the worst has been experienced and that there is little chance of the beet market again receding to 6s. f.o.b. Unless quotations for beets, October-December, 1903, delivery should be much higher than those at present ruling for October-December, 1902, the sowings in the spring of next year will be greatly increased. New crop Javas have attracted more attention, and it is rumored that a moderate business has been done for June-July shipment at a price equivalent to 1 13-16c. c. and f., basis 96 degrees. Cuba.—On the 20th of this month the inauguration of the new President will take place, with the usual festivities customary on great occasions, particularly in Spanish-speaking countries. This means that, even with favorable weather for grinding, sugar estates will have to suspend operations for at least five or six days, to enable all hands to participate in the rejoicing at the installation of the Island's first President. Many plantations will prefer to consider their crop ended by the 20th, rather than start grinding again, after the festivities are over; consequently, the number of factories that will be at work after that date will be very small."

POOR CROP OF MALAGA ALMONDS.

A private letter from Malaga states that the prospects for the coming crop of almonds are very poor. Unfavorable weather has affected the outlook for both Jordan and Valencias, and pines are advanced on the small holdings of these descriptions still left in first hands. Opening bases on the new crop are not looked for before July.

SITUATION IN CURRANTS.

In connection with currants, The Hill Brothers' Co., New York, say: "The steamer Sicilia sailed from Greece on Friday with about 110 tons, or approximately 650 barrels. At that time the weather was again threatening and unfavorable, thus aiding the spread of the dreaded peronosporos. Earlier in the week cables advised actual damage to the crops, and with a continuance of the damp weather it is probable serious damage will result. It was just about this time two years ago when the first reports of unfavorable weather and damage were put out, and as the damp weather continued uninterrupted for some time the result was most serious. The Greek market is firm, with few exporters making firm offers, latest cables quoting that market as above the parity on spot. In this market considerable business has been done at present prices."

N. Y. STATE CORN CLEANED UP.

It was stated to-day that practically all the cheap standard State pack of corn has been cleaned up. A lot of several hundred cases was closed out at 65c. here, and the sellers now ask up to 70c. Reports from up the State say packers are holding generally on the basis of 70c. f.o.b., claiming that the prospects for the coming pack, with special reference to the acreage under contract do not warrant the selling out of holdings of 1901 pack on less than a 70c. basis for standards. More interest is reported in offerings of Southern pack.—N. Y. Journal of Commerce, May 13.

THE LARGEST TEA PLANTATION.

The largest tea plantation in the world is on the Sinagar estate in Java, which covers about 15,000 acres of land, of which 8,500 acres are devoted to the cultivation of tea and coffee. The estate produces more than 1,000,000 lb. of the finest tea a year, and altogether it has yielded more than 80,000,000 lb. The estate, run by Europeans, has a capital of $300,000, and it pays dividends of 9 and 10 per cent. annually. It has paid as high as 24 per cent., and has never failed to pay well. Its annual wage account amounts to $100,000, and in addition it furnishes its own employes with medicine and rice. The men who are employed regularly are paid 7 cents a day and rice. The women get a Dutch cent a pound for picking. This is equal to four-tenths of one cent, and some make as much as 25 cents a day, while others make 10 cents or less.—Tea.

LICENSED VICTUALLERS' CONVENTION.

At the monthry meeting of the Licensed Victuallers' Association of Montreal, held on May 7, the president, Mr. Lawrence A. Wilson, asked the members to prepare at once for the convention of the Victuallers' Association, which is to be held in Montreal in September next. In order to give the members a better opportunity to organize, it was decided to hold no further monthly meetings until after the convention. Meantime, the directors will meet regularly and attend to all details in connection with the occasion. It is intended to make the convention one that will be a credit to the Montreal Association.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

WANTED.

BY CANADIAN BRANCH OF AN AMERICAN house experienced Tea and Coffee salesmen. Only those having a present connection with the first-class city trade of Montreal and that of Eastern Ontario—a valuable opening for salesmen of marked ability. Address, with reference, Box W., CANADIAN GROCER, Montreal. (2c)

Another 1,000

Owing to the large number of grocers who have become interested in our offer of 1,000 cases of **GRANO**, the **NEW CEREAL COFFEE**, to be given away free, we have decided to renew our offer and to give away a second thousand cases. A new, delicious and wholesome drink. Well advertised, good profit. Write at once for particulars.

ENTERPRISE SPECIALTY CO., Limited.
28-30 Wellington St., W., TORONTO.

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers
34 Yonge Street, Toronto.

Established 1873.

CONSIGN YOUR
EGGS, BUTTER
—and—
General Produce
—to—
D. GUNN, BROTHERS & CO.
76-78-80 Front St. E., TORONTO, ONT.
Goods bought F.O.B. if preferred.

Gillard's Sauce Is still the best and cheapest.

Gillard's Pickle The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

The Williams Bros. Co's

Sweet Mixed
Sweet Gherkins
Sour Mixed
Sour Gherkins
Chow Chow
Pearl Onions

—IN—

Half-Pints
Imperial Pints
Imperial Quarts

TOMATO CATSUP

Half Pints
12 oz. Pints
Fancy Pints
Gallon Jugs

A. E. RICHARDS & CO., Selling Agents, Hamilton.

We are still selling

Canned Fruits.

We have bought the balance.

WE ARE OFFERING:

810 cases Provincial brand Bartlett Pears, 2's, per dozen **$1.00**
1,725 cases Provincial brand Greengage Plums, 2's, per dozen **.85**

1% 10 DAYS F.O.B. MONTREAL.

At these low prices they are bound to go fast.
Try a few cases—quality is A 1.

L. Chaput, Fils & Cie,

Wholesale Grocers MONTREAL.

AMALGAMATION SCHEME REJECTED.

TORONTO RETAIL GROCERS' ASSOCIATION DECIDES AGAINST UNION WITH THE MERCHANTS' ASSOCIATION

THE regular monthly meeting of the Toronto Retail Grocers' Association was held in St. George's Hall, Elm strest, on Monday evening, May 12, and 25 or 30 members were present. The debates were interesting and to the point. Considerable debating talent exists amongst the members, and it was called into requisition when amalgamation with the Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada came up for discussion. President W. J. Sykes was in the chair and Edward Hawes was secretary.

THE AMALGAMATION QUESTION.

J. Bond moved that the Toronto Retail Grocers' Association unite with the Grocers' Section of the Retail Merchants' Association of Canada. Their connection with that larger body would give them more influence than they now have as a separate organization, and they could thus have the support of all merchants in dealing with the various matters affecting the trade that arise from time to time.

J. G. Gibson was against amalgamating with the Retail Merchants' Association, but promised that anything the Grocers' Section did worthy of support would be backed up by the Toronto Retail Grocers' Association.

T. Clarke thought it would be beneficial for them to join with the Grocers' Section. He favored the motion.

B. Panter had been on the committee that had conferred with the retail merchants on this question, but did not like the idea of affiliation with the others. Everything of importance had to be referred to their executive for sanction, and this would leave little power in the hands of the Section.

M. Moyer claimed the debt-collecting system of the Retail Merchants' Association was a point in their favor, and he supported the motion.

A. R. Williamson declared that much credit was due the retail merchants for their work in abolishing trading stamps.

D. J. Kelly told the story of the fight against trading stamps. The movement originated with the Toronto Retail Grocers' Association, a number of grocers belonging to which had banded themselves together with several other Toronto merchants to fight the trading stamp people and engaged Mr. Ed. Trowern as their secretary. These had subscribed liberally to a fund to pay their campaign expenses, and the Retail Grocers' Association had granted them $50.00. With this money they rented rooms in the Temple Building and conducted a vigorous campaign against the stamps. Neither they nor the Retail Merchants' Association had anything to do with the deputation of merchants that later on waited on the Provincial Government praying for Legislation against these stamps. Better terms also, he thought, might be obtained than those at present offered by the Association of Retail Merchants for amalgamation.

The motion was defeated by a large majority.

THE PRICE-RESTRICTIVE PLAN

proposed in a letter from the Grocers' Section of the Retail Merchants' Association met with a similar fate. This plan is to be applied to shredded wheat biscuits and its supporters expect to derive great benefits from it when it is in operation.

But the opponents of the scheme urged that the profit of 60c. a box it allowed to the wholesaler was too large altogether, and, they said, it was wrong in principle. It would build up the wholesaler at the expense of the retailer. Similar agreements had been made in the United States, but none had ever been kept.

RATES FOR THE EXCURSION.

Letters were received from the Grand Trunk Railway quoting their rates for a summer excursion to Orillia, Ont., and Jackson's Point, and from the St. Catharines Navigation Company, stating the cost of an excursion to Lewiston and Buffalo by their boats to St. Catharines and thence by land to the Falls.

The secretaryship was awarded to Mr. C. Barnard Nettlefield, and it was left to the executive to draw up the agreement and arrange the terms with him.

President W. J. Sykes and J. G. Gibson were appointed to interview some of the boat people regarding the securing of a boat for their summer excursion. They will report to the executive.

President W. J. Sykes announced that Government Fruit Inspector McNeil was anxious and ready to address the Association on Friday evening, May 16, on the workings of the Fruit Marks Act. He wishes to obtain the assistance and advice of the retail grocers and fruiterers on the carrying out of this Act in the city of Toronto during the coming summer.

The Executive Committee were instructed to arrange for a hall and to suitably advertise his coming in order to secure a good sized audience.

AN ADDRESS FOR MR. NOLAN.

James Nolan who has left for Dakota will be forwarded an illuminated address setting forth the regret of the Association at his retiring from business in Toronto and from the Association, mentioning the value his counsel and assistance has been to the Association in the past, and expressing the best wishes of the Association for his future prosperity. It is signed on behalf of the Association by the president, secretary and treasurer.

It was about 12 o'clock when the Association adjourned.

INSTRUCTION IN SHOW-CARD PAINTING.

How to paint neat and attractive show-cards is instruction every window-trimmer or the merchant who trims and makes his own show-cards must be interested in. W. Edwards, Carleton Place, Ont., Box 315, has just issued a book of instruction in professional painting, that it would be well for every country merchant to possess. It instructs in artistic sign, show-card and ticket-writing, silver and gold lettering, etc., and is illustrated with over three dozen sign writers' model alphabets and figures. It is a condensed story of the accumulated experience of a lifetime in the business, and a teacher of the art, perfected by method, costs only $1 mailed postpaid, and you will find it worth a hundred. Buy it. See advertisement in this issue.

A NEW PLANT.

Meakins, Sons & Co. are now settled in their new premises at 59 St. Henry street, Montreal. The new plant which they installed last fall for the manufacture of corn brooms has worked satisfactorily, and the output is increasing every month. New machinery has been added for the manufacture of brushes, and the firm is now in a position to turn out brooms, whisks and brushes of all descriptions at the shortest possible notice. The "Empire" brand of brooms has been a great success from the start; so much so that since opening their new plant they have been unable to catch up with the orders.

CONTRIBUTORS TO THE KING'S DINNER.

Among the generous contributors to the dinner to be given by the King to the poor of London were J. & J. Colman, who offered to furnish the mustard; W. D. & H. O. Wills who will supply every man with an ounce of tobacco, and the Salt Union who offered to supply the salt. It was stated in the daily papers that the British Tobacco Trust would furnish the tobacco, but it seems that neither the British nor the American trust will have this splendid opportunity of advertising.

Established 1845. MODERN MACHINERY. UP-TO-DATE METHODS. Established 1845.

Coffee

S. H. & A. S. E. Mocha and Java, in 1 and 2-lb. tins. The result of 57 years' experience in the buying and handling of high-grade Coffee.

1 and 2-lb. Tins.

Spices

The name "S. H. & A. S. Ewing" has stood over half a century as a guarantee of the Best in Spice quality.

CAUTION—See that the old reliable name is on your boxes.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills, Tel. Main 155. 55 Cote Street, **Montreal, P.Q.**

For Over Half a Century

JAMES' "DOME" BLACK LEAD

has helped to brighten the house, and still continues to hold first place.

5c. and 15c. Packages.

W. G. A. Lambe & Co., Canadian Agents.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call —you will be under no obligation to buy.

C. Wilson & Son

69 Esplanade Street East,
TORONTO, ONT.

What a Shame!

Would you like your customer to make a purchase elsewhere and exclaim, "What a shame, my own grocer never offered me this article!" Certainly not! Yet that is what they say when they test Sunlight Soap purchased elsewhere than at their regular dealer's.

Did you ever hear anyone question the quality of Sunlight Soap?

LEVER BROTHERS LIMITED, TORONTO [704]

CURRENT MARKET QUOTATIONS

May 15, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 28.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 15	$0 16	$.....	$0 20
" " pound blocks	17	18	16	17	19	21
" tubs, best	16	17	14	15	18	20
" tubs, inferior	15	16	12	13	16	17
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	19	20	19	21	22	23
" prints	...	23	19	23	23	24
Cheese, new, per lb	11	11¼	11½	12	12½	13
Eggs, new laid, per doz	12½	13	13	13½	12	13
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	75	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 80	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	8 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ..
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	18	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	28	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	86
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 85	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	18
Orange, "	.....	11½	11	18	12	18
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.. ...	.....	4 25	4 75	.....	.....
" Mexicans, per box	.....	.....	2 50	3 25		
" Valencias, per case	4 75	5 00	6 00	7 00	5 00	6 50
" Bahama, per "	.....	2 75	2 75	3 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	..	.....	....	4 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 60	1 75	2 25	.....	.....
Lemons	.....	..	..	..	....	..
" Messina, per box	2 00	3 00	2 00	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 00	1 00	2 25
Apples, per bbl	4 25	5 50		7 00	3 50	5 00
Cocoanuts, per 100	..	3 25	.....	3 50	.....	.....
Malaga grapes, per keg	5 50	7 00	..	...	.....	
Tomatoes, per case	3 00	3 50	3 00	3 50	.....	4 00
Sweet Potatoes, per bbl.	5 50	6 00	.....	.....	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 70	.....	3 78	.....	.....
Granulated, Acadia	.....	3 65	.....	3 73	.....	3 85
Paris lnmp, bbls. and 100-lb. bxs	.....	4 20	.....	4 28	..	4 55
" In 50-lb. boxes	.....	4 30	.....	4 34	4 65	4 75
Extra Gronnd Icing, bbls.	.....	4 20	.....	4 55	..	..
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	....	3 70	....	4 78	.....	.....
Cream	.. ..	3 55	....	3 83	.....	.....
Extra bright coffee	....	3 60	....	3 73	.....	.....
Bright coffee	...	3 60	.....	3 63	...	...
Bright yellow	....	3 45	.....	3 53	.....	3 55
No. 3 yellow	....	3 35	....	3 43	....	
No. 2 yellow	....	3 25	....	3 33	....	
No 1 yellow	.....	3 05	.....	3 13	.....	3 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 30
Linseed oil, 1 to 4 bbls., raw	.....	82	.....	82	.....	85
" " " boiled	.....	85	.....	85	.....	88
Turpentine, single bbls.	.....	67	.....	68	.....	78
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	80	32	.....	.....
Bright	.....	2⅜	35	37	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	..
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 5 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.. ..
" 25-lb. palls	.....	1 05	.....	1 00	....	.....
" 88-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	80
" " Open kettle	.....	... .	40	50	.....	.....
Barbadoes	23	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp. corn beef, 1-lb. cans	1 45	$1 60	$1 55	$1 65	$1 55	$1 60
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongne, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bonil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	...	....	.....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	6	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
Sairs	....	8½	....	4¼	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	8¼	....	8¼	....	.....
" Tapnets	.....	3 30	.....	3½	....	.....
" Naturals	.....	.....	.....	8¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	5¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6¼	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		6¼	5¾	6	.....	5
" Selected	...	6⅝	6¾	7	5½	6
" Selected layers	6⅞	7	7¼	7½	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00		.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	..	4 60	.....	....
Evaporated apples	.....	.....	10½	11	....	10½
Dried "	.....	.....	6	6½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	.....	10½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	13½	14½		.....
Rolls	.....	12	11	11½	11	12
Medium Hams	.....	14	13	13½	14	15
Large Hams	.....	13½	12½	18	.....	... ..
Shoulder hams	.....	13	10½	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00		21 00	21 50	22 50
" short cut	21 50	22 00	22 00	22 50	23 00	24 00
Plate beef	12 50	13 50		13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12½
Tubs	...	11¾	11¾	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

English Malt Vinegar

SIR ROBERT BURNETT & CO., LONDON, ENGLAND.

Shippers of the Finest English Malt Vinegar.

JOHN HOPE & CO., MONTREAL. Sole Agents for Canada.

Have you tried

Christie's "Peach Finger"?

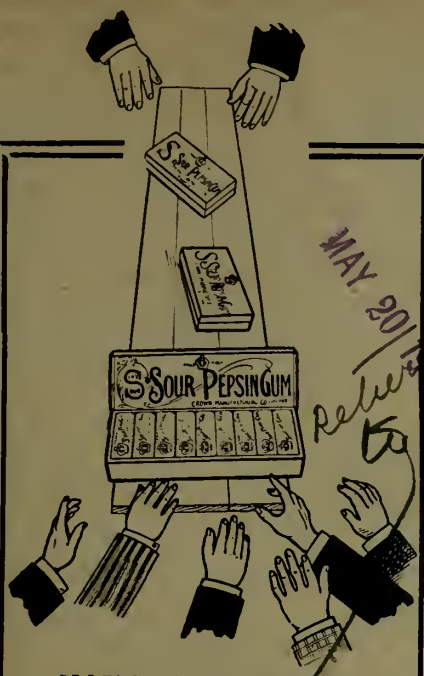
IT'S A SELLER.

Christie, Brown & Company, Limited,

Toronto and Montreal.

	Montreal.		Toronto.		St. John, Halifax.	
COFFEE						
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	13	15	20	13	22
Maracaibo	.....	13	13	13	12	13
NUTS						
Brazil	.....	.....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoannts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	.....	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	13	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	13	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	....	6 00	.....	8 00
" 3		6 15	.....	5 25	....	7 00

	Montreal.		Toronto.		St. John, Halifax.	
PETROLEUM						
Photogene	.....	.....	17	17½	.....	....
Canadian water white	14½	15½	..	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	...	16
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	13	40
Pekoe Souchong	13	25	13	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	33	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	33	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	....	5¾	6	6½	6	7
Macaroni, dom'ic. per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	...	4	3¾	4	4¼	5
Tapioca	3⅝	4	3½	4	4½	5



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SOUR PEPSIN GUM

This is our latest production, and it is selling like those proverbial "hot cakes."

A new and delightful form of superior quality pepsin. A positive cure for sea sickness. It quenches thirst and alleviates exhaustion.

This is a line you can't afford to be without.

Special attention given to Mail Orders.

A minute and a post card will bring you a trial order.

We are the only manufacturers of Sour Gum in Canada.

CROWN MANUFACTURING CO.
LIMITED
785 Yonge St., Toronto, Ont.
Mention THE CANADIAN GROCER.

Buy

Wrapping Papers

from these mills—good in quality — the kind that suits in all cases—480 sheets to the ream — full weight always. You economize by using this paper.

CANADA PAPER CO, Limited
TORONTO and MONTREAL.

A Wave of Prosperity

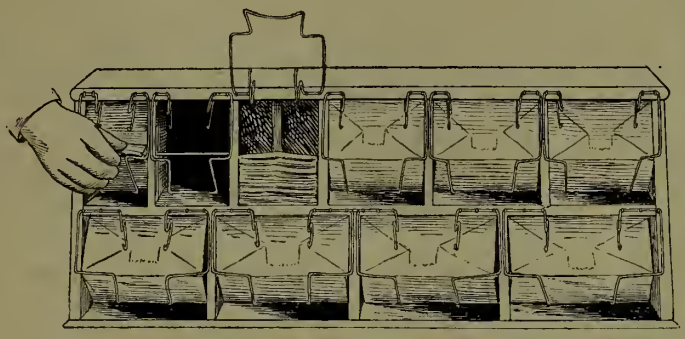
appears to be in our pathway. Orders are coming in from all quarters. Our sales are increasing daily, which is a guarantee that our prices and goods are being appreciated. We again thank our numerous customers for their continued favors. Keep us posted on your requirements, and we will protect your interests, or telephone us at our expense if you are in a hurry for goods.

VINEGARS We still have about 500 half-barrels and barrels of high-grade Vinegar, which we are selling much below the ordinary prices. Quotations given upon application.

The R. & J. H. Simpson Co.,

IMPORTERS AND WHOLESALE GROCERS, GUELPH, ONT.

N.B.—" Positively no goods sold outside of the trade."



H. N. BATE & SONS, OTTAWA, CANADA,

Agents for

Strictly Uncolored

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japan

PUT UP IN 1-LB. LEAD PACKAGES. 24 PACKAGES IN CASE.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

JOHN DWIGHT & CO.

34 Yonge Street, TORONTO, ONT.

FRUIT RAISING IN JAPAN.

FRUIT growing has not hitherto been an important industry in Japan, according to the United States consul at Yokohama, and when attempted it has been as a side occupation of the farmer or gardener, there being few farms in which fruit forms the staple crop. Fruits originally cultivated, and probably native in Japan, include the orange, pear, peach, sour plum, almond, grape, persimmon, loquat, pomegranate, gingko or salisburia, and fig.

The "suykan," or Japanese sweet orange, is smaller, sweeter and less juicy than the oranges raised in America, and the thin membrane separating the sections of the fruit is tougher; it has a very pleasant flavor, and is much used for food by both natives and foreigners. It is cultivated all through the warmer regions of Japan, and is the most plentiful of the fruits raised here, being found in the markets from early autumn until late the following spring. The country also produces an orange larger and more acid than the Californian product, and somewhat bitter. It is not much valued, and is produced in small quantities only.

The persimmon comes next to the orange in the number produced, and is a favorite with the natives, but its season is comparatively short. It closely resembles the persimmon of our Southern States. The sour plum is extensively cultivated and yields a good crop, but the other fruits named above, though more or less widely grown, are produced in much smaller quanties—the fig being most abundant and most valued of the less important fruits. The Government has introduced peaches, pears and grapes from Europe and America, and has fouud the soil and climate well adapted to their production, so that these are now cultivated in addition to the native varieties of the same fruits.

Of the fruits wholly unknown in Japan until introduced from abroad, the apple has proved most successful, and it has become a chief product of some districts in the Hokkaido, or northern, islands. The apples are of fine appearance and excellent flavor, and the trees yield a profit very encouraging to the cultivator, so that the area of their production is being increased. Cherries also have been introduced, but the fruit is inferior. However, the greater skill in cultivation which will come from longer experience may yet produce very satisfactory results. The native cherry tree produces a profusion of beautiful flowers, but no fruit, and the Japanese gardeners have cultivated it solely with reference to these, having developed a variety with clusters of large, double blossoms. Strawberries and other small fruits are raised by gardeners in the vicinity of the large cities, and the plants bear fruit of fine appearance, but little flavor.

The natives eat fruit chiefly fresh, and its use as a table diet is not general, although increaslng. The processes of drying and canning fruits are beginning to come into use, but only as a means of preserving the fruit for home consumption, not for export.

Dried raisins, apricots, figs and prunes are imported in small quantities, but dealers here say that they sell these goods only to foreign residents and to ships laying in supplies for a voyage. During the moist, hot summer, flour, meal, dried fruit and all similar merchandise quickly becomes infested with maggots, unless securely protected, and it is therefore necessary that the fruit should be put up in bottles, tin cases, or closely sealed boxes before it is shipped to this country. In view of the growing appreciation of the native for fruit as an addition to his rather limited bill of fare, an enterprising agent might be able to find or create a market here for the fruit exports of the United States—a market which will, however, be limited by the poverty of the working classes; for when $6 or $8 a month buys food, fuel and clothing for a family of four or five persons, dried fruit at 12 cents a pound must needs be a rare luxury.

INSTALLING A TELEPHONE LINE.

A telephone line is to be installed by G. R. Ashwell & Sons, general merchants, Chilliwack, B.C., between their store in Chilliwack and their branch store in Sadis.

The firm is now in the market for the necessary plant.

WILL TEND TO CHEAPEN CANNED PEAS.

One of the United States courts has decided that a pea-vining machine made by a Colorado manufacturer does not infringe upon the patent of a similar machine manufactured by The Chisholm, Scott Co., Baltimore, Md. The machine saves much labor by gathering vines and all and shaking the peas out of the pods by wholesale. It is a valuable contrivance, and The Chisholm, Scott Co. have not sold it outright, but have charged a royalty of 10c. per doz. cans for its use.

A conflict between the two manufacturers is at once expected to arrive, and, as a royalty of 2c. per doz. would yield the owners of the machine a large profit, the result will likely be a decline in canned peas of several cents per dozen in the United States.

A GOOD EXPORT SEASON.

United Factories, Limited, manufacturers of the well-known standard goods, Boeckh's (Toronto) brooms and brushes, Bryan's (London) brushes, and Cane's (Newmarket) woodenware, report a busier season than ever. Their export business to Great Britain, Australia, New Zealand and South Africa is materially increasing year by year. The old names of Boeckh, Bryan and Cane seem known all over the civilized world.

The Barclay ranch, in the Okanagan Valley, British Columbia, has been sold to Sir Thomas Shaughnessy. It is 15 miles south of Peachland, 10 miles from Penticton and in the heart of the great fruit belt of British Columbia. The ranch consists of 400 acres, and will be divided into small fruit farms.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

NOV 4 1902 RETURNED

Satisfaction Brings Business.

The sagacious dealer knows that best goods are easiest sold, and he looks for the highest possible grade at the lowest possible price. He finds it well illustrated in

BOECKH'S BRUSHES and BROOMS

Greater factory facilities and larger purchasing powers enable us to offer a wider margin of profit to the dealer. What benefits us benefits him.

—If our traveller has not called upon you, or does not visit your town, it will pay you
—to write us at once, and we will, if possible, arrange for him to call on you, or will
—be pleased to send you quotations and full particulars by mail.

UNITED FACTORIES, Limited

Operating:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

Head Office: TORONTO, ONT.

SEND FOR OUR 1902 CATALOGUE.

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.
Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

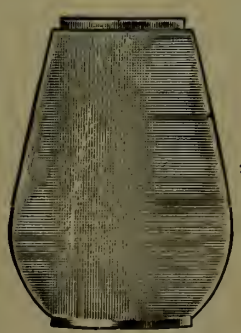
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.

Brokers and
General Commission Merchants

Teas, Sugars, Molasses, Canned Goods | 46 Front St. East, TORONTO

Correspondence Solicited.

RIO COFFEE

Shipment now in store ex SS. Wordsworth. Exceptionally choice flinty grades.

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

NOTICE TO SHOW-CARD WRITERS.

Owing to my advertising in THE CANADIAN GROCER a Book of Instruction at $1, teaching the Art of Sign, Show-Card and Ticket Writing, I have had several requests from readers asking me to furnish them with the proper Paints, Brushes, etc. I have therefore decided to put up and express to any address, a complete outfit, consisting of:—1 jar prepared Black Lettershine; 1 jar prepared Red Lettershine; 1 jar prepared White Lettershine; 1 jar prepared Green Lettershine; 1 jar prepared Yellow Lettershine; 1 jar prepared Blue Lettershine; 2 best Red Sable Brushes; 1 Border or Striping Brush; 1 set Skeleton Pattern Alphabets; 2 sets Skeleton Pattern Figures, 1 and 2 inch; 1 package Assorted Flitters.

ENTIRE OUTFIT, $2.00.

Please, in writing, state "Send CANADIAN GROCER Special Offer."

W. EDWARDS, Carleton Place, Ont. Box 315

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

COWAN'S

A POINTER ON PURITY.

COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

All Grocers Look Alike

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

ORANGES

PINEAPPLES

We are direct importers of the above, and are quoting close prices.

Try us with your next fruit order. We can please you.

WHITE & CO., Toronto, Ont.

In these days of keen competition every good element conducive to obtaining new business and retaining the old is taken hold of by the wide-awake and progressive grocer. Tea is an article that is in continuously increasing demand, and grocers anxious to recommend and push teas that can be relied upon to please stand by

Ceylon and Indian Teas

BLACK OR GREEN

The kind that lead to new business.

The unexcelled merits found only in these invigorating, healthy, clean teas, grown in a country where the tea merchants and planters are strictly up to the times, where only progressive and up-to-date methods obtain, have secured for them a place in the front rank---a place they will always hold.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

Current Market Quotations for Proprietary Articles

May 15, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, In 2 and 4 doz. boxes	$ 2 40
" 10 ,In 4 doz. boxes	2 10
" 2 In 6 "	80
" 12, In 6 "	70
" 3, In 4 "	45
Ponnd tins, 3 doz. in case	3 00
12oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Borckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

½ Trefavennes	$9 50
¼ Rolland	9 50 10 00
⅛ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (In tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 28
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate, Menier ¼ and ½s 36c per lb.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and

Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. Works: CARDINAL, ONT. 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and band-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case	$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Pb. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P. "	12 00
V.S.O.P. pints, 24's	13 00
V.S.O P. ½-piots, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	.. .
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof	4 25	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	...

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin- Pollen & Zoon, in Wood.

	Gals.	½ Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s	11 75	11 50
" ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	...
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	
Mullmore, ordinary quarts, 12's	6 50	
Mullmore, ordinary pints, 24's	7 50	25

Scotch Whiskey in Wood.

	½ Gals.	Oct's. 9gals.	Oct's. 17gals.	Bbls 40gals.	Hhds. 60gals
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" pound bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	0 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.

	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Goderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—		
¼-lb. tins	per lb.	0 35
½-lb. tins	"	0 33
1-lb. tins	"	0 32½
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35
"Old Crow," 12-lb. boxes—		
¼-lb. tins	per lb.	0 25
½-lb. tins	"	0 23
1-lb. tins	"	0 22½
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass.	2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins		0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbr. containing 60 pkgr., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap colors per gro.	$10.20. black
Maypole Soap, per gro.	$15.30
Oriole Soap, per gross,	$10.20
Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	.50

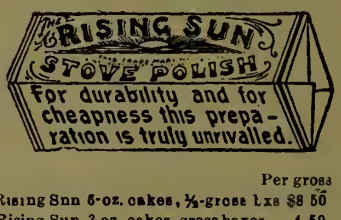
Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

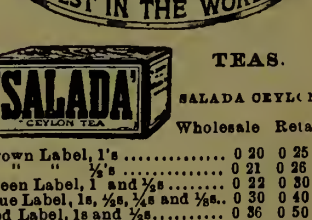
Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.



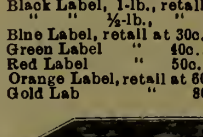
	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



TEAS.

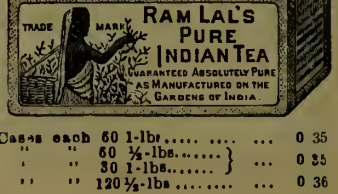
SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ½s	0 44	0 60



Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Lab " 80c	0 55



Cases each 60 1-lbs		0 35
" " 60 ½-lbs.	}	0 35
" " 30 1-lbs.		
" " 120 ½-lbs		0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

	Wholesale	Retail
Blue Label, s	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'r	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" 1 to 1V	37½ to 0 27½
" V	0 24
" XXXX	0 22½
" XXX	0 19
" LX, lead packets	0 27½
1 lb. and ½ lb., 10-lb. cases, retails 40c.	
"Condor" L, lead packets	0 19
1 lb. and ½ lb., 60-lb. cases, retails 25c.	

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26 at 0 50
Chocolate label	" 0 35 " 0 25
Blue label	" 0 50 " 0 36
Maroon label	" 0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Maroon, 3-lb.	1 50

Black Teas "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb
No. 1, cases 50 1's (50 ½-lb. pkgs.	$0 35
(25 1-lb.) kgs	34
No. 1, cases 50 lbs., in 5-lb. tins	35
No. 2, cases 50 lbs. (50 ½-lb. pkgs.	29
(25 1-lb.) kgs.	28
No. 2, cases 50 lbs., in 5-lb. tins	29
No. 3, cases 50 lbs. (50 ½-lb. pkgs	23
(25 1-lb. pkgs.	22
No. 3, cases 50 lbs., in 5-lb. tins	23
Green Ceylon, No. 1 (50 ½-lb. pkgs	35
(25 1-lb. pkgs.	34
Green Ceylon, No. 2 (50 ½-lb. pkgs.	29
(25 1-lb pkgs.	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3⅛s. 5s and 10s	0 39
Royal Oak, 2 x 3, 5s ace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

F. D. MARCEAU, Montreal.

	Per gal.
Old Crow	0 20
Condor	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt, triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25

	Per doz.
No. 1 2-hoop pails	1 55
" 1 3 " "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c. cakes, in case	1 00
Jersey Cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Gro=cer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS,

WINN & HOLLAND, MONTREAL, CANADA.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,

WINNIPEG, CANADA

THE "GLEANER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,
Limited

"Gleaner" Office, . . .KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

The O. & W. Thum Co., Mfrs.
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A large decorated Jardiniere, painted and gilded, about six or seven inches, which you can retail for 15c. each.

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PUBLISHED EVERY FRIDAY

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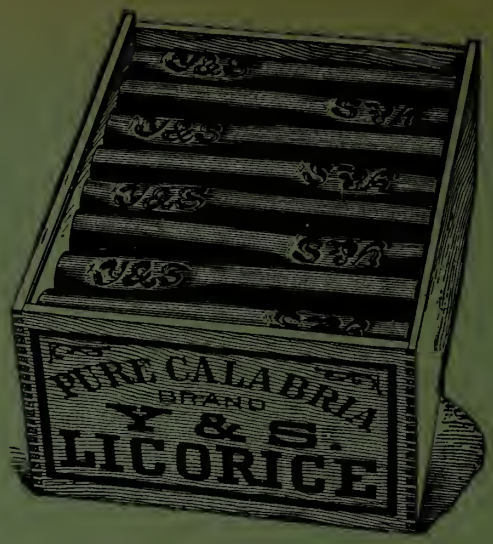

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Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

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Tea Packers. **WINDSOR, ONT.**

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MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Go'd Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, $100 in cash
2nd Prize—For the 2nd greatest number, - - - - - $50 "
3rd Prize— - - - - - - - - - - - $30 "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - $10 "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

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The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
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TABLE SALT
Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50 lb. box.
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Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.
Ham & Nott Mfg. Co., Limited, Brantford, Ont.

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— AND —
Rubber Rings
will soon be in big demand. Order early, and see or write us before ordering.
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We make them in all shapes and sizes. We have
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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
THE . . .
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Twin Cakes.
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IS THE BEST.
For Sale Everywhere.
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"Where the honey is there are the bees"—the most successful grocers in Canada are the largest buyers of my Cigars.

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"Sterling" Brand Catsups.

—The
—Best
—Trade
—Demands
—Them.

There is a selling charm about "Sterling" brand catsups, as with "Sterling" brand pickles, that makes them in demand among the best customers of the best grocers in all parts of the Dominion. With years of experience in manufacturing, and the largest equipment of any pickle factory in Canada we know how to make the choicest goods.

—Ask your wholesaler for
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—brand catsups now on popu-
—lar call, or write us direct.

T. A. LYTLE & CO.,
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OVER AND OVER AGAIN we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

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OFFERING YOUR CUSTOMERS

JAPAN TEA

you offer them a tea that will give the greatest amount of satisfaction, which means

INCREASED BUSINESS.

The best grocers keep the best Imported Biscuits. Try an assorted case of

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They will bring you additional trade, and mark you as

One of the live grocers of Canada.

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For Sale in Canada by — The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

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IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

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A WELCOME GUEST

— IS —

IVORY GLOSS STARCH

in every home it enters. It proves itself useful, pleasant to use, economical, and gives such all round satisfaction that it is invariably requested to return again. Are you handling this profitable and pleasing article?

Manufactured by

THE ST. LAWRENCE STARCH CO.,
LIMITED

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WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

LADIES USE ONLY
GILT EDGE
WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
AND THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

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AT $1.35.

Same grade usually brings upwards of $1.60. Quite a difference in price—no difference in quality. This is easily accounted for—simply one of our bargain purchases, and the opportunity is yours to benefit by it while the goods last. Shall be pleased to have your order now.

W. H. GILLARD & CO., Wholesale Grocers, **HAMILTON, ONT.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

OBSERVE THE LABEL.

If the name on the bottle spells . . .

"PATERSON'S WORCESTER SAUCE"

you have the standard brand and the very best value for the money on the market. Be sure not to "run out" of "Paterson's."

ROSE & LAFLAMME
Agents - - Montreal

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

Explanation of the Fruit Marks Act.

LAST Friday evening, May 16, Dominion Fruit Inspectors Alex. McNeil and P. J. Carey addressed a number of retail grocers and wholesale fruit men in St. George's Hall, Elm street, Toronto, on the Fruit Marks Act. A number of points that might be overlooked were explained by the inspectors, who took up the Act in sections and answered any question asked by the audience. The meeting was under the auspices of the Toronto Retail Grocers' Association and was presided over by Mr. W. J. Sykes.

In a few words Mr. Sykes said the inspectors were present to explain the working out of the Act and the relations between the wholesaler, retailer and consumer. He then introduced Mr. McNeil.

AN HONEST PACKAGE.

Mr. McNeil said the objects of the Act were to secure an honest package and prevent fraud. He believed it would have the effect of greatly promoting the fruit trade and thus much extend it. He then proceeded to deal with the Act clause by clause.

DEFINITION OF CLOSED PACKAGE.

The third clause of the Act, he explained, defined a closed package as a box or barrel the contents of which cannot be seen or inspected when such package is closed. Other packages, such as berry boxes and baskets, were not closed. And the fourth section applies only to closed packages. It states that every person who, by himself, or through the agency of another person, packs fruit in a closed package, intended for sale, shall cause the package to be plainly and indelibly marked before it leaves the premises where it is packed, with the

INITIALS OF THE CHRISTIAN NAME

and the full surname and address of the packer; the name of the variety or varieties, and a designation of the grade of fruit. This section had been amended during the last session of the Dominion Parliament and the Bill passed by the House of Commons. The amendment states the designation of the grade of fruit shall include one of six marks, viz., for fruit of the first quality, No. 1, or "XXX"; for fruit of the second quality, No. 2, or "XX"; and for fruit of the third quality, No. 3, or "X." But this mark may be accompanied by any other designation of grade provided that designation is not inconsistent with or marked more conspicuously than any one of the six marks that is used on the package.

Section five says packages are not to be sold unless so marked.

Section six establishes

ONE GRADE OF APPLES

or fruit. This grade consists of fruit of one variety, well grown, sound, of nearly uniform size, of good color for the variety, of normal shape and not less than 90 per cent. free from scab, worm holes, bruises and other defects, and properly packed. Any inferior grades should be marked down.

THE PITH OF THE ACT.

Section seven was the pith of the Act. It enacts that no person shall sell or offer for sale fruit packed in any packages, the face or shown surface of which gives a false representation of the contents of the package, such false representation being when more than 15 per cent. of such fruit is substantially smaller in size than, or inferior in grade to, or different in variety from the faced or shown surface of such package.

METHOD OF INSPECTION.

The method of inspection was this. Take a basket, a lined basket if possible, to prevent bruising the fruit. Take off the top layer and put it in a basket by itself. Classify the fruit into two baskets, placing in one fruit equal to the face and in the other fruit not equal to the face. If over 15 per cent. were found inferior it was a violation of the Act. It has not yet been decided whether the fruit should be

COUNTED OR WEIGHED.

This applies to apples, peaches, pears, plums, strawberries, raspberries, tomatoes, but not to wild fruit, such as huckleberries. The pails of wild strawberries and raspberries the women pick and bring to market in Quebec and elsewhere were not included under this Act.

By the eighth section the person in whose possession the fruit was found was held liable. The penalty for violating the Act was not to exceed $1 and costs and not to be less than 25c. for each package sold, exposed or offered for sale contrary to the provisions of the Act. In default of paying the fine imposed the culprit would be liable to

ONE MONTH'S IMPRISONMENT

with or without hard labor. If the retailer had bought the fruit condemned by the inspector from a wholesale merchant in the same condition as it was when condemned he could obtain redress under another section.

After a package has been marked

FALSELY PACKED IT CANNOT BE SOLD,

but the fruit may be repacked, if possible, and sold.

The method of prosecution is to lay the case before a magistrate and have the offender summoned.

All fruit imported from other countries comes under the power of the Act.

Oranges and lemons are classified as being in open packages.

TO ENFORCE THE ACT.

The Government has appointed twelve inspectors for the Dominion, from Prince Edward Island to Manitoba. The enforcement of the Act in any place where a fruit inspector was not stationed was left to some other inspector, such as the food inspector, to carry out.

Mr. McNeil had found the merchants everywhere ready to assist in enforcing the Act. They were all anxious for an honest package.

A vote of thanks was tendered the inspectors for their addresses and the meeting then dispersed.

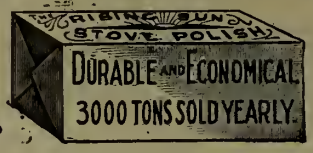
Among the wholesale fruit merchants present were Messrs. Geo. McWilliam, H. W. Thorpe, and O. E. Stringer, of McWilliam & Everist; Cleghorn, of Cleghorn, Smith & Co., and Chas. E. Dawson and William Dawson, of The Dawson Commission Co.

SOME TRAVELLERS' YARNS.

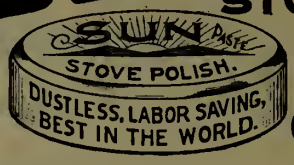
"Weary Willie" in Manitoba Free Press.

AND who has not read with pleasure the narrative, so clearly portrayed, of the great battle of Blenheim, drawn from the old man's memories of the past, by the finding of a skull, and entered into the interest of the boys who listened so attentively, and the "man is only the boy grown tall," and as we sat at eventide in the rotunda of the "Clarendon," Winnipeg, a chance remark brought the chairs of the circle closer, while one of the fraternity said: "A funny thing happened in our office recently. We have a man in charge of our enamel department named Daniels and 'Dan,' as he is popularly known, can handle travellers as easily as he does some of the 'children of Israel.' Recently a small boy came into the office and accosted the information clerk with a request to see Mr. 'Lyons.' On being informed that no man of that name worked there, he said, 'It's Mr. Daniels I want to see.' 'Well,' was the reply, 'why did you ask for Mr. Lyons?' 'Because,' said the urchin, 'mother said if I forgot

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the name to think of Daniel in the lion's den.' "

* * *

When the laugh subsided, another of the party said, "I had the pleasure of calling on Mr. James Lindsay, of The J. H. Ashdown Co., and he is telling a good story on one of our 'profession.' You all know Mr. Soper, in charge of the house-furnishing department? (Every head bowed assent.) Well, recently a traveller called who happened to have partaken somewhat freely of the 'oil of gladness,' and having explained his mission, Mr. Lindsay said, 'Let us go round to see Soper.' Thereupon our travelling friend drew himself up to his full height and with much dignity replied,' 'I think I am sober enough to take all your requirements now, avoiding the necessity of coming round when I'm sober.' "

* * *

"Did you ever hear the story about the non-conductor?" said Bill ———, and he cocked his hat to one side and gazed wisely at the ceiling. "No," chorused all hands, and while Bill's gaze was still elevated sundry winks and nudges were exchanged. Proceeding, Bill said: "Once a certain street car conductor was discharged for a certain misdemeanor, and was afterwards arrested for murder, tried, and sentenced to death by electrocution. On the day of the execution, being placed in the chair, it was found that all the electric currents had no effect, and it was discovered that the phenomena was caused by his being a 'non-conductor,'" concluded the narrator, and a broad smile suffused his countenance. But not a muscle in the faces of his hearers changed, and the look of expectancy still remained, while one broke the silence by saying, "Go on with the story, Bill." The smile of the narrator disappeared, being replaced by a look of disgust, and with dignified contempt, he arose and left the circle, and to-day a request for the story of the "non-conductor" is considered in the light of an unfriendly act.

A NEW MATCH.

Another kind of match, intended to supplant the phosphorous matches, which have been prohibited for a year, has lately been introduced in the Swedish market. The inventors of the new match are the engineers Landin and Jernander, of Stockholm, who have patented their invention in several countries. This match looks like the well-known potash and paraffin matches, which, however, by reason of the fact that they contain poisonous phosphorus, come under the same prohibition as the old and worthy lucifer match. But the new match, which has been named "Repstickan" (the scratch match), possesses a property which the potash match lacks, viz, it is damp-proof, and can therefore be lighted against a damp or wet surface, provided this is hard. The inventors claim that Repstickan is the least poisonous match in existence, the safety match not excepted.

The manufacture of the new matches, which at present is carried on for the inventors, has been entrusted to Lidkopings Tandsticksfabrik. It it is said that negotiations are going on for the sale of the patent in other countries.

VANCOUVER MERCHANTS AND KLONDIKE TRADE.

"Orders are coming rather slowly from the North this season," said a local commercial man who has large interests in the Klondike, recently. "The large companies are doing most of the importing so far, and they are, I think, buying more of their goods in Canada. The N. A. T. and other companies are making purchases in Toronto, Montreal and other places, and some also in Vancouver, especially in goods handled locally, which have come from England, around the Horn.

"I think that if Vancouver merchants want to do a big business in the North, they should combine and open a large store and warehouse in Dawson, and ship in their own goods for sale. If the wholesalers of the city would make such an arrangement, they would have an opportunity of competing with the N. A. T. and other companies, a business which now presents a great many difficulties." — The Province, Vancouver.

SALMON COMBINATION EFFECTED.

The United Canneries Co., organized and incorporated in New Jersey, has succeeded in buying out 40 of the 75 canneries on the Fraser river and placed them under one management.

The deal was put through by Æmilius Jarvis, of Toronto, who gets $500,000 in shares valued at par for his trouble. Some of these canneries were bought for all cash and some for part cash and part stock, and now it is said that steps will be taken to combine with The Alaska Packing Co., and thus practically control the salmon markets of the world. This season the company will limit the pack.

The first board of directors for the new organization are Messrs. Campbell Sweeney, manager of the Bank of Montreal, Vancouver; Wm. Murray, manager of the Bank of Commerce, Vancouver; Alex. Ewen, New Westminster; Henry Doyle and G. I. Wilson, Vancouver.

"GOLD DUST."

The N. K. Fairbank Company have issued the initial number of a booklet which they intend to publish monthly, or perhaps oftener. It is published in the interest of the selling staff, and contains a lot of interesting matter which should be valuable to the company's employes. The name of it is "Gold Dust."

In this first number, Mr. H. A. Leak, the manager of the Montreal branch, contributes an article on "The Road," which contains many helpful hints, as well as some interesting experiences.

FLY PAPER AND FLY PADS.
JAPAN RICE.
RIO COFFEES TO ARRIVE.
CANNED MEATS.
SALMON FUTURES.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **HAMILTON.**

Wilson's Fly Pads
The Original and only Genuine
INSIST ON WILSON'S
WILSON'S

This shows one of the advertising forms that will appear in 254 Canadian Newspapers for three months from May 20th.

BE READY FOR THE DEMAND

Archdale Wilson, - Hamilton.

To our friends in Northern Alberta,
Southern Alberta,
Eastern British Columbia,

WE BEG TO ADVISE THAT THE

WESTERN CARTAGE CO., OF CALGARY

WILL HANDLE OUR CELEBRATED

Ram Lal's Pure Indian Package Tea

ALSO OUR OTHER LINES OF PACKAGE AND BULK TEAS.

In the absence of Mr. Vila, and needing the goods quickly, kindly send orders to the above company at Calgary.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

NOTE.

PATNA and JAPAN RICE

now in store with

THOS. KINNEAR & CO.

Wholesale Grocers, **49 Front St. East, TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MACKENZIE & MELDRUM, general merchants, Thedford, Ont., have compromised at 40 cents on the dollar.

The creditors of John Taylor, baker, London, Ont., meet on May 26.

Thomas Ouellete, general merchant, St. Moise Station, Que., has assigned.

Manson & Boright, general merchants, Magog, Que., are offering 50 cents on the dollar.

D. Marcotte & Co., general merchants, Clairvaux de Bagot, Que., have compromised.

The Enterprise Cigar Co., manufacturers, Revelstoke, B.C., have assigned to R. W. Day.

The business of A. H. Moore & Co., general merchants, Magog, Que., is in liquidation.

The creditors of L. H. Timmins & Bro., general merchants, Mattawa, Ont., meet on May 27.

Joseph Poirier, general merchant, Avignon, Que., has assigned, and A. Faucher is provisional guardian.

John H. Case, grocer, St. John, N.B., has assigned to A. P. Barnhill, and his creditors met on May 15.

The People's Supply Co., Limited, general merchants, Medicine Hat, N.W.T., called a meeting of their creditors on May 22 at Winnipeg.

The demand of the assignment of Bellhouse & Comte, wholesale and retail coffee merchants, Montreal, has been withdrawn and a dissolution registered; Victor G. Danbeuf continues alone.

PARTNERSHIPS FORMED AND DISSOLVED.

Massey & Knight, grocers, Chatham, Ont., have dissolved; James N. Massey continues.

Dery & Fils, commission agents, Montreal, have dissolved. R. C. Dery is now registered.

Fredenberg & Lowrey, general merchants, Milestone, N.W.T., have dissolved; M. S. Fredenberg continues.

Snowdon & Paterson, commission brokers, etc., Montreal, have dissolved, and the business is being continued by Snowdon, Forbes & Co.

SALES MADE AND PENDING.

The stock of M. Shields, general merchant, Osgoode Station, Ont., has been sold.

The assets of the estate of Charles H. Shook, miller, Springfield, Erindale, P. O., are advertised for sale by tender.

The assets of Mrs. J. Poulin, general merchant, Ste. Brigitte des Saults, Que., have been sold.

The stock of C. A. Miller, general merchant, Windsor Mills, Que., has been sold.

John A. Logan, general merchant, Howick, Que., is advertising his business for sale.

The assets of Ovide Moreau, wholesale and retail fish merchant, Montreal, have been sold.

CHANGES.

D. H. Booth, grocer, Norwood, Ont., is giving up business.

H. H. Brennan & Son, grocers, Ottawa, are starting business.

Sansregret & Landry, grocers, Montreal, have registered.

B. G. Davis, grocer, Windsor, Ont., has sold out to J. M. Lord.

P. H. Alder, grocer, Vancouver, is succeeded by T. E. Marshall.

R. J. Cunningham, grocer, Milton, Ont., is giving up business.

P. Thorlakson is opening a confectionery store at Selkirk West, Man.

Talbot & Frere, general merchants, Kingsville, Que., have registered.

C. J. Packham, grocer, etc., Brampton, Ont., is succeeded by Alfred E. Hopkins.

John Pew, confectioner and baker, Waterford, Ont., is succeeded by William Seldon.

Do Not Gamble

with imitations of

MacLaren's Imperial and MacLaren's Roquefort

CHEESE, every jar of which is exactly like every other jar—**PERFECT.**

JAPAN—PATNA—JAVA

RICES

OUR TRAVELLERS WILL SHOW YOU SAMPLES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

John Taylor, flour and feed merchant, Cartwright, Man., has sold out to R. J. C. Stead.

Richard Craig, general merchant, Smith's Falls, Ont., is succeeded by D. W. McConnell & Co.

P. N. Pouliot has registered as proprietor of Arthur Pouliot & Cie, manufacturers' agents and commission merchants, Montreal.

The stock of P. Langlois, general merchant, St. Gregoire, Nicolet Co., Que., has been sold at 66¼c. on the dollar to N. Pratte, St. Celestin.

Philias Dutile and eighteen farmers in the district of St. Edourad, Que., have registered under the style of La Societe de Fabrication de Beurre de St. Edouard.

FIRES.

W. McClelland, grocer, Niagara, Ont., has sustained loss by fire.

G. R. Smith, general merchant, Acadia Mines, N.S., has sustained a small loss by fire.

J. Splane & Co., ship chandlers, St. John, N.B., have been burned out; the insurance is $8,000.

The stock of Ulric Masse, fruiterer, Quebec, was slightly damaged by fire; the loss is covered by insurance.

Gurd & Co., manufacturers of brooms, London, Ont., were partially burned out; their loss is covered by insurance.

The stock of Patrick McArdle, liquor merchant, St. John, N.B., has been damaged by fire; the insurance amounts to $100.

T. L. Bourke, wholesale liquor merchant, St. John, N.B., has been burned out. The insurance on stock, etc., was $28,000.

DEATHS.

James Finlay, grocer, Halifax, N.S., is dead.

Joseph R. Siteman, of J. R. Siteman & Co., grocers, Halifax, N.S., is dead.

Alphonse Raymond, of Raymond & Co., St. Hyacinthe, Que., is dead.

MONTREAL GROCERS MEET.

THE regular meeting of the Grocers' Association, of Montreal, was held in the Monument National on Thursday evening, May 15, Ald. R. Turner, the president, in the chair.

It was intended that the principal subject for discussion would be the selection of a place and date for the annual picnic; and this was not long in being decided upon, Highgate Springs, Vt., being chosen, and received the approval of all members present. The picnic will be held on July 16.

The Association has warned the public through the local papers that this year no advertisements will be allowed on the programme of the day's sports, and that anyone soliciting such will do so against the wishes of the Association.

A letter from the legal representative of the Association was read, in which he said that, although he had as yet made no material progress in the direction of having the trading stamps abolished by law, yet he felt convinced that there was some way in which the law could be brought to bear on this subject, toward which end he was constantly working.

The letter was followed by a discussion of the trading-stamp question. The remarks of the members showed that they felt strongly on the matter, and were determined to have the practice stopped.

Before the meeting adjourned it was decided to appoint a deputation to call on the Police Committee in regard to the proposed Sunday closing by-law. While some members would be willing to have a law for all city stores, there are many of the grocers who would prefer to allow the small stores to keep open, although they are opposed as a whole to the selling of groceries or other goods on that day. It was the opinion that many of these little places were conducted by poor persons who depended on their Sunday's trade for a living, and it would not be right to deprive them of this privilege.

Sound Ripe Fruit

the very best granulated sugar, no artificial flavor or adulteration of any kind—that is the real secret of the unequalled flavor of

UPTON'S Jams, Jellies and Marmalade.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

Butchers' Annual Meeting—The Markets—Miscellaneous Notes.

BUTCHERS' ANNUAL MEETING.

At the annual meeting of the Montreal Butchers' Association, held on Tuesday, May 13, the election of officers for the ensuing year was the chief feature of interest. The president, Mr. Alfred Leduc, and treasurer, Mr. Hermas Poitras, was reelected. Following is the list of officers :

President—Alfred Leduc.
First Vice-President—J. Lamoureoux.
Second Vice-President—Joseph Courville.
Secretary—L. Trudeau.
Assistant Secretary—A. Toupin.
Corresponding Secretary—A. Blanchard.
Treasurer—Hermas Poitras.
Assistant Treasurer—Fred. Leroux.
Committee—Ald. Daunais, D. Belanger.
Auditors — Joseph Villeneuve, S. Jeannotte, Arthur Leduc.

The treasurer presented his report after the elections had been concluded, and was applauded when he announced that the association has $1,558.01 in the treasury.

New members admitted were C. Deslauriers and O. Nantel.

SELECTING HAMS.

A ham should never be selected simply because it is offered at a low price as the great probability is that this circumstance counts against it being of choice grade. To obtain the best hams, those of extreme leanness should not be selected, but rather those that are heavy and fat. The best hams are rounded and plump in distinction from hams which are thin and flat. The skin of choice hams is thin, soft and pliable.—National Provisioner.

A HIGH PRICE FOR CATTLE.

The prices of live cattle reached their highest point since 1879, when they sold at $7 per cwt., on Tuesday last, when a lot of 176 very choice exporters were sold by Whaley & McDonald to Halligan & Tuness for $6.75 per cwt. These were sold for P. B. McIlhargy, of Lindsay. In general, the cattle market is strong, with a limited visible supply and a good demand for all classes of cattle.

GOETTINGEN BLADDER SAUSAGE.

In reply to a request for a recipe for the above named sausage, The Butchers' Advocate, New York, prints the following :

If 100 lb. of the same are to be made it is necessary to have about 60 calves' bladders steeped in thyme ; 75 lb. of lean pork (soft fat and small sinews may be left in it) are simultaneously chopped with 25 lb. of solid fat pork until fat and pork appear in small cubes. Add 3 lb. of salt, 5¼ oz. of ground white pepper, 1½ oz. of saltpetre, 5¼ oz. of sugar and 1 1-5 oz. of ground cardamon seeds. Knead the mass thoroughly, and stuff tightly into calves' bladders, which first have been skewered, then bound and provided with loops. The sausages are previously dried, and then smoked. Bladders have to be handled cautiously in drying and smoking, that they do not get wrinkled, or defective in other ways, particularly that the meat does not sever from the bladder.

THE PRICE OF PORK IN GERMANY.

By J. F. Monaghan, U.S. Consul at Chemnitz, Germany.

During the past few months the organized butchers of Germany have been clamoring for the abolition of the prohibitive tariff on pork. This meat is an important article of food among the poorer classes of the Empire, and its steady rise in price has resulted in great hardship to them. Prices are higher now than they have been for 20 years, and if the present scarcity of pork continues, there will undoubtedly be a further advance.

The following table shows the wholesale price per 100 kilograms (220 lb) of the best quality of live hogs during 1901 and 1902 :

City.	1901.	1902.
Berlin	$13 24	$14 61
Breslau	12 65	13 63
Magdeburg	12 42	14 90
Dresden	13 72	14 99
Hamburg	12 88	14 55
Cologne	14 16	15 53
Frankfort	15 17	16 07
Stuttgart	14 49	16 25

In the retail trade, the increase is also very pronounced.

Price per kilogram (2 2 lb.)

City.	Cts.	Cts.
Berlin	29	31
Danzig	29	31
Chemniz	31	36
Leipzig	29	31
Stuttgart	33	36
Munich	30	31

In Chemnitz, where depression among the industrial branches has been very pronounced, the retail price of pork has increased 25 per cent.

AUSTRALIAN MEAT FOR MANILA.

The American transport Celtic left Australia for Manila in January with 2,640,000 lb. of frozen meat for our troops. The Glacier, another American Government transport, is now at an Australian port loading frozen meat for the Philippines.

The Australian frozen meat trade with Manila is becoming of so much importance that the China Navigation Company and another concern have combined to insulate ships for the Philippine and frozen meat trade.—National Provisioner, New York.

THE WHOLE HOG.

The young pig could reach the swill well enough by putting its snout over the side of the trough, but it was not satisfied with that. It proceeded to get all of its feet in the trough.

But the mother of the pigs thrust the greedy young monopolist to one side.

"Get out of that, you selfish, grasping thing!" she said. "You remind me so much of human beings."—Chicago Tribune.

THE PROVISION MARKETS.

TORONTO.

There has been a further advance of 25 to 50c. per 100 lb. in dressed hogs, and they continue scarce with a fair demand. Beef is unchanged and firm, and veal is steady. Lambs have declined ¼c. Live hogs are strong with a small visible supply, while export cattle are very high and firm, the ruling price this week being $6.30 per cwt. for export cattle. We quote : Dressed hogs, $9.50 to $9.75; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $7.00 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs : Selects, $7.25, lights, $6.50 to $7.00 per 100 lb.; choice export cattle bring $5.75 to $6.50 per 100 lb.; lights sell at $5.00 to $5.50.

Stocks of provisions on hand are light, and the certainty of a good demand shortly springing up and the high prices at present obtained for fresh meats is having its effect in advancing the prices of provisions. This week long clear bacon has advanced ½c.; medium hams, ½c., and short cut, 50c. to $1, and further advances are not improbable. We quote : Long clear bacon, 11c. ; smoked breakfast bacon, 14 to 15c. ; rolls, 11½c. ; medium hams, 13½ to 14c. ; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 14 to 14½c.; Canadian heavy mess pork, $21 to $21.50; short cut, $22.50 to $23 ; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The market for all lines of provisions is still firm. The "Anchor" brand of compound lard of The Laing Packing and Provision Co. has been placed on the market again, and at an advance of 10c. The prices now

Smoked meats are in demand.
Satisfy your customers with

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

Eggs and Butter

IN GOOD DEMAND.

Egg Cases Supplied.
Correspondence and Consignments solicited.

Write us for prices on

Lard, Cheese, Jam, and Cooked Prepared Ham

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

CHEESE

The stock of old cheese has been exhausted. None left.

New cheese are coming in more plentifully and quality is good.

WRITE US FOR PRICES.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

are: Wooden pails, $1.92½ to $1 95; tin pails, $1.87½ to $1.90. The smaller tins sell for 9⅜ to 9⅞c., according to the size. Pure lard is now quoted at $2.32½ to $2.35 per pail; in tubs, 11⅝c.; in 10, 5 and 3-lb. tins, 12¼ to 12½c. Fairbank's Globe compound lard has been advanced 10c. per pail, making the price now $1.85.

The continued advance in hog lard during the past 12 or 15 months is said to have resulted in the use of good compound lard by many who have hitherto refused to buy it, and it is believed that these people will continue to take the compound lard even after the pure lard becomes cheaper. It is a fact that many dealers are more interested in compound lard than the other.

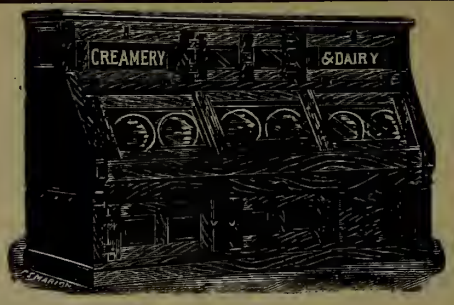
We are in a position to assure our readers that a further advance in compound lard will be made in the course of a few days.

The tone of the market for pork and live and dressed hogs continues firm. Western packing last week included only 390,000 hogs, as against 485,000 in the corresponding week of 1901, which is a decrease of about 20 per cent., and, as this is a fair instance of the scarcity of hogs and hog products, there is no prospect but of continued high prices.

On the local market a fair trade has been done in fresh-killed, abattoir-dressed hogs, in a jobbing way. The market is quite firm, the prices being $9.50 to $10 per 100 lb., an advance of 50c. over last week's quotations. We quote: Heavy Canadian short cut mess pork, $24.25 to $24.50; Chicago clear pork, $27.50 for heavy and $26.50 for medium; selected heavy short cut mess pork, boneless, $22.50 to $23.00; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail; refined lard compound (Fairbank's); $2.10 for 1 to 24 pails; $2.08 for 25 to 49 pails; $2.07 for 50 pails and over. Snow White and Globe compound, $1.85 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Some western barrelled pork and beef was received this week. The very high price causes even lighter business than usual at this season. Smoked meats are very high, a limited business being done. Lard is higher. There is a steady sale. In fresh meat, beef continues firm at the higher prices. Pork is very scarce. Little change in price. While lamb is still scarce, it is rather more freely received. All meats will be high this summer. We quote as follows: American clear pork, $24 to $25; domestic mess pork, $21.50; plate beef, Canadian, $14 to $15; mess pork, American, $22;



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

FOR English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,

HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

TOMAHAWK CANADA

IRISH PROCESS CANADIAN BACON

"There is nothing too good for the Irish" has heretofore literally applied to the product of their packing houses, but with the firm conviction that what is good enough for the Irish is not too good for Canadians, we have succeeded in producing a line of

Hams and Bacon Unexcelled in the World.

The fine flavor is preserved, and the nutritive qualities enhanced.

Do you handle it? If not, write

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited;

Manufacturers of Jams Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

plate beef, American, $15.50 to $16.00; fresh beef, 6½ to 9c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12½c.; compound lard, tubs, 10c.; compound lard, pails, 10½c.; refined lard compound, Fairbank's, tubs, 10¼c.; pails, 10½c.

A car of pork and beef from Armour & Co. was received this week. At present prices it is necessary to divide cars to get buyers.

Hunter White, acting for the N. K. Fairbank Co., sold a car of lard just before the advance. At present figures large sales are not in order.

PROVISION NOTES.

A. Poitras & Co., dealers in pork, Quebec, have dissolved.

Lyons & Munroe, butchers, Roland, Man., have sold out to D. Marshall.

A. R. McLeod, butcher, Elkhorn, Man., has sold out to John Murphy.

F. Sauve & Co., provision merchants, Lachine, Que., have dissolved.

A. Lachapelle & Burgeois, butchers, Longue Point, Que., have dissolved.

Bailey & Hayes, butchers, Shoal Lake, Man., have sold out to D. C. Fleming.

A. Blizzard, butcher, etc., Burk's Falls, Ont., is advertising his business for sale.

John Greenway, butcher, Oak River, Man., is succeeded by Greenway & Blakeston.

A statement of the affairs of J. & J. Daly, provision merchants, Quebec, is being prepared by Messrs. Lefaivre & Taschereau.

CATTLE FOR THE YUKON.

The Pacific Cold Storage Company, of Vancouver, have made arrangements with P. Burns & Co. for 1,500 head of cattle from their Calgary ranges and will ship them north to the Yukon where they will control to a large extent the beef supply of that district. It is further reported that the cold storage company will take all the cattle from P. Burns & Co. they can supply for shipment this season.

The Dashing Wave will be loaded at Vancouver with these cattle and towed up north with her cargo. This boat will make several trips between Vancouver and Dawson this summer but she will not be able to handle all these cattle. Some will be shipped on the regular liners.

DEATH OF HON. A. F. RANDOLPH.

It is with the deepest regret we report the death of the Hon. A. F. Randolph, of Fredericton, the head of the large wholesale grocery house of A. F. Randolph & Sons. The loss is not local to Fredericton nor even to the Province of New Brunswick.

Of great satisfaction to the family must be the expressions of deep sympathy and regard everywhere heard. Business in Fredericton was generally suspended the afternoon of the funeral. A special train from St. John accommodated the great number wishing to pay their last respects to an honored friend and citizen. Perhaps no business man in New Brunswick was so genuinely respected. His sympathy with all that meant the advancement of New Brunswick was practical. Our public institutions lose one whose place will not be easily filled. The business for some few years has been largely in the hands of his two sons who will doubtless continue it.

J. H. W.

A DURHAM MERCHANT'S CHANGES.

James A. Hunter, general merchant, Durham, Ont., has removed his hardware stock from the main store into a room adjoining and placed it in charge of Mr. Theobald, late of Scott & Murphy, Mount Forest. He has a fine store, consisting of two flats and a basement, 25 x 90 feet. The grocery department is in the basement.

GOLD MEDALS AWARDED

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

Boar's Head Brand of Refined Lard Compound and COTTOLENE received the gold medals at the Charleston Exposition. Most every prominent concern manufacturing Compound Lard were represented. These awards again attest the superiority of BOAR'S HEAD Brand of Refined Lard Compound and COTTOLENE, and completely destroy the claim made by our competitors that they can produce compound lard as good as Fairbank's BOAR'S HEAD Brand, or make a cooking fat that is as good as COTTOLENE.

Boar's Head Brand is the only compound lard that would-be competitors praise by attempting to equal.

Boar's Head Brand is the only compound lard sold on a positive guarantee as to quality.

Boar's Head Brand is the only compound lard that the retailer and consumer are willing to pay more money for than they would for other brands.

Boar's Head Brand is the only compound lard that gives better satisfaction than hog lard as a frying and shortening medium.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

FUTURE TOMATOES IN BALTIMORE.

PRIVATE advices from Baltimore on future tomatoes indicate that the market is fully 2½c. per doz. lower on standard 3s. than was the case several days ago. A fair business has been done for delivery in New York on the basis of 80c. net cash. Sales have been made as low as 77½c. regular f.o.b. country, and business is being solicited at 77½c. net cash there by several packers. Spot tomatoes are being cleaned up on orders for interior account at $1.30 delivered in New York, for Jersey 3s. and $1.27½, for Maryland 3s.

TEAS IN NEW YORK.

The local market was reported dull and featureless. Practically no interest was shown in spot supplies of teas in a large way, and the volume of distributing businesss transacted was limited, the consuming trade operating exclusively on a hand-to-mouth basis. Advices from the East continue to report firm and active markets for new crop Formosa and Japan teas, especially was this true of the latter.—New York Journal of Commerce.

SOCKEYE SALMON ON U. S. COAST.

San Francisco mail advices say of salmon: "Sockeyes are the only item that are heavy in stock, and of these the consumption at the prevailing low prices, 95c. to $1, is very large, in part on account of the high prices of meat. A short pack is looked for this year, as the same occurred in 1898, when the number of artifically raised fry liberated, which will be due to return this summer, was also unusually small. Probably no further prices will be made on the new season's pack till the result of this has been tested."

CANNED FRUITS IN CALIFORNIA.

Mail advices from San Francisco referring to canned fruits say: "Sales are reported to have been quite free, but at prices which indicate that sellers did not refuse any reasonable offer so as to clean up as close as possible. The quantity now in first hands is placed at about 500,000 cases; this does not include jellies, etc. It is stated on good authority that a combination similar, only more binding, to that of 1900 has been effected; if this is the case prices will be more stable next season, although they will unquestionably rule low."

FUTURE SALMON PRICES IN THE STATES.

According to private mail advices from the Coast it is intimated that opening prices on the 1902 pack of Alaska and sockeye salmon are being discussed by the several packing interests. It is expected in New York that the prices will be made on or about June 1 next, and, from advices received, the impression is that the basis on all descriptions will be as high, if not higher than last year. It is considered that the markets generally are in a fair shape for the reception of prices on the coming pack, as the bases of values on the 1901 pack have apparently reached a satisfactory level. Red Alaska is in particularly good shape, and few, if any, offerings available at less than $1.05 for talls, with some holders asking up to $1.07½. On sockeyes the ruling price is around $1.25 to $1.27½ for 1 lb. flats and 92 to 95c. for halves, and $1.12½ to $1.15 on 1-lb. talls. Distributers report a good consuming outlet, and the English markets are reported in better shape than has been the case in months.

CANNED TOMATOES IN BALTIMORE.

The market for canned goods remains about the same and quotations are also unchanged. Tomatoes continue in the lead at from $1.20 to $1.25 as the market for No. 3 standards; No. 2 are quoted at $1 to $1.05 for standards, and No. 2 seconds at 92½ to 95c.; No. 3 seconds at $1.07½ to $1.10; standard gallon sar equoted at $3 50. —The Trade, Baltimore, Md., May 16.

THE SITUATION IN SUGAR.

Czarnikow, MacDougall & Co., say of sugar: "The beet market shows great sensitiveness, hardening on the slightest improvement in demand and drooping whenever the demand eases off, but all the time exhibiting a very narrow range of fluctuations. There has been a speculative demand for new crop sugars, October-December and January-March deliveries, and considerable business has been done at 6s. 10½d. for the latter months. The inducement to make such forward purchases is found in the fact that the sowings next spring are likely to be curtailed and that the removal of the bounties will increase the cost of beet sugars of the crop 1893-4 to 8s. f.o.b. It is reported that the Belgian Chamber has ratified the agreement made at the Brussels conference, and that there is very little doubt that the agreement will be finally ratified by all the countries that participated in the conference. The factories' estimate of the decrease in beet sowing throughout Europe is 11 per cent. At present low prices there seems to be considerable disposition to carry sugars forward, and sufficient banking facilities in Europe to do so. For the same reasons that invite investment-buying and holding of beets such purchases may extend to Java and other cane sugars and the weight of the excess may in this way be so distributed as to remove all difficulty of carrying it until it is needed. No further sales have been made of Javas to this country, but we hear that of the expected crop of 800,000 tons fully one-fourth has already been sold by planters to shippers, by whom the greater portion has been placed in the east. Planters who are unwilling to accept current prices and are arranging to ship on their own account continue to charter sailers in preference to steamers. No further charters have been made to load sugars from the north side of Cuba and the total engagements on the south side will probably not exceed 25,000 tons for the balance of the month."

SHIPMENTS OF TEA FROM COLOMBO.

The shipments of tea from Colombo, Ceylon, from January 1 to April 14 were as follows, according to the figures furnished by the Chambers of Commerce:

	1902. lb.	1901. lb.
London	26,024,315	30,592,695
Germany	120,143	71,915
Russia	2,607,437	2,486,571
Other Countries in Europe	256,300	258,531
Australia	3,455,549	4,966,739
America	807,390	673,084
China	756,341	445,098
Africa	140,805	67,336
Other Countries	258,899	538,756
Total	34,427,179	40,100,725

THE SITUATION IN CURRANTS.

Consequent on news of weather unfavorable to the growing crop, and the development of peronosperos in some of the larger growing districts, the price of Provincial and kindred growths of currants has experienced a sharp speculative advance, amounting in a single day to as much as 1s. to 1s. 6d. per cwt. Heavy business was not, however, transacted, in consequence of the unwillingness of many holders to sell even at the advance. So sudden and considerable an increase in price would appear to be just as unreasonable as the constant and persistent fall which has been in progress during the past four months. Although the London stock is smaller than two years ago—last year being so exceptional in character as to warrant it being left out of the calculation—still the total quantity of currants in the United Kingdom is larger than in 1900, and there are still some 15,000 tons left in Greece. Whatever the ultimate production of the growing crop may turn out, it is at present much too soon to form an opinion, and former experience only tends to show that the present time is far too early to reckon with any great probability on the reduction of the yield by disease. At the same time, it must be borne in mind that the consump-

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SOLE WHOLESALE AGENTS,

THE EBY, BLAIN CO., LIMITED

WHOLESALE GROCERS, ETC. TORONTO.

tion of the article is not much influenced by fluctuations in price, except of a much more pronounced character than those at present under discussion, and, if merchants can only make up their minds to maintain a steady market, without upward pressure, they may easily dispose of their holdings at satisfactory prices. Currants of better quality get scarcer daily, and are becoming dearer by a process of exhaustion.—Produce Markets' Review, May 3.

TEA SITUATION IN ENGLAND.

In their tea market report of May 6, Harrisons & Crosfield, London, Eng., say: "Since the declaration of the budget at the commencement of last month, there has been a quiet tone noticeable in every department of the tea market. Supplies have been upon a fairly-liberal scale, and, owing to a little forward buying in some quarters during March, with a view to protection in case of any possible increase in the duty, the demand has been somewhat slack, and prices, with few exceptions, have shown a corresponding decline. Imports for the next few months, following the usual course of things at this period of the year, will be considerably less than the deliveries, in consequence of which stocks between now and the end of August will be likely to show a large reduction. It may perhaps be interesting to compare the payments of duty in London for the first four months of this year with the corresponding months in last year and the year before last, as indicating the extent of the precautionary buying in each case:

	1902. lb.	1901. lb.	1900. lb.
January	27,299,121	29,525,697	37,072,918
February	19,368,566	41,373,550	17,784,137
March	19,829,915	17,426,251	32,399,719
April	22,580,765	14,981,415	10,661,737
	89,078,367	103,306,913	97,919,511

The monthly average for the whole of 1901 was rather over 20,500,000 lb., or, approximately, 82,750,000 lb. for four months; so that, after allowing for the normal increase in consumption, the surplus duty-paid stock now in the hands of the trade does not amount to more than one week's supply, as against five weeks' surplus supply this time last year, which should cause a better demand for the remainder of this season. It is necessary to bear in mind when considering the figures relating to stocks and deliveries that the abnormal clearances from bond last year caused the stock to appear very much lower than was really the case.

COLOMBO TEA AUCTION.

Dodwell & Co., Limited, Colombo, Ceylon, under date of April 16, advise: "13,903 pkgs. (1,230,146 lb.) were brought forward to-day, out of which 12,179 pkgs. (1,158,642 lb.) passed the hammer. There was a good inquiry, and last week's rates were fully maintained. Common kinds ruled slightly irregular. Fine teas were very well competed for, and in a few cases prices show a hardening tendency. The quality is gradually deteriorating. The average price of last week's sale was 36c., against 35c. for the previous auction."

The issue of May 30 will be our

Special Export Number

and as a large amount of extra presswork is entailed in its preparation,

Forms will be closed on Monday, May 26.

Will advertisers kindly note and send in changes on or before that day? We cannot guarantee change of copy at any later date.

THE PUBLISHERS
Montreal and Toronto

NO DEBT—NO BUSINESS.

By Henry Clews.

"DEBT" is another term for "credit." If there were no debtors there would be no creditors, and if there were no such thing as credit the entire fabric of business enterprise would dwindle to infinitesimal proportions, and we would be carrying on a hand-to-mouth retail business, circumscribed in its possibilities and cumbersome in its manipulation.

Suppose, for example, business were done on the strict cash basis. A customer comes to me to purchase $5,000 worth of stock. He laboriously counts out his $5,000, which is recounted by my clerk or myself. I have to buy that stock and I have to count the money again when I present it to my seller, who, in turn, must go through the same process when he wishes to be a purchaser. We would soon have time for nothing but counting money, and our mercantile and financial transactions would dwindle until we had little, if any, money to count.

But see the process as it is in vogue to-day! One cheque pays 20 debts, and in its circuit from the maker to the seller and from one banking house to another it stands for the liquidation of a debt, and if these debts were not contracted business would wane and most of the Wall Street bankers and brokers would have to shut up shop.

Debt, instead of being a detriment, is a positive benefit to business. It is the spur for the honest man; it is the synonym for credit.

Credit means literally "belief." It is the belief—the credo of the business world. Once eliminate it from the equation and every commercial transaction will be the child of suspicion and mistrust. For if we can inspire no belief in our fellow-man we can obtain no credit. And it is who has the most credit who is deepest in debt.

Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

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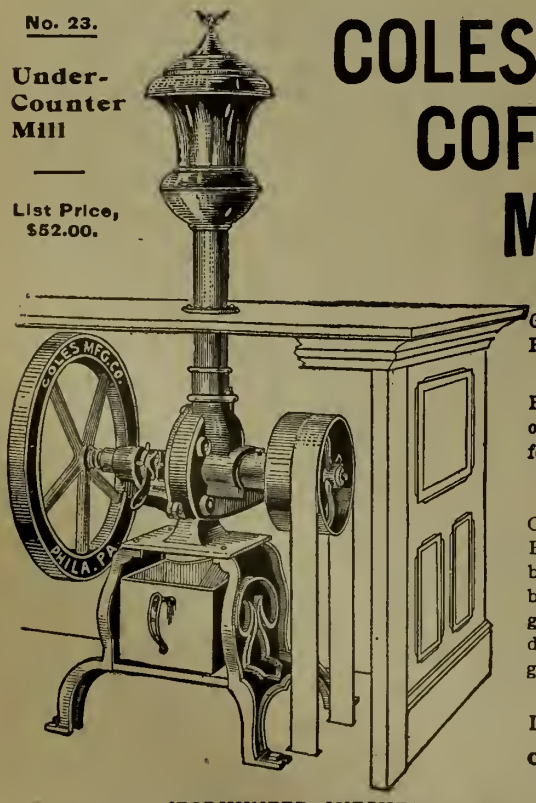

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Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

LAST BIG FRUIT SALE.

THE fourth fruit auction of the season took place on Friday, May 16, when the cargo of the steamship Bellona, consisting of 25,000 boxes of Messina and Maiori lemons and Sorrento and Messina oranges, was offered. There were about the usual number of buyers from Canadian and United States cities, though not as much interest was displayed in the sale of the lemons as at previous auctions.

The fruit was in good condition. The reason given for the slow bidding on the lemons is that buyers were still pretty well loaded up from previous sales, the cool weather having decreased the demand, and, in consequence, were unwilling to add to their stocks. American buyers, however, bid fairly well on the lemons, and took by far the greater quantity. The prices brought by the lemons were the lowest yet this season, excepting in some cases in the Forest Holme's cargo, which, however, was a far poorer quality of fruit. Messina lemons sold at 40c. to $2.20 per box. The Maioris, at 75c. to $2.05 per box, made even a lower average than the previous sale.

But, whatever the fault with the sale of lemons, none could be found in the bidding for the oranges, which was as brisk as at any sale this season, and the prices realized were quite satisfactory. Messina oranges sold for $2.10 to $3 15 per box, and 85c. to $1.75 per half-box. Sorrentos brought $1.60 to $3.25 per box and $1.25 to $1.75 per half box. Montreal fruit men did most of the buying in oranges.

This was the last of the large sales of the season. The last of all was the Escalona's cargo; which, however, consisted of only about 1,000 packages of Messina and Valencia oranges and lemons. This was sold on Wednesday, May 21.

THE RECENT ADVANCE IN CURRANTS.

A COUPLE of weeks ago, it will be remembered, the currant market was greatly excited on account of cables from Greece announcing damage to the currant vines by peronosporos. Prices in the primary market advanced 2s. per cwt., and wholesalers in Canada marked their figures up ¼c. per lb.

Mail advices now coming to hand show that the excitement was rather more than the circumstances warranted. It is true that the weather was favorable to the development of the malady, but one of the best known shippers in Patras writes that the vines were so well sprayed with a solution of sulphur and copper that no damage was done to the growing crop. The weather, however, that was favorable to the peronosporos was also favorable to speculators, who, we are told, rushed prices up 2s. per cwt.

Advices received from another source estimate the crop of currants for the coming season at about 160,000 tons.

It is scarcely necessary to remark that the currant market continues to rule firm.

WISH THEY WERE IN CANADA.

The cables inform us that severe cold weather is being experienced in Great Britain, and that skating is going on in the north, while those who have visited England early for the Coronation are standing around shivering.

No doubt the many Canadians who are already in London for the purpose of taking part in or witnessing the Coronation proceedings are wishing they were back in the dry, balmy spring climate of their "old Canadian home."

THE BRITISH DUTIES ON FLOUR AND STARCH.

THE Chancellor of the Exchequer's Financial Bill was adopted a few days ago in the British House of Commons by a large majority, and an effort made by the leader of the Opposition to eliminate the clause regarding duties on corn and its products was defeated by a vote of 296 to 288. This is practically the final stage in the Bill which restores what are commonly called the old Corn Laws.

In a recent issue of THE CANADIAN GROCER we referred to the large number of articles which would be affected by this new duty. It is estimated that the duty on corn and starch will really affect about 50 kinds of the proprietary goods sold through grocers and druggists, while the various qualities of these goods exceed 150 in number.

As our readers are well aware, prices in Great Britain have been advanced on some of the articles immediately affected by the new duties. To advance prices, however, is by no means an easy matter, at least as far as a great many articles which are indirectly affected by the tax are concerned.

Of course, the advance in the price of the raw material from which the proprietary articles are manufactured may not be permanent. Of one thing, however, there is no doubt. The duty on these articles means an increase in the original cost, and must, to some extent, at all times affect the price of the more finished product.

But the farther away an article is from its finished product the more difficult it is to advance its price—at any rate, in proportion to the enhancement in the value of its raw material. This, manufacturers and merchants in England are finding to their cost.

It will evidently be some time before prices in a good many lines will adjust themselves to the new duties, in order that all interested may be satisfied.

HOPES AT LAST FOR A TRADE COMMISSIONER.

A JOINT deputation of the Canadian Manufacturers' Association and the Boards of Trade of Toronto and Ottawa waited upon the Dominion Government last week in regard to the appointment of a trade commissioner in Great Britain. The following memorial was presented :

That the Dominion Government be urged to secure a building in a suitable district of London for the purpose of exhibiting the food and other natural products and the manufactures of Canada ; that this building contain not only exhibits of Canadian goods, but that office facilities and sample-rooms be provided there, to be rented to Canadian firms ; that the whole building be under the control of a trade commissioner, appointed by the Dominion Government, who shall be thoroughly acquainted with the resources and manufactures of the Dominion ; that each Province be represented by a Provincial commissioner, who shall serve under the commissioner-in-chief, and shall be appointed and remunerated by the Provincial Government ; that the cost of the enterprise be defrayed by an annual appropriation from the Dominion Government, together with the rent derived from the various offices.

The demands of this memorial were pressed on the Ministers by Messrs. J. D. Allan, Hees, Ellis, Coats and Reid. Mr. J. D. Allan, of Toronto, was the chief speaker, and the fact that he has been making trips to Europe during the last 30 years eminenely fitted him for presenting the case of the petitioners.

The movement for the establishment of a trade commissioner in Great Britain, it is worthy of note, did not originate with any political organization, or party. It is purely a business movement and is the result of the visits of such business men as Mr. Allan to England. They have recognized time and again the necessity of such an official, but in spite of all their representations nothing has been done to carry out the views of the business men of this country.

Sir Richard Cartwright has persistently set his face against the requests of business men of this country in this particular. At any rate he has failed to do anything, notwithstanding the representations that have been repeatedly made to him. It is significant, therefore, that he was not present to meet the representatives of the boards of trade and The Canadian Manufacturers' Association in Ottawa last week. The Ministers present were : Sir Wilfrid Laurier, Hon. Wm. Mulock, and Hon. Wm. Paterson. Is Sir Richard so strongly opposed to the idea that he would not be one of the group of Ministers to meet the deputation of business men ?

It is gratifying to those who have been advocating the establishment of a trade commissionership in London to know that the deputation seems to have been more successful than any of its predecessors. At any rate, the reply of the Premier was more promising than anything yet experienced. He intimated that the Government was prepared to appoint a trade commissioner, and that $20,000 had been set apart for the purpose.

It is hoped that there will now be no futher delay in the matter, and that a suitable man will be appointed. It is to be hoped that whoever is appointed will receive the endorsation of the principal boards of trade and of the Canadian Manufacturers' Association. It would be an utter folly to appoint anyone to the position whose chief recommendation is political service. The man to represent Canada as trade commissioner must be a practical and able business man. Nothing else will suit the requirements of the case.

OPENING PRICES ON SALMON.

Prices are being named by a couple of the principal packers of canned salmon. The ruling price for good sockeye salmon of well-known standard brands is $4.50 f.o.b. the Coast. This price is 10c. lower than the opening figure last year. At this figure quite a little business has been done during the past week.

It is yet, of course, too early to predict definitely what the pack of salmon will be during the coming season, but it is thought that it will be a fair one.

ADVANCES IN JAPAN TEAS.

Cable advices this week from Japan are quite bullish on teas. The market in Yokohama, it appears, has advanced from 2 to 3c. per lb. since the opening of the season. The cables emphasize what has previously been said in regard to the crop shortage.

In sympathy with the firmer cables from Yokohama, local dealers are firmer in their views, and medium grades are held fully 1c. higher than a week ago, and some business has been done at the advance. The advance in the price of new teas in Japan has increased the demand for old teas on spot, stocks of which in first hands are practically nil.

AN APT ILLUSTRATION.

IT has been pointed out that the value of tourist travel to Southern California is about $25,000,000 annually.

This should stir up the merchants and others in all parts of Canada where tourist associations are not in existence to the importance of organizing in some way in order that ways and means may be devised to attract tourist travel.

There is no question about it, that the matter is an important one, and that it is scarcely of less importance to business men than to any other class.

We notice that an agitation has recently begun in Charlottetown, P.E.I., with the object of starting a tourist association there. Everyone who knows anything at all about the glorious summer climate and the scenery in Prince Edward Island must wonder why such an association was not in existence years ago. It is to be hoped that the movement will be successful, and that the business men of Charlottetown will do all they can to make it so.

The experience of Southern California is an apt illustration of the importance of tourist travel.

THE MARCH WESTWARD.

IT will be remembered that when, in 1890, the famous McKinley Bill imposed a prohibitive duty on Canadian barley, the intention was to stimulate the barley-growing industry in New York State. This did not succeed in its effort, notwithstanding that the Canadian barley trade was practically killed. It did, however, stimulate the growing of barley in the Western States, the result of which has been that many of the brewers in Oswego removed their quarters to that part of the United States, just as many cotton manufacturers have removed their mills to the Southern States.

Oswego is now likely to lose another industry, which is to move westward. It is none other than the large works of The Kingsford Starch Co. The latter is to remove to Chicago, in order to be in juxtaposition to the corn fields of the West, and a large factory is to be erected there. It will be remembered that a couple of years ago the starch manufacturers of the United States formed a combination and this removal may possibly be one of the results thereof.

CHAT WITH A SMYRNA FRUIT MAN.

MR. Charles A. Solari, of Smyrna, Turkey, is in Canada. He is a son of Mr. Antoine Solari, and is here in the interest of his father's business. He was in Toronto during the early part of the week, and left for the West on Wednesday.

"I have," he said, in reply to a question put by THE CANADIAN GROCER regarding the fruit crop. "to-day received a letter from my father. He says that the fig crop promises to be a large one, and equal to that of last year, or, at any rate, not more than 5 to 10 per cent. smaller. Slight damage has been done by frost. Some damage has also been done to the Sultana raisin vines in the districts of Magnesia and Axar. The crop is estimated at 27,000 to 30,000 tons. Last year the crop was 25,000 tons, besides which the stock carried over in Evrope from the previous season was 5,000 tons. This season, however, only 2,500 tons are in the markets of London, Liverpool and Hamburg, all told, from the crop of 1901. This small stock will be consumed before the opening of the next season, for there will be a large demand for Sultana raisins in London on account of the Coronation.

"My father writes that the currant crop of Greece is progressing favorably, and that the yield there is likely to be about 160,000 tons."

Gillespie & Co., Montreal, have been appointed Canadian representatives for A. Solari, and George Stanway & Co. will represent the firm in Toronto.

B. C. WHOLESALE GROCERS.

At the annual meeting of the British Columbia Wholesale Grocers' Exchange at Vancouver recently the following officers were elected :

President—H. H. Lockyer, of The Hudson's Bay Co., Vancouver.

Vice-President—R. Seabrook, of R. P. Rithet & Co.

Secretary—Frank Elworthy.

The sessions were well attended and much business was transacted of an ordinary routine nature. Many questions of importance to the trade regarding its methods and conduct were discussed.

INDUSTRIAL GOSSIP.

TWENTY NEW ELEVATORS. The W. W. Ogilvie Milling Company will erect 20 grain elevators in Manitoba and the Northwest Territories this summer. Six of these elevators will be built in the Northwest, at Pierce, Balgonie, Grenfell, Arnaud, Manner and Carlyle, and the remaining 14 will be in Manitoba, at Brookdale, Bradwardine, Sinclair, Newdale, Lenore, Arcola, Carnegie, Kenton, Oakville; Grandview, Margaret, Gilbert Plain, Dunrea and at the terminal of the Waskada branch of the C. P. R.

NEW SODA WATER FACTORY. M. J. O'Brien, of the Revelstoke Wine and Spirit Company has let the contract for a building at Trout Lake City, B.C., for the erection of a factory for the manufacture of soda water and all kinds of aerated drinks. A first-class plant will be installed and everything is expected to be in running order in June.

NEW MACHINERY. A. J. Harvey & Co., St. John's, Newfoundland, are installing a complete outfit of improved machinery in their bakery where they will continue making their fancy and fruit biscuits on a larger scale than ever.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

A CONSIGNMENT of fine imported Japan rice arrived this week for H. P. Eckardt & Co.

The Davidson & Hay, Limited, are large sellers of Demerara crystal sugars.

Another shipment of Dixon's Carburet of Iron Stove Polish is now in with W. H. Gillard & Co.

The Salada Tea Co. is making a large shipment of tea to Austin Nichols & Co., of New York.

W. H. Gillard & Co. report some very fine shipments of Ceylons and Assams to sell retail at 25c. up.

The Eby Blain Co., Limited, have been appointed sole wholesale agents for Rockwood's "Golden Lion" cocoa.

The Davidson & Hay, Limited, are in receipt of a shipment of New Orleans moasses of good quality.

L. Chaput, Fils & Cie have received a carload of fine, bright, evaporated apples. Although scarce, these will be sold at low prices.

Henri Jonas & Co. have recently received a fresh supply of mushrooms of all grades, upon which they will be pleased to furnish quotations.

Have you heard of the new pepsin gum? It's "Sour." Made by Crown Manufacturing Co., Limited, Toronto. Send post card for price list.

The Eby Blain Co., Limited, recently received a letter order from the Yukon for their "Kin-Hee" coffee and "Kin-Hee" quick coffee pots.

"Sterling" brand catsup is one of the specialties of T. A. Lytle & Co. which their travellers say is bringing large orders at every point they visit.

The "Ozo" Co. report great success with their "Queen Alexandra" and "Duchess of York" blends of tea, owing to the special inducements offered.

Henri Jonas & Co. have just received from R. Aguilar, Spain, a consignment of Spanish "Queen" olives, on which they are prepared to quote special prices to the trade.

The capacity of the Michel Lefebvre Vinegar Works is now being increased, and special attention is being paid to the doing away with every particle of organic matter and to render the vinegar as clear as possible.

Warren Bros. & Co. are in receipt of a shipment of "Golden Shred" marmalade, put up by James Robertson & Co., Paisley, Scotland. The marmalade is in 16 oz. glass bottles.

L. Chaput, Fils & Cie announce that they have received a carload of "Provincial" brand greengage plums, and Bartlett pears, 2-lb. tins, which they are going to sell at lower prices than have ever been offered before.

GROCER SENTENCED.

Mr. A. J. Clement, of A. J. Clement & Co., 423-5 Laval avenue, Montreal, insolvent, was sentenced in the Superior Court, on Tuesday, by Mr. Justice Doherty, to three months in the common jail.

The judge found that by manipulation of his assets and liabilities the insolvent had defrauded his creditors of about $6,000.

CANNED RABBITS FOR CANADA.

I had an interesting talk in Toronto this week with Mr. Sidney Wilcox, of the firm of Geo. Wilcox & Co., Sydney, Australia. Mr. Wilcox is on his way to Great Britain, but is spending a few weeks in Canada on business. His firm are export merchants in sheepskins, hides, kangaroo, wallaby, opossum and bear skins, besides which they have a rabbit canning and freezing factory. He spent some time in trying to introduce canned rabbits to the trade here, and obtained orders in Victoria, Vancouver, Winnipeg and Toronto. He was also successful in this respect in St. Paul, Minn., where he spent a few days.

Wilcox & Co. do a large business with Great Britain in both canned and frozen rabbits. Only immediately before Mr. Wilcox left Australia his firm received an order from Great Britain for 750,000 frozen rabbits. The capacity of the firm's rabbit canning factory is 800 to 1,000 cases of three dozen each per day. Ninety to 95 men are employed in the factory, while 200 are employed trapping rabbits.

The A. F. MacLaren Imperial Cheese Co., Limited, Toronto, have been appointed representatives in Canada for Geo. Wilcox & Co.

"OUR FRIENDS" and ENEMIES ALIKE

(We hope we haven't many of the latter), need : : : : : : : : : :

"SALADA" CEYLON TEA

to WIN and HOLD a trade, which is essential to success. There is nothing "theoretical" about this statement. It's a proven living **"FACT."** No doubt, you can "hold off" a little longer if you feel so disposed; but believe us, it's not good wisdom, as more alive competitors are simply getting away with sales that might be yours.

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King and Bathurst Streets, TORONTO

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, May 22, 1902.

GROCERIES.

THE situation in the wholesale grocery trade is much about the same as it was a week ago, and whatever change has taken place appears to be in the direction of an improvement in business. Probably the most striking feature is the continued improvement in the demand for canned vegetables, in which prices are steady to firm. In spices black pepper is a little easier, while white is a little firmer. Coffees are in fair demand locally and irregular on the outside markets. No further change has taken place in the local sugar market, but the outside markets have been slightly irregular. Business is only moderate in syrups and molasses. Rice and tapioca are meeting with a fair demand. The latter shows some easiness. The feature of the tea market is firmer according to cables from Japan, and quite an advance in prices has taken place. Currants, raisins and prunes are all meeting with a fairly good demand. The scarcity of Valencia raisins has become more pronounced in spite of the small shipment which came to hand early last week. Tapnet figs are now pretty well exhausted on spot.

CANNED GOODS.

The feature of the canned goods trade this week is the inquiries which have come to hand from buyers in the Northwest. There appears to have been quite a few of these inquiries, but the buyers want their orders filled at rock-bottom prices. Business, generally, in canned vegetables, is good and increasing in volume. Tomatoes are firm at 92½ to 95c. with 97½c. for certain brands. The high price of tomatoes is stimulating the demand for corn, the sale of which has increased quite perceptibly. Corn rules at from 65c. up for good brands. Beans are in moderate request at 70c. for good brands. There is a good demand for canned peaches and plums. From Northern Ontario there is a good demand for strawberries and raspberries. Gallon apples are getting scarce, and they are firm in price at $2.85 to $3. Three-pound tins are also scarce and firm at 90c. to $1. There is still a scarcity of canned haddies, but the packers of "Thistle" brand have a shipment on the way, which will arrive shortly. Although it is yet early to predict for the season, the run of haddies is so far fairly good. Canned meats are meeting with a good demand. In canned salmon business is fair and prices steady. A couple of the leading packers are quoting prices for next season's pack, and they are naming $1.50 f.o.b. the Coast. This is about 10c. per case less than the opening prices of last year. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality.

COFFEES.

The demand for green Rio coffees is fair, and the same may be said of business in roasted coffees. The outside markets have been somewhat irregular on Brazil coffees during the past week, although it was not perhaps as pronounced as it has been. At the time of writing the market is slighly lower on account of lower offers on Brazil. East-Indian descriptions are fairly steady in price in the outside market, according to our latest

See pages 39 and 40 for Toronto, Montreal, St. John and Halifax prices current.

advices. Local quotations are unchanged. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

Latest advices report a slight advance in the price of filberts for prompt shipment. The cause of this advance is recent storms. Locally, trade is quiet and featureless in all kinds of nuts. Advices report that the old crop of Jordan shelled almonds is long since exhausted. The stock of Valencias is very much reduced, and, in the finest grades, exhausted. There has been some reported damage to the almond trees by frost.

SPICES.

Black pepper is rather weak, while white pepper, on the other hand, is rather stronger. Ginger rules firm. Locally, the spice trade is moderate.

SUGAR.

Locally the situation in sugar is much about the same as a week ago. There has been no further change in the price of refined sugars either here or in New York. Business is quiet. Raw sugar in New York remains at the same figure as a week ago, namely, 3⅝c. per lb. for centrifugals. The receipts of sugars at the four United States ports last week were 25,041 tons, while the meltings were 31,000 tons, there thus being a further reduction in stocks. The total stock in the four ports at the end of last week was 127,218 tons against 133,177 tons the week before, and 216,662 a year ago. The price of granulated sugar is still $3.78 in Toronto, for St. Lawrence and Redpath, and $3.73 for Acadia. Yellows run at $3.13 up.

SYRUPS AND MOLASSES.

Business continues only fair in both syrups and molasses. There is still a scarcity of open kettle and fancy New Orleans molasses in the primary market, and prices rule firm. New crop New Orleans molasses is expected to begin to arrive in New York in ten days or two weeks hence more freely. We quote as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

RICE AND TAPIOCA.

Advices from the primary market show that tapioca continues easy in price. We quote: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

TEAS.

Cable advices this week from Japan emphasize what has already been said in regard to shortness of the crop, and announce a sharp advance of 2 to 3c. per lb. in prices since the opening of the market. The situation, locally, is much stronger in sympathy, and dealers have advanced their prices about 1c. per lb. on medium grades. Further samples of new season's Japan teas have come to hand this week, and some shipments are expected in a few days. It is worthy to note that a letter mailed in Yokohama May 1, by one of the tea houses to its representatives in Toronto, was in the hands of the latter on Monday morning, the 19th inst. The demand for Indian and Ceylon teas is rather light. As far as prices are concerned, however, the situation is more satisfactory than it has been for a few weeks past. According to mail advices from London, Eng., the bidding at the auction for Indian tea was better, and there was more disposition to purchase at the current low rates. Good and tippy teas continue to attract the chief attention. At the auction of Cey-

lon teas the quantity offered was heavy, and, in consequence, the market was weak, especially for common descriptions, but in spite of this there was no further actual fall in prices, and anything with good quality continues to attract attention. It is worthy of note that the Ceylon Government has passed an ordinance to increase the tea cess from 20 to 30c. per 100 lb.

FOREIGN DRIED FRUITS.

CURRANTS.—There has been quite a little business on importation account during the past week, and prices are firm. The local quotations are still 5¾ to 6c. for Filiatras, and 6½ to 7c. for Patras.

SULTANA RAISINS — Advice from leading Smyrna shippers is that the vines are doing exceedingly well, and present indications point to a good production for the coming season. The stock in Smyrna was practically exhausted two months ago.

VALENCIA RAISINS.—In spite of the small shipment of selected raisins which arrived on the Toronto market last week, the scarcity of this fruit is more pronounced than ever. Wholesalers at outside trade centres have been trying to buy from local wholesale houses, but as far as we can learn they failed absolutely. There are some small lots on the way, but they are not due until the first week in June. In the meantime prices are firm at 7c. for selected and 7¼ to 7½c. for layers. Advices from Denia are that vines commenced sprouting early in April, the season being very much advanced, and that prospects for the crop are favorable. The old crop is exhausted in New York, London, and on the continent. Last prices ranged from 26s. to 29s., and very few obtainable even at that.

FIGS.—The demand for tapnet figs has fallen off somewhat, but stocks are light and prices firm at 3½c. Advices from New York say that 400 bags of layer figs arrived there early this week. This description of figs is rather scarce in New York at present. Advices from the primary market say that the indications are for a good crop of Eleme figs.

DATES.—There is a poor demand and prices are unchanged at 4½c. for bulk dates, and 6¼ to 6½c. for package dates.

PRUNES.—Locally the demand is fair and prices unchanged. Advices from New York say that there are large quantities of old prunes in stock and that efforts to move them are causing prices to be weak and irregular. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

GREEN FRUITS.

The holiday at the end of the week made the trade in fruits brisk, and the sales of oranges, lemons, strawberries, pineapples and tomatoes have been large. Bananas have been advanced 25c. per bunch owing to the extra heavy demand for them both in Canada and the United States. A trust is also keeping their prices high. The receipts of strawberries have been large, and the price of common stock is quoted at 12 to 12½c. per quart and fancy at 15 to 17c. We quote as follows: Oranges, Mexicans, $2.75 to $3.25 per box; Californian navels, $4.25 to $4.75 per box; Mediterranean sweets, $3.75 to $4.50; Valencias, $5.75 to $6.50 per small case, $6.50 to $7.50 per large case; Messina oranges, $3.50; grape fruit, $4 to $5.50 per box; bananas, $1.50 to $2.25 for firsts, and $1.25 for eight hands; pineapples, $3.50 to $4 per case; Southern cucumbers, $1.75 to $2.25 per doz.; Egyptian onions, $3 per sack; Messina lemons, $2.50 to $3.50; Palermo lemons, $2.25 to $2.75; Sorrento lemons, $2.50 to $3.50 per crate; Southern tomatoes, $3 to $3.75 per case of 6 baskets; strawberries, common, 12 to 12½c., and fancy, 15 to 17c. per quart.

VEGETABLES.

The market is steady with a good demand for rhubarb, lettuce and other green vegetables. Carrots are scarce and have advanced 50c. per bag. Radishes have declined 10c. per doz. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, 90c. to $1 per bag; parsnips and beets, 40 to 50c. per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 25 to 30c.; mint and parsley, 20 to 25c.; cabbage, 50 to 70c. per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 90c. to $1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, $3 per crate; new potatoes, $8 per bbl.; spinach, 50c. per bush.

COUNTRY PRODUCE.

EGGS—The prices have settled around 13½c. per doz. and are firm. Large quantities are daily arriving, but the heavy demand from the produce merchants for pickling purposes keeps the market bare.

BEANS—Trade continues quiet and the prices are firm. We quote: Choice hand-picked, $1.30 per bush., and prime, $1.10 to $1.20.

HONEY — There is a quiet, steady demand, and prices are unchanged. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR—Trade continues slack at steady prices. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Dried apples are dull. There is a good demand for evaporated at 10½c. per lb. in carlots and 10¾ to 11c. in less quantities. The stocks of evaporated apples on hand are small. Dried apples are worth 5 to 6c. per lb.

HAY—There is a good demand for baled hay at $10.50 per ton in carlots.

POTATOES—A decline of 5c. per bag is noted this week. Potatoes are now worth 70 to 75c. per bag in car lots on the track.

BUTTER AND CHEESE.

BUTTER—A decline of 1c. in dairy butter is noted, owing to the large arrivals thereof during the week. Choice prints and rolls continue in good demand, and the inferior stuff is hard to move. Creamery butter is also down 1c. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 14 to 15c.; tubs, best quality, 13 to 15c.; tubs, medium grade, 12 to 13c., large rolls, medium grade, 12 to 13c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 19 to 20c., and creamery solids, 19 to 20c. per lb.

CHEESE—The old cheese has been nearly all cleared off the market and only fodder cheese is now being sold. The prices continue high for this kind of cheese, but large quantities will be placed on the market in a week or so and the prices will drop. We quote old cheese 12 to 12½c., and new cheese, 11 to 11½c.

FISH.

The demand for all kinds of fish is brisk and the prices remain unchanged. Herring and trout comprise the bulk of the sales. Some rock bass are on the market at 4c. per lb. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—As the decrease in the world's visible supply of wheat has not been as large as anticipated, and the weather in the grain-growing regions has also been favorable, the wheat market has weakened. Manitoba No. 1 hard has declined 1c. and No. 1 and No. 2 Northern 1½c. per bushel. They are quoted at 86c. for Manitoba hard, 82½c. for No. 1 and 80½c. for No. 2 Northern. There has been an increase in the receipts of grain on the local market

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this week and oats are ½c. to 1c. higher. We quote prices paid buyers on the street : Red and white Ontario wheat, 75 to 84c.; oats, 48 to 48½c.; barley, 50c., and rye, 62c. per bushel. Ontario wheat is becoming scarce and this week 79c. is paid at outside stations on the cars. 43½c. is paid for oats at outside points.

FLOUR—Trade continues fair and prices rule steady. We quote as follows : Ontario patents, in bags, $3.60 to $3.75 ; Hungarian patents, $4.00 to $4.15 ; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—There has been an advance of 25c. in oatmeal and 30c. in rolled oats, owing to the higher prices of oats. Trade is fair, a large number of sales in oatmeal being made on account of the prices advancing. We quote as follows : Oatmeal, standard and granulated, in carlots on track here, $5.00; standard rolled oats in carlots on track here, $4.80 ; in bbl., 20c. more ; broken lots are 20c. per bbl. extra ; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4 75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—There is a small supply of hides on hand, and the prices are firm. We quote: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8½c.

SKINS — The season for sheepskins is about over. The arrivals of calfskins are large. We quote as follows : No. 1 calfskins, 10c. ; and No. 2, 8c.; deacons (dairies) 60 to 70c. each ; sheepskins, 80c. to $1 ; lambskins, 20 to 25c.

WOOL — This season's clip will soon be on the market, but there are no prospects of better prices being obtained, as there are still 400,000 or 500,000 lb. of last season's wool in the local storehouses still unsold.

TALLOW—Trade is quiet. Quotations are 6¼ to 6½c., but dealers are asking 6¾c.

MARKET NOTES.

Dressed hogs have advanced 25 to 50c. per 100 lb.

Both dairy and creamery butter have declined 1c. per lb.

Oatmeal has advanced 25c. and rolled oats 30c. per bbl.

The scarcity in Valencia raisins has become more pronounced.

Potatoes have gone down 5c. per bag and carrots have advanced 50c.

Cables from Japan announce an advance of 2 to 3c. per lb. in the price of tea.

A marked improvement has taken place in the demand for canned corn.

Canadian short cut barrel pork has advanced 50c. to $1 per barrel, and long clear bacon and medium hams each ½c. per lb.

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12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, May 22, 1902.

GROCERIES.

TRADE in the grocery business has continued quite active all round. The observance of May 24, Saturday, as a holiday, has been objected to by some of the retail trade, who consider it to be an inopportune time, but the general impression is favorable to it. Jobbers, of course, prefer to have the holiday on Saturday than almost any day in the week as the business of the week is not then so broken into. The Laing Packing and Provision Co. have placed on the market again their "Anchor" brand compound lard, at an advance of 10c. Valencia raisins have been advanced on account of their continued scarcity. Cod liver oil has sustained a marked advance, the price now being $1.15 to $1.25, which is 25c. higher per gallon. Castor oil has declined somewhat, several large shipments having been received from England during the past week, and it is now quoted at 8¾ to 9¼c. Small cheese is also lower, as there is more being manufactured now and supplies are larger. The price is 11⅝ to 11¾c. Pure lard is about ¼c. higher. Evaporated apples are reported to be scarce, some jobbers who are out of them declaring that they have found it impossible to obtain any supplies whatever.

SUGAR.

Trade has been about the same in sugars, fair, considering the season. The price has not changed. The Canadian Sugar Refining Co. have again commenced to supply the market with the extra ground sugar. The raw sugar market is still unsettled and operators here decline to express an opinion as to the probable developments of the market either one way or the other. Montreal granulated is selling for $3.70, and yellows from $3.05 to $3.70.

TEAS.

The latest advices from Japan state that the first crop would be between 15 and 20 per cent. smaller than last year. The market opened at about 2 or 3c. higher than a year ago, and present indications do not give any warrant for expecting lower figures. Some dealers state that they will not be able to buy their grades at prices which they are offering them to-day. This applies only to the highest grades of teas. But the second crop, or the average grade, is what most of the business is done in in Canada, and so far there is no reason for believing that this will not be as large as last year's, and that the price will be any higher. Those who want the very best grades, however, will have to pay higher for them.

SYRUPS.

There is not much doing. We quote corn syrups as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

There has been no change for the better in this market, and prices are still variating and too low for any profit owing to competition from points in the Maritime Provinces and in Boston. Barbados are still quoted at 23 to 24c., though new molasses, in carlots, have been offered at 22½c. and even lower. Antigua molasses is quoted at 24c. and finest Porto Rico at 38c.

CANNED GOODS

The jobbers here were agreeably surprised to see the market for fall salmon open at unchanged prices, as it was the opinion that the combine of Montreal and Toronto capitalists in the British Columbian canneries would first show itself in an advance in the market. There is a good demand for salmon in this market. Tomatoes are still scarcer and stronger but prices are unchanged. Gallon apples are moving but slowly, the high price apparently having its effect on sales. Canned French peas are not yet quoted by the French canners. A cable of May 14 stated that the cold had been extreme in France, and it was feared that much damage would be done to some vegetables. There is an active inquiry for peas, and the trade is impatiently waiting for quotations on the new crop. The local market is completely bare. In sympathy with the fresh meat market canned meats are becoming firmer, and some manufacturers have already raised their prices which we pointed out a few weeks ago would have to be done. We quote as follows: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 95 to 97½c.; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10; salmon, $1.00 to $1.05; for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES.

The market for spices is still firm and trade is quite active. We quote as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

Nothing new has transpired in this market since the decline of last week. There is a good demand, and our quotations are as follows: B rice, in bags, $3.02½; in ½ bags, $3.07½; in ¼ bags, $3.12½; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags; $2.97½ in ½ bags; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 4c.

FOREIGN DRIED FRUITS.

CURRANTS.—There is a firm feeling in the foreign markets. Locally, the situation is unchanged. We quote as follows: Fine Filiatras, 5⅝c. in half cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—The market here is stronger and an advance has been made in four-crown layers, which are practically the only grade on the market. We quote: Finest off-stalk, 6¼c.; selected, 6⅝c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—These are very scarce and prices are firm, but unchanged. We quote 9c. per lb.

CANDIED PEELS.—There is a moderate inquiry. Citron peels sell for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—Malaga raisins of the lower grades are in active demand. There has been no change in the price. We quote: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a fair demand. Hallowees are worth 4½c. per lb.

FIGS.—All jobbers report an active inquiry for figs which, however, are not plentiful. Tapnets sell for $1.20 and layers for $1.15.

CALIFORNIAN RAISINS.—The demand for these is now very good, and the market is steady at 9¼ to 9½c. per lb. for seeded.

PRUNES.—There is a good steady demand for prunes, and no change has occurred in prices, which are: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS —A fair business is passing this week at unchanged prices. We quote: Apricots, 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

No change is reported in price. The inquiry is light. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Butter is coming forward freely, though the demand being good, both on local and export account, the supply is not greater than can easily be disposed of. A slight advance in finest

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Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

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Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

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'Phone Park 513. 54 Noble St., TORONTO.

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

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Don't be influenced by interested parties to buy a scale until you see the "Toledo." A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

creamery has been made, and the feeling is firm. Although 19¼ to 19¾c. is quoted at the wharf, Montreal, the probability is that practically all the business was transacted at 19½c. For finest salted goods here 20c. is obtained, and we quote 19½ to 20c. There is no change in the price of dairy butter, which continues in fair demand at 17 to 18c.

CHEESE.—The offerings of cheese continue quite satisfactory and are fully up to those of past years. The market is steady and it is likely to remain around the present prices for some time, as it is generally conceded that any further advance would lessen the demand. Finest colored and white are still both quoted at 11 to 11¼c. per lb.

COUNTRY PRODUCE.

The market has again advanced and is firm under present quotations, which are 13½ to 14c. for round lots. Sales have been effected as high as 15c. in small lots. Receipts continue good, though the demand is heavy enough for still larger supplies. Pickled eggs have been in fair demand for export account.

HONEY.—There has been no change in price. The market is dull. We quote as follows: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—There is very little doing in this market. Prices are: First pots, $4.30 to $4.35; seconds, $3.90, and pearls, $6 per 100 lb.

MAPLE PRODUCTS.—There is but a quiet market this week, the business being almost wholly in small lots. We quote syrups as follows: Large tins, 70 to 80c.; small tins, 50 to 60c. Sugar sells for 9 to 9½c.

BEANS.—The market is steady. Finest primes, in store, are quoted at $1.25 to $1.35 per bushel.

POTATOES.—The market has again advanced and a much stronger feeling prevails. Choice Quebec stock sells for 85 to 90c., in carlots; choice Ontarios, 75 to 80c.; common stock, 65 to 70c. per bag.

GREEN FRUITS.

Trade has not greatly improved, though the demand continues fair. Valencia oranges, 420's, jumbo, are 75c. higher, and 714's, $1 higher, due to the scarcity of this fruit. Pineapples have been offering freely, and have taken a considerable decline, amounting to 5 to 11c. We quote: Jamaica oranges, in bbls., $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.00; 420's, Jumbo, $5.50; 714's, $6; Messina lemons, $2.00 to $3.00 per box; pineapples, 9 to 20c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box; Florida tomatoes, $3 to $3.50 per crate; fine spies, $5.00 to $5.50; radishes, 45c. per doz.; spinach, $2 per bbl.; No. 1 cucumbers, $1.20 to $1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, $2.00 per bbl.; Egyptian onions, 2¾c. per lb.

FISH.

All sorts of fresh fish are in good supply, and the demand is fair. The cold weather of a few days ago stimulated the demand for fish, which increase in trade was put down by some people to the rise in the price of meat. But this view receives little encouragement from the best authorities. Quotations follow: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.00 to $6.25 per barrel; No. 2, $4.50 to $5.00 per barrel; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 British Columbian salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gallon; select bulk oysters, $1.50 per gallon; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per dozen; Canadian kippered, $1 per dozen; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per dozen; canned Cove oysters, No. 2 size, $2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—There has been an active trade in flour during the week, and higher prices now rule in Manitoba spring wheat patents, winter wheat patents, and strong bakers'. We quote: Manitoba spring wheat patents, $4 to $4.30; winter wheat patents, $3.75 to $4; strong bakers', $3.80 to $4; straight rollers, $3.50 to $3.60.

GRAIN.—There has not been much change in the position of grains. A recent advance in oats of 1½c. was followed by a firmer feeling in that line. The demand for export has been quiet, prices being considered too high. Peas are dull and lower in price. Quotations are as follows: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c.; peas, 86½ to 87c.; rye, 62½c.; oats, 49c., ex-store; corn, 72c.; buckwheat, 68½ to 69c., middle freights; barley, 57c.

OATMEAL.—The continued advance in oats has created a firmer feeling in the oatmeal market, but no advance in price has been made. Rolled oats are quoted as follows: $4.90 to $5 in barrels, and $2.40 to $2.50 in bags.

FEED.—Owing to the light offerings feed has become somewhat scarce, and the market is firm. Manitoba bran is now quoted as high as $20. We quote: Ontario bran, in carlots, $19 per ton; shorts, $21.50; Manitoba bran, $19 to $20; shorts, $22 per ton, including bags.

BALED HAY.—Light receipts were followed by a scarcity which caused an advance of 50c. per ton all round. The market under the advance is still firm. We quote: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9; clover, mixed, $7.50 to $8; clover, $7.50 to $8 per ton, in carlots.

MONTREAL NOTES.

Eggs have gone up ½c. to 1c.

Potatoes are 5c. higher per bag.

Pineapples have dropped 5 to 11c.

"Anchor" brand lard is 10c. higher.

Valencia raisins are ½c. higher per lb.

Cod liver oil is 25c. per gallon higher.

Valencia oranges are 75c. to $1 higher.

Finest creamery butter has advanced ¼c. per lb.

Fairbank's compound lard will be advanced shortly.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 17, 1902.

THERE are, in general, good reports from all the trade. The markets are quite firm. This not only means increased profits but increased volume of business, at least, if the values do not become too high. The great need of increased facilities to handle the growing winter-port business is a matter of continued concern. Seldom, if ever, has a city spent so much money without Government aid, particularly on what is a national port. We have contributed toward the very large amounts which have been spent by the Government on canals and harbors, particularly in Ontario. Expenditures of not greater importance to Canada, as a whole, than those we

full figures. Eggs are in but fair supply, and prices are well maintained.

SUGAR.—The low prices are causing a very large sale, particularly for granulated. Dealers find it difficult to keep up stocks. The foreign is still received. It is very largely used for manufacturing. Yellows have a good sale. Nice sugars are offered.

MOLASSES.—A cargo of Porto Rico is to hand this week. Prices are rather firmer. This is the grade which sells here. While it is going out freely it is doubtful if outside buyers are buying as largely at this season as they formerly did. Quite a quantity of Barbados is expected, and prices quoted are low.

FISH.—The catch of gaspereaux is still light. The chief demand for this fish, fresh, is for bait, and this demand is hard to fill, so the pack of alewives will be light. Quite a few shad are received. These are chiefly sold fresh. The spring run is not as good to pack as the fall fish. It is yet too early for salmon. Dry codfish and pollock and pickled herring are rather dull. Smoked herring continue very low. We quote: Haddies, 4 to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.50 to $1.75 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered gaspereaux, $1.10 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.65; fresh gaspereaux, 65c.; smoked, do., $1; halibut, 10c.; shad, 14c.

FLOUR, FEED AND MEAL.—Flour is firmer and rather higher prices are quoted. There has been a rather freer movement. Cornmeal is held at rather higher prices. There is a good sale. Oatmeal and oats are quite firm at full figures. Beans are a light stock. There is but a slow movement. They are held firm at the higher prices. Barley is quoted a little lower. Sale is slow. Peas are scarce and high. Seeds have shown a large sale, even at the very high figures. We quote: Manitoba flour, $4.80 to $4.90; best Ontario, $4.10 to $4.25; medium, $3.70 to $3.80; oatmeal, $5 to $5.10; cornmeal, $3.15 to $3.25; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.50 to $1.60; prime, $1.40 to $1.50; yellow eye beans, $2.80 to $3.00; split peas, $5.15 to $5.25; barley, $1.5 to $1.55; hay, $12 to $14.

ST JOHN NOTES

Cheese box stuff is scarce.

Beans are firm at 15c. advance.

Cream of tartar has advanced 1c.

Evaporated apples are about out of the market.

Potatoes have shown a marked advance this week.

Several St. John houses did business in Martinque. Very deep sympathy is

Business Bringers
FOR YOUR SUMMER TRADE.

CLARK'S Veal Loaf
Ham Loaf
Beef Loaf

Handsome Packages. Quality Guaranteed.

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861.
HEADQUARTERS FOR FANCY FRUITS.
Send your orders for the very best quality of
ORANGES, LEMONS, BANANAS and PINEAPPLES.
HUGH WALKER & SON
P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

H. G. W. TRADE MARK REGISTERED

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

California Mission Olives.

We have a sample shipment (in 1 Gallon Kits) of this delicious fruit—specially selected.

ARTHUR P. TIPPET & CO.,
Montreal and Toronto

everywhere expressed. A few shippers will make losses ; the amounts are not large.

Prices on new peels are qpoted and are rather lower than last year.

With the arrival of New Brunswick cheese prices are easier, but they are still high.

Geo. E. Barbour is landing a large cargo of extra choice Porto Rico molasses. The market is rather firmer.

MANITOBA MARKETS.

Winnipeg, Man., May 19, 1902.

WEATHER, on the whole, has been finer this week, and seeding operations have made fairly good progress, while all seed already in the ground is germinating rapidly. There is now no doubt that the acreage sown in wheat will be smaller than was anticipated earlier in the season, but there will be a largely increased acreage of barley and oats.

Business in the city is keeping up well considering the depressing effect of bad weather and a fair volume of trade is shown for the week. The produce markets are suffering owing to the farmers being so absorbed in seeding as to pay no attention to creameries or cheese factories, or the sale of their cattle. This is, however, a matter that a couple of weeks of fine weather will adjust.

There are very few changes of price to record for the week.

SUGAR.—Business has been fair and the market without change in price. It looks as if bottom prices had been reached. There is no question but that the Canadian market is too low in comparison with the American. This is attributable to the low price of raw material and the importation of more or less Austrian and American sugars. Granulated is worth $4.40 and bright yellows, $3.80.

CANNED GOODS.—Vegetables, generally, look weaker, and corn, peas and beans are slightly lower in price, and offering very freely. We quote : Corn, $1.70 to $1.75 ; beans, $1.85 for crystal wax and string beans ; peas, $1.90 to $2.10, according to size and pack. Tomatoes are steady at $2.35 to $2.40, but it is questionable if steady would mean firm in this instance.

EVAPORATED DRIED FRUITS.—The prices of all lines of evaporated fruits are without change of any kind, and the demand continues good. Evaporated apples are very scarce and are in good demand. We quote : Evaporated apples, 11¾ to 11⅞c.; dried, 8 to 8½c.; Californian evaporated fruits, peaches, 11 to 11½c.; apricots, 13 to 13½c. for choice and 14 to 14½c. for the fancy grades. Prunes are very firm at 5 to 8½c. per lb.

COFFEE.—The market is normal and without change in prices.

SALT.—There has been a decline of 25c. per barrel in salt ; this is usual being merely the adjustment of prices to the lake and rail rates.

GREEN FRUITS.—There has been an active demand all week and oranges have again advanced slightly. We quote as follows : Mediterranean sweets, 176 to 250, $5, 288 to 360, $4 ; St. Michael, 150 to 250, $5.25, 288 to 300, $4.50, 360 to 420, $4 ; car of box apples, $2.75 ; strawberries, $5 ; cherries, $3 ; pines, $3.50.

VEGETABLES.—The first new potatoes of the season arrived by express this week and sold at $3.75 per bushel. The active American demand for Manitoba potatoes has slackened again, but stocks here are materially reduced. The present prices of vegetables are : Potatoes, 30 to 35c.; turnips, 75c. per bushel ; carrots, $1.30 ; Egyptian onions, 5c. per lb. Green vegetables—Lettuce, radishes and cress, 30c. per doz.; green onions, 15c.; green herbs, 30c.; tomatoes, $5 for six-basket crate ; Californian cabbage, 5½c. per lb.: Minneapolis cabbage, 5c. per lb.; rhubarb, 5c. per lb.; asparagus, $1 per doz. Butter beans are being brought in in small quantities by the retail trade and sell at 20c. per lb.

CEREALS.—No change has taken place in this market for the week with the exception of white beans. All lines of cereals are in fairly active demand. We quote : Rolled oats, 80's, $2.20 ; 40's, $1.10 ; 20's, 55c. Granulated and standard oatmeal, $2.75 ; split peas, $2.85 : cornmeal, $1.75. Barleys—Pot, $2.35. White beans are again lower and are quoted at $1.60. Package goods—Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 2 doz.; Swiss Breakfast Food, $3.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz.

FLOUR.—There is a very strong trade in flour and Ogilvie's have again advanced their prices 5c. The Lake of the Woods are selling at the figures quoted a week ago. There are no very heavy stocks in the city. We quote : Ogilvie's Hungarian Patent, $2.15 ; Glenora Patent, $2 ; Alberta, $1.85 ; Manitoba, $1.70 ; Imperial, XXXX, $1.25 ; Nestor, $1.15 ; Lake of the Woods Milling Company, Five Roses, $2.05 ; Red Patent, $1.95 ; Medora, $1.65 ; XXXX, $1.25 ; Hudson's Bay Hungarian Patent, $2.05 ; Strong Bakers', $1.90 ; Leader, $1.50 ; XXXX, $1.25 ; Gladstone Sweet Home Hungarian, $2.05 ; Home Rule, $1.90 ; Headingly Hungarian, $2.05 ; Favorite Family Patent, $1.80 ; Strong Bakers', $1.60 ; Pansy, $1.25.

DRESSED MEATS.—The supply coming in is light in all lines and beef is especially firm. Prices for the week are : Beef, 8 to 9c. for the best grades, 9c. being the top of the market. Veal, 10c.; mutton, 13c.; lambs, $3.40 to $4.

POULTRY.—The supplies are limited and unsatisfactory. Chickens, fresh killed, 65c. per pair.

CURED MEATS.—The market is very firm and with an active demand in nearly all lines ; in fact, dealers are experiencing some difficulty in getting all they require. Prices are unchanged. We quote : Hams, 15c.; shoulders, 10⅜c.; breakfast bellies, 15c.; backs, 13¾c.; spiced rolls, short, 11½c., long, 12c.; dry salt, long clear, 11¾c.; backs, 12¼c. smoked long clear, 13c. Tierces, 11⅞c.; 50-lb. tubs, $6.05 ; 20-lb. pails, $2.50 ; 10-lb. pails, in cases, $7.60 ; 5-lb. ditto, $7.70 ; 3-lb. ditto, $7.75.

FREAK ADVERTISING.

THERE is no city in the world where more diversfied methods of advertising are to be seen than in New York, says New England Grocer. A walk the length of Broadway or Fifth Avenue will instantly demonstrate it.

A novelty in this line appeared in a clothing house down town this week. Behind a big plate-glass window is a lamb about three weeks old. A sign behind it reads : "This is not to remind you of 'Mary,' but to show you the stuff our cheviot serge suits are made of." The lamb attracted a crowd all day long.

A seed house has the window show space planted with turf, and a dummy figure with a lawn mower stands in one corner. A sign attached to the lawn mower reads : "This grass was sown three weeks ago, ——'s seed being used." This also attracted the passers by in big crowds.

On Fifth Avenue a florist has an ideal display representing a landscape. Japanese dwarf trees, plants and flowers have been tastefully arranged ; artificial hills with close-cropped turf, a miniature river, and a stately old oak, not more than 14 inches high, make up the centre. The only things artificial about this entire display are some miniature animals drinking from the stream.

A man leading two goats down Wall street attracted considerable attention Thursday morning. A banner over the back of each goat announced that "——'s real estate office had desirable flats to rent in Harlem."

A restaurant on a side street had a sandwichman out a day or two ago dressed like a butcher. He carried a model of a frying pan on which was inscribed : "We have the bulge on the 'beef' trust and raise our own stock. Prices just the same at ——'s."

A wholesale salt house had a wagon on the street a few days ago in which sat a man and two boys giving away miniature sacks of salt on which was printed : "The spring birds are here. This is to sprinkle on your chicken. ——— Salt Company."

Pretty girls with pretty teeth are in several store windows advertising dental articles, and long-haired maidens do the same for the hair tonics. A miniature "gusher" in a window advertises an oil well company's stock, and gives ocular demonstration that the company has at least one derrick in operation. Kites, supporting banners, float over numerous buildings, and the newspapers have rivals who post bulletins of the news of the world in front of their places of business.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

JERSEY CREAM YEAST CAKE THE ONLY YEAST WITH CREAM IN IT.

TRADE-WINNERS—

Jersey Cream Baking Powder	Standard Spices	Social Teas
Jersey Cream Yeast Cakes	Standard Jams	Social Coffees
Jersey Cream Soda	Standard Jellies	Social Cocoas
Jersey Canned Goods	Standard Marmalade	Social Breakfast Foods.
Jersey Extracts.	Standard Lye.	

THEY PLEASE YOUR CUSTOMERS—THEY DRAW TRADE—EVERY ARTICLE GUARANTEED.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. **TORONTO**—9 Front St. East.

THE ONLY YEAST WITH CREAM IN IT—JERSEY CREAM.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

Don't Hesitate

in ordering canned goods to order the brands that have **proved** their quality. The trouble with canned goods is that you have to **open** them to find out whether they are good or not.

When your customers open them up and find they are not good they do not think of the canner, but of the grocer who sold them.

The Kent Canning Co., LIMITED Chatham, Ont.

NOVA SCOTIA MARKETS.

Halifax, N.S., May 19, 1902.

WEATHER conditions have been very favorable to a continuance of the unusual activity of both the wholesale and retail grocery trade. The presence here of the regiments of the Fourth Contingent has also been an enlivening factor, especially in the retail and jobbing lines. The wholesale houses are kept busy sending out orders which are still coming in freely from the travellers on the road, and as last reported, everything points to a continuance of the heavy business already done this season.

* * *

Though without any material advance from that given last week, flour, meal and the various feeds are very firm with a strong advance tendency. Flour is now quoted at $4.65 to $4.75 for Hungarian Patent, Manitoba; $4.10 to $4.30 for Manitoba Strong Bakers'; and the various grades in proportion down to Straight and Extra, from $3.20 to $3.60. Cornmeal, Ontario, is quoted at $3.10 to $3.20; Halifax ground, $3.05 to $3.15. Oatmeal and rolled oats are also firm at $5 to $5.10; Middlings, $26 to $27, and bran, $23 to $24.50.

* * *

Farm produce is firm and in some cases advancing. Hay is still firm at $12 to $12.50, and there is very little coming in, the farmers being busy seeding. This has reduced the available quantity somewhat in this market, as has also the supplies needed at the concentration camp and for use on the transports going to South Africa. The total required for this purpose is considerable, as over 2,000 horses are being shipped and a supply taken for over 40 days. Oats are still firm and comparatively scarce in the market. Some dealers advanced the price slightly last week, but the old price, 54 to 56c., fairly represents the market.

* * *

Butter is coming in now more freely and the price has declined all round to the extent of 1c. per lb. The pound flats, best creamery, are still retailing at 27c. Some very fine butter, fresh made, is coming in from the Annapolis Valley in 5-lb. boxes, which retails at about 23c. for finest, and 20 to 21c. for medium. From this on the butter situation should be very much relieved and prices should decline within the next week or two by 2 to 3 cents.

* * *

Eggs are still remarkably high for the season, and are retailing at 20c. for strictly fresh, though in the country towns throughout the Province we understand that the retail price is only 12 to 15c. All eggs coming in now may be considered fresh. Potatoes are very scarce on account of the large quantities lately exported, and have advanced 10c. wholesale, or in a jobbing way, to 60c. Seed potatoes bring 20c. higher than this. Turnips have advanced to 90c. per barrel; beets to $1; parsnips to $1.50, and carrots to $1.50.

* * *

Fresh meats are all firm at late advances, and neither the quality nor quantity are up to the requirements of the local market. Lamb is coming in now in small quantities, but the carcasses are like the quantity—small also. Fowls and chicken bring 10c. and turkeys, 14c. wholesale. No ducks or geese are available. Veal is in good supply with a good demand.

* * *

There is very little to report in the fish business as nearly all last season's stock has been marketed. A fairly good supply of fresh fish is in the market, and the first mackerel have been taken on the coast. As this fish has been reported at Alberton, P.E.I., it is feared that the large schools have gone by the coast 15 to 20 miles to sea, and that our coast fishermen may only strike small scattered schools. Lobsters are being taken on the coast quite freely and are retailing in the market at 10c.

R. C. H.

WINNERS IN CLERKS' COMPETITION.

The competitive essays on condiments and window dressing, gotten up by the Toronto Grocery Clerks' Association and open to all grocery clerks in the city, have been judged and the prizes awarded.

For the essays on condiments the awards were as follows :

1st Prize—R. H. Hudson, of Brown Bros.
2nd Prize—James McGrath, of C. F. Smedley.
3rd Prize—William Turpin, of D. Bell.

The winners of the prizes for essays on window dressing are as follows :

1.—R. H. Hudson, of Brown Bros.
2.—M. C. Anderson, of J. Ray.
3.—J. McGrath, of C. F. Smedley.

SEED CORN

FIELD VARIETIES ONLY.

ALSO **WHITE BEANS**

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

When having booklet or catalogue printed ask the printer to use

Coronation Cover

paper. Nothing is newer—and nothing more popular in this coronation year. It makes up handsomely in booklet or catalogue. In two shades, Cloud and Thunder Gray.

CANADA PAPER CO, Limited

TORONTO and MONTREAL.

A CRACKER!

Just dropped on the market

SOUR PEPSIN GUM

This is a "crackin'" good line. A quick seller. A deliciously flavored and refreshing gum, quenching thirst and positively curing sea sickness.

ORDER BY MAIL—A post card will bring you a trial order, and when you come to thumb over the cash you will congratulate yourself upon buying **SOUR PEPSIN GUM.** We are the only manufacturers of Sour Gum in Canada. WRITE DEPARTMENT **F.**

785 Yonge St. **CROWN MANUFACTURING CO., Limited** Toronto, Ont.

A Conservative Investment

You are in business to make money.

You cannot make money if it is not known that you are in business.

You must make your business known to the greatest number of possible patrons.

You must do it with least loss of money and energy.

You do not want to pay for the same thing twice.

You can make money by making it known that you are in business, to earnest business men, with the least expenditure of energy and money, by advertising to the exclusive circle of readers of

The Canadian Grocer

The Export Number, May 30, will reach the produce and provision men in England, Ireland, Scotland, South Africa and Australia.

WHY TWO YOUNG MEN OBTAINED GOOD POSITIONS.

"THERE is no dodging it any longer. We must have help. We could keep three men comfortably at work and where they are coming from I don't know. I'm sick and tired of these fellows with recommendations written by people who will write anything to get rid of a nuisance, and it seems to me I can stand a run of fever better than I can endure being besieged by the riffraff that the advertisement brings. I don't see any other way out of it. So here goes for the advertisement. We want three, but we'd better say one and take our pick. There'll be an army of them."

The junior member, on the well-established theory that silence gives consent, turned to his desk, wrote the advertisement and had it in the newspaper office in due time and came down in the morning braced for the dreaded task by an unusually good breakfast. He was not early enough to do any waiting for two applicants were there before him. A glance told him that these were not of his kind and after a brief exchange of questions and answers he found himself alone. At 9 o'clock a shadow fell upon the floor and, looking up, his glance took in a young man of something more than medium height, a good enough face, a bright eye and well dressed.

There was a simultaneous "Good morning" and the caller slipped into the chair by the desk, pushed his hat back from his forehead, crossed his legs, put his right elbow on the leaf which separated him from the man at the desk and began :

"Saw your advertisement in the morning paper and thought I'd drop in and see 'f there was anything in it. Live over 'n Belchertown. Good place enough, but no place for business. Pretty town, laid out fine, but don't grow any. Old Abner Belcher, way back, bought it from the Injuns and set up blacksmith's shop and set up business shoeing grasshoppers."

"May I ask what particular work you been dolng."

"Well, I was coming to that. 'Tain't a great ways ahead and I'm one of these men that have to do things just so if I'm going to do 'em' at all. I've got it and my father's got it and I'm told my grandfather had it, so I guess you can put it down as a family trait. I had it dinged into me ever since I can remember : 'Boy, learn to do things your own way and then stick to it.' —Well, old Abner Belcher—"

At this moment the man at the desk was well aware that his suffering had begun, and, with the spirit of a martyr, had turned to his desk under the pretense of giving attention to some letters that were lying there, with the intention of ending the interview at the earliest possible moment. To his great relief another shadow darkened his office door, and a man of about the same age of the talker advanced, hat in hand, to the desk, where, after a respectful bow, he stood and waited for the man with his hat on to finish his sentence. It wasn't finished. By a series of "ands" and "buts," with no end of dashes, accompanied by numberless gestures of the elbow-resting arm, the narrative went on until Abner Belcher's story was told. Long before the tale was ended the office added to its number of callers, all of whom were barred back by the respectful but determined young fellow who, with his hat in hand, waited for his turn.

It is no exaggeration to say that a good half hour was wasted by the irrelevant nonsense. When it was well on its way there was a bustle at the door as if someone was going to have a look in, if it cost a leg, and then another bustle to get out if he had to sacrifice the other.

This done, he begged a sheet of paper and envelope of the bookkeeper, asked for the privilege of using a corner of his desk, wrote a few words, and, placing the note in the envelope, elbowed his way through the crowd now in the office, with a "Beg pardon for interrupting you, sir, but may I ask you to read this at your earliest opportunity?" and then, with a bow, elbowed his way out.

The story finished, the applicant came down to business :

"Now about this posish. I'd like to start in in the morning. You see, I haint got nothing to do and—"

"We sha'n't want you—allow this gentleman to take your chair. Good morning. Have a seat, sir ;" and the willing crowd gave way to the rejected candidate.

It is pleasant to say that the interview with the second man was short.

"I came to apply for the advertised position. My name is John Gray and I am at present with Coolidge & Blair. I have charge of the linen department."

There was a good look that took him all in, aided materially by the long study the man at the desk had been forced to give him, and then, with those few words that said enough and no more, came the following : "Call to-morrow at 9—I think I may engage you."

The rest of the morning passed drearily to the over-tasked merchant and when noon came he hurried to his luncheon, giving the office boy permission to murder any applicants that should come during his absence. He took with him the note that had been given to him and, having given his order, took it out to have the whole disagreeabie morning's work finished and off his hands. This is what he read, in a plain and neat handwriting :

"Dear Sir—I came to see about the place. The office is full and I can't afford to wait. I have been with Willis & Coleman for five years and want to find a more responsible place where there is more work and more pay. Should you want to know more of me please call me over the Willis & Coleman phone and I will come at once.

"Respectfully,

"CALVIN WINTERS."

The junior member of the firm opened wide his eyes and mouth at the letter and beckoned to a waiter.

"Find Willis & Coleman's phone number and ask for Calvin Winters. Tell him I'm here and want him to come right over."

In five minutes the clerk who couldn't afford to wait was seated at the junior member's right and was answering questions at the rate of 60 miles an hour. The result was a good luncheon and an engagement where there was "more work and more pay." The next day at 9 o'clock sharp the young man who knew enough to take off his hat, to state directly and concisely what he wanted, and above all things to stop when he had got through, came in and in less than five minutes left with the understanding that his place would be ready for him the following Monday morning. He came and found the note-writer's hat-peg next his own. The two hats are hanging side by side to this day.

It is getting to be more and more the custom to probe successful salesmen and men of mark to find from them to what leading trait they attribute their prosperity and when these two men, now in middle life, were asked to answer the question the man who wrote the note replied : "How is it, Jack? Don't you think that knowing what you want and stating it and stopping your noise when you get through will cover the ground?" and "Jack" answered : "I guess, Cal., that's the size of it" ; and that is exactly what did the business.—RICHARD MALCOLM STRONG, in Michigan Tradesman.

A. F. Randolph, of A. F. Randolph & Sons, wholesale grocers, president of The Fredericton Broom Co., and president of the People's Bank of New Brunswick, Fredericton, N.B., is dead.

We Print For Grocers.

All kinds of good printing cheap. **1,000 Good White Business Envelopes** for $1.00. 500 Noteheads, 500 Statements and 500 Envelopes for $2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

WEESE & CO., Jobbers,
54 Yonge St., TORONTO.

BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

Include with first order from wholesale grocer a trial lot of

H AND H
TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised and have letters daily from consumers
34 Yonge Street, Toronto.

Established 1873.

We Want Your
EGGS and BUTTER

Small Lots or Car Lots, and will pay highest market prices f.o.b. your station. **Write us.**

D. GUNN, BROTHERS & CO.
Pork Packers and Produce Dealers,
76-78-80 Front St. E., TORONTO, ONT.

Try the "**Imperial**" Brand
—OF—
Peaches, Pears, Apples, Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by
The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

I-WANT-2

help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using
Bennett's Spice and Grocery Cabinet
which also saves 20 per cent. of your room.
Full particulars from
J. S. BENNETT,
Patentee and Mnfr.,
15 Marion St., Toronto.

COWAN'S
A POINTER ON PURITY.

COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

All Grocers Look Alike

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

IF YOU WANT TO SELL OR BUY
POTATOES
—write—
C. McILHARGY - STRATFORD

TORONTO COLD STORAGE
9-11-13 Church St., - - - TORONTO
Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.
W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

Baltimore Strawberries

We are receiving carloads daily and of the best that can be procured.

BANANAS, ORANGES, LEMONS, PINEAPPLES.

We carry everything in the line and would like your orders.

WHITE & CO., Toronto, Ont.

A DISINTERESTED COMMERCIAL TRAVELLER

can give about as correct an opinion concerning any standard brand of goods as anyone you can ask. He is continually hearing remarks made both by merchants who sell and people who use the goods, and thus can judge very correctly if any particular brand is just as represented.

——APPLY THIS TEST TO——

RED ROSE TEA.

Ask some traveller with whom you are well acquainted what the merchants of Ontario think of this tea. The opinion, whether favorable or unfavorable, will be an honest one, and it is just in this way that I have built up my business. If you do business with me you must have confidence in me and in the teas I sell.

T. H. ESTABROOKS,

Tea Importer and Blender **ST. JOHN, N.B., and TORONTO, ONT.**

THE ST. LAWRENCE WATERWAY.

PARLIAMENT at its last session voted an appropriation for the proposed deep - water accommodation at Quebec, and tenders will be immediately called for the work. The site was last week inspected by the Minister of Public Works, Hon. J. Israel Tarte, and he is determined to rush the undertaking through in anticipation of its being used by the fast Atlantic line. The basin will probably be formed by adding 470 feet to the present breakwater and constructing in the form of a square 1,200 feet of cribwork, thus giving sufficient depth and mooring for steamers of the largest class.

The Minister also visited the Government shipyard at Sorel where the big suction dredge was built. It is now ready to go into commission and will be put to work dredging the channel in Lake St. Peter. This channel will be deepened to 27 feet at low water and will have at present a width of 300 feet. It will finally be extended to a width of 500 feet and a depth of 30 feet. There is at extreme low tide a depth of only 24 feet in that part of the channel. Work in improving the channels and aids to navigation on the St. Lawrence will be pushed forward with vigor this summer.

BUSINESS ITEMS OF GENERAL INTEREST.

P. O. Brun has opened a grocery store at Weymouth Bridge, N.S.

J. B. Pharand has opened a flour and feed store at L'Original, Ont.

The West Lorne, Ont., Canning Factory has put in a set of weigh scales.

Burglars entered the grocery store of John Kerr, Ashburnham, Ont., recently and stole a quantity of canned goods and groceries.

The store fittings and stock of J. H. Case, grocer, Waterloo street, St. John, N.B., were recently sold by auction, most of the fittings being bought by J. Fred Shaw.

F. L. Irwin, general merchant, Treesbank, Man., has sold out to C. F. Wood, hardware merchant, of the same place, who has moved his stock into the same building, and now has an up-to-date general store.

A demand of assignment has been made on Joseph Poirie, merchant, Metapedia, Que., and Adelard Faucher has been named provisional guardian; the assets are placed at $4,550 and the liabilities at $2,602.

CLERKS POSTPONE THEIR PICNIC.

The Grocery Clerks' Association have doubts in their mind whether May 24 will be much celebrated in Toronto this year as it falls upon a Saturday. So they have postponed their picnic from that date to either Coronation or Dominion Day and a meeting of the Association will be held on Saturday to decide on which of these days they will hold it.

BEET-SUGAR INFORMATION.

This week THE CANADIAN GROCER is in receipt of a copy of The Grand Valley special edition of The Investors' Review, of Denver, Colorado. This periodical is printed on fine paper, handsomely illustrated, and contains a good deal of information regarding the beet-sugar industry. As may be expected, mining news is a feature of this paper. Descriptions also are given of the Grand Valley of Colorado and of mining in Old Mexico.

A CURIOUS WILL.

The will of William Horseman Coo, grocer, Toronto, who died last August, was evidently drawn up by himself. It is headed "In the name of God, Amen," and leaves the whole estate to his wife. The value of the estate is about $1,825.

CURRENT MARKET QUOTATIONS

May 22, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 14	$0 15	$.....	$0 20
" " pound blocks	17	18	15	16	19	21
" tubs, best	16	17	14	15	18	20
" tubs, inferior	15	16	12	13	15	17
Bakers' lots	.....	.....	10	12	.....	.....
Creamery, boxes	19	20	19	20	22	23
" prints	.. ...	23	19	21	23	24
Cheese, new, per lb	11	11¼	11	11½	12½	13
Eggs, new laid, per doz	12½	13	.....	13½	12	13
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	95	35	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 50	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.. ...	.....	4 25	4 75	.....	.....
" Mexicans, per box	.....	.....	2 50	3 25	.....	....
" Valencias, per case	4 75	5 00	5 75	7 00	5 00	6 50
" Bahama, per "	.....	2 75	2 75	3 00	.....	.....
" Messina	.....	.....	.....	3 50	.....	.....
" Mediterranean sweets	.....	...	.....	3 75	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	.....	.....	.....	4 50	.....	.....
Cucumbers, Southern, per doz.	.....	2 00	1 75	2 25	.....	.....
Lemons, Messina, per box	2 00	3 00	2 00	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 25	1 00	2 25
Apples, per bbl	4 25	5 50	.....	7 00	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	3 50	.....	.....
Malaga grapes, per keg	5 50	7 00	.....	.....	.....	.....
Tomatoes, per case	3 00	3 50	3 00	3 75	.....	4 00
Sweet Potatoes, per bbl.	5 50	6 00	.....	.....	.....	.....
Strawberries, per quart	.....	.....	0 12	0 17	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 70	.....	3 78	.....	....
Granulated, Acadia	.....	3 65	.....	3 73	.....	3 85
Paris lnmp, bbls. and 100-lb. bxs	.....	4 20	.....	4 28	.....	4 55
" in 50-lb. boxes	.....	4 30	.....	4 38	4 65	4 75
Extra Ground Icing, bbls.	.....	4 20	.....	4 55	.....	.....
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	.....	3 70	.....	4 78	.....	.....
Cream	.....	3 55	.....	3 83	.....	.....
Extra bright coffee	.....	3 60	.....	3 73	.....	.....
Bright coffee	.....	3 50	.....	3 63	.....	.....
Bright yellow	.....	3 45	.....	3 53	.....	3 55
No. 3 yellow	.....	3 35	.....	3 43	.....	.....
No. 2 yellow	.....	3 25	.....	3 33	.....	.....
No 1 yellow	.....	3 05	.....	3 13	.....	3 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 2 bbls., raw	.....	82	.....	81	.....	85
" " boiled	.....	85	.....	84	.....	88
Turpentine, single bbls.	.....	67	.....	70	.....	73
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅝	35	37	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	...	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	.....	40	50	.....	.....
Barbadoes	23	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp. corn beef, 1-lb. cans	1 45	$1 50	$1 55	$1 65	$1 55	$1 60
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 50	.....	8 25	8 75	9 25
" " 14-lb. cans	15 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	.....
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	6	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6¼	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3½	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3½	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8½	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5¼	5¾	6	.....	5
" Selected	....	5⅝	6¾	7	5½	6
" Selected layers	5⅞	7	7¼	7½	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	5¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	...	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	..	4 60	.....	.....
Evaporated apples	.....	.....	10½	11	.....	10½
Dried "	.....	.....	6	6½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	.....	12	11	11½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	14	14½	.	.. ..
Rolls	.....	12	.....	11½	11	12
Medium Hams	.....	14	13½	14	14	15
Large Hams	.....	13½	12½	13	.....	... ..
Shoulder hams	.....	13	.....	11	8	9
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	21 00	21 50	21 50	22 50
" short cut	21 50	22 00	22 50	23 50	23 00	24 00
Plate beef	12 50	13 50	..	13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¼	12½
Tubs	.....	11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

FRENCH SARDINES, PEASE, etc.

Rodel & Fils Freres, Bordeaux, France.

Shippers of the highest grades of Sardines, Pease and Conserves.

JOHN HOPE & CO.

Sole Agents for Canada. MONTREAL.

Have you tried

Christie's "Peach Finger"?

IT'S A SELLER.

Christie, Brown & Company, Limited,

Toronto and Montreal.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7½	9¼	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	28
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peaunts (roasted)	7½	8	8	10	9	10
" (green)	¾	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	80	60	70
Grenoble walnnts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeanx walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnnts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
palls, boxes	26	27	28	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	28	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	18	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	18	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 85	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 85	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Pails No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	8 00	.....	8 00
" " 3		8 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	....
Canadian water white	14½	15½	....	18	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	.....	16
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
Black— **TEAS**						
Congon—Half-chests Kalsow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	28	32	30	40
" " " seconds	16	19	18	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	18	19	.....	.....
Japans—						
½-chests, finest Mayplckings	38	40	38	40	.....	.....
Cholce	32	36	33	37	.....	.....
Flnest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medlnm	22	24	25	28	.....	.....
Medlnm	19	20	21	23	.....	.....
Good common	18	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasakl, ½-chests, Pekoe	18	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	....
" " Slftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4¾	5½	5	8
Extra Burmah	.....	.....	4¼	4¾	4	5
Java, extra	.....	5¾	6	8½	6	7
Macaroni, dom'lc, per lb., bulk	3¼	4¼	.....	7½	.....	.....
" lmp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " Italian	8	10	11	12½	.....	.....
Sago	.....	4	3¾	4	4¼	5
Tapioca	3⅜	4	3½	4	4½	5

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

Hock Style
(Imperial Pint)

If You Are Looking For A Lime Juice

which is bright, with good keeping qualities, and delicate flavor ; that is handsomely labelled and capped, and which will cost you much less than imported brands of equal quality, try our

"Sovereign" Lime Juice

We guarantee every bottle which we send out.
It is stocked by all leading jobbers in Canada.

SIMSON BROS. CO., Limited, HALIFAX, N.S.
The Largest Refiners of Lime Juice in America.

THE "GLOBE" POLISH HAS COME TO STAY AND ALL DEALERS CAN STOCK IT WITHOUT HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of Showcards and Advertising Novelties.

——WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES.——

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

GROCERS' SECTION TORONTO BRANCH RETAIL MERCHANTS' ASSOCIATION.

Many Matters of Importance Discussed.

THE Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada held their regular monthly meeting at their headquarters, at the corner of Bay and Richmond streets, Toronto, on Monday evening, May 19. Chairman F. C. Higgins, presided.

From the grocers' section of the Hamilton branch of the Association a communication was received enclosing a resolution regarding the price restrictive agreement. This resolution endorsed and strongly favored this plan.

The price restrictive committee recommended that as many manufacturers as possible be requested to adopt this scheme. They had one or two meetings with the Wholesale Grocers' Guild and found the wholesale grocers both of Toronto and Hamilton in sympathy with the movement, and willing to support actively their endeavors to place the grocery trade upon a better footing.

The quality of the vinegar supplied many of the grocers is at present unsatisfactory. This affair came up for discussion before the meeting, and a committee, consisting of Messrs. Coulter, Doyle and Higgins, was appointed to go more fully into the matter and report at the next meeting.

Similar to the trading-stamp scheme is the new Merchants' Exchange ticket. It had engaged the attention of the central executive of the Association, who had ordered that immmediate action be taken against all those operating it. This proceeding was approved by all present.

The Fruiterers' Section of the Association were to confer with the wholesale fruit merchants on Wednesday evening, May 21, and endeavor to bring about better conditions in the selling of fruit for the season. The committee from the Grocers' Section appointed to act with the Fruiterers' Section brought in this report, and were instructed to be present at this conference.

A committee reported on the operation of a proposed "surplus stock register" very favorably, and the members were all in favor of this scheme, so plans and descriptions of it are being prepared for presentation at the next meeting, and it will go at once into effect.

The central secretary, Mr. E. M. Trowern, addressed those present, urging upon them the necessity of active work during the balance of the year. He expressed the hope that the Grocers' Section would be largely represented and much good accomplished for the trade throughout the Province at the coming convention of grocers to be held in Toronto next August.

Several new members were admitted to the section, and the meeting closed.

TRADE CHAT.

THE town council of Galt, Ont., has given a preliminary reading to a by-law prohibiting the sale and giving away of trading stamps in that town, apart from the coupons issued and redeemed by the merchant himself.

A new flour mill is being built at St. Marys, Ont.

Andrew Bustard has opened a general store at Kirkland, Ont.

The Colborne, Ont., Council has decided not to pass an early-closing by-law.

Frank Booth, jr., is opening a grocery store on Ferry street, Niagara Falls South, Ont.

Two creameries are being erected in British Columbia, one at Chilliwack and the other at Okanagan.

N. M. Tudhope has purchased the grocery and crockery store of N. A. Farquharson, Wingham, Ont.

The Montreal Retail Grocers' Association have decided to make a determined effort to have the practice of giving trading stamps in that city stopped.

Joeeph Quintal, grain and hay merchant, Montreal, has admitted Frank Lynch as a partner.

W. L Martin, grocer and fruiterer, Ottawa, Ont., is advertising his business for sale. He is returning to England.

The Ryan grocery, Pembroke, Ont., was recently entered by burglars and relieved of some money and a quantity of groceries.

C. J. Packham has disposed of his grocery, fruit and confectionery business at Brampton, Ont., to A. E. Hawkins, of Orillia, Ont.

John H. Case, grocer and provision dealer, corner of Waterloo and Golding streets, St. John, N. B., has suspended payment; his liabilities are in the neighborhood of $5,000.

CALIFORNIAN NAVEL ORANGES AT NEW YORK AUCTION.

At Thursday's auction sale of oranges in New York the highest price of the season was recorded on Californian navels, one lot 176 cases selling up to $5.05 per dozen. The total receipts from the Coast from May 1 to date number 71,314 boxes, compared with 108,600 boxes for the same period last year, and a total for the whole month last year of 170,140 boxes. The receipts from all points since May 1 have been: Valencias, 340 cases; Italy, 25,000 boxes; Jamaicas, 512 barrels and 798 boxes, and Florida, 494 boxes. For the same period last year the receipts were: Italy, 9,500 boxes; Jamaica, 580 barrels and 1,600 boxes, and Florida, 634 boxes.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

Established 1845. MODERN MACHINERY. UP-TO-DATE METHODS. Established 1845.

Coffee

S. H. & A. S. E. Mocha and Java, in 1 and 2-lb. tins. The result of 57 years' experience in the buying and handling of high-grade Coffee.

1 and 2-lb. Tins.

Spices

The name "S. H. & A. S. Ewing" has stood over half a century as a guarantee of the Best in Spice quality.

CAUTION—See that the old reliable name is on your boxes.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills, Tel. Main 155. 55 Cote Street, **Montreal, P.Q.**

Schepp's Cocoanut

SCHEPP'S EDELWEISS BRAND COCOANUT

Standard of the world for quality.
Canada produces no similar preparation to equal it.
How good we can make it, quality first then price.
Every first-class grocer sells it; every good housekeeper uses it.
Prepared with special care and cleanliness.
Preserving the natural flavor of the fresh nut.
SCHEPP'S is the best always.

L. SCHEPP CO., Canadian Factory: **Toronto, Can.**

Head Office: NEW YORK, U.S.A. LONDON, ENG.: Saml. Hanson, Son & Barter, Agents

FRESH EVERY DAY.

All kinds. Prompt shipment. Write or wire orders.

THE M. DOYLE FISH CO.

The Market. TORONTO.

Established 1852.

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.

HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

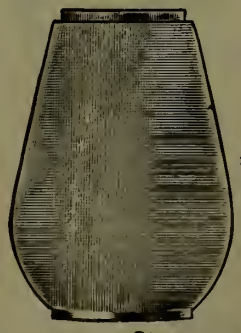
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS,** etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR——



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Another 1,000

Owing to the large number of grocers who have become interested in our offer of 1,000 cases of **GRANO,** the **NEW CEREAL COFFEE,** to be given away free, we have decided to renew our offer and to give away a second thousand cases. A new, delicious and wholesome drink. Well advertised, good profit. Write at once for particulars.

ENTERPRISE SPECIALTY CO.,
Limited.
28-30 Wellington St., W., TORONTO.

ROBERTSON'S

Scotch and Golden Shred

MARMALADE

New shipment, 1-lb. pots and 7-lb. tins in store.

WARREN BROS. & CO.

TORONTO.

COX'S GELATINE Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

CANADIAN MANUFACTURERS DISCUSS THE WEST INDIES.

THE banquet of the Canadian Manufacturers' Association, held at McConkey's, Toronto, on Thursday evening, May 15, was attended by over 100 members, representing the different branches of industry. The vice-president of the Association, Mr. Birge, of Hamilton, presided. After the banquet was over a number of patriotic toasts were given and responded to, and the chairman, in a brief address, referred to the growth of the Association, and referred to Mr. Munro and Mr. Stewart in terms of praise concerning their recent visit to the West Indies on behalf of the Association.

Mr. Munro mentioned the importance of the Canadian Manufacturers' Association to the business world and said its membership had increased from 130 to 900 during Mr. Russell's term of office.

At this stage of the proceedings Mr. T. A. Russell, former secretary of the Association, was presented with a gold watch, chain and locket as a mark of appreciation for his services.

Mr. Russell pleasantly replied to this presentation and told some stories as to his career since his graduating from the university.

J. M. F. Stewart, assistant secretary of the Association, told of his trip to the West Indies. They had visited ten places: Bermuda, St. Lucia, Antigua, St. Kitts, Dominica, Montserrat, St. Vincent, Barbados, Trinidad, British Guiana, Turk's Island and Jamaica. These colonies have areas varying from 20 square miles in Bermuda to 109,000 in British Guiana, and populations varying from 2,400 in Turk's Island to 750,000 in Jamaica. Their total area is 116,000 square miles and they have a population of 1,600,000. Their total importations amount to £9,000,000, of which Trinidad, the most important business centre, imports to the value of £2.500,000, or £45 per capita.

The merchants of Trinidad are prosperous, although the imports exceed by three or four times the value of the exports, which consist principally of lilies, onions, and potatoes. The United States takes nearly all these exports and supplies five-eights of the imports, leaving one-quarter to be supplied by the United Kingdom and one-twelfth by Canada. The principal items supplied by Canada in 1901 were 38 tons of butter, as against 124 tons from the United States, 30 tons of cheese, as against 51 from the Republic, and the balance including box material, oats, fish and potatoes.

The objects of the Association were strongly favored by the importers in Bermuda, and the greater part of the business done outside of Great Britain can on even terms be obtained by the Canadian manufacturers if they are in earnest about it.

The Canadian preferential tariff of 33⅓ per cent. applied to West-Indian sugars comes short of the countervailing duty of the United States by a few cents. This enables the West-Indian sugar to find a better market in the United States than in Canada, but the market of the Republic cannot be depended upon as permanent.

Last year the sugar consumption of the United States was 2,372,000 tons. The home production was 493,000 tons, the Cuban production 656,000 tons, and that of their insular possessions 476,000 tons. The production of Cuba and the insular possessions can be increased by two-thirds or perhaps doubled. In a few years the United States will be able to produce at home all the sugar she can use. Canada is, therefore, looked upon as the future market for West-Indian sugars.

Better transportation between Canada and the West Indies must be provided to facilitate trade, and opportunity should be given to let their merchants know what our manufacturers turn out in textiles, leather goods, boots and shoes.

Canadian cheese is liked better than the Dutch cheese that at present supplies their market, but ours is too large. They want a cheese weighing from 9 to 12 lb.

A committee in Kingston, Jamaica, met himself and Mr. Munro, and submitted these recommendations:

That the Canadian Manufacturers' Association should investigate the freight, primage and wharfage rates on steamers from Canadian ports, compared with those from United States ports, and if found that Canada is in any measure handicapped the Association should at once take steps to have the matter adjusted.

That the Canadian Manufacturers' Association shall also take steps to procure through freight rates to and from Canadian principal centres via Canadian ports, comparing these with rates through the United States.

That the Canadian Manufacturers' Association shall also be requested to recommend all their members to name quotations for their goods f.o.b. at port of shipment. The want of this hitherto has been found to militate against business.

This committee would add that the natural conditions of the respective colonies are all in favor of mutual trade; each country is the complement of the other in natural products, and it is high time that the feeling which has so long existed in favor of improved trade relations should bear good results.

Speeches were made by several others before the meeting dispersed with singing "God Save The King."

OBTAINED THE HIGHEST AWARD.

Walter Baker & Co., Limited, Dorchester, Mass., have received from the Jury on Awards at the Charleston, S.C., Exposition the highest prize, a gold medal, for the superiority of their breakfast cocoa and their plain and sweet chocolates. This makes the 39th highest award received by this company from the great industrial and food expositions in Europe and America.

STUFFED BUTTER.

A sample of butter made in the way butter should not be made is in the hands of High Constable Merewether, of Guelph. The butter was made by a Maryborough woman, and two rolls are shown as samples of several lots of the same style sold by her. The rolls have an outer layer of genuine butter of a thickness of about an inch, and inside are stuffed such things as old newspapers, bacon rinds, eggs of doubtful freshness, binder twine and other truck.

A NEW BOARD OF TRADE.

A board of trade has been organized at Deseronto, Ont., and an application has been made for a charter. The officers are as follows:

President—P. Slavin.
Vice-President—Geo. E. Snider
Secretary—W. J. Malley.
Treasurer—A. G. Bogart.
Executive Committee—E. W. Rathbun, F. B. Gaylord, John Dalton, W. Woodcock, W. H. Stafford, Robt Lawson, C. J. Adams, James Fairbairn, John Harvey, W. J. McMicking, W. G. Egar, Robert Miller and J. Marshall Oliver.

The drawing up of a set of rules and by-laws was left to a committee of three, and it was decided not to take up any new business until these were adopted.

Probably no manufacturing house in any trade is enjoying a greater rush of orders this season than The United Factories, Limited. This goes to prove what can be done by close application to details of business in the various lines turned out by these three large factories. Each has studied closely the wishes and requirements of the dealers, and each has endeavored to fill their needs exactly. This has been well appreciated by the trade generally, and dealers are showing their appreciation by the immense number of orders placed.

YOU SERVE YOURSELF best when you serve your customers with

Ceylon Green TEAS

Acknowledged by all who have tried them to be much superior to any other Green Teas sold. They are the kind that are making friends for the grocers handling them. Japans and China Greens are quickly being displaced by

Green Ceylon TEAS

Ceylon Tea goes twice as far as ordinary tea, consequently it is more economical for your customers to purchase.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

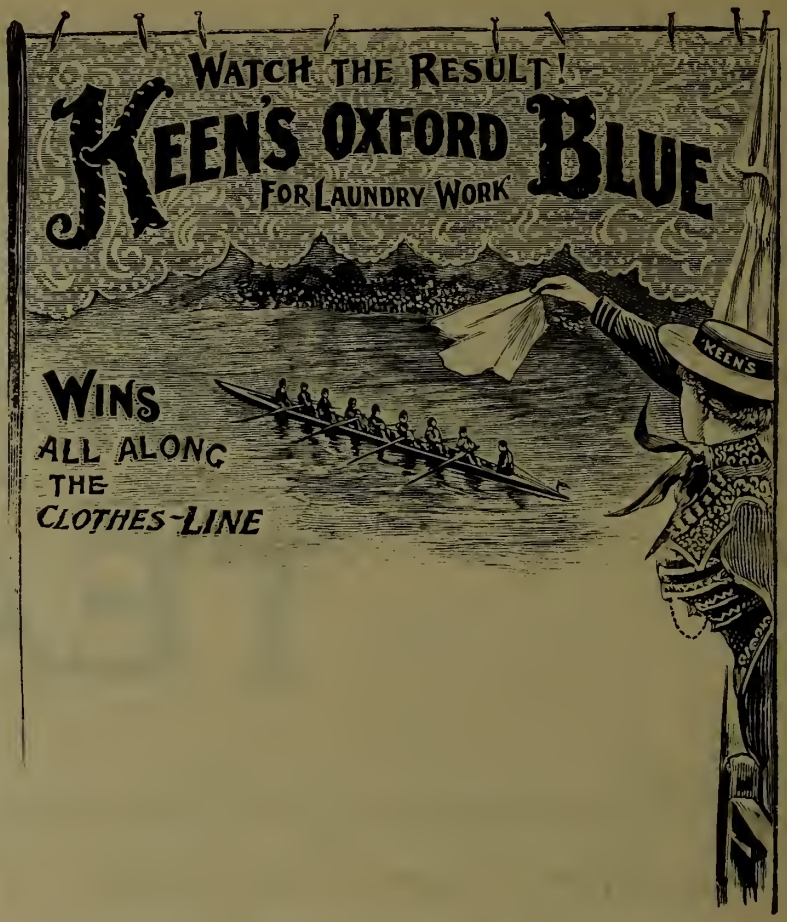
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders



Current Market Quotations for Proprietary Articles

May 22, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 , in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5-lb. tins, ⅓ " "	14 00

Diamond— W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents. per doz

Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛ 36c per lb.
" ⅛'s 4c. per cake.
Croquettes and Pastilles 20c. or per case of 108 $2.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's.	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ⅛'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb
Premium No. 1 chocolats, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " " "	0 07
14-lb. wood pails, per lb	0 07
30-lb " " "	0 06¾

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 75
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	½ Gal's.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	....
Richard V.S.O.P	5 50	5 25	5 25	....	....
Richard V.O. proof	4 15	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	....
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	
Mullmore, ordinary quarts, 12's	6 50	
Mullmore, ordinary pints, 24's	7 50	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	½ Gals.	Oct's.	Bbls	Hhds.
	9 gals.	17 gals.	40 gals.	60 gals
Special Reserve	$4 50	$4 25	$4 15	$3 90 ....
Heather Dew "A"	4 00	3 85	3 75	3 65 ....
Extra Special Liqueur	5 00	4 90	4 80	4 75 ....
"B"	3 50	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, 1mp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " " pints, 24's	17 00
" " d'Argent, quarts, 12's	0 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12s.	7 50
" White Label, quarts, 12 s	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.

	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 9
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wetbey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co. Per gross

Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass. 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs.) per box, $3.00.
Case of 1lbs. and ½ lbs. (contalning 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (contalning 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Case 120 ½-lb. pkts. (60 lb.) per case $3.00.

Case 96 10-oz. pkts. (60 lb.) per case $3.00.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20.
Maypole Soap, black per grs. $15.30.
Oriole Soap, per gross, $10.20.

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. drawstrlng boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3	00
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07½
Canada Pure Corn	0 05¾
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	.50

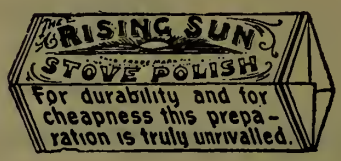
Packages 10c. each

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.



	Per gross
Rising Sun 6-oz. cakes, ½-gross boxes	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ⅛s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Lab " 80c.	0 55

Cases each 60 1-lbs.	0 35
" " 60 ½-lbs.	0 35
" " 30 1-lbs.	
" " 120 ½-lbs.	0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" 1 to 1V	37½ to 0 27½
" V	0 24
" XXXX	0 22½
" XXX	0 19
" LX, lead packets	0 27½
1 lb. and ½ lb., 60-lb. cases, retails 40c.	
"Condor" L, lead packets	0 19
1 lb. and ½ lb., 60-lb. cases, retails 25c.	

Black Teas—"Nectar," in lead packets—

Green label retails	0 26 at 0 20
Chocolats label	0 35 " 0 25
Blue label	0 50 " 0 36
Maroon label	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Marcon, 3-lb.	1 50

Black Teas "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 20
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb
No. 1, cases 50 lbs., (50 ½-lb. pkgs. (25 1-lb pkgs	$0 35 34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 1, cases 50 lbs., 50 ½-lb. pkgs (25 1-lb. pkgs	29 28
No. 2, cases 50 lbs., in 5-lb. tins	29
No. 3, cases 50 lb., (50 ½-lb. pkgs (25 1-lb. pkgs	23 22
No. 3, cases 50 lbs., in 5-lb. tins	23
Green Ceylon, No. 1, (50 ½-lb. pkgs (25 1-lb. pkgs	35 34
Green Ceylon, No. 2, (50 ½-lb. pkgs. (25 1-lb pkgs	29 28

TOBACCO

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3½s. 5s and 10s	0 39
Royal Oak, 2 x 3, 8o ace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10	0 39
Old Fox, narrow 0s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

F. D MARCEAU, Montreal.

	Per gal.
Old Crow	0 20
Condor	0 15

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 8
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 2
" X	0 17
Pure English Malt triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25
	Per doz.
No. 1 2-hoop pails	1 55
" 1 3 "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c. cakes in case	1 00
Jersey Cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style. No. 9

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

A Good Article,
In an Attractive Packet,
At a Low Price,
Judiciously Advertised,
That pays a Fair Profit,
Should be on every Grocer's Shelf—

IT IS—

"Empire" Soda

BEST FOR BAKING.

Manufactured by
BRUNNER, MOND & CO., NORTHWICH, ENG.
SOLE AGENTS,
WINN & HOLLAND, MONTREAL, CANADA.

ADVERTISING in WESTERN CANADA will be Carefully, Efficiently, and Promptly attended to by
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The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to
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Limited
"Gleaner" Office. . . .KINGSTON, JA.

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Stops the fly in his mad career. Also catches the filthy load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
Order from Jobber.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,
232 McGill Street, MONTREAL, QUE.
Telephone Main 1255.
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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Crockery and Glassware

Do you need anything in this line?

We have it

And if you will write your wants to our MAIL ORDER DEPARTMENT your requirements will be satisfactorily filled.

We are always glad to answer enquiries concerning any of our goods and will be pleased to give you price on any lines you mention.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Glass.

TORONTO and WINNIPEG.

Wethey's Condensed Mince Meat Sells All The Year Round.

The summer season is approaching, but are not mince pies as delicious during this period as any other part of the year? Certainly they are. Keep Wethey's Condensed Mince Meat to the front and you will find no difficulty in finding plenty of purchasers for it during the summer months.

MANUFACTURED BY

J. H. Wethey, Limited

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

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Capital and Surplus, $1,500,000. **Offices Throughout the Civilized World.**

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Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. **Correspondence Invited.**

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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MONTREAL

EXPORT NUMBER

MAY 30TH 1902

The Canadian Grocer

THE
MACLEAN PUBLISHING CO LIMITED.
MONTREAL, TORONTO,
WINNIPEG, LONDON ENG. NEW YORK.

CANADA TO THE FRONT.

CANADIAN CEREALS

CROWN MILLS

The name of McIntosh on Breakfast Foods is a guarantee of quality.

All our Products are manufactured from the Best Canadian Grain with the latest and most approved process of milling. Our "Crown Brands" are of world-wide fame.

GRAIN and PRESSED HAY
EXPORTERS

A few of our well-known foods:

Beaver Oats,
Swiss Food,
Rolled Oats,
Cut Oatmeal,
Flaked Wheat,
Flour,
and all
Wheat, Corn and Oat Products.

We will be pleased to correspond with reputable firms in Great Britain and other countries with a view to increasing our export trade.

P. McINTOSH & SON

Millers and Manufacturers,

Cable Address:
"TOSHPAT."

Toronto, Canada.

The
WATSON FOSTER CO.
LIMITED
MONTREAL

SILVER MEDAL
PARIS 1900
CHICAGO 1893

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A CONSIDERATION
OF IMPORTANCE

TO THE DEALER.

THERE MUST BE MANY OF OUR SUCCESSFUL COLORINGS IN YOUR STOCK NOW REDUCED TO A FEW ROLLS.

BEFORE THEY DISAPPEAR FROM PRINT WOULD IT NOT BE WISE TO SORT UP SOME —WHILE WE HAVE THE ABILITY TO SUPPLY, AND REMEMBERING THAT SEVERAL MONTHS WILL ELAPSE BEFORE ANY NEW GOODS CAN BE OBTAINED?

—OR—

IF YOU DESIRE ADVERTISING SUGGESTIONS AND MATERIAL WE WILL PLACE OUR BEST EFFORTS AT YOUR SERVICE.

May 1902

Bayle St. Louis

MAKES

Salted Peanuts
Peanut Butter
Saratoga Chips
Potted Cheese
Smoked Boneless Herring, in Glass or Tin
Mince Meat
Horseradish Mustard
Pickles
Catsup
Fancy Vinegars
Tabasco Sauce
Poultry Seasonings
Salad Dressings

WE MAKE BUT ONE GRADE—THE BEST.
CORRESPONDENCE SOLICITED.

GEO. A. BAYLE, St. Louis, Mo. U.S.A.

GORDON GRANT & CO.

Merchants = Financiers

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Agents of the PICKFORD & BLACK CANADIAN STEAMERS.

Cable Address:—"GORDON," Trinidad.

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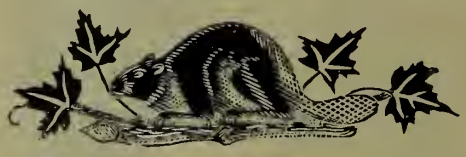
EXPORTERS of SUGAR, MOLASSES, RUM, COCOA, COFFEE, COPRA, COCOANUTS, CRUDE ASPHALT, REFINED ASPHALT OR EPUREE, GLANCE PITCH OR MUNJACK, INDIA RUBBER, BALATA GUM, HIDES (WET AND DRY), BITTERS.

ST. VINCENT WHARF, PORT OF SPAIN, **TRINIDAD**



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REGISTERED

Celebrated Preserved

EGGS

"GLYCERINES"

Process patented in Great Britain, United States, Canada and other countries.

D. D. WILSON & CO.

Egg Exporters

SEAFORTH, CANADA

FOREIGN IMPORTERS

One Minute

while we tell you through this medium that if you are desirous of obtaining the highest class of

Butter *Eggs*
Cheese *Poultry*

at best prices, you can do no better than give us your trade. **We shall be pleased to hear from you.**

THE

LOYNACHAN, SCRIVER CO.

Limited.

Wholesale Produce Dealers and Exporters,

323-325 COMMISSIONERS STREET,

MONTREAL.

D. N. LOYNACHAN, President. O. D. CASSELMAN, Vice-Pres. C. W. SCRIVER, Sec.-Treas.

Codes : A.B.C., Scattergood's. Cable Address, "McWilliam."

McWilliam & Everist

Wholesale Fruit, Produce and Commission Merchants, TORONTO, CANADA.

LARGEST IMPORTERS of Foreign Fruits in Canada.

We have the best facilities for handling consignments.

Exporters of CANADIAN APPLES

Our brands are carefully selected and packed.

YOUR CORRESPONDENCE SOLICITED.

Parker, Eakins & Co.

YARMOUTH, NOVA SCOTIA.

Curers and Export Dealers in

DRY and PICKLED FISH.

Manufacturers and Shippers of Spruce Lumber.

CORRESPONDENCE SOLICITED.

North Star Mills

Ingersoll, Ont.

Peter Stuart & Co

Manufacturers of

Oatmeals, Pot and Barley, Rolled Oats, Pearl Barley, Rolled Wheat, Feed, Etc.

WRITE FOR QUOTATIONS.

Cable Address: "Magor," Montreal. Codes: Riverside, A.B.C. and Robinson's.

LUMBER. FLOUR. PROVISIONS.

CONTINENTAL MILLS

MAGOR'S

High-Class Hungarian and Fall Wheat Patent

"Delicious" "Cold Seal" FLOUR "Grand Prize" "Sampson"

John Magor & Son, Montreal.

LUMBER OF ALL KINDS. CORRESPONDENCE SOLICITED.

T. S. WILLIAMSON

EXPORTER

BUTTER, CHEESE EGGS.

345 COMMISSIONERS ST. 338 ST. PAUL ST. } MONTREAL

Liberal advances made on consignments.

CORRESPONDENCE SOLICITED.

Martin Bros.

OATMEAL MILLERS and GRAIN

EXPORTERS.

MOUNT FOREST, ONTARIO, CANADA.

P. W. McLAGAN

604 ST. PAUL ST.

MONTREAL.

—EXPORTER—

CHEESE, BUTTER

GENERAL PRODUCE.

SCOTT, ASHTON & CO.

Commission Merchants and General Agents.

— EXPORTERS OF —

POULTRY — APPLES — BUTTER — CHEESE — EGGS

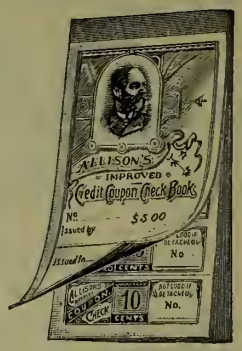
Open to represent first-class English exporters in the grocery trade.

CORRESPONDENCE INVITED.

ADDRESS

Scott, Ashton & Co., 33 St. Nicholas Street, **Montreal**

A Safety Buoy



For your guidance, should be the experience of others. Bright business fellows usually regard these signals—**THEY PROFIT BY THEM.** Merchants doing business in the old way—by use of pass books, will assure you that their losses are no inconsiderable sum, that in the rush and hurry of selling many items are omitted, and very often throughout the year such losses are occasioned that the results measureably affect the profits. Perhaps this very leak may have occasioned the shrinkage in **YOUR** profits last year.

With Allison's Coupon Books mistakes are impossible. There are never any losses through failure to charge goods—**THEY EFFECTUALLY BLOCK THE LEAKS.** Easy to use, and like this:

IF A MAN WANTS CREDIT

For $10, give him a $10 **ALLISON COUPON BOOK,** charge him with $10 and there you are. No trouble at all. If he buys a plug of tobacco for 10 cents, just tear off a ten-cent coupon—that's all, and so on for all his purchases up to limit of the book. No Pass Book. No Writing. No Time Lost. No Kicking. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Makers,
Indianapolis, Indiana.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Sydney, - - Post Office Chambers
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Specimen Copies Free on Application.

A. B. C. CODE.

Cable Address,
"ROEBUCK"

W. L. Johnson & Co.

LIMITED

BARBADOS, W. I.

COMMISSION AND GENERAL MERCHANTS.

IMPORTERS OF AND DEALERS IN

English and American Provisions and

Canadian Produce,

Plantation Supplies, Live Stock and

Shippers of Local Produce.

The Canada Flour Mills Co.

SUCCESSORS TO Limited

THE KENT MILLS CO.

Limited.

FLOUR MILLS, Chatham and Blenheim.
CORNMEAL MILL, at Chatham.

Largest Bean Warehouses in Canada

Located at
Chatham and Blenheim.

Kent Mills Flour awarded Gold Medal, World's Fair, Chicago, 1893.

Manufacturers of . . .

STEVENS' BREAKFAST FOOD.

THE
Canada Flour Mills Co.
Limited.

HEAD OFFICE—
CHATHAM,
Ontario, Canada.

Exporters of

Flour
Feed
Meal
Beans
Oats
Barley
Corn
Buckwheat

SEEDS:
Red Clover
Alsike
Millet

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. WILLIAM PRATT.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. **BROOKLYN, N.Y.**

The Fittest Survive!

RICE'S

PURE

SALT

For Table or dairy.

PROPRIETORS:

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

Cable Address: "PHERSON"

D. A. McPHERSON & CO.

EXPORTERS OF

BUTTER

AND

CHEESE

71 WILLIAM STREET

MONTREAL

CORRESPONDENCE SOLICITED

Aaron Wenger

AYTON, ONT., CANADA.

REPRESENTING

Ayton Creamery — Gold Medal, Ottawa, Ont, 1901. Challenge Silver Trophy, Toronto, Ont., 1901.

Tara Creamery (established this season).

Springbank Creamery (established this season)

Total joint output 600,000 pounds.

Butter packed for export in 112-lb. casks and 56-lb. boxes.

Butter packed for home trade in any style wanted.

Pound blocks a specialty.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE.
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co.
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.

For Sale by all Wholesale Grocers.

ROBERT CROOKS & CO.,

STOCK EXCHANGE BUILDING,
MONTREAL.

General Importing and Exporting Merchants

AND AT

LIVERPOOL, LONDON } ENG. NEW YORK, CHICAGO } U.S.A. CAPE TOWN, PORT ELIZABETH, DURBAN, JOHANNESBURG } SOUTH AFRICA

Cable Address: "ROBCROOKS."

Correspondence Invited and Consignments Solicited from all countries to various offices.

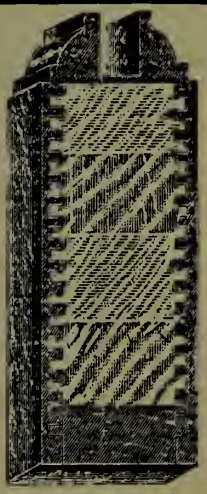
Cable Address: GILMOUR, TRENTON

MAIN OFFICES: TRENTON, ONTARIO

CODES { A B C, LUMBERMAN'S, ZEBRA

Established 1820 Established 1820

GILMOUR & CO., LTD.



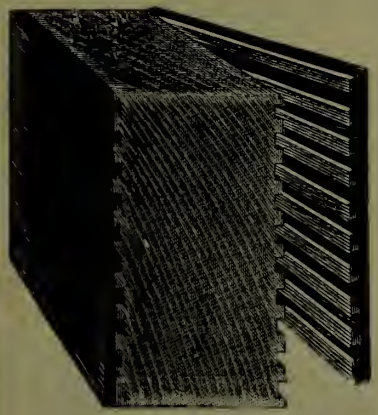
STILE SECTION

DOORS

TRENTON
CANADA

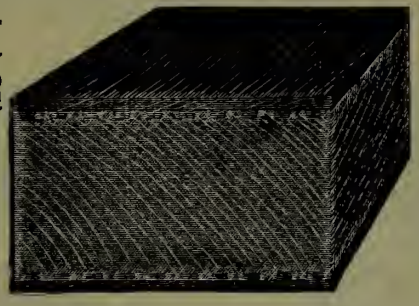
LUMBER

BRANCH OFFICES IN
London, Eng. New York Chicago Glasgow
Capetown, S. Africa Sydney, Australia



SECTION SHOWING PROCESS

PATENT LUMBER



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CAPACITY OF MILLS & FACTORIES
25,000,000 FEET PER YEAR
OUTPUT;
300,000 DOORS PER YEAR

SAW MILLS, PATENT LUMBER, DOOR, SASH, BOX AND VENEER FACTORIES

MANUFACTURERS OF
SASH, DOOR AND BOX FACTORY GOODS, LATH, SHINGLES, RAILROAD TIES, TELEGRAPH POLES AND POSTS, JOINERY, FINE INTERIOR FINISH, HARDWOOD FLOORING, ETC. EGG CASES, EGG FILLERS

WRITE OR WIRE FOR SAMPLES AND PRICE LISTS

Responsible Agents Wanted in All Parts of the World

ORDERS PROMPTLY FILLED

Gilmour & Company, Limited
TRENTON, CANADA

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

? ? ?

IF THE QUESTION ARISES

"Where can we purchase our

FISH STUFFS,

DRY AND PICKLED FISH

to the very best advantage?" your best plan is to write or dictate a letter to us and we can settle the question for you. We have the very best facilities for shipping. The large and extensive business we are doing attests to the high quality of our goods.

We want your orders, because we know we can fill them to best advantage.

N. & M. SMITH

Exporters of Fish Stuffs of all grades and qualities.

Halifax, Nova Scotia.

MONKLAND MILLS BROOMFIELD MILLS

FERGUS ELEVATOR

JAMES WILSON & SONS

Manufacturers and Exporters
OF THE FINEST GRADES OF

Oatmeal
Pease Meal
Split Peas
Pot Barley
Pearl Barley
Round Peas

FEED OF ALL KINDS. CORRESPONDENCE SOLICITED.

Fergus, Ontario, Canada

TRY

WALTER THOMSON & SON

Maple Leaf Rolled Oats

and all grades of Oatmeal.

Correspondence Solicited.

MILLS AT

Mitchell, London and Seaforth.

ALSO . . .

Flake Wheat
Split Peas
Pot Barley
AND
Cornmeal.
NONE BETTER.

CHOICE FRUITS

EXPORTERS of APPLES.

Cable Address, "Hub"

Jamaica and Cuban Pineapple and Banana Imports.
Southern Strawberries.
Direct Mediterranean Imports of Oranges and Lemons.
Florida Tomatoes and all Southern Vegetables.
We are also direct receivers of all lines of Nuts and Dried Fruits.

Correspondence Solicited for Car Lots and Smaller Quantities.

Husband Bros. & Co., Commission Merchants, 82 Colborne St., Toronto, Ont.

F. W. Brenton & Son

EXPORTERS

DAIRY PRODUCTS

BELLEVILLE, ONTARIO, CANADA.

The John H. Allan Seed Co.

FANCY VARIETIES OF

PEAS and BEANS

Contract Growers for the Seed Trade only.

PICTON, ONT.

Belleville Canning Co.

Trade Mark "Queen Brand."

Belleville, Ont., Canada.

High-Class Vegetables and Fruit

JAMS and JELLIES

EQUAL TO ANY ENGLISH MAKE.

Try Our Special Line of Boneless Chicken, Turkey, Duck, and Chicken Soup.

Gallon Apples, Fruits, and Fruit Pulps, Tomato Pulp, and Tomato Catsup in Glass or Tin.

"Queen Brand" Peas are known everywhere for their excellent quality, for climatic conditions give Canadian Peas an unequalled flavor.

NO COLORINGS USED.

WRITE US FOR QUOTATIONS AND FULL PARTICULARS.

CANADIAN PRODUCE

—FOR—

BRITISH BUYERS

WE ARE LARGE BUYERS AND EXPORTERS OF

BUTTER CHEESE
EGGS POULTRY

Correspondence Solicited.
Cable : "Eggmac, Toronto." A.B.C. Code.

We have in our Warehouse
60,000
Cubic Feet
COLD STORAGE.

The J. A. MacLean Produce Co.

Limited

75 and 77 Colborne St.

TORONTO

THE FOOD SUPPLY OF CANADA.

ITS EXTENT AND ITS POSSIBILITIES.

JUST what the annual value of the food supply of Canada is it is not possible with any degree of certainty to say. The value of the farm products of the country was a year or two ago estimated to be $600,000,000. If these figures were correct, then they must certainly be below the actual value of to-day, for, in the industrial development of the country, agriculture has kept well in step with the manufacturing arts since then. And the food product branch of it has by no means been the least progressive.

Large as may be the supply of food products which Canada already annually produces, there are relatively few people who have given time to the consideration of the possibilities of the country.

OUR ENORMOUS FOOD BELT.

Prof. James W. Robertson, in his evidence a year ago before the Parliamentary Committee on Agriculture and Colonization, said: "Our country stretches one-sixth of the way around the globe at this latitude, and we have a belt known to be suitable for the production of foods, not less, on an average, than 250 miles wide."

Just imagine if you can what that means! A stretch of territory 3,500 miles long by 250 broad! And yet a population insignificant in comparison therewith.

On that food belt we last year produced something like 280,000,000 to

285,000,000 BUSHELS OF GRAIN,

by far the greater part of which consisted of raw material from which the food of man is manufactured.

Then we have taken no account of the live stock that graze on the farms east of Lake Superior and on the ranches of the Far West. Nor have we considered the surplus certain gentlemen in Ontario send to the ranches of Dakota. The success of Canadian live stock, cattle, sheep and hogs at the Pan-American Exhibition is too recent to be forgotten.

CANADIAN EXPORTS OF HUMAN FOOD SUPPLIES IN FIVE-YEAR PERIODS.

	1891.	1896.	1901.
Salt	$5,706	$767	$11,238
Cod, dry salted	3,119,530	3,076,192	2,761,481
Mackerel, fresh	156,419	100,915	18,134
" canned	14,299	916	240
" pickled	773,780	281,267	283,157
Halibut, fresh	22,556	84,681	34,099
Herring, fresh or frozen	103,517	39,592	103,079
" pickled	334,157	291,997	256,929
" canned	350	39	818
" smoked	109,563	106,536	50,970
Lobsters, fresh	179,425	340,928	301,447
" canned	1,750,750	2,146,309	2,283,930
Salmon, fresh	130,838	222,420	141,628
" canned	1,745,140	2,536,755	2,889,480
" pickled	43,547	42,686	78,661
Fish, miscellaneous	674,143	1,009,473	1,440,996
Butter	602,175	1,052,089	3,295,663
Cheese	9,508,800	13,956,571	20,696,951
Eggs	1,160,359	807,086	1,691,640
Lard	3,174	12,872	58,602
Bacon	590,852	3,802,135	11,493 868
Beef	16,051	21,158	813.343
Hams	37,617	579 833	284,578
Mutton	23,993	7,458	5 712
Pork	4,089	64,916	51,374
Poultry and game	26,179	18,992	143,080
Tongues	1,342	2,089	89,096
All other meats	14,916	56,221	331,292
Canned meats	271,184	819,388	419 959
Fruits, green and dried	1,536,365	1,629,523	1,844,797
Fruits, canned or preserved	30,772	86,755	181,438
Beans	495,768	258,446	418,161
Peas	2,032,601	1,299,491	2,674,712
Rye	226,470	18	424,877
Wheat	1,583,084	5,771,521	6,871,939
Buckwheat	....	....	227,717
Flour	1,388,578	718,433	4,015,226
Oatmeal	45,195	364,655	467,807
Rice meal	....	17.891	18,849
Other meal	13,943	5,922	32,769
Hops	19,586	13,686	37,970
Malt	88,176	9.479	3,563
Maple sugar and syrup	22,095	51,499	74,290
Vegetables, canned	13,616	2,707	43 528
Potatoes	1,693,671	227,606	364,387
All other vegetables	89,138	104,169	150,308
Biscuits and bread	13,898	19,208	28.500
Ice	261,861	3,155	32,667
Liquors	65,021	386 016	411,645
Sugar	13,044	3,008	41,252
Miscellaneous	1,276	2,071	7,383
	$31,779,994	$43,428,269	$68,626,240

CANADIAN FRUITS.

The fruits of our orchards have a reputation unsurpassed anywhere, and at the Pan-American Exhibition high honors were obtained. While the State of New York secured more awards than Ontario, that Province's list was exceeded by that of no other State, Territory, or country. But even in general quality Ontario surpassed New York, winning the gold medal for its "general display of fruits of superior excellence." Ontario fruit secured 20 gold medals, 32 silver medals, 38 bronze medals, and 89 honorable mentions Such well-known fruit-producing States as Florida, California, and Deleware were away below Ontario in the list of awards obtained.

FOOD FISHES.

Besides the product of the field and farm, there is the enormous value of the food supply which the lake and the river annually yield, whose value cannot be computed to the full. According to the report of the Fisheries Department, the catch of fish in Canada in 1900 was over $21,500,000. But in this no account is, of course, taken of the catch annually made by the desciples of Isaak Walton. At any rate, the yield as shown by the official figures is of such importance that it is not necessary for one to run the risk of being charged with telling fish stories in order to establish a case for the fish-food supply of Canada.

$69,000,000 OF EXPORTS.

While, at any rate, until the census gives some light upon the matter, it is practically impossible to give even an approximate value of the products of Canada grown and made for the food of man, the conditions are more favorable in regard to the export trade in the same. The value of that trade is nearly $69,000,000. As will be seen from the accompanying table, this is an increase of over 119 per cent. in 10 years.

Compared with the total export trade of the country, that which is exported in the

shape of human food is 39.16 per cent. of the whole.

OUR BEST CUSTOMERS IN FISH.

Our chief customer for cod fish is the British West Indies. Next in order comes the United States, followed by Brazil, Porto Rico, and Cuba. Indeed, if we count Porto Rico a part of the United States, which it is politically, the latter country is our chief customer, Porto Rico and the United States taking last year between them $915,840 worth, against $749,958 worth to the British West Indies. Of pickled mackerel, the bulk of it goes to the United States. The same is to be said of fresh halibut. But of pickled herring the British West Indies take the largest quantity, with the United States next, and other countries nowhere in comparison. More than half the smoked herrings go to the United States. The latter country also ranks first among our customers in canned lobster, the exports last year to the three largest purchasers being as follows: United States, $840,237; Great Britain, $697,743, and France, $608,343. Fresh salmon goes nearly altogether to the United States. When, however, it comes to canned salmon Great Britain is preeminently our best customer, the exports to that country last year being 28,107,945 lb., while the next best customer, the United States, took but 4,510,848 lb. Our three best customers for fish, according to last year's returns, were: United States, $4,129,385; Great Britain, $3,101,198; West Indies, $961,306.

OUR DAIRY EXPORTS.

Of all our food exports the most important is that of dairy products. Cheese and butter alone contribute one-third of the total. Great Britain, as our readers are aware, takes nearly the whole of the cheese we export, of a total of 195,926,397 lb., 195,125,317 lb. going to that country. In butter, the proportion is almost as great, 15,602,445 lb. being shipped to Great Britain out of a total exportation of 16,335,528 lb. The same thing is to be said of eggs, for of our exports of 11,363,064 dozen, all but 89,612 dozen went to Great Britain. And yet, in 1890, the year the McKinley tariff went into force, putting eggs from the free list to the dutiable list at 5c. per dozen, Great Britain only took 3,600 dozen.

ASTONISHING GROWTH OF HOG PRODUCT TRADE.

Of all our food products, none have developed in such an astonishing manner as hog products. During the past year, owing to the scarcity of hogs, the output was not so large as in 1899 and 1900. Of bacon and hams alone, however, 105,549,505 lb. were exported in 1901, while in the preceding year the quantity was 135,031,874 lb. In 1891 the total was only 7,554,237 lb., showing an increase of 1,400 per cent. during the 10-year period. And all this increase has been due to the development of the trade with Great Britain, the quantity taken by that country in 1891 being 7,529,529 lb., and in 1901 105,130,008 lb.

RELATIVE POSITION OF GREAT BRITAIN AS A CUSTOMER.

Great Britain is by far the most important customer we have in food products generally, only in a few lines being she exceeded by any other country. In the following table is given the value of the chief food products exported to Great Britain, the United States, as well as the total to all countries:

VALUE OF THE CHIEF ARTICLES OF FOOD EXPORTED TO GREAT BRITAIN AND THE UNITED STATES IN 1901.

	To Great Britain.	To United States.	Total to all countries.
Fish	$3,101,198	$4,129,385	$11,077,765
Butter	3,142,353	5,839	3,295,663
Cheese	20,609,361	37,601	20,696,951
Eggs	1,677,727	6,529	1,691,640
Bacon	11,458,235	33,343	11,493,868
Beef	725,737	4,334	815,343
Hams	274,550	5,508	284,578
Canned meats	357,047	3,657	419,959
Fruits	1,605,026	189,612	2,006,235
Beans	11,049	338,261	418,161
Buckwheat	93,798	1,689	227,717
Peas (whole)	1,991,247	117,614	2,482,249
Rye	327,472	4	424,877
Wheat	6,112,230	34,989	6,871,939
Flour	2,702,132	43,579	4,015,226
Oatmeal	453,326	330	467,807
	$54,642,608	$4,952,234	$76,689,978

This is quite a change since 1891, when the total export trade with Great Britain in the articles enumerated was only $17,781,176, against $54,642,608 10 years later. In spite of the 10 years that had elapsed, our exports to the United States in the same food products were nearly $1,000,000 less in 1901 than in 1891, the year after the McKinley tariff was trained against the food products of the Dominion. A comparison of the following table with that given immediately above clearly shows this:

VALUE OF THE CHIEF ARTICLES OF FOOD EXPORTED TO GREAT BRITAIN AND THE UNITED STATES IN 1891.

	To Great Britain.	To United States.	Total to all countries.
Fish	$2,260,569	$2,825 468	$9,157,508
Butter	440,060	10,054	602,175
Cheese	9,481,373	13,485	9,508,800
Eggs	83,589	1,071,247	1,160,359
Bacon	589,599	118	590,852
Beef	740	699	16,051
Hams	36,398	57	37,617
Canned meats	267,959	3,155	271,184
Fruits	1,255,197	288,741	1,566,133
Beans	....	493,486	495,768
Peas (whole)	1,439,747	358,267	1,858,319
Rye	68,444	95,131	226,470
Wheat	969,134	613,690	1,583,084
Flour	851,912	55,249	1,388,578
Oatmeal	35,455	1,900	45,195
	$17,781,176	$5,833,747	$28,508,093

In 1891, the proportion to the total of the food products enumerated in the above tables that went to Great Britain was 62.40 per cent. Last year it was 71.50. To the United States the proportion was 20.45 per cent. in 1891, and only 6.40 per cent. in 1901.

That the McKinley tariff accomplished to some extent its purpose is only too evident. But the aggregate foreign trade of Canada in food products is over 119¼ per cent. larger notwithstanding.

And while the growth of our export trade with Great Britain has been so large, there is no reason to believe that it has reached its limit. In wheat, flour, oatmeal, peas, cheese, butter, pork, bacon, hams, eggs, and apples Great Britain imports about $405,000,000 annually. There is, consequently, every encouragement for us to persevere.

PRESERVATIVES IN FOOD.

A circular issued by the Federation of Grocers' Associations of Great Britain has the following in regard to preservatives in food:

"Will you please call the attention of the members of your Association to the following recommendations of the parliamentary committee upon this subject:

The committee considered at some length the report of the Government Committee on Preservatives, and it was resolved to recommend the general purpose committee to authorize a circular to be sent to the associations urging them to ask their local members of Parliament to support Government permission for the using of 0.5 per cent. of boracic acid in butter and cream, this being justified by the experiments of Professor Tunnicliffe, the member of the Government committee who made experiments on behalf of that committee. It was also recommended that associations should call the attention of their local members of Parliament to the anomalous position of the report in relation to the presence of sulphate of copper in preserved vegetables. The parliamentary committee note that the only member of the Government committee who made experiments on the subject of copper has absolutely declared in favor of the permission to use such an article, and has presented a minority report upon the subject; whilst the other members of the committee, who do not appear to have made any practical experiments, and, therefore, cannot be said to have reported upon personal knowledge, have recommended the abolition of copper in the preservation of vegetables. The remarkable result is that, though the scientific member of the committee, Professor Tunnicliffe, has declared in favor of copper, the proposed abolition has resulted in prosecutions being brought, followed by convictions, in cases where less than the amount of copper admitted by the Government expert was found in the vegetables. The committee have already approached the president of the Local Government Board upon this matter, and they recommend the general purpose committee to authorize the issue of a circular to all the affiliated associations calling their attention to this anomalous position.

GROCERY WINDOW DISPLAYS.

SUGGESTIONS BY AN EXPERT.

An Attractive Display.

A NEAT window idea for grocers was noticed by the writer in a prominent grocery store. The bottom or floor of the window was covered with floor oilcloth, the pattern of which was a mosaic effect in pale blue and white. This is easily washed and looked clean and nice. The window was about 12 ft. long and 4 or 5 ft. wide. Towards the front of the window, about 1 ft from the glass, square upright stands (permanent) were placed. The tops were made of glass, and the uprights supporting them were made of nickel. The stands were screwed to the floor. Behind this was another row of stands about 6 in. higher than those in front, and behind this row still another row 6 in. higher than the second row. On these were shown bottled goods, squares of honey, etc. On the floor were shown fancy groceries of different kinds. Each line was ticketed. A nickel rod was arranged across the back of the window, on which was hung a curtain of green plush or velour. This curtain was about 4 ft. in width. The display certainly looked neat and clean and dignified, and anyone contemplating the purchase of groceries could not help feeling inclined to buy in this place. A window opposite was fitted up in the same way, and in it were shown meats and fancy vegetables only, everything bearing a price card. The stands as described were, no doubt, costly, but the same idea could be carried out in a less expensive way by having them made of hardwood and varnished.

Fancy Soap Display.

The illustration No. 1 gives an idea of how an attractive and business-bringing display can be made out of fancy toilet soaps in boxes. The different brands of soaps are always put up in attractive boxes, and this affords pretty color schemes in decorating with them. In order to keep the soaps from falling out, small rubber bands can be stretched across the boxes.

A framework is first placed in position and covered with some bright-colored paper or cambric. The boxes of soap are just tacked on with pins which are easily removed without injury to the boxes. The lids of the boxes could be used to cover the framework and the soaps could be used on the floor. Notice how each line of soaps is ticketed. This is a most important factor in inducing sales through the window. At a first glance one would think there was an immense stock of soaps in this window, when, in reality, there is not. The lids of the boxes form the best part of the circular design in the centre. The pyramids for displaying fruits, as described elsewhere on this page, would serve nicely to display soaps on.

Crepe Paper Backgrounds.

Very pretty backing for displays of groceries can be made with crepe paper. It comes in all colors, and the cost of it is very small. It can be cut in widths of about two inches and twisted in corkscrew effect down the back and sides of the window from the ceiling to the floor. It also makes good floor-coverings for displays of fancy groceries.

Design For Sectional Display.

A window design which is suited to almost any size of floor is in the following: It is begun by making a chalk line on the floor after the design (see sketch) No. 2. The lines can then be covered over with loaf sugar, packages of gelatine or any kind of small stuffs. Each section of the design is filled in with a different kind of goods. For instance, the star in the centre could be filled in with, say, prunes; the square outside the star could be filled in with apricots or dried apples; in another section could be shown figs, dates, raisins, peels, nuts, cranberries, etc.

For Pyramids of Fruit, etc.

A neat display of apples, oranges or lemons may be made by nailing together four boards so as to form a square pillar, 3, 4 or 5 feet in height. For a medium-sized window, five or six of these in different heights would be sufficient. Set them so the corners face the window pane, the smaller ones in front, and the taller ones in the rear. Drive long pins into these uprights, as indicated in drawing No. 3, and cut off the heads with a pair of snips. Cover the pillars entirely with the fruit, and on top of each stand a glass bowl or jar filled with the same fruits as on the pillars. A palm or two placed on top of the pyramids would set the display off. Place a price ticket on each pyramid. The small hole will not hurt the fruit in the

No. 1—Fancy Soap Display.

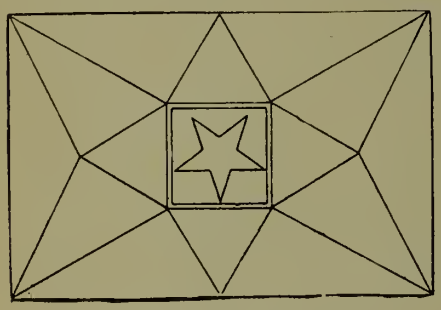
slightest, and a display of this kind will be very attractive and out of the "everyday style" of showing these goods. The floor could be filled in solidly with same goods.

H. H.

Spring Time Window Displays.

The spring windows should, next to the holiday shows, be the finest exhibitions of the year. It is the beginning of a new season, the merchandise now in hand is bright, fresh and new, the styles are radical departures, and so, too, your window settings should be something different, something far better than you have ever done before.

Imagine, remarks Dry Goods Economist, a person who has a beautiful painting, a new and master effort of some great artist, putting it into an old, dusty, dingy frame. Would he do it? Rather would the frame be something that would, if possible, add new beauties and bring out every perfect



No. 2.—Design for Sectional Display.

line of the painting. As with the painting so with the master creations of the garment makers' and milliners' art you are now called on to display.

BEGIN AT THE ROOT.

Begin your spring efforts, too, at the root. Is the window carpet old and threadbare? If so, get a new one. Are the window casings scarred and full of pin holes? If so, putty up the pin holes and scars and give the casing a new coat of paint and varnish.

Is the window curtain ragged, frayed and dirt begrimmed? If so, get a new one. Are the nickel fixtures tarnished and green for want of the polishing cloth? If so, have the porter spend a couple of days in bringing back their shine and glitter.

INVENT SOMETHING NEW.

Having seen that your windows and fixtures are in spick and span condition, start the machinery of your brain working toward something bright, fresh and new in the window-setting line, something that will reflect credit on your decorative ability.

Do not rest content with the idea which seems to satisfy so many window-decorators, that all the changes have been rung and there is nothing new. There are fertile fields of window display as yet untilled.

METHODS OF WORK.

It is the custom with many decorators—and these men claim it the best method of work—to enter a window with their brain barren of ideas, to take a piece of goods and pin it up, another piece in another section of the window and so on letting the form of the window exhibition work itself out, as it were. Now, while this method of work has many able advocates, we believe it to be radically wrong, one of the prime causes why we do not have finer windows and a tremendous bar to progress in the art.

Suppose an artist in painting a picture were to start with no formulated plan, but were to place a house here on the canvas, a tree on the other side to balance the house, a group of cattle in the foreground to break that up, and so on until the canvas was full, would the result be creditable? Hardly, and no artist ever thinks of going about his work in that manner. Before he touches the brush to canvas the perfect picture is in his mind's eye and his labors with paint and brushes are but the mere mechanical transference of that mental picture to the surface of the canvas.

So, too, the window artist should imagine the completed display before he drives a pin or places a single piece of merchandise. Better even than this is to sketch with paper and pencil your plan of the window.

Good Window Cards.

We provide new bargains daily.

We can fit your form, pocketbook and fancy.

Our tools are made to use. There is another kind made only to sell.

If low prices make a bargain, high quality doubles it, and that is why this offer is extraordinary.

It is well to remember that only the best and most reputable makes are permitted to enter Blank & Co.'s store.

Small things—important because you need them, more important because so cheap.

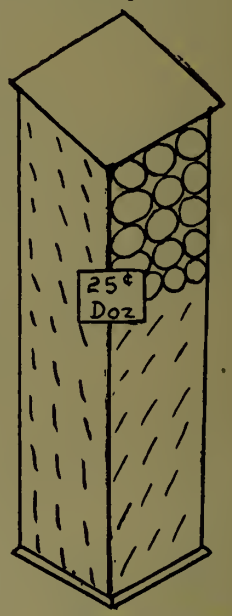
A store where honest values are wedded to truthful words.

Make Displays Interesting.

The merchandise on display along the busy retail streets seems specially interesting considering the crowds of people in front of the well-dressed windows, remarks an exchange. How about your windows? Do they do justice to the character of the merchandise on sale in your store? You know that during these pleasant out-door days people give less time to reading newspaper advertising and more to rambling along the streets. Your window ads. will be responsible to a large degree for the results of the season's business from now on. If you neglect this important branch of your advertising and later find yourself loaded with a lot of merchandise that you bought because it was so attractive you thought people could not pass it by, you will have the satisfaction of knowing somebody was negligent and not up to possibilities. It will be too late to mend matters then, except by merciless price cutting and wiping out of profits.

CLEAN, ATTRACTIVE FRONT.

Possibly the entire front of the store needs a cleaning up and a coat or two of fresh paint. Times are so good now and everybody feels so liberal that it is almost a disgrace to allow the store front to appear shabby for the want of a little paint. Possibly you have grown accustomed to looking at the front of your store, which may be shabby and you not take special notice of it. It is better to figure it out yourself than to wait until your next door neighbor treats his front with a new coat and have your customers tell you to do likewise. Only recently the writer was walking along a big retail street with a friend where one entire block with the exception of two store fronts had just been treated with a double coat of white paint from sidewalk to roof, and these two dull, grimy fronts presented rather a back number appearance and caused our friend to remark, "Those two fellows look pretty seedy; they better get in line and do a little painting." Step out on the sidewalk and take a look at the store front and see if a little painting is needed in your case. The store front which presents a fresh, clean, appearance carries considerable influence with the average mind. May be a new, attractive sign would improve your chances of getting the lion's share of the season's business. Look into these matters; it pays and pays well.



No. 3—Design for Sectional Display.

COMMERCIAL TRAVELLERS IN SWITZERLAND.

The following table shows the number of commercial travellers that visited Switzerland in the last two years:

Country.	1901.	1900.
Germany	3,937	3,848
France	1,182	1,145
Italy	355	332
Austria	204	203
Belgium	41	37
England	36	34
Holland	13	15
Spain	10	13
Russia	2	1

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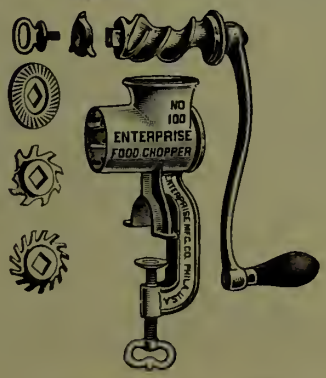

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THE SEAL AND FISH INDUSTRIES OF.... NEWFOUNDLAND..

An Interesting Sketch

SEAL CATCHING is one of Newfoundland's chief industries. How this industry is carried on is told in an interesting manner by the St. John's correspondent of The Halifax Chronicle. When successful, the sealers' return is the occasion of a demonstration. Hundreds of the population gather at the docks and greet the inward-bound vessels with the cheers due conquering heroes, and answering cheers come from the crowded decks of the sealers.

The seal catch is one of burning interest at St. John's. The men make their $40 or $50 for a three or four-weeks' trip at a time of the year when they are doing nothing else. One-half or three-quarters of a million dollars are divided between the owners and the men. About 4,000 men are employed. The young seals are born on the ice from February 15 to 20. They grow in size with great rapidity, and by the first of April they are able to take care of themselves, and then they take to the water. Before this occurs it is necessary for the sealers to push up north and meet the floating fields of ice coming down.

HUNTING THE SEALS.

When they are reached, the hunters land on the ice and the carnage commences. A blow on the nose kills a young seal. A knife at once detaches the skin with 2 or 3 in. of fat from the carcass, which is left on the ice. If a fog or storm prevents the pelts being gathered in, they are panned — that is, gathered in heaps on the ice, with a flag denoting the ship planted in the centre. Sometimes the flag is not respected, and a rival vessel surreptitiously seizes the pans.

Some of the sealers complain of robbery this last trip. When a vessel is loaded down she leaves for St. John's, entering the harbor bedecked with bunting and receiving and answering cheers. She is a brave and gay spectacle. But close inspection dispels the illusion—it is contrary to the unwritten code for seal hunters to wash from the time they leave until they return. One can well believe this law is never violated. Their clothes and boots, their skin, hair and ears are so begrimed and filled with fish oil that if they were not animate one could readily believe them to be merely trunks of fat.

When the pelts are landed, the skins are ripped from the fat, which is tried out by steam heat and run into barrels. The skins are salted and sent to Europe, where they are manufactured into leather. Occasionally, a heavily-coated skin is dressed, dyed and made into a coat. The pelt of a hood (that is, an old seal that has grown a covering much like a hood) weighs, ordinarily, 80 lb.; a harp (a young seal) weighs 40 lb., and a white coat (a still-born one) may weigh 10 lb.

THE COLONY'S EXPORTS.

The colony exports annually about 5,000 tons of seal oil, valued at about $450,000, and 350,000 sealskins, valued at $300,000. Last year's figures fell slightly below these, the total exports of both being $707,527. The sealing fleet consists of 18 steamers having an aggregate tonnage of 6,000. There are two whaling companies—The Cabot Co., doing business at Notre Dame and Hermitage Bays, and The Newfoundland Co., at Rencoutre. Both are prosperous.

The lobster business along the Newfoundland coasts, as along the Gulf shores, is overdone. Lobsters have been fished to death. They have not only grown small, but scarce. Last year, there were 1,440 factories, having an approximate catch of 33,000 cases. The Government has provided artificial incubators. Spawn is collected from the factories and artificially propagated. This is considered an economical and effective method of keeping up the supply. This plan of propagation has been extended to cod. A hatchery at Dildo is in successful operation.

The herring fishery at Labrador has ceased to exist. The catch in Placentia Bay last season was a failure. At Fortune Bay, it was also a failure. It was very successful at Bay of Islands and Bonne Bay on the West Coast. Herring are now cured for the United States market after the Scottish method with greater profit to the fishermen, while the product finds a much more ready sale among our cousins, who are excellent judges of everything that is good in the shape of table delicacies. The Newfoundland herring stands at the head of the list and an ever-widening market is provided for all the fish that Britain's oldest colony can supply.

To protect the fisheries, the colonies employ 50 wardens, 2 steamers, 1 schooner, 3 yachts and one boat. By this means the illegal selling of bait to French fishermen is prevented. As a result, the French cod fishery has been greatly hampered and the catch reduced.

The fishermen complain that while Newfoundland is put to much expence in protecting her fisheries and preventing bait being shipped to St. Pierre, the French bankers were able to obtain herring bait at Sydney and Magdalen Islands. Every French vessel calling for bait would leave at these places $100.

St. John's, Newfoundland, and its Land-Locked Harbor.

THE COD FISHERIES.

The seal fishery over, the owners and men are next preparing for the cod fisheries, which are prosecuted either along the coasts or off on the Banks. There is good shore cod fishing all around the Island.

Cod is the great staple. Three-quarters of the population is interested in it. It forms five-eighths of the exports. The following are the exports for the past year:

Country.	Quintals.	Value.
Brazil	458 249	$2,099,901
Portugal	276 647	1,187,626
Gibraltar	181,625	583,501
Spain	84,112	364,213
United Kingdom	95,559	358,784
British West Indies	67,425	298,994
United States	37,594	154,749
Canada	21,921	78,783
Italy	6,500	30,000
American West Indies	1,941	8,275
Colombia	1,276	5,653
Costa Rica	183	1,038
Others	75	313
Totals	1,233,107	$5,171,910
Cod oil, tuns	512	385,329
Cod liver oil, gals	22,970	12,710
Fresh codfish, lb	34,995	579
Codfish, pkd., qtls	108	288
Cod roes, bbls	5	20
Grand total		$5,570,756
Haddock, qtls	782	252,508
Hake, qtls	8	27
Halibut, lb	22,449	1,529
Frozen herring, bbls	40,058	62,132
Pickled herring, bbls	72,037	109,281
Kippered herring, boxes	179	88
Ling, qtls	593	1 888
Lobsters, cases	36,271	448,501
Salmon, canned, cases	54	255
Salmon, fresh, lb	91,103	6,710
Salmon, packed, tins	6,647	139,101
Trout, bbls	922	6,048
Turbot, bbls	12	63
Turbot, fresh, lb	200	5
Walrus skins, No	26	200
Whalebone, tons	41½	13 550
Whale oil, tons	635	54,221
Whale skins	2	14
Total product of the fisheries		$6,907,949
Total for 1900		7,015,964
Total for 1899		5,889,135

THE FRENCH SHORE.

Very little expansion to the cod fishery can reasonably be expected until the French Shore difficulty is ended. The chief market for this fish is in Brazil, Portugal, Gibraltar, Spain, etc., where competition with French bounty fish is most nearly met. The bounty paid on fish sold to other countries is almost equal to the prime cost, so that the French fishermen can export at almost any price. This condition of things most seriously affects the value and profits of the Newfoundlander. But little advance has been made in the shipment of fresh fish—not over $7,000 worth per annum finds its way to the Canadian or American markets, and yet the continental cities ought to afford an almost illimitable demand.

This is a business for the future to develop. At the present rate of progress and development, it may be confidently predicted that within a few years the capital and skill will be forthcoming to create those quick transportation facilities that will place the great fish-producing waters of Newfoundland in close contact with the teeming continental populations. When fresh salmon, cod and lobsters from these waters are placed on the breakfast tables in New York and Montreal, a new era of prosperity will have set in for the fisherman.

MOST EXTENSIVE FISHERIES IN THE WORLD.

THE fisheries of Canada are the most extensive in the world, comprising an immense seacoast line, besides innumerable lakes and rivers. The eastern sea-coast of the Maritime Provinces from Bay of Fundy to the Straits of Belle Isle exceeds 5,600 miles, while the western coast of British Columbia is given at 7,180 miles, that is more than double that of Great Britain and Ireland.

While the salt water in-shore area, not including minor indentations, cover more than 1,500 square miles, the fresh water area of the part of the great lakes within Canada is reckoned at 72,700 square miles, not including the numerous lakes of Manitoba and the Northwest Territories all stocked with excellent species of food fishes.

Over 80,000 men were engaged during the season of 1900 in our fishing industry, using boats, nets and other implements, aggregating a value of $10,990,125. About 1,200 schooners, manned by over 9,200 sailors, besides 71,859 other fishermen, using 38,930 boats and 6,295,000 fathoms of nets, all found employment in this vast industry.

The lobster plant alone is valued at $1,419,100, comprising 919 canneries, dispersed on the seaboard of the Maritime Provinces. No less than 18,200 persons were engaged in this preserving branch of the industry.

The salmon-canning industry of British Columbia in 1900, comprising 71 establishments, valued at $1,420,000, gave employment to 19,787 persons.

The sealing fleet in the same Province for the year 1900 consisted of 37 schooners, 114 boats and 316 canoes, valued at $147,200, and manned by 1,052 sailors and hunters.

For the season of 1900, the sum of $158,802 was paid as fishing bounties to the deep sea fishermen of the Maritime Provinces. Of this amount $68,721 was divided amongst the crews of 802 fishing schooners and the balance shared by 22,031 boat fishermen. These different amounts entailed the payment of 13,776 claims.

For the last year, Nova Scotia received about two-thirds of the bounty fund, amounting to $101,448; Quebec, $33,203; New Brunswick, $13,462, and Prince Edward Island, $10,589.

For the last 19 years the distribution of the fishing bonnties to the deep sea fishermen of the Maritime Provinces would aggregate a sum of over $3,000,000.

LOBSTER FISHING IN CHILI.

The Island of Juan Fernandez, lying 600 miles west of Valparaiso (made famous by the story of Robinson Crusoe), promises, according to an exchange, soon to develop industrial interests.

The island belongs to Chili, and the Government is now arranging to make it a part of one of the provinces and establish a local civil government. The island is about 15 miles long and 8 miles in width. There is a good harbor on one side, where large ships can anchor with safety.

A large canning factory has been established on Juan Fernandez, and the fishing industries are attracting the attention of capitalists. There are good quantities of lobsters, crabs and excellent food fishes in the waters. The lobsters are large, of excellent flavor and especially suited for canning. They are easily caught, the supply seems inexhaustible, and the cost of securing them is nominal. There are also large numbers of fur seals on Fernandez and other islands near by, the taking of which might be profitably included in the lobster and fish business. The laws of Chili permit the killing of seals from March 1 to November 1. There is a ready market for the sealskins in Fernandez, whence they are shipped to Europe.

There is plenty of fresh water on the island; land can be acquired by settlers without cost; fruit and vegetables grow wild and are easily cultivated, which makes the cost of living comparatively low. The company now engaged in business is enlarging its plant and increasing its output. An American company could engage in this trade with reasonable assurance of securing large profits on the investment.

FISHING WITH A JUG LINE.

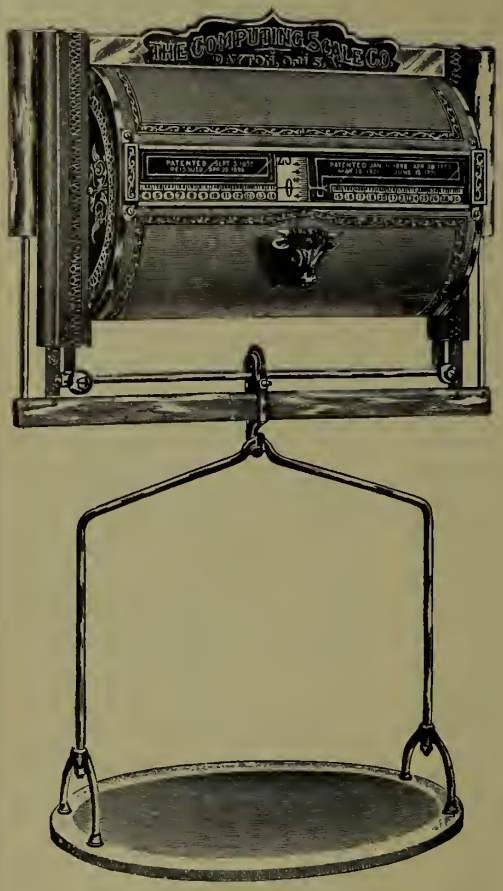
An interesting method of catching fish is in vogue on the Lower Mississippi River. The operator, says an exchange, secures as many empty gallon jugs as he can and corks them tightly. Then he fastens the jugs to a strong line at intervals of about 30 ft. To the jug line are attached numerous short fish lines about 10 ft. long, at the end of which are the usual lead sinkers and baited hooks. This done, the outfit is put in the water, and, taking one end of the jug line, he rows out into the middle of the stream. The jugs float down stream taking the bait lines along, and thus several hundred feet of river are fished at one time. When a jug goes down the boatman rows to the place and pulls in the fish. The river fisherman frequently floats several miles in this manner, or until he has caught a good boat load.

TAGGED CODFISH.

A report of the United States Fish Commission recently issued shows that during the last four winters 4,019 codfish were tagged, and that 140 were subsequently captured by commercial fishermen up to December 31, 1901. This experiment has proved very beneficial, for it shows that the captured fish range over a large section from New Jersey to Nova Scotia.

A brilliantly written ad. sometimes falls short of the mark while one that is a plain statement of attractive facts reaches the goal. Brilliancy appeals to the fancy, but attractive values always find the way to the pocketbook.—The Ad.-Writer.

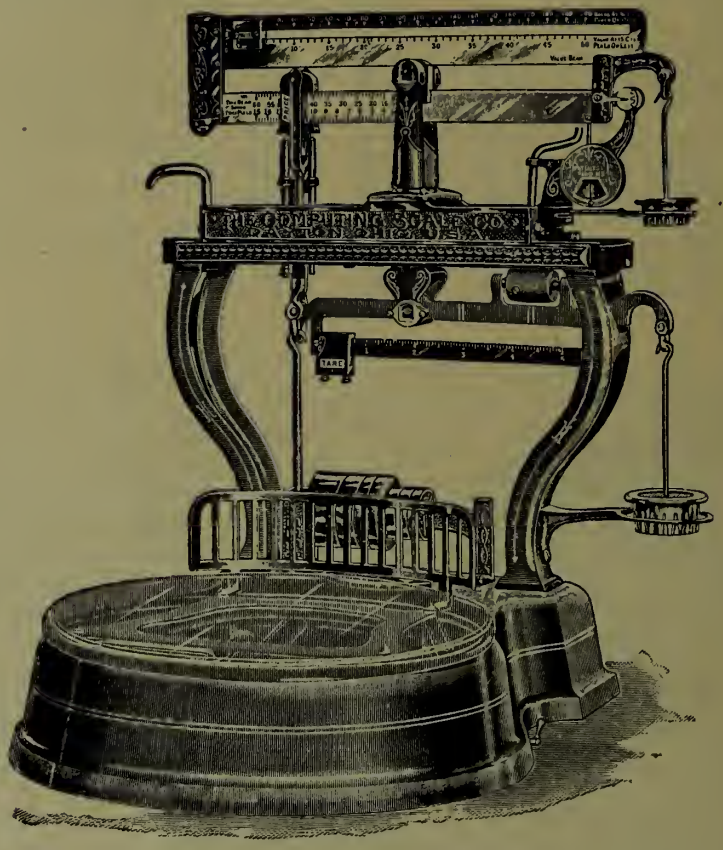
THE MONEY-MAKER



Down Through the Ages

For nearly eighteen hundred years the similarity in principle and construction in weighing devices remained almost unchanged.

Not until the last decade have these old heirlooms of the dark ages begun to disappear. It was a hard battle to fight down a custom established and in vogue for so many centuries. Only the most positive proof that these old relics were eating away millions in profits ever convinced the merchants that something must be done.



The Computing Scale Co. finally came to the rescue, and hundreds and thousands of up-to-date merchants are now using the Money-weight System with the highest degree of satisfaction and saving

The Computing Scale Co. of Canada,

LIMITED

164 King St. West, Toronto, Ont.

MANUFACTURERS

Dayton Computing Scales
Money-weight Scales

BRANCH OFFICES:
Halifax, N.S. Quebec, Que.
Montreal, Que. Winnipeg, Man.
Vancouver, B.C.

The Cheese Export Trade of Montreal.

ITS IMPORTANCE, AND HOW IT IS CONDUCTED.

IF the export trade in all other branches of commerce were withdrawn from the port of Montreal, leaving it nothing but its immense business in cheese, it would still remain an important point of export, furnishing, as it does at present, the standards in quality, weight and price in cheese for the great markets of the world.

A HEALTHY GROWTH.

The cheese business in Montreal has had, on the whole, a very healthy growth since its commencement, and has steadily made progress under all sorts of conditions, sometimes favorable, and at other times very much the opposite, until it now stands preeminent among lines of export in that city. The building up of the city's cheese trade has not, of course, been all plain sailing. Those engaged in it have had many a hard struggle with natural difficulties and with municipal, provincial and national lawmakers to bring it up to its present basis. The great dairying country surrounding Montreal for miles and miles and the situation of the city as the natural seaport for all the smaller points of shipping have been powerful factors in favor of making its cheese trade what it is to-day. But to take advantage of these conditions required the work of the energetic and determined business men engaged in the export trade of Montreal, and to them largely belongs the credit.

CHEESE SOLD ON THE C.I.F. BASIS.

Cheese in Montreal is handled on a c.i.f. basis; that is, it is sold outright at a price which includes cost, insurance and freight, delivered at the point for which it was sold. The exporters are in reality handling cheese as brokers between the farmers in Canada and the distributors to consumers in England, for so great is the proportion of our cheese which goes to the Mother Country, that beside it all other export business is insignificant and scarcely worth taking into account when one speaks generally of the export trade. During the five or six months which constitute the busy season of the year in this trade, immense quantities of cheese are shipped from Montreal; and these transactions are completed on a very small margin for the operators in Montreal, owing to the exceedingly keen competition, the ownership of the cheese being thrown on the shoulders of the English merchant, whether the goods are for storage here or for immediate shipment.

THE INSPECTION OF CHEESE.

It must be admitted that a great deal of the success of the export cheese business in Montreal—or, for that matter, in Canada—has also been owing to the excellent system of inspection through which the goods must go before they are permitted to be sent into a foreign market to stand as representatives of the Canadian product. This business of inspection has been one of the matters of great interest to operators in the cheese market, which frequent representations to the authorities were necessary in order to bring about.

Formerly cheese was purchased and inspected then and there at the factory by the buyers, but for obvious reasons there were many objections to this method. More recently boards have been established at every point of collection throughout the country for this purpose, and now the principal portion of the cheese sold for export is subject to inspection at the port of Montreal. In order to facilitate the workings of the export business, there is a Government inspector at Montreal who acts as a sort of referee between the factorymen and the dealers. This system has nothing in it to be objected to by any in the trade, and the inspection of cheese now runs as smoothly as could be desired.

SUBJECT TO MONTREAL WEIGHTS.

All cheese is subject to Montreal weights, under a weigher appointed by the Butter and Cheese Association. This rule places all the factories in the Dominion on one common level when their makes are consigned to that city, and the competition in quality, weights and price is in this way all centralized in Montreal. The importance which the city has thus derived in the cheese trade now places that market in a position to practically govern the price of cheese for the world; and London and Liverpool merchants, as well as those in New York and other smaller markets, take their cue in this regard from the Canadian metropolis.

COLD STORAGE AND REFRIGERATION.

The system of cold storage in the city and refrigeration on board the transatlantic steamers has been continually improved upon until it has reached a degree of excellence that only perfection can surpass. There are complaints, of course, now and then, but they come in every case from those who expect too much from the cold storage operation. There are three opinions in regard to cold storage. One is held by those who do not know half the benefits to be derived from such; another by those who are fully aware of the value of cold storage as well as of what it will not do for goods, while a third opinion comes from a certain class which appears to be under the impression that the products placed in cold storage came out fresher and better than when they went in. It is from this last class of persons that the "kicks" come; and when, after goods have been kept in good condition for months, and are then taken out, and begin to depreciate in value as rapidly, or a little more so, than they would have before, these gentlemen fail to see the use of cold storage.

SUMMER AND AUTUMN CHEESE.

Some years ago, owing to the lack of proper protection for the cheese by cold storage, to keep it from deteriorating from the exposure to the heat, there was always a difference in the price of summer cheese, and cool weather, or autumn make. The former could not be relied upon to withstand the heat on board the steamer, and in many cases reached the purchaser in anything but a good condition. This, however, has all been remedied, and the great improvements in the construction of cheese factories, in the kind of cars used by the railways for conveying cheese and other perishable products, in the cold storage system at the port of Montreal and in the refrigerating chambers in the steamships, have revolutionized the trade; and when all parties handling the cheese, from the factory men to the steamship companies, do so under the most favorable conditions, the quality of the goods consumed in England or other place of import is practically the same all year around.

COLD STORAGE CAPACITY.

Besides many smaller and private ones, there are three large public cold storage warehouses in Montreal, all fitted with the most improved machinery and working under the latest and best methods. In these cheese form an important portion of the goods in storage. They have an average capacity of about 15,000 boxes, though there is nearly always much less than this carried. Very often cheese is allowed to remain in the warehouse for a long period, it being not at all uncommon to keep such goods from June till the following March. Transactions between dealers and shippers take place often in the warehouse where the goods are kept, and at such times quite an active market exists within the walls of the building, both for butter and cheese.

A MATTER OF TEMPERATURE.

There are improvements continually being brought forward in cold storage

methods, though it is not likely that the duration of time which goods can be kept in good condition can be very much extended. Indeed, at present, a well-appointed storage can keep perishable products for almost any length of time—certainly longer than anyone would require them to be preserved—and in excellent condition as well. Great care must be exercised to keep the air fresh and pure; and this can only be accomplished when the refrigerating rooms, where the goods are stored, are kept perfectly clean. The slightest variation in the temperature of such rooms makes a good deal of difference, though not as much in the case of cheese as with more delicate articles, such as butter, fruit, etc. Cheese is preserved at a temperature of about 35 degrees.

Not only have the goods to be protected from the heat in summer, but the cold of winter is also harmful with certain commodities, and in these rooms, where the goods most susceptible to a varying temperature are stored hot water coils are installed to keep up a sufficient warmth

DESCRIPTION OF REFRIGERATION SYSTEM.

The system of refrigeration in general use in Montreal is that known as the Linde System of cold-air circulation. This has been found to answer all purposes satisfactorily, and it is doubtful if any improvements in other methods make up for the excellencies of this. Huge fans are used to clear away the gases and warm, foul air, always given off by goods in store, drawing them over coils of iron pipe filled with ammonia gas. This is kept at a very low temperature, and a sprayiug of brine is continually turned on them, producing such an extreme cold that all the foul air from the goods is quickly absorbed. The flow of the cold air current can be regulated by valves, so that it is a very simple thing to secure the exact temperature required.

HANDLING FACILITIES.

The arrangement of everything about an up-to-date cold storage warehouse is designed with a view to handling the goods in the shortest possible time, as well as with the greatest convenience. When large consignments are to be received or sent out, it would be a serious matter to keep the more delicate products standing in a temperature wholly unsuited to them for any length of time. To prevent anything like this most storages have large recciving rooms, usually extending almost the whole length of the building, situated so that the very least time may be spent in getting the goods in or out of the warehouse. In one or two storages a long slide inclines from the upper floors, and down this the cheese is run very rapidly and loaded on the wagons for conveying to the steamers, thus saving a good deal of time.

From the warehouse to the wharves is usually but a short distance, it being an important item in the cold storage business to be located as near to the shipping points as possible. At almost any time, after the opening of the St. Lawrence route from Montreal to the sea, one may see strings of wagons laden with cheese from all over the country, take their way to the wharves, where the steamers are ready to receive the goods.

PUTTING CHEESE ON BOARD SHIP.

From the wagon to the trucks, up the gang-planks and down the slide into the vessel's hold makes a rapid advance and equally sudden drop in cheese, and, if it is firm when it reaches the bottom, the fault doesn't lie with the muscular gentleman who rams it down the slide. But if he were as sparing of his brawn as of his regard for the feelings of the cheese it would take a very long time to get the cargo on board. The slide is just wide enough for a box with room to spare for a very thin board along the side, which is pressed against the box to keep it from going down too fast. But very often a box is slightly wider than others, and it gets stuck half way down. Then another is sent banging against it from the top of the slide, which usually has the effect of loosening it. If not, a third box is sent down. Three forms the limit to the patience of the man at the top, and, if all stick, he takes his weight and a load of strong language down and presses the whole of it against the boxes. He always succeeds; but it is no fun for the cheese, and many boxes have to be tied up with twine when they reach the bottom of the hold. They are then packed in tiers as high as the hold of the ship will permit of, and the cool chambers, with which every well-appointed steamship which engages in such work is provided, keep the cheese in the best of condition until it reaches the British market.

LARGE EXPORTERS OF CANADIAN PRODUCE.

Scott, Ashton & Co., Montreal, are large buyers, handlers and exporters of all kinds of Canadian produce, making a specialty of chilled and frozen poultry, and last year they were one of the heaviest exporters from Canada of both turkeys and chickens.

This business was started by Mr. Ashton in a small way some years ago; in fact, he was one of the pioneers in the business, and finding it very successful he went into it more extensively, after entering into partnership with Mr. Scott.

Last year the firm's dealings were very extensive, something like $35,000 to $40,000 worth of turkeys and chickens being bought and packed in their London, Ont., packing house alone; besides having several large orders which it was quite impossible to fill.

The firm are also extensive handlers of apples, butter, cheese and eggs, and have first-class connections in these lines in the United Kingdom, being Canadian representatives of some of the best known and oldest-established houses there.

Last year, with a greatly restricted apple crop, the business in this article was not very large; but with an expected large crop this coming season, they are making arrangements to handle greatly increased quantities.

THE JONES, MARSHALL, RUTHERFORD CO., LIMITED.

The above firm, whose advertisement appears elsewhere in our advertising columns, opened up business in Montreal last year. The operations of the gentlemen identified with it were up to this time confined to Toronto and the Province of Ontario. The results of the new venture have been satisfactory, and it has demonstrated beyond a shadow of a doubt that for an export business you require to be established at the seaboard, to insure your products leaving the country in the very best possible condition by supervising their departure on shipboard, and establishing agents in all the Provinces.

The president of the company is the Hon. Charles Drury, who for a great number of years was Minister of Agriculture for the Province of Ontario; vice-president, Mr. John Stark, the well-known financier and stock broker of Toronto; managing-director, Mr. Arthur Jones, who, previous to identifying with the above company, was manager of a large produce firm in Toronto for a great number of years, and is thoroughly acquainted with the requirements of the export business. The local manager is Mr. W. J. Marshall, member of the firm of Rutherford, Marshall & Co., of Toronto (with which this company is identified) who has been connected with the produce business for 25 years, and has a thorough knowledge of the export as well as the local requirements. The secretary, Mr. W. A. Rutherford, has also been in the produce business for a number of years, and helps to form a strong combination.

As all the gentlemen connected with the Jones, Marshall, Rutherford Co., Limited, are thoroughly experienced, we can prophesy for this firm a successful career. We learn that they have an important clientele in Great Britain, and sell to some of the best houses there. The Toronto house of Rutherford, Marshall & Co. is confined to the local business exclusively, and do one of the largest local trades in that city. This business was established in 1892, and has made steady progress ever since.

The Jones, Marshall, Rutherford Co., Limited, have added mechanical cold storage to their premises at Toronto, and leased a cold storage for their egg business at Belleville, so as to insure their pickled eggs being equal to the best stock marketed from this side. Intending purchasers might do well to put themselves in communication with this firm, as they can rely upon everything done by them being straightforward and upon the best and most economical lines.

EXPORTERS *Eggs*

CABLE ADDRESS: "BUTTER." A.B.C. and Private Codes.

EXPORTERS *Cheese*

EXPORTERS *Butter*

—THE—

Jones, Marshall, Rutherford Co., Limited

Address all correspondence and cables Head Office

27 William Street, MONTREAL.
(Telephone Main 4407)

68 Front Street East, TORONTO.
(Telephone Main 422)
(Telephone Main 4227)

Pinnacle Street, BELLEVILLE.

COLD STORAGE AND EGG WAREHOUSE.

EXPORTERS *Butter*

EXPORTERS *Cheese*

BROKERS AND COMMISSION MERCHANTS.

CORRESPONDENCE INVITED FROM IMPORTERS CANADIAN PRODUCE.

REFERENCES: Dominion Bank, Montreal; Canadian Bank of Commerce, Toronto; and Mercantile Agencies.

BUTTER

DO YOU WANT
BUTTER?
DO YOU WANT
CHEESE?

If so, we are in a position to offer for export the best quality at lowest market prices. We are situated in the centre of one of the finest Butter and Cheese districts in the Maritime Provinces—fifteen factories within a radius of fifty miles. There is every reason why we can look after your orders most satisfactorily. We want to hear from you, so

WRITE TO US NOW.

F. P. Reid & Co.

MONCTON, N.B.

CHEESE

WILLIAM NIVIN & SON

EXPORTERS OF

BUTTER AND CHEESE

General Commission Merchants.

47 WILLIAM STREET, **MONTREAL.**

REFRIGERATOR STORAGE.

Agents for the Preservaline Mfg. Co. of New York.

CORRESPONDENCE INVITED.

EGGS

Wm. MELDRUM & Co.

EXPORTERS

BUTTER

MONTREAL.

Salesmen for

MELDRUM & DUCLOS

Successors to H. S. Swan & Co.

ST. HYACINTHE, QUE.

CORRESPONDENCE SOLICITED.

Butter-Making Methods.

IMPROVEMENTS NEEDED.

THE butter business in Canada has a great future. But better methods of butter-making must be adopted, especially in the sections of Western Ontario where creamery butter is manufactured by the gathered-cream system. Instead of the milk being collected from the farmers and the cream separated at the factory, only the cream is received at a central station ready for churning.

GATHERED CREAM NOT REGULAR.

The butter produced from this cream is neither as regular nor as satisfactory in other ways as that produced by the separation of the cream from the milk at the factories. So well known has this irregularity of Western butter come to be that at certain seasons of the year, and when the market is dull, buyers for it are found with difficulty and sales are only effected on an active market.

NO REGULAR BUYERS.

There are no regular buyers, in fact, for the butter made by the so-called gathered-cream factories, but each buyer in turn seems to experiment with it. He then decides not to touch it again and only does so when the demand is brisk and the supplies of butter on hand are short.

This cream-gathered system is, of course, the cheaper way of producing butter, but so marked is the difference in prices all the year around between butter made at these factories and that produced by the other system, that it remains a mystery why a change is not made.

Sometimes in this way there can be made butter of as good a quality as that made from

SEPARATED CREAM,

but to get it uniform and regular is difficult. No two days' churning seems to be alike. But in butter made from separated cream, a uniform quality can be had throughout the season. And once a customer gets a sample of this butter he knows what he is going to have all the year around.

BETTER METHODS IN BUTTER-MAKING.

Better methods also will have to be adopted in Canada in the making of dairy butter. The loss to the Canadian trade has been large, owing to the inferior qualities of dairy butter produced and the want of care in packing.

An improvement adding to the value of the butter would be the adoption of

A UNIFORM PACKAGE.

For this the Australian square box is preferable. These boxes are now in use at the creameries, and just as much care should be exercised in the packing of dairy as of creamery butter. Parchment paper ought to be used. Its cost is nominal, while it often adds ½c. to 1c. per lb. to the value of the butter.

Indeed, Canadian dairy butter has been in disrepute on the British market for some years past, and until the quality and methods are improved it cannot regain its favor. It is fast being supplemented on the English market by

SIBERIAN BUTTER,

which is being imported in large quantities and is giving good satisfaction. The Russian Government has undertaken to look after the making of this Siberian butter, and is giving encouragment to the establishment of creameries. This oversight is having a beneficial effect.

Elaborate instructions are being distributed broadcast by the Russian Finance Minister. Three dairy schools are being formed; a number of instructors are being engaged to teach the farmers how to prepare butter for long distance transit; labratories are being established in Siberia for scientific research in all matters concerning dairy produce, and steamers, cars and all the principal stations on the Siberian railways are being equipped with cold storage appliances. An extra number of fast trains will be run from Siberia to the harbors of the Baltic Sea for the carriage of butter, and credit with the Russian Government Bank will be opened up for the buttermen; not only for their working capital, but also as loans upon their implements and upon the invoices of their butter consignments.

A line of steamships is also being put on the route from Riga to Hull, to make one trip a week. This is in addition to the provision made in 1901 for the carriage of butter and other perishable products from Siberia to Riga and from Riga to London by fast trains and steamship lines. No less than $100,000 will be spent at once by the Russian Government, and a permanent credit of $35,000 per annum established for the furtherance of that industry.

BUTTER TRADE REQUIREMENTS.

To the Editor of The Canadian Grocer:

TWO years ago merchants and producers were asking themselves the question "Have we not reached the outside limit possible as regards the quantity of cheese we can profitably produce and export to Great Britain?" and there were many who answered in the affiermative; but what are the facts in the light of today? Our market is about cleared of stock and the quantity in Great Britain is very light. It is a question if there is sufficient to meet the requirements until the new make comes in. This is the result of having a somewhat reduced make and the fact that there has been very little falling off from the demand in Great Britain; which country we depend upon to take our cheese, a comparatively small portion being consumed at home. The quality, owing to the higher standard for export goods, is steadily improving. Our system of education along these lines through our Dominion and Provincial Dairy Schools, and Butter and Cheese Special Circulars giving the results of numerous experiments, is steadily educating our makers, so that they are able to overcome all natural and artificial conditions that militated against their producing the fine, silky, meaty, clean flavored cheese demanded by the best trade in the Old Country centres.

Whilst these are the days of specialties, there is an old proverb which says that it is "never wise to put all your eggs into one basket," which is true even as regards the dairy industry. Our country is preeminently adapted for dairying, and we can manufacture butter as well as cheese, and, whilst we contribute nearly three-quarters of the total imports of cheese into Great Britain, we only contribute a little over 5 per cent. of their imports of butter. Now, the by-products from the creamery are much more valuable than those from the cheese factory, and the improved condition of manufacture from our creameries, and the uniformity of make has resulted in a very much larger demand for this article at enhanced prices, so that it is as profitable, and sometimes more profitable, to manufacture butter rather than cheese, and, in consequence of this, the value of our exports last year was the greatest in the history of our Dominion, and next year there is a possibility of the quantity manufactured being still further augmented.

The trade badly needs more cold storage steamers, and we are convinced that our Government cannot be indifferent or lukewarm on this question. It is a shame that butter from the antipodes can command a higher average price than our goods; due, we believe, to the better cold storage facilities and the Government's personal supervision, inspection and grading; not that we advocate this. All we desire from our Government is to see that we have the facilities of the very best to enable us to market our goods in the very best condition possible. We wish the Government to influence our factorymen, either by legislation or education, into using a uniform package, and producing a uniform article of the very best quality possible, and, instead of Canada contributing about 5 per cent. of the imports of butter into Great Britain, she will contribute 50 per cent. and not reduce the quantity of cheese she sends either.

Dairying is one of the most profitable industries we have, therefore, let us give it special attention, and let the Britisher aid the Imperial idea by giving our goods preference, and our country will be both prosperous and happy.

THE JONES, MARSHALL, RUTHERFORD CO., LIMITED.

Letter received by The Cowan Company, Limited, manufacturers of Cocoa and Chocolate, Toronto, Canada, from G. Sterling Ryerson, M.D., British Red Cross Commissioner in South Africa.

COWAN'S COCOAS and CHOCOLATES

being absolutely pure will stand any climate.

Cowan's Cocoas
Chocolates
Cake Icings
Cream Bars
Chocolate Ginger
Chocolate Wafers,
Etc.

The Cowan Company
LIMITED
TORONTO.

FROM THE BRITISH RED CROSS SOCIETY.

Bloemfontein
Orange River Colony
June 28. 1900

Cowan & Co
Toronto

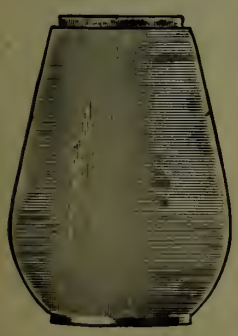
Dear Sirs,

I feel that I ought to write & thank you for the gift of chocolate to the Contingents.

It has proved most useful and acceptable and I would fain the State that it is the only chocolate which has come into our stores which has withstood the hot weather. Most chocolate melted, yours remained firm.

Yours faithfully
G Sterling Ryerson M.D
Red Cross Comm.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

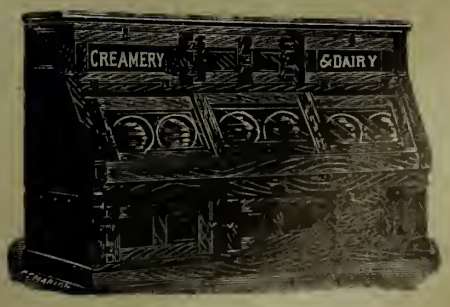
Established 1862.

E. THOMPSON & CO.
LIVERPOOL,
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.



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Manufacturer of Refrigerators and Ice Chests Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Opportunities for Canadian Trade in the West Indies.

By . . .
W. D. Taunton,
of Halifax.

THE visit of the delegation from the Canadian Manufacturers' Association to Demerara and the West Indies was one of the best "moves" yet made by Canada in the direction of improving trade relations between the countries mentioned. It was my good fortune to follow in their wake, and as my mission was specially among the mercantile community, I had a good opportunity to judge. To Mr. Munro and Mr. Stewart especially do we Canadians owe a debt of gratitude. They succeeded in interesting the people of the Islands and South America in things Canadian, and I have no doubt they were not only interested in turn, but secured a lot of information which will be of value as trade between both parties increases.

And the West-Indian trade is bound to increase. For matter of convenience I include British Guiana under the heading of West Indies. It is true the great market for West-Indian products is in the United States, and it is true the Americans have been nursing the West-Indian markets for years. But the people are British and they want to trade with Canada if they can. And we can. But we must buy more from them and when they order goods from us remember that they are the best judges of their own markets.

British Guiana.

I had a very interesting interview with Smith Bros., Demerara. They conduct a large departmental store which has few equals in Canada, if, indeed, any. They complained that our flour barrels were

NOT FILLED AND HOOPED PROPERLY.

They want a barrel of regular size and they want it filled. This, I found, to be a standing complaint everywhere. There is a preference for a round hoop and a full barrel—though smaller than the present size—and this they are bound to get. It may be laudable on our part to educate them up to the fact that our barrel, though there may be room for a few more lb. of flour in it, contains the regulation weight and that a flat hoop is as strong as a round one. While we are teaching, the Americans are doing the business.

SAMPLE SHIPMENTS WANTED.

The manager of Smith Bros. said : " We would like to deal with Canada. But, in order to introduce her products, Canada should send sample shipments, in small lots, and if the goods are satisfactory and the prices right large orders will follow. The Canadian manufacturer should do the business direct. I cannot emphasize this too strongly."

PREJUDICE PASSING AWAY.

J. I. Chapman & Co., large wholesale and retail merchants, said the prejudice against Canadian flour was passing away, and that the prospects for an extension of trade were very bright.

CANADA AND DEMERARA SUGAR.

Another gentleman whom I conversed with, and who seems to take a lively interest in trade matters between Canada and Demerara, was J. H. De Jonge, of De Jonge & Smith, consignees. Mr. De Jonge said: "Careful attention to the wants of the Islands and Demerara, prompt despatch and the sending of exactly what is ordered will do wonders. Canada must do better with our sugar. The preference is still five cents under the American and as Demerara buys and sells in the best markets the United States has the advantage. This desire to expand trade on the part of Canada is hopeful. There is a big market in the West Indies and there is no reason why Canada should not secure it entirely. At present our imports from Canada mainly consist of potatoes, fish, lumber, butter, some flour and a few other things. There is no reason why nearly every article of manufacture should not come from Canada. A few years may see wonders in this respect if the Canadian producers and manufacturers are careful what they send us."

DEMERARA AUTUMN EXHIBITION.

Sandbach, Parker & Co., steamship agents, expressed themselves in very hopeful terms as to the future trade relations between the two countries. They are greatly interested in the West-Indian exhibit for the Toronto Fair this autumn, and, as there is to be a Canadian exhibit of machinery for making cotton at the Demerara autumn exhibition, they thought Canada might profitably send some other lines and make a general exhibit.

The total population of British Guiana is 278,328, including Georgetown, Demerara, which has 48,192. The colony is about 100,000 sq. miles in extent.

The revenue for 1900-1901 was £509,950, and the expenditure £505,492.

IMPORTS OF BRITISH GUIANA.

I cannot do better than give a comparative statement of the chief articles of

Scene in Barbados—Vessels loading Sugar.

Samuel Glenn & Son

Grain and Seed Merchants.

BEANS

A SPECIALTY.

CHATHAM - - ONT.

The J. D. MOORE CO. Limited

St. Marys, Ont., Canada.

WAPITI BRAND "Wapiti" Brand

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Eggs

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Apples

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... EXPORT AND HOME TRADE ...

SPECIALTIES:

Butter, Eggs and Cheese

"CANADA FIRST" CANNED GOODS

Gold Medals and Diplomas awarded at Colonial and Indian Exhibition, London, England.

The most popular brand in Canada

Apples, in gallon and 3 lb. tins.
Apples, evaporated, 50 lb. cases.
Tomatoes, in gallon and 3-lb. tins.
Peaches, in 2 and 3-lb. tins.
Preserved Strawberries.
Raspberries and Plums, in 2-lb. tins.
Pulp Fruits, all kinds, in gallon tins.
Pears, in 2 and 3-lb. tins.
Catsup, in pint and quart bottles.
Honey Drop Corn, Sweet Peas and Butter Beans, in 2-lb. tins.
Lunch Tongue and Boneless Pigs' Feet, 1½ lb. tins, key opener.
Boneless Chicken, Turkey and Duck, in 1-lb. tins, key opener.

AYLMER CANNING CO., LIMITED Aylmer, Ontario, Canada

import into the colony. This should be of especial value to exporters :

	Value.
Beef, pickled	£ 17,751
Bicycles and tricycles	3,906
Boots and shoes	25,996
Bread, crackers, etc	2,020
Building materials	2 164
Butter	15,575
Butter substitutes, lard, etc	9,530
Cheese	5,648
Cornmeal	2,834
Dried fish	48,361
Flour	123,180
Meats	7,582
Condensed milk	4,453
Oats	9,945
Petroleum	11,870
Pork, pickled	46,138
Potatoes	11,730
Soap, common	14,761
Sugar machinery	36,312
Other machinery	41,056

The total imports for 1900-1901 were valued at £1,395,529, and exports at £2,-068,406.

The imports of the past year were derived from the following sources :

United Kingdom	£673,020
British possessions	191 578
United States	396,111
Foreign countries	46,497
Transit trade	86,323
Total	£1,395,529

" British possessions " mean Canada (mainly) and Newfoundland.

The produce of the colony was distributed as follows :

To United Kingdom	£936,976
To British Colonies	47,547
To United States	884,165
To Foreign countries	27,226
Total	£1 895,914

CANADA AS A CUSTOMER FOR BRITISH GUIANA GOODS.

It will be seen by the above that, while the United Kingdom is the colony's best purchaser, the United States is not far behind. The amount taken by Canada (British colonies) is very small, nothing in comparison with what the colony takes from us. In fact, Canada's trade with the colony for the year was only about 7.30 per cent. During last year the United States took 76,216 tons of sugar.

UNITED STATES WINNING TRADE.

D. G. Garraway, Comptroller of Customs, says that larger quantities of sugar, rum and cocoa were exported to Canada last year than during any previous year. With regard to rum, a good deal of it was shipped to the United Kingdom via Canada (Halifax), as it was discovered that freight charges were more advantageous by that route. He further says that the United States are slowly winning the sugar, rum and molasses trade from the Mother Country; that the quantity and value of sugar sent to Canada made a big jump in the last financial year, and stood higher than in either of the previous four years, owing to the fact that sugar was supplied under engagement to a Canadian refinery. The Comptroller points out that imports of butter decreased 66,490 lb., owing to oleo, tallow, cotton seed oil and lard being more largely used.

Trinidad.

Now, let me pay some attention to the most prosperous of the West-Indian Islands —Trinidad. This island has a superficial area of 1,754 square miles and a population of 270,000. The capital, Port-of-Spain, a beautiful up-to date city, has a population of 40,000.

THE TRADE OF TRINIDAD.

R. H. McCarthy, collector of customs, a gentleman who has done much to foster a good commercial feeling between the Island and Canada, was kind enough to furnish me with all the information I desired. The yearly value of imports is about £2,500,-000 and exports about the same figure. He reports a large increase in the consumption of flour over previous years and also of butter. Trade with the United States shows a falling off, both in imports and exports. Regarding imports, he says the most striking feature of the trade with the United States is the steady increase in manufactured goods. The United States takes annually about 24,000 tons of sugar and 59,000 tons of cocoa; while Great Britain takes about 149,000 tons of sugar and 86,608 tons of cocoa. Canadians are beginning to use more cocoa. He says that Canadian imports partly recovered from the loss sustained in 1899, gaining last year £4,000. Potatoes gained £3,700 and flour £1,900. The exports to Canada were the largest for three years, cocoa contributing £3,000 to the increase.

WANT TO TRADE WITH CANADA.

I may say that the merchants with whom I conversed all expressed a desire to trade with Canada, and as the Island is in a prosperous condition the outlook is bright. Port-of-Spain enjoys the trade of the great and rich Oronoco country and its stores and the methods of doing business are up-to-date.

Barbadoes.

Space will only permit a passing reference to Barbadoes. This Island has a population of 182,306, of this 15,613 are white, 43,975 colored and 122,717 blacks. The revenue amounts to about £185,000 and expenditure about the same. In the early years the chief products consisted of tobacco, cotton, indigo, ginger and aloes. But after 1640 sugar cane cultivation was found to be more lucrative and the other industries eventually went to the wall. Its

Street Scene, Montserrat.

PRINCIPAL EXPORTS

now are sugar, molasses and rum. Two vessels were loading with molasses for Montreal while I was there. The principal imports are rice, salted meats, corn, oats and American breadstuffs. Most of the imports come from the United States and there is a chance for Canada to capture a good share of the market.

I visited Nevis, St. Lucia, St. Vincent, St. Kitts, Montserrat, Grenada, Dominica, Antigua and Bermuda where the conditions are much the same—a desire to be in closer touch with Canada.

I can only add in conclusion that if the manufacturers and producers of Canada would organize excursion parties and visit the land of the Southern Cross they would find the trip a delightful one, full of interest and full of profit.

St. John, N.B., and the West-Indian Trade

By J. H.W.
St. John, N.B.

FOR a long time St. John was called the Liverpool of Canada, even before any large western export business was done here. This was chiefly because of our very large lumber shipments, our splendid geographical position, and the large number of wooden vessels which at that time were built here.

To make St. John really the Liverpool of America has been the great ambition of her citizens. No expense or labor has been considered too great. The immense business this year has fully justified the effort made. The first step of real importance was the building of the "Short Line" to Montreal by the Canadian Pacific Railway. This fully established our splendid geographical position as the best Canadian port for western export business, after the closing each season of the St. Lawrence River by ice, as ours is an open port all the year, and the distance to our city is the

SHORTEST FROM THE WEST

to any Canadian port.

The next step of great importance was the withdrawal by the Government of subsidies from Atlantic steamers using other than Canadian ports. This firmly established our position as the winter port of Canada.

There are two steps yet to be taken by the Government before we can occupy fully our right place. First, they should supplement and extend the facilities which the city has established. It is to all Canada's advantage that Canadian business should be done at a Canadian port. Secondly, they should only allow the preferential tariff on goods imported through a Canadian port. Our American friends are very quick to legislate in this way when their own interests are at stake.

THE WEST-INDIAN TRADE.

St. John is not only a winter port, but a summer port, and, though Quebec and Montreal must get the large share of the summer Atlantic business, we are situated as the natural port for business with the West Indies all the year. For years we have had one line of steamers making regular trips every two weeks, stopping at Bermuda, St. Kitts, Antigua, Montserrat, Dominica, St. Lucia, Barbadoes, St. Vincent, Grenada, Tobago, Trinidad and Demerara. We are also having at present a direct service to Jamaica, a steamer sailing every three weeks. In regard to the first service referred to, it has been a success, though not all what it should have been.

APATHY OF WESTERN MILLERS AND MANUFACTURERS.

The fault has been chiefly with our Western people, particularly the millers, though the manufacturers are also largely to blame. If the fault is largely theirs, so is the loss. They have allowed the United States to do the business which is theirs by right and which they are in a position to do. But it will never come to them of free-will. They must push for it, and, particularly, they must be prepared to give the people what they want and in the way they want it. An immense business with an immense profit is lost to Canada just because in the matter of packages she will not conform to the ideas of those with whom she wants to trade.

DEPENDENCE ON THE WEST.

A steamship service, to be successful, must get a large part of her cargo from the West. The steamers are prepared to give as low a freight as from New York, and the Canadian Pacific Railway can be depended on to do their part. We need a better class of steamers to complete the success of the service. And these will be forthcoming at once if the manufacturers of Canada are prepared to take up this business in earnest and get some of that business which brings so large a volume of trade to United States manufacturers.

Not only is St. John the best port for export Canadian business, both Western and local, for in produce and fish a large part of each cargo can be made up here, but because of the short rail haul to Western Canada we are the best port for the import business. To this, more attention is being paid. Last season, a large part of the Barbadoes molasses for Western Canada was shipped via St. John. In fruit, this same advantage rules. The Jamaican service is giving much attention to this particular branch of the business.

THE SHORT HAUL

is of the greatest advantage in handling bananas, and it is thought there will be no difficulty in placing them in Montreal in first-class condition. It can be easily seen that if St. John is situated so as to give the best and cheapest service to the shippers of Ontario and the West—where the largest shipments from Canada to the West Indies must come from, and where they will come from, once the millers and manufacturers wake up to the fact that they are letting a remunerative trade slip through their fingers—it is the duty of the Government to provide, by properly-applied subsidies, direct service from this port by fast steamers correctly fitted up for this business. It is this way that the best results will accrue to all Canada.

St. Pierre, Martinique, French West Indies, recently destroyed by Volcanic Eruption.

HALIFAX, AND THE WEST-INDIAN TRADE

BY
R. C. HAMILTON

THE history of the West-Indian trade is a varied and interesting one—interesting to the many who in the "good old times" made their little fortunes, sometimes by special streaks of luck—and varied as to its growth, its decline for a time, and its present increasing growth under new and better conditions. The interest, however, is not now alone confined to the merchants of Halifax, or even of the Maritime Provinces, but it is of interest to the whole Dominion.

THE SAILING VESSEL TRADE.

In the early days of the trade there were some 25 to 30 firms in Halifax engaged in the West-Indian trade, which then consisted chiefly in lumber and fish. At that time the shipments were all made by clipper schooners, brigs, and brigantines—a fleet of some 40 to 50 sail—and many, no doubt, were the exciting races of these to strike some port which was "short," when much better prices could be obtained. As the "early bird catches the worm" so the first vessel in port disposed of her cargo to advantage. In these days there was no cable communication between the Islands, and the market that was "short" remained so until the arrival of a cargo. This had the usual tendency, at times, to keep up prices. Now, all this is changed; communication between the Islands is established and prices are maintained at an even basis; the profits may be less, but on the whole conditions are more satisfactory—to both producer and consumer.

HALIFAX THE DISTRIBUTING CENTRE.

Halifax was then the distributing centre for the Maritime Provinces, and the trade brought about by this merchant fleet meant much to the city. Other parts of the Province built many of the vessels, but this port provided the some 400 sailors employed, the stevedores, the sail-makers, the riggers, and the many other artisans employed. Now this fleet, like the merchants who were early engaged in this trade, has almost disappeared, and a new and more progressive order of things has taken its place, but not without much opposition on the part of those who were selfishly opposed to modern ideas. The vessel owners thought that the handsome profits of early days would be cut down; that the profitable industry of shipbuilding would be a thing of the past, and that the many artisans employed would be left without employment. This looked to them like ruin, but new and progressive ideas prevailed; steam and electricity have revolutionized the trade, and whatever profits they may have cut down have been offset by the greater conveniences of modern trade. The "world do move," and the conditions of the West-Indian trade have moved with it—and we believe for its enlargement.

QUESTION FOR WHOLE DOMINION.

Though until of late years the trade with the West Indies and South America only materially affected the Maritime Provinces, it has now become a question of supreme importance to the whole of Canada, and there is not a Province within our borders, from the Atlantic to the Pacific, but may with profit become interested in it. Our country is growing, her manufactures are increasing, her agricultural products are year by year of greater importance, and in the race for new markets or the extension of old ones, Canada should not lag behind. Here is a market at our very doors, with large sections peopled by our own race, and willing—very anxious to do business with us if the Canadian manufacturers and producers will but interest themselves to study what these markets require, and send them—not what we have of surplus supplies, but what these markets are willing and ready to purchase. The trade must be catered to, not made a dumping ground.

OUR STRONGEST COMPETITOR.

The United States has been and is our strongest competitor for the West-Indian trade, and no doubt this is largely due to the favorable terms on which that country has admitted West-Indian sugars and sugar products to their markets. As a consequence, these Islands buy most where they sell the most, and to the greatest advantage. This is very clearly shown by the fact that in 1900 Canada's exports to the British West Indies and British Guiana only amounted to two and three quarter millions, whereas the United States exported $25,000,000. A judicious study of the prevailing conditions, both by the people and by the Government, will largely change this state of affairs.

From statistics lately furnished by Mr. George Johnson, Dominion Statistican, we quote the following figures, denoting Canadian trade, which show the imperative necessity that something should speedily be done, even to hold what southern trade we have, as the history of the last 30 years indicates a decline rather than an increase. For the last 10 years we have barely held our own. After giving the imports and exports in three seven-year periods—1873 to 1879, 1883 to 1889, 1895 to 1901—specifying separately British West Indies, Spanish West Indies, French West Indies, other West Indies, and South-American countries, Mr. Johnson gives the summary for the whole southern trade combined. His figures are:

Seven Years.	Exports.	Imports.
1873 to 1879..... ..	$32,111,632	$13,303,153
1883 to 1889.....	28,056,311	31,987,709
1895 to 1901..... ..	30,939,243	20,237,256

TWO IMPORTANT FACTS.

From this two very important facts may be learned: That our trade with these countries was declining in the central period, but that the subsidizing of a line of steamers by the Dominion Government has stayed the falling trade, though it has not yet brought it back to the figures of the earlier period. Again, that at present the advantage is all with Canada, as it leaves a balance of trade against the West Indies of over $10,000,000.

A QUESTION OF THE FUTURE.

What can be done to remedy both of these conditions is the question. The late visit of the president and the assistant-secretary of the Canadian Manufacturers' Association, besides a number of Canadian manufacturers, to the West Indies, will no doubt be productive of much good in this direction. It is not merely a matter of what our trade may be to-day, or what it may be next year, but a question of the future. Thirty years more may see the population of Canada doubled, and her need of double the market for her products, and, if Canada is wise, the state of our southern trade indicated above will not be passed over without an effort to act on the British principle of "What We Have We'll Hold." If we hold this trade it will grow, if properly fostered. Canadian manufacturers and producers are now learning what exports may be profitably sent to the West Indies; we have a good steamship service at present, fully equal to and probably ahead of the volume of exports, and this, with increased trade, will be developed as it has been in the past to meet all requirements. In this connection it may be noted, by the advertisement of sailings, or to the records in the New York Maritime Register, that the P. and B. steamers are fully up to, if not faster than the American lines. Clearly, then, the present necessity is not one of a faster service.

CANADA MUST BUY MORE WEST-INDIAN PRODUCTS.

Another fact is apparent. We must buy more largely of the West Indies, and no time is more opportune than the present for Government action to enable Canada to do so. At present Canada buys largely bounty-fed sugars, and it now becomes a question whether the Government should not inaugurate a differential duty that would tend largely to transfer this trade to the West Indies to equalize the situation. These and other questions will, no doubt, be fully con-

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Consignments of Nova Scotia and Canadian Products solicited.

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sidered at the meeting of the Canadian Manufacturers' Association, to be held at Halifax next August, and it is to be hoped with good results.

THE STEAMSHIP SERVICE.

The present effective steamship service to the West Indies was established in 1890. Early in that year a company of enterprising business men in St. John, N.B., established a service, but for some reason it was not a paying venture. In December of that year Messrs. Pickford & Black, who then had an established service to Jamaica, took over the line, and with the aid of a Government subsidy, have successfully maintained it, greatly to the advantage of a trade,

Town Square, St. Kitts.

but for which might have been wiped out. At first the business was by no means a paying one. Steamer after steamer sailed from Halifax with only one-sixth of a cargo, and so much so was this the case that the steamers were able to carry enough bunker coal for the round trip. Many difficulties had to be overcome, not the least of which was the absurd prejudice of local merchants in favor of a continuation of the old-time service by sailing vessels. At this time only monthly sailings were made. Messrs. Pickford & Black were, however, not discouraged. They had faith in this "Canada of Ours" to compete with our American neighbors for the West-Indian trade, and their faith was well grounded, for by 1894 the outward cargoes had so increased that the carrying of bunker coal for the return trip was abandoned, and the steamers coaled at St. Lucia.

AN IMPROVED SERVICE.

The service of that time has been much improved. In 1900 a new contract was made with the Imperial and the Dominion Governments, by which larger and better steamers were put on the route and a fortnightly service was established by the steamers Dahome, 3,000 tons; the Orinoco, 3,000 tons; the Ocamo and the Oruro, each 2,000 tons. The capacity of these boats is 75,000 barrels as compared with 25,000 barrels under the old service. It is only a matter of time—and the energy and enterprise of our business men and manufacturers — when a weekly service will be required.

These steamers, which are admirably adapted for the service, and at present are giving the greatest satisfaction, call at all the principal ports between here and Trinidad, including in their itinerary Bermuda, St. Kitts, Antigua, Montserrat, Dominica, St. Lucia, Barbados, St. Vincent, Grenada, Trinidad and Demerara.

UPPER CANADIAN EXPORTS.

At present, besides carrying the imports and exports for Halifax and St. John, these steamers carry considerable goods for the Upper Provinces, special freight rates being granted over the I. C. R., C. P. R. and other railway lines from these points. There is, however, considerable Upper Canadian freight going via New York, which might very profitably for all concerned come this way.

Besides freight accommodations, these steamers are also fitted up for carrying passengers, and those who have travelled by them—especially on the Dahome—speak in highest praise of their seaworthiness and their accommodations. Every year more of our people visit the "Sunny Islands of the South," and even this will help largely to increase our trade there as our people see and note the wants of the various Islands.

POSSIBILITIES OF TRADE.

Originally, the principal volume of exports was lumber and fish, but of late years quite a trade has been done in flour, oats, potatoes, butter, cheese, and various manufactured goods, and it is to the latter list that our producers and manufacturers must attend to increase the trade. Year by year the export of these is increasing, but there is still a very large market open. For example: In 1899 the export of flour was 2,737 bbls.; of oats, 924 bags; of butter, 992 pkgs.; of cheese, 940 pkgs. In 1900 there was a most gratifying increase—flour, 5,591 bbls.; oats, 1,760 bags; butter, 1,367 pkgs.; cheese, 687 pkgs. In 1901 there was a still further increase—flour, 16,399 bbls.; oats, 7,852 bags; butter, 2,389 pkgs.; cheese, 1,585 pkgs.

WHAT THE ISLANDS IMPORT.

As illustrating the possibilities of trade development, it may be interesting to note the requirements of some of the principal islands and groups.

The latest figures available show that the Leeward Islands import 37,000 bbls. flour, 3,000 bush. peas, 95,000 lb. butter, 40,000 lb. cheese.

The Windward Islands: 15,000 bbls. flour, 9,000 bush. oats, 400 tons hay, 29,000 lb. cheese, 53,000 lb. butter, 280,000 lb. soap, 7,000 lb. tea, 1,560 bbls. biscuits, 15,000 lb. fancy biscuits.

Barbados: 85,000 lb. cheese; 300,000 lb. butter, 4,150,000 lb. biscuits, 3,000,000 lb. bran, 400,000 lb. lard.

Trinidad imports of flour alone 180,000 bbls., and British Guiana the same quantity of flour and 120,000 lb. of cheese.

Many of the islands import large quantities of Danish and Italian butter, which may easily be replaced by Canadian.

THE PRESENT EXPORTS.

The following is a classified list of the principal exports, covering shipments from January 1, 1902, to date, kindly furnished by Messrs. Pickford & Black, namely:—8,874 casks dry fish—a cask weighs 450 lb. and is worth about $20; 3,568 drums dry fish—112 lb., about $6; 2,271 boxes fish—

WALTER MITCHELL. C. H. MITCHELL.

W. & C. H. MITCHELL

WEST INDIA

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GENERAL COMMISSION MERCHANTS

Dealers in Dry and Pickled Fish, etc., etc.

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SCOTCH HERRINGS.

Fish

HOLLAND HERRINGS.

Fresh, Frozen, Smoked, Salted, Pickled, Dried-Boneless, Dressed, Shell Fish.

Packers of the

"Ivory Brand" Pure Boneless Codfish

Correspondence Solicited

D. HATTON & CO.

MONTREAL

Has Stood the Test of Every Climate.

ST. CHARLES Evaporated Unsweetened CREAM

has received the only **GOLD MEDAL** awarded at the Pan-American Exposition for a product of this kind, **in competition with the world**

ST. CHARLES CREAM is always ready, and never fails. Every possible precaution is taken in its preparation, insuring uniform high quality. **Every can guaranteed**

—SWEETENED—

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous *ST. CHARLES CREAM*, and fully guaranteed.

Factories at Ingersoll, Ontario, Canada, and St. Charles, Illinois, U.S.A.

For Prices, and full particulars, address—Foreign Department

St. Charles Condensing Co., St. Charles, Ill.

100 lb., about $6; 5,103 lb. pickled fish—200 lb., about $4; 24,493 bbls. potatoes; 14,226 bbls. flour; 7,061 bags oats and feed; 6,026 bales hay; 1,165 pkgs. cheese—35 lb.: 1,581 pkgs. butter—50 lb.; 759 boxes biscuits—30 lb.; 126,320 pkgs. onion box shooks, worth 5½ cents.

Besides the above list, which may be considered the present standard exports, a good trade is being worked up in paper, medicines, boots and shoes, electrical machinery, canned goods, preserved goods, glassware, soaps and soap powders; hardware, such as paints, nails, putty, glass, shot, bar iron, varnish, metallic roofing and cordage; turnips, parsnips and some other vegetables are exported to some of the islands in limited quantities.

CUBA AND PORTO RICO.

None of the figures already given cover the export trade to Cuba and Porto Rico, as the steamers do not call at ports in these islands. In fish, the exports there would increase the totals 20 to 25 per cent. These exports are either carried by sailing vessels direct from this port, some 10 to 15 cargoes being sent out in the run of a year, according to the state of the markets, or shipment is made to New York and from thence forward by the direct line. The exports for Brazil also follow the same course. Havana, Cuba, takes a proportionally large share of exports, such as potatoes, oats, hay and other farm produce. There is, however, not so great an opportunity of increasing Canada's trade with Cuba and Porto Rico as with the other islands, from the fact that they are under the suzerainty of the United States, and trade conditions with the United States are more favorable. This fact also opens up the way for greater Canadian trade in the other islands, as the United States, now having sugar islands—virtually her own—will favor these in that line of trade. Much depends on Canada's ability to buy as well as to sell.

THE LUMBER TRADE.

The lumber trade with the West Indies is an extensive one, but there is no considerable quantity shipped from Halifax. The greater portion is still forwarded by sailing vessels from Lunenburg, Shelburne, Liverpool, Yarmouth and many other Nova Scotian and New Brunswick ports. Many of these vessels also carry large quantities of fish, especially from the southern shore of Nova Scotia, and bring back return cargoes of sugar and molasses, either direct to Halifax or to their home ports, with which, as yet, there is no rail communication with Halifax. As an example of the extent of the South Shore fisheries, Lunenburg may be mentioned as being most extensively engaged. In 1901, that county sent out 173 vessels, employing 2,768 men. The fish taken in that year was valued at $1,563,071.15. Much of this was sold to exporters in Halifax and brought here by vessel; the balance was exported as indicated above.

HALIFAX GENERAL EXPORTS.

The total export trade of Halifax to all countries may be summarized as follows: For the first six months of the fiscal year, September 1, 1901, to the end of February, 1902, $5,427,051, as against $4,890,543 for the corresponding period in the previous year, representing a gain of $536,508 for that period.

For the first seven weeks of the second half year, to April 17, the total exports amounted to $1,007,745, classified as follows: West Indies, $482,757: United Kingdom, $344,182; United States, $114,864; Newfoundland and St. Pierre, $91,339; samples to France, Germany, Italy, etc., $5,163. This does not include considerable quantities of goods reshipped in bond.

TRADE IS INCREASING.

The general opinion prevails among all those who have been most largely connected with the West-Indian trade, that the way is open for a very large increase, and we have no doubt but that the full consideration of all the conditions by the Manufacturers' Association will bring about the most desirable end. Canada has many good friends in these Islands—Canadians themselves—who will readily lend their assistance in making Canadian products more widely known there. That there is a feeling in this direction may be shown by the following quotation from a letter by T. Geddes Grant, of Port-of-Spain, Trinidad. After referring to some of the difficulties in the way of trade enlargement, he says:

"The business between Trinidad and Canada is increasing, and I have had to enlarge my premises in order to take care of the growth. Every month it is getting easier to sell Canadian goods; the people who know them best are my best customers. I expect to add many new ones to the list before the end of the present half year." R. C. HAMILTON.

IDEAL DOOR, SASH AND BOX FACTORY.

At the mouth of the Trent, one of the finest and steadiest rivers in North America, and of which the waterflow is remarkably constant and unvarying, Gilmour & Co., Limited, of Trenton, Canada, have established one of the most complete and up-to-date manufacturing plants in the world.

Their different factories, covering an area of over 100,000 sq. ft., are equipped in all departments with the latest and most approved machinery that provides them with appliances sufficient to cut up 25,000,000 ft. of lumber per year, of which lumber a great portion is brought in the log from the company's own limits and driven by them to their mills at Trenton, to be there sawed into the sizes required for the manufacture of hardwood and pine veneered and solid doors, sash, boxes, dressed lumber, lath, shingles, flooring, and, in fact, every species of wood goods required for the building trades, including their famous patent lumber doors, which, during the past year, have been meeting with such success in the large markets of New York and Chicago, and which they are at the present time shipping to all parts of the world.

In view of the fact that this firm enjoys large connections in Canada and the United States, they have also at their command the finest procurable assortment of hardwoods and veneers, which they use principally in the manufacture of patent lumber doors and finish. The capacity of their door factory is about 300,000 doors per annum, which is equal to about 10,000,000 ft. of lumber, and of their box factory, 15,000,000 ft.

Very recently they have expended upwards of $100,000 in the enlargement of their factories, in the construction of a new power-house fitted with waterwheels of the latest and most powerful design, and in the installation of a complete and extensive system of dry kilns.

Situated as they are in the midst of a region most favorable for the manufacture and exportation of wood goods, having under their control almost unlimited waterpower from a river in which thousands of horse-power are daily going to waste, and assisted in their shipping operations by the Grand Trunk, Canadian Pacific and Central Ontario Railways, and the lake steamers, which call regularly at the port of Trenton, this large concern has obtained and will continue to hold a prominent position among firms in the woodworking business, and at the present time they are open to compete in their lines with any manufacturer in the world.

Besides the recent fitting-up of the Canadian Pacific Depot at Montreal and the completion of other large contracts, this firm has but recently secured a contract for the supplying of 1,200 patent lumber birch (mahogany finish) doors, with the casings and moldings to the new King Edward Hotel, Toronto, Ont.

Gilmour & Co., Limited, have expressed a strong desire that, should any of our readers wish prices of or information regarding any of their products, they should at once communicate with the firm through their head office, Trenton, Canada, and they state that they will be most happy to give close attention to all such inquiries.

The advertisement of Gilmour & Co., on page 7 of this issue, can be consulted with profit by anyone interested.

CHANGES IN A WEST-INDIAN FIRM.

In March last C. H. Grell, of Roseau, Leeward Islands, took over the provision and dry goods business of R. H. Gordon & Co., of the same place. On April 9 Mr. Grell took into partnership Mr. Simon Didier, for several years a partner of D. O. Riviere & Co., of Roseau, the style of the firm becoming Grell & Didier.

WRITE, WIRE OR TELEPHONE

—TO—

THE "OZO" CO. LIMITED

FOR THEIR QUOTATIONS ON

TEAS - SPICES - COFFEES

BROOMS

VINEGAR

Our goods are guaranteed to give the greatest amount of satisfaction to the consumer, consequently making them highly profitable for the dealer, selling not only once or twice, but creating for themselves a continuous demand. Let us enlist you as a customer of ours. We want your business because we feel satisfied we can please you in respect to qualities and prices. Become better acquainted with us by writing for quotations.

Principal Office :

ST. PAUL ST., MONTREAL.

FACTORY AT ST. HYACINTHE, QUE.

THE
WORLD'S
BEST FAMILY
FLOUR.

—THE—
WORLD'S
BEST BAKERS'
FLOUR.

—BY ROYAL WARRANT.—

Millers to H.R.H. The Prince of Wales.

FLOUR and BREAKFAST FOODS.

A DEPARTMENT FOR MILLERS AND STOREKEEPERS.

CANADIAN FLOUR IN TRINIDAD.

By Gordon, Grant & Co., Port of Spain, Trinidad.

WE are pleased to note that your paper is taking such an interest in the development of trade between the Dominion and the British West-Indian Islands.

With special reference to flour, we may state that our firm was the first to receive consignments from the Dominion, about 10 years ago, and, with a struggle, we succeeded in getting our dealers to give it a fair trial.

Unfortunately, the first shipments were far from fresh, and very soon went bad in this hot climate, and the result was a very severe setback to the Canadian flour trade. Dealers and consumers refused to touch it, stating that the flour would not keep, and could not in any way compare with the American article.

During the last two or three years, however, the Canadian millers have taken up this trade in earnest, supplying our market with fresh flour of good color and keeping quality. It is steadily gaining in the favor of consumers, especially the cheaper grades of flour, and, in time, they will secure an ever-increasing share of the trade, provided the quality is carefully maintained.

We are sometimes told by our dealers that the Canadian millers have as yet failed to produce a fine blended flour that will compare with the New York No. 1 extras, and being capable of being baked by itself. Undoubtedly the market conditions require careful attention on the part of your manufacturers, as it has taken years for the United States millers to grasp the requirements of the trade here, and which they now so fully understand.

Our attention has been repeatedly drawn to the fact that one of your largest millers, and the producer of one of your finest flours, has given the control of his flour for the West-Indian market to a New York commission house. This, we think, is a mistake, as the flour will be regarded practically as a United States flour, and it is to the advantage of all that the British colonies should deal with their brother colonials direct.

Permit us in closing to refer to our unfortunate sugar industry, which is threatened with extinctiou, on account of the unfair competition with bounty-fed beet. The Home Government tell us that bounties will be abolished in 1903, and, in the budget speech, it is said, provision will be made for a miserable "dole" to keep planters afloat until then. At the present time planters estimate that they are making sugar at an absolute loss of £1 10s. per ton, and the proposed "dole," so far as this Island is concerned, is said to be 15s. per ton. In the event of the "dole" being accepted, the United States will at once impose an equivalent bounty on our sugars, and thus the benefit will be lost. If your refiners would only come to our assistance and take British cane sugar, instead of bounty-fed beet, for the next 18 months, it would greatly help us to tide over our difficulties, and make us independent of the New York market.

ANALYSIS OF THE BRITISH DUTY ON FLOUR.

Anton Kufeke & Co., flour merchants, Liverpool, have issued the following circular regarding the British import duty on flour :

According to the budget proposals of the Chancellor of the Exchequer, the duty to be paid on 60 lb. of flour is the same as the duty to be paid on 100 lb. of wheat, viz., 2 19-28d.

Now 100 lb. of wheat contain 70 lb. of flour and 30 lb. of feeding stuffs. This 30 per cent. of feeding stuffs would have to pay the full duty if it were imported in the form of, say, pollards, bran, etc., whilst competing feeding stuffs, such as Indian corn, barley, rye, peas, beans, etc., have to pay the full duty.

Why should the British miller be the only one in the community protected by a discrimination tax allowing him to import 10 per cent. of flour and 30 per cent. of feeding stuffs free of duty?

This tax, if insisted upon, cannot be called a revenue tax; it is a protective tax in favor of the British miller, of 40 per cent., or 5d. per sack, or 3s. 4d. per ton on flour.

Most of the flour used in Ireland is imported from foreign sources, as Irish buyers take a better and dearer class of flour than English buyers, therefore the tax will fall more heavily on Ireland than on the other kingdoms.

IMPORT FLOUR TRADE OF WESTERN NORWAY.

THE United States Consul at Bergen, Norway, has sent a report to his Government at Washington showing the quantity of flour imported in 1901 by the towns of Bergen, Stavanger and Drontheim ; also the chief importers of flour in these different towns. From this report we extract the following :

BERGEN.

From—	Quantity in lb.
Sweden	43,120
Denmark	710,945.4
Germany :	
Hamburg	3,123,505
Bremen	2,740,141.8
Other ports	3,503,500
Netherlands	1,103,226
Belgium	3,279,813
England	1,185,676
France	25,656.7
United States	2,313,078
Total	18,048,662

Importers of Flour—

Gerdt Meyer,	Alb. Mohns Sonner,
Haggernas Dampmolle,	Joh. R. Rogge,
Ragnar E. Nass,	O. Bjorneseth & Co.,
Paulsen & Dekke,	M. G. Rusoen,
Bjorsvigs Molle,	Wilhelm Olsen,
Skaalevigs Molle,	T. Fronsdahl.
Emil Jessen.	

DRONTHEIM.

From—	Quantity in lb.
Denmark	826,255
Germany	3,472 719
Great Britain	4,095,344
Belgium	2,342,058
Holland	446,073
United States	2,102,338
Total	13,284,787

Importers of Flour—

Jenssen & Co.,	Holm & Co.,
Jacob Larsen,	L. Storo, jr.,
Jacob Halseth,	E. Wahl & Co.,
H. F. Klingenberg,	Theodor Kloe.

STAVANGER.

The total import of wheat flour from all countries (separate statements not obtainable) was 4,563,-226 lb.

Importers of Flour—

Bertelsen & Co.,	Erik S. Monsen,
T. W. Holst,	Kornellus Olsen,
Johnsen & Ekland,	R. Tdsoe,
Gustav Soma,	Stavanger Dampbageri.

At present, Canada exports no flour to either Norway or Sweden. Since 1898 we have not exported any kind of breadstuffs to either of these countries. In that year we shipped 400 lb. of oatmeal and 200 lb. of other breadstuffs, and, in 1897, 5,913 lb. of oatmeal.

The Canadian Export Flour Trade.

ITS CONDITIONS AND PROSPECTS.

CONDITIONS for the export trade in flour have not been altogether favorable during the past season. This is chiefly due to the price of wheat in Ontario being above an export basis. The latest figures for the present fiscal year only deal with the exports up to the end of February. These show a decline of nearly 13 per cent. compared with the same period in 1891, and the decrease appears to have extended to all countries except the United States. This will be gathered from the following table:

EXPORTS OF FLOUR FOR EIGHT MONTHS.

	1901. Barrels.	1902. Barrels.
Great Britain	541,082	417,715
United States	5,042	14,064
British West Indies	.....	6,760
Newfoundland	167,241	164,296
Australia	.....	37,259
Other countries	51,228	24,692
	764,593	664,786

These figures are taken from the monthly returns. In 1901 the exports to the British West Indies and Australia were not given separately, being included in "other countries." This year they appear seperately as in the regular yearly returns. It is to be regretted that South Africa does not also appear, as it would be interesting to trace month by month the course of our trade with that part of the world, especially when it is to be remembered that we have to wait several months after the fiscal year is closed before the returns for the 12 months are to hand. And recently Canadian millers have received much larger orders than usual on South-African account.

THE SOUTH-AFRICAN TRADE.

These orders from South Africa promise to make the total export flour trade for the fiscal year ending June 30 next equal to if not in excess of any previous year. At present, however, or rather up to the period covered by the above table, the average rate per month is not equal to 1,000,000 barrels per annum, or below that of both 1898 and 1901. It would perhaps be well in this connection to show the exports for the last ten years, showing what went to Great Britain and to the United States as well as the total to all countries:

FLOUR EXPORTS FOR TEN YEARS.

	Great Britain. bbl.	United States. bbl.	Other Countries. bbl.	Totals. bbl.
1892.....	240,329	3,998	136,669	380,996
1893.....	204,687	2,412	203,086	410,185
1894.....	203,467	3,862	221,281	428,610
1895.....	104,501	2,818	115,656	222,975
1896.....	89,425	2,430	94,861	186,716
1897.....	246,754	4,270	170,734	421 758
1898.....	908,399	5,392	335 647	1,249,438
1899.....	540,971	5,052	246,513	792,536
1900.....	455,075	3,834	309,253	768,162
1901.....	770,714	14,682	333,304	1,118,700

While the export trade in flour during the last few years has remained somewhat stationary, the average of the last four years is over 600,000 bbl. per annum in excess of the previous four years.

LIGHT STOCKS OF ONTARIO WHEAT.

Recently the export demand for flour has been large, but it has not been possible in Ontario to take full advantage of it, exporters, owing to the light stocks of wheat in the hands of dealers and millers, being unable to fill all their orders, this lightness in the stocks of wheat being due in part at least to the fact that the farmers have been busy with their spring work and have not been making deliveries.

A few days ago I had a short conversation with a well-known exporter of flour. Speaking of Manitoba flour, he said:

FREIGHT RATES ON WHEAT AND FLOUR.

"Exporters in the east, as far as Manitoba flours are concerned, find it difficult to do business, owing to the relatively higher freight rates on flour compared with wheat. The large mills in Manitoba are, however, no doubt doing considerable business in an export way, particularly on South-African account."

"Do you think the South-African trade will be permanent?"

"I do; and think it should grow as the country develops. The flour made from Manitoba wheat will stand the climate of South Africa better than the flour made from Ontario winter wheat. The demand for winter wheat flours in South Africa can probably be better supplied from Australia than from Canada. There is a risk of our Ontario winter wheat flour turning sour, having to cross the equator."

"What do you think of the outlook for the general export trade in flour?"

"It yet remains to be seen what the effect of the new duty on flour in Great Britain will be. As you know, the duty on flour is relatively higher than on wheat, which will tend to make our exportable surplus go to Great Britain in the shape of wheat instead of in flour."

THE BRITISH TAX ON FLOUR.

Great Britain being our chief customer it is only natural that we should view with some concern the Customs duty of 5d. per cwt. on flour which the British Government imposed last month. One thing is certain, it will not help our export trade in flour. Next to Great Britain our chief customer is Newfoundland. And it is gratifying to be able to say that our trade in flour with that colony is growing. Our third best customer for flour is the British West Indies. This trade has been one of many ups and downs, but the prospect for the future now appears to be more promising than ever. The following table shows the different countries to which we exported flour in 1891, 1896 and 1901:

COUNTRIES TO WHICH CANADIAN FLOUR IS EXPORTED.

	1891. Barrels.	1896. Barrels.	1901. Barrels.
Great Britain	181,543	89,428	770,714
Australasia	.....	1,193	47,484
B. Africa	.....	.....	500
B. Guiana	.....	300	2,030
B. W. Indies	399	335	33,722
Belgium	1,520	.....	.....
Newfoundland	99,438	88,430	234,259
China	.....	.....	1,530
Cuba	.....	.....	41
Denmark	.....	.....	168
France	.....	.....	1,676
French West Indies.	.....	.....	5,575
Fiji Islands	.....	52	.....
Germany	.....	276	315
Hayti	.....	799	.....
Holland	.....	.....	1,728
Danish West Indies.	35	.....	.....
Italy	.....	.....	150
Hong Kong	.....	1,275	.....
Japan	1	.....	3,935
Spanish West Indies.	.....	55	.....
St. Pierre	1,393	2,143	1,065
U. S. of Colombia	16	.. ....	26
United States	12,439	2,430	14,685
	186,716	296,784	1,118,700

While the British duty on flour is likely to increase the difficulty of doing business with Great Britain, it is scarcely likely to destroy it. And there is, no doubt, sufficient enterprise in our millers and exporters to devise ways and means of pushing trade with not only Great Britain, but with other countries as well.

ERECTING A MODERN MILL.

From a 75-barrel mill in 1885 to a 1,000-barrel most modern milling plant in 1902, is the satisfactory record of The T. H. Taylor Co., Limited, of Chatham, Ont. This progressive and enterprising firm of millers and manufacturers have, by careful attention to all the details and by studying the wants of their customers, increased the capacity of their mill until now they are compelled for want of space to abandon their old mill, and are erecting what is to be the most modern winter wheat mill in Canada.

The plans of the building, placing of machinery and the flow-sheet of the mill are prepared by the most popular flour mill builders of America, Messrs. Nordyke & Marmon, of Indianapolis, Ind. The mill will have a capacity of 1,000 barrels per day, but machinery will be installed in the the meantime for 600 barrels. The latest and most improved milling machinery will be used, and The T. H. Taylor Co. expect when the mill is completed to turn out the best flour in the market.

The company will continue to run the "Daisy" mill as well, which is a modern plansifter mill of 150 barrels capacity.

The company do not confine themselves to the manufacture of flour only, but have large woollen mills, which are run to their full capacity the year around. Any dealers wishing to open up new business would do well to correspond with the firm, whose reputation stands high in the commercial world of the Dominion.

JUN 27 1902

LANCASTER MILLS.

SHIRK & SNIDER.

BRIDGEPORT
ONT.

SHIRK & SNIDER

SPECIAL BRANDS

Buda **Neva**
Daily Bread **Patent**

Millers and Manufacturers of

Improved ROLLER process flour.

Capacity 300 Barrels a Day.

BRIDGEPORT and BADEN, ONT.

None better than

"MAPLE LEAF" Rolled Oats.

We also Manufacture

Flake Wheat. Split Peas.
Pot Barley. Cornmeal.

Dealers in Grain, Hay and all farm products.

CORRESPONDENCE SOLICITED.

Walter Thomson & Son

MITCHELL, LONDON and SEAFORTH
CANADA.

The most popular brands of Winter Wheat Flours in Lower Provinces are manufactured by

THE T. H. TAYLOR CO.

LIMITED,

OF CHATHAM, ONT.

A new modern mill under course of construction with increased capacity. Why not have these brands, the most popular in the leading markets of England? Only a matter of introduction. Correspondence solicited.

Our Brands:

"Beaver" "Seal"
Manitoba Blend.
"Headlight"
Winter Wheat Patent.
"Sensation"
A Straight Roller.
"Famous"
An Extra.

Mill Feeds for Export.

The "Valley City" Flour Mills

DUNDAS, ONT.

High-Grade Blends.
90% Patents.

Always Reliable. Made every day the same.

Write for samples and prices.

KERR MILLING CO.

Flour and Cereals in the Retail Store.

IN THE flour and in the feed business the rule always is small margins and quick sales. In no other business does this rule probably apply with more force, for by carrying large stocks nothing is gained and much risk of losing money through fluctuations of the market is incurred. The market for grains is always uncertain as everyone knows and is as liable to drop as to rise. And a decline of 1c. a bushel would mean a considerable loss on a carload of oats or barley. Wheat also fluctuates much and flour changes in price accordingly, so to have too heavy a stock of flour on hand is a thing to be avoided.

THE MARGIN OF PROFITS.

The profits are small in this business and hardly over five per cent. is realized in a good many cases. A larger margin than this is made on flour and oatmeal, but any downward change in price soon takes away the profit and leaves the dealer out of pocket.

Beware, therefore, of having extra large stocks of flour, feed, and similar goods on hand. In the spring the heaviest stocks are carried, as the farmers then cannot get away from their seeding to deliver grain. In the fall the demand is generally the heaviest for all foods, and then the most extensive purchases are made.

THE BEST SELLING GRADES.

For flour the demand is steady all the year. As this article is always wanted by the housewife a steady trade may be expected and all that is necessary is to know what grades sell best in the locality. Medium grades, known as family flour, generally comprise the bulk of the sales, so the heaviest stocks of these are kept on hand.

METHODS OF PUSHING FLOUR.

To push their flour merchants usually adopt the plan of selling some of their standard brands at reduced prices for a day or so. By selling cheaply certain flour is introduced into the homes of people that have never tried it before, and when they find it give good satisfaction they try it again. An advertisement is inserted in the newspapers stating that a certain brand of flour will be sold at a low figure at a certain store and inviting the public to give it a trial.

WINDOW DISPLAY OF FLOUR.

A window is also dressed with this brand and cards placed therein bearing the selling price of it. People being induced to buy, will come again if they find it to give good satisfaction, and will be turned into regular customers.

BREAKFAST FOODS.

In breakfast foods a thing to be noted is the number of new goods that are being placed on the market this last year or so. A few years ago such things as prepared breakfast cereals were almost unknown, but now efforts are being made by their manufacturers to introduce them to the public by extensively advertising their merits. The merchant has, therefore, to be ready to sell any of these novelties that his customers may ask for, but it is better for him not to be too eager to buy them at first. Wait and see if there are any inquiries for them and then place a sample order with the wholesaler. Some of these have come to stay, and some, of course, have not. Only the best will survive.

In oatmeal and rolled oats the heavy demand is in the fall and winter. Keep these goods fresh by buying often and in small lots and only sell the best. Moderate prices should be charged, and if any new brands are being placed on the market, if they are worthy, give them a trial. Advertise and push your oatmeal similar to the way you do your flour.

The flour and cereal business does not give much opportunity for window dressing, but yet something can be done that will benefit the merchant. He can arrange sacks of flour, boxes of prepared breakfast foods, or samples of grain or seeds in his window so as to make it look attractive. It is well to change the window often and not let the dust accumulate. Everything should be kept as neat as possible and things should be always gotten up attractively. By keeping well-dressed windows and a neat store many new customers are gained.

PRICE TICKETS.

A good plan to sell these goods is to have prices of what you have, such as oats, corn, barley, flour, posted up in the windows of the store or on a bulletin board outside the door. This helps to bring trade.

The aim of a flour and feed merchant, as that of every other trade, should be to have regular customers. By giving them good value for their money and contenting himself with small profits the merchant may do this.

SOMETHING NEW.

He should always keep his goods fresh and have something new to introduce to his customers if possible. New brands of flour, new prepared foods, new process oatmeal and rolled oats are always being placed on the market, and so it should not be hard for a trader to introduce a new line or brand of goods by way of a change.

TRY AND DISCOVER CAUSES OF FALLING TRADE.

If you find the demand for flour or some kind of breakfast food falling off, find out what is the matter and set to work to remedy it. And, if the fault is in the goods you sell, get something to take their place.

HANDLING SEEDS.

In connection with their flour and feed business, many feed and flour merchants carry stocks of seeds, such as clover, timothy and cereals, besides garden seeds; to sell to the farmers in the spring for seeding purposes, and have found this to pay. An advertisement in the local papers and a number of circulars sent to regular customers and others likely to buy works wonders in the matter of building up a trade in seeds, as in other lines. Salt and fertilizers may also be handled with profit in a locality where there is a demand for them at all.

THE HURON AND MANITOBA MILLING COMPANY.

Among the modern mills of Ontario is that of the Huron and Manitoba Milling Company at Goderich. The mill is 60x50 ft. and has a capacity of 1,200 bbl. a day. The engine room is 21x72 ft. and the boiler room 60x50 ft. The elevator in connection with the mill is 110x50 ft. and has a capacity of 200,000 bush. of wheat. The machinery employed in the mill and elevator is of the latest improved type and the premises are fitted throughout with electric light. Mr. McGaw, who has had much experience in the large milling concerns is manager.

A MODERN FLOUR MILL.

The Valley City Flour Mills, of Dundas, Ont., built entirely new about two years ago, were purchased in 1901 by Robt. Kerr, sr., and his son, J. W. Kerr, who are operating them under the firm name of Kerr Milling Co.

They bring into the business a ripe experience in milling, Mr. Robert Kerr having commenced his milling career in Scotland over 55 years ago, while his son has also spent a good many years in the business.

The mill is said to be one of the best in Canada, and its product is selling in the world's market and giving the best of satisfaction. An electric motor has been installed for use when water-power is deficient, which brings the plant up to a modern standard.

WORTH A TRIAL.

T. Hemphill & Son, oatmill millers and grain dealers, Wroxeter, Ont., are well and favorably known, as their cereals are sold by all the leading houses. The quality of their goods is high. They have put in machinery for the manufacture of rolled wheat, and the rolled wheat they are making is worth a trial. They solicit correspondence.

No need to purchase imported goods when you can get the best right here in Canada.

A delicious Cereal Coffee, is the verdict of all who have tried it, and not only is it delicious but it is *Pure and Wholesome.*

GRANO
CEREAL
COFFEE

A PURE & WHOLESOME DRINK

MANUFACTURED BY THE

ENTERPRISE SPECIALTY CO., LIMITED

TORONTO, CANADA

Have you particulars yet of *Our Special Offer to Grocers?* If not, write at once for them. We want you to handle GRANO and will make it worth your while.

GRANO is widely advertised and the public are asking for it.

THE MODERN MILLER.

THE miller used to be one of the most picturesque figures of boyhood days, writes Stewart Lyon from Winnipeg to The Toronto Globe. He was represented in the school books as a worthy successor of that miller,

> Who worked and sang from morn till night,
> No lark more blithe than he.

With his flour-coated smock, his ruddy face and hearty greeting, the miller was almost as fascinating to the youngsters who watched the big stones go whirling around as was the blacksmith at his forge. It was a different sort of miller that I was told to see to get information about the crop of last year. The office floor was of mosaic tiling, costly and beautiful, the fittings were like those of a bank, and there was a big staff of clerks behind the row of desks. The miller, a hugely-proportioned man, with placid features, could be seen behind a glass partition, and by-and-bye he was got at. He was hard at work on the plans of new elevators, and the problem of locating them to the best advantage, but in one respect at least he was still the miller of the Dee, and good-naturedly dropped his work to make things pleasant for his caller.

What explanation is there, he was asked, for the failure to move last year's crop out rapidly, and how much truth is there in the statement that the grain men and millers took advantage of the necessities of the farmer to buy the best wheat for the price of the second and third grades?

HEARD THAT BEFORE.

The miller smiled grimly. The question was evidently not new. "As to the failure to move out the crop," said he, "you will have to get the railway men to explain, but come with me and we'll look into this question of wheat grading." Into a back room went the miller—a large room, supplied with a prodigious number of drawers, row upon row, and maps that hung from the walls.

"There is a common impression," said the miller, "that No. 1 hard wheat is grown in every corner of the Province and the Territories. I am going to prove how very marked the difference in grade is even at points a dozen miles apart, and occupying exactly the same position as regards altitude, moisture and general climate. But first you might like to see the grades under a glass." At this the wheat expert who stood by produced a powerful microscope, and from one of the drawers took out a handful of wheat. A few kernels were placed in the range of vision, and stood out, although shrunken and hard to the naked eye, plump, well filled and of a satiny texture, with a tuft of tiny white hairs at either end of the kernel, like some old man's beard. The wheat was the famous No. 1 hard, and even a novice would know that it was an aristocrat among grain. Next was presented No. 1 Northern, a plump and well-filled berry, but lacking the peculiar golden brightness of the finer grade, and, as experience has shown, not so rare a grain for milling. Next came a sample of smutty wheat, a quantity of dirt probably of parasitical origin being mixed in with the beard on the kernel. This smut can be washed out by careful cleansing of the wheat before milling, but its presence considerably reduces the value. The last sample put under the misroscope was one of frosted wheat, good for little else than mixing up into feed for animals. The berry of this is emaciated and shrunken, and beneath the surface one can see the blotches of dark grey where the milk of the wheat before its maturity into a dry substance had been frozen. It is of course only while growing that the frost can destroy wheat. After it has been cut and the moisture has dried up in the berry wheat is as impervious to frost as a lump of coal is.

DIFFERENT SOIL, DIFFERENT RESULTS.

Having grounded me in the rudiments of grading, the miller pulled down a map of Manitoba and the Territories, and, like a patient schoolmaster teaching a backward pupil, began my lesson. I shall never forget it. Here was a map showing a stretch of over 1,000 miles of wheat and ranching country with tens of thousands of farms. Yet this man sitting in his office in Winnipeg, by virtue of the completeness of his organization, could put his finger on this spot and that and say, "No No. 1 hard came out of that section last year," or "We got just two cars of No. 1 hard out of 50 cars." These were not mere assertions without proof. An indexed book was at hand showing the sort and quantity bought by the mill at every point, and the samples taken of these shipments were to be found by pulling out the corresponding drawer. One point on the map was shown where the bulk of the grain, almost all of it, indeed, was No. 1 hard, while at the next elevator east in precisely the same region No. 1 Northern was the general grade. This was accounted for by a difference in the soil. In the one case it was the black mucklike earth characteristic of Manitoba, while in the other, in which the result was a grade poorer wheat, the soil was more of a sandy clay.

"Might there not be something in the buying?" I asked the miller.

A TYPICAL COMPLAINT.

"No," he replied; "a change of buyers won't improve the wheat any. We sometimes get complaints that a man has teamed wheat to one buying point and got a No. 1 Northern grade, and has taken the next load from the same field to another buying point and got it graded by the buyer as No. 1 hard. The explanation, however, is quite simple, and does not at all mean that the first buyer was not honestly grading the wheat. It means rather that the second buyer has a large quantity of No. 1 hard in his elevator, and that, although the load in question does not come up to the standard, he can put it in with the No. 1 hard and merge it with the latter without destroying the grade. So he takes the load of No. 1 Northern, calls it No. 1 hard and pays for it on that basis. That is the real origin of not a few of the stories that we hear about the dishonest grading of wheat." The miller said many other things about the crop peculiarities of certain districts, but they were said in confidence and are not to be told here. I shall watch the map of the wheat-growing belt more closely hereafter to see how these prophecies turn out.

SCIENTIFIC WHEAT BLENDING.

Rather a curions thing was brought out by another miller on whom I called. In the great mills of the Old Country the mixing of wheat in the making of flour has become almost a science. As many as 10 varieties of wheat are used in some of the brands, Canada, the United States, the Argentine, India, Hungary, Austria and Southern Russia all contributing a portion. The idea is to secure the miller against a crop failure in any of these countries. If, for example, he were using all Canadian wheat and the Northwest crop should prove light, as in 1900, he would not be able to get wheat and supply his customers with the accustomed brand. The result would be the loss of reputation and loss of trade. But with Canadian wheat as a tenth part of the flour milled from a blend of 10 sorts of wheat the miller can, when Canadian is scarce, substitute something else without materially changing the composition of the flour. My respect for the Old Country miller is strengthened by this story. He, too, is evidently a 20th century improvement on the miller of the Dee.

CHANGE IN A BARBADOS FIRM.

W. L. Johnson & Co., Barbados, B.W.I., have been succeeded by W. L. Johnson & Co, Limited, who will continue the business as commission and general merchants and importers of English, United States and Canadian produce and provisions. A new partner, W. E. Metford, for 33 years with Da Costa & Co., of the same place, comes into the business with additional capital, and his aid is hoped to contribute much to the success of the new firm. The directors expect shortly to add one or two branches to the business with this added capital and experience.

The business has hitherto been conducted by trustees, as directed by the will of the late W. L. Johnson, and the directors of the new company are Messrs. H. L. Johnson, W. E. Medford and J. P. Shepherd.

European Agents Wanted

— for —

Wheatine

(registered)

The most natural, nutritious, healthful, and delicious of all cereal foods. Recommended by Canadian Medical Profession. Enormous sales in Canada.

Milne Bros.,

Sole Manufaoturers, Proprietors of Markham Roller Flour, Chopping and Cereal Mills,

MARKHAM, ONTARIO, CANADA.

Established 1869.

Geo. Musson & Co.

COMMISSION MERCHANTS,

Toronto, Canada

Teas, Coffees, Sugars,
Dried Fruits, Spices, etc.

Correspondence Solicited.

SEED CORN

(ALL FIELD VARIETIES.)

Largest Growers in Canada. Also Prime and Handpicked Beans. Prices and Samples cheerfully furnished.

Fred. B. Stevens & Co.

CHATHAM, ONT.

Bell, King & McLaren

Fruit and Commission Merchants,

MONTREAL, CANADA.

Wholesale receivers of

FRUIT, PRODUCE and MAPLE PRODUCTS

— OUR SPECIALTIES ARE —

Oranges, Lemons, Apples and Bananas.

We always do business with the Producer.

References—Canadian Bank of Commerce, Montreal; Traders Bank of Canada, Burlington, Ont.; The Wholesale Trade of Montreal, and the Commercial Agencies.

CORRESPONDENCE SOLICITED.

P.O. Box 213. 153 Lower Water St.

Levi Hart & Son

LIMITED

HALIFAX, N.S.

COMMISSION FLOUR AND FEED MERCHANTS.

EXPORTERS
Of DRY and PICKLED FISH.

IMPORTERS
Of SALT, MOLASSES and West India Products.

MANUFACTURERS
Of the Famous Brand of "SUNSET" CORN MEAL.

Correspondence Solicited.

Cable Address: "Levi." A.B.C. Code.

CEREAL FOODS

T. Hemphill & Son

Grain Dealers and Manufacturers of

Standard, Granulated and Rolled Oatmeal . . . . . .

Rolled Wheat, Cracked Wheat and Graham Flour.

Shipped in BAGS or BARRELS.

SAMPLES AND PRICES ON APPLICATION.

Wroxeter, Ont.

Cable Address, "HEMILL"

GROWING AND . . . . . GATHERING VANILLA

By
A. M'Farlane,
Of Moorea,
Society Islands

AN article on "Vanilla-Gathering in Central America," by Mr. Rowland W Cater, in Chambers's (for 1901, p. 278) interested me greatly, as I have been for years a cultivator and curer of vanilla.

The white planter in the tropics, after he has been for some years subjected to the enervating effects of the climate, becomes averse to anything in the shape of labor more than is absolutely necessary for conducting whatever particular avocation his may be. So that residents of a northern clime have to depend upon the kind services of the "globe-trotters" for their information upon the various cultures; and, owing partly to the short time which they are enabled to devote to acquiring information, and often to misleading statements made by planters intentionally, sometimes this information is very incorrect. This stricture, however, does not refer to the article by Mr. Cater, and I must compliment him upon the care which he has evidently displayed in his study of vanilla. He has, however, made a few mistakes, and I thought it might perhaps interest your readers were I to correct them, and also describe the methods employed by us here in the South Sea Islands.

Although Tahiti is one of the largest vanilla-producing countries, ranking second or third, annually yielding nearly 100 tons of the dried product, ours is nearly the worst vanilla that reaches the European markets, commanding only about half the price which is paid for vanilla produced in Reunion or Seychelles, or one-quarter of that paid for the best Mexican. However, to offset this disadvantage, we have the advantage of the finest tropical climate in the world—no hurricanes (Tahiti being outside of the "hurricane belt," which only reaches the Raratonga or Cook Islands, 600 miles west), no malaria or fevers, no poisonous serpents, and but few noxious insects—and have a gentle, friendly race of natives to live among.

We have here in cultivation two varieties of vanilla: V. planifolia, grown only in very limited quantities, as, owing to the tendency of the bean to split when nearing maturity upon the vine, and afterwards during the process of curing, it does not appeal to the native grower, and the variety in common cultivation, which is that known in Mexico as pompona. Both varieties were originally brought here from Mexico. V. planifolia produces the true vanilla, while pompona yields what is known in Mexico as vanillon and in the London market as vanillos. V. pompona, although yielding such an inferior quality of fruit, has advantages which endear it to the Tahitian. The bean does not split; it can be cured by simply exposing it to the sun, not requiring to be dipped in hot water or subjected to a process of baking, as do the others, and it always gives two, and sometimes three or four, crops of flowers during the year, while planifolia gives but one, and that of short duration.

Most of the Tahiti vanilla is planted so as to climb upon the guava, which is about the worst tree that could possibly be obtained for the purpose, as the bark constantly peeling off causes the tendrils of the vanilla to lose their hold with it, and the vines have to be hung over any convenient branch to keep them from falling to the ground. The guava is an imported tree, but it has taken possession of large tracts of land, and to make a vanilla plantation requires the minimum of labor, usually only the cutting out of a few guavas where they may be growing too thickly and the planting of vanilla vines at the roots of the remaining ones. Upon hillsides where the purao (a species of Broussonetia) grows, the vanilla is at home. In fact, it is a mistake to plant it upon level land, as, although the vine revels in moisture, the roots are very impatient of water lying stagnant about them. The puroa is, however, a rapid-growing tree, and considerable labor is required in pruning, in order to keep it within bounds and prevent it from overshading the vanilla, too much shade being even worse than too little.

The best situation for a vanilla plantation is on a hillside, preferably in a valley, not too near the sea; and the best system of planting for one who can afford to wait is to clear off all the trees which may be growing upon it, and to plant at regular intervals young trees or posts of varieties which will grow from cuttings. In my experience the best is a small tree known locally as pini, a species of Bauhinia, and which will grow in two years to a height of from 12 to 15 feet. The usual distance apart for the posts is 6 or 8 feet. When these posts are in place the vines are planted as Mr. Cater says; only that we usually use cuttings of 10 or 12 feet in length. When cuttings of this length are used a crop of beans is secured nine months or a year sooner than when short lengths are planted. We reckon on a small crop of cured beans 18 months after planting, and a full crop in two years and a half.

The flowers, which last but one day, open about 7 a.m. and close about 3 p.m., and have to be pollinated by hand during that time—that is, all those which open upon one day must be pollinated the same day. We use small, pointed sticks for this purpose; the pollen, which is a small compact mass, being transferred more rapidly by these than by any other method that has been tried. A very expert worker can pollinate 3,000 flowers in one day, but most are satisfied with from 1,500 to 2,000.

About nine months after the flowers appear the beans become mature. This stage is known by their changing in color from a dark to a light-yellowish green, or by their becoming brown at the lower or flower end, when they must be picked and taken to the house to undergo the process of curing, which should occupy about three months. They can be cured in a shorter time, but always at a sacrifice of quality. This is the most important work of the vanilla-planter, and entails constant care, as a few days' neglect may spoil the whole crop. This, I think, partly explains why Tahiti vanilla has such a bad name in the markets of the world. Most of the native planters cure their own crops, but they will not give the necessary attention to this work. There is no secret about the method of curing, although some pretend that there is. It consists in alternate exposures to the sun, always under dark-colored blankets, and sweating in the house in tight tins or boxes. Experience is the only teacher as to when the bean has arrived at the proper stage of dryness.

I have to differ from Mr. Cater regarding a few of his statements. For one thing, the vanilla is essentially a terrestrial orchid, and derives a large part of its sustenance from the soil. In proof of this, in any old, neglected plantation plants may be found which have been uprooted or broken off. When this happens, the part of the vine which is left at once takes on a sickly yellow hue and sends down long roots. I have seen some of these over 30 ft. long—which, on reaching the soil, take root, and the vine at once recovers. The small tendrils do not feed upon the trees; when the tendrils come upon a decayed branch, or when the tree upon which the vanilla is trained dies, they then change their character, becoming elongated and entering into the decayed places as proper roots, and evidently feed upon it.

In his estimate of the possible crop and probable profit I cannot agree with Mr. Cater. First, an estimate of four beans to a vine is ridiculously small. If a vine has only one bunch of flowers, that ought to give from 8 to 20 flowers—we usually have eight or ten beans to a bunch; but it is a very poor vine which does not give in the year over ten bunches of flowers. However, to be safely within the mark, let us say that each vine averages five bunches of flowers, giving six beans to the bunch, or 30 beans to the vine. This will give 3,000 beans to 100 vines. Taking these at 150 beans to the pound, the usual average, we have 20 lb. as the crop. This, at our average price of 6s. gives £6 sterling, or at

The WATSON FOSTER CO. LIMITED MONTREAL

PARIS 1900

WALL PAPERS

THE SAMPLES
OF THIS COMPANY

FOR 1902 - 1903

WILL BE OF SPECIAL INTEREST TO THE TRADE
OF

AUSTRALIA AND NEW ZEALAND.

SUCCESSFUL IN THE CREATION OF ARTISTIC AND PROFITABLE MATERIAL FOR THE HOME MARKET, THEY PURPOSE MAKING SPECIAL EFFORTS THIS SEASON TO ATTRACT INCREASED AUSTRALASIAN BUSINESS, BY THE PRESENTATION OF AN EXCEEDINGLY STRONG LINE OF OVER 100 NEW EXCLUSIVE DESIGNS IN 2,000 COLORINGS, TREATED WITH ABILITY AND EFFECTIVENESS.

McRORIE & CO., MELBOURNE

AGENTS FOR AUSTRALIA AND NEW ZEALAND.
ASSOCIATED WITH A SPECIAL CANADIAN
REPRESENTATIVE.

JUNE 1902

the price mentioned by him—20s.—£20. Where he is wrong is in the weight. One thousand beans—and they must be the best—will weigh 50 lb.. but only when they are green; and in process of curing they lose at least three-quarters of their weight. Figures, however, are sometimes misleading, and I cannot do better than give as an example the results from a small plantation in which I am interested. A careful account of the expenditures and receipts has been kept. At the end of three years and a half from the time of planting the vines we have paid back all that has been expended upon them, and have a small balance in hand. A man here with three or four acres of vanilla has a competence; with ten or more he is rich; and for one who likes to potter around among flowers in the temperature of a greenhouse I cannot imagine a life more attractive.

By the way, although the fruit of the vanilla is in no sense a bean, it is invariably called by that name.

Our vanilla is one of the most speculative crops, rivalling hops in that respect. I have known it to sell for 2s. per lb.—that was ten years ago, and it has never gone below 4s. since—and again for 16s. The average price, however, is 6s.; and as we estimate that it costs 2s. per lb. to grow and cure, a fair margin of profit is left for the grower.

I will conclude with a little information for brother-planters. Vanilla posseses two irritant poisons, which, like some other vegetable poisons, act differently upon different individuals. To a few they are innocuous. The juice of the vine, or even the rain or dew from off the leaves, produces in some an itching sensation, somewhat resembling "prickly heat." The dry or partially dry beans produce small blisters on the hands of some of those constantly handling them, and in extreme cases sores come upon the arms and body, which all itch incessantly. I have suffered slightly for years from these, and have only lately found what seems to be a cure—in my case it has proved specific. This is carbolic acid. I use a mixture of equal parts of carbolic acid, glycerine, and rose-water, rubbed on upon going to bed. I have tried the same remedy upon a number of natives, and have cured them all. Washing with Calvert's 20 per cent. carbolic soap after handling the beans acts as a preventive.

FRUIT EXPORTING FIRM.

Attention is called to the advertisement in this issue of J. R. Clogg & Co., exporters of Canadian fruits, etc. This firm is of very old standing, with a record in the business excelled by none. Intending purchasers should make inquiries of them; for this year they will have an exceptionally large quantity of fruit to offer. They already supply a good list of buyers on the other side, to which other names are continually being added. It will be to the advantage of exporters to make connections with this firm.

A LEADING FRUIT FIRM.

IN March, 1898, a new firm of fruit dealers began business in Montreal. The members were Messrs. Wm. Bell, C. W. King and D. J. McLaren, all of whom had had a considerable experience in the fruit and commission business, and were all qualified to make the firm of Bell, King & McLaren a success. In this, the fifth year of its existence, the business has become one of the most important of its class in the great fruit centre of Montreal. As an example of what the firm is doing, it might be mentioned that they import over 2,000 bunches of bananas every week. In apples, which have always been made a prominent feature of the business, they handle between 14,000 and 18,000 barrels every season. They are heavy receivers of lemons from Mediterranean points all the year round; while in Canadian basket fruit the trade done in strawberries, raspberries, plums, cherries, grapes, etc., is very large. Some idea of it may be gained by the fact that in the season they have as many as six cars per day.

To conduct this trade, it is necessary to have a large staff of correspondents; and those of Bell, King & McLaren practically cover the world. They have already made shipments of fruit to Cape Town, South Africa, and look confidently forward to the time when the Canadian steamships going to that point will be fitted with refrigerating apparatus; under which conditions the fruit trade between the two points could be brought to important dimensions.

A PROGRESSIVE COMMISSION HOUSE.

One of the leading produce dealers and exporters of butter and eggs in Montreal is the firm of Loynachan-Scriver Co., Limited. Through constant and steady push, coupled with long years of experience in the line of trade in which they are engaged, this house has made rapid strides upwards, and have established for themselves a reputation second to none.

A visit to the commission house in question would immediately convince even a person entirely unacquainted with the handling of eggs and butter of the extensive business this firm is doing Mr. D. H. Loynachan is president; Mr. O. D. Casselman, vice-president; Mr. C. W. Scriver, secretary-treasurer; all of whom are possessed of a thorough knowledge of the business they are engaged in. Our foreign readers will find it to their advantage to communicate with this firm, whose advertisement appears in another part of this issue.

CLOTHESPINS.

The old-fashioned clothespin was in existence a long time before anyone thought of improving on it. But when once a new idea came out several others followed, and now there are many varieties of clothespins, each, no doubt, with merits of its own. Among the best is a pin manufactured by a Canadian concern, The Dominion Clothespin Co., of Danville, Que. This is also the cheapest, and as it never splits, and does not stick to the line with ice or snow, besides being always sure to hold the clothes firmly on the line, even in a very high wind, it soon became one of the most popular. Dealers in all parts of the country handle it now and the sale is enormous. It is a simple contrivance, and very strong. As it can be retailed for 10c. per doz., the price is no obstacle.

YORK METAL POLISH.

TRULY we live in an age of new discoveries, science and progress. New things are being invented and new discoveries perfected. Among the latter might be mentioned an article manufactured by The Dominion Butchers' Supply Co., 143 King street east, Toronto, known as York Metal Polish. Metal polishes are not new discoveries by any means, but in York Metal Polish you have an article that has been so perfected that into its manufacture no grit or acids whatever have been introduced. Therefore, no article, whether it be the finest piece of jewellery or the coarsest metal surface, can be injured after using this preparation. Metals polished by it do not turn a greenish hue a day or two after the operation, like they will where acids are used in the manufacture, but, instead, it gives a new lustre which remains until worn out by course of time. The ingredients composing the polish act in unison to that end.

York Metal Polish can be used indiscriminately upon any metal; it injures nothing. It is put up in attractive tins and in four different sizes, so as to retail from 10c. up. It is being introduced in Toronto, and is fast meeting with public favor.

Dealers everywhere are invited to write for samples, wholesale prices and full information, which will be cheerfully given by J. Lister Nichols, the manager of the above company. Their advertisement appears on another page.

MAKERS OF SUPERIOR SCALES.

C. Wilson & Son, scale manufacturers, 69 Esplanade street east, Toronto, are claiming the proud distinction of being the only maaufacturers of ball-bearing computing scales in the world. They claim that the advantage of ball-bearings over any other kind has become pretty generally acknowledged, and that their superiority with reference to the finely adjusted weigh scale is at once apparent. They are making some special offers of these scales to grocers at present.

Let the advertiser resolve that he will turn down all advertising grafts, no matter of what description or in whose interests—legitimate advertising in legitimate mediums will result in a better showing of profits at the year's close.—White's Sayings.

J. R. CLOGG & CO.

EXPORTERS
OF

APPLES

It will pay intending purchasers to write us.

MONTREAL.

WE OFFER BUYERS EXCEPTIONAL VALUES IN:

"Golden Crown," ½-lb. Flat Lobsters, claws and tails only.
"Golden Crown," ¾-lb. Flat Lobsters, claws and tails only.
"Golden Crown," 1-lb. Flat Lobsters, claws and tails only.
"Golden Crown," 1-lb. Tall Lobsters, Standard Quality.

Also "GOLDEN KEY" FLATS, Containing claws, tails and arms.

WE GUARANTEE GOODS WE PACK.
CORRESPONDENCE SOLICITED.

W. S. LOGGIE CO., Limited, CHATHAM, N.B.

JUN 18 1902
to Capitals Chatham

FRUIT AND PRODUCE FOR EXPORT

Cable Address: "Dawson." Codes: A.B.C., Scattergoods.

We are headquarters for Canadian Fruit and Produce for Export. **Apples, Poultry, Eggs** and **Butter** are our specialties, and we are in a position to buy and sell at closest margins. Correspondence solicited.

THE DAWSON COMMISSION CO., LIMITED

TORONTO, CANADA.

Pure Canadian

HONEY

Fine extracted White Clover Honey, crop 1901, for immediate delivery, in 10-lb. and 70-lb. tins.

Orders booked for White Clover, Golden Rod and other amber honey, extracted, put up in any size package. Also in the comb in 12 to 16-oz. sections.

CROP 1902.

The finest of fine pastry flour, **Queen of Roses**

in small cotton sacks, 1/20 bbl. and 1/8 bbl., also Bags and Barrels.

CASH TRADE SOLICITED.

HOWE, McINTYRE CO.,

MONTREAL, CANADA

IF IN WANT OF

Corn Brooms or Whisks

YOU WILL FIND THE

Manufactured by us to be of uniform good quality and reasonable in price.

We also manufacture Brush Blocks and Brushes of all descriptions.

Correspondence solicited.

Meakins, Sons & Co.

59 St. Henry Street, MONTREAL.

Increase Your Sales

in CANNED GOODS by selling the best goods obtainable. Your customers learn to rely on your judgment, and a pleased customer is your best advertisement.

KENT TOMATOES

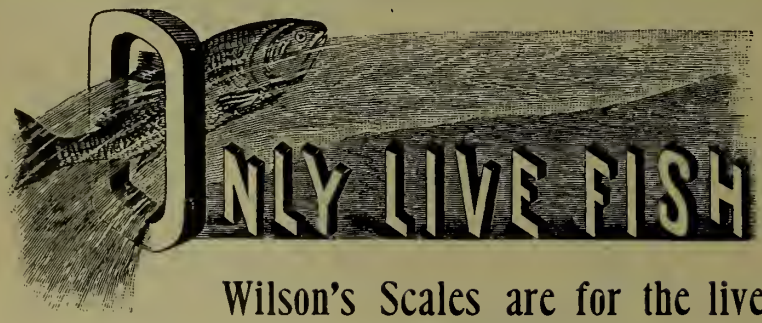
Are very carefully packed from Red Ripe Tomatoes, with every can solidly filled—the fullest possible measure.

The Tomatoes—grown under contract—are allowed to perfectly ripen on the vines before being picked, and thus have all the fine flavor of the natural fruit. No swells, or claims, as every case is carefully inspected before it leaves the warehouse. CORRESPONDENCE SOLICITED.

THE KENT CANNING CO., Limited

AGENTS { Rose & Laflamme, Montreal.
MacLaren Imperial Cheese Co., Limited, Toronto.

CHATHAM, ONT., CANADA



HAVE GOOD SCALES

Wilson's Scales are for the live fish!

Are you one of the live kind, stopping the leaks in your profit by weighing everything closely, and having your Scale do your calculating accurately and to the fraction of a cent?

We manufacture the only Ball-Bearing Computing Scale in the World.

Live Grocers have found our Computing Scale is saving them money. Drop us a post card and we will send you full particulars, including our **easy terms of payment.** Patronize home manufactures.

C. Wilson & Son

69 Esplanade St. E., TORONTO

Export Trade in Canned Vegetables and Fruits.

A Symposium on its Present Condition and Possibilities for the Future.

DIFFICULTIES OF THE EXPORT TRADE.

I RECENTLY had an interesting though somewhat brief chat with Mr. T. E Owens, of The Bloomfield Packing Co., in regard to the possibilities of the export trade with Great Britain in canned goods. Since 1890 Mr. Owens has made almost yearly visits to Great Britain, more on pleasure bent than on business, it is true, but at the same time he keeps his eyes open when he is on the other side of the Atlantic, particularly in regard to canned goods. In reply to a question of mine, he said:

"I find we can buy canned goods from the retailer in Great Britain at even less than we packers often get from the wholesale trade here. For instance, I bought gallon apples at a price which in Canadian currency meant about 24c. Here we are selling them by the dozen at $2.70, or even slightly less. I bought tomatoes in London at equal to 9c. per tin. They were Italian and American tomatoes. It is possible that the dealers in England bought those tomatoes before the present high prices ruled."

"What kinds of canned goods seem to sell best in England? That is, in the way of canned vegetables or fruits?"

"The goods that appear to sell the best are canned tomatoes and gallon apples Corn, one seldom sees. The Americans have always been able to undersell us in English markets. Quinton, of New Jersey, does the largest business in tomatoes in England. His goods can be seen all over England in the retail grocery stores. They must sell large quantities of his goods. His tomatoes are put up in much the same way as we do ours.

"There have been some heavy shipments of gallon apples from Canada to England. I think in this particular line we do even more business in England than the United States packers."

"What, in your opinion, is the explanation of the fact that the United States packers are able to undersell us in the English market?"

"Well, in the first place, the packers in the United States pay much less for their ripe tomatoes than the packers do in this country. For instance, where we pay 23 to 25c. per bushel to the farmer they pay only about 15c., which gives them an advantage of 8 to 10c. per bushel. As far as quality is concerned, the Canadian tomatoes compare very favorably with those from the United States; in fact, I do not think there is a better tomato produced in the world. We in this country have our tin free, but, while in the United States tin is on the dutiable list, the packer gets a rebate of 99 per cent. when exporting.

"At any rate, the conditions in Great Britain and on this side of the Atlantic are not the same in regard to canned fruits and vegetables. They have not the variety that we have. Then they get fresh vegetables from the south of Europe almost all the year around Corn, of course, they do not grow in Europe, and, consequently, they practically know nothing about it; that is, the average Englishman does not."

"What do you consider the greatest difficulty in the way of the development of the canned goods trade with Great Britain?"

"As far as gallon apples are concerned, there should be no difficulty in Canada holding her trade. As far as tomatoes are concerned, we do not seem to be able to get the farmers to grow them as cheaply as they do in the United States and in Italy. We are, therefore, not on an equal footing in this respect. Then we have heavier freight rates to pay. Our inland local rates are very much heavier than they are in the United States."

"I understand that you have been going to Great Britain almost every year since 1890. Do you notice much change in the condition of the canned goods trade there since you first went over?"

"I cannot say that I do. Canned tomatoes, you could always see in the retail stores there; but the trouble is they are not used by the great mass of the people as they are in this country. Then, as I have already pointed out, they get fresh tomatoes for a greater part of the year. These fresh tomatoes are worth 4d. to 1s. per lb., according to the season. In regard to canned fruits and jams, I might say that prices there are low indeed. For instance, I bought a three-pound jar of plum jam in glass at 6d., and Singapore pineapple at 10d. per 3-lb. tin, and it was very fine stock. This shows you how cheap canned fruits are sold over there. When it comes to canned peaches, pears and apricots they are all of Californian production, and although Canadian peaches are of a much better quality than the Californian article, they have at present no place in the English market."

Mr. Owens was of the opinion that the export trade in canned vegetables and fruits could be developed more rapidly if the packers could be persuaded to work in unison.

CANNERS SHOULD SET PRICES FOR EXPORT.

By B. W. Fenton, of the Ontario Pure Food Co., Limited.

We do not know especially what could be done to increase export trade on canned fruits and vegetables in the Dominion, except that the canners would make more money if they would get together and set prices for export, particularly on gallon apples. As it is now, each little canner quotes independently to the different brokers abroad at low figures, and the result is many of them sell at very little above cost, whereas, by making a regular stated quotation on different brands and sticking to them, each party would get its usual run of the trade and a good deal more, for the reason that buyers on the other side would have more confidence in prices quoted and would buy more liberally.

We have sold our brands abroad for years, and have a reputation on them, and have always been able to sell all we can pack. Still, we are continually told about low prices quoted by some of our competitors.

As to canned fruits, you know California takes the lead on them, as they pack such fine looking fruit at a low cost and secure low steamer rates. Steamer rates, we believe, have been rather stiff the last few years and trade would be enhanced by a reduction in them, which would enable us to land the goods on the other side cheaper than we have been doing.

LOWER FREIGHT RATES OR A BONUS.

By Hugh Malcolmson, of The Kent Canning Co., Limited.

The canning business of Canada has reached such a point that, unless some safety-valve in the way of export business can be reached, it will be a very serious matter for many of those who are now engaged in the business. There would appear to be only two or three lines which find a market in Great Britain, and, of these, apples and tomatoes are the largest items. The Canadian exporter of canned tomatoes is confronted with two or three conditions which at present virtually preclude the possibility of any profit being made on the business. The heavy inland and ocean freight from Ontario points is a

very serious handicap which the exporters from the United States Atlantic ports have not got to contend with, and which in itself would be a profit on the business.

Then, on the British market, we enter into direct competition with Jersey and Italian-packed tomatoes, which, while not as fine a flavor as the Canadian product, have the advantage of being more cheaply packed, owing to climatic conditions.

It would seem to us that the first step of importance is to obtain lower export rates, and, if this cannot be obtained directly from the railroads, then the Government might step in and, by exerting their influence on the carriers, or by the granting of a bonus on goods exported, place our canners on an equal footing with their competitors from the United States. We do not see why the Government should not extend their help to the canning industries as well as to the dairying and fruit-shipping industries.

EXPORT TRADE IN CANNED FRUITS INJURED BY BRITISH TARIFF.

By The Simcoe Canning Co.

We thank you for giving us an opportunity of expressing ourselves in your enterprising paper in regard to our views as to the best means to adopt for the purpose of promoting trade in Canadian canned goods with the United Kingdom.

On consideration, we would state that geographically and otherwise there are so many difficulties in the way that we hesitate to attempt to commit ourselves in print to any theory on the subject. The Governments (both Federal and Provincial) appear to be doing everything in their power to encourage and assist exporters, but since the Imperial Government commenced charging an extra duty on fruits, canned in sugar or syrup, there does not appear to be much prospect of a profitable business in exporting those lines.

TRYING TO EXPORT PEAS AND CORN.

By The Aylmer Canning Co., Limited.

We are rather discouraged with trying to work up trade in the Old Country for certain lines of goods we pack. We have been trying for some time to get corn and peas introduced in that market. We have partly succeeded with peas, but are not very much encouraged with corn.

The Canadian Packers' Association have been thinking seriously of contributing and sending a first-class man over, with samples of the different lines we are packing in this country, but have not yet decided whether they will make a move in that direction, on account of the expense, which would be considerable. We think that is the only way to get goods introduced in that market.

The matter of asking the Government to contribute in some way has been talked of pretty freely by the packers.

A 5C. EXPORT BONUS URGED.

By W. H. Ferguson, of The Delhi Canning Co., Limited.

THE time has evidently arrived when an export market must be opened up if the canning industry of Canada is to expand any further, as the home markets are now over supplied. That the industry is an important one to Canada there can be no two opinions about, as it gives a home market for many products of the farm too perishable for shipment to markets at any great distance, and gives employment to a large number of people, many of whom are unfit for other more laborious callings, and it is as deserving of fostering care and help from the Government of the day as any other industry in Canada.

There is no question but that a large export trade could be done if the canners of Canada were put in a position to compete with other countries in the way of freight. Our inland rate of freight appears to be the great drawback to doing business. I am not in a position to say whether the railroads are giving us as low a rate of freight as they should or not. I find they make lower rates on wheat, flour, hay and some other lines which would seem to the writer less desirable freight than canned goods. It would seem to the writer that this is a field for the Government Railroad Commissioners to explore. In any event, if the Government would undertake to give a bonus of, say, 5c. per doz. on all canned goods exported, and, at the same time, appoint a commissioner to examine canned goods and allow nothing to go forward but strictly first quality, I have no hesitation is saying that the export trade in canned goods would be doubled in three years.

We find that London, Eng., is now buying Italian tomatoes at 3s. 4d. c.i.f. London, which would only net us, based on a 35c. rate of freight, 66c. per doz. From this, broker's commission, insurance and exchange and other incidentals must be deducted, which would bring the price considerably less than our net cost, and this has been about the condition of affairs ever since we have been investigating the export markets.

ORGANIZATION THE REMEDY.

By Annonymous

In a general way, with regard to working up an export trade, I do not believe that this will be possible until the canners are organized as one body. Individually they will never succeed. Of course, I have strong views on the question of working up an export trade, but it would only be the opinion of one person.

EDUCATE THE BRITISH PUBLIC.

By S. P. Hagerman, of The Bellville Canning Co.

We think that owing to the English prejudice to Canadian canned goods there can be but little accomplished until our goods are distributed and tested throughout the Old Country.

We feel confident that when once this is accomplished, and the merits of our canned goods established, the growth of export trade will be rapid, when once the people are educated as to the quality of our goods.

We trust that the day is not far distant when the Canadian canners will acquire their share of the Old Country trade.

ASPARAGUS HIGHEST FOR YEARS.

Advices from Stockton, Cal., state that the local market shows the highest price for asparagus in years, this being the result of manipulations by the cannery managements at and near Bouldin Island. Last season growers received $1 to $1.25 a box for their grass, but now they are securing $2 to $2.50, and cannot begin to supply the demand. In trying to secure the material prices were run up. — California Fruit Grower.

CANNED GOODS PACK OF NEW JERSEY.

A REPORT has been issued by the United States Bureau of Statistics, dealing with the canned goods industry of New Jersey. Some reference to this report will no doubt interest many readers of THE CANADIAN GROCER. The report covers the year ending October 31, 1901. The total amount of capital invested in the industry in the 48 factories enumerated is $897,104. The total number of persons employed is 6,428, of whom 4,033 are females and 2,395 males. The total amount of wages paid was $286,832, and the selling value of the canned products for the year $1,480,751. Thirty-two establishments, or 66⅔ per cent. of the total number, report having worked from 11 to 60 days during the season; the average of each of these being 37 days, which, considering the perishable nature of the goods handled, may be accepted as a fair average for the entire industry.

Of fruits there were packed 400 doz. of 3-lb. cans of apples, 1,311 doz. No. 2 cans of blackberries and 900 doz. gallon cans of blackberries, only 20 No. 2 cans of raspberries and 1,170 doz. gallon cans of raspberries, 50 doz. gallon cans of gooseberries, 64,845 doz. No. 2 cans of strawberrics, 32,785 doz. gallon cans of strawberries, 100,000 doz. No. 2 cans of cherries, 406 doz. gallon cans of cherries, 50 doz. gallon currants, 50 doz. No. 3 peaches, 400 doz. No. 2 peaches, 400 doz. No. 3 pineapple, 20 doz. No. 2 pineapple, 20,604 doz. No. 3 pears, 8,142 doz. No. 2 pears, 5 doz. No. 3 plums and 100 doz. gallon plums, 50 doz. gallon currants and 600 doz. gallon rhubarb.

More tomatoes than anything else in the way of vegetables are, of course, packed in New Jersey. Of No. 3 cans, 1,624,291 doz. were packed; of No. 2 cans, 33,300 doz., and of gal. cans, 214,814 doz. The pack of corn was but 100 doz. Lima beans, 104,-

ESTABLISHED 1878.

Delhi Fruit and Vegetable Canning Co., Limited

Head Office, **DELHI, Ont.**

Packers and Preservers of

HIGH-GRADE FRUITS
VEGETABLES
JAMS, JELLIES, CATSUP
CHICKEN, DUCK and TURKEY

Under the well-known

"Maple Leaf" and "Epicure" brands.

These trade marks are consumers' guarantee that every can bearing either label is strictly **first quality.**

FACTORIES AT DELHI and NIAGARA-ON-THE-LAKE.

549 doz. of No. 2, 300 doz. of No. 3, and 1,200 doz. of gal. Of green peas the pack was 157,904 doz. of No. 2 cans.

According to The Trade, Baltimore, Md., there are quite a number of canneries in New Jersey that are not mentioned in the report.

QUALITY IN CANNED GOODS.

If there is any one line of food products whose success depends upon quality it is canned goods. The Belleville Canning Co., of Belleville, Ont., recognize this. The result is that the products of their factory have a high reputation. And where the "Queen" brand goods are to be found quality is assured. Their jams and jellies are equal to those of British manufacture. In packing peas no coloring is used by the company. Dependence is wholly placed on the excellent peas, for which that part of Canada is peculiarly adapted, and on the skill in the canning process. The result is excellent quality and high reputation. The company also make a specialty of boneless chicken, turkey, duck, chicken soup, gallon apples, fruits, fruit pulps, tomato pulp, tomato catsup in glass or tin. Attention is drawn to the company's advertisement on page 9 for further information.

WHAT ENTERPRISE DID.

The Delhi Canning & Preserving Co., Limited, of Delhi, Ont., recently sent several samples of their goods to a firm in London, England. The latter was so pleased with them that it wrote congratulating the firm upon the quality of its goods, while enclosed in the letter was a substantial order.

This shows what enterprise will do, especially when there are goods of quality upon which to base it.

ORIGIN OF FINNAN-HADDIE.

A DISCUSSION on the merits of food fishes among a party of men, and the difference between the flavor of the Scotch and American finnan-haddie, brought out an exclamation from our friend Duncan Bissett, as fine a specimen of Americanized Scottish Highlander as you can find. "Mon! Mon!" he exclaimed, "but do you know how the Findon-haddie happened to be?" We admitted our ignorance. "Many years ago, at a seaport town on the English Channel, Port Lethen, a fire occurred in one of the fish-curing houses and partially burned the end of the structure, which was piled full of lightly-salted, freshly-caught haddock, which were lying on beds of dry kelp.

"After the flames were extinguished and the charred top and side of one of the piles of fish were removed, the maister pulled out one of the slightly smoked haddock, still warm from the heat. He smelt it, while the curious group of his men around him watched his every move; he tore off a piece of the fish, and tasting it, took another bit, sagely nodded his head, and passed it over to the foreman, Sandy, saying: 'Taste you it Sandy! It is nae so nasty.' This proved to be a great day in Port Lethen, for every fisherman in town, had a haddie given him free of cost, that had been cured by the smoke from the burning kelp, and from that time until the present, no one in Port Lethen or the greater fishing village a mile away, Findon, ever cured a haddock except by smoking them over the burning seaweed.

"The cleverness of the Findon fish dealers in being first to put this new cured haddie on the market, won for them the glory of the trade name 'Findon-haddie'; which was abbreviated later on into finnan-haddie."—Trade Press List.

POISONING FROM CANNED GOODS.

People who are particular regarding the freshness of food that has not been preserved will sometimes act very foolishly with canned goods that have been opened, says Merchants' Review. They act as though the canned food had lost the power of decaying, and, as a consequence, a number of so-called poisoning accidents are reported. Thus a case is mentioned in The West Coast Trade, as follows:

"Another instance where a young man, born in this city of good parents, was in the habit of buying occasionally canned salmon for his lunch. One day I found a half-full can and said to him, 'Why don't you throw your leaving away and not leave it here to smell the place?' He replied, 'I want that for lunch to-morrow.' When I told him the danger he ran he at first wouldn't believe me. He had never heard of ptomaine poisoning, and said that his mother always kept canned goods in the original cans until used."

It is a common occurrence, the leaving of canned food in the cans after they have been opened, but the very people who do that would never think of exposing fresh salmon or fresh meat in the same manner. Then, when the expected happens (unexpected of course to the victim), a great hullaballo is made in the papers and the grocer is condemned for selling food unfit to eat. Sometimes one person suffers, sometimes several; sometimes the papers make a big story of the incident, sometimes a medium story; but whichever or whatever is the outcome, the grocer is always condemned.

The Sardine Industry in Relation to the Canadian Herring Fisheries.

POSSIBLE EFFECT OF THE ONE UPON THE OTHER.

FOR some years the Canadian Department of Marine and Fisheries have been giving consideration as to the effect of the sardine industry of New Brunswick on the herring fisheries. It appears that there are on the New Brunswick shores between 700 and 800 sardine weirs or brush traps. And it is alleged by the fishermen that these weirs have caused a serious decrease in the supply of full-grown herring. Indeed, it is said that certain schools, which provided important fisheries in former years have totally disappeared.

VIEWS OF PROFESSOR PRINCE.

In 1895 Professor Prince, Dominion Commissioner of Fisheries, in a report dealing with the matter said:

"It is doubtful whether any fishery can withstand for long so serious a drain upon immature individuals. No doubt the hardy nature of the herring's eggs and fry help to keep up the numbers; but other species of fish in the sea would succumb were specimens that had never spawned captured in such vast quantities. All efforts to diminish the supply of herring here, as in Great Britain, have had apparently little effect. Some authorities have explained the non-appearance of the large winter herring in the Bay of Fundy, as for example in 1891, by the continued destruction of small fish for sardine purposes. The run of sardines also has shown at times a very marked diminution, but not more than may be attributed to the ordinary fluctuations of such a fishery. Indeed, it is a striking fact that in the years 1890-91 these small fishes were more abundant than they had been for 20 years previously.

"It cannot, therefore, be said that the capture annually of vast quantities of immature fish has had any serious effects. The possibility is suggested that a considerable proportion of these small fishes may belong to other clupeoids, though this is contrary to the common opinion of those engaged in the sardine industry.

"It is still an open question, therefore, whether this destruction, on a large and increasing scale is or is not calculated ultimately to endanger the supply of large herring. If schools of young are killed off before they have reached the spawning age, the general catch of the future must ere long be affected."

In a supplement to the Marine and Fisheries Departments report just issued, there is another contribution to the subject from B. Arthur Bensley, B.A., late fellow in biology, University of Toronto, and of the

The Simcoe Canning Co.

SIMCOE, ONTARIO, CANADA.

The Largest Packers and Exporters in the Dominion of Canada.

CANNED VEGETABLES, FRUITS, MEATS, JAMS, JELLIES, PULPS, EVAPORATED APPLES, SOUPS, PICKLES, CATSUPS, SAUERKRAUTS, ETC., ETC.

All our goods are warranted as to quality.

The following is a partial list of our products:

Canned Vegetables.

2's English Garden Peas.
2's Sweet Wrinkled Peas, sifted.
2's Early June Peas, extra sifted.
2's Fine French Peas, extra sifted.
1's Petite Pois (Fine French Peas).
2's Wax Beans, "Golden."
2's Wax Beans, "Crystal."
2's Wax Beans, "Refugee."
2's Sweet Corn, "Lynnvalley."
2's Sweet Corn, "Country Gentleman"
3's Tomatoes, "Lynnvalley."
Gals. Tomatoes (½ doz. in case).
3's Pumpkin, "Golden."
Gals. Pumpkin (½ doz. in case).
2's Asparagus, "Tips."
3's Asparagus, "Cuttings."
2's Finest Sugar Beets, sliced.
3's Finest Sugar Beets, whole.
3's Select Table Cabbage.
2's " Carrots.
3's " Carrots.
2's " Parsnips.
3's " Parsnips.
2's " Spinach.
3's " Spinach.
3's " Onions.
3's " Turnips
2's " Cauliflower.
3's " Cauliflower.
3's Hubbard Squash.

Sauerkraut.

1½'s cans (with sausages).
3's " "
In bulk (kegs or barrels).

Baked Beans.

1's Boston Baked Beans.
1½'s " " "
3's " " "
1's Baked Beans, with Tomato Sauce.
2's " " " "
2's Red Kidney Beans.

Catsups.

2's Tomato Catsup.
Gals. " ½ doz. in case.
½ pts. " in glass.
Pints " "
Quarts " "

Canned Fruits Preserved.

2's Strawberries.
2's Red Raspberries.
2's Black Raspberries.
2's Lawton Blackberries.
2's Red Currants.
2's Black Currants.
2's Gooseberries.
2's Huckleberries.
2's Canadian Cherries, pitted or not pitted.
2's English Cherries, pitted or not pitted.
2's White Wax Cherries, pitted or not pitted.

Canned Fruits in Heavy Syrup.

2's Flemish Pears.
2½'s " "
3's " "
2's Bartlett Pears.
2½'s " "
3's " "
2's Damson Plums.
2½'s " "
3's " "
2's Lombard Plums.
2½'s " "
3's " "
2's Greengage Plums.
2½'s " "
3's " "
2½'s Egg Plums, Blue.
3's " "
2½'s Egg Plums, Yellow.
3's " "
2's White Peaches.
2½'s " "
3's " "
1½'s Yellow Peaches, (Flats).
2's " "
2½'s " "
3's " "
3's " (Whole).
2's Pineapples, Sliced.
2's " Grated.
3's Apple Butter.
3's Preserved Apples.
2½'s " Grapes.
3's " Rhubarb.

Standard Goods.

3's Apples.
Gals. Apples, ½ doz. in case.
" Strawberries, "
" Red Raspberries, "
Gals. Black Raspberries, ½ doz. in case.
" Lawtonberries, "
" Gooseberries, "
" Huckleberries, "
" Red Currants, "
" Black Currants, "
" Pears, "
" Plums, Lombards and Damsons, ½ doz. in case.
" Plums, Greengages, "
" Peaches, "
" Rhubarb, "
" Grapes, "
" Assorted Pie Fruits "

Solid Pack Goods.

Gals. Strawberries, ½ doz. in case.
" Red Raspberries, "
" Red Currants, "
" Black Currants, "

Fine Fruits in Glass.

Strawberries.
Red Raspberries.
Black Raspberries.
Lawton Blackberries.
Red Currants.
Black Currants.
Gooseberries.
Canadian Cherries.
English Cherries.
White Wax Cherries.
Bartlett Pears.

Fine Fruits in Glass—Continued.

Damson Plums.
Lombard Plums.
Greengage Plums.
Egg Plums, Blue.
Egg Plums, Yellow.
White Peaches.
Yellow Peaches.
Pineapple, sliced.
Pineapple, grated.
Preserved Apples.
Rhubarb.

Pure Jams.

In glass, tin or wood.

Red Raspberry.
Strawberry.
Gooseberry.
Red Currant.
Black Currant.
Plum.
Peach, etc., etc.

Pure Jellies.

In glass, tin or wood.

Red Currants.
Black Currants.
Raspberry.
Strawberry.
Lemon.
Orange.
Apple.
Pineapple, etc., etc.

Peach Butter.

In glass jars, tin or wood.

Fruit Pulps in Barrels.

Red Raspberry.
Strawberry.
Gooseberry.
Red Currant.
Black Currant.
Plum.
Peach.
Tomato.
Apple Jelly, not sweetened.

Canned Meats.

In round K.O. cans.

1's Boneless Chicken.
1½'s Roast Chicken, not boned.
1's Boneless Turkey.
1½'s Roast Turkey, not boned.
1's Boneless Duck.
1½'s Roast Duck, not boned.
1's Boneless Goose.
1½'s Roast Goose, not boned.
1½'s Roast Goose, not boned, with Tomato Sauce.
1½'s Boneless Pig's Feet.
1½'s Lunch Tongue.
1's Lamb's Tongue.
3½'s Whole Ox Tongue (1 doz. in case).

Compressed Corned Beef.

In 1's square tapered K. O. cans.
" 2's " " "
" 6's " " "
" 14's " " "

Roast or Boiled Beef.

In 2's round cans.
" 6's " "

Canned Soups.

2's Chicken Soup, "Concentrated."
3's Tomato Soup.

English Mince Meat.

In glass jars.

In 1-lb., 2-lb., 3-lb. and 6-lb. cans.
In 5-lb., 7-lb., 14-lb. and 30-lb. pails.
In kegs or barrels.

English Plum Pudding.

In 1-lb., 2-lb. and 6-lb. cans.

Evaporated Fruits.

In 12½-lb., 25-lb. and 50-lb. boxes.
Apples.
Peaches.
Pears.
Plums.
Cherries.
Red Currants.
Black Currants.
Lawtonberries.
Red Raspberries.
Black Raspberries.

Evaporated Vegetables.

In 2½-lb., 25-lb. and 50-lb. boxes.
Beets.
Cabbage.
Carrots.
Cauliflower.
Celery.
Sweet Corn.
Horseradish.
Onions.
Parsnips.
Sweet Peas.
Potatoes.
Pumpkin.
Tomatoes.
Turnips.

Sundries.

Barrelled apples, handpicked, fall and winter.
Dried Apples in barrels (Farmers).
Apple Waste (Evaporated).
Apple Chop (Evaporated).
White Beans, in sacks or barrels.
Honey Extracted, in bulk.
" " in 60-lb.
" " in 1-lb. glass jars.

Pickles.

White Onions in Square and Octagon glass bottles.

Mixed Pickles.

In Square, Round, and Octagon glass bottles.

Mixed Pickles.

In 1-gal., 2-gal., 3-gal., 5-gal., and 10-gal. pails. ½-bbls and bbls.

Chow Chow.

In all above sizes.

OUR FACTORIES ARE LOCATED AT SIMCOE, HAMILTON, ST. CATHARINES, PORT ROWAN, TILLSONBURG, PROVINCE OF ONTARIO; AND MONTREAL, PROVINCE OF QUEBEC—IN THE HEART OF THE BEST FRUIT AND VEGETABLE GROWING DISTRICTS OF THE DOMINION OF CANADA.

Columbia University, New York. In this report, Mr. Bensley, in part, says :

CANADIAN FISH FOR MAINE SARDINE FACTORIES.

"The matter is one of great importance, as, on the one hand, the so-called 'sardine' fishermen, who form a considerable body on the Charlotte county shores, derive a large part of their income from the weir returns, and, it may be added, the United States sardine industry centred at Eastport and Lubeck, in the State of Maine, but also carried on at Millbridge, Jonesport and Machiasport, depends largely upon supplies of fish from the Canadian fishermen. As Professor Prince says: 'The United States canneries could not carry on their operations for a single day but for the ample supplies of fish obtained from our waters, and the sardine industry, so far as our fishermen are concerned, is confined to the capture of the fresh fish and their disposal to the Maine canneries. At least 95 per cent. of the so-called United States sardines are caught by our fishermen on Canadian shores, and these are, for the most part, packed in Eastport, Lubeck and other small towns in the State of Maine.'

"Of such importance is the supply of these small fishes that a large proportion of the population on the Maine coast, as well as the body of Canadian fishermen who pursue their calling amongst the islands of the Bay of Fundy and neighboring waters, may be said to be largely dependent upon the sardine industry. A failure in the supply of these fish

WOULD MEAN DISASTER

to those engaged in cleaning, curing and packing, and who have capital invested in the canneries, and would, without doubt, seriously affect the Canadian fishermen who find lucrative employment in the capture of the sardines. That the small fish known as sardines in these waters were abundant on the shores of Charlotte county, N.B., was long known to our fishermen, but their value was not appreciated, and the only use to which they were turned was that of conversion into manure for the purpose of fertilizing the land.

"On the other hand, a considerable number of New Brunswick and Nova Scotian fishermen claim that they have suffered injury from the alleged capture of small fish, and, as the matter had never been systematically looked into, it was my object to examine as far as possible the catches from certain weirs, and to ascertain what species of fish were really captured for the purpose of the sardine canning industry.

"With this end in view, it was desirable to ascertain, in the first place, the character of the fish used as sardines; and, in the second, the extent to which these and other clupeoid fish are affected by the operation of the brush weirs. Accordingly, samples of the catch were obtained from fishermen in charge of the weirs, at different times during the month of August and under different conditions. All of the fish examined were taken from weirs in the immediate vicinity of the Canadian Marine Station then located at St. Andrews, N.B."

Mr. Bensley furnishes several tables with his reports, showing the results of his examination of the wiers. It is not, however, necessary to go into the details of these, the following from the continuation of the report being sufficient to give the readers of THE CANADIAN GROCER an idea of their import:

YOUNG HERRING IN BRUSH WEIRS.

"It is apparent from the above facts, limited though they undoubtedly were, that the bulk of the catch of the brush weirs consist of the 5 to 7-inch young of the common herring (Clupea harengus), and that these provide the material for the sardine industry. The young of other clupeoid fishes do not appear to be affected, if one may judge by the average selections sent to the Biological Station, by the operation of the weirs, and the adults of all only slightly. Further study is necessary, however, before a final decision could be finally rendered on this point, as there may be a variation in different seasons. A more lengthy investigation extending over several seasons would be more conclusive. As noticed above, all the specimens examined were taken in the immediate vicinity of St. Andrews and during the month of August alone, and it may be possible, therefore, that the character of the catch may vary considerably at different points on the coast and at different periods of the sardine season. It is clear, in the case of the common herring, that the removal of such enormous numbers of the young in the sardine industry must be a very considerable drain on the supply however rapid the rate of increase may be. Whether this is the essential factor in the decline of the herring fishery alleged to have occurred in certain parts of the Bay of Fundy must remain doubtful, however, until adequate causes of decline can be assigned in the case of other clupeoid fishes.

"An impression is stated to have, at one time, prevailed that the small fish used as sardines are not the young of any larger species, but a diminutive kind of herring, which never exceeds a size of 9 or 10 inches.

"The true sardine has, of course, never yet been recorded on our Atlantic coast, the so-called sardine in Florida being really an Atherine or kind of 'Silversides' scientifically known as Atherina stipes (laticeps). On the Pacific coast, moreover, a small clupeoid occurs, viz.: Clupanodon caeruleus, Girard, usually known as the Californian sardine. The anchovy (Engraulis mordax, Girard) also occurs and is canned in the United States under the name of sardine; but in British Columbia neither of these fishes has been turned to commercial account.

SARDINE INDUSTRY IN MAINE.

"The growth of the Maine sardine industry has been remarkable especially in view of the fact that the major part of the raw material comes from our Canadian waters. From 1875 to 1880 it is stated that there were only five sardine canneries in Maine; but in 1880 the number rose to 18. In 1886 27 more establishments began operations. This number (45) fell in 1889 to 37; but in 1892 increased to 46, while in 1898 there was no less than 62 of these canneries putting up so-called sardines. The value in 1898 was $2,727,781, and in 1899 The New York Fishing Gazette estimated it to be not less than $3,000,000, the factories being chiefly confined to the towns of Eastport and Lubeck, which practically maintain their existence as flourishing business centres through this one industry."

A NEW PROCESS OF PRESERVING BUTTER.

The researches of Fehling have established the fact that gum-arabic and its concentrated solutions are not fermentable. Emile de Meulemeester, Brussels, Belgium, has found by numerous experiments that, by mixing powdered gum-arabic with butter in the requisite proportions for absorbing the water, the butter can be kept for a long period without becoming rancid. If a small quantity of salt be added the butter will preserve its aroma. This method of procedure is objectionable because it requires too large a proportion of gum-arabic and because the gum should be free from impurities.

It is difficult to procure pure gum in large quantities, and its price would speedily become prohibitive if the consumption were large. In order to obviate these disadvantages M. de Meulemeester proceeds in the following manner: Raw gum-arabic is dissolved in water and the solution filtered to remove the impurities. The filtered solution is then mixed with the butter and the excess of liquid contained in the mixture is finally extracted.

COFFEE CROP OF NICARAGUA.

United States Consul C. Donaldson reports from Managua, March 25, 1902, that the crop of coffee now nearly gathered is the largest ever produced in Nicaragua. The greatest increase has been made in the Department of Matagalpa, where many planters from the United States have recently settled, whose young plantations are just beginning to bear a full crop. It is calculated that they will have about 50,000 sacks, which is over double the production of last year in that Department. The older plantations in the Department of Managua, Carazo, and Granada, adds the consul, are also giving a large crop, and it is estimated that, altogether, the whole country will produce about 300,000 sacks, equal to 30,000,000 pounds, valued at about $3,000,000.

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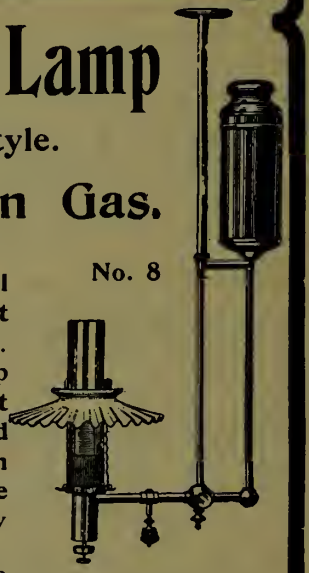

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F.C., " 12s	15 00
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V.S.O.P., ½ " 48s	14 00
V.S.O.P., 1/15 bottles 180s	20 00
V.S.O., quarts 12s	10 00
V.S.O., 1/15 bottles 130	18 00
V.O., quarts 12s	8 50
V.O., pints 24s	9 50
V.O., ½ " 48s	10 50
V.O., 1/15 bottles 180s	14 00
V.O., decanters 12s	10 50
V.O., " pints 20s	13 50

CAHS. COUTURIER

Quarts 12s	$ 7 00
½ bottles 24s	8 00
¼ " 48s	9 00
Flasks 24s	8 00
½ " 48s	9 00
1/15 bottles 130s	13 00

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Quarts 12s	$ 6 00
½ bottles 24s	7 00
¼ " 48s	8 00
Flasks 24s	7 00
½ " 48s	8 00
1/15 bottles 180s	12 50

COGNAC in casks—PH. RICHARD

	Galls.	½ Octaves	Octaves	Barrels	Hhds.
Couturier	$4 50	$3 95	$3 85	$3 80	
Richard V.S.O.P.	5 50	5 35	5 25		
" V.O. proof	4 25	4 10	4 00	3 90	3 80

MITCHELL BROS., LIMITED—SCOTCH

	1 c/s	5 c/s
Heather Dew Ord. quarts 12s	$ 7 00	$ 6 75
" " Stone jar imp. 12s	12 50	12 25
" " Oval flasks quarts 12s	11 25	11 00
Special Reserve oval pts. 24s	11 75	11 50
" " Ord. quarts 12s	9 00	8 75
" " ½ bottles pts 24s	10 00	9 75
Extra Special Liqueur, flacon 12s	9 50	9 25
" " " Ord. bottles 12s	9 50	9 25
Heather Dew flasks 48s	12 00	
" " ½ " 60s	9 00	
Mullmore Imp. Oval quarts flasks 12s	10 00	9 75
" flasks Imp. pts. 24s	10 50	
" " Ord. pts. 24s	7 75	

SCOTCH WHISKEY in cases

	Galls.	½ Octaves 9 galls.	Octaves 17 galls.	Barrels 40 galls.	Hhds. 60 galls.
Special Reserve	$4 50	$4 25	$4 15	$3 90	
Heather Dew A	4 00	3 85	3 75	3 65	
Extra Special Liqueur	5 00	4 90	4 80	4 75	
"B"	3 50				

CHAMPAGNE in cases

Duke of Pierland quarts 12s	$14 00
" " pints 24s	15 00
Cardinal quarts 12s	12 50
" pints 24s	13 50
Vve Amiot Carte D'Or quarts 12s	16 00
" " " pints 24s	17 10
" " Silver quarts 12s	10 50
" " " pints 24s	11 50

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Blandy's Madeira Wine in cases.

Very Superior quarts 12s	$ 8 50
Special Selected quarts 12s	10 00

GIN POLLEN & ZOON in cases

Red 15s	$10 00
Green 12s	5 00
Pony 12s	2 50

GIN POLLEN & ZOON in casks

	Galls.	½ Octaves	Octaves	Barrels	Hhds.
Gin P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

IRISH in cases—MITCHELL BROS., LIMITED

Cruiskeen Lawn Stone jar 12s	$12 50
Old Irish Flask Imp. quarts 12s	11 25
" " Special quarts 12s	9 00
" " " Imp. pints 24s	11 75
" " round bottles quarts 12s	6 50
" " " " pints 24s	8 00
" " Flasks 48s	12 00
" " ½ " 60s	9 00

MITCHELL'S IRISH WHISKEY in casks

	Galls.	½ Octaves	Octaves
Mitchell "A"	$4 00	$3 90	$3 75
" "B"	3 50		
" "C"	3 00		

MITCHELL'S SCOTCH WHISKEY in cases

	1 c/s	5 c/s
Mulmore ½ Flasks Ord. 48s	$9 00	$8 75
" Ord. quarts 12s	6 50	
" " pints 24s	7 50	7 25

BLANDY'S MALAGA in cases

Pale Sweet Blue Label quarts 12s	$ 7 50
" " White " " 12s	10 00

BLANDY'S SHERRY in cases

Manzanilla quarts 12s	$ 8 50
Amorosa quarts 12s	11 00

BLANDY'S PORT WINE in cases

Good Fruity quarts 12s	$ 7 50
Invalid Special quarts 12s	12 00

BLANDY'S WINE in flasks

	Galls.	Octaves
Made No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

LIPTON'S TEAS in packages

No. 1 c/s 50 lbs. (50 packages ½ lb.)	35c. per lb.
(25 " 1 lb.)	34c. "
No. 1 c/s 50 lbs., in canisters of 5 lbs.	35c. "
No. 2 c/s 50 lbs. (50 packages ½ lb.)	29c. "
(25 " 1 lb.)	28c. "
No. 2 c/s 50 lbs., in canisters of 5 lbs.	29c. "
No. 3 c/s 50 lbs. (50 packages ½ lb.)	23c. "
(25 " 1 lb.)	22c. "
No. 3 c/s 50 lbs., in canisters of 5 lbs.	23c. "
Green Ceylon No. 1 (50 packages ½ lb.)	35c. "
(25 " 1 lb.)	34c. "
Green Ceylon No. 2 (50 packages ½ lb.)	29c. "
(25 " 1 lb.)	28c. "

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Elevator Storage Capacity in the West.

Its Present Condition and What Is Being Done to Improve It.

TOURISTS from Eastern Canada and the Old World frequently complain of the ugliness of the tall, narrow, almost windowless buildings, sheeted with iron and painted a dull red, that are found at every station, however small, and often at bare sidings throughout the West. They are ugly, sure enough, and yet these buildings are the arsenals of the West. Here is stored that wonderful ammunition (No. 1 hard) with which she is fighting her battle for supremacy in the bread markets of the world.

The system of elevator storage is one that has been developed by the necessities of a new country, and, though looked upon by the people of the West as an everyday matter, is really a very wonderful system and one that permits of the cultivation of an enormous acreage by comparatively few men. Last season Manitoba and the Northwest Territories beat the world's record for the quantity of grain raised in proportion to the farming population, the total amount of wheat and other grains being close on 80,000,000 of bushels.

It would have been quite impossible for the individual farmer to store safely anything like his share of this great yield; in fact, the building of large barns and storehouses is not looked upon with favor in the West, where labor is high and building material expensive. The plan is to thresh in the open as soon after harvest as possible and send the grain to the nearest elevator, either for sale or storage. As a rule the wheat that pays the best is that which is sold as soon as threshed, and gets to the terminal elevators of the great lakes in time for transhipment before the close of navigation of the season in which it is grown. But as the amount of wheat raised is increasing greally every year, it is quite impossible to get all of the crop out between harvest and the freezing of the waterways, and hence the need of good elevator storage, sufficient in capacity to insure the safe carrying of the grain on hand through the winter. Another factor in the situation which has to be reckoned with is an apparent change of climate in the West. Formerly Westerners were accustomed to weeks of dry, clear, sunshiny weather, in which any kind of stacking or storing was sufficient, but within the last few years climatic conditions have changed materially, due, no doubt, to the very large area of the soil which has been broken up. Whatever the cause the fact remains that a great deal of rain has fallen during the latter part of, or immediately after, the harvest of the past two or three years, making the delay in threshing very considerable and consequently lessening the proportion of the crop which it is possible to get to the lakes before navigation closes. Last year was the most striking example of this, and one that will not soon be forgotten. The crop was enormous, far beyond the expectations of the most sanguine at the beginning of the season. It was a crop hard to handle, owing to the height and weight of the straw, and under the most favorable conditions it would not have been possible to get it out of the country between the close of harvest and the close of navigation, but in addition there was a delay of over three weeks of wet weather just when every threshing machine in the country should have been in full swing. When this period was passed the situation was further complicated by the shortage of cars to get the grain moving, and altogether the West learned that she was not fully equipped to handle what she was able to produce, and all through the past winter and spring plans have been laid by the farmer, individually, by the elevator companies and railroads, as far as possible, never to be caught in the same predicament again.

The elevator storage of the West is mainly owned by companies. Among these are The Winnipeg Elevator Co., The Dominion Elevator Co., The Northern Elevator Co., The Western Elevator Co., The Ogilvie Milling Co., The Lake of the Woods Milling Co., The Canadian Pacific and Canadian Northern Railway Cos. In addition to these there are quite a number of farmers' elevator companies, which own from one to two small elevators, and a few are matters of private enterprise and speculation.

At the present time, the elevator storage of Manitoba is 425 elvators and 69 flat warehouses, with a total storage capacity 12,179,000 bushels, and for the Northwest Territories 111 elevators and 18 flat warehouses with a capacity of 3,214,000 bushels, making a total storage capacity of 15,393,000 bushels. In addition to these elevators there are, at Fort William, three terminal elevators owned by the C. P. R., with a capacity of 5,500,000 bushels, and, at Port Arthur, the Canadian Northern elevator, with a capacty of 1,250,000 bushels, and King's elevator, with a capacity of 350,000 bushels, or terminal capacity at the head of the lakes of 7,100,000 bushels, making it possible to safely store over winter 22,493,000 bushels of grain.

The system of elevator storage is controlled, in a great measure, by the Government. When it was first established it was largely under the control of the C.P.R., and they forbade the erection of flat warehouses. A few years ago, the complaints as to this and the unsatisfactory running of elevators were so numerous that a Royal Commission was appointed to inquire into the whole matter, and, following this, an elevator commissioner was appointed who has his head office at Winnipeg. It is his business to "keep tab" on the whole situation and see that the Acts governing these matters are duly enforced. Since the appointing of this official the charges with reference to mixing grades, holding of shipments and the like have largely subsided. The size of elevators and flat warehouses is under strict control, and no elevator is allowed to be erected under 25,000 bushels capacity. The building of flat warehouses in permitted, but is not encouraged. It is never likely to be done extensively, as the farmers realize that the time occupied in loading a car from a flat warehouse is too long to be profitable.

Very extensive additions to elevator storage are planned for this season, and already many gangs are at work on new elevators. The new buildings are being erected at new stations, more particularly along new lines of railway, and, in some instances, elevators are being added at old stations. So far as can be learned at this date the following additional elevators will be erected:

Ogilvie Milling Co., 20, with average capacity of 30,000 bushels.

Lake of the Woods Milling Co., 15, with average capacity of 30,000 bushels.

The Winnipeg Elevator Co., 12, with an average capacity of 25,000 bushels.

The Western Elevator Co., 6, with an average capacity of 25 000 bushels.

These will give an additional capacity of 1,500,000 bushels, and, in addition, there are a number of farmers' elevators to be built, and 5 elevators by a syndicate of American capitalists will be erected along the Soo line. Their capacity is not known, but cannot be under 25,000 bushels, as that is the smallest capacity allowed to be erected.

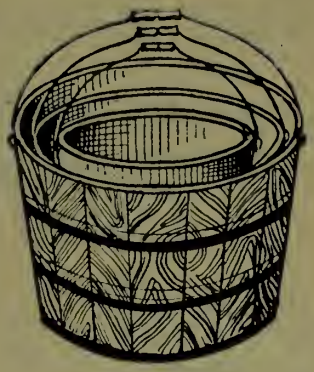
The terminal elevator capacity is to be largely increased, and probably doubled. It will be seen from this that the West will be in a position to cope with any crop raised in the country this present season.

E. C. H.

WOULD REPRESENT CANADIAN FIRMS IN WEST INDIES.

THE CANADIAN GROCER is in receipt of a communication from Alexander Russell, Georgetown, Demerara. Mr. Russell is a manufacturers' agent, having his offices in Georgetown and making a tour of the West Indies twice a year. He represents several European houses and is desirous of representing some Canadian firms as well. What he wants most to handle is canned fruits, vegetables, fish, meat and bottled fruits, pickles, sauces, spices, biscuits, etc. He may be communicated with by addressing a letter to him at Middlefield, Forres, Scotland, where he now is for a time.

Continuously Increasing Sales



Speak volumes for the good goods manufactured by us. This season we have more complete lines than ever before. We are practically ready to ship at a moment's notice any line that is needed in Grocers' Sundries, Kitchenware, Butterware, etc.

Cane's Newmarket Woodenware

Pails, Tubs, Washboards, Clothes Pins, etc., we would specially emphasize. Made from specially selected timber by skilled workmen—nothing but the best quality of material used.

—If our traveller has not called upon you, or does not visit your town, it will pay you to write us at once, and we —will, if possible, arrange for him to call upon you, or we will send you quotations and full particulars by mail.

UNITED FACTORIES, Limited

Operating:
Boeckh's Toronto Factories.
Bryan's London Factories.
Cane's Newmarket Factories.

Head Office: TORONTO, ONT.

SEND FOR OUR 1902 CATALOGUE.

PURE GOLD MFG. CO., Limited

Manufacturing Grocers

TORONTO

Offer to the trade the most attractive line of high-grade

Baking Powders
Jelly Powders
Pudding Powders
Flavoring Extracts
Preserves and Marmalades
Tomato Catsup
Pure Spices
Coffees

Any quantity.
Lowest prices.
Correspondence solicited.

Put up in any part of the world.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

"Commercial Intelligence"

(The address is 168 Fleet St., London, England.)

The cost is only 4 cents per week, including postage. (Annual subscription, $2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

ROBERTSON'S

Scotch and Golden Shred

MARMALADE

New shipment, 1-lb. pots and 7-lb. tins in store.

WARREN BROS. & CO.

TORONTO.

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,

of WALLACEBURG, Limited.

"Time for a Change."

We hear this expression used quite frequently on the public platform during the present political campaign. This may, or may not be true. We will leave this matter for you to decide. We do think, however, that it would be a good time for a great many more of the retail grocers throughout Ontario to make a change in the source from which they purchase their supplies in the grocery line. We feel confident that it would be to your advantage to give us a trial. We are a young house with up-to-date methods. A trial order would be appreciated.

The R. & J. H. Simpson Co.,

TEA IMPORTERS AND WHOLESALE GROCERS, GUELPH, ONT.

H.N. BATE & SONS, OTTAWA, CANADA,

Agents for

Strictly Uncolored

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japan

PUT UP IN 1-LB. LEAD PACKAGES. 24 PACKAGES IN CASE.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

JOHN DWIGHT & CO.

34 Yonge Street, TORONTO, ONT.

CEYLON TEA—BLACK AND GREEN

is winning
Trade for Grocers.

CEYLON TEA—BLACK AND GREEN

is holding
Trade for Grocers.

You will certainly agree with us that this is the most desirable Tea to sell your customers — the kind that is enjoying a larger measure of popularity than any other Tea on the market — the kind that owes the popularity it has attained to its wonderful purity, flavor, aroma and strength, which nature, combined with up-to-date methods of production, has endowed it with.

FINE . . . CHEWING GUMS . .

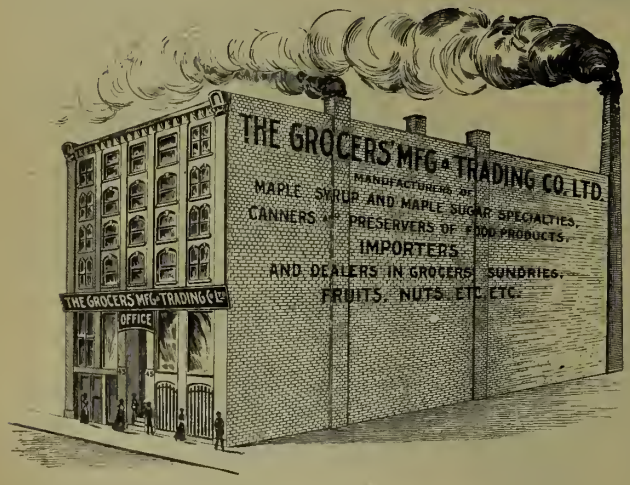
SPECIAL ATTENTION GIVEN TO EXPORT LINES.

Catalogue Sent on application.

Large Variety of goods.

Correspondence invited.

C. R. Somerville, London, Can.


THE GROCERS MFG & TRADING CO. LTD.
MANUFACTURERS OF
MAPLE SYRUP AND MAPLE SUGAR SPECIALTIES,
CANNERS AND PRESERVERS OF FOOD PRODUCTS,
IMPORTERS
AND DEALERS IN GROCERS' SUNDRIES,
FRUITS, NUTS, ETC. ETC.
THE GROCERS MFG & TRADING CO.
OFFICE

THE GROCERS' MFG. & TRADING CO.

43 and 45 St. Maurice St., - MONTREAL, CANADA

MANUFACTURERS OF

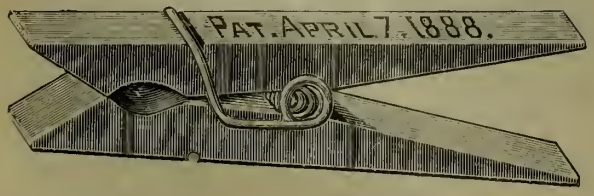
Maple Syrup, Maple Syrup Specialties,
Canners and Preservers of Canadian Food Products.

IMPORTERS OF

Grocers' Sundries of every description.

Special fund for the CASH purchase of job lots. Correspondence solicited.

The "Dominion" Clothes Pin



is the best in the market to-day. Prices are right.

SOLD WHOLESALE ONLY BY

C. C. BROWN, - DANVILLE, QUE.

"Thistle" Brand Canned Fish.

The oldest brand in the market and the best—the "Thistle" Brand of extra selected Finnan Haddies. Nothing but real Haddock packed and smoked while fresh right at the water side at Little River, N.S. Unequalled for delicacy of flavor and cleanliness.

MacUrquarht's Worcester Sauce.

A rich, full-bodied Sauce that you can sell for very much less than the highly advertised Worcestershire Sauces. Rich, piquant flavor. Not thin and watery, hence most economical to use. Sell it and you will please your customers *every single time!*

Wheat Marrow.

The new and "totally different" Cereal Food that contains only the best and nutritious part of the choicest selected Winter Wheat. A steady seller right through the year, summer and winter alike. Can be prepared for the table "quick as a wink." A fine profit in it for you.

Codou's Macaroni.

Sell "Codou's" and your customers get the best — the best is always cheapest in the end. Delicate, white, tender Macaroni made only from genuine Russian Wheat from Taganrog. *Codou's always sets the Standard.*

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPET & CO., Agt.,
Montreal. Toronto.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, $100 in cash
2nd Prize—For the 2nd greatest number, - - - - - $50 "
3rd Prize— - - - - - - - - - - - $30 "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - $10 "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.
The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

"ACME"
TABLE SALT
Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.
TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

Up to date Grocers' Refrigerators,
Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.
Ham & Nott Mfg. Co., Limited, Brantford, Ont.

Crown Fruit Jars
— AND —
Rubber Rings
will soon be in big demand. Order early, and see or write us before ordering.
James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. TORONTO.

BASKETS
We make them in all shapes and sizes. We have
Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,
In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to
THE . . .
Oakville Basket Co.
Oakville, Ont.

Soap
"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.
For Sale Everywhere.
—:o:—
ASK FOR
MOTT'S.

Two Standard Brands

The reason why I wish to include one or two hundred each of my "Pharaoh" 10c., and my "Pebble" 5c. Cigars in that "first or trial order," that I have been telling you about, is because, at the prices, they are the best sellers in all Canada.

The quality and workmanship in these two brands has set the standard by which many dealers make sales, claiming that their Cigars are just as good as the "Pharaoh" or the "Pebble." Of course this isn't so—nothing can possibly be as good as the original article.

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

"Sterling" Brand Catsups.

—For the
—Picnic
—Season.

The summer business in catsups is always large. Picnicers are particular what catsup they take with them on the outing, for picnicers have appetites. You will not disappoint your customers if you recommend to them "Sterling" brand catsup—made in Canada's largest pickle factory and of best grown Canadian vegetables.

Ask your wholesaler for quotations or write us direct.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

OVER AND OVER AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

Take a Step

towards commanding a PROFITABLE and EXTENSIVE tea trade by handling

JAPAN TEA

the kind that always pleases the purchaser, and those to whom it is served. It possesses the essential elements that contribute towards gaining and maintaining the favor of your best customers. The buyer of **JAPAN TEA** is benefited, because it gives satisfaction. The seller of **JAPAN TEA** is benefited, because it makes friends and profit.

Every pound of **JAPAN TEA** shipped from Japan is inspected. Every pound is warranted to be the purest any tea country can produce.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents

Montreal.

ARE WE NOT RIGHT

when we claim that the best starch for YOU to sell is the kind that satisfies the most exacting consumer, because of its good qualities?

IVORY GLOSS STARCH

can always be relied upon to please, consequently it is the best and most profitable starch to handle.

Let your next order be for Ivory Gloss Starch

Manufactured by

THE ST. LAWRENCE STARCH CO.,

LIMITED

PORT CREDIT, ONT.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

The best grocers keep the best Imported Biscuits

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

FLAT TINS.

Fraser River Sockeye Salmon.

Choice, Reliable Fish, Rich in Color and Flavor, at $1.35 per dozen.

This is a special offer, and if open we would like to be favored with your order. The quantity we got in is rapidly being depleted.

W H. GILLARD & CO., Wholesale Grocers, HAMILTON.

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

EASY TO SELL

Because everyone knows that

Paterson's Camp Coffee Essence

is the very best coffee essence on the market, and the price is reasonab'e.

ROSE & LAFLAMME

Agents - - Montreal

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

TRADE IN COUNTRIES OTHER THAN OUR OWN

THE NEW YORK TEA MARKET.

BUSINESS locally was reported as flat, and the latest cable advices from the East indicate quieter conditions in primal markets. New crop North China Congous were reported offered at 8c. c. i. f. New York, and according to some reports the Formosa market showed a slight reactionary tendency from the recent advance. The line business in the local market was reported as dull.—New York Journal of Commerce, May 26.

THE UNITED STATES PEACH CROP.

According to press despatches the well-known authority on peaches, J. H. Hale, estimates the Connecticut peach crop this year at 1,000,000 bushels. The Georgia peach crop this year will be only about two-thirds of the average size, Mr. Hale states, although on his own 2,160-acre farm at Fort Valley, which is the largest peach orchard in the world, the yield will be approximately normal. He estimates his Fort Valley crop at 75,000 bushels, and the entire Gergia crop at 1,000,000 bushels, or 2,000 carloads. Georgia peaches will be placed on the Northern markets about June 15, and the season will last about seven weeks.

CANNED TOMATOES IN BALTIMORE.

Tomatoes continue strong and incline to firmer position, as the small amount of spot stock still held throughout the country is becoming very small in quantity, and we will soon be dependent upon the amount of fresh tomatoes brought from the South.

Tomatoes in this city for futures are quoted at 77½c. for No. 3 standards; No. 2 are quoted at 57½c.; No. 3 standards spot are considesed a bargain here at $1.22½; seconds, $1.10 for No. 3. The attention of the market appears to have been diverted altogether from spot goods to new pack, and peas, pineapples and berries are, therefore, matters of interest.—The Trade, Baltimore, Md.

BARBADOS SUGAR AND MOLASSES.

Mail advices from Barbados, of the date of May 10, say: "The reaping of our sugar crop is being pushed forward vigorously, the weather being favorable, and in another fortnight the majority of estates will have finished grinding. Our crop will not be as large as was at first expected. Large sales of molasses have been made during the fortnight at 7½c. and $4, and yesterday the market closed firm at that rate. Earlier in the fortnight, sales of muscovado refining sugar were made at $1.10 per 100 lb. and $5 for hogsheads, and $1.30 per 100 lb. for bags, basis 89 deg. Yesterday, buyers offered only $1.05 per 100 lb. for hogsheads and $1.25 for bags, but, owing to the interruption in the cable planters were without their usual New York advices, and therefore declined to sell. The weather had been very dry, but on the night of May 8 we had some showers, in some parts from 1 to 3 in., in others very little; however, good, soaking rains are much wanted. The following is a comparative statement of the shipment of produce for the seasons 1901-1902:

	Sugar.		Molasses.	
	1901. hhds.	1902. hhds.	1901. hhds.	1902. hhds.
United Kingdom....	1,476	1,500	115	135
United States	26,823	13,600	799	1,243
British Provinces....	290	596	8,191	9,536
Newfoundland	1	3	7,829	8,815
Totals.....	28,590	15,700	16,933	19,729

THE SUGAR SITUATION.

Czarnikow, MacDougall & Co. say of sugar: "In spite of a further improvement in the local statistical position there has been no improvement in prices, but the tone of the market for raw sugars is somewhat better. The purchases of Cuba sugars included nearly all the cargoes loading at the south side ports. Four steamers only have been chartered to load about the end of this month and early in June, and these are still unsold. In all the sales made this week there are only two steamers to load at the principal northern ports, where, the storage and banking facilities being greater, there is not the same disposition to sell. The southern ports, particularly Manzanillo and Guantanamo, will soon complete their shipments. In British India, where countervailing duties against State bounties have existed since March, 1899, an additional duty has just been imposed as a set-off against kartel bounties, and the effect of this will be to shut out German and other Continental refined from India. Javas are being offered for June-July shipment at 8s. 4½d. to 8s. 6d. c. f. Considering that beets for same delivery here (say August) cannot be bought under 6s. 9d. c. f. Javas seem to be comparatively cheap, the difference in value, including the countervailing duty on beets, being reckoned at 2s. per cwt. Like all the other cane-producing countries Java is not hurrying sales, as present prices do not cover the cost of production. One cargo of Egyptian sugars has been shipped on consignment. The manufacture of Mauritius syrups has been suspended owing to the prevailing low prices."

CANNED PEAS IN BALTIMORE.

Green peas have at last begun to arrive in quantities heavy enough to induce some of the packing houses to begin operations, but the prices have been very high and are still quite unreasonable. They have, however, declined on the quotation of $1.25 for a carrier containing half a bushel at the close of last week to a value of $2.50 and $2.75 per bushel in the middle of this week, and at this date, May 23, they are quoted from $2.25 per bushel to $2.75 per barrel, according to quality. These are all steamboat peas from Norfolk and places in North Carolina. With the weather as warm as it is at present, however, we will soon have them here in quantities sufficient to start all the canning houses, and prices will decline proportionately. If the packers are to meet the quotations for canned peas now governing the market, they will have to get their peas at about 90c. to $1.25 per bushel, and until such quotations for green stock develop the bulk of the packing will have to be of fine selected hand-picked and hand-packed goods, such as have the market in competition with French peas.

It looks as if prices on new peas are about 85 to 90c. for early June standards; 70c. for seconds; 80c. for standard marrowfats, and 65c. for second marrowfats; for new pack sifted early June, $1; extra sifted, $1.15; extra small sifted, $1.30, and petit pois, $1.50. The extent of the crop may affect these quotations a little, but not much in any case.—The Trade, Baltimore, Md.

CURRANTS LOWER IN ENGLAND.

The advance in the price of Provincial currants which took place a week ago has not been maintained. It is evident that too much importance was attributed to the unfavorable news received from Greece with respect to the growing crop, and the operators who based their calculations upon it have repented their action more quickly than usual. That their repentance should have come so suddenly, however satisfactory to retailers, is not altogether a matter for congratulation amongst dealers, since legitimate traders, believing the information to be reliable, were to an extent constrained to follow their lead, and now find themselves burdened with stocks purchased at a price which turns out to be unduly enhanced. Looking at the matter from the lowest point of view, that of self-interest, the subsequent course adopted by the speculators has been unwise in the extreme; since universal stocks are of so moderate a character that the whole could have been easily disposed of, without detriment to anybody and with the result of avoiding considerable loss, which, by the course which has been adoped, will probably now be incurred. Violent fluctuations of the character referred to, taking place without any reason worthy of the name, have always a most unsatisfactory effect on the course of trade, and cannot be too strongly deprecated. The only good effect of the upheaval which has taken place has been to call attention in a marked manner to the rapidly-decreasing stocks of the better qualities of currants, and, in consequence, a much more satisfactory demand has been experienced. The total rise in the price of Provincial fruit was about 4s. per cwt., of which 1s. to 1s. 6d. has been lost, and again at the close of

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE
RISING SUN STOVE POLISH
DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY
and SUN PASTE STOVE POLISH IN TINS
SUN PASTE STOVE POLISH.
DUSTLESS, LABOR SAVING, BEST IN THE WORLD.
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

the week slightly recovered, while better sorts advanced about 2s., which rise is fully maintained. Some 300 tons of ordinary and medium qualities, per ss. Bathori, are now discharging, but shipments from Greece are likely to be of a meagre charcter up to the end of the season.—Produce Markets' Review, May 10.

SITUATION IN BRAZIL NUTS.

A considerable strength has been developed in Brazil nuts, and, notwithstanding several of the principal holders have been quoting and still quote 4½ to 4¾c. on medium and large nuts respectively, it has been generally understood that few lots could be purchased on that basis. As has been noted in these columns, there are buyers for round lots who have bid from 2 to 3c. above the quotations, and have been unable to secure goods. Several days ago it was currently reported on the street that a corner in the article was being worked by the principal holders here on the strength of adverse crop reports from Brazil, and the low range of prices were put out in order to "shake out" the small holders. It is still intimated that such a deal is in process of formation, although the strong situation is credited largely to the late advices from the primary markets. Touching on this it is learned from a reliable source that a cable was sent to Para on the first of last week asking for the condition of the crop. This cable brought the following reply: "Forty tons of medium size nuts were sold at 5c. per lb. f.o.b. Manaos. Prices are advancing, and the remainder is estimated to be not over 1,000 tons."

In cabling to Manaos, 800 miles up the Amazon, from which the bulk of the nuts this year have come, a reply has been received stating that the auction sales took place there last week at the equivalent of 5¼c. It is stated also that on the receipt of this information efforts were made to buy nuts in England or here, but without success. One of the largest receivers in the west, who had a parcel of about 250 tons on the last steamer, has wired here declining 6½c. in New York for the entire parcel. —New York Journal of Commerce.

OTTAWA TRADE GOSSIP.

LAST WEEK was a busy one at the Ottawa Fruit Exchange. Several carloads of berries were received and disposed of at good prices. On Friday, a full car was sold at one sale, and prices ranged from 12 to 13½c.

To-day, another car was received, and part of it sold from 13 to 14½c. One thousand bunches of bananas were put up this afternoon, and No. 1's sold from $1.40 to $1.75 and No. 2's from 80c. to $1.25. Lemons, 300 size, brought $2.25. G. W. Hunt is the only man in his line in Ottawa this year, and things promise to be lively at his saleroom. G.W.Langdon, the auctioneer, is without doubt the best man who ever held the position; he does his utmost to please all.

F. J. Castle received, a few days ago, a consignment of Alart & McGuire's, New York, olives. They are something new to be offered to the Ottawa trade.

The Geo. Matthews Co. are quoting advanced prices on nearly all their lines. They had to pay higher prices for hogs than ever before while in business here.

Bedingfield & McCusker, who were doing both a wholesale and retail trade in groceries and provisions, have disposed of the retail part of their business and moved to new premises on Nicholas street. They state that this month, which is their first since the change, has been a wonder; which goes to show that the trade generally will support a strictly wholesale house in preference to one with a retail attachment.

It is not long since a western spice firm sold a large lot of "pure cream of tartar" to a leading wholesale house here at a very low figure. Upon arrival of the goods they were analyzed and found to contain a small percentage of cream of tartar. Of course it turned out to be a mistake, but outside manufacturers should remember when selling anything not up to the mark that analysts are plentiful in Ottawa.

Park-Blackwell's representative, Frank Marlitt, was in the city last week and reports a big business in their meats. Frank is very popular with the grocery trade and always gets a big order when he calls.

OTTAWA MARKETS.

Business throughout the past week was very good with the retail merchants. The railroadmen receive their wages at this time every month, and it always makes trade rushing for a few days.

Green vegetables have been very scarce on the market since the heavy frost of two weeks ago, but, as we have had heavy rains the last few days and good growing weather, it is expected that stuff will be more plentiful.

In sugars, the price here is a slight advance on Montreal figures, about enough to cover freight. Although sugar is selling much better than a few weeks ago, it is lower in price than ever. The present price for Redpath or St. Lawrence granulated is $3.77, and for Woodside, $3.72. Yellows are $3.12.

Wholesalers are asking 2c. more for molasses than a couple of weeks ago. The price now is 24½ to 26c.

Although in last week's GROCER gallon apples were reported to be scarcer in Montreal, both wholesalers and retailers here have pretty good stocks on hand, which have not moved off as fast as they expected. Perhaps now, when green apples are about over, stocks will move faster.

Sago and tapioca are as low in price as they have been for some time, 3½c. being the quotations.

Butter has kept its price all spring, but the last week or so it looks as if it should come down. Most retailers have their refrigerators full and are asked to buy every day at the old prices, 15 to 19c. for pails and rolls, prints 20c. and creamery 21½c.

Flour is keeping the price set a couple of weeks ago. Previous to that there was a cut on with the flour men here which most of the bakers and grocers took advantage of, so that all kept pretty good stocks for some time.

Ottawa, May 26.

SUMMER DRINKS

Sutherland's Goods:

LIME JUICE CORDIAL,

. . . LEMON SQUASH.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **HAMILTON.**

Wilson's Fly Pads

The Original and only Genuine

INSIST ON WILSON'S

WILSON'S

This shows one of the advertising forms that will appear in 254 Canadian Newspapers for three months from May 20th.

BE READY FOR THE DEMAND

Archdale Wilson, - Hamilton.

To our friends in Northern Alberta,
Southern Alberta,
Eastern British Columbia,

WE BEG TO ADVISE THAT THE

WESTERN CARTAGE CO., OF CALGARY

WILL HANDLE OUR CELEBRATED

Ram Lal's Pure Indian Package Tea

ALSO OUR OTHER LINES OF PACKAGE AND BULK TEAS.

In the absence of Mr. Vila, and needing the goods quickly, kindly send orders to the above company at Calgary.

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

NOTE.

PATNA and JAPAN RICE

now in store with

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

A. SNYDER & CO., crockery and glassware merchants, St. Thomas, Ont., have assigned to J. C. McKend, Hamilton, and their creditors had a meeting on May 28.

A. Orsali is provisional guardian of A. Vaillancourt & Co., grocers, Montreal.

Jas. Poirier, general merchant, Avignon, Que., is offering to compromise at 50c. on the dollar.

L. P. Garon, general merchant, St. Michel, Que., has compromised at 55c. on the dollar.

Mrs. Sarah Smith, general merchant and hotel, Metapedia, Que., has assigned to V. E. Paradis.

The creditors of Max Rosenstein, general merchant, Barachois de Malbaie, Que., have held a meeting.

Francois Provincial, general merchant, St. Gervais, Que., is offering to compromise at 60c. on the dollar.

The assignee of the estate of Geo. Pyke & Son, wholesale grocers, Halifax, is advertising a sale of book debts.

A statement of the affairs of John Buchanan, grocer and liquor merchant, Levis, Que., is being prepared.

PARTNERSHIPS FORMED AND DISSOLVED.

Delahey Bros., general merchants and grain dealers, Cobden, Ont., have dissolved and the business is continued by James A. Delahey with style unchanged.

Vermette, Narcisse & Co., fruiterers, etc., Montreal, have dissolved.

Cockburn & Dionne, butter factory, Chambly, Que., have dissolved.

The dissolution of Labrecque & Frere, grocers, Levis, Que , has been registered.

Gilmour & McBean, grain merchants, Montreal, have dissolved, and P. H. Gilmour has now registered.

SALES MADE AND PENDING.

The stock of John N. Case, grocer, St. John, N.B., has been sold at auction.

The stock of H. Cairns & Co., general merchants, Sawyerville, Que., has been sold.

The assets of Joseph Bergeron, general merchant, St. Anne Du Sault, Que., are to be sold.

The stock of J. L. Spooner, grocer and dry goods merchant, Copper Cliff, Ont., has been sold.

CHANGES.

G. B. Davis, grocer, Windsor, Ont., is succeeded by J. M. Lord.

Noah Parent, grocer, Windsor, Ont., is succeeded by V. F. Marenette.

A. Chevrier has registered for A. Chevrier & Co., fruiterers, etc., Montreal.

T. J. Bonner, grocer and provision merchant, Antigonish, N.S., has closed his North Sydney, C.B , branch.

Richer & Riopel, fruiterers, Montreal, have registered.

Plamondon & Cie, fish dealers, Montreal, have registered.

Gagnon & Huot, biscuit manufacturers, Montreal, have registered.

Deslauriers & Brown, general agents, Montreal, have registered.

Eugene Thornton, grocer, St. Stephen, N.B., is succeeded by H. Spencer.

Snowdon. Forbes & Co., commission brokers, Montreal, have registered.

Peter W. Smith, baker, etc., Wallaceburg, Ont., has sold out to John Armstrong.

Anna Dufresne has registered for B. Dufresne & Co., fruiterers, etc., Montreal.

Peritz Siminovitch & Son, ginger ale manufacturers, Montreal, have registered.

The A. McDonald Co., wholesale grocers, Victoria, B.C., have removed to Vancouver.

J. A. St. Denis has registered for Edouard Clement & Cie, commission agents, Montreal.

Blanche Neven has registered for Blanche Neven & Cie, fruiterers, etc., St. Cunegonde, Que.

Hough & Crowe, general merchants, Birtle, Man., have started a creamery at Solsgirth.

F. L. Tufts is successor to Francis Tufts, late produce and lumber merchant, St. John, N.B.

F. W. Mitchell & Co., commission mer-

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

We can interest you in

CANNED SALMON

See our Travellers.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

chants, etc., Vancouver, B.C., are succeeded by Mitchell, Russell & Co.

Bonner & Haley, grocers and provision merchants, North Sydney, C.B., are out of business.

Mrs. T. I. Michaud has registered for T. I. Michaud & Co., general merchants. St. Lazare, Que.

La Compagnie L. P. Lazure, general merchants, etc., St. Remi, Que., have obtained a charter.

Mrs. J. Sabourin has registered for Sabourin & Cie, grocers and hardware merchants, Montreal.

FIRES.

D. W. Henry, general merchant, Springfield, Ont., was burned out.

C. Harrington & Co., grocers, etc., Winnipeg, Man., have sustained loss by fire.

Geo. E. Train, flour and feed merchant, Toronto Junction, Ont., has sustained loss by fire ; his property is insured.

The stock of P. Massicotte & Co., grocers, Montreal, was slightlv damaged by fire ; the loss is made up by insurance.

J. S. Fairley, general merchant and dealer in lumber, Fairley, N.B., was burned out with a loss of $1,500; there was no insurance.

The premises of Engene Mireault, manufacturers of aerated waters, Ottawa, were slightly damaged by fire and water : the loss is cocered by insurance.

DEATHS.

Richard Roycroft, grocer, Hamilton, is dead,

F. Stevens, of Stevens & Dumesnil, flour and grist mill owners, Coteau Landing, Que., is dead.

LARGEST WAREHOUSE IN THE WORLD.

Liverpool has the largest warehouse in the world. It is built beside the docks, and is intended to house the imports of tobacco, which form so important a part of Liverpool's trade. The warehouse is 725½ ft. in length, 165 ft. wide and 124 ft. 10 in. high. The ground area is 13,300 sq. yds., and the area of the several floors 174,098 sq. yds. There are at present in bond in Liverpool some 93,000 hogsheads of tobacco, weighing 50,000 tons, which is equal, roughly estimated, to a Customs duty of £18,000,000.

THE NEW PLANT AT WORK.

The new plant which Meakins, Sons & Co., 59 St. Henry street, Montreal, installed last fall for the manufacture of corn brooms has worked satisfactorily, and the output is increasing every month. New machinery has been added for the manufacture of brushes, and the firm is now in a position to turn out brooms, whisks and brushes of talking that sells the most goods, but the all descriptions at the shortest possible notice. The "Empire" brand of brooms has been a great success from the start; so much so that since opening their new plant they have been unable to catch up with the orders.

The facilities this firm possesses for exporting to Great Britain and Ireland, by being able to load directly on the steamers, places them in a position to lay down brooms on the other side cheaper than most manufacturers. Correspondence is solicited from dealers handling any of these lines. They are always pleased to give prices and terms.

IN GOOD SHAPE.

The three large factories of Boeckh, Bryan and Cane, doing business under the name of United Factories, Limited, Toronto, are in splendid shape for business. With regard to grocers' sundries, they affirm that they are ready to ship at a moment's notice. Their large staff of representatives on the road has been materially increased. Every class of United Factories' output is most excellent, and this season has even a greater reputation among wide-awake dealers.

No one kind of advertising is always "best." For one purpose out-door display is most effective. For another, street-car cards. For a third, the newspaper is the best medium. Undoubtedly the last is the "best" for the greatest number of advertisers.

Sound Ripe Fruit

the very best granulated sugar, no artificial flavor or adulteration of any kind—that is the real secret of the unequalled flavor of

UPTON'S Jams, Jellies and Marmalade.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

E. D. MARCEAU, 281-285 St. Paul St., Montreal

Specialty of High-Grade Goods in Teas, Coffees, Spices and Vinegars—Wholesale. Proprietor of the following registered brands:

Baking Powder, **"EMD,"** Blue and Gold Label—Pure Cream of Tartar:

Cases	**2 doz.**	**1-lb. tins**	**$3 25**	**per doz.**
"	4 "	½-lb. "	1.75	"
"	4 "	¼-lb. "	1.20	"

This Powder is equal, if not superior, to the best imported, on which you pay, without any reason, heavy Customs duties.

Baking Powder, **"Condor,"** Green and Gold label—high grade:

Cases	**2 doz.**	**1-lb. tins**	**$2.25**	**per doz.**
"	4 "	½-lb. "	1.35	"
"	4 "	¼-lb. "	.80	"

Baking Powder, **"Old Crow,"** Red and Black Label—extra good quality

Cases	**2 doz.**	**1-lb. tins**	**$1.25**	**per doz.**
"	4 "	½-lb. "	.70	"
"	4 "	¼-lb. "	.45	"

One heaping teaspoonful of these powders will give as good or better results than most of those of which two are required. A trial order is all I ask of you. I do not fear the result.

"Condor" Japan Tea, remarkable by its high-liquoring quality as well as by its beautiful leaf—No. I, at ***40½c.;*** No. II, at ***35c.;*** No. III, at ***32½c.;*** No IV, at ***30c.;*** No. V, at ***25c.;*** No. XXXX, at ***23½c.;*** No. XXX, at ***20c.;*** LX, lead packages, fine May pickings, at ***27½c.,*** retails at ***40c.;*** L, lead packages, strong, bright liquor, at ***19c.,*** retails at ***25c.***

"Nectar"—The perfection of black teas, in lead packets, rich, flavory liquor, at ***20c., 25c., 36c.*** and ***45c.***

"Old Crow"—Scientific blend of black teas, in useful bronzed tins, strong, rich liquor, No. 1, ***35c.;*** No. 2, ***30c.;*** No. 3, ***25c.;*** No. 4, ***20c.;*** No. 5, ***17½c.***

"Condor" Pure Mustard. The best in the world. It has flavor and strength. 12-lb. boxes—¼-lb. tins, at ***35c.*** per lb: ½-lb. tins at ***33c.*** per lb.; 1-lb. tins at ***32½c.*** per lb.; 4-lb. stone jars, at ***$1.20;*** 1-lb. stone jars, at ***35c.***

"Old Crow"—High quality compound, containing no injurious ingredients, 12-lb. boxes—¼-lb. tins, at ***25c.*** per lb.; ½-lb. tins, at ***23c.*** per lb.; 1-lb. tins, at ***22½c.;*** 4-lb. stone jars, at ***70c.;*** 1-lb. stone jars, at ***25c.***

"Condor" Vinegar, pure distilled, strong, bright as crystal, at ***25c.*** per gallon.

"Old Crow" Vinegar, pure distilled, wholesome, clear as water from a spring, at ***20c.*** per gallon.

Madam Huot's Coffee. The gem of all coffees. Pure, rich, creamy, delicious—none so good; 1-lb. tins, at ***31c.;*** 2-lb. tins, at ***30c.*** per lb.

SPECIAL THIS WEEK:

32 Chests Ceylon Black Tea, good, strong, pungent liquor, at ***13c.***
24 Chests Ceylon Black Tea, good, rich, flavory liquor, at ***15c.***
3 Nice Lines of Ceylon Green, at ***15c., 17½c., 20c.***

Samples sent on demand. It is always a pleasure to quote prices.

"CHRISTIE'S" Biscuits

have stood the test of over half a century and are acknowledged to be the standard of purity and excellence.

All biscuits for export put up in hermetically sealed tins.

Note a few specialties:

Zephyr Cream Sodas, put up in 3-lb. tins.
Water Ice Wafers,
Imperial Wafers,
Social Tea,
Assorted Sandwich,
Marie,
Water Wafers.

Price lists furnished on application.

CHRISTIE, BROWN & CO., Limited

TORONTO, CANADA

RICE CROP OF INDIA AND BURMA.

By W. T. FEE, United States Consul at Bombay.

BENGAL is the rice field of India, but Burma is the granary. The former produces more than five times as much rice as the latter, yet Burma exports two and one-half times more than does Bengal. During the current year of 1901-2, the area of rice in India and Burma was in round numbers 50,000,000 acres, and produced 20,000,000 tons of cleaned rice, averaging about 900 lb. to the acre.

To the Statistical Department of the Government of India I am indebted for the following particulars and information in regard to the rice crop of India and Burma for the year 1901-2:

In Burma, the area under rice in the 14 principal rice-growing districts is estimated at 6,498,120 acres, which is about 3 per cent. more than the area reported last year. The yield is estimated at about 3,010,000 tons, which is a little larger than that of last year and greatly in excess of the average. The surplus available for export is stated at 2,260,000 tons of cargo rice—equivalent to 1,915,000 tons of cleaned rice. It is estimated that, out of this quantity available for export, about 80,000 tons may be required for consumption in Upper Burma.

In Madras it is estimated that, on the whole, on an area about equal to the average, the yield will be rather more than the average of recent years.

The figures below state the quantity of rice, husked and unhusked, exported to foreign countries in recent years:

Year.	Burma. Cwts.	Bengal. Cwts.	Madras, Bombay, and S nd. Cwts.	Total. Cwts.
1896-97	19,378,594	5,066,041	3,829,702	28,274,337
1897-93	18,170,512	4,970,536	3,605,613	26,746,661
1898-99	2 ,968,896	3,736,751	3,236,639	37,942,286
1899-1900	21,682,3)4	7,921,226	2,·67,863	32,271,393
1900-1901	21,4.6,9 0	8,153,017	1,762,861	31 342,788
1901-2 (10 months)	15,607,544	4,·38,333	2,858,525	21,004,402

Since 1896, with the exception of the one year 1898-99, the exports of rice have been comparatively restricted, owing to the high level of prices following bad seasons in India The conditions of the consuming markets in India are well illustrated by the subjoined figures of shipments of rice from Burma to Indian ports, Burma being an unfailing granary from which supplies were drawn for denuded stores in India. It will be noted that large shipments from Burma to India coincided with diminished exports from India to foreign countries:

Rice shipments from Burma to Indian ports.

	Cwts.
1896-97	6,600,354
1897-98	12,242,730
1898-99	5 920,951
1899-1900	13,542,371
1900-1901	21,599,851
1901-2 (9 months)	9,049,578

Estimated area of the rice crop of recent years.

Province.	1901-2. Acres.	19)(-1. Acres.	Average of preceding 5 years. Acres.
Madras	6,716,700	6,591,600	6,804,200
Bengal:			
Summer crop	478,700	475,90)	529,100
Autumn crop	7,160,600	7,0 3,600	7,518,700
Winter crop	28,727,20)	28,474,400	30,833,700
Total	36,338,50)	36,013,900	38,881, 00
Burma	6,490,120	6,309,033	6,594,752
Grand Total	49,581,420	49,914,533	51,280,452

Yield of cleaned rice.

Province.	Estimated yield for 1901-2. Cwts.	Estimated yield for 1900-1901. Cwts.	Aver. of preceding 5 years. Cwts.
Madras	50,587,700	49,023,100	48,210,500
Bengal:			
Summer crop	3,094,900	3,286,600	3,112,400
Autumn crop	45,769,400	44,t30,400	46,0 2,·00
Winter crop	237,439, 00	263,691,600	283,752,500
Total	286,303,400	311,508,600	332,917,800
Burma	60,209,003	52,975,003	44,531,000
Grand total	397,100, 00	413,506,700	425,709,300

THE MANUFACTURE OF WALL PAPER.

COLIN McARTHUR & CO., of Montreal, who were burned out last fall, have shown great energy and business adaptation by rebuilding their factory immediately on the extinction of the fire. They worked under great disadvantages, but we are glad to know that they are again established in thorough working order in their new factory, of which a very fine half-tone engraving appears on page 58.

We congratulate them on the increasing trade that has compelled them to make additions to their premises so frequently. The capacity of the new factory is increased very largely by the addition of one full storey, which will be utilized by their grounding machines.

The new factory has been fitted with all the new appliances known to the wall paper manufacturing trade. and their large equipment will be fully taxed in the coming season to meet all the demands of the business in this "growing time" in Canada.

They are now engaged in sampling their new line, which is even superior to the former high-class offerings of this progressive firm. Their showing of cheap and medium-priced goods has never been equalled, and, in the better grades, silks, moires, damasks, two-tone colorings and rich varnish gold effects are shown in great beauty and variety. Ingrains, with stylish and perfectly matched friezes and ceilings, are a marked feature of the productions of this firm.

Colin McArthur & Co. have not only studied the wants of the Canadian trade successfully and satisfied the tastes of the best buyers in Canada, but have also developed a satisfactory foreign trade, which bids fair to grow larger year by year.

Their new and enlarged factory, with its improved appliances, will insure to all customers promptitude in filling orders and ability to supply the largest accounts with all the goods required.

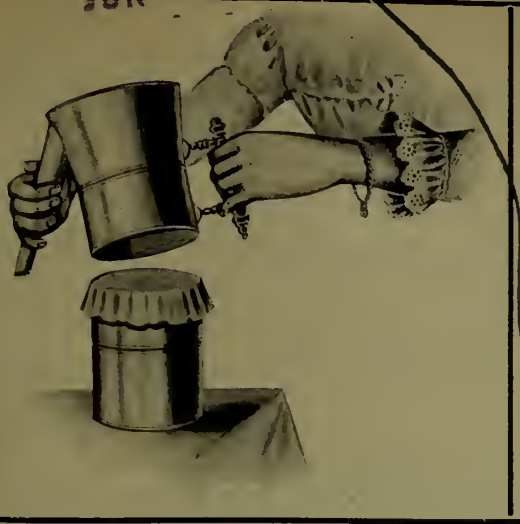
We note with much pleasure that Colin McArthur & Co. always rise equal to the occasion, and are prepared to uphold and sustain the good name which they have heretofore so worthily held among the best Canadian manufacturers.

INTERIOR OF AN ATTRACTIVE STORE.

FIFTEEN years ago, a grocery store was established at 224 Dundas street, London, Ont., by T. A. Rowat & Co., and it continues there to this day. Their courteous staff of clerks and the reputation they enjoy of handling only goods of the best grade have made their store popular with the housekeepers of that city and caused their business to grow so satisfactorily. They long have made a specialty of coffees, and as their coffees are of high grade, they have drawn custom from every part of the city, and particularly from the best classes of customers. Their practice of promptly filling orders received over the telephone has made that means of buying goods popular with their patrons, and they find that their business is being much built up in this way. The accompanying illustration is a view of the interior of their store.

Interior of the Grocery Store of T. A. Rowat & Co., London, Ont.

JUN 14 1902



"QUICK AND ECONOMICAL"

THE "KIN-HEE" QUICK COFFEE POT

ASSURES YOU A DELIGHTFUL CUP OF COFFEE IN ONE MINUTE.
SAVES YOU 25% WHEN USED WITH PULVERIZED COFFEE.
THE ACME OF PERFECTION IN COFFEE MAKING IS REACHED WHEN USED WITH "KIN-HEE" PULVERIZED COFFEE.

THE EBY, BLAIN CO., LIMITED
SOLE OWNERS FOR CANADA. TORONTO.

JAS. HEEKIN & CO., Cincinnati, O.—SOLE OWNERS FOR UNITED STATES

"Excelsior" Coffee

STILL IN THE LEAD.

THE REASON:

It runs more uniform than others. It makes such a delicious cup for breakfast that "Excelsior" users are more than satisfied and want no other.

Honest Spices

The best investment. It pays to buy our guaranteed Select Brand Spices.

Only highest grade whole stock used.

Milled superior to any other in Canada.

Their aromatic flavor and strength will draw trade.

TODHUNTER, MITCHELL & CO.

High-Grade Coffee, Cocoa and Spice Manufacturers, - - - TORONTO.

MacLaren's Imperial Cheese Packed in White Opal Jars, 4 sizes.

MacLaren's Roquefort Cheese Packed in White Opal Jars, 2 sizes.

Dairymaid Cream Cheese Packed in ½ and 1-lb. Tins with Key Openers.

A. F. MacLAREN IMPERIAL CHEESE CO. LIMITED

TORONTO, CANADA.

AGENTS GROCERS' SPECIALTIES AND CHEESE IMPORTERS.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you ***will*** and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystaline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

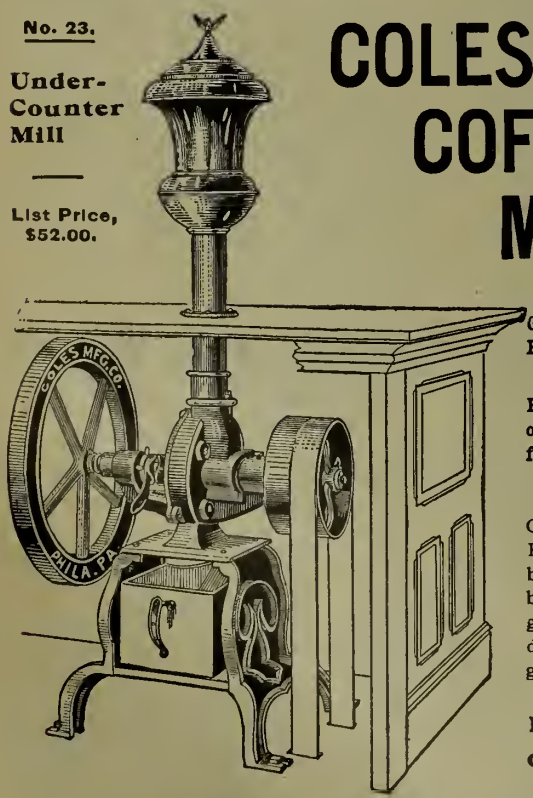
Windsor Salt

THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co.
Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

OFFICES.

MONTREAL - - - 232 McGill Street. Telephone 1255.
TORONTO - - - 10 Front Street East. Telephone 2701 and 2702.
LONDON, ENG. - - 109 Fleet Street, E.C. W. H, Miln.
MANCHESTER, ENG. - - 18 St. Ann Street. H. S. Ashburner.
WINNIPEG - - - Western Canada Block. J. J. Roberts.
VANCOUVER, B.C. - - - Flack Block. J. A. Macdonald.
ST. JOHN, N.B. - - No. 3 Market Wharf. J. Hunter White.
NEW YORK - Room 443 New York Life Bldg.

Subscription, Canada and United States, $2.00.
Great Britain and elsewhere - - 12s.
Published every Friday.
Cable Address { Adscript, London. Adscript, Canada.

WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

INDIAN TEA ON THE AMERICAN CONTINENT.

A FEW weeks ago, reference was made in these columns to the fact that, since the Indian Government had discontinued advertising the tea of that country on the American continent, the direct export of same to this part of the world had greatly fallen off.

We have before us statistics issued by the Indian Tea Association giving the exports of Indian tea from Calcutta and Chittagong during the past seven years, ending March 31. These figures give a striking example of the results of discontinuing the special efforts that had been made to push Indian tea on the American market. In the years 1895-1996, the quantity of tea exported to America, which, of course, includes Canada and the United States, was 1,090,067 lb. By 1899-1900, the quantity had reached 6,249,729 lb. In that year, the special efforts were discontinued, and, by 1900-1901, the quantity was down to 4,229,236 lb., while, for the year ending March 31 last, it was only 2,166,589 lb.

The following table gives the direct exports of Indian tea to the American continent during the last seven years, ending March 31st:

DIRECT EXPORTS OF INDIAN TEA TO AMERICA.

	Quantity in Lb.
1896	1,090,067
1897	2,864,593
1898	2,486,191
1899	3,232,027
1900	8,172,299
1901	4,229,236
1902	2,166,589

It is possible that our readers may be interested in knowing the condition of the total shipments—indirect as well as direct—of Indian tea to the United States and Canada during the last few years. These do not show a falling off to the same extent as direct shipments from India to this continent, but they show, however, a decrease. This will be gathered from a glance at the following table, showing the quantity of Indian tea taken by the United States and Canada from all sources during the last seven years:

INDIAN TEA TAKEN FROM ALL SOURCES BY UNITED STATES AND CANADA.

	Lb.
1895	4,071,731
1896	5,258,773
1897	5,663,244
1898	5,971,701
1899	8,487,770
1900	6,960,028
1901	7,026,773

It is significant that while the shipments of Indian tea to the United States and Canada have fallen off during the last few years, that the increase in Ceylon tea has more than made up for the decrease in the former. The following table gives the total quantity of Ceylon tea taken by Canada and the United States during the last seven years:

CEYLON TEA TAKEN BY U. S. AND CANADA.

	Lb.
1895	3,744,736
1896	4,361,510
1897	5,693,596
1898	7,636,995
1899	8,289,376
1900	9,176,684
1901	12,239,918

It will be seen that while the shipments of Indian tea to this continent have decreased the shipments of Ceylon have increased. But it will be remembered that the tea of Ceylon has been unremittingly pushed and advertised during that period.

Another thing that should not be overlooked is that the total quantity of tea taken by this country and the United States is annually increasing. This will be at once seen by an examination of the following table:

IMPORTS OF TEA INTO CANADA AND THE UNITED STATES.

	1898. Lb.	1899. Lb.	1900. Lb.	1901. Lb.
Canada	20,052,261	25,002,685	24,998,726	23,095,938
United States	70,936,759	74,088,153	84,843,490	90,381,270
Total	91,009,023	99,090,838	109,842,216	113,477,208

HOW THE GERMANS GOT THE TRADE.

AMONG the commercial nations of the world none have been more energetic and resourceful in developing their export trade than Germany. An interesting report recently sent to the United States Government at Washington by their Consul at Autofagasta, Chile, gives an interesting insight into the methods that have been employed by Germany in developing her trade with Peru, Chile and Bolivia.

It appears that about 30 years ago the trade that went to the Pacific ports of the South-American countries was monopolized by British and United States houses. The Germans at that time were only represented by jobbers and shopkeepers in the coast towns.

Not satisfied with this condition of affairs Germany carefully trained a number of young men, educating them in commercial affairs in the language of the South-American countries. These young men were then sent to South America to enter business houses as clerks, with a view to their mastering the details of the business. When these details had been mastered a number of German houses started branches in such countries as Chile, Bolivia and Peru, with these young men in charge. The result is that in many branches Germany has now a monopoly of the trade, and the British and United States houses no longer attempt competition.

There is a lesson in this for Canadian business men as well as for the business men of other countries. There is no question about it, the education of young men in this country is particularly deficient in regard to the languages of other countries. What Germany has done, Canada can do, if she only has the will.

DROPS FROM THE EDITOR'S PEN.

A live man can usually raise to life a dead business.

Money will always keep a man out of the poor house, but it will never keep a man out of the dead house.

We can make money; but if we coin it the law makes prisoners of us.

When summer gets into the lap of spring we may look for a "hot time."

The wise merchant has learned that he has got to spend money on his business as well as on his wife if he is to have peace of mind.

IMPORTANT COMMERCIAL QUESTIONS.

THE convention of representatives of the different boards of trade throughout the country, which is to meet in the Parliament Buildings, Toronto, on Wednesday and Thursday next, has had a most important programme mapped out for its consideration. This programme is as follows :

Canadian Copyright.
Canadian Insolvency Law.
Commercial Depot in London, Eng.
Defence.
Establishment of Customs Union with Sister Colonies.
Fast Atlantic Service.
Importation of Canadian Cattle into Great Britain.
Metric System.
Newspaper Postage Between Canada and Great Britain.
Railway Commission.
Steamship Service for Exclusive Trade Between Great Britain and her Colonies.
State Cable from Canada to Australia.
Steel Shipbuilding in Canada.
Trade Relations within the Empire.
Trade Relations within the Colonies.
Postal and Telegraph Communication.
Winter Navigation of the St. Lawrence.

Here are in all some 17 subjects, all of which are more or less important to the welfare of the Dominion. If the Conference succeeds in getting through even half of them, it will have established for itself a record which it would take the Dominion Parliament or any other legislative body a long time to successfully emulate.

No doubt one of the first things the Conference will do when it meets will be to appoint a committee to revise the list of subjects and to bring up those first which are of the most importance. At any rate, this is what should be done.

The subject which will no doubt occupy the most attention, and around which the greatest discussion will centre, is that of preferential trade with the Mother Country. The Toronto Board of Trade has already prepared a resolution on this subject, which called upon the Prime Minister of Canada to urge at the coming Imperial Conference the securing of a Royal Commission composed of representatives of Great Britain and the colonies to investigate the trade conditions, and to suggest such preferential treatment of imports from the various parts of the Empire as shall be best calculated to insure the fullest benefits.

As we have already said, this will be the most important subject for discussion. It is one thing to desire a thing, but it is another to secure it, and especially when it is surrounded by intricate and conflicting interests.

Preferential trade between Canada and the Mother Country would, no doubt, be beneficial to all concerned if it were placed upon a sound economic basis. There are already some in Canada who find the preference irksome which Canada gives to the products of the Mother Country.

The difficulty is to secure a tariff arrangement between two countries which will prove satisfactory to these. They are asking for a higher tariff on the particular goods which they manufacture. How this can be done, and while at the same time induce the British Government to arrange its tariff in order that Canadian products will get a preference over those of the various countries, is an intricate question. If a preference means anything, it means that the parties to it must consent to such modifications in the tariff as shall allow the products of the contracting parties to enter with greater freedom than hitherto. This is a business proposition, and we can depend upon it that the Conference which is to meet next week in Toronto will consider it in a business-like way and devoid of party feeling.

The improvement of the steamship service between Canada and the United Kingdom is a question of scarcely less importance, particularly in view of the recent steamship amalgamation, engineered by Mr. Pierpont Morgan; in fact, the whole transportation question needs to be considered, for it is of more importance than even tariff arrangements. Canada is, at present, sadly handicapped, both in regard to railway and steamship transportation, and it is to be hoped that the Conferenee will be able to give this subject all the attention it deserves. Even if it meets and does nothing else but aid in the solution of the transportation question, it will have by no means met in vain.

In regard to a commercial agent in London with a depot there as well, Sir Wilfrid Laurier has already promised that something shall be done, but Governments move slowly, and it is to be hoped that the Conference will take such action as will hasten the consummation of this idea. It is several years since the agitation was started, but, thanks largely to the inaction of Sir Richard Cartwright, the appointment has not yet been made.

It is to be hoped that this conference of business men will not be the last of its kind, but that it may be the forerunner of annual similar gatherings. The business men of this country have not, in the past, exercised the influence in the commercial affairs of the State that they should have. It is to be hoped, therefore, that we are now on the dawn of a new era in this respect.

The looser a merchant is with his credit the tighter will his creditors be in their dealings with him.

CANADIAN - NEW ZEALAND TRADE.

A GENTLEMAN from New Zealand, who was in Toronto this week, expressed himself in favor of larger trade between Canada and his country. "We will favor trade with Canada, if it should cost us a little more," he said. This is a sentiment in which Canada no doubt reciprocates.

Our own official returns do not show the volume of business between Canada and New Zealand, our exports to that country being classified with those of Australia, under the name of Australasia, and the latest returns that we have, from a New Zealand source, are only up to 1900. These show that the aggregate trade of New Zealand with Canada was valued at $201,713. Of this $1,397 were exports to Canada and $200,336 were imports from Canada. It will thus be seen that the aggregate trade is not only small, but that our sales to New Zealand, small as they are, are a great deal in excess of our purchases from them.

The population of New Zealand, according to the last census, was about 823,000, while the total foreign trade of the country in 1900 was $116,275,651. Of this $64,464,651 were exports, and $51,811,000 imports.

New Zealand is one of the most progressive and enterprising of the British colonies, and it is to be hoped that trade between the two countries will develop a great deal more in the future than it has in the past.

Having its Armour on it will be no easy task to cope with the meat trust.

The Factory and Offices of Christie, Brown Co., Limited, Biscuit Manufacturers, Toronto, Canada.

A BISCUIT COMPANY'S BIG FACTORY.

Christie, Brown Co., Limited, of Toronto, have nearly completed the new addition to their factory. The addition is 70 x 130 ft. and five storeys high. The accompanying illustration shows the completed building, which covers an area of 270 x 130 ft., is five storeys high with basement, and has a total floor space of 210,600 ft. The number of employes is 460.

The history of the firm is an interesting one. It was originally formed by Mathers & Brown, with Mr. William Christie as assistant baker and travelling salesman. In 1850, Mr. Mathers retired and Mr. Christie became associated with Mr. Alex. Brown as partner. Three years later the latter retired, but in 1861 he was again back in the business, when the style of the firm became Christie, Brown & Co. In 1878 Mr. Brown finally retired from the firm, Mr. Christie continuing the business under the old firm name, until June, 1899, when it was merged into a joint stock company with a capital of $500,000. After Mr. Wm. Christie's death, in June, 1900, his son, Mr. Robert J. Christie became president, R. Harvey, vice-president, and C. E. Edmonds, secretary-treasurer.

The business was originally started on Yonge street. It was removed from there to Francis street in 1871, and from Francis street to the present site at Frederick and Duke streets in 1874. The original building on the present site was 60 x 90 ft., 10 ft. narrower and 40 ft. shallower than the latest addition, which is one of several since 1874.

Besides the Toronto factory, there is a branch warehouse on St. Charles Borromec street, Montreal, where, including the manager, there are 16 employes. There are also agencies in Halifax, St. John, Winnipeg, Victoria and Vancouver.

In all, Christie, Brown Co. employ 15 travellers, 10 having headquarters in Toronto and five headquarters in Montreal.

These travellers cover the Dominion from one end to the other.

The factory is scrupulously clean. The girls employed in packing biscuits are provided at the firm's expense with clean blouses and large white aprons, and the men with white suits and pocket handkerchiefs, while baths of modern style and finish are provided for all.

During the last few years the company has been paying some attention to the export trade, and it has met with a good deal of success. Christie's biscuits are now to be found in several leading cities of the United States, such as New York, Boston, Chicago, Cleveland and Detroit. Shipments are also made with more or less regularity to South Africa and the British West Indies, while unsolicited business has been received from Cuba, Hayti, India and New Zealand. The firm has export agents in Great Britain, South Africa and the West Indies.

The firm manufactures all kinds of sweetened and unsweetened biscuits. And, for the export trade, all its biscuits are put up in hermetically sealed tin boxes.

UP-TO-DATE SHOW CARDS.

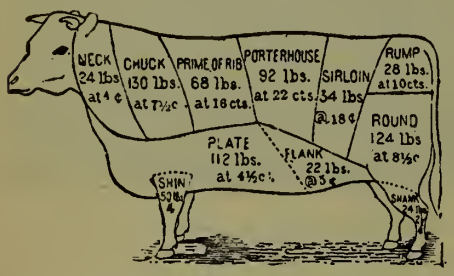
The show-card painter is already a necessary adjunct to the advertising bureau of many big stores, but there are thousands of smaller stores that need show-cards and yet can't afford a show-card painter. This gives an opportunity to a young man with hustling qualities to make himself more valuable to the business, and also add to his earning capacity an accomplishment that's worth dollars and cents, besides giving him the chance to leave his place behind the counter for an hour or two at a time to paint some needed show-card, which is really a relaxation. It is with pleasure we call attention to the advertisement of W. Edwards, Carleton Place, Ont., Box 315, in this issue. We can heartily recommend his book of instruction teaching this art as being one of the best and most complete works of the kind yet published. It sells at $1, mailed postpaid, and you will find it worth a hundred.

THE PROVISION TRADE.

Comparative Value of Meat—The Markets—Miscellaneous Notes.

COMPARATIVE VALUE OF MEAT.

THE great thing that renders a steer valuable to the packer is that the animal possesses a class of meat that will command the best price upon the market, says The Drovers' Journal. The worth of the steer, other things being equal, depends on the proportion of the more valuable cuts to the inferior priced meats. It should be the aim of the breeder and feeder to choose those animals that give indications of producing the most valuable cuts. The former can regulate this by using bulls of good breeding and beef conformation which indicate strength in these desired sections. The feeder can secure the quality of stock he needs by selecting the type of young stock that gives indica-



A Typical 1,200-lb. Steer in Sections.

tions of being able to put on flesh to good advantage and in the valuable sections. The man who picks out what is termed a "good feeder" will generally secure such an animal.

We can do no better to illustrate this point than to submit the accompanying illustration showing the probable cuts and the varying weights such as we can expect to secure in a first-class beef steer weighing about 1,200 lb. The weights given have been made up by men connected with the leading packing houses in Chicago, and are not only the results of long experience, but approximately correct. The prices attached are corrected to date by a leading dealer in meats, and are intended to be a fair representation of the prices for which meat is now being sold to the consumers.

Let us take this steer and divide him up into two classes of cuts, which we may term best quality and second quality. The first quality, with the name of section, cuts, weight, price per pound and value, will be indicated in the following table :

Name of section.	Weight of cut.	Price per lb., cts.	Total value.
Prime of rib	68	16	$10 88
Porterhouse	92	22	20 24
Sirloin	34	18	6 12
Rump	28	10	2 80
Round	124	8.5	10 54
Total	346		$50 58

Now, taking what we may consider as the secondary class of meat cuts, and classifying as above, we have the following :

Name of section.	Weight of cut.	Price per lb., cts.	Total value.
Neck	24	4	$0 96
Plate	112	4.5	4 04
Flank	22	5	1 10
Chuck	130	7.5	9 75
Shin	50	4	2 90
Shank	24	3	72
Total	362		$18 57

We do not know what more could be said than is indicated in the above table that would proclaim the necessity of the pure-bred or high-grade animal in beef production. He is necessary, since by his blood comes the only way by which these results can be accomplished. The pure-bred has been carefully improved along the lines of these valuable sections for generations, and his cutting-up proves to what ends he has been developed.

We believe that to Professor F. B. Mumford, of the University of Missouri, belongs the credit of devising this method of demonstrating the great utility of the beef steer. The first table indicates that the value of 346 lb. of meat cut from the valuable sections is worth $50.58, and, on the other hand, 362 lb. from inferior sections have only a fractional value of the former, being but $18.57.

There is one important point here that the farmer must take into consideration, and this is that it takes just as much corn or any other feed to produce the 362 lb. of $18.57 meat as it does to produce the 346 lb. of $50.58 meat. The more of the latter that a steer yields and the less of the former the greater will be the profit to the feeder. We are well aware of the fact, however, that this is a matter that must be limited to certain bounds, but the proportion of valuable cuts can be increased to the full limit by the breeding of the right sort of animals.

We will put this matter in a different manner still by the aid of a table just issued by the University of Missouri in a valuable pamphlet on "Factors in Profitable Beef Production," by Professor F. B. Mumford. This table is as follows :

Name of breed.	Weight of all cuts.	Weight of porterhouse and sirloin.	Per cent. porterhouse and sirloin to all cuts.
Shorthorn	1,046	127	12.1
Hereford	1,007	109	10.7
Angus	980	109	11.11
Scrub steer	824	82	9.1

The above table is valuable in that it shows something of the comparative difference between the porterhouse and sirloin steaks cut from the pure-bred and the scrub. We take these as they are given out from the Missouri station, based on experiments there. The relative positions of the pure-bred or high-grade animals might very possibly be reversed under another test, but the scrub's position would always be just where he is now.

The pure-bred animals have a somewhat greater weight than the scrub, but this is due largely to the fact that he has placed his feed to a better advantage all through his growing period. As it is, the Shorthorn has an advantage of 45 lb. of porterhouse and sirloin over the scrub, which means an added value at a good fair price of 21c. per lb., or $9.45. The Hereford and Angus have an advantage of 27 lb. of the same cuts, which at the same price shows an advantage of $5.67 over the inferior bred steer. It must be taken into consideration that these prices are for two cuts only, and that there must exist a similar proportion between the other cuts throughout the steer, though the difference must necessarily be of less money value, since the cuts are worth less.

NEW PACKING PLANT IN WORKING ORDER.

THE immense new abattoir and packing house recently erected by The Laing Packing and Provision Co., on Mill street, Point St. Charles, Montreal, is now in full working order. The construction of the plant has occupied quite a length of time, but considering its size and the completness of every detail in connection with it, this is not surprising. It is claimed that the new plant is not only the finest and most up-to-date in Canada, but that it surpasses those of the United States in many points of equipment and arrangements for shipping operations. Years of experience in the business were necessary to bring this about, and experience was supplemented by close observations of the systems and methods most approved of in the United States.

As before mentioned, the shipping facilities are perfect. A track passes through the grounds, and cars can be run right up to the cattle barn and shipping-rooms. On the north side are the stock yards. Here also there is an entrance for any cattle purchased in the open market.

From the cattle barn is a run to the main entrance of the plant. This is built of brick, as are all the runs leading to the main building, with cleats at short intervals, and pitch has been used between the spaces. Brick also composes the floors in the building, and pitch is used here too, the result being that it is easy to keep the place clean. They are flushed every day, and the whole building is kept in a perfectly clean and hygienic condition.

In the huge barn, the cattle are kept on the ground floor, smaller animals being sent up to the first floor. There is a good deal of vacant land not yet utilized by the plant, and here pens are to be built, where a great many more animals can be kept in the summer months. The capacity of the whole plant is placed between 100 and 200 cattle, and 2,000 to 3,000 hogs or other small animals, per day. The stalls and pens are kept as clean as possible, and the animals

Smoked meats are in demand.
Satisfy your customers with

REGISTERED Bow Park BRAND HAMS

. . AND

REGISTERED Bow Park BRAND BACON

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co. LIMITED

BRANTFORD, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co., LIMITED.

TORONTO, ONT.

GOLD MEDALS AWARDED

Orders can be filled by any of the leading packing houses or jobbers in Canada, or direct.

Boar's Head Brand of Refined Lard Compound and COTTOLENE received the gold medals at the Charleston Exposition. Most every prominent concern manufacturing Compound Lard were represented. These awards again attest the superiority of BOAR'S HEAD Brand of Refined Lard Compound and COTTOLENE, and completely destroy the claim made by our competitors that they can produce compound lard as good as Fairbank's BOAR'S HEAD Brand, or make a cooking fat that is as good as COTTOLENE.

Boar's Head Brand is the only compound lard that would-be competitors praise by attempting to equal.

Boar's Head Brand is the only compound lard sold on a positive guarantee as to quality.

Boar's Head Brand is the only compound lard that the retailer and consumer are willing to pay more money for than they would for other brands.

Boar's Head Brand is the only compound lard that gives better satisfaction than hog lard as a frying and shortening medium.

THE N. K. FAIRBANK COMPANY,

Wellington and Ann Sts., MONTREAL, QUE.

ESTABLISHED 1852

F. W. FEARMAN Co., Limited

HAMILTON, ONTARIO

Ham and Bacon Curers

Lard and Lard Compounds

Manufacturers of all kinds of Packing House products

Butter and Cheese Dealers

"Three Star" Hams

and English Breakfast Bacon

have been on the Canadian market for a longer time than any other Brand and have the highest reputation for quality.

Fowler's Canadian Company,

LIMITED

Pork Packers and Lard Refiners.

Curers and Exporters of the Finest Canadian Pea-fed Hog Products.

Wholesale Dealers and Exporters of

Canadian Cheese, Creamery and Dairy Butter.

English Houses:
Fowler Bros., Limited,
LIVERPOOL AND LONDON.

HAMILTON, CANADA.

are always surrounded with the best conditions.

From the barn the hogs are driven into a receiving-room, finished in black pitch so that it may be easily and frequently cleaned. Here there are two pens, in each of which about a dozen hogs can be accommodated. Between the pens one comes upon the first of the machinery which is to convert the unsuspicious animals into pork. This is a large wheel, with short chains at intervals attached to its rim, and as it slowly turns around, a chain is unhooked, then hooked around the hind legs of one of the animals and finally hooked on to the wheel again. The hog is drawn up to the top, where a rod catches the chain, and the animal drops to a graded platform along which the "stickers" are placed. They make short work of the hog. The blood runs to the vats below, to be stored for future use. This platform is also heavily coated with pitch, and has water-tight plugs, so that after the day's work it comes in for the same flushing and cleansing as the other portions of the plant.

The dead animal is dropped into a vat of scalding water and automatically lifted to a bench, where it is scraped by a machine. The knives on this machine are on springs, and can cover the whole body. During the process, water is sprinkled on the hog and it is thoroughly scoured. It then passes to a table, where any scraping not done well by the machine is completed by hand.

A hook raises the hog to the trolleys running along the ceiling. If it is to be exported, it is sent off to the right of the room and singed by means of gas jets, until it has acquired the brown tint which is necessary for the foreign markets. This process is not required if the hog is for the local market. It is then sent off to the right and slit, the fat thrown into cold water, the casings through an opening in the floor, while the offal which can be used for fertilizing purposes is sent off for special treatment.

After another bath, the hog is sent to the weigh-scales. Thence it goes to the chilling-room, where it is hung up for a couple of hours to allow any gases to escape. After this comes the cooling-room, and the body is then in shape to be cut up and sent to the curing-rooms.

All the buildings connected with the plant are separated. Close to the packing-house is a steam and power plant, while refrigerating machines are numerous, in separate buildings for fire protection.

Near to the main building is the lard-rendering-room, in a separate building. This process takes place in immense tanks, below which are the lard-running-rooms, meat-pickling and curing-rooms.

In the matter of handling of the cattle there is little difference from the process used with the hogs, except in the killing.

All the rooms connected with the packing can be flooded with several inches of water if necessary, the floors being entirely waterproof. Electric lighting is used throughout.

MEATS AND GROCERIES.

By W. T. Robson.

Meats and groceries are a combination that is growing remarkably fast in Canada at the present time. In the larger towns, and even the country general stores, especially the larger general stores are adding meat departments to their business.

There is no line of trade that demands more attention to details, such as the careful watching of the weighing; the prevention of waste; absolute cleanliness of scales, knives, saws, block and slabs, and, most important, the personal cleanliness of the salesman. The arranging of the stock in order to make the most favorable impression on the buyer is of great importance. Any man who throws down in a careless manner a piece of meat, which he should always remember the customer intends to eat, will injure the trade of that business. This is something which butchers are so often given to forget. Nothing is more detrimental to a store doing a critical business in meats than dirty hands, bloody or soiled aprons, greasy cloths, unkempt appearances, and general untidiness on the part of salesmen. There is nothing more important than the observance of the fact that the goods they are selling are those which the customers expect to eat, therefore they must be handled and have the

environment which suggests care and cleanliness. The dealer who forgets these important features of the business will find his better class of trade going to the stores whose employes are particular to please their customer's eye as well as his palate. Then, up-to-date appliances, such as the best scales, refrigerators, fans, and all that goes to make the goods and environment more attractive to the buyer, will prove a profitable investment.

Groceries and meats are a good combination, providing the arrangement of each is such that they in no way conflict. The meat department must not be cramped for room, must be clean, and at this, the warm season, the stock must be kept in a cool temperature under glass as much as possible. People must buy general groceries frequently, and, if they can secure at the same store their meats, there will be a saving of time and convenience, which must, if properly managed, result profitably to the merchant. The summer trade for cooked meats, pressed corned beef, boneless ham and other prepared and ready-to-use meats have increased wonderfully the last two seasons.

To the housekeeper these goods make it possible to have an attractive dinner without the use of heat in the house, and this great saving will always commend them, and insure their large sale. Grocers have a right to annex this trade, for cooked meats are easily handled and the danger of waste is small in comparison to the selling of fresh meats. In fresh meats the difficulty when the location is away from the centres is in getting a regular and satisfactory supply, for slaughtering is the most unpleasent part of the business. Arrangements for the purchasing of fresh meats have also grown enormously and refrigerator cars are constantly shipped from all parts of the country.

PRESERVALINE.

Wm. Nivin & Son, exporters of butter and cheese, Montreal, have been appointed agents for the Preservaline Mfg Co., New York, manufacturers of export butter Preservaline, an article now being largely used by exporters of butter. The manufacturers claim that this article keeps the butter perfect until consumed, prevents it from losing flavor or deteriorating in any manner, thus insuring better and quicker returns and readier sales. Another important factor about this article is that it is a good preventative against mold. Nivin & Son will be pleased to send interested parties descriptive matter concerning Preservaline, and doubtless it would be well worth the while of butter men to avail themselves of this offer.

A NEW CONCERN.

The Chas. A. Bull Produce Co., 115 King street, Montreal, with a subscribed capital of $50,000, have recently commenced an export and produce business. Butter, cheese and produce are the principal lines they intend to deal with. They are already doing a very extensive business and prospects for the future promise extremely well. This firm is open to receive correspondence from British buyers.

THE PROVISION MARKETS.

TORONTO.

Dressed hogs have declined 75c. per 100 lb. and the market continues weak. The liberal receipts last week and the weaker condition of the market for live hogs have effected this result. Live hogs have declined 25c., and the receipts have not been so liberal in consequence. The market for live cattle continues strong with a good demand for export. We quote: Dressed hogs, $8.75 to $9; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $7 to $7.50 per 100 lb.; veal, 7 to 8c. per lb.; lambs, 10 to 10½c.; live hogs, selects, $7.25, lights, $6.50 to $7 per 100 lb.; choice export cattle bring $6 to $6.75 per 100 lb.; lights sell at $5 to $5.75.

The demand for provisions is improving and the prices are firm. There is a tendency to advance in nearly all lines of cured and smoked meats. We quote: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 14 to 14½c.; Canadian heavy mess pork, $21.50; short cut, $22.50 to $23; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The tone of the market for pork, both Canadian and American, has been a good deal easier during the past week, and a decline of 50c. all around took place. The demand for all lines of provisions continues fairly active, and the market is at present in a somewhat better condition.

The Laing Packing and Provision Co.'s "Anchor" brand of compound lard is reported by jobbers to have been cleared up again on the local markets, and the manufacturers have been unable to supply the trade. No date has been given as to when they will be able to do so.

The market for fresh-killed, abattoir-dressed hogs has continued quite firm at the advance of a few days ago, which was 25c. per 100 lb. The demand is fairly good. The price now is $9.75 to $10.25 per 100 lb.

We quote as follows: Heavy Canadian short cut mess pork, $23.75 to $24; Chicago clear pork, $27 for heavy and $26 for medium; selected heavy short cut mess pork, boneless, $22 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail; refined lard compound (Fairbank's), $2.10 for 1 to 24 pails, $2.08 for 25 to 49 pails, and $2.07 for 50 pails and over; Snow White and Globe compound, $1.85 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N.B.

The very high price of pork and beef in barrels, particularly as this is the quiet season, very much affect sales. There is a fair sale of smoked meats, chiefly Ontario cured. Prices are high. In lard, full figures are asked and there is a fair sale. In fresh meats, mutton is rather lower. Lamb is unchanged, and quite good stock is now coming in. Pork is scarce and rather firmer. Veal is firm. Beef is held at the very high price. Sales are cut down one-third. We quote: American mess pork, $23 to $23.50; domestic mess pork, $21.50; plate beef, Canadian, $14 to $14.50; clear pork, American, $25.50; plate beef, American, $17 to $18.50; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10½c.; pails, 10¾c.; hams, 14 to 14½c.; rolls, 12 to 13c.

The Wm. Davies Co. is shipping fresh beef into this market.

Geo. E. Barbour has a large shipment Fairbank's standard "Boar's Head" lard just received.

Local curers of pork are practically out of business owing to scarcity of hogs.

WINNIPEG.

Dressed Meats—The demand is very good and supply of choice beeves is limited, 9c. has been paid for the best grades all week, and 8 to 8¾c. for all under the top of the market.

Veal—Supply is moderate and the quality better than for the past few weeks. Price, 8¾ to 9½c.

Lambs—The number of spring lambs received on this market for the week has been very small, and the price is $3.50 to $4.50.

HALIFAX.

Beef is scarce. The quotation of jobbers and wholesalers, which was advanced a dollar only a short time ago, is merely nominal. Money can hardly buy a carload of beef cattle in any part of Nova Scotia, New Brunswick, or Prince Edward Island. Beefsteak is retailing at 15 to 16c. per lb., and some dealers say it should not be sold under 18c. The high price of feeds caused many of the farmers to kill off their cattle last autumn and early winter. It is said there is a good stock of young cattle in the country, not yet ready for the market, and that a little later prices will be easier. Veal is plentiful; lamb is coming in more abundantly; mutton is scarce and the price has advanced $1 per hundredweight. Fowls and chickens are fairly plentiful, but turkeys are scarce and are now quoted one cent per lb. advanced.

PROVISION NOTES.

Henry Burton, butcher, Hintonburg, Ont., has been burned out.

J. A. Leaman & Co., wholesale and retail meat merchants, Halifax, N.S., have opened a branch on Pleasant street.

Agents for the United Kingdom:
J. & W. J. COURTENAY,
14 Tooley Street, S.E., London, Eng.

C. F. HODGES,
General Manager.

THE

Farmers' Co-operative Packing Co.

of Brantford, Limited.

Bacon, Hams, etc.

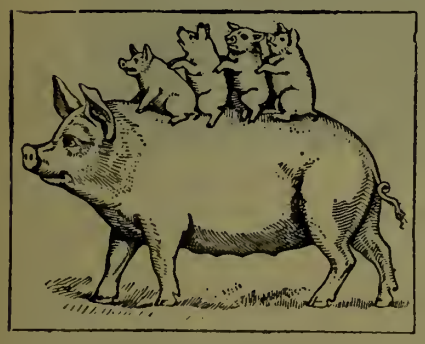
REGISTERED TOMAHAWK CANADA TRADE MARK BRAND

This company cure their Bacon and Hams after the process adopted in Ireland, and which has made Irish Bacon famous the world over.

Irish Bacon commands the highest price in the English markets, and we guarantee a cure and quality equal in every respect.

Consumers will at once recognize the delicious flavor of Bacon so cured.

The Bacon and Hams are branded with the company's brand.



Lard.

We guarantee our Lard to be ***absolutely pure,*** and we have confidence in stating that anyone using our Lard will repeat orders.

The company manufacture the following varieties of Bacon and Hams:

Breakfast Bacon
Short Roll Bacon
Long Roll Bacon
Back or Windsor Bacon
Wiltshire Bacon
Cumberland Bacon
Long Clear Bacon
Long Rib Bacon
Square Cut Shoulders
Shoulder Butts
Mess Pork

Lard in Tierces
Lard in 50-lb. Tubs
Lard in 20-lb. Pails
Lard in 5-lb. Tins
Lard in 3-lb. Tins.

ESTABLISHED 1868 INCORPORATED 1894

The Geo. Matthews Co. Limited

CURERS AND PACKERS OF

HAMS, BACON AND LARD

And all lines of Pork Products for Domestic and Foreign trade

FACTORY AT PETERBOROUGH, ONT.

AGENTS IN GREAT BRITAIN:

Mills & Sparrow, 33 Tooley St., London, S.E.
Marples, Jones & Co., 8 Mathew St., Liverpool.

Packing Houses at Peterborough, Ont., and Hull, Que.

The GEO. MATTHEWS CO., Limited

D. GUNN, BROTHERS & CO., - TORONTO

ESTABLISHED 1873.

A.D. GLASGOW INTERNATIONAL EXHIBITION 1901
COMMEMORATIVE DIPLOMA
Awarded to Messrs D. Gunn Bros & Co.
Toronto
an Exhibitor in Canadian Section

RETURNED JUN 2 1902

GUNN'S BRAND CANADIAN EGGS GUNN'S BRAND

RETURNED JUN 2 1902

LONG TOM BRAND

REGISTERED.

all to D. Gunn Bros

MAXIM BRAND

REG.D.

Pork Packers and Exporters

Eggs Butter Cheese Poultry

GUNN, LANGLOIS & CO., Limited, MONTREAL

ESTABLISHED 1881. INCORPORATED 1901.

"The Road" and How to Make it a Success.

By . . .
H. A. Leak,
of Montreal.

THERE is at least one occupation not overdone, offering openings and opportunities; one line that expands with every new invention, every increase of population, offering many chances to young men possessing common, practical sense, honesty and energy, seeking employment. It is labor thoroughly organized, which never had a strike, and never as a body and rarely as individuals complains against employers; indeed, so allied are the interests of employer and employe that they work as one. I refer to the commercial travelers.

"The road" pays better average salaries than do most of the professions or trades. Over 300,000 men now earn salaries ranging from $800 to $10,000 a year as commercial travelers, and there is room for thousands more.

"The road" is a position of trust; travelmen represent millions of capital, and wield a significant, though apparently silent, moral, commercial and political influence.

It is a work that wins on merit alone, prohibiting favoritism; a firm may favor a relative or a friend for a soft berth in the office, but the man put on the road is employed, paid and advanced solely on the basis of ability. Among the patrons of the institution he represents, "the drummer" is "the house." He arbitrates differences, adjusts affairs of immediate concern that require quick decision, handles money and makes contracts. As a final course in a young man's education, "the road" gives a good finishing touch. It teaches him human nature, opens the way to higher positions, elevates and broadens. Many of the heads of the most successful mercantile and manufacturing concerns came from "the road." Books teach and imagination often leads conception astray, leaving learning frail as his theory until corrected and strengthened by fact and realism. Commercial travel is practical, and its routes include nearly all the territory of fact. In the Pullman, the waiting-room and the hotel discussions are open, introductions are rare, and mistaken assertions are quickly combated. "The road" is a school.

PRACTICAL SUGGESTIONS.

How many take the interest in their work that they do in a game of chess or billiards? Those who do, succeed. When an occupation becomes labor, it is quite certain to be a failure. There is no more work about sawing wood than playing baseball; no more work about keeping books than in playing whist; it is just as easy to get interested in sawing wood or keeping books as in playing baseball or whist. There is an opposing force in all work as in all games, the antagonistic power that makes the game worth playing or the work worth doing. In the game of both work and play there are chances to win. Everyone does not enjoy the game of baseball; everyone does not enjoy the game of sawing wood; but nearly all can become interested in some game or work.

The field for work on the road is broad. The first subdivisions are mechanical, scientific, professional and literary, which are again subdivided and resubdivided minutely, offering many games of work to select from. There is room in any of the

Mr. H. A. Leak.

above-named branches of travel for those who will make their business a study.

At this day the great commerce of the United States is largely transacted through travelling representatives. Everything grown or produced requires salesmen at once or finally when it is hewn, woven, carved, cut, dried, boxed, canned, tanned, planed, molded or turned to make it marketable through the medium of the man on the road. Salesmen are wanted every day, everywhere. Hundreds of firms send out men unfamiliar with the business they represent because they cannot get trained talent. Remuneration is good, and there is no investment of capital. Expenses are paid and salaries can be profitably invested, thus increasing earnings. On trains there is ample time to take up some study that will afford profit and pleasure. A young man who, in the past three years, has acquired a fair knowledge of Spanish by studying between stations on trains, informs me that his employers will send him to Mexico, where they desire to extend their trade, and will handsomely advance his salary.

UNNECESSARY TALKING AND LYING.

The first merchant I ever called on was a druggist in a small Illinois village. I did a great deal of unnecessary talking and some unnecessary lying. I told of where I had travelled and of large orders I had taken, endeavoring to mask, if possible, the fact that I was then taking my first order. The druggist asked, now and then, some question that called out another lie as a protection to what I had said; I argued with myself that my deceptions were not harmful because they did not misrepresent the goods I offered, but, as I thought, covered my newness. After an hour, Mr. Merchant interrupted me by saying: "Young man, I am going to give you an order. I want to help you because this is your first trip. When you go to the next man tell him frankly that you have just started out, because, if he should not know the honor of your house as well as I, he might judge them by what you tell of your travels." His polite manner of telling me that I would better tell the truth at first nettled me; but, after collecting my thoughts, I admitted to him that I was not only making my "maiden trip," but that he was the first merchant I ever called on, and his was the first order I ever sold.

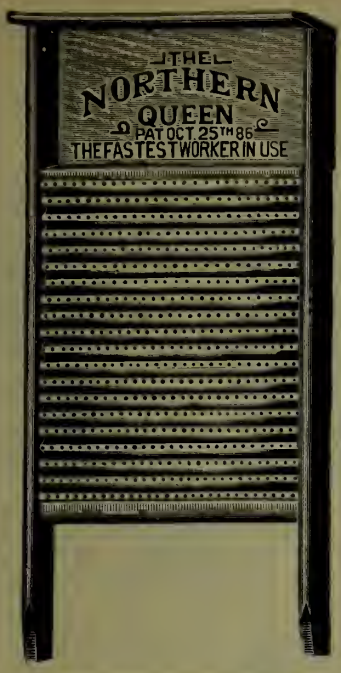
Since then I have had twelve years' experience as a drummer and know that even in insignificant utterances it pays to be honest.

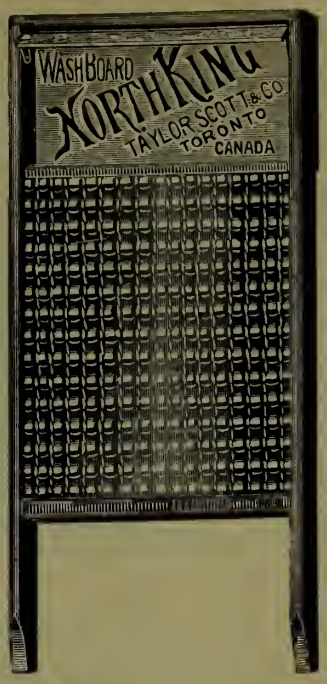
TRUTH IS MONEY AT INTEREST.

There are times when money seems to be lost by telling the truth, but I believe it is only out drawing interest. Honesty is the most essential quality to build up a trade on the road. Imagine a merchant wanting to become the patron of a representative that misrepresents.

I had been a traveller more than two years before I knew that I was wasting much energy by superfluous talk. A Galveston, Texas, man one day gave me audience; I told him of the merit of my goods, the standing of my house. I talked and talked and talked, often repeating the points I had made. He listened calmly and not without apparent interest. Finally I could think of nothing else to say, but hesitated to cease my argument, for I seemed to be gradually bringing my man to the buying point; but there seemed to be an end to even such a plentiful article as talk, and I said: "Well, that's all; I don't know anything else to say."

"I have been waiting for thirty minutes," he replied, "to tell you that I can use some of your goods." He said this with a touch of sarcasm that taught me another lesson. It is not the salesman who does the most





The fact that our goods are made from the very best materials, and are superior in finish and workmanship, is sufficient to show why they have a . . . . . .

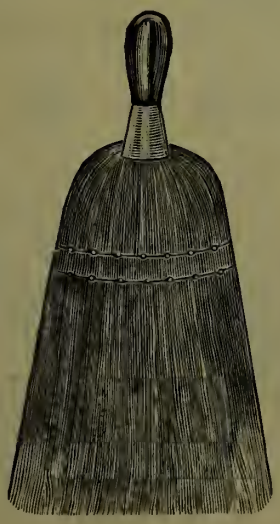
WORLD-WIDE REPUTATION

Our business is confined solely to the manufacture of

BROOMS, BRUSHES, WOODENWARE, BASKETS, Etc. . . .

A trial order is enough to establish permanent business relations . . . . . .

SAMPLES AND PRICES SENT ON APPLICATION.
CORRESPONDENCE SOLICITED.
CABLE ADDRESS, "WOODENWARE," TORONTO.

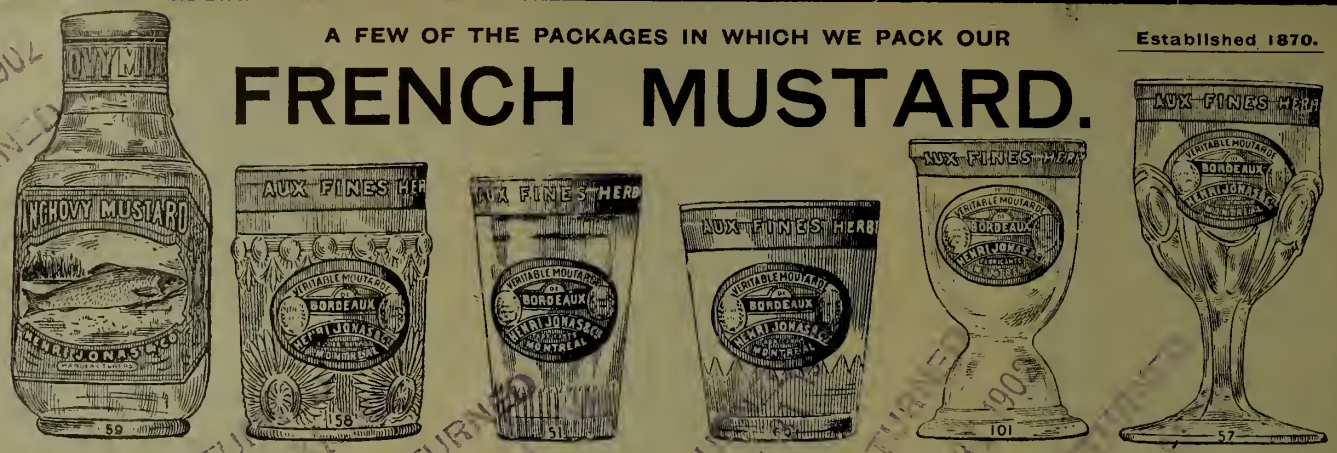


TAYLOR SCOTT & CO., TORONTO, CANADA.

A FEW OF THE PACKAGES IN WHICH WE PACK OUR

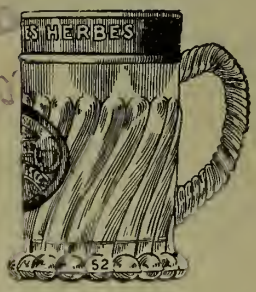
Established 1870.

FRENCH MUSTARD.



The great demand for our goods is due to their **Superior Quality.**

We are the only **French House** manufacturing **Mustard** in Canada.



HENRI JONAS & CO.,

389-391 St. Paul Street, MONTREAL

By Appointment To His Majesty the King and To Her Late Majesty Queen Victoria and To His Royal Highness the Prince of Wales.

"CANADIAN CLUB" WHISKY

—DISTILLED AND BOTTLED IN BOND BY—

HIRAM WALKER & SONS, LIMITED

WALKERVILLE, ONTARIO, CANADA.

LONDON. NEW YORK. CHICAGO. MEXICO CITY. VICTORIA, B.C.

The age and genuineness of every bottle is guaranteed by the stamp of the Canadian Excise Department over the capsule.

An absolutely pure and thoroughly matured spirit, of most delicate flavor and bouquet.

"CANADIAN CLUB" is highly popular with the medical profession, because of its uniformly high character, and its acceptability to persons of weak stomach.

The great merit of this whisky is attested by the fact that in the comparatively short space of twelve years it has forced its way into every part of the civilized world, and is now admitted to be more generally distributed than any other single brand of liquor.

on who studies all the good points in his line, knows them by heart, and says what he has to say briefly, and with an emphasis that is convincing. If it is only a simple "Yes, sir," or "No, sir," say it in capital letters.

APPEARANCE IS OF GREAT CONSEQUENCE.

Almost any man can be a gentleman, and a gentleman can sell goods. A dealer or buyer may be uncouth, but he respects a gentleman, and will give one both attention and patronage, in preference to the vulgar. Vulgarity is the lowest form of familiarity that a salesman can indulge in with his trade. The salesman who appeals to buyers by telling smutty stories under the delusion that he is on close terms with them, will find that some gentlemanly competitor who commands the respect of his customer, will slip in and get the order while he goes on with his questionable yarns, and will some day awake to find that he is telling the stories and the other fellow is doing the business

One of the most imprudent errors a salesman can make is to ask his customers to have a drink. A buyer knows that salesmen do not ask the hotel clerk, the barber or the banker they patronize to have a drink, and he can only judge that your treating in his particular case is to obligate him. A good buyer cannot be bought by a drink or a cigar, and it is often an insult to him. Tips should be confined to waiters and porters and paid in cash, not drinks; likewise a commercial traveller should decline drinks if not the more modest cigars, from his customers. Social favors are the beginning of familiarities that soon impress the merchant with the idea that he knows as much as the traveller about his wares; and, for the same reason that he would not engage a lawyer or a doctor that knew no more than himself, he will deal with commercial men who keep close to the business shore and who know the value of reserve.

Neatness in personal appearance must not be overlooked by the commercial man who would succeed. Clothes that [illegible] well, cuffs and collars that are clean, shoes well polished and hair well trimmed emphasize all the other necessary qualities that contribute to success. An honest man looks more honest, and a well put sentence seems better put when accompanied by proper clothes.

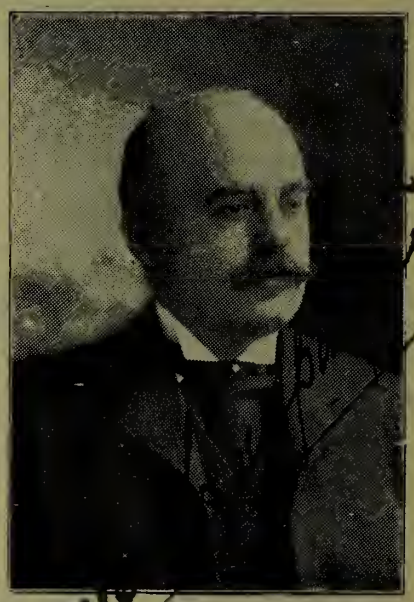
THE TRAVELLER SHOULD READ.

A travelling man should obtain works pertaining to the line he represents and post himself better than his trade. If possible, go through the fields where the raw goods are grown; the factories where made, and interview the laborer who helps to produce his stock, mastering the small matters and posting himself on the differences and details.

Many a sale has been lost because the salesman could not give the best freight rate or route for his goods at a moment's notice.

Salesmen are in demand. It is not difficult to sell goods. To begin, choose your line, put a value on your services, then go to some good company and sell them your ability. If you offer your services well, you will not go far before someone will conclude that you can offer your goods well also.

I watched my employer recently say "No," to a young man, an applicant for a position on the road. "No," said he, "we have applicants every day." The young man, calmly surveying a United States map on the wall, pointed to it and said: "Is there no place in all that territory where you want to extend your business or increase it?" "Oh, yes," replied my employer, "we always want to increase business." "That is why I called; I came to increase your business," the young man said, with a gentlemanly audacity by which he made his



Mr. W. Dobie.

first sale. He sold his ability. Later, my employer remarked to me: "We have room for a dozen young fellows like that."

STRIKE OF CARTERS.

About 300 carters struck in Montreal for an increase of wages on Monday, and the wholesale houses have, as a result, been put to a good deal of inconvenience. As the large transportation companies do nearly all the carrying of goods to the trains and wharves, as well as much business in transferring goods from wholesale to retail hands, the business of the week has suffered. At this particular season, when so much perishable goods is being received and sent out, a strike of this kind is all the more annoying. Meanwhile the smaller carters are doing a rushing business, and charge the merchants 12½c. per load more than the former rate.

BUSINESS MEN OF PROMINENCE.

MR WM. DOBIE.

MR. WM. DOBIE, general manager and treasurer of E. W. Gillett Co., Limited, was born on the banks of the St. Lawrence, near Cornwall, about 45 years ago. After having been engaged, as a young man, in two or three commercial enterprises, he moved to Chicago in 1879 and became connected with Gillett's Chemical Works, and, between that time and 1886, filled responsible positions with that concern, at one time being manager of their branch in St. Louis, Mo.

In the spring of 1886, Mr. Dobie came to Toronto to establish a branch of the Chicago house, and he has had entire charge of the Canadian concern ever since. As our readers are aware, he recently formed a $300,000 company which took over the Canadian business of E. W. Gillett on May 1. From very small beginnings the business has grown to be one of the first manufacturing concerns in Canada to-day, and the limit, to all appearances, has not been reached, by any means. To Mr. Dobie's steadfast adherence to legitimate business principles and progressive ideas is largely due the success which has been attained by Gillett's business in Canada. Printers' ink, as an aid to business, has a strong champion in Mr. Dobie.

AGAINST SUNDAY BY-LAW.

The proposed by-law to prohibit the keeping open of stores on Sunday, which is to be brought up before the Montreal City Council shortly, will not be allowed to pass without strong opposition. A meeting of the smaller merchants, proprietors of candy and fruit stores, cigar stores, etc., was held on Monday night to discuss this question. It appointed a committee to call a larger meeting of all those interested in the subject. The committee were: E. L. Ethier, president; E. N. Cusson, secretary; A. Latreuil, Jas. Robillard, F. Lavoie, Ed. Beauchamp.

Ald. L. A. Lapointe and Ald. C. Robillard, who were present, explained that the by-law in force now prohibits the sale of everything on Sunday, with no exception whatever. The proposed amendments were to the effect that fruit, candy, cigar stores, etc., should not be included in this, and it was the privilege of those present to say at what size of store the line should be drawn, as determined by the value of stock, rental, etc.

The small dealers are very likely to have their way in the matter, as the council is inclined to view the question from a broad standpoint, and had even discussed the wisdom of allowing other stores, such as toy stores, the same latitude.

JOHN WALKER, PRESIDENT. A. J. KING, SEC. & MAN. DIRECTOR. H. F. DARRELL, TREASURER.

CABLE ADDRESS "AKING" TORONTO

KING, DARRELL, WALKER CO.

LIMITED

WHOLESALE PRODUCE & COMMISSION MERCHANTS

PHONE, M. 945

EXPORTERS APPLES, EGGS, BUTTER, CHEESE, POULTRY &c

74 COLBORNE ST

Toronto, Can. May 30, 1902.

RETURNED OCT 17 1902

APPLE STORAGE, THEDFORD, ONT.

Capacity 30,000 Barrels.

RETURNED OCT 17 1902

EGGS

POULTRY

RETURNED OCT 17 1902

DEAR SIRS:--

If buying CANADIAN PRODUCE direct we shall have pleasure in quoting you c.i.f. prices. Our Brands are well known on the British Market. We make a specialty of BUTTER, EGGS, CHEESE, APPLES, and POULTRY.

Our buyers are in immediate touch with the greatest producing centres of Ontario, and with our large storage facilities we are in a position to fill Cable orders promptly. Correspondence invited.

Yours truly,

KING, DARRELL, WALKER CO., Limited.

A. J. King

Established 1885.

Codes: A.B.C. and private.

THE TEA TRADE—ITS CONDITION AND PROSPECTS.

An Interview With Mr. McEwan, of London, England.

MR. JOHN McEWAN, of McMeekin & Co., the well-known tea exporters of London, Eng., has been on this continent about a month, visiting the different trade centres in the United States and Canada. He was in Toronto last week, where he spent a few days. Just before his departure I had the pleasure of a short conversation with him in the office of the Toronto representatives of his firm, Messrs. Geo. Musson & Co. Our conversation naturally turned upon the tea trade, in regard to which Mr. McEwan is a well-known authority. In reply to a question, he said the profits in the tea trade were, as a rule, poor, and that if the same amount of intelligence and skill were put into almost any other commercial enterprise better results would be obtained. Few teamen were, as a rule, making money. "Lipton," said he, "made his money out of other lines and before he came into the tea trade. He began to make money retailing bacon and produce, which came to him first hands. The men in my memory in England who have made money out of selling goods have been those who had some novel idea to present to the public.

"We have had," said Mr. McEwan, referring to the tea trade, "a very bad time on account of overproduction."

"But is not the situation improving to some extent?"

"I don't think so, for the average price of all Indian and Ceylon tea sold by public auction in London during April last was 6¾d., the lowest on record. I am pointing this out to show that we have not yet passed the worst. During 1900 a large percentage of the tea estates paid no dividends whatever. My feeling last year was that 1901 would prove for the producers worse than 1900, and I have not the slightest doubt but that, with few exceptions, it was the worst. The situation in England has been very much complicated by the indirect results of the war. The direct results affecting the tea trade were the increase in duty on tea in 1900 to the extent of 50 per cent. That was, you remember, an advance of from 8 to 12c. per lb. in the rate. In addition to the increased duty, there was also the extra demand for capital for carrying on business, affecting every dealer in tea. We have to pay 50 per cent. more duty for the benefit of our customers, and then we have to give our customers longer terms of credit. This is a warning to the people of Canada who are in favor of putting a duty on tea.

"In addition to the direct effect of this increased duty and extra capital requirements, the retailers who distribute tea almost invariably handle sugar as well, and in many cases tobaccos, wines and spirits. For several years back there has been a tendency to enhance the duties on this class of goods. In certain cases the duties have been opposed. Prior to the advent of the previous budget, a very extensive speculation in sugar had taken place throughout the country, to a large extent based on the fact that the wholesale price of sugar had for about a year previously fallen almost as much in amount as the duty imposed on the article in the budget of 1901. Then the duty was anticipated by large importations of sugar to provide for practically a year's requirements. Sugars there, as here, being practically bought on a cash basis, the lock-up of capital in this direction seriously impaired the powers of distributors for buying tea, consequently the tea market has fallen back to the low level to which I have already referred. Should overproduction of tea continue, there is not much prospect of prices advancing materially from the basis upon which they now stand. Should, however, the production be checked by artificial restrictions, such as have been repeatedly proposed, or by natural causes, such as happened in 1901, the position would pretty clearly point to advancing prices. The consumption of tea is still increasing in the United Kingdom, not only in the aggregate but per capita, while in other large markets of consumption, such as Russia, Australia, Canada and the United States, more tea is being taken all the time."

A NEW MILLING FIRM.

The large oatmeal mills at Thornbury, Grey Co., formerly owned and operated by W. N. Andrews & Co., have recently been purchased by H. C. Parkinson. These mills, which are new, are fitted out with the best British and Canadian machinery. Mr. Parkinson has formed a new company known as The Parkinson Cereal Co. The new company expect to start operations this week.

THE BIGGEST FLOUR MILL.

The biggest flour mill in the Empire is at Rat Portage, Ont. It is the property of The Lake of the Woods Milling Co., and has a capacity of 4,000 bbls. per day, using in the production thereof over 18,000 bushels of wheat.

The company has also another mill at Portage la Prairie. This one is capable of turning out 1,000 bbls. of flour per day, and is at present working on some large orders for Australian delivery. The products of this mill are mostly for the Western markets.

This company has 56 elevators, ranging in size from 25,000 to 50,000 bushels capacity, scattered along various railway sidings in the great wheat belt of Canada, to the 250,000-bushel elevator at Portage la Prairie and the 450,000-bushel one at Keewatin. The company is increasing its grain-storage plant by building this summer 17 new elevators in Manitoba and the Territories of the West.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

E. D. Marceau has just received two lines of Ceylon teas, 32 and 24 chests, which will be found of extra good value, according to the prices ruling at present. Three fine lines of Ceylon greens are also offered.

A. P. Tippet & Co. report a good demand for "Maypole" soap and "Maypole" hat polish.

A large shipment of Stower's lime juice and other preparations arrived recently for Lucas, Steele & Bristol.

Several heavy deliveries of Macquahart's sauce are passing into the hands of the trade ex-steamer Loango.

L. Chaput, Fils & Cie have just received part of a carload of Campbell's soups, ketchups and salad dressings.

Henri Jonas & Co. report a heavy shipment of Spanish Queen olives and manganillas, the first arrivals of the season.

H. P. Eckardt & Co. are offering new pack canned lobsters for prompt shipment. Buyers of evaporated apricots and peaches should communicate with H. P. Eckardt & Co.

DEATH OF WILLIAM LUMBERS.

THE death occurred last Friday afternoon, May 23, of William Lumbers, eldest son of James Lumbers, wholesale grocer, Toronto, at his residence, 9 Selby street. Although he had been ailing for two years, his death was quite unexpected, as it was only about three weeks ago he became dangerously ill.

Mr. Lumbers was about thirty-three years of age. Born in Toronto, he was educated at McGill's private school on Simcoe street, and had been connected with his father's wholesale grocery business for about fifteen years. He was city traveller for the firm for three or four years and was well known to the trade in Toronto. For the last seven years he was head buyer and general manager of the firm.

He was a member of the Masonic order and leaves a widow. His father is at present on a European tour, which he will cut short owing to the death of his son, the eldest of six.

His funeral took place on Monday afternoon to St. James' Cemetery and was largely attended by members of the wholesale grocery trade.

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MONTREAL, CANADA.

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This is a Special Number of "The Canadian Grocer," and the special article that we have to offer you is

"SALADA"

Ceylon Green Tea

We have been offering you "SALADA" Ceylon Black Tea for the last ten years, and you know with what success we have met. Now we predict that "SALADA" Ceylon Green Tea will have as large a sale in two years as "SALADA" Ceylon Black Tea has now. Why? Because Japan Tea Drinkers have been waiting for something equally as good to drink as we have been presenting to Black Tea drinkers for many years, and they are trying the Ceylon Green Tea, and trying it fast; and once they taste it they never go back to Japan Tea again. If you have any Japan Tea trade let us send you a single case of "SALADA" Green Tea as a trial order, **and if it does not give you better satisfaction than any Japan Tea you have ever handled we will take it back from you, paying all expenses.** What can be fairer than this? We have it to retail to the public for 25c. and 40c. per pound; full weight guaranteed to be inside the lead of each packet.

The advantage of handling "SALADA" Ceylon Green Tea is that there is no necessity for you to carry the old-fashioned big stock; there is no loss in weight, and no deterioration in quality; and you have a guarantee that we will take it back at any time if it does not give you, as we said, better satisfaction than Japan Tea. In return for a list of names of Japan Tea drinkers we will sample them with lead packet samples.

SALADA CEYLON TEA CO.

OFFICES: TORONTO AND MONTREAL
NEW YORK, BOSTON, PHILADELPHIA, DETROIT, BUFFALO, PITTSBURG, ETC.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, May 29, 1902.

GROCERIES.

THE wholesale grocery trade has not materially changed during the past week. The volume of business is, on the whole, fair. If anything, business is rather better in canned goods, except, perhaps, in the one line of fruits, which is quieter. Sugar remains in much about the same position as far as refined is concerned, but the outside markets are slightly lower than a week ago. Syrups and molasses are quiet. Trade in spices is steady. In rice and tapioca business is fairly good. In the tea trade the feature is a firmness of the Japan descriptions. In Indian and Ceylon teas the market is also firmer. Currants and Valencia raisins are in fair demand. In prunes and Californian evaporated apricots and peaches business has fallen off somewhat.

CANNED GOODS.

The situation as far as canned vegetables is concerned continues to improve, the demand being rather better all round for tomatoes, corn and peas. Prices remain in much the same position as they were a week ago, tomatoes being quoted at 92½c. up; corn at 65c., and peas at 80c. Canned fruits are rather quieter than they were a week ago. Further advices from the Coast confirm what was said last week in regard to the combination having been consummated. As a result, there is a somewhat firmer feeling, and although spot goods are unchanged, prices are higher on the Coast than they were a month ago, by 50c. for Fraser River sockeye, 25c. for Northern sockeye, and 20c. per case for pink salmon. Mail advices to hand this week say that most of the principal concerns, except The A. B. C. Co., have joined the combination, while the former will, it is understood, work harmoniously with the latter. All the Naas River canneries are understood to have joined the combination. The demand for canned salmon on the local market is good with prices unchanged. Our quotations follow: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality. A small shipment of canned haddies has arrived on the local market, and is quoted firm at $1 to $1.10. The demand for canned meats is keeping up well, and prices are firm.

COFFEES.

The outside markets continue unsettled on Brazilian coffee. On Tuesday the Brazilian market was firmer, but later reacted. The receipts in Rio and Santos were smaller, which led to the firmer feeling at the opening of the market. Locally, green Rios are in fair demand at unchanged prices. Green mild coffees are quiet, with the market somewhat flat. Roasted coffees are in fairly good demand. Our quotations are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

CREAM OF TARTAR.

Prices, which have been abnormally low for some time, are now showing an upward tendency.

SPICES.

There is just a fair trade doing, and local prices are steady and unchanged. Buyers in the outside markets are reported to be somewhat indifferent at the moment. On the whole, the spice market appears to be steady.

See pages 113 and 114 for Toronto, Montreal, St. John and Halifax prices current.

SUGAR.

The local market continues quiet with prices unchanged, and there is no special indication for the immediate future. In fact, it is difficult to find anyone who cares to prognosticate at all in view of the disappointment of the past and the prevailing uncertainty in regard to the future. The beet-sugar market has declined 3d. per cwt. for the week, and is now quoted at 6s. 1½d. This quotation is equal to $3.53 duty paid New York for 96 test centrifugals, which are now selling there at $3.44, or 1-16c. lower than a week ago. Muscavados remain unchanged at 2 7-16c., and molasses sugar at 2 11-16c. Considerable quantities of centrifugals have been purchased by refiners at current quotations, but at the moment offerings are very light and the market is not influenced either way. Holders are firm in their views and base their hopes on the probable favorable result in the United States Senate of the Cuban Reciprocity Bill, which will likely give a reduction of 20 to 25 per cent. on Cuban sugars. Tired of waiting for the Reciprocity Bill to pass the Senate some of the holders of sugar in the Southern ports of Cuba have been making shipments. Thirty factories in Cuba have closed down during the past week, and the stock of sugar now on the Island is 143,000 tons. Receipts of raw sugar at the four United States ports last week were 25,033 tons, while the meltings were 30,000 tons. Stocks of raw sugar have thus been reduced to 122,271 tons. The meltings so far for the year have been 55,000 tons less than during the same period of 1901.

NUTS.

Shelled walnuts are firmer in the primary market, prices being fully 15 francs per 100 kilos higher.

SYRUPS AND MOLASSES.

There are no syrups offering and none are apparently wanted, and business in this line, as well as in molasses, is quiet. New Orleans advices report a firm market for blackstrap. Prices generally are firm. Our quotations are as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

RICE AND TAPIOCA.

Trade is good in rice and fair in tapioca. We quote as follows: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

TEAS.

The Japan market is still the centre of attraction. A cable received in Toronto early this week indicated that the first crop of Japan would probably prove to be 40 per cent. less than last year. Prices, in consequence, are firm and 3 to 1c. per lb. higher for the same grade of tea, which is, of course, fancy descriptions, than at this date a year ago. This has naturally had a strengthening effect on the Japan tea market, and it is held that a firm market may be looked for during the balance of the season. Medium grades of Japan teas, such as are required on this market, will not be on the Japan market before the latter part of June.

The local market is quiet in regard to black teas as well as Japans. According to latest mail advices from London, Eng., the price of Indian tea showed a tendency to harden at the previous auction, especially in the better class of

teas, while common grades were steady. The auction of Ceylon tea also passed with a better tone. Common grades remained steady, while teas of really good quality were distinctly dearer.

FOREIGN DRIED FRUITS.

CURRANTS.—Both locally and abroad the currant market is firm. Trade, locally, is good, and there has been some business doing on importation account. Quotations are: Filiatras, 5¾ to 6c., and Patras, 6½ to 7c.

VALENCIA RAISINS.—Prices are firmly held both here and in London, Eng. Stocks are low and there has been some business done between wholesale houses. We quote selected at 7c. and layers at 7¼ to 7½c.

DATES.—There is very little doing. We quote dates in bulk at 4½c. and in packages at 6¼ to 6½c.

PRUNES.—The demand has fallen off but prices remain as before. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS —The demand has also fallen off for evaporated apricots and peaches, and prices are unchanged at 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. Prices have been received on new Santa Clara apricots, and the figures f.o.b. the Coast are 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

The demand for green fruits is good. Bananas are still advancing, and 25c. per bunch more is paid for those of good quality than last week. The demand for them has been heavy both in the United States and Canada, and the approach of the holiday season will keep the prices up. Pineapples have declined 50c. per crate. They are arriving in large quantities and in excellent condition. The receipts of strawberries are large, and the demand for them is good. There has been a decline of $1 per dozen in cucumbers, and they are now on the market in abundance. Oranges continue scarce and the market for them is strong. We quote as follows: Oranges, Mexicans, $3 to $3.25 per box; Paper Rind, St. Michaels, $2 per ½ box; Mediterranean sweets, $3.75 to $4.50; Valencias, $5.75 to $6.50 per small case, $6.50 to $7.50 per large case; Messina oranges, $3.50; grape fruit, $4 to $5.50 per box; bananas, $1.50 to $2.50 for firsts, and $1.25 to $1.60 for eight hands; pineapples, $3 to $3.50 per case; Southern cucumbers, 75c. to $1.50 per doz.; Egyptian onions, $3.50 per sack; Messina lemons, $2.50 to $3.50; Palermo lemons, $2.25 to $2.75; Sorrento lemons, $2.50 to $3.50 per crate; Southern tomatoes, $3 to $3.75 per case of 6 baskets; strawberries, common, 12 to 12½c., and fancy, 15 to 17c. per quart.

VEGETABLES.

The cold weather is making the market quiet. There is some new cabbage being offered at $1 per dozen. Spinach has declined 10c. per bushel. We quote: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, 90c. to $1 per bag; turnips, 25 to 35c. per bag; lettuce, 20 to 30c. per doz.; radishes, 25 to 30c.; mint and parsley, 20 to 25c.; cabbage, 50c. to $1 per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 90c. to $1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, $3 per crate; new potatoes, $8 per bbl.; spinach, 40c. per bushel; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS.—The arrivals are large, but the competition among the buyers keeps the prices firm at 13½ to 14c. Large quantities are being pickled this spring and the demand for home consumption is heavy.

BEANS.—The market is quiet. Choice handpicked beans are worth $1.30 per bushel, and prime, $1.10 to $1.20.

HONEY.—The market is featureless. We quote: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR.—Business is slow. We quote: Maple syrup, in 10-lb. tins, 90c., and 90c. to $1.10 per Imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES. —The market is almost cleaned out of evaporated apples, for which there is some demand from the wholesale houses. Dried apples are quiet at 5 to 6c. per lb. and evaporated are worth 10½ to 11c. per pound.

HAY.—There is a good demand for baled hay at $9.50 to $10.50 per ton in carlots, according to quality.

POTATOES.—The receipts are liberal and the prices steady at 70 to 75c. per bag on the track.

BUTTER AND CHEESE.

BUTTER.—The receipts of butter continue large and the prices are unchanged. There is a good demand for choice butter in tubs and pound-prints. The market is easy. We quote: Butter, choice, 1-lb. prints, 15 to 16c.; large rolls, 14 to 16c.; tubs, best quality, 15c.; large rolls, medium grade, 12 to 13c., and tubs, medium grade, 12 to 13c. per lb. Creamery prints are quoted at 19 to 21c., and creamery solids at 19 to 20c. per lb.

CHEESE.—There has been a decline in the prices of new cheese, and the market is so unsettled that it is difficult to quote prices with any certainty. The factories are holding out for 10⅛ to 10⅜c., but it is improbable they will obtain those prices. Here, new cheese is quoted at 10½c. The make, so far this season, has been large, but the demand from the Old Country is keeping up well and this has a tendency to make the factories hold out for high prices. Some old cheese is being offered at 12c.

FISH.

Trade in fish continues heavy and the prices are unchanged. Herring and white fish are scarce. Some speckled trout are on the market at 25c. per lb, and eastern salmon are now commencing to move. Halibut, trout and perch are plentiful, but the supply of British-Columbian salmon is not large, the season for them being about over. We quote: Fresh fish —Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British-Columbian salmon, 20c.; whitefish, 7½ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

During the week there has been a large decrease in the visible wheat supply of the world, and the market is much stronger. The prices quoted are the same as last week, being 86c. for Manitoba hard, 82½c. for No. 1, and 80½c. for No. 2 Northern. The prices of oats are strong, and 46c. is asked for them at outside points. Ontario fall wheat is scarce at 79c. at outside stations. On the local market the receipts of grain have been light. We quote prices paid on the street: Red and white Ontario wheat, 75 to 84c.; oats, 48 to 48½c.; barley, 50c., and rye 62c. per bushel.

FLOUR.—Trade is active and large quantities of flour have changed hands within the last ten days. The prospect of wheat advancing is stimulating the buyers to purchase heavily. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per barrel in Toronto.

BREAKFAST FOODS.—The oatmeal and rolled oats market is strong, the former having advanced 20c. and the latter 10c. per barrel during the week. But in barrels only 10c. more will be charged instead of 20c. as formerly. There is a fair demand for all classes of these foods. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.20; standard rolled oats in carlots on track here, $4.90 per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25 in 196-lb. bbls.

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HIDES, SKINS AND WOOL.

HIDES.—These continue scarce and the market is strong. We quote: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8½c.

SKINS.—The receipts of calfskins continue heavy. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies) 60 to 70c. each; sheepskins, 80c. to $1; lambskins, 20 to 25c.

WOOL.—The wool market is still weak. We quote: Fleece, 13c. and unwashed, 7 to 8c. per lb. f.o.b. Toronto.

TALLOW.—There is some trade doing at 6¼ to 6½c. 6¾c. is asked.

MARKET NOTES.

New cheese has gone down ½ to 1c. per lb.

Cream of tartar is showing an upward tendency.

Shelled walnuts have advanced in the primary market.

It is estimated that the first crop of Japan tea is about 40 per cent. short of last year's crop.

Oatmeal, in sacks, has advanced 20c., and in wood, 10c. per bbl., and rolled oats, in sacks, have gone up 10c.

Good quality bananas have advanced 25c. per bunch; pineapples have declined 50c. per case, and cucumbers, $1 per doz.

The price of canned salmon on the Coast is 50c. per case higher than a month ago on Fraser River sockeye, 25c. on Northern sockeye, and 20c. on pink salmon.

MANUFACTURE OF ICE IN THE STATES.

The final census report on the manufacture of ice in the United States was issued a few days ago. It shows that the total manufacture for the 787 establishments reported throughout the country during the census year 1900 was 4,294,439 tons valued at $13,303,874. Pennsylvania led the States in ice manufacture, with 735,018 tons manufactured. New York led the cities with 26 establishments and 410,837 tons of ice valued at $868,239.

EXPORTS OF BUTTER FROM SIBERIA.

United States Consul Samuel Smith, of Moscow, says that, according to the Minister of Ways and Means of Communication, freight traffic on the Trans-Siberian Railway has grown immensely during the past few years. In 1899, the increase over the preceding year was 95.96 per cent.; in 1900, 115.63 per cent., of which 62.13 per cent., or 38,435,904 lb., was butter. In 1901, the shipments of butter had grown to 72,000,000 lb., and, during the latter part of the summer, the railroad authorities were obliged to despatch four special trains, each of 25 refrigerator cars, for the transportation of this product. The export of Siberian butter is increasing astonishingly.

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QUEBEC MARKETS.

Montreal, May 29, 1902.

GROCERIES.

THE past week has not been one of unusual activity in groceries, although the regular trade has been of fair dimensions. The carters' strike has inconvenienced the wholesale houses to some extent in the matter of transportation to points in the city. The new pack of "Thistle" haddies is now being distributed to the wholesale trade, and the quality is said to be excellent. Glucose has been reduced, and is now quoted at 3⅜ to 3⅝c., according to the size of the package. The new fried smelts that appeared on the market a short time ago have been entirely sold up. Canned meats have advanced. On the basis of the actual price of the manufacturer Clark's corned beef should be sold by jobbers at $1.65 per doz. for 1-lb. and $3 for 2-lb. tins. Ready lunch beef in the same quantities, are quoted the same. Tapioca, pearl and seed, have weakened somewhat. Evaporated apples have become very scarce.

SUGAR.

There has been no change in the price. The market continues quiet. The price of Montreal granulated sugar is $3.70, and of yellows, $3.05 to $3.70.

TEAS.

It is known that the crop of Japan tea is about 33,000 piculs short, and prices are fully 3c. higher at present. The only house on the local market having any tea on hand has been ordered from Japan to stop offering. The second crop, it is not thought, will be as cheap as last year, although lower in comparison this year with the first crop. Ceylon reports state that the market remains firm for all teas with quality. At the auction of the week of April 23, the demand for tippy broken pekoes from medium to finest grades was very good. Common-leaf teas, however, were easier. The quality of teas has been steadily deteriorating, although the average price, 36c., was well kept up.

SYRUPS.

The market for corn syrups is dull and featureless, and no quotable change was made. Corn syrups are quoted as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

The molasses situation is unchanged. The price varies as much as 3c. The quoted price remains at between 23 to 24c. for Barbados. Antigua is worth 24c. and Porto Rico, 38c.

CANNED GOODS.

The situation in French peas is serious. The peas are in bloom, and no change for the better has been reported. It is very likely that great harm will be done to the crops. Canners have not yet quoted prices. We quote: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 95 to 97½c.; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10; salmon, $1.00 to $1.05; for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES.

There is a good demand in almost all lines of spices. The firm feeling continues, and our quotations are as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

The market is still active on rice. Pearl and seed tapioca have weakened somewhat, and are quoted at a slight reduction. We quote: B rice in bags, $3.02½; in ½ bags, $3.07½; in ¼ bags, $3.12½; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags; $2.97½ in ½ bags; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 3⅝c.

FOREIGN DRIED FRUITS.

CURRANTS.—The recent advance in the foreign market has not been well maintained. Considerable buying is reported at the slight reduction made. We quote: Fine Filiatras, 5⅝c. in half cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—The market is about bare of these. Some 1900-stock has arrived from New York, which is about all there is. We quote: Finest off-stalk, 6¼c.; selected, 6⅝c., and layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—The firm feeling continues. The price is 9c. per lb.

CANDIED PEELS.—Jobbers are taking advantage of the low price of sugar, which enters so largely into the cost of candied peels, to place their orders now, resulting in a good demand rather earlier than is usual. Citron peel is worth 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—There is a good demand at unchanged prices. We quote as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Trade is fair. Hallowee dates sell for 4½c. per lb.

FIGS.—There is an active market. We quote: Tapnets, $1.20 and layers, $1.15.

CALIFORNIAN RAISINS.—The absence of Valencia raisins has brought on a strong consumptive demand for seeded Californians. These are quoted at 9¼ to 9½c. per lb.

PRUNES.—The market is fairly active and steady. Quotations follow: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS Trade is only moderate. Apricots are quoted at 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

Local prices are unchanged. Shelled walnuts have become so small in quantity at primary sources that shellers are prepared to let New York undersell them for the present. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—Our quotations are still 19½c., which, however, are for finest salted goods. The market is somewhat easier, and it is doubtful if more than this could be procured. Reports from the wharf quote 19c. as the ruling price for Quebec makes. Dairy is quoted at 17 to 18c. Trade in this line, however, is by no means active.

CHEESE.—The market took a sudden drop this week, and for a time considerable irregularity in prices was reported. As low as 9¼c. was said to have been paid at the wharf, while other firms quoted the price at 9¾c. Ontario new make is quoted at 10⅛ to 10¼c., and Quebec new make at 9¾ to 9⅞c. The market has now become quiet and English buyers have been doing little business since the decline, being apparently distrustful of the market.

COUNTRY PRODUCE.

EGGS.—There has been no material change in this market, 13½ to 14c. being still quoted, and to obtain goods in a wholesale way in Montreal even higher than 14c. is paid. There is an active demand all round. Reports from the country points indicate an easier feeling.

HONEY.—There has been no change in the market, and prices are the same. We quote: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market is quiet and unchanged. We quote as follows: First pots, $4.30 to $4.35; seconds, $3.90, and pearls, $6 per 100 lb.

MAPLE PRODUCTS.—There is not much doing in this line. No change in the price is reported. Our quotations are as follows: Large tins, 70 to 80c.; small tins, 50 to 60c. Sugar sells for 9 to 9½c.

BEANS.—The market has been a little easier during the week and a lower price is quoted. At present, trade is fairly active. Finest primes are worth $1.25 to $1.35 per bushel.

POTATOES.—These have again advanced, and choice Quebec stock, in carloads, are worth $1; choice Ontarios, 85 to 90c. per bag. There is a good demand.

GREEN FRUITS.

The demand has been moderate in most lines of green fruits. Considering the backwardness of the season fruit dealers have little to complain of as regards the business done. The market has been fairly steady during the week. The only quotable change to be noted is in Egyptian onions, which have advanced slightly. They are in good demand and none too plentiful. Our quotations are as follows: Jamaica oranges, in barrels, $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.00; 420's, Jumbo, $5.50; 714's, $6; Messina lemons, $2.00 to $3.00 per box; pineapples, 9 to 20c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5

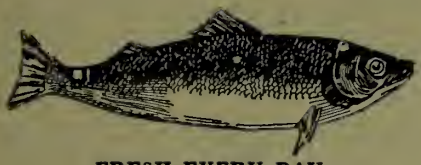
When Napoleon First Saw

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

the great Pyramid of Egypt, he was surprised to find it so small. It stood alone on a boundless plain. But when his own tents were pitched beside it, they looked like mere specks, and he realized then the immensity of this mightiest effort of man.

If you want to realize the value of Chase & Sanborn's Coffee, put ordinary Coffee beside it in a side-by-side comparison. That is all that is needed.

CHASE & SANBORN, Importers, Montreal.



FRESH EVERY DAY.
All kinds. Prompt shipment. Write or wire orders.

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The Market. TORONTO
Established 1852.

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Order now—ship when required. Best goods—fair price.

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REFRIGERATORS.

Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

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DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.

per box; Florida tomatoes, $3 to $3.50 per crate; fine spies, $5.00 to $5.50; radishes, 45c. per doz.; spinach, $2 per bbl.; No. 1 cucumbers, $1.20 to $1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, $2.00 per bbl.; Egyptian onions, 3c. per lb.

FISH.

There has been no change in the market. Fish dealers report a fair demand for all sorts of fresh fish. The cold weather, which has prevailed, has kept the market in a more active state than is usual at this late period. The jobbing houses report being entirely out of fried smelts, and this is likely to last until September, when the new pack will be put up, as manufacturers are at present unable to supply them. We quote: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.00 to $6.25 per barrel; No. 2, $4.50 to $5.00 per barrel; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 British Columbian salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gallon; select bulk oysters, $1.50 per gallon; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per dozen; Canadian kippered, $1 per dozen; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per dozen; canned Cove oysters, No. 2 size, $2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—The flour market has continued firm, although owing to buyers having become pretty well stocked up, the demand is not large. Winter wheat patent and straight rollers have advanced, the former by 10 to 15c. and the latter by 15c. We quote: Manitoba spring wheat patents, $4 to $4.30; winter wheat patents, $3.90 to $4.10; strong bakers', $3.80 to $4; straight rollers, $3.65 to $3.70.

GRAIN.—The market is somewhat quiet. The inquiry for Manitoba wheat on export account was active, but not much business was done. Peas are quoted 1c. lower. We quote: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c.; peas, 85½ to 86c.; rye, 62½c.; oats, 49c., ex-store; corn, 72c.; buckwheat, 68½ to 69c., middle freights; barley, 57c.

OATMEAL.—In sympathy with the advance of 4c. per bushel in oats, the price of oatmeal and rolled oats has also advanced. Granulated, fine and standard oatmeal, in bags, are quoted at $2.95. Rolled oats have taken a big advance and are now quoted by jobbers at $5.65 in bbls., and $2.77½ in bags.

FEED.—The scarcity of feed continues, and the market is in consequence very firm. Ontario bran and shorts have advanced. We quote: Ontario bran, in carlots, $20 to $20.50 per ton; shorts, $22 to $22.50; Manitoba bran, $19 to $20; shorts, $22 per ton, including bags.

BALED HAY.—There is an active demand for baled hay for both local and export account. The market is still firm, but no quotable change has occurred. We quote: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9; clover, mixed, $7.50 to $8; clover, $7.50 to $8 per ton, in carlots.

MONTREAL NOTES.

Pork is 50c. lower.

Cheese is 1½ to 1¾c. lower.

Egyptian onions have advanced ¼c. per pound.

Winter wheat patent flour is 10 to 15c. higher, and straight rollers, 15c.

Rolled oats are 65 to 75c. higher in barrels, and 27½ to 37½c. higher in bags.

NEW BRUNSWICK MARKETS.

St. John, N.B., May 24, 1902.

THE holiday made the past week a very busy one, the more, being a Saturday. In markets there has been nothing of very particular interest. Quite a large cargo of coarse salt was landed. The high price of beef has cut the consumption down at least one-third. With our best fresh fish in season, and selling at low prices, we are peculiarly independent of beef. Five large cargoes of Porto Rico molasses and one of Barbados are due. In cream of tartar, for which there is a large sale here, the price is quite a little higher. Hops are also quoted higher. In these, during the past few years, sales have largely fallen off.

OILS.—This is the quiet season in burning oils. A good steady sale is reported. In lubricating oils the sale is large, and there is no change in prices, which are held quite firm. Paint oils have rather less demand, except in turpentine quite high prices rule. In fish oil the stock of cod oil is being well cleaned up. Prices are held at full figures. Seal oil is scarce. It is thought new will be held at quite high figures.

SALT.—Quite a quantity of Liverpool coarse salt was received this week by direct sailing ship, the first shipment since the close of the winter-port business. Prices are well maintained. There is an active sale at this season. There was also a quantity of rock salt received. In fine salt the market is largely supplied with Canadian. The cheese and butter factories in particular taking this salt. Quite a quantity of English fine is repacked here into wooden boxes. We quote: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 dozen; English bottled salt, $1.25 to $1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Meats are quoted higher this week. The market is chiefly supplied with Canadian meat; in fact, entirely, except in a retail way. Prices are very firm. Salmon are moving freely and prices are unchanged, but rule quite low, showing a wide range according to quality. In canned vegetables there is a good sale, peas showing improved demand. Stocks in corn and tomatoes are not large. In fruits, there is a fair sale. Blueberries and apples are scarce. In finnan haddies some new goods have been received. New domestic sardines are daily expected. There is a good sale for all domestic fish.

GREEN FRUITS.—The arrival of the direct Jamaica steamer has caused cheap bananas and oranges. In bananas, however, the large supply continues to come via Boston. There is a large sale for oranges. Valencia fruit is higher and is beginning to show considerable waste. Sorrentos are freely sold, but the quality is but fair. Lemons are low and have a fair sale. Considerable cheap fruit is offered. In prunes, there is a fair sale, and prices are low. Cucumbers are rather lower, but there is a fair business. Tomatoes have a limited sale. Strawberries are received freely and the quality is but fair. Prices are rather lower.

DRIED FRUITS.—There is little life. Prunes are still low, though rather firmer. The sale here is for Californian stock, 90-100's, in 25-lb. boxes. In seeded raisins there is a fair sale; stocks are not large and the price is rather more firmly held. Currants are unchanged at the rather higher figures. Loose muscatels are a light stock. The market is firmer. There is no business in Valencias or Malaga layers at this season. Peels are scarce. Dates have a fair sale at full figures. In evaporated apples the market is about bare and prices are very high. There is quite a movement in dried, but stocks are not large. A new line, flaked apples, is sold. Cocoanuts are rather firmer. Egyptian onions are higher, and there is a fair supply. Some nice Bermudas are to hand.

DAIRY PRODUCE.—In butter the market is firm and there is a good sale. Real good new butter is saleable at full figures. Eggs are rather higher, but the sale is good. Arrivals are not large. Cheese are scarce. New cheese come on a bare market. The sale is chiefly for twins. Domestic come in slowly and full prices are asked.

SUGAR.—In sugar the low prices continue. There is quite a large sale for the second grade granulated, which is packed in 100-lb. bags and sold 10c. under standard. Some nice foreign sugars are offered. In yellows, there is a fair sale. The quality of domestic yellows offered is good.

MOLASSES.—There is a tendency to rather firmer figures. A cargo of Porto Rico has just been landed and a cargo of Barbados is due, besides a quantity by steamer. These goods are offered quite low, and so far the quality has been good.

FISH.—Fresh fish find more active sale because of the very high price of beef. We are well supplied both with variety and quality. We have cod, haddock, gaspereaux, shad, halibut and salmon. The last four are particularly in season at

son has opened up well, and also in the Bay of Fundy. Lobsters have also been freely taken and a large business has been done at the various canneries. Last week the first mackerel were taken along shore. The boat fishermen are getting them in small quantities, but the seiners have not apparently struck the large schools. What fish have been taken are very fine. The wholesalers are buying them at 2¾c., but they generally retail at three for a quarter—and they are worth it.

R. C. H.

MANITOBA MARKETS.

Winnipeg, May 26, 1902.

THE weather has been broken and unsatisfactory all week with heavy rains. In all parts of the country the roads are in very bad condition. Business is seriously retarded, and at present there is no indication of settled weather. Fortunately, the great bulk of the seeding is done, and the crops are well up. There is still considerable barley and oats to be sown, but practically all wheat that will be sown in Manitoba is now in the ground. The acreage in the Red River Valley will be considerably less than was anticipated, owing to much of the low-lying land being too wet for seeding. There have been very few changes in prices for the week, and the volume, though light, has been steady.

SUGARS.—There is a steady consumptive demand, and prices are the same as last week. Granulated, $4.40; light yellows, $3.80, and lumps, hard, in barrels, $5.20.

TEAS.—Reports of the Japanese crop are very unsatisfactory; much rain has fallen, and there is a general shortage of crop. Present anticipations are for an advance of 2 to 3c. per lb. on this season's tea.

EVAPORATED AND DRIED FRUITS.—Reports have been received as to advances in primary markets for both raisins and currants. There is not much demand for either. At present we quote: Raisins, $1.85 to $1.90 for fine off-stalk, and $2.15 to $2.20 for layers. Evaporateh fruits are all firm and in good demand, more especially evaporated and dried apples. The latter, it seems, are almost impossible to obtain, several firms having failed to secure sufficient to fill their orders. Evaporated are quoted at 12 to 12½c., and dried at 7 to 7½c. Apricots are in good demand at 13½ to 14c. per lb. for the best grades.

CANNED GOODS.—The reports of damage to eastern crops has stiffened the tone of the market here as far as tomatoes are concerned. The price has not actually advanced, but it looks as if it might go higher. Corn is somewhat easier, present quotations being $1.80 to $1.85. The canned fruit market has not yet been affected by the reports of injury to the fruit crops, and the present demand is light.

CANNED MEATS.—The demand is increasing owing to the high price of fresh meat, and it is felt that there must be an advance before long, as the present price was made when all lines of fresh meat were from 2 to 3c. per lb. cheaper than they are at the present time.

CEREALS.—Trade is normal in all lines and prices are unchanged. We quote: Rolled oats, 80's, $2.20; 40's,

All Grocers Look Alike

to us, that's why they all get **Silver Dust Soap Powder** at a price to pay a handsome profit.

SILVER DUST MFG. CO., - HAMILTON.

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

$1.10 ; 20's, 55c. Granulated and standard oatmeal, $2.75 ; split peas, $2.85 : cornmeal, $1.75. Barley—Pot, $2.35. White beans are again lower and are quoted at $1.60. Package goods—Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 2 doz.; Swiss Breakfast Food, $3.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz.

FLOUR.—Trade is more active than it has been for a long time, and, in fact, the large mills are so busy with the home demand that they are not troubling much about export—although that trade also is good. We quote : Ogilvie's Hungarian Patent, $2.15 ; Glenora Patent, $2 ; Alberta, $1.85 ; Manitoba, $1.70 ; Imperial, XXXX, $1.25 ; Nestor, $1.15 ; Lake of the Woods Milling Company, Five Roses, $2.05 ; Red Patent, $1.95 ; Medora, $1.65 ; XXXX, $1.25 ; Hudson's Bay Hungarian Patent, $2.05 ; Strong Bakers', $1.90 ; Leader, $1.50 ; XXXX, $1.25 ; Gladstone Sweet Home Hungarian, $2.05 ; Home Rule, $1.90 : Headingly Hungarian, $2.05 ; Favorite Family Patent, $1.80 ; Strong Bakers', $1.60 ; Pansy, $1.25.

BUTTER.—The supply has increased and the market is slightly lower, 20c.. factories, being the present quotation. Dairy Butter.—The supply also has increased considerably, and 14 to 15c. is now offered for the best grades of rolls and tubs.

EGGS.—There has been an increase of receipts and the price has dropped in proportion ; 11c. Winnipeg is the highest figure now offering.

SEIZURE OF COCOA.

A great quantity of cocoa of different kinds was seized by the food inspectors at Montreal on Thursday, May 22, as it was considered unfit for food. The cocoa came from England on board the unfortunate steamship Lake Superior, and was badly damaged by the water. It was put up at auction at Montreal and sold in small lots. Since then it has partially dried, and is now being offered for sale to the public. The city analyist is making an examination of it, pending the report of which all those who have any of the cocoa in their possession are strictly ordered not to sell it.

NOW IN CANADA.

Thos. Wood & Co., of Boston, Mass., importers of teas and coffees, four months ago decided to open a branch in Montreal. They first opened an office at 393 St. Paul street, but their business has outgrown this establishment, and they found it necessary to seek a larger warehouse, which was found at 428 St. Paul street, and which premises were formerly occupied by Mann & Co. Their representative declares that they are well pleased with business in Canada, and that prospects for the future are very encouraging.

A GREAT FLOUR EXPORTING FIRM.

THE firm of John Magor & Son, Montreal, exporters of flour, etc., is not only one of the largest in Canada, but one of the oldest as well, having been established some thirty-five years ago. It was then known as that of Lord, Magor & Munn, but on the death of the first two gentlemen the style was changed to its present name, and Mr. W. A. Magor became the manager.

This firm, whose brands of flour are famous in almost all the flour importing countries of the world, are largely interested in the milling business in the best wheat-producing districts of Canada and the United States. The "Gold Seal" brand, which is looked upon as the leader, is of hard wheat flour. It is best known for its exceptional keeping qualities in tropical climates, and for its merits in bread-making and general family use. This flour is considered to be unexcelled in the world.

Perhaps a great deal of the firm's success in exporting has been due in a measure to the care with which the goods are packed. The bags and barrels used are of the very best material to be had, nothing but the best being sufficiently durable to withstand a long journey and the rough handling which is inevitable. The smaller packages are of great strength, and in their appearance, which is an important item, there is little to be desired.

Among the recommendations which the "Gold Seal" brand is continually receiving, one will be found of particular interest. It is a letter from F. E. Woods, one of the largest bread bakers of Bulawayo, South Africa, to the firm's agent there, and runs as follows :

DEAR SIR,—I have pleasure in stating that I have carefully tested John Magor's "Gold Seal" hard wheat patent flour and have to report as follows :

The flour has been thoroughly tested and baked as follows :

1. "Gold Seal" flour only. The color, flavor, and size of loaf, all that could be desired and the yield of bread per bag excellent.

2. In equal proportions of "Gold Seal" and soft "Colonial" (South-African) flour. Mixed this way I find that it makes an ideal loaf—better bread it would be impossible to get.

3. One-third "Colonial" and two-thirds "Gold Seal." Mixed this way I find it very profitable and the quality very good.

I consider "Gold Seal" to be first-class hard wheat flour, in every way suitable for mixing with our "Colonial" flours or Australian brands, or for using alone where trade requires quality with a big return. I am also of the opinion that it is superior to any brand of hard wheat flour I have yet tested in South Africa.

ST. JOHN, N.B., ILLUSTRATED.

"Saint John, New Brunswick. Its Coo Breezes and Enchanting Scenery," is the title of a booklet received from the Tourist Association of St. John, N B. Much valuable information for the tourist is contained in this booklet, as well as good maps and beautiful illustrations.

Copies will be mailed free to any address on application to Charles D. Shaw, secretary New Brunswick Tourist Association, St. John, N.B.

FIRE IN A GROCERY STORE.

Fire broke out in the Grand Marche grocery store of P. Massicotte & Cie, 1470 St. Catherine street, Montreal, on Wednesdar afternoon, May 21, and caused damage to the extent of $3,000. The store was completely gutted, and the fire might easily have been a much more serious one had it not been for the promptness of the firemen.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

For Over Half a Century

JAMES' "DOME" BLACK LEAD

has helped to brighten the house, and still continues to hold first place.

5c. and 15c. Packages.

W. G. A. Lambe & Co., Canadian Agents.

Celluloid Starch

has been too successful to escape imitation.
Look out for the "Just-as-Goods."

The Brantford Starch Works, Limited

Canadian Producers, *BRANTFORD*

Jam, Jelly, Orange Marmalade

Put up in tumblers, packed 2 doz. in a case, are sellers. These tumblers are free from roughness, and are useful when the contents are used.

Try a Case.

THE CANADA BISCUIT COMPANY, Limited

Office Phone: Main 3624.
Warehouse Phone: Main 3676.

King and Bathurst Streets, TORONTO

Your Reputation !

Is your reputation gained on second rate goods? Then it's "second rate." Is it gained on "first rate" goods? Then your reputation is "first rate." That accounts for the "first rate" reputation of the grocers who recommend Sunlight Soap.

Did you ever hear anyone question the quality of Sunlight Soap?

LEVER BROTHERS LIMITED, TORONTO [705]

CURRENT MARKET QUOTATIONS

May 29, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 109.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 14	$0 15	$.....	$0 20
" " pound blocks	17	18	15	15	19	21
" tubs, best	16	17	.....	15	17	18
" tubs, inferior	15	16	12	13	15	16
Creamery, boxes	.....	19½	19	20	22	23
" prints	.....	23	19	21	23	24
Cheese, new, per lb	9½	9¾	10¼	11	12	13
Eggs, new laid, per doz	12½	13	13½	14	13	14
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 50	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 50	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	...	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	8 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.. ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	33	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.. ...	.....	.....	.....	.....	.....
" Mexicans, per box	.....	.....	3 00	3 25		
" Valencias, per case	4 75	5 00	5 75	7 00	6 00	5 50
" Bahama, per "	.....	2 75	.....	....	.....	.....
" Messina	.....	.....	.....	3 50	.....	.....
" Mediterranean sweets	.....	.....	.....	3 75	.....	.....
" Paper rind St. Michaels per ½ case	.....	.....	.....	2 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	.....	.....	3 00	3 50	10	15
Cucumbers, Southern, per doz.	.....	2 00	0 75	1 50	.....	.....
Lemons, Messina, per box	2 00	3 00	2 00	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 50	1 00	2 25
Apples, per bbl	4 25	5 50		7 00	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	8 50	.....	3 50
Malaga grapes, per keg	5 50	7 00	....	....	.....	
Tomatoes, per case	3 00	3 50	3 00	3 75	3 00	8 50
Sweet Potatoes, per bbl.	5 50	5 00	.....		.....	.....
Strawberries, per quart	.....	.....	0 12	0 17	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 70	.....	3 78	.....	....
Granulated, Acadia	.....	3 65	.....	3 73	.....	8 85
Paris lmmp, bbls. and 100-lb. bxs	.....	4 20	.....	4 28	....	4 55
" in 50-lb. boxes	.....	4 30	.....	4 38	4 65	4 75
Extra Ground Icing, bbls.	.....	4 20	.....	4 55	...	... ..
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	.....	3 70	.....	4 78	.....	.....
Cream	.....	3 55	.....	3 83	.....	.....
Extra bright coffee	.....	3 60	.....	3 73	.....	.....
Bright coffee	.....	3 60	.....	3 63	.....	.....
Bright yellow	.....	3 45	.....	3 53	.....	3 55
No. 3 yellow	.....	3 35	.....	3 43	....	
No. 2 yellow	.....	3 25	.....	3 33	....	
No 1 yellow	..	3 05	.....	3 13	....	3 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	8 50	8 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 2 bbls., raw	.....	82	.....	81	.....	85
" " " boiled	.....	85	.....	84	.....	88
Turpentine, single bbls.	.....	67	.....	70	.....	73
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 50	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 29	.....	.. ..
Honey	.....	.....	.....	40	....	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	...	40	50	.....	.....
Barbadoes	23	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 45	$1 50	$1 55	1 65	$1 55	$1 60
" " 2-lb. caus	2 70	2 95	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 50	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 50	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	8 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	5 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Sonps and Boull, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ¼'s	1 65	1 70	1 65	1 70	.....	2 00
" " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	...	....	....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	5	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" ½-cases	.....	6	6½	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	....	3½	....	4¼	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	5½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	5½
" Bosnia, A's	.....	.....	.. ...	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	5½	.....	.....
" French, 50's	.....	...	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		6¼	5¾	6	.....	5
" Selected	...	6⅝	5¾	7	5½	6
" Selected layers	6⅞	7	7¼	7½	5½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	5¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	...	....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 80	.....	5 00		.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	10½	11	.....	10½
Dried "	.....	.....	6	5½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	11	11½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	14	14½		.....
Rolls	.....	12	....	11½	11	12
Medium Hams	.....	14	18½	14	14	15
Large Hams	.....	13½	12½	13	.....	... ..
Shoulder hams	.....	13	.....	11	.....	....
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 50	21 50	22 50
" short cut	21 50	22 00	22 50	23 50	23 00	24 00
Plate beef	12 50	13 50		18 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	.....	11¾	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12½	13

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COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7	12	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	28
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	.....	....	15	16	.....	15
Valencia shelled almonds	22	23	30	35	30	35
Tarragona almonds	.....	10	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	30	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	¾	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8	8¼	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	13½	14	13	15	13	14
Shelled Walnuts	16	17	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	18
" whole	15	17	. ....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	80	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	18	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	18	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	. ...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	....	6 00	...	8 00
" " 3		6 15	.....	5 25	....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	...
Canadian water white	14½	15½	...	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	.....	16
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	18	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	85	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	85	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	85	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	18	19	18	19	.....	.....
Japans—						
½-chests, finest May pickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	18	18	18 .	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	18	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	8
Japan	4 40	4 90	5½	8	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅜	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'tc, per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	....	4	3¾	4	4¾	5
Tapioca	3⅛	3⅜	3½	3¾	4½	5

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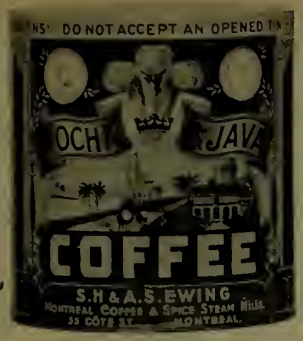

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This prominent warehouse promised to be large enough for all time, but the business kept on expanding in Ontario, Manitoba and the Northwest Territories until the company needed the present structure to carry on the business properly.

In the meantime the business was extended in the Maritime Provinces and the Province of Quebec until a large warehouse in Montreal was needed to supply the demand there. Then the business extended to Buffalo, for there the first entry was made into the United States. A branch was shortly afterwards opened in Pittsburg and then the New England business was commenced by the opening of a branch in Boston under the supervision of Mr. James McGuane, late of Toronto. Next came the opening of the Detroit office under the supervision of Mr. Sutherland, late of Hamilton, and so the business has progressed in the United States until "Salada" Ceylon tea is as familiar a word in dozens of American cities as it is in Montreal and Toronto.

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Strawberries, etc.

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ST. CATHARINES, ONT.

Write for our prices.

ago as to what he attributed the success of "Salada" he replied: "Quality, first, last and all the time"; and added "quality you must have, but, quality only does not mean success. Our efforts have been to give the tea-consuming public the very best article they can possibly buy for the money and then to tell them of it." "There is no use," he continued, "of having a first class article if the people do not know that you want to sell it. First you must have a good article, and secondly you must tell them of it. Following up these ideas we occupy space in practically every newspaper in the Dominion and many hundreds of newspapers throughout the United States. We have men on the road sampling with lead sample packets; we put up enamelled signs on the grocer's windows; any grocer sending us a list of his customers' names we sample them through the mail, and we do not do this spasmodically, but we continue it year in and year out. We serve the public well, and we give the public every opportunity to know that we do."

All this business has been built up with Ceylon teas, and Ceylon teas only. For many years the firm of P. C. Larkin & Co. have not handled a pound of any other tea but the products of Ceylon, "because," said Mr. Larkin, "there is no tea in the world its equal." The drawback to this has been the fact that up to 1898 Ceylon produced only black tea, and nearly half the tea consumed in Canada and three-quarters of that consumed in the United States is the green tea products of Japan and China.

Now, it is very hard to change a green-tea drinker into a black-tea drinker; still, slow progress in this direction has been made, but, in 1898, the Brunswick Estate, in Ceylon (which, strange to say, at that time was owned by a Canadian), produced the first lot of green tea and submitted it to The "Salada" Tea Co., and this tea received their warmest approval. A first order was given to this estate and the tea delivered in Canada in the month of April, 1898, and it was for 25 half-chests of Ceylon green tea to be delivered monthly. This was soon increased to 50 half-chests, then 100, then 200, and, in 1901, The "Salada" Tea Co. were getting over 400 half-chests per month from two estates in Ceylon and the quantity of Ceylon green tea they now handle is enormous. They now predict that these teas will displace the green teas of Japan and China, and in another year or two The "Salada" Tea Co. will be doing as large a business in Ceylon greens as they are now doing in blacks. This all goes to show that, with energy and push and a first-class article, Canadians are not limited to Canada only, but can do business in the United States just as freely as the Americans do in Canada.

Mr. Henri Jonas, of Henri Jonas & Co., will start on his annual tour to Europe in the course of three weeks or so. He will visit Germany, Belgium, France and Holland, and will be gone about 10 weeks.

EXPORT TRADE IN BUSY TIMES.

An Interview with Mr. R. Munro, President of the Canadian Manufacturers' Association.

IN conversation with a representative of THE CANADIAN GROCER, Mr. Robt. Munro, president of the Canadian Manufacturers' Association, dealt with the subject of trade with foreign markets in the following words:

"There are some men anong our manufacturers who say that we are too busy in Canada with our home trade to give attention to any business from abroad. It is quite true that the present feeling of expansion is bearing such good fruit that our factories ar all well employed. In fact, the growth of our factories has not been more rapid than the growth of our home trade. Now, any manufacturer who is so content with present conditions that he is indifferent to foreign business had better let the latter alone. Export business, to be done at all successfully, must be done carefully and well. The indifferent exporter, therefore, does only harm to the business expectation of his country with little or no correspond ing good to himself.

"The consideration remains, however, what of the trade of other British possessions who are willing to trade with us and whose trade we might indeed have by preference over foreign countries?

"In the West Indies, for example, the United States manufacturer is taking advantage of his more frequent shipping opportunities, and works these islands for all they are worth. United States goods are becoming strongly entrenched in these markets, and the longer we delay in asserting ourselves the more difficult will it be to obtain a footing, not to speak of superseding the other. The same is true in our own Yukon, in Australia, New Zealand and South Africa. Even in Great Britain are they not pressing the sale of lines which Canada should be equally able to supply?

"But you ask what need we care so long as we have enough to do at home? That's the main point I wish to suggest to our manufacturers. We look for good times, growing times even, for some years to come. But no man who has been long in business looks for perpetual activity, no matter how favorable the country's position is. The present is certainly a time to make the most of, but we must make up our minds that bad harvests, dull markets for our products abroad, and other causes will arise to make the home trade smaller in volume and less safe. How handy will it be then if we have our roots established in other markets which may be in better shape than our own, and where, being known, we will be sure of some business to help out the limited demands at home.

"Remember, Mr. Reporter, I am not advocating the example of Dickens' character, whose name I cannot recall, who was busy writing about the conversion of the heathen while her own children were running about torn and dirty. I advocate doing our home trade well. Keeping abreast of anything that competes with us, but I point out that other good markets are inviting us; that our Imperial connection gives us a priority in these markets; that while we linger others are pushing forward their exports, while of Canada it may be said, as Mr. Goodwillie said to me in Trinidad, 'We would most gladly deal with Canada. We are proud of Canada, but we do not know what she has to offer, as none of your travellers come this way.'"

CATALOGUES, BOOKLETS, ETC.

A FRUIT FIRM'S DIARY

McWilliam & Everist, wholesale commission merchants, Toronto, have gotten out a handy little pocket diary for 1902-3 and are sending it out to their patrons. This book is useful not only as a diary but also in that it contains a copy of the Fruit Marks Act of 1901, and the amendment thereto of May 15, 1902, up to date in every particular. The forethought of this firm in providing a copy of the Act in this way will be much appreciated by their friends and customers.

A HANDSOME POSTER.

A handsome poster has recently made its appearance designed to advertise Wheat Marrow. It is a very creditable production, unique and attractive. The demand for Wheat Marrow is constantly growing.

IN NEWFOUNDLAND.

The head of a large mercantile establishment recently said that the practice of keeping the stores open nightly in the spring is dying a natural death. This season, the expenses of running them will not have been received when they close, and he thinks it is questionable if they will open next spring. Purchasers all around, especially outport people, who work on cash and credit, are averse to selecting wares at night under artificial light, and not many city buyers of late years can be found willing to do so. This, he thinks, will be the means of keeping the stores closed in springtime after daytime.—Herald, St. John's, Nfld.

DEATH OF EX-ALD. RAYCROFT.

One who for many years conducted a successful grocery store in Hamilton passed away on May 22nd in the person of ex-Ald. Richard Raycroft, of that place, who died suddenly of heart trouble. He had lived in Hamilton for 35 years, and carried on business as a grocer for part of that time. He was elected to the city council in 1895, and was afterwards appointed to the board of health. He was a member of the A.O.U.W., was twice married, and leaves a widow, and one son, who is living in the United States.

Douglas & Ratcliff

WHOLESALERS AND IMPORTERS

PAPER

BAGS, PARCHMENTS, TWINES, ETC.

30-34 CHURCH STREET, - TORONTO

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

ALEX. W. GRANT

BUTTER and CHEESE

EXPORTER

and Commission Merchant

33, 35 AND 37 WILLIAM STREET,

MONTREAL

Also at Room 19, Mercantile Exchange, NEW YORK.

Telephone Main 1263. P. O. Box 2321.

The Merchants Counter Check Book Co., Limited

34 Colborne St., TORONTO.

Manufacturers of

Counter Check Books and Cash Sales Slips.

A card from you will bring either a representative or samples at once.

TELEPHONE MAIN 1956.

The Williams Bros. Co's

PICKLES SAUCES CATSUPS

High-Class Goods at Moderate Prices.

You cannot Afford not To handle Them.

YOUR JOBBER SELLS THEM.

A. E. Richards & Co. - Hamilton

SELLING AGENTS.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.

Current Market Quotations for Proprietary Articles

May 29, 1902

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case	per doz. 2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

½ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Boekoh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 15¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 28
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLAT-MENIER.

Chocolate-Menier ¼ and ½s 36c per lb.
" ½s, 1 oz. cake. 20c. per case of 128
Croquettes and Pastiles 20c. per box.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— Fry's	per lb
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock "	0 30
Diamond "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 '5
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz	2 40
Small size	40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
doz. packages (12 to a case)	0 70
doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50
	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 65
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood palls, 6 " " "	0 07
14-lb. wood palls, per lb	0 07
30-lb " " "	0 06¾
Jellies—	
1-lb. glass jars, per doz.	$1 00
7-lb. wood pails, per lb.	0 07
14-lb. " " "	0 07
30-lb. " " "	0 06¾

LICORICE.

YOUNG & SMYLIE'S LIST.

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 5
V.O. " pints, 20's	13 00

Chas. Conturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 80's	12 50

Cognac In Wood.

Ph. Richard.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	....
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof.	4 15	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$ 0 00
Green, 12's	5 00
Pony, 12's	2 50

Gin Pollen & Zoon, in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	....
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	
Mullmore, ordinary quarts, 12's	6 50	
Mullmore, ordinary pints, 24's	7 50	

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	½ Gals. 9 gals.	Oct's. 17 gals.	Oct's. 40 gals.	Bbls 60 gals	Hhds. 60 gals
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Wbiskey in Cases.

Mitchell Bros., Limited—Irish

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	10 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Spscial Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 9
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	24

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins, per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars, per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins, per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars, per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass.	2 doz. case, per doz. $1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

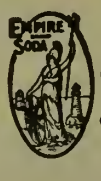
STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs. per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.



EMPIRE BRAND.

Brunner, Mond & Co.

Case 120 ½-lb. pkts. (60 lb.) per case $2.70.

Case 96 10-oz. pkts. (60 lb.) per case $2.80.

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, per grs., $10.20,	colors
Maypole Soap, per grs., $15.30	black
Oriole Soap, per gross, $10.20	

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Cullnary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	.50

Packages 10c. each.

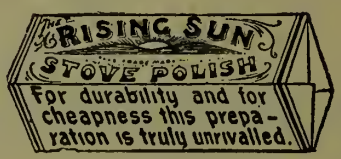
BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

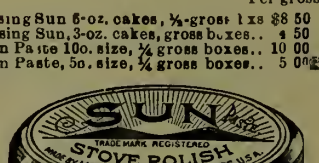
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No. 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case, " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross boxes	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 23
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Lab " 80c	0 55

Cases each 60 1-lbs.	....	0 35
" " 60 ½-lbs. " " 30 1-lbs.	....	0 35
" " 120 ½-lbs.	....	0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I 40 lb. boxes	0 40
" II 40-lb. "	0 37½
" II 80-lb. "	0 36
" III 80-lb. "	0 32½
" IV 80-lb. "	0 30
" V 80-lb. "	0 25
" XXXX 80-lb. boxes	0 23½
" XXXX 30-lb. "	0 25
" XXX 80-lb. "	0 20
" XXX 30-lb. "	0 21½

Black Teas—"Nectar," in lead packets—	
Green label retails	0 26 at 0 20
Chocolate label	" 0 35 " 0 25
Blue label	" 0 50 " 0 36
Maroon label	" 0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, 1-lb.	0 50
" " —Maroon, 3-lb.	1 50

Black Teas "Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

		Price per lb
No. 1, cases 50 lb.	(50 ½-lb. pkgs.	$0 35
	(25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins		35
No. 2, cases 50 lb.	(50 ½-lb. pkgs.	29
	(25 1-lb. pkgs.	28
No. 2, cases 50 lb., in 5-lb. tins		29
No. 3, cases 50 lb.	(50 ½-lb pkgs	23
	(25 1-lb. pkgs.	22
No. 3, cases 50 lb., in 5-lb. tins		23
Green Ceylon, No. 1	(50 ½-lb. pkgs	35
	(25 1-lb. pkgs.	34
Green Ceylon, No. 2	(50 ½-lb. pkgs.	29
	(25 1-lb pkgs.	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3½s. 5s and 10s	0 39
Royal Oak, 2 x 3, 5c ace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

	Per gal.
Old Crow	0 20
Condor	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" ordiuary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt triple strength	0 45
" " double strength	0 35
" " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25

	Per doz.
No. 1 2-hoop pails	1 55
" 1 3 " "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c., 1 kgs. in case	1 00
Jersey Cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " " 3 doz. 10c.	1 80

"CANADIAN CLUB."

PERHAPS no other whisky in the world has won for itself such a universal reputation for its superior quality and as high a place on the markets of the globe as "Canadian Club" whisky, the product of the distilleries of Hiram Walker & Sons, Limited, Walkerville, Ont. It is now for sale in nearly every quarter of the civilized globe and has the distinction of being more widely distributed over the world than any other article of Canadian manufacture. Within the short space of 12 years this liquor has gained this wide reputation, and its makers confidently look forward to a wide extension of its sales in the future. Its fine flavor, maturity and purity make this spirit popular with everyone using it, and obtain for it praise from members of the medical profession. The advertisement of this firm is on another page of this issue.

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191 Halifax, N.S. (22-tf)

H. D. METCALFE
GRAIN EXPORTER
MONTREAL WINNIPEG

SLEE, SLEE & CO.
Limited
Tower Bridge Brewery,
LONDON, ENG.
FOR English Malt Vinegars.

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.

The Latest, Brightest and Most Complete Book Yet Published on the Subject.
Up-to-Date Showcard Writing.
By W. Edwards.
Save yourself all worry, daubing and experimenting by sending ONE DOLLAR for this Book which is brimful of valuable information, and is illustrated with 34 sign-writers' Model Alphabets and Figures.
W. Edwards, Carleton Place, Ont., Box 315.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY MONTREAL

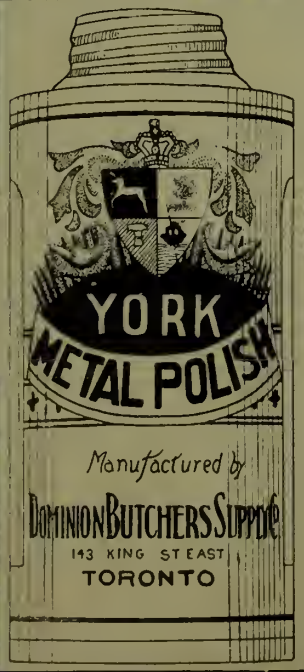
WANTED EGGS BUTTER
Highest Prices. Prompt Returns.
THOS. PIZER
General Produce Merchant
1274 Queen St, W, TORONTO

Baltimore Strawberries
We are receiving carloads daily and of the best that can be procured.
BANANAS, ORANGES, LEMONS, PINEAPPLES.
We carry everything in the line and would like your orders.
WHITE & CO., Toronto, Ont.

THE "GLEANER"
KINGSTON, JAMAICA, B.W.I.
The Newspaper with the Largest Circulation in Jamaica and the West Indies.
Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."
Write for scale of charges, etc., to
THE GLEANER CO.,
Limited
"Gleaner" Office, . . .KINGSTON, JA.

The Chas. A. Bull Produce Co.
115 King St, MONTREAL.
EXPORTERS OF
Butter, Cheese, Produce.
Cable Address, "Chasab."
$50,000 Subscribed Capital.
Correspondence Solicited.

OAKEY'S 'WELLINGTON' KNIFE POLISH
The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.
JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England.
Agent:
JOHN FORMAN, 644 Craig Street
MONTREAL



ENCOURAGE HOME INDUSTRY
YORK METAL POLISH
MADE IN CANADA.
It cleans and polishes Gold, Silver, Niokel, Brass, Copper, Bronze, Tinware, Plated Goods and Metals of every description.
It will be found invaluable for cleaning and polishing Jewellery, Doorplates, Machinery and Harness Mountings, Metal Office Fittings, etc.
It contains no grit or acids in its manufacture, therefore will not injure anything or leave any scratchy marks.
It should be used by you. TRY IT.
Put up in tins, 10c., 25c., 40c, 75c.
Samples and wholesale prices on application.

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"GOD SAVE THE KING"

WE WILL ALWAYS SING

LUMSDEN BROS PROPRIETORS

Jersey Cream Baking Powder
Lumsden's Cream Tartar Baking Powder
Standard Baking Powder
Purity Baking Powder
Mother's Baking Powder
Jersey Cream Soda
Jersey Cream Spices

STANDARD SPICE MILLS,
HAMILTON, ONT.

IMPORTERS

Social Teas
Social Coffees
Social Cocoas
Social Baking Powders

Our Special—
Social English Breakfast Tea

SOCIAL TEA CO.,
Toronto, Ont.

TORONTO

SOCIAL BREAKFAST FOODS.

Social Flaked Wheat
Social Highland Oats
Social Buckwheat Flour
Social Pastry Flour

New Mills, New Machinery.

SOCIAL BREAKFAST FOOD CO.,
HAMILTON, ONT.

Jersey Cream Yeast Cakes
Victoria Yeast Cakes
Victoria Squares, for Bakers' use

The only Yeast with cream in it—
Jersey Cream

HAMILTON YEAST CO.,
HAMILTON, ONT.

MANUFACTURERS

CANNED GOODS.

Jersey Tomatoes
Standard Tomatoes
Old Church Tomatoes
Jersey Corn
Jersey Peas
Old Church Canned Fruits—all kinds
Jams, Jellies, Marmalade

STANDARD CANNING CO.,
HAMILTON, ONT.

HAMILTON

BROOMS.

Our Little Swell -	X
Our Little Swell -	XX
Our Little Swell -	XXX
Carpet - - -	X
Carpet - - -	XX
Carpet - - -	XXX

Carpet Extra
Steamboat Brooms, extra heavy

STANDARD BROOM FACTORY,
HAMILTON, ONT.

WE WILL ALWAYS SING

"GOD SAVE THE KING"

CLARK'S Canned MEATS

The Standard of Excellence

MANUFACTURED BY

W. CLARK, MONTREAL

VOL. XVI MONTREAL AND TORONTO, JUNE 6, 1902 NO. 23

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
In
Colman's Mustard

DID IT EVER OCCUR TO YOU

that poor quality will be remembered long after low price is forgotten?

INFERIOR QUALITY supplied once to a customer, it is only human nature that the impression of "inferiority" should attach to other articles that you sell—no matter how reliable they are.

In a staple like vinegar it pays handsomely to cultivate the confidence of your customers. There is one sure way to do this. Sell them **"IMPERIAL" WHITE WINE** for table use and pickling purposes—no uncertainty about **"IMPERIAL."** Its reliability is a safe-guard to consumer and dealer alike.

Take no chances with your trade. See the name **"IMPERIAL"** is on the barrel.

If your customers desire a really fine, pure Table Salt, give them

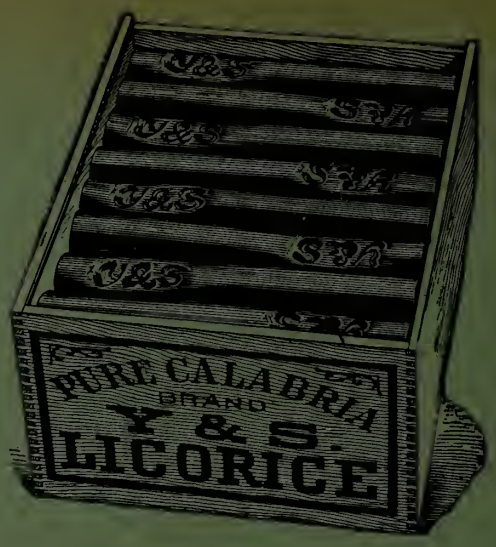
Rice's Pure SALT.

It gives Universal Satisfaction.

R. & J. RANSFORD,

Established 1886

Clinton, Ont



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous . . . .

"VICTORIA CROSS" CEYLON TEA

BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.

Tea Packers. WINDSOR, ONT.

Our

CANS CANS CANS

CAN not be surpassed in point of

Workmanship, Material, Quality.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS,

Office and Factory:

Ontario St. and Jeanne D'Arc Ave., - MONTREAL.

JAS. B. CAMPBELL. WILLIAM PRATT.

Wheat Marrow

If you stock up with that new, "totally different" Cereal Food, Wheat Marrow, you may be sure that the packages won't grow dusty and fly-specked on your shelves, because it is a steady seller right through the year. A delicious breakfast and supper dish. Sterilized.

Sold by leading wholesalers.

Stower's Lime Juice

Absolutely the purest Lime Juice that can be produced. Made from specially cultivated Limes. No musty flavor. Popular and best! Profitable and reliable! Palatable and wholesome! "The Lime Juice that draws trade."

Sold by leading wholesalers.

Stephens' Pickles

Sound pickles perfectly packed in bottles with very showy labels. Preserved in genuine Malt Vinegar which is brewed by the Messrs. Stephens themselves. Pickles of high quality at a low price. Pickles that sell and continue to sell!

Sold by leading wholesalers.

A. P. TIPPET & CO., Agts.,

Montreal. Toronto.

MAMMOTH PRIZE COMPETITION

$2,500.00 IN PRIZES

to be given to the persons sending in the greatest number of Gold Soap Wrappers before November 15, 1902.
Read the conditions below.

Starts May 1st, 1902. Ends Nov. 15th, 1902. | Begin now to save your Gold Soap Wrappers, and you will win one of the **5,213 PRIZES**

DIRECTIONS

Save your Gold Soap Wrappers, and send them in to Gold Soap, Toronto, marked "Competition," before November 15th, 1902, with your own name and address enclosed. The prizes will be sent out on November 24th with a full list of the winners. You may send your wrappers in at any time so long as your name and address comes along with each lot. Do not send in the whole wrapper, but just the centre part.

LIST OF PRIZES

1st Prize—For the largest number of Gold Soap centres received, **$100** in cash
2nd Prize—For the 2nd greatest number, - - - - - **$50** "
3rd Prize— - - - - - - - - - - - **$30** "
Each of the next 50—A 14-k. Gold-Filled Watch, for Lady or Gentleman, guaranteed.
Each of the next 10— - - - - - - - - - - **$10** "
Each of the next 50—A handsome Silver Watch, for Lady or Gentleman, guaranteed.
Each of the next 100—One dozen Silver-Plated Tea Spoons, guaranteed.
Each of the next 3,000—A handsome piece of Silverware—Silver Sets, Cream Jugs, Novelties, Ladles, Sugar Bowls, Salts and Pepper, Butter Knives, etc., etc., etc.
Each of the next 2,000—A copy of the famous picture, entitled "King of the Forest," designed especially for Gold Soap. This picture cannot be procured elsewhere.
All those that do not win a prize, will receive a regular Gold Soap Premium in return for their wrappers.

CONDITIONS

All wrappers sent in must have contained soap; we have a secret process for detecting bogus wrappers. All wrappers (or centres) must be plainly marked "Competition," and must contain the name and address of the sender, and be mailed to Gold Soap, Toronto, on or before November 15th, 1902. Those that receive prizes will not receive a Premium as well, but all those not winning prizes will receive a regular Gold Soap Premium in return for their wrappers. In case two persons send in the same number of wrappers, the prize will be divided. Persons giving information leading to conviction of anyone trying to defraud Gold Soap will be liberally rewarded.

Address all Communications Simply **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

"ACME"
TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

Up to date Grocers' Refrigerators,

Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

Crown Fruit Jars
— AND —
Rubber Rings

will soon be in big demand. Order early, and see or write us before ordering.

James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. **TORONTO.**

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

Soap

"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
Perkins, Ince & Co., - Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

For Sale Everywhere.
—:o:—
ASK FOR
MOTT'S.

Payne's "Pharaoh" and "Pebble" Cigars

are selling like the proverbial "hot cakes," and they are selling entirely on their merits. Quality will tell! This only bears out my oft-repeated assertion in "The Grocer," that for the same money no Cigar Manufacturer anywhere can equal the quality and workmanship in these two brands (my leaders). Send along for that "trial order" of an assortment of a thousand or more of my different brands, including one or two hundred each of the "Pharaoh" and "Pebble."

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

"Sterling" Brand Sweet Pickles.

—Peer of
—Pickles.

June here and picnics are the order of the day. Pickles form a large part of the pleasure of the picnic luncheon. You will be perfectly sure when recommending "Sterling" Brand Sweet Pickles, that you are recommending the best the market can show—superior to any other pickles.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

OVER AND OVER AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

DON'T EXPERIMENT

with teas that are claimed to be purest and best, but when compared to

JAPAN TEA

fall immeasurably below the standard--the standard is Japan Tea. It has stood the test of time. It comes from a country whose people are progressive and where advancement and education go hand in hand.

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S

They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion. 16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

If You Have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in driblets, through carelessness of clerks, or disputed accounts. Who that has "passbook" customers, has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers, *Indianapolis, Indiana.*

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR THE FINEST AND MOST DURABLE LUSTRE IS THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

FLAT TINS.

Fraser River Sockeye Salmon.

Choice, Reliable Fish, Rich in Color and Flavor, at $1.35 per dozen.

This is a special offer, and if open we would like to be favored with your order. The quantity we got in is rapidly being depleted.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

CONDIMENTS-- Their Characteristics and Places of Growth.

By R. H. HUDSON, TORONTO.

First-prize essay in the competition of the Grocery Clerks' Association.

THE word condiment in good old Noah Webster's time, meant something which was used to give relish to food and to gratify the taste. Especially did it apply to such pungent and appetizing substances as pepper or mustard. To-day, however, the term means all that and much more; so that not only does it apply to all spices and seasonings, but to a long list of proprietary and other articles, such as pickles, relishes, etc., which are handled by us every day. Anything that will whet and stimulate the appetite of either old or young and give zest to the meal and be a tonic to the participant surely is worthy of the name of condiment.

INTERESTING TO CLERKS.

We shall find it interesting work dispensing such condiments to our customers, whether in bottle or package, or in bulk, or from whatever material prepared. And just in proportion as we are helpful in giving our customers ideas as to how this or that article might be used in making up some dainty dishes—just to that extent will we gain a firmer hold upon their trade, for they will realize that we take an interest in them. There is, probably, no branch of housekeeping which shows to better advantage a woman's skill than the variety of relishes she can prepare for the meal. Sometimes the salt, sometimes the sour, or the mustard, or the curry, or other spices may be made the most prominent feature as she shall choose; and frequently the grocery clerk can suggest to "her majesty the cook" (who so often is none other than "the lady of the house," herself) something new and seasonable.

The quiet trust of a customer in a grocer is worth its weight in gold; but his or her ignorance must not allow us to diminish our efforts to know perfectly the quality and history of what our shelves hold and bins contain. So I trust I have made quite clear the importance of this department of the grocery—the best, or about the best, paying department of the up-to-date store. True it is that one must read and promptly note the bearing of what he reads upon his own trade; and especially is it necessary to keep a careful memorandum of such data. Take a lesson from the politician if you will. How quickly and earnestly he jots down in notebook what will be of service during the campaign. And so ought we to jot down for reference what will be of value to us in our business campaign.

We might divide condiments into five classes, viz., spices, seasonings, sauces, catsups and pickles, and it will be best, I think, to make ourselves as fully acquainted as possible with these and their uses.

SPICES.

The largest class is that of spices, and the item which has the largest sale, undoubtedly, is pepper. Pepper, both black and white, is the product of the same tree, grown mostly in the East-Indian Islands. The

BLACK PEPPER

is the ripe berry, small and rough, about the size of the pea. It possesses a strong flavor and aroma, and would be best when ground, if it were not for the adulterating in the grinding and after. The

WHITE PEPPER

is the unripe berry, and, though not so strong, it is sought for more for table use,

R. H. Hudson, the Prize-Winner.

chiefly because of its brighter and more cleanly appearance. So much for looks, even in pepper.

POD PEPPERS, OR CAPSICUMS,

are a well-known spice. They are indispensable in the pickling season, because of their superior strength.

CAYENNE

is made from chillies principally. They grow generally in tropical countries. When thoroughly dried and compounded, they are passed through a handmill and sifted. England uses about 100 tons of these annually, coming mostly from Sierra Leone, Zanzibar.

TABASCO PEPPER

is nothing more than the pulp of the red pepper extracted by heavy pressure, then artificially dried and ground.

NEPAUL CAYENNE

pepper is made from a very small variety, and is remarkable for its violet odor. In color it is quite brown, but, like the other red peppers, it is very pungent.

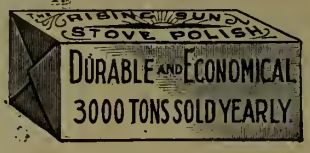
MUSTARD

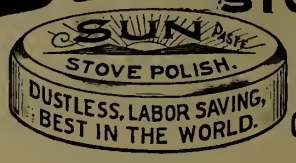
comes from the seeds of several kinds of plants. Some are strong, while some are mild; some are white and some are black; but all are good for medicine or condiment. Quite a large amount of ground in Santa Barbara County, Cal., is used for its cultivation, some 2,500 acres being devoted to the industry. Much water and dampness are necessary for its growth. The ground is sown with about four pounds of seed to the acre and is harvested about September, but left to cure till October. It is then gathered into a suitable place, where the pods, stalks and seed are separated. For centuries the English have been known as great mustard-eaters, the greatest in the world. They differ from the Southern races, such as the French, Spanish, Italians, etc., in that they use spices, and especially mustard more than sauces. There seems to be a reason for this. Sauces, though appetizing, are more or less disguised in their nature and have no really good effects. Mustard, on the contrary, strengthens the natural tone of the stomach, increases the flow of the gastric juice, and thereby promotes the general health. It is seldom pure. Test it this way. Moisten a small piece of washing-soda; rub it well on a portion of the mustard. If the mustard takes a reddish color, it is adulterated. Mustard is sold both dry and mixed with vinegar and other ingredients and called French mustard.

GINGER

is the root of a kind of reed, grown both in the East and West Indies, China, Malabar and in all tropical countries. The best comes from Jamaica, where it is not only cultivated to perfection, but the details in its preparation, such as selecting, scraping and drying, are observed with great care. It comes to us in three forms—root ginger, ground ginger and preserved in the syrup as a confection. This latter brings a high price. There are two kinds of ginger—the black and the white. The former is the muddy-colored, which requires to be steeped in boiling water and then dried in the sun. White ginger consists of the choicest roots scraped clean and then dried carefully with-

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE





SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

out being scalded, and these always bring a much higher price in the market. The bleached ginger is that which has received a coating of lime. Ginger has a pleasant odor and a pungent but not bitter taste. The ground ginger sought for mostly is a light yellow in color, the best looking and the best flavored.

ALLSPICE,

or Jamaica pepper, or pimento, as it is called, is something like our myrtle tree, and grown extensively on the Island of Jamaica. It is said to combine the flavors of cinnamon, cloves and nutmegs; hence its name. When the fruit has reached full size and while still green, the small twigs which bear it are broken off the tree in bunches. They are then spread out and dried by exposure to air and sun for several days. The little spice are then shaken from the stalks and packed in bags for shipment. It is described as a spice of a mildly pungent taste and agreeably aromatic.

CINNAMON

is an East-Indian spice ground or cut in small sticks from the inside barks of the several trees and shrubs sometimes called sweet trees, or cassia or cinnamomum. The coarser barks are known as cassia, sometimes worthless as spice. The inner bark is very delicate, and, being quickly influenced by the atmosphere, should be bought in small quantities and kept in air-tight tins.

THE NUTMEG TREE

is found in the East and West Indies; also in the Philippines, Singapore and Mauritius Islands. It bears all the year round, but most plentifully in May and December. When ripe the outer shell splits open on one side; the pod is removed, after which the mace is carefully stripped from the inner shell. The nutmegs are then dried for about two months with artificial heat. They are turned every day until dried, when the kernels will rattle in the shell. The shells are then cracked with wood mallets. The imperfect, or worm-eaten ones, are cast away, and the good ones rubbed in slacked lime to give them a better appearance. They are ready now for sale. The best nutmegs average 70 to 80 to the pound.

MACE,

which is the outside covering of the nutmeg shell, after being stripped from the shell is dried, packed, and pressed very hard while being packed.

CLOVES, OR SPICE-NAILS,

so named from their form resembling a nail, are a pungent, strong-scented spice. They are the little unexpanded buds of the clove tree. It is a native of the Molucca, or spice islands, in the East Indies, but now cultivated very extensively in Penang, Zanzibar and the West Indies. The choicest stock comes from Penang. They are large in body with yellow heads and very oily. Cloves ripen and are harvested between September and March. The average yield is about 75,000 bales, or about 10,000,000 pounds. The average tree yields about five pounds annually.

CURRIE POWDER.

is made up of cinnamon, mace, cloves, coriander seed, turmeric, garlic, pepper, cardamon and cayenne. It is used mostly in sauces and pickles; also in the preparation of certain dishes of meat, as curry of rabbit, chicken, etc. It is used considerably in Europe, and especially in India, but we in Canada have not taken to it very kindly.

CORIANDER SEEDS

are grown on a plant very much like our parsnip or carrot. The seeds have a strong smell and a spicy taste, and are used in medicine as well as in cookery.

TURMERIC

comes from the roots of an East-Indian plant belonging to the ginger family. The inside of the root is a lively yellow, or saffron color, and has a slightly aromatic smell and a bitter taste. It is used mostly for a dye, but to some extent as a condiment. Very little of it is used in Canada.

CARRAWAY SEEDS

are grown on a plant much like our parsley. The seeds have an aromatic smell, and a warm, pungent taste.

SEASONINGS, OR SWEET HERBS.

The next class is seasonings, or sweet herbs. Seasonings are used to give piquancy to relishes or whatever they are used with. There are quite a number of them; but those most commonly used are sweet marjoram, thyme, mint, sage, savory, parsley, celery seed and onions. All are extremely susceptible to moisture. Therefore they must be gathered when perfectly dry, cured dry, and kept where they will be dry both in the store and the home, or you would better be without them. Onions are the most important in this class; indeed, they are of more value than all the others put together. But it is as a food, rather than as a seasoning, that they are used mostly. They grow in every country and thrive. The sweet Italian or Bermuda onions are good for many things: They sweeten the breath after the local effects have passed away, are splendid as a blood purifier, and when eaten raw are highly recommended for sleeplessness.

SAGE

is used mostly for flavoring meats, and dressing for fowls would not be counted complete without it, so important is it considered.

SAVORY,

called summer savory, is very aromatic and is used in cooking.

PARSLEY

is a pleasant smelling plant, but used chiefly in garnishing. Is used also for seasoning, stuffing rabbits, etc.

MARJORAM,

or, more correctly, sweet marjoram, is very aromatic and fragrant. It belongs to a genus of mint-like plants, comprising about twenty-five species.

THYME,

which means a sacrifice or an offering, has a very sweet smell; a warm, pungent aroma. It is much used to give a relish to soups and gravies.

MINT

is the name given to several labiate plants, such as horsemint, peppermint, spearmint and mountain mint or water mint. The leaves are used in making sauces, cooking, etc., but the plant is used more in the manufacture of essential oils. Celery seed, as well as celery itself, is used in cooking; the seed itself is used chiefly as a spice in pick-

SUMMER DRINKS

Sutherland's Goods:

LIME JUICE CORDIAL,
. . . LEMON SQUASH.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **HAMILTON.**

This is one of the advertising forms that appear in 254 newspapers for the next 3 months.

Wilson's Fly Pads
Are 300 times more effective than sticky paper.

Archdale Wilson **Hamilton**

The leading tobacco of the world is

TADDY'S Premier Navy and Orbit Cut

All civilized smokers on the three continents, who enjoy a good cool smoke, back up this strong assertion by smoking

TADDY'S OLD ENGLISH TOBACCO

Are you selling this brand? If not, write for prices and be in the swim.

WHOLESALE AGENTS:

James Turner & Co., Hamilton

NOTE.

PATNA and JAPAN RICE

now in store with

THOS. KINNEAR & CO.

Wholesale Grocers, 49 Front St. East, TORONTO

ling season. It is a very pungent seasoning, and generally used very sparingly.

SAUCES AND CATSUPS.

The next class is that of sauces and catsups. With these we enter the made-up class, and in connection with it the two former classes are very much in evidence. For what is sauce but a composition of spices and appetizing ingredients? True, such sauces as apple and cranberry are foods pure and simple; while the sauces that the grocer dispenses are used to stimulate the appetite to better work. I have not heard that any of the makers have graciously published their formulæ; but it is well known that sauce like Lea & Perrin's is made up of white wine vinegar, walnut and mushroom catsups, Maderia wine, Canton soy, table salt, allspice and coriander seed, mace and cinnamon, and assafœtida dissolved in brandy. I will give one other recipe which is interesting. Canton soy is made with haricot or kidney beans, bruised wheat, salt. This was originally brought from Japan and shipped largely to Canton.

CATSUPS

bear the names of the vegetable or fruit which forms the base. Tomato catsup is made principally from ripe tomatoes, with which are used vinegars and spices, as desired. Currant catsup, grape catsup and cucumber catsup are all prepared with vinegars and spices. Mushroom catsup is not made with vinegar, but plenty of salt and some spices.

PICKLES.

In pickles, our last class, we would say get the very best, whether it be mixed, chow-chow, gherkins, onions, piccalilli, cauliflower, cabbage, relishes, walnuts or olives. Keep also a medium-priced line, but push the best. We must not encourage the sale of the low-priced pickles, if for no other reason than that they are positively harmful, and that they drive away from it, instead of to it, the good trade you desire. The time was, in Canada, when we were forced to import to secure a really good pickle. A very few names were held up by connoisseurs as the only pickle worth mentioning. But what a difference now! Some of the very choicest on our shelves to-day are Canadian goods, and this is just as it ought to be.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JACQUES M. MARCOTTE & Edmond D. Aumont are appointed curators of A. Vaillancourt & Co., grocers, Montreal.

J. Russiere, grocer, Quebec, has effected a compromise.

The assets of Dosithe Myre, grocer, Hull, have been seized.

The creditors of Luc Ducharme, general merchant, Valmont, Que., have held a meeting.

L. H. Timmins & Bros., general merchants, Mattawa, Ont., are offering to compromise.

Miss S. Smith, general merchant and hotelkeeper, Metapedia, Que., is offering to compromise.

S. E. De La Ronde, manufacturing confectioner, jams, etc., Ottawa, has assigned to W. A. Cole and his creditors meet on June 9.

John Buchanan, grocer and liquor merchant, Levis, Que., is offering to compromise at 30c. on the dollar.

Nathaniel Ashton, general merchant, Ecum Secum, N.S., has assigned and his creditors held a meeting on June 2.

The meeting of the creditors of C. T. Bailey & Co., general merchants, Qu'Appelle, N.W.T., has been postponed until July 1.

PARTNERSHIPS FORMED AND DISSOLVED.

Kwong, Hong Chong, merchants, Vancouver, have dissolved.

Dyke, Kirkwood & Co., general merchants, Crofton, B.C., have dissolved.

Rousseau & Leduc, merchants, St. Anne De La Perade, Que., have dissolved.

Bigelow & Campbell, grocers, etc., Glace Bay, N.S., have dissolved, and each continues separately.

McCrimmon & Co., general merchants, Williamstown, Ont., have dissolved. Donald McCrimmon continues.

Roderick McDonald, general merchant, Louisburg, N.S., admitted J. K. McLean, on June 1, as partner, and they have assumed the style of McDonald & McLean.

SALES MADE AND PENDING.

L. J Longpre, cigar merchant, Qu'Appelle, N.W.T., has sold out.

A Bad Penny

always comes back.

It's the same with imitations of

MacLaren's Imperial Cheese.

In the future as in the past, we propose to educate the public against imitations of our Cheese.

Keep faith with your customers by refusing to sell imitations of our labels and jars.

A. F. MacLaren Imperial Cheese Co., Limited.

IN STORE

NEW SEASONS JAPAN

Choicest May Pickings.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

J. G. Hutchinson, general merchant, Steveston, B.C., has sold out.

J. H. Edmonson, baker, etc., Brantford, Ont., is advertising his business for sale.

R. Maynard, general merchant, Fairfield Plain, Ont., is advertising his business for sale.

James MacArthur, hardware merchant and grocer, Prince Albert, N.W.T., is advertising his business for sale by tender.

CHANGES.

St. Roch Manvir, fruiterer, Quebec, has registered.

L. Enright, grocer, Toronto, has sold out to W. T. Best.

H. Donnahue & Co., grocers, Montreal, have registered.

John L. Smith, grocer, London, Ont., has removed to Seaforth.

Gligorakos & Cie., confectioners, etc., Montreal, have registered.

S. A. Doupe, general merchant, Lucan, Ont., has sold out to J. S. Gilfillan.

Bigelow & Co., Limited, aerated waters, Halifax, have organized a company.

Mrs. E. Marsh, general merchant, Riverville, Man., is succeeded by A. Serkon.

The Royal Soap Co., Winnipeg, has been succeeded by the Royal Crown, Limited.

Mrs. Aug. Racine has registered for A. Racine & Cie., fruiterers, etc., Montreal.

Edward Gallanough, general merchant, Thornhill, Ont., has sold out to John Grice.

T. T. Fortune & Son, general merchants, Sydney, N. S., are adding boots and shoes.

J. A. Levis & Co., general merchant, Sturgeon Falls, Ont., are giving up business.

Smith & McEwan, general merchants, Anaconda, B. C., are succeeded by L. A. Smith.

Silcox & Smith, general merchants, Springfield, Ont., have sold out to D. W. Henry.

James Webster, flour and feed merchant, Dundas, Ont., has sold out to David Auckland.

John Lavallee & Fils, general merchants, St. Charles Bellechassee, Que., have registered.

C. H. Fletcher, biscuit manufacturer, Sherbrooke, Que., has sold out to Thomas S. Rowell.

J. Dodds & Sons, general merchants, Carlyle. Man., have sold out to S. H. Jones & Co.

Charles L. Carter, general merchant, Hopewell Cape, N.B., has sold out to Bray & Newcombe.

Zotique Lalonde, has registered for Zotique Lalonde & Co., fruiterers, grain merchants, etc., Montreal.

Mrs. F. S. Hart, sole executrix of Hart & Tuckwell, wholesale fruit merchants, Montreal, has registered.

Henry Stokes, grain and produce merchant, Sombra, Ont., is succeeded by P. A. Collins in the grain business.

S. H. Pyle, general merchant, etc., Roylston, N. S, is succeeded in the store business by his son, Charles S. Pyle.

R. H. Benson & Co., general merchants, Markdale & Dundalk, Ont., have sold out their Dundalk branch to A. A. Parks.

The stock of J. N. Jutras, general merchant, St. Prosper, Que., has been sold at 62½c. on the dollar to J. Gagnon, St. George.

The stock of F. Provencal, general merchant, St. Gervais (Bellechasse), Que., has been sold at 62c. on the dollar to F. Chouinard, St. Pamphille.

An application has been made to change the name of The J. R. McKenzie Fish Co., Limited, Selkirk West, Man., to The Imperial Fish Co., Limited.

FIRES.

Silcox & Smith, dry goods merchants and grocers, Springfield, Ont., have lost by fire.

R. T. Stout, manufacturer of cheese boxes, Springfield, Ont., has sustained loss by fire.

L. Archambault, grocer, Montreal, was burned out; loss is partially covered by insurance.

The Brantford Starch Works Co., Limited, Brantford, Ont., were burned out; loss is partially made up by insurance.

DEATHS.

Rigobert Bourget, grocer, Lauzon, Que., is dead.

Charles E. Harkness, grocer, Iroquois, Ont., is dead.

Wm. Coxall, grocer, etc., Colborne and Napanee, Ont., is dead.

William Brodie, general merchant, Dalhousie Station, Que., is dead.

Keep Your Stock Moving

By buying to-day what will sell to-day and to-morrow.

UPTON'S

JAMS, JELLIES AND MARMALADE

have a ready sale all year round.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

A Scarcity of Meat—The Markets—Miscellaneous Notes.

A SCARCITY OF MEAT.

THERE is a scarcity of meat in Chicago. The stockyards teamsters have been locked out and are backed up by the Teansters' National Union. Butchers buying of the packers fighting the strikers are having their supplies of ice cut off and many shops have closed down. The prices of meats are high, restaurants and hotels are unable to procure fresh meat and no meat is being hauled excepting by a few wagons that leave the yards under heavy police protection every morning.

The supplies of meat at the leading hotels and restaurants are about done, and if the strike is not over soon the managers know not what they will do.

The four packing concerns at the stockyards, at a conference recently held with union leaders from the striking teamsters, refused to grant the concessions demanded and were opposed to the recognition of union labor in the yards. This means the strike will continue.

REPRESENTATIVE BENTON ON CURING MEAT.

No one in the House takes a livelier interest in live stock than Representative Benton of Missouri. On all questions relating to cattle he is an authority. His farm in Missouri is well stocked with blooded cattle of different varieties.

The other day a party of members were discussing steaks and roasts when the member from the Fifteenth Missouri district said :

"Now, when you talk of meat there is nothing sweeter than a well-cured ham. You can't cure a small ham like you can one of 18 or 20 lb. I cure all my hams, and they are cured as hams should be.

"The hams I cure will average 20 lb. You salt the ham thoroughly, rubbing the salt over every particle of space, and on the bones rub saltpetre, to dry up the blood and thus prevent the flesh from getting sour. At the end of four weeks repeat the operation of salting.

"When this is over place it in the smokehouse and burn hickory chips and corn cobs. After having been thoroughly smoked wrap the ham in brown paper, place it in an ordinary sack, then bury it in a box packed with charcoal and let it remain a year.

"Then it is fit to eat, but if you keep it two years the meat will be that much sweeter. Talk about steaks and spring lamb! Why, they are not to be compared to a ham that has been cured as I've described. When you have eaten of my ham you will agree it's the most delicious meat in the world."

It is said that Representative Benton's hams are the finest cured in the State of Missouri.—Washington Times.

THE ARGENTINE FROZEN MEAT INDUSTRY.

The Belgian Legation at Buenos Ayres writes to The Bulletin Commercial that the total commercial movement of the saladeros of the Rio de la Plata and Rio Grande was as follows for 1901, compared with the two years preceding :

NUMBER OF ANIMALS SLAUGHTERED.

Establishments.	1901.	1900.	1899.
Buenos Ayres (Province)	73,300	39,000	19,500
Rivers of the Argentine Republic and Uruguay.	39,700	22,000	8,600
Montevideo	115,800	88,400	86,200
Rio Grande	50,000	.....	3,000
Total	278,800	150,100	117,300

As is shown by the above figures, it is especially in the Province of Buenos Ayres that the progress of the meat-packing industry is the most remarkable.

The Review of the River Plate, of the same city, published the following resume of the exports of frozen meat from the Argentine Republic during the last three years :

Year.	Sheep.	Quarters of beef.
1899	2,485,949	113,431
1900	2,385,214	265,965
1901	2,722,727	497,375

The large increase in the exports of beef is due especially to the prohibiting of the importation in England of Argentine live stock, on account of the foot-and-mouth disease which prevailed in the latter country in 1900 and which now seems to have completely disappeared.

THE HOG PACK.

The N. K. Fairbank Co. informs THE GROCER as follows, under date of June 2 : "The Cincinnati Price-Current, an acknowledged authority, reports packing in the West for the past week at 415,000, against 555,000 for the same week last year, a reduction of over 25 per cent. The total Western packing since March 1 amounts to 4,666,000, against 5,470,000 last year, a loss of 15 per cent. By these figures it is positive that the uniform and steady loss in packing is gradually increasing, a fact that must necessarily strengthen the basis of all provisions and kindred products. Purchasers of "Boar's Head" brand of refined lard compound may feel sure that prices are firm ; cheaper goods, however, manufactured from tallow may not be affected. There can be no permanent weakness in the market while stocks are depleted and fresh supplies diminishing."

THE PROVISION MARKETS.

TORONTO.

The arrivals of dressed hogs have been lighter this week and so the prices have taken an upward turn, the advance being 25c. per 100 lb. There has been a decline of 12½c. per 100 lb. in the price of live hogs owing to the weakness of the English market. The demand for beef continues good and the prices are firm. Veal is scarce. We quote as follows : Dressed hogs, $9 00 to $9.25; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $7.00 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, $6.87½, lights, $6.25 to $6 67½ per 100 lb.; choice export cattle bring $6 to $6.75 per 100 lb.; lights sell at $5 to $5.75.

The demand for smoked meats continues keen and the prices are firmer. No changes in prices are reported this week. We quote : Long clear bacon, 11c. ; smoked breakfast bacon, 14 to 15c. ; rolls, 11½c. ; medium hams, 13½ to 14c. ; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 14 to 14½c.; Canadian heavy mess pork, $21.50; short cut, $22.50 to $23 ; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The provision market continues weak, although no material change in prices has been produced, as the demand for cured meats of all kinds has been increasing, and is sufficient to keep down the supply to an average size.

In dressed hogs there has been no change. The demand for fresh-killed abattoir-dressed hogs has been fair, butchers taking a good many small lots. The price remains at $9.75 to $10.25 per 100 lb.

Last week, too late to be included in our report, "Boar's Head" refined lard compound was advanced ¼c. per lb., f.o.b., Montreal, and the price is now $2.15 for 1 to 24 wood pails, and $2.10 for tin pails. We quote : Heavy Canadian short cut mess pork, $23.75 to $24.00. Chicago clear pork, $27.00 for heavy and $26.00 for medium ; selected heavy short cut mess pork, boneless, $22.00 to $22.50 ; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail ; refined lard

Smoked meats are in demand.
Satisfy your customers with

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us. We are buyers.

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

CHEESE

The stock of old cheese has been exhausted. None left.

New cheese are coming in more plentifully and quality is good.

WRITE US FOR PRICES.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

compound (Fairbank's); $2.15 for 1 to 24 pails; $2.13 for 25 to 49 pails; $2.12 for 50 pails and over. Snow White and Globe compound, $1.85 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

The high price of barrelled pork and beef leads to light business. It is thought prices are about at the top. Smoked meats are high and move but slowly. Lard has been advanced. Standard compound lard has a large sale. In fresh beef; in fact, in all fresh meats, sales are quiet. While beef is unchanged, it is thought the market is hardly as firm. Domestic beef is about as high as that from Ontario, which is unusual. Mutton is dull and rather lower. Lamb is unchanged. Receipts are small. Veal is quite high. We quote as follows: American clear pork, $24 to $25; domestic mess pork, $21.50; plate beef, Canadian, $14 to $15; mess pork, American, $22; plate beef, American, $15.50 to $16.00; fresh beef, 9 to 10c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c¼.; pure lard, pails, 12¾c.; compound lard, tubs, 10¼c.; compound lard, pails, 10½c.; refined lard compound, Fairbank's, tubs, 10½ to 10¾c.; pails, 11 to 11¼c.

Mr. Potter, representing the N. K. Fairbank Co., was in the city this week and, in the face of the higher prices, did a nice business.

WINNIPEG.

DRESSED AND CURED MEATS—There has been no change of any kind in these lines, and demand is not very active at the moment.

BUTTER—Fair supplies of creamery are now reaching the city, for which 18 to 18½c. factories is being paid. In dairy butter, supplies are steadily increasing and prices are now 14 to 15c. commission basis.

CHEESE—There are practically no manitoba offerings as yet, but 11½c. Winnipeg, it is understood, will be the price offered for the first make. This market is hungry for cheese, and a few small lots brought in from Ontario have sold at 13½c.

EGGS—Market is weaker and quotations are as low as 10½c. delivered Winnipeg.

PROVISION NOTES.

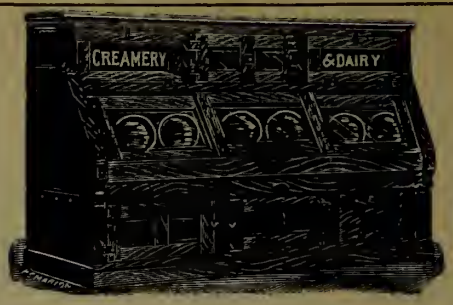
J. & J. Daly, butchers, Quebec, have assigned.

Normandeau & Normandeau, butchers, Montreal, have registered.

C. Atkins, butcher, Springfield, Ont., has sustained loss by fire; partially insured.

Phillips & Watson, grocers and meat dealers, St. John, N.B., have dissolved; C. Phillips continues.

Nonfield & Silvester, grocers, etc., Fort Qu'Appelle, N.W.T., have sold their butcher business to J. McLellan.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.
Limited
Tower Bridge Brewery,
LONDON, ENG.
FOR English Malt Vinegars.

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.

"TOMAHAWK"
BRAND
Hams and Bacon

Are rapidly cutting their way into popular favor.

The secret of their success is their uniformly excellent quality and flavor.

Grocers and Butchers are fast recognizing these facts, and orders are correspondingly on the increase.

If you are not handling the "Tomahawk" Brand do so at once and gain the thanks of your cust mers.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

BULK AS WELL AS PACKAGE TEAS.

AN interesting development in the Canadian tea trade has been the successful extension of the business of T. H. Estabrooks, of St. John, N. B., in Ontario and the West.

Mr. Estabrooks has lately opened up new and larger offices at 25 Front street east, Toronto, as the headquarters of his Ontario business. He is now following up the successful introduction of his "Red Rose" tea with bulk teas in all grades. Package teas form only a portion of his business, his aim being to cater to the dealer by supplying him with any character or description of tea that the trade wants.

A year ago Mr. Estabrooks extended his trade from the Maritime Provinces to Ontario, and his six travellers have covered the territory pretty thoroughly.

As an introduction for the first year, he thought it best to confine the trade to "Red Rose" alone, a brand of package tea that had won great popularity in the Lower Provinces, where the people consume much more tea per head of population than in the west. This course gave our merchants an opportunity to become acquainted with Mr. Estabrooks' method of doing business, and the quality of teas he will offer in bulk, it is safe to say, will merit the same confidence that has been accorded to "Red Rose" in packages.

One of the chief features of his trade in bulk teas, and one that has been successful in the east, will be to supply standard blends of black teas which always run uniform in quality, so that if a dealer buys one to-day he can be sure of getting exactly the same a year hence. These teas are known as "Estabrooks' Blended Teas." Mr. Estabrooks says that he finds this method has not been followed in Ontario in the past, and as a result retailers complain that they are not able to match teas as closely as they would like, but have to change from one brand to another.

In addition to standard blends, he will have always in stock in Toronto a complete assortment of Indian and Ceylon teas, imported direct from the countries of growth. He will have the further advantage of having at St. John one of the largest stocks of teas in Canada, from which supplies can be brought forward in a very few days.

To aid the handling of this business in the best way possible, he has lately secured the services of Mr. David Clark, who grew up in the London, Eng., tea trade, and was for twelve years buyer for one of the oldest established London tea firms. Mr. Clark will look after the interests of the trade in bulk teas in Toronto.

Since last September Mr. Estabrooks' business in Manitoba and the Northwest has developed rapidly. He carries there a full stock of "Red Rose" and bulk teas, from which Western orders are filled. That field is looked after by Mr. Stephen Hustwitt, formerly one of the best known men in the Toronto tea trade.

In St. John he has one of the most modern equipped tea blending and packing plants in Canada.

The Toronto office is in charge of Mr. H. E. Sewell, who will be well remembered by the lacrosse players of a few years ago.

BREAD BY WEIGHT.

A deputation of the bakers of Montreal waited on the Police Committee of that city on Thursday, May 29, and requested to be allowed to sell bread by weight. After some discussion a motion was carried providing that the bread should be sold in weights of 2, 3 and 4 lb., and that each loaf should be labelled with its weight and the name of the baker. Fancy bread is excepted.

J. A. Rosseau has registered for J. A. Rosseau Manufacturing Co., manufacturers of matches, St. Anne de la Perade, Que.

LARD

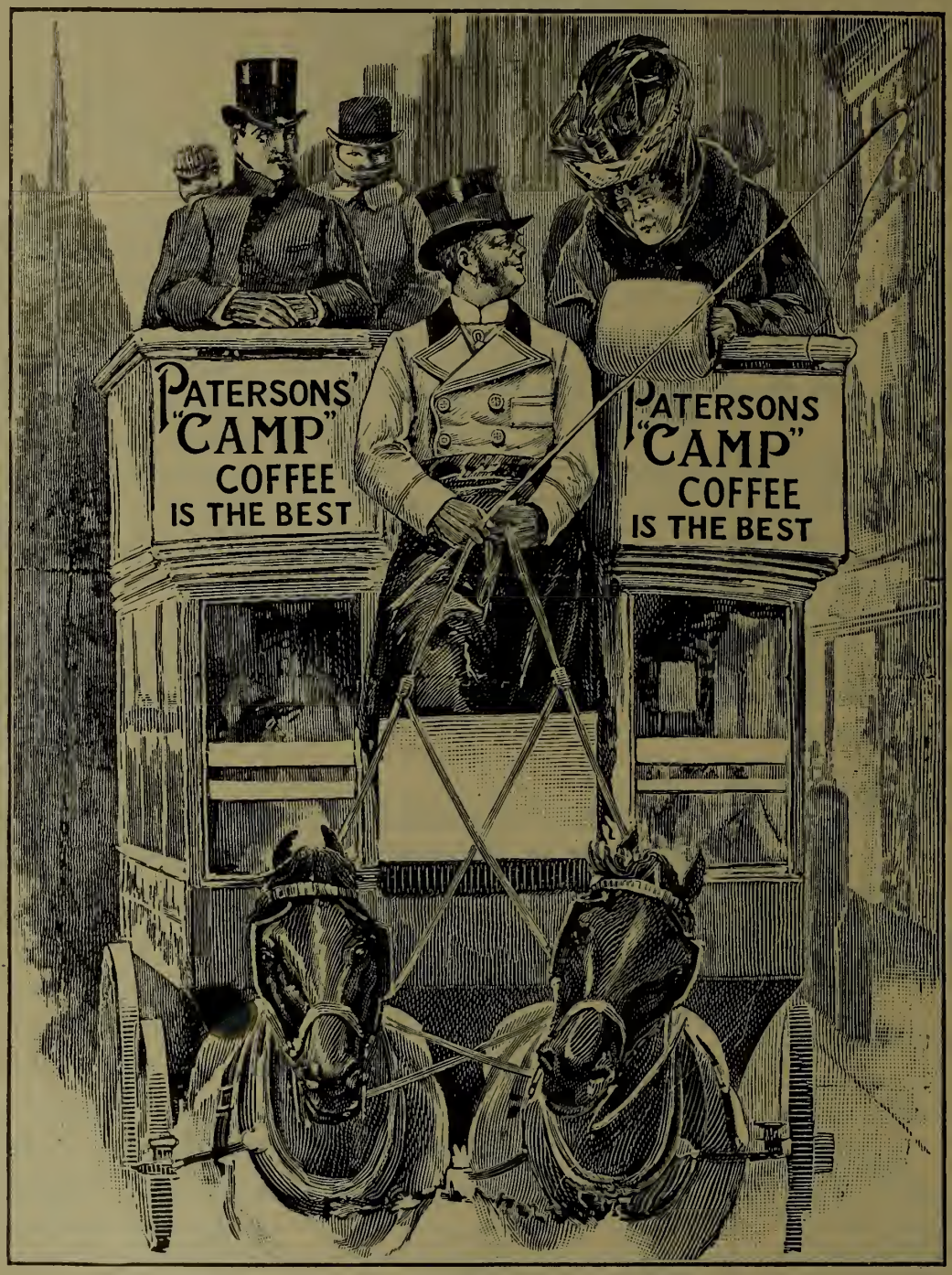
Orders can be filled by any of the leading jobbers in Canada or direct

So many merchants who have not tried **Fairbank's Boar's Head** brand of **Refined Lard Compound** say, "I have tried other brands of compound lard." We want to make such merchants a present of a pail of our **Boar's Head** brand, conditionally that they will give it a test in their own homes; just to prove to them that there is as much difference between **Fairbank's Boar's Head** brand of **Refined Lard Compound** and other compounds as there is between low grades of tallow and the choicest butter.

Tierces -	400 lbs.	Pails, tin -	10 lbs.
Boxes - -	50 lbs.	" " - -	5 lbs.
Pails, wood	20 lbs.	" " -	3 lbs.
" tin -	20 lbs.		

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.



ROSE & LAFLAMME,

Agents, - - - Montreal.

AGAIN TO THE FRONT

"SOVEREIGN" { LIME JUICE
RASPBERRY VINEGAR
FRUIT SYRUPS

Put up in two popular styles : { SPLIT HF. PINTS, TO RETAIL AT 10 CENTS.
HOCK PINTS " " 25 "

QUALITY UNEXCELLED—GUARANTEED THE FINEST ON THE MARKET.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING and MANUFACTURING GROCERS TORONTO.

HIGHLY COLORED TOMATO CATSUP.

THE attention of the Montreal Board of Health has recently been drawn to the highly colored catsups manufactured by Canadian firms and offered for sale as pure tomato catsup. The city analyst, Mr. M. S. Hersey, made some tests with results not very flattering to the makers of these goods.

When the representative of THE GROCER called at Mr. Hersey's office he was shown several pieces of silk that had been soaked in these catsups, as well as others soaked in home-made catsup. The former were dyed in several shades, ranging from a delicate pink or salmon color to almost a rose red, while the home-made catsup produced scarcely any perceptible color in the silk. No chemicals whatever were used to make the dye take.

The coloring matter in most of the catsups was found to be anlline, which, although not injurious to a person taking it, is yet not what one has a right to expect in bottles with labels (as most of these had) of "pure tomato catsup," "guaranteed pure," etc. Around the bottoms of the bottles could be seen a light salmon-colored sediment, much lighter in color than the catsup. In some cases the coloring matter gave a darker shade to the catsup, but as a rule the result was a bright red.

In a few makes a little benzoic acid had been found, which was doubtless used as a preservative.

The small quantities of these colorings that had been used in the catsup could scarcely do any harm ; although in a factory where the mixing is not done by skilled chemists, but by ordinary workmen, the inclusion of such substances into food is anything but desirable.

The greatest objection that can be raised by the consumer is that such goods are sold to him as pure, and, if he believes the label, guaranteed pure. It would be hard to know where to draw the line if this practice were allowed to go on ; and, as a result, something really injurious might be used in the manufacture of catsup, for coloring or other purposes, which would soon bring all brands, whether pure or impure, into bad odor with the public.

The remedy, in the opinion of wholesalers, rests with the retail trade. "If you buy a 45c. catsup," said one, "you can't expect it to be as good or pure as a $1 brand. All the really superior makes of catsup or anything else cost the most. If grocers would refuse to handle the cheap grades, or warn their customers against them, it would soon be found not to pay to manufacture an article that had to have objectionable ingredients In it to bring it down to a low price. Of course there is a demand for these cheap brands, but it comes from people who don't trouble their heads to consider what makes them cheap, and it is the grocer's duty to inform them."

"Do you think the authorities should prohibit the sale of these catsups that have been analyzed and found to be impure?"

"Not unless they are proved to be harmful to those who use them, and I don't think these are. But it might be a good thing if they prohibited the makers from selling them as pure. That ought to be punishable."

Tests are still being made of different brands of catsup, and it is possible that the sale of some of them may be prohibited.

VIEWS OF TORONTO WHOLESALERS

A representative of THE GROCER also called on a number of the leading wholesale grocers in Toronto to ascertain their views.

The first gentleman interviewed had never handled any catsup like that mentioned above, but believed that stuff like it was on the market. Like nearly everything else, that article could be had at almost any price, and as long as there was a demand for inferior makes they would be sold. Some cheap stuff had been offered him recently, but he had refused to touch it.

"Inferior catsups," another wholesaler said, "were never dyed ; they were dark in color of themselves." In support of this statement he showed several bottles of different makes. The high quality goods were light in color and the cheaper grades were deep in hue.

It was stated by another one in the business that all catsups were dyed more or less. The tomato after it was boiled was brown in color, and not of the bright red hue of most of this class of goods on the market. Cochineal was what was used in coloring catsups. This color would not be injurious to the health of anyone and no reason existed, in his opinion, for using aniline, a poisonous dye. He had never come in contact with a catsup dyed with it.

THE LARD SITUATION.

The N. K. Fairbank Co., Chicago, advise THE CANADIAN GROCER as follows : "Our advices give the following estimates of the stock of lard held in Europe and afloat, on June 1, to which we add estimates of former years and stocks in cities named :

	1902. June 1.	1902. May 1.	1901. June 1.	1900. June 1.	1899. June 1.	1898. June 1.
Liverpool and Manchester	11,500	14,700	15,000	29,000	48,000	43,000
Other British ports	2,000	3,000	5,000	7,000	10 000	9,000
Hamburg	11,000	13,000	3,500	11,500	10,000	5,000
Bremen	1,000	1,500	1 000	3,000	3,000	4,000
Berlin	2,000	2,500	1,500	2,500	3,000	2,000
Baltic ports	9,500	9.500	7.500	7,000	9,000	7 000
Amsterdam, Rotterdam, Mannheim	3,500	2,500	1,000	3,500	2,500	1,500
Antwerp	1,000	1,500	3,000	2,500	6,000	6,000
French ports	2,100	2,200	2,500	6,000	5.500	9,000
Italian and Spanish ports	1,000	1,000	1,000	1,000	1,000	1,000
Total in Europe	44,600	51,400	41,000	73,000	93,000	88,000
Afloat for Europe	43,000	50,000	66,000	45,000	72,000	90,000
Total in Europe and afloat	87,600	101,400	107,000	118,000	170,000	178,000
Chicago prime steam	45,331	43,378	25,388	90,692	164,222	108,103
Chicago other kinds	9,446	4,614	7,339	14,061	8,983	5,944
East St. Louis	115	130	2,284	11,750	11,052	756
Kansas City	4,355	7,186	11,262	9,474	26,610	11,326
Omaha	2,993	8,587	5,349	6,202	5.131	2,595
New York	8,050	7,169	8,205	15,224	14 009	16 427
Milwaukee	790	528	1,947	7,934	10.459	1,348
Cedar Rapids	1,959	1,200	2,517	2,232	2,521	3,609
South St. Joseph	2,995	2,304	2,096	4,931	8,388	No rec'rd
Total tierces	163,634	176,496	173,387	280,500	421,375	328,106

Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

Shouldn't this convince you of its usefulness and importance in every well regulated business?

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White & Ecclestone, Dist. Selling Agents, Vancouver, B.C.

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Under-Counter Mill

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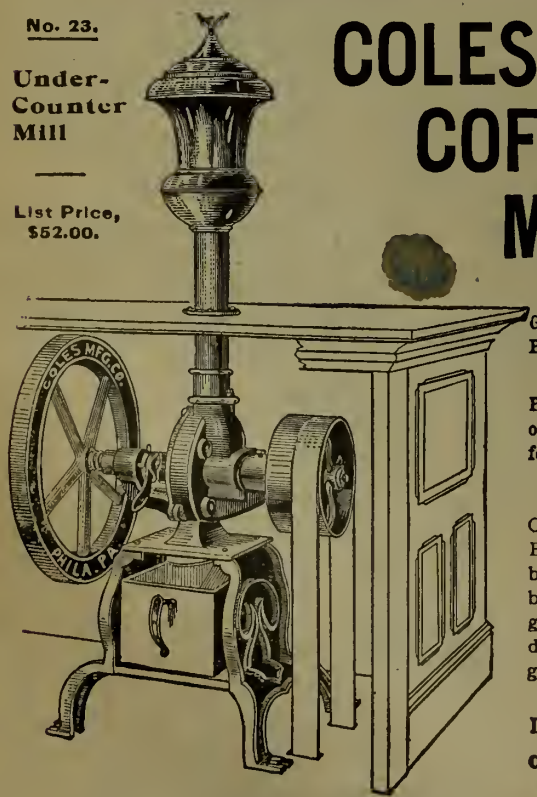

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SAY THAT WORD FOR GRANO,

the new Cereal Coffee. You are safe in doing so, as it is a pure, wholesome and delicious breakfast drink and we can give

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE TRANSPORTATION QUESTION IN BRITISH COLUMBIA.

THE business men of Vancouver and Victoria have recently been somewhat agitated over the question of transportation of merchandise to the Yukon. For some time an arrangement has been in force whereby United States vessels from such ports as Seattle have been permitted to call at Vancouver and Victoria and carry freight between those ports and other Canadian ports via United States ports. The object of this was, of course, to give the merchants of Vancouver and Victoria the facilities to reach the Yukon with their merchandise.

The present agitation has for its object the discontinuance of these privileges, it being felt that the steamship companies on the Coast were injuriously affected.

Recently the Boards of Trade of Vancouver and Victoria held meetings to discuss this question, and in both instances resolutions were passed opposing any change in the present conditions, at any rate until such transportation facilities are assured that will permit of the carrying trade being confined to Canadian vessels without injury being done to the commercial interests of the Province.

In view of the fact that no similar courtesies are extended by the United States Government to Canadian vessels, it is distasteful to most Canadians to allow our neighbors privileges which they deny us. At the same time, however, it is no use our cutting off our nose to spite our face.

To allow the United States vessels continuance of the privileges in regard to the carrying of trade to the Yukon no doubt means some loss to the vessel owners on the Coast. But the question is, whether by removing what may be termed this disability, a still greater would not be imposed upon the merchants in British Columbia who are catering to the Yukon trade. Of this the merchants are, no doubt, the best judges.

Unquestionably anything that would interfere with the transportation service would interfere with business; in fact, some of the merchants in the Yukon have already intimated to wholesale houses in Vancouver and Victoria, that if the present movement to cut off United States steamers from the carrying trade was successful they would be compelled to place their orders for merchandise in Seattle and other cities to the south instead of Victoria and Vancouver.

It is to be hoped that the resolutions which have been passed by the Boards of Trade of Victoria and Vancouver will receive that respect from the Government which is due to them.

THE NEW YORK TRADING-STAMP LAW.

AS our readers are well aware, the question as to the legality of anti-trading stamp legislation has been a live one for some time, both in the United States and Canada. At times the judgments of the courts are in favor of the anti-trading stamp laws, while now and again the decisions are adverse. In Ontario a few weeks ago the court decided that the Act passed by the Ontario Legislature a year ago was quite within the powers of the Legislature. Now comes the report of a judgment by the Appellate Court of New York, which declares ultra vires an Act by the Legislature of that State. The ruling of the court was to the effect that the Legislature had no power to prohibit the giving of trading stamps in the manner customary.

Although the courts are not at all unanimous in their decisions in regard to the matter of anti-trading stamp legislation, one thing is certain, the use of trading stamps is gradually being discontinued, so that the objects that are being sought by anti-trading stamp legislation are being accomplished at any rate.

AN EXAMPLE FOR OUR MERCHANTS.

THE merchants of New York have an organization which is one of the most progressive of its kind, at any rate on this continent. In addition to devising schemes for attracting trade, the organization devotes a good deal of attention to the government of the city. The members of the organization realize that bad government affects the business of the city as well as its moral affairs. Among its latest efforts in regard to the government of the city is an investigation into the general administration of civic affairs, the result of which is shown in an interesting document that has recently been issued to the public. The report deals with the police service, fire service, lighting, etc. The cost of these different departments is not only given for New York, but for all other cities as well, while the figures supplied are made all the more interesting by diagrams showing the expenditure per capita, etc., in New York as compared with other cities enumerated.

The business men of New York have set an example in this respect which the merchants in many Canadian cities might do well to follow. We cannot expect to get good civic or good government in any other particular unless the business men take a lively interest in public affairs. If the administration of municipal, Provincial or Dominion affairs is left to the professional politicians, the business men of the country have only themselves to blame when the results are legislation inimical to the commercial interests of the country.

TRADE QUESTIONS AT THE BOARDS OF TRADE CONFERENCE.

THE Conference of the various Boards of Trade throughout Canada, which is being held in Toronto this week, has fulfilled all that was expected of it, at any rate as far as the first day's proceedings are concerned, which is all that we can take cognizance of in this week's issue, as the meetings are still being held as we go to press. There are about 100 delegates present, and the manner in which they have disposed of the business, which has so far come before the Conference, has been done in a way that only practical and intelligent business men could dispose of it. To members of Parliament who were present it must have been somewhat of a revelation. We have no hesitation in saying that scarcely one of the questions which were disposed of at Wednesday's session would have been disposed of by any parliamentary body, even if it had a whole session in which to do so.

Instead of picking each other to pieces and impugning motives, them embers of the Conference criticized only the questions which were up for discussion. While several questions were disposed of none were done so in a perfunctory manner, due attention being given to each.

Most of the time was, of course, naturally given to the question of trade relations between Canada and Great Britain; in fact, this subject occupied the greater part of the day. This important question was introduced by Mr. George E. Drummond, of the Montreal Board of Trade, and the resolution to which he spoke maintained that Great Britain could best serve the interests of the Empire by giving the products of her colonies a preference in her markets as against the products of foreign countries; it being believed that it would stimulate trade and develop colonial enterprise. He pointed out that at present Great Britain gets only 16⅔ per cent. of her food supplies from her colonies, and 83⅓ per cent. from foreign countries.

A number of gentlemen spoke to this resolution, and it was eventually carried with the clause added which was recently passed by the Toronto Board of Trade, asking for the British Government to appoint a commission, composed of representatives of Great Britain and the colonies, to investigate trade conditions and to suggest such preferential treatment of imports from the various parts of the Empire as would be calculated to insure the fullest benefits.

Another important trade question which came up was with regard to the relations between Germany and Canada. As our readers are well aware, Germany has denied Canada the privileges of the minimum tariff on account of her influence in securing the abrogation of the favored nation treaties in 1897. The subject was brought up by a representative of the Kingston Board of Trade and demanded that Canada impose a countervailing duty on imports from Germany.

In the discussion which followed it was thought that this motion was a little drastic, and might result in injury to Canadian firms who were doing a large business with Germany, and eventually a motion was carried asking the Dominion Government to make such alterations in the tariff upon imports from foreign countries not having reciprocal relations with this country as to secure the protection of the natural products of the manufacturers of Canada.

The question of allowing the preferential duty only on imports coming into Canada through our own ports led to a somewhat lengthy discussion. It was brought up by Mr. W. Frank Hatheway, of St. John, but finally this gentleman withdrew his motion in favor of one moved by Mr. Robt. Munro, president of the Canadian Manufacturers' Association, asking that the preference on goods arriving by United States ports be limited to 25 per cent.

Among the other resolutions passed was one asking for the removal of the embargo which now exists in Great Britain against Canadian cattle; another, asking for State owned cables from Australia to India, and South Africa, and from South Africa as well as Canada to England. Still another resolution, was one in regard to the appointment of a practical representative in London. Mr. J. D. Allan, who has given a great deal of attention to the subject, and Mr. M. C. Ellis introduced the motion which was carried without dissent. Thus is the question of the need of such an official again brought forcibly to the attention of the Dominion Government.

OUR TRADE WITH JAPAN.

IT is understood that the Hon. Sydney Fisher, Minister of Agriculture, is about to visit Japan for the purpose of studying trade matters in that country. It will be remembered that about five years ago Canada sent a commissioner to Japan for this very purpose. The work he did was well done, and a great deal of information was brought back which was helpful to business men in this country who desired to do business with that country. In some lines an increased trade has sprung up with Japan as a result. This is particularly true of salmon, both canned and cured.

It is to be hoped that the visit of the Minister of Agriculture will be productive of still greater results. For, although our trade with Japan has increased somewhat, it is still smaller than it should be.

Last year the export trade to Japan amounted to less than $189 000, but this is an increase of over $67,000 since Canada sent her last trade commissioner to that country. The chief articles in which the increases have taken place are flour, carriages and bicycles, cotton goods, fish and fish products. There are, no doubt, great openings for trade in the Orient, and it will not do for Canada to delay in devising ways and means of securing a share of it. The United States is aggressively pushing for trade in China and Japan, and if we are not to be left behind altogether it is time we were up and doing.

THE RECENT LOWER TEMPERATURE.

IN referring to the recent lower temperature, The Trade, Baltimore, Md., says: "One of the important points in respect to this is that the spot stock of tomatoes in cans will have to do duty for a little longer than might otherwise have been the case, for this recurrence of low temperatures interferes with the growing and transplanting of tomato plants, all of which tend to defer the season for tomato-packing. Thus, everything, with the passage of time, tends to make corn the most reliable of the canners' crops for this year. It will unquestionably be a good season for those who have planted sugar corn, but we fear that the prevailing conditions and those likely to develop from them will tend to a temptation to pack green field corn."

TRADE OPPORTUNITIES IN NEW ONTARIO.

By "Traveller."

IT seems marvelous that Canadians should have known so little a very few years ago of the value of the resources of their own country. It is true that the great development to the south of the line has brought about such a consumption of raw material that in relation to many substances the supply has grown short. Of pulp wood, for instance, and of all kinds of timber, of chrome iron and asbestos, this is eminently true. The creation of a new market for many of these substances has been the cause of many openings presenting themselves in the new districts of Canada, notably in New Ontario, the development of whose water-powers, and timber and mineral wealth, has already built up many small towns as well as such places of importance as Sault St. Marie and Sudbury.

One is struck by the great difference in prices that obtains between this New Ontario and Old Ontario. Take such a necessary article as bricks. They are difficult to get anywhere from Algoma Mills to Sault St. Marie for less than about $19 per 1,000, and yet there is plenty of clay, cheap fuel, sand and labor, although the latter costs a little more than in the east, but the difference in price of labor is nothing compared to the difference in price of bricks between that section and further east. The same can be said of poultry, vegetables, butter and many other articles, of which there is a large importation into the country. Lumber, too, in spite of the large local supply, is high in price.

There is a good opening for a sawmill on the Mississaga River at Dean Lake or Dayton Station, and another for a hardwood mill north of Desbarats.

Sault Ste. Marie, Bruce Mines, Victoria Mines and Sudbury are great markets for garden stuff of all kinds. The neighborhood of these mines is not fitted for gardening, owing to the fact that fumes from the blast furnaces and roasting heaps destroy all vegetation. One would have to go more than five miles away to be rid of the influence of the gases. Points 30 miles away from these centres are just as advantageously situated as those nearer, as the railway rates for milk and all products of the garden are less than it costs to drive five miles in a clay country with occasional very bad roads.

Both the Canadian Pacific Railway and the Algoma Central Railway have officials who attend to the developing of the country and are ready to give information about these openings. Our own knowledge leads us to class as among the best places offering good openings, North Bay, Sturgeon Falls, the country both north and south of Warren Station, particularly the French River valley, Massey, Webbwood, the country north of Dean Lake and Dayton, and Desbarats, and the country north of Echo Bay and Garden River. It would be well for the intending pioneer to correspond with the railway officials above mentioned before starting, so as to get some detailed information as to their particular requirements. Their addresses are "The Colonization Agent, Canadian Pacific Railway, Montreal," and "The Land and Labor Agent, Algoma Central Railway, Sault Ste. Marie, Ont."

There is an opening for a store and hotel combined at Dayton Station, a tinsmith would find an opening at Desbarats, and a saddler would also do well at the latter place.

It seems almost needless to say that the fisherman and hunter can find a territory after their own hearts' desire in this region.

The climate of the North Shore of Lake Huron is almost identically the same as that of Peterboro' or Montreal, but drier than Montreal, owing to a higher elevation.

THE SALMON COMBINE.

BASED on last year's output the British Columbian salmon canneries which compose the combination have a capacity of 679,751 cases as against 556,405 cases packed by the independent canneries.

The following table gives the canneries inside and outside the combination :

INSIDE THE COMBINATION.

Name of Cannery.	Sockeye.	Spring and Fall.	Total.
Fraser River—			
Alliance	11,018	.....	11,018
Anglo-American	10,581	.....	10,581
Atlas	14,457	.....	14,457
Acme	11,965	.....	11,965
Albion	22,815	.....	22,815
Boutilier & Co	11,322	.....	11,322
Canoe Pass, No. 2	26,218	.....	26,218
Canadian Pacific	24,572	.....	24,572
Celtic	15,070	4,004	19,074
Cleeve	22,234	500	22,734
Colonial	25,651	.....	25,651
Currie, McWilliams & Fowler	32,610	.....	32,610
Delta	17,284	62	17,346
Dinsmore Island	20,961	2,942	23,903
Ewen & Co.	28,946	.....	28,946
Empire	11 114	.....	11,114
Federation	21,658	1,718	23,376
Fishermen's	14,274	.....	14,274
Greenwood	13,985	1,175	15,160
Harlock	26,022	578	26,600
Hume & Co., J. F.	15,306	.....	15,306
Imperial	14,198	.....	14,198
Pacific Coast	19,889	.....	19,889
Provincial	15,947	.....	15,947
Steveston, No. 1	25,266	152	25,418
Terra Nova	21,317	30	21,347
London	18,334	.....	18,334
Wellington	14,848	.....	14,848
Westham Island	13,532	1,506	15,038
Westminster	16,509	.....	16,509
Skeena River—			
Balmoral	6,251	3,657	9,908
Skeena	8,111	6,106	14,217
Standard	5,269	2,391	7,600
Rivers Inlet—			
Brunswick	10,368	338	10,706
Estate E. A. Wadhams	10,406	3,785	14,191
Vancouver	6,728	366	7,094
Wannuck	9,321	556	9,877
Naas River—			
Cascade	....	.....	....
Naas Harbor	5,623	1,510	7,133
Mill Bay	5,657	2,000	7,657
Lowe Inlet—			
Lowe Inlet	3,759	2,692	6,451
China Hat—			
Princess Royal	2,200	3,300	5005,
Bella Coola—			
John Clayton	2,699	1,459	4,158
Alert Bay—			
Alert Bay	986	3,643	4,629
Totals	635,281	44,470	679,751

OUTSIDE THE COMBINATION.

The following canneries are not in the combine :

Fraser River—			
(a) British Columbia	11,176	17	11,194
(a) Phoenix	26,117	60	26,177
(a) Br'a.-American	24,617	.....	24,617
(a) Brit.-American	16,417	.....	16,417
(a) Canoe Pass	12,664	.....	12,664
(a) Wadhams	20,273	.....	20,273
(b) Dease Island	21,437	.....	21,437
(c) Star	19,280	.....	19,280
(c) Fraser River / (c) Vancouver	36,693	1,556	38,244
Great Northern	14,316	3,730	18,046
Industrial	18,846	.....	18,846
National	13,921	.....	13,921
St. Mungo	21,939	2,040	23,979
(d) Beaver	20,923	5,697	26,620
(d) Richmond	15,097	58	15,155
(e) English Bay	17,570	1,740	19,315
(e) Gulf of Georgia	44,820	.....	44,820
(e) Scot.-Canadian	48,673	.....	48,673
Skeena River—			
(a) British-American	9,035	10,164	19,199
(a) North Pacific	12,287	6,611	18,898
(b) Windsor	5,674	7,467	13,141
Carlisle	5,825	992	6,817
Pet. Herman & Co.	4,929	5,219	10,148
Inverness	7,431	3,092	10,523
John Turnbull	1,896	1,725	3,623
Wallace Bros.	10,140	1,818	11,958
Rivers Inlet			
(a) Good Hope	9,858	805	10,663
(b) Victoria / Rivers Inlet	14,123	186	14,309
Namu—			
Robt. Draney	5,178	6,282	11,460
West Coast, V.I.—			
Clayoquot	3,728	2,256	5,984
Totals	494,885	61,520	556,405

(a) Anglo-British Columbia Packing Co.
(b) British Columb a Canning Co.
(c) Canadian Canning Co.
(d) J. H. Todd & Sons.
(e) United Canneries Co.

WILL SELL FRUIT.

Smith & Carmichael, wholsale produce dealers and commission merchants, 70 Colborne street, Toronto, propose to extend their business to include the fruit trade. The acquaintance in the fruit districts and intimate knowledge of the north, acquired by the members of this firm through their many years of travelling in these regions, warrant them every prospect of doing a satisfactory business. Their facilities for handling goods, combined with an extensive knowledge of the business in all its details, will make it to the best interest of outside buyers speedily to get into communication with this firm. Their well-known, prompt attention in executing orders will be assisted by their location in the fruit market.

"OUR FRIENDS" and ENEMIES ALIKE

(We hope we haven't many of the latter), need : : : : : ; : : : :

"SALADA" CEYLON TEA

to WIN and HOLD a trade, which is essential to success. There is nothing "theoretical" about this statement. It's a proven living **"FACT."** No doubt, you can "hold off" a little longer if you feel so disposed; but believe us, it's not good wisdom, as more alive competitors are simply getting away with sales that might be yours.

"SALADA" is sold in sealed Lead Packets only. No cutting allowed. Fixed selling prices always maintained.

{ Black, Mixed or Natural Ceylon Green.

WE SHALL BE GLAD TO HEAR FROM YOU.

Address, "SALADA," Toronto or Montreal.

Announcement.

To the Wholesale and Retail Trade of Canada.

Although the fire of the 29th May destroyed the main portion of our factory, we have in our warehouse, and distributed in the various cities where we carry stock, sufficient manufactured goods to fill orders for some months, probably until we have our factory again in operation.

We take this opportunity of thanking our friends for their valued favors of the past, and for the many kind expressions of sympathy which have reached us; and we solicit a continuance of their esteemed orders.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

The Canada Biscuit Co., LIMITED,

King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 5, 1902.

GROCERIES.

BUSINESS this week in wholesale groceries is still good, with, perhaps, a slight improvement over a week ago. No remarkable changes have occurred excepting a slight decline in sugars, in paris lumps and certain grades of yellows. Canned goods are moving fairly well, and a few salmon are selling to arrive. A few shipments of the new-pack jobsters and finnan haddies have arrived and are being bought up quickly. The demand in fruits has eased off somewhat. The demand for coffees has improved a little, and the prices are steady. The spice market, generally, is quiet, and tapioca in the primary market is quiet with prices low. The tea market in Colombo is easier, and in London, Eng., steadier, as noted last week. In Japan teas quite a few transactions between wholesale houses, locally, have taken place and there has been quite a demand for China congous, with a few offering. There is a good demand for raisins, and Valencias still continue scarce.

CANNED GOODS.

In canned goods business, generally, is good and prices are unchanged. A few sorting-up orders have been received for canned vegetables, principally for corn, peas and tomatoes. The last-named are held at very firm prices. A fair sorting-up trade is being transacted in fruits, but some houses report trade in them a little lighter this week. In canned fish trade is keeping up fairly well. A few small shipments of the new pack of lobsters have arrived and show extra good quality. There has also been received a quantity of this season's pack of canned finnan haddies that have been bought up quickly. Canned salmon are also meeting with an active demand just now, and low-grade fish especially are moving freely. The high prices on the Coast are still maintained, and on the local market no change has taken place. Our quotations are as follows: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities. Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality. Canned haddies are worth $1 to $1.10.

COFFEES

The demand for green Rio coffees has improved locally and the prices are steady. Roasted coffees are experiencing a somewhat similar increase in sales and the market is rather stronger therefor. Green mild coffees are still quiet and no marked improvement has taken place in the market. The prices, locally, are unchanged. Our quotations are now as follows: Green Rio, No. 7, 7⅞c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

In nuts there has been very little business transacted and the prices are about the same as last week. No new features have developed in the primary markets.

SYRUPS AND MOLASSES.

The local market is without feature. There has been no demand for syrups or molasses, and the prices are firm and unchanged. We quote: Corn syrup, 3½ to 3⅝c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

RICE AND TAPIOCA.

Tapioca, on the primary markets, is quiet with prices low. A decline in tapioca is expected when the new crop comes in. Trade in rice is fair. Our quotations are as follows: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

See pages 39 and 40 for Toronto, Montreal, St. John and Halifax prices current.

SPICES.

The spice market generally is quiet. Pepper is steady and ginger is firm with an indication of an advance.

SUGAR.

The feature of this week's sugar market is a slight decline in paris lumps and some lines of yellows. Paris lumps, in 50 and 100-lb. boxes, are 5c., bright coffee, 10c., bright yellows, 5c., and No. 2 yellow, 10c. lower. This change is owing to the quietness of the market and foreign competition. Despite the low prices prevalent buying is light and very little sugar is moving. Cane sugars are steady and unchanged. The European beet sugar market advanced slightly since our last issue and again reacted, and it is now the same as a week ago. At practically all the trade centres refined sugar is only being purchased on a hand to-mouth basis, and buyers show little inclination to depart from this method. Stocks have accumulated in the hands of the refiners, but a large business will lighten the supply when the warm weather comes. In raws, business has also been quiet and transactions have been made the same as last week for the principal grades in New York. In the latter city the prices are 3 7-16c. for 96 degree test centrifugals and 2⅞c. for 89 degree test muscavados. The selling price of molasses sugar, 2⅝c. for 89 degree test, was 1 1-16c. less than last week's quotations, but this grade has lately been irregular. In the United States, for the week, the total receipts of sugar were 54,847 tons and the meltings, 31,000 tons. The stocks in the Republic and Cuba together were 590,618 tons as against 565,271 tons last week and 413,439 tons for the same week last year. This is an increase of 177,179 tons over last year. The total stocks in Europe and America were 3,014,618 tons against 2,058,206 tons last year at the same uneven dates, and 3,324,520 tons at the even date of April 1, 1902. In Cuba there are 23 centrals grinding as against five last year. Some progress is expected to be made this week in the United States Senate on the Cuban Reciprocity Bill.

TEAS.

The Japan market is still keeping firm for first-class teas at the advance and the report is corroborated that the shortage there this year in the crop will be fully 30 per cent. This has affected the market for those teas of last season's crop remaining on hand, and their prices are much firmer. The demand here has been stimulated by the reports of damage to the crop there. On the spot there have been quite a few transactions between the wholesale houses. Quite a demand has sprung up for China Congous, of which only a few are offering. Locally, the improvement in the demand for Indians and Ceylons has been marked, but there are no changes in prices. The tea market in Colombo is easier, but, as noted last week, it is steadier in London, England. Ceylon greens are still somewhat scarce, and the demand is fairly good. Some orders for good round lots of Ceylon teas have been cabled to Colombo this week. One house has alone sent orders for a little over 2,000 chests. Some of the Japan tea houses are not offering at present owing to the high prices ruling. The settlements in Japan are about one-

half of what they were this time last year.

FOREIGN DRIED FRUITS.

CURRANTS.—The market continues steady and trade is fair. There is still some business on importation account. The local quotations remain at 5¾ to 6c. for Filiatras, and 6½ to 7c. for Patras.

VALENCIA RAISINS.—The stocks of raisins on hand are light. There is a big demand for them from the steamboats for table use and cooking purposes. The markets in London, Eng., show no signs of declining. The prices are firm at 7c. for selected and 7¼ to 7½c. for layers.

DATES.—There is very little trade doing in dates, and the prices are unchanged. We quote dates in bulk at 4½c.; and in packages, at 6¼ to 6½c.

PRUNES.—There is a fair demand for prunes this week, and they are scarce with some houses. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS.—There is not much trade doing in either Californian evaporated apricots or peaches. We quote 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

There has been a big demand for bananas this spring from all quarters and the prices continue high. They are being imported in much larger quantities this year than before. Pineapples are plentiful, but the good demand for them keeps the market well cleaned. The crop this year has been large. The first Canadian strawberries were on the market this week, but it will be 10 days or more before any quantity will be offered for sale. There has been a scarcity of tomatoes and they have advanced 50c. per case. Messina oranges are higher. We quote as follows: Oranges, Mexicans, $3 to $3.25 per box; Paper Rind St. Michaels, $2 per ½-box; Mediterranean sweets, $3 75 to $4.50; Valencias, $5.75 to $6.50 per small case, $6 50 to $7.50 per large case; Messina oranges, $3 50 to $4; grape fruit, $4 to $5.50 per box; bananas, $1.50 to $2.50 for firsts, and $1.25 to $1.60 for eight hands; pineapples, $3 to $3.50 per case; Egyptian onions, $3.50 per sack; Messina lemons, $2.50 to $3.50; Palermo lemons, $2.25 to $2.75; Sorrento lemons, $2.50 to $3.50 per crate; Southern tomatoes, $3.50 to $4.50 per case of 6 baskets; strawberries, common, 12 to 12½c., and fancy, 15 to 17c. per quart; Southern cucumbers, $2.50 to $2.75 per bushel hamper, and $1.20 per doz.

VEGETABLES.

The vegetable market is quiet. The bulk of the trade is in green stuff and potatoes. The prices of carrots and turnips have advanced 50 and 15c. per bag respectively. We quote as follows: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, $1.40 to $1.50 per bag; turnips, 40 to 50c. per bag; lettuce, 20 to 30c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; cabbage, 75c. to $1 per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 90c. to $1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, $3 per crate; new potatoes, $8 per bbl.; spinach, 50c. per bush.; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS—The quality of eggs arriving is not so good as it was owing to the hot weather, but prices have advanced ½c. per doz. Picklers will soon be through, and eggs are then expected to drop.

BEANS—There is but little trade doing. Quotations are $1.30 per bush. for choice hand-picked, and $1.10 to $1.20 for prime.

HONEY—The market continues quiet. We quote as follows: Clover, in 60-lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR—Trade is quiet and the prices are unchanged. We quote: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—Trade in dried apples is dull and the stocks of evaporated on hand are very light. Our quotations are: Dried apples, 5 to 6c. per lb., and evaporated 10½ to 11c. per lb.

HAY—The receipts are liberal and the demand is fair. The prices range from $8 to $10.25 per ton according to quality.

POTATOES—The market is steady and the receipts are free. Potatoes are worth 70 to 75c. per bag on the track.

BUTTER AND CHEESE.

BUTTER—The butter making season is now here, and the arrivals of dairy butter are heavy. The best demand is for choice dairy butter in tubs, and merchants say they cannot get enough of it. Creamery butter continues in fair demand. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 14c.; tubs, best quality, 15c.; large rolls, medium grade, 12 to 13c., and tubs, medium grade, 12 to 13c. per lb. Creamery prints are quoted at 19 to 21c., and creamery solids, 19 to 20c. per lb.

CHEESE—The market keeps weakening with the advance of the season, and cheese is now being sold at the factories at prices ranging from 9 to 9 11-16c. But not much business is being transacted as the buyers are holding off in the expectation of their being lower prices shortly. Locally, quotations for new cheese of this year's make range from 10¼ to 10½c.

FISH.

Business is still brisk, and good sales of all kinds of fish are reported. The demand for trout, and especially for whitefish, is so heavy that fish dealers are unable to keep on hand sufficient stocks to supply their customers. The prices continue about the same. We quote: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; catfish, 10c. per doz.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The wheat market remains steady at 86 for Manitoba No. 1 hard, and 82½ and 80½c. for No. 1 and No. 2 Northern. Oats still are advancing and they are now worth 48c. at outside stations, or 2c. more than they were a week ago. Red and white wheat is worth 80 to 85c.; barley, 52 to 57c., and rye, 60c. per bushel at outside points. On the St. Lawrence market the quotations are 80 to 84c. for red and white Ontario wheat, 68 to 69 for goose, 50 to 50½c. for oats, 50c. for barley and 62c. for rye per bushel.

FLOUR—Buying has slackened off during the week and the prices are easier. The buyers have now secured sufficient stock to supply current wants. The price of Ontario patents in bags is 15c. higher. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—There has been no change during the week and the prices are steady. Trade is keeping up well for this time of year. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.20; standard rolled oats in carlots on track here, $4.90; per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—A weakness in the cured hide market has resulted in a drop of ¼ to ½c. per lb. The others are unchanged. We quote: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8¼c.

SEED CORN

FIELD VARIETIES ONLY.

ALSO **WHITE BEANS**

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

Butter. We want Tubs and Pails. Choice grass butter. Your shipment to us will get you good prices.

Eggs. Market extra good. Our consignors are making the best results.

We Buy BUTTER and EGGS F.O.B.

SMITH & CARMICHAEL

70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. 'Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.

Wholesale Produce Merchants,

68 Front Street East, Toronto.

The

DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

CLEMES BROS.

Wholesale Fruit and Commission Merchants.

Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

WRITE US FOR PRICE LISTS.

SKINS — Sheepskins are scarce. The prices of skins are steady. We quote: No. 1 calfskins, 10c.; and No. 2 8c ; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to $1; lambskins, 20 to 25c.

WOOL —The market is still weak and all that is now paid for fleece is 13c. and for unwashed 7c. per lb. f.o.b. Toronto.

TALLOW.—This commodity is still scarce and prices are firm at 6¼ to 6½c. per lb.

MARKET NOTES.

Cheese is gradually declining.

Oats have appreciated 2c. per bushel.

Eggs have advanced another ½c. per dozen.

Cured hides have declined ¼ to ½c. per lb.

Ontario patent flour has advanced 15c. per bbl.

Tomatoes have advanced 50c. per crate and are scarce.

Dressed hogs have advanced 25c. per 100 lb., while live hogs have declined 12½c.

There has been a decline in the prices of Paris lump, bright coffee, bright yellow and No. 2 yellow sugars.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

The 'Ozo" Co. are offering some special inducements in teas this week.

"Our sales for Heinz pickling vinegar are double what they were a year ago," say H. P. Eckardt & Co.

Before buying, grocers would find it to their advantage to get the prices of T. Kinnear & Co. on prunes.

T. Kinnear are just in receipt of a shipment of "Phoenix" brand pineapples in 1½-lb. tins, and the price of these is low.

H. P. Eckardt & Co. report that they are selling Californian seeded muscatel raisins, in 12 and 16-oz. packages, at right prices.

The improvements in the Michel Lefebvre vinegar works now in progress will make that factory one of the largest on the continent in the near future.

PERSONAL MENTION.

Mr. Hugh Lamb, of the staff of Watt & Scott, Toronto, who has been in Great Britain with the Toronto lacrosse team, returned on Saturday last.

Mr. R. Simpson, of The R. & J. H. Simpson Co., tea importers and wholesale grocers, Guelph, Ont., was in Toronto on Monday. Mr. Simpson reports business good.

The following Brands manufactured by

The AMERICAN TOBACCO CO.

OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.

CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

PRUNES

We have a quantity left at close prices—25's and 50's. Be quick—going fast.

Oranges, Lemons, Bananas.

We have full supplies of everything in the fruit line and would like your order.

WHITE & CO., Toronto, Ont.

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WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.

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Secretary Winnipeg Fruit and Produce Exchange
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Wholesale
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and Broker.

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WINNIPEG, MAN.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO,

LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

QUEBEC MARKETS.

Montreal, June 5, 1902.

GROCERIES.

TRADE in general has improved this week, the grocery business being fairly active. Canned meats have been one of the interesting lines of the week, the price of Armour's having advanced in sympathy with the Canadian market. The advance is on a basis of 15c. for pound, and 25c. for 2-lb. tins. Cheese has gone down since, and jobbers are now quoting 11 to 11¼c. for small and 10¾ to 11c. for large. Manufacturers of clothespins have again placed their goods on the market in good supply, and the scarcity of the past couple of weeks has been relieved. Pastry flour has advanced about 25c. per bbl. Flaxseed is about ½c. higher, and is now quoted at 4¾ to 5¼c., according to the quality. Evaporated apples are still scarce. London cables report a higher price for cocoa, at the last auction an average of 1s. per cwt. being obtained.

SUGAR.

The market for sugar remains quiet. Granulated sells at $3.70. No. 1 yellow is still quoted at $3.05, but in some other grades there has been a decline, No. 2 selling at $3.15, bright, at $3.40, and cream, at $3.45, a decline of 5c. in bright, and 10c. in No. 2 and cream. According to a new understanding between wholesalers and refiners, extra ground, powdered and paris lump white sugars will be sold in future at 5c. less.

TEAS.

There is a good deal of tea changing hands among wholesalers at present, but the demand from retailers and business with country points is very quiet. All reports from Japan confirm the strength of that market and the higher prices. Green teas continue to be firm, and pingsneys are being quoted by some houses at an advance. The Hong Kong market for black teas opened easier, and this line is 1c. cheaper than last year. A London advice on the Indian and Ceylon markets reports a better tone throughout the market, prices showing a tendency to stiffen, with the exception of commonest.

SYRUPS.

There is nothing doing. We quote corn syrups as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½ lb. and $1.20 in 25-lb. pails.

MOLASSES.

There is a fair amount of business passing in Barbados molasses, and though many prices are asked and obtained, the market stays around 23c. One house reports business in new molasses at 26c., but this is the only case. From 23 to 24c. would be the average price to the trade. For old molasses 20c. is taken. At the primary market the first cost is now 7½c., which would be about 22c. here. Antigua sells for 24c. and Porto Rico, 38c.

CANNED GOODS.

There is no change in the position of canned vegetable and fruit on this market. Canned meats have been advanced in the United States about 10 per cent. A much brighter prospect is reported in French peas, a cable of May 28 quoted the same prices as last year, which warrants the assumption that the expected damage to the crop by frost did not materialize, and that the new crop will be at least an average one. Quotations are as follows: Peas, 82½c. to $1.15; corn (ordinary), 80c.; tomatoes, 95 to 97½c.; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10; salmon, $1.00 to $1.05; for pink; $1.30 for spring; $1.32 for Rivers Inlet red sockeye; $1.45 for Fraser River red sockeye, and $1.42½ to $1.45 for "Clover Leaf" talls.

SPICES.

Spices of all sorts are still moving actively. Our quotations remain as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There has been no change in this market. The demand is good, and a good trade is doing. Our quotations are as follows: B rice, in bags, $3.02½; in ½ bags, $3.07½; in ¼ bags, $3.12½; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags; $2.97½ in ½ bags; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 3⅝c.

FOREIGN DRIED FRUITS.

CURRANTS.—It is reported that further damage to the crop in Greece has been done, and prices on the primary market are firmer. The largest holders in New York have advanced prices 1-16c. London operators refuse to believe that much damage has been done, although it is apparent that Greece, like many other Southern countries, is experiencing some unusually inclement weather. Locally, there is no change in the prices. We quote: Fine Filiatras, 5⅝c. in half cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—The inquiry for these keeps up, but there is practically none to offer. Medium grade fruit has advanced on the primary market from 1 to 2s., and the market is bare of finest fruit. We quote as follows: Finest offstalk, 6¼c.; selected, 6⅝c., and layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—The market is firm although the demand is not large. Medium and fine fruit are both scarce. The price is 9c. per lb.

CANDIED PEELS.—There is no change. We quote: Citron, 16½c.; orange, 11½c.; lemon, 10½c.

MALAGA RAISINS.—A fair business is doing, and our quotations are now as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—There is a moderate demand. Hallowees are quoted at 4½c. per lb.

FIGS.—A fairly good demand is experienced this week. Tapnets are quoted at $1.20 and layers, at $1.15.

CALIFORNIAN RAISINS.—Seeded Californians are in good demand. The price is 9¼ to 9½c. per lb.

PRUNES.—The demand keeps up at unchanged prices, and we quote 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—There is no change in this market. Trade is fair. Apricots sell for 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

The market is quiet. Brazil nuts have advanced considerably and are now worth 11¾ to 12½c. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—There is no change in the price of butter, which remains at 19½c. Deliveries have been active during the week, most of the factories now being engaged in making butter altogether, and it is thought that the market will become overstocked at the present rate of offering. Low prices would naturally follow, and a return of the factories to cheese making.

CHEESE.—At the wharf, Montreal, cheese sold this week at 9½c., which is an advance of ¼c. over last week's prices. One small lot brought 9⅝c., but this was the only exception. Offerings are not large, but may soon increase. The demand for export is fair. Ontario's new make is still selling at 10⅛ to 10¼c.

COUNTRY PRODUCE.

EGGS.—The market has advanced ½c. on eggs, and 14 to 14½c. is now being paid for round lots. Receipts have increased, but the demand is good and quite sufficient to dispose of the present offerings. The market is firm. No. 2 eggs are quoted at 12½ to 13c.

HONEY.—The market is dull. We quote: Buckwheat honey in comb, 9 to 10c.; strained, 7 to 8c.; white clover comb, 13 to 14c.; white extracted, 9 to 10c. per lb.; slightly tinged, 10 to 11c.

ASHES.—The market has weakened and a decline in the price of first and second pots is quoted. Pearls are unchanged. Prices are: Firsts, $4.15 to $4.20; seconds, $3.70 to $3.75; pearls, $6 per 100 lb.

MAPLE PRODUCTS.—The market is still quiet. Sugar is quoted 2c. lower, but syrups are steady and unchanged. We quote: Syrups, 70 to 80c. in large tins, and 50 to 60c. in small tins. Sugar, 7 to 9c. per lb.

POTATOES.—The demand for potatoes is fairly good, and with light supplies throughout the country, the market is firm. In small lots, choice stock have sold at $1 to $1.10 per bag. Choice Quebec, in carlots, are quoted at 90c., and choice Ontarios, 75 to 80c. per bag.

BEANS.—These are quoted somewhat lower this week. The market has improved since the decline and a fair trade is doing at steady prices. Primes are now quoted at $1.25 to $1.30.

GREEN FRUITS.

The market for green fruits is still quiet. All lines, excepting one or two, are in fair supply. These are Florida

Plato reproved a man for daily playing dice.

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

"You reprove me for a little thing," said the Culprit. "Habit," replied Plato, "is no little thing." At first sight the choice of breakfast coffee seems trifling. Any coffee will do. But the question of daily habit is important. To gain a little extra strength one day is a trifle ; but to gain daily strength continuously is to acquire a new vigor of health. That is why **Chase & Sanborn's** Coffee for breakfast is so important.

CHASE & SANBORN, Importers, Montreal.

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tomatoes, which are scarce and have advanced $1 per crate, and Egyptian onions, which are ½c. per lb. higher. English and Canadian cucumbers are offering in good quantities. Green and wax beans have appeared on the market. Cabbage is $1 higher this week. We quote as follows: Jamaica oranges, in barrels, $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.00; 420's, Jumbo, $5.50; 714's, $6; Messina lemons, $2.00 to $3.00 per box; pincapples, 9 to 20c.; Canadian apples, $4.25 to $5.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box; Florida tomatoes, $4 to $4.50 per crate; fine spies, $5.00 to $5.50; radishes, 45c. per doz.; spinach, $2 per bbl.; No. 1 cucumbers, $1.20 to $1.40 per doz.; strawberries, 13 to 15c. per box; asparagus, 40 cents per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, $2.00 per bbl.; Egyptian onions, 3½c. per lb.; English cucumbers, $1.25 per dozen; wax beans, $3.50 per basket; green beans, $3.50 per basket; cabbage, $3.75.

FISH.

The demand for fresh fish has been fair during the week. Other lines are moving slowly. We quote as follows: Haddies, 6c.; bloaters, 95c. per box; kippers, 90c. per box; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 8 to 9c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, $4.75 to $5.25 per bbl.; No. 1 herrings, Nova Scotia, $2.80 per ½ bbl.; No. 1 Holland herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, $6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, $6.00 to $6.25 per barrel; No. 2, $4.50 to $5.00 per barrel; large, $6.50; No. 1 green haddock, $4.25 per bbl.; No. 1 pickled sardines, $5.50 per bbl.; No. 2 mackerel, $12.50 per bbl.; No. 3 mackerel, $9.00 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, $4.80 per case; dry codfish, $4.65 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces; No. 1 Labrador salmon, $10 to $11 per bbl.; No. 1 Labrador salmon, $6 per ½ bbl.; No. 1 British Columbian salmon, $5 per ½ bbl. and $9 per bbl.; standard bulk oysters, $1.30 per gallon; select bulk oysters, $1.50 per gallon; Malpeque, Blue Point and other shelled oysters, $6 per bbl.; clams, in shell, $4.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, $1.45 per dozen; Canadian kippered, $1 per dozen; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per dozen; canned Cove oysters, No. 2 size, $2.20 per dozen.

FLOUR AND GRAIN.

FLOUR.—There has been no important change in the market. Straight rollers are quoted somewhat higher. The business doing is mostly in small lots. We quote as follows: Manitoba spring wheat patents, $4 to $4.30; winter wheat patents, $3.90 to $4.10; strong bakers', $3.80 to $4; straight rollers, $3.65 to $3.75.

GRAIN.—The local market is not active. A good inquiry for oats was experienced, but not much business resulted. Rye is ½c. higher, and barley is quoted at an advance of 2c. Corn is lower, and there is but a very light demand. We quote: Ontario No. 1 spring wheat afloat May, 78c.; No. 2 spring wheat, 76c.; peas, 85½ to 86c.; rye, 63c.; oats, 49c., ex-store; corn, 70 to 70½c.; buckwheat, 68½ to 69c., middle freights; barley, 59c.

OATMEAL.—There is no quotable change in this market. Rolled oats are quiet at last week's advance. The price is now $5.65 in bbls., and $2.77½ in bags. Other oatmeals are worth $2.95 per bag.

FEED.—The market remains very firm, under light supplies and a good inquiry. We quote as follows: Ontario bran, in carlots, $20 to $20.50 per ton; shorts, $22 to $22.50; Manitoba bran, $19 to $20; shorts, $22 per ton, including bags.

BALED HAY.—The market is still active. The demand for export to South Africa keeps up, notwithstanding the declaration of peace. No change has been made in the prices. We quote: No. 1 timothy, $9.50 to $10; No. 2, $8.50 to $9; clover, $7.50 to $8 per ton, in carlots.

MONTREAL NOTES.

Eggs are ½c. higher.

Pastry flour is 25c. per barrel higher.

Florida tomatoes have advanced $1 per crate.

Potash, firsts and second pots have declined.

No. 2, bright and cream yellow sugars have declined from 5 to 10c.

NEW BRUNSWICK MARKETS.

St. John, N.B., June 2, 1902.

BUSINESS continues to be quite active. The markets do not show much change. The formation of the guild among the larger number of our wholesale grocers, having particular reference to sugar and binding its members not to import foreign sugar, has had two effects, at least two more noticeable than others. In the first place, some who did not give much attention previously to sugar are now importing the foreign, particularly granulated, and selling at rather under the guild prices. In the second place, manufacturers are largely using the foreign sugar. The guild, however, are well pleased with the working of the arrangement so far. They are selling large quantities of goods and making a moderate profit.

OILS.—In burning oils there continues to be a large demand; larger than usual for the season. Paint oils are still firm at the full prices. Turpentine is unchanged. In benzine, we quote a small advance. Gasoline is also very firm at rather higher figures. Lubricating oils are moving very freely. The demand is particularly large this year. For seal and cod oil full prices are asked. Supplies held are very light.

SALT.—The cargo of Liverpool coarse salt received last week was sold entirely out, importers not putting any into warehouse. Quite a large cargo shortly due is, it is said, fully sold to arrive. Prices are rather higher. Further direct supplies are uncertain. Other lines are unchanged, and our quotations are now as follows: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 dozen; English bottled salt, $1.25 to $1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—Dealers report a good year. Nearly all lines have shown a good fair profit. Vegetables are firmly held. Corn, which was not so largely bought last year as usual, owing to considerable old stock being held, is now in light supply. Peas are not a large stock and tomatoes are short. Higher prices are being asked. In meats there is an active sale. Dealers who bought early are making a nice profit. at the advancing prices. In salmon, some spring fish are being sold for future delivery. Very little of the higher-grade sockeye fish now comes here. In domestic sardines, finnan haddies and herring there is considerable interest. There is an active demand. Prices are unchanged. In fruits, fair sales are reported. Gallon apples are about out of this market. There is improved inquiry for peaches. Yellows only are sold. Oysters are low and have an active demand.

GREEN FRUITS.—There is an active business. Strawberries come in more freely, but the sale is not large till the native berries are received. Native rhubarb is freely received and is low. Bananas are low and sell very freely. Oranges are being sold cheap, but for best stock quite full figures are still asked. Lemons show a wide range in price and are low. Sales are large. In pines there have been very free receipts. There is, however, no very active demand. There is but a limited sale for cucumbers at present prices.

DRIED FRUITS.—There is some movement in Californian seeded raisins. This is the only line of raisins selling, except a few loose muscatels. Currants have a steady sale at the rather higher figures. New York cleaned, in cartons, are chiefly sold. Prunes, which keep very low, have a fairly active demand. Evaporated peaches and apricots do not sell here. Evaporated apples are out of the market except a very few held for high figures. Flaked have quite a demand. Dates are offered at about last year's opening figures for futures. New peels, for later shipment, will be rather lower than last year. The market is bare. There are few figs and no sale. Quite a few Bermuda onions are held. Egyptian are higher and very firm.

DAIRY PRODUCE.—In eggs, while receipts are not very large, it is thought prices will be rather lower. There is but a fair sale. Butter is rather unsettled. But little first-class stock is being received, and this brings full figures, selling freely. There is too much dairy print butter being consigned. It quickly goes off in quality. Cheese are scarce, and full prices are still asked. Domestic come in but slowly. The sale is chiefly in twin cheese.

SUGAR.—The low prices still hold, but it is generally thought there will be no lower figures. The low price of granulated has caused it to have almost all the

demand. A fair quantity of foreign granulated is still received.

MOLASSES.—A cargo of Porto Rico molasses to be forwarded to Fredericton arrived this week; also a cargo of Barbados. This is the first cargo to come by sailer for some time, that brought by steamer usually supplying the market. Prices are low.

FISH.—Fresh fish have practically all the business. In gaspereaux the catch has been better this week. In shad, there is a fair catch. The fish are large and they sell freely, fresh and smoked. Halibut are plentiful and low. This is a fine fish. They run very large. Salmon are being received. The supply is chiefly from the north of the Province. Harbor fish will soon be plentiful. Fresh cod and haddock are freely received, and the price is low. Dry cod and pollock are unchanged in price and dull. Pickled herring have little inquiry. Smoked herring continue very low. We quote: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.50 to $1.75 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered gaspereaux, $1.00 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.65; fresh gaspereaux, 50c.; smoked, do., $1; halibut, 6 to 7c.; shad, 10 to 12c.; salmon, 15 to 18c.

FLOUR, FEED AND MEAL.—In flour prices are held firm at the advance. There is a fair business. The sharp advance in oatmeal finds a bare market here. The demand is not large. Oats are again higher. They have a fair sale. Cornmeal shows little change. Beans are dull and the market is hardly as firm. Split peas are scarce and high. Barley has a light sale. Quotations are as follows: Manitoba flour, $4.80 to $4.90; best Ontario, $4.20 to $4.35; medium, $3.75 to $4.00; oatmeal, $5.20 to $5.25; cornmeal, $3.10 to $3.15; middlings, $2[illegible] to $28; oats, 52 to 54c.; handpicked beans, $1.50 to $1.60; prime, $1.40 to $1.50; yellow eye beans, $2.80 to $3.00; split peas, $5.15 to $5.25; barley, $4.50 to $1.55; hay, $12 to $14.

ST JOHN NOTES.

Cream of tartar continues firm at the higher figures.

Hops are quoted rather higher. The local demand is not large.

L. G. Crosby received a cargo of Barbados molasses this week.

Mr. Ward, representing J. P. Mott & Co., Halifax, was in the city this week.

Orders have been freely booked during the past week for "Red Clover" salmon.

John Sealy is now daily receiving fresh salmon. These are our finest fresh fish. They are largely shipped to Boston.

Notice has been given that the two sons of the late Hon. A. F. Randolph, Fredericton, who were associated with him in business, have formed a new partnership and will continue the business under the old firm name of A. F. Randolph & Sons. They, this week, received a cargo of choice and fancy Porto Rico molasses.

MANITOBA MARKETS.

Winnipeg, Man., June 2, 1902.

THERE is very little that is new to be said of the business situation, except that the week has been one of almost unbroken fine and warm weather, and vegetation has been very rapid in consequence. All lines of business have been stimulated by the improvement. Jobbing houses have not done as heavy a sorting trade as they expected, but should the present weather continue there will be a very large trade right through the summer. There have been few changes in prices this week, and all lines seem to be holding steady.

SUGARS.—The demand is strong. Merchants seem all agreed that the price is as low as it will go, and they are anxious to secure lots at the present figures. Very many carlots have been disposed of here by the manufacturers' agents. Prices are unchanged at $4.40 for granulated, and $3.80 for bright yellows.

SALT.—There has been a strong demand ever since the season opened. This was caused by stocks last fall being very light, and the largely increased immigration this spring. Prices are without change since the opening of the season and are slightly lower than last year at the same period. Common fine, $1.80; common coarse, $1.80; dairy, 100—3, $3.25; dairy, 60—5, $3.15.

EVAPORATED AND DRIED FRUITS.—There is nothing new to report as to currants and raisins, but Californian evaporated fruits are all in good demand, and prices are firm and inclined to advance. Evaporated apples are so scarce that dealers here are experiencing difficulty in filling their requirements, and it is reported that it would be well nigh impossible to round up another car in Ontario. A car of Oregon prunes has been received and are very favorably spoken of, as they are large and fine in appearance and at the same time have more of the flavor of the genuine Bosnia fruit. Prices for the week are firm, We quote as follows: Evaporated apples, 11¼ to 11¾c.; dried, 8 to 8½c.; Californian evaporated fruits, peaches, 11 to 11½c.; apricots, 13 to 13½c. for choice and 14 to 14½c. for the fancy grades. Prunes are very firm at 5 to 8½c. per lb.

COFFEE.—The market is easier in tone and No. 5 Rios are now quoted at 9 to 9½c. per lb.

CANNED GOODS.—The situation does not appear to have developed any new features. Corn is offering very freely at $1.20 to $1.25 per case; tomatoes are firm also, and the demand seems to be increasing rather than diminishing in spite of the presence of large stocks of fresh tomatoes. The price remains at $2.40.

GREEN FRUITS.—The market is fairly well supplied in all lines with the exception of strawberries, but it is anticipated that the first shipment of Hood River berries will arrive this week. Cherries are $2.50 per 20-lb. box. Cucumbers have dropped to $1.95 per doz. Oranges are unchanged at the following prices: Mediterranean sweets, 176 to 250, $5, 288 to 360, $4, St. Michael, 150 to 250, $5.25, 288 to 300, $4.50, 360 to 420, $4; car of box apples, $2.75; strawberries, $5; cherries, $3; pines, $3.50.

FLOUR.—Trade is very good and the mills are being heavily taxed to meet the demands of home and export trade. The prices are unchanged, and our quotations are now as follows: Ogilvie's Hungarian Patent, $2.15; Glenora Patent, $2; Alberta, $1.85; Manitoba, $1.70; Imperial, XXXX, $1.25; Nestor, $1.15; Lake of the Woods Milling Company, Five Roses, $2.05; Red Patent, $1.95; Medora, $1.65; XXXX, $1.25; Hudson's Bay Hungarian Patent, $2.05; Strong Bakers', $1.90; Leader, $1.50; XXXX, $1.25; Gladstone Sweet Home Hungarian, $2.05; Home Rule, $1.90; Headingly Hungarian, $2.05; Favorite Family Patent, $1.80; Strong Bakers', $1.60; Pansy, $1.25.

CEREALS.—There is practically nothing new to report in this market beyond the fact that white beans are firmer. We quote: Rolled oats, 80's, $2.20; 40's, $1.10; 20's, 55c. Granulated and standard oatmeal, $2.75; split peas, $2.85; cornmeal, $1.75. Barley—Pot, $2.35. White beans, $1.65. Package goods—Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 2 doz.; Swiss Breakfast Food, $3.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz.

NOTES

Campbell Bros. & Wilson have the controlling agency for the west of Clark's pork and beans in Chili sauce which is having a great run here at the present time.

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191 Halifax. N.S. (22-tf)

SITUATION WANTED.

EXPERIENCED TRAVELLER WITH first-class connection in Eastern Ontario now open for engagement. Would take good line on commission. Box 90, CANADIAN GROCER. (23)

Include with first order from wholesale grocer a trial lot of

H AND H TRADE MARK

the unequalled cleaner. Steady growth, **seasonable** well advertised, and have letters daily from consumers

34 Yonge Street, Toronto.

H. N. Bate & Sons

OTTAWA, CANADA.

Agents for

STRICTLY UNCOLORED

ANGLO-SAXON

CEYLON GREEN

Same drawing qualities as Japan.

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb.
Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

TEAS TEAS

For the Wholesale Trade.

If you are interested in securing good, genuine values in **Japans, Indian, Ceylon, Congous, Oolongs, Pingsuey, Gunpowders, China Greens,** it would certainly be to your advantage to place your order with us. No better values at better prices obtainable.

S. H. EWING & SONS - - 96 King St., MONTREAL.

NOVA SCOTIA MARKETS.

Halifax, June 2, 1902.

THE fine weather of last week was quite an incentive to trade, and many orders that were delayed the week previous were sent out, while at the same time the week's regular trade was attended to. There is still a continuation of activity in the grocery trade; all lines are kept busy and the outlook for a continuation of the same is very promising. Good reports continue to come in from all sections of the country, and the unusual activity developed in the city is a good index of conditions throughout the Province.

* * *

The retail and jobbing trade, though not so active since the departure of the fourth contingent, is in a fairly healthy state and considerable extra business is being done by the jobbers. Work is plentiful and the reatilers report weekly and monthly bills paid very promptly. This condition, which has previously been noted in the wholesale trade, still continues.

* * *

Flour prices remain firm at advance noted last week. The export of this article last week amounted to 2,037 barrels, principally to the West Indies and to Newfoundland. Oatmeal, cornmeal and rolled oats are all firm and have advanced slightly. The millers are asking much higher prices on all these than formerly. Feeds are in light stock, but at this season the demand is not so great as earlier in the season. Oats are scarce and the market firm and slightly advanced.

* * *

Farm produce, especially last year's crop, is becoming very scarce and is largely advancing. Potatoes, which had been selling at 45c. until two weeks ago, are now up to 60c. and in some cases 65c. per bushel. Remarkable in this connection is the fact that potatoes in Boston are now as cheap almost as they are here, whereas they are generally 35 to 50c. higher in Boston and New York than here, thus allowing a chance for export.

* * *

Butter is coming in now more plentifully from the country home dairies and the market is easier with one to two cents decrease in price quotations. Eggs are remarkably scarce for this season. They have never been below 12c., which is somewhat unusual, and they have lately advanced to 14c. The producers are evidently holding back supplies and pickling in hopes of higher prices later on, or else the hen has gone on strike.

* * *

The sugar and molasses market is still unchanged, and prices are firmly maintained. With the report of a few weeks ago that the primary market might probably be higher, those who were already noted as cutting prices have decided that this might turn out unprofitable, and the market all round has assumed a more even tone.

The fish market abroad is only slightly improved, and even though only small quantities of old fish are now held, the wholesalers here are not satisfied with the improvements noted. The Shore and Bank fishermen are all doing extremely well this season. Word has been received from the fleet that all vessels will average to date over 600 quintals. This will have a tendency to make the opening price for the season somewhat low, but the state of the foreign market will also warrant this.

* * *

Fresh fish are coming in abundantly just now, and the market is well stocked with lobsters, shad, salmon, haddock and mackerel. The fishermen are doing fairly well along shore with mackerel, which are very large this year.

R. C. H.

NEW PEA PRICES IN THE STATES.

Several of the prominent Baltimore packers have opened prices on new pack peas as follows: Standard early Junes, 95c.; sifted early Junes, $1.10; extra sifted early Junes, $1.30; petit pois, $1.35 to $1.60, and seconds, 82 to 85c. Business on the spot has been booked at these figures today. Private advices from Baltimore state that the outlook is favorable for a good, active market there, with a fairly large pack. The quality of the goods packed so far, according to samples sent here, is reported as being finer than last year.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by
Blue Ribbon Tea Co.
12 Front St. East - Toronto

FIRE IN STARCH WORKS.

The works of The Brantford Starch Works Co., Limited, Brantford, Ont., were badly damaged by fire on Friday, May 29. The value of the property destroyed is said to amount to $65,000. The insurance is $50,000. The loss was confined to the main portion of the factory ; the office and warehouse with a heavy stock of manufactured goods were saved. There also escaped with slight damage the machine shop and the engine house with the power equipment.

The cause of the fire is unknown. It started about 12.30 p.m. and the few employes on the premises were able to do but little. The flames originated in one of the feed bins and were soon beyond control. The factory was outside city limits and fire protection could not be secured.

A number of men are thrown out of work by the fire for a short time until new premises can be secured. Two suitable vacant factories in Brantford have been offered for sale, and steps will at once be taken either to secure one of these or else build a thoroughly modern factory on the old site.

Fortunately, the company have a large and well-assorted stock of goods in their warehouse and distributed in various trade centres. Thus, they will be able to supply the wholesale trade as usual until, perhaps, their new factory is in running order.

FIRE IN A FLOUR MILL.

During the thunderstorm that broke over Lindsay, Ont., on Monday night, June 2, lightning set on fire a large storehouse on Lindsay street north, owned and occupied by The Flavelle Milling Co. The loss will amount to probably over $2,000 ; fully covered by insurance.

NON-PHOSPHORUS MATCHES.

The United States Consul at Brussels under date of May 5, writes : "In 1898, an international competition for a paste for matches not containing white sulphur was announced, and a prize of 50,000 francs ($9,650) was offered by the Belgian Government to the inventor. The commission appointed to judge results has now declared that, after four years of careful experiment and analysis, it has been found that none of the products so far submitted fill the required conditions, being defective in inflammability, igniting on all surfaces, or, in igniting, ejecting inflammable matter containing some poisonous substances. The sum already expended in the matter amounts to 8,178 francs ($1,578.35). This covers cost of printing, correspondence with foreign countries, purchase of material, analysis and experiments."

Business Bringers
FOR YOUR SUMMER TRADE.

CLARK'S Veal Loaf
Ham Loaf
Beef Loaf

Handsome Packages. Quality Guaranteed.

EPPS'S GRATEFUL. COMFORTING.
IN ¼-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861
HEADQUARTERS FOR FANCY FRUITS.
Send your orders for the very best quality of
ORANGES, LEMONS, BANANAS and PINEAPPLES.
HUGH WALKER & SON
P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.
Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

John MacKay, Bowmanville, ... Ont.
Manufacturer of Established 1854.
POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED
Send for Prices or Samples. Prompt Business. IN CAR LOTS.

COLORED AND UNCOLORED GREEN TEAS.

From Indian Gardening and Planting, Calcutta.

THE green tea movement grows apace. India may now be fairly said to have joined in, and this year there will be weight behind the attempt to break into the green tea consumption of North America, a feature which the enterprise has hitherto lacked. Ceylon, working upon results and experience gained in the past three years, is appreciably increasing the manufacture of this description, and, with a smaller bonus per lb. than India grants, this is the best kind of testimony to the success the green tea-producing estates have met with since they commenced the manufacture of uncolored greens.

Some attempt has been made in Ceylon to show that the uncolored green teas, hitherto turned out, are not suitable to make progress on the North-American market, and some interested attempts have been made to show that they have not met with success, and that, therefore, a radical alteration in manufacture is necessary. We note, however, that since the "expert" who put forward this view left the island, The Ceylon Observer, the journal which originally supported his contentions, has found reason to withdraw from a position that the facts rendered untenable. We quote our contemporary in the paragraph which does justice to the uncolored greens on the Drummond Deane system hitherto produced by the Ceylon planters. After stating that it may be advisable also to make colored green teas, The Observer writes: "At the same time, let us do justice to the local enterprise in 'greens' so far as it has gone. In our editorial of the 7th instant, a mistake was certainly made when it was stated that 'the progress made has been slow and small.' Considering the circumstances, the figures work out very satisfactorily on the whole. In 1900, bonus was paid on 472,294 lb.; in 1901, on 1,589,929 lb.; and this year the prospect is of the latter figures being doubled." In passing we may remark that the manufacture of a full supply, so far from being a drawback, will remove one of the hindrances to the progress of the campaign, the difficulty of getting retailers to handle it when they were not sure of getting their repeat orders filled. In a previous issue The Observer, writing on Mr. Galt's biased information, had asked a question the necessity for which the above extract disposes of: "'Is it not folly to continue making green tea which can find no market, while there is a possibility of producing an article which is wanted and for which there is a good demand?' To which we cannot do better than quote The Times of Ceylon's reply. 'It most certainly is not folly to go on with the supply, to a country, of an article which has twelve times increased its popularity in one year, the demand for which at present exceeds the supply, and the price of which is improving.'"

The circumstance, that in the face of the solid facts, now admitted on all hands, that the uncolored green teas of Ceylon are making their way in America steadily, a section of the tea-producing community should have been startled by irresponsible statements and visionary figures into believing that no progress had been made where progress was plainly recorded, shows as might be expected that the general information as to what constitutes green tea is not yet very full. We have been treated to some very learned disquisitions on green teas, namounas, oolongs, etc., but the bed-rock facts as to what green tea is and what it is not do not seem yet to be public property. And yet it is very simple. A green is one in which all fermentation is arrested at the very earliest possible moment. After manufacture it may appear destitute of green appearance in the dry leaf, but it will draw the clear pale straw colored pungent liquor characteristic of green tea, and the color of the infused leaf will be bright green. The proof of the pudding is in the eating; that is the principle to which British tea makers have pinned their faith from the earliest times of British tea planting, and it is a principle which will go down in green as in black. The leaf may be, as in China and Japan, colored after manufacture, but this will not add to its consuming properties as a green tea; the cup will be the same, or if altered can only be altered for the worse. To call such teas "namounas," which are a semi fermented kind, merely because the dry leaf is not of the green appearance of an adulterated China, is not to display ignorance of what a green tea essentially is. In making green tea the most thoroughly efficient and instantaneous method of arresting the tendency in the leaf to ferment is by exposing it freshly plucked to the action of steam, and leaf so exposed can never make namouna, for which a partial fermentation is required.

We see no reason why, in this matter of green tea, the history of black tea should not repeat itself. To show what we mean we may quote from an article upon Mr. George White, the famous London broker, which we reproduce elsewhere. "For years many of the old firms looked rather askance at the Indian leaf and pooh-poohed the idea that it could ever compete with the China article. On the other hand, Mr. White's keen palate detected the real merits of Indian tea. He believed in it from the first and never hesitated in the expression of his opinion, publicly and privately, that India would ultimately oust China from the London market." We know how that opinion has been justified. To bring matters to the present, Mr. Larkin, the famous Canadian tea man, stands now in respect to green tea where Mr. George White stood with respect to black in the sixties. His expressed opinion as to the ultimate success of British greens is as sure and steadfast as Mr. White's in the case of black. The parallel works itself out in a remarkable manner. Compare the following dictum of Mr. George White with the sensible course Mr. Larkin has been preaching and practising. "Tell your planters," said Mr. White, "not to waste time and money in trying to produce an article like the best China leaf; preserve all the natural pungency of the leaf as they do in Assam." This was in reply to certain attempts in other districts to produce a close imitation of China black teas. The rest is history. The absurd prejudice in favor of China "appearance" died away as it became apparent that tea is a commodity to be consumed, not to be looked at, and that the appearance of the leaf is nothing once it is in the teapot, while the quality of the cup is everything. As it was in black so it will be in green; if the drinking quality of the tea is right, the tea will make its way, and before long its appearance will familiarize itself and even become a distinguishing mark in its favor.

We have thought it timely to recapitulate these facts in order to show that there is no need to adopt an attitude of slavish imitation. What we have done before by sheer merit of cup quality in black we can do again in green, but we do not altogether deprecate attempts to introduce our green teas in the guise of the more familiar article, if this course commends itself to individuals. What we do combat is such statements as those contained in the I.T.A. London Committee's rescript, that these absolutely-pure green teas are "namounas," and the similar absurd statements contained in a certain section of the Ceylon press, inspired by Mr. Galt. These mistakes would do infinite harm if they led to any ruling out of these pure uncolored green teas by the Associations or the discouragement of their manufacture by intimations that the expensive after process of coloring must be adopted. It cannot be too widely recognized that the Drummond Deane steamed teas contain the essential elements of green tea and that the coloring is a mere painting of the lily, so far as the consumer is concerned.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

Your Customers want "SOCIAL" Teas, Coffees, Cocoas and Baking Powders

judging from the numerous inquiries we get from consumers in the country asking where they can be procured—they are the best. Give our travellers a sample order, or write us.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. **TORONTO**—9 Front St. East.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE
Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.

The Most Successful Business

is the one that gets the **CONFIDENCE** of its customers. Without confidence the business will not last, and in order to get their confidence you must give them reliable goods. This is most true in canned goods where the purchaser buys them largely on the recommendation of the seller.

The Kent Canning Co., LIMITED Chatham, Ont.

OTTAWA TRADE GOSSIP.

THE agitation in favor of closing stores on Saturday at 6 p.m. is gaining ground in one way. The ministers in nearly all the pulpits have asked their congregations to refrain from buying or asking for goods to be delivesed on Saturday night. It will no doubt be a hard proposition to get the grocery trade to close, but by cultivating the people it might come in time.

John Everett, of Christie, Brown & Co., Toronto, was here last week. He does Ottawa twice a month in the summer.

Quite a jolly affair took place last Friday morning at the Fruit Exchange. Mr. G. W. Hunt and Christy Brooks were the recipients of a silk hat each, being the lucky winners of a wager as to whether the Conservatives or Liberals would come out best in Ottawa. They looked like Forepaugh's advance agents.

The Executive Committee of the Grocers' Association are working hard to complete arrangements for their second annual excursion. Messrs. G. Provost and H. C. Ellis went to Valleyfield on Monday last to examine the excursion boat Valleyfield that the committee propose to get for that day. The excursion will be to Stanley Island on Dominion Day.

OTTAWA MARKETS.

Sugars are the same as last week: Granulated, $3.77; yellows, $3.12. The retailers are getting 5c. per lb. or 22 lb. for $1 except in a few instances, and it is hoped that these parties will soon see the folly of such cutting, sugar being an article that consumers think is cheap enough.

Flour, rolled oats and oatmeal remain the same as last week with a steady demand.

Canned meats are commencing to move faster as the hot weather is here. Prices advanced in corned beef a couple of weeks ago, owing to fresh meats being high.

Oats were very scarce last week and prices touched 52c. per bushel, but now there has been a drop and they are worth 48c. in carlots, 50c. in smalls.

Butter is down in price as anticipated. Round lots of pails and tubs are worth 14 to 16c; choice, 15 to 17c.; creamery, 21c.

In fruit the prices have been about the same as last week. Strawberries sold a shade less, but at pretty steady prices from 11 to 13½c. Bananas have been very plentiful and have been selling from $1 to $1.35 for medium size. Pineapples are very scarce here, but no doubt there will be a chance for merchants to buy soon, as prices are high, which ought to bring them in. A small lot of Spanish pines sold today at 16½c. for 24's and 13 to 14c. for 30's.

At the Cheese Board on Friday business was quite brisk, but the market was weak. It opened at 8¾c. and closed at 9¼c. About 890 boxes were boarded and sold.

Ottawa, June 2.

THE BRITISH CORN DUTY.

"A Parliamentary return has been published giving the name of each article on which the proposed Customs import duties of 5d. and 3d. respectively will be charged, with the quantities in hundredweights imported during the financial year ended March 31, 1902, and the respective amounts which each article would have contributed to the revenue had the proposed duty then been in operation. The statement is chiefly interesting," says The London Economist, "as showing how far in the direction of petty taxation the proposed duties go. When we have to descend to a duty which, like that on malt, is calculated to yield only £4 per annum to the Exchequer, we have surely gone as far as is possible in the direction of petty imposts, and few before the budget was introduced would have imagined that such a fiscal descent was possible. The following is the statement:

CUSTOMS IMPORT DUTIES ON CORN, ETC., FINANCIAL YEAR 1901-1902.

	Imports.	Amounts.
Wheat	68,237,332	£852,967
Barley	22,802,017	285,025
Oats	20,887,133	261,089
Rye	1,235,680	15,446
Maize	49,656,394	620,705
Buckwheat	133,874	1,673
Peas (not fresh)	1,964,885	24,561
Beans (not fresh)	1,759,682	21,996
Locust beans	1,241,761	15,522
Lentils	339,346	4,242
Rice (other than whole and cleaned rice)	1,114,000	13,925
Offals of any of the above-mentioned articles	3,050,000	38,125
	*172,422,104	£2,155,276

*3d. the hundredweight.

Flour and the meal (other than offals) of any of the articles mentioned in Part I. of this schedule	22,578,245	470,380
Starch	1,320,728	27,515
Arrowroot, cassava powder, tapioca, potato flour and pearled harley	999,166	20,816
Sago	457,990	9,542
Malt	200	4
Rice (whole and cleaned)	1,989,000	41,437
	*27,345,329	£569,694
	199,767,433	£2,724,970

*5d. the hundredweight.

SUNDAY CLOSING BY-LAW.

At a meeting of the city council of Montreal on Monday afternoon, the much-discussed Sunday closing by-law was adopted. By this, the prohibitory law which prevents any goods being sold on Sunday "shall not apply to persons selling on Sundays fruit, cigars, candies and temperance beverages, in the city as well as in St. Helen's Island Park. This exception shall apply only to persons selling by retail all such goods and carrying on such trade only, but not to grocers nor to other business establishments where only one or some of these articles are sold."

It is also stated that customers in these stores must not remain any longer than is necessary to make their purchases.

The effect of the by-law will be to close up some 35 per cent. of the stores that already have been doing business on Sunday, among them about 200 grocery stores. Nearly all the tobacco stores in the city were opened on Sunday, but under the new law this will not be permitted, unless they should add to their stock fruit, candy and temperance drinks, which they are not likely to do.

Several amendments were proposed, but the by-law was carried with very little modification.

CANADIAN EXHIBIT PRAISED.

(Daily Leader, Newcastle.)

BUT Canada bears away the bell or takes the palm—whichever figure of speech you deem the more suitable to the occasion. The fact is unquestionable. A visit to the Canadian Pavilion is, indeed, a liberal education in the characteristics, the extent and the capacity of our great colony of the West. The show is on such a scale, and so satisfactorily reflects the vast possibilities of the Dominion, that, for the first time in our lives, we have adequate impression of what the possession of Canada may mean to this right little, tight little, island. We learn how our Canadian cousins house us, clothe us, feed us, and the toothsome luxuries which they are preparing for us in the days when we are wise enough to ask for Dominion dainties and see that we get them. We are disposed to be envious of the Canadian Government, for, if the arrangement of this show be any criterion, it is obvious that the Dominion has a more efficient type of administrator than we are at present blessed with on this side of the herring pond. The Commissioner and his assistants have not studied the "shop window" art in vain. A more picturesque, exhilarating and appetizing display we have never seen in any show—which is saying a great deal. Cold storage is brought to a pitch of perfection which bids fair to constitute the term "perishable goods" a misnomer. Grain, butter, eggs, cheese, fruits, nuggets, furs, timber—Canada evidently aims at becoming the International Whiteley, the world's provider in the fullest sense of the term. The Dominion exibit alone would justify a trip to Wolverhampton, it is of such surpassing interest.

It is not good policy to offer substitutes for Royal Baking Powder, nor to sell the cheap alum powders under any circumstances.

The consumer whose trade is most valuable wants the best and purest goods, and in baking powder this is the "Royal." If he does not find the Royal at your store he will go elsewhere for it, and in so doing there is a liability that he will carry all his orders with him.

ROYAL BAKING POWDER CO., 100 WILLIAM ST, NEW YORK.

JAMAICAN-CANADIAN TRADE.

At a recent meeting of the Council of the Merchants' Exchange of Kingston, Jamaica, the question of trade with Canada came in for some consideration. The following, giving a report of the proceedings in that particular ,is from a Jamaican paper:

The committee appointed by the society to deal with the question of trade relations between Canada and Jamaica reported: 1. That the Canadian Manufacturers' Association should investigate the freight passage and wharfage rates onsteamers from Canadian ports, compared with those from United States ports, and if found that Canada is in any measure handicapped, the Association should at once take steps to have the matter adjusted. 2. That the Canadian Manufacturers' Association shall also take steps to procure through freight rates through and from Canadian principal centres via Canadian ports, comparing those with rates through the United States.

BANANAS — Our production of bananas in Jamaica is about 20 times what Canada consumes. The entire consumption at the present time in Canada is 600,000 bunches, of which only 12,600 bunches were shipped direct from Jamaica to Canadian ports during 12 months, ending March last, and as we look to bananas as a means for furnishing cargo for a line of steamships, we would suggest that the Canadian Government be asked to arrange the fiscal conditions so as to induce their importation from British possessions direct to Canadian ports. Six hundred thousand bunches of bananas per year represent two steamer loads of 25,000 each per month, being the equivalent of a fortnightly service all the year around. Such service, neceasarily rapid and first-class, would not only induce tourist travel, but would afford to Canadian shippers more frequent and more desirable shipping facilities than at present prevail. That the Canadian Manufacturers' Association be requested to recommend all their members to name quotations for their goods f.o.b. at port of shipment. The want of this hitherto has been found to mitigate against business.

ORANGES—Canada consumes about 40,000,000 oranges annually at the present time, of which only about 4,000,000 go direct from Jamaica out of a total available supply of nearly 100,000,000 oranges. In view of the circumstance that from September to April Jamaica can supply oranges that will compare favorably with those now consumed in Canada, with improved transportation facilities there should be no difficulty in establishing a large market for Jamaican oranges.

SUGAR—Statistics disclose the fact that Canada consumes about 150,000 tons of unrefined sugar per annum, being about eight times Jamaica's export. The preferential tariff has not been sufficient to attract our sugar, but in view of the pending abolition of the bounties, and in consequence the countervailing duties, we believe that Canada's efforts to better the trade relations with this Island will result in her being the best market and a great help to the Island.

COFFEE—Canada at the present time imports practically no coffee from Jamaica, there is no doubt that with more frequent intercourse our coffee would compete with other coffee on the Canadian market. The export of Jamaica is 100,861 cwt., of which Canada takes 2,721 cwt.

CANADIAN PRODUCTS—Your committee hesitate to suggest the possibility of any rebate of duty being granted by our Island in favor of any or all of Canada's products, and in view of the fact that Canada is not at the present time asking for such preference, your committee does not feel called upon to make any recommendation at this stage. This committee would add that the natural conditions of the respective colonies are all in favor of mutual trade, each country is the complement of the other in natural products, and it is high time that the fe ling which has so long existed in favor of improved trade relations should bear good results.

FLOUR—Your committee find that 148,816 barrels of flour are annually imported into this market, of which only 15,000 come from Canada, and they consider that, with proper facilities for shipping, and if Canadian merchants are willing to give the same business facilities, there is no reason why a large proportion of this trade should not be done with Canada.

The report was adopted.

A LITTLE ADVERTISEMENT ....

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

ORDER BY MAIL

A TRIAL BOX OF

SOUR PEPSIN GUM

The Gum that "won't be shelved"—that sells itself.

If you don't order a dozen or more boxes within a week after your first order we will be surprised.

Once handled you can't afford to be without it.

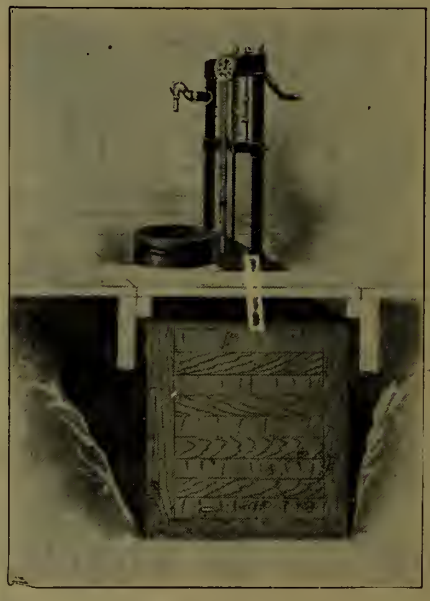
"It's the best selling Gum we ever had," is the comment of hundreds of merchants.

Just a minute! and a postal card will bring you a trial order.

WRITE DEPT. F.

Crown Manufacturing Co. Limited, 785 Yonge St., Toronto

Draw Your Own Conclusions



A LETTER FROM THE PRESIDENT AND GENERAL MANAGER OF THE FEDERAL SUPPLY CO. OPERATING FORTY-SIX GENERAL STORES EVERYONE EQUIPPED WITH

BOWSER

3 MEASURE SELF MEASURING OIL TANKS

FEDERAL SUPPLY CO., 232 Fifth Avenue,
PITTSBURGH, PA., April 29, 1902.

S. F. BOWSER & Co., Inc., FORT WAYNE, IND.

GENTLEMEN:—We are operating at the present time forty-six stores, all of which are equipped with your Self-Measuring Oil Outfits. Of the many different makes upon the market which we have used, we find yours to be the best tank we have ever used, both as regards durability and cleanliness. In measuring the old way from the barrel there is considerable loss through evaporation and wastage which is entirely eliminated by your tanks, and we do not hesitate to say this saving will pay for the outfit in a very short period. We cheerfully recommend your tanks to the trade. Yours very truly,

W. J. Phillips, Pres't & Gen. Mgr. FEDERAL SUPPLY CO.

SEND YOUR NAME TODAY, LET US TELL YOU MORE.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

CATALOGUES, BOOKLETS, ETC.

A TEXTBOOK FOR MANUFACTURERS AND ACCOUNTANTS.

A TEXTBOOK for the use of manufacturers, merchants, accountants and bookkeepers, by Wilton C. Eddis, F.C.A., and William B. Tindall, A.C.A., is "Manufacturers' Accounts." It is a new work that endeavors to deal with this subject in a practical way. The results of several years' business experience by the authors is given, making this book a valuable aid to business men. To provide a system of cost accounts applicable to all factories, they are separated into two classes, with a different method of accounting for each. Specimen accounts of varied manufactories and approved forms for recording the cost of manufacturing have been worked out and illustrated, the forms and illustrations in many cases occupying a full page. The book is divided into three parts, the first dealing with revenue account, wages, material and factory expenses, the second with cost accounts for boiler and engine manufacturers, contracting engineers, candy and lumber manufacturers, and the third with forms of books and accounts. Besides the regular index, an index to the forms and books used is provided. The retail price of the book is $3, and by remitting that amount to the publishers, Messrs. Eddis & Tyndall, 23 Toronto street, Toronto, the book will be sent to the purchaser.

TRADE CHAT.

The United Fruit and Produce Co., Winnipeg, are applying for incorporation.

Ewing & Fryer Fish Co., Limited, West Selkirk, Man., are applying for incorporation.

The R. D. McNaughton Co., Limited, general merchants, Moosomin, N. W. T., have been incorporated.

The J. K. McKenzie Fish Co., Selkirk West, Man., have made an application to change their name to the Imperial Fish Co., Limited.

John McFarlane, bookkeeper for S. J. McCreery, general merchant, Glencoe, Ont., has obtained a situation as head shipping clerk for Elliott, Marr & Co., grocers, London.

OUTLOOK IN THE WEST.

Mr. D. Arnot, of Slocan, B. C., was in Toronto for a few days on his usual buying trip. He reports the crops in the West looking well, despite the backward season. The mines are busy and everything promises a good season's trade.

COWAN'S COCOA *Hygienic and Perfection.*
CHOCOLATE *Queen's Dessert, Royal Navy and Perfection*
CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*
CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

A POINTER ON PURITY.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacrament Street, MONTREAL

TORONTO COLD STORAGE
9-11-13 Church St., - - - TORONTO
Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.
W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

IF YOU WANT TO SELL OR BUY
POTATOES
—write—
C. McILHARGY - STRATFORD.

Established 1873.
We Want Your
EGGS and BUTTER
Small Lots or Car Lots, and will pay highest market prices f.o.b. your station. Write us.
D. GUNN, BROTHERS & CO.
Pork Packers and Produce Dealers,
76-78-80 Front St. E., TORONTO, ONT.

There is no better, no higher grade Breakfast Food than
WHEATINE
Made in Canada from Canadian No. 1 hard wheat. No duty nor freight to pay, retails at 8 lb. for 25c. and the grocer makes a profit.
Selling Agents
WARREN BROS. & CO.
TORONTO.

BRITISH BUSINESS CHANCES.
Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for
FREE INSERTION
in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue, London, E.C.
"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.
N.B.—A free specimen copy will be sent on receipt of a post card.

Try the "Imperial" Brand
—OF—
Peaches, Pears, Apples, Corn, Tomatoes, etc.
They are packed from the choicest fruits and vegetables.
Packed by
The IMPERIAL CANNING CO.
KINGSVILLE, ONT.

HIGH PRICES FOR JAPAN TEAS!

That is the prospect now for this season, and this affords an excellent opportunity to introduce and push the **pure uncolored green tea of Ceylon.** A tea of the same character as Japan but infinitely better quality.

Ceylon vs. Japan.

Not many will hesitate in making their choice. Taste **RED ROSE** Green Ceylon and then taste Japan ; that will be sufficient.

T. H. ESTABROOKS,

Tea Importer and Blender ST. JOHN, N.B., and TORONTO, ONT.

THE U. S. SALMON COMBINE'S REPORT.

THE official report of The Pacific Packing and Navigation Co. for the year ending December 31, 1901 (earnings partly estimated), as computed by The Audit Co. of New York, shows that the actual profit to December 31, 1901, including earnings of ships and certain other property operated from August 10, 1901, was $465,430; estimated additional profit in the operation of all properties for the full 12 months, $344,067 ; making a total estimated profit for the 12 months ending December 31, 1901, of $809,497. Benefits to accrue from consolidation (estimated) will amount to $200,000. Total net earnings, estimate as above, $1,009,497. Interest on bonds, one year ($180,000), and sinking fund requirements, one year ($300,000), $480,000. Surplus applicable to dividends, $529,497.

Treasurer Frederick F. Carey in his report says in part :

"The company's authorized capitalization consists of : Bonds, $7,000,000; 7 per cent. cumulative preferred stock, $12,500,000 ; common stock, $12,500,000. The present issue is : Bonds, $3 000,000; preferred stock, $6,100,000; common stock, $6,150,000. The tangible assets, aside from working capital, aggregate over $5,000,000, exclusive of patents, franchises, trade marks, fishing rights and privileges, brands, etc., which are extremely valuable. The company has acquired valuable waterfront property at San Francisco and at Seattle. It also owns three ocean-going steamers and over 40 smaller steamers and seven sailing vessels, and has valuable mail contractso n the Alaska route. The company is a combination of the following 16 companies and firms, chiefly located on Puget Sound and the coast of Alaska, engaged in the business of catching and canning salmon, and also operating a line of passenger and freight steamers to Alaska, viz.: Pacific American Fisheries Co., Ainsworth & Dunn, Seattle Fish Co., Hume Bros. & Hume, Icy Straits Packing Co., Chilkoot Packing Co., Boston Fishing and Trading Co., Taku Fishing Co., Pacific Steam Whaling Co. (salmon properties), Fairhaven Canning Co., Quadra Packing Co., Chatham Strait Packing Co., Western Fisheries Co., Taku Packing Co., Thlinket Packing Co. and Arctic Oil Works, San Francisco."

DIFFICULTY OVER PURE FOOD LAWS.

Nineteen States across the border have pure food laws, and they also have 19 commissioners or boards to enforce them, wherefore there is a good deal of discord in legislation and in legal construction, and, as foods are largely produced in one State and shipped into many others, there is an inconvenience here which grocers feel, and which convinces the advocates of the Hepburn Bill in Washington that there is imperative need of national legislation. "Undoubtedly," says The New York Journal of Commerce, "there is a convenience in uniform laws, but our political institutions assume that it is more important that each community should govern itself than it is that all communities should be governed alike. Mr. Martindale, vice-president for Pennsylvania of the Pure Food Congress, has written to the secretary of the Philadelphia Retail Grocers' Association, saying: 'We are here exposed to prosecution and penalties for selling articles manufactured in other States and legally manufactured. In Pennsylvania benzoate of soda, salicilic acid and boracic acid cannot legally be used as preservatives. Other States allow their use.' Two years ago the matter of arsenic in French peas was investigated by Commissioner Wells, of Pennsylvania, and the Attorney-General, and the latter announced that there would be no prosecution for selling French peas while he was in office. 'Now Commissioner Cope makes a contrary ruling, and we are selling French peas with the sword of prosecution dangling over our heads.'"

CURRENT MARKET QUOTATIONS

June 5, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$	$0 18	$ 14	$0 15	$.....	$0 17
" " pound blocks	17	18	15	16	17	18
" tubs, best	15	17	.....	15	16	18
" tubs, inferior	15	15	12	13	14	15
Creamery, boxes	.....	19½	19	20	20	23
" prints	...	23	19	21	22	24
Cheese, new, per lb	.....	9½	10¼	10½	12	13
Eggs, new laid, per doz	14	14½	14	14½	12	14
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 50	..	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 50	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 50
" Lombard	1 20	1 25	1 00	1 10	1 80	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 50	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	92½	95	92½	95	....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	8 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	...	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	15	18
" " ½'s	.....	18	18½	23	10	11
" P. & O., ¼'s	20	22½	23	25	28	25
" " ½'s	27½	30	33	36	38	35
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	18	12	18
Citron, "		16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	...	.....	.....	.....	.....	.....
" Mexicans, per box	.....	.....	3 01	3 25	.....	.....
" Valencias, per case	4 75	5 00	5 75	7 00	6 00	6 50
" Bahama, per "	.....	2 75	...	.....	.....	.....
" Messina	.....	.....	3 50	4 00	3 25	3 75
" Mediterranean sweets	.....	.....	.....	3 75	....	.....
" Paper rind St. Michaels per ½ case	.....	.....	.....	2 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	.....	....	3 00	3 50	3 50	4 00
Cucumbers, Southern, per doz.	.....	2 00	0 75	1 50	75	1 00
Lemons, Messina, per box	2 00	3 00	2 00	3 50	2 50	3 00
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 50	1 00	2 25
Apples, per bbl	4 25	5 50	"	7 00	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	3 50	3 25	3 50
Malaga grapes, per keg	5 0	7 00			.....	
Tomatoes, per case	3 00	3 50	3 50	4 50	3 00	3 50
Sweet Potatoes, per bbl.	5 50	6 00			...	.....
Strawberries, per quart	....	.....	0 12	0 17	15	18
SUGAR						
Granulated St. Law'ce and Red	.....	3 70	.....	3 78	.....	
Granulated, Acadia	.....	3 65	.....	3 73	.....	3 85
Paris lump, bbls. and 100-lb. bxs	....	4 20	.....	4 3		4 55
" in 50-lb. boxes	...	4 30	.....	4 33	4 65	4 75
Extra Ground fcing, bbls.	....	4 20	....	4 55		...
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	..	3 70	..	3 58	.....	
Cream	...	3 45	....	3 53	....	...
Extra bright coffee	.....	3 60	..	3 73	....	.....
Bright coffee	.....	3 60	..	3 53	...	
Bright yellow	.....	3 40	..	3 48	.....	3 55
No. 3 yellow	.....	3 35	...	8 43	....	
No. 2 yellow	...	8 15	....	8 23	...	
No 1 yellow	....	3 05	.....	3 13	....	8 25

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 50	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 2 bbls., raw	.....	83	.....	81	.....	85
" " boiled	.....	85	.....	84	.....	88
Turpentine, single bbls.	.....	67	.....	70	.....	73
Benzine, in bbls., per gal	.....	....	.....	17	.....	19½
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....		
Medium	.....	2½	80	82	.....	.....
Bright	.....	2⅝	35	37	.....	.....
Corn Syrup, barrel, per lb.	....	3½	.....	3½	.....	
" " ¼ bbls. "	.....	3⅝	.....	3⅝	.....	....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	....	.....
" 25-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	...	40	50	.....	.....
Barbadoes	23	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 55	$1 65	$1 55	1 65	$1 55	$1 60
" " 2-lb. cans	2 75	3 00	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced callops, 2-lb. can	.....	2 75	... ..	2 60	2 50	2 80
Lunch tongne, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bonil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	...	..	...	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	5	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	5¾	7	.....	.....
Amallas	6½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	.....	.....	4½	.....	4½
" Sairs	.....	3½	....	4¼	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	8	8¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3¾	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	5¾	10	9	9½
" " 50's	.....	8¼	8	8¼	8¼	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	5	.....	5	6	6½
" Bosnia, A's	.....	.....	.. ..	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	5¼	6½	.....	.....
" French, 50's	.....	...	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk		6¼	5¾	6	.....	5
" Selected		6⅝	6¾	7	5½	6
" Selected layers	5⅞	7	7¼	7½	5½	7
" Sultanas	.....	9	8½	12	11	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7½	.....	.....	8	8½
" " 4-crown	7¾	8	..	...	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60		2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	...	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00		
" Connoisseurs ci'sir's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....		4 60	....	..
Evaporated apples	.....	.. .	10½	11	....	10½
Dried "	.....	.....	5	6½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	..	12	11	11½	....	.....
Smoked meats—						
Breakfast bacon	.....	15	14	14½		.....
Rolls	.....	12	..	11½	11	12
Medium Hams	.....	14	13½	14	14	15
Large Hams	.....	13½	12½	13	.....	... ..
Shoulder hams	.....	13	....	11	.....	....
Backs	.....	15	14	11½	.....	.....
Meats ont of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	....	23 00	...	21 50	21 50	22 50
" short cut	21 50	22 00	23 00	23 50	23 00	24 00
Plate beef	12 50	13 50		18 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs		11¼	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	18

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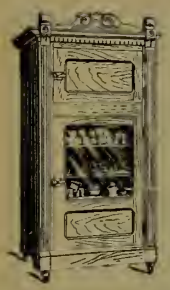

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which also saves 20 per cent. of your room.

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Patentee and Mnfr.,
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COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	23	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7	12	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	23
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	13	15	20	13	22
Maracaibo	.....	13	13	13	12	13
NUTS						
Brazil	11¼	12¼	15	16	.....	15
Valencia shelled almonds	26	27	30	35	30	35
Tarragona almonds	12	13	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	42	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8¾	9¾	9½	10½	8½	9
Naples filberts	.....	.....		.....	10	11
Pecans	15	16	13	15	13	14
Shelled Walnnts	16½	17½	13	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 30	2 00	2 25	1 70	1 75
Sal soda, per hhl	70	75	30	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, grounnd, in kegs						
palls, boxes	16	18	.....	13	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	13	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	3 00	3 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3		6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	....
Canadian water white	14½	15½	.....	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	13	15	15½	16½	17
American water white	.....	19	17½	13	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
Black— **TEAS**						
Congon—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	13	25	13	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	23	22	23	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	33	28	33	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	13	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	23	32	33	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-hoxes, firsts	23	32	23	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest May pickings	33	40	33	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	23	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	23	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	13	13	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¼	6	6½	6	7
Macaroni, dom'lc. per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	3	12	9	10	.....	.....
" " " Italian	3	10	11	12½	.....	.....
Sago	....	4	3¾	4¼	4¼	5
Tapioca	3½	3½	3½	3¾	4½	5

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THE GROCERY TRADE IN AMERICA.

By Wm. Kennedy, of Chicago, Late of Glasgow, in The Scottish Trader.

THE following article is interesting, not only on account of the information which it contains, but because it shows very frankly what well-informed foreigners think of us, our customs and institutions, our business houses and their methods of doing business, from the standpoint of an unbiased expert :

Along with the jobber proper, I must not overlook another more particular class of wholesalers—jobbers with specified limitations to the commodities they handle. There are several spice grinders, cereal millers, food and drink specialty manufacturers and packers (out with the stockyard's acceptance of the term), cracker or biscuit manufacturers, preserve makers, delicatessen dealers, cheese factors, fish canners, vinegar, sauce and pickle manufacturers, soap and candle manufacturers, producers of everything and anything consumable, digestable or usable, and the Yankee is generally a good liver and free with his money. Every want is anticipated, and I guess not a few things are anticipated that are never wanted, but let us to the headlights of the cuisine—teas and coffees. They generally go together, and take up the sole and complete attention of not a few jobbers of the best reputation. Sometimes you find an exclusive tea jobber or an exclusive coffee one, but they are not many.

THE BROKERS.

There is almost no end to the number of brokers whose accounts are in or near New York, or who simply make a business of finding a buyer, and then hunting around for samples, and thereby "fixing up a deal." These brokers as a class are well posted on market affairs, and, for the most part, are excellent business men, not a few of them experts of national repute and long-tried experience. Some of them handle fine accounts and fine customers as a natural consequence ; they hold on to their trade, and are always at hand. But let me take up the famed house of Chase & Sanborn, tea and coffee jobbers. They carry immense stocks ; they operate three distinct plants—headquarters in Boston, Mass.; branch houses in Montreal and Chicago. Chase & Sanborn's is an exceptionally fine house, enjoying an immense business, handling not less than a fortieth of the entire tea business of America—in other words, an average grand total of 2,250,000 lb. of tea per annum, at same time working on a gigantic multiple business in coffees (I have forgotten the exact figure), and shipping the same to all parts of America, North and South, even in coffees, though it does sound like carrying coals to Newcastle. This they do on the Cooper & Co. plan, going direct to the retailer with their special brands, aiding him by the most intelligent, painstaking, thoughtful and honest of advertising methods, and thus creating trade for him, mutually aduantageous and satisfactory to all concerned. Their "Seal" brand coffee is one of their specialties, brings a good price, and is recognized as a standard wherever good coffee is in demand, and such of a verity is strong in every city and township throughout the continent. Their teas are almost equally well known, and proportionately as the lesser demand for teas obtains against the greater demand for coffees, so are Chase & Sanborn's teas high in public favor. The British are great tea drinkers, and very poor coffee drinkers ; the opposite is the case in America. I used to explain this to myself in a way not complimentary to Yankeedom, but I have long since learned to do in Rome as the Romans do, and am now personally aiding the per capita consumption of some 10 lb. of coffee without attempting to increase the miserable 1¼ lb. per capita of tea.

A CHICAGO HOUSE.

This Chicago plant of Chase & Sanborn has grown so that three removals to larger premises have been resorted to to meet the needs of the great and growing West. To-day the Chicago branch in Lake street is a fine six-storey building, already put to its utmost capacity. The roasting-room is a most interesting spot for inspection, 15 great brick built, copper caissoned revolving gas-fired roasters, each with a capacity of 250 lb. of green (raw) coffee, going continuously and together from morning to night, and producing an average daily output of "the finished article" of no less a total than 40,000 lb. This, linked to what ls done every day at their older plants in Boston and Montreal, will give you a faint and bewildering idea of what one private firm engaged in the coffee business in America can do to meet the needs of the retail grocer. There are floors above and below the roasting-room even up to the storing of thousands of sacks, mats, and bales of coffee from every coffee-shipping point in the world ; floors, or sections of them, devoted to the cleaning, fanning, or mixing of the article ere it reaches the roasters ; other extensive parts of the factory busily engaged packing—all weighing done automatically—or shipping (i.e., despatching) to their thousands of customers at every point of the compass.

A DESCRIPTION OF TEAS.

There are in the tea section tiers on tiers of all kinds of packages, from the plebian half-pound to the highly-honored half-chests —tons on tons of teas that never seek recognition in your most enterprising Glasgow tea shops. Teas from sunny Japan—basket-fired, sun-cured or pan-fired — I never knew of them till I struck New York, and got a cup of "tea" that I could neither drink nor comprehend. . Had I seen the leaf I would have pronounced it a kind of Yankee "twist" or an extra nourished bunch of fir tree leaves. To-day I know better. Japan teas are deservedly popular "in the land of the free, and the home of the brave." They are of excellent flavor, a tea—the finer sorts, of course —to linger over. The best are called in jobbing "spider legs," and the name is not inappropriate, the other sun-cured is greenish and broken. Pan-fired is darker, but their sales do not begin to compare with the sales of the "spider leg." This is a digression, but I know it is of interest ; let us continue it. In this immense warehouse, which incites this lengthened treatise, you wlll find hundreds of chests of another tea hardly known in Glasgow, the name of it is Oolong. The finer of these are simply superb, and I no longer prate over the toasty Ceylons or the seductive Darjeelings, or your rich, black, pungent astringent Assams, either of which you so wantonly abuse by giving anywhere from 10 to 15 minutes to infuse. Oolongs are the flow'rets of fairy Formosa ; they are to me a delicious compromise between the "Overmasked hey brew twa shillin'y blend" of the bygone and the brew of the beautiful "spider leg" up-to-date American favoritism. In other words, a fine Oolong gives a fine, sherry like liquor, salubrious in flavor and most gratefully palatable. In the leaf it is not exactly a black tea, but a compromise, if you will permit my lack of versatility. Again, you'll see towers of "English Breakfast" teas, and, since I came to my present estate and sphere of influence, I have tried in my daily function as a tea buyer and advertiser to explode this gigantic misnomer. English Breakfast teas are simply Congous from any and every part of unhappy China. I hardly think that you or your brethern "over the border" make breakfast on China teas. They are highly popular, all the same, in America, because they were, as with you, the first to tempt the consumer. By and by, when Uncle Sam acquires tea-growing colonies, his Government, following up your wise example by subsidy or entreaty, will divert the habits of his chill'un and leave the cuffed Celestial in the lurch,

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But the majority know the difference between the best and other grades. Discriminating grocers, who have once tried, are using and know the superior aromatic flavor and uniform excellence which characterize S. H. & A. S. EWING'S COFFEE. The result of 57 years' experience in the study and handling of high-grade Coffee. Guaranteed by a Canadian name that has stood the test of time. If our travellers do not reach you we will be pleased to forward samples and quotations on application.

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How good we can make it, quality first then price.
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Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

then we will know no more of the misnomer of which I speak.

Again, you'll find other teas, not so much of them perhaps as of those enumerated, yet as many chests and half-chests as an aggregate half-dozen of Glasgow tea merchants can produce—these are the true English Breakfasts (dinners and suppers for that matter), and to all intents and purposes, so far as British tastes go, the only teas worth drinking—the Indians and Ceylons of the London Clearing House.

Yet, again, you'll get other distinctive tea growths in varied grades and many qualities. Pinhead Moyune Gunpowders, an old time "green tea," the very kind my revered granny preferred, "juist a suspeechun o't" in her Saturday night order of a quarter-pound. A Pinhead Moyune is a very fine tea to put with Oolong. Many people drink it straight, sugared only to taste, for milk is an abomination (hear it) in any kind of tea.

Young Hysons and Pingsuey Hysons you'll find in perhaps greater quantities and in dozens of qualities. I thought they were some kind of sea blue Ceylons when first my optics fell upon them. Many people drink these green uncured teas straight or blended in any old way to their order, for tea cranks are as common as any kind of cranks, and cranks are in transcendent plentitude "in the land of the free and the home of the brave." I thought when I struck these shores that I knew something of tea, if not of tea culture; then, and not till then, however, did I find I'd hardly begun to fathom the mysteries of the "cup that cheers." I know now, at least, "that there are more things in heaven and earth, Horatio, than are dreamt of in philosophy."

TEA TESTING METHODS.

One thing more on this fascinating topic. The methods of the tea expert, or, rather, the tea taster, for every old wife is a tea expert on this side as well as on yours. "Comparisons are odious." Your teaman's habits give proof of the truth. As teamen, we try teas in a natural, commonsense way. We use tiny cups in perfectly pure material, white, almost porcelain-like, without ornamentation, and minus any handle or lid; they are of the finest French ware and rather thin. We weigh the tea "gingerly" (fractionally), just a finger-pinch to each cup—more would make it "too tannin-like" ere it cooled sufficiently for tasting. The cups are set out in rows, and their identity denoted by tickets or stickers under them. They are interchanged upon the board and the freshly-boiled water brought into play. We are as careful—more careful, I think—to note the "agony" of the leaves as we are to watch the delicate liquoring, the bouquet or the flavor of the tea. These are our guides to the matching of values and the art of tasting teas, and they are unfailingly secure and sound. Your sloppy way of clapping a lid on your plunky little cup of equal diameter at base and top, of letting it stand five to seven minutes until you've nothing but tannin to taste, and thereafter separating the liquor from the leaves (all the paraphernalia of your laboring methods), these are as funny to the Melican man as they are to the heathen Chinee. Line up, Sandy, adopt Uncle Sam's plans and get your work done in the no-time of American despatch.

Now what of it? Enough on the trade for the present. There are other great tea and coffee jobbers besides Chase & Sanborn. There are Arbukle Bros., the bete noir (refiners themselves) of the great Havemeyer Sugar Trust; Sherman Bros. & Co.; Bell, Conrad & Co.; J. H. Bell & Co.; Smith, Baker & Co., immense tea importers with branch houses in Yokohama, Tamsui and Hankow, as well as head offices in New York, San Francisco and Chicago, and others also of reliability and excellence, although I have chosen Chase & Sanborn for my text. The fact is, I do not know a finer firm engaged in this fascinating business—teas and coffees. They are great importers, have an excellent corps of drummers and keep their own men on the gardens and plantations in season and out of season. Their Buffalo Chop teas are among the rarest and most uniform of imports, and their coffees may yet tempt your sleepy appetite some Glasgow foggy morning. Till then, and especially then, remember that "one you know" who loves to write to you, and who has no axe to grind in the matter, either in Glasgow, Boston or Chicago, has stamped them with the seal of his earnest approval and commendation.

MANITOBA MAY GROW FRUITS YET.

An interesting paper was read by Dr. Saunders, of Ottawa, before a session of the Royal Society in Toronto, on Thursday last, May 29. It dealt with a series of remarkable experiments made by him in his endeavors to produce a hardy apple, suitable for Manitoba and the Northwest. These experiments consisted of crossing hardy Canadian varieties with a dwarfed Siberian species and an apple of good size and flavor has been produced that appears as if it will thrive in Northern latitudes. With the same object in view experiments have also been made with cherries, gooseberries, black currants and plums. These all turned out more or less successful and from all of these Dr. Saunders was of the opinion that Manitoba and the Northwest might yet rank above other Provinces in fruit growing as they do in wheat growing at the present time.

NEWFOUNDLAND LOBSTER CATCH.

Under the amended Fishery Rules and Regulations for this year, a change has been made in the close time of the lobster fishery from last year. No person shall take lobsters west of Cape Race after July 20 this season, that is curtailing of five days from 1901, and north of Cape Race none shall be taken after August 1. Last year it was August 5.—Herald, St. John's, Nfld.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

IF YOU HAVE IN THE PAST

made the mistake of ordering Teas that have not proven steady and good sellers,

DON'T REPEAT the MISTAKE

The growing demand for

CEYLON TEA

BLACK AND GREEN

justifies the claim we make that you make no mistake in ordering them. Educate your customers to buy good Teas and you can figure on obtaining their regular trade—sell them

CEYLON TEA

BLACK and GREEN

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

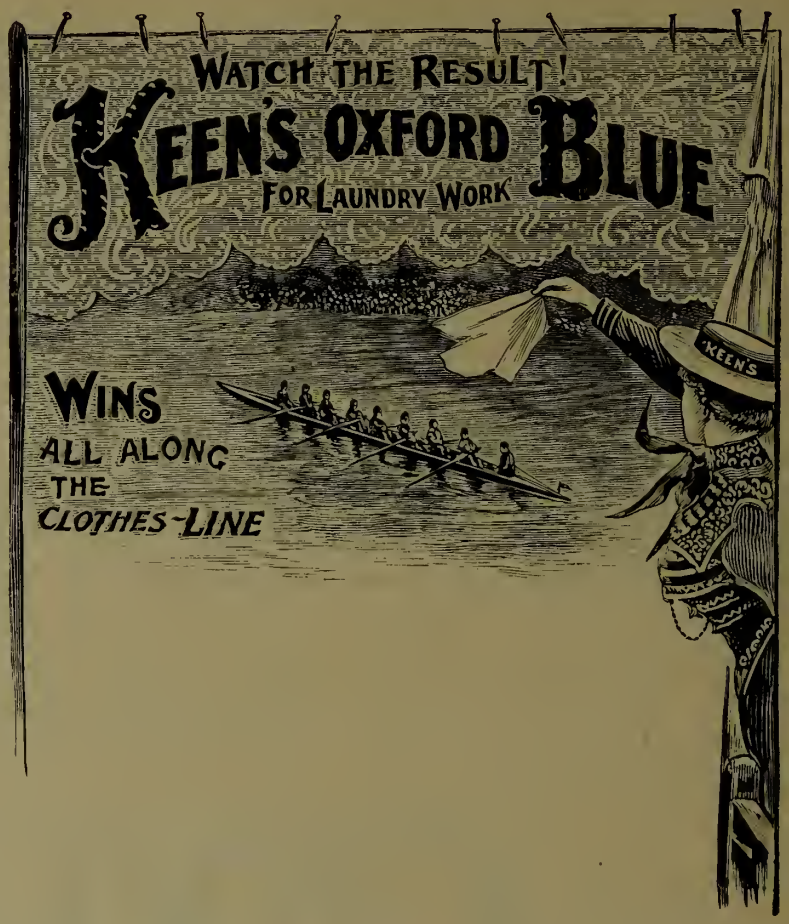
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.



Current Market Quotations for Proprietary Articles

June 5, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5-lb. tins, ⅓ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Roiland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 3
Mott's Breakfast Cocoa (In tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛s 36c per lb.
" ⅛s 4c per cake.
Croquettes and Pastilles 20c. or per cs of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24
Cocoa—	per doz.
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, " "	4 50
" 1 lbs. " "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Desert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 32
Damascus	0 28
Calro	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
doz. packages 12 to a case)	0 70
doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per dor.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz., in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 3 pails in crate, per lb	0 06¾
7-lb. wood palls, 6 " "	0 06¾
14-lb. wood palls, per lb	0 06¾
30-lb " " "	0 06½

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood pails, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes, 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	....
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof.	4 25	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin - Pollen & Zoon, in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	...
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	....
Mullmore, ordinary pints, 24's	7 50	7 25

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls	Hhds.
	9 gals.	17 gals.	40 gals.	60 gals	
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 60	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	10 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Co by "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Mugs	13 20
Pint jars	18 00
Quart jars	24

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass.	2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins		0 06¾

PICKLES.

STEPHENS',

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs. per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Brunner, Mond & Co.

Case 120 ½-lb. pkts. (60 lb.) per case $2.70.

Case 96 10-oz. pkts. (60 lb.) per case $2.80.

SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, colors per grs., $10.30.	
Maypole Soap, black per grs., $15.30.	
Oriole Soap, per gross, $10.20.	
Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00
Cullnary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	.50

Packages 10c. each.

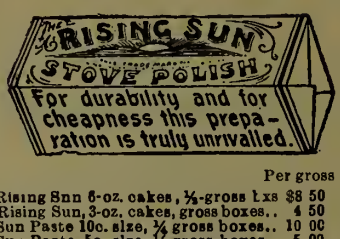
BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

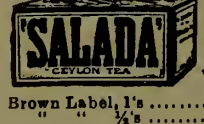
No. 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case, " "	8 40



Per gross

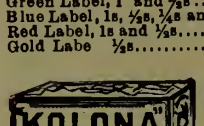
Rising Sun 6-oz. cakes, ¼-gross lots	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

TEAS.



SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ½s	0 44	0 60



Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Lab " 80c	0 55

Cases each	60 1-lbs.	0 35
" "	60 ½-lbs.	0 35
" "	30 1-lbs.	
" "	120 ½-lbs	0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

Blue Label, s	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor"	I 40-lb. boxes	0 40
"	II 40-lb. "	0 37½
"	II 80-lb. "	0 36
"	III 80-lb. "	0 32½
"	IV 80-lb. "	0 30
"	V 80-lb. "	0 25
"	XXXX 80-lb. boxes	0 23½
"	XXX 80-lb. "	0 25
"	XXX 30-lb. "	0 20
"	AAX 30-lb. "	0 21½

Black Teas—"Nectar," in lead packets—

Green label	retails	0 26 at 0 20
Chocolate label	"	0 35 " 0 25
Blue label	"	0 50 " 0 36
Maroon label	"	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.		0 32½
" " —Blue, 1-lb.		0 42½
" " —Maroon, 1-lb.		0 50
" " —Maroon, 3-lb.		1 50

Black Teas - "Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

		Price per lb.
No. 1, cases 50 lb.	(50 ½-lb. pkgs.	$0 35
	(25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins		35
No. 2, cases 50 lb.	(50 ½-lb. pkgs.	29
	(25 1-lb. pkgs.	28
No. 2, cases 50 lb., in 5-lb. tins		29
No. 3, cases 50 lb.	(50 ½-lb. pkgs	23
	(25 1-lb. pkgs.	22
No. 3, cases 50 lb., in 5-lb. tins		23
Green Ceylon, No. 1	(50 ½-lb. pkgs	35
	(25 1-lb. pkgs.	34
Green Ceylon, No. 2	(50 ½-lb. pkgs.	29
	(25 1-lb pkgs.	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3½s. 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

	Per gal.
Old Crow	0 20
Condor	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt, triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25

	Per doz.
No. 1 2-hoop pails	1 55
" 1 3 "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c., 1 kgs. in case		1 00
Jersey Cream yeast cake, 3 doz. 5c.		1 00
Victoria " "	3 doz. 5c.	1 00
" " "	3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

No. 5

IT will make your store or home as bright as day without costing you as much to run as your oil lamps or electric lights.

THERE is no smell from it and it does not flicker.

IT shows the true colors of your goods which oil and electricity do not.

SATISFACTION GUARANTEED OR YOUR MONEY REFUNDED.

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Manufacturers and Importers of
MANTLES—SHADES—CHIMNEYS—BURNERS—ETC.

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Resolved at a special meeting that they would buy and use none but British and Canadian Products, whenever possible. That means greater sales for

"EMPIRE" SODA

BEST FOR BAKING.

A Strictly British Product.

Manufactured by
BRUNNER, MOND & CO., NORTHWICH, ENG.
SOLE AGENTS,
WINN & HOLLAND, MONTREAL, CANADA.

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"Gleaner" Office, . . .KINGSTON, JA.

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McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Crockery and Glassware

Do you need anything in this line?

We have it

And if you will write your wants to our MAIL ORDER DEPARTMENT your requirements will be satisfactorily filled.

We are always glad to answer enquiries concerning any of our goods and will be pleased to give you price on any lines you mention

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Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Glass.

TORONTO and WINNIPEG.

EVERY POUND

—OF—

WETHEY'S CONDENSED MINCE MEAT

is made from the choicest fruits, meats and spices obtainable. It is honestly described, **Pure, Wholesome, Clean** and **Delicious.** Every reliable dealer is glad to sell Wethey's Condensed Mince Meat. No honest dealer ever says he has anything else as good.

For Sale By All Wholesale Grocers.

J. H. WETHEY, LIMITED
MANUFACTURER
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, **MONTREAL.**

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

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VOL. XVI. MONTREAL AND TORONTO, JUNE 13, 1902 NO. 24

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

COLMAN'S MUSTARD

BEST ON EARTH

It is just as important

to supply your customers with good vinegars as good tea, or any other staple. You win their confidence, ensure their trade and increase your profits—

"IMPERIAL" WHITE WINE VINEGAR

gives perfect satisfaction to Pickle Manufacturers and housewives alike. Always reliable—and just the price of ordinary standard vinegar. Remember, it is not mere strength that makes standard vinegar. There is flavor, clearness, adaptability to pickling, and many other points that the seller of cheap vinegars never thinks of mentioning to you.

Ask your grocery traveller to show you samples.

We find this brand of Table and Dairy

SALT

rapidly increasing in favor—

BRUSSELS

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

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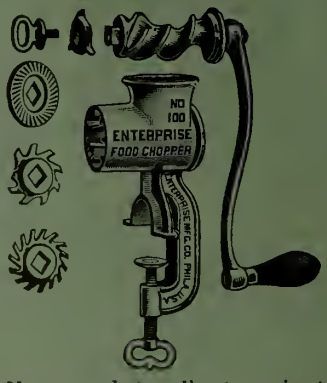

Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
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Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE *Order through your Jobber*

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No. 750, $7.50

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5 Sizes & Styles

No. 1, $7.50 doz.

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45 Sizes & Styles for Hand & Power, $1.25 to 300.00

No. 2½, $4.75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch, 105 Front Street

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If you stock up with that new, "totally different" Cereal Food, Wheat Marrow, you may be sure that the packages won't grow dusty and fly-specked on your shelves, because it is a steady seller right through the year. A delicious breakfast and supper dish. Sterilized.

Sold by leading wholesalers.

Stower's Lime Juice

Absolutely the purest Lime Juice that can be produced. Made from specially cultivated Limes. No musty flavor. Popular and best! Profitable and reliable! Palatable and wholesome! "The Lime Juice that draws trade."

Sold by leading wholesalers.

Stephens' Pickles

Sound pickles perfectly packed in bottles with very showy labels. Preserved in genuine Malt Vinegar which is brewed by the Messrs. Stephens themselves. Pickles of high quality at a low price. Pickles that sell and continue to sell!

Sold by leading wholesalers.

A. P. TIPPET & CO., Agts.,

Montreal. Toronto.

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A QUICK SELLER.

Our Mammoth Prize Competition NOW IN PROGRESS, by means of which

$2,500.00 in Cash and Prizes will be divided among our patrons.

Get full particulars by addressing . . . **GOLD SOAP, Toronto**

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.
Prices For Cash Unequalled.
JOHN MAGOR & CO., MONTREAL

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TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50 lb. box.

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Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

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— AND —
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We make them in all shapes and sizes. We have

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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Soap

"IMPERIAL" and "SNOW"
Twin Cakes.
NOW IN STORE.
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MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

For Sale Everywhere.

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MOTT'S.

Payne's "Pharaoh" and "Pebble" Cigars

are selling like the proverbial "hot cakes," and they are selling entirely on their merits. Quality will tell! This only bears out my oft-repeated assertion in "The Grocer," that for the same money no Cigar Manufacturer anywhere can equal the quality and workmanship in these two brands (my leaders). Send along for that "trial order" of an assortment of a thousand or more of my different brands, including one or two hundred each of the "Pharaoh" and "Pebble."

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

Summer Favorites

—"Sterling"
—Brand
—Goods.

Lime Juice
Lime Juice Cordial
Raspberry Vinegar.

Summer here and what to take to the picnic or use at home is an important question. No mistake will be made if your customer selects "Sterling" brand goods—Lime Juice, Lime Juice Cordial and Raspberry Vinegar. Just what you want for the picnic.

—Done up in Imperial
—Tall Pints, Reputed
—Pints, and Splits.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
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OVER AND OVER AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.

JUL 16 1902
to Montreal Office

WHY

... IS ...

JAPAN TEA

deserving of the large measure of confidence grocers continue to place in it?

BECAUSE

they know it possesses all the best qualities necessary to making it a trade-winner and a trade-retainer for them. We laugh in our sleeves when we see our competitors claiming that their teas are displacing **Japan**—they are adopting the best method for advertising **Japan** and making it better known. When compared to other teas its superiority is immediately acknowledged. When the best people in Canada and the United States prefer **Japan,** what better evidence of its intrinsic merits? **Grocers —it pays to stand by**

JAPAN TEA

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

A SURE STEP

towards success has been taken by the grocer who sells

IVORY GLOSS STARCH

Ladies who once buy it acquire the commendable habit of doing so again and again. No wonder they prefer it and give their trade to the retailer who can supply them with such a good article—results are so satisfactory.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR THE FINEST AND MOST DURABLE LUSTRE
ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

FLAT TINS.

Fraser River Sockeye Salmon.

Choice, Reliable Fish, Rich in Color and Flavor, at $1.35 per dozen.

This is a special offer, and if open we would like to be favored with your order. The quantity we got in is rapidly being depleted.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

Breezy, Grocer's Clerk, and his Revolutionary Methods.

By J. GEORGE FREDERICK.

WHEN the prosperous though unprogressive firm of Casper W. Leslie & Co., grocers, hired him they thought they had secured an ordinary clerk, and gave themselves no further concern. They already had a force of about a dozen clerks, besides half a dozen delivery teams. They had hired clerks for 20 years, and it was to them a troublesome and vexatious proceeding. They frowned at first at his slight frame, but when he put a prostrate sugar barrel on end with easy unconcern all objections were immediately withdrawn.

His surname was the leveling one of Smith, and his Christian name—highly Christian—Hezekiah. His mother called him "Zeke" and his companions, "Breezy."

Breezy entered upon his work whistling in supreme content. He was at the bottom of the commercial hill, and was preparing to run up to the top. He had no star-high ambitions to make him dream, no love affairs to make him forgetful, and no vices to keep him from doing his best. There wasn't a lazy tendon in his body. He was not tall. If he had been, he would have been lazy. He was short, thin, black-eyed, nervous, and muscular. Before his ponderous companions got an idea through their heads, Breezy was half-way done with the action. A few thought he was a genius; but they were mistaken. Breezy was innocent of the smallest spark. He just had a heavy capital of nervous energy that made him work while others were content to lounge.

They put him behind the fruit counter. His first act was to clean it up and "fix things" generally. "Such a rum way of doing business," he muttered, quite like an experienced grocer, scowling at the hideen waste and slipshod displays of his predecessor. When he was through with the counter there was absolutely no fault to find with it. But he was not satisfied. He went into the cellar and started to saw and nail some boxes to make receptacles for various things back of his counter.

"What are you doing here?" said the pompous and obese superintendent, finding him at work.

"Oh," said Breezy carelessly, "I'm just getting some boxes in shape to put dirt and tools in at my counter."

"We have got a carpenter to do that," said the superintendent, with displeasure; "get up where you belong and 'tend to your customers."

Breezy went up, and finished the boxes later while the superintendent was absent. He cleaned the fruit on his stand four times a day. "It gets so blamed mussed up," he said briskly to a fellow clerk who looked askance at the action.

"The other clerk didn't," replied his companion suggestively.

"Didn't he?" said Breezy coolly.

Of course the clerks laughed at him. His tie was awry and of objectionable hue, and his trousers lacked the proper cut and crease.

The fruit trade was slow, and Breezy was highly impatient. The superintendent compelled him to stay behind his counter, and he had to gaze impatiently over the bustling crowd of the store, which seemed to stop at every other counter but his. Twice, when the superintendent was not about, he made a personal canvass among the shoppers and secured a number of sales. The third time he was discovered and peremptorily ordered back.

After closing time, Breezy was absent-minded and restless. The noise of the overhead cash system; the aroma of freshly roasted coffee, of bacon, and of cheese; the click of the weighing scales; the scraping of the busy scoops; the shrill staccato of the register bells and opening drawers; the rustle of the wrapping paper; the shuffle of hurrying feet; the rumble of the drays on the cobbles outside; the incessant hum of voices, and the everchanging panorama of shoppers—all these had become to Breezy the breath of life, and he sighed for them longingly ere the evenings were over. He had a printing press, and he set type as a means of diversion—all matter concerning the grocery store.

He set up a card and embodied in it an idea that he had conceived. He printed 500 of them—all the cardboard he had. They were invitations to the public to have any and all sorts of fruit delivered at their homes at any time by telephone orders. He laid one on Mr. Leslie's desk the next morning.

"Thompson," Breezy heard Leslie call shortly afterwards to the superintendent, "this is a good idea. How many did you have printed?"

Thompson grew red. "I didn't have any printed," he replied in surprise. Leslie frowned, and called his partner, who also professed ignorance. Breezy watched them from behind the register, and then ventured forward.

"I printed them on my own press. Here are 500 more."

Leslie looked again at the card, and raised his eyebrows at Thompson, who nodded in return, seemingly signifying that this was the clerk mentioned in some previous conversation.

"You may hand in your bill for them to the bookkeeper," said Leslie evenly; "and, Thompson, you may have them properly distributed."

He was paid for his cards, and there was also an extra dollar in his weekly pay envelope that Saturday. He promptly bought the best seat in the theatre.

They found him the next week in the telephone booth, calling up successively from a list of over 100 residences. "Is this Mrs. Jones?" he would ask. "Pardon me, Mrs. Jones; this is Leslie's. We would like to sell you some groceries." And then he would enter into a conversation for an order. The other people on the line were indignant, and the exchange told him that he was not the only lung on the line. But in less than an hour Breezy had hurry orders aggregating $20, and Leslie himself closed Thompson's mouth of wrath at neglected customers by a word of commendation.

The firm's telephone trade had never been worked up, and Breezy printed announcements inviting customers to use the 'phone to send their orders. A 'phone was placed behind the fruit counter, and Breezy took the orders. He did more. "You're going to bake, aren't you?" he asked of the housewives when they ordered flour, lard, etc. "Isn't your baking powder all gone? Don't you need some new pans? We've got a splendid new pan here. Patented. Only eight cents, too." And so on.

"Here, Mr. Thompson," he called to the superintendent as he passed one day; "who makes these sign cards?"

"Tommy, the shipping clerk," replied Thompson shortly.

"I have just thought," said Breezy reflectively, "that I might make a nicer one for this counter. May I try one?"

"Yes; but don't neglect your counter."

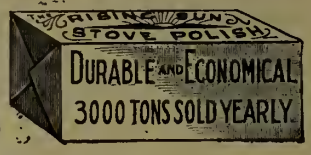
Breezy had just received a large quantity of splendid figs that morning, which were selling at a really attractive price. But the firm had not even given him price cards to put on them, and had not mentioned them in the newspaper ads. "How in blazes do they expect to sell these?" he grumbled. "Nobody knows anything about them."

When, therefore, he had surprised the busy shipping clerk by asking for the card-marking tools, and had made a few simple price cards for other goods, it occurred to him that he might as well make a fig sign. It was prettily lettered, and it read: "These figs are good, clean figs, and you won't be able to buy them very many days." The clerks leered at him when he put it over his figs, rearranging the boxes artistically on the counter. Thompson didn't happen round any more that day, but in the evening Breezy sought him out. The figs were all gone.

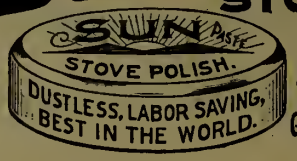
"H'm," said the superintendent, "you must have had an extra run on figs today."

Over the new supply that he received the next morning, the clerks read from another card: "More good, clean figs at this price. They'll only last through the day, though." It seemed as if everybody that came into the store that day bought figs. Thompson came to the fruit counter out of curosity, attracted by the crowd there, which Breezy was waiting upon

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS



GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

with a satisfied and dexterous alacrity. He elevated his eyebrows at the sign.

"Who made that sign?" he asked, when the crowd cleared off.

"Me," said Breezy, in a bustle at the cash register.

"H'm, h'm," said the superintendent, strolling off.

The next day it was raisins at a bargain, and Breezy' sign said: "We bought 50 boxes of these seedless raisins, and we are going to sell them at —— cents a pound until they are all gone."

"How many boxes of those seedless raisins went out to-day?" asked Thompson that evening, looking sourly at the sign. "I'm afraid they won't go very well."

"Twenty-five," answered Breezy.

"What!" said Thompson, staring over his spectacles.

"Twenty-five," repeated Breezy.

"H'm, h'm," said the superintendent, walking rapidly off.

The other twenty-five went the next day. "Could have sold more," said Breezy.

"H'm," said Thompson slowly; and after a minute: "Those signs are neatly lettered."

Breezy was vigorously cleaning up.

"You may take off the dull hours," continued Thompson cautiously, "and make the signs for the whole store. We'll get an assistant at your counter." Breezy was kicking some boxes under his counter.

"D'ye hear?" said Thompson.

"Yes, sir," said Breezy.

For the next six weeks the customers at Leslie's enjoyed daily treats from the signs. There were no less than 50 to be made on busy days. The language was simple; it told the truth about the goods, and it never disappointed, and quite often there was a bit of humor in it. The obese superintendent frowned at Breezy's efforts and looked as if he half regretted his venture.

"The old guy," mused Breezy one day, as he saw Thompson deliberately tear one of them up. It was an egg sign, and read: "If you wait until to-morrow to buy these at 15 cents a dozen, they may not be as good as they are to-day!" Promptly Breezy had another one up which read: "It's throwing these eggs at you to sell them for 15 cents the dozen. They're not bad, though."

Thompson stood before it for full two minutes before he decided to let it pass, and then walked away, murmuring, "H'm, h'm."

But Breezy ran to extremes, and one day, when Leslie paused before a cheese sign and read, "Hold your nose here. It only takes the clerk two minutes by the clock to wrap up half a pound at 30 cents," he decided that he would draw the limit, and he told Breezy to take it down, which Breezy did with a rather crestfallen air. He had been particularly proud of this effort, and had stood behind his register a dozen different times during the day, to watch customers stare and break out into laughter. A week later they made him take another one down, and Mr. Leslie called him aside.

"Don't try to be so funny on your cards," he frowned. "You make nice cards when you stick to fact, but when you get humorous you are as loud as a barrel of mackerel."

Breezy grunted ungracious acquiescence, while the corners of the grocer's mouth twitched at the recollection of some of the cards. But they continued to be as flagrant as ever. Thompson complained to Leslie about it, and the proprietor sat for a few moments in deep thought.

"That boy's got too much vitality," he said, "and we'll have to give him another outlet for it. Making cards and answering the telephone isn't enough for him to do. I believe that I will put Morris at the telephone, and let Smith do our important outside business down town." The change was accordingly made, and Breezy became a sort of confidential clerk, doing most of the firm's business with the banks and the down-town offices. Characteristically, he allowed no opportunity to escape to learn the firm's manner of doing business, and its needs. He was not chary with suggestions, either, and was told by the firm more than once that his advice had not been asked, and that it was therefore not very valuable. This logic Breezy utterly failed to comprehend.

His old friends smiled as he dashed by them daily on his bicycle, his hat crushed into his head and his face almost on the handle bars.

The firm sent him to the newspaper offices to take advertising copy. The advertisements which he carried he criticised freely on the road down town. Most of his criticisms were of a decidedly adverse nature, and his opinion of the man who wrote them, the head of the firm, grew more and more contemptuous. He had learned some lessons in advertising by his card making.

One morning they sent him to a down-town firm of producers with an order for 20 tubs of butter. With the order they gave him copy to take to all the morning papers, making commonplace and altogether unattractive mention — thought Breezy—of a proposed special sale of these 20 tubs of butter.

"That's the weakest thing yet," he soliloquized, as he sped down the empty avenue. "Butter'll go up three cents a pound one of these days."

As he stood in the office of the company, he heard a man say something confidentially to the produce man and a customer that made him wink hard. It was that butter would go up in a few days. The customer did not seem to take it very seriously, but Breezy construed it into a mighty tip.

"Just what I thought," he said to himself. "That slow firm buying only 2 tubs!" It occurred to him that he might telephone to the firm and give them the tip; but he immediately rejected the idea.

"They'd only laugh and tell me that I wasn't running their business."

Then was born a great idea. An instant later he was decided. The producer whistled when Breezy handed him an order for a hundred tubs.

"It'll take all we have," he said.

Breezy sat down at a desk and wrote something rapidly. The foreman at the newspaper composing rooms looked at him in surprise as he gave directions about border and type, technicalities which he had learned as editor of the school paper.

The tubs were all delivered in the afternoon. Thompson came out in the warehouse and looked at the first batch of twenty. "I wouldn't have ordered twenty!" he said, shaking his head. "I told Jim they wouldn't go." He wasn't in when the rest came. "Are they turning the store into a butter house?" said the shipping clerk, grumbling, as he helped the men bring them in.

"Great heavens!" ejaculated Thompson the next morning when he came into the warehouse. "Where does all this butter come from?"

The shipping clerk looked unintelligent, and made no answer. Thompson brought in the head of the firm, Mr. Leslie. He, in turn, stared dumbly at the tiers of tubs.

"What the ——!" he began excitedly.

"I told you to order twenty, didn't I?"

"You advised me not to buy more," said Thompson stiffly, "and I didn't."

"Can't you count?" exclaimed Leslie

SUMMER DRINKS

Sutherland's Goods:

LIME JUICE CORDIAL,

. . . LEMON SQUASH.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS **HAMILTON.**

BEWARE OF USELESS IMITATIONS.

Wilson's
Fly Pads
. . (POISON) . .
Sure Death to Flies
Clean, Safe, Effectual.

ORDER FROM ANY WHOLESALE GROCERY HOUSE.

Archdale Wilson **Hamilton**

"In the greatest circumstances *a trifle* has always decided the most important events."
—NAPOLEON BONAPARTE.

A Business Bringer

Successful grocers know that it is not necessarily their bulky, largely-consumed staples that are the greatest factors in building up business.

You may not be able to trace it, but possibly your best customer came to you first by being directed to you for, or finding that you kept, some article of special merit.

"H AND H" in its very wide scope of special cleansings, such as ordinary soaps do not touch, and with the enviable reputation it has obtained in high quarters, is advertised by direct correspondence with and by sampling the best class of consumers all over Canada.

It will pay you to have it, and send your name to the **"H AND H"** Office, 34 Yonge St., Toronto, so that good people may be directed to you and others may be "sampled" in your interests. Include with first general order

H AND H TRADE MARK — **THE "UNEQUALLED" CLEANER**

JAMES TURNER & CO., Wholesale Grocers, **Hamilton, Ont.**

Wholesale Selling Agents for **"H AND H"** in Hamilton.

Every Grocer Should Handle

Crown Blend Coffee.

One Crown Sells at - - - 25c. per lb.
Two " " - - - - 35c. per lb.
Three " " - - - 45c. per lb.

Put up in 10, 25 and 50-lb. tins.

Gives a Handsome Profit and Pleases the Customer.

THOS. KINNEAR & CO.,

Wholesale Grocers, **49 Front St. East, TORONTO**

wrathfully, pointing to the tubs. There's a hundred there, if there's one ! "

When Breezy was finally called in, he faced both men easily.

" How many tubs of butter did you order ? " asked Leslie.

" One hundred."

" I told you twenty ! " roared Thompson.

Leslie did not answer, but made for the telephone. The produce people firmly refused to take back the tubs. " We've just refilled our refrigerators, and can't accommodate any more," they said. But they added something more in a telephone whisper.

" Mr. Leslie," said Breezy, when the proprietor rang off, without any visible allayment of his wrath, " I was ordered to get only twenty, but I made it a hundred, and——— "

" You did, did you ? " burst out Leslie, glaring at Breezy with unutterable derision. " You'll be advertising yourself as proprietor of this store shortly, won't you ? "

" But, Mr. Leslie," protested Breezy, " butter's going up in a few days ! "

" Great guns ! " roared Leslie, " are—are you running this firm, you—you impudent young fool ? You young barrel of gall ! I've a notion to break your head ! "

Breezy flushed angrily.

" Go out and draw your salary, and never set foot here again ! "

Breezy turned on his heel and walked out, without looking at the clerks who had assembled at the wareroom door, attracted by the loud voices.

" Fools ! fools ! " he muttered between his teeth, as he drove his bicycle along the street.

When he looked at copies of all the morning papers, in which appeared the advertisements he had prepared the day before, in lieu of the originals, he smiled in genuine artistic gratification.

" If that don't sell butter," he chuckled, " nothing ever will." The advertisement predicted that butter would go up very soon, and that Leslie & Co. had bought, in anticipation of this, 100 tubs, which they would sell at one cent below the market price.

" There will be a still awfuller row in that shanty when they see these. They might arrest me." But the spirit of Breezy rose hopefully to the possibility. " If they only wait till to-night."

He learned afterwards that the store was crowded with butter buyers from early morning until late in the afternoon, and that his advertisements had precipitated the coming rise in price, and an advance of one cent was already asked that same day.

It was during the afternoon of the next day that Breezy received a note asking him to call at the office of the grocery firm of Leslie & Co.

" See here, young man," said Leslie to him in his private office, " what you did on Tuesday was a thing that could have put you behind prison bars. Do you understand ? "

Privately, Breezy was skeptical, but he nodded doggedly, thinking that Leslie merely wished to abuse him, and regretting that he had come at all.

" It was pure malicious mischief in the eyes of the law," continued Leslie, " and an entirely unpardonable offence. But while this is undoubtedly so,"—he talked more moderately and less harshly—" it—well, to be frank, those ads.—" The remembrance of this part of Breezy's misdemeanor swelled his indignation, and he was again angry. " Those ads.", he continued, " that you dutched for us—well, it was worth six months at hard confinement itself ! " He glared impotently, while he got red in the face.

" Well," he began again, " as I was saying, those ads.—er—well, they drew the trade, in brief, and we sold the whole hundred tubs ! " He said this as though it was little short of miraculous. Breezy did not wink an eye. To him it was the natural result.

As Breezy still held his peace, Leslie resumed : " As a result we are—er—have cleared, well, some hundred dollars."

Breezy still remained silent, and Leslie put on a pompous frown.

" Understand, young man," he declaimed, " in giving you the position of superintendent and advertising manager of this store, we most certainly wish to express our vehement displeasure at your act of Tuesday, lucky as it happened to turn out, and solemnly warn you that a repetition of such a monstrous offence will mean instant discharge. To hold this position, you will have to confine yourself to reasonable and cautious methods of doing business. Your salary will be three times your former one. Get out now, and don't bother me, but show up ready for work Monday morning."

The only evidence Breezy gave of his satisfaction with this interview was that he rode madly up the full length of the steepest hill in the city on his way home, to rid himself of surplus nervous energy.

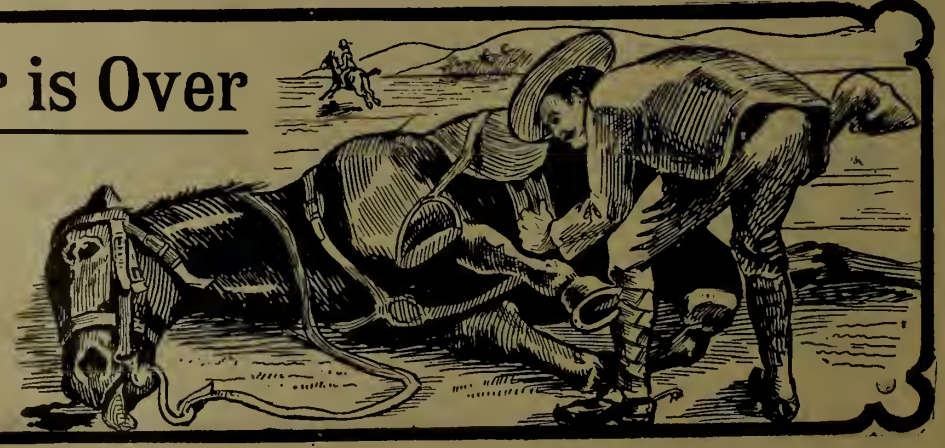
Now the War is Over

and all imitators acknowledge that

MacLaren's Imperial

—AND—

MacLaren's Roquefort Cheese have them all beaten.



SARDINES

IMPORTED AND DOMESTIC.

GET OUR FIGURES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on Thursday night, June 5, the president, Ald. Turner, in the chair.

The secretary's report showed a satisfactory number of contributions, in money and kind, to the picnic, to be held on July 16 at Highgate Springs, Vt. The subscriptions are now being collected by the chairman of the subscription committee and three other members.

A letter was read from the Retail Merchants' Association, of Toronto, in regard to

TRADING STAMPS,

stating that, on the representations of several retail merchants, the Provincial Government of Ontario had passed a bill prohibiting their use in that Province. The secretary was ordered to communicate with the Toronto Association and secure a copy of this Bill. It was decided that at the coming session of the Quebec Legislature an effort to have a similar law brought about will be made by the grocers.

The Association sent a letter of condolence to the family of the late James R. Guest, 600 Wellington street, who had been one of the members of the Association.

PAPER MONEY.

A discussion arose over the $4 bill now in circulation. A good many of the members were found to be interested in this subject; and it was generally agreed that the present bill of that denomination was a nuisance, as it looked so much like a $1 bill that, in the hurry of waiting on customers, mistakes were often made, subjecting both merchant and customer to considerable annoyance. The need of a $4 bill was not disputed, but it was thought that the figure could be changed so as to look less like the figure 1.

The result of this discussion was that the secretary was instructed to write to the Minister of Finance, calling his attention to this objectionable feature and asking to have the present bill replaced by another which would give rise to fewer mistakes.

The photographs of the members of the Association, which it was decided to have taken a couple of months ago, will be made up into two large groups, one for the Association itself and the other to be presented to the Chambre de Commerce, Montreal.

A TEAMAN AT ST. PIERRE.

S. P. Saunders, The "Salada" Tea Co.'s representative in the West Indies, has just returned to town. Mr. Saunders was at St. Pierre, Martinique, three days before the terrible eruption of Mount Pelee. He considers himself fortunate in escaping this terrible disaster.

MONTREAL WHOLESALE CLERKS.

The annual excursion of the Montreal Wholesale Clerks' Association will be held on Sundav, June 15. The trip this year is to Malone, N.Y. The party will leave Windsor Station at 8 a.m., by the N.Y.C. Ry. Special attention has been given to the programme, and a big crowd is expected.

WHERE ALLSPICE GROWS.

The island of Jamaica produces about all the allspice that is used. It is known also as pimento, or Jamaica pepper. The tree on which the berries grow is evergreen, and the flowers grow in dense clusters. These develop into small green aromatic berries, the size of black pepper. If allowed to ripen, they become pulpy and lose some of their pungency. For commercial purposes the berries are gathered when green, carefully dried in the sun and afterwards packed in bags holding 160 to 180 lb. and shipped. Pimento trees grow in many parts of tropical America, but nowhere do they thrive as in Jamaica. The trees are never planted by man and receive no cultivation worthy of name. The seeds are dropped by the birds and the rains and the tropical sun do the rest. Surplus trees are cut down and become walking sticks and umbrella handles. This spice is more mild and innocent than most other spices.

Keep Your Stock Moving

By buying to-day what will sell to-day and to-morrow.

UPTON'S

JAMS, JELLIES AND MARMALADE

have a ready sale all year round.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

Cold Storage in Orillia—The Markets—Miscellaneous Notes.

COLD STORAGE IN ORILLIA.

THE NORTHWAY CO. have just finished their brick cold-storage building at Orillia, Ont. The structure consists of a concrete cellar with an ice chamber above, a receiving-room with scales, and an egg-candling-room. There is also a quick-drop elevator to the basement. The trade this year will be principally in handling butter for export, and so the company is prepared to store 125,000 lb. of that commodity. The butter, when received, is washed and packed in square boxes of 56 lb. each and put in the storage cellar. There the temperature is constantly kept at 2 deg. above freezing point. Admittance is gained to this cellar by an underground passage, and things are so arranged as to permit of a quick and clean handling of the products.

AN ICE SHORTAGE.

There is at present a shortage in the supply of ice in Montreal, which later in the summer may cause inconvenience to many. The early opening of spring, and consequent breaking up of roads, rendered it very difficult to handle the ice by sleighs; and the impossibility of using wagons at that time of year for the purpose has resulted in many dealers having small stocks.

Ice is now from $1 to $1.50 higher in price than last year; but even at the advanced prices dealers are by no means anxious sellers. Some of the largest firms have refused to take orders from any but the heaviest consumers of ice, preferring, in the event of stocks becoming exhausted, not to lose these customers.

PRICE OF MEAT IN NEW YORK.

The meat supply of New York is at present controlled by a Beef Trust and the people there will likely have to pay high prices for their beef, or perhaps do without it entirely, if what The New York Daily News of recent date says is of any account.

An injunction has been granted against the Trust, but this can be evaded by them selling meat to the wholesale and retail dealers of New Jersey. They would, in this way, be able to still withhold meat from New York, urging as a reason for doing so its scarcity.

There is no doubt but that there is a shortage of meat on the market there owing to the strike in Chicago and this may make the situation more acute. However, some people expect a fall in the prices of meat in New York before long. There are executive offices of the agencies for a number of great western meat houses in New Jersey, principally in Hoboken, and there and in Newark are facilities for the handling of large quantities of meat. So the Trust will have to be on its guard against the coming of another combination into the field that would offer meat at lower prices. Thus a monopoly that it has taken several years to build up would run chances of being destroyed.

A NEW COLD STORAGE.

A new cold storage building is being erected by Lovell & Christmas, provision dealers, on King street, Montreal, which, when completed, will be one of the finest in Canada. It is being made as nearly fireproof as possible. The Linde system of cold air circulation, which is now considered the best for all purposes, will be used. It is expected that the new storage will be ready for use early in the fall.

ACCIDENT IN COLD-STORAGE PLANT.

An accident occurred on Friday night, June 6, in the building of The Canada Cold Storage and Freezing Co., Montreal, which only the excellent equipment of the plant prevented from being more serious. As it was the damage amounted to only about $250. The cap of one of the condensing pipes blew off, releasing about 1,200 lb. of ammonia gas. The building which contains the freezing apparatus is separated from the storage building, and no damage was done to the butter and cheese in store. The engine had to be stopped, but as another was in readiness to start almost immediately, there was little time for the temperature at which the goods were kept to vary more than a degree or two.

THE PROVISION MARKETS.

TORONTO.

The market continues steady and unchanged. There is a good demand for beef and lamb. Trade in dressed hogs is fair. In live hogs the market is weak and prospects are for lower prices. We quote as follows: Dressed hogs, $9.00 to $9.25; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $7.00 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, $7.00; lights, $6.62½ to $6 87½ per 100 lb.; choice export cattle bring $6 to $6.75 per 100 lb.; lights sell at $5 to $5.75.

In cured provisions the demand for smoked meats is brisk, and prices of smoked breakfast bacon, shoulder hams and backs are ½c. higher. The summer trade is well under way now and the market is likely to continue firm from this out. We quote: Long clear bacon, 11c.; smoked breakfast bacon, 14½ to 15c.; rolls, 11½ to 12c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, $21.50; short cut, $23; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The market on most lines of provisions is active. Wholesalers have raised prices on hams and bacon, and the former are now quoted at 12½c. for large, 13½c. for medium and 14c. for small. Bacon is held at 15c. There was some scarcity in Jones' pork at the beginning of the week, but this has been relieved.

The market for dressed hogs has declined since our last report, and now country-killed are quoted at $9 to $9 50, and abattoir stock at $9.25 to $9 75 per 100 lb. The market has become steadier since the decline, and the demand is fair.

Lard has been moving well. The manufacturers of "Anchor" brand have managed to put their goods on the market again. It is quoted by jobbers at $1.95 for wood pails and $1.90 for tin pails. Fairbank's "Snow White" and "Globe" compound lard is now quoted at 10c. per pail higher.

Our quotations now are as follows: Heavy Canadian short cut mess pork, $23.75 to $24.00; Chicago clear pork, $27.00 for heavy and $26.00 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail; refined lard compound (Fairbank's); $2.15 for 1 to 24 pails; $2.13 for 25 to 49 pails; $2.12 for 50 pails and over. Snow White and Globe compound, $1.95 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork and beef there is but a light movement. The high prices continue. While there has been a somewhat easier

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Satisfy your customers with

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A POST CARD WILL BRING YOU PRICE LIST.

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LIMITED
BRANTFORD, ONT.

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The J. A. McLean Produce Co., Limited
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The stock of old cheese has been exhausted. None left.

New cheese are coming in more plentifully and quality is good.

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Pork Packers and Lard Refiners,
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Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

feeling, it is thought prices will be higher. Lard is rather higher, and there is a fair sale. In fresh beef, the very high price continues. Veal is quite plentiful. Mutton is reasonable, but lamb is quite scarce and high. Pork is in limited supply and keeps high. We quote: American mess pork, $23 to $23.50; domestic mess pork, $21.50; plate beef, Canadian, $14 to $14.50; clear pork, American, $25.50; plate beef, American, $17 to $18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10½; pails, 10¾c.; hams, 14 to 14½c.; rolls, 12 to 13c.

HALIFAX.

Beef and pork remain remarkably high, and to recent advances may be added $1 per barrel on best Canadian beef. Fresh beef is also hard to obtain by the local dealers and prices remain high. Lamb is coming in more plentifully and is bringing from $2 to $3 per carcase. Veal is also plentiful. Fowls and chickens and turkeys are only in moderate supply, the former wholesaling at 10c. and the latter at 14 to 15c.

WINNIPEG.

DRESSED MEATS—The market for dressed meats is active and prices are without change, beef running from 8 to 9c. per lb.; veal, 7½ to 8½c.; mutton, 10c.; spring lambs, $4 to $4.50.

CURED MEATS—The market is active and prices liable to change at any moment, so that prices are not quotable to-day. The tendency is upward.

PROVISION NOTES.

Westgate & Lewis, butchers, Montreal, have registered.

D. P. Williams, Sidney, Man., has sold out to A. J. Sharp.

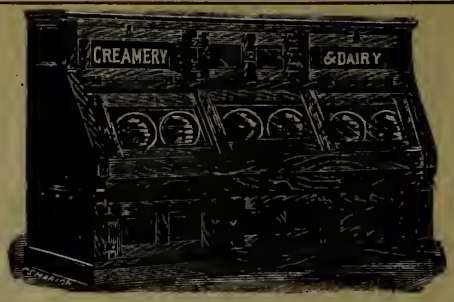
C. R. Westgate & Co., butchers, Montreal, have dissolved.

Frank Russell, butcher, Brandon, Man., is advertising his business for sale.

A. Daoust & Co., butchers, Montreal, have filed a consent of assignment, and one of the creditors has filed a contestation of the demand of assignment recently made on him.

WATERMELONS AND LYNCHING.

Watermelons are ripening on the vines in Texas. This fact may have some connection with the recent lynching of so many colored men in the Lone Star State.—St. Louis Globe-Democrat.



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Makers of Breakfast Bacon, Long Clear Bacon, Short Roll Bacon, Long Rib Bacon, Long Roll Bacon, Square Cut Shoulders, Back, or Windsor Bacon, Shoulder Butts, Wiltshire Bacon, Mess Pork, Cumberland Bacon.

All first-class Grocers and Provision dealers should handle the
"L. & S." and "Imperial"
Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.
The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

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Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

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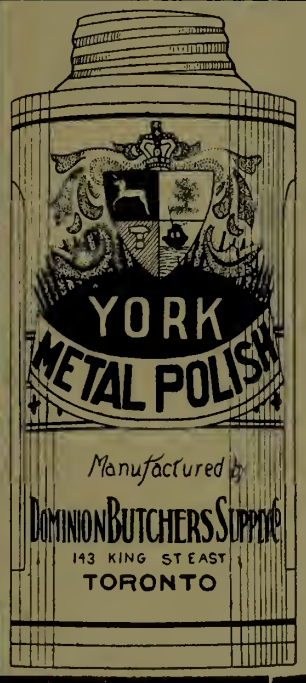

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It will be found invaluable for oleaning and polishing Jewellery, Doorplates, Maohinery and Harness Mountings, Metal Offioe Fittings, etc.

It contains no grit or aoids in its manufacture, therefore will not injure anything or leave any soratohy marks.

It should be used by you. TRY IT.

Put up in tins, 10c., 25o., 40c., 75o.

Samples and wholesale prices on application.

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Send for handsome Catalogue fully describing all Courses taught.

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BOOKS FOR PROGRESSIVE GROCERS.

"LAW'S GROCERS' MANUAL." Illustrated. 1,185 pages. By Gilbert & Rivington, Limited, London, England. Price, 7s. 6d.

This is the most exhaustive and comprehensive work published for the guidance and general information of grocers. It gives the history and how best to handle the various lines of goods sold by grocers, together with dealing in a very practical manner with bookkeeping, commercial law and all kindred subjects of interest to the merchant. From the vast amount of information compiled on these subjects it will prove a most valuable book for any grocer to possess.

"TEA; HISTORY AND MYSTERY." By Jos. M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, $2.

In this work the judging and testing of tea has a most careful consideration. The usual methods of valuing by appearance, feeling, smelling and infusing are described. The book is well bound and should have a place on the shelf of every dealer in teas.

"TEA BLENDING, AS A FINE ART." By Joseph M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, $2.

Those engaged in any business should be posted on the goods they are selling. The average grocer can profit by reading over the formulæ and the scientific combination of the different varieties of tea. It is a work that many merchants will want, for the subject is one of great interest to the trade.

"COFFEE: ITS HISTORY, CLASSIFICATION AND DESCRIPTION." By Joseph M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, $2.

A neat volume, well bound and brightly written. It deals with the cultivation of the berry and the preparation of the bean for market, by roasting, glazing and grinding. One of its most interesting chapters is that devoted to adulteration and detection. A good work to have for reference by all interested in the subject.

"WINDOW DRESSING FOR GROCERS." By E. N. & F. J. Root, New York. Price, $2.

A well-written work, with some new ideas on trimming grocery windows. There are often times in a grocery when in looking over the pages of a book like this help will be derived in arranging an attractive window display.

CHANGED CONDITIONS.

The first Sunday in Montreal under the new by-law restricting the keeping open of stores on that day passed off satisfactorily to the authorities. It was estimated by the police that out of the 500 and more stores which, previous to the by-law, kept open on Sunday, some 400 closed up on Sunday last. There are a number yet, of course, who manage to do business under the nose of the law and yet remain undetected, but the work of clearing these out will proceed rapidly and an entirely different state of affairs may be expected before long. Some cigar and tobacco stores attempted to evade the law by placing in stock a little fruit and candy and a few bottles of ginger ale, etc. Nothing could be done, of course, in these cases, but such stores are being kept under close surveillance and will be closed up if they are found to be undesirable.

MARRIAGE OF E. E. ROBSON.

At Lindsay, on June 4, Miss H. Wallace was united in marriage to Mr. E. E. Robson, manager of the grocery business of W. M. Robson. The groom was supported by Mr. W. Procter, of Dalton Bros., Toronto. The bridesmaid was Miss E. Lansing, of Huntsville.

THE CANADIAN GROCER joins with the many friends of the young couple in wishing them the heartiest congratulations.

OWEN SOUND GROCERS' PICNIC.

The third annual picnic of the Owen Sound Retail Grocers' Association will be held on Wednesday, June 18, at King's Royal Park, Owen Sound.

U. S. HATCHERIES ON THE FRASER.

A number of salmon canners of the State of Washington have obtained permission from the Canadian Government to build a salmon hatchery on the Fraser River, British Columbia. Their object is to perpetuate the salmon industry on Puget Sound, and they decided to put up the money for the hatchery and allow the Canadian combine to share its benefits rather than imperil the industry by fishing the ocean dry without restocking.

BRANTFORD WANTS SUGAR FACTORY.

Brantford, Ont., is considering the advisability of establishing there a beet-sugar refinery. At a meeting on Monday, June 9, a proposition was laid before a number of citizens by the representatives of a beet firm to build a factory having a daily capacity of 600 tons, with a capability of having it increased to 800 tons when required. The local capitalists would be expected to provide $150,000, the total cost being $700,000. The city would be asked to grant tax exemption and a bonus of $50,000. For five months of the year there would be employed 250 hands, and the annual expenditure would be about half a million dollars. To keep the factory running 5,000 acres would need to be placed under beet crop. The remarkable growth of the industry in Michigan was pointed out as an indication of what might be expected from it in Canada. Four years ago there were no factories in the former place; now there are thirteen.

REGARDING THE $4 NOTE.

In connection with the request of the Montreal Retail Grocers' Association that the $4 bills now issued by the Dominion Government be withdrawn from circulation, it is interesting to know that, according to the statement of the Finance Department, there was at the close of last April in circulation $9,487,345 in $1 and $2 notes, and, however this combination be obtained, only $526,923 in $4 notes. To as high as $892,273 has the circulation of the $4 note risen within a year, and at that time the value of the smaller notes in circulation reached nearly $10,500,000.

WISE ADVICE.

From Brooklyn comes this story. A lawyer there received this letter:

Dear Sir,—I sent my daughter the other day for vinegar, intending to put it on herrings for the lunch counter in my saloon. They gave her kerosene instead, and thereby $2 worth of herrings were spoiled. The grocer refuses to compensate me, and I want your advice to know what to do.

Yours, ————

The man of legal lore pondered the problem, and, after weighing all sides of the question, including the amount involved, replied: "Don't eat the herrings."

Nothing is said about this lawyer's fee for this very wise advice.

A HELP TO WINDOW ARTISTS.

A book which aims to interest those concerned in window decorating is advertised elsewhere in this issue by W. Edwards, Carleton Place, Ont., who has received expert training in the art of sign, showcard and ticket writing, and is thus able to impart it to others. It contains full instructions, so that a person may train himself in drawing figures, gold and silver lettering, frosting glass, bronzing, ornamenting, handling colors, etc. The book also contains 34 plates of model alphabets and figures, and 200 choice phrases for showcards. It sells at $1, mailed postpaid to any address.

PERSONAL MENTION.

Mr. W. Dundas, of Dundas & Flavelle Bros., Lindsay, has just sailed for England on the annual buying trip.

AGAIN TO THE FRONT——

"SOVEREIGN" { LIME JUICE
RASPBERRY VINEGAR
FRUIT SYRUPS

Put up in two popular styles : { SPLIT HF. PINTS, TO RETAIL AT 10 CENTS.
HOCK PINTS " " 25 "

QUALITY UNEXCELLED—GUARANTEED THE FINEST ON THE MARKET.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING and MANUFACTURING GROCERS TORONTO.

TORONTO RETAIL GROCERS' ASSOCIATION.

Talk About Their Excursion—Will not Resume Early-Closing Campaign Until The Fall.

THE meeting of the Toronto Retail Grocers' Association in St. George's Hall, Elm street, on Monday night, June 9, was characterized by no long discussions like the previous ones. The chief matter of importance was the consideration of the annual summer excursion to be held by the association.

President Sykes was in the chair, and the new secretary, E. B. Nettelfield, was present and instructed in his duties.

Those present were the president, the secretary, ex-secretary—Edw. Hawes, D. Bell, R. Bailey Snow, R. Robertson, A. R. Williamson, J. Butcher, J. T. Schoales, J. Bond, D. McLean, T. Dowswell, A. O. Robinson and F. Thorne.

THE ANNUAL EXCURSION.

The chief matter was the arranging for the annual excursion. This, it had been decided to hold at Niagara Falls and Buffalo on July 23, and the committees were appointed to look after the details in connection therewith. The fares will be $1.25 for adults and 65c. for children. The steamers of The Niagara Navigation Co. will convey the excursionists to the Falls and from there they will proceed to Buffalo by electric railway. An enjoyable trip is anticipated.

The committees having the arrangements in charge are the excursion, consisting of Messrs. Sykes, Dowswell, Bell, Robertson, Snow, Callander, D. W. Clark, Kelly, Johnston; the printing, made up of Messrs. Hawes, Dowswell, and Secretary Nettelfield; the amusement, comprising Messrs. Kelly, Snow and Clark, and the refreshment committee, F. W. Johnston.

These committees will report to the executive from time to time until the final details have been perfected.

The steamboat people, it seems, stipulate that the association is to be held responsible for the conduct of any person on the boat.

J. Bond took exception to this. He maintained it was unfair for the retail grocers to be held liable for the conduct of everyone going on board, when the association had not entire control of the vessel. The matter was dropped.

NEW MEMBERS.

Two new members were proposed, J. Pearson, by J. T. Schoales and Charles Contts, by Edw. Hawes. These were accepted by the association and their names were put on the list for admission at the next meeting.

THE ANNUAL FEES.

The question of raising the fees to $2 per year came up for consideration. Ed. Hawes explained that last year the expenditure was about $415, and the receipts $245. But expenses had been unusually heavy on account of the trading stamp fight and the early-closing campaign. This year the estimates were for an outlay of about $275; the income would be considerably less than this. But it was explained that the association could any time they wanted raise all the money required. Besides, they had a large special fund, and it was not thought that an association of this kind need accumulate any large surplus. On motion, the matter was indefinitely postponed.

EARLY CLOSING.

The association put off until the fruit season is over further action in reference to early closing. The matter has not yet been taken up by the city council, and it is not supposed they will do so until urged to action by another deputation of retail grocers.

WIARTON BEET SUGAR FACTORY.

The corner stone of the beet-sugar factory at Wiarton, Ont., was laid on June 5 by President Mills, of the Ontario Agricultural College, Guelph, Ont. The opportunity was taken to have a big celebration, and cheap fares were given on all the railways bringing in a large number of visitors. A number of fraternal societies, carriages, bands and firemen formed a procession over three miles long and marched to the site of the factory to see Prof. Mills lay the stone in its place with a silver trowel. The ceremonies were continued in Driving Park, when speeches appropriate to the occasion were made by Prof. Mills and H. Cargill, M.P.

Prof. Mills said he had been investigating for some years the beet-sugar industry, as it applied to Canada, and found Ontario compared favorably with Michigan. In that State the beets averaged 12 per cent. of sugar, and in this Province the average was 15 per cent.

In the evening a banquet was held in the town hall, and was largely attended. Many visitors from the United States were there, and speeches were made by Prof. Mills, H. Cargill, M.P., G. M. Boyd, A. G. McKay, Dr. Horsey, M.P., O. R. Baldwin, D. W. Simons, of Detroit, and a number of others.

The factory is expected to be ready to handle the beet crop of this fall, of which 6,000 acres are now in cultivation.

AGAIN IN THE FRUIT TRADE.

Mr. Jos. Clearihue, late of the firm of I. & A. Champ, wholesale fruiterers and produce merchants, Victoria, B.C., who retired from business a few years ago, has again opened up in Victoria, in the same line of business.

ABREAST OF THE TIMES.

An immense increase of business in Western Ontario has shown The United Factories, Limited, the advisibility of greater shipping facilities. To meet the great and growing demand for its standard goods this firm (embracing Boeckh's Toronto factories, Bryan's London factories and Cane's Newmarket factories), has greatly enlarged and remodelled its London offices and warerooms. Dealers will be glad to know that prompt shipment of Bryan's brushes, Boeckh's brooms and Cane's woodenware can now be assured upon direct application to this branch, 65 Dundas street, London, Ont.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you ***will*** and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystaline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

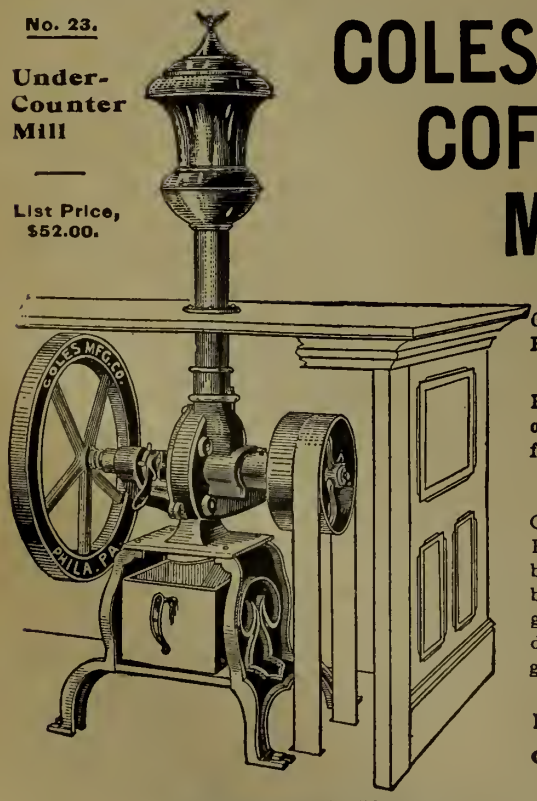
Windsor Salt

THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



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Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

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Our Grinders wear longest.

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GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Your Customers Will Want GRANO

the new and delicious Cereal Coffee. We are advertising it largely and they will ask for it and take no other.

THERE IS PROFIT FOR YOU

in it too, more than in a good many other lines. And last, but not least,

you may safely recommend it

for it is a pure and wholesome cereal, and makes a high-class breakfast drink.

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WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

THE COFFEE SITUATION.

THE June circular on coffee from W. H. Crossman & Bro., New York, has just reached THE CANADIAN GROCER. It contains an interesting forecast of coffee conditions. According to statements, compiled officially by the Government of Sao Paulo, it is seen that the State of Sao Paulo, in which are 15 828 plantations, on which are employed about 265,500 people, is capable of producing sufficient coffee to meet the entire consumption of the world. Rios and Santos alone in one season were able to harvest a crop of upwards of 15,000,000 bags, and have found time to continue clearing and extending plantations up to and including this very year.

It was supposed that there was a loss in raising coffee for several years, in spite of which the crops have become larger and larger, instead of smaller.

While the Santos crop has developed a yield of 10,500,000 bags, and the State has enough suitable territory left to grow a crop large enough for the world's consumption, the Rio crop has also reached a new record. In 1882-3 the total Rio crop was 4,750,000 bags, against an average for the last three seasons of 3,100,000 bags.

The mild coffees, those outside Rio and Santos, have shown arrivals for 11 months, July to May inclusive, of about 3,900,000 bags, compared with 4,068,000 bags for the same period last season. It is expected, however, that the total quantity of mild coffees to arrive during the current crop will be about the same as last season, say 4,400,000 to 4,500,000 bags.

The three years (1898-1901) crop of Rio and Santos, and the world's visible supply shows nearly 1,500,000 bags increase during that period with Rio and Santos crop averaging 9,500,000 bags, clearly proving the world had not required as much as 9,000,000 bags of Rio and Santos coffee on an average in those three years, taking deliveries as consumption.

The world's visible supply, June 1, 1902, shows about 11,500,000 bags, to which should be added the stocks held in unlicensed stores in New York, not officially counted.

The actual supply in seaports and afloat, June 1, 1902, equals 12,750,000 bags. It is more than probable if dealers in the ports thought coffee low enough to stock up, those in the interior have shared in the same opinion. The speculative position of coffee has become worse from year to year. The crops have not given such an abundance of high grades as now for many years. and this is the first season that Rio, at the end of the crop, continues to sell large quantities New York Ex Standards Nos. 2 and 3, on which the premium is 200 to 250 points ; which coffee in large quantities could not be sold to the trade proper within 1c. per lb. compared with the premium paid for next December and March options.

All speculative attempts to sustain prices will only encourage further efforts for larger productions. The position cannot change until supplies are permanently reduced through a heavy decrease in the production itself since it is impossible to increase consumption even approximately according to the size of the crops.

The hopes of the vegetarians are by no means depressed by the high price of meat.

A WARNING NOTE FROM BANKERS.

THE general tone of the 84th annual meeting of the Bank of Montreal, held on June 2, 1902, was decidedly optimistic. Both the general manager, Mr. E. S. Clouston, and the Hon. George A. Drummond, chairman of the meeting, referred to the numerous features in Canadian industrial life, which seemed to portend great things for the future of the country. The marked increase in foreign trade, the development of home manufactories, the activity in the carrying trade, the increased immigration, were all made subjects of gratulation.

However, both these gentlemen sounded a note of warning, which finds visible expression in probably the most significant portion of the bank's statement for the past year. While circulation and deposits show a healthy increase, and the general business of the bank is in excellent condition, it is worthy of note that the rest has been increased by $1,000,000. As an act of prudence under existing circumstances this increase is commendable. Reference was made by Mr. Clouston to the dangers of excessive speculation, which at present seems to threaten Canadian stockholders, and he warned investors to look carefully into the intrinsic value of the securities they purchased. Mr. Drummond commented on the yet unknown effects of the present centralization of capital, which problem economic theory has not yet solved, and drew attention to the fact that four new banks had been incorporated. On the whole, caution seemed to be the watchword of the meeting.

GOOD TRADE SIGNS.

The bank clearing returns for the Dominion are of a most reassuring character, showing, as they do, an active business in the country. During May the total clearings were $212,593,555, against $169,651,783 the same month last year. This means that the clearings during May were 25.3 per cent. in excess of the same month last year, while for the five-month period they show an increase of 28.2 per cent.

As our readers are well aware, the bank clearing returns are one of the most reliable of our trade barometers.

It is also satisfactory to note that the failures in May were more satisfactory than for the same month a year ago, there being 20 per cent. less and the liabilities 37 per cent. smaller.

THE SECRET OF SUCCESS.

THE man who is to-day probably more in the public eye than any other is Lord Kitchener, who, as Commander-in-Chief of the British forces in South Africa, has brought about the much-desired peace.

The success of this man is due not to what might be termed genius. His predominating characteristic is common sense, backed up by a determined will which no obstacles can thwart. As a result of this common sense of his, Lord Kitchener is a determined opponent of red-tapeism, and he follows no set rule, but acts as emergencies demand.

A London journal a few days ago, in an article on this successful Commander-in-Chief in South Africa, said : "His usefulness lays in the faculty possessed in a remarkable degree of bringing an open mind unbiased by pre-conceived notions to the human problem before him. He will use the iron hand or the velvet glove exactly as the occasion requires. He was a Dervish to the Dervishes; he was a Frenchman to Major Marchand, and a Boer to the Boers."

Although a military man, Lord Kitchener has really been successful because he has employed what are practically business methods during the whole of his career.

A business man to be successful cannot afford to be prejudiced, neither can he allow himself to be influenced by traditions or by methods which might have been successfully employed by his father or grandfather. He must have the faculty of being able to act as emergencies demand. This is what Lord Kitchener did. And this is what business men do who are successful in their particular sphere.

OUR IMPORTS OF CHINA BLACK TEAS.

THE most significant feature in regard to Canada's import trade of tea this year is the enormous falling off in the quantity of China black teas which have passed the Customs.

Taking the ten months of the fiscal year, ending April 30 last, the decline was 2,500,000 lb., the actual figures being 3,415,561 lb. for the ten months of last year, and 945,425 lb. for the ten months of the present year, a decline of 72 per cent. for the period.

The quantity of Indian and Ceylon tea imported during that period aggregated 8,432,406 lb. a decline of about 200,000 lb. This falling off in British-grown tea is altogether in Indian tea, there being a decrease of about 900,000 lb., while in Ceylon tea there was an increase of over 750,000 lb.

The report on the China tea trade for 1901 shows that the shipments of black tea from that country declined about 665,489 piculs, the quantity shipped being the smallest on record.

The crop of China tea, it will be remembered, was short, and this led to an advance in prices, low grades appreciating something like 40 per cent. The report says urther that "Russia is taking less China tea and Canada and Australia are consuming next to nothing of the produce of Foochow which was once in such active demand."

The sale of black brick tea is said to be no more than half of the amount of five years ago.

GOOD FRUIT CROP PROMISED.

The latest reports from the fruit districts indicate favorable prospects. The yield in Western Ontario has suffered little damage from frost. The yield per acre will be average, but the acreage will be much larger.

All small fruits, especially strawberries and raspberries, owing to the late rains, promise an abundance. Currants promise a fair return.

From reports received from an area ranging from Bronte to St. Catharines, and on to Niagara, this year is expected to be a record one. The peach crop is especially promising ; if June does not furnish cold rains a large crop will be gathered. Every line of fruit will yield a good average, and there are excellent prospects of a fairly steady and remunerative market for the grower.

Increased acreage between Oakville and Hamilton has this year been given to strawberries, and peaches hereafter will be largely cultivated in that district. The dealers are optimistic regarding the outlook.

There is a snail ranch in Los Angeles. It must be a slow business.

THE JAPAN TEA SITUATION.

DURING the last few weeks we have from time to time noticed the strength which has developed on the Japan tea market. Mail advices now to hand give further information as to the cause.

Before the season actually opened the conditions for the growing crop were excellent on account of the favorable weather, the belief being generally that the crop itself would be five or six days earlier than usual. These expectations, however, were short-lived, for the weather suddenly took a cold turn on April 10, and the young shoots were withered by the frost. It is estimated that as a result of this damage there is likely to be a shortage in the first crop of from 20 to 30 per cent.

When it is known that out of last year's shipments of 36,000,000 lb. no less than 21,000,000 lb. were first crop teas some idea may be obtained of the importance of the damage.

Up to the time of the mail advices the advance in price in Japan was 5 yen per picul. The effect of the damage upon the shipments is evident from the statistics just to hand. The total quantity of tea exported up to May 18 was 314,941 lb. from Kobe and Yokohama, while up to the same date last year it was 1,370,381 lb., showing a decline so far this year of over 1,000,000 lb. The shipments to Canada up to May 18 were 27,780 lb., while for the corresponding period in 1901 the quantity was 182,192 lb.

On the Canadian market there is very little business doing at the moment in Japan teas, the high prices having deterred buying.

ROSS ESTATE PAYS 5 3-4 CENTS.

A first and final dividend of 5¾c. on the dollar has been declared by the estate of the Ross Tea Co., Toronto. The liabilities were $7,824.85 and the total receipts from the estate $500. It will be remembered that last autumn Mr. Ross sold the business to Mrs. Ross.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CABLE advices from Formosa reported the market for new crop Formosa tea higher, with good cargo at 13½ to 14c. c.i.f. New York; settlements to date, 150,000 half-chests.

VALENCIA RAISINS IN ENGLAND.

Valencia raisins are in good demand in England at improved prices, and the available supplies are limited.

OUTLOOK FOR HIGH SARDINE PRICES.

Mail advices from France on sardines state that the outlook is for high prices on the new packing, owing to the scarcity and high prices for codfish roe which is used for bait.

CANNED SALMON IN LONDON.

A good trade is doing in salmon, both on the market and in the country, and valuations in some instances are slightly higher. The cheapest class of salmon in the market at the present time is 1-lb. Fraser Flats, quotations being very little more than best talls. This package has always been a popular one with the consumer, and now that it is practically within reach of everyone, the sale should be a large one.—Produce Markets' Review, May 31.

THE PRUNE CROP ON THE COAST.

Portland, Ore., mail advices say of prunes: "A summary of the prune situation shows that there is no doubt that the prune crop of several Willamette Valley counties and of Clark county, Wash., have been badly damaged by the cold rains and frosts. The heaviest damage is to Italian prunes, which will not yield more than half a crop, but the fruit will be larger and of a better quality than last year. A report from Vancouver, Wash., says: The prune experts of the county estimate the yield at about 125 carloads of dried fruit, or about one-half of last year's yield. Some estimates run higher, but this is an average figure. A report from Dallas, Ore., says the prune crop will be about 80 per cent. of last year's output. A report from Independent says a crop of about 40 per cent. may be expected in that section. A report from Yamhill county says about 80 per cent. of a crop may be expected there. Around Corvallis the heaviest damage seems to have been done, as the prune men do not expect much over 20 per cent. of a crop. Most of the orchards in that section are on the low land. A report from Salem says the prune crop in that locality will not exceed 30 per cent. of last year's crop."

PEAS AND TOMATOES IN BALTIMORE.

There is a very active market for peas, which are being packed and distributed rapidly. The arrivals of green stock the past week have been of the favorite Anne Arundel growth, and the packers consider prices as reasonable. During the last two days of the past week prices got down to 70 to 85c. per bushel, but the considerable consumption of them rapidly advanced the price, and since June 3 they have been selling at 85c. to $1.05 per bushel. These figures allow the packers to make what is known as low prices. Quotations on early June standards are 85c. to $1; sifted, $1.10 to $1.20; extra sifted, $1.15 to $1.40; petit pois, $1.65 to $2. From these latter figures it can be seen that small peas are going to be scarce and high this year. Early June seconds are quoted at 70 to 85c., sifted at 90c. to $1, and extras at $1 to $1.10. Marrowfats, last year's stock, still offered at 90c. to $1 for standards, $1 to $1.10 for sifted, $1.20 to $1.35 for extra sifted, and $1.55 to $1.60 for petit pois.

Tomatoes are firmer and somewhat higher for No. 3 stock. Brokers quote standard No. 3 at $1.27½ to $1.32½; seconds, $1.15 to $1.20; No. 2, $1 to $1.05, and gallons, $3.75.—Trade, Baltimore, June 6.

SHIPMENTS OF CURRANTS.

In connection with currants, The Hills Bros. Co., New York, say: "The steamer Georgia has cleared from Greece with about 600 tons, or, say, the equivalent of about 5,000 barrels, a rather large cargo, considering the season of the year. The Greek market remains practically unchanged, or say at about the equivalent of ruling prices here. Mail advices from Patras, dated May 20, just received, indicate that the rainy weather was prevalent at that time all over Greece, but it was then too early to calculate the damage which might have been caused to the vines by peronosporos.

CANADA'S ARCH AT THE CORONATION.

The grand triumphal arch, emblematical of the agricultural resources of the Dominion, and at the same time a demonstration of loyalty, is in Whitehall, opposite the bronze statue of James II., and below the Horse Guards. It is designed on unconventional yet decorative lines. The height is 56 feet, and the width 60 feet; the arched opening in the centre being 25 feet, flanked on either side by open octagonal features draped and festooned, the whole structure being capped by an open lantern with roof of crown formation.

In the centre of the structure and under the lantern the word "Canada" appears in large letters, and immediately over the arched opening are inscribed the words, "The Future Granary of the Empire."

An illumination scheme has been designed whereby the main features of the structure, as well as the mottoes, will stand out in bold and effective manner after dark.

The design is by Messrs. Walker & Ramsay, of Glasgow, the architects for the Wolverhampton Exhibition.

PATES DE FOIE GRAS.

There has appeared in several United States journals the following statement: "It is somewhat of a surprise to find that even such a high-priced article as pates de foie gras, the traditional diseased goose livers, have been replaced by beef and pork."

The names of certain French packers are given who are charged with substituting beef suet and pork for the genuine goose livers. It is said in favor of beef suet that it will not become rancid as quickly as the fat of the goose when used to fill up the box after the solid liver has been placed in it. Another claim in favor of beef suet is that the strong green fat of the goose is repulsive to persons of weak stomachs, and that the modificatian described are prepared to reconcile the American taste to this foreign dainty. Though the primal purpose of the change of material was made, no doubt, to reduce the cost of production, and there will also be a reduction in price to the consumer. It appears the change in style and material will have the tendency to increase the sale of this dainty in the American market.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LAPORTE, MARTIN & CIE have in stock some corn which they are offering to buyers at advantageous prices. This can be bought now cheaper than later in the season, and merchants should buy a little more than they need at present. The quality is excellent.

H. P. Eckardt & Co. report gallon fruits to be moving freely.

L. Chaput, Fils & Cie report a big demand for Easter & Griffin's brand of seeded raisins in 1-lb. cartons.

H. P. Eckardt & Co. announce that they are offering canned fruit of all kinds at low prices.

L. Chaput, Fils & Cie have received an immense lot of paper bags which they are offering at attractive prices.

Laporte, Martin & Cie report a cargo of new Barbados molasses on the wharf, of the finest quality, which they are selling at a very low price.

H. P. Eckardt & Co. are showing exceptionally fine samples of green Rio coffees.

L. Chaput, Fils & Cie received their first cargo of new Barbados molasses last week ex-steamer D. C. Mulhall. The quality is reported to be very fine.

H. P. Eckardt & Co. are showing good values in evaporated apricots and prunes.

E. D. Marceau has in stock a lot of new Japan teas, ex-steamer Empress of Japan, on which old prices are quoted to the trade. They are Condor I. and Condor II.

A large consignment of green Rio coffee has just been received by H. P. Eckardt & Co.

Henri Jonas & Cie have received a few hundred cases of different brands of sardines from the Etablissements F. Delory. One special boneless sardine is especially recommended.

Special close prices on salmon, to arrive, are being given by H. P. Eckardt & Co.

IF A MAN AIMS TO INCREASE HIS TEA BUSINESS

"SALADA"

Ceylon Tea--Black or Green

IS HIS BEST FRIEND.

NOT A DOUBT, "OR A SHADOW OF A DOUBT," ABOUT THIS.

Our service and experience can prove of value to every man interested in Tea.

Sealed Lead Packets Only. Never sold in bulk form.

Toronto. Montreal. Boston. Cleveland. Buffalo. Pittsburgh. Philadelphia. Newfoundland. Detroit. Toledo.

Announcement.

To the Wholesale and Retail Trade of Canada.

Although the fire of the 29th May destroyed the main portion of our factory, we have in our warehouse, and distributed in the various cities where we carry stock, sufficient manufactured goods to fill orders for some months, probably until we have our factory again in operation.

We take this opportunity of thanking our friends for their valued favors of the past, and for the many kind expressions of sympathy which have reached us; and we solicit a continuance of their esteemed orders.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

The Canada Biscuit Co., LIMITED,

King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 12, 1902.

GROCERIES.

TRADE, generally, in wholesale groceries continues active this week, although the cold weather of the last few days has had a depressing effect. The chief interest is centred around the sugar market, where two changes have occurred during the week. The first was a decline of 10c. per 100 lb. all round, and the second was an advance of 5c. per 100 lb., leaving this week's prices of sugar 5c. lower than last week. The market now is firm and the demand has improved with the late increase in price. There is a continued scarcity in Valencia raisins, resulting in an advance of ½ to 1c. for selected and ½ to ¾c. for layers per lb. In canned goods the stocks of peas and tomatoes are becoming light with some jobbers, and an active inquiry has sprung up from wholesalers at outside points for the latter. The tea and coffee markets continue firm with a good local business being transacted.

CANNED GOODS.

There has been little change in the canned goods business. Some inquiries for canned tomatoes have been made by wholesalers at outside points, but so far we hear of no transactions being made. The stocks on hand are light with some houses, and when asked for prices, tomatoes were quoted as high as 97½c. The stocks of peas are getting light, and for them and corn there is an active demand. The local quotations are 92½c. up for tomatoes, 65c. for corn, and 80c. for peas. Canned fruits are fairly active, the principal business being transacted in peaches, pears, strawberries and plums, and the market is steady. The situation in canned salmon is still active with a number of orders coming in for future delivery, and a fair business in sardines is springing up. The coming on of the picnic season is increasing the sales of potted and dried meats, and for canned meats the demand is brisk. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality, and canned haddies, $1 to $1.10.

COFFEES.

The outside markets are steadier on Brazilian coffee, according to the latest cable advices, and this improvement is reported to be due to the smaller receipts at Rio and Santos. Locally, trade in all kinds of coffees continues steady, and no change has been noted in prices. There is not much doing in coffees in first hands. We quote: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The situation in nuts continues about the same as it was a week ago, there being very little demand for them. The market is without feature, and the prices are unchanged.

RICE AND TAPIOCA.

Locally, trade continues fair in rice and tapioca, and nothing new has developed in the primary markets, excepting that tapioca continues weak. Our quotations are as follows: B rice, 3¼c.; Japan, 5½ to 6c.; tapioca, 3½ to 3¾c., and sago, 3¾ to 4c. per lb.

SYRUPS AND MOLASSES.

The tone of the local market is quiet, both in syrups and molasses, and the prices are unchanged. Advices from New Orleans lately report a firm market for blackstrap, for which there had been a fair demand latterly. Our quotations are as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

See pages 43 and 44 for Toronto, Montreal, St. John and Halifax prices current.

SPICES.

The spice trade locally is quiet and pepper is easier. The outside market is characterized by an absence of offerings of supplies for forward shipments from the East.

SUGAR.

The local sugar market has been rather unsettled lately. The slight decline in some lines of yellows, noted in last week's report, was followed almost immediately by a drop of 10c. per 100 lb. all round, caused by a similar change in the New York market. This week a firmer feeling in New York resulted in an appreciation there of 5c., followed by an advance here of that amount. This leaves the market 5c. lower than last week, but the prices are firm with a distinctly upward tendency. So buying, locally, has been stimulated the last day or so, and an active business is expected from this out as the fruit-preserving season is now coming on.

London cable advices report a firm market for beet sugar with a partial advance. Cane sugar there was unchanged. In the United States raw sugar still holds to the firmness noted last week, and The McCahan Sugar Refining Company, Philadelphia, paid an advance equivalent to over 1-16c. per lb. for a cargo of Egyptian crystals. The receipts of the week compared with those of the previous week showed a reduction of 28,538 tons, and the meltings continued at 31,000 tons, reducing the total stocks to 143,656 tons as against 146,118 tons last week, and 236,802 tons last year. Advices from Germany state the German Government officials are endeavoring to secure the ratification by the Reichstag of the Brussels agreement. The Government Bill was referred to the Sugar Committee, which has agreed on the following new rates: Consumption duty from September, 1903, 12 marks per 100 kilos (equal to 1.30c. per lb.); consumption duty from September, 1905, 10 marks per 100 kilos (equal to 1.08c. per lb.); surtax on raw sugar, 4.40 marks per 100 kilos (equal to .47c. per lb.); surtax on refined sugar, 4.80 marks per 100 kilos equal to .52c. per lb.) These rates have yet to be passed by the Reichstag as a whole. The present consumption duty is equivalent to 2.16c. per lb., and the present surtax also equals 2.16c. per lb. Should these rates go into force in September, 1903, the price of sugar in Germany, for the home trade, will be much reduced and the home consumption ought to largely increase.

TEAS.

From Formosa come cable advices reporting the new crop tea higher. Advices from Japan contain nothing new, and only confirm previous reports of the damage done the tea crops there and the likelihood of higher prices prevailing therefor for the next year. From China comes the news that the Shanghai market for new crop country teas is expected to open in a few days. From advices from London, England, the quantity of tea brought to auction from the 1st of June, 1901 to May 30, 1902, was 1,626,581 packages of Indian; 1,159,793 packages of Ceylon, and 80,470 packages of Java, as compared with 1,662,617 packages of Indian, 1,272,310 packages of Ceylon, and 63,682 packages of Java for the same

period, 1900-01. It is also stated that, although the average price of Indian tea sold on garden account this season was about ½d. higher than that of the previous season, with this exception, these average prices were the lowest price ever obtained, and it is claimed the only way out of the present depression seems to be to reduce the output and make strenuous efforts in opening up new markets whether for black or green teas. The average price of 1,291,724 packages of Indian tea sold on garden account during 1901-1902 was 7.65d. as against 8.23d. for 1,313,554 packages in 1899-1900.

Locally there is an active demand for teas, especially for Japans, Ceylons and Indians, and the prices of the first-named are very firm, owing to reports of advances in the Japanese markets, but it is difficult to determine how much these amount to.

FOREIGN DRIED FRUITS.

CURRANTS.—Locally, currants are still in fair demand and the prices are unchanged. Advices from Greece state the market there is about steady. Local quotations follow: Filiatras, 5¾ to 6c.; Patras, 6½ to 7c.

VALENCIA RAISINS.—The continued lightness of the stocks of Valencia raisins has resulted in an advance of ½ to 1c. in selected, and ½ to ¾c. in layers. The latter are very scarce. The quotations are now 7½ to 8c. for selected, and 7½ to 8c. for layers.

DATES.—There has been a slight improvement in the local demand for dates, and the stocks on hand are light. We quote: 4½c. for dates in bulk, and 6¼ to 6½c. in packages.

PRUNES.—With some wholesale merchants prunes are scarce and they are selling well. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS.—No new features have developed in the market for Californian evaporated fruits, and prices are unchanged. Our quotations are as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

Trade in general has been quiet this week. Oranges are becoming scarce, but the demand for them is only fair. Bananas are selling freely and the high prices thereof are still maintained. Canadian strawberries are now coming on the market in increasing quantities and the prices are already weaker. Pineapples are selling freely. Tomatoes are still scarce, and a quantity of those on the market are from Texas. Lemons are quiet and unchanged. We quote prices as follows: Oranges, Mexicans, $3 to $3.25 per box; Paper Rind St. Michaels, $2 per ½-box; Mediterranean sweets, $3.75 to $4.50; Messinas, $3 50 to $4; Sorrentos, $4; grape fruit, $4; to $5.50 per box; bananas, $1.50 to $2.50 for firsts, and $1.25 to $1.60 for eight hands; pineapples, $3 to $3 50 per case; Egyptian onions, $3.50 per sack; Messina lemons, $2.50 to $3.50; Southern tomatoes, $3.50 to $4.50 per case of 6 baskets, and $2.50 per 4-basket case; strawberries, 12 to 17c. per quart; Southern cucumbers, $2.50 to $2.75 per bushel hamper, and $1.20 per doz.

VEGETABLES.

A quietness prevails in the vegetable market, and green stuff is scarce. There has been no change in prices, and things are about the same as last week. We quote as follows: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, $1.40 to $1.50 per bag; turnips, 40 to 50c. per bag; lettuce, 20 to 30c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; cabbage, 75c. to $1 per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 90c. to $1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, $3 per crate; new potatoes, $8 per bbl.; spinach, 50c. per bush.; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS—The market is firm at 15c. per doz. for good stock. Some houses are expecting a decline before long and are offering their eggs at 14½c. Picklers are not yet through with their operations.

BEANS—The market is very dull. Quotations follow: Choice hand-picked, $1.30 per bush.; prime, $1.10 to $1.20.

HONEY—Trade is slack, there being very little doing. Our quotations are as follows: 9½ to 10c. for 60-lb. tins and 10 to 11c. for less quantities; combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

MAPLE SYRUP AND SUGAR—There is scarcely any trade doing and prices are unchanged. Quotations are: Maple syrup, in 10-lb. tins 90c., and 90c. to $1.10 per imperial gallon. Maple sugar is quoted at 9 to 10½c. per lb.

DRIED AND EVAPORATED APPLES—There is no trade in dried apples and the market is bare of evaporated. We quote: Dried apples, 5 to 6c. per lb., and evaporated 10½ to 11c.

HAY—The demand is fair and the receipts are sufficient to meet the requirements. Quotations are $8 to $10.25 per ton.

POTATOES—The steadiness in the market continues and the receipts are large enough to supply the demand. They are worth 70c. per bag on track here in car lots and 80 to 85c. in less quantities.

BUTTER AND CHEESE.

BUTTER—The receipts of dairy butter have been large, being principally in tubs. There has also been an improvement in the quality coming in, and this has had the effect of lessening the sales of creamery butter. The market is inclined to be weak, but the prices are unchanged. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 13c. per lb. Creamery prints are worth 19 to 21c., and creamery solids, 19 to 20c. per lb.

CHEESE—The cheese market, contrary to the expectations of many, has taken a stronger turn this week, and sales at the factories are being made at prices ranging from 9⅝ to 9¾c. This strength in the Canadian market is caused by the firm tone of that of Great Britain. Locally, the business doing is fair, and prices are steady at 10 to 10½c. for new cheese, and 12 to 13c. for old.

FISH.

The shortage in same lines of fish noticed last week has been relieved by the arrival of one or two shipments, and jobbers have now sufficient stock on hand to supply current wants. There has been no change in prices and the market is steady. Our quotations are as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—Manitoba hard wheat is a little easier, being quoted at 85c. for No. 1. Nos. 1 and 2 Northern remain about the same at 82½ and 80½c. per bushel respectively. The movement from the West is brisk. Locally, the receipts of the coarser grains have been heavy and the prices of

CONDENSED OR "WANT" ADVERTISEMENTS.

Advertisements under this heading, 2c. a word each insertion; cash in advance. Letters, figures, and abbreviations each count as one word in estimating cost.

WANTED.

WANTED—FIVE HIGH-GRADE SALESMEN to sell an article which pays for itself every three months. Every machine equipped with SIGNALS, preventing down weight. Address, Moneyweight Scale Co., 47 State Street, Chicago, Illinois. (24-2)

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191, Halifax, N.S. (22-tf)

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9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

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Telephone Main 1831

THE C. G. YOUNG CO.
RUBBER STAMPS
AND SUPPLIES
No. 1 Adelaide Street East - Toronto

STRAWBERRIES

Merchants outside wishing to place a share of their orders with us can rely on our prompt and careful attention.

WE SOLICIT A SHARE OF YOUR TRADE.
Long Distance Phone—Main 3355.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry
Consignments Solicited.
Highest Prices. Prompt Returns.
The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. 'Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited
FRUIT, PRODUCE AND COMMISSION MERCHANTS.
Cor. Market and Colborne Streets, TORONTO

CLEMES BROS.
Wholesale
Fruit and Commission Merchants.
Special attention given Mail and Telephone orders.
Your consignments, produce and fruit carefully handled.
WRITE US FOR PRICE LISTS.

oats, in which the bulk of the arrivals have been, are a little easier. The supply of Ontario wheat at present is limited. We quote prices paid on the street at the St Lawrence market: White Ontario wheat, 84c.; red wheat, 79 to 80c.; goose, 68 to 69c.; and 1,000 bushels of oats sold at 48 to 50c.

FLOUR — Trade is still quiet and the demand, locally, shows no improvement over that of last week. There is still some inquiry from the Old Country, but the prices offered are not sufficient to enable business to be done on a paying basis. Our quotations are as follows: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS — There is a good trade doing for this time of the year, principally in rolled wheat and similar goods. The market is still unchanged. We quote: Oatmeal, standard and granulated, in carlots on track here, $5.20; standard rolled oats in carlots on track here, $4.90 per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The market continues steady and the prices are unchanged. Quotations follow: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8¼c.

SKINS — Sheepskins are unchanged in price and the season for long-woolled skins is about over. Lambskins and shearling are plentiful. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to $1; lamb skins, 20 to 25c.

WOOL —The weakness in the wool market continues without relief and trade is stagnant. Fleece wool brings 13c. and unwashed 7c. per lb. f.o.b. Toronto.

TALLOW—The scarcity of tallow continues and the prices are unchanged at 6¼ to 6½c. per lb.

MARKET NOTES.

The egg market has advanced another ½c. per doz.

After a decline of 10c. per 100 lb. last week, sugar advanced 5c. per 100 lb. on Tuesday.

The prices of Valencia raisins have appreciated ½ to 1c. for selected and ½ to ¼c for layers.

The retail grocers of Montreal are requesting the Minister of Finance to withdraw the national $4 note from circulation.

The following Brands manufactured by
The AMERICAN TOBACCO CO.
OF CANADA, Limited
Are sold by all the Leading Wholesale Houses:
CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

PRUNES
We have a quantity left at close prices—25's and 50's. Be quick—going fast.
Oranges, Lemons, Bananas.
We have full supplies of everything in the fruit line and would like your order.
WHITE & CO., Toronto, Ont.

Winnipeg Brokers.

M. B. STEELE
Wholesale Commission Merchant and Broker.
Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .
WHOLESALE MERCHANDISE BROKER AND MANUFACTURERS' AGENT.
Winnipeg, Manitoba, Canada.
Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

E. NICHOLSON
Wholesale
Commission Merchant
and Broker.
Correspondence Solicited from Manufacturers and Shippers.
WINNIPEG, MAN.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.
IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.
151 Bannatyne St., WINNIPEG, MAN.
12th St., BRANDON, MAN.

A Bird in the Hand is Worth Two in the Bush.

THIS proverb fits exactly the position of the Japan Tea market of to-day. You know that you can at the present time fill your requirements at reasonable prices, while, if you wait, the chances are all that you will have to pay much more for what is coming from that country.

Crop Now 6,000,000 Pounds Short of Last Year.

Prices for May fully 4c. per lb. higher. Second and third crop teas will undoubtedly be bought at a less advance, but will they come back to last year's standard? It is not probable.

Out of 36,000,000 lbs. of Japan Tea shipped last year 21,000,000 lbs. were May teas.

Think over these facts, and, if you want to buy now, I have **1,500** packages of Japan Teas to offer you. They were bought in good time, and I will sell them to you right. **Ask for my samples. It pays.**

New Japan Teas Ex. Steamer "Empress of Japan."

10	Half-Chests "Condor" I. - - -	**40**c.
10	" " II. - - -	**36**c.

The Finest and the Best Imported.

Just in Stock

25 Half-chests Golden-tipped Orange Pekoe Black Tea, garden "Wells," at - - - - - - - **25c.**

26 Chests beautiful broken Orange Pekoe Ceylon Black Tea, garden "Mahaousa," - - - - - - **30c.**

14 Half-chests Hyson No. 1 Ceylon Green Tea, at - **17½c.**

20 Half-chests fine Pea-leaf Gunpowder Tea, at - - **23½c.**

66 Half-chests choice uncolored early siftings, at - **7c.**

Goods under my own registered brands are the most satisfactory to handle. My guarantee goes with every package.

"EMD" Baking Powder, pure Cream of Tartar, 1-lb. tins $3.25 per doz., ½-lb. tins $1.75 per doz., ¼-lb. tins $1.20 per doz.

"CONDOR" Baking Powder, choice quality, 1-lb. tins $2.25 per doz., ½-lb. tins $1.35 per doz., ¼-lb. tins 80c. per doz.

"OLD CROW" Baking Powder, high quality, 1-lb. tins $1.25 per doz., ½-lb. tins 70c. per doz., ¼-lb. tins 45c. per doz.

"CONDOR" Japan Tea, remarkable for the high quality of its liquor as well as for the beauty of its leaf, from 20 to 40c. per lb.

"CONDOR" L X—Japan, lead packets, 60-lb. cases, assorted lbs. and ½-lbs., 27½c. per lb., retails 40c.

"CONDOR" L—Japan, lead packets, 60-lb. cases, assorted lbs. and ½-lbs., 20c. per lb., retails 25c.

"Nectar." The perfection of black teas, in lead packets—rich, flavory, at 20, 25, 36 and 45c. per lb.

"Old Crow." Scientific blend of black teas, in useful bronzed tins. No. 1, 35c., No. 2, 30c., No. 3, 25c, No. 4, 20c, and No. 5, 17½c. per lb.

"Condor" Mustard. Absolutely pure, the best in the world. It has flavor and strength. 12-lb. boxes, ¼-lb. tins, 35c., ½-lb. tins, 33c., 1-lb. tins, 32½c. per lb.

"Old Crow" Mustard. Compound of high quality. 12-lb. boxes, ¼-lb. tins, 25c., ½-lb. tins, 23c., 1-lb. tins, 22½c. per lb.

"Condor" Vinegar. Pure distilled, strong, bright as crystal. 25c. per gallon.

"Old Crow" Vinegar. Pure distilled, wholesome, clear as water from a spring. 20c. per gallon.

"EMD" Proof Vinegar. Pure distilled. The highest grade. 30c. per gallon.

Madam Huot's Coffee. The gem of all Coffees, pure, rich, delicious. Has no equal. 1-lb. tins, 31c., 2-lb. tins, 30c. per lb.

A trial order of these goods is all I want from you, their quality will do the rest.

Specialty of high-class goods—Teas, Coffees, Spices, Vinegars—wholesale.

E. D. MARCEAU

281=285 St. Paul St., MONTREAL

QUEBEC MARKETS.

Montreal, June 12, 1902.

GROCERIES.

WHILE jobbers are fairly busy with shipments, it must be said that the market, in comparison with other years, is rather unsatisfactory. The cold weather has had a depressing effect on almost all lines of trade, and groceries have suffered along with the rest. The most interesting feature of the week has been sugar, which after an unexpected drop took an equally unexpected rise. The trade in dried fruits is quiet; unusually so for this season, although a great trade is not expected. New Barbados molasses have commenced to arrive in fair quantities. Hams and bacons are quoted higher by the wholesale houses, large hams selling for 12½c.; medium, for 13½c., and small, for 14c. Small cheese have again declined, and the market shows considerable weakness; the price now quoted is 10 to 10¼c., 1c. lower than last prices. Dried and evaporated apples are hard to obtain, and what few there are to be had are held at high prices, something in the vicinity of $11. Dried apricots, peaches and pears are scarce.

SUGAR.

The market has been very unsteady. On June 5 a decline of 10c. was made, and on June 10 sugar went up 5c. The present price for granulated is $3.65, and for yellows, $3 to $3.40. The drop last week was supposed to be due to the refiners wanting to fight the Austrian sugar. Since then, however, the raw material took a firmer position and the better feeling in the market was followed by an advance of 5c. The market has slightly improved; trade, however, is still quiet.

TEAS.

The damage to the Japan tea crop has been found to be greater than was at first expected, and late advices state that it will be fully 30 per cent. smaller than the crop of last year. Prices have advanced again, and are now almost 5c. higher than a year ago. Advices from Colombo regarding Ceylon teas report the market firm for all good teas, but irregular for common to medium grades. The commonest leaf teas were in very poor demand. Good tippy brokens, however, are in active demand and full rates are being paid. Prices for dusts and fannings remain very firm. The quality of the tea offered has steadily deteriorated, and the first May auction was poor. The average prices keep well up, being at last reports at 37c. Locally, the market is in better shape. The demand from country buyers has been much better, they apparently realizing that they will have to pay higher prices for Japans. Gunpowders on this market are pretty well cleaned up. The teas just arrived from Japan are all of a very good quality, and apparently there has been a resolve to keep out all the frost-damaged tea from good stuff.

SYRUPS.

The market for corn syrups remains very quiet. Prices are nominal, as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

MOLASSES.

Several shipments of new Barbados molasses have arrived during the week, and wholesalers are quoting 22 to 24c., according to quantity. The demand, however, is not large. Some old Barbados has been disposed of at 20c., although even at this figure there has not been much done. The price of Porto Rico molasses remains at 38c., for finest grade, and Antigua sells for 24c.

CANNED GOODS.

The market is fairly active. Tomatoes continue to grow scarcer, and jobbers are firmer in their demands. Most houses are now quoting higher prices, from 97½c. to $1. The dollar mark has been reached by almost all houses, and several report a fair business at that price. Canned salmon, of the new pack, to arrive, are now being offered by jobbers, and prices quoted are considerably lower. Pink salmon are 5 to 8c. lower; red sockeye, 2c.; Fraser River red sockeye, 5c., and for spring, 5c. lower. We quote: Peas, 82½c. to $1.15; corn, 80c.; tomatoes, 97½c. to $1; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10. Salmon, pink, 92 to 95c.; spring, $1.25; Rivers Inlet, red sockeye, $1.30; Fraser River red sockeye, $1.40.

SPICES.

Trade is very quiet, the backwardness of the season having had a bad effect on this market. Peppers on the New York market are lower and somewhat weaker, although stocks are small. The demand has apparently been very light. The feeling in gingers is still strong. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

The market is fairly active. Pearl sago has declined about ¾c., and is now quoted at 3¼ to 3⅝c. Tapioca has weakened a little, and is quoted at 3½ to 3½c. Quotations are: B rice, in bags, $3.02½; in ½ bags, $3.07½; in ¼ bags, $3.12½; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags; $2.97½ in ½ bags; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 3½c.

FOREIGN DRIED FRUITS.

CURRANTS.—No further advance is reported on the primary market, which is somewhat steadier. The local market is quiet. We quote: Fine Filiatras, 5⅝c. in ½ cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—A good round lot of these arrived and were quickly disposed of. Quotations on finest off-stalk are nominal. We quote: Finest off-stalk, 6¼c.; selected, 6⅝c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—These are scarce and the demand is very light. The price is 9c. per lb.

CANDIED PEELS.—A steady demand continues. Citron peel sell for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—There is a fair demand, and our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ½'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—Trade is fair. Hallowee dates sell for 4½c. per lb.

FIGS.—There is nothing new in this market. A moderate inquiry keeps up. Tapnets sell for $1.20, and layers for $1.15.

CALIFORNIAN RAISINS.—The primary market remains unchanged. Locally there is a good demand for seeded raisins at 9¼ to 9½c. per lb.

PRUNES.—These are being rapidly taken up, and small sizes have begun to grow scarce. Quotations are: 8½c. for 40-50's; 8c. for 50-60's; 7⅞c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand is moderate. At present these are scarce on the market. The price of apricots is 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

The market for nuts, locally, is not active. Brazil nuts remain at the last advance. Peanuts have again gone up ¼c. on the primary market. Filberts have advanced about 7s. per bale on the primary market. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—A strong butter market is to be reported this week. Quite a demand is obtaining for June creamery, a consignment bringing 19½ to 19⅝c., an advance of ¼ to ½c. over last week. Some lots of Western dairy have been sold on this market, realizing from 16½ to 17c. The demand on export account is very active, due to the English supply being light.

CHEESE.—There is quite a demand for early Junes at full prices. The price of cheese is 1½c. higher than at the same time last year. The inquiry from the British market has been very satisfactory owing to the consumption over there increasing. A continued good inquiry may be anticipated from England. Prices are as follows: 9⅞ to 10c. for finest western white and colored; finest eastern white and colored, 9⅝ to 9¾c. Farmers here have no reason for holding as long as the present satisfactory prices are maintained.

COUNTRY PRODUCE.

EGGS.—The egg market here is somewhat weaker this week. Numerous complaints of shrinkage are heard. Lower prices are looked for next week. 13½ to 13⅝c. are the prices ruling here in a wholesale way.

HONEY.—White clover comb is selling at 13 to 14c.; tinged, at 10 to 11c.; strained, at 9 to 10c.; buckwheat, in comb, at 9 to 10c., and extracted, at from 7 to 8c. per lb. The condition of the market is very much as before, namely, dull.

ASHES.—The market is without any special change, and still remains quiet. Prices are: Firsts, $4.15 to $4.20; sec-

ROWAT'S CRUET

JUN 18 1902
to Montreal Office

This new package for Rowat's Pickles is proving a great popular success. The pickles are of splendid quality, and the package, we believe, the most attractive on the market.

IF

you have not stocked this line, don't wait till your neighbor has sold it to all your trade, but ask your jobber to quote you prices.

Selling Agents for Canada:

Snowdon, Forbes & Co.
449 ST. PAUL STREET,
MONTREAL.

F. H. Tippet & Co.
10 WATER STREET,
ST. JOHN, N.B.

C. E. Jarvis & Co.
HOLLAND BLOCK,
VANCOUVER, B.C.

onds, $3.70 to $3.75 ; pearls, $6 per 100 pounds.

MAPLE PRODUCTS.—Business is moderately good. Prices are as before : Syrup, in large tins, 70 to 80c.; syrup, in small tins, 50 to 60c. ; sugar, 7 to 9c. per lb.

POTATOES.—The market is a little stronger this week, it having been cleaned up of the recent glut of stock. The demand is fair for small lots ; carlots are quoted at from 70 to 80c. per bag.

BEANS.—A fairly good jobbing trade is being done, and the market is steady. Primes are still quoted at from $1.25 to $1.30.

GREEN FRUITS.

The cold weather which has prevailed so late in the season has been hard on the green fruit trade, and jobbers report an unusually quiet market. Valencia oranges have taken the expected advance, and are this week quoted 50c. higher. Canadian apples have also advanced. Other fruits, which have changed in price, are lower. The range in quality of strawberries has altered the quotations from 13 to 15c., to 12 to 18c. Pineapples are 2½ to 4c. lower. Other declines are, radishes, 20c., wax beans, 50c., green beans, 50c., and cabbage, 50c. We quote : Jamaica oranges, in barrels, $4.50 to $4.75 ; in boxes, $2.75 ; Valencia oranges, 420's, $5.50 ; 420's, Jumbo, $5.50 ; 714's, $6 ; Messina lemons, $2 to $3 per box : pincapples, 6½ to 16c.; Canadian apples, $5 to $6.50 per bbl.; cocoanuts, $3.50 per bag of 100 ; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50 ; sweet potatoes, Vinclands, $5.50 to $6 ; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel ; yellow $3.25 ; chestnuts, 10 to 11c. ; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box ; Florida tomatoes, $4 to $4.50 per crate ; fine spies, $5.00 to $5.50 ; radishes, 15c. per doz.; spinach, $2 per doz.; strawberries, 12 to 18c. per box; asparagus, 40 cents per bunch ; Boston lettuce, $1.00 per dozen ; Canadian lettuce, 35c. per doz. ; Canadian spinach, $2.00 per bbl.; Egyptian onions, 3½c. per lb.; English cucumbers, $1.25 per dozen ; wax beans, $3 per basket ; green beans, $3 per basket ; cabbage, $3.25.

FISH.

The market for fresh fish is still fairly active, chiefly in Manitoba dore, whitefish and trout. Skinless and boneless cod are moving well but other lines are slow. All fresh fish are in plentiful supply. A number of advances have been made in the price of fresh fish. We quote: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box ; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 15 to 16c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, $4.75 to $5.25 per bbl., and $2.50 per ½ bbl.; No. 1 Holland herring, $6.50 per ½ bbl. ; No. 1 Scotch herring, $6.50 per ½ bbl., and 95c. per keg ; Holland herring, 75c. per keg ; No. 1 green codfish, $5 per bbl.; mackerel, $12.50 per bbl. ; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes ; dried codfish, $4.75 per 112-lb. bundle ; No. 1 Labrador salmon, $17.50 in tierces, and in barrels, $12.50 ; No. 1 British-Columbian salmon, $6 per ½ bbl., and $12 per bbl.; standard bulk oysters, $1.50 per gallon ; Marshall's kippered herring, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100 ; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—A good business has been done in Manitoba flour for export. The price of Manitoba spring wheat patents and strong bakers' has been reduced 10c. We quote as follows : Manitoba spring wheat patents, $4 to $4.20 ; winter wheat patents, $3.90 to $4.10 ; strong bakers', $3.70 to $3.90 ; straight rollers, $3.65 to $3.75.

GRAIN.—Export business in Manitoba wheat is dull, buyers and sellers not being able to get in line as to the price to be paid. Prices on oats and buckwheat are inclined to be lower, and corn is 1c. lower. We quote : Ontario No. 1 spring wheat afloat, May, 78c.: No. 2 spring wheat, 76c.; peas, 85½ to 86c.; rye, 63c.; oats, 48½ to 49c., ex-store ; corn, 64 to 70c.; buckwheat, 68c. to 69c., middle freights ; barley, 59c.

FEED.—Supplies are very scarce, and though there is a good inquiry buyers are unable to obtain what they want. There has been no change in the price, which is very firm. We quote : Ontario bran, in carlots, $20 to $20.50 per ton ; shorts, $22 to $22.50 ; Manitoba bran, $19 to $20 ; shorts, $22 per ton, including bags.

OATMEAL.—The market is steady and quiet. The price of rolled oats is $5.65 in bbls., and $2.77½ in bags.

BALED HAY.—There is a moderate demand for baled hay, but with heavier supplies the market is becoming easier. No. 2 timothy and clover are both 50c. lower. We quote : No. 1 timothy, $9.50 to $10 ; No. 2, $8 to $8.50 ; clover, $7 to $7.50 per ton in carlots.

MONTREAL NOTES.

Cabbage is 50c. lower.

Pearl sago is ¾c. lower.

Canned tomatoes are 2½c. higher.

Canadian apples are 75c. to $1 higher.

Sugar is 5c. lower than at our last report.

Wax and green beans are 50c. per basket lower.

Valencia oranges, 420's, have advanced 50c. per box.

The new pack of canned salmon is being offered, to arrive, at reduced prices.

NEW BRUNSWICK MARKETS.

St. John, N.B., June 9, 1902.

COMMENTS in regard to the export number of "The Grocer, to hand since our last report, are particularly favorable. The arrangement of the advertisements drew out special comment. St. John is feeling much pleased because of the large shipment of horses to go forward through this port for South Africa. There are to be some 4,000. In business, there is a large movement. Values are rather lower. This is noticed the more in sugar and flour. There have been large receipts of rice via England and further shipments are due. The stock this year is good and prices low. Rather more Patna is being used, but the quantity is still small. In cream of tartar the price is a little higher again, and the market seems firm. Hops are quoted rather higher.

OILS.—Burning oils are a dull feature of the market although there is quite a large movement, but it is the usual off-season relatively, and little attention is given to it. Prices are unchanged. In lubricating oils there is a very active business, and active competition to secure the trade. Prices are unchanged. Paint oils hold high, and the market seems firm. There is a fairly steady demand. In cod and seal oil stocks are light and prices high. New cod oil will be received in about a month.

SALT.—This is a large receiving point in Liverpool coarse salt, owing particularly to the very large quantity of fish packed here and nearby points. There is an active sale at this time, though much was imported during the winter and forwarded to consuming points. There is at this time a large sale for Canadian cheese and butter salt, chiefly bulk, in barrels. The cheese and butter industries in the Province are growing ones. We quote : Liverpool coarse, 55 to 60c. ; English factory-filled, 95c. to $1 ; Canadian fine, $1 per bag ; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each ; 10-lb. wood boxes, 14c. each ; cartons, $2 per case of 2 dozen ; English bottled salt, $1.25 to $1.30 per dozen ; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is quite an active business. All vegetables are firmly held, particularly tomatoes. Some corn and peas are due from the west, and our local packer is still offering some of these lines. Fruits have an improved sale. Gallon apples are out of the market. Blueberries are scarce. This line has shown improved sale the last two years. The pack last year was light. Strawberries and peaches move freely at quite firm figures. In meats there is an active sale. Prices are high. While in the fancy lines considerable American is sold in canned beef, the sale is chiefly in Canadian. Lobsters are quite high for best stock. There is considerable cheaper goods offered. Salmon moves freely. In some lines stocks are light. Spring fish seem to have the demand. Packers are quoting full lines and some sales are being made. In domestic fish a full line of new goods are offered. In sardines, haddies and herring the prices are about the same as last season.

GREEN FRUITS.—Dealers are busy. In bananas the quantity sold is large. American strawberries are arriving quite freely and have to be handled quickly. Prices are quite low for this outside stock. In oranges some nice Valencias are still being received. Messina stock is freely offered. In lemons, prices are higher, but even at the advance dealers say there is no money to be made. Pines have just a fair sale. Cucumbers and early vegetables have just a limited business. Rhubarb is low.

DRIED FRUITS.—There continues considerable inquiry for apples and it is the more notable as the market is so bare. Flaked apples are about all that are offered. There is a fair sale for seeded raisins, and prices will be higher. Stocks here are not large. In other lines of raisins there is little doing. Prunes are still low and show a fair business. Dates and figs are quiet. In currants, the mar-

Seal Brand
In 1 and 2-lb. Cans only.
(AIR-TIGHT.)

An old soldier of Caesar's legions asked leave to kill himself. Caesar replied: "Thou fanciest, then, thou art yet alive." Now many ladies fancy they are alive to comfort. They think they are enjoying the best, when really they do not know the best. For example, no woman can claim to have found the best coffee until she has first tried that of the largest importing distributors of high-grade coffees in the world---Chase & Sanborn. Are you selling their high-grade coffees?

CHASE & SANBORN, Importers, Montreal.

Yeast is a dangerous thing to handle

unless it is "Royal Yeast"

Don't stock more than one kind of Yeast, and let that kind be

"ROYAL."

E. W. GILLETT COMPANY, LIMITED

London, Eng. TORONTO, ONT. Chicago, Ill.

SOME MERCHANTS' EXPERIENCE.

Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it **and stop right there!**

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. **But she will never sit down on a cold one, either.**

Now, some merchants have had hard experiences lately with coupon hooks that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon book is until you have tried either Allison's Coupon Books or Allison's Coupon *Pass* Books. Both are good; one hook suits some, while the other fills the hill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our books are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is itself a guarantee of perfection.

For Sale in Canada by The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO.,* Manufacturers, *Indianapolis, Indiana.

TEAS TEAS

For the Wholesale Trade.

If you are interested in securing good, genuine values in **Japans, Indian, Ceylon, Congous, Oolongs, Pingsuey, Gunpowders, China Greens,** it would certainly be to your advantage to place your order with us. No better values at better prices obtainable.

S. H. EWING & SONS - - 96 King St., MONTREAL.

ket is firm and there is a good sale. There are regular receipts from New York. Onions are higher. Quite a few Bermudas are here, but as they are higher than Egyptian they sell slowly.

DAIRY PRODUCE.—In butter there are fair receipts, and there is a steady sale at quite firm prices. Best stock sells freely. Eggs are higher. There is a good inquiry, but stock comes to hand slowly. The stock received is good. Cheese is still quite scarce and full prices are asked. New Brunswick cheese is now supplying the market.

SUGAR.—The price is again lower. In the second grade the price is quoted below the regular difference. The guild would seem to be after the foreign sugar. While none of the large wholesale grocers handle it, some houses have been pushing it. At the low prices sales are large.

MOLASSES.—Prices show no change. They are low. A large quantity of Porto Rico is about due, but importations are not above the usual quantity. In Barbados, which shows good quality, receipts this year are late.

FISH.—The chief business is still in fresh fish. The catch of gaspereaux the last few weeks has been large, and a quantity of alewives are being packed. In shad the catch is about over and the prices are unchanged. In salmon, while quite a quantity are shipped through here to Boston from the north of the Province, the catch here is as yet light. Prices are quite low. Halibut are not as plentiful and prices are rather higher. In dry cod and pollock, the market is dull. Pickled fish show a light inquiry and smoked herring continue at the low prices. There is a fair sale for boneless fish, and our quotations are now as follows: Large and medium dry cod, $3.50 to $3.60; small, $2.50 to $2.60; haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh cod and haddock, 2 to 2½c.; boneless fish, pollock, $1.40 to $1.50 per 100 lb.; pickled herring, $1.75 to $1.80 per ½ bbl.; Canso herring, $5.50 per bbl.; gaspercaux, 50c. per 100; shad, 10 to 12c.; halibut, 8 to 10c.; salmon, 14 to 15c. per lb.

FLOUR, FEED AND MEAL.—In flour, prices are rather lower. There is a fair sale. Oats and oatmeal are the strong points. In oatmeal the stock held is light and there is but a light sale. Cornmeal is rather higher. There is an active sale. In beans prices are somewhat easier and there is but little doing. In feed the high prices continue, and the supply is light. Split peas are still scarce and high. Our quotations are now as follows: Manitoba flour, $4.70 to $4.75; best Ontario flour, $4.20 to $4.25; medium, $3.85 to $4.00; oatmeal, $5.20 to $5.25; cornmeal, $3.15 to $3.20; middlings, $22 to $23; oats, 52 to 56c.; handpicked beans, $1.50 to $1.55; prime, $1.40 to $1.45; yellow eye beans, $2.80 to $3.00; split peas, $4.95 to $5.00; barley, $4.40 to $4.50; hay, $12 to $14.

ST. JOHN NOTES.

Flour is 10c. lower this week.

Fresh salmon are much easier in price.

Tomatoes are much firmer and stock light.

Sugar is 10c. off in price, and Dutch granulated, 15c.

Mr. Frost, of late travelling for Dearborn & Co., is now on the road for S. S. de Forest.

J. Hunter White has been appointed representative for The A. F. MacLaren Imperial Cheese Co., and Upton's jams, jellies and marmalade.

The many friends of C. H. Dearborn, senior member of the firm of Dearborn & Company, are pleased to see him at his accustomed place after his usual winter in Florida.

NOVA SCOTIA MARKETS.

Halifax, June 9, 1902.

THE grocery trade has not shown the same activity during the last week that has prevailed for some weeks, but the general opinion is that trade has been "very good." The early opening of spring trade and early buying will no doubt tend to make the present month's business somewhat lighter than in former seasons. The country orders are not coming in so large or so numerously as for some time, yet, a fairly good business is being done, and neither the office or working staffs find much idle time. The tendency, as previously noted, is towards smaller and more frequent orders.

* * *

The price of sugar was reduced 10c. on the 5th instant. Granulated is now quoted at $3.85, and No. 1 yellow, $3.25. Since Sunday there have arrived at Halifax 1,200 bags of sugar and 719 puncheons, 71 tierces and 108 barrels of molasses. Molasses seems to be a little firmer than earlier in the season, though

There is no better trade winner than a good article - Sell your customers

Blue Ribbon Ceylon Tea

address orders to 12 Front St. East - Toronto and they will receive prompt attention

the market quotations remain unchanged. The difference seems to be that all are now selling up to the quotations, while earlier—just after the first importations—there was considerable cutting in the regular prices.

* * *

The flour, cornmeal and oatmeal markets during the last week have become very firm and show a marked tendency to advance. A good many of the jobbers and retailers have very light stocks of flour, and when they replenish they may expect to meet a demand for higher prices. The trade in the above has only been light for some time. Rolled oats and oatmeal are very firm, owing to the scarcity and high price of oats. This situation can expect no relief until this season's crop is available for grinding, and that will not be for some months yet.

* * *

Butter is coming in but fairly well and prices have declined another cent all round. However, considerable Ontario butter is still being imported. Eggs still maintain the high price of 13 to 14c. wholesale, and retailers are still requiring 18 to 20c.

* * *

There is still a moderate quantity of hay in the market, and dealers are quoting at $12 to $12.50, though good hay can probably be purchased for less than that. Oats remain firm and dealers are asking one to two cents more than a week ago. All feeds are firm, though the demand is lessening with the season's advance.

* * *

There is very little doing in the dry-fish market, as nearly all the old fish have been marketed. The foreign markets have improved somewhat, but are not yet up to the expectation of the dealers here. This will have a tendency to make the opening of the new season's market lower than usual. Reports from the Banks' fleet are encouraging, the vessels all doing well. A number of the fleet arrived in Lunenburg last week with large fares, ranging from 400 to 900 quintals. Considerable quantities of fine mackerel are being taken off the coast. The real mackerel season for our coast fishermen does not come until July. The fish then taken, however, are much smaller, but they are what is put up for the season's trade, the present catch being largely disposed of fresh.

* * *

There is some talk here that the polariscope, for testing sugar, will be brought from Ottawa to Halifax. This seems to be a necessity on account of the immense amount of raw sugar now landing at this port. An average of 3,000 tons per month has been landed here for some time at the I.C.R. piers and loaded on the cars for transhipment to points in New Brunswick and the Upper Provinces, besides the thousands of tons used in the local refineries.

In March the Oruro landed here 1,730,502 lb. of raw sugar, besides 20 cars of molasses; in April, the Dahome landed 2,299,492 lb.; in May, the Oruro landed 2,801,425 lb. and the Bratsberg, 2,821,641 lb. The Dahome, due to-day, will land 18,000 bags; the tern schooner Blomidon also arrived yesterday with a cargo from Antigua. The trans-shipments for May are: For the week ending May 3, 54 cars; ending May 10, 51 cars; ending May 17, 21 cars; ending May 31, 68 cars—all raw sugars. R. C. H.

Surprising, Isn't It?

the splendid success of

Clark's Pork and Beans in Chili Sauce

Quality A1—that's the universal opinion

But the trade knows—the trade is the Judge

EPPS'S GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. **COCOA**

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

H.G.W. TRADE MARK REGISTERED

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil. GROCERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

MANITOBA MARKETS.

Winnipeg, June 9, 1902.

THE week's business has been steady and of fair volume, but is retarded by bad roads in all country districts. Crop conditions are favorable throughout the entire country. The fact that cooler weather has marked the end of the week is regarded with favor in grain circles, as it was feared that should the extreme heat continue the amount of moisture would make the growth of straw too rank, and delay the ripening of the grain. The growth made during the week is enormous, and the whole country looks beautiful. Having had so much rain in May farmers are hoping for a comparatively dry June. The sowing of flax and barley has practically been completed this week. Jobbing houses report good sales, but collections are still rather slow.

SUGARS.—The most radical change in the market is the decline of five cents per cwt. on all grades of sugar. Both jobbers and buyers thought prices had practically reached rock bottom, and the further drop was in the nature of a surprise. Granulated is now quoted at $4.35, and bright yellows at $3.75. There have been few heavy transactions this week. Eastern Townships maple syrup has dropped 50c. per case. We now quote $5.75 per crate of ½ gallons, one dozen in crate.

TEAS.—Reports of the first sales of tea in Japan are to hand and show an advance of from 2 to 3c. over the prices of last year. The proportion of Japan consumed in this market has been in the ratio of about one-third the amount of black tea. There is an increase of demand, however, and with the large number of Western Americans now settling in the Canadian West it is anticipated that the demand will materially improve, as a very large majority of them are accustomed to drinking Japan tea.

EVAPORATED AND DRIED FRUITS.—The demand is steady and prices firm. There is a particularly good demand for evaporated apples, but very few are offering. The price is firm at 11 to 11½c. There are practically no stocks of dried apples on this market. Owing to the high price of apples, apricots, peaches and nectarines are all much called for. It is always noticeable here that when evaporated apples are high there is an increased demand for apricots, even although they are correspondingly high in price. At present apricots are selling for 11 to 15½c. for the best grades. In the cheaper lines there is considerable uncertainty as to quality.

TAPIOCA.—There has been a decline of ¼c. in tapioca this week, and prices are now 4 to 4¼c.

GREEN FRUITS.—There has been an advance of 50c. per case in lemons, which are now quoted at $4.50. Oranges have also advanced 50c., and now range from $4 to $6, according to size. Bananas are without change at $3 to $3.50 per bunch; cherries, $2.50 per box. Hood River strawberries are billed to arrive on Monday, and will sell at $5. A few boxes of apples remaining on this market sell at $3.00.

BUTTER.—Nearly all the creameries of the Province have had some butter to sell this week, and the price is rather weaker at 17 to 17½c. at factories, although in one or two cases 18c. has been paid There are no earlots on hand The supply of dairy butter is not increasing in the ratio of other years. The quality also, is in many cases undesirable. Prices range from 12 to 13c., country points, for the best grade of tubs and rolls.

CHEESE.—About 150 boxes of new cheese have been marketed this week. It was all very green, but otherwise of fair quality for May cheese. The price paid was 10 to 11½c. factories. It is anticipated that the June make will be large.

EGGS.—The supply is only moderate, and the demand is good. Prices are keeping up well, being 10 to 10½, country points, or about 11c. Winnipeg.

FLOUR.—The demand is very good, both for home consumption and export. There have been no changes in price for the week. We quote: No. 1 flour, $2.05 to $2.15; No. 2, $1.95 to $2; No. 3, $1.85; No. 4, $1.65 to $1.70; No. 5, $1.25.

CEREALS.—There has been no change in prices, and the demand is nominal. We quote: Rolled oats, 80s, $2.20; 40s, $1.15; 20s, 60c.; standard and granulated, $2.75 per 98 lb.; split peas, $2.85; cornmeal, $1.75; pot barley, $2.35; pearl barley, $3.25; white beans, $1.60 per bushel.

NOTES.

Campbell Bros. & Wilson are this week launching a new baking powder to be known as "York" baking powder. It is put up in 8, 12 and 16-oz., and 3 and 5-lb. tins, with handsome lithographed labels.

Manitoba has a new industry. Mr. J. S. McKay, of the Boissevain Mills, has just placed on the market an attractive package breakfast food, to be known as "The King of Breakfast Foods—Germmeal." It is a wheat preparation, with a small admixture of cornmeal, and is somewhat like "Cream of Wheat" in appearance.

There is no better, no higher grade Breakfast Food than

WHEATINE

Made in Canada from Canadian No. 1 hard wheat. No duty nor freight to pay, retails at 8 lb. for 25c. and the grocer makes a profit.

Selling Agents

WARREN BROS. & CO.

TORONTO.

ONCE USED--ALWAYS USED.

Every day we are making good people all over Canada WANT

H—AND—H

TRADE MARK

the unequalled cleaner. We can direct them to you if you send your name, when it is "up-to-you" to keep them as general customers. 34 Yonge Street, Toronto.

50% increase in Canada business this half year.

IF YOU WANT TO SELL OR BUY

POTATOES

—write—

C. McILHARGY - STRATFORD.

H. N. Bate & Sons

OTTAWA, CANADA.

Agents for

STRICTLY UNCOLORED

ANGLO-SAXON

CEYLON GREEN

Same drawing qualities as Japan.

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb.
Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper, bag holders. Best in the market.

MODEL ROLLER MILLS

Perth, Ont.

G. O. B. THE PUREST, STRONGEST AND CHEAPEST

Manitoba Hungarian Patent

Write for prices of other grades. Also Bran, Shorts, Feed, etc. Mixed cars a specialty.

GEO. B. JONES, Mgr. JOHN HAGGART, Prop.

"UP-TO-DATE SHOWCARD WRITING"

An illustrated treatise on the art of showcard and ticket lettering, tells all . . . . . .

Paper cover, Price $1.00, post paid.

Address the author . . .

W. EDWARDS, Carleton Place, Ont. Box 315.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

The THISTLE Brand

ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.
BRIGHTON CANNING CO.

SAVE THE CENTS!

The Dollars Will Take Care Of Themselves!

This is an old saying and one which applies particularly to business. It is the small leaks that keep the merchant poor, and none more so than a careless scale.

Our Ball-Bearing Computing Scale Saves The Cents.

It is accurate, and so finely adjusted that a hair will turn it. We will be pleased to send you full particulars, including our **EASY TERMS OF PAYMENT.**

CANADIAN MANUFACTURES FOR CANADA

C. WILSON & SON
69 ESPLANADE ST. E. TORONTO

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED **Chatham, Ont.**

OTTAWA TRADE GOSSIP.

THE telephone question is a live one here, and is also a hard one to understand. Subscribers are paying very high rates, but are getting a good service, while an offer is being made by an outsider to put in a plant and give a service at so low a rate that it looks doubtful if it will get any good financial support. If any proposition was made that was between the two and that would show a profit to the originator and a benefit to subscribers, it would undoubtedly be received with more confidence than such a big offer as we are getting with such low rates that are quoted.

Frank Mallette, of the Park, Blackwell Co., Toronto, is making his regular calls this week.

Mr. McGovern, who was with the old Fanning Co. for years, is now looking after the city and district for C. H. Cochrane & Co.

G. W. Hunt, of the Ottawa Fruit Exchange, is up west going through the fruit district looking up his shippers in view of the summer business. He reports excellent prospects for lots of strawberries from around St. Catharines and Grimsby. Although too early to speak about other fruits, he says it looks like a good year.

It looks as if the Ottawa grocers will have a "bumper" excursion this year. They have a good chance if the weather proves fine. Their Association is in much better shape this year. All the leading grocers are taking an interest in its meetings, so that more workers are to be had. Last year the trip was made on a day when business was going on. This year Dominion Day has been selected, and the grocers look forward to seeing all their wholesale friends and others who went with them last year.

OTTAWA RETAIL ASSOCIATION.

The regular meeting of the Ottawa Retail Grocers' Association was held in the Fruit Exchange building, Nicholas street, on June 9. There was a large attendance. President Provost was in the chair.

The committee appointed to look after the trading-stamp petition reported that the secretary had written the council as instructed and that the petition was now in the hands of the finance committee. It was decided to send a committee to the meeting of finance and support the matter; also, when it comes before the council the Association will attend in a body and show that they means business.

It was decided to agitate for a better peddling by-law. As the fruit season opens up the pedlars become more numerous and are a perfect nuisance to any merchant in the outskirts and residential part of the city.

The mayor promised his support in this matter and it was decided to follow it up.

The secretary was instructed to communicate with the fruit inspector for this district with a view to having him address the Association and post the merchants on the working of the new Fruit Marks Act.

It was also decided to ask the Auction Co. to make a new rule "regarding dealers who are in the habit of returning fruit that they cannot sell to be sold over again, especially when they face it up," so that it will be fnspected and if not right have it sold as damaged goods.

The executive committee reported in connection with the excursion to Stanley Island on Dominion Day, that they had all arrangements made with the railway and boat people. The terms were submitted, and after a good deal of discussion were considered reasonable and accepted.

The committee were instructed to sign the agreements and to arrange all minor matters as soon as possible.

A communication was received from the Ottawa Pipe Band offering their prices for the excursion, and it was referred to the executive committee for consideration.

It is understood that The Ottawa Dairy Co. will do the catering for the excursion. If so, it will insure good service to the patrons.

There will be a meeting of the Association, together with the associated members, next week. Notice will be given when the date is decided on.

OTTAWA MARKETS.

The last car of American berries to arrive this season for the Ottawa market was sold Saturday morning at the Fruit Exchange. Prices varied according to quality, selling from 9 to 13c.

This morning 80 baskets of Canadian berries were sold and prices received were from 14½ to 16c., which was considered very satisfactory.

Sugars advanced 5c. this morning. Prices here are now $3.02 for yellows and $3 72 for granulated.

In canned goods, prices are about the same for tomatoes, corn and peas. Gallon apples are being offered at cut prices by some of the wholesale houses. Salmon prices are for pink $1.00 to $1.05; red sockeye, $5.25 a case, and "Clover Leaf," $1.47½ for talls and $1.62½ for flats.

B. rice is quoted from $3.05 to $3.10 in bags. Sago and tapioca are 3⅛c. in bag lots. Patna rice is worth from 4½ to 5c.

Valencia raisins are about cleaned up. Loose muscatels, 4-crown, are worth 9c.

Singapore black pepper is sold at 17 to 19c, and white at 25c. for a good article.

In green fruits, lemons are selling from $1.50 to $2.50 for 300's and 360's. Oranges are scarce. Mediterranean sweets are worth $2.50 to $3, and there are not many to be had. Mexicans, $2 to $2.25, and showing weak, and Sorrentos about the same figure for 160's and 200's. Pineapples are scarce; good-selllng sizes bring 13 to 16c. at auction. Tomatoes, four sections to the crate, are selling around $2 a crate. Vegetables in some lines are getting plentiful. Lettuce, radish and onions, especially asparagus, have been a little slow coming in, and are worth 65c. a dozen. Cabbage cannot be had this week. Potatoes are about the same price, from 90c. to $1 a bag.

Eggs are a little easier. They can be bought for 13½ to 14½c. Butter in pails and tubs, for choice, is 15 to 17c.; prints, 18 to 20c., and creamery, 20 to 21c. Cheese sold on Friday last at the board for an advance over last week; 1,128 boxes were registered, 949 white and 179 colored, nearly all was sold at 9¾c. Jas. Alexander, of Montreal, said 9 13.16c. for two lots.

Smoked meats are scarce and some houses have advanced prices again; 15½c. is being asked for choice selected. Cooked hams are 1c. higher.

OTTAWA. June 10, 1901.

TRADE CHAT.

THE grocers and butchers of Brantford, Ont., have decided to have their annual picnic at Niagara Falls on July 6.

A by-law has been passed at Fort William, Ont., making it compulsory for all stores and shops to close at 6.30 every evening, except Wednesday and Saturday.

The Ottawa Retail Groeers' Association have arranged to hold their annual excursion on Dominion Day to Cornwall, and from there per steamer Valleyfield to Stanley Island.

The business of Ed. Thompson & Co., general merchants, Orangeville, Ont., has been purchased by D. A. McBride and Emmerson Gillespie, both late of Marshall, Green & Co., of the same place.

Pierre Ignace Bouchard, Louis Bouchard, and Louis Delphis Trudel, all traders of Quebec, have formed a partnership under the firm name of S. Bouchard & Cie., dealers in tobaccos, candies, etc., Quebec.

At a meeting of the Toronto Junction branch of the Retail Merchants' Association of Canada, on June 5, it was decided that butcher and grocery stores were to close at 6 p.m. and all other shops at 7 p.m.

LOGIC.

You know a good thing when you see it. But do you always know a better when you see it?

It is easy to know a good thing. Five cents is a good thing. But the goodness there is in five cents can never be enjoyed till you spend it. And you don't spend it till you know something better than five cents.

The value of five cents, therefore, is as much in your own quick insight and keen perception as in the money itself.

If your good sense tells you that a better thing than five cents is a horse-car ride over that long, dusty road you are travelling, you are indebted to your own sagacity for at least half of the benefit you enjoy by the exchange.

Then what you and all the rest of the world seek is a thing that is better than your money, so that in the spending of your money you will get more than its value.

Is there anything that you can buy just at this time that will give you more return than

AN ADVERTISEMENT IN

The Canadian Grocer?

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. KOPMAN, general merchant, Acton, Ont., has assigned to J. P. Langley, Toronto, and his creditors meet on June 16.

Arthur Suprenant, grocer, Montreal, has assigned.

Gardner Stevens is curator of Manson & Boright, general merchants, Magog, Que.

Arthur Godbout, general merchant, St. Casimir, Que., has assigned to H. Lamarre.

J. Buchanan, grocer and liquor merchant, Levis, Que., has arranged a compromise.

Myre Dosithe, grocer, Hull, Que., has assigned, and his creditors meet on June 20.

Joseph Bourque, general merchant, St. Gertrude, Que., has assigned to Lamarche & Benoit.

McNeil & Mercier, manufacturers of vermicelli, Quebec, have assigned to V. E. Paradis.

C. L. Ramsdill, general merchant, North Hatley, Que., has assigned to J. McD. Haines.

I. T. Davis, general merchant, Gaspe Basin, Que., is offering to compromise at 75c. on the dollar.

F. C. Colwell Candy Co. (in liquidation), St. John, N.B., has yielded a final dividend of 10 per cent.

The People's Supply Co., Limited, general merchants, Medicine Hat, N.W.T., have assigned to W. Cousins, Medicine Hat, and a bailiff is now in possession.

PARTNERSHIPS FORMED AND DISSOLVED.

Johnston & Pennoyer, grocers, Sherbrooke, Que., have dissolved.

R. E. Gordon, lumber merchant, Arcola, Man., has admitted J. E. Jamieson.

Geo. D. Fawcett has retired from the firm of W. Fawcett & Son, grocers, Montreal.

Hughes, Cook & Co., hide and oil merchants, Montreal, and St. Paul, Que., have dissolved.

Teitelbaum & Brownstone, general merchants, Shoal Lake, N.W.T., have dissolved; S. Brownstone continues.

McLaggan, Grindlay & Co., general merchants, Blackville, N.B., have dissolved partnership; Wm. J. McLaggan continues.

SALES MADE AND PENDING.

The assets of Max Rosenstein, general merchant, Barachois de Malbaie, Que., have been sold.

The stock of David P. Selby, general merchant, Quilchena, B.C., is advertised for sale by tender.

G. M. Yeomans, lumber, flour and feed merchant, Dryden, Ont., is advertising his business for sale.

J. A. Campbell, fruiterer, confectioner, tobacconist, etc., Sault Ste. Marie, Ont., is advertising his business for sale.

The assets of the estate of Chas. H. Shook, miller, Springfield, Erindale, P. O., Ont., are advertised to be sold by auction on June 18.

CHANGES.

L. Steben & Fils, grocers, Montreal, have registered.

Desliers & Brais, grocers, Montreal, are out of business.

W. E. Smith, baker, Woodstock, Ont., is out of business.

Charlotte Smith, grocer, Toronto, has sold out to W. J. Dillon.

W. L. Martin, grocer, Ottawa, has sold out to James Thompson.

The D. B. Martin Co., hide and oil merchants, Montreal, have registered.

S. H. & A. S. Ewing, wholesale spice merchants, etc., Montreal, have registered.

Isaiah Ernest, general merchant, Blockhouse, N.S., has sold out to Reuben Brunhm.

W. L. Hodnett, general merchant, Holmfield, Man., has sold out to R. Cross & Co.

Mrs. Alfred Pare has registered for Alfred Pare & Co., general merchants, Granby, Que.

Leblanc Freres, cheese and butter dealers, Notre Dame de Stanbridge, Que., have registered.

T. L. Boyd, lumber merchant, Eastman's Springs, Ont., has added a general store and hotel to his business.

Pierre C. Blouin and Imilde Blouin have registered under the style of P. Blouin & Cie., general merchants, St. Jean, D'Orleans, Que.; P. C. Blouin is manager.

FIRES.

George Carter, miller, Ridgetown, Ont., has been burned out.

The stock of John M. Dowdall, grocer, Ottawa, has been damaged by fire; insured.

The storehouse of The Flavelle Milling Co., Limited, Lindsay, Ont., has been burned; insured.

Moses Drover, general merchant and miller, Green Harbor, Nfld., has been burned out; the loss is $10,000 with no insurance.

DEATHS.

Atwell Roddam, grocer, London, Ont., is dead.

James R. Guest, grocer, etc., Montreal, is dead.

Alphonse Brazeau, tobacconist, Montreal, is dead.

SOLD STOCK TO PAY CREDITORS.

The business of W. Baby & Co., grocers and dry goods merchants, Windsor, Ont., has been sold to Mr. Rocket, of Walkerville, Ont., at 66 2-3c. on the dollar. Before doing this they called in their largest local creditors, Messrs. Baby, sr., Guppy & Smith, and when it was found the business would not be able to pay the creditors in full, it was thought best to sell the stock while the business was a going concern. Thus they would be enabled to realize a better price than a forced sale of an assignee would bring them. The sale realized $1,261. The book debts amount to $1,500, but the value is uncertain. They are in the hands of Clarke, Cowan, Bartlett & Bartlett, of Windsor, for collection, and the proceeds of the sale are in the hands of A. H. Clarke and John Reeve, the trustees.

A $3,000,000 FLOUR COMPANY.

The Ogilvie Flour Mills Co., Limited, have just been incorporated with a capital of three million two hundred and fifty thousand dollars to carry on in Canada the business of purchasing, selling, storing, shipping grain, and manufacturing and dealing in flour and other products of grain. The incorporators are: Charles Rudolph Hosmer, capitalist; Frederick William Thompson, miller; the Hon. George Alexander Drummond, Senator of the Dominion of Canada; Hugh Montagu Allan, shipowner; and William Campbell, secretary, all of Montreal.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED

MONTREAL, QUE.

Grocers' Sundries

Axe Handles, Barrel Covers, Baskets—all kinds. Bread Boards. Butter Bowls, Butter Moulds, Butter Plates, Butter Spades, Butter Stamps. Carpet Sweepers, Cheese Safes, Chopping Trays, Churns, Clothes Horses, Clothes Lines, Clothes Pins, Egg Carriers, Faucets, Grocers' Scoops, Halters, Plow Lines, Ladders, Matches, Mats, Measures, Mops, Pails, Picnic Plates, Potato Mashers, Rolling Pins, Toilet Paper, Toothpicks, Towel Rollers, Twines, Warehouse Trucks, Wooden Spoons, Wringers, Washboards, Washtubs and many other lines.

We are offering the most convincing values in these goods. Up-to-date dealers who are alive to trade conditions and on the lookout for satisfactory goods—goods that sell themselves—with a grand margin of profit, should consult our travellers regarding these specialties.

If our representative does not visit your town, write us, and we will, if possible, arrange for him to call upon you, or we will send you quotations and full particulars of these goods by mail.

UNITED FACTORIES, LIMITED

OPERATING:

Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

We have opened a new London Warehouse so that we can ship all goods for Western Ontario direct from that Branch.
65 Dundas St., LONDON.

Head Office, TORONTO.

"CHRISTIE'S" Newest Production

CHEESE WAFER -- A good, plain biscuit with cheese filling. Samples and prices gladly furnished on application.

Christie, Brown & Co., Limited,

TORONTO and MONTREAL.

OUR FIRST CARGO OF

Barbadoes Molasses

which we ordered to be landed at Halifax, in order to give our clients the benefit of a lower rate of freight, is now all delivered.

We have received numerous letters from our friends who declare the molasses to be of the choicest quality.

A second cargo has just arrived and we are delivering all orders entered for June delivery.

The quality of **this cargo is the same as the first.** Another cargo is expected in July.

We are open for further orders.

No trouble to quote.

LAPORTE, MARTIN & CIE.

MONTREAL.

HALIFAX MERCHANTS DISCUSS HOLIDAYS.

THE Retail Merchants' Association of Halifax does not like the idea of having so many holidays. At a meeting of that organization, held on the evening of June 5, the consideration of the many public holidays coming together was the main business of the evening. A communication from the Halifax Board of Trade was received, asking the Association to send members to form part of a delegation to wait on the Governor and Mayor regarding the number of proposed holidays coming so close together. A. W. Reddan was the occupant of the chair, and W. E. Hebb was secretary.

A resolution was unanimously adopted setting forth that Thursday, June 26, and the afternoon of Friday, June 27, be recognized as public holidays, providing a programme of sports be provided, and that June 21 and July 1 be not observed this year. A resolution was also passed recommending that June 21 and July 1 be combined into one holiday, to take effect in 1903, the holiday to be on the latter date. June 21 has always been recognized there as Natal Day.

The association had a thorough discussion of the travelling auctioneer and peddlar grievance, and a committee was appointed to wait on the city council and ask that some means be provided for protection against these people.

The early-closing committee reported having had much success in obtaining signatures to the early-closing agreement and the law will soon go into force regarding the different businesses represented.

It was reported that a number of shops in the north end of the city were kept open all day Sunday, and the Mayor is to be interviewed on the subject. The membership of the association now numbers 150.

OLD BUSINESS CHANGES HANDS.

Hogg Bros., general merchants, Oakwood, Ont., have sold out to Pascoe Bros., who take possession on July 1. The new firm is composed of two brothers who have been associated with Hogg Bros. for about 15 years.

A NEW FRUIT GRADER.

A fruit grader has just been invented that accurately and rapidly grades fruit as required by the Fruit Marks Act. The contrivance is simple and durable and can be managed by any intelligent person. It can be operated by hand or by power, and is recommended by a committee of the Niagara Fruit Growers' Associatien. Hamilton Pettit, of Grimsby, Ont., is the inventor.

COWAN'S

A POINTER ON PURITY.

COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

Big Sale of Teas.

We want to dispose of over 1,000 chests and half-chests before the 2nd of July, when we commence stock-taking, and we will offer all grades, comprising Japans, Ceylon Blacks, Ceylon Greens, Indians, Gunpowders and Young Hysons, at about first cost for the balance of this month.

Now is your chance to get some of the best values imported. Samples and prices submitted upon application

POSITIVELY NO GOODS SOLD OUTSIDE OF THE TRADE

The R. & J. H. Simpson Co.,

IMPORTERS AND WHOLESALE GROCERS, GUELPH, ONT.

Have you tried

"MONTSERRAT"

Pure Lime FRUIT Juice

With Aerated Waters or Water, as a cooling and refreshing beverage at all seasons? If not, try it.

OBTAINABLE FROM GROCERS AND DRUGGISTS

Montserrat is the best Lime Fruit Juice obtainable. Analysis in June 1898, pronounces it **25 per cent stronger** than other juices, therefore better value for your money. The small bottle contains **40 drinks** and is equivalent to 30 lemons and much more convenient. A quarter to half a wineglassful in a tumbler of cold water, sweetened to taste, is the most delightful, healthful and economical beverage. **"MONTSERRAT" is made from CULTIVATED LIMES.**

EVANS and SONS, Limited,

MONTREAL AND TORONTO

You Have Often Heard People Remark That "Blood Tells."

We Find That Quality In Canned Goods Tells.

Customers write: "We want you to Book our order now, to make sure of getting your goods. They certainly were the best last season we ever handled; don't let the quality go back."

Don't worry, we are aiming higher than
EVER
and have all necessary material to hit the
MARK.

Orders are coming in freely for
FALL SHIPMENT;
in some lines our sales are three times larger than at this time last year, or any
FORMER PERIOD.

Now is your opportunity to place your order. Prices will be as low as other Standard Brands, and quality guaranteed. Awaiting your favor,

Yours truly,

Write for Price List.

Delhi Canning Co. LIMITED.

CURRENT MARKET QUOTATIONS

June 12, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$	$0 18	$ 14	$0 15	$.....	$0 17
" " pound blocks	17	18	15	15	17	1·
" tubs, best	15	17	.....	15	15	18
" tubs, inferior	15	16	12	13	14	15
Creamery, boxes	.....	19½	19	20	20	23
" prints	...	23	19	21	22	24
Cheese, new, per lb	.....	9½	10	10½	12	12 ¼
Eggs, new laid, per doz	14	14½	14	15	14	15
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 26	.....	.....
Peas, 2's	82½	85	80	95	85	90
" sifted	95	1 05	90	1 00	1 10	1 16
" extra sifted	1 05	1 16	1 20	1 25	1 20	1 26
Pears, Bartlett, 2's	1 50	1 50	.....	1 60	1 76	1 80
" 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 16	2 25
" 3's	2 25	2 40	2 60	2 60	2 60	2 50
Peaches, 2's	1 75	1 86	1 76	1 90	.....	1 75
" 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 36	1 10	1 26	1 80	1 60
" Lombard	1 20	1 25	1 00	1 10	1 80	1 60
" Damson, blue	1 00	1 26	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	86	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 60	1 60	1 80	1 70	1 75
Strawberries, 2's	1 60	1 76	1 50	1 75	1 60	1 76
Succotash, 2's	1 00	1 25	.....	1 16	1 10	1 16
Tomatoes, 3's	92½	96	92½	95	...	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 60	3 25
" 1-lb. flats	3 00	3 75	3 60	8 70	.....	1 26
" ½-lb. flats	1 75	1 86	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 26	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 40	1 35	1 45	1 60	1 76
" " Northern	.....	.....	1 26	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 16	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	18	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	26
" " ½'s	27½	30	33	36	33	35
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sance	1 00	1 66	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	18	12	18
Citron, "	.....	16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.. ...	.....	.....	.....	.....	.....
" Mexicans, per box	.....	.....	3 00	3 25	.....	.....
" Valencias, per case	5 50	5 00	.....	.....	6 00	6 50
" Bahama, per "	.....	2 75	.....	...	.....	.....
" Messina	.....	.....	3 50	4 00	3 00	4 00
" Mediterranean sweets	.....	.....	.....	3 75	.....	.....
" Paper rind St. Michaels per ½ case	.....	.....	.....	2 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	...
Pineapples, case	..	.....	3 00	3 50	4 00	4 15
Cucumbers, Southern, per doz.	.....	2 00	0 75	1 50	90	1 00
Lemons, Messina, per box	2 00	3 00	2 00	3 50	2 50	3 50
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 50	1 50	2 25
Apples, per bbl	5 00	6 50	.....	7 00	3 50	5 00
Cocoanuts, per 100	....	3 25	.....	3 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	....	...	.....	.....
Tomatoes, per case	3 00	3 50	8 60	4 50	3 50	4 50
Sweet Potatoes, per bbl.	5 50	5 00	.....	.....	.....	.....
Strawberries, per quart	0 12	0 18	0 12	0 17	15	16
SUGAR						
Granulated St. Law'ce and Red	.....	3 65	.....	3 73	.....	.....
Granulated, Acadia	.....	3 50	.....	3 68	.....	3 75
Paris lump, bbls. and 100-lb. bxs	.....	4 20	.....	4 23	.....	4 55
" in 50-lb. boxes	.....	4 30	.....	4 33	4 65	4 76
Extra Ground Icing, bbls.	.....	4 20	.....	4 55	.....	... .
Powdered, bbls	.....	3 85	.....	4 30	6 50	5 80
Phœnix	.....	3 55	.....	3 53	.....	.....
Cream	.....	3 40	.....	3 48	.....	.....
Extra bright coffee	.....	8 60	.....	3 68	.....	.....
Bright coffee	.....	3 40	.....	8 43	.....	.....
Bright yellow	.....	3 35	.....	3 43	.....	3 45
No. 3 yellow	.....	3 30	.....	3 33	....	
No. 2 yellow	.....	3 10	.....	3 18	...	
No 1 yellow	.....	3 00	.....	3 08	.	3 15

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 66	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 36	.....	2 86
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 60	3 75
Smooth Steel Wire, base	.....	2 50	.....	2 50	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	5 80
Linseed oil, 1 to 2 bbls., raw	.....	82	.....	81	.....	85
" " " boiled	.....	85	.....	84	.....	88
Turpentine, single bbls.	.....	67	.....	70	.....	73
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19½
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2½	30	32	.....	.....
Bright	.....	2⅝	35	37	.....	.....
Corn Syrup, barrel, per lb	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	...	.....
" 26-lb. pails	.....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	... .	40	50	.....	.....
Barbadoes	22	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 55	$1 55	$1 65	$1 65	$1 56	$1 60
" " 2-lb. cans	2 75	3 00	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 60	.....	8 26	8 75	9 25
" " 14-lb. cans	16 60	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 60	2 60	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 46	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 60	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 60	1 40	
" " 2-lb. can	2 40	2 46	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 76	2 60	.....	1 80	1 76	
" " 6-lb. can	3 50	5 86	.....	4 50	4 26	4 60
Sliced smoked beef, ½'s	1 66	1 70	1 66	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 96	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	6¾	6¾	6	.....	.....
" " ½-cases	5¾	6½	5¾	5	.....	.....
" Patras, cases	.....	5	5½	7	.....	.....
" " ½-cases	.....	5	6½	7	.....	.....
Amalias	5½	7	7	7½	.....	6½
Vostizzas, cases	7¾	8	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	5½	7	7	7½
" " 90's	.....	5½	6¼	5½	6½	7
" " 100's	.....	6	.....	5	6	5½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	6	6¼	5½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	6	.....	.....	.....	.....
Raisins, Fine off stalk	.	6¼	5¾	6	.....	5
" Selected	...	5⅝	7½	8	6½	5
" Selected layers	6⅞	7	7½	8	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	5⅝
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	....	.....	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 60	1 60	.....	2 50	.....	2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 26
" Extra clusters	.....	.....	.....	3 35	.....	2 60
" Dehesa clusters	...	.....	.....	3 10	3 00	3 60
" Royal B. clusters	3 26	3 80	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	...	4 50	.....	.....
Evaporated apples	.....	.....	10½	11	.....	10½
Dried "	.....	.....	6	5½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	. ....	12	11	11½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	14	14½		.....
Rolls	.....	12	...	11½	11	12
Medium Hams	.....	13½	13½	14	14	16
Large Hams	.....	12½	12½	13	.....	... ..
Shoulder hams	.....	13	....	11	.....	..
Backs	.....	15	14	14½	.....	. ..
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 50	21 50	22 50
" short cut	21 50	22 00	23 00	23 50	23 00	24 00
Plate beef	12 60	13 50	.	13 00	14 00	16 00
Lard, tierces, per lb	. ...	11	11	11¼	11¾	12¼
Tubs		11¼	11¼	11½	12¼	12¾
Pails	11	12	11½	11¾	12¼	13

English Malt Vinegar

SIR ROBERT BURNETT & CO., LONDON, ENGLAND.

Shippers of the Finest English Malt Vinegar.

JOHN HOPE & CO., MONTREAL. Sole Agents for Canada.

OUR REPRESENTATIVES:

TORONTO HOUSE—
MR. M. A. MULDREW.
H. A. RÉAD.
F. A. MENZIE.
G. W. BAVINGTON.

HAMILTON HOUSE—
MR. T. A. CROTHERS.
W. H. MCWALTERS.
C. E. BURCHELL.
I. W. DOWDLE.
J. J. JONES.

BROKERS—WINNIPEG, MESSRS. DINGLE & STEWART.
" VICTORIA AND VANCOUVER, MESSRS. MARTIN & ROBERTSON.

BROKERS WANTED AT MONTREAL, QUEBEC, ST. JOHN AND HALIFAX.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. TORONTO—9 Front St. East.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7	12	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gantemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	13
NUTS						
Brazil	11¾	12¼	15	16	.....	15
Valencia shelled almonds	26	27	30	35	30	35
Tarragona almonds	12	13	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	42	40	43	.....	.....
Peanuts (roasted)	7¼	8	8	10	9	10
" (green)	6¼	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8¾	9¾	9½	10½	8½	9
Naples filberts	.....	.....	.....		10	11
Pecans	15	16	13	15	13	14
Shelled Walnuts	16½	17½	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	28	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	80	14	35	18	20
Pure mixed spice	25	80	25	30	25	30
Cassia	13	18	20	40	18	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	..	6 00	.....	8 00
" " 3		6 15	.....	5 25	.....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	..	....
Canadian water white	14½	15½	...	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	16½	17
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congou—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	80
Pekoe Souchong	17½	40	17	35	17	35
China Greens—						
Gunpowder—Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	38	32	80	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.. ..
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.. ...
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	28	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	18	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	8
Japan	4 40	4 90	5½	6	5	8
Imperial Seeta	4 60	4 90	4⅞	5½	5	8
Extra Burmah	.....	.....	4¼	4⅝	4	5
Java, extra	.....	5¾	8	8½	6	7
Macaroni, dom'ic. per lb., bulk	3¾	4¼	.....	7½	.....	.....
" imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	3⅝	3¾	4	4¼	5
Tapioca	3⅛	3½	3½	3¾	4¼	5

For Over Half a Century

JAMES' "DOME" BLACK LEAD

has helped to brighten the house, and still continues to hold first place.

5c. and 15c. Packages.

W. G. A. Lambe & Co., Canadian Agents.

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

PURE GOLD MFG. CO., Limited

Manufacturing Grocers

TORONTO

Offer to the trade the most attractive line of high-grade

Baking Powders
Jelly Powders
Pudding Powders
Flavoring Extracts
Preserves and Marmalades
Tomato Catsup
Pure Spices
Coffees

Any quantity.
Lowest prices.
Correspondence solicited.

Put up in any part of the world.

BANK OF MONTREAL.

ANNUAL GENERAL MEETING.

THE eighty-fourth annual meeting of the shareholders of the Bank of Montreal was held in the board room of the institution at one o'clock on June 2.

There were present: Hon. George A. Drummond, Sir William C. Macdonald, Messrs. R. B. Angus, A. F. Gault, E. B. Greenshields, Alex. T. Paterson, R. G. Reid, James Ross, Hon. James O'Brien, G. F. C. Smith, Donald Macmaster, K.C., F. E. Meredith, K.C., H. Dobell, George R. Hooper, Henry Sprague, Thomas Irving, B. A. Boas, George Eiler, C. M. Holt, C. J. Fleet, G. A. Greene, M. S. Lonergan, A. E. Ogilvie, Bartlett McLennan, M. S. Foley, A. T. Taylor, W. R. Miller, J. B. Learmont, W. J. Morrice, Alex. McArthur, Huntley Drummond, W. H. Evans and John Morrison.

On the motion of Mr. John Morrison, Hon. George A. Drummond, Vice-President, was unanimously voted to the chair, in the absence of the president, the Right Hon. Lord Strathcona and Mount Royal.

On the motion of Mr. B. A. Boas, seconded by Mr. H. Dobell, it was agreed: "That the following gentlemen be appointed to act as Scrutineers: Messrs. G. F. C. Smith and F. E. Meredith, K.C., and that Mr. James Aird be the secretary of the meeting."

DIRECTORS' REPORT.

The report of the Directors to the Shareholders at their 84th annual general meeting was then read by Mr. E. S. Clouston, general manager, as follows:

The Directors have pleasure in presenting the 84th annual report, showing the result of the Bank's business of the year ended 30th April, 1902.

Balance of Profit and Loss Account, 30th April, 1901		$ 764,703 19
Profits for the year ended 30th April, 1902, after deducting charges of management, and making full provision for all bad and doubtful debts		1,601,152 90
		$2,365,856 09
Dividend 5 p. c. paid 1st December, 1901	$600,000	
Dividend 5 p. c. payable 2nd June, 1902	600,000	
		1,200,000 00
Amount credited to Rest Account		1,000,000 00
Balance of Profit and Loss carried forward		$ 165,856 09

Since the last annual meeting a branch of the bank has been opened at Glace Bay, N.S., and suitable premises for its occupation are now being erected at that point.

The premises which were announced at the last annual meeting as in course of erection at Point St. Charles, are now completed, and occupied by the bank.

The head office and all the branches have passed through the usual inspection during the year.

STRATHCONA AND MOUNT ROYAL,
President.

Bank of Montreal, Head Office, 2nd June, 1902.

THE GENERAL MANAGER.

Mr. Clouston then said:—

There is nothing of unusual interest calling for comment in the statement we lay before you this year. It shows a steady increase in our business, and a corresponding increase in our profits. The following are the principal changes as compared with last year. Our circulation has increased $525,000, and the deposits $14,139,000, making our total deposits here and in other countries $86,825,633; quite a respectable amount, but still not large as compared to the deposits of banks with smaller capital in Great Britain and the United States. Our readily available assets have increased about $10,000,000, and our loans and discounts $1,360,000. The overdue debts, secured and unsecured, are $77,000 greater, but we believe that we have amply provided for any possible loss. The profits show an increase of $63,630, after paying all charges of management, all additions and repairs to our bank premises, and making provision for bad and doubtful debts. I think you will agree with me that the statement is a fairly satisfactory one.

Nor have I anything of importance to say on matters outside our own statement. Generally speaking, the past year has been a prosperous one for Canada, and so far the hand of the commercial barometer still stands at "fair." The revenues of the country are large; railway earnings are steadily increasing; farmers are prosperous; the outlook for lumber is improving, and the tide of immigration has set in with greater volume, insuring to Western Canada, and, indeed, to the whole country, more rapid progress in population and material prosperity. The natural resources of the country are being steadily developed; the output of coal is increasing; and it looks as if we were on the eve of important results in the iron and steel industry. There are indications also that the recent consolidation of Atlantic steamship lines by an American syndicate will compel Canada, in self defence, to take up the question of a fast Atlantic service, and if we wish to secure immigration, retain the traffic properly belonging to our own ports, and safeguard the interests of our commerce, we must see that the service, both passenger and freight, is second to none in speed and equipment. There have been exceptions, and some industries have not shared in the general prosperity, but these can, in most cases, be traced to undue competition and bad management. Mining in British Columbia is still highly unsatisfactory, and it may be some time yet before it recovers from the collapse of the last two or three years.

The stock exchanges of Canada have shown an activity unexampled in the history of the country, and though speculation has been rife, there has been a certain foundation for the advance in the quotations of securities, and it is not entirely the wild, reckless state of affairs that foreign critics profess to believe exists here. Still, there is danger of speculation being carried beyond legitimate bounds, and we have probably reached a point where investors and lenders would do well to look more closely into the intrinsic value of the securities they purchase or accept as collaterals.

If there are any questions relative to the business of the bank on which the

GENERAL STATEMENT, 30TH APRIL, 1902.

LIABILITIES.

Capital Stock		$ 12,000,000 00
Rest	$ 8,000,000 00	
Balance of Profits carried forward	165,856 09	
	$ 8,165,856 09	
Unclaimed dividends	2,670 01	
Half-yearly Dividend, payable 2nd June, 1902	600,000 00	
		8,768,426 10
		$20,768,526 10
Notes of the Bank in circulation	$ 7,007,321 00	
Deposits not bearing interest	22,899,086 32	
Deposits bearing interest	63,926,547 31	
Balance due to other Banks in Canada	69,172 53	
		93,902,127 16
		$114,670,653 26

ASSETS.

Gold and Silver coin current	$ 3,057,465 94	
Government demand notes	4,068,281 00	
Deposit with Dominion Government required by Act of Parliament for security of general bank note circulation	340,000 00	
Due by agencies of this bank and other banks in Great Britain	$ 3,101,578 15	
Due by agencies of this bank and other banks in foreign countries	1,945,483 83	
Call and short Loans in Great Britain and United States	29,220,983 00	
	34,268,044 98	
Dominion and Provincial Government Securities	819,860 36	
Railway and other Bonds, Debentures and Stocks	6,152,393 20	
Notes and cheques of other Banks	1,826,190 58	
		50,532,236 06
Bank Premises at Montreal and Branches		600,000 00
Current Loans and discounts in Canada and elsewhere (rebate interest reserved) and other assets	$63,211,068 94	
Debts secured by mortgage or otherwise	232,471 83	
Overdue debts not specially secured (loss provided for)	94,876 43	
		63,538,417 20
		$114,670,653 26

Bank of Montreal,
Montreal, 30th April, 1902.

E. S. CLOUSTON,
General Manager.

Tee-Hee! likewise Ho! Ho!

IN STORE TO-DAY:

SPANISH QUEEN OLIVES. **PITTED OLIVES in gallon kegs.**

OLIVES Stuffed with Spanish Sweet Peppers. **Silver Cow brand Condensed Milk.**

St. Charles Evaporated Cream.

F. J. CASTLE, - OTTAWA.

Established 1845. MODERN MACHINERY. UP-TO-DATE METHODS. Established 1845.

COFFEE AND SPICES

The perfected products of 57 years' study and experience. The name S. H. & A. S. EWING your guarantee for QUALITY, PURITY and UNIFORM EXCELLENCE.

1 and 2-lb. Tins.

S. H. & A. S. EWING,

The Montreal Coffee and Spice Steam Mills
55 Cote St., MONTREAL

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE

Always Trustworthy

ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

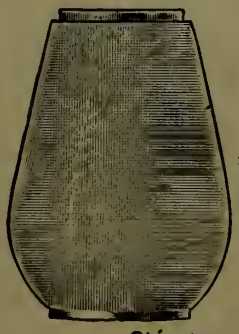
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

Strawberries

Tomatoes, Pineapples, Bananas . . . . .

Send us your orders for 24th, and so ensure getting No. 1 goods.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

Shareholders wish explanation, I shall be pleased to answer them.

THE CHAIRMAN'S ADDRESS.

Hon. George A. Drummond then said :

Gentlemen,—The statements presented by Mr. Clouston will, no doubt, be received by you with satisfaction, showing, as they do, the prosperity and progress of the bank.

That it has made substantial progress you may gather from the figures periodically submitted to you.

In 1873, when the capital was raised to its present amount of $12,000,000, and the rest stood at $5,000,000, the assets were about $35,250,000.

In 1880 they were nearly 45 millions ($44,661,681).

In 1890 they were over 46 millions ($46,166,448).

In 1900 they were nearly 79 millions ($78,852,197).

And in the present year over 100 millions ($114,000,000).

The keen competition among banks necessitates a greatly enlarged business to maintain dividends, and the public gets its financial business done much more cheaply now than formerly.

The increase of our rest by one million of dollars will, no doubt, commend itself to your judgment as a prudent step, and should enhance the value of our property.

The large addition to our Head Office Building, now in progress, was rendered necessary by the inconvenient overcrowding of our present premises. The addition is on a considerable scale, and will, it is hoped, suffice for the wants of the bank for years to come. Large as it is, however, it is not more in advance of our present wants than our present structure was when erected to the conditions then existing.

The beautiful facade of our present building will not be impaired ; but the interior will be remodelled to adjust it to the new premises and make it fireproof.

The marked increase in the general banking business of the Dominion is an evidence of the prosperity of the country. Since April, 1897, the total assets of all the banks have increased from $243,400,000 to $448,300,000 ; the deposits alone having risen from $196,700,000 in the former year to $339,000,000, and the note circulation from $30,800,000 to $50,700,000.

The Bank of Montreal has fully shared in the great improvement in business above noted, the general increase in the public deposits in the last five years being equal to 72½ per cent., and that of our bank alone considerably exceeds 100 per cent.

The conservative course of your directors in continuing to strengthen the resources of the bank will, I am sure, meet with your approval, for while the general prosperity of the country shows no signs of abatement, it seems an undeniable proposition to say that bad times may be expected sooner or later.

In commercial matters generally nothing is so striking as the growth of the foreign commerce of the Dominion. In the first nine months of the current fiscal year, that is to March 31, the aggregate foreign trade has reached $302,500,000, as compared with $282,300,000 in the corresponding period of the preceding year, while only five years ago our foreign commerce for the entire period of 12 months barely reached $249,000,000, a figure which in the fiscal year ending this month will probably be exceeded by more than 50 per cent. This expansion covers both exports and imports.

The most gratifying feature of the trade returns is the increased sales abroad of Canadian products, which from 1st of July to 1st April amounted in value to $144,547,000, and for the full period of twelve months will probably exceed $190,000,000 ; whereas six years ago the value of our shipments was only $110,000,000.

Products of the soil still constitute much the largest portion of this trade, but it is satisfactory to note that in manufactures the increase is about 30 per cent., or, as $12,800,000 to $9,800,000 ; and I need scarcely refer to the enormous activity in the production of iron, steel, nickel, etc., to say nothing of the extraction of the precious metals, which for the present is under a cloud.

Meanwhile the carrying trade of the country has been in an unprecedented state of activity and prosperity ; the great railways are spending liberally on track improvements and rolling stock to meet the demands on them, and new trunk lines are under construction.

Immigration is increasing rapidly, and will have a favorable influence in every direction. Lands, especially in the Northwest, which have for years been in little demand, have latterly been actively sought for and taken up.

Turning to general conditions outside the Dominion, the immense aggregations of capital in the hands of corporations and individuals is bringing about economic results of the most startling character. The control of railway lines, the absorption of ocean transport, the consolidation of industries, all fly directly in the face of economic theories based on unlimited competition, and he would be bold who attempted to predict the outcome.

No fewer than four new banks were incorporated during the present session of Parliament.

Questions of vital importance to ourselves and the Empire are to be considered by the Imperial Government and the Premiers of the colonies, at the conference to be held in London ; its decisions will be watched with absorbing interest and involve momentous possibilities.

The present moment seems to be most favorable for securing an independent line of steamships to a Canadian port. They should in speed and equipment be equal to any afloat, and the prospects of financial success for the undertaking were never, in my opinion, so bright as now, while its realization would be of enormous benefit to this country.

It is with the highest satisfaction and gratitude that we receive to-day the news of peace in South Africa.

Compared with the proud satisfaction we feel at having had a share in bringing the harassing and protracted struggle to a successful termination, all the sacrifices made by the country are trival. But the gratitude we owe to those who fought and bled for us will never, I trust, be forgotten. The glorious record of courage and endurance made by her sons has lifted Canada into a higher plane of national life.

The auspicious visit last autumn to this country of Their Royal Highnesses the Duke and Duchess of Cornwall and York was the occasion of the unanimous display of loyal welcome from one end of the Dominion to the other, and was happily marked by the absence of misadventure of any kind.

The approaching Coronation of our Gracious Sovereign will, we trust, be succeeded by a long and prosperous reign.

I move that the report of the Directors be adopted and printed for distribution among the shareholders.

THE REPORT ADOPTED.

Mr. A. T. Paterson, in seconding the motion for the adoption of the report, said that it was quite unnecessary to add anything to the remarks which had fallen from the chair and to the statement made by the General Manager, beyond stating that he entirely concurred in them, and endorsed them. There was one thing, however, to which he might refer, and that was that on that day he had come of age, not personally, but as a director of the bank, and he wished to take the opportunity of thanking the shareholders for their long continued confidence in him. He also wished to say that his many years' experience as a director enabled him most thoroughly to endorse the statements made as to the improvement in the position of the bank.

After a few remarks by Mr. John Morrison, the motion for the adoption of the report was unanimously agreed to.

Hon. James O'Brien moved :—

"That the thanks of the meeting be presented to the President, Vice-President and Directors for their attention to the interests of the bank."

This was seconded by Mr. Donald Macmaster, K.C., and having been adopted unanimously, was acknowledged by the Chairman.

Mr. E. B. Greenshields moved :—

"That the thanks of the meeting be given to the General Manager, the Inspector, the Managers and other officers of the bank, for their services during the past year."

The motion was seconded by Mr. James Ross, and the Chairman having added that he fully concurred in it, and thought it was exceedingly well deserved, it was unanimously carried, and was acknowledged by the General Manager.

Mr. George R. Hooper moved :—

"That the ballot now open for the election of Directors be kept open until 3 o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time, and for that purpose only, this meeting be continued."

This was seconded by Mr. C. J. Fleet, and unanimously agreed to.

On the motion of Mr. John Morrison, seconded by Mr. A. F. Gault, a hearty vote of thanks was accorded the Chairman for his conduct of the business of the meeting, and he acknowledged the same.

THE DIRECTORS.

The ballot resulted in the election of the following Directors :—

R. B. Angus, Esq.
Hon. George A. Drummond.
A. F. Gault, Esq.
E. B. Greenshields, Esq.
Sir William C. Macdonald.
A. T. Paterson, Esq.
R. G. Reid, Esq.
James Ross, Esq.
Right Hon. Lord Strathcona and Mount Royal, G.C.M.G.

At a meeting of the new Board on Tuesday, the 3rd inst., the Right Hon. Lord Strathcona and Mount Royal, G.C.M.G., was reelected President, and Hon. George A. Drummond, Vice-President.

CEYLON TEA

CEYLON TEA

BLACK and GREEN.

The grocers that are best and most favorably known are the grocers who give special prominence to

CEYLON TEA

BLACK and GREEN.

Ceylon Green is making wonderful advancement, due to its excellent and unequalled merits. It is a tea that will capture a good share of tea trade for you.

CEYLON TEA

THE TIME TO INSURE IS

NOW

While you are WELL, STRONG and INSURABLE.

THE

Confederation Life

ASSOCIATION issues policies on all approved plans of Insurance, and is a prosperous and progressive Canadian Company.

PROTECTION FOR YOUR FAMILY.
PROFITABLE INVESTMENT FOR YOURSELF.

Pamphlets and full information sent on application.

W. H. Beatty, Esq.,
PRESIDENT.

W. D. Matthews, Esq., Frederick Wyld, Esq.,
VICE-PRESIDENTS.

W. C. MACDONALD, ACTUARY.
J. K. MACDONALD, MANAGING DIRECTOR.

HEAD OFFICE, - TORONTO.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

Current Market Quotations for Proprietary Articles

June 12, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, In 2 and 4 doz. boxes	$ 2 40
" 10, In 4 doz. boxes	2 10
" 2 In 6 "	80
" 12, In 6 "	70
" 3, In 4 "	45
Pound tins, 3 doz. In case	3 00
12oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. In case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10o.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. In case	40
¼ size, 4 doz. In case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Sneolal price list of Fanoy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.

Mushrooms, Rionel	$15 50
" 1st choice Duthell	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

HENRI JONAS & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 8 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma, per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 3
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracoas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 360 per lb.
" ¼s, ½s, ½ cake. 40c. per ca
Croquettes and Pastilles 80c. or per ca of 108 $20.
Menier Breakfast Cocoa ¼-lb. tins 13c.
" ½-lb. " 25c.
" 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caraccas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ½'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14lb. bxs	0 24
Cocoa—	per doz
Concentrated, ½'s 1 doz. in box	2 40
" ⅓s, " "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz.	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz.	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25
Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanills, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 12-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. Works: CARDINAL, ONT. 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corksorews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior" Gluten Flour and Breakfast Cream.

	Per doz.
Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade		1 50
Clear Jelly Marmalade		1 80
Strawberry W. F. Jam		2 00
Raspberry " "		2 00
Apricot " "		1 75
Black Currant "		1 85
Other Jams, W. F.	1 55	1 90
Red Currant Jelly		2 75

Jame— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin palls, 8 pails in crate, per lb	0 06¾
7-lb. wood palls, 6 " " "	0 06¾
14-lb. wond pails, per lb	0 06¾
30-lb " " "	0 06½

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wond pails, per lb	0 06¾
14-lb. " " "	0 06¾
30-lb. " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (35 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Aome" Pellets, 5 lb. cans, per can	2 00
"Aome" Pellets, fancy boxes, 40) per box	1 50
Tar, Liocrice and Tolu Wafers, 5 lb. cans, per can	2 00
Liocrice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Liocrice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.

Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	14 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 50
V.O. " pints, 20's	13 00

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier	$4 00	$3 95	$3 85	$4 80	....
Marion	3 75	3 60	3 50	3 40	....
Richard V.S.O.P	5 50	5 35	5 25	....	....
Richard V.O. proof	4 25	4 10	4 00	3 90	3 80
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$6 00
Green, 12's	5 00
Pony, 12's	2 50

Gin Pollen & Zoon, in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited—Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s.	11 75	11 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	....
" " ½ flasks, 60's	9 00	....
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	....
Mullmore, flasks, ordinary pints, 24's	7 75	....
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	....
Mullmore, ordinary pints, 24's	7 50	7 25

Scotch Whiskey in Wood.

	½ Gals.	Oct's.	Oct's.	Bbls	Hhds.
		9 gals.	17 gals.	40 gals.	60 gals
Special Reserve	$4 50	$4 25	$4 15	$3 90	....
Heather Dew "A"	4 00	3 85	3 75	3 65	....
Extra Special Liqueur	5 00	4 90	4 80	4 75	....
"B"	3 50	....	....	....	....

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" flasks, 48's	12 00
" ½-flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.
Mitchell, "A"	$4 00	$3 90	$3 75
" "B"	3 50	....	....
" "C"	3 00	....	....

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" " pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " " pints, 24's	17 00
" " d'Argent, quarts, 12's	10 50
" " " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass. 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 06¾

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs. per box, $3.00.
Case of 1lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Brunner, Mond & Co.

Case 120 ½-lb. pkts. (60 lb.) per case $2.70.

Case 96 10-oz. pkts. (60 lb.) per case $2.80.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs., $10.20. black
Maypole Soap, per grs., $15.30
Oriole Soap, per gross, $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to 3	00

Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
¼ Cases, 32 pkgs. 24's	2.50

Packages 10c. each.

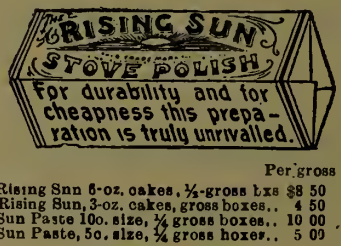
BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06¼
4-lb. " " "	0 06¼
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No. 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case, " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00

SUN
TRADE MARK REGISTERED
STOVE POLISH
MANUFACTURED BY E. W. ACKROYD & SONS, LIMITED
DUSTLESS, LABOR SAVING, BEST IN THE WORLD.

TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ⅛s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" " ½-lb., " " "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Lab " 80c.	0 55

Cases each	60 1-lbs.	0 35
" "	60 ½-lbs.	0 35
" "	30 1-lbs.	
" "	120 ½-lbs.	0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

	Wholesale	Retail
Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I 40-lb. boxes	0 40
" II 40-lb. "	0 37½
" II 80-lb. "	0 36
" III 8 lb. "	0 32½
" IV 80-lb. "	0 30
" V 80-lb. "	0 25
" XXXX 80-lb. boxes	0 23½
" XXXX 0-lb. "	0 25
" XXX 80-lb. "	0 20
" XXX 30-lb. "	0 21½

Black Teas—"Nectar," in lead packets—	
Green label retails	0 26 at 0 20
Chocolate label	" 0 35 " 0 25
Blue label	" 0 50 " 0 36
Maroon label	" 0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, ½ lb.	0 50
" " —Maroon, 1-lb.	1 50

Black Teas—"Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb., (50 ½-lb. pkgs.	$0 35
(25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 2, cases 50 lb., (50 ½-lb. pkgs.	29
(25 1-lb. pkgs.	28
No. 2, cases 50 lb., in 5-lb. tins	29
No. 3, cases 50 lb., (50 ½-lb. pkgs	23
(25 1-lb. pkgs.	22
No. 3, cases 50 lb., in 5-lb. tins	23
Green Ceylon, No. 1, (50 ½-lb. pkgs	35
(25 1-lb. pkgs	34
Green Ceylon, No. 2, (50 ½-lb. pkgs.	29
(25 1-lb pkgs	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3½s. 5s and 10s	0 39
Royal Oak, 2 x 3, 8o ace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

	Per gal
Old Crow	0 20
Condor	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt, triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Lesder Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 85
" Crown	1 25

	Per doz.
No. 1 2-hoop pails	1 55
" 1 3 " "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c.-1kgs. in case	1 00
Jersey Cream yeast cake, 3 doz. 5c.	1 00
Victoria " " 3 doz. 5c.	1 00
" " " 3 doz. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

No. 1

THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

THE light is soft enough for the most sensitive eyes and yet strong enough for the finest print.

OUR CATALOG SHOWS ALL OF OUR DIFFERENT STYLES.—WRITE FOR IT AND OUR DISCOUNTS.

Your Money Refunded if you are not Satisfied.

AUER LIGHT CO., 1682 Notre Dame Street, NONTREAL.

Bigger Profits

—ON—

"EMPIRE" SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in "Empire" Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 ½-lb. pkts. (60-lb.) per case, $2.70
Case 96 10-oz. pkts. (60-lb.) per case, 2.80

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

SOLE AGENTS FOR CANADA,

WINN & HOLLAND, MONTREAL.

ADVERTISING in WESTERN CANADA

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We have it

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Manufacturers of Lamps and Rich Cut Glass.

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Pickles, Sauces, Jams and Preserved Provisions.

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VOL. XVI MONTREAL AND TORONTO, JUNE 20, 1902 NO. 25

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For Pickling Purposes—specially adapted, filling every requirement.

Imperial costs no more than any other standard make.

If your customers desire a really fine, pure Table Salt, give them

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It gives Universal Satisfaction.

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Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

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We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

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JAS. B. CAMPBELL. WILLIAM PRATT.

Stower's Lime Juice.

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Sold by leading wholesalers.

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The ideal Summer Cereal Food that has met with the greatest success known to the trade in its quick and ready sales. Made only from the glutinous portions of the choicest Winter Wheat. Quickly prepared for the table. Can be used in forty different ways. *Sterilized.*

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Get full particulars by addressing . . . **GOLD SOAP, Toronto**

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Prices For Cash Unequalled.

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Ask your wholesale grocer for it. Put up in 24 3 lb. cartoons in a case, and in 50 lb. box.

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Agents for the Canadian Salt Co., Windsor, Ont.

Up to date Grocers' Refrigerators,

Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

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In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

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Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

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For Sale Everywhere.

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"Pebble" and "Pharaoh"

Up, up, up go sales of my two leading brands of Cigars, the "Pebble" 5-cent, and the "Pharaoh" 10-cent. Men smoke more Cigars in hot weather than at any other time and that's the reason I say, "Up, up, up go sales."

Sales will go down with a sickening thud if you don't look after quality with the same care that you look after price. Let me send you an assortment of a thousand or more of my Cigars including one or two hundred each of the "Pebble" and the "Pharaoh"

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J. BRUCE PAYNE, Mfr.,
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Favorites For the Picnic or Home.

--Lime Juice
--Lime Juice
--Cordial
--Raspberry Vinegar.

Always a worry what to take to the picnic or what to use at home—something cool and easy to make. This you have in the goods bearing the brand "Sterling." Lime Juice, Lime Juice Cordial, and Raspberry Vinegar. Sure to please every one. You can recommend these goods to your customers with perfect safety.

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TILLSON'S MOLINA

made from fine and selected white Wheat, scoured and polished until the outer bran is removed—rolled and dried, making crisp Flakes of Wheat fit for a king, but within the reach of all—the question is which?

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are entitled to obtain from you a tea that is free from impurities. They can only get such when they purchase

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Fit up your store with a Eureka Refrigerator and you will have a refrigerator that will dry wet matches.

Write for our catalogue, guarantee test and testimonials which are free.

Eureka Refrigerator Co.

WILBERT HOOEY, MANAGER.

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New Telephone Directory.

The Bell Telephone Company of Canada, Limited, is about to issue a new Subscribers' Directory for the

CITY OF TORONTO.

Orders for new connections, changes of equipment, changes of name or address should be handed in before June 15th to ensure insertion in this book.

K. J. DUNSTAN,

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help you increase your profits by attracting customers to your store, enabling you to serve them quicker, and in preserving your stock from dirt, dust, mice and insects. You can do this by using

Bennett's Spice and Grocery Cabinet

which also saves 20 per cent. of your room.

Full particulars from

J. S. BENNETT,
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FIVE GALLONS FOR 25 CENTS
A HEALTHY AND DELICIOUS BEVERAGE
25c HIRES' IMPROVED 25c
ROOT BEER!
IN LIQUID, NO BOILING, OR STRAINING, EASILY MADE
THIS PACKAGE MAKES FIVE GALLONS

The warm weather quickly tires.
Don't it make you think of HIRES'?
Peace having been proclaimed and Coronation Day soon will be here,
Tone up your nerves by drinking

HIRES' ROOT BEER

To enable you to give three cheers.

Price, in lots of one gross and over - - - per gross $20.40
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Freight Prepaid on Two Gross and Upwards.

SEND YOUR ORDER TO.... **W. P. DOWNEY, Sole Canadian Agent,**
20 and 22 St. Peter Street, - MONTREAL.
Handbills, Showcards, etc., on receipt of Business Card.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

IVORY GLOSS STARCH

sells well because it is well liked.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.
THE WORLD'S STANDARD.
THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station; you will be glad you did so.

The Dominion Molasses Co.,
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Halifax - Nova Scotia.

"Queen's Plate" Japan, 1902 April Pickings

40-lb. Boxes.

Choice—Selected Leaf—Delightful Liquor—just the sort of a **High-grade Japan** that will give the greatest amount of satisfaction to your critical tea drinkers. You can sell at **fifty cents**—it's well worth that and more—and make a good profit for yourself.

W. H. Gillard & Co., WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **Hamilton.**

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Brewers and Maltsters

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Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

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Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

HOW A BUSY YOUNG MILLIONAIRE EMPLOYS HIS TIME.

JOHN D. ROCKEFELLER., JR., son of the richest man in the world, has a remarkable mission—a task which he is making the supreme purpose of his life, according to a New York paper.

It is, as all philosophers will agree, no trivial thing that this young Croesus has undertaken. Even the Scriptures (see Luke xviii., 25) have intimated, through the parable of the rich man, the camel and the needle's eye, that it is next to impossible. But Mr. John D. Rockefeller, jr., perseveres in his noble mission, which is, in plain words, to square business with Christianity, to Christianize commerce, and, strange as it may seem to the layman, is absolutely encouraged by the results which he has obtained.

In a speech which he delivered a short time ago before the Y. M. C. A. of Brown University on the topic, "Business as a Life Work," John D. Rockefeller, jr., made plain his mission as he understands it.

"Many men of to-day," said he, "think that business and Christianity are diametrically opposed to each other. We have come here for the purpose of expressing the belief that they may go hand in hand, and that the most successful business men can be, should be and are the most successful Christian men.

"There are three chief requisites for a successful business man. The first is honesty—absolute honesty; the second is industry and the third is perseverance.

"We must not be quitters. A fourth point to be considered is justice."

Here John D. Rockefeller, jr., interjected a plausible if not profound defence of trusts, in which, it being one of his few "flowery" speeches, he compared them to American Beauty roses.

"Large concerns," said he, "often shut out smaller men who cannot compete. Oftentimes we cannot reconcile this fact. It seems to us contrary to the Golden Rule.

"Let us go back and examine the true causes. The big businesses increase because they can by advanced methods and appliances place their goods on the market cheaper than can the smaller concerns.

"Modern methods should be employed even at the expense of the few.

"The American Beauty rose can be produced in the splendor and fragrance which brings cheer to its beholder only by sacrificing the early buds which grow up around it. This is not an evil tendency in business. It is merely the working out of a law of nature and a law of God."

Among young John D. Rockefeller's aphorisms are several that sum up his brief philosophy:

"The chief thing in life is to do something—to work."

"I know what it is to cut wood and to crush stone roads at 15c. an hour."

"It is by doing the work that is at hand that we become useful and successful."

"Success comes by doing the common, everyday things of life uncommonly well."

"Do the little everyday duties of life without a murmur. Do them well. That is success."

SOME OF HIS MAXIMS.

The most successful business men can be, should be and are the most successful Christian men.

There are three chief requisites for a successful business man. The first is honesty—absolute honesty; the second is industry and the third is perseverance.

Modern methods should be employed even at the expense of the few.

The chief thing in life is to do something—to work.

The growth of a big business is merely a survival of the fittest.

Do the little every-day duties of life without a murmur. Do them well. That is success.

Thirty cents is all I ever spend for luncheon. It's enough for any man on a salary.

Success comes by doing the common, every-day things of life uncommonly well.

"A war may cost many lives, but it is for the good of the country at large. The growth of a big business is merely a survival of the fittest."

John D. Rockefeller, jr., began to work and to earn money when he was six years old.

His first hard day's work netted him 13c. His father offered him a fee of 1c. for every fence post in need of repair that the boy could find on the big country place near Cleveland, O.

Young Rockefeller tramped miles, and in 12 hours hustling he earned the 13c.

Another time he lived up to his work maxim by working out his father's road tax and collecting the wages from Rockefeller, sr.

It is doubtful if he ever really wasted a penny.

"Thirty cents is all I ever spend for luncheon," he remarked one day. "It's enough for any man on a salary. Sweetmeats ruin the digestion, anyhow,"

He never touches wine. He never smokes. Wine, at his request, was left off the menu at his wedding breakfast, when he married Miss Abby Aldrich last fall.

He gave his first society entertainment in a dinner-dance at the Waldorf-Astoria recently. There was no wine on the supper cards.

When he was a student at Brown University he was talking one day with a fellow student who worked his way through college.

"A man who works and is exposed to all kinds of weather has to be mighty careful about taking cold," said the first student. "I always wear three weights of underwear in winter."

"Three weights of underwear! Great Scott! I can't afford to wear more than two myself! It's reckless extravagance," said John D. Rockefeller, jr.

Work, the necessity of religion and the righteousness of making money and getting on in the world are the three pegs upon which Rockefeller, jr., invariably hangs his speeches.

He talks without gestures and usually without raising his eyes from the desk or from the notes that he has in hand.

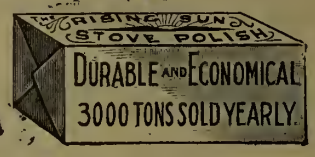
Of medium height, rather thick-set, pale, weak-eyed, spectacled and serious, dressed faultlessly in black, with a shiny black tile, the richest young man in the world looks nothing so much as a promising divinity student.

He once made a speech to the students of Tuskegee Institute, Booker Washington's school.

A sea of black faces looked up curiously at the pale, mild-mannered young fellow who looked down at them over a big white puff tie.

"My friends," he said, "do not be ashamed to do any kind of work that falls into your hands. When I went into my father's office I was willing to do any sort of work they wanted me to do, even if it were putting on my father's shoes. I did not care how humble it was. I wanted to

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



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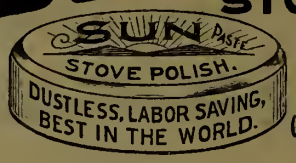


Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

begin at the bottom and learn. Do not be afraid to make a lowly beginning.

"I once assisted a young man to get a position. He remained in it two days, and when I asked him why he had left he said: 'They put me to sweeping the floor and I quit. I am too old to be sweeping the floor.'

"I am delighted with your school. I am going to prove that by coming back in nine months. I have a reason for returning. As I was visiting the night class I came across a young man who was exercising for his class on the blackboard. He had written: 'Nine months after date I promise to pay to John D. Rockefeller, jr., $650, with interest from date, for value received.'

"I asked the teacher to have him sign it, and he did. I am coming back in nine months to see that young man."

If John D. Rockefeller, jr., had gone more into details as to his own business career he might have brought out these facts:

About four years ago he began as a clerk on small wages in his father's New York office. He learned the routine of the business, and he is to day his father's private secretary. He rise at 6.20 a.m. and rides or drives, or, if he is stopping at the Tarrytown place he chops wood until 7 o'clock.

After breakfast he starts down town and reaches his office at 9.30. He works till 3.30 p.m., when he knocks off and goes over to a Broad street restaurant, where he gets his 30c. lunch.

From that time until dinner at 6 he amuses himself, usually in works for the Fifth Avenue Baptist Church or Sunday-school, or in reading, violin playing or walking through the park. His dinner consists of soup, meat and one simple dessert, with never any wine. He is not a member of any club, and spends his evenings at home with his wife, his father and his mother.

In his few independent business ventures John D. Rockefeller, jr., has always acted upon the theory of the survival of the fittest.

He made his first million in a speculation in leather, in which a good many men went to the wall. He engineered a copper and transportation deal which largely advanced freight rates and gave the Rockefellers control of the shipping industry of the Great Lakes.

It is in addresses to his Bible class in the Sunday-school of the Fifth Avenue Baptist Church that young Rockefeller has trained himself as a lay preacher.

"I am more than a Baptist," he remarked one Sunday; "I am a Christian."

In a talk one day on the Belshazzar feast, the most famous orgy in Bible history, and the handwriting, "Mene, mene. Tekel upharsin," traced upon the wall, the millionaire lay preacher said:

"The reading of this Belshazzar lesson has always inspired me with solemn thoughts. I have often asked myself whether I would be found wanting in the balance when the time came to weigh me.

"I trust that when we stand before the great white throne we shall not be told that we have been weighed in that awful balance and found wanting."

At another time the question of evil communications and the corrupting of good manners thereby came up in young Rockefeller's Sunday-school class.

"Well," said he, "when I was at Brown University, though I did not smoke myself, I did not object to any one else smoking in my room. I had a reason for seeming thus to countenance the use of tobacco.

"My grandmother thought that I was wrong in allowing those about me to do things of which I myself did not approve. But I said to her, 'Were I to raise an objection to their smoking they would go away from me and I could not approach them on drinking, gambling and other sins.'"

That John D. Rockefeller, jr., has a sense of humor and knows how to tell a good story is proved by the mother-in-law joke which he made famous. It happened to be all the funnier to his hearers as the occasion was shortly after the lay preacher became a benedict.

"This story," began Mr. Rockefeller, "has no relevancy to the occasion, but I will not let that deter me. A young man and his wife had lived for years, and not always pleasantly, with the wife's mother. At last the old lady died—or at least they thought she had died.

"The pall-bearers carried her coffin down the front steps, and one of them slipped. The coffin struck a tree, the lid came off and then it was found that the mother-in-law had not died at all, but was only in a trance.

"Well, she lived for some years after that, and then she died again—this time permanently. And as the pall-bearers approached the same tree at the foot of the steps the young man stopped weeping, turned to the man who had slipped and whispered, 'Be careful, Sam, don't slip this time.'"

ESTIMATES ON SALMON PACK.

In connection with salmon, with special reference to the coming pack, the Pacific Selling Company in their last circular state: "The greatest increase in the pack of last year occurred on Puget Sound and in British Columbia, where, at recurrent periods of four years, there is a phenomenal run of fish, the intervening three years averaging considerably less than half the quantity; hence, while the pack in the sections referred to was last year something over 2,600,000 cases, it is likely during the present season to fall short of 1,000,000 cases, and it is doubtful if the total pack of the Coast will greatly exceed 3,000,000 cases. Therefore, if the increased consumption, as demonstrated this year, and estimated at 4,500,000 cases, is maintained in the future, a 3,000,000-case pack, which up to the last year was a maximum, will be insufficient to supply the demand."

RIO COFFEES

Green and Roasted.

Write for Samples

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

A 10 cent packet of

Wilson's

Fly Pads

has actually

Killed a Bushel

of Flies

"In the greatest circumstances *a trifle* has always decided the most important events."

—NAPOLEON BONAPARTE.

A Business Bringer

Successful grocers know that it is not necessarily their bulky, largely-consumed staples that are the greatest factors in building up business.

You may not be able to trace it, but possibly your best customer came to you first by being directed to you for, or finding that you kept, some article of special merit.

"H AND H" in its very wide scope of special cleansings, such as ordinary soaps do not touch, and with the enviable reputation it has obtained in high quarters, is advertised by direct correspondence with and by sampling the best class of consumers all over Canada.

It will pay you to have it, and send your name to the "H AND H" Office, 34 Yonge St., Toronto, so that good people may be directed to you and others may be "sampled" in your interests. Include with first general order AUG .1 1902

H AND H TRADE MARK THE "UNEQUALLED" CLEANER

JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.

Wholesale Selling Agents for "H AND H" in Hamilton.

Every Grocer Should Handle

Crown Blend Coffee.

One Crown Sells at - - - 25c. per lb.
Two " " - - - - 35c. per lb.
Three " " - - - 45c. per lb.

Put up in 10, 25 and 50-lb. tins.

Gives a Handsome Profit and Pleases the Customer.

THOS. KINNEAR & CO.,

Wholesale Grocers, **49 Front St. East, TORONTO**

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOMAS BROWN, grocer, Toronto, has assigned to F. S. Mearns, and his creditors meet June 23.

C. Galaise is curator of Arthur Suprenant, grocer, Montreal.

The creditors of Joseph Bourque, general merchant, St. Gertrude, Que., have held a meeting.

P. Boucher, general merchant, St. Damase, Que., is offering to compromise at 55c. on the dollar.

D. N. Kenzie, general merchant, Dutton, Ont., has assigned to James Pool, and his creditors meet June 21.

The administrator of the estate of Thomas Keating, liquor merchant, St. John's, Nfld., is advertising his claims.

A sheriff is in possession of the premises of Holmes & Co., grocers, Keewatin, Ont., and the stock will be sold.

PARTNERSHIPS FORMED AND DISSOLVED.

J. Falardeau & Co., cigar dealers, Montreal, have dissolved.

McNulty, McKay & Co., cigar manufacturers, Montreal, have dissolved partnership.

H. Fairfield & Co., commission and manufacturers' agents, St. Johns, Que., have dissolved.

Chauvin & Rondat, general merchants, Comber, Ont., have dissolved; D. L. Chauvin continues.

Davldson & Davidson, cigar manufacturers, Ottawa, have dissolved; the business, is continued by D. A. Davidson.

SALES MADE AND PENDING.

Bedard & Co., grocers, Quebec, had their assets sold by bailiff.

J. M. Dowdall, grocer, Ottawa, has disposed of his business at auction.

Margaret Smith, confectioner, Hamilon, is advertising her business for sale.

The assets of C. L. Ramsdill, general store, North Hatley, Que., have been sold.

The assets of McNeil & Mercier, vermicelli manufacturers, Quebec, are to be sold.

The assets of S. E. De La Ronde, manufacturer of confectionery, jams, etc., Ottawa, are to be sold.

CHANGES.

James Adams, grocer, London, Ont., has sold out to A. P. Yeo.

J. E. Gauvin & Frere, tobacconists, Quebec, have registered.

The Ogilvie Flour Mills Co, Limited, Montreal, has registered.

Adam Young, grocer, Canning, N.S., is succeeded by J. D. Turner.

Wm. Spears, general merchant, Listowel, Ont., has sold out to Gray, Birnie & Co.

William Sharp, grocer, Burlington, Ont., has sold out to C. N. Murphy.

Peter Gavier, confectioner, Manitou, Man., has sold out to O. A. Cook.

W. H. Drake, general merchant, Mount Pleasant, N.B., is succeeded by S. W. Smith.

James Park, general merchant, Lucan, Ont., is advertising that he is closing out his business.

Peterson & Co., general merchants, Skagway, B.C., are moving to New Whatcom.

Alex. Wilson, general merchant, Oil Springs, Ont., has sold out to A. D. Armstrong.

Edward Woodworth, general merchant, Albert Mines, N.B., is succeeded by Irving Woodworth.

A. Hamill & Co., general merchants, Starbuck, Man., has sold out to Holland & Cornelinson.

FIRES.

J. W. Clark, general merchant, Wellington, Ont., was burned out.

The stock of M. W. Phelan, tobacconist, Quebec, was partially damaged by fire; insured.

DEATHS.

George Bessy, produce merchant, Hamilton, is dead.

Take No Chances

but have a sure thing

MacLaren's Imperial and MacLaren's Roquefort

CHEESE will give more satisfaction to the consumer, and profit to the dealer than any cheese.

SARDINES

IMPORTED AND DOMESTIC.

GET OUR FIGURES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

Geo. Biddington, liquor merchant, St. John, N.B., is dead.

B. H. Smith, of B. H. Smith & Son, grocers, Woodstock, N.B., is dead.

J. McManus, of J. W. McManus & Co., Limited, Memramcook, N.B., is dead.

Elias Woodworth, general merchant, Port George, N.S., is dead; Mary L. Woodworth continues.

NEW CHILLIWACK CREAMERY.

The farmers of Chilliwack, B.C., have formed amongst themselves a cooperative society and hnve built a new creamery that is the largest establishment of its kind in British Columbia. The building has an advantageous situation near the town of Chilliwack where there can be readily had a plentiful supply of fresh water.

The creamery will be large enough to handle the cream of 1,200 to 1,500 cows, and, owing to the farmers there going now largely into winter dairying, during the whole year a large output is expected to be maintained. The creamery will soon be in active operation, and arrangements have been made to place their butter in all of the leading stores of the city. The butter-maker is J. W. McGillvery, a graduate of the Ontario Agricultural College, and T. R. Whitty, of the Bank of Chilliwack, is business manager.

OUR FOREIGN TRADE GROWING.

THE foreign trade of Canada is growing fast. On the basis of imports for consumption and exports on domestic merchandise only, for the 11 months of the present fiscal year, the foreign trade of Canada shows an increase of $35,000,000. The imports and exports of the former period were $348,705,085, and of the latter period $313,863.314. With corn, bullion and exports of foreign merchandise included, the increase in the total trade is a little less than $35,500,000, the total amount being $366,942,595 for the past 11 months. For the 11 months of 1901 the total was $333,-472.908.

The imports for the month of May show a gain of $359,129, and for the 11 months a gain of $18,561,298. The exports for the month exceeded those of May last year by $4,079.060. For the 11 months the better-ment was $17,462,516.

The exports of agricultural and dairy products and cattle for the month make a splendid showing, the chief items being: Peas, $104,118, increase $37,637; wheat, $2,858,505, increase $2,503 815; flour, $312,548, increase $92,105; hay, $360,248, increase $166,956; potatoes, $122,505, increase $95,046; cattle, over one year, $1,169,955, increase $659,316; butter, $126,416, increase $87,234; cheese, $542,-041, increase 3145,655; bacon, $1,181,083, increase $96,489.

LARGER NORTHWEST WHEAT CROP.

From reports gathered from reliable sources throughout Manitoba and Assiniboia there is not a doubt but the wheat crop there is making excellent progress. At Winnipeg a few weeks ago a sample of wheat in the stalk was exhibited measuring 18 inches. This sample was hardy, and was taken from the Cartwright District, where one farmer is stated to have said he had 100 acres of crop all 18 inches long. With fair weather from now till the middle of August it seems an assured fact that Manitoba and the Northwest will harvest this year even a greater crop than the record-breaking one of last year.

Mr. F. W. Thompson, vice-president and general-manager of The Ogilvie Flour Mills Co. has received the following Manitoba crop bulletin from Hon. Robt. Rodgers, Minister of Public Works, dated Winnipeg:

	Acres.
Wheat	2,039,940
Oats	725,060
Barley	329,790
Flax	41,200
Increase in all grain crops	223,149

Raise your customers' ideas to the effect that by purchasing

UPTON'S

JAMS, JELLIES AND MARMALADE

they get a better article than that which is made at home.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

Five Months Hog Figures—The Markets—Miscellaneous Notes.

FIVE MONTHS HOG FIGURES.

THERE was never a time in the history of the Chicago market when the cattle and hog supply afforded a more interesting topic of discussion than at present. While the subject of the beef supply has been well nigh worn threadbare in cattle circles, the question of the future hog supply is just at the height of its interest. The bears in the Chicago provision market say: "Sentiment placed the price high; there is no reason for high prices." They base their contention on the heavy receipts of hogs at this market for the five months ending May 31. During that time Chicago gained 310,932 in hog receipts over the same period in 1901; therefore, April was the turning point. If the reports of well-posted, conservative shippers are worth anything, the decrease in the supply is likely to become much greater before next fall.

The receipts and weights at this market for the first five months in 1902 and 1901 follow:

	Five months ending May 31.	Same period 1901.
Hogs received, head	3,699,345	3,388,513
Average weight, lb.	211	225
Gross weight, lb.	780,561,795	762,415,425
Increase in receipts, head.		310,832
Decrease in average weight; lb.		10
Increase in gross weight, lb.		18,146,374

As large as seems this increase in the number of head received the little difference of 14 lb. in the average weight makes a great reduction. If we consider the average weight of 211 lb. for the five months of 1902 with the increase in the gross live weight for the same period, as shown above, our increase of 310,832 hogs dwindles to 86,000. This is what a shrinkage of 14 lb. per hog means to the supply.

The decrease in receipts began in April, when the month showed 10,562 head short of the same period in 1901. The hogs were 12 lb. lighter, which made the actual decrease in live weight equivalent to 42,430 head, as will be seen by the following table:

	April, 1902.	April, 1901.
Hogs received, head	556,929	567,491
Average weight, lb	214	226
Gross weight, lb.	119,182,806	128,252 966
Decrease in receipts, head		10,562
Decrease in average weight, lb.		12
Decrease in gross weight, lb.		9,070,160
Actual decrease in live weight equals decrease of (head)		42,430

In May the shortage was even greater, being close to 50,000 head. The average weight of the hogs was 5 lb. heavier than April, which is accounted for by a more liberal feeding of green stuff and a tendency to gain more rapidly in warm weather. The average weight for May is 8 lb. less than a year ago. Following are the figures for the month of May:

	May, 1902.	May, 1901.
Hogs received, head	640,245	686,958
Average weight, lb.	219	227
Gross weight, lb.	140,213,655	155,939,466
Decrease in receipts, head		46,713
Decrease in average weight, lb.		8
Decrease in gross weight, lb.		15,725,811
Actual decrease of live weight equals decrease of (head)		71,350

Reports from the hog-producing sections indicate a good pig crop, an unusually healthy condition of the herds and the phenomenal period of high prices has undoubtedly stimulated farmers to raise more and better hogs, and, while conservative men in the business believe that the supply will be short this summer, we may reasonably expect it to again become good next fall and winter, when this year's crop begins to move.—Drovers' Journal, Chicago.

ORDER FOR 750,000 WISHBONES.

An order came from England some time ago to the Armour Packing Co. for 750,000 wishbones.

The name of the company in England from which the order came is withheld by the manager of the Armour company, but it is known to be a large novelty manufacturing concern which turns out all sorts of Christmas, New Year's and Easter trinkets.

This order of 750,000 is the largest wishbone order that has ever come into the New York branch of the Armour company. All orders have heretofore been very small indeed compared to it, ranging from 10,000 to 20,000.

According to a statement made by Mr. Raphael, manager of the Armour branch at New York, orders for the wishbones have been placed with the company for many years. It is an old article of trade, he says, and millions of the wishbones have been bought and sold. Every packing company gets orders for them.

The sale of the wishbone is another evidence of the fact that nothing is lost of an animal or fowl by a packing company but its squeal or cackle. Chickens are not, of course, killed especially for the trade in wishbones. Primarily the chickens which supply that trade die in the interest of the canned boneless chicken branch of the packing business, and their wishbones are taken from them in the general process of rendering them "boneless." It is these wishbones that are packed in boxes, shipped to England and sold at so much a bone.

THE PROVISION MARKETS.

TORONTO.

Trade in dressed hogs, lambs and veal is quiet, and beef is only in fair demand. The prices of front quarters of beef have widened. Live hogs are 12½c. lower than last week, but, on the other hand, two cars of choice export cattle were sold at $7 per 100 lb. last Tuesday. This is the highest price ever paid in Toronto for cattle. We quote as follows: Dressed hogs, $9.00 to $9.25; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $6.50 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, $6 87½; lights, $6 50 to $6 75 per 100 lb.; choice export cattle bring $6 to $7.00 per 100 lb.; lights sell at $4 to $5.75.

The demand for provisions is steady and the prices are unchanged. Hams, backs and rolls are moving quite freely. Plate beef is firm at $15 and a fair demand is being experienced for it. We quote as follows: Long clear bacon, 11 to 11½c.; smoked breakfast bacon, 14½ to 15c.; rolls, 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, $21.50; short cut, $23 to $23.50; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.; plate beef, $15.

MONTREAL.

There is a good business doing in all cured meats with, possibly, the exception of pork, which has not been moving so well. The supply of bacon is said to be rather short, and prices are fairly firm since the advance in hams and bacon of last week. The supply of Jones' pork is now up to the mark. A small amount of Canadian short cut mess pork has been sold as high as $24.50.

There has been no change in the price of dressed hogs, country-killed being quoted at $9 to $9 50, and fresh abattoir stock at $9.25 to $9 75 per 100 lb. A fair jobbing trade is being done in dressed hogs, and the tone of the market continues steady.

Lard has been in very good demand, and prices have ruled steady. In our quotations this week we have made a change in the order of things, and now quote the "Boar's Head" compound lard tierce price with the

Smoked meats are in demand.
Satisfy your customers with

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

LARD!

You can buy good lard and you can buy poor lard. Poor lard is not cheap at any price, and good lard is worth more than to-day's prices. We can sell you good lard, the very finest, and in the following packages

TIERCES	400 lbs.
TUBS	60 "
PAILS	20 "
PAILS, tin	10 "
PAILS, tin	5 "
PAILS, tin	3 "
CARTONS	1 lb.

F. W. FEARMAN
(Limited)
Pork Packers **HAMILTON**

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

scale of advances (which is always the same) following.

The market for live hogs is firmer this week and slightly higher. The price ranges from $7 to $7.25 per 100 lb.

We quote as follows: Heavy Canadian short cut mess pork, $23.75 to $24.00: Chicago clear pork, $27 for heavy and $26 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail. Fairbank's "Boar's Head" lard compound, 10c. tierce basis, with extras as follows: 60-lb. tubs, ¼c. over tierce: 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ⅝c.; 5-lb. tins, ¾c.; 3-lb. tins, ⅞c. Snow White and Globe compound, $1.95 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

Market continues firm, but the high prices have affected sales, and to encourage business a price is sometimes cut. In barrelled pork and beef, business is light. Smoked meats are held very firm. There is limited business. Lard shows some range, but the price is high. The sale of refined lard is good. In fresh beef, there is no change from the high figures. Veal is not so freely offered. Mutton is held firm. Lamb shows no change, but is rather more freely offered, and as the lambs grow you get more for your money. Pigs are scarce and the price is rather higher. We quote as follows: American mess pork, $23 to $23.50; domestic mess pork, $21.50; plate beef, Canadian, $14 to $14.50; clear pork, American, $25.50; plate beef, American, $17 to $18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10¾ to 11c.; pails 11¼ to 11½c.

Baird & Peters have just received a large shipment of "Reindeer" lard.

WINNIPEG.

BEEF—The supply is very limited, running from 8½ to 9½c. for the top of the market.

VEAL—Price is firm at 8¾ to 9c.

MUTTON—13c. Winnipeg. Lambs are very scarce and prices are firm and rather higher, being $4 to $4 50.

POULTRY — Chickens. Prices run from 75 to 85c. per pair.

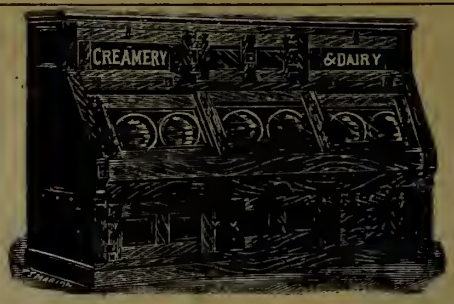
CURED MEATS—Hams, 14¼c.; shoulders, 10¾c.; breakfast bellies, 15¼c.; backs, 15¾c.; spiced rolls, 11¼c.; long clear, 11 7-8c.; dry salt backs, 12¼c.

LARD—Demand is steady and there is no change of price. Tierces, 11 7-8c. per lb.; 50-lb. tubs, $5.05; 20-lb. pails, $2.50; 10-lb. pails, $7.60; 5-lb., $7.70; 3-lb. pails, $7.75.

PROVISION NOTES.

A. Daoust & Co., butchers, Montreal, have assigned.

John Simpson has registered for Bell, Simpson & Co., wholesale produce merchants, Montreal.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,

LONDON, ENG.

FOR English Malt Vinegars.

Ontario Agents—

John W. Bickle & Greening,

HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

Once used and your customers will ask for OUR LARD

not twice or three times, but ALL THE TIME

Our Process of Rendering

Demands absolute cleanliness and purity.
An Absolutely Pure Lard is the result.

Every Grocer Should Have It

FROM 3-LB. TINS UP.

The Farmers' Co-Operative Packing Co.

of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.

New York Office: Produce Exchange Building, N.Y.

Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams Jellies, Coccanut, Extracts, Baking Powder, Vinegars, Pickles, etc.

32 McNAB STREET SOUTH, HAMILTON, CAN.

The Williams Bros. Co's

Sweet Mixed
Sweet Gherkins
Sour Mixed
Sour Gherkins
Chow Chow
Pearl Onions

First Quality Goods in Attractive Packages

TOMATO CATSUP

French Mustard
Waldorf Relish
Chili Sauce
Pure Preserves

A. E. RICHARDS & CO., Selling Agents, Hamilton.

LARD

TRADE MARK

Orders can be filled by any of the leading packing houses or jobbers in Canada or direct.

No hog lard is as pure and wholesome as **Fairbank's "Boar's Head" Standard Refined Lard Compound.** This brand is the oldest on the market, commanding the preference of consumers everywhere.

Fairbank's "Boar's Head" Standard Refined Lard Compound commands a better price than hog lard at times when hog lard is cheap; at present our **"Boar's Head's" Brand is sold at 1½c. to 2c. per lb. less than hog lard.**

Fairbank's "Boar's Head" Standard Refined Lard Compound is composed chiefly of vegetable oil, and on account of its purity and wholesome quality is preferred to hog lard by those who have tried it. It will go further in cooking than any hog lard.

Write for quotations on **Fairbank's "Boar's Head" Standard Refined Lard Compound.** It will give satisfaction to your trade and increase your profits. We guarantee the quality.

Fairbank's "Boar's Head" Standard Refined Lard Compound is packed in the following sizes:

Tierces -	400 lbs.	Pails, tin -	10 lbs.
Boxes - -	50 lbs.	" " - -	5 lbs.
Pails, wood	20 lbs.	" " -	3 lbs.
" tin -	20 lbs.		

THE N. K. FAIRBANK COMPANY.

Wellington and Ann Sts., MONTREAL, QUE.

Chicago. New York. St. Louis. New Orleans. San Francisco. Baltimore. Boston. Philadelphia. London, Eng. Hamburg, Ger.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CABLE advices were received from India saying that a heavy monsoon storm has broken all over India; this insures a good rice crop.

COLOMBO TEA AUCTION.

Dodwell & Co., Limited, Colombo, under date of May 7, say: "The quantity offered was 13,562 packages, equal to 1,160,121 lb., of which 2,431 packages, equal 190,986 lb., were withdrawn for higher prices. The market was firm for all good teas, but common to medium grades were irregular, especially the commonest leaf teas, for which there was a poor demand, and prices show a drop of ¼ to ½d. per lb. A strong inquiry still prevails for good tippy brokens, and very full rates are being paid. All leaf teas from medium to finest kinds, with good appearance or quality, keep very steady. Prices for dusts and fannings remain very firm. Quality is poor. The exports to the United Kingdom for April were 9,000,000 lb. We estimate exports for this month at about 10,500,000 lb.

BALTIMORE JUNE PEA PACK CLOSING.

Private advices from Baltimore state that the 1902 pack of early June peas has practically closed, and that a commencement has been made on the pack of marrowfats. A representative of one of the leading Baltimore packers who is visiting in New York market, in an interview, said: "The early June pack has closed after the shortest run of which I have any knowledge. The packing season lasted about 12 days, against the usual packing period of 20 days. The total pack is figured, on a rough estimate, at 50 per cent. of that put up last year. This season the proportion of fine sifted and petit pois grades was, according to my advices, less than 50 per cent. of the normal. This shortage was due to the fact that the weather conditions brought the peas to a state of maturity earlier than usual, and instead of the peas in the pods running irregular in size they were filled out better than usual. This condition naturally caused a proportionate increase in the pack of standard and sifted grades, which accounts for the greater difference in prices. Sifted are offered at $1.10, and standards as to quality and packer at 80 to 90c. Extra sifted are offered at $1.40, and extra fine sifted at $1.75. Petit pois are hard to obtain, and late sales were made at $2.10. The demand since the season opened has run largely to the sifted and petit pois grades."

PEANUT COMBINE COLLAPSES.

According to private mail advices from the South, the combine on peanuts, consisting of 12 members, will be dissolved on October 1 next, the association being formed for the handling of the 1901 crop. There are six firms outside the combine, and these, it is claimed, are quietly disposing of their holdings under cover of the "umbrella" held over them by the combine. The independents claim there is a big stock of peanuts now carried by farmers and cleaners, and that, instead of advancing prices, lower values are expected. Members of the combine, on the other hand, assert that the present stocks are extremely light, and higher values will prevail.

THE CINNAMON MARKET.

The quarterly sales of cinnamon held last week attracted more than ordinary attention. The total number of bales passing the hammer amounted to 433, as against 1,311 bales in February last, and these consisted—with the exception of a few thirds—entirely of good and fine qualities, fair plantation being conspicuous by its absence. This fact illustrated more clearly than anything else the depression from which the trade had suffered for a considerable period and which had rendered forward business almost impossible. Even a certain few operators among shippers appear to have failed in their endeavor to find buyers of usual assortment at greatly reduced prizes. Offers at 8⅞d. c.i.f., we are told, had to be returned to Colombo as being too dear for our market. Evidently some consumers have unwisely allowed their stocks to run dangerously low. The trade had to purchase and was forced to concede prices which were much in excess of those accepted privately. Fine sorts realized an advance of about 2d. above last sales' rates, and good fetched about 3d. more than was paid in the February auctions, whereas the few bales of thirds fair found buyers at an advance of ¼d. per lb. The tone in the market has since been a firm one both here and in Ceylon.—Home and Colonial Mail, June 6.

SUGAR TRADE CONDITIONS.

Czarnikow, MacDougall & Co., say of sugar: "The assured ratification of the Brussels convention is undoubtedly a strong argument in favor of a higher range of prices, for, as the 1903 4 and succeeding crops will consequently receive no bounties, the effect will be to cause reduced beet sowings next spring and thereafter, until consumption again overtakes production. On the other hand, there is likely to be some pressure on the part of Continental producers to sell and export before September, 1903, as much sugar as possible, so as to derive the benefit of the export bounties as long as they exist. This benefit is, however, limited by 'the contingent,' which is the quantity upon which each factory has a right to demand the official export bounty. It is also reasonable to suppose that not only dealers but consumers of sugar in Germany and Austria will endeavor to regulate their purchases of sugar so that they may on September 1, 1903, have no stock whatever, as otherwise they would be carrying sugars which had paid a high duty into the new period of low duties. Of course, consumption must go on as usual, but visible supplies will be relatively increased and invisible supplies will be practically nil, and it is visible supplies which tell upon the market. As to Javas, it is difficult to say how far the sales already made absorb the sugar for which tonnage has been secured, but the transactions have no doubt been large, as steamers and sailing vessels with a capacity of 100,000 tons have been taken up. There is no pressure to sell in Java, as the early sugars have already been disposed of, but there is no difficulty in purchasing at prices around 8s. 3d. c.i.f. for steamer shipment June-July, and a shade less for August-September. Cargoes by sail are held very firmly."

AN EASIER CURRANT MARKET.

During the past week there has been less activity in the currant market, while a slackening in the distribution is indicated by the falling-off in the duty-paid clearances. Prices nevertheless remain steady for all qualities except Provincials, which fluctuate continually in sympathy with the more or less contradictory and vacillating reports which arrive daily from Greece respecting the growing crop. These are only repetitions of the considerations already chronicled. At the same time there is among the Greek merchants a strong conviction that the present conditions are generally unfavorable, and that an early development of disease among the vines may be expected. To the uninitiated the conduct of these gentlemen in rather pressing their present holdings for sale in the face of such prospects would appear paradoxical. But it must not be forgotten that stocks in first hands are now so small that a difference of 1s. or 2s. per cwt. is a matter of no importance to any individual holder, as compared with the advantage of clearing up accounts and making a new start; and a little wholesome check of undue inflation in prices is also of considerable advantage to everybody at this time of year, when merchants are making arrangements for the coming season.—Produce Markets' Review, May 31.

WE ARE HEADQUARTERS FOR

PIC-NIC GOODS

AND CAMPERS' SUPPLIES

WE CARRY A COMPLETE LINE OF HIGH-CLASS SEASONABLE GOODS AT CLOSE QUOTATIONS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, ETC., **TORONTO.**

SOLE AGENTS IN CANADA FOR THE FAMOUS "KIN-HEE" COFFEE AND QUICK COFFEE POT.

CANNED GOODS PACKERS MEET.

A MEETING of the Canadian Packers' Association was held on June 17 and 18, at the Walker House, Toronto. This was not the annual meeting of the Association, but one called especially to hear reports. Much routine work was looked after and reports from the different localities were given by representatives from the various canning factories. The question of growing crops, fruits and vegetables, was discussed. Full crops were reported from a large number of sections, but a few reported adverse conditions. Peas, save at one or two points, presented unfavorable prospects, due to the damage caused the seed by the excessively wet weather. The reports of corn and tomatoes were so unfavorable that prices in these lines were not fixed at this meeting, but a special meeting will be called for their consideration. The prices for peas, strawberries, raspberries, gooseberries and other small fruits soon to be packed, were fixed, but the members of the Association were disinclined to disclose the figures.

The prospects of fruit are very fair, though it was considered too early as yet to fix prices for peaches, pears and plums. Apples will be a good average. Pears appear to be clean, and bidding fair. The prospects for a heavy crop are not good.

The Association are managing their business this year. The Quebec packers have formed an association, and were represented at the meeting by Mr. J B. E. Robitaille, of St. Johns, president of the Quebec Association. The Quebec Association has become affiliated with and part of the Canadian Packers' Association, and thus is subject to its ordinances and laws.

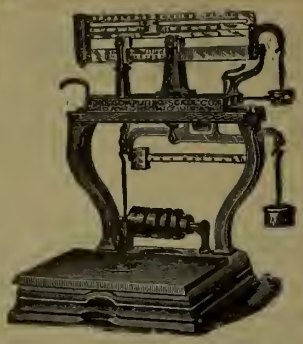
The members of the Association seemed not at all inclined to make any statement about the closing of certain factories, further than to admit that some were closed.

ATTENTION!

We are offering 500 Cases choice Bright Evaporated Apples (1901 pack), **11½c. lb.**

L. CHAPUT, FILS & CIE.

Wholesale Importers, - - MONTREAL



Carelessness.

It is safe to estimate that fully one billion dollars of Merchandise is annually given away by kind hearted merchants who have formed the habit of Down Weight. At the same ratio we figure that the Money-Weight System now in use in over one hundred thousand stores is annually saving fifteen million one hundred and twenty-five thousand dollars.

Shouldn't this convince you of its usefulness and importance in every well regulated business?

The Computing Scale Co.

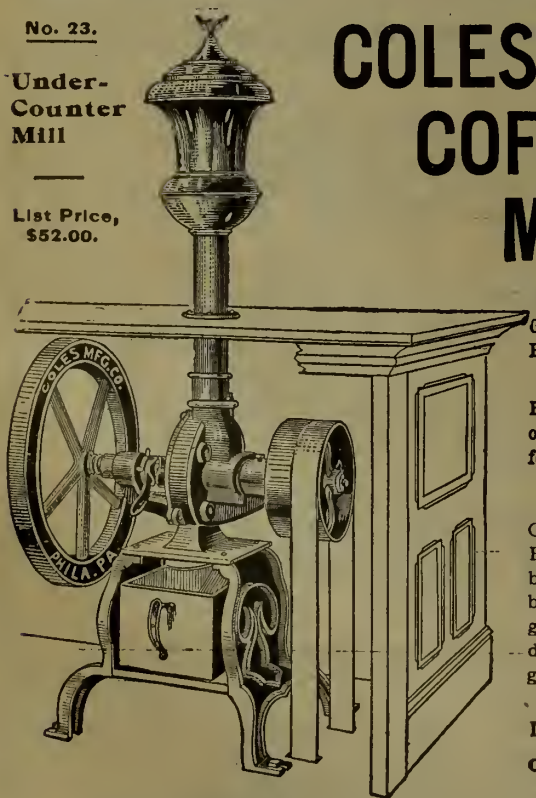
DAYTON, OHIO, U.S.A., Manufacturers.

Money-Weight Scale Co., 47 State St., Chicago, Ill., Sole Distributors.
The Computing Scale Co. of Canada, Limited, 164 King St. West, Toronto, Ont.,
The Computing Scale Co. of Canada, Limited, 1662 Notre Dame St., Montreal, Que., Can.
The Computing Scale Co. of Canada, Limited, Vancouver, B.C.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
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COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

Hotels and Restaurants Want "GRANO."

Hotel and Restaurant Proprietors are asking for "Grano," the new Cereal Coffee. They recognize that they can please their customers just as well and keep a share of the profits themselves.

ARE YOU AFTER THIS TRADE?

If so, you can get nearer to it by selling them "Grano," and have a profit for yourself also. Try it and see.

ENTERPRISE SPECIALTY CO., Limited

28-30 Wellington St. W., TORONTO.

THE CANADIAN GROCER

President:
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Montreal.

The MacLean Publishing Co.
Limited

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IMPORTS OF REFINED SUGAR.

ALTHOUGH the importations of refined sugar into Canada from the United States are not as heavy as they were before the new equalized freight rates went into force, the importations from European continental countries are much heavier than they were last year. In fact, they are about 47 per cent. heavier.

The last figures we have are for 10 months, ending April 30. These show that while for the 10 months of 1901 the quantity was 28,581,728 lb., valued at $817,894, the quantity for the same period this year was 41,359 672 lb., valued at $1,078,361.

The chief increase has been in the imports from Germany, which have increased over 11,000,000 lb., the quantity for the 10 months last year being 2,128,-099 lb., while this year it was 13,131,783 lb. The importation from Holland increased over 3,000,000 lb., while from Great Britain the increase was scarcely 1,000,-000 lb. The quantity up to the end of April brought from the United States was about 4,000,000 lb. in excess of last year; but of course the new equalized freight rates had not then gone into force, and the falling off in the imports from that country has, of course, been since that.

These heavy importations of refined sugar are, no doubt, a disturbing factor in trade, and, judging from present indications, they are likely to be so until the bounties are discontinued in Europe. But Canada is not alone in this respect; the United States market is also being affected.

At present the prospect for the removal of these bounties is more favorable than it was a short time ago. Germany, which was expected to be the chief stumbling block to the carrying out of the provisions of the Brussels Sugar Convention, has been the first to legislate favorably in the matter, in the Riechstag, on June 11, a Bill having been given its third reading complying with the conditions of the convention, while in Hungary, the Finance Minister, on June 12, said that the Government would shortly introduce a Bill providing for the abolition of sugar bounties in that country.

The convention, it will be remembered, does not go into force until September 1903, and, in the meantime, the refineries in Germany and other beet-root sugar countries will no doubt export all the sugar they possibly can. One steady influence, however, which must not be overlooked, is that the expected removal of the bounties will next year cause a decrease in the sowing of beets for sugar-making purposes.

DISHONEST BERRY-PACKING.

Several inspectors under the Fruit Marks' Act have reported to the Department of Agriculture, Ottawa, a number of violations of the Act.

Strawberries and other small fruits are being sold in various centres packed with large and solid berries on top covering fruit of poorer quality in the bottom of the box.

The Department has issued directions to the inspectors to enforce the provisions of its Fruit Marks' Act relating to frauds in the packing of small fruit as vigorously as against fraud in the packing of apples.

In carrying out these instructions, the inspectors from time to time will visit the various centres.

NEEDED LEGISLATION.

THE practice of business men making over their property to their wives in order to escape payment to creditors in case of failure or other reverse in business, has become only too common, and any legislation which can be effected to remedy the evil should be welcomed by all honorable men.

The subject was brought up in the Quebec Legislature during the last session, and an amendment was made to Article 1834 of the Civil Code regarding the registration of marriage contracts, which has since been assented to. This amendment read as follows:

Every married person doing business as a trader, whether alone or in partnership with others, shall be bound, under a penalty of a fine of $200, to register in the office of the prothonotary of the Superior Court of the district wherein such business is carried on, within sixty days from the date on which trading commenced, or within sixty days from the date of his marriage, a declaration in writing stating if he is under community or is separate as to property, if by contract of marriage, and in case of separation of property, if by marriage contract or judgment. If by marriage contract, the declaration shall mention the date, the name of the notary before whom the deed was passed, and the domicile of the latter when the contract was made; and if by judgment the declaration shall mention the number of the case, the date of the judgment, and the name of the district in which the judgment was rendered.

The prothonotary of each district shall keep a register for this purpose.

The following persons are subject to the provisions of the code:

1. Merchants, viz., persons habitually engaged in the buying and selling of goods, wares and merchandise for profit.

2. Manufacturers of goods, wares or merchandise for sale.

3. Bankers and dealers in money and commercial paper and securities.

4. Factors or commission merchants.

5. Auctioneers.

6. Insurance and underwriters.

7. Common carriers for hire, whether by land or water.

8. Hotel and tavern, eating house and boarding-house keepers.

9. Warehousemen and wharfingers.

10. Mechanics and tradesmen who buy goods, wares or merchandise, either in the form of raw materials or wholly or partially manufactured, with intent to sell, after having by their labor improved the articles so purchased, or converted them into something else; such as jewellers, boot and shoe makers, builders, merchant tailors, hatters and furriers, watch and clockmakers, shipbuilders, printers, butchers and millers.

Those who have been married in Ontario and are residing in Quebec are considered entirely separate as regards property.

APPOINT A COMMISSION OF BUSINESS MEN.

AT a recent meeting of the Brantford Board of Trade the resolution of the Halifax Board regarding the Intercolonial Railway came up for consideration. This resolution, it will be remembered, was in favor of the management of the I. C. R. being handed over to the Canadian Pacific Railway.

The resolution found little sympathy with the Brantford Board, which is its experience before every board of trade in the country that has discussed it.

During the discussion of the question at Brantford the other day, one of the members said that the proper solution of the I. C. R. problem was the appointment of a Government commission "composed of sound, capable business men who should be given a free hand to manage the road."

This is practically the position this paper has taken since the question was first mooted. And it seems to us the only solution. No matter how zealous the Government may be, whether it be Conservative or Liberal, it is practically impossible for a railway to be managed in a businesslike way under its direct control. It is only natural in order that a good report may be annually submitted that the party in power should desire to present a favorable statement, but it is practically impossible for it to do so, on account of the demands which are continually being made upon the Government by its supporters for privileges or appointments for themselves or for their friends, which no Government has yet been able to successfully resist.

The earnings of the road are steadily increasing, and last year were the largest on record, being over $5,000,000. The expenses are also increasing at an equal ratio, and last year exceeded the earnings by nearly half a million dollars. Both the passenger and freight traffic last year were the largest in the history of the road.

As our readers are well aware, the road in the first place was not built as a business venture. The route laid out had, first of all, in view military exigencies, and not commercial requirements, and was suggested by the Imperial authorities. Had the road been built for purely commercial purposes, the route taken would have been an entirely different one. However, the road is now built, and it is without a doubt one of the best equipped, both in regard to rolling stock and roadbed, on the continent, as everyone knows who has travelled over it. The only thing wrong with the road is that it does not pay.

But in spite of the geographical drawbacks, there is no reason why every effort should not be made to manage it on a purely commercial basis, and this can only be done by the road being managed by a commission composed of men with practical business experience and untrammeled by political interference. This is a matter which the boards of trade throughout the country should persist in impressing upon the attention of the Government, and it is to be hoped that at the annual meeting of The Canadian Manufacturers' Association in Halifax, in August next, due attention will be given to the matter.

Notice to Advertisers

On account of Thursday, June 26, being a Public Holiday, forms for THE GROCER will go to press one day earlier than usual. Will advertisers kindly note this and send changes for advertisements on Monday? Copy received later cannot be guaranteed insertion.

PRAISEWORTHY ACTION.

Nothing that the Toronto Board of Trade has done for many years has so increasad its popularity and received the general endorsation of the public as its action in regard to the difficulty between the Street Railway Company and its employes.

While up to the time of going to press there is still grave danger of a strike, it is certain that the citizens of Toronto would have been experiencing the inconveniences of at least a partial paralysis of the street railway service but for the timely intervention of the Council of the Board of Trade, and particularly of its representatives, President Ames and Messrs. J. D. Allan and W. J. Gage and Secretary Jarvis.

If their efforts are not finally successful it will not be due either to the want of intelligent or energetic action on their part. It will be simply due to the stubbornness of either one or the other of the parties to the dispute.

THE YOUNG MAN.

DURING the recent conventions of the different churches in Canada the young man came in for a great deal of consideration.

But it is not only in his relation to the Church that the young man is coming in for a great deal of consideration. His relation to commercial life is also a live topic.

There has probably been no time in the history of the world when the young man has received greater attention. This is largely due to the new commercial conditions, which demand a higher state of efficiency than was at one time deemed necessary on the part of those designed for mercantile careers. To-day there is positively a dearth of young men of first-class ability. There are numbers of young men seeking positions, but there are also a great number of positions, which are seeking desirable young men—men who can think and act for themselves, and who have energy to keep them going.

NEW USE FOR TRADING STAMPS.

Trading stamps are being devoted to a rather new purpose in Indiana. A despatch from Indianapolis says that a fire insurance agent there is offering trading stamps with each policy which he negotiates.

His competitors are naturally up in arms against him, and threaten to make a direct rebate of 5 per cent. below his rates.

Trading stamps were for a long time a disturbing factor in mercantile circles, and they now promise to be equally so in fire insurance circles in Indiana.

GOODS ON THE COUNTER.

In a good many stores it is a common thing to see the counters crowded with merchandise.

It is, no doubt, the proper thing to make neat displays of goods on the counter, but it was never intended that the counter should be filled with goods so as to inconveniently limit the space necessary for the clerks to wait on the customers.

By all means use the counters for tasty displays of goods, but be careful not to overcrowd them.

THE GROCERS' SECTION OF THE TORONTO BRANCH OF THE RETAIL MERCHANTS' ASSOCIATION OF CANADA.

Talk about Excursions, a Convention, and Other Matters.

THE Grocers' Section of the Toronto Branch of the Retail Merchants' Association of Canada held their monthly meeting in their rooms on Bay street on Monday evening, June 16, 1902. Chairman F. C. Higgins presided.

Communications were received from the British Columbia Wholesale Grocers' Guild, the Montreal Grocers' Association, the Hamilton Grocers' Association, and the Grocers' Section of the Berlin and Waterloo Branch. The general secretary was requested to answer the same.

A letter from the Ozo Co., vinegar manufacturers, Montreal, was referred to the Pure Foods Committee to deal with.

The report of the committee appointed to tackle the question of adulterated vinegar stated there was no fixed Government standard at present regarding the quality of vinegar made. They recommended that letters be forwarded to all the grocers' sections of the Retail Merchants' Association throughout Ontario asking their views on the advisability of having a fixed Government standard; and that they (the committee) be empowered to wait upon the vinegar manufacturers and endeavor to secure their co-operation in the matter.

This report was adopted as received.

The bakers' section sent in a communication with an agreement enclosed setting forth a number of conditions and agreements to govern the sale of bread. The bakers were requested by the grocers to appoint a committee to confer with another committee from the grocers to discuss these propositions clause by clause.

The committee from the grocers' section includes Messrs. McAuliffe, Hall, Moyer, Nettelton, Tattle, Coulter, Good and Bond. Those who jointly with a committee from the fruiterers' section held a conference with the wholesale fruiterers reported the meeting to be of a mutually beneficial character; that the agreements were being prepared for signing, which would be fully reported on at the next meeting.

A communication from the Natural Food Co., of Niagara Falls, N. Y., was received, inviting the members of the grocers' section to be their guests some time during the month of July. This invitation was accepted and the general secretary was instructed to forward the thanks of the section and its acceptance at the same time to the Natural Food Co. An excursion will be held across the lake to Niagara Falls, in which every grocer will be invited to join. The section resolved to endeavor to make a success of the coming convention of the Retail Merchants' Association of Canada, on September 9 and 10. It was decided that certain hours be set apart on the two days of the convention for the grocers to discuss fully all questions affecting their line of business. The chairman will appoint a committee to report at the next meeting of the section for submission by its members the subjects to be considered at the convention.

The Price Restrictive Plan Committee reported that they were now in correspondence with a number of manufacturers anxious to adopt the price restrictive system. They promised to give full particulars at the next meeting.

Eleven applications for membership were received.

MR. D. J. KELLY MARRIED.

On Wednesday, June 18, All Saints' Church was the scene of the marriage of Miss Agnes Tugman, daughter of Mrs. Elizabeth Tugman, and Mr. D. J. Kelly. Rev. Canon Baldwin performed the ceremony. The bride looked charming in a gown of India silk and shirred skirt and trimmings of chiffon, lace and pearls, with a long bridal veil caught up with lilies of the valley and a pearl sunburst, the gift of the groom. After a reception at the home of the bride, 204 Gerrard street east, the happy couple left by boat for an extensive trip to Muskoka and the Upper Lakes. Mr. Kelly is a popular member and an ex-president of The Toronto Retail Grocers' Association. THE GROCER wishes Mr. and Mrs. Kelly much happiness.

HIGH PRICE OF TOMATOES IN BALTIMORE.

The canned goods market is concerned with the absorption of articles of the new season's pack, and the exigencies of the situation tend still to increase the price of tomatoes. No. 3 standard tomatoes are quoted by brokers in this city at present at $1.35, which about breaks the record for the last 25 years. Although we are well into the season now, the receipts of new tomatoes from Southern points appear to be much less in quantity than in other years, and they are retailing in the city markets at prices varying from 20 to 50c. per dozen, as to quality. These high prices are merely indications of the scarcity, and it can clearly be seen that this scarcity of new tomatoes bolsters the value of the canned article, the supply of which must be running extremely low throughout the entire country.

At present quotations packers could afford to pay high prices per bushel for tomatoes, and growers would be only too ready to rush supplies into this market if they had them to realize on the high prices. Tomatoes, however, like everything else in the field, are somewhat backward, and we will probably have a delayed season to continue the enhancement of values. No. 3 extra tomatoes are quoted at $1.40, seconds at $1.15, and gallon standards at $3 50 to $3.75.—The Trade, Baltimore, June 13.

PACKERS' COMBINE LISTED.

THE British Columbia Packers' Association, or as it has been christened on Change, "Packers," was listed on the Toronto and Montreal Stock Exchanges on Tuesday, and, judging from the heavy trading done in shares, is likely to become a prime favorite with the public. The prospectus issued by the company is a very attractive one. The Association is the consolidation of 31 canneries on the Fraser River, and 15 in northern parts of British Columbia, representing about 50 per cent. of the total pack of the Pacific Province. These 46 canneries last year packed 660,000 cases, while the total average pack of these 46 canneries for the past four years has been about 425.000 cases per annum, divided into about 300,000 cases on the Fraser River, and 124,000 cases in the northern districts. A 7 per cent. guaranteed dividend has been running on the stock since the date of consolidation, May 20, last.

The final estimate of the valuators placed the average minimum profit at $1 per case for the entire pack. This profit applied to the average pack, per year, for the last four years of the companies entering the consolidation is as follows :

425,000 cases, $1 per case.....	$425,000
7 per cent., dividend on preferred stock of $1,250,000	87,500
Leaving	$337,500
25 per cent. on $425,000 set aside for rest	106,250
Surplus	$231,250

The shares opened on the local market at par, and sold up to 100⅝, there being about 1,500 traded in, the public evidently being the buyers. In Montreal the stock sold as high as 101½, about 1,200 changing hands. Those on the inside look for much higher prices before many days.

"He Laughs Best Who Laughs Last"

Our Japan friends in their advertisement last week said :

"We laugh in our sleeves when we see our competitors claiming that their teas are displacing Japans"

Well, if they are laughing they must be "Mark Tapleys" for most people would feel discouraged under the circumstances. Look at the falling off in the consumption of Japan teas in Canada during the past three years :

DURING 1899 IMPORTS OF JAPAN TEA AMOUNTED TO 11,667,757 LBS.
" 1900 " " " 9,262,032 "
" 1901 " " " 7,528,309 "

A FALLING-OFF OF ABOUT 5 000,000 LBS. IN THREE YEARS.

These figures are obtained directly from the Statistical Department of the Dominion Government and speak for themselves.

We venture to prophesy that the imports of Japan Tea into Canada will not amount to 5,000,000 lbs. this year.

In the meantime the sale of **"SALADA"** Ceylon Green Tea keep on increasing enormously.

Toronto. Montreal. Boston. Buffalo. Philadelphia. Detroit. Toledo.
Cleveland. Pittsburgh. Newfoundland.

Announcement.

To the Wholesale and Retail Trade of Canada.

Although the fire of the 29th May destroyed the main portion of our factory, we have in our warehouse, and distributed in the various cities where we carry stock, sufficient manufactured goods to fill orders for some months, probably until we have our factory again in operation.

We take this opportunity of thanking our friends for their valued favors of the past, and for the many kind expressions of sympathy which have reached us ; and we solicit a continuance of their esteemed orders.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

The Canada Biscuit Co., LIMITED,

King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 19, 1902.

GROCERIES.

THE amount of business done this week has been fair and the market is without any startling features. Canned goods are still active and the scarcity and resultant advance of canned tomatoes is noteworthy, $1 to $1.05 being now the ruling prices. Sugars this week are unchanged and steady. A fair number of sales are being made for delivery a little later on, and some buyers are beginning to stock up quite heavily in anticipation of a good demand during the summer fruit season. The coffee trade is slow, but teas are moderately active with a demand for young hyson tea that it is impossible to supply on account of the scarcity thereof. Valencia raisins are unchanged, the advance of last week being maintained. Spices and nuts are quiet.

CANNED GOODS.

In the canned goods market tomatoes are the ruling feature and the stocks of them are becoming almost exhausted. As high as 95c. was paid for a round lot of 400 cases, and the ruling figures from now on will be $1 to $1.05. The market has never before been known to have been so bare of tomatoes. Peas also are becoming scarce and corn is showing more activity, as it is the lowest priced of the three vegetables. There is a fair movement in beans. The local quotations this week are $1 to $1.05 upwards for tomatoes, 80c. for peas and 65c. for corn. Nearly all kinds of fruits are active and stocks in the hands of wholesalers are being rapidly reduced. Salmon has been active, sockeye brands being the favorites. Canned meats are showing some activity and from this out large sales of them are expected. We quote: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality, and canned haddies, $1 to $1.10.

COFFEES.

There is no marked feature in the local coffee trade this week, which is inclined to be quiet. Outside markets were dull and prices showed a tendency to drop. Advices from Europe report an easier market there, with slight declines as a direct result of Brazil sellings, due probably to the anticipated movement of the new crop. Our quotations are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The quietness in the nut market continues and prices are unchanged.

RICE AND TAPIOCA.

There is a moderate demand both for rice and tapioca with no new developments this week. The outside markets for rice showed a good undertone and steady prices, owing to firm advices from Southern markets where stocks have been reduced to moderate proportions.

SYRUPS AND MOLASSES.

No active trade is being done in syrups and molasses locally, and prices rule steady. The outside markets show a slight decline in blackstrap, with supplies coming forward with considerable freedom. We quote: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

SPICES.

The local spice market is similar to what it was a week ago. The outside markets for pepper were stronger, owing to the continued absence of offerings from the East, and cloves, cassia, mace, nutmegs and ginger were reported as unchanged.

See pages 39 and 40 for Toronto, Montreal, St. John and Halifax prices current.

SUGAR.

The local sugar market is moderately active. The low prices at present prevailing are being taken advantage of by a number of buyers, who are purchasing freely and laying in heavy stocks on the expectation of this being a big fruit year. The demand for sugars from this out is expected to improve until the end of the summer. Cable despatches from London, Eng., bear reports of a flat and lower market for beet sugar, with a slight decline; cane was unchanged. In the United States the market was steady with advances of 1-16 to ⅛c. in raws and refined is firm at the recent advance of 5 points. The receipts of raw sugar in the Republic for the week were only 16,501 tons, while the requirements for meltings were 33,000 tons, producing a strong market for the few lots of raw sugar offered for sale. The large demand for the refined product there is having a tendency to make the raw market favor the sellers. The likelihood of the supply of muscovados there diminishing from this time forward has made that line an important feature in the business, resulting in an advance of ⅛c. The stock last week, owing to the small receipts and large meltings, decreased 16,496 tons, and now in the Union there are only 127,160 tons as against 263,455 tons at the same time last year. In refined sugar a heavy demand is now being experienced from all parts of the Republic and refiners are being steadily put behind with their deliveries, they being now from five to twelve days late in their shipments, exclusive of carload orders for fine granulated and some of the lower grades of softs in barrels. The whole country is estimated to have absorbed some 500,000 barrels during the past two weeks at the prices ruling.

TEAS.

No important advices have this week been received from the Eastern tea markets and the outside prices ruled steady. On the London, Eng., market a strong demand was reported for all useful Indian liquoring teas, which occasionally sold at better prices, but common grades were less firm than a week previous. In Ceylon teas all useful liquoring kinds were auctioned off with good spirit at an advance. The market was steady for medium teas, and was inclined to be easier for the commoner grades. Java teas sold without any material change, but a few teas were withdrawn for higher limits. There is a threatened danger of further excessive production of Indian and Ceylon teas this season, and a movement is on foot among the Indian planters to reduce the output of these teas for the season. Locally, the tea market was fairly active. In the absence of further reports from Japan the prices of Japan teas continued firm. Indian and Ceylon teas also experienced a fair inquiry.

FOREIGN DRIED FRUITS.

CURRANTS.—These are going out freely and the supply on hand is light. Late advices from Greece report the market there lower, with cable offerings reported around the parity of spot cost laid down. Prices here are firm and unchanged. We quote: Filiatras, 5¾ to 6c.; Patras, 6¼ to 7c.

VALENCIA RAISINS.—The market, locally, is almost denuded of supplies and

the prices are very firm. We quote selected at 7½ to 8c., and layers at 7½ to 8c.

DATES.—The local trade doing in dates is fair and the stocks on hand remain light. We quote: Dates, in bulk, 4½c. and 6¼ to 6½c. in packages.

PRUNES.—The demand for prunes is still active and the market is characterized by a scarcity of stock among some of the wholesalers. We quote: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS—The market for these continues featureless and unchanged, and our quotations are as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

The Scott street fruit market opened this week for the summer trade. The chief feature was the large quantity of strawberries that were offering. The wet weather combined with the warm spell hastened their ripening, and a lot were marketed at once, causing prices to drop to from 4 to 6c. per quart by the case. There also were offering tomatoes at $1 to $1.20 per 20-lb. case; green currants at 4 to 6c. per quart basket; cherries at $1 to $1.25 per basket; asparagus, 50 to 75c. per doz.; green peas, 40 to 50 per basket; muskmelons, $5 per crate; bananas, $1.40 to $2.25 per bunch; pineapples, $3 to $3 50 per case; cabbage, $2.25 per crate, and new potatoes, $1.50 per bush. There is a quiet demand for oranges, and Paper Rind St. Michaels are selling at $2 per ½-box; Mediterranean sweets, $3 75 to$4 50; Messinas, $3.50 to $4, and Sorrentos, $4 per box. Grape fruit is worth $4 to $5.50 per box, and Messina lemons are quoted at $2.50 to $3.50 per case.

VEGETABLES.

The market in vegetables is featureless and prices are unchanged. Trade is still quiet. We quote as follows: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, $1.40 to $1.50 per bag; turnips, 40 to 50c. per bag; lettuce, 20 to 30c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; cabbage, 75c. to $1 per doz.; dry Egyptian onions, $1.75 per bush; potatoes, 90c. to $1 per bag; asparagus, 50 to 75c. per doz.; spinach, 50c. per bush.; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS—The demand for local consumption has slackened off and the prices are steady at 14½c. per doz. for fresh eggs. Pickling operations still continue.

BEANS—There is hardly anything being done in the bean trade. Choice hand-picked beans are worth $1.30 per bush.

HONEY—The demand for honey is light. We quote: 9½ to 10c. for 60-lb. tins and 10 to 11c. for less quantities; combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

DRIED AND EVAPORATED APPLES—In this line business is very quiet, and only dried apples are on the market. We quote: 5 to 6c. per lb. for dried apples.

HAY—The receipts of hay have been liberal during the past week and the market is easier. For the best quality $10 to $10.50 is being paid per ton.

POTATOES—The market for potatoes this week is strong at 70c. per bag on the track. The demand is fair and the arrivals plentiful.

BUTTER AND CHEESE.

BUTTER—There is a fair amount of good dairy butter coming forward and the market for creamery is dull as the dairy now being of superior quality is taking its place. The prices continue steady. Our quotations are as follows: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 14c. per lb. Creamery prints are worth 19 to 20c., and creamery solids, 19c. per lb.

CHEESE—There has been a big make of cheese and prices are expected to take a drop before long. The export demand is slackening a little with the report of a large English make. At the factories quotations are 9½c. per lb., steady, and locally 10¼ to 10½c. There is the usual jobbing trade for home consumption.

FISH.

The features of this week's market are the brisk trade that is being done in all lines of fish and the difficulty experienced in getting sufficient stocks in to supply the demand. The prices are unchanged. We quote as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.; Niagara whitefish, 9c. per lb.

GRAIN, FLOUR AND BREAKFAST FOODS.

The favorable crop reports have weakened the wheat market and so a drop of 1c, has taken place in Manitoba No. 1 hard and 1½ and ½c. for No. 1 and No. 2 Northern, respectively, the quotations now being 84c, for Manitoba No. 1 hard, 81c. for No. 1 and 80c. for No. 2 Northern. The market for oats continues strong at 44 to 48c. at outside stations, and 1,000 bush. sold on the St. Lawrence Market for 48½ to 50c. Two loads of goose wheat on the same market brought 69½c., and the prices of white and Ontario wheat are nominal at 82 to 84c. and red wheat at 79 to 80c.

FLOUR — There has been a quietness experienced in the flour market this week, but the prices are steady. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—The warm weather has caused business in breakfast foods to slacken some. Quotations are as follows: Oatmeal, standard and granulated, in carlots on track here, $5.20; standard rolled oats in carlots on track here, $4.90 per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The market this week is without feature. Our quotations are as follows: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8¼c.

SKINS — Calfskins are very weak and dull, and prices are likely to be lower. We quote as follows: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to $1; shearlings, 20c.

WOOL—The prices are weak and unchanged. Fleece wool is quoted at 13c. and unwashed 7c. per lb. f.o.b., Toronto.

TALLOW—This article is scarce. Quotations are 6¼ to 6½c. per lb.

MARKET NOTES.

Eggs are easier this week.

The prices of canned tomatoes have advanced 7½ to 12½c.

Last week strawberries were selling at 15 to 17c. per quart; and this week their price is 4 to 6c., owing to the Canadian product being placed on the market.

NEW METHOD OF BUYING EGGS.

By the wholesale produce merchants of the Dominion a change has been inaugurated in the method of buying eggs. The egg dealers throughout Canada during the hot weather are going to purchase eggs only on the "loss of" basis, and whenever any shipper sends in eggs with over six bad in a case, they will be charged back to him. Hens never lay bad eggs, and it is alleged to be the fault of the storekeeper that so many are sent in. He takes them from his customers after they have gone bad and expects the buyers to accept them from him. But this the buyers will not do any more.

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Chill rooms now being repaired. Service improved.
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Butter Cheese
Eggs Poultry

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Highest Prices. Prompt Returns.

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CLEMES BROS.

Wholesale
Fruit and Commission Merchants.

Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

WRITE US FOR PRICE LISTS.

HOW TO KEEP VEGETABLES.

THE following from an unidentified exchange will probably interest some of our readers :

Don't display vegetables on the sidewalk where they will catch the dust, and be covered with refuse matter and worse, and be sunstruck.

Don't display them in boxes or on low shelves on the inside of the store where they will be handled by everyone, will catch the sweepings, will be tumbled under foot, and look unpalatable and unwholesome.

On the other hand, a very good plan to follow is to have a circular display stand in the centre of the store, if possible, where they can be kept cool.

Another idea is to utilize the front of the refrigerator for display purposes, or have a long glass showcase arranged with galvanized iron bottoms or several galvanized bottoms in the form of shelves, a jet or mist on each of which throws water over the vegetables necessary to keep damp.

A window display with a mist or jet of water is used by a great many merchants, but this is frequently open to objection on the ground that the sun penetrates the window and will counteract the benefits from the jet of water. If a store has a shady front or is well protected by awnings this is a good plan, but there should be a screen a foot high in the rear of the window to prevent consumers from picking over the green stuff and also to keep clerks and others from laying packages down on it, thus spoiling the form and freshness of the smaller vegetables.

Berries should never be put under a jet or where they will be sprinkled by water. They will mould rapidly, and if they do not mold will soften and return a loss much quicker. Beets need very little water and will keep green and fresh for several days if not directly under the spray of the mist machine. Lettuce will stand the most water. The tops of radishes rot quickly, if wet too thoroughly and persistently. Carrots will revive if placed in running water and the tops are sprinkled. They do not need a thorough drenching all the time. Tomatoes should be kept in a cool place, but not in water, as it softens them. String beans and white wax beans grow tough when soaked in water. White wax boans, if sprinkled, will take on rust specks, if the water is permitted to dry on them. Green peas do not need to be sprinkled. They will keep green and nice in a cool place, but heat will soon dry out the pods and bleach them. Asparagus will stand considerable moisture and drenching without injuring it. Mint, spinach and similar vegetables will stand sprinkling and will revive if they have become somewhat dry by placing them in water and thoroughly soaking them.

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The AMERICAN TOBACCO CO.
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Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
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CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
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We have a quantity left at close prices—25's and 50's. Be quick—going fast.

Oranges, Lemons, Bananas.

We have full supplies of everything in the fruit line and would like your order.

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All kinds of good printing cheap. 1,000 Good White Business Envelopes for $1.00. 500 Noteheads, 500 Statements and 500 Envelopes for $2.50. Snaps in Stationery. 1 dozen Business Pencils, 10c., regular, 15c.

WEESE & CO., Jobbers,
54 Yonge St., TORONTO.

QUEBEC MARKETS.

Montreal, June 19, 1902.

GROCERIES.

WITH a great improvement in the weather there has also been an improvement in business. While the roads in the country have been reduced to bad shape by the recent rainy weather, consequently making trade with country points rather slow, these conditions are now rapidly giving way to better, and this week buyers from country points have brought much more business to the cities. Another advance has been made in pickles, in bottles, owing to a lack of good supplies on the local market. The advance is of 5c. per dozen bottles. Cod liver oil, in bulk, also takes a second rise, and is now quoted at $1.25 to $1.35, according to quality. Oil, in bottles, has gone up proportionately. Pot barley has been weakening somewhat. It is now sold in barrels at $4.35, and in bags, $2.10. Currants have been reduced slightly. Jones' pork is again in stock in this market.

SUGAR.

The prices made last week have been steadily maintained, and granulated is still quoted at $3.65, and yellows at $3 to $3.55. At these low prices there has been a good demand for sugar, and the wholesalers all report business very brisk. Before the advance of 5c. last week the prices were the lowest ever quoted on this market, and the rush for sugar at those prices was not diminished when 5c. higher was quoted.

TEAS.

The Japan tea market remains as strong as ever although no further advances are reported. Buyers here are taking the tea at importers' prices. They held off for a while expecting to hear of a break or of reports favoring an easier market, but have apparently concluded that this is not likely, and Japan tea is now in good demand. The green tea market in China opened fully 20 per cent. higher than the closing price of last year, and at present the feeling is strong. The heavy demand for green teas pretty well cleaned up the market here and in the United States, but with the new crop on hand it is expected that lower prices will prevail. At the latest auction reported from Colombo, for Ceylon teas the market was dull and irregular for all common to medium teas, but the finer grades were in good demand and rates remained firm. Dust and fannings were in strong demand, prices showing an advance of 1c. per lb. The quality was poor, especially on teas from the low country. The average price was 36c., the same as at the previous sale.

SYRUPS AND MOLASSES.

The demand for syrups is very small. No change in the price is reported. Barbados molasses of the finest grade sells for 24c., and for 23c. in carlots. A considerable quantity of mixed Barbados is reported in this market which is sold as the genuine article. Those handling pure Barbados, of course, cannot compete with these in price. Dealers should be on the watch for this stuff. Old molasses is still being sold at low prices, almost anything in fact the dealer can get for it. Antigua molasses is quoted at 24c., and Porto Rico at 38c. Corn syrups are quoted as follows : 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

CANNED GOODS.

The market for canned goods has been steady as to price. The demand is good in all lines. Peas are somewhat firmer, although the price is unchanged as yet. Corn is in fair demand. Tomatoes are unchanged. The inquiry continues active, and a good business is done in tomatoes at $1. Quotations are as follows : Peas, 82½c. to $1.15 ; corn, 80c.; tomatoes, 97½c. to $1 ; gallon apples, $2.85 to $2.90 ; 3-lb. apples, $1.10. Salmon, pink, 92 to 95c.; spring, $1.25 ; Rivers Inlet, red sockeye, $1.30 ; Fraser River red sockeye, $1.40.

SPICES.

Quotations on the local market remain about the same. Trade is still quiet and improving as the season advances. The feeling all round continues firm. The foreign market for peppers has regained its position, and the weakness of a week ago has disappeared. English advices report an advance in peppers. Locally, prices are : Nutmegs, 30 to 55c. per lb., as to size ; penang mace, 45 to 50c. per lb.; as to quality ; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade ; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a good demand for rice and tapioca at the prices here quoted. No further change has been made in sago, which, however, is somewhat easier. We quote as follows : B rice, in bags, $3.02½; in ½ bags, $3.07½ ; in ¼ bags, $3.12½ ; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC rice,, $2.92½ in bags ; $2.97½ in ½ bags ; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 3½c.

FOREIGN DRIED FRUITS.

CURRANTS.—These are quoted somewhat lower this week. A cable of June 14 in regard to the crop in Greece says that the prospects of a good crop are bright, but that everything depends on a continuation of fine weather. It was too early to forecast the probable opening of prices. Srocks in Greece have declined, and fine Filiatras are offered at lower prices. We quote : Fine Filiatras, 5⅛ to 5½c. in ½ cases ; cleaned, 5⅝ to 5⅞c.; 1-lb. cartons, 7¼ to 7½c. ; finest Vostizzas, 7⅝c.

VALENCIA RAISINS.—There is still a scarcity of Valencias of all grades. The market is completely bare of finest off-stalk, and the price here quoted is purely nominal : Finest off-stalk, 6¼c.; selected, 6⅝c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—There is a good inquiry, but supplies are very light. The price is 9c. per lb.

CANDIED PEELS.—There is no change in price. The market is fairly active. We quote : Citron peel, 16½c.; orange peel, 11½c.; lemon, 10½c. per lb.

MALAGA RAISINS.—A moderate trade is being done this week at steady and unchanged prices. Our quotations are as follows : London layers, $1.50 to $1.60 ; "Connoisseur Clusters," $2.15 to $2.25 ; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35 ; ¼'s, $1.05 to $1.10 ; "Excelsior Windsor Clusters," $4.50 to $4.60 ; ¼'s, $1.30 to $1.40.

DATES.—Hallowees are quoted at 4½c. per lb.

FIGS.—A fair business continues at unchanged quotations. We quote $1.20 for tapnets and $1.15 for layers.

CALIFORNIAN RAISINS.—The market is fairly active for seeded raisins, which are quoted here at 9¼ to 9½c. per lb.

PRUNES.—The local market is active for Californian prunes at unchanged prices. Quotations on the new crop are from 1 to 1¼c. lower than last year's prices. Local prices follow : 8½c. for 40-50's ; 8c. for 50-60's ; 7¾c. for 60-70's ; 7½c. for 70-80's ; 6¾c. for 80-90's ; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The market is quiet. Apricots are quoted at 14½c., peaches, 10½c. and pears, at 10c.

NUTS.

Nothing of importance has occurred in the market for nuts since our last report. The demand is still light, and our quotations are as follows : Walnuts, 9⅜c. to 11c. ; Tarragona almonds, 12 to 13c. ; shelled walnuts, 16½ to 17½c. ; shelled almonds, 26 to 27c. : Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The butter market has developed further strength since our last reports. There appears to be a scarcity of finest-made creamery, none being obtainable under 20c. The supply of Canadian butter on the English market is light, although it is reported that larger quantities are now on the way. Finest Townships are quoted at 20 to 20¼c., good to fine, 19½ to 19⅝c., seconds, 19 to 19¼c. Shipments of butter from the port of Montreal for the week ending May 11 amounted to 18,997 packages, an increase of 4,712 over the corresponding week last year. Since navigation commenced this season the records show that 57,449 packages have been shipped, an increase of 8,565 packages over the same period of last year. The amount of butter shipped to Liverpool last week per steamer Tunisian was 8,318 packages ; shipped to London per steamer Montevidean, 4,013 packages ; shipped to Bristol, per steamer Monteagle, 6,636 packages. At Cowansville, June 14, 1,060 boxes of butter sold for 20¾c.; 490 boxes sold for 20¼c., and another lot of 37 boxes sold for 20½c. Altogether 22 creameries offered 2,082 boxes. The satisfactory condition of the butter market promises to remain so for some time, unless some unforseen change occurs.

CHEESE.—A somewhat weaker condition characterizes the cheese market this week, accounted for by the increased receipts. This remark is more especially applicable to white cheese, which is ¼c. per pound cheaper. Colored cheese remains firm and is in good request. The volume of business being done in England is not very large in consequence of buyers not being inclined to purchase beyond their immediate requirements. Finest Ontario is selling at 9⅝ to 9¾c. ; finest Townships, 9½ to 9⅝c.; finest Quebecs, 9⅜ to 9½c..; undergrades, 8⅛ to 9¼c.. The steamships Tunisian, Manaman and Lake Manitoba, bound for Liverpool, carried away 14,416 boxes. For the port of

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Made in Canada from Canadian No. 1 hard wheat. No duty nor freight to pay, retails at 8 lb. for 25c. and the grocer makes a profit.

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STRICTLY UNCOLORED

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japaan

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

Draw Your Own Conclusions

A LETTER FROM THE PRESIDENT AND GENERAL MANAGER OF THE FEDERAL SUPPLY CO. OPERATING FORTY-SIX GENERAL STORES EVERYONE EQUIPPED WITH

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3 MEASURE SELF MEASURING

OIL TANKS

FEDERAL SUPPLY CO., 232 Fifth Avenue,
PITTSBURGH, PA., April 29, 1902.

S. F. BOWSER & Co., Inc., FORT WAYNE, IND.

GENTLEMEN:—We are operating at the present time forty-six stores, all of which are equipped with your Self-Measuring Oil Outfits. Of the many different makes upon the market which we have used, we find yours to be the best tank we have ever used, both as regards durability and cleanliness. In measuring the old way from the barrel there is considerable loss through evaporation and wastage which is entirely eliminated by your tanks, and we do not hesitate to say this saving will pay for the outfit in a very short period. We cheerfully recommend your tanks to the trade. Yours very truly,

W. J. Phillips, Pres't & Gen. Mgr. FEDERAL SUPPLY CO.

SEND YOUR NAME TODAY, LET US TELL YOU MORE.

S. F. BOWSER & CO., 65 Front St. East, TORONTO. Factory, FORT WAYNE, Ind.

Glasgow, the steamships Sarmation and Concordia had on board 5,755 boxes. The steamer Montevidean will land in London with 15,485 boxes, and the steamer Monteagle, in Bristol, with 18,574 boxes, a total shipment in all of 54,230 boxes for the week ending June 14. Since navigation opened this year 244,015 boxes have been shipped, making 50,932 more than for the corresponding period last year, and 8,384 more boxes were exported last week than for the same week last year. In the Montreal market a diversity of opinion exists concerning values, several large shippers reporting sales of finest western at 10c., but others aver they have offered similar kinds of cheese at 9⅞c.

COUNTRY PRODUCE.

EGGS.—The condition of the egg market is even weaker than last week. The vats of packers are now pretty well supplied with the result that there is a sufficient quantity arriving to satisfy present requirements. There is a general feeling that there will be a further decline in prices in the near future. Straight receipts were sold at 13½c., although 50-case lots brought 14c. Candled goods are ½c. higher. On June 12 receipts reported on Board of Trade were 1,224 cases, and on June 16, 1,389 cases.

HONEY.—A dull and featureless market still prevails, the demand being even slower than last week. Prices are as follows: White clover comb, 13 to 14c.; tinged, 10 to 11c.; strained, 9 to 10c.; buckwheat in comb, 9 to 10c.; extracted, 7 to 8c.

BEANS.—Beans are easier than a week ago and round lots of primes are selling at $1, and in lots of 10 to 20 bags, at $1.25 to $1.30. On Tuesday last a round lot of primes were disposed of at $1.18.

POTATOES.—No change has taken place in the potato market this week. A moderately good demand for good stock at 75c. to 80c. obtains. On Saturday last a car of Manitoba potatoes sold at 40c. per bag, but they were not in the very best of condition, being badly sprouted.

MAPLE PRODUCTS.—Business is quiet and mostly of a jobbing nature. Syrup, in large tins, is quoted at 70 to 80c.; in small tins, 50 to 60c. Sugar brings 7 to 9c. per lb.

ASHES.—The market is quiet but steady. Prices are: Firsts, $4.15 to $4.20; seconds, $3.70 to $3.75; pearls, $6 per 100 lb.

GREEN FRUITS.

There has been some improvement in the market this week, but trade is still quiet for the season. The most interesting feature in the market has been the further advance of Valencia oranges, which, during the past week, went up 25c. to $1, and at the new prices oranges are quite firmly held. The arrival of Canadian tomatoes in quantities has caused a drop of 75c. in Florida tomatoes. Fine spies are $1 higher. Strawberries are 4 to 6c. per box lower, wax beans, 50c. per basket lower, and cabbage, 25c. lower. Californian cherries have arrived in fair quantities and sell at $2 to $2.50 per box. The first car of Californian pears and peaches is expected in about a week. Our quotations are as follows: Jamaica oranges, in barrels, $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.75; 420's, Jumbo, $6.50; 714's, $6.50; Messina lemons, $2 to $3 per box; pineapples, 6½ to 16c.; Canadian apples, $5 to $6.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box; Florida tomatoes, $3.25 to $3.75 per crate; fine spies, $6 to $6.50; radishes, 15c. per doz.; spinach, $2 per bbl.; strawberries, 8 to 12c. per box; asparagus, 40 cents per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, $2.00 per bbl.; Egyptian onions, 3½c. per lb.; English cucumbers, $1.25 per dozen; wax beans, $2.50 per basket; green beans, $3 per basket; cabbage, $3; Californian cherries, $2 to $2.50 per box.

FISH.

The supply of fresh fish continues plentiful, and the demand is good. Fresh Gaspe salmon are quoted 4c. lower this week. Dore, halibut and whitefish are in fair demand. Quotations are as follows: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 11 to 12c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, $4.75 to $5.25 per bbl., and $2.50 per ½ bbl.; No. 1 Holland herring, $6.50 per ½ bbl.; No. 1 Scotch herring, $6.50 per ½ bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, $5 per bbl.; mackerel, $12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, $4.75 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces, and in barrels, $12.50; No. 1 British-Columbian salmon, $6 per ½ bbl., and $12 per bbl.; standard bulk oysters, $1.50 per gallon; Marshall's kippered herring, $1.45 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—The market for flour has been steady throughout the week. At present there is a fair demand from both local and country buyers. A good demand has been experienced for export account, besides which millers are being kept busy filling orders for South Africa. Our quotations now are: Manitoba spring wheat patents, $4 to $4.20; winter wheat patents, $3.90 to $4.10; strong bakers', $3.70 to $3.90; straight rollers, $3.65 to $3.75.

GRAIN.—The inquiry for export is fair. Rye has advanced 3c. and corn is quoted 1c. higher. Bids for Manitoba wheat for export have been good, but little business was effected. No. 1 Northern Manitoba is quoted at 72½c., June. We quote: No. 2 Ontario oats, ex-store, 48½ to 49c.; rye, 66c.; peas, 85½ to 86c.; corn, 70 to 70½c.; buckwheat, 68½ to 69c.; No. 2 barley afloat, 61c.

FEED.—There is a steady demand for bran at present. The price dropped during the week to $18.50 to $19 per ton, in carlots, for Ontario bran. Manitoba bran is worth $19 per ton. Shorts are very scarce and the market is consequently quiet in that line.

OATMEAL.—There is a fair demand, mostly for small lots for immediate requirements. Jobbers are quoting small lots, for rolled oats, at $5.65 per bbl., and $2.77½ per bag.

BALED HAY.—The market is steadier this week. The good supplies continue to arrive, but the demand has picked up and is sufficient for the offerings. Prices are now as follows: No. 1 timothy, $9.50 to $10; No. 2, $8 to $8.50; clover, $7 to $7.50 per ton in carlots.

MONTREAL NOTES.

Fresh Gaspe salmon is 4c. lower.

Florida tomatoes are 75c. lower.

Currants are from ⅛ to ¾c. lower.

A decline of 25c. occurs in cabbage.

Wax beans have gone down 50c. per basket.

Valencia oranges have advanced from 25c. to $1.50.

NEW BRUNSWICK MARKETS.

St. John, N.B., June 14, 1902.

BUSINESS continues very good, and there has been very little change in the markets during the week. Lumber, which is one of our important industries, is very high this season. Active shipping is just about beginning. A very large quantity of American lumber, cut on the Upper St. John river, is sawn here by American millers. This lumber is admitted free into the United States. Our own millers saw almost entirely for the English market. Logs are high; the expense of marketing these becomes greater every season. Fall goods are beginning to have some attention. Each year these are offered earlier. It seems to answer no good purpose, only increasing the competition and keeping buyers and sellers in hot water.

OILS.—In burning oils there is a good business for this time of the year. This trade will feel some effect of the change from local to Intercolonial standard time. This means 24 minutes less of artificial light every night of the year. In lubricating oils there is a large business. There is but little change at any time in prices. The question with the buyer is: Is he getting value, and does the grade of oil he buys suit his purpose best? In linseed and other paint oils prices are high, and there is a fair sale.

SALT.—Two sailing vessels discharged Liverpool coarse salt this week. The shipments were direct. There is a good demand at full prices. In English fine there is an improved business. Some particularly nice fine salt is being imported in bulk and repacked here into wooden boxes. In Canadian salt there is a good sale. Quotations are as follows: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to $1; Canadian fine, $1 per bag; cheese and butter salt, bulk, $2.40 per bbl.; 5-lb. bags, $2.85 to $2.90 per bbl.; 10-lb. bags, $2.70 to $2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, $2 per case of 2 dozen; English bottled salt, $1.25 to $1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—The market is quite fir. Even peas, of which a short time ago

CHASE & SANBORN, Importers, Montreal.

MAGIC

BAKING POWDER

PURE AND WHOLESOME.
ONE POUND CAN 25 ¢

E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by — The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers, Indianapolis, Indiana.

there seemed a good supply, are firmer. Corn shows little change in price, but stock is not large. In tomatoes, higher prices are expected. In fruits, there is a fair sale. Stocks are light and full prices are asked. Gallon apples are about of the market. This is not a large market for fruits. Blueberries are much scarcer than usual. This is a line showing improved sale. In meats, there is a good business. Owing to the firmer market at the higher prices good profits are made. Salmon sell well and stocks are light. New goods are quoted at fairly even figures, though there is some range in price. Spring fish seem the popular line in this market. In domestic fish, such as sardines, haddies, and herring, packers are busy, and the outlook is good.

GREEN FRUITS.—Dealers are busy. American strawberries are freely received and the quality shows much improvement. Domestic rhubarb, which has been on the market for some time, while low is higher than usual at this season of the year. The supply is not as large as usual and there is a good demand. Cucumbers and tomatoes are rather lower. In oranges, Valencias still have a good sale. The season is getting late and prices are rather higher. Sorrento oranges and Messinas have an improved sale. Bloods are freely offered. Prices show a wide range, according to count. Lemons are rather higher. There is a steady sale. Pines are easier, and there is a fair business. In bananas, the quantity sold is very large.

DRIED FRUITS.—Californian prunes for fall have been quoted. Prices show some range, but as the quality does also they keep the buyer guessing. Prices have opened low, and it is thought by many to be a good time to buy. Apricots and peaches are also quoted, but for some reason they are small sellers here. In spot goods there is little business. Prunes have a fair sale. Prices are low. In raisins there is very little moving, except seeded Californians. Prices on these tend firmer. In currants there is a fair business doing at quite firm prices. Old peels are out of the market. New have been largely bought, and the prices are rather lower than last year. New figs are also quoted lower, as are dates. There is but little change in the latter. In evaporated apples a few are selling, but the market is about bare and the price is high. Flaked are selling freely. Onions are held firm.

DAIRY PRODUCE.—Butter is coming in freely. The quality is quite good. For best stock even prices rule, but the market is rather easier. In eggs there is a good supply and the market is steady, though tending easier. Cheese is more freely offered and is rather lower.

SUGAR.—There is no change. Prices are very low. The foreign market is rather firmer. Sales, particularly of domestic granulated, are very large.

MOLASSES.—Prices have been very low this spring, and profits to importers very light. The tendency is to try for better prices. There has been a short supply of Barbados. Further lots are due, and a large quantity of Porto Rico is near to hand.

FISH.—Fresh fish occupy the attention of dealers. Salmon are of particular interest, both on the North Shore and here the catch is rather light. Prices are higher than is usual at this season. The market is being governed by prices in Boston. Gaspereaux have not been as large a catch as last year, being below the average. Shad are about done. In dry fish, the market is dull. Smoked herring are low. Pickled herring have very little inquiry. We quote: Haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh haddock and cod, 2 to 2½c.; boneless fish, 4 to 5c.; pollock, $1.50 to $1.60 per 100 lb.; pickled herring, $1.50 to $1.75 per ½ bbl.; Canso herring, $5.75 per bbl.; kippered gaspereaux, $1.00 per box; Shelburne, $2.50 per ½ bbl.; dry cod, $3.50 to $3.65; fresh gaspereaux, 50c.; smoked, do., $1; halibut, 6 to 7c.; shad, 10 to 12c.; salmon, 14 to 15c.

FLOUR, FEED AND MEAL.—In flour there is a fair business at unchanged prices. Oats and oatmeal are firm. There is but a fair sale for oatmeal. Beans are rather easier, the sale being light at this season. Cornmeal is quoted the same as last week. In feed, the high prices continue, and it is impossible to supply the demand. Hay is unchanged. The South African business seems about closed. Peas are scarce and the stock is inclined to be poor. Quotations are as follows: Manitoba flour, $4.80 to $4.90; best Ontario, $4.20 to $4.35; medium, $3.75 to $4.00; oatmeal, $5.20 to $5.25; cornmeal, $3.10 to $3.15; middlings, $26 to $28; oats, 52 to 54c.; handpicked beans, $1.50 to $1.60; prime, $1.40 to $1.50; yellow eye beans, $2.80 to $3.00; split peas, $5.15 to $5.25; barley, $4.50 to $4.55; hay, $10 to $14.

ST JOHN NOTES

Fresh salmon at James Paterson's.

J. Hunter White has been appointed local representative of The Postum Cereal Company.

Mr. J. E. Angevine, of Bowman & Angevine, is receiving congratulations. The first boy.

Mr. Ward, representing J. P. Mott & Co., Halifax, was in the city this week on his way home from the West.

A. F. Randolph & Sons, Fredericton, have received this week a large shipment of Upton's jams in 7-lb. wood pails.

Mr. Robt. Jardine, representing The Pure Gold Manufacturing Co., distributed some pretty advertising matter to the trade this week.

Geo. E. Barbour has a shipment of "Flaked" apples just received. The shipper of these goods is finding it impossible to supply the demand.

St. John has adopted Intercolonial standard time, which is 24 minutes faster than local and one hour ahead of Eastern standard. All trains and boats arrive and leave St. John by the new time.

MANITOBA MARKETS.

Winnipeg, June 16, 1902.

BUSINESS is steady in all departments with very little change in price, will about cover the situation in Winnipeg this week, so far as groceries and produce are concerned.

SUGAR.—The demand is heavy at the recent reduction. Prices are still $4.15 for granulated and $3.75 for bright yellows.

CANNED GOODS — Tomatoes hold steady and are in good demand. Corn is again easier and offering liberally at $1.65 to $1.75, according to brand. Peas are also offering freely and it looks as though there might be a drop in price if the early June pack proves a liberal one.

RICE.—Reports abroad indicate a ¼c. advance on Japan, but no change in the price has occurred here. Rangoon, however, is reported easier. There is not much trade in this market at present.

EVAPORATED AND DRIED FRUITS.—There is a tendency to shade prices in currants for the moment, although advices from the primary markets do not warrant any lower figures. The trade in evaporated fruits is good in the country, but in the city it is falling off somewhat as fresh fruit becomes more plentiful. Prices, however, are firm and seem inclined to advance in some lines. Apricots are now 14½ and 15c. for the best; evaporated apples, 12½ to 13c.; peaches, 10½ to 11½c., and prunes, 5½ to 9½c., according to size.

FRESH FRUIT.—The noticeable feature of this market is the drop in strawberries. Hood Rivers are quoted at $4 to $4.25, and are retailing at 17½c. per box. Oranges are over with the exception of Valencias, which run from $5 to $6 per crate, according to size. Messina lemons are the only stock in this market. They are quoted at $4.50, but are likely to advance. Tomatoes are down to $2 for the four-basket crate and are improving in quality. Watermelons are due to arrive shortly.

FLOUR AND CEREALS.—No change of price has occurred in cereals and the demand is only nominal. Quotations are as follows: Rolled oats, 80's, $2.20; 40's, $1.10; 20's, 55c. Granulated and standard oatmeal, $2.75; split peas, $2.85; cornmeal, $1.75. Barley—Pot, $2.35. White beans, $1.65. Package goods—Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 2 doz.; Swiss Breakfast Food, $3.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz. The trade in flour is heavy, the demand being almost unprecedented. The mills are oversold and are working at full pressure. Prices are: Flour—No. 1, $2.05 to $2.15; No. 2, $1.95 to $2; No. 3, $1.85; No. 4, $1.65 to $1.70; No. 5, $1.25.

DAIRY PRODUCE.—Creamery butter is increasing in supply, and the price is now 17c., factories. Dairy butter is also plentiful, but the quality is not up to the mark. The range of prices is from 12 to 15c.

CHEESE.—The bulk of the cheese made in May has been marketed and found a ready sale at 11 to 11½c. per lb., and 12c. for some of extra quality. The make was small owing to the difficulty of getting milk to the factories over the bad roads.

NOTE.

One of the most attractive windows seen in Winnipeg for a long time is that of John Collart. His new store near "the bend" of Main is particularly well adapted for effective treatment, as the turn of the street brings it in full view half a block before you reach it. At the north side or back of the window is a

PRALINES.

AMONG the toothsome memories of by-gone years, there is nothing in the form of sweets or candy that appeals so keenly to the Louisianian as the praline. A stranger visiting the city and desiring to find some of this dainty, would probably go to the first confectioner's shop, to be waved out of the door by the hand of the French maid in attendance. · " Non, Monsieur, on vends, ca sur la rue !" (No, sir, they sell that in the street !")

The manufacturing of the real praline seems to be the accepted right of the descendants of the old Indians whose blood has been intermingled with French negroes. It is always carried about in the morning freshly made, on small, neatly covered trays by men only. A negress who sits at the street corner with her basket of fruit, candy and imitation pralines is not the true vender or maker, for her pralines are thin and flat, and resemble an over-browned buckwheat cake. The Indian takes a pride in selling his candy, walking about the streets, upright of carriage, proud in his demeanor, never selling it less than 5c. a cake, no matter if you buy out his entire stock, nor will he, after disposing of his tray-full, return again the same day with more to offer.

In the making of the praline the Indian obtains from the hogsheads of molasses the sugar that has granulated from the liquid and has been precipitated to the bottom. This is more highly flavored than the ordinary sugar-house production, and when reboiled and cooled has a most attractive and delicious taste of its own. Pecan nuts are carefully cracked and taken from their shells, so that the two halves of the nut are unbroken. The boiling thick sugar is then poured out on a flat stone in little puddles of about three inches in diameter, into the surface of which the pecan-nut meats are carefully bunched in conical heaps, with just enough of the hot sugar added to hold them in place.

As soon as a large enough batch is made to fill the tray it is taken out on the great thoroughfare, Canal street, and offered for sale.

Pralines are never made up in large quantities, as the hardening of the sugar when kept over, and the loss of the aromatic flavor of the mixture would render this famous New Orleans candy not up to its world-renowned standard.—R. M. F., in Trade Press List.

James McColl, general merchant and hotelkeeper, Fort William, Que., has rented his hotel to Mrs. Thomas Draper.

Three Good Things
for everyday use

CLARK'S
VEAL LOAF
BEEF LOAF
HAM LOAF

½-lb. tins---handsome labels---A 1 Quality.

EPPS'S
GRATEFUL.
COMFORTING.
IN ¼-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861
HEADQUARTERS FOR FANCY FRUITS.
Send your orders for the very best quality of
ORANGES, LEMONS, BANANAS and PINEAPPLES.
HUGH WALKER & SON
P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

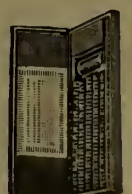
CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

John MacKay, Bowmanville, ... Ont.
Manufacturer of Established 1854.
POT AND PEARL BARLEY,
SPLIT PEAS, AND CHOP FEED
Send for Prices or Samples. Prompt Business. IN CAR LOTS.



BERNARD CAIRNS
Leader in
RUBBER STAMPS
SEALS, PRICE MARKERS, Etc.
10 King Street West, - TORONTO.
Awarded Diploma at Toronto Exposition, 1901.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

E. D. Marceau has received a lot of 25 ½-chests of fine new-made Japan teas, which he is quoting at 27½c.

H. P. Eckardt & Co. are just in receipt of a car of choice white beans.

A. P. Tippet & Co. have received a consignment of Macurquhart's lime juice cordial.

A car of choice prunes has just been received by H. P. Eckardt & Co., as reported.

L. Chaput, Fils & Cie have just received a carload of Californian prunes, which they are offering at very low prices.

The Eby, Blain Co., Limited, report an active demand for "Sovereign" lime juice and fruit syrups in both size bottles.

H. P. Eckardt & Co. report having received something very fine in Sairs dates.

The Eby, Blain Co., Limited, have just received a shipment of select Valencia raisins, which they are offering at low quotations.

H. P. Eckardt & Co. have in store new "Thistle" haddie; also several brands of ½ lobsters.

The Eby, Blain Co., Limited, have a large stock of Clark's canned meats which they are offering at low quotations. Special prices on 5-case lots, freight prepaid from factory.

H. P. Eckardt & Co. report an excellent demand for gallon pears, peaches and plums.

A timely line for grocers is the summer specialties of T. A. Lytle & Co., notably their lime juice, lime juice cordial, and raspberry vinegar. These are popular staples for every grocer during the hot season.

Henri Jonas & Co. have become the Canadian agents for "Brillant Buhler," a polish for gold, silver, brass and other metal. This is made in Paris, and is a new thing on this market. It has been used in France by the army and navy.

A large shipment of Italian macaroni, consigned to A. P. Tippet & Co., arrived this week. This is from one of the largest factories in Italy, that of Alphonzo Garopalo, situated a few miles from Pompeii. A. P. Tippet & Co. are the sole Canadian agents for these goods, which are of the highest class.

FRASER RIVER SALMON IN LONDON.

A good trade is doing in salmon, both on the market and in the country, and valuations in some instances are slightly higher. The cheapest class of salmon in the market at the present time is 1-lb. Fraser flats, quotations being very little more than best talls. This package has always been a popular one with the consumer, and now that it is practically within the reach of everyone, the sale should be a large one.—Produce Markets' Review, May 31.

COWAN'S COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection.*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

A POINTER ON PURITY.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

TO LET.

GROCERY STORE, WITH DWELLING. THE location is good and there is a good business being done. FERGUSON & Co, 399 Richmond steeet, London, Ont. (25-4t.)

WANTED.

WANTED—FIVE HIGH-GRADE SALESMEN to sell an article which pays for itself every three months. Every machine equipped with SIGNALS, preventing down weight. Address, Moneyweight Scale Co., 47 State Street, Chicago, Illinois. (24-2)

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191, Halifax, N.S. (22-tf)

THE "CANDAPER" ROLL HOLDER.

—Best Working Cutter
—and Holder Made.

The up-to-date dealer does not use the old method of stringing up his paper. He uses the "Candaper."

Solid steel throughout, spring knife, polished nickle.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

TRADE CHAT.

A flour mill is projected for Moosomin, Man.

The wholesale grocers of Charlottetown, N.B., have decided to close their places of business from now on until September 13 each Saturday afternoon.

The London, Ont., Retail Grocers' Association will hold their annual excursion to Niagara Falls, Ont., on Wednesday, July 23. The grocers of St. Thomas will be asked to join with them.

Four Winnipeg merchants, W. F. Howard, J. A. McKercher, W. R. Schaefer and Samuel Bere, were recently in court on a charge of keeping their places of business open on Saturday night after hours, but Mayor Arbuthnot dismissed the case, claiming that if a storekeeper was open a few minutes after hours on Saturday nights the offence was not a grave one.

BAHAMA PINEAPPLE CROP SHORT.

Consul Thomas J. McLain, in the Bahamas, writing from Nassau on May 8, says the Bahama pineapple crop is smaller than the average, "though the fruit itself is of good quality. It is estimated that in quantity it will exceed, say, 60 per cent. of last year's crop. As prices are now ruling, it will not bring over 80 per cent. of last year's value.

"The average number of pineapples shipped from the Bahamas is about 6,000,000 per annum, worth some $250,000 or $275,000.

"The pineapple industry is developing new life, despite the threatened competition in the near future from Cuba and Porto Rico, and the plantations are being extended. So great is the demand for new plants, and so inadequate the supply, that the Colonial Legislature has just passed an Act imposing an export duty on the plants of $1.20 for the first hundred and $2.40 per hundred for all above that number. Pineapple tops and slips are included in the term plants. An order for 170,000 dozen plants was lately received from Cuba. This Act seemed necessary, as the shipments of the plants to Cuba and Florida were becoming very large."—Fruit Trade Journal.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand Preserved Milk

Equal in purity to our famous **ST. CHARLES CREAM.**

We respectfully solicit your orders for and co-operation in marketing this product. Address

St. Charles Condensing Co.,

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

ST. CHARLES, ILL., U.S.A.

The THISTLE Brand

ARE

HIGH-GRADE

TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE.

BRIGHTON CANNING CO.

Schepp's Cocoanut

Standard of the world for quality.
Canada produces no similar preparation to equal it.
How good we can make it, quality first then price.
Every first-class grocer sells it; every good housekeeper uses it.
Prepared with special care and cleanliness.
Preserving the natural flavor of the fresh nut.
SCHEPP'S is the best always.

L. SCHEPP CO., Canadian Factory: **Toronto, Can.**

Head Office: NEW YORK, U.S.A.

LONDON, ENG.: Saml. Hanson, Son & Barter, Agents

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED **Chatham, Ont.**

OTTAWA TRADE GOSSIP.

THE grocery trade here has been very good during the past week, judging from the remarks of both wholesalers and retailers. Although the weather has been anything but good, continued rains must have hurt trade in other lines.

Messrs. H. N. Bate & Sons have donated a table to the Ottawa Retail Grocers' Association for use in their rooms.

TRADING STAMPS.

The Finance Committee of the City Council at its last meeting delayed dealing with the petition of the merchants asking for a by-law against trading stamps until its next meeting. The committee of the Grocers' Association were ready to be heard, but a letter from the company's manager, asking delay, was granted. It is important that all merchants of the city should do their utmost by using their inflence now with the aldermen in their wards. Some of the aldermen seem to be indifferent and would rather not interfere, but as now is the chance that the merchant has, it should be taken advantage of. The committee of the Grocers' Association are asking the merchants in each ward to go together and ask their representative alderman on the Finance Committee for his support.

BUILDING OPERATIONS AT EDDY'S

The E. B. Eddy Co., of Hull, are erecting their indurated ware factory. This will be the last of their buildings to be erected that were destroyed by the great fire. They are also putting up handsome offices on the site of the temporary building they have been using since the same time.

R. B. WHYTE'S NEW WAREHOUSE.

R. B. Whyte, successor to the old firm of J. G. Whyte & Son, dealers in grocers' sundries and smallwares, who were on the north side of Rideau street for so many years, has recently moved into his new building opposite. Mr. Whyte says it is a pleasure to do business now as he is equipped with all the latest ideas in handling their line of goods. His building, which is a four-storey one, has on the ground floor a handsome suite of offices, beautiful display tables and long rows of wide counters piled with goods that can be found at once. The other flats, while not finished so elaborately, have everything in its proper place, which is quite different from the old stand. Business has increased so much that Mr. Whyte is abundantly satisfied with the big outlay in making such a great change. Any merchant when in Ottawa should not fail to go through this establishment which is a credit to the wholesale trade of Ottawa.

AN ARMY OF TRAVELLERS.

There must have been an excursion into town this week of "commercials." Mr. John Everett, of Christie, Brown & Co., Limited; Mr. Conroy, of Fleischmann Yeast Co.; Frank Mallett, of Park, Blackwell; T. J. Porter, of Montreal Biscuit Co.; Teddy Sterling, of T. A. Lytle & Co.; Mr. McGregor, of J. C. Wilson & Co.; Mr. Brock, of Nicholson & Brock; Mr. Musgrave, of P. McIntosh & Sons; J. C. Campbell, of Chaput, Fils & Cie; P. McEvoy, of Laporte, Martin & Cie; and last but not least Mr. N. N. Munro, the king of spice travellers. They all promise to be between here and Cornwall on Dominion Day and go with the grocers to Stanley Island.

OTTAWA MARKETS.

Sugars are the same as last week, $3 72 for granulated and $3.02 for yellows.

Canned tomatoes can be bought here cheaper than from some outside houses, as they are quoted at 92½c. in the city. Canned gallon apples can still be bought here lower than outside, $2.40 and less being the figure offered. Corn is 80c.; peas, 85c.

Best Barbados molasses is about 25c. in puncheons.

Rice, sago and tapioca are about the same—B rice, 3c.; sago and tapioca, 3⅛c.

Coarse salt is 53c., which seem to be much lower than at eastern points.

Currants are firm. Filiatras are quoted at 6c. Fine off-stalk Valencia raisins are not to be had.

Eggs are not plentiful. Nobody is complaining of poor stock, as they are used up fast. Prices are 14 to 15c.

Butter is pretty plentiful now. Receipts are generally heavy in June. Prices are the same as last week. Pails and tubs, choice, 15 to 17c.; prints, 18 to 19c.; creamery prints, 20c.

At the regular meeting of the Ottawa Cheese Board, 1,438 boxes of cheese were registered made up of 543 colored and 895 white. President Stevenson, in opening the board, stated that in the corresponding period last year the offerings were 1,444, made up of 1,312 white and 132 colored; the price paid that date was 8⅝c. for both white and colored. The auctioneer then called for bids, and when the price reached 9⅜c. sales commenced, and with the exception of two lots the board was cleared at that figure.

During the past week oats have been steady, receipts have been pretty good and prices have kept the same as last week, 48 to 50c.

Potatoes are selling from 90c. to $1 with a steady demand.

At the Fruit Exchange during the week things have been busy. Bananas are coming in in great quantities. At the morning sale about 500 baskets of berries arrived in good condition and sold from 10 to 13c. In the afternoon a large sale took place. A car of bananas was offered and 8 hands Jamaicas went from 70c. to $1; No. 1, $1.25 to $1.60. Fifty baskets berries via noon express, 10 to 11¼c. Fifty crates cucumbers sold from $2.35 to $2 60. Red Spanish pines, 36s, 11 to 14c.; 30s, 13 to 16c. Imported potatoes, $3 75 to $4 per bbl. Pineapples, in bbls., from 6 to 14c., according to size. Two hundred crates of tomatoes sold from 75c. to $1.25. Cabbage, in bbls. of about 6 doz., $2.25 to $3; they were in good condition. Oranges sold brisk: 200's, Sorrentos, $3.50 to $4; 300's, Sorrentos, $3 25 to $3 75. Lemons, good stock 360's brought $2.45 to $2.60.

H. C. E.

TEA THE BEST DRINK FOR MINERS.

A travelling man who has recently made a trip to the West related as his experience that in the mining towns in Oklahama Territory in particular he found the miners, while toiling under the earth, almost exclusively drinking tea. Their explanation for this was that water and coffee made them sick at the stomach. They said iced tea was the best drink they had been able to find, and no bad effect had ever been noted from the use of this drink.

This habit of drinking tea is a new thing, but within a short period of time it has become very extensive. The miners found in this liquid a drink that would appease the throat without nauseating them and at the same time to no small degree strengthen them. The use of tea in the mines had been proven to the men in many ways most beneficial. Before its introduction there had been much suffering. Drinking water made the men sick; without it they would almost perish, and to take its place tea was the best thing they had been able to find.

A COMPROMISE EFFECTED.

D. Kopman, grocer and dry goods merchant, Acton, Ont., recently made an assignment to J. P. Langley, Toronto. At a meeting of his creditors, on June 16, a statement was submitted showing direct liabilities of $3,120.24, and preferred liabilities of $80. The assets were $2,981.24, leaving a nominal deficit of $219. An offer was made on his behalf of 40c. on the dollar, which was accepted by the creditors.

WHO BUYS

the extracts for every household ? The housewife, of course. How can you best induce her to buy her extracts at your store ? Recommend her buying

JONAS' FLAVORING EXTRACTS

and she will be so pleased with results from using them that she is certain not to forget the dealer from whom she purchased such excellent extracts.

GREATEST STRENGTH, GREATEST RICHNESS, GREATEST PURITY,

are the leading factors that have made **JONAS' FLAVORING EXTRACTS** so popular with the ladies and profitable for the grocers. Are you selling them ? If not, why not ? All orders sent direct by mail will receive prompt and careful attention.

HENRI JONAS & CO., Manufacturers,

Extracts in Bulk—1, 2, 4 and 8-lb. Bottles.

MONTREAL

A GOOD SHOE DRESSING

that is always in good demand is

JONAS' MILITARY DRESSING

and which every grocer will find a fast-selling and profitable article. Hundreds of merchants are now successfully selling it. Are you ? Send for sample and prices.

WE HAVE JUST RECEIVED

a consignment of delicious

FRENCH SARDINES

from the establishment of F. Delory. These goods are put up in ¼ and ½-lb. tins; also in glass tumblers. Boneless Sardines are particularly recommendable. Place your next order with us, and you will not regret it.

HENRI JONAS & CO.

MONTREAL.

MAIL ORDERS RECEIVE BEST ATTENTION.

NOVA SCOTIA MANUFACTURERS ORGANIZE.

THE organization of the Nova Scotia Branch of the Canadian Manufacturers' Association has been completed. At a meeting of manufacturers at the Board of Trade rooms, Halifax, on June 13, officers were appointed to hold office till the annual meeting of the branch, which will be held two weeks before the yearly meeting of the parent association. The officers till then are the following :

President—Jos. Henderson, Henderson & Potts, Halifax.

Vice-President — Dr. D. H. Muir, Condensed Milk Co., Truro.

Secretary—J. R. Macleod, Halifax.

Executive Committee—John F. Stairs, N.S. Steel Co., Halifax; J. P. Longard, Longard Bros., Halifax; T. M. Cutler, Acadia Sugar Refining Co., Halifax; Wallace Buell, Dominion I. and S. Co., Sydney; James Munro, Munro Wire Works, New Glasgow; A, F. Pelton, Rhodes-Curry, Amherst; W. B. Taylor, Robert Taylor Co., Halifax; D. W. Robb, Robb Eng. Co., Amherst. C. M. Crockett, I. Matheson & Co., New Glasgow; Wm. Lithgow, Port Hood Coal Co., Halifax; T. R. Gue, Acadia Powder Co., Halifax; A. Moir, W. & A. Moir, Halifax; H. H. Hamilton, G. J. Hamilton & Sons, Pictou.

The meeting opened with Jos. Henderson in the chair and J. F. M. Stewart, assistant secretary, of Toronto, as acting secretary.

Mr. Stewart exhibited a folder having on its cover the statement that the annual meeting of the association (which has a membership of 1,000) would be held in Halifax next August. Inside of this folder were stated the aims of the association. These are to endeavor to secure from the Government at Ottawa conditions that will encourage manufacturing industries in Canada and keep our home markets for our own manufacturers. All Provincial and Federal legislation is vigilantly watched to preserve the Canadian manufacturers from encroachments from any quarter. They have made from time to time practical suggestions to the Government regarding legislation, Government returns, etc., which often have been adopted. The encouragement of Canadian export amongst its members is another object of the association, and it has special representatives in Great Britain, Europe, Australia, New Zealand, South Africa and the West Indies. Canadian buyers have, through the association, been placed in touch with foreign buyers, and without increasing responsibilities have in many instances opened up a profitable trade. During the last six months nearly 1,800 inquiries from foreign buyers were forwarded to the members. Financial reports on foreign firms are obtained at a special rate, and a bureau of commercial intelligence is open free to all members.

A deputation was introduced consisting of President Longley and Manager Wood, of the Nova Scotia Provincial Exhibition. Both these gentlemen united in asking the help of the Nova Scotia branch of the association in making the exhibition more like it should be from a manufacturer's standpoint.

This proposition for co-operation was endorsed by the association and the executive will take the matter into consideration.

The statement was made that there are at least 200 business enterprises, representatives of which are eligible for membership in the association. The 55 now enrolled are the following named :

Amherst—
- Amherst Boot and Shoe Mfg. Co.
- Amherst Foundry and Heating Co.
- Christie Bros. & Co.
- Dunlap, Cooke & Co.
- Rhodes, Curry & Co.
- Robb Engineering Co.
- Starr Manufacturing Co.

Getson's Cove—
- Jos. N. Wolfe.

Halifax—
- Acadia Powder Co.
- Acadia Sugar Refining Co.
- Geo. E. Boak & Co.
- Clayton & Sons.
- Collas, Whitman & Co.
- Consumers Cordage Co.
- G. S. Campbell & Co.
- Dominion Electrical Works.
- Henderson & Potts.
- Imperial Publishing Co.
- A. Keith & Son.
- Longard Bros.
- McAlpine Publishing Co.
- McDonald & Co.
- Moir, Son & Co.
- John P. Mott & Co.
- Nova Scotia Fertilizer Co.
- Jas. Hillis & Sons.
- A. & W. Mackinlay.
- Dartmouth Rolling Mills, Limited.
- Gordon & Keith.
- Bigelow & Hood.
- W. & A. Moir.
- Davis & Fraser.
- Port Hood Coal Co.
- Nova Scotia Furnishing Co.
- H. R. Silver.
- Simson Bros.
- Smith & Proctor.
- N. & M. Smith.
- John Starr, Sons & Co.
- St. Croix Paper Co.
- Robt. Taylor Co.
- Arthur N. Whitman.

New Glasgow—
- Bailey-Underwood Co.
- Fraser Bros.
- I. Matheson & Co.
- Munro Bros. Wire Works.
- Nova Scotia Steel Co.

Oxford—
- Oxford Manufacturing Co.
- Oxford Foundry and Machine Co.

Pictou—
- G. J. Hamilton & Sons.
- A. McKenna, sr.

Sydney—
- Dominion Iron and Steel Co.

Truro—
- Truro Condensed Milk Co.

Antigonish—
- Canada Milk Condensing Co.

Lunenburg—
- Lunenburg Foundry Co., Limited.

DEPRESSION IN BARBADOS.

It appears too true that severe depression exists in Barbados, the oldest British colony, although Newfoundland puts forward an arguable claim to that distinction. One of the pleasantest features about Barbados is the affection which the old families, which have been connected with it for centuries, it may be said, still have for it. The representatives of these old families are proud of it still, and think there is no place like it. The Earls of Harewood, under their family name of Lascelles, have long been engaged in commerce and production there. Mr. Forster Alleyne, too, owns a name that was prominent in the early days of the colony. For many years he lived in England and practised at the Bar. He has now made his permanent home in the island, and it is gratifying to observe that he has been called upon to take part in public affairs as a Legislative Councillor, a position for which his experience and his considerable stake in the colony eminently qualify him.—Home and Colonial Mail, June 6.

WHERE THE GLUEPOT CAME IN.

There was the usual collection of commercial travellers in the smoking-room of the hotel, and the inevitable quiet man was one of them. They had been asking conundrums, many of which had been received with roars of laughter, as being particularly clever. Then the quiet man lit a fresh cigar, and spoke.

"It is easy," he said, "to think of such riddles as 'Why is your hat like a baby?' which contain one smile, but those with two are far more difficult. For instance :

"What are the differences between the son of a millionaire, an organ, and a gluepot?"

"I give it up," said the mustard traveller presently.

"The son of a millionaire is an heir to millions while an organ has a million airs! D'ye see?"

"But what about the gluepot?" inquired the hosiery representative.

"Oh, that's where you stick!" returned the quiet man. And the waiter smothered a guffaw behind a tray he was dusting, while the hosiery representative howled for soda water.

CURRENT MARKET QUOTATIONS

June 19, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 14	$0 15	$.....	$0 17
" " pound blocks	17	18	15	16	17	18
" tubs, best	16	17	.....	15	15	18
" tubs, inferior	15	16	12	13	14	15
Creamery, boxes	.....	19	19	20	20	23
" prints	.....	20¼	19	21	22	24
Cheese, new, per lb	9½	9⅝	10	10½	10½	11
Eggs, new laid, per doz	.....	13½	14	15	14	15
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" 8's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 50	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 8's	2 50	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	97½	1 00	92½	95	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	8 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 40	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	.....	.....	1 42½	1 45	.....	.....
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" " ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	36	38	36
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	15½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	.....	.....	.....	.....	.....	.....
" Mexicans, per box	.....	.....	3 00	3 25	.....	.....
" Valencias, per case	5 75	6 50	.....	.....	6 00	6 50
" Bahama, per "	.....	2 75	.....	.....	.....	.....
" Messina	.....	.....	3 50	4 00	3 00	4 00
" Mediterranean sweets	.....	.....	.....	3 75	.....	.....
" Paper rind St. Michaels per ½ case	.....	.....	.....	2 00	.....	.....
Grape Fruit, per box	4 25	5 00	3 00	5 50	.....	.....
Pineapples, case	.....	.....	3 00	3 50	4 00	4 15
Cucumbers, Southern, per doz	.....	2 00	0 75	1 50	90	1 00
Lemons, Messina, per box	2 00	3 00	2 00	3 50	2 50	3 50
Bananas, Firsts, per bunch	1 25	2 00	1 50	2 50	1 50	2 25
Apples, per bbl	5 00	6 50	...	7 00	3 50	5 00
Cocoanuts, per 100	.....	3 25	.....	3 50	3 25	3 50
Malaga grapes, per keg	5 50	7 00	.....	.....	.....	.....
Tomatoes, per case	3 25	3 75	3 50	4 50	3 50	4 50
Sweet Potatoes, per bbl	5 50	6 00	.....	.....	.....	.....
Strawberries, per quart	0 03	0 12	0 12	0 17	15	15
SUGAR						
Granulated St. Law'ce and Red	.....	3 55	.....	3 73	.....	.....
Granulated, Acadia	.....	3 60	.....	3 68	.....	3 75
Paris lump, bbls. and 100-lb. bxs	.....	4 20	.....	4 23	.....	4 55
" in 50-lb. boxes	.....	4 30	.....	4 33	4 55	4 75
Extra Ground Icing, bbls	.....	4 20	.....	4 55	.....	.....
Powdered, bbls	.....	3 85	.....	4 30	5 50	5 80
Phœnix	.....	3 45	.....	3 53	.....	.....
Cream	.....	3 40	.....	3 48	.....	.....
Extra bright coffee	.....	3 55	.....	3 68	.....	.....
Bright coffee	.....	3 40	.....	3 43	.....	.....
Bright yellow	.....	3 35	.....	3 43	.....	3 45
No. 3 yellow	.....	3 30	.....	3 38	.....	...
No. 2 yellow	.....	3 10	.....	3 18	.....	
No 1 yellow	.....	3 00	.....	3 08	.....	3 15

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	.....	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 50	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 2 bbls., raw	.....	82	.....	84	.....	85
" " " boiled	.....	85	.....	87	.....	88
Turpentine, single bbls	.....	67	.....	73	.....	73
Benzine, in bbls., per gal	.....	.....	.....	17	.....	19½
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅜	.....	.....	.....	.....
Medium	.....	2½	80	82	.....	.....
Bright	.....	2⅝	85	87	.....	.....
Corn Syrup, barrel, per lb	.....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. palls, each	.....	1 50	.....	1 50	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.....
Honey	.....	.....	.....	40	.....	.....
" 25-lb. palls	.....	1 05	.....	1 00	.....	.....
" 38-lb. palls	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" Open kettle	.....	...	40	50	.....	.....
Barbadoes	22	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 55	$1 65	$1 55	11 65	$1 55	$1 60
" " 2-lb. cans	2 75	3 00	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	.....	2 60	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	8 00	3 25
" " 2-lb. can	5 00	7 90	.....	7 00	6 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bonil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 65	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	.....	.....	.....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5⅛	5⅛	5¾	6	.....	.....
" Patras, cases	.....	5	6½	7	.....	.....
" " ½-cases	.....	6	5⅛	7	.....	.....
Amallas	5½	7	7	7½	.....	6½
Vostizzas, cases	...	7½	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Salrs	.....	3½	.....	4½	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	8¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	6¾	7½	7½	8
" " 80's	.....	7	6½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.....	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	6¼	6½	.....	.....
" French, 50's	.....	.....	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	.....
Raisins, Fine off stalk	.....	5¼	5¾	5	.....	5
" Selected	....	6⅜	7½	8	5½	6
" Selected layers	6⅞	7	7½	8	6½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6¾
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	....	.....	8½	9
" " 1's seeded, 8-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 50	.....	2 50	.....	2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	.....	4 60	.....	.....
Evaporated apples	.....	.....	.....	.....	.....	.....
Dried "	.....	.....	10½	11	.....	10½
			5	5½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	....	12	11	11½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15	14	14½	..	....
Rolls	.....	12	...	11½	11	12
Medium Hams	.....	13½	13½	14	14	15
Large Hams	.....	12½	12½	13	.....	.....
Shoulder hams	.....	13	....	11	.....	....
Backs	.....	15	14	14½	.....	.....
Meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 00	21 50	22 50
" short cut	21 50	22 00	23 00	23 50	23 00	24 00
Plate beef	12 50	13 50		13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	....	11¾	11¼	11½	12¼	12¾
Palls	11	12	11½	11¾	12½	13

FRENCH SARDINES, PEASE, etc.

Rodel & Fils Freres, Bordeaux, France.

Shippers of the highest grades of Sardines, Pease and Conserves.

JOHN HOPE & CO.

Sole Agents for Canada. MONTREAL.

OUR REPRESENTATIVES:

TORONTO HOUSE—

MR. M. A. MULDREW.
H. A. READ.
F. A. MENZIE.
G. W. BAVINGTON.

HAMILTON HOUSE—

MR. T. A. CROTHERS.
W. H. MCWALTERS.
C. E. BURCHELL.
I. W. DOWDLE.
J. J. JONES.

BROKERS—WINNIPEG, MESSRS. DINGLE & STEWART.
" VICTORIA AND VANCOUVER, MESSRS. MARTIN & ROBERTSON.

BROKERS WANTED AT MONTREAL, QUEBEC, ST. JOHN AND HALIFAX.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. **TORONTO**—9 Front St. East.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7	12	12	18
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	18	18	18	12	18
NUTS						
Brazil	11¾	12¼	15	16	.....	15
Valencia shelled almonds	26	27	30	35	30	35
Tarragona almonds	12	13	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	42	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	8 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8¾	9¾	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	15	16	13	15	13	14
Shelled Walnuts	16½	17½	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
palls, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
palls, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	18	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Palls No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	.....	1 15	.....	1 10	.....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3		6 15	.....	5 25	....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	....
Canadian water white	14½	15½	.....	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	16½	17
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congon—Half-chests Kalsow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kalsow	17	40	18	50	15	4
Indian—Darjeelings	35	55	85	55	80	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	85	42	85	42	84	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Yonng Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	85	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsneys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medinm	22	24	25	28	.....	.....
Medinm	19	20	21	28	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¾	4¾	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'lc. per lb., bnlk	3¾	4¼	.....	7½	.....	.....
" 1mp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	3⅝	3¾	4¼	4¾	5
Tapioca	3⅛	3½	3½	3¾	4½	5

P.O. Box 213. 153 Lower Water St.

Levi Hart & Son

LIMITED

HALIFAX, N.S.

COMMISSION FLOUR AND FEED MERCHANTS.

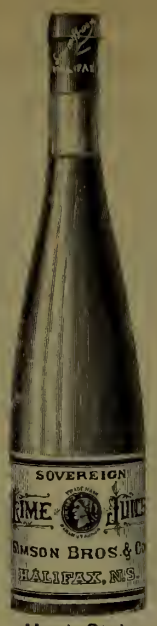
EXPORTERS
Of DRY and PICKLED FISH.

IMPORTERS
Of SALT, MOLASSES and West India Products.

MANUFACTURERS
Of the Famous Brand of "SUNSET" CORN MEAL.

Correspondence Solicited.

Cable Address: "Levi." A.B.C. Code.



Hock Style
(Imperial Pint)

If You Are Looking For A Lime Juice

which is bright, with good keeping qualities, and delicate flavor; that is handsomely labelled and capped, and which will cost you much less than imported brands of equal quality, try our

"Sovereign" Lime Juice

We guarantee every bottle which we send out.

It is stocked by all leading jobbers in Canada.

SIMSON BROS. CO., Limited, HALIFAX, N.S.

The Largest Refiners of Lime Juice in America.

THE "GLOBE" POLISH HAS COME TO STAY AND ALL DEALERS CAN STOCK IT WITHOUT HESITATION.

TRY "GLOBE" AND YOU WILL USE NO OTHER. IT IS THE BEST.

"GLOBE" METAL POLISH

Write for a supply of Show cards and Advertising Novelties.

——WE SHALL BE PLEASED TO ANSWER ALL ENQUIRIES.——

RAIMES & CO., 164 DUANE ST., NEW YORK CITY.

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

Push and Advertising—Their Necessity in Business.

By E. H. O.

THE great aim of manufacturer, retailer and consumer is a minimum of expense, a maximum of receipts. Expenditures and receipts are so closely intermixed that the manufacturer's expense is often ultimately his receipts. In cities the manufacturers' employes purchase his goods from his retailers. To a great extent the expenditure exists "in circulo."

The farmer strives to acquire a maximum in prices for crops; a minimum in expenses for machinery.

It follows that the interests of no two parties are in all essential points the same. What one party to this deal strives to avoid, the other endeavors to push. It also follows that unless some strong pushing power takes the initiative and places strongly before the eyes of the consumer what he really needs or what will be to his advantage to possess, there will be a tendency towards a one-sided, flimsy, stagnant state of affairs. The consumer views the manufacturer's wares from the standpoint of an out-go. The broad attitude which he entertains towards them is that they are to him a necessary evil. How is the manufacturer to meet this attitude? How is the producer to overcome what is not so much apathy or indifference as hostility, or, to say the least, unfrendliness?

The producer must push. Make a good article; then take the initiative. By every legitimate means acquaint the consumer with his needs. Study his requirements. Understand him better than he knows himself. Often requirements in a consumer are not conscious; only in a dim, vague way he feels that something is lacking. By his broader outlook, his wider experience, the producer must know what he needs. When you tell him just what he wants, he feels the force of your statements. He has not realized it before, but he recognizes it to be a fact. He looks upon you as a being that knows him better than he does himself. He reposes confidence in you. When you say you have valuable goods he believes it. Be worthy of his confidence. Study human nature; strive honestly to satisfy its needs.

In this pushing initiative, as elsewhere, speech is silver, silence is golden, but words well chosen by a careful judgment are beyond price. No bragging in advertising—a straight business. No threadbare assertion will do. People are tired of hearing that "Mr. Samuel So and So's is the cheapest place in town." People who could not tell you what good taste is, yet feel its force. Consciously or unconsciously, vulgar or gaudy show cards are repellent. Witticisms which turn upon the customers do not invite. The public would scorn the imputation that they are offended by the placard of the chair-dealer which tells them to "go way back and sit down." Yet this same public, even if they smile, probably without knowing why, pass on to the next dealer's.

In advertising more than in any other sphere of a business man's work does push, but tactful push, pay. Down-to-date store news must be neatly arranged. No mistake is more common, or more suicidal than the "cramming" of advertisements. Plenty of white, with clear, neat, bright statements are what catch the eye. The chances are very poor that the reader will notice a change in the price of sugar if the space is crammed with the usual "bargains" in sodas, cheese, and what-not. Would it not pay to discard these "bargains" in sodas and cheese and let the public know that you have a real live bargain in sugar? The capacity of the ordinary reader is limited. He cannot retain the majestic roll and thunderous sounds that expatiate on the general cheapness of your wares; but he can remember that he can get sugar cheaper at Smith's, or Jones is offering raisins at a lower price than usual, or Robertson is making a specialty of prints for one week.

The old-fashioned advertising that tells a fine story of love and adventure and ends with a recital of how the young couple purchased their wedding garments at So-and-So's excellent store, whither all and sundry are exhorted to come for fashionable clothes—this old-fashioned way may have been esteemed push in its day. But a psychological study of this method pronounces on it an emphatic condemnation. Undoubtedly many of the stories were clever, but cleverness will not sell goods. The reader's feeling that he has been taken in by the wit of the dealer or the dealer's employes, has a tendency to make him avoid his place of business. He that will deceive in that which is little may deceive in that which is much.

Push is essential; push in advertising is very essential. But push in some quarters has been esteemed synonymous with a most disagreeable vulgarism. To be known is valuable, but to be known for reliability is infinitely more valuable. Advertising will accomplish much; but advertising must have its foundation. No other or better foundation can there be to advertising than reliability. Advertising is not the ultimate test. Reliability is the only thing that will keep a customer always a customer. Advertising introduces to the use of goods; reliability conduces to the sale of goods. Push is necessary for the sale of goods; but push does not stop with advertising; push must maintain the quality of wares. A strenuous endeavour should characterize all the actions of him who would succeed.

DECREASE IN U. S. LOBSTER CATCH.

A special tabulated statement issued by the United States Fish Commission shows an enormous decline in the lobster supply. This statement covers the changes in detail from 1880 to 1900, inclusive, in the States of Maine, New Hampshire, Massachusetts, Rhode Island, Connecticut, New York, New Jersey and Deleware. To the waters of these seven States the lobster fisheries of the United States by nature are limited. The aggregate catch of these seven States in 1870 was 20,128,033 lb. The catch, by reason of the catching and marketing of immature lobsters, in 1889 had reached the enormous size of 30,771,573 lb. But this huge supply in 1900 had dwindled down to 15,757,741 lb., a decrease of nearly one-half. The catch last year, 1901, according to the estimates of the States Commissioners, had declined to about 11,983,483 lb., or nearly one quarter less than the previous year.

While the supply of lobsters during the last 12 years has fallen off nearly three-fifths, during the last 20 years their price has nearly doubled, owing greatly to the vast diminution in supply. This appreciation may also be attributed to the increased and improved facilities for transportation, leading to a more widespread distribution and demand.

COMMERCIAL-TRAVELLER TAX IN JAMAICA.

United States Commercial Agent R. N. Snyder, of Port Antonio, under date of May 27, 1902, reports that an Act abolishing the tax of £22 10s. ($109.49) on commercial travellers dealing in spirits and of £12 10s. ($60.90) on those not dealing in spirits was passed at the last session of the Legislative Council, and received the assent of the Governor. During the existence of this law, adds Mr. Snyder, many salesmen arrived in the Island intending to transact business, but, owing to what they considered an excessive tax for a stay of a week or fortnight, they left without selling any of their wares.

Established 1845. MODERN MACHINERY. UP-TO-DATE METHODS. Established 1845.

1 and 2-lb. Tins.

IF YOUR CUSTOMERS ARE HARD TO PLEASE WITH COFFEE

Try them with **S. H. & A. S. EWING'S.** People who appreciate good Coffee require but one trial to convince them of the superior aromatic flavor and uniform excellence that characterize **S. H. & A. S. EWING'S** high-grade Coffee. **IT IS NO EXPERIMENT,** but the perfected product of 57 years' study and experience. Guaranteed by a Canadian name that has stood the test of time. If you want to have satisfied customers and increase your Coffee trade, give us an idea as to what you require, and we will forward samples and prices.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills 55 Cote St., MONTREAL, P.Q.

AH! ALSO SH!

Somebody said a few days ago "**Japans Have Advanced.**" Don't believe it.

Same Every Season

Anyway, same price with us until stock exhausted. No hurry. Would we send you a sample? Why, yes! Glad to. . . . . .

F. J. CASTLE, - OTTAWA.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

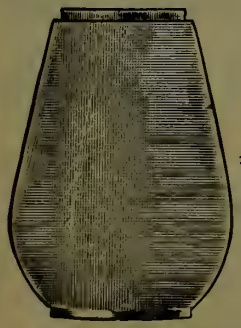
E. THOMPSON & CO.
LIVERPOOL,
Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS,** etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

Strawberries

Tomatoes, Pineapples, Bananas . . . . .

Send us your orders for 24th, and so ensure getting No. 1 goods.

HUSBAND Bros. & Co.
82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants. Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer.
Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance 'Phone Main 645.
Warehouse 'Phone Main 3394.

TO SAVE THE CRANBERRY.

THE United States Department of Agriculture is planning to build a cranberry bog about half an acre in extent, on a portion of the Arlington farm, recently turned over to it for an experimental station. On this investigations will be pursued into "cranberry scald," a disease which is threatening with extermination the cranberry industry of New Jersey, New York and New England, and which is slowly spreading into still other parts of the country. As the regions already seriously affected produce seven-eighths of the entire yield of the country, which a few years ago was valued at $2,000,000, the importance of any measures that will check the disease are apparent, not only to the growers, but also to every one who likes the berries in pies or with his turkey.

Acres upon acres of ripe berries have recently been abandoned as not being worth the picking, while nearly every quart bought in market, though sorted over beforehand, is likely to have in it a few berries with rotten spots on their sides or in their interiors. Investigations by the Department have now proceeded far enough to permit the statement to be made that this is due to a fungus, which, probably conveyed by the waters of the bogs, almost certainly enters the plant through its roots and penetrates to the berries, which decay inside before any external signs appear. This fact makes useless the use of washes, sprays, etc., so effective against most fungi, as these cannot reach the interior of the fruit. Possibly some chemical may be found which, placed upon the soil, may kill the fungi before they enter the plant. Strange to say, however, this mode of treating plant diseases has been little investigated, and there is, therefore, little knowledge on which to base hope for its success. Probably the only successful way of combating the disease—and the way which the Department is following as best it may without a special appropriation for the purpose—is by studying the fungus, learning its life history and finding where and when it is most vulnerable.

COFFEE CROP OF GUATEMALA.

The United States Consul at Guatemala, under date of May 9, writes: "The recent earthquakes, which totally destroyed Quezaltenango, the second city of Guatemala, and many of the neighboring smaller communities, visited with awful consequences the prosperous coffee plantations of the Republic. While the coffee trees themselves suffered little damage, the dwellings, storehouses, electric installations, coffee machinery, and other improvements on nearly all the estates were more or less seriously injured; and this will necessarily divert attention from the gathering of the coffee crop to the early repairing of the almost universal damage. Before the catastrophe of April 18 indications pointed to a very large output of coffee next season, but I can now say that the yield will not be one-half what was expected.

"Many things at this time combine to retard even the necessary repairs on the estates. The most serious difficulty is the lack of labor. For many seasons past the impossibility of securing adequate help for cleaning the coffee trees has been a source of constant loss to most of the coffee planters, and now that the surplus labor of the Republic has been pressed into service to clear away the debris in the ruined cities and towns, the question has become still more serious. The building of new railway lines has also induced many laborers to leave the coffee estates to engage in grading or track-laying. To escape compulsory service in the ruined cities, it is said that many laborers are crossing over into Salvador or Mexico."

CAPE BRETON MACKEREL CATCH.

St. Peters, C. B., advices state that so far the catch of mackerel along that coast exceeds the catch for any year during the past fifteen years. From Green Island to Fourchie fishermen report that they take as many as they can conveniently handle. Although the season has practically only commenced, the catch thus far exceeds the total catch of the past three years. Those of the fishermen who have a large number of nets are unable to take all the fish from the nets, as their boats are loaded and they have to return to shore, and the day is not long enough to allow a second visit.—Fishing Gazette.

MARITIME BOARD OF TRADE.

President Black, of the Maritime Board of Trade, has addressed a letter to the subordinate boards of trade in the Maritime Provinces asking their opinion as to where the June meeting of the executive committee shall be held.

The executive of the Maritime Board is required under the by-laws to be called together during the month of June, and at the forthcoming meeting arrangements are to be made for the annual convention, which is to be held in August next at Sydney, C.B.

FRUIT INSPECTORS AND TRADE DISPUTES.

The following resolution was adopted at a recent meeting of fruit dealers at Kingston:

That the Government be petitioned to give fruit inspectors power to act in all cases of disputes between buyers and sellers, and that their decision be final.

A copy will be forwarded to the Minister of Agriculture. The fruit dealers expressed considerable surprise that the inspectors could not seize packages fraudulently filled, redress having to come through a civil court. The dealers talked warmly about the frauds practised by packers, the lemon frauds being very pronounced. It was decided that a copy of the new law should be sent to Italian dealers.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEA

BLACK AND GREEN

is a winner and holder of trade for grocers, because of its unequalled

PURITY
FLAVOR
AROMA
STRENGTH.

CEYLON TEA

holds a place second to none in the estimation of tea drinkers.

SPRING 1902

THE BLUE SEASON IS NOW ON.

We mean . . . .

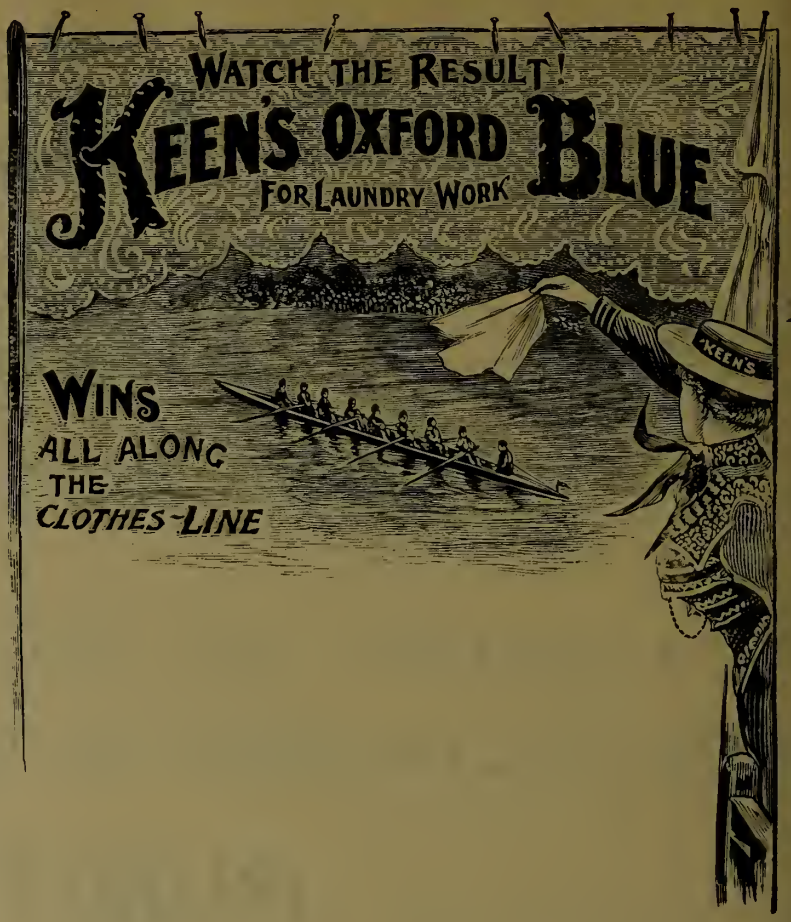
LAUNDRY Blue Season,

and Grocers are laying in a stock of **the Best Blue in the world**

KEEN'S Oxford BLUE

THE DELIGHT OF THE LAUNDRY.

Don't forget **OXFORD BLUE** when the travellers call for orders.



Current Market Quotations for Proprietary Articles

June 19, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10, in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12-oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case	per doz. 2 00
½ lb. tins, 3 " "	" 1 25
¼ lb. tins, 4 " "	" 0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
½ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

Henri Jonas & Co.	Per gross
Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15

Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz

CORN BROOMS

Boeckh Bros & Company	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

Henri Jonas & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00

Per case, 100 tins.

FRENCH PEAS—DELORY'S

Henri Jonas & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

Henri Jonas & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Aipins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb.	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 3
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ½s 36c per lb.
" " ⅛s 4c per cake.
Croquettes and Pastilles 20c. or per can of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ½'s 14 lb. bxs	0 24

Cocoa—	per doz
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock "	0 30
Diamond "	0 25
" 8's	0 28

WALTER BAKER & CO., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain; 6-lb. boxes	51
Cracked cocoa, ½-lb pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch

. . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" Mocha	0 25
"Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages 12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & CO.

	Per gross.
8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00
	Per doz.
8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00
	Per doz.
2½ oz. Round quintessence extracts	2 00
4 oz. Jookey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior' Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

	Per doz.
Robinson's Patent Barley ⅛ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per lor.

Frank Magor & Co., Agents.

Orange Marmalade	1 0
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 06½
7-lb. wood palls, 6 " " "	0 06½
14-lb. wood palls, per lb	0 06½
30-lb " "	0 6¼

Jellies—

1-lb. glass jars, per doz.	$1 00
7-lb. wood palls, per lb.	0 06¼
14-lb. " " "	0 06½
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST

5-lb. boxes, wood or paper, per lb	$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.
Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
F.C. 1-15 bottles, 180's	2 00
V.S.O.P " "	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-5 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	1 50
V.O. 1-15 bottles, 180's	14 0
V.O. decanters, 12's	0 5
V.O. " pints, 20's	13 00
V.O. flasks, Imp. pint, with thimblers	9 75
V.O. " Reputed " " 24's	10 50
V.O. " " no " 48's	9 50

Chas. Courturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
½ Flasks, 48's	9 00
Flasks, Imperial pints, Corsule, 16's	8 00

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, reputed 24's	7 00
Flasks, ½-pints, 48's	8 00
1-15 bottles, 80's	12 50
Flasks, Imp. pints with thumblers, 16's	8 00

Cognac In Wood.
Ph. Richard.

	Gals.	Oct's.	Oct's.	Bbls.	Hhds.
	½				
Couturier	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	....
Ph Richard V.S.O.P	5 50	5 35	5 25	5 00	....
Richard V.O. proof	4 25	4 10	4 00	3 90	3 80
Proof V.O.	4 00	3 80	3 70	3 50	3 40
Richard Fine champagne	6 00	5 90	....	....	....

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

	Gals.	Oct's.	Oct's.	Bb's.	Hhds.
	½				
Gin, P. & Z.	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited Scotch.

	1 case.	5 cases.
Hesther Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s	11 75	11 50
" ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Hesther Dew, flasks, 48's	12 00	11 75
" " ½ flasks, 60's	9 00	8 75
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	10 25
Mullmore, flasks, ordinary pints, 24's	7 5	7 50
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	6 25
Mullmore, ordinary pints, 24's	7 50	7 25

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

Scotch Whiskey in Wood.

	Gals.	½ Oct's. 9 gals.	Oct's. 17 gals.	Bbls 40 gals.
Special Reserve	$4 50	$4 25	$4 15	$3 90
Heather Dew "A"	4 00	3 85	3 75	3 65
Extra Special Liqueur	5 00	4 90	4 80	4 75
Old scotch	3 75	3 70	3 65	3 50

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
" Special, quarts, 12's	9 00
" " Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" 10-o. flasks, 48's	12 00
" 5-oz. flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.	Bbl.
Mitchell, "Special Old"	$4 50	$4 40	$4 25	$4 10
Mitchell, "Old"	4 00	3 90	3 75	3 65
" "B"	3 50	3 40	3 30	3 25
" "C"	3 00	2 90	2 80	2 75

Champagne Wine in Cases.

Duc de Picrland, quarts, 12's	$11 00
" pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	10 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Mauzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madeira, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malaga Pale Sweet	3 00	2 75

Canadian Whiskies.	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wiser & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 9
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

	Less than one bbl. per gallon.
65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wethey's Jondensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

"Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass.	2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins		0 06½

PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.

Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs. per box, $3.00.
Case of lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5o. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Brunner, Moud & Co.

Case 120 ½-lb. pkts. (60 lb.) per case $2 70.

Case 96 10-oz. pkts. (60 lb.) per case $2.80.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap, colors per grs. $10.20. black
Maypole Soap, per grs. $15.30
Oriole Soap, per gross, $10.20

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Culinary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	2.50

Packages 10o. each.

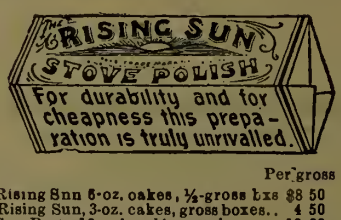
BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	$0 05¼
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05¾
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06½
4-lb. " " "	0 06¾
Barrels, 175 lbs.	0 05½
Kegs, 100 lbs.	0 05½
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 07 0 08¼
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs. per case	3 25
Celluloid Starch—	
Boxes of 45 cartons, per case	3 75
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05½
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

STOVE POLISH.

No. 4— 3 dozen in case, per gross 4 80
" 6— 3 dozen in case, " " 8 40

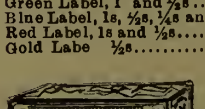


	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5o. size, ¼ gross boxes	5 00

TEAS.

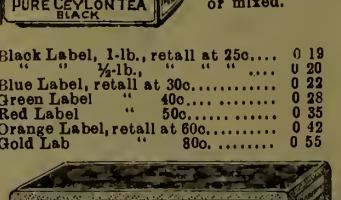
SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ½s	0 44	0 60



Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Lab " 80c	0 55



Cases each 60 1-lbs.		0 35
" " 60 ½-lbs.		0 35
" " 120 ½-lbs		0 36

LUDELLA CEYLON 1's AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ½'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—		
"Condor" I 40 lb. boxes		0 40
" II 40-lb. "		0 37½
" II 80-lb. "		0 36
" III 80-lb. "		0 32½
" IV 80-lb. "		0 30
" V 80-lb. "		0 25
" XXXX 80-lb. boxes		0 23½
" XXXX 0-lb. "		0 25
" XXX 80-lb. "		0 20
" XXX 30-lb. "		0 21½

Black Teas—"Nectar," in lead packets—	
Green label retails	0 26 at 0 20
Chocolate label	0 35 " 0 25
Blue label	0 50 " 0 36
Maroon label	0 60 " 0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, ½ lb.	0 50
" " —Maroon, 1-lb.	1 50

Black Teas - "Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

		Price per lb.
No. 1, cases 50 lb.	(50 ½-lb. pkgs	$0 35
	(25 1-lb pkgs	34
No. 1, cases 50 lb., in 5-lb. tins		35
No. 2, cases 50 lb.	(50 ½-lb. pkgs	29
	(25 1-lb. pkgs	28
No. 2, cases 50 lb., in 5-lb. tins		29
No. 3, cases 50 lb.	(50 ½-lb. pkgs	23
	(25 1-lb. pkgs	22
No. 3, cases 50 lb., in 5-lb. tins		23
Green Ceylon, No. 1	(50 ½-lb. pkgs	35
	(25 1-lb. pkgs	34
Green Ceylon, No. 2	(50 ½-lb. pkgs	29
	(25 1-lb pkgs	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3's, 5s and 10s	0 39
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

	Per gal
Old Crow	0 20
Condor	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" Improved Globe	1 50
" Standard Globe	1 70
" Solid Back Globe	1 80
" Jubilee (perforated)	1 [illegible]
" Crown	1 2[illegible]

	Per doz
No. 1 2-hoop pails	1 55
" 1 3 "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

YEAST.

Royal yeast, 3 doz. 5c cakes in case	1 00
Jersey Cream yeast cake, 3 doz. 5c	1 00
Victoria " " 3 doz. 5c	1 00
" " " 3 doz. 10c	1 80

The Auer Gas Lamp

Money-Back Style.

No. 9

EVERY storekeeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

IT makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or smell, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

Bigger Profits

—ON—

"EMPIRE" SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in "Empire" Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 ½-lb. pkts. (60-lb.) per case, $2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.80

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

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KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLEANER."

Write for scale of charges, etc., to

THE GLEANER CO.,

Limited

"Gleaner" Office, . . .KINGSTON, JA.

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TANGLEFOOT SEALED STICKY FLY PAPER

Stops the fly in bis mad career. Also catches the filthy load be is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.

Order from Jobber.

The O. & W. Thum Co., Mfrs.

Grand Rapids, Mich, U.S.A.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

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CANADIAN PRESS CLIPPING BUREAU,

232 McGill Street, MONTREAL, QUE. Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

McLAREN'S

COOK'S FRIEND

BAKING POWDER.

The Best Grocers make a point of Keeping it always in Stock.

Crockery and Glassware

Do you need anything in this line?

We have it

And if you will write your wants to our MAIL ORDER DEPARTMENT your requirements will be satisfactorily filled.

We are always glad to answer enquiries concerning any of our goods and will be pleased to give you price on any lines you mention

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Glass.

TORONTO and WINNIPEG.

Wethey's Celebrated CONDENSED MINCE MEAT

is acknowledged by experts to be the best made in Canada. It pays to sell an article of such superiority.

Sole Manufacturer . . .

J. H. WETHEY, LIMITED,

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. F. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

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VOL. XVI MONTREAL AND TORONTO, JUNE 27, 1902 NO. 26

PUBLISHED EVERY FRIDAY

THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES IN EVERY PROVINCE

QUALITY..

When a salesman talks price to you
Ask him about QUALITY

When he talks quantity . . .
Ask him about QUALITY

When he talks merit to you . .
Ask him about QUALITY

That's the
STRONG POINT
in
Colman's Mustard

Your Customers Will Make Pickles

this season—the majority of them will likely do so at any rate. They will ask you for Pickling Vinegar that can be absolutely relied on—that you can recommend as the very best.

The largest manufacturers of high-grade pickles in Canada to-day use exclusively

"Imperial" White Wine Vinegar

with the utmost satisfaction.

"IMPERIAL" is a pure spirit vinegar, gaining strength with age. No fear of your stock going off in quality like ordinary vinegar, manufactured from lower grade and less reliable ingredients.

A sample package ordered from your grocery traveller will convince you beyond question that **"IMPERIAL" WHITE WINE** combines the characteristics of a perfect vinegar.

We find this brand of Table and Dairy

SALT

rapidly increasing in favor—

BRUSSELS

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.

LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2½-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845. BROOKLYN, N.Y.

ENTERPRISE on an article is a

Guarantee of QUALITY

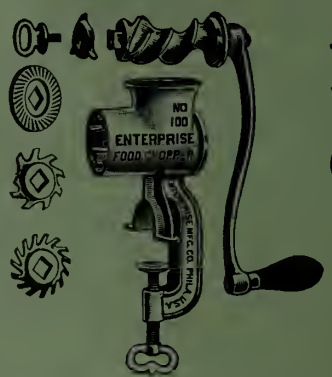
ENTERPRISE

Bone, Shell & Corn Mill

No. 750, $7.50

Meat Juice Extractor

No. 21, $2.50



FOOD CHOPPERS

Four Knives with each Machine

No. 100, *chops 2 lbs. per minute*, $1.50
No. 300, *chops 3 lbs. per minute*, $2.25

Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE *Order through your Jobber*

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5 Sizes & Styles

No. 1, $7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, $1 25 to 300.00

No. 2½, $4 75

New York Branch, 10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch, 105 Front Street

Wheat Marrow.

The ideal Summer Breakfast Food. Light, healthful, nourishing—it sells quick and makes a quick profit, **and a good one.**

Stower's Lime Juice.

The highest type of the highest quality. Stronger than any other, because concentrated and absolutely pure. No musty flavor. Keeps perfectly in any climate.

Macurquarht's Worcester Sauce.

A rich, full-bodied Table Sauce that gives zest to appetite and trade. Bottled in England; not shipped in bulk and bottled here. A high-class Sauce at a medium price.

Sold by leading wholesalers.

A. P. TIPPET & CO., Agents,
Montreal. Toronto.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry.

Prices For Cash Unequalled.

JOHN MAGOR & CO., MONTREAL

"ACME" TABLE SALT

Ask your wholesale grocer for it. Put up in 24 3-lb. cartoons in a case, and in 50-lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.

Up to date Grocers' Refrigerators,

Mineral Wool Filled, Eight Walls. Ask for prices from any dealer handling our household refrigerators, or write direct to us for descriptive catalogue and prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.

TRADE-MARK.

Breakfast Cocoa.—Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.—Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.

MODEL ROLLER MILLS

Perth Ont.

G. O. B. THE PUREST, STRONGEST AND CHEAPEST

Manitoba Hungarian Patent

Write for prices of other grades. Also Bran, Shorts, Feed, etc. Mixed cars a specialty.

GEO. B. JONES, Mgr. JOHN HAGGART, Prop.

Vinegar, Vinegar, Vinegar.

We are still hammering away at the Vinegar business, and are glad to tell you that out output so far this season has far exceeded our expectations. Customers are well pleased with the quality and more than satisfied with the price. Let us have an inquiry from you.

We have a snap in "New Orleans" Molasses, in barrels and half-barrels. Extra quality.

The R. & J. H. Simpson Co.,

WHOLESALE GROCERS AND TEA IMPORTERS, GUELPH, ONT.

Coronation Blend

Ceylon Indo Tea

The Best 50-Cent Tea on the Market . . .

Handsome 100-lb. Canisters Free

WARREN BROS. & CO.

TORONTO.

BASKETS

We make them in all shapes and sizes. We have

Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.

Oakville, Ont.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

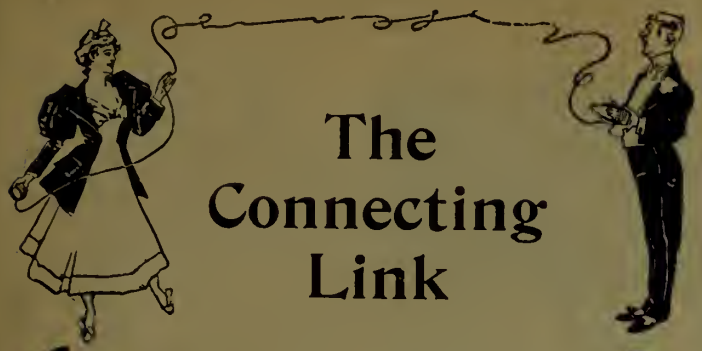
Perkins, Ince & Co., - Toronto.

For Sale Everywhere.

—:o:—

ASK FOR

MOTT'S.



The Connecting Link

A good Cigar (rich, fragrant, white ash) is the connecting link in hot weather for the man who wants to be comfortable and contented too. Away goes care in smoke.

My "Pebble" 5-cent, and my "Pharaoh" 10-cent Cigars will give a man more genuine satisfaction for the money than any cigars made anywhere by anybody. You can prove this without a cent's worth of risk by sending in for a trial order of a thousand or more of my different brands, including one or two hundred each of the "Pebble" and the "Pharaoh."

Payne's Cigars.

J. Bruce Payne, Mfr.
Granby, Que.

"Sterling" Brand Pickles

--FOR THE
--SUMMER
--OUTING.

No picnic is complete these summer days without a bottle of pickles or catsup.

The grocer may feel perfectly safe when he recommends to his customers goods bearing the brand of this factory —best goods—made from best grown Canadian vegetables — by expert pickle makers.

—All up-to-date grocers
—keep well stocked with
—these goods.

T. A. LYTLE & CO.,
124-128 Richmond St. West,
TORONTO

MOLINA BREAKFAST FOOD FOR SEASONABLE BREAKFASTS

These are the days of cereals and fruit.

Nothing can be better for the warm days than **MOLINA BREAKFAST FOOD**—The finest flakes of crisp wheat—easy to digest and easy to cook. Better have the kind that is sure to please the most particular customer.

THE TILLSON CO., Limited
Tillsonburg, Ont.

JUL 16 1902

A SCENE IN JAPAN—ARASHIYAMA.

JAPAN TEA

is being sold with the most satisfactory results by grocers in

NOVA SCOTIA,
NEW BRUNSWICK,
QUEBEC,
ONTARIO,
MANITOBA,
NORTHWEST TERRITORIES,
AND
BRITISH COLUMBIA.

WHY?

Because It Has No Equal.

YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it, who is authorized to give you your money back.

ROSE & LAFLAMME, Agents
Montreal.

THERE'S NO NECESSITY

of the starch buyer going to any other store than yours if you can offer her

IVORY GLOSS STARCH

the starch that satisfies both user and seller.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITTEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE POLISHES IN THE WORLD.

WHITTEMORE'S
GILT EDGE
DRESSING
FOR LADIES AND CHILDRENS
FINE SHOES
SOFTENS & PRESERVES THE LEATHER AND ALSO RESTORES ITS COLOR & LUSTRE
GILT EDGE
PRODUCES THE BLACKEST COLOR
THE FINEST AND MOST DURABLE LUSTRE
THE ONLY GLOSS DRESSING CONTAINING OIL TO SOFTEN LEATHER AND MAKE IT WEAR LONGER
WHITTEMORE BROS. & Co
BOSTON, MASS. U.S.A.

"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't forget to ask us for our quotations on a carload delivered at your station ; you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.

"PINE TREE"

Is a Fine, Red, Sockeye Salmon—the best selected fish—put up under this label specially for us. We know just exactly what it is, and can highly recommend it to you. You need not have the slightest hesitation in offering it to your most critical customers. Ask our travellers for particulars, if you have not already convinced yourself of the merit of "Pine Tree."

W. H. Gillard & Co., WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, **Hamilton.**

THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.

The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

Subscription $2.50 per Ann.

post free to any part of the world.
A handsome Diary is presented free to annual subscribers.

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Sydney, - - Post Office Chambers
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New York, - - Park Row Building.
BRITISH OFFICES:
London, - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Drawing Trade By Selling Nasmith's Bread and Cakes.

Out of town grocers are doing this daily. Write us for information.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

GROCERIES FOR JULY.

Midsummer Goods the Trade Push.

DURING the month of July the grocery trade assumes features different from those of the preceding months. The native small fruits come in at this time and a big business is always done in them during their season. Preserving operations then are in order, and the housewife commences laying in a stock of fruits and jams for the winter. And with these fruits much sugar is sold.

THE PICNIC GOODS.

The picnic season is also at its height during this month and a demand for potted, canned and cooked meats sets in, larger than that of any other month of the year, excepting August, perhaps. The warmth of the weather prevents people cooking as extensively as they do other months, and so recourse is made to this form of food. Little extra expense is entailed in their use as a food and much trouble is spared the cook or housewife by their use, so a good business during July is generally done in this line. Canned salmon and canned fish generally also sell extra well.

FRESH FISH.

Fresh fish is much eaten during July. The busy season for fish dealers is now at its height. Grocers wishing to carry fish as a side line can profit by handling them if they have proper facilities for doing so. A tank and lots of ice is needed, and provision should be made in a basement for keeping the fish over night. They are usually displayed outside, around the door and the shop front during business hours.

THE FIRST FRUITS.

The fruits first in season are principally strawberries, raspberries, currants and cherries. Tomatoes also begin to play a considerable part in the trade. To keep these properly a good cellar or basement is needed, where the atmosphere is always cool. Berries can thus be kept over night, and they are by this means preserved longer, thus making the merchant less liable to loss through their spoiling. A sound, well-kept berry sells better than one showing signs of decay.

Those on sale are generally kept outside in front of the store in the fresh air where the people passing can see them and be thus induced to buy. Placing them outside in front serves a double purpose, it preserves the berry longer than if it were kept in a hot stuffy store, and enables them to be sold more easily.

PRICE TICKETS.

should be put on the boxes, as that is the custom with nearly every fruiterer or grocer doing a retail trade in small fruits. People desiring to buy their fruit generally go along and see where they can get the best stock at the lowest price. So if a man has a reasonable price on his goods he ought to sell them without any trouble.

DISPLAYS OF SUGARS.

To preserve these fruits sugar is required. The dealer is generally prepared before the season commences with a good stock of that article laid in, and is ready to serve it out to his customers in whatever quantities they require. No special effort is needed to push sugars generally, yet many find it of special advantage to dress a window with some samples of a particular line of sugar they are giving close prices on. Although not much money may be made on the sugar itself, yet trade in other lines greatly increases.

THE CANNED MEAT TRADE.

In canned meats and fish the usual effort made is to dress a window nicely with them. A fine looking display may in this way draw custom. Also a bulletin pasted up on a board or in a window with any particular or new lines recently placed in stock will help materially to sell them. We never recommended cutting prices, and in this line in particular fair profits should always be realized.

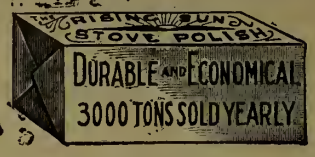
A counter display of canned goods is a good thing if ample room is left for parcelling and wrapping goods. It is hardly wise for a storekeeper to have his counter so piled with goods as to prevent wrapping and tying parcels and keeping things in continual risk of breaking or falling.

THE GOLDEN RULE IN BUSINESS.

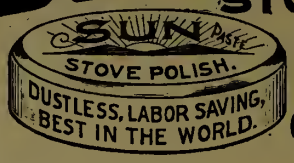
Philip Present, Rochester, N. Y.

WE learn through history and experience that men through the instinct of self-preservation formed organizations. When two or more men found something in common, the same interests to protect, the same ideals to attain, they united, knowing well that in unity there is strength. We have also learned that through selfishness and the clashing of interests the strongest organization, whether civil, political or religious, will be wrecked. So we have this lesson: if our organization is to be a power for good we must not base our existence entirely on selfishness, although the germ that produced it, like any other production of man, usually is selfishness. It must be built on the broad principle of a great moral and ethical platform, where all good men can support it. It is true that we are supposed to be watch dogs of our household; we bark frightfully, snap or bite according to the nature of the beast, if some one attempts to steal that which it is our duty to protect. We would not be worthy of our trust if we did not strive to do so. We want our customers to meet their obligations when due so that we can meet ours. We want to impress upon them that it is neither honest nor honorable to order goods from us and afterwards to cancel the order or return the goods; that it is plain stealing to take a discount of 10 per cent. when six per cent. was specified; and that 60 days does not mean six months. Too long have we allowed the tail to wag the dog. We place too little value on our goods when we sell merchandise to parties in amounts equal to ten times as much as we would be willing to loan in cash, and allow trade abuses to continue through the fear of competition. We ourselves have two kinds of ethical rules, one for those who steal money and another for those who steal merchandise. Public opinion, therefore, is not shocked or outraged by dishonest failures in mercantile life as it is by any other transgression of morals, and for that reason the lawmaking bodies of our States have statutes entirely in favor of the debtor class. It is a natural consequence that we usually get no more than we deserve, considering we are the first to suffer under the present state of affairs. It follows that the duty devolves upon us to educate the public to a higher standard of ethics in business life. It is as rare now to see a smile on the face of a credit man as a 25 per cent. dividend in a bankruptcy case; and what can we expect? In every commercial death we occupy the mourners' bench on the first row; it is our funeral and no one else's. We used to have a laugh once in a while when in a failure we would get ahead of the other fellow, but since the National Bankruptcy Law has come into existence we are deprived even of that. I have stated to you conditions which you all know by experience. You will ask, what is the remedy? First, let us eradicate selfishness and be what we wish the other fellow to be, honest and honorable. If the creditor class, manufacturers and jobbers, agree among themselves to abolish trade abuses and have an association for that purpose, they should live up to it, even at the cost of some sacrifice; the end will justify the means. Second, let us pledge ourselves to do all we can and drive the rascals out of business life by not supplying them with goods, even for cash; it will have a greater effect than a prosecution fund and be more justifiable. Third, having set a standard of integrity among ourselves we can have the courage of our convictions and educate others, as well as compel them, to be honest.

RISING SUN STOVE POLISH IN CAKES
WELL KNOWN AND RELIABLE



SUN PASTE STOVE POLISH IN TINS
GUARANTEED TO THE TRADE



Our packages are larger and more attractive in style than any others.
The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

THE BEET-SUGAR INDUSTRY.

THE Treasury Bureau of Statistics states that the sugar consumption of the United States has grown from 1,272,426,342 lb in 1870 to 5,313,987,840 lb. in 1901, or from 33 to 68 lb. per capita in that time. About two-thirds of the total consumption represented imports of the commodity. Of the 985,568,640 lb. of sugar produced in the United States about one-third was from beets and two-thirds from cane, and of the 599,774,613 lb. of beet sugar imported, 484,344,004 lb. came unrefined.

The abolition of the European beet-sugar bounties ultimately must compel those countries to seek other markets than the United States for the sale of their raw products, and it seems more than probable that the refiners of cane sugar, will, in time, look to the culture of beets as an industry on which they must figure, and in which it will be to their benefit to become interested. The annual statement of The American Beet Sugar Company furnishes ample proof of the advance which has been made by the beet sugar interest in the country. In 1880 the domestic production of beet sugar was 357 tons, and in 1901 it had increased to 124,859 tons, a gain in 20 years of nearly 350 per cent.

There are now 52 beet factories in the United States and Canada, each having a daily capacity of from 350 to 3,000 tons. Of these 17 are situated in the State of Michigan, 15 in the West, four in the Middle West, 10 in the States bordering on the Pacific Coast, two in New York State, and four in Canada.

This list shows the name, location, and daily capacity of the Canadian factories :

Wallaceburg Sugar Co., Wallaceburg, Ont., with capacity of 600 tons.

The Wiarton Beet Sugar Manufacturing Co., Wiarton, Ont., with capacity of 350 tons.

Dresden Sugar Co., Dresden, with capacity of 350 tons.

Ontario Sugar Co., Berlin, Ont., with capacity of 350 tons.

The sugar beet is about as hardy a crop as can be grown. In the United States miles and miles of sugar beet can be found where the soil is 15 to 20 feet deep and as black as ink, without a pebble as large as a pea.

Localities where successful beet-sugar factories have been erected are most prosperous. Land in the location of a well-conducted beet-sugar factory becomes very valuable. At Rocky Ford, before the factory was located there, land could be had for about $40 to $60 an acre. To-day it is readily saleable at from $200 to $300. There is not a house to rent in Rocky Ford, although some 700 have been built during the last two years.

The culture of the beet and the manufacture of sugar therefrom mean much to a country. All branches of trade feel it—coal mines, coke ovens, limestone quarries, manufactories of bags and barrels, the producers of lubricating oils, the blacksmiths' shops, the manufacturers of chemicals and chemical instruments, the railroads, the laborers, and the merchants.

MARKETING THE BEET.

The beets furnished a factory are generally produced within a radius of between 50 and 75 miles, those coming by wagon being always more desirable than those brought in by car, owing to the fact that they are fresher and slice better.

Five or six beets are taken out of the load and ground into a mash which is folded in a cloth and put under heavy pressure. The juice taken from these beets, after being purified, is put into a polariscope, which indicates the saccharine contents and purity, so that the farmer receives for this particular load the price set as specified in his contract for a load of beets of such a test in sugar.

After all the dirt has been taken off the beets are thrown into an endless-chain elevator, which carries them to the top of the house and dumps them into an automatic scale, which opens and shuts and registers their weight as they pass through into the slicer. Here the beets are cut up into "cossettes," which are pieces about as long as a lead pencil and cut in a V shape, so as to open up all the little octagon cells in the beet, which are full of the sweet substance going to make sugar. From the slicer the cossettes are carried to the diffusion battery, with its 14 receptacles so made as to be opened at both the top and the bottom. The bottom is covered with a wire sieve.

Pure water is carried through the cossettes and through the sieve at the bottom, where it is forced through a steam coil into the top of cell No. 2 and thus also through the 14 cells into a receiving tank.

Cell No. 1 has had 14 times as much water as the last; it is now cut out of the battery, the bottom is opened and the cossettes are allowed to drop out. The cell is then closed, filled with new cossettes and now becomes cell No. 14. This operation continues night and day, the water melting and carrying with it all of the sweet matter.

To get rid of impurities contained in the liquid which has as well the sugar, about 10 per cent. of milk of lime is mixed with it, carefully stirred. Then all is put in a carbonation tank. The lime is removed with the impurities by a filter press. Any further impurities are removed by the introduction of sulphur.

The liquid is now sent to concentrators or, as they are commonly called, quadruple effect evaporators. A final filtering takes place through what are called mechanical filters. Then, by means of a vaccum "fan," it undergoes the final concentration process, wherein it is reduced by boiling to a thick mass, containing about one half crystalized sugar and molasses.

A centrifugal machine next separates the molasses from the crystalized sugar. Then the process of washing takes place by allowing water and compressed air to force out of the end of the pipe a moist fog. Afterwards the sugar is dried in the granulator, which resembles a big boiler placed in a slanting position.

A well-conducted beet-sugar refinery has absolute control over the workings of the house by having the beets and cossettes sampled at each different operation.

After all the liquid is squeezed out of the cossettes, the pulp is deposited on the outside of the factory.

This pulp makes a most desirable fodder for cattle, and can be used for feed when fresh, or can be put in silos and allowed to ferment, when it takes on other chemical peoperties which make it far more valuable as a cattle food than when fresh. This is especially so when the factory is located in a section of the country where the weather is cold, as the fermented pulp will not freeze and in such a state is more desirable as feed.

RIO COFFEES

Green and Roasted.

Write for Samples

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

A 10 cent packet of
Wilson's
Fly Pads
has actually
Killed a Bushel
of Flies

Our Brands of Brooms are :

"STANDARD,"
"SIGNAL."

The best made in Canada. Only the finest selected Green Corn used (not dyed). All handles carefully kiln-dried. Only the best skilled labor employed. Every broom carefully inspected before bunched. All hand-made under our supervision.

If you are not selling our brooms, try sample lot of 6 dozen and you will then be satisfied the "Standard" and "Signal" are the best made.

JAMES TURNER & CO.

Wholesale Grocers, HAMILTON, ONT.

The Williams Bros. Co. PICKLES

Sweet, — Sour, — Pints and Half-pints.

WALDORF RELISH and FRENCH MUSTARD.

Always in stock—with

THOS. KINNEAR & CO.,

Wholesale Grocers, 49 Front St. East, TORONTO

OWEN SOUND GROCERS' PICNIC.

THE Owen Sound Retail Grocers' Association had a day of solid enjoyment at their picnic on June 18. The celebration commenced about midnight, when 30 or 40 men marched through the streets of the town singing songs. The morning broke bright and clear, with just enough breeze stirring to cool the air.

The fun began by a parade of 30 or 40 citizens grotesquely dressed, all wearing grey "plug" hats. Equipped with drums, horns, timbrels and carrying banners they made the streets resound with their clamor. Ald. Duncan, carrying a banner advertising a well-known brand of soap, was at the head of the procession.

The rejoicings were afterwards adjourned to Queen's Royal Park where a long programme of sports was provided and all enjoyed themselves to their heart's content. Two thousand people or more participated in the celebrations of the day. Music was rendered by the band of the 31st Regiment.

LEARN TO WRITE SHOW CARDS.

The demand for the card writer's work and skill has greatly and rapidly increased within the past few years, on account of the general competition in advertising and display in all up-to-date stores. Clerks and window-trimmers can readily increase their earning capacity in this class of work. Artistic show cards and price tickets call attention and sell goods that otherwise, very often, would lay on the shelf. Neat and attractive show cards are assistant clerks. An artistic show card in the window speaks louder than words. Clerks and window-trimmers who are good card writers are always in demand; they have no "dull seasons." W. Edwards, Carleton Place, Ont., advertises in this issue a book of instruction at one dollar, post paid, teaching this art. It has constantly grown in patronage and public favor, and is now universally recognized as the most popular and reliable book ever placed before the public. See advertisement.

MARITIME BOARD OF TRADE.

At a council of the Maritime Board of Trade held at Truro on June 19, it was decided to recommend the appointment of a permanent secretary of the board. The matter of freight and passenger traffic on the Bay of Fundy shore was discussed. It was decided to make shipping a prominent feature of discussion at the annual meeting of the board. The annual meeting of the Maritime Board of Trade will be held at Sydney.

PRICE OF SALMON FIXED.

The Fraser River Canning Association will continue as an independent organization. Arrangements for this season's operations are being made. At a conference with representatives of the Grand Lodge of Fishermen a schedule of prices was arranged on a sliding scale. The Grand Lodge will consider this at their next meeting in New Westminster.

A NEW INDUSTRY.

The proprietors of Hire's root beet have established a place for its manufacture in Montreal, under the management of Mr. W. P. Downey, their Canadian representative. Hitherto all the root beer has been imported from the United States; but the great quantity consumed in this country and the ever-increasing trade has made it necessary to manufacture on the spot. This has accordingly been done, and a new industry, which is likely to grow to considerably greater proportions, has been started in Canada. Other manufacturers are also feeling the benefit of this. For instance, the bottles used, which formerly were all made in the United States, will now be procured in Canada, The Dominion Glass Company having already received a large order.

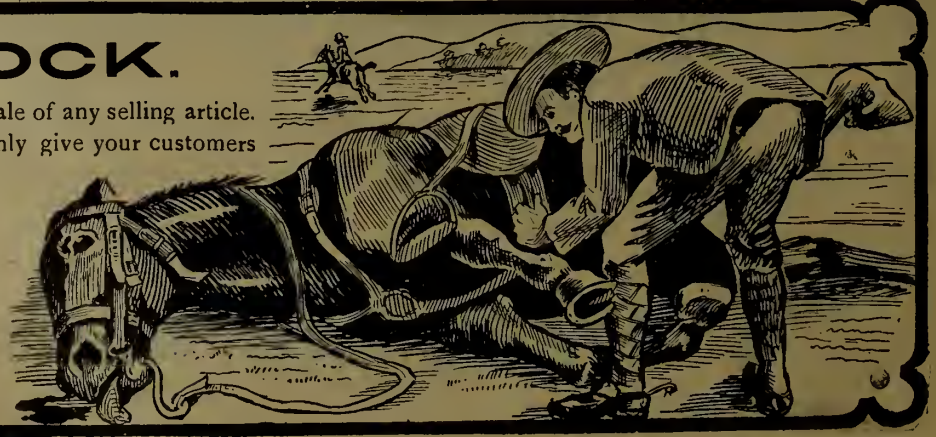
DEAD STOCK.

It pays any grocer to push the sale of any selling article. Avoid unknown brands, they only give your customers dissatisfaction if sold.

MacLaren's Imperial

—AND—

MacLaren's Roquefort Cheese are quick sellers and good pleasers.



Our travellers can interest you in

RIO COFFEE

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers. 36 Yonge St., Toronto.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

L. CHAPUT, FILS & CIE have received a consignment of Stephens' pickles and Rowat's pickles (the latter in large quart bottles) which are being offered at low prices.

The "Salada" Tea Co. report a large increase in their Ceylon Green tea trade.

The Eby, Blain Co., Limited, have just received a shipment of Grand Duke Japan rice which is an exceptionally fine sample.

L. Chaput, Fils & Cie have still a few boxes of Valencia raisins left, which they offer at attractive prices.

The Eby, Blain Co., Limited, are free sellers of Commadre figs in tapnets, of which they have a large stock.

Buyers of Californian prunes should write for quotations to L. Chaput, Fils & Cie before placing orders elsewhere.

The Eby, Blain Co., Limited, are offering exceptionally low prices on all lines of Californian prunes, peaches and apricots.

The Eby, Blain Co., Limited, have just received shipments of both French and Italian imported macaroni in 1-lb. packages.

E. D. Marceau has to arrive about 100 packages of gunpowder teas, which he will sell at 15 to 18½c. See his advertisement in regard to these teas.

Columbia Sweet "Piccalette" is just in store with The Eby, Blain Co., Limited. This is something new in the line of fancy pickles.

GALT BOARD OF TRADE.

At a meeting of the Galt Board of Trade, June 20, reports from the sugar-beet committee stated the result of an interview with Mr. McCormick, secretary and manager of the Wallaceburg factory. Prospects were bright. To defray the expenses of the past campaign the town council will be asked for $200 and the township council for $100.

Considerable complaint was expressed at the mail service from the east, all mail being held over at Hamilton.

The railway committee were instructed to take action to secure a reduction in the excessive coal rates.

Notice was given of a resolution to make the membership fee $2 instead of $1. President F. H. Hayhurst submitted his report of the Board of Trade Conference in Toronto. The Board of Trade will hold its annual meeting on July 10.

WILL PAY 30c. ON THE DOLLAR.

The National Cigar Co., insolvents, Toronto, will pay the creditors about 30c. on the dollar. The Master-in Ordinary has ordered that an interim dividend of 25c. on the dollar be paid. The total assets of the company amount to $1405.16 and the claims against the estate so far allowed by the Master amount to $2,833.83. Besides there are other claims to the extent of about $1,000 that will probably be allowed. The Bank of Hamilton is a creditor to the extent of $1,000. The estate of the late William Adams is a debtor to the amount of $746.79.

INQUIRIES ABOUT CANADIAN GOODS.

Among inquiries received by the Canadian Section of the Imperial Institute were the following:

1. A firm of wholesale and export stationers is prepared to appoint a suitable Canadian resident agent.

2. A company manufacturing fireclay goods asks to be placed in communication with Canadian importers of these materials.

3. A company which manufactures electric lamps and all kinds of electrical materials and appliances wishes to develop trade in Canada, and seeks the services of an influential resident agent.

4. A London house wishes to hear from Canadian producers of "pine wool" and excelsior, with samples and prices.

Raise your customers' ideas to the effect that by purchasing

UPTON'S

JAMS, JELLIES AND MARMALADE

they get a better article than that which is made at home.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,

AGENTS.

THE PROVISION TRADE.

The Seasoning of Sausages—The Markets—Miscellaneous Notes.

THE SEASONING OF SAUSAGES.

A DOZEN butchers' shops might be visited, and in the majority of them will be found sausage and bologna of about an equal grade. They cannot be honestly praised nor condemned. Then, in another shop, you find sausages that look bad, and cook even worse. Then you will drop into a shop where an amount of care is exercised in their manufacture, and you get an article which looks well, and when cooked is found very palatable. There is too much negligence displayed in the seasoning. It is the practice of many to season without either weighing the meat or the seasoning, and it therefore often occurs that they are not seasoned as they should be. This should not be permitted, as the business man who is catering for the public must endeavor to have his bologna, etc., flavored as near perfection as possible, and having them always up to concert pitch, is bound to command a trade. A great deal depends upon the quality of the seasoning, and too much care cannot be exercised in the purchase of spices. The greatest of care must be taken in weighing, and then to well mix the different seasonings and place them in vessels closed to the atmosphere, as exposure will soon render them useless. The seasoning of sausages is a matter of guesswork with the average butcher, and it is here they fail.—Butchers' Advocate.

LAMBS' TONGUES IN GLASS JARS.

Frequently lambs' tongues are also put up in glass jars of varying capacity. The tongues are cured for this purpose in the same way as for the usual canned article. After curing the tongues they are cooked for an hour in boiling water, after which they are placed in a tub of cold water, remaining there until thoroughly cool. The tongues are then packed in tierces and covered with white wine vinegar. The tierces are headed up and placed in the chill-room for 10 days, when they are pickled and ready for placing in the jars after trimming off the roots of the tongues to give them a neat appearance. The tongues are placed in an orderly way in the jars, and are so packed that when they are labelled the label will cover the roots and thus give the package a neat and smooth appearance.

In the pint glass jars five tongues are placed, and in the quart jars seven large ones. A few whole allspice are put in the top of each jar, which is then filled to the top with fresh white wine vinegar. The covers are screwed on the jars very tight, and when required for shipping are packed in cases with sawdust. While being carried in stock these must be kept in the chill-room.—National Provisioner.

MEATS IN NEW YORK.

Meats were held generally higher in sympathy with hogs and with the speculative products west, but up to noon the jobbers had not paid over last week's closing prices, which were still quoted by them and at which we still continue to quote, as revised, without business reported up to noon, jobbing trade having been fair the past week, but very little done from first hands. We quote: City pickled shoulders, 8¾c.; do. hams, 11½c., and 12c. for boiling hams; smoked hams, 1c. more; Western, s. p. hams, 18 to 20 lb., 12¼ to 12½c; 10 to 16 lb., 11¾ to 11⅞c.; Californian hams, 9c. asked; skinned hams, 12½c., all with pickle off in tierces here; ⅛c. more with pickle on and ¼c. less loose; jobbing prices ¼c. more; Eastern d. s. bellies, 11¾c.; city pickled, 11½c.; backs, 9¼c. for pickled and 9½c. asked for d. s.; city rib pickled bellies, 10½ to 10¾c. for 10 to 14 lb.; 10¾ to 11c. for smokers; ¼c. more boxed; green bellies, 10½c.; green hams, 11½c.—New York Journal of Commerce, June 23.

A STRONG MARKET.

The following letter from The N. K. Fairbank Co., relative to the Chicago lard market, will be found of interest, as the Canadian market will be influenced directly by conditions in Chicago. The letter is dated June 21, and is as follows:

The markets this week have made new price records since the recovery which began in 1893, at which time cash lard in Chicago was selling low in the 3's. To-day cash lard closed at 10.50c. (an advance of 27½c. for the week), and at this high price the product is in better demand, and in a stronger position than when it was selling for only 30 per cent. of its present value. All kindred products have sympathized in this upward movement, although not proportionately, and among the latter goods is lard compound. The present relative prices of lard compound and hog lard must inevitably increase the consumption of the former, and the advancing value of hog lard must necessarily strengthen the compound market, notwithstanding temporary disturbances in the trade.

The immediate, as well as the underlying strength in the provision market is the increasing shortage in hog receipts. Since the commencement of the summer season on March 1, the Western packing is estimated at 6,030,000 as compared with 7,050,000 for the corresponding time last year, a loss of 1,020,000 hogs or 16 per cent. This tremendous loss in all hog products need only be cited for everyone with any experience in the provision trade to realize its inevitable effect on values, and we believe, as we have repeatedly stated, that there is no relief for this condition until we are assured of the unquestioned success of the next corn crop. We will, therefore, have to pass through the trying summer months before the present market tension is relieved.

THE PROVISION MARKETS.

TORONTO.

The receipts of dressed hogs have been liberal and prices have been reduced 25c. per 100 lb. Beef continues firm and unchanged. The live stock markets are stationary. Our quotations are as follows: Dressed hogs, $8.75 to $9; beef carcasses, $7.50 to $8.50 per 100 lb.; hind quarters, $8.50 to $9.50 per 100 lb.; front quarters, $6.50 to $7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, $6 87½; lights, $6 50 to $6 75 per 100 lb.; choice export cattle bring $6 to $7.00 per 100 lb.; lights sell at $4 to $5.75.

There is a good business being done in provisions, but warmer weather would have the effect of improving the demand for cured meats. Our quotations are as follows: Long clear bacon, 11 to 11½c. smoked breakfast bacon, 14½ to 15c.; roll; 12 to 12½c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, $21.50; short cut, $23 to $23.50; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.; plate beef, $15.

MONTREAL.

There has been a steady demand for nearly all lines of provisions and big products. Bacon and hams have been selling well. The Laing Packing and Provision Co. have advanced prices on a number of meats, and the prices on them now quoted by jobbers are: Large hams, 13c.; medium, 14c.; extra small, 14½c.; rolled bacon, 12½c.; Windsor bacon, 15c.; breakfast boneless bacon, 15½c.

The market for pork is not as active as in some other lines, but still a fair trade has been doing in certain lines. Wholesalers state that they cannot get either Canadian

Smoked meats are in demand.
Satisfy your customers with

A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
LIMITED
BRANTFORD, ONT.

When you have any

BUTTER OR EGGS

to offer, write or wire us. We are buyers.

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. Toronto.

LARD!

You can buy good lard and you can buy poor lard. Poor lard is not cheap at any price, and good lard is worth more than to-day's prices. We can sell you good lard, the very finest, and in the following packages :

TIERCES	400 lbs.
TUBS	60 "
PAILS	20 "
PAILS, tin	10 "
PAILS, tin	5 "
PAILS, tin	3 "
CARTONS	1 lb.

F. W. FEARMAN
(Limited)
Pork Packers **HAMILTON**

Sugar Cured Hams and Breakfast Bacon.

We produce something superior in this line---mild and full flavored. Meets the requirements of the most exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

pork or Jones'. The only pork which appears to be in good supply is Armours' short cut clear, in 50 to 60 pieces and 30 to 40 pieces, the price of which, in small ots, is $25.50 and $26.50, respectively.

Lard, both pure and compound has been moving very well. "Anchor" brand compound lard has gone down 5c., and tin pails are now quoted at $1.85 ; wooden pails at $1.90.

Offerings of live hogs have been light during the past week, and the market in consequence has taken a firmer tone. Packers are willing buyers at $7.

Our quotations are as follows : Heavy Canadian short cut mess pork, $23.75 to $24.00; Chicago clear pork, $26.50 for heavy and $25.50 for medium; selected heavy short cut mess pork, boneless, $22.00 to $22.50 ; hams, 13 to 14½c.; bacon, 15c.; lard, pure Canadian, $2.32½ to $2.35 per pail. Fairbank's "Boar's Head" lard compound, 10c. tierce basis, with extras as follows : 60-lb. tubs, ¼c. over tierce : 20-lb. tin pails, ¼c.; 20-lb. wood pails, ½c.; 10-lb. tins, ⅝c.; 5-lb. tins, ¾c.; 3-lb. tins, ⅞c. Snow White and Globe compound, $1.95 per pail ; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

DRESSED MEATS —Supplies are scarce and prices very firm, and beef 8¾ to 9½c. for the top of the market.

MUTTON—In limited supply, 13c.; spring lambs, $3.50 to $4. Veal, 8½c.

CURED MEATS— Heavy demand with advanced prices in several lines. Hams, 14¼c.; shoulders, 10¾c.; breakfast bacon, bellies, 15¼c.; backs 14c.; spiced rolls, 11½c.; long clear, 12c.; dry salt backs, 12½c.

PROVISION NOTES.

Petelle & Cie, butchers, Montreal, have registered.

The Whyte Packing Co., Limited, Montreal, have registered.

John Cathro, butcher, Park Hill, Ont., has sold out to E. Trotham.

Blake & Ball, meat dealers, Sydney, N.S., have formed a new partnership.

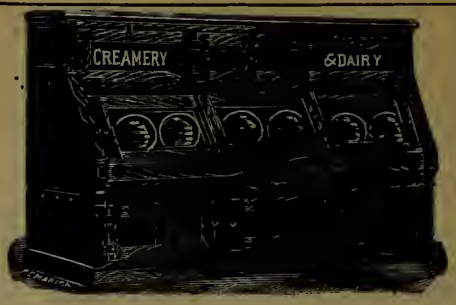
J. H. Wallace, butcher, Lethbridge, N. W.T., has sold out to Piche & Miron.

J. P. Wry & Sons, dealers in meats, St. Stephen, N.B., are succeeded by R. G. McDonald.

Alex. Desmarteau is curator of A. Daoust & Co., butchers, Montreal, and a meeting of creditors has been held.

The stock of J. & J. Daly, provision dealers, etc., Quebec, has been sold at 42½c. on the dollar, and the book debts at 55c. on the dollar.

The quantity of Fairbank's compound lards sold in Canada this year will be enough to provide each person, man, woman and child, with 7½ lb. Last year the share of each would have been 5½ lb.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.
Limited
Tower Bridge Brewery,
LONDON, ENG.
FOR English Malt Vinegars.

Ontario Agents—
John W. Bickle & Greening,
HAMILTON and TORONTO
From whom Samples and Prices can be obtained.

All Bacon and Hams

cured by this company are done after the Irish process, which has made Irish Bacon famous the world over. We guarantee a cure and quality equal in every respect.

TOMAHAWK CANADA

OUR LARD is absolutely pure, and we are confident of repeat orders wherever it receives a trial.

Registered Trade Mark Brand
Found on all our Bacon and Hams.

These are some of our varieties: Breakfast Bacon, Short Roll Bacon, Long Roll Bacon, Wiltshire Bacon, Cumberland Bacon, Long Rib Bacon, Long Clear Bacon, Back or Windsor Bacon, Long and Short Cut Hams, etc.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

All first-class Grocers and Provision dealers should handle the

"L. & S." and "Imperial"

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,
Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb. Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,
Manufacturers of Jams Jellies, Cocoanut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

WOULD YOU LIKE TO SELL MORE TEA?

If so, buy tea that is made to **Drink,** not to **Look at!**

Anyone can pick out a tea with a pretty leaf. Does it always taste as well as it looks?

HAVE YOU TRIED

Red Rose Tea in packages or Estabrooks' Blended Teas in bulk?

These teas are made to **Drink.** People who drink them say they are "Good Teas."

Dealers who sell them usually find their tea sales increase.

Packed in all grades to retail at 25 to 60c. per pound

T. H. ESTABROOKS,

Tea Importer and Blender, ST. JOHN, N.B., and TORONTO, ONT.

SCALES USED CENTURIES AGO.

As though some hideous giant had wakened in his wrath,
And hurled the hate of hell along his path.

MORE than eighteen centuries ago that unchained vent of the Plutonian furnaces bleched forth its awful smothering elements of ruin and wrapped the city of Pompeii within its

shroud of death. The story of that dreadful hour is again unfolded in its awful counterpart—the St. Pierre disaster of May 8, 1902. Only those who saw and lived to describe this awful repetition of the destruction of Pompeii can imagine it in all its horrible aspects, but the story of Pompeii has lived as St. Pierre will live, through its survivors and eye witnesses. On the afternoon of November 5, in the year 79, when life in Pompeii was running its sands, much as life is now running in an active city of 30,000 souls, its streets and shops filled with activity, and its theatres filled with pleasure seekers; in the midst of this commercial activity and abandon to revelry, Vesuvius burst forth in awful eruption. Darkness reigned supreme. Escape was well nigh impossible; the crazed and stricken inhabitants dying in their tracks. What we know of the horrible agony of that hour of doom is told us by the hideous images the Sculptor Death has cast in the matrix of molten lava and ashes. For more than half a century men have been engaged in the exhumation of this city whose souls have occupied a single grave since the beginning of the Christian era. Many thousand signs of life as it was moving along on that fateful day of November have been taken from Pompeii ruins. Objects of art in marble, bronze and fresco, the bakers' oven filled with bread, as it was being prepared for sale to the hungry populace, and the weighing instruments taken from this tomb of ages.

The accompanying illustrations are made from actual photographic reproductions of pictures of some of these most remarkable finds, and reveal the almost incredible fact that the Spirit of Invention seemed buried with Pompeii; for not until the dawning of the century just ushered into history were there any improvements in the crude weighing devices that have come down to us through the ages. It is indeed interesting to look upon these scales, buried as they were so long from human sight. It remained for the last decade of the 19th century to develop the first and only radical deviation from the patterns of these old heirlooms. The Computing Scale Company, the pioneer manufacturers of computing scales, gave the public the first and basic improvements of money-weight or computing scales, and proudly claim the honor of inventing and marketing the first complete departure from Pompeiian relics. Not unlike the buried treasures of Pompeii are the sunken treasures of merchants who have clung to the old methods of weighing. Thousands upon thousands of dollars to-day lie buried under the elements of a Vesuvius— a Vesuvius of waste, error and down weight. Will you continue to cling to these old Pompeiian scales which still infest the market, and leave a legacy to posterity in a fortune saved by the Money-Weight System?

Relics of the Pompeiian Disaster.

PROSPECTS OF THE TEA TRADE.

STATISTICS of the tea trade for the year ending May 31, 1902, are now at hand and an examination of them discloses some interesting facts. The over-supply and consequent lowering of value which confronted the trade a year ago have, more or less, disappeared. At that time the crops in India and Ceylon were heavy and inferior, and China was increasing her exportation. Now, British-grown teas show a decrease of 18,000,000 lb., and the Chinese export has been reduced by 24,000,000 lb. With the lowering of supply there has been a consequent increase in value, and the prospects of the trade are everywhere brighter. Two other causes are tending to liven the trade as well. One is the increased demand for tea on all sides and the other is the advance in popular favor which British-grown tea is meeting with wherever it once fairly gains a footing.

In the report of Messrs. W. J. & H. Thompson attention is directed to some remedies which have been successfully applied to improve the condition of the trade. The first of these was to raise the standard of the tea by growing

Confidence Begets Confidence

THE GROCER WHO BUYS HIS PACKAGE TEA AS HE DOES THE REST OF HIS STOCK—VALUE FOR VALUE—HAS IN

"KOLONA" PURE CEYLON TEA

AN ASSET FULLY WORTH THE SELLING PRICE ON EACH PACKAGE. HE TRANSMITS HIS CONFIDENCE TO THE CONSUMER, HIS TEA TRADE IS THUS WON AND HELD IRRESPECTIVE OF EXTENDED PUBLICITY DESIGNED TO FORCE SALES.

SIX GRADES, BLACK or MIXED, RETAILING AT 25c., 30c., 40c., 50c., 60c., 80c.

THE WHOLESALE GROCERS AND TEA IMPORTERS AND BLENDERS,

EBY, BLAIN CO., LIMITED TORONTO.

smaller and better crops. Nature assisted this movement by checking the growth of leaf, and the growers took more care in plucking. As a result the crops last year have contained less common tea. In the second place, efforts were made to widen the market, especially among the native consumers in India. This increased demand coupled with a smaller and better supply naturally produced a favorable reaction in prices.

But so far the planter has not received a sufficient price for his product, and the Messrs. Thompson urge more concerted action on the part of the producers. They claim that the demand for tea cannot be appreciably destroyed by the slight increase in price which would place the planter on a more secure footing. Granted this, there should be some combination among producers to keep the supply within bounds and not flood the market. The sole result of the latter action is to hand the control into the grasp of the larger capitalists.

Another remedy suggested by the Messrs. Thompson is a reduction of duties. These duties are not paid entirely by the consumer, as some would believe, but every grower has to contribute a portion. The ten-cent war tax in the United States demonstrates this, for the foreign shippers lost as much by it as would amount to a very fair portion of the tax. The abolition of this United States tax next year should act as a stimulus to the trade. Australia has now free markets, and in Germany there will probably be a reduction of duty. If the British duty, which imposes an impost of nearly six million pounds on a value of £7,500,000, could be reduced, all these removals of barriers should give an impetus to the tea trade.

The questions of supply and value are of themselves important and difficult to understand. A short supply means higher prices for common followed by lower rates for fine tea, and the approximation in value of the different qualities will be accentuated if the crops be shortened only at the end where cheap teas are made, although the average value of the whole would be raised. To secure the most profitable results a combination of growers, acting in the common interest, could alone suffer. But at present there is little prospect of any such combination of interests.

Under the circumstances the Messrs. Thompson offer suggestions. The prospects being that more low-priced tea will be made and that its value will recede, then those who contemplate making heavy crops should watch what is being done in their district and keep their eye on London quotations. Those who make a large crop of medium quality should concentrate attention on its improvement, and those growing the finest varieties should maintain the highest possible standard of quality.

CORRECT BOTH TIMES.

A young fellow who was looking for a clerkship was recently recommended to a Kalamazoo merchant by a Vicksburg gentleman. When the two friends met some time thereafter the Vicksburg gentleman ventured to hope that his recommendation had been productive of good results.

"On the contrary," replied the merchant.

"You astonish me," said his friend.

"I thought he would suit you exactly; he was so full of go."

"And so he was. He has gone off with $1,000 of my money."

"Is it possible? And I thought he was the very man you were looking for."

"You are right there. He is the very man I am looking for."

A car of Californian prunes arrived this week for H. P. Eckardt & Co.

T. Kinnear & Co. are offering 3-crown Californian raisins a little below the market price.

HAMILTON GROCERS' PICNIC.

The Hamilton Retail Grocer's Association will hold their annual picnic and excursion to Queen Victoria Park, Niagara Falls, on July 16. Preparations are being made to make the event an enjoyable one.

PERSONAL MENTION.

Mr. Henri Jonas, with his wife and daughter, left Montreal on Tuesday, June 24, for New York, where he will take the North German Lloyd steamer, Frederic der Grosse, on his annual trip to Europe.

TORONTO CLERKS' PICNIC.

The Toronto Retail Grocery Clerks' Association will hold their annual picnic and games on Dominion Day at Niagara-on-the-Lake. They will cross over to Niagara on the 9 o'clock boat of the Niagara Navigation Co. and at 11 o'clock on their arrival will participate in a football game. The rest of the day will be taken up in boys', men's and girls' races, jumping, throwing the baseball and a tug-of-war. Substantial prizes in groceries, etc., will be awarded the winners.

EARLY CLOSING IN OTTAWA.

The clerks of Ottawa are commencing an agitation for all stores to close at 9 o'clock on Saturday night the year around excepting for the space between December 20 and 31. Petitions will be drawn up and circulated by an energetic committee of the Commercial Union, and the clerks have strong hopes that all lines of business, great and small, will close for the week at 9 o'clock Saturday night. Several of the larger concerns already close at 10 p.m.

In their endeavor to secure the cooperation of the public in the carrying out of their scheme the clerks have appointed a committee that has conferred with representatives of the different religious bodies and fully discussed the question.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you ***will*** and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystaline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

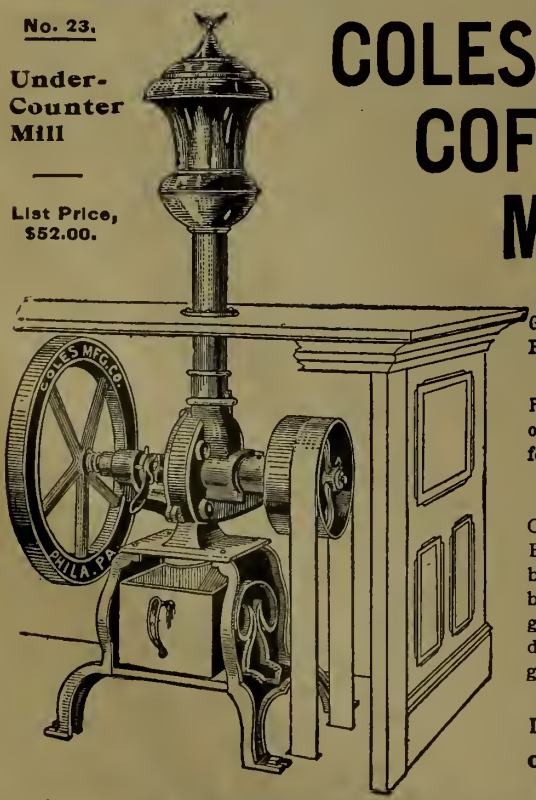
Windsor Salt

THE CANADIAN SALT CO., Limited, Windsor, Ont.

No. 23.

Under-Counter Mill

List Price, $52.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

LEMONS

WE ARE OFFERING FOR SALE NOW

5,000 Boxes

Of the best selections from Spring importations, Via Montreal. Will be pleased to quote any quantity.

Consignments of fruit given careful attention.

McWilliam & Everist,

L. D. Phone 645 Main.
Fruit Market 3394 Main.

TORONTO.

THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

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Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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QUEBEC'S PROPOSED TRAVELLERS' TAX.

QUITE a little interest has been excited in commercial circles in Canada by the proposal of the city of Quebec to impose a tax of $300 per annum on commercial travellers entering that city.

Some years ago Quebec imposed a tax of $60 per annum. This tax, moderate as it was compared with that which it is now proposed to establish, was eventually knocked out through the influence of the Dominion Commercial Travellers' Association, which, in 1887, succeeded in getting through the Provincial Legislature an Act prohibiting cities within the Province passing any law imposing a tax on commercial travellers. To our knowledge this Act was never repealed. Nor has there been any legislation which would apparently permit the city of Quebec passing the law which it now proposes to do.

But whether that city has power to pass such a law or not, it is surprising that an attempt should be made to reintroduce a system which, in all modern and progressive commercial centres, is looked upon as a relic of trade mediævalism.

The tax which Quebec proposes, if it ever comes into existence, will be practically prohibitive. At any rate only a few firms will consent to pay it. Those who do pay it will, of course, add the tax to the cost of the goods which its traveller sells to the merchants in the city. In other words, Quebec itself will have to pay for the results of the restrictive legislation. Besides this, a great deal of injury will be done to Quebec. Commercial travellers are only human, and they certainly will not have any kindly feelings towards a city that would inaugurate such a crude piece of legislation. The great army of commercial travellers can do a city a great deal of harm, as well as a great deal of good, and it should be the policy of every city to rather court their favor than their disapprobation.

It is to be hoped that Quebec will not attempt to carry out this proposal.

CANADA'S TRADE WITH FRANCE.

LA CHAMBRE DE COMMERCE, of Montreal, has started a movement having for its object the enlarging of our trade with France.

It will be remembered that in 1894 Canada successfully negotiated a commercial treaty with France. This treaty was somewhat limited in its extent, but at the same time it has been beneficial to the commercial relations of the two countries.

During the last five years our export trade with France has increased about 129 per cent. and our imports from that country about 115 per cent.

The last figures we have are for the fiscal year ending June 30, 1901, and these show that our trade with France, both in regard to exports and imports, was the largest on record. Our imports from France were valued at $5,398,021, and our exports to that country $1,581,331, a total trade of $6,998,352.

Our chief exports to France are breadstuffs, canned lobster, agricultural implements, wood and manufactures thereof. The exports in food products in 1897-1901 were briefly as follows:

	1897.	1901.
Breadstuffs.....	$ 28,141	$272,832
Canned lobster.....	292,929	608,343
Spirits and Wines	1,210	5,300

While in France Sir Wilfrid Laurier is to interest himself in the matter and it is to be hoped that the trade between Canada and the French Republic will in the years to come develop still more rapidly than it has during the past few years.

To France as well as to Great Britain the Dominion is attached by ties of consanguinity.

DELAY IN SHIPPING FRUIT.

A NUMBER of complaints are coming in from retailers regarding the shipment of fruit orders. The charge is made that orders are held at warehouse for two or three days.

This must be due to lack of supply, as no firm would scarcely be so careless as to be neglectful of this most important condition of the fruit business, which in order to be successfully managed depends on the frequent and steady supply.

At the same time it is most annoying to the retailer and to his customers.

There are times when it is absolutely impossible to get the goods; and when this occurs it is only simple justice on the part of the fruit dealers to notify the retailer so he may not disappoint his customers, or take orders depending on his order to be shipped. Consideration must be shown by all interested in this business, for these are conditions of the business that it is absolutely impossible for any person to guard against.

There is a "hot time" for the retailer when he has promised some crates of strawberries for a church festival or picnic and has placed his order in good faith with a fruit firm and delivery is not made on time and he is in consequence not able to fill his orders.

ADVANCES IN WASHBOARDS AND CLOTHESPINS.

The Canadian manufacturers of woodenware have advanced the prices of washbaords and clothespins. In the former, the appreciation is 10c. per dozen, and the latter 2c. per case all around.

The makers claim that this change has been warranted by the higher prices prevailing for raw material and labor, and that it only covers the additional cost of production. There has also been an excessive demand for these this year, in common with the activity displayed in other lines of trade, and probably this has had something to do with the advance.

For further information we refer our readers to the price lists published elsewhere in this issue.

HOLIDAYS FOR THE COMMERCIAL TRAVELLERS.

AS our readers are well aware, for some three or four years the travellers of most of the wholesale houses, spice manufacturers and other trades allied te the grocery business in Ontario, have had a uniform holiday in August extending over a period of two weeks. Steps are now being taken to carry out this holiday from August 4 to 16 next, and quite a number of houses have already signified their intention to agree to the arrangement.

Those who have up to the time of going to press signed this agreement are as follows :

Hamilton—
Balfour & Co.
W. H. Gillard & Co.
Lucas, Steele & Bristol.
John Stuart & Co.
James Turner & Co.
Macpherson, Glassco & Co.
Lumsden Bros.
Balfour, Stewart & McLaren.
Duncan Bros.
Walter Woods & Co.
The Harvey, Norman Spice Co., Limited.
The Imperial Vinegar and Pickling Co.
Dominion Vinegar Works Co.

London—
T. B. Escott & Co.
Elliott, Marr & Co.
Lind, Kerrigan & Co.
John Garvey.
M. Masuret & Co.
Edward Adams & Co.
A. M. Smith & Co.

Toronto—
The Eby, Blain Co., Limited.
The Davidson & Hay, Limited.
John Sloan & Co.
F. W. Humphrey.
Perkins, Ince & Co.
Thos. Kinnear & Co.
Warren Bros. & Co.
James Lumbers.
H. P. Eckardt & Co.
Pure Gold Manufacturing Co., Limited.

Sarnia—
T. Kenny & Co.

Brantford—
George Foster & Sons.

St. Catharines—
E. D. Voisard.

Collingwood—
The T. Long & Bro. Co., Limited.
Telfer Bros.

Berlin—
Randall & Roos.

Windsor—
J. S. Smythe & Co.

The agreement, which covers all the towns and cities in the territory of Western Ontario, west and north of Toronto, on the Northern Division of the Grand Trunk Railway, up to North Bay, but does not include the North Shore Georgian Bay territory, the Soo territory or points on the C.P.R. west of North Bay reads as follows :

We, the undersigned wholesale grocers and manufacturers of Western Ontario, appreciating the arduous work done by our travellers and salesmen throughout the year and being desirous of making the summer vacation a uniformly pleasant one, hereby agree with each other as follows :

That we will withdraw all travellers from the road from Monday, August 4, until Saturday, August 16, both days inclusive, a period of two weeks, and also agree with each other that we will not during that time send out substitutes to take the places of the travellers withdrawn.

That in the event of any travellers not wishing to take holidays during the above-mentioned period, we agree to withdraw them from the territory included in the agreement for the period mentioned.

This agreement is made to enable wholesalers and manufacturers so signing to give their travellers holidays simultaneously and to avoid the necessity of sending out relieving men to keep the ground covered.

It is to be hoped that those who have not yet signified their intention of giving their travellers two weeks' holidays during the period fixed will at once do so. The travellers are certainly entitled to the holiday, and by making it uniform it is not only better for the travellers themselves, but it will be better for business generally.

In these days, with the telephone, telegraph and rapid transit of various kinds, the country merchants will be able to keep their stocks well assorted, notwithstanding the absence for a brief period of the commercial traveller, important and all as he is as a factor in the commercial affairs of the country.

Those who are devoting time and attention to the securing of the uniform holiday are certainly entitled to a great deal of credit, and it is to be hoped that their efforts will be even more successful than they were last year.

SEEKING RECIPROCAL TRADE WITH CANADA.

MINNEAPOLIS is endeavoring to create interest sufficient to secure the calling of a convention for discussing the question of closer trade relations with Canada. Some of the boards of trade in this country have received notifications to that effect, and asking for their cooperation.

For some time Minneapolis has been quite a centre in the movement for closer trade relations with Canada. In this, the western city is only following in the footsteps of Boston, Portland, New York, Chicago and other cities in the United States.

So far, however, the movement has excited little, if any, interest in Canada. We have not forgotten the time when this country importuned the United States again and again for commercial treaties, which would modify the restrictions which were placed upon Canadian products entering that country. The rebuffs which we on several occasions received, together with the McKinley and Dingley tariffs, finally deterred us from continuing a policy which brought us humiliation but no remedy.

The result has been in many ways to our own advantage, for, while our exports to the United States have been practically at a standstill for a number of years, our export trade with Great Britain and other countries has increased enormously, until to-day we are practically as little concerned about closer trade relations with the United States as we were some 10 or 15 years ago concerned in securing them.

As a matter of fact, we are quite passive in regard to the question of reciprocity with our neighbors to the south. No doubt, if a fair measure of reciprocity was offered us, interest would be awakened, and the matter might again come within the province of practical politics. At present, however, there is no indication of the development of any such interest, and if our cousins in the neighboring Republic are at all disposed to make us a reasonable offer, the sooner the better as far as their own interests are concerned. This country is developing at such a rapid rate that we are becoming more and more independent of the United States in matters of trade, and naturally the more independent we become the more exacting are we likely to be.

At present our tariff is on an average one-half as high as that which is in force in the United States, and there is more disposition on the part of the people of this country to raise it than to lower it on merchandise that would affect the United States.

A convention of business men representing the two countries is to be commended. It would at least result in an exchange of views that would be helpful rather than otherwise. But we have no faith that it would produce practical results in the way of reciprocal trade. We have not yet forgotten the opinions that were expressed at the convention of the manufacturers in Philadelphia held to consider the question of reciprocity. The manufacturers talked of reciprocity ; but the resolutions they adopted showed that they wanted to take but not to give. And we have not yet seen any evidence of a change of heart.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CANNED SALMON IN ENGLAND.

THE market for salmon is very firm, especially for finest quality Fraser talls, which are slightly dearer for the week. These goods are in very limited supply, and in some instances a higher price has been paid than for 1-lb. flats. Owing to the enhanced prices that were obtainable last season for flat tins, the packers were induced to can a larger quantity in this particular size than usual, but on account of the large pack, and the fish running quickly, they were unable to exercise the usual care when packing, with the result that the market is overdone with unreliable goods for which there is only a small demand, and it is most difficult to find parcels suitable for the highest class trade.—Produce Markets' Review, June 7.

THE BRITISH TRADE IN CURRANTS.

The continued forcing for sale of Provincial currants has produced the inevitable effect of defeating its own object, and causing a great hindrance to business. Were it not that the actual consumption of currants of all descriptions goes on steadily, uninfluenced by moderate change of price, this state of affairs might be viewed with apprehension. As it is, however, the only class of traders who usffer from the policy at present adopted are the holders themselves, and grocers, as their present stocks are exhausted, will find a favorable market open to them. The explanation of the anxiety of holders to realize can only be found in the supposition, which is borne out by latest reports, that the growing crop is going on in all favorable respects. Still, it must be remembered that the great destruction, which only two years ago reduced a crop which promised to be of large dimensions to those of the smallest on record during half a century, was only just commencing at the corresponding period of 1900, and that what has once happened may again easily occur. Prices of all currants are now so reasonable, and universal stocks so moderate, that a little more than ordinary boldness may not unreasonably be exercised in replenishing holdings.—Produce Merchants' Review, June 7.

U. S. SARDINE PACK LIGHT.

Referring to the situation on 1902 pack sardines in the United States, a prominent interest writes from Lubec, Maine, as follows: "I had a long talk with several of the Lubec packers, who attended a convention at Portland, Maine, and they said that where there were 120,000 cases of sardines packed up to this time last year, there is not over 10,000 cases this year. Only one factory is running in Eastport and one in Lubec. It seems that The Sea Coast Packing Company has enjoined the independent foctories in Lubec from doing any sardine business. Their case is to be heard next Wednesday and it is looked forward to with great interest. Of course, if these independent factories agreed when they sold out not to pack they should not, and it will have its effect on the market. They also said that it has leaked out that The Sea Coast Packing Company did not intend to do much this year, as they have 150,000 cases of last year's goods on hand, and that the powers behind the throne are not satisfied with the management of the past year at Eastport. They have discharged a great many men they would certainly need if they were to do much business. Their great hope is to make the patent can which they are working on now go, but the best information I can get is that the cement would not hold the oil; it might be all right on mustards.

"We are not getting any fish. There are some fish we could get by running a good many miles for, but they would come in rather poor shape and it would cost us all we would make out of them. There seems to be a good many fish near us in the deep water where they cannot be caught, and the dogfish have struck in, which we have always thought was a good sign."

PRUNES IN CALIFORNIA.

Referring to prunes, San Francisco mail advices say: "Prunes are still in evidence, but there is nearer a clean-up here and market is in better shape than in the east. There are some on the local market offering down to 2½c. which is about the cheapest prune here, while in Chicago 1900 stock is quoted down to 1½c."

CALIFORNIAN DRIED FRUITS.

Coast advices, referring to dried apricots, say: "The lateness of the season and shortage of help may hurt the sellers of futures for July delivery. In the f.o.b. circles it appears that the growers are asking 6½ to 7c. per lb. for choice apricots in the sweatbox, and the Eastern dealers want to buy at 5½ to 6c. loaded on the cars. A few peaches could be purchased for August shipment at 5½c. f.o.b. choice American bleached grade."

TEAS IN NEW YORK.

The only new feature was the receipt of advices from the East saying that the Wenchow country green teas had opened. The quality was reported about as usual. The local market was reported as holding fairly firm. There was some inquiry in a large way, but no business of consequence resulted, sellers being disposed to hold for the advance in prices recently established, which buyers were not ready to pay. The business was moderately active. There continues steady buying by the grocery jobbing trade of teas in bond for delivery after January 1, 1903, when the present import duty on tea of 10c. per lb. is removed. —New York Journal of Commerce.

RETAIL MERCHANTS TO ASSEMBLE.

There will be a big convention of retail merchants from all over the Province at Toronto on September 9 and 10. This meeting will be held under the auspices of the Retail Merchants' Association of Canada, and over 500 delegates are expected to attend.

The various sections of that organization will meet during the two days at various places, and a general meeting will he held on the evening of the first day, which will be followed by a banquet on the second night.

A MODEL OF BEAUTY.

The new premises of Robert Mann, confectioner, Orangeville, Ont., are a model of beauty and convenience. Large plate-glass windows arranged for displaying goods are in front and the walls and ceiling of the interior are decorated in handsome colorings. The walls and shelving harmonize well with their surroundings. The floor is of hardwood and there are two parlors, one for ice cream and the other for lunch at the back, the floors of which are covered with linoleum. On the walls, at intervals, are large mirrors. There have been installed two soda water fountains of brown marble and the whole place is lighted by electricity. In the rear is a manufacturing apparatus for making candies and confections.

CATALOGUES, BOOKLETS, ETC.

A STRIKING HANGER.

An exceptionally striking hanger has been issued advertising Ogilvie's flour, which will make a handsome decoration for the store of any dealer who secures one. The design has been artistically executed in several colors, and the lithographing and presswork is perfect.

Something new in a breakfast food. Ask T. Kinnear & Co. for "Breakfast Cream."

It is the jolting of the wagon on the road to the city that shakes the big berry to the top of the box.—Hamilton Spectator.

"He Laughs Best Who Laughs Last"

Our Japan friends in their advertisement last week said :

"We laugh in our sleeves when we see our competitors claiming that their teas are displacing Japans."

Well, if they are laughing they must be "Mark Tapleys" for most people would feel discouraged under the circumstances. Look at the falling off in the consumption of Japan teas in Canada during the past three years :

DURING 1899 IMPORTS OF JAPAN TEA AMOUNTED TO 11,667,757 LBS.
" 1900 " " " 9,262.032 "
" 1901 " " " 7,528,309 "

A FALLING-OFF OF ABOUT 5,000,000 LBS. IN THREE YEARS.

These figures are obtained directly from the Statistical Department of the Dominion Government and speak for themselves.

We venture to prophesy that the imports of Japan Tea into Canada will not amount to 5,000,000 lbs. this year.

In the meantime the sale of **"SALADA"** Ceylon Green Tea keeps on increasing enormously.

Toronto. Montreal. Boston. Cleveland. Buffalo. Pittsburgh. Philadelphia. Newfoundland. Detroit. New York. Toledo.

A POPULAR ARTICLE

CELLULOID STARCH

Don't let your stock get low in hot weather.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

CANADIAN PRODUCERS.

The Canada Biscuit Co., LIMITED,

King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 26, 1902.

GROCERIES.

THIS week business continues steady with few new features to report. The cold weather has had some effect in retarding trade, especially in sugars, which are weak and unchanged in price with very little demand. Tomatoes are still advancing both here and in the United States. This week the appreciation was from 10 to 20c., and the supplies in the hands of the local wholesale houses seem to be small. Valencia raisins are quite firm and selected have advanced about ½c. It is claimed that no layers are at present on the market. Teas and coffees are without any marked feature, except that the demand for young hyson tea, noted last week, has had the effect of strengthening the prices of Japans on the local market. Rice, tapioca, syrups, molasses and spices are reported unchanged, and trade in them is quiet. Dried fruits generally are in fair demand, with an easier feeling in the currant market owing to favorable reports from Greece.

CANNED GOODS.

There has been an active demand in nearly all lines of canned goods during the week. Tomatoes continue to be a big feature in this market, as they are still going higher and the market is exceptionally bare of stock. One of the best-informed men in the business says that they will reach $1.25 before the new crop comes on the market. Prices are now firm at $1.10 to $1.20. In consequence of this appreciation in tomatoes there is a firmer feeling in corn and peas. Better grades of the latter have been put up 2½ to 5c., and the prices are still low at the advance. Peas are getting scarce and are good buying owing to the lateness of the pack coming in by reason of the cold weather. The local quotations this week are $1.10 upwards for tomatoes, 80c. upwards for peas, and 65c. for corn. The business in canned fruits continues active without any special change in prices. The same is true of canned salmon, the sales of which for future delivery continue large. Canned meats, although not quite as active as they were a week ago, are still meeting with a fair demand. Quotations are: Fraser River sockeye, $1.42½ for five-case lots and over, and $1.45 for less quantities; Northern sockeye, $1.25 to $1.30; cohoes, $1.05 to $1.15, according to quality, and canned haddies, $1 to $1.10.

COFFEES.

The local markets are still quiet and without feature. Reports from the outside markets show a light demand for actual coffee and an unsettled undertone. European markets experienced a slight decline, but the Brazilian markets were steady. Our quotations, which remain unchanged, are as follows: Green Rio, No. 7, 7¾c.; No. 6, 8c.; No. 5, 8¼c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

There has been little doing in nuts locally during the week. The outside markets are fairly active and prices are firmly maintained for all grades.

RICE AND TAPIOCA.

Trade in rice still continues to be very fair. Tapioca is steady and unchanged in both the local and outside markets. The outside rice market is showing a better undertone, and prices are well held with limited offerings due to very moderate stocks in first hands. The growing crop in the South continues to progress poorly, being in need of a good soaking rain.

See pages 35 and 36 for Toronto, Montreal, St. John and Halifax prices current.

SYRUPS AND MOLASSES.

The quietness in this line in the local market still prevails and prices are unchanged. The grocery grades of New Orleans molasses in the outside markets continues quiet with light offerings, and considerable firmness is shown in the better grades thereof. Our quotations are now as follows: Corn syrup, 3½ to 3¾c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

SPICES.

There are no particular features to be noted in the local spice market. Pepper continues firm on the outside markets, and other lines remain quiet.

SUGAR.

Inactivity prevails this week in the local sugar market. The cold weather has had the effect of retarding the ripening of the smaller fruits, making the demand for sugar quieter than anyone expected. A pessimistic feeling is prevalent among a number of holders who express an opinion that another decline is not improbable. Beet sugar on the London, Eng., market is reported to be weak with a slight decline, while cane was inactive. In the United States a decline of 5 points was made in refined sugar, but this did not result in any change on the local market, the basis here being still lower than there. Not much business in refined is at present being done in the Republic, the country now being well supplied, but refiners are still several days behind in their shipments. The market for raws there is governed just now by the amount of receipts that for the week have increased some 9,000 tons, the increase being from Cuba. That island supplied 17,000 tons of the total 25,430 tons that arrived. The meltings were 33,000 tons and the total stock in the four United States ports amounted to 119,590 tons. Last week the total stock was 127,160 tons, and last year, 269,133 tons. The market has not yet strengthened, but the current quotations have been fairly well maintained. The sugars arriving and offered for sale were in small quantities that have easily been taken up by the refiners. The visible production of the Cuba crop is 718,500 tons and reports from Demerara say that the canes there are making satisfactory progress and several estates are making yellow sugar for the English market. market.

TEAS.

The local tea markets are quiet with a good demand for young hyson that has had the effect of stiffening the prices of Japans. No new developments have been reported from the East, the China and Japan markets holding firm. The London, Eng., markets are experiencing a continued good business in good and attractive Indian teas, with an easier inquiry for common grades. The demand there for better-class Ceylon teas has become more pronounced and really good teas were considerably higher, but medium grades were without alteration, and common showed a fractional decline. All useful Java teas sold fairly well, and common grades had a tendency towards rather easier rates. Advices from India and Ceylon are to the effect that a heavy crop of tea there this season is quite probable.

FOREIGN DRIED FRUITS.

CURRANTS.—Trade continues about the same as it was last week. A cable

despatch recently to hand from Schiahas, Patras, Greece, reports the currant crop there as progressing favorably and promising to yield abundantly. This has occasioned a quiet and easy feeling therein on the outside markets and the prices here are steady. We quote: Filiatras, 5¾ to 6c.; Patras, 6¼ to 7c.

VALENCIA RAISINS.—The demand continues good and the stocks on hand are very small, with layers about cleaned out. The advances are about ½c. We quote selects at 8c. up.

DATES.—There is a moderate activity in the date market locally. The outside markets are steady. We quote: Dates, in bulk, 4½c. and 6¼ to 6½c. in packages.

PRUNES.—The market here is not very active and the outside markets are in about the same condition, there being occasional business with a tendency in buying quarters to hold off pending crop developments. Quotations are: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6¼c.; 80-90's, 6½ to 7c.; 70-80's, 6¾ to 7¼c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8¾ to 10c.

CALIFORNIAN EVAPORATED FRUITS —The business locally shows few transactions and the prices are unchanged. The outside markets are steady. Quotations are as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and 7½c. in 25-lb. boxes in carload lots.

GREEN FRUITS.

The cold weather during the week has delayed the ripening of strawberries and other small fruits and consequently lessened the receipts thereof at the local market. There has been a good demand for strawberries at 5 to 8c. per quart, and some fancy stock brought as high as 10c. Cherries sold at 75c. to $1.25 per large basket; tomotoes, $1.25 per 20-lb. crate; canteloupes or muskmelons, $5 per case; watermelons, 40 to 45c. each; cucumbers, $2.25 to $2.50 per crate; cabbage $2 to $2.50 per crate; beans, $1.50 per basket; pineapples, $3.50 per crate. Trade in oranges and lemons is fair. Our quotations are as follows: Oranges—Mediterranean sweets, $4 per box; Sorrentos, $4 per box; Californian late Valencias, $5.25 to $5.50, and Messina lemons $2 to $3 per box.

VEGETABLES.

During the week a large quantity of green stuff has been brought on the market, and trade is beginning to pick up with the advancement of the season. Quotations follow: Green onions, 8 to 15c. per doz.; rhubarb, 15 to 20c. per doz.; lettuce, 15 to 25c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; turnips, 40c. per doz.; cauliflower, 50c. to $1 per doz.; cabbage, 60c. to $1; carrots, 30c. per doz.; beets, 40 to 50c. per doz.; peas, 40c. per peck; new potatoes, $2 to $2.15 per bag; old potatoes, $1.10 per bag; spinach, 50c. per bush.; dry onions, $3.50 per sack.

COUNTRY PRODUCE.

EGGS—The market continues steady and unchanged; 14½c. is paid for fresh stock, which is sold out again at 15 to 16c. A few picklers are through pickling operations for the season.

BEANS—Trade in this line is very slack and the prices remain unchanged at $1.30 per bush. for choice hand-picked.

HONEY—Business is dull. We quote as follows: 9½ to 10c. for 60-lb. tins and 10 to 11c. for less quantities; combs, $2 to $3 per doz.; dark honey, 5 to 5½c. per lb.

DRIED AND EVAPORATED APPLES — There is very little trade being done in this line and prices are steady at 5 to 6c. per lb.

HAY—There have been during the week large arrivals of hay and the prices are steady at $10 to $10.25 per ton for good quality.

POTATOES—These have advanced to 80c. per bag for carlots on track in Toronto, and the receipts are small at that price.

BUTTER AND CHEESE.

BUTTER—The amount of dairy butter coming forward is fair and the demand therefor good. This dairy butter being of extra good quality is much supplanting the creamery-made, stocks of which are having a tendency to accumulate. Advices from the English markets make exporters of creamery butter here confident that an advance in the best grades of that product will take place before long. We quote as follows: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to 15½c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 14c. per lb. Creamery prints are worth 19 to 20c., and creamery solids, 19c. per lb.

CHEESE—Trade locally in cheese has been fair. The inquiry from Great Britain has not been quite so brisk lately, but there are no indications that it will diminish to any great extent. The prices at the factories are steady at 9¼ to 9 13-16c. per lb., and no future depreciation in value is looked for. Local quotations are 10 to 10½c.

FISH.

The market for fish continues brisk, with few new features beyond that whitefish are more plentiful, the arrival of a few shipments relieving the scarcity thereof. The stocks of other lines of fish on hand are light. Our quotations are as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, 6½c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, 7½ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.; Niagara whitefish, 9c. per lb.

GRAIN, FLOUR AND BREAKFAST FOODS.

Rainy weather in the grain-growing districts of the United States and Canada together with a small visible supply of wheat have affected the market so that Manitoba No. 1 hard wheat has advanced 1c., and No's 1 and 2 Northern 2c. per bushel each. This year the world's visible supply of wheat is only 21,000,000 bushels, as compared with 33,000,000 bushels in 1901, and 45,000,000 bushels in 1900. The quotations this week are 85c. for Manitoba No. 1 hard wheat; 83c. for No. 1 and 82c. for No. 2 Northern. On the St. Lawrence market oats sold at 48½ to 50c.; goose wheat 69½c.; white Ontario wheat, 78 to 80c., and red 78c.

FLOUR — The demand for flour has improved during the week and the market is strong and active. We quote: Ontario patents, in bags, $3.60 to $3.75; Hungarian patents, $4 to $4.15; Manitoba bakers', $3.70 to $3.85; straight roller, $3.30 to $3.40 per bbl. in Toronto.

BREAKFAST FOODS—Business in this line is fair and the market continues steady and unchanged. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, $5.20; standard rolled oats in carlots on track here, $4.90 per bbl.; in wood, 10c. extra; broken lots are 20c. per bbl. extra; rolled wheat, $2.40 in 100-lb. bbl.; cornmeal, $3.60; split peas, $4.75; pot barley, $4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES — The market continues quiet and unchanged. We quote as follows: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8¼c.

SKINS — The weakness in the calfskin market is still felt, but the prices are unchanged. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to $1; shearlings, 20c.

WOOL—The market remains very unsatisfactory and the demand for this line is slow. We quote: Fleece wool at 13c. and unwashed 7c. per lb.

TALLOW—The market continues bare of supplies, and the prices are firm at 6¼ to 6½c. per lb.

MARKET NOTES.

Dressed hogs have declined 25c. per 100 lb.

Canned tomatoes have advanced 10 to 15c.

Valencia raisins have appreciated ½c. per lb.

Potatoes have advanced 10c. per bag in carlots on track in Toronto.

The market for Manitoba and Northern wheats is firmer and shows advances of 1c. for the former and 2c. for the latter per bushel.

TORONTO COLD STORAGE

9-11-13 Church St., - - - TORONTO

Under new management.
Chill rooms now being repaired. Service improved.
Storage solicited.

W. HARRIS & CO., - PROPRIETORS
Telephone Main 1831

BUTTER

We want tubs and pails choice dairy.
Ship to us for quick results.

EGGS—Our market is good. Consign to us and get ahead of the F.O.B. seller.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
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Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
. . . Limited.
70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. 'Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

CLEMES BROS.

Wholesale
Fruit and Commission Merchants.

Special attention given Mail and Telephone orders.

Your consignments, produce and fruit carefully handled.

WRITE US FOR PRICE LISTS.

QUEBEC MARKETS.

Montreal, June 26, 1902.

GROCERIES.

IN groceries trade has been fairly satisfactory during the week, though the continued cold weather has, to a certain extent, kept down the demand in some lines. Lower prices are now offered on a few lines of liquors, on account of the agreement to maintain prices coming to an end. Heretofore there has been a fixed price for Hennessy's brandy, Martel's brandy, Booth's Old Tom gin and Bulloch, Lade & Co.'s Scotch whiskey, but jobbers may now sell these for what they like. Some scarcity in pork prevails among wholesalers, there being practically no Canadian or Jones' pork on the market at present. Canadian packers are reported to be out of stock. About the only lines that can be procured are Armour's, 50 to 60 piece, short cut clear pork, and Armour's 30 to 40 pieces, which are quoted at $25.50 and $26.50, respectively. Castor oil, in cans, is somewhat lower, being quoted now at 7¾ to 8¼c., according to quantity. Boiling peas are scarce. It is expected that in a short time it will be impossible to obtain any until the next crop is marketed. The scarcity chiefly affects the extra-quality article, which is quoted at $1.25 per bushel.

SUGAR.

The market has continued fairly steady and no change in prices has been made, granulated still selling for $3.65 and yellows, $3 to $3.55. At the recent advance there was an active market, but since no further changes were made the demand has dropped off for granulated, and trade is now rather quiet.

TEAS.

No important news has come from the Japan market since our last report, and the situation there is practically unchanged. The feeling continues very strong, and it is said that no new teas can be bought on the Japan market at less than 20c. Gunpowder teas have exhibited more strength and are now quoted in China at about 6c. per lb. higher than the closing prices of last fall. Latest reports from Ceylon state that the market is still dull for common grades, with rates ruling easier. Useful liquoring sorts were in good demand, and on teas classed as "fine" full rates were realized. Dust and fannings were in better demand, the average price realized being 26c. (13c. in gold). The quality continues poor. The average price paid at the last sale was 35c. (17½c. in gold), as against 36c. (18c. in gold) for the previous sale.

SYRUPS AND MOLASSES.

Supplies of Barbados molasses have continued to arrive, some 11 vessels having so far landed cargoes here, and the market is now well stocked. The demand, however, has scarcely improved at all, and a quiet market continues. Barbados molasses is quoted by jobbers at 24c. in small lots, and 23c. for carlots. Antigua still sells at 24c., and best Porto Rico at 38c. The demand for corn syrups is very light, and the prices here quoted are little better than nominal. They are as follows: 3½c. in bbls.; 3⅝c. in ½ bbls.; 3¾c. in ¼ bbls.; $1.60 in 38½-lb. and $1.20 in 25-lb. pails.

CANNED GOODS.

Prices on canned vegetables and fruits will again be uniform during the coming

The following Brands manufactured by

The AMERICAN TOBACCO CO.
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Are sold by all the Leading Wholesale Houses:

CUT TOBACCO . . . .
OLD CHUM,
SEAL OF NORTH CAROLINA,
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CIGARETTES . . . .
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

PRUNES

We have a quantity left at close prices—25's and 50's. Be quick—going fast.

Oranges, Lemons, Bananas.

We have full supplies of everything in the fruit line and would like your order.

WHITE & CO., Toronto, Ont.

SEND YOUR NAME if you have, or will get,

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the unequalled cleaner. People who once use it, want it, and we will do some sampling for you. 34 Yonge St., Toronto. All wholesalers sell it.

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year. We understand that an agreement has been arrived at by members of the Canners' Association, and all prices quoted will be ruled by the association. Several canners will not pack this year, and the marketed goods will be kept down to within limits of demand. The association has decided not to quote prices on any article until as late as possible; that is until they know what the crop will be. Up till now quotations have been given on English garden peas, early June peas, fine French peas, golden wax string beans, refugee wax string beans, strawberries in syrup and strawberries preserved, red raspberries in syrup, and on red pitted cherries. The only changes are in peas which are quoted somewhat higher, English garden peas are selling for 85c., and early June at 92½c., and in pitted cherries, which are lower. Prices on tomatoes and corn will not be issued until about July 24 or 25, at which time it will be possible to gauge the size of the crops. Peaches, pears and plums will also be quoted about that time. The present demand for canned goods is fairly active. Tomatoes continue to grow scarcer, and there is very little stock on hand. In salmon the demand is fair. We quote as follows: Peas, 82½c. to $1.15; corn, 80c.; tomatoes, 97½c. to $1; gallon apples, $2.85 to $2.90; 3-lb. apples, $1.10. Salmon, pink, 92 to 95c.; spring, $1.25; Rivers Inlet, red sockeye, $1.30; Fraser River red sockeye, $1.40.

SPICES.

There has been no important change in this market. Trade is somewhat quiet, but the feeling is firm all round. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

The condition of the market remains about the same. The demand is good, and prices have been steady. We now quote as follows: B rice, in bags, $3.02½; in ½ bags, $3.07½; in ¼ bags, $3.12½; in pockets, $3.17½. In 10-bag lots an allowance of 10c. is made. CC ricc,, $2.92½ in bags; $2.97½ in ½ bags; $3.02½ in ¼ bags, and $3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3⅛ to 3½c.

FOREIGN DRIED FRUITS.

CURRANTS.—Nothing further has been reported in regard to the market in Greece. The feeling locally seems to be a little easier. Quotations are: Fine Filiatras, 5⅛ to 5½c. in ½ cases; cleaned, 5⅝ to 5¾c.; 1-lb. cartons, 7¼ to 7½c.; finest Vostizzas, 7⅝c.

VALENCIA RAISINS.—It is very difficult to obtain any first-class fruit on this market, and the prices are firm. Now and then small parcels of fine fruit can be procured. Some houses are quoting higher prices for finest off-stalk. We quote: Finest off-stalk, 6½c.; selected, 6⅝c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—The demand for these keeps up. The price is 9c. per lb.

CANDIED PEELS.—A fair trade is doing at unchanged prices. We quote: Citron peel, 16½c.; orange peel, 11½c. and lemon peel, 10½c. per lb.

MALAGA RAISINS.—No quotable change has occurred and a fair demand continues. Our quotations are as follows: London layers, $1.50 to $1.60; "Connoisseur Clusters," $2.15 to $2.25; ½'s, 65 to 70c.; "Royal Buckingham Clusters," $3.30 to $3.35; ¼'s, $1.05 to $1.10; "Excelsior Windsor Clusters," $4.50 to $4.60; ¼'s, $1.30 to $1.40.

DATES.—A moderate inquiry exists for dates. Hallowees are worth 4½c. per lb.

FIGS.—The inquiry is fair, but it is practically impossible to procure any layer figs at present. They are nominally quoted at $1.15, and tapnets at $1.20.

CALIFORNIAN RAISINS.—The demand is steady for seeded raisins at 9¼ to 9½c. per lb.

PRUNES.—A good business is doing in this market. Quotations follow: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand is no more than fair. Apricots are worth 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

Valencia shelled almonds are somewhat firmer. Bull brand and others of equal quality are quoted at 24½ to 25c. Roasted peanuts, in sympathy with the two advances in the primary market, have advanced here about ½c., and jobbers now quote roasted at 7½ to 12½c., according to the brand. Shelled walnuts are now quoted at 15 to 16c. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 15 to 16c.; shelled almonds, 24½ to 25c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—During the first four days of the previous week the butter market retained its former strength but towards the end eased off somewhat, it being possible to obtain finest goods at about ¼c. lower than prices previously ruling. Altogether the market is in a very satisfactory condition, and indications point towards its continuing so for an indefinite period of time. Receipts for the past week were 23,021 packages compared with 29,770 for the week before, and 19,524 for the corresponding week last year. Quotations are: Finest creamery, 20¼ to 20½c.; good to fine, 19 to 20c.; dairy, Eastern Townships, 17½ to 18½c.; dairy, western, 16 to 17½c. For week ending June 18, 1902, 18,073 packages were shipped from Montreal, 8,326 going to Liverpool; 4,043 to London, and 5,704 to Manchester.

CHEESE.—The tone of the market is a little softer than before, and our quotations are as follows: Finest Ontario, 9¾ to 9⅞c.; finest townships, 9⅝ to 9¾c.; finest Quebecs, 9⅜ to 9⅝c.; undergrades, 8⅛ to 8¼. Last week 80,715 boxes were shipped from the port of Montreal, and lower prices are looked for.

COUNTRY PRODUCE.

EGGS.—The market is steady and much the same condition prevails as last week. 13½ to 13¾c. for round lots of straight receipts and 13c. for No. 2 candled, and 12½c. for not candled are being quoted.

POTATOES.—A firmer feeling obtains than before owing to the falling off in offerings. The demand is fairly good at 85 to 95c. per bag in carlots.

HONEY.—The demand for honey is slow and we have nothing of interest to report this week. We quote: White clover comb, 13 to 14c.; tinged, 10 to 11c.; strained, 9. to 10c.; buckwheat honey in comb, 9 to 10c.; extracted, 7 to 8c.

BEANS.—The quietness noted heretofore in the bean market is still prevailing and prices are unchanged at $1.25 to $1.30 for primes.

MAPLE PRODUCTS.—Business is still very quiet and our quotations are as follows: Syrup, in large tins, 70 to 80c.; in small tins, 50 to 60c. Sugar is selling at 7 to 9c. per lb.

ASHES.—The market is dull and featureless at the following prices: Firsts, $4.15 to $4.20; seconds, $3.20 to $3.75; pearls, $6 per 100 lb.

GREEN FRUITS.

The market has improved slowly during the past few weeks, but the cold weather has continued and much of the same conditions in the green fruit market is no doubt due to this. There have been no quotable changes during the week. Californian cherries have been received in good quantities during the week and are quoted at unchanged figures. Pears and peaches are expected now every day, and our quotations are now as follows: Jamaica oranges, in barrels, $4.50 to $4.75; in boxes, $2.75; Valencia oranges, 420's, $5.75; 420's, Jumbo, $6.50; 714's, $6.50; Messina lemons, $2 to $3 per box; pineapples, 6½ to 16c.; Canadian apples, $5 to $6.50 per bbl.; cocoanuts, $3.50 per bag of 100; bananas, No. 1, $1.25 to $2, and eight hands, $1 to $1.50; sweet potatoes, Vinelands, $5.50 to $6; Malaga grapes, $5.50 to $7 per keg; cranberries, $7.75 to $10.50; red onions, $3.50 per barrel; yellow $3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; grape fruit, $4.25 to $5 per box; Florida tomatoes, $3.25 to $3.75 per crate; fine spies, $6 to $6.50; radishes, 15c. per doz.; spinach, $2 per bbl.; strawberries, 8 to 12c. per box; asparagus, 40 cents per bunch; Boston lettuce, $1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, $2.00 per bbl., Egyptian onions, 3½c. per lb.; English cucumbers, $1.25 per dozen; wax beans, $2.50 per basket; green beans, $3 per basket; cabbage, $3; Californian cherries, $2 to $2.50 per box.

FISH.

The season is now getting late and as a result prepared, salt and dried fish are moving more rapidly. Fresh salmon is quoted 1c. higher this week; otherwise there has been no change in prices. Owing to the two fast days being dispensed with on account of the Coronation there was some falling off in the trade this week. Quotations are as follows: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 12 to 13c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, $4.75 to $5.25 per bbl., and $2.50 per ½ bbl.; No. 1 Holland herring, $6.50 per ½ bbl.; No. 1 Scotch herring, $6.50 per ½ bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, $5 per bbl.; mackerel, $12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, $4.75 per 112-lb. bundle; No. 1 Labrador salmon, $17.50 in tierces, and in barrels, $12.50; No. 1 British-

CHASE & SANBORN, Importers, Montreal.

Magic as an Art is astonishing

But
the
effect
of

"Magic Baking Powder"

is
more astonishing; its price is right, its work wonderful, and **it pays you a handsome profit.**

Ask your Jobber for it.

E. W. GILLETT COMPANY LIMITED

London, Eng. **TORONTO, ONT.** Chicago, Ill.

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profits to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern **ALLISON COUPON SYSTEM.**

If a Man Wants Credit

for $10, give him a $10 Allison Coupon Book, charge him with $10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., *Manufacturers,*
Indianapolis, Indiana.

Columbian salmon, $6 per ½ bbl., and $12 per bbl.; standard bulk oysters, $1.50 per gallon; Marshall's kippered herring, $1.15 per doz.; Canadian kippered, $1 per doz.; Canadian ¼ sardines, $3.75 per 100; canned Cove oysters, No. 1 size, $1.30 per doz.; canned Cove oysters, No. 2 size, $2.20 per doz.

FLOUR AND GRAIN.

The only quotable change in flour has occurred in straight rollers, which are selling at 5c. lower this week. The demand for small lots is fair, and our quotations are as follows: Manitoba spring wheat patents, $4 to $4.20; winter wheat patents, $3.90 to $4.10; strong bakers', $3.70 to $3.90; straight rollers, $3.60 to $3.70.

GRAIN.—The market is not active, either for domestic or export account. Ontario oats are somewhat easier and are quoted at a decline of ½c. Otherwise prices are unchanged, and we now quote: No. 2 Ontario oats, ex-store, 48 to 48½c.; rye, 66c.; peas, 85½ to 86c.; corn, 70 to 70½c.; buckwheat, 68½ to 69c.; No. 2 barley afloat, 61c.

FEED.—Another decline has taken place in both Ontario and Manitoba bran. The former is now quoted at $18 per ton, and the latter at $17 to $18 per ton. What small amount of shorts is on the mar- are very firmly held at $23 per ton, with very little business doing.

OATMEAL.—The market has considerably improved and rolled oats are in fairly good demand. The price, in small lots, for rolled oats, is $5.65 per bbl., and $2.77½ per bag.

BALED HAY.—No. 1 timothy is quoted 50c. lower this week. The demand is fair. We quote: No. 1 timothy, $9 to $9.50; No. 2, $8 to $8.50; clover, $7 to $7.50 per ton in carlots.

MONTREAL NOTES.

Fresh Gaspe salmon are 1c. higher.

Straight roller flour has declined 5c.

Castor oil, in cans, has declined, and is now quoted at 7¾ to 8½c.

MANITOBA MARKETS.

Winnipeg, June 21, 1902.

BUSINESS is fair but continues to be considerably handicapped by wet weather. There has been rain every day this week, and much of the land in low-lying districts is under water, and considerable areas of crop are threatened with damage. It is generally hoped that now the sun has crossed the line more settled weather will obtain. The wet and heavy roads are preventing the farmers from hauling in the balance of last year's crop still in store, and this tends to make collections slower than they should be at this season.

SUGARS.—The trade in sugar is very heavy. Retail merchants are now stocking up, but, as is usual with sugar at a low price, there is an enormously increased demand. Prices are unchanged at $4.35 for granulated and $3.75 for bright yellows.

TAPIOCA.—There has been a decided drop in this article; why, no one seems to know. The best qualities are offering freely at 3½ to 3¾c. Sago is in limited demand and without change at 4c.

RICE.—There is an easier feeling in rice and the best grades of Japan are now quoted at 4½c. Rangoon is also easier, but the demand in this market is very light.

EVAPORATED AND DRIED FRUITS.—There is practically no demand for raisins and currants; prices are firm at the old figures of $2.20 to $2.25 for Valencia layers, and $1.85 to $1.95 for fine off-stalk. In evaporated fruits prunes are the only line in active demand, and prices are firm at 5½ to 9½c., according to size. Evaporated apples are called for to a considerable extent, but prices are too high for general demand, being now 11½ to 12c. for the best grades; dried are also high at 7½ to 8c., and there is no really desirable stock in the city.

CANNED GOODS.—Tomatoes are in steady and increasing demand at $2.40 per case. Corn offers freely and is in good demand; the market, however, is weak, and a further drop is anticipated. The present price is $1.65 to $1.70 per case. Peas are quoted freely at from $1.90 to $1.95, but there are few buyers. In canned fruits, new pack of cherries and strawberries are now quoted at about the same price as last year.

GREEN FRUITS.—The market is very active in strawberries. The last cars of Hood River berries are expected next Monday. The demand has been very heavy for this fruit. The price is unchanged at $4. The retail price all week has been two boxes for 35c. Cherries are fairly plentiful and sell at $2.25 per box. Valencia oranges are the only line in the market, and they have advanced 50c. per case this week, prices now being $5 to $6, according to size as against $4.50 to $5.50 last week. Lemons are unchanged but very firm at $4.50. Bananas are in fair supply at $2.75 to $3 per bunch. Some small shipments of apricots and early peaches are being received, but are not regularly quoted in a wholesale way.

CEREALS.—Prices are unchanged and the market is dull. Quotations are as follows: Rolled oats, 80's, $2.20; 40's, $1.10; 20's, 55c. Granulated and standard oatmeal, $2.75; split peas, $2.85; cornmeal, $1.75. Barleys — Pot, $2.35. White beans are again lower and are quoted at $1.60. Package goods—Quaker Oats, $4 per case of 3 doz.; Pettijohn's Wheat, $2.85 per case of 2 doz.; Cream of Wheat, $5.50 per case of 3 doz.; Malt Breakfast Food, $3.35 per case of 2 doz.; Swiss Breakfast Food, $3.50 per case of 3 doz.; Grape Nuts, $2 per case of 2 doz.; Postum Cereal, $2.25 per case of 2 doz.

FLOUR.—The local market is slow and prices are without change.

BUTTER.—Creamery is in fair supply at 16½ to 17c., factories. Dairy, 12c. Winnipeg for best grade.

CHEESE.—Supplies are increasing and prices are lower, 9½ to 10c. factories being the best offering.

EGGS.—Eggs are in fair supply at 11c. Winnipeg.

NOVA SCOTIA MARKETS.

Halifax, June 23, 1902.

WHOLESALE grocery trade here continues most satisfactory, and is in keeping with the general prosperity, abundant signs of which are evident all over the country. The last week or two have been uneventful, but business has remained steady. Payments are being made most satisfactorily, and in some cases old indebtednesses have been wiped out. The volume of business for June is in excess of previous years, and promises to continue so.

The extreme conditions still prevail in beef and pork, and these have recently been subjected to another advance. There is a limit somewhere, but it does not seem to have been reached yet, and no sudden decline is anticipated, as the scarcity of the live product is quite sufficient to warrant the high prices prevailing. Evidently there is a good opening for our farmers to give more attention to beef and pork raising. Sugar remains steady at the recent decline. Molasses is firm and prices more settled to quotations previously noted. Raisins are getting scarce and have advanced ½c. Evaporated apples are practically out of the market. Green fruits are abundant, but high prices prevail.

* * *

Butter is coming in more plentifully and prices are easier. There is still a heavy demand with only a limited supply of fresh-made best creamery. Eggs, instead of declining, as they usually do at this season, are becoming firmer. Two weeks ago the retail price was 18 to 20c.; now it is 20 to 22c., and extra colored eggs in Saturday's local market were sold at 25c. for family use. The hen is evidently having her innings, and the owner thereof is quite satisfied—except that he would wish her to lay two or three instead of one each day. A considerable quantity has come into the market from Prince Edward Island, but only enough to ease the market for a few days. Last week the price on the Island advanced to 14 to 15c. This will naturally have its effect here.

* * *

Flour is firm at the recent advances, and there may yet be further slight advances before this year's wheat crop is available for manufacture. Rolled oats and oatmeal are also firm and have advanced to $5.30. This is no doubt in response to the high and continually advancing price of oats. Cornmeal is also firm with a late advance of 15c. per bbl. The various feeds are in considerable demand, as owing to the scarcity and high price of beef the farmers are using considerable quantities for fattening stock to put on the market. Last week bran and middlings advanced, the latter $1, to $27 to $28.50. Dealers are finding it difficult to get feed at the mills as many of them have lately been closed. Hay is in light demand. The prospects for this season's crop are good.

* * *

The fishermen on the Banks report fishing good and large catches have been made. The shore fishermen are also doing well. Some mackerel were taken off this shore last week. The markets in the West Indies have only slightly improved and may still be considered very poor. The price of fish here this season is expected to be extremely low. As previously noted, it was expected that the Newfoundland catch of codfish this season would be small. Reports now show that the total will be about 70,000 quintals as against 150,000 last season, large numbers having turned their attention to other industries.

* * *

Last week, 564 puncheons, 52 hhds. and 32 bbls. of molasses arrived by schooner from Antigua for The Dominion Molasses Co. The Ocamo, which arrived last night, brought 6,722 bags, 326 bbls. of sugar to be landed here, and 1,800 bags for The Woodside Refinery, Dartmouth. The steamer Dahome, on her last trip brought freight for the Upper Provinces which required about 50 cars for forwarding to destination.

R. C. H.

The P. R. Cumming Manufacturing Co., Limited, TORONTO

We beg to advise the trade that we have purchased a large factory in Clarksburg, where we are installing a complete outfit of new automatic machinery for the manufacture of all kinds of **Enamelled Wood Turnings;** and that we have also acquired the business of **The Dominion Skewer Co.,** so that we now possess facilities unequalled in Canada for the production of curtain poles, rings, broom handles, enamelled knobs and handles, skewers, flagstaffs, etc., in addition to our present lines of kitchen specialties, such as can openers, mincing knives, mouse traps, etc.

Yours truly,

The P. R. Cumming Manufacturing Co.,
LIMITED.

90 Richmond Street East, TORONTO.

We beg to inform our patrons that on

DOMINION DAY

Our Stores and Offices will be CLOSED.

During July and August our establishment will close at 1 p.m. on Saturdays.

LAPORTE, MARTIN & CIE.

MONTREAL.

TEAS TEAS

For the Wholesale Trade.

If you are interested in securing good, genuine values in **Japans, Indian, Ceylon, Congous, Oolongs, Pingsuey, Gunpowders, China Greens,** it would certainly be to your advantage to place your order with us. No better values at better prices obtainable.

S. H. EWING & SONS - - 96 King St., MONTREAL.

NEW HERRING PACKERS.

It is reported that a new company is about to be formed in Scotland for the purpose of carrying on business in the herring fisheries on the Bay of Islands, Newfoundland. The plans are now being worked upon and it is expected that operations will commence some time in the fall. The company's representative in Newfoundland is Hon. E. P. Morris, K.C., and the capital, which is being subscribed in Scotland, amounts to $100,000.

It is proposed to conduct the fishing on a new basis. The company intends to introduce Scotch and Norwegian systems of the most improved sort ; and drift nets will be used to locate the fish in deep water, thus doing away with the necessity of waiting until the herring run into the net.

Smoked, pickled and kippered herrings, it is said, will be packed by the new company, who intend to put up a superior class of goods. They will also have a system of cold storage, which will add to the value of the plant.

The Bay of Islands, where operations will be conducted, is on the west coast of Newfoundland, about 55 miles north of St. George's Bay.

ATTRACTIVE FLY PAD "ADS."

Business methods produce business results. Success is the only excuse for advertising. It pays therefore continue it. Of those who appreciate the advantage of thorough advertising Archdale Wilson, of Hamilton, occupies a prominent place. Beginning May 20, he made arrangements for the insertion in no less than 254 Canadian newspapers of a splendid line of advertisements, eight in number, to be distributed through a period of three months. As seen in this issue of THE CANADIAN GROCER, the advertisements are neat, bright specimens. They tell concisely what Wilson's fly pads will do—they'll kill flies. The advertisements are sure to be productive of good results.

BRITISH COLUMBIA BUSINESS NOTES.

W. Welsh has succeeded Welsh & Nightingale in the grocery business in Vancouver.

Geo. S. McKenzie, formerly of Phoenix, has secured a position with J. J. May, the "Pantry" grocery, Vancouver.

T. J. McDowell, formerly of Law, McQuaid Co., Phoenix, B.C., has secured a position with W. Welsh, Vancouver.

TRADE CHAT.

The Halifax agency of The E. B. Eddy Co., Limited, has been elevated to the dignity of a branch. John Peters, who has for a number of years looked after the interests of this firm in that city with marked success is retiring owing to poor health. J. T. Sheriff, who has been connected with The Eddy Co. for some years, has been placed in charge of the branch there as manager.

THE NEWFOUNDLAND FISHERIES.

According to The Evening Herald, of St. John's, Newfoundland, the fishery news from all around the coast is unusually good with splendid prospects that it will improve. With their diminished fleet a normal catch this year must mean better results for both merchants and men.

FLOUR MILL AT KAMLOOPS.

A flour mill of 100 barrels daily capacity will probably be constructed at Kamloops, B.C. The city will give the projector a fine site, tax exemption for a term of years, and a loan without interest of $5,000 for a period of five years. A by-law is now being prepared authorizing the carrying out of these conditions, and will be submitted for ratification to the ratepayers.

MAKING READY EOR EXCURSION.

The amusement committee of the Toronto Retail Grocers' Association met on Monday night, June 23, in St. George's Hall, Elm St., Toronto, and made provision for providing entertainment on the boat for the excursionists on the day of their annual excursion, July 23. Matters also were arranged regarding the tickets and printing of posters in connection with the above excursion.

H. P. Eckardt & Co. report a good demand for pie fruit in gallon tins.

The best selling tea in Canada today is
Blue Ribbon Ceylon
packed and sold by Blue Ribbon Tea Co.
12 Front St. East - Toronto

OTTAWA TRADE GOSSIP.

BUSINESS in Ottawa has been fair. Reports for June, so far, are not quite as good as last year. As the weather has been almost continually wet it has certainly had a bad effect.

C. H. Cochran & Co., wholesale coffee and spice manufacturers, report trade in their line increasing.

The motormen and conductors of The Ottawa Electric Railway Company are looking for an increase in pay. Owing to the increased cost of living they claim their wages are too small.

The Ottawa Board of Trade are intending to put up a suitable building for themselves. Ground sites have been thought of but not decided upon. The plans call for a building that will be a credit to the Capital.

Tenders for a large building on Bank street, to be occupied as a branch grocery store by F. A. Scott, Wellington street, were opened the other day, but so far no decision as to the successful tenderer has been arrived at.

The Ottawa Grocers' Association would be pleased to see many of their Cornwall friends go with them to Stanley Island on Dominion Day. They have chartered the steamer Valleyfield, of Valleyfield, and she will leave the Cornwall dock at 10 a.m.
June 23, 1902.

The death occurred on Sunday of the mother of Messrs Alphonse and Charles Provost, two well-known grocers of this city, the first-named, of the firm of Provost & Allard, and Charles, a leading retail merchant in Lower Town and president of the Ottawa Retail Grocers' Association. A resolution of condolence was passed to them at last night's meeting of the association.

The Ottawa Retail Grocers' Association met in their rooms last night. It was a special meeting in connection with their excursion. Tenders were received for bands and refreshments. Tippin Bros.' orchestra was engaged for the day, and The Ottawa Dairy Company's tender for the catering was accepted. All other final arrangements were made. The only thing now is good weather and the 2nd annual excursion of the association will be a success.

STARCH INDUSTRY IN THE STATES.

The Census Bureau at Washington has issued a report on the manufacture of starch in the United States, showing that the capital invested in the industry is $11,671,567. This sum represents the value of the land, buildings, machinery, tools and implements and the live capital utilized. The value of the products is returned at $9,232,984, to produce which involved an outlay of $451,334 for salaries, $1,099,696 for wages, $700,277 for miscellaneous expenses, including rent, taxes, etc., and $5,806,422 for materials used, mill supplies, freight and fuel.

The capital mentioned is invested in 124 establishments and has increased in 50 years from $692,675, invested in 146 establishments. The total quantity of starch manufactured in 1900 was 297,803,139 lb., of which 247,051,744 lb. were made from Indian corn and the rest from other materials.

Repeat Orders are Convincing

The repeat orders on

Clark's Veal Loaf,
Beef Loaf and Ham Loaf

are POSITIVE PROOF that they are meeting with PUBLIC FAVOR.

EPPS'S
GRATEFUL.
COMFORTING.
IN ¼-LB. LABELLED TINS. 14-LB. BOXES.
Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS. COCOA

ESTABLISHED 1861
HEADQUARTERS FOR FANCY FRUITS.
Send your orders for the very best quality of
ORANGES, LEMONS, BANANAS and PINEAPPLES.
HUGH WALKER & SON
P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup

CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., - TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP
Equal to best American Oil. GROCERS ALL SELL IT.
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.
SAMUEL ROGERS, President.

CALIFORNIAN ORANGE SEASON.

(From N. Y. Journal of Commerce.)

NOW that the season is practieally over for all Californian orangcs, except Valencia lates, it may be said that it has been quite a remarkable one. Owing to the short erop, whieh was due ehiefly to elimatic conditions, there was a heavy falling off in the receipts here as well as in the total shipments from the Coast. The produetion in California was about 3,000,000 boxes less than last season, resulting in a material inerease in prices on all varieties. In fact, some varieties reached the highest figures ever brought in the New York market, aeeording to West Side receivers. For instanee, in June of last year prices. from store, repacked, on Washington navels, faney, ranged from $3 to $5 per box, aecording to size, as compared to with $7 to $7.50, yesterday's priccs. Prior to yesterday the figures had been $7.50 to $8 a box. At this time last year Mediterranean sweets ranged from $3.25 to $3.75, as against $4 to $5.50 vesterday. The demand for oranges at present seems to be very light, owing, it is said, to increased reeeipts of small fruits, sueh as eherries, peaches, apricots, ete.

Another noteworthy feature of the past season has been the increase in the receipts of Italian oranges.

The following statisties, furnished by Secretary Rose, of the New York Fruit Exchange, show the total receipts of the season by months at New York, the total shipments from California to all points, and the reeeipts here of Italian oranges, with eomparisons :

RECEIPTS OF CALIFORNIAN ORANGES AT NEW YORK.

	1900-1. Cars.	1901-2. Cars.
November	20	31
December	261	273
January	352	265
February	301	320
March	544	364
April	691	484
May	435	284
June	272	(est.) 130
Total cars	2,876	2,151
Total boxes	1,041,112	778,662
Decrease this season, boxes.	.....	262,450

SHIPMENTS OF CALIFORNIAN ORANGES TO ALL POINTS.

	1900-1. Cars.	1901-2. Cars.
November	212	347
December	2,000	1,770
January	2,850	2 125
February	3,545	2 337
March	2,823	2,577
April	4,100	2,552
May	4,290	1,027
June	1,960	(est.) 900
Total cars	21,782	13,635
Total boxes	7,885,084	4,935,870
Decrease this season, boxes.	.....	2,949,214

RECEIPTS OF ITALIAN ORANGES AT NEW YORK.

	1900-1. Boxes.	1901-2. Boxes.
December	4,250	3,000
January	650	350
February	1,950	2 650
March	3,200	7,400
April	9,750	16,200
May	17,600	52,600
June	11,100	(est.) 27,500
Total boxes	48,500	109,700
Increase this season, boxes.	.....	61,200

The business of R. A. Copeland & Co., general merchants, Grenfell, N.W.T., has been sold to Isabella Copeland.

COWAN'S COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection.*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

A POINTER ON PURITY.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

Have you tried

"MONTSERRAT"

Pure Lime FRUIT Juice

With Aerated Waters or Water, as a cooling and refreshing beverage at all seasons? If not, try it.

OBTAINABLE FROM GROCERS AND DRUGGISTS

Montserrat is the best Lime Fruit Juice obtainable. Analysis in June 1898, pronounces it **25 per cent. stronger** than other juices therefore better value for your money. The small bottle contains **40 drinks** and is equivalent to 30 lemons and much more convenient. A quarter to half a wineglassful in a tumbler of cold water, sweetened to taste, is the most delightful, healthful and economical beverage. **"MONTSERRAT" is made from CULTIVATED LIMES.**

EVANS and SONS, Limited,

MONTREAL AND TORONTO

FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

JOHN DWIGHT & CO.

34 Yonge Street, TORONTO, ONT.

Graham's Jams, Jellies and Marmalade

are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.

The THISTLE Brand

ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.

GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.

RIGHT GOODS

do not play out. Atho' the oldest Black Lead on the market, JAMES' "DOME" is still the best seller, and the sale increases every year.

W. G. A. LAMBE & CO., Canadian Agents.

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED Chatham, Ont.

TO LET.

GROCERY STORE, WITH DWELLING. THE location is good and there is a good business being done. FERGUSON & Co, 399 Richmond steeet, London, Ont. (25-4t)

TRAVELLER WANTED.

WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery bous s in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191, Halifax, N.S. (22-tf)

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

The "**Toledo**" is the **ONLY**

Automatic Springless Computing Scale Extant

and the **ONLY** scale in the world that **Absolutely Stops Giving Down Weight.**

Don't be influenced by interested parties to buy a scale until you see the "**Toledo.**" A postal will procure a practical demonstration without any obligation to buy.

DEAN & McLEOD,
Canadian Agents, HAMILTON, ONT.
It does not require even a hair to turn it.

FIVE GALLONS FOR 25 CENTS
A HEALTHY AND DELICIOUS BEVERAGE
25c HIRES' IMPROVED 25c
ROOT BEER!
IN LIQUID. NO BOILING. OR STRAINING. EASILY MADE
THIS PACKAGE MAKES FIVE GALLONS

The warm weather quickly tires.
Don't it make you think of HIRES'?
Peace having been proclaimed and Coronation Day soon will be here,
Tone up your nerves by drinking

HIRES' ROOT BEER

To enable you to give three cheers.

Price, in lots of one gross and over - - - - per gross $20.40
Price, in 5-gross lots and over - - - - - - " $19.40
Freight Prepaid on Two Gross and Upwards.

SEND YOUR ORDER TO.... **W. P. DOWNEY, Sole Canadian Agent,**
20 and 22 St. Peter Street, - MONTREAL.
Handbills, Showcards, etc., on receipt of Business Card.

TO ACCELERATE SELLING

Up-to-date dealers look for goods that sell themselves—articles that prove both satisfying and gratifying to purchasers. They find grander values than ever now in our splendid line of

KITCHENWARE

Towel Rollers, Racks, Can Openers, Carpet Whips, Wooden Spoons, Rolling Pins, Potato Mashers, Pastry Boards, Chopping Trays, Bread Boards, Pie Plates, Self-Wringing Mops, Mop Holders, Clothes Wringers, Tub Stands, Washing Machines, Clothes Horses, etc.

Dealers and consumers know, in purchasing these goods, that they have articles that will cause them no trouble whatever.

If our representative does not visit your town, write us, and we will, if possible, arrange for him to call upon you, or we will send you quotations and full particulars of these goods by mail.

UNITED FACTORIES, LIMITED

OPERATING:
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

We have opened a new London Warehouse so that we can ship all goods for Western Ontario direct from that Branch.
65 Dundas St., LONDON.

Head Office, TORONTO.

CURRENT MARKET QUOTATIONS

June 26, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page —.

Goods in large lots and for prompt pay are generally obtainable at lowest prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

BUTTER, CHEESE AND EGGS	Montreal.		Toronto.		St. John, Halifax.	
Dairy, choice, large rolls, lb.	$.....	$0 18	$ 14	$0 15	$.....	$0 17
" " pound blocks	17	18	15	18	17	18
" tubs, best	16	17	.....	15	16	18
" tubs, inferior	15	16	12	13	14	15
Creamery, boxes	.....	19	19	20	20	23
" prints	...	20¼	19	21	22	24
Cheese, new, per lb	9½	9⅝	10	10¼	10½	11
Eggs, new laid, per doz	.....	13½	.....	14½	11½	15
CANNED GOODS						
Apples, 3's	.....	1 10	90	1 00	1 00	1 10
" gallons	2 85	2 90	2 65	2 75	2 70	2 80
Asparagus	2 20	2 25	2 00	2 40	.....	.....
Beets	1 00	1 00	90	1 00	.....	1 10
Blackberries, 2's	.....	1 30	1 40	1 70	1 50	1 80
Bineberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90	70	5	90	95
Corn, 2's	.....	80	65	90	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" white	2 25	2 30	2 00	2 25	.....	.....
Peas, 2's	82½	85	80	85	85	90
" sifted	95	1 05	90	1 00	1 10	1 15
" extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60	.....	1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" 3's	2 25	2 40	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90	.....	1 75
" 3's	2 80	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" Damson, blue	1 00	1 25	.....	1 00	1 10	1 30
Pumpkins, 3's	.....	85	.....	90	90	1 00
" gallon	.....	.....	2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 70	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25	.....	1 15	1 10	1 15
Tomatoes, 3's	97½	1 00	1 10	1 20	.....	1 00
Lobster, talls	2 75	3 20	.....	3 25	2 50	3 25
" 1-lb. flats	3 00	3 75	3 50	3 70	.....	1 25
" ½-lb. flats	1 75	1 85	1 75	1 80	.....	1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 40	1 35	1 45	1 50	1 75
" " Northern	.....	.....	1 25	1 30	1 15	1 25
" " Horseshoe	...	.....	1 42½	1 45	.....	... ...
" Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ¼'s	12	12½	12½	13	14	15
" ½'s	20	21	20	21	20	21
" Sportsman, ¼'s	11¼	12	.....	12½	.....	12
" " ½'s	19	20	.....	21	20	21
" key opener, ¼'s	9	11	10½	11	16	18
" " ½'s	.....	18	18½	23	10	11
" P. & C., ¼'s	20	22½	23	25	23	25
" " ½'s	27½	30	33	38	33	38
" Domestic, ¼'s	4	4¼	4	4½	4	4¼
" " ½'s	7	8	9	11	.....	.....
" Mustard, ¼ size, cases 50 tins, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddies	.....	1 00	1 00	1 10	1 00	1 10
Kippered Herrings	1 00	1 85	1 00	1 55	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70	.....	2 00
CANDIED PEELS						
Lemon, per lb	.....	10½	10	12½	12	13
Orange, "	.....	11½	11	13	12	13
Citron, "	.....	18½	15	18	15	17
GREEN FRUITS						
Oranges, Valencias, per case	.....	.....	.....	.....	6 00	6 50
" Californian, late	.....	.....	5 25	5 50	.....	..
" Sorrentos	.....	.....	.....	4 00	...	.....
Pineapples, case	..	.....	3 00	3 50	4 00	4 15
Cucumbers, per doz	.....	2 00	0 75	1 50	90	1 00
Lemons, Messina, per box	2 00	3 00	2 50	3 00	2 50	3 50
Bananas, Firsts, per bunch	1 25	2 00	1 25	2 25	1 50	2 25
Apples, per bbl	5 00	6 50		..	3 50	5 00
Cocoanuts, per 100	..	3 25	.....	3 50	3 25	3 50
Tomatoes, per case	3 25	3 75	.....	1 25	3 50	4 50
Sweet Potatoes, per bbl	5 50	6 00	...	.....	.....	.....
Strawberries, per quart	0 03	0 12	0 06	0 08	15	16
Can. Cherries, per basket	.....	.	0 75	1 00	.....	.....
Watermelons, each	.....	.....	0 35	0 40	.....	.....
Canteloupes, or muskmelons, per crate	.....	.....	.....	5 00	.....	.....
SUGAR						
Granulated St. Law'ce and Red	.....	3 85	.....	3 73	.....	
Granulated, Acadia	.....	3 60	.....	3 68	.....	3 75
Paris lump, bbls. and 100-lb. bxs	.....	4 20	.....	4 23		4 55
" in 50-lb. boxes	.....	4 30	.....	4 33	4 85	4 75
Extra Ground Icing, bbls.	....	4 20	.....	4 55	..	
Powdered, bbls	....	3 85	.....	4 30	5 50	5 80
Phœnix	...	3 45	.....	3 53	.....	.....
Cream	...	3 40	.....	3 48	.....	.....
Extra bright coffee	...	3 55	.....	3 88	.....	.....
Bright coffee	...	3 40	.....	3 43	.....	.....
Bright yellow	...	3 35	.....	3 43	.....	3 45
No. 3 yellow	.....	3 30	.....	3 33	.....	.
No. 2 yellow	.....	3 10	.....	3 18	.....	
No 1 yellow	.....	3 00	.....	3 08	.....	3 15

HARDWARE PAINTS AND OILS	Montreal.		Toronto.		St. John Halifax.	
Wire nails, base	.....	$2 55	... ..	$2 55	.....	$3 20
Cut nails, base	.....	2 35	.....	2 35	.....	2 85
Barbed wire, per 100-lb.	.....	3 00	.....	3 00	3 50	3 75
Smooth Steel Wire, base	.....	2 60	.....	2 60	.....	.....
White lead, Pure	.....	5 87½	.....	5 87½	.....	6 80
Linseed oil, 1 to 2 bbls., raw	.....	82	.....	84	.....	85
" " boiled	.....	85	.....	87	.....	88
Turpentine, single bbls	.....	67	.....	73	.....	73
Benzine, in bbls., per gal	....	.....	.....	17	.....	19½
SYRUPS AND MOLASSES						
Syrups—						
Dark	.....	1⅞	.....	.....	.....	.....
Medium	.....	2⅛	30	32	.....	.....
Bright	.....	2⅜	35	37	.....	.. ..
Corn Syrup, barrel, per lb	....	3½	.....	3½	.....	.....
" " ½ bbls. "	.....	3⅝	.....	3⅝	.....	.....
" " kegs "	.....	3¾	.....	3¾	.....	.....
" " 3 gal. pails, each	.....	1 60	.....	1 60	.....	.....
" " 2 gal. " "	.....	1 20	.....	1 20	.....	.. ..
Honey	.....	.....	.....	40	...	.....
" 25-lb. pails	....	1 05	.....	1 00	.....	.....
" 38-lb. pails	.....	1 0	.....	1 40	.....	.....
Molasses—						
New Orleans, medium	22	30	25	30	28	30
" " Open kettle	.....	...	40	50	.....	.....
Barbadoes	22	24	.....	32	24	25
Porto Rico	.....	38	38	42	30	32
CANNED MEATS						
Comp, corn beef, 1-lb. cans	1 55	$1 65	$1.55	1 65	$1 55	$1 60
" " 2-lb. cans	2 75	3 00	2 85	3 00	2 80	2 90
" " 6-lb. cans	7 90	9 60	.....	8 25	8 75	9 25
" " 14-lb. cans	18 50	23 00	.....	19 50	20 00	21 00
Minced collops, 2-lb. can	.....	2 75	... ..	2 80	2 50	2 80
Lunch tongue, 1-lb. can	3 00	3 90	.....	3 00	3 00	3 25
" " 2-lb. can	6 00	7 90	.....	7 00	8 80	7 00
English brawn, 2-lb. can	2 40	2 75	.....	2 45	2 75	2 80
Camp sausage, 1-lb. can	.....	.....	.....	2 50	2 50	.....
" " 2-lb. can	.....	.....	.....	4 00	4 00	.....
Soups, assorted, 1-lb. can	1 15	1 50	.....	1 50	1 40	
" " 2-lb. can	2 40	2 45	.....	2 20	2 25	
Soups and Bouil, 2-lb. can	1 75	2 50	.....	1 80	1 75	
" " 6-lb. can	3 50	5 85	.....	4 50	4 25	4 50
Sliced smoked beef, ½'s	1 85	1 70	1 65	1 70	.....	2 00
" " " 1's	2 75	3 10	2 80	2 95	.....	3 25
FRUITS						
Dried—						
Currants, Provincials, bbl	.....	...	...	....	.....	.....
" Filiatras, cases	.....	5¾	5¾	6	.....	.....
" " ½-cases	5⅛	5⅛	5¾	8	.....	.....
" Patras, cases	.....	6	6½	7	.....	.....
" " ½-cases	.....	6	6	7	.....	.....
Amalias	6½	7	7	7½	.....	6½
Vostizzas, cases	..	7⅝	8	8½	.....	.....
Dates, Hallowees	4¼	4½	.....	4½	.....	4½
" Sairs	....	3⅝	....	4⅛	.....	4
Figs, Elemes	.....	1 00	8	18	8	10
" Mats, per lb	3	3¼	.....	3¼	.....	.....
" Tapnets	.....	3 30	.....	3½	.....	.....
" Naturals	.....	.....	.....	3¼	.....	.....
Prunes, California, 30's	.....	9	.....	.....	10	12
" " 40's	.....	8½	5¾	10	9	9½
" " 50's	.....	8¼	8	8½	8½	9
" " 60's	.....	8	7½	8	8	8½
" " 70's	.....	7½	8¾	7½	7½	8
" " 80's	.....	7	8½	7	7	7½
" " 90's	.....	6½	5¼	5½	6½	7
" " 100's	.....	6	.....	5	6	6½
" Bosnia, A's	.....	.....	.. ..	5	.....	.....
" " B's	.....	.....	7½	8	.....	.....
" " U's	.....	5	8¼	6½	.....	.....
" French, 50's	.....	...	.....	.....	.....	.....
" " 110's	.....	5	.....	.....	.....	...
Raisins, Fine off stalk		6¼	5¾	8	.....	5
" Selected		6⅝	8	8½	5½	6
" Selected layers	6⅞	7	....	8	8½	7
" Sultanas	.....	9	8½	12	10	12
" California, 2-crown	5	5½	.....	.....	6½	6⅝
" " 3-crown	7¼	7¾	.....	.....	8	8½
" " 4-crown	7¾	8	..	...	8½	9
" " 1's seeded, 3-cr.	9½	10	8½	10	9½	10½
" Empire clusters	1 50	1 60	.....	2 60	.....	2 00
" Black baskets	.....	.....	.....	2 25	2 00	2 25
" Extra clusters	.....	.....	.....	3 35	.....	2 50
" Dehesa clusters	.....	.....	.....	3 10	3 00	3 50
" Royal B. clusters	3 25	3 30	.....	5 00	.....	.....
" Connoisseurs cl'str's	.....	.....	.....	2 10	.....	.....
" Excelsior clusters	.....	.....	..	4 60	.....	...
Evaporated apples	.....	....	10½	11	.....	10½
Dried "	.....	.....	6	6½	.....	.....
PROVISIONS						
Dry Salted Meats—						
Long clear bacon	...	12	11	11½	.....	.....
Smoked meats—						
Breakfast bacon	.....	15½	14½	15		.....
Rolls	.....	12½	2	12½	11	12
Medium Hams	.....	14	13½	14	14	15
Large Hams	.....	13	12½	13	.....	.. ..
Shoulder hams		13	..	11	.....	..
Backs	.....	15	14½	15	....	.....
Meats out of pickle 1c. less						
Barrel Pork—						
Canadian heavy mess	.....	23 00	.....	21 0	21 50	22 50
" short cut	21 50	22 00	23 00	23 50	23 00	24 00
Plate beef	12 50	13 50		13 00	14 00	16 00
Lard, tierces, per lb	.....	11	11	11¼	11¾	12¼
Tubs	...	11¾	11¾	11¾	12¾	12¾
Pails	11	12	11½	11¾	12½	13

By Special Appointment to His Majesty
King Edward VII.

CANTRELL & COCHRANE,

DUBLIN and BELFAST.

C. & C.
"Ginger Ale"

C. & C.
"Club Soda"

C. & C.
"Royal Seltzer"

C. & C. have been awarded 33 Gold and Prize Medals for special excellence and superiority of manufacture.

JOHN HOPE & CO., MONTREAL, - - SOLE AGENTS FOR CANADA

THE ONLY YEAST WITH CREAM IN IT.

THE ONLY YEAST WITH CREAM IN IT.

THE ONLY YEAST WITH CREAM IN IT.
The ups and downs of Jersey Cream Yeast Cake Trade:

May, 1901
June, 1901
July, 1901
August, 1901
September, 1901
October, 1901
November, 1901
December, 1901
January, 1902
February, 1902
March, 1902
April, 1902
May, 1902
June, 1902

Good reports from Manitoba. Quebec falling into line. Even Prince Edward Island heard from.

LUMSDEN BROS.,

HAMILTON—82, 84, 86 McNab St. North. TORONTO—9 Front St. East.

THE ONLY YEAST WITH CREAM IN IT.

COFFEE	Montreal.		Toronto.		St. John, Halifax.	
Green—						
Mocha	.....	24	23	28	25	30
Old Government Java	.....	27	22	30	25	30
Rio	.....	10	7	12	12	13
Santos	.....	.....	9½	10½	.....	.....
Plantation Ceylon	.....	29	26	30	29	31
Porto Rico	.....	.....	22	25	24	28
Gautemala	.....	.....	22	25	24	26
Jamaica	.....	18	15	20	18	22
Maracaibo	.....	13	13	18	12	13
NUTS						
Brazil	11¾	12¼	15	16	...	15
Valencia shelled almonds	26	27	30	35	30	35
Tarragona almonds	12	13	.....	11½	12	13
Formegetta almonds	.....	.....	.....	10½	.....	.....
Jordan shelled almonds	.....	42	40	43	.....	.....
Peanuts (roasted)	7½	8	8	10	9	10
" (green)	6¾	7¾	7	9	.....	.....
Cocoanuts, per sack	.....	3 00	.....	3 75	3 50	4 00
" per doz	.....	.....	.....	60	60	70
Grenoble walnuts	10	10½	.....	10¾	11	12
Marbot walnuts	.....	10	9½	10½	.....	.....
Bordeaux walnuts	.....	9	...	8	8½	9
Sicily filberts	8¾	9¼	9½	10½	8½	9
Naples filberts	.....	.....	.....	.....	10	11
Pecans	15	16	13	15	13	14
Shelled Walnuts	16½	17½	18	23	.....	25
SODA						
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75
Sal soda, per bbl	70	75	80	90	85	90
Sal Soda, per keg	95	1 00	.....	1 00	95	1 00
SPICES						
Pepper, black, ground, in kegs						
pails, boxes	16	18	.....	18	14	15
" in 5-lb. cans	14	17	.....	19	15	16
" whole	15	17	.....	19	12	13
Pepper, white, ground, in kegs						
pails, boxes	26	27	26	27	24	26
" 5-lb. cans	25	26	25	26	20	22
" whole	23	25	23	25	20	22
Ginger, Jamaica	19	25	22	25	20	25
Cloves, whole	12	30	14	35	18	20
Pure mixed spice	25	30	25	30	25	30
Cassia	13	18	20	40	16	20
Cream tartar, French	.....	25	24	25	20	22
" " best	.....	28	25	30	25	30
Allspice	10	15	13	16	16	18
WOODENWARE						
Pails No. 1, 2-hoop	.....	1 65	.....	1 55	.....	1 90
" " 3-hoop	.....	1 80	.....	1 70	.....	2 05
" half, and covers	.....	1 65	.....	1 60	.....	1 75
" quarter, jam and covers	...	1 15	.....	1 10	....	1 45
" candy, and covers	2 50	2 90	.....	2 40	.....	3 20
Tubs No. 0	10 00	10 15	.....	8 50	.....	11 00
" " 1	8 00	8 15	.....	7 00	.....	9 00
" " 2	7 00	7 15	.....	6 00	.....	8 00
" " 3		6 15	.....	5 25	....	7 00

PETROLEUM	Montreal.		Toronto.		St. John, Halifax.	
Photogene	.....	.....	17	17½	.....	.....
Canadian water white	14½	15½	...	16	16½	17
Sarnia water white	16	17	16½	17	16½	17
Sarnia prime white	.....	18	15	15½	16½	17
American water white	.....	19	17½	18	17½	18
Pratt's Astral (barrels extra)	18½	19	17	17½	18½	19
TEAS						
Black—						
Congon—Half-chests Kaisow, Moning, Paking	13	60	12	60	11	40
Caddies Paking, Kaisow	17	40	18	50	15	4
Indian—Darjeelings	35	55	35	55	30	50
Assam Pekoes	20	40	20	40	18	40
Pekoe Sonchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	35	42	35	42	34	40
Pekoes	20	30	20	30	20	30
Pekoe Sonchong	17½	40	17	35	17	35
China Greens—						
Gunpowder-Cases, extra first	42	50	42	50	.....	.....
Half-chests, ordinary firsts	22	28	22	28	.....	.....
Young Hyson—Cases, sifted extra firsts	42	50	42	50	.....	.....
Cases, small leaf, firsts	35	40	35	40	.....	.....
Half-chests, ordinary firsts	22	38	28	38	.....	.....
Half-chests, seconds	17	19	.....	23	.....	.....
" thirds	15	17	16	18	.....	.....
" common	13	14	14	15	.....	.....
Pingsueys—						
Young Hyson, ½-chests, firsts	28	32	38	32	30	40
" " seconds	16	19	16	19	.....	.....
" Half-boxes, firsts	28	32	28	32	.....	.....
" " seconds	16	19	16	19	.....	.....
Japans—						
½-chests, finest Maypickings	38	40	38	40	.....	.....
Choice	32	36	33	37	.....	.....
Finest	28	30	30	32	.....	.....
Fine	25	27	27	30	.....	.....
Good medium	22	24	25	28	.....	.....
Medium	19	20	21	23	.....	.....
Good common	16	18	18	20	.....	.....
Common	13	15	15	17	.....	.....
Nagasaki, ½-chests, Pekoe	16	22	.....	.....	.....	.....
" " Oolong	14	15	.....	.....	.....	.....
" " Gunpowder	16	19	.....	.....	.....	.....
" " Siftings	7½	11	.....	.....	.....	.....
RICE, MACARONI, SAGO, TAPIOCA.						
Rice—Standard B	3 00	3 10	.....	3½	3 25	3 40
Patna, per lb	4 25	4 50	4¾	5	5	6
Japan	4 40	4 90	5½	6	5	6
Imperial Seeta	4 60	4 90	4⅞	5½	5	6
Extra Burmah	.....	.....	4¼	4⅜	4	5
Java, extra	.....	5¾	6	6½	6	7
Macaroni, dom'ic, per lb., bnlk	3¾	4¼	.....	7½	.....	.....
" Imp'd, 1-lb. pkg., French	8	12	9	10	.....	.....
" " " Italian	8	10	11	12½	.....	.....
Sago	3¼	3⅝	3¾	4	3¾	5
Tapioca	3⅛	3½	8½	3¾	4½	5

Pure Gold Flavoring Extracts

The Best, **The Truest,**
The kind that bring people **Back to your store.**

"Let the People put the Water in Themselves."

GOOD PROFITS FOR YOU.

PURE GOLD CO.,
TORONTO.

One "R" Knocked Out

Wilson's Computing Scale has knocked out one of the three **"R's."** It is no longer necessary for a grocer to learn arithmetic. The Computing Scale not only weighs accurately, but reckons the cost at the rate per pound without any danger of mistake.

LET US SEND YOU OUR OFFER OF THE LATEST BALL-BEARING SCALE, UPON EASY TERMS OF PAYMENT.

CANADIAN MANUFACTURES FOR CANADA

C. WILSON & SON
69 ESPLANADE ST. E. TORONTO

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co., of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

BUSINESS CHANGES.

DIFFICULTIES. ASSIGNMENTS, COMPROMISES.

R. B. Boddy, grocer and hardware merchant, Cookstown, Ont., has assigned to G. T. Somers.

L. Lamelin, grocer, St. Raphael, Que., has assigned to V. E. Paradis.

The creditors of Arthur Suprenant, grocer, Montreal, held a meeting on June 24.

The creditors of D. H. Welsh, confectioner, Montreal, have held a meeting.

Joseph Bourque, general merchant, St. Gertrude, Que., is offering 35c. on the dollar.

Bedard & Cie, grocers, Quebec, have assigned; Geo. Darveau is provisional guardian.

The executors of the late H. C. Walker, sr., grocer, Dartmouth, N.S., are advertising for claims.

A. Prevost & Co., general merchants, St. Agathe Des Monts, Que., has assigned to Lamarche & Benoit.

Miss Sarah Smith, general merchant and hotelkeeper, Metapedia, Que., is offering to compromise at 25c. on the dollar, cash.

Rose de Luna Marleau, wife of J. Bte. Dumesnil, of J. B. Dumesnil & Co., traders, Dalhousie Station, Que., was separated, as to property, from her husband on June 20, 1902.

PARTNERSHIPS FORMED AND DISSOLVED.

Roy & Co., traders, Montreal, have dissolved.

Laniel & Frere, grocers, Montreal, have dissolved.

Wm. Fawcett & Sons, grocers, Montreal, have dissolved.

Loynachan & Scriver, commission merchants, Montreal, have dissolved.

N. Lamontagne & Fils, general merchants, Levis, Que., have registered a partnership.

Caldwell & Bishop, grocers, Nelson, B.C., have dissolved; R. R. Caldwell continues.

Jelland Bros., grocers, Sandon, B.C., have retired from the firm of Ball & Jelland, Enderby.

Smith & Talbot, bakers and confectioners, Wetaskiwin, N.W.T., have dissolved; Jacob Smith continues.

B. Wilberg & Co., cigar manufacturers, New Westminster, B.C., have dissolved; B. Wilberg continues.

D. C. Crawford, general merchant, new Liskeard, Ont., has admitted a partner; the style is now Crawford & McKenzie.

Booth & Garrow, grocers and flour and feed merchants, Ottawa, have dissolved; the business is continued by H. W. Booth.

SALES MADE AND PENDING.

The assets of Arthur Sodbout, general merchant, St. Casimir, Que., have been sold.

The stock of D. Kopman, grocer and dry goods merchant, Acton, Ont., has been sold.

The assets of Joseph Plomde, general merchant, Riviere a Pierre, Que., are to be sold.

The assets of A. Vaillancourt & Co., grocers and liquor merchants, Montreal, have been sold.

The stock, etc., of E. N. Hurtubise & Co., sawmill and general store, Ottawa and West Aylwin, Que., has been sold.

CHANGES.

Shiells & Lyman, milk dealers, Montreal, have registered.

George Racicot, grocer, Bonfield, Ont., has started business.

Lovite V. Tasse has registered for L. V. Tasse & Co., grocers, Montreal.

Frank Parbo, grocer, Extension, B.C., is removing to Ladysmith, B.C.

Robert Timmons, cigar merchant, Renfrew, Ont., has retired from business.

David B. Gray, confectioner, etc., Pictou, N.S., has sold out to D. Cooper Wisener.

W. H. Moore, general merchant, Elan Creek, Ont., is succeeded by S. Brownstone.

George H. Perry, general merchant, Harcourt, N.B., has sold out to M. J. Dunn.

Mrs. Margaret Jones, grocer, etc., Extension, B.C., is removing to Ladysmith, B.C.

T. Belanger, general merchant, Ville Marie, Que., has sold out to Miller & Riopelle.

B. Bonellaime, wholesale and retail liquor merchant, Ville Marie, Que., has added groceries.

Frederick Lefebore has registered for A. Couturier & Cie, cigar merchants and confectioners, Montreal.

Bell & Jelland, general merchants, Enderby, B.C., are succeeded by the Enderby Trading Co.

Philomene Noel, wife of Sevigney Simeon, general merchant, St. Flavien, Que., has registered as proprietress.

DEATHS.

Patrick Halloran, grocer, Hamilton, Ont., is dead.

L. A. Lefort, stationer, tobacconist, etc., Montreal, is dead.

Johnston Brown, general merchant, Tichborne, Ont., is dead.

Octave Boulanger, general merchant, St. Agathe, Que., is dead.

H. C. Walker, sr., grocer, Dartmouth, N. S., is dead; his sons continue.

J. J. Burke, of Burke Bros., general merchants, St. Jacques, Nfld., is dead.

THE BELLEVILLE BUSINESS COLLEGE, LIMITED

BELLEVILLE, ONTARIO.

Send for handsome Catalogue fully describing all Courses taught.

J. Frith Jeffers, M.A., Principal.

Learn to Write Showcards

There's big money to be made writing Showcards for yourself if you are in business, or for others if you are not. We furnish the foundation—

EDWARDS' INSTRUCTOR

The one authoritative, standard and complete Text Book on Sign, Showcard and Ticket Lettering in all its forms. This book also contains a collection of 34 plates of model alphabets and figures, designed by the leading artist sign writers. It will teach you the art from its rudiments to the production of the most difficult and finished work during leisure hours at home. Price, $1.00 post paid. Address,

W. EDWARDS, Carleton Place, Ont. **Box 315.**

YORK METAL POLISH

An improvement on the best. It eclipses all others.

Dealers everywhere should not fail to have it in stock.

It cleans and polishes Gold, Silver, Nickel, Brass, Copper, Bronze, Tin, Steel and Plated Ware, etc.

Rust and dirt disappear, leaving a new lustre. Articles operated upon do not turn a greeny hue after being polished with **YORK METAL POLISH.**

Contains no acids or grit. Therefore will not injure the article or the skin.

Saves time, saves money, saves trouble, saves metal, saves your temper. Ahead of all other polishes. Buy it, try it, and get satisfaction. Put up in attractive tins.

Manufactured by

DOMINION BUTCHERS' SUPPLY CO.

143 KING STREET EAST, - - - - - - TORONTO.

Samples and wholesale prices on application.

THE DIFFERENCE

Between courage and foolhardiness is determined by results.
We overbought in Japans at the end of the season, which looked foolhardy.

THE RESULT

We have teas to offer below present market price. His Majesty's mail will bring you samples. Write us.

F. J. CASTLE, - OTTAWA.

Established 1845. MODERN MACHINERY. UP-TO-DATE METHODS. Established 1845.

1 and 2-lb. Tins.

IF YOUR CUSTOMERS ARE HARD TO PLEASE WITH COFFEE

Try them with **S. H. & A. S. EWING'S.** People who appreciate good Coffee require but one trial to convince them of the superior aromatic flavor and uniform excellence that characterize **S. H. & A. S. EWING'S** high-grade Coffee. **IT IS NO EXPERIMENT,** but the perfected product of 57 years' study and experience. Guaranteed by a Canadian name that has stood the test of time. If you want to have satisfied customers and increase your Coffee trade, give us an idea as to what you require, and we will forward samples and prices.

S. H. & A. S. EWING, Montreal Coffee and Spice Steam Mills 55 Cote St., MONTREAL, P.Q.

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:
C. E COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto. St. John, N.B., and Montreal

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SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS,** etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.
THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

With the summer season upon us see that your stock of

WRAPPING PAPERS

is large—sufficient to meet all extra calls.

—Papers from these mills are sure
—to satisfy—full weight and fair
—count always.

Our line of oiled papers are needed by every grocer. See that you are well stocked.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

Toronto Fruit Merchants.

Strawberries

Watermelons, Tomatoes

Fancy Canadian berries now arriving daily at market price.

Don't delay getting your orders for 1st July till it is too late to get good fruit.

HUSBAND Bros. & Co.
82 Colborne St., TORONTO.
Phones, Main 54, Main 3428.

CANNED PEAS AND TOMATOES IN THE STATES.

From The Trade, Baltimore, Md.

THE early June pea-packing season is now well past its zenith for this season, and, in a general way, it is nearly over. It has been, in the first place, a delayed season; in the second place, a season of surprises, in that the pods yielded a much larger quantity of peas than is usual, which naturally shut out the bulk of the small, fine peas, resulting in a scarcity of sifted and extra sifted peas and a much heavier pack of standards and seconds than appeared upon the face of the first receipts.

We are far enough now into the season to fairly determine what its conditions will be throughout the country. In Southern Indiana and Ohio the pea-packing season is very nearly over, and it should be understood that as far as the western pea pack is concerned, this section occupies a prominent position. The very best informed authorities, in a position to know, anticipate only about two-thirds of an average pack in that section. The quality, however, is above the average, and in the West as in the East, the pods have yielded more than usual. In Wisconsin and New York State, which are also nowadays prominent pea-packing sections, the crop has been much retarded by cold weather and rain, and packing in those sections will begin about the first of next week. It is expected that from these reasons the pack will be shortened and be below an average in quantity. In the northern part of Wisconsin peas have suffered considerably from cold weather, but in New York the crop is reported to be in fine condition at present. One of the peculiarities of the crop everywhere is the apparent deficiency in vines and large returns from the pods. So marked is this, that, taken in general, the yield of cans per bushel this season will be about 18, whereas, the normal average of other seasons was about 14 cans. It follows, of course, that in proportion, as the packer gets greater returns for his money paid to the grower, he sells his products cheaper to the grocer; but this season all such advantages will go on the standard and second quality peas. In fact, the receipts of small peas are not up to the demand, whilst the market is easy on the inferior varieties.

The market is preparing itself well in advance for the remarkable condition governing the tomato situation. It is a fact that the market price of No. 3 standard tomatoes in this centre to-day is $1.40, and anything below that price is a bargain for spot tomatoes. The holders of tomatoes throughout the United States are in all cases wholesale grocers, and they are garnering at present the last sheaves of their harvest of profits on the love apple. The peculiarity of the weather of the past two months has also affected the tomato situation, in that it has delayed the truck crops of the South, causing comparative scarcity of new tomatoes from that section. We believe there will be a genuine excitement in the market when the first tomatoes of the 1902 season are canned. But it is clearly to be seen now that tomato plants everywhere are about a month late in development, and there will be no early packing of tomatoes. There might have been some chance of the packers buying Southern tomatoes in crates for packing purposes if there were a prolific crop in that section, and there would be profit, at present quotations, for the canned article even if the packer had to pay a high price per bushel for his stock.

It is safe to say the public will begin eating the canned tomatoes of 1902 as rapidly as they can be turned out of the canning factory, and we are almost certain to face an insufficient supply of tomatoes next fall with consequent high prices also next winter. The tomato situation is, therefore, assured; and whilst it was anticipated that 80 to 85c. would be a very good price for future tomatoes this year, we believe those who placed orders at that figure will be able to count themselves among the lucky firms. We believe that $1 per doz. will be very nearly the average value of tomatoes for the next 12 months, and therefore consider that any transactions made at 80 to 90c. are in favor of the buyer rather than the packer.

The consuming abilities of the market, however, do not look more hopeful this week than they did last, as the great strikes not only continue, but promise to extend to unprecedented proportions.

QUICK TO CATCH ON.

One of the accused at a Supreme Court case in New South Wales, recently, was a man named Day, says The Australian Grocer, and the lawyer defending him was J. G. Martin, who got him off on probation. This was a chance that could not be missed by J. O'Meagher (otherwise Tim Doolan), a well-known lawyer, who got off the following almost before the judge had finished addressing the prisoner:

When Day and Martin first joined hands
They manufactured blacking,
Which they sent out to foreign lands
In straw and shaving packing;
But now, we find, in modern days,
Probation's got like lightning,
For when our Martin pleads for Day
The product was a whitening.

CRANBERRIES IN CAPE BRETON.

McQuin's Lake, Caribou Marsh, near Sydney, C.B., has been drained for the purpose of cranberry cultivation. This lake is elevated, but shallow, and covers an area of about 150 acres. A deep trench was dug to an adjoining lake at a lower level, the ground seeded, and by next year it is expected that there will be produced an extensive cranberry crop. The land thus reclaimed is within easy reach of the Sydney market.

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.
BOBS is well advertised.
BOBS is selling well in almost every store from the Atlantic to the Pacific.
BOBS is A BIG PLUG FOR LITTLE MONEY

Made by
THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEA

BLACK and GREEN.

The grocers that are best and most favorably known are the grocers who give special prominence to

CEYLON TEA

BLACK and GREEN.

Ceylon Green is making wonderful advancement, due to its excellent and unequalled merits. It is a tea that will capture a good share of tea trade for you. Records prove conclusively that it is displacing Japan and China teas.

WHY ARE

Southwell's

Jams

superior to all other Imported Lines ?

Because each Jam has the individual flavor of its own fruit.

Many imported Jams taste all alike.

Southwell's Don't.

WRITE FOR PRICE LIST, ETC.

FRANK MAGOR & CO.

16 St. John St., MONTREAL.

DOMINION AGENTS

Austrian Sugar

ON SPOT—TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS,

27 St. Sacrament Street, - - - MONTREAL.

H. N. Bate & Sons, Ottawa, Can.

Agents for

STRICTLY UNCOLORED

Anglo-Saxon Ceylon Green

Same Drawing Qualities as Japaan

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb. Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our handsome polished oak paper bag holders. Best in the market.

Current Market Quotations for Proprietary Articles

June 26, 1902.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz
Size 1, in 2 and 4 doz. boxes	$ 2 40
" 10 ,in 4 doz. boxes	2 10
" 2 in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pnnnd tins, 3 doz. in case	3 00
12 oz. tins, 3 " "	2 40
5-lb. tins, ½ " "	14 00

Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case, per doz.	2 00
½ lb. tins, 3 " " "	1 25
¼ lb. tins, 4 " " "	0 75

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 3 doz.	16-oz.	4 35
1 doz.	2½-lb.	10 40
¼ and 1 doz.	5-lb	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
1 "	2½-lb.	4 50
1 "	5-lb.	7 75

JERSEY CREAM BAKING POWDER

⅛ size, 5 doz. in case	40
¼ size, 4 doz. in case	75
½ " 3 " "	1 25
1 " 2 " "	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & Co. Per gross

Jonas'	$9 00
Froments	7 50
Military dressing	24 00

BLUE.

Keen's Oxford per lb.	$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size ; ½ gro., 2 oz. or ¼ gro. 4 oz	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings	4 35
" " B, 4 strings	4 10
" " C, 3 strings	3 85
" " D, 3 strings	3 60
" " F, 3 strings	3 35
" " G, 3 strings	3 10
" " I, 3 strings	2 85

BISCUITS.

CARR & CO. LIMITED.

Frank Magor & Co., Agents

Cafe Noir	0 15
Ensign	0 12¾
Metropolitan mixed	0 09

Special price list of Fancy Tins for Xmas trade and other lines on application.

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.

Mushrooms, Rionel	$15 50
" 1st choice Dutheil	18 50
" 1st choice Lenoir	19 50
" extra Lenoir	22 00
Per case, 100 tins.	

FRENCH PEAS—DELORY'S

HENRI JONAS & Co.

Moyen's No 2	$9 00
" No. 1	10 50
½ Fins	12 50
Fins	14 00
Tres fins	15 00
Extra fins	16 50
Sur extra fins	18 00

FRENCH SARDINES.

HENRI JONAS & Co.

¼ Trefavennes	$9 50
¼ Rolland	9 50 10 00
¼ Delory	10 50
¼ Club Alpins	2 50

CHOCOLATES & COCOAS.

Epps's cocoa, case of 14 lbs., per lb	0 35
Smaller quantities	0 37½

CADBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages	$1 65
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42
Nibs, 11-lb. tins	0 35½

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.

Mott's Broma per lb	0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (¼'s)	0 3
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 18
Mott's Cocoa Nibbs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

CHOCOLATE-MENIER.

Chocolate-Menier ¼ and ⅛s 36c per lb
" " ⅛ 40. per cake.
Croquettes and Pastilles 20c. or per case of 108 $20.
Menier Breakfast Cocoa ½-lb. tins 13c.
" " ½-lb. " 25c.
" " 1-lb. " 50c.

Chocolate— FRY'S	per lb.
Caracoas, ¼'s, 6-lb. boxes	0 42
Vanilla, ¼'s	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs	0 29
Pure, unsweetened, ½'s, 6 lb. bxs	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs	0 24
Fry's "Monogram," ⅛'s 14 lb. bxs	0 24
Cocoa—	per doz
Concentrated, ¼'s 1 doz. in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 25
Homoeopathic, ¼'s 14 lb. boxes	....
" ½ lbs. 12 lb. boxes	....

THE COWAN CO. LIMITED.

Cocoa—	
Hygienic, 1-lb. tins, per doz	$7 25
" ½-lb. tins "	3 75
" ¼-lb. tins "	2 25
" fancy tins "	0 90
Hygienic, 5-lb tins, for soda water fountains, restaurants, etc. per lb	0 55
Perfection, ½-lb. tins, per doz	3 00
Cocoa Essence, sweet, ½-lb. tins, per doz	2 25

Chocolate—	per lb.
Queen's Dessert, ¼'s and ½'s	$0 40
" " 6's	0 42
Mexican Vanilla, ¼'s and ½'s	0 35
Royal Navy Rock " "	0 30
Diamond " "	0 25
" 8's	0 28

WALTER BAKER & Co., LIMITED.

	per lb.
Premium No. 1 chocolate, 2-lb. boxes	$ 38
Vanilla chocolate 6-lb boxes	47
German sweet, 6-lb. boxes	27
B'kfast cocoa, ½-lb. tins, plain ; 6-lb. boxes	51
Cracked cocoa, ½-lb. pkgs. 12-lb. bxs.	35
Caracas sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans	45
Vanilla chocolate wafers, 48 to box, per box	1 56

CHEESE.

Imperial—Large size jars, per doz.	$ 8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40

"THE EDWARDSBURG BRANDS"

Starch . . and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.** **ASSORTED STOCKS** of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited

Established 1858.

164 St. James St., MONTREAL. | Works: CARDINAL, ONT. | 53 Front St. East, TORONTO.

COFFEE.

JAMES TURNER & CO.

	per lb.
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal.

	per lb.
"Old Crow" Java	0 25
" " Mocha	0 25
'Condor" Java	0 30
" Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.

Clothes Pins (full count), 5 gross in case, per case	0 57
4 doz. packages 12 to a case)	0 72
6 doz. packages (12 to a case)	0 92

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.

$1, $2, $3, $5, $10 and $20 books.

	Unnumbered	Covers and Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3¼c.

Allison's Coupon Pass Book

$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.

8 oz. London Extracts	$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " "	21 00
1 oz. " "	36 00
1 lb. " "	70 00
1 oz. Flat "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square "	21 00
4 oz. " " corked)	36 00
8 oz. " " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters "	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London

"Superior' Gluten Flour and Breakfast Cream.

Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

Per doz.

Robinson's Patent Barley ½ lb. tins	1 25
" " " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " " 1 lb. tins	2 25

GILLETT'S POWDERED LYE.

4 doz. in case $3 60

GINGER ALE & SODA WATER

	per doz.
Cantrell & Cochrane's Imported Ginger Ale and Club Soda Water	$1 40

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz

Frank Magor & Co., Agents.

Orange Marmalade	1 0
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb	0 06½
7-lb. wood pails, 6 " " "	0 06½
14-lb. wood pails, per lb	0 06½
30-lb " " "	0 06¼

Jellies—

1-lb. glass jars, per doz	$1 00
7-lb. wood pails, per lb	0 06¼
14-lb. " " "	0 06½
30-lb. " " "	0 06¼

LICORICE.

YOUNG & SMYLIE'S LIST

5-lb. boxes, wood or paper, per lb	$0 40
fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes 40) per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 13

Dulce large cent sticks, 100 in box.

LIQUORS.

COGNAC IN CASES.
Ph. Richard.

S.O. Quarts, 12's	$22 50
F.C. " "	15 00
F.C. 1-15 bottles, 180's	2 00
V.S.O.P. " "	12 00
V.S.O.P. pints, 24's	13 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	10 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	10 50
V.O. " pints, 20's	13 00
V.O. flasks, Imp. pint, with thimblers	9 75
V.O. " Reputed " " 24's	10 50
V.O. " no " 48's	9 50

Chas. Couturier.

Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
1-15 bottles, 180's	13 50
Flasks, 24's	8 00
½ Flasks, 48's	9 00
Flasks, Imperial pints, Copaule, 16's	8 00

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, reputed 24's	7 00
Flasks, ½-pints, 48's	8 00
1-15 bottles, 180's	12 50
Flasks, Imp. pints with thumblers, 16's	8 00

C. gnac In Wood.
Ph. Richard.

	Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Couturier...	$4 00	$3 95	$3 85	$3 80	....
Marion	3 75	3 60	3 50	3 40	.. .
Ph Richard V.S.O.P	5 50	5 35	5 25	5 00	....
Richard V.O. proof	4 25	4 10	4 00	3 90	3 80
Richard 5 up. proof V. O.	4 00	3 80	3 70	3 50	3 40
Richard Fine champagne	6 00	5 90	....	....	. ..

Gin—Pollen & Zoon, in Cases.

Red, 15's	$10 00
Green, 12's	5 00
Poney, 12's	2 50

Gin Pollen & Zoon, in Wood.

	Gals.	Oct's.	Oct's.	Bbls.	Hhds.
Gin, P. & Z...	$3 15	$3 05	$3 05	$3 00	$2 95

Mitchell Bros. Limited - Scotch.

	1 case.	5 cases.
Heather Dew, ordinary qts. 12's	$ 7 00	$ 6 75
Heather Dew, stone jars, Imperial, 12's	12 50	12 25
Heather Dew, oval flasks, quart, 12's	11 25	11 00
Special Reserve, oval, pts. 24s	11 75	11 50
" " ordinary qts., 12's	9 00	8 75
Special Reserve, ½ bottles, pints, 24s	10 00	9 75
Extra Special Liqueur, flagon, 12's	9 50	9 25
Extra Special Liqueur, ordinary bottles, 12's	9 50	9 25
Heather Dew, flasks, 48's	12 00	11 75
" " ½ flasks, 60's	9 00	8 75
Mullmore, Imperial oval quart flasks, 12's	10 00	9 75
Mullmore, flasks, Imperial pints, 24's	10 50	10 25
Mullmore, flasks, ordinary pints, 24's	7 75	7 50
Mullmore, ½ flasks, ordinary, 48's	9 00	8 75
Mullmore, ordinary quarts, 12's	6 50	6 25
Mullmore, ordinary pints, 24's	7 50	7 25

Scotch Whiskey in Wood.

	Gals.	½ Oct's. 9 gals.	Oct's. 17 gals.	Bbls. 40 gals.
Special Reserve	$4 50	$4 25	$4 15	$3 90
Heather Dew "A"	4 00	3 85	3 75	3 65
Extra Special Liqueur	5 00	4 90	4 80	4 75
Old Scotch	3 75	3 70	3 65	3 50

Whiskey in Cases.

Mitchell Bros., Limited—Irish.

Cruiskeen Lawn, stone jar, 12's	$12 50
" Imp. quarts, 12's	11 25
" special, quarts, 12's	9 00
" Imp. pints, 24's	11 75
" round bottles, quarts, 12's	6 50
" round ½-bottles, pints, 24's	8 00
" 10-o flasks, 48's	12 00
" 5-oz. flasks, 60's	9 00

Irish Whiskey in Wood.

	Gal.	½-Oct.	Oct.	Bbl.
Mitchell, "Special Old"	$4 50	$4 40	$4 25	$4 10
Mitchell, "Old"	4 00	3 90	3 75	3 65
" "B"	3 50	3 40	3 30	3 25
" "C"	3 00	2	2 80	2 75

Champagne Wine in Cases.

Duc de Pierland, quarts, 12's	$14 00
" pints, 24's	15 00
Cardinal, quarts, 12's	12 50
" pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
" " pints, 24's	17 00
" " d'Argent, quarts, 12's	10 50
" " pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
" White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros'. Wine in Wood.

	Gal.	Octave.
Madere, No. ½	$3 50	$3 00
" No. ¾	4 50	4 00
Malsga Pale Sweet	3 00	2 75

Canadian Whiskies.

	In barrels. per gal.
Gooderham & Worts, 65 O.P.	$ 4 50
Hiram Walker & Sons "	4 50
J. P. Wissr & Son "	4 49
J. E. Seagram "	4 49
H. Corby "	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons "	4 10
J. P. Wiser & Son "	4 09
J. E. Seagram "	4 09
H. Corby "	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wethey's Condensed, per gross net	$12 00
" per case of doz. net	3 00

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., ¼ lb. tins, per doz.	$1 40
" ½ lb. tins, "	2 50
" 1 lb. tins, "	5 00
Durham 4 lb. jar, per jar	0 75
" 1 lb. " "	0 25
F. D., ¼ lb. tins, per doz.	0 85
" ½ lb. tins	1 45

HENRI JONAS & Co.

	Per gross
Pony size	$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

	Per gross
Mugs	13 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

¼-lb. tins per lb.	0 35
½-lb. tins "	0 33
1-lb. tins "	0 32½
4-lb. jars per jar	1 20
1-lb. jars "	0 35

'Old Crow," 12-lb. boxes—

¼-lb. tins per lb.	0 25
½-lb. tins "	0 23
1-lb. tins "	0 22½
4-lb. jars per jar	0 70
1-lb. jars "	0 25

OLIVE OIL

	per case
Barton & Guestier's quarts	$8 00
" " pints	9 00

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass. 2 doz. case, per doz.	$1 00
7-lb. pails and 5 and 7 lb. tins	0 06½

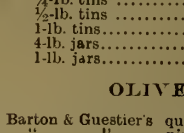
PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), "	1 90

SODA.—COW BRAND.



Case of 1 lbs. containing 60 pkgs., per box, $3.00
Case of ½ lbs. (containing 120 pkgs. per box, $3.00.
Case of 1 lbs. and ½ lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, $3.00.
Case of 5c. pkgs (containing 96 pkgs) per box, $3.00.

EMPIRE BRAND.

Brunner, Mond & Co.

Case 120 ½-lb. pkts. (60 lb.) per case $2 70.

Case 96 10-oz. pkts. (60 lb.) per case $2.80.

SOAP

A. P. TIPPET & CO., AGENTS
Maypole Soap colors per grs. $10.30. black
Maypole Soap. per grs. $15.30
Oriole Soap, per gross, $10.20.

Glorlola Soap, per gross	12 00
Straw Hat Polish, per gross	10 20

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	per lb.
No. 1 White or Blue, 4-lb. carton	0 06½
No. 1 " " 3-lb. "	0 06½
Canada Laundry	0 05½
Silver Gloss, 6-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08½
No. 1 White, bbls. and kegs	0 05¾
Benson's Enamel, per box, $1 50 to	3 00

Cullnary Starch—	
Benson & Co.'s Prep. Corn	0 07¼
Canada Pure Corn	0 05¾

Rice Starch—	
Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08½

BEE STARCH.

Cases, 64 pkgs. 48's	$5.00
½ Cases, 32 pkgs. 24's	2.50

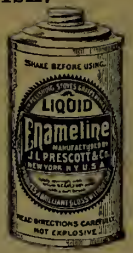
Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

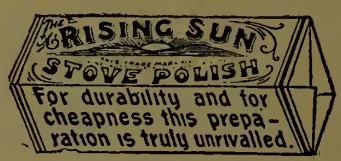
Ontario and Quebec.

Laundry Starches—	
Canada Lauudry, boxes of 40 lbs.	$0 05½
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 06
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06½
4-lb. " "	0 06½
Barrels, 200 lbs.	0 05¾
Kegs, 100 lbs.	0 05¾
Lily White Gloss—	
1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case	0 08
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07
Brantford Gloss—	
1-lb. fancy boxes, cases 36 lbs.	0 08½
Canadian Electric Starch—	
Boxes of 40 fancy pkgs, per case	3 00
Celluloid Starch—	
Boxes of 45 cartons, per case	3 10
Culinary Starches—	
Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05¾
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07¼
Crystal Maize Corn Starch—	
1-lb. packages, boxes 40 lbs.	0 07¼

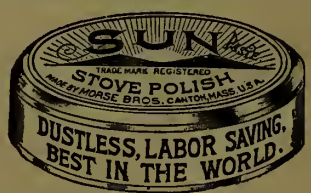
STOVE POLISH.



No. 4—3 dozen in case, per gross	4 80
" 6—3 dozen in case, " "	8 40



	Per gross
Rising Sun 6-oz. cakes, ½-gross bxs	50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, ¼ gross boxes	10 00
Sun Paste, 5c. size, ¼ gross boxes	5 00



TEAS.

SALADA CEYLON.

	Wholesale	Retail
Brown Label, 1's	0 20	0 25
" " ½'s	0 21	0 26
Green Label, 1 and ½s	0 22	0 30
Blue Label, 1s, ½s, ¼s and ⅛s.	0 30	0 40
Red Label, 1s and ½s	0 36	0 50
Gold Labe ½s	0 44	0 60

Ceylon Tea, in 1 and ½ lb. lead packages black or mixed.

Black Label, 1-lb., retail at 25c	0 19
" ½-lb., " " "	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Lab " 80c	0 55

Cases each 60 1-lbs.	0 35
" 60 ½-lbs.	0 35
" 30 1-lbs.	0 35
120 ½-lbs.	0 36

LUDELLA CEYLON AND ½'s PKGS.

Blue Label, 1's	0 18½	0 25
Blue Label, ½'s	0 19	0 25
Orange Label, 1's and ½'s	0 21	0 30
Brown Label, 1's and ½'s	0 28	0 40
Brown Label, ¼'s	0 30	0 40
Green Label, 1's and ½'s	0 35	0 50
Red Label, ½'s	0 40	0 60

CROWN BRAND

	Wholesale	Retail
Red Label, 1-lb. and ½'s	0 35	0 50
Blue Label, 1-lb. and ½'s	0 28	0 40
Green Label, 1-lb.	0 19	0 25
Green Label, ½'s	0 20	0 25
Japan, 1s	0 19	0 25

E. D. MARCEAU, Montreal.

Japan Teas—	
"Condor" I 40-lb. boxes	0 40
" II 40-lb. "	0 37½
" II 80-lb. "	0 36
" III 80-lb. "	0 32½
" IV 80-lb. "	0 30
" V 80-lb. "	0 25
" XXXX 80-lb. boxes	0 23½
" XXXX 0-lb. "	0 25
" XXX 80-lb. "	0 20
" XXX 30- b. "	0 21½
" LX lead packets	0 60
" Assorted cases (1 and ½ lb.) to retail at 40c.	0 25½
" Lead packets	0 60
" Assorted cases (1 and ½ lb.) to retail at 25c.	0 20
Black Teas—"Nectar," in lead packets—	
Green label retails 0 26 at	0 20
Chocolate label " 0 35 "	0 25
Blue label " 0 50 "	0 36
Maroon label " 0 60 "	0 45
Fancy tins—Chocolate, 1-lb.	0 32½
" " —Blue, 1-lb.	0 42½
" " —Maroon, ½ lb.	0 50
" " —Maroon, 1-lb.	1 50
Black Teas—"Old Crow" Blend—	
Bronzed tins of 10, 25, 50 and 80 lb.	
No. 1 per lb.	0 35
No. 2 "	0 30
No. 3 "	0 25
No. 4 "	0 20
No. 5 "	0 17½

LIPTON'S TEA (in packages).

	Price per lb.
No. 1, cases 50 lb., (50 ½-lb. pkgs. (25 1-lb pkgs	$0 35 34
No. 1, cases 50 lb., in 5-lb. tins	35
No. 2, cases 50 lb., (50 ½-lb. pkgs. (25 1-lb. pkgs	29 28
No. 2, cases 50 lb., in 5-lb. tins	29
No. 3, cases 50 lb., (50 ½-lb. pkgs (25 1-lb. pkgs	23 22
No. 3, cases 50 lb., in 5-lb. tins	23
Green Ceylon, No. 1, (50 ½-lb. pkgs (25 1-lb. pkgs	35 34
Green Ceylon, No. 2, (50 ½-lb. pkgs. (25 1-lb pkgs	29 28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3½s. 5s and 10s	0 39
Royal Oak, 2 x 3, 8o'ace, 8s	0 52
Something Good, 7s	0 48
Chewing—Bobs, 5s and 10s	0 36
Currency, 13¾ oz. bars, spaced 9s	0 39
Currency, 6s and 10s	0 39
Old Fox, narrow 10s	0 39
Snowshoe, 1-lb. bars, spaced 6s	0 43
Pay Roll, 6s	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

	Per gal
Old Crow	0 20
Condor	0 25
E. M. D. proof	0 30

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, registered	0 55
Lion "L" brand, registered	0 38
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
" household vinegar, registered	0 28
Crystal Pickling, extra	0 28
" " ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" XX	0 22
" X	0 17
Pure English Malt, triple strength	0 45
" " " double strength	0 35
" " " single strength	0 25
Distilled white malt vinegar	0 50

JOHN HOPE & CO., MONTREAL.

Sir Robert Burnett & Co.'s English Malt Vinegar	0 40

WOODENWARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 50
" Improved Globe	1 60
" Standard Globe	1 80
" Solid Back Globe	1 80
" Jubilee (perforated)	1 95
" Crown	1 35

	Per doz
No. 1 2-hoop pails	1 55
" 1 3 "	1 70
" 0 Tubs	8 50
" 1 "	7 00
" 2 "	6 00
" 3 "	5 25

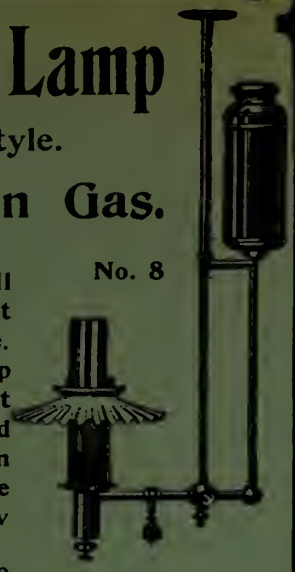
YEAST.

Royal yeast, 3 doz. 5c cakes, in case	1 00
Jersey Cream yeast cake, 3 doz. 5c	1 00
Victoria " " 3 doz. 5c	1 00
" " " 3 doz. 10c	1 80

The Auer Gas Lamp

Money-Back Style.

Makes its own Gas.



No. 8

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of à 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.

YOUR MONEY REFUNDED IF YOU ARE NOT PERFECTLY SATISFIED.

WRITE FOR OUR CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

Bigger Profits

—ON—

"EMPIRE" SODA

BEST FOR BAKING.

Instead of giving you useless premiums we have decided to make a change in "Empire" Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 ½-lb. pkts. (60-lb.) per case, $2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.80

Manufactured by

BRUNNER, MOND & CO., NORTHWICH, ENG.

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WINN & HOLLAND, MONTREAL.

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Write for scale of charges, etc., to

THE GLEANER CO., Limited

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Order from Jobber.

The O. & W. Thum Co., Mfrs.

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of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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The Best Grocers make a point of Keeping it always in Stock.

Crockery and Glassware

Do you need anything in this line?

We have it

And if you will write your wants to our MAIL ORDER DEPARTMENT your requirements will be satisfactorily filled.

We are always glad to answer enquiries concerning any of our goods and will be pleased to give you price on any lines you mention.

GOWANS, KENT & CO.

Wholesale

Crockery and Glassware
China and Lamp Goods

Manufacturers of Lamps and Rich Cut Glass.

Decorators of Earthenware, China and Glass.

TORONTO and WINNIPEG.

Accelerate the demand for

WETHEY'S CONDENSED MINCE MEAT

—ARE—

Some Of The Leading Qualifications Which

Its Unequalled Wholesomeness
due to the excellent methods of manufacture.

Its Unsurpassed Purity
the secret of which is the carefulness we display in choosing the ingredients used.

The strictest and most careful attention is given to every detail associated with its production.

To the grocer after a Mince Meat that strongly commends itself to every housekeeper, he cannot find a better article than Wethey's.

Manufactured by . . .

J. H. WETHEY, LIMITED,

ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

Pickles, Sauces, Jams and Preserved Provisions.

C. E. COLSON & SON, MONTREAL.

CHAS. P. CLARK, President. JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

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The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

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